

THE EUROPEAN UNION AND WORLD TRADE

**EUROPEAN UNION TRADE DEVELOPMENTS
FOR THE YEAR 1994,
COMPARISON WITH THE UNITED STATES AND JAPAN**



**EUROPEAN COMMISSION
DIRECTORATE GENERAL FOR EXTERNAL ECONOMIC RELATIONS
Unit for analysis and policy planning**

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TABLE OF CONTENTS

GENERAL REMARKS	1
CHAPTER 1 - SUMMARY OF DEVELOPMENTS	2
CHAPTER 2 - GENERAL OVERVIEW	5
2.1 World economic developments.....	5
2.2 The European Union	8
2.3 Rest of Europe.....	9
2.4 United States	10
2.5 Japan	12
CHAPTER 3 - GEOGRAPHIC BREAKDOWN OF TRADE OF THE EUROPEAN UNION, THE UNITED STATES AND JAPAN	14
3.1 Developments in EU trade	14
3.2 Developments in US trade	17
3.3 Developments in Japanese trade	20
CHAPTER 4 - EUROPEAN UNION, UNITED STATES AND JAPAN TRADE - BREAKDOWN BY PRODUCT GROUP	24
4.1 Main categories of products	24
4.2 Trade by group of products	27
4.2.1 Petroleum and petroleum products	28
4.2.2 Transport equipment.....	29
4.2.3 Machinery	31
4.2.4 Chemicals	32
4.2.5 Textiles and clothing	34
ANNEX	A-1
Table of contents	A-1
Definition of country groupings.....	A-2
Definition of product groupings.....	A-3
Statistical tables	A-4

GENERAL REMARKS

1) Sources and trade data

Unless otherwise indicated in the text, data concerning the Union originate from EUROSTAT and the figures for the United States and Japan from Comtrade, the United Nations data base.

Import values include CIF (cost, freight, insurance) and export value are FOB (free on board). All trade flows (imports, exports and trade balances) reflect the data as given by the reporting countries. There may be a divergence between the level of trade reported by one country and the equivalent trade flow reported by a partner country.

2) Country groupings

The aggregate of the various country groupings is not equal to the value of "EXTRA 12" or "WORLD", since some countries appear in more than one grouping, whilst others are not included in any group. The composition of the various groupings is listed in the annex.

3) Exchange rates (1 ECU = ...)

Year	US dollar	Yen
1991	1.234	166.49
1992	1.298	164.20
1993	1.172	130.10
1994	1.190	121.31

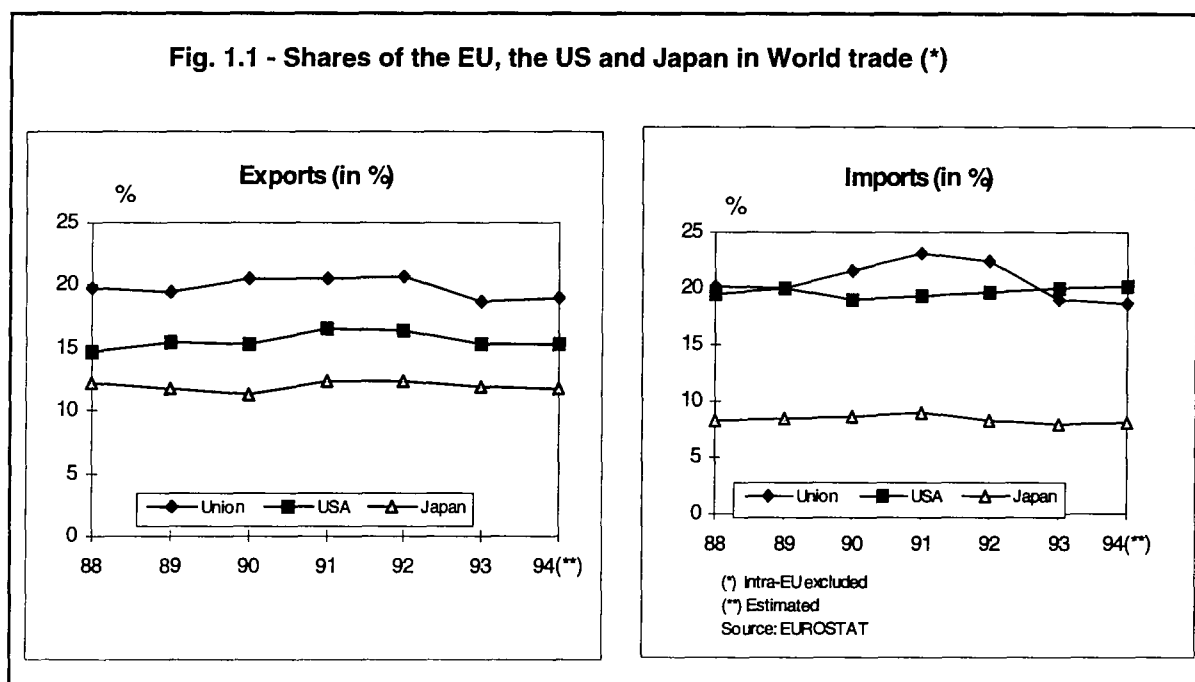
Signs and abbreviations

- data not available
- ... percentages bigger than 1000
- bn billion
- ECU European Currency Unit

SUMMARY OF DEVELOPMENTS

The economic recovery that started hesitantly in 1992/1993 gained pace in 1994, marking the end of a long cyclical recession in most of the OECD countries. Growth in North America, the Union and the rest of Western Europe exceeded expectations and, especially for the Union, economic activity picked up significantly during the year, led by investment and exports. The same factors were responsible for the acceleration of growth in the US, where production reached full capacity levels.

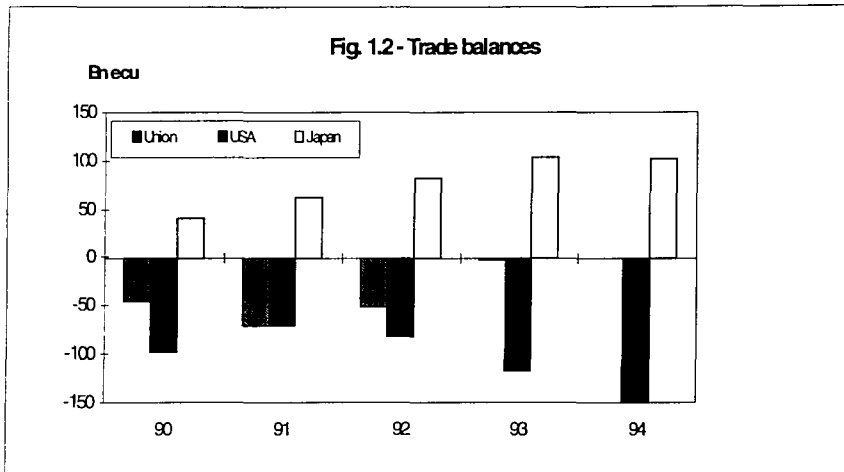
Fig. 1.1 - Shares of the EU, the US and Japan in World trade (*)



Some positive signs were also evident in the Japanese economy, although the recovery still seems to be in its early stages. Both in Latin America and in South-East Asia¹, production growth remained vigorous (particularly in China), although in South-East Asia there were some signs of overheating began to appear. Growth in the African region showed some recovery but generally continued to lag behind the economic performance of the rest of the world, especially in per capita terms.

In parallel with the economic upswing, world trade expanded vigorously, reaching a record growth of more than 10% in volume terms, one of the highest world trade growth rates since 1975. This expansion outpaced world Gross Domestic Product (GDP) growth at a rate of four to one (against the traditional rate of two to one). This trend is expected to continue for some time, although it is still unclear to what extent this cyclical phenomenon is due to structural reasons - such as the improved confidence resulting from implementation of the Uruguay Round outcome, the establishment of the WTO, or the proliferation of regional trade initiatives - or the general trend towards greater economic liberalisation in nearly every part of the world.

¹ ASEAN plus Hong Kong, Taiwan, South Korea and China



As both internal EU and external demand increased, EU imports and exports expanded strongly, by more than 10%². For the US, continued economic growth diverted exports toward the home market while imports continued to increase vigorously, albeit at a

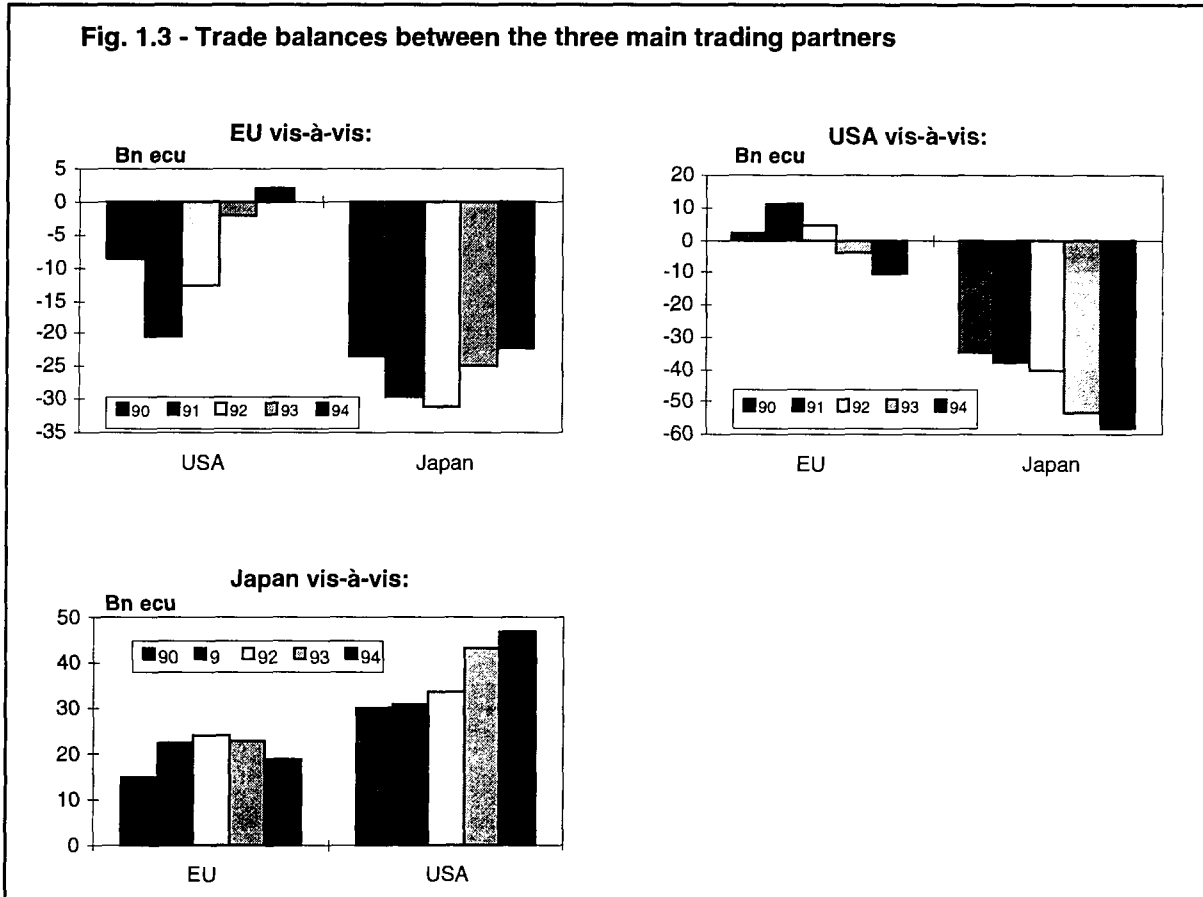
lower rate than the previous year. For Japan, export growth fell by half (to a still considerable 9%) as the yen appreciated further vis-à-vis the ecu and dollar, while imports increased in response to the slowly regaining momentum in economic growth.

As in the previous year, the development of the trade flows among the EU, Japan and the US (together accounting for about nearly half of total world trade) was broadly in line with their overall trade. Nevertheless, although mutual trade dependency is still a key feature for each of the Triad partners, the relative importance of these mutual trade flows has been declining, as trade shares especially with Asian countries and, to a lesser extent, Latin American markets have risen. Noteworthy in this respect are the rapid increases in the import and export shares of ASEAN and China in the total trade of the Triad. At the same time, the four Asian NIEs and (especially for the US) Latin America have developed into important export markets for the Triad. For the EU there was a striking growth in two-way trade shares with the CEECs while the relative importance of the CIS has also risen. This reflects the "normalization" of trade relations with countries in the geographic proximity of the EU and the trade promoting effects of the various agreements with countries of this region. At the same time the markets of Latin America and most of south-east Asia including China remained the most dynamic markets for EU merchandise trade, with EU exports continuing to exhibit double digit growth rates. Although in the last two years, EU imports from these country groups generally increased at a lower rate than EU exports, 1994 imports generally outpaced exports as EU internal demand continued to recover. Similar, above-average, growth rates were realised in US and Japanese trade with most of these regions. As for the EU, most of the increase in exports to the US reflected expansion in volume, while for Japan about 40% of the increase in the value of its exports was due to price increases in ecu.

² Unless otherwise specified, all percentage changes in the text refer to the **comparison of values in ECU in 1994 against 1993**.

All Union trade referred to here is **extra-EU trade**.

Fig. 1.3 - Trade balances between the three main trading partners



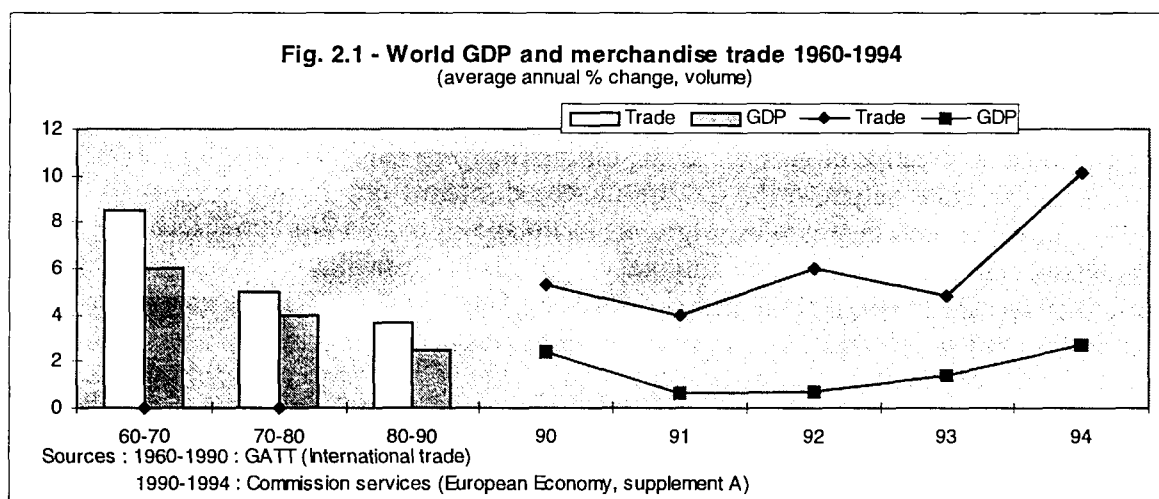
Developments in the respective trade flows of the Triad have had a substantial impact on their balance of trade position. For the United States, imports outpaced exports, widening the US trade deficit further to a new record level of -150 bn ecus or nearly 3% of GDP. This was mirrored in the diminishing surplus with the EU and the widening deficit with Japan (and China). With total EU exports and imports nearly equal in value, the slight Union trade deficit of 1993 almost disappeared in 1994. The trade surplus for Japan remained at over 100 bn ecus reflecting the appreciation of the yen; in yen terms the surplus declined somewhat.

GENERAL OVERVIEW

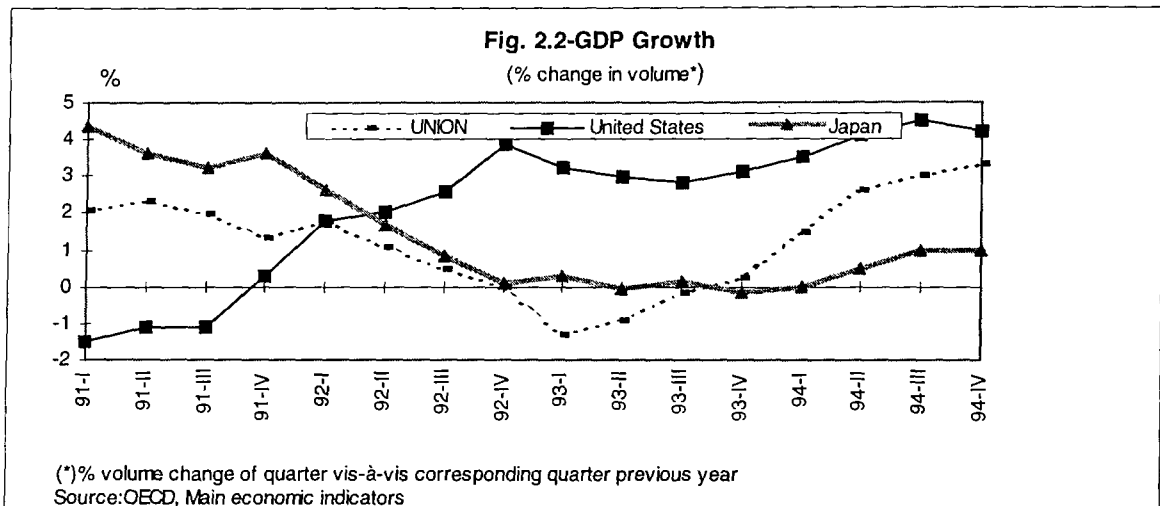
2.1 - WORLD ECONOMIC DEVELOPMENTS

After a hesitant upturn in 1992/93, the world economy gathered further strength in 1994, with growth spreading to virtually all market economies³. World GDP growth in volume terms reached a stronger than expected 2.7%, against 1.4% in 1993. Economic activity, especially for the second half of the 1994, proved to be more robust than was foreseen a year ago. The recovery in the industrialised countries became increasingly widespread and more synchronised, although there still remained significant differences among the leading economies. Moreover, since export and investment were the main components in the economic expansion, the stage seems set for further growth.

Growth rates in both North America and the Union turned out higher than forecast last year. For the Union, the upswing after the protracted recession became more firmly established. Following a slight negative growth rate in 1993, the economic performance of both the large and smaller Member States picked up pace in 1994 with investment and, especially, exports leading output growth. Essentially, the same picture emerged for the EFTA countries. For the US, exports and investment-led growth for 1994 accelerated for the third consecutive year with the economy running close to full output capacity. The Japanese economy began to recover, albeit very slowly, from virtual stagnant production. Here the slowdown in the decline of investment was the principal element in the gradual reversal.



³ Sources: EC, *European Economy*, Supplement A, April/May 1995, Brussels; OECD, *Economic Outlook*, June 1995, Paris; UN European Commission for Europe, *Economic Survey of Europe in 1994-1995*, New York and Geneva, 1995; IMF, *World Economic Outlook*, May 1995, Washington.



A further positive development was the continued economic expansion in many countries in both Latin America and Asia, although for the latter some signs of overheating appeared. Growth rates for Asia, and in particular China, remained comparable to the levels of the previous year, as strong positive links between production growth and brisk intra-regional trade continued to drive economic development. The relatively low but increasing share in intra-regional trade was in turn positively influenced by the enhanced competitiveness of a number of Asian currencies vis-à-vis the yen. GDP growth in Latin America even accelerated slightly, and substantial capital inflows entered the region before the Mexican crisis at the end of 1994.

The economic performance of the Central and Eastern European Countries (CEECs) also improved markedly in 1994, although this is not due to a cyclical upturn but reflects a rather more fundamental departure from the "structural" slump, on a scale comparable to what was seen in the 1930s. The countries which have succeeded in restoring macroeconomic balance and are progressing with structural reforms are now beginning to reap the rewards in terms of growth. Thus, for the first time since the transition started five years ago, aggregate output in the CEECs increased, mainly due to increased exports and investment. The growth was most vigorous in Poland, Slovakia and the Czech Republic. In contrast with the CEECs, economic developments in Russia have remained relatively bleak. In Russia as well as in most of the other NIS states officially measured GDP continued to fall in 1994, and the economic situation remains worrying.

After previous years of brisk economic expansion, growth in the Middle East declined to near zero in 1994, mainly as a result of the severe financial crisis in Turkey which caused a sharp output decline in that country. Falling oil prices also contributed to the lower growth for the whole region.

Growth in Africa continued to lag behind the other regions in absolute terms and even more in per capita terms, although in 1994 some recovery in economic activity took place. Prospects for stronger growth are improving as the low-income countries in Africa increasingly seek to address the causes of their protracted poor growth through structural reforms with liberalisation and stabilisation programs. The cyclical upswing in non-oil commodity prices in 1994, induced by higher demand and some supply shortages, strengthened economic activity for a number of commodity-exporting countries. However,

for the moment economic performance remains uneven and debt burdens of the highly-indebted countries in the region continue to dampen growth.

The buoyant world market expansion was accompanied by a significant acceleration in world trade. After expanding by around 4% in volume in 1993 (or about 1½ times world output growth, in line with the long run trend of the last decades), world trade increased by 10% in 1994, or nearly four times world GDP growth. As in the previous year, intra-EU trade fell in volume (although less so than in 1993): if intra-EU trade is excluded, world trade volumes increased by nearly 12%, or more than 4 times as fast as world GDP growth in that year. This growth reflects vigorous trade developments both within and between OECD and non-OECD countries and the dynamic two-way interplay between trade and the strong growth of markets, in particular for investment goods.

The period 1990-1994 witnessed an upsurge in new regional integration agreements: more than 30 were notified to GATT during this period, against about a third that number during the previous decade⁴. Among the explanatory factors were the perceived shortcomings of the GATT system, the delays in bringing the Uruguay Round negotiations to an end (which contributed to the establishment of some regional agreements as a form of 'insurance policy'), and the reversal of the long-standing opposition of the US to participation in regional integration agreements. Despite restored confidence following the successful conclusion of the UR and the establishment of the World Trade Organisation, there does not seem to be a strong decline in the appeal for continued regional integration either, even though the motivation may now be different.

Nevertheless, these developments have prompted concerns that the world is increasingly divided into three inward-oriented trading blocs consisting of North America, Western Europe and the Asia Pacific region, and that these agreements signal a threat to multilateralism⁵. Nearly every WTO member is party to at least one agreement notified to GATT (if APEC's recently agreed objective of obtaining free trade by the year 2020 is formalised, all WTO members will then be parties to such agreement) and regional integration agreements vary widely in scope (policies and sectors covered) and depth of liberalisation, so it is difficult to make broad generalisations. However, analysis of the actual trade data does not lend credence to their fears. **Trade data show that, overall, the growth of inter-regional trade over the last decade has been about as strong as that of intra-regional trade**⁶. There is also consensus among economists that preferential trade arrangements between countries which form a "natural" trading group -countries whose share of mutual trade even in the absence of such agreements significantly exceeds their shares of world output- are much less likely to have a negative effect on global trade, that is, to entail significant diversion of trade flows, than are arrangements that do not constitute such "natural blocs"⁷. The WTO also declares that "this analysis does not support the conclusion of an increasing regionalisation of world trade nor does it confirm the often-alleged emergence of trading 'blocs'..."⁸. Thus, trade with partners in other regions is often

⁴ Source: WTO, *Regionalism and the World Trading System*, 1995, Geneva.

⁵ see, for instance, Bhagwati, J. (1993) 'Regionalism and multilateralism, an overview', in: J. De Melo and A. Panagariya (eds), *New dimensions in regional integration*; Cambridge University Press.

⁶ Oman, C. (1994), *Globalisation and Regionalisation: the challenge for developing countries*, OECD Development Centre, Paris.

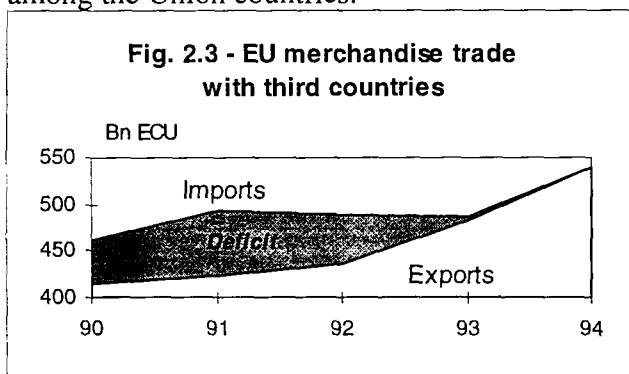
⁷ Oman, C. op.cit..

⁸ WTO, op.cit. p. 2

at least as important for the trading country as trade with the regional partners. A similar conclusion can be drawn from the patterns of foreign direct investment (FDI). For FDI, which is closely linked to trade, the regional concentration is even more dispersed than regional trade structures, or, as the UN states: "... the geographical scope of international production through FDI is more idiosyncratic and less dependent on regional factors than trade. The ties of FDI are less closely bound to the investor's home region than those of international trade"⁹.

2.2 - THE EUROPEAN UNION

The recovery of the Union's economy became more firmly established during 1994. Leading factors in the recovery were the favourable international environment, strongly improved business and to some extent consumer confidence as demand and profits improved, together with successful restructuring efforts by European firms¹⁰. Even the increase in long-term interest rates did not seem to have a strong offsetting effect on investment and consumer demand during the year. The pick-up in growth started in the second half of 1993, and, while for 1993 the overall production growth was still negative, EU GDP growth for 1994 is estimated to have reached nearly 3%. At the same time, this overall growth performance was accompanied by an increasing convergence in output growth of the individual Member States, with positive growth rates spread fairly evenly among the Union countries.



As economic activity in 1994 recovered, the labour market situation slowly started to improve in the second year. However, for the year as a whole, the unemployment figures for most Member States still increased slightly, to a Union average of more than 11%. Despite the pick-up in growth, higher capacity utilisation rates and rising prices for non-fuel raw materials,

inflation crept down marginally throughout most of the year as the slack in labour markets contributed to the low rate of increase in unit labour costs. In 1993 inflation had already reached historically low levels (unseen since the 1960s), nevertheless, in 1994 inflation rates in the Union fell further to around 3%, the lowest rates ever for the Union. A striking feature of monetary developments in 1994 was the marked rise in long-term interest rates, although short term interest rates fell slightly. This rise reflected a spill-over from the higher rates in the US and changing expectations on future inflation.

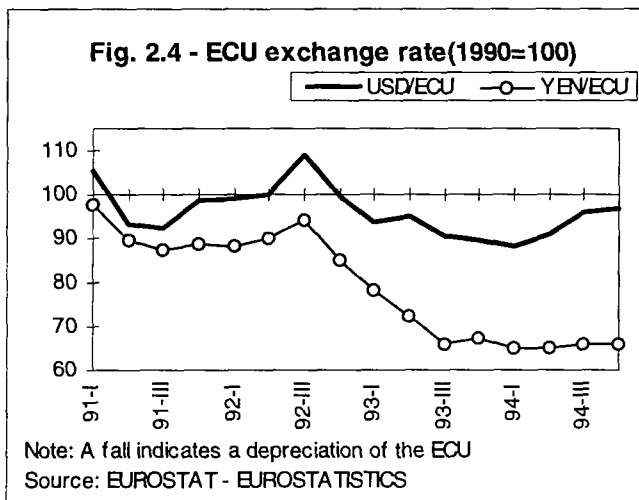
The growth in Union GDP, after three successive years of stagnating economic activity, was in part driven by a recovery in nearly all the Member States in the volume of both construction and equipment investment after three years of negative growth. However, the major force behind EU growth was the buoyant export growth to non-EU countries as well as an improvement in intra-EU trade. **The recovery therefore continued to be**

⁹ UN (1993), *World Investment Report 1993*, Geneva, p. 171.

¹⁰ Source: *European Economy*, Supplement A, no.4/5, April/May 1995

predominantly driven by trade developments, with exports to non-EU markets again contributing significantly to Union output levels. In terms of exchange rates positions there was little change in the competitive position of the Union compared to 1993. On the one hand the yen continued to appreciate, by 7% vis-à-vis the ecu in 1994 (following the large appreciations vis-à-vis the ecu in 1993), while the dollar fell back slightly against the ecu (by 1½% in 1994) following the large dollar appreciation of the previous year.

As a result of these developments, **the EU merchandise trade deficit dropped further to reach near equilibrium, with imports increasing by 11% and export growth reaching 12% in ecu value.**



As economic activity in the EU picked up in 1994, EU imports from third countries increased rapidly in both volume and value terms, after stagnating in the previous two years. At the same time, the rising demand led to increases in import prices in ecu as well, both for manufactured products and primary commodities except fuels, where prices continued to fall somewhat due to a significant growth in world production and low demand due to unseasonably warm weather in the Northern hemisphere.

With the continuing dynamic growth in Asia, Latin America and the US, a rise in growth for the EFTA countries, combined with a slight improvement in the competitive position of the EU brought about by the depreciation of the ecu, exports again increased significantly. In value terms, exports expanded by 12%, against 11% in 1993. As in the previous year, this increase in value terms was mainly due to a further expansion of exports in volume terms by more than 8%, following a 7% increase in 1993. All in all, the Union merchandise trade deficit diminished further to about -1 bn ecus. This follows a succession of widening trade gaps starting in 1988, peaking in 1991 with -70 bn ecu and followed subsequently by successively reduced deficits, down to nearly zero in 1994.

2.3 - REST OF EUROPE

Economic developments in the EFTA countries mirrored those of the EU. The EFTA countries account for nearly one quarter of EU merchandise exports and imports, while the EU in its turn has a share of nearly two-thirds in total EFTA goods trade. Strong export growth and an upswing in investment were the main driving elements in the EFTA upturn as well, spurred by the positive economic development in the rest of western Europe and renewed confidence in the economy.

First estimates on economic growth indicate that **output growth in the CEECs was higher than had been expected.** For the first time in five years the total aggregate output of the CEECs increased. Macroeconomic restructuring and the stabilisation effort finally

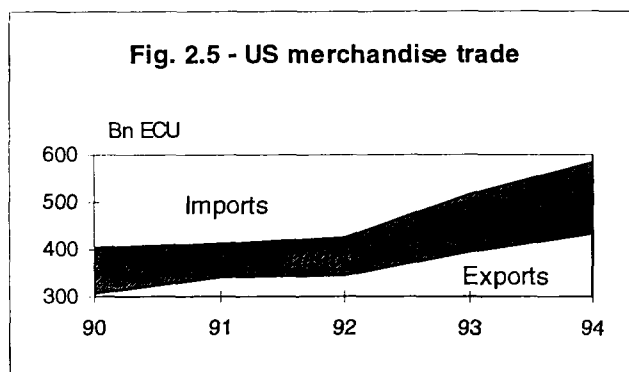
seemed to have their effect on several economies. The upturn started in Poland in 1992 and then spread to nearly all the other economies of eastern Europe. For 1994, the highest economic growth was measured in Poland and Slovakia, followed by Hungary, the Czech Republic and Romania. An important element in the recovery was the rise in fixed investment in a number of these countries, in response to the implementation of modernisation and rationalisation programmes. It can be noted that the investments have been largely financed not by inter-mediation of domestic savings or foreign investment but by the enterprises themselves, as moderate wage increases combined with large productivity gains and limited rises in producer prices led to a strong increase in firms' own resources.

Despite the recovery of output, the high inflation and unemployment rates in the CEECs (with the notable exception of the Czech republic) remained unaffected although the level of unemployment seems to have peaked. Even so, there was still no sign of a clear-cut relationship between output growth and unemployment. Employment continued to fall in 1994, although the rate of decline moderated somewhat in those countries where the upturn had started in 1993 or earlier. However, within this aggregate, private sector employment is increasing rapidly even if it has not fully offset the losses in the state sector.

In contrast to economic developments in Eastern Europe, **output continued to fall in Russia and the other NIS countries (except the Baltic states)**, although the official figures (a total output fall of 50% from 1989 to 1994) probably exaggerate the size of the plunge since they are derived essentially from the state supply side. At the same time, inflation accelerated. Officially measured unemployment remains very low, but this is misleading since it reflects such things as large "hidden" unemployment in large state enterprises rather than sound economic development.

2.4 - UNITED STATES

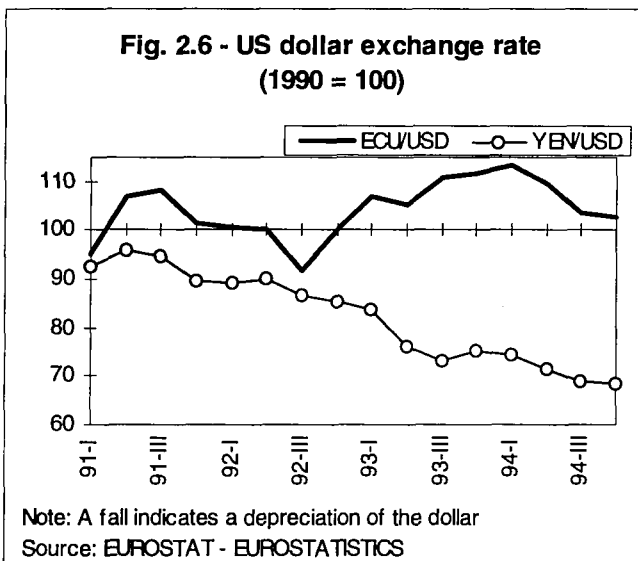
In 1994, the US economy registered strong economic performance, with gains in real output, declining unemployment, low inflation and robust growth in productivity. GDP growth reached 4.1%, a full percentage point higher than in 1993. Demand was stimulated primarily by business fixed investment (the non-residential component of investment jumped by 13.7%) and exports. Employment increased substantially (3 million



new jobs were created) which led to a sharp decline in the rate of unemployment and even to tensions on some regional job markets. The combination of high productivity growth and low wage inflation resulted in the smallest increase in unit labour costs recorded in three decades, in fact even the latter fell by 2% in the manufacturing sector. This not only improved the price competitiveness of US goods but also boosted corporate profits. The healthy situation of companies, combined with the restored financial health of banks - which allowed them to lend more

aggressively - explained the high level of private investment. Private consumption was also strong, fuelled by easily available bank credit and a substantial rise in disposable income.

In this context, both monetary and fiscal policies became more restrictive during the course of the year. Spending by the federal Government further declined following the passage of the Omnibus Budget Reconciliation Act in August 1993. Although higher inflationary expectations led to a reversal of the Federal Reserve's accommodating monetary policy in February 1994, inflation actually declined in the course of the year to reach 2.1%. However, the Central Bank's action failed to appease the financial markets' worries about the inflation outlook, with the result that long term interest rates increased substantially until the end of the year.



Exports contributed heavily to the growth of demand, with strong increases both in ecu value (9%) and volume (11%). While economic recovery in the OECD area remained too weak to have a strong impact on US exports, American companies took full advantage of the dynamic markets in Latin America, Canada, South-East Asia and Australia/New Zealand. NAFTA partners have become more important, both on the export as well as the import side. Exports were helped by a decline in the effective exchange rate of the dollar and lower relative export prices. However, this

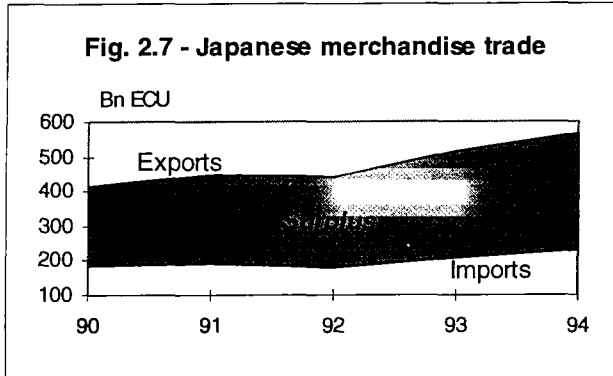
did not prevent a fall in the share of US exports in world exports.

As in 1993, strong internal demand led to a surge in imports, which grew at a faster pace than exports, both in value (13%) and volume (15%) terms. Growth of imports also exceeded the progression of internal demand, reflecting the increasing reliance of the American economy on foreign-based suppliers. Indeed, the US remained the largest importer in the world and even increased for the fourth consecutive year its share of total world imports. **As a result, the merchandise trade deficit increased by one fourth to reach 150 bn ecus or 2.9% of GDP, up from 1.8% in 1993.**

For the first time since 1915 the investment income account turned negative, as outflows of earnings on foreign investment in the US became superior to inflows of earning on US investment abroad. Combined with the growing trade deficit, this led to a deterioration of the current account deficit. The growing current account deficit can also be explained by the further widening of the gap between national savings and investment which led to a higher demand for foreign savings. This points to a continuing source of weakness for the US economy which relies heavily on foreign capital and has increased very substantially its national debt.

2.5 - JAPAN

After the recession of 1993, the Japanese economy regained momentum in 1994, albeit at a very slow pace (GDP increased by 1%). For the second year in a row, both investment and foreign trade contributed negatively to growth. Private investment declined even more rapidly than in 1993, mostly because of the massive over capacity built up during the years of easy finance and overvalued asset prices. With private investment representing roughly 20% of GDP, the prolonged fall in capital expenditures has exerted a major drag on the economy. However, the outlook improved in the second half of the year, as investment contributed positively to growth. In this context, the increase in domestic demand recorded in 1994 was essentially caused by an acceleration of

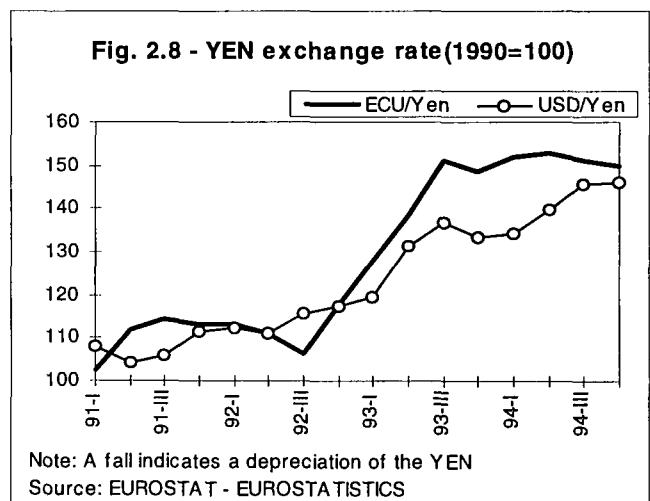


consumption. Public consumption was the most dynamic as the Government tried to stimulate economic activity through its fiscal policy. Thus, falling taxes (equivalent to 2% of average income) contributed significantly to higher private consumption despite unprecedented high unemployment, smaller increases in employees' compensation and higher households' savings. Lower inflation also helped to increase real incomes.

Alongside an expansionary fiscal policy (the budget deficit reached 3.5% of GDP), monetary policy was also eased further to stimulate the economy and to avoid a deflationary spiral. Worries about deflation became more pronounced in the course of the year as wholesale and domestic manufacturing prices fell again and as the appreciation of the yen and gradual deregulation of the economy added to the downward pressures on prices. Hence monetary authorities reacted by again lowering short term interest rates. However, the poor financial structure of banks, caused by the fall in asset prices as well as the poor economic situation, reduced the impact of monetary policy. Indeed, not only did the extent of bad debts accumulated on banks' balance sheets appear to grow further, but lending also fell as companies reduced their investment plans.

The negative contribution of foreign trade to growth was essentially caused by the strength of the yen which, in nominal terms, appreciated by 7% against the ecu and by 9% against the US dollar. In the 1991-94 period, it rose by a third in effective terms. This had very negative consequences for the price competitiveness of Japanese exports. Not only was the growth in export volumes the slowest of all OECD economies, but the Japanese share in world exports declined in 1994.

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Chapter 2

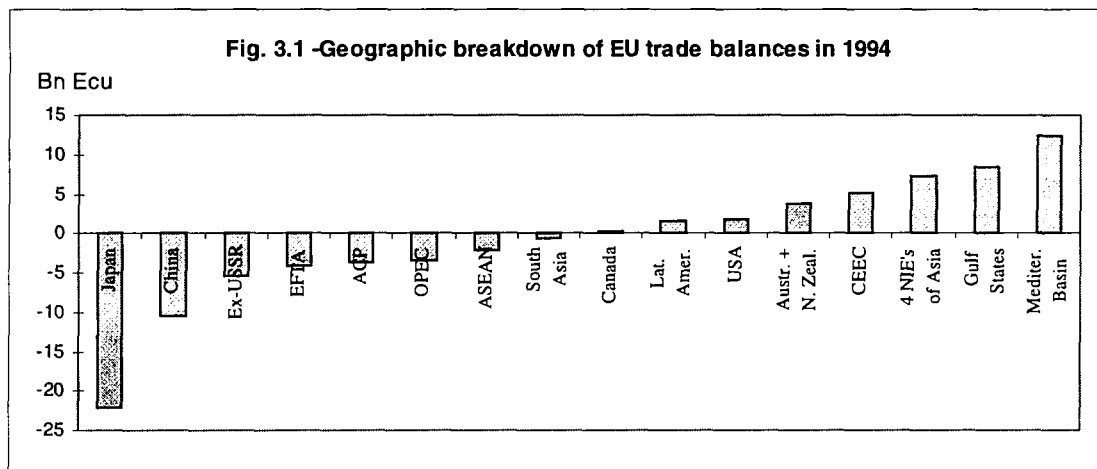
Rapidly falling import prices contributed to a surge of imports, which grew by approximately a seventh both in volume and value terms, despite the slow progression of internal demand. The Japanese share of world imports increased modestly in 1994. However, it has not fluctuated much in the last 15-20 years, although the yen appreciated significantly and the size of the economy expanded notably.

Overall, the trade surplus for 1994 registered its second consecutive decline when measured in yen terms and fell slightly in terms of ecus to reach 102 bn ecus. However, when measured in dollars, it posted a new increase.

GEOGRAPHIC BREAKDOWN OF TRADE OF THE EUROPEAN UNION, THE UNITED STATES AND JAPAN

3.1 - DEVELOPMENTS IN EU TRADE

After steadily falling from a peak merchandise trade deficit of -70 bn ecus in 1991 to -3.4 bn ecus in 1993, the trade flows for 1994 almost reached equilibrium, resulting again in an trade balance of near zero. As the economic recovery in the Union strengthened, imports surged after two years of stagnation. At the same time, buoyant growth in export markets led to an even higher export growth in 1994, making this one of the best years in export performance for the Union.

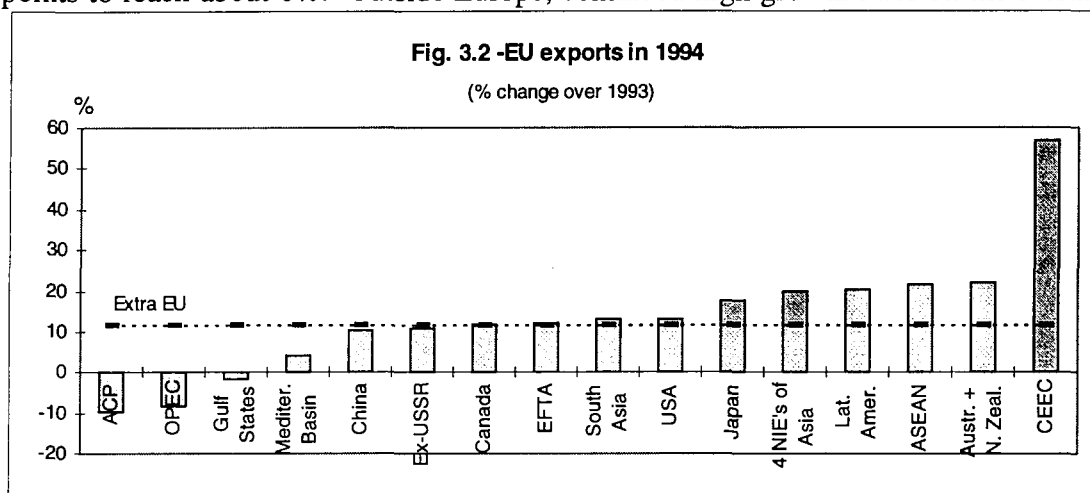


Compared to 1993, the bilateral trade results did not reveal significant changes. Most notable perhaps was the switch in 1994 from a series of trade deficits into a relatively small trade surplus (of 2 bn ecus) with the US, for the first time since 1988. Another interesting development was the further significant increase in the previous year's trade surplus with the 4 Asian NIEs to over 7 bn ecus after a series of deficits stretching back to 1971. The previous year's reversal of the Union traditional trade deficit with Latin America was maintained and a small trade surplus of 1.5 bn ecus was realised. At -22 bn ecus for 1994, the deficit with Japan remained by far the largest of the EU's bilateral trade deficits, although it has shrunk steadily since the peak of nearly -30 bn ecus in 1991. The trade surpluses with the Mediterranean Basin, the CEECs and the Gulf states were more or less sustained, while the deficits with EFTA and China increased further, the latter to -10.5 bn ecus being the largest bilateral trade deficit after the one with Japan. After a small surplus with the ACP and OPEC countries in 1993, the usual (modest) trade deficits with these countries reappeared again in 1994.

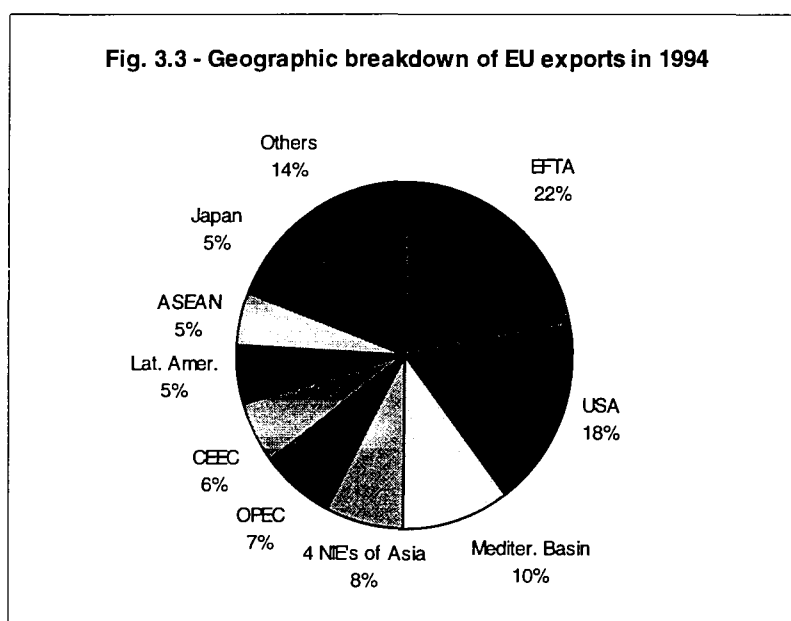
Surpassing the already good export performance of the previous year, total Union exports in 1994 developed briskly, by 12% in value and 8% in volume.

With the further strengthening of the world economy accompanied by the strong world trade expansion, most EU export markets, both within Europe and outside, continued to develop. The economic upswing in EFTA countries helped EU exports

grow by more than 12%, and the strengthening recovery in the CEECs induced a strong improvement in Union exports to this country group after a drop in 1993. Accordingly, the share of the CEECs in EU exports gained nearly two percentage points to reach about 6%. Outside Europe, continued high growth rates on the North



American, Asian and Latin American markets further increased demand, and double digit export growth rates for EU exports to these regions drove the Union's exports to new records.

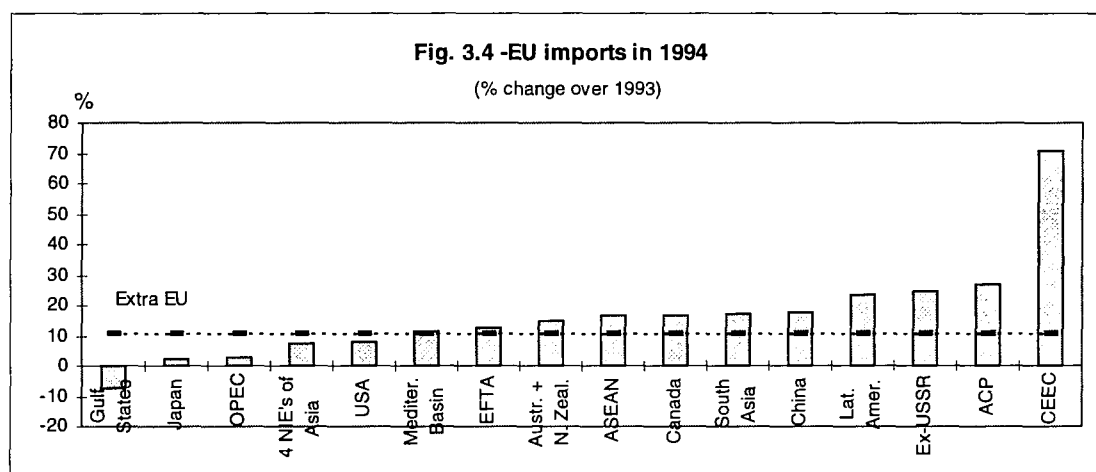


With the slow recovery of the Japanese economy, the already high EU export growth to Japan in value and volume accelerated in 1994 to reach 18% and 14% respectively. After a near doubling of exports in 1993, exports to China increased more modestly in 1994 to reach 12.5 bn ecus, maintaining

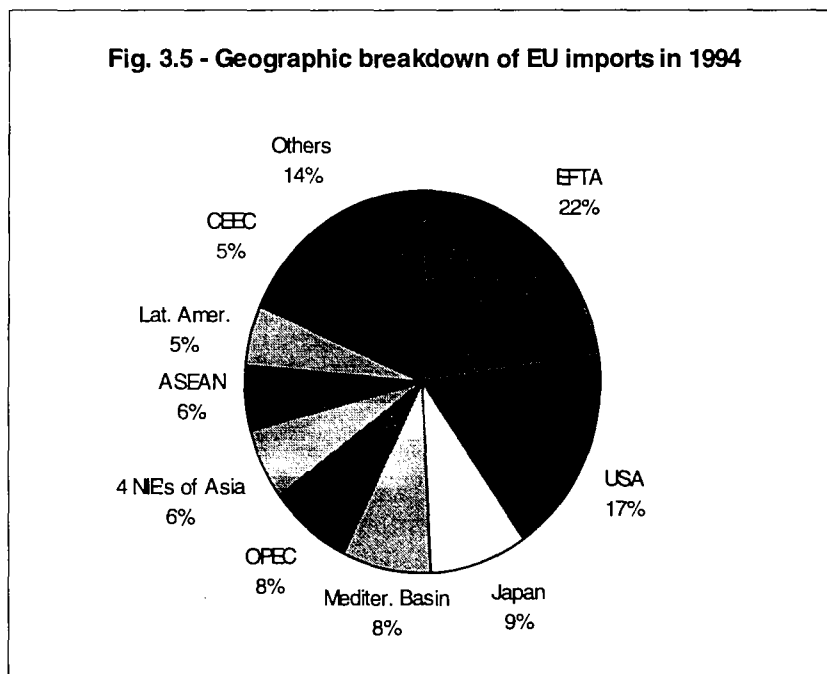
the share in total EU exports at 2.3%. Following a strong recovery in 1993, export growth to the Mediterranean Basin dropped again to a much more moderate pace, continuing the somewhat erratic growth pattern for EU exports to this important market (with a share of around 10% in EU exports).

Continuing the trend set in previous years, non-OECD markets remained an increasingly important destination for exports from the EU and other industrialised countries, reflecting the continued strengthening of economic linkages and networks between the latter on the one hand and the NIEs of Asia and Latin America on the other. At the same time, trade within the two regions (especially in Asia) also continued to develop rapidly. Pacific Asia and Latin America account for a growing share of EU and OECD trade flows in both directions.

For the Union, the trade shares of South-East Asia plus Latin America increased, from 11% of Union exports in 1984 to 18% in 1994, and for Union imports from 14% in 1984 to 19% in 1994. At the same time, the share of South-East Asia plus Latin America in exports of the other (non-EU) OECD countries increased as well; from 19% in 1984 to 27% in 1994, while the import share of these countries in the rest of the OECD countries increased from 23% to 26%. Their share in world exports increased more rapidly, from 16 to 22% in 1994. Similarly, FDI flows were also increasingly directed toward non-OECD countries. More than half of world outward FDI flows in 1993 were destined for countries outside the OECD¹¹, with the latter accounting for about 95% of world outward FDI flows. These developments served to blur further the traditional distinctions between North and South.



As Union growth strengthened in 1994, imports picked up again after two consecutive years of declining import values and volumes, expanding both in value (11%) and volume (7%). This increase was spread among nearly all trade partners. Growth of imports from the European trade



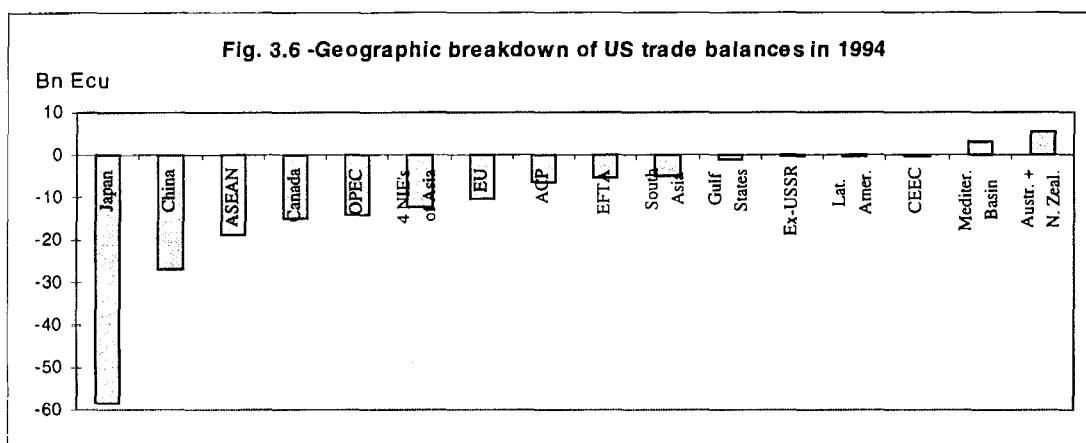
partners (EFTA, the CEECs, and the NIS) and the Mediterranean countries was especially strong, after stagnating or falling in previous years. Imports from Latin America and ACP countries also rose, while imports from South-East Asia including

¹¹ European Commission : *Trade and Investment*, Discussion paper, Directorate General for External Economic Relations, Unit for Analysis and Policy Planning (December 1994).

China continued to expand rapidly, in line with earlier trends. In this context it was notable that the increases in EU imports from the US and Japan remained moderate. Both the share of the US and Japan in EU imports have been falling steadily during the last years. Strong internal demand in the US, as well as a growing interest on the part of exporters in the NAFTA and APEC markets, and the appreciation of the yen seem to be reflected in these figures.

3.2 - DEVELOPMENTS IN US TRADE

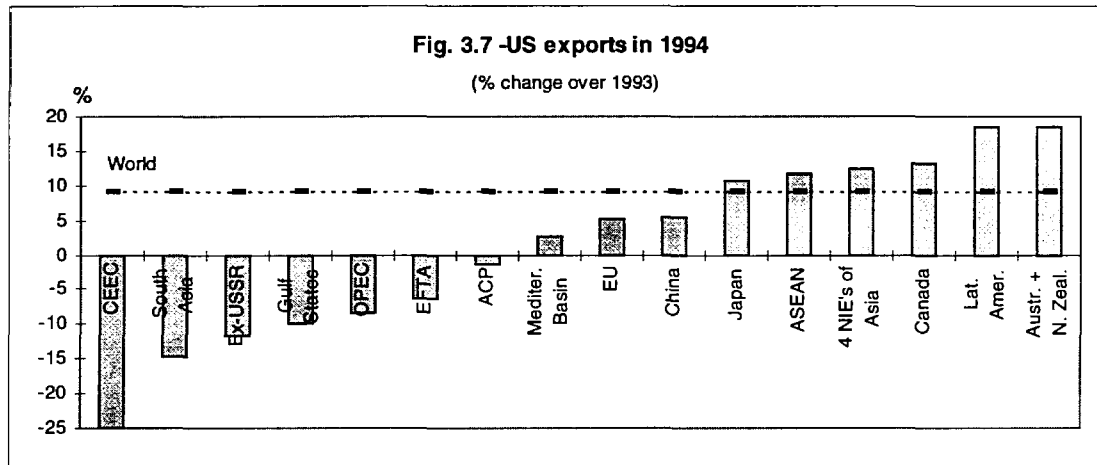
In 1994, the acceleration of growth in the US was accompanied by an even more rapid expansion of the volume of foreign trade. Imports in ecu value grew more rapidly than exports. As a result, the trade deficit worsened again and reached 150 bn ecu, more than double the 1991 level. This deterioration can be partly explained not only by the relative strength of the US economy but also by the continuing appreciation of the dollar against the currencies of some of the largest US trading partners. Indeed, in effective terms, the dollar appreciated by 7% from 1991 to 1994. However, a positive development for US trade was the dynamism of exports which, measured in volume, increased twice as fast as imports.



With the exception of Latin America and the four NIEs of Asia, trade balances worsened with all major US trade partners. The US had a positive trade balance only with the Mediterranean Basin and Australia/New Zealand. While the trade deficit with the European Union almost tripled, it increased by 40% with ASEAN and by 30% with Canada and China. Together, the bilateral deficits with Japan, China and ASEAN represented 70% of the total US trade deficit. In part, this reflected Asia's strategy of export-led development and its very strong position on sectors where US demand is the most dynamic. In Latin America, contrary to the situation in Asia, the US was able to take advantage of strong regional growth to reduce its trade deficits. Also noticeable was the total reversal of the trade balance with the CEECs, Russia and the NIS. The strong expansion of trade with the whole region since 1991 has been accompanied by the development of a trade deficit. With the former USSR, the fall of the exports/imports ratio has been spectacular: from 414% in 1991, it fell to 86% in 1994.

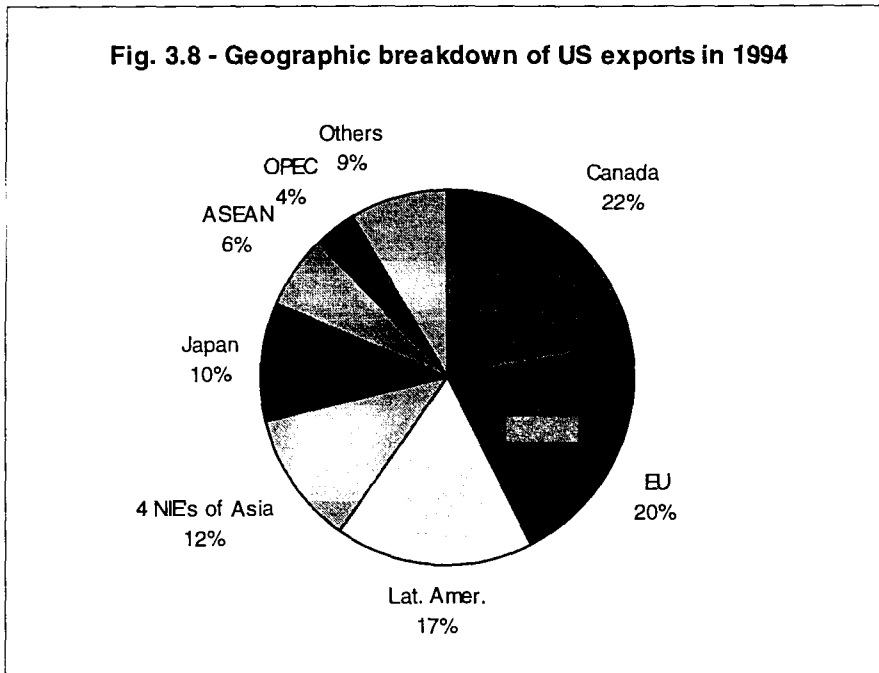
In 1994, US exports grew by 11% in volume terms, which is more than twice the rate of 1993 and the fastest increase since 1989. When measured either in ecus or

dollars, their value increased by 9%. Contrary to the preceding year, export performances varied widely in 1994, with exports to many regions actually declining. However, this did not necessarily reflect a fall in US competitiveness as the EU and Japan also recorded negative performances in the same markets and internal US demand continued to show high growth rates.

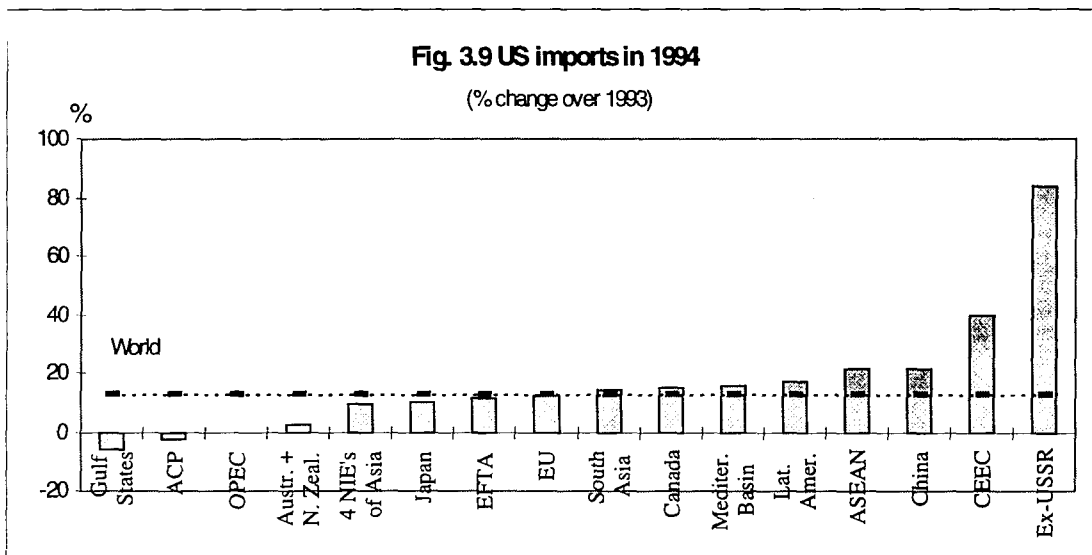


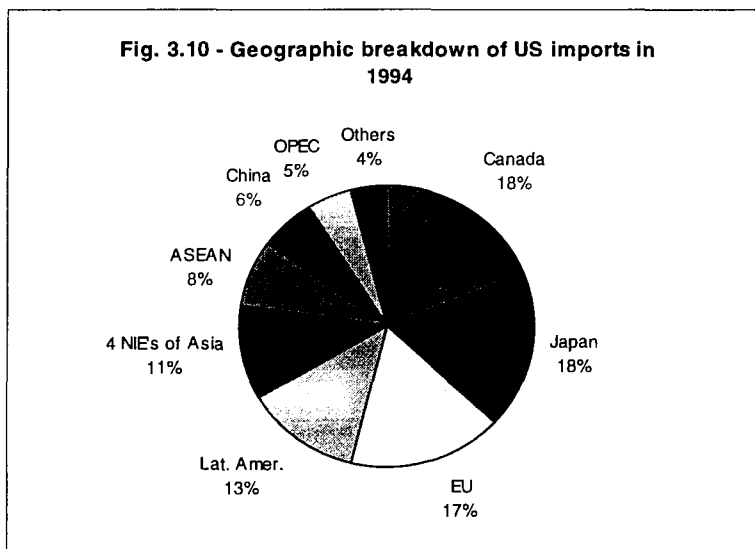
1994 was the first year when NAFTA came into full force. Judging from the 1994 exports, it is clear that the regional agreement, coupled with the other trade liberalisation measures throughout Latin America, had positive effects on trade flows. With the exception of Australia/New Zealand, which is a relatively minor trade partner in absolute numbers, US exports registered their strongest performances in Canada and Latin America. In value terms, exports to these two markets grew by 13% and 19% respectively. The share of the Western Hemisphere markets in total exports jumped two percentage points in one year and represented almost 40% of US exports in 1994. As in the preceding years, trade in manufactured products (exports as well as imports) was the most dynamic element. But US agricultural exports were also buoyant with Latin America, expanding almost three times faster than total agricultural exports.

US exports also took advantage of the strong economic growth of Asian markets, with exports to ASEAN and the four NIEs increasing at double-digit rates. However, the US appears to have under-performed on Asian markets, and in particular in China, compared to the EU and Japan. During the 1991-1994 period, US exports to China grew by only 55%, the equivalent rates for the EU and Japan being 223% and 229% respectively. China's share in total US exports even declined in 1994. However, in the 1991-1994 period, there was still a clear reorientation of US trade towards the Western Hemisphere and Asia in general. For example, the share of US exports going to the EU declined again in 1994 and fell by as much as four percentage points in four years.



In 1994, US imports increased by 13% in value (in ecu as well as in dollar terms) and by 15% in volume. This lower increase of the value of imports can be mostly explained by the appreciation of the effective exchange rate of the dollar. However, the growth in import volumes was the largest of the G-7 economies, reflecting the higher level of economic activity in the US.





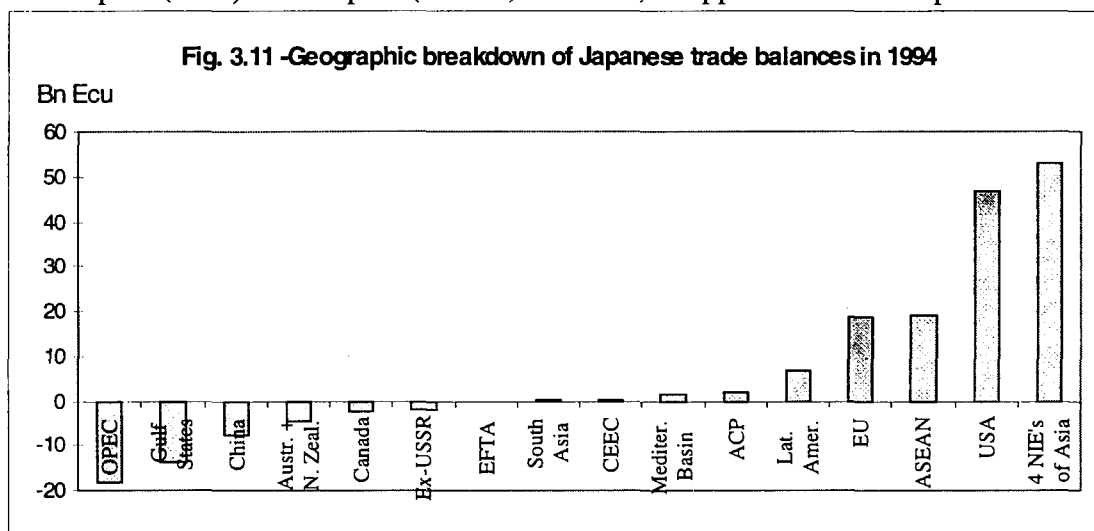
As with export destination, the source of US imports is gradually shifting towards the Western Hemisphere and Asia. Together, Canada, Latin America, China and ASEAN represented 46% of total imports in 1994, a five points increase from the 1991 level. Another interesting development was the 85% growth in

imports from the former USSR, while US exports to this region fell in value terms. This surge in US demand was mostly for "Iron and steel" products as well as "Chemicals". The same trends, although on a smaller scale, could be observed in relation with imports from Central and Eastern European Countries.

