OFFICE FOR OFFICIAL PUBLICATIONS OF THE EUROPEAN COMMUNITIES

# TWENTY-FIRST ANNUAL MANAGEMENT REPORT 1989



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# Contents

		Page
Intro	duction	5
1. P	ublications produced by the Office	7
1.	1. Official Journal	9
1.	2. Tables, directory and catalogues	12
1.	3. Publications other than the Official Journal	12
	eneral sales policy and the results obtained — Breakdown of ales revenue by institution	17
2.	1. Organization	19
2.	2. Sales promotion	22
2.	3. Sales revenue	23
3. C	o-publishing	33
3.	1. Introduction	35
3.	2. Co-publishing	35
3.	3. Copyright	35
3.	4. Royalties	35
4. A	ctivities of the accounts office	37
4.	1. Budget accounting	39
4.	2. Commercial accounting	48
5. A	ctivities of the administrative and technical services	57
5.	1. Workshops	59
5.	2. General services	59
5.	3. Project management section	64
5.	4. Documentary aids section	66
	he printing market and management of contracts concluded y the office on behalf of itself or of the institutions	69
6.	1. Introduction	71
6.	2. Activities by sector	71
6.	3. Contracts for services and supplies chargeable to the Office budget	78

7. Staff of the Office and personnel questions	79
7.1. Officials	81
7.2. Temporary staff	81
7.3. Auxiliary staff	81
7.4. Freelance proof-readers	82
7.5. Training	82
7.6. Consultations with staff representatives	83
7.7. Consultations with the trade unions and professional bodies	83
8. Application of the current provisions relating to medium- and long-term translations	89
8.1. Work done for the Parliament	91
8.2. Work done for the Council	91
8.3. Work done for the Publications Office	91
8.4. General observations	93

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4

## Introduction

This management report, drawn up by the Management Committee pursuant to Article 4 of the Decision establishing the Office for Official Publications of the European Communities, provides the institutions with an account of the Office's activities over the 1989 financial year.

The members of the Management Committee in the year under review were:

Mr E. Vinci, Secretary-General of the European Parliament;

Mr N. Ersbøll, Secretary-General of the Council;

Mr D. Williamson, Secretary-General of the Commission;

Mr R. Hay,

Director-General for Personnel and Administration of the Commission;

Mr J. G. Giraud, Registrar of the Court of Justice;

Mr J. Moreau,

Secretary-General of the Economic and Social Committee;

#### Mr M. Mart,

President of the Court of Auditors and Chairman of the Management Committee in 1989.

The Management Committee met on 30 June 1989 (full members), 10 April and 16 October 1989 (alternate members). In addition, 17 written procedures were submitted to the Management Committee in 1989.

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# 1. Publications produced by the Office

- 1.1. Official Journal
- 1.2. Tables, directory and catalogues
- 1.3. Publications other than the Official Journal

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# 1.1.1. General considerations

## **1.1. Official Journal**

The most prominent feature of 1989 was the implementation of the rationalization measures announced in the previous report and relating to the Supplement to the Official Journal.

This involved introducing a publishing system allowing improved utilization of the printed surface and cooperating with the translation service in developing a system to computerize the routine aspects of the translation of the notices.

Since 1 January 1989 the new publishing system for the Supplement to the Official Journal has produced substantial savings compared with the old system in terms of the number of pages to be published. These savings amounted to 30% during the first quarter and rose to 50% at the end of the year.

In order to rationalize translation, computer-assisted translation of the standard phrases was introduced as from March 1989.

The production system also had to be changed to take account of the new directives on public supplies and works (88/295/EEC and 89/440/EEC).

Overall, these rationalization measures enabled the Office to cope with the spectacular rise in the number of notices, from 19 279 in 1988 to 30 410 in 1989 (+ 58%).

Finally, since January 1989, the notices from the United States have been published daily.

Total production of the L and C series remained more or less the same as in 1988.

In this field, the computer developments achieved in 1989 should allow savings in future in the Official Journals relating to:

(i) suspensions of tariff duties,

- (ii) credit institutions,
- (iii) catalogues of plant and vegetable varieties.

#### 1.1.2. Output

#### (a) Official Journal

	0 arrian	19	89	1988			
Series		Issues	Pages	Issues	Pages		
L C S		401 330 251	20 372 11 562 18 904	382 337 256	19 748 10 325 20 226		
	Total	982	50 838	975	50 299		

(Number of pages per language version)

#### (b) Budget documents

As in previous years the Office produced the preliminary draft and draft general budget of the European Communities, involving 12 416 and 10 476 pages respectively, for all languages together.

#### Table 1 – Trend in the number of pages per series of the Official Journal, 1980-89

Series	1980 <sup>1</sup>	1981 <sup>1</sup>	1982 <sup>1</sup>	1983 <sup>1</sup>	1984	1985	1986	1987	1988	1989
L C S	26 616 6 324	25 300 7 256	25 428 7 244	27 385 7 956	16 482 9 214 9 778	19 724 12 005 10 996	19 080 9 172 11 655	20 260 10 807 13 545	19 748 10 325 20 226	20 372 11 562 18 904
Total	32 940	32 556	32 672	35 341	35 474	42 725	39 907	44 612	50 299	50 838

<sup>1</sup> For 1980 to 1983 the L series figure is the L + C total.

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#### Table 2 – Breakdown by country of the documents published in the Supplement to the Official Journal in 1989

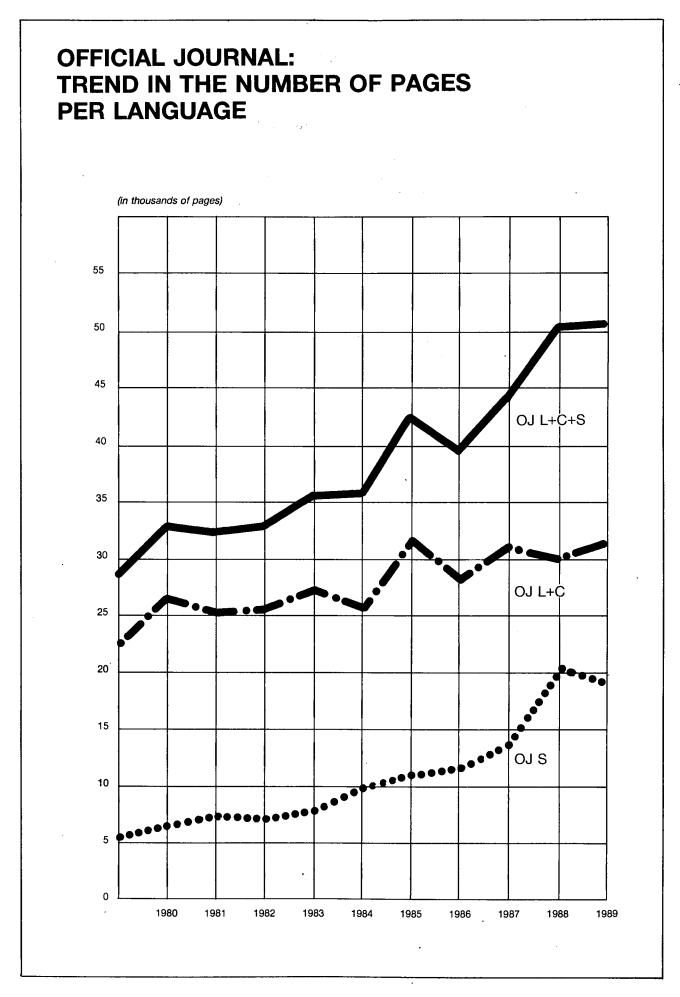
Notes: 1 The line 'Optional and others' contains the documents from the Community institutions and whose publication is not obligatory. In the subtotal for the EEC, the value for 1988 has been corrected (+ 1 109) to include these documents (not distributed by country).

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2 Total output in 1989 is higher than shown below, since the table does not include supplementary information and corrigenda.

3 These data were obtained from the TED database and its archives.

	В	DK	D	GR	E	F	IRL	1	L	NL	P	UK	EEC Subtotal	USA	JAP	EFTA	GATT Subtotal	Total
Works	212	69	1 212	243	1 430	2 953	54	1 997	18	208	254	1 869	10 519	0	0	0	0	10 519
Supplies	296	170	933	227	897	2 315	40	1 213	20	97	79	1 761	8 048	0	0	0	0	8 048
GATT	0	0	0	0	0	0	0	0	0	0	0	0	0	3 580	1 937	236	5 753	5 753
Prior information	4	3	36	0	0	79	0	2	5	0	0	8	137	0	0	8	8	145
Results	28	57	145	0	13	1 330	0	0	11	3	1	707	2 295	0	2 107	148	2 255	4 550
Optional and others	0	0	0	0	0	0	0	0	0	0	0	0	1 395	0	0	0	0	1 395
Total 1989	540	299	2 326	470	2 340	6 677	94	3 212	54	308	334	4 345	22 394	3 580	4 044	392	8 016	30 410
Total 1988	388	154	1 819	255	1 709	4 242	71	3 541	24	297	237	2 878	16 724	_	-	-	2 555	19 279
Increase 1988/1989 (in %)	39	94	28	84	37	57	32	- 9	125	4	41	51	34	_	_	_	214	58



# 1.2. Tables, directory and catalogues

The annual tables for 1988 did not appear until April 1989 because of the absence of certain issues of the Official Journal dated 31 December 1988. In the case of the monthly tables the production deadlines were considerably reduced after a production reorganization; the last issues of the alphabetical tables were distributed three weeks after the reference period; for the methodological tables this deadline was on average three-and-a-half weeks.

The 12th and 13th editions of the *Directory of Community legislation in force* were produced without incident and distributed in February and August 1989.

The production programme for the *Catalogue of publications* comprised three quarterly issues and an annual edition. The *Catalogue of documents* was produced in different forms — simple monthly lists, a half-yearly catalogue and the annual edition.

To these publications must be added the Catel database (electronic catalogue) containing the bibliographical references of the OJ documents (L series and Court of Justice of the C series) published since 1987, and the COM, EP and ESC documents published since 1985 (see point 5.4).

Publication	1988	1989	Change in %
Alphabetical tables: monthly annual	5 956 2 416	4 932 2 700	- 17 + 12
Methodological tables: monthly annual	3 836 2 914	3 756 2 968	- 2 + 2
Directory	15 247	17 298	+ 13
Catalogue of publications: quarterly issues annual edition	976 756	940 720	- 4 - 5
Catalogue of documents: monthly lists half-yearly catalogue annual edition	728 1 612 1 468	1 260 1 488 1 556	+ 73 - 8 + 6
Total	35 909	37 618	+ 5

#### Volume published (in pages):

# 1.3. Publications other than the Official Journal

1.3.1. Developments

The computerized planning system came into service and provides for satisfactory planning of overall production.

The other projects (vade-mecum for editors and computerized editorial system) continued to make progress and will be completed in 1990.

The increased use of word-processing systems in the institutions makes these aids particularly necessary for the preparation of authors' texts and electronic manuscripts and their subsequent processing at the Office.

Improvements are already planned in the field of aids for text revision (dictionaries of spelling and syntax), as is the use of teletransmission to reduce production deadlines.

Overall, output remained at the same very high level as in 1988. While the number of composed documents increased further, particularly because of the backlog being made up on the *Reports of cases before the Court,* reproduced documents decreased in the case of the Commission and, even more so, the Council.

Although the number of publications has hardly changed, production conditions have become more difficult, with particularly tight planning deadlines.

Volume produced	1989	1988	Change in %
Number of issues	2 530	2 638	- 4
Number of proof-read pages	212 476	208 473	+ 2
Number of non-proof-read pages	137 181	183 010	- 25

Publication of the official documents (COM finals, EP reports, ESC opinions) provides the public with the complete chain in the preparation of official texts.

In 1989 there was a noticeable improvement to the system with almost immediate distribution (one week later) of COM documents. As from 1 December 1989 the EP reports have no longer been produced in hard copy.

Number of official documents: 1 608 in 1989 as against 1 425 in 1988;

Number of master microfiche: 14 476 in 1989 as against 11 344 in 1988.

1.3.2. Output

1.3.3. Official documents

#### Table 3 - Output per institution and change over 1988

1	Numb	er of proof-re	ad pages	Number of non-proof-read pages			
Institution	1988	1989	Change	1988	1989	Change	
European Parliament	62 079	48 509	- 13 570 <sup>1</sup>	1 160	567	- 593	
Council	5 507	2 865	- 2 642 <sup>2</sup>	36 787	4 415	- 32 372	
Commission <sup>3</sup>	88 098	88 634	+ 536	130 046	121 682	- 8364	
Court of Justice	36 424	56 928	+ 20 504 4	472	10	- 462	
ESC	9 035	9 799	+ 764	121	11	- 110	
Court of Auditors	3 374	3 405	+ 31	722	1 799	+ 1077	
Cedefop	3 063	1 491	- 1572	13 654	8 697	- 4957	
EIB	83	24	- 59	48	—	- 48	
Publications Office	810	821	+ 11	-	—	_	
Total	208 473	212 476	+ 4 003	183 010	137 181	- 45 829	

<sup>1</sup> Reports of proceedings not published in Portuguese and Spanish.
 <sup>2</sup> The re-issue of the Treatles was included in the previous year's figure.
 <sup>3</sup> The totals for 1989 include 60 proof-read pages and 2 273 non-proof-read pages for the European Foundation in Dublin, and 1 256 proof-read pages for the European University Institute in Florence.
 <sup>4</sup> Effect of the shorter deadlines for publication of the *Reports of cases before the Court*.

#### Table 3a - Commission: principal publishing DGs

DG	Proof-read pages	Non-proof-read pages		
SOEC	8 154	21 548		
DG III	1 052	94		
DG IX	66 509	56 151		
DG V	2 077	3 541		
DG X	4 362	1 069		
DG XIII	4 294	33 508		
DG XXIII	_	1 913		
	1	L		

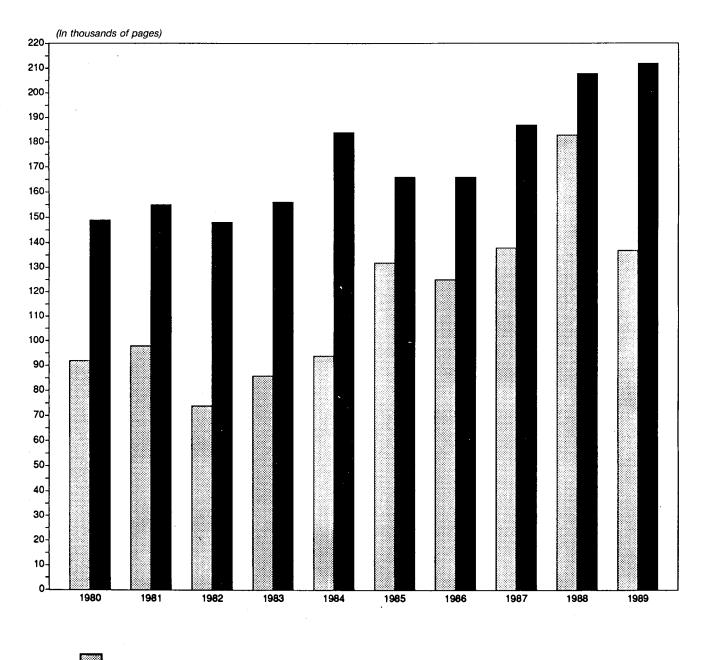
Table 4 — Trend in the number					
(all languages)					

	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
Proof-read pages	148 915	155 421	147 556	155 907	183 576	171 310	165 807	187 213	208 473	212 476
Non-proof-read pages	91 950	97 884	74 083	86 310	94 056	132 734	124 623	137 522	183 010	137 181

Table 5 – Number of proof-read pages per language

Language Year	ES	DA	DE	GR	EN	FR	GA	IT	NL	PT	RU
1980	2 614	21 450	25 990	614	24 067	25 896		24 048	23 731	48	79
1981	1 713	22 754	24 109	6 506	27 329	25 481		23 240	23 164	831	
1982	2 181	19 354	23 989	14 569	20 614	24 427		21 265	20 757	263	
1983	2 309	20 868	22 800	13 310	23 884	26 095	32	23 348	21 893	1 368	1 J
1984	2 848	24 025	27 869	17 601	29 644	28 444		25 078	25 763	2 304	
1985	2 828	21 208	24 488	21 919	25 338	28 306		23 760	21 064	2 399	
1986	7 795	17 479	25 200	19 319	25 030	28 039		18 119	18 288	6 538	
1987	14 524	19 925	22 944	21 517	25 692	26 410	-	23 250	20 653	12 298	
1988	18 637	23 316	26 348	19 150	28 473	29 444	1 118	22 579	22 602	16 806	
1989	19 812	24 558	26 862	20 659	28 944	30 164	693	23 376	21 609	15 799	

### PUBLICATIONS OTHER THAN THE OFFICIAL JOURNAL: TREND IN THE NUMBER OF PAGES — ALL LANGUAGES



proof-read pages

non-proof-read pages

- 2. General sales policy and the results obtained — Breakdown of sales revenue by institution
- 2.1. Organization
- 2.2. Sales promotion
- 2.3. Sales revenue

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## 2.1. Organization

#### 2.1.1. Sales network

1989 saw some major changes in the structure of the Office's sales network.

