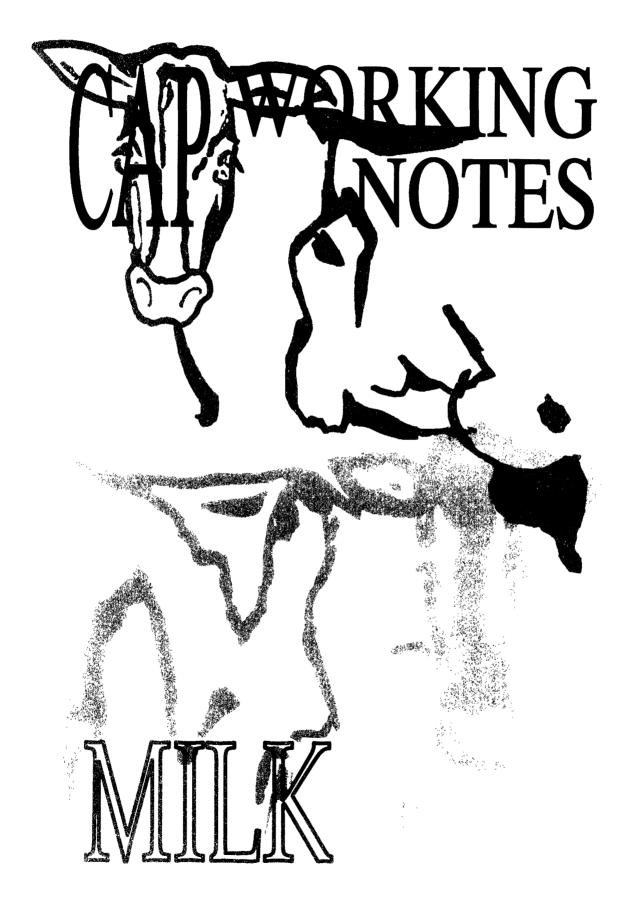


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MILK AND MILK PRODUCTS

1996/97 edition

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INTRODUCTION

This text on milk and milk products is one of a series produced by the Directorate-General for Agriculture of the European Commission known as "CAP Working Notes" which is published every year in French, English and German. These documents contain the most recently available information on the current marketing year, particularly the decisions on prices and related measures and the planned budget expenditure for the market organisation of the product in question.

The document is in two parts with a set of annexes. The first part consists mainly of the contribution made by the Directorate-General for Agriculture's Unit "Milk products" to the 1996 Report *The Agricultural Situation in the European Union*. The second is taken from the working document "Section III - Commission - Sub-section B1" which accompanies the *Preliminary Draft General Budget of the European Communities for the financial year 1997* which was originally published in May 1996 and has now been updated for inclusion in this text which was completed on 20 February 1997.

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THE SITUATION OF THE MARKETS

1. The world market

According to FAO estimates, world production of milk (including cows' milk, buffalo milk, sheeps' milk and goats' milk) in 1996 could show the first significant increase since 1990. Production could reach 535 million tonnes, 6 million tonnes more than in 1995. Production increased in all parts of the world except in Eastern Europe where it fell slightly and in Africa where it was stable at around 20 million tonnes.

In Asia, the growth of milk production in India (the largest producer among developing countries) during 1995/96 was slowed by a shortage of fodder in certain regions. The situation should return to normal in 1996/97, with production reaching 68 million tonnes. Favourable weather conditions in Pakistan, producing good pasture growth, point to high production.

In Latin America, most countries increased production in 1996. Brazil, the region's largest producer, substantially increased production following the development of milk production outside traditional areas as a result of improvements in dairy farmers' incomes. Production in Argentina, Chile and Uruguay should also increase. In Mexico, the abolition of government price controls is expected to increase production in 1996, as was the case in other countries in the region during the 1980s.

In most countries of Eastern Europe, the fall in production in 1995 was caused by a reduction in herds and hot, dry weather. There are again expected to be shortfalls in animal feedingstuffs in 1996 with consequent further reductions in herds. Despite falls in production, price increases in a number of the countries concerned discouraged consumption, leading to a surplus of supply over demand. In addition, there was a move towards substitute products such as vegetable oils. Although consumption of traditional dairy products is falling, long-life milk, soft cheeses, ice-creams and desserts are in great demand.

In Canada, the maintenance of processing quotas for milk in 1996 will leave production unchanged. In the United States, a forecast 3% increase in production in 1996 was revised downwards, with milk production ending slightly lower than in 1995.

In Australasia, milk production increased as a result of very favourable weather conditions. In New Zealand, production in 1996 should increase by 3% to reach 10 million tonnes owing to both weather conditions and an increase in the dairy herd stimulated by confidence in the world market and incomes. Production in Australia is expected to increase by 4% in 1996.

2. The Community market

The European Union is the world's leading milk producer. Nearly half of the Union's production comes from Germany, the main producer, and France. The dairy herd was 22.3 million head at the end of 1996 and will be 22.1 million head at the end of 1997.

The reduction in the number of cows was compensated for by the increase in yields.

In 1995, both production and deliveries increased by a million tonnes and similar figures are expected for 1996. The fat content of milk, on the other hand, continued to rise, meaning increasingly large adjustments.

Butter production was 1.84 million tonnes in 1995, an increase on 1994. It should be stable in 1996.

Production of cheese increased by 1.4% in 1995 and should reach 6.3 million tonnes in 1996, 0.7% up, which is the smallest increase in the last seven years and well below the annual average (+2.2%) since the introduction of quotas.

Production of all forms of milk powder continued to fall very slowly in 1995 and 1996, totalling 2.28 million tonnes and 2.24 million tonnes respectively. The trend varied, however, depending on the type of powder. Production of skimmed-milk powder was down, while the production of other types of powder rose in 1995 and fell in 1996.

The downward trend in the production of condensed and evaporated milk (-1.9% per year) was reversed in 1995 by an increase of 2.6%. In 1996, production should fall by 5.3% to 1.26 million tonnes. Casein production in 1995 was 139 000 tonnes, 27% up on 1994. Production in 1996 is expected to be 132 000 tonnes.

The total utilization of milk products, falling in the long term by about 0.2 % a year, is at present around 106 million t of milk and in the absence of any special disposal measures for the internal market would probably stabilize around 96 million tonnes.

Overall consumption of dairy products in the European Union, after having increased by 3% in 1994, fell by 2% in 1995 to 103.7 million tonnes. A stabilization is expected in 1996.

Total drinking milk consumption continued to rise in 1995, increasing by 1.7% to slightly under 28 million tonnes. Whole milk now accounts for only 47% of consumption, although in 1986 it was two-thirds, i.e. double that of reduced-fat milk. Only the consumption of semi-skimmed milk is clearly on the rise, that of whole milk remaining stable, whilst consumption of skimmed milk has been falling by 1% a year since 1992.

Cheese consumption in 1995 was 95% of production at 5.88 million tonnes, an increase of 2%. It is expected to grow by 1.2% in 1996.

Demand for butter has fallen steadily since 1988, except in 1994 when it rose by 2.9%, a result of the reduction in the intervention price by 2% in 1993 and 3% in 1994. Demand unfortunately fell again in 1995 (-1.1%) and should continue to fall in 1996 (-0.94%).

Community stocks in 1996 were at an all-time low. In March 1996, public stocks of butter and skimmed-milk powder were almost zero. Only in Australasia were there sufficient supplies. In the United States, stocks were insufficient to meet internal demand, almost tripling internal butter prices.

In the aggregate Community production of milk and milk products is in surplus; the self-sufficiency rate, though varying from one product to another, is almost always above 100%.

Export refunds were amended on several occasions in order to comply with the limits resulting from the undertakings made during the Uruguay Round. Since 1 January 1996, refunds have been reduced by 23% for condensed milk, 15% for drinking milk, 33% for processed cheeses and between 14 and 45% for other types of cheese. At the same time, in order to maximize use of export quotas, refunds for butter (+18.8%), butter oil (+17%), skimmed-milk powder (+16.7%) and whole-milk powder (+4.6%) were increased.

Exports of dairy products from the European Union increased in 1995 by 2.8 million tonnes milk equivalent. It was, however, an exceptional year, which is unlikely to be repeated in the coming years. In 1995, the European Union accounted for 45% of world trade, which reached 31.3 million tonnes. Imports barely exceeded 1 million tonnes. The most significant changes were the falls of 57% for caseins and 32% for cheeses.

Exports are estimated at 12.8 million tonnes of milk equivalent in 1996, mostly cheese, butter and milk powder. The reductions of export subsidies as they were agreed upon in the GATT Agreement which came into force on 1 July 1995, concerned only cheeses and the category "other milk products" as the export volume for butter and milk powder is, for the time being, below the thresholds authorized under the Agreement.

Imports are, compared with the quantities exported, rather modest. Butter imports from New Zealand were at 60 340 tonnes in 1995 and 76 667 tonnes in 1996. Imports of dairy products reached 2.5 million tonnes in milk equivalent in 1996, 200 000 tonnes less than in 1995.

Table 1 Dairy herds and yields

| | | | 1000 h | ead | | % TAV |
|------------------------------|--------|----------|----------|--------------------|---------|---------------------|
| | | 1992 | 1993 | 1994 | 1995 | <u>1995</u> 1994 |
| 1 | | 2 | 3 | 4 | 5 | 6 |
| A. Dairy cows in December | | | | | | |
| | EUR 15 | 23461 ** | 23221 ** | 23085 | 22554 | -2,3 |
| Belgique/België | | 741 | 703 | 720 | 680 | -5,5 |
| Danmark | | 708 | 711 | 717 | 714 | -0,4 |
| BR Deutschland | İ | 5365 | 5301 | 5273 | 5229 | -0,8 |
| Elláda | | 205 | 219 | 175 | 185 | 5,9 |
| España | | 1447 | 1370 | 1344 | 1213 | -9,7 |
| France | | 4642 | 4615 | 4754 | 4672 | -1,7 |
| Ireland | | 1262 | 1274 | 1269 | 1267 | -0,2 |
| Italia | | 2317 | 2287 | 2167 | 2158 | -0,4 |
| Luxembourg | | 51 | 51 | 49 | 48 | -2,7 |
| Nederland | | 1821 | 1777 | 1757 | 1778 | 1,2 |
| Österreich | | 842 | 828 | 810 | 705 | -13,0 |
| Portugal | | 381 | 375 | 368 | 366 | -0,5 |
| Suomi/Finland | | 426 | 419 | 413 | 402 | -2,6 |
| Sverige | | 506 ** | 505 ** | 503 | 481 | -4,4 |
| United Kingdom | | 2747 | 2786 | 2767 | 2656 | -4,0 |
| | EUR 12 | 21687 | 21469 | 21359 | 20966 | -1,8 |
| B. Dairy cows yield (1) | | | kg/head | i | | % TAV |
| | EUR 15 | 4876 ** | 5113 ** | 5163 ** | 5272 ** | 2,1 |
| Belgique/België | | 4409 | 4493 | 4757 | 4849 | 1,9 |
| Danmark | | 6173 | 6583 | 6527 | 6517 | -0,2 |
| BR Deutschland | | 4970 | 5237 | 5257 | 5386 ** | 2,5 |
| Elláda | | 3416 | 3644 | 3513 | 3425 ** | -2,5 |
| España | | 4052 | 4170 | 4031 | 4332 ** | 7,5 |
| France | | 5096 | 5396 | 5479 | 5356 | -2,2 |
| Ireland | | 4159 | 4219 | 4240 | 4272 ** | 0,7 |
| Italia | | 4067 | 4331 | 4397 | 4963 ** | 12,9 |
| Luxembourg | | 5000 | 5255 | 5129 | 5482 | 6,9 |
| Nederland | | 5795 | 6014 | 6169 | 6429 | 4,2 |
| Österreich | | 3750 ** | 3853 ** | 3901 ** | 3886 ** | -0,4 |
| Portugal | | 4266 | 4165 | 4368 | 4944 | 13,2 |
| Suomi/Finland | | 5667 ** | 5770 ** | 5983 ** 6774 ** | 5975 | -0,1 |
| Sverige | | 6301 ** | 6625 ** | 0//4 | 6757 | -0,3 |
| United Kingdom | | 5140 | 5392 | 5391 | 5330 | -1,1 |
| | EUR 12 | 4872 | 5113 | 5158 | 5277 ** | 2,3 |

TAV = annual rate of change

** = estimate

: = not available

- = nil

x = not applicable

Source: Eurostat.
(1) Production of the year divided by the herd in December of previous year.