On the contrary, Japan, the EU and the four NIEs all proved unable to maintain their import market shares during the 1991-1994 period when strong US growth fuelled a boom in imports. However, they managed to increase their exports in absolute terms. One reason for this lacklustre performance might be the importance of these countries' direct investments in the US, which might have somewhat reduced the growth rate of trade flows.

3.3 - DEVELOPMENTS IN JAPANESE TRADE

In 1994, the Japanese trade surplus, measured in ecus (as well as in yen) fell slightly for the first time since 1990. The most important factor behind this development was the continuing appreciation of the yen, which increased by 42% in effective (i.e. trade weighted) terms in the 1990-94 period. The recovery of domestic demand also led to a boom in imports. Judging from the respective growth rates of both export (+2%) and import (+ 14%) volumes, it appears that the Japanese trade



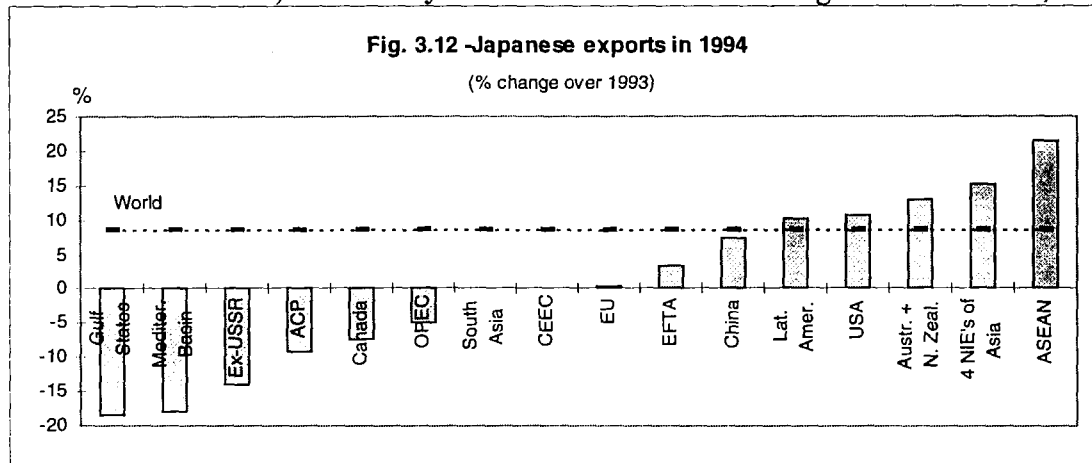
surplus is set to shrink in the face of the massive appreciation of the national currency, albeit with a time lag needed for changes in prices to translate into changes in volumes. What remains to be seen, though, is whether this trend will continue. It is far from certain that the adjustment brought about by the changes in exchange rates will be complemented by a further reduction of the trade surplus when the Japanese economy gathers steam, through an increase in demand for imports.

Although the bilateral surpluses with the US and the four NIEs rose again (the balance with these five countries represented 97% of the total trade surplus), this was more than compensated by the fall in the surplus with the EU (by 18%) and the growth of the deficit with China (by 268%). Of particular interest was the different evolution of the Japanese trade surpluses with the EU and the US. Although the yen appreciated against the ecu and the dollar by 52% and 42% in nominal terms in the 1990-94 period, the trade surplus with the EU started to decline in 1993 whereas it continued to grow with the US. These trends show that the position in the economic cycle has had a strong influence on the bilateral trade balances.

As for Japanese bilateral trade with China, it expanded rapidly in the recent years. The combined value of imports and exports, as measured in ecu, increased more than twofold in the 1989-1994 period. Furthermore, 1994 marked a turning point in the recent evolution of the bilateral trade relations, as not only did the trade deficit increase substantially but, for the first time since 1990, the rate of import growth was superior to the rate of export growth and a deficit appeared in the bilateral trade of manufactured goods. **This was the only bilateral deficit that Japan recorded in that category of product** and the first in many years (at least since 1988). This is only one among many indicators of the impressive Chinese performance in manufacturing industries. To an extent that is yet difficult to measure, it also reflected the growing importance of imports from Japanese companies that have set up operations in mainland China.

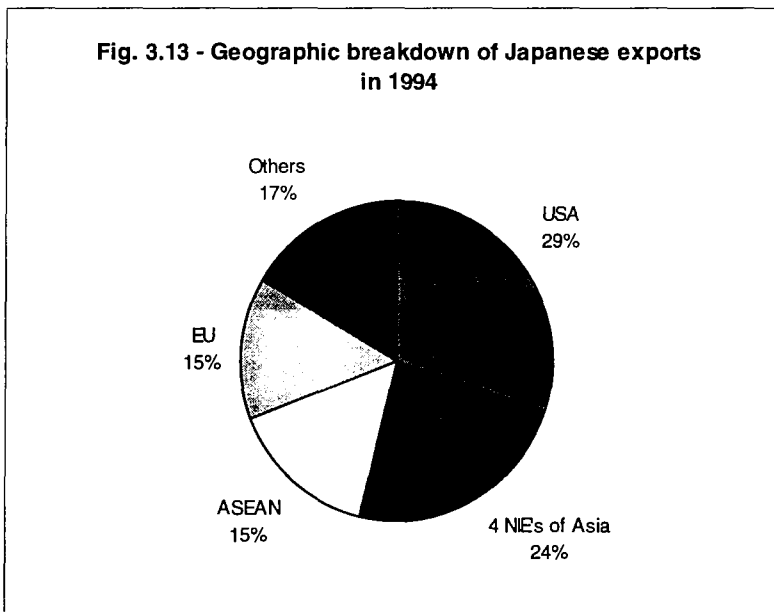
The largest bilateral deficit was that with OPEC, reflecting the continuing dependence of Japan on foreign oil.

The slow growth of exports, which increased by barely 2% in volume terms and 9% in value terms, was a key feature of 1994. Reversing the 1993 trend, the



increase in export volumes reflected the higher pace of economic activity world-wide which stimulated demand for exports. However, owing to the steep appreciation of the yen in the recent years, the export performance of Japanese goods was the worst of all the OECD countries in 1994, according to estimates by the latter. As a result, the share of Japanese exports in world total exports fell to reach 9.8%, although this is still significantly higher than in 1990 (8.5%).

In ecu value, exports to 6 regions declined in 1994. The steepest falls were recorded with the Gulf states and the Mediterranean Basin. However, these regions represented a marginal proportion of the total Japanese trade.

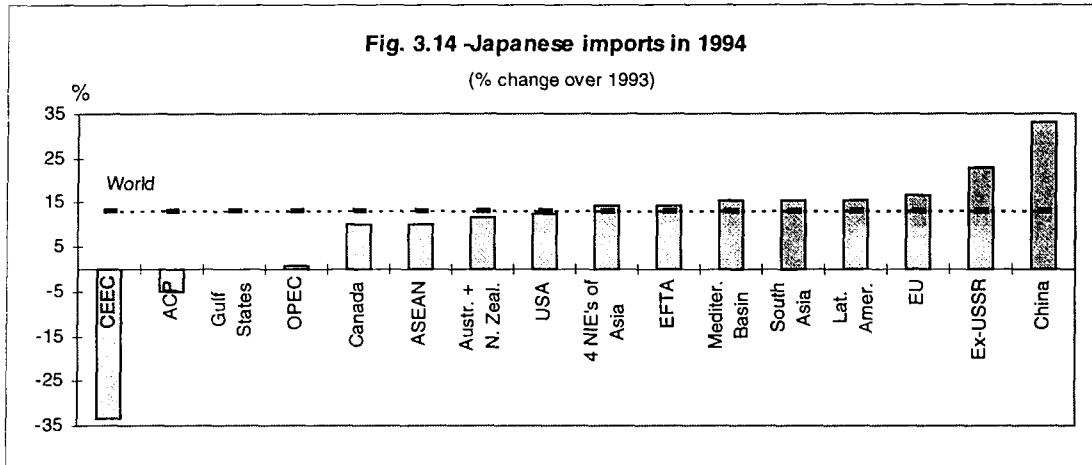


The trend towards the regionalisation of Japanese export markets continued unabated in 1994. For example, exports to ASEAN increased by 68% in value terms between 1991 and 1994 and were higher than those to the EU. The strongest increases of exports were with ASEAN (+ 21% in value terms), the four NIEs (+ 15%) and Australia/New

Zealand (+ 13%). Both with ASEAN and the four NIEs, exports of "machinery" represented more than 50% of total exports, suggesting that trade with these countries is increasingly of the intra-industry rather than inter-industry type (in parallel, it is worth noting that imports of "machinery" from these regions increased substantially and represented more than 20% of total Japanese imports). It is likely that the Japanese companies with industrial operations in these countries were partly responsible for these trends as they continued to import parts and intermediate products.

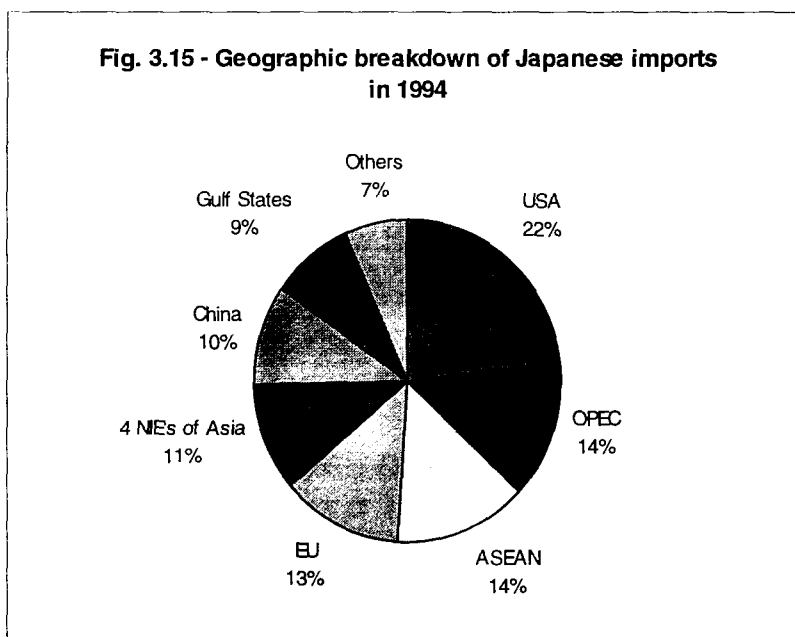
In 1994, Japan's heavy reliance on the US export market was still a key feature of its external trade; the US absorbed 30% of total exports in value terms, twice the amount exported to the EU.

In 1994, Japanese imports continued to grow substantially, by 13% in value and by 14% in volume terms. Despite the low level of domestic demand, which only increased by 1%, it was the second fastest rate of the G-7 economies and above the average of the OECD countries. This phenomenon is not new, but rather an acceleration of the trend already evident in 1993 generated by the steep appreciation of the yen.



Imports from China (+ 33% in value terms), the former USSR (+ 23%) and the EU (+ 17%) showed the most dynamic growth rates. The enduring strength of the Japanese demand for Chinese products was particularly striking; in just five years (1990-1994), China doubled its share of the import market, which stood at 10% at the end of the period. Not only did imports of "manufactured products" perform particularly well (e.g. + 54% for "machinery") but also imports of "agricultural products" registered a more surprising 40% increase. It remains unclear to what extent this was linked to the liberalisation of the rice market in Japan.

The above-average growth of imports from the EU was instrumental in increasing the import market share of European producers for the first time since 1990. In particular, higher imports of "chemicals" and "textiles and clothing" - two product categories for which Japan had a deficit with the Union - contributed to the marked reduction of the bilateral trade surplus. Interestingly, Japan tends to import relatively more "manufactured products" from the EU than from the US. The ratio of imports of "manufactured products" divided by imports of "primary products" stood at 5.1 in the case of trade with the Union versus 1.6 for trade with the US.



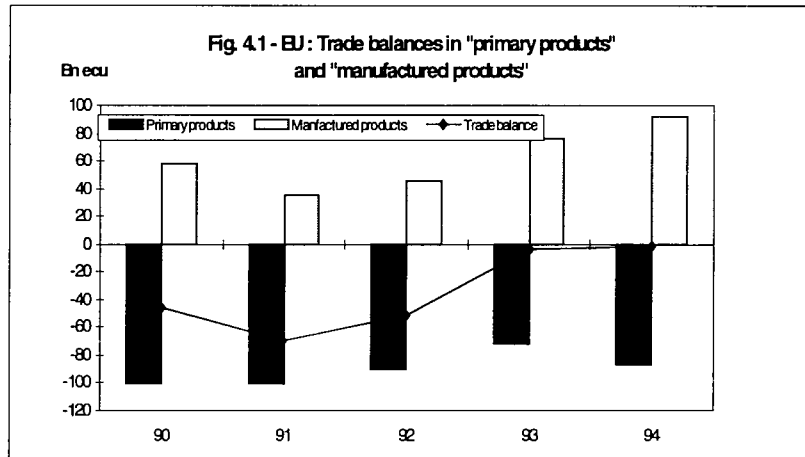
Also noticeable was the stability of the import market shares of ASEAN and the four NIEs, although the value of imports was still growing substantially; and the third consecutive fall in the value of imports from the Central and Eastern European Countries, which have become very marginal suppliers of the Japanese market.

EUROPEAN UNION, UNITED STATES AND JAPAN TRADE - BREAKDOWN BY PRODUCT GROUP

4.1 - MAIN CATEGORIES OF PRODUCTS

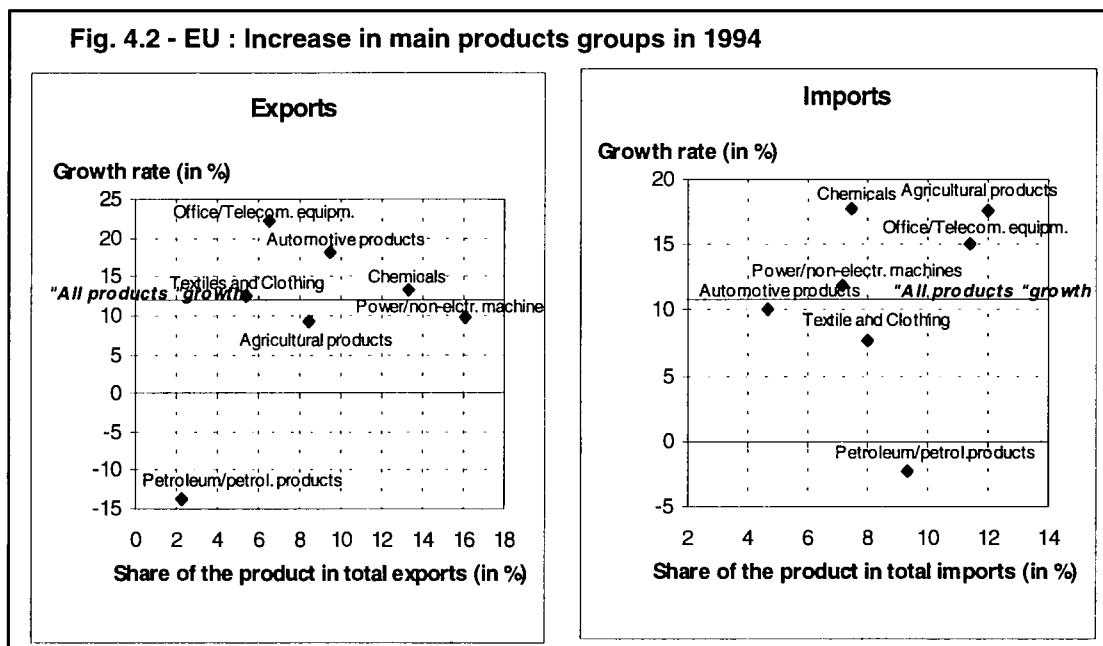
In the Union, the rise in the "manufactured products" surplus (to 92 billion ecus) more than compensated for the increase in the "primary products" deficit (to 87 billion ecus). The lower deficit in "other products" further contributed to the reduction in the overall trade deficit of the Union.

In 1994, the stronger pace of economic activity, as well as higher prices for most commodities, increased the value of imports of "primary products" by 12%. Indeed, world prices for non-oil commodities rose by 17% in dollar terms. However,



these higher prices were compensated by the appreciation of the ecu against the dollar (by 2%), which reduced the import bill. On average, oil prices were also lower in 1994 (15.6\$ a barrel against 16.4\$ in 1993 for OECD countries). Considering that imports of "petroleum and petroleum products" represented 32% of total imports of "primary products", the fall in oil prices had a significant downward effect on the EU import bill. Although exports of "agricultural products" were even more dynamic than in 1993, this did not prevent a steep deterioration (by 45%) of the trade balance in this product category. The export/import ratio declined to 71%, an intermediate situation between the US (136%) and Japan (4%).

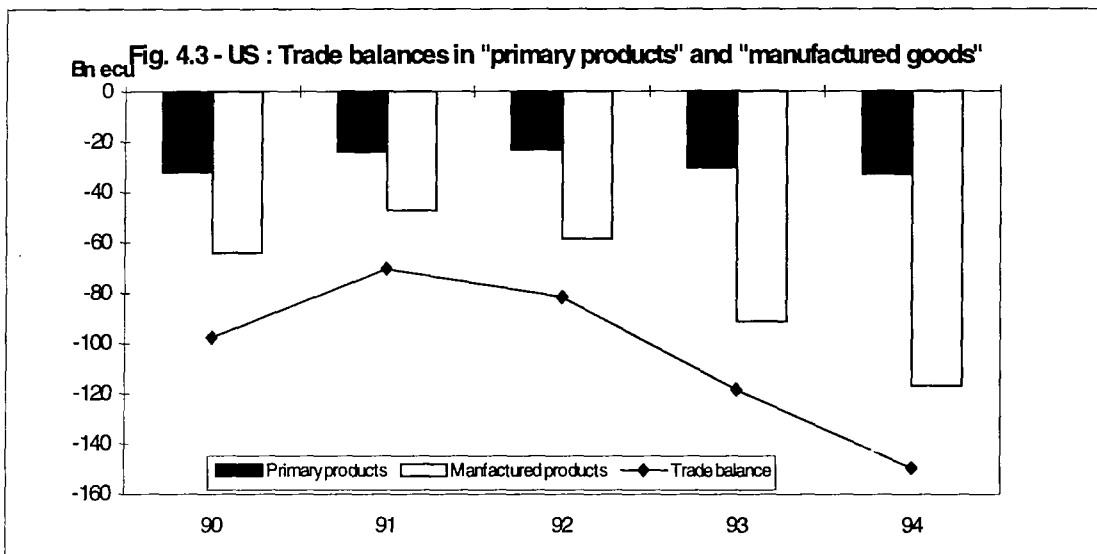
Fig. 4.2 - EU : Increase in main products groups in 1994



The growing surplus in "manufactured products" was an encouraging sign for the Union. This was especially true in 1994, for despite a rebound in domestic demand which boosted imports (+ 11% in value), exports were even more buoyant (+ 13%). The strongest increases were recorded in "Automotive products" (+ 27%), "Medical and pharmaceutical products" (+ 20%) and "Power generating and other non-electrical machinery" (+ 8%).

Geographically, the bilateral deficits in "manufactured products" with ASEAN and the four NIEs disappeared in 1994; between 1991 and 1994, exports of these products to the four NIEs increased by 64%. Another important development was the spectacular increase in trade in "manufactured products" with Central and Eastern Europe (imports and exports grew respectively by 78% and 64%). While the bilateral surplus with these latter countries increased for such products as "machinery" and "transport equipment", deficits worsened for such products categories as "textiles and clothing" and "iron and steel".

The growing reliance on imports of "manufactured products" from Asia, the CEECs and the former USSR was achieved at the expense of the US and Japan, although the latter still supplied a third of our imports.

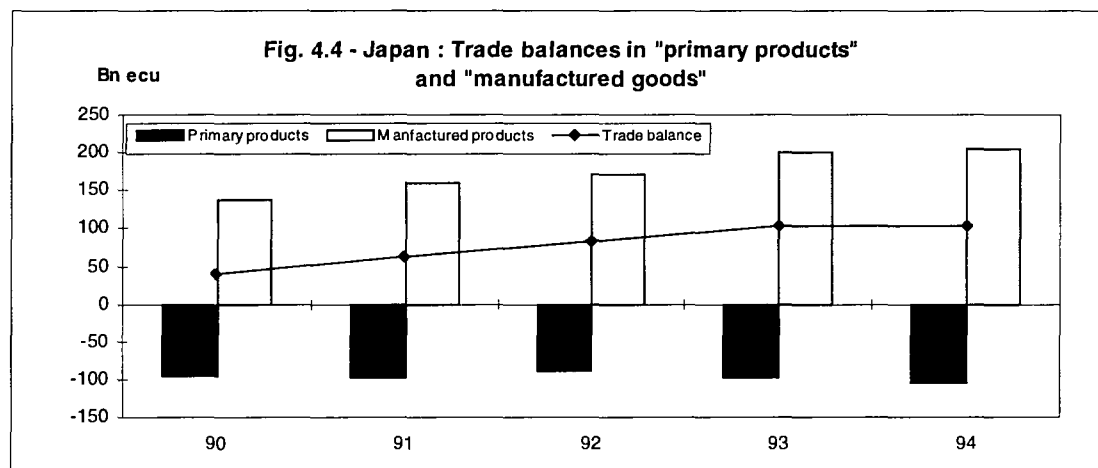


In the US, the deficit in "manufactured products" rose again to 117 billion ecus, a twofold increase over the 1992 figure. It was responsible of 81% of the growth in the overall trade deficit. Imports of "manufactured products" rose by 15% in value terms, with the fastest increases recorded in "Iron and steel" and "plastics". Exports of "machinery", already the most important (32%) category of exports, were the most dynamic.

Geographically, the US deficits in "manufactured products" were mostly with Europe (widely defined) and Asia. Developed countries accounted for 60% imports. However, imports from developing countries surged in many cases, e.g. by 22% in the case of China and ASEAN. The lowest exports/imports ratio was that with China which was a paltry 19%. Indeed, the US alone recorded a reduction in the ecu value of its exports of "manufactured products" to China in 1994. Both Japan and the EU succeeded in increasing their exports by 8%.

The 6.5% rise in the ecu value of the US deficit in "primary products" was caused essentially by higher imports of metals (+ 33% in value terms). This is both a reflection of the 13% rise in their prices on world markets and of higher demand generated by the stronger economic growth. Although the surplus on "agriculture products" increased in 1994, the share of agricultural products in the total value of both exports and imports fell for the third year in a row.

In Japan, the rise in the "primary products" deficit (5.8 billion ecus) more than compensated for the increase in the "manufactured products" surplus (5 billion



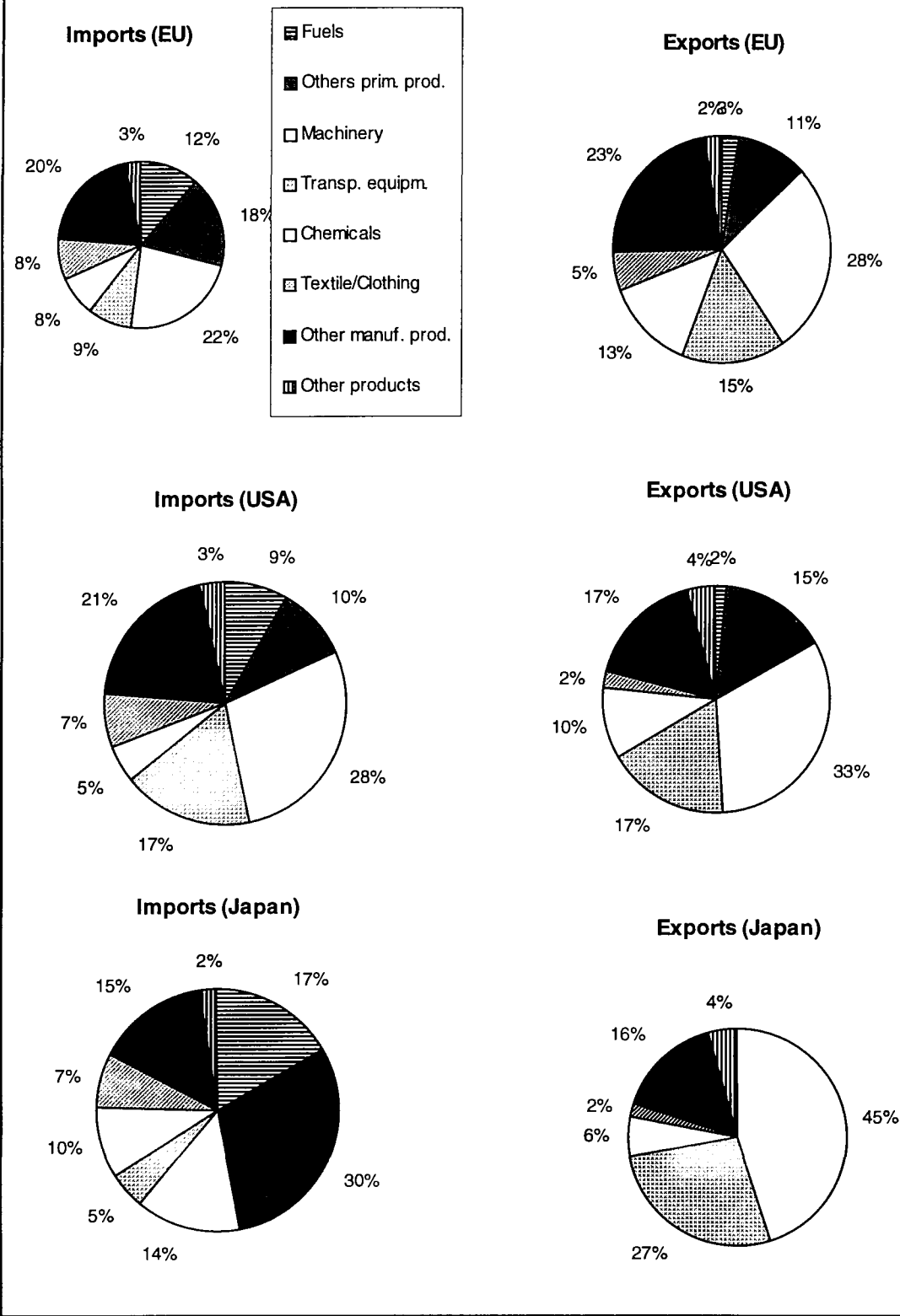
ecus). The share of imports of "manufactured products" jumped by six percentage points between 1991 and 1994. As a result, for the first time in many years, the value of imports of "primary products" represented less than half the total value of imports. Although exports of "primary products" increased twice as fast as imports of the same product category, the export/import ratio for this product category was left unchanged (at 7%) and remained far below those of the EU and the US.

Another interesting development is the fact that the deficit in "agricultural products" became superior to the deficit in "mining products". This not only reflected the lower prices of oil, but also, most probably, the reduction in the energy and metal intensity of growth which has eroded demand for energy and metals. At the same time, Japanese dependence on food imports has remained very high over recent years. The US remained the first supplier of "agricultural products" to the Japanese market (31%), with China fast becoming a major source of imports.

For the second year in a row, imports of "manufactured products" grew faster than exports (21% against 8% in value). In volume terms, according to OECD calculations, imports of "manufactured products" grew 14 times faster than exports. As a result, the export/import ratio fell to its lowest level since 1990. However, this was not sufficient to dent the surplus which further increased by 2.5% in value. Imports from China and ASEAN surged again and represented 26% of imports of "manufactured products" in 1994. With the EU, both import and export growth rates were below average. The EU's share of the Japanese import market fell by four percentage points between 1991 and 1994, while the US lost only two points.

4.2 - TRADE BY GROUP OF PRODUCTS

Fig. 4.5 - Product breakdown of merchandise trade of EU, US and Japan in 1994



4.2.1. Petroleum and petroleum products.

In 1994, for the fourth consecutive year, the import price of crude oil in OECD countries fell again (by 5%) to reach an average of 15.6\$ per barrel. Considering that the dollar also depreciated against the ecu by 2%, the ecu price of a barrel of oil fell by 7%.

In this context, imports in value decreased in the EU, the US and Japan, because the rise in demand was insufficient to counterbalance price movements. Indeed, demand in the OECD region

only increased by 2.3%

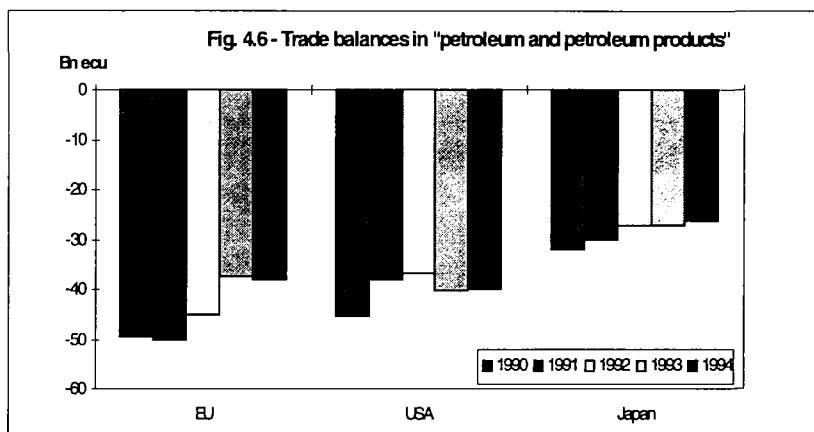
when measured in volume (i.e. in millions of barrels per day).

Imports of these products fell as a percentage of total imports by as much as one percentage point in the EU and the US and by two

points in Japan. Only in the latter did they represent more than 10% of the value of total imports.

The trade balance improved in Japan and the US, but worsened in the EU as the value of exports fell by 14%. This reflected the fact that during the recession, European producers of petroleum and refined products looked for new market outlets to maintain the level of capacity utilisation.

The same happened in Japan in 1993 and 1994.



1994 saw the further increase of Japanese dependency on petroleum and petroleum products from the Persian Gulf region. In contrast, both the EU and the US have been quite successful in the recent years in their efforts to increase the geographical diversification of their supplies. Indeed, while the value of imports from the Gulf states represented less than a fifth of the EU and US imports, it rose to 62% in Japan. In particular, the EU and the US increased their imports from geographically closer producers. In the case of the EU, the import shares of EFTA and of the former USSR increased; similarly in the US, there was a rise in the shares of Latin America and Canada. Interestingly, the EU has become over the recent years a not so marginal supplier of the US market in "Petroleum and petroleum products", with a 10% market share. This is probably the effect of the coming into production of big oil projects in the North Sea as well as to exports of refined products.

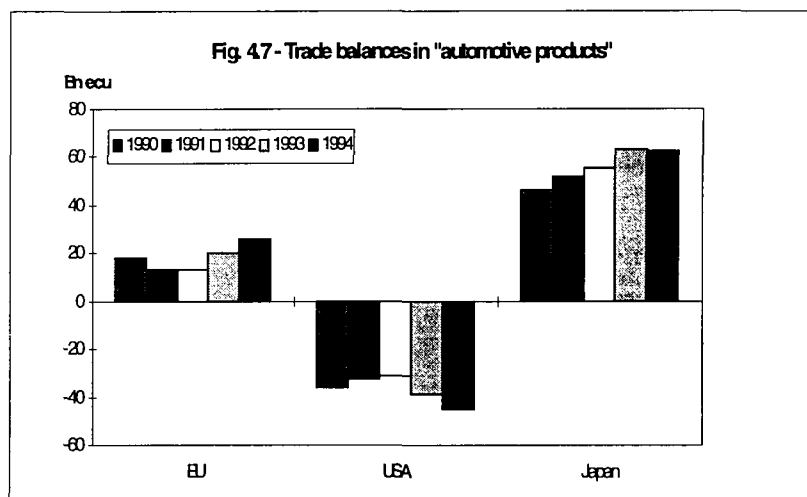
Meanwhile, OPEC also lost further ground in the EU and the US, with its market share falling again in these two regions, although it continued to improve its position in Japan.

4.2.2. Transport equipment.

"Transport equipment" is, in the developed economies, the most traded product category. In the EU, US and Japan, trade in this category represents respectively 12%, 17% and 20% of total trade flows (imports plus exports). This sector is characterised by intense intra-industry exchange, by numerous trade restrictions and by massive foreign direct investment flows which no doubt have had a substantial impact on the pattern of trade. Trade in "transport equipment" is also very sensitive to the fluctuations of the economic cycle. Trade in "automotive products" represents the largest part of total trade in this product category.

As in previous years, the Union's trade surplus in "transport equipment" increased significantly in 1994 (by 25%) and stood at 34 billion ecus. In contrast to the US and Japan, the export/import ratio of the EU increased again in 1994, although it still had an intermediate position between those of the US and Japan.

The largest part (82%) of the improvement in the EU surplus was caused by the buoyant performance in "automotive products", for which exports rose by 18% in value. On each of the EU's largest overseas markets (i.e., EFTA, the US and Japan which



together represented more than half of EU shipments), exports rose by more than a fifth. After the decline recorded in 1993, imports of "automotive products" rose again, with the sole exception of those coming from Japan. As a result, the trade deficit with Japan (which is the only one in that product category) shrank by a fourth and Japan's share of the EU import market slipped to 39%, a 10-points decline in just four years. However, this probably owed more to the increasing production of the Japanese production plants in Europe which reduced demand for imports than to a decline in competitiveness of Japanese companies.

Another interesting development was the increasing share of imports (and exports) of "automotive products" from the CEECs and the four NIEs. In just four years, they respectively tripled and doubled their import market share.

For the "other transport equipment" products, the EU had an overall trade surplus (8 billion ecus) although trade was in deficit with the US, Japan and Canada.

In the US, imports of "transport equipment" reached 100 billion ecus for the first time and grew faster than exports of similar products (13% and 5% respectively, in value terms). As a result, the trade deficit in "transport equipment"

jumped by 50%, with most of the deterioration accounted for by the increased deficit in "automotive products". Indeed, "automotive products" represented 87% of these imports. The surplus in other transport equipment fell by 8% in value, a reflection of the continued downturn in the world market for civil aircraft. In fact, the growth in "transport equipment" exports was lower than that of "automotive products" exports.

In 1994, the US deficit in "automotive products" represented 30% of the total trade deficit, with the bilateral deficit with Japan still by far the largest. In 1994, despite the further strong export growth to Japan achieved by US-based producers (+ 56% in value), this deficit increased again (to 29 billion ecus). However, for the first time in many years, Canada became the leading exporter of "automotive products" in the US, dethroning Japan from its long-held first place. The increasing reliance on Latin America producers (their import market share rose by a fifth in four years) was also a testimony to the effects of regional trade liberalisation and integration.

In 1994, the appreciation of the yen that mostly took place in 1993 had a clear effect on Japan's trade in "transport equipment". Indeed, while exports rose by a poor 3% in value, imports boomed by 26%, a figure by far superior to the appreciation of the yen recorded in 1994. The same trend, only more contrasted, was seen in trade in "automotive products". However, owing to the sheer difference in the absolute value of both exports and imports, these very different growth rates resulted in a very modest, yet positive, increase in the trade surplus for "transport equipment" as well as "automotive products". A clear indication that adjustment of this very important surplus was genuinely under way was the steep fall in the export/import ratio from 941% to 773%.

More interesting is the fact that, in 1994, Japanese exports of "automotive products" would have fallen in value terms had exports to the US not increased again, by 13% in value. It is likely that the resilience of the Japanese trade surplus with the US owed much to the exports of parts and intermediate products which are used by US-based Japanese "transplants". In other regions, Japanese exports fell substantially, even in the fast-expanding markets of China (by 19%), the four NIEs (by 9%) and Latin America (by 3%).

Most (90%) of Japanese imports of "automotive products" came from the US and the EU, a further increase from the 1993 level. Other Asian countries were not able to make further inroads in the Japanese import markets, despite a larger range of brands and models as well as improved quality. For the second consecutive year, imports of US-made "automotive products" grew by more than 50%.

The EU also reversed many years of declining exports of "automotive products" to Japan. It remained the first importer in Japan although the US managed to double their import market share between 1991 and 1994. In parallel with the reduction of Japanese exports to the Union, the trade surplus of Japan in "automotive products" fell a quarter in value terms.

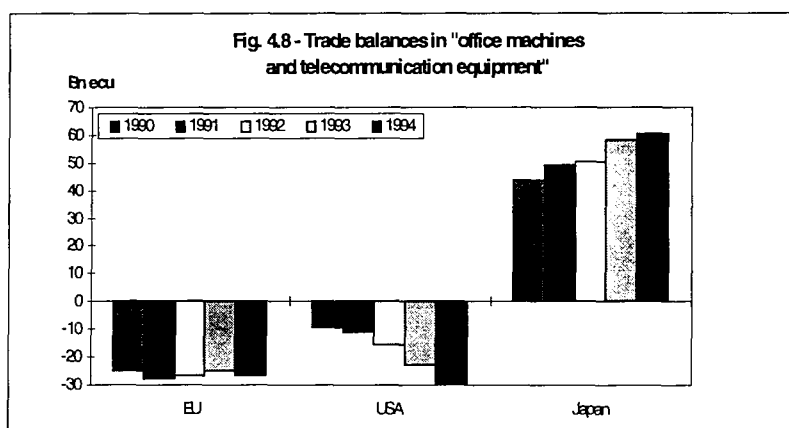
Overall, the Japanese net trade surplus in "transport equipment" stood at 79 billion ecus, representing 77% of the overall trade surplus.

4.2.3. Machinery.

In 1994, trade in this category of products expanded rapidly in the three main trading regions. In fact, imports and exports of "machinery" rose faster than overall trade. 1994 saw also the continuation of the overall trends that were discernible since 1991: a further worsening (by 10 billion ecus) of the US trade deficit, while both the EU and Japan substantially increased their surplus. Monetary considerations certainly played a role in some of this evolution. But the figures point to the strong dynamism of investment and the emergence of many developing countries, in particular in South East Asia and China, as important manufacturers and exporters of machinery.

For the EU, exports of "machinery" are very important: in 1994, they represented 28% of total exports and were 82% higher than exports of transport equipment. The Union's relative strength in this sector, measured by its export/import ratio (122%), pointed to an intermediate position between Japan (458%) and the US (83%). The Union had a particularly strong competitive position in the sub-group "power generating machinery and non-electrical machinery" where its surplus was equal to the deficit in "fuels".

Reflecting the stronger pace of economic activity and the positive growth in capital formation after three years of decline, EU imports grew more than three times faster in 1994 (15%) than in 1993 (4%). Although still relatively small in



absolute terms, trade with the CEECs expanded quickly: imports more than doubled in value and exports increased by three quarters. As a result, the surplus grew by 53% in value. The Union had trade deficits with the US, Japan and South East Asia. With other regions (including the fast growing countries of Latin America and China), it enjoyed trade surpluses. The Union's surplus with OPEC recorded a steep decline, because the combination of low oil prices and fiscal difficulties in most of these countries led to a reduction in their investment spending, and hence to their imports of capital goods. Indeed, when measured in ecus, exports of "machinery" from the Union, the US and Japan to OPEC fell, as did their trade surpluses.

As in 1993, the acceleration of economic growth in the US in 1994 led to a 20% increase in the value of imports of "machinery". However, import growth slowed a little compared to 1993, but it was still far superior to export growth (15% in value). As a result, the US deficit in "machinery" more than doubled to reach 28 billion ecus. Monetary considerations also had an influence: imports grew faster from those regions which saw a depreciation of their currencies against the dollar (Canada, Latin America, China). For the first time in many years, growth of US

Chapter 4

exports to Japan (20% in value) was superior to growth of imports (11%). Besides monetary factors, the evolution of relative demand and competitiveness of suppliers had also a very strong influence on trade flows.

Reversing 1993's trend, the surplus in the sub-group "power generating machinery and non-electrical machinery" declined substantially, in particular because of the worsening of the deficit with the EU.

Geographically, one of the most striking development was the growing importance of imports from ASEAN, which more than doubled in value in the 1991-94 period, making the region as large an exporter on the US market as the EU. But the US had a very substantial deficit with ASEAN and a surplus with the EU. This situation was largely caused by the poor performances of the "office machines and telecommunication equipment" sub-group. Also noteworthy was the doubling of the US deficit in "machinery" with China to 5 billion ecus.

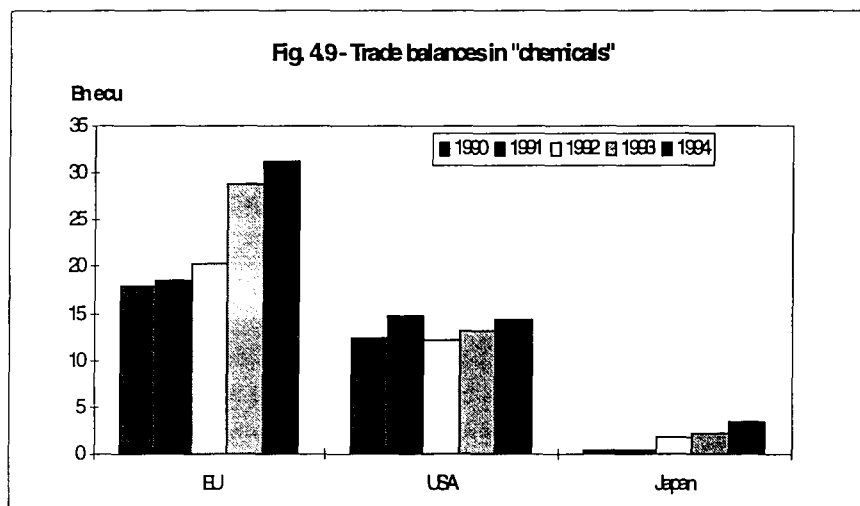
In Japan, for the second consecutive year, import growth (28% in value) was superior to export growth (12%), a clear evidence that currency movements had a strong influence on trade flows (albeit with a time lag) since domestic demand was weak and investment actually declined. However, considering the substantial difference in the absolute values of exports and imports, these trends were not sufficient to dent the trade surplus in "machinery", which rose by 8% in value to 118 billion ecus. Contrary to the EU and the US, Japan had bilateral surpluses with every one of its trading partners (as defined in the tables) and surpluses in all product sub-categories.

The emergence of ASEAN and China as both major suppliers and importers of "machinery" was particularly clear. Between 1991 and 1994, China more than doubled its share of the Japanese import market (to 6%) while ASEAN increased it by half (to 20%). In relative terms, Japanese trade with the Union was quite lacklustre, a reflection of the effects of weak growth in the two regions, currency movements and strong Japanese direct investments in Europe.

4.2.4. Chemicals.

Trade in this product category has always been very important to the Union: imports and exports of "chemicals" represented 10% of overall trade in 1994, whereas the equivalent figure was only 7% for the US and 6% for Japan. Moreover, not only were exports of "chemicals" higher than, for example, exports of "agricultural products" (13% of overall exports vs. 8%), but the Union has had a strong competitive position in this industry for many years, as evidenced by its large and growing trade surplus. In 1994, however, although the surplus increased again to 31 billion ecus, imports grew faster (18% in value) than exports (13%). As a result, the export/import ratio fell to 177%, a level still much higher than that of either the US or Japan.

Only with China did the EU had a bilateral deficit in "chemicals", which although growing rapidly, was still relatively low (0.4 billion ecus). The Union's main trade partners were developed



countries (EFTA, the US), but their share of both the export and import markets have shrank in recent years. In particular, East Asia's share in exports has grown steadily over the years at the expense of markets in other developing countries. In 1994, exports to the CEECs were the most dynamic (+ 60% in value), followed by those to ASEAN and South Asia. Trade (imports and exports) with the CEECs, Russia and the NIS increased again; in the 1991-1994 period, it rose by 50% in value, much faster than total trade in "chemicals" which, in the same period, rose only by a third in value terms.

In the US, for the second year in a row, the trade surplus in "Chemicals" increased by as much as 10% in value terms. This was achieved even though growth in imports again surpassed that of exports (15% and 14% respectively). This was also the brightest spot in US trade in manufactured products: of the four main product sub-categories, "chemicals" were the only one with a trade surplus and, moreover, an expanding one.

The Union was the largest trading partner of the US in the product category although 1994 saw the further decline of the EU's import market share (it stood at 39%). European countries as a whole (EU, EFTA, CEECs, former USSR) were the only one with which the US had a trade deficit. Geographically, US trade is gradually shifting towards countries in the Western Hemisphere and in Asia. For example, imports from China and Latin America increased in value by 86% and 22% respectively.

Latin America and the four NIEs accounted for three quarters of the US surplus in "chemicals", an increase of seven percentage points over 1993.

Despite the severe appreciation of the yen in 1993-94, the trade performances of the Japanese chemical industries were impressive in 1994. They managed to increase exports by as much as 16% in value, while import growth (at 11%) was inferior to that of 1993. As a result, the trade surplus reached 3.3 billion ecus, an eight-fold increase over 1991, but a still modest level when compared to the EU and the US.

Much of this improvement was recorded in the "plastics" product sub-category, because of strong demand for these products in South East Asia. Indeed, for all

"chemicals", the surplus with the four NIEs increased by 1.1 billion ecus, or 90% of the rise in the overall surplus of this product category.

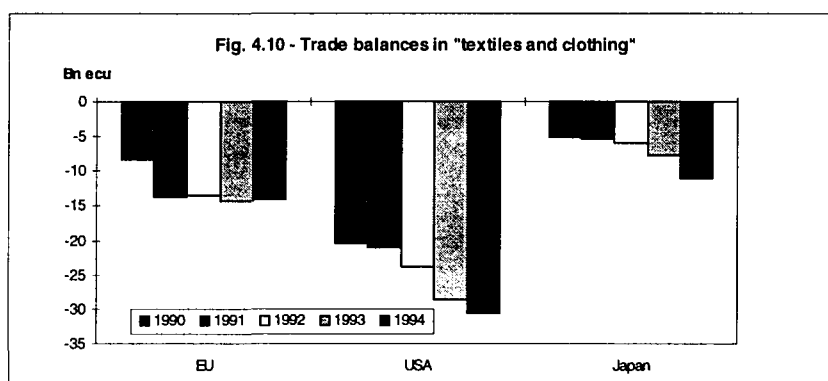
However, the trade deficit in "medical and pharmaceutical products" worsened again because the strong increase in imports from the Union was accompanied by a stagnation in the value of exports. Japan was alone among the three main trading regions to record a trade deficit in this product sub-category.

Finally, it is worth noting that Japan's would have recorded a trade in deficit in "chemicals", had it not been for the big trade surplus with the four NIEs.

4.2.5. Textiles and Clothing.

Traditionally, trade in "textiles and clothing" has been in deficit in the three main trading regions. This reflects the clear comparative advantage that developing countries enjoy in such mature industries (especially in clothing where labour costs are important). However 1994 saw the confirmation of a divergence between the EU, on the one hand, and Japan and the US, on the other hand. Indeed, while many indicators pointed to an improvement in the EU trade statistics, this did not seem to be the case for the other two countries.

In the EU, the trade deficit fell in 1994, albeit marginally, as export growth (12%) outstripped import growth (8%). The Union's exports were much more dynamic than



that of its two main competitors. Above-average export growth was recorded with Japan as well as with all the so-called "emerging markets" (Latin America, South East Asia, CEECs

and the former USSR). In sheer size, developed countries remained the largest export markets, mostly because European clothing has built a strong reputation for quality. As a result, the EU export/import ratio increased to 67%, a much higher value than either the US (25%) or Japan (36%).

Geographically, trade with the CEECs and the former USSR continued to expand quickly. It represented 14% of total trade flows (imports plus exports) versus 7% in 1991. For example, the CEECs became the third supplier of the EU import market; in 1991, they occupied the seventh position.

The largest deficits were with South Asia (6 billion ecus), China (5 billion) and the Mediterranean Basin (5 billion).

Although exports in value terms expanded faster than imports, the US deficit in "textiles and clothing" further increased in 1994 to 31 billion ecus. Except for

Chapter 4

Canada, Japan and Australia/New Zealand, the US had deficits with every other region, the largest being that with the four NIEs (9 billion ecus).

However, figures for 1994 also pointed to the increasing importance of trade in "textiles and clothing" with the countries of the Western Hemisphere. Latin America and Canada bought more than 55% of US exports, while their share of the US import market grew by almost a third in four years. But Asian countries as a whole remained the most important source of imports in the US, although the four NIEs recorded a one-third reduction in their import market share.

Among the three main trading regions, the US had again the lowest export/import ratio (25%).

In Japan, 1994 did not bring any reversal of fortunes for a sector that has experienced a gradual albeit clear worsening of its external trade in "textiles and clothing" in recent years. Indeed, the deficit rose by 42% in value terms to 11 billion ecus. In Japan's case, trade flows were much more geographically concentrated than in the EU or US. For example, the first two importers in Japan accounted for two-thirds of the total value of imports in "textiles and clothing", while the same ratio was only 40% in the US and 36% in the EU. China increased again its share of the import market to 49%. In four years, it has taken this first position at the expense of the four NIEs. The deficit with China alone represented two-thirds of the deficit in that product category. However, there seems to have been a substantial amount of intra-industry trade with China as it became in 1994 the second largest export market for Japan.

Overall, however, Japanese exports of "textiles and clothing" fell in value and remained far inferior to those of both the EU and the US. For example, EU exports were almost five times higher than exports from Japan.

Annex

DEFINITION OF COUNTRY GROUPINGS	A-2
DEFINITION OF PRODUCT GROUPINGS	A-3
STATISTICAL TABLES	A-4
0-Geographic breakdown of total trade.....	A-4
1-Trade with the world.....	A-11
2-Trade with the European Union.....	A-15
3-Trade with the United States.....	A-19
4-Trade with Japan.....	A-23
5-Trade with Canada.....	A-27
6-Trade with the EFTA countries	A-31
7-Trade with Central and Eastern European Countries.....	A-35
8-Trade with ex-USSR.....	A-39
9-Trade with Mediterranean Basin.....	A-43
10-Trade with Latin America.....	A-47
11-Trade with China	A-51
12-Trade with ASEAN.....	A-55
13-Trade with the 4 NIEs of Asia	A-59
14-Trade with South Asia	A-63
15-Trade with the Gulf States	A-67
16-Trade with ACP	A-71
17-Trade with OPEC.....	A-75
18-Trade with Australia and New Zealand	A-79

DEFINITION OF COUNTRY GROUPINGS

1) **EUR 12** - As from 1991 the statistics for EUR 12 include Germany with its new territorial definition.

In the definition of EUR 12, data from the UNO database "Comtrade" include the Canary Islands and Ceuta and Mellila ("Spanish territories not included in the customs or statistical territory"). In this report the only figures affected by this are those where the United States and Japan are "declaring countries" and the Union is the "partner country".

2) **EXTRA-EU or EXTRA-12** - all third countries.

3) **EFTA** - Austria, Finland, Iceland, Norway, Sweden, Switzerland.

4) **MEDITERRANEAN BASIN** - Albania, Algeria, Ceuta and Melilla, Cyprus, Egypt, Gibraltar, Israel, Jordan, Lebanon, Libya, Malta, Morocco, Syria, Tunisia, Turkey, ex-Yugoslavia. Ceuta and Melilla are not included in the statistical data from the UNO due to unavailability of data.

5) **CENTRAL AND EASTERN EUROPEAN COUNTRIES** - Albania, Bulgaria, Czech republic, Hungary, Poland, Romania, Slovakia.

6) **LATIN AMERICA** - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, El Salvador, Ecuador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

7) **ASEAN** - Brunei, Indonesia, Malaysia, Philippines, Singapore, Thailand.

8) **NEWLY INDUSTRIALISED ECONOMIES (FOUR ASIAN NIEs)** - Hong Kong, Singapore, South Korea, Taiwan.

9) **SOUTH ASIA** - Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan, Sri Lanka.

10) **GULF STATES** - Bahrain, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, United Arab Emirates, Yemen.

11) **OPEC** - Algeria, Ecuador, Gabon, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

12) **ACP** - 68 trading partners. Code 1031 in the EUROSTAT "Geonomenclature 1992".

Annex

DEFINITION OF PRODUCT GROUPINGS

1. Primary products	SITC 0+1+2+3+4+68
1.1 Agricultural products	SITC 0+1+21+22+231+24+261 to 265+268+29+4
1.2 Mining products	SITC 27+28+3+68
1.2.1 Non-ferrous metals	SITC 68
1.2.2 Fuels	SITC 3
1.2.2.1 Petroleum and petroleum products	SITC 33
1.3 Non-agricultural raw materials	SITC 232+25+266+267+269
2. Manufactured products	SITC 5+6-68+7+8
2.1 Machinery	SITC 71-713+72 to 76+77-7783
2.1.1 Office machines and telecommunication equipment	SITC 75+76+776
2.1.2 Power generating machinery and other non-electrical machinery	SITC 71-713+72 to 74
2.1.3 Electrical machinery and apparatus	SITC 77-776-7783
2.2 Transport equipment	SITC 713+7783+78+79
2.2.1 Automotive products	SITC 7132+7783+781 to 784
2.3 Chemicals	SITC 5
2.3.1 Medical/pharmaceutical products	SITC 54
2.3.2 Plastics	SITC 57+58
2.4 Other manufactured products	SITC 6-68+8
2.4.1 Textiles and clothing	SITC 65+84
2.4.2 Iron and steel	SITC 67
2.4.3 Paper and articles of papers	SITC 64
2.4.4 Non-metallic mineral manufactures, N.F.S.	SITC 66
3. Other products	SITC 9

Annex

**TABLE 0.1 - GEOGRAPHIC BREAKDOWN OF IMPORTS AND EXPORTS
ALL PRODUCTS**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
IMPORTS (BN ECU)												
WORLD (*)	493.8	487.7	486.0	539.7	410.9	426.4	515.1	583.5	191.0	179.5	205.5	232.7
EUROPEAN UNION					72.2	74.8	86.6	97.3	25.8	24.1	25.8	30.1
UNITED STATES	91.7	86.8	86.3	93.1					43.4	40.6	47.6	53.6
JAPAN	51.8	51.5	47.6	48.8	76.7	77.2	94.3	103.7				
CANADA	9.9	9.0	7.9	9.2	75.6	78.0	97.0	111.7	6.2	5.9	6.9	7.6
EFTA	110.7	111.6	109.6	123.6	11.9	11.9	13.9	15.5	5.7	4.9	5.5	6.3
CENTRAL/EAST. EUROPEAN COUNTR.	16.2	19.0	15.4	26.3	0.9	0.9	1.0	1.4	0.5	0.4	0.3	0.2
FORMER USSR	18.5	17.7	18.5	23.0	0.7	0.7	1.9	3.5	2.7	1.9	2.6	3.2
MEDITERRANEAN BASIN	43.5	38.2	38.4	42.7	6.6	5.9	7.5	8.7	1.4	1.1	1.3	1.5
LATIN AMERICA	26.2	24.8	22.2	27.4	50.5	52.7	63.6	74.6	7.3	6.3	6.5	7.5
CHINA	15.0	16.8	19.5	23.0	16.4	21.1	28.8	35.0	11.5	13.1	17.5	23.3
ASEAN	19.9	22.4	25.7	29.9	24.5	29.0	37.6	45.7	25.6	24.3	29.1	32.1
4 NIE'S OF ASIA	30.5	29.7	31.2	33.5	50.0	50.1	57.3	62.8	22.0	20.2	23.0	26.3
SOUTH ASIA	7.7	8.0	9.4	11.0	4.4	5.3	6.8	7.8	2.5	2.1	2.6	3.0
GULF STATES	14.0	12.8	12.4	11.5	10.7	9.9	10.0	9.4	20.5	19.8	20.2	20.2
ACP	19.1	18.0	14.6	18.5	8.8	12.4	14.2	13.8	1.4	1.4	2.0	1.9
OPEC	46.8	42.7	39.5	40.6	28.9	27.4	30.5	30.5	31.7	30.0	32.1	32.3
AUSTRALIA AND NEW ZEALAND	5.9	6.1	5.4	6.2	4.5	4.1	4.1	4.2	12.0	10.9	11.9	13.3
EXPORTS (BN ECU)												
WORLD (*)	423.5	435.7	482.6	538.7	340.3	344.6	396.9	433.9	253.8	261.6	308.2	335.0
EUROPEAN UNION					83.3	79.2	82.8	87.0	48.1	48.1	48.6	48.8
UNITED STATES	71.2	73.9	84.1	95.0					74.3	74.4	90.8	100.5
JAPAN	22.2	20.5	22.6	26.6	38.8	36.8	40.9	45.3				
CANADA	9.3	8.5	8.5	9.5	68.7	69.5	85.6	96.8	5.9	5.4	5.4	5.0
EFTA	108.9	107.7	106.3	119.4	10.1	8.3	10.8	10.1	7.0	6.5	6.0	6.2
CENTRAL/EAST. EUROPEAN COUNTR.	17.7	21.7	20.1	31.5	1.0	1.3	1.6	1.2	0.6	0.6	0.4	0.4
FORMER USSR	14.2	13.5	15.8	17.5	2.9	2.9	3.4	3.0	1.7	0.9	1.4	1.2
MEDITERRANEAN BASIN	45.8	42.6	52.9	55.0	9.3	9.5	11.6	11.9	3.0	3.2	3.9	3.2
LATIN AMERICA	18.1	20.5	24.0	28.9	47.5	54.9	62.8	74.4	9.0	10.8	12.8	14.1
CHINA	5.6	6.9	11.3	12.5	5.1	5.8	7.5	7.9	6.9	9.2	14.7	15.8
ASEAN	17.3	19.3	22.9	27.8	16.8	18.5	24.2	27.0	30.4	31.4	42.1	51.1
4 NIE'S OF ASIA	25.7	27.6	34.0	40.7	36.8	37.4	44.9	50.5	53.9	55.9	68.6	79.1
SOUTH ASIA	7.8	7.9	9.3	10.5	2.6	2.4	3.4	2.9	2.9	2.7	3.2	3.2
GULF STATES	17.3	18.9	20.1	19.8	8.2	8.5	9.0	8.1	6.0	7.5	7.6	6.2
ACP	15.9	17.0	16.4	14.8	4.2	6.4	7.2	7.1	2.7	3.5	4.4	4.0
OPEC	39.3	42.0	40.4	37.1	15.4	16.9	17.6	16.1	13.3	14.6	14.7	14.0
AUSTRALIA AND NEW ZEALAND	7.2	7.3	8.2	10.0	7.6	7.9	8.1	9.6	6.1	6.3	7.7	8.7

(*) EXTRA-EU FOR THE UNION

Annex

**TABLE 0.2 - GEOGRAPHIC BREAKDOWN OF TRADE BALANCES AND EXPORT/IMPORT RATIOS
ALL PRODUCTS**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
WORLD (*)	-70.3	-52.0	-3.4	-1.0	-70.6	-81.8	-118.2	-149.6	62.8	82.1	102.7	102.3
EUROPEAN UNION					11.1	4.4	-3.8	-10.3	22.3	24.0	22.8	18.7
UNITED STATES	-20.5	-12.9	-2.2	1.9					30.9	33.8	43.2	46.9
JAPAN	-29.6	-31.0	-25.0	-22.2	-37.9	-40.4	-53.4	-58.4				
CANADA	-0.6	-0.5	0.6	0.3	-6.9	-8.5	-11.4	-14.9	-0.3	-0.5	-1.5	-2.6
EFTA	-1.8	-3.9	-3.3	-4.2	-1.8	-3.6	-3.1	-5.4	1.3	1.6	0.5	-0.1
CENTRAL/EAST. EUROPEAN COUNTR.	1.5	2.7	4.7	5.2	0.1	0.4	0.6	-0.2	0.1	0.2	0.1	0.2
FORMER USSR	-4.3	-4.2	-2.7	-5.5	2.2	2.2	1.5	-0.5	-1.0	-1.0	-1.2	-2.0
MEDITERRANEAN BASIN	2.3	4.4	14.5	12.3	2.7	3.6	4.1	3.2	1.6	2.1	2.6	1.7
LATIN AMERICA	-8.1	-4.3	1.8	1.5	-3.0	2.2	-0.8	-0.2	1.7	4.5	6.3	6.6
CHINA	-9.4	-9.9	-8.2	-10.5	-11.3	-15.3	-21.3	-27.1	-4.6	-3.9	-2.8	-7.5
ASEAN	-2.6	-3.1	-2.8	-2.1	-7.7	-10.5	-13.4	-18.7	4.8	7.1	13.0	19.0
4 NIE'S OF ASIA	-4.8	-2.1	2.8	7.2	-13.2	-12.7	-12.4	-12.3	31.9	35.7	45.6	52.8
SOUTH ASIA	0.1	-0.1	-0.1	-0.5	-1.8	-2.9	-3.4	-4.9	0.4	0.6	0.6	0.2
GULF STATES	3.3	6.1	7.7	8.3	-2.5	-1.4	-1.0	-1.3	-14.5	-12.3	-12.6	-14.0
ACP	-3.2	-1.0	1.8	-3.7	-4.6	-6.0	-7.0	-6.7	1.3	2.1	2.4	2.1
OPEC	-7.5	-0.7	0.9	-3.5	-13.5	-10.5	-12.9	-14.4	-18.4	-15.4	-17.4	-18.3
AUSTRALIA AND NEW ZEALAND	1.3	1.2	2.8	3.8	3.1	3.8	4.0	5.4	-5.9	-4.6	-4.2	-4.6
	EXPORTS/IMPORTS RATIOS (IN %)											
WORLD (*)	86	89	99	100	83	81	77	74	133	146	150	144
EUROPEAN UNION					115	106	96	89	186	200	188	162
UNITED STATES	78	85	97	102					171	183	191	188
JAPAN	43	40	47	55	51	48	43	44				
CANADA	94	94	108	103	91	89	88	87	95	92	78	66
EFTA	98	97	97	97	85	70	78	65	123	133	109	98
CENTRAL/EAST. EUROPEAN COUNTR.	109	114	131	120	111	144	160	86	120	150	133	200
FORMER USSR	77	76	85	76	414	414	179	86	63	47	54	38
MEDITERRANEAN BASIN	105	112	138	129	141	161	155	137	214	291	300	213
LATIN AMERICA	69	83	108	105	94	104	99	100	123	171	197	188
CHINA	37	41	58	54	31	27	26	23	60	70	84	68
ASEAN	87	86	89	93	69	64	64	59	119	129	145	159
4 NIE'S OF ASIA	84	93	109	121	74	75	78	80	245	277	298	301
SOUTH ASIA	101	99	99	95	59	45	50	37	116	129	123	107
GULF STATES	124	148	162	172	77	86	90	86	29	38	38	31
ACP	83	94	112	80	48	52	51	51	193	250	220	211
OPEC	84	98	102	91	53	62	58	53	42	49	46	43
AUSTRALIA AND NEW ZEALAND	122	120	152	161	169	193	198	229	51	58	65	65

(*) EXTRA-EU FOR THE UNION

Annex

**TABLE 0.3 - GEOGRAPHIC BREAKDOWN OF THE STRUCTURE OF IMPORTS AND EXPORTS
ALL PRODUCTS**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURES OF IMPORTS (IN %)												
WORLD (*)	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
EUROPEAN UNION					17.6	17.5	16.8	16.7	13.5	13.4	12.6	12.9
UNITED STATES	18.6	17.8	17.8	17.3					22.7	22.6	23.2	23.0
JAPAN	10.5	10.6	9.8	9.0	18.7	18.1	18.3	17.8				
CANADA	2.0	1.8	1.6	1.7	18.4	18.3	18.8	19.1	3.2	3.3	3.4	3.3
EFTA	22.4	22.9	22.6	22.9	2.9	2.8	2.7	2.7	3.0	2.7	2.7	2.7
CENTRAL/EAST. EUROPEAN COUNTR.	3.3	3.9	3.2	4.9	0.2	0.2	0.2	0.2	0.3	0.2	0.1	0.1
FORMER USSR	3.7	3.6	3.8	4.3	0.2	0.2	0.4	0.6	1.4	1.1	1.3	1.4
MEDITERRANEAN BASIN	8.8	7.8	7.9	7.9	1.6	1.4	1.5	1.5	0.7	0.6	0.6	0.6
LATIN AMERICA	5.3	5.1	4.6	5.1	12.3	12.4	12.3	12.8	3.8	3.5	3.2	3.2
CHINA	3.0	3.4	4.0	4.3	4.0	4.9	5.6	6.0	6.0	7.3	8.5	10.0
ASEAN	4.0	4.6	5.3	5.5	6.0	6.8	7.3	7.8	13.4	13.5	14.2	13.8
4 NIE'S OF ASIA	6.2	6.1	6.4	6.2	12.2	11.7	11.1	10.8	11.5	11.3	11.2	11.3
SOUTH ASIA	1.6	1.6	1.9	2.0	1.1	1.2	1.3	1.3	1.3	1.2	1.3	1.3
GULF STATES	2.8	2.6	2.6	2.1	2.6	2.3	1.9	1.6	10.7	11.0	9.8	8.7
ACP	3.9	3.7	3.0	3.4	2.1	2.9	2.8	2.4	0.7	0.8	1.0	0.8
OPEC	9.5	8.8	8.1	7.5	7.0	6.4	5.9	5.2	16.6	16.7	15.6	13.9
AUSTRALIA AND NEW ZEALAND	1.2	1.3	1.1	1.1	1.1	1.0	0.8	0.7	6.3	6.1	5.8	5.7
STRUCTURE OF EXPORTS (IN %)												
WORLD (*)	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
EUROPEAN UNION					24.5	23.0	20.9	20.1	19.0	18.4	15.8	14.6
UNITED STATES	16.8	17.0	17.4	17.6					29.3	28.4	29.5	30.0
JAPAN	5.2	4.7	4.7	4.9	11.4	10.7	10.3	10.4				
CANADA	2.2	2.0	1.8	1.8	20.2	20.2	21.6	22.3	2.3	2.1	1.8	1.5
EFTA	25.7	24.7	22.0	22.2	3.0	2.4	2.7	2.3	2.8	2.5	1.9	1.9
CENTRAL/EAST. EUROPEAN COUNTR.	4.2	5.0	4.2	5.8	0.3	0.4	0.4	0.3	0.2	0.2	0.1	0.1
FORMER USSR	3.4	3.1	3.3	3.2	0.9	0.8	0.9	0.7	0.7	0.3	0.5	0.4
MEDITERRANEAN BASIN	10.8	9.8	11.0	10.2	2.7	2.8	2.9	2.7	1.2	1.2	1.3	1.0
LATIN AMERICA	4.3	4.7	5.0	5.4	14.0	15.9	15.8	17.1	3.5	4.1	4.2	4.2
CHINA	1.3	1.6	2.3	2.3	1.5	1.7	1.9	1.8	2.7	3.5	4.8	4.7
ASEAN	4.1	4.4	4.7	5.2	4.9	5.4	6.1	6.2	12.0	12.0	13.7	15.3
4 NIE'S OF ASIA	6.1	6.3	7.0	7.6	10.8	10.9	11.3	11.6	21.2	21.4	22.3	23.6
SOUTH ASIA	1.8	1.8	1.9	1.9	0.8	0.7	0.9	0.7	1.1	1.0	1.0	1.0
GULF STATES	4.1	4.3	4.2	3.7	2.4	2.5	2.3	1.9	2.4	2.9	2.5	1.9
ACP	3.8	3.9	3.4	2.7	1.2	1.9	1.8	1.6	1.1	1.3	1.4	1.2
OPEC	9.3	9.6	8.4	6.9	4.5	4.9	4.4	3.7	5.2	5.6	4.8	4.2
AUSTRALIA AND NEW ZEALAND	1.7	1.7	1.7	1.9	2.2	2.3	2.0	2.2	2.4	2.4	2.5	2.6