In the United States, the sales activities previously carried out by the Commission's information office in Washington were transferred to a commercial body, the firm Unipub. The transfer of operations and stocks of publications held by the Washington office were completed successfully, and the firm Unipub can be considered as having been operational since September 1989.

In implementation of its policy of appointing sales offices in countries where the interest in Community publications justifies this, the Office has also appointed a general office in Switzerland, namely the Swiss Trade Promotion Office in Zurich, and in Sweden, namely the firm Bibliotekstjänst in Lund.

Finally, contact was established with various Yugoslav bodies with a view to the subsequent setting-up of a sales office in Yugoslavia.

With the help of its sales offices, the Office has continued to establish a network of booksellers for the distribution of publications covered by the priority programme.

The 'Euro-bookseller' concept was also the subject of an Office study and research into the market potential. The principle underlying the concept was the establishment of a network of specialized booksellers prepared to devote one display window or part of their shop space to a set of publications dealing with European issues. These publications need not just be official publications of the Community institutions, but could also come from private publishers.

Initially, it had also been planned to assign these booksellers a special role in the field of document delivery. It appears, however, that this option will have to be dropped in favour of a more traditional view of the booksellers' role, with their activity being restricted simply to the sale of publications.

Since document delivery is nevertheless a high-growth activity, evidently under the pressure of 1992, it was felt advisable to decentralize it. To this end, the Office has sought to establish contacts with specialized bodies capable of providing this service.

A first document delivery contract has been concluded with the Spanish firm Euridoc, and another contract has been drawn up with the Belgian body Credoc.

Under these document delivery contracts the specialized centres are provided with the reference publications and access to documentary aids. In return for this, the bodies in question undertake all the operations involved in the document delivery, i.e. order identification, document search, high-quality production and despatch, mostly by fax.

The document delivery body pays the Community institutions via the Office on the basis of royalties related to their turnover.

Finally, in September 1989 the Office was able to hold its annual meeting of sales offices in Athens. It was particularly constructive and provided an opportunity for improving coordination of the efforts undertaken by each office, of laying down objectives for them to pursue, for informing them of new developments in the publishing policy of the

Community institution, and for the joint establishment of cooperation models between the sales offices, on the one hand, and the Commission's offices in the Member States and the other information channels (Eurodesks, speakers, TEAM 92) on the other.

#### 2.1.2. Stock management, processing of orders, invoicing

2.1.3. Free distribution

The computerized system for stock management, order processing, invoicing and accounting planned for the previous year was installed and put into operation in the course of 1989.

This system is still being improved but has already ensured more rapid processing of orders and improved stock management and invoicing.

The Catel system has gradually been opened up to various sales offices. Although still at the pilot project stage, the initial results are promising. Consultation by the sales offices revealed the few remaining flaws and enabled steps to be taken to remedy them.

The ABEL system has been made available to the public and is proving highly successful.

The reader is reminded that the 'free distribution' section of the sales department is responsible for the following:

- (i) supplies to Eurodesks;
- (ii) supplies to European Documentation Centres and depository libraries;
- (iii) management of the files of subscribers to publications sent against payment of postage;
- (iv) free distribution of the Official Journal;
- (v) management of files for the Commission and other Community institutions.

1989 saw a considerable increase in the number of Eurodesks, which rose from 39 to 200. In addition, the range of publications distributed to them was notably expanded.

The number of subscribers to publications available against payment of postage also increased steadily. At the end of 1989 there were more than 7 500 subscriptions, representing some 5 000 invoices. After campaigns undertaken at the end of 1989, a major increase is expected in the number of these subscriptions, particularly for the 'European documentation' series. Nevertheless, the disparity between the logistical investment and the revenue received must be emphasized.

The operation to update the lists of depository libraries and European documentation centres and to revise the status of most of them was completed successfully, and the next phase has now been embarked upon; i.e. the inclusion of new documentation centres and depository libraries.

This group is now composed as follows:

Full documentation centres	196
Specialized documentation centres <sup>1</sup>	153
Depository libraries	80
'Reduced' depository libraries	14
European reference centres	184

<sup>1</sup> Entitled to one free service per centre of interest.

As regards the free distribution of the Official Journal, the updating operation carried out by the Commission in 1989 has not been completed and will therefore have to continue in 1990.

At the same time, the 'free distribution' section continues to manage the entire in-house and external free distribution of the Official Journal, both by automatic despatch and by issue.

Finally, it should be pointed out that the file management activities are carried out on behalf of the Commission, Cedefop, the European Foundation in Dublin and the University Institute in Florence.

#### 2.1.4. Paid advertising

At the end of January 1989, in a written procedure, the Advisory Committee on Publications expressed a favourable opinion on the Office's accepting paid advertising in certain Community publications.

The publications concerned are as follows:

Supplement to the Official Journal

Euroabstracts

Catalogues

European economy

Energy in Europe

Social Europe

Bulletin of the European Communities

Eurostatistics.

If the experiment is successful, the Office will propose that the range of publications available be extended.

To publicize this service, the Office has undertaken an information campaign based on, amongst other things, the publication of a publicity catalogue and the placing of advertisements in as many issues as possible of the publications concerned.

In addition, information leaflets have been printed in all the languages and sent to various subscribers.

This information campaign aroused a certain interest amongst the public, and between April and December 1989 198 requests for information were received by the Office from potential clients.

Of these 198, 139 took the next step of returning the duly completed publicity questionnaire.

An analysis of these 139 questionnaires reveals the following:

(a) Interest by Member State

The interest expressed in the different Member States is as follows, in descending order:

- 1. United Kingdom
- 2. Belgium
- 3. FR of Germany
- 4. France
- 5. Italy, Netherlands
- 6. Spain
- 7. Luxembourg
- 8. Greece, Portugal, Denmark, Ireland.

(b) Interest by publication proposed

The *Supplement to the Official Journal* is by far the publication of most interest to potential advertisers (88%).

The other publications are as follows, in descending order:

1. Bulletin of the European Communities

- 2. European economy
- 3. Catalogues

- 4. Social Europe
- 5. Euroabstracts
- 6. Energy in Europe
- 7. Eurostatistics.

The language versions of most interest are English (25%), French (17%), German and Spanish (11% each).

#### Orders placed

Five contracts have been signed for a total invoice value of ECU 4 943. This amount may of course be considered negligible, but account must be taken of the lateness of the operation. The interest already shown and the requests for information received regularly by the Office give rise to hopes that, in 1990, this new activity will prove its worth and produce a sharply increased invoice value.

It should also be noted that opening up the publications in question to advertising has also led to certain operations involving exchanges of advertisements.

One of these has been implemented and involved the exchange of a one-page advertisement between *European economy*, on the one hand, and the German journal *Europäische Gegenwart* on the other.

A second such operation was in preparation at the end of the year.

### 2.2. Sales promotion

The promotional work, particularly for the publications concerning the priority programme, was continued and intensified.

Thus, the Office produced and distributed 19 leaflets advertising publications concerning the priority programme and 10 leaflets advertising other publications.

In total, some 2 500 000 copies of the leaflets were distributed.

The office was involved in the preparation and distribution of the following catalogues:

Annual and quarterly catalogue of publications;

Annual and quarterly catalogue of documents;

Catalogue of the European Foundation;

Mini-catalogue (The European Community as a publisher);

Eurostat catalogue;

Catalogue of the Economic and Social Committee; Cedefop lists.

The situation regarding fairs and exhibitions was as follows: Computer exhibitions: 6

Book fairs involving Office staff: 17

Fairs not involving Office staff (display of publications only): 10.

As regards participation in computer exhibitions, it should be pointed out that efforts were made in 1989 to improve collaboration between the Office and the various Commission hosts and database managers, and that cooperation was initiated leading, amongst other things, to the use of a joint stand.

A survey of a representative sample in four Member States, comprising 14 000 persons whose names were taken partly from the Office's customer files and partly from the files of the survey firms, was carried out in 1989 and was the subject of a summary report.

The Office is being visited more and more often by members of the public — mainly journalists, documentalists and businessmen — and is being asked to speak to large audiences at events organized in the Member States. The numbers showing an interest and capable of passing on the information received is estimated at some 500 persons for the year 1989.

On the occasion of its 20th anniversary, the Office also had an opportunity to explain the services it can provide to an audience composed of representatives of the institutions and the media.

To celebrate its founding, the Office also organized two exhibitions - one at the Commission in Brussels and the other on its own premises.

Finally, the film *A publishing house for Europe*, in nine language versions, was widely distributed through the sales network and Community information channels (Commission offices, European documentation centres, etc.)

## 2.3. Sales revenue

Table 6 shows the general trends in subscriptions to the Official Journal, the other periodicals and the documents.

Sales are up by 7.26% overall.

(a) Official Journal

Table 7 shows the trends in subscriptions to the paper version of the L + C and S series of the Official Journal and to the microfiche version of the L + C series.

Although there was a slight drop for some language versions, the overall results show an encouraging increase in sales in all cases.

The new subscription to competition notices, introduced in 1988, has proved a continued success, with sales up by some 93.9 %.

#### (b) Other publications

Table 8 shows the trends in subscriptions to periodicals other than the Official Journal.

The general trend was down by 0.11%.

Figures were up for the Parliament (+ 3.02%), the Court of Justice (+ 7.82%) and the Economic and Social Committee (+ 16.14%), but down for the Commission (- 1.17%).

In the case of Commission publications, there was a clear increase for the *Erasmus Newsletter*, *Social Europe* and *Social Europe* Supplements, and a considerable drop for the monthly *Iron and steel bulletin* and the Cedefop *Vocational training bulletin*.

#### 2.3.1. Periodicals

However, the latter result should be viewed in the context of the sustained increase for the Cedefop *Vocational training bulletin* over the previous two years and the relatively normal nature of the drop in 1989.

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Table 9 shows trends in subscriptions to the Documents series. The upward trend of the previous year continued in 1989, with an average increase of 24.57%.

#### *Table 6* – General overview of subscription trends

Publication	1988	1989	Change (in %)
Official Journal			
L + C series (paper)	11 958	12 923	+ 8.07
S series (paper)	5 753	6 173	+ 7.30
L + C series (microfiche)	729	864	+ 18.52
C series (competitions)	1 049	2 034	+ 93.90
Publications other than the OJ	22 759	22 734	- 0.11
Documents	3 403	4 239	+ 24.57
Grand total	45 651	48 967	+ 7.26

#### Table 7 - Trends in subscriptions to the Official Journal

- L + C and S series
- L + C series microfiche

Language		series per		eries per		series ofiche
	1988	1989	1988	1989	1988	1989
ES	2 070	2 206	352	350	73	101
DA 🛛	414	461	218	258	42	43
DE	1 412	1 505	662	703	102	127
GR	259	248	54	56	5	4
EN	1 850	2 151	2 280	2 540	226	244
FR	2 525	2 745	834	900	153	200
IT	1 891	2 007	773	796	44	51
NL	926	951	466	440	71	72
PT	611	649	114	130	13	22
Total	11 958	12 923	5 753	6 173	729	864

Title	1988	1989
Parliament		
Debates (paper edition)	407	421
Debates (microfiche version)	55	56
/erbatim reports of EP proceedings (microfiche)	9	12
Texts adopted by the EP (paper)	91	90
Total	562	579
Commission		
Bulletin and supplements	4 185	4 338
Social Europe	254	317
Social Europe – Supplements	498	593
Economic surveys	258	249
Ferminology bulletin	267	270
nformation bulletin on vocational training	3 920	3 488
European Economy and supplements A + B	2 506	2 663
Energy in Europe	807	886
Erasmus newsletter	414	826
Euro-abstracts	248	264
ndustrial short-term trends	306	306
Energy — monthly statistics	702	699
Bulletin of energy prices <sup>1</sup>	320	-
Quarterly iron and steel bulletin <sup>1</sup>	347	-
Monthly iron and steel bulletin	298	247
Monthly bulletin of external trade statistics	493	509
Eurostatistics	1 177	1 186
Agricultural statistics	587	620
Aiscellaneous publications (for details see Table 8a)	2 450	2 344
Total	20 037	19 805
Court of Justice		
Reports of cases before the Court	1 906	2 055
Economic and Social Committee		
Bulletin	254	295
Grand total	22 759	22 734

#### Table 8 - Trends in subscriptions to publications other than the Official Journal

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Title	1988	1989
European political cooperation documentation bulletin	64	70
Agricultural markets – 4 issues	226	237
Recent publications on the European Communities received by the Library	127	144
Europa transport: Annual report + analysis and forecasts	142	156
SCAD bulletin	184	188
Short-term trends in the distributive trades, retail trade sales, vehicle registration <sup>1</sup>	93	_
Industrial production	264	225
ECU-EMS information	333	312
Consumer price index	173	214
Quarterly national accounts/ESA	87	117
Money and finance	135	150
Earnings – Industry and services	121	137
Balance of payments <sup>1</sup>	197	–
Agricultural prices (microfiche)	48	41
Unemployment bulletin	256	276
Rapid statistics <sup>2</sup>	—	41
Cronos agricultural prices <sup>2</sup>	<u>.</u>	36
Total	2 450	2 344

# Table 8a - Trends in subscriptions to publications other than the Official Journal Details of 'Miscellaneous publications'

<sup>1</sup> Discontinued.

<sup>2</sup> New subscription.

#### Table 9 – Trends in document subscriptions

Title	1988	1989
Parliament		
Reports Combined subscriptions <sup>1</sup>	53	82
Selective subscriptions Microfiche subscriptions	832 95	982 110
Total	980	1 174
Commission		
COM documents Combined subscriptions <sup>1</sup>	83	170
Selective subscriptions	1 215	1 535
Microfiche subscriptions	143	166
Total	1 441	1 871
Economic and Social Committee		
Opinions	52	05
Combined subscriptions <sup>1</sup> Selective subscriptions	830	85 991
Microfiche subscriptions	100	118
Total	982	1 194
Grand total	3 403	4 239

<sup>1</sup> These figures include interinstitutional subscriptions.

