

THE EUROPEAN UNION AND WORLD TRADE

EUROPEAN UNION TRADE DEVELOPMENTS
FOR THE YEAR 1995,
COMPARISON WITH THE UNITED STATES AND JAPAN



EUROPEAN COMMISSION
DIRECTORATE GENERAL FOR EXTERNAL RELATIONS
Unit for analysis and policy planning

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Cataloguing data can be found at the end of this publication

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GENERAL REMARKS

1) Sources and trade data

Unless otherwise indicated in the text, data originate from the database COMEXT (2) of EUROSTAT.

Import values include CIF (cost, freight, insurance) and export value are FOB (free on board). All trade flows (imports, exports and trade balances) reflect the data as given by the reporting countries. There may be a divergence between the level of trade reported by one country and the equivalent trade flow reported by a partner country.

Due to unavailability of trade data for the three new Member States, the trade data for the Union refers to the twelve old Member States only.

2) Country groupings

The aggregate of the various country groupings is not equal to the value of "EXTRA 12" or "WORLD", since some countries appear in more than one grouping, whilst others are not included in any group. The composition of the various groupings is listed in the annex.

3) Exchange rates (1 ECU = ...)

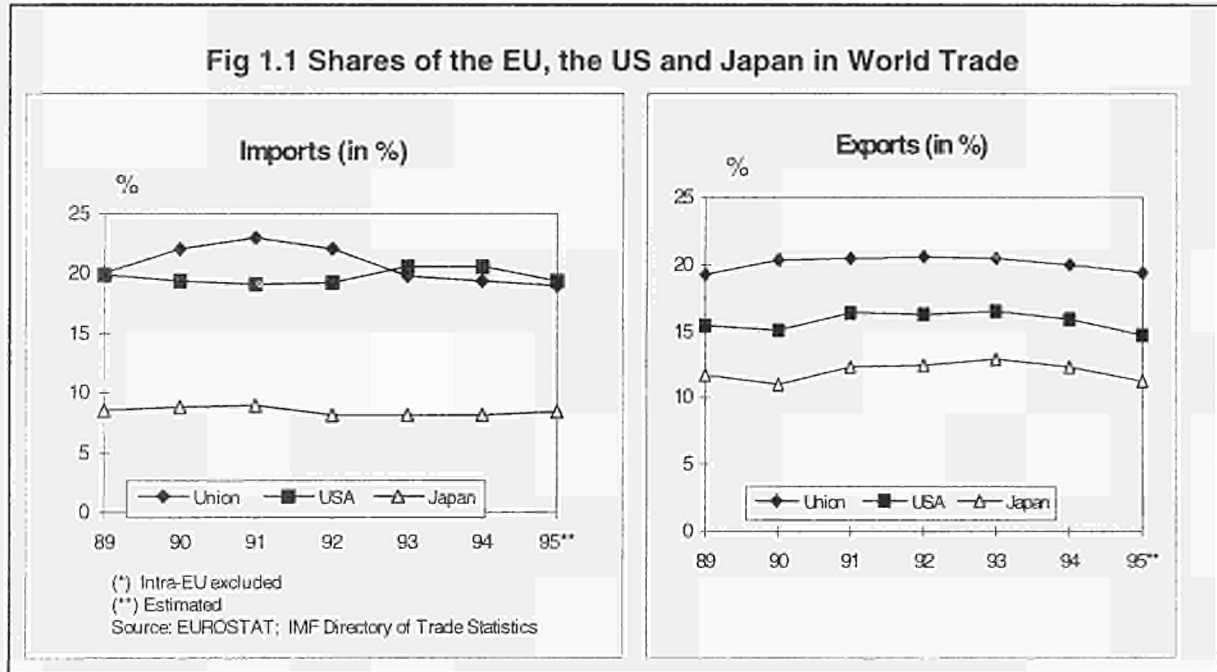
Year	US dollar	Yen
1992	1.298	164.20
1993	1.172	130.10
1994	1.190	121.31
1995	1.308	123.01

Signs and abbreviations

-	data not available
...	percentages exceeding 1000
bn	billion
ECU	European Currency Unit

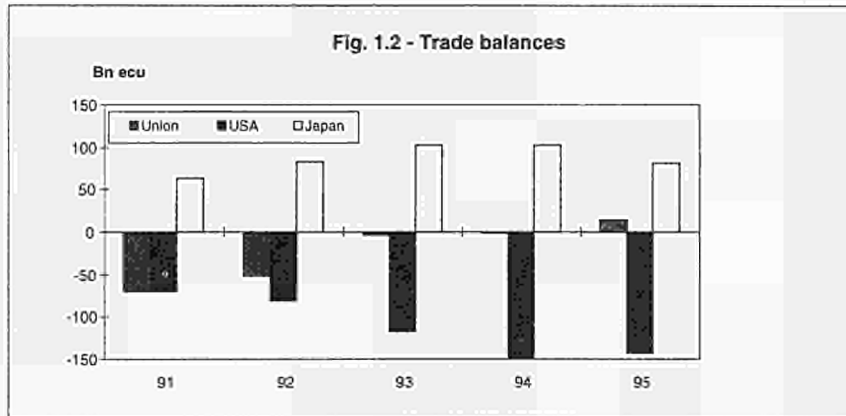
SUMMARY OF DEVELOPMENTS

For most regions, 1995 saw a slowdown of the cyclical upswing which emerged in 1992 and which gave rise to overall economic growth during 1994. Economic activity in most OECD countries continued to be stronger than expected at the beginning of the year, but the upturn proved to be of shorter duration than predicted.



Generally in line with previous economic cycles, the European Union was hit by recession at a later stage than other regions and growth began to fall towards the end of the year. Central European economies continued to exhibit encouraging signs, in particular those with the most advanced structural adjustment and stabilisation programmes. The North American economy was severely affected by currency turbulence during the first part of 1995 but recovered rapidly to show signs of strong growth in the last months, while the Japanese economy, notwithstanding relaxed conditions, continued to suffer the effects from the banking sector disruption during most of the year. Signs of progress only began to show in the last quarter. In the developing world, Asia remained buoyant, although China's growth in particular slowed down to less inflationary levels. The signs of overheating observed in South-East Asia in 1995 persist, with some countries developing important current accounts deficits. Developments in Latin America followed to a large extent that of North America, with the peso crisis a determinant factor, while Africa exhibited a slight economic improvement.

World trade expanded faster than the moderate global growth in output, thereby confirming the trend of recent years - a trend resulting from such factors as economic liberalisation and the growing importance of intra-industry trade.



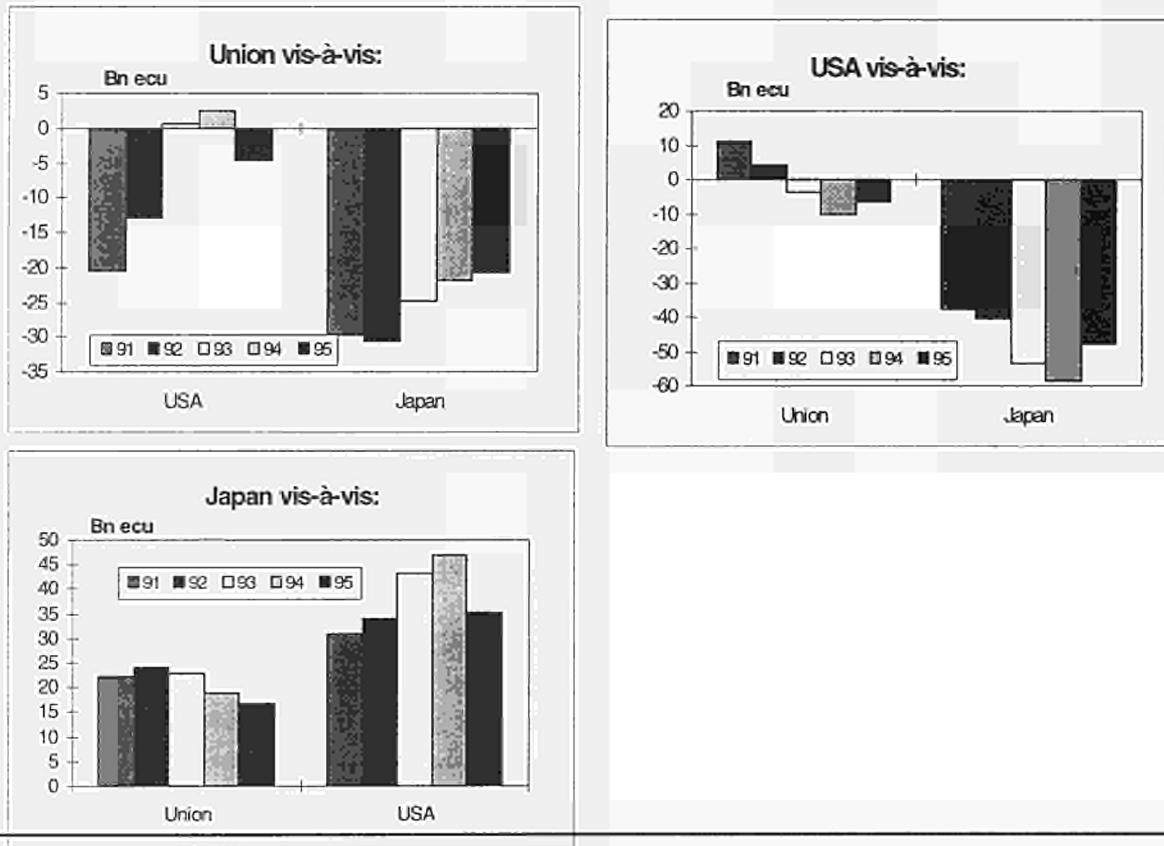
Though the Triad maintain their dominance in world trade, developing countries, and in particular ASEAN and China, continue to increase their share both of global world trade and of trade with Triad members. Extra-European Union

trade failed again to keep pace with world trade growth but nevertheless showed, for the first time since 1987, a merchandise trade surplus - generated by an expansion of exports. Other noteworthy developments included reduced exports to North America, certainly due largely to exchange rate movements, and a 12 per cent increase in exports to Japan. Contributions to the swing from trade deficit came, in particular, from the surplus in trade with the (former) EFTA members, a strengthened surplus with the Mediterranean basin economies and a further improvement in the surplus with the 4 Asian NIEs.

The United States succeeded in strongly expanding exports, in particular in Asia, which more than compensated for slack internal demand and the slowdown in Latin America and Canada. This helped to maintain domestic output and to restrain the merchandise trade deficit. US exports, helped by a record low dollar rate against most currencies during the second and third quarters, also fared well both in the European Union and in Japan, hence significantly reducing its deficits with the Triad partners. Three-quarters of the US trade deficit arises from trade with Asia as a whole, in spite of strong export growth to South Asia and China. Substantial export growth was also registered for the Central European economies and for South Asia. The growth in the value (in ecu terms) of imports fell to only 1 per cent - a record low for recent years - again a result of the weaker dollar.

Exports from Japan continued to stagnate and the depreciation of the yen during the year failed to make an impact on export statistics, still reflecting the lagged effects of the appreciation in the period 1990-1995. Export growth was a mere 1 per cent in 1995 in value terms, with primary products doing better than manufactures, but in volume terms exports increased from 2 to 3 per cent from 1994 to 1995. Conversely, imports grew rapidly, probably reflecting the increasing imports from Japanese companies established abroad, and in particular in Asia ("reverse imports"), but the rate of growth, in particular for primary products, has been drastically reduced in the last years. Japan is, more rapidly than the European Union or the US, developing its trade links with the rest of Asia. Its trade with China, in particular, continues to expand very rapidly, with imports growing by 18 per cent. This contrasts with the slack performance in the more mature markets of North America and Australia/New Zealand.

Fig 1.3 - Trade balances between the three main trading partners



GENERAL OVERVIEW

2.1 - WORLD ECONOMIC DEVELOPMENTS

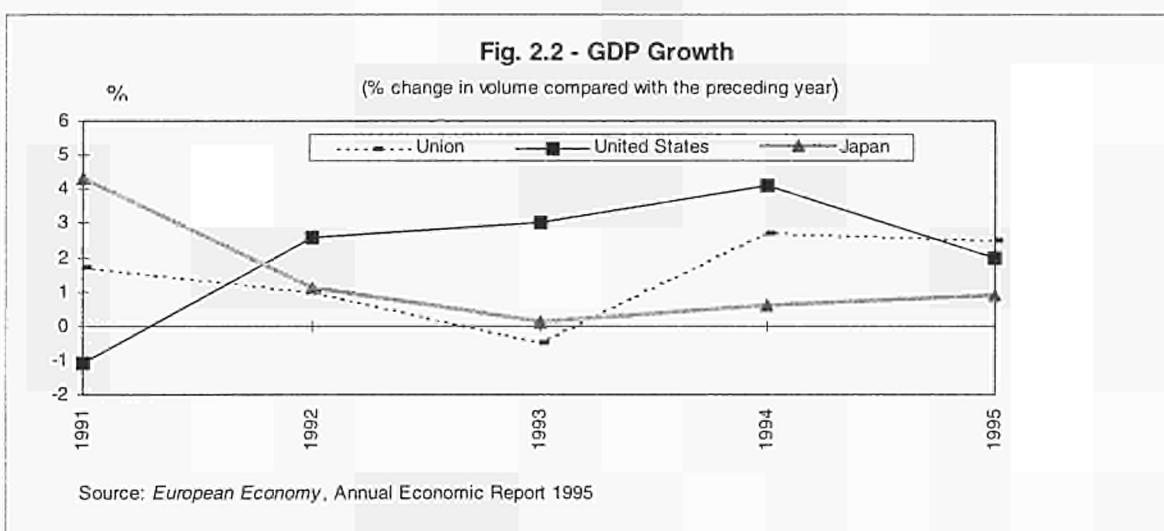
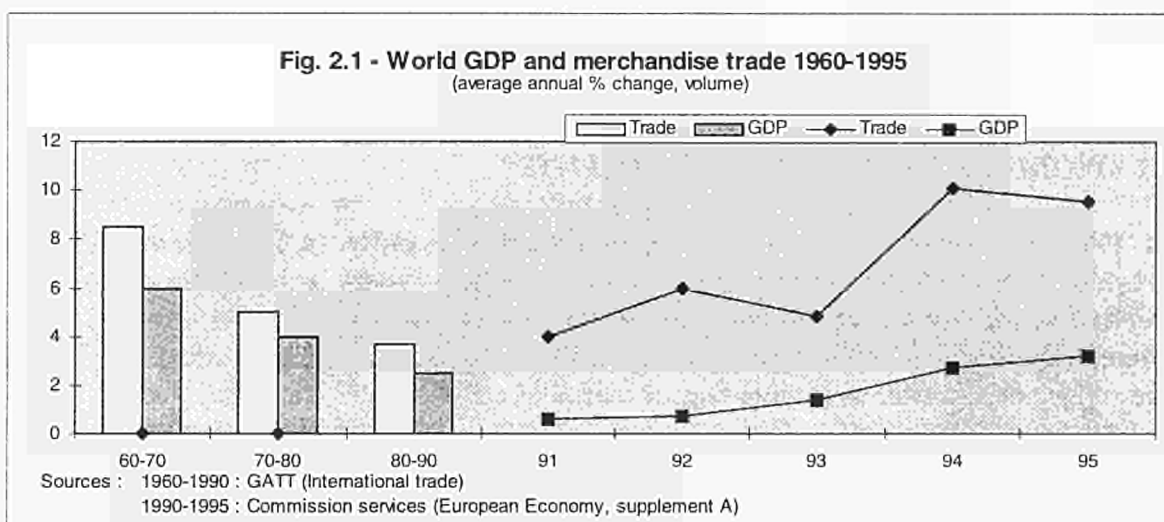
In 1995 the world economy grew somewhat less rapidly (3.2 per cent) than in previous years (3.6 per cent in 1994). This slowdown was essentially concentrated in North America and Europe, and did not noticeably affect the growth momentum in other regions.¹ This smaller than expected growth seems to be due to cyclical and special one-off factors, as well as to time-lagged effects of earlier interest rate rises, rather than to any structural determinants. Economic fundamentals to a large extent are favourable. Low inflation in most developed countries and markedly declining inflation rates in developing countries and in Central and Eastern Europe have allowed easing monetary conditions and falling interest rates, which in turn have prompted strong profit performances and rising equity markets. The outlook for sustainable economic expansion, therefore, remains positive.

In the course of 1995, growth in the *US* lost some momentum as inventories were run down and net exports decreased, partly in response to the recession in Mexico. Bad weather, strikes and government shutdowns also disrupted growth performance. For the *European Union* predictions for 1995 were revised downward as growth dropped off, but since most of the slowdown occurred towards the end of the year the overall growth rate was only slightly lower than for 1994.² The main causes were the lagged negative short-term effects of earlier interest rate hikes, the exchange rate turbulence early in 1995 and low consumer and investor confidence. Continuing fiscal discipline probably also contributed in the short-term to lower growth. Those Member States whose currency appreciated towards the end of 1994 and in early 1995, were most affected in their growth. The *Japanese* economy continued its slow recovery. Lower interest rates, some reversal of the sharp appreciation of the yen and increased public investment all contributed to the improvement at the end of 1995, although for the year as whole, total production growth was still modest.

Despite the lower growth in the mature industrialized economies, the *developing countries* were unaffected and growth, although lower than the previous years, remained strong. This growth was mainly concentrated in *Asia*, where a tightening of monetary policies and appreciations against the yen eased inflationary tension and overheating risks and moderated growth somewhat. Production increases in *China* dropped to more sustainable levels as credit policy became more restrictive in response to strong inflationary pressures.

¹ Sources: EC (1996), *European Economy*, Supplement A , (May/June), Brussels; EC (1996), *Annual Economic Report 1996*, European Economy no 61, Brussels; OECD (1996) *Economic Outlook*, June, Paris; IMF (1996) *World Economic Outlook*, May, Washington. Unless otherwise indicated, percentage changes are in volume terms.

² The text here discusses the economic development of the EU including the three new Member States, so EU(15). Due to lack of complete trade data for 1995, chapters 2.2 and further discuss trade data for EU(12).



Economic developments in *Latin America* were to a large extent determined by the direct effects of, and policy reactions to, the Mexican crisis in 1994. In *Mexico* tight monetary and fiscal policies brought about a major adjustment of the economy and a severe contraction in output. Monetary policies in the rest of *Latin America* were rapidly tightened as well and interest rates went up sharply in the face of considerable capital outflows. These adjustment efforts led to a considerably lower but still positive production growth and declining inflation.

Most of the *Central European Countries* (CECs) saw an improved growth performance or smaller output decline in 1995, especially those transition countries with the most vigorous stabilisation and structural reform programs. Nearly all countries in Central and Eastern Europe and the Baltic region registered positive growth rates, but output growth continued most strongly in Poland and the Slovak Republic. Slovenia and Romania also registered high growth. Exports and investment continued to be the main driving forces for most of this growth. In *Russia* the recorded output decline was shallower than in previous years and appears to have bottomed out, with some signs of recovery finally emerging. In the *Ukraine* output continued to fall sharply, while for most of the other CIS countries the picture for 1995 and the further outlook remains mixed, although stabilization efforts contributed to improvement or turnarounds in production for nearly all other CIS states.

For most countries in the *Middle East and Europe* growth recovered in 1995 as regional stability improved and oil prices firmed due to unexpectedly high demand and OPEC-induced supply constraints. Large government deficits continue to mar the outlook for several oil producing countries, however. After the sharp output fall in *Turkey* due to a severe financial crisis the previous year, output augmented again in 1995 as exports rapidly increased.

Output growth in *Africa* picked up further in 1995 and was fairly evenly spread among the African countries, although this did not prevent a further widening of the development gap with the other regions. Improved production performances reflect continuing advances in liberalization efforts and the macroeconomic and structural policies being introduced by a number of African low-income countries. Further increases in a number of non-oil commodity prices due to low world stocks and bad harvests in 1995 again stimulated output and exports for a number of commodity-exporting countries. However, higher production and expanded acreage are expected to lower prices again, continuing the declining trend in real terms for primary commodities.

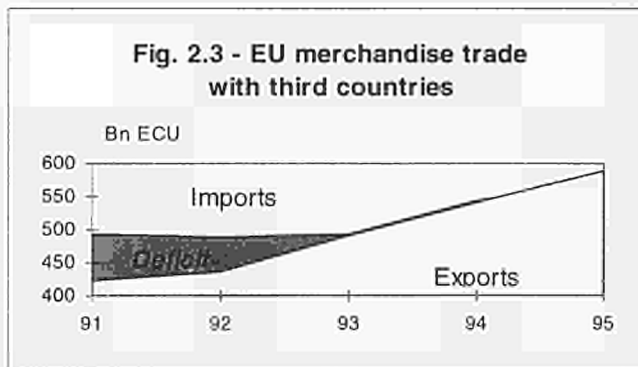
With the moderate growth in world production, world trade continued to expand quickly, reaching 9.2 per cent growth in 1995. After a 10 per cent trade volume increase in the previous year, buoyant trade development again significantly outpaced production growth. Trade expansion within the EU lagged behind overall trade growth; excluding intra-EU trade, world trade increased by 11 per cent, only slightly lower than in 1994. Trade growth thus exceeded world production growth at a rate of three to one in 1995 (and four to one in 1994). Global trade expansion thus continued to expand faster than previous long-run positive relationships between trade and production growth would have suggested, but is in keeping with the trade and production development that has been registered so far during the nineties. The steadily increasing trade-production ratio largely reflects the ongoing liberalization of trade, the trend toward current account convertibility in the last few years and the dynamic globalisation process.³

2.2 - THE EUROPEAN UNION

In 1995, growth in the European Union economy lost some ground compared to the previous year. This slowdown, which started in the second half of the year, can be attributed to two types of factors, cyclical and one-off. First, inventory investment dropped off considerably, after making a significant contribution to growth in 1994. Second, the lagged effects of the increase in interest rates in 1994 dampened economic activity. Long term interest rates in the EU, US and world-wide increased significantly in that year, for the EU because growth picked up unexpectedly fast. One-off factors included the exchange rate fluctuations of early 1995, following the weakening of the dollar after the Mexican crisis. In addition, uncertainty about the progress within the European Union on government budget deficits and inflation convergence caused further pressures on intra-EU

³ From a longer term perspective, the world trade-GDP ratio (including EU output and intra-EU trade) rose from around 7 per cent in 1950 to 15 per cent in 1974, stagnated somewhat during the period 1974-1984 (mainly because of the drop in oil trade and economic stagnation during this period) and then returned to trend, reaching around 23 per cent by 1994. See WTO, *International Trade, Trends and Statistics*, Geneva, 1995.

exchange rates. All this resulted, within the ERM, in a revaluation of the German currency and those currencies most closely linked to the Deutschmark. Overall the ERM currencies appreciated vis-à-vis rest of the world, although in the course of 1995 the dollar regained some of its strength. As a result, export and investment growth performance was affected. At the same time, the weak consumer and, notably, producer confidence aggravated matters further. Nevertheless, economic fundamentals remain sound. Low inflation, falling interest rates, strong capital profitability, a more stable exchange rate situation and nominal convergence in the process toward EMU justify expectations for a more positive outlook



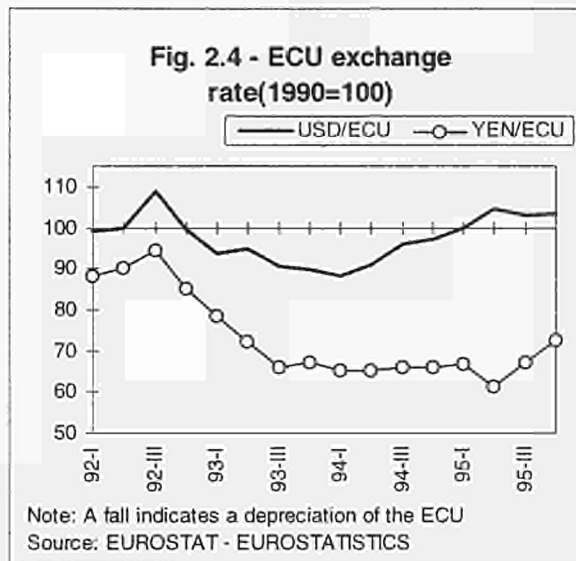
Despite the growth of the last two years, structural/youth unemployment levels remained largely unaffected. Although there was some improvement in the labour market and employment increased by just under 1 per cent in 1995, there were relatively wide employment growth variations between Member States. Moreover while this slight improvement in

employment was accompanied by a small reduction in EU unemployment figures, unemployment rose again to reach 10.9 per cent by the end of 1995. Behind this figure lie significant differences per Member State, with unemployment ranging from around 4 per cent in Austria and Luxembourg to 17 and 22 per cent in Finland and Spain, respectively.

Less than full capacity production levels, low basic commodity price increases in ecu, moderate salary increases in most Member States and clear anti-inflationary monetary policies contributed to a further slight drop and a convergence in inflation rates to just above 3 per cent, levels last recorded in the early sixties. Meanwhile, the strong rise in long-term interest rates of the year before was almost reversed as rates fell sharply in the course of 1995. This followed lower rates in the US as the dollar firmed, and an easing of monetary policy in the EU Member States, although this came too late to stimulate domestic demand and production in 1995.

In the second half of the year, expansion in inventory investment but also in equipment and construction slowed markedly. Restrictive fiscal policies in the EU Member States targeted to reduce government deficits also limited increases in internal demand. However, most markets outside the EU remained buoyant, with positive results for extra-EU exports. Currency movements also influenced EU export performance. The overvaluation of the ecu exchange rate following the Spring 1995 currency turbulence was moderated by the end of the year. Nevertheless, on average for 1995 the dollar still fell by about 9 per cent vis-à-vis the ecu and 8 per cent against the yen, with negative effects on the relative price competitiveness of both the EU and Japan.

Starting from near equilibrium in the merchandise trade balance in 1994 and with EU(12) export growth of 9 per cent in 1995 exceeding import growth by nearly 3 percentage points in both value and volume, the EU(12) merchandise trade balance achieved a surplus of over 14 bn ecus. This is the first EU merchandise trade surplus since 1987. The EU economy therefore continued to be pushed by extra-EU export expansion.



With the slowdown in economic activity in the course of 1995, the value of EU imports grew by 6 per cent compared to over 10 per cent growth in the previous year. In volume terms the increases were 5 per cent and 7.5 per cent respectively. At the same time, EU exports were stimulated by the sustained dynamic growth in Asia and a further pick-up in economic activity in Japan, the CECs and the Mediterranean Basin countries. On the other hand, the lower pace in the US economy coupled with an appreciation of the ecu vis-à-vis the dollar had a dampening effect on EU exports.

The overall trade surplus seems to be in line with a cycle of increasing and falling EU trade deficits and surpluses. The last trade surplus was recorded in 1987 after which deficits successively widened, reaching a peak in 1991, and then constantly decreased again, coming to equilibrium in 1994 and switching back to a surplus in 1995.

2.3 - CENTRAL AND EASTERN EUROPE

After five years of major reforms the **countries that had advanced most with structural adjustments and stabilisation programmes registered improved growth performance for 1995**. Preliminary data indicate that output growth was around 5 per cent in the most advanced countries; Poland and the Slovak Republic led the group as growth reached 7 per cent in 1995, while Slovenia continued to increase output at a rate of around 5 per cent. Romania also showed an unexpectedly good growth performance at 7 per cent despite an exchange rate crisis and tight monetary policy. Growth in Hungary and Bulgaria was more modest, as large government deficits and uncertainty over government policies in the face of structural adjustment problems kept economic performance down. A series of banking crises that erupted in several countries in the course of 1995 also had a dampening effect on growth.

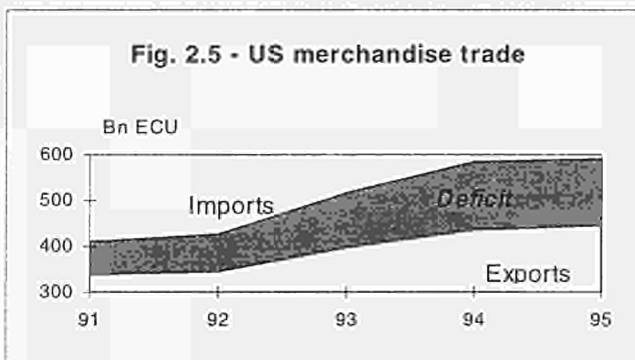
The recovery of output was, on the supply side, driven by strong productivity gains, albeit from a low base. To some extent this was linked to the rising share of the private sector in total production through firms expanding or through further privatisation, although the latter process is progressing at a varying pace. On the demand side investment and exports played a major role as engines of growth. Imports increased strongly as well, notably of intermediate and investment goods. This is at least partly the result of a production relocation process through subcontracting by EU and other foreign firms, and is also reflected by the pick-up in inward foreign direct investment. Lower trade barriers from WTO commitments, the economic agreements with the EU and liberalisation of current and capital accounts spurred these developments further. Intra-regional trade among the CECs themselves also started to revive. Such developments all indicate the rapidly ongoing integration of these countries in the world economy.

The improved output performance also finally started to contribute to employment growth, thereby making some inroads in the still high unemployment rates. As productivity increased and most CECs took on stricter fiscal policies inflation continued its gradual downward trend.

In Russia and the Ukraine the output decline in 1995 was shallower than in previous years as progress in stabilisation programmes seem to have halted the previous steep production falls and signs of a turnaround are now emerging. Growth remained relatively subdued in Estonia and Lithuania while output contracted in Latvia as a result of a severe banking crisis. Growth performance in most other NIS countries improved as well, while inflation continued to decline.

2.4 - UNITED STATES

After the strong growth of the year before, the pace of economic activity slowed down in 1995 to 2 per cent, returning the economy to the potential rate of output expansion.

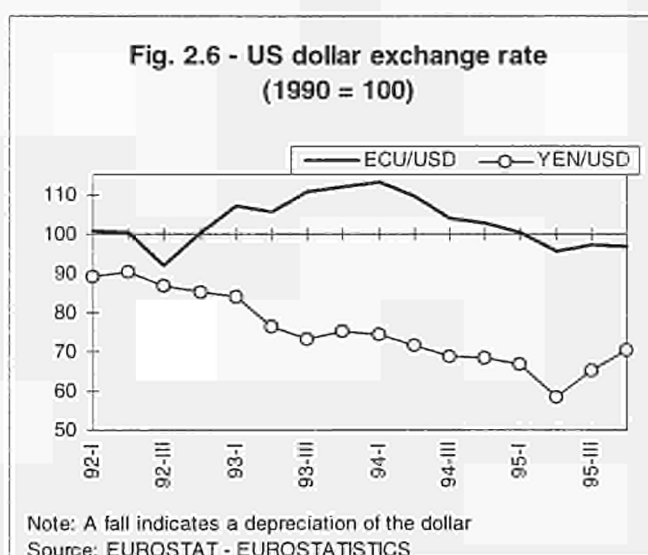


Major elements in the more modest growth were the ongoing inventory correction and continuing fiscal consolidation. Investment in residential construction also decreased in lagged response to earlier long-term interest rate increases. A number of special factors such as strikes in the airline industry and the partial shutdown and constrained spending of

the federal government constrained output as well. On the other hand, non-residential investment continued strongly, stimulated by a good overall business financial situation, falling relative prices for capital equipment and lower interest rates. Consumer confidence and private consumption also remained relatively robust, while consumer credit increased further, the net household asset position continued to strengthen and the employment situation remained favourable.

With output growth slowing down, employment increased at a lower rate than in 1994 but still expanded at 1.6 per cent. At the same time, unemployment decreased further to reach 5.6 per cent, down from a peak of 7.5 per cent in 1992. In spite of the tight labour market situation, wage increases remained relatively modest. With the pick-up in labour productivity, inflation remained stable at a historic low of about 2.5 per cent.

Fiscal policies remained restrictive, not least because of the inability of Congress and the Administration to reach agreement on plans to eliminate the federal budget deficit. As a result, and despite more modest economic growth, the general government budget deficit dropped further to 2.0 per cent of GDP. With inflation lower than expected in 1995, monetary policy was gradually relaxed, and both short-term and even more so long-term interest rates dropped during the year.



Buoyant export volume growth also contributed to economic activity as US exporters gained market shares. Exports to South America and Canada stagnated as growth in these trade partners sagged. The former was especially affected, inter alia, by the Mexican crisis. Nevertheless, the economic dynamism of some of the other large US trade partners, notably in Asia, helped to boost overall export performance. The strong export performance was further enhanced by the favourable cost position of US exporters. Unit labour costs rose

modestly and a weak dollar, although gradually strengthening vis-à-vis the ecu and yen in the course of the year, contributed to increasing export market shares. In ecu value terms exports only showed modest growth, but in volume exports then surged by nearly 11 per cent.

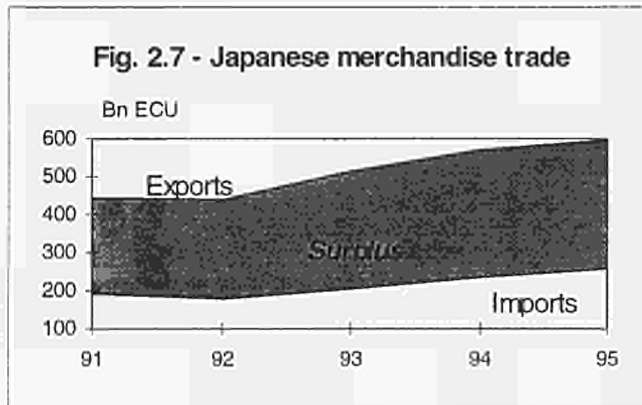
In line with lower internal demand developments in 1995, imports grew more slowly than in previous years, although they still reached 9 per cent in volume terms. Exports however, grew still faster, significantly outpacing internal demand growth, a clear reflection of the continuing opening of the US economy. In ecu terms the value of imports came to a near halt with a 1 per cent increase, while exports rose some 2 per cent. It should be noted that these marginal trade growth rates in ecu values to a large extent reflect the exchange rate effect of the higher ecu. **All in all, the merchandise trade deficit narrowed somewhat to reach 144 bn ecus in 1995, the first decline since 1991.** The trade deficit represents 2.7 per cent of GDP, marginally down from the 2.9 per cent in 1994.

Although in relation to the total US economy the trade deficit does not seem to be extremely high, given the size of the US in the world economy this still represents a significant addition to net external debt. The ongoing deterioration of the US net external asset position was underlined by the increasingly negative balance on investment income, which had turned negative in 1994 for the first time since 1915.

2.5 - JAPAN

After the hesitant recovery that began the previous year, the economy gathered momentum in the second half of 1995 although growth for the year as a whole reached only 1 per cent. This was driven by internal demand. In the first half of the year the recovery was halted by the effects of the Kobe earthquake and the sharp appreciation of the yen, after which the pick-up in the economy regained momentum. The main driving force of the recovery was the steep increase in public investment, related to the Kobe earthquake and two supplementary budgets. Lower interest rates stimulated consumption, especially in durable consumption goods, and hence also contributed to the upturn. Real income and consumption were also strengthened by falling prices. Furthermore, the business sector benefited from lower interest rates, the reversal of the

appreciation of the yen, as well as continued cost reductions through restructuring. These elements resulted in a significant improvement in the profits of major companies and subsequently led to an acceleration in private sector investment growth, particularly in the manufacturing sector, following two years of declining investment.



Although output growth picked up, capacity utilisation remained low and employment fell, edging up the unemployment rate to 3.1 per cent by the end of 1995. While still very low compared to the OECD average unemployment rate of 7.5 per cent, this is the highest level registered in Japan during the last decades.

The earlier appreciation of the yen, the large output gap between potential and realised growth together with wage restraint and the ongoing deregulation of the economy, all exercised a downward pressure on prices. This led to disinflation as consumer prices fell in 1995, after negligible inflation rates in the previous years.

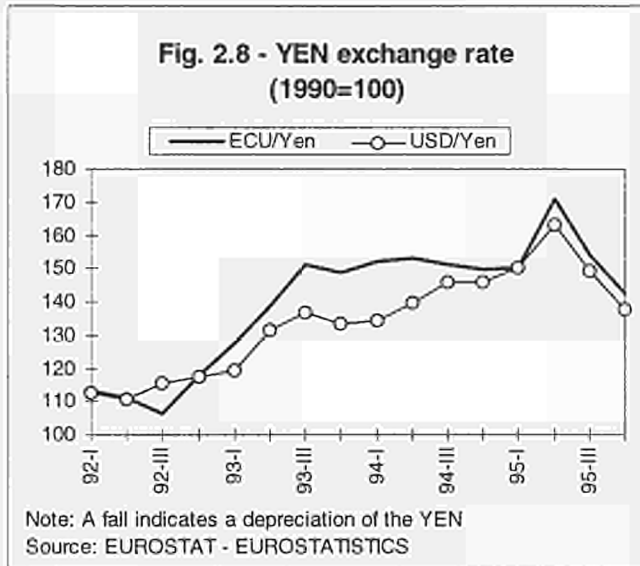
Fiscal policy was again expansionary, resulting in a budget deficit of 3.9 per cent GDP, the highest deficit since 1981. After a series of government surpluses in the period 1987-92, economic stagnation and the crises in the financial sector led to increases in government spending designed to support the economy, restore confidence and, through investments, to improve infrastructure. For 1995, the supplementary budget packages and support after the Kobe earthquake expanded the deficit after a 2.1 per cent deficit in 1994.

Monetary policy continued to be eased to support economic activity. Interest rates were cut drastically and growth in the money supply picked up. Short-term interest rates dropped to 1.2 per cent, a post-war record. The lower rates were aimed at stimulating internal demand and reversing the earlier appreciation of the yen. With a lowering yen, decreasing interest rates and improving profits, the stock market recovered from the low levels of early 1995.

The problems of the financial sector continued to press on the economy. Many financial and savings institutions have high shares of non-performing loans, which was only slowly and reluctantly recognized. Although equity prices went up and profits improved in 1995, the value of collateral backing non-performing loans has continued to decline as property prices continue to plummet. To address these issues, measures have been taken to restructure the industry and improve the capital position of the financial institutions. Revival of confidence has however been slow and costly.

Meanwhile, exports continued to stagnate, the lower value of the yen in the course of 1995 not yet having made itself felt on demand. Partly for the same reason, imports continued to grow rapidly. Despite the slow internal demand development, imports expanded at the rate of 12.5 per cent in volume, only marginally lower than the increase of the previous year and exceeding export growth by more than 9 percentage points. Japan's

share in world imports increased to 6.2 per cent, from 5.7 per cent in 1992, and its world export share dropped to 9 per cent.



Although the yen had started to fall, year-on-year, the yen was still 8 per cent higher vis-à-vis the dollar in 1995, and over the period 1991-95 had risen by nearly 45 per cent in nominal effective (trade-weighted) terms. This has strongly affected the competitive cost position of Japan. The growth and changing composition of the imports reflect the movement of production overseas, notably by Japanese car producers. A growing proportion of overseas demand is met by locally established production, which also provides components

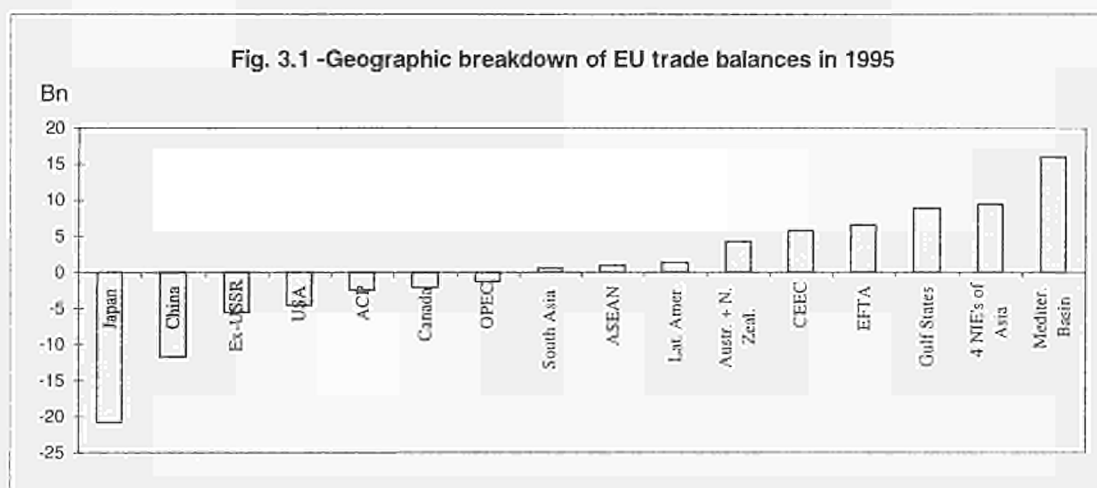
exports back to Japan. This development, to a large extent caused by the structurally appreciating yen, has been further stimulated by outsourcing motivated by other cost considerations and greater competition in the retail sector.

The Japanese merchandise trade surplus continued to decline in 1995, dropping to 81.6 bn ecus. The decline in the merchandise balance led to a fall in the current account balance, which reached 2.2 per cent of GDP in 1995 down from 3.0 per cent of GDP in 1992.

GEOGRAPHIC BREAKDOWN OF TRADE OF THE EUROPEAN UNION, THE UNITED STATES AND JAPAN

3.1 - DEVELOPMENTS IN EU TRADE¹

The merchandise trade balance of the EU registered a surplus of 14.1 bn ecus in 1995, following on the near equilibrium of the previous year. The last time the EU(12) had a balance of trade surplus was in 1987. Since then it had been in persistent, albeit fluctuating, deficit. With the slowdown of the Union economy in 1995, imports increased but at a slower rate than during the 1994 import surge, when the economic recovery started. Meanwhile, Union export growth remained buoyant as most EU export markets continued to expand.

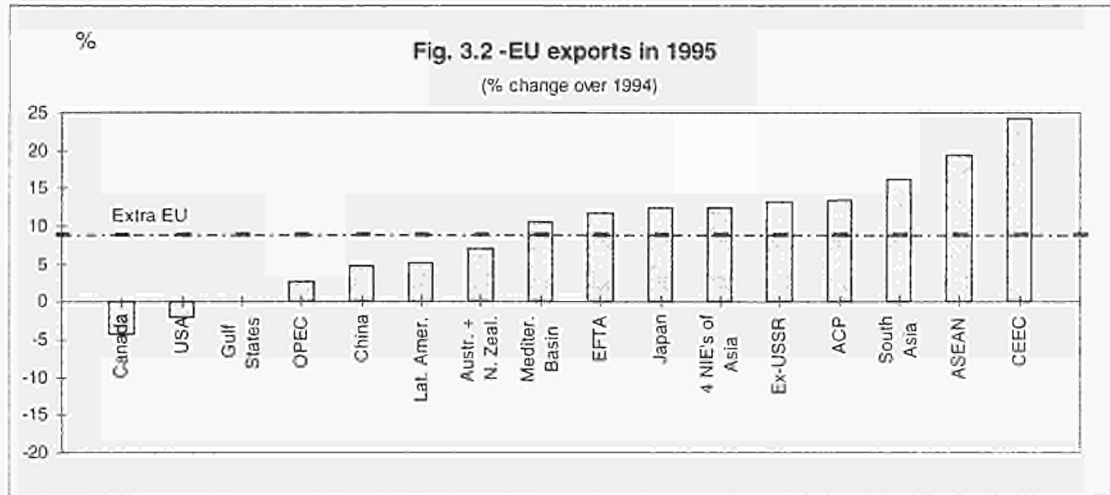


Part of the overall surplus stemmed from the significant swing from trade deficit to trade surplus with the (former) EFTA countries, three of which became new Union Member States in 1995. However, even correcting for enlargement to EU 15 would still leave the Union with a surplus. A breakdown of the overall surplus shows that the total change in the trade balance was fairly evenly spread. Various EU trade surpluses with specific partners or regions increased vis-à-vis the previous year, while some deficits switched to small surpluses. Most notable among these shifts were perhaps the strengthening of the trade surplus with the Mediterranean Basin countries (with 3.6 bn ecus to 16 bn ecus) and an increasing surplus with the Asian NIEs (to 9.4 bn ecus). Remarkable also is the turnaround of the trade balance with the ASEAN countries to a small surplus. Apart from China (and Japan), the EU had a merchandise trade surplus in 1995 with the group of developing countries of South and South-East Asia for the first time in over a decade. The surplus with the CECs, another group of 'low-wage' countries, increased slightly as well.

The already relatively small trade deficits with ACP and OPEC countries narrowed, as higher oil and non-oil commodity prices in dollars were at least partly offset by the strengthening of the ecu. The deficits with Japan and China remained by far the

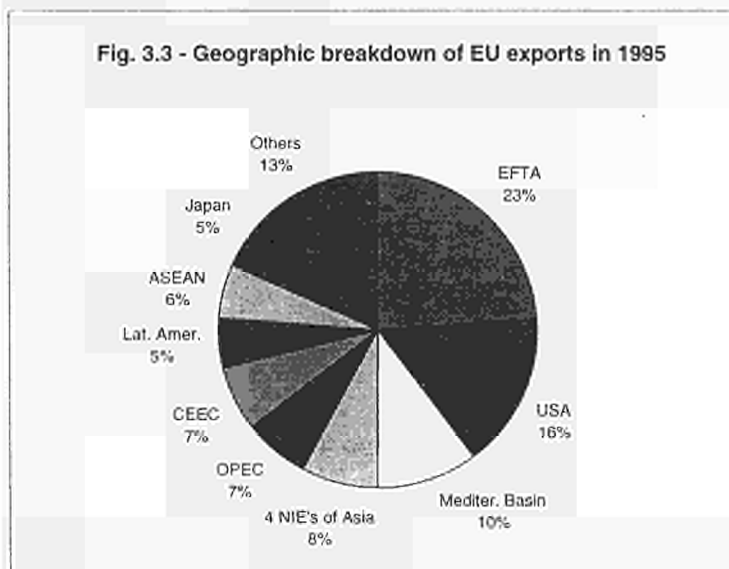
¹ Due to lack of trade data of the new Member States, this text only discusses the trade developments of EU(12).

largest of the EU's bilateral trade deficits. The trade deficit with Japan declined somewhat for the third consecutive year to - 20.7 bn ecus, while the deficit with China widened slightly to reach - 11.7 bn ecus. The small trade surpluses of the two previous years with the US disappeared as the bilateral trade balance swung back



again by about 7 bn ecus, to a deficit of - 4.7 bn ecus. This occurred despite the fact that the growth in US domestic and import demand exceeded that of the EU, reflecting the deteriorating competitive position of the EU as the ecu appreciated by 10 per cent vis-à-vis the dollar in 1995. Finally, the deficit with the CIS (including the Baltic countries) was the same as in 1994.

Although the pace of the world economy slowed, world exports and imports developed rapidly, reaching nearly the same growth level as the year before. **With export markets remaining buoyant, EU exports continued to improve in 1995, increasing 9 per cent in ecu value terms and 8 per cent in volume, a slightly lower growth rate than in 1994.**



The aggregate EU export growth rate was held back compared to the previous year partly because of the **decline in the value of exports to North America**, which takes nearly a fifth of total EU exports. Helped by the continuing structural strengthening of the economy in the CECs and the CIS, the value of exports to these country groups expanded considerably, by nearly

25 and 15 per cent, respectively. This further increased the share in total EU exports to 6.6 per cent for the CECs, more than doubling its share since 1989.

The Asian region maintained its dynamism and EU exports to South and South-East Asia continued to outpace overall EU export developments in 1995. Since 1988, ASEAN has doubled its share in EU exports, to 5.6 per cent. A notable exception to this development are exports to China, which showed considerably slower growth than in previous years. This is explained *inter alia* by slower growth in China and because an increasing part of Chinese trade is registered as Hong Kong trade, which would mask the true origin and direction of the trade flows.²

As the pick-up in the Japanese economy gained momentum and with the ecu more or less unchanged vis-à-vis the yen, **EU exports to Japan increased by 12 per cent in value in 1995**. Exports to the Mediterranean Basin accelerated again, in keeping with the previous irregular swings in the growth pattern for EU exports to this market, which has a share of around 10 per cent in total EU exports.

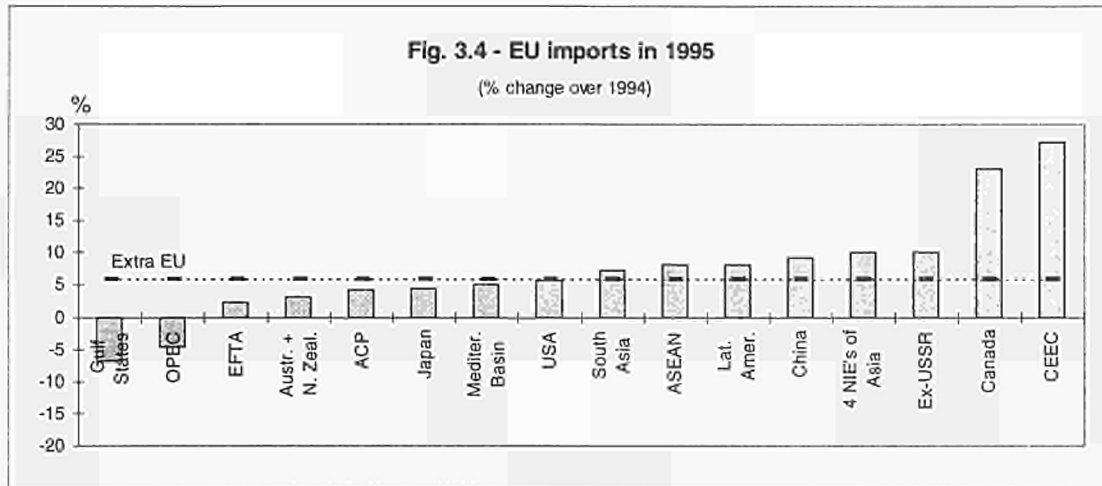
The largest EU trade partners are still mainly mature industrialized countries, with the US, which accounts for nearly one-fifth of total EU trade, remaining by far the major EU trade partner. Exports to developing countries³ have been steadily advancing although their share in EU exports has fluctuated over time, for example, after the second oil crisis in 1975 the developing countries also took up half of EU exports only to fall away substantially in subsequent years. However, EU trade growth with developing countries has consistently outpaced total EU trade expansion during the last eight years, and they now account for nearly 50 per cent of total extra-EU exports (and imports) against 38 per cent in 1987. A similar pattern can be noted in the trade of other OECD countries. These rising shares are, in particular, due to trade with a relatively small group of trade partners in South-East Asia⁴ and Latin America. Africa, for its part, has, except for a number of commodities, become a more marginal trade partner for most industrialised economies. ACP countries as a whole have slowly but steadily lost ground and now account for less than 3 per cent of EU exports, against 5.2 per cent in 1985.

The slowdown in economic activity moderated the development of EU imports. After the import upsurge in 1994, imports increased by a further 6 per cent in value and about 5 per cent in volume in 1995. Imports from Japan and the US both increased at rates below the EU average, further lowering their share in total EU imports. This continues the trend since 1991/92, when both the yen and dollar started to appreciate vis-à-vis the ecu, although in 1995 the ecu strengthened again against the dollar, a development which probably accounts for the modest growth in the value of imports from the US. Imports from the CECs and CIS maintained their dynamism and matched EU export growth to these countries. Imports from Latin America, South and South-East Asia including China also expanded briskly but generally at single figure rates rather than the double-digit growth rates of earlier years.

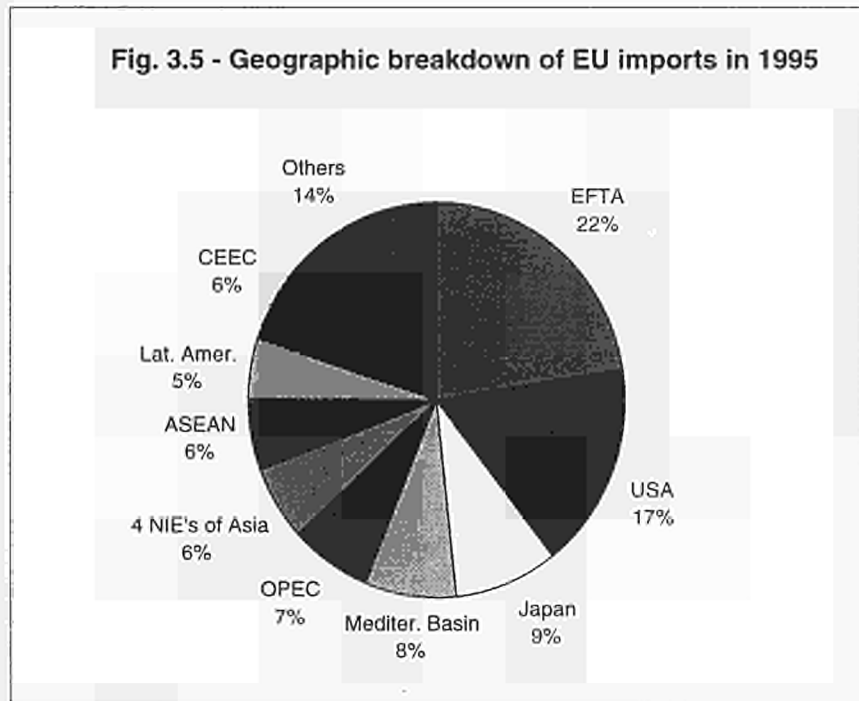
² This, of course, would also influence the trade data with Hong Kong, and consequently the data for bilateral deficits/surpluses of the EU with these two trade partners. Unfortunately, no precise information is available on the proportion of trade affected.

³ The terminology to indicate this group has become more imprecise over time as the group of OECD countries now also includes Mexico, the Czech Republic and Hungary. More importantly, divergences among the developing countries themselves have widened significantly over the last decades.

⁴ ASEAN plus Hong Kong, Taiwan, South Korea and China.

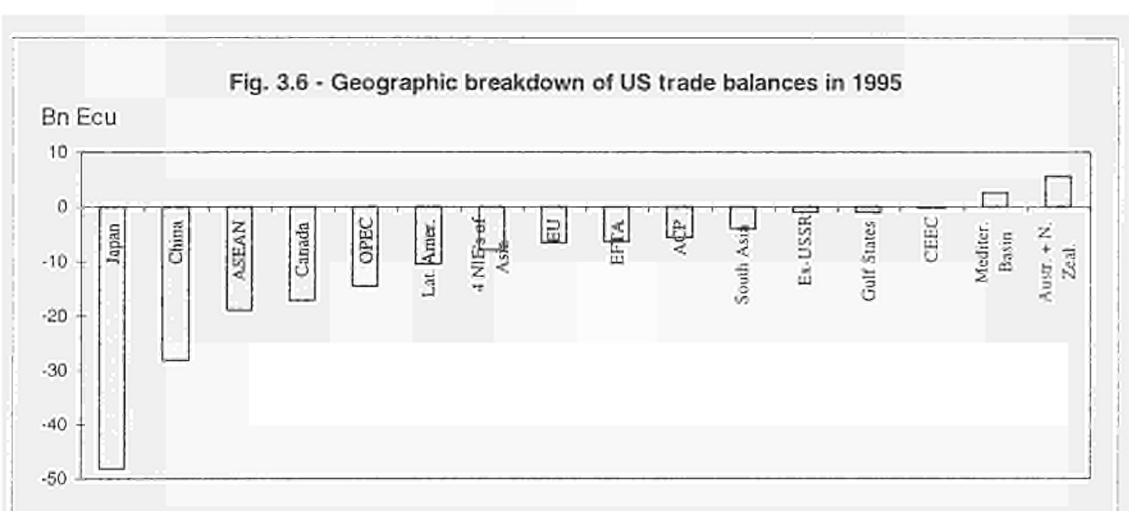


Also worth noting is the decline in the value of imports from OPEC, despite the higher oil prices in dollars caused by cold weather related demand and constrained supply. The latter was partly due to disruption of Russian supplies to Europe, a drop in Mexican oil production and adherence by most OPEC members to their agreed quotas.



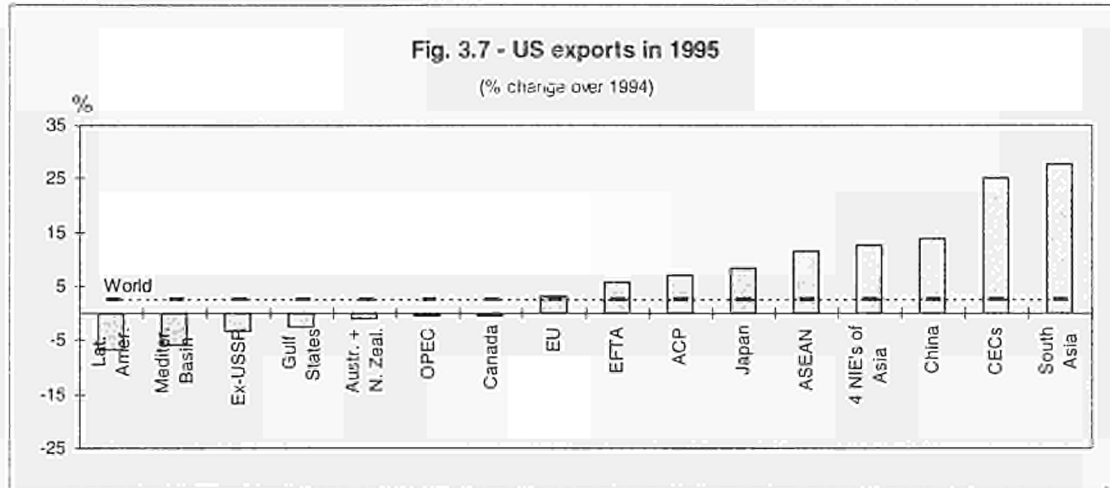
3.2 - DEVELOPMENTS IN US TRADE

The rapid expansion of foreign trade in 1994, stimulated by buoyant domestic development, decelerated in 1995 as the economy cooled off. Exports grew at almost three times the rate of imports, reducing marginally a trade deficit that, nevertheless, still represented 14 per cent of total US trade in ecu value. The slow-down in the US economy was less marked than in most other major economies and the depreciation in mid-1995 of the US dollar to record lows vis-à-vis the currencies of its major trade partners helped to bolster US exports. The end of the year, however, saw a return to a stronger dollar - a trend that has continued - while the share of US imports from both EU and Japan rose slightly.



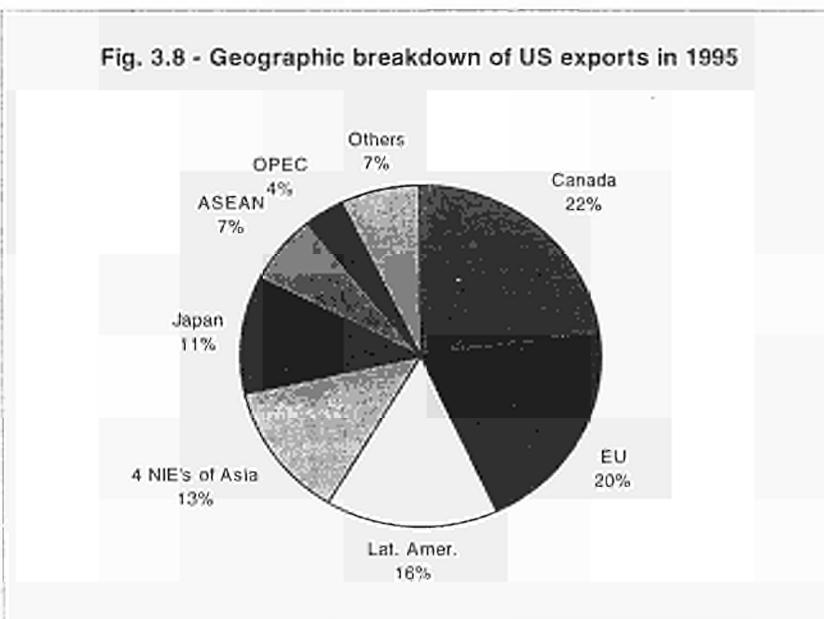
The US trade deficit with Japan was reduced substantially, by over 10 bn ecus, to less than 50 bn ecus - the lowest level since 1992. After almost tripling in 1994, the deficit with the EU also fell in 1995 by almost half to 6.6 bn ecus. A significant improvement also occurred in trade with the four newly industrialised economies of Asia, although the deficit with China continued to grow. The latter has now grown, in ecu value, continuously since 1988, and is almost eight times as high as in that year. The export/import ratio with China remains less than 25 per cent, which is by far the lowest of all major US ratios. Trade with Asia as a whole in 1995 represented three quarters of the total US deficit (70 per cent in 1994), in spite of the improvement with the four Asian NIEs and a minor improvement in the balance with South Asia. Meanwhile, the US trade balance with the CIS continued to deteriorate in 1995, as in every other year since 1992 and the deficit more than doubled.

The value in ecu terms of US exports grew globally by only one third of the rate in 1995, or 2.7 per cent. This low growth rate is primarily due to the lower dollar; in volume terms US exports expanded by nearly 11 per cent. The growth rate in ecu was almost one third of the EU rate but almost three times higher than Japan's, although US export performance varied substantially across different markets. Reduced growth rates for exports were registered for most major markets. The most significant improvement was in trade with the CEECs, to which exports grew by 25 per cent, although total US exports to these countries in 1995 still only amounted to 1.5 bn ecus. Other export successes included South Asia, with 28 per cent growth, and China at 14 per cent, a growth rate almost three times higher than in 1994. In both cases, one may assume that intra-firm transactions represented a large share of exports, after several years of important US investments in these countries.

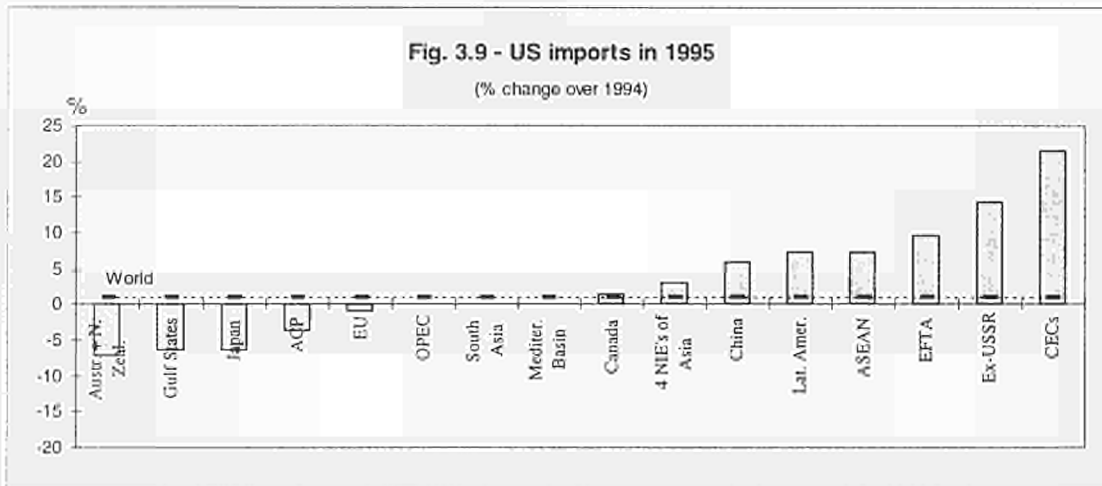


The second full year of NAFTA's existence was, in the first half of 1995, marked by the so called tequila crisis, with the value of the peso falling sharply and threatening the country's financial system with collapse. The US trade balances with both Canada and Latin America fell, in the case of the latter with over 10 bn ecus. In both cases, export growth was negative in 1995 - a disappointing showing following the very strong growth in both 1993 and 1994. The share of US exports accounted for by Canada and Latin America shrunk slightly, to 22 and 16 per cent respectively, and it is difficult to discern as yet any positive effects on trade flows from the NAFTA agreement.

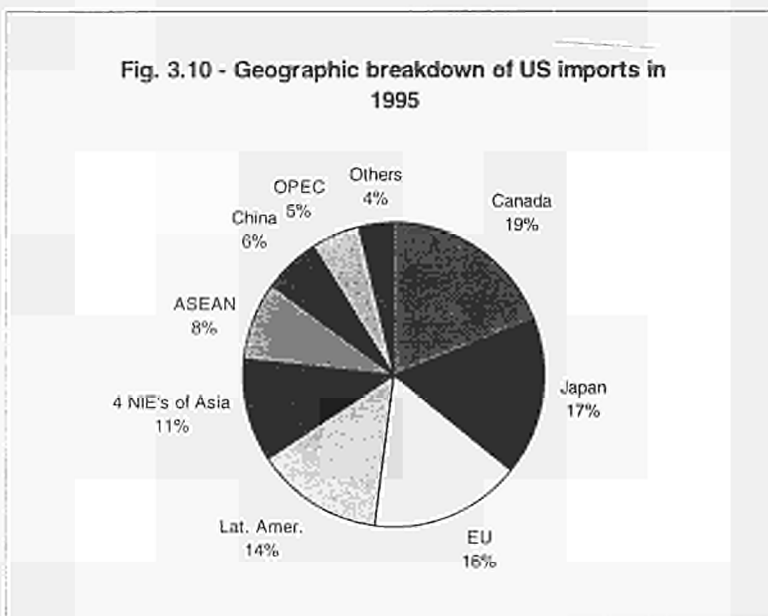
The continuously strengthened economic links between the US and Asia may again be illustrated by the fact that all Asian countries and regions, with the exception of Japan, increased or maintained their respective share of both US exports and imports. The EU share of US imports and exports has, in contrast, decreased or remained almost static for the last five years, and in 1995 stood at 16 and 20 per cent respectively.



The value in ecu of US imports grew by a mere 1 per cent in 1995, the lowest rate of import growth since at least 1991. This must to a large extent be attributed to the weaker exchange rate of the dollar against most major currencies, since in volume terms imports expanded by over 9 per cent.



Although the value in ecu terms of imports with all major US partners grew more slowly, Asia continued to increase its share of US imports. In absolute terms, China, ASEAN, the 4 NIEs and South Asia all increased their exports to the US, while Japanese exports decreased somewhat. Although the relative importance of Asian trade has been increasing in all three Triad partners, the trend is strongest for the US. In relative terms, imports from the CECs and the former USSR grew even faster, by 21 and 14 per cent respectively, but the absolute levels are very modest. Imports from OPEC countries, with US imports of fuel from these countries having decreased for the last few years, remained at the 1994 level. However, the US export/import ratio with the OPEC countries remains very low, 52 per cent, and has been decreasing for the last four years. The EFTA countries managed to increase their share of US imports, with improved trade balances for, *inter alia*, mining products and fuel.

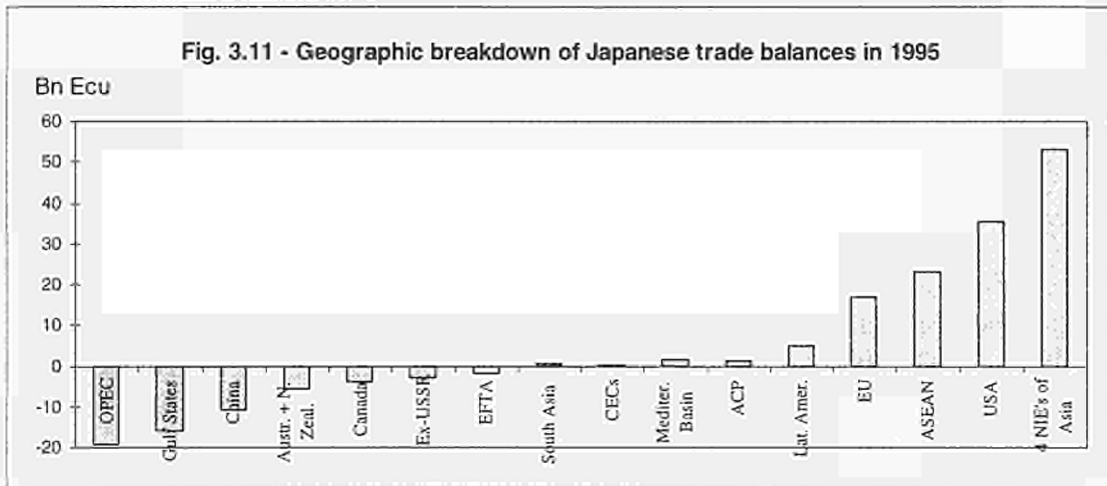


The EU share of US imports decreased slightly in comparison with 1994, and EU exports to the US even fell in absolute terms. It is interesting to note that the EU share has continued to decrease since 1993, irrespective of economic developments in the US. It should be noted that the growing difference between EU and Japanese exports to the US, which reached 7.7

bn ecus in 1993, was dramatically reduced in 1995, to less than 1 bn ecus. This is probably more due to a weaker economy in Japan than to a strong European performance.