(*) EXTRA-EU FOR THE UNION

Annex

**TABLE 0.4 - GEOGRAPHIC BREAKDOWN OF IMPORTS AND EXPORTS GROWTH RATES
ALL PRODUCTS**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
WORLD (*)	7.0	-1.2	-0.3	11.0	1.3	3.8	20.8	13.3	3.6	-6.0	14.5	13.2
EUROPEAN UNION					-3.7	3.6	15.8	12.4	-6.5	-6.6	7.1	16.7
UNITED STATES	7.6	-5.3	-0.6	7.9					4.6	-6.5	17.2	12.6
JAPAN	12.1	-0.6	-7.6	2.5	4.9	0.7	22.2	10.0				
CANADA	5.3	-9.1	-12.2	16.5	2.7	3.2	24.4	15.2	-6.1	-4.8	16.9	10.1
EFTA	2.0	0.8	-1.8	12.8	-2.5	0.0	16.8	11.5	0.0	-14.0	12.2	14.5
CENTRAL/EAST. EUROPEAN COUNTR.	24.6	17.3	-18.9	70.8	-10.0	0.0	11.1	40.0	0.0	-20.0	-25.0	-33.3
FORMER USSR	14.2	-4.3	4.5	24.3	-22.2	0.0	171.4	84.2	3.8	-29.6	36.8	23.1
MEDITERRANEAN BASIN	2.8	-12.2	0.5	11.2	-7.0	-10.6	27.1	16.0	0.0	-21.4	18.2	15.4
LATIN AMERICA	2.3	-5.3	-10.5	23.4	0.4	4.4	20.7	17.3	1.4	-13.7	3.2	15.4
CHINA	41.5	12.0	16.1	17.9	28.1	28.7	36.5	21.5	21.1	13.9	33.6	33.1
ASEAN	19.2	12.6	14.7	16.3	9.4	18.4	29.7	21.5	11.3	-5.1	19.8	10.3
4 NIE'S OF ASIA	16.0	-2.6	5.1	7.4	0.8	0.2	14.4	9.6	7.8	-8.2	13.9	14.3
SOUTH ASIA	10.0	3.9	17.5	17.0	4.8	20.5	28.3	14.7	13.6	-16.0	23.8	15.4
GULF STATES	-5.4	-8.6	-3.1	-7.3	-15.1	-7.5	1.0	-6.0	-1.9	-3.4	2.0	0.0
ACP	-5.0	-5.8	-18.9	26.7	-6.4	40.9	14.5	-2.8	7.7	0.0	42.9	-5.0
OPEC	4.0	-8.8	-7.5	2.8	-10.0	-5.2	11.3	0.0	-2.8	-5.4	7.0	0.6
AUSTRALIA AND NEW ZEALAND	-7.8	3.4	-11.5	14.8	-6.2	-8.9	0.0	2.4	8.1	-9.2	9.2	11.8
	EXPORTS GROWTH RATES (IN %)											
WORLD (*)	2.0	2.9	10.8	11.6	10.3	1.3	15.2	9.3	12.6	3.1	17.8	8.7
EUROPEAN UNION					8.2	-4.9	4.5	5.1	13.7	0.0	1.0	0.4
UNITED STATES	-6.9	3.8	13.8	13.0					4.1	0.1	22.0	10.7
JAPAN	-2.2	-7.7	10.2	17.7	1.8	-5.2	11.1	10.8				
CANADA	0.0	-8.6	0.0	11.8	5.5	1.2	23.2	13.1	11.3	-8.5	0.0	-7.4
EFTA	-2.1	-1.1	-1.3	12.3	8.6	-17.8	30.1	-6.5	6.1	-7.1	-7.7	3.3
CENTRAL/EAST. EUROPEAN COUNTR.	46.3	22.6	-7.4	56.7	11.1	30.0	23.1	-25.0	0.0	0.0	-33.3	0.0
FORMER USSR	26.8	-4.9	17.0	10.8	20.8	0.0	17.2	-11.8	-15.0	-47.1	55.6	-14.3
MEDITERRANEAN BASIN	0.4	-7.0	24.2	4.0	10.7	2.2	22.1	2.6	7.1	6.7	21.9	-17.9
LATIN AMERICA	16.0	13.3	17.1	20.4	22.4	15.6	14.4	18.5	32.4	20.0	18.5	10.2
CHINA	5.7	23.2	63.8	10.6	34.2	13.7	29.3	5.3	43.8	33.3	59.8	7.5
ASEAN	7.5	11.6	18.7	21.4	12.8	10.1	30.8	11.6	17.4	3.3	34.1	21.4
4 NIE'S OF ASIA	10.3	7.4	23.2	19.7	15.0	1.6	20.1	12.5	21.1	3.7	22.7	15.3
SOUTH ASIA	-6.0	1.3	17.7	12.9	-16.1	-7.7	41.7	-14.7	7.4	-6.9	18.5	0.0
GULF STATES	4.8	9.2	6.3	-1.5	46.4	3.7	5.9	-10.0	22.4	25.0	1.3	-18.4
ACP	-4.2	6.9	-3.5	-9.8	10.5	52.4	12.5	-1.4	3.8	29.6	25.7	-9.1
OPEC	11.0	6.9	-3.8	-8.2	43.9	9.7	4.1	-8.5	24.3	9.8	0.7	-4.8
AUSTRALIA AND NEW ZEALAND	-11.1	1.4	12.3	22.0	0.0	3.9	2.5	18.5	-4.7	3.3	22.2	13.0

(*) EXTRA-KU FOR THE UNION

Annex

TABLE 0.5 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 UNION PARTNERS IN 1994, IMPORTS

	1993		1994	
	Mio ECU	%	Mio ECU	%
EXTRA-EU	484,789	100.0	539,713	100.0
OF WHICH:				
UNITED STATES	1 83,705	17.3	1 93,150	17.3
JAPAN	2 47,215	9.7	2 48,800	9.0
SWITZERLAND	3 35,675	7.4	3 38,703	7.2
SWEDEN	4 23,238	4.8	4 27,497	5.1
AUSTRIA	5 22,186	4.6	5 24,624	4.6
CHINA	6 19,638	4.1	6 23,002	4.3
NORWAY	7 17,321	3.6	7 19,502	3.6
RUSSIA	8 15,538	3.2	8 18,369	3.4
FINLAND	10 10,133	2.1	9 12,303	2.3
BRAZIL	13 8,185	1.7	10 10,597	2.0
TOTAL ABOVE COUNTRIES	282,833	58.3	316,548	58.7

TABLE 0.6 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 UNION PARTNERS IN 1994, EXPORTS

	1993		1994	
	Mio ECU	%	Mio ECU	%
EXTRA-EU	486,850	100.0	538,701	100.0
OF WHICH:				
UNITED STATES	1 85,089	17.5	1 95,046	17.6
SWITZERLAND	2 39,371	8.1	2 43,037	8.0
AUSTRIA	3 29,473	6.1	3 32,164	6.0
JAPAN	4 22,751	4.7	4 26,572	4.9
SWEDEN	5 20,772	4.3	5 24,178	4.5
HONG KONG	8 11,377	2.3	6 13,133	2.4
CHINA	9 11,339	2.3	7 12,475	2.3
RUSSIA	7 11,542	2.4	8 12,175	2.3
NORWAY	10 10,019	2.1	9 11,307	2.1
POLAND	11 9,968	2.0	10 10,821	2.0
TOTAL ABOVE COUNTRIES	251,702	51.7	280,907	52.1

TABLE 0.7 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 UNION PARTNERS IN 1994, BY TRADE SURPLUS

	1993		1994	
	Mio ECU		Mio ECU	
AUSTRIA	1 7,286		1 7,539	
HONG KONG	3 4,950		2 6,562	
UN. ARAB EMIR.	4 4,595		3 5,129	
ISRAEL	5 4,151		4 4,802	
SWITZERLAND	6 3,696		5 4,334	
MEXICO	7 3,550		6 4,141	
AUSTRALIA	8 3,012		7 3,894	
LEBANON	11 1,679		8 2,104	
UNITED STATES	12 1,384		9 1,897	
EGYPT	10 2,189		10 1,767	

TABLE 0.8 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 UNION PARTNERS IN 1994, BY TRADE DEFICIT

	1993		1994	
	Mio ECU		Mio ECU	
JAPAN	1 -24,463		1 -22,229	
CHINA	2 -8,299		2 -10,527	
NORWAY	3 -7,301		3 -8,195	
RUSSIA	4 -3,996		4 -6,194	
FINLAND	6 -3,280		5 -4,130	
LIBYA	5 -3,380		6 -3,928	
BRAZIL	8 -2,830		7 -3,617	
SWEDEN	10 -2,465		8 -3,319	
NIGERIA	25 -256		9 -1,803	
MALAYSIA	11 -2,241		10 -1,719	

Annex

TABLE 0.9 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 PARTNERS OF THE UNITED STATES IN 1994, IMPORTS

	1993		1994	
	Mio ECU	%	Mio ECU	%
WORLD	515,076	100.0	579,250	100.0
OF WHICH:				
CANADA	1 96,994	18.8	1 110,899	19.1
JAPAN	2 94,294	18.3	2 102,956	17.8
EU	3 86,581	16.8	3 96,625	16.7
MEXICO	4 34,774	6.8	4 42,314	7.3
CHINA	5 28,756	5.6	5 34,758	6.0
TAIWAN	6 22,460	4.4	6 23,490	4.1
SOUTH KOREA	7 15,183	2.9	7 17,128	3.0
SINGAPORE	8 11,144	2.2	8 13,162	2.3
MALAYSIA	9 9,327	1.8	9 12,121	2.1
THAILAND	11 7,671	1.5	10 9,079	1.6
TOTAL ABOVE COUNTRIES	407,183	79.1	462,532	79.9

TABLE 0.10 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 PARTNERS OF THE UNITED STATES IN 1994, EXPORTS

	1993		1994	
	Mio ECU	%	Mio ECU	%
WORLD	396,889	100.0	430,709	100.0
OF WHICH:				
CANADA	1 85,558	21.6	1 96,050	22.3
EU	2 82,790	20.9	2 86,535	20.1
JAPAN	3 40,933	10.3	3 44,937	10.4
MEXICO	4 35,528	9.0	4 42,735	9.9
SOUTH KOREA	6 12,618	3.2	5 15,156	3.5
TAIWAN	5 13,934	3.5	6 14,359	3.3
SINGAPORE	7 9,970	2.5	7 10,947	2.5
HONG KONG	8 8,429	2.1	8 9,621	2.2
AUSTRALIA	10 7,064	1.8	9 8,222	1.9
CHINA	9 7,487	1.9	10 7,807	1.8
TOTAL ABOVE COUNTRIES	304,311	76.7	336,369	78.1

TABLE 0.11 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 PARTNERS OF THE UNITED STATES IN 1994, BY TRADE SURPLUS

	1993		1994	
	Mio ECU		Mio ECU	
AUSTRALIA	1 4,063		1 5,344	
ARGENTINA	2 2,111		2 2,225	
EGYPT	4 1,793		3 1,892	
HONG KONG	37 110		4 1,096	
UN. ARAB EMIR.	6 885		5 936	
TURKEY	3 1,839		6 892	
PANAMA	8 756		7 775	
PARAGUAY	13 399		8 596	
CHILE	7 779		9 591	
COLOMBIA	53 35		10 558	

TABLE 0.12 - TOTAL TRADE (ALL PRODUCTS)

CLASSIFICATION OF THE FIRST 10 PARTNERS OF THE UNITED STATES IN 1994, BY TRADE DEFICIT

	1993		1994	
	Mio ECU		Mio ECU	
JAPAN	1 -53,360		1 -58,019	
CHINA	2 -21,269		2 -26,951	
CANADA	3 -11,436		3 -14,849	
EU	8 -3,791		4 -10,090	
TAIWAN	4 -8,526		5 -9,131	
MALAYSIA	6 -4,149		6 -6,266	
THAILAND	5 -4,452		7 -4,992	
VENEZUELA	9 -3,509		8 -4,159	
INDONESIA	10 -2,662		9 -3,539	
NIGERIA	7 -4,029		10 -3,528	

Annex

TABLE 0.13 - TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS OF
JAPAN IN 1994, IMPORTS

	1993		1994	
	Mio ECU	%	Mio ECU	%
WORLD	205,525	100.0	230,969	100.0
OF WHICH:				
UNITED STATES	1 47,621	23.2	1 53,205	23.0
EU	2 25,885	12.6	2 29,950	13.0
CHINA	3 17,453	8.5	3 23,105	10.0
AUSTRALIA	5 10,433	5.1	4 11,468	5.0
SOUTH KOREA	6 9,939	4.8	5 11,340	4.9
INDONESIA	4 10,674	5.2	6 10,865	4.7
TAIWAN	7 8,258	4.0	7 9,040	3.9
UN. ARAB EMIR.	8 7,690	3.7	8 7,687	3.3
CANADA	10 6,910	3.4	9 7,497	3.2
SAUDI ARABIA	9 7,632	3.7	10 7,051	3.1
TOTAL ABOVE COUNTRIES	152,495	74.2	171,207	74.1

TABLE 0.14 - TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS OF
JAPAN IN 1994, EXPORTS

	1993		1994	
	Mio ECU	%	Mio ECU	%
WORLD	308,208	100.0	332,571	100.0
OF WHICH:				
UNITED STATES	1 90,823	29.5	1 99,793	30.0
EU	2 48,659	15.8	2 48,540	14.6
HONG KONG	3 19,357	6.3	3 21,616	6.5
SOUTH KOREA	5 16,282	5.3	4 20,443	6.1
TAIWAN	4 18,832	6.1	5 19,991	6.0
SINGAPORE	7 14,139	4.6	6 16,474	5.0
CHINA	6 14,653	4.8	7 15,716	4.7
THAILAND	8 10,467	3.4	8 12,338	3.7
MALAYSIA	9 8,201	2.7	9 10,368	3.1
AUSTRALIA	10 6,577	2.1	10 7,309	2.2
TOTAL ABOVE COUNTRIES	247,990	80.5	272,589	82.0

TABLE 0.15 - TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS OF
JAPAN IN 1994, BY TRADE SURPLUS

	1993		1994	
	Mio ECU		Mio ECU	
UNITED STATES	1 43,201		1 46,589	
HONG KONG	3 17,660		2 19,814	
EU	2 22,773		3 18,590	
SINGAPORE	4 11,065		4 12,569	
TAIWAN	5 10,574		5 10,952	
SOUTH KOREA	6 6,343		6 9,104	
THAILAND	7 4,926		7 5,452	
PANAMA	8 3,818		8 4,859	
MALAYSIA	12 1,677		9 3,451	
PHILIPPINES	10 2,083		10 2,728	

TABLE 0.16 - TOTAL TRADE (ALL PRODUCTS)
CLASSIFICATION OF THE FIRST 10 PARTNERS OF
JAPAN IN 1994, BY TRADE DEFICIT

	1993		1994	
	Mio ECU		Mio ECU	
CHINA	5 -2,800		1 -7,389	
UN. ARAB EMIR.	2 -5,511		2 -5,786	
INDONESIA	1 -5,562		3 -4,431	
SAUDI ARABIA	3 -4,129		4 -4,309	
AUSTRALIA	4 -3,855		5 -4,159	
CANADA	7 -1,506		6 -2,525	
RUSSIA	9 -1,075		7 -1,933	
IRAN	12 -837		8 -1,538	
QATAR	6 -1,622		9 -1,474	
KUWAIT	15 -600		10 -1,188	

Annex

TABLE 1.1 - IMPORTS AND EXPORTS WITH THE REST OF THE WORLD (*), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	493.8	487.7	486.0	539.7	410.9	426.4	515.1	583.5	191.0	179.5	205.5	232.7
PRIMARY PRODUCTS	156.9	148.7	140.3	157.7	90.0	87.9	99.8	106.2	103.3	96.2	105.9	112.6
AGRICULTURAL PRODUCTS	56.9	57.0	54.6	64.2	29.1	29.9	35.1	38.2	40.8	41.3	49.1	55.4
MINING PRODUCTS	94.3	86.1	81.0	87.1	58.3	55.5	62.1	65.0	60.8	53.4	55.2	55.2
NON-FERROUS METALS	12.5	11.5	10.1	13.6	7.0	6.7	7.7	10.0	7.6	5.3	5.7	6.6
FUELS	71.4	64.8	61.7	62.7	47.3	45.2	50.6	50.9	44.5	40.9	42.1	40.8
PETROLEUM/PETR. PR	59.7	54.3	51.5	50.3	43.7	41.5	45.4	44.6	30.9	28.3	28.7	27.9
NON-AGRICULT. RAW MAT.	5.7	5.6	4.7	6.1	2.5	2.5	2.6	3.1	1.6	1.5	1.6	1.9
MANUFACTURED PRODUCTS	311.7	314.7	328.7	366.0	306.9	323.7	398.0	457.8	83.5	79.3	95.4	115.1
MACHINERY	101.9	101.3	105.6	121.6	102.4	110.0	138.4	166.3	21.6	20.7	25.7	32.9
OFFICE/TELECOM. EQUIP	50.2	50.2	53.5	61.5	55.5	61.6	79.1	96.3	10.3	10.4	14.1	19.4
POWER/NON-ELECT. MACH	35.9	35.4	34.5	38.6	30.5	31.1	37.8	45.3	7.4	6.9	7.3	8.1
ELECT. MACH./APPARATU	15.8	15.7	17.6	21.6	16.5	17.3	21.5	24.7	3.8	3.5	4.3	5.4
TRANSPORT EQUIPMENT	46.1	44.9	43.5	47.2	71.8	72.6	88.5	100.1	8.8	8.3	9.3	11.7
AUTOMOTIVE PRODUCTS	23.4	24.9	22.8	25.1	61.3	62.1	76.6	87.0	5.2	4.9	5.6	7.3
CHEMICALS	32.5	33.9	34.2	40.3	20.4	22.3	26.0	30.0	13.6	13.0	15.1	16.7
MEDICAL/PHARM. PROD.	5.8	6.9	7.7	8.5	2.5	3.0	3.6	4.0	2.5	2.8	3.4	3.6
PLASTICS	7.0	6.8	6.4	7.4	3.2	3.5	4.3	5.3	1.5	1.3	1.4	1.6
OTHER MANUFACTURED PROD.	131.2	134.6	145.4	156.8	112.3	118.8	145.1	161.3	39.6	37.3	45.4	53.7
TEXTILES AND CLOTHING	37.4	38.1	40.2	43.3	28.3	31.7	38.0	40.9	11.1	11.9	14.1	17.3
IRON AND STEEL	8.4	8.6	7.6	10.3	8.1	7.7	9.3	13.0	4.4	2.9	3.4	3.4
PAPER/ARTIC. OF PAPER	13.6	12.9	11.8	13.6	6.8	6.5	7.8	8.1	1.0	0.9	1.2	1.3
NON-METAL. MIN. MANUF	8.2	8.2	12.3	13.3	8.2	8.2	10.3	11.8	3.9	3.3	3.7	4.4
OTHER PRODUCTS	25.2	24.3	17.0	16.0	14.0	14.8	17.3	19.5	4.3	4.0	4.2	5.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	423.5	435.7	482.6	538.7	340.3	344.6	396.9	433.9	253.8	261.6	308.2	335.0
PRIMARY PRODUCTS	56.7	58.9	68.2	70.8	66.4	65.0	69.2	73.6	6.0	6.3	7.5	8.4
AGRICULTURAL PRODUCTS	36.0	38.6	41.7	45.5	42.8	44.1	48.6	51.9	1.7	1.7	2.0	2.0
MINING PRODUCTS	18.9	18.4	24.6	23.7	19.0	16.4	16.5	16.7	3.1	3.5	4.3	4.9
NON-FERROUS METALS	5.6	5.3	5.9	6.7	4.7	3.9	4.0	4.6	1.8	1.8	2.2	2.5
FUELS	10.6	10.5	15.5	13.8	9.9	8.6	8.4	7.6	1.1	1.2	1.7	2.0
PETROLEUM/PETR. PR	9.4	9.3	14.0	12.1	5.5	4.7	5.1	4.6	0.9	1.0	1.5	1.7
NON-AGRICULT. RAW MAT.	2.7	3.0	2.9	2.2	4.5	4.5	4.2	5.1	1.1	1.1	1.3	1.5
MANUFACTURED PRODUCTS	346.3	359.8	405.2	458.2	259.7	265.1	307.0	341.3	243.8	251.2	295.5	320.2
MACHINERY	111.0	114.9	130.8	148.2	98.8	100.6	120.7	138.7	110.5	112.8	134.5	150.6
OFFICE/TELECOM. EQUIP	22.4	23.5	28.7	35.1	44.7	46.3	56.1	66.9	59.4	60.8	72.2	80.0
POWER/NON-ELECT. MACH	70.0	71.7	79.3	86.9	39.4	39.3	46.2	50.8	35.5	36.1	42.5	48.0
ELECT. MACH./APPARATU	18.6	19.7	22.9	26.2	14.7	15.0	18.4	21.1	15.5	16.0	19.8	22.6
TRANSPORT EQUIPMENT	59.8	63.6	70.9	81.3	62.5	65.1	71.4	75.0	69.6	74.5	87.5	90.4
AUTOMOTIVE PRODUCTS	36.8	37.8	43.1	50.9	28.5	31.2	38.0	42.0	56.9	60.3	68.4	69.8
CHEMICALS	50.9	54.2	63.1	71.5	35.1	34.5	39.1	44.4	14.0	14.7	17.2	20.0
MEDICAL/PHARM. PROD.	9.9	11.5	13.9	15.9	3.8	4.2	5.0	5.2	0.9	1.1	1.3	1.3
PLASTICS	9.5	9.4	10.7	12.5	8.4	8.0	9.2	10.7	3.8	4.0	4.8	5.6
OTHER MANUFACTURED PROD.	122.8	125.0	137.9	154.0	63.3	65.0	75.9	83.2	49.8	49.2	56.3	59.2
TEXTILES AND CLOTHING	23.7	24.6	25.9	29.1	7.2	7.8	9.4	10.3	5.7	5.9	6.3	6.2
IRON AND STEEL	14.2	13.1	15.8	16.7	3.6	3.0	3.1	3.3	11.0	10.3	12.4	12.6
PAPER/ARTIC. OF PAPER	5.2	5.5	6.1	7.0	4.9	4.9	5.6	6.4	1.8	1.7	1.7	1.8
NON-METAL. MIN. MANUF	14.9	14.8	17.0	19.1	3.8	3.7	4.5	5.1	2.8	3.0	3.4	3.9
OTHER PRODUCTS	20.5	17.0	9.2	9.7	14.3	14.5	20.6	18.9	4.0	4.1	5.2	6.4

(*) EXTRA-EU FOR THE UNION

Annex

TABLE 1.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE REST OF THE WORLD (*), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-70.3	-52.0	-3.4	-1.0	-70.6	-81.8	-118.2	-149.6	62.8	82.1	102.7	102.3
PRIMARY PRODUCTS	-100.2	-89.8	-72.1	-86.9	-23.6	-22.9	-30.6	-32.6	-97.3	-89.9	-98.4	-104.2
AGRICULTURAL PRODUCTS	-20.9	-18.4	-12.9	-18.7	13.7	14.2	13.5	13.7	-39.1	-39.6	-47.1	-53.4
MINING PRODUCTS	-75.4	-67.7	-56.4	-63.4	-39.3	-39.1	-45.6	-48.3	-57.7	-49.9	-50.9	-50.3
NON-FERROUS METALS	-6.9	-6.2	-4.2	-6.9	-2.3	-2.8	-3.7	-5.4	-5.8	-3.5	-3.5	-4.1
FUELS	-60.8	-54.3	-46.2	-48.9	-37.4	-36.6	-42.2	-43.3	-43.4	-39.7	-40.4	-38.8
PETROLEUM/PETR. PR	-50.3	-45.0	-37.5	-38.2	-38.2	-36.8	-40.3	-40.0	-30.0	-27.3	-27.2	-26.2
NON-AGRICULT. RAW MAT.	-3.0	-2.6	-1.8	-3.9	2.0	2.0	1.6	2.0	-0.5	-0.4	-0.3	-0.4
MANUFACTURED PRODUCTS	34.6	45.1	76.5	92.2	-47.2	-58.6	-91.0	-116.5	160.3	171.9	200.1	205.1
MACHINERY	9.1	13.6	25.2	26.6	-3.6	-9.4	-17.7	-27.6	88.9	92.1	108.8	117.7
OFFICE/TELECOM. EQUIP	-27.8	-26.7	-24.8	-26.4	-10.8	-15.3	-23.0	-29.4	49.1	50.4	58.1	60.6
POWER/NON-ELECT. MACH	34.1	36.3	44.8	48.3	8.9	8.2	8.4	5.5	28.1	29.2	35.2	39.9
ELECT. MACH./APPARATU	2.8	4.0	5.3	4.6	-1.8	-2.3	-3.1	-3.6	11.7	12.5	15.5	17.2
TRANSPORT EQUIPMENT	13.7	18.7	27.4	34.1	-9.3	-7.5	-17.1	-25.1	60.8	66.2	78.2	78.7
AUTOMOTIVE PRODUCTS	13.4	12.9	20.3	25.8	-32.8	-30.9	-38.6	-45.0	51.7	55.4	62.8	62.5
CHEMICALS	18.4	20.3	28.9	31.2	14.7	12.2	13.1	14.4	0.4	1.7	2.1	3.3
MEDICAL/PHARM. PROD.	4.1	4.6	6.2	7.4	1.3	1.2	1.4	1.2	-1.6	-1.7	-2.1	-2.3
PLASTICS	2.5	2.6	4.3	5.1	5.2	4.5	4.9	5.4	2.3	2.7	3.4	4.0
OTHER MANUFACTURED PROD.	-8.4	-9.6	-7.5	-2.8	-49.0	-53.8	-69.2	-78.1	10.2	11.9	10.9	5.5
TEXTILES AND CLOTHING	-13.7	-13.5	-14.3	-14.2	-21.1	-23.9	-28.6	-30.6	-5.4	-6.0	-7.8	-11.1
IRON AND STEEL	5.8	4.5	8.2	6.4	-4.5	-4.7	-6.2	-9.7	6.6	7.4	9.0	9.2
PAPER/ARTIC. OF PAPER	-8.4	-7.4	-5.7	-6.6	-1.9	-1.6	-2.2	-1.7	0.8	0.8	0.5	0.5
NON-METAL. MIN. MANUF	6.7	6.6	4.7	5.8	-4.4	-4.5	-5.8	-6.7	-1.1	-0.3	-0.3	-0.5
OTHER PRODUCTS	-4.7	-7.3	-7.8	-6.3	0.3	-0.3	3.3	-0.6	-0.3	0.1	1.0	1.4
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	86	89	99	100	83	81	77	74	133	146	150	144
PRIMARY PRODUCTS	36	40	49	45	74	74	69	69	6	7	7	7
AGRICULTURAL PRODUCTS	63	68	76	71	147	147	138	136	4	4	4	4
MINING PRODUCTS	20	21	30	27	33	30	27	26	5	7	8	9
NON-FERROUS METALS	45	46	58	49	67	58	52	46	24	34	39	38
FUELS	15	16	25	22	21	19	17	15	2	3	4	5
PETROLEUM/PETR. PR	16	17	27	24	13	11	11	10	3	4	5	6
NON-AGRICULT. RAW MAT.	47	54	62	36	180	180	162	165	69	73	81	79
MANUFACTURED PRODUCTS	111	114	123	125	85	82	77	75	292	317	310	278
MACHINERY	109	113	124	122	96	91	87	83	512	545	523	458
OFFICE/TELECOM. EQUIP	45	47	54	57	81	75	71	69	577	585	512	412
POWER/NON-ELECT. MACH	195	203	230	225	129	126	122	112	480	523	582	593
ELECT. MACH./APPARATU	118	125	130	121	89	87	86	85	408	457	460	419
TRANSPORT EQUIPMENT	130	142	163	172	87	90	81	75	791	898	941	773
AUTOMOTIVE PRODUCTS	157	152	189	203	46	50	50	48	1094	1231	1221	956
CHEMICALS	157	160	185	177	172	155	150	148	103	113	114	120
MEDICAL/PHARM. PROD.	171	167	181	187	152	140	139	130	36	39	38	36
PLASTICS	136	138	167	169	263	229	214	202	253	308	343	350
OTHER MANUFACTURED PROD.	94	93	95	98	56	55	52	52	126	132	124	110
TEXTILES AND CLOTHING	63	65	64	67	25	25	25	25	51	50	45	36
IRON AND STEEL	169	152	208	162	44	39	33	25	250	355	365	371
PAPER/ARTIC. OF PAPER	38	43	52	51	72	75	72	79	180	189	142	138
NON-METAL. MIN. MANUF	182	180	138	144	46	45	44	43	72	91	92	89
OTHER PRODUCTS	81	70	54	61	102	98	119	97	93	103	124	128

(*) EXTRA-EU FOR THE UNION

Annex

TABLE 1.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE REST OF THE WORLD (*), BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	31.8	30.5	28.9	29.2	21.9	20.6	19.4	18.2	54.1	53.6	51.5	48.4
AGRICULTURAL PRODUCTS	11.5	11.7	11.2	11.9	7.1	7.0	6.8	6.5	21.4	23.0	23.9	23.8
MINING PRODUCTS	19.1	17.7	16.7	16.1	14.2	13.0	12.1	11.1	31.8	29.7	26.9	23.7
NON-FERROUS METALS	2.5	2.4	2.1	2.5	1.7	1.6	1.5	1.7	4.0	3.0	2.8	2.8
FUELS	14.5	13.3	12.7	11.6	11.5	10.6	9.8	8.7	23.3	22.8	20.5	17.5
PETROLEUM/PETR. PR	12.1	11.1	10.6	9.3	10.6	9.7	8.8	7.6	16.2	15.8	14.0	12.0
NON-AGRICULT. RAW MAT.	1.2	1.1	1.0	1.1	0.6	0.6	0.5	0.5	0.8	0.8	0.8	0.8
MANUFACTURED PRODUCTS	63.1	64.5	67.6	67.8	74.7	75.9	77.3	78.5	43.7	44.2	46.4	49.5
MACHINERY	20.6	20.8	21.7	22.5	24.9	25.8	26.9	28.5	11.3	11.5	12.5	14.1
OFFICE/TELECOM. EQUIP	10.2	10.3	11.0	11.4	13.5	14.4	15.4	16.5	5.4	5.8	6.9	8.3
POWER/NON-ELECT. MACH	7.3	7.3	7.1	7.2	7.4	7.3	7.3	7.8	3.9	3.8	3.6	3.5
ELECT. MACH./APPARATU	3.2	3.2	3.6	4.0	4.0	4.1	4.2	4.2	2.0	1.9	2.1	2.3
TRANSPORT EQUIPMENT	9.3	9.2	9.0	8.7	17.5	17.0	17.2	17.2	4.6	4.6	4.5	5.0
AUTOMOTIVE PRODUCTS	4.7	5.1	4.7	4.7	14.9	14.6	14.9	14.9	2.7	2.7	2.7	3.1
CHEMICALS	6.6	7.0	7.0	7.5	5.0	5.2	5.0	5.1	7.1	7.2	7.3	7.2
MEDICAL/PHARM. PROD.	1.2	1.4	1.6	1.6	0.6	0.7	0.7	0.7	1.3	1.6	1.7	1.5
PLASTICS	1.4	1.4	1.3	1.4	0.8	0.8	0.8	0.9	0.8	0.7	0.7	0.7
OTHER MANUFACTURED PROD.	26.6	27.6	29.9	29.1	27.3	27.9	28.2	27.6	20.7	20.8	22.1	23.1
TEXTILES AND CLOTHING	7.6	7.8	8.3	8.0	6.9	7.4	7.4	7.0	5.8	6.6	6.9	7.4
IRON AND STEEL	1.7	1.8	1.6	1.9	2.0	1.8	1.8	2.2	2.3	1.6	1.7	1.5
PAPER/ARTIC. OF PAPER	2.8	2.6	2.4	2.5	1.7	1.5	1.5	1.4	0.5	0.5	0.6	0.6
NON-METAL. MIN. MANUF	1.7	1.7	2.5	2.5	2.0	1.9	2.0	2.0	2.0	1.8	1.8	1.9
OTHER PRODUCTS	5.1	5.0	3.5	3.0	3.4	3.5	3.4	3.3	2.3	2.2	2.0	2.1
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	13.4	13.5	14.1	13.1	19.5	18.9	17.4	17.0	2.4	2.4	2.4	2.5
AGRICULTURAL PRODUCTS	8.5	8.9	8.6	8.4	12.6	12.8	12.2	12.0	0.7	0.6	0.6	0.6
MINING PRODUCTS	4.5	4.2	5.1	4.4	5.6	4.8	4.2	3.8	1.2	1.3	1.4	1.5
NON-FERROUS METALS	1.3	1.2	1.2	1.2	1.4	1.1	1.0	1.1	0.7	0.7	0.7	0.7
FUELS	2.5	2.4	3.2	2.6	2.9	2.5	2.1	1.8	0.4	0.5	0.6	0.6
PETROLEUM/PETR. PR	2.2	2.1	2.9	2.2	1.6	1.4	1.3	1.1	0.4	0.4	0.5	0.5
NON-AGRICULT. RAW MAT.	0.6	0.7	0.6	0.4	1.3	1.3	1.1	1.2	0.4	0.4	0.4	0.4
MANUFACTURED PRODUCTS	81.8	82.6	84.0	85.1	76.3	76.9	77.3	78.7	96.1	96.0	95.9	95.6
MACHINERY	26.2	26.4	27.1	27.5	29.0	29.2	30.4	32.0	43.5	43.1	43.6	45.0
OFFICE/TELECOM. EQUIP	5.3	5.4	5.9	6.5	13.1	13.4	14.1	15.4	23.4	23.2	23.4	23.9
POWER/NON-ELECT. MACH	16.5	16.5	16.4	16.1	11.6	11.4	11.6	11.7	14.0	13.8	13.8	14.3
ELECT. MACH./APPARATU	4.4	4.5	4.7	4.9	4.3	4.4	4.6	4.9	6.1	6.1	6.4	6.7
TRANSPORT EQUIPMENT	14.1	14.6	14.7	15.1	18.4	18.9	18.0	17.3	27.4	28.5	28.4	27.0
AUTOMOTIVE PRODUCTS	8.7	8.7	8.9	9.4	8.4	9.1	9.6	9.7	22.4	23.1	22.2	20.8
CHEMICALS	12.0	12.4	13.1	13.3	10.3	10.0	9.9	10.2	5.5	5.6	5.6	6.0
MEDICAL/PHARM. PROD.	2.3	2.6	2.9	3.0	1.1	1.2	1.3	1.2	0.4	0.4	0.4	0.4
PLASTICS	2.2	2.2	2.2	2.3	2.5	2.3	2.3	2.5	1.5	1.5	1.6	1.7
OTHER MANUFACTURED PROD.	29.0	28.7	28.6	28.6	18.6	18.9	19.1	19.2	19.6	18.8	18.3	17.7
TEXTILES AND CLOTHING	5.6	5.6	5.4	5.4	2.1	2.3	2.4	2.4	2.2	2.3	2.0	1.9
IRON AND STEEL	3.4	3.0	3.3	3.1	1.1	0.9	0.8	0.8	4.3	3.9	4.0	3.8
PAPER/ARTIC. OF PAPER	1.2	1.3	1.3	1.3	1.4	1.4	1.4	1.5	0.7	0.6	0.6	0.5
NON-METAL. MIN. MANUF	3.5	3.4	3.5	3.5	1.1	1.1	1.1	1.2	1.1	1.1	1.1	1.2
OTHER PRODUCTS	4.8	3.9	1.9	1.8	4.2	4.2	5.2	4.4	1.6	1.6	1.7	1.9

(*) EXTRA-EU FOR THE UNION

Annex

**TABLE 1.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE REST OF THE WORLD (*),
BY PRODUCT GROUP**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	7.0	-1.2	-0.3	11.0	1.3	3.8	20.8	13.3	3.6	-6.0	14.5	13.2
PRIMARY PRODUCTS	0.0	-5.2	-5.6	12.4	-7.9	-2.3	13.5	6.4	2.3	-6.9	10.1	6.3
AGRICULTURAL PRODUCTS	1.8	0.2	-4.2	17.6	2.5	2.7	17.4	8.8	7.9	1.2	18.9	12.8
MINING PRODUCTS	-0.1	-8.7	-5.9	7.5	-12.1	-4.8	11.9	4.7	-1.0	-12.2	3.4	0.0
NON-FERROUS METALS	-6.7	-8.0	-12.2	34.7	-10.3	-4.3	14.9	29.9	-1.3	-30.3	7.5	15.8
FUELS	2.0	-9.2	-4.8	1.6	-12.4	-4.4	11.9	0.6	-1.3	-8.1	2.9	-3.1
PETROLEUM/PETR. PR	0.0	-9.0	-5.2	-2.3	-13.6	-5.0	9.4	-1.8	-6.4	-8.4	1.4	-2.8
NON-AGRICULT. RAW MAT.	-13.6	-1.8	-16.1	29.8	-16.7	0.0	4.0	19.2	-11.1	-6.3	6.7	18.7
MANUFACTURED PRODUCTS	10.9	1.0	4.4	11.3	4.1	5.5	23.0	15.0	6.2	-5.0	20.3	20.6
MACHINERY	9.1	-0.6	4.2	15.2	6.2	7.4	25.8	20.2	12.5	-4.2	24.2	28.0
OFFICE/TELECOM. EQUIP	10.1	0.0	6.6	15.0	11.4	11.0	28.4	21.7	17.0	1.0	35.6	37.6
POWER/NON-ELECT. MACH	5.3	-1.4	-2.5	11.9	-2.2	2.0	21.5	19.8	2.8	-6.8	5.8	11.0
ELECT. MACH./APPARATU	15.3	-0.6	12.1	22.7	6.5	4.8	24.3	14.9	18.7	-7.9	22.9	25.6
TRANSPORT EQUIPMENT	19.7	-2.6	-3.1	8.5	1.0	1.1	21.9	13.1	-3.3	-5.7	12.0	25.8
AUTOMOTIVE PRODUCTS	15.3	6.4	-8.4	10.1	-0.6	1.3	23.3	13.6	-8.8	-5.8	14.3	30.4
CHEMICALS	7.3	4.3	0.9	17.8	9.7	9.3	16.6	15.4	13.3	-4.4	16.2	10.6
MEDICAL/PHARM. PROD.	16.0	19.0	11.6	10.4	25.0	20.0	20.0	11.1	13.6	12.0	21.4	5.9
PLASTICS	7.7	-2.9	-5.9	15.6	3.2	9.4	22.9	23.3	15.4	-13.3	7.7	14.3
OTHER MANUFACTURED PROD.	10.3	2.6	8.0	7.8	3.3	5.8	22.1	11.2	3.4	-5.8	21.7	18.3
TEXTILES AND CLOTHING	16.9	1.9	5.5	7.7	6.8	12.0	19.9	7.6	9.9	7.2	18.5	22.7
IRON AND STEEL	-7.7	2.4	-11.6	35.5	-3.6	-4.9	20.8	39.8	22.2	-34.1	17.2	0.0
PAPER/ARTIC. OF PAPER	4.6	-5.1	-8.5	15.3	-4.2	-4.4	20.0	3.8	11.1	-10.0	33.3	8.3
NON-METAL. MIN. MANUF	3.8	0.0	50.0	8.1	0.0	0.0	25.6	14.6	-7.1	-15.4	12.1	18.9
OTHER PRODUCTS	6.8	-3.6	-30.0	-5.9	5.3	5.7	16.9	12.7	-10.4	-7.0	5.0	19.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	2.0	2.9	10.8	11.6	10.3	1.3	15.2	9.3	12.6	3.1	17.8	8.7
PRIMARY PRODUCTS	0.9	3.9	15.8	3.8	1.4	-2.1	6.5	6.4	7.1	5.0	19.0	12.0
AGRICULTURAL PRODUCTS	2.6	7.2	8.0	9.1	1.9	3.0	10.2	6.8	6.2	0.0	17.6	0.0
MINING PRODUCTS	-2.6	-2.6	33.7	-3.7	0.5	-13.7	0.6	1.2	3.3	12.9	22.9	14.0
NON-FERROUS METALS	-6.7	-5.4	11.3	13.6	11.9	-17.0	2.6	15.0	0.0	0.0	22.2	13.6
FUELS	-4.5	-0.9	47.6	-11.0	2.1	-13.1	-2.3	-9.5	10.0	9.1	41.7	17.6
PETROLEUM/PETR. PR	-6.9	-1.1	50.5	-13.6	3.8	-14.5	8.5	-9.8	0.0	11.1	50.0	13.3
NON-AGRICULT. RAW MAT.	12.5	11.1	-3.3	-24.1	-2.2	0.0	-6.7	21.4	10.0	0.0	18.2	15.4
MANUFACTURED PRODUCTS	2.2	3.9	12.6	13.1	12.7	2.1	15.8	11.2	12.8	3.0	17.6	8.4
MACHINERY	3.4	3.5	13.8	13.3	11.4	1.8	20.0	14.9	14.3	2.1	19.2	12.0
OFFICE/TELECOM. EQUIP	8.2	4.9	22.1	22.3	10.1	3.6	21.2	19.3	12.9	2.4	18.8	10.8
POWER/NON-ELECT. MACH	0.6	2.4	10.6	9.6	12.3	-0.3	17.6	10.0	14.9	1.7	17.7	12.9
ELECT. MACH./APPARATU	8.8	5.9	16.2	14.4	13.1	2.0	22.7	14.7	17.4	3.2	23.8	14.1
TRANSPORT EQUIPMENT	3.5	6.4	11.5	14.7	14.3	4.2	9.7	5.0	11.2	7.0	17.4	3.3
AUTOMOTIVE PRODUCTS	-4.9	2.7	14.0	18.1	11.3	9.5	21.8	10.5	9.4	6.0	13.4	2.0
CHEMICALS	5.6	6.5	16.4	13.3	13.2	-1.7	13.3	13.6	12.9	5.0	17.0	16.3
MEDICAL/PHARM. PROD.	13.8	16.2	20.9	14.4	15.2	10.5	19.0	4.0	28.6	22.2	18.2	0.0
PLASTICS	4.4	-1.1	13.8	16.8	18.3	-4.8	15.0	16.3	11.8	5.3	20.0	16.7
OTHER MANUFACTURED PROD.	-0.6	1.8	10.3	11.7	12.8	2.7	16.8	9.6	12.2	-1.2	14.4	5.2
TEXTILES AND CLOTHING	0.4	3.8	5.3	12.4	20.0	8.3	20.5	9.6	14.0	3.5	6.8	-1.6
IRON AND STEEL	0.0	-7.7	20.6	5.7	33.3	-16.7	3.3	6.5	12.2	-6.4	20.4	1.6
PAPER/ARTIC. OF PAPER	4.0	5.8	10.9	14.8	22.5	0.0	14.3	14.3	12.5	-5.6	0.0	5.9
NON-METAL. MIN. MANUF	0.7	-0.7	14.9	12.4	5.6	-2.6	21.6	13.3	12.0	7.1	13.3	14.7
OTHER PRODUCTS	2.0	-17.1	-45.9	5.4	14.4	1.4	42.1	-8.3	11.1	2.5	26.8	23.1

(*) EXTRA-EU FOR THE UNION

Annex

TABLE 2.1 - IMPORTS AND EXPORTS WITH THE EUROPEAN UNION, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS					72.2	74.8	86.6	97.3	25.8	24.1	25.8	30.1
PRIMARY PRODUCTS					8.9	9.1	10.2	11.8	4.2	3.9	4.4	4.8
AGRICULTURAL PRODUCTS					4.7	4.9	5.2	5.7	3.2	3.1	3.6	3.9
MINING PRODUCTS					3.9	4.0	4.8	5.9	0.9	0.7	0.7	0.8
NON-FERROUS METALS					1.0	1.0	1.0	1.1	0.6	0.4	0.4	0.5
FUELS					2.7	2.8	3.4	4.5	0.1	0.1	0.1	0.1
PETROLEUM/PETR. PR					2.6	2.8	3.4	4.3	0.1	0.1	0.0	0.1
NON-AGRICULT. RAW MAT.					0.2	0.2	0.3	0.3	0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS					59.8	61.9	72.2	80.9	20.8	19.4	20.7	24.4
MACHINERY					19.3	20.2	23.3	26.7	3.6	3.5	3.9	4.3
OFFICE/TELECOM. EQUIP					3.7	4.1	4.9	5.7	0.6	0.7	1.1	1.2
POWER/NON-ELECT. MACH					12.7	13.2	15.0	17.3	2.3	2.2	2.1	2.2
ELECT. MACH./APPARATU					2.9	2.9	3.4	3.6	0.7	0.6	0.8	0.9
TRANSPORT EQUIPMENT					11.4	12.0	13.9	15.0	4.7	4.3	4.2	5.2
AUTOMOTIVE PRODUCTS					7.4	7.7	9.0	10.2	3.9	3.6	3.5	4.4
CHEMICALS					8.7	9.6	10.9	11.7	4.6	4.8	5.5	6.1
MEDICAL/PHARM. PROD.					1.5	1.7	2.1	2.2	1.3	1.6	1.8	2.0
PLASTICS					1.0	1.1	1.3	1.5	0.4	0.4	0.4	0.4
OTHER MANUFACTURED PROD.					20.3	20.1	24.1	27.5	7.8	6.8	7.0	8.8
TEXTILES AND CLOTHING					2.7	2.7	3.0	3.4	2.1	1.9	1.8	2.4
IRON AND STEEL					2.2	2.0	2.9	3.9	0.2	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER					0.6	0.7	0.8	0.9	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF					2.9	2.7	3.3	3.7	1.1	0.9	0.9	1.0
OTHER PRODUCTS					3.5	3.8	4.2	4.6	0.7	0.8	0.8	0.9
	EXPORTS (BN ECU)											
ALL PRODUCTS					83.3	79.2	82.8	87.0	48.1	48.1	48.6	48.8
PRIMARY PRODUCTS					13.9	12.7	11.9	12.6	0.4	0.4	0.4	0.5
AGRICULTURAL PRODUCTS					7.7	7.5	7.7	8.2	0.2	0.1	0.1	0.1
MINING PRODUCTS					4.7	3.7	3.0	3.0	0.2	0.1	0.1	0.2
NON-FERROUS METALS					0.7	0.6	0.6	0.6	0.1	0.1	0.1	0.1
FUELS					3.2	2.4	1.9	1.6	0.0	0.0	0.0	0.1
PETROLEUM/PETR. PR					1.2	0.7	0.6	0.5	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.					1.5	1.5	1.1	1.4	0.1	0.1	0.1	0.2
MANUFACTURED PRODUCTS					66.2	63.0	64.7	69.7	47.0	47.0	47.2	47.4
MACHINERY					27.0	25.7	28.1	31.0	24.2	23.4	23.1	24.2
OFFICE/TELECOM. EQUIP					13.5	13.0	14.5	16.2	16.1	15.3	15.3	15.7
POWER/NON-ELECT. MACH					10.2	9.5	10.1	10.7	5.2	5.3	4.8	5.3
ELECT. MACH./APPARATU					3.3	3.2	3.5	4.1	2.9	2.8	3.0	3.3
TRANSPORT EQUIPMENT					14.5	12.5	10.9	11.9	12.2	13.0	13.8	12.4
AUTOMOTIVE PRODUCTS					2.8	3.0	2.9	3.3	9.9	10.6	10.9	10.0
CHEMICALS					9.2	9.4	9.7	10.7	2.5	2.7	2.9	3.2
MEDICAL/PHARM. PROD.					1.6	1.8	2.0	2.1	0.3	0.4	0.5	0.5
PLASTICS					1.9	1.8	1.9	2.2	0.6	0.6	0.6	0.7
OTHER MANUFACTURED PROD.					15.5	15.4	15.9	16.0	8.1	7.9	7.4	7.6
TEXTILES AND CLOTHING					1.4	1.3	1.3	1.4	0.7	0.7	0.6	0.6
IRON AND STEEL					0.3	0.3	0.2	0.2	0.4	0.3	0.3	0.3
PAPER/ARTIC. OF PAPER					0.8	0.7	0.7	0.8	0.2	0.1	0.1	0.1
NON-METAL. MIN. MANUF					0.8	0.8	0.9	1.0	0.4	0.4	0.3	0.4
OTHER PRODUCTS					3.3	3.5	6.2	4.7	0.7	0.7	1.0	0.9

Annex

**TABLE 2.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE EUROPEAN UNION,
BY PRODUCT GROUP**

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS					11.1	4.4	-3.8	-10.3	22.3	24.0	22.8	18.7
PRIMARY PRODUCTS					5.0	3.6	1.7	0.8	-3.8	-3.5	-4.0	-4.3
AGRICULTURAL PRODUCTS					3.0	2.6	2.5	2.5	-3.0	-3.0	-3.5	-3.8
MINING PRODUCTS					0.8	-0.3	-1.8	-2.9	-0.7	-0.6	-0.6	-0.6
NON-FERROUS METALS					-0.3	-0.4	-0.4	-0.5	-0.5	-0.3	-0.3	-0.4
FUELS					0.5	-0.4	-1.5	-2.9	-0.1	-0.1	-0.1	0.0
PETROLEUM/PETR. PR					-1.4	-2.1	-2.8	-3.8	-0.1	-0.1	0.0	-0.1
NON-AGRICULT. RAW MAT.					1.3	1.3	0.8	1.1	0.0	0.0	0.0	0.1
MANUFACTURED PRODUCTS					6.4	1.1	-7.5	-11.2	26.2	27.6	26.5	23.0
MACHINERY					7.7	5.5	4.8	4.3	20.6	19.9	19.2	19.9
OFFICE/TELECOM. EQUIP					9.8	8.9	9.6	10.5	15.5	14.6	14.2	14.5
POWER/NON-ELECT. MACH					-2.5	-3.7	-4.9	-6.6	2.9	3.1	2.7	3.1
ELECT. MACH./APPARATU					0.4	0.3	0.1	0.5	2.2	2.2	2.2	2.4
TRANSPORT EQUIPMENT					3.1	0.5	-3.0	-3.1	7.5	8.7	9.6	7.2
AUTOMOTIVE PRODUCTS					-4.6	-4.7	-6.1	-6.9	6.0	7.0	7.4	5.6
CHEMICALS					0.5	-0.2	-1.2	-1.0	-2.1	-2.1	-2.6	-2.9
MEDICAL/PHARM. PROD.					0.1	0.1	-0.1	-0.1	-1.0	-1.2	-1.3	-1.5
PLASTICS					0.9	0.7	0.6	0.7	0.2	0.2	0.2	0.3
OTHER MANUFACTURED PROD.					-4.8	-4.7	-8.2	-11.5	0.3	1.1	0.4	-1.2
TEXTILES AND CLOTHING					-1.3	-1.4	-1.7	-2.0	-1.4	-1.2	-1.2	-1.8
IRON AND STEEL					-1.9	-1.7	-2.7	-3.7	0.2	0.2	0.2	0.2
PAPER/ARTIC. OF PAPER					0.2	0.0	-0.1	-0.1	0.1	0.0	0.0	0.0
NON-METAL. MIN. MANUF					-2.1	-1.9	-2.4	-2.7	-0.7	-0.5	-0.6	-0.6
OTHER PRODUCTS					-0.2	-0.3	2.0	0.1	0.0	-0.1	0.2	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS					115	106	96	89	186	200	188	162
PRIMARY PRODUCTS					156	140	117	107	10	10	9	10
AGRICULTURAL PRODUCTS					164	153	148	144	6	3	3	3
MINING PRODUCTS					121	93	63	51	22	14	14	25
NON-FERROUS METALS					70	60	60	55	17	25	25	20
FUELS					119	86	56	36	0	0	0	100
PETROLEUM/PETR. PR					46	25	18	12	0	0		0
NON-AGRICULT. RAW MAT.					750	750	367	467	100	100	100	200
MANUFACTURED PRODUCTS					111	102	90	86	226	242	228	194
MACHINERY					140	127	121	116	672	669	592	563
OFFICE/TELECOM. EQUIP					365	317	296	284	2683	2186	1391	1308
POWER/NON-ELECT. MACH					80	72	67	62	226	241	229	241
ELECT. MACH./APPARATU					114	110	103	114	414	467	375	367
TRANSPORT EQUIPMENT					127	104	78	79	260	302	329	238
AUTOMOTIVE PRODUCTS					38	39	32	32	254	294	311	227
CHEMICALS					106	98	89	91	54	56	53	52
MEDICAL/PHARM. PROD.					107	106	95	95	23	25	28	25
PLASTICS					190	164	146	147	150	150	150	175
OTHER MANUFACTURED PROD.					76	77	66	58	104	116	106	86
TEXTILES AND CLOTHING					52	48	43	41	33	37	33	25
IRON AND STEEL					14	15	7	5	200	300	300	300
PAPER/ARTIC. OF PAPER					133	100	87	89	200	100	100	100
NON-METAL. MIN. MANUF					28	30	27	27	36	44	33	40
OTHER PRODUCTS					94	92	148	102	100	87	125	100

Annex

TABLE 2.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE EUROPEAN UNION, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0				100.0				100.0			
PRIMARY PRODUCTS	12.3				12.2				11.8			
AGRICULTURAL PRODUCTS	6.5				6.6				6.0			
MINING PRODUCTS	5.4				5.3				5.5			
NON-FERROUS METALS	1.4				1.3				1.2			
FUELS	3.7				3.7				3.9			
PETROLEUM/PETR. PR	3.6				3.7				3.9			
NON-AGRICULT. RAW MAT.	0.3				0.3				0.3			
MANUFACTURED PRODUCTS	82.8				82.8				83.4			
MACHINERY	26.7				27.0				26.9			
OFFICE/TELECOM. EQUIP	5.1				5.5				5.7			
POWER/NON-ELECT. MACH	17.6				17.6				17.3			
ELECT. MACH./APPARATU	4.0				3.9				3.9			
TRANSPORT EQUIPMENT	15.8				16.0				16.1			
AUTOMOTIVE PRODUCTS	10.2				10.3				10.4			
CHEMICALS	12.0				12.8				12.6			
MEDICAL/PHARM. PROD.	2.1				2.3				2.4			
PLASTICS	1.4				1.5				1.5			
OTHER MANUFACTURED PROD.	28.1				26.9				27.8			
TEXTILES AND CLOTHING	3.7				3.6				3.5			
IRON AND STEEL	3.0				2.7				3.3			
PAPER/ARTIC. OF PAPER	0.8				0.9				0.9			
NON-METAL. MIN. MANUF	4.0				3.6				3.8			
OTHER PRODUCTS	4.8				5.1				4.8			
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0				100.0				100.0			
PRIMARY PRODUCTS	16.7				16.0				14.4			
AGRICULTURAL PRODUCTS	9.2				9.5				9.3			
MINING PRODUCTS	5.6				4.7				3.6			
NON-FERROUS METALS	0.8				0.8				0.7			
FUELS	3.8				3.0				2.3			
PETROLEUM/PETR. PR	1.4				0.9				0.7			
NON-AGRICULT. RAW MAT.	1.8				1.9				1.3			
MANUFACTURED PRODUCTS	79.5				79.5				78.1			
MACHINERY	32.4				32.4				33.9			
OFFICE/TELECOM. EQUIP	16.2				16.4				17.5			
POWER/NON-ELECT. MACH	12.2				12.0				12.2			
ELECT. MACH./APPARATU	4.0				4.0				4.2			
TRANSPORT EQUIPMENT	17.4				15.8				13.2			
AUTOMOTIVE PRODUCTS	3.4				3.8				3.5			
CHEMICALS	11.0				11.9				11.7			
MEDICAL/PHARM. PROD.	1.9				2.3				2.4			
PLASTICS	2.3				2.3				2.3			
OTHER MANUFACTURED PROD.	18.6				19.4				19.2			
TEXTILES AND CLOTHING	1.7				1.6				1.6			
IRON AND STEEL	0.4				0.4				0.2			
PAPER/ARTIC. OF PAPER	1.0				0.9				0.8			
NON-METAL. MIN. MANUF	1.0				1.0				1.1			
OTHER PRODUCTS	4.0				4.4				7.5			

Annex

TABLE 2.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE EUROPEAN UNION, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS					-3.7	3.6	15.8	12.4	-6.5	-6.6	7.1	16.7
PRIMARY PRODUCTS					-12.7	2.2	12.1	15.7	5.0	-7.1	12.8	9.1
AGRICULTURAL PRODUCTS					-2.1	4.3	6.1	9.6	10.3	-3.1	16.1	8.3
MINING PRODUCTS					-25.0	2.6	20.0	22.9	-10.0	-22.2	0.0	14.3
NON-FERROUS METALS					-9.1	0.0	0.0	10.0	0.0	-33.3	0.0	25.0
FUELS					-28.9	3.7	21.4	32.4	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR					-29.7	7.7	21.4	26.5	0.0	0.0	-100.0	
NON-AGRICULT. RAW MAT.					-33.3	0.0	50.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS					-2.0	3.5	16.6	12.0	-9.2	-6.7	6.7	17.9
MACHINERY					0.5	4.7	15.3	14.6	-5.3	-2.8	11.4	10.3
OFFICE/TELECOM. EQUIP					15.6	10.8	19.5	16.3	0.0	16.7	57.1	9.1
POWER/NON-ELECT. MACH					-4.5	3.9	13.6	15.3	-8.0	-4.3	-4.5	4.8
ELECT. MACH./APPARATU					7.4	0.0	17.2	5.9	0.0	-14.3	33.3	12.5
TRANSPORT EQUIPMENT					-8.1	5.3	15.8	7.9	-6.0	-8.5	-2.3	23.8
AUTOMOTIVE PRODUCTS					-17.8	4.1	16.9	13.3	-15.2	-7.7	-2.8	25.7
CHEMICALS					8.7	10.3	13.5	7.3	12.2	4.3	14.6	10.9
MEDICAL/PHARM. PROD.					25.0	13.3	23.5	4.8	18.2	23.1	12.5	11.1
PLASTICS					0.0	10.0	18.2	15.4	33.3	0.0	0.0	0.0
OTHER MANUFACTURED PROD.					-5.6	-1.0	19.9	14.1	-22.8	-12.8	2.9	25.7
TEXTILES AND CLOTHING					-6.9	0.0	11.1	13.3	-8.7	-9.5	-5.3	33.3
IRON AND STEEL					-12.0	-9.1	45.0	34.5	100.0	-50.0	0.0	0.0
PAPER/ARTIC. OF PAPER					-14.3	16.7	14.3	12.5	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF					-3.3	-6.9	22.2	12.1	-8.3	-18.2	0.0	11.1
OTHER PRODUCTS					-5.4	8.6	10.5	9.5	0.0	14.3	0.0	12.5
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS					8.2	-4.9	4.5	5.1	13.7	0.0	1.0	0.4
PRIMARY PRODUCTS					0.7	-8.6	-6.3	5.9	0.0	0.0	0.0	25.0
AGRICULTURAL PRODUCTS					0.0	-2.6	2.7	6.5	0.0	-50.0	0.0	0.0
MINING PRODUCTS					4.4	-21.3	-18.9	0.0	100.0	-50.0	0.0	100.0
NON-FERROUS METALS					16.7	-14.3	0.0	0.0	0.0	0.0	0.0	0.0
FUELS					6.7	-25.0	-20.8	-15.8				
PETROLEUM/PETR. PR					9.1	-41.7	-14.3	-16.7				
NON-AGRICULT. RAW MAT.					-6.3	0.0	-26.7	27.3	0.0	0.0	0.0	100.0
MANUFACTURED PRODUCTS					10.3	-4.8	2.7	7.7	14.1	0.0	0.4	0.4
MACHINERY					8.0	-4.8	9.3	10.3	13.6	-3.3	-1.3	4.8
OFFICE/TELECOM. EQUIP					5.5	-3.7	11.5	11.7	15.8	-5.0	0.0	2.6
POWER/NON-ELECT. MACH					9.7	-6.9	6.3	5.9	8.3	1.9	-9.4	10.4
ELECT. MACH./APPARATU					13.8	-3.0	9.4	17.1	16.0	-3.4	7.1	10.0
TRANSPORT EQUIPMENT					15.1	-13.8	-12.8	9.2	17.3	6.6	6.2	-10.1
AUTOMOTIVE PRODUCTS					21.7	7.1	-3.3	13.8	15.1	7.1	2.8	-8.3
CHEMICALS					9.5	2.2	3.2	10.3	13.6	8.0	7.4	10.3
MEDICAL/PHARM. PROD.					14.3	12.5	11.1	5.0	50.0	33.3	25.0	0.0
PLASTICS					5.6	-5.3	5.6	15.8	20.0	0.0	0.0	16.7
OTHER MANUFACTURED PROD.					9.9	-0.6	3.2	0.6	11.0	-2.5	-6.3	2.7
TEXTILES AND CLOTHING					7.7	-7.1	0.0	7.7	0.0	0.0	-14.3	0.0
IRON AND STEEL					0.0	0.0	-33.3	0.0	0.0	-25.0	0.0	0.0
PAPER/ARTIC. OF PAPER					33.3	-12.5	0.0	14.3	0.0	-50.0	0.0	0.0
NON-METAL. MIN. MANUF					14.3	0.0	12.5	11.1	33.3	0.0	-25.0	33.3
OTHER PRODUCTS					6.5	6.1	77.1	-24.2	16.7	0.0	42.9	-10.0

Annex

TABLE 3.1 - IMPORTS AND EXPORTS WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
IMPORTS (BN ECU)												
ALL PRODUCTS	91.7	86.8	86.3	93.1					43.4	40.6	47.6	53.6
PRIMARY PRODUCTS	14.3	13.9	12.3	13.0					17.8	16.9	19.3	20.1
AGRICULTURAL PRODUCTS	7.1	7.7	7.4	7.9					13.2	13.5	15.7	16.9
MINING PRODUCTS	5.6	4.6	3.7	3.9					3.8	2.7	2.8	2.5
NON-FERROUS METALS	0.8	0.7	0.6	0.8					1.5	0.9	0.8	0.6
FUELS	3.7	2.9	2.1	1.9					1.4	1.1	1.2	1.0
PETROLEUM/PETR. PR	1.3	0.8	0.7	0.7					0.6	0.4	0.5	0.4
NON-AGRICULT. RAW MAT.	1.6	1.6	1.2	1.5					0.8	0.7	0.7	0.7
MANUFACTURED PRODUCTS	71.1	66.7	69.1	74.2					24.8	22.8	27.6	32.5
MACHINERY	29.4	28.1	30.5	34.2					9.8	9.0	10.7	12.9
OFFICE/TELECOM. EQUIP	13.8	13.2	14.8	17.1					5.6	5.2	6.2	7.6
POWER/NON-ELECT. MACH	11.9	11.5	11.9	12.6					2.8	2.5	3.0	3.3
ELECT. MACH./APPARATU	3.7	3.5	3.8	4.4					1.4	1.2	1.4	1.9
TRANSPORT EQUIPMENT	15.0	11.6	9.5	10.5					3.1	3.1	3.9	5.1
AUTOMOTIVE PRODUCTS	2.1	2.2	2.1	2.7					0.8	0.9	1.4	2.2
CHEMICALS	9.2	9.6	9.2	10.6					4.9	4.4	5.1	5.3
MEDICAL/PHARM. PROD.	1.5	1.8	2.0	2.2					0.7	0.7	0.8	0.8
PLASTICS	1.9	1.8	1.6	1.9					0.7	0.6	0.6	0.7
OTHER MANUFACTURED PROD.	17.5	17.4	19.9	18.9					7.1	6.3	7.9	9.2
TEXTILES AND CLOTHING	1.6	1.5	1.4	1.6					0.6	0.7	1.0	1.0
IRON AND STEEL	0.4	0.3	0.3	0.3					0.3	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.9	0.8	0.8	0.9					0.5	0.5	0.6	0.6
NON-METAL. MIN. MANUF	0.8	0.8	0.6	0.9					0.4	0.3	0.4	0.4
OTHER PRODUCTS	6.3	6.2	4.9	6.0					0.8	0.9	0.8	1.0
EXPORTS (BN ECU)												
ALL PRODUCTS	71.2	73.9	84.1	95.0					74.3	74.4	90.8	100.5
PRIMARY PRODUCTS	8.4	8.7	9.7	9.5					0.7	0.7	0.9	0.9
AGRICULTURAL PRODUCTS	4.5	4.6	4.8	5.2					0.3	0.3	0.3	0.3
MINING PRODUCTS	3.8	3.9	4.7	4.1					0.4	0.4	0.4	0.5
NON-FERROUS METALS	1.0	0.9	0.9	1.1					0.3	0.2	0.3	0.3
FUELS	2.6	2.8	3.6	2.9					0.1	0.1	0.1	0.2
PETROLEUM/PETR. PR	2.6	2.8	3.6	2.8					0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.2	0.2	0.3	0.2					0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	59.4	61.6	71.4	82.5					72.2	72.2	88.1	97.4
MACHINERY	20.6	21.5	24.0	28.1					31.6	32.7	41.3	45.1
OFFICE/TELECOM. EQUIP	4.6	4.9	5.9	6.9					20.6	21.8	27.2	29.1
POWER/NON-ELECT. MACH	13.1	13.8	14.8	17.5					7.2	7.0	9.3	10.6
ELECT. MACH./APPARATU	2.8	2.8	3.3	3.7					3.8	3.9	4.8	5.4
TRANSPORT EQUIPMENT	10.8	11.4	14.2	16.6					27.0	26.2	31.0	35.2
AUTOMOTIVE PRODUCTS	5.9	5.8	8.6	10.6					25.0	23.8	28.2	31.8
CHEMICALS	7.5	8.4	9.6	11.0					2.2	2.5	3.1	3.6
MEDICAL/PHARM. PROD.	1.3	1.6	1.9	2.2					0.2	0.2	0.3	0.4
PLASTICS	0.8	0.9	1.1	1.3					0.5	0.6	0.8	0.8
OTHER MANUFACTURED PROD.	20.5	20.2	23.5	26.6					11.4	10.8	12.6	13.6
TEXTILES AND CLOTHING	2.7	2.7	3.0	3.3					0.6	0.6	0.6	0.6
IRON AND STEEL	2.1	1.9	2.8	3.7					1.7	1.5	1.2	1.7
PAPER/ARTIC. OF PAPER	0.6	0.6	0.7	0.8					0.2	0.2	0.3	0.3
NON-METAL. MIN. MANUF	3.0	2.9	3.4	3.7					0.6	0.6	0.7	0.8
OTHER PRODUCTS	3.5	3.7	3.0	3.1					1.4	1.4	1.9	2.2