Table 2 Production of milk from dairy herds and delivery of milk to dairies

| | _ | | | | -1 |
|---|--------------------|--------------------|--------------------|---------------|--------------------------|
| | | 11 | 000 t | | % TAV |
| | 1992 | 1993 | 1994 | 1995 | <u>1995</u> 1994 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| A. Production of milk from dairy cows (1) | | | | | |
| EUR 1 | 5 120075 ** | 119944 ** | 120058 ** | 121098 ** | 0,9 |
| Belgique/België | 3514 | 3329 | 3344 | 3375 | 0,9 |
| Danmark | 4605 | 4661 | 4641 | 4673 | 0,7 |
| BR Deutschland | 27991 | 28098 | 27866 | 28400 ** | 1,9 |
| Elláda | 731 | 747 | 769 | 750 ** | -2,5 |
| España | 6143 | 6030 | 5656 | 5801 ** | 2,6 |
| France | 25315 | 25049 | 25285 | 25413 | 0,5 |
| Ireland | 5378 | 5324 | 5402 | 5421 ** | 0,4 |
| Italia | 10315 | 10035 | 10055 | 10273 ** | 2,2 |
| Luxembourg | 260 | 268 | 262 | 269 | 2,7 |
| Nederland | 10901 | 10951 | 10963 | 11295 | 3,0 |
| Österreich | 3285 ** | 3244 ** | 3230 ** | 3148 ** | -2,5 |
| Portugal | 1681 | 1587 | 1638 | 1760 | 7,4 |
| Suomi/Finland | 2471 ** | 2458 ** | 2507 ** | 2468 | -1,6 |
| Sverige | 3201 ** | 3352 ** | 3421 ** | 3304 | -3,4 |
| United Kingdom | 14284 | 14811 | 15020 | 14749 | -1,8 |
| EUR 1 | 2 111118 | 110890 | 110900 | 112179 ** | 1,2 |
| B. Deliveries of cows'milk (2) | | | | | |
| EUR 1 | 5 110806 ** | 110840 ** | 111435 ** | 113014 | 1,4 |
| Belgique/België | 2937 | 2907 | 2948 | 2993 | 1,5 |
| Danmark | 4402 | 4460 | 4442 | 4476 | 0,8 |
| BR Deutschland | 25605 | 26017 | 26047 | 26980 | 3,6 |
| Elláda | 508 | 569 | 584 | 612 | 4,8 |
| España | 5435 | 5352 | 4926 | 5048 | 2,5 |
| France | 23046 | 22755 | 23224 | 23344 | 0,5 |
| Ireland | 5271 | 5202 | 5271 | 5286 | 0,3 |
| Italia | 9746 | 9501 | 9540 | 9708 | 1,8 |
| Luxembourg | 249 | 258 | 251 | 260 | 3,4 |
| Nederland | 10503 | 10560 | 10468 | 10811 | 3,3 |
| Österreich | 2204 ** | 2183 ** | 2193 ** 1476 | 2290 1550 | 4,4 |
| Portugal Sugari/Finland | 1541 | 1477 2332 ** | 1476 2385 ** | | 5,0 -0,8 |
| Suomi/Finland | 2342 ** 3133 ** | 2332 ** 3287 ** | 2385 ** 3357 ** | 2365 3243 | -0,8 -3,4 |
| Sverige United Kingdom | 13884 | 13980 | 14323 | 3243 14047 | -3, 4 -1,9 |
| EUR 1 | <u> </u> | 103038 | 103500 | 105115 | 1,6 |

Source: Eurostat.
(1) Excl. milk for suckling.
(2) Incl. deliveries of cream (milk equivalent).

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Table 3

Deliveries of cows' milk to dairies, as a proportion of cows' milk production

| | | 1991 | 1992 | 1993 | 1994 | 1995 |
|-----------------|--------|---------|---------|---------|---------|------|
| 1 | | 2 | 3 | 4 | 5 | 6 |
| | EUR 15 | 91,8 | 92,3 ** | 92,4 ** | 92,8 ** | 93,3 |
| Belgique/België | | 87,0 | 83,6 | 87,3 | 88,2 | 88,7 |
| Danmark | | 95,7 | 95,6 | 95,7 | 95,7 | 95,8 |
| BR Deutschland | 1 | 90,9 | 91,5 | 92,6 | 93,5 | 95,0 |
| Elláda | - | 75,1 | 69,5 | 76,2 | 75,9 | 81,6 |
| España | 1 | 88,1 | 88,5 | 88,8 | 87,1 | 87,0 |
| France | ĺ | 91,1 | 91,0 | 90,8 | 91,8 | 91,9 |
| reland | - 1 | 94,0 | 98,0 | 97,7 | 97,6 | 97,5 |
| Italia | 1 | 94,3 | 94,5 | 94,7 | 94,9 | 94,5 |
| Luxembourg | | 95,5 | 95,8 | 96,3 | 95,9 | 96,6 |
| Nederland | | 95,7 | 96,3 | 96,4 | 95,5 | 95,7 |
| Österreich | 1 | 66,3 ** | 67,1 ** | 67,3 ** | 67,9 ** | 72,7 |
| Portugal | | 91,2 | 91,7 | 93,1 | 90,1 | 88,1 |
| Suomi/Finland | ŀ | 94,7 ** | 94,8 ** | 94,9 ** | 95,1 ** | 95.8 |
| Sverige | 1 | 97,8 ** | 97,9 ** | 98,1 ** | 98,1 ** | 98,2 |
| Jnited Kingdom | | 95,7 | 97,2 | 94,4 | 95,4 | 95,2 |
| - | EUR 12 | 92,3 ** | 92,8 ** | 92,9 ** | 93,3 | 93,7 |

Source: Eurostat.

(1) Incl. deliveries of cream (milk equivalent).

Table 4
Production of fresh milk and fresh milk products by the dairy industry

| | | | 1 000 t | | | % TAV |
|--|--------------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|------------------------------------|
| | 1990 | 1991 | 1992 | 1993 | 1994 | <u>1994</u> 1993 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| Drinking milk of which: - whole milk - semi-skimmed milk - skimmed milk - untreated milk | 24058 13831 8587 1610 30 | 26135 14545 9656 1897 38 | 26326 14052 10330 1926 17 | 26546 13301 11317 1902 26 | 26709 13102 11697 1879 31 | 0,6 -1,5 3,4 -1,2 21,1 |
| 2. Buttermilk | 418 | 451 | 469 | 427 | 440 | 3,1 |
| 3. Cream | 1208 | 1319 | 1363 | 1373 | 1395 | 1,6 |
| 4. Acidified milk | 3346 | 3686 | 3840 | 3517 | 3744 | 6,5 |
| 5. Milk-based drinks | 763 | 812 | 789 | 759 | 769 | 1,4 |
| 6. Other fresh products | 1096 | 1236 | 1296 | 1321 | 1361 | 3, |
| 7. Subtotal (2 - 6) | 6831 | 7504 | 7757 | 7396 | 7710 | 4,3 |
| Total | 30889 | 33639 | 34083 | 33942 | 34419 | 1,4 |

Source: Eurostat.

Table 5 Production in dairies of butter and cheese

| <u> </u> | | | 1000 | t | | % TAV |
|---------------------------|-------|----------|----------|----------|--------------|---------------------|
| | | 1992 | 1993 | 1994 | 1995 | <u>1995</u> 1994 |
| 1 | | 2 | 3 | 4 | 5 | 6 |
| A. Butter (1) | | | | | | |
| | IR 15 | 1838 | 1837 | 1801 | 1843 ** | 2,4 |
| Belgique/België | | 63 | 61 | 62 | 80 | 29,5 |
| Danmark | | 78 | 77 | 78 | 75 | -3,8 |
| BR Deutschland | | 474 | 482 | 461 | 486 | 5,4 |
| Elláda | | 2 | 2 | 2 | 2 ** | -5,0 |
| España | | 29 | 25 | 19 | 25 ** | 33,2 |
| France | | 460 | 445 | 443 | 454 | 2,5 |
| Ireland | | 143 | 139 | 138 | 153 ** | 10,9 |
| Italia | | 100 | 93 | 92 | 87 ** | -5,7 |
| Luxembourg | | 3 | 3 | 3 | 4 | 15,6 |
| Nederland | j | 199 | 194 | 184 | 184 37 ** | 0,0 |
| Österreich | | 37 | 37 17 | 37 17 | 19 | -0,3 |
| Portugal | | 17 47 | 45 | 17 45 | 57 | 14,5 25,2 |
| Suomi/Finland | | 60 | 65 | 65 | 57 54 | -16,9 |
| Sverige United Kingdom | | 127 | 151 | 155 | 127 | -18,1 |
| | R 12 | 1694 | 1689 | 1654 | 1696 ** | 2,5 |
| B. Cheese (2) | | | | | | ····· |
| EU | IR 15 | 5640 | 5742 | 5885 | 6066 ** | 1,6 |
| Belgique/België | | 69 | 69 | 70 | 68 | -2,7 |
| Danmark | | 292 | 322 | 288 | 311 | 8,0 |
| BR Deutschland | | 1293 | 1337 | 1399 | 1453 | 3,8 |
| Elláda | | 98 | 110 | 127 | 135 ** | 6,4 |
| España | | 227 | 227 | 239 | 273 ** | 14,1 |
| France | 1 | 1413 | 1442 | 1475 | 1490 ** | 1,0 |
| Ireland | | 94 | 93 | 98 | 80 ** | -18,1 |
| Italia | | 836 | 816 | 839 | 857 ** | 2,2 |
| Luxembourg | | 4 | 3 | 4 | 3 | -5,7 |
| Nederland | | 640 | 640 | 660 | 691 | 4,7 |
| Österreich | | 103 | 103 | 103 | 103 ** | 0,3 |
| Portugal | | 48 | 57 | 50 | 52 | 4,1 |
| Suomi/Finland | | 84 | 84 | 88 | 96 | 8,9 |
| Sverige | | 117 | 126 | 133 | 129 | -3,2 |
| United Kingdom | | 324 | 313 | 313 | 325 | 3,8 |
| EU | IR 12 | 5336 | 5428 | 5561 | 5738 ** | 1,6 |

Source: Eurostat.
(1) Incl. butteroil manufactured from cream (butter equivalent).
(2) Processed cheese excluded.