3.3 - DEVELOPMENTS IN JAPANESE TRADE

In 1995, the Japanese trade surplus recorded a 20 per cent fall when measured in ecu, to reach 82 bn ecus. In volume terms, imports expanded by 12 per cent while exports only grew by 3 per cent, reflecting the lagged effect of the appreciation of the yen exchange rate that took place in earlier years. Indeed, in the spring of 1995, when it reached its peak against the dollar and other currencies, the yen was nearly 70 per cent higher in real effective (i.e. trade weighted) terms, than in 1990.

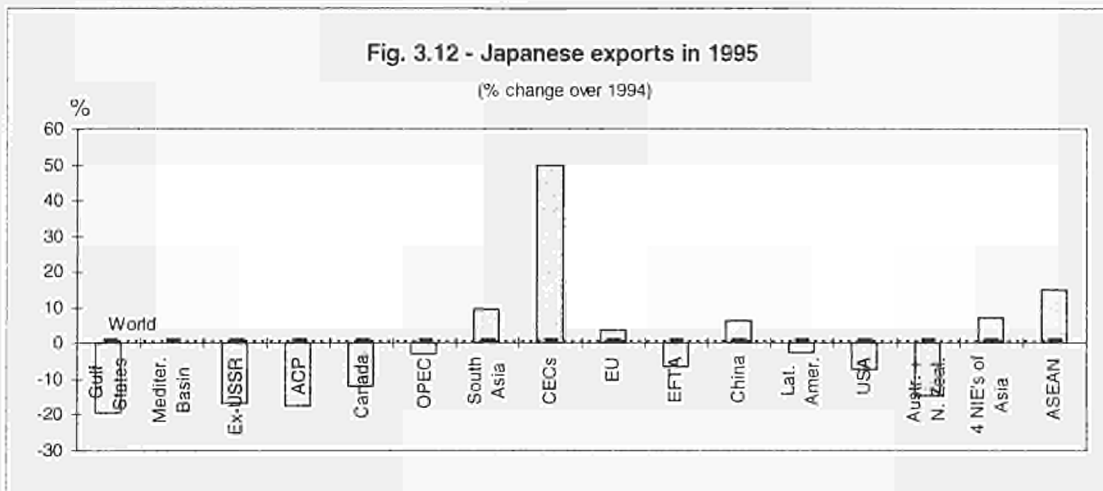


In 1995, Japan's trade performance with most partners deteriorated. The only exceptions were with ASEAN, the four NIEs, South Asia and the CECs, where strong growth in demand helped to compensate for the worsening price-competitiveness of Japanese-made goods. The surplus with the four NIEs (53 bn ecus) represented two thirds of the overall Japanese surplus, while that with the ASEAN countries expanded most rapidly (+ 21 per cent in ecu value). In fact, the surplus with the latter countries has more than tripled since 1992, even though trade (exports and imports) grew by only 63 per cent. Nevertheless, the ASEAN countries became in 1995 the second-largest supplier of the Japanese imports market and the third-largest market outlet of Japanese exporters.

The Japanese trade surpluses with the EU and the US both fell in 1995, by 10 per cent and 25 per cent respectively in ecu value. While the reduction in the surplus with the EU took place in the context of expanding imports and exports (12 and 4 per cent respectively), the increase in Japanese imports from the US (+ 8 per cent in ecu value) was accompanied by a marked drop in Japanese exports to the US (- 7 per cent in ecu value). In the US case, the improvement in trade in manufactured products (and in particular of "automotive products" and "office machines and telecommunications equipment") accounted for the overall improvement. Nevertheless, the US market remained the largest export market for Japanese products.

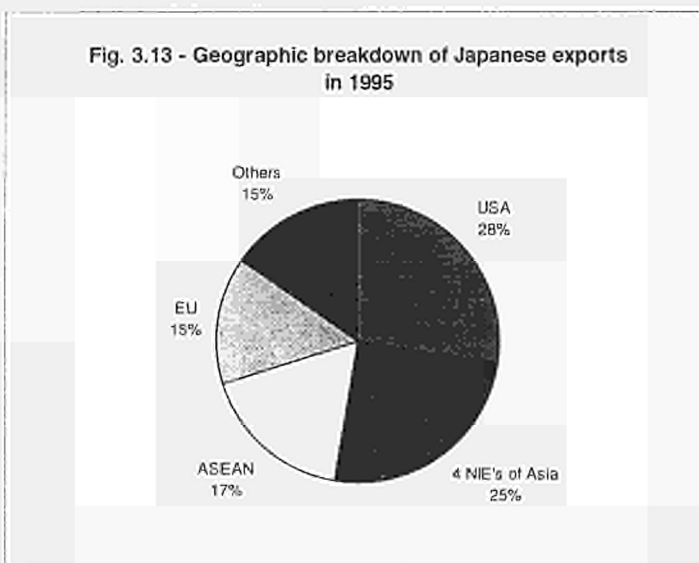
As in previous years, Japanese trade with China continued to expand briskly, with the combined value of imports and exports increasing by 13 per cent over the 1994 level. As in 1994, the rate of import growth (18 per cent) was superior to the rate of export growth (6 per cent). Driven by an expanding deficit in the bilateral trade of

manufactured goods (which quadrupled in ecu value to 5 bn ecus), the bilateral trade deficit increased substantially.



Trade with the Central European countries expanded rapidly (with exports and imports both rising by 50 per cent) although it remained very small in absolute numbers. The largest bilateral deficit remained that with OPEC, reflecting the continuing dependence of Japan on foreign oil.

1995 saw a further weakening of export growth which, in value terms, expanded by just one per cent, although in volume terms, exports increased from 2 per cent in 1994 to 3 per cent in 1995, reflecting the fact that, despite the steep appreciation of the yen in recent years, the prices of Japanese exports have been declining. In 1995, the fall in the average unit value of exports amounted to one per cent. As in 1994, the export performance of Japan was worse than that of other OECD countries. As a result, the share of Japanese exports in total world exports fell to 9.0 per cent, although this was still significantly higher than in 1990 (8.4 per cent).

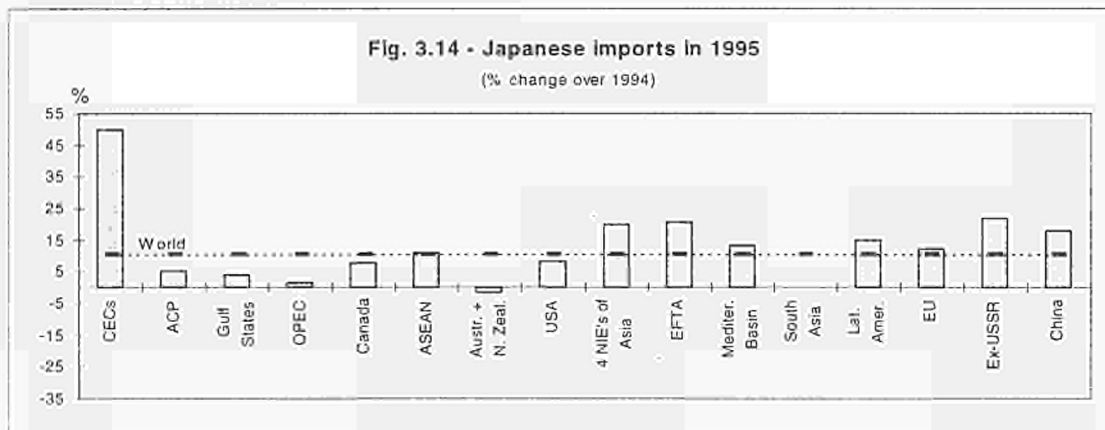


The value, in ecus, of Japanese exports to six of its ten largest export markets, was eroded further in 1995, in particular with the United States (- 7.2 bn ecus) and other mature markets, such as Canada and Australia/New Zealand. The extent of Japan's poor export performance in these regions is illustrated by the fact that import growth in these three markets averaged more than 9 per cent in volume terms.

In contrast, Japanese performance on the Asian export markets remained impressive in the face of the appreciation of the yen and the so-called "hollowing out" of the Japanese economy. For example, exports to ASEAN increased by 15 per cent in value terms. Thus, while in 1992 they were 35 per cent smaller than exports to the EU, in 1995 they were 16 per cent higher. Exports to the four NIEs and China also recorded above-average growth rates. With China, Japanese exports of manufactured products grew faster than exports of the same products from either the US or EU. At the same time, Japan imports more primary products from China, both in absolute terms and as a proportion of total trade. However, with the four NIEs and ASEAN, Japan exports disproportionately more manufactured products than the other two regions of the Triad, reflecting the growing web of intra-industry and intra-firm trade links in South East Asia.

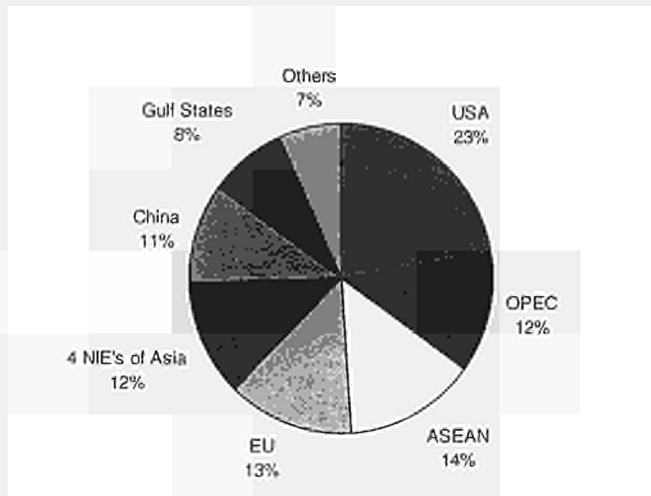
In 1995, Japanese imports continued to grow substantially (by 10 per cent in value and by 12.5 per cent in volume terms) albeit at a slower pace than in the previous year. In volume terms, this remained far above the average of the OECD countries (7 per cent). For manufactured products above, the volume of imports grew by 22 per cent, more than twice the world's average.

Imports from the CECs (+ 50 per cent in value terms), the CIS and Baltic States (+ 22 per cent) and the EFTA (+ 21 per cent) showed the most dynamic growth rates. However, they remained relatively marginal exporters to Japan, accounting for only 4.6 per cent of the total import market.



More significant was the continuing strong demand for imports from Asia, led by imports from the four NIEs (+ 20 per cent) and China (+ 18 per cent). In terms of product category, Japanese imports of "Office machines and telecommunication equipment" from the fast-growing Asian economies burgeoned (+ 70 per cent from China and the four NIEs and + 59 per cent from ASEAN). This product group, traditionally one in which Japan has itself excelled, accounted for 31 per cent of the increase in total imports from all countries, and constitutes a large part of the so-called "reverse imports", i.e. products made by Japanese manufacturers in other Asian countries.

Fig. 3.15 - Geographic breakdown of Japanese imports in 1995



Meanwhile, following the trend already observed in 1994, the above-average growth of imports from the EU was instrumental in increasing the market share of European producers. Thus the EU became the third largest exporter to the Japanese market, after the US and ASEAN. The reduction of the Japanese trade surplus vis-à-vis the EU was

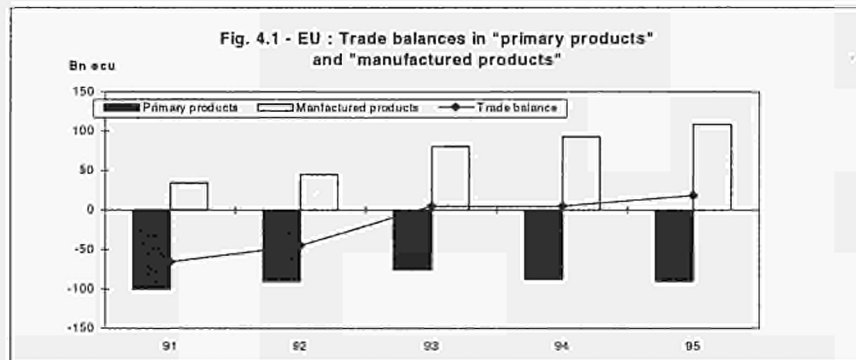
mostly accounted for by the lower surplus in "Transport equipment" (- 20 per cent) and the higher deficit in "textiles and clothing".

EUROPEAN UNION, UNITED STATES AND JAPAN TRADE - BREAKDOWN BY PRODUCT GROUP

4.1 - MAIN CATEGORIES OF PRODUCTS

For the third consecutive year, the rise in the European Union's "manufactured products" surplus (to 109 bn ecus) more than compensated for the increase in the "primary products" deficit (to 91 bn ecus). The lower deficit in "other products" further contributed to the improvement of the overall trade balance of the Union.

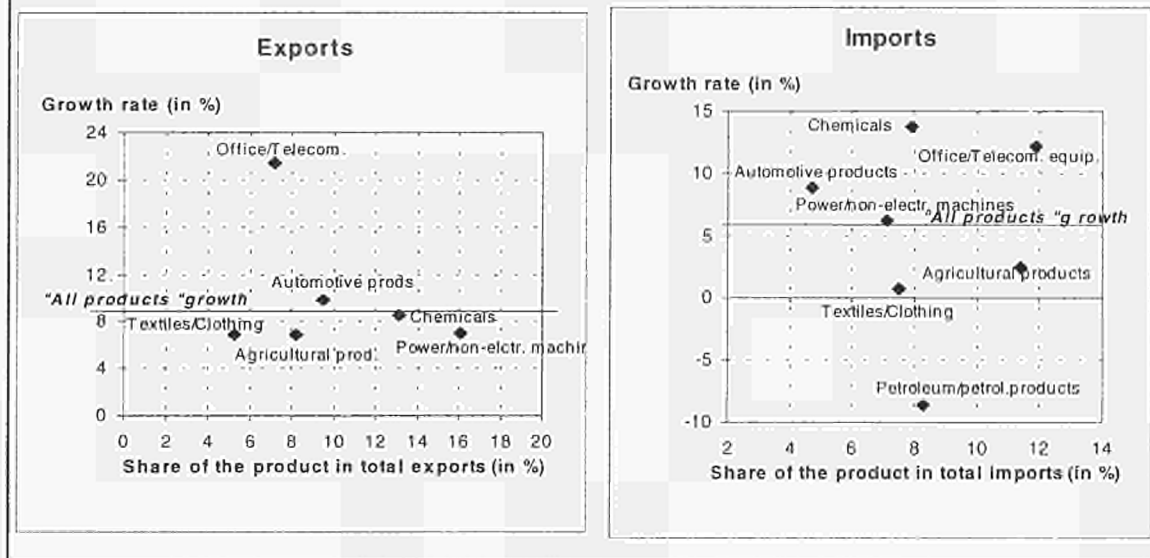
The slower pace of economic activity in 1995 held back the growth of imports of "primary products" to 2.5 per cent in value compared with 10.5 per cent in 1994. The appreciation of the



ecu against the dollar (by 10 per cent in average terms) also reduced the import bill. This modest increase in import value took place in a context of rising commodities prices. Indeed, world prices for non-oil commodities rose by 10 per cent in dollar terms while oil prices reversed the decline which had taken place since 1990. On average, the price of a barrel jumped from USD15.6 to USD17.2 for OECD countries. Nevertheless, because of the lower volume of imports, the level of imported "petroleum and petroleum products" fell by 9 per cent in value. As a result, the share of "fuels" in total imports declined to 10 per cent, after reaching 15 per cent in 1990. In 1995, despite higher international prices, the growth of the value of "agricultural products" imports slowed down considerably, thus slightly reducing the trade deficit in this product category. Latin America and the ACP countries account for the bulk of our deficit in agricultural products. **In fact, of the Triad countries, the Union remains the largest importer of agricultural products.** However, contrary to Japan, it is also a major exporter of these products. In the last two years, when measured in ecus, EU exports have grown faster than US exports.

Meanwhile, the surplus in "manufactured products" persisted in 1995. In fact, since 1992, the value of exports has grown faster than imports, although exports growth in 1995 (+ 9 per cent) slowed compared to 1994 (+ 11 per cent). The export/import ratio increased again, reaching 128 per cent, compared to rates of 75 per cent (US) and 237 per cent (Japan). EU export performance was particularly impressive in "Paper and articles of paper" (+ 24 per cent) and "Office machines and telecommunications equipment" (+ 21 per cent), the strongest import growth were recorded in "Iron and steel" (+ 36 per cent) and "Plastics" (+ 19 per cent). In fact, except for "Iron and steel", the trade balance of all product categories defined in the tables improved in 1995.

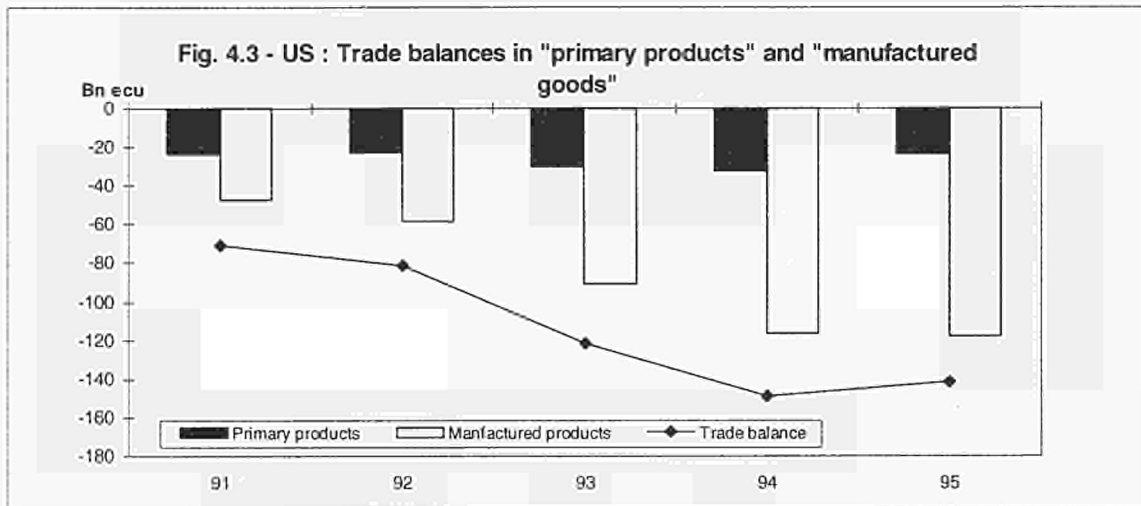
Fig. 4.2 - EU: Increase in main product groups in 1995



With respect to its trade partners, the EU posted bilateral deficits in "manufactured products" only with Japan (-24 bn ecus) and China (-11 bn ecus). The surplus with ASEAN almost quadrupled and with the EFTA 6, which remained the EU's first export market, it increased dramatically (+ 78 per cent). In line with the trend observed in the previous years, trade in "manufactured products" with Central and Eastern Europe progressed rapidly in 1995. Despite imports increasing by one third and exports growing only by a quarter, the surplus with the region increased to 7 bn ecus. Compared to a significant progress of EU exports of "manufactured products" on East and South Asia markets, the performance was lacklustre on some of the most important traditional EU markets: + 3 per cent in China, + 1 per cent in the US and - 1 per cent in Canada and the Gulf States.

1995 saw the continuation of two pre-existing trends: the growing reliance on imports of "manufactured products" from Asia, the CECs and the former USSR, as well as the gradual reduction of the deficit with Japan (the exports/imports ratio reached 51 per cent against 33 per cent in 1992).

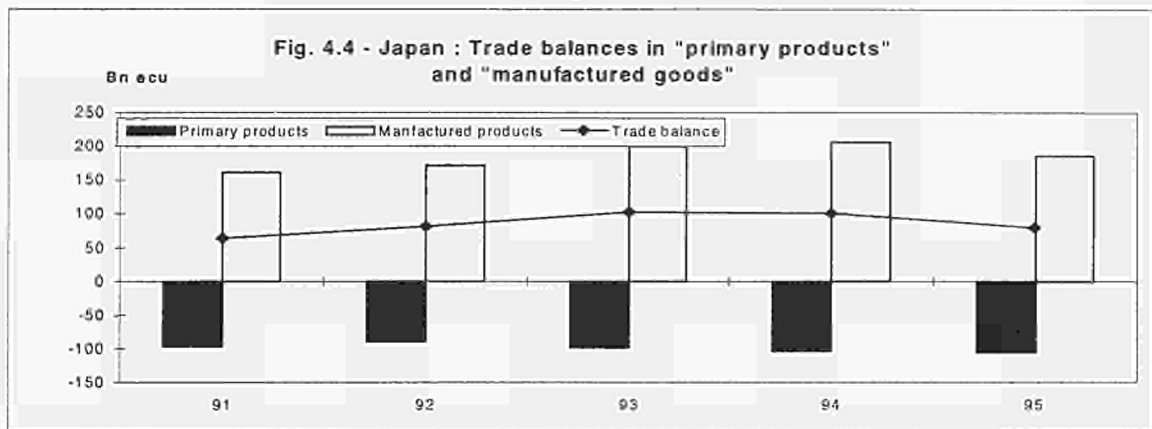
In 1995, the growth of the US deficit in "manufactured products" decelerated (+ 1 per cent in value terms). Combined with the 26 per cent decline recorded in the "primary products" deficit, this led to the first reduction in the overall US trade deficit since 1991. According to calculations by the OECD, the volume of exports in 1995 (+ 11 per cent) grew faster than imports (+ 9 per cent), another reflection of the trend observed in 1992-1994. However, at - 144 bn ecus, the US trade balance contrasted starkly with the surpluses achieved by the EU and Japan. In value terms, exports of "chemicals" and "machinery" recorded significant advances (+ 6 per cent and + 7 per cent respectively), while the reduction in civil aircraft deliveries continued to weigh negatively on the export performance of the "transport equipment" (-11 per cent in value). The slow down of import growth (+ 2 per cent against + 15 per cent in value), accentuated by the depreciation of the dollar against the ecus, was mostly accounted for by the reduction in the ecu value of imports of "transport equipment" and "Iron and steel".



Geographically, the US deficits in "manufactured products" were concentrated on Europe (as a whole) and Asia. In contrast, the deficits with Japan (-13 per cent in value) and the EU (-9 per cent) were positive developments, and the deficit with China and ASEAN continued to widen. The poor US export performance in China remained a unique feature among the Triad countries, with a decline in exports value (-2 per cent) and a new fall in the exports/imports ratio (18 per cent). Moreover, the US recorded sharp reduction of its surpluses with Canada and Latin America, which together accounted for 50 per cent of its exports of "manufactured products". Indeed, as regards Latin America, the aftermath of the Mexican peso crisis led to a 7 per cent decline in the ecu value of US exports of "manufactured products".

The 27 per cent reduction in the ecu value of the US deficit in "primary products" was caused essentially by a combination of lower imports due to the slowdown in economic activity and higher exports. However, the appreciation of the ecu against the dollar probably magnified this change. US exports of "agricultural products" to China, East and South Asia, although small in absolute terms, were particularly buoyant in 1995, helped by firmer international prices for agricultural commodities. The import bill for "petroleum and other petroleum products" fell despite higher international prices. As a result, their share of total US imports shrank from 10 per cent in 1992 to 7 per cent in 1995.

In Japan, the fall in the overall trade deficit was essentially accounted for by the 9 per cent decline in the "manufactured products" surplus, although the traditional Japanese deficit in "primary products" widened also (by 2 bn ecus). Imports of "manufactured products" grew eight times faster than imports of "primary products". As a result, in 1995, imports of "manufactured products" represented more than half of total imports. In many ways, this was an important historical development for the Japanese economy, a testimony to the gradual convergence of the trading pattern of Japan and that of the two other major regions.



To a large extent, the increase of the "primary products" deficit was caused by higher international prices of metals (minerals, ores and metals saw their prices increase by an average of 20 per cent in 1995) as well as other commodities. But the weak economic growth (especially of private consumption) had a serious dampening effect on demand for primary products, which, considering prices movements and the relatively stable yen/ecu parity (the yen depreciated by 1 per cent on average in 1995), probably declined in volume terms. Thus, despite rising prices, imports of agricultural products and petroleum products, which together represented a third of total Japanese imports, declined in value terms by 2 per cent. Imports of fuels represented only 16 per cent of total imports, a decline of 9 percentage points in 5 years.

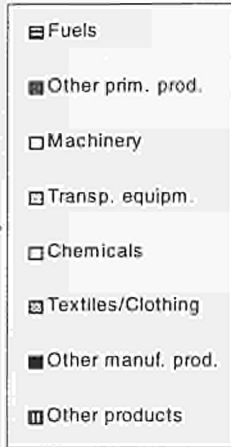
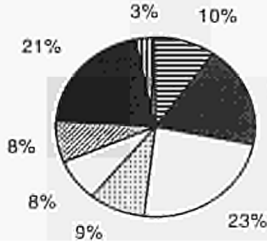
At the same time, Japanese dependence on food imports has remained high, with the US still the first supplier of "agricultural products" to the Japanese market (31 per cent). Meanwhile, the share of other Asian countries in Japanese imports of agricultural products declined at the expense of suppliers from Europe and other Western developed economies, a reflection of Japan's growing appetite for high-quality, processed foreign food.

For the third year in a row, imports of "manufactured products" grew faster than exports of the same products, at 18 per cent and 1 per cent in value terms respectively. In volume terms, according to OECD calculations, imports of "manufactured products" in 1995 expanded by a staggering 22 per cent: 7 times faster than exports. The performance of Japanese exports of "manufactured products" was particularly disappointing. Indeed, while the World market for exports of these products expanded by 10 per cent in volume terms, Japanese exporters only managed a 3 per cent increase. As a result of these trends, the trade surplus narrowed by 20 per cent in value. These developments reflected the substantial appreciation of the yen in 1993, when an effective rise of 20 per cent occurred in its value, with the usual two-year time lag.

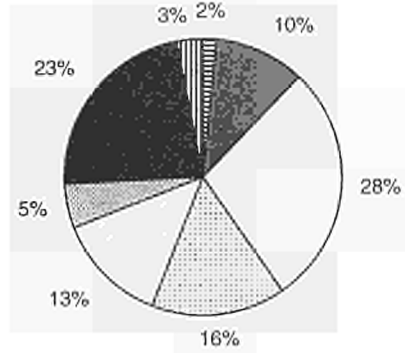
Whereas in 1992, Japan had no bilateral deficit in "manufactured products" with any of the region defined in the tables, in 1995, it ran deficits with both China (5 bn ecus) and the six EFTA countries (0.3 bn). Imports from China and ASEAN surged and represented 28 per cent of imports of "manufactured products" in 1995, a two percentage points increase over 1994. Imports from the EU also grew quite rapidly, faster than imports from the US. At the same time, while Japan's exports of "manufactured products" to the US declined in ecu value, exports to the EU increased. This resulted in a narrowing of Japan's surplus by 17 per cent and 8 per cent respectively.

Fig. 4.5 - Product breakdown of merchandise trade of EU, USA and Japan in 1995

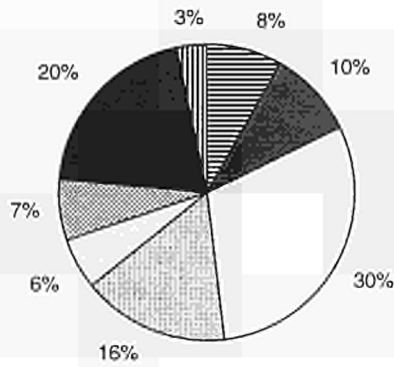
Imports (EU)



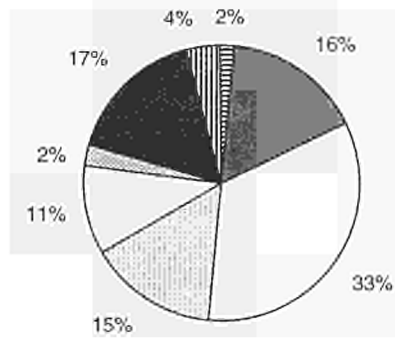
Exports (EU)



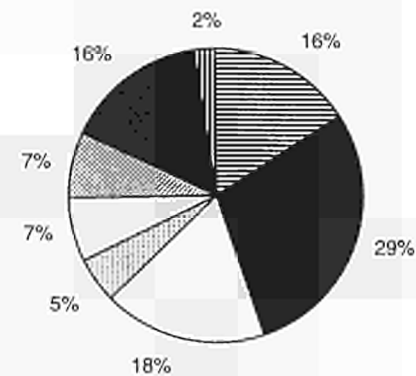
Imports (USA)



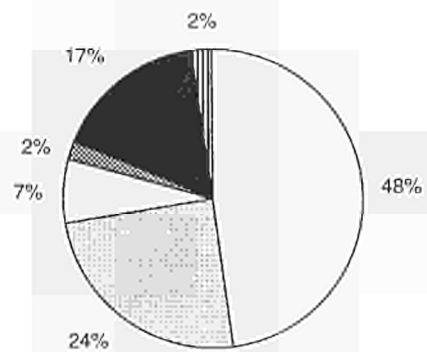
Exports (USA)



Imports (Japan)



Exports (Japan)

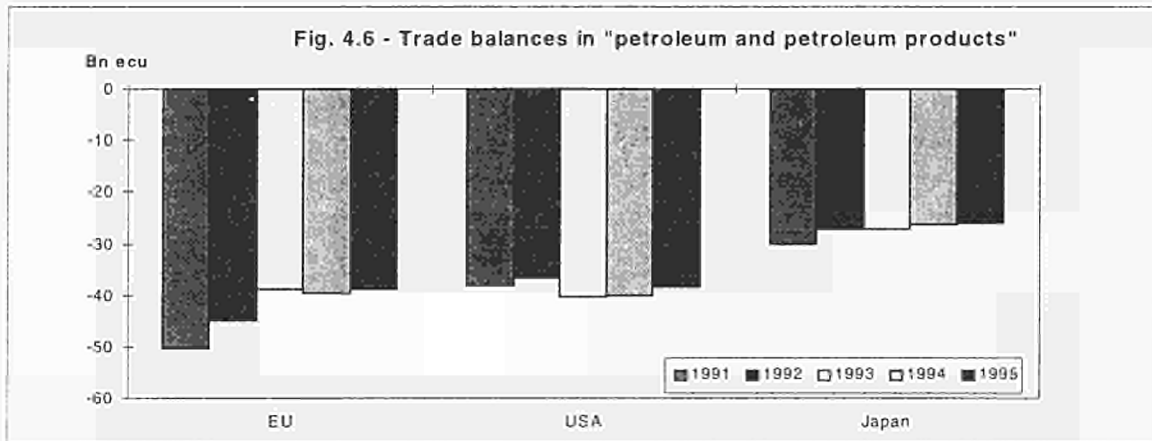


4.2 - TRADE BY GROUP OF PRODUCTS

4.2.1. Petroleum and petroleum products.

For the first time since 1990, the import price of crude oil in OECD countries rose (by 10 per cent) in 1995 to reach an average of USD17.2 per barrel. However, the depreciation of the dollar against the ecu by an average of 10 per cent counterbalanced the rise in dollar prices.

Against this background, imports decreased in the EU (by 9 per cent in value), as well as in the US (4 per cent) and Japan (1 per cent), as a result of both lower import volumes



and exchange rate movements. The share of imports of this product group fell again in all three regions, and only in Japan did they represent more than 10 per cent of the value of total imports. The lower value of imports, combined with reductions in exports, which were particularly significant for the EU (-30 per cent in ecus), resulted in a reduction in the trade deficits in the EU, US and Japan.

In line with the trend observed over earlier years, both the EU and the US reduced further their dependency on petroleum and petroleum products from the Persian Gulf region in the course of 1995. These imports accounted respectively for 17 per cent and 18 per cent of total imports. Japan was not as successful in its efforts to increase the geographical diversification of its supplies: 64 per cent of its imports originated from the Gulf States in 1995, a two percentage point rise over 1994. Considering that Japan imports almost the totality of its consumption, this indicates how vulnerable the country is to an interruption of supplies from the Gulf. Meanwhile, both the EU and the US increased the diversity of their sources of supply. In the case of the EU, the share of imports from EFTA (22 per cent) is now larger than that of the Gulf States (17 per cent), thanks to Norwegian North Sea oil resources. As for the US, Latin America and Canada have increased their share of its import market by 3 and 2 percentage points respectively.

China lost market share in Japan, a reflection of the lower export capacity of China, itself a net oil importing country since 1994. OPEC retained its market share in Japan, increased it in the EU and registered a decline in the EU.

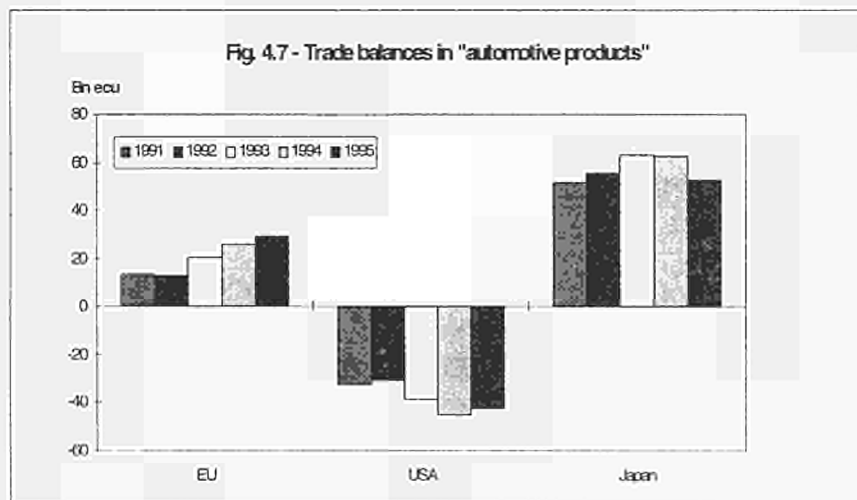
4.2.2. Transport equipment.

"Transport equipment" is, in the developed economies, the most traded product category. In the EU, trade in this category represents 12 per cent of total trade flows (imports plus exports) and 16 per cent for both the US and Japan. This sector is characterised by intense intra-industry exchange, by numerous trade restrictions and by massive foreign direct investment flows which have in turn influenced the pattern of trade. Trade in "transport equipment" is also very sensitive to fluctuations of the economic cycle. Trade in "automotive products" represents the largest part of total trade in this product category. However, while the proportion of automobile trade in total trade of transport equipment has decreased in the EU from 56 per cent to 44 per cent between 1992 and 1995, it has increased in the US (from 68 per cent to 76 per cent), a reflection of the downturn in the world market for civil aircraft, which depressed US exports.

As in previous years, the Union's trade surplus in "transport equipment" increased significantly in 1995 (by 25 per cent) and stood at 41 bn ecus. In contrast to the US and Japan, the export/import ratio of the EU increased again in 1995, although it still had an intermediate position between those of the US and Japan.

Unlike 1994, most of the improvement in the EU surplus was caused by the performances of trade in other transport equipment (i.e. excluding "automotive products"). Exports of these other transport products (trains, planes, boats, etc.) increased by 10 per cent in ecu value, while imports decreased by 8 per cent in value. It is difficult to explain precisely the exact cause for this fall in imports; most probably, it is a combination of exchange rate movements, lower public investment due to fiscal consolidation and anaemic economic growth.

The EU performance in trade of "automotive products" in 1995 was nevertheless remarkable. Exports growth (+ 10 per cent in value) slowed down compared to 1994, probably a reflection of the appreciation of the ecu. For example, exports to the US



market, which is the single largest export market of EU producers, stagnated. However, on the other most important export markets, EU performances were above average. EU exports to Japan continued to progress rapidly, while imports remained constant in value: as a result, the bilateral trade deficit in "automotive products" declined again to reach 4.4 bn ecus. The exports/imports ratio also continued to improve; in 1992, it stood at 25 per cent and in 1995, it reached 55 per cent. Nevertheless, Japan remained the only geographical zone (as defined in this publication) with which the EU had a deficit in "automotive products". Japan's share of the EU import market slipped to 36 per cent, a 12-points decline in just four years. However, this probably owed more to the increasing

Chapter 4

growing output of Japanese plants in Europe, which reduced demand for imports, than to a decline in competitiveness of Japanese companies.

However, the most significant development of the EU trade in "automotive products" was the booming share of Central and Eastern European Countries as well as the four NIEs of Asia in EU imports (+ 92 per cent and + 78 per cent in ecu value respectively). Together, they accounted for 15 per cent of the EU import market, a four-fold increase since 1991.

In 1995, US imports of "transport equipment" fell for the first time since 1990, to reach 95 bn ecus, a 5 per cent decline in ecu value. This was entirely accounted for by the fall of imports of "automotive products" originating from Japan, a reflection of the decline in price-competitiveness of products manufactured in Japan and of the growing production in the US territory itself by Japanese automobile companies.

Thus, while US exports of "automobile products" declined, the trade deficit in this product category shrank by 5 per cent in ecu value. This improvement was mostly accounted for by the lower trade deficit with Canada and Japan, the two leading suppliers of the US market (together, they represented 70 per cent of the import market). However, the deficit with the EU, Latin America and the four NIEs increased substantially. The changing pattern of trade in these products with Latin America has been a key characteristic of the recent year. For three years in a row, imports from this region grew by more than a fifth annually. As a result, the export/import ratio with Latin America fell from 110 per cent in 1992 to 61 per cent in 1995.

Nevertheless, the deterioration of the trade balance in "other transport equipment" more than compensated for the improvement in automobile trade. In fact, the surplus in other transport equipment fell by 30 per cent in value terms (to 14 bn ecus), led by a 20 per cent decline in exports. This mostly reflected lower shipments of civil aircraft. However, the decline in exports is exaggerated by the appreciation of the ecu. Nevertheless, the decline in exports of "automobile products" was less pronounced than that of "other transport equipment", which point to particular difficulties for this latter category.

As a result of the above developments, the trade deficit of "transport equipment" increased again, to reach 28 bn ecus. But for the first time, the bilateral deficit with Japan represented less than 100 per cent of the total US deficit, a reflection of a more complex pattern of trade and the emergence of new competitive producers of transport equipment.

In 1995, Japan's trade in "transport equipment" was profoundly affected by the exchange rate movements of the preceding years and the globalisation of the domestic car industry. For the first time since 1990, exports of "Transport equipment" declined in ecu value (by 11 per cent), led by a steeper fall (12 per cent) of exports of "automotive products". At the same time, imports of the latter category of products registered a 25 per cent increase in ecu value, which brought about a steep decline (by 10 bn ecus) in the traditional Japanese surplus in "automotive products". At 53 bn ecus, this surplus remained larger than the EU surplus, but the difference has narrowed considerably in the nineties. In fact, whereas in 1991, the exports/imports ratio of Japan was seven times higher than that of the EU, in

1995 it was only three times higher. Considering that trade in "automotive products" represented three quarters of the trade in "transport equipment", the same trend was observed in this category of products.

In 1995, the EU remained the leading foreign supplier of "automotive products" on the Japanese market, accounting for 59 per cent of Japanese imports, a slight decline in market share but a large increase in ecu value (+ 1 bn ecus). Together with the US, they supplied 90 per cent of the import market of "automotive products". Imports from the US - a large part of which are cars manufactured by Japanese auto companies in the US - continued to expand strongly. Since 1991, they have risen faster than the average, reducing the gap with the EU. In fact, while in 1991 US imports represented only a quarter of EU imports in value. By 1995, this figure had risen to 54 per cent.

Other regions remained marginal suppliers of the Japanese markets. Compared to their achievements in the US and EU markets, manufacturers from the four NIEs countries have not succeeded in gaining a significant foothold on the Japanese market. This suggests that the Japanese consumers have a preference for high-quality, luxury imported cars and that the EU and US actions to open up the Japanese automobile market have had a strong influence on the volume of imports.

In 1995, Japanese exports of "automotive products" declined in ecu value on all major export markets (e.g., - 18 per cent to the US and Canada, - 6 per cent to the EU and the EFTA countries). The only exception was ASEAN, where Japanese exports rose by 26 per cent in value. ASEAN thus became the third largest export market of "automotive products", compared with fifth in 1991. This phenomenon can be explained by the continued robust demand of increasingly prosperous consumers of the region and also by the imports of parts and components used in the local car assembly plants that have been set up by Japanese manufacturers, usually in co-operation with local partners.

Despite these trends, Japan maintained a large surplus in "automotive products", accounting for 28 per cent of the surplus in "manufactured products". However, the surplus with the EU fell by 30 per cent (to 4 bn ecus) and by 20 per cent with the US (to 23 bn ecus). Trade surplus with ASEAN rose by a quarter and was 80 per cent larger than the surplus with the EU.

4.2.3. Machinery.

In 1995, trade in this category of products remained buoyant, with imports and exports of "machinery" rising faster than overall trade. However, trade grew less rapidly than in 1994, because of the slowdown in investment recorded in the US and the low pace of overall growth in the EU and Japan. Nevertheless, 1995 saw the continuation of overall trends that have been discernible since 1991: a further worsening (by 3 bn ecus) of the US trade deficit, while both the EU and Japan (marginally) increased their surplus. The figures also point to the strong dynamism of investment in many developing countries, although the peso crisis in Mexico and its regional repercussions weighed heavily on investment in Latin America. South East Asia and China have further consolidated their rank as major manufacturers and exporters of machinery.

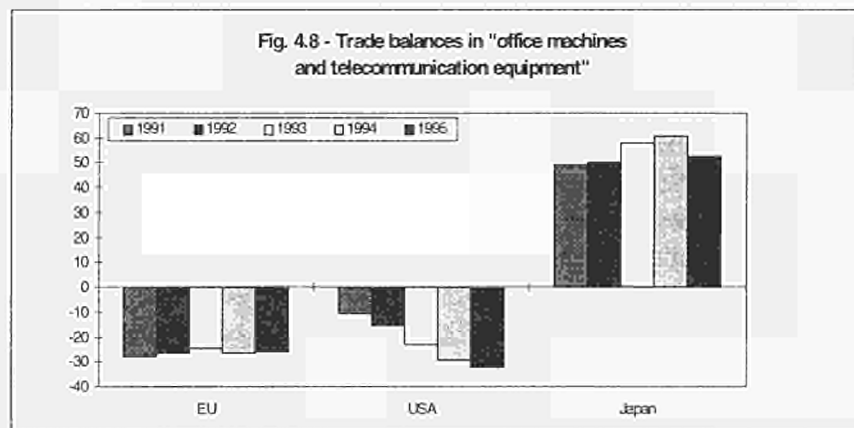
For the EU, exports of "machinery" are very important: in 1995, they represented a third of exports of manufactured products and 28 per cent of total exports. The Union's relative strength in this sector, measured by its export/import ratio (125 per cent), give it an intermediate position between Japan (346 per cent) and the US (83 per cent). The Union had a particularly strong competitive position in the sub-group "power generating machinery and non-electrical machinery" where its surplus was almost ten times higher than the US surplus and 27 per cent higher than the Japanese surplus.

EU imports of machinery grew faster in 1995 (11 per cent) than overall imports or imports of manufactured products. Imports from the CIS, the Central and Eastern European Countries, China and ASEAN expanded at above-average rates and account for 19 per cent of EU imports of machinery products, a gain of seven percentage points since 1992. However, they are also fast-expanding key export markets for the EU, representing 22 per cent of exports of this product category, up from 17 per cent in 1992. With the exception of ASEAN (with which the EU had a relatively small but declining trade deficit in 1995), the EU had a positive trade balance with these regions.

Overall, the EU ran trade surpluses with its immediate neighbours and all developing countries but deficits with the US, Japan and South East Asia. The surplus with the

EFTA countries, which were the EU's largest export market, jumped by 90 per cent, thanks to booming exports (+ 17 per cent). In terms of product sub-category, the EU improved its trade surplus (54 bn ecus) in "power generating machinery and non-electrical machinery", while the trade deficit in "Office and telecommunication equipment" (at - 26 bn ecus, the largest for all the product categories defined in this publication) remained constant. In fact, for this product sub-category, export growth averaged more than 20 per cent in 1993-1995; thus, the export/import ratio improved to 62 per cent in 1995 from 54 per cent in 1993.

In 1995, US trade in "machinery", measured in ecus, expanded at a more modest pace than in the previous year, due to both the economic slowdown in the US and exchange rate considerations. In value terms, imports and exports grew at practically the same rate of 7 per cent, a satisfactory performance considering that in the previous years, import growth had been always far superior to export growth. However, due to the differences in the absolute values of imports and exports, the deficit further increased by 8 per cent to reach 30 bn ecus. As in 1994, monetary considerations also had an influence: the decline in the US trade deficit with Japan in machinery products (which was the result of lower imports and higher exports) can be explained to a large extent by the sharp depreciation of the US dollar against the yen in the first half of the year, although this was partly reversed in the second half.



Nevertheless, the US deficit with Japan remained at a high level (34 bn ecus), superior, for example, to the bilateral deficit in automotive products.

Among the three product sub-categories, trade in "office machines and telecommunication equipment" was the most buoyant, with exports and imports increasing by 12 per cent and 11 per cent respectively. Nevertheless, the trade balance remained negative. In fact, only in the sub-category "power generating machinery and other non-electrical machinery" did the US manage to obtain a trade surplus.

South East Asia's relative importance compared with both the EU and Japan for US trade in machinery products continued to grow noticeably.. The Mexican crisis and its aftermath in the region had a negative consequence on US exports of machinery products to Latin America, which recorded a 4 per cent decline in ecu value. Reversing a trend observed in the recent years, the US increased its trade surplus with the EU, which remained the US' largest export market of machinery products. This improvement was essentially caused by lower US imports of "power generating machinery and other non-electrical machinery", in all likelihood a reflection of the appreciation of the leading European exporters' currencies.

In Japan, imports of "machinery products" (which represented 18 per cent of total imports) pulled total import growth upwards: indeed, in value terms, they rose by a staggering 38 per cent. At the same time, export growth declined further compared with 1994, achieving only a modest 4.5 per cent rise in value against 12 per cent in the previous year. These trends reflected the continuous influence of currency movements on trade flows. As a result, the trade surplus in "machinery" declined by 5 per cent in value terms, a modest decline considering the above-mentioned figures but due to the sheer differences in the absolute values of exports and imports.

Continuing a trend observed in the recent years, ASEAN and China further increased their position in Japan as both major suppliers and importers of "machinery". And while Japan managed an above-average export performance on these markets (+ 15 and + 13 per cent respectively), its imports grew even faster (+ 48 and + 70 per cent in value terms). The same trends were also observed with the four NIEs. As a result, the combined share of the EU and the US in the Japanese market fell below 50 per cent for the first time in many years. However, the Japanese bilateral surplus with the US fell by 13 per cent while the surplus with the EU increased, albeit only marginally.

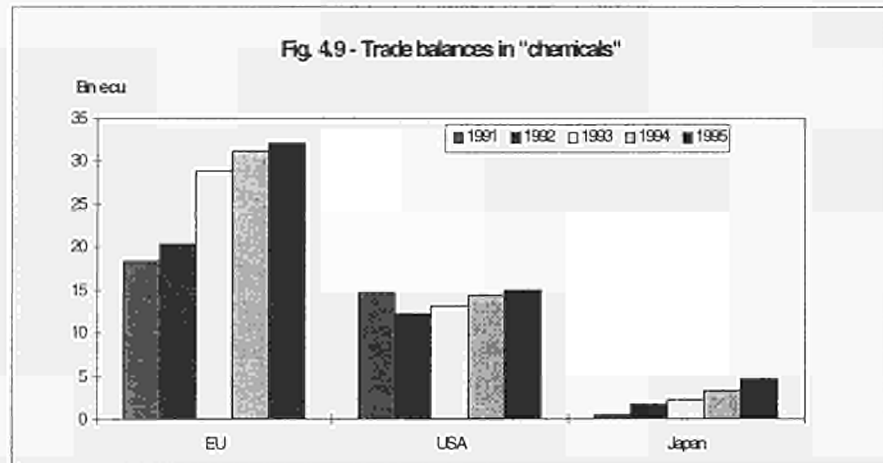
In terms of product sub-category, Japan managed to increase its surplus in "power generating machinery and other non-electrical machinery", essentially because of strong export growth to ASEAN. Lower surpluses were recorded in the two other sub-categories.

4.2.4. Chemicals

Trade in "chemicals" remains one of great importance for the EU, and still represented more than 10 per cent of total EU trade in 1995. The relative importance of "chemicals" in EU imports is, however, steadily growing, and reached 8 per cent in 1995, while its share of exports remains stable. The EU trade balance grew slightly in absolute terms, but the export/import ratio has now contracted for three consecutive

years. At 170 per cent, the ratio is still, however, higher than for any of the Triad partners.

Important shifts can be noted in the "chemicals" trade with an 18 per cent growth of the surplus which could, to a large extent, be attributed to a hefty 27 per cent export growth in the plastics sector.



The surplus with

EFTA countries trebled to 1.5 bn ecu, principally as a result of 19 per cent growth in plastics exports. The deficit in the trade with China continued to grow, reaching 0.5 bn ecus, but a small deficit has also developed with the former USSR. The growth of "chemicals" imports from the ASEAN countries and from the 4 NIEs of Asia were impressive, with 40 and 44 per cent respectively. Though the absolute levels are still small, these growth rates confirm a recent trend.

In terms of trade balance for the sector, the relative weight of the EU's "near abroad" (EFTA, CEC, former USSR and the Mediterranean basin) has grown from 24 per cent in 1992 to 28 per cent last year.

The US continued to improve its trade balance in "chemicals", and it was in 1995 the second in size after the trade surplus in agriculture. The sector is of growing importance for the US, with 8 per cent of total trade and 11 per cent of exports. But imports of "chemicals" have for four consecutive years grown faster than exports and the export/import ratio continues to be reduced. For the whole sector it has fallen by 8 per cent, but by 24 per cent for the pharmaceuticals sector.

"Chemicals" account for a growing share of EU exports to the US (12 per cent in 1995). However, the EU's share of the chemicals market remains constant at 39 per cent. Over a slightly longer period, the EU share has gone down from 43 per cent in 1992, while the Western Hemisphere and Asia increased their share from 33 to 35 per cent. Almost 80 per cent of the US surplus in this category is due to the largely positive trade balances with Latin America and the 4 NIEs of Asia - two rapidly expanding markets for chemical products.

After three years of very strong growth of US imports of "chemicals" from EFTA, to a large extent due to imports of pharmaceuticals, growth reached a still impressive level of 10 per cent.

The Japanese chemical industry again registered a very successful year, with exports growing by 15 per cent. The chemical sector continued to increase its share in Japan's exports - now reaching 7 per cent - and the sector's share of the trade surplus almost doubled in 1995 to 6 per cent. Behind this impressive performance lay very

strong export growth to China (46 per cent), ASEAN (18 per cent) and the four NIEs (17 per cent). In the Triad, Japan is now the major source of "chemicals" imports for all these areas. The deficits with EU and the US grew slightly.

The "plastics" subsector remained the engine behind the growing successes of the Japanese chemical industry. Profiting from very low world market prices on crude oil during 1995, it produced double digit growth rates in exports to ASEAN and the four NIEs for the last three years.

"Medical and pharmaceutical products" continued to be a less dynamic sub-sector of the Japanese trade. For the first time in three years, exports grew somewhat, but imports grew even faster, resulting in a still growing trade deficit of 2.4 bn ecus. This subsector is, apart from "textiles and clothing", the only in which Japan continuously registers substantial deficits. The subsector's deficit with the EU corresponded to two thirds of the total deficit, while the trade with the US and EFTA accounted for the rest.

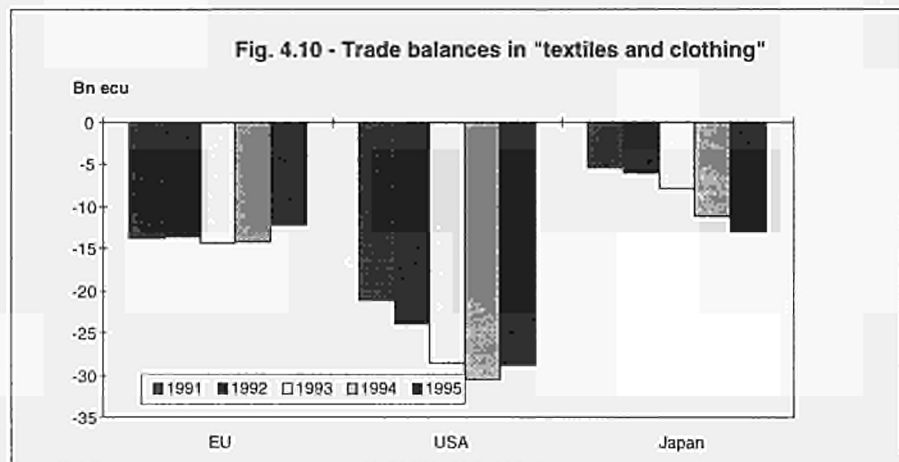
4.2.5. Textiles and clothing

All Triad members maintained rather important deficits in "textiles and clothing" trade, but excepting Japan, the deficits shrank somewhat in absolute size in 1995. The gradual phasing out of the Multifibre Agreement may change that picture. Behind the EU's continuously improving export/import ratio lay, in 1995, almost stagnant import growth, while exports grew by a respectable 7 per cent. The sector's relative share of exports is, however, slowly being reduced.

EU exports fared well in several markets, most notably in Japan, the EFTA countries, the 4 NIEs, and in Australia/New Zealand. The recent trend of steadily growing Japanese imports of EU clothing continued in 1995,

bringing the EU surplus to over 3 bn ecus. Stagnant exports and increased imports, however, somewhat reduced the 1994 record surplus with the US.

For the first time in five years, the EU's trade deficit with China was reduced, and China's market share went down from 12 to 11 per cent. ASEAN and the 4 NIEs also found their surpluses with the EU reduced, but South Asia confirmed its position as the region with the largest surplus, 6 bn ecus. In value, more than half of South Asian exports to the EU is made up of "textiles and clothing" and over 14 per cent of EU imports originate from this region.



In spite of reduced imports and growing exports, the US export/import ratio for "textiles and clothing" only increased by 2 percentage points at 27 per cent. After "fuel/petroleum products", this is still by far the lowest ratio of all major product groups.

Latin America has doubled its trade surplus with the US in "textiles and clothing" since 1992. This sector now represents almost one third of the region's total surplus and almost one fifth of US textiles and clothing imports. The ACP countries have also maintained a surplus with the US for several years, though its growth was reduced in 1995. Imports from Asia, however, either shrank or remained stable in 1995, resulting in reduced market shares compared, in particular, with Latin America. This may be an effect of the NAFTA agreement.

The US continued to register notable growth in "textiles and clothing" exports to Japan, and in 1995 also saw exports to the ACP countries and to the Mediterranean basin grow more than the average.

1995 did not see any change in the trend of a continuously growing "textiles and clothing" deficit for Japan. The deficit has in fact grown both in absolute terms (13 bn ecus, twice that for 1992) and in relative terms (7 per cent of the total deficit in 1992 and 16 per cent today). It is Japan's second largest manufacturing sector deficit after "medical and pharmaceutical products".

More than half of Japanese imports of "textiles and clothing" originated in China, which further expanded its surplus with Japan to 8 bn ecus. The trend of slightly growing Japanese exports in this sector to China continued but in the Triad Japan still had the largest deficit with China. Likewise, the "textiles" deficit with the ASEAN countries continued to grow, while that with the four NIEs was somewhat reduced.

It may be noteworthy that South Asia has not been as successful in exporting to Japan as to EU and the US. Only about 4 per cent of Japanese imports in the sector originated in South Asia, which can be compared with 14 per cent for the four NIEs and 7 per cent for the ASEAN countries.

An evaluation of EU export performance using Constant Market Share analysis

Constant Market Share (CMS) analysis is a tool for evaluating export performance. It reveals the extent to which changes in a country's share in world trade, or in a particular market, reflect changes in relative competitiveness and/or in the product structure and geographic orientation of its exports. This analysis can be carried out at the aggregate level as well as for specific product groups or products.

The EU's export performance is compared to the development of imports from its partners and to the development of trade in each product category. CMS analysis disaggregates the total change in exports into:

- (i) a *scale effect*, representing the export growth of a country that would have occurred had all its shares on product and geographical markets remained constant;
- (ii) a *geographic market effect*, denoting the export growth that would have occurred had the respective shares of product and geographical markets remained constant, corrected for growth on product markets;
- (iii) a *commodity effect*, representing the export growth that would have occurred had the respective shares of product and geographical markets remained constant, corrected for growth on geographical markets;
- (iv) an *interaction effect*, describing the interaction between (ii) and (iii);
- (v) a *static effect*, indicating the impact of changing exports shares if the size of the reference markets had remained constant. It can thus be interpreted as an indicator of the change in a country's competitiveness vis-à-vis other countries exporting to the same reference markets; and
- (vi) a *dynamic effect*, a second-order effect that shows the interaction between changing market shares and the development of trade flows.

The changes in the reference market (scale effect) together with the market, commodity and interaction effects define the export growth that would have occurred if the share of the country on all regional and product markets had remained the same. The total of effects (i)-(iv) thus gives the hypothetical Constant Market Shares change of exports.

The residual is decomposed in the static and dynamic effects, (v) and (vi), which is generally used as an indicator of changes in competitiveness, since it reflects the capacity of countries to adapt to changes in geographical and product markets.

CMS results on EU exports of manufactured products in 1991-1994.

An analysis of the export performance of manufactured products to a number of countries, accounting for about 60 per cent of total EU exports, suggests that the **geographical distribution of EU exports of manufactured products during this period was the main reason for the loss in world market share.** In contrast, the product composition of manufactured exports seems to have been neutral.

Looking at the results in more detail, the static and dynamic effects confirm an overall decrease in EU competitiveness for manufactured products. The analysis shows that had the growth of EU exports kept up with the growth of the world market, the former would have increased by an absolute figure of 129.7 bn ecus in 1991-94, instead of by the realised figure of 75.1 bn ecus in reality. The difference of 54.6 bn ecus was, in fact, captured by other competitors and could be considered a loss for the EU.

Nearly half of the loss is shown by the analysis to be attributable to the geographic distribution of the Union's exports, which were concentrated in those regions with the least dynamic growth rates. Confirmation, if this is needed, that the EU needs to focus more on the fast-growing markets of Asia, Latin America, etc.

The small absolute and relative sizes of the commodity effect throughout the period suggest that the product composition of EU manufactured products exports was not a significant factor. EU exports consisted, in general, of products for which world demand was growing.

The above results are not unexpected. Rather, they confirm the conclusions of analyses obtained by other methodologies, thereby raising the confidence which can be placed in the CMS technique.

The main results are summarised in the table below.

Results of the CMS Analysis for the EU vis-à-vis the reference group

(per cent and bn ecu)

	per cent*			bn ecu			Accum. 91-94
	91-92	92-93	93-94	91-92	92-93	93-94	
Actual change in EU export value	2.2	13.1	13.0	5.3	32.9	36.8	75.1
<i>Decomposition</i>							
Scale Effect	13.4	21.7	15.0	32.9	54.4	42.5	129.7
Market Effect	-4.1	-5.3	-0.3	-10.2	-13.3	-0.9	-24.4
Commodity Effect	0.4	-0.5	-0.3	0.9	-1.4	-0.9	-1.3
Interaction Effect	-0.5	-0.3	-0.7	-1.1	-0.7	-1.9	-3.7
Constant Market Share	9.1	15.5	13.7	22.5	39.1	38.8	100.4
<i>Residual</i>							
Static Effect	-2.8	-1.7	-0.5	-6.9	-4.3	-1.3	-12.5
Dynamic Effect	-4.2	-0.7	-0.2	-10.2	-1.9	-0.7	-12.8

*Calculated on basis of ecu values. Per cent of EU exports in base periods.

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DEFINITION OF COUNTRY GROUPINGS

- 1) **EUR 12** - As from 1991 the statistics for EUR 12 include Germany with its new territorial definition.
In the definition of EUR 12, data from the UNO database "Comtrade" include the Canary Islands and Ceuta and Mellila ("Spanish territories not included in the customs or statistical territory"). In this report the only figures affected by this are those where the United States and Japan are "declaring countries" and the Union is the "partner country".
- 2) **EXTRA-EU or EXTRA-12** - all third countries.
- 3) **EFTA** - Austria, Finland, Iceland, Norway, Sweden, Switzerland.
- 4) **MEDITERRANEAN BASIN** - Albania, Algeria, Ceuta and Melilla, Cyprus, Egypt, Gibraltar, Israel, Jordan, Lebanon, Libya, Malta, Morocco, Syria, Tunisia, Turkey, ex-Yugoslavia. Ceuta and Melilla are not included in the statistical data from the UNO due to unavailability of data.
- 5) **CENTRAL AND EASTERN EUROPEAN COUNTRIES** - Albania, Bulgaria, Czech republic, Hungary, Poland, Romania, Slovakia.
- 6) **LATIN AMERICA** - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, El Salvador, Ecuador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.
- 7) **ASEAN** - Brunei, Indonesia, Malaysia, Philippines, Singapore, Thailand.
- 8) **NEWLY INDUSTRIALISED ECONOMIES (FOUR ASIAN NIEs)** - Hong Kong, Singapore, South Korea, Taiwan.
- 9) **SOUTH ASIA** - Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan, Sri Lanka.
- 10) **GULF STATES** - Bahrain, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, United Arab Emirates, Yemen.
- 11) **OPEC** - Algeria, Ecuador, Gabon, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.
- 12) **ACP** - 68 trading partners. Code 1031 in the EUROSTAT "Geonomenclature 1992".