Annex

TABLE 3.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-20.5	-12.9	-2.2	1.9					30.9	33.8	43.2	46.9
PRIMARY PRODUCTS	-5.9	-5.2	-2.6	-3.5					-17.1	-16.2	-18.4	-19.2
AGRICULTURAL PRODUCTS	-2.6	-3.1	-2.6	-2.7					-12.9	-13.2	-15.4	-16.6
MINING PRODUCTS	-1.8	-0.7	1.0	0.2					-3.4	-2.3	-2.4	-2.0
NON-FERROUS METALS	0.2	0.2	0.3	0.3					-1.2	-0.7	-0.5	-0.3
FUELS	-1.1	-0.1	1.5	1.0					-1.3	-1.0	-1.1	-0.8
PETROLEUM/PETR. PR	1.3	2.0	2.9	2.1					-0.6	-0.4	-0.5	-0.4
NON-AGRICULT. RAW MAT.	-1.4	-1.4	-0.9	-1.3					-0.7	-0.6	-0.6	-0.6
MANUFACTURED PRODUCTS	-11.7	-5.1	2.3	8.3					47.4	49.4	60.5	64.9
MACHINERY	-8.8	-6.6	-6.5	-6.1					21.8	23.7	30.6	32.2
OFFICE/TELECOM. EQUIP	-9.2	-8.3	-8.9	-10.2					15.0	16.6	21.0	21.5
POWER/NON-ELECT. MACH	1.2	2.3	2.9	4.9					4.4	4.5	6.3	7.3
ELECT. MACH./APPARATU	-0.9	-0.7	-0.5	-0.7					2.4	2.7	3.4	3.5
TRANSPORT EQUIPMENT	-4.2	-0.2	4.7	6.1					23.9	23.1	27.1	30.1
AUTOMOTIVE PRODUCTS	3.8	3.6	6.5	7.9					24.2	22.9	26.8	29.6
CHEMICALS	-1.7	-1.2	0.4	0.4					-2.7	-1.9	-2.0	-1.7
MEDICAL/PHARM. PROD.	-0.2	-0.2	-0.1	0.0					-0.5	-0.5	-0.5	-0.4
PLASTICS	-1.1	-0.9	-0.5	-0.6					-0.2	0.0	0.2	0.1
OTHER MANUFACTURED PROD.	3.0	2.8	3.6	7.7					4.3	4.5	4.7	4.4
TEXTILES AND CLOTHING	1.1	1.2	1.6	1.7					0.0	-0.1	-0.4	-0.4
IRON AND STEEL	1.7	1.6	2.5	3.4					1.4	1.4	1.1	1.6
PAPER/ARTIC. OF PAPER	-0.3	-0.2	-0.1	-0.1					-0.3	-0.3	-0.3	-0.3
NON-METAL. MIN. MANUF	2.2	2.1	2.8	2.8					0.2	0.3	0.3	0.4
OTHER PRODUCTS	-2.8	-2.5	-1.9	-2.9					0.6	0.5	1.1	1.2
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	78	85	97	102					171	183	191	188
PRIMARY PRODUCTS	59	63	79	73					4	4	5	4
AGRICULTURAL PRODUCTS	63	60	65	66					2	2	2	2
MINING PRODUCTS	68	85	127	105					11	15	14	20
NON-FERROUS METALS	125	129	150	138					20	22	38	50
FUELS	70	97	171	153					7	9	8	20
PETROLEUM/PETR. PR	200	350	514	400					0	0	0	0
NON-AGRICULT. RAW MAT.	13	13	25	13					13	14	14	14
MANUFACTURED PRODUCTS	84	92	103	111					291	317	319	300
MACHINERY	70	77	79	82					322	363	386	350
OFFICE/TELECOM. EQUIP	33	37	40	40					368	419	439	383
POWER/NON-ELECT. MACH	110	120	124	139					257	280	310	321
ELECT. MACH./APPARATU	76	80	87	84					271	325	343	284
TRANSPORT EQUIPMENT	72	98	149	158					871	845	795	690
AUTOMOTIVE PRODUCTS	281	264	410	393					3125	2644	2014	1445
CHEMICALS	82	88	104	104					45	57	61	68
MEDICAL/PHARM. PROD.	87	89	95	100					29	29	38	50
PLASTICS	42	50	69	68					71	100	133	114
OTHER MANUFACTURED PROD.	117	116	118	141					161	171	159	148
TEXTILES AND CLOTHING	169	180	214	206					100	86	60	60
IRON AND STEEL	525	633	933	1233					567	1500	1200	1700
PAPER/ARTIC. OF PAPER	67	75	87	89					40	40	50	50
NON-METAL. MIN. MANUF	375	362	567	411					150	200	175	200
OTHER PRODUCTS	56	60	61	52					175	156	238	220

Annex

TABLE 3.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0					100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	15.6	16.0	14.3	14.0					41.0	41.6	40.5	37.5
AGRICULTURAL PRODUCTS	7.7	8.9	8.6	8.5					30.4	33.3	33.0	31.5
MINING PRODUCTS	6.1	5.3	4.3	4.2					8.8	6.7	5.9	4.7
NON-FERROUS METALS	0.9	0.8	0.7	0.9					3.5	2.2	1.7	1.1
FUELS	4.0	3.3	2.4	2.0					3.2	2.7	2.5	1.9
PETROLEUM/PETR. PR	1.4	0.9	0.8	0.8					1.4	1.0	1.1	0.7
NON-AGRICULT. RAW MAT.	1.7	1.8	1.4	1.6					1.8	1.7	1.5	1.3
MANUFACTURED PRODUCTS	77.5	76.8	80.1	79.7					57.1	56.2	58.0	60.6
MACHINERY	32.1	32.4	35.3	36.7					22.6	22.2	22.5	24.1
OFFICE/TELECOM. EQUIP	15.0	15.2	17.1	18.4					12.9	12.8	13.0	14.2
POWER/NON-ELECT. MACH	13.0	13.2	13.8	13.5					6.5	6.2	6.3	6.2
ELECT. MACH./APPARATU	4.0	4.0	4.4	4.7					3.2	3.0	2.9	3.5
TRANSPORT EQUIPMENT	16.4	13.4	11.0	11.3					7.1	7.6	8.2	9.5
AUTOMOTIVE PRODUCTS	2.3	2.5	2.4	2.9					1.8	2.2	2.9	4.1
CHEMICALS	10.0	11.1	10.7	11.4					11.3	10.8	10.7	9.9
MEDICAL/PHARM. PROD.	1.6	2.1	2.3	2.4					1.6	1.7	1.7	1.5
PLASTICS	2.1	2.1	1.9	2.0					1.6	1.5	1.3	1.3
OTHER MANUFACTURED PROD.	19.1	20.0	23.1	20.3					16.4	15.5	16.6	17.2
TEXTILES AND CLOTHING	1.7	1.7	1.6	1.7					1.4	1.7	2.1	1.9
IRON AND STEEL	0.4	0.3	0.3	0.3					0.7	0.2	0.2	0.2
PAPER/ARTIC. OF PAPER	1.0	0.9	0.9	1.0					1.2	1.2	1.3	1.1
NON-METAL. MIN. MANUF	0.9	0.9	0.7	1.0					0.9	0.7	0.8	0.7
OTHER PRODUCTS	6.9	7.1	5.7	6.4					1.8	2.2	1.7	1.9
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0					100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	11.8	11.8	11.5	10.0					0.9	0.9	1.0	0.9
AGRICULTURAL PRODUCTS	6.3	6.2	5.7	5.5					0.4	0.4	0.3	0.3
MINING PRODUCTS	5.3	5.3	5.6	4.3					0.5	0.5	0.4	0.5
NON-FERROUS METALS	1.4	1.2	1.1	1.2					0.4	0.3	0.3	0.3
FUELS	3.7	3.8	4.3	3.1					0.1	0.1	0.1	0.2
PETROLEUM/PETR. PR	3.7	3.8	4.3	2.9					0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.3	0.3	0.4	0.2					0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	83.4	83.4	84.9	86.8					97.2	97.0	97.0	96.9
MACHINERY	28.9	29.1	28.5	29.6					42.5	44.0	45.5	44.9
OFFICE/TELECOM. EQUIP	6.5	6.6	7.0	7.3					27.7	29.3	30.0	29.0
POWER/NON-ELECT. MACH	18.4	18.7	17.6	18.4					9.7	9.4	10.2	10.5
ELECT. MACH./APPARATU	3.9	3.8	3.9	3.9					5.1	5.2	5.3	5.4
TRANSPORT EQUIPMENT	15.2	15.4	16.9	17.5					36.3	35.2	34.1	35.0
AUTOMOTIVE PRODUCTS	8.3	7.8	10.2	11.2					33.6	32.0	31.1	31.6
CHEMICALS	10.5	11.4	11.4	11.6					3.0	3.4	3.4	3.6
MEDICAL/PHARM. PROD.	1.8	2.2	2.3	2.3					0.3	0.3	0.3	0.4
PLASTICS	1.1	1.2	1.3	1.4					0.7	0.8	0.9	0.8
OTHER MANUFACTURED PROD.	28.8	27.3	27.9	28.0					15.3	14.5	13.9	13.5
TEXTILES AND CLOTHING	3.8	3.7	3.6	3.5					0.8	0.8	0.7	0.6
IRON AND STEEL	2.9	2.6	3.3	3.9					2.3	2.0	1.3	1.7
PAPER/ARTIC. OF PAPER	0.8	0.8	0.8	0.8					0.3	0.3	0.3	0.3
NON-METAL. MIN. MANUF	4.2	3.9	4.0	3.9					0.8	0.8	0.8	0.8
OTHER PRODUCTS	4.9	5.0	3.6	3.3					1.9	1.9	2.1	2.2

Annex

TABLE 3.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE UNITED STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
IMPORTS GROWTH RATES (IN %)												
ALL PRODUCTS	7.6	-5.3	-0.6	7.9					4.6	-6.5	17.2	12.6
PRIMARY PRODUCTS	2.1	-2.8	-11.5	5.7					2.3	-5.1	14.2	4.1
AGRICULTURAL PRODUCTS	-1.4	8.5	-3.9	6.8					2.3	2.3	16.3	7.6
MINING PRODUCTS	7.7	-17.9	-19.6	5.4					0.0	-28.9	3.7	-10.7
NON-FERROUS METALS	0.0	-12.5	-14.3	33.3					15.4	-40.0	-11.1	-25.0
FUELS	23.3	-21.6	-27.6	-9.5					0.0	-21.4	9.1	-16.7
PETROLEUM/PETR. PR	30.0	-38.5	-12.5	0.0					0.0	-33.3	25.0	-20.0
NON-AGRICULT. RAW MAT.	0.0	0.0	-25.0	25.0					0.0	-12.5	0.0	0.0
MANUFACTURED PRODUCTS	10.6	-6.2	3.6	7.4					6.4	-8.1	21.1	17.8
MACHINERY	6.5	-4.4	8.5	12.1					7.7	-8.2	18.9	20.6
OFFICE/TELECOM. EQUIP	6.2	-4.3	12.1	15.5					7.7	-7.1	19.2	22.6
POWER/NON-ELECT. MACH	6.3	-3.4	3.5	5.9					3.7	-10.7	20.0	10.0
ELECT. MACH./APPARATU	8.8	-5.4	8.6	15.8					7.7	-14.3	16.7	35.7
TRANSPORT EQUIPMENT	23.0	-22.7	-18.1	10.5					-6.1	0.0	25.8	30.8
AUTOMOTIVE PRODUCTS	16.7	4.8	-4.5	28.6					14.3	12.5	55.6	57.1
CHEMICALS	9.5	4.3	-4.2	15.2					16.7	-10.2	15.9	3.9
MEDICAL/PHARM. PROD.	25.0	20.0	11.1	10.0					16.7	0.0	14.3	0.0
PLASTICS	5.6	-5.3	-11.1	18.7					16.7	-14.3	0.0	16.7
OTHER MANUFACTURED PROD.	8.7	-0.6	14.4	-5.0					7.6	-11.3	25.4	16.5
TEXTILES AND CLOTHING	14.3	-6.3	-6.7	14.3					20.0	16.7	42.9	0.0
IRON AND STEEL	33.3	-25.0	0.0	0.0					50.0	-66.7	0.0	0.0
PAPER/ARTIC. OF PAPER	28.6	-11.1	0.0	12.5					0.0	0.0	20.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	-25.0	50.0					-20.0	-25.0	33.3	0.0
OTHER PRODUCTS	-8.7	-1.6	-21.0	22.4					0.0	12.5	-11.1	25.0
EXPORTS GROWTH RATES (IN %)												
ALL PRODUCTS	-6.9	3.8	13.8	13.0					4.1	0.1	22.0	10.7
PRIMARY PRODUCTS	-13.4	3.6	11.5	-2.1					-12.5	0.0	28.6	0.0
AGRICULTURAL PRODUCTS	-4.3	2.2	4.3	8.3					50.0	0.0	0.0	0.0
MINING PRODUCTS	-20.8	2.6	20.5	-12.8					-20.0	0.0	0.0	25.0
NON-FERROUS METALS	-9.1	-10.0	0.0	22.2					-25.0	-33.3	50.0	0.0
FUELS	-27.8	7.7	28.6	-19.4					0.0	0.0	0.0	100.0
PETROLEUM/PETR. PR	-27.8	7.7	28.6	-22.2								
NON-AGRICULT. RAW MAT.	-33.3	0.0	50.0	-33.3					0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	-5.9	3.7	15.9	15.5					4.2	0.0	22.0	10.6
MACHINERY	0.5	4.4	11.6	17.1					4.3	3.5	26.3	9.2
OFFICE/TELECOM. EQUIP	12.2	6.5	20.4	16.9					5.6	5.8	24.8	7.0
POWER/NON-ELECT. MACH	-5.1	5.3	7.2	18.2					-2.7	-2.8	32.9	14.0
ELECT. MACH./APPARATU	12.0	0.0	17.9	12.1					11.8	2.6	23.1	12.5
TRANSPORT EQUIPMENT	-19.4	5.6	24.6	16.9					4.2	-3.0	18.3	13.5
AUTOMOTIVE PRODUCTS	-36.6	-1.7	48.3	23.3					3.7	-4.8	18.5	12.8
CHEMICALS	8.7	12.0	14.3	14.6					15.8	13.6	24.0	16.1
MEDICAL/PHARM. PROD.	30.0	23.1	18.7	15.8					0.0	0.0	50.0	33.3
PLASTICS	0.0	12.5	22.2	18.2					0.0	20.0	33.3	0.0
OTHER MANUFACTURED PROD.	-8.1	-1.5	16.3	13.2					1.8	-5.3	16.7	7.9
TEXTILES AND CLOTHING	-6.9	0.0	11.1	10.0					0.0	0.0	0.0	0.0
IRON AND STEEL	-12.5	-9.5	47.4	32.1					-5.6	-11.8	-20.0	41.7
PAPER/ARTIC. OF PAPER	0.0	0.0	16.7	14.3					-33.3	0.0	50.0	0.0
NON-METAL. MIN. MANUF	-6.3	-3.3	17.2	8.8					-14.3	0.0	16.7	14.3
OTHER PRODUCTS	-5.4	5.7	-18.9	3.3					16.7	0.0	35.7	15.8

Annex

TABLE 4.1 - IMPORTS AND EXPORTS WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	51.8	51.5	47.6	48.8	76.7	77.2	94.3	103.7				
PRIMARY PRODUCTS	0.5	0.5	0.4	0.5	0.8	0.8	0.9	1.0				
AGRICULTURAL PRODUCTS	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.4				
MINING PRODUCTS	0.2	0.2	0.2	0.2	0.4	0.4	0.5	0.5				
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.3	0.2	0.3	0.3				
FUELS	0.0	0.0	0.1	0.1	0.1	0.2	0.2	0.2				
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1				
MANUFACTURED PRODUCTS	50.8	50.5	46.8	47.8	74.8	75.1	91.8	101.2				
MACHINERY	24.8	23.7	21.7	23.6	32.4	33.6	42.3	47.1				
OFFICE/TELECOM. EQUIP	16.1	15.2	13.6	14.2	20.9	22.2	27.6	30.6				
POWER/NON-ELECT. MACH	5.5	5.6	4.9	5.4	7.6	7.4	9.6	11.0				
ELECT. MACH./APPARATU	3.2	3.0	3.3	3.9	3.9	4.1	5.1	5.4				
TRANSPORT EQUIPMENT	14.1	14.6	14.0	12.5	27.0	26.1	31.2	34.9				
AUTOMOTIVE PRODUCTS	11.5	11.8	10.7	9.8	24.8	23.9	28.5	31.8				
CHEMICALS	2.4	2.6	2.7	3.1	2.3	2.6	3.2	3.8				
MEDICAL/PHARM. PROD.	0.3	0.5	0.4	0.5	0.2	0.3	0.3	0.4				
PLASTICS	0.6	0.6	0.6	0.7	0.6	0.6	0.8	0.9				
OTHER MANUFACTURED PROD.	9.5	9.6	8.5	8.6	13.1	12.8	15.1	15.4				
TEXTILES AND CLOTHING	0.8	0.8	0.7	0.7	0.6	0.6	0.7	0.7				
IRON AND STEEL	0.3	0.3	0.3	0.3	1.8	1.6	1.3	1.8				
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2				
NON-METAL. MIN. MANUF	0.5	0.5	0.5	0.5	0.6	0.6	0.7	0.8				
OTHER PRODUCTS	0.5	0.5	0.4	0.5	1.1	1.3	1.6	1.6				
	EXPORTS (BN ECU)											
ALL PRODUCTS	22.2	20.5	22.6	26.6	38.8	36.8	40.9	45.3				
PRIMARY PRODUCTS	3.2	3.1	3.2	3.6	15.0	14.3	15.7	16.0				
AGRICULTURAL PRODUCTS	2.5	2.5	2.7	3.0	11.0	11.3	12.9	13.4				
MINING PRODUCTS	0.7	0.5	0.5	0.6	3.3	2.3	2.2	2.0				
NON-FERROUS METALS	0.4	0.3	0.3	0.3	1.4	0.8	0.6	0.6				
FUELS	0.0	0.1	0.0	0.0	1.1	0.9	1.0	0.7				
PETROLEUM/PETR. PR	0.0	0.1	0.0	0.0	0.4	0.4	0.4	0.3				
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.0	0.6	0.6	0.6	0.6				
MANUFACTURED PRODUCTS	18.0	16.5	18.5	21.9	23.1	21.7	24.5	28.4				
MACHINERY	3.3	3.3	3.8	4.2	8.6	7.7	8.7	10.4				
OFFICE/TELECOM. EQUIP	0.6	0.7	1.1	1.3	5.2	4.7	5.4	6.6				
POWER/NON-ELECT. MACH	2.1	2.0	2.0	2.1	2.5	2.1	2.3	2.7				
ELECT. MACH./APPARATU	0.6	0.6	0.7	0.8	1.0	0.9	1.0	1.2				
TRANSPORT EQUIPMENT	4.5	3.3	4.0	5.2	3.8	4.4	4.3	5.7				
AUTOMOTIVE PRODUCTS	3.6	2.8	3.6	4.6	1.0	1.2	1.6	2.5				
CHEMICALS	3.6	3.8	4.4	4.8	4.1	3.7	4.3	4.5				
MEDICAL/PHARM. PROD.	1.0	1.2	1.4	1.6	0.7	0.6	0.7	0.7				
PLASTICS	0.3	0.3	0.4	0.4	0.6	0.5	0.5	0.6				
OTHER MANUFACTURED PROD.	6.6	6.1	6.3	7.6	6.5	6.0	7.2	7.8				
TEXTILES AND CLOTHING	1.9	1.7	1.6	2.1	0.6	0.6	0.8	0.9				
IRON AND STEEL	0.1	0.1	0.1	0.1	0.2	0.1	0.1	0.1				
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.4	0.4	0.5	0.6				
NON-METAL. MIN. MANUF	1.1	0.9	0.9	1.1	0.4	0.3	0.3	0.4				
OTHER PRODUCTS	0.9	0.9	0.8	1.0	0.7	0.8	0.8	0.9				

Annex

TABLE 4.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-29.6	-31.0	-25.0	-22.2	-37.9	-40.4	-53.4	-58.4				
PRIMARY PRODUCTS	2.7	2.6	2.8	3.1	14.2	13.5	14.8	15.0				
AGRICULTURAL PRODUCTS	2.3	2.3	2.5	2.8	10.7	11.0	12.6	13.0				
MINING PRODUCTS	0.5	0.3	0.3	0.4	2.9	1.9	1.7	1.5				
NON-FERROUS METALS	0.3	0.2	0.2	0.2	1.1	0.6	0.3	0.3				
FUELS	0.0	0.1	-0.1	-0.1	1.0	0.7	0.8	0.5				
PETROLEUM/PETR. PR	0.0	0.1	0.0	0.0	0.4	0.4	0.4	0.3				
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	-0.1	0.5	0.5	0.5	0.5				
MANUFACTURED PRODUCTS	-32.8	-34.0	-28.3	-25.9	-51.7	-53.4	-67.3	-72.8				
MACHINERY	-21.5	-20.4	-17.9	-19.4	-23.8	-25.9	-33.6	-36.7				
OFFICE/TELECOM. EQUIP	-15.5	-14.5	-12.5	-12.9	-15.7	-17.5	-22.2	-24.0				
POWER/NON-ELECT. MACH	-3.4	-3.6	-2.9	-3.3	-5.1	-5.3	-7.3	-8.3				
ELECT. MACH./APPARATU	-2.6	-2.4	-2.6	-3.1	-2.9	-3.2	-4.1	-4.2				
TRANSPORT EQUIPMENT	-9.6	-11.3	-10.0	-7.3	-23.2	-21.7	-26.9	-29.2				
AUTOMOTIVE PRODUCTS	-7.9	-9.0	-7.1	-5.2	-23.8	-22.7	-26.9	-29.3				
CHEMICALS	1.2	1.2	1.7	1.7	1.8	1.1	1.1	0.7				
MEDICAL/PHARM. PROD.	0.7	0.7	1.0	1.1	0.5	0.3	0.4	0.3				
PLASTICS	-0.3	-0.3	-0.2	-0.3	0.0	-0.1	-0.3	-0.3				
OTHER MANUFACTURED PROD.	-2.9	-3.5	-2.2	-1.0	-6.6	-6.8	-7.9	-7.6				
TEXTILES AND CLOTHING	1.1	0.9	0.9	1.4	0.0	0.0	0.1	0.2				
IRON AND STEEL	-0.2	-0.2	-0.2	-0.2	-1.6	-1.5	-1.2	-1.7				
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.2	0.2	0.3	0.4				
NON-METAL. MIN. MANUF	0.6	0.4	0.4	0.6	-0.2	-0.3	-0.4	-0.4				
OTHER PRODUCTS	0.4	0.4	0.4	0.5	-0.4	-0.5	-0.8	-0.7				
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	43	40	47	55	51	48	43	44				
PRIMARY PRODUCTS	640	620	800	720	1875	1788	1744	1600				
AGRICULTURAL PRODUCTS	1250	1250	1350	1500	3667	3767	4300	3350				
MINING PRODUCTS	350	250	250	300	825	575	440	400				
NON-FERROUS METALS	400	300	300	300	467	400	200	200				
FUELS			0	0	1100	450	500	350				
PETROLEUM/PETR. PR												
NON-AGRICULT. RAW MAT.	100	100	100	0	600	600	600	600				
MANUFACTURED PRODUCTS	35	33	40	46	31	29	27	28				
MACHINERY	13	14	18	18	27	23	21	22				
OFFICE/TELECOM. EQUIP	4	5	8	9	25	21	20	22				
POWER/NON-ELECT. MACH	38	36	41	39	33	28	24	25				
ELECT. MACH./APPARATU	19	20	21	21	26	22	20	22				
TRANSPORT EQUIPMENT	32	23	29	42	14	17	14	16				
AUTOMOTIVE PRODUCTS	31	24	34	47	4	5	6	8				
CHEMICALS	150	146	163	155	178	142	134	118				
MEDICAL/PHARM. PROD.	333	240	350	320	350	200	233	175				
PLASTICS	50	50	67	57	100	83	63	67				
OTHER MANUFACTURED PROD.	69	64	74	88	50	47	48	51				
TEXTILES AND CLOTHING	238	213	229	300	100	100	114	129				
IRON AND STEEL	33	33	33	33	11	6	8	6				
PAPER/ARTIC. OF PAPER	100	100	100	100	200	200	250	300				
NON-METAL. MIN. MANUF	220	180	180	220	67	50	43	50				
OTHER PRODUCTS	180	180	200	200	64	62	50	56				

Annex

TABLE 4.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	1.0	1.0	0.8	1.0	1.0	1.0	1.0	1.0				
AGRICULTURAL PRODUCTS	0.4	0.4	0.4	0.4	0.4	0.4	0.3	0.4				
MINING PRODUCTS	0.4	0.4	0.4	0.4	0.5	0.5	0.5	0.5				
NON-FERROUS METALS	0.2	0.2	0.2	0.2	0.4	0.3	0.3	0.3				
FUELS	0.0	0.0	0.2	0.2	0.1	0.3	0.2	0.2				
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-AGRICULT. RAW MAT.	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1				
MANUFACTURED PRODUCTS	98.1	98.1	98.3	98.0	97.5	97.3	97.3	97.6				
MACHINERY	47.9	46.0	45.6	48.4	42.2	43.5	44.9	45.4				
OFFICE/TELECOM. EQUIP	31.1	29.5	28.6	29.1	27.2	28.8	29.3	29.5				
POWER/NON-ELECT. MACH	10.6	10.9	10.3	11.1	9.9	9.6	10.2	10.6				
ELECT. MACH./APPARATU	6.2	5.8	6.9	8.0	5.1	5.3	5.4	5.2				
TRANSPORT EQUIPMENT	27.2	28.3	29.4	25.6	35.2	33.8	33.1	33.7				
AUTOMOTIVE PRODUCTS	22.2	22.9	22.5	20.1	32.3	31.0	30.2	30.7				
CHEMICALS	4.6	5.0	5.7	6.4	3.0	3.4	3.4	3.7				
MEDICAL/PHARM. PROD.	0.6	1.0	0.8	1.0	0.3	0.4	0.3	0.4				
PLASTICS	1.2	1.2	1.3	1.4	0.8	0.8	0.8	0.9				
OTHER MANUFACTURED PROD.	18.3	18.6	17.9	17.6	17.1	16.6	16.0	14.9				
TEXTILES AND CLOTHING	1.5	1.6	1.5	1.4	0.8	0.8	0.7	0.7				
IRON AND STEEL	0.6	0.6	0.6	0.6	2.3	2.1	1.4	1.7				
PAPER/ARTIC. OF PAPER	0.2	0.2	0.2	0.2	0.3	0.3	0.2	0.2				
NON-METAL. MIN. MANUF	1.0	1.0	1.1	1.0	0.8	0.8	0.7	0.8				
OTHER PRODUCTS	1.0	1.0	0.8	1.0	1.4	1.7	1.7	1.5				
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0				
PRIMARY PRODUCTS	14.4	15.1	14.2	13.5	38.7	38.9	38.4	35.3				
AGRICULTURAL PRODUCTS	11.3	12.2	11.9	11.3	28.4	30.7	31.5	29.6				
MINING PRODUCTS	3.2	2.4	2.2	2.3	8.5	6.3	5.4	4.4				
NON-FERROUS METALS	1.8	1.5	1.3	1.1	3.6	2.2	1.5	1.3				
FUELS	0.0	0.5	0.0	0.0	2.8	2.4	2.4	1.5				
PETROLEUM/PETR. PR	0.0	0.5	0.0	0.0	1.0	1.1	1.0	0.7				
NON-AGRICULT. RAW MAT.	0.5	0.5	0.4	0.0	1.5	1.6	1.5	1.3				
MANUFACTURED PRODUCTS	81.1	80.5	81.9	82.3	59.5	59.0	59.9	62.7				
MACHINERY	14.9	16.1	16.8	15.8	22.2	20.9	21.3	23.0				
OFFICE/TELECOM. EQUIP	2.7	3.4	4.9	4.9	13.4	12.8	13.2	14.6				
POWER/NON-ELECT. MACH	9.5	9.8	8.8	7.9	6.4	5.7	5.6	6.0				
ELECT. MACH./APPARATU	2.7	2.9	3.1	3.0	2.6	2.4	2.4	2.6				
TRANSPORT EQUIPMENT	20.3	16.1	17.7	19.5	9.8	12.0	10.5	12.6				
AUTOMOTIVE PRODUCTS	16.2	13.7	15.9	17.3	2.6	3.3	3.9	5.5				
CHEMICALS	16.2	18.5	19.5	18.0	10.6	10.1	10.5	9.9				
MEDICAL/PHARM. PROD.	4.5	5.9	6.2	6.0	1.8	1.6	1.7	1.5				
PLASTICS	1.4	1.5	1.8	1.5	1.5	1.4	1.2	1.3				
OTHER MANUFACTURED PROD.	29.7	29.8	27.9	28.6	16.8	16.3	17.6	17.2				
TEXTILES AND CLOTHING	8.6	8.3	7.1	7.9	1.5	1.6	2.0	2.0				
IRON AND STEEL	0.5	0.5	0.4	0.4	0.5	0.3	0.2	0.2				
PAPER/ARTIC. OF PAPER	0.5	0.5	0.4	0.4	1.0	1.1	1.2	1.3				
NON-METAL. MIN. MANUF	5.0	4.4	4.0	4.1	1.0	0.8	0.7	0.9				
OTHER PRODUCTS	4.1	4.4	3.5	3.8	1.8	2.2	2.0	2.0				

Annex

TABLE 4.4 - IMPORTS AND EXPORTS GROWTH RATES WITH JAPAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	12.1	-0.6	-7.6	2.5	4.9	0.7	22.2	10.0				
PRIMARY PRODUCTS	0.0	0.0	-20.0	25.0	-11.1	0.0	12.5	11.1				
AGRICULTURAL PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	33.3				
MINING PRODUCTS	0.0	0.0	0.0	0.0	-20.0	0.0	25.0	0.0				
NON-FERROUS METALS	0.0	0.0	0.0	0.0	-25.0	-33.3	50.0	0.0				
FUELS				0.0	0.0	100.0	0.0	0.0				
PETROLEUM/PETR. PR												
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	12.6	-0.6	-7.3	2.1	5.2	0.4	22.2	10.2				
MACHINERY	10.2	-4.4	-8.4	8.8	5.5	3.7	25.9	11.3				
OFFICE/TELECOM. EQUIP	9.5	-5.6	-10.5	4.4	7.7	6.2	24.3	10.9				
POWER/NON-ELECT. MACH	7.8	1.8	-12.5	10.2	-1.3	-2.6	29.7	14.6				
ELECT. MACH./APPARATU	18.5	-6.3	10.0	18.2	5.4	5.1	24.4	5.9				
TRANSPORT EQUIPMENT	17.5	3.5	-4.1	-10.7	5.9	-3.3	19.5	11.9				
AUTOMOTIVE PRODUCTS	17.3	2.6	-9.3	-8.4	4.6	-3.6	19.2	11.6				
CHEMICALS	9.1	8.3	3.8	14.8	15.0	13.0	23.1	18.7				
MEDICAL/PHARM. PROD.	0.0	66.7	-20.0	25.0	0.0	50.0	0.0	33.3				
PLASTICS	20.0	0.0	0.0	16.7	0.0	0.0	33.3	12.5				
OTHER MANUFACTURED PROD.	13.1	1.1	-11.5	1.2	1.6	-2.3	18.0	2.0				
TEXTILES AND CLOTHING	0.0	0.0	-12.5	0.0	0.0	0.0	16.7	0.0				
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	-11.1	-18.8	38.5				
PAPER/ARTIC. OF PAPER	-50.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-METAL. MIN. MANUF	25.0	0.0	0.0	0.0	0.0	0.0	16.7	14.3				
OTHER PRODUCTS	-28.6	0.0	-20.0	25.0	0.0	18.2	23.1	0.0				
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-2.2	-7.7	10.2	17.7	1.8	-5.2	11.1	10.8				
PRIMARY PRODUCTS	6.7	-3.1	3.2	12.5	-0.7	-4.7	9.8	1.9				
AGRICULTURAL PRODUCTS	8.7	0.0	8.0	11.1	0.0	2.7	14.2	3.9				
MINING PRODUCTS	16.7	-28.6	0.0	20.0	-2.9	-30.3	-4.3	-9.1				
NON-FERROUS METALS	0.0	-25.0	0.0	0.0	16.7	-42.9	-25.0	0.0				
FUELS	-100.0		-100.0		-8.3	-18.2	11.1	-30.0				
PETROLEUM/PETR. PR			-100.0		-33.3	0.0	0.0	-25.0				
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	-100.0	-14.3	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	-4.8	-8.3	12.1	18.4	3.1	-6.1	12.9	15.9				
MACHINERY	-5.7	0.0	15.2	10.5	10.3	-10.5	13.0	19.5				
OFFICE/TELECOM. EQUIP	20.0	16.7	57.1	18.2	10.6	-9.6	14.9	22.2				
POWER/NON-ELECT. MACH	-8.7	-4.8	0.0	5.0	8.7	-16.0	9.5	17.4				
ELECT. MACH./APPARATU	0.0	0.0	16.7	14.3	25.0	-10.0	11.1	20.0				
TRANSPORT EQUIPMENT	-4.3	-26.7	21.2	30.0	-9.5	15.8	-2.3	32.6				
AUTOMOTIVE PRODUCTS	-12.2	-22.2	28.6	27.8	-16.7	20.0	33.3	56.2				
CHEMICALS	9.1	5.6	15.8	9.1	13.9	-9.8	16.2	4.7				
MEDICAL/PHARM. PROD.	11.1	20.0	16.7	14.3	16.7	-14.3	16.7	0.0				
PLASTICS	0.0	0.0	33.3	0.0	20.0	-16.7	0.0	20.0				
OTHER MANUFACTURED PROD.	-12.0	-7.6	3.3	20.6	-4.4	-7.7	20.0	8.3				
TEXTILES AND CLOTHING	-9.5	-10.5	-5.9	31.3	20.0	0.0	33.3	12.5				
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	-50.0	0.0	0.0				
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	25.0	20.0				
NON-METAL. MIN. MANUF	-8.3	-18.2	0.0	22.2	0.0	-25.0	0.0	33.3				
OTHER PRODUCTS	12.5	0.0	-11.1	25.0	16.7	14.3	0.0	12.5				

Annex

TABLE 5.1 - IMPORTS AND EXPORTS WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	9.9	9.0	7.9	9.2	75.6	78.0	97.0	111.7	6.2	5.9	6.9	7.6
PRIMARY PRODUCTS	4.9	4.3	3.5	4.4	21.4	22.0	26.8	29.9	5.2	5.0	5.8	6.3
AGRICULTURAL PRODUCTS	1.6	1.5	1.4	1.8	6.6	7.6	10.4	11.3	2.7	2.9	3.7	4.0
MINING PRODUCTS	2.3	1.9	1.4	1.6	13.0	12.7	14.7	16.5	2.1	1.7	1.7	1.6
NON-FERROUS METALS	0.5	0.6	0.4	0.5	3.0	2.9	3.2	4.1	0.3	0.3	0.3	0.3
FUELS	0.4	0.2	0.1	0.2	8.9	8.8	10.5	11.2	1.1	0.9	1.0	0.9
PETROLEUM/PETR. PR	0.2	0.1	0.0	0.0	5.9	5.6	6.1	6.0	0.1	0.1	0.0	0.0
NON-AGRICULT. RAW MAT.	1.1	0.9	0.7	1.1	1.8	1.7	1.7	2.0	0.4	0.4	0.5	0.7
MANUFACTURED PRODUCTS	4.3	3.8	3.9	4.3	49.5	51.2	64.2	74.9	0.9	0.8	1.0	1.2
MACHINERY	1.8	1.6	1.6	1.8	9.0	8.8	10.5	13.3	0.2	0.2	0.2	0.2
OFFICE/TELECOM. EQUIP	0.7	0.6	0.6	0.8	3.9	4.1	4.5	5.4	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	0.9	0.9	0.9	0.9	3.4	3.4	4.4	6.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.3	0.1	0.1	0.1	1.7	1.3	1.6	1.8	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.7	0.4	0.6	0.7	24.1	24.9	31.9	36.3	0.1	0.1	0.1	0.1
AUTOMOTIVE PRODUCTS	0.1	0.2	0.2	0.2	21.7	22.8	29.6	33.4	0.0	0.0	0.1	0.1
CHEMICALS	0.4	0.3	0.3	0.4	3.7	4.0	4.9	5.9	0.3	0.3	0.3	0.3
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.3	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.1	0.1	0.0	0.9	1.0	1.4	1.8	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.5	1.4	1.4	1.5	12.7	13.4	17.0	19.3	0.3	0.3	0.4	0.5
TEXTILES AND CLOTHING	0.1	0.1	0.1	0.1	0.7	0.8	1.1	1.4	0.0	0.0	0.0	0.0
IRON AND STEEL	0.1	0.1	0.1	0.0	1.3	1.5	2.0	2.1	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.6	0.6	0.5	0.6	5.1	4.8	5.5	5.6	0.1	0.2	0.2	0.2
NON-METAL. MIN. MANUF	0.1	0.0	0.0	0.1	0.6	0.6	0.8	0.9	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.6	0.8	0.5	0.5	4.7	4.8	6.0	7.0	0.1	0.1	0.1	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	9.3	8.5	8.5	9.5	68.7	69.5	85.6	96.8	5.9	5.4	5.4	5.0
PRIMARY PRODUCTS	1.6	1.4	1.5	1.4	8.5	8.5	9.9	10.9	0.1	0.1	0.0	0.1
AGRICULTURAL PRODUCTS	0.8	0.8	0.9	0.9	5.1	5.1	6.1	6.4	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.7	0.6	0.6	0.5	3.0	3.0	3.3	3.9	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.1	0.1	0.1	0.1	1.0	1.0	1.2	1.5	0.0	0.0	0.0	0.0
FUELS	0.6	0.4	0.5	0.3	1.0	1.1	1.1	1.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.6	0.4	0.5	0.3	0.5	0.5	0.6	0.6	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.4	0.4	0.5	0.6	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	7.3	6.7	6.6	7.7	57.1	58.0	71.9	82.3	5.8	5.4	5.3	4.9
MACHINERY	2.4	2.0	2.2	2.7	18.5	19.0	23.2	26.9	1.7	1.5	1.7	1.6
OFFICE/TELECOM. EQUIP	0.4	0.4	0.5	0.7	7.3	7.9	9.3	10.7	1.0	0.9	1.0	0.9
POWER/NON-ELECT. MACH	1.5	1.3	1.4	1.6	7.6	7.6	9.7	11.4	0.5	0.4	0.5	0.6
ELECT. MACH./APPARATU	0.5	0.3	0.3	0.4	3.5	3.5	4.2	4.8	0.2	0.2	0.2	0.2
TRANSPORT EQUIPMENT	1.5	1.4	0.8	1.0	18.7	18.3	23.1	26.6	3.2	3.0	2.7	2.3
AUTOMOTIVE PRODUCTS	0.9	0.7	0.5	0.7	16.1	15.7	20.2	23.3	3.1	3.0	2.6	2.2
CHEMICALS	0.9	0.9	1.1	1.2	5.4	5.7	7.2	8.2	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.2	0.2	0.3	0.3	0.5	0.6	0.8	0.8	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.1	0.1	0.1	1.6	1.8	2.2	2.6	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	2.6	2.3	2.6	2.8	14.5	15.0	18.3	20.6	0.8	0.7	0.8	0.9
TEXTILES AND CLOTHING	0.4	0.4	0.4	0.4	1.3	1.4	1.8	2.0	0.1	0.0	0.0	0.0
IRON AND STEEL	0.3	0.3	0.4	0.6	1.2	1.0	1.3	1.5	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	1.3	1.3	1.5	1.7	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.3	0.2	0.3	0.3	1.0	1.0	1.1	1.2	0.1	0.1	0.1	0.1
OTHER PRODUCTS	0.4	0.4	0.3	0.3	3.2	3.0	3.8	3.6	0.0	0.0	0.0	0.1

Annex

TABLE 5.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-0.6	-0.5	0.6	0.3	-6.9	-8.5	-11.4	-14.9	-0.3	-0.5	-1.5	-2.6
PRIMARY PRODUCTS	-3.3	-2.9	-2.0	-3.0	-12.9	-13.5	-16.9	-19.0	-5.1	-4.9	-5.8	-6.2
AGRICULTURAL PRODUCTS	-0.8	-0.7	-0.5	-0.9	-1.5	-2.5	-4.3	-4.9	-2.7	-2.9	-3.7	-4.0
MINING PRODUCTS	-1.6	-1.3	-0.8	-1.1	-10.0	-9.7	-11.4	-12.6	-2.1	-1.7	-1.7	-1.6
NON-FERROUS METALS	-0.4	-0.5	-0.3	-0.4	-2.0	-1.9	-2.0	-2.6	-0.3	-0.3	-0.3	-0.3
FUELS	0.2	0.2	0.4	0.1	-7.9	-7.7	-9.4	-10.1	-1.1	-0.9	-1.0	-0.9
PETROLEUM/PETR. PR	0.4	0.3	0.5	0.3	-5.4	-5.1	-5.5	-5.4	-0.1	-0.1	0.0	0.0
NON-AGRICULT. RAW MAT.	-1.1	-0.9	-0.7	-1.1	-1.4	-1.3	-1.2	-1.4	-0.4	-0.4	-0.5	-0.7
MANUFACTURED PRODUCTS	3.0	2.9	2.7	3.4	7.6	6.8	7.7	7.4	4.9	4.6	4.3	3.7
MACHINERY	0.6	0.4	0.6	0.9	9.5	10.2	12.7	13.6	1.5	1.3	1.5	1.4
OFFICE/TELECOM. EQUIP	-0.3	-0.2	-0.1	-0.1	3.4	3.8	4.8	5.3	0.9	0.8	0.9	0.8
POWER/NON-ELECT. MACH	0.6	0.4	0.5	0.7	4.2	4.2	5.3	5.4	0.5	0.4	0.5	0.6
ELECT. MACH./APPARATU	0.2	0.2	0.2	0.3	1.8	2.2	2.6	3.0	0.2	0.2	0.2	0.2
TRANSPORT EQUIPMENT	0.8	1.0	0.2	0.3	-5.4	-6.6	-8.8	-9.7	3.1	2.9	2.6	2.2
AUTOMOTIVE PRODUCTS	0.8	0.5	0.3	0.5	-5.6	-7.1	-9.4	-10.1	3.1	3.0	2.5	2.1
CHEMICALS	0.5	0.6	0.8	0.8	1.7	1.7	2.3	2.3	-0.2	-0.2	-0.2	-0.2
MEDICAL/PHARM. PROD.	0.1	0.1	0.2	0.2	0.4	0.5	0.6	0.5	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.1	0.7	0.8	0.8	0.8	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.1	0.9	1.2	1.3	1.8	1.6	1.3	1.3	0.5	0.4	0.4	0.4
TEXTILES AND CLOTHING	0.3	0.3	0.3	0.3	0.6	0.6	0.7	0.6	0.1	0.0	0.0	0.0
IRON AND STEEL	0.2	0.2	0.3	0.6	-0.1	-0.5	-0.7	-0.6	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	-0.5	-0.5	-0.4	-0.5	-3.8	-3.5	-4.0	-3.9	-0.1	-0.2	-0.2	-0.2
NON-METAL. MIN. MANUF	0.2	0.2	0.3	0.2	0.4	0.4	0.3	0.3	0.1	0.1	0.1	0.1
OTHER PRODUCTS	-0.2	-0.4	-0.2	-0.2	-1.5	-1.8	-2.2	-3.4	-0.1	-0.1	-0.1	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	94	94	108	103	91	89	88	87	95	92	78	66
PRIMARY PRODUCTS	33	33	43	32	40	39	37	36	2	2	0	2
AGRICULTURAL PRODUCTS	50	53	64	50	77	67	59	57	0	0	0	0
MINING PRODUCTS	30	32	43	31	23	24	22	24	0	0	0	0
NON-FERROUS METALS	20	17	25	20	33	34	38	37	0	0	0	0
FUELS	150	200	500	150	11	13	10	10	0	0	0	0
PETROLEUM/PETR. PR	300	400			8	9	10	10	0	0		
NON-AGRICULT. RAW MAT.	0	0	0	0	22	24	29	30	0	0	0	0
MANUFACTURED PRODUCTS	170	176	169	179	115	113	112	110	644	675	530	408
MACHINERY	133	125	138	150	206	216	221	202	850	750	850	800
OFFICE/TELECOM. EQUIP	57	67	83	87	187	193	207	198	1000	900	1000	900
POWER/NON-ELECT. MACH	167	144	156	178	224	224	220	190				
ELECT. MACH./APPARATU	167	300	300	400	206	269	263	267				
TRANSPORT EQUIPMENT	214	350	133	143	78	73	72	73	3200	3000	2700	2300
AUTOMOTIVE PRODUCTS	900	350	250	350	74	69	68	70			2600	2200
CHEMICALS	225	300	367	300	146	143	147	139	33	33	33	33
MEDICAL/PHARM. PROD.	200	200	300	300	500	600	400	267				
PLASTICS	100	100	100		178	180	157	144				
OTHER MANUFACTURED PROD.	173	164	186	187	114	112	108	107	267	233	200	180
TEXTILES AND CLOTHING	400	400	400	400	186	175	164	143				
IRON AND STEEL	300	300	400		92	67	65	71				
PAPER/ARTIC. OF PAPER	17	17	20	17	25	27	27	30	0	0	0	0
NON-METAL. MIN. MANUF	300			300	167	167	138	133				
OTHER PRODUCTS	67	50	60	60	68	63	63	51	0	0	0	100

Annex

TABLE 5.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	49.5	47.8	44.3	47.8	28.3	28.2	27.6	26.8	83.9	84.7	84.1	82.9
AGRICULTURAL PRODUCTS	16.2	16.7	17.7	19.6	8.7	9.7	10.7	10.1	43.5	49.2	53.6	52.6
MINING PRODUCTS	23.2	21.1	17.7	17.4	17.2	16.3	15.2	14.8	33.9	28.8	24.6	21.1
NON-FERROUS METALS	5.1	6.7	5.1	5.4	4.0	3.7	3.3	3.7	4.8	5.1	4.3	3.9
FUELS	4.0	2.2	1.3	2.2	11.8	11.3	10.8	10.0	17.7	15.3	14.5	11.8
PETROLEUM/PETR. PR	2.0	1.1	0.0	0.0	7.8	7.2	6.3	5.4	1.6	1.7	0.0	0.0
NON-AGRICULT. RAW MAT.	11.1	10.0	8.9	12.0	2.4	2.2	1.8	1.8	6.5	6.8	7.2	9.2
MANUFACTURED PRODUCTS	43.4	42.2	49.4	46.7	65.5	65.6	66.2	67.1	14.5	13.6	14.5	15.8
MACHINERY	18.2	17.8	20.3	19.6	11.9	11.3	10.8	11.9	3.2	3.4	2.9	2.6
OFFICE/TELECOM. EQUIP	7.1	6.7	7.6	8.7	5.2	5.3	4.6	4.8	1.6	1.7	1.4	1.3
POWER/NON-ELECT. MACH	9.1	10.0	11.4	9.8	4.5	4.4	4.5	5.4	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	3.0	1.1	1.3	1.1	2.2	1.7	1.6	1.6	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	7.1	4.4	7.6	7.6	31.9	31.9	32.9	32.5	1.6	1.7	1.4	1.3
AUTOMOTIVE PRODUCTS	1.0	2.2	2.5	2.2	28.7	29.2	30.5	29.9	0.0	0.0	1.4	1.3
CHEMICALS	4.0	3.3	3.8	4.3	4.9	5.1	5.1	5.3	4.8	5.1	4.3	3.9
MEDICAL/PHARM. PROD.	1.0	1.1	1.3	1.1	0.1	0.1	0.2	0.3	0.0	0.0	0.0	0.0
PLASTICS	1.0	1.1	1.3	0.0	1.2	1.3	1.4	1.6	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	15.2	15.6	17.7	16.3	16.8	17.2	17.5	17.3	4.8	5.1	5.8	6.6
TEXTILES AND CLOTHING	1.0	1.1	1.3	1.1	0.9	1.0	1.1	1.3	0.0	0.0	0.0	0.0
IRON AND STEEL	1.0	1.1	1.3	0.0	1.7	1.9	2.1	1.9	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	6.1	6.7	6.3	6.5	6.7	6.2	5.7	5.0	1.6	3.4	2.9	2.6
NON-METAL. MIN. MANUF	1.0	0.0	0.0	1.1	0.8	0.8	0.8	0.8	0.0	0.0	0.0	0.0
OTHER PRODUCTS	6.1	8.9	6.3	5.4	6.2	6.2	6.2	6.3	1.6	1.7	1.4	1.3
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	17.2	16.5	17.6	14.7	12.4	12.2	11.6	11.3	1.7	1.9	0.0	2.0
AGRICULTURAL PRODUCTS	8.6	9.4	10.6	9.5	7.4	7.3	7.1	6.6	0.0	0.0	0.0	0.0
MINING PRODUCTS	7.5	7.1	7.1	5.3	4.4	4.3	3.9	4.0	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.1	1.2	1.2	1.1	1.5	1.4	1.4	1.5	0.0	0.0	0.0	0.0
FUELS	6.5	4.7	5.9	3.2	1.5	1.6	1.3	1.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	6.5	4.7	5.9	3.2	0.7	0.7	0.7	0.6	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.6	0.6	0.6	0.6	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	78.5	78.8	77.6	81.1	83.1	83.5	84.0	85.0	98.3	100.0	98.1	98.0
MACHINERY	25.8	23.5	25.9	28.4	26.9	27.3	27.1	27.8	28.8	27.8	31.5	32.0
OFFICE/TELECOM. EQUIP	4.3	4.7	5.9	7.4	10.6	11.4	10.9	11.1	16.9	16.7	18.5	18.0
POWER/NON-ELECT. MACH	16.1	15.3	16.5	16.8	11.1	10.9	11.3	11.8	8.5	7.4	9.3	12.0
ELECT. MACH./APPARATU	5.4	3.5	3.5	4.2	5.1	5.0	4.9	5.0	3.4	3.7	3.7	4.0
TRANSPORT EQUIPMENT	16.1	16.5	9.4	10.5	27.2	26.3	27.0	27.5	54.2	55.6	50.0	46.0
AUTOMOTIVE PRODUCTS	9.7	8.2	5.9	7.4	23.4	22.6	23.6	24.1	52.5	55.6	48.1	44.0
CHEMICALS	9.7	10.6	12.9	12.6	7.9	8.2	8.4	8.5	1.7	1.9	1.9	2.0
MEDICAL/PHARM. PROD.	2.2	2.4	3.5	3.2	0.7	0.9	0.9	0.8	0.0	0.0	0.0	0.0
PLASTICS	1.1	1.2	1.2	1.1	2.3	2.6	2.6	2.7	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	28.0	27.1	30.6	29.5	21.1	21.6	21.4	21.3	13.6	13.0	14.8	18.0
TEXTILES AND CLOTHING	4.3	4.7	4.7	4.2	1.9	2.0	2.1	2.1	1.7	0.0	0.0	0.0
IRON AND STEEL	3.2	3.5	4.7	6.3	1.7	1.4	1.5	1.5	1.7	1.9	1.9	2.0
PAPER/ARTIC. OF PAPER	1.1	1.2	1.2	1.1	1.9	1.9	1.8	1.8	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	3.2	2.4	3.5	3.2	1.5	1.4	1.3	1.2	1.7	1.9	1.9	2.0
OTHER PRODUCTS	4.3	4.7	3.5	3.2	4.7	4.3	4.4	3.7	0.0	0.0	0.0	2.0

Annex

TABLE 5.4 - IMPORTS AND EXPORTS GROWTH RATES WITH CANADA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	5.3	-9.1	-12.2	16.5	2.7	3.2	24.4	15.2	-6.1	-4.8	16.9	10.1
PRIMARY PRODUCTS	-3.9	-12.2	-18.6	25.7	1.4	2.8	21.8	11.6	-3.7	-3.8	16.0	8.6
AGRICULTURAL PRODUCTS	-5.9	-6.3	-6.7	28.6	6.5	15.2	36.8	8.7	0.0	7.4	27.6	8.1
MINING PRODUCTS	4.5	-17.4	-26.3	14.3	3.2	-2.3	15.7	12.2	-4.5	-19.0	0.0	-5.9
NON-FERROUS METALS	0.0	20.0	-33.3	25.0	-3.2	-3.3	10.3	28.1	0.0	0.0	0.0	0.0
FUELS	100.0	-50.0	-50.0	100.0	9.9	-1.1	19.3	6.7	0.0	-18.2	11.1	-10.0
PETROLEUM/PETR. PR	100.0	-50.0	-100.0		7.3	-5.1	8.9	-1.6		0.0	-100.0	
NON-AGRICULT. RAW MAT.	-15.4	-18.2	-22.2	57.1	-21.7	-5.6	0.0	17.6	-33.3	0.0	25.0	40.0
MANUFACTURED PRODUCTS	22.9	-11.6	2.6	10.3	2.3	3.4	25.4	16.7	12.5	-11.1	25.0	20.0
MACHINERY	20.0	-11.1	0.0	12.5	8.4	-2.2	19.3	26.7	100.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	16.7	-14.3	0.0	33.3	25.8	5.1	9.8	20.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	12.5	0.0	0.0	0.0	-2.9	0.0	29.4	36.4				
ELECT. MACH./APPARATU	200.0	-66.7	0.0	0.0	0.0	-23.5	23.1	12.5				
TRANSPORT EQUIPMENT	75.0	-42.9	50.0	16.7	0.0	3.3	28.1	13.8	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	100.0	0.0	0.0	-0.5	5.1	29.8	12.8				0.0
CHEMICALS	33.3	-25.0	0.0	33.3	2.8	8.1	22.5	20.4	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.		0.0	0.0	0.0	0.0	0.0	100.0	50.0				
PLASTICS	0.0	0.0	0.0	-100.0	12.5	11.1	40.0	28.6				
OTHER MANUFACTURED PROD.	7.1	-6.7	0.0	7.1	1.6	5.5	26.9	13.5	0.0	0.0	33.3	25.0
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0	40.0	14.3	37.5	27.3				
IRON AND STEEL	-50.0	0.0	0.0	-100.0	8.3	15.4	33.3	5.0				
PAPER/ARTIC. OF PAPER	20.0	0.0	-16.7	20.0	-1.9	-5.9	14.6	1.8	0.0	100.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	-100.0			0.0	0.0	33.3	12.5				
OTHER PRODUCTS	-14.3	33.3	-37.5	0.0	17.5	2.1	25.0	16.7	-75.0	0.0	0.0	0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	0.0	-8.6	0.0	11.8	5.5	1.2	23.2	13.1	11.3	-8.5	0.0	-7.4
PRIMARY PRODUCTS	-11.1	-12.5	7.1	-6.7	-3.4	0.0	16.5	10.1	0.0	0.0	-100.0	
AGRICULTURAL PRODUCTS	0.0	0.0	12.5	0.0	10.9	0.0	19.6	4.9				
MINING PRODUCTS	-30.0	-14.3	0.0	-16.7	-21.1	0.0	10.0	18.2				
NON-FERROUS METALS	0.0	0.0	0.0	0.0	-9.1	0.0	20.0	25.0				
FUELS	-25.0	-33.3	25.0	-40.0	-41.2	10.0	0.0	0.0				
PETROLEUM/PETR. PR	-25.0	-33.3	25.0	-40.0	-37.5	0.0	20.0	0.0				
NON-AGRICULT. RAW MAT.					0.0	0.0	25.0	20.0				
MANUFACTURED PRODUCTS	2.8	-8.2	-1.5	16.7	6.9	1.6	24.0	14.5	11.5	-6.9	-1.9	-7.5
MACHINERY	14.3	-16.7	10.0	22.7	5.1	2.7	22.1	15.9	13.3	-11.8	13.3	-5.9
OFFICE/TELECOM. EQUIP	33.3	0.0	25.0	40.0	17.7	8.2	17.7	15.1	11.1	-10.0	11.1	-10.0
POWER/NON-ELECT. MACH	0.0	-13.3	7.7	14.3	-2.6	0.0	27.6	17.5	0.0	-20.0	25.0	20.0
ELECT. MACH./APPARATU	66.7	-40.0	0.0	33.3	-2.8	0.0	20.0	14.3	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	15.4	-6.7	-42.9	25.0	3.9	-2.1	26.2	15.2	18.5	-6.3	-10.0	-14.8
AUTOMOTIVE PRODUCTS	0.0	-22.2	-28.6	40.0	5.2	-2.5	28.7	15.3	19.2	-3.2	-13.3	-15.4
CHEMICALS	12.5	0.0	22.2	9.1	12.5	5.6	26.3	13.9	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	50.0	0.0	25.0	20.0	33.3	0.0				
PLASTICS	0.0	0.0	0.0	0.0	6.7	12.5	22.2	18.2				
OTHER MANUFACTURED PROD.	-10.3	-11.5	13.0	7.7	11.5	3.4	22.0	12.6	0.0	-12.5	14.3	12.5
TEXTILES AND CLOTHING	-20.0	0.0	0.0	0.0	18.2	7.7	28.6	11.1	0.0	-100.0		
IRON AND STEEL	0.0	0.0	33.3	50.0	9.1	-16.7	30.0	15.4	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	30.0	0.0	15.4	13.3				
NON-METAL. MIN. MANUF	0.0	-33.3	50.0	0.0	11.1	0.0	10.0	9.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.0	0.0	-25.0	0.0	10.3	-6.3	26.7	-5.3				

Annex

TABLE 6.1 - IMPORTS AND EXPORTS WITH EFTA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	110.7	111.6	109.6	123.6	11.9	11.9	13.9	15.5	5.7	4.9	5.5	6.3
PRIMARY PRODUCTS	25.2	24.5	24.1	28.1	1.7	1.8	2.1	2.5	0.8	0.7	0.8	1.1
AGRICULTURAL PRODUCTS	7.0	7.3	7.2	8.5	0.6	0.6	0.7	0.8	0.5	0.5	0.6	0.8
MINING PRODUCTS	16.0	15.1	15.3	17.5	1.0	1.2	1.3	1.7	0.2	0.2	0.2	0.2
NON-FERROUS METALS	3.9	3.7	3.2	4.1	0.4	0.3	0.4	0.4	0.2	0.2	0.2	0.2
FUELS	10.9	10.1	10.7	12.0	0.5	0.8	0.9	1.2	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	8.8	8.7	9.1	9.8	0.5	0.8	0.9	1.2	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	2.1	2.0	1.6	2.1	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	78.9	80.0	77.9	87.3	9.3	9.4	11.1	12.3	4.1	3.7	4.3	4.9
MACHINERY	21.7	21.5	20.6	23.2	3.0	2.9	3.5	4.1	0.8	0.8	0.9	1.1
OFFICE/TELECOM. EQUIP	4.2	4.1	4.3	5.0	0.4	0.4	0.5	0.6	0.0	0.0	0.2	0.4
POWER/NON-ELECT. MACH	13.3	13.0	11.9	13.4	2.2	2.0	2.4	2.9	0.7	0.6	0.5	0.5
ELECT. MACH./APPARATU	4.3	4.4	4.3	4.9	0.4	0.4	0.5	0.6	0.1	0.1	0.1	0.2
TRANSPORT EQUIPMENT	8.8	9.5	8.2	9.9	1.3	1.5	1.3	1.5	0.3	0.2	0.3	0.3
AUTOMOTIVE PRODUCTS	6.6	6.8	6.2	8.0	1.1	1.3	1.2	1.4	0.2	0.1	0.2	0.2
CHEMICALS	12.1	12.9	13.3	15.0	1.5	1.7	1.9	2.1	1.1	1.1	1.3	1.4
MEDICAL/PHARM. PROD.	3.5	4.0	4.5	4.9	0.5	0.6	0.7	0.8	0.4	0.4	0.5	0.5
PLASTICS	2.7	2.7	2.6	2.9	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	36.2	36.1	35.9	39.2	3.5	3.4	4.4	4.6	1.9	1.6	1.8	2.1
TEXTILES AND CLOTHING	4.0	4.0	3.7	3.8	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1
IRON AND STEEL	4.5	4.5	4.2	5.2	0.4	0.4	0.5	0.6	0.2	0.1	0.2	0.1
PAPER/ARTIC. OF PAPER	11.0	10.4	9.5	10.8	0.5	0.5	0.8	0.8	0.2	0.1	0.2	0.2
NON-METAL. MIN. MANUF	1.4	1.4	1.3	1.5	0.3	0.3	0.3	0.4	0.1	0.0	0.0	0.1
OTHER PRODUCTS	6.6	7.1	7.5	8.1	1.0	0.7	0.8	0.7	0.8	0.5	0.4	0.3
	EXPORTS (BN ECU)											
ALL PRODUCTS	108.9	107.7	106.3	119.4	10.1	8.3	10.8	10.1	7.0	6.5	6.0	6.2
PRIMARY PRODUCTS	14.7	14.5	14.7	15.7	0.8	0.7	0.8	0.9	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	7.3	7.4	7.4	8.3	0.5	0.5	0.5	0.6	0.0	0.0	0.0	0.0
MINING PRODUCTS	7.0	6.7	7.0	7.0	0.3	0.2	0.3	0.3	0.0	0.0	0.0	0.0
NON-FERROUS METALS	2.0	1.9	1.9	2.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
FUELS	4.0	3.9	4.1	3.9	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	3.1	2.9	3.0	2.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.4	0.5	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	89.4	89.1	87.6	99.5	8.2	6.8	7.1	7.6	6.7	6.3	5.9	5.9
MACHINERY	25.0	24.1	24.0	28.0	2.7	2.5	2.7	2.8	2.2	1.8	1.8	2.1
OFFICE/TELECOM. EQUIP	6.0	5.7	5.9	7.9	1.3	1.2	1.3	1.4	1.4	1.1	1.0	1.0
POWER/NON-ELECT. MACH	13.6	13.1	12.5	13.9	1.0	0.9	1.0	1.1	0.5	0.4	0.4	0.5
ELECT. MACH./APPARATU	5.4	5.4	5.5	6.1	0.4	0.4	0.4	0.4	0.3	0.3	0.4	0.6
TRANSPORT EQUIPMENT	13.8	14.7	13.8	15.6	2.6	1.6	1.3	1.4	3.1	3.2	2.7	2.5
AUTOMOTIVE PRODUCTS	10.8	11.1	10.1	12.3	0.4	0.5	0.6	0.7	2.4	2.4	1.7	1.7
CHEMICALS	12.2	12.8	13.7	15.6	0.7	0.6	0.9	1.0	0.3	0.3	0.4	0.4
MEDICAL/PHARM. PROD.	2.3	2.7	3.2	3.5	0.2	0.2	0.3	0.5	0.0	0.0	0.0	0.0
PLASTICS	3.3	3.2	3.1	3.7	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.1
OTHER MANUFACTURED PROD.	38.3	37.3	36.1	40.2	2.3	2.0	2.3	2.3	1.1	1.0	1.0	1.0
TEXTILES AND CLOTHING	8.3	8.2	7.6	7.9	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
IRON AND STEEL	3.7	3.5	3.1	3.9	0.0	0.0	0.0	0.0	0.1	0.2	0.2	0.2
PAPER/ARTIC. OF PAPER	1.8	1.8	1.9	2.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.7	2.6	2.5	2.9	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.0
OTHER PRODUCTS	4.9	4.1	4.1	4.3	1.1	0.8	2.9	1.6	0.3	0.2	0.1	0.3

Annex

TABLE 6.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH EFTA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-1.8	-3.9	-3.3	-4.2	-1.8	-3.6	-3.1	-5.4	1.3	1.6	0.5	-0.1
PRIMARY PRODUCTS	-10.5	-10.0	-9.4	-12.4	-0.9	-1.1	-1.3	-1.6	-0.8	-0.7	-0.8	-1.1
AGRICULTURAL PRODUCTS	0.3	0.1	0.2	-0.2	-0.1	-0.1	-0.2	-0.2	-0.5	-0.5	-0.6	-0.8
MINING PRODUCTS	-9.0	-8.4	-8.3	-10.5	-0.7	-1.0	-1.0	-1.4	-0.2	-0.2	-0.2	-0.2
NON-FERROUS METALS	-1.9	-1.8	-1.3	-2.0	-0.3	-0.2	-0.3	-0.3	-0.2	-0.2	-0.2	-0.2
FUELS	-6.9	-6.2	-6.6	-8.1	-0.4	-0.7	-0.8	-1.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	-5.7	-5.8	-6.1	-7.1	-0.5	-0.8	-0.9	-1.2	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	-1.7	-1.5	-1.2	-1.7	0.0	0.0	-0.1	-0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	10.5	9.1	9.7	12.2	-1.1	-2.6	-4.0	-4.7	2.6	2.6	1.6	1.0
MACHINERY	3.3	2.6	3.4	4.8	-0.3	-0.4	-0.8	-1.3	1.4	1.0	0.9	1.0
OFFICE/TELECOM. EQUIP	1.8	1.6	1.6	2.9	0.9	0.8	0.8	0.8	1.4	1.1	0.8	0.6
POWER/NON-ELECT. MACH	0.3	0.1	0.6	0.5	-1.2	-1.1	-1.4	-1.8	-0.2	-0.2	-0.1	0.0
ELECT. MACH./APPARATU	1.1	1.0	1.2	1.2	0.0	0.0	-0.1	-0.2	0.2	0.2	0.3	0.4
TRANSPORT EQUIPMENT	5.0	5.2	5.6	5.7	1.3	0.1	0.0	-0.1	2.8	3.0	2.4	2.2
AUTOMOTIVE PRODUCTS	4.2	4.3	3.9	4.3	-0.7	-0.8	-0.6	-0.7	2.2	2.3	1.5	1.5
CHEMICALS	0.1	-0.1	0.4	0.6	-0.8	-1.1	-1.0	-1.1	-0.8	-0.8	-0.9	-1.0
MEDICAL/PHARM. PROD.	-1.2	-1.3	-1.3	-1.4	-0.3	-0.4	-0.4	-0.3	-0.4	-0.4	-0.5	-0.5
PLASTICS	0.6	0.5	0.5	0.8	0.0	0.0	0.0	-0.1	0.0	0.0	0.0	0.1
OTHER MANUFACTURED PROD.	2.1	1.2	0.2	1.0	-1.2	-1.4	-2.1	-2.3	-0.8	-0.6	-0.8	-1.1
TEXTILES AND CLOTHING	4.3	4.2	3.9	4.1	-0.1	-0.1	-0.1	-0.1	0.0	0.0	0.0	0.0
IRON AND STEEL	-0.8	-1.0	-1.1	-1.3	-0.4	-0.4	-0.5	-0.6	-0.1	0.1	0.0	0.1
PAPER/ARTIC. OF PAPER	-9.2	-8.6	-7.6	-8.7	-0.5	-0.5	-0.8	-0.8	-0.2	-0.1	-0.2	-0.2
NON-METAL. MIN. MANUF	1.3	1.2	1.2	1.4	-0.1	-0.1	-0.1	-0.2	-0.1	0.0	0.0	-0.1
OTHER PRODUCTS	-1.7	-3.0	-3.4	-3.8	0.1	0.1	2.1	0.9	-0.5	-0.3	-0.3	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	98	97	97	97	85	70	78	65	123	133	109	98
PRIMARY PRODUCTS	58	59	61	56	47	39	38	36	0	0	0	0
AGRICULTURAL PRODUCTS	104	101	103	98	83	83	71	75	0	0	0	0
MINING PRODUCTS	44	44	46	40	30	17	23	18	0	0	0	0
NON-FERROUS METALS	51	51	59	51	25	33	25	25	0	0	0	0
FUELS	37	39	38	33	20	13	11	8				
PETROLEUM/PETR. PR	35	33	33	28	0	0	0	0				
NON-AGRICULT. RAW MAT.	19	25	25	19			0	0				
MANUFACTURED PRODUCTS	113	111	112	114	88	72	64	62	163	170	137	120
MACHINERY	115	112	117	121	90	86	77	68	275	225	200	191
OFFICE/TELECOM. EQUIP	143	139	137	158	325	300	260	233			500	250
POWER/NON-ELECT. MACH	102	101	105	104	45	45	42	38	71	67	80	100
ELECT. MACH./APPARATU	126	123	128	124	100	100	80	67	300	300	400	300
TRANSPORT EQUIPMENT	157	155	168	158	200	107	100	93	1033	1600	900	833
AUTOMOTIVE PRODUCTS	164	163	163	154	36	38	50	50	1200	2400	850	850
CHEMICALS	101	99	103	104	47	35	47	48	27	27	31	29
MEDICAL/PHARM. PROD.	66	68	71	71	40	33	43	63	0	0	0	0
PLASTICS	122	119	119	128	100	100	100	50				
OTHER MANUFACTURED PROD.	106	103	101	103	66	59	52	50	58	63	56	48
TEXTILES AND CLOTHING	208	205	205	208	50	50	50	50	100	100	100	100
IRON AND STEEL	82	78	74	75	0	0	0	0	50	200	100	200
PAPER/ARTIC. OF PAPER	16	17	20	19	0	0	0	0	0	0	0	0
NON-METAL. MIN. MANUF	193	186	192	193	67	67	67	50	0			0
OTHER PRODUCTS	74	58	55	53	110	114	362	229	38	40	25	100

