COMMISSION OF THE EUROPEAN COMMUNITIES

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SIXTH BIENNIAL REPORT FROM THE COMMISSION

on the economic and financial situation of Railway undertakings
(Article 14 of Decision 75/327/EEC)

1983-1985

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I. INTRODUCTION

Article 14 of the Council Decision of 20 May 1975 on the improvement of the situation of railway undertakings and the harmonization of rules governing relations between such undertakings and States (75/327 EEC)¹ provides

"Every two years, the Commission shall submit to the Council a report on the implementation by Member States of this Decision and of Regulations (EEC) No. 1191/69, (EEC) No. 1192/69 and (EEC) No. 1107/70. The report must clearly indicate the results achieved, with particular regard to any change in the financial situation of the railway undertakings."

- 2. To facilitate comprehension and maintain continuity, this report (covering the period 1983-85) follows the same format as previously.
- 3. The report has to be seen in the framework of the Community's railway policy as defined in the above mentioned measures. In this right also the following statement from the Commission's policy document Progress towards a Common Transport Policy (inland Transport) of February 1983 remains valid, where it has been said that '... the challenge is to contribute, as the level of the Community, to the creation of conditions conducive to reducing the financial burdens of the railways while in turn allowing road transport and inland waterways to develop in accordance with their proper economic dynamics ... the railways are likely to be helped more by improving the efficiency and attractiveness of the railway services and in helping them to adjust to present and future market needs than by tightening or even maintaining the present restrictions on other forms of transport'.
- 4. To meet this challenge Community railway policy aims to :
 - remove distortions between the different modes of land based transport

¹ OJ L 152 of 12.06.1975

² OJ C 154/1 of 13.06.1983

- make the relationship between governments and their national railway undertakings fully transparent
- improve co-operation between railway undertakings
- develop all forms of inter-modal co-operation
- develop railway infrastructure.
- 5. This report attempts to examine the extent to which these objectives are being attained and the economic and financial evolution of the railway's situation. The report is in two parts:
 - PART I reports upon the actions which have been taken and are currently being taken at both Community and national levels to eliminate distorsions in the transport market, promote co-operation between railway undertakings, improve the railway's financial situation and improve transparency of State/ Railway relationships.
 - PART II is devoted to an analysis of the economic and financial evolution of railway undertakings over the period 1983-85.
- 6. This report and its analysis have to be seen also in the perspective of the further evolution of the Common Transport Policy. This evolution will be marked by the realisation of the targets fixed by the White Paper of the Commission on completing the Internal Market, the European Council's decision of May 1985 confirming the obligation of Member States to implement within a reasonnable delay freedom to provide services and the conclusions of the "Transport" Councils in November 1985 and June 1986 about the creation of a free market in the transport sectors. Opening up the national markets for road traffic and for inland shipping and deregulation of the international markets for these two sectors (and for aviation) will change the competitive position of railways and will mean a new and difficult challenge for these entreprises. The need to improve the structure of the offer and the quality of railway services will become more urgent than ever.

PART I

- (A) APPLICATION OF COMMUNITY REGULATIONS (EEC) No 1191/69 $\frac{1}{2}$, (EEC) No 1192/69 $\frac{2}{2}$ AND (EEC) No 1107/70 $\frac{3}{2}$.
 - 7. These regulations provide the statutory framework for State financial interventions. They are also important instruments for neutralising distorsions in the transport market and making the State/Railway relationship more transparent. A full breakdown of State financial interventions for the period of the report is provided in Annex I (a).
 - 8. There are no major changes either to the regulations or their methods of application since the last report. However the trend in Member States to impose tighter financial discipline on rail-way undertakings has continued.
 - 9. The Council adopted in June 1982 ⁴ Regulation (EEC) No 1658/82 which amended Regulation (EEC) 1107/70 on Aids by specifically permitting aid to be granted, as a temporary measure, to facilitate the development of combined transport. The aid is limited to infrastrucure and fixed and moveable facilities necessary for transhipment. In 1986 the Commission made an inquiry on the aids granted under these provisions and will before long submit its report to the Council.

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¹ OJ No L 156/1 of 28/06/1969

² OJ No L 156/8 of 28/06/1969

³ OJ No L 130/1 of 15/06/1970

⁴ OJ No L 184/1 of 29/06/1982

(B) IMPLEMENTATION OF THE PROVISIONS OF DECISION 75/327/EEC

- 10. This section of the report covers the progress made to implement the specific provisions of the Decision by
 - Member States
 - Community, Member States and National Bodies,
 - Community Bodies.

Actions undertaken by Member States

11. Implementation of the Decision

Article 16 provides that "as soon as possible and not later than 01/01/1977, Member States shall, after consultation with the Commission, give effect by law, regulation or administrative action, to such provisions as may be necessary for the implementation of this Decision". The Belgian and Irish governments have communicated to the Commission that they are currently in the process of reviewing their railway's structure and activities. See also point 13 concerning SNCB and point 20 for the Irish program.

12. Business and Financial Programmes

Article 3 of the Decision provides: "... each railway undertaking shall ... submit its business plans, possibly covering a number of years, including its investment and financing programmes within the framework of the overall policies laid down by the State and taking account of national transport planning, particularly with regard to infrastrucure". A summary of the essential features of the plans received by July 31, 1987 is given below:

13. SOCIETE NATIONALE DES CHEMINS DE FER BELGES (SNCB)

The Belgian government is currently in the process of a new wide ranging review of the SNCB's activities and organisation and therefore is unable to communicate specific details on future financial and activity programmes at the moment.

14. DEUTSCHE BUNDESBAHN (DB)

This plan is essential a mid-term review of the plan DB'90. It convers the period 1987-91 and reaffirmes the objectives set down in the DB's-90 strategy, namely a joint effort by the undertaking and the federal authorities to improve the financial situation and stability of the DB. DB's main efforts are directed towards increased productivity and forward-looking investment to assure more marketable services. The targets laid down in DB'90 are now expected to be fulfilled as follows:

- increase labour productivity by 30 % in real terms (40 %)
- reduce staff costs by 28 % in real terms (30 %)
- reduce total costs by 12 % in real terms (25 %)

The specific stategy adopted to meet these targets consist of :

- (a) flexible arrangements to meet changes in market demand
- (b) reduction in costs for all factors of production
- (c) forward looking investment to consolidate (a) and (b)

The current situation

The principal targets have nearly been reached in time but the prospects for the rest of the period are problematic. The aim to hold down the external borrowing at 2.5 mrd DM per year will in 1990 amount to 2.8 mrd DM. The main reason for this is the insufficient increase of income in the goods sector. It is the intention to tackle this by using a differential price structure and reducing capacity or increasing the output.

Market requirements

The aim is to improve the range of passenger services in remunerative sectors and cut back on certain unprofitable services. Passenger services have been divided into 3 categories — main line, regional and local services. Inter-city services have a long term future and shall be developed (new high speed services on new infrastructure). Other main lines and regional services are to be redefined to meet specific market conditions whilst local rural services are to be reviewed in the light of local needs and how those can best be met-road or rail services or a combination of the two.

.../...

 $^{^{1}}$ (..) figures presented in the original version of DB'90

On the freight side, two new systems are underway - restructuring of small load services and development of a high-standard intercargo system major economic centres.

Future plans are beeing build around measures to :

- improve basic full wagon-load services (overnight services over 200-300 kilometres)
- develop private sidings
- develop combined transport services
- reorganize logistical functions and concentrate operations at freight centres and goods offices.

Productivity improvements

To attain the aim of the DB'90 plan:

- tailor available capacity to current and foreseeable demande
 e.g. reduce network by 11 % and points by 22 % and improve
 methods for making up and loading trains
- reduce labour force to 230.000 by 1990
- reduce fleet of wagons, passenger coaches and locomotives by
 20 % to meet operational needs by better utilization and loading.

Investment stategy

Investment stategy is to concentrate the limited resources towards measures to make the railways more competitive and cost effective. Investment of some 35 MRD are planned between 1985 and 1991. DM 15 MRD (some 2 mrd each year) is earmarked for laying new track, extending the existing track, construction of transhipment terminals and improvements to marshalling yards.

From the remaining DM 20 MRD priority is given to :

- maintaining performance and safety of rolling stock and plants
- rationalization of signalling, level crossings and permanent
- improving the attractiveness of the service-stations, sidings,
 rolling stock etc. and new rolling stock for the H.S. service.

Throughout the period of the plan improvements in organizational structure and working methods will be made and priority given to

marketing the service.

The financial plans are based on the following macro-economic assumptions :

- an average increase in real GNP of 2 % per annum (1987 2.5 %)
- an average increase in real private sector consumption of1.5 % per annum (1987 2.5 %)
- average general price increase of 3 % per annum (1987 2 %)
- an average increase in national income of 4 % per annum (1987 3.5 %)
- an average increase in personal costs of 4 % per annum
- unemployment of 9.1 % in 1987 and 9.0 % for each year between 1987-91
- energy price rises of 2 % in 1987 and 3.0 % per annum.

On the basis of these macro-economic predictions DB's forecasted financial programs are :

Operational Program

			100				
INCOME	1986	1987	1988	1989	<u>1990</u>	1991	
Traffic revenue	15604	15741	16098	16421	16740	17297	
- passenger	6060	6131	6297	6448	6676	7062	
- freight	9544	9610	9801	9973	10064	10235	
Other income	2333	2357	2388	2419	2446	2472	
State payments	9509	9509	9625	9536	9499	9499	
ocace payments							
Total	27446	27607	28111	28376	28685	29268	
EXPENSES					04075	24/77	
Personal	20159	20345	20455	20814	21075	21477	
Operational	4369	4451	4697	4864	5006	5228	
Depreciation	2674	2867	3001	3123	3226	3426	
Interest	2920	2950	3120	3290	3480	3660	
Miscellaneous	314	282	262	244	224	224	
Total	30436	30895	31535	32335	32525	31521	
Deficit	-2989	-3287	-3423	-3958	-4325	-4746	
Financial needs	1986	1987	1988	1989	1990	1991	Total
		-					
Profit & loss a/c	2990	3287	3423	3958			22779
Depreciation etc.	2494	2662	2790	2890	2970	3150	16956
Needs from P&L a/c	496	625	633	1068	1405	1596	5823
Repayments	3919	4520	4910	4210	4860	4950	27369
Investments	6088	6503		5862			30072
Total	10503	11648		4 11140			68656
Financial resources							
Own means	78						481
Contribution to invest	. 133	258	3 220	0 220) 220	. 220	
State capital	4139	4297	7 4291	0 4270	4250	4250	
Borrowings	6153	3 701!	5 701	4 6570	765	2 7004	41408
Total	1050	3 1164	 8 1160	4 1114	0 1220		6865
							,

Over the period of this plan operational income is forecast to rise by 6.6 % whilst state payments remain the same. Expenditure is forecast to increase by 4 % and the operating deficit to increase by 59 %.

DB's financial budget forecasts an increase in capital employed from 10.5 mrd DM in 1986 to 12.2 mrd DM in 1989. Over the 5 year period the total capital employed will amount to 68.7 mrd DM; 40 % hereof is for repayments, 52 % for investments and 8 % represents the needs of operations. The most important sources are borrowings 60 % and the State payments of 37 %.

Total State contributions are expected to remain stable. The DB's external debt is forecast to increase by 31 % from 38.4 milliard DM (1986) to 50.2 milliard DM by 1990.

15. DE DANSKE STATSBANER (DSB)

DSB's budget is agreed by the Danish Parliament. Within this budget DSB's overiding objective is to increase traffic. DSB must operate, taking due account of social requirements, as a commercial undertaking. The plan submitted covers the period 1987-90 and all forecasts are submitted based upon the assumption that there will be no major changes in the price relationship between the different modes of transport, the existing conditions of competition and in the overall economic structure.

The new organisation of DSB is market orientated. Six sectors are delimited - passengers, goods, ferries, travel agency, S-trains and busses. Each sector is responsible for the provision and sale of services to ensure optimal operational and budgetary control.

In the rail sector DSB forecasts over the period 1985-90 an increase of 3.4 % in passenger/km, 8.6 % in freight/km and 4 % decrease in manpower and a 5 % increase in productivity by a better utilisation of capacity is 3 % for passengers and 9 % for goods.

the ferry sector is expected to increase its business by some 27 % with a 25 % increase in productivity. Manpower is forecast to grow by 3.1 %.

In the bus sector business is expected to grow marginally, 1.2 %, whilst manpower is forecast to fall by 5.4 % and productivity to increase by 7 %.

The impact of these forecasts on the operational accounts of DSB over the period 1985-90 is that expenditures will rise 6.7 %, self generated revenue will increase by 4.1 % whilst state payments is forecast to increase by some 11.5 %. The reduction in manpower means that staff costs will be hold steady.

The investment plan forecast annual investments between 1.4 and 1.8 mrd DKR and a total of 7.8 mrd DKR. The objective for the period is to improve the operating result in order to make room for the increase in the level of investment. This increase is necessary not only in order to keep pace with the large reinvestment need, but also to cover new investments resulting from the coming into service of the permanent link over Store Balt.