Annex

DEFINITION OF PRODUCT GROUPINGS

1. Primary products	SITC 0+1+2+3+4+68
1.1 Agricultural products	SITC 0+1+21+22+231+24+261 to 265+268+29+4
1.2 Mining products	SITC 27+28+3+68
1.2.1 Non-ferrous metals	SITC 68
1.2.2 Fuels	SITC 3
1.2.2.1 Petroleum and petroleum products	SITC 33
1.3 Non-agricultural raw materials	SITC 232+25+266+267+269
2. Manufactured products	SITC 5+6-68+7+8
2.1 Machinery	SITC 71-713+72 to 76+77-7783
2.1.1 Office machines and telecommunication equipment	SITC 75+76+776
2.1.2 Power generating machinery and other non-electrical machinery	SITC 71-713+72 to 74
2.1.3 Electrical machinery and apparatus	SITC 77-776-7783
2.2 Transport equipment	SITC 713+7783+78+79
2.2.1 Automotive products	SITC 7132+7783+781 to 784
2.3 Chemicals	SITC 5
2.3.1 Medical/pharmaceutical products	SITC 54
2.3.2 Plastics	SITC 57+58
2.4 Other manufactured products	SITC 6-68+8
2.4.1 Textiles and clothing	SITC 65+84
2.4.2 Iron and steel	SITC 67
2.4.3 Paper and articles of papers	SITC 64
2.4.4 Non-metallic mineral manufactures, N.E.S.	SITC 66
3. Other products	SITC 9

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**TABLE 0.1 - GEOGRAPHIC BREAKDOWN OF IMPORTS AND EXPORTS
ALL PRODUCTS**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
WORLD (*)	487.1	493.2	543.2	575.6	426.4	515.1	583.5	589.3	179.5	205.5	232.7	257.0
EUROPEAN UNION (EU12)					74.8	86.6	97.3	96.3	24.1	25.8	30.1	33.8
UNITED STATES	86.8	84.5	92.7	98.0					40.6	47.6	53.6	58.0
JAPAN	51.5	47.7	48.4	50.6	77.2	94.3	103.7	97.2				
CANADA	9.0	7.9	9.1	11.2	78.0	97.0	111.7	113.4	5.9	6.9	7.6	8.2
EFTA(6)	111.7	109.9	123.7	126.6	11.9	13.9	15.5	17.0	4.9	5.5	6.3	7.6
CENTRAL/EAST. EUROPE	19.0	20.3	26.2	33.3	0.9	1.0	1.4	1.7	0.4	0.3	0.2	0.3
CIS+BALTICS	17.6	19.2	23.0	25.3	0.7	1.9	3.5	4.0	1.9	2.6	3.2	3.9
MEDITERRANEAN BASIN	41.1	39.4	42.6	44.8	5.9	7.5	8.7	8.7	1.1	1.3	1.5	1.7
LATIN AMERICA	24.6	22.1	27.0	29.2	52.7	63.6	74.6	80.0	6.3	6.5	7.5	8.6
CHINA	16.8	19.6	22.7	24.8	21.1	28.8	35.0	37.1	13.1	17.5	23.3	27.5
ASEAN	21.9	25.5	29.8	32.2	29.0	37.6	45.7	49.0	24.3	29.1	32.1	35.6
4 NIE'S OF ASIA	29.7	31.0	33.1	36.4	50.1	57.3	62.8	64.7	20.2	23.0	26.3	31.5
SOUTH ASIA	8.0	9.4	10.9	11.7	5.3	6.8	7.8	7.8	2.1	2.6	3.0	3.0
GULF STATES	12.8	12.7	11.9	11.1	9.9	10.0	9.4	8.8	19.8	20.2	20.2	21.0
ACP	18.0	14.9	18.6	19.4	12.4	14.2	13.8	13.3	1.4	2.0	1.9	2.0
OPEC	42.7	41.3	41.5	39.6	27.4	30.5	30.5	30.5	30.0	32.1	32.3	32.8
AUSTRALIA AND NEW ZE	6.1	5.4	6.2	6.4	4.1	4.1	4.2	3.9	10.9	11.9	13.3	13.1
	EXPORTS (BN ECU)											
WORLD (*)	436.1	491.1	541.8	589.7	344.6	396.9	433.9	445.7	261.6	308.2	335.0	338.6
EUROPEAN UNION (EU12)					79.2	82.8	87.0	89.7	48.1	48.6	48.8	50.6
UNITED STATES	73.8	85.1	95.2	93.3					74.4	90.8	100.5	93.3
JAPAN	20.6	22.8	26.6	29.9	36.8	40.9	45.3	49.1				
CANADA	8.5	8.6	9.5	9.1	69.5	85.6	96.8	96.3	5.4	5.4	5.0	4.4
EFTA(6)	107.8	107.2	119.4	133.2	8.3	10.8	10.1	10.7	6.5	6.0	6.2	5.8
CENTRAL/EAST. EUROPE	21.7	26.3	31.4	39.0	1.3	1.6	1.2	1.5	0.6	0.4	0.4	0.6
CIS+BALTICS	13.5	15.8	17.5	19.8	2.9	3.4	3.0	2.9	0.9	1.4	1.2	1.0
MEDITERRANEAN BASIN	45.4	53.6	55.0	60.8	9.5	11.6	11.9	11.2	3.2	3.9	3.2	3.2
LATIN AMERICA	20.5	24.1	29.0	30.5	54.9	62.8	74.4	69.4	10.8	12.8	14.1	13.7
CHINA	6.9	11.3	12.5	13.1	5.8	7.5	7.9	9.0	9.2	14.7	15.8	16.8
ASEAN	19.3	23.2	27.8	33.2	18.5	24.2	27.0	30.1	31.4	42.1	51.1	58.7
4 NIE'S OF ASIA	27.6	34.3	40.7	45.8	37.4	44.9	50.5	56.8	55.9	68.6	79.1	84.8
SOUTH ASIA	7.9	9.4	10.5	12.2	2.4	3.4	2.9	3.7	2.7	3.2	3.2	3.5
GULF STATES	18.9	20.3	19.9	19.9	8.5	9.0	8.1	7.9	7.5	7.6	6.2	5.0
ACP	17.4	16.5	14.9	16.9	6.4	7.2	7.1	7.6	3.5	4.4	4.0	3.3
OPEC	42.0	40.9	37.2	38.2	16.9	17.6	16.1	16.0	14.6	14.7	14.0	13.6
AUSTRALIA AND NEW ZE	7.3	8.2	10.0	10.7	7.9	8.1	9.6	9.5	6.3	7.7	8.7	7.4

(*) EXTRA-EU FOR THE UNION

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TABLE 0.2 - GEOGRAPHIC BREAKDOWN OF TRADE BALANCES AND EXPORT/IMPORT RATIOS

ALL PRODUCTS

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
TRADE BALANCES (BN ECU)												
WORLD (*)	-51.0	-2.1	-1.4	14.1	-81.8	-118.2	-149.6	-143.6	82.1	102.7	102.3	81.6
EUROPEAN UNION (EU12)					4.4	-3.8	-10.3	-6.6	24.0	22.8	18.7	16.8
UNITED STATES	-13.0	0.6	2.5	-4.7					33.8	43.2	46.9	35.3
JAPAN	-30.9	-24.9	-21.8	-20.7	-40.4	-53.4	-58.4	-48.1				
CANADA	-0.5	0.7	0.4	-2.1	-8.5	-11.4	-14.9	-17.1	-0.5	-1.5	-2.6	-3.8
EFTA(6)	-3.9	-2.7	-4.3	6.6	-3.6	-3.1	-5.4	-6.3	1.6	0.5	-0.1	-1.8
CENTRAL/EAST. EUROPE	2.7	6.0	5.2	5.7	0.4	0.6	-0.2	-0.2	0.2	0.1	0.2	0.3
CIS+BALTICS	-4.1	-3.4	-5.5	-5.5	2.2	1.5	-0.5	-1.1	-1.0	-1.2	-2.0	-2.9
MEDITERRANEAN BASIN	4.3	14.2	12.4	16.0	3.6	4.1	3.2	2.5	2.1	2.6	1.7	1.5
LATIN AMERICA	-4.1	2.0	2.0	1.3	2.2	-0.8	-0.2	-10.6	4.5	6.3	6.6	5.1
CHINA	-9.9	-8.3	-10.2	-11.7	-15.3	-21.3	-27.1	-28.1	-3.9	-2.8	-7.5	-10.7
ASEAN	-2.6	-2.3	-2.0	1.0	-10.5	-13.4	-18.7	-18.9	7.1	13.0	19.0	23.1
4 NIE'S OF ASIA	-2.1	3.3	7.6	9.4	-12.7	-12.4	-12.3	-7.9	35.7	45.6	52.8	53.3
SOUTH ASIA	-0.1	0.0	-0.4	0.5	-2.9	-3.4	-4.9	-4.1	0.6	0.6	0.2	0.5
GULF STATES	6.1	7.6	8.0	8.8	-1.4	-1.0	-1.3	-0.9	-12.3	-12.6	-14.0	-16.0
ACP	-0.6	1.6	-3.7	-2.5	-6.0	-7.0	-6.7	-5.7	2.1	2.4	2.1	1.3
OPEC	-0.7	-0.4	-4.3	-1.4	-10.5	-12.9	-14.4	-14.5	-15.4	-17.4	-18.3	-19.2
AUSTRALIA AND NEW ZE	1.2	2.8	3.8	4.3	3.8	4.0	5.4	5.6	-4.6	-4.2	-4.6	-5.7
EXPORTS/IMPORTS RATIOS (IN %)												
WORLD (*)	90	100	100	102	81	77	74	76	146	150	144	132
EUROPEAN UNION (EU12)					106	96	89	93	200	188	162	150
UNITED STATES	85	101	103	95					183	191	188	161
JAPAN	40	48	55	59	48	43	44	51				
CANADA	94	109	104	81	89	88	87	85	92	78	66	54
EFTA(6)	97	98	97	105	70	78	65	63	133	109	98	76
CENTRAL/EAST. EUROPE	114	130	120	117	144	160	86	88	150	133	200	200
CIS+BALTICS	77	82	76	78	414	179	86	73	47	54	38	26
MEDITERRANEAN BASIN	110	136	129	136	161	155	137	129	291	300	213	188
LATIN AMERICA	83	109	107	104	104	99	100	87	171	197	188	159
CHINA	41	58	55	53	27	26	23	24	70	84	68	61
ASEAN	88	91	93	103	64	64	59	61	129	145	159	165
4 NIE'S OF ASIA	93	111	123	126	75	78	80	88	277	298	301	269
SOUTH ASIA	99	100	96	104	45	50	37	47	129	123	107	117
GULF STATES	148	160	167	179	86	90	86	90	38	38	31	24
ACP	97	111	80	87	52	51	51	57	250	220	211	165
OPEC	98	99	90	96	62	58	53	52	49	46	43	41
AUSTRALIA AND NEW ZE	120	152	161	167	193	198	229	244	58	65	65	56

(*) EXTRA-EU FOR THE UNION

Annex

**TABLE 0.3 - GEOGRAPHIC BREAKDOWN OF THE STRUCTURE OF IMPORTS AND EXPORTS
ALL PRODUCTS**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURES OF IMPORTS (IN %)												
WORLD (*)	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
EUROPEAN UNION (EU12)					17.5	16.8	16.7	16.3	13.4	12.6	12.9	13.2
UNITED STATES	17.8	17.1	17.1	17.0					22.6	23.2	23.0	22.6
JAPAN	10.6	9.7	8.9	8.8	18.1	18.3	17.8	16.5				
CANADA	1.8	1.6	1.7	1.9	18.3	18.8	19.1	19.2	3.3	3.4	3.3	3.2
EFTA(6)	22.9	22.3	22.8	22.0	2.8	2.7	2.7	2.9	2.7	2.7	2.7	3.0
CENTRAL/EAST. EUROPE	3.9	4.1	4.8	5.8	0.2	0.2	0.2	0.3	0.2	0.1	0.1	0.1
CIS+BALTICS	3.6	3.9	4.2	4.4	0.2	0.4	0.6	0.7	1.1	1.3	1.4	1.5
MEDITERRANEAN BASIN	8.4	8.0	7.8	7.8	1.4	1.5	1.5	1.5	0.6	0.6	0.6	0.7
LATIN AMERICA	5.1	4.5	5.0	5.1	12.4	12.3	12.8	13.6	3.5	3.2	3.2	3.3
CHINA	3.4	4.0	4.2	4.3	4.9	5.6	6.0	6.3	7.3	8.5	10.0	10.7
ASEAN	4.5	5.2	5.5	5.6	6.8	7.3	7.8	8.3	13.5	14.2	13.8	13.9
4 NIE'S OF ASIA	6.1	6.3	6.1	6.3	11.7	11.1	10.8	11.0	11.3	11.2	11.3	12.3
SOUTH ASIA	1.6	1.9	2.0	2.0	1.2	1.3	1.3	1.3	1.2	1.3	1.3	1.2
GULF STATES	2.6	2.6	2.2	1.9	2.3	1.9	1.6	1.5	11.0	9.8	8.7	8.2
ACP	3.7	3.0	3.4	3.4	2.9	2.8	2.4	2.3	0.8	1.0	0.8	0.8
OPEC	8.8	8.4	7.6	6.9	6.4	5.9	5.2	5.2	16.7	15.6	13.9	12.6
AUSTRALIA AND NEW ZE	1.3	1.1	1.1	1.1	1.0	0.8	0.7	0.7	6.1	5.8	5.7	5.1
STRUCTURE OF EXPORTS (IN %)												
WORLD (*)	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
EUROPEAN UNION (EU12)					23.0	20.9	20.1	20.1	18.4	15.8	14.6	14.9
UNITED STATES	16.9	17.3	17.6	15.8					28.4	29.5	30.0	27.6
JAPAN	4.7	4.6	4.9	5.1	10.7	10.3	10.4	11.0				
CANADA	1.9	1.8	1.8	1.5	20.2	21.6	22.3	21.6	2.1	1.8	1.5	1.3
EFTA(6)	24.7	21.8	22.0	22.6	2.4	2.7	2.3	2.4	2.5	1.9	1.9	1.7
CENTRAL/EAST. EUROPE	5.0	5.4	5.8	6.6	0.4	0.4	0.3	0.3	0.2	0.1	0.1	0.2
CIS+BALTICS	3.1	3.2	3.2	3.4	0.8	0.9	0.7	0.7	0.3	0.5	0.4	0.3
MEDITERRANEAN BASIN	10.4	10.9	10.2	10.3	2.8	2.9	2.7	2.5	1.2	1.3	1.0	0.9
LATIN AMERICA	4.7	4.9	5.4	5.2	15.9	15.8	17.1	15.6	4.1	4.2	4.2	4.0
CHINA	1.6	2.3	2.3	2.2	1.7	1.9	1.8	2.0	3.5	4.8	4.7	5.0
ASEAN	4.4	4.7	5.1	5.6	5.4	6.1	6.2	6.8	12.0	13.7	15.3	17.3
4 NIE'S OF ASIA	6.3	7.0	7.5	7.8	10.9	11.3	11.6	12.7	21.4	22.3	23.6	25.0
SOUTH ASIA	1.8	1.9	1.9	2.1	0.7	0.9	0.7	0.8	1.0	1.0	1.0	1.0
GULF STATES	4.3	4.1	3.7	3.4	2.5	2.3	1.9	1.8	2.9	2.5	1.9	1.5
ACP	4.0	3.4	2.8	2.9	1.9	1.8	1.6	1.7	1.3	1.4	1.2	1.0
OPEC	9.6	8.3	6.9	6.5	4.9	4.4	3.7	3.6	5.6	4.8	4.2	4.0
AUSTRALIA AND NEW ZE	1.7	1.7	1.8	1.8	2.3	2.0	2.2	2.1	2.4	2.5	2.6	2.2

(*) EXTRA-EU FOR THE UNION

Annex

**TABLE 0.4 - GEOGRAPHIC BREAKDOWN OF IMPORTS AND EXPORTS GROWTH RATES
ALL PRODUCTS**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
IMPORTS GROWTH RATES (IN %)												
WORLD (*)	-1.4	1.3	10.1	6.0	3.8	20.8	13.3	1.0	-6.0	14.5	13.2	10.4
EUROPEAN UNION (EU12)					3.6	15.8	12.4	-1.0	-6.6	7.1	16.7	12.3
UNITED STATES	-5.3	-2.6	9.7	5.7					-6.5	17.2	12.6	8.2
JAPAN	-0.6	-7.4	1.5	4.5	0.7	22.2	10.0	-6.3				
CANADA	-9.1	-12.2	15.2	23.1	3.2	24.4	15.2	1.5	-4.8	16.9	10.1	7.9
EFTA(6)	0.9	-1.6	12.6	2.3	0.0	16.8	11.5	9.7	-14.0	12.2	14.5	20.6
CENTRAL/EAST. EUROPE	17.3	6.8	29.1	27.1	0.0	11.1	40.0	21.4	-20.0	-25.0	-33.3	50.0
CIS+BALTICS	-4.9	9.1	19.8	10.0	0.0	171.4	84.2	14.3	-29.6	36.8	23.1	21.9
MEDITERRANEAN BASIN	-5.5	-4.1	8.1	5.2	-10.6	27.1	16.0	0.0	-21.4	18.2	15.4	13.3
LATIN AMERICA	-6.1	-10.2	22.2	8.1	4.4	20.7	17.3	7.2	-13.7	3.2	15.4	14.7
CHINA	12.0	16.7	15.8	9.3	28.7	36.5	21.5	6.0	13.9	33.6	33.1	18.0
ASEAN	10.1	16.4	16.9	8.1	18.4	29.7	21.5	7.2	-5.1	19.8	10.3	10.9
4 NIE'S OF ASIA	-2.6	4.4	6.8	10.0	0.2	14.4	9.6	3.0	-8.2	13.9	14.3	19.8
SOUTH ASIA	3.9	17.5	16.0	7.3	20.5	28.3	14.7	0.0	-16.0	23.8	15.4	0.0
GULF STATES	-8.6	-0.8	-6.3	-6.7	-7.5	1.0	-6.0	-6.4	-3.4	2.0	0.0	4.0
ACP	-5.8	-17.2	24.8	4.3	40.9	14.5	-2.8	-3.6	0.0	42.9	-5.0	5.3
OPEC	-8.8	-3.3	0.5	-4.6	-5.2	11.3	0.0	0.0	-5.4	7.0	0.6	1.5
AUSTRALIA AND NEW ZE	3.4	-11.5	14.8	3.2	-8.9	0.0	2.4	-7.1	-9.2	9.2	11.8	-1.5
EXPORTS GROWTH RATES (IN %)												
WORLD (*)	3.0	12.6	10.3	8.8	1.3	15.2	9.3	2.7	3.1	17.8	8.7	1.1
EUROPEAN UNION (EU12)					-4.9	4.5	5.1	3.1	0.0	1.0	0.4	3.7
UNITED STATES	3.7	15.3	11.9	-2.0					0.1	22.0	10.7	-7.2
JAPAN	-7.2	10.7	16.7	12.4	-5.2	11.1	10.8	8.4				
CANADA	-8.6	1.2	10.5	-4.2	1.2	23.2	13.1	-0.5	-8.5	0.0	-7.4	-12.0
EFTA(6)	-1.0	-0.6	11.4	11.6	-17.8	30.1	-6.5	5.9	-7.1	-7.7	3.3	-6.5
CENTRAL/EAST. EUROPE	22.6	21.2	19.4	24.2	30.0	23.1	-25.0	25.0	0.0	-33.3	0.0	50.0
CIS+BALTICS	-4.9	17.0	10.8	13.1	0.0	17.2	-11.8	-3.3	-47.1	55.6	-14.3	-16.7
MEDITERRANEAN BASIN	-0.9	18.1	2.6	10.5	2.2	22.1	2.6	-5.9	6.7	21.9	-17.9	0.0
LATIN AMERICA	13.3	17.6	20.3	5.2	15.6	14.4	18.5	-6.7	20.0	18.5	10.2	-2.8
CHINA	23.2	63.8	10.6	4.8	13.7	29.3	5.3	13.9	33.3	59.8	7.5	6.3
ASEAN	11.6	20.2	19.8	19.4	10.1	30.8	11.6	11.5	3.3	34.1	21.4	14.9
4 NIE'S OF ASIA	7.4	24.3	18.7	12.5	1.6	20.1	12.5	12.5	3.7	22.7	15.3	7.2
SOUTH ASIA	1.3	19.0	11.7	16.2	-7.7	41.7	-14.7	27.6	-6.9	18.5	0.0	9.4
GULF STATES	9.2	7.4	-2.0	0.0	3.7	5.9	-10.0	-2.5	25.0	1.3	-18.4	-19.4
ACP	9.4	-5.2	-9.7	13.4	52.4	12.5	-1.4	7.0	29.6	25.7	-9.1	-17.5
OPEC	6.9	-2.6	-9.0	2.7	9.7	4.1	-8.5	-0.6	9.8	0.7	-4.8	-2.9
AUSTRALIA AND NEW ZE	1.4	12.3	22.0	7.0	3.9	2.5	18.5	-1.0	3.3	22.2	13.0	-14.9

(*) EXTRA-EU FOR THE UNION

Annex

**Table 0.5 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 UNION
PARTNERS IN 1995, IMPORTS**

	1994		1995	
	Mio ECU	%	Mio ECU	%
EXTRA-EU	478.947	100,0	508.857	100,0
Of Which:				
USA	1 92.714	19,4	1 97.753	19,3
Japan	2 48.446	10,2	2 50.616	10,0
Switzerland(*)	3 38.715	8,1	3 40.635	8,0
Sweden	4 27.287	5,7	4 28.899	5,7
China	6 22.691	4,8	5 24.808	4,9
Austria	5 24.594	5,2	6 22.303	4,4
Norway	7 19.941	4,2	7 21.247	4,2
Russia	8 18.401	3,9	8 19.785	3,9
Finland	9 12.325	2,6	9 12.697	2,5
Canada	12 9.113	2,0	10 11.171	2,2
Total above Countries	314.227	66,1	329.914	65,1

**Table 0.6 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 UNION
PARTNERS IN 1995, EXPORTS**

	1994		1995	
	Mio ECU	%	Mio ECU	%
EXTRA-EU	477.267		514.698	100
Of Which:				
USA	1 95.160	20,0	1 92.994	18,1
Switzerland(*)	2 42.994	9,1	2 47.272	9,2
Austria	3 32.134	6,8	3 33.852	6,6
Japan	4 26.600	5,6	4 29.709	5,8
Sweden	5 24.227	5,1	5 28.595	5,6
Hong-Kong	6 13.086	2,8	6 14.672	2,9
Russia	8 12.169	2,6	7 13.498	2,7
Poland	10 10.829	2,3	8 13.469	2,7
China	7 12.507	2,7	9 12.976	2,6
Turkey	14 8.876	1,9	10 12.817	2,5
Total above Countries	278.582	58,9	299.854	58,7

(*) NB: Switzerland; 1994 with Liechtenstein; 1995 without

**Table 0.7 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 UNION
PARTNERS IN 1995, BY TRADE SURPLUS**

	1994	1995
	Mio ECU	Mio ECU
Austria	1 7.541	1 11.549
Hong-Kong	2 6.615	2 7.997
Switzerland(*)	5 4.279	3 6.637
Un. Arab Emir.	3 5.148	4 5.301
Israel	4 4.880	5 4.730
Australia	7 3.872	6 4.411
Turkey	16 1.337	7 3.913
Canary Islands	8 2.828	8 3.388
Poland	13 1.723	9 2.371
Egypt	10 1.782	10 2.357

**Table 0.8 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 UNION
PARTNERS IN 1995, BY TRADE DEFICIT**

	1994	1995
	Mio ECU	Mio ECU
Japan	1 -21.846	1 -20.907
China	2 -10.185	2 -11.832
Norway	3 -8.619	3 -9.406
Russia	4 -6.232	4 -6.287
USA	n/a 2.446	5 -4.759
Libya	6 -3.919	6 -3.449
Finland	5 -4.137	7 -2.264
Canada	n/a 372	8 -2.159
Iran	11 -1.594	9 -1.954
Taiwan	12 -1.556	10 -1.625

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**Table 0.5 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS
OF THE UNITED STATES IN 1995, IMPORTS**

	1994		1995	
	Mio ECU	%	Mio ECU	%
World	579.250	100,0	589.310	100,0
Of Which:				
Canada	1 110.899	19,1	1 113.362	19,2
Japan	2 102.956	17,8	2 97.244	16,5
Eur12	3 96.595	16,7	3 96.271	16,3
Mexico	4 42.314	7,3	4 47.970	8,1
China	5 34.758	6,0	5 37.084	6,3
Taiwan	6 23.490	4,1	6 23.056	3,9
South Korea	7 17.128	3,0	7 19.029	3,2
Singapore	8 13.162	2,3	8 14.447	2,5
Malaysia	9 12.121	2,1	9 13.747	2,3
Thailand	10 9.079	1,6	10 9.063	1,5
Total above Countries	462.502	79,8	471.273	80,0

**Table 0.6 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS
OF THE UNITED STATES IN 1995, EXPORTS**

	1994		1995	
	Mio ECU	%	Mio ECU	%
World	430.709	100	445.690	100
Of Which:				
Canada	1 96.050	22,3	1 96.346	21,6
Eur12	3 86.408	20,1	2 89.650	20,1
Japan	2 44.937	10,4	3 49.128	11,0
Mexico	4 42.735	9,9	4 35.404	7,9
South Korea	10 15.156	3,5	5 19.429	4,4
Taiwan	6 14.357	3,3	6 14.751	3,3
Singapore	5 10.947	2,5	7 11.711	2,6
Hong-Kong	7 9.621	2,2	8 10.871	2,4
China	13 7.807	1,8	9 8.982	2,0
Brasil	14 6.825	1,6	10 8.749	2,0
Total above Countries	334.842	77,7	345.022	77,4

**Table 0.7 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS OF
THE UNITED STATES IN 1995, BY TRADE SURPLUS**

	1994	1995
	Mio ECU	Mio ECU
Australia	1 5.344	1 5.526
Hong-Kong	4 1.096	2 2.656
Egypt	3 1.892	3 1.782
Argentina	2 2.225	4 1.765
Brazil	n/a -999	5 1.541
Un. Arab Emir.	5 936	6 1.153
Chili	9 591	7 1.083
Panama	7 775	8 807
Paraguay	8 596	9 713
Turkey	6 892	10 613

**Table 0.8 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS OF
THE UNITED STATES IN 1995, BY TRADE DEFICIT**

	1994	1995
	Mio ECU	Mio ECU
Japan	1 -58.019	1 -48.116
China	2 -26.951	2 -28.102
Canada	3 -14.849	3 -17.015
Mexico	n/a 421	4 -12.566
Taiwan	5 -9.134	5 -8.305
Malaysia	6 -6.266	6 -7.005
Eur12	4 -10.187	7 -6.620
Venezuela	8 -4.159	8 -4.424
Thailand	7 -4.992	9 -4.169
Indonesia	9 -3.539	10 -3.516

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**Table 0.5 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS
OF JAPAN IN 1995, IMPORTS**

	1994		1995	
	Mio ECU	%	Mio ECU	%
World	230.969	100,0	256.952	100,0
Of Which:				
USA	1 53.205	23,0	1 58.028	22,6
Eur12	2 29.894	12,9	2 33.807	13,2
China	3 23.105	10,0	3 27.536	10,7
South Korea	5 11.340	4,9	4 13.212	5,1
Australia	4 11.468	5,0	5 11.130	4,3
Taiwan	7 9.040	3,9	6 10.971	4,3
Indonesia	6 10.865	4,7	7 10.876	4,2
Canada	9 7.497	3,2	8 8.240	3,2
Malaysia	11 6.917	3,0	9 8.077	3,1
Un. Arab Emir.	8 7.687	3,3	10 7.801	3,0
Total above Countries	171.017	74,0	189.677	73,8

**Table 0.6 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS
OF JAPAN IN 1995, EXPORTS**

	1994		1995	
	Mio ECU	%	Mio ECU	%
World	332.571	100	338.636	100
Of Which:				
USA	1 99.793	30,0	1 93.290	27,5
Eur12	2 48.478	14,6	2 50.636	15,0
South Korea	4 20.443	6,1	3 23.873	7,0
Taiwan	5 19.991	6,0	4 22.093	6,5
Hong-Kong	3 21.616	6,5	5 21.196	6,3
Singapore	6 16.474	5,0	6 17.593	5,2
China	7 15.716	4,7	7 16.813	5,0
Thailand	8 12.338	3,7	8 15.084	4,5
Malaysia	9 10.368	3,1	9 12.826	3,8
Indonesia	11 6.433	1,9	10 7.621	2,3
Total above Countries	271.652	81,7	281.026	83,0

**Table 0.7 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS
OF JAPAN IN 1995, BY TRADE SURPLUS**

	1994	1995
	Mio ECU	Mio ECU
USA	1 46.589	1 35.263
Hong-Kong	2 19.814	2 19.103
Eur12	3 18.584	3 16.829
Singapore	4 12.569	4 12.345
Taiwan	5 10.952	5 11.122
South Korea	6 9.104	6 10.661
Thailand	7 5.452	7 7.347
Panama	8 4.859	8 5.426
Malaysia	9 3.451	9 4.750
Philippines	10 2.728	10 2.784

**Table 0.8 -TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS
OF JAPAN IN 1995, BY TRADE DEFICIT**

	1994	1995
	Mio ECU	Mio ECU
China	1 -7.389	1 -10.723
Un. Arab Emir.	2 -5.786	2 -6.187
Saudi Arabia	4 -4.309	3 -5.366
Australia	5 -4.159	4 -4.938
Canada	6 -2.525	5 -3.791
Indonesia	3 -4.431	6 -3.255
Russia	7 -1.933	7 -2.741
Chili	13 -1.030	8 -1.722
Iran	8 -1.538	9 -1.654
Kuwait	10 -1.188	10 -1.640

Annex

TABLE 1.1 - IMPORTS AND EXPORTS WITH THE REST OF THE WORLD (*), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	487.1	493.2	543.2	575.6	426.4	515.1	583.5	589.3	179.5	205.5	232.7	257.0
PRIMARY PRODUCTS	148.4	143.3	158.4	162.3	87.9	99.8	106.2	104.5	96.2	105.9	112.6	115.2
AGRICULTURAL PRODUCTS	56.3	54.5	63.8	65.4	29.9	35.1	38.2	36.5	41.3	49.1	55.4	54.6
MINING PRODUCTS	86.5	84.2	89.2	89.1	55.5	62.1	65.0	63.9	53.4	55.2	55.2	58.0
NON-FERROUS METALS	11.5	10.1	13.4	16.8	6.7	7.7	10.0	11.3	5.3	5.7	6.6	8.2
FUELS	65.2	62.7	62.9	58.1	45.2	50.6	50.9	48.2	40.9	42.1	40.8	41.2
PETROLEUM/PETR. PR	54.3	52.6	52.1	47.6	41.5	45.4	44.6	42.8	28.3	28.7	27.9	27.7
NON-AGRICULT. RAW MAT.	5.6	4.7	6.1	8.4	2.5	2.6	3.1	4.0	1.5	1.6	1.9	2.6
MANUFACTURED PRODUCTS	314.8	332.9	368.5	394.7	323.7	398.0	457.8	465.2	79.3	95.4	115.1	136.3
MACHINERY	101.2	104.9	120.3	133.3	110.0	138.4	166.3	178.4	20.7	25.7	32.9	45.5
OFFICE/TELECOM. EQUIP	50.0	53.2	61.2	68.6	61.6	79.1	96.3	107.0	10.4	14.1	19.4	28.8
POWER/NON-ELECT. MACH	35.4	34.7	38.6	41.0	31.1	37.8	45.3	45.9	6.9	7.3	8.1	9.8
ELECT. MACH./APPARATU	15.8	17.8	21.6	24.4	17.3	21.5	24.7	25.6	3.5	4.3	5.4	6.9
TRANSPORT EQUIPMENT	45.0	50.7	51.2	51.4	72.6	88.5	100.1	95.2	8.3	9.3	11.7	12.5
AUTOMOTIVE PRODUCTS	24.8	23.3	24.9	27.1	62.1	76.6	87.0	82.6	4.9	5.6	7.3	9.1
CHEMICALS	33.9	34.4	40.0	45.5	22.3	26.0	30.0	32.2	13.0	15.1	16.7	18.4
MEDICAL/PHARM. PROD.	6.9	7.7	8.5	9.5	3.0	3.6	4.0	4.3	2.8	3.4	3.6	3.8
PLASTICS	6.8	6.5	7.4	8.8	3.5	4.3	5.3	5.7	1.3	1.4	1.6	1.7
OTHER MANUFACTURED PROD.	134.7	142.1	156.0	164.0	118.8	145.1	161.3	159.4	37.3	45.4	53.7	59.9
TEXTILES AND CLOTHING	38.1	40.3	43.0	43.3	31.7	38.0	40.9	39.6	11.9	14.1	17.3	18.9
IRON AND STEEL	8.6	7.6	10.2	13.9	7.7	9.3	13.0	11.7	2.9	3.4	3.4	4.4
PAPER/ARTIC. OF PAPER	12.9	11.8	13.4	15.1	6.5	7.8	8.1	10.0	0.9	1.2	1.3	1.6
NON-METAL. MIN. MANUF	8.2	12.3	13.3	13.9	8.2	10.3	11.8	11.5	3.3	3.7	4.4	4.7
OTHER PRODUCTS	23.9	17.0	15.7	18.0	14.8	17.3	19.5	19.6	4.0	4.2	5.0	5.5
	EXPORTS (BN ECU)											
ALL PRODUCTS	436.1	491.1	541.8	589.7	344.6	396.9	433.9	445.7	261.6	308.2	335.0	338.6
PRIMARY PRODUCTS	58.4	67.9	70.5	71.6	65.0	69.2	73.6	80.7	6.3	7.5	8.4	9.0
AGRICULTURAL PRODUCTS	38.6	41.8	45.1	48.2	44.1	48.6	51.9	54.6	1.7	2.0	2.0	1.9
MINING PRODUCTS	18.4	24.7	24.3	22.0	16.4	16.5	16.7	19.2	3.5	4.3	4.9	5.5
NON-FERROUS METALS	5.2	5.9	6.6	7.6	3.9	4.0	4.6	5.7	1.8	2.2	2.5	3.1
FUELS	10.5	15.3	14.1	10.6	8.6	8.4	7.6	8.0	1.2	1.7	2.0	1.9
PETROLEUM/PETR. PR	9.3	13.7	12.5	8.8	4.7	5.1	4.6	4.5	1.0	1.5	1.7	1.6
NON-AGRICULT. RAW MAT.	1.4	1.4	1.7	2.1	4.5	4.2	5.1	6.9	1.1	1.3	1.5	1.7
MANUFACTURED PRODUCTS	360.1	413.6	460.7	503.5	265.1	307.0	341.3	347.5	251.2	295.5	320.2	322.4
MACHINERY	114.9	132.6	149.3	166.2	100.6	120.7	138.7	148.6	112.8	134.5	150.6	157.4
OFFICE/TELECOM. EQUIP	23.4	28.8	35.1	42.6	46.3	56.1	66.9	74.9	60.8	72.2	80.0	81.5
POWER/NON-ELECT. MACH	71.7	81.3	88.7	94.9	39.3	46.2	50.8	51.8	36.1	42.5	48.0	52.1
ELECT. MACH./APPARATU	19.8	23.0	26.2	29.5	15.0	18.4	21.1	21.8	16.0	19.8	22.6	23.8
TRANSPORT EQUIPMENT	63.8	77.4	84.0	92.1	65.1	71.4	75.0	66.7	74.5	87.5	90.4	80.7
AUTOMOTIVE PRODUCTS	37.7	43.1	51.0	56.0	31.2	38.0	42.0	40.1	60.3	68.4	69.8	61.7
CHEMICALS	54.2	63.4	71.4	77.5	34.5	39.1	44.4	47.2	14.7	17.2	20.0	23.0
MEDICAL/PHARM. PROD.	11.5	14.0	15.9	17.4	4.2	5.0	5.2	5.0	1.1	1.3	1.3	1.4
PLASTICS	9.4	10.7	12.4	14.3	8.0	9.2	10.7	11.5	4.0	4.8	5.6	6.6
OTHER MANUFACTURED PROD.	124.6	138.2	153.7	164.9	65.0	75.9	83.2	85.2	49.2	56.3	59.2	61.2
TEXTILES AND CLOTHING	24.6	26.0	29.1	31.1	7.8	9.4	10.3	10.7	5.9	6.3	6.2	5.9
IRON AND STEEL	13.1	15.9	16.7	17.3	3.0	3.1	3.3	4.4	10.3	12.4	12.6	13.4
PAPER/ARTIC. OF PAPER	5.5	6.1	7.0	8.7	4.9	5.6	6.4	7.4	1.7	1.7	1.8	1.8
NON-METAL. MIN. MANUF	14.8	17.0	19.0	19.8	3.7	4.5	5.1	5.1	3.0	3.4	3.9	4.1
OTHER PRODUCTS	16.9	9.2	9.6	13.2	14.5	20.6	18.9	17.4	4.1	5.2	6.4	7.2

(*) EXTRA-EU FOR THE UNION

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TABLE 1.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE REST OF THE WORLD (*), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-51.0	-2.1	-1.4	14.1	-81.8	-118.2	-149.6	-143.6	82.1	102.7	102.3	81.6
PRIMARY PRODUCTS	-90.0	-75.4	-87.9	-90.7	-22.9	-30.6	-32.6	-23.8	-89.9	-98.4	-104.2	-106.2
AGRICULTURAL PRODUCTS	-17.7	-12.7	-18.7	-17.2	14.2	13.5	13.7	18.1	-39.6	-47.1	-53.4	-52.7
MINING PRODUCTS	-68.1	-59.5	-64.9	-67.1	-39.1	-45.6	-48.3	-44.7	-49.9	-50.9	-50.3	-52.5
NON-FERROUS METALS	-6.3	-4.2	-6.8	-9.2	-2.8	-3.7	-5.4	-5.6	-3.5	-3.5	-4.1	-5.1
FUELS	-54.7	-47.4	-48.8	-47.5	-36.6	-42.2	-43.3	-40.2	-39.7	-40.4	-38.8	-39.3
PETROLEUM/PETR. PR	-45.0	-38.9	-39.6	-38.8	-36.8	-40.3	-40.0	-38.3	-27.3	-27.2	-26.2	-26.1
NON-AGRICULT. RAW MAT.	-4.2	-3.3	-4.4	-6.3	2.0	1.6	2.0	2.9	-0.4	-0.3	-0.4	-0.9
MANUFACTURED PRODUCTS	45.3	80.7	92.2	108.8	-58.6	-91.0	-116.5	-117.7	171.9	200.1	205.1	186.1
MACHINERY	13.7	27.7	29.0	32.9	-9.4	-17.7	-27.6	-29.8	92.1	108.8	117.7	111.9
OFFICE/TELECOM. EQUIP	-26.6	-24.4	-26.1	-26.0	-15.3	-23.0	-29.4	-32.1	50.4	58.1	60.6	52.7
POWER/NON-ELECT. MACH	36.3	46.6	50.1	53.9	8.2	8.4	5.5	5.9	29.2	35.2	39.9	42.3
ELECT. MACH./APPARATU	4.0	5.2	4.6	5.1	-2.3	-3.1	-3.6	-3.8	12.5	15.5	17.2	16.9
TRANSPORT EQUIPMENT	18.8	26.7	32.8	40.7	-7.5	-17.1	-25.1	-28.5	66.2	78.2	78.7	68.2
AUTOMOTIVE PRODUCTS	12.9	19.8	26.1	28.9	-30.9	-38.6	-45.0	-42.5	55.4	62.8	62.5	52.6
CHEMICALS	20.3	29.0	31.4	32.0	12.2	13.1	14.4	15.0	1.7	2.1	3.3	4.6
MEDICAL/PHARM. PROD.	4.6	6.3	7.4	7.9	1.2	1.4	1.2	0.7	-1.7	-2.1	-2.3	-2.4
PLASTICS	2.6	4.2	5.0	5.5	4.5	4.9	5.4	5.8	2.7	3.4	4.0	4.9
OTHER MANUFACTURED PROD.	-10.1	-3.9	-2.3	0.9	-53.8	-69.2	-78.1	-74.2	11.9	10.9	5.5	1.3
TEXTILES AND CLOTHING	-13.5	-14.3	-13.9	-12.2	-23.9	-28.6	-30.6	-28.9	-6.0	-7.8	-11.1	-13.0
IRON AND STEEL	4.5	8.3	6.5	3.4	-4.7	-6.2	-9.7	-7.3	7.4	9.0	9.2	9.0
PAPER/ARTIC. OF PAPER	-7.4	-5.7	-6.4	-6.4	-1.6	-2.2	-1.7	-2.6	0.8	0.5	0.5	0.2
NON-METAL. MIN. MANUF	6.6	4.7	5.7	5.9	-4.5	-5.8	-6.7	-6.4	-0.3	-0.3	-0.5	-0.6
OTHER PRODUCTS	-7.0	-7.8	-6.1	-4.8	-0.3	3.3	-0.6	-2.2	0.1	1.0	1.4	1.7
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	90	100	100	102	81	77	74	76	146	150	144	132
PRIMARY PRODUCTS	39	47	45	44	74	69	69	77	7	7	7	8
AGRICULTURAL PRODUCTS	69	77	71	74	147	138	136	150	4	4	4	3
MINING PRODUCTS	21	29	27	25	30	27	26	30	7	8	9	9
NON-FERROUS METALS	45	58	49	45	58	52	46	50	34	39	38	38
FUELS	16	24	22	18	19	17	15	17	3	4	5	5
PETROLEUM/PETR. PR	17	26	24	18	11	11	10	11	4	5	6	6
NON-AGRICULT. RAW MAT.	25	30	28	25	180	162	165	173	73	81	79	65
MANUFACTURED PRODUCTS	114	124	125	128	82	77	75	75	317	310	278	237
MACHINERY	114	126	124	125	91	87	83	83	545	523	458	346
OFFICE/TELECOM. EQUIP	47	54	57	62	75	71	69	70	585	512	412	283
POWER/NON-ELECT. MACH	203	234	230	231	126	122	112	113	523	582	593	532
ELECT. MACH./APPARATU	125	129	121	121	87	86	85	85	457	460	419	345
TRANSPORT EQUIPMENT	142	153	164	179	90	81	75	70	898	941	773	646
AUTOMOTIVE PRODUCTS	152	185	205	207	50	50	48	49	1231	1221	956	678
CHEMICALS	160	184	179	170	155	150	148	147	113	114	120	125
MEDICAL/PHARM. PROD.	167	182	187	183	140	139	130	116	39	38	36	37
PLASTICS	138	165	168	163	229	214	202	202	308	343	350	388
OTHER MANUFACTURED PROD.	93	97	99	101	55	52	52	53	132	124	110	102
TEXTILES AND CLOTHING	65	65	68	72	25	25	25	27	50	45	36	31
IRON AND STEEL	152	209	164	124	39	33	25	38	355	365	371	305
PAPER/ARTIC. OF PAPER	43	52	52	58	75	72	79	74	189	142	138	113
NON-METAL. MIN. MANUF	180	138	143	142	45	44	43	44	91	92	89	87
OTHER PRODUCTS	71	54	61	73	98	119	97	89	103	124	128	131

(*) EXTRA-EU FOR THE UNION

Annex

TABLE 1.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE REST OF THE WORLD (*), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	30.5	29.1	29.2	28.2	20.6	19.4	18.2	17.7	53.6	51.5	48.4	44.8
AGRICULTURAL PRODUCTS	11.6	11.1	11.7	11.4	7.0	6.8	6.5	6.2	23.0	23.9	23.8	21.2
MINING PRODUCTS	17.8	17.1	16.4	15.5	13.0	12.1	11.1	10.8	29.7	26.9	23.7	22.6
NON-FERROUS METALS	2.4	2.0	2.5	2.9	1.6	1.5	1.7	1.9	3.0	2.8	2.8	3.2
FUELS	13.4	12.7	11.6	10.1	10.6	9.8	8.7	8.2	22.8	20.5	17.5	16.0
PETROLEUM/PETR. PR	11.1	10.7	9.6	8.3	9.7	8.8	7.6	7.3	15.8	14.0	12.0	10.8
NON-AGRICULT. RAW MAT.	1.1	1.0	1.1	1.5	0.6	0.5	0.5	0.7	0.8	0.8	0.8	1.0
MANUFACTURED PRODUCTS	64.6	67.5	67.8	68.6	75.9	77.3	78.5	78.9	44.2	46.4	49.5	53.0
MACHINERY	20.8	21.3	22.1	23.2	25.8	26.9	28.5	30.3	11.5	12.5	14.1	17.7
OFFICE/TELECOM. EQUIP	10.3	10.8	11.3	11.9	14.4	15.4	16.5	18.2	5.8	6.9	8.3	11.2
POWER/NON-ELECT. MACH	7.3	7.0	7.1	7.1	7.3	7.3	7.8	7.8	3.8	3.6	3.5	3.8
ELECT. MACH./APPARATU	3.2	3.6	4.0	4.2	4.1	4.2	4.2	4.3	1.9	2.1	2.3	2.7
TRANSPORT EQUIPMENT	9.2	10.3	9.4	8.9	17.0	17.2	17.2	16.2	4.6	4.5	5.0	4.9
AUTOMOTIVE PRODUCTS	5.1	4.7	4.6	4.7	14.6	14.9	14.9	14.0	2.7	2.7	3.1	3.5
CHEMICALS	7.0	7.0	7.4	7.9	5.2	5.0	5.1	5.5	7.2	7.3	7.2	7.2
MEDICAL/PHARM. PROD.	1.4	1.6	1.6	1.7	0.7	0.7	0.7	0.7	1.6	1.7	1.5	1.5
PLASTICS	1.4	1.3	1.4	1.5	0.8	0.8	0.9	1.0	0.7	0.7	0.7	0.7
OTHER MANUFACTURED PROD.	27.7	28.8	28.7	28.5	27.9	28.2	27.6	27.0	20.8	22.1	23.1	23.3
TEXTILES AND CLOTHING	7.8	8.2	7.9	7.5	7.4	7.4	7.0	6.7	6.6	6.9	7.4	7.4
IRON AND STEEL	1.8	1.5	1.9	2.4	1.8	1.8	2.2	2.0	1.6	1.7	1.5	1.7
PAPER/ARTIC. OF PAPER	2.6	2.4	2.5	2.6	1.5	1.5	1.4	1.7	0.5	0.6	0.6	0.6
NON-METAL. MIN. MANUF	1.7	2.5	2.4	2.4	1.9	2.0	2.0	2.0	1.8	1.8	1.9	1.8
OTHER PRODUCTS	4.9	3.4	2.9	3.1	3.5	3.4	3.3	3.3	2.2	2.0	2.1	2.1
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	13.4	13.8	13.0	12.1	18.9	17.4	17.0	18.1	2.4	2.4	2.5	2.7
AGRICULTURAL PRODUCTS	8.9	8.5	8.3	8.2	12.8	12.2	12.0	12.3	0.6	0.6	0.6	0.6
MINING PRODUCTS	4.2	5.0	4.5	3.7	4.8	4.2	3.8	4.3	1.3	1.4	1.5	1.6
NON-FERROUS METALS	1.2	1.2	1.2	1.3	1.1	1.0	1.1	1.3	0.7	0.7	0.7	0.9
FUELS	2.4	3.1	2.6	1.8	2.5	2.1	1.8	1.8	0.5	0.6	0.6	0.6
PETROLEUM/PETR. PR	2.1	2.8	2.3	1.5	1.4	1.3	1.1	1.0	0.4	0.5	0.5	0.5
NON-AGRICULT. RAW MAT.	0.3	0.3	0.3	0.4	1.3	1.1	1.2	1.5	0.4	0.4	0.4	0.5
MANUFACTURED PRODUCTS	82.6	84.2	85.0	85.4	76.9	77.3	78.7	78.0	96.0	95.9	95.6	95.2
MACHINERY	26.3	27.0	27.6	28.2	29.2	30.4	32.0	33.3	43.1	43.6	45.0	46.5
OFFICE/TELECOM. EQUIP	5.4	5.9	6.5	7.2	13.4	14.1	15.4	16.8	23.2	23.4	23.9	24.1
POWER/NON-ELECT. MACH	16.4	16.6	16.4	16.1	11.4	11.6	11.7	11.6	13.8	13.8	14.3	15.4
ELECT. MACH./APPARATU	4.5	4.7	4.8	5.0	4.4	4.6	4.9	4.9	6.1	6.4	6.7	7.0
TRANSPORT EQUIPMENT	14.6	15.8	15.5	15.6	18.9	18.0	17.3	15.0	28.5	28.4	27.0	23.8
AUTOMOTIVE PRODUCTS	8.6	8.8	9.4	9.5	9.1	9.6	9.7	9.0	23.1	22.2	20.8	18.2
CHEMICALS	12.4	12.9	13.2	13.1	10.0	9.9	10.2	10.6	5.6	5.6	6.0	6.8
MEDICAL/PHARM. PROD.	2.6	2.9	2.9	3.0	1.2	1.3	1.2	1.1	0.4	0.4	0.4	0.4
PLASTICS	2.2	2.2	2.3	2.4	2.3	2.3	2.5	2.6	1.5	1.6	1.7	1.9
OTHER MANUFACTURED PROD.	28.6	28.1	28.4	28.0	18.9	19.1	19.2	19.1	18.8	18.3	17.7	18.1
TEXTILES AND CLOTHING	5.6	5.3	5.4	5.3	2.3	2.4	2.4	2.4	2.3	2.0	1.9	1.7
IRON AND STEEL	3.0	3.2	3.1	2.9	0.9	0.8	0.8	1.0	3.9	4.0	3.8	4.0
PAPER/ARTIC. OF PAPER	1.3	1.2	1.3	1.5	1.4	1.4	1.5	1.7	0.6	0.6	0.5	0.5
NON-METAL. MIN. MANUF	3.4	3.5	3.5	3.4	1.1	1.1	1.2	1.1	1.1	1.1	1.2	1.2
OTHER PRODUCTS	3.9	1.9	1.8	2.2	4.2	5.2	4.4	3.9	1.6	1.7	1.9	2.1

(*) EXTRA-EU FOR THE UNION

Annex

**TABLE 1.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE REST OF THE WORLD (*),
BY PRODUCT GROUP**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-1.4	1.3	10.1	6.0	3.8	20.8	13.3	1.0	-6.0	14.5	13.2	10.4
PRIMARY PRODUCTS	-5.4	-3.4	10.5	2.5	-2.3	13.5	6.4	-1.6	-6.9	10.1	6.3	2.3
AGRICULTURAL PRODUCTS	-1.1	-3.2	17.1	2.5	2.7	17.4	8.8	-4.5	1.2	18.9	12.8	-1.4
MINING PRODUCTS	-8.3	-2.7	5.9	-0.1	-4.8	11.9	4.7	-1.7	-12.2	3.4	0.0	5.1
NON-FERROUS METALS	-8.0	-12.2	32.7	25.4	-4.3	14.9	29.9	13.0	-30.3	7.5	15.8	24.2
FUELS	-8.7	-3.8	0.3	-7.6	-4.4	11.9	0.6	-5.3	-8.1	2.9	-3.1	1.0
PETROLEUM/PETR. PR	-9.0	-3.1	-1.0	-8.6	-5.0	9.4	-1.8	-4.0	-8.4	1.4	-2.8	-0.7
NON-AGRICULT. RAW MAT.	-1.8	-16.1	29.8	37.7	0.0	4.0	19.2	29.0	-6.3	6.7	18.7	36.8
MANUFACTURED PRODUCTS	1.0	5.7	10.7	7.1	5.5	23.0	15.0	1.6	-5.0	20.3	20.6	18.4
MACHINERY	-0.7	3.7	14.7	10.8	7.4	25.8	20.2	7.3	-4.2	24.2	28.0	38.3
OFFICE/TELECOM. EQUIP	-0.4	6.4	15.0	12.1	11.0	28.4	21.7	11.1	1.0	35.6	37.6	48.5
POWER/NON-ELECT. MACH	-1.4	-2.0	11.2	6.2	2.0	21.5	19.8	1.3	-6.8	5.8	11.0	21.0
ELECT. MACH./APPARATU	0.0	12.7	21.3	13.0	4.8	24.3	14.9	3.6	-7.9	22.9	25.6	27.8
TRANSPORT EQUIPMENT	-2.4	12.7	1.0	0.4	1.1	21.9	13.1	-4.9	-5.7	12.0	25.8	6.8
AUTOMOTIVE PRODUCTS	6.0	-6.0	6.9	8.8	1.3	23.3	13.6	-5.1	-5.8	14.3	30.4	24.7
CHEMICALS	4.3	1.5	16.3	13.8	9.3	16.6	15.4	7.3	-4.4	16.2	10.6	10.2
MEDICAL/PHARM. PROD.	19.0	11.6	10.4	11.8	20.0	20.0	11.1	7.5	12.0	21.4	5.9	5.6
PLASTICS	-2.9	-4.4	13.8	18.9	9.4	22.9	23.3	7.5	-13.3	7.7	14.3	6.2
OTHER MANUFACTURED PROD.	2.7	5.5	9.8	5.1	5.8	22.1	11.2	-1.2	-5.8	21.7	18.3	11.5
TEXTILES AND CLOTHING	1.9	5.8	6.7	0.7	12.0	19.9	7.6	-3.2	7.2	18.5	22.7	9.2
IRON AND STEEL	2.4	-11.6	34.2	36.3	-4.9	20.8	39.8	-10.0	-34.1	17.2	0.0	29.4
PAPER/ARTIC. OF PAPER	-5.1	-8.5	13.6	12.7	-4.4	20.0	3.8	23.5	-10.0	33.3	8.3	23.1
NON-METAL. MIN. MANUF	0.0	50.0	8.1	4.5	0.0	25.6	14.6	-2.5	-15.4	12.1	18.9	6.8
OTHER PRODUCTS	-5.2	-28.9	-7.6	14.6	5.7	16.9	12.7	0.5	-7.0	5.0	19.0	10.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	3.0	12.6	10.3	8.8	1.3	15.2	9.3	2.7	3.1	17.8	8.7	1.1
PRIMARY PRODUCTS	3.0	16.3	3.8	1.6	-2.1	6.5	6.4	9.6	5.0	19.0	12.0	7.1
AGRICULTURAL PRODUCTS	7.2	8.3	7.9	6.9	3.0	10.2	6.8	5.2	0.0	17.6	0.0	-5.0
MINING PRODUCTS	-2.6	34.2	-1.6	-9.5	-13.7	0.6	1.2	15.0	12.9	22.9	14.0	12.2
NON-FERROUS METALS	-7.1	13.5	11.9	15.2	-17.0	2.6	15.0	23.9	0.0	22.2	13.6	24.0
FUELS	-0.9	45.7	-7.8	-24.8	-13.1	-2.3	-9.5	5.3	9.1	41.7	17.6	-5.0
PETROLEUM/PETR. PR	-1.1	47.3	-8.8	-29.6	-14.5	8.5	-9.8	-2.2	11.1	50.0	13.3	-5.9
NON-AGRICULT. RAW MAT.	-48.1	0.0	21.4	23.5	0.0	-6.7	21.4	35.3	0.0	18.2	15.4	13.3
MANUFACTURED PRODUCTS	4.0	14.9	11.4	9.3	2.1	15.8	11.2	1.8	3.0	17.6	8.4	0.7
MACHINERY	3.5	15.4	12.6	11.3	1.8	20.0	14.9	7.1	2.1	19.2	12.0	4.5
OFFICE/TELECOM. EQUIP	4.5	23.1	21.9	21.4	3.6	21.2	19.3	12.0	2.4	18.8	10.8	1.9
POWER/NON-ELECT. MACH	2.4	13.4	9.1	7.0	-0.3	17.6	10.0	2.0	1.7	17.7	12.9	8.5
ELECT. MACH./APPARATU	6.5	16.2	13.9	12.6	2.0	22.7	14.7	3.3	3.2	23.8	14.1	5.3
TRANSPORT EQUIPMENT	6.7	21.3	8.5	9.6	4.2	9.7	5.0	-11.1	7.0	17.4	3.3	-10.7
AUTOMOTIVE PRODUCTS	2.4	14.3	18.3	9.8	9.5	21.8	10.5	-4.5	6.0	13.4	2.0	-11.6
CHEMICALS	6.5	17.0	12.6	8.5	-1.7	13.3	13.6	6.3	5.0	17.0	16.3	15.0
MEDICAL/PHARM. PROD.	16.2	21.7	13.6	9.4	10.5	19.0	4.0	-3.8	22.2	18.2	0.0	7.7
PLASTICS	-1.1	13.8	15.9	15.3	-4.8	15.0	16.3	7.5	5.3	20.0	16.7	17.9
OTHER MANUFACTURED PROD.	1.5	10.9	11.2	7.3	2.7	16.8	9.6	2.4	-1.2	14.4	5.2	3.4
TEXTILES AND CLOTHING	3.8	5.7	11.9	6.9	8.3	20.5	9.6	3.9	3.5	6.8	-1.6	-4.8
IRON AND STEEL	-7.7	21.4	5.0	3.6	-16.7	3.3	6.5	33.3	-6.4	20.4	1.6	6.3
PAPER/ARTIC. OF PAPER	5.8	10.9	14.8	24.3	0.0	14.3	14.3	15.6	-5.6	0.0	5.9	0.0
NON-METAL. MIN. MANUF	-0.7	14.9	11.8	4.2	-2.6	21.6	13.3	0.0	7.1	13.3	14.7	5.1
OTHER PRODUCTS	-17.6	-45.6	4.3	37.5	1.4	42.1	-8.3	-7.9	2.5	26.8	23.1	12.5

(*) EXTRA-EU FOR THE UNION

Annex

TABLE 2.1 - IMPORTS AND EXPORTS WITH THE EUROPEAN UNION (EU12), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS					74.8	86.6	97.3	96.3	24.1	25.8	30.1	33.8
PRIMARY PRODUCTS					9.1	10.2	11.8	10.4	3.9	4.4	4.8	4.9
AGRICULTURAL PRODUCTS					4.9	5.2	5.7	5.5	3.1	3.6	3.9	4.0
MINING PRODUCTS					4.0	4.8	5.9	4.6	0.7	0.7	0.8	0.8
NON-FERROUS METALS					1.0	1.0	1.1	1.3	0.4	0.4	0.5	0.5
FUELS					2.8	3.4	4.5	3.0	0.1	0.1	0.1	0.0
PETROLEUM/PETR. PR					2.8	3.4	4.3	2.9	0.1	0.0	0.1	0.0
NON-AGRICULT. RAW MAT.					0.2	0.3	0.3	0.3	0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS					61.9	72.2	80.9	81.4	19.4	20.7	24.4	28.2
MACHINERY					20.2	23.3	26.7	28.2	3.5	3.9	4.3	5.5
OFFICE/TELECOM. EQUIP					4.1	4.9	5.7	7.4	0.7	1.1	1.2	1.9
POWER/NON-ELECT. MACH					13.2	15.0	17.3	16.9	2.2	2.1	2.2	2.6
ELECT. MACH./APPARATU					2.9	3.4	3.6	3.8	0.6	0.8	0.9	1.0
TRANSPORT EQUIPMENT					12.0	13.9	15.0	14.1	4.3	4.2	5.2	6.2
AUTOMOTIVE PRODUCTS					7.7	9.0	10.2	10.3	3.6	3.5	4.4	5.4
CHEMICALS					9.6	10.9	11.7	12.4	4.8	5.5	6.1	6.7
MEDICAL/PHARM. PROD.					1.7	2.1	2.2	2.4	1.6	1.8	2.0	2.1
PLASTICS					1.1	1.3	1.5	1.5	0.4	0.4	0.4	0.4
OTHER MANUFACTURED PROD.					20.1	24.1	27.5	26.7	6.8	7.0	8.8	9.9
TEXTILES AND CLOTHING					2.7	3.0	3.4	3.3	1.9	1.8	2.4	2.8
IRON AND STEEL					2.0	2.9	3.9	3.0	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER					0.7	0.8	0.9	1.0	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF					2.7	3.3	3.7	3.5	0.9	0.9	1.0	1.1
OTHER PRODUCTS					3.8	4.2	4.6	4.5	0.8	0.8	0.9	0.8
	EXPORTS (BN ECU)											
ALL PRODUCTS					79.2	82.8	87.0	89.7	48.1	48.6	48.8	50.6
PRIMARY PRODUCTS					12.7	11.9	12.6	14.5	0.4	0.4	0.5	0.5
AGRICULTURAL PRODUCTS					7.5	7.7	8.2	8.5	0.1	0.1	0.1	0.1
MINING PRODUCTS					3.7	3.0	3.0	3.9	0.1	0.1	0.2	0.2
NON-FERROUS METALS					0.6	0.6	0.6	1.1	0.1	0.1	0.1	0.1
FUELS					2.4	1.9	1.6	1.8	0.0	0.0	0.1	0.1
PETROLEUM/PETR. PR					0.7	0.6	0.5	0.6	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.					1.5	1.1	1.4	2.0	0.1	0.1	0.2	0.2
MANUFACTURED PRODUCTS					63.0	64.7	69.7	71.2	47.0	47.2	47.4	49.3
MACHINERY					25.7	28.1	31.0	32.7	23.4	23.1	24.2	25.7
OFFICE/TELECOM. EQUIP					13.0	14.5	16.2	17.7	15.3	15.3	15.7	15.8
POWER/NON-ELECT. MACH					9.5	10.1	10.7	10.7	5.3	4.8	5.3	6.3
ELECT. MACH./APPARATU					3.2	3.5	4.1	4.3	2.8	3.0	3.3	3.5
TRANSPORT EQUIPMENT					12.5	10.9	11.9	10.5	13.0	13.8	12.4	12.0
AUTOMOTIVE PRODUCTS					3.0	2.9	3.3	3.1	10.6	10.9	10.0	9.4
CHEMICALS					9.4	9.7	10.7	11.2	2.7	2.9	3.2	3.6
MEDICAL/PHARM. PROD.					1.8	2.0	2.1	2.1	0.4	0.5	0.5	0.5
PLASTICS					1.8	1.9	2.2	2.3	0.6	0.6	0.7	0.7
OTHER MANUFACTURED PROD.					15.4	15.9	16.0	16.7	7.9	7.4	7.6	8.0
TEXTILES AND CLOTHING					1.3	1.3	1.4	1.4	0.7	0.6	0.6	0.6
IRON AND STEEL					0.3	0.2	0.2	0.5	0.3	0.3	0.3	0.3
PAPER/ARTIC. OF PAPER					0.7	0.7	0.8	0.9	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF					0.8	0.9	1.0	1.0	0.4	0.3	0.4	0.4
OTHER PRODUCTS					3.5	6.2	4.7	4.0	0.7	1.0	0.9	0.9

Annex

**TABLE 2.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE EUROPEAN UNION
(EU12), BY PRODUCT GROUP**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS					4.4	-3.8	-10.3	-6.6	24.0	22.8	18.7	16.8
PRIMARY PRODUCTS					3.6	1.7	0.8	4.1	-3.5	-4.0	-4.3	-4.4
AGRICULTURAL PRODUCTS					2.6	2.5	2.5	3.0	-3.0	-3.5	-3.8	-3.9
MINING PRODUCTS					-0.3	-1.8	-2.9	-0.7	-0.6	-0.6	-0.6	-0.6
NON-FERROUS METALS					-0.4	-0.4	-0.5	-0.2	-0.3	-0.3	-0.4	-0.4
FUELS					-0.4	-1.5	-2.9	-1.2	-0.1	-0.1	0.0	0.1
PETROLEUM/PETR. PR					-2.1	-2.8	-3.8	-2.3	-0.1	0.0	-0.1	0.0
NON-AGRICULT. RAW MAT.					1.3	0.8	1.1	1.7	0.0	0.0	0.1	0.1
MANUFACTURED PRODUCTS					1.1	-7.5	-11.2	-10.2	27.6	26.5	23.0	21.1
MACHINERY					5.5	4.8	4.3	4.5	19.9	19.2	19.9	20.2
OFFICE/TELECOM. EQUIP					8.9	9.6	10.5	10.3	14.6	14.2	14.5	13.9
POWER/NON-ELECT. MACH					-3.7	-4.9	-6.6	-6.2	3.1	2.7	3.1	3.7
ELECT. MACH./APPARATU					0.3	0.1	0.5	0.5	2.2	2.2	2.4	2.5
TRANSPORT EQUIPMENT					0.5	-3.0	-3.1	-3.6	8.7	9.6	7.2	5.8
AUTOMOTIVE PRODUCTS					-4.7	-6.1	-6.9	-7.2	7.0	7.4	5.6	4.0
CHEMICALS					-0.2	-1.2	-1.0	-1.2	-2.1	-2.6	-2.9	-3.1
MEDICAL/PHARM. PROD.					0.1	-0.1	-0.1	-0.3	-1.2	-1.3	-1.5	-1.6
PLASTICS					0.7	0.6	0.7	0.8	0.2	0.2	0.3	0.3
OTHER MANUFACTURED PROD.					-4.7	-8.2	-11.5	-10.0	1.1	0.4	-1.2	-1.9
TEXTILES AND CLOTHING					-1.4	-1.7	-2.0	-1.9	-1.2	-1.2	-1.8	-2.2
IRON AND STEEL					-1.7	-2.7	-3.7	-2.5	0.2	0.2	0.2	0.2
PAPER/ARTIC. OF PAPER					0.0	-0.1	-0.1	-0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF					-1.9	-2.4	-2.7	-2.5	-0.5	-0.6	-0.6	-0.7
OTHER PRODUCTS					-0.3	2.0	0.1	-0.5	-0.1	0.2	0.0	0.1
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS					106	96	89	93	200	188	162	150
PRIMARY PRODUCTS					140	117	107	139	10	9	10	10
AGRICULTURAL PRODUCTS					153	148	144	155	3	3	3	3
MINING PRODUCTS					93	63	51	85	14	14	25	25
NON-FERROUS METALS					60	60	55	85	25	25	20	20
FUELS					86	56	36	60	0	0	100	
PETROLEUM/PETR. PR					25	18	12	21	0		0	
NON-AGRICULT. RAW MAT.					750	367	467	667	100	100	200	200
MANUFACTURED PRODUCTS					102	90	86	87	242	228	194	175
MACHINERY					127	121	116	116	669	592	563	467
OFFICE/TELECOM. EQUIP					317	296	284	239	2186	1391	1308	832
POWER/NON-ELECT. MACH					72	67	62	63	241	229	241	242
ELECT. MACH./APPARATU					110	103	114	113	467	375	367	350
TRANSPORT EQUIPMENT					104	78	79	74	302	329	238	194
AUTOMOTIVE PRODUCTS					39	32	32	30	294	311	227	174
CHEMICALS					98	89	91	90	56	53	52	54
MEDICAL/PHARM. PROD.					106	95	95	88	25	28	25	24
PLASTICS					164	146	147	153	150	150	175	175
OTHER MANUFACTURED PROD.					77	66	58	63	116	106	86	81
TEXTILES AND CLOTHING					48	43	41	42	37	33	25	21
IRON AND STEEL					15	7	5	17	300	300	300	300
PAPER/ARTIC. OF PAPER					100	87	89	90	100	100	100	100
NON-METAL. MIN. MANUF					30	27	27	29	44	33	40	36
OTHER PRODUCTS					92	148	102	89	87	125	100	113

Annex

TABLE 2.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE EUROPEAN UNION (EU12), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0				100.0				100.0			
PRIMARY PRODUCTS	12.2				11.8				12.1			
AGRICULTURAL PRODUCTS	6.6				6.0				5.9			
MINING PRODUCTS	5.3				5.5				6.1			
NON-FERROUS METALS	1.3				1.2				1.1			
FUELS	3.7				3.9				4.6			
PETROLEUM/PETR. PR	3.7				3.9				4.4			
NON-AGRICULT. RAW MAT.	0.3				0.3				0.3			
MANUFACTURED PRODUCTS	82.8				83.4				83.1			
MACHINERY	27.0				26.9				27.4			
OFFICE/TELECOM. EQUIP	5.5				5.7				5.9			
POWER/NON-ELECT. MACH	17.6				17.3				17.8			
ELECT. MACH./APPARATU	3.9				3.9				3.7			
TRANSPORT EQUIPMENT	16.0				16.1				15.4			
AUTOMOTIVE PRODUCTS	10.3				10.4				10.5			
CHEMICALS	12.8				12.6				12.0			
MEDICAL/PHARM. PROD.	2.3				2.4				2.3			
PLASTICS	1.5				1.5				1.5			
OTHER MANUFACTURED PROD.	26.9				27.8				28.3			
TEXTILES AND CLOTHING	3.6				3.5				3.5			
IRON AND STEEL	2.7				3.3				4.0			
PAPER/ARTIC. OF PAPER	0.9				0.9				0.9			
NON-METAL. MIN. MANUF	3.6				3.8				3.8			
OTHER PRODUCTS	5.1				4.8				4.7			
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0				100.0				100.0			
PRIMARY PRODUCTS	16.0				14.4				14.5			
AGRICULTURAL PRODUCTS	9.5				9.3				9.4			
MINING PRODUCTS	4.7				3.6				3.4			
NON-FERROUS METALS	0.8				0.7				0.7			
FUELS	3.0				2.3				1.8			
PETROLEUM/PETR. PR	0.9				0.7				0.6			
NON-AGRICULT. RAW MAT.	1.9				1.3				1.6			
MANUFACTURED PRODUCTS	79.5				78.1				80.1			
MACHINERY	32.4				33.9				35.6			
OFFICE/TELECOM. EQUIP	16.4				17.5				18.6			
POWER/NON-ELECT. MACH	12.0				12.2				12.3			
ELECT. MACH./APPARATU	4.0				4.2				4.7			
TRANSPORT EQUIPMENT	15.8				13.2				13.7			
AUTOMOTIVE PRODUCTS	3.8				3.5				3.8			
CHEMICALS	11.9				11.7				12.3			
MEDICAL/PHARM. PROD.	2.3				2.4				2.4			
PLASTICS	2.3				2.3				2.5			
OTHER MANUFACTURED PROD.	19.4				19.2				18.4			
TEXTILES AND CLOTHING	1.6				1.6				1.6			
IRON AND STEEL	0.4				0.2				0.2			
PAPER/ARTIC. OF PAPER	0.9				0.8				0.9			
NON-METAL. MIN. MANUF	1.0				1.1				1.1			
OTHER PRODUCTS	4.4				7.5				5.4			

Annex

TABLE 2.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE EUROPEAN UNION (EU12), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS					3.6	15.8	12.4	-1.0	-6.6	7.1	16.7	12.3
PRIMARY PRODUCTS					2.2	12.1	15.7	-11.9	-7.1	12.8	9.1	2.1
AGRICULTURAL PRODUCTS					4.3	6.1	9.6	-3.5	-3.1	16.1	8.3	2.6
MINING PRODUCTS					2.6	20.0	22.9	-22.0	-22.2	0.0	14.3	0.0
NON-FERROUS METALS					0.0	0.0	10.0	18.2	-33.3	0.0	25.0	0.0
FUELS					3.7	21.4	32.4	-33.3	0.0	0.0	0.0	-100.0
PETROLEUM/PETR. PR					7.7	21.4	26.5	-32.6	0.0	-100.0		-100.0
NON-AGRICULT. RAW MAT.					0.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS					3.5	16.6	12.0	0.6	-6.7	6.7	17.9	15.6
MACHINERY					4.7	15.3	14.6	5.6	-2.8	11.4	10.3	27.9
OFFICE/TELECOM. EQUIP					10.8	19.5	16.3	29.8	16.7	57.1	9.1	58.3
POWER/NON-ELECT. MACH					3.9	13.6	15.3	-2.3	-4.3	-4.5	4.8	18.2
ELECT. MACH./APPARATU					0.0	17.2	5.9	5.6	-14.3	33.3	12.5	11.1
TRANSPORT EQUIPMENT					5.3	15.8	7.9	-6.0	-8.5	-2.3	23.8	19.2
AUTOMOTIVE PRODUCTS					4.1	16.9	13.3	1.0	-7.7	-2.8	25.7	22.7
CHEMICALS					10.3	13.5	7.3	6.0	4.3	14.6	10.9	9.8
MEDICAL/PHARM. PROD.					13.3	23.5	4.8	9.1	23.1	12.5	11.1	5.0
PLASTICS					10.0	18.2	15.4	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.					-1.0	19.9	14.1	-2.9	-12.8	2.9	25.7	12.5
TEXTILES AND CLOTHING					0.0	11.1	13.3	-2.9	-9.5	-5.3	33.3	16.7
IRON AND STEEL					-9.1	45.0	34.5	-23.1	-50.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER					16.7	14.3	12.5	11.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF					-6.9	22.2	12.1	-5.4	-18.2	0.0	11.1	10.0
OTHER PRODUCTS					8.6	10.5	9.5	-2.2	14.3	0.0	12.5	-11.1
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS					-4.9	4.5	5.1	3.1	0.0	1.0	0.4	3.7
PRIMARY PRODUCTS					-8.6	-6.3	5.9	15.1	0.0	0.0	25.0	0.0
AGRICULTURAL PRODUCTS					-2.6	2.7	6.5	3.7	-50.0	0.0	0.0	0.0
MINING PRODUCTS					-21.3	-18.9	0.0	30.0	-50.0	0.0	100.0	0.0
NON-FERROUS METALS					-14.3	0.0	0.0	83.3	0.0	0.0	0.0	0.0
FUELS					-25.0	-20.8	-15.8	12.5				0.0
PETROLEUM/PETR. PR					-41.7	-14.3	-16.7	20.0				
NON-AGRICULT. RAW MAT.					0.0	-26.7	27.3	42.9	0.0	0.0	100.0	0.0
MANUFACTURED PRODUCTS					-4.8	2.7	7.7	2.2	0.0	0.4	0.4	4.0
MACHINERY					-4.8	9.3	10.3	5.5	-3.3	-1.3	4.8	6.2
OFFICE/TELECOM. EQUIP					-3.7	11.5	11.7	9.3	-5.0	0.0	2.6	0.6
POWER/NON-ELECT. MACH					-6.9	6.3	5.9	0.0	1.9	-9.4	10.4	18.9
ELECT. MACH./APPARATU					-3.0	9.4	17.1	4.9	-3.4	7.1	10.0	6.1
TRANSPORT EQUIPMENT					-13.8	-12.8	9.2	-11.8	6.6	6.2	-10.1	-3.2
AUTOMOTIVE PRODUCTS					7.1	-3.3	13.8	-6.1	7.1	2.8	-8.3	-6.0
CHEMICALS					2.2	3.2	10.3	4.7	8.0	7.4	10.3	12.5
MEDICAL/PHARM. PROD.					12.5	11.1	5.0	0.0	33.3	25.0	0.0	0.0
PLASTICS					-5.3	5.6	15.8	4.5	0.0	0.0	16.7	0.0
OTHER MANUFACTURED PROD.					-0.6	3.2	0.6	4.4	-2.5	-6.3	2.7	5.3
TEXTILES AND CLOTHING					-7.1	0.0	7.7	0.0	0.0	-14.3	0.0	0.0
IRON AND STEEL					0.0	-33.3	0.0	150.0	-25.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER					-12.5	0.0	14.3	12.5	-50.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF					0.0	12.5	11.1	0.0	0.0	-25.0	33.3	0.0
OTHER PRODUCTS					6.1	77.1	-24.2	-14.9	0.0	42.9	-10.0	0.0