Annex

TABLE 6.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH EFTA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	22.8	22.0	22.0	22.7	14.3	15.1	15.1	16.1	14.0	14.3	14.5	17.5
AGRICULTURAL PRODUCTS	6.3	6.5	6.6	6.9	5.0	5.0	5.0	5.2	8.8	10.2	10.9	12.7
MINING PRODUCTS	14.5	13.5	14.0	14.2	8.4	10.1	9.4	11.0	3.5	4.1	3.6	3.2
NON-FERROUS METALS	3.5	3.3	2.9	3.3	3.4	2.5	2.9	2.6	3.5	4.1	3.6	3.2
FUELS	9.8	9.1	9.8	9.7	4.2	6.7	6.5	7.7	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	7.9	7.8	8.3	7.9	4.2	6.7	6.5	7.7	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	1.9	1.8	1.5	1.7	0.0	0.0	0.7	0.6	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	71.3	71.7	71.1	70.6	78.2	79.0	79.9	79.4	71.9	75.5	78.2	77.8
MACHINERY	19.6	19.3	18.8	18.8	25.2	24.4	25.2	26.5	14.0	16.3	16.4	17.5
OFFICE/TELECOM. EQUIP	3.8	3.7	3.9	4.0	3.4	3.4	3.6	3.9	0.0	0.0	3.6	6.3
POWER/NON-ELECT. MACH	12.0	11.6	10.9	10.8	18.5	16.8	17.3	18.7	12.3	12.2	9.1	7.9
ELECT. MACH./APPARATU	3.9	3.9	3.9	4.0	3.4	3.4	3.6	3.9	1.8	2.0	1.8	3.2
TRANSPORT EQUIPMENT	7.9	8.5	7.5	8.0	10.9	12.6	9.4	9.7	5.3	4.1	5.5	4.8
AUTOMOTIVE PRODUCTS	6.0	6.1	5.7	6.5	9.2	10.9	8.6	9.0	3.5	2.0	3.6	3.2
CHEMICALS	10.9	11.6	12.1	12.1	12.6	14.3	13.7	13.5	19.3	22.4	23.6	22.2
MEDICAL/PHARM. PROD.	3.2	3.6	4.1	4.0	4.2	5.0	5.0	5.2	7.0	8.2	9.1	7.9
PLASTICS	2.4	2.4	2.4	2.3	0.8	0.8	0.7	1.3	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	32.7	32.3	32.8	31.7	29.4	28.6	31.7	29.7	33.3	32.7	32.7	33.3
TEXTILES AND CLOTHING	3.6	3.6	3.4	3.1	1.7	1.7	1.4	1.3	1.8	2.0	1.8	1.6
IRON AND STEEL	4.1	4.0	3.8	4.2	3.4	3.4	3.6	3.9	3.5	2.0	3.6	1.6
PAPER/ARTIC. OF PAPER	9.9	9.3	8.7	8.7	4.2	4.2	5.8	5.2	3.5	2.0	3.6	3.2
NON-METAL. MIN. MANUF	1.3	1.3	1.2	1.2	2.5	2.5	2.2	2.6	1.8	0.0	0.0	1.6
OTHER PRODUCTS	6.0	6.4	6.8	6.6	8.4	5.9	5.8	4.5	14.0	10.2	7.3	4.8
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	13.5	13.5	13.8	13.1	7.9	8.4	7.4	8.9	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	6.7	6.9	7.0	7.0	5.0	6.0	4.6	5.9	0.0	0.0	0.0	0.0
MINING PRODUCTS	6.4	6.2	6.6	5.9	3.0	2.4	2.8	3.0	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.8	1.8	1.8	1.8	1.0	1.2	0.9	1.0	0.0	0.0	0.0	0.0
FUELS	3.7	3.6	3.9	3.3	1.0	1.2	0.9	1.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.8	2.7	2.8	2.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.4	0.5	0.4	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	82.1	82.7	82.4	83.3	81.2	81.9	65.7	75.2	95.7	96.9	98.3	95.2
MACHINERY	23.0	22.4	22.6	23.5	26.7	30.1	25.0	27.7	31.4	27.7	30.0	33.9
OFFICE/TELECOM. EQUIP	5.5	5.3	5.6	6.6	12.9	14.5	12.0	13.9	20.0	16.9	16.7	16.1
POWER/NON-ELECT. MACH	12.5	12.2	11.8	11.6	9.9	10.8	9.3	10.9	7.1	6.2	6.7	8.1
ELECT. MACH./APPARATU	5.0	5.0	5.2	5.1	4.0	4.8	3.7	4.0	4.3	4.6	6.7	9.7
TRANSPORT EQUIPMENT	12.7	13.6	13.0	13.1	25.7	19.3	12.0	13.9	44.3	49.2	45.0	40.3
AUTOMOTIVE PRODUCTS	9.9	10.3	9.5	10.3	4.0	6.0	5.6	6.9	34.3	36.9	28.3	27.4
CHEMICALS	11.2	11.9	12.9	13.1	6.9	7.2	8.3	9.9	4.3	4.6	6.7	6.5
MEDICAL/PHARM. PROD.	2.1	2.5	3.0	2.9	2.0	2.4	2.8	5.0	0.0	0.0	0.0	0.0
PLASTICS	3.0	3.0	2.9	3.1	1.0	1.2	0.9	1.0	0.0	0.0	0.0	1.6
OTHER MANUFACTURED PROD.	35.2	34.6	34.0	33.7	22.8	24.1	21.3	22.8	15.7	15.4	16.7	16.1
TEXTILES AND CLOTHING	7.6	7.6	7.1	6.6	1.0	1.2	0.9	1.0	1.4	1.5	1.7	1.6
IRON AND STEEL	3.4	3.2	2.9	3.3	0.0	0.0	0.0	0.0	1.4	3.1	3.3	3.2
PAPER/ARTIC. OF PAPER	1.7	1.7	1.8	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.5	2.4	2.4	2.4	2.0	2.4	1.9	2.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	4.5	3.8	3.9	3.6	10.9	9.6	26.9	15.8	4.3	3.1	1.7	4.8

Annex

TABLE 6.4 - IMPORTS AND EXPORTS GROWTH RATES WITH EFTA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	2.0	0.8	-1.8	12.8	-2.5	0.0	16.8	11.5	0.0	-14.0	12.2	14.5
PRIMARY PRODUCTS	0.4	-2.8	-1.6	16.6	-10.5	5.9	16.7	19.0	14.3	-12.5	14.3	37.5
AGRICULTURAL PRODUCTS	1.4	4.3	-1.4	18.1	0.0	0.0	16.7	14.3	25.0	0.0	20.0	33.3
MINING PRODUCTS	3.2	-5.6	1.3	14.4	-16.7	20.0	8.3	30.8	0.0	0.0	0.0	0.0
NON-FERROUS METALS	-4.9	-5.1	-13.5	28.1	0.0	-25.0	33.3	0.0	0.0	0.0	0.0	0.0
FUELS	7.9	-7.3	5.9	12.1	-37.5	60.0	12.5	33.3				
PETROLEUM/PETR. PR	11.4	-1.1	4.6	7.7	-28.6	60.0	12.5	33.3				
NON-AGRICULT. RAW MAT.	-22.2	-4.8	-20.0	31.3				0.0	-100.0			
MANUFACTURED PRODUCTS	3.3	1.4	-2.6	12.1	0.0	1.1	18.1	10.8	0.0	-9.8	16.2	14.0
MACHINERY	1.4	-0.9	-4.2	12.6	3.4	-3.3	20.7	17.1	-11.1	0.0	12.5	22.2
OFFICE/TELECOM. EQUIP	-2.3	-2.4	4.9	16.3	0.0	0.0	25.0	20.0	-100.0			100.0
POWER/NON-ELECT. MACH	1.5	-2.3	-8.5	12.6	4.8	-9.1	20.0	20.8	0.0	-14.3	-16.7	0.0
ELECT. MACH./APPARATU	7.5	2.3	-2.3	14.0	0.0	0.0	25.0	20.0	0.0	0.0	0.0	100.0
TRANSPORT EQUIPMENT	10.0	8.0	-13.7	20.7	-18.8	15.4	-13.3	15.4	0.0	-33.3	50.0	0.0
AUTOMOTIVE PRODUCTS	11.9	3.0	-8.8	29.0	-21.4	18.2	-7.7	16.7	0.0	-50.0	100.0	0.0
CHEMICALS	7.1	6.6	3.1	12.8	15.4	13.3	11.8	10.5	10.0	0.0	18.2	7.7
MEDICAL/PHARM. PROD.	16.7	14.3	12.5	8.9	25.0	20.0	16.7	14.3	0.0	0.0	25.0	0.0
PLASTICS	8.0	0.0	-3.7	11.5	0.0	0.0	0.0	100.0				
OTHER MANUFACTURED PROD.	1.1	-0.3	-0.6	9.2	0.0	-2.9	29.4	4.5	0.0	-15.8	12.5	16.7
TEXTILES AND CLOTHING	0.0	0.0	-7.5	2.7	100.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	-2.2	0.0	-6.7	23.8	0.0	0.0	25.0	20.0	100.0	-50.0	100.0	-50.0
PAPER/ARTIC. OF PAPER	0.9	-5.5	-8.7	13.7	0.0	0.0	60.0	0.0	0.0	-50.0	100.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	-7.1	15.4	0.0	0.0	0.0	33.3	0.0	-100.0		
OTHER PRODUCTS	-4.3	7.6	5.6	8.0	0.0	-30.0	14.3	-12.5	-11.1	-37.5	-20.0	-25.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-2.1	-1.1	-1.3	12.3	8.6	-17.8	30.1	-6.5	6.1	-7.1	-7.7	3.3
PRIMARY PRODUCTS	2.1	-1.4	1.4	6.8	0.0	-12.5	14.3	12.5				
AGRICULTURAL PRODUCTS	5.8	1.4	0.0	12.2	0.0	0.0	0.0	20.0				
MINING PRODUCTS	-2.8	-4.3	4.5	0.0	50.0	-33.3	50.0	0.0				
NON-FERROUS METALS	-13.0	-5.0	0.0	10.5			0.0	0.0				
FUELS	2.6	-2.5	5.1	-4.9	0.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR	0.0	-6.5	3.4	-10.0								
NON-AGRICULT. RAW MAT.	0.0	25.0	-20.0	0.0								
MANUFACTURED PRODUCTS	-3.0	-0.3	-1.7	13.6	7.9	-17.1	4.4	7.0	4.7	-6.0	-6.3	0.0
MACHINERY	-5.3	-3.6	-0.4	16.7	8.0	-7.4	8.0	3.7	-4.3	-18.2	0.0	16.7
OFFICE/TELECOM. EQUIP	-3.2	-5.0	3.5	33.9	8.3	-7.7	8.3	7.7	0.0	-21.4	-9.1	0.0
POWER/NON-ELECT. MACH	-8.7	-3.7	-4.6	11.2	0.0	-10.0	11.1	10.0	-16.7	-20.0	0.0	25.0
ELECT. MACH./APPARATU	0.0	0.0	1.9	10.9	0.0	0.0	0.0	0.0	0.0	0.0	33.3	50.0
TRANSPORT EQUIPMENT	-4.2	6.5	-6.1	13.0	30.0	-38.5	-18.8	7.7	10.7	3.2	-15.6	-7.4
AUTOMOTIVE PRODUCTS	-3.6	2.8	-9.0	21.8	-20.0	25.0	20.0	16.7	-4.0	0.0	-29.2	0.0
CHEMICALS	0.0	4.9	7.0	13.9	0.0	-14.3	50.0	11.1	0.0	0.0	33.3	0.0
MEDICAL/PHARM. PROD.	9.5	17.4	18.5	9.4	0.0	0.0	50.0	66.7				
PLASTICS	-2.9	-3.0	-3.1	19.4	0.0	0.0	0.0	0.0				
OTHER MANUFACTURED PROD.	-2.3	-2.6	-3.2	11.4	-4.2	-13.0	15.0	0.0	10.0	-9.1	0.0	0.0
TEXTILES AND CLOTHING	-2.4	-1.2	-7.3	3.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	-2.6	-5.4	-11.4	25.8					0.0	100.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	5.6	10.5								
NON-METAL. MIN. MANUF	-3.6	-3.7	-3.8	16.0	0.0	0.0	0.0	0.0				
OTHER PRODUCTS	6.5	-16.3	0.0	4.9	22.2	-27.3	262.5	-44.8	50.0	-33.3	-50.0	200.0

Annex

TABLE 7.1 - IMPORTS AND EXPORTS WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	16.2	19.0	15.4	26.3	0.9	0.9	1.0	1.4	0.5	0.4	0.3	0.2
PRIMARY PRODUCTS	5.1	5.0	3.9	5.8	0.2	0.2	0.2	0.3	0.2	0.2	0.1	0.1
AGRICULTURAL PRODUCTS	2.9	2.8	2.2	2.9	0.2	0.2	0.2	0.1	0.2	0.2	0.1	0.1
MINING PRODUCTS	2.1	2.1	1.7	2.8	0.0	0.1	0.0	0.1	0.1	0.0	0.0	0.0
NON-FERROUS METALS	0.6	0.8	0.6	1.3	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0
FUELS	1.0	0.8	0.7	1.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.5	0.2	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.2	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	10.7	13.5	11.2	19.9	0.6	0.7	0.8	1.1	0.3	0.2	0.2	0.1
MACHINERY	1.6	1.9	1.6	3.4	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.1	0.1	0.2	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	1.0	1.1	0.7	1.6	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.5	0.7	0.7	1.4	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.7	1.1	1.2	1.9	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.4	0.7	0.7	1.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
CHEMICALS	1.5	1.5	1.0	1.8	0.1	0.1	0.1	0.2	0.1	0.0	0.1	0.0
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.4	0.4	0.3	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	6.8	8.9	7.5	12.8	0.4	0.4	0.4	0.6	0.2	0.1	0.1	0.1
TEXTILES AND CLOTHING	2.4	3.2	3.2	4.6	0.1	0.2	0.2	0.2	0.0	0.0	0.0	0.0
IRON AND STEEL	0.9	1.2	0.6	1.6	0.0	0.0	0.0	0.2	0.1	0.1	0.1	0.0
PAPER/ARTIC. OF PAPER	0.2	0.2	0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.6	0.8	0.5	1.0	0.0	0.1	0.0	0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.4	0.4	0.3	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	17.7	21.7	20.1	31.5	1.0	1.3	1.6	1.2	0.6	0.6	0.4	0.4
PRIMARY PRODUCTS	2.9	3.4	3.3	4.0	0.3	0.3	0.4	0.3	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	2.1	2.3	2.3	3.0	0.2	0.2	0.3	0.2	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.7	1.0	0.9	0.9	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.2	0.2	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.5	0.7	0.6	0.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.4	0.7	0.6	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.2	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	14.1	17.7	16.2	26.6	0.6	0.9	1.0	0.8	0.6	0.5	0.4	0.4
MACHINERY	4.8	6.0	5.0	8.7	0.2	0.3	0.4	0.3	0.3	0.2	0.1	0.1
OFFICE/TELECOM. EQUIP	0.9	1.2	1.1	1.7	0.1	0.2	0.2	0.2	0.2	0.1	0.1	0.1
POWER/NON-ELECT. MACH	3.2	3.8	2.9	5.0	0.1	0.1	0.2	0.1	0.1	0.1	0.0	0.0
ELECT. MACH./APPARATU	0.7	1.0	1.0	2.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	2.3	2.6	2.2	3.4	0.2	0.3	0.4	0.3	0.2	0.2	0.2	0.2
AUTOMOTIVE PRODUCTS	1.6	1.9	2.0	2.8	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.1
CHEMICALS	2.0	2.5	2.5	4.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.4	0.5	0.5	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.4	0.5	0.5	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	4.9	6.5	6.5	10.4	0.1	0.2	0.1	0.2	0.1	0.1	0.1	0.1
TEXTILES AND CLOTHING	1.7	2.3	2.5	3.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.3	0.4	0.4	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.3	0.4	0.4	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.3	0.3	0.3	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.7	0.6	0.6	0.8	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0

Annex

TABLE 7.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	1.5	2.7	4.7	5.2	0.1	0.4	0.6	-0.2	0.1	0.2	0.1	0.2
PRIMARY PRODUCTS	-2.2	-1.6	-0.6	-1.8	0.1	0.1	0.2	0.0	-0.2	-0.2	-0.1	-0.1
AGRICULTURAL PRODUCTS	-0.8	-0.5	0.1	0.1	0.0	0.0	0.1	0.1	-0.2	-0.2	-0.1	-0.1
MINING PRODUCTS	-1.4	-1.1	-0.8	-1.9	0.1	0.0	0.1	0.0	-0.1	0.0	0.0	0.0
NON-FERROUS METALS	-0.4	-0.6	-0.4	-1.0	0.0	0.0	0.0	-0.1	-0.1	0.0	0.0	0.0
FUELS	-0.5	-0.1	-0.1	-0.5	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	-0.1	0.5	0.4	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	3.4	4.2	5.0	6.7	0.0	0.2	0.2	-0.3	0.3	0.3	0.2	0.3
MACHINERY	3.2	4.1	3.4	5.3	0.1	0.2	0.2	0.1	0.3	0.2	0.1	0.1
OFFICE/TELECOM. EQUIP	0.8	1.1	0.9	1.3	0.1	0.2	0.2	0.2	0.2	0.1	0.1	0.1
POWER/NON-ELECT. MACH	2.2	2.7	2.2	3.4	0.0	0.0	0.1	-0.1	0.1	0.1	0.0	0.0
ELECT. MACH./APPARATU	0.2	0.3	0.3	0.6	0.0	0.0	-0.1	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.6	1.5	1.0	1.5	0.1	0.2	0.3	0.2	0.2	0.2	0.2	0.2
AUTOMOTIVE PRODUCTS	1.2	1.2	1.3	1.5	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.1
CHEMICALS	0.5	1.0	1.5	2.2	0.0	0.0	0.0	-0.1	-0.1	0.0	-0.1	0.0
MEDICAL/PHARM. PROD.	0.3	0.4	0.4	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.1	0.2	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	-1.9	-2.4	-1.0	-2.4	-0.3	-0.2	-0.3	-0.4	-0.1	0.0	0.0	0.0
TEXTILES AND CLOTHING	-0.7	-0.9	-0.7	-1.0	-0.1	-0.2	-0.2	-0.2	0.0	0.0	0.0	0.0
IRON AND STEEL	-0.6	-0.8	-0.2	-1.0	0.0	0.0	0.0	-0.2	-0.1	-0.1	-0.1	0.0
PAPER/ARTIC. OF PAPER	0.1	0.2	0.3	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-0.3	-0.5	-0.2	-0.4	0.0	-0.1	0.0	-0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.3	0.2	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	109	114	131	120	111	144	160	86	120	150	133	200
PRIMARY PRODUCTS	57	68	85	69	150	150	200	100	0	0	0	0
AGRICULTURAL PRODUCTS	72	82	105	103	100	100	150	200	0	0	0	0
MINING PRODUCTS	33	48	53	32		100		100	0			
NON-FERROUS METALS	33	25	33	23				0	0			
FUELS	50	87	86	50				100				
PETROLEUM/PETR. PR	80	350	300	133								
NON-AGRICULT. RAW MAT.	100	100	100	100								
MANUFACTURED PRODUCTS	132	131	145	134	100	129	125	73	200	250	200	400
MACHINERY	300	316	313	256	200	300	200	150				
OFFICE/TELECOM. EQUIP	900	1200	550	425								
POWER/NON-ELECT. MACH	320	345	414	313	100	100	200	50				
ELECT. MACH./APPARATU	140	143	143	143				0	100			
TRANSPORT EQUIPMENT	329	236	183	179	200	300	400	300				
AUTOMOTIVE PRODUCTS	400	271	286	215	100	100	100	100				
CHEMICALS	133	167	250	222	100	100	100	50	0		0	
MEDICAL/PHARM. PROD.	400	500	500	800								
PLASTICS	100	125	167	200								
OTHER MANUFACTURED PROD.	72	73	87	81	25	50	25	33	50	100	100	100
TEXTILES AND CLOTHING	71	72	78	78	0	0	0	0				
IRON AND STEEL	33	33	67	38				0	0	0	0	
PAPER/ARTIC. OF PAPER	150	200	400	200								
NON-METAL. MIN. MANUF	50	38	60	60		0		0				
OTHER PRODUCTS	175	150	200	160								

Annex

TABLE 7.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	31.5	26.3	25.3	22.1	22.2	22.2	20.0	21.4	40.0	50.0	33.3	50.0
AGRICULTURAL PRODUCTS	17.9	14.7	14.3	11.0	22.2	22.2	20.0	7.1	40.0	50.0	33.3	50.0
MINING PRODUCTS	13.0	11.1	11.0	10.6	0.0	11.1	0.0	7.1	20.0	0.0	0.0	0.0
NON-FERROUS METALS	3.7	4.2	3.9	4.9	0.0	0.0	0.0	7.1	20.0	0.0	0.0	0.0
FUELS	6.2	4.2	4.5	3.8	0.0	0.0	0.0	7.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	3.1	1.1	1.3	1.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.6	1.1	0.6	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	66.0	71.1	72.7	75.7	66.7	77.8	80.0	78.6	60.0	50.0	66.7	50.0
MACHINERY	9.9	10.0	10.4	12.9	11.1	11.1	20.0	14.3	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.6	0.5	1.3	1.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	6.2	5.8	4.5	6.1	11.1	11.1	10.0	14.3	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	3.1	3.7	4.5	5.3	0.0	0.0	10.0	7.1	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	4.3	5.8	7.8	7.2	11.1	11.1	10.0	7.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	2.5	3.7	4.5	4.9	11.1	11.1	10.0	7.1	0.0	0.0	0.0	0.0
CHEMICALS	9.3	7.9	6.5	6.8	11.1	11.1	10.0	14.3	20.0	0.0	33.3	0.0
MEDICAL/PHARM. PROD.	0.6	0.5	0.6	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	2.5	2.1	1.9	1.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	42.0	46.8	48.7	48.7	44.4	44.4	40.0	42.9	40.0	25.0	33.3	50.0
TEXTILES AND CLOTHING	14.8	16.8	20.8	17.5	11.1	22.2	20.0	14.3	0.0	0.0	0.0	0.0
IRON AND STEEL	5.6	6.3	3.9	6.1	0.0	0.0	0.0	14.3	20.0	25.0	33.3	0.0
PAPER/ARTIC. OF PAPER	1.2	1.1	0.6	1.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	3.7	4.2	3.2	3.8	0.0	11.1	0.0	7.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	2.5	2.1	1.9	1.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	16.4	15.7	16.4	12.7	30.0	23.1	25.0	25.0	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	11.9	10.6	11.4	9.5	20.0	15.4	18.8	16.7	0.0	0.0	0.0	0.0
MINING PRODUCTS	4.0	4.6	4.5	2.9	10.0	7.7	6.3	8.3	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.1	0.9	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	2.8	3.2	3.0	1.6	10.0	7.7	6.3	8.3	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.3	3.2	3.0	1.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.6	0.9	0.5	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	79.7	81.6	80.6	84.4	60.0	69.2	62.5	66.7	100.0	83.3	100.0	100.0
MACHINERY	27.1	27.6	24.9	27.6	20.0	23.1	25.0	25.0	50.0	33.3	25.0	25.0
OFFICE/TELECOM. EQUIP	5.1	5.5	5.5	5.4	10.0	15.4	12.5	16.7	33.3	16.7	25.0	25.0
POWER/NON-ELECT. MACH	18.1	17.5	14.4	15.9	10.0	7.7	12.5	8.3	16.7	16.7	0.0	0.0
ELECT. MACH./APPARATU	4.0	4.6	5.0	6.3	0.0	0.0	0.0	8.3	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	13.0	12.0	10.9	10.8	20.0	23.1	25.0	25.0	33.3	33.3	50.0	50.0
AUTOMOTIVE PRODUCTS	9.0	8.8	10.0	8.9	10.0	7.7	6.3	8.3	33.3	33.3	50.0	25.0
CHEMICALS	11.3	11.5	12.4	12.7	10.0	7.7	6.3	8.3	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	2.3	2.3	2.5	2.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	2.3	2.3	2.5	3.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	27.7	30.0	32.3	33.0	10.0	15.4	6.3	16.7	16.7	16.7	25.0	25.0
TEXTILES AND CLOTHING	9.6	10.6	12.4	11.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	1.7	1.8	2.0	1.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	1.7	1.8	2.0	1.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.7	1.4	1.5	1.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	4.0	2.8	3.0	2.5	10.0	7.7	6.3	8.3	0.0	0.0	0.0	0.0

Annex

TABLE 7.4 - IMPORTS AND EXPORTS GROWTH RATES WITH CENTRAL/EAST. EUROPEAN COUNTR., BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	24.6	17.3	-18.9	70.8	-10.0	0.0	11.1	40.0	0.0	-20.0	-25.0	-33.3
PRIMARY PRODUCTS	6.2	-2.0	-22.0	48.7	-50.0	0.0	0.0	50.0	-33.3	0.0	-50.0	0.0
AGRICULTURAL PRODUCTS	11.5	-3.4	-21.4	31.8	0.0	0.0	0.0	-50.0	0.0	0.0	-50.0	0.0
MINING PRODUCTS	5.0	0.0	-19.0	64.7	-100.0		-100.0		0.0	-100.0		
NON-FERROUS METALS	20.0	33.3	-25.0	116.7					0.0	-100.0		
FUELS	-16.7	-20.0	-12.5	42.9	-100.0							
PETROLEUM/PETR. PR	-28.6	-60.0	0.0	50.0	-100.0							
NON-AGRICULT. RAW MAT.	-50.0	100.0	-50.0	100.0								
MANUFACTURED PRODUCTS	33.7	26.2	-17.0	77.7	0.0	16.7	14.3	37.5	0.0	-33.3	0.0	-50.0
MACHINERY	33.3	18.7	-15.8	112.5	0.0	0.0	100.0	0.0				
OFFICE/TELECOM. EQUIP	0.0	0.0	100.0	100.0								
POWER/NON-ELECT. MACH	42.9	10.0	-36.4	128.6	0.0	0.0	0.0	100.0				
ELECT. MACH./APPARATU	25.0	40.0	0.0	100.0				0.0				
TRANSPORT EQUIPMENT	75.0	57.1	9.1	58.3	0.0	0.0	0.0	0.0				
AUTOMOTIVE PRODUCTS	100.0	75.0	0.0	85.7	0.0	0.0	0.0	0.0				
CHEMICALS	36.4	0.0	-33.3	80.0	0.0	0.0	0.0	100.0	0.0	-100.0		-100.0
MEDICAL/PHARM. PROD.		0.0	0.0	0.0								
PLASTICS	33.3	0.0	-25.0	66.7								
OTHER MANUFACTURED PROD.	28.3	30.9	-15.7	70.7	0.0	0.0	0.0	50.0	0.0	-50.0	0.0	0.0
TEXTILES AND CLOTHING	33.3	33.3	0.0	43.7	0.0	100.0	0.0	0.0				
IRON AND STEEL	-10.0	33.3	-50.0	166.7	-100.0				0.0	0.0	0.0	-100.0
PAPER/ARTIC. OF PAPER	100.0	0.0	-50.0	200.0								
NON-METAL. MIN. MANUF	50.0	33.3	-37.5	100.0			-100.0					
OTHER PRODUCTS	33.3	0.0	-25.0	66.7								
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	46.3	22.6	-7.4	56.7	11.1	30.0	23.1	-25.0	0.0	0.0	-33.3	0.0
PRIMARY PRODUCTS	52.6	17.2	-2.9	21.2	-40.0	0.0	33.3	-25.0				
AGRICULTURAL PRODUCTS	50.0	9.5	0.0	30.4	-33.3	0.0	50.0	-33.3				
MINING PRODUCTS	75.0	42.9	-10.0	0.0	0.0	0.0	0.0	0.0				
NON-FERROUS METALS	100.0	0.0	0.0	50.0								
FUELS	150.0	40.0	-14.3	-16.7	0.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR	100.0	75.0	-14.3	-33.3								
NON-AGRICULT. RAW MAT.	0.0	100.0	-50.0	100.0								
MANUFACTURED PRODUCTS	46.9	25.5	-8.5	64.2	50.0	50.0	11.1	-20.0	0.0	-16.7	-20.0	0.0
MACHINERY	26.3	25.0	-16.7	74.0	100.0	50.0	33.3	-25.0	0.0	-33.3	-50.0	0.0
OFFICE/TELECOM. EQUIP	50.0	33.3	-8.3	54.5		100.0	0.0	0.0	0.0	-50.0	0.0	0.0
POWER/NON-ELECT. MACH	14.3	18.7	-23.7	72.4	0.0	0.0	100.0	-50.0		0.0	-100.0	
ELECT. MACH./APPARATU	40.0	42.9	0.0	100.0								
TRANSPORT EQUIPMENT	228.6	13.0	-15.4	54.5	100.0	50.0	33.3	-25.0	100.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	220.0	18.7	5.3	40.0		0.0	0.0	0.0	100.0	0.0	0.0	-50.0
CHEMICALS	17.6	25.0	0.0	60.0		0.0	0.0	0.0	-100.0			
MEDICAL/PHARM. PROD.	100.0	25.0	0.0	60.0								
PLASTICS	33.3	25.0	0.0	100.0								
OTHER MANUFACTURED PROD.	40.0	32.7	0.0	60.0	0.0	100.0	-50.0	100.0	0.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	41.7	35.3	8.7	44.0								
IRON AND STEEL	0.0	33.3	0.0	50.0								
PAPER/ARTIC. OF PAPER	200.0	33.3	0.0	50.0								
NON-METAL. MIN. MANUF	50.0	0.0	0.0	100.0								
OTHER PRODUCTS	16.7	-14.3	0.0	33.3	0.0	0.0	0.0	0.0				

Annex

TABLE 8.1 - IMPORTS AND EXPORTS WITH FORMER USSR, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	18.5	17.7	18.5	23.0	0.7	0.7	1.9	3.5	2.7	1.9	2.6	3.2
PRIMARY PRODUCTS	11.5	11.0	11.5	14.4	0.4	0.4	1.1	1.6	2.1	1.7	2.2	2.8
AGRICULTURAL PRODUCTS	1.2	1.3	1.4	2.3	0.0	0.1	0.1	0.2	0.7	0.9	1.3	1.5
MINING PRODUCTS	10.2	9.5	9.9	11.9	0.3	0.3	1.0	1.5	1.4	0.8	1.0	1.3
NON-FERROUS METALS	1.3	1.4	1.8	2.7	0.2	0.2	0.7	1.3	0.9	0.5	0.7	1.0
FUELS	8.7	7.7	7.6	8.5	0.2	0.1	0.3	0.2	0.4	0.3	0.2	0.3
PETROLEUM/PETR. PR	7.4	7.5	7.4	7.5	0.2	0.1	0.3	0.2	0.1	0.1	0.1	0.1
NON-AGRICULT. RAW MAT.	0.1	0.1	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	2.9	3.0	3.5	5.0	0.3	0.3	0.8	1.8	0.4	0.2	0.3	0.3
MACHINERY	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.8	0.5	0.3	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.4	0.4	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.8	0.9	1.1	1.6	0.2	0.2	0.3	0.5	0.1	0.0	0.0	0.1
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.2	1.4	2.0	2.8	0.1	0.1	0.4	1.2	0.3	0.2	0.2	0.3
TEXTILES AND CLOTHING	0.1	0.1	0.3	0.6	0.0	0.0	0.1	0.2	0.0	0.0	0.0	0.0
IRON AND STEEL	0.4	0.5	0.5	1.0	0.0	0.0	0.2	0.8	0.2	0.1	0.2	0.2
PAPER/ARTIC. OF PAPER	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.4	0.4	0.5	0.5	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0
OTHER PRODUCTS	4.1	3.7	3.4	3.6	0.0	0.0	0.0	0.0	0.2	0.1	0.1	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	14.2	13.5	15.8	17.5	2.9	2.9	3.4	3.0	1.7	0.9	1.4	1.2
PRIMARY PRODUCTS	2.2	3.7	4.0	4.1	2.1	2.0	1.6	1.1	0.1	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	2.1	3.5	3.8	3.8	2.0	1.9	1.6	1.0	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.1	0.2	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.1	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.1	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	11.4	9.3	11.2	12.9	0.8	0.9	1.7	1.8	1.6	0.8	1.4	1.1
MACHINERY	4.9	3.4	4.6	5.0	0.3	0.4	0.9	0.8	0.8	0.4	0.6	0.6
OFFICE/TELECOM. EQUIP	0.4	0.4	0.7	1.1	0.1	0.1	0.3	0.3	0.2	0.1	0.2	0.2
POWER/NON-ELECT. MACH	4.0	2.7	3.3	3.1	0.2	0.2	0.6	0.5	0.5	0.2	0.3	0.3
ELECT. MACH./APPARATU	0.4	0.4	0.5	0.7	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1
TRANSPORT EQUIPMENT	1.9	1.8	1.8	1.8	0.0	0.2	0.2	0.5	0.2	0.1	0.2	0.1
AUTOMOTIVE PRODUCTS	0.3	0.5	1.0	1.2	0.0	0.1	0.2	0.1	0.2	0.1	0.2	0.1
CHEMICALS	1.8	1.3	1.4	1.6	0.3	0.1	0.1	0.1	0.2	0.1	0.1	0.0
MEDICAL/PHARM. PROD.	0.3	0.2	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.5	0.3	0.2	0.2	0.1	0.0	0.0	0.0	0.1	0.0	0.1	0.0
OTHER MANUFACTURED PROD.	2.7	2.6	3.1	4.2	0.2	0.2	0.4	0.4	0.4	0.2	0.5	0.4
TEXTILES AND CLOTHING	0.3	0.5	0.7	1.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.7	0.4	0.3	0.2	0.0	0.0	0.0	0.0	0.3	0.1	0.3	0.2
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.6	0.5	0.6	0.5	0.0	0.1	0.1	0.2	0.1	0.0	0.0	0.0

Annex

TABLE 8.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH FORMER USSR, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-4.3	-4.2	-2.7	-5.5	2.2	2.2	1.5	-0.5	-1.0	-1.0	-1.2	-2.0
PRIMARY PRODUCTS	-9.3	-7.3	-7.5	-10.3	1.7	1.6	0.5	-0.5	-2.0	-1.7	-2.2	-2.8
AGRICULTURAL PRODUCTS	0.9	2.2	2.4	1.5	2.0	1.8	1.5	0.8	-0.7	-0.9	-1.3	-1.5
MINING PRODUCTS	-10.1	-9.3	-9.7	-11.6	-0.3	-0.3	-1.0	-1.5	-1.4	-0.8	-1.0	-1.3
NON-FERROUS METALS	-1.3	-1.4	-1.8	-2.6	-0.2	-0.2	-0.7	-1.3	-0.9	-0.5	-0.7	-1.0
FUELS	-8.6	-7.7	-7.5	-8.4	-0.2	-0.1	-0.3	-0.2	-0.4	-0.3	-0.2	-0.3
PETROLEUM/PETR. PR	-7.3	-7.5	-7.3	-7.4	-0.2	-0.1	-0.3	-0.2	-0.1	-0.1	-0.1	-0.1
NON-AGRICULT. RAW MAT.	0.0	-0.1	-0.2	-0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	8.5	6.3	7.7	7.9	0.5	0.6	0.9	0.0	1.2	0.6	1.1	0.8
MACHINERY	4.7	3.2	4.4	4.8	0.3	0.4	0.9	0.7	0.8	0.4	0.6	0.6
OFFICE/TELECOM. EQUIP	0.4	0.4	0.7	1.1	0.1	0.1	0.3	0.3	0.2	0.1	0.2	0.2
POWER/NON-ELECT. MACH	3.9	2.6	3.2	3.0	0.2	0.2	0.6	0.4	0.5	0.2	0.3	0.3
ELECT. MACH./APPARATU	0.3	0.3	0.4	0.6	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1
TRANSPORT EQUIPMENT	1.1	1.3	1.5	1.4	0.0	0.2	0.2	0.5	0.2	0.1	0.2	0.1
AUTOMOTIVE PRODUCTS	-0.1	0.1	0.8	1.0	0.0	0.1	0.2	0.1	0.2	0.1	0.2	0.1
CHEMICALS	1.0	0.4	0.3	0.0	0.1	-0.1	-0.2	-0.4	0.1	0.1	0.1	-0.1
MEDICAL/PHARM. PROD.	0.3	0.2	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.5	0.3	0.2	0.1	0.0	0.0	0.0	0.0	0.1	0.0	0.1	0.0
OTHER MANUFACTURED PROD.	1.5	1.2	1.1	1.4	0.1	0.1	0.0	-0.8	0.1	0.0	0.3	0.1
TEXTILES AND CLOTHING	0.2	0.4	0.4	0.4	0.0	0.1	0.0	-0.2	0.0	0.0	0.0	0.0
IRON AND STEEL	0.3	-0.1	-0.2	-0.8	0.0	0.0	-0.2	-0.8	0.1	0.0	0.1	0.0
PAPER/ARTIC. OF PAPER	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-0.3	-0.3	-0.4	-0.3	0.0	0.0	-0.1	-0.1	-0.1	-0.1	0.0	0.0
OTHER PRODUCTS	-3.5	-3.2	-2.8	-3.1	0.0	0.1	0.1	0.2	-0.1	-0.1	-0.1	-0.1
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	77	76	85	76	414	414	179	86	63	47	54	38
PRIMARY PRODUCTS	19	34	35	28	525	500	145	69	5	0	0	0
AGRICULTURAL PRODUCTS	175	269	271	165		1900	1600	500	0	0	0	0
MINING PRODUCTS	1	2	2	3	0	0	0	0	0	0	0	0
NON-FERROUS METALS	0	0	0	4	0	0	0	0	0	0	0	0
FUELS	1	0	1	1	0	0	0	0	0	0	0	0
PETROLEUM/PETR. PR	1	0	1	1	0	0	0	0	0	0	0	0
NON-AGRICULT. RAW MAT.	100	0	0	0								
MANUFACTURED PRODUCTS	393	310	320	258	267	300	213	100	400	400	467	367
MACHINERY	2450	1700	2300	2500				800				
OFFICE/TELECOM. EQUIP												
POWER/NON-ELECT. MACH	4000	2700	3300	3100				500				
ELECT. MACH./APPARATU	400	400	500	700								
TRANSPORT EQUIPMENT	238	360	600	450								
AUTOMOTIVE PRODUCTS	75	125	500	600								
CHEMICALS	225	144	127	100	150	50	33	20	200			0
MEDICAL/PHARM. PROD.												
PLASTICS				200								
OTHER MANUFACTURED PROD.	225	186	155	150	200	200	100	33	133	100	250	133
TEXTILES AND CLOTHING	300	500	233	167			100	0				
IRON AND STEEL	175	80	60	20			0	0	150	100	150	100
PAPER/ARTIC. OF PAPER			100	100								
NON-METAL. MIN. MANUF	25	25	20	40			0	0	0	0		
OTHER PRODUCTS	15	14	18	14					50	0	0	0

Annex

TABLE 8.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH FORMER USSR, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	62.2	62.1	62.2	62.6	57.1	57.1	57.9	45.7	77.8	89.5	84.6	87.5
AGRICULTURAL PRODUCTS	6.5	7.3	7.6	10.0	0.0	14.3	5.3	5.7	25.9	47.4	50.0	46.9
MINING PRODUCTS	55.1	53.7	53.5	51.7	42.9	42.9	52.6	42.9	51.9	42.1	38.5	40.6
NON-FERROUS METALS	7.0	7.9	9.7	11.7	28.6	28.6	36.8	37.1	33.3	26.3	26.9	31.3
FUELS	47.0	43.5	41.1	37.0	28.6	14.3	15.8	5.7	14.8	15.8	7.7	9.4
PETROLEUM/PETR. PR	40.0	42.4	40.0	32.6	28.6	14.3	15.8	5.7	3.7	5.3	3.8	3.1
NON-AGRICULT. RAW MAT.	0.5	0.6	1.1	1.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	15.7	16.9	18.9	21.7	42.9	42.9	42.1	51.4	14.8	10.5	11.5	9.4
MACHINERY	1.1	1.1	1.1	0.9	0.0	0.0	0.0	2.9	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.5	0.6	0.5	0.4	0.0	0.0	0.0	2.9	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.5	0.6	0.5	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	4.3	2.8	1.6	1.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	2.2	2.3	1.1	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	4.3	5.1	5.9	7.0	28.6	28.6	15.8	14.3	3.7	0.0	0.0	3.1
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	6.5	7.9	10.8	12.2	14.3	14.3	21.1	34.3	11.1	10.5	7.7	9.4
TEXTILES AND CLOTHING	0.5	0.6	1.6	2.6	0.0	0.0	5.3	5.7	0.0	0.0	0.0	0.0
IRON AND STEEL	2.2	2.8	2.7	4.3	0.0	0.0	10.5	22.9	7.4	5.3	7.7	6.3
PAPER/ARTIC. OF PAPER	0.0	0.0	0.5	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.2	2.3	2.7	2.2	0.0	0.0	5.3	2.9	3.7	5.3	0.0	0.0
OTHER PRODUCTS	22.2	20.9	18.4	15.7	0.0	0.0	0.0	0.0	7.4	5.3	3.8	3.1
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	15.5	27.4	25.3	23.4	72.4	69.0	47.1	36.7	5.9	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	14.8	25.9	24.1	21.7	69.0	65.5	47.1	33.3	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.7	1.5	1.3	1.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.7	0.0	0.6	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.7	0.0	0.6	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	80.3	68.9	70.9	73.7	27.6	31.0	50.0	60.0	94.1	88.9	100.0	91.7
MACHINERY	34.5	25.2	29.1	28.6	10.3	13.8	26.5	26.7	47.1	44.4	42.9	50.0
OFFICE/TELECOM. EQUIP	2.8	3.0	4.4	6.3	3.4	3.4	8.8	10.0	11.8	11.1	14.3	16.7
POWER/NON-ELECT. MACH	28.2	20.0	20.9	17.7	6.9	6.9	17.6	16.7	29.4	22.2	21.4	25.0
ELECT. MACH./APPARATU	2.8	3.0	3.2	4.0	0.0	0.0	2.9	3.3	5.9	11.1	7.1	8.3
TRANSPORT EQUIPMENT	13.4	13.3	11.4	10.3	0.0	6.9	5.9	16.7	11.8	11.1	14.3	8.3
AUTOMOTIVE PRODUCTS	2.1	3.7	6.3	6.9	0.0	3.4	5.9	3.3	11.8	11.1	14.3	8.3
CHEMICALS	12.7	9.6	8.9	9.1	10.3	3.4	2.9	3.3	11.8	11.1	7.1	0.0
MEDICAL/PHARM. PROD.	2.1	1.5	2.5	2.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	3.5	2.2	1.3	1.1	3.4	0.0	0.0	0.0	5.9	0.0	7.1	0.0
OTHER MANUFACTURED PROD.	19.0	19.3	19.6	24.0	6.9	6.9	11.8	13.3	23.5	22.2	35.7	33.3
TEXTILES AND CLOTHING	2.1	3.7	4.4	5.7	0.0	3.4	2.9	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	4.9	3.0	1.9	1.1	0.0	0.0	0.0	0.0	17.6	11.1	21.4	16.7
PAPER/ARTIC. OF PAPER	0.7	0.7	0.6	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.7	0.7	0.6	1.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	4.2	3.7	3.8	2.9	0.0	3.4	2.9	6.7	5.9	0.0	0.0	0.0

Annex

TABLE 8.4 - IMPORTS AND EXPORTS GROWTH RATES WITH FORMER USSR, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	14.2	-4.3	4.5	24.3	-22.2	0.0	171.4	84.2	3.8	-29.6	36.8	23.1
PRIMARY PRODUCTS	1.8	-4.3	4.5	25.2	-33.3	0.0	175.0	45.5	0.0	-19.0	29.4	27.3
AGRICULTURAL PRODUCTS	-7.7	8.3	7.7	64.3			0.0	100.0	0.0	28.6	44.4	15.4
MINING PRODUCTS	3.0	-6.9	4.2	20.2	-50.0	0.0	233.3	50.0	7.7	-42.9	25.0	30.0
NON-FERROUS METALS	30.0	7.7	28.6	50.0	-33.3	0.0	250.0	85.7	12.5	-44.4	40.0	42.9
FUELS	0.0	-11.5	-1.3	11.8	-33.3	-50.0	200.0	-33.3	-20.0	-25.0	-33.3	50.0
PETROLEUM/PETR. PR	-3.9	1.4	-1.3	1.4	-33.3	-50.0	200.0	-33.3	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	-50.0	0.0	100.0	50.0								
MANUFACTURED PRODUCTS	38.1	3.4	16.7	42.9	50.0	0.0	166.7	125.0	33.3	-50.0	50.0	0.0
MACHINERY	0.0	0.0	0.0	0.0								
OFFICE/TELECOM. EQUIP												
POWER/NON-ELECT. MACH	0.0	0.0	0.0	0.0								
ELECT. MACH./APPARATU		0.0	0.0	0.0								
TRANSPORT EQUIPMENT	100.0	-37.5	-40.0	33.3								
AUTOMOTIVE PRODUCTS	33.3	0.0	-50.0	0.0								
CHEMICALS	14.3	12.5	22.2	45.5	0.0	0.0	50.0	66.7		-100.0		
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	33.3	16.7	42.9	40.0	0.0	0.0	300.0	200.0	0.0	-33.3	0.0	50.0
TEXTILES AND CLOTHING	0.0	0.0	200.0	100.0				100.0				
IRON AND STEEL	33.3	25.0	0.0	100.0				300.0	0.0	-50.0	100.0	0.0
PAPER/ARTIC. OF PAPER				0.0								
NON-METAL. MIN. MANUF	33.3	0.0	25.0	0.0				0.0		0.0-100.0		
OTHER PRODUCTS	51.9	-9.8	-8.1	5.9					0.0	-50.0	0.0	0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	26.8	-4.9	17.0	10.8	20.8	0.0	17.2	-11.8	-15.0	-47.1	55.6	-14.3
PRIMARY PRODUCTS	29.4	68.2	8.1	2.5	16.7	-4.8	-20.0	-31.3	0.0-100.0			
AGRICULTURAL PRODUCTS	40.0	66.7	8.6	0.0	11.1	-5.0	-15.8	-37.5				
MINING PRODUCTS	0.0	100.0	0.0	50.0								
NON-FERROUS METALS												
FUELS	0.0-100.0			0.0								
PETROLEUM/PETR. PR	0.0-100.0			0.0								
NON-AGRICULT. RAW MAT.	0.0-100.0											
MANUFACTURED PRODUCTS	26.7	-18.4	20.4	15.2	33.3	12.5	88.9	5.9	-11.1	-50.0	75.0	-21.4
MACHINERY	25.6	-30.6	35.3	8.7	0.0	33.3	125.0	-11.1	-11.1	-50.0	50.0	0.0
OFFICE/TELECOM. EQUIP	33.3	0.0	75.0	57.1	0.0	0.0	200.0	0.0	0.0	-50.0	100.0	0.0
POWER/NON-ELECT. MACH	21.2	-32.5	22.2	-6.1	100.0	0.0	200.0	-16.7	0.0	-60.0	50.0	0.0
ELECT. MACH./APPARATU	33.3	0.0	25.0	40.0				0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	375.0	-5.3	0.0	0.0			0.0	150.0	100.0	-50.0	100.0	-50.0
AUTOMOTIVE PRODUCTS	50.0	66.7	100.0	20.0			100.0	-50.0	100.0	-50.0	100.0	-50.0
CHEMICALS	28.6	-27.8	7.7	14.3	50.0	-66.7	0.0	0.0	0.0	-50.0	0.0-100.0	
MEDICAL/PHARM. PROD.	200.0	-33.3	100.0	0.0								
PLASTICS	25.0	-40.0	-33.3	0.0		-100.0			0.0-100.0			-100.0
OTHER MANUFACTURED PROD.	3.8	-3.7	19.2	35.5	100.0	0.0	100.0	0.0	-33.3	-50.0	150.0	-20.0
TEXTILES AND CLOTHING	0.0	66.7	40.0	42.9			0.0-100.0		-100.0			
IRON AND STEEL	-12.5	-42.9	-25.0	-33.3					0.0	-66.7	200.0	-33.3
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0								
NON-METAL. MIN. MANUF	0.0	0.0	0.0	100.0								
OTHER PRODUCTS	20.0	-16.7	20.0	-16.7			0.0	100.0	0.0-100.0			

Annex

TABLE 9.1 - IMPORTS AND EXPORTS WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	43.5	38.2	38.4	42.7	6.6	5.9	7.5	8.7	1.4	1.1	1.3	1.5
PRIMARY PRODUCTS	23.3	19.9	18.4	19.7	2.7	2.1	2.6	2.3	0.6	0.5	0.5	0.6
AGRICULTURAL PRODUCTS	4.5	3.7	3.7	4.4	0.6	0.4	0.4	0.5	0.4	0.3	0.3	0.4
MINING PRODUCTS	18.8	16.1	14.7	15.2	2.1	1.7	2.1	1.8	0.2	0.2	0.2	0.2
NON-FERROUS METALS	0.8	0.4	0.4	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	17.3	15.1	13.8	14.1	2.0	1.6	2.0	1.7	0.1	0.1	0.1	0.1
PETROLEUM/PETR. PR	14.9	13.9	12.6	12.2	1.8	1.5	1.8	1.5	0.1	0.1	0.1	0.1
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	18.6	16.2	18.5	21.7	3.9	3.7	4.7	6.1	0.8	0.6	0.8	0.9
MACHINERY	2.5	2.3	2.6	3.3	0.8	0.8	1.0	1.2	0.0	0.0	0.1	0.1
OFFICE/TELECOM. EQUIP	1.0	1.1	1.0	1.3	0.4	0.5	0.6	0.6	0.0	0.0	0.0	0.1
POWER/NON-ELECT. MACH	0.7	0.5	0.7	0.9	0.2	0.2	0.3	0.4	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.8	0.7	0.9	1.1	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.6	1.5	1.6	1.9	0.2	0.1	0.1	0.2	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.8	0.6	0.5	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	1.8	1.5	1.6	2.1	0.3	0.3	0.4	0.5	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.0	0.0	0.1	0.1	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.4	0.3	0.3	0.4	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	12.6	10.9	12.6	14.4	2.6	2.6	3.2	4.2	0.7	0.5	0.6	0.7
TEXTILES AND CLOTHING	8.6	8.0	8.9	9.7	0.7	0.8	1.0	1.3	0.0	0.0	0.0	0.0
IRON AND STEEL	0.4	0.3	0.2	0.4	0.1	0.1	0.1	0.2	0.2	0.0	0.1	0.1
PAPER/ARTIC. OF PAPER	0.2	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.8	0.7	0.7	1.1	1.0	1.1	1.4	1.8	0.4	0.4	0.5	0.6
OTHER PRODUCTS	1.6	2.1	1.5	1.2	0.1	0.1	0.2	0.3	0.0	0.0	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	45.8	42.6	52.9	55.0	9.3	9.5	11.6	11.9	3.0	3.2	3.9	3.2
PRIMARY PRODUCTS	7.2	6.6	8.7	9.0	2.8	2.8	3.2	3.3	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	4.4	4.3	5.4	5.7	2.1	2.2	2.7	2.8	0.0	0.0	0.0	0.0
MINING PRODUCTS	2.5	2.0	2.9	3.0	0.5	0.4	0.4	0.4	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.6	0.5	0.6	0.7	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	1.5	1.1	1.7	1.8	0.3	0.2	0.2	0.2	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	1.3	1.0	1.6	1.7	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.5	0.6	0.6	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	36.5	34.7	42.8	44.5	6.3	6.5	8.2	8.4	2.9	3.1	3.8	3.1
MACHINERY	11.0	10.5	13.5	13.7	2.2	2.0	2.8	3.1	1.1	0.9	1.3	1.2
OFFICE/TELECOM. EQUIP	2.0	1.9	2.4	2.7	0.8	0.8	1.0	1.2	0.4	0.3	0.3	0.3
POWER/NON-ELECT. MACH	7.0	6.6	8.7	8.3	1.1	1.0	1.5	1.5	0.5	0.5	0.7	0.7
ELECT. MACH./APPARATU	2.0	2.0	2.4	2.7	0.3	0.2	0.3	0.4	0.2	0.1	0.2	0.2
TRANSPORT EQUIPMENT	6.4	6.1	6.9	7.4	1.8	2.3	2.8	2.5	1.2	1.6	1.8	1.3
AUTOMOTIVE PRODUCTS	4.1	3.6	4.7	4.5	0.3	0.3	0.3	0.3	1.1	1.4	1.5	1.1
CHEMICALS	5.1	5.0	6.0	6.4	0.5	0.5	0.5	0.5	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.9	1.0	1.2	1.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	1.3	1.1	1.4	1.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	13.8	13.1	16.2	16.8	1.7	1.7	2.1	2.2	0.6	0.5	0.6	0.5
TEXTILES AND CLOTHING	3.9	3.4	4.3	4.6	0.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0
IRON AND STEEL	1.9	1.9	2.4	2.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.1
PAPER/ARTIC. OF PAPER	0.6	0.6	0.7	0.8	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.2	2.4	2.8	3.1	0.3	0.3	0.3	0.4	0.0	0.0	0.0	0.0
OTHER PRODUCTS	2.1	1.3	1.4	1.5	0.2	0.2	0.3	0.3	0.1	0.1	0.1	0.1

Annex

TABLE 9.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	2.3	4.4	14.5	12.3	2.7	3.6	4.1	3.2	1.6	2.1	2.6	1.7
PRIMARY PRODUCTS	-16.1	-13.3	-9.7	-10.7	0.1	0.7	0.6	1.0	-0.6	-0.5	-0.5	-0.6
AGRICULTURAL PRODUCTS	-0.1	0.6	1.7	1.3	1.5	1.8	2.3	2.3	-0.4	-0.3	-0.3	-0.4
MINING PRODUCTS	-16.3	-14.1	-11.8	-12.2	-1.6	-1.3	-1.7	-1.4	-0.2	-0.2	-0.2	-0.2
NON-FERROUS METALS	-0.2	0.1	0.2	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	-15.8	-14.0	-12.1	-12.3	-1.7	-1.4	-1.8	-1.5	-0.1	-0.1	-0.1	-0.1
PETROLEUM/PETR. PR	-13.6	-12.9	-11.0	-10.5	-1.7	-1.4	-1.7	-1.4	-0.1	-0.1	-0.1	-0.1
NON-AGRICULT. RAW MAT.	0.4	0.5	0.5	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	17.9	18.5	24.3	22.8	2.4	2.8	3.5	2.3	2.1	2.5	3.0	2.2
MACHINERY	8.5	8.2	10.9	10.4	1.4	1.2	1.8	1.9	1.1	0.9	1.2	1.1
OFFICE/TELECOM. EQUIP	1.0	0.8	1.4	1.4	0.4	0.3	0.4	0.6	0.4	0.3	0.3	0.2
POWER/NON-ELECT. MACH	6.3	6.1	8.0	7.4	0.9	0.8	1.2	1.1	0.5	0.5	0.7	0.7
ELECT. MACH./APPARATU	1.2	1.3	1.5	1.6	0.2	0.1	0.2	0.2	0.2	0.1	0.2	0.2
TRANSPORT EQUIPMENT	4.8	4.6	5.3	5.5	1.6	2.2	2.7	2.3	1.2	1.6	1.8	1.3
AUTOMOTIVE PRODUCTS	3.3	3.0	4.2	3.8	0.3	0.3	0.3	0.3	1.1	1.4	1.5	1.1
CHEMICALS	3.3	3.5	4.4	4.3	0.2	0.2	0.1	0.0	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.9	1.0	1.1	1.3	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.9	0.8	1.1	1.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.2	2.2	3.6	2.4	-0.9	-0.9	-1.1	-2.0	-0.1	0.0	0.0	-0.2
TEXTILES AND CLOTHING	-4.7	-4.6	-4.6	-5.1	-0.6	-0.7	-0.9	-1.2	0.1	0.0	0.0	0.0
IRON AND STEEL	1.5	1.6	2.2	1.7	0.0	0.0	0.0	-0.1	-0.1	0.1	0.1	0.0
PAPER/ARTIC. OF PAPER	0.4	0.5	0.6	0.6	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.4	1.7	2.1	2.0	-0.7	-0.8	-1.1	-1.4	-0.4	-0.4	-0.5	-0.6
OTHER PRODUCTS	0.5	-0.8	-0.1	0.3	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.1
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	105	112	138	129	141	161	155	137	214	291	300	213
PRIMARY PRODUCTS	31	33	47	46	104	133	123	143	0	0	0	0
AGRICULTURAL PRODUCTS	98	116	146	130	350	550	675	560	0	0	0	0
MINING PRODUCTS	13	12	20	20	24	24	19	22	0	0	0	0
NON-FERROUS METALS	75	125	150	140								
FUELS	9	7	12	13	15	13	10	12	0	0	0	0
PETROLEUM/PETR. PR	9	7	13	14	6	7	6	7	0	0	0	0
NON-AGRICULT. RAW MAT.	500	600	600	400								
MANUFACTURED PRODUCTS	196	214	231	205	162	176	174	138	362	517	475	344
MACHINERY	440	457	519	415	275	250	280	258			1300	1200
OFFICE/TELECOM. EQUIP	200	173	240	208	200	160	167	200				300
POWER/NON-ELECT. MACH	1000	1320	1243	922	550	500	500	375				
ELECT. MACH./APPARATU	250	286	267	245	300	200	300	200				
TRANSPORT EQUIPMENT	400	407	431	389	900	2300	2800	1250				
AUTOMOTIVE PRODUCTS	512	600	940	643								
CHEMICALS	283	333	375	305	167	167	125	100	100	100	100	100
MEDICAL/PHARM. PROD.			1200	1400			100	100				
PLASTICS	325	367	467	375			100	100				
OTHER MANUFACTURED PROD.	110	120	129	117	65	65	66	52	86	100	100	71
TEXTILES AND CLOTHING	45	43	48	47	14	13	10	8				
IRON AND STEEL	475	633	1200	525	100	100	100	50	50		200	100
PAPER/ARTIC. OF PAPER	300	600	700	400								
NON-METAL. MIN. MANUF	275	343	400	282	30	27	21	22	0	0	0	0
OTHER PRODUCTS	131	62	93	125	200	200	150	100				

Annex

TABLE 9.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	53.6	52.1	47.9	46.1	40.9	35.6	34.7	26.4	42.9	45.5	38.5	40.0
AGRICULTURAL PRODUCTS	10.3	9.7	9.6	10.3	9.1	6.8	5.3	5.7	28.6	27.3	23.1	26.7
MINING PRODUCTS	43.2	42.1	38.3	35.6	31.8	28.8	28.0	20.7	14.3	18.2	15.4	13.3
NON-FERROUS METALS	1.8	1.0	1.0	1.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	39.8	39.5	35.9	33.0	30.3	27.1	26.7	19.5	7.1	9.1	7.7	6.7
PETROLEUM/PETR. PR	34.3	36.4	32.8	28.6	27.3	25.4	24.0	17.2	7.1	9.1	7.7	6.7
NON-AGRICULT. RAW MAT.	0.2	0.3	0.3	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	42.8	42.4	48.2	50.8	59.1	62.7	62.7	70.1	57.1	54.5	61.5	60.0
MACHINERY	5.7	6.0	6.8	7.7	12.1	13.6	13.3	13.8	0.0	0.0	7.7	6.7
OFFICE/TELECOM. EQUIP	2.3	2.9	2.6	3.0	6.1	8.5	8.0	6.9	0.0	0.0	0.0	6.7
POWER/NON-ELECT. MACH	1.6	1.3	1.8	2.1	3.0	3.4	4.0	4.6	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	1.8	1.8	2.3	2.6	1.5	1.7	1.3	2.3	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	3.7	3.9	4.2	4.4	3.0	1.7	1.3	2.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	1.8	1.6	1.3	1.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	4.1	3.9	4.2	4.9	4.5	5.1	5.3	5.7	7.1	9.1	7.7	6.7
MEDICAL/PHARM. PROD.	0.0	0.0	0.3	0.2	0.0	0.0	1.3	1.1	0.0	0.0	0.0	0.0
PLASTICS	0.9	0.8	0.8	0.9	0.0	0.0	1.3	1.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	29.0	28.5	32.8	33.7	39.4	44.1	42.7	48.3	50.0	45.5	46.2	46.7
TEXTILES AND CLOTHING	19.8	20.9	23.2	22.7	10.6	13.6	13.3	14.9	0.0	0.0	0.0	0.0
IRON AND STEEL	0.9	0.8	0.5	0.9	1.5	1.7	1.3	2.3	14.3	0.0	7.7	6.7
PAPER/ARTIC. OF PAPER	0.5	0.3	0.3	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.8	1.8	1.8	2.6	15.2	18.6	18.7	20.7	28.6	36.4	38.5	40.0
OTHER PRODUCTS	3.7	5.5	3.9	2.8	1.5	1.7	2.7	3.4	0.0	0.0	0.0	0.0
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	15.7	15.5	16.4	16.4	30.1	29.5	27.6	27.7	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	9.6	10.1	10.2	10.4	22.6	23.2	23.3	23.5	0.0	0.0	0.0	0.0
MINING PRODUCTS	5.5	4.7	5.5	5.5	5.4	4.2	3.4	3.4	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.3	1.2	1.1	1.3	1.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	3.3	2.6	3.2	3.3	3.2	2.1	1.7	1.7	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.8	2.3	3.0	3.1	1.1	1.1	0.9	0.8	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	1.1	1.4	1.1	0.7	1.1	1.1	0.9	0.8	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	79.7	81.5	80.9	80.9	67.7	68.4	70.7	70.6	96.7	96.9	97.4	96.9
MACHINERY	24.0	24.6	25.5	24.9	23.7	21.1	24.1	26.1	36.7	28.1	33.3	37.5
OFFICE/TELECOM. EQUIP	4.4	4.5	4.5	4.9	8.6	8.4	8.6	10.1	13.3	9.4	7.7	9.4
POWER/NON-ELECT. MACH	15.3	15.5	16.4	15.1	11.8	10.5	12.9	12.6	16.7	15.6	17.9	21.9
ELECT. MACH./APPARATU	4.4	4.7	4.5	4.9	3.2	2.1	2.6	3.4	6.7	3.1	5.1	6.3
TRANSPORT EQUIPMENT	14.0	14.3	13.0	13.5	19.4	24.2	24.1	21.0	40.0	50.0	46.2	40.6
AUTOMOTIVE PRODUCTS	9.0	8.5	8.9	8.2	3.2	3.2	2.6	2.5	36.7	43.7	38.5	34.4
CHEMICALS	11.1	11.7	11.3	11.6	5.4	5.3	4.3	4.2	3.3	3.1	2.6	3.1
MEDICAL/PHARM. PROD.	2.0	2.3	2.3	2.5	1.1	1.1	0.9	0.8	0.0	0.0	0.0	0.0
PLASTICS	2.8	2.6	2.6	2.7	1.1	1.1	0.9	0.8	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	30.1	30.8	30.6	30.5	18.3	17.9	18.1	18.5	20.0	15.6	15.4	15.6
TEXTILES AND CLOTHING	8.5	8.0	8.1	8.4	1.1	1.1	0.9	0.8	3.3	0.0	0.0	0.0
IRON AND STEEL	4.1	4.5	4.5	3.8	1.1	1.1	0.9	0.8	3.3	3.1	5.1	3.1
PAPER/ARTIC. OF PAPER	1.3	1.4	1.3	1.5	1.1	1.1	0.9	0.8	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	4.8	5.6	5.3	5.6	3.2	3.2	2.6	3.4	0.0	0.0	0.0	0.0
OTHER PRODUCTS	4.6	3.1	2.6	2.7	2.2	2.1	2.6	2.5	3.3	3.1	2.6	3.1