#### 2.3.2. Monographs

In 1989 the Office put 653 new titles on sale, broken down as follows:

# Table 10 - First-time entries into the publications catalogue in 1989 (periodicals excluded)

Institution		
- Parliament		11
- Council		8
<ul> <li>Commission</li> <li>Eurostat</li> <li>DG IX</li> <li>DG V</li> <li>DG XIII</li> </ul>	38 117 3 417	575
Economic and Social Committee		3
Cedefop		<b>3</b> 7
Court of Auditors		1
European Foundation, Dublin		18
Total		653

Tables 11 and 12 list the 15 best sellers, based respectively on the number of copies sold and sales value.

## 2.3.3. Electronic publications

In the field of electronic publications, the Office continued marketing the existing databases, i.e. TED, Celex, SCAD, Cronos, Comext, Regio and Sesame, and commenced marketing the INFO 92 base and the ABEL service.

Table 13 shows the trend in numbers of direct customers for the databases and the development of the distribution network (hosts, gateways and other intermediaries).

Table 13a shows the trend in amounts invoiced for electronic products in 1989.

On this last point, it should be mentioned that the fall-off in the amounts in 1989, compared with 1988, relates to the invoices drawn up. For technical reasons, there was a major backlog in the invoicing for TED in the year under review, and the services provided in 1989 will thus continue to be invoiced in 1990.

The same remark applies to the invoicing for Celex training and SCAD.

Another important remark concerns the sustained growth of the Statistical Office's datashop service. This type of service — a kind of 'document delivery' — has thus proved its worth to the public and should, if possible, be extended to other products.

## Table 11 – The 15 best-selling publications (by copies sold)

Ranking	Title	Quantity	Net sales value (ECU)
1	Europe in figures	16 894	28 044.15
2	Treaties establishing the EC (1987 abridged edition)	5 863	40 949.19
3	Europe in figures (second edition)	4 450	14 809.58
4	Political map (12 States, folded)	3 486	7 847.58
5	30 years of Community legislation	3 186	11 230.78
6	Basic statistics of the Community, 1987 (25th edition)	3 117	9 906.05
7	The Community legal order (third edition)	2 611	4 287. <b>3</b> 6
8	Directory of the Commission (September 1988)	2 202	3 558.69
9	Directory of the Commission (May 1988)	2 027	3 192.56
10	The social dimension of the internal market	2 003	2 872.17
11	Directory of the Commission (July 1989)	1 847	3 464.20
12	Panorama of EC industry 1989	1 792	18 523.05
13	Common standards for enterprises	1 684	5 854.05
14	Seventeeth Report on Competition Policy	1 602	10 926.00
15	Completing the internal market	1 600	5 103.20

Ranking	Title	Quantity	Net sales value (ECU)
1	Treaties establishing the EC (1987 abridged		
	edition)	5 863	40 949.19
2	Europe in figures	16 894	28 044.15
3	Treaties establishing the EC (Volume 1)	1 054	22 453.20
4	Panorama of EC industry 1989	1 792	18 523.05
5	Europe in figures (second edition)	4 450	14 809.58
6	Research on the 'cost of non-Europe' (Volume 9)	371	13 500.00
7	Nimexe 1987 A-Z Microfiche	49	11 952.00
8	30 years of Community legislation	3 186	11 230.78
9	Treaties establishing the EC (Volumes 1+2)	204	11 148.80
10	Seventeenth Report on Competition Policy	1 602	10 926.00
11	Panorama of EC industry 1989 (reprint)	1 031	10 842.30
12	Basic statistics of the Community, 1987 (25th edition)	3 117	9 906.05
13	Research on the 'cost of non-Europe' (Volume 1)	572	9 547.79
14	Guide to professions for the single market	1 170	8 340.74
15	Political map (12 States, folded)	3 486	7 847.58

# Table 12 – The 15 best-selling publications (by net sales value)

	1989	1988
1. Clients		
1.1. TED		
End users Brokers Eurodesks Free	782 207 118 15	504 119 38
Total clients	1 122	661
1.2. Celex/SCAD/INFO 92		
End users Universities EDC Eurodesks Free Permanent Representatives Gateway clients	583 31 138 144 5 6 18	304 12 101 38 4 2 16
Total clients	925	477
1.3. Abel (November 1989) End users	10	
2. Gateways and hosts		
2.1. TED Hosts Gateways Commercial agents	9 4 6	5 5
2.2. Celex Hosts/licence Gateways Commercial agents	12 3 5	4
2.3. SCAD Hosts/licence Gateways Commercial agents	. 2 . 4	2 5
2.4. INFO 92		
Hosts/licence Gateways Commercial agents	4 2 1	

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Table 13 - Trend in distribution of databases

Table 13a – Amounts invoiced in 198	9 — electronic products
Table Toa - Amounts involced in 190	

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		(in ECU)
Product	Invoices/ credit notes (total 1989)	Total 1988
I — TED		
<ol> <li>Royalties</li> <li>On-line consultation (end user)</li> <li>Consultation by broker</li> <li>Chamber of Commerce tariff</li> <li>Telex consultation (end user)</li> </ol>	43 256 20 158 17 711 575 6 151	
	07.051	07 700
	87 851	97 789
II — TED/PABL 1		
1. Royalties	0	5 220
III — Celex		
<ol> <li>Royalties</li> <li>Consultation</li> <li>Training</li> <li>Manual</li> </ol>	49 465 145 984 4 826 161	
	200 436	139 652
IV – SCAD		
<ol> <li>Royalties</li> <li>Consultation</li> <li>Training</li> <li>Manual</li> </ol>	3 875 13 583 138 84	
	17 680	8 483
V — Celex/SCAD		
1. Training	5 635	22 286
Total Eurobases (III, IV, V)	223 751	7 328 094

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Table 13a (co	ontinued)
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		(in ECU)
Product	Invoices/ credit notes (total 1989)	Total 1988
VI — Eurostat		
A – Data banks		
1. Royalties for Cronos	0	3 903
-	_	
B — Magnetic tapes		
1. TES	0	
2. BDS 3. Cronos	0 20 626	
4. Comext	64 573	
5. Sabine	935	
6. Regio	7 325	
	93 459	72 082
C – Datashop		
1. Books	0	
2. TES 3. BDS	0	
4. Regio	125	
5. Cronos	13 064	
<ol> <li>Comext</li> <li>Photocopies</li> </ol>	76 950 900	-
8. Diskettes	4 625	
9. Administrative charges	5 045	
	100 709	68 771
VII – Magnetic tapes		
1. Official Journal	0	
2. Einecs	2 572	
3. Eurovoc	3 450	
4. BDS (DG II) 5. Volimex (DG II)	7 940 1 106	
	15 068	13 955
VIII – Formex	0	116
Grand total	520 838	428 352

(in ECU)

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# 3. Co-publishing

- 3.1. Introduction
- 3.2. Co-publishing
- 3.3. Copyright

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3.4 Royalties

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# 3.1. Introduction

On 30 June 1989 the Management Committee decided to set up a new service in the Publications Office. The aim is to exploit financial resources, technical expertise and additional distribution channels available amongst official and commercial publishers, with a view to strengthening the Communities' publishing activity.

This new service was set up by the end of 1989. Its effectiveness depends on its having a competent staff, who should be recruited as soon as possible, and on a new approach to publications, involving a change in behaviour. In the first place, much more account will have to be taken than at present of the commercial standards in marketing and financial returns, if it is to occupy any significant place amongst high-performance publishers; secondly, the originating departments will have to be persuaded to assume their share of responsibility in the implementation of the contractual conditions negotiated on their behalf by the Office with outside publishers; and thirdly, more effective methods of funding will have to be found for both the contracts currently being negotiated and the execution of obligations already concluded.

# 3.2. Co-publishing

The Office's co-publishing activities remained at more or less the same level as in 1988.

Eleven new publications were co-produced during the year (12 in 1988), and 14 new contracts were concluded (the same as in 1988). Negotiations were suspended or abandoned on four projects involving 46 publications.

# 3.3. Copyright

The number of requests for copyright concessions, on the other hand, has increased considerably. The 80 requests received by the Office during 1989 can be broken down as follows:

Concessions	1989	1988
Partial reproduction	63	29
Reproduction in full (excluding maps)	5	7
Reproduction of maps	5	1
Translation rights	7	0
Total	80	37

# 3.4. Royalties

Reproduction licences granted in connection with copyright brought in ECU 22 208.

# 4. Activities of the accounts office

- 4.1. Budget accounting
- 4.2. Commercial accounting

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# 4.1. Budget accounting

(Tables 14, 15, 16)

Total budgetary expenditure was ECU 30 021 838.98 as against ECU 28 008 901.43 in 1988, an increase of 7.19%.

Expenditure on staff (Title 1) was ECU 17 287 859.46 as against ECU 15 566 824.34 in 1988, an increase of 11.06%.

Operating expenditure (Titles 2 and 3) amounted to ECU 12 733 979.52 as against ECU 12 442 077.09 in 1988, an increase of 2.35%.

Chapter 21 (Data processing) had to be substantially boosted via transfers (an extra ECU 1 679 000), mainly to install the technical infrastructure required to implement the rationalization measures and to overcome difficulties in recruiting officials with the requisite qualifications.

Postage and delivery charges amounted to ECU 4 803 515.51 as against ECU 5 241 807.81 in 1988. They account for 38.86% of all expenditure under Title 2.

The rate of utilization of the Office's budget appropriations, including amounts carried forward and transfers, was as follows:

99.07% for Title 1;

99.56% for Titles 2 and 3.

Table 14 shows the trends in Office expenditure from 1988 to 1989 and gives a breakdown of budget expenditure in 1989.

Table 15 gives a breakdown of Office expenditure in 1989 by department.

Table 16 shows pro forma invoices for the services provided to the institutions by the various departments of the Office.

# 8 Table 14 - Budget expenditure in 1989

		<del> </del>	· · ·	1			r	(// 200)
		A	ppropriations 1989	)		Expenditure 1989		Total
ltem/ Article/ Chapter	Heading	Initial appropriations	Transfers	Final appropriations	Expenditure at 31.12.1989	Amounts c/f	Total expenditure	expenditure in 1988
·		1	2	3	4	5	6	7
1100 1101 1102 1103	Basic salaries Family allowances Expatriation allowances etc. Secretarial allowances	11 795 500 1 285 500 1 465 000 99 500	- 592 200 - 35 000 - 15 000 0	11 203 300 1 250 500 1 450 000 99 500	11 179 966.81 1 221 581.72 1 436 604.55 99 223.05	0.00 0.00 0.00 0.00	11 179 966.81 1 221 581.72 1 436 604.55 99 223.05	10 087 732.84 1 106 333.47 1 258 558.76 92 906.64
110	Total Article 110	14 645 500	- 642 200	14 003 300	13 937 376.13	0.00	13 937 376.13	12 545 531.71
1110 1112	Auxiliary staff Local staff	65 000 0	94 000 0	159 000 0	157 797.23 0.00	0.00 0.00	157 797.23 0.00	58 713.10 125 563.91
111	Total Article 111	65 000	94 000	159 000	157 797.23	0.00	157 797.23	184 277.01
1120	Staff further training	45 500	33 500	79 000	35 005.46	39 045.23	74 050.69	90 195.79
1130 1131 1132 1133	Sickness insurance Accident insurance Unemployment insurance Pension rights	318 500 88 500 4 400 0	- 13 500 - 12 000 0 0	305 000 76 500 4 400 0	302 062.26 74 813.47 755.17 0.00	0.00 0.00 0.00 0.00	302 062.26 74 813.47 755.17 0.00	272 909.84 67 720.82 199.19 0.00
113	Total Article 113	411 400	- 25 500	385 900	377 630.90	0.00	377 630.90	340 829.85
1140 1141 1142 1143 1144 1145 1147 1149	Birth/death grants Annual leave travel expenses Housing/travel allowances Entertainment allowances Local travel allowances Special allowances for accounts officers Shiftwork allowances Other allowances	4 200 223 000 0 1 000 0 33 000 0	0 0 0 0 0 0 - 11 500 0	4 200 223 000 0 1 000 0 21 500 0	2 071.24 215 542.59 0.00 412.99 0.00 11 786.21 0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 071.24 215 542.59 0.00 412.99 0.00 11 786.21 0.00	1 103.81 175 406.83 0.00 0.00 829.27 0.00 8 162.66 0.00
114	Total Article 114	261 200	- 11 500	249 700	229 813.03	0.00	229 813.03	185 502.57
1150	Overtime	100 000	0	100 000	93 273.77	0.00	93 273.77	103 416.49
1174 1175	Freelance proof-readers Other work sent out	1 135 300 27 500	368 000 162 000	1 503 300 189 500	1 090 271.80 145 162.18	412 996.86 44 116.34	1 503 268.66 189 278.52	1 447 000.00 141 434.13
117	Total Article 117	1 162 800	530 000	1 692 800	1 235 433.98	457 113.20	1 692 547.18	1 588 434.13
1181 1182 1183 1184	Travel expenses Installation allowances Removal expenses Temporary subsistence allowances	10 500 118 000 59 500 104 000	0 0 0 0	10 500 118 000 59 500 104 000	2 579.82 86 622.39 21 310.70 78 760.80	2 420.18 31 377.61 8 505.62 21 239.20	5 000.00 118 000.00 29 816.32 100 000.00	6 000.00 65 000.00 13 040.00 90 000.00
118	Total Article 118	292 000	0	292 000	189 273.71	63 542.61	252 816.32	174 040.00

(in ECU)

								(#7 200)
		A	ppropriations 1989	)		Expenditure 1989		Total
ltem/ Article/ Chapter	Heading	Initial appropriations	Transfers	Final appropriations	Expenditure at 31.12.1989	Amounts c/f	Total expenditure	expenditure in 1988
		1	2	3	4	5	6	7
1190 1191	Weightings Provisional appropriations	0 269 500	32 200 - 265 000	32 200 4 500	24 328.35 0.00	0.00 0.00	24 328.35 0.00	0.00 0.00
119	Total Article 119	269 500	- 232 800	36 700	24 328.35	0.00	24 328.35	0.00
11	Total Chapter 11	17 252 900	- 254 500	16 998 400	16 279 932.56	559 701.04	16 839 633.60	15 212 227.55
1291	Provisional appropriations	800	0	800	0.00	0.00	0.00	0.00
12	Total Chapter 12	800	0	800	0.00	0.00	0.00	0.00
1300	Mission expenses	225 000	30 000	255 000	208 531.11	46 468.89	255 000.00	176 800.00
13	Total Chapter 13	225 000	30 000	255 000	208 531.11	46 468.89	255 000.00	176 800.00
1400 1401	Restaurant/canteen costs Canteen conversion/replacement	5 600 1 400	7 000 0	12 600 1 400	4 476.17 0.00	7 949.69 0.00	12 425.86 0.00	5 418.96 1 252.83
14	Total Chapter 14	7 000	7 000	14 000	4 476.17	7 949.69	12 425.86	6 671.79
1610	Staff social contacts	7 700	2 500	10 200	8 162.54	2 037.46	10 200.00	7 850.00
1620	Other welfare expenditure	15 500	0	15 500	15 272.20	227.80	15 500.00	12 500.00
1630	Early Childhood Centre	138 500	3 500	142 000	87 223.72	54 776.28	142 000.00	149 175.00
16	Total Chapter 16	161 700	6 000	167 700	110 658.46	57 041.54	167 700.00	169 525.00
1701	Entertainment and representation expenses	1 600	11 500	13 100	11 406.45	1 693.55	13 100.00	1 600.00
17	Total Chapter 17	1 600	11 500	13 100	11 406.45	1 693.55	13 100.00	1 600.00
· · · · · · · · · · · · · · · · · · ·	Total Title 1	17 649 000	- 200 000	17 449 000	16 615 004.75	672 854.71	17 287 859.46	15 566 824.34

