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# EXTERNAL AND INTRA-EUROPEAN UNION TRADE

Monthly statistics

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It can be accessed through the Europa server (<http://europa.eu.int>).

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| August 1997                               |    | □   |    |   |    |   |   | □   |   |    |   |   | □   |   | □  |    |    | ■  |

## Contents

|  |           |
|--|-----------|
| Foreword .....   | 7         |
| Abbreviations .....  | 12        |
| <b>Trends in European Union trade .....</b>  | <b>13</b> |
| I: Main trends in world trade .....  | 15        |
| II: Extra-EU trade by main partner .....   | 17        |
| III: Extra-EU trade by main product .....  | 19        |
| IV: Extra-EU trade by Member State .....   | 21        |
| V: Intra-EU trade by Member State .....  | 23        |
| VI: Intra-EU trade matrix .....  | 24        |
| VII: Extra + Intra-EU trade by Member State .....  | 25        |
| VIII: Seasonally adjusted time series .....  | 27        |
| IX: Extra-EU trade indices by partner country .....  | 28        |
| X: Extra-EU trade indices by product .....   | 30        |
| XI: Intra-EU trade indices by product .....  | 31        |
| <b>European Union and world trade .....</b>  | <b>33</b> |
| 1A: Trends in world trade .....  | 35        |
| 1B: Share of trade with the European Union, the United States and Japan .....                    | 38        |
| 1C: Product breakdown of external trade of the European Union, the United States and Japan ..... | 39        |
| <b>European Union trading partners .....</b>   | <b>41</b> |
| 2A: Main EU trading partners .....   | 42        |
| 2B/C: Yearly/Monthly trends in EU trade by partner country .....                                 | 44        |
| 2D: Product breakdown of EU trade by main partner country .....                                  | 56        |
| <b>Extra-EU trade by product .....</b>   | <b>61</b> |
| 3A/B: Annual/Monthly trends in EU trade by product .....   | 62        |
| 3C: Geographical breakdown of EU trade by main product .....                                     | 66        |
| 3D: Main EU trading partners by main product .....   | 74        |
| <b>Member States and EU trade .....</b>  | <b>83</b> |
| 4A: Trade balance by Member State .....  | 85        |
| 4B: Intra-EU trade by Member State .....   | 86        |
| 4C: Extra-EU trade by Member State .....   | 87        |
| 4D: Breakdown by Member State of extra-EU trade by main partner country .....                    | 88        |
| 4E: Breakdown by Member State of goods traded intra-EU .....                                     | 96        |
| 4F: Breakdown by Member State of goods traded extra-EU .....                                     | 104       |

|  |            |
|--|------------|
| <b>External trade by Member State</b> .....                                  | <b>113</b> |
| 5: Belgium and Luxembourg .....  | 114        |
| 5: Denmark .....   | 118        |
| 5: Germany .....   | 122        |
| 5: Greece .....  | 126        |
| 5: Spain .....   | 130        |
| 5: France .....  | 134        |
| 5: Ireland .....   | 138        |
| 5: Italy .....   | 142        |
| 5: Netherlands .....   | 146        |
| 5: Austria .....   | 150        |
| 5: Portugal .....  | 154        |
| 5: Finland .....   | 158        |
| 5: Sweden .....  | 162        |
| 5: United Kingdom .....  | 166        |
| <b>EFTA external trade</b> .....   | <b>171</b> |
| 6: Iceland .....   | 172        |
| 6: Norway .....  | 176        |
| 6: Switzerland <sup>1</sup> .....  | 180        |
| <b>Annexes</b> .....   | <b>185</b> |
| ECU exchange rate .....  | 187        |
| Standard International Trade Classification (SITC Rev. 3) product list ..... | 188        |
| Geonomenclature 1997 .....   | 190        |
| Economic zones 1997 .....  | 193        |

<sup>1</sup> including Liechtenstein





## Foreword

### 1. Introduction

The environment in which trade statistics are collected has changed radically in recent years, leading to a detailed revision of the regulations. For statistics on trade with third countries, the introduction in 1988 of the Combined Nomenclature of goods (CN) and the Single Administrative Document had already led to considerable methodological changes. However, the major changes were brought about by the introduction of the single market on 1 January 1993. This led to the abolition of customs formalities between the Member States which had served as the traditional source of trade statistics, and the introduction of a special collection system called INTRASTAT. The accession of three new member states in 1995 led Eurostat to recalculate its historical series for the European Union to include Austria, Finland and Sweden therefore figures published here concern the fifteen Members unless stated otherwise.