Table 6 Production (1) in dairies of milk powder

| | | | 1000 | t | | % TAV |
|--------------------|--------|---------|---------|---------|---------|--------------|
| | | 1992 | 1993 | 1994 | 1995 | 1995 1994 |
| 1 | | 2 | 3 | 4 | 5 | 6 |
| A. Skimmed-milk pe | owder | | | | | |
| | EUR 15 | 1236 ** | 1299 ** | 1218 ** | 1220 ** | 0,2 |
| Belgique/Belgie | | 52 | 59 | 52 | 50 | -3,6 |
| Danmark | | 13 | 20 | 21 | 18 | -14,3 |
| BR Deutschland | | 400 | 434 | 382 | 406 | 6,4 |
| Elláda | | o | 0 | 0 | 0 ** | × |
| España | | 23 | 15 | 12 | 20 ** | 60,5 |
| France | i | 373 | 360 | 360 | 377 | 4,7 |
| Ireland | 1 | 126 | 132 | 129 | 114 ** | -11,6 |
| Italia | } | 0 | 0 | 0 | 0 ** | × |
| Luxembourg | - 1 | ō | ō | o l | o l | × |
| Nederland | 1 | 61 | 68 | 51 | 47 | -7,8 |
| Österreich | 1 | 29 ** | 25 ** | 23 ** | 19 ** | -18,7 |
| Portugal | į. | 12 | 10 | 10 | 12 | 18,1 |
| Suomi/Finland | į. | 15 ** | 15 ** | 15 | 14 | -6,8 |
| Sverige | ŀ | 30 ** | 37 ** | 34 ** | 26 ** | -23,8 |
| United Kingdom | | 102 | 124 | 128 | 117 | -8,6 |
| Onica rangaam | EUR 12 | 1162 | 1222 | 1146 | 1162 ** | 1,4 |
| B. Other milk powd | er (2) | | | | | |
| | EUR 15 | 1000 | 995 | 1045 | 1037 ** | -0,7 |
| Belgique/België | | 42 | 51 | 67 | 74 | 10,7 |
| Danmark | 1 | 106 | 106 | 119 | 112 | -5,9 |
| BR Deutschland | | 228 | 210 | 207 | 230 | 11,1 |
| Elláda | 1 | 0 | 0 | 0 | 0 ** | × |
| España | i | 13 | 12 | 10 | 13 ** | 31,3 |
| France | İ | 304 | 307 | 336 | 306 | -8.9 |
| Ireland | į | 31 | 34 | 32 | 34 ** | 6,6 |
| Italia | 1 | 3 | 1 | ō | 1 ** | x |
| Luxembourg | 1 | ő | ò l | ō | ó | × |
| Nederland | l | 163 | 179 | 164 | 147 | -10,4 |
| Österreich | l | 7 ** | 7 ** | 9 ** | 9 ** | 0,0 |
| Portugal | l | ė | 7 | 7 | 7 | 0,4 |
| Suomi/Finland | 1 | 3 ** | 1 ** 1 | i | 4 | ×, × |
| Sverige | 1 | 9 ** | 9 ** | 10 ** | 11 | 5,0 |
| United Kingdom | 1 | 84 | 71 | 83 | 90 | 8,4 |
| S.mod Tangdom | EUR 12 | 981 | 978 | 1025 | 1014 ** | -1,1 |

Source: Eurostat.
(1) Product weight.
(2) Whole-milk powder, partly-skimmed-milk powder, cream-milk powder and buttermilk powder included.

Table 7 Production (1) in dairies of concentrated milk and casein

| | | | 1000 | t | | % TAV |
|--------------------|-----------|---------|---------|---------|---------|---------------------|
| | | 1992 | 1993 | 1994 | 1995 | <u>1995</u> 1994 |
| 1 | | 2 | 3 | 4 | 5 | 6 |
| A Concentrated mil | lk (a)(2) | | | | | |
| | EUR 15 | 1369 ** | 1353 ** | 1308 ** | 1343 ** | 2,7 |
| Belgique/Belgiè | | 22 | 12 | 30 | 39 | 30,0 |
| Danmark | | 11 | 13 | 14 | 15 ** | 7,1 |
| BR Deutschland | | 503 | 514 | 528 | 551 | 4,3 |
| España | İ | 42 | 48 | 38 | 46 ** | 21,1 |
| France | | 77 | 64 | 52 | 48 | -7,7 |
| Ireland | | 91 ** | 91 ** | 69 ** | 69 ** | 0,0 |
| Italia | | 1 | 0 | 0 | 0 ** | 0,0 |
| Nederland | ļ | 386 | 374 | 340 | 352 | 3,5 |
| Luxembourg | | 0 | 15 | 10 | 11 | 1,9 |
| Österreich | | 18 | 18 | 18 | 20 ** | 11,7 |
| Portugal | | 0 | 0 | 1 | 0 | -47,5 |
| Suomi/Finland | 1 | 0 ** | 0 ** | 0 ** | 0 ** | x |
| Sverige | | 11 ** | 11 ** | 12 ** | 11 ** | -8,3 |
| United Kingdom | L | 206 | 191 | 196 | 181 | -7,7 2,6 |
| | EUR 12 | 1340 ** | 1323 ** | 1278 ** | 1312 ** | 2,6 |
| B. Casein (b)(3) | | | | | | |
| | EUR 15 | 145 ** | 117 ** | 113 ** | 139 ** | 22,9 |
| Danmark | | 16 | 13 | 12 | 13 | 8,3 |
| BR Deutschland | | 20 | 14 | 8 | 12 | 47,6 |
| France | 1 | 37 | 27 | 25 | 32 | 28,0 |
| Ireland | ŀ | 39 | 36 | 37 | 43 ** | 16,2 |
| Nederland | | 30 ** | 25 ** | 28 ** | 37 | 32,1 |
| Österreich | l | 0 ** | 0 ** | 1 ** | 2 ** | 100,0 |
| Suomi/Finland | | 1 ** | 0 ** | 1 ** | 0 ** | x |
| Sverige | ļ | 0 ** | 0 ** | 0 ** | 0 ** | x |
| United Kingdom | | 1 | 1 | 1 | 0 ** | x |
| | EUR 12 | 144 ** | 116 ** | 111 ** | 137 ** | 23,3 |

Sources: (a) Eurostat;
(b) European Commission, Directorate-General for Agriculture.
(1) Product weight.
(2) Including that of 'Chocolate crumb'.
(3) Excl. caseinates produced from casein.

Table 8 World exports and production (1) of butter (2), cheese and casein

| | % TAV | 1994 1993 | 13 | · · · · · · | -9,9 -23,4 | × -2,3 | 3,2 | -66,7 -100,0 | 0.5- | r r r | × | | 5,3 | -2,7 | 18,2 | 25,2 | 20 | × | 6. 6. | × | | * | -12,3 | × Ş | 35,4 | -55,6 | × |
|---|----------|--------------|----|-------------|---|-------------------------|------------------------|--------------------|------------------|-------------|--------|----------|----------|------------|-------------|---------------|----------------|--------|-------------|-------------------------|----------|-------|----------|---------------|------------------------------|----------|--------|
| | % | 1994 | 12 | | 100,0 20,0 | × 11.5 | 10,7 | ε, × | 6.4 | t × | × | | 100,0 | 8,8 | 10,0 | 15,2 | 6,0 | 0,0 | 9,5 | t x | | × | × | × × | < × | × | × |
| ts | | 1994 | | | 154 | 85 | 79 | 0 0 | 32 | 00 | | | 1045 | 510 | 104 | 159 | 9 6 | 0 | 29 | r | | | 20 | « | 80 | 4 | |
| Exports | <u>+</u> | 1993 | 11 | 0 | 201 201 | 87 | 121 | 9 + | 33 | 2 | 99 | | 892 | 524 584 | 88 | 127 | <u></u> 6 | • | 61 | 100 | | | 25 | <u>.</u> " | 65 | σ. | · |
| | 1 000 | 1992 | 10 | 0 | 242 | 65 | 96 | 4 c | 34 | | 191 | , | 922 | 465 | 72 | 115 | 2 E | - | 65 | 116 | | | 69 | . r | 67 | 4 | |
| | | 1991 | 6 | 750 | 322 | 75 | 32 | 2 2 | 5. | · | | | 932 | 484 | 65 | 109 | 1= | 7 | 61 | 5 45 | | | . 58 | <u>.</u> " | 7, | 12 | |
| 1 | % TAV | 1994 1993 | 7 | | <u>, , , , , , , , , , , , , , , , , , , </u> | 9 7 | 1,3 | တ် လို လို | -15,8 | 0,5 | × | | 6'0 | 2,0 | 7,7 | 31,0 | 2, 6, 4, 6, | 6'0- | 7,0,7 | ? × | | × | -5,2 | 4, C | 2,5,5 | -66,7 | × |
| | % | 1994 | 9 | 6 | 24,3 | 2, 2, 4 | - w | 18,9 | 1,2 | 16,3 | × | | 100,0 | 39,2 | , t. | £, 5 | 2,2 | 3,7 | 9,0 | ž× | | × | × | ×× | × | × | × |
| tion | | 1994 | 5 | 000 | 1658 | 144 | 588 | 1290 | 85 | 1116 | | | 14880 | 5839 | 234 | 190 | 307 | 545 | 135 | · · | | | 109 | 5 | 7.9 | 4 | - |
| Production | ± . | 1993 | 4 | 900 | 1686 | 133 | 596 | 1362 | 101 | 1110 | 1323 | | 14740 | 5716 | 218 | 145 | 297 | 920 | 136 | 4121 | | | 115 | 0[- | 8 | 12 | • |
| | 1 000 1 | 1992 | 3 | 0 | 1681 | 123 | 619 | 1432 | 118 | 1060 | 1258 | | 14650 | 5616 | 197 | 140 | 288 | 285 | 132 | 4152 | | • • | 44. | . 4 | 47 | 4 | |
| | | 1991 | 2 | Cock | 1824 | 112 | 909 | 1512 | 133 | 1020 | 1314 | | 14408 | 5437 | 179 | 125 | 291 | 763 | 134 | 4178 | | | 116 |) L L | 7.5 | 21 | |
| | <u> </u> | | | Butter (2) | World - EUR 12 | - EUR 15 - Australia | - New Zealand - USA | - Canada - USSR | - Czechoslovakia | E E | Others | eese | . | - EUR 12 | - Australia | - New Zealand | - Canada | SR | Switzerland | - Argentina - Others | sein | 70 | - EUR 12 | - EUK 15 | - Australia - New Zealand | and | Others |
| | | | | A But | ا سۆ | - Au | - New 2 | - Canad - USSR | - Czecho | - India | ŧ. | B Cheese | World | 2 5 | . Au | - New | , . | - USSR | š, | į t | C Casein | World | . E |) - - | ğ Z | - Poland | 5. |

Source European Commission, Directorate-General for Agriculture.