A detailed analysis of the forecasts is given below :

TRAIN OPERATION	1985	1986	1987	1988	1989	1990
UNIT		1700	1701	1700	1707	1990
a. Passenger/km mio	4508	4536	4530	4560	4610	4660
b. Freight/km mio	1749	1800	1785	1830	1965	1900
c. Passengertrain/km mio	41.	.6 41.	7 41.			
d. Freighttrain/km mio	8.	.8 8.				
e. Train/km mio	50.	.4 50.	5 50.	6 50.	.6 50.	
f. Man-year work 1000	17.	.3 17.	.0 17.	0 16.	.9 16.	.7 16.6
Production index (e:f)	100	102	102	103	104	105
Use of capacity index	٠.,		٠.			
h. pas/km:pastr/km (a:c) 100	100	100	101	102	103
<pre>i. frt/km:frttr/km (b:d</pre>) 100	103	102	105	112	109
FERRY OPERATION	1985	1986	1987	1988	1989	1990
UNIT		•				
a. Units of cars mio	10.	8 11.	1 11.	7 11.	.8 -	-
b. Units of car/km mio	209	220	253	257	260	265
c. Capacity offered						
Units of car/km mio	388	443	493	493	493	493
d. Man-year work	3134	3170	3320	3290	3260	3230
Productivity index (c:d)	100	112	122	123	124	125
Use of capacity index (a:	c)100	93	94	95	96	98
CHO ADEDITION						
BUS OPERATION	<u>1985</u>	1986	1987	<u>1988</u>	<u>1989</u>	<u>1990</u>
UNIT	- /0	7 (0				
a. Production, bus/km midb. Man-year work						
D. Mail-year Work	1422	1382	1382	1370	1358	1345
Productivity index (a:b)	100	104	104	105	104	107
Troductivity index (a.b)	100	104	104	105	106	107
REVENUE (IN MIO DKR)	1985	1986	1987	1988	1989	1990
Traffic revenue	3168	3311	3319	3354	3389	3424
Other revenue	1683	1382	1382	1370	1358	1345
State payments	2645	2770	2935	2960	2971	2950
	7496	7463	7636	7684	7718	7719

EXPENSES (IN MIO DKR)						
•	5856	5899	5955	5915	5875	5835
Operating expenses Staff costs	3570	3561	3720	3680	3640	3600
	708	785	827	879	917	941
Depreciation	932	966	1098	1146	1194	1224
Interest						
	7496	7650	7880	7940	7986	8000
INVESTMENT PLAN FOR DSB					(in mi	DKR)
	1986	1987	1988	1989	1990	Total
Item						
Renewal of fixed Assets	300	307	338	325	322	1593
New fixed Assets	599	414	368	252	253	1888
Rolling Stock	295	225	431	488	468	1909
Ferries	205	65	95	85	85	535
Others	107	109	107	108	108	539
Sub-total	1507	1120	1341	1259	1237	6465
Metropolitan Area	299	260	260	260	260	1339
Total investment	1807	1380	1601	1519	1497	7804

16. SOCIETE NATIONALE DES CHEMINS DE FER FRANÇAIS (SNCF)

The main objectives of the Business and Financial Plans of SNCF (Contrat de Plan of 26/04/1985) for the period 1985-89, are: the financial improvement and modernization of the undertaking. It is recognised that financial balance will only be re-attained by a joint Government/railway effort. Throughout the period of the plan State support for operational purposes shall remain at about 35 mrd FF (1985 prices) annually with additional amounts provided to reduce SNCF's financial charges (interest on debt). The additional support will amount to 3.250 mio FF in 1985, 3.000 mio in 1986 and for 1987-89 inclusive 3.450 mio FF.

SNCF, for its part, shall control its costs, improve its management and undertake to modernise its operations and improve its productivity. To attain this specific targets have been set :-

Main line passenger services are expected to achieve an increase in volume (passenger/km) of 5.3 % from 1985-89 (46.85 mrd passengers/km to 49.32 mrd) whilst regional services are expected to increase volume by 8 % (5.60 mrd in 1985 to 6.05 mrd in 1989).

Freight traffic, by adapting more to market requirements, is expected to increase in volume by 2.6 % between 1985-89 (54.8 mrd tonnes/km in 1985 to 56.2 mrd in 1989).

However, SNCF has revised recently its 1987 budget estimates to take account of declining traffic and the effects of the railway workers' strike. Passenger traffic on the main network is now forecast at 51.0 mrd pkm (1987) instead of the original 53.8 mrd. The volume of freight traffic is expected to decline by 5.9 % compared with the original forecasts, to 48 mrd tkm.

Total commercial receipts for the year 1987 are expected to decline by 2.2 mrd FF. In the framework of cost cutting actions staff numbers are planned to be cut by about 9.700 by December, compared with previous estimates of 8.200 job losses.

Although the present results are worse than the target set in the Contrat de Plan, SNCF says that these results do not preelude a return to financial stability as envisaged in the Contrat de Plan. The Plan foresees the following evolution of the financial results.

Result (without provisions 1985 1986 1987 1988 1989 for losses of currency exchange - 4.600 - 3.800 - 2.200 - 1.200 0

At present (mid'87) the final result for 1986 is calculated at approximately - 4 mrd FF and the deficit for '87 is estimated at 2.8 mrd FF.

Productivity objectives are a 2 % annual reduction (using constant francs) of the unit costs.

Over the period of the plan investment is forecast to amount to some 45 mrd francs. This figure includes financing the TGV-Atlantic in which the State shall pay 30 % of infrastructure costs and also subdivise electrification work to improve the links between Brittany

and Massif Central relations and the rest of the network. 33 1/3 % of the costs of the Brittany link, Rennes-St Brieuc shall be subsidised by the State.

17. FERROVIE DELLO STATO (FS-ITALY)

The business and financial programs of the FS are based on criteria of economy and efficiency but also reflect the public nature of the company.

To ensure demand and supply are in equilibrium FS undertakes market research. Demand for passenger services (increase 0.4 % in 1985) is expected to grow 2 % per annum. The volume of freight (increase 0.6 % in 1985) is expected to increase 4 % in 1987.

To meet these demands and improve the quality of the services provided FS intend, in the passenger sector, to introduce new high speed services, construct new sleeping cars, improve catering and introduce a new timetable (inter-city). New arrangements for border inspections are to be introduced. In the freight sector FS aims to increase the use of full train loads, encourage combined transport and introduce door to door service. New routes are planned and new regulation for decentralizing sales activities, reducing handling costs and speeding up custom formalities are to be implemented. Studies are in hand to simplify the national tariff structure and bring them more in line with actual costs and the market situation. International prices will in future probably be fixed independently to permit greater flexibility when negotiating with clients.

It is forecast that over this two year period (86-87) the expenditures will increase by 5.1 % whilst traffic revenue is expected to remain the same and state payments will go up with 4.6 %. Though the interest payments fall from 1986 to 1987 the interests will still be 13.8 % of total expenditures.

The investment plan foresees total investments in the two years of 15766 mrd lit hereof will 28 % be financed by FS and 72 % by the

State. Borrowings of 7700 mrd lit will cover 2/3 of the needs for capital in financing its own investments. The total capital requirements will necessitate that FS contract loans for 4000 mrd lit in 1986 and 7000 mrd in 1987. The repayments will be 1946 mrd lit respectively 1600 mrd lit in the two years.

As part of the activity plan 1982-88 investment in rolling stock will amount to 4805 mrd lit. Special investment projects will amount to 158 mrd lit 1987 and 120 mrd lit in 1988.

A detailed statement on the financial plans is given below :

The investment plan.

A. Financed by funds from the current FS budget

		(in mrd lit)
	1986	1987
Rolling stock	63.0	0.0
Electric traction	0.2	0.2
Signalling and safety	39.3	58.0
Telecommunication	26.2	60.6
Renewal	1506.0	1486.0
Maintenance	588.0	578.0
	2222.7	2182.8
B. Financed by The Integrated Plan		
	1986	1987
Fixed installations		
New lines	673.7	901.8
Doubling of lines	2878.5	2520.7
Tunnels, re-aligments	341.8	203.8
Signalling and safety	673.3	533.0
Junctions, stations etc.	663.1	570.3
Other measures	695.0	705.0
	5925.4	5434.6
Total investment	8148.1	7617.4

Financing of the investments

Sources of financing	1986	1987
- amortization and renewal	1300	2000
- treasury contribution	301	150
- loans for the plan	2700	5000
Coaris for the pear.		
Total	4301	7150
Uses		4050
- renewal	1264	1950
- shares	36	50
- other investments	3001	5150
Total	4301	7150
Financial forecasts		
	1986	1987
Revenue (in mrd lit)	3146	3156
Traffic revenue	1754	1829
- passenger	1392	1327
- freight	1392	1738
Other revenue		8582
Financial contribution and compensations		
Payment for lack of renewal	1300	2000
Equilibrium subsidy	1370	1297
		4/777
	15950	16773
Expenses (in mrd lit)		40510
Operating expenses	11437	12542
- staff costs	7767	8151
Depreciation	1446	2000
Interest	3107	2330
	15990	16872

18. NEDERLANDSE SPOORWEGEN (NS)

The NS plan covers the period 1987-90 and is divided into two sections - passenger and freight.

(a) Passenger Transport

The volume of passenger transport services is forecast to increase from 9.2 mrd passenger/km in 1987 to 9.54 mrd in 1990. These figures include traffic on the new Amsterdam line. No changes are envisaged in the tariff structure. Prices are expected to increase by 1 % in 1987 and 1.25 % in the following years. Current estimates indicate that State support shall fall from 1296 mio FL in 1987 to 1272 mio FL in 1990.

(b) Freight transport

The freight volume is forecast to be 20 mio tonnes per year over the period of the plan.

Deficit incurred will be covered by the State under the provisions of regulation (EEC) 1107/70. The forecast deficit for 1987 is 29 mio FL.

Investment expenditures are forecast as follows:

(in mio FL)		1987	1988	1989	1990	Total
Financed by NS						
Infrastructure		548	511	510	490	2059
Rolling Stock						
- passenger		133	192	211	171	707
- freight		19	64	40	41	164
Sub-total		700	767	761	702	2930
Financed by governme	ent					
Infrastructure		260	230	251	236	977
· · ·	Tot a l	960	997	1012	938	3907

It is estimated that the increase of the ax-load on the goods wagons to 22.5 ton will cost an extra 40 mio FL to the investment mentioned above.

The investment plan forecasts total investment of 3.9 mrd FL hereof will 75 % be financed by NS and 25 % will be State financed. More than 3/4 of the budget will be used to improve and extend the infrastructure.

The NS business and financial program is prefaced by a statement that in view of the uncertain economic outlook and the serious budgetary situation of the Dutch Government some of the projected figures should be treated with reserve.

The plan covers the period 1984-1987 and is divided into two sections: - Passenger and Freight Services.

The volume of passenger transport services is expected to increase from 9.05 thousand mio passengers/km in 1984 to 9.4 mrd in 1987. Fare increases are expected to reflect rises in the cost of living over the period of the plan. Current estimates indicate (1984 prices) that revenue shall increase from 1 057 mio FL in 1984 to 1 109 mio FL in 1987 State support for passenger services is forecast to rise a little from 1 223 mio FL to 1 255 mio FL over the period. Investment expenditure in passenger services is estimated (mio FL at 1983 prices) as follows:

NS financing (NS figures)	1984	1985	1986	1987
Rolling Stock	192	186	137	184
Infrastructure	359	362	356	306
Sub-total (1)	551	548	493	490
Government financing				
New lines and special projects	293	212	213	195
Bottlenecks	12	24	33	48
Sub-total (2)	305	236	246	243
TOTAL (1) + (2)	856	784	739	733

19. BRITISH RAILWAYS BOARD (BRB)

The Corporate plan covers the period 1985/86 to 1989/90 with 1984/85 as the base year. The plan is conceived within the objectives laid down by Central Government:-

- reduction in the Public Service Grant and removal of intercity services from the Public Service Sector by 1988,
- restatement of the financial target for the freight business
- greater private sector finance and participation in development of stations and railway services
- vigorous policy of property development and disposal.

The Board's plan can be examined by reference to certain key issues.

- (a) The Public Service Obligation grant is forecast to fall, at 1984/85 prices, from over UKL 900 million to some UKL 700 million.
- (b) The external financing limit is expected to decrease from its current UKL 950 million to under UKL 750 million over the period of the plan.
- (c) Greater emphasis on market requirements introduction of a Customer First program, simpler fare structure, review of selling methods.
- (d) The 1984 plan provides for electrification of the East Coast main line and introduction of electric services in 1988.
- (e) Investment over the period of the plan is forecast to be UKL 2.2 bn. Major spending will be concentrated on renewing traction and rolling stock (UKL 673 million), infrastrucure (UKL 962 million) and renewal of terminal and depot facilities (UKL 302 million).
- (f) Manpower is expected to be reduced from 185 000 in 1984 to 137 000 in 1990.

BRB's rail business is divided into three sectors : Passenger, Freight and Parcels :-

(i) Passenger Sector

Passenger services are further subdivised into 3 sectors :-

(a) Inter City

The commercial objective by Government is to earn a 5 % return on assets on a current cost accounting basis by 1988/89. At 1984/85 prices that means earning a profit of UKL 34 million. The passenger volume is forecast to increase by 9 % to over 8 600 million passengers miles. Receipts are forecast to increase by 16 % with losses falling from UKL 188 million in 1984/85 to UKL 90 million in 1989/90.

(b) London and South East

The London and South East sector has been set the financial objective, by the Board, of reducing its grant requirement to UKL 213 million (1984/85 prices) by 1986/87. Passenger volume is expected to increase to more than 8 600 million passenger/miles and receipts per train/miles areforecast to increase 11%. Grant requirement is forecast to fall from UKL 255 million in 1984/85 to UKL 166 million in 1989/90 (using 1984/85 prices and existing infrastructure allocation conventions).

(c) Provincial Sector

This sector's objective is to reduce its grant requirement to UKL 426 million (at 1984/85 prices) by 1986/87. Over the period of the plan investment is forecast at UKL 480 million, overall demand is expected to increase by some 7 % to 3 200 million passenger miles, receipts are forecast to rise by UKL 13 million and grant requirement to fall from UKL 492 million to 434 million.

(ii) Freight Sector

The Freight sector's financial objective, set by Government, is to achieve a 5 % return in 1988/89 on its assets on a current cost accounting basis, equivalent to earning a profit of UKL 36 million (at 1984/85 prices).

Freight volume is forecast to remain steady at around 150 million tonnes with receipts of about UKL 565 million. The Government's target is expected to be met in 1988/89.

(iii) Parcels Sector

The Board has set the Parcels sector the financial target of making a profit, before interest, of UKL 16 million from 1986/87. Competition in this sector is intensive and significant improvements in marketing and product quality will be necessary to achieve the target set.

20. Coras Iompair Eireann (CIE)

In June 1987 the Irish government communicated to the Commission that the preparation of business plans by CIE was postponed because the structure and organisation of CIE were under consideration. This process took a number of years because of the complexity of the issues involved. In 1984 the government decided to re-organise CIE by the establishment of three subsidiaries. New legislation was necessary and as a consequence the Transport Act 1986 (Re-Organisation of CIE) was erracted. Under this Act the Board of CIE established three subsidiary companies, viz, Ianrod Eireann (Irish Rail), Bus Atha Cliath (Dublin Bus) and Bus Eireann (Irish Bus) to operate respectively the railways, Dublin City bus services and the provincial buses. These companies commenced trading on 2nd February 1987.