Annex

TABLE 9.4 - IMPORTS AND EXPORTS GROWTH RATES WITH MEDITERRANEAN BASIN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	2.8	-12.2	0.5	11.2	-7.0	-10.6	27.1	16.0	0.0	-21.4	18.2	15.4
PRIMARY PRODUCTS	1.7	-14.6	-7.5	7.1	-18.2	-22.2	23.8	-11.5	0.0	-16.7	0.0	20.0
AGRICULTURAL PRODUCTS	9.8	-17.8	0.0	18.9	50.0	-33.3	0.0	25.0	33.3	-25.0	0.0	33.3
MINING PRODUCTS	1.1	-14.4	-8.7	3.4	-27.6	-19.0	23.5	-14.3	-33.3	0.0	0.0	0.0
NON-FERROUS METALS	-11.1	-50.0	0.0	25.0	-100.0							
FUELS	2.4	-12.7	-8.6	2.2	-25.9	-20.0	25.0	-15.0	-50.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	-0.7	-6.7	-9.4	-3.2	-28.0	-16.7	20.0	-16.7	-50.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0								
MANUFACTURED PRODUCTS	3.3	-12.9	14.2	17.3	5.4	-5.1	27.0	29.8	0.0	-25.0	33.3	12.5
MACHINERY	13.6	-8.0	13.0	26.9	14.3	0.0	25.0	20.0				0.0
OFFICE/TELECOM. EQUIP	25.0	10.0	-9.1	30.0	33.3	25.0	20.0	0.0				
POWER/NON-ELECT. MACH	0.0	-28.6	40.0	28.6	0.0	0.0	50.0	33.3				
ELECT. MACH./APPARATU	14.3	-12.5	28.6	22.2	0.0	0.0	0.0	100.0				
TRANSPORT EQUIPMENT	6.7	-6.3	6.7	18.7	0.0	-50.0	0.0	100.0				
AUTOMOTIVE PRODUCTS	0.0	-25.0	-16.7	40.0								
CHEMICALS	-10.0	-16.7	6.7	31.3	0.0	0.0	33.3	25.0	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.				0.0				0.0				
PLASTICS	0.0	-25.0	0.0	33.3				0.0				
OTHER MANUFACTURED PROD.	3.3	-13.5	15.6	14.3	0.0	0.0	23.1	31.3	0.0	-28.6	20.0	16.7
TEXTILES AND CLOTHING	6.2	-7.0	11.3	9.0	0.0	14.3	25.0	30.0				
IRON AND STEEL	-42.9	-25.0	-33.3	100.0	0.0	0.0	0.0	100.0	100.0	-100.0		0.0
PAPER/ARTIC. OF PAPER	0.0	-50.0	0.0	100.0								
NON-METAL. MIN. MANUF	-11.1	-12.5	0.0	57.1	0.0	10.0	27.3	28.6	-20.0	0.0	25.0	20.0
OTHER PRODUCTS	14.3	31.3	-28.6	-20.0	0.0	0.0	100.0	50.0				
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	0.4	-7.0	24.2	4.0	10.7	2.2	22.1	2.6	7.1	6.7	21.9	-17.9
PRIMARY PRODUCTS	-5.3	-8.3	31.8	3.4	-3.4	0.0	14.3	3.1				
AGRICULTURAL PRODUCTS	-15.4	-2.3	25.6	5.6	0.0	4.8	22.7	3.7				
MINING PRODUCTS	25.0	-20.0	45.0	3.4	-16.7	-20.0	0.0	0.0				
NON-FERROUS METALS	0.0	-16.7	20.0	16.7		-100.0						
FUELS	36.4	-26.7	54.5	5.9	0.0	-33.3	0.0	0.0				
PETROLEUM/PETR. PR	30.0	-23.1	60.0	6.2	0.0	0.0	0.0	0.0				
NON-AGRICULT. RAW MAT.	25.0	20.0	0.0	-33.3	0.0	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	0.6	-4.9	23.3	4.0	18.9	3.2	26.2	2.4	3.6	6.9	22.6	-18.4
MACHINERY	0.9	-4.5	28.6	1.5	15.8	-9.1	40.0	10.7	0.0	-18.2	44.4	-7.7
OFFICE/TELECOM. EQUIP	-4.8	-5.0	26.3	12.5	14.3	0.0	25.0	20.0	0.0	-25.0	0.0	0.0
POWER/NON-ELECT. MACH	1.4	-5.7	31.8	-4.6	10.0	-9.1	50.0	0.0	0.0	0.0	40.0	0.0
ELECT. MACH./APPARATU	5.3	0.0	20.0	12.5	50.0	-33.3	50.0	33.3	0.0	-50.0	100.0	0.0
TRANSPORT EQUIPMENT	0.0	-4.7	13.1	7.2	20.0	27.8	21.7	-10.7	9.1	33.3	12.5	-27.8
AUTOMOTIVE PRODUCTS	2.5	-12.2	30.6	-4.3	50.0	0.0	0.0	0.0	22.2	27.3	7.1	-26.7
CHEMICALS	0.0	-2.0	20.0	6.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	11.1	20.0	16.7	0.0	0.0	0.0	0.0				
PLASTICS	8.3	-15.4	27.3	7.1	0.0	0.0	0.0	0.0				
OTHER MANUFACTURED PROD.	0.0	-5.1	23.7	3.7	21.4	0.0	23.5	4.8	20.0	-16.7	20.0	-16.7
TEXTILES AND CLOTHING	2.6	-12.8	26.5	7.0	0.0	0.0	0.0	0.0	0.0	-100.0		
IRON AND STEEL	0.0	0.0	26.3	-12.5	0.0	0.0	0.0	0.0	0.0	0.0	100.0	-50.0
PAPER/ARTIC. OF PAPER	20.0	0.0	16.7	14.3	0.0	0.0	0.0	0.0				
NON-METAL. MIN. MANUF	4.8	9.1	16.7	10.7	50.0	0.0	0.0	33.3				
OTHER PRODUCTS	31.3	-38.1	7.7	7.1	0.0	0.0	50.0	0.0		0.0	0.0	0.0

Annex

TABLE 10.1 - IMPORTS AND EXPORTS WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	26.2	24.8	22.2	27.4	50.5	52.7	63.6	74.6	7.3	6.3	6.5	7.5
PRIMARY PRODUCTS	19.6	18.5	16.6	20.5	22.9	21.9	24.8	26.4	6.1	5.4	5.6	6.4
AGRICULTURAL PRODUCTS	12.1	11.7	11.1	13.9	8.8	8.4	9.6	10.5	2.1	2.2	2.3	2.9
MINING PRODUCTS	7.1	6.4	5.1	6.0	13.9	13.2	15.0	15.5	3.9	3.1	3.1	3.3
NON-FERROUS METALS	2.0	1.6	1.4	1.9	0.9	1.0	1.1	1.5	1.4	1.0	1.1	1.2
FUELS	3.0	2.8	2.1	2.0	12.2	11.5	13.1	13.0	0.9	0.6	0.5	0.5
PETROLEUM/PETR. PR	2.6	2.4	1.7	1.5	12.0	11.3	12.8	12.7	0.9	0.6	0.5	0.5
NON-AGRICULT. RAW MAT.	0.3	0.4	0.4	0.6	0.2	0.2	0.2	0.3	0.1	0.2	0.2	0.2
MANUFACTURED PRODUCTS	6.1	5.7	5.0	6.0	25.6	28.6	36.6	45.5	1.2	0.8	0.9	1.0
MACHINERY	0.8	0.7	0.7	0.9	8.7	9.8	12.5	16.5	0.2	0.1	0.1	0.1
OFFICE/TELECOM. EQUIP	0.3	0.3	0.2	0.3	3.5	4.1	5.0	7.0	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	0.4	0.3	0.3	0.4	1.6	1.7	2.2	3.1	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.1	0.1	0.2	0.2	3.7	4.0	5.2	6.3	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.2	1.2	1.0	1.2	5.1	5.6	7.2	8.6	0.0	0.0	0.1	0.1
AUTOMOTIVE PRODUCTS	0.8	0.9	0.6	0.8	4.6	5.0	6.6	7.9	0.0	0.0	0.0	0.1
CHEMICALS	1.0	0.9	0.7	0.9	1.1	1.3	1.5	1.8	0.2	0.2	0.2	0.3
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.2	0.1	0.1	0.2	0.2	0.3	0.3	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.1	2.9	2.6	3.2	10.7	11.9	15.4	18.6	0.7	0.5	0.6	0.6
TEXTILES AND CLOTHING	0.7	0.6	0.5	0.5	3.6	4.4	5.7	6.6	0.0	0.0	0.0	0.0
IRON AND STEEL	0.6	0.5	0.3	0.5	1.1	0.9	1.1	1.8	0.6	0.3	0.3	0.3
PAPER/ARTIC. OF PAPER	0.2	0.2	0.2	0.3	0.2	0.1	0.2	0.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.2	0.2	0.1	0.2	0.7	0.7	0.8	0.9	0.1	0.1	0.1	0.1
OTHER PRODUCTS	0.5	0.5	0.6	0.9	1.9	2.2	2.2	2.7	0.1	0.0	0.0	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	18.1	20.5	24.0	28.9	47.5	54.9	62.8	74.4	9.0	10.8	12.8	14.1
PRIMARY PRODUCTS	1.9	2.0	2.4	2.7	7.7	8.5	9.3	10.7	0.1	0.1	0.1	0.1
AGRICULTURAL PRODUCTS	1.5	1.7	1.9	2.2	4.4	5.1	5.8	6.8	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.3	0.3	0.4	0.5	2.7	2.8	2.8	3.0	0.1	0.1	0.1	0.1
NON-FERROUS METALS	0.1	0.1	0.1	0.2	0.5	0.6	0.7	0.8	0.0	0.0	0.0	0.0
FUELS	0.1	0.1	0.2	0.2	1.8	1.9	1.8	1.8	0.1	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.1	0.1	0.2	0.2	1.3	1.3	1.3	1.4	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.6	0.6	0.7	0.9	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	15.4	17.7	21.0	25.4	37.6	44.0	51.0	60.8	8.9	10.6	12.6	13.9
MACHINERY	5.8	6.9	7.7	9.2	14.6	16.8	20.4	24.8	2.7	3.3	3.9	4.1
OFFICE/TELECOM. EQUIP	0.9	1.1	1.3	1.5	4.9	5.8	7.3	9.7	1.3	1.4	1.7	1.8
POWER/NON-ELECT. MACH	4.1	4.7	5.2	6.3	6.2	7.0	7.8	9.2	0.9	1.3	1.4	1.5
ELECT. MACH./APPARATU	0.8	1.0	1.1	1.4	3.6	4.0	5.2	6.0	0.5	0.6	0.8	0.8
TRANSPORT EQUIPMENT	2.9	3.4	3.9	5.5	7.1	9.2	9.0	10.2	4.7	5.8	7.1	8.1
AUTOMOTIVE PRODUCTS	1.5	1.9	2.4	3.9	4.2	5.5	6.4	7.0	1.7	2.6	3.2	3.1
CHEMICALS	3.0	3.2	4.0	4.6	5.4	5.7	6.8	8.3	0.2	0.2	0.3	0.4
MEDICAL/PHARM. PROD.	0.6	0.6	0.8	1.0	0.3	0.4	0.4	0.5	0.0	0.0	0.0	0.1
PLASTICS	0.4	0.4	0.5	0.6	1.5	1.6	2.0	2.5	0.0	0.0	0.1	0.1
OTHER MANUFACTURED PROD.	3.7	4.1	5.1	5.8	10.5	12.4	14.8	17.5	1.2	1.2	1.4	1.4
TEXTILES AND CLOTHING	0.4	0.5	0.6	0.7	2.3	2.8	3.5	4.2	0.1	0.1	0.1	0.1
IRON AND STEEL	0.8	0.7	0.8	0.9	0.9	0.9	0.8	0.8	0.3	0.2	0.3	0.3
PAPER/ARTIC. OF PAPER	0.1	0.2	0.2	0.3	1.1	1.3	1.5	1.8	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.3	0.3	0.4	0.5	0.3	0.4	0.5	0.6	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.9	0.8	0.6	0.8	2.2	2.3	2.6	2.9	0.1	0.1	0.1	0.1

Annex

TABLE 10.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-8.1	-4.3	1.8	1.5	-3.0	2.2	-0.8	-0.2	1.7	4.5	6.3	6.6
PRIMARY PRODUCTS	-17.7	-16.5	-14.2	-17.8	-15.2	-13.4	-15.5	-15.7	-6.0	-5.3	-5.5	-6.3
AGRICULTURAL PRODUCTS	-10.6	-10.0	-9.2	-11.7	-4.4	-3.3	-3.8	-3.7	-2.1	-2.2	-2.3	-2.9
MINING PRODUCTS	-6.8	-6.1	-4.7	-5.5	-11.2	-10.4	-12.2	-12.5	-3.8	-3.0	-3.0	-3.2
NON-FERROUS METALS	-1.9	-1.5	-1.3	-1.7	-0.4	-0.4	-0.4	-0.7	-1.4	-1.0	-1.1	-1.2
FUELS	-2.9	-2.7	-1.9	-1.8	-10.4	-9.6	-11.3	-11.2	-0.8	-0.6	-0.5	-0.5
PETROLEUM/PETR. PR	-2.5	-2.3	-1.5	-1.3	-10.7	-10.0	-11.5	-11.3	-0.9	-0.6	-0.5	-0.5
NON-AGRICULT. RAW MAT.	-0.2	-0.3	-0.3	-0.5	0.4	0.4	0.5	0.6	-0.1	-0.2	-0.2	-0.2
MANUFACTURED PRODUCTS	9.3	12.0	16.0	19.4	12.0	15.4	14.4	15.3	7.7	9.8	11.7	12.9
MACHINERY	5.0	6.2	7.0	8.3	5.9	7.0	7.9	8.3	2.5	3.2	3.8	4.0
OFFICE/TELECOM. EQUIP	0.6	0.8	1.1	1.2	1.4	1.7	2.3	2.7	1.2	1.3	1.6	1.7
POWER/NON-ELECT. MACH	3.7	4.4	4.9	5.9	4.6	5.3	5.6	6.1	0.9	1.3	1.4	1.5
ELECT. MACH./APPARATU	0.7	0.9	0.9	1.2	-0.1	0.0	0.0	-0.3	0.5	0.6	0.8	0.8
TRANSPORT EQUIPMENT	1.7	2.2	2.9	4.3	2.0	3.6	1.8	1.6	4.7	5.8	7.0	8.0
AUTOMOTIVE PRODUCTS	0.7	1.0	1.8	3.1	-0.4	0.5	-0.2	-0.9	1.7	2.6	3.2	3.0
CHEMICALS	2.0	2.3	3.3	3.7	4.3	4.4	5.3	6.5	0.0	0.0	0.1	0.1
MEDICAL/PHARM. PROD.	0.5	0.5	0.7	0.9	0.3	0.4	0.4	0.5	0.0	0.0	0.0	0.1
PLASTICS	0.2	0.2	0.4	0.5	1.3	1.4	1.7	2.2	0.0	0.0	0.1	0.1
OTHER MANUFACTURED PROD.	0.6	1.2	2.5	2.6	-0.2	0.5	-0.6	-1.1	0.5	0.7	0.8	0.8
TEXTILES AND CLOTHING	-0.3	-0.1	0.1	0.2	-1.3	-1.6	-2.2	-2.4	0.1	0.1	0.1	0.1
IRON AND STEEL	0.2	0.2	0.5	0.4	-0.2	0.0	-0.3	-1.0	-0.3	-0.1	0.0	0.0
PAPER/ARTIC. OF PAPER	-0.1	0.0	0.0	0.0	0.9	1.2	1.3	1.6	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.1	0.1	0.3	0.3	-0.4	-0.3	-0.3	-0.3	-0.1	-0.1	-0.1	-0.1
OTHER PRODUCTS	0.4	0.3	0.0	-0.1	0.3	0.1	0.4	0.2	0.0	0.1	0.1	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	69	83	108	105	94	104	99	100	123	171	197	188
PRIMARY PRODUCTS	10	11	14	13	34	39	38	41	2	2	2	2
AGRICULTURAL PRODUCTS	12	15	17	16	50	61	60	65	0	0	0	0
MINING PRODUCTS	4	5	8	8	19	21	19	19	3	3	3	3
NON-FERROUS METALS	5	6	7	11	56	60	64	53	0	0	0	0
FUELS	3	4	10	10	15	17	14	14	11	0	0	0
PETROLEUM/PETR. PR	4	4	12	13	11	12	10	11	0	0	0	0
NON-AGRICULT. RAW MAT.	33	25	25	17	300	300	350	300	0	0	0	0
MANUFACTURED PRODUCTS	252	311	420	423	147	154	139	134	742	1325	1400	1390
MACHINERY	725	986	1100	1022	168	171	163	150	1350	3300	3900	4100
OFFICE/TELECOM. EQUIP	300	367	650	500	140	141	146	139	1300	1400	1700	1800
POWER/NON-ELECT. MACH	1025	1567	1733	1575	388	412	355	297				
ELECT. MACH./APPARATU	800	1000	550	700	97	100	100	95				
TRANSPORT EQUIPMENT	242	283	390	458	139	164	125	119		7100	8100	
AUTOMOTIVE PRODUCTS	188	211	400	487	91	110	97	89				3100
CHEMICALS	300	356	571	511	491	438	453	461	100	100	150	133
MEDICAL/PHARM. PROD.	600	600	800	1000								
PLASTICS	200	200	500	600	750	800	667	833				
OTHER MANUFACTURED PROD.	119	141	196	181	98	104	96	94	171	240	233	233
TEXTILES AND CLOTHING	57	83	120	140	64	64	61	64				
IRON AND STEEL	133	140	267	180	82	100	73	44	50	67	100	100
PAPER/ARTIC. OF PAPER	50	100	100	100	550	1300	750	900				
NON-METAL. MIN. MANUF	150	150	400	250	43	57	63	67	0	0	0	0
OTHER PRODUCTS	180	160	100	89	116	105	118	107	100			100

Annex

TABLE 10.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	74.8	74.6	74.8	74.8	45.3	41.6	39.0	35.4	83.6	85.7	86.2	85.3
AGRICULTURAL PRODUCTS	46.2	47.2	50.0	50.7	17.4	15.9	15.1	14.1	28.8	34.9	35.4	38.7
MINING PRODUCTS	27.1	25.8	23.0	21.9	27.5	25.0	23.6	20.8	53.4	49.2	47.7	44.0
NON-FERROUS METALS	7.6	6.5	6.3	6.9	1.8	1.9	1.7	2.0	19.2	15.9	16.9	16.0
FUELS	11.5	11.3	9.5	7.3	24.2	21.8	20.6	17.4	12.3	9.5	7.7	6.7
PETROLEUM/PETR. PR	9.9	9.7	7.7	5.5	23.8	21.4	20.1	17.0	12.3	9.5	7.7	6.7
NON-AGRICULT. RAW MAT.	1.1	1.6	1.8	2.2	0.4	0.4	0.3	0.4	1.4	3.2	3.1	2.7
MANUFACTURED PRODUCTS	23.3	23.0	22.5	21.9	50.7	54.3	57.5	61.0	16.4	12.7	13.8	13.3
MACHINERY	3.1	2.8	3.2	3.3	17.2	18.6	19.7	22.1	2.7	1.6	1.5	1.3
OFFICE/TELECOM. EQUIP	1.1	1.2	0.9	1.1	6.9	7.8	7.9	9.4	1.4	1.6	1.5	1.3
POWER/NON-ELECT. MACH	1.5	1.2	1.4	1.5	3.2	3.2	3.5	4.2	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.4	0.4	0.9	0.7	7.3	7.6	8.2	8.4	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	4.6	4.8	4.5	4.4	10.1	10.6	11.3	11.5	0.0	0.0	1.5	1.3
AUTOMOTIVE PRODUCTS	3.1	3.6	2.7	2.9	9.1	9.5	10.4	10.6	0.0	0.0	0.0	1.3
CHEMICALS	3.8	3.6	3.2	3.3	2.2	2.5	2.4	2.4	2.7	3.2	3.1	4.0
MEDICAL/PHARM. PROD.	0.4	0.4	0.5	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.8	0.8	0.5	0.4	0.4	0.4	0.5	0.4	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	11.8	11.7	11.7	11.7	21.2	22.6	24.2	24.9	9.6	7.9	9.2	8.0
TEXTILES AND CLOTHING	2.7	2.4	2.3	1.8	7.1	8.3	9.0	8.8	0.0	0.0	0.0	0.0
IRON AND STEEL	2.3	2.0	1.4	1.8	2.2	1.7	1.7	2.4	8.2	4.8	4.6	4.0
PAPER/ARTIC. OF PAPER	0.8	0.8	0.9	1.1	0.4	0.2	0.3	0.3	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.8	0.8	0.5	0.7	1.4	1.3	1.3	1.2	1.4	1.6	1.5	1.3
OTHER PRODUCTS	1.9	2.0	2.7	3.3	3.8	4.2	3.5	3.6	1.4	0.0	0.0	1.3
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	10.5	9.8	10.0	9.3	16.2	15.5	14.8	14.4	1.1	0.9	0.8	0.7
AGRICULTURAL PRODUCTS	8.3	8.3	7.9	7.6	9.3	9.3	9.2	9.1	0.0	0.0	0.0	0.0
MINING PRODUCTS	1.7	1.5	1.7	1.7	5.7	5.1	4.5	4.0	1.1	0.9	0.8	0.7
NON-FERROUS METALS	0.6	0.5	0.4	0.7	1.1	1.1	1.1	1.1	0.0	0.0	0.0	0.0
FUELS	0.6	0.5	0.8	0.7	3.8	3.5	2.9	2.4	1.1	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.6	0.5	0.8	0.7	2.7	2.4	2.1	1.9	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.6	0.5	0.4	0.3	1.3	1.1	1.1	1.2	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	85.1	86.3	87.5	87.9	79.2	80.1	81.2	81.7	98.9	98.1	98.4	98.6
MACHINERY	32.0	33.7	32.1	31.8	30.7	30.6	32.5	33.3	30.0	30.6	30.5	29.1
OFFICE/TELECOM. EQUIP	5.0	5.4	5.4	5.2	10.3	10.6	11.6	13.0	14.4	13.0	13.3	12.8
POWER/NON-ELECT. MACH	22.7	22.9	21.7	21.8	13.1	12.8	12.4	12.4	10.0	12.0	10.9	10.6
ELECT. MACH./APPARATU	4.4	4.9	4.6	4.8	7.6	7.3	8.3	8.1	5.6	5.6	6.3	5.7
TRANSPORT EQUIPMENT	16.0	16.6	16.3	19.0	14.9	16.8	14.3	13.7	52.2	53.7	55.5	57.4
AUTOMOTIVE PRODUCTS	8.3	9.3	10.0	13.5	8.8	10.0	10.2	9.4	18.9	24.1	25.0	22.0
CHEMICALS	16.6	15.6	16.7	15.9	11.4	10.4	10.8	11.2	2.2	1.9	2.3	2.8
MEDICAL/PHARM. PROD.	3.3	2.9	3.3	3.5	0.6	0.7	0.6	0.7	0.0	0.0	0.0	0.7
PLASTICS	2.2	2.0	2.1	2.1	3.2	2.9	3.2	3.4	0.0	0.0	0.8	0.7
OTHER MANUFACTURED PROD.	20.4	20.0	21.3	20.1	22.1	22.6	23.6	23.5	13.3	11.1	10.9	9.9
TEXTILES AND CLOTHING	2.2	2.4	2.5	2.4	4.8	5.1	5.6	5.6	1.1	0.9	0.8	0.7
IRON AND STEEL	4.4	3.4	3.3	3.1	1.9	1.6	1.3	1.1	3.3	1.9	2.3	2.1
PAPER/ARTIC. OF PAPER	0.6	1.0	0.8	1.0	2.3	2.4	2.4	2.4	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.7	1.5	1.7	1.7	0.6	0.7	0.8	0.8	0.0	0.0	0.0	0.0
OTHER PRODUCTS	5.0	3.9	2.5	2.8	4.6	4.2	4.1	3.9	1.1	0.9	0.8	0.7

Annex

TABLE 10.4 - IMPORTS AND EXPORTS GROWTH RATES WITH LATIN AMERICA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	2.3	-5.3	-10.5	23.4	0.4	4.4	20.7	17.3	1.4	-13.7	3.2	15.4
PRIMARY PRODUCTS	3.7	-5.6	-10.3	23.5	-9.1	-4.4	13.2	6.5	1.7	-11.5	3.7	14.3
AGRICULTURAL PRODUCTS	6.1	-3.3	-5.1	25.2	0.0	-4.5	14.3	9.4	10.5	4.8	4.5	26.1
MINING PRODUCTS	0.0	-9.9	-20.3	17.6	-13.7	-5.0	13.6	3.3	-2.5	-20.5	0.0	6.5
NON-FERROUS METALS	-9.1	-20.0	-12.5	35.7	-25.0	11.1	10.0	36.4	-6.7	-28.6	10.0	9.1
FUELS	0.0	-6.7	-25.0	-4.8	-12.9	-5.7	13.9	-0.8	-10.0	-33.3	-16.7	0.0
PETROLEUM/PETR. PR	-3.7	-7.7	-29.2	-11.8	-12.4	-5.8	13.3	-0.8	-10.0	-33.3	-16.7	0.0
NON-AGRICULT. RAW MAT.	-25.0	33.3	0.0	50.0	0.0	0.0	0.0	50.0	-50.0	100.0	0.0	0.0
MANUFACTURED PRODUCTS	0.0	-6.6	-12.3	20.0	8.9	11.7	28.0	24.3	9.1	-33.3	12.5	11.1
MACHINERY	14.3	-12.5	0.0	28.6	7.4	12.6	27.6	32.0	100.0	-50.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	-33.3	50.0	9.4	17.1	22.0	40.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	33.3	-25.0	0.0	33.3	6.7	6.2	29.4	40.9				
ELECT. MACH./APPARATU	0.0	0.0	100.0	0.0	8.8	8.1	30.0	21.2				
TRANSPORT EQUIPMENT	0.0	0.0	-16.7	20.0	8.5	9.8	28.6	19.4	-100.0			0.0
AUTOMOTIVE PRODUCTS	0.0	12.5	-33.3	33.3	12.2	8.7	32.0	19.7				
CHEMICALS	0.0	-10.0	-22.2	28.6	0.0	18.2	15.4	20.0	0.0	0.0	0.0	50.0
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0								
PLASTICS	0.0	0.0	-50.0	0.0	0.0	0.0	50.0	0.0				
OTHER MANUFACTURED PROD.	-3.1	-6.5	-10.3	23.1	10.3	11.2	29.4	20.8	-12.5	-28.6	20.0	0.0
TEXTILES AND CLOTHING	16.7	-14.3	-16.7	0.0	24.1	22.2	29.5	15.8				
IRON AND STEEL	-25.0	-16.7	-40.0	66.7	10.0	-18.2	22.2	63.6	0.0	-50.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	50.0	0.0	-50.0	100.0	0.0				
NON-METAL. MIN. MANUF	-33.3	0.0	-50.0	100.0	0.0	0.0	14.3	12.5	0.0	0.0	0.0	0.0
OTHER PRODUCTS	-28.6	0.0	20.0	50.0	18.7	15.8	0.0	22.7	0.0	-100.0		
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	16.0	13.3	17.1	20.4	22.4	15.6	14.4	18.5	32.4	20.0	18.5	10.2
PRIMARY PRODUCTS	5.6	5.3	20.0	12.5	16.7	10.4	9.4	15.1	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	7.1	13.3	11.8	15.8	18.9	15.9	13.7	17.2				
MINING PRODUCTS	0.0	0.0	33.3	25.0	17.4	3.7	0.0	7.1		0.0	0.0	0.0
NON-FERROUS METALS	0.0	0.0	0.0	100.0	25.0	20.0	16.7	14.3				
FUELS	0.0	0.0	100.0	0.0	20.0	5.6	-5.3	0.0		-100.0		
PETROLEUM/PETR. PR	0.0	0.0	100.0	0.0	30.0	0.0	0.0	7.7				
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	16.7	28.6				
MANUFACTURED PRODUCTS	18.5	14.9	18.6	21.0	24.1	17.0	15.9	19.2	32.8	19.1	18.9	10.3
MACHINERY	9.4	19.0	11.6	19.5	23.7	15.1	21.4	21.6	22.7	22.2	18.2	5.1
OFFICE/TELECOM. EQUIP	12.5	22.2	18.2	15.4	19.5	18.4	25.9	32.9	18.2	7.7	21.4	5.9
POWER/NON-ELECT. MACH	7.9	14.6	10.6	21.2	26.5	12.9	11.4	17.9	28.6	44.4	7.7	7.1
ELECT. MACH./APPARATU	14.3	25.0	10.0	27.3	24.1	11.1	30.0	15.4	25.0	20.0	33.3	0.0
TRANSPORT EQUIPMENT	45.0	17.2	14.7	41.0	22.4	29.6	-2.2	13.3	46.9	23.4	22.4	14.1
AUTOMOTIVE PRODUCTS	36.4	26.7	26.3	62.5	23.5	31.0	16.4	9.4	54.5	52.9	23.1	-3.1
CHEMICALS	20.0	6.7	25.0	15.0	17.4	5.6	19.3	22.1	0.0	0.0	50.0	33.3
MEDICAL/PHARM. PROD.	20.0	0.0	33.3	25.0	0.0	33.3	0.0	25.0				
PLASTICS	33.3	0.0	25.0	20.0	25.0	6.7	25.0	25.0				0.0
OTHER MANUFACTURED PROD.	23.3	10.8	24.4	13.7	29.6	18.1	19.4	18.2	9.1	0.0	16.7	0.0
TEXTILES AND CLOTHING	33.3	25.0	20.0	16.7	27.8	21.7	25.0	20.0	0.0	0.0	0.0	0.0
IRON AND STEEL	14.3	-12.5	14.3	12.5	50.0	0.0	-11.1	0.0	0.0	-33.3	50.0	0.0
PAPER/ARTIC. OF PAPER	0.0	100.0	0.0	50.0	22.2	18.2	15.4	20.0				
NON-METAL. MIN. MANUF	50.0	0.0	33.3	25.0	0.0	33.3	25.0	20.0				
OTHER PRODUCTS	12.5	-11.1	-25.0	33.3	15.8	4.5	13.0	11.5	0.0	0.0	0.0	0.0

Annex

TABLE 11.1 - IMPORTS AND EXPORTS WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	15.0	16.8	19.5	23.0	16.4	21.1	28.8	35.0	11.5	13.1	17.5	23.3
PRIMARY PRODUCTS	1.8	1.8	1.8	2.2	1.2	1.2	1.1	1.2	5.1	5.0	5.7	7.1
AGRICULTURAL PRODUCTS	1.5	1.4	1.4	1.7	0.5	0.7	0.7	0.7	2.7	2.8	3.5	4.9
MINING PRODUCTS	0.3	0.3	0.3	0.5	0.7	0.6	0.4	0.6	2.4	2.2	2.2	2.3
NON-FERROUS METALS	0.0	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.3
FUELS	0.2	0.2	0.1	0.2	0.5	0.4	0.2	0.3	2.0	1.8	1.8	1.7
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.5	0.4	0.2	0.3	1.7	1.6	1.6	1.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	13.1	14.9	17.7	20.6	15.0	19.6	27.5	33.5	6.4	8.0	11.7	16.1
MACHINERY	2.0	2.5	3.5	4.6	2.6	3.4	5.1	7.6	0.6	0.7	1.3	2.0
OFFICE/TELECOM. EQUIP	1.2	1.5	2.0	2.8	1.5	1.9	2.9	4.8	0.2	0.3	0.6	1.0
POWER/NON-ELECT. MACH	0.3	0.4	0.5	0.5	0.4	0.5	0.7	0.9	0.1	0.2	0.2	0.4
ELECT. MACH./APPARATU	0.5	0.7	1.0	1.3	0.7	1.1	1.5	1.9	0.2	0.3	0.4	0.6
TRANSPORT EQUIPMENT	0.2	0.2	0.1	0.1	0.1	0.2	0.3	0.4	0.0	0.0	0.1	0.1
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
CHEMICALS	0.7	0.7	0.8	1.1	0.3	0.4	0.5	0.7	0.5	0.5	0.6	0.7
MEDICAL/PHARM. PROD.	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	10.1	11.4	13.2	14.7	11.9	15.6	21.5	24.9	5.3	6.8	9.8	13.2
TEXTILES AND CLOTHING	4.3	4.3	4.9	5.3	3.9	4.9	6.5	6.6	3.4	4.6	6.4	8.4
IRON AND STEEL	0.0	0.0	0.0	0.1	0.1	0.0	0.1	0.1	0.4	0.2	0.3	0.4
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.2	0.3	0.3	0.4	0.2	0.3	0.4	0.6	0.1	0.2	0.3	0.4
OTHER PRODUCTS	0.1	0.1	0.1	0.1	0.1	0.3	0.2	0.3	0.0	0.0	0.1	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	5.6	6.9	11.3	12.5	5.1	5.8	7.5	7.9	6.9	9.2	14.7	15.8
PRIMARY PRODUCTS	0.5	0.4	0.3	0.7	1.1	1.1	1.0	1.5	0.4	0.5	0.8	0.9
AGRICULTURAL PRODUCTS	0.3	0.2	0.2	0.4	0.8	0.6	0.4	1.0	0.0	0.0	0.0	0.1
MINING PRODUCTS	0.1	0.1	0.1	0.2	0.2	0.4	0.4	0.3	0.1	0.3	0.5	0.5
NON-FERROUS METALS	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
FUELS	0.0	0.0	0.0	0.1	0.0	0.2	0.2	0.1	0.1	0.2	0.3	0.3
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.1	0.0	0.2	0.2	0.1	0.1	0.2	0.3	0.3
NON-AGRICULT. RAW MAT.	0.2	0.1	0.1	0.1	0.2	0.1	0.1	0.2	0.2	0.2	0.2	0.3
MANUFACTURED PRODUCTS	4.7	6.1	10.5	11.3	3.9	4.6	6.4	6.3	6.5	8.6	13.7	14.8
MACHINERY	2.3	2.9	5.7	6.3	1.1	1.3	2.4	2.4	2.6	3.8	6.1	6.9
OFFICE/TELECOM. EQUIP	0.3	0.4	0.7	1.1	0.2	0.3	0.7	0.7	1.2	1.4	1.9	2.4
POWER/NON-ELECT. MACH	1.7	2.3	4.5	4.6	0.8	0.8	1.4	1.5	1.0	1.9	3.6	3.5
ELECT. MACH./APPARATU	0.3	0.3	0.4	0.6	0.1	0.1	0.2	0.2	0.4	0.4	0.6	0.9
TRANSPORT EQUIPMENT	0.6	1.5	2.1	2.3	0.9	1.8	2.6	1.9	0.6	1.1	2.1	2.2
AUTOMOTIVE PRODUCTS	0.5	1.0	1.4	0.8	0.0	0.2	0.7	0.2	0.4	0.9	1.6	1.3
CHEMICALS	0.8	0.6	0.6	0.7	1.4	0.9	0.7	1.3	0.9	0.8	0.9	1.1
MEDICAL/PHARM. PROD.	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.0
PLASTICS	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.1	0.2	0.3	0.3	0.3
OTHER MANUFACTURED PROD.	0.8	0.9	1.9	1.5	0.6	0.6	0.8	0.7	2.5	2.9	4.7	4.7
TEXTILES AND CLOTHING	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.6	0.8	1.0	1.3
IRON AND STEEL	0.3	0.4	1.2	0.5	0.1	0.1	0.0	0.0	1.1	1.1	2.5	1.9
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.2	0.1	0.1	0.2
OTHER PRODUCTS	0.4	0.4	0.4	0.5	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1

Annex

TABLE 11.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-9.4	-9.9	-8.2	-10.5	-11.3	-15.3	-21.3	-27.1	-4.6	-3.9	-2.8	-7.5
PRIMARY PRODUCTS	-1.3	-1.4	-1.5	-1.5	-0.1	-0.1	-0.1	0.3	-4.7	-4.5	-4.9	-6.2
AGRICULTURAL PRODUCTS	-1.2	-1.2	-1.2	-1.3	0.3	-0.1	-0.3	0.3	-2.7	-2.8	-3.5	-4.8
MINING PRODUCTS	-0.2	-0.2	-0.2	-0.3	-0.5	-0.2	0.0	-0.3	-2.3	-1.9	-1.7	-1.8
NON-FERROUS METALS	0.0	-0.1	-0.1	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.2
FUELS	-0.2	-0.2	-0.1	-0.1	-0.5	-0.2	0.0	-0.2	-1.9	-1.6	-1.5	-1.4
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.1	-0.5	-0.2	0.0	-0.2	-1.6	-1.4	-1.3	-1.1
NON-AGRICULT. RAW MAT.	0.2	0.1	0.1	0.1	0.2	0.1	0.1	0.2	0.2	0.2	0.2	0.3
MANUFACTURED PRODUCTS	-8.4	-8.8	-7.2	-9.3	-11.1	-15.0	-21.1	-27.2	0.1	0.6	2.0	-1.3
MACHINERY	0.3	0.4	2.2	1.7	-1.5	-2.1	-2.7	-5.2	2.0	3.1	4.8	4.9
OFFICE/TELECOM. EQUIP	-0.9	-1.1	-1.3	-1.7	-1.3	-1.6	-2.2	-4.1	1.0	1.1	1.3	1.4
POWER/NON-ELECT. MACH	1.4	1.9	4.0	4.1	0.4	0.3	0.7	0.6	0.9	1.7	3.4	3.1
ELECT. MACH./APPARATU	-0.2	-0.4	-0.6	-0.7	-0.6	-1.0	-1.3	-1.7	0.2	0.1	0.2	0.3
TRANSPORT EQUIPMENT	0.4	1.3	2.0	2.2	0.8	1.6	2.3	1.5	0.6	1.1	2.0	2.1
AUTOMOTIVE PRODUCTS	0.5	1.0	1.4	0.8	0.0	0.1	0.6	0.1	0.4	0.9	1.6	1.3
CHEMICALS	0.1	-0.1	-0.2	-0.4	1.1	0.5	0.2	0.6	0.4	0.3	0.3	0.4
MEDICAL/PHARM. PROD.	0.0	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	0.1	0.0	0.0	-0.1
PLASTICS	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.1	0.2	0.3	0.3	0.3
OTHER MANUFACTURED PROD.	-9.3	-10.5	-11.3	-13.2	-11.3	-15.0	-20.7	-24.2	-2.8	-3.9	-5.1	-8.5
TEXTILES AND CLOTHING	-4.2	-4.2	-4.8	-5.2	-3.9	-4.9	-6.5	-6.6	-2.8	-3.8	-5.4	-7.1
IRON AND STEEL	0.3	0.4	1.2	0.4	0.0	0.1	-0.1	-0.1	0.7	0.9	2.2	1.5
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	-0.2	-0.3	-0.2	-0.3	-0.2	-0.3	-0.4	-0.6	0.1	-0.1	-0.2	-0.2
OTHER PRODUCTS	0.3	0.3	0.3	0.4	-0.1	-0.2	-0.1	-0.2	0.1	0.1	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	37	41	58	54	31	27	26	23	60	70	84	68
PRIMARY PRODUCTS	28	22	17	32	92	92	91	125	8	10	14	13
AGRICULTURAL PRODUCTS	20	14	14	24	160	86	57	143	0	0	0	2
MINING PRODUCTS	33	33	33	40	29	67	100	50	4	14	23	22
NON-FERROUS METALS		0	0	50	100	100	100	100	100	100	100	33
FUELS	0	0	0	50	0	50	100	33	5	11	17	18
PETROLEUM/PETR. PR					0	50	100	33	6	13	19	21
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	36	41	59	55	26	23	23	19	102	108	117	92
MACHINERY	115	116	163	137	42	38	47	32	433	543	469	345
OFFICE/TELECOM. EQUIP	25	27	35	39	13	16	24	15	600	467	317	240
POWER/NON-ELECT. MACH	567	575	900	920	200	160	200	167	1000	950	1800	875
ELECT. MACH./APPARATU	60	43	40	46	14	9	13	11	200	133	150	150
TRANSPORT EQUIPMENT	300	750	2100	2300	900	900	867	475			2100	2200
AUTOMOTIVE PRODUCTS						200	700	200				
CHEMICALS	114	86	75	64	467	225	140	186	180	160	150	157
MEDICAL/PHARM. PROD.	100	50	50	50	0	0	0	0		100	100	0
PLASTICS												
OTHER MANUFACTURED PROD.	8	8	14	10	5	4	4	3	47	43	48	36
TEXTILES AND CLOTHING	2	2	2	2	0	0	0	0	18	17	16	15
IRON AND STEEL				500	100			0	275	550	833	475
PAPER/ARTIC. OF PAPER	100	100	100	100	100	100	100	50				
NON-METAL. MIN. MANUF	0	0	33	25	0	0	0	0	200	50	33	50
OTHER PRODUCTS	400	400	400	500	0	33	50	33			100	100

Annex

TABLE 11.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	12.0	10.7	9.2	9.6	7.3	5.7	3.8	3.4	44.3	38.2	32.6	30.5
AGRICULTURAL PRODUCTS	10.0	8.3	7.2	7.4	3.0	3.3	2.4	2.0	23.5	21.4	20.0	21.0
MINING PRODUCTS	2.0	1.8	1.5	2.2	4.3	2.8	1.4	1.7	20.9	16.8	12.6	9.9
NON-FERROUS METALS	0.0	0.6	0.5	0.9	0.6	0.5	0.3	0.3	0.9	0.8	0.6	1.3
FUELS	1.3	1.2	0.5	0.9	3.0	1.9	0.7	0.9	17.4	13.7	10.3	7.3
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	3.0	1.9	0.7	0.9	14.8	12.2	9.1	6.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	87.3	88.7	90.8	89.6	91.5	92.9	95.5	95.7	55.7	61.1	66.9	69.1
MACHINERY	13.3	14.9	17.9	20.0	15.9	16.1	17.7	21.7	5.2	5.3	7.4	8.6
OFFICE/TELECOM. EQUIP	8.0	8.9	10.3	12.2	9.1	9.0	10.1	13.7	1.7	2.3	3.4	4.3
POWER/NON-ELECT. MACH	2.0	2.4	2.6	2.2	2.4	2.4	2.4	2.6	0.9	1.5	1.1	1.7
ELECT. MACH./APPARATU	3.3	4.2	5.1	5.7	4.3	5.2	5.2	5.4	1.7	2.3	2.3	2.6
TRANSPORT EQUIPMENT	1.3	1.2	0.5	0.4	0.6	0.9	1.0	1.1	0.0	0.0	0.6	0.4
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.5	0.3	0.3	0.0	0.0	0.0	0.0
CHEMICALS	4.7	4.2	4.1	4.8	1.8	1.9	1.7	2.0	4.3	3.8	3.4	3.0
MEDICAL/PHARM. PROD.	0.7	1.2	1.0	0.9	0.6	0.5	0.3	0.3	0.0	0.8	0.6	0.4
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	67.3	67.9	67.7	63.9	72.6	73.9	74.7	71.1	46.1	51.9	56.0	56.7
TEXTILES AND CLOTHING	28.7	25.6	25.1	23.0	23.8	23.2	22.6	18.9	29.6	35.1	36.6	36.1
IRON AND STEEL	0.0	0.0	0.0	0.4	0.6	0.0	0.3	0.3	3.5	1.5	1.7	1.7
PAPER/ARTIC. OF PAPER	0.7	0.6	0.5	0.4	0.6	0.5	0.3	0.6	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.3	1.8	1.5	1.7	1.2	1.4	1.4	1.7	0.9	1.5	1.7	1.7
OTHER PRODUCTS	0.7	0.6	0.5	0.4	0.6	1.4	0.7	0.9	0.0	0.0	0.6	0.4
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	8.9	5.8	2.7	5.6	21.6	19.0	13.3	19.0	5.8	5.4	5.4	5.7
AGRICULTURAL PRODUCTS	5.4	2.9	1.8	3.2	15.7	10.3	5.3	12.7	0.0	0.0	0.0	0.6
MINING PRODUCTS	1.8	1.4	0.9	1.6	3.9	6.9	5.3	3.8	1.4	3.3	3.4	3.2
NON-FERROUS METALS	0.0	0.0	0.0	0.8	2.0	1.7	1.3	1.3	1.4	1.1	0.7	0.6
FUELS	0.0	0.0	0.0	0.8	0.0	3.4	2.7	1.3	1.4	2.2	2.0	1.9
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.8	0.0	3.4	2.7	1.3	1.4	2.2	2.0	1.9
NON-AGRICULT. RAW MAT.	3.6	1.4	0.9	0.8	3.9	1.7	1.3	2.5	2.9	2.2	1.4	1.9
MANUFACTURED PRODUCTS	83.9	88.4	92.9	90.4	76.5	79.3	85.3	79.7	94.2	93.5	93.2	93.7
MACHINERY	41.1	42.0	50.4	50.4	21.6	22.4	32.0	30.4	37.7	41.3	41.5	43.7
OFFICE/TELECOM. EQUIP	5.4	5.8	6.2	8.8	3.9	5.2	9.3	8.9	17.4	15.2	12.9	15.2
POWER/NON-ELECT. MACH	30.4	33.3	39.8	36.8	15.7	13.8	18.7	19.0	14.5	20.7	24.5	22.2
ELECT. MACH./APPARATU	5.4	4.3	3.5	4.8	2.0	1.7	2.7	2.5	5.8	4.3	4.1	5.7
TRANSPORT EQUIPMENT	10.7	21.7	18.6	18.4	17.6	31.0	34.7	24.1	8.7	12.0	14.3	13.9
AUTOMOTIVE PRODUCTS	8.9	14.5	12.4	6.4	0.0	3.4	9.3	2.5	5.8	9.8	10.9	8.2
CHEMICALS	14.3	8.7	5.3	5.6	27.5	15.5	9.3	16.5	13.0	8.7	6.1	7.0
MEDICAL/PHARM. PROD.	1.8	1.4	0.9	0.8	0.0	0.0	0.0	0.0	1.4	1.1	0.7	0.0
PLASTICS	1.8	1.4	0.9	1.6	3.9	3.4	2.7	1.3	2.9	3.3	2.0	1.9
OTHER MANUFACTURED PROD.	14.3	13.0	16.8	12.0	11.8	10.3	10.7	8.9	36.2	31.5	32.0	29.7
TEXTILES AND CLOTHING	1.8	1.4	0.9	0.8	0.0	0.0	0.0	0.0	8.7	8.7	6.8	8.2
IRON AND STEEL	5.4	5.8	10.6	4.0	2.0	1.7	0.0	0.0	15.9	12.0	17.0	12.0
PAPER/ARTIC. OF PAPER	1.8	1.4	0.9	0.8	2.0	1.7	1.3	1.3	1.4	1.1	0.7	0.6
NON-METAL. MIN. MANUF	0.0	0.0	0.9	0.8	0.0	0.0	0.0	0.0	2.9	1.1	0.7	1.3
OTHER PRODUCTS	7.1	5.8	3.5	4.0	0.0	1.7	1.3	1.3	1.4	1.1	0.7	0.6

Annex

TABLE 11.4 - IMPORTS AND EXPORTS GROWTH RATES WITH CHINA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	41.5	12.0	16.1	17.9	28.1	28.7	36.5	21.5	21.1	13.9	33.6	33.1
PRIMARY PRODUCTS	12.5	0.0	0.0	22.2	-7.7	0.0	-8.3	9.1	4.1	-2.0	14.0	24.6
AGRICULTURAL PRODUCTS	15.4	-6.7	0.0	21.4	-16.7	40.0	0.0	0.0	22.7	3.7	25.0	40.0
MINING PRODUCTS	0.0	0.0	0.0	66.7	0.0	-14.3	-33.3	50.0	-11.1	-8.3	0.0	4.5
NON-FERROUS METALS			0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	200.0
FUELS	100.0	0.0	-50.0	100.0	-16.7	-20.0	-50.0	50.0	-16.7	-10.0	0.0	-5.6
PETROLEUM/PETR. PR					-16.7	-20.0	-50.0	50.0	-19.0	-5.9	0.0	-12.5
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	47.2	13.7	18.8	16.4	31.6	30.7	40.3	21.8	42.2	25.0	46.2	37.6
MACHINERY	42.9	25.0	40.0	31.4	36.8	30.8	50.0	49.0	50.0	16.7	85.7	53.8
OFFICE/TELECOM. EQUIP	20.0	25.0	33.3	40.0	50.0	26.7	52.6	65.5	100.0	50.0	100.0	66.7
POWER/NON-ELECT. MACH	50.0	33.3	25.0	0.0	33.3	25.0	40.0	28.6	0.0	100.0	0.0	100.0
ELECT. MACH./APPARATU	150.0	40.0	42.9	30.0	40.0	57.1	36.4	26.7	100.0	50.0	33.3	50.0
TRANSPORT EQUIPMENT	100.0	0.0	-50.0	0.0	0.0	100.0	50.0	33.3				0.0
AUTOMOTIVE PRODUCTS							0.0	0.0				
CHEMICALS	16.7	0.0	14.3	37.5	0.0	33.3	25.0	40.0	25.0	0.0	20.0	16.7
MEDICAL/PHARM. PROD.	0.0	100.0	0.0	0.0		0.0	0.0	0.0			0.0	0.0
PLASTICS												
OTHER MANUFACTURED PROD.	50.7	12.9	15.8	11.4	30.8	31.1	37.8	15.8	43.2	28.3	44.1	34.7
TEXTILES AND CLOTHING	48.3	0.0	14.0	8.2	14.7	25.6	32.7	1.5	36.0	35.3	39.1	31.3
IRON AND STEEL					0.0-100.0			0.0	33.3	-50.0	50.0	33.3
PAPER/ARTIC. OF PAPER		0.0	0.0	0.0		0.0	0.0	100.0				
NON-METAL. MIN. MANUF	100.0	50.0	0.0	33.3	0.0	50.0	33.3	50.0	0.0	100.0	50.0	33.3
OTHER PRODUCTS	0.0	0.0	0.0	0.0	0.0	200.0	-33.3	50.0	-100.0			0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	5.7	23.2	63.8	10.6	34.2	13.7	29.3	5.3	43.8	33.3	59.8	7.5
PRIMARY PRODUCTS	-16.7	-20.0	-25.0	133.3	10.0	0.0	-9.1	50.0	33.3	25.0	60.0	12.5
AGRICULTURAL PRODUCTS	-25.0	-33.3	0.0	100.0	0.0	-25.0	-33.3	150.0				
MINING PRODUCTS	0.0	0.0	0.0	100.0	100.0	100.0	0.0	-25.0	0.0	200.0	66.7	0.0
NON-FERROUS METALS						0.0	0.0	0.0		0.0	0.0	0.0
FUELS							0.0	-50.0		100.0	50.0	0.0
PETROLEUM/PETR. PR							0.0	-50.0		100.0	50.0	0.0
NON-AGRICULT. RAW MAT.	100.0	-50.0	0.0	0.0	100.0	-50.0	0.0	100.0	0.0	0.0	0.0	50.0
MANUFACTURED PRODUCTS	4.4	29.8	72.1	7.6	44.4	17.9	39.1	-1.6	44.4	32.3	59.3	8.0
MACHINERY	-4.2	26.1	96.6	10.5	22.2	18.2	84.6	0.0	44.4	46.2	60.5	13.1
OFFICE/TELECOM. EQUIP	50.0	33.3	75.0	57.1	0.0	50.0	133.3	0.0	50.0	16.7	35.7	26.3
POWER/NON-ELECT. MACH	-10.5	35.3	95.7	2.2	33.3	0.0	75.0	7.1	42.9	90.0	89.5	-2.8
ELECT. MACH./APPARATU	50.0	0.0	33.3	50.0	0.0	0.0	100.0	0.0	33.3	0.0	50.0	50.0
TRANSPORT EQUIPMENT	20.0	150.0	40.0	9.5	50.0	100.0	44.4	-26.9	100.0	83.3	90.9	4.8
AUTOMOTIVE PRODUCTS	150.0	100.0	40.0	-42.9			250.0	-71.4	100.0	125.0	77.8	-18.8
CHEMICALS	60.0	-25.0	0.0	16.7	75.0	-35.7	-22.2	85.7	50.0	-11.1	12.5	22.2
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0					0.0	0.0	0.0-100.0	
PLASTICS	0.0	0.0	0.0	100.0	100.0	0.0	0.0	-50.0	0.0	50.0	0.0	0.0
OTHER MANUFACTURED PROD.	0.0	12.5	111.1	-21.1	50.0	0.0	33.3	-12.5	38.9	16.0	62.1	0.0
TEXTILES AND CLOTHING		0.0	0.0	0.0					50.0	33.3	25.0	30.0
IRON AND STEEL	50.0	33.3	200.0	-58.3		0.0-100.0			37.5	0.0	127.3	-24.0
PAPER/ARTIC. OF PAPER		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-100.0			0.0					100.0	-50.0	0.0	100.0
OTHER PRODUCTS	100.0	0.0	0.0	25.0			0.0	0.0	0.0	0.0	0.0	0.0

Annex

TABLE 12.1 - IMPORTS AND EXPORTS WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	19.9	22.4	25.7	29.9	24.5	29.0	37.6	45.7	25.6	24.3	29.1	32.1
PRIMARY PRODUCTS	4.6	5.4	5.1	5.7	3.7	4.0	4.4	5.1	18.3	16.5	18.0	18.1
AGRICULTURAL PRODUCTS	4.4	5.0	4.7	4.5	2.9	3.2	3.5	4.0	5.5	5.6	6.8	7.4
MINING PRODUCTS	0.2	0.3	0.4	0.5	0.8	0.7	0.9	1.1	12.8	10.9	11.2	10.7
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1	0.4	0.3	0.3	0.4
FUELS	0.1	0.1	0.2	0.2	0.7	0.6	0.8	1.0	11.2	9.5	9.9	9.1
PETROLEUM/PETR. PR	0.0	0.1	0.1	0.1	0.7	0.6	0.7	0.9	5.8	4.6	4.5	4.1
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	15.0	16.7	20.1	23.6	20.4	24.6	32.7	39.9	6.9	7.3	10.4	13.2
MACHINERY	6.5	7.4	9.9	12.6	12.4	15.1	20.6	26.7	2.8	3.1	4.4	6.5
OFFICE/TELECOM. EQUIP	5.5	6.4	8.6	10.8	11.1	13.5	18.6	24.3	1.6	1.9	3.0	4.8
POWER/NON-ELECT. MACH	0.4	0.4	0.5	0.6	0.5	0.5	0.6	0.8	0.6	0.6	0.7	0.8
ELECT. MACH./APPARATU	0.6	0.7	0.9	1.2	0.8	1.1	1.4	1.7	0.6	0.6	0.8	0.9
TRANSPORT EQUIPMENT	0.3	0.4	0.6	0.6	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1
AUTOMOTIVE PRODUCTS	0.1	0.1	0.2	0.2	0.0	0.1	0.1	0.1	0.0	0.0	0.1	0.1
CHEMICALS	0.3	0.4	0.4	0.5	0.5	0.6	0.7	0.8	0.5	0.5	0.6	0.7
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1
OTHER MANUFACTURED PROD.	7.8	8.4	9.2	10.0	7.3	8.8	11.2	12.1	3.4	3.6	5.2	5.9
TEXTILES AND CLOTHING	3.4	3.6	3.7	3.8	3.3	4.0	4.8	5.0	0.6	0.8	1.0	1.2
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.1	0.1	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.4	0.4	0.3	0.5	0.3	0.3	0.4	0.4	0.3	0.2	0.3	0.3
OTHER PRODUCTS	0.3	0.4	0.5	0.6	0.4	0.4	0.6	0.7	0.5	0.5	0.6	0.7
	EXPORTS (BN ECU)											
ALL PRODUCTS	17.3	19.3	22.9	27.8	16.8	18.5	24.2	27.0	30.4	31.4	42.1	51.1
PRIMARY PRODUCTS	1.4	1.6	2.3	2.2	1.9	2.1	2.5	3.0	1.0	1.1	1.5	1.6
AGRICULTURAL PRODUCTS	1.0	1.1	1.2	1.3	1.2	1.3	1.5	1.9	0.2	0.2	0.3	0.3
MINING PRODUCTS	0.4	0.4	1.1	0.9	0.5	0.5	0.8	0.8	0.6	0.7	0.9	1.1
NON-FERROUS METALS	0.2	0.2	0.3	0.3	0.1	0.1	0.1	0.2	0.4	0.4	0.5	0.7
FUELS	0.1	0.1	0.5	0.4	0.3	0.3	0.5	0.5	0.1	0.2	0.3	0.3
PETROLEUM/PETR. PR	0.1	0.1	0.5	0.4	0.3	0.3	0.5	0.5	0.1	0.2	0.3	0.3
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.3
MANUFACTURED PRODUCTS	15.1	16.6	19.8	24.5	14.3	15.7	20.9	23.2	28.8	29.6	39.9	48.4
MACHINERY	6.9	7.3	9.1	10.9	7.7	8.4	11.3	14.0	15.5	16.0	21.7	27.6
OFFICE/TELECOM. EQUIP	1.9	2.0	2.9	3.6	4.9	5.2	7.3	9.4	5.9	6.6	9.7	13.0
POWER/NON-ELECT. MACH	4.0	4.1	4.7	5.5	2.2	2.6	3.0	3.4	7.1	6.8	8.3	9.9
ELECT. MACH./APPARATU	1.0	1.2	1.5	1.7	0.6	0.7	1.0	1.2	2.5	2.6	3.7	4.7
TRANSPORT EQUIPMENT	2.0	2.5	2.7	3.8	2.6	3.1	4.3	3.4	4.7	4.7	7.2	8.2
AUTOMOTIVE PRODUCTS	0.9	1.0	1.5	1.9	0.2	0.2	0.3	0.2	3.5	3.4	5.0	5.8
CHEMICALS	2.0	2.3	2.6	3.2	1.5	1.6	2.0	2.2	2.0	2.2	2.8	3.4
MEDICAL/PHARM. PROD.	0.3	0.3	0.4	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1
PLASTICS	0.3	0.4	0.5	0.6	0.5	0.4	0.6	0.6	0.7	0.8	1.0	1.2
OTHER MANUFACTURED PROD.	3.7	4.2	5.0	6.0	2.5	2.6	3.2	3.6	6.5	6.7	8.2	9.3
TEXTILES AND CLOTHING	0.3	0.4	0.4	0.6	0.2	0.2	0.2	0.2	0.6	0.6	0.7	0.7
IRON AND STEEL	0.6	0.5	0.7	0.8	0.1	0.1	0.1	0.2	2.6	2.4	2.8	3.0
PAPER/ARTIC. OF PAPER	0.2	0.3	0.3	0.3	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.4
NON-METAL. MIN. MANUF	0.8	0.7	0.9	1.0	0.2	0.2	0.2	0.2	0.5	0.5	0.6	0.8
OTHER PRODUCTS	0.8	1.1	0.9	1.1	0.6	0.6	0.8	0.8	0.6	0.6	0.8	1.0

Annex

TABLE 12.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-2.6	-3.1	-2.8	-2.1	-7.7	-10.5	-13.4	-18.7	4.8	7.1	13.0	19.0
PRIMARY PRODUCTS	-3.2	-3.8	-2.8	-3.5	-1.8	-1.9	-1.9	-2.1	-17.3	-15.4	-16.5	-16.5
AGRICULTURAL PRODUCTS	-3.4	-3.9	-3.5	-3.2	-1.7	-1.9	-2.0	-2.1	-5.3	-5.4	-6.5	-7.1
MINING PRODUCTS	0.2	0.1	0.7	0.4	-0.3	-0.2	-0.1	-0.3	-12.2	-10.2	-10.3	-9.6
NON-FERROUS METALS	0.1	0.1	0.2	0.2	0.1	0.1	0.0	0.1	0.0	0.1	0.2	0.3
FUELS	0.0	0.0	0.3	0.2	-0.4	-0.3	-0.3	-0.5	-11.1	-9.3	-9.6	-8.8
PETROLEUM/PETR. PR	0.1	0.0	0.4	0.3	-0.4	-0.3	-0.2	-0.4	-5.7	-4.4	-4.2	-3.8
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.3
MANUFACTURED PRODUCTS	0.1	-0.1	-0.3	0.9	-6.1	-8.9	-11.8	-16.7	21.9	22.3	29.5	35.2
MACHINERY	0.4	-0.1	-0.8	-1.7	-4.7	-6.7	-9.3	-12.7	12.7	12.9	17.3	21.1
OFFICE/TELECOM. EQUIP	-3.6	-4.4	-5.7	-7.2	-6.2	-8.3	-11.3	-14.9	4.3	4.7	6.7	8.2
POWER/NON-ELECT. MACH	3.6	3.7	4.2	4.9	1.7	2.1	2.4	2.6	6.5	6.2	7.6	9.1
ELECT. MACH./APPARATU	0.4	0.5	0.6	0.5	-0.2	-0.4	-0.4	-0.5	1.9	2.0	2.9	3.8
TRANSPORT EQUIPMENT	1.7	2.1	2.1	3.2	2.5	3.0	4.1	3.2	4.6	4.6	7.1	8.1
AUTOMOTIVE PRODUCTS	0.8	0.9	1.3	1.7	0.2	0.1	0.2	0.1	3.5	3.4	4.9	5.7
CHEMICALS	1.7	1.9	2.2	2.7	1.0	1.0	1.3	1.4	1.5	1.7	2.2	2.7
MEDICAL/PHARM. PROD.	0.3	0.3	0.4	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1
PLASTICS	0.3	0.4	0.5	0.6	0.5	0.4	0.6	0.6	0.7	0.8	1.0	1.1
OTHER MANUFACTURED PROD.	-4.1	-4.2	-4.2	-4.0	-4.8	-6.2	-8.0	-8.5	3.1	3.1	3.0	3.4
TEXTILES AND CLOTHING	-3.1	-3.2	-3.3	-3.2	-3.1	-3.8	-4.6	-4.8	0.0	-0.2	-0.3	-0.5
IRON AND STEEL	0.6	0.5	0.7	0.8	0.1	0.1	0.0	0.1	2.5	2.3	2.7	2.9
PAPER/ARTIC. OF PAPER	0.2	0.3	0.2	0.2	0.2	0.2	0.1	0.2	0.3	0.3	0.3	0.4
NON-METAL. MIN. MANUF	0.4	0.3	0.6	0.5	-0.1	-0.1	-0.2	-0.2	0.2	0.3	0.3	0.5
OTHER PRODUCTS	0.5	0.7	0.4	0.5	0.2	0.2	0.2	0.1	0.1	0.1	0.2	0.3
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	87	86	89	93	69	64	64	59	119	129	145	159
PRIMARY PRODUCTS	30	30	45	39	51	53	57	59	5	7	8	9
AGRICULTURAL PRODUCTS	23	22	26	29	41	41	43	48	4	4	4	4
MINING PRODUCTS	200	133	275	180	63	71	89	73	5	6	8	10
NON-FERROUS METALS	200	200	300	300			100	200	100	133	167	175
FUELS	100	100	250	200	43	50	63	50	1	2	3	3
PETROLEUM/PETR. PR			100	500	43	50	71	56	2	4	7	7
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	101	99	99	104	70	64	64	58	417	405	384	367
MACHINERY	106	99	92	87	62	56	55	52	554	516	493	425
OFFICE/TELECOM. EQUIP	35	31	34	33	44	39	39	39	369	347	323	271
POWER/NON-ELECT. MACH	1000	1025	940	917	440	520	500	425	1183	1133	1186	1238
ELECT. MACH./APPARATU	167	171	167	142	75	64	71	71	417	433	463	522
TRANSPORT EQUIPMENT	667	625	450	633	2600	3100	2150	1700	4700	4700	7200	8200
AUTOMOTIVE PRODUCTS	900	1000	750	950		200	300	200			5000	5800
CHEMICALS	667	575	650	640	300	267	286	275	400	440	467	486
MEDICAL/PHARM. PROD.												
PLASTICS												1200
OTHER MANUFACTURED PROD.	47	50	54	60	34	30	29	30	191	186	158	158
TEXTILES AND CLOTHING	9	11	11	16	6	5	4	4	100	75	70	58
IRON AND STEEL									2600	2400	2800	3000
PAPER/ARTIC. OF PAPER			300	300								
NON-METAL. MIN. MANUF	200	175	300	200	67	67	50	50	167	250	200	267
OTHER PRODUCTS	267	275	180	183	150	150	133	114	120	120	133	143