Annex

TABLE 3.1 - IMPORTS AND EXPORTS WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	86.8	84.5	92.7	98.0					40.6	47.6	53.6	58.0
PRIMARY PRODUCTS	14.0	12.2	12.8	15.3					16.9	19.3	20.1	20.7
AGRICULTURAL PRODUCTS	7.7	7.3	7.5	8.5					13.5	15.7	16.9	17.0
MINING PRODUCTS	4.7	3.7	4.0	4.9					2.7	2.8	2.5	2.7
NON-FERROUS METALS	0.7	0.6	0.8	1.3					0.9	0.8	0.6	0.8
FUELS	3.0	2.1	2.0	2.1					1.1	1.2	1.0	1.0
PETROLEUM/PETR. PR	0.8	0.7	0.7	0.7					0.4	0.5	0.4	0.3
NON-AGRICULT. RAW MAT.	1.6	1.3	1.4	2.1					0.7	0.7	0.7	1.0
MANUFACTURED PRODUCTS	66.7	67.3	73.9	77.4					22.8	27.6	32.5	36.3
MACHINERY	28.1	30.1	33.8	36.0					9.0	10.7	12.9	15.8
OFFICE/TELECOM. EQUIP	13.2	14.7	17.1	18.6					5.2	6.2	7.6	9.7
POWER/NON-ELECT. MACH	11.5	11.8	12.6	12.6					2.5	3.0	3.3	3.8
ELECT. MACH./APPARATU	3.5	3.8	4.4	5.0					1.2	1.4	1.9	2.3
TRANSPORT EQUIPMENT	11.6	10.4	10.5	9.8					3.1	3.9	5.1	4.8
AUTOMOTIVE PRODUCTS	2.1	2.1	2.6	2.4					0.9	1.4	2.2	2.9
CHEMICALS	9.6	9.4	10.5	11.8					4.4	5.1	5.3	5.6
MEDICAL/PHARM. PROD.	1.8	2.0	2.1	2.4					0.7	0.8	0.8	0.8
PLASTICS	1.8	1.7	1.9	2.2					0.6	0.6	0.7	0.7
OTHER MANUFACTURED PROD.	17.4	17.4	18.9	19.6					6.3	7.9	9.2	10.0
TEXTILES AND CLOTHING	1.5	1.5	1.5	1.6					0.7	1.0	1.0	1.1
IRON AND STEEL	0.3	0.3	0.3	0.6					0.1	0.1	0.1	0.2
PAPER/ARTIC. OF PAPER	0.8	0.8	0.9	1.0					0.5	0.6	0.6	0.7
NON-METAL. MIN. MANUF	0.8	0.6	0.9	1.1					0.3	0.4	0.4	0.5
OTHER PRODUCTS	6.1	4.9	6.0	5.2					0.9	0.8	1.0	1.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	73.8	85.1	95.2	93.3					74.4	90.8	100.5	93.3
PRIMARY PRODUCTS	8.6	9.7	9.5	7.2					0.7	0.9	0.9	0.9
AGRICULTURAL PRODUCTS	4.6	4.8	5.2	5.0					0.3	0.3	0.3	0.3
MINING PRODUCTS	3.9	4.8	4.2	2.2					0.4	0.4	0.5	0.5
NON-FERROUS METALS	0.9	1.0	1.1	1.2					0.2	0.3	0.3	0.3
FUELS	2.8	3.6	2.9	0.8					0.1	0.1	0.2	0.2
PETROLEUM/PETR. PR	2.8	3.5	2.9	0.7					0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1					0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	61.4	72.4	82.5	83.2					72.2	88.1	97.4	90.0
MACHINERY	21.5	24.3	28.0	29.5					32.7	41.3	45.1	43.9
OFFICE/TELECOM. EQUIP	4.9	5.8	6.9	8.4					21.8	27.2	29.1	27.8
POWER/NON-ELECT. MACH	13.8	15.3	17.6	17.1					7.0	9.3	10.6	10.7
ELECT. MACH./APPARATU	2.8	3.4	3.7	4.1					3.9	4.8	5.4	5.4
TRANSPORT EQUIPMENT	11.2	14.6	16.6	16.4					26.2	31.0	35.2	29.5
AUTOMOTIVE PRODUCTS	5.8	8.7	10.5	10.5					23.8	28.2	31.8	26.2
CHEMICALS	8.4	9.6	11.0	11.3					2.5	3.1	3.6	3.8
MEDICAL/PHARM. PROD.	1.6	1.9	2.2	2.7					0.2	0.3	0.4	0.4
PLASTICS	0.9	1.1	1.3	1.2					0.6	0.8	0.8	0.9
OTHER MANUFACTURED PROD.	20.3	23.6	26.7	25.8					10.8	12.6	13.6	12.7
TEXTILES AND CLOTHING	2.7	3.0	3.3	3.2					0.6	0.6	0.6	0.5
IRON AND STEEL	1.9	2.8	3.7	2.7					1.5	1.2	1.7	1.3
PAPER/ARTIC. OF PAPER	0.6	0.7	0.8	0.9					0.2	0.3	0.3	0.3
NON-METAL. MIN. MANUF	2.9	3.4	3.7	3.5					0.6	0.7	0.8	0.8
OTHER PRODUCTS	3.7	3.0	3.1	2.8					1.4	1.9	2.2	2.4

Annex

TABLE 3.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-13.0	0.6	2.5	-4.7					33.8	43.2	46.9	35.3
PRIMARY PRODUCTS	-5.4	-2.5	-3.3	-8.1					-16.2	-18.4	-19.2	-19.8
AGRICULTURAL PRODUCTS	-3.1	-2.5	-2.3	-3.5					-13.2	-15.4	-16.6	-16.7
MINING PRODUCTS	-0.8	1.1	0.2	-2.7					-2.3	-2.4	-2.0	-2.2
NON-FERROUS METALS	0.2	0.4	0.3	-0.1					-0.7	-0.5	-0.3	-0.5
FUELS	-0.2	1.5	0.9	-1.3					-1.0	-1.1	-0.8	-0.8
PETROLEUM/PETR. PR	2.0	2.8	2.2	0.0					-0.4	-0.5	-0.4	-0.3
NON-AGRICULT. RAW MAT.	-1.5	-1.2	-1.3	-2.0					-0.6	-0.6	-0.6	-0.9
MANUFACTURED PRODUCTS	-5.3	5.1	8.6	5.8					49.4	60.5	64.9	53.7
MACHINERY	-6.6	-5.8	-5.8	-6.5					23.7	30.6	32.2	28.1
OFFICE/TELECOM. EQUIP	-8.3	-8.9	-10.2	-10.2					16.6	21.0	21.5	18.1
POWER/NON-ELECT. MACH	2.3	3.5	5.0	4.5					4.5	6.3	7.3	6.9
ELECT. MACH./APPARATU	-0.7	-0.4	-0.7	-0.9					2.7	3.4	3.5	3.1
TRANSPORT EQUIPMENT	-0.4	4.2	6.1	6.6					23.1	27.1	30.1	24.7
AUTOMOTIVE PRODUCTS	3.7	6.6	7.9	8.1					22.9	26.8	29.6	23.3
CHEMICALS	-1.2	0.2	0.5	-0.5					-1.9	-2.0	-1.7	-1.8
MEDICAL/PHARM. PROD.	-0.2	-0.1	0.1	0.3					-0.5	-0.5	-0.4	-0.4
PLASTICS	-0.9	-0.6	-0.6	-1.0					0.0	0.2	0.1	0.2
OTHER MANUFACTURED PROD.	2.9	6.2	7.8	6.2					4.5	4.7	4.4	2.7
TEXTILES AND CLOTHING	1.2	1.5	1.8	1.6					-0.1	-0.4	-0.4	-0.6
IRON AND STEEL	1.6	2.5	3.4	2.1					1.4	1.1	1.6	1.1
PAPER/ARTIC. OF PAPER	-0.2	-0.1	-0.1	-0.1					-0.3	-0.3	-0.3	-0.4
NON-METAL. MIN. MANUF	2.1	2.8	2.8	2.4					0.3	0.3	0.4	0.3
OTHER PRODUCTS	-2.4	-1.9	-2.9	-2.4					0.5	1.1	1.2	1.3
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	85	101	103	95					183	191	188	161
PRIMARY PRODUCTS	61	80	74	47					4	5	4	4
AGRICULTURAL PRODUCTS	60	66	69	59					2	2	2	2
MINING PRODUCTS	83	130	105	45					15	14	20	19
NON-FERROUS METALS	129	167	138	92					22	38	50	38
FUELS	93	171	145	38					9	8	20	20
PETROLEUM/PETR. PR	350	500	414	100					0	0	0	0
NON-AGRICULT. RAW MAT.	6	8	7	5					14	14	14	10
MANUFACTURED PRODUCTS	92	108	112	107					317	319	300	248
MACHINERY	77	81	83	82					363	386	350	278
OFFICE/TELECOM. EQUIP	37	39	40	45					419	439	383	287
POWER/NON-ELECT. MACH	120	130	140	136					280	310	321	282
ELECT. MACH./APPARATU	80	89	84	82					325	343	284	235
TRANSPORT EQUIPMENT	97	140	158	167					845	795	690	615
AUTOMOTIVE PRODUCTS	276	414	404	438					2644	2014	1445	903
CHEMICALS	88	102	105	96					57	61	68	68
MEDICAL/PHARM. PROD.	89	95	105	113					29	38	50	50
PLASTICS	50	65	68	55					100	133	114	129
OTHER MANUFACTURED PROD.	117	136	141	132					171	159	148	127
TEXTILES AND CLOTHING	180	200	220	200					86	60	60	45
IRON AND STEEL	633	933	1233	450					1500	1200	1700	650
PAPER/ARTIC. OF PAPER	75	87	89	90					40	50	50	43
NON-METAL. MIN. MANUF	362	567	411	318					200	175	200	160
OTHER PRODUCTS	61	61	52	54					156	238	220	218

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TABLE 3.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0					100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	16.1	14.4	13.8	15.6					41.6	40.5	37.5	35.7
AGRICULTURAL PRODUCTS	8.9	8.6	8.1	8.7					33.3	33.0	31.5	29.3
MINING PRODUCTS	5.4	4.4	4.3	5.0					6.7	5.9	4.7	4.7
NON-FERROUS METALS	0.8	0.7	0.9	1.3					2.2	1.7	1.1	1.4
FUELS	3.5	2.5	2.2	2.1					2.7	2.5	1.9	1.7
PETROLEUM/PETR. PR	0.9	0.8	0.8	0.7					1.0	1.1	0.7	0.5
NON-AGRICULT. RAW MAT.	1.8	1.5	1.5	2.1					1.7	1.5	1.3	1.7
MANUFACTURED PRODUCTS	76.8	79.6	79.7	79.0					56.2	58.0	60.6	62.6
MACHINERY	32.4	35.6	36.5	36.7					22.2	22.5	24.1	27.2
OFFICE/TELECOM. EQUIP	15.2	17.4	18.4	19.0					12.8	13.0	14.2	16.7
POWER/NON-ELECT. MACH	13.2	14.0	13.6	12.9					6.2	6.3	6.2	6.6
ELECT. MACH./APPARATU	4.0	4.5	4.7	5.1					3.0	2.9	3.5	4.0
TRANSPORT EQUIPMENT	13.4	12.3	11.3	10.0					7.6	8.2	9.5	8.3
AUTOMOTIVE PRODUCTS	2.4	2.5	2.8	2.4					2.2	2.9	4.1	5.0
CHEMICALS	11.1	11.1	11.3	12.0					10.8	10.7	9.9	9.7
MEDICAL/PHARM. PROD.	2.1	2.4	2.3	2.4					1.7	1.7	1.5	1.4
PLASTICS	2.1	2.0	2.0	2.2					1.5	1.3	1.3	1.2
OTHER MANUFACTURED PROD.	20.0	20.6	20.4	20.0					15.5	16.6	17.2	17.2
TEXTILES AND CLOTHING	1.7	1.8	1.6	1.6					1.7	2.1	1.9	1.9
IRON AND STEEL	0.3	0.4	0.3	0.6					0.2	0.2	0.2	0.3
PAPER/ARTIC. OF PAPER	0.9	0.9	1.0	1.0					1.2	1.3	1.1	1.2
NON-METAL. MIN. MANUF	0.9	0.7	1.0	1.1					0.7	0.8	0.7	0.9
OTHER PRODUCTS	7.0	5.8	6.5	5.3					2.2	1.7	1.9	1.9
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0					100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	11.7	11.4	10.0	7.7					0.9	1.0	0.9	1.0
AGRICULTURAL PRODUCTS	6.2	5.6	5.5	5.4					0.4	0.3	0.3	0.3
MINING PRODUCTS	5.3	5.6	4.4	2.4					0.5	0.4	0.5	0.5
NON-FERROUS METALS	1.2	1.2	1.2	1.3					0.3	0.3	0.3	0.3
FUELS	3.8	4.2	3.0	0.9					0.1	0.1	0.2	0.2
PETROLEUM/PETR. PR	3.8	4.1	3.0	0.8					0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1					0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	83.2	85.1	86.7	89.2					97.0	97.0	96.9	96.5
MACHINERY	29.1	28.6	29.4	31.6					44.0	45.5	44.9	47.1
OFFICE/TELECOM. EQUIP	6.6	6.8	7.2	9.0					29.3	30.0	29.0	29.8
POWER/NON-ELECT. MACH	18.7	18.0	18.5	18.3					9.4	10.2	10.5	11.5
ELECT. MACH./APPARATU	3.8	4.0	3.9	4.4					5.2	5.3	5.4	5.8
TRANSPORT EQUIPMENT	15.2	17.2	17.4	17.6					35.2	34.1	35.0	31.6
AUTOMOTIVE PRODUCTS	7.9	10.2	11.0	11.3					32.0	31.1	31.6	28.1
CHEMICALS	11.4	11.3	11.6	12.1					3.4	3.4	3.6	4.1
MEDICAL/PHARM. PROD.	2.2	2.2	2.3	2.9					0.3	0.3	0.4	0.4
PLASTICS	1.2	1.3	1.4	1.3					0.8	0.9	0.8	1.0
OTHER MANUFACTURED PROD.	27.5	27.7	28.0	27.7					14.5	13.9	13.5	13.6
TEXTILES AND CLOTHING	3.7	3.5	3.5	3.4					0.8	0.7	0.6	0.5
IRON AND STEEL	2.6	3.3	3.9	2.9					2.0	1.3	1.7	1.4
PAPER/ARTIC. OF PAPER	0.8	0.8	0.8	1.0					0.3	0.3	0.3	0.3
NON-METAL. MIN. MANUF	3.9	4.0	3.9	3.8					0.8	0.8	0.8	0.9
OTHER PRODUCTS	5.0	3.5	3.3	3.0					1.9	2.1	2.2	2.6

Annex

TABLE 3.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-5.3	-2.6	9.7	5.7					-6.5	17.2	12.6	8.2
PRIMARY PRODUCTS	-2.1	-12.9	4.9	19.5					-5.1	14.2	4.1	3.0
AGRICULTURAL PRODUCTS	8.5	-5.2	2.7	13.3					2.3	16.3	7.6	0.6
MINING PRODUCTS	-16.1	-21.3	8.1	22.5					-28.9	3.7	-10.7	8.0
NON-FERROUS METALS	-12.5	-14.3	33.3	62.5					-40.0	-11.1	-25.0	33.3
FUELS	-18.9	-30.0	-4.8	5.0					-21.4	9.1	-16.7	0.0
PETROLEUM/PETR. PR	-38.5	-12.5	0.0	0.0					-33.3	25.0	-20.0	-25.0
NON-AGRICULT. RAW MAT.	0.0	-18.8	7.7	50.0					-12.5	0.0	0.0	42.9
MANUFACTURED PRODUCTS	-6.2	0.9	9.8	4.7					-8.1	21.1	17.8	11.7
MACHINERY	-4.4	7.1	12.3	6.5					-8.2	18.9	20.6	22.5
OFFICE/TELECOM. EQUIP	-4.3	11.4	16.3	8.8					-7.1	19.2	22.6	27.6
POWER/NON-ELECT. MACH	-3.4	2.6	6.8	0.0					-10.7	20.0	10.0	15.2
ELECT. MACH./APPARATU	-5.4	8.6	15.8	13.6					-14.3	16.7	35.7	21.1
TRANSPORT EQUIPMENT	-22.7	-10.3	1.0	-6.7					0.0	25.8	30.8	-5.9
AUTOMOTIVE PRODUCTS	0.0	0.0	23.8	-7.7					12.5	55.6	57.1	31.8
CHEMICALS	4.3	-2.1	11.7	12.4					-10.2	15.9	3.9	5.7
MEDICAL/PHARM. PROD.	20.0	11.1	5.0	14.3					0.0	14.3	0.0	0.0
PLASTICS	-5.3	-5.6	11.8	15.8					-14.3	0.0	16.7	0.0
OTHER MANUFACTURED PROD.	-0.6	0.0	8.6	3.7					-11.3	25.4	16.5	8.7
TEXTILES AND CLOTHING	-6.3	0.0	0.0	6.7					16.7	42.9	0.0	10.0
IRON AND STEEL	-25.0	0.0	0.0	100.0					-66.7	0.0	0.0	100.0
PAPER/ARTIC. OF PAPER	-11.1	0.0	12.5	11.1					0.0	20.0	0.0	16.7
NON-METAL. MIN. MANUF	0.0	-25.0	50.0	22.2					-25.0	33.3	0.0	25.0
OTHER PRODUCTS	-3.2	-19.7	22.4	-13.3					12.5	-11.1	25.0	10.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	3.7	15.3	11.9	-2.0					0.1	22.0	10.7	-7.2
PRIMARY PRODUCTS	2.4	12.8	-2.1	-24.2					0.0	28.6	0.0	0.0
AGRICULTURAL PRODUCTS	2.2	4.3	8.3	-3.8					0.0	0.0	0.0	0.0
MINING PRODUCTS	2.6	23.1	-12.5	-47.6					0.0	0.0	25.0	0.0
NON-FERROUS METALS	-10.0	11.1	10.0	9.1					-33.3	50.0	0.0	0.0
FUELS	7.7	28.6	-19.4	-72.4					0.0	0.0	100.0	0.0
PETROLEUM/PETR. PR	7.7	25.0	-17.1	-75.9								
NON-AGRICULT. RAW MAT.	-50.0	0.0	0.0	0.0					0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	3.4	17.9	14.0	0.8					0.0	22.0	10.6	-7.6
MACHINERY	4.4	13.0	15.2	5.4					3.5	26.3	9.2	-2.7
OFFICE/TELECOM. EQUIP	6.5	18.4	19.0	21.7					5.8	24.8	7.0	-4.5
POWER/NON-ELECT. MACH	5.3	10.9	15.0	-2.8					-2.8	32.9	14.0	0.9
ELECT. MACH./APPARATU	0.0	21.4	8.8	10.8					2.6	23.1	12.5	0.0
TRANSPORT EQUIPMENT	3.7	30.4	13.7	-1.2					-3.0	18.3	13.5	-16.2
AUTOMOTIVE PRODUCTS	-1.7	50.0	20.7	0.0					-4.8	18.5	12.8	-17.6
CHEMICALS	12.0	14.3	14.6	2.7					13.6	24.0	16.1	5.6
MEDICAL/PHARM. PROD.	23.1	18.7	15.8	22.7					0.0	50.0	33.3	0.0
PLASTICS	12.5	22.2	18.2	-7.7					20.0	33.3	0.0	12.5
OTHER MANUFACTURED PROD.	-1.0	16.3	13.1	-3.4					-5.3	16.7	7.9	-6.6
TEXTILES AND CLOTHING	0.0	11.1	10.0	-3.0					0.0	0.0	0.0	-16.7
IRON AND STEEL	-9.5	47.4	32.1	-27.0					-11.8	-20.0	41.7	-23.5
PAPER/ARTIC. OF PAPER	0.0	16.7	14.3	12.5					0.0	50.0	0.0	0.0
NON-METAL. MIN. MANUF	-3.3	17.2	8.8	-5.4					0.0	16.7	14.3	0.0
OTHER PRODUCTS	5.7	-18.9	3.3	-9.7					0.0	35.7	15.8	9.1

Annex

TABLE 4.1 - IMPORTS AND EXPORTS WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	51.5	47.7	48.4	50.6	77.2	94.3	103.7	97.2				
PRIMARY PRODUCTS	0.5	0.4	0.5	0.5	0.8	0.9	1.0	1.0				
AGRICULTURAL PRODUCTS	0.2	0.2	0.2	0.1	0.3	0.3	0.4	0.3				
MINING PRODUCTS	0.2	0.2	0.2	0.2	0.4	0.5	0.5	0.5				
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.2	0.3	0.3	0.3				
FUELS	0.0	0.1	0.1	0.1	0.2	0.2	0.2	0.2				
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1				
MANUFACTURED PRODUCTS	50.5	46.8	47.5	49.6	75.1	91.8	101.2	94.8				
MACHINERY	23.7	21.5	23.2	25.0	33.6	42.3	47.1	46.5				
OFFICE/TELECOM. EQUIP	15.2	13.6	14.1	14.6	22.2	27.6	30.6	29.9				
POWER/NON-ELECT. MACH	5.6	4.8	5.4	6.2	7.4	9.6	11.0	11.2				
ELECT. MACH./APPARATU	3.0	3.3	3.9	4.3	4.1	5.1	5.4	5.4				
TRANSPORT EQUIPMENT	14.6	14.0	12.5	12.4	26.1	31.2	34.9	30.1				
AUTOMOTIVE PRODUCTS	11.8	10.8	9.7	9.7	23.9	28.5	31.8	26.7				
CHEMICALS	2.6	2.7	3.0	3.4	2.6	3.2	3.8	4.1				
MEDICAL/PHARM. PROD.	0.5	0.5	0.5	0.6	0.3	0.3	0.4	0.4				
PLASTICS	0.6	0.6	0.7	0.7	0.6	0.8	0.9	0.9				
OTHER MANUFACTURED PROD.	9.6	8.4	8.5	8.8	12.8	15.1	15.4	14.1				
TEXTILES AND CLOTHING	0.8	0.7	0.7	0.7	0.6	0.7	0.7	0.5				
IRON AND STEEL	0.3	0.3	0.3	0.2	1.6	1.3	1.8	1.4				
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2				
NON-METAL. MIN. MANUF	0.5	0.5	0.5	0.5	0.6	0.7	0.8	0.8				
OTHER PRODUCTS	0.5	0.4	0.5	0.5	1.3	1.6	1.6	1.5				
	EXPORTS (BN ECU)											
ALL PRODUCTS	20.6	22.8	26.6	29.9	36.8	40.9	45.3	49.1				
PRIMARY PRODUCTS	3.1	3.2	3.6	3.7	14.3	15.7	16.0	16.6				
AGRICULTURAL PRODUCTS	2.5	2.7	3.0	3.1	11.3	12.9	13.4	13.5				
MINING PRODUCTS	0.5	0.5	0.6	0.5	2.3	2.2	2.0	2.2				
NON-FERROUS METALS	0.3	0.3	0.3	0.4	0.8	0.6	0.6	0.7				
FUELS	0.1	0.0	0.0	0.0	0.9	1.0	0.7	0.8				
PETROLEUM/PETR. PR	0.1	0.0	0.0	0.0	0.4	0.4	0.3	0.3				
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.1	0.6	0.6	0.6	0.8				
MANUFACTURED PRODUCTS	16.6	18.7	21.9	25.1	21.7	24.5	28.4	31.6				
MACHINERY	3.3	3.8	4.2	5.3	7.7	8.7	10.4	12.7				
OFFICE/TELECOM. EQUIP	0.7	1.2	1.3	1.8	4.7	5.4	6.6	8.0				
POWER/NON-ELECT. MACH	2.0	2.0	2.1	2.5	2.1	2.3	2.7	3.2				
ELECT. MACH./APPARATU	0.6	0.7	0.8	1.0	0.9	1.0	1.2	1.5				
TRANSPORT EQUIPMENT	3.4	4.1	5.2	6.0	4.4	4.3	5.7	5.7				
AUTOMOTIVE PRODUCTS	2.9	3.6	4.6	5.3	1.2	1.6	2.5	3.1				
CHEMICALS	3.8	4.4	4.8	5.1	3.7	4.3	4.5	4.7				
MEDICAL/PHARM. PROD.	1.3	1.4	1.6	1.5	0.6	0.7	0.7	0.7				
PLASTICS	0.3	0.4	0.4	0.4	0.5	0.5	0.6	0.6				
OTHER MANUFACTURED PROD.	6.1	6.3	7.6	8.7	6.0	7.2	7.8	8.5				
TEXTILES AND CLOTHING	1.7	1.6	2.1	2.5	0.6	0.8	0.9	1.0				
IRON AND STEEL	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2				
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.4	0.5	0.6	0.7				
NON-METAL. MIN. MANUF	0.9	0.9	1.1	1.1	0.3	0.3	0.4	0.4				
OTHER PRODUCTS	0.9	0.9	1.0	1.1	0.8	0.8	0.9	1.0				

Annex

TABLE 4.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-30.9	-24.9	-21.8	-20.7	-40.4	-53.4	-58.4	-48.1				
PRIMARY PRODUCTS	2.6	2.8	3.1	3.2	13.5	14.8	15.0	15.6				
AGRICULTURAL PRODUCTS	2.3	2.5	2.8	3.0	11.0	12.6	13.0	13.2				
MINING PRODUCTS	0.3	0.3	0.4	0.3	1.9	1.7	1.5	1.7				
NON-FERROUS METALS	0.2	0.2	0.2	0.3	0.6	0.3	0.3	0.4				
FUELS	0.1	-0.1	-0.1	-0.1	0.7	0.8	0.5	0.6				
PETROLEUM/PETR. PR	0.1	0.0	0.0	0.0	0.4	0.4	0.3	0.3				
NON-AGRICULT. RAW MAT.	-0.1	-0.1	-0.1	-0.1	0.5	0.5	0.5	0.7				
MANUFACTURED PRODUCTS	-33.9	-28.1	-25.6	-24.5	-53.4	-67.3	-72.8	-63.2				
MACHINERY	-20.4	-17.7	-19.0	-19.7	-25.9	-33.6	-36.7	-33.8				
OFFICE/TELECOM. EQUIP	-14.5	-12.4	-12.8	-12.8	-17.5	-22.2	-24.0	-21.9				
POWER/NON-ELECT. MACH	-3.6	-2.8	-3.3	-3.7	-5.3	-7.3	-8.3	-8.0				
ELECT. MACH./APPARATU	-2.4	-2.6	-3.1	-3.3	-3.2	-4.1	-4.2	-3.9				
TRANSPORT EQUIPMENT	-11.2	-9.9	-7.3	-6.4	-21.7	-26.9	-29.2	-24.4				
AUTOMOTIVE PRODUCTS	-8.9	-7.2	-5.1	-4.4	-22.7	-26.9	-29.3	-23.6				
CHEMICALS	1.2	1.7	1.8	1.7	1.1	1.1	0.7	0.6				
MEDICAL/PHARM. PROD.	0.8	0.9	1.1	0.9	0.3	0.4	0.3	0.3				
PLASTICS	-0.3	-0.2	-0.3	-0.3	-0.1	-0.3	-0.3	-0.3				
OTHER MANUFACTURED PROD.	-3.5	-2.1	-0.9	-0.1	-6.8	-7.9	-7.6	-5.6				
TEXTILES AND CLOTHING	0.9	0.9	1.4	1.8	0.0	0.1	0.2	0.5				
IRON AND STEEL	-0.2	-0.2	-0.2	-0.1	-1.5	-1.2	-1.7	-1.2				
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.2	0.3	0.4	0.5				
NON-METAL. MIN. MANUF	0.4	0.4	0.6	0.6	-0.3	-0.4	-0.4	-0.4				
OTHER PRODUCTS	0.4	0.5	0.5	0.6	-0.5	-0.8	-0.7	-0.5				
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	40	48	55	59	48	43	44	51				
PRIMARY PRODUCTS	620	800	720	740	1788	1744	1600	1660				
AGRICULTURAL PRODUCTS	1250	1350	1500	3100	3767	4300	3350	4500				
MINING PRODUCTS	250	250	300	250	575	440	400	440				
NON-FERROUS METALS	300	300	300	400	400	200	200	233				
FUELS		0	0	0	450	500	350	400				
PETROLEUM/PETR. PR												
NON-AGRICULT. RAW MAT.	0	0	0	50	600	600	600	800				
MANUFACTURED PRODUCTS	33	40	46	51	29	27	28	33				
MACHINERY	14	18	18	21	23	21	22	27				
OFFICE/TELECOM. EQUIP	5	9	9	12	21	20	22	27				
POWER/NON-ELECT. MACH	36	42	39	40	28	24	25	29				
ELECT. MACH./APPARATU	20	21	21	23	22	20	22	28				
TRANSPORT EQUIPMENT	23	29	42	48	17	14	16	19				
AUTOMOTIVE PRODUCTS	25	33	47	55	5	6	8	12				
CHEMICALS	146	163	160	150	142	134	118	115				
MEDICAL/PHARM. PROD.	260	280	320	250	200	233	175	175				
PLASTICS	50	67	57	57	83	63	67	67				
OTHER MANUFACTURED PROD.	64	75	89	99	47	48	51	60				
TEXTILES AND CLOTHING	213	229	300	357	100	114	129	200				
IRON AND STEEL	33	33	33	50	6	8	6	14				
PAPER/ARTIC. OF PAPER	100	100	100	100	200	250	300	350				
NON-METAL. MIN. MANUF	180	180	220	220	50	43	50	50				
OTHER PRODUCTS	180	225	200	220	62	50	56	67				

Annex

TABLE 4.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	1.0	0.8	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
AGRICULTURAL PRODUCTS	0.4	0.4	0.4	0.2	0.4	0.3	0.4	0.3	0.4	0.3	0.4	0.3
MINING PRODUCTS	0.4	0.4	0.4	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
NON-FERROUS METALS	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3
FUELS	0.0	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.3	0.2	0.2	0.2
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.2	0.2	0.2	0.4	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	98.1	98.1	98.1	98.0	97.3	97.3	97.6	97.5	97.3	97.3	97.6	97.5
MACHINERY	46.0	45.1	47.9	49.4	43.5	44.9	45.4	47.8	43.5	44.9	45.4	47.8
OFFICE/TELECOM. EQUIP	29.5	28.5	29.1	28.9	28.8	29.3	29.5	30.8	28.8	29.3	29.5	30.8
POWER/NON-ELECT. MACH	10.9	10.1	11.2	12.3	9.6	10.2	10.6	11.5	9.6	10.2	10.6	11.5
ELECT. MACH./APPARATU	5.8	6.9	8.1	8.5	5.3	5.4	5.2	5.6	5.3	5.4	5.2	5.6
TRANSPORT EQUIPMENT	28.3	29.4	25.8	24.5	33.8	33.1	33.7	31.0	33.8	33.1	33.7	31.0
AUTOMOTIVE PRODUCTS	22.9	22.6	20.0	19.2	31.0	30.2	30.7	27.5	31.0	30.2	30.7	27.5
CHEMICALS	5.0	5.7	6.2	6.7	3.4	3.4	3.7	4.2	3.4	3.4	3.7	4.2
MEDICAL/PHARM. PROD.	1.0	1.0	1.0	1.2	0.4	0.3	0.4	0.4	0.4	0.3	0.4	0.4
PLASTICS	1.2	1.3	1.4	1.4	0.8	0.8	0.9	0.9	0.8	0.8	0.9	0.9
OTHER MANUFACTURED PROD.	18.6	17.6	17.6	17.4	16.6	16.0	14.9	14.5	16.6	16.0	14.9	14.5
TEXTILES AND CLOTHING	1.6	1.5	1.4	1.4	0.8	0.7	0.7	0.5	0.8	0.7	0.7	0.5
IRON AND STEEL	0.6	0.6	0.6	0.4	2.1	1.4	1.7	1.4	2.1	1.4	1.7	1.4
PAPER/ARTIC. OF PAPER	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.3	0.2	0.2	0.2
NON-METAL. MIN. MANUF	1.0	1.0	1.0	1.0	0.8	0.7	0.8	0.8	0.8	0.7	0.8	0.8
OTHER PRODUCTS	1.0	0.8	1.0	1.0	1.7	1.7	1.5	1.5	1.7	1.7	1.5	1.5
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	15.0	14.0	13.5	12.4	38.9	38.4	35.3	33.8	38.9	38.4	35.3	33.8
AGRICULTURAL PRODUCTS	12.1	11.8	11.3	10.4	30.7	31.5	29.6	27.5	30.7	31.5	29.6	27.5
MINING PRODUCTS	2.4	2.2	2.3	1.7	6.3	5.4	4.4	4.5	6.3	5.4	4.4	4.5
NON-FERROUS METALS	1.5	1.3	1.1	1.3	2.2	1.5	1.3	1.4	2.2	1.5	1.3	1.4
FUELS	0.5	0.0	0.0	0.0	2.4	2.4	1.5	1.6	2.4	2.4	1.5	1.6
PETROLEUM/PETR. PR	0.5	0.0	0.0	0.0	1.1	1.0	0.7	0.6	1.1	1.0	0.7	0.6
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.3	1.6	1.5	1.3	1.6	1.6	1.5	1.3	1.6
MANUFACTURED PRODUCTS	80.6	82.0	82.3	83.9	59.0	59.9	62.7	64.4	59.0	59.9	62.7	64.4
MACHINERY	16.0	16.7	15.8	17.7	20.9	21.3	23.0	25.9	20.9	21.3	23.0	25.9
OFFICE/TELECOM. EQUIP	3.4	5.3	4.9	6.0	12.8	13.2	14.6	16.3	12.8	13.2	14.6	16.3
POWER/NON-ELECT. MACH	9.7	8.8	7.9	8.4	5.7	5.6	6.0	6.5	5.7	5.6	6.0	6.5
ELECT. MACH./APPARATU	2.9	3.1	3.0	3.3	2.4	2.4	2.6	3.1	2.4	2.4	2.6	3.1
TRANSPORT EQUIPMENT	16.5	18.0	19.5	20.1	12.0	10.5	12.6	11.6	12.0	10.5	12.6	11.6
AUTOMOTIVE PRODUCTS	14.1	15.8	17.3	17.7	3.3	3.9	5.5	6.3	3.3	3.9	5.5	6.3
CHEMICALS	18.4	19.3	18.0	17.1	10.1	10.5	9.9	9.6	10.1	10.5	9.9	9.6
MEDICAL/PHARM. PROD.	6.3	6.1	6.0	5.0	1.6	1.7	1.5	1.4	1.6	1.7	1.5	1.4
PLASTICS	1.5	1.8	1.5	1.3	1.4	1.2	1.3	1.2	1.4	1.2	1.3	1.2
OTHER MANUFACTURED PROD.	29.6	27.6	28.6	29.1	16.3	17.6	17.2	17.3	16.3	17.6	17.2	17.3
TEXTILES AND CLOTHING	8.3	7.0	7.9	8.4	1.6	2.0	2.0	2.0	1.6	2.0	2.0	2.0
IRON AND STEEL	0.5	0.4	0.4	0.3	0.3	0.2	0.2	0.4	0.3	0.2	0.2	0.4
PAPER/ARTIC. OF PAPER	0.5	0.4	0.4	0.3	1.1	1.2	1.3	1.4	1.1	1.2	1.3	1.4
NON-METAL. MIN. MANUF	4.4	3.9	4.1	3.7	0.8	0.7	0.9	0.8	0.8	0.7	0.9	0.8
OTHER PRODUCTS	4.4	3.9	3.8	3.7	2.2	2.0	2.0	2.0	2.2	2.0	2.0	2.0

Annex

TABLE 4.4 - IMPORTS AND EXPORTS GROWTH RATES WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-0.6	-7.4	1.5	4.5	0.7	22.2	10.0	-6.3				
PRIMARY PRODUCTS	0.0	-20.0	25.0	0.0	0.0	12.5	11.1	0.0				
AGRICULTURAL PRODUCTS	0.0	0.0	0.0	-50.0	0.0	0.0	33.3	-25.0				
MINING PRODUCTS	0.0	0.0	0.0	0.0	0.0	25.0	0.0	0.0				
NON-FERROUS METALS	0.0	0.0	0.0	0.0	-33.3	50.0	0.0	0.0				
FUELS			0.0	0.0	100.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR												
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	100.0	0.0	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	-0.6	-7.3	1.5	4.4	0.4	22.2	10.2	-6.3				
MACHINERY	-4.4	-9.3	7.9	7.8	3.7	25.9	11.3	-1.3				
OFFICE/TELECOM. EQUIP	-5.6	-10.5	3.7	3.5	6.2	24.3	10.9	-2.3				
POWER/NON-ELECT. MACH	1.8	-14.3	12.5	14.8	-2.6	29.7	14.6	1.8				
ELECT. MACH./APPARATU	-6.3	10.0	18.2	10.3	5.1	24.4	5.9	0.0				
TRANSPORT EQUIPMENT	3.5	-4.1	-10.7	-0.8	-3.3	19.5	11.9	-13.8				
AUTOMOTIVE PRODUCTS	2.6	-8.5	-10.2	0.0	-3.6	19.2	11.6	-16.0				
CHEMICALS	8.3	3.8	11.1	13.3	13.0	23.1	18.7	7.9				
MEDICAL/PHARM. PROD.	66.7	0.0	0.0	20.0	50.0	0.0	33.3	0.0				
PLASTICS	0.0	0.0	16.7	0.0	0.0	33.3	12.5	0.0				
OTHER MANUFACTURED PROD.	1.1	-12.5	1.2	3.5	-2.3	18.0	2.0	-8.4				
TEXTILES AND CLOTHING	0.0	-12.5	0.0	0.0	0.0	16.7	0.0	-28.6				
IRON AND STEEL	0.0	0.0	0.0	-33.3	-11.1	-18.8	38.5	-22.2				
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0	0.0	16.7	14.3	0.0				
OTHER PRODUCTS	0.0	-20.0	25.0	0.0	18.2	23.1	0.0	-6.3				
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-7.2	10.7	16.7	12.4	-5.2	11.1	10.8	8.4				
PRIMARY PRODUCTS	-3.1	3.2	12.5	2.8	-4.7	9.8	1.9	3.8				
AGRICULTURAL PRODUCTS	0.0	8.0	11.1	3.3	2.7	14.2	3.9	0.7				
MINING PRODUCTS	-28.6	0.0	20.0	-16.7	-30.3	-4.3	-9.1	10.0				
NON-FERROUS METALS	-25.0	0.0	0.0	33.3	-42.9	-25.0	0.0	16.7				
FUELS		-100.0			-18.2	11.1	-30.0	14.3				
PETROLEUM/PETR. PR		-100.0			0.0	0.0	-25.0	0.0				
NON-AGRICULT. RAW MAT.	-100.0				0.0	0.0	0.0	33.3				
MANUFACTURED PRODUCTS	-7.8	12.7	17.1	14.6	-6.1	12.9	15.9	11.3				
MACHINERY	0.0	15.2	10.5	26.2	-10.5	13.0	19.5	22.1				
OFFICE/TELECOM. EQUIP	16.7	71.4	8.3	38.5	-9.6	14.9	22.2	21.2				
POWER/NON-ELECT. MACH	-4.8	0.0	5.0	19.0	-16.0	9.5	17.4	18.5				
ELECT. MACH./APPARATU	0.0	16.7	14.3	25.0	-10.0	11.1	20.0	25.0				
TRANSPORT EQUIPMENT	-24.4	20.6	26.8	15.4	15.8	-2.3	32.6	0.0				
AUTOMOTIVE PRODUCTS	-19.4	24.1	27.8	15.2	20.0	33.3	56.2	24.0				
CHEMICALS	5.6	15.8	9.1	6.2	-9.8	16.2	4.7	4.4				
MEDICAL/PHARM. PROD.	30.0	7.7	14.3	-6.3	-14.3	16.7	0.0	0.0				
PLASTICS	0.0	33.3	0.0	0.0	-16.7	0.0	20.0	0.0				
OTHER MANUFACTURED PROD.	-7.6	3.3	20.6	14.5	-7.7	20.0	8.3	9.0				
TEXTILES AND CLOTHING	-10.5	-5.9	31.3	19.0	0.0	33.3	12.5	11.1				
IRON AND STEEL	0.0	0.0	0.0	0.0	-50.0	0.0	0.0	100.0				
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	25.0	20.0	16.7				
NON-METAL. MIN. MANUF	-18.2	0.0	22.2	0.0	-25.0	0.0	33.3	0.0				
OTHER PRODUCTS	0.0	0.0	11.1	10.0	14.3	0.0	12.5	11.1				

Annex

TABLE 5.1 - IMPORTS AND EXPORTS WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	9.0	7.9	9.1	11.2	78.0	97.0	111.7	113.4	5.9	6.9	7.6	8.2
PRIMARY PRODUCTS	4.4	3.5	4.4	5.5	22.0	26.8	29.9	29.7	5.0	5.8	6.3	6.7
AGRICULTURAL PRODUCTS	1.5	1.3	1.7	1.8	7.6	10.4	11.3	10.0	2.9	3.7	4.0	3.9
MINING PRODUCTS	2.0	1.4	1.6	2.1	12.7	14.7	16.5	16.9	1.7	1.7	1.6	1.9
NON-FERROUS METALS	0.6	0.4	0.5	0.7	2.9	3.2	4.1	4.7	0.3	0.3	0.3	0.5
FUELS	0.3	0.1	0.2	0.3	8.8	10.5	11.2	10.9	0.9	1.0	0.9	0.9
PETROLEUM/PETR. PR	0.1	0.0	0.0	0.1	5.6	6.1	6.0	6.5	0.1	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.9	0.7	1.1	1.6	1.7	1.7	2.0	2.8	0.4	0.5	0.7	1.0
MANUFACTURED PRODUCTS	3.8	3.9	4.2	4.9	51.2	64.2	74.9	77.0	0.8	1.0	1.2	1.3
MACHINERY	1.6	1.6	1.8	2.1	8.8	10.5	13.3	14.5	0.2	0.2	0.2	0.2
OFFICE/TELECOM. EQUIP	0.6	0.6	0.8	1.0	4.1	4.5	5.4	6.2	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	0.9	0.9	0.8	0.9	3.4	4.4	6.0	6.4	0.0	0.0	0.0	0.1
ELECT. MACH./APPARATU	0.1	0.1	0.1	0.1	1.3	1.6	1.8	1.9	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.4	0.6	0.7	0.7	24.9	31.9	36.3	34.8	0.1	0.1	0.1	0.1
AUTOMOTIVE PRODUCTS	0.2	0.2	0.2	0.2	22.8	29.6	33.4	31.8	0.0	0.1	0.1	0.1
CHEMICALS	0.3	0.3	0.4	0.6	4.0	4.9	5.9	6.5	0.3	0.3	0.3	0.3
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.1	0.2	0.3	0.3	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.1	0.0	0.1	1.0	1.4	1.8	2.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.4	1.3	1.4	1.5	13.4	17.0	19.3	21.2	0.3	0.4	0.5	0.7
TEXTILES AND CLOTHING	0.1	0.1	0.1	0.1	0.8	1.1	1.4	1.5	0.0	0.0	0.0	0.0
IRON AND STEEL	0.1	0.1	0.0	0.1	1.5	2.0	2.1	2.1	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.6	0.5	0.5	0.5	4.8	5.5	5.6	7.0	0.2	0.2	0.2	0.2
NON-METAL. MIN. MANUF	0.0	0.0	0.1	0.1	0.6	0.8	0.9	1.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.8	0.5	0.5	0.8	4.8	6.0	7.0	6.7	0.1	0.1	0.1	0.2
	EXPORTS (BN ECU)											
ALL PRODUCTS	8.5	8.6	9.5	9.1	69.5	85.6	96.8	96.3	5.4	5.4	5.0	4.4
PRIMARY PRODUCTS	1.4	1.5	1.4	1.1	8.5	9.9	10.9	11.1	0.1	0.0	0.1	0.1
AGRICULTURAL PRODUCTS	0.8	0.9	0.9	0.8	5.1	6.1	6.4	6.1	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.6	0.7	0.5	0.3	3.0	3.3	3.9	4.2	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.1	0.1	0.1	0.1	1.0	1.2	1.5	1.7	0.0	0.0	0.0	0.0
FUELS	0.4	0.5	0.4	0.1	1.1	1.1	1.1	1.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.4	0.5	0.3	0.1	0.5	0.6	0.6	0.6	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.4	0.5	0.6	0.8	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	6.7	6.7	7.7	7.6	58.0	71.9	82.3	81.9	5.4	5.3	4.9	4.3
MACHINERY	2.0	2.2	2.7	2.7	19.0	23.2	26.9	27.8	1.5	1.7	1.6	1.5
OFFICE/TELECOM. EQUIP	0.4	0.5	0.7	0.5	7.9	9.3	10.7	11.9	0.9	1.0	0.9	0.8
POWER/NON-ELECT. MACH	1.3	1.4	1.6	1.8	7.6	9.7	11.4	11.1	0.4	0.5	0.6	0.5
ELECT. MACH./APPARATU	0.3	0.3	0.4	0.3	3.5	4.2	4.8	4.8	0.2	0.2	0.2	0.1
TRANSPORT EQUIPMENT	1.4	0.9	1.0	1.0	18.3	23.1	26.6	25.5	3.0	2.7	2.3	1.9
AUTOMOTIVE PRODUCTS	0.7	0.5	0.7	0.6	15.7	20.2	23.3	22.1	3.0	2.6	2.2	1.8
CHEMICALS	0.9	1.1	1.2	1.2	5.7	7.2	8.2	8.1	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.2	0.3	0.3	0.3	0.6	0.8	0.8	0.8	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.1	0.1	0.2	1.8	2.2	2.6	2.6	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	2.3	2.6	2.8	2.7	15.0	18.3	20.6	20.5	0.7	0.8	0.9	0.8
TEXTILES AND CLOTHING	0.4	0.4	0.4	0.4	1.4	1.8	2.0	2.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.3	0.4	0.6	0.5	1.0	1.3	1.5	1.6	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	1.3	1.5	1.7	1.9	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.2	0.3	0.3	0.2	1.0	1.1	1.2	1.2	0.1	0.1	0.1	0.0
OTHER PRODUCTS	0.4	0.3	0.3	0.4	3.0	3.8	3.6	3.3	0.0	0.0	0.1	0.0

Annex

TABLE 5.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-0.5	0.7	0.4	-2.1	-8.5	-11.4	-14.9	-17.1	-0.5	-1.5	-2.6	-3.8
PRIMARY PRODUCTS	-3.0	-2.0	-3.0	-4.4	-13.5	-16.9	-19.0	-18.6	-4.9	-5.8	-6.2	-6.6
AGRICULTURAL PRODUCTS	-0.7	-0.4	-0.8	-1.0	-2.5	-4.3	-4.9	-3.9	-2.9	-3.7	-4.0	-3.9
MINING PRODUCTS	-1.4	-0.7	-1.1	-1.8	-9.7	-11.4	-12.6	-12.7	-1.7	-1.7	-1.6	-1.9
NON-FERROUS METALS	-0.5	-0.3	-0.4	-0.6	-1.9	-2.0	-2.6	-3.0	-0.3	-0.3	-0.3	-0.5
FUELS	0.1	0.4	0.2	-0.2	-7.7	-9.4	-10.1	-9.8	-0.9	-1.0	-0.9	-0.9
PETROLEUM/PETR. PR	0.3	0.5	0.3	0.0	-5.1	-5.5	-5.4	-5.9	-0.1	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	-0.9	-0.7	-1.1	-1.6	-1.3	-1.2	-1.4	-2.0	-0.4	-0.5	-0.7	-1.0
MANUFACTURED PRODUCTS	2.9	2.8	3.5	2.7	6.8	7.7	7.4	4.9	4.6	4.3	3.7	3.0
MACHINERY	0.4	0.6	0.9	0.6	10.2	12.7	13.6	13.3	1.3	1.5	1.4	1.3
OFFICE/TELECOM. EQUIP	-0.2	-0.1	-0.1	-0.5	3.8	4.8	5.3	5.7	0.8	0.9	0.8	0.7
POWER/NON-ELECT. MACH	0.4	0.5	0.8	0.9	4.2	5.3	5.4	4.7	0.4	0.5	0.6	0.4
ELECT. MACH./APPARATU	0.2	0.2	0.3	0.2	2.2	2.6	3.0	2.9	0.2	0.2	0.2	0.1
TRANSPORT EQUIPMENT	1.0	0.3	0.3	0.3	-6.6	-8.8	-9.7	-9.3	2.9	2.6	2.2	1.8
AUTOMOTIVE PRODUCTS	0.5	0.3	0.5	0.4	-7.1	-9.4	-10.1	-9.7	3.0	2.5	2.1	1.7
CHEMICALS	0.6	0.8	0.8	0.6	1.7	2.3	2.3	1.6	-0.2	-0.2	-0.2	-0.2
MEDICAL/PHARM. PROD.	0.1	0.2	0.2	0.2	0.5	0.6	0.5	0.5	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.1	0.1	0.8	0.8	0.8	0.5	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	0.9	1.3	1.4	1.2	1.6	1.3	1.3	-0.7	0.4	0.4	0.4	0.1
TEXTILES AND CLOTHING	0.3	0.3	0.3	0.3	0.6	0.7	0.6	0.5	0.0	0.0	0.0	0.0
IRON AND STEEL	0.2	0.3	0.6	0.4	-0.5	-0.7	-0.6	-0.5	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	-0.5	-0.4	-0.4	-0.4	-3.5	-4.0	-3.9	-5.1	-0.2	-0.2	-0.2	-0.2
NON-METAL. MIN. MANUF	0.2	0.3	0.2	0.1	0.4	0.3	0.3	0.2	0.1	0.1	0.1	0.0
OTHER PRODUCTS	-0.4	-0.2	-0.2	-0.4	-1.8	-2.2	-3.4	-3.4	-0.1	-0.1	0.0	-0.2
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	94	109	104	81	89	88	87	85	92	78	66	54
PRIMARY PRODUCTS	32	43	32	20	39	37	36	37	2	0	2	1
AGRICULTURAL PRODUCTS	53	69	53	44	67	59	57	61	0	0	0	0
MINING PRODUCTS	30	50	31	14	24	22	24	25	0	0	0	0
NON-FERROUS METALS	17	25	20	14	34	38	37	36	0	0	0	0
FUELS	133	500	200	33	13	10	10	10	0	0	0	0
PETROLEUM/PETR. PR	400			100	9	10	10	9	0			
NON-AGRICULT. RAW MAT.	0	0	0	0	24	29	30	29	0	0	0	0
MANUFACTURED PRODUCTS	176	172	183	155	113	112	110	106	675	530	408	331
MACHINERY	125	138	150	129	216	221	202	192	750	850	800	750
OFFICE/TELECOM. EQUIP	67	83	87	50	193	207	198	192	900	1000	900	800
POWER/NON-ELECT. MACH	144	156	200	200	224	220	190	173				500
ELECT. MACH./APPARATU	300	300	400	300	269	263	267	253				
TRANSPORT EQUIPMENT	350	150	143	143	73	72	73	73	3000	2700	2300	1900
AUTOMOTIVE PRODUCTS	350	250	350	300	69	68	70	69		2600	2200	1800
CHEMICALS	300	367	300	200	143	147	139	125	33	33	33	33
MEDICAL/PHARM. PROD.	200	300	300	300	600	400	267	267				
PLASTICS	100	100		200	180	157	144	124				
OTHER MANUFACTURED PROD.	164	200	200	180	112	108	107	97	233	200	180	114
TEXTILES AND CLOTHING	400	400	400	400	175	164	143	133				
IRON AND STEEL	300	400		500	67	65	71	76				
PAPER/ARTIC. OF PAPER	17	20	20	20	27	27	30	27	0	0	0	0
NON-METAL. MIN. MANUF			300	200	167	138	133	120				
OTHER PRODUCTS	50	60	60	50	63	63	51	49	0	0	100	0

Annex

TABLE 5.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	48.9	44.3	48.4	49.1	28.2	27.6	26.8	26.2	84.7	84.1	82.9	81.7
AGRICULTURAL PRODUCTS	16.7	16.5	18.7	16.1	9.7	10.7	10.1	8.8	49.2	53.6	52.6	47.6
MINING PRODUCTS	22.2	17.7	17.6	18.8	16.3	15.2	14.8	14.9	28.8	24.6	21.1	23.2
NON-FERROUS METALS	6.7	5.1	5.5	6.3	3.7	3.3	3.7	4.1	5.1	4.3	3.9	6.1
FUELS	3.3	1.3	2.2	2.7	11.3	10.8	10.0	9.6	15.3	14.5	11.8	11.0
PETROLEUM/PETR. PR	1.1	0.0	0.0	0.9	7.2	6.3	5.4	5.7	1.7	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	10.0	8.9	12.1	14.3	2.2	1.8	1.8	2.5	6.8	7.2	9.2	12.2
MANUFACTURED PRODUCTS	42.2	49.4	46.2	43.8	65.6	66.2	67.1	67.9	13.6	14.5	15.8	15.9
MACHINERY	17.8	20.3	19.8	18.8	11.3	10.8	11.9	12.8	3.4	2.9	2.6	2.4
OFFICE/TELECOM. EQUIP	6.7	7.6	8.8	8.9	5.3	4.6	4.8	5.5	1.7	1.4	1.3	1.2
POWER/NON-ELECT. MACH	10.0	11.4	8.8	8.0	4.4	4.5	5.4	5.6	0.0	0.0	0.0	1.2
ELECT. MACH./APPARATU	1.1	1.3	1.1	0.9	1.7	1.6	1.6	1.7	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	4.4	7.6	7.7	6.3	31.9	32.9	32.5	30.7	1.7	1.4	1.3	1.2
AUTOMOTIVE PRODUCTS	2.2	2.5	2.2	1.8	29.2	30.5	29.9	28.0	0.0	1.4	1.3	1.2
CHEMICALS	3.3	3.8	4.4	5.4	5.1	5.1	5.3	5.7	5.1	4.3	3.9	3.7
MEDICAL/PHARM. PROD.	1.1	1.3	1.1	0.9	0.1	0.2	0.3	0.3	0.0	0.0	0.0	0.0
PLASTICS	1.1	1.3	0.0	0.9	1.3	1.4	1.6	1.9	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	15.6	16.5	15.4	13.4	17.2	17.5	17.3	18.7	5.1	5.8	6.6	8.5
TEXTILES AND CLOTHING	1.1	1.3	1.1	0.9	1.0	1.1	1.3	1.3	0.0	0.0	0.0	0.0
IRON AND STEEL	1.1	1.3	0.0	0.9	1.9	2.1	1.9	1.9	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	6.7	6.3	5.5	4.5	6.2	5.7	5.0	6.2	3.4	2.9	2.6	2.4
NON-METAL. MIN. MANUF	0.0	0.0	1.1	0.9	0.8	0.8	0.8	0.9	0.0	0.0	0.0	0.0
OTHER PRODUCTS	8.9	6.3	5.5	7.1	6.2	6.2	6.3	5.9	1.7	1.4	1.3	2.4
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	16.5	17.4	14.7	12.1	12.2	11.6	11.3	11.5	1.9	0.0	2.0	2.3
AGRICULTURAL PRODUCTS	9.4	10.5	9.5	8.8	7.3	7.1	6.6	6.3	0.0	0.0	0.0	0.0
MINING PRODUCTS	7.1	8.1	5.3	3.3	4.3	3.9	4.0	4.4	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.2	1.2	1.1	1.1	1.4	1.4	1.5	1.8	0.0	0.0	0.0	0.0
FUELS	4.7	5.8	4.2	1.1	1.6	1.3	1.1	1.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	4.7	5.8	3.2	1.1	0.7	0.7	0.6	0.6	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.6	0.6	0.6	0.8	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	78.8	77.9	81.1	83.5	83.5	84.0	85.0	85.0	100.0	98.1	98.0	97.7
MACHINERY	23.5	25.6	28.4	29.7	27.3	27.1	27.8	28.9	27.8	31.5	32.0	34.1
OFFICE/TELECOM. EQUIP	4.7	5.8	7.4	5.5	11.4	10.9	11.1	12.4	16.7	18.5	18.0	18.2
POWER/NON-ELECT. MACH	15.3	16.3	16.8	19.8	10.9	11.3	11.8	11.5	7.4	9.3	12.0	11.4
ELECT. MACH./APPARATU	3.5	3.5	4.2	3.3	5.0	4.9	5.0	5.0	3.7	3.7	4.0	2.3
TRANSPORT EQUIPMENT	16.5	10.5	10.5	11.0	26.3	27.0	27.5	26.5	55.6	50.0	46.0	43.2
AUTOMOTIVE PRODUCTS	8.2	5.8	7.4	6.6	22.6	23.6	24.1	22.9	55.6	48.1	44.0	40.9
CHEMICALS	10.6	12.8	12.6	13.2	8.2	8.4	8.5	8.4	1.9	1.9	2.0	2.3
MEDICAL/PHARM. PROD.	2.4	3.5	3.2	3.3	0.9	0.9	0.8	0.8	0.0	0.0	0.0	0.0
PLASTICS	1.2	1.2	1.1	2.2	2.6	2.6	2.7	2.7	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	27.1	30.2	29.5	29.7	21.6	21.4	21.3	21.3	13.0	14.8	18.0	18.2
TEXTILES AND CLOTHING	4.7	4.7	4.2	4.4	2.0	2.1	2.1	2.1	0.0	0.0	0.0	0.0
IRON AND STEEL	3.5	4.7	6.3	5.5	1.4	1.5	1.5	1.7	1.9	1.9	2.0	2.3
PAPER/ARTIC. OF PAPER	1.2	1.2	1.1	1.1	1.9	1.8	1.8	2.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.4	3.5	3.2	2.2	1.4	1.3	1.2	1.2	1.9	1.9	2.0	0.0
OTHER PRODUCTS	4.7	3.5	3.2	4.4	4.3	4.4	3.7	3.4	0.0	0.0	2.0	0.0

Annex

TABLE 5.4 - IMPORTS AND EXPORTS GROWTH RATES WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-9.1	-12.2	15.2	23.1	3.2	24.4	15.2	1.5	-4.8	16.9	10.1	7.9
PRIMARY PRODUCTS	-10.2	-20.5	25.7	25.0	2.8	21.8	11.6	-0.7	-3.8	16.0	8.6	6.3
AGRICULTURAL PRODUCTS	-6.3	-13.3	30.8	5.9	15.2	36.8	8.7	-11.5	7.4	27.6	8.1	-2.5
MINING PRODUCTS	-13.0	-30.0	14.3	31.3	-2.3	15.7	12.2	2.4	-19.0	0.0	-5.9	18.7
NON-FERROUS METALS	20.0	-33.3	25.0	40.0	-3.3	10.3	28.1	14.6	0.0	0.0	0.0	66.7
FUELS	-25.0	-66.7	100.0	50.0	-1.1	19.3	6.7	-2.7	-18.2	11.1	-10.0	0.0
PETROLEUM/PETR. PR	-50.0	-100.0			-5.1	8.9	-1.6	8.3	0.0	-100.0		
NON-AGRICULT. RAW MAT.	-18.2	-22.2	57.1	45.5	-5.6	0.0	17.6	40.0	0.0	25.0	40.0	42.9
MANUFACTURED PRODUCTS	-11.6	2.6	7.7	16.7	3.4	25.4	16.7	2.8	-11.1	25.0	20.0	8.3
MACHINERY	-11.1	0.0	12.5	16.7	-2.2	19.3	26.7	9.0	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	-14.3	0.0	33.3	25.0	5.1	9.8	20.0	14.8	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.0	0.0	-11.1	12.5	0.0	29.4	36.4	6.7				
ELECT. MACH./APPARATU	-66.7	0.0	0.0	0.0	-23.5	23.1	12.5	5.6				
TRANSPORT EQUIPMENT	-42.9	50.0	16.7	0.0	3.3	28.1	13.8	-4.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	100.0	0.0	0.0	0.0	5.1	29.8	12.8	-4.8			0.0	0.0
CHEMICALS	-25.0	0.0	33.3	50.0	8.1	22.5	20.4	10.2	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	100.0	50.0	0.0				
PLASTICS	0.0	0.0	-100.0		11.1	40.0	28.6	16.7				
OTHER MANUFACTURED PROD.	-6.7	-7.1	7.7	7.1	5.5	26.9	13.5	9.8	0.0	33.3	25.0	40.0
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0	14.3	37.5	27.3	7.1				
IRON AND STEEL	0.0	0.0	-100.0		15.4	33.3	5.0	0.0				
PAPER/ARTIC. OF PAPER	0.0	-16.7	0.0	0.0	-5.9	14.6	1.8	25.0	100.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-100.0			0.0	0.0	33.3	12.5	11.1				
OTHER PRODUCTS	33.3	-37.5	0.0	60.0	2.1	25.0	16.7	-4.3	0.0	0.0	0.0	100.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-8.6	1.2	10.5	-4.2	1.2	23.2	13.1	-0.5	-8.5	0.0	-7.4	-12.0
PRIMARY PRODUCTS	-12.5	7.1	-6.7	-21.4	0.0	16.5	10.1	1.8	0.0	-100.0		0.0
AGRICULTURAL PRODUCTS	0.0	12.5	0.0	-11.1	0.0	19.6	4.9	-4.7				
MINING PRODUCTS	-14.3	16.7	-28.6	-40.0	0.0	10.0	18.2	7.7				
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	20.0	25.0	13.3				
FUELS	-33.3	25.0	-20.0	-75.0	10.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR	-33.3	25.0	-40.0	-66.7	0.0	20.0	0.0	0.0				
NON-AGRICULT. RAW MAT.					0.0	25.0	20.0	33.3				
MANUFACTURED PRODUCTS	-8.2	0.0	14.9	-1.3	1.6	24.0	14.5	-0.5	-6.9	-1.9	-7.5	-12.2
MACHINERY	-16.7	10.0	22.7	0.0	2.7	22.1	15.9	3.3	-11.8	13.3	-5.9	-6.3
OFFICE/TELECOM. EQUIP	0.0	25.0	40.0	-28.6	8.2	17.7	15.1	11.2	-10.0	11.1	-10.0	-11.1
POWER/NON-ELECT. MACH	-13.3	7.7	14.3	12.5	0.0	27.6	17.5	-2.6	-20.0	25.0	20.0	-16.7
ELECT. MACH./APPARATU	-40.0	0.0	33.3	-25.0	0.0	20.0	14.3	0.0	0.0	0.0	0.0	-50.0
TRANSPORT EQUIPMENT	-6.7	-35.7	11.1	0.0	-2.1	26.2	15.2	-4.1	-6.3	-10.0	-14.8	-17.4
AUTOMOTIVE PRODUCTS	-22.2	-28.6	40.0	-14.3	-2.5	28.7	15.3	-5.2	-3.2	-13.3	-15.4	-18.2
CHEMICALS	0.0	22.2	9.1	0.0	5.6	26.3	13.9	-1.2	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	50.0	0.0	0.0	20.0	33.3	0.0	0.0				
PLASTICS	0.0	0.0	0.0	100.0	12.5	22.2	18.2	0.0				
OTHER MANUFACTURED PROD.	-11.5	13.0	7.7	-3.6	3.4	22.0	12.6	-0.5	-12.5	14.3	12.5	-11.1
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0	7.7	28.6	11.1	0.0	-100.0			
IRON AND STEEL	0.0	33.3	50.0	-16.7	-16.7	30.0	15.4	6.7	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	15.4	13.3	11.8				
NON-METAL. MIN. MANUF	-33.3	50.0	0.0	-33.3	0.0	10.0	9.1	0.0	0.0	0.0	0.0	-100.0
OTHER PRODUCTS	0.0	-25.0	0.0	33.3	-6.3	26.7	-5.3	-8.3				-100.0