The companies are in the process of preparing corporate plans, which are expected to be completed in the second half of 1987, but could however not be communicated to the Commission before the closing date of this report.

21. Chemin de Fer Luxembourgeois (CFL)

The Luxembourg government communicated to the Commission CFL's provisional investment plan 1987-91, with specific reference to the program and budget for 1987.

CFL's investment plan for 1987-91 amount to 10903 million francs (see table below) and includes certain important projects, such as:

 modernization of fixed installations on the link Luxembourg-Troivierges;

- setting up radio communications earth/train;
- renovation of the link Péhange Esch/Alzette;
- refitting of workshops and depots at Péhange;
- renovation and modernization of fixed installations at the Gare du Luxembourg;
- acquisition and fitting out of rolling stock.

The investment plan

	realized before 1.1.87	1987	1988	1989	1990	1991	realized after 1991	Total
Renovation New investments Intangible asset	933 515	674 697 5	703 1267	801 947	797 842	693 849	594 585	5195 5702 5
Total	1448	1376	1970	1748	1639	1542	1179	10902

Expecting that 65 % of the investment plan can be realized the financial plan is forecast as follows:

1989

1990

1991

Total

1988

Financial plan

Α.	Expenditures						
	Operating expenditures	8482	8482	8482	8482	8482	42410
	Acquisition of land	5	- 5				10
	New investments	453	824	614	547	552	2990
	Intangible assets	3					3
	Renovation	438	457	521	518	450	2384
	Increase of stock value	. 2	. 2	2	. 2	2	10
	Costs to - insurance fund	42	42	42	42	42	210
				0444	0504		40047
	Sub-total A	9425	9812	9661	9591	9528	48017
в.	Receipts						
	Operating revenue Loans	8339	8339	8339	8339	8339	41695
	State intervantions	100	50	50	50	50	300
	Recovery funds	5	- 5				10
	Replacement funds	516	516	516	516	516	2580
	Sub-total B	8960	8910	8905	8905	8905	44585
						407	7470
		- 465	- 902	- 756	- 686	- 623	- 3432

1987

1

This plan is showing a need for capital of 3422 mio Fr. in the period, which is to be covered by the State or by taking up external loans. It is to be noted that the annual result of the operations is - 143 mio F. By making use of the provisions (replacement fund), 516 mio F, the final contribution from the operation arrives at + 373 mio F. per year.

GENERAL COMMENTS ON THE BUSINESS PLANS

- 22. The Commission regrets the Belgian, and Greek Government's failure to communicate their railway undertakings' Business and Financial Programs. The difficulties of long term planning, against the background of major reviews of railway operations in certain Member States, are however recognised. The Commission hoped that, in view of the importance which it attaches to improved business and financial planning as a means of improving the railways' situation and the need for co-ordinated action and co-operation, Member States will make effort to give effect to Art. 14 § 2 of Decision 75/327.
- 23. Of the programs received the Commission notes, with exceptions,
 - a general improvement of market and sectoral analysis
 - a marked increase in future commitment and specific target setting
 - a general clarification of the role of railways in the transport markets of the future
 - BUT little reference to joint or co-ordinated action to exploit the transport market at the European level (see point 27).
- 24. The Commission considers that, in the light of the White Paper referred to in point 3 of this report and whilst the railways future role is under review, more positive action to examine market requirements, to treat Europe as one market, to promote joint/co-ordinated actions and define a strategic role for railways in the transport market, is essential if railways are to play their full role in tomorrow's transport market.

(C) ACTIONS UNDERTAKEN JOINTLY BY NATIONAL AND COMMUNITY BODIES

25. Article 11 § 1 of Decision 75/327 provides that Member States shall, in conjunction with the Commission, investigate measures likely to promote co-operation amongst railway undertakings. In December 1984 the Council

to promote closer co-operation through joint action to eliminate the obstacles to development of international rail traffic and improve both the quality of service and the undertaking's financial results, adopted a Recommendation on railway co-operation.

- 26. With a view to improving co-operation between railways and adopting a strategy whereby the undertakings can present themselves on the international market as a single carrier and the profitability of their services can be assessed in relation to the aggregate costs and revenue in respect of the traffic link concerned, the Council invited the Railway undertakings to take measures to improve co-operation in their marketing, operational, technical and social operations.
- 27. In accordance with the Recommendation 1 the Group of Twelve furnished an action program, "Development of International Railway Corporation", which was forwarded to the Commission and the Council on 24 June 1985. Following the lines of this program the railways furnished in January 1987 a report on the achievements accomplished in this field. The report shows that important progress has been made. The introduction of several new international high quality freight services, improved information exchange, accelarated frontier handling and the introduction of high quality passenger trains under the Euro City label, are concrete examples of this positive evolution.

It is regretted however that in the report no mentioning has been made of possible obstacles to wider co-operation. After an evaluation of the actual situation the Commission will decide on possible new initiatives to be taken in this field.

(D) ACTIONS UNDERTAKEN BY COMMUNITY BODIES

28. In accordance with Art. 15 § 1 of the Council decision 75/327/EEC the Commission proposed in January 84 amendments to both this decision and Regulation $1107/70^{-2}$.

^{1 0.}J. L 333 of 21/12/1984

² com (83) 764 final

- 29. This proposal is to replace its January 1981 proposals on the same issue which had failed to be adopted by the Council. The essential features of the second proposal are to :-
 - introduce new arrangements to ensure the coverage of rail infrastructure expenditure and the charging for its use;
 - introduce provisions for the capital restructuration of railway undertakings with a view to ensuring that these undertakings benefit from a capital structure more appropriate to their current activities, size and earning power;
 - ensure, where possible, the replacement of existing public service obligations by contractual arrangements between railway undertakings and national, regional and local authorities.
- 30. The proposal defines financial balance as "a situation in which, taking account of all its activities, the expenses of a railway undertaking are covered by its revenues ... over a period, which shall not exceed three years, to be set by the Member State concerned". Balancing subsidies would only be permissible to the extent that they are part of a financial stategy and program to attain financial balance.
- 31. Both the ESC and EP have given favorable opinions on the general orientation of the proposal. The Council has so far not acted on this proposal, however, in December 1986 the Council adopted conclusions concerning the main problems for the further development of the Community's railway policy.

These conclusions will require a re-examination of the main questions in order to make new proposals and to unblock accordingly the railway dossier in the Council.

32. The Commission presented the Seventh and Eighth Commission Reports on the Transposed Annual Accounts of Railway Undertakings covering the years 1984 and 1985. The Seventh Annual Report will be presented later this year. The figures presented in Annex I b are taken in large part from the Transposed Accounts.

¹ O.J. No C 37 of 20/02/1981, page 7

² O.J. No L 334 of 24/12/1977

- 33. The Commission, working in co-operation with the Accounting Advisory Committee can record certain achievements:
 - transparency of railway accounts has improved. State financial interventions are now much more readily identifiable and assessable, in particular since the statement on sources and application of funds has been added to the report as from 1983 on;
 - the financial situation of the railway undertakings is more easily assessed;
 - data comparison is more readily available;
 - performance evaluation is more reliable and quantifiable.
- 34. These developments in this ongoing process are most encouraging as they provide the Commission with the necessary tools to fulfil its mandate under Art. 14 § 1 of Decision 75/327/EEC and indicate more clearly ... "the results achieved, with particular regard to any changes in the financial situation of the railway undertaking".
- 35. On 30 July 1986 the Economic and Social Committee furnished an information report on "Stocktaking and Prospect for a Community Rail Policy", rapporteur Mr. Querleux, No CES 348/86.

This report high lights the advantages of rail transport in the field of safety, low energy consumption and environment. It concludes that existing Community legislation should be applied more strictly, whilst additional action should be taken along the lines of the Commission's proposal COM 83 764 final of January 1984. It also calls on the railways to improve their commercial corporation on the international market.

(D) SUPPORT FOR RAILWAY INFRASTRUCTURE PROJECTS OF COMMUNITY INTEREST

36. Community financial support for transport infrastructure is a relatively new instrument and to date has been on an ad hoc annual basis. The Commission has proposed that in future that assistance will be granted in the framework of a multiannual program.

The projects to be supported should be of Community interest and meet the following criteria:

- the improvement of facilities in corridors which include a maritime crossing;
- the reduction of costs associated with transit in possible co-operation with the non-Member States concerned, noteably through the encouragement of combined transport;
- the integration of peripheral regions in the Community network;
- the improvement of high-quality links between principal urban centres noteably high-speed links.

In 1982 ten million ECU were granted from the Community budget 1 of which 7 million were accorded to marshalling yard improvements at Domodossola. The latest Regulation granting financial support 2 allocated 15 million ECU for 1983, 80 million ECU for 1984 and 90 million ECU for 1985. Railway projects receiving support in 1985 were :

-	SFINGA-ALÏARTOS (Greece)	*	1.55	million	ECU
-	INOI-TITHOREA (Greece) DOMOKOS-LARISSA (Greece)		10.35	million	ECU
-	THESSALONIKI-IDOMENI (Greece)		1.40	million	ECU
-	BRENNER-BOLZANO (Italy)		19.00	million	EÇU
-	BAYONNE-HENDAYE (France)		1.50	million	ECU
-	RINGSTED-RUNGSTED (Danmark)		7.00	million	ECU

Railway infrastructure projects have received 80.8 million ECU Community financial support out of a total 195 million ECU available over the five years 1982-1986. Further more projects are included in submissions from the Member States now under consideration by the Commission.

¹ Regulation (EEC) 3600/82 of 30/12/1982 - 0.J. L 376/10 of 31/12/1982

² Regulation (EEC) 4059/86 of 22/12/1986 - 0.J. L 378 of 31/12/1986

PART II

ECONOMIC AND FINANCIAL SITUATION OF RAILWAYS IN THE EUROPEAN ECONOMIC COMMUNITY 1981 - 1983

(A) MARKET EVOLUTION

- 37. The figures of Annex II include, for all modes, national and international intracommunity freight transport. For railways they also incorporate international extra-community transport and for inland waterways both international extra-community and non-community transporters.
- 38. Over the period 1973-1985, as shown in Annex II, the total maket increased by some 16 %. In the first 10 years of this period road transport increased its share continuously, from 56.8 % in '73 to 67.2 % in '83. In absolute figures (tkm) road increased by 33 % whilst railways and inland waterways decreased by 20 % and 6 % respectively.

In the reporting period the trend suddenly reversed, rail increased its share in a growing market, mainly at the expensive of road, from 20.3 % in '83 to 21.4 % in '85. The recovery in the steel was largely responsible for this sharp increase in rail transport.

However the most recent figures, taken from the Commission's Market Observation System, for international transport show that road transport in 1986 recorded the strongest growth: + 5 % in tonnes, compared with - 11% and + 3% for rail and inland waterways respectively. As there is a gradual change in the pattern of economic production in the Community, namely a shift from basic industries to high tech and consumer products, the future growth of transport is likely to be concentrated in the road sector.

(B) FINANCIAL TRENDS OF RAILWAY UNDERTAKINGS

- 39. Annexes I (a) and (b) record:
 - compensations, aids and other financial assistance granted by
 Member States to railway undertakings;
 - profiles of national railway undertakings which show the scale of operations of each network, their capital structures, operational expenses and financial results.
- 40. Annex III analyses, using certain indicators, the trends in the financial situation and performances of railway undertakings. All the figures have been teken from official communicated data and where appropriate full explanation of the composition of the indications provided. It is to be emphasized that the objective is not to provide an across the board comparison but rather to compare the evolution of each individual railway undertaking.
- 41. The following observations are discernible from Annex III :
 - All recorded railway undertakings with the exception of BRB have been able to keep the increase of expenditures below the prevailing levels of inflation. (see table I)
 - Personal costs still represent a high percentage of operating expenditures (see table II) but it is noted that by BRB, CFL, DSB and NS the share has gone down compared to the period 1981-83. Direct comparisons should not be made between railway undertakings on the basis of these figures since, for the DSB, CFL and SNCB direct pensions payments made by the company under Regulation 1192/69 have not been normalized, the CIE figures include 58 % of staff not employed in railway activities and for DSB railway employees enjoy the benefits, as civil servants, of a non-contributory pension scheme.
 - In the period self-generated receipts (see table III) have improved by increasing marked over the expenditures recorded in the profit and loss account. This trend is also reflected in the ratio between self-generated revenue and total income of the

undertakings shown in tables V and VI, with the exception of CIE and SNCF where the positive evolution on the costs and revenues could not counterbalance the high increase in State payments and the ratios of the self-generated revenues are falling. However, the sharp increase is State payments in combination with increased own receipts resulted in the case of SNCF in a strong reduction of the annual deficit whilst CIE shifted out of the red. (see table VIII).

- Compensations and State aids continue to increase but in consequence of the lower rate of increase in expenditures and the increase in self-generated revenue, is now going up well below the inflation (see table IV). By NS and BRB we notice even a drop in real terms of respectively 4 and 5 %.
- The interest payments (see table VII) are down (1 and 2 %) by DB and NS but BY CFL, CIE, DSB and SNCF the increase in interest payments is still of a very high order (between 25 and 45 %). This reflects the growing undebtedness of these railways.

Over the period under consideration:

- Due to the positive result of the years 1984 and 1985 by CIE the accumulated deficit decreased, but represent still 19 % of employed capital.
- The increase of 25 % in interest payments of the DSB fit with the increase in State loans to investments (interest rate 9 %).
- In France the SNCF suffered a loss of some 36 % in working capital, a 21 % increase in long-term debts but its accumulated deficit decreased by 49 % (now representing) 36 % of capital employed).
- Looking at the results of the year (the deficit see table VIII) the period has been very positive recording improvements (except for BRB and SNCB) of very high orders. CIE abd NS have changed their deficits into positive results.

CHANGE IN THE FINANCIAL POSITION

For a fuller understanding of the railways financial situation a summarised Statement of Sources and Application of Funds is presented for the first time in this report in Annex Ib for each railway (except CFL).

The statements show how the changes in the Use of Funds over the period (1983-85) are financed.

The self-financing of the railways has been positive for six companies BRB, CIE, DSB, NS, OSE and SNCB only DB, FS and SNCF have not been able to contribute to their own investments.