(in ECU)

42

# Table 14 (continued)

		A	ppropriations 1989	)		Expenditure 1989		Total
ltem/ Article/ Chapter	Heading	Initial appropriations	Transfers	Final appropriations	Expenditure at 31.12.1989	Amounts c/f	Total expenditure	expenditure in 1988
		1	2	3	4	5	6	7
2000 2010 2020 2030 2040 2050 2050 2060 2070 2080 2090	Rent Insurance Water/gas etc. Cleaning/maintenance Fitting-out of premises Building security/surveillance Acquisition of immovable property Building construction Other preliminary expenditure Other building expenditure	2 198 000 12 000 430 000 395 000 17 000 175 000 0 0 0 0 8 000	- 101 000 0 - 8 000 - 12 000 40 000 20 000 0 0 0 0 0	2 097 000 12 000 422 000 383 000 57 000 195 000 0 0 0 8 000	2 062 390.81 9 697.92 336 818.94 237 122.99 9 116.75 155 447.22 0.00 0.00 0.00 2 635.60	34 594.54 2 302.08 84 364.21 141 716.77 47 883.25 35 284.18 0.00 0.00 0.00 5 364.40	2 096 985.35 12 000.00 421 183.15 378 839.76 57 000.00 190 731.40 0.00 0.00 0.00 8 000.00	2 027 383.53 10 000.00 389 778.86 405 915.76 12 500.00 191 903.86 0.00 0.00 0.00 6 997.88
20	Total Chapter 20	3 235 000	- 61 000	3 174 000	2 813 230.23	351 509.43	3 164 739.66	3 044 479.89
2100 2130 2140	Computer centre operations Outside computer operations Outside analysis/programming	1 150 000 15 000 285 000	462 000 0 1 217 000	1 612 000 15 000 1 502 000	1 216 383.27 0.00 353 890.96	394 243.90 14 927.81 1 147 963.16	1 610 627.17 14 927.81 1 501 854.12	1 333 980.74 0.00 739 633.50
21	Total Chapter 21	1 450 000	1 679 000	3 129 000	1 570 274.23	1 557 134.87	3 127 409.10	2 073 614.24
2200 2201 2202 2203 2204	New purchases of technical equipment Replacement of technical equipment Hire of technical equipment Maintenance of technical equipment Electronic office equipment	60 000 115 000 225 000 180 000 24 000	90 000 - 115 000 - 95 000 - 10 000 4 000	150 000 0 130 000 170 000 28 000	1 067.00 0.00 94 193.27 102 564.50 22 316.39	113 985.78 0.00 35 635.11 62 641.95 5 547.27	115 052.78 0.00 129 828.38 165 206.45 27 863.66	52 397.74 351 698.36 139 511.19 129 933.10 39 924.83
220	Total Article 220	604 000	- 126 000	478 000	220 141.16	217 810.11	437 951.27	713 465.22
2210 2211 2212 2213	New purchases of furniture Replacement of furniture Hire of furniture Maintenance of furniture	40 000 4 000 0 1 000	0 5 000 0 0	40 000 9 000 0 1 000	22 721.00 0.00 0.00 0.00 0.00	17 223.35 8 841.30 0.00 0.00	39 944.35 8 841.30 0.00 0.00	69 604.37 3 632.35 0.00 225.00
221	Total Article 221	45 000	5 000	50 000	22 721.00	26 064.65	48 785.65	73 461.72
2230 2231 2232 2233	New purchases of vehicles Replacement of vehicles Hire of vehicles Maintenance of vehicles	0 0 21 000 20 000	0 0 0 8 000	0 0 21 000 28 000	0.00 0.00 0.00 19 733.08	0.00 0.00 0.00 8 179.82	0.00 0.00 0.00 27 912.90	14 988.89 0.00 0.00 18 363.83
223	Total Article 223	41 000	8 000	49 000	19 733.08	8 179.82	27 912.90	33 352.72

(in ECU)

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# Table 14 (continued)

			Appropriations 1989	9		Expenditure 1989		Total
ltem/ Article/ Chapter	Heading	Initial appropriations	Transfers	Final appropriations	Expenditure at 31.12.1989	Amounts c/f	Total expenditure	expenditure in 1988
		1	2	3	4	5	6	7
2250 2251 2252 2253 2254 2255	Library funds/books Library documentation equipment Subscriptions to papers/periodicals News agency subscriptions Bookbinding Subscriptions to view-data services	1 400 0 2 000 600 1 400 0	4 000 0 1 000 0 3 000 0	5 400 0 3 000 600 4 400 0	3 504.59 0.00 2 090.85 388.81 0.00 0.00	1 693.50 0.00 864.80 61.19 4 339.06 0.00	5 198.09 0.00 2 955.65 450.00 4 339.06 0.00	4 215.85 0.00 3 710.13 375.57 1 965.04 0.00
225	Total Article 225	5 400	8 000	13 400	5 984.25	6 958.55	12 942.80	10 266.59
22	Total Chapter 22	695 400	- 105 000	590 400	268 579.49	259 013.13	527 592.62	830 546.25
2300 2320 2329	Stationery/office supplies Bank charges Other financial charges	942 260 0 0	- 243 500 0 0	698 760 0 0	327 572.13 0.00 0.00	370 812.05 0.00 0.00	698 384.18 0.00 0.00	896 025.69 0.00 0.00
232	Total Article 232	0	0	0	0.00	0.00	0.00	0.00
2330	Legal expenses	0	0	0	0.00	0.00	0.00	0.00
2340	Damages	0	1 000	1 000	841.41	0.00	841.41	0.00
2350 2351 2352 2353 2359	Miscellaneous insurance Uniforms etc. Expenditure on meetings Removals/handling Other operating expenditure	0 6 100 1 400 15 000 240	0 5 000 0 52 000 0	0 11 100 1 400 67 000 240	0.00 1 385.25 1 272.67 15 192.14 86.70	0.00 9 714.52 61.54 50 427.76 153.30	0.00 11 099.77 1 334.21 65 619.90 240.00	0.00 11 628.52 1 300.00 21 000.00 0.00
235	Total Article 235	22 740	57 000	79 740	17 936.76	60 357.12	78 293.88	33 928.52
2392	Commission services	0	0	0	0.00	0.00	0.00	0.00
23	Total Chapter 23	965 000	- 185 500	779 500	346 350.30	431 169.17	777 519.47	929 954.21
2400 2410	Postage etc. Telephone etc.	5 975 000 165 000	- 1 170 000 35 000	4 805 000 200 000	4 233 152.39 180 064.65	570 363.12 19 909.22	4 803 515.51 199 973.87	5 241 807.81 216 695.19
24	Total Chapter 24	6 140 000	- 1 135 000	5 005 000	4 413 217.04	590 272.34	5 003 489.38	5 458 503.00
2500 2550	Meetings in general Conferences/congresses	25 000 0	8 500 0	33 500 0	14 261.98 0.00	19 068.28 0.00	33 330.26 0.00	25 000.00 0.00
25	Total Chapter 25	25 000	8 500	33 500	14 261.98	19 068.28	33 330.26	25 000.00

(in ECU)

# Table 14 (continued)

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		Δ	ppropriations 1989	9		Expenditure 1989	1	Total
ltem/ Article/ Chapter	Heading	Initial appropriations	Transfers	Final appropriations	Expenditure at 31.12.1989	Amounts c/f	Total expenditure	expenditure in 1988
		1	2	3	4	5	6	7
2600	Consultations/studies	0	0	0	0.00	0.00	0.00	0.00
26	Total Chapter 26	0	0	0	0.00	0.00	0.00	0.00
	Total Title 2	12 510 400	201 000	12 711 400	9 425 913.27	3 208 167.22	12 634 080.49	12 362 097.59
3412	Publicity/promotion	80 000	20 000	100 000	74 487.66	25 411.37	99 899.03	79 979.50
34	Total Chapter 34	80 000	20 000	100 000	74 487.66	25 411.37	99 899.03	79 979.50
	Total Title 3	80 000	20 000	100 000	74 487.66	25 411.37	99 899.03	79 979.50
	Total	30 239 400	21 000	30 260 400	26 115 405.68	3 906 433.30	30 021 838.98	28 008 901.43

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(in ECU)

#### Table 15 - Breakdown of Office expediture by department

OP2 OP3 OP4 OP1 - Administrative and technical services Management Total Heading Item and Project Contract Documentary Computer General Official Sales and Workshops Dispatching Micrography Publications Staff secretariat services Journal accounting management management aids centre 1100 Basic salaries 401 719 151 567 1 339 047 566 076 586 495 183 367 2 543 484 2 366 251 1 252 533 11 179 967 478 728 265 117 891 945 153 638 35 228 1101 Family allowances 36 4 4 9 36 557 118 306 17 041 20 564 32 318 187 896 53 550 70 359 255 928 238 820 118 566 1 221 582 1102 Expatriation allowances etc. 42 846 31 934 99 290 28 325 62 876 12 734 129 932 29 662 38 623 17 502 420 540 346 687 175 652 1 436 604 1 492 1 947 4 390 2 984 10 231 8 433 31 008 99 223 5 490 3 957 15 230 11 828 2 2 3 4 0 1103 Secretarial allowances 21 893 73 386 157 797 1110 Auxiliary staff 4 7 3 6 17 57 766 0 0 0 0 0 0 0 0 0 0 0 1112 Local staff 0 0 0 0 0 0 0 0 0 0 0 2 527 4 153 902 74 051 1120 Further training for staff 19 0 19 6 4 8 4 1 789 501 14 234 21 505 0 0 0 2 938 1130 Insurance against sickness 12 987 7 133 24 459 4 1 3 4 10 809 4 079 35 662 15 229 15 780 4 934 68 552 64 564 33 739 302 062 6 0 4 7 1 0 2 5 2 677 1 011 8 834 3771 3 908 1 222 16 982 15 995 8 358 74 814 1131 Insurance against accidents 3 217 1 767 1132 Unemployment insurance 0 0 0 523 232 755 for temporary staff 0 0 0 0 0 0 0 n 0 518 0 0 Δ 0 n 518 0 0 518 518 2 071 1140 Birth and death grants 0 1 193 22 066 8 065 4 710 67 946 60 517 17 434 215 543 1141 Annual leave travel expenses 1716 3 321 3 463 11 563 689 12 858 1144 Fixed local travel allowances 0 0 0 0 413 413 0 0 0 0 0 0 0 0 11 786 1147 Various allowances 0 0 0 0 0 0 0 11 786 0 0 0 0 0 93 274 0 0 0 0 2 699 15 222 37 230 28 413 4 502 5 2 0 9 0 0 1150 Overtime n 1174 Freelance proof-readers 0 n 0 117 278 0 0 n 0 0 842 230 543 761 0 1 503 269 n 32 387 39 670 189 278 1175 Outside translation/typing 54 937 0 41 664 0 0 0 20 62 1 0 0 0 0 1181 Travel expenses 0 278 837 235 0 0 162 0 0 1 302 568 1 618 5 000 0 1182 Installation allowances 7 685 58 782 43 334 8 199 118 000 0 0 0 0 0 0 0 0 0 2 940 795 0 13 516 9 226 3 338 29 8 16 1183 Removal expenses 0 0 0 0 0 0 0 4 366 9 2 8 4 2 0 0 2 40 192 26 957 15 696 100 000 1184 Temporary daily subsistence 0 0 1 503 0 0 0 0 830 405 325 1 347 159 71 2 471 4 310 24 328 1301 Corrective coefficients 1 399 281 485 944 11 300 1302 Missions Brussels/Strasbourg 14 669 8 702 4 2 4 0 3 4 1 0 2 947 5 084 9 8 97 14 116 1 669 745 25 904 118 440 45 177 255 000 1701 Entertainment/represent. expenses 6 393 2 079 1 065 0 3 563 13 100 n Ω 0 0 n 0 0 Ω 368 757 1 213 330 217 574 655 387 229 291 1 804 519 835 384 762 561 252 280 4 376 731 3 881 649 1 833 665 17 107 733 Subtotal 676 606 476 167 1 311 607 554 2 819 12 426 1400 Running of canteen 491 268 881 158 183 3 179 1 332 1401 Canteen replacement 0 0 ٥ 0 0 n n n 0 0 Ω Ω 0 1610 Staff social contacts 403 220 723 130 391 137 1 076 498 455 150 2 610 2 314 1 093 10 200 197 757 691 15 500 1620 Other welfare expenditure 613 334 1 0 9 9 594 208 1 635 229 3 965 3 517 1 661 1630 Early Childhood Centre 5616 3 061 10 071 1 806 5 4 4 0 1 903 14 978 6 9 3 4 6 3 3 0 2 0 9 4 36 328 32 219 15 220 142 000 Total Title 1 683 730 372 640 1 226 105 219 865 662 287 231 705 1 823 518 844 179 770 590 254 937 4 422 813 3 922 518 1 852 971 17 287 859 200 82 935 45 201 148 724 26 669 80 334 28 105 221 189 102 397 93 471 30 923 536 479 475 794 224 762 2 096 985 Rent 475 201 Insurance 259 851 153 460 161 1 266 586 535 177 3 070 2 723 1 286 12 000 Water, gas, electricity, heating 9 079 29 872 5 357 20 567 202 16 658 16 135 5 6 4 5 44 426 18774 6 2 1 1 107 753 95 564 45 144 421 183 Cleaning and maintenance 14 983 8 166 26 868 4 818 14 513 5 077 39 960 18 4 9 9 16 886 5 587 96 920 85 957 40 605 378 840 203 204 Fitting-out of premises 2 254 1 229 4 043 725 2 184 764 6 012 2 783 2 541 841 14 583 12 933 6 109 57 000 205 Security and surveillance 7 543 4 111 13 527 2 426 7 307 2 556 20 118 9 3 1 4 8 502 48 795 43 276 20 443 190 731 2 813 Other preliminary expenditure 208 0 0 0 0 n 0 n 0 0 0 0 0 0 209 Other expenditure on buildings 316 172 567 102 306 107 844 391 357 1 815 857 8 000 118 2 0 4 7 68 216 224 452 Total Chapter 20 125 165 40 249 121 239 42 4 16 333 816 154 537 141 065 46 669 809 646 718 061 339 207 3 164 739

(in ECU)