Annex

TABLE 6.1 - IMPORTS AND EXPORTS WITH EFTA(6), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	111.7	109.9	123.7	126.6	11.9	13.9	15.5	17.0	4.9	5.5	6.3	7.6
PRIMARY PRODUCTS	24.5	24.5	27.8	28.3	1.8	2.1	2.5	2.7	0.7	0.8	1.1	1.2
AGRICULTURAL PRODUCTS	7.4	7.2	8.5	8.2	0.6	0.7	0.8	0.6	0.5	0.6	0.8	0.9
MINING PRODUCTS	15.1	15.7	17.4	17.7	1.2	1.3	1.7	2.0	0.2	0.2	0.2	0.2
NON-FERROUS METALS	3.7	3.2	4.0	4.4	0.3	0.4	0.4	0.5	0.2	0.2	0.2	0.2
FUELS	10.1	11.1	11.9	12.0	0.8	0.9	1.2	1.5	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	8.7	9.6	10.3	10.5	0.8	0.9	1.2	1.4	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	2.0	1.6	2.1	2.5	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.1
MANUFACTURED PRODUCTS	80.1	77.4	87.1	88.5	9.4	11.1	12.3	13.5	3.7	4.3	4.9	5.9
MACHINERY	21.6	20.4	23.0	23.4	2.9	3.5	4.1	4.5	0.8	0.9	1.1	1.7
OFFICE/TELECOM. EQUIP	4.1	4.3	5.0	5.3	0.4	0.5	0.6	0.8	0.0	0.2	0.4	0.7
POWER/NON-ELECT. MACH	13.1	11.9	13.3	13.3	2.0	2.4	2.9	3.0	0.6	0.5	0.5	0.7
ELECT. MACH./APPARATU	4.4	4.3	4.9	4.8	0.4	0.5	0.6	0.7	0.1	0.1	0.2	0.3
TRANSPORT EQUIPMENT	9.5	8.4	9.9	10.4	1.5	1.3	1.5	1.9	0.2	0.3	0.3	0.4
AUTOMOTIVE PRODUCTS	6.8	6.2	7.9	8.4	1.3	1.2	1.4	1.7	0.1	0.2	0.2	0.3
CHEMICALS	12.9	13.3	15.0	15.7	1.7	1.9	2.1	2.3	1.1	1.3	1.4	1.5
MEDICAL/PHARM. PROD.	4.0	4.5	4.9	5.3	0.6	0.7	0.8	0.8	0.4	0.5	0.5	0.5
PLASTICS	2.7	2.6	2.9	3.0	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	36.1	35.1	39.1	39.0	3.4	4.4	4.6	4.8	1.6	1.8	2.1	2.3
TEXTILES AND CLOTHING	4.0	3.7	3.8	3.4	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1
IRON AND STEEL	4.5	4.2	5.2	6.0	0.4	0.5	0.6	0.5	0.1	0.2	0.1	0.1
PAPER/ARTIC. OF PAPER	10.4	9.5	10.7	11.9	0.5	0.8	0.8	0.9	0.1	0.2	0.2	0.3
NON-METAL. MIN. MANUF	1.4	1.3	1.5	1.5	0.3	0.3	0.4	0.4	0.0	0.0	0.1	0.1
OTHER PRODUCTS	7.1	8.0	8.7	9.7	0.7	0.8	0.7	0.9	0.5	0.4	0.3	0.5
	EXPORTS (BN ECU)											
ALL PRODUCTS	107.8	107.2	119.4	133.2	8.3	10.8	10.1	10.7	6.5	6.0	6.2	5.8
PRIMARY PRODUCTS	14.5	14.7	15.6	17.0	0.7	0.8	0.9	0.9	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	7.4	7.5	8.2	8.9	0.5	0.5	0.6	0.5	0.0	0.0	0.0	0.0
MINING PRODUCTS	6.7	7.0	7.0	7.6	0.2	0.3	0.3	0.3	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.9	1.9	2.1	2.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
FUELS	3.9	4.2	3.9	4.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.9	3.0	2.7	2.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.4	0.3	0.4	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	89.1	88.3	99.4	110.4	6.8	7.1	7.6	7.8	6.3	5.9	5.9	5.6
MACHINERY	24.1	24.0	27.8	32.4	2.5	2.7	2.8	3.1	1.8	1.8	2.1	2.3
OFFICE/TELECOM. EQUIP	5.7	6.0	8.0	10.4	1.2	1.3	1.4	1.5	1.1	1.0	1.0	1.0
POWER/NON-ELECT. MACH	13.1	12.7	14.0	15.3	0.9	1.0	1.1	1.2	0.4	0.4	0.5	0.6
ELECT. MACH./APPARATU	5.4	5.5	6.1	6.9	0.4	0.4	0.4	0.4	0.3	0.4	0.6	0.7
TRANSPORT EQUIPMENT	14.7	14.1	15.6	17.6	1.6	1.3	1.4	1.7	3.2	2.7	2.5	1.9
AUTOMOTIVE PRODUCTS	11.1	10.1	12.3	13.6	0.5	0.6	0.7	1.0	2.4	1.7	1.7	1.6
CHEMICALS	12.8	13.9	15.5	17.2	0.6	0.9	1.0	0.9	0.3	0.4	0.4	0.4
MEDICAL/PHARM. PROD.	2.7	3.2	3.5	4.0	0.2	0.3	0.5	0.3	0.0	0.0	0.0	0.0
PLASTICS	3.2	3.1	3.7	4.4	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1
OTHER MANUFACTURED PROD.	37.4	36.2	40.1	43.0	2.0	2.3	2.3	2.1	1.0	1.0	1.0	1.0
TEXTILES AND CLOTHING	8.2	7.6	7.9	8.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.0
IRON AND STEEL	3.5	3.1	3.9	4.9	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.2
PAPER/ARTIC. OF PAPER	1.8	1.9	2.1	2.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.6	2.5	2.9	3.1	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.1
OTHER PRODUCTS	4.1	4.1	4.3	5.6	0.8	2.9	1.6	2.0	0.2	0.1	0.3	0.2

Annex

TABLE 6.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH EFTA(6), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-3.9	-2.7	-4.3	6.6	-3.6	-3.1	-5.4	-6.3	1.6	0.5	-0.1	-1.8
PRIMARY PRODUCTS	-10.0	-9.8	-12.2	-11.3	-1.1	-1.3	-1.6	-1.8	-0.7	-0.8	-1.1	-1.2
AGRICULTURAL PRODUCTS	0.0	0.3	-0.3	0.7	-0.1	-0.2	-0.2	-0.1	-0.5	-0.6	-0.8	-0.9
MINING PRODUCTS	-8.4	-8.7	-10.4	-10.1	-1.0	-1.0	-1.4	-1.7	-0.2	-0.2	-0.2	-0.2
NON-FERROUS METALS	-1.8	-1.3	-1.9	-1.9	-0.2	-0.3	-0.3	-0.4	-0.2	-0.2	-0.2	-0.2
FUELS	-6.2	-6.9	-8.0	-8.0	-0.7	-0.8	-1.1	-1.4	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	-5.8	-6.6	-7.6	-7.8	-0.8	-0.9	-1.2	-1.4	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	-1.6	-1.3	-1.7	-1.9	0.0	-0.1	-0.1	-0.1	0.0	0.0	0.0	-0.1
MANUFACTURED PRODUCTS	9.0	10.9	12.3	21.9	-2.6	-4.0	-4.7	-5.7	2.6	1.6	1.0	-0.3
MACHINERY	2.5	3.6	4.8	9.0	-0.4	-0.8	-1.3	-1.4	1.0	0.9	1.0	0.6
OFFICE/TELECOM. EQUIP	1.6	1.7	3.0	5.1	0.8	0.8	0.8	0.7	1.1	0.8	0.6	0.3
POWER/NON-ELECT. MACH	0.0	0.8	0.7	2.0	-1.1	-1.4	-1.8	-1.8	-0.2	-0.1	0.0	-0.1
ELECT. MACH./APPARATU	1.0	1.2	1.2	2.1	0.0	-0.1	-0.2	-0.3	0.2	0.3	0.4	0.4
TRANSPORT EQUIPMENT	5.2	5.7	5.7	7.2	0.1	0.0	-0.1	-0.2	3.0	2.4	2.2	1.5
AUTOMOTIVE PRODUCTS	4.3	3.9	4.4	5.2	-0.8	-0.6	-0.7	-0.7	2.3	1.5	1.5	1.3
CHEMICALS	-0.1	0.6	0.5	1.5	-1.1	-1.0	-1.1	-1.4	-0.8	-0.9	-1.0	-1.1
MEDICAL/PHARM. PROD.	-1.3	-1.3	-1.4	-1.3	-0.4	-0.4	-0.3	-0.5	-0.4	-0.5	-0.5	-0.5
PLASTICS	0.5	0.5	0.8	1.4	0.0	0.0	-0.1	-0.1	0.0	0.0	0.1	0.1
OTHER MANUFACTURED PROD.	1.3	1.1	1.0	4.0	-1.4	-2.1	-2.3	-2.7	-0.6	-0.8	-1.1	-1.3
TEXTILES AND CLOTHING	4.2	3.9	4.1	4.6	-0.1	-0.1	-0.1	-0.1	0.0	0.0	0.0	-0.1
IRON AND STEEL	-1.0	-1.1	-1.3	-1.1	-0.4	-0.5	-0.6	-0.5	0.1	0.0	0.1	0.1
PAPER/ARTIC. OF PAPER	-8.6	-7.6	-8.6	-9.4	-0.5	-0.8	-0.8	-0.9	-0.1	-0.2	-0.2	-0.3
NON-METAL. MIN. MANUF	1.2	1.2	1.4	1.6	-0.1	-0.1	-0.2	-0.2	0.0	0.0	-0.1	0.0
OTHER PRODUCTS	-3.0	-3.9	-4.4	-4.1	0.1	2.1	0.9	1.1	-0.3	-0.3	0.0	-0.3
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	97	98	97	105	70	78	65	63	133	109	98	76
PRIMARY PRODUCTS	59	60	56	60	39	38	36	33	0	0	0	0
AGRICULTURAL PRODUCTS	100	104	96	109	83	71	75	83	0	0	0	0
MINING PRODUCTS	44	45	40	43	17	23	18	15	0	0	0	0
NON-FERROUS METALS	51	59	53	57	33	25	25	20	0	0	0	0
FUELS	39	38	33	33	13	11	8	7				
PETROLEUM/PETR. PR	33	31	26	26	0	0	0	0				
NON-AGRICULT. RAW MAT.	20	19	19	24		0	0	0				0
MANUFACTURED PRODUCTS	111	114	114	125	72	64	62	58	170	137	120	95
MACHINERY	112	118	121	138	86	77	68	69	225	200	191	135
OFFICE/TELECOM. EQUIP	139	140	160	196	300	260	233	188		500	250	143
POWER/NON-ELECT. MACH	100	107	105	115	45	42	38	40	67	80	100	86
ELECT. MACH./APPARATU	123	128	124	144	100	80	67	57	300	400	300	233
TRANSPORT EQUIPMENT	155	168	158	169	107	100	93	89	1600	900	833	475
AUTOMOTIVE PRODUCTS	163	163	156	162	38	50	50	59	2400	850	850	533
CHEMICALS	99	105	103	110	35	47	48	39	27	31	29	27
MEDICAL/PHARM. PROD.	68	71	71	75	33	43	63	38	0	0	0	0
PLASTICS	119	119	128	147	100	100	50	50				
OTHER MANUFACTURED PROD.	104	103	103	110	59	52	50	44	63	56	48	43
TEXTILES AND CLOTHING	205	205	208	235	50	50	50	50	100	100	100	0
IRON AND STEEL	78	74	75	82	0	0	0	0	200	100	200	200
PAPER/ARTIC. OF PAPER	17	20	20	21	0	0	0	0	0	0	0	0
NON-METAL. MIN. MANUF	186	192	193	207	67	67	50	50			0	100
OTHER PRODUCTS	58	51	49	58	114	362	229	222	40	25	100	40

Annex

TABLE 6.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH EFTA(6), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	21.9	22.3	22.5	22.4	15.1	15.1	16.1	15.9	14.3	14.5	17.5	15.8
AGRICULTURAL PRODUCTS	6.6	6.6	6.9	6.5	5.0	5.0	5.2	3.5	10.2	10.9	12.7	11.8
MINING PRODUCTS	13.5	14.3	14.1	14.0	10.1	9.4	11.0	11.8	4.1	3.6	3.2	2.6
NON-FERROUS METALS	3.3	2.9	3.2	3.5	2.5	2.9	2.6	2.9	4.1	3.6	3.2	2.6
FUELS	9.0	10.1	9.6	9.5	6.7	6.5	7.7	8.8	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	7.8	8.7	8.3	8.3	6.7	6.5	7.7	8.2	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	1.8	1.5	1.7	2.0	0.0	0.7	0.6	0.6	0.0	0.0	0.0	1.3
MANUFACTURED PRODUCTS	71.7	70.4	70.4	69.9	79.0	79.9	79.4	79.4	75.5	78.2	77.8	77.6
MACHINERY	19.3	18.6	18.6	18.5	24.4	25.2	26.5	26.5	16.3	16.4	17.5	22.4
OFFICE/TELECOM. EQUIP	3.7	3.9	4.0	4.2	3.4	3.6	3.9	4.7	0.0	3.6	6.3	9.2
POWER/NON-ELECT. MACH	11.7	10.8	10.8	10.5	16.8	17.3	18.7	17.6	12.2	9.1	7.9	9.2
ELECT. MACH./APPARATU	3.9	3.9	4.0	3.8	3.4	3.6	3.9	4.1	2.0	1.8	3.2	3.9
TRANSPORT EQUIPMENT	8.5	7.6	8.0	8.2	12.6	9.4	9.7	11.2	4.1	5.5	4.8	5.3
AUTOMOTIVE PRODUCTS	6.1	5.6	6.4	6.6	10.9	8.6	9.0	10.0	2.0	3.6	3.2	3.9
CHEMICALS	11.5	12.1	12.1	12.4	14.3	13.7	13.5	13.5	22.4	23.6	22.2	19.7
MEDICAL/PHARM. PROD.	3.6	4.1	4.0	4.2	5.0	5.0	5.2	4.7	8.2	9.1	7.9	6.6
PLASTICS	2.4	2.4	2.3	2.4	0.8	0.7	1.3	1.2	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	32.3	31.9	31.6	30.8	28.6	31.7	29.7	28.2	32.7	32.7	33.3	30.3
TEXTILES AND CLOTHING	3.6	3.4	3.1	2.7	1.7	1.4	1.3	1.2	2.0	1.8	1.6	1.3
IRON AND STEEL	4.0	3.8	4.2	4.7	3.4	3.6	3.9	2.9	2.0	3.6	1.6	1.3
PAPER/ARTIC. OF PAPER	9.3	8.6	8.6	9.4	4.2	5.8	5.2	5.3	2.0	3.6	3.2	3.9
NON-METAL. MIN. MANUF	1.3	1.2	1.2	1.2	2.5	2.2	2.6	2.4	0.0	0.0	1.6	1.3
OTHER PRODUCTS	6.4	7.3	7.0	7.7	5.9	5.8	4.5	5.3	10.2	7.3	4.8	6.6
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	13.5	13.7	13.1	12.8	8.4	7.4	8.9	8.4	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	6.9	7.0	6.9	6.7	6.0	4.6	5.9	4.7	0.0	0.0	0.0	0.0
MINING PRODUCTS	6.2	6.5	5.9	5.7	2.4	2.8	3.0	2.8	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.8	1.8	1.8	1.9	1.2	0.9	1.0	0.9	0.0	0.0	0.0	0.0
FUELS	3.6	3.9	3.3	3.0	1.2	0.9	1.0	0.9	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.7	2.8	2.3	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.4	0.3	0.3	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	82.7	82.4	83.2	82.9	81.9	65.7	75.2	72.9	96.9	98.3	95.2	96.6
MACHINERY	22.4	22.4	23.3	24.3	30.1	25.0	27.7	29.0	27.7	30.0	33.9	39.7
OFFICE/TELECOM. EQUIP	5.3	5.6	6.7	7.8	14.5	12.0	13.9	14.0	16.9	16.7	16.1	17.2
POWER/NON-ELECT. MACH	12.2	11.8	11.7	11.5	10.8	9.3	10.9	11.2	6.2	6.7	8.1	10.3
ELECT. MACH./APPARATU	5.0	5.1	5.1	5.2	4.8	3.7	4.0	3.7	4.6	6.7	9.7	12.1
TRANSPORT EQUIPMENT	13.6	13.2	13.1	13.2	19.3	12.0	13.9	15.9	49.2	45.0	40.3	32.8
AUTOMOTIVE PRODUCTS	10.3	9.4	10.3	10.2	6.0	5.6	6.9	9.3	36.9	28.3	27.4	27.6
CHEMICALS	11.9	13.0	13.0	12.9	7.2	8.3	9.9	8.4	4.6	6.7	6.5	6.9
MEDICAL/PHARM. PROD.	2.5	3.0	2.9	3.0	2.4	2.8	5.0	2.8	0.0	0.0	0.0	0.0
PLASTICS	3.0	2.9	3.1	3.3	1.2	0.9	1.0	0.9	0.0	0.0	1.6	1.7
OTHER MANUFACTURED PROD.	34.7	33.8	33.6	32.3	24.1	21.3	22.8	19.6	15.4	16.7	16.1	17.2
TEXTILES AND CLOTHING	7.6	7.1	6.6	6.0	1.2	0.9	1.0	0.9	1.5	1.7	1.6	0.0
IRON AND STEEL	3.2	2.9	3.3	3.7	0.0	0.0	0.0	0.0	3.1	3.3	3.2	3.4
PAPER/ARTIC. OF PAPER	1.7	1.8	1.8	1.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.4	2.3	2.4	2.3	2.4	1.9	2.0	1.9	0.0	0.0	0.0	1.7
OTHER PRODUCTS	3.8	3.8	3.6	4.2	9.6	26.9	15.8	18.7	3.1	1.7	4.8	3.4

Annex

TABLE 6.4 - IMPORTS AND EXPORTS GROWTH RATES WITH EFTA(6), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	0.9	-1.6	12.6	2.3	0.0	16.8	11.5	9.7	-14.0	12.2	14.5	20.6
PRIMARY PRODUCTS	-2.8	0.0	13.5	1.8	5.9	16.7	19.0	8.0	-12.5	14.3	37.5	9.1
AGRICULTURAL PRODUCTS	5.7	-2.7	18.1	-3.5	0.0	16.7	14.3	-25.0	0.0	20.0	33.3	12.5
MINING PRODUCTS	-5.6	4.0	10.8	1.7	20.0	8.3	30.8	17.6	0.0	0.0	0.0	0.0
NON-FERROUS METALS	-5.1	-13.5	25.0	10.0	-25.0	33.3	0.0	25.0	0.0	0.0	0.0	0.0
FUELS	-7.3	9.9	7.2	0.8	60.0	12.5	33.3	25.0				
PETROLEUM/PETR. PR	-1.1	10.3	7.3	1.9	60.0	12.5	33.3	16.7				
NON-AGRICULT. RAW MAT.	-4.8	-20.0	31.3	19.0			0.0	0.0				
MANUFACTURED PRODUCTS	1.5	-3.4	12.5	1.6	1.1	18.1	10.8	9.8	-9.8	16.2	14.0	20.4
MACHINERY	-0.5	-5.6	12.7	1.7	-3.3	20.7	17.1	9.8	0.0	12.5	22.2	54.5
OFFICE/TELECOM. EQUIP	-2.4	4.9	16.3	6.0	0.0	25.0	20.0	33.3			100.0	75.0
POWER/NON-ELECT. MACH	-1.5	-9.2	11.8	0.0	-9.1	20.0	20.8	3.4	-14.3	-16.7	0.0	40.0
ELECT. MACH./APPARATU	2.3	-2.3	14.0	-2.0	0.0	25.0	20.0	16.7	0.0	0.0	100.0	50.0
TRANSPORT EQUIPMENT	8.0	-11.6	17.9	5.1	15.4	-13.3	15.4	26.7	-33.3	50.0	0.0	33.3
AUTOMOTIVE PRODUCTS	3.0	-8.8	27.4	6.3	18.2	-7.7	16.7	21.4	-50.0	100.0	0.0	50.0
CHEMICALS	6.6	3.1	12.8	4.7	13.3	11.8	10.5	9.5	0.0	18.2	7.7	7.1
MEDICAL/PHARM. PROD.	14.3	12.5	8.9	8.2	20.0	16.7	14.3	0.0	0.0	25.0	0.0	0.0
PLASTICS	0.0	-3.7	11.5	3.4	0.0	0.0	100.0	0.0				
OTHER MANUFACTURED PROD.	-0.3	-2.8	11.4	-0.3	-2.9	29.4	4.5	4.3	-15.8	12.5	16.7	9.5
TEXTILES AND CLOTHING	0.0	-7.5	2.7	-10.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	-6.7	23.8	15.4	0.0	25.0	20.0	-16.7	-50.0	100.0	-50.0	0.0
PAPER/ARTIC. OF PAPER	-5.5	-8.7	12.6	11.2	0.0	60.0	0.0	12.5	-50.0	100.0	0.0	50.0
NON-METAL. MIN. MANUF	0.0	-7.1	15.4	0.0	0.0	0.0	33.3	0.0	-100.0			0.0
OTHER PRODUCTS	7.6	12.7	8.7	11.5	-30.0	14.3	-12.5	28.6	-37.5	-20.0	-25.0	66.7
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-1.0	-0.6	11.4	11.6	-17.8	30.1	-6.5	5.9	-7.1	-7.7	3.3	-6.5
PRIMARY PRODUCTS	-1.4	1.4	6.1	9.0	-12.5	14.3	12.5	0.0				
AGRICULTURAL PRODUCTS	1.4	1.4	9.3	8.5	0.0	0.0	20.0	-16.7				
MINING PRODUCTS	-4.3	4.5	0.0	8.6	-33.3	50.0	0.0	0.0				
NON-FERROUS METALS	-5.0	0.0	10.5	19.0	0.0	0.0	0.0	0.0				
FUELS	-2.5	7.7	-7.1	2.6	0.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR	-6.5	3.4	-10.0	0.0								
NON-AGRICULT. RAW MAT.	0.0	-25.0	33.3	50.0								
MANUFACTURED PRODUCTS	-0.3	-0.9	12.6	11.1	-17.1	4.4	7.0	2.6	-6.0	-6.3	0.0	-5.1
MACHINERY	-3.6	-0.4	15.8	16.5	-7.4	8.0	3.7	10.7	-18.2	0.0	16.7	9.5
OFFICE/TELECOM. EQUIP	-5.0	5.3	33.3	30.0	-7.7	8.3	7.7	7.1	-21.4	-9.1	0.0	0.0
POWER/NON-ELECT. MACH	-3.7	-3.1	10.2	9.3	-10.0	11.1	10.0	9.1	-20.0	0.0	25.0	20.0
ELECT. MACH./APPARATU	0.0	1.9	10.9	13.1	0.0	0.0	0.0	0.0	0.0	33.3	50.0	16.7
TRANSPORT EQUIPMENT	6.5	-4.1	10.6	12.8	-38.5	-18.8	7.7	21.4	3.2	-15.6	-7.4	-24.0
AUTOMOTIVE PRODUCTS	2.8	-9.0	21.8	10.6	25.0	20.0	16.7	42.9	0.0	-29.2	0.0	-5.9
CHEMICALS	4.9	8.6	11.5	11.0	-14.3	50.0	11.1	-10.0	0.0	33.3	0.0	0.0
MEDICAL/PHARM. PROD.	17.4	18.5	9.4	14.3	0.0	50.0	66.7	-40.0				
PLASTICS	-3.0	-3.1	19.4	18.9	0.0	0.0	0.0	0.0				0.0
OTHER MANUFACTURED PROD.	-2.3	-3.2	10.8	7.2	-13.0	15.0	0.0	-8.7	-9.1	0.0	0.0	0.0
TEXTILES AND CLOTHING	-1.2	-7.3	3.9	1.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-100.0
IRON AND STEEL	-5.4	-11.4	25.8	25.6					100.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	5.6	10.5	19.0								
NON-METAL. MIN. MANUF	-3.7	-3.8	16.0	6.9	0.0	0.0	0.0	0.0				
OTHER PRODUCTS	-16.3	0.0	4.9	30.2	-27.3	262.5	-44.8	25.0	-33.3	-50.0	200.0	-33.3

Annex

TABLE 7.1 - IMPORTS AND EXPORTS WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	19.0	20.3	26.2	33.3	0.9	1.0	1.4	1.7	0.4	0.3	0.2	0.3
PRIMARY PRODUCTS	5.1	4.7	5.6	6.1	0.2	0.2	0.3	0.2	0.2	0.1	0.1	0.1
AGRICULTURAL PRODUCTS	2.8	2.5	2.9	3.0	0.2	0.2	0.1	0.1	0.2	0.1	0.1	0.1
MINING PRODUCTS	2.1	2.0	2.9	3.1	0.1	0.0	0.1	0.1	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.8	0.7	1.3	1.6	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
FUELS	0.8	0.9	1.1	0.9	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.2	0.2	0.3	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.2	0.1	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	13.5	15.2	19.9	26.3	0.7	0.8	1.1	1.5	0.2	0.2	0.1	0.2
MACHINERY	1.9	2.3	3.4	4.9	0.1	0.2	0.2	0.4	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.1	0.3	0.4	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	1.1	1.1	1.6	2.2	0.1	0.1	0.2	0.3	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.7	0.9	1.4	1.9	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.1	1.6	1.9	3.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.7	1.0	1.3	2.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
CHEMICALS	1.5	1.3	1.8	2.4	0.1	0.1	0.2	0.2	0.0	0.1	0.0	0.1
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.4	0.4	0.5	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	8.9	9.9	12.8	15.9	0.4	0.4	0.6	0.8	0.1	0.1	0.1	0.1
TEXTILES AND CLOTHING	3.2	3.8	4.6	5.2	0.2	0.2	0.2	0.3	0.0	0.0	0.0	0.0
IRON AND STEEL	1.2	0.9	1.6	2.3	0.0	0.0	0.2	0.2	0.1	0.1	0.0	0.0
PAPER/ARTIC. OF PAPER	0.2	0.2	0.3	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.8	0.8	1.0	1.2	0.1	0.0	0.1	0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.4	0.4	0.4	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	21.7	26.3	31.4	39.0	1.3	1.6	1.2	1.5	0.6	0.4	0.4	0.6
PRIMARY PRODUCTS	3.4	3.9	4.0	4.4	0.3	0.4	0.3	0.3	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	2.3	2.8	2.9	3.3	0.2	0.3	0.2	0.2	0.0	0.0	0.0	0.0
MINING PRODUCTS	1.0	1.1	0.9	1.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.2	0.3	0.3	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.7	0.7	0.5	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.6	0.7	0.4	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	17.7	21.6	26.5	33.5	0.9	1.0	0.8	1.0	0.5	0.4	0.4	0.6
MACHINERY	6.0	7.2	8.7	10.8	0.3	0.4	0.3	0.5	0.2	0.1	0.1	0.2
OFFICE/TELECOM. EQUIP	1.2	1.5	1.7	2.1	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	3.8	4.2	5.0	5.9	0.1	0.2	0.1	0.2	0.1	0.0	0.0	0.1
ELECT. MACH./APPARATU	1.0	1.5	2.0	2.8	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	2.6	2.9	3.4	4.6	0.3	0.4	0.3	0.2	0.2	0.2	0.2	0.2
AUTOMOTIVE PRODUCTS	1.9	2.5	2.8	3.8	0.1	0.1	0.1	0.1	0.2	0.2	0.1	0.2
CHEMICALS	2.5	3.1	3.9	5.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.5	0.6	0.8	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.5	0.7	0.9	1.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	6.5	8.4	10.4	13.1	0.2	0.1	0.2	0.2	0.1	0.1	0.1	0.1
TEXTILES AND CLOTHING	2.3	2.9	3.6	4.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.4	0.5	0.6	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.4	0.4	0.6	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.3	0.5	0.6	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.6	0.7	0.8	1.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0

Annex

TABLE 7.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
TRADE BALANCES (BN ECU)												
ALL PRODUCTS	2.7	6.0	5.2	5.7	0.4	0.6	-0.2	-0.2	0.2	0.1	0.2	0.3
PRIMARY PRODUCTS	-1.7	-0.8	-1.6	-1.7	0.1	0.2	0.0	0.1	-0.2	-0.1	-0.1	-0.1
AGRICULTURAL PRODUCTS	-0.5	0.3	0.0	0.3	0.0	0.1	0.1	0.1	-0.2	-0.1	-0.1	-0.1
MINING PRODUCTS	-1.1	-0.9	-2.0	-2.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0
NON-FERROUS METALS	-0.6	-0.4	-1.0	-1.1	0.0	0.0	-0.1	-0.1	0.0	0.0	0.0	0.0
FUELS	-0.1	-0.2	-0.6	-0.5	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.4	0.5	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	-0.1	0.0	0.0	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	4.2	6.4	6.6	7.2	0.2	0.2	-0.3	-0.5	0.3	0.2	0.3	0.4
MACHINERY	4.1	4.9	5.3	5.9	0.2	0.2	0.1	0.1	0.2	0.1	0.1	0.2
OFFICE/TELECOM. EQUIP	1.1	1.2	1.3	1.3	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	2.7	3.1	3.4	3.7	0.0	0.1	-0.1	-0.1	0.1	0.0	0.0	0.1
ELECT. MACH./APPARATU	0.3	0.6	0.6	0.9	0.0	-0.1	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.5	1.3	1.5	1.5	0.2	0.3	0.2	0.1	0.2	0.2	0.2	0.2
AUTOMOTIVE PRODUCTS	1.2	1.5	1.5	1.3	0.0	0.0	0.0	0.0	0.2	0.2	0.1	0.2
CHEMICALS	1.0	1.8	2.1	2.6	0.0	0.0	-0.1	-0.1	0.0	-0.1	0.0	-0.1
MEDICAL/PHARM. PROD.	0.4	0.5	0.7	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.3	0.4	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	-2.4	-1.5	-2.4	-2.8	-0.2	-0.3	-0.4	-0.6	0.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	-0.9	-0.9	-1.0	-1.0	-0.2	-0.2	-0.2	-0.3	0.0	0.0	0.0	0.0
IRON AND STEEL	-0.8	-0.4	-1.0	-1.4	0.0	0.0	-0.2	-0.2	-0.1	-0.1	0.0	0.0
PAPER/ARTIC. OF PAPER	0.2	0.2	0.3	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-0.5	-0.3	-0.4	-0.4	-0.1	0.0	-0.1	-0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.2	0.3	0.4	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
EXPORTS/IMPORTS RATIOS (IN %)												
ALL PRODUCTS	114	130	120	117	144	160	86	88	150	133	200	200
PRIMARY PRODUCTS	67	83	71	72	150	200	100	150	0	0	0	0
AGRICULTURAL PRODUCTS	82	112	100	110	100	150	200	200	0	0	0	0
MINING PRODUCTS	48	55	31	32	100		100	100				
NON-FERROUS METALS	25	43	23	31			0	0				
FUELS	87	78	45	44			100					
PETROLEUM/PETR. PR	300	350	133	100								
NON-AGRICULT. RAW MAT.	50	100	100	67								
MANUFACTURED PRODUCTS	131	142	133	127	129	125	73	67	250	200	400	300
MACHINERY	316	313	256	220	300	200	150	125				
OFFICE/TELECOM. EQUIP	1200	500	425	263								
POWER/NON-ELECT. MACH	345	382	313	268	100	200	50	67				
ELECT. MACH./APPARATU	143	167	143	147		0	100	100				
TRANSPORT EQUIPMENT	236	181	179	148	300	400	300	200				
AUTOMOTIVE PRODUCTS	271	250	215	152	100	100	100	100				
CHEMICALS	167	238	217	208	100	100	50	50		0		0
MEDICAL/PHARM. PROD.	500	600	800	1000								
PLASTICS	125	175	180	186								
OTHER MANUFACTURED PROD.	73	85	81	82	50	25	33	25	100	100	100	100
TEXTILES AND CLOTHING	72	76	78	81	0	0	0	0				
IRON AND STEEL	33	56	38	39			0	0	0	0		
PAPER/ARTIC. OF PAPER	200	200	200	180								
NON-METAL. MIN. MANUF	38	63	60	67	0		0	0				
OTHER PRODUCTS	150	175	200	167								

Annex

TABLE 7.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	26.8	23.2	21.4	18.3	22.2	20.0	21.4	11.8	50.0	33.3	50.0	33.3
AGRICULTURAL PRODUCTS	14.7	12.3	11.1	9.0	22.2	20.0	7.1	5.9	50.0	33.3	50.0	33.3
MINING PRODUCTS	11.1	9.9	11.1	9.3	11.1	0.0	7.1	5.9	0.0	0.0	0.0	0.0
NON-FERROUS METALS	4.2	3.4	5.0	4.8	0.0	0.0	7.1	5.9	0.0	0.0	0.0	0.0
FUELS	4.2	4.4	4.2	2.7	0.0	0.0	7.1	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	1.1	1.0	1.1	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	1.1	0.5	0.8	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	71.1	74.9	76.0	79.0	77.8	80.0	78.6	88.2	50.0	66.7	50.0	66.7
MACHINERY	10.0	11.3	13.0	14.7	11.1	20.0	14.3	23.5	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.5	1.5	1.5	2.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	5.8	5.4	6.1	6.6	11.1	10.0	14.3	17.6	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	3.7	4.4	5.3	5.7	0.0	10.0	7.1	5.9	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	5.8	7.9	7.3	9.3	11.1	10.0	7.1	5.9	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	3.7	4.9	5.0	7.5	11.1	10.0	7.1	5.9	0.0	0.0	0.0	0.0
CHEMICALS	7.9	6.4	6.9	7.2	11.1	10.0	14.3	11.8	0.0	33.3	0.0	33.3
MEDICAL/PHARM. PROD.	0.5	0.5	0.4	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	2.1	2.0	1.9	2.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	46.8	48.8	48.9	47.7	44.4	40.0	42.9	47.1	25.0	33.3	50.0	33.3
TEXTILES AND CLOTHING	16.8	18.7	17.6	15.6	22.2	20.0	14.3	17.6	0.0	0.0	0.0	0.0
IRON AND STEEL	6.3	4.4	6.1	6.9	0.0	0.0	14.3	11.8	25.0	33.3	0.0	0.0
PAPER/ARTIC. OF PAPER	1.1	1.0	1.1	1.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	4.2	3.9	3.8	3.6	11.1	0.0	7.1	5.9	0.0	0.0	0.0	0.0
OTHER PRODUCTS	2.1	2.0	1.5	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	15.7	14.8	12.7	11.3	23.1	25.0	25.0	20.0	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	10.6	10.6	9.2	8.5	15.4	18.8	16.7	13.3	0.0	0.0	0.0	0.0
MINING PRODUCTS	4.6	4.2	2.9	2.6	7.7	6.3	8.3	6.7	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.9	1.1	1.0	1.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	3.2	2.7	1.6	1.0	7.7	6.3	8.3	6.7	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.8	2.7	1.3	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.5	0.4	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	81.6	82.1	84.4	85.9	69.2	62.5	66.7	66.7	83.3	100.0	100.0	100.0
MACHINERY	27.6	27.4	27.7	27.7	23.1	25.0	25.0	33.3	33.3	25.0	25.0	33.3
OFFICE/TELECOM. EQUIP	5.5	5.7	5.4	5.4	15.4	12.5	16.7	20.0	16.7	25.0	25.0	16.7
POWER/NON-ELECT. MACH	17.5	16.0	15.9	15.1	7.7	12.5	8.3	13.3	16.7	0.0	0.0	16.7
ELECT. MACH./APPARATU	4.6	5.7	6.4	7.2	0.0	0.0	8.3	6.7	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	12.0	11.0	10.8	11.8	23.1	25.0	25.0	13.3	33.3	50.0	50.0	33.3
AUTOMOTIVE PRODUCTS	8.8	9.5	8.9	9.7	7.7	6.3	8.3	6.7	33.3	50.0	25.0	33.3
CHEMICALS	11.5	11.8	12.4	12.8	7.7	6.3	8.3	6.7	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	2.3	2.3	2.5	2.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	2.3	2.7	2.9	3.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	30.0	31.9	33.1	33.6	15.4	6.3	16.7	13.3	16.7	25.0	25.0	16.7
TEXTILES AND CLOTHING	10.6	11.0	11.5	10.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	1.8	1.9	1.9	2.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	1.8	1.5	1.9	2.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.4	1.9	1.9	2.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	2.8	2.7	2.5	2.6	7.7	6.3	8.3	6.7	0.0	0.0	0.0	0.0

Annex

TABLE 7.4 - IMPORTS AND EXPORTS GROWTH RATES WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	17.3	6.8	29.1	27.1	0.0	11.1	40.0	21.4	-20.0	-25.0	-33.3	50.0
PRIMARY PRODUCTS	0.0	-7.8	19.1	8.9	0.0	0.0	50.0	-33.3	0.0	-50.0	0.0	0.0
AGRICULTURAL PRODUCTS	-3.4	-10.7	16.0	3.4	0.0	0.0	-50.0	0.0	0.0	-50.0	0.0	0.0
MINING PRODUCTS	0.0	-4.8	45.0	6.9	-100.0			0.0	-100.0			
NON-FERROUS METALS	33.3	-12.5	85.7	23.1				0.0	-100.0			
FUELS	-20.0	12.5	22.2	-18.2				-100.0				
PETROLEUM/PETR. PR	-60.0	0.0	50.0	0.0								
NON-AGRICULT. RAW MAT.	100.0	-50.0	100.0	50.0								
MANUFACTURED PRODUCTS	26.2	12.6	30.9	32.2	16.7	14.3	37.5	36.4	-33.3	0.0	-50.0	100.0
MACHINERY	18.7	21.1	47.8	44.1	0.0	100.0	0.0	100.0				
OFFICE/TELECOM. EQUIP	0.0	200.0	33.3	100.0								
POWER/NON-ELECT. MACH	10.0	0.0	45.5	37.5	0.0	0.0	100.0	50.0				
ELECT. MACH./APPARATU	40.0	28.6	55.6	35.7			0.0	0.0				
TRANSPORT EQUIPMENT	57.1	45.5	18.7	63.2	0.0	0.0	0.0	0.0				
AUTOMOTIVE PRODUCTS	75.0	42.9	30.0	92.3	0.0	0.0	0.0	0.0				
CHEMICALS	0.0	-13.3	38.5	33.3	0.0	0.0	100.0	0.0	-100.0		-100.0	
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0								
PLASTICS	0.0	0.0	25.0	40.0								
OTHER MANUFACTURED PROD.	30.9	11.2	29.3	24.2	0.0	0.0	50.0	33.3	-50.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	33.3	18.7	21.1	13.0	100.0	0.0	0.0	50.0				
IRON AND STEEL	33.3	-25.0	77.8	43.7				0.0	0.0	0.0	-100.0	
PAPER/ARTIC. OF PAPER	0.0	0.0	50.0	66.7								
NON-METAL. MIN. MANUF	33.3	0.0	25.0	20.0	-100.0			0.0				
OTHER PRODUCTS	0.0	0.0	0.0	50.0								
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	22.6	21.2	19.4	24.2	30.0	23.1	-25.0	25.0	0.0	-33.3	0.0	50.0
PRIMARY PRODUCTS	17.2	14.7	2.6	10.0	0.0	33.3	-25.0	0.0				
AGRICULTURAL PRODUCTS	9.5	21.7	3.6	13.8	0.0	50.0	-33.3	0.0				
MINING PRODUCTS	42.9	10.0	-18.2	11.1	0.0	0.0	0.0	0.0				
NON-FERROUS METALS	0.0	50.0	0.0	66.7								
FUELS	40.0	0.0	-28.6	-20.0	0.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR	50.0	16.7	-42.9	-25.0								
NON-AGRICULT. RAW MAT.	0.0	0.0	100.0	0.0								
MANUFACTURED PRODUCTS	25.5	22.0	22.7	26.4	50.0	11.1	-20.0	25.0	-16.7	-20.0	0.0	50.0
MACHINERY	25.0	20.0	20.8	24.1	50.0	33.3	-25.0	66.7	-33.3	-50.0	0.0	100.0
OFFICE/TELECOM. EQUIP	33.3	25.0	13.3	23.5	100.0	0.0	0.0	50.0	-50.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	18.7	10.5	19.0	18.0	0.0	100.0	-50.0	100.0	0.0	-100.0		
ELECT. MACH./APPARATU	42.9	50.0	33.3	40.0				0.0				
TRANSPORT EQUIPMENT	13.0	11.5	17.2	35.3	50.0	33.3	-25.0	-33.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	18.7	31.6	12.0	35.7	0.0	0.0	0.0	0.0	0.0	0.0	-50.0	100.0
CHEMICALS	25.0	24.0	25.8	28.2	0.0	0.0	0.0	0.0				
MEDICAL/PHARM. PROD.	25.0	20.0	33.3	25.0								
PLASTICS	25.0	40.0	28.6	44.4								
OTHER MANUFACTURED PROD.	32.7	29.2	23.8	26.0	100.0	-50.0	100.0	0.0	0.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	35.3	26.1	24.1	16.7								
IRON AND STEEL	33.3	25.0	20.0	50.0								
PAPER/ARTIC. OF PAPER	33.3	0.0	50.0	50.0								
NON-METAL. MIN. MANUF	0.0	66.7	20.0	33.3								
OTHER PRODUCTS	-14.3	16.7	14.3	25.0	0.0	0.0	0.0	0.0				

Annex

TABLE 8.1 - IMPORTS AND EXPORTS WITH CIS+BALTICS, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	17.6	19.2	23.0	25.3	0.7	1.9	3.5	4.0	1.9	2.6	3.2	3.9
PRIMARY PRODUCTS	11.0	11.5	13.7	14.2	0.4	1.1	1.6	1.9	1.7	2.2	2.8	3.4
AGRICULTURAL PRODUCTS	1.3	1.4	2.3	2.2	0.1	0.1	0.2	0.2	0.9	1.3	1.5	1.7
MINING PRODUCTS	9.5	9.9	11.1	11.5	0.3	1.0	1.5	1.7	0.8	1.0	1.3	1.7
NON-FERROUS METALS	1.4	1.8	2.7	3.8	0.2	0.7	1.3	1.5	0.5	0.7	1.0	1.4
FUELS	7.7	7.5	7.8	6.8	0.1	0.3	0.2	0.1	0.3	0.2	0.3	0.3
PETROLEUM/PETR. PR	7.5	7.4	7.6	6.6	0.1	0.3	0.2	0.1	0.1	0.1	0.1	0.1
NON-AGRICULT. RAW MAT.	0.1	0.2	0.3	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	3.0	3.4	4.9	6.4	0.3	0.8	1.8	2.0	0.2	0.3	0.3	0.3
MACHINERY	0.2	0.2	0.2	0.3	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.1	0.1	0.1	0.2	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.5	0.3	0.4	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.4	0.2	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.9	1.1	1.6	1.9	0.2	0.3	0.5	0.7	0.0	0.0	0.1	0.1
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.4	1.8	2.7	3.7	0.1	0.4	1.2	1.3	0.2	0.2	0.3	0.2
TEXTILES AND CLOTHING	0.1	0.3	0.6	0.8	0.0	0.1	0.2	0.2	0.0	0.0	0.0	0.0
IRON AND STEEL	0.5	0.5	0.9	1.6	0.0	0.2	0.8	0.8	0.1	0.2	0.2	0.2
PAPER/ARTIC. OF PAPER	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.4	0.5	0.5	0.5	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0
OTHER PRODUCTS	3.7	4.3	4.4	4.7	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.2
	EXPORTS (BN ECU)											
ALL PRODUCTS	13.5	15.8	17.5	19.8	2.9	3.4	3.0	2.9	0.9	1.4	1.2	1.0
PRIMARY PRODUCTS	3.7	4.0	4.1	4.9	2.0	1.6	1.1	1.2	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	3.5	3.8	3.8	4.5	1.9	1.6	1.0	1.1	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.1	0.2	0.3	0.3	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	9.3	11.3	12.9	14.3	0.9	1.7	1.8	1.6	0.8	1.4	1.1	1.0
MACHINERY	3.4	4.7	5.2	5.5	0.4	0.9	0.8	0.7	0.4	0.6	0.6	0.6
OFFICE/TELECOM. EQUIP	0.4	0.7	1.1	1.3	0.1	0.3	0.3	0.3	0.1	0.2	0.2	0.3
POWER/NON-ELECT. MACH	2.7	3.5	3.3	3.2	0.2	0.6	0.5	0.4	0.2	0.3	0.3	0.3
ELECT. MACH./APPARATU	0.4	0.5	0.7	1.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1
TRANSPORT EQUIPMENT	1.8	1.9	1.8	1.7	0.2	0.2	0.5	0.3	0.1	0.2	0.1	0.1
AUTOMOTIVE PRODUCTS	0.5	1.0	1.2	1.1	0.1	0.2	0.1	0.1	0.1	0.2	0.1	0.1
CHEMICALS	1.3	1.4	1.6	1.8	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.0
MEDICAL/PHARM. PROD.	0.2	0.4	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.2	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
OTHER MANUFACTURED PROD.	2.6	3.1	4.2	5.0	0.2	0.4	0.4	0.4	0.2	0.5	0.4	0.2
TEXTILES AND CLOTHING	0.5	0.7	1.0	1.2	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.4	0.3	0.2	0.2	0.0	0.0	0.0	0.0	0.1	0.3	0.2	0.1
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.1	0.1	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.5	0.6	0.5	0.6	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0

Annex

TABLE 8.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH CIS+BALTICS, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-4.1	-3.4	-5.5	-5.5	2.2	1.5	-0.5	-1.1	-1.0	-1.2	-2.0	-2.9
PRIMARY PRODUCTS	-7.3	-7.5	-9.6	-9.3	1.6	0.5	-0.5	-0.7	-1.7	-2.2	-2.8	-3.4
AGRICULTURAL PRODUCTS	2.2	2.4	1.5	2.3	1.8	1.5	0.8	0.9	-0.9	-1.3	-1.5	-1.7
MINING PRODUCTS	-9.4	-9.7	-10.8	-11.2	-0.3	-1.0	-1.5	-1.6	-0.8	-1.0	-1.3	-1.7
NON-FERROUS METALS	-1.4	-1.8	-2.6	-3.7	-0.2	-0.7	-1.3	-1.5	-0.5	-0.7	-1.0	-1.4
FUELS	-7.7	-7.4	-7.7	-6.7	-0.1	-0.3	-0.2	-0.1	-0.3	-0.2	-0.3	-0.3
PETROLEUM/PETR. PR	-7.5	-7.3	-7.5	-6.5	-0.1	-0.3	-0.2	-0.1	-0.1	-0.1	-0.1	-0.1
NON-AGRICULT. RAW MAT.	-0.1	-0.2	-0.3	-0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	6.3	7.9	8.0	7.9	0.6	0.9	0.0	-0.4	0.6	1.1	0.8	0.7
MACHINERY	3.2	4.5	5.0	5.2	0.4	0.9	0.7	0.7	0.4	0.6	0.6	0.6
OFFICE/TELECOM. EQUIP	0.4	0.7	1.1	1.2	0.1	0.3	0.3	0.3	0.1	0.2	0.2	0.3
POWER/NON-ELECT. MACH	2.6	3.4	3.2	3.0	0.2	0.6	0.4	0.4	0.2	0.3	0.3	0.3
ELECT. MACH./APPARATU	0.3	0.4	0.6	0.9	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1
TRANSPORT EQUIPMENT	1.3	1.6	1.4	1.2	0.2	0.2	0.5	0.3	0.1	0.2	0.1	0.1
AUTOMOTIVE PRODUCTS	0.1	0.8	1.0	1.0	0.1	0.2	0.1	0.1	0.1	0.2	0.1	0.1
CHEMICALS	0.4	0.3	0.0	-0.1	-0.1	-0.2	-0.4	-0.6	0.1	0.1	-0.1	-0.1
MEDICAL/PHARM. PROD.	0.2	0.4	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.2	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
OTHER MANUFACTURED PROD.	1.2	1.3	1.5	1.3	0.1	0.0	-0.8	-0.9	0.0	0.3	0.1	0.0
TEXTILES AND CLOTHING	0.4	0.4	0.4	0.4	0.1	0.0	-0.2	-0.2	0.0	0.0	0.0	0.0
IRON AND STEEL	-0.1	-0.2	-0.7	-1.4	0.0	-0.2	-0.8	-0.8	0.0	0.1	0.0	-0.1
PAPER/ARTIC. OF PAPER	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-0.3	-0.4	-0.3	-0.2	0.0	-0.1	-0.1	-0.1	-0.1	0.0	0.0	0.0
OTHER PRODUCTS	-3.2	-3.7	-3.9	-4.1	0.1	0.1	0.2	0.1	-0.1	-0.1	-0.1	-0.2
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	77	82	76	78	414	179	86	73	47	54	38	26
PRIMARY PRODUCTS	34	35	30	35	500	145	69	63	0	0	0	0
AGRICULTURAL PRODUCTS	269	271	165	205	1900	1600	500	550	0	0	0	0
MINING PRODUCTS	1	2	3	3	0	0	0	6	0	0	0	0
NON-FERROUS METALS	0	0	4	3	0	0	0	0	0	0	0	0
FUELS	0	1	1	1	0	0	0	0	0	0	0	0
PETROLEUM/PETR. PR	0	1	1	2	0	0	0	0	0	0	0	0
NON-AGRICULT. RAW MAT.	0	0	0	0								
MANUFACTURED PRODUCTS	310	332	263	223	300	213	100	80	400	467	367	333
MACHINERY	1700	2350	2600	1833			800					
OFFICE/TELECOM. EQUIP				1300								
POWER/NON-ELECT. MACH	2700	3500	3300	1600			500					
ELECT. MACH./APPARATU	400	500	700	1000								
TRANSPORT EQUIPMENT	360	633	450	340								
AUTOMOTIVE PRODUCTS	125	500	600	1100								
CHEMICALS	144	127	100	95	50	33	20	14			0	0
MEDICAL/PHARM. PROD.												
PLASTICS			200	300								
OTHER MANUFACTURED PROD.	186	172	156	135	200	100	33	31	100	250	133	100
TEXTILES AND CLOTHING	500	233	167	150		100	0	0				
IRON AND STEEL	80	60	22	13		0	0	0	100	150	100	50
PAPER/ARTIC. OF PAPER		100	100	200								
NON-METAL. MIN. MANUF	25	20	40	60		0	0	0	0			
OTHER PRODUCTS	14	14	11	13				200	0	0	0	0

Annex

TABLE 8.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH CIS+BALTICS, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	62.5	59.9	59.6	56.1	57.1	57.9	45.7	47.5	89.5	84.6	87.5	87.2
AGRICULTURAL PRODUCTS	7.4	7.3	10.0	8.7	14.3	5.3	5.7	5.0	47.4	50.0	46.9	43.6
MINING PRODUCTS	54.0	51.6	48.3	45.5	42.9	52.6	42.9	42.5	42.1	38.5	40.6	43.6
NON-FERROUS METALS	8.0	9.4	11.7	15.0	28.6	36.8	37.1	37.5	26.3	26.9	31.3	35.9
FUELS	43.8	39.1	33.9	26.9	14.3	15.8	5.7	2.5	15.8	7.7	9.4	7.7
PETROLEUM/PETR. PR	42.6	38.5	33.0	26.1	14.3	15.8	5.7	2.5	5.3	3.8	3.1	2.6
NON-AGRICULT. RAW MAT.	0.6	1.0	1.3	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	17.0	17.7	21.3	25.3	42.9	42.1	51.4	50.0	10.5	11.5	9.4	7.7
MACHINERY	1.1	1.0	0.9	1.2	0.0	0.0	2.9	0.0	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.6	0.5	0.4	0.8	0.0	0.0	2.9	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.6	0.5	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	2.8	1.6	1.7	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	2.3	1.0	0.9	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	5.1	5.7	7.0	7.5	28.6	15.8	14.3	17.5	0.0	0.0	3.1	2.6
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	8.0	9.4	11.7	14.6	14.3	21.1	34.3	32.5	10.5	7.7	9.4	5.1
TEXTILES AND CLOTHING	0.6	1.6	2.6	3.2	0.0	5.3	5.7	5.0	0.0	0.0	0.0	0.0
IRON AND STEEL	2.8	2.6	3.9	6.3	0.0	10.5	22.9	20.0	5.3	7.7	6.3	5.1
PAPER/ARTIC. OF PAPER	0.0	0.5	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.3	2.6	2.2	2.0	0.0	5.3	2.9	2.5	5.3	0.0	0.0	0.0
OTHER PRODUCTS	21.0	22.4	19.1	18.6	0.0	0.0	0.0	2.5	5.3	3.8	3.1	5.1
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	27.4	25.3	23.4	24.7	69.0	47.1	36.7	41.4	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	25.9	24.1	21.7	22.7	65.5	47.1	33.3	37.9	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.7	1.3	1.7	1.5	0.0	0.0	0.0	3.4	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.0	0.0	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.0	0.6	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.0	0.6	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	68.9	71.5	73.7	72.2	31.0	50.0	60.0	55.2	88.9	100.0	91.7	100.0
MACHINERY	25.2	29.7	29.7	27.8	13.8	26.5	26.7	24.1	44.4	42.9	50.0	60.0
OFFICE/TELECOM. EQUIP	3.0	4.4	6.3	6.6	3.4	8.8	10.0	10.3	11.1	14.3	16.7	30.0
POWER/NON-ELECT. MACH	20.0	22.2	18.9	16.2	6.9	17.6	16.7	13.8	22.2	21.4	25.0	30.0
ELECT. MACH./APPARATU	3.0	3.2	4.0	5.1	0.0	2.9	3.3	3.4	11.1	7.1	8.3	10.0
TRANSPORT EQUIPMENT	13.3	12.0	10.3	8.6	6.9	5.9	16.7	10.3	11.1	14.3	8.3	10.0
AUTOMOTIVE PRODUCTS	3.7	6.3	6.9	5.6	3.4	5.9	3.3	3.4	11.1	14.3	8.3	10.0
CHEMICALS	9.6	8.9	9.1	9.1	3.4	2.9	3.3	3.4	11.1	7.1	0.0	0.0
MEDICAL/PHARM. PROD.	1.5	2.5	2.3	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	2.2	1.3	1.1	1.5	0.0	0.0	0.0	0.0	0.0	7.1	0.0	0.0
OTHER MANUFACTURED PROD.	19.3	19.6	24.0	25.3	6.9	11.8	13.3	13.8	22.2	35.7	33.3	20.0
TEXTILES AND CLOTHING	3.7	4.4	5.7	6.1	3.4	2.9	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	3.0	1.9	1.2	1.0	0.0	0.0	0.0	0.0	11.1	21.4	16.7	10.0
PAPER/ARTIC. OF PAPER	0.7	0.6	0.6	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.7	0.6	1.1	1.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	3.7	3.8	2.9	3.0	3.4	2.9	6.7	6.9	0.0	0.0	0.0	0.0

Annex

TABLE 8.4 - IMPORTS AND EXPORTS GROWTH RATES WITH CIS+BALTICS, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-4.9	9.1	19.8	10.0	0.0	171.4	84.2	14.3	-29.6	36.8	23.1	21.9
PRIMARY PRODUCTS	-4.3	4.5	19.1	3.6	0.0	175.0	45.5	18.7	-19.0	29.4	27.3	21.4
AGRICULTURAL PRODUCTS	8.3	7.7	64.3	-4.3	0.0	100.0	0.0	0.0	28.6	44.4	15.4	13.3
MINING PRODUCTS	-6.9	4.2	12.1	3.6	0.0	233.3	50.0	13.3	-42.9	25.0	30.0	30.8
NON-FERROUS METALS	7.7	28.6	50.0	40.7	0.0	250.0	85.7	15.4	-44.4	40.0	42.9	40.0
FUELS	-11.5	-2.6	4.0	-12.8	-50.0	200.0	-33.3	-50.0	-25.0	-33.3	50.0	0.0
PETROLEUM/PETR. PR	1.4	-1.3	2.7	-13.2	-50.0	200.0	-33.3	-50.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	100.0	50.0	66.7								
MANUFACTURED PRODUCTS	3.4	13.3	44.1	30.6	0.0	166.7	125.0	11.1	-50.0	50.0	0.0	0.0
MACHINERY	0.0	0.0	0.0	50.0					-100.0			
OFFICE/TELECOM. EQUIP												
POWER/NON-ELECT. MACH	0.0	0.0	0.0	100.0					-100.0			
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0								
TRANSPORT EQUIPMENT	-37.5	-40.0	33.3	25.0								
AUTOMOTIVE PRODUCTS	0.0	-50.0	0.0	-50.0								
CHEMICALS	12.5	22.2	45.5	18.7	0.0	50.0	66.7	40.0	-100.0			0.0
MEDICAL/PHARM. PROD.												
PLASTICS				0.0								
OTHER MANUFACTURED PROD.	16.7	28.6	50.0	37.0	0.0	300.0	200.0	8.3	-33.3	0.0	50.0	-33.3
TEXTILES AND CLOTHING	0.0	200.0	100.0	33.3			100.0	0.0				
IRON AND STEEL	25.0	0.0	80.0	77.8			300.0	0.0	-50.0	100.0	0.0	0.0
PAPER/ARTIC. OF PAPER			0.0	0.0								
NON-METAL. MIN. MANUF	0.0	25.0	0.0	0.0			0.0	0.0	0.0	-100.0		
OTHER PRODUCTS	-9.8	16.2	2.3	6.8					-50.0	0.0	0.0	100.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-4.9	17.0	10.8	13.1	0.0	17.2	-11.8	-3.3	-47.1	55.6	-14.3	-16.7
PRIMARY PRODUCTS	68.2	8.1	2.5	19.5	-4.8	-20.0	-31.3	9.1	-100.0			
AGRICULTURAL PRODUCTS	66.7	8.6	0.0	18.4	-5.0	-15.8	-37.5	10.0				
MINING PRODUCTS	0.0	100.0	50.0	0.0								
NON-FERROUS METALS				0.0								
FUELS	-100.0		0.0	0.0								
PETROLEUM/PETR. PR	-100.0		0.0	0.0								
NON-AGRICULT. RAW MAT.	-100.0											
MANUFACTURED PRODUCTS	-18.4	21.5	14.2	10.9	12.5	88.9	5.9	-11.1	-50.0	75.0	-21.4	-9.1
MACHINERY	-30.6	38.2	10.6	5.8	33.3	125.0	-11.1	-12.5	-50.0	50.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	75.0	57.1	18.2	0.0	200.0	0.0	0.0	-50.0	100.0	0.0	50.0
POWER/NON-ELECT. MACH	-32.5	29.6	-5.7	-3.0	0.0	200.0	-16.7	-20.0	-60.0	50.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	25.0	40.0	42.9			0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	-5.3	5.6	-5.3	-5.6			0.0	150.0	-40.0	-50.0	100.0	-50.0
AUTOMOTIVE PRODUCTS	66.7	100.0	20.0	-8.3			100.0	-50.0	0.0	-50.0	100.0	-50.0
CHEMICALS	-27.8	7.7	14.3	12.5	-66.7	0.0	0.0	0.0	-50.0	0.0	-100.0	
MEDICAL/PHARM. PROD.	-33.3	100.0	0.0	0.0								
PLASTICS	-40.0	-33.3	0.0	50.0	-100.0				-100.0		-100.0	
OTHER MANUFACTURED PROD.	-3.7	19.2	35.5	19.0	0.0	100.0	0.0	0.0	-50.0	150.0	-20.0	-50.0
TEXTILES AND CLOTHING	66.7	40.0	42.9	20.0			0.0	-100.0				
IRON AND STEEL	-42.9	-25.0	-33.3	0.0					-66.7	200.0	-33.3	-50.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	100.0								
NON-METAL. MIN. MANUF	0.0	0.0	100.0	50.0								
OTHER PRODUCTS	-16.7	20.0	-16.7	20.0			0.0	100.0	0.0	-100.0		

Annex

TABLE 9.1 - IMPORTS AND EXPORTS WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	41.1	39.4	42.6	44.8	5.9	7.5	8.7	8.7	1.1	1.3	1.5	1.7
PRIMARY PRODUCTS	20.3	18.4	19.0	18.3	2.1	2.6	2.3	2.2	0.5	0.5	0.6	0.6
AGRICULTURAL PRODUCTS	3.9	3.6	4.3	4.5	0.4	0.4	0.5	0.5	0.3	0.3	0.4	0.4
MINING PRODUCTS	16.3	14.7	14.7	13.7	1.7	2.1	1.8	1.7	0.2	0.2	0.2	0.2
NON-FERROUS METALS	0.5	0.4	0.5	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	15.2	13.8	13.5	12.5	1.6	2.0	1.7	1.6	0.1	0.1	0.1	0.1
PETROLEUM/PETR. PR	14.0	12.5	12.3	11.4	1.5	1.8	1.5	1.5	0.1	0.1	0.1	0.1
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	18.7	18.7	21.7	24.4	3.7	4.7	6.1	6.2	0.6	0.8	0.9	1.1
MACHINERY	2.6	2.6	3.2	3.7	0.8	1.0	1.2	1.3	0.0	0.1	0.1	0.1
OFFICE/TELECOM. EQUIP	1.1	1.0	1.3	1.4	0.5	0.6	0.6	0.6	0.0	0.0	0.1	0.1
POWER/NON-ELECT. MACH	0.7	0.7	0.9	1.0	0.2	0.3	0.4	0.4	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.9	0.9	1.1	1.3	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.8	1.8	1.9	2.3	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.8	0.5	0.7	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	1.7	1.6	2.1	2.4	0.3	0.4	0.5	0.5	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.3	0.4	0.5	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	12.6	12.7	14.4	16.0	2.6	3.2	4.2	4.3	0.5	0.6	0.7	0.9
TEXTILES AND CLOTHING	8.8	8.9	9.6	10.5	0.8	1.0	1.3	1.4	0.0	0.0	0.0	0.0
IRON AND STEEL	0.4	0.2	0.4	0.6	0.1	0.1	0.2	0.2	0.0	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.2	0.1	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.8	0.7	1.1	1.3	1.1	1.4	1.8	1.7	0.4	0.5	0.6	0.7
OTHER PRODUCTS	2.1	2.3	1.9	2.1	0.1	0.2	0.3	0.3	0.0	0.0	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	45.4	53.6	55.0	60.8	9.5	11.6	11.9	11.2	3.2	3.9	3.2	3.2
PRIMARY PRODUCTS	6.8	8.6	8.7	9.6	2.8	3.2	3.3	3.8	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	4.5	5.4	5.6	6.5	2.2	2.7	2.8	3.1	0.0	0.0	0.0	0.0
MINING PRODUCTS	2.1	2.9	3.1	3.1	0.4	0.4	0.4	0.5	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.6	0.6	0.7	0.9	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
FUELS	1.1	1.7	1.8	1.6	0.2	0.2	0.2	0.3	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	1.0	1.6	1.7	1.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.3	0.3	0.3	0.4	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	37.1	43.5	44.5	48.8	6.5	8.2	8.4	7.2	3.1	3.8	3.1	3.0
MACHINERY	11.0	13.6	13.7	14.5	2.0	2.8	3.1	2.8	0.9	1.3	1.2	1.0
OFFICE/TELECOM. EQUIP	2.0	2.4	2.7	2.9	0.8	1.0	1.2	1.1	0.3	0.3	0.3	0.2
POWER/NON-ELECT. MACH	7.0	8.8	8.3	8.8	1.0	1.5	1.5	1.3	0.5	0.7	0.7	0.6
ELECT. MACH./APPARATU	2.1	2.4	2.7	2.8	0.2	0.3	0.4	0.4	0.1	0.2	0.2	0.2
TRANSPORT EQUIPMENT	6.5	7.5	7.4	7.9	2.3	2.8	2.5	1.6	1.6	1.8	1.3	1.4
AUTOMOTIVE PRODUCTS	3.9	4.7	4.5	5.3	0.3	0.3	0.3	0.4	1.4	1.5	1.1	1.2
CHEMICALS	5.3	6.0	6.4	7.5	0.5	0.5	0.5	0.7	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	1.1	1.2	1.4	1.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	1.2	1.4	1.5	1.9	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	14.1	16.2	16.8	18.7	1.7	2.1	2.2	2.1	0.5	0.6	0.5	0.5
TEXTILES AND CLOTHING	3.9	4.3	4.6	5.2	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
IRON AND STEEL	2.0	2.4	2.1	2.1	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.1
PAPER/ARTIC. OF PAPER	0.7	0.7	0.8	1.0	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.4	2.8	3.1	3.2	0.3	0.3	0.4	0.5	0.0	0.0	0.0	0.0
OTHER PRODUCTS	1.4	1.4	1.5	1.9	0.2	0.3	0.3	0.3	0.1	0.1	0.1	0.1

Annex

TABLE 9.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	4.3	14.2	12.4	16.0	3.6	4.1	3.2	2.5	2.1	2.6	1.7	1.5
PRIMARY PRODUCTS	-13.5	-9.8	-10.3	-8.7	0.7	0.6	1.0	1.6	-0.5	-0.5	-0.6	-0.6
AGRICULTURAL PRODUCTS	0.6	1.8	1.3	2.0	1.8	2.3	2.3	2.6	-0.3	-0.3	-0.4	-0.4
MINING PRODUCTS	-14.2	-11.8	-11.6	-10.6	-1.3	-1.7	-1.4	-1.2	-0.2	-0.2	-0.2	-0.2
NON-FERROUS METALS	0.1	0.2	0.2	0.4	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
FUELS	-14.1	-12.1	-11.7	-10.9	-1.4	-1.8	-1.5	-1.3	-0.1	-0.1	-0.1	-0.1
PETROLEUM/PETR. PR	-13.0	-10.9	-10.6	-9.9	-1.4	-1.7	-1.4	-1.4	-0.1	-0.1	-0.1	-0.1
NON-AGRICULT. RAW MAT.	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	18.4	24.8	22.8	24.4	2.8	3.5	2.3	1.0	2.5	3.0	2.2	1.9
MACHINERY	8.4	11.0	10.5	10.8	1.2	1.8	1.9	1.5	0.9	1.2	1.1	0.9
OFFICE/TELECOM. EQUIP	0.9	1.4	1.4	1.5	0.3	0.4	0.6	0.5	0.3	0.3	0.2	0.1
POWER/NON-ELECT. MACH	6.3	8.1	7.4	7.8	0.8	1.2	1.1	0.9	0.5	0.7	0.7	0.6
ELECT. MACH./APPARATU	1.2	1.5	1.6	1.5	0.1	0.2	0.2	0.2	0.1	0.2	0.2	0.2
TRANSPORT EQUIPMENT	4.7	5.7	5.5	5.6	2.2	2.7	2.3	1.4	1.6	1.8	1.3	1.4
AUTOMOTIVE PRODUCTS	3.1	4.2	3.8	4.4	0.3	0.3	0.3	0.4	1.4	1.5	1.1	1.2
CHEMICALS	3.6	4.4	4.3	5.1	0.2	0.1	0.0	0.2	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	1.0	1.1	1.3	1.4	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.9	1.1	1.1	1.4	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.5	3.5	2.4	2.7	-0.9	-1.1	-2.0	-2.2	0.0	0.0	-0.2	-0.4
TEXTILES AND CLOTHING	-4.9	-4.6	-5.0	-5.3	-0.7	-0.9	-1.2	-1.2	0.0	0.0	0.0	0.0
IRON AND STEEL	1.6	2.2	1.7	1.5	0.0	0.0	-0.1	-0.1	0.1	0.1	0.0	0.0
PAPER/ARTIC. OF PAPER	0.5	0.6	0.6	0.8	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.6	2.1	2.0	1.9	-0.8	-1.1	-1.4	-1.2	-0.4	-0.5	-0.6	-0.7
OTHER PRODUCTS	-0.7	-0.9	-0.4	-0.2	0.1	0.1	0.0	0.0	0.1	0.1	0.1	0.1
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	110	136	129	136	161	155	137	129	291	300	213	188
PRIMARY PRODUCTS	33	47	46	52	133	123	143	173	0	0	0	0
AGRICULTURAL PRODUCTS	115	150	130	144	550	675	560	620	0	0	0	0
MINING PRODUCTS	13	20	21	23	24	19	22	29	0	0	0	0
NON-FERROUS METALS	120	150	140	180								
FUELS	7	12	13	13	13	10	12	19	0	0	0	0
PETROLEUM/PETR. PR	7	13	14	13	7	6	7	7	0	0	0	0
NON-AGRICULT. RAW MAT.	300	300	300	400								
MANUFACTURED PRODUCTS	198	233	205	200	176	174	138	116	517	475	344	273
MACHINERY	423	523	428	392	250	280	258	215		1300	1200	1000
OFFICE/TELECOM. EQUIP	182	240	208	207	160	167	200	183			300	200
POWER/NON-ELECT. MACH	1000	1257	922	880	500	500	375	325				
ELECT. MACH./APPARATU	233	267	245	215	200	300	200	200				
TRANSPORT EQUIPMENT	361	417	389	343	2300	2800	1250	800				
AUTOMOTIVE PRODUCTS	487	940	643	589								
CHEMICALS	312	375	305	313	167	125	100	140	100	100	100	100
MEDICAL/PHARM. PROD.	1100	1200	1400	1500		100	100	100				
PLASTICS	400	467	375	380		100	100	100				
OTHER MANUFACTURED PROD.	112	128	117	117	65	66	52	49	100	100	71	56
TEXTILES AND CLOTHING	44	48	48	50	13	10	8	14				
IRON AND STEEL	500	1200	525	350	100	100	50	50		200	100	100
PAPER/ARTIC. OF PAPER	350	700	400	500								
NON-METAL. MIN. MANUF	300	400	282	246	27	21	22	29	0	0	0	0
OTHER PRODUCTS	67	61	79	90	200	150	100	100				