All the railways, except BRB, have raised state capital during the period. The capital share of total sources range from 13 % by SNCF to 65 % by OSE.

For four companies, SNCB, DB, FS and SCNF, the amount of borrowings range from 48 to 87 %. Figures for the other railways are much lower and range from 0 by DSB to 25 % by OSE.

For all the companies the investments are the big absorber of funds using from 52 to 100 % of available funds.

By DSB, CIE and SNCF the repayments have been zero whereas DB is balancing the repayments and the borrowings. FS, OSE, and SNCF have greater borrowings than repayments but only BRB and NS report higher repayments than borrowings, showing a relative reduction in their indebteness. Note the high share of capital (49 %) by NS in the period whereas BRB, not increasing the capital, have the highese rate of self-financing (94 %) in the period.

Note also the statements reporting on the changes in Working Capital. DB, SNCF and NS are generating working capital (DSB's figure is 0) whereas the other companies are suffering losses in working capital.

COMPENSATIONS, AIDS AND OTHER FINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE

SOCIETE NATIONALE DES CHEMINS DE PER BELGES (SNCB/NMBS)

URCE : BELGIAN GOVERNMENT) (IN MIO NATIONAL CURRENCY)		AHNEX	
MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS	1983	1984	
REGULATION (EEC) 1191/59		!	
OBLIGATION TO OFERATE			
***************************************	 1 585	1 669 l	1 657
CONTINUED OPERATION OF LINES	19 300	21 447	21 208
TARIFF OBLIGATION			1 501
STUDENT SEASON TICKETS	1 418	1 398	
SEASON TICKETS FOR CERTAIN SOCIAL CATEGORIES	5 500 l	5 512	5 491
INDIVIDUAL REDUCTIONS	2 052	2 401	2 215
BELGIUN-LUXEMBURG TARIFFS	24 1	24	15
FLANDERS-ZEBLAND TARIFFS	1	1 į	•
PULL PARE TICKETS (REPUSAL TO INCREASE PARE)	7 106	8 695	8 576
ORDINARY SEASON TICKETS	3 199	3 416	3 40
UNDIRARI SERSON IZORZIO	20 885	23 116	22 86
NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS		1	
RECULATION (EEC) 1192/69		į	
CLASS III - RETIREMENTS AND OTHER PENSIONS	16 657	16 921	17 76
CLASS IV - CROSSING PACILITIES	311	238	26
CLASS VIII - WAR DAMAGE	-		-
CLASS X - RECOGNITION FOR SERVICE TO COUNTRY	1 55	 59	
	1 25	1 9	
CLASS XI - ADDITIONAL FAMILY ALLOVANCES	3 193	i	2 94
CLASS XII - MEDICAL TREATMENT - CCCUPATIONAL INJURIES	108	•	
CLASS XV - LACK OF NORMALIZATION IN THE PAST	-		-
- SHORPALL IN PROVISIONS FOR RENEWAL			
. AIDS TO TRANSPORT REGULATION (EEC) NO.1107/70	20 349 	20 189 	21 15
**********	1 6 759	1 9 574	 68
ART.3,18 - INFRASTRUCTURE COSTS			-
ART.3,2 - ECSC TARIPPS (TOKEN ENTRY) - REPLACEMENT BUS SERVICES	•	•	<u> </u>
ART.4 - PINANCIAL INTERVENTIONS		-	•
- LOANS TO COVER ACCUMULATED DEFICITS AND DELAYED RENEWAL	_	•	į .
- TAX EXEMPTIONS - FINANCIAL CHARGES	-17 8 148		•
- BALANCING SUBSIDY	397	-	-
popur.	15 287 56 521		
TOTAL	####################################		

COMPENSATIONS, AIDS AND OTHER FINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE

DANSKE STATSBANER (DSB)

(SOURCE : DANISH GOVERNMENT) (IN MIO NATIONAL CURRENCY)

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ANNEX IA

	1983	1984	1985
A. MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS			
REGULATION (EEC) 1191/69	<u> </u>		
	1 991	2 112	2 022
B. NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS		• :	
REGULATION (EEC) 1192/69			
CLASS IX - STAPP SURPLUS TO REQUIREMENTS	-	 • • .	
CLASS X - RECOGNITION OF SERVICES TO THE COUNTRY	-	-	-
CLASS XI - ALLOWANCES TO STAPP	19	20	21
C. AIDS TO TRANSPORT	19	20	21
REGULATION (EEC) NO.1107/70			
AKT.3,15 - INFHASTHUCTURE COSTS	482	545 	602
TOTAL	2 492	2 677	2 645

COMPENSATIONS, AIDS AND OTHER PINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE

DEUTSCHE BUNDESBAHN (DB)

SOURCE: GERMAN FEDERAL GOVERNMENT) (IN MIO NATIONAL CURRENCY)	·	ANNEX IA	
	1983	1984	1985
A. MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS		į	į
REGULATION (EEC) 1191/69		į	į
OBLIGATION TO OPERATE	3 447	3 534	3 373
CONTINUATION OF SHORT-DISTANCE PASSENGER TRANSPORT	3 313	3 364	3 186
OPERATIONS OPERATION OF LINES FOR WHICH CLOSURE HAS BEEN	13	27	- 32
PROPOSED CONBINED TRANSPORT	121	143	155
TARIPP OBLIGATION	112	120	82
REDUCTIONS FOR CERTAIN CATEGORIES OF PERSONS	79	81	70
LOSS OF RECEIPTS DUE TO THE SAAR TARIFFS FOR THE	33	39	12
CARRIAGE OF ECSC PRODUCTS LOSS OF RECEIPTS DUE TO DROUGHT	-	-	• .
FREE TRANSPORT OF ITALIANS FOR ELECTION IN 1976	-	-	
THE AGGINGS AS MUD BATTUAYO	3 559	3 654	3 455
B. NORNALIZATION OF THE ACCOUNTS OF THE RAILWAYS		į	
REGULATION (EEC) 1192/69	3 044	3 100 l	3 146
CLASS III - RETIREMENT - PENSIONS - SUPPLEMENTARY PENSION FOR WORKERS	345 763	306 694	276 723
CLASS IV - CROSSING PACILITIES	446	424	404
CLASS V - STAFF SURPLUS	15	37	94
CLASS XII - MEDICAL TREATMENT	3	2	2
	4 616	4 563	4 644
C. AIDS TO TRANSPORT REGULATION (EEC) NO.1107/70			
ART.3,2 - REPLACEMENT BUS SERVICES	118	. 111	252
ART REPAYMENT OF INTEREST ON LOAMS CONTRACTED IN THE PAST FOR FINANCING PURPOSES (ALLOWANCE	1 267	1 056	1 295
AS OWNER) - CONTRIBUTION TO INVESTMENTS (INCREASE IN	3 541	3 539	3 920
CAPITAL) - ALLOWANCE FOR THE MAINTENANCE OF	604	476	375
LIQUIDITY EXEMPTION FROM FUEL TAX (RAILWAYS)	82	-	-
TOTAL	5 612 13 787		
I	*******	*******	

COMPENSATIONS, AIDS AND OTHER PINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE SOCIETE NATIONALE DES CHEMINS DE FER FRANCAIS (SNCF)

(SOURCE : PRENCH GOVERNMENT) (IN MIO NATIONAL CURRENCY) ANNEX IA 1983 1984 1985 A. MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS REGULATION (EEC) 1191/69 OBLIGATION TO OPERATE 3 872,9 4 042.9 4 304 POR NATIONAL DEPENSE 5,1 4.8 5 UNPROFITABLE LOCAL SERVICES 2 936,4 3 170 3 350 UNPROFITABLE LOCAL SERVICES (REORGANISATION BY 312,6 LOCAL AUTHORITIES) PARIS SUBURBS 911.4 868,1 94 9 OBLIGATION TO CARRY TARIFF OBLIGATION 2 908,1 2 981.9 3 001,7 REDUCTIONS FOR PASSENGERS - MEMBERS OF THE ARMED PORCES 1 331 1 349,3 1 313,7 - PRISONNERS UNDER ESCORT
- SPOUSE AND CHILDREN OF RETIRED PERSONS
- OTHER TARIFF REDUCTIONS 7.1 8,5 26,8 27,6 1 451 1 542 REDUCED TARIFFS ON NEWSPAPERS 197.8 146.3 110,2 6 781 7 024,8 | 7 305,7 B. NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS · REGULATION (EEC) 1192/69 CLASS III - RETIREMENTS AND OTHER PENSIONS 11 008 13 556.4 13 852 CLASS IV - CROSSING PACILITIES 11 008 13 556.4 | 13 852 C. AIDS TO TRANSPORT RECULATION (EEC) NO.1107/70

9 144

9 150,7

26 939,7 |

6,7

10 038.4

3 510

13 572,6

34 153,8 |

24.2

10 610,3

3 250

35 058,7

13 901

40,7

ART.3, 18 - AIDS FOR INFRASTRUCTURE INVESTMENTS

(EEC) NO 1191/69
ART.4 - BALANCING SUBSIDY

ART.3,1C - GRANT TOWARD RESEARCH - COMBINED TRANSPORT

ART.3,2 - TARIFF OBLIGATIONS NOT COVERED BY REGULATION

TOTAL

COMPENSATIONS, AIDS AND OTHER FINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE

OURCE : IRISH GOVERNMENT) (IN MIO NATIONAL CURRENCY)		ANY	EX IA
VUIDA 1 11100 VV AMMENTO PROPERTIES PROPERTI	1983	1984	1985
. MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS			
REGULATION (EEC) 1191/69	 		
OBLIGATION TO OPERATE	1	l I ,	! !
RAILPASSENGER SERVICES	27	50,3	51,9
. NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS		1	i
REGULATION (EEC) 1192/69			ļ
CLASS III - RETIREMENTS AND OTHER PENSIONS	j *	j 6	6,7
CLASS IV - CROSSING PACILITIES	, 8	1	1.3
	4,8	7	. 8
. AIDS TO TRANSPORT	. 1	1	1
REGULATION (EEC) NO.1107/70	į	1	
ART.3,1B - 50 ./. INFRASTRUCTURE CRANT	5	5	5,
ART.3,2 - GRANTS IN RESPECT OF CIE'S HOAD	25	25	19,
PASSENGER SERVICES ART. 4 - BALANCING SUBSIDY	24	24.2	26,
ANI UNIDANCEN DESCRIPTION	1 54	54,2	
TOTAL	85,8	111,5	111,

COMPENSATIONS, AIDS AND OTHER PINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE

AZIENDA AUTONOMA DELLE FERROVIE DELLO STATO (PS)

(SOURCE : ITALIAN GOVERNMENT) (IN MIO NATIONAL CURRENCY) ANNEX IA 1984 1985 A. MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS REGULATION (EEC) 1191/69 OBLIGATION TO OPERATE 1 101 562 1 201 297 1 261 330 LINES WITH LOW DENSITY TRAFFIC 990 828 | 1 067 991 1 092 681 NON PROPITABLE ACTIVITIES 44 689 51 028 1 74 017 SERVICE TO SARDINIA 64 776 81 281 95 568 ROAD REPLACEMENT SERVICES 1 269 997 - 936 OBLIGATION TO CARRY CARRIAGE OF MAIL 74 162 106 855 156 070 TARIFF OBLIGATION 1 460 361 1 803 185 | 1 672 973 - OTHER TARIPP OBLIGATIONS 249 632 177 688 180 385 - SOCIAL TARIFFS 1 210 729 1 518 642 | 1 492 588 2 636 085 1 3 004 482 | 3 090 373 B. NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS CLASS II - EXPENDITURE OF A SOCIAL NATURE 19 233 | 55 684 | 28 806 CLASS III - RETIREMENTS AND OTHER PENSIONS 82 489 138 828 274 003 CLASS IV - CROSSING FACILITIES 97 712 84 081 110 386 CLASS X - RECOGNITION FOR SERVICE TO COUNTRY 6 940 13 996 -3 700 CLASS XIV - IMPOSED CONDITIONS 20 096 İ 12 937 19 572 CLASS XV - LACK OF NORMALIZATION IN THE PAST 244 945 İ 229 997 223 251 471 415 j 535 523 j 652 318 C. AIDS TO TRANSPORT REGULATION (EEC) NO.1107/70 ART.3.18 - INFRASTRUCTURE COSTS 1 431 137 1 828 463 | 1 850 093 ART.3,2 - INCREASE OF TARIFFS REFUSED 222 000 473 000 I 478 107 ART.4 - CAPITAL GRANT 361 000 j 232 874 88 000 - AIDS FOR AMORTIZATION OF INVESTMENT 446 599 470 298 | 1 692 286 LOANS - REINBURSEMENT OF INTEREST ON THESE LOANS 467 033 | 2 022 450 | 322 327 | 1 095 173 | 1 269 594 - BALANCING SUBSIDY - CONFENSATION FOR UNFORSEEN EXPENDITURES 1 798 647 | 159 689 | 2 119 415 715 340 (STAPP COSTS PLOOD AND EARTHQUAKE DAMAGE) 16 910 21 441 22 580 EXEMPTION FROM FUEL TAX (RAILWAYS) 6 079 585 | 8 235 415 | 9 619 590 | 11 798 106 | 5 289 456 1 TOTAL 8 396 956 I

************ ********** ********

COMPENSATIONS, AIDS AND OTHER PINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE SOCIETE NATIONALE DES CHÉMINS DE PER LUXEMBOURGEOIS (CFL)

	· 1983	1984	1985
. MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS	· 		
REGULATION (EEC) 1191/69			
OBLIGATION TO OPERATE		. 022 1	2 223,6
CONTINUED OPERATION OF PASSENGER TRANSPORT	1 735,2 	1 933,1	2 223,0
NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS		i I	
REGULATION (EEC) 1192/69	i I I I		
CLASS II - EXPENDITURE OF A SOCIAL NATURE	-,8	-8,3	
CLASS III - RETIREMENTS AND OTHER PENSIONS	1 2 018,8 1	1 958,1	
CLASS IV - CROSSING FACILITIES	23	27,2	
CLASS X - RECOGNITION FOR SERVICE TO COUNTRY CLASS XV - LACK OF NORMALIZATION IN THE PAST	4.8	4.8	4,
CLASS IV - LACK OF MORRALIZATION IN THE LACE	2 045,8	1 978,8	2 143,
REGULATION (EEC) NO.1107/70			
ART.3,1B - INFRASTRUCTURE COSTS	100	100	100
ART.3,2 - TARIFF OBLIGATIONS NOT COVERED BY REGULATION (EEC) NO 1191/69	454	531	586 1 1 599
ART.4 - BALANCING SUBSIDY	1 853,8		
TOTAL	6 188,8		