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Table 15 (continued) 46

									-						(in ECU)
		Management				OP1 — Admin	istrative and tec	hnical services				OP2	OP3	OP4	
ltern	Heading	and secretariat	Staff	Contract management	Project management	Documentary aids	Computer centre	Workshops	General services	Dispatching	Micrography	Official Journal	Publications	Sales and accounting	Total
210 213 214	Computer centre operations Outside computer operations Outside analysis/programming	0 0 0	0 0 0	0 0 0	0 0 1 501 854	0 0 0	1 610 627 14 928 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	1 610 627 14 928 1 501 854
	Total Chapter 21	0	0	0	1 501 854	0	1 625 555	0	0	0	0	0	0	0	3 127 409
2200 2201	New purchases of technical equipment Replacement of technical	4 550	2 480	8 160	1 463	4 408	1 542	12 136	5 618	5 128	1 697	29 434	26 105	12 332	115 053
2202 2203	equipment Hire of technical equipment	0 5 135	0 2 798	0 9 208	0 1 651	0 4 974	0 1 740	0 13 694	0 6 340	0 5 787	0 1 915	0 33 214	0 29 457	0 13 915	0 129 828
2204	equipment Electronic office equipment	6 534 1 102	3 561 601	11 717 1 976	2 101 354	6 329 1 067	2 214 373	17 426 2 939	. 8 067 1 361	7 364 1 242	2 436 411	42 265 7 129	37 484 6 322	17 707 2 987	165 206 27 864
	Total Article 220	17 321	9 440	31 061	5 570	16 778	5 870	46 195	21 385	19 521	6 458	112 043	99 369	46 941	437 951
2210 2211 2213	Replacement	1 580 350 0	861 191 0	2 833 627 0	508 112 0	1 530 339 0	535 118 0	4 213 933 0	1 951 432 0	1 781 394 0	589 130 0	10 219 2 262 0	9 063 2 006 0	4 281 948 0	39 945 8 841 0
	Total Article 221	1 929	1 052	3 460	620	1 869	654	5 146	2 382	2 175	719	12 481	11 069	5 229	48 786
2230 2233	New purchases of vehicles Maintenance	0 0	0 0	0	0	0 0	0 0	00	0 0	0 27 913	0 0	0 0	0	0 0	0 27 913
	Total Article 223	0	0	0	0	0	0	0	0	27 913	0	0	0	0	27 913
2250 2252	Library/books Subscriptions to papers/ periodicals	5 198 2 956	0	0	0	0	0	0	0	0	0	0	0	0	5 198 2 956
2253 2254 2255	News agency subscriptions Bookbinding	450 0	0 0	0	0	0	0	0 4 339	0	0	0	0	0	0	450 4 339
	services	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total Article 225	8 604	. 0	0	0	0	0	4 339	0	0	0	0	0	0	12 943
	Total Chapter 22	27 854	10 492	34 521	6 190	18 647	6 524	55 680	23 768	49 609	7 178	124 524	110 438	52 170	527 593
230	Stationery/office supplies	350	1 689	1 483	919	0	0	482 805	205 162	0	0	204	3 423	2 349	698 384
234	Damages	0	0	842	0	0	0	0	0	0	0	0	0	0	842
2350 2351 2352 2353 2353 2359	Miscellaneous insurance Uniforms etc. Expenditure on meetings Department removals/handling Other operating expenditure	0 0 0 0	0 0 0 0 0	0 0 0 240	0 0 0 0 0	0 0 0 0	0 0 0 0 0	0 2 166 0 0 0	0 8 934 1 334 65 620 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0 0	0 11 100 1 334 65 620 240
	Total Article 235	0	0	240	0	0	0	2 166	75 888	0	0	0	0	0	78 2 <b>9</b> 4
_	Total Chapter 23	350	1 689	2 565	919	0	0	484 971	281 050	0	0	204	3 423	2 349	777 520

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		Management				OP1 — Admini	strative and tee	chnical services				OP2	OP3	OP4	
ltem	Heading	and secretariat	Staff	Contract management	Project management	Documentary aids	Computer centre	Workshops	General services	Dispatching	Micrography	Official Journal		Sales and accounting	Total
240 241	Postage etc. Telephone, telegraph, telex	0	0	0	0	0	0	0	0	4 803 516	0	0	0	0	4 803 516
	television	0	0	0	0	0	0	0	0	199 974	0	0	0	0	199 974
	Total Chapter 24	0	0	0	0	0	0	0	0	5 003 490	0	0	0	0	5 003 490
250	Meetings	0	0	0	0	0	0	0	0	0	0	0	0	33 330	33 330
	Total Chapter 25	0	0	0	0	0	0	0	0	0	0	0	0	33 330	33 330
	Total Title 2	153 369	80 397	261 538	1 549 212	139 886	1 674 495	874 467	459 354	5 194 164	53 847	934 374	831 923	427 057	12 634 081
3412	Publicity	0	0	0	0	0	0	0	0	0	0	0	0	99 899	99 899
	Total Title 3	0	0	0	0	0	0	0	0	0	0	0	0	99 899	99 899
	Total	837 099	453 037	1 487 643	1 769 077	802 173	1 906 200	2 697 985	1 303 533	5 964 754	308 783	5 357 187	4 754 441	2 379 927	30 021 839

# Table 16 - Pro forma invoicing

		OP1 — Adm	inistrative and tech	nnical services		c c	P2		OP3			
Institution	Documentary aids		Workshops		Micrography	Official Journal			Total			
	Cost	Hours	Materials	Cost	Cost	Pages published	Cost	Pages proof-read	Pages composed	Cost		
Parliament	172 062	6 136	15 486	397 793	73 324	53 289	1 508 252	48 509	49 076	1 944 153	4 095 584	
Council	110 260	113	159	7 396	23 614	44 137	1 249 221	2 865	7 280	220 562	1 611 053	
Commission	1 195 307	37 788	243 652	2 600 306	284 183	346 729	9 813 561	90 970	221 349	6 766 650	20 660 007	
Court of Justice	42 840	3 392	10 763	202 805	1 882	3 517	99 543	56 928	56 938	2 265 756	2 612 826	
ESC	42 138	1 150	3 150	105 771	16 338	4 858	137 497	9 799	9 810	390 228	691 972	
Court of Auditors	0	864	3 411	56 700	2 129	3 980	112 647	3 405	5 204	178 921	350 397	
Total	1 562 607	49 843	276 621	3 370 771	401 470	456 510	12 920 721	212 476	349 657	11 766 270	30 021 839	

(in ECU)

# 4.2. Commercial accounting

# 4.2.1. Operating results

## (a) Balance sheet at 31 December 1989 (Table 17)

#### Assets

The available financial resources amounted to ECU 8 110 744.13, including ECU 7 450 787.50 in bank time-deposits.

Bank account	Currency amount	ECU
Time deposit		
in ECU with BIL with Sogenal		2 650 787.50 4 800 000.00
Current accounts		
in ECU with BIL with Sogenal		438 283.99 163 258.80
in BFR with BIL with CCP with Sogenal	1 036 322 108 3 097	22.25 7 562.64 72.54
in DR with NBG	7 568 204	50 733.49
Cash in BFR	976	22.92

The amount under 'Clients' was ECU 2 626 844.12, a decrease of 12% over 1988. This amount, which is still very large, accounts for 34% of the net amount invoiced in 1989 (in 1988 this figure was 43%).

## Liabilities

Prepayments into suspense accounts amounted to ECU 41 872.39. Advance and part payments into client accounts came to ECU 338 829.19.

At 31 December 1989 the final amount of net sales revenue received and payable to the institutions was ECU 7 701 553.69.

	Assets		L	iabilities	
Heading	1989	1988	Heading	1989	1988
Current assets			Short-term liabilities		
Clients Sundry accounts receivable	2 626 844.12 22 899.53	2 984 762.43	Advance and part payments	338 829.19	882 568.30
-			Suspense accounts	41 872.39	19 779.90
Bank accounts			Non-identified disbursements	654.90	98.24
Time deposits					
in BFR in ECU	0.00 7 450 787.50	1 888 798.18 2 474 688.60	Income owed payable to the insti- tutions at 31.12.1989	2 626 844.12	2 984 762.43
Current accounts			Sales proceeds payable to the		
in BFR	7 657.43	561 736.36	institutions	7 701 553.69	4 022 850.46
in DR in ECU	50 733.49 601 542.79	6 431.04 0.01	Accrued liabilities	50 733.49	6 431.04
Cash	22.92	73.75			
Total	10 760 487.78	7 916 490.37	Total	10 760 487.78	7 916 490.37

The rates used for 1988 are BFR 42.592 and DR 172.909; the rates used for 1989 are BFR 43.500 and DR 188.287. Balance of NBG account at 31.12.1989: DR 9 552 457 and at 31.12.1988: DR 1 111 984.

(in ECU)

# හ *Table 18 –* **Profit and loss account at 31 December 1989**

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Exp	penditure			ncome	
Heading	1989	1988	Heading	1989	1988
Invoiced rebates	2 763 192.34	3 014 659.86	Revenue receivable at 1 January		
Insolvent debtors	9 160.25	12 672.43	for the account of the institutions	2 984 762.43	1 841 395.33
Exchange losses	16 793.32	98 532.18	Gross sales revenue	10 515 003.75	9 968 524.00
Interest paid	29.17	10.46	Interest received	317 594.16	178 209.25
Bank charges	2 209.05	150.87			
Miscellaneous expenditure	—	144.46	Miscellaneous revenue	1 990.44	802.06
Income owed payable to the insti- tutions at 31.12.1989	2 626 844.12	2 984 762.43	Invoiced sales costs	29 208.13	64 297.55
Sales proceeds payable to the ins- titutions	8 430 330.66	5 942 295.50			
Total	13 848 558.91	12 053 228.19	Total	13 848 558.91	12 053 228.19

(in ECU)

## (b) Profit and loss account at 31 December 1989 (Table 18)

The debit side of this account shows that general overheads totalled ECU 2 791 384.13, i.e. 20% of gross turnover in 1989 (26% in 1988 and 22% in 1987). The amount under 'Insolvent debtors' decreased and now stands at ECU 9 160.25 for 1989 as opposed to ECU 12 672.43 for 1988 (it should be noted here that the bankruptcy of just one customer accounts for ECU 4 589.68 of this).

In 1989 gross sales grew by 5% over 1988 to ECU 10 515 003.75.

# 4.2.2. Breakdown of sales revenue (Tables 19 and 19a)

# (a) General comments

Net sales revenue for 1989 amounted to ECU 8 430 330.66 for the institutions, a 42% increase over 1988, and breaks down as follows:

	(in ECU)
Net amount for invoices drawn up in 1989	7 781 019.54
Net amount for invoices payable:	
at 1.1.1989	2 984 762.43
at 31.12.1989	- 2 626 844.12
Total sales revenue received	
at 31.12.1989	8 138 937.85
Profit and loss	- 9 160.25
Expenses	- 19 031.54
Miscellaneous revenue	319 584.60
Total net sales revenue in 1989	8 430 330.66

#### Table 19 - Sales revenue (1989) from Official Journal 52

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Customer	Net	Distribution		Amount retained for					
	revenue key at 31.12.1989 1989		re-use Item 2400	Free distribution OJ	Total	Net amount payable			
Parliament Council Commission Court of Justice ESC Court of Auditors Cedefop European Foundation, Dublin	763 047.54 628 668.32 3 482 968.57 48 070.25 71 009.16 55 344.56 2 909.62 2 909.62	15.17 11.60 69.58 0.92 1.54 1.07 0.06 0.06	$\begin{array}{c} 60\ 680.00\\ 46\ 400.00\\ 278\ 320.00\\ 3\ 680.00\\ 6\ 160.00\\ 4\ 280.00\\ 240.00\\ 240.00\\ \end{array}$	97 056.71 5 434.50 29 933.57  37 995.46  	157 736.71 51 834.50 308 253.57 3 680.00 44 155.46 4 280.00 240.00 240.00	605 310.83 576 833.82 3 174 715.00 44 390.25 26 853.70 51 064.56 2 669.62 2 669.62			
Total	5 054 927.64	100.00	400 000.00	170 420.24	570 420.24	4 484 507.40			

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Institution         received at 31.12.1989         for re-use Item 3412 (5%)         pay           Parliament         83 668.97         4 183.45         79 4           Periodicals         83 668.97         1 773.94         33 7           Total         119 147.87         5 957.39         113 7           Council         0.00         0.00         100	nount yable 485.52 704.96 190.48 339.89
Periodicals Publications         83 668.97 35 478.90         4 183.45 1 773.94         79 4 33 7           Total         119 147.87         5 957.39         113 7           Council Periodicals         0.00         0.00         0.00	704.96 190.48
Council Periodicals 0.00	
Periodicals 0.00	339.89
Total 97 199.88 4 859.99 92 3	339.89
	859.40
Commission DG III Periodicals0.00 4 249.23212.464 0	036.77
	017.02 379.90
Total 43 575.70 2 178.78 41 3	396.92
Commission DG IX Publications <sup>1</sup> 228 145.94 11 407.30 216 7	738.64
Total 228 145.94 11 407.30 216 7	738.64
	631.25
	631.25
	171.88 459.87
Total 138 559.74 6 927.99 131 6	631.75
Commission DG XVII Periodicals0.00 49.88Publications49.88	47.39
Total 49.88 2.49	47.39
Commission DG XVIII Periodicals0.00 97.22Publications97.22	92.36
Total 97.22 4.86	92.36
<sup>1</sup> Celex – Utilization/training/electronic publishing.	

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# Table 19a - Sales revenue (1989) from periodicals and other publications

Table 19a (continued)

(in ECU)

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			(11 200
Institution	Net sales revenue received at 31.12.1989	Amount retained for re-use Item 3412 (5%)	Amount payable
PO Periodicals Publications	0.00 2 240.21	112.01	2 128.20
Total	2 240.21	112.01	2 128.20
Eurostat Periodicals Publications Total	209 950.96 410 485.21 620 436.17	10 497.55 20 524.26 31 021.81	199 453.41 389 960.95 589 414.36
· · · · · · · · · · · · · · · · · · ·	020 430.17	31 02 1.01	
Secretariat-General Periodicals Publications	664 176.31 1 090 991.65	33 208.82 54 549.58	630 967.49 1 036 442.07
Total	1 755 167.96	87 758.40	1 667 409.56
Court of Justice Periodicals Publications	130 801.39 47 711.56	6 540.07 2 385.58	124 261.32 43 325.98
Total	178 512.95	8 925.65	169 587.30
ESC Periodicals Publications	20 599.95 12 718.17	1 030.00 635.91	19 569.95 12 082.26
Total	33 318.12	1 665.91	31 652.21
Court of Auditors Periodicals Publications	0.00 5 365.35	268.27	5 097.08
Total	5 365.35	268.27	5 097.08
Cedefop Periodicals Publications	36 815.95 23 184.55	1 840.80 1 159.23	34 975.15 22 025.32
Total	60 000.50	3 000.03	57 000.47
European Foundation, Dublin Periodicals Publications	0.00 18 531.77	926.59	17 605.18
Total	18 531.77	926.59	17 605.18
University Institute, Florence Periodicals Publications	827.36 151.73	41.37 7.59	785.99 144.14
Total	979.09	48.96	930.13
Total	3 308 199.31	165 409.97	3 142 789.34
PO miscellaneous Periodicals Publications	0.00 67 203.71	0.00	67 203.71
Total	67 203.71	0.00	67 203.71
Total	3 375 403.02	165 409.97	3 209 993.05

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# (b) By type of publication

Invoices drawn up in 1989 break down as follows:

		(in ECU)
Irregular publications		1 346 262.39
Official Journal L + C and S		4 709 605.58
Other periodicals		1 115 883.05
Electronic and microfiche		551 688.76
Miscellaneous		57 579.76
	Total	7 781 019.54

The total net sales revenue received at 31.12.1989 breaks down as follows:

		(in ECU)
Irregular publications		1 555 958.44
Official Journal L + C and S		5 054 927.64
Other periodicals		1 204 934.47
Electronic and microfiche		546 154.83
Miscellaneous		68 355.28
	Total	8 430 330.66

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# 5. Activities of the administrative and technical services

- 5.1. Workshops
- 5.2. General services
- 5.3. Project management section
- 5.4. Documentary aids section

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# 5.1. Workshops

(Tables 20 to 23)

The fact that several periodicals appeared less frequently or with a reduced print run led to a fall in the output of the workshops.

Moreover, as a result of changes in the way the COM documents are produced, the workshops were relieved of this task at the end of the summer, and this further emphasized the fall-off in the activity of this sector.

Nevertheless, the number of publications handled remained high, since the workshops gradually switched over to document delivery, a system which calls for increased flexibility at the expense of the number of pages printed.

As regards the equipment, the photocomposition section kept abreast of recent developments by acquiring, in the middle of the year, a new photocomposer equipped with a Postscript interface and a laser printer.

The offset sector acquired a new small-format press (DIN A4) as part of its efforts to modernize its pool of small equipment.