(1) Product weight

(2) Production in dairies, including butteroil made from cream (butter equivalent).

Table 9
World exports and production (1) of whole-milk powder and skimmed-milk powder and of concentrated milk

| | | 1000 | Production | ction | * | % 147 | | Out | | Exports | 70 | VAT 20 |
|-------------------------|------------|------------|------------|------------|------------|--------------|----------|------|------|---------|----------|--------------|
| | | | 4 | | 2 | 2 | | | _ | | R | AV |
| | 1991 | 1992 | 1993 | 1994 | 1994 | 1994 1993 | 1991 | 1992 | 1993 | 1994 | 1994 | 1994 1993 |
| 1 | 2 | 3 | 4 | 2 | 9 | 7 | 8 | 6 | 10 | 11 | 12 | 13 |
| A Skimmed-milk powder | | | | | | | | | | | | |
| World | 3852 | 3405 | 3379 | | | | 880 | | | | | -7.8 |
| - EUR 12 | 1494 | 1162 | 1222 | 1158 | 74,7 | 5,2 | 253 | 390 | 284 | 138 | 15,1 | -51,4 |
| - Australia | <u></u> | 170 | 202 | | | | 126 | | | | | 38.0 |
| - New Zealand | 158 | 159 | 150 | | | | 175 | | | | | 32.2 |
| - USA | 398 | 95 gr | 55 | | | | 29 | | | | | -29,7 |
| - USSR | 274 | 263 | 245 | | | | 5 ' | | | | | - × |
| - Poland | 147 | 139 | 157 | | | • | 47 | | | | | 30,2 |
| - Others | 1086 | 984 | 096 | | | | 25 | | | | | × |
| B Whole-mik powder (2) | | | | | | | | | | | | |
| World | 2222 | 2202 | 2343 | 2434 | | 9,6 | 1084 | · | • | | Ì | 6.4 |
| - EUR 12 | 1080 | 626 | 980 | 1021 | | 4,2 | 618 | | | | | × |
| - EUR 15 | 1119 | 1010 | 1011 | 1063 | | 5,1 | 634 | | | | | × |
| - Australia | 62 | 0 20 | 3 8 | 51.5 | | 9'07 | 2 2 | | | | | 1.64 |
| - New Zealand - USA | 264 848 | 78 | 220 | 76 | | 0,60 | 6 707 | | | | | 5,1 |
| - Canada | 6 | 10 | 0 | 80 | | -20,0 | - 10 | | | | | 16.7 |
| - USSR | 250 | 240 | 223 | 215 | | 9,6- | • | | | | | × |
| - Argentina - Others | 390 | 447 | 95 496 | 102 | 4. 5. × | 4. × | 23 | 97 | -12 | 24 | 2,1 × | 2300,0 × |
| C Concentrated milk | | | | | | | | | | | | |
| World | 4543 | 4501 | 4433 | 4361 | 100,0 | -1,6 | 423 | | | | • | -16.3 |
| - EUR 12 | 1311 | 1340 | 1308 | 1268 | 29,1 | 1,5 | 316 | | | | | -18,5 |
| - EUR 15 | 1339 | 1369 | 1337 | 1298 | 29,8 | -2,9 | 317 | | | | | -100,0 |
| - Australia | 80 | 9 • | 108 | 01. | 5,5 | 5 | 12 | | | | | -75,0 |
| - New Zealand | 040 | 1048 | 10501 | 1054 | 0,0 | 0 0 | n œ | | | | | 0,0 |
| - Canada | 74 | 78 | 26 | 188 | 1.6 | 96 | 4 | | | | | -83.3 |
| - USSR | 635 | 650 | 999 | 029 | 15,4 | 8,0 | 15 | е | • | • | . × | × |
| Brazil | 36 | 38 | 36 | 38 | 8,0 | 0,0 | • | | | | | × |
| - india | 1000 | 3 2 | 01.8 | <u>c</u> . | C > | <u>'</u> ' > | . 3 | | | | | × |
| 2000 | 2 | } | } | | • | , | \$ | | | | | 0, |

Source European Commission, Directorate-General for Agriculture.

(1) Product weight

(2) Whole-milk powder, partly-skimmed-milk powder and buttermilk powder included.

17

Table 10 World trade in certain milk products - EU share

| | | | | | | | (1 000 t) |
|-------------------------------|-------|-------|-------|-------|-------|--------------|-----------|
| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
| | 2′ | 3 | 4 | 5 | 9 | 7, | 8 |
| A Exports | , | | | | | | |
| Butter/butteroil (1) | | | | | | | |
| - World | 846 | 833 | 873 | 737 | 818 | | 6// |
| - EU | 395 | 260 | 322 | 242 | 202 | | 225 |
| - Others - EU share | 451 | 32.1% | 36.8% | 32.5% | 24.5% | 21.0% | |
| Skimmed-milk powder (1) | | | | | | | • |
| - World | 991 | 931 | 880 | 1042 | 993 | 916 | 1.108 |
| . EU | 409 | 330 | 253 | 391 | 284 | | 367 |
| - EU share | 41,3% | 35,4% | 28,8% | 37,5% | 28,5% | 15,6% | |
| Cheese | | | | | | | |
| - World | 930 | 887 | 932 | 922 | 992 | | 866 |
| - EU | 444 | 450 | 483 | 456 | 524 | | |
| - EU share | 47,7% | 20'1% | 51,8% | 20,5% | 53,0% | 49,0% | |
| Whole-milk powder | | | | | | | |
| - World | 916 | 886 | 1084 | 1045 | 1087 | 1158 | 1.131 |
| - EO | 500 | 306 | 010 | 261 | 288 | | 760 |
| - EU share | 62.1% | 26.7% | 57.0% | 55.7% | 54.2% | 52.0% | |
| Condensed milk | | | | | | | |
| - World | 564 | | 423 | 439 | 449 | | 424 |
| . EU | 449 | | 316 | 343 | 351 | | 338 |
| - Others | 113 | 75 9% | 701 | 78 1% | 98 | 70L 70 8% | |
| Casen and caseinates | 0,0 | | r. | | 7,0 | | • |
| - EU | ** 08 | 61** | £# 85 | ** 69 | 57 | 50 | 50 |
| B imports | | | | | | | |
| Butter/butteroil (1) | | | | | | | |
| - World | 846 | 810 | 876 | 744 | 824 | | 779 |
| - EU | 71 | 727 | 890 | 48 | 65 | | 69 |
| - EU share | 8,4% | 11,0% | 7,8% | %5'9 | 7,9% | 8,9% | |
| Cheese | | | | | | | |
| - World | 930 | 887 | 932 | 922 | 989 | | 986 |
| - Others | 811 | 774 | 823 | 812 | 880 | 918 | |
| - EU share | 12,8% | 12,7% | 11,7% | 11,9% | 11,0% | | |
| Casein and caseinates - EU | 36 | 63 | 58 | 54 | 59 | 87 | 47 |
| | | | | | | | |

Sources. European Commission, Directorate-General for Agriculture, GATT and FAO. (1) Food aid included. (2) EUR 12.

¹⁸

Table 11 Detailed supply balance (a) - skimmed-milk powder

EUR 15

| | | | T | | (1 000 t) |
|---|-------------|-------------|-------------|---------|--------------------|
| | 1991 (2) | 1992 (2) | 1993 (2) | 1994 | 1995 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| Opening stocks - private - public (intervention) | : 333 | : 414 | ; 47 | : 37 | 72 |
| Production. - skimmed-milk powder (b) (1) - buttermilk powder | 1483 38 | 1162 37 | 1222 43 | | 122 4 52 |
| Imports (b) | 5 | 3 | 19 | 33 | 35 |
| Total availability | ; | : | : | Ξ. | : |
| Consumption at full market prices | 350 | 350 | 350 | 390 | 390 |
| Subsidized consumption - animal feed (calves) | 856 | 809 | 661 | 649 | 594 |
| Special measures - pigs and poultry | - | - | - | : | · : |
| Total consumption | 1206 | 1159 | 1011 | 1039 | 984 |
| Exports at world market prices | 192 | 293 | 232 | 108 | 345 |
| Food aid | 61 | 99 | 52 | 30 | 25 |
| Total exports | 253 | 392 | 284 | 138 | 370 |
| Closing stocks | : | <u>.</u> | : | | : |
| - public (intervention) | 414 | 47 | 37 | 72 | 14 |
| Total | : | : | : | : | : |

Sources: (a) European Commission, Directorate-General for Agriculture.
(b) Eurostat.
(1) Including buttermilk powder incorporated directly in animal feed, milk powder for babies.
(2) EUR 12.

Table 12 Detailed supply balance (a) - butter

EUR 15 (1000 t)

| | | and the second of the | | | | (1000 t) |
|---|----------------|-----------------------|-------------|------------------|----------------|---------------|
| | 1990 (4) | 1991 (5) | 1992 (5) | 1993 (5) 5 | 1994 (5) | 1995 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| Opening stocks - private, aided by EU - public (intervention) | 104 20 | 84 251 | 41 261 | 68 172 | 47 161 | 59 59 |
| Production: - dairy (b) - farm (b) | 1783 25 | 1836 23 | 1693 21 | 1689 21 | 1654 17 | 1850 17 |
| Imports | 89 | 68 | 48 | 65 | 65 | 72 |
| Total availability | 2021 | 2262 | 2064 | 2015 | 1944 | 2057 |
| Consumption - at normal prices | 1102 | 1206 | 1145 | 1141 | 1141 | 1253 |
| Special schemes (2) | 366 | 432 | 437 | 467 | 523 | 504 |
| Total apparent consumption | 1468 | 1623 | 1582 | 1608 | 1664 | 1757 |
| Exports at world market prices Food aid Exports at special prices | 200 13 5 | 216 10 96 | 5 | 191 1 7 | 151 0 11 | 220 0 9 |
| Total exports (b) | 218 (3) | 322 | 242 | 199 | 162 | 229 |
| Closing stocks - private, aided by EU - public (intervention) | 84 251 | 41 261 | 68 172 | 47 161 | 59 59 | 20 51 |
| Total closing stocks | 335 | 302 | 240 | 208 | 118 | 71 |

Sources: (a) European Commission, Directorate-General for Agriculture (including butteroil, butter equivalent).

(b) Eurostat.