1 839,2 | 1 787,6 |

COMPENSATIONS, AIDS AND OTHER PINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE NAAMLOZE VENNOOTSCHAP NEDERLANDSE SPOORWEGEN (NS)

(SOURCE : DUTCH GOVERNMENT) (IN MIO NATIONAL CURRENCY) ANNEX IA 1983 | 1984 A. MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS REGULATION (EEC) 1191/69 CONTINUED OPERATION OF PASSENGER TRANSPORT 1 021,8 1 217,4 | 1 294 DIRECT GRANT FOR INVESTMENT IN NEW LINES 297.8 293.6 244,6 1 319,6 | 1 491 B. NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS 1 538.6 REGULATION (EEC) 1192/69 CLASS III . RETIREMENTS AND OTHER PENSIONS 173.9 i 99.3 31,4 CLASS IV . CROSSING PACILITIES 54 36,3 37.4 227.9 i 135.6 68.8 C. AIDS TO TRANSPORT REGULATION (EEC) NO.1107/70 ART.3,18 . AIDS FOR INFRASTRUCTURE INVESTMENTS 5,4 17,7 6.7 ART.3,1C - GRANT TOWARD RESEARCH - COMBINED TRANSPORT , 8 , 9 . INTEREST ON DEBTS TO STATE UPTO AND 41 36 30 INCLUDING 1972
- AMORTIZATION OF ABOVE DEBTS . ACTIVITIES NOT COVERED BY P.S.O.'S 165,7 48,2 32,6 - LOSSES ON PREIGHT TRANSPORT DURING THE 42,1 j 42,1 42.1 PERIOD 1973 - 1975 321.2 | 211,8 | 179,3 1 868,7

TOTAL

COMPENSATIONS, AIDS AND OTHER PINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE

BRITISH RAILWAYS BOARD (BRB)

URCE : BRITISH GOVERNMENT) (IN MIO NATIONAL CURRENCY)		anne	X IA
	1 1983	1984	1985
MAINTENANCE OF PUBLIC SERVICE OBLIGATIONS			
REGULATION (EEC) 1191/69			
OBLIGATION TO OFFRATE	933.4	911,5	888.2
. HORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS			
REGULATION (EEC) 1192/69		i.	
CLASS IV - CROSSING PACILITIES	18,9	20.5	18,0
. AIDS TO TRANSPORT	İ	1	l !
REGULATION (EEC) NO.1107/70			 -
ART.3,1C - AID FOR RESEARCH AND DEVELOPMENT	, h	4,2	i -
ART.3,2 - CAPITAL GRANTS TOWARDS PASSENGER TRANSPORT IMPROVEMENT SCHEMES	•	-	1.
ART.4 - TRANSITIONAL DEPICIT GRANT	•	i -	-
HISTORIC PENSION FUND OBLIGATION	-	-	-
TOTAL	1 4 1 956.3	936.2	

COMPENSATIONS, AIDS AND OTHER FINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE MORTHERN IRELAND RAILWAYS (NIR)

(SOURCE : BRITISH GOVERNMENT) (IN MIO NATIONAL CURRENCY)

ANNEX IA

	1983	1984	1985
A. MAINTENANCE OF PUBLIC SERVICE OBLICATIONS			
REGULATION (EEC) 1191/69		<u> </u>	!
PAYMENT MADE BY THE N.I. HOLDING COMPANY FOR MAINTENANCE OF PASSENGER SERVICES	 	-	-
COMPENSATING PAYMENT FOR OBLIGATIONS IMPOSED BY THE CENTRAL GOVERNMENT	4,58	5,05	4,88
B. HORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS	4,58	5,05	4,88
REGULATION (EEC) 1192/69			! !
CLASS IV - CROSSING PACILITIES	,15	,11	,06
C. AIDS TO TRANSPORT			
REGULATION (EEC) NO.1107/70			٠.
- CENTRAL GOVERNMENT AIDS TO IMPROVE PASSENGER TRANSPORT	3,03	5,38	5,11
- AIDS TO THE NORTHERN IRELAND HOLDING COMPANY	. 85	-	-
TOTAL	3,88 8,61	5,38 10,54	5,11 10,05

COPENSATIONS, AIDS AND OTHER PINANCIAL INTERVENTIONS GRANTED BY THE STATE TO THE

ORGANISMOS SIDEHODHOMOS ELLADOS (OSE)

OURCE : COVERNMENT OF GREECE) (IN MIO NATIONAL CURRENCY)		ANNE	C IA
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	1983	1984	1985
. MAINTENANCE OF PUBLIC SERVICE OBLICATIONS			,
REGULATION (EEC) 1191/69	i - i	- 1	•.
. NORMALIZATION OF THE ACCOUNTS OF THE RAILWAYS			
REGULATION (EEC) 1192/69			
CLASS IV - CROSSING PACILITIES	370	500	400
. AIDS TO TRANSPORT			
REGULATION (EEC) NO.1107/70			
ART.3,1D - INFRASTRUCTURE COSTS	1 630	1 900	2 000
ART.4 - FINANCIAL INTERVENTIONS	j -	•	-
- CONTRIBUTION TO INVESTMENTS	2 677,6	4 380,4	4 390
- CAPITAL GRANT	308,4	7	i -
- AMORTIZATION	•	•	-
- BALANCING SUBSIDY	6 900	7 100	6 900
TOTAL	11 516 11 886	13 387,4	

^{*} ESTIMATES
(1) ART.5, 1A, B, C, D OF THE DECISION OF 20.05.1975
(2) ART.13 OF THE DECISION OF 20.5.1975

#### INFORMATION CONCERNING : SNCB/NMBS

	*		******	*********
		1983	1984(1)	1 985
PROFILE IN FIGURES		1		
LENGTH OF LINES		į į		i
PERSONNEI,	000 XX	3,9		
PASSENGERS CARRIED	W10	156	60,9 150	l 58 l 150
GOODS CARRIED - T	NIO	58,2		
PASSENCER/KM PREICHT T KN WET	MPD XX	6,6		6,6
	NAD NA	6,1	7	8,2
REVENUE (NIO BER)		.	<b>*********</b>	} 
TRAPFIC REVENUE		i i		•
• PASSENGER REVENUE		25 670	28 144	29 891
• PREIGHT REVENUE		10 481	10 871 15 787	l 11 754 l 17 708
OTHER REVENUE SELF-CENERATED REVENUE		30 106	26 960	27 853
STATE PAINENTS		55 776	.55 104	57 744
OPERATING INCOME		54 711	54 352 109 456	53 792
			*****	111 536 
EXPENSES (MIO BIR)		! !		İ
OPERATING EXPENSES		97 324	05 000	
· STAFF COSTS		65 219	95 626 68 459	96 226 69 177
DEPRECIATION INTEREST		4 722	5 563	6 572
INTEREST FOTAL EXPENDITURES		8 599	8 528	8 986
BALANCE FOR THE EXERCISE		110 645	109 717 • 261	111 784 + 248
ASSETS IN USE (MIO BIR)				*******
**************				
LONG-TERN ASSETS		183 898	194 241	1 203 622
<ul> <li>LAND AND PIXED INSTALLATIONS</li> <li>TRANSPORT STOCK</li> </ul>		79 878	88 126	95 057
• OTHER ASSETS		56 488   47 532	61 176 44 939	65 440 43 125
WORKING CAPITAL	•	o4 245	-2 063	• 928
• CURRENT ASSETS • CURRENT LIABILITIES		1 40 745	33 743	35 250
TUTAL		45 030     178 653	35 806 ( 192 178 )	36 178
FINANCED BY (MIO BER)				202 694
STRUNCED BI (MID BEN)		! !		
CAPITAL AND CAPITAL LIABILITIES		6 892	9 439	13 530
RESERVES PROFIT AND LOSS ACCOUNT		51 575	48 361	45 653
PROVISIONS		•7 442     65 632	•7 703   73 190	•7 951
PUNDS FOR STAFF		1 152	1 200	81 248 1 305
LONG TERN DEBTS CAPITAL EMPLOYED		61 844	67 691	68 909
ppoppoppoppoppoppoppoppoppoppop	**********	179 653	192 178	202 694
		ì	1	
SOURCE AND APPILCATION OF FUNDS		I 1983 I	1984 I	1985
				* 144
SOURCE OF FUNDS : PROFIT/LOSS	BEFORE	I 7179 I	252 I	3443
DEPRECIATIO		1 1	5125 I	
INTERNAL RE		i i	1 6216	4337
	<del></del>	I 1	1	****
SELF-FINANC	NG	1 7179 1	•	
CAPITAL			5377 I	5777
BORROWINGS		I 10370 I	10700 I	11788
	TAL /REPORACEL	I 14906 I	13917 I	12844
WURLING CAP	TAL (DECREASE)	1	·	1
		1 1		
		1 32455 1	29994 I	30409
		I I	1	1
USE OF FUNDS : INVESTMENTS		I 20054 I	18804 [	17847
		I 149 I	1	1/07/
REPAYMENTS		- 477 4	ı	
	TAL (INCREASE)	1 12252 1	11100 -	1001-
	TAL (INCREASE)	I 12252 I	11188 [	12562 I
	TAL (INCREASE)	I 12252 I I I I 32455 I	11188 I I 29994 I	12562 I I 30409 I

^{(1) 15} months

TABLE VIII : BALANCE FOR THE EXERCICE

(IN MIO NATIONAL CURRENCY)

																			-
I		 I	BRB	I C	FL	CIE	I DB	I	DSB	I	FS I	NS	I 	OSE	I 1	SNCB 1		SNCF	I i
	1983 1984 1985	I I	-7.8 -408.3	1 - 1	·277 -91	I -18 I 0 I 6.8	I -37 I -31	13 I 20 I	0	i I	-2022 I -1797 I	28	I I	0	l	-261	i	-6149	Ī

⁽¹⁾ MRD LIT

#### INFORMATION CONCERNING : DSB

899999999999999999999999999999999999999		*******	********
	1983	1 1984	1 1985
PROFILE IN FIGURES			
LENGTH OF LINES 000 KM	!	<u> </u>	<u> </u>
PERSONNEL	1 2,4		2.5   21.6
PASSENGERS CARRIED MIO   GOODS CARRIED • T MIO	133	134	132
PASSENGER/KM MRD MM	i 4,9 I 4,4		
FREIGHT T MM NET NATO NATO AN	1,1		
REVENUE (MIO DKR)	1	 	
TRAPPIC REVENUE	] } 3 698	   3 882	
• PASSENGER REVENUE   • PREIGHT REVENUE	2 372	2 502	2 667
OTHER REVENUE	1 217     596	1 269 617	1 379     700
SELP-GENERATED REVENUE	4 294	4 499	4 851
OFERATING INCOME	2 492   6 786	2 677 7 176	! 2 645   ! 7 496
EXPENSES (MIO DER)		******	*******
*********	i	·	:
OFERATING EXPENSES  • STAFF COSTS	5 463 3 448	5 697 3 555	5 856 3 571
DEPRECIATION   INTEREST	578	639	708
TOTAL EXPENDITURES	745     6786	840 7 176	932   7 496
BALANCE FOR THE EXERCISE	•	• •	1 436
ASSETS IN USE (MIO DKR)			**********
LONG-TERM ASSETS	0.05%		i
- LAND AND PIXED INSTALLATIONS	9 064     4 920	10 059 5 471	11 302   6 107
• TRANSPORT STOCK   • OTHER ASSETS	3 808	4 173	4 708
WORKING CAPITAL	336   •	415 •	487     <b>-</b>
• CURRENT ASSETS   • CURRENT LIABILITIES	1 539	1 650	1 760
TOTAL	1 539   9 064	1 650 10 059	1 760   11 302
PINANCED BY (NIO DER)		*******	
*************	i		
CAPITAL AND CAPITAL LIABILITIES   RESERVES	9 064	10 059	11 302
PROVIT AND LOSS ACCOUNT PROVISIONS	- i	•	
FUNDS POR STAPP	•	• !	: !
LONG TERM DEBTS CAPITAL EMPLOYED	i	•	
ontring Cutholds	9 064	10 059	11 302
T ARIBAR ALIA ARAN ARANA ARANA ARANA MANANA	1	1	
I SOURCE AND APPILCATION OF FUNDS	I 1983 I	1984 1	1985 I
I SOURCE OF FUNDS : PROFIT/LOSS BEFORE	^		[
I DEPRECIATION	[	470	. 0 I
I INTERNAL RESOURCES	i 570 i i 357 i		
- • • • • • • • • • • • • • • • • • • •	i I		
SELF-FINANCING	935 1	•	•
I CAPITAL	1017 I		
I BORROWINGS	I I	1	
I WORKING CAPITAL (DECREASE)	Ī	i	i
1	[		
I	1952 I	2009 1	2253 I
	1	I	1
I USE OF FUNDS : INVESTMENTS 1	1952 I	2009	2253 I
REPAYMENTS 1		I	1
I WORKING CAPITAL (INCREASE) 1	I		I
I I	I	I	I
1	1952 I		
	I	[	[