# 5.2. General services

## 5.2.1. Stock management/ distribution section

Activity in this section (Table 24) was marked by a sharp rise in the number of copies distributed.

The growth rate was appreciable, at 43.61% for all distributions.

The main reason for this was the diversification of the publications (articles), and the assumption by the Office of the free distribution of the Commission's stocks of publications.

It should be pointed out that the number of copies distributed of publications other than the Official Journal increased by 91.27%, and that the 'new issues' and various circulars show an increase of 330.18%, just to mention these two examples.

In the micrography section (Table 25), the number of microfiche distributed rose by 31.84%.

On the other hand, the number of microfiche produced from paper originals, and of microfiche produced from masters, dropped markedly. This phenomenon is also apparent in the number of microfiche viewed.

The reason for all these decreases is that the preparation of the COM-final documents published in hard copy by the Commission and produced on microfiche by the Office was taken over by the Commission in the course of the year under review.

In the case of microfiche, moreover, the drop in the number of microfiche produced from masters is due to the fact that a number of urgent cases had to be contracted out.

# Table 20 - Productivity of workshops

Section	1989	1988	Change (in %)
Photocomposition (pages photocomposed/hour)	4.23	4.63	- 8.64
Assembly (pages imposed/hour)	7.97	9.51	- 16.20
Photography (films + contacts/hour)	1.50	1.93	- 22.28
Offset (A4 pages/hour)	7 579	8 785	- 13.73
Binding (units stitched/hour)	129.73	131.65	- 1.46
ODPP (on-demand printing by photocopier) (photocopies/hour)	1 889.38	2 086.80	- 9.47

# Table 21 – Comparison of print-runs (printing) $^{1}$

Year		For	Total	Total converted		
	A1	A2	A3	A4		to A4 format
1988	12 645 336	2 164 308	1 782 586	302 316	16 894 546	113 687 408
1989	10 181 387	2 023 450	425 175	22 163	12 652 175	90 417 203

<sup>1</sup> Including a percentage for print-runs in colour.

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Institution	Photocomp.	Assembly	Photo	Offset	Binding	ODPP	Total
ESC	442	108	28	203	656	113	1 550
Commission	4 239	4 749	3 502	8 945	11 380	2 047	34 862
Council	33	73	7		—	—	113
Court of Auditors	85	182	142	106	257,00	92	864
Court of Justice	_	485	409	930	1 568	—	3 392
Parliament	1 248	513	350	844	3 024	157	6 136
Aselt	_	—	30	15	15	—	60
Florence	372	130	190	794	579		2 065
Cedefop	-	—	_	—	-	200	200
BP (all institutions)	_	287	122	95	97		601
Total	6 4 1 9	6 527	4 780	11 932	17 576	2 609	49 843

Table 22 - Breakdown of activities by institution (in hours) - 1989

Table 23 - Real cost of workshops broken down by institution

								(in ECU)
Institution	Composition	Assembly	Photo	Offset	Binding	ODPP	Materials	Total
Parliament	109 377	27 635	20 569	54 716	157 287	12 695	15 486	397 792
Council	2 892	3 932	412	0	0	о	159	7 396
Commission	371 513	271 288	213 260	586 052	596 953	165 521	230 468	2 435 056
Court of Justice	о	26 127	24 068	60 291	81 556	о	10 763	202 805
ESC	38 738	5 818	1 648	13 160	34 121	9 137	3 150	105 771
Court of Auditors	7 450	9 804	8 356	6 872	13 367	7 439	3 411	56 700
Cedefop	0	0	о	0	0	16 172	1 094	17 266
Florence	32 603	7 003	11 181	5 <b>1</b> 474	30 116	о	11 823	144 199
Aselt	о	0	1 765	972	780	О	266	3 784
Total	562 573	351 608	281 286	773 537	914 180	210 965	276 622	3 370 771

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# Table 24 - Trends in the volume of Distribution section operations

	1988	1989	Change (in %)
Reception			
Number of publications received (titles)	6 846	10 359	+ 51.31
Number of copies received	13 754 100	28 462 771	+ 106.94
Basic distribution (annual subscriptions)			
Number of titles distributed			
OJ Other publications	1 016 4 881	1 007 5 191	- 0.89 + 6.35
Number of copies distributed			
OJ Other publications 'New issues' notices and various circulars COM/ESC/EP documents	13 997 555 8 473 185 1 084 013 801 381	13 899 817 16 206 989 4 663 230 917 177	- 0.70 + 91.27 + 330.18 + 14.45
Subtotal 1	24 356 134	35 687 213	+ 46.52
Distribution on the basis of individual orders			
Number of individual orders:			
OJ Other publications COM/ESC/EP documents	9 521 12 194 1 132	9 288 13 436 1 191	- 2.45 + 10.19 + 5.21
Number of order lines:1			
OJ (of which collections) Other publications COM/ESC/EP documents	86 017 (1 224) 50 891 1 132	70 465 (2 052) 133 836 1 191	- 18.08 (+ 67.65) + 162.99 + 5.21
Number of copies distributed:			
OJ (of which collections) Other publications COM/ESC/EP documents	548 552 (262 190) 1 376 521 7 478	933 423 (685 236) 1 111 865 21 379	+ 70.16 (+ 161.35) - 19.23 + 185.89
Subtotal 2	1 932 551	2 066 667	+ 6.94
Total dispatching operations (Subtotals 1 + 2)	26 288 685	37 753 880	+ 43.61

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<sup>1</sup> 1 line = 1 type of item.

62

Table 25 – Breakdown of work done by Micrography section

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Publication		Imber of m produced f paper origi	from	Number of microfiche produced from masters		Number of microfiche dispatched			Number of microfiche viewed			
	1988	1989	Change (in %) <sup>.</sup>	1988	1989	Change (in %)	1988	1989	Change (in %)	1988	1989	Change (in %)
Official Journal Other publications	- 1 132	- 234	_ - 79.33	122 866 369 740	15 914 325 927	- 87.05 - 11.85	2 282 250	3 008 968	+ 31.84	13 939 fiche i.e. 1 045 425 DIN A4	12 305 fiche i.e. 1 045 925 DIN A4	- 11.72 + 0.05
							····			pages	pages	
Total	1 132	234	- 79.33	492 606	341 841	- 30.61	2 282 250	3 008 968	+ 31.84	13 939	12 305	- 11.72

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5.2.2. Joint services (buildings, mail, telephones, drivers)

5.3.1. Management/ administration The Office took possession of a new warehouse built in Gasperich, at the edge of Luxembourg city, and intended to house part of its technical services.

This warehouse, with a total surface area of 6 800 m2, was partly occupied in mid-December 1989 and will be fully fitted out in March 1990.

It will house the distribution section, the publications stores, the micrography workshops and the newsprint store.

The need to rent the building in question arises from the fact that the surface area available at the seat of the Office has become inadequate over the years because of the constant increase in the Office's distribution workload and its assuming the stocks of publications previously administered by the Commission in Brussels (Zaventern warehouse) and Luxembourg (Bâtiment Meis).

The Gasperich warehouse also replaces the Howald warehouse and the Bâtiment Meis in Hollerich (the latter had been rented by the Commission and placed at the disposal of the Office), the leases on which expired on 31 December 1989.

# 5.3. Project management section

## (a) Siemens BS 2000 environment

Artop — Stock management

This application was made available for consultation to certain outside services, such as the Secretariat-General and the Statistical Office. In addition, its functions were expanded to allow improved management of stocks, which will shortly be split between two locations.

## Comop — Order management

On the basis of the new version brought into production at the end of 1988, new developments were finalized or embarked upon, including the following:

- (i) an interface for the Catel (electronic catalogue) and ABEL (electronic OJ) orders;
- (ii) an interface for access to the archives on optical digital disk;
- (iii) a mailbox-type interface: orders recorded by a correspondent on a system other than that of the Office will be transmitted for execution either to a sales office or to the Office in the event of sales office stocks running out;
- (iv) the changes required by the entry into service of the new warehouse in Gasperich.

Planning — Management of publications production

To facilitate its job as a management aid, this application was equipped with numerous new functions in 1989, among them the installation of a new workstation in the workshops; its extension to the documentary aids is also planned. Moreover, Planning was made available to certain customers for consultation such as the Secretariat-General and the Statistical Office.

## Sagap — Address management

Last year, the section carried out redesigning work for a new version of this application which, in addition to the Office, is used by the Secretariat-General, the Statistical Office and the European Parliament.

Major improvements will be made to this version, and this should allow, amongst other things, the computerization of a large number of tasks involved in distribution work.

### (b) UNIX environment

Work was carried out in 1989 on improving the integration of the data shared between the different management applications. Among these the following should be mentioned:

## Staff records

The management handled by this system was considerably extended last year to allow computerization of most of the administrative work in the human resources field.

#### Proma — Management of computer projects

Last year, this software package reached version 4, providing more effective monitoring of the various computer projects in terms of time and financial resources and allowing access to the various departments involved.

## Equipment management

Work on this application, which will manage all the equipment installed at the Office, restarted in 1989 and should, in principle, lead to the application becoming operational in the second half of 1990.

#### Printers' estimates

This application, currently running under BS 2000, is being converted to the UNIX environment. This new version, which will come into operation in the second half of 1990, will incorporate changes intended to facilitate the management tasks carried out by the application.

## Official Journal accounting

This application is intended to replace a whole range of MS-DOS software packages currently used for the work of monitoring the administrative and financial management of the budget of the Official Journal.

The project should be completed in the course of 1990.

## 5.3.2. Editorial field

The Avima project (rationalization of production of the tender notices) reached a new stage with the validation by the translation service of the standard phrases and the testing of an initial version of the programs.

At the same time, the SEI (computerized editorial system) was developed to allow the substitution of standard phrases by the compiler, thus reducing the number of points to be dealt with by the translators.

The infrastructure necessary for the SEI-EXT project (SEI handling of publications other than the Official Journal) was set up, and an initial version of the programs was tested. Amongst other things, this required 9750 emulation for the UNIX machines.

- Under the REC-QE project (recuperation of the text of parliamentary questions), the text of the summary of written questions was transmitted electronically to the printers. Subsequent to the first tests on recuperating the full text carried out by the Office, the Parliament is undertaking a more detailed study of the problem.
- Studies of several other projects were completed, and in a number of cases work has started on producing an initial version or a prototype.

The following projects were involved:

APA:	periodic agricultural instruments,
CAT-ESP:	catalogue of plant species,
CRED-INST:	credit institutions,
DB-BUD:	budgetary database,
DB-NIM:	harmonized system,
NEW-COM:	new procedure for production of COM and EP documents,
SGML-Ed:	SGML editor,
SUSP-DROIT:	customs duty suspensions.

Other projects are at the research or study stage:

OJ-REC	research into a character recognition package,
OP-Checker:	research into linguistic aids such as spelling checkers,
REC-PV:	recuperation of the text of Parliament minutes.

# 5.4. Documentary aids section

## (a) Eurovoc Thesaurus

During 1989 Volumes 4 and 5 of the second edition were prepared; Volume 4 will present the thesaurus in a permuted alphabetical list, while Volume 5 will give a graphical presentation. The two volumes will appear at the start of 1990.

In addition, day-to-day maintenance has been started with a view to publication of an intermediate version, edition 2.1, planned for the first half of 1990.

Together with the European Parliament, a maintenance structure has been set up comprising a management committee, a user committee and a maintenance unit.

A first seminar to promote Eurovoc — both inside and outside the institutions — was held in May. It was attended by some 60 people and proved the usefulness of Eurovoc as a documentation language.

#### (b) Arcdon – Electronic archives on optical disk

The content of the archives was expanded by including the Parliament minutes. Loading of the OJ-L texts continued normally. In 1989 approximately 13 500 pages were ordered from Arcdon.

### (c) Arcel - Electronic archives

Since March 1989 the printers have regularly provided, together with the printed version of the OJ-L series, a magnetic tape in Micro-Formex format containing the full text of the OJ. Recuperation of past texts has also started, particularly for loading into the Celex base. In addition to Celex, the ABEL base (see under (e)) is also loaded from the magnetic tapes.

#### (d) Catel – Electronic catalogue

The section is continuing to supply bibliographic data for this on-line catalogue, whereas its management has been transferred to the Project management section. In 1989 the information on publications and on COM, EP and ESC documents was updated weekly.

#### (e) ABEL – Electronic OJ

This base is loaded from magnetic tapes (see under (c)) and is updated every morning with the references from OJ-Ls published the same day.

#### (f) Crenot – Creation of bibliographic entries

In November a first version of this system was installed for cataloguing of the COM, EP and ESC documents. The publications will be handled by this system from the first quarter of 1990.

#### (g) Arcind — Cataloguing/indexing of archives

The section continued cataloguing and indexing the publications in the Office archives. This initial phase will be completed during the second quarter of 1990, after which the data currently loaded with a local system will be integrated into the Crenot system for production of a cumulative catalogue.

#### (h) CAT-ROM – Catalogue on CD-ROM

At the request of the sales service, the section is cooperating with the Project management section in drawing up the technical specifications for a cumulative catalogue on CD-ROM covering the years 1985 to 1989.

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# 6. The printing market and management of contracts concluded by the Office on behalf of itself or of the institutions

- 6.1. Introduction
- 6.2. Activities by sector
- 6.3. Contracts for services and supplies chargeable to the Office budget

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## 6.1. Introduction

1989 saw the launching of calls for tenders and the signing of framework contracts for photogravure and graphic design work.

The new contracts for the printing of the Official Journal came into force on 1 April 1989.

Rationalization of working methods in the Contract management section followed two tracks:

- a study of the new version of the 'estimates' application was launched. Development work is under way, and installation is expected for mid-1990;
- (ii) a preliminary review was carried out into computerization and rationalization of the entire administrative, contractual and budgetary management of the Official Journal. Development is expected for 1990 and installation for the start of 1991.

## 6.2. Activities by sector

The practice of putting irregular publications out to tender — with orders going to the firm submitting the lowest bid — led to 217 estimates and order forms being drawn up in 1989. In addition, 165 order forms were drawn up for 'associated publications'.

2 460 invoices were checked, resulting in 251 credit notes totalling ECU 257 323.

	Ordere	Invoices							
	Orders	Handled	Paid	Adjusted					
Paper editions Other products	217 165	1 164 1 296	1 039 1 196	209 42					
Total	382	2 460	2 235	251					

Table 26 gives a detailed breakdown of invoices per product group and institution for 1989.

Table 27 gives detailed figures per month and series for Official Journal production.

Table 28 gives a monthly breakdown by institution of the pages invoiced for the Official Journal.

These publications go through the Planning Office. The number of files opened developed as follows:

Type of file	1989	1988
Periodicals	74	72
Minor items	120	130
Public documents	60	70
Irregular	575	550
Total number of files	829	822

6.2.1. Official Journal and associated publications

#### 6.2.2. Publications other than the Official Journal

The administrative and financial management of these publications can be broken down into the following activities:

Work done	1989	1988
Invitations to tender	13	23
New contracts	42	85
ACPC reports/estimates	15	18
Estimates/quotes	1 198	953
Order forms	1 837	1 643
Invoices	2 100	1 927
Credit notes	55	69
Price revision	36	27

The 2 100 invoices checked represent a total of ECU 13 718 997.52, broken down among the institutions as follows:

Institution	Amount in ECU	%
Parliament	2 684 632.33	19.57
Council	182 022.38	1.33
Commission	9 081 680.53	66.20
Court of Justice	1 208 368.03	8.81
ESC .	176 094.66	1.28
Court of Auditors	14 242.44	0.10
Cedefop	341 648.14	2.49
European Foundation, Dublin	29 972.17	0.22
University Institute, Florence	336.84	0.00
Total	13 718 997.52	100.00

The 55 credit notes obtained totalled ECU 77 812.57.