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TABLE 9.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	49.4	46.7	44.6	40.8	35.6	34.7	26.4	25.3	45.5	38.5	40.0	35.3
AGRICULTURAL PRODUCTS	9.5	9.1	10.1	10.0	6.8	5.3	5.7	5.7	27.3	23.1	26.7	23.5
MINING PRODUCTS	39.7	37.3	34.5	30.6	28.8	28.0	20.7	19.5	18.2	15.4	13.3	11.8
NON-FERROUS METALS	1.2	1.0	1.2	1.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	37.0	35.0	31.7	27.9	27.1	26.7	19.5	18.4	9.1	7.7	6.7	5.9
PETROLEUM/PETR. PR	34.1	31.7	28.9	25.4	25.4	24.0	17.2	17.2	9.1	7.7	6.7	5.9
NON-AGRICULT. RAW MAT.	0.2	0.3	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	45.5	47.5	50.9	54.5	62.7	62.7	70.1	71.3	54.5	61.5	60.0	64.7
MACHINERY	6.3	6.6	7.5	8.3	13.6	13.3	13.8	14.9	0.0	7.7	6.7	5.9
OFFICE/TELECOM. EQUIP	2.7	2.5	3.1	3.1	8.5	8.0	6.9	6.9	0.0	0.0	6.7	5.9
POWER/NON-ELECT. MACH	1.7	1.8	2.1	2.2	3.4	4.0	4.6	4.6	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	2.2	2.3	2.6	2.9	1.7	1.3	2.3	2.3	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	4.4	4.6	4.5	5.1	1.7	1.3	2.3	2.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	1.9	1.3	1.6	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	4.1	4.1	4.9	5.4	5.1	5.3	5.7	5.7	9.1	7.7	6.7	5.9
MEDICAL/PHARM. PROD.	0.2	0.3	0.2	0.2	0.0	1.3	1.1	1.1	0.0	0.0	0.0	0.0
PLASTICS	0.7	0.8	0.9	1.1	0.0	1.3	1.1	1.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	30.7	32.2	33.8	35.7	44.1	42.7	48.3	49.4	45.5	46.2	46.7	52.9
TEXTILES AND CLOTHING	21.4	22.6	22.5	23.4	13.6	13.3	14.9	16.1	0.0	0.0	0.0	0.0
IRON AND STEEL	1.0	0.5	0.9	1.3	1.7	1.3	2.3	2.3	0.0	7.7	6.7	5.9
PAPER/ARTIC. OF PAPER	0.5	0.3	0.5	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.9	1.8	2.6	2.9	18.6	18.7	20.7	19.5	36.4	38.5	40.0	41.2
OTHER PRODUCTS	5.1	5.8	4.5	4.7	1.7	2.7	3.4	3.4	0.0	0.0	0.0	0.0
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	15.0	16.0	15.8	15.8	29.5	27.6	27.7	33.9	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	9.9	10.1	10.2	10.7	23.2	23.3	23.5	27.7	0.0	0.0	0.0	0.0
MINING PRODUCTS	4.6	5.4	5.6	5.1	4.2	3.4	3.4	4.5	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.3	1.1	1.3	1.5	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0
FUELS	2.4	3.2	3.3	2.6	2.1	1.7	1.7	2.7	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.2	3.0	3.1	2.5	1.1	0.9	0.8	0.9	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.7	0.6	0.5	0.7	1.1	0.9	0.8	1.8	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	81.7	81.2	80.9	80.3	68.4	70.7	70.6	64.3	96.9	97.4	96.9	93.8
MACHINERY	24.2	25.4	24.9	23.8	21.1	24.1	26.1	25.0	28.1	33.3	37.5	31.3
OFFICE/TELECOM. EQUIP	4.4	4.5	4.9	4.8	8.4	8.6	10.1	9.8	9.4	7.7	9.4	6.3
POWER/NON-ELECT. MACH	15.4	16.4	15.1	14.5	10.5	12.9	12.6	11.6	15.6	17.9	21.9	18.8
ELECT. MACH./APPARATU	4.6	4.5	4.9	4.6	2.1	2.6	3.4	3.6	3.1	5.1	6.3	6.3
TRANSPORT EQUIPMENT	14.3	14.0	13.5	13.0	24.2	24.1	21.0	14.3	50.0	46.2	40.6	43.7
AUTOMOTIVE PRODUCTS	8.6	8.8	8.2	8.7	3.2	2.6	2.5	3.6	43.7	38.5	34.4	37.5
CHEMICALS	11.7	11.2	11.6	12.3	5.3	4.3	4.2	6.3	3.1	2.6	3.1	3.1
MEDICAL/PHARM. PROD.	2.4	2.2	2.5	2.5	1.1	0.9	0.8	0.9	0.0	0.0	0.0	0.0
PLASTICS	2.6	2.6	2.7	3.1	1.1	0.9	0.8	0.9	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	31.1	30.2	30.5	30.8	17.9	18.1	18.5	18.8	15.6	15.4	15.6	15.6
TEXTILES AND CLOTHING	8.6	8.0	8.4	8.6	1.1	0.9	0.8	1.8	0.0	0.0	0.0	0.0
IRON AND STEEL	4.4	4.5	3.8	3.5	1.1	0.9	0.8	0.9	3.1	5.1	3.1	3.1
PAPER/ARTIC. OF PAPER	1.5	1.3	1.5	1.6	1.1	0.9	0.8	1.8	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	5.3	5.2	5.6	5.3	3.2	2.6	3.4	4.5	0.0	0.0	0.0	0.0
OTHER PRODUCTS	3.1	2.6	2.7	3.1	2.1	2.6	2.5	2.7	3.1	2.6	3.1	3.1

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TABLE 9.4 - IMPORTS AND EXPORTS GROWTH RATES WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-5.5	-4.1	8.1	5.2	-10.6	27.1	16.0	0.0	-21.4	18.2	15.4	13.3
PRIMARY PRODUCTS	-12.9	-9.4	3.3	-3.7	-22.2	23.8	-11.5	-4.3	-16.7	0.0	20.0	0.0
AGRICULTURAL PRODUCTS	-13.3	-7.7	19.4	4.7	-33.3	0.0	25.0	0.0	-25.0	0.0	33.3	0.0
MINING PRODUCTS	-13.3	-9.8	0.0	-6.8	-19.0	23.5	-14.3	-5.6	0.0	0.0	0.0	0.0
NON-FERROUS METALS	-37.5	-20.0	25.0	0.0								
FUELS	-12.1	-9.2	-2.2	-7.4	-20.0	25.0	-15.0	-5.9	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	-6.0	-10.7	-1.6	-7.3	-16.7	20.0	-16.7	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0								
MANUFACTURED PRODUCTS	0.5	0.0	16.0	12.4	-5.1	27.0	29.8	1.6	-25.0	33.3	12.5	22.2
MACHINERY	4.0	0.0	23.1	15.6	0.0	25.0	20.0	8.3			0.0	0.0
OFFICE/TELECOM. EQUIP	10.0	-9.1	30.0	7.7	25.0	20.0	0.0	0.0				0.0
POWER/NON-ELECT. MACH	0.0	0.0	28.6	11.1	0.0	50.0	33.3	0.0				
ELECT. MACH./APPARATU	12.5	0.0	22.2	18.2	0.0	0.0	100.0	0.0				
TRANSPORT EQUIPMENT	12.5	0.0	5.6	21.1	-50.0	0.0	100.0	0.0				
AUTOMOTIVE PRODUCTS	0.0	-37.5	40.0	28.6								
CHEMICALS	-5.6	-5.9	31.3	14.3	0.0	33.3	25.0	0.0	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.		0.0	0.0	0.0				0.0				
PLASTICS	-25.0	0.0	33.3	25.0				0.0				
OTHER MANUFACTURED PROD.	0.0	0.8	13.4	11.1	0.0	23.1	31.3	2.4	-28.6	20.0	16.7	28.6
TEXTILES AND CLOTHING	2.3	1.1	7.9	9.4	14.3	25.0	30.0	7.7				
IRON AND STEEL	0.0	-50.0	100.0	50.0	0.0	0.0	100.0	0.0	-100.0		0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	-50.0	100.0	0.0								
NON-METAL. MIN. MANUF	0.0	-12.5	57.1	18.2	10.0	27.3	28.6	-5.6	0.0	25.0	20.0	16.7
OTHER PRODUCTS	31.3	9.5	-17.4	10.5	0.0	100.0	50.0	0.0				
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-0.9	18.1	2.6	10.5	2.2	22.1	2.6	-5.9	6.7	21.9	-17.9	0.0
PRIMARY PRODUCTS	-5.6	26.5	1.2	10.3	0.0	14.3	3.1	15.2				
AGRICULTURAL PRODUCTS	2.3	20.0	3.7	16.1	4.8	22.7	3.7	10.7				
MINING PRODUCTS	-16.0	38.1	6.9	0.0	-20.0	0.0	0.0	25.0				
NON-FERROUS METALS	0.0	0.0	16.7	28.6	-100.0							
FUELS	-26.7	54.5	5.9	-11.1	-33.3	0.0	0.0	50.0				
PETROLEUM/PETR. PR	-23.1	60.0	6.2	-11.8	0.0	0.0	0.0	0.0				
NON-AGRICULT. RAW MAT.	-40.0	0.0	0.0	33.3	0.0	0.0	0.0	100.0				
MANUFACTURED PRODUCTS	1.6	17.3	2.3	9.7	3.2	26.2	2.4	-14.3	6.9	22.6	-18.4	-3.2
MACHINERY	0.0	23.6	0.7	5.8	-9.1	40.0	10.7	-9.7	-18.2	44.4	-7.7	-16.7
OFFICE/TELECOM. EQUIP	0.0	20.0	12.5	7.4	0.0	25.0	20.0	-8.3	-25.0	0.0	0.0	-33.3
POWER/NON-ELECT. MACH	0.0	25.7	-5.7	6.0	-9.1	50.0	0.0	-13.3	0.0	40.0	0.0	-14.3
ELECT. MACH./APPARATU	5.0	14.3	12.5	3.7	-33.3	50.0	33.3	0.0	-50.0	100.0	0.0	0.0
TRANSPORT EQUIPMENT	1.6	15.4	-1.3	6.8	27.8	21.7	-10.7	-36.0	33.3	12.5	-27.8	7.7
AUTOMOTIVE PRODUCTS	-4.9	20.5	-4.3	17.8	0.0	0.0	0.0	33.3	27.3	7.1	-26.7	9.1
CHEMICALS	3.9	13.2	6.7	17.2	0.0	0.0	0.0	40.0	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	22.2	9.1	16.7	7.1	0.0	0.0	0.0	0.0				
PLASTICS	-7.7	16.7	7.1	26.7	0.0	0.0	0.0	0.0				
OTHER MANUFACTURED PROD.	2.2	14.9	3.7	11.3	0.0	23.5	4.8	-4.5	-16.7	20.0	-16.7	0.0
TEXTILES AND CLOTHING	0.0	10.3	7.0	13.0	0.0	0.0	0.0	100.0	-100.0			
IRON AND STEEL	5.3	20.0	-12.5	0.0	0.0	0.0	0.0	0.0	0.0	100.0	-50.0	0.0
PAPER/ARTIC. OF PAPER	16.7	0.0	14.3	25.0	0.0	0.0	0.0	100.0				
NON-METAL. MIN. MANUF	9.1	16.7	10.7	3.2	0.0	0.0	33.3	25.0				
OTHER PRODUCTS	-33.3	0.0	7.1	26.7	0.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0

Annex

TABLE 10.1 - IMPORTS AND EXPORTS WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	24.6	22.1	27.0	29.2	52.7	63.6	74.6	80.0	6.3	6.5	7.5	8.6
PRIMARY PRODUCTS	18.5	16.6	20.2	21.2	21.9	24.8	26.4	27.9	5.4	5.6	6.4	7.4
AGRICULTURAL PRODUCTS	11.6	11.1	13.6	13.7	8.4	9.6	10.5	10.8	2.2	2.3	2.9	3.2
MINING PRODUCTS	6.5	5.1	6.1	6.7	13.2	15.0	15.5	16.6	3.1	3.1	3.3	3.8
NON-FERROUS METALS	1.6	1.4	1.8	2.5	1.0	1.1	1.5	1.6	1.0	1.1	1.2	1.6
FUELS	2.8	2.1	2.1	1.8	11.5	13.1	13.0	13.8	0.6	0.5	0.5	0.5
PETROLEUM/PETR. PR	2.4	1.7	1.6	1.4	11.3	12.8	12.7	13.5	0.6	0.5	0.5	0.4
NON-AGRICULT. RAW MAT.	0.4	0.4	0.6	0.8	0.2	0.2	0.3	0.5	0.2	0.2	0.2	0.3
MANUFACTURED PRODUCTS	5.7	5.0	6.0	7.1	29.6	36.6	45.5	49.2	0.8	0.9	1.0	1.1
MACHINERY	0.7	0.7	0.9	0.9	9.8	12.5	16.5	17.2	0.1	0.1	0.1	0.1
OFFICE/TELECOM. EQUIP	0.3	0.2	0.3	0.3	4.1	5.0	7.0	7.4	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	0.3	0.3	0.4	0.4	1.7	2.2	3.1	3.3	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.1	0.2	0.2	0.2	4.0	5.2	6.3	6.5	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.2	1.0	1.1	1.4	5.6	7.2	8.6	10.5	0.0	0.1	0.1	0.0
AUTOMOTIVE PRODUCTS	0.9	0.6	0.8	0.7	5.0	6.6	7.9	9.7	0.0	0.0	0.1	0.0
CHEMICALS	0.9	0.7	0.8	1.1	1.3	1.5	1.8	1.9	0.2	0.2	0.3	0.4
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.1	0.1	0.1	0.2	0.3	0.3	0.4	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	2.9	2.6	3.1	3.6	11.9	15.4	18.6	19.6	0.5	0.6	0.6	0.6
TEXTILES AND CLOTHING	0.6	0.6	0.5	0.5	4.4	5.7	6.6	7.5	0.0	0.0	0.0	0.1
IRON AND STEEL	0.5	0.3	0.4	0.9	0.9	1.1	1.8	2.0	0.3	0.3	0.3	0.3
PAPER/ARTIC. OF PAPER	0.2	0.2	0.3	0.3	0.1	0.2	0.2	0.4	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.2	0.1	0.2	0.2	0.7	0.8	0.9	0.9	0.1	0.1	0.1	0.1
OTHER PRODUCTS	0.4	0.6	0.8	0.9	2.2	2.2	2.7	3.0	0.0	0.0	0.1	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	20.5	24.1	29.0	30.5	54.9	62.8	74.4	69.4	10.8	12.8	14.1	13.7
PRIMARY PRODUCTS	2.0	2.4	2.7	3.2	8.5	9.3	10.7	10.2	0.1	0.1	0.1	0.1
AGRICULTURAL PRODUCTS	1.7	1.9	2.2	2.4	5.1	5.8	6.8	5.9	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.3	0.4	0.5	0.8	2.8	2.8	3.0	3.2	0.1	0.1	0.1	0.1
NON-FERROUS METALS	0.1	0.1	0.2	0.2	0.6	0.7	0.8	0.8	0.0	0.0	0.0	0.0
FUELS	0.1	0.2	0.2	0.5	1.9	1.8	1.8	2.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.1	0.2	0.2	0.5	1.3	1.3	1.4	1.4	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.1	0.1	0.1	0.6	0.7	0.9	1.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	17.7	21.0	25.4	26.2	44.0	51.0	60.8	56.6	10.6	12.6	13.9	13.5
MACHINERY	6.9	7.9	9.4	9.4	16.8	20.4	24.8	23.8	3.3	3.9	4.1	3.7
OFFICE/TELECOM. EQUIP	1.1	1.3	1.5	1.4	5.8	7.3	9.7	9.4	1.4	1.7	1.8	1.6
POWER/NON-ELECT. MACH	4.7	5.3	6.4	6.6	7.0	7.8	9.2	8.5	1.3	1.4	1.5	1.3
ELECT. MACH./APPARATU	1.0	1.2	1.4	1.4	4.0	5.2	6.0	5.9	0.6	0.8	0.8	0.8
TRANSPORT EQUIPMENT	3.4	4.0	5.6	5.9	9.2	9.0	10.2	7.9	5.8	7.1	8.1	8.1
AUTOMOTIVE PRODUCTS	1.9	2.5	3.9	4.3	5.5	6.4	7.0	5.9	2.6	3.2	3.1	2.6
CHEMICALS	3.2	3.9	4.6	4.8	5.7	6.8	8.3	8.4	0.2	0.3	0.4	0.4
MEDICAL/PHARM. PROD.	0.6	0.8	1.1	1.1	0.4	0.4	0.5	0.4	0.0	0.0	0.1	0.1
PLASTICS	0.4	0.5	0.6	0.6	1.6	2.0	2.5	2.6	0.0	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	4.0	5.0	5.7	6.0	12.4	14.8	17.5	16.5	1.2	1.4	1.4	1.4
TEXTILES AND CLOTHING	0.5	0.6	0.7	0.7	2.8	3.5	4.2	4.4	0.1	0.1	0.1	0.1
IRON AND STEEL	0.7	0.8	0.9	0.8	0.9	0.8	0.8	0.9	0.2	0.3	0.3	0.4
PAPER/ARTIC. OF PAPER	0.2	0.2	0.3	0.4	1.3	1.5	1.8	1.9	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.3	0.4	0.5	0.5	0.4	0.5	0.6	0.5	0.0	0.0	0.0	0.1
OTHER PRODUCTS	0.8	0.7	0.8	1.0	2.3	2.6	2.9	2.6	0.1	0.1	0.1	0.1

Annex

TABLE 10.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-4.1	2.0	2.0	1.3	2.2	-0.8	-0.2	-10.6	4.5	6.3	6.6	5.1
PRIMARY PRODUCTS	-16.5	-14.2	-17.5	-18.0	-13.4	-15.5	-15.7	-17.7	-5.3	-5.5	-6.3	-7.3
AGRICULTURAL PRODUCTS	-9.9	-9.2	-11.4	-11.3	-3.3	-3.8	-3.7	-4.9	-2.2	-2.3	-2.9	-3.2
MINING PRODUCTS	-6.2	-4.7	-5.6	-5.9	-10.4	-12.2	-12.5	-13.4	-3.0	-3.0	-3.2	-3.7
NON-FERROUS METALS	-1.5	-1.3	-1.6	-2.3	-0.4	-0.4	-0.7	-0.8	-1.0	-1.1	-1.2	-1.6
FUELS	-2.7	-1.9	-1.9	-1.3	-9.6	-11.3	-11.2	-11.8	-0.6	-0.5	-0.5	-0.5
PETROLEUM/PETR. PR	-2.3	-1.5	-1.4	-0.9	-10.0	-11.5	-11.3	-12.1	-0.6	-0.5	-0.5	-0.4
NON-AGRICULT. RAW MAT.	-0.4	-0.3	-0.5	-0.7	0.4	0.5	0.6	0.6	-0.2	-0.2	-0.2	-0.3
MANUFACTURED PRODUCTS	12.0	16.0	19.4	19.1	15.4	14.4	15.3	7.4	9.8	11.7	12.9	12.4
MACHINERY	6.2	7.2	8.5	8.5	7.0	7.9	8.3	6.6	3.2	3.8	4.0	3.6
OFFICE/TELECOM. EQUIP	0.8	1.1	1.2	1.1	1.7	2.3	2.7	2.0	1.3	1.6	1.7	1.5
POWER/NON-ELECT. MACH	4.4	5.0	6.0	6.2	5.3	5.6	6.1	5.2	1.3	1.4	1.5	1.3
ELECT. MACH./APPARATU	0.9	1.0	1.2	1.2	0.0	0.0	-0.3	-0.6	0.6	0.8	0.8	0.8
TRANSPORT EQUIPMENT	2.2	3.0	4.5	4.5	3.6	1.8	1.6	-2.6	5.8	7.0	8.0	8.1
AUTOMOTIVE PRODUCTS	1.0	1.9	3.1	3.6	0.5	-0.2	-0.9	-3.8	2.6	3.2	3.0	2.6
CHEMICALS	2.3	3.2	3.8	3.7	4.4	5.3	6.5	6.5	0.0	0.1	0.1	0.0
MEDICAL/PHARM. PROD.	0.5	0.7	1.0	1.0	0.4	0.4	0.5	0.4	0.0	0.0	0.1	0.1
PLASTICS	0.2	0.4	0.5	0.5	1.4	1.7	2.2	2.2	0.0	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	1.1	2.4	2.6	2.4	0.5	-0.6	-1.1	-3.1	0.7	0.8	0.8	0.8
TEXTILES AND CLOTHING	-0.1	0.0	0.2	0.2	-1.6	-2.2	-2.4	-3.1	0.1	0.1	0.1	0.0
IRON AND STEEL	0.2	0.5	0.5	-0.1	0.0	-0.3	-1.0	-1.1	-0.1	0.0	0.0	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.1	1.2	1.3	1.6	1.5	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.1	0.3	0.3	0.3	-0.3	-0.3	-0.3	-0.4	-0.1	-0.1	-0.1	0.0
OTHER PRODUCTS	0.4	0.1	0.0	0.1	0.1	0.4	0.2	-0.4	0.1	0.1	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	83	109	107	104	104	99	100	87	171	197	188	159
PRIMARY PRODUCTS	11	14	13	15	39	38	41	37	2	2	2	1
AGRICULTURAL PRODUCTS	15	17	16	18	61	60	65	55	0	0	0	0
MINING PRODUCTS	5	8	8	12	21	19	19	19	3	3	3	3
NON-FERROUS METALS	6	7	11	8	60	64	53	50	0	0	0	0
FUELS	4	10	10	28	17	14	14	14	0	0	0	0
PETROLEUM/PETR. PR	4	12	13	36	12	10	11	10	0	0	0	0
NON-AGRICULT. RAW MAT.	0	25	17	13	300	350	300	220	0	0	0	0
MANUFACTURED PRODUCTS	311	420	423	369	154	139	134	115	1325	1400	1390	1227
MACHINERY	986	1129	1044	1044	171	163	150	138	3300	3900	4100	3700
OFFICE/TELECOM. EQUIP	367	650	500	467	141	146	139	127	1400	1700	1800	1600
POWER/NON-ELECT. MACH	1567	1767	1600	1650	412	355	297	258				
ELECT. MACH./APPARATU	1000	600	700	700	100	100	95	91				
TRANSPORT EQUIPMENT	283	400	509	421	164	125	119	75		7100	8100	
AUTOMOTIVE PRODUCTS	211	417	487	614	110	97	89	61			3100	
CHEMICALS	356	557	575	436	438	453	461	442	100	150	133	100
MEDICAL/PHARM. PROD.	600	800	1100	1100								
PLASTICS	200	500	600	600	800	667	833	650				
OTHER MANUFACTURED PROD.	138	192	184	167	104	96	94	84	240	233	233	233
TEXTILES AND CLOTHING	83	100	140	140	64	61	64	59				100
IRON AND STEEL	140	267	225	89	100	73	44	45	67	100	100	133
PAPER/ARTIC. OF PAPER	100	100	100	133	1300	750	900	475				
NON-METAL. MIN. MANUF	150	400	250	250	57	63	67	56	0	0	0	100
OTHER PRODUCTS	200	117	100	111	105	118	107	87			100	100

Annex

TABLE 10.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	75.2	75.1	74.8	72.6	41.6	39.0	35.4	34.9	85.7	86.2	85.3	86.0
AGRICULTURAL PRODUCTS	47.2	50.2	50.4	46.9	15.9	15.1	14.1	13.5	34.9	35.4	38.7	37.2
MINING PRODUCTS	26.4	23.1	22.6	22.9	25.0	23.6	20.8	20.8	49.2	47.7	44.0	44.2
NON-FERROUS METALS	6.5	6.3	6.7	8.6	1.9	1.7	2.0	2.0	15.9	16.9	16.0	18.6
FUELS	11.4	9.5	7.8	6.2	21.8	20.6	17.4	17.3	9.5	7.7	6.7	5.8
PETROLEUM/PETR. PR	9.8	7.7	5.9	4.8	21.4	20.1	17.0	16.9	9.5	7.7	6.7	4.7
NON-AGRICULT. RAW MAT.	1.6	1.8	2.2	2.7	0.4	0.3	0.4	0.6	3.2	3.1	2.7	3.5
MANUFACTURED PRODUCTS	23.2	22.6	22.2	24.3	54.3	57.5	61.0	61.5	12.7	13.8	13.3	12.8
MACHINERY	2.8	3.2	3.3	3.1	18.6	19.7	22.1	21.5	1.6	1.5	1.3	1.2
OFFICE/TELECOM. EQUIP	1.2	0.9	1.1	1.0	7.8	7.9	9.4	9.3	1.6	1.5	1.3	1.2
POWER/NON-ELECT. MACH	1.2	1.4	1.5	1.4	3.2	3.5	4.2	4.1	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.4	0.9	0.7	0.7	7.6	8.2	8.4	8.1	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	4.9	4.5	4.1	4.8	10.6	11.3	11.5	13.1	0.0	1.5	1.3	0.0
AUTOMOTIVE PRODUCTS	3.7	2.7	3.0	2.4	9.5	10.4	10.6	12.1	0.0	0.0	1.3	0.0
CHEMICALS	3.7	3.2	3.0	3.8	2.5	2.4	2.4	2.4	3.2	3.1	4.0	4.7
MEDICAL/PHARM. PROD.	0.4	0.5	0.4	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.8	0.5	0.4	0.3	0.4	0.5	0.4	0.5	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	11.8	11.8	11.5	12.3	22.6	24.2	24.9	24.5	7.9	9.2	8.0	7.0
TEXTILES AND CLOTHING	2.4	2.7	1.9	1.7	8.3	9.0	8.8	9.4	0.0	0.0	0.0	1.2
IRON AND STEEL	2.0	1.4	1.5	3.1	1.7	1.7	2.4	2.5	4.8	4.6	4.0	3.5
PAPER/ARTIC. OF PAPER	0.8	0.9	1.1	1.0	0.2	0.3	0.3	0.5	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.8	0.5	0.7	0.7	1.3	1.3	1.2	1.1	1.6	1.5	1.3	1.2
OTHER PRODUCTS	1.6	2.7	3.0	3.1	4.2	3.5	3.6	3.8	0.0	0.0	1.3	1.2
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	9.8	10.0	9.3	10.5	15.5	14.8	14.4	14.7	0.9	0.8	0.7	0.7
AGRICULTURAL PRODUCTS	8.3	7.9	7.6	7.9	9.3	9.2	9.1	8.5	0.0	0.0	0.0	0.0
MINING PRODUCTS	1.5	1.7	1.7	2.6	5.1	4.5	4.0	4.6	0.9	0.8	0.7	0.7
NON-FERROUS METALS	0.5	0.4	0.7	0.7	1.1	1.1	1.1	1.2	0.0	0.0	0.0	0.0
FUELS	0.5	0.8	0.7	1.6	3.5	2.9	2.4	2.9	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.5	0.8	0.7	1.6	2.4	2.1	1.9	2.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.4	0.3	0.3	1.1	1.1	1.2	1.6	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	86.3	87.1	87.6	85.9	80.1	81.2	81.7	81.6	98.1	98.4	98.6	98.5
MACHINERY	33.7	32.8	32.4	30.8	30.6	32.5	33.3	34.3	30.6	30.5	29.1	27.0
OFFICE/TELECOM. EQUIP	5.4	5.4	5.2	4.6	10.6	11.6	13.0	13.5	13.0	13.3	12.8	11.7
POWER/NON-ELECT. MACH	22.9	22.0	22.1	21.6	12.8	12.4	12.4	12.2	12.0	10.9	10.6	9.5
ELECT. MACH./APPARATU	4.9	5.0	4.8	4.6	7.3	8.3	8.1	8.5	5.6	6.3	5.7	5.8
TRANSPORT EQUIPMENT	16.6	16.6	19.3	19.3	16.8	14.3	13.7	11.4	53.7	55.5	57.4	59.1
AUTOMOTIVE PRODUCTS	9.3	10.4	13.4	14.1	10.0	10.2	9.4	8.5	24.1	25.0	22.0	19.0
CHEMICALS	15.6	16.2	15.9	15.7	10.4	10.8	11.2	12.1	1.9	2.3	2.8	2.9
MEDICAL/PHARM. PROD.	2.9	3.3	3.8	3.6	0.7	0.6	0.7	0.6	0.0	0.0	0.7	0.7
PLASTICS	2.0	2.1	2.1	2.0	2.9	3.2	3.4	3.7	0.0	0.8	0.7	0.7
OTHER MANUFACTURED PROD.	19.5	20.7	19.7	19.7	22.6	23.6	23.5	23.8	11.1	10.9	9.9	10.2
TEXTILES AND CLOTHING	2.4	2.5	2.4	2.3	5.1	5.6	5.6	6.3	0.9	0.8	0.7	0.7
IRON AND STEEL	3.4	3.3	3.1	2.6	1.6	1.3	1.1	1.3	1.9	2.3	2.1	2.9
PAPER/ARTIC. OF PAPER	1.0	0.8	1.0	1.3	2.4	2.4	2.4	2.7	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.5	1.7	1.7	1.6	0.7	0.8	0.8	0.7	0.0	0.0	0.0	0.7
OTHER PRODUCTS	3.9	2.9	2.8	3.3	4.2	4.1	3.9	3.7	0.9	0.8	0.7	0.7

Annex

TABLE 10.4 - IMPORTS AND EXPORTS GROWTH RATES WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-6.1	-10.2	22.2	8.1	4.4	20.7	17.3	7.2	-13.7	3.2	15.4	14.7
PRIMARY PRODUCTS	-5.6	-10.3	21.7	5.0	-4.4	13.2	6.5	5.7	-11.5	3.7	14.3	15.6
AGRICULTURAL PRODUCTS	-4.1	-4.3	22.5	0.7	-4.5	14.3	9.4	2.9	4.8	4.5	26.1	10.3
MINING PRODUCTS	-8.5	-21.5	19.6	9.8	-5.0	13.6	3.3	7.1	-20.5	0.0	6.5	15.2
NON-FERROUS METALS	-20.0	-12.5	28.6	38.9	11.1	10.0	36.4	6.7	-28.6	10.0	9.1	33.3
FUELS	-6.7	-25.0	0.0	-14.3	-5.7	13.9	-0.8	6.2	-33.3	-16.7	0.0	0.0
PETROLEUM/PETR. PR	-7.7	-29.2	-5.9	-12.5	-5.8	13.3	-0.8	6.3	-33.3	-16.7	0.0	-20.0
NON-AGRICULT. RAW MAT.	33.3	0.0	50.0	33.3	0.0	0.0	50.0	66.7	100.0	0.0	0.0	50.0
MANUFACTURED PRODUCTS	-6.6	-12.3	20.0	18.3	11.7	28.0	24.3	8.1	-33.3	12.5	11.1	10.0
MACHINERY	-12.5	0.0	28.6	0.0	12.6	27.6	32.0	4.2	-50.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	-33.3	50.0	0.0	17.1	22.0	40.0	5.7	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	-25.0	0.0	33.3	0.0	6.2	29.4	40.9	6.5				
ELECT. MACH./APPARATU	0.0	100.0	0.0	0.0	8.1	30.0	21.2	3.2				
TRANSPORT EQUIPMENT	0.0	-16.7	10.0	27.3	9.8	28.6	19.4	22.1			0.0	-100.0
AUTOMOTIVE PRODUCTS	12.5	-33.3	33.3	-12.5	8.7	32.0	19.7	22.8				-100.0
CHEMICALS	-10.0	-22.2	14.3	37.5	18.2	15.4	20.0	5.6	0.0	0.0	50.0	33.3
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0								
PLASTICS	0.0	-50.0	0.0	0.0	0.0	50.0	0.0	33.3				
OTHER MANUFACTURED PROD.	-6.5	-10.3	19.2	16.1	11.2	29.4	20.8	5.4	-28.6	20.0	0.0	0.0
TEXTILES AND CLOTHING	-14.3	0.0	-16.7	0.0	22.2	29.5	15.8	13.6				
IRON AND STEEL	-16.7	-40.0	33.3	125.0	-18.2	22.2	63.6	11.1	-50.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	50.0	0.0	-50.0	100.0	0.0	100.0				
NON-METAL. MIN. MANUF	0.0	-50.0	100.0	0.0	0.0	14.3	12.5	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	-20.0	50.0	33.3	12.5	15.8	0.0	22.7	11.1	-100.0			0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	13.3	17.6	20.3	5.2	15.6	14.4	18.5	-6.7	20.0	18.5	10.2	-2.8
PRIMARY PRODUCTS	5.3	20.0	12.5	18.5	10.4	9.4	15.1	-4.7	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	13.3	11.8	15.8	9.1	15.9	13.7	17.2	-13.2				
MINING PRODUCTS	0.0	33.3	25.0	60.0	3.7	0.0	7.1	6.7	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.0	0.0	100.0	0.0	20.0	16.7	14.3	0.0				
FUELS	0.0	100.0	0.0	150.0	5.6	-5.3	0.0	11.1	-100.0			
PETROLEUM/PETR. PR	0.0	100.0	0.0	150.0	0.0	0.0	7.7	0.0				
NON-AGRICULT. RAW MAT.	-100.0		0.0	0.0	0.0	16.7	28.6	22.2				
MANUFACTURED PRODUCTS	14.9	18.6	21.0	3.1	17.0	15.9	19.2	-6.9	19.1	18.9	10.3	-2.9
MACHINERY	19.0	14.5	19.0	0.0	15.1	21.4	21.6	-4.0	22.2	18.2	5.1	-9.8
OFFICE/TELECOM. EQUIP	22.2	18.2	15.4	-6.7	18.4	25.9	32.9	-3.1	7.7	21.4	5.9	-11.1
POWER/NON-ELECT. MACH	14.6	12.8	20.8	3.1	12.9	11.4	17.9	-7.6	44.4	7.7	7.1	-13.3
ELECT. MACH./APPARATU	25.0	20.0	16.7	0.0	11.1	30.0	15.4	-1.7	20.0	33.3	0.0	0.0
TRANSPORT EQUIPMENT	17.2	17.6	40.0	5.4	29.6	-2.2	13.3	-22.5	23.4	22.4	14.1	0.0
AUTOMOTIVE PRODUCTS	26.7	31.6	56.0	10.3	31.0	16.4	9.4	-15.7	52.9	23.1	-3.1	-16.1
CHEMICALS	6.7	21.9	17.9	4.3	5.6	19.3	22.1	1.2	0.0	50.0	33.3	0.0
MEDICAL/PHARM. PROD.	0.0	33.3	37.5	0.0	33.3	0.0	25.0	-20.0				0.0
PLASTICS	0.0	25.0	20.0	0.0	6.7	25.0	25.0	4.0			0.0	0.0
OTHER MANUFACTURED PROD.	8.1	25.0	14.0	5.3	18.1	19.4	18.2	-5.7	0.0	16.7	0.0	0.0
TEXTILES AND CLOTHING	25.0	20.0	16.7	0.0	21.7	25.0	20.0	4.8	0.0	0.0	0.0	0.0
IRON AND STEEL	-12.5	14.3	12.5	-11.1	0.0	-11.1	0.0	12.5	-33.3	50.0	0.0	33.3
PAPER/ARTIC. OF PAPER	100.0	0.0	50.0	33.3	18.2	15.4	20.0	5.6				
NON-METAL. MIN. MANUF	0.0	33.3	25.0	0.0	33.3	25.0	20.0	-16.7				
OTHER PRODUCTS	-11.1	-12.5	14.3	25.0	4.5	13.0	11.5	-10.3	0.0	0.0	0.0	0.0

Annex

TABLE 11.1 - IMPORTS AND EXPORTS WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	16.8	19.6	22.7	24.8	21.1	28.8	35.0	37.1	13.1	17.5	23.3	27.5
PRIMARY PRODUCTS	1.8	1.8	2.2	2.1	1.2	1.1	1.2	1.3	5.0	5.7	7.1	6.9
AGRICULTURAL PRODUCTS	1.4	1.4	1.7	1.4	0.7	0.7	0.7	0.7	2.8	3.5	4.9	4.4
MINING PRODUCTS	0.4	0.3	0.5	0.7	0.6	0.4	0.6	0.7	2.2	2.2	2.3	2.4
NON-FERROUS METALS	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.3	0.4
FUELS	0.2	0.1	0.2	0.3	0.4	0.2	0.3	0.4	1.8	1.8	1.7	1.6
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.4	0.2	0.3	0.3	1.6	1.6	1.4	1.2
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	14.9	17.8	20.4	22.5	19.6	27.5	33.5	35.4	8.0	11.7	16.1	20.6
MACHINERY	2.5	3.5	4.6	5.8	3.4	5.1	7.6	9.2	0.7	1.3	2.0	3.4
OFFICE/TELECOM. EQUIP	1.5	2.0	2.8	3.5	1.9	2.9	4.8	5.8	0.3	0.6	1.0	1.7
POWER/NON-ELECT. MACH	0.4	0.5	0.5	0.8	0.5	0.7	0.9	1.0	0.2	0.2	0.4	0.6
ELECT. MACH./APPARATU	0.7	1.0	1.3	1.6	1.1	1.5	1.9	2.3	0.3	0.4	0.6	1.1
TRANSPORT EQUIPMENT	0.2	0.1	0.1	0.2	0.2	0.3	0.4	0.4	0.0	0.1	0.1	0.2
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
CHEMICALS	0.7	0.8	1.1	1.4	0.4	0.5	0.7	0.7	0.5	0.6	0.7	1.0
MEDICAL/PHARM. PROD.	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
PLASTICS	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	11.4	13.3	14.6	15.1	15.6	21.5	24.9	25.2	6.8	9.8	13.2	16.1
TEXTILES AND CLOTHING	4.3	4.9	5.3	4.8	4.9	6.5	6.6	5.6	4.6	6.4	8.4	9.6
IRON AND STEEL	0.0	0.0	0.1	0.3	0.0	0.1	0.1	0.2	0.2	0.3	0.4	0.9
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.1
NON-METAL. MIN. MANUF	0.3	0.3	0.4	0.4	0.3	0.4	0.6	0.7	0.2	0.3	0.4	0.5
OTHER PRODUCTS	0.1	0.1	0.1	0.1	0.3	0.2	0.3	0.3	0.0	0.1	0.1	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	6.9	11.3	12.5	13.1	5.8	7.5	7.9	9.0	9.2	14.7	15.8	16.8
PRIMARY PRODUCTS	0.3	0.3	0.7	1.0	1.1	1.0	1.5	2.7	0.5	0.8	0.9	1.0
AGRICULTURAL PRODUCTS	0.2	0.2	0.4	0.7	0.6	0.4	1.0	2.1	0.0	0.0	0.1	0.1
MINING PRODUCTS	0.1	0.1	0.2	0.2	0.4	0.4	0.3	0.3	0.3	0.5	0.5	0.6
NON-FERROUS METALS	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.3
FUELS	0.0	0.0	0.1	0.0	0.2	0.2	0.1	0.0	0.2	0.3	0.3	0.2
PETROLEUM/PETR. PR	0.0	0.0	0.1	0.0	0.2	0.2	0.1	0.0	0.2	0.3	0.3	0.2
NON-AGRICULT. RAW MAT.	0.1	0.0	0.1	0.1	0.1	0.1	0.2	0.3	0.2	0.2	0.3	0.4
MANUFACTURED PRODUCTS	6.1	10.6	11.3	11.6	4.6	6.4	6.3	6.2	8.6	13.7	14.8	15.5
MACHINERY	2.9	5.8	6.6	6.9	1.3	2.4	2.4	2.6	3.8	6.1	6.9	7.8
OFFICE/TELECOM. EQUIP	0.4	0.7	1.1	1.3	0.3	0.7	0.7	0.9	1.4	1.9	2.4	2.2
POWER/NON-ELECT. MACH	2.3	4.6	4.9	5.0	0.8	1.4	1.5	1.5	1.9	3.6	3.5	4.2
ELECT. MACH./APPARATU	0.3	0.4	0.6	0.6	0.1	0.2	0.2	0.2	0.4	0.6	0.9	1.4
TRANSPORT EQUIPMENT	1.5	2.1	2.3	2.2	1.8	2.6	1.9	1.0	1.1	2.1	2.2	1.2
AUTOMOTIVE PRODUCTS	1.0	1.4	0.9	1.3	0.2	0.7	0.2	0.1	0.9	1.6	1.3	0.8
CHEMICALS	0.6	0.7	0.7	0.9	0.9	0.7	1.3	1.5	0.8	0.9	1.1	1.6
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.1
PLASTICS	0.1	0.1	0.2	0.2	0.2	0.2	0.1	0.2	0.3	0.3	0.3	0.5
OTHER MANUFACTURED PROD.	0.9	1.9	1.4	1.4	0.6	0.8	0.7	0.9	2.9	4.7	4.7	5.0
TEXTILES AND CLOTHING	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.1	0.8	1.0	1.3	1.5
IRON AND STEEL	0.4	1.2	0.5	0.3	0.1	0.0	0.0	0.1	1.1	2.5	1.9	1.8
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.2	0.2
OTHER PRODUCTS	0.4	0.4	0.5	0.4	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.3

Annex

TABLE 11.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-9.9	-8.3	-10.2	-11.7	-15.3	-21.3	-27.1	-28.1	-3.9	-2.8	-7.5	-10.7
PRIMARY PRODUCTS	-1.5	-1.5	-1.5	-1.1	-0.1	-0.1	0.3	1.4	-4.5	-4.9	-6.2	-5.9
AGRICULTURAL PRODUCTS	-1.2	-1.2	-1.3	-0.7	-0.1	-0.3	0.3	1.4	-2.8	-3.5	-4.8	-4.3
MINING PRODUCTS	-0.3	-0.2	-0.3	-0.5	-0.2	0.0	-0.3	-0.4	-1.9	-1.7	-1.8	-1.8
NON-FERROUS METALS	-0.1	-0.1	-0.1	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	-0.2	-0.1
FUELS	-0.2	-0.1	-0.1	-0.3	-0.2	0.0	-0.2	-0.4	-1.6	-1.5	-1.4	-1.4
PETROLEUM/PETR. PR	0.0	0.0	0.1	0.0	-0.2	0.0	-0.2	-0.3	-1.4	-1.3	-1.1	-1.0
NON-AGRICULT. RAW MAT.	0.1	0.0	0.1	0.1	0.1	0.1	0.2	0.3	0.2	0.2	0.3	0.4
MANUFACTURED PRODUCTS	-8.8	-7.2	-9.1	-10.9	-15.0	-21.1	-27.2	-29.2	0.6	2.0	-1.3	-5.1
MACHINERY	0.4	2.3	2.0	1.1	-2.1	-2.7	-5.2	-6.6	3.1	4.8	4.9	4.4
OFFICE/TELECOM. EQUIP	-1.1	-1.3	-1.7	-2.2	-1.6	-2.2	-4.1	-4.9	1.1	1.3	1.4	0.5
POWER/NON-ELECT. MACH	1.9	4.1	4.4	4.2	0.3	0.7	0.6	0.5	1.7	3.4	3.1	3.6
ELECT. MACH./APPARATU	-0.4	-0.6	-0.7	-1.0	-1.0	-1.3	-1.7	-2.1	0.1	0.2	0.3	0.3
TRANSPORT EQUIPMENT	1.3	2.0	2.2	2.0	1.6	2.3	1.5	0.6	1.1	2.0	2.1	1.0
AUTOMOTIVE PRODUCTS	1.0	1.4	0.9	1.3	0.1	0.6	0.1	0.0	0.9	1.6	1.3	0.8
CHEMICALS	-0.1	-0.1	-0.4	-0.5	0.5	0.2	0.6	0.8	0.3	0.3	0.4	0.6
MEDICAL/PHARM. PROD.	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	0.0	0.0	-0.1	0.0
PLASTICS	0.1	0.1	0.2	0.1	0.2	0.2	0.1	0.2	0.3	0.3	0.3	0.5
OTHER MANUFACTURED PROD.	-10.5	-11.4	-13.2	-13.7	-15.0	-20.7	-24.2	-24.3	-3.9	-5.1	-8.5	-11.1
TEXTILES AND CLOTHING	-4.2	-4.8	-5.2	-4.7	-4.9	-6.5	-6.6	-5.5	-3.8	-5.4	-7.1	-8.1
IRON AND STEEL	0.4	1.2	0.4	0.0	0.1	-0.1	-0.1	-0.1	0.9	2.2	1.5	0.9
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	-0.1	0.1	0.1	0.1	0.0
NON-METAL. MIN. MANUF	-0.3	-0.2	-0.3	-0.3	-0.3	-0.4	-0.6	-0.7	-0.1	-0.2	-0.2	-0.3
OTHER PRODUCTS	0.3	0.3	0.4	0.3	-0.2	-0.1	-0.2	-0.2	0.1	0.0	0.0	0.2
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	41	58	55	53	27	26	23	24	70	84	68	61
PRIMARY PRODUCTS	17	17	32	48	92	91	125	208	10	14	13	14
AGRICULTURAL PRODUCTS	14	14	24	50	86	57	143	300	0	0	2	2
MINING PRODUCTS	25	33	40	29	67	100	50	43	14	23	22	25
NON-FERROUS METALS	0	0	50	50	100	100	100	100	100	100	33	75
FUELS	0	0	50	0	50	100	33	0	11	17	18	13
PETROLEUM/PETR. PR					50	100	33	0	13	19	21	17
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	41	60	55	52	23	23	19	18	108	117	92	75
MACHINERY	116	166	143	119	38	47	32	28	543	469	345	229
OFFICE/TELECOM. EQUIP	27	35	39	37	16	24	15	16	467	317	240	129
POWER/NON-ELECT. MACH	575	920	980	625	160	200	167	150	950	1800	875	700
ELECT. MACH./APPARATU	43	40	46	38	9	13	11	9	133	150	150	127
TRANSPORT EQUIPMENT	750	2100	2300	1100	900	867	475	250		2100	2200	600
AUTOMOTIVE PRODUCTS					200	700	200	100				
CHEMICALS	86	87	64	64	225	140	186	214	160	150	157	160
MEDICAL/PHARM. PROD.	50	50	50	67	0	0	0	0	100	100	0	100
PLASTICS				200								
OTHER MANUFACTURED PROD.	8	14	10	9	4	4	3	4	43	48	36	31
TEXTILES AND CLOTHING	2	2	2	2	0	0	0	2	17	16	15	16
IRON AND STEEL			500	100			0	50	550	833	475	200
PAPER/ARTIC. OF PAPER	100	100	100	100	100	100	50	50				100
NON-METAL. MIN. MANUF	0	33	25	25	0	0	0	0	50	33	50	40
OTHER PRODUCTS	400	400	500	400	33	50	33	33		100	100	300

Annex

TABLE 11.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	10.7	9.2	9.7	8.5	5.7	3.8	3.4	3.5	38.2	32.6	30.5	25.1
AGRICULTURAL PRODUCTS	8.3	7.1	7.5	5.6	3.3	2.4	2.0	1.9	21.4	20.0	21.0	16.0
MINING PRODUCTS	2.4	1.5	2.2	2.8	2.8	1.4	1.7	1.9	16.8	12.6	9.9	8.7
NON-FERROUS METALS	0.6	0.5	0.9	0.8	0.5	0.3	0.3	0.3	0.8	0.6	1.3	1.5
FUELS	1.2	0.5	0.9	1.2	1.9	0.7	0.9	1.1	13.7	10.3	7.3	5.8
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	1.9	0.7	0.9	0.8	12.2	9.1	6.0	4.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	88.7	90.8	89.9	90.7	92.9	95.5	95.7	95.4	61.1	66.9	69.1	74.9
MACHINERY	14.9	17.9	20.3	23.4	16.1	17.7	21.7	24.8	5.3	7.4	8.6	12.4
OFFICE/TELECOM. EQUIP	8.9	10.2	12.3	14.1	9.0	10.1	13.7	15.6	2.3	3.4	4.3	6.2
POWER/NON-ELECT. MACH	2.4	2.6	2.2	3.2	2.4	2.4	2.6	2.7	1.5	1.1	1.7	2.2
ELECT. MACH./APPARATU	4.2	5.1	5.7	6.5	5.2	5.2	5.4	6.2	2.3	2.3	2.6	4.0
TRANSPORT EQUIPMENT	1.2	0.5	0.4	0.8	0.9	1.0	1.1	1.1	0.0	0.6	0.4	0.7
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.5	0.3	0.3	0.3	0.0	0.0	0.0	0.0
CHEMICALS	4.2	4.1	4.8	5.6	1.9	1.7	2.0	1.9	3.8	3.4	3.0	3.6
MEDICAL/PHARM. PROD.	1.2	1.0	0.9	1.2	0.5	0.3	0.3	0.3	0.8	0.6	0.4	0.4
PLASTICS	0.0	0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	67.9	67.9	64.3	60.9	73.9	74.7	71.1	67.9	51.9	56.0	56.7	58.5
TEXTILES AND CLOTHING	25.6	25.0	23.3	19.4	23.2	22.6	18.9	15.1	35.1	36.6	36.1	34.9
IRON AND STEEL	0.0	0.0	0.4	1.2	0.0	0.3	0.3	0.5	1.5	1.7	1.7	3.3
PAPER/ARTIC. OF PAPER	0.6	0.5	0.4	0.4	0.5	0.3	0.6	0.5	0.0	0.0	0.0	0.4
NON-METAL. MIN. MANUF	1.8	1.5	1.8	1.6	1.4	1.4	1.7	1.9	1.5	1.7	1.7	1.8
OTHER PRODUCTS	0.6	0.5	0.4	0.4	1.4	0.7	0.9	0.8	0.0	0.6	0.4	0.4
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	4.3	2.7	5.6	7.6	19.0	13.3	19.0	30.0	5.4	5.4	5.7	6.0
AGRICULTURAL PRODUCTS	2.9	1.8	3.2	5.3	10.3	5.3	12.7	23.3	0.0	0.0	0.6	0.6
MINING PRODUCTS	1.4	0.9	1.6	1.5	6.9	5.3	3.8	3.3	3.3	3.4	3.2	3.6
NON-FERROUS METALS	0.0	0.0	0.8	0.8	1.7	1.3	1.3	1.1	1.1	0.7	0.6	1.8
FUELS	0.0	0.0	0.8	0.0	3.4	2.7	1.3	0.0	2.2	2.0	1.9	1.2
PETROLEUM/PETR. PR	0.0	0.0	0.8	0.0	3.4	2.7	1.3	0.0	2.2	2.0	1.9	1.2
NON-AGRICULT. RAW MAT.	1.4	0.0	0.8	0.8	1.7	1.3	2.5	3.3	2.2	1.4	1.9	2.4
MANUFACTURED PRODUCTS	88.4	93.8	90.4	88.5	79.3	85.3	79.7	68.9	93.5	93.2	93.7	92.3
MACHINERY	42.0	51.3	52.8	52.7	22.4	32.0	30.4	28.9	41.3	41.5	43.7	46.4
OFFICE/TELECOM. EQUIP	5.8	6.2	8.8	9.9	5.2	9.3	8.9	10.0	15.2	12.9	15.2	13.1
POWER/NON-ELECT. MACH	33.3	40.7	39.2	38.2	13.8	18.7	19.0	16.7	20.7	24.5	22.2	25.0
ELECT. MACH./APPARATU	4.3	3.5	4.8	4.6	1.7	2.7	2.5	2.2	4.3	4.1	5.7	8.3
TRANSPORT EQUIPMENT	21.7	18.6	18.4	16.8	31.0	34.7	24.1	11.1	12.0	14.3	13.9	7.1
AUTOMOTIVE PRODUCTS	14.5	12.4	7.2	9.9	3.4	9.3	2.5	1.1	9.8	10.9	8.2	4.8
CHEMICALS	8.7	6.2	5.6	6.9	15.5	9.3	16.5	16.7	8.7	6.1	7.0	9.5
MEDICAL/PHARM. PROD.	1.4	0.9	0.8	1.5	0.0	0.0	0.0	0.0	1.1	0.7	0.0	0.6
PLASTICS	1.4	0.9	1.6	1.5	3.4	2.7	1.3	2.2	3.3	2.0	1.9	3.0
OTHER MANUFACTURED PROD.	13.0	16.8	11.2	10.7	10.3	10.7	8.9	10.0	31.5	32.0	29.7	29.8
TEXTILES AND CLOTHING	1.4	0.9	0.8	0.8	0.0	0.0	0.0	1.1	8.7	6.8	8.2	8.9
IRON AND STEEL	5.8	10.6	4.0	2.3	1.7	0.0	0.0	1.1	12.0	17.0	12.0	10.7
PAPER/ARTIC. OF PAPER	1.4	0.9	0.8	0.8	1.7	1.3	1.3	1.1	1.1	0.7	0.6	0.6
NON-METAL. MIN. MANUF	0.0	0.9	0.8	0.8	0.0	0.0	0.0	0.0	1.1	0.7	1.3	1.2
OTHER PRODUCTS	5.8	3.5	4.0	3.1	1.7	1.3	1.3	1.1	1.1	0.7	0.6	1.8

Annex

TABLE 11.4 - IMPORTS AND EXPORTS GROWTH RATES WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	12.0	16.7	15.8	9.3	28.7	36.5	21.5	6.0	13.9	33.6	33.1	18.0
PRIMARY PRODUCTS	0.0	0.0	22.2	-4.5	0.0	-8.3	9.1	8.3	-2.0	14.0	24.6	-2.8
AGRICULTURAL PRODUCTS	-6.7	0.0	21.4	-17.6	40.0	0.0	0.0	0.0	3.7	25.0	40.0	-10.2
MINING PRODUCTS	33.3	-25.0	66.7	40.0	-14.3	-33.3	50.0	16.7	-8.3	0.0	4.5	4.3
NON-FERROUS METALS		0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	200.0	33.3
FUELS	0.0	-50.0	100.0	50.0	-20.0	-50.0	50.0	33.3	-10.0	0.0	-5.6	-5.9
PETROLEUM/PETR. PR					-20.0	-50.0	50.0	0.0	-5.9	0.0	-12.5	-14.3
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	13.7	19.5	14.6	10.3	30.7	40.3	21.8	5.7	25.0	46.2	37.6	28.0
MACHINERY	25.0	40.0	31.4	26.1	30.8	50.0	49.0	21.1	16.7	85.7	53.8	70.0
OFFICE/TELECOM. EQUIP	25.0	33.3	40.0	25.0	26.7	52.6	65.5	20.8	50.0	100.0	66.7	70.0
POWER/NON-ELECT. MACH	33.3	25.0	0.0	60.0	25.0	40.0	28.6	11.1	100.0	0.0	100.0	50.0
ELECT. MACH./APPARATU	40.0	42.9	30.0	23.1	57.1	36.4	26.7	21.1	50.0	33.3	50.0	83.3
TRANSPORT EQUIPMENT	0.0	-50.0	0.0	100.0	100.0	50.0	33.3	0.0			0.0	100.0
AUTOMOTIVE PRODUCTS						0.0	0.0	0.0				
CHEMICALS	0.0	14.3	37.5	27.3	33.3	25.0	40.0	0.0	0.0	20.0	16.7	42.9
MEDICAL/PHARM. PROD.	100.0	0.0	0.0	50.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0
PLASTICS												
OTHER MANUFACTURED PROD.	12.9	16.7	9.8	3.4	31.1	37.8	15.8	1.2	28.3	44.1	34.7	22.0
TEXTILES AND CLOTHING	0.0	14.0	8.2	-9.4	25.6	32.7	1.5	-15.2	35.3	39.1	31.3	14.3
IRON AND STEEL				200.0	-100.0		0.0	100.0	-50.0	50.0	33.3	125.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	100.0	0.0				
NON-METAL. MIN. MANUF	50.0	0.0	33.3	0.0	50.0	33.3	50.0	16.7	100.0	50.0	33.3	25.0
OTHER PRODUCTS	0.0	0.0	0.0	0.0	200.0	-33.3	50.0	0.0			0.0	0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	23.2	63.8	10.6	4.8	13.7	29.3	5.3	13.9	33.3	59.8	7.5	6.3
PRIMARY PRODUCTS	-40.0	0.0	133.3	42.9	0.0	-9.1	50.0	80.0	25.0	60.0	12.5	11.1
AGRICULTURAL PRODUCTS	-33.3	0.0	100.0	75.0	-25.0	-33.3	150.0	110.0				0.0
MINING PRODUCTS	0.0	0.0	100.0	0.0	100.0	0.0	-25.0	0.0	200.0	66.7	0.0	20.0
NON-FERROUS METALS				0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	200.0
FUELS				-100.0		0.0	-50.0	-100.0	100.0	50.0	0.0	-33.3
PETROLEUM/PETR. PR				-100.0		0.0	-50.0	-100.0	100.0	50.0	0.0	-33.3
NON-AGRICULT. RAW MAT.	-50.0	-100.0		0.0	-50.0	0.0	100.0	50.0	0.0	0.0	50.0	33.3
MANUFACTURED PRODUCTS	29.8	73.8	6.6	2.7	17.9	39.1	-1.6	-1.6	32.3	59.3	8.0	4.7
MACHINERY	26.1	100.0	13.8	4.5	18.2	84.6	0.0	8.3	46.2	60.5	13.1	13.0
OFFICE/TELECOM. EQUIP	33.3	75.0	57.1	18.2	50.0	133.3	0.0	28.6	16.7	35.7	26.3	-8.3
POWER/NON-ELECT. MACH	35.3	100.0	6.5	2.0	0.0	75.0	7.1	0.0	90.0	89.5	-2.8	20.0
ELECT. MACH./APPARATU	0.0	33.3	50.0	0.0	0.0	100.0	0.0	0.0	0.0	50.0	50.0	55.6
TRANSPORT EQUIPMENT	150.0	40.0	9.5	-4.3	100.0	44.4	-26.9	-47.4	83.3	90.9	4.8	-45.5
AUTOMOTIVE PRODUCTS	100.0	40.0	-35.7	44.4		250.0	-71.4	-50.0	125.0	77.8	-18.8	-38.5
CHEMICALS	-25.0	16.7	0.0	28.6	-35.7	-22.2	85.7	15.4	-11.1	12.5	22.2	45.5
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	100.0					0.0	0.0	-100.0	
PLASTICS	0.0	0.0	100.0	0.0	0.0	0.0	-50.0	100.0	50.0	0.0	0.0	66.7
OTHER MANUFACTURED PROD.	12.5	111.1	-26.3	0.0	0.0	33.3	-12.5	28.6	16.0	62.1	0.0	6.4
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0					33.3	25.0	30.0	15.4
IRON AND STEEL	33.3	200.0	-58.3	-40.0	0.0	-100.0			0.0	127.3	-24.0	-5.3
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF			0.0	0.0					-50.0	0.0	100.0	0.0
OTHER PRODUCTS	0.0	0.0	25.0	-20.0		0.0	0.0	0.0	0.0	0.0	0.0	200.0

Annex

TABLE 12.1 - IMPORTS AND EXPORTS WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	21.9	25.5	29.8	32.2	29.0	37.6	45.7	49.0	24.3	29.1	32.1	35.6
PRIMARY PRODUCTS	4.9	5.0	5.6	5.5	4.0	4.4	5.1	5.1	16.5	18.0	18.1	17.8
AGRICULTURAL PRODUCTS	4.5	4.5	5.0	4.9	3.2	3.5	4.0	4.2	5.6	6.8	7.4	7.0
MINING PRODUCTS	0.3	0.4	0.6	0.6	0.7	0.9	1.1	0.9	10.9	11.2	10.7	10.7
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.3	0.3	0.4	0.4
FUELS	0.1	0.2	0.3	0.2	0.6	0.8	1.0	0.7	9.5	9.9	9.1	8.8
PETROLEUM/PETR. PR	0.1	0.1	0.1	0.1	0.6	0.7	0.9	0.7	4.6	4.5	4.1	3.8
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	16.7	20.1	23.5	25.7	24.6	32.7	39.9	43.2	7.3	10.4	13.2	17.0
MACHINERY	7.4	9.9	12.5	14.8	15.1	20.6	26.7	30.3	3.1	4.4	6.5	9.6
OFFICE/TELECOM. EQUIP	6.3	8.5	10.7	12.7	13.5	18.6	24.3	27.9	1.9	3.0	4.8	7.6
POWER/NON-ELECT. MACH	0.4	0.5	0.6	0.7	0.5	0.6	0.8	0.8	0.6	0.7	0.8	1.0
ELECT. MACH./APPARATU	0.7	0.9	1.3	1.4	1.1	1.4	1.7	1.7	0.6	0.8	0.9	1.1
TRANSPORT EQUIPMENT	0.4	0.6	0.6	0.5	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.2
AUTOMOTIVE PRODUCTS	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
CHEMICALS	0.4	0.4	0.5	0.7	0.6	0.7	0.8	0.8	0.5	0.6	0.7	0.8
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1
OTHER MANUFACTURED PROD.	8.4	9.1	9.9	9.7	8.8	11.2	12.1	11.9	3.6	5.2	5.9	6.4
TEXTILES AND CLOTHING	3.6	3.7	3.7	3.4	4.0	4.8	5.0	5.0	0.8	1.0	1.2	1.3
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.2
PAPER/ARTIC. OF PAPER	0.0	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.1
NON-METAL. MIN. MANUF	0.4	0.3	0.5	0.6	0.3	0.4	0.4	0.4	0.2	0.3	0.3	0.4
OTHER PRODUCTS	0.4	0.5	0.6	0.9	0.4	0.6	0.7	0.8	0.5	0.6	0.7	0.9
	EXPORTS (BN ECU)											
ALL PRODUCTS	19.3	23.2	27.8	33.2	18.5	24.2	27.0	30.1	31.4	42.1	51.1	58.7
PRIMARY PRODUCTS	1.6	2.3	2.2	2.4	2.1	2.5	3.0	3.7	1.1	1.5	1.6	1.7
AGRICULTURAL PRODUCTS	1.1	1.2	1.2	1.5	1.3	1.5	1.9	2.5	0.2	0.3	0.3	0.2
MINING PRODUCTS	0.4	1.1	0.9	0.9	0.5	0.8	0.8	0.9	0.7	0.9	1.1	1.1
NON-FERROUS METALS	0.2	0.3	0.3	0.4	0.1	0.1	0.2	0.3	0.4	0.5	0.7	0.8
FUELS	0.1	0.5	0.4	0.3	0.3	0.5	0.5	0.4	0.2	0.3	0.3	0.2
PETROLEUM/PETR. PR	0.1	0.5	0.4	0.3	0.3	0.5	0.5	0.4	0.2	0.3	0.3	0.2
NON-AGRICULT. RAW MAT.	0.0	0.1	0.1	0.1	0.2	0.2	0.3	0.3	0.2	0.2	0.3	0.4
MANUFACTURED PRODUCTS	16.7	20.0	24.5	29.3	15.7	20.9	23.2	25.6	29.6	39.9	48.4	55.8
MACHINERY	7.3	9.1	11.2	13.7	8.4	11.3	14.0	16.4	16.0	21.7	27.6	31.8
OFFICE/TELECOM. EQUIP	2.0	2.9	3.7	4.5	5.2	7.3	9.4	11.7	6.6	9.7	13.0	14.9
POWER/NON-ELECT. MACH	4.1	4.9	5.8	7.2	2.6	3.0	3.4	3.5	6.8	8.3	9.9	11.9
ELECT. MACH./APPARATU	1.2	1.5	1.7	2.0	0.7	1.0	1.2	1.3	2.6	3.7	4.7	5.0
TRANSPORT EQUIPMENT	2.5	2.9	3.8	5.4	3.1	4.3	3.4	2.3	4.7	7.2	8.2	9.5
AUTOMOTIVE PRODUCTS	1.0	1.5	1.9	2.2	0.2	0.3	0.2	0.3	3.4	5.0	5.8	7.3
CHEMICALS	2.3	2.7	3.2	3.4	1.6	2.0	2.2	2.6	2.2	2.8	3.4	4.0
MEDICAL/PHARM. PROD.	0.3	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
PLASTICS	0.4	0.5	0.6	0.7	0.4	0.6	0.6	0.7	0.8	1.0	1.2	1.4
OTHER MANUFACTURED PROD.	4.1	4.9	6.0	6.4	2.6	3.2	3.6	4.3	6.7	8.2	9.3	10.5
TEXTILES AND CLOTHING	0.4	0.4	0.6	0.6	0.2	0.2	0.2	0.2	0.6	0.7	0.7	0.6
IRON AND STEEL	0.5	0.7	0.8	0.8	0.1	0.1	0.2	0.2	2.4	2.8	3.0	3.6
PAPER/ARTIC. OF PAPER	0.3	0.3	0.3	0.4	0.2	0.2	0.3	0.3	0.3	0.3	0.4	0.4
NON-METAL. MIN. MANUF	0.7	0.9	1.0	1.1	0.2	0.2	0.2	0.3	0.5	0.6	0.8	1.0
OTHER PRODUCTS	1.1	0.9	1.1	1.5	0.6	0.8	0.8	0.7	0.6	0.8	1.0	1.2

Annex

TABLE 12.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-2.6	-2.3	-2.0	1.0	-10.5	-13.4	-18.7	-18.9	7.1	13.0	19.0	23.1
PRIMARY PRODUCTS	-3.3	-2.7	-3.4	-3.1	-1.9	-1.9	-2.1	-1.4	-15.4	-16.5	-16.5	-16.1
AGRICULTURAL PRODUCTS	-3.4	-3.3	-3.8	-3.4	-1.9	-2.0	-2.1	-1.7	-5.4	-6.5	-7.1	-6.8
MINING PRODUCTS	0.1	0.7	0.3	0.3	-0.2	-0.1	-0.3	0.0	-10.2	-10.3	-9.6	-9.6
NON-FERROUS METALS	0.1	0.2	0.2	0.3	0.1	0.0	0.1	0.2	0.1	0.2	0.3	0.4
FUELS	0.0	0.3	0.1	0.1	-0.3	-0.3	-0.5	-0.3	-9.3	-9.6	-8.8	-8.6
PETROLEUM/PETR. PR	0.0	0.4	0.3	0.2	-0.3	-0.2	-0.4	-0.3	-4.4	-4.2	-3.8	-3.6
NON-AGRICULT. RAW MAT.	0.0	0.1	0.1	0.0	0.2	0.2	0.3	0.3	0.2	0.2	0.3	0.4
MANUFACTURED PRODUCTS	0.0	-0.1	1.0	3.6	-8.9	-11.8	-16.7	-17.6	22.3	29.5	35.2	38.8
MACHINERY	-0.1	-0.8	-1.3	-1.1	-6.7	-9.3	-12.7	-13.9	12.9	17.3	21.1	22.2
OFFICE/TELECOM. EQUIP	-4.3	-5.6	-7.0	-8.2	-8.3	-11.3	-14.9	-16.2	4.7	6.7	8.2	7.3
POWER/NON-ELECT. MACH	3.7	4.4	5.2	6.5	2.1	2.4	2.6	2.7	6.2	7.6	9.1	10.9
ELECT. MACH./APPARATU	0.5	0.6	0.4	0.6	-0.4	-0.4	-0.5	-0.4	2.0	2.9	3.8	3.9
TRANSPORT EQUIPMENT	2.1	2.3	3.2	4.9	3.0	4.1	3.2	2.1	4.6	7.1	8.1	9.3
AUTOMOTIVE PRODUCTS	0.9	1.3	1.7	2.0	0.1	0.2	0.1	0.2	3.4	4.9	5.7	7.2
CHEMICALS	1.9	2.3	2.7	2.7	1.0	1.3	1.4	1.8	1.7	2.2	2.7	3.2
MEDICAL/PHARM. PROD.	0.3	0.4	0.4	0.4	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
PLASTICS	0.4	0.5	0.6	0.6	0.4	0.6	0.6	0.7	0.8	1.0	1.1	1.3
OTHER MANUFACTURED PROD.	-4.3	-4.2	-3.9	-3.3	-6.2	-8.0	-8.5	-7.6	3.1	3.0	3.4	4.1
TEXTILES AND CLOTHING	-3.2	-3.3	-3.1	-2.8	-3.8	-4.6	-4.8	-4.8	-0.2	-0.3	-0.5	-0.7
IRON AND STEEL	0.5	0.7	0.8	0.8	0.1	0.0	0.1	0.1	2.3	2.7	2.9	3.4
PAPER/ARTIC. OF PAPER	0.3	0.2	0.2	0.3	0.2	0.1	0.2	0.2	0.3	0.3	0.4	0.3
NON-METAL. MIN. MANUF	0.3	0.6	0.5	0.5	-0.1	-0.2	-0.2	-0.1	0.3	0.3	0.5	0.6
OTHER PRODUCTS	0.7	0.4	0.5	0.6	0.2	0.2	0.1	-0.1	0.1	0.2	0.3	0.3
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	88	91	93	103	64	64	59	61	129	145	159	165
PRIMARY PRODUCTS	33	46	39	44	53	57	59	73	7	8	9	10
AGRICULTURAL PRODUCTS	24	27	24	31	41	43	48	60	4	4	4	3
MINING PRODUCTS	133	275	150	150	71	89	73	100	6	8	10	10
NON-FERROUS METALS	200	300	300	400		100	200	300	133	167	175	200
FUELS	100	250	133	150	50	63	50	57	2	3	3	2
PETROLEUM/PETR. PR	100	500	400	300	50	71	56	57	4	7	7	5
NON-AGRICULT. RAW MAT.				100								
MANUFACTURED PRODUCTS	100	100	104	114	64	64	58	59	405	384	367	328
MACHINERY	99	92	90	93	56	55	52	54	516	493	425	331
OFFICE/TELECOM. EQUIP	32	34	35	35	39	39	39	42	347	323	271	196
POWER/NON-ELECT. MACH	1025	980	967	1029	520	500	425	438	1133	1186	1238	1190
ELECT. MACH./APPARATU	171	167	131	143	64	71	71	76	433	463	522	455
TRANSPORT EQUIPMENT	625	483	633	1080	3100	2150	1700	1150	4700	7200	8200	4750
AUTOMOTIVE PRODUCTS	1000	750	950	1100	200	300	200	300		5000	5800	7300
CHEMICALS	575	675	640	486	267	286	275	325	440	467	486	500
MEDICAL/PHARM. PROD.												
PLASTICS				700							1200	1400
OTHER MANUFACTURED PROD.	49	54	61	66	30	29	30	36	186	158	158	164
TEXTILES AND CLOTHING	11	11	16	18	5	4	4	4	75	70	58	46
IRON AND STEEL						100	200	200	2400	2800	3000	1800
PAPER/ARTIC. OF PAPER		300	300	400		200	300	300				400
NON-METAL. MIN. MANUF	175	300	200	183	67	50	50	75	250	200	267	250
OTHER PRODUCTS	275	180	183	167	150	133	114	87	120	133	143	133