#### INFORMATION CONCERNING : DB

**************			1983	1984	1985
OFILE IN FIGURES	4		1	ļ	
*******		000 KM	28,1	27,9	27.7
ngth of lines rsonnel		000	307	296	283
SSENGERS CARRIED		NIO	1 064	1 048   309	1 048   313,3
ODS CARRIED . T		NIO	289.7 l	39,1	42,7
SSENGER/XM		MRD XM MRD XM	50,7	54,4	62,8
EIGHT T KM NET		*****			
YENUE (MIO DM)			!	! !	
*****			15 413 İ	15 699	16 177
PASSENGER REVENUE	`		5 699 1	5 747	5 987   9 822
PREIGHT REVENUE			9 311   6 804	9 561   7 114	7 563
MER REVENUE	_		22 217	22 813	23 740
ELP-GENERATED REVENU PATE PAUNENTS	E .		9 368	9 467	9 317
FERATING INCOME			31 585	32 280	33 057
***********	***************	********			
(PENSES (NIO DN)			i	Ì	
PERATING EXPENSES			30 632	30 630	31 097 20 179
STAPP COSTS			20 605	20 326 - 1 843	1 968
EPRECIATION			2 933	2 927	2 901
NTEREST OTAL EXPENDITURES			35 298	35 400	35 966
ALANCE FOR THE EXER	CISE		•3 713	+3 120	-2 909
******	*************			1	i
ssets in use (xio d			- i'		   61 389
ONG-TERM ASSETS	•		1 57 644 1 35 132	59 275   35 917	36 989
LAND AND FIXED INS	TALLATIONS		13 842	13 806	13 540
TRANSPORT STOCK OTHER ASSETS			8 670	9 552	10 860
OTHER ASSESS ORKING CAPITAL	• *		1 110	1 245	1 130 1 4 230
CURRENT ASSETS			4 673 1 3 563	3 755	4 100
CURRENT LIABILITIE	is .		58 754	59 520	61 519
MIAL			***		
PINANCED BY (NIO DN)					1
*********			18 937	18 410	18 492
CAPITAL AND CAPITAL RESERVES	LIMBILITIES		3 607	3 592	1 4 023
PROFIT AND LOSS ACCO	oun <b>t</b>		•7 862	1 <b>-6</b> 833	•6 029   8 845
PROV ISIONS			8 187   •		•
PUNDS FOR STAPP LONG TERM DEBIS			35 885	35 806	36 188
CAPITAL EMPLOYED			1 58 754	1 59 520	61 519
	************	**********	Idb	I	Ī
	TON OF PINISP		I 1983	I 1984	1 1985
SOURCE AND APPILCAT	ION OF FUNDS				-[
			I -3713	1 -3120	I -2909
SOURCE OF FUNDS :	PROFIT/LOSS BEFORE				1 2599
	DEPRECIATION		I 2349		
•	INTERNAL RESOURCES		I 933	1 692	_
			I	I	•
	SELF-FINANCING		I -431	1 54	I 353
	CAPITAL		I 3966	I 3667	I 4028
	BORROWINGS		I 4410	I 4555	I 3993
	WORKING CAPITAL (DECREA	SE)	1 890	I 927	I 431
	ANUVING PALITAE INCRES	-		I	1
			I 8835	1 9203	1 8804
			1 0007	1	1
			•		•
			1	•	7 5107
USE OF FUNDS :	INVESTHENTS		1 I 4314	1 4569	I 5193
USE OF FUNDS :			I I 4314 I 4521	•	I 5193 I 3611
USE OF FUNDS :	REPAYMENTS	iSE)	-	1 4569	_
USE OF FUNDS :		(SE)	-	I 4569 I 4634 I	I 3611 I
USE OF FUNDS :	REPAYMENTS	ISE)	-	1 4569	_

ANNEX 1B

### INFORMATION CONCERNING : SHCF

***************************************			
	1983	1984	1 1985
PROFILE IN FIGURES	*********	*********	******
********		{	!
LENGTH OF LINES 000 KM	34,6	i 34.6	34.6
PASSENGERS CARRIED MTO	252 736	1 248	242
GOODS CARRIED * T	1 157	l 755 l 159	776     153
PREIGHT T IN NET MED IN	58,4		61,9
REVENUE (MIO PF)	51,9 	52,3	55,1   
poppopopopopo	[	į.	i
TRAFFIC REVENUE	34 352	1 36 542	30 007 1
PASSENGER REVENUE     FREIGHT REVENUE	15 724	17 040	38 807     18 800
OTHER REVENUE	1 17 988     8 476	18 835	19 286
SELP-GENERATED REVENUE   STATE PAINENTS	42 828	9 669 46 211	9 157     47 964
OPERATING INCOME	17 808	22 794	23 342
EXPENSES (NIO FF)	60 636	69 005 	71 306
PPDPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPP			i
OFERATING EXPENSES   • STAFF COSTS	57 521	59 723	60 257 I
DEPRECIATION	37 714	38 471	39 845
INTEREST TOTAL PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE	1 4 758   6 738	6 731   8 700	5 761   9 774
TOTAL EXPENDITURES   BALANCE FOR THE EXERCISE	69 017	75 154	75 792
	8 381   	-6 149	-4 486
ASSETS IN USE (NIO PF)	İ		1
LONG-TERM ASSETS	97 280	103 728	102 005
• LAND AND PIXED INSTALLATIONS   • TRANSPORT STOCK	64 461	67 848	103 896   69 802
• OTHER ASSETS	1 15 807   17 012	16 175	16 170
WORKING CAPITAL   • CURRENT ASSETS	9 476	19 705 [ •11 705 ]	17 924   •12 925
- CURRENT ASSETS	20 477	22 188	23 995
DIAL	29 953   87 804	33 893   92 023	36 920   90 971
PINANCED BY (MIO PF)	-	*******	
***************************************	1 1		
CAPITAL AND CAPITAL LIABILITIES	5 336	39 045	39 045
PROFIT AND LOSS ACCOUNT	47 206   -21 955	12 369   -28 103	11 963   •32 676
PROVISIONS	3 879	6 466	7 921
LONG TERM DEBTS	53 338	62 246 I	• j
CAPITAL EMPLOYED	87 804	92 023	64 718   90 971
1	***************************************		***********
I SOURCE AND APPILCATION OF FUNDS	I 1983 I	1984 I	I sone .
	- FIA :	1797	1985 I
I SOURCE OF FUNDS : PROFIT/LOSS BEFORE	I -8381 I	-6149 I	-4486 I
I DEPRECIATION	I 3934 I	4142 I	4747 I
I INTERNAL RESOURCES	I -25 I	2271 I	782 1
	I I	I	792 I
SELF-FINANCING	I -4472 I	264 I	1043 I
I CAPITAL	I 2745 I	849 I	1451 I
BORROWINGS	I 13128 I	12030 I	9217 I
WORKING CAPITAL (DECREASE)	I 648 I	1226 I	1078 I
	1 1	i	]
	I 12049 I	14369 I	12789 I
LIGP BY SINIS	I I	i	1
USE OF FUNDS : INVESTMENTS	I 9295 I	9409 I	8657 I
REPAYMENTS	I 2754 I	4960 I	4132 I
WORKING CAPITAL (INCREASE)	1 1	1	1102 1
	I i	1	1
	I 12049 I	14369 I	12789 I
*			16/47 1

ANNEX 1B

## INFORMATION CONCERNING : CIE

*******	****************	******	1 1983	1984	1985
ROFILE IN FIGURES				i	
ENGTH OF LINES		000 XM	2 1	1,90	1,90
ERSOWNEL		000	16,90	16,30   16	15,60   20
ASSENGERS CARRIED		NIO NIO	3,30	3,40	3,40
OODS CARRIED • T ASSENGER/KM		MRD IM	,85	,90	1 .60
REIGHT T KM NET		MRD XN	00.	60,	
EVENUE (NIO IRL)			İ	İ	
******			1 189.70	206.50	224,80
RAPPIC REVENUE PASSENGER REVENUE			148,70	164,20 l	181,90
PREIGHT REVENUE			1 38 1	39   78	39,50 53,20
THER REVENUE			72,70     262,40		278
ELP-GENERATED REVEN TATE PAINENTS	UE .		86	112	115
PERATING INCOME			348,40	396,50	393 
******	******************	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
XPENSES (MIO IRL)			1 005 10	1 355 50	   344,10
PERATING EXPENSES			335,40		
STAFF COSTS	•		18,30	20	22,10
INTEREST			1 12,70 1 366,40	21 396,50	20 386,20
TOTAL EXPENDITURES	MTSF		1 -18	1 32.2	6,80
BALANCE FOR THE EXER					
assets in use (MIO 1			-		i
Lorg-term assets		•	220	266,20	
• LAND AND PIXED INS	STALLATIONS		1 103,20		
<ul> <li>TRANSPORT STOCK</li> </ul>			5,50	4,60	4,30
<ul> <li>OTHER ASSETS</li> <li>WORKING CAPITAL</li> </ul>		tu tu	-26,80	•35,20	-23,30
· CURRENT ASSETS			80,30		70,10 93,40
• CURRENT LIABILITIE	ES .		193,20	:	269,40
<i>TOTAL</i> 		**********			, j = = = = = = = = = = = = = = = = = =
PINANCED BY (MIO IR			i	i	j
CAPITAL AND CAPITAL			1 44,40		
RESERVES	r		1 24,20 1 •58,70		
PROPIT AND LOSS ACC	UNT		58,40	68	76,30
PUNDS FOR STAFF			124,90	1 147,90	170,10
LONG TERM DEBTS	•		193,20		269,40
CAPITAL EMPLOYED				1	********
			1 1983	I 1984	I 198
SOURCE AND APPILCAT	ION OF FUNDS		1 1703	. 1797	
			I -18.1	I 0.0	1 6.
SOURCE OF FUNDS :	PEDDECIATION		I 18.3		
	DEPRECIATION		1 10.5	1	i
	INTERNAL RESOURCES		1	•	i
	OFIE FINAUCINO			I 20.0	•
	SELF-FINANCING		I 58.8		
	CAPITAL		1 7.2		i i
			1 / 1 / 2	. 4.4	_
	BORROWINGS			ī	1
	BORROWINGS WORKING CAPITAL (DECRE	ASE)	Ţ	1	I 
		ASE)	1	i	· i
·		ASE)	1 66.2	I I 56.7	· I
		ASE)	i 66.2	I I 56.7	i I I 51
LUSE OF FUNDS :	WORKING CAPITAL (DECRE	ASE)	i 66.2	I 56.7	1 1 I 51 1 I 39
USE OF FUNDS :	WORKING CAPITAL (DECRE	ASE)	i 66.2 I I 62.2 I	I I 56.7 I 56.7	1 1 I 51 1 7 I 39
USE OF FUNDS :	MORKING CAPITAL (DECRE INVESTMENTS REPAYMENTS		I 66.2 I I 62.2	I I 56.7 I 56.7	I
USE OF FUNDS :	WORKING CAPITAL (DECRE		i 66.2 I I 62.2 I	I 56.1 I 56.1 I -8.1	I

### INFORMATION CONCERNING : PS

200			1 1983	1984	1965
PROFILE IN FIGURE		A 100	*********	,   ********** 	
I FUCTO AR FIRM	•			i	i
LENGTH OF LINES PERSONNEL		000 XX	16,1		16,
PASSENGERS CARRIE	D	000 M.ZO	224	221	218
GOODS CARRIED . T	•	MIO	1 45	1 386 1 49.5	389
PASSENGER/XM \		NRD IM	38,8		1 48, 1 39,
PREIGHT T IN NET		KRD IN	15,6	16,6	
REVENUE (MRD LIT)			**   ********		
######################################			i	i	i
TRAFFIC REVENUE  PASSENCER REVIN			2 215	2 420	i •
· PREIGHT REVENUE			1 393	1 545	! •
OTHER REVENUE			819 745	873   1 040	•
SELP-GENERATED RE	V EN US		2 960	3 460	
STATE PAINENTS OPERATING INCOME			5 082	6 001	i •
*******			8 042	9 461	•
EXPENSES UND LIT	)				
OPERATING EXPENSE:		•	i	i	i
· STATE COSTS			8 400	9 034	•
DEPRECIATION			5 957 1 1 019	6 273 1 501	•
INTEREST			645	1 1 501	
Total expenditure: Balance for the ex	renter		10 064	11 257	i •.
*******	: MIL 188	*******	-2 022	1 •1 796	•
assets in use (whe	LIT)			1	
Long-tern assets	*****		İ	j j	Ϊ
· LAND AND PIXED	<b>ESTALLATIONS</b>		13 248	17 126	. •
<ul> <li>TRANSPORT STOCK</li> </ul>			6 755 5 318	9 204   6 381	•
• OTHER ASSETS			1 175	1 541	
PORKING CAPITAL • CURRENT ABSETS			4 409	5 224	•
· CURRENT LIABILIS	Tes	· .	10 427	10 791	•
TOTAL			17 657	5 567   22 350	
PINANCED BY (NRD 1	**************************************	**********	-	******	*******
*********	***		}		
CAPITAL AND CAPITA	L LIABILITIES		12 636	14 710	
reserves Propit and loss ac	corme		3 314	3 853	•
PROVISIONS			•14 755	•16 410	•
FUNDS FOR STAFF			• 121	7 617	•
LONG TERN DEBTS CAPITAL EMPLOYED			j 10 341 j	12 580	•
opononinonoponopono Partial <b>Full</b> oied			17 657	22 350	• ,
.,			i i	1	********
GURCE AND APPILCAT	ION OF FUNDS		I 1983 I	1984 I	1985
				1 TW1 .	170J
OURCE OF FUNDS :	PROFIT/LOSS BEFORE		I -2022 I	_1707	
	DEPRECIATION			-1797 I	
	INTERNAL RESOURCES		I 857 I	1326 I	
	enienne negunica		1 34 1	36 I	
	DELE-ETHANDENA		I I	I	
	SELF-FINANCING		I -1131 I	-435 I	0
	CAPITAL		I 2750 1	711 I	
•	DORROWINGS		I 4283 I	4632 I	
	WORKING CAPITAL (DECREASE)		I t	1	
			1 1	7	
			I 5902 I	1000	A
			1 1702 1	4908 I	0
SE OF FUNDS :	INVESTMENTS		1	. 1	
			I 2652 I	3634 I	
	REPAYMENTS		I 447 I	458 I	
	HERMING A				
	WORKING CAPITAL (INCREASE)		I 2804 I	816 I	
	WORKING CAPITAL (INCREASE)		I 2804 I I I	1 418	