The number of invoices checked was up 19.22% on 1988.

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## Table 26 - Invoicing of the OJ to the institutions in 1989

	Parliament	Council	Commi	ission	Court	ESC	Court	Total
:	ranament		Item 3400	Item 7753	of Justice		of Auditors	
Paper version C series L series S series	3 588 601.92 732 590.43 0.00	259 923.02 3 158 632.52 0.00	6 463 535.06 12 227 931.04 0.00	0.00 0.00 11 123 397.93	7 339.45	354 261.57 0.00 0.00	356 999.32 0.00 0.00	11 652 978.52 16 126 493.44 11 123 397.93
Subtotal 1 (of which carried forward)	4 321 192.35 2 010 049.86	3 418 555.54 1 130 396.48	18 691 466.10 3 841 674.80	11 123 397.93 1 695 173.67		354 261.57 93 456.62	356 999.32 291 611.77	38 902 869.89 9 162 561.52
Miscellaneous products								
Transport. packaging, despatch Magnetic media OJ S Tables MCAs Budget documents Microfilming Nimexe Celex Eurovoc Indexation system SEI Treaties Directory Formex Einecs PAIs Various information products Syspub Arcdon	226 587.76 1 300.55 0.00 0.00 33 140.44 33 680.75 0.00 0.00 49 455.35 0.000 0.00	205 737.43 1 181.06 0.00 115 778.13 0.00 216 138.76 30 586.26 0.00 2 772.98 16 421.45 0.00 197 219.10 0.00 197 219.10 0.00 0.00 45 843.49 0.00 279 558.94	830 253.78 4 515.14 0.00 587 160.43 142 273.37 1 403 670.67 116 929.73 566 595.14 479 096.49 14 062.97 83 280.16 0.00 460 177.89 64 793.08 38 844.08 121 509.89 223 987.59 755 481.11 810 797.46	858 693.14 0.00 3 603 051.87 0.00 0.00 0.00 0.00 0.00 3 245 673.96 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0	88.89 0.00 124 047.98 0.00 2 302.00 0.00 2 971.05 17 594.40 0.00 0.00 0.00 0.00 0.00 0.00 0.00	16 595.15 96.18 0.00 0.00 2 490.69 0.00 0.00 0.00 0.00 0.00 0.00 0.00	18 084.48 104.18 0.00 0.00 0.00 2 698.24 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0	2 171 483.09 7 286.00 3 603 051.87 826 986.54 142 273.37 1 652 949.87 188 687.67 566 595.14 479 096.49 19 807.00 166 751.36 3 245 673.96 0.00 657 396.99 64 793.08 38 844.08 121 509.89 361 828.50 755 481.11 1 098 190.87
Subtotal 2 (of which	553 528.89 144 827.72	1 272 250.51 125 575.88	7 105 961.27 677 732.95	7 707 418.97 1 090 481.06	230 391.11 24 525.80	47 067.05 3 069.76	57 133.66 3 343.41	16 973 751.46 2 069 556.26
carried forward) Grand total in ECU	4 874 721.24	· · · · ·		18 830 816.90		401 328.62	414 132.98	55 876 621.35
Year 1989	2 719 843.66	3 434 833.69	21 278 019.62	16 045 162.17	742 664.39	304 802.24	119 177.80	44 644 503.57
Carried forward from 1988	2 154 877.58	1 255 972.36	4 519 407.75	2 785 654.73	124 723.80	96 526.38	294 955.18	11 232 117.78

(in ECU)

## Table 27 – Monthly breakdown by institution of Official Journal pages produced in 1989

### L, C, S series

Institution	January	February	March	April	May	June	July	August	September	October	November	December	Total
Parliament Council Commission Court of Justice ESC Court of Auditors	17 299 912 23 398 153 497 9	2 579 2 054 26 721 194 0 0	3 391 6 487 29 891 315 720 144	3 405 2 374 31 888 315 301 9	6 126 1 907 21 572 256 99 720	6 418 3 916 27 676 324 1 166 0	1 989 4 418 32 664 495 302 0	666 1 568 30 832 364 576 0	989 625 27 072 162 0 0	3 273 3 533 33 267 203 0 0	1 520 3 237 24 702 308 621 20	342 5 960 29 278 428 0 3 078	47 997 36 991 338 961 3 517 4 282 3 980
Totai	42 268	31 548	40 948	38 292	30 680	39 500	39 868	34 006	28 848	40 276	30 408	39 086	435 728

#### L series

Institution	January	February	March	April	May	June	July	August	September	October	November	December	Total
Parliament	12 384	0	0	36	648	0	9	162	0	0	0	0	13 239
Council	786	1 928	6 320	2 289	1 817	3 7 5 9	4 1 3 9	1 389	567	3 389	3 174	5 920	35 477
Commissio <b>n</b> <sup>1</sup>	9 690	8 608	10 120	11 787	6 932	10 245	10 576	9 483	8 865	15 246	8 274	13 268	123 094
Court of Justice	0	0	0	0	31	0	0	30	0	9	0	0	70
ESC	0	0	0	0	0	0	0	0	0	0	0	0	0
Court of Auditors	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	22 860	10 536	16 440	14 112	9 428	14 004	14 724	11 064	9 432	18 644	11 448	19 188	171 880

<sup>1</sup> Including Cedefop, 216 pp., European Foundation, 216 pp.

## Table 27 (continued)

### C series

Institution	January	February	March	April	May	June	July	August	September	October	November	December	Total
Parliament	4 915	2 579	3 391	3 369	5 478	6 418	1 980	504	989	3 273	1 520	342	34 758
Council	126	126	167	85	90	157	279	179	58	144	63	40	1 514
Commission	2 008	3 533	2 995	6 673	2 832	2 707	6 104	3 751	3 915	3 405	3 072	3 770	44 765
Court of Justice	153	194	315	315	225	324	495	334	162	194	308	428	3 447
ESC	497	0	720	301	99	1 166	302	576	0	0	621	0	4 282
Court of Auditors	9	0	144	9	720	0	0	0	0	0	20	3 078	3 980
Total	7 708	6 432	7 732	10 752	9 444	10 772	9 160	5 344	5 124	7 016	5 604	7 658	92 746

#### S series

Institution	January	February	March	April	May	June	July	August	September	October	November	December	Total
Parliament	0	0	0	0	0	0	0	0	0	0	0	0	0
Council	0	0	0	0	0	0	0	0	0	0	0	0	0
Commission	11 700	14 580	16 776	13 428	11 808	14 724	15 984	17 598	14 292	13 616	14 356	12 240	171 102
Court of Justice	0	0	0	0	0	0	0	0	0	0	0	0	0
ESC	0	0	0	0	0	0	0	0	0	0	0	0	0
Court of Auditors	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	11 700	14 580	16 776	13 428	11 808	14 724	15 984	17 598	14 292	14 616	13 356	12 240	171 102

<b>.</b>	Orving	Tatal	Parlia	ment	Cou	ncil	Commi	ssion <sup>1</sup>	Court of	Justice	ES	c	Court of /	Auditors
Month	Series	Total	Pages	%	Pages	%	Pages	%	Pages	%	Pages	%	Pages	%
January	С	5 207	2 970	57.04	58	1.11	1 810	34.76	315	6.05	54	1.04	0	0.00
	L	16 392	0	0.00	3 567	21.76	12 825	78.24	0	0.00	0	0.00	0	0.00
	S	648	0	0.00	0	0.00	648	100.00	0	0.00	0	0.00	0	0.00
	Total	22 247	2 970	13.35	3 625	16.29	15 283	68.70	315	1.42	54	0.24	0	0.00
February	c	27 522	9 388	34.11	94	0.34	13 692	49.75	234	0.85	1 207	4.39	2 907	10.56
•	L	24 804	0	0.00	9 836	39.65	14 968	60.35	0	0.00	0	0.00	0	0.00
	S	27 436	0	0.00	0	0.00	27 436	100.00	0	0.00	0	0.00	ō	0.00
	Total	79 762	9 388	11.77	9 930	12.45	56 096	70.33	234	0.29	1 207	1.51	2 907	3.64
March	с	3 604	1 279	35.49	126	3.50	2 008	55.72	153	4.25	29	0.80	9	0.25
	L	11 232	0	0.00	983	8.75	10 249	91.25	0	0.00	Ō	0.00	ŏ	0.00
	S	864	0	0.00	0	0.00	864	100.00	0	0.00	0	0.00	Ō	0.00
	Total	15 700	1 279	8.15	1 109	7.06	13 121	83.57	153	0.97	29	0.18	9	0.06
April	C	3 488	611	17.52	81	2.32	2 634	75.52	162	4.64	0	0.00	0	0.00
	L	19 140	12 384	64.70	1 116	5.83	5 640	29.47	0	0.00	0	0.00	0	0.00
	S	34 344	0	0.00	0	0.00	34 344	100.00	0	0.00	0	0.00	0	0.00
	Total	56 972	12 995	22.81	1 197	2.10	42 618	74.81	162	0.28	0	0.00	0	0.00
May	С	10 176	168	1.65	133	1.31	1 755	17.25	32	0.31	468	4.60	0	0.00
	L	10 368	0	0.00	1 294	12.48	9 074	87.52	0	0.00	0	0.00	0	0.00
	S	7 236	0	0.00	0	0.00	7 236	100.00	0	0.00	0	0.00	0	0.00
	Total	20 160	168	0.83	1 427	7.08	18 065	89.61	32	0.16	468	2.32	0	0.00
June	c	8 648	8 595	99.39	79	0.91	1 887	21.82	315	3.64	720	8.33	144	1.67
	L	16 152	36	0.22	6 967	43.13	9 149	56. <b>6</b> 4	0	0.00	0	0.00	0	0.00
	S	16 416	0	0.00	0	0.00	16 416	100.00	0	0.00	0	0.00	Ō	0.00
	Total	44 308	8 631	19.48	7 046	15.90	27 452	61.96	315	0.71	720	1.62	144	0.32

### Table 28 - Monthly breakdown by institution of pages invoiced for the Official Journal in 1989

Including Cedefop, 216 pp., European Foundation, 216 pp.

76

#### Table 28 (continued)

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		<del>.</del>	Parlia	ment	Cou	ncil	Commi	ssion 1	Court of	Justice	ES	SC	Court of a	Auditors
Month	Series	Total	Pages	%	Pages	%	Pages	%	Pages	%	Pages	%	Pages	%
July	C L S Total	9 200 16 488 13 032 38 720	1 601 0 0 1 601	17.40 0.00 0.00 4.13	103 2 800 0 2 903	1.12 16.98 0.00 7.50	6 862 13 688 13 032 33 582	74.59 83.02 100.00 86.73	324 0 0 324	3.52 0.00 0.00 0.84	301 0 0 301	3.27 0.00 0.00 0.78	9 0 9	0.10 0.00 0.00 0.02
August	C L S Total	11 452 25 916 9 144 46 512	4 474 9 0 4 483	39.07 0.03 0.00 9.64	256 5 790 0 6 046	2.24 22.34 0.00 13.00	5 335 20 086 9 144 34 565	46.59 77.50 100.00 74.31	540 31 0 571	4.72 0.12 0.00 1.23	127 0 0 127	1.11 0.00 0.00 0.27	720 0 0 720	6.29 0.00 0.00 1.55
September	C L S Total	6 144 7 212 27 246 46 246	4 418 648 0 5 066	71.91 8.99 0.00 10.95	315 1 028 0 1 343	5.13 14.25 0.00 2.90	6 002 5 506 27 246 38 754	97.69 76.34 100.00 83.80	549 30 0 579	8.94 0.42 0.00 1.25	504 0 0 504	8.20 0.00 0.00 1.09	0 0 0 0	0.00 0.00 0.00 0.00
October	C L S Total	5 704 6 732 13 824 26 260	720 162 0 882	12.62 2.41 0.00 3.36	116 1 693 0 1 809	2.03 25.15 0.00 6.89	3 598 4 877 13 824 22 299	63.08 72.45 100.00 84.92	334 0 0 334	5.86 0.00 0.00 1.27	936 0 936	16.41 0.00 0.00 3.56	0 0 0 0	0.00 0.00 0.00 0.00
November	C L S Total	9 036 14 140 14 688 37 864	3 865 0 0 3 865	42.77 0.00 0.00 10.21	103 3 104 0 3 207	1.14 21.95 0.00 8.47	4 681 11 036 14 688 30 405	51.80 78.05 100.00 80.30	171 0 0 171	1.89 0.00 0.00 0.45	216 0 216	2.39 0.00 0.00 0.57	0 0 0 0	0.00 0.00 0.00 0.00
December	C L S Total	10 340 21 316 16 380 48 036	5 013 0 0 5 013	48.48 0.00 0.00 10.44	108 3 322 0 3 430	1.04 15.58 0.00 7.14	4 499 17 985 16 380 38 864	43.51 84.37 100.00 80.91	340 9 0 349	3.29 0.04 0.00 0.73	360 0 0 360	3.48 0.00 0.00 0.75	20 0 0 20	0.19 0.00 0.00 0.04
Total	C L S Total	111 637 189 892 181 258 482 787	43 102 13 239 0 56 341	38.61 6.97 0.00 11.67	1 572 41 500 0 43 072	1.41 21.85 0.00 8.92	54 763 135 083 181 258 371 104	49.05 71.14 100.00 76.87	3 469 70 0 3539	3.11 0.04 0.00 0.73	4 922 0 0 4 922	4.41 0.00 0.00 1.02	3 809 0 0 3 809	3.41 0.00 0.00 0.79

## 6.3. Contracts for services and supplies chargeable to the office budget

The following table shows the situation regarding services/supplies chargeable to the Office budget:

Work done	1989	1988
Procurement requests	611	423
Invitations to tender	21	15
New contracts	64	16
ACPC reports	18	17
Estimates/price requests	492	423
Order forms	609	714
Invoices	5 251	6 260
Credit notes	24	20
Price revision	16	2
Recovery orders	21	40
		1

## 7. Staff of the Office and personnel questions

- 7.1. Officials
- 7.2. Temporary staff
- 7.3. Auxiliary staff
- 7.4. Freelance proof-readers
- 7.5. Training
- 7.6. Consultations with staff representatives
- 7.7. Consultations with the trade unions and professional bodies

## 7.1. Officials

1989 was marked by the retirement of the Director of the Office on 30 June 1989 and the appointment of his successor on 1 August 1989.

There were other major changes in the internal organization of the Office, in particular the appointment of an adviser to the Director and the expansion of the Office to six units. The new units are OP5 'Co-publishing' and OP6 'Printshop', formerly part of OP4 and OP1 respectively. Within the unit OP1 'Administrative and technical services', two new sections were set up in the computerization field. These are the sections 'Computer centre' and 'Computer publishing'. Unit OP2 'Official Journal' has set up a structure based on four sections – 'Notices of public contracts', 'Routine/SGML', 'Production' and 'Proof-reading'.

Some 50 posts, obtained under the 1989 budget or made vacant mainly because of moves, transfers or leave on personal grounds were filled during the year.

Three competitions specifically for proof-readers — COM/B/632 (Spanish — B3/2), COM/B/633 (Portuguese — B3/2) and COM/B/650 (Danish, English, German and Portuguese — B5/4) — produced reserve lists in 1989, two of which had been exhausted by the end of the year.

A new request for a competition for proof-readers was made by the Office in 1989 for Danish — the number of successful candidates from COM/B/650 having been insufficient for this language — Spanish, French, Greek and Dutch, and this should produce a reserve list in 1990.

## 7.2. Temporary staff

Two contracts for temporary staff were extended in 1989. These two contracts, which had been granted in 1986 to alleviate the lack of reserve-list candidates for Danish, were terminated towards the end of the year. One of the temporary staff was appointed a probationary official after passing competition COM/B/650.