(1) Product weight. Includes butteroil made from cream (butter equivalent).

| (1) Floudci Weight. Includes buttero | i made nom Geam | (butter equivale | 111. | | | |
|--|-----------------|------------------|------|------|------|------|
| (2) Comprising (1000 t) | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
| - Welfare schemes | 19 | 22 | 16 | 15 | 13 | 15 |
| - Armed forces and | | | | | | |
| non-profit organizations | 39 | 39 | 36 | 38 | 37 | 37 |
| Butter concentrate | 16 | 19 | 19 | 22 | 22 | 23 |
| - Sales to food | | | | | | |
| processors | 292 | 352 | 364 | 392 | 451 | 429 |

processors [292 | 352| 364| (3) Not including 42000 t. physically exported in 1990 from the former GDR to the Soviet Union. (4) EUR 12 without former GDR. (5) EUR 12.

Table 13 Intervention measures for butter and skimmed-milk powder (1995)

| <u> </u> | | | | | | | (t) |
|-------------------------------|--------|-----------------------|----------------------------|---------------------|------------------------|---------------|--|
| | | | | Public storage - Re | elease from storage | • | Private storage |
| | | Taken into storage | On the EU market (4) | For export (5) | For food aid (3) | Total | Quantity subject to storage contracts |
| 1 | | 2 | 3 | 4 | 5 | 6 | 7 |
| A. Butter (1) | | | | | | | |
| | EUR 15 | 125 | 30928 | 9000 | 0 | 39928 | 143714 |
| Belgique/België Danmark | | 0 | 0 | 0 | 0 | 0 | 14759 3278 |
| BR Deutschland | | 0 | 6328 | 0 | 0 | 6328 | 23245 |
| Elláda España | | 0 125 | 0 11243 | 0 5000 | 0 | 0 16243 | 190 |
| France Ireland | | 0 | 0 4433 | 0 4000 | 0 | 0 8433 | 37058 |
| Italia | | 0 | 3698 | 4000 | 0 | 3698 | 17040 973 |
| Luxembourg | | 0 | 0 | 0 0 | 0 | 0 | 157 |
| Nederland Österreich | İ | 0 | 1115 0 | 0 | 0 | 1115 0 | 43314 280 |
| Portugal | - 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Suomi/Finland Sverige | | 0 | 0 | 0 0 | 0 | 0 | 0 656 |
| United Kingdom | EUD 42 | 0 | 4111 30928 | 9000 | 0 | 4111 39928 | 2764 142778 |
| | EUR 12 | 125 | 30928 | 9000 | | 39928 | 142//8 |
| B. Skimmed-milk powder (2) | | | | | | | |
| | EUR 15 | 0 | 58106 | 0 | 0 | 58106 | 0 |
| Belgique/België Danmark | ł | 0 | 470 0 | 0 | 0 | 470 0 | 0 |
| BR Deutschland Elláda | 1 | 0 | 3072 0 | 0 | 0 | 3072 0 | 0 |
| España | - | 0 | 0 | 0 | 0 | 0 | 0 |
| France Ireland | ŀ | 0 | 0 47758 | 0 | 0 | 0 47758 | 0 |
| Italia | | 0 | 47738 | 0 | 0 | 47738 | 0 |
| Luxembourg Nederland | | 0 | 0 | 0 | 0 | 0 | 0 |
| Österreich | | ō | ō | 0 | 0 | 0 | 0 |
| Portugal Suomi/Finland | | 0 | 0 | 0 | 0 | 0 | 0 |
| Sverige | · | 0 | ō | 0 | 0 | 0 | 0 |
| United Kingdom | EUR 12 | 0 | 6806 58106 | 0 | 0 | 6806 58106 | 0 |
| | | | 22,00 | | | 23100 | |

Source: European Commission, Directorate-General for Agriculture.
(1) In accordance with Regulation (EEC) No 804/68, article 6.
(2) In accordance with Regulation (EEC) No 804/68, article 7.
(3) Including quantities removed under Regulation (EEC) No 2315/76 (Regulation (EEC) No 2200/87).
(4) Including quantities refused.
(5) Including emergency aid delivered to East European countries.

Application of the quota system Table 14

| 0 () | | | | 110 | 584 | 220 | 778 | 261 | 096 | 938 | 186 | 540 | 860 | 348 | 308 | 461 | 721 | 000 | 557 | 934 |
|--------------|---------|---------------------------------------|-----------|-----------|-----------------|---------|----------------|--------|---------|----------|---------|----------|------------|-----------|------------|----------|---------------|---------|----------------|----------|
| (1 000 t) | 1996/97 | Overall guaranteed quantity | 7 | 115381011 | 3097584 | 4454570 | 27764778 | | | 23720938 | | 9632540 | | 10985848 | 2369808 | 1835461 | 2355721 | 330000 | 14308657 | 96369634 |
| | | Difference after the adjustment | 6=3+4-2-5 | 747147 | 18563 | 23081 | 16207 | 888 | 126117 | 158313 | 48385 | 477826 | 3012 | 94015 | -55448 | -204362 | -20381 | -92110 | 145030 | 821071 |
| | | Transfers (4) | 5 | 296557 | 95587 | 130 | -4105 | 9/ | 28543 | 91886 | 4251 | 80465 | -457 | | -28 | | 95 | | 114 | 296490 |
| | 1995/96 | Adjustment of oil and fat (3) | 4 | 2650118 | 192119 | | 1226895 | 2059 | 38195 | 577538 | - • | | 14285 | 358260 | 17046 | 11660 | | | 212061 | 2274812 |
| | | Deliveries (p) (2) | 3 | 113774597 | 3019615 | 4477781 | 26549985 | 632977 | 5542425 | 23393599 | 5287623 | 10190831 | 256368 | 10721603 | 2297286 | 1619439 | 2335435 | 3207890 | 14241740 | 95212383 |
| | | Overall guaranteed quantity (1) | 2 | 115381011 | 3097584 | 4454570 | 27764778 | 626061 | 5425960 | 23720938 | 5234987 | 9632540 | 268098 | 10985848 | 2369808 | 1835461 | 2355721 | 3300000 | 14308657 | 96369634 |
| | | | | EUR 15 | | | | | | | | | | | | | | | | EUR 12 |
| | | | | | Belgique/België | Danmark | BR Deutschland | Elláda | España | France | Ireland | Italia | Luxembourg | Nederland | Österreich | Portugal | Suomi/Finland | Sverige | United Kingdom | |

Source: European Commission, Directorate-General for Agriculture. (1) Article 3 of Regulation (EEC) 3950/92. (2) Declarations by Member States. (3) Art. 2 (2) of Reg.(EEC) 536/93. (4) Art.4 (2) of Reg.(EEC) 3950/92.

Table 15 Community butter and skimmed-milk powder stocks (1) on 1 April

| | 1992 | 1993 | 1994 | 1995 | 1996 |
|----------------------------|--------------|--------|--------|----------|-------|
| 1 | 2 | 3 | 4 | 5 | 6 |
| A. Butter (2) | | | | | |
| EU | JR 15 : | : | : | : | 36421 |
| Belgique/België | 4281 | 3161 | 554 | - | 2486 |
| Danmark | 7048 | 2046 | 1052 | 50 | - |
| BR Deutschland | 41366 | 39044 | 18544 | 4954 | 4480 |
| Elláda | - | - | - | - } | - |
| España | 34756 | 34613 | 40306 | 7187 | 1530 |
| France | 16806 | 12516 | 12882 | - | 11282 |
| Ireland | 102308 | 58090 | 55798 | 15944 | 14144 |
| Italia | 10663 | 7278 | 7508 | 3776 | 776 |
| Luxembourg | - | - | - | - | = |
| Nederland | 35682 | 26976 | 18609 | 525 | - |
| Österreich | : | : | : | : | 1 |
| Portugal | 848 | 1994 | 1332 | - | - |
| Suomi/Finland | | : | ; | : | - |
| Sverige | | : : | _ : | . : | - |
| United Kingdom | 20015 | 10251 | 5170 | 1277 | 1722 |
| El | JR 12 273773 | 195969 | 161755 | 33713 | 36420 |
| B. Skimmed-milk powder (2) | | | | | |
| El | JR 15 : | : | : | : | 9363 |
| Belgique/België | 8638 | 487 | 691 | 181 | - |
| Danmark | - | - | - | - | |
| BR Deutschland | 144138 | 8122 | 5987 | 186 | - |
| Elláda | - | - | - | - | - |
| España | 10356 | 799 | 294 | - | - |
| France | 16671 | 37 | 37 | - | - |
| Ireland | 147161 | 20738 | 31632 | 41282 | 9363 |
| Italia | | - | - | - | - |
| Luxembourg | 925 | - | - | - | - |
| Nederland | 2088 | • | - | - | • |
| Österreich | 1 .:.1 | : | : | : | - |
| Portugal | 107 | - | - | - | - |
| Suomi/Finland | - : | ; | : | <u> </u> | • |
| Sverige | 5005 | ; | : | 3400 | - |
| United Kingdom | 5635 | 480 | 2206 | 2188 | |
| E | JR 12 335719 | 30663 | 40847 | 43837 | 9363 |

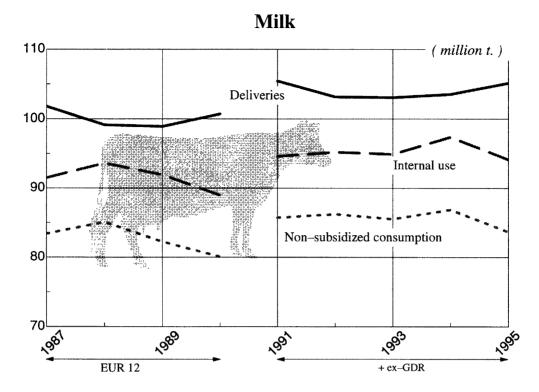
23

Source: European Commission, Directorate-General for Agriculture.
(1) Stocks referred to in Article 6 of Regulation (EEC) No 804/68 (butter, public and private storage; skimmed-milk powder, public storage).
(2) Product weight.