ANNEX 1B

### INFORMATION CONCERNING : CPL

*************************************	, , , , , , , , , , , , , , , , , , , ,		1983	1984	1985   
PROFILE IN FIGURES  LENGIH OF LINES PERSONNEL PASSENGERS CARRIED GOODS CARRIED = T PASSENGER/IM PRESSHE T IM NET	000 000 MIO MIO MRD MRD	204	,30 4,01 11 9,70 ,24	3,83     11     12,10	,30   3,80   11   12,70   .23   .60
REVENUE (MIO LIR)  TRAFFIC REVENUE  PASSENGER REVENUE  FREIGHT REVENUE  OTHER REVENUE  SELP-GENERATED REVENUE  STATE PAIMENTS  OPERATING INCOME			1 626 311 1 315 104 1 730 5 635 7 365	1 906 339 1 567 1 128 2 034 5 718 7 752	1 933 348 1 585 164 2 097 5 967 8 064
EXPENSES (MIO LIR)  OPERATING EXPENSES  STAFF COSTS  DEPRECIATION INTEREST  TOTAL EXPENDITURES BALANCE FOR THE EXERCISE			6 650 5 901 737 205 7 592 - 227	6 881 6 140 682 280 7 843	7 182 6 300 705 281 8 168 • 104
ASSETS IN USE (MIO LIR)  LONG-TERN ASSETS  LAND AND FIXED INSTALLATIONS  THANSPORT STOCK  OTHER ASSETS  WORKING CAPITAL  CURRENT ASSETS  CURRENT LIABILITIES  TOTAL			3 721 855 1 429 1 437 371 1 619 1 248 4 092	3 717 2 132 1 380 205 461 1 912 1 451 4 178	3 869 2 270 1 345 254 296 1 661 1 365 4 165
PINANCED BY (MIO LFR)  CAPITAL AND CAPITAL LIABILITIES RESERVES PROVIT AND LOSS ACCOUNT PROVISIONS FUNDS FOR STAFF LONG TERM DEBTS			1 950 847 1 146 428 1 1013 4 092	1 915 1 029 -95 435 894 4 178	1 1 880 1 1 172   •87   445   755   4 165

ANNEX 1B

### INFORMATION CONCERNING : WS

	1 1983	1 1984	1985
PROFILE IN FIGURES	******		******
*************		1	!
LENGTH OF LINES 000 KM	i 2,9	2.9	i 2
PASSENCERS CARRYER	27,2		
GOODS CARRIED • T MIO	1 202	205	208
PASSENGER/YM	17,4		:
FREIGHT T EN HET.	9,1		
PEPERUE (MIO ETL)	*****	 	3 
\$5000000000000000000000000000000000000		i	i
TRATTIC REVENUE	1 354	1	!
• PASSENGER REVENUE	1 1 025	1 404	1 462
PREIGHT REVENUE OTHER REVENUE	301	310	i 1120
SELP-GENERATED REVENUE	450	392	381
STATE PAINENTS	1 1 804	1 796	1 843
OPERATING INCOME	3 098	1 287	1 1 357 1 3 200
EXPENSES (NIO HPL)	****		
**********	1		!
OFFICIENCES	2 388	2 367	   2 479
STAPP COSTS     DEPRECIATION	1 613	1 604	1 2 479
INTEREST	1 474	1 412	430
TOTAL EXPENDITURES	1 262 1 3 124	276	257
BALANCE FOR THE EXERCISE	1 •26	1 3 055 1 28	l. 3 166 l 34
ASSETS IN USE (MID HPL)	****   *********		, 37 
****************	ļ	!	!
LONG-TERM ASSETS	6 375	l l 6 705 i	   7 122
· LAND AND FIXED INSTALLATIONS	3 107	3 286	3 484
• TRANSPORT STOCK • OTHER ASSETS	1 420	1 476	1 549
WORKING CAPITAL	1 848	1 943	2 089
• CURRENT ASSETS	75 855	<b>-60</b>   811	• 254
• CURRENT LIABILITIES TOTAL	780	871	658 912
pp404000000000000000000000000000000000	6 450	6 645	6 868
FINANCED BY (MIO HFL)		*******	•••••
****************		!	
CAPITAL AND CAPITAL LIABILITIES RESERVES	504	497	491
PROVIT AND LOSS ACCOUNT	1 934	1 951	2 028
PROVISIONS	+26     1 341	28   1 710	33
FUNDS FOR STAFF	1 11 1	1 710	2 023 32
LONG TERM DEBTS CAPITAL EMPLOYED	2 686	2 435	2 261
	1 6 450	6 645 j	6 868
	1	*	- preparation
SOURCE AND APPILCATION OF FUNDS	I 1983 I	1004 7	1880
	• 1797 l	1984 I	1985
SOURCE OF FUNDS : PROFIT/LOSS BEFORE	1 -0/		
DEPRECIATION	I -26 I		33
INTERNAL RESOURCES	I 250 I		238
**************************************	I 13 I	45 I	53
SELF-FINANCING	I I	I	
	I 237 I	284 1	325
CAPITAL	1 434 I	654 I	431
BORROWINGS	I 335 I	133 I	
WORKING CAPITAL (DECREASE)	I 10 I	-	135
	•	-123 I	263
	1 [	I	
	I 1016 I	948 I	1153
ISE OF FUNDS : INVESTMENTS	1	. I	· <del>-</del>
	I 842 I	1 184	770
REPAYMENTS	I 174 I	267 I	
WORKING CAPITAL (INCREASE)	1 1/4 1	40/ 1	383
***************************************	1	I	
	I 1016 I	948 I	1153

ś

### INPORMATION CONCERNING : OSE

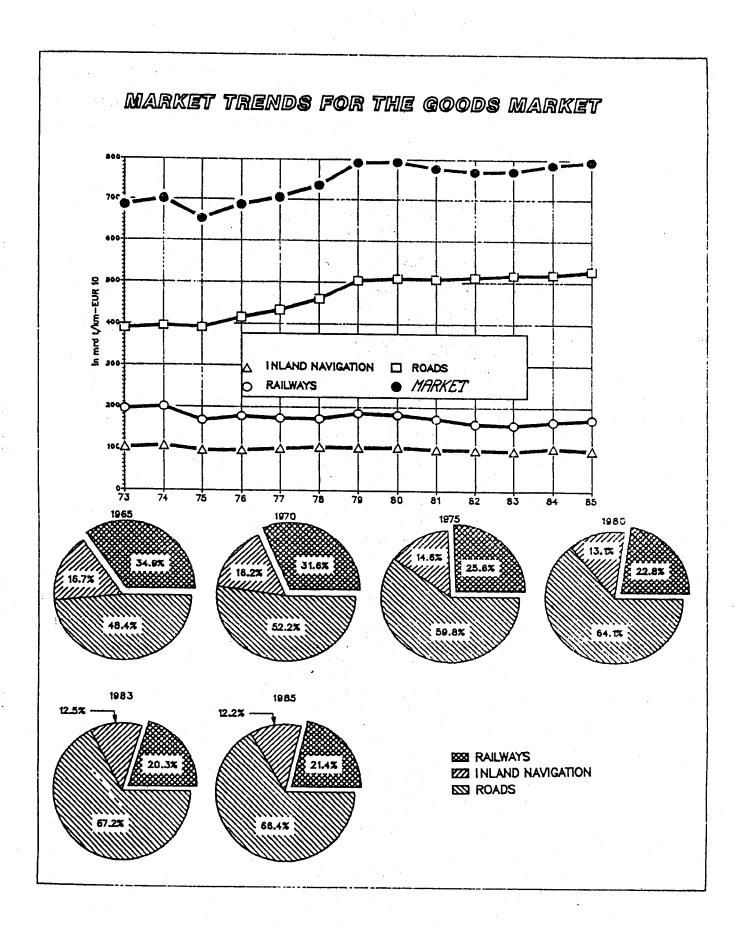
***************************************		1983	1984   	1965
	1°		!	1
OFILE IN FIGURES	į		2,50	2,50
DECINE OF LIERS 000 KM	1	2,50   12,20	13,40	15
RSONNEL	- 1	11,30	11 1	11,20
ASSENCIERS CARRIED MID CODS CARRIED • T	i	3,40	3,90 ! 1,70	4 1.70
CCFMC FR / YM		1,60   .60	.70	,70
REIGHT T IN WET			*******	
EVINIE (NIO DRA)	i i	1	1	
**************		5 675	6 423	•
RAPPIC REVENUE	i	3 072	3 479	•
PASSENCER REVENUE PREIGHT REVENUE	!	2 574	2 926 2 035	
THER REVENUE	- 1	7 299	8 458	•
ELP-GENERATED REVENUE	i	8 768	11 060	•
TATE PAINENTS PERATING INCOME		16 067	19 518	
***************************************				i
XPENSES (MIO DRA)	į		10 410	
PERATING NYPENSES		14 839 11 187	18 419 13 953	i •
STAFF COSTS		584	636	! •
Depreciation Thitrest	ļ	644	463 19 518	
TOTAL EXPENDITURES	- 1	16°067     •	13 310	i •
BALANCE FOR THE EXERCISE		••••••	******	
ASSETS IN USE (MIO DRA)				
***************		35 885	39 600	•
LONG-TERM ASSETS • LAND AND FIXED INSTALLATIONS		24 476	26 479	•
TRANSPORT STOCK		1 6 485   1 4 924	7 125 5 996	
• OTHER ASSETS		10 154	12 220	į ·
NORKING CAPITAL  CURRENT ASSETS		12 952	17 754	! :
• CURRENT LIABILITIES		1 2 798   46 039	5 534 1 51 820	
TOTAL			*********	
FINANCED BY (MIO DRA)		Ì		1
		29 351	29 351	<b>i</b> •
CAPITAL AND CAPITAL LIABILITIES		•	•	! :
RESERVES PROFIT AND LOSS ACCOUNT		11 238	16 358	
PROV ISIONS		1 230	•	j •
PUNDS FOR STAFF LONG TERM DEBTS		5 450	6 111	
CAPITAL EMPLOYED		46 039	51 820	******
DESCRIPTION OF FUNDS		1 1983	I 1984	I 1985
SOURCE AND APPILCATION OF FUNDS				
SOURCE OF FUNDS : PROFIT/LOSS BEFORE		1 0	I 0.	I
SOURCE OF FUNDS: PROFIT/LOSS BEFORE DEPRECIATION		I 584	I 629	1
INTERNAL RESOURCES		i 14	1 62	1
INICHANT RESOURCES		1	I	I
APLE PENANCTHE		i 598	I 698	1 0
SELF-FINANCING		I 2978	1 5119	1
CAPITAL		1 883	1 2196	1
BORROWINGS		1 000	1	Ī
WORKING CAPITAL (DECREASE)		1	1	1
		1	I 8013	1 0
		I 4459	T ====================================	1
		1	1	1
I USE OF FUNDS : INVESTMENTS		I 3287	I 4413	l .
REPAYMENTS		1 872	1 1534	I .
		I 300	I 2066	I,
HARYTHE CAPITAL (INCREASE)		, ,,,,		
I WORKING CAPITAL (INCREASE)		1	I 8012	· I

#### INFORMATION CONCERNING : BRB

	1 1983	1 1984	1985
PROFILE IN FIGURES			 
LENGTH OF LINES 000 KM	17.4	17,2	   17,2
PERSONNEL 000		225	
PASSENGERS CARRIED MIO GCODS CARRIED - T MIO	701	697 80,9	708
PASSENGER/IN HID IN	30.1		
PREIGHT IN HET HAD IN	18,2	14,1	
REVENUE (MIO UKL)			
TRAPPIC REVENUE	1 914,6	2 252,5	   2 050,7
- PASSENGER REVENUE - PREIGHT REVENUE	1 213,7	1 606,1	1 319,6
OTHER REVENUE	644,9   310.3		
SELP-GENERATED REVENUE STATE PAINENTS	2 224,9	2 649,3	2 638,
DERATING INCOME	957,9 3 182,8		
TX PENSES (NIO UKL)			
OFFRATING EXPENSES	2 941,4	3 954,6	3 314,5
- STAPP COSTS	1 817.7	2 375,9	
DEPRECIATION INTEREST	164,5		
TOTAL EXPENDITURES	3 175	4 260	3 576,
ALANCE FOR THE EXERCISE	7,8 	- 408,3   -	-19,
SSETS IN USE (MIO UKL)			
ONG-TERM ASSETS LAND AND FIXED INSTALLATIONS	1 532,5		1 649,
TRANSPORT STOCK	353,8 640,2		
OTHER ASSETS	538,5	426,2	473.
ORKING CAPITAL CURRENT ASSETS	-97.9 462.9		
CURRENT LIABILITIES	560,8	711,8	823,
WIAL	1 434,6	1 262,9   -	1 439,
THANCED BY (MIO UKL)			
APITAL AND CAPITAL LIABILITIES PESERVES	435		
ROFIT AND LOSS ACCOUNT	1 012,7		
PROVISIONS TUNDS FOR STAFF	-	102	93,
ONG TERM DEBTS	15,7		
APITAL EMPLOYED	1 434.6		
DURCE AND APPILCATION OF FUNDS	I I 1983	I I I 1984 I	1985
, , , , , , , , , , , , , , , , , , ,	1 1703	1 1707 1	170J 
DURCE OF FUNDS : PROFIT/LOSS BEFORE	7.8		
DEPRECIATION	I 164.5		
INTERNAL RESOURCES	I 34.2	_	85.8
OFI C. FTWAMSTUS	]	I I	
SELF-FINANCING CAPITAL	I 206.5	I 118.1 I	244.9
BORROWINGS	I 9.8	1 12.7 1	14.5
PURALE LEDO	7.0	6 12.7 l	14.3
		1 1	
NORKING CAPITAL (DECREASE)	1		
	1 216.3	1 130.8 1	259. A
	I I 216.3	I 130.8 I	259.4
WORKING CAPITAL (DECREASE)	I I 216.3 I 44.1	I I	
WORKING CAPITAL (DECREASE)	1	I I I 199.6 I	231.3
WORKING CAPITAL (DECREASE) SE OF FUNDS : INVESTMENTS	I I 44.1	I 199.6 I I 28.7 I	231.3
WORKING CAPITAL (DECREASE)  SE OF FUNDS : INVESTMENTS  REPAYMENTS	I I 44.1 I 22.8	I I 199.6 I I 28.7 I	259.4 231.3 23.3 4.8

MARKET TRENDS FOR THE GOODS MARKET 1965-1985
(IN MRD T/KM-EUR.10 )