At the end of the year under review, there were no contracts for temporary staff in force at the Office.

## 7.3. Auxiliary staff

The increase in workload and long-term absences because of part-time or half-time working, half-time working for medical reasons, cures, maternity leave, training, made it necessary to employ auxiliary staff during 1989.

A total of 13 auxiliary staff contracts were concluded or renewed during the period under review, eight of which were still in force as at 31 December 1989.

One auxiliary staff member passed competition COM/C/5/87 and was appointed a probationary official.

The initial 1989 budget appropriation covering fees, travel expenses, mission expenses, sickness and accident insurance and the costs of publishing advertisements and organizing tests amounted to ECU 1 135 300. During the year, this appropriation had to be boosted by ECU 368 000.

In order to have sufficient reserves of freelance proof-readers in all the Community languages, the Office organized two joint tests on its premises in Luxembourg in 1989. In view of the poor results, advertisements were placed in the press in Denmark, Spain and Portugal. In the case of Greece, the Office still had a reserve list of candidates as a result of an advertisement in the press in 1988. The results of all the tests organized in Luxembourg and the capitals of the Member States are given in Table 29.

Towards the end of 1989, the Office also devised a new formula for aptitude tests which will be applied during 1990.

The code of good practice limiting work to 120 days per year was applied throughout 1989.

Language of test	Venue	Number of applications	No of candidates invited to test	Number of participants	Passed
Danish	Copenhagen	130	68	58	13
Spanish	Madrid	1 119	165 <sup>1</sup>	133	9
Portuguese	Lisbon	158	62	45	1
Greek	Athens Thessaloniki	288	115 125	92 101	1 3
ES-DA-DE-GR-EN- FR-IT-PT-NL	Luxembourg	110	105	73	17
es-da-de-gr-en- Fr-it-pt-nl	Luxembourg	41	37	26	13

Table 29 - Results of tests organized for freelance proof-readers

<sup>1</sup> Plus 160 reserve candidates for a later test.

## 7.5. Training

Some ECU 74 000 in appropriations was spent in 1989 from the budget item for further training. As in the past, the appropriations were spent primarily on training on computers and new technologies in the graphic arts.

A total of 95 Office officials received training funded from the Office budget.

118 officials attended language courses organized by the Commission as follows:

1 on a Danish course,

35 on an English course,

23 on a French course,

27 on a German course,

5 on a Greek course,

- 9 on an Italian course,
- 1 on a Portuguese course,
- 17 on a Spanish course.

151 officials attended other courses organized by the Commission.

# 7.6. Consultations with staff representatives

Five contact meetings were held with the staff representatives during the period under review. The problems and concerns raised by the staff representatives were discussed in a positive atmosphere. Solutions were found to certain questions, such as the introduction of a school bus between the Euroffice building and the school complex at Kirchberg, with financial support from the Social Activities Committee, the development of a self-training course in graphic arts and, in the case of freelance proof-readers, the revision of the code of practice and work on a new formula for aptitude tests.

Talks are continuing on other questions such as the use of the parking lot at the Euroffice building and the occupation of the new warehouse in Gasperich.

## 7.7. Consultations with the trade unions and professional bodies

On 3 October 1989, Mr Mart, President of the Court of Auditors, met a delegation from the trade unions and professional bodies in his capacity as Chairman of the Management Committee of the Office. The talks centred on the following points.

■ Role and future of the Office

While reaffirming their belief in a dynamic and efficient Office capable of enhancing the prestige of the Community in the eyes of the public, the representatives of the trade unions and professional bodies nevertheless expressed certain misgivings as to the future of the Office under a reinforced policy of subsidiarity and wished to be informed of the strategies being pursued. The Chairman of the Management Committee confirmed the strategy being pursued, namely:

- to improve efficiency in the production and distribution of publications, the ultimate objective — which had almost been achieved being to become the single reference centre for all Community publications, to which the public can turn and from which it can expect a guaranteed level of service;
- (ii) to advise the institutions on the content of their publications and the media to be used, thereby exploiting the constantly increasing knowledge of the market.

7.7.1. Policy-level consultations This strategy could only enhance the task of the Office's staff, which would centre on design and management, while the actual production could be contracted out; this trend would be accompanied by suitable programmes of training and further training.

#### Promotion and sales network

The representatives stressed their wish to see sales promotion and the sales network further developed, as they felt the publications to be an effective means of giving the public a better understanding of the European civil service.

The Chairman of the Management Committee repeated that substantial efforts had been made as regards sales promotion and that the Office's sales network had been diversified and extended.

For instance, the principal national distributors, the regional subdistributors, specialized sales offices and a number of booksellers devoting part of their shelf space to Community affairs (Eurobooksellers) were pooling their efforts to assist customers.

In addition, the European documentation centres (EDCs) and depository libraries, the Commission's information offices, the Eurodesk centres and other information centres backed by the Commission were being supplied by the Office and gradually linked to computerized documentary aids for searches and order handling developed by the Office (ABEL, Catel).

#### Accommodation policy

The Chairman explained the approach being followed on accommodation. The renting of a warehouse on the outskirts of Luxembourg would allow the transfer of part of the technical services and in particular OJ and reserve stocks, as well as the mechanical distribution, thereby freeing valuable space inside the Euroffice building.

The second and third floors of the new wing, currently occupied by departments of the Luxembourg Government, would continue to be available in the event of a major increase in staff over the next few years. The new warehouse could also be enlarged in case of need, since part of the site had been kept in reserve for this purpose.

#### Printing contracts

In reply to the representatives' concern that the Office might become tied to certain large suppliers, the Chairman explained that market consultations which were as wide-ranging as possible and flexible framework contracts ensured that the Office was perfectly in control of its suppliers, whose prices and services were subject to continuous monitoring.

As for decentralized printing of the OJ, it had to be admitted that such an approach had two major drawbacks — it jeopardized legal obligations and involved much higher costs.

#### Application of the Social Contract for Progress

The representatives did not wish the process of modernizing the Office's activities to harm the interests of the staff, who should be involved at the appropriate level in the preparation of decisions, in the spirit of the methods of dialogue provided for by the Social Contract for Progress. The Management Committee and the management of the Office intended, as in the past, to respect the agreements reached.

The representatives raised a number of more specific questions, some of which would be passed to subordinate bodies and would be discussed in technical-level consultations.

# 7.7.2. Technical-level consultations

The Office management held a technical-level meeting with the trade unions and professional bodies on 28 April. The results are set out in the 20th Management Report (1988).

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Table 30 -	Administrative	procedures
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		Number
	Officials	
A	– Arrivals	
1.	Appointment as probationary official following:	
	open competition	18
~	internal competition	
2.	Move to the PO	8
3.	Transfer to the PO	
4.	Placed at the disposal of the PO	3
5.	Seconded to the PO	-
6.	Reinstatement after: being assigned non-active status	
	leave on personal grounds	5
	military service	-
R	– Departures	
	Move to another DG	15
2.	Transfer to another institution	1
3.	Leave on personal grounds:	
	assignment	2
	extension from 1988 to 1989	6
4.	,	
	assignment extension from 1988 to 1989	
5.	Placed at the disposal of another DG:	
	assignment	
	extension from 1988 to 1989	-
6.	Secondment from the PO	1
7.	Assigned non-active status	-
8.	Invalidity	2
9.	Early retirement	2
10.	Retirement	1
11.	Resignation	1
12.	Retirement in the interests of the service	-
13.	Dismissal for incompetence	—
14.	Death	2
C ·	Miscellaneous	
1.	Promotion:	
	within a career bracket	34
	to another career bracket to another category:	25
	following an internal competition	2
	following an open competition	8

## Table 30 (continued)

		Numbe
2.	Appointment	2
3.	Temporary post:	
	assignment	-
	extension from 1988 to 1989	
4.	Half-time and part-time working:	
	assignment extension from 1988 to 1989	5
r		
5.	Mobility within the PO (including 57 changes of assignment as a result of the setting-up of units OP5 and OP6)	75
	Temporary staff	
A	– Arrivals	
1.	Appointment for a fixed period:	
	new appointment	-
~	renewal	-
2.	Open-ended appointment: new appointment	
	renewal	-
B	– Departures	
1.	End of contract	1
2.	Establishment	1
3.	Resignation	-
4.	Death	
	Auxiliary staff	
Δ.	- Arrivals	
	Appointment for a fixed period:	
••	new appointment	8
	renewal	-
2.	Open-ended appointment:	
	new appointment renewal	-
B	– Departures	
1.	End of contract	5
2.	Establishment	1
3.	Resignation	_
4.	Death	

Category and grade	e	No of permanent posts
A 1		_
A 2		1 <sup>1</sup>
A 3		1
A 4		2 <sup>2</sup>
A 5		4
A 6		5
A 7		3
A 8		
	Total	16
B 1		24
B 2		52 <sup>3</sup>
В 3		60
B 4		48
B 5		14
	Total	198
C 1		16
C 2		32
C 3		35
C 4		33
C 5		6
	Total	122
D 1		8
D 2		21
D 3		41
D 4		
	Total	70
Gra	nd total	406

#### Table 31 - Establishment plan 1989

<sup>1</sup> The post of director of the Office for Official Publications of the European Communities was held by an official in grade A 1 on a personal basis until 30 June 1989.
 <sup>2</sup> Includes one post temporarily put at the disposal of the Commission.
 <sup>3</sup> Includes two technical and secretarial assistants.

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## 8. Application of the current provisions relating to medium- and long-term translations

- 8.1. Work done for the Parliament
- 8.2. Work done for the Council
- 8.3. Work done for the Publications Office
- 8.4. General observations

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Table 32 shows the translation work done in 1989 on behalf of the Office and the other institutions under the agreement between the Commission and the Office concerning the attachment to the Office of the Medium- and Long-Term Translation Service (MLTTS).

# 8.1. Work done for the Parliament

In 1989 the MLTTS was responsible, as in the past, for translating the 'Question Time' annex to the report of proceedings for nine ordinary part-sessions of the European Parliament.

The work done by the MLTTS for the Parliament was on average 559 pages to be translated into eight languages, i.e. a total of 5 667 pages for the nine part-sessions as against 5 261 pages in 1988, 4 101 pages in 1987 and 10 238 in 1986.

The deadline for such translation work was generally one month.

# 8.2. Work done for the Council

In 1989 translation of the *Thirty-sixth review of the Council's work* into eight official languages totalled 3 320 pages.

# 8.3. Work done for the Publications Office

During the year under review, as in preceding years, the MLTTS translated the entire S series of the Official Journal in nine languages (for the fourth year running).

Translations of invitations to tender accounted for 311 868 pages in 1989 compared to 208 953 in 1988, i.e. an increase of 49.3%. The number of documents handled rose by 36.9%, from 14 568 in 1988 to 19 945 in 1989.

Invitations to tender arrived at an average rate of 83 per day.

The MLTTS managed to meet its obligations despite the growing number of tenders to be translated in the nine official languages, and despite their increasing difficulty over the years, especially as regards supplies in the telecommunications and other advanced technology sectors.

The MLTTS and the Office, in close cooperation with DG III, decided in 1989 to join in developing a project known as Avima, with the approval of the Director-General responsible for translation and the Director of the Office.

The aim of Avima is to rationalize the publication and translation of notices by standardizing their content, taking advantage of the similarity of the clauses, and by using new computer tools for automatic generation of the different language versions.

8.1.1. Reports of proceedings

8.3.1. Invitations to tender

8.3.2. Avima project

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1989 also saw major legislative activity in the field of public contracts, the main feature being the implementation of the new Council Directive of 22 March 1988 on public supply contracts.

In view of the implications of these measures for the workload of the MLTTS, it goes without saying that the translation service has been closely following this activity, in particular through its participation in the Advisory Committee on Public Contracts.

Despite an advanced level of computerization, it was already clear that neither the current computerized editorial system (SEI) nor the resources of the MLTTS could cope in the long term with the exponential growth in the number of notices subsequent to application of the new directives, which introduce new models for notices and aim to improve the transparency of public contracts by publishing advance information and the results of the invitations to tender, as well as by increasing publicity and monitoring. However, they also highlight the need to rationalize publication in languages other than the original, for reasons of economy and speed.

As from 1 January 1989, the translation service has exploited to the full all the possibilities for rationalization offered by the new directives.

#### 8.3.2.1. General and administrative clauses in the notices

In cooperation with the Office and DG III, the MLTTS has gradually standardized the content of each heading in the notices by developing, amongst other things, multilingual files of standard phrases for recurring and pertinent concepts, taken from the historical archives of notices.

This standardization has produced both a list of standardized clauses of universal application and national lists of clauses provided for by the legislation incorporating the Community directive into national law.

Management of these standardized files, involving mainly the selection and injection of the standardized phrases intended to generate the various linguistic equivalents in the notices, was initially undertaken by the translation divisions but has gradually been taken over by the Office and is now carried out centrally at the compilation stage.

To satisfy this need for rationalization, the Office has developed new parameters with a view to installing new data exchange functions on the SEI to allow the automatic and simultaneous insertion of standard clauses into the various language versions of the notices.

The Avima system now caters for copying of the non-linguistic elements of the original text and for selection of the various language versions of a document from a computerized model.

Studies currently under way should allow this system to be transposed to the new types of notice provided for in the 'public works', 'sectors excluded' and 'services' directives.

#### 8.3.2.2. Contract description

In this case the three services involved (MLTTS, the Office and DG III) decided to adopt a standardized system.

The MLTTS has submitted a proposal for the restructuring of this heading and a multilingual thesaurus for automatic generation of all the language equivalents of the object of the 'public works' contract. Once adopted, this proposal will be extended to the 'supplies' sector.

For public contracts, Avima will gradually build up a standardized European language by establishing equivalences between the nine Community languages.

To further simplify the transmission and processing of information, the MLTTS, in collaboration with the Office and DG III, has drawn up standard forms which will not only improve transparency and the comprehensibility of the information by using a standardized European language, but will also ensure equality amongst economic operators as regards access to information.

These proposals are being examined by the Advisory Committee on Public Contracts.

Currently, 79 terminals and 31 printers are used for production and the exchange of computer files between the Office and the MLTTS.

8.3.3. Other work done for the Office

The other work done for the Office, mainly the translation of invitations to tender, printing contracts, leaflets, manuals and miscellaneous work, amounted to 4 579 pages in 1989, as against 801 pages in 1988.

## 8.4. General observations

Thanks to the rationalization work undertaken, the MLTTS managed to absorb the extra workload involved in the increased number of tenders to be processed and the addition of new official languages.

Texts for printing were in general provided as clean copy.

It should be noted that an increasing number of texts for other Commission departments were delivered to the office on magnetic media, thanks to the gradual implementation of the Sysling system in the translation service.

The production problems encountered were satisfactorily solved thanks to close cooperation between the relevant departments of the Office and the MLTTS.

Finally, the Office and the other institutions cooperated with the MLTTS in the spirit of confidence and understanding which has been a traditional feature of their relationship.

#### Table 32 - List of work done by the MLTTS

Work 1986 1987 1988 1989 Parliament: Reports of proceedings of Parliament's debates 10 238 4 101 5 261 5 6 67 Council: Review of the Council's work 2 180 2 800 2 1 2 2 3 320 Office: Notices of invitations to tender <sup>1</sup> 129 045 170 958 208 953 311 868 Management report 480 528 640 680 Miscellaneous 3 987 1 365 801 4 579 Validation of standard clauses 700 \_ — \_ Total 146 630 179 752 217 777 326 114

(No of pages)

<sup>1</sup> The translation service counts on average two pages per notice to be translated into eight languages.

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