Trade statistics - both detailed and general results - have now proved their worth. They are an instrument of prime importance for all users, both public and private. For instance, they enable Community authorities to prepare for multilateral and bilateral negotiations on the common trade policy, they help European businesses carry out market surveys and thus improve their competitiveness and they are an essential source of information for statistics on the balance of payments, the national accounts and short-term economic studies. This non-exhaustive list highlights the variety of users and their requirements.

The monthly bulletin on external and intra-European Union trade, published by Eurostat in the B series, Short-term Trends, sets out to provide data on short-term trends in the trade of the European Union (considered as a whole) and its Member States. It contains data on the trade flows, broken down by major product group, of the EU with its main trading partners on the one hand and between the Member States on the other.

Statistics on external trade and intra-EU trade are compiled on the basis of Community regulations. The same regulations are generally the basis for the compilation of statistics published nationally by each Member State. Nevertheless, methodological differences do arise, as a result of which Community statistics and national statistics do not match exactly.

In view of the importance of trade by members of the European Free Trade Association (Iceland, Liechtenstein, Norway and Switzerland) with the European Union, Eurostat has added a description of trade with these countries (Chapter 6) to that usually

given for Member States only. Eurostat also foresees broadening this information to include third countries (notably central and eastern European countries) in accordance with bilateral agreements yet to be finalised.

Statistics on external trade and intra-EU trade at the most detailed classification level are published monthly on CD-Rom (Series B: intra and extra-EU trade). They are also available on-line from Eurostat's database (Comext, Newcronos). Trends in external trade since 1958 and a comparison with world trade are contained in the publication "*External and Intra-EU Trade Statistical Yearbook (Series A)*".

### 2. Intra-EU trade

Statistics on trade between the Member States are based on Council Regulation (EC) N° 3330/91 of 7 November 1991 and on the various implementing regulations which have supplemented it or laid down rules on methodology, thresholds and forms. The system set up for the collection of information on trade between the Member States as from 1 January 1993 is commonly known as Intrastat. Its main features are:

- monthly statistical declarations sent directly by businesses to the competent national authorities;
- a system of thresholds abolishing all statistical obligations for almost two thirds of businesses;
- a close link with the VAT system.

Because of the introduction of this new system, the comparability of the intra-EU results prior to and after 1 January 1993 is limited, owing to a degree of under-estimation of flows. This was caused by the failure of some businesses to respond and to the introduction of thresholds which exclude the smallest businesses.

To correct this under-estimation, which varies according to the Member State, some countries make adjustments at an aggregate level (in general by partner country). Arrivals, i.e. imports from other EU countries, are particularly under-estimated. Consequently, Eurostat considers dispatches now to be the most reliable gauge of intra-EU trade.

If the dispatches of a given Member State are compared with the corresponding arrivals of its partners, differences may emerge, mainly for the following reasons:

- non-response by certain businesses;

- the movement of goods such as industrial plants, boats and aircraft, automobile and aircraft parts, military equipment and transport equipment repairs, which are not generally harmonised;
- the difference in statistical values for dispatches (FOB) and arrivals (CIF);
- the threshold effect: a business may be obliged to provide statistical information in one Member State while its client or supplier, depending on the case, in the partner country may be dispensed from providing any or certain types of statistical information (e.g. product classification);
- errors or omissions.

For these reasons, figures on intra-EU trade should be interpreted with caution. They are also subject to frequent revision.

### **3. *Extra-EU trade***

For data on the years 1978 to 1995, the Member States forwarded statistics on trade outside the European Union in accordance with a uniform methodology provided for in Council Regulation (EEC) N° 1736/75 and the regulations deriving from it. Since the beginning of 1996, data have been collected, transmitted and diffused in accordance with Council Regulation (EC) N° 1172/95 and its implementing rules (Council Regulation (EC) N° 840 196) which however retain the former methodological principles.

External trade statistics are usually recorded on the basis of customs declarations submitted by the declarant when clearing customs. The Single Administrative Document is used for this purpose. In some Member States, certain businesses are allowed to make a summary declaration.

## Methodological notes and sources

### 1. Data sources

The tables in this publication on EU trade and that of the Member States were compiled by Eurostat using the detailed data forwarded by the Member States. Eurostat would like to take this opportunity to thank the departments concerned in the Member States for their co-operation, which makes it possible to compile these harmonised statistics and guarantee their quality.