ROAD         INILATIVE         RAILEAIS         MARKET         IMST. IND.         ROAD -/-         ILLA.           251,1         86,9         181,1         519,1         100         48,4         1           326,5         101,6         197,6         625,7         121         52,2         1           389,3         101,8         194,6         685,7         132         56,2         1           414,8         96         177,4         688,2         133         60,3         1           458,8         104,8         772,1         704,4         136         61,4         1           458,8         104,4         171,4         704,4         136         62,5         1           504,3         104,4         171,4         704,4         136         61,4         1           504,3         104,4         171,4         704,4         136         62,5         1           504,3         104,4         171,4         704,4         136         62,5         1           504,3         104,4         171,4         792,6         153         64,1         65,6           501,6         95,3         170,8         771,7         149			•				H	MARKET SHARES	
251,1         86,9         181,1         519,1         100         48,4         1           326,5         101,6         197,6         625,7         121         52,2         1           389,3         101,8         194,6         685,7         132         56,8         1           390,5         95,1         167,2         652,8         135         56,3         1           414,8         96         177,4         688,2         133         60,3         1           432,8         104,4         177,4         688,2         133         60,3         1           432,8         99,5         177,4         688,2         133         60,3         1           432,8         104,4         171,4         704,4         136         61,4         1           504,3         106,4         171,4         734,6         142         62,5         1           504,6         99,3         170,8         793,7         149         65,6         1           512,1         96,5         156,4         763,7         149         65,6         1           516,9         102,6         156,4         769,2         148         67,2	YEAR	ROAD	INLAND	RAILWAYS		MKT. IND. 85/65	ROAD • /•	IKLAND NAV. °/	RAILWAYS
326.5         101,6         197,6         625,7         121         52,2         1           389,3         101,8         194,6         685,7         132         56,8         1           389,8         101,8         194,6         685,7         132         56,3         1           390,5         105,7         200,3         700,8         135         56,3         1           432,8         96         177,4         688,2         133         60,3         1           432,8         99,5         172,1         704,4         136         61,4         1           438,8         104,4         171,4         704,4         136         62,5         1           504,3         104,1         171,4         704,4         136         62,5         1           508,9         104         171,4         793,7         149         65,6         63,6           501,6         99,3         170,8         771,7         149         65,6         63,6           516,9         164,9         775,1         148         66,2         66,6         66,6           516,9         162,6         156,4         765,2         148         67,2 </th <th></th> <th></th> <th>5</th> <th>181.1</th> <th>519,1</th> <th>100</th> <th>च <b>.</b> 8 च</th> <th>16,7</th> <th>6,4E</th>			5	181.1	519,1	100	च <b>.</b> 8 च	16,7	6,4E
389,3       101,8       194,6       685,7       132       56,6       1         394,8       105,7       200,3       700,8       135       56,3       1         390,5       95,1       167,2       652,8       126       59,6       1         414,8       96       177,4       688,2       133       60,3       1         432,8       104,4       171,4       704,4       136       61,4       1         458,8       104,4       171,4       734,6       142       62,5       1         504,3       103,3       185       792,6       153       64,1       62,5         508,9       104       180,8       792,6       153       64,1       65,6       6         501,6       99,3       170,8       771,7       149       65       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6	190	326.5	101.6	197,6	625,7	121	52,2	16,2	31,6
394.8       105,7       200,3       700,8       135       56,3       1         390,5       95,1       167,2       652,8       126       59,6       1         414,8       96       177,4       688,2       133       60,3       1         432,8       99,5       172,1       704,4       136       61,4       1         458,8       104,4       171,4       734,6       142       62,5       1         504,3       104,4       171,4       792,6       153       64,1       1         508,9       104       180,8       793,7       148       65       6       6         501,6       99,3       170,8       771,7       148       66,6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6       6	1973	286.3	101,8	194,6	685,7	132	56,8	14.8	28,4 1
390,5       95,1       167,2       652,8       126       59,6         414,8       96       177,4       688,2       133       60,3       1         432,8       99,5       172,1       704,4       136       61,4       62,5       1         458,8       104,4       171,4       734,6       142       62,5       1       62,5       1         504,3       103,3       185       792,6       153       64,1       63,6       63,6       64,1       65,6       65,6       66,6       65,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,6       66,	1974	394.8	105.7	200,3	700.8	135	56,3	15,1	28,6
414,8         96         177,4         688,2         133         60,3           432,8         99,5         172,1         704,4         136         61,4           458,8         104,4         171,4         734,6         142         62,5           504,3         103,3         185         792,6         153         64,1           508,9         104         180,8         793,7         153         64,1           501,6         99,3         170,8         771,7         149         65           512,1         96,5         158,5         767,1         148         66,6           516,9         95,9         156,4         769,2         148         67,2           516,9         95,9         164,3         785,5         156           527,7         97,4         170,1         795,2         153         66,4           210         112         94         153         85/65	1975	390,5	95,1	167,2	652,8	126	. 59, E	14,6	25,6
432,8         99,5         172,1         704,4         136         61,4           458,8         104,4         171,4         734,6         142         62,5           504,3         103,3         185         792,6         153         63,6           508,9         104         180,8         793,7         153         64,1           501,6         99,3         170,8         771,7         149         65           512,1         96,5         158,5         767,1         148         66,6           516,9         95,9         156,4         769,2         148         67,2           518,6         102,6         164,3         785,5         153         66,4           527,7         97,4         170,1         795,2         153         66,4           210         112         94         153         85/65         133	1976	414,8	96	177.4	688,2	133	£*09	13,9	25,8
458.8       104.4       171.4       734.6       142       62.5         504.3       103.3       185       792.6       153       63.6         508.9       104       180.8       793.7       153       64.1         501.6       99.3       170.8       771.7       149       65         512.1       96.5       158.5       767.1       148       66.8         516.9       95.9       156.4       769.2       148       67.2         518.6       102.6       164.3       785.5       151       66.1         527.7       97.4       170.1       795.2       153       66.2         210       112       94       153       85/65	1977	1 432,8	99,5	172,1	η°η0L	136	7. E1, L	14,1	1 24.4
504,3       103,3       185       792,6       153       63,6         508,9       104       180,8       793,7       153       64,2         501,6       99,3       170,8       771,7       149       65         512,1       96,5       158,5       767,1       148       66,E         516,9       95,9       156,4       769,2       148       67,2         518,6       102,6       164,3       785,5       153       66,E         527,7       97,4       170,1       795,2       153       66,E         210       112       94       153       85/65	1 1978	1 458,8	104.4	171.4	734,6	142	62,5	14,2	23,3
508,9       104       180,8       793,7       153       64,1         501,6       99,3       170,8       771,7       149       65         512,1       96,5       158,5       767,1       148       66,E         516,9       95,9       156,4       769,2       148       67,2         516,9       95,9       164,3       785,5       151       66         518,6       102,6       164,3       785,5       153       66,4         527,7       97,4       170,1       795,2       153       66,4         210       112       94       153       85/65	1979	504,3	103,3	185	792,6	153	63,6	13	23,3
501.6       99,3       170,8       771,7       149       65         512,1       96,5       158,5       767,1       148       66,6         516,9       95,9       156,4       769,2       148       67,2         518,6       102,6       164,3       785,5       151       66         527,7       97,4       170,1       795,2       153       66,4         210       112       94       153       85/65       137	1 1980	508.9	104	180,8	793,7	153	ξ* <del>1</del> 9	13,1	1 22,8
512,1       96,5       158,5       767,1       148       66,E         516,9       95,9       156,4       769,2       148       67,2         518,6       102,6       164,3       785,5       151       66         527,7       97,4       170,1       795,2       153       66,2         210       112       94       153       85/65       137	1981	501.6		170,8	771.7	149	9	12,9	22,1
516,9 95,9 156,4 769,2 148 67,2 65 158,6 102,6 164,3 785,5 151 66 66,2 1527,7 97,4 170,1 795,2 153 66,2 170,2 112 94 153 85/65	1 1982	. — —		158,5	767,1	148	3 * 99	12,6	20,7
527,7 97,4 170,1 795,2 153 66,4 INDEX 137 210 112 94 153 85/65	1 983			156,4	1 769,2	148	67,2	12,5	20,3
527,7 97,4 170,1 795,2 153 66,4 INDEX 137 210 112 94 153 85/65	1984		. — —	164,3	785,5		99	13,1	20,9
210 112 94 153 85/65 137	1985	. — —		170,1	795,2		ਜ 99	12,2	- 21,4
210   112   94   153   85/65   15	INDEX			-		INDEX		73	 
	1 85 /65		1 112	ま 	153	85/65			_



#### PINANCIAL TRENDS

TABLE I : TOTAL EXPENDITURES BY RAILWAY UNDERTAKINGS
(IN MIO NATIONAL CURRENCY)

*****	(1#	MIO NAI	TORAL CO	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	*****				******	*****
*************************************	BRB	CFL	CIE	DB	DSB	PS	NS	OSE	SNCB/ NMBS	SNCF
EXPENSES 1983	3 175	7 592	366,4	35 298	6 786	10 064	3 124	16 067	110 645	69 017
EXPENSES 1985	3 577	. 8 168	386,2	35 966	7 496	•	3 166	į į	111 784	1
INDEX 1985 (1983 = 100)	113	108	105	102	i •	1	101	i.	101	1
INDEX OF CONSUMER PRICES	i 111	i 111 i	115 	105 	111	121	106	141   	112	

(1) MID LIT

TABLE II : STAFF EXPENDITURE COMPARED WITH OPERATING EXPENDITURE (2)
(IN MIO MATIONAL CURRENCY)

1985	BRB	CFL	CIE	DB	DSB	PS	NS	OSE	SNCB/   NMBS, _	SHCF
STAFF COSTS	1 949	6 300	187,8	20 179	3 571	******  	1 643	*	69 177	۱ ا
OPERATING EXPENSES	3 315	7 182	344,1	31 097	1	\$ <u> </u>	2 479	j l	96 226!   72	60 257      661
PERCENTAGE SHARE 1985	59 !	i	i	65    67	i	<b>i</b>	66   68	i!	i i	į
SHARE 1983	[ 62	89	51	Į 0/	[	'4 ( 	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	****		

(1) MRD LIT

(2) INCLUDE DIRECT PENSION PAYMENTS MADE BY THE UNDERTAKING SUBJECT TO NORMALIZATION UNDER CLASS III OF REGULATION (EEC) 1192/69

TABLE III : SELF-GENERATED REVENUE (IN MIO NATIONAL CURRENCY)

| DSB | PS | NS | OSE | SNCB/ | SNCP BRB | CFL | CIE 1985 NMBS 2 225 1 730 262,4 22 217 4 294 2 960 1 804 7 299 55 776 42 828 REVENUE 1983 57 7441 47 9641 1 843 23 740| 4 851| 278 2 638 2 097 REVENUE 1985 112 104 102 1071 113 119 121 106 INDEX 1985 101 101 INDEX OF TOTAL EXPENDITURES 1985 (1983 = 100) 106 113 108

(1) MRD LIT

TABLE IV: COMPENSATIONS, AIDS AND OTHER FINANCIAL ASSISTANCE FROM THE STATE (2)
(IN MIO NATIONAL CURRENCY)

		BRB	C	PL	CIE	l D	В	D.S8	l <i>FS</i>	l NS I	OSE	SNCB/	SNCF	-
	PAYMENTS 1983	956	6	189	85,8	13	787		   8 397	   1 869	11 886	56 521	26 940	į
	PAYMENTS 1985	908	6	653		ŀ		i .	ł i		1	59 447		i
•	INDEX 1985 (1985 = 100)	95		107	l i	 	101						130	Ĺ

⁽¹⁾ MRD LIT

(2) INCLUDE DIRECT PENSION PAYMENTS MADE BY THE UNDERTAKING SUBJECT TO NORMALIZATION UNDER CLASS III OF REGULATION (SEC) 1192/69

TABLE V: RATIO BETWEEN SELF GENERATED REVENUE AND OPERATING INCOME 1985
(IN MIO MATIONAL CURRENCY)

**************************				Detti 1 1 1 1						
1985	BRB	CFL	CIE	DB	DSB	₽S	<i>№S</i>	OSE	SNCB/	SNCF
(1) SELF-GENERATED REVENUE	2 638	2 097	276	23 740	4 851		1 843		   57 744	47 964
(2) STATE PAYMENTS	919	5 967	115	9 317	2 645	-	1 357		   53 792	
(3) OFERATING INCOME	3 557	8 064	393	33 057	7 496	-	3 200	•	  111 536	71 306
(1) . 100 = •/• (1985) (3)	74	26	71	72	65	-	58	-	52	
(1) . 100 = •/• (1983) (3)	70	23	75	70	63	37	581	45	50	71

⁽¹⁾ MRD LIT

TABLE VI: RATIO BETWEEN SELF GENERATED REVENUE AND THE UNDERTAKINGS TOTAL INCOME 1985 (2)

(IN MIO NATIONAL CURRENCY)

•											
	1985	BRB	CFL	CIE .	DB	DSB	FS	NS	I OSE	SNCB/	SNCF
	(1) SELF-GENERATED REVENUE	2 638	2 097	278	23 740	4 851		1 843	   <b>-</b>	1 57 744	47 9641
	(2) STATE PAYMENTS	908	6 653	111,2	13 940	2 645	11 798	1 787	   13 690	   59 447;	35 059
ĺ	(3) OPERATING INCOME	3 547	8 750	389,2	37 680	7 496	  11 798	   3 630	   13 690	  117 191	i   83 023
	(1) . 100 = */* (1985) (3)	74	24		63 (			51	! !	 	
	(1) . 100 = •/• (1983) (3)	70	22	75	62	 	26	49	     36	     50	61

⁽¹⁾ MRD LIT

(2) FIGURES SUPPLIED BY MEMBER STATES (ANNEX IA) INCLUDING CAPITAL AIDS

TABLE VII : INTEREST CHARGES (IN MIO NATIONAL CURRENCY)

1		BRB	CFL	CIE	DB	DSB	PS	NS	OSE	SNCB/	SNCF
į	INTEREST 1983	69	205	12,7	2 933	745	645	262	644	8 599	6 7381
į	INTEREST 1985	74	281	20	2 901	932	•	   257		8 986	9 774
į	INDEX 1985 (1983 = 100)	107	137	157	99	125	-	   98	-	105	145

⁽¹⁾ MED LIT