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TABLE 12.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	22.4	19.6	18.8	17.1	13.8	11.7	11.2	10.4	67.9	61.9	56.4	50.0
AGRICULTURAL PRODUCTS	20.5	17.6	16.8	15.2	11.0	9.3	8.8	8.6	23.0	23.4	23.1	19.7
MINING PRODUCTS	1.4	1.6	2.0	1.9	2.4	2.4	2.4	1.8	44.9	38.5	33.3	30.1
NON-FERROUS METALS	0.5	0.4	0.3	0.3	0.0	0.3	0.2	0.2	1.2	1.0	1.2	1.1
FUELS	0.5	0.8	1.0	0.6	2.1	2.1	2.2	1.4	39.1	34.0	28.3	24.7
PETROLEUM/PETR. PR	0.5	0.4	0.3	0.3	2.1	1.9	2.0	1.4	18.9	15.5	12.8	10.7
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	76.3	78.8	78.9	79.8	84.8	87.0	87.3	88.2	30.0	35.7	41.1	47.8
MACHINERY	33.8	38.8	41.9	46.0	52.1	54.8	58.4	61.8	12.8	15.1	20.2	27.0
OFFICE/TELECOM. EQUIP	28.8	33.3	35.9	39.4	46.6	49.5	53.2	56.9	7.8	10.3	15.0	21.3
POWER/NON-ELECT. MACH	1.8	2.0	2.0	2.2	1.7	1.6	1.8	1.6	2.5	2.4	2.5	2.8
ELECT. MACH./APPARATU	3.2	3.5	4.4	4.3	3.8	3.7	3.7	3.5	2.5	2.7	2.8	3.1
TRANSPORT EQUIPMENT	1.8	2.4	2.0	1.6	0.3	0.5	0.4	0.4	0.4	0.3	0.3	0.6
AUTOMOTIVE PRODUCTS	0.5	0.8	0.7	0.6	0.3	0.3	0.2	0.2	0.0	0.3	0.3	0.3
CHEMICALS	1.8	1.6	1.7	2.2	2.1	1.9	1.8	1.6	2.1	2.1	2.2	2.2
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.3
OTHER MANUFACTURED PROD.	38.4	35.7	33.2	30.1	30.3	29.8	26.5	24.3	14.8	17.9	18.4	18.0
TEXTILES AND CLOTHING	16.4	14.5	12.4	10.6	13.8	12.8	10.9	10.2	3.3	3.4	3.7	3.7
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.3	0.2	0.2	0.4	0.3	0.3	0.6
PAPER/ARTIC. OF PAPER	0.0	0.4	0.3	0.3	0.0	0.3	0.2	0.2	0.0	0.0	0.0	0.3
NON-METAL. MIN. MANUF	1.8	1.2	1.7	1.9	1.0	1.1	0.9	0.8	0.8	1.0	0.9	1.1
OTHER PRODUCTS	1.8	2.0	2.0	2.8	1.4	1.6	1.5	1.6	2.1	2.1	2.2	2.5
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	8.3	9.9	7.9	7.2	11.4	10.3	11.1	12.3	3.5	3.6	3.1	2.9
AGRICULTURAL PRODUCTS	5.7	5.2	4.3	4.5	7.0	6.2	7.0	8.3	0.6	0.7	0.6	0.3
MINING PRODUCTS	2.1	4.7	3.2	2.7	2.7	3.3	3.0	3.0	2.2	2.1	2.2	1.9
NON-FERROUS METALS	1.0	1.3	1.1	1.2	0.5	0.4	0.7	1.0	1.3	1.2	1.4	1.4
FUELS	0.5	2.2	1.4	0.9	1.6	2.1	1.9	1.3	0.6	0.7	0.6	0.3
PETROLEUM/PETR. PR	0.5	2.2	1.4	0.9	1.6	2.1	1.9	1.3	0.6	0.7	0.6	0.3
NON-AGRICULT. RAW MAT.	0.0	0.4	0.4	0.3	1.1	0.8	1.1	1.0	0.6	0.5	0.6	0.7
MANUFACTURED PRODUCTS	86.5	86.2	88.1	88.3	84.9	86.4	85.9	85.0	94.3	94.8	94.7	95.1
MACHINERY	37.8	39.2	40.3	41.3	45.4	46.7	51.9	54.5	51.0	51.5	54.0	54.2
OFFICE/TELECOM. EQUIP	10.4	12.5	13.3	13.6	28.1	30.2	34.8	38.9	21.0	23.0	25.4	25.4
POWER/NON-ELECT. MACH	21.2	21.1	20.9	21.7	14.1	12.4	12.6	11.6	21.7	19.7	19.4	20.3
ELECT. MACH./APPARATU	6.2	6.5	6.1	6.0	3.8	4.1	4.4	4.3	8.3	8.8	9.2	8.5
TRANSPORT EQUIPMENT	13.0	12.5	13.7	16.3	16.8	17.8	12.6	7.6	15.0	17.1	16.0	16.2
AUTOMOTIVE PRODUCTS	5.2	6.5	6.8	6.6	1.1	1.2	0.7	1.0	10.8	11.9	11.4	12.4
CHEMICALS	11.9	11.6	11.5	10.2	8.6	8.3	8.1	8.6	7.0	6.7	6.7	6.8
MEDICAL/PHARM. PROD.	1.6	1.7	1.4	1.2	0.5	0.4	0.4	0.3	0.0	0.2	0.2	0.2
PLASTICS	2.1	2.2	2.2	2.1	2.2	2.5	2.2	2.3	2.5	2.4	2.3	2.4
OTHER MANUFACTURED PROD.	21.2	21.1	21.6	19.3	14.1	13.2	13.3	14.3	21.3	19.5	18.2	17.9
TEXTILES AND CLOTHING	2.1	1.7	2.2	1.8	1.1	0.8	0.7	0.7	1.9	1.7	1.4	1.0
IRON AND STEEL	2.6	3.0	2.9	2.4	0.5	0.4	0.7	0.7	7.6	6.7	5.9	6.1
PAPER/ARTIC. OF PAPER	1.6	1.3	1.1	1.2	1.1	0.8	1.1	1.0	1.0	0.7	0.8	0.7
NON-METAL. MIN. MANUF	3.6	3.9	3.6	3.3	1.1	0.8	0.7	1.0	1.6	1.4	1.6	1.7
OTHER PRODUCTS	5.7	3.9	4.0	4.5	3.2	3.3	3.0	2.3	1.9	1.9	2.0	2.0

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TABLE 12.4 - IMPORTS AND EXPORTS GROWTH RATES WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	10.1	16.4	16.9	8.1	18.4	29.7	21.5	7.2	-5.1	19.8	10.3	10.9
PRIMARY PRODUCTS	6.5	2.0	12.0	-1.8	8.1	10.0	15.9	0.0	-9.8	9.1	0.6	-1.7
AGRICULTURAL PRODUCTS	2.3	0.0	11.1	-2.0	10.3	9.4	14.3	5.0	1.8	21.4	8.8	-5.4
MINING PRODUCTS	50.0	33.3	50.0	0.0	-12.5	28.6	22.2	-18.2	-14.8	2.8	-4.5	0.0
NON-FERROUS METALS	0.0	0.0	0.0	0.0			0.0	0.0	-25.0	0.0	33.3	0.0
FUELS	0.0	100.0	50.0	-33.3	-14.3	33.3	25.0	-30.0	-15.2	4.2	-8.1	-3.3
PETROLEUM/PETR. PR		0.0	0.0	0.0	-14.3	16.7	28.6	-22.2	-20.7	-2.2	-8.9	-7.3
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	11.3	20.4	16.9	9.4	20.6	32.9	22.0	8.3	5.8	42.5	26.9	28.8
MACHINERY	13.8	33.8	26.3	18.4	21.8	36.4	29.6	13.5	10.7	41.9	47.7	47.7
OFFICE/TELECOM. EQUIP	14.5	34.9	25.9	18.7	21.6	37.8	30.6	14.8	18.7	57.9	60.0	58.3
POWER/NON-ELECT. MACH	0.0	25.0	20.0	16.7	0.0	20.0	33.3	0.0	0.0	16.7	14.3	25.0
ELECT. MACH./APPARATU	16.7	28.6	44.4	7.7	37.5	27.3	21.4	0.0	0.0	33.3	12.5	22.2
TRANSPORT EQUIPMENT	33.3	50.0	0.0	-16.7	0.0	100.0	0.0	0.0	0.0	0.0	0.0	100.0
AUTOMOTIVE PRODUCTS	0.0	100.0	0.0	0.0		0.0	0.0	0.0			0.0	0.0
CHEMICALS	33.3	0.0	25.0	40.0	20.0	16.7	14.3	0.0	0.0	20.0	16.7	14.3
MEDICAL/PHARM. PROD.												
PLASTICS												0.0
OTHER MANUFACTURED PROD.	7.7	8.3	8.8	-2.0	20.5	27.3	8.0	-1.7	5.9	44.4	13.5	8.5
TEXTILES AND CLOTHING	5.9	2.8	0.0	-8.1	21.2	20.0	4.2	0.0	33.3	25.0	20.0	8.3
IRON AND STEEL							0.0	0.0	0.0	0.0	0.0	100.0
PAPER/ARTIC. OF PAPER			0.0	0.0			0.0	0.0				
NON-METAL. MIN. MANUF	0.0	-25.0	66.7	20.0	0.0	33.3	0.0	0.0	-33.3	50.0	0.0	33.3
OTHER PRODUCTS	33.3	25.0	20.0	50.0	0.0	50.0	16.7	14.3	0.0	20.0	16.7	28.6
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	11.6	20.2	19.8	19.4	10.1	30.8	11.6	11.5	3.3	34.1	21.4	14.9
PRIMARY PRODUCTS	14.3	43.7	-4.3	9.1	10.5	19.0	20.0	23.3	10.0	36.4	6.7	6.2
AGRICULTURAL PRODUCTS	10.0	9.1	0.0	25.0	8.3	15.4	26.7	31.6	0.0	50.0	0.0	-33.3
MINING PRODUCTS	0.0	175.0	-18.2	0.0	0.0	60.0	0.0	12.5	16.7	28.6	22.2	0.0
NON-FERROUS METALS	0.0	50.0	0.0	33.3	0.0	0.0	100.0	50.0	0.0	25.0	40.0	14.3
FUELS	0.0	400.0	-20.0	-25.0	0.0	66.7	0.0	-20.0	100.0	50.0	0.0	-33.3
PETROLEUM/PETR. PR	0.0	400.0	-20.0	-25.0	0.0	66.7	0.0	-20.0	100.0	50.0	0.0	-33.3
NON-AGRICULT. RAW MAT.	-100.0		0.0	0.0	0.0	0.0	50.0	0.0	0.0	0.0	50.0	33.3
MANUFACTURED PRODUCTS	10.6	19.8	22.5	19.6	9.8	33.1	11.0	10.3	2.8	34.8	21.3	15.3
MACHINERY	5.8	24.7	23.1	22.3	9.1	34.5	23.9	17.1	3.2	35.6	27.2	15.2
OFFICE/TELECOM. EQUIP	5.3	45.0	27.6	21.6	6.1	40.4	28.8	24.5	11.9	47.0	34.0	14.6
POWER/NON-ELECT. MACH	2.5	19.5	18.4	24.1	18.2	15.4	13.3	2.9	-4.2	22.1	19.3	20.2
ELECT. MACH./APPARATU	20.0	25.0	13.3	17.6	16.7	42.9	20.0	8.3	4.0	42.3	27.0	6.4
TRANSPORT EQUIPMENT	25.0	16.0	31.0	42.1	19.2	38.7	-20.9	-32.4	0.0	53.2	13.9	15.9
AUTOMOTIVE PRODUCTS	11.1	50.0	26.7	15.8	0.0	50.0	-33.3	50.0	-2.9	47.1	16.0	25.9
CHEMICALS	15.0	17.4	18.5	6.2	6.7	25.0	10.0	18.2	10.0	27.3	21.4	17.6
MEDICAL/PHARM. PROD.	0.0	33.3	0.0	0.0	0.0	0.0	0.0	0.0			0.0	0.0
PLASTICS	33.3	25.0	20.0	16.7	-20.0	50.0	0.0	16.7	14.3	25.0	20.0	16.7
OTHER MANUFACTURED PROD.	10.8	19.5	22.4	6.7	4.0	23.1	12.5	19.4	3.1	22.4	13.4	12.9
TEXTILES AND CLOTHING	33.3	0.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0	16.7	0.0	-14.3
IRON AND STEEL	-16.7	40.0	14.3	0.0	0.0	0.0	100.0	0.0	-7.7	16.7	7.1	20.0
PAPER/ARTIC. OF PAPER	50.0	0.0	0.0	33.3	0.0	0.0	50.0	0.0	0.0	0.0	33.3	0.0
NON-METAL. MIN. MANUF	-12.5	28.6	11.1	10.0	0.0	0.0	0.0	50.0	0.0	20.0	33.3	25.0
OTHER PRODUCTS	37.5	-18.2	22.2	36.4	0.0	33.3	0.0	-12.5	0.0	33.3	25.0	20.0

Annex

TABLE 13.1 - IMPORTS AND EXPORTS WITH THE 4 NIE'S OF ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	29.7	31.0	33.1	36.4	50.1	57.3	62.8	64.7	20.2	23.0	26.3	31.5
PRIMARY PRODUCTS	0.6	0.5	0.6	0.6	1.0	1.2	1.2	1.1	5.7	6.3	6.4	6.7
AGRICULTURAL PRODUCTS	0.5	0.4	0.4	0.5	0.6	0.7	0.7	0.7	4.1	4.6	4.7	4.6
MINING PRODUCTS	0.1	0.1	0.1	0.1	0.3	0.4	0.4	0.3	1.6	1.6	1.6	2.1
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.2	0.2	0.3	0.4
FUELS	0.0	0.0	0.0	0.0	0.2	0.3	0.3	0.2	1.2	1.1	1.0	1.4
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.2	0.3	0.3	0.2	1.2	1.1	1.0	1.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	28.8	29.9	31.9	35.0	48.2	55.0	60.3	62.4	14.0	16.2	19.2	24.0
MACHINERY	13.2	14.3	16.7	19.4	21.8	27.7	32.9	38.1	4.1	5.4	7.7	12.3
OFFICE/TELECOM. EQUIP	10.4	11.3	12.9	14.5	17.1	22.4	27.0	32.4	2.6	3.8	5.9	10.0
POWER/NON-ELECT. MACH	1.0	0.9	1.1	1.5	2.1	2.4	2.7	2.6	0.8	0.8	0.9	1.1
ELECT. MACH./APPARATU	1.8	2.3	3.0	3.6	2.5	2.9	3.2	3.1	0.7	0.8	1.0	1.2
TRANSPORT EQUIPMENT	1.5	2.1	2.1	2.6	1.7	2.0	2.7	2.6	0.3	0.4	0.5	0.5
AUTOMOTIVE PRODUCTS	0.7	0.7	0.9	1.6	1.1	1.2	1.9	1.9	0.1	0.1	0.1	0.2
CHEMICALS	0.8	0.8	0.9	1.3	1.0	1.1	1.2	1.2	0.8	1.0	1.2	1.3
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.1	0.0	0.0	0.1	0.0	0.1	0.1	0.1	0.1
PLASTICS	0.3	0.3	0.4	0.6	0.3	0.4	0.4	0.4	0.2	0.3	0.4	0.4
OTHER MANUFACTURED PROD.	13.3	12.6	11.9	11.6	23.7	24.2	23.5	20.5	8.8	9.4	9.8	9.9
TEXTILES AND CLOTHING	5.0	4.8	4.4	3.9	9.3	9.7	9.6	8.2	3.1	3.0	3.0	2.7
IRON AND STEEL	0.2	0.1	0.1	0.2	0.6	0.5	0.7	0.6	1.3	1.6	1.6	1.7
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.0	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.4	0.3	0.4	0.5	0.5	0.6	0.5	0.4	0.5	0.4	0.4	0.4
OTHER PRODUCTS	0.4	0.5	0.6	0.8	0.9	1.1	1.2	1.3	0.4	0.5	0.7	0.8
	EXPORTS (BN ECU)											
ALL PRODUCTS	27.6	34.3	40.7	45.8	37.4	44.9	50.5	56.8	55.9	68.6	79.1	84.8
PRIMARY PRODUCTS	2.9	3.8	4.0	4.2	7.7	8.4	9.2	10.9	3.1	3.6	4.2	4.7
AGRICULTURAL PRODUCTS	2.0	2.4	2.6	2.7	4.9	5.3	6.0	7.1	0.8	0.9	1.0	1.0
MINING PRODUCTS	0.8	1.3	1.3	1.4	2.1	2.5	2.5	2.8	1.9	2.3	2.7	3.2
NON-FERROUS METALS	0.4	0.6	0.7	0.7	0.5	0.5	0.5	0.9	1.0	1.2	1.4	1.7
FUELS	0.1	0.3	0.3	0.3	1.1	1.2	1.2	1.0	0.7	0.9	1.1	1.2
PETROLEUM/PETR. PR	0.1	0.3	0.3	0.3	0.8	1.0	1.0	0.8	0.6	0.9	1.1	1.2
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.7	0.6	0.8	1.0	0.3	0.4	0.4	0.5
MANUFACTURED PRODUCTS	23.0	29.0	35.0	39.6	27.9	34.8	38.9	44.0	51.9	63.6	72.9	77.7
MACHINERY	8.4	10.6	12.7	14.9	12.7	16.1	19.4	22.9	27.4	34.1	40.8	44.0
OFFICE/TELECOM. EQUIP	2.1	2.9	3.6	4.5	7.3	9.7	11.8	13.8	12.6	16.5	19.8	21.8
POWER/NON-ELECT. MACH	5.1	6.2	7.3	8.3	4.0	4.6	5.3	6.7	10.1	11.5	13.6	14.7
ELECT. MACH./APPARATU	1.3	1.6	2.0	2.3	1.4	1.9	2.2	2.4	4.7	6.1	7.3	7.5
TRANSPORT EQUIPMENT	2.9	3.7	4.5	5.3	5.5	7.1	6.7	6.3	5.4	6.9	6.7	5.5
AUTOMOTIVE PRODUCTS	1.6	2.0	2.6	2.7	1.9	2.2	1.9	1.6	3.6	4.4	4.0	3.4
CHEMICALS	3.7	4.4	5.3	5.8	4.0	4.7	5.3	6.4	5.3	6.2	7.5	8.8
MEDICAL/PHARM. PROD.	0.6	0.6	0.7	0.8	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
PLASTICS	0.7	0.9	1.1	1.2	1.1	1.3	1.5	1.8	1.6	2.0	2.5	2.8
OTHER MANUFACTURED PROD.	7.8	10.1	12.1	13.2	5.6	6.9	7.5	8.4	13.8	16.3	18.0	19.4
TEXTILES AND CLOTHING	1.5	1.8	2.4	2.6	0.4	0.5	0.5	0.5	2.2	2.3	2.2	2.0
IRON AND STEEL	0.7	1.3	1.2	1.3	0.2	0.2	0.1	0.5	3.2	3.8	4.2	5.0
PAPER/ARTIC. OF PAPER	0.3	0.4	0.5	0.5	0.4	0.5	0.6	0.8	0.8	0.8	0.9	0.9
NON-METAL. MIN. MANUF	1.2	1.4	1.6	1.6	0.6	0.7	0.8	0.8	1.1	1.3	1.6	1.7
OTHER PRODUCTS	1.8	1.6	1.7	1.9	1.8	1.7	2.3	1.8	1.0	1.4	2.0	2.4

Annex

**TABLE 13.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE 4 NIE'S OF ASIA,
BY PRODUCT GROUP**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-2.1	3.3	7.6	9.4	-12.7	-12.4	-12.3	-7.9	35.7	45.6	52.8	53.3
PRIMARY PRODUCTS	2.3	3.3	3.4	3.6	6.7	7.2	8.0	9.8	-2.6	-2.7	-2.2	-2.0
AGRICULTURAL PRODUCTS	1.5	2.0	2.2	2.2	4.3	4.6	5.3	6.4	-3.3	-3.7	-3.7	-3.6
MINING PRODUCTS	0.7	1.2	1.2	1.3	1.8	2.1	2.1	2.5	0.3	0.7	1.1	1.1
NON-FERROUS METALS	0.4	0.6	0.7	0.7	0.5	0.4	0.4	0.8	0.8	1.0	1.1	1.3
FUELS	0.1	0.3	0.3	0.3	0.9	0.9	0.9	0.8	-0.5	-0.2	0.1	-0.2
PETROLEUM/PETR. PR	0.1	0.3	0.3	0.3	0.6	0.7	0.7	0.6	-0.6	-0.2	0.1	-0.2
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.0	0.6	0.5	0.7	0.9	0.3	0.4	0.4	0.5
MANUFACTURED PRODUCTS	-5.8	-0.9	3.1	4.6	-20.3	-20.2	-21.4	-18.4	37.9	47.4	53.7	53.7
MACHINERY	-4.8	-3.7	-4.0	-4.5	-9.1	-11.6	-13.5	-15.2	23.3	28.7	33.1	31.7
OFFICE/TELECOM. EQUIP	-8.3	-8.4	-9.3	-10.0	-9.8	-12.7	-15.2	-18.6	10.0	12.7	13.9	11.8
POWER/NON-ELECT. MACH	4.1	5.3	6.2	6.8	1.9	2.2	2.6	4.1	9.3	10.7	12.7	13.6
ELECT. MACH./APPARATU	-0.5	-0.7	-1.0	-1.3	-1.1	-1.0	-1.0	-0.7	4.0	5.3	6.3	6.3
TRANSPORT EQUIPMENT	1.4	1.6	2.4	2.7	3.8	5.1	4.0	3.7	5.1	6.5	6.2	5.0
AUTOMOTIVE PRODUCTS	0.9	1.3	1.7	1.1	0.8	1.0	0.0	-0.3	3.5	4.3	3.9	3.2
CHEMICALS	2.9	3.6	4.4	4.5	3.0	3.6	4.1	5.2	4.5	5.2	6.3	7.5
MEDICAL/PHARM. PROD.	0.6	0.6	0.7	0.7	0.2	0.2	0.1	0.2	0.1	0.1	0.1	0.1
PLASTICS	0.4	0.6	0.7	0.6	0.8	0.9	1.1	1.4	1.4	1.7	2.1	2.4
OTHER MANUFACTURED PROD.	-5.5	-2.5	0.2	1.6	-18.1	-17.3	-16.0	-12.1	5.0	6.9	8.2	9.5
TEXTILES AND CLOTHING	-3.5	-3.0	-2.0	-1.3	-8.9	-9.2	-9.1	-7.7	-0.9	-0.7	-0.8	-0.7
IRON AND STEEL	0.5	1.2	1.1	1.1	-0.4	-0.3	-0.6	-0.1	1.9	2.2	2.6	3.3
PAPER/ARTIC. OF PAPER	0.2	0.3	0.4	0.4	0.3	0.3	0.4	0.6	0.8	0.7	0.8	0.8
NON-METAL. MIN. MANUF	0.8	1.1	1.2	1.1	0.1	0.1	0.3	0.4	0.6	0.9	1.2	1.3
OTHER PRODUCTS	1.4	1.1	1.1	1.1	0.9	0.6	1.1	0.5	0.6	0.9	1.3	1.6
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	93	111	123	126	75	78	80	88	277	298	301	269
PRIMARY PRODUCTS	483	760	667	700	770	700	767	991	54	57	66	70
AGRICULTURAL PRODUCTS	400	600	650	540	817	757	857	1014	20	20	21	22
MINING PRODUCTS	800	1300	1300	1400	700	625	625	933	119	144	169	152
NON-FERROUS METALS						500	500	900	500	600	467	425
FUELS					550	400	400	500	58	82	110	86
PETROLEUM/PETR. PR					400	333	333	400	50	82	110	86
NON-AGRICULT. RAW MAT.				100	700	600	800	1000				
MANUFACTURED PRODUCTS	80	97	110	113	58	63	65	71	371	393	380	324
MACHINERY	64	74	76	77	58	58	59	60	668	631	530	358
OFFICE/TELECOM. EQUIP	20	26	28	31	43	43	44	43	485	434	336	218
POWER/NON-ELECT. MACH	510	689	664	553	190	192	196	258	1263	1438	1511	1336
ELECT. MACH./APPARATU	72	70	67	64	56	66	69	77	671	762	730	625
TRANSPORT EQUIPMENT	193	176	214	204	324	355	248	242	1800	1725	1340	1100
AUTOMOTIVE PRODUCTS	229	286	289	169	173	183	100	84	3600	4400	4000	1700
CHEMICALS	463	550	589	446	400	427	442	533	662	620	625	677
MEDICAL/PHARM. PROD.				800			200		200	200	200	200
PLASTICS	233	300	275	200	367	325	375	450	800	667	625	700
OTHER MANUFACTURED PROD.	59	80	102	114	24	29	32	41	157	173	184	196
TEXTILES AND CLOTHING	30	38	55	67	4	5	5	6	71	77	73	74
IRON AND STEEL	350	1300	1200	650	33	40	14	83	246	238	263	294
PAPER/ARTIC. OF PAPER	300	400	500	500	400	250	300	400		800	900	900
NON-METAL. MIN. MANUF	300	467	400	320	120	117	160	200	220	325	400	425
OTHER PRODUCTS	450	320	283	238	200	155	192	138	250	280	286	300

Annex

TABLE 13.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE 4 NIE'S OF ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	2.0	1.6	1.8	1.6	2.0	2.1	1.9	1.7	28.2	27.4	24.3	21.3
AGRICULTURAL PRODUCTS	1.7	1.3	1.2	1.4	1.2	1.2	1.1	1.1	20.3	20.0	17.9	14.6
MINING PRODUCTS	0.3	0.3	0.3	0.3	0.6	0.7	0.6	0.5	7.9	7.0	6.1	6.7
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.2	0.2	0.2	1.0	0.9	1.1	1.3
FUELS	0.0	0.0	0.0	0.0	0.4	0.5	0.5	0.3	5.9	4.8	3.8	4.4
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.4	0.5	0.5	0.3	5.9	4.8	3.8	4.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.3	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	97.0	96.5	96.4	96.2	96.2	96.0	96.0	96.4	69.3	70.4	73.0	76.2
MACHINERY	44.4	46.1	50.5	53.3	43.5	48.3	52.4	58.9	20.3	23.5	29.3	39.0
OFFICE/TELECOM. EQUIP	35.0	36.5	39.0	39.8	34.1	39.1	43.0	50.1	12.9	16.5	22.4	31.7
POWER/NON-ELECT. MACH	3.4	2.9	3.3	4.1	4.2	4.2	4.3	4.0	4.0	3.5	3.4	3.5
ELECT. MACH./APPARATU	6.1	7.4	9.1	9.9	5.0	5.1	5.1	4.8	3.5	3.5	3.8	3.8
TRANSPORT EQUIPMENT	5.1	6.8	6.3	7.1	3.4	3.5	4.3	4.0	1.5	1.7	1.9	1.6
AUTOMOTIVE PRODUCTS	2.4	2.3	2.7	4.4	2.2	2.1	3.0	2.9	0.5	0.4	0.4	0.6
CHEMICALS	2.7	2.6	2.7	3.6	2.0	1.9	1.9	1.9	4.0	4.3	4.6	4.1
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.3	0.0	0.0	0.2	0.0	0.5	0.4	0.4	0.3
PLASTICS	1.0	1.0	1.2	1.6	0.6	0.7	0.6	0.6	1.0	1.3	1.5	1.3
OTHER MANUFACTURED PROD.	44.8	40.6	36.0	31.9	47.3	42.2	37.4	31.7	43.6	40.9	37.3	31.4
TEXTILES AND CLOTHING	16.8	15.5	13.3	10.7	18.6	16.9	15.3	12.7	15.3	13.0	11.4	8.6
IRON AND STEEL	0.7	0.3	0.3	0.5	1.2	0.9	1.1	0.9	6.4	7.0	6.1	5.4
PAPER/ARTIC. OF PAPER	0.3	0.3	0.3	0.3	0.2	0.3	0.3	0.3	0.0	0.4	0.4	0.3
NON-METAL. MIN. MANUF	1.3	1.0	1.2	1.4	1.0	1.0	0.8	0.6	2.5	1.7	1.5	1.3
OTHER PRODUCTS	1.3	1.6	1.8	2.2	1.8	1.9	1.9	2.0	2.0	2.2	2.7	2.5
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	10.5	11.1	9.8	9.2	20.6	18.7	18.2	19.2	5.5	5.2	5.3	5.5
AGRICULTURAL PRODUCTS	7.2	7.0	6.4	5.9	13.1	11.8	11.9	12.5	1.4	1.3	1.3	1.2
MINING PRODUCTS	2.9	3.8	3.2	3.1	5.6	5.6	5.0	4.9	3.4	3.4	3.4	3.8
NON-FERROUS METALS	1.4	1.7	1.7	1.5	1.3	1.1	1.0	1.6	1.8	1.7	1.8	2.0
FUELS	0.4	0.9	0.7	0.7	2.9	2.7	2.4	1.8	1.3	1.3	1.4	1.4
PETROLEUM/PETR. PR	0.4	0.9	0.7	0.7	2.1	2.2	2.0	1.4	1.1	1.3	1.4	1.4
NON-AGRICULT. RAW MAT.	0.4	0.3	0.2	0.2	1.9	1.3	1.6	1.8	0.5	0.6	0.5	0.6
MANUFACTURED PRODUCTS	83.3	84.5	86.0	86.5	74.6	77.5	77.0	77.5	92.8	92.7	92.2	91.6
MACHINERY	30.4	30.9	31.2	32.5	34.0	35.9	38.4	40.3	49.0	49.7	51.6	51.9
OFFICE/TELECOM. EQUIP	7.6	8.5	8.8	9.8	19.5	21.6	23.4	24.3	22.5	24.1	25.0	25.7
POWER/NON-ELECT. MACH	18.5	18.1	17.9	18.1	10.7	10.2	10.5	11.8	18.1	16.8	17.2	17.3
ELECT. MACH./APPARATU	4.7	4.7	4.9	5.0	3.7	4.2	4.4	4.2	8.4	8.9	9.2	8.8
TRANSPORT EQUIPMENT	10.5	10.8	11.1	11.6	14.7	15.8	13.3	11.1	9.7	10.1	8.5	6.5
AUTOMOTIVE PRODUCTS	5.8	5.8	6.4	5.9	5.1	4.9	3.8	2.8	6.4	6.4	5.1	4.0
CHEMICALS	13.4	12.8	13.0	12.7	10.7	10.5	10.5	11.3	9.5	9.0	9.5	10.4
MEDICAL/PHARM. PROD.	2.2	1.7	1.7	1.7	0.5	0.4	0.4	0.4	0.4	0.3	0.3	0.2
PLASTICS	2.5	2.6	2.7	2.6	2.9	2.9	3.0	3.2	2.9	2.9	3.2	3.3
OTHER MANUFACTURED PROD.	28.3	29.4	29.7	28.8	15.0	15.4	14.9	14.8	24.7	23.8	22.8	22.9
TEXTILES AND CLOTHING	5.4	5.2	5.9	5.7	1.1	1.1	1.0	0.9	3.9	3.4	2.8	2.4
IRON AND STEEL	2.5	3.8	2.9	2.8	0.5	0.4	0.2	0.9	5.7	5.5	5.3	5.9
PAPER/ARTIC. OF PAPER	1.1	1.2	1.2	1.1	1.1	1.1	1.2	1.4	1.4	1.2	1.1	1.1
NON-METAL. MIN. MANUF	4.3	4.1	3.9	3.5	1.6	1.6	1.6	1.4	2.0	1.9	2.0	2.0
OTHER PRODUCTS	6.5	4.7	4.2	4.1	4.8	3.8	4.6	3.2	1.8	2.0	2.5	2.8

Annex

TABLE 13.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE 4 NIE'S OF ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-2.6	4.4	6.8	10.0	0.2	14.4	9.6	3.0	-8.2	13.9	14.3	19.8
PRIMARY PRODUCTS	0.0	-16.7	20.0	0.0	11.1	20.0	0.0	-8.3	-6.6	10.5	1.6	4.7
AGRICULTURAL PRODUCTS	0.0	-20.0	0.0	25.0	-14.3	16.7	0.0	0.0	0.0	12.2	2.2	-2.1
MINING PRODUCTS	0.0	0.0	0.0	0.0	50.0	33.3	0.0	-25.0	-20.0	0.0	0.0	31.3
NON-FERROUS METALS							0.0	0.0	0.0	0.0	50.0	33.3
FUELS					100.0	50.0	0.0	-33.3	-20.0	-8.3	-9.1	40.0
PETROLEUM/PETR. PR					100.0	50.0	0.0	-33.3	-20.0	-8.3	-9.1	40.0
NON-AGRICULT. RAW MAT.					0.0	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	-2.7	3.8	6.7	9.7	0.0	14.1	9.6	3.5	-9.7	15.7	18.5	25.0
MACHINERY	0.0	8.3	16.8	16.2	8.5	27.1	18.8	15.8	-4.7	31.7	42.6	59.7
OFFICE/TELECOM. EQUIP	1.0	8.7	14.2	12.4	8.9	31.0	20.5	20.0	4.0	46.2	55.3	69.5
POWER/NON-ELECT. MACH	0.0	-10.0	22.2	36.4	5.0	14.3	12.5	-3.7	-11.1	0.0	12.5	22.2
ELECT. MACH./APPARATU	-10.0	27.8	30.4	20.0	4.2	16.0	10.3	-3.1	-12.5	14.3	25.0	20.0
TRANSPORT EQUIPMENT	7.1	40.0	0.0	23.8	-19.0	17.6	35.0	-3.7	0.0	33.3	25.0	0.0
AUTOMOTIVE PRODUCTS	75.0	0.0	28.6	77.8	-21.4	9.1	58.3	0.0	0.0	0.0	0.0	100.0
CHEMICALS	14.3	0.0	12.5	44.4	0.0	10.0	9.1	0.0	-11.1	25.0	20.0	8.3
MEDICAL/PHARM. PROD.								-100.0		0.0	0.0	0.0
PLASTICS	50.0	0.0	33.3	50.0	-25.0	33.3	0.0	0.0	-33.3	50.0	33.3	0.0
OTHER MANUFACTURED PROD.	-7.0	-5.3	-5.6	-2.5	-5.2	2.1	-2.9	-12.8	-11.1	6.8	4.3	1.0
TEXTILES AND CLOTHING	-12.3	-4.0	-8.3	-11.4	-4.1	4.3	-1.0	-14.6	-8.8	-3.2	0.0	-10.0
IRON AND STEEL	100.0	-50.0	0.0	100.0	0.0	-16.7	40.0	-14.3	-18.8	23.1	0.0	6.2
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	100.0	0.0	0.0	-100.0		0.0	0.0
NON-METAL. MIN. MANUF	0.0	-25.0	33.3	25.0	0.0	20.0	-16.7	-20.0	0.0	-20.0	0.0	0.0
OTHER PRODUCTS	0.0	25.0	20.0	33.3	0.0	22.2	9.1	8.3	-20.0	25.0	40.0	14.3
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	7.4	24.3	18.7	12.5	1.6	20.1	12.5	12.5	3.7	22.7	15.3	7.2
PRIMARY PRODUCTS	3.6	31.0	5.3	5.0	-7.2	9.1	9.5	18.5	6.9	16.1	16.7	11.9
AGRICULTURAL PRODUCTS	5.3	20.0	8.3	3.8	-3.9	8.2	13.2	18.3	0.0	12.5	11.1	0.0
MINING PRODUCTS	0.0	62.5	0.0	7.7	-19.2	19.0	0.0	12.0	5.6	21.1	17.4	18.5
NON-FERROUS METALS	0.0	50.0	16.7	0.0	-16.7	0.0	0.0	80.0	11.1	20.0	16.7	21.4
FUELS	0.0	200.0	0.0	0.0	0.0	9.1	0.0	-16.7	0.0	28.6	22.2	9.1
PETROLEUM/PETR. PR	0.0	200.0	0.0	0.0	0.0	25.0	0.0	-20.0	0.0	50.0	22.2	9.1
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	-14.3	33.3	25.0	-25.0	33.3	0.0	25.0
MANUFACTURED PRODUCTS	8.0	26.1	20.7	13.1	3.7	24.7	11.8	13.1	3.6	22.5	14.6	6.6
MACHINERY	2.4	26.2	19.8	17.3	5.0	26.8	20.5	18.0	2.6	24.5	19.6	7.8
OFFICE/TELECOM. EQUIP	5.0	38.1	24.1	25.0	12.3	32.9	21.6	16.9	6.8	31.0	20.0	10.1
POWER/NON-ELECT. MACH	2.0	21.6	17.7	13.7	-4.8	15.0	15.2	26.4	-1.9	13.9	18.3	8.1
ELECT. MACH./APPARATU	8.3	23.1	25.0	15.0	0.0	35.7	15.8	9.1	2.2	29.8	19.7	2.7
TRANSPORT EQUIPMENT	20.8	27.6	21.6	17.8	10.0	29.1	-5.6	-6.0	25.6	27.8	-2.9	-17.9
AUTOMOTIVE PRODUCTS	23.1	25.0	30.0	3.8	72.7	15.8	-13.6	-15.8	38.5	22.2	-9.1	-15.0
CHEMICALS	2.8	18.9	20.5	9.4	-4.8	17.5	12.8	20.8	1.9	17.0	21.0	17.3
MEDICAL/PHARM. PROD.	20.0	0.0	16.7	14.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	16.7	28.6	22.2	9.1	-15.4	18.2	15.4	20.0	6.7	25.0	25.0	12.0
OTHER MANUFACTURED PROD.	11.4	29.5	19.8	9.1	0.0	23.2	8.7	12.0	-0.7	18.1	10.4	7.8
TEXTILES AND CLOTHING	15.4	20.0	33.3	8.3	0.0	25.0	0.0	0.0	0.0	4.5	-4.3	-9.1
IRON AND STEEL	-22.2	85.7	-7.7	8.3	-60.0	0.0	-50.0	400.0	-8.6	18.7	10.5	19.0
PAPER/ARTIC. OF PAPER	0.0	33.3	25.0	0.0	0.0	25.0	20.0	33.3	0.0	0.0	12.5	0.0
NON-METAL. MIN. MANUF	20.0	16.7	14.3	0.0	20.0	16.7	14.3	0.0	10.0	18.2	23.1	6.2
OTHER PRODUCTS	12.5	-11.1	6.2	11.8	12.5	-5.6	35.3	-21.7	0.0	40.0	42.9	20.0

Annex

TABLE 14.1 - IMPORTS AND EXPORTS WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	8.0	9.4	10.9	11.7	5.3	6.8	7.8	7.8	2.1	2.6	3.0	3.0
PRIMARY PRODUCTS	1.3	1.5	1.7	1.7	0.6	0.6	0.8	0.7	1.0	1.1	1.3	1.3
AGRICULTURAL PRODUCTS	1.1	1.2	1.4	1.4	0.4	0.6	0.7	0.6	0.5	0.6	0.8	0.8
MINING PRODUCTS	0.2	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.5	0.5	0.5	0.5
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.0	0.1	0.1	0.1	0.1
PETROLEUM/PETR. PR	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.0	0.1	0.1	0.1	0.1
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	6.6	7.8	9.2	9.8	4.7	6.2	7.0	7.0	1.2	1.4	1.6	1.7
MACHINERY	0.2	0.2	0.3	0.4	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.1	0.0	0.1	0.1	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.1	0.2	0.2	0.2	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.2	0.2	0.2	0.2	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.3	0.3	0.4	0.5	0.1	0.2	0.2	0.2	0.0	0.0	0.1	0.1
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	6.0	7.1	8.2	8.7	4.5	5.9	6.6	6.6	1.1	1.4	1.6	1.6
TEXTILES AND CLOTHING	4.2	5.0	5.8	6.1	3.0	3.7	4.2	4.2	0.5	0.6	0.7	0.7
IRON AND STEEL	0.1	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.5	0.6	0.7	0.8	0.8	1.2	1.2	1.2	0.5	0.6	0.7	0.7
OTHER PRODUCTS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	7.9	9.4	10.5	12.2	2.4	3.4	2.9	3.7	2.7	3.2	3.2	3.5
PRIMARY PRODUCTS	0.8	0.8	0.8	0.8	0.8	0.7	0.8	1.1	0.1	0.1	0.2	0.2
AGRICULTURAL PRODUCTS	0.2	0.2	0.3	0.3	0.5	0.5	0.5	0.8	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.5	0.5	0.4	0.4	0.2	0.2	0.2	0.2	0.0	0.0	0.1	0.1
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.3	0.3	0.1	0.2	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.3	0.3	0.1	0.2	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	6.7	8.3	9.3	11.0	1.6	2.6	2.1	2.5	2.5	3.0	3.0	3.3
MACHINERY	2.2	2.8	3.2	4.3	0.5	0.9	0.8	1.1	1.1	1.1	1.3	1.4
OFFICE/TELECOM. EQUIP	0.3	0.3	0.4	0.4	0.1	0.2	0.2	0.3	0.1	0.1	0.2	0.2
POWER/NON-ELECT. MACH	1.7	2.1	2.5	3.4	0.3	0.6	0.5	0.6	0.8	0.8	0.9	1.0
ELECT. MACH./APPARATU	0.3	0.3	0.3	0.5	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2
TRANSPORT EQUIPMENT	0.5	0.8	1.0	0.7	0.2	0.9	0.4	0.3	0.6	0.9	0.6	0.7
AUTOMOTIVE PRODUCTS	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0	0.5	0.8	0.5	0.5
CHEMICALS	1.0	1.1	1.3	1.4	0.5	0.5	0.5	0.6	0.2	0.3	0.3	0.4
MEDICAL/PHARM. PROD.	0.2	0.2	0.3	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	2.7	3.6	3.7	4.4	0.3	0.3	0.4	0.5	0.6	0.7	0.7	0.8
TEXTILES AND CLOTHING	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1
IRON AND STEEL	0.4	0.5	0.6	0.7	0.0	0.0	0.0	0.1	0.2	0.2	0.3	0.3
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.5	2.2	2.2	2.6	0.0	0.1	0.1	0.1	0.0	0.1	0.0	0.1
OTHER PRODUCTS	0.4	0.3	0.4	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0

Annex

TABLE 14.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-0.1	0.0	-0.4	0.5	-2.9	-3.4	-4.9	-4.1	0.6	0.6	0.2	0.5
PRIMARY PRODUCTS	-0.5	-0.7	-0.9	-0.9	0.2	0.1	0.0	0.4	-0.9	-1.0	-1.1	-1.1
AGRICULTURAL PRODUCTS	-0.9	-1.0	-1.1	-1.1	0.1	-0.1	-0.2	0.2	-0.5	-0.6	-0.8	-0.8
MINING PRODUCTS	0.3	0.2	0.1	0.1	0.1	0.1	0.1	0.1	-0.5	-0.5	-0.4	-0.4
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.2	0.2	0.0	0.1	0.0	0.1	-0.1	0.1	-0.1	-0.1	-0.1	-0.1
PETROLEUM/PETR. PR	0.2	0.2	0.0	0.1	0.0	0.1	-0.1	0.1	-0.1	-0.1	-0.1	-0.1
NON-AGRICULT. RAW MAT.	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	0.1	0.5	0.1	1.2	-3.1	-3.6	-4.9	-4.5	1.3	1.6	1.4	1.6
MACHINERY	2.0	2.6	2.9	3.9	0.4	0.8	0.6	0.9	1.1	1.1	1.3	1.4
OFFICE/TELECOM. EQUIP	0.2	0.3	0.3	0.3	0.1	0.2	0.1	0.2	0.1	0.1	0.2	0.2
POWER/NON-ELECT. MACH	1.6	1.9	2.3	3.2	0.3	0.6	0.4	0.5	0.8	0.8	0.9	1.0
ELECT. MACH./APPARATU	0.3	0.3	0.3	0.4	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2
TRANSPORT EQUIPMENT	0.3	0.6	0.8	0.5	0.2	0.9	0.3	0.2	0.6	0.9	0.6	0.7
AUTOMOTIVE PRODUCTS	0.1	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.5	0.8	0.5	0.5
CHEMICALS	0.7	0.8	0.9	0.9	0.4	0.3	0.3	0.4	0.2	0.3	0.2	0.3
MEDICAL/PHARM. PROD.	0.2	0.2	0.3	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	-3.3	-3.5	-4.5	-4.3	-4.2	-5.6	-6.2	-6.1	-0.5	-0.7	-0.9	-0.8
TEXTILES AND CLOTHING	-4.1	-4.9	-5.7	-5.9	-3.0	-3.7	-4.2	-4.2	-0.4	-0.5	-0.6	-0.6
IRON AND STEEL	0.3	0.5	0.5	0.6	-0.1	-0.1	-0.1	0.0	0.2	0.1	0.2	0.2
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.0	1.6	1.5	1.8	-0.8	-1.1	-1.1	-1.1	-0.5	-0.5	-0.7	-0.6
OTHER PRODUCTS	0.3	0.2	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	99	100	96	104	45	50	37	47	129	123	107	117
PRIMARY PRODUCTS	62	53	47	47	133	117	100	157	10	9	15	15
AGRICULTURAL PRODUCTS	18	17	21	21	125	83	71	133	0	0	0	0
MINING PRODUCTS	250	167	133	133	200	200	200	200	0	0	20	20
NON-FERROUS METALS												
FUELS	300	300	100	200	100		0		0	0	0	0
PETROLEUM/PETR. PR	300	300	100	200	100		0		0	0	0	0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	102	106	101	112	34	42	30	36	208	214	188	194
MACHINERY	1100	1400	1067	1075	500	900	400	550				
OFFICE/TELECOM. EQUIP	300		400	400			200	300				
POWER/NON-ELECT. MACH	1700	1050	1250	1700			500	600				
ELECT. MACH./APPARATU				500								
TRANSPORT EQUIPMENT	250	400	500	350			400	300				
AUTOMOTIVE PRODUCTS		100	200	200								
CHEMICALS	333	367	325	280	500	250	250	300			300	400
MEDICAL/PHARM. PROD.				300								
PLASTICS				200								
OTHER MANUFACTURED PROD.	45	51	45	51	7	5	6	8	55	50	44	50
TEXTILES AND CLOTHING	2	2	2	3	0	0	0	0	20	17	14	14
IRON AND STEEL	400		600	700	0	0	0	100		200	300	300
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	300	367	314	325	0	8	8	8	0	17	0	14
OTHER PRODUCTS	400	300	400	400								

Annex

TABLE 14.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	16.3	16.0	15.6	14.5	11.3	8.8	10.3	9.0	47.6	42.3	43.3	43.3
AGRICULTURAL PRODUCTS	13.8	12.8	12.8	12.0	7.5	8.8	9.0	7.7	23.8	23.1	26.7	26.7
MINING PRODUCTS	2.5	3.2	2.8	2.6	1.9	1.5	1.3	1.3	23.8	19.2	16.7	16.7
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	1.3	1.1	0.9	0.9	1.9	0.0	1.3	0.0	4.8	3.8	3.3	3.3
PETROLEUM/PETR. PR	1.3	1.1	0.9	0.9	1.9	0.0	1.3	0.0	4.8	3.8	3.3	3.3
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	82.5	83.0	84.4	83.8	88.7	91.2	89.7	89.7	57.1	53.8	53.3	56.7
MACHINERY	2.5	2.1	2.8	3.4	1.9	1.5	2.6	2.6	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	1.3	0.0	0.9	0.9	0.0	0.0	1.3	1.3	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	1.3	2.1	1.8	1.7	0.0	0.0	1.3	1.3	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	2.5	2.1	1.8	1.7	0.0	0.0	1.3	1.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	1.1	0.9	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	3.8	3.2	3.7	4.3	1.9	2.9	2.6	2.6	0.0	0.0	3.3	3.3
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	75.0	75.5	75.2	74.4	84.9	86.8	84.6	84.6	52.4	53.8	53.3	53.3
TEXTILES AND CLOTHING	52.5	53.2	53.2	52.1	56.6	54.4	53.8	53.8	23.8	23.1	23.3	23.3
IRON AND STEEL	1.3	0.0	0.9	0.9	1.9	1.5	1.3	1.3	0.0	3.8	3.3	3.3
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	6.3	6.4	6.4	6.8	15.1	17.6	15.4	15.4	23.8	23.1	23.3	23.3
OTHER PRODUCTS	1.3	1.1	0.9	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	10.1	8.5	7.6	6.6	33.3	20.6	27.6	29.7	3.7	3.1	6.3	5.7
AGRICULTURAL PRODUCTS	2.5	2.1	2.9	2.5	20.8	14.7	17.2	21.6	0.0	0.0	0.0	0.0
MINING PRODUCTS	6.3	5.3	3.8	3.3	8.3	5.9	6.9	5.4	0.0	0.0	3.1	2.9
NON-FERROUS METALS	1.3	1.1	1.0	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	3.8	3.2	1.0	1.6	4.2	2.9	0.0	2.7	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	3.8	3.2	1.0	1.6	4.2	2.9	0.0	2.7	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	1.0	0.8	4.2	2.9	3.4	2.7	3.7	3.1	3.1	2.9
MANUFACTURED PRODUCTS	84.8	88.3	88.6	90.2	66.7	76.5	72.4	67.6	92.6	93.8	93.8	94.3
MACHINERY	27.8	29.8	30.5	35.2	20.8	26.5	27.6	29.7	40.7	34.4	40.6	40.0
OFFICE/TELECOM. EQUIP	3.8	3.2	3.8	3.3	4.2	5.9	6.9	8.1	3.7	3.1	6.3	5.7
POWER/NON-ELECT. MACH	21.5	22.3	23.8	27.9	12.5	17.6	17.2	16.2	29.6	25.0	28.1	28.6
ELECT. MACH./APPARATU	3.8	3.2	2.9	4.1	4.2	2.9	3.4	2.7	7.4	6.3	6.3	5.7
TRANSPORT EQUIPMENT	6.3	8.5	9.5	5.7	8.3	26.5	13.8	8.1	22.2	28.1	18.8	20.0
AUTOMOTIVE PRODUCTS	1.3	1.1	1.9	1.6	0.0	0.0	0.0	0.0	18.5	25.0	15.6	14.3
CHEMICALS	12.7	11.7	12.4	11.5	20.8	14.7	17.2	16.2	7.4	9.4	9.4	11.4
MEDICAL/PHARM. PROD.	2.5	2.1	2.9	2.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	1.3	2.1	1.9	1.6	4.2	2.9	3.4	2.7	3.7	3.1	3.1	2.9
OTHER MANUFACTURED PROD.	34.2	38.3	35.2	36.1	12.5	8.8	13.8	13.5	22.2	21.9	21.9	22.9
TEXTILES AND CLOTHING	1.3	1.1	1.0	1.6	0.0	0.0	0.0	0.0	3.7	3.1	3.1	2.9
IRON AND STEEL	5.1	5.3	5.7	5.7	0.0	0.0	0.0	2.7	7.4	6.3	9.4	8.6
PAPER/ARTIC. OF PAPER	1.3	1.1	1.0	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	19.0	23.4	21.0	21.3	0.0	2.9	3.4	2.7	0.0	3.1	0.0	2.9
OTHER PRODUCTS	5.1	3.2	3.8	3.3	4.2	2.9	3.4	2.7	0.0	0.0	0.0	0.0

Annex

TABLE 14.4 - IMPORTS AND EXPORTS GROWTH RATES WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	3.9	17.5	16.0	7.3	20.5	28.3	14.7	0.0	-16.0	23.8	15.4	0.0
PRIMARY PRODUCTS	0.0	15.4	13.3	0.0	0.0	0.0	33.3	-12.5	-16.7	10.0	18.2	0.0
AGRICULTURAL PRODUCTS	0.0	9.1	16.7	0.0	0.0	50.0	16.7	-14.3	0.0	20.0	33.3	0.0
MINING PRODUCTS	0.0	50.0	0.0	0.0	-50.0	0.0	0.0	0.0	-16.7	0.0	0.0	0.0
NON-FERROUS METALS												
FUELS	0.0	0.0	0.0	0.0	0.0-100.0			-100.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.0-100.0			-100.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	4.8	18.2	17.9	6.5	23.7	31.9	12.9	0.0	-7.7	16.7	14.3	6.2
MACHINERY	0.0	0.0	50.0	33.3	0.0	0.0	100.0	0.0				
OFFICE/TELECOM. EQUIP	0.0-100.0			0.0				0.0				
POWER/NON-ELECT. MACH	0.0	100.0	0.0	0.0				0.0				
ELECT. MACH./APPARATU												
TRANSPORT EQUIPMENT	100.0	0.0	0.0	0.0				0.0				
AUTOMOTIVE PRODUCTS			0.0	0.0								
CHEMICALS	50.0	0.0	33.3	25.0	0.0	100.0	0.0	0.0				0.0
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	5.3	18.3	15.5	6.1	25.0	31.1	11.9	0.0	-8.3	27.3	14.3	0.0
TEXTILES AND CLOTHING	7.7	19.0	16.0	5.2	30.4	23.3	13.5	0.0	-16.7	20.0	16.7	0.0
IRON AND STEEL		-100.0		0.0		0.0	0.0	0.0	-100.0		0.0	0.0
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	-16.7	20.0	16.7	14.3	0.0	50.0	0.0	0.0	0.0	20.0	16.7	0.0
OTHER PRODUCTS	0.0	0.0	0.0	0.0								
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	1.3	19.0	11.7	16.2	-7.7	41.7	-14.7	27.6	-6.9	18.5	0.0	9.4
PRIMARY PRODUCTS	33.3	0.0	0.0	0.0	0.0	-12.5	14.3	37.5	0.0	0.0	100.0	0.0
AGRICULTURAL PRODUCTS	0.0	0.0	50.0	0.0	66.7	0.0	0.0	60.0				
MINING PRODUCTS	66.7	0.0	-20.0	0.0	-50.0	0.0	0.0	0.0				0.0
NON-FERROUS METALS	0.0	0.0	0.0	0.0								
FUELS	50.0	0.0	-66.7	100.0	-66.7	0.0-100.0						
PETROLEUM/PETR. PR	50.0	0.0	-66.7	100.0	-66.7	0.0-100.0						
NON-AGRICULT. RAW MAT.	-100.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	1.5	23.9	12.0	18.3	-11.1	62.5	-19.2	19.0	-7.4	20.0	0.0	10.0
MACHINERY	0.0	27.3	14.3	34.4	0.0	80.0	-11.1	37.5	-8.3	0.0	18.2	7.7
OFFICE/TELECOM. EQUIP	50.0	0.0	33.3	0.0	0.0	100.0	0.0	50.0	0.0	0.0	100.0	0.0
POWER/NON-ELECT. MACH	0.0	23.5	19.0	36.0	0.0	100.0	-16.7	20.0	0.0	0.0	12.5	11.1
ELECT. MACH./APPARATU	0.0	0.0	0.0	66.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.0	60.0	25.0	-30.0	0.0	350.0	-55.6	-25.0	0.0	50.0	-33.3	16.7
AUTOMOTIVE PRODUCTS	0.0	0.0	100.0	0.0					0.0	60.0	-37.5	0.0
CHEMICALS	11.1	10.0	18.2	7.7	-28.6	0.0	0.0	20.0	0.0	50.0	0.0	33.3
MEDICAL/PHARM. PROD.	0.0	0.0	50.0	0.0								
PLASTICS	0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0
OTHER MANUFACTURED PROD.	-3.6	33.3	2.8	18.9	-25.0	0.0	33.3	25.0	0.0	16.7	0.0	14.3
TEXTILES AND CLOTHING	0.0	0.0	0.0	100.0					0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	25.0	20.0	16.7					0.0	0.0	50.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0								
NON-METAL. MIN. MANUF	-11.8	46.7	0.0	18.2			0.0	0.0			-100.0	
OTHER PRODUCTS	-33.3	-25.0	33.3	0.0	0.0	0.0	0.0	0.0				

Annex

TABLE 15.1 - IMPORTS AND EXPORTS WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	12.8	12.7	11.9	11.1	9.9	10.0	9.4	8.8	19.8	20.2	20.2	21.0
PRIMARY PRODUCTS	10.5	10.5	9.7	8.6	9.4	9.3	8.5	7.7	19.6	19.9	19.8	20.6
AGRICULTURAL PRODUCTS	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MINING PRODUCTS	10.4	10.4	9.6	8.5	9.4	9.3	8.5	7.7	19.6	19.9	19.8	20.6
NON-FERROUS METALS	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.2	0.3	0.3	0.2
FUELS	10.4	10.3	9.5	8.4	9.4	9.2	8.5	7.7	19.4	19.6	19.5	20.3
PETROLEUM/PETR. PR	10.1	10.1	9.4	8.2	9.3	9.1	8.3	7.6	17.3	17.5	17.4	17.8
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	2.0	2.1	2.1	2.3	0.4	0.6	0.8	0.9	0.2	0.2	0.3	0.3
MACHINERY	0.5	0.5	0.5	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.1	0.2	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.3	0.3	0.3	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.6	0.6	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.3	0.3	0.4	0.4	0.1	0.2	0.4	0.4	0.2	0.2	0.3	0.3
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	0.5	0.6	0.6	0.7	0.3	0.4	0.4	0.4	0.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	0.2	0.2	0.2	0.2	0.3	0.4	0.4	0.4	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.3	0.1	0.2	0.2	0.1	0.1	0.1	0.2	0.0	0.1	0.1	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	18.9	20.3	19.9	19.9	8.5	9.0	8.1	7.9	7.5	7.6	6.2	5.0
PRIMARY PRODUCTS	2.7	2.9	2.9	2.6	0.9	1.1	1.1	1.2	0.1	0.1	0.0	0.0
AGRICULTURAL PRODUCTS	2.3	2.2	2.4	2.1	0.8	0.9	0.9	1.0	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.4	0.6	0.5	0.5	0.1	0.2	0.2	0.2	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.2	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
FUELS	0.1	0.2	0.1	0.1	0.0	0.1	0.0	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.1	0.2	0.1	0.1	0.0	0.1	0.0	0.1	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	14.1	16.1	16.0	15.8	7.1	7.5	6.5	6.2	7.4	7.5	6.1	5.0
MACHINERY	4.5	5.1	5.1	5.3	2.1	2.3	2.0	2.0	2.1	2.1	1.9	1.6
OFFICE/TELECOM. EQUIP	0.6	0.7	0.7	0.9	0.3	0.4	0.3	0.4	0.7	0.8	0.7	0.5
POWER/NON-ELECT. MACH	2.9	3.2	3.2	3.2	1.5	1.6	1.4	1.3	0.9	0.8	0.8	0.8
ELECT. MACH./APPARATU	1.0	1.1	1.1	1.2	0.3	0.3	0.3	0.3	0.4	0.4	0.4	0.2
TRANSPORT EQUIPMENT	2.4	3.4	3.1	2.9	3.1	3.1	2.1	1.6	3.3	3.5	2.8	2.0
AUTOMOTIVE PRODUCTS	1.3	1.2	1.3	1.0	2.0	2.0	1.4	1.1	3.2	3.2	2.6	1.9
CHEMICALS	1.9	2.2	2.1	2.1	0.3	0.4	0.4	0.4	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.5	0.6	0.6	0.5	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	5.0	5.6	5.5	5.4	1.6	1.6	2.0	2.2	1.9	1.7	1.4	1.3
TEXTILES AND CLOTHING	0.7	0.8	0.8	0.8	0.3	0.3	0.3	0.2	0.5	0.5	0.4	0.3
IRON AND STEEL	0.6	0.6	0.6	0.7	0.1	0.0	0.0	0.1	0.6	0.3	0.3	0.3
PAPER/ARTIC. OF PAPER	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.6	0.6	0.7	0.6	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1
OTHER PRODUCTS	2.1	1.3	0.9	1.5	0.4	0.5	0.5	0.5	0.0	0.0	0.0	0.0

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TABLE 15.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	6.1	7.6	8.0	8.8	-1.4	-1.0	-1.3	-0.9	-12.3	-12.6	-14.0	-16.0
PRIMARY PRODUCTS	-7.8	-7.6	-6.8	-6.0	-8.5	-8.2	-7.4	-6.5	-19.5	-19.8	-19.8	-20.6
AGRICULTURAL PRODUCTS	2.3	2.1	2.3	2.0	0.8	0.9	0.9	1.0	0.0	0.0	0.0	0.0
MINING PRODUCTS	-10.0	-9.8	-9.1	-8.0	-9.3	-9.1	-8.3	-7.5	-19.6	-19.9	-19.8	-20.6
NON-FERROUS METALS	0.2	0.3	0.3	0.2	0.1	0.1	0.1	0.1	-0.2	-0.3	-0.3	-0.2
FUELS	-10.3	-10.1	-9.4	-8.3	-9.4	-9.1	-8.5	-7.6	-19.4	-19.6	-19.5	-20.3
PETROLEUM/PETR. PR	-10.0	-9.9	-9.3	-8.1	-9.3	-9.0	-8.3	-7.5	-17.3	-17.5	-17.4	-17.8
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	12.1	14.0	13.9	13.5	6.7	6.9	5.7	5.3	7.2	7.3	5.8	4.7
MACHINERY	4.0	4.6	4.6	4.7	2.1	2.3	2.0	2.0	2.1	2.1	1.9	1.6
OFFICE/TELECOM. EQUIP	0.5	0.5	0.5	0.7	0.3	0.4	0.3	0.4	0.7	0.8	0.7	0.5
POWER/NON-ELECT. MACH	2.6	2.9	2.9	2.8	1.5	1.6	1.4	1.3	0.9	0.8	0.8	0.8
ELECT. MACH./APPARATU	0.9	1.0	1.0	1.1	0.3	0.3	0.3	0.3	0.4	0.4	0.4	0.2
TRANSPORT EQUIPMENT	1.8	2.8	2.5	2.4	3.1	3.1	2.1	1.6	3.3	3.5	2.8	2.0
AUTOMOTIVE PRODUCTS	1.3	1.2	1.3	1.0	2.0	2.0	1.4	1.1	3.2	3.2	2.6	1.9
CHEMICALS	1.6	1.9	1.7	1.7	0.2	0.2	0.0	0.0	-0.1	-0.1	-0.2	-0.2
MEDICAL/PHARM. PROD.	0.5	0.6	0.6	0.5	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	4.5	5.0	4.9	4.7	1.3	1.2	1.6	1.8	1.9	1.7	1.4	1.3
TEXTILES AND CLOTHING	0.5	0.6	0.6	0.6	0.0	-0.1	-0.1	-0.2	0.5	0.5	0.4	0.3
IRON AND STEEL	0.6	0.6	0.6	0.7	0.0	0.0	0.0	0.1	0.6	0.3	0.3	0.3
PAPER/ARTIC. OF PAPER	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.6	0.6	0.7	0.6	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1
OTHER PRODUCTS	1.8	1.2	0.7	1.3	0.3	0.4	0.4	0.3	0.0	-0.1	-0.1	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	148	160	167	179	86	90	86	90	38	38	31	24
PRIMARY PRODUCTS	26	28	30	30	10	12	13	16	1	1	0	0
AGRICULTURAL PRODUCTS		2200	2400	2100								
MINING PRODUCTS	4	6	5	6	1	2	2	3	0	0	0	0
NON-FERROUS METALS				300					0	0	0	0
FUELS	1	2	1	1	0	1	0	1	0	0	0	0
PETROLEUM/PETR. PR	1	2	1	1	0	1	0	1	0	0	0	0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	705	767	762	687	1775	1250	813	689	3700	3750	2033	1667
MACHINERY	900	1020	1020	883								
OFFICE/TELECOM. EQUIP	600	350	350	450								
POWER/NON-ELECT. MACH	967	1067	1067	800								
ELECT. MACH./APPARATU	1000	1100	1100	1200								
TRANSPORT EQUIPMENT	400	567	517	580								
AUTOMOTIVE PRODUCTS												
CHEMICALS	633	733	525	525	300	200	100	100	50	50	33	33
MEDICAL/PHARM. PROD.												
PLASTICS	150	300	300	150								
OTHER MANUFACTURED PROD.	1000	933	917	771	533	400	500	550				
TEXTILES AND CLOTHING	350	400	400	400	100	75	75	50				
IRON AND STEEL												
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF												
OTHER PRODUCTS	700	1300	450	750	400	500	500	250		0	0	