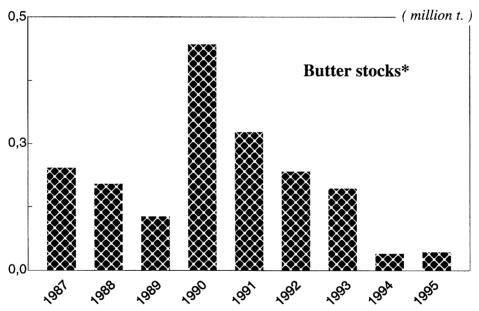
Quantities of skimmed milk and skimmed-milk powder intended for animal feed and of skimmed milk processed into casein and caseinates, for which aids have been granted Table 16

| | | | 1 | 2 | Ţ | 4 | 9 | Ų | 9 | 5 | v | 7 | V | v | Ţ | V | 80 |
|-----------------------------|--------|--------------|----|--------|-----------------|---------|----------------|--------|--------|---------|--------|-----------|------------|---------------|---------|----------------|--------|
| | VAT % | 1995 1994 | 16 | 29,5 | | | | | 33,6 | | | | | | | | 27,8 |
| casein (2) | | 1995 | 15 | 4833 | 0 | 404 | 444 | 0 | 1173 | 1435 | 0 | 1314 | 52 | 7 | 0 | 0 | 4770 |
| Skimmed milk for casein (2) | o t | 1994 | 14 | 3731 | 0 | 414 | 291 | 0 | 878 | 1211 | 0 | 937 | • | • | • | 0 | 3731 |
| Skimn | 1000 t | 1993 | 13 | 3931 | 0 | 459 | 451 | 0 | 916 | 1204 | 0 | 006 | • | • | • | _ | 3931 |
| | | 1992 | 12 | 5037 | 0 | 526 | 704 | 0 | 1350 | 1366 | 0 | 1073 | • | • | • | 19 | 5037 |
| | % TAV | 1995 1994 | 11 | -8,5 | -9,5 | 0,0 | 6,8 | 0,0 | -9,1 | -20,0 | -22,4 | -3,8 | × | × | × | 0,0 | 9'6- |
| ler (2) | | 1995 | 10 | 594 | 19 | - | 51 | 2 | 249 | 4 | 92 | 175 | က | 2 | 7 | 10 | 587 |
| Skimmed milk powder (2) | 0 t | 1994 | 6 | 649 | 21 | - | 26 | 2 | 274 | 2 | 86 | 182 | • | • | • | 10 | 649 |
| Skimm | 1000 t | 1993 | 8 | 675 | 21 | - | 62 | 2 | 282 | 2 | 96 | 194 | • | • | • | 12 | 675 |
| | | 1992 | 7 | 800 | 23 | 2 | 76 | 7 | 330 | 9 | 129 | 212 | ' | • | , | 16 | 800 |
| | % TAV | 1995 1994 | 9 | -3,4 | -13,2 | -58,3 | -31,3 | × | × | -15,4 | 1,9 | × | × | × | × | -12,5 | -11,4 |
| (2) | | 1995 | 5 | 340 | 69 | 2 | 8 | 0 | 30 | = | 110 | 0 | 28 | 0 | 0 | 7 | 312 |
| Skimmed milk (1) (2) | 0 t | 1994 | 4 | 352 | 89 | 12 | 131 | 0 | 12 | 13 | 108 | 0 | 1 | • | • | 80 | 352 |
| Skim | 1000 t | 1993 | 3 | 429 | 83 | 16 | 143 | 0 | 58 | 15 | 123 | 4 | • | 1 | • | 16 | 429 |
| | | 1992 | 2 | 581 | 06 | 23 | 220 | 0 | 43 | 7 | 166 | 5 | • | 1 | • | 22 | 581 |
| | | | - | EUR 15 | Belgique/Belgie | Danmark | BR Deutschland | España | France | Ireland | Italia | Nederland | Österreich | Suomi/Finland | Sverige | United Kingdom | EUR 12 |

Source European Commission, Directorate-General for Agriculture. (1) Normal aid + special aid. (2) Product weight.



Consumption calculated on the basis of total milk equivale (milkfat content) figures. 1988 consumption includes 3.245 million t for animal feed.



Source: European Commission, DG for Agriculture.

^{*} Public and private stocks covered by Article 6 of Regulation (EEC) n°.804/68. Position on 31 December.

THE COMMON MARKET ORGANIZATION

The Common organization of the market in milk and milk products covers the following products:

- milk and cream, fresh, preserved, concentrated or sweetened,
- butter, cheese and curd
- lactose and lactose syrup
- milk-based compound feeds for animals

It began on 29 July 1968. The basic provisions are in Council Regulation (EEC) No 804/68, last amended by Regulation (EEC) No 2931/95. The milk marketing year runs from 1 April to 31 March but since reform of the common agricultural policy in 1992 the Council has made a correspondence with the cereal price reductions by setting the target and intervention prices for the period 1 July to 30 June. It seems appropriate to continue this practice and the Commission has now proposed for simplicity that the marketing year be changed accordingly.

1. Imports and exports

The GATT Agreement has brought changes to the Union's trading arrangements with other countries¹. Production at the point of entry of products to the internal market, which previously involved imposition of a variable levy, is now effected by fixed customs duties listed in the Common Customs Tariff. To prevent or reduce an adverse impact on the Union's market of imports of certain products these can be subjected to a payment of additional duty if the c.i.f. import price is lower than the trigger price and the trigger levels are exceeded; quotas are then opened and operated in a way that prevents any discrimination between interested parties.

To permit exportation of Community milk products at world market prices the difference between the world and the Union price can be covered by an export refund. The rate is the same for the entire Union and can be differentiated by destination. For most milk products the Commission sets the rates every four weeks.

Under the GATT Agreement the Union has undertaken to respect maximum quantitative (and also value) limits for export aid for milk products. These are being progressively reduced from 1995 to 2000. The 1997 maximum quantities are 452 400 t of butter and butteroil, 310 000 t of skimmed milk powder, 384 400 t of cheese and 1 094 500 t of other milk products.

For a detailed description of the GATT Agreement see the CAP Working Notes special issue "GATT" and European agriculture".

If shortages arise entry duties can be cut or cancelled and an export tax imposed.

The cost of export refunds is covered in the EAGGF Guarantee Section budget by appropriations differentiated as four items by product. Actual costs depend on refund rates, i.e. the differences between internal and world market prices, and on the quantities exported. For article 1-200 the overall fall of 0.1% from 1996 to 1997 in refund appropriations sought is essentially due to lower 1997 rates owing to the relatively favourable situation on the world market. Expenditure on skimmed milk powder increases (item 1-2001). Here an expected rise in export volume offsets the lower rate.

For 1996 the total quantities of traditional food aid: were 20 000 tonnes of milk powder or equivalent products and 500 tonnes of butteroil. Appropriation requirements for refunds on these food aid gifts are not included here (see chapter 1-33 of subsection B1 of the general budget).

2. Prices and intervention

2.1. Prices

Each year the Council sets two prices:

- a) the target price for milk of 3.7% fat content delivered to the dairy is the price aimed at for all milk sold by producers during the milk year through available outlets on the Community and external markets. The proposed target price for 1997 is the same as for 1996, i.e. 309.8 ecus/t;
- b) the intervention prices for butter and for skimmed milk powder are the prices at which the intervention agencies are required to buy in quantities meeting set quality criteria offered during the intervention period, provided that purchasing is not suspended. For 1997 the Commission has proposed as for 1996 an intervention price for skimmed-milk powder of 2 055.2 ecus/t. After setting 3% reductions in the intervention price for butter for 1993/94 and 1994/95 the Council rejected the Commission's proposal for a further 2% reduction for 1995/96. The proposal for 1997 is to retain the price adopted for 1996, i.e. 3 282 ecus/t.

Since 1 July 1995 no threshold price is set, variable levies having been replaced by fixed customs duties.

2.2. Quotas

Given the failure of guarantee thresholds to balance supply and demand a *guaranteed total quantity* was introduced from the 1984/85 marketing year in order to curb the Community's gross over-production. This quantity is split between the Member States and within each between producers or dairies using Community criteria and a Community procedure.

Table 17
Milk and milk products - Appropriations authorised for 1996 and for 1997

(ECU) Variat

| Article | Description | 1996 | 1997 | Variation |
|---------|--|-----------------------------------|---------------|-----------|
| Item | • | (1) | (2) | % (2/1) |
| 1-200 | Refunds on milk and milk products | 1 723 000 000 | 1 721 300 000 | - 0.1 |
| 1-2000 | Butter and butteroil ¹ | 307 000 000 | 303 700 000 | - 1.0 |
| 1-2001 | Skimmed milk powder | 147 000 000 | 162 300 000 | + 10.4 |
| 1-2002 | Cheese | 490 000 000 | 456 700 000 | - 6.8 |
| 1-2003 | Other milk products | 779 000 000 | 798 600 000 | +2.5 |
| 1-201 | Intervention and other storage of | | | |
| | skimmed milk powder | 36 000 000 | pm | - 100.0 |
| 1-2010 | Private storage | pm | pm | - |
| 1-2011 | Technical costs of private storage | 1 000 000 | pm | -100.0 |
| 1-2012 | Financial costs of public storage | 490 000 | pm | - 100.0 |
| 1-2013 | Other public storage costs | - 2 0 000 000 ³ | pm | - 100.0 |
| 1-2014 | Stock depreciation | 54 510 000 | pm | - 100.0 |
| 1-202 | Aid for use of skimmed milk | 814 000 000 | 686 000 000 | - 15.7 |
| 1-2020 | Skimmed milk powder used as calf feed | 442 000 000 | 406 100 000 | - 8.1 |
| 1-2021 | Liquid skimmed milk used as calf feed | 22 000 000 | 21 400 000 | - 2.7 |
| 1-2024 | Skimmed milk processed into casein | 350 000 000 | 258 500 000 | - 26.1 |
| 1-2029 | Other aid | pm | pm | - |
| 1-203 | Intervention and other storage of | | | |
| | butter and cream | 53 000 000 | 30 100 000 | - 51.5 |
| 1-2030 | Private storage | 30 000 000 | 30 100 000 | + 0.3 |
| 1-2031 | Technical costs of public storage | 2 000 000 | pm | - 100.0 |
| 1-2032 | Financial costs of public storage | 1 000 000 | pm | - 100.0 |
| 1-2033 | Other storage costs | - 42 000 000 | pm | - 100.0 |
| 1-2034 | Stock depreciation | 62 000 000 | pm | - 100.0 |
| 1-204 | Other measures for butterfat | 724 000 000 | 649 100 000 | - 10.3 |
| 1-2040 | Consumption aids for butter including | | | |
| | butter for social assistance recipients | 13 000 000 | 13 600 000 | + 4.6 |
| 1-2049 | Other measures | 711 000 000 | 635 500 000 | - 10.6 |
| 1-205 | Measures for other milk products | 99 000 000 | 92 300 000 | - 6.8 |
| 1-2050 | Storage of cheese | 99 000 000 | 92 300 000 | - 6.8 |
| 1-2059 | Other measures | pm | pm | - |
| 1-206 | Other measures | 494 000 000 | 446 000 000 | - 9.4 |
| 1-2061 | School milk | 144 000 000 | 131 200 000 | - 8.9 |
| 1-2065 | Premium for definitive cessation | | | |
| | or reduction of milk production | 300 000 000 | 291 500 000 | - 2.8 |
| 1-2066 | Premium for definitive cessation of milk | | | |
| | production | 8 000 000 | 6 800 000 | - 15.0 |
| 1-2068 | Premium for definitive cessation | | | |
| | or reduction of milk production | 16 000 000 | pm | - 100.0 |
| 1-2069 | Other measures | 26 000 000 | 16 500 000 | - 36.5 |
| 1-207 | Financial contribution by milk | | | |
| | producers | pm | pm | - |
| 1-2071 | Additional levy | - 92 000 000 | pm | - |
| 1-209 | Other measures | 7 000 000 | pm | - |
| 1-2090 | Compensation for non-allocation of milk quotas | pm | pm | - |
| 1-2099 | Other | pm | pm | - |
| | TOTAL | 3 858 000 000 | 3 624 800 000 | . |
| | IUIAL | 2 020 000 000 | 2 024 000 000 | - 9.4 |

Source: Final adoption of the general budget of the European Union for the financial year 1997, OJ L 44 of 14 February 1997

¹ An appropriation of ECU 7 200 000 is entered in Chapter B0-40.