Annex

TABLE 12.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	23.1	24.1	19.8	19.1	15.1	13.8	11.7	11.2	71.5	67.9	61.9	56.4
AGRICULTURAL PRODUCTS	22.1	22.3	18.3	15.1	11.8	11.0	9.3	8.8	21.5	23.0	23.4	23.1
MINING PRODUCTS	1.0	1.3	1.6	1.7	3.3	2.4	2.4	2.4	50.0	44.9	38.5	33.3
NON-FERROUS METALS	0.5	0.4	0.4	0.3	0.0	0.0	0.3	0.2	1.6	1.2	1.0	1.2
FUELS	0.5	0.4	0.8	0.7	2.9	2.1	2.1	2.2	43.7	39.1	34.0	28.3
PETROLEUM/PETR. PR	0.0	0.4	0.4	0.3	2.9	2.1	1.9	2.0	22.7	18.9	15.5	12.8
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	75.4	74.6	78.2	78.9	83.3	84.8	87.0	87.3	27.0	30.0	35.7	41.1
MACHINERY	32.7	33.0	38.5	42.1	50.6	52.1	54.8	58.4	10.9	12.8	15.1	20.2
OFFICE/TELECOM. EQUIP	27.6	28.6	33.5	36.1	45.3	46.6	49.5	53.2	6.3	7.8	10.3	15.0
POWER/NON-ELECT. MACH	2.0	1.8	1.9	2.0	2.0	1.7	1.6	1.8	2.3	2.5	2.4	2.5
ELECT. MACH./APPARATU	3.0	3.1	3.5	4.0	3.3	3.8	3.7	3.7	2.3	2.5	2.7	2.8
TRANSPORT EQUIPMENT	1.5	1.8	2.3	2.0	0.4	0.3	0.5	0.4	0.4	0.4	0.3	0.3
AUTOMOTIVE PRODUCTS	0.5	0.4	0.8	0.7	0.0	0.3	0.3	0.2	0.0	0.0	0.3	0.3
CHEMICALS	1.5	1.8	1.6	1.7	2.0	2.1	1.9	1.8	2.0	2.1	2.1	2.2
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3
OTHER MANUFACTURED PROD.	39.2	37.5	35.8	33.4	29.8	30.3	29.8	26.5	13.3	14.8	17.9	18.4
TEXTILES AND CLOTHING	17.1	16.1	14.4	12.7	13.5	13.8	12.8	10.9	2.3	3.3	3.4	3.7
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.2	0.4	0.4	0.3	0.3
PAPER/ARTIC. OF PAPER	0.0	0.0	0.4	0.3	0.0	0.0	0.3	0.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.0	1.8	1.2	1.7	1.2	1.0	1.1	0.9	1.2	0.8	1.0	0.9
OTHER PRODUCTS	1.5	1.8	1.9	2.0	1.6	1.4	1.6	1.5	2.0	2.1	2.1	2.2
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	8.1	8.3	10.0	7.9	11.3	11.4	10.3	11.1	3.3	3.5	3.6	3.1
AGRICULTURAL PRODUCTS	5.8	5.7	5.2	4.7	7.1	7.0	6.2	7.0	0.7	0.6	0.7	0.6
MINING PRODUCTS	2.3	2.1	4.8	3.2	3.0	2.7	3.3	3.0	2.0	2.2	2.1	2.2
NON-FERROUS METALS	1.2	1.0	1.3	1.1	0.6	0.5	0.4	0.7	1.3	1.3	1.2	1.4
FUELS	0.6	0.5	2.2	1.4	1.8	1.6	2.1	1.9	0.3	0.6	0.7	0.6
PETROLEUM/PETR. PR	0.6	0.5	2.2	1.4	1.8	1.6	2.1	1.9	0.3	0.6	0.7	0.6
NON-AGRICULT. RAW MAT.	0.6	0.5	0.4	0.4	1.2	1.1	0.8	1.1	0.7	0.6	0.5	0.6
MANUFACTURED PRODUCTS	87.3	86.0	86.5	88.1	85.1	84.9	86.4	85.9	94.7	94.3	94.8	94.7
MACHINERY	39.9	37.8	39.7	39.2	45.8	45.4	46.7	51.9	51.0	51.0	51.5	54.0
OFFICE/TELECOM. EQUIP	11.0	10.4	12.7	12.9	29.2	28.1	30.2	34.8	19.4	21.0	23.0	25.4
POWER/NON-ELECT. MACH	23.1	21.2	20.5	19.8	13.1	14.1	12.4	12.6	23.4	21.7	19.7	19.4
ELECT. MACH./APPARATU	5.8	6.2	6.6	6.1	3.6	3.8	4.1	4.4	8.2	8.3	8.8	9.2
TRANSPORT EQUIPMENT	11.6	13.0	11.8	13.7	15.5	16.8	17.8	12.6	15.5	15.0	17.1	16.0
AUTOMOTIVE PRODUCTS	5.2	5.2	6.6	6.8	1.2	1.1	1.2	0.7	11.5	10.8	11.9	11.4
CHEMICALS	11.6	11.9	11.4	11.5	8.9	8.6	8.3	8.1	6.6	7.0	6.7	6.7
MEDICAL/PHARM. PROD.	1.7	1.6	1.7	1.4	0.6	0.5	0.4	0.4	0.0	0.0	0.2	0.2
PLASTICS	1.7	2.1	2.2	2.2	3.0	2.2	2.5	2.2	2.3	2.5	2.4	2.3
OTHER MANUFACTURED PROD.	21.4	21.8	21.8	21.6	14.9	14.1	13.2	13.3	21.4	21.3	19.5	18.2
TEXTILES AND CLOTHING	1.7	2.1	1.7	2.2	1.2	1.1	0.8	0.7	2.0	1.9	1.7	1.4
IRON AND STEEL	3.5	2.6	3.1	2.9	0.6	0.5	0.4	0.7	8.6	7.6	6.7	5.9
PAPER/ARTIC. OF PAPER	1.2	1.6	1.3	1.1	1.2	1.1	0.8	1.1	1.0	1.0	0.7	0.8
NON-METAL. MIN. MANUF	4.6	3.6	3.9	3.6	1.2	1.1	0.8	0.7	1.6	1.6	1.4	1.6
OTHER PRODUCTS	4.6	5.7	3.9	4.0	3.6	3.2	3.3	3.0	2.0	1.9	1.9	2.0

Annex

TABLE 12.4 - IMPORTS AND EXPORTS GROWTH RATES WITH ASEAN, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	19.2	12.6	14.7	16.3	9.4	18.4	29.7	21.5	11.3	-5.1	19.8	10.3
PRIMARY PRODUCTS	-6.1	17.4	-5.6	11.8	-7.5	8.1	10.0	15.9	4.0	-9.8	9.1	0.6
AGRICULTURAL PRODUCTS	-2.2	13.6	-6.0	-4.3	11.5	10.3	9.4	14.3	12.2	1.8	21.4	8.8
MINING PRODUCTS	-33.3	50.0	33.3	25.0	-46.7	-12.5	28.6	22.2	1.6	-14.8	2.8	-4.5
NON-FERROUS METALS	0.0	0.0	0.0	0.0	-100.0			0.0	-20.0	-25.0	0.0	33.3
FUELS	0.0	0.0	100.0	0.0	-50.0	-14.3	33.3	25.0	0.9	-15.2	4.2	-8.1
PETROLEUM/PETR. PR	-100.0		0.0	0.0	-50.0	-14.3	16.7	28.6	-9.4	-20.7	-2.2	-8.9
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	28.2	11.3	20.4	17.4	14.0	20.6	32.9	22.0	38.0	5.8	42.5	26.9
MACHINERY	25.0	13.8	33.8	27.3	13.8	21.8	36.4	29.6	64.7	10.7	41.9	47.7
OFFICE/TELECOM. EQUIP	25.0	16.4	34.4	25.6	15.6	21.6	37.8	30.6	60.0	18.7	57.9	60.0
POWER/NON-ELECT. MACH	33.3	0.0	25.0	20.0	0.0	0.0	20.0	33.3	50.0	0.0	16.7	14.3
ELECT. MACH./APPARATU	20.0	16.7	28.6	33.3	14.3	37.5	27.3	21.4	100.0	0.0	33.3	12.5
TRANSPORT EQUIPMENT	0.0	33.3	50.0	0.0	0.0	0.0	100.0	0.0		0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	100.0	0.0	-100.0		0.0	0.0				0.0
CHEMICALS	50.0	33.3	0.0	25.0	25.0	20.0	16.7	14.3	25.0	0.0	20.0	16.7
MEDICAL/PHARM. PROD.												
PLASTICS					-100.0							
OTHER MANUFACTURED PROD.	30.0	7.7	9.5	8.7	12.3	20.5	27.3	8.0	21.4	5.9	44.4	13.5
TEXTILES AND CLOTHING	36.0	5.9	2.8	2.7	6.5	21.2	20.0	4.2	20.0	33.3	25.0	20.0
IRON AND STEEL					-100.0			0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER				0.0				0.0				
NON-METAL. MIN. MANUF	33.3	0.0	-25.0	66.7	50.0	0.0	33.3	0.0	0.0	-33.3	50.0	0.0
OTHER PRODUCTS	50.0	33.3	25.0	20.0	-20.0	0.0	50.0	16.7	25.0	0.0	20.0	16.7
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	7.5	11.6	18.7	21.4	12.8	10.1	30.8	11.6	17.4	3.3	34.1	21.4
PRIMARY PRODUCTS	7.7	14.3	43.7	-4.3	11.8	10.5	19.0	20.0	11.1	10.0	36.4	6.7
AGRICULTURAL PRODUCTS	11.1	10.0	9.1	8.3	9.1	8.3	15.4	26.7	0.0	0.0	50.0	0.0
MINING PRODUCTS	0.0	0.0	175.0	-18.2	25.0	0.0	60.0	0.0	20.0	16.7	28.6	22.2
NON-FERROUS METALS	0.0	0.0	50.0	0.0	0.0	0.0	0.0	100.0	0.0	0.0	25.0	40.0
FUELS	0.0	0.0	400.0	-20.0	50.0	0.0	66.7	0.0	0.0	100.0	50.0	0.0
PETROLEUM/PETR. PR	0.0	0.0	400.0	-20.0	50.0	0.0	66.7	0.0	0.0	100.0	50.0	0.0
NON-AGRICULT. RAW MAT.		0.0	0.0	0.0	0.0	0.0	0.0	50.0	0.0	0.0	0.0	50.0
MANUFACTURED PRODUCTS	10.2	9.9	19.3	23.7	12.6	9.8	33.1	11.0	17.1	2.8	34.8	21.3
MACHINERY	13.1	5.8	24.7	19.8	8.5	9.1	34.5	23.9	25.0	3.2	35.6	27.2
OFFICE/TELECOM. EQUIP	11.8	5.3	45.0	24.1	6.5	6.1	40.4	28.8	25.5	11.9	47.0	34.0
POWER/NON-ELECT. MACH	11.1	2.5	14.6	17.0	10.0	18.2	15.4	13.3	22.4	-4.2	22.1	19.3
ELECT. MACH./APPARATU	25.0	20.0	25.0	13.3	20.0	16.7	42.9	20.0	31.6	4.0	42.3	27.0
TRANSPORT EQUIPMENT	0.0	25.0	8.0	40.7	23.8	19.2	38.7	-20.9	-4.1	0.0	53.2	13.9
AUTOMOTIVE PRODUCTS	-10.0	11.1	50.0	26.7	0.0	0.0	50.0	-33.3	-7.9	-2.9	47.1	16.0
CHEMICALS	0.0	15.0	13.0	23.1	7.1	6.7	25.0	10.0	11.1	10.0	27.3	21.4
MEDICAL/PHARM. PROD.	0.0	0.0	33.3	0.0	0.0	0.0	0.0	0.0				0.0
PLASTICS	0.0	33.3	25.0	20.0	25.0	-20.0	50.0	0.0	0.0	14.3	25.0	20.0
OTHER MANUFACTURED PROD.	5.7	13.5	19.0	20.0	19.0	4.0	23.1	12.5	20.4	3.1	22.4	13.4
TEXTILES AND CLOTHING	0.0	33.3	0.0	50.0	0.0	0.0	0.0	0.0	20.0	0.0	16.7	0.0
IRON AND STEEL	20.0	-16.7	40.0	14.3	0.0	0.0	0.0	100.0	18.2	-7.7	16.7	7.1
PAPER/ARTIC. OF PAPER	0.0	50.0	0.0	0.0	0.0	0.0	0.0	50.0	50.0	0.0	0.0	33.3
NON-METAL. MIN. MANUF	14.3	-12.5	28.6	11.1	0.0	0.0	0.0	0.0	25.0	0.0	20.0	33.3
OTHER PRODUCTS	-20.0	37.5	-18.2	22.2	20.0	0.0	33.3	0.0	20.0	0.0	33.3	25.0

Annex

TABLE 13.1 - IMPORTS AND EXPORTS WITH THE 4 NIE'S OF ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	30.5	29.7	31.2	33.5	50.0	50.1	57.3	62.8	22.0	20.2	23.0	26.3
PRIMARY PRODUCTS	0.6	0.6	0.5	0.6	0.9	1.0	1.2	1.2	6.1	5.7	6.3	6.4
AGRICULTURAL PRODUCTS	0.5	0.5	0.4	0.4	0.7	0.6	0.7	0.7	4.1	4.1	4.6	4.7
MINING PRODUCTS	0.1	0.1	0.1	0.1	0.2	0.3	0.4	0.4	2.0	1.6	1.6	1.6
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.2	0.2	0.2	0.3
FUELS	0.0	0.0	0.0	0.0	0.1	0.2	0.3	0.3	1.5	1.2	1.1	1.0
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.1	0.2	0.3	0.3	1.5	1.2	1.1	1.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	29.6	28.7	30.1	32.3	48.2	48.2	55.0	60.3	15.5	14.0	16.2	19.2
MACHINERY	13.2	13.2	14.5	17.1	20.1	21.8	27.7	32.9	4.3	4.1	5.4	7.7
OFFICE/TELECOM. EQUIP	10.3	10.5	11.4	13.0	15.7	17.1	22.4	27.0	2.5	2.6	3.8	5.9
POWER/NON-ELECT. MACH	1.0	1.0	0.9	1.1	2.0	2.1	2.4	2.7	0.9	0.8	0.8	0.9
ELECT. MACH./APPARATU	2.0	1.7	2.1	3.0	2.4	2.5	2.9	3.2	0.8	0.7	0.8	1.0
TRANSPORT EQUIPMENT	1.4	1.5	2.1	2.1	2.1	1.7	2.0	2.7	0.3	0.3	0.4	0.5
AUTOMOTIVE PRODUCTS	0.4	0.7	0.7	0.9	1.4	1.1	1.2	1.9	0.1	0.1	0.1	0.1
CHEMICALS	0.7	0.8	0.8	0.9	1.0	1.0	1.1	1.2	0.9	0.8	1.0	1.2
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1	0.1	0.1
PLASTICS	0.2	0.3	0.3	0.4	0.4	0.3	0.4	0.4	0.3	0.2	0.3	0.4
OTHER MANUFACTURED PROD.	14.3	13.3	12.7	12.1	25.0	23.7	24.2	23.5	9.9	8.8	9.4	9.8
TEXTILES AND CLOTHING	5.7	5.0	4.9	4.5	9.7	9.3	9.7	9.6	3.4	3.1	3.0	3.0
IRON AND STEEL	0.1	0.2	0.1	0.1	0.6	0.6	0.5	0.7	1.6	1.3	1.6	1.6
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.1	0.0	0.1	0.1
NON-METAL. MIN. MANUF	0.4	0.4	0.3	0.4	0.5	0.5	0.6	0.5	0.5	0.5	0.4	0.4
OTHER PRODUCTS	0.4	0.4	0.5	0.6	0.9	0.9	1.1	1.2	0.5	0.4	0.5	0.7
	EXPORTS (BN ECU)											
ALL PRODUCTS	25.7	27.6	34.0	40.7	36.8	37.4	44.9	50.5	53.9	55.9	68.6	79.1
PRIMARY PRODUCTS	2.8	2.9	3.8	4.0	8.3	7.7	8.4	9.2	2.9	3.1	3.6	4.2
AGRICULTURAL PRODUCTS	1.9	2.0	2.4	2.7	5.1	4.9	5.3	6.0	0.8	0.8	0.9	1.0
MINING PRODUCTS	0.8	0.8	1.3	1.3	2.6	2.1	2.5	2.5	1.8	1.9	2.3	2.7
NON-FERROUS METALS	0.4	0.4	0.6	0.7	0.6	0.5	0.5	0.5	0.9	1.0	1.2	1.4
FUELS	0.1	0.1	0.3	0.3	1.1	1.1	1.2	1.2	0.7	0.7	0.9	1.1
PETROLEUM/PETR. PR	0.1	0.1	0.3	0.3	0.8	0.8	1.0	1.0	0.6	0.6	0.9	1.1
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.7	0.7	0.6	0.8	0.4	0.3	0.4	0.4
MANUFACTURED PRODUCTS	21.3	22.9	28.7	35.0	26.9	27.9	34.8	38.9	50.1	51.9	63.6	72.9
MACHINERY	8.2	8.4	10.5	12.6	12.1	12.7	16.1	19.4	26.7	27.4	34.1	40.8
OFFICE/TELECOM. EQUIP	2.0	2.1	2.9	3.6	6.5	7.3	9.7	11.8	11.8	12.6	16.5	19.8
POWER/NON-ELECT. MACH	5.0	5.1	6.0	7.0	4.2	4.0	4.6	5.3	10.3	10.1	11.5	13.6
ELECT. MACH./APPARATU	1.2	1.3	1.6	2.0	1.4	1.4	1.9	2.2	4.6	4.7	6.1	7.3
TRANSPORT EQUIPMENT	2.4	2.9	3.4	4.5	5.0	5.5	7.1	6.7	4.3	5.4	6.9	6.7
AUTOMOTIVE PRODUCTS	1.3	1.6	2.0	2.6	1.1	1.9	2.2	1.9	2.6	3.6	4.4	4.0
CHEMICALS	3.6	3.7	4.4	5.4	4.2	4.0	4.7	5.3	5.2	5.3	6.2	7.5
MEDICAL/PHARM. PROD.	0.5	0.6	0.6	0.7	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
PLASTICS	0.6	0.7	0.9	1.1	1.3	1.1	1.3	1.5	1.5	1.6	2.0	2.5
OTHER MANUFACTURED PROD.	7.0	7.8	10.0	12.2	5.6	5.6	6.9	7.5	13.9	13.8	16.3	18.0
TEXTILES AND CLOTHING	1.3	1.5	1.8	2.4	0.4	0.4	0.5	0.5	2.2	2.2	2.3	2.2
IRON AND STEEL	0.9	0.7	1.3	1.2	0.5	0.2	0.2	0.1	3.5	3.2	3.8	4.2
PAPER/ARTIC. OF PAPER	0.3	0.3	0.4	0.5	0.4	0.4	0.5	0.6	0.8	0.8	0.8	0.9
NON-METAL. MIN. MANUF	1.0	1.2	1.4	1.6	0.5	0.6	0.7	0.8	1.0	1.1	1.3	1.6
OTHER PRODUCTS	1.6	1.8	1.6	1.7	1.6	1.8	1.7	2.3	1.0	1.0	1.4	2.0

Annex

TABLE 13.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE 4 NIE'S OF ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-4.8	-2.1	2.8	7.2	-13.2	-12.7	-12.4	-12.3	31.9	35.7	45.6	52.8
PRIMARY PRODUCTS	2.2	2.3	3.3	3.4	7.4	6.7	7.2	8.0	-3.2	-2.6	-2.7	-2.2
AGRICULTURAL PRODUCTS	1.4	1.5	2.0	2.3	4.4	4.3	4.6	5.3	-3.3	-3.3	-3.7	-3.7
MINING PRODUCTS	0.7	0.7	1.2	1.2	2.4	1.8	2.1	2.1	-0.2	0.3	0.7	1.1
NON-FERROUS METALS	0.4	0.4	0.6	0.7	0.6	0.5	0.4	0.4	0.7	0.8	1.0	1.1
FUELS	0.1	0.1	0.3	0.3	1.0	0.9	0.9	0.9	-0.8	-0.5	-0.2	0.1
PETROLEUM/PETR. PR	0.1	0.1	0.3	0.3	0.7	0.6	0.7	0.7	-0.9	-0.6	-0.2	0.1
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.6	0.6	0.5	0.7	0.4	0.3	0.4	0.4
MANUFACTURED PRODUCTS	-8.3	-5.8	-1.4	2.7	-21.3	-20.3	-20.2	-21.4	34.6	37.9	47.4	53.7
MACHINERY	-5.0	-4.8	-4.0	-4.5	-8.0	-9.1	-11.6	-13.5	22.4	23.3	28.7	33.1
OFFICE/TELECOM. EQUIP	-8.3	-8.4	-8.5	-9.4	-9.2	-9.8	-12.7	-15.2	9.3	10.0	12.7	13.9
POWER/NON-ELECT. MACH	4.0	4.1	5.1	5.9	2.2	1.9	2.2	2.6	9.4	9.3	10.7	12.7
ELECT. MACH./APPARATU	-0.8	-0.4	-0.5	-1.0	-1.0	-1.1	-1.0	-1.0	3.8	4.0	5.3	6.3
TRANSPORT EQUIPMENT	1.0	1.4	1.3	2.4	2.9	3.8	5.1	4.0	4.0	5.1	6.5	6.2
AUTOMOTIVE PRODUCTS	0.9	0.9	1.3	1.7	-0.3	0.8	1.0	0.0	2.5	3.5	4.3	3.9
CHEMICALS	2.9	2.9	3.6	4.5	3.2	3.0	3.6	4.1	4.3	4.5	5.2	6.3
MEDICAL/PHARM. PROD.	0.5	0.6	0.6	0.7	0.2	0.2	0.2	0.1	0.2	0.1	0.1	0.1
PLASTICS	0.4	0.4	0.6	0.7	0.9	0.8	0.9	1.1	1.2	1.4	1.7	2.1
OTHER MANUFACTURED PROD.	-7.3	-5.5	-2.7	0.1	-19.4	-18.1	-17.3	-16.0	4.0	5.0	6.9	8.2
TEXTILES AND CLOTHING	-4.4	-3.5	-3.1	-2.1	-9.3	-8.9	-9.2	-9.1	-1.2	-0.9	-0.7	-0.8
IRON AND STEEL	0.8	0.5	1.2	1.1	-0.1	-0.4	-0.3	-0.6	1.9	1.9	2.2	2.6
PAPER/ARTIC. OF PAPER	0.2	0.2	0.3	0.4	0.3	0.3	0.3	0.4	0.7	0.8	0.7	0.8
NON-METAL. MIN. MANUF	0.6	0.8	1.1	1.2	0.0	0.1	0.1	0.3	0.5	0.6	0.9	1.2
OTHER PRODUCTS	1.2	1.4	1.1	1.1	0.7	0.9	0.6	1.1	0.5	0.6	0.9	1.3
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	84	93	109	121	74	75	78	80	245	277	298	301
PRIMARY PRODUCTS	467	483	760	667	922	770	700	767	48	54	57	66
AGRICULTURAL PRODUCTS	380	400	600	675	729	817	757	857	20	20	20	21
MINING PRODUCTS	800	800	1300	1300	1300	700	625	625	90	119	144	169
NON-FERROUS METALS							500	500	450	500	600	467
FUELS					1100	550	400	400	47	58	82	110
PETROLEUM/PETR. PR					800	400	333	333	40	50	82	110
NON-AGRICULT. RAW MAT.					700	700	600	800				
MANUFACTURED PRODUCTS	72	80	95	108	56	58	63	65	323	371	393	380
MACHINERY	62	64	72	74	60	58	58	59	621	668	631	530
OFFICE/TELECOM. EQUIP	19	20	25	28	41	43	43	44	472	485	434	336
POWER/NON-ELECT. MACH	500	510	667	636	210	190	192	196	1144	1263	1438	1511
ELECT. MACH./APPARATU	60	76	76	67	58	56	66	69	575	671	762	730
TRANSPORT EQUIPMENT	171	193	162	214	238	324	355	248	1433	1800	1725	1340
AUTOMOTIVE PRODUCTS	325	229	286	289	79	173	183	100	2600	3600	4400	4000
CHEMICALS	514	463	550	600	420	400	427	442	578	662	620	625
MEDICAL/PHARM. PROD.								200		200	200	200
PLASTICS	300	233	300	275	325	367	325	375	500	800	667	625
OTHER MANUFACTURED PROD.	49	59	79	101	22	24	29	32	140	157	173	184
TEXTILES AND CLOTHING	23	30	37	53	4	4	5	5	65	71	77	73
IRON AND STEEL	900	350	1300	1200	83	33	40	14	219	246	238	263
PAPER/ARTIC. OF PAPER	300	300	400	500	400	400	250	300	800		800	900
NON-METAL. MIN. MANUF	250	300	467	400	100	120	117	160	200	220	325	400
OTHER PRODUCTS	400	450	320	283	178	200	155	192	200	250	280	286

Annex

TABLE 13.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE 4 NIE'S OF ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	2.0	2.0	1.6	1.8	1.8	2.0	2.1	1.9	27.7	28.2	27.4	24.3
AGRICULTURAL PRODUCTS	1.6	1.7	1.3	1.2	1.4	1.2	1.2	1.1	18.6	20.3	20.0	17.9
MINING PRODUCTS	0.3	0.3	0.3	0.3	0.4	0.6	0.7	0.6	9.1	7.9	7.0	6.1
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.2	0.9	1.0	0.9	1.1
FUELS	0.0	0.0	0.0	0.0	0.2	0.4	0.5	0.5	6.8	5.9	4.8	3.8
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.2	0.4	0.5	0.5	6.8	5.9	4.8	3.8
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	97.0	96.6	96.5	96.4	96.4	96.2	96.0	96.0	70.5	69.3	70.4	73.0
MACHINERY	43.3	44.4	46.5	51.0	40.2	43.5	48.3	52.4	19.5	20.3	23.5	29.3
OFFICE/TELECOM. EQUIP	33.8	35.4	36.5	38.8	31.4	34.1	39.1	43.0	11.4	12.9	16.5	22.4
POWER/NON-ELECT. MACH	3.3	3.4	2.9	3.3	4.0	4.2	4.2	4.3	4.1	4.0	3.5	3.4
ELECT. MACH./APPARATU	6.6	5.7	6.7	9.0	4.8	5.0	5.1	5.1	3.6	3.5	3.5	3.8
TRANSPORT EQUIPMENT	4.6	5.1	6.7	6.3	4.2	3.4	3.5	4.3	1.4	1.5	1.7	1.9
AUTOMOTIVE PRODUCTS	1.3	2.4	2.2	2.7	2.8	2.2	2.1	3.0	0.5	0.5	0.4	0.4
CHEMICALS	2.3	2.7	2.6	2.7	2.0	2.0	1.9	1.9	4.1	4.0	4.3	4.6
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.5	0.4	0.4
PLASTICS	0.7	1.0	1.0	1.2	0.8	0.6	0.7	0.6	1.4	1.0	1.3	1.5
OTHER MANUFACTURED PROD.	46.9	44.8	40.7	36.1	50.0	47.3	42.2	37.4	45.0	43.6	40.9	37.3
TEXTILES AND CLOTHING	18.7	16.8	15.7	13.4	19.4	18.6	16.9	15.3	15.5	15.3	13.0	11.4
IRON AND STEEL	0.3	0.7	0.3	0.3	1.2	1.2	0.9	1.1	7.3	6.4	7.0	6.1
PAPER/ARTIC. OF PAPER	0.3	0.3	0.3	0.3	0.2	0.2	0.3	0.3	0.5	0.0	0.4	0.4
NON-METAL. MIN. MANUF	1.3	1.3	1.0	1.2	1.0	1.0	1.0	0.8	2.3	2.5	1.7	1.5
OTHER PRODUCTS	1.3	1.3	1.6	1.8	1.8	1.8	1.9	1.9	2.3	2.0	2.2	2.7
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	10.9	10.5	11.2	9.8	22.6	20.6	18.7	18.2	5.4	5.5	5.2	5.3
AGRICULTURAL PRODUCTS	7.4	7.2	7.1	6.6	13.9	13.1	11.8	11.9	1.5	1.4	1.3	1.3
MINING PRODUCTS	3.1	2.9	3.8	3.2	7.1	5.6	5.6	5.0	3.3	3.4	3.4	3.4
NON-FERROUS METALS	1.6	1.4	1.8	1.7	1.6	1.3	1.1	1.0	1.7	1.8	1.7	1.8
FUELS	0.4	0.4	0.9	0.7	3.0	2.9	2.7	2.4	1.3	1.3	1.3	1.4
PETROLEUM/PETR. PR	0.4	0.4	0.9	0.7	2.2	2.1	2.2	2.0	1.1	1.1	1.3	1.4
NON-AGRICULT. RAW MAT.	0.4	0.4	0.3	0.2	1.9	1.9	1.3	1.6	0.7	0.5	0.6	0.5
MANUFACTURED PRODUCTS	82.9	83.0	84.4	86.0	73.1	74.6	77.5	77.0	92.9	92.8	92.7	92.2
MACHINERY	31.9	30.4	30.9	31.0	32.9	34.0	35.9	38.4	49.5	49.0	49.7	51.6
OFFICE/TELECOM. EQUIP	7.8	7.6	8.5	8.8	17.7	19.5	21.6	23.4	21.9	22.5	24.1	25.0
POWER/NON-ELECT. MACH	19.5	18.5	17.6	17.2	11.4	10.7	10.2	10.5	19.1	18.1	16.8	17.2
ELECT. MACH./APPARATU	4.7	4.7	4.7	4.9	3.8	3.7	4.2	4.4	8.5	8.4	8.9	9.2
TRANSPORT EQUIPMENT	9.3	10.5	10.0	11.1	13.6	14.7	15.8	13.3	8.0	9.7	10.1	8.5
AUTOMOTIVE PRODUCTS	5.1	5.8	5.9	6.4	3.0	5.1	4.9	3.8	4.8	6.4	6.4	5.1
CHEMICALS	14.0	13.4	12.9	13.3	11.4	10.7	10.5	10.5	9.6	9.5	9.0	9.5
MEDICAL/PHARM. PROD.	1.9	2.2	1.8	1.7	0.5	0.5	0.4	0.4	0.4	0.4	0.3	0.3
PLASTICS	2.3	2.5	2.6	2.7	3.5	2.9	2.9	3.0	2.8	2.9	2.9	3.2
OTHER MANUFACTURED PROD.	27.2	28.3	29.4	30.0	15.2	15.0	15.4	14.9	25.8	24.7	23.8	22.8
TEXTILES AND CLOTHING	5.1	5.4	5.3	5.9	1.1	1.1	1.1	1.0	4.1	3.9	3.4	2.8
IRON AND STEEL	3.5	2.5	3.8	2.9	1.4	0.5	0.4	0.2	6.5	5.7	5.5	5.3
PAPER/ARTIC. OF PAPER	1.2	1.1	1.2	1.2	1.1	1.1	1.1	1.2	1.5	1.4	1.2	1.1
NON-METAL. MIN. MANUF	3.9	4.3	4.1	3.9	1.4	1.6	1.6	1.6	1.9	2.0	1.9	2.0
OTHER PRODUCTS	6.2	6.5	4.7	4.2	4.3	4.8	3.8	4.6	1.9	1.8	2.0	2.5

Annex

TABLE 13.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE 4 NIE'S OF ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	16.0	-2.6	5.1	7.4	0.8	0.2	14.4	9.6	7.8	-8.2	13.9	14.3
PRIMARY PRODUCTS	0.0	0.0	-16.7	20.0	-10.0	11.1	20.0	0.0	3.4	-6.6	10.5	1.6
AGRICULTURAL PRODUCTS	0.0	0.0	-20.0	0.0	0.0	-14.3	16.7	0.0	17.1	0.0	12.2	2.2
MINING PRODUCTS	0.0	0.0	0.0	0.0	0.0	50.0	33.3	0.0	-16.7	-20.0	0.0	0.0
NON-FERROUS METALS								0.0	0.0	0.0	0.0	50.0
FUELS					-50.0	100.0	50.0	0.0	-16.7	-20.0	-8.3	-9.1
PETROLEUM/PETR. PR					-50.0	100.0	50.0	0.0	-16.7	-20.0	-8.3	-9.1
NON-AGRICULT. RAW MAT.	-100.0				0.0	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	16.5	-3.0	4.9	7.3	1.0	0.0	14.1	9.6	11.5	-9.7	15.7	18.5
MACHINERY	14.8	0.0	9.8	17.9	4.1	8.5	27.1	18.8	19.4	-4.7	31.7	42.6
OFFICE/TELECOM. EQUIP	14.4	1.9	8.6	14.0	6.1	8.9	31.0	20.5	19.0	4.0	46.2	55.3
POWER/NON-ELECT. MACH	11.1	0.0	-10.0	22.2	-4.8	5.0	14.3	12.5	12.5	-11.1	0.0	12.5
ELECT. MACH./APPARATU	25.0	-15.0	23.5	42.9	0.0	4.2	16.0	10.3	14.3	-12.5	14.3	25.0
TRANSPORT EQUIPMENT	55.6	7.1	40.0	0.0	-4.5	-19.0	17.6	35.0	0.0	0.0	33.3	25.0
AUTOMOTIVE PRODUCTS	100.0	75.0	0.0	28.6	0.0	-21.4	9.1	58.3	0.0	0.0	0.0	0.0
CHEMICALS	40.0	14.3	0.0	12.5	25.0	0.0	10.0	9.1	12.5	-11.1	25.0	20.0
MEDICAL/PHARM. PROD.									-100.0		0.0	0.0
PLASTICS	0.0	50.0	0.0	33.3	0.0	-25.0	33.3	0.0	0.0	-33.3	50.0	33.3
OTHER MANUFACTURED PROD.	15.3	-7.0	-4.5	-4.7	-1.6	-5.2	2.1	-2.9	7.6	-11.1	6.8	4.3
TEXTILES AND CLOTHING	16.3	-12.3	-2.0	-8.2	2.1	-4.1	4.3	-1.0	0.0	-8.8	-3.2	0.0
IRON AND STEEL	0.0	100.0	-50.0	0.0	0.0	0.0	-16.7	40.0	23.1	-18.8	23.1	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	100.0	0.0		-100.0		0.0
NON-METAL. MIN. MANUF	0.0	0.0	-25.0	33.3	-16.7	0.0	20.0	-16.7	-16.7	0.0	-20.0	0.0
OTHER PRODUCTS	33.3	0.0	25.0	20.0	0.0	0.0	22.2	9.1	-16.7	-20.0	25.0	40.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	10.3	7.4	23.2	19.7	15.0	1.6	20.1	12.5	21.1	3.7	22.7	15.3
PRIMARY PRODUCTS	27.3	3.6	31.0	5.3	1.2	-7.2	9.1	9.5	7.4	6.9	16.1	16.7
AGRICULTURAL PRODUCTS	26.7	5.3	20.0	12.5	-1.9	-3.9	8.2	13.2	14.3	0.0	12.5	11.1
MINING PRODUCTS	33.3	0.0	62.5	0.0	8.3	-19.2	19.0	0.0	12.5	5.6	21.1	17.4
NON-FERROUS METALS	33.3	0.0	50.0	16.7	20.0	-16.7	0.0	0.0	12.5	11.1	20.0	16.7
FUELS	0.0	0.0	200.0	0.0	0.0	0.0	9.1	0.0	0.0	0.0	28.6	22.2
PETROLEUM/PETR. PR	0.0	0.0	200.0	0.0	0.0	0.0	25.0	0.0	-14.3	0.0	50.0	22.2
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	16.7	0.0	-14.3	33.3	33.3	-25.0	33.3	0.0
MANUFACTURED PRODUCTS	9.2	7.5	25.3	22.0	18.5	3.7	24.7	11.8	22.5	3.6	22.5	14.6
MACHINERY	10.8	2.4	25.0	20.0	11.0	5.0	26.8	20.5	23.6	2.6	24.5	19.6
OFFICE/TELECOM. EQUIP	17.6	5.0	38.1	24.1	6.6	12.3	32.9	21.6	19.2	6.8	31.0	20.0
POWER/NON-ELECT. MACH	8.7	2.0	17.6	16.7	20.0	-4.8	15.0	15.2	28.8	-1.9	13.9	18.3
ELECT. MACH./APPARATU	9.1	8.3	23.1	25.0	7.7	0.0	35.7	15.8	24.3	2.2	29.8	19.7
TRANSPORT EQUIPMENT	9.1	20.8	17.2	32.4	51.5	10.0	29.1	-5.6	26.5	25.6	27.8	-2.9
AUTOMOTIVE PRODUCTS	0.0	23.1	25.0	30.0	10.0	72.7	15.8	-13.6	30.0	38.5	22.2	-9.1
CHEMICALS	12.5	2.8	18.9	22.7	13.5	-4.8	17.5	12.8	15.6	1.9	17.0	21.0
MEDICAL/PHARM. PROD.	25.0	20.0	0.0	16.7	100.0	0.0	0.0	0.0	100.0	0.0	0.0	0.0
PLASTICS	20.0	16.7	28.6	22.2	30.0	-15.4	18.2	15.4	15.4	6.7	25.0	25.0
OTHER MANUFACTURED PROD.	6.1	11.4	28.2	22.0	16.7	0.0	23.2	8.7	21.9	-0.7	18.1	10.4
TEXTILES AND CLOTHING	0.0	15.4	20.0	33.3	33.3	0.0	25.0	0.0	15.8	0.0	4.5	-4.3
IRON AND STEEL	50.0	-22.2	85.7	-7.7	150.0	-60.0	0.0	-50.0	25.0	-8.6	18.7	10.5
PAPER/ARTIC. OF PAPER	50.0	0.0	33.3	25.0	0.0	0.0	25.0	20.0	33.3	0.0	0.0	12.5
NON-METAL. MIN. MANUF	0.0	20.0	16.7	14.3	0.0	20.0	16.7	14.3	25.0	10.0	18.2	23.1
OTHER PRODUCTS	0.0	12.5	-11.1	6.2	45.5	12.5	-5.6	35.3	11.1	0.0	40.0	42.9

Annex

TABLE 14.1 - IMPORTS AND EXPORTS WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	7.7	8.0	9.4	11.0	4.4	5.3	6.8	7.8	2.5	2.1	2.6	3.0
PRIMARY PRODUCTS	1.3	1.3	1.5	1.7	0.6	0.6	0.6	0.8	1.2	1.0	1.1	1.3
AGRICULTURAL PRODUCTS	1.1	1.1	1.2	1.4	0.4	0.4	0.6	0.7	0.5	0.5	0.6	0.8
MINING PRODUCTS	0.2	0.2	0.3	0.3	0.2	0.1	0.1	0.1	0.6	0.5	0.5	0.5
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.1	0.1
PETROLEUM/PETR. PR	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.1	0.1
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	6.3	6.6	7.8	9.2	3.8	4.7	6.2	7.0	1.3	1.2	1.4	1.6
MACHINERY	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.1	0.2	0.2	0.2	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.2	0.3	0.3	0.4	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.1
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	5.7	6.0	7.1	8.3	3.6	4.5	5.9	6.6	1.2	1.1	1.4	1.6
TEXTILES AND CLOTHING	3.9	4.2	5.1	5.8	2.3	3.0	3.7	4.2	0.6	0.5	0.6	0.7
IRON AND STEEL	0.0	0.1	0.0	0.1	0.0	0.1	0.1	0.1	0.1	0.0	0.1	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.6	0.5	0.6	0.7	0.8	0.8	1.2	1.2	0.5	0.5	0.6	0.7
OTHER PRODUCTS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	7.8	7.9	9.3	10.5	2.6	2.4	3.4	2.9	2.9	2.7	3.2	3.2
PRIMARY PRODUCTS	0.6	0.8	0.8	0.8	0.8	0.8	0.7	0.8	0.1	0.1	0.1	0.2
AGRICULTURAL PRODUCTS	0.2	0.2	0.2	0.3	0.3	0.5	0.5	0.5	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.3	0.5	0.5	0.4	0.4	0.2	0.2	0.2	0.0	0.0	0.0	0.1
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.2	0.3	0.3	0.1	0.3	0.1	0.1	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.2	0.3	0.3	0.1	0.3	0.1	0.1	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	6.6	6.7	8.2	9.3	1.8	1.6	2.6	2.1	2.7	2.5	3.0	3.0
MACHINERY	2.2	2.2	2.5	3.1	0.5	0.5	0.9	0.8	1.2	1.1	1.1	1.3
OFFICE/TELECOM. EQUIP	0.2	0.3	0.3	0.4	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.2
POWER/NON-ELECT. MACH	1.7	1.7	1.8	2.4	0.3	0.3	0.6	0.5	0.8	0.8	0.8	0.9
ELECT. MACH./APPARATU	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2
TRANSPORT EQUIPMENT	0.5	0.5	0.8	1.0	0.2	0.2	0.9	0.4	0.6	0.6	0.9	0.6
AUTOMOTIVE PRODUCTS	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.5	0.5	0.8	0.5
CHEMICALS	0.9	1.0	1.1	1.3	0.7	0.5	0.5	0.5	0.2	0.2	0.3	0.3
MEDICAL/PHARM. PROD.	0.2	0.2	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	2.8	2.8	3.6	3.7	0.4	0.3	0.3	0.4	0.6	0.6	0.7	0.7
TEXTILES AND CLOTHING	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1
IRON AND STEEL	0.4	0.4	0.5	0.6	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.3
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.7	1.5	2.2	2.2	0.0	0.0	0.1	0.1	0.0	0.0	0.1	0.0
OTHER PRODUCTS	0.6	0.4	0.3	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0

Annex

TABLE 14.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	0.1	-0.1	-0.1	-0.5	-1.8	-2.9	-3.4	-4.9	0.4	0.6	0.6	0.2
PRIMARY PRODUCTS	-0.7	-0.5	-0.7	-0.9	0.2	0.2	0.1	0.0	-1.1	-0.9	-1.0	-1.1
AGRICULTURAL PRODUCTS	-0.9	-0.9	-1.0	-1.1	-0.1	0.1	-0.1	-0.2	-0.5	-0.5	-0.6	-0.8
MINING PRODUCTS	0.1	0.3	0.2	0.1	0.2	0.1	0.1	0.1	-0.6	-0.5	-0.5	-0.4
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.1	0.2	0.2	0.0	0.2	0.0	0.1	-0.1	-0.1	-0.1	-0.1	-0.1
PETROLEUM/PETR. PR	0.1	0.2	0.2	0.0	0.2	0.0	0.1	-0.1	-0.1	-0.1	-0.1	-0.1
NON-AGRICULT. RAW MAT.	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
MANUFACTURED PRODUCTS	0.3	0.1	0.4	0.1	-2.0	-3.1	-3.6	-4.9	1.4	1.3	1.6	1.4
MACHINERY	2.0	2.0	2.3	2.8	0.4	0.4	0.8	0.6	1.2	1.1	1.1	1.3
OFFICE/TELECOM. EQUIP	0.1	0.2	0.3	0.3	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.2
POWER/NON-ELECT. MACH	1.6	1.6	1.6	2.2	0.3	0.3	0.6	0.4	0.8	0.8	0.8	0.9
ELECT. MACH./APPARATU	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2
TRANSPORT EQUIPMENT	0.4	0.3	0.6	0.8	0.2	0.2	0.9	0.3	0.6	0.6	0.9	0.6
AUTOMOTIVE PRODUCTS	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.5	0.5	0.8	0.5
CHEMICALS	0.7	0.7	0.8	0.9	0.6	0.4	0.3	0.3	0.2	0.2	0.3	0.2
MEDICAL/PHARM. PROD.	0.2	0.2	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	-2.9	-3.2	-3.5	-4.6	-3.2	-4.2	-5.6	-6.2	-0.6	-0.5	-0.7	-0.9
TEXTILES AND CLOTHING	-3.8	-4.1	-5.0	-5.7	-2.3	-3.0	-3.7	-4.2	-0.5	-0.4	-0.5	-0.6
IRON AND STEEL	0.4	0.3	0.5	0.5	0.0	-0.1	-0.1	-0.1	0.1	0.2	0.1	0.2
PAPER/ARTIC. OF PAPER	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.1	1.0	1.6	1.5	-0.8	-0.8	-1.1	-1.1	-0.5	-0.5	-0.5	-0.7
OTHER PRODUCTS	0.5	0.3	0.2	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	101	99	99	95	59	45	50	37	116	129	123	107
PRIMARY PRODUCTS	46	62	53	47	133	133	117	100	8	10	9	15
AGRICULTURAL PRODUCTS	18	18	17	21	75	125	83	71	0	0	0	0
MINING PRODUCTS	150	250	167	133	200	200	200	200	0	0	0	20
NON-FERROUS METALS												
FUELS	200	300	300	100	300	100		0	0	0	0	0
PETROLEUM/PETR. PR	200	300	300	100	300	100		0	0	0	0	0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	105	102	105	101	47	34	42	30	208	208	214	188
MACHINERY	1100	1100	1250	1033	500	500	900	400				
OFFICE/TELECOM. EQUIP	200	300		400				200				
POWER/NON-ELECT. MACH	1700	1700	900	1200				500				
ELECT. MACH./APPARATU												
TRANSPORT EQUIPMENT	500	250	400	500				400				
AUTOMOTIVE PRODUCTS			100	200								
CHEMICALS	450	333	367	325	700	500	250	250				300
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	49	47	51	45	11	7	5	6	50	55	50	44
TEXTILES AND CLOTHING	3	2	2	2	0	0	0	0	17	20	17	14
IRON AND STEEL		400		600		0	0	0	200		200	300
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	283	300	367	314	0	0	8	8	0	0	17	0
OTHER PRODUCTS	600	400	300	400								

Annex

TABLE 14.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	16.9	16.3	16.0	15.5	13.6	11.3	8.8	10.3	48.0	47.6	42.3	43.3
AGRICULTURAL PRODUCTS	14.3	13.8	12.8	12.7	9.1	7.5	8.8	9.0	20.0	23.8	23.1	26.7
MINING PRODUCTS	2.6	2.5	3.2	2.7	4.5	1.9	1.5	1.3	24.0	23.8	19.2	16.7
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	1.3	1.3	1.1	0.9	2.3	1.9	0.0	1.3	4.0	4.8	3.8	3.3
PETROLEUM/PETR. PR	1.3	1.3	1.1	0.9	2.3	1.9	0.0	1.3	4.0	4.8	3.8	3.3
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	81.8	82.5	83.0	83.6	86.4	88.7	91.2	89.7	52.0	57.1	53.8	53.3
MACHINERY	2.6	2.5	2.1	2.7	2.3	1.9	1.5	2.6	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	1.3	1.3	0.0	0.9	0.0	0.0	0.0	1.3	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	1.3	1.3	2.1	1.8	0.0	0.0	0.0	1.3	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	1.3	2.5	2.1	1.8	0.0	0.0	0.0	1.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	1.1	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	2.6	3.8	3.2	3.6	2.3	1.9	2.9	2.6	0.0	0.0	0.0	3.3
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	74.0	75.0	75.5	75.5	81.8	84.9	86.8	84.6	48.0	52.4	53.8	53.3
TEXTILES AND CLOTHING	50.6	52.5	54.3	52.7	52.3	56.6	54.4	53.8	24.0	23.8	23.1	23.3
IRON AND STEEL	0.0	1.3	0.0	0.9	0.0	1.9	1.5	1.3	4.0	0.0	3.8	3.3
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	7.8	6.3	6.4	6.4	18.2	15.1	17.6	15.4	20.0	23.8	23.1	23.3
OTHER PRODUCTS	1.3	1.3	1.1	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	7.7	10.1	8.6	7.6	30.8	33.3	20.6	27.6	3.4	3.7	3.1	6.3
AGRICULTURAL PRODUCTS	2.6	2.5	2.2	2.9	11.5	20.8	14.7	17.2	0.0	0.0	0.0	0.0
MINING PRODUCTS	3.8	6.3	5.4	3.8	15.4	8.3	5.9	6.9	0.0	0.0	0.0	3.1
NON-FERROUS METALS	1.3	1.3	1.1	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	2.6	3.8	3.2	1.0	11.5	4.2	2.9	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	2.6	3.8	3.2	1.0	11.5	4.2	2.9	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	1.3	1.3	1.1	1.0	3.8	4.2	2.9	3.4	3.4	3.7	3.1	3.1
MANUFACTURED PRODUCTS	84.6	84.8	88.2	88.6	69.2	66.7	76.5	72.4	93.1	92.6	93.8	93.8
MACHINERY	28.2	27.8	26.9	29.5	19.2	20.8	26.5	27.6	41.4	40.7	34.4	40.6
OFFICE/TELECOM. EQUIP	2.6	3.8	3.2	3.8	3.8	4.2	5.9	6.9	3.4	3.7	3.1	6.3
POWER/NON-ELECT. MACH	21.8	21.5	19.4	22.9	11.5	12.5	17.6	17.2	27.6	29.6	25.0	28.1
ELECT. MACH./APPARATU	3.8	3.8	3.2	2.9	3.8	4.2	2.9	3.4	6.9	7.4	6.3	6.3
TRANSPORT EQUIPMENT	6.4	6.3	8.6	9.5	7.7	8.3	26.5	13.8	20.7	22.2	28.1	18.8
AUTOMOTIVE PRODUCTS	1.3	1.3	1.1	1.9	0.0	0.0	0.0	0.0	17.2	18.5	25.0	15.6
CHEMICALS	11.5	12.7	11.8	12.4	26.9	20.8	14.7	17.2	6.9	7.4	9.4	9.4
MEDICAL/PHARM. PROD.	2.6	2.5	2.2	2.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	1.3	1.3	2.2	1.9	3.8	4.2	2.9	3.4	0.0	3.7	3.1	3.1
OTHER MANUFACTURED PROD.	35.9	35.4	38.7	35.2	15.4	12.5	8.8	13.8	20.7	22.2	21.9	21.9
TEXTILES AND CLOTHING	1.3	1.3	1.1	1.0	0.0	0.0	0.0	0.0	3.4	3.7	3.1	3.1
IRON AND STEEL	5.1	5.1	5.4	5.7	0.0	0.0	0.0	0.0	6.9	7.4	6.3	9.4
PAPER/ARTIC. OF PAPER	1.3	1.3	1.1	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	21.8	19.0	23.7	21.0	0.0	0.0	2.9	3.4	0.0	0.0	3.1	0.0
OTHER PRODUCTS	7.7	5.1	3.2	3.8	3.8	4.2	2.9	3.4	0.0	0.0	0.0	0.0

Annex

TABLE 14.4 - IMPORTS AND EXPORTS GROWTH RATES WITH SOUTH ASIA, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	10.0	3.9	17.5	17.0	4.8	20.5	28.3	14.7	13.6	-16.0	23.8	15.4
PRIMARY PRODUCTS	0.0	0.0	15.4	13.3	-14.3	0.0	0.0	33.3	20.0	-16.7	10.0	18.2
AGRICULTURAL PRODUCTS	0.0	0.0	9.1	16.7	0.0	0.0	50.0	16.7	0.0	0.0	20.0	33.3
MINING PRODUCTS	0.0	0.0	50.0	0.0	0.0	-50.0	0.0	0.0	20.0	-16.7	0.0	0.0
NON-FERROUS METALS												
FUELS	0.0	0.0	0.0	0.0	-50.0	0.0-100.0			0.0	0.0	0.0	
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	-50.0	0.0-100.0			0.0	0.0	0.0	
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	12.5	4.8	18.2	17.9	8.6	23.7	31.9	12.9	8.3	-7.7	16.7	14.3
MACHINERY	100.0	0.0	0.0	50.0	0.0	0.0	0.0	100.0				
OFFICE/TELECOM. EQUIP	0.0	0.0-100.0										
POWER/NON-ELECT. MACH	0.0	0.0	100.0	0.0								
ELECT. MACH./APPARATU												
TRANSPORT EQUIPMENT	0.0	100.0	0.0	0.0								
AUTOMOTIVE PRODUCTS				0.0								
CHEMICALS	0.0	50.0	0.0	33.3	0.0	0.0	100.0	0.0				
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	9.6	5.3	18.3	16.9	9.1	25.0	31.1	11.9	9.1	-8.3	27.3	14.3
TEXTILES AND CLOTHING	18.2	7.7	21.4	13.7	15.0	30.4	23.3	13.5	50.0	-16.7	20.0	16.7
IRON AND STEEL	-100.0		-100.0		-100.0		0.0	0.0	0.0-100.0			0.0
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	0.0	-16.7	20.0	16.7	0.0	0.0	50.0	0.0	-16.7	0.0	20.0	16.7
OTHER PRODUCTS	0.0	0.0	0.0	0.0								
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-6.0	1.3	17.7	12.9	-16.1	-7.7	41.7	-14.7	7.4	-6.9	18.5	0.0
PRIMARY PRODUCTS	-14.3	33.3	0.0	0.0	-20.0	0.0	-12.5	14.3	0.0	0.0	0.0	100.0
AGRICULTURAL PRODUCTS	0.0	0.0	0.0	50.0	-40.0	66.7	0.0	0.0				
MINING PRODUCTS	-25.0	66.7	0.0	-20.0	0.0	-50.0	0.0	0.0	-100.0			
NON-FERROUS METALS	0.0	0.0	0.0	0.0								
FUELS	0.0	50.0	0.0	-66.7	200.0	-66.7	0.0-100.0					
PETROLEUM/PETR. PR	0.0	50.0	0.0	-66.7	200.0	-66.7	0.0-100.0					
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	-2.9	1.5	22.4	13.4	-10.0	-11.1	62.5	-19.2	3.8	-7.4	20.0	0.0
MACHINERY	0.0	0.0	13.6	24.0	-16.7	0.0	80.0	-11.1	20.0	-8.3	0.0	18.2
OFFICE/TELECOM. EQUIP	0.0	50.0	0.0	33.3	0.0	0.0	100.0	0.0	-50.0	0.0	0.0	100.0
POWER/NON-ELECT. MACH	0.0	0.0	5.9	33.3	-25.0	0.0	100.0	-16.7	14.3	0.0	0.0	12.5
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	-16.7	0.0	60.0	25.0	-33.3	0.0	350.0	-55.6	0.0	0.0	50.0	-33.3
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	100.0					25.0	0.0	60.0	-37.5
CHEMICALS	-10.0	11.1	10.0	18.2	16.7	-28.6	0.0	0.0	0.0	0.0	50.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	50.0								
PLASTICS	0.0	0.0	100.0	0.0	0.0	0.0	0.0	0.0	-100.0		0.0	0.0
OTHER MANUFACTURED PROD.	-3.4	0.0	28.6	2.8	-20.0	-25.0	0.0	33.3	-14.3	0.0	16.7	0.0
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0					0.0	0.0	0.0	0.0
IRON AND STEEL	-20.0	0.0	25.0	20.0					-33.3	0.0	0.0	50.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0								
NON-METAL. MIN. MANUF	0.0	-11.8	46.7	0.0				0.0				-100.0
OTHER PRODUCTS	-14.3	-33.3	-25.0	33.3	0.0	0.0	0.0	0.0				

Annex

TABLE 15.1 - IMPORTS AND EXPORTS WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
IMPORTS (BN ECU)												
ALL PRODUCTS	14.0	12.8	12.4	11.5	10.7	9.9	10.0	9.4	20.5	19.8	20.2	20.2
PRIMARY PRODUCTS	12.0	10.5	10.3	9.2	10.4	9.4	9.3	8.5	20.2	19.6	19.9	19.8
AGRICULTURAL PRODUCTS	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MINING PRODUCTS	11.9	10.4	10.2	9.2	10.3	9.4	9.3	8.5	20.2	19.6	19.9	19.8
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.2	0.3	0.3
FUELS	11.9	10.4	10.2	9.1	10.3	9.4	9.2	8.5	19.9	19.4	19.6	19.5
PETROLEUM/PETR. PR	11.5	10.2	10.0	8.9	10.3	9.3	9.1	8.3	17.8	17.3	17.5	17.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	1.7	2.0	1.9	2.1	0.3	0.4	0.6	0.8	0.3	0.2	0.2	0.3
MACHINERY	0.4	0.5	0.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.2	0.3	0.3	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.4	0.6	0.4	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.4	0.3	0.3	0.4	0.1	0.1	0.2	0.4	0.2	0.2	0.2	0.3
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.2	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	0.5	0.5	0.6	0.6	0.2	0.3	0.4	0.4	0.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	0.2	0.2	0.2	0.2	0.1	0.3	0.4	0.4	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.3	0.3	0.1	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1
EXPORTS (BN ECU)												
ALL PRODUCTS	17.3	18.9	20.1	19.8	8.2	8.5	9.0	8.1	6.0	7.5	7.6	6.2
PRIMARY PRODUCTS	2.6	2.7	2.9	3.0	1.1	0.9	1.1	1.1	0.0	0.1	0.1	0.0
AGRICULTURAL PRODUCTS	2.2	2.3	2.2	2.4	0.8	0.8	0.9	0.9	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.4	0.4	0.6	0.5	0.2	0.1	0.2	0.2	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.2	0.2	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
FUELS	0.2	0.1	0.2	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.1	0.1	0.2	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	12.1	14.1	15.9	16.0	6.6	7.1	7.5	6.5	6.0	7.4	7.5	6.1
MACHINERY	3.7	4.5	5.0	4.9	2.1	2.1	2.3	2.0	1.7	2.1	2.1	1.9
OFFICE/TELECOM. EQUIP	0.6	0.6	0.7	0.7	0.4	0.3	0.4	0.3	0.8	0.7	0.8	0.7
POWER/NON-ELECT. MACH	2.2	2.9	3.2	3.0	1.4	1.5	1.6	1.4	0.6	0.9	0.8	0.8
ELECT. MACH./APPARATU	0.8	1.0	1.1	1.1	0.3	0.3	0.3	0.3	0.3	0.4	0.4	0.4
TRANSPORT EQUIPMENT	2.2	2.4	3.3	3.2	2.7	3.1	3.1	2.1	2.6	3.3	3.5	2.8
AUTOMOTIVE PRODUCTS	1.3	1.3	1.2	1.3	1.8	2.0	2.0	1.4	2.4	3.2	3.2	2.6
CHEMICALS	1.8	1.9	2.2	2.1	0.4	0.3	0.4	0.4	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.5	0.5	0.6	0.6	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	4.3	5.1	5.4	5.4	1.5	1.6	1.6	2.0	1.6	1.9	1.7	1.4
TEXTILES AND CLOTHING	0.6	0.7	0.8	0.8	0.3	0.3	0.3	0.3	0.4	0.5	0.5	0.4
IRON AND STEEL	0.6	0.6	0.6	0.6	0.1	0.1	0.0	0.0	0.4	0.6	0.3	0.3
PAPER/ARTIC. OF PAPER	0.2	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.5	0.6	0.6	0.7	0.0	0.0	0.1	0.1	0.0	0.1	0.1	0.1
OTHER PRODUCTS	2.6	2.1	1.3	0.9	0.5	0.4	0.5	0.5	0.0	0.0	0.0	0.0

Annex

TABLE 15.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
TRADE BALANCES (BN ECU)												
ALL PRODUCTS	3.3	6.1	7.7	8.3	-2.5	-1.4	-1.0	-1.3	-14.5	-12.3	-12.6	-14.0
PRIMARY PRODUCTS	-9.4	-7.8	-7.4	-6.2	-9.3	-8.5	-8.2	-7.4	-20.2	-19.5	-19.8	-19.8
AGRICULTURAL PRODUCTS	2.2	2.3	2.1	2.3	0.8	0.8	0.9	0.9	0.0	0.0	0.0	0.0
MINING PRODUCTS	-11.5	-10.0	-9.6	-8.7	-10.1	-9.3	-9.1	-8.3	-20.2	-19.6	-19.9	-19.8
NON-FERROUS METALS	0.2	0.2	0.3	0.3	0.1	0.1	0.1	0.1	-0.2	-0.2	-0.3	-0.3
FUELS	-11.7	-10.3	-10.0	-9.0	-10.2	-9.4	-9.1	-8.5	-19.9	-19.4	-19.6	-19.5
PETROLEUM/PETR. PR	-11.4	-10.1	-9.8	-8.8	-10.2	-9.3	-9.0	-8.3	-17.8	-17.3	-17.5	-17.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	10.4	12.1	14.0	13.9	6.3	6.7	6.9	5.7	5.7	7.2	7.3	5.8
MACHINERY	3.3	4.0	4.4	4.4	2.1	2.1	2.3	2.0	1.7	2.1	2.1	1.9
OFFICE/TELECOM. EQUIP	0.5	0.5	0.5	0.5	0.4	0.3	0.4	0.3	0.8	0.7	0.8	0.7
POWER/NON-ELECT. MACH	2.0	2.6	2.9	2.7	1.4	1.5	1.6	1.4	0.6	0.9	0.8	0.8
ELECT. MACH./APPARATU	0.8	0.9	1.0	1.0	0.3	0.3	0.3	0.3	0.3	0.4	0.4	0.4
TRANSPORT EQUIPMENT	1.8	1.8	2.9	2.6	2.7	3.1	3.1	2.1	2.6	3.3	3.5	2.8
AUTOMOTIVE PRODUCTS	1.3	1.3	1.2	1.3	1.8	2.0	2.0	1.4	2.4	3.2	3.2	2.6
CHEMICALS	1.4	1.6	1.9	1.7	0.3	0.2	0.2	0.0	-0.1	-0.1	-0.1	-0.2
MEDICAL/PHARM. PROD.	0.5	0.5	0.6	0.6	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.8	4.6	4.8	4.8	1.3	1.3	1.2	1.6	1.6	1.9	1.7	1.4
TEXTILES AND CLOTHING	0.4	0.5	0.6	0.6	0.2	0.0	-0.1	-0.1	0.4	0.5	0.5	0.4
IRON AND STEEL	0.6	0.6	0.6	0.6	0.1	0.0	0.0	0.0	0.4	0.6	0.3	0.3
PAPER/ARTIC. OF PAPER	0.2	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.5	0.6	0.6	0.7	0.0	0.0	0.1	0.1	0.0	0.1	0.1	0.1
OTHER PRODUCTS	2.3	1.8	1.2	0.7	0.4	0.3	0.4	0.4	0.0	0.0	-0.1	-0.1
EXPORTS/IMPORTS RATIOS (IN %)												
ALL PRODUCTS	124	148	162	172	77	86	90	86	29	38	38	31
PRIMARY PRODUCTS	22	26	28	33	11	10	12	13	0	1	1	0
AGRICULTURAL PRODUCTS			2200	2400								
MINING PRODUCTS	3	4	6	5	2	1	2	2	0	0	0	0
NON-FERROUS METALS									0	0	0	0
FUELS	2	1	2	1	1	0	1	0	0	0	0	0
PETROLEUM/PETR. PR	1	1	2	1	1	0	1	0	0	0	0	0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	712	705	837	762	2200	1775	1250	813	2000	3700	3750	2033
MACHINERY	925	900	833	980								
OFFICE/TELECOM. EQUIP	600	600	350	350								
POWER/NON-ELECT. MACH	1100	967	1067	1000								
ELECT. MACH./APPARATU		1000	1100	1100								
TRANSPORT EQUIPMENT	550	400	825	533								
AUTOMOTIVE PRODUCTS												
CHEMICALS	450	633	733	525	400	300	200	100	50	50	50	33
MEDICAL/PHARM. PROD.												
PLASTICS	150	150	300	300								
OTHER MANUFACTURED PROD.	860	1020	900	900	750	533	400	500				
TEXTILES AND CLOTHING	300	350	400	400	300	100	75	75				
IRON AND STEEL												
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF												
OTHER PRODUCTS	867	700	1300	450	500	400	500	500			0	0

Annex

TABLE 15.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	85.7	82.0	83.1	80.0	97.2	94.9	93.0	90.4	98.5	99.0	98.5	98.0
AGRICULTURAL PRODUCTS	0.0	0.0	0.8	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MINING PRODUCTS	85.0	81.3	82.3	80.0	96.3	94.9	93.0	90.4	98.5	99.0	98.5	98.0
NON-FERROUS METALS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	1.0	1.5	1.5
FUELS	85.0	81.3	82.3	79.1	96.3	94.9	92.0	90.4	97.1	98.0	97.0	96.5
PETROLEUM/PETR. PR	82.1	79.7	80.6	77.4	96.3	93.9	91.0	88.3	86.8	87.4	86.6	86.1
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	12.1	15.6	15.3	18.3	2.8	4.0	6.0	8.5	1.5	1.0	1.0	1.5
MACHINERY	2.9	3.9	4.8	4.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.7	0.8	1.6	1.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	1.4	2.3	2.4	2.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.8	0.8	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	2.9	4.7	3.2	5.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	2.9	2.3	2.4	3.5	0.9	1.0	2.0	4.3	1.0	1.0	1.0	1.5
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	1.4	1.6	0.8	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.6	3.9	4.8	5.2	1.9	3.0	4.0	4.3	0.0	0.0	0.0	0.0
TEXTILES AND CLOTHING	1.4	1.6	1.6	1.7	0.9	3.0	4.0	4.3	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	2.1	2.3	0.8	1.7	0.9	1.0	1.0	1.1	0.0	0.0	0.5	0.5
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	15.0	14.3	14.4	15.2	13.4	10.6	12.2	13.6	0.0	1.3	1.3	0.0
AGRICULTURAL PRODUCTS	12.7	12.2	10.9	12.1	9.8	9.4	10.0	11.1	0.0	0.0	0.0	0.0
MINING PRODUCTS	2.3	2.1	3.0	2.5	2.4	1.2	2.2	2.5	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.2	1.1	1.5	1.5	1.2	1.2	1.1	1.2	0.0	0.0	0.0	0.0
FUELS	1.2	0.5	1.0	0.5	1.2	0.0	1.1	0.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.6	0.5	1.0	0.5	1.2	0.0	1.1	0.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	69.9	74.6	79.1	80.8	80.5	83.5	83.3	80.2	100.0	98.7	98.7	98.4
MACHINERY	21.4	23.8	24.9	24.7	25.6	24.7	25.6	24.7	28.3	28.0	27.6	30.6
OFFICE/TELECOM. EQUIP	3.5	3.2	3.5	3.5	4.9	3.5	4.4	3.7	13.3	9.3	10.5	11.3
POWER/NON-ELECT. MACH	12.7	15.3	15.9	15.2	17.1	17.6	17.8	17.3	10.0	12.0	10.5	12.9
ELECT. MACH./APPARATU	4.6	5.3	5.5	5.6	3.7	3.5	3.3	3.7	5.0	5.3	5.3	6.5
TRANSPORT EQUIPMENT	12.7	12.7	16.4	16.2	32.9	36.5	34.4	25.9	43.3	44.0	46.1	45.2
AUTOMOTIVE PRODUCTS	7.5	6.9	6.0	6.6	22.0	23.5	22.2	17.3	40.0	42.7	42.1	41.9
CHEMICALS	10.4	10.1	10.9	10.6	4.9	3.5	4.4	4.9	1.7	1.3	1.3	1.6
MEDICAL/PHARM. PROD.	2.9	2.6	3.0	3.0	0.0	1.2	1.1	1.2	0.0	0.0	0.0	0.0
PLASTICS	1.7	1.6	1.5	1.5	1.2	1.2	1.1	1.2	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	24.9	27.0	26.9	27.3	18.3	18.8	17.8	24.7	26.7	25.3	22.4	22.6
TEXTILES AND CLOTHING	3.5	3.7	4.0	4.0	3.7	3.5	3.3	3.7	6.7	6.7	6.6	6.5
IRON AND STEEL	3.5	3.2	3.0	3.0	1.2	1.2	0.0	0.0	6.7	8.0	3.9	4.8
PAPER/ARTIC. OF PAPER	1.2	0.5	1.0	1.0	1.2	1.2	1.1	1.2	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	2.9	3.2	3.0	3.5	0.0	0.0	1.1	1.2	0.0	1.3	1.3	1.6
OTHER PRODUCTS	15.0	11.1	6.5	4.5	6.1	4.7	5.6	6.2	0.0	0.0	0.0	0.0