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TABLE 15.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	82.0	82.7	81.5	77.5	94.9	93.0	90.4	87.5	99.0	98.5	98.0	98.1
AGRICULTURAL PRODUCTS	0.0	0.8	0.8	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MINING PRODUCTS	81.3	81.9	80.7	76.6	94.9	93.0	90.4	87.5	99.0	98.5	98.0	98.1
NON-FERROUS METALS	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	1.0	1.5	1.5	1.0
FUELS	81.3	81.1	79.8	75.7	94.9	92.0	90.4	87.5	98.0	97.0	96.5	96.7
PETROLEUM/PETR. PR	78.9	79.5	79.0	73.9	93.9	91.0	88.3	86.4	87.4	86.6	86.1	84.8
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	15.6	16.5	17.6	20.7	4.0	6.0	8.5	10.2	1.0	1.0	1.5	1.4
MACHINERY	3.9	3.9	4.2	5.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.8	1.6	1.7	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	2.3	2.4	2.5	3.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.8	0.8	0.8	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	4.7	4.7	5.0	4.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	2.3	2.4	3.4	3.6	1.0	2.0	4.3	4.5	1.0	1.0	1.5	1.4
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	1.6	0.8	0.8	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.9	4.7	5.0	6.3	3.0	4.0	4.3	4.5	0.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	1.6	1.6	1.7	1.8	3.0	4.0	4.3	4.5	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	2.3	0.8	1.7	1.8	1.0	1.0	1.1	2.3	0.0	0.5	0.5	0.0
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	14.3	14.3	14.6	13.1	10.6	12.2	13.6	15.2	1.3	1.3	0.0	0.0
AGRICULTURAL PRODUCTS	12.2	10.8	12.1	10.6	9.4	10.0	11.1	12.7	0.0	0.0	0.0	0.0
MINING PRODUCTS	2.1	3.0	2.5	2.5	1.2	2.2	2.5	2.5	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.1	1.5	1.5	1.5	1.2	1.1	1.2	1.3	0.0	0.0	0.0	0.0
FUELS	0.5	1.0	0.5	0.5	0.0	1.1	0.0	1.3	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.5	1.0	0.5	0.5	0.0	1.1	0.0	1.3	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	74.6	79.3	80.4	79.4	83.5	83.3	80.2	78.5	98.7	98.7	98.4	100.0
MACHINERY	23.8	25.1	25.6	26.6	24.7	25.6	24.7	25.3	28.0	27.6	30.6	32.0
OFFICE/TELECOM. EQUIP	3.2	3.4	3.5	4.5	3.5	4.4	3.7	5.1	9.3	10.5	11.3	10.0
POWER/NON-ELECT. MACH	15.3	15.8	16.1	16.1	17.6	17.8	17.3	16.5	12.0	10.5	12.9	16.0
ELECT. MACH./APPARATU	5.3	5.4	5.5	6.0	3.5	3.3	3.7	3.8	5.3	5.3	6.5	4.0
TRANSPORT EQUIPMENT	12.7	16.7	15.6	14.6	36.5	34.4	25.9	20.3	44.0	46.1	45.2	40.0
AUTOMOTIVE PRODUCTS	6.9	5.9	6.5	5.0	23.5	22.2	17.3	13.9	42.7	42.1	41.9	38.0
CHEMICALS	10.1	10.8	10.6	10.6	3.5	4.4	4.9	5.1	1.3	1.3	1.6	2.0
MEDICAL/PHARM. PROD.	2.6	3.0	3.0	2.5	1.2	1.1	1.2	0.0	0.0	0.0	0.0	0.0
PLASTICS	1.6	1.5	1.5	1.5	1.2	1.1	1.2	1.3	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	26.5	27.6	27.6	27.1	18.8	17.8	24.7	27.8	25.3	22.4	22.6	26.0
TEXTILES AND CLOTHING	3.7	3.9	4.0	4.0	3.5	3.3	3.7	2.5	6.7	6.6	6.5	6.0
IRON AND STEEL	3.2	3.0	3.0	3.5	1.2	0.0	0.0	1.3	8.0	3.9	4.8	6.0
PAPER/ARTIC. OF PAPER	0.5	1.0	1.0	1.0	1.2	1.1	1.2	1.3	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	3.2	3.0	3.5	3.0	0.0	1.1	1.2	1.3	1.3	1.3	1.6	2.0
OTHER PRODUCTS	11.1	6.4	4.5	7.5	4.7	5.6	6.2	6.3	0.0	0.0	0.0	0.0

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TABLE 15.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-8.6	-0.8	-6.3	-6.7	-7.5	1.0	-6.0	-6.4	-3.4	2.0	0.0	4.0
PRIMARY PRODUCTS	-12.5	0.0	-7.6	-11.3	-9.6	-1.1	-8.6	-9.4	-3.0	1.5	-0.5	4.0
AGRICULTURAL PRODUCTS			0.0	0.0								
MINING PRODUCTS	-12.6	0.0	-7.7	-11.5	-8.7	-1.1	-8.6	-9.4	-3.0	1.5	-0.5	4.0
NON-FERROUS METALS									0.0	50.0	0.0	-33.3
FUELS	-12.6	-1.0	-7.8	-11.6	-8.7	-2.1	-7.6	-9.4	-2.5	1.0	-0.5	4.1
PETROLEUM/PETR. PR	-12.2	0.0	-6.9	-12.8	-9.7	-2.2	-8.8	-8.4	-2.8	1.2	-0.6	2.3
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	17.6	5.0	0.0	9.5	33.3	50.0	33.3	12.5	-33.3	0.0	50.0	0.0
MACHINERY	25.0	0.0	0.0	20.0								
OFFICE/TELECOM. EQUIP	0.0	100.0	0.0	0.0								
POWER/NON-ELECT. MACH	50.0	0.0	0.0	33.3								
ELECT. MACH./APPARATU		0.0	0.0	0.0								
TRANSPORT EQUIPMENT	50.0	0.0	0.0	-16.7								
AUTOMOTIVE PRODUCTS												
CHEMICALS	-25.0	0.0	33.3	0.0	0.0	100.0	100.0	0.0	0.0	0.0	50.0	0.0
MEDICAL/PHARM. PROD.												
PLASTICS	0.0	-50.0	0.0	100.0								
OTHER MANUFACTURED PROD.	0.0	20.0	0.0	16.7	50.0	33.3	0.0	0.0				
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0	200.0	33.3	0.0	0.0				
IRON AND STEEL												
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF												
OTHER PRODUCTS	0.0	-66.7	100.0	0.0	0.0	0.0	0.0	100.0			0.0-100.0	
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	9.2	7.4	-2.0	0.0	3.7	5.9	-10.0	-2.5	25.0	1.3	-18.4	-19.4
PRIMARY PRODUCTS	3.8	7.4	0.0	-10.3	-18.2	22.2	0.0	9.1			0.0-100.0	
AGRICULTURAL PRODUCTS	4.5	-4.3	9.1	-12.5	0.0	12.5	0.0	11.1				
MINING PRODUCTS	0.0	50.0	-16.7	0.0	-50.0	100.0	0.0	0.0				
NON-FERROUS METALS	0.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0				
FUELS	-50.0	100.0	-50.0	0.0	-100.0		-100.0					
PETROLEUM/PETR. PR	0.0	100.0	-50.0	0.0	-100.0		-100.0					
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	16.5	14.2	-0.6	-1.2	7.6	5.6	-13.3	-4.6	23.3	1.4	-18.7	-18.0
MACHINERY	21.6	13.3	0.0	3.9	0.0	9.5	-13.0	0.0	23.5	0.0	-9.5	-15.8
OFFICE/TELECOM. EQUIP	0.0	16.7	0.0	28.6	-25.0	33.3	-25.0	33.3	-12.5	14.3	-12.5	-28.6
POWER/NON-ELECT. MACH	31.8	10.3	0.0	0.0	7.1	6.7	-12.5	-7.1	50.0	-11.1	0.0	0.0
ELECT. MACH./APPARATU	25.0	10.0	0.0	9.1	0.0	0.0	0.0	0.0	33.3	0.0	0.0	-50.0
TRANSPORT EQUIPMENT	9.1	41.7	-8.8	-6.5	14.8	0.0	-32.3	-23.8	26.9	6.1	-20.0	-28.6
AUTOMOTIVE PRODUCTS	0.0	-7.7	8.3	-23.1	11.1	0.0	-30.0	-21.4	33.3	0.0	-18.8	-26.9
CHEMICALS	5.6	15.8	-4.5	0.0	-25.0	33.3	0.0	0.0	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	20.0	0.0	-16.7		0.0	0.0	-100.0				
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
OTHER MANUFACTURED PROD.	16.3	12.0	-1.8	-1.8	6.7	0.0	25.0	10.0	18.7	-10.5	-17.6	-7.1
TEXTILES AND CLOTHING	16.7	14.3	0.0	0.0	0.0	0.0	0.0	-33.3	25.0	0.0	-20.0	-25.0
IRON AND STEEL	0.0	0.0	0.0	16.7	0.0	-100.0			50.0	-50.0	0.0	0.0
PAPER/ARTIC. OF PAPER	-50.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-METAL. MIN. MANUF	20.0	0.0	16.7	-14.3			0.0	0.0		0.0	0.0	0.0
OTHER PRODUCTS	-19.2	-38.1	-30.8	66.7	-20.0	25.0	0.0	0.0				

Annex

TABLE 16.1 - IMPORTS AND EXPORTS WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	18.0	14.9	18.6	19.4	12.4	14.2	13.8	13.3	1.4	2.0	1.9	2.0
PRIMARY PRODUCTS	13.9	11.6	14.1	13.9	9.4	10.4	9.6	9.0	1.3	1.9	1.8	1.8
AGRICULTURAL PRODUCTS	6.5	6.3	7.8	8.6	0.9	1.0	1.1	1.0	0.7	1.1	1.2	1.1
MINING PRODUCTS	7.3	5.3	6.3	5.2	8.5	9.4	8.5	8.0	0.6	0.8	0.6	0.8
NON-FERROUS METALS	0.9	0.5	0.5	0.5	0.1	0.1	0.1	0.1	0.3	0.3	0.2	0.3
FUELS	5.6	4.0	4.9	3.8	7.9	8.8	8.0	7.5	0.1	0.3	0.1	0.2
PETROLEUM/PETR. PR	5.6	4.0	4.8	3.8	7.9	8.8	7.9	7.5	0.1	0.3	0.1	0.2
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	3.6	2.9	4.1	5.0	2.8	3.5	3.9	4.0	0.1	0.1	0.1	0.1
MACHINERY	0.1	0.1	0.2	0.1	0.2	0.2	0.3	0.2	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.7	0.8	0.7	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.3	0.3	0.3	0.4	0.4	0.4	0.5	0.5	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	2.5	1.7	2.9	3.5	2.2	2.9	3.2	3.3	0.1	0.1	0.1	0.1
TEXTILES AND CLOTHING	0.7	0.8	0.8	0.8	1.5	2.0	2.2	2.2	0.0	0.0	0.0	0.0
IRON AND STEEL	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.2	0.4	1.5	2.1	0.1	0.2	0.2	0.2	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.5	0.4	0.5	0.5	0.2	0.2	0.3	0.2	0.1	0.0	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	17.4	16.5	14.9	16.9	6.4	7.2	7.1	7.6	3.5	4.4	4.0	3.3
PRIMARY PRODUCTS	3.1	3.0	3.0	3.1	1.6	1.8	1.7	1.9	0.0	0.1	0.0	0.0
AGRICULTURAL PRODUCTS	2.5	2.4	2.2	2.4	1.3	1.4	1.3	1.5	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.4	0.5	0.6	0.5	0.3	0.3	0.3	0.3	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.3	0.4	0.5	0.4	0.2	0.3	0.3	0.3	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.3	0.4	0.5	0.4	0.2	0.3	0.3	0.3	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	13.7	13.0	11.5	13.4	4.4	4.9	5.0	5.3	3.5	4.4	4.0	3.3
MACHINERY	3.5	3.3	3.1	3.5	1.4	1.6	1.5	1.7	0.4	0.4	0.4	0.3
OFFICE/TELECOM. EQUIP	0.6	0.6	0.6	0.6	0.2	0.3	0.3	0.3	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	2.4	2.2	2.1	2.2	0.9	1.0	1.0	1.1	0.2	0.3	0.2	0.2
ELECT. MACH./APPARATU	0.6	0.6	0.5	0.6	0.2	0.3	0.3	0.3	0.1	0.1	0.1	0.1
TRANSPORT EQUIPMENT	4.3	4.3	3.4	4.3	0.8	0.6	0.8	0.6	2.6	3.5	3.3	2.6
AUTOMOTIVE PRODUCTS	1.5	1.2	1.1	1.2	0.3	0.3	0.4	0.3	1.1	1.1	0.9	1.0
CHEMICALS	2.0	2.0	1.8	2.0	0.5	0.5	0.5	0.7	0.1	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.6	0.6	0.5	0.6	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.3	0.3	0.4	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.7	3.4	3.0	3.5	1.7	2.2	2.2	2.4	0.4	0.4	0.3	0.3
TEXTILES AND CLOTHING	0.6	0.5	0.4	0.4	0.8	1.1	1.1	1.2	0.0	0.0	0.0	0.0
IRON AND STEEL	0.6	0.5	0.5	0.5	0.1	0.1	0.1	0.1	0.2	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.4	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.6	0.5	0.4	0.4	0.4	0.4	0.4	0.4	0.0	0.0	0.0	0.0

Annex

TABLE 16.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-0.6	1.6	-3.7	-2.5	-6.0	-7.0	-6.7	-5.7	2.1	2.4	2.1	1.3
PRIMARY PRODUCTS	-10.8	-8.6	-11.1	-10.8	-7.8	-8.6	-7.9	-7.1	-1.3	-1.8	-1.8	-1.8
AGRICULTURAL PRODUCTS	-4.0	-3.9	-5.6	-6.2	0.4	0.4	0.2	0.5	-0.7	-1.1	-1.2	-1.1
MINING PRODUCTS	-6.9	-4.8	-5.7	-4.7	-8.2	-9.1	-8.2	-7.7	-0.6	-0.8	-0.6	-0.8
NON-FERROUS METALS	-0.8	-0.4	-0.4	-0.4	-0.1	-0.1	-0.1	-0.1	-0.3	-0.3	-0.2	-0.3
FUELS	-5.3	-3.6	-4.4	-3.4	-7.7	-8.5	-7.7	-7.2	-0.1	-0.3	-0.1	-0.2
PETROLEUM/PETR. PR	-5.3	-3.6	-4.3	-3.4	-7.7	-8.5	-7.6	-7.2	-0.1	-0.3	-0.1	-0.2
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	10.1	10.1	7.4	8.4	1.6	1.4	1.1	1.3	3.4	4.3	3.9	3.2
MACHINERY	3.4	3.2	2.9	3.4	1.2	1.4	1.2	1.5	0.4	0.4	0.4	0.3
OFFICE/TELECOM. EQUIP	0.6	0.6	0.5	0.6	0.2	0.3	0.3	0.3	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	2.3	2.1	2.0	2.1	0.9	1.0	1.0	1.1	0.2	0.3	0.2	0.2
ELECT. MACH./APPARATU	0.6	0.6	0.5	0.6	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1
TRANSPORT EQUIPMENT	3.6	3.5	2.7	3.4	0.8	0.6	0.8	0.6	2.6	3.5	3.3	2.6
AUTOMOTIVE PRODUCTS	1.5	1.2	1.1	1.2	0.3	0.3	0.4	0.3	1.1	1.1	0.9	1.0
CHEMICALS	1.7	1.7	1.5	1.6	0.1	0.1	0.0	0.2	0.1	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.6	0.6	0.5	0.6	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.3	0.3	0.4	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.2	1.7	0.1	0.0	-0.5	-0.7	-1.0	-0.9	0.3	0.3	0.2	0.2
TEXTILES AND CLOTHING	-0.1	-0.3	-0.4	-0.4	-0.7	-0.9	-1.1	-1.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.5	0.4	0.4	0.4	0.0	0.0	0.0	0.0	0.1	0.0	0.1	0.0
PAPER/ARTIC. OF PAPER	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-0.8	-0.1	-1.2	-1.8	0.0	-0.1	-0.1	-0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.1	0.1	-0.1	-0.1	0.2	0.2	0.1	0.2	-0.1	0.0	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	97	111	80	87	52	51	51	57	250	220	211	165
PRIMARY PRODUCTS	22	26	21	22	17	17	18	21	0	5	0	0
AGRICULTURAL PRODUCTS	38	38	28	28	144	140	118	150	0	0	0	0
MINING PRODUCTS	5	9	10	10	4	3	4	4	0	0	0	0
NON-FERROUS METALS	11	20	20	20	0	0	0	0	0	0	0	0
FUELS	5	10	10	11	3	3	4	4	0	0	0	0
PETROLEUM/PETR. PR	5	10	10	11	3	3	4	4	0	0	0	0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	381	448	280	268	157	140	128	133	3500	4400	4000	3300
MACHINERY	3500	3300	1550	3500	700	800	500	850				
OFFICE/TELECOM. EQUIP			600									
POWER/NON-ELECT. MACH	2400	2200	2100	2200								
ELECT. MACH./APPARATU					100	150	150	150				
TRANSPORT EQUIPMENT	614	538	486	478								
AUTOMOTIVE PRODUCTS												
CHEMICALS	667	667	600	500	125	125	100	140				
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	148	200	103	100	77	76	69	73	400	400	300	300
TEXTILES AND CLOTHING	86	63	50	50	53	55	50	55				
IRON AND STEEL	600	500	500	500	100	100	100	100	200	100		100
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	33	75	20	14	100	50	50	50				
OTHER PRODUCTS	120	125	80	80	200	200	133	200	0			

Annex

TABLE 16.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	77.2	77.9	75.8	71.6	75.8	73.2	69.6	67.7	92.9	95.0	94.7	90.0
AGRICULTURAL PRODUCTS	36.1	42.3	41.9	44.3	7.3	7.0	8.0	7.5	50.0	55.0	63.2	55.0
MINING PRODUCTS	40.6	35.6	33.9	26.8	68.5	66.2	61.6	60.2	42.9	40.0	31.6	40.0
NON-FERROUS METALS	5.0	3.4	2.7	2.6	0.8	0.7	0.7	0.8	21.4	15.0	10.5	15.0
FUELS	31.1	26.8	26.3	19.6	63.7	62.0	58.0	56.4	7.1	15.0	5.3	10.0
PETROLEUM/PETR. PR	31.1	26.8	25.8	19.6	63.7	62.0	57.2	56.4	7.1	15.0	5.3	10.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	20.0	19.5	22.0	25.8	22.6	24.6	28.3	30.1	7.1	5.0	5.3	5.0
MACHINERY	0.6	0.7	1.1	0.5	1.6	1.4	2.2	1.5	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.6	0.7	0.5	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0	1.6	1.4	1.4	1.5	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	3.9	5.4	3.8	4.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	1.7	2.0	1.6	2.1	3.2	2.8	3.6	3.8	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	13.9	11.4	15.6	18.0	17.7	20.4	23.2	24.8	7.1	5.0	5.3	5.0
TEXTILES AND CLOTHING	3.9	5.4	4.3	4.1	12.1	14.1	15.9	16.5	0.0	0.0	0.0	0.0
IRON AND STEEL	0.6	0.7	0.5	0.5	0.8	0.7	0.7	0.8	7.1	5.0	0.0	5.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	6.7	2.7	8.1	10.8	0.8	1.4	1.4	1.5	0.0	0.0	0.0	0.0
OTHER PRODUCTS	2.8	2.7	2.7	2.6	1.6	1.4	2.2	1.5	7.1	0.0	0.0	0.0
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	17.8	18.2	20.1	18.3	25.0	25.0	23.9	25.0	0.0	2.3	0.0	0.0
AGRICULTURAL PRODUCTS	14.4	14.5	14.8	14.2	20.3	19.4	18.3	19.7	0.0	0.0	0.0	0.0
MINING PRODUCTS	2.3	3.0	4.0	3.0	4.7	4.2	4.2	3.9	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.6	0.6	0.7	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	1.7	2.4	3.4	2.4	3.1	4.2	4.2	3.9	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	1.7	2.4	3.4	2.4	3.1	4.2	4.2	3.9	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.6	0.6	0.7	1.2	1.6	1.4	1.4	1.3	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	78.7	78.8	77.2	79.3	68.8	68.1	70.4	69.7	100.0	100.0	100.0	100.0
MACHINERY	20.1	20.0	20.8	20.7	21.9	22.2	21.1	22.4	11.4	9.1	10.0	9.1
OFFICE/TELECOM. EQUIP	3.4	3.6	4.0	3.6	3.1	4.2	4.2	3.9	2.9	2.3	2.5	3.0
POWER/NON-ELECT. MACH	13.8	13.3	14.1	13.0	14.1	13.9	14.1	14.5	5.7	6.8	5.0	6.1
ELECT. MACH./APPARATU	3.4	3.6	3.4	3.6	3.1	4.2	4.2	3.9	2.9	2.3	2.5	3.0
TRANSPORT EQUIPMENT	24.7	26.1	22.8	25.4	12.5	8.3	11.3	7.9	74.3	79.5	82.5	78.8
AUTOMOTIVE PRODUCTS	8.6	7.3	7.4	7.1	4.7	4.2	5.6	3.9	31.4	25.0	22.5	30.3
CHEMICALS	11.5	12.1	12.1	11.8	7.8	6.9	7.0	9.2	2.9	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	3.4	3.6	3.4	3.6	1.6	1.4	1.4	0.0	0.0	0.0	0.0	0.0
PLASTICS	1.7	1.8	2.0	2.4	1.6	1.4	1.4	2.6	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	21.3	20.6	20.1	20.7	26.6	30.6	31.0	31.6	11.4	9.1	7.5	9.1
TEXTILES AND CLOTHING	3.4	3.0	2.7	2.4	12.5	15.3	15.5	15.8	0.0	0.0	0.0	0.0
IRON AND STEEL	3.4	3.0	3.4	3.0	1.6	1.4	1.4	1.3	5.7	2.3	2.5	3.0
PAPER/ARTIC. OF PAPER	1.1	1.2	1.3	1.8	1.6	1.4	1.4	2.6	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.3	1.8	2.0	1.8	1.6	1.4	1.4	1.3	0.0	0.0	0.0	0.0
OTHER PRODUCTS	3.4	3.0	2.7	2.4	6.3	5.6	5.6	5.3	0.0	0.0	0.0	0.0

Annex

TABLE 16.4 - IMPORTS AND EXPORTS GROWTH RATES WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-5.8	-17.2	24.8	4.3	40.9	14.5	-2.8	-3.6	0.0	42.9	-5.0	5.3
PRIMARY PRODUCTS	-9.7	-16.5	21.6	-1.4	22.1	10.6	-7.7	-6.2	0.0	46.2	-5.3	0.0
AGRICULTURAL PRODUCTS	-3.0	-3.1	23.8	10.3	28.6	11.1	10.0	-9.1	16.7	57.1	9.1	-8.3
MINING PRODUCTS	-16.1	-27.4	18.9	-17.5	21.4	10.6	-9.6	-5.9	-14.3	33.3	-25.0	33.3
NON-FERROUS METALS	-18.2	-44.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-33.3	50.0
FUELS	-15.2	-28.6	22.5	-22.4	23.4	11.4	-9.1	-6.3	0.0	200.0	-66.7	100.0
PETROLEUM/PETR. PR	-15.2	-28.6	20.0	-20.8	23.4	11.4	-10.2	-5.1	0.0	200.0	-66.7	100.0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	16.1	-19.4	41.4	22.0	180.0	25.0	11.4	2.6	0.0	0.0	0.0	0.0
MACHINERY	0.0	0.0	100.0	-50.0		0.0	50.0	-33.3				
OFFICE/TELECOM. EQUIP				-100.0								
POWER/NON-ELECT. MACH	0.0	0.0	0.0	0.0								
ELECT. MACH./APPARATU						0.0	0.0	0.0				
TRANSPORT EQUIPMENT	75.0	14.3	-12.5	28.6								
AUTOMOTIVE PRODUCTS												
CHEMICALS	-25.0	0.0	0.0	33.3	0.0	0.0	25.0	0.0				
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	8.7	-32.0	70.6	20.7	266.7	31.8	10.3	3.1		0.0	0.0	0.0
TEXTILES AND CLOTHING	0.0	14.3	0.0	0.0	275.0	33.3	10.0	0.0				
IRON AND STEEL	0.0	0.0	0.0	0.0		0.0	0.0	0.0		0.0-100.0		
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	9.1	-66.7	275.0	40.0	0.0	100.0	0.0	0.0				
OTHER PRODUCTS	-16.7	-20.0	25.0	0.0	100.0	0.0	50.0	-33.3		-100.0		
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	9.4	-5.2	-9.7	13.4	52.4	12.5	-1.4	7.0	29.6	25.7	-9.1	-17.5
PRIMARY PRODUCTS	3.3	-3.2	0.0	3.3	45.5	12.5	-5.6	11.8	-100.0		-100.0	
AGRICULTURAL PRODUCTS	4.2	-4.0	-8.3	9.1	62.5	7.7	-7.1	15.4				
MINING PRODUCTS	-20.0	25.0	20.0	-16.7	0.0	0.0	0.0	0.0				
NON-FERROUS METALS	0.0	0.0	0.0	0.0								
FUELS	0.0	33.3	25.0	-20.0	0.0	50.0	0.0	0.0				
PETROLEUM/PETR. PR	0.0	33.3	25.0	-20.0	0.0	50.0	0.0	0.0				
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	100.0	0.0	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	10.5	-5.1	-11.5	16.5	57.1	11.4	2.0	6.0	34.6	25.7	-9.1	-17.5
MACHINERY	-2.8	-5.7	-6.1	12.9	40.0	14.3	-6.3	13.3	33.3	0.0	0.0	-25.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.0	0.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.0	-8.3	-4.5	4.8	12.5	11.1	0.0	10.0	0.0	50.0	-33.3	0.0
ELECT. MACH./APPARATU	0.0	0.0	-16.7	20.0	100.0	50.0	0.0	0.0		0.0	0.0	0.0
TRANSPORT EQUIPMENT	38.7	0.0	-20.9	26.5	60.0	-25.0	33.3	-25.0	44.4	34.6	-5.7	-21.2
AUTOMOTIVE PRODUCTS	0.0	-20.0	-8.3	9.1	50.0	0.0	33.3	-25.0	37.5	0.0	-18.2	11.1
CHEMICALS	0.0	0.0	-10.0	11.1	0.0	0.0	0.0	40.0	0.0-100.0			
MEDICAL/PHARM. PROD.	0.0	0.0	-16.7	20.0		0.0	0.0	-100.0				
PLASTICS	0.0	0.0	0.0	33.3	0.0	0.0	0.0	100.0				
OTHER MANUFACTURED PROD.	2.8	-8.1	-11.8	16.7	112.5	29.4	0.0	9.1	0.0	0.0	-25.0	0.0
TEXTILES AND CLOTHING	20.0	-16.7	-20.0	0.0	300.0	37.5	0.0	9.1				
IRON AND STEEL	0.0	-16.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-50.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	50.0	0.0	0.0	0.0	100.0				
NON-METAL. MIN. MANUF	33.3	-25.0	0.0	0.0		0.0	0.0	0.0				
OTHER PRODUCTS	20.0	-16.7	-20.0	0.0	33.3	0.0	0.0	0.0				

Annex

TABLE 17.1 - IMPORTS AND EXPORTS WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	42.7	41.3	41.5	39.6	27.4	30.5	30.5	30.5	30.0	32.1	32.3	32.8
PRIMARY PRODUCTS	34.5	32.5	32.3	29.6	24.2	25.9	24.8	24.7	28.0	29.2	29.1	29.5
AGRICULTURAL PRODUCTS	2.5	2.6	3.2	3.3	1.7	1.9	2.3	2.4	1.1	1.5	1.9	1.9
MINING PRODUCTS	32.0	29.9	29.1	26.3	22.5	24.0	22.5	22.2	26.9	27.7	27.2	27.6
NON-FERROUS METALS	0.2	0.1	0.2	0.2	0.1	0.1	0.2	0.2	0.5	0.5	0.6	0.7
FUELS	31.5	29.6	28.5	25.5	22.1	23.5	22.0	21.8	25.8	26.6	25.9	26.0
PETROLEUM/PETR. PR	30.0	28.0	26.9	24.2	21.9	23.1	21.5	21.5	20.5	21.1	20.6	20.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	6.1	6.7	7.4	7.9	3.1	4.4	5.4	5.6	1.9	2.8	3.1	3.3
MACHINERY	0.7	0.9	0.9	1.0	0.3	0.6	0.9	1.0	0.1	0.1	0.1	0.3
OFFICE/TELECOM. EQUIP	0.2	0.5	0.5	0.5	0.3	0.5	0.7	0.8	0.0	0.0	0.1	0.1
POWER/NON-ELECT. MACH	0.4	0.4	0.3	0.4	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.1
ELECT. MACH./APPARATU	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.0	0.0	0.1	0.1
TRANSPORT EQUIPMENT	1.1	1.0	1.0	1.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
CHEMICALS	0.6	0.5	0.7	0.9	0.2	0.3	0.6	0.7	0.2	0.3	0.4	0.5
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.7	4.2	4.7	4.9	2.5	3.5	3.8	3.8	1.5	2.4	2.5	2.5
TEXTILES AND CLOTHING	1.9	2.1	2.3	2.1	1.0	1.4	1.4	1.4	0.3	0.4	0.5	0.5
IRON AND STEEL	0.1	0.1	0.1	0.2	0.1	0.2	0.3	0.2	0.0	0.0	0.0	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.1	0.1	0.1
OTHER PRODUCTS	2.1	2.1	1.8	2.1	0.1	0.2	0.3	0.3	0.1	0.1	0.1	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	42.0	40.9	37.2	38.2	16.9	17.6	16.1	16.0	14.6	14.7	14.0	13.6
PRIMARY PRODUCTS	5.4	5.9	5.7	5.6	2.4	3.0	3.0	3.4	0.3	0.3	0.3	0.3
AGRICULTURAL PRODUCTS	4.2	4.3	4.4	4.4	1.8	2.3	2.3	2.5	0.1	0.1	0.1	0.0
MINING PRODUCTS	1.1	1.5	1.3	1.2	0.4	0.4	0.4	0.5	0.1	0.1	0.1	0.1
NON-FERROUS METALS	0.4	0.5	0.5	0.5	0.2	0.1	0.2	0.2	0.1	0.1	0.0	0.1
FUELS	0.6	0.8	0.6	0.5	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.6	0.8	0.6	0.5	0.1	0.2	0.2	0.2	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.2	0.2	0.2	0.3	0.4	0.1	0.1	0.2	0.2
MANUFACTURED PRODUCTS	33.5	33.1	30.0	30.3	13.9	14.0	12.5	12.0	14.3	14.3	13.6	13.2
MACHINERY	12.8	12.7	11.1	11.3	5.4	5.6	5.0	4.9	5.3	5.2	5.1	5.0
OFFICE/TELECOM. EQUIP	1.7	1.5	1.5	1.7	0.9	1.1	0.9	1.1	1.2	1.2	1.1	1.0
POWER/NON-ELECT. MACH	8.8	8.7	7.4	7.5	4.1	3.8	3.5	3.2	3.2	2.9	3.1	3.2
ELECT. MACH./APPARATU	2.2	2.5	2.1	2.2	0.5	0.6	0.5	0.5	0.9	1.1	0.8	0.8
TRANSPORT EQUIPMENT	6.2	5.9	5.1	5.0	4.5	4.3	3.0	2.3	4.7	5.0	4.6	4.3
AUTOMOTIVE PRODUCTS	3.3	2.6	2.5	2.2	2.8	2.5	1.7	1.4	4.2	4.3	4.0	3.7
CHEMICALS	4.4	4.8	4.8	4.9	1.4	1.5	1.5	1.6	0.6	0.7	0.9	1.0
MEDICAL/PHARM. PROD.	1.1	1.2	1.3	1.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.8	0.8	0.7	0.8	0.3	0.3	0.4	0.4	0.2	0.2	0.2	0.3
OTHER MANUFACTURED PROD.	9.3	9.4	8.6	8.7	2.6	2.6	3.0	3.3	3.6	3.4	3.0	3.0
TEXTILES AND CLOTHING	1.1	1.1	1.1	1.1	0.4	0.4	0.4	0.3	0.6	0.6	0.5	0.4
IRON AND STEEL	2.0	1.9	1.6	1.6	0.2	0.2	0.2	0.3	1.3	1.1	0.9	1.1
PAPER/ARTIC. OF PAPER	0.4	0.4	0.4	0.5	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.0
NON-METAL. MIN. MANUF	0.9	1.0	1.0	0.9	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.1
OTHER PRODUCTS	3.0	1.8	1.4	2.1	0.6	0.6	0.6	0.6	0.1	0.1	0.1	0.1

Annex

TABLE 17.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-0.7	-0.4	-4.3	-1.4	-10.5	-12.9	-14.4	-14.5	-15.4	-17.4	-18.3	-19.2
PRIMARY PRODUCTS	-29.1	-26.6	-26.6	-24.0	-21.8	-22.9	-21.8	-21.3	-27.7	-28.9	-28.8	-29.2
AGRICULTURAL PRODUCTS	1.7	1.7	1.2	1.1	0.1	0.4	0.0	0.1	-1.0	-1.4	-1.8	-1.9
MINING PRODUCTS	-30.9	-28.4	-27.8	-25.1	-22.1	-23.6	-22.1	-21.7	-26.8	-27.6	-27.1	-27.5
NON-FERROUS METALS	0.2	0.4	0.3	0.3	0.1	0.0	0.0	0.0	-0.4	-0.4	-0.6	-0.6
FUELS	-30.9	-28.8	-27.9	-25.0	-21.9	-23.3	-21.8	-21.6	-25.8	-26.6	-25.9	-26.0
PETROLEUM/PETR. PR	-29.4	-27.2	-26.3	-23.7	-21.8	-22.9	-21.3	-21.3	-20.5	-21.1	-20.6	-20.4
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.2	0.2	0.3	0.4	0.1	0.1	0.2	0.2
MANUFACTURED PRODUCTS	27.4	26.4	22.6	22.4	10.8	9.6	7.1	6.4	12.4	11.5	10.5	9.9
MACHINERY	12.1	11.8	10.2	10.3	5.1	5.0	4.1	3.9	5.2	5.1	5.0	4.7
OFFICE/TELECOM. EQUIP	1.5	1.0	1.0	1.2	0.6	0.6	0.2	0.3	1.2	1.2	1.0	0.9
POWER/NON-ELECT. MACH	8.4	8.3	7.1	7.1	4.1	3.8	3.4	3.1	3.2	2.9	3.1	3.1
ELECT. MACH./APPARATU	2.1	2.4	2.0	2.1	0.5	0.5	0.4	0.4	0.9	1.1	0.7	0.7
TRANSPORT EQUIPMENT	5.1	4.9	4.1	3.9	4.4	4.2	2.9	2.2	4.7	5.0	4.6	4.3
AUTOMOTIVE PRODUCTS	3.3	2.6	2.5	2.2	2.7	2.4	1.6	1.3	4.2	4.3	4.0	3.7
CHEMICALS	3.8	4.3	4.1	4.0	1.2	1.2	0.9	0.9	0.4	0.4	0.5	0.5
MEDICAL/PHARM. PROD.	1.1	1.2	1.3	1.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.6	0.7	0.6	0.6	0.3	0.3	0.4	0.4	0.2	0.2	0.2	0.3
OTHER MANUFACTURED PROD.	5.6	5.2	3.9	3.8	0.1	-0.9	-0.8	-0.5	2.1	1.0	0.5	0.5
TEXTILES AND CLOTHING	-0.8	-1.0	-1.2	-1.0	-0.6	-1.0	-1.0	-1.1	0.3	0.2	0.0	-0.1
IRON AND STEEL	1.9	1.8	1.5	1.4	0.1	0.0	-0.1	0.1	1.3	1.1	0.9	1.0
PAPER/ARTIC. OF PAPER	0.4	0.4	0.4	0.4	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.0
NON-METAL. MIN. MANUF	0.9	1.0	0.9	0.8	0.0	0.0	0.0	-0.1	0.0	0.1	0.0	0.0
OTHER PRODUCTS	0.9	-0.3	-0.4	0.0	0.5	0.4	0.3	0.3	0.0	0.0	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	98	99	90	96	62	58	53	52	49	46	43	41
PRIMARY PRODUCTS	16	18	18	19	10	12	12	14	1	1	1	1
AGRICULTURAL PRODUCTS	168	165	138	133	106	121	100	104	9	7	5	0
MINING PRODUCTS	3	5	4	5	2	2	2	2	0	0	0	0
NON-FERROUS METALS	200	500	250	250	200	100	100	100	20	20	0	14
FUELS	2	3	2	2	1	1	1	1	0	0	0	0
PETROLEUM/PETR. PR	2	3	2	2	0	1	1	1	0	0	0	0
NON-AGRICULT. RAW MAT.				200								
MANUFACTURED PRODUCTS	549	494	405	384	448	318	231	214	753	511	439	400
MACHINERY	1829	1411	1233	1130	1800	933	556	490	5300	5200	5100	1667
OFFICE/TELECOM. EQUIP	850	300	300	340	300	220	129	138			1100	1000
POWER/NON-ELECT. MACH	2200	2175	2467	1875			3500	3200				3200
ELECT. MACH./APPARATU	2200	2500	2100	2200		600	500	500			800	800
TRANSPORT EQUIPMENT	564	590	510	455	4500	4300	3000	2300				
AUTOMOTIVE PRODUCTS					2800	2500	1700	1400				
CHEMICALS	733	960	686	544	700	500	250	229	300	233	225	200
MEDICAL/PHARM. PROD.												
PLASTICS	400	800	700	400								
OTHER MANUFACTURED PROD.	251	224	183	178	104	74	79	87	240	142	120	120
TEXTILES AND CLOTHING	58	52	48	52	40	29	29	21	200	150	100	80
IRON AND STEEL	2000	1900	1600	800	200	100	67	150				1100
PAPER/ARTIC. OF PAPER				500				300				
NON-METAL. MIN. MANUF			1000	900	100	100	100	50	100	200	100	100
OTHER PRODUCTS	143	86	78	100	600	300	200	200	100	100	100	100

Annex

TABLE 17.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	80.8	78.7	77.8	74.7	88.3	84.9	81.3	81.0	93.3	91.0	90.1	89.9
AGRICULTURAL PRODUCTS	5.9	6.3	7.7	8.3	6.2	6.2	7.5	7.9	3.7	4.7	5.9	5.8
MINING PRODUCTS	74.9	72.4	70.1	66.4	82.1	78.7	73.8	72.8	89.7	86.3	84.2	84.1
NON-FERROUS METALS	0.5	0.2	0.5	0.5	0.4	0.3	0.7	0.7	1.7	1.6	1.9	2.1
FUELS	73.8	71.7	68.7	64.4	80.7	77.0	72.1	71.5	86.0	82.9	80.2	79.3
PETROLEUM/PETR. PR	70.3	67.8	64.8	61.1	79.9	75.7	70.5	70.5	68.3	65.7	63.8	62.2
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	14.3	16.2	17.8	19.9	11.3	14.4	17.7	18.4	6.3	8.7	9.6	10.1
MACHINERY	1.6	2.2	2.2	2.5	1.1	2.0	3.0	3.3	0.3	0.3	0.3	0.9
OFFICE/TELECOM. EQUIP	0.5	1.2	1.2	1.3	1.1	1.6	2.3	2.6	0.0	0.0	0.3	0.3
POWER/NON-ELECT. MACH	0.9	1.0	0.7	1.0	0.0	0.0	0.3	0.3	0.0	0.0	0.0	0.3
ELECT. MACH./APPARATU	0.2	0.2	0.2	0.3	0.0	0.3	0.3	0.3	0.0	0.0	0.3	0.3
TRANSPORT EQUIPMENT	2.6	2.4	2.4	2.8	0.4	0.3	0.3	0.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.4	0.3	0.3	0.3	0.0	0.0	0.0	0.0
CHEMICALS	1.4	1.2	1.7	2.3	0.7	1.0	2.0	2.3	0.7	0.9	1.2	1.5
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.5	0.2	0.2	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	8.7	10.2	11.3	12.4	9.1	11.5	12.5	12.5	5.0	7.5	7.7	7.6
TEXTILES AND CLOTHING	4.4	5.1	5.5	5.3	3.6	4.6	4.6	4.6	1.0	1.2	1.5	1.5
IRON AND STEEL	0.2	0.2	0.2	0.5	0.4	0.7	1.0	0.7	0.0	0.0	0.0	0.3
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.2	0.3	0.4	0.3	0.3	0.7	0.3	0.3	0.3	0.3
OTHER PRODUCTS	4.9	5.1	4.3	5.3	0.4	0.7	1.0	1.0	0.3	0.3	0.3	0.3
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	12.9	14.4	15.3	14.7	14.2	17.0	18.6	21.3	2.1	2.0	2.1	2.2
AGRICULTURAL PRODUCTS	10.0	10.5	11.8	11.5	10.7	13.1	14.3	15.6	0.7	0.7	0.7	0.0
MINING PRODUCTS	2.6	3.7	3.5	3.1	2.4	2.3	2.5	3.1	0.7	0.7	0.7	0.7
NON-FERROUS METALS	1.0	1.2	1.3	1.3	1.2	0.6	1.2	1.3	0.7	0.7	0.0	0.7
FUELS	1.4	2.0	1.6	1.3	1.2	1.1	1.2	1.3	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	1.4	2.0	1.6	1.3	0.6	1.1	1.2	1.3	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.2	0.2	0.3	0.5	1.2	1.1	1.9	2.5	0.7	0.7	1.4	1.5
MANUFACTURED PRODUCTS	79.8	80.9	80.6	79.3	82.2	79.5	77.6	75.0	97.9	97.3	97.1	97.1
MACHINERY	30.5	31.1	29.8	29.6	32.0	31.8	31.1	30.6	36.3	35.4	36.4	36.8
OFFICE/TELECOM. EQUIP	4.0	3.7	4.0	4.5	5.3	6.3	5.6	6.9	8.2	8.2	7.9	7.4
POWER/NON-ELECT. MACH	21.0	21.3	19.9	19.6	24.3	21.6	21.7	20.0	21.9	19.7	22.1	23.5
ELECT. MACH./APPARATU	5.2	6.1	5.6	5.8	3.0	3.4	3.1	3.1	6.2	7.5	5.7	5.9
TRANSPORT EQUIPMENT	14.8	14.4	13.7	13.1	26.6	24.4	18.6	14.4	32.2	34.0	32.9	31.6
AUTOMOTIVE PRODUCTS	7.9	6.4	6.7	5.8	16.6	14.2	10.6	8.8	28.8	29.3	28.6	27.2
CHEMICALS	10.5	11.7	12.9	12.8	8.3	8.5	9.3	10.0	4.1	4.8	6.4	7.4
MEDICAL/PHARM. PROD.	2.6	2.9	3.5	3.4	0.6	0.6	0.6	0.6	0.0	0.0	0.0	0.0
PLASTICS	1.9	2.0	1.9	2.1	1.8	1.7	2.5	2.5	1.4	1.4	1.4	2.2
OTHER MANUFACTURED PROD.	22.1	23.0	23.1	22.8	15.4	14.8	18.6	20.6	24.7	23.1	21.4	22.1
TEXTILES AND CLOTHING	2.6	2.7	3.0	2.9	2.4	2.3	2.5	1.9	4.1	4.1	3.6	2.9
IRON AND STEEL	4.8	4.6	4.3	4.2	1.2	1.1	1.2	1.9	8.9	7.5	6.4	8.1
PAPER/ARTIC. OF PAPER	1.0	1.0	1.1	1.3	1.2	1.1	1.2	1.9	0.7	0.7	0.7	0.0
NON-METAL. MIN. MANUF	2.1	2.4	2.7	2.4	0.6	0.6	0.6	0.6	0.7	1.4	0.7	0.7
OTHER PRODUCTS	7.1	4.4	3.8	5.5	3.6	3.4	3.7	3.8	0.7	0.7	0.7	0.7

Annex

TABLE 17.4 - IMPORTS AND EXPORTS GROWTH RATES WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-8.8	-3.3	0.5	-4.6	-5.2	11.3	0.0	0.0	-5.4	7.0	0.6	1.5
PRIMARY PRODUCTS	-13.8	-5.8	-0.6	-8.4	-9.0	7.0	-4.2	-0.4	-6.0	4.3	-0.3	1.4
AGRICULTURAL PRODUCTS	0.0	4.0	23.1	3.1	0.0	11.8	21.1	4.3	-8.3	36.4	26.7	0.0
MINING PRODUCTS	-14.9	-6.6	-2.7	-9.6	-9.6	6.7	-6.3	-1.3	-5.9	3.0	-1.8	1.5
NON-FERROUS METALS	100.0	-50.0	100.0	0.0	0.0	0.0	100.0	0.0	-16.7	0.0	20.0	16.7
FUELS	-14.9	-6.0	-3.7	-10.5	-9.8	6.3	-6.4	-0.9	-5.8	3.1	-2.6	0.4
PETROLEUM/PETR. PR	-12.3	-6.7	-3.9	-10.0	-9.9	5.5	-6.9	0.0	-6.4	2.9	-2.4	-1.0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	17.3	9.8	10.4	6.8	40.9	41.9	22.7	3.7	5.6	47.4	10.7	6.5
MACHINERY	40.0	28.6	0.0	11.1	200.0	100.0	50.0	11.1		0.0	0.0	200.0
OFFICE/TELECOM. EQUIP	0.0	150.0	0.0	0.0	200.0	66.7	40.0	14.3				0.0
POWER/NON-ELECT. MACH	33.3	0.0	-25.0	33.3				0.0				
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0			0.0	0.0				0.0
TRANSPORT EQUIPMENT	57.1	-9.1	0.0	10.0	0.0	0.0	0.0	0.0				
AUTOMOTIVE PRODUCTS						0.0	0.0	0.0				
CHEMICALS	-25.0	-16.7	40.0	28.6	0.0	50.0	100.0	16.7	-33.3	50.0	33.3	25.0
MEDICAL/PHARM. PROD.												
PLASTICS	0.0	-50.0	0.0	100.0								
OTHER MANUFACTURED PROD.	12.1	13.5	11.9	4.3	31.6	40.0	8.6	0.0	0.0	60.0	4.2	0.0
TEXTILES AND CLOTHING	11.8	10.5	9.5	-8.7	42.9	40.0	0.0	0.0	50.0	33.3	25.0	0.0
IRON AND STEEL	0.0	0.0	0.0	100.0	0.0	100.0	50.0	-33.3	-100.0			
PAPER/ARTIC. OF PAPER	-100.0											
NON-METAL. MIN. MANUF	-100.0			0.0	0.0	0.0	0.0	100.0		0.0	0.0	0.0
OTHER PRODUCTS	31.3	0.0	-14.3	16.7	0.0	100.0	50.0	0.0	0.0	0.0	0.0	0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	6.9	-2.6	-9.0	2.7	9.7	4.1	-8.5	-0.6	9.8	0.7	-4.8	-2.9
PRIMARY PRODUCTS	-3.6	9.3	-3.4	-1.8	-7.7	25.0	0.0	13.3	50.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	0.0	2.4	2.3	0.0	0.0	27.8	0.0	8.7		0.0	0.0	-100.0
MINING PRODUCTS	-15.4	36.4	-13.3	-7.7	-33.3	0.0	0.0	25.0	0.0	0.0	0.0	0.0
NON-FERROUS METALS	-20.0	25.0	0.0	0.0	0.0	-50.0	100.0	0.0	0.0	0.0	-100.0	
FUELS	-14.3	33.3	-25.0	-16.7	-33.3	0.0	0.0	0.0				
PETROLEUM/PETR. PR	-14.3	33.3	-25.0	-16.7	-66.7	100.0	0.0	0.0				
NON-AGRICULT. RAW MAT.	-50.0	0.0	0.0	100.0	0.0	0.0	50.0	33.3	0.0	0.0	100.0	0.0
MANUFACTURED PRODUCTS	9.8	-1.2	-9.4	1.0	13.9	0.7	-10.7	-4.0	10.0	0.0	-4.9	-2.9
MACHINERY	16.4	-0.8	-12.6	1.8	8.0	3.7	-10.7	-2.0	8.2	-1.9	-1.9	-2.0
OFFICE/TELECOM. EQUIP	6.2	-11.8	0.0	13.3	0.0	22.2	-18.2	22.2	0.0	0.0	-8.3	-9.1
POWER/NON-ELECT. MACH	14.3	-1.1	-14.9	1.4	10.8	-7.3	-7.9	-8.6	6.7	-9.4	6.9	3.2
ELECT. MACH./APPARATU	29.4	13.6	-16.0	4.8	25.0	20.0	-16.7	0.0	28.6	22.2	-27.3	0.0
TRANSPORT EQUIPMENT	5.1	-4.8	-13.6	-2.0	36.4	-4.4	-30.2	-23.3	14.6	6.4	-8.0	-6.5
AUTOMOTIVE PRODUCTS	-2.9	-21.2	-3.8	-12.0	27.3	-10.7	-32.0	-17.6	16.7	2.4	-7.0	-7.5
CHEMICALS	4.8	9.1	0.0	2.1	0.0	7.1	0.0	6.7	0.0	16.7	28.6	11.1
MEDICAL/PHARM. PROD.	22.2	9.1	8.3	0.0	0.0	0.0	0.0	0.0				
PLASTICS	0.0	0.0	-12.5	14.3	-25.0	0.0	33.3	0.0	0.0	0.0	0.0	50.0
OTHER MANUFACTURED PROD.	4.5	1.1	-8.5	1.2	8.3	0.0	15.4	10.0	5.9	-5.6	-11.8	0.0
TEXTILES AND CLOTHING	22.2	0.0	0.0	0.0	0.0	0.0	0.0	-25.0	0.0	0.0	-16.7	-20.0
IRON AND STEEL	-9.1	-5.0	-15.8	0.0	0.0	0.0	0.0	50.0	8.3	-15.4	-18.2	22.2
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	25.0	0.0	0.0	0.0	50.0	0.0	0.0	0.0	-100.0
NON-METAL. MIN. MANUF	0.0	11.1	0.0	-10.0	0.0	0.0	0.0	0.0	0.0	100.0	-50.0	0.0
OTHER PRODUCTS	-6.3	-40.0	-22.2	50.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Annex

TABLE 18.1 - IMPORTS AND EXPORTS WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS (BN ECU)											
ALL PRODUCTS	6.1	5.4	6.2	6.4	4.1	4.1	4.2	3.9	10.9	11.9	13.3	13.1
PRIMARY PRODUCTS	4.8	4.1	4.7	4.7	2.7	2.7	2.4	2.3	9.7	10.4	11.3	11.2
AGRICULTURAL PRODUCTS	2.7	2.4	2.6	2.7	1.8	1.9	1.7	1.5	3.5	4.1	4.8	4.5
MINING PRODUCTS	2.1	1.7	2.0	1.9	0.9	0.8	0.7	0.8	6.1	6.3	6.4	6.6
NON-FERROUS METALS	0.3	0.3	0.4	0.3	0.1	0.1	0.1	0.1	0.7	0.7	0.8	0.9
FUELS	1.0	0.8	0.9	0.8	0.1	0.2	0.1	0.1	3.7	3.9	3.8	3.9
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.5	0.4	0.4	0.3
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1	0.1
MANUFACTURED PRODUCTS	1.1	1.1	1.3	1.5	1.2	1.2	1.5	1.3	0.7	0.8	1.1	1.2
MACHINERY	0.3	0.3	0.4	0.4	0.2	0.2	0.3	0.3	0.1	0.1	0.2	0.2
OFFICE/TELECOM. EQUIP	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.2	0.0	0.0	0.1	0.1
ELECT. MACH./APPARATU	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.2	0.2	0.2	0.2	0.3	0.3	0.2	0.2	0.1	0.1	0.1	0.1
AUTOMOTIVE PRODUCTS	0.1	0.1	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1
CHEMICALS	0.2	0.2	0.3	0.3	0.3	0.3	0.4	0.3	0.2	0.2	0.3	0.4
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	0.4	0.4	0.5	0.6	0.4	0.5	0.6	0.5	0.3	0.4	0.5	0.5
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	0.2	0.1	0.2	0.1	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.2	0.1
OTHER PRODUCTS	0.2	0.2	0.2	0.2	0.2	0.2	0.4	0.3	0.5	0.6	0.9	0.7
	EXPORTS (BN ECU)											
ALL PRODUCTS	7.3	8.2	10.0	10.7	7.9	8.1	9.6	9.5	6.3	7.7	8.7	7.4
PRIMARY PRODUCTS	0.6	0.6	0.7	0.7	0.6	0.7	0.7	0.6	0.1	0.1	0.1	0.1
AGRICULTURAL PRODUCTS	0.5	0.5	0.5	0.5	0.3	0.5	0.5	0.4	0.0	0.0	0.1	0.1
MINING PRODUCTS	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	6.4	7.2	8.9	9.6	6.8	6.9	8.3	8.3	6.1	7.5	8.4	7.2
MACHINERY	2.2	2.5	3.2	3.5	2.3	2.8	3.3	3.5	1.9	2.3	2.6	2.2
OFFICE/TELECOM. EQUIP	0.4	0.4	0.6	0.8	1.1	1.3	1.5	1.6	1.0	1.1	1.1	1.0
POWER/NON-ELECT. MACH	1.4	1.6	2.1	2.2	0.9	1.2	1.4	1.4	0.7	0.9	1.1	0.9
ELECT. MACH./APPARATU	0.4	0.5	0.6	0.6	0.3	0.3	0.4	0.5	0.3	0.3	0.3	0.3
TRANSPORT EQUIPMENT	0.7	0.9	1.2	1.4	2.0	1.2	1.8	1.5	2.7	3.6	4.2	3.4
AUTOMOTIVE PRODUCTS	0.5	0.5	0.9	1.1	0.3	0.4	0.6	0.7	2.6	3.2	3.7	3.2
CHEMICALS	1.3	1.5	1.7	1.6	1.1	1.2	1.3	1.4	0.3	0.3	0.4	0.4
MEDICAL/PHARM. PROD.	0.4	0.4	0.5	0.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	2.2	2.4	2.8	3.0	1.4	1.6	1.9	1.9	1.1	1.2	1.3	1.3
TEXTILES AND CLOTHING	0.3	0.3	0.3	0.4	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1
IRON AND STEEL	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.3
PAPER/ARTIC. OF PAPER	0.3	0.3	0.3	0.4	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
OTHER PRODUCTS	0.4	0.3	0.4	0.4	0.5	0.5	0.6	0.6	0.1	0.1	0.1	0.1

Annex

TABLE 18.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	1.2	2.8	3.8	4.3	3.8	4.0	5.4	5.6	-4.6	-4.2	-4.6	-5.7
PRIMARY PRODUCTS	-4.2	-3.5	-4.0	-4.0	-2.1	-2.0	-1.7	-1.7	-9.6	-10.3	-11.2	-11.1
AGRICULTURAL PRODUCTS	-2.2	-1.9	-2.1	-2.2	-1.5	-1.4	-1.2	-1.1	-3.5	-4.1	-4.7	-4.4
MINING PRODUCTS	-2.0	-1.6	-1.9	-1.8	-0.7	-0.6	-0.5	-0.6	-6.1	-6.3	-6.4	-6.6
NON-FERROUS METALS	-0.2	-0.2	-0.3	-0.2	-0.1	-0.1	-0.1	-0.1	-0.7	-0.7	-0.8	-0.9
FUELS	-1.0	-0.8	-0.9	-0.8	0.0	-0.1	0.0	0.0	-3.7	-3.9	-3.8	-3.9
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.5	-0.4	-0.4	-0.3
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	-0.1	0.0	-0.1	-0.1
MANUFACTURED PRODUCTS	5.3	6.1	7.6	8.1	5.6	5.7	6.8	7.0	5.4	6.7	7.3	6.0
MACHINERY	1.9	2.2	2.8	3.1	2.1	2.6	3.0	3.2	1.8	2.2	2.4	2.0
OFFICE/TELECOM. EQUIP	0.3	0.3	0.5	0.7	1.0	1.2	1.4	1.5	0.9	1.0	1.0	0.9
POWER/NON-ELECT. MACH	1.3	1.4	1.9	2.0	0.8	1.1	1.3	1.2	0.7	0.9	1.0	0.8
ELECT. MACH./APPARATU	0.4	0.5	0.5	0.5	0.3	0.3	0.4	0.5	0.3	0.3	0.3	0.3
TRANSPORT EQUIPMENT	0.5	0.7	1.0	1.2	1.7	0.9	1.6	1.3	2.6	3.5	4.1	3.3
AUTOMOTIVE PRODUCTS	0.4	0.4	0.8	1.0	0.1	0.2	0.5	0.6	2.5	3.1	3.6	3.1
CHEMICALS	1.1	1.3	1.4	1.3	0.8	0.9	0.9	1.1	0.1	0.1	0.1	0.0
MEDICAL/PHARM. PROD.	0.3	0.3	0.4	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	1.8	2.0	2.3	2.4	1.0	1.1	1.3	1.4	0.8	0.8	0.8	0.8
TEXTILES AND CLOTHING	0.3	0.3	0.3	0.3	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1
IRON AND STEEL	0.1	0.1	0.2	0.2	-0.2	-0.1	-0.2	-0.1	0.1	0.1	0.1	0.2
PAPER/ARTIC. OF PAPER	0.3	0.3	0.3	0.4	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	-0.1	0.0
OTHER PRODUCTS	0.2	0.1	0.2	0.2	0.3	0.3	0.2	0.3	-0.4	-0.5	-0.8	-0.6
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	120	152	161	167	193	198	229	244	58	65	65	56
PRIMARY PRODUCTS	13	15	15	15	22	26	29	26	1	1	1	1
AGRICULTURAL PRODUCTS	19	21	19	19	17	26	29	27	0	0	2	2
MINING PRODUCTS	5	6	5	5	22	25	29	25	0	0	0	0
NON-FERROUS METALS	33	33	25	33	0	0	0	0	0	0	0	0
FUELS	0	0	0	0	100	50	100	100	0	0	0	0
PETROLEUM/PETR. PR					100	100	100	100	0	0	0	0
NON-AGRICULT. RAW MAT.									0		0	0
MANUFACTURED PRODUCTS	582	655	685	640	567	575	553	638	871	938	764	600
MACHINERY	733	833	800	875	1150	1400	1100	1167	1900	2300	1300	1100
OFFICE/TELECOM. EQUIP	400	400	600	800	1100	1300	1500	1600	1000	1100	1100	1000
POWER/NON-ELECT. MACH	1400	800	1050	1100	900	1200	1400	700			1100	900
ELECT. MACH./APPARATU			600	600								
TRANSPORT EQUIPMENT	350	450	600	700	667	400	900	750	2700	3600	4200	3400
AUTOMOTIVE PRODUCTS	500	500	900	1100	150	200	600	700	2600	3200	3700	3200
CHEMICALS	650	750	567	533	367	400	325	467	150	150	133	100
MEDICAL/PHARM. PROD.	400	400	500	500								
PLASTICS												
OTHER MANUFACTURED PROD.	550	600	560	500	350	320	317	380	367	300	260	260
TEXTILES AND CLOTHING				400	100	200	200	200				
IRON AND STEEL					0	0	0	0	200	200	200	300
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	300	300	300	300					100	100	50	100
OTHER PRODUCTS	200	150	200	200	250	250	150	200	20	17	11	14

Annex

TABLE 18.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	78.7	75.9	75.8	73.4	65.9	65.9	57.1	59.0	89.0	87.4	85.0	85.5
AGRICULTURAL PRODUCTS	44.3	44.4	41.9	42.2	43.9	46.3	40.5	38.5	32.1	34.5	36.1	34.4
MINING PRODUCTS	34.4	31.5	32.3	29.7	22.0	19.5	16.7	20.5	56.0	52.9	48.1	50.4
NON-FERROUS METALS	4.9	5.6	6.5	4.7	2.4	2.4	2.4	2.6	6.4	5.9	6.0	6.9
FUELS	16.4	14.8	14.5	12.5	2.4	4.9	2.4	2.6	33.9	32.8	28.6	29.8
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	2.4	2.4	2.4	2.6	4.6	3.4	3.0	2.3
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.0	0.8	0.8
MANUFACTURED PRODUCTS	18.0	20.4	21.0	23.4	29.3	29.3	35.7	33.3	6.4	6.7	8.3	9.2
MACHINERY	4.9	5.6	6.5	6.3	4.9	4.9	7.1	7.7	0.9	0.8	1.5	1.5
OFFICE/TELECOM. EQUIP	1.6	1.9	1.6	1.6	2.4	2.4	2.4	2.6	0.9	0.8	0.8	0.8
POWER/NON-ELECT. MACH	1.6	3.7	3.2	3.1	2.4	2.4	2.4	5.1	0.0	0.0	0.8	0.8
ELECT. MACH./APPARATU	0.0	0.0	1.6	1.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	3.3	3.7	3.2	3.1	7.3	7.3	4.8	5.1	0.9	0.8	0.8	0.8
AUTOMOTIVE PRODUCTS	1.6	1.9	1.6	1.6	4.9	4.9	2.4	2.6	0.9	0.8	0.8	0.8
CHEMICALS	3.3	3.7	4.8	4.7	7.3	7.3	9.5	7.7	1.8	1.7	2.3	3.1
MEDICAL/PHARM. PROD.	1.6	1.9	1.6	1.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	6.6	7.4	8.1	9.4	9.8	12.2	14.3	12.8	2.8	3.4	3.8	3.8
TEXTILES AND CLOTHING	0.0	0.0	0.0	1.6	2.4	2.4	2.4	2.6	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	4.9	2.4	4.8	2.6	0.9	0.8	0.8	0.8
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.6	1.9	1.6	1.6	0.0	0.0	0.0	0.0	0.9	0.8	1.5	0.8
OTHER PRODUCTS	3.3	3.7	3.2	3.1	4.9	4.9	9.5	7.7	4.6	5.0	6.8	5.3
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	8.2	7.3	7.0	6.5	7.6	8.6	7.3	6.3	1.6	1.3	1.1	1.4
AGRICULTURAL PRODUCTS	6.8	6.1	5.0	4.7	3.8	6.2	5.2	4.2	0.0	0.0	1.1	1.4
MINING PRODUCTS	1.4	1.2	1.0	0.9	2.5	2.5	2.1	2.1	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.4	1.2	1.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.0	0.0	0.0	0.0	1.3	1.2	1.0	1.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	1.3	1.2	1.0	1.1	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	1.3	1.2	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	87.7	87.8	89.0	89.7	86.1	85.2	86.5	87.4	96.8	97.4	96.6	97.3
MACHINERY	30.1	30.5	32.0	32.7	29.1	34.6	34.4	36.8	30.2	29.9	29.9	29.7
OFFICE/TELECOM. EQUIP	5.5	4.9	6.0	7.5	13.9	16.0	15.6	16.8	15.9	14.3	12.6	13.5
POWER/NON-ELECT. MACH	19.2	19.5	21.0	20.6	11.4	14.8	14.6	14.7	11.1	11.7	12.6	12.2
ELECT. MACH./APPARATU	5.5	6.1	6.0	5.6	3.8	3.7	4.2	5.3	4.8	3.9	3.4	4.1
TRANSPORT EQUIPMENT	9.6	11.0	12.0	13.1	25.3	14.8	18.8	15.8	42.9	46.8	48.3	45.9
AUTOMOTIVE PRODUCTS	6.8	6.1	9.0	10.3	3.8	4.9	6.3	7.4	41.3	41.6	42.5	43.2
CHEMICALS	17.8	18.3	17.0	15.0	13.9	14.8	13.5	14.7	4.8	3.9	4.6	5.4
MEDICAL/PHARM. PROD.	5.5	4.9	5.0	4.7	1.3	1.2	1.0	1.1	0.0	0.0	0.0	0.0
PLASTICS	2.7	2.4	3.0	2.8	3.8	3.7	3.1	3.2	1.6	1.3	1.1	1.4
OTHER MANUFACTURED PROD.	30.1	29.3	28.0	28.0	17.7	19.8	19.8	20.0	17.5	15.6	14.9	17.6
TEXTILES AND CLOTHING	4.1	3.7	3.0	3.7	1.3	2.5	2.1	2.1	1.6	1.3	1.1	1.4
IRON AND STEEL	1.4	1.2	2.0	1.9	0.0	0.0	0.0	0.0	3.2	2.6	2.3	4.1
PAPER/ARTIC. OF PAPER	4.1	3.7	3.0	3.7	1.3	2.5	2.1	2.1	1.6	1.3	1.1	1.4
NON-METAL. MIN. MANUF	4.1	3.7	3.0	2.8	1.3	1.2	1.0	1.1	1.6	1.3	1.1	1.4
OTHER PRODUCTS	5.5	3.7	4.0	3.7	6.3	6.2	6.3	6.3	1.6	1.3	1.1	1.4

Annex

TABLE 18.4 - IMPORTS AND EXPORTS GROWTH RATES WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1992	1993	1994	1995	1992	1993	1994	1995	1992	1993	1994	1995
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	3.4	-11.5	14.8	3.2	-8.9	0.0	2.4	-7.1	-9.2	9.2	11.8	-1.5
PRIMARY PRODUCTS	4.3	-14.6	14.6	0.0	-10.0	0.0	-11.1	-4.2	-7.6	7.2	8.7	-0.9
AGRICULTURAL PRODUCTS	8.0	-11.1	8.3	3.8	-5.3	5.6	-10.5	-11.8	-5.4	17.1	17.1	-6.2
MINING PRODUCTS	0.0	-19.0	17.6	-5.0	-18.2	-11.1	-12.5	14.3	-10.3	3.3	1.6	3.1
NON-FERROUS METALS	0.0	0.0	33.3	-25.0	0.0	0.0	0.0	0.0	-30.0	0.0	14.3	12.5
FUELS	25.0	-20.0	12.5	-11.1	-50.0	100.0	-50.0	0.0	-2.6	5.4	-2.6	2.6
PETROLEUM/PETR. PR					0.0	0.0	0.0	0.0	25.0	-20.0	0.0	-25.0
NON-AGRICULT. RAW MAT.									0.0	-100.0		0.0
MANUFACTURED PRODUCTS	10.0	0.0	18.2	15.4	-7.7	0.0	25.0	-13.3	-12.5	14.3	37.5	9.1
MACHINERY	0.0	0.0	33.3	0.0	0.0	0.0	50.0	0.0	0.0	0.0	100.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.0	100.0	0.0	0.0	0.0	0.0	0.0	100.0				0.0
ELECT. MACH./APPARATU				0.0								
TRANSPORT EQUIPMENT	0.0	0.0	0.0	0.0	0.0	0.0	-33.3	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	-33.3	0.0	-50.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.0	0.0	50.0	0.0	0.0	0.0	33.3	-25.0	0.0	0.0	50.0	33.3
MEDICAL/PHARM. PROD.		0.0	0.0	0.0								
PLASTICS												
OTHER MANUFACTURED PROD.	0.0	0.0	25.0	20.0	0.0	25.0	20.0	-16.7	-25.0	33.3	25.0	0.0
TEXTILES AND CLOTHING					0.0	0.0	0.0	0.0				
IRON AND STEEL					0.0	-50.0	100.0	-50.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0					0.0	0.0	100.0	-50.0
OTHER PRODUCTS	-33.3	0.0	0.0	0.0	0.0	0.0	100.0	-25.0	-28.6	20.0	50.0	-22.2
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	1.4	12.3	22.0	7.0	3.9	2.5	18.5	-1.0	3.3	22.2	13.0	-14.9
PRIMARY PRODUCTS	0.0	0.0	16.7	0.0	0.0	16.7	0.0	-14.3	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	25.0	0.0	0.0	0.0	-25.0	66.7	0.0	-20.0				0.0
MINING PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-FERROUS METALS	0.0	0.0	0.0	0.0								
FUELS					0.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR					0.0	0.0	0.0	0.0				
NON-AGRICULT. RAW MAT.									0.0	-100.0		
MANUFACTURED PRODUCTS	4.9	12.5	23.6	7.9	4.6	1.5	20.3	0.0	1.7	23.0	12.0	-14.3
MACHINERY	10.0	13.6	28.0	9.4	0.0	21.7	17.9	6.1	-5.0	21.1	13.0	-15.4
OFFICE/TELECOM. EQUIP	0.0	0.0	50.0	33.3	0.0	18.2	15.4	6.7	-9.1	10.0	0.0	-9.1
POWER/NON-ELECT. MACH	16.7	14.3	31.3	4.8	0.0	33.3	16.7	0.0	16.7	28.6	22.2	-18.2
ELECT. MACH./APPARATU	0.0	25.0	20.0	0.0	0.0	0.0	33.3	25.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	-12.5	28.6	33.3	16.7	17.6	-40.0	50.0	-16.7	8.0	33.3	16.7	-19.0
AUTOMOTIVE PRODUCTS	25.0	0.0	80.0	22.2	0.0	33.3	50.0	16.7	8.3	23.1	15.6	-13.5
CHEMICALS	18.2	15.4	13.3	-5.9	0.0	9.1	8.3	7.7	0.0	0.0	33.3	0.0
MEDICAL/PHARM. PROD.	33.3	0.0	25.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	0.0	9.1	16.7	7.1	7.7	14.3	18.7	0.0	-8.3	9.1	8.3	0.0
TEXTILES AND CLOTHING	0.0	0.0	0.0	33.3	0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	100.0	0.0					0.0	0.0	0.0	50.0
PAPER/ARTIC. OF PAPER	50.0	0.0	0.0	33.3	0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	-20.0	-25.0	33.3	0.0	0.0	0.0	20.0	0.0	0.0	0.0	0.0	0.0

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