If the national quota is overrun, overrun of individual quotas is penalised by an *additional levy* amounting at present to 115% of the target price. Before calculating the levy the Member State may however redistribute unused individual quantities. The additional levy amount due from the Member States was ECU 94 million for the 1994/95 and ECU 393 million for the 1995/96 marketing year. Overrun of certain quotas is also expected for 1996/97.

The total guaranteed quantity has been gradually reduced in line with the market situation but increased several times following enlargement of the Community (see Table 18).

In the 1992 CAP reform the Council decided to maintain milk quotas until 31 March 2000, simplify the rules and consolidate the legislation now to be found in Regulation (EEC) No 3950/92 and for rules of application [Regulation (EEC) No 536/93]. The guaranteed total quantities for Spain, Greece and Italy were provisionally increased for 1993/94.

In 1994 the Council decided to keep the total guaranteed quantities unchanged for the 1994/95 and 1995/96 marketing years. However the increases in total guaranteed quantity provisionally granted to Spain, Greece and Italy since 1992/93 were definitely allocated with effect from 1994/95 for Spain and 1995/96 for Greece and Italy. The total guaranteed quantities were therefore 106 498 294 t² for 1993/94 and 107 062 302 t³ for 1994/95. The entry of Austria (2 205 000 t), Finland (2 342 000 t) and Sweden (3 300 000 t) brought the quotas to 114 909 302 t for 1995/96.

In 1995 on accession of the three new Member States the Council found it possible to increase the quotas set for Austria and Finland on the basis of 1993 production by 180 000 t and 200 000 t respectively. These non-transferable quantities were exclusively for assignment to producers whose right to take up production was affected by accession. The Commission used a waiver provision in the Act of Accession allowing Finland to allocate up to 30 March 1997 quantities the sum of which is greater than the amount set in the Act of Accession.

The actual guaranteed total quantity for each marketing year is shown in Table 18.

Including the provisional reference quantity increases for Italy and Greece.

Including the provisional reference quantity increases for Spain, Italy and Greece.

Table 18

Guaranteed total quantities 1984/85 to 1996/97

| | DELIVERIES | DIRECT SALES |
|---------|--|-----------------|
| | Community of Ten | |
| 1984/85 | 99 917 000 t | 3 761 000 |
| 1985/86 | 99 471 574 t | 3 334 426 |
| | Community of Eleven (integration of Spain into market organi | sation) |
| 1986/87 | 104 381 574 t | 3 824 426 |
| 1987/88 | 98 761 040 t (with across-the-board suspension) | 3 553 746 |
| 1988/89 | 96 105 623 t (ditto) | 3 519 502 |
| 1989/90 | 97 676 738 t (ditto) | 3 329 482 |
| 1990/91 | 97 864 855 t (ditto) | 3 100 502 |
| | Community of Twelve (integration of Portugal and ex-DDR into marke | t organisation) |
| 1991/92 | 103 754 915 t (with across-the-board suspension) | 3 038 493 |
| 1992/93 | 103 754 915 t | 3 065 569 |
| 1993/94 | 106 498 294 t including provisional increase of reference | |
| | quantities for Italy and Greece | 1 829 765 |
| 1994/95 | 107 062 302 t including provisional increase of reference quantities for Spain, Italy and Greece | 1 983 627 |
| | Union of Fifteen (accession of Austria, Finland and Swe | den) |
| 1995/96 | 114 909 302 t | 2 070 447 |
| 1996/97 | 114 909 302 t | 2 070 447 |
| | | |

3. Storage of skimmed milk powder (article 1-201) and butter and cream (article 1-203)

3.1. Public storage

Since 1987 the national intervention agencies have bought butter under a standing tender arrangement. On 14 November 1994 the Council adopted a single definition of butter setting eligibility requirements for both public and private storage.

Skimmed-milk powder is purchased at the intervention price from 1 March to 31 August. Purchasing may be suspended as soon as the quantity bought in exceeds 106 000 t (not counting quantities already in storage before 1 March). After 31 August market support is by other means. Since 1 March 1996 skimmed milk powder purchased has had to meet a protein content level below which the price is reduced. A minimum protein content level also applies.

During an initial period the products thus purchased are stored. These operations give rise to four types of expenditure for powdered skimmed milk (Article 1-201) and butter (Article 1-203):

- the technical costs of public storage (item 1-2011 and item 1-2031 respectively),
- the financial costs of public storage (item 1-2012 and item 1-2032 respectively),
- other public storage costs (item 1-2013 and item 1-2033 respectively)³,
- stock depreciation costs, i.e. any profits or losses effected during the sales operations (item 1-2014 and item 1-2034 respectively)⁴.

These costs depend on the size of stocks at the beginning of the period, the purchases and sales made during it and the rate of depreciation.

Public stocks are sold by tender or directly as follows:

- reduced-price butter sales to manufacturers of pastry products and ice cream, manufacturers of other food products, non profit making organizations and recipients of social assistance,
- sales of concentrated butter for cooking,
- sales of skimmed milk powder for use as animal feed,
- sales for export,

• food aid. In addition to food aid for developing countries (see 1) the Union has pursued a programme of distributing milk products to the poorest people in the Union through the agency of social and charitable organizations. In 1996 19 000 t of butter and 10 896 t of skimmed-milk powder were distributed.

⁴

Items 1-2013, 1-2033, 1-2014 and 1-2034 concern the budget booking of the stock depreciation. Until 1988, this depreciation was calculated in the year of exit from storage by the difference between the value of the goods at the time of entry into storage and their value at the moment of exit from storage. Since 1988, in the case of stocks constituted during a marketing year, this depreciation has been calculated using the difference between the value of the goods at the time of entry into storage and the estimated value of the goods at the end of the budget year (1-2014 and 1-2034). Items 1-2013 and 1-2033 represent the difference between this estimated value and the value at the time of exit from storage, which is generally during a financial year subsequent to the year of entry into storage.

3.2. Private storage

Aid for private storage of milk powder, butter and certain cheeses (see 6.1) produced in the Union is granted:

- for top quality skimmed milk powder: only when intervention purchasing is suspended from 1 March to 31 August. No expenditure is scheduled for 1997 (item 1-2010);
- for butter stored for at least three months between 15 March and 15 August. Anticipated expenditure (item 1-2030) in 1977 is 0.3% up on 1996 since the 1996 balance to be paid in 1997 is higher than the 1995 balance to be paid in 1996 owing to both a higher aid rate and higher quantities.

4. Aid for use of skimmed milk (article 1-202)

Aid for use of liquid or powdered skimmed milk or buttermilk as animal feed can be granted to help disposal of these products by reducing the cost price of the feeds in question to make them competitive with substitutes, notably vegetable protein. Better control of the volume of milk production has meant that the special aids applying to animals other than calves less than four months old have not been granted since 1988.

4.1. Item 1-2020: Aid for skimmed-milk powder used as calf feed

This is aid for milk used in feeding livestock granted on skimmed milk processed into compound feeds and on skimmed milk powder used to feed calves. It allows the bulk of the skimmed milk powder produced in the Union to be disposed of. The appropriations for 1997 are 8.1% lower than in the 1996 budget essentially owing to a quantitative fall.

4.2. Item 1-2021: Aid for liquid skimmed milk used as calf feed

This is aid for use of denatured liquid skimmed milk or buttermilk either resold to the farm or used on the farm on which it was produced, granted to avoid its being processed into milk powder. It is granted on the liquid skimmed milk used to feed calves. Its amount depends on the intervention price for skimmed milk powder, the supply situation for that product and the prices of calves and competing proteins. The Commission has proposed aid of 58 ecus/t for 1997, i.e. the 1996 level.

4.3. Item 1-2022: Aid for skimmed milk powder used as feed for animals other than calves

These special aids on skimmed milk powder used to feed livestock other than calves have not been granted since 1988, hence as for 1996 there are no appropriations 1997.

4.4. Item 1-2023: Aid for liquid skimmed milk used as feed for animals other than calves

These are special aids for liquid skimmed milk used as feed for animals other than young calves less than four months old, granted so as to avoid processing into milk powder. The aid rate is set in line with the price trend for competing proteins and any changes in the intervention price for skimmed milk powder. These aids have not been granted since 1988 hence as for 1996 there are no appropriations for 1997.

4.5. Item 1-2024: Aid for skimmed milk processed into casein

Casein is a basic product used in industrial manufacturing. To permit its production aid is granted calculated to make the return from selling skimmed milk processed into casein the same as from selling skimmed milk powder. It is set by the management committee procedure. The expected fall in the aid rate essentially explains the fall in the appropriations.

4.6. Item 1-2025: Aid for powdered milk with a 10% fat content used as calf feed

This aid to promote disposal of skimmed milk powder as calf feed is not granted at the moment and so no appropriation is sought.

5. Other measures for butterfats (article 1-204)

The aim of these is to dispose of butter surpluses:

- Consumption aid can be granted to non profit making organizations and recipients of social assistance and also for concentrated butter.
- Other special measures are scheduled such as the granting of aid to use butterfats in production of pastry products, ice cream and other food products to be determined, aid for island areas of the Union and aid for use of butter in compound feed production. The cost of all of these measures is estimated at ECU 635.5 million for 1997, i.e. 10.6% less than for 1996. These appropriations are entered under item 1-2049.

6. Measures for other milk products (article 1-205)

6.1. Item 1-2050: Storage of cheese

Aid for storing certain cheeses produced in the Union is granted: Grana padano at least nine months old, Parmigiano-Reggiano at least fifteen months old and Provolone at least three months old. In years where a serious imbalance can be reduced or eliminated by seasonal storage aid can be granted for private storage of the long-keeping cheeses Emmental and Gruyère and of certain ewe milk cheeses (Pecorino, Kefalotyri, Kasseri).

Lower monthly aid rates for all the cheeses covered are offset by a rise in the double rate coefficient⁵ boosting expenditure but the appropriation sought for item 1-2050 in the 1997 budget is still 6.8% lower than for 1996.

6.2. Item 1-2059: Other measures

None is planned hence no appropriation is sought.

7. Other sectoral measures (article 1-206)

The co-responsibility levy was used for seventeen years (until abolished from 1 April 1993) to finance market development, promotion and publicity action, market prospection and the search for new products and also to finance in part disposal measures such as distribution of milk to schoolchildren and special disposal measures for butterfats.

New provisions for promoting consumption of milk and milk products have been adopted (see Annex 1).

7.1. Item 1-2061: School milk

The purpose of this scheme, specifically provided for in the basic Regulation, is to maintain and promote consumption of milk products by schoolchildren and so contribute to their sound nutrition. The figures for calculation of anticipated expenditure under item 1-2061 are given in the financial statement reproduced as Annex 2.

The dual rate coefficient is obtained by dividing the agricultural conversion rate by the market rate. For further explanations on monetary questions, see the special edition of *CAP Working Notes* entitled "The Agrimonetary System in the Single Market".