Annex

TABLE 15.4 - IMPORTS AND EXPORTS GROWTH RATES WITH THE GULF STATES, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-5.4	-8.6	-3.1	-7.3	-15.1	-7.5	1.0	-6.0	-1.9	-3.4	2.0	0.0
PRIMARY PRODUCTS	-7.7	-12.5	-1.9	-10.7	-14.8	-9.6	-1.1	-8.6	-1.9	-3.0	1.5	-0.5
AGRICULTURAL PRODUCTS	-100.0			0.0								
MINING PRODUCTS	-7.8	-12.6	-1.9	-9.8	-15.6	-8.7	-1.1	-8.6	-1.9	-3.0	1.5	-0.5
NON-FERROUS METALS									0.0	0.0	50.0	0.0
FUELS	-7.0	-12.6	-1.9	-10.8	-15.6	-8.7	-2.1	-7.6	-2.5	-2.5	1.0	-0.5
PETROLEUM/PETR. PR	-8.0	-11.3	-2.0	-11.0	-15.6	-9.7	-2.2	-8.8	-3.8	-2.8	1.2	-0.6
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	21.4	17.6	-5.0	10.5	0.0	33.3	50.0	33.3	50.0	-33.3	0.0	50.0
MACHINERY	0.0	25.0	20.0	-16.7								
OFFICE/TELECOM. EQUIP	0.0	0.0	100.0	0.0								
POWER/NON-ELECT. MACH	0.0	50.0	0.0	0.0								
ELECT. MACH./APPARATU	-100.0		0.0	0.0								
TRANSPORT EQUIPMENT	100.0	50.0	-33.3	50.0								
AUTOMOTIVE PRODUCTS												
CHEMICALS	-20.0	-25.0	0.0	33.3	0.0	0.0	100.0	100.0	0.0	0.0	0.0	50.0
MEDICAL/PHARM. PROD.												
PLASTICS	0.0	0.0	-50.0	0.0								
OTHER MANUFACTURED PROD.	25.0	0.0	20.0	0.0	0.0	50.0	33.3	0.0				
TEXTILES AND CLOTHING	100.0	0.0	0.0	0.0	0.0	200.0	33.3	0.0				
IRON AND STEEL												
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF												
OTHER PRODUCTS	-25.0	0.0	-66.7	100.0	0.0	0.0	0.0	0.0				0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	4.8	9.2	6.3	-1.5	46.4	3.7	5.9	-10.0	22.4	25.0	1.3	-18.4
PRIMARY PRODUCTS	-3.7	3.8	7.4	3.4	-8.3	-18.2	22.2	0.0	-100.0		0.0	-100.0
AGRICULTURAL PRODUCTS	-4.3	4.5	-4.3	9.1	-27.3	0.0	12.5	0.0				
MINING PRODUCTS	0.0	0.0	50.0	-16.7	100.0	-50.0	100.0	0.0				
NON-FERROUS METALS	-33.3	0.0	50.0	0.0		0.0	0.0	0.0				
FUELS	100.0	-50.0	100.0	-50.0	-100.0		-100.0					
PETROLEUM/PETR. PR	0.0	0.0	100.0	-50.0	-100.0		-100.0					
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	7.1	16.5	12.8	0.6	65.0	7.6	5.6	-13.3	25.0	23.3	1.4	-18.7
MACHINERY	2.8	21.6	11.1	-2.0	50.0	0.0	9.5	-13.0	13.3	23.5	0.0	-9.5
OFFICE/TELECOM. EQUIP	-14.3	0.0	16.7	0.0	33.3	-25.0	33.3	-25.0	33.3	-12.5	14.3	-12.5
POWER/NON-ELECT. MACH	0.0	31.8	10.3	-6.3	55.6	7.1	6.7	-12.5	0.0	50.0	-11.1	0.0
ELECT. MACH./APPARATU	14.3	25.0	10.0	0.0	50.0	0.0	0.0	0.0	-25.0	33.3	0.0	0.0
TRANSPORT EQUIPMENT	22.2	9.1	37.5	-3.0	80.0	14.8	0.0	-32.3	36.8	26.9	6.1	-20.0
AUTOMOTIVE PRODUCTS	62.5	0.0	-7.7	8.3	125.0	11.1	0.0	-30.0	33.3	33.3	0.0	-18.8
CHEMICALS	0.0	5.6	15.8	-4.5	33.3	-25.0	33.3	0.0	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	20.0	0.0				0.0	0.0			
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
OTHER MANUFACTURED PROD.	4.9	18.6	5.9	0.0	66.7	6.7	0.0	25.0	14.3	18.7	-10.5	-17.6
TEXTILES AND CLOTHING	0.0	16.7	14.3	0.0	50.0	0.0	0.0	0.0	0.0	25.0	0.0	-20.0
IRON AND STEEL	20.0	0.0	0.0	0.0		0.0	-100.0		33.3	50.0	-50.0	0.0
PAPER/ARTIC. OF PAPER	100.0	-50.0	100.0	0.0	0.0	0.0	0.0	0.0				
NON-METAL. MIN. MANUF	25.0	20.0	0.0	16.7				0.0			0.0	0.0
OTHER PRODUCTS	4.0	-19.2	-38.1	-30.8	25.0	-20.0	25.0	0.0				

Annex

TABLE 16.1 - IMPORTS AND EXPORTS WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	19.1	18.0	14.6	18.5	8.8	12.4	14.2	13.8	1.4	1.4	2.0	1.9
PRIMARY PRODUCTS	15.4	13.9	11.6	14.0	7.7	9.4	10.4	9.6	1.3	1.3	1.9	1.8
AGRICULTURAL PRODUCTS	6.7	6.5	6.3	7.7	0.7	0.9	1.0	1.1	0.6	0.7	1.1	1.2
MINING PRODUCTS	8.7	7.3	5.3	6.1	7.0	8.5	9.4	8.5	0.7	0.6	0.8	0.6
NON-FERROUS METALS	1.1	0.9	0.5	0.6	0.1	0.1	0.1	0.1	0.3	0.3	0.3	0.2
FUELS	6.6	5.6	4.0	4.7	6.4	7.9	8.8	8.0	0.1	0.1	0.3	0.1
PETROLEUM/PETR. PR	6.6	5.6	4.0	4.7	6.4	7.9	8.8	7.9	0.1	0.1	0.3	0.1
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	3.1	3.6	2.6	4.1	1.0	2.8	3.5	3.9	0.1	0.1	0.1	0.1
MACHINERY	0.1	0.1	0.1	0.2	0.0	0.2	0.2	0.3	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.4	0.7	0.5	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	0.4	0.3	0.3	0.3	0.4	0.4	0.4	0.5	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	2.3	2.4	1.7	2.9	0.6	2.2	2.9	3.2	0.0	0.1	0.1	0.1
TEXTILES AND CLOTHING	0.7	0.7	0.8	0.8	0.4	1.5	2.0	2.2	0.0	0.0	0.0	0.0
IRON AND STEEL	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1	0.0	0.1	0.1	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.1	1.2	0.4	1.5	0.1	0.1	0.2	0.2	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.6	0.5	0.4	0.5	0.1	0.2	0.2	0.3	0.0	0.1	0.0	0.0
	EXPORTS (BN ECU)											
ALL PRODUCTS	15.9	17.0	16.4	14.8	4.2	6.4	7.2	7.1	2.7	3.5	4.4	4.0
PRIMARY PRODUCTS	3.0	3.1	3.0	3.0	1.1	1.6	1.8	1.7	0.1	0.0	0.1	0.0
AGRICULTURAL PRODUCTS	2.4	2.5	2.4	2.2	0.8	1.3	1.4	1.3	0.0	0.0	0.0	0.0
MINING PRODUCTS	0.5	0.4	0.5	0.6	0.3	0.3	0.3	0.3	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.3	0.3	0.4	0.5	0.2	0.2	0.3	0.3	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.3	0.3	0.4	0.5	0.2	0.2	0.3	0.3	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	12.4	13.4	12.9	11.5	2.8	4.4	4.9	5.0	2.6	3.5	4.4	4.0
MACHINERY	3.6	3.5	3.3	3.2	1.0	1.4	1.6	1.5	0.3	0.4	0.4	0.4
OFFICE/TELECOM. EQUIP	0.6	0.6	0.6	0.6	0.2	0.2	0.3	0.3	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	2.4	2.4	2.1	2.1	0.8	0.9	1.0	1.0	0.2	0.2	0.3	0.2
ELECT. MACH./APPARATU	0.6	0.6	0.6	0.5	0.1	0.2	0.3	0.3	0.0	0.1	0.1	0.1
TRANSPORT EQUIPMENT	3.1	4.0	4.2	3.4	0.5	0.8	0.6	0.8	1.8	2.6	3.5	3.3
AUTOMOTIVE PRODUCTS	1.5	1.5	1.2	1.1	0.2	0.3	0.3	0.4	0.8	1.1	1.1	0.9
CHEMICALS	2.0	2.0	1.9	1.8	0.5	0.5	0.5	0.5	0.1	0.1	0.0	0.0
MEDICAL/PHARM. PROD.	0.6	0.6	0.6	0.5	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.6	3.8	3.4	3.1	0.8	1.7	2.2	2.2	0.4	0.4	0.4	0.3
TEXTILES AND CLOTHING	0.5	0.6	0.5	0.4	0.2	0.8	1.1	1.1	0.0	0.0	0.0	0.0
IRON AND STEEL	0.6	0.6	0.5	0.5	0.1	0.1	0.1	0.1	0.2	0.2	0.1	0.1
PAPER/ARTIC. OF PAPER	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.3	0.4	0.3	0.3	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	0.5	0.6	0.5	0.4	0.3	0.4	0.4	0.4	0.0	0.0	0.0	0.0

Annex

TABLE 16.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-3.2	-1.0	1.8	-3.7	-4.6	-6.0	-7.0	-6.7	1.3	2.1	2.4	2.1
PRIMARY PRODUCTS	-12.4	-10.8	-8.6	-11.0	-6.6	-7.8	-8.6	-7.9	-1.2	-1.3	-1.8	-1.8
AGRICULTURAL PRODUCTS	-4.3	-4.0	-3.9	-5.5	0.1	0.4	0.4	0.2	-0.6	-0.7	-1.1	-1.2
MINING PRODUCTS	-8.2	-6.9	-4.8	-5.5	-6.7	-8.2	-9.1	-8.2	-0.7	-0.6	-0.8	-0.6
NON-FERROUS METALS	-1.0	-0.8	-0.4	-0.5	-0.1	-0.1	-0.1	-0.1	-0.3	-0.3	-0.3	-0.2
FUELS	-6.3	-5.3	-3.6	-4.2	-6.2	-7.7	-8.5	-7.7	-0.1	-0.1	-0.3	-0.1
PETROLEUM/PETR. PR	-6.3	-5.3	-3.6	-4.2	-6.2	-7.7	-8.5	-7.6	-0.1	-0.1	-0.3	-0.1
NON-AGRICULT. RAW MAT.	0.1	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	9.3	9.8	10.3	7.4	1.8	1.6	1.4	1.1	2.5	3.4	4.3	3.9
MACHINERY	3.5	3.4	3.2	3.0	1.0	1.2	1.4	1.2	0.3	0.4	0.4	0.4
OFFICE/TELECOM. EQUIP	0.6	0.6	0.6	0.5	0.2	0.2	0.3	0.3	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	2.3	2.3	2.0	2.0	0.8	0.9	1.0	1.0	0.2	0.2	0.3	0.2
ELECT. MACH./APPARATU	0.6	0.6	0.6	0.5	0.1	0.0	0.1	0.1	0.0	0.1	0.1	0.1
TRANSPORT EQUIPMENT	2.7	3.3	3.7	2.7	0.5	0.8	0.6	0.8	1.8	2.6	3.5	3.3
AUTOMOTIVE PRODUCTS	1.5	1.5	1.2	1.1	0.2	0.3	0.3	0.4	0.8	1.1	1.1	0.9
CHEMICALS	1.6	1.7	1.6	1.5	0.1	0.1	0.1	0.0	0.1	0.1	0.0	0.0
MEDICAL/PHARM. PROD.	0.6	0.6	0.6	0.5	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	1.3	1.4	1.7	0.2	0.2	-0.5	-0.7	-1.0	0.4	0.3	0.3	0.2
TEXTILES AND CLOTHING	-0.2	-0.1	-0.3	-0.4	-0.2	-0.7	-0.9	-1.1	0.0	0.0	0.0	0.0
IRON AND STEEL	0.5	0.5	0.4	0.4	0.1	0.0	0.0	0.0	0.2	0.1	0.0	0.1
PAPER/ARTIC. OF PAPER	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	-0.8	-0.8	-0.1	-1.2	-0.1	0.0	-0.1	-0.1	0.0	0.0	0.0	0.0
OTHER PRODUCTS	-0.1	0.1	0.1	-0.1	0.2	0.2	0.2	0.1	0.0	-0.1	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	83	94	112	80	48	52	51	51	193	250	220	211
PRIMARY PRODUCTS	19	22	26	21	14	17	17	18	8	0	5	0
AGRICULTURAL PRODUCTS	36	38	38	29	114	144	140	118	0	0	0	0
MINING PRODUCTS	6	5	9	10	4	4	3	4	0	0	0	0
NON-FERROUS METALS	9	11	20	17	0	0	0	0	0	0	0	0
FUELS	5	5	10	11	3	3	3	4	0	0	0	0
PETROLEUM/PETR. PR	5	5	10	11	3	3	3	4	0	0	0	0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	400	372	496	280	280	157	140	128	2600	3500	4400	4000
MACHINERY	3600	3500	3300	1600		700	800	500				
OFFICE/TELECOM. EQUIP				600								
POWER/NON-ELECT. MACH	2400	2400	2100	2100								
ELECT. MACH./APPARATU						100	150	150				
TRANSPORT EQUIPMENT	775	571	840	486								
AUTOMOTIVE PRODUCTS												
CHEMICALS	500	667	633	600	125	125	125	100				
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	157	158	200	107	133	77	76	69		400	400	300
TEXTILES AND CLOTHING	71	86	63	50	50	53	55	50				
IRON AND STEEL	600	600	500	500		100	100	100		200	100	
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	27	33	75	20	0	100	50	50				
OTHER PRODUCTS	83	120	125	80	300	200	200	133		0		

Annex

TABLE 16.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	80.6	77.2	79.5	75.7	87.5	75.8	73.2	69.6	92.9	92.9	95.0	94.7
AGRICULTURAL PRODUCTS	35.1	36.1	43.2	41.6	8.0	7.3	7.0	8.0	42.9	50.0	55.0	63.2
MINING PRODUCTS	45.5	40.6	36.3	33.0	79.5	68.5	66.2	61.6	50.0	42.9	40.0	31.6
NON-FERROUS METALS	5.8	5.0	3.4	3.2	1.1	0.8	0.7	0.7	21.4	21.4	15.0	10.5
FUELS	34.6	31.1	27.4	25.4	72.7	63.7	62.0	58.0	7.1	7.1	15.0	5.3
PETROLEUM/PETR. PR	34.6	31.1	27.4	25.4	72.7	63.7	62.0	57.2	7.1	7.1	15.0	5.3
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	16.2	20.0	17.8	22.2	11.4	22.6	24.6	28.3	7.1	7.1	5.0	5.3
MACHINERY	0.5	0.6	0.7	1.1	0.0	1.6	1.4	2.2	0.0	0.0	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.5	0.6	0.7	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0	0.0	1.6	1.4	1.4	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	2.1	3.9	3.4	3.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CHEMICALS	2.1	1.7	2.1	1.6	4.5	3.2	2.8	3.6	0.0	0.0	0.0	0.0
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	12.0	13.3	11.6	15.7	6.8	17.7	20.4	23.2	0.0	7.1	5.0	5.3
TEXTILES AND CLOTHING	3.7	3.9	5.5	4.3	4.5	12.1	14.1	15.9	0.0	0.0	0.0	0.0
IRON AND STEEL	0.5	0.6	0.7	0.5	0.0	0.8	0.7	0.7	0.0	7.1	5.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	5.8	6.7	2.7	8.1	1.1	0.8	1.4	1.4	0.0	0.0	0.0	0.0
OTHER PRODUCTS	3.1	2.8	2.7	2.7	1.1	1.6	1.4	2.2	0.0	7.1	0.0	0.0
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	18.9	18.2	18.3	20.3	26.2	25.0	25.0	23.9	3.7	0.0	2.3	0.0
AGRICULTURAL PRODUCTS	15.1	14.7	14.6	14.9	19.0	20.3	19.4	18.3	0.0	0.0	0.0	0.0
MINING PRODUCTS	3.1	2.4	3.0	4.1	7.1	4.7	4.2	4.2	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.6	0.6	0.6	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	1.9	1.8	2.4	3.4	4.8	3.1	4.2	4.2	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	1.9	1.8	2.4	3.4	4.8	3.1	4.2	4.2	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.6	1.2	1.2	1.4	2.4	1.6	1.4	1.4	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	78.0	78.8	78.7	77.7	66.7	68.8	68.1	70.4	96.3	100.0	100.0	100.0
MACHINERY	22.6	20.6	20.1	21.6	23.8	21.9	22.2	21.1	11.1	11.4	9.1	10.0
OFFICE/TELECOM. EQUIP	3.8	3.5	3.7	4.1	4.8	3.1	4.2	4.2	3.7	2.9	2.3	2.5
POWER/NON-ELECT. MACH	15.1	14.1	12.8	14.2	19.0	14.1	13.9	14.1	7.4	5.7	6.8	5.0
ELECT. MACH./APPARATU	3.8	3.5	3.7	3.4	2.4	3.1	4.2	4.2	0.0	2.9	2.3	2.5
TRANSPORT EQUIPMENT	19.5	23.5	25.6	23.0	11.9	12.5	8.3	11.3	66.7	74.3	79.5	82.5
AUTOMOTIVE PRODUCTS	9.4	8.8	7.3	7.4	4.8	4.7	4.2	5.6	29.6	31.4	25.0	22.5
CHEMICALS	12.6	11.8	11.6	12.2	11.9	7.8	6.9	7.0	3.7	2.9	0.0	0.0
MEDICAL/PHARM. PROD.	3.8	3.5	3.7	3.4	0.0	1.6	1.4	1.4	0.0	0.0	0.0	0.0
PLASTICS	1.9	1.8	1.8	2.0	2.4	1.6	1.4	1.4	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	22.6	22.4	20.7	20.9	19.0	26.6	30.6	31.0	14.8	11.4	9.1	7.5
TEXTILES AND CLOTHING	3.1	3.5	3.0	2.7	4.8	12.5	15.3	15.5	0.0	0.0	0.0	0.0
IRON AND STEEL	3.8	3.5	3.0	3.4	2.4	1.6	1.4	1.4	7.4	5.7	2.3	2.5
PAPER/ARTIC. OF PAPER	1.3	1.2	1.2	1.4	2.4	1.6	1.4	1.4	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.9	2.4	1.8	2.0	0.0	1.6	1.4	1.4	0.0	0.0	0.0	0.0
OTHER PRODUCTS	3.1	3.5	3.0	2.7	7.1	6.3	5.6	5.6	0.0	0.0	0.0	0.0

Annex

TABLE 16.4 - IMPORTS AND EXPORTS GROWTH RATES WITH ACP, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-5.0	-5.8	-18.9	26.7	-6.4	40.9	14.5	-2.8	7.7	0.0	42.9	-5.0
PRIMARY PRODUCTS	-4.3	-9.7	-16.5	20.7	-6.1	22.1	10.6	-7.7	0.0	0.0	46.2	-5.3
AGRICULTURAL PRODUCTS	-2.9	-3.0	-3.1	22.2	0.0	28.6	11.1	10.0	0.0	16.7	57.1	9.1
MINING PRODUCTS	-5.4	-16.1	-27.4	15.1	-6.7	21.4	10.6	-9.6	0.0	-14.3	33.3	-25.0
NON-FERROUS METALS	-26.7	-18.2	-44.4	20.0	0.0	0.0	0.0	0.0	-25.0	0.0	0.0	-33.3
FUELS	0.0	-15.2	-28.6	17.5	-8.6	23.4	11.4	-9.1	0.0	0.0	200.0	-66.7
PETROLEUM/PETR. PR	0.0	-15.2	-28.6	17.5	-8.6	23.4	11.4	-10.2	0.0	0.0	200.0	-66.7
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	-8.8	16.1	-27.8	57.7	0.0	180.0	25.0	11.4		0.0	0.0	0.0
MACHINERY	0.0	0.0	0.0	100.0			0.0	50.0				
OFFICE/TELECOM. EQUIP												
POWER/NON-ELECT. MACH	0.0	0.0	0.0	0.0								
ELECT. MACH./APPARATU							0.0	0.0				
TRANSPORT EQUIPMENT	-33.3	75.0	-28.6	40.0								
AUTOMOTIVE PRODUCTS												
CHEMICALS	33.3	-25.0	0.0	0.0	0.0	0.0	0.0	25.0				
MEDICAL/PHARM. PROD.												
PLASTICS												
OTHER MANUFACTURED PROD.	-4.2	4.3	-29.2	70.6	0.0	266.7	31.8	10.3			0.0	0.0
TEXTILES AND CLOTHING	16.7	0.0	14.3	0.0	0.0	275.0	33.3	10.0				
IRON AND STEEL	-50.0	0.0	0.0	0.0			0.0	0.0			0.0-100.0	
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	-8.3	9.1	-66.7	275.0	-50.0	0.0	100.0	0.0				
OTHER PRODUCTS	0.0	-16.7	-20.0	25.0	0.0	100.0	0.0	50.0			-100.0	
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-4.2	6.9	-3.5	-9.8	10.5	52.4	12.5	-1.4	3.8	29.6	25.7	-9.1
PRIMARY PRODUCTS	3.4	3.3	-3.2	0.0	0.0	45.5	12.5	-5.6	0.0-100.0			-100.0
AGRICULTURAL PRODUCTS	0.0	4.2	-4.0	-8.3	14.3	62.5	7.7	-7.1				
MINING PRODUCTS	0.0	-20.0	25.0	20.0	-25.0	0.0	0.0	0.0				
NON-FERROUS METALS	0.0	0.0	0.0	0.0								
FUELS	0.0	0.0	33.3	25.0	-33.3	0.0	50.0	0.0				
PETROLEUM/PETR. PR	0.0	0.0	33.3	25.0	-33.3	0.0	50.0	0.0				
NON-AGRICULT. RAW MAT.	0.0	100.0	0.0	0.0	0.0	0.0	0.0	0.0				
MANUFACTURED PRODUCTS	-6.1	8.1	-3.7	-10.9	16.7	57.1	11.4	2.0	0.0	34.6	25.7	-9.1
MACHINERY	-2.7	-2.8	-5.7	-3.0	25.0	40.0	14.3	-6.3	0.0	33.3	0.0	0.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.0	100.0	0.0	50.0	0.0	0.0	0.0	0.0	0.0
POWER/NON-ELECT. MACH	-4.0	0.0	-12.5	0.0	33.3	12.5	11.1	0.0	0.0	0.0	50.0	-33.3
ELECT. MACH./APPARATU	0.0	0.0	0.0	-16.7	0.0	100.0	50.0	0.0			0.0	0.0
TRANSPORT EQUIPMENT	-16.2	29.0	5.0	-19.0	0.0	60.0	-25.0	33.3	-5.3	44.4	34.6	-5.7
AUTOMOTIVE PRODUCTS	0.0	0.0	-20.0	-8.3	0.0	50.0	0.0	33.3	14.3	37.5	0.0	-18.2
CHEMICALS	0.0	0.0	-5.0	-5.3	25.0	0.0	0.0	0.0			0.0-100.0	
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	-16.7			0.0	0.0				
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
OTHER MANUFACTURED PROD.	-2.7	5.6	-10.5	-8.8	14.3	112.5	29.4	0.0	33.3	0.0	0.0	-25.0
TEXTILES AND CLOTHING	0.0	20.0	-16.7	-20.0	0.0	300.0	37.5	0.0				
IRON AND STEEL	0.0	0.0	-16.7	0.0	0.0	0.0	0.0	0.0	100.0	0.0	-50.0	0.0
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-METAL. MIN. MANUF	0.0	33.3	-25.0	0.0			0.0	0.0				
OTHER PRODUCTS	0.0	20.0	-16.7	-20.0	0.0	33.3	0.0	0.0				

Annex

TABLE 17.1 - IMPORTS AND EXPORTS WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	46.8	42.7	39.5	40.6	28.9	27.4	30.5	30.5	31.7	30.0	32.1	32.3
PRIMARY PRODUCTS	40.0	34.6	32.1	32.1	26.6	24.2	25.9	24.8	29.8	28.0	29.2	29.1
AGRICULTURAL PRODUCTS	2.5	2.6	2.6	3.0	1.7	1.7	1.9	2.3	1.2	1.1	1.5	1.9
MINING PRODUCTS	37.6	32.0	29.5	28.9	24.9	22.5	24.0	22.5	28.6	26.9	27.7	27.2
NON-FERROUS METALS	0.1	0.2	0.1	0.2	0.1	0.1	0.1	0.2	0.6	0.5	0.5	0.6
FUELS	37.0	31.5	29.2	28.2	24.5	22.1	23.5	22.0	27.4	25.8	26.6	25.9
PETROLEUM/PETR. PR	34.2	30.0	27.6	26.0	24.3	21.9	23.1	21.5	21.9	20.5	21.1	20.6
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	5.2	6.1	6.1	7.4	2.2	3.1	4.4	5.4	1.8	1.9	2.8	3.1
MACHINERY	0.5	0.7	0.9	0.9	0.1	0.3	0.6	0.9	0.0	0.1	0.1	0.1
OFFICE/TELECOM. EQUIP	0.2	0.2	0.5	0.5	0.1	0.3	0.5	0.7	0.0	0.0	0.0	0.1
POWER/NON-ELECT. MACH	0.3	0.4	0.4	0.3	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.1	0.1	0.1	0.1	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.1
TRANSPORT EQUIPMENT	0.7	1.1	0.4	1.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0
CHEMICALS	0.8	0.6	0.5	0.8	0.2	0.2	0.3	0.6	0.3	0.2	0.3	0.4
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.2	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	3.3	3.7	4.2	4.7	1.9	2.5	3.5	3.8	1.5	1.5	2.4	2.5
TEXTILES AND CLOTHING	1.7	1.9	2.1	2.3	0.7	1.0	1.4	1.4	0.2	0.3	0.4	0.5
IRON AND STEEL	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.3	0.1	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.1	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
OTHER PRODUCTS	1.6	2.1	1.3	1.1	0.1	0.1	0.2	0.3	0.1	0.1	0.1	0.1
	EXPORTS (BN ECU)											
ALL PRODUCTS	39.3	42.0	40.4	37.1	15.4	16.9	17.6	16.1	13.3	14.6	14.7	14.0
PRIMARY PRODUCTS	5.6	5.5	6.0	5.8	2.6	2.4	3.0	3.0	0.2	0.3	0.3	0.3
AGRICULTURAL PRODUCTS	4.2	4.2	4.3	4.4	1.8	1.8	2.3	2.3	0.0	0.1	0.1	0.1
MINING PRODUCTS	1.3	1.1	1.5	1.2	0.6	0.4	0.4	0.4	0.1	0.1	0.1	0.1
NON-FERROUS METALS	0.5	0.4	0.5	0.5	0.2	0.2	0.1	0.2	0.1	0.1	0.1	0.0
FUELS	0.7	0.6	0.8	0.6	0.3	0.2	0.2	0.2	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.7	0.6	0.8	0.6	0.3	0.1	0.2	0.2	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.2
MANUFACTURED PRODUCTS	30.5	33.5	32.6	30.0	12.2	13.9	14.0	12.5	13.0	14.3	14.3	13.6
MACHINERY	11.0	12.8	12.3	10.7	5.0	5.4	5.6	5.0	4.9	5.3	5.2	5.1
OFFICE/TELECOM. EQUIP	1.6	1.7	1.5	1.5	0.9	0.9	1.1	0.9	1.2	1.2	1.2	1.1
POWER/NON-ELECT. MACH	7.7	8.8	8.4	7.1	3.7	4.1	3.8	3.5	3.0	3.2	2.9	3.1
ELECT. MACH./APPARATU	1.7	2.2	2.5	2.1	0.4	0.5	0.6	0.5	0.7	0.9	1.1	0.8
TRANSPORT EQUIPMENT	5.9	6.2	5.7	5.1	3.3	4.5	4.3	3.0	4.1	4.7	5.0	4.6
AUTOMOTIVE PRODUCTS	3.4	3.3	2.6	2.5	2.2	2.8	2.5	1.7	3.6	4.2	4.3	4.0
CHEMICALS	4.2	4.4	4.8	4.8	1.4	1.4	1.5	1.5	0.6	0.6	0.7	0.9
MEDICAL/PHARM. PROD.	0.9	1.1	1.2	1.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.8	0.8	0.8	0.7	0.4	0.3	0.3	0.4	0.2	0.2	0.2	0.2
OTHER MANUFACTURED PROD.	8.9	9.6	9.3	8.6	2.4	2.6	2.6	3.0	3.4	3.6	3.4	3.0
TEXTILES AND CLOTHING	0.9	1.1	1.1	1.1	0.4	0.4	0.4	0.4	0.6	0.6	0.6	0.5
IRON AND STEEL	2.2	2.0	1.8	1.6	0.2	0.2	0.2	0.2	1.2	1.3	1.1	0.9
PAPER/ARTIC. OF PAPER	0.4	0.4	0.4	0.4	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.9	0.9	0.9	1.0	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.1
OTHER PRODUCTS	3.2	3.0	1.8	1.4	0.6	0.6	0.6	0.6	0.1	0.1	0.1	0.1

Annex

TABLE 17.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	-7.5	-0.7	0.9	-3.5	-13.5	-10.5	-12.9	-14.4	-18.4	-15.4	-17.4	-18.3
PRIMARY PRODUCTS	-34.4	-29.1	-26.1	-26.3	-24.0	-21.8	-22.9	-21.8	-29.6	-27.7	-28.9	-28.8
AGRICULTURAL PRODUCTS	1.7	1.6	1.7	1.4	0.1	0.1	0.4	0.0	-1.2	-1.0	-1.4	-1.8
MINING PRODUCTS	-36.3	-30.9	-28.0	-27.7	-24.3	-22.1	-23.6	-22.1	-28.5	-26.8	-27.6	-27.1
NON-FERROUS METALS	0.4	0.2	0.4	0.3	0.1	0.1	0.0	0.0	-0.5	-0.4	-0.4	-0.6
FUELS	-36.3	-30.9	-28.4	-27.6	-24.2	-21.9	-23.3	-21.8	-27.4	-25.8	-26.6	-25.9
PETROLEUM/PETR. PR	-33.5	-29.4	-26.8	-25.4	-24.0	-21.8	-22.9	-21.3	-21.9	-20.5	-21.1	-20.6
NON-AGRICULT. RAW MAT.	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.2
MANUFACTURED PRODUCTS	25.3	27.4	26.5	22.6	10.0	10.8	9.6	7.1	11.2	12.4	11.5	10.5
MACHINERY	10.5	12.1	11.4	9.8	4.9	5.1	5.0	4.1	4.9	5.2	5.1	5.0
OFFICE/TELECOM. EQUIP	1.4	1.5	1.0	1.0	0.8	0.6	0.6	0.2	1.2	1.2	1.2	1.0
POWER/NON-ELECT. MACH	7.4	8.4	8.0	6.8	3.7	4.1	3.8	3.4	3.0	3.2	2.9	3.1
ELECT. MACH./APPARATU	1.6	2.1	2.4	2.0	0.4	0.5	0.5	0.4	0.7	0.9	1.1	0.7
TRANSPORT EQUIPMENT	5.2	5.1	5.3	4.1	3.2	4.4	4.2	2.9	4.1	4.7	5.0	4.6
AUTOMOTIVE PRODUCTS	3.4	3.3	2.6	2.5	2.2	2.7	2.4	1.6	3.6	4.2	4.3	4.0
CHEMICALS	3.4	3.8	4.3	4.0	1.2	1.2	1.2	0.9	0.3	0.4	0.4	0.5
MEDICAL/PHARM. PROD.	0.9	1.1	1.2	1.3	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.6	0.6	0.7	0.6	0.4	0.3	0.3	0.4	0.2	0.2	0.2	0.2
OTHER MANUFACTURED PROD.	5.6	5.9	5.1	3.9	0.5	0.1	-0.9	-0.8	1.9	2.1	1.0	0.5
TEXTILES AND CLOTHING	-0.8	-0.8	-1.0	-1.2	-0.3	-0.6	-1.0	-1.0	0.4	0.3	0.2	0.0
IRON AND STEEL	2.1	1.9	1.7	1.5	0.1	0.1	0.0	-0.1	1.1	1.3	1.1	0.9
PAPER/ARTIC. OF PAPER	0.3	0.4	0.4	0.4	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.8	0.9	0.9	0.9	0.0	0.0	0.0	0.0	0.1	0.0	0.1	0.0
OTHER PRODUCTS	1.6	0.9	0.5	0.3	0.5	0.5	0.4	0.3	0.0	0.0	0.0	0.0
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	84	98	102	91	53	62	58	53	42	49	46	43
PRIMARY PRODUCTS	14	16	19	18	10	10	12	12	1	1	1	1
AGRICULTURAL PRODUCTS	168	162	165	147	106	106	121	100	0	9	7	5
MINING PRODUCTS	3	3	5	4	2	2	2	2	0	0	0	0
NON-FERROUS METALS	500	200	500	250	200	200	100	100	17	20	20	0
FUELS	2	2	3	2	1	1	1	1	0	0	0	0
PETROLEUM/PETR. PR	2	2	3	2	1	0	1	1	0	0	0	0
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	587	549	534	405	555	448	318	231	722	753	511	439
MACHINERY	2200	1829	1367	1189	5000	1800	933	556		5300	5200	5100
OFFICE/TELECOM. EQUIP	800	850	300	300	900	300	220	129				1100
POWER/NON-ELECT. MACH	2567	2200	2100	2367				3500				
ELECT. MACH./APPARATJ	1700	2200	2500	2100			600	500				800
TRANSPORT EQUIPMENT	843	564	1425	510	3300	4500	4300	3000				
AUTOMOTIVE PRODUCTS						2800	2500	1700				
CHEMICALS	525	733	960	600	700	700	500	250	200	300	233	225
MEDICAL/PHARM. PROD.												
PLASTICS	400	400	800	700								
OTHER MANUFACTURED PROD.	270	259	221	183	126	104	74	79	227	240	142	120
TEXTILES AND CLOTHING	53	58	52	48	57	40	29	29	300	200	150	100
IRON AND STEEL	2200	2000	1800	1600	200	200	100	67	1200			
PAPER/ARTIC. OF PAPER	400											
NON-METAL. MIN. MANUF	900			1000	100	100	100	100		100	200	100
OTHER PRODUCTS	200	143	138	127	600	600	300	200	100	100	100	100

Annex

TABLE 17.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
STRUCTURE OF IMPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	85.5	81.0	81.3	79.1	92.0	88.3	84.9	81.3	94.0	93.3	91.0	90.1
AGRICULTURAL PRODUCTS	5.3	6.1	6.6	7.4	5.9	6.2	6.2	7.5	3.8	3.7	4.7	5.9
MINING PRODUCTS	80.3	74.9	74.7	71.2	86.2	82.1	78.7	73.8	90.2	89.7	86.3	84.2
NON-FERROUS METALS	0.2	0.5	0.3	0.5	0.3	0.4	0.3	0.7	1.9	1.7	1.6	1.9
FUELS	79.1	73.8	73.9	69.5	84.8	80.7	77.0	72.1	86.4	86.0	82.9	80.2
PETROLEUM/PETR. PR	73.1	70.3	69.9	64.0	84.1	79.9	75.7	70.5	69.1	68.3	65.7	63.8
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	11.1	14.3	15.4	18.2	7.6	11.3	14.4	17.7	5.7	6.3	8.7	9.6
MACHINERY	1.1	1.6	2.3	2.2	0.3	1.1	2.0	3.0	0.0	0.3	0.3	0.3
OFFICE/TELECOM. EQUIP	0.4	0.5	1.3	1.2	0.3	1.1	1.6	2.3	0.0	0.0	0.0	0.3
POWER/NON-ELECT. MACH	0.6	0.9	1.0	0.7	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0
ELECT. MACH./APPARATU	0.2	0.2	0.3	0.2	0.0	0.0	0.3	0.3	0.0	0.0	0.0	0.3
TRANSPORT EQUIPMENT	1.5	2.6	1.0	2.5	0.3	0.4	0.3	0.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.4	0.3	0.3	0.0	0.0	0.0	0.0
CHEMICALS	1.7	1.4	1.3	2.0	0.7	0.7	1.0	2.0	0.9	0.7	0.9	1.2
MEDICAL/PHARM. PROD.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.4	0.5	0.3	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	7.1	8.7	10.6	11.6	6.6	9.1	11.5	12.5	4.7	5.0	7.5	7.7
TEXTILES AND CLOTHING	3.6	4.4	5.3	5.7	2.4	3.6	4.6	4.6	0.6	1.0	1.2	1.5
IRON AND STEEL	0.2	0.2	0.3	0.2	0.3	0.4	0.7	1.0	0.3	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.2	0.0	0.0	0.2	0.3	0.4	0.3	0.3	0.0	0.3	0.3	0.3
OTHER PRODUCTS	3.4	4.9	3.3	2.7	0.3	0.4	0.7	1.0	0.3	0.3	0.3	0.3
STRUCTURE OF EXPORTS (IN %)												
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	14.2	13.1	14.9	15.6	16.9	14.2	17.0	18.6	1.5	2.1	2.0	2.1
AGRICULTURAL PRODUCTS	10.7	10.0	10.6	11.9	11.7	10.7	13.1	14.3	0.0	0.7	0.7	0.7
MINING PRODUCTS	3.3	2.6	3.7	3.2	3.9	2.4	2.3	2.5	0.8	0.7	0.7	0.7
NON-FERROUS METALS	1.3	1.0	1.2	1.3	1.3	1.2	0.6	1.2	0.8	0.7	0.7	0.0
FUELS	1.8	1.4	2.0	1.6	1.9	1.2	1.1	1.2	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	1.8	1.4	2.0	1.6	1.9	0.6	1.1	1.2	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.5	0.7	0.5	0.5	1.3	1.2	1.1	1.9	0.8	0.7	0.7	1.4
MANUFACTURED PRODUCTS	77.6	79.8	80.7	80.9	79.2	82.2	79.5	77.6	97.7	97.9	97.3	97.1
MACHINERY	28.0	30.5	30.4	28.8	32.5	32.0	31.8	31.1	36.8	36.3	35.4	36.4
OFFICE/TELECOM. EQUIP	4.1	4.0	3.7	4.0	5.8	5.3	6.3	5.6	9.0	8.2	8.2	7.9
POWER/NON-ELECT. MACH	19.6	21.0	20.8	19.1	24.0	24.3	21.6	21.7	22.6	21.9	19.7	22.1
ELECT. MACH./APPARATU	4.3	5.2	6.2	5.7	2.6	3.0	3.4	3.1	5.3	6.2	7.5	5.7
TRANSPORT EQUIPMENT	15.0	14.8	14.1	13.7	21.4	26.6	24.4	18.6	30.8	32.2	34.0	32.9
AUTOMOTIVE PRODUCTS	8.7	7.9	6.4	6.7	14.3	16.6	14.2	10.6	27.1	28.8	29.3	28.6
CHEMICALS	10.7	10.5	11.9	12.9	9.1	8.3	8.5	9.3	4.5	4.1	4.8	6.4
MEDICAL/PHARM. PROD.	2.3	2.6	3.0	3.5	0.6	0.6	0.6	0.6	0.0	0.0	0.0	0.0
PLASTICS	2.0	1.9	2.0	1.9	2.6	1.8	1.7	2.5	1.5	1.4	1.4	1.4
OTHER MANUFACTURED PROD.	22.6	22.9	23.0	23.2	15.6	15.4	14.8	18.6	25.6	24.7	23.1	21.4
TEXTILES AND CLOTHING	2.3	2.6	2.7	3.0	2.6	2.4	2.3	2.5	4.5	4.1	4.1	3.6
IRON AND STEEL	5.6	4.8	4.5	4.3	1.3	1.2	1.1	1.2	9.0	8.9	7.5	6.4
PAPER/ARTIC. OF PAPER	1.0	1.0	1.0	1.1	1.3	1.2	1.1	1.2	0.8	0.7	0.7	0.7
NON-METAL. MIN. MANUF	2.3	2.1	2.2	2.7	0.6	0.6	0.6	0.6	0.8	0.7	1.4	0.7
OTHER PRODUCTS	8.1	7.1	4.5	3.8	3.9	3.6	3.4	3.7	0.8	0.7	0.7	0.7

Annex

TABLE 17.4 - IMPORTS AND EXPORTS GROWTH RATES WITH OPEC, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	4.0	-8.8	-7.5	2.8	-10.0	-5.2	11.3	0.0	-2.8	-5.4	7.0	0.6
PRIMARY PRODUCTS	1.3	-13.5	-7.2	0.0	-11.0	-9.0	7.0	-4.2	-3.6	-6.0	4.3	-0.3
AGRICULTURAL PRODUCTS	8.7	4.0	0.0	15.4	6.2	0.0	11.8	21.1	20.0	-8.3	36.4	26.7
MINING PRODUCTS	1.1	-14.9	-7.8	-2.0	-12.0	-9.6	6.7	-6.3	-4.3	-5.9	3.0	-1.8
NON-FERROUS METALS	-50.0	100.0	-50.0	100.0	-50.0	0.0	0.0	100.0	-14.3	-16.7	0.0	20.0
FUELS	1.1	-14.9	-7.3	-3.4	-12.2	-9.8	6.3	-6.4	-4.2	-5.8	3.1	-2.6
PETROLEUM/PETR. PR	-0.3	-12.3	-8.0	-5.8	-12.0	-9.9	5.5	-6.9	-7.2	-6.4	2.9	-2.4
NON-AGRICULT. RAW MAT.												
MANUFACTURED PRODUCTS	23.8	17.3	0.0	21.3	10.0	40.9	41.9	22.7	12.5	5.6	47.4	10.7
MACHINERY	0.0	40.0	28.6	0.0	0.0	200.0	100.0	50.0			0.0	0.0
OFFICE/TELECOM. EQUIP	100.0	0.0	150.0	0.0		200.0	66.7	40.0				
POWER/NON-ELECT. MACH	50.0	33.3	0.0	-25.0								
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.0				0.0				
TRANSPORT EQUIPMENT	75.0	57.1	-63.6	150.0		0.0	0.0	0.0				
AUTOMOTIVE PRODUCTS								0.0				
CHEMICALS	-11.1	-25.0	-16.7	60.0	0.0	0.0	50.0	100.0	0.0	-33.3	50.0	33.3
MEDICAL/PHARM. PROD.												
PLASTICS	-33.3	0.0	-50.0	0.0								
OTHER MANUFACTURED PROD.	32.0	12.1	13.5	11.9	11.8	31.6	40.0	8.6	15.4	0.0	60.0	4.2
TEXTILES AND CLOTHING	54.5	11.8	10.5	9.5	0.0	42.9	40.0	0.0	0.0	50.0	33.3	25.0
IRON AND STEEL	0.0	0.0	0.0	0.0	0.0	0.0	100.0	50.0	0.0	-100.0		
PAPER/ARTIC. OF PAPER		-100.0										
NON-METAL. MIN. MANUF	0.0	-100.0			0.0	0.0	0.0	0.0			0.0	0.0
OTHER PRODUCTS	23.1	31.3	-38.1	-15.4	-50.0	0.0	100.0	50.0	0.0	0.0	0.0	0.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	11.0	6.9	-3.8	-8.2	43.9	9.7	4.1	-8.5	24.3	9.8	0.7	-4.8
PRIMARY PRODUCTS	0.0	-1.8	9.1	-3.3	0.0	-7.7	25.0	0.0	0.0	50.0	0.0	0.0
AGRICULTURAL PRODUCTS	-4.5	0.0	2.4	2.3	-10.0	0.0	27.8	0.0	-100.0		0.0	0.0
MINING PRODUCTS	18.2	-15.4	36.4	-20.0	50.0	-33.3	0.0	0.0	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.0	-20.0	25.0	0.0	100.0	0.0	-50.0	100.0	0.0	0.0	0.0	-100.0
FUELS	40.0	-14.3	33.3	-25.0	50.0	-33.3	0.0	0.0				
PETROLEUM/PETR. PR	40.0	-14.3	33.3	-25.0	50.0	-66.7	100.0	0.0				
NON-AGRICULT. RAW MAT.	100.0	50.0	-33.3	0.0	0.0	0.0	0.0	50.0	0.0	0.0	0.0	100.0
MANUFACTURED PRODUCTS	14.7	9.8	-2.7	-8.0	58.4	13.9	0.7	-10.7	25.0	10.0	0.0	-4.9
MACHINERY	18.3	16.4	-3.9	-13.0	66.7	8.0	3.7	-10.7	32.4	8.2	-1.9	-1.9
OFFICE/TELECOM. EQUIP	23.1	6.2	-11.8	0.0	50.0	0.0	22.2	-18.2	50.0	0.0	0.0	-8.3
POWER/NON-ELECT. MACH	20.3	14.3	-4.5	-15.5	76.2	10.8	-7.3	-7.9	30.4	6.7	-9.4	6.9
ELECT. MACH./APPARATU	13.3	29.4	13.6	-16.0	33.3	25.0	20.0	-16.7	16.7	28.6	22.2	-27.3
TRANSPORT EQUIPMENT	22.9	5.1	-8.1	-10.5	65.0	36.4	-4.4	-30.2	28.1	14.6	6.4	-8.0
AUTOMOTIVE PRODUCTS	25.9	-2.9	-21.2	-3.8	120.0	27.3	-10.7	-32.0	28.6	16.7	2.4	-7.0
CHEMICALS	0.0	4.8	9.1	0.0	16.7	0.0	7.1	0.0	0.0	0.0	16.7	28.6
MEDICAL/PHARM. PROD.	-10.0	22.2	9.1	8.3	0.0	0.0	0.0	0.0				
PLASTICS	14.3	0.0	0.0	-12.5	33.3	-25.0	0.0	33.3	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	11.3	7.9	-3.1	-7.5	60.0	8.3	0.0	15.4	17.2	5.9	-5.6	-11.8
TEXTILES AND CLOTHING	12.5	22.2	0.0	0.0	33.3	0.0	0.0	0.0	20.0	0.0	0.0	-16.7
IRON AND STEEL	15.8	-9.1	-10.0	-11.1	100.0	0.0	0.0	0.0	20.0	8.3	-15.4	-18.2
PAPER/ARTIC. OF PAPER	33.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	28.6	0.0	0.0	11.1	0.0	0.0	0.0	0.0	0.0	0.0	100.0	-50.0
OTHER PRODUCTS	3.2	-6.3	-40.0	-22.2	50.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Annex

TABLE 18.1 - IMPORTS AND EXPORTS WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS (BN ECU)											
ALL PRODUCTS	5.9	6.1	5.4	6.2	4.5	4.1	4.1	4.2	12.0	10.9	11.9	13.3
PRIMARY PRODUCTS	4.6	4.8	4.1	4.7	3.0	2.7	2.7	2.4	10.5	9.7	10.4	11.3
AGRICULTURAL PRODUCTS	2.5	2.7	2.4	2.7	1.9	1.8	1.9	1.7	3.7	3.5	4.1	4.8
MINING PRODUCTS	2.1	2.1	1.7	2.0	1.1	0.9	0.8	0.7	6.8	6.1	6.3	6.4
NON-FERROUS METALS	0.3	0.3	0.3	0.4	0.1	0.1	0.1	0.1	1.0	0.7	0.7	0.8
FUELS	0.8	0.9	0.8	0.9	0.2	0.1	0.2	0.1	3.8	3.7	3.9	3.8
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.4	0.5	0.4	0.4
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.1
MANUFACTURED PRODUCTS	1.0	1.1	1.1	1.3	1.3	1.2	1.2	1.5	0.8	0.7	0.8	1.1
MACHINERY	0.3	0.3	0.3	0.4	0.2	0.2	0.2	0.3	0.1	0.1	0.1	0.2
OFFICE/TELECOM. EQUIP	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
POWER/NON-ELECT. MACH	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.1
ELECT. MACH./APPARATU	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.1	0.1	0.1	0.1
AUTOMOTIVE PRODUCTS	0.1	0.1	0.1	0.1	0.3	0.2	0.2	0.1	0.1	0.1	0.1	0.1
CHEMICALS	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.4	0.2	0.2	0.2	0.3
MEDICAL/PHARM. PROD.	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	0.4	0.4	0.4	0.5	0.4	0.4	0.5	0.6	0.4	0.3	0.4	0.5
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	0.2	0.2	0.1	0.2	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.2
OTHER PRODUCTS	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.4	0.7	0.5	0.6	0.9
	EXPORTS (BN ECU)											
ALL PRODUCTS	7.2	7.3	8.2	10.0	7.6	7.9	8.1	9.6	6.1	6.3	7.7	8.7
PRIMARY PRODUCTS	0.6	0.6	0.6	0.7	0.6	0.6	0.7	0.7	0.1	0.1	0.1	0.1
AGRICULTURAL PRODUCTS	0.4	0.5	0.5	0.5	0.4	0.3	0.5	0.5	0.0	0.0	0.0	0.1
MINING PRODUCTS	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.0	0.0	0.0	0.0
NON-FERROUS METALS	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	0.1	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	6.1	6.4	7.2	8.9	6.5	6.8	6.9	8.3	6.0	6.1	7.5	8.4
MACHINERY	2.0	2.2	2.5	3.2	2.3	2.3	2.8	3.3	2.0	1.9	2.3	2.6
OFFICE/TELECOM. EQUIP	0.4	0.4	0.4	0.6	1.1	1.1	1.3	1.5	1.1	1.0	1.1	1.1
POWER/NON-ELECT. MACH	1.2	1.4	1.6	2.1	0.9	0.9	1.2	1.4	0.6	0.7	0.9	1.1
ELECT. MACH./APPARATU	0.4	0.4	0.5	0.6	0.3	0.3	0.3	0.4	0.3	0.3	0.3	0.3
TRANSPORT EQUIPMENT	0.8	0.7	0.9	1.2	1.7	2.0	1.2	1.8	2.5	2.7	3.6	4.2
AUTOMOTIVE PRODUCTS	0.4	0.5	0.6	0.9	0.3	0.3	0.4	0.6	2.4	2.6	3.2	3.7
CHEMICALS	1.1	1.3	1.5	1.7	1.1	1.1	1.2	1.3	0.3	0.3	0.3	0.4
MEDICAL/PHARM. PROD.	0.3	0.4	0.4	0.5	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	2.2	2.2	2.4	2.8	1.3	1.4	1.6	1.9	1.2	1.1	1.2	1.3
TEXTILES AND CLOTHING	0.3	0.3	0.3	0.3	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1
IRON AND STEEL	0.1	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.2
PAPER/ARTIC. OF PAPER	0.2	0.3	0.3	0.3	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
OTHER PRODUCTS	0.5	0.4	0.3	0.4	0.5	0.5	0.5	0.6	0.1	0.1	0.1	0.1

Annex

TABLE 18.2 - TRADE BALANCES AND EXPORT/IMPORT RATIOS WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	TRADE BALANCES (BN ECU)											
ALL PRODUCTS	1.3	1.2	2.8	3.8	3.1	3.8	4.0	5.4	-5.9	-4.6	-4.2	-4.6
PRIMARY PRODUCTS	-4.0	-4.2	-3.5	-4.0	-2.4	-2.1	-2.0	-1.7	-10.4	-9.6	-10.3	-11.2
AGRICULTURAL PRODUCTS	-2.1	-2.2	-1.9	-2.2	-1.5	-1.5	-1.4	-1.2	-3.7	-3.5	-4.1	-4.7
MINING PRODUCTS	-2.0	-2.0	-1.6	-1.9	-0.9	-0.7	-0.6	-0.5	-6.8	-6.1	-6.3	-6.4
NON-FERROUS METALS	-0.2	-0.2	-0.2	-0.3	-0.1	-0.1	-0.1	-0.1	-1.0	-0.7	-0.7	-0.8
FUELS	-0.8	-0.9	-0.8	-0.9	-0.1	0.0	-0.1	0.0	-3.8	-3.7	-3.9	-3.8
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.4	-0.5	-0.4	-0.4
NON-AGRICULT. RAW MAT.	0.0	0.1	0.0	0.0	0.0	0.1	0.1	0.0	-0.1	-0.1	0.0	-0.1
MANUFACTURED PRODUCTS	5.1	5.3	6.1	7.6	5.2	5.6	5.7	6.8	5.2	5.4	6.7	7.3
MACHINERY	1.7	1.9	2.2	2.8	2.1	2.1	2.6	3.0	1.9	1.8	2.2	2.4
OFFICE/TELECOM. EQUIP	0.3	0.3	0.3	0.5	1.0	1.0	1.2	1.4	1.0	0.9	1.0	1.0
POWER/NON-ELECT. MACH	1.1	1.3	1.4	1.9	0.8	0.8	1.1	1.3	0.6	0.7	0.9	1.0
ELECT. MACH./APPARATU	0.4	0.4	0.5	0.5	0.3	0.3	0.3	0.4	0.3	0.3	0.3	0.3
TRANSPORT EQUIPMENT	0.6	0.5	0.7	1.0	1.4	1.7	0.9	1.6	2.4	2.6	3.5	4.1
AUTOMOTIVE PRODUCTS	0.3	0.4	0.5	0.8	0.0	0.1	0.2	0.5	2.3	2.5	3.1	3.6
CHEMICALS	0.9	1.1	1.3	1.4	0.8	0.8	0.9	0.9	0.1	0.1	0.1	0.1
MEDICAL/PHARM. PROD.	0.3	0.3	0.3	0.4	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0
PLASTICS	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.1	0.1	0.1	0.1
OTHER MANUFACTURED PROD.	1.8	1.8	2.0	2.3	0.9	1.0	1.1	1.3	0.8	0.8	0.8	0.8
TEXTILES AND CLOTHING	0.3	0.3	0.3	0.3	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1
IRON AND STEEL	0.1	0.1	0.1	0.2	-0.2	-0.2	-0.1	-0.2	0.1	0.1	0.1	0.1
PAPER/ARTIC. OF PAPER	0.2	0.3	0.3	0.3	0.1	0.1	0.2	0.2	0.1	0.1	0.1	0.1
NON-METAL. MIN. MANUF	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.0	0.0	0.0	-0.1
OTHER PRODUCTS	0.2	0.1	0.1	0.2	0.3	0.3	0.3	0.2	-0.6	-0.4	-0.5	-0.8
	EXPORTS/IMPORTS RATIOS (IN %)											
ALL PRODUCTS	122	120	152	161	169	193	198	229	51	58	65	65
PRIMARY PRODUCTS	13	13	15	15	20	22	26	29	1	1	1	1
AGRICULTURAL PRODUCTS	16	19	21	19	21	17	26	29	0	0	0	2
MINING PRODUCTS	5	5	6	5	18	22	25	29	0	0	0	0
NON-FERROUS METALS	33	33	33	25	0	0	0	0	0	0	0	0
FUELS	0	0	0	0	50	100	50	100	0	0	0	0
PETROLEUM/PETR. PR					100	100	100	100	0	0	0	0
NON-AGRICULT. RAW MAT.									0	0		0
MANUFACTURED PRODUCTS	610	582	655	685	500	567	575	553	750	871	938	764
MACHINERY	667	733	833	800	1150	1150	1400	1100	2000	1900	2300	1300
OFFICE/TELECOM. EQUIP	400	400	400	600	1100	1100	1300	1500	1100	1000	1100	1100
POWER/NON-ELECT. MACH	1200	1400	800	1050	900	900	1200	1400				1100
ELECT. MACH./APPARATU				600								
TRANSPORT EQUIPMENT	400	350	450	600	567	667	400	900	2500	2700	3600	4200
AUTOMOTIVE PRODUCTS	400	500	600	900	100	150	200	600	2400	2600	3200	3700
CHEMICALS	550	650	750	567	367	367	400	325	150	150	150	133
MEDICAL/PHARM. PROD.		400	400	500								
PLASTICS												
OTHER MANUFACTURED PROD.	550	550	600	560	325	350	320	317	300	367	300	260
TEXTILES AND CLOTHING					100	100	200	200				
IRON AND STEEL					0	0	0	0	200	200	200	200
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	300	300	300	300					100	100	100	50
OTHER PRODUCTS	167	133	150	200	250	250	250	150	14	20	17	11

Annex

TABLE 18.3 - STRUCTURE OF IMPORTS AND EXPORTS WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	STRUCTURE OF IMPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	78.0	78.7	75.9	75.8	66.7	65.9	65.9	57.1	87.5	89.0	87.4	85.0
AGRICULTURAL PRODUCTS	42.4	44.3	44.4	43.5	42.2	43.9	46.3	40.5	30.8	32.1	34.5	36.1
MINING PRODUCTS	35.6	34.4	31.5	32.3	24.4	22.0	19.5	16.7	56.7	56.0	52.9	48.1
NON-FERROUS METALS	5.1	4.9	5.6	6.5	2.2	2.4	2.4	2.4	8.3	6.4	5.9	6.0
FUELS	13.6	14.8	14.8	14.5	4.4	2.4	4.9	2.4	31.7	33.9	32.8	28.6
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	2.2	2.4	2.4	2.4	3.3	4.6	3.4	3.0
NON-AGRICULT. RAW MAT.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.9	0.0	0.8
MANUFACTURED PRODUCTS	16.9	18.0	20.4	21.0	28.9	29.3	29.3	35.7	6.7	6.4	6.7	8.3
MACHINERY	5.1	4.9	5.6	6.5	4.4	4.9	4.9	7.1	0.8	0.9	0.8	1.5
OFFICE/TELECOM. EQUIP	1.7	1.6	1.9	1.6	2.2	2.4	2.4	2.4	0.8	0.9	0.8	0.8
POWER/NON-ELECT. MACH	1.7	1.6	3.7	3.2	2.2	2.4	2.4	2.4	0.0	0.0	0.0	0.8
ELECT. MACH./APPARATU	0.0	0.0	0.0	1.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	3.4	3.3	3.7	3.2	6.7	7.3	7.3	4.8	0.8	0.9	0.8	0.8
AUTOMOTIVE PRODUCTS	1.7	1.6	1.9	1.6	6.7	4.9	4.9	2.4	0.8	0.9	0.8	0.8
CHEMICALS	3.4	3.3	3.7	4.8	6.7	7.3	7.3	9.5	1.7	1.8	1.7	2.3
MEDICAL/PHARM. PROD.	0.0	1.6	1.9	1.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	6.8	6.6	7.4	8.1	8.9	9.8	12.2	14.3	3.3	2.8	3.4	3.8
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0	2.2	2.4	2.4	2.4	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	0.0	4.4	4.9	2.4	4.8	0.8	0.9	0.8	0.8
PAPER/ARTIC. OF PAPER	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	1.7	1.6	1.9	1.6	0.0	0.0	0.0	0.0	0.8	0.9	0.8	1.5
OTHER PRODUCTS	5.1	4.9	3.7	3.2	4.4	4.9	4.9	9.5	5.8	4.6	5.0	6.8
	STRUCTURE OF EXPORTS (IN %)											
ALL PRODUCTS	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
PRIMARY PRODUCTS	8.3	8.2	7.3	7.0	7.9	7.6	8.6	7.3	1.6	1.6	1.3	1.1
AGRICULTURAL PRODUCTS	5.6	6.8	6.1	5.0	5.3	3.8	6.2	5.2	0.0	0.0	0.0	1.1
MINING PRODUCTS	1.4	1.4	1.2	1.0	2.6	2.5	2.5	2.1	0.0	0.0	0.0	0.0
NON-FERROUS METALS	1.4	1.4	1.2	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FUELS	0.0	0.0	0.0	0.0	1.3	1.3	1.2	1.0	0.0	0.0	0.0	0.0
PETROLEUM/PETR. PR	0.0	0.0	0.0	0.0	1.3	1.3	1.2	1.0	0.0	0.0	0.0	0.0
NON-AGRICULT. RAW MAT.	0.0	1.4	0.0	0.0	0.0	1.3	1.2	0.0	0.0	0.0	0.0	0.0
MANUFACTURED PRODUCTS	84.7	87.7	87.8	89.0	85.5	86.1	85.2	86.5	98.4	96.8	97.4	96.6
MACHINERY	27.8	30.1	30.5	32.0	30.3	29.1	34.6	34.4	32.8	30.2	29.9	29.9
OFFICE/TELECOM. EQUIP	5.6	5.5	4.9	6.0	14.5	13.9	16.0	15.6	18.0	15.9	14.3	12.6
POWER/NON-ELECT. MACH	16.7	19.2	19.5	21.0	11.8	11.4	14.8	14.6	9.8	11.1	11.7	12.6
ELECT. MACH./APPARATU	5.6	5.5	6.1	6.0	3.9	3.8	3.7	4.2	4.9	4.8	3.9	3.4
TRANSPORT EQUIPMENT	11.1	9.6	11.0	12.0	22.4	25.3	14.8	18.8	41.0	42.9	46.8	48.3
AUTOMOTIVE PRODUCTS	5.6	6.8	7.3	9.0	3.9	3.8	4.9	6.3	39.3	41.3	41.6	42.5
CHEMICALS	15.3	17.8	18.3	17.0	14.5	13.9	14.8	13.5	4.9	4.8	3.9	4.6
MEDICAL/PHARM. PROD.	4.2	5.5	4.9	5.0	1.3	1.3	1.2	1.0	0.0	0.0	0.0	0.0
PLASTICS	2.8	2.7	2.4	3.0	3.9	3.8	3.7	3.1	1.6	1.6	1.3	1.1
OTHER MANUFACTURED PROD.	30.6	30.1	29.3	28.0	17.1	17.7	19.8	19.8	19.7	17.5	15.6	14.9
TEXTILES AND CLOTHING	4.2	4.1	3.7	3.0	1.3	1.3	2.5	2.1	1.6	1.6	1.3	1.1
IRON AND STEEL	1.4	1.4	1.2	2.0	0.0	0.0	0.0	0.0	3.3	3.2	2.6	2.3
PAPER/ARTIC. OF PAPER	2.8	4.1	3.7	3.0	1.3	1.3	2.5	2.1	1.6	1.6	1.3	1.1
NON-METAL. MIN. MANUF	4.2	4.1	3.7	3.0	1.3	1.3	1.2	1.0	1.6	1.6	1.3	1.1
OTHER PRODUCTS	6.9	5.5	3.7	4.0	6.6	6.3	6.2	6.3	1.6	1.6	1.3	1.1

Annex

TABLE 18.4 - IMPORTS AND EXPORTS GROWTH RATES WITH AUSTRALIA AND NEW ZEALAND, BY PRODUCT GROUP

	EUROPEAN UNION				UNITED STATES				JAPAN			
	1991	1992	1993	1994	1991	1992	1993	1994	1991	1992	1993	1994
	IMPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-7.8	3.4	-11.5	14.8	-6.2	-8.9	0.0	2.4	8.1	-9.2	9.2	11.8
PRIMARY PRODUCTS	-9.8	4.3	-14.6	14.6	-11.8	-10.0	0.0	-11.1	7.1	-7.6	7.2	8.7
AGRICULTURAL PRODUCTS	-10.7	8.0	-11.1	12.5	0.0	-5.3	5.6	-10.5	5.7	-5.4	17.1	17.1
MINING PRODUCTS	-4.5	0.0	-19.0	17.6	-26.7	-18.2	-11.1	-12.5	9.7	-10.3	3.3	1.6
NON-FERROUS METALS	-25.0	0.0	0.0	33.3	-50.0	0.0	0.0	0.0	-9.1	-30.0	0.0	14.3
FUELS	0.0	12.5	-11.1	12.5	-50.0	-50.0	100.0	-50.0	22.6	-2.6	5.4	-2.6
PETROLEUM/PETR. PR					-75.0	0.0	0.0	0.0	100.0	25.0	-20.0	0.0
NON-AGRICULT. RAW MAT.									0.0	0.0	-100.0	
MANUFACTURED PRODUCTS	0.0	10.0	0.0	18.2	18.2	-7.7	0.0	25.0	33.3	-12.5	14.3	37.5
MACHINERY	50.0	0.0	0.0	33.3	0.0	0.0	0.0	50.0	0.0	0.0	0.0	100.0
OFFICE/TELECOM. EQUIP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0
POWER/NON-ELECT. MACH	0.0	0.0	100.0	0.0	0.0	0.0	0.0	0.0				
ELECT. MACH./APPARATU												
TRANSPORT EQUIPMENT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-33.3	0.0	0.0	0.0	0.0
AUTOMOTIVE PRODUCTS	0.0	0.0	0.0	0.0	50.0	-33.3	0.0	-50.0		0.0	0.0	0.0
CHEMICALS	0.0	0.0	0.0	50.0	0.0	0.0	0.0	33.3	100.0	0.0	0.0	50.0
MEDICAL/PHARM. PROD.			0.0	0.0								
PLASTICS												
OTHER MANUFACTURED PROD.	0.0	0.0	0.0	25.0	0.0	0.0	25.0	20.0	33.3	-25.0	33.3	25.0
TEXTILES AND CLOTHING					0.0	0.0	0.0	0.0				
IRON AND STEEL					0.0	0.0	-50.0	100.0		0.0	0.0	0.0
PAPER/ARTIC. OF PAPER												
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0					0.0	0.0	0.0	100.0
OTHER PRODUCTS	0.0	0.0	-33.3	0.0	0.0	0.0	0.0	100.0	0.0	-28.6	20.0	50.0
	EXPORTS GROWTH RATES (IN %)											
ALL PRODUCTS	-11.1	1.4	12.3	22.0	0.0	3.9	2.5	18.5	-4.7	3.3	22.2	13.0
PRIMARY PRODUCTS	0.0	0.0	0.0	16.7	0.0	0.0	16.7	0.0	0.0	0.0	0.0	0.0
AGRICULTURAL PRODUCTS	-20.0	25.0	0.0	0.0	33.3	-25.0	66.7	0.0				
MINING PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
NON-FERROUS METALS	0.0	0.0	0.0	0.0								
FUELS	-100.0				-50.0	0.0	0.0	0.0				
PETROLEUM/PETR. PR	-100.0				-50.0	0.0	0.0	0.0				
NON-AGRICULT. RAW MAT.			-100.0					0.0	-100.0			
MANUFACTURED PRODUCTS	-9.0	4.9	12.5	23.6	-1.5	4.6	1.5	20.3	-3.2	1.7	23.0	12.0
MACHINERY	-16.7	10.0	13.6	28.0	0.0	0.0	21.7	17.9	-4.8	-5.0	21.1	13.0
OFFICE/TELECOM. EQUIP	-20.0	0.0	0.0	50.0	10.0	0.0	18.2	15.4	0.0	-9.1	10.0	0.0
POWER/NON-ELECT. MACH	-20.0	16.7	14.3	31.3	-10.0	0.0	33.3	16.7	-14.3	16.7	28.6	22.2
ELECT. MACH./APPARATU	0.0	0.0	25.0	20.0	50.0	0.0	0.0	33.3	0.0	0.0	0.0	0.0
TRANSPORT EQUIPMENT	14.3	-12.5	28.6	33.3	-15.0	17.6	-40.0	50.0	-7.4	8.0	33.3	16.7
AUTOMOTIVE PRODUCTS	-33.3	25.0	20.0	50.0	-25.0	0.0	33.3	50.0	0.0	8.3	23.1	15.6
CHEMICALS	0.0	18.2	15.4	13.3	10.0	0.0	9.1	8.3	0.0	0.0	0.0	33.3
MEDICAL/PHARM. PROD.	0.0	33.3	0.0	25.0	0.0	0.0	0.0	0.0				
PLASTICS	0.0	0.0	0.0	50.0	50.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER MANUFACTURED PROD.	-8.3	0.0	9.1	16.7	0.0	7.7	14.3	18.7	0.0	-8.3	9.1	8.3
TEXTILES AND CLOTHING	0.0	0.0	0.0	0.0	0.0	0.0	100.0	0.0	0.0	0.0	0.0	0.0
IRON AND STEEL	0.0	0.0	0.0	100.0					0.0	0.0	0.0	0.0
PAPER/ARTIC. OF PAPER	-33.3	50.0	0.0	0.0	0.0	0.0	100.0	0.0	0.0	0.0	0.0	0.0
NON-METAL. MIN. MANUF	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OTHER PRODUCTS	-37.5	-20.0	-25.0	33.3	25.0	0.0	0.0	20.0	0.0	0.0	0.0	0.0

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