7.2. Item 1-2065: Premiums for definitive abandonment or reduction of milk production

To facilitate reduction of milk production and make available the quantities needed for producers who had made a non-marketing or conversion commitment, Regulation (EEC) N° 1637/91 introduced a voluntary buy-back scheme for reference quantities with effect from the 1991/92 marketing year. Community financing was restricted to 3% of the guaranteed total quantities. The EAGGF Guarantee Section was to pay ECU 120.8 per tonne per year for five years. Thus the schemes ends in 1997.

7.3. Item 1-2066: Premium for definitive cessation of milk production

This item covers expenditure on the voluntary reduction abandonment schemes introduced by Regulations (EEC) Nos 857/84 and 1336/86.

Regulation (EEC) N° 857/84 states that to complete restructuring of milk production at national, regional or collection zone level Member States may grant compensation in one or more annual payments to producers who undertake to abandon permanently all milk production or, if their reference quantity exceeds an amount to be determined, to relinquish permanently at least half that quantity.

7.4. Item 1-2068: Premium for definitive cessation or reduction of milk production

Under Regulation (EEC) N° 740/93 Portuguese milk producers who undertook to abandon milk production totally and permanently before 1 September 1993 could receive annual compensation of ECU 17 per 100 kg for three years. Cumulative financing of the programme was restricted to 75 000 t and ECU 38.5 million over the three years. Item 1-2068 has a token entry in the 1997 preliminary draft budget, the last payment having been made in 1996.

7.5. Item 1-2069: Other measures

Under Regulation (EEC) N° 739/93 temporary aid is granted to Portuguese milk producers in order to permit application of the common milk powder price in that country and so avoid having to continue application of accession compensatory amounts until 1995. The aid was set at ECU 2.50 per 100 kg of milk reducing gradually until the 1997/98 marketing year.

8. Financial contribution by milk producers (article 1-207, item 1-2071)

Under the basic Regulation and Regulation (EEC) No 3950/92, last amended by Regulation (EC) No 1883/94, an additional levy (see 2.2) has been in force since 1984. It is set at 115% of the target price for milk and is charged to producers or purchasers of all milk, whether marketed as such or in the form of other products, in excess of the reference quantity (quota) for the twelve months in question. It finances disposal of these quantities.

Since the agricultural budget assumes that quotas will not be overrun no figure is entered for additional levy collected.

9. Other measures (article 1-209)

Item 1-2090: Compensation for non-allocation of milk quotas

When the additional levy was introduced in 1984 the Community rules made no provision for assigning an individual reference quantity to producers who had not delivered or sold milk during the reference year selected by the Member State in consequence of a commitment made under Regulation (EEC) No 1078/77 introducing a system of premiums for non-marketing of milk and conversion of dairy herds ("SLOM" producers). Item 1-2090 was introduced to cover expenditure following the Court of Justice's decision requiring the Union to grant compensation for these producers' financial losses. No appropriation is entered for 1997.

ANNEX 1

Promotion measures - milk products

(ECU million)

| Appropriations | authorized 1996 | Appropriations | authorized 1997 | Variati | on (%) |
|----------------|-----------------|----------------|-----------------|-------------|----------|
| Commitments | Payments | Commitments | Payments | Commitments | Payments |
| 10 | 10 | 9 | 9 | -10 | -10 |

1. Title

Action to develop the market in milk and milk products.

2. Budget heading

B1-38.

3. Legal basis

Council Regulation (EEC) No 2073/92 and Commission Regulation (EC) No 3582/93.

4. Description

4.1. General objective

Maintain milk product consumption at its present level of strong overall demand. The stress put on liquid milk since 1994 is justified by the need to target young people from 15 to 25 years old who are adopting their own consumption habits. For them milk must be a chosen and not an imposed food. The measure is more concerned with qualitative factors than quantities.

4.2. Period covered and renewal provisions

Permanent measure - annual programme.

5. Classification of expenditure

- 5.1. Compulsory.
- 5.2. Non-differentiated appropriation.

6. Type of expenditure

100% financing of proposals selected by Commission decision from those submitted each year to the Member States' competent bodies. Payment of balance due on operations mounted the previous year.

7. Financial implications

7.1. Calculation of costs

Detailed item by item budget using eligibility criteria set in Annex III to "indirect management" type contracts. The appropriations allotted to the measure are reduced pending assessment of the effectiveness of the programmes.

7.2 .Breakdown by components of measure

8. Anti-fraud provisions

- Indirect management.
- Quarterly checks by competent bodies specified in the standard contract.
- Advance security (110%) and security against completion (15%) are required.
- Where appropriate audit of accounts and field check by Commission officials.

9. Cost/benefit analysis

9.1. Specific objectives and target population

The specific objective of the promotion is to increase average total consumption of milk products by curbing the downtrend in high consumption Member States and supporting the improvement in those where it is low. The programmes draw attention to the specific positive aspects of milk and milk products, for example as serious competitors to soft drinks.

The up to 25 age group is the main target. Some other groups (pregnant women, old people etc.) are secondary targets for whom the nutritional approach (calcium and vitamins) is relevant. For them milk must be a chosen food and no longer an imposed one.

The measure is more concerned with qualitative factors than quantities.

9.2. Grounds for measure

This measure is a long-term investment that can only be made collectively. The aim is to reinforce the impact of campaigns mounted by trade and inter-trade bodies in the Member States. These bodies are not strongly organized and have difficulty in mobilizing funds on a national basis. This is particularly true in southern Europe.

9.3. Monitoring and assessment

The only performance indicators available are the findings of "taste and attitude" surveys and of consumer surveys for the relevant period. The major difficulty is that consumption of the youthful target population is difficult to gauge owing to high location scatter (home, places of study, leisure activity locations etc.).

ANNEX 2

School milk

(ECU million)

| Appropriations a | uthorized 1996 | Appropriations a | uthorized 1997 | Variati | on (%) |
|------------------|----------------|------------------|----------------|-------------|----------|
| Commitments | Payments | Commitments | Payments | Commitments | Payments |
| 144 | 144 | 131.2 | 131.2 | -8.9 | -8.9 |

1. Title

School milk.

2. Budget heading

B1-2061.

3. Legal basis

Article 26 of Regulation (EEC) No 804/68. Council Regulation (EEC) No 1842/83.

4. Description

The general aims are to maintain and promote consumption of milk products by schoolchildren and contribute to their sound nutrition. Disposal of additional quantities of milk products is a subsidiary objective.

5. Classification of expenditure

- 5.1. Compulsory expenditure.
- 5.2. Non-differentiated appropriation.

6. Type of expenditure

Subsidy to reduce the selling price of milk products distributed in schools. Member States may give complementary national aids with the result that in certain cases milk products are distributed free. Management and surveillance of the scheme is by national bodies designated by Member States.

7. Financial implications

Calculation of total cost:

- unit cost of aid: 95% of milk target price of 309.8 ecus/t,

- quantity involved: nearly 450 000 t milk equivalent.

This estimate is based both the past trend and certain specific considerations.

Up to the 1992/93 school year the total quantity distributed rose continually from 364 000 t expressed as whole milk in 1988/89 to 554 000 t in 1992/93. The amended rules in force from 1 January 1993 restricted the range of eligible products and the possibilities for using these. In addition Member States are able to further restrict the number of eligible products and exclude certain pupils from the scheme. The result was a big reduction in the total quantity subsidized to only 385 000 t in the Union of Twelve in 1994/95.

Participation in the scheme has been open to the three new Member States since accession. In Finland and Sweden consumption of milk products in schools has always been fairly large so it can be expected that from the 1995/96 school year the quantity involved will again increase substantially.

8. Anti-fraud provisions

- Restriction of the quantity of milk "aided" to 0.25 litres per pupil per day.
- Checks on supporting documents (delivery notes, invoices etc.) and on school and supplier accounts.
- Setting of maximum prices to be paid by pupils for the various products to ensure that the selling price reflects the aid granted.
- Physical checks in schools and on suppliers to check respect for the terms on which the aid is granted.

9. Cost/benefit analysis

- 9.1. Specific objectives and target population
 - Maintaining or increasing consumption of milk products by school children.
 - Fostering a milk product consumption habit that it is hoped will be maintained after school age.

- Making milk products available in schools at prices competitive with those of rival products.
- Improving the image of and knowledge of milk products by distributing or displaying nutritional and other information on them.
- The products covered are the basic ones (drinking milk, natural yoghurt and cheese) on which publicity expenditure by producers and distributors is generally fairly low; Member States have some flexibility in adjusting the range of eligible products to their consumption habits.
- The target population is the 3 to 18 age group; Member States may however exclude secondary school pupils.

9.2. Grounds of measure

The Community scheme took up the baton from national measures that at the beginning of the 80s risked being abandoned owing to lack of funds. It allowed these not only to continue but to become Union-wide. Withdrawal of the Community aid would entail their disappearance in most if not all Member States.

Up to 1993 financing was partly from the milk sector co-responsibility levy. When this was terminated the Community aid rate was reduced from 125% to 95% of the milk target price.

In 1993 in response to the Court of Auditor's observations in its report for 1992 the detailed rules of the scheme were adjusted for simplicity and greater effectiveness. A number of provisions allow the Member States to gear application of the scheme to their specific situation. This practical application of subsidiarity should increase the scheme's effectiveness.

9.3. Monitoring and assessment

An annual assessment is made using information from the Member States on

- the number of schools and pupils participating in the scheme,
- the product quantities distributed during the school year,
- the maximum prices to be paid by the pupil for the various products and the financial justification of these,
- any information campaigns implemented,
- the options taken up in applying the scheme.

In the absence of a proper survey an assessment of the recipients' reactions and attitudes to the scheme has not yet been possible.

It emerges from the information available for the 1994/95 school year that

(a) The total quantity of products distributed has fallen sharply from previous years (see point 7 above) as a result of the adjustments to the scheme made in 1993 gearing it to distribution of basic products.

Some Member States have decided to withdraw cheese from the list of eligible products owing to surveillance problems over its distribution and the difficulty of checking the impact of the aid on the price paid by the pupil and ensuring that he is aware of the aid.

This withdrawal of a quantity of products of doubtful cost-benefit ratio results in a higher overall ratio for the remaining quantities.

(b) Some 155 000 schools in the fifteen Member States took part in the scheme. Their 45 million pupils accounted for 42% of the eligible age group (3 to 18, except in Italy and the United Kingdom where secondary schools are excluded).

The total number of pupils regularly consuming milk products under the scheme is estimated at 23 million, i.e. 22% of the target population. This figure however hides wide divergences: in Greece less than 1% of school pupils regularly consume milk products at school, in France 47% do so, in Finland 71% and in Sweden nearly 100%.

(c) The information available on maximum selling prices of the various products to pupils is more difficult to assess. The price demanded can vary considerably depending on packaging and mode of distribution (in a cafeteria or in the classroom, chilled or not, etc.).

It can however be concluded from the available information that the impact of the aid on the prices paid by pupils is real and that the selling price is comparable to that of the competing products, i.e. soft drinks.

EUROPEAN COMMISSION

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