Some of the tables in the first two parts describe the development of external trade as declared by some of the EU's most important trading partners. With the exception of Table 1C and the results concerning the EU, these tables were compiled from data taken from the tapes sent each month by the International Monetary Fund. The information in table 1C is taken from the Comtrade database, which is managed by the United Nations.

### 2. Coverage

Series concerning the European Union were recalculated to include Austria, Finland and Sweden and therefore relate to the Union of 15 members unless stated otherwise.

#### 2.1. Statistical territory

The statistical territory of the European Union comprises the customs territory of the European Union. From 1 January 1997 the statistical territory of France and Spain was modified to include respectively the French overseas departments (Guadeloupe, Guyana, Martinique and Réunion) and the Canary Islands. The series concerning the Union and these two Member States will be recalculated as soon as Eurostat disposes of the necessary data

In the meantime this modification has led to a growth in intra-EU trade and a reduction in extra-EU trade which in 1995 amounted to ECU 10.6 billion for exports and ECU 1.6 billion of imports. The overall effect of this change on the European Union trade balance with the rest of the world will be a reduction in the trade surplus of almost ECU 9 billion.

Likewise, Greenland, Ceuta and Melilla are not covered, nor are the overseas countries and territories which are not part of the EU customs territory.

#### 2.2. Intra-EU trade

Statistics on trade between the Member States cover the arrivals and dispatches of movable property

recorded by each Member State. Arrivals and dispatches are defined as follows:

- *arrivals* are goods in free circulation within the European Union which enter the statistical territory of a given Member State;
- *dispatches* are goods in free circulation within the European Union which leave the statistical territory of a given Member State to enter another Member State.

Goods placed under the customs arrangements of inward processing or processing under customs control (for working, processing or repairs) are also regarded as arrivals or dispatches.

The reader should also note that statistics on trade between the Member States do not cover goods in transit.

#### 2.3. Extra-EU trade

Statistics on trade with third countries cover movable property imported and exported by the European Union. The definitions are as follows:

- *imports* are goods which enter the statistical territory of the European Union from a third country and are placed under the customs procedure for free circulation (as a general rule goods intended for consumption), or following outward processing, or inward processing, or processing under customs control (goods for working, processing or repair) immediately, or after bonded warehousing;
- *exports* are goods which leave the statistical territory of the European Union for a third country after being placed under the customs procedure for exports (definitive export) or outward processing (goods for working, processing) or repair or following inward processing.

Statistics on trade with third countries do not, therefore, include goods in transit or those placed under a customs procedure for bonded warehousing or temporary entry (for fairs, exhibitions, tests, etc.) nor do they include re-export following entry under one of these procedures.

The field covered by statistics on trade with third countries corresponds to "special" trade. This method of accounting differs from that of "general" trade, which includes all goods entering the statistical territory and those leaving it, with the exception, however, of goods in transit. Goods placed in bonded warehouses and exports of goods after bonded

warehousing are included in the definition of general trade.

### **3. Statistical data**

#### *3.1. Trading partners: countries and economic areas*

The results are broken down by country and area in accordance with the "Country nomenclature for statistics on European Union external trade and trade between its Member States", referred to as the Geonomenclature (Geonom). For the purposes of presenting the results, Eurostat has defined geographical and economic areas.

In the case of exports (or dispatches), the country (or Member State) of final destination of the goods is the partner country.

The trading partner in the case of an intra-European Union arrival is always the Member State of consignment of the goods, even when the goods originate in third countries and have been placed in free circulation in the Member State of consignment. For imports (extra-EU trade) the partner country is the country of origin except in certain cases (returned goods, objects of art, etc.). Where two or more countries were involved in the production of certain goods, the country where the final processing or substantial working took place is considered to be the country of origin.

#### *3.2. Goods classification*

The most detailed results published by Eurostat and accessible to the public on magnetic medium are broken down according to the subheadings of the Combined Nomenclature (CN). This tariff and statistical nomenclature is based on the international nomenclature of the Harmonised System (HS) and comprises more than 10 000 eight-digit codes.

In this publication, the results are broken down by the sections and divisions of the UN Standard International Trade Classification (SITC Rev. 3 since 1988) by means of conversion tables drawn up by Eurostat on the basis of the CN.

#### *3.3. Statistical value*

Although the data is collected in units of national currency, the values set out in this bulletin have been expressed, after monthly conversion, in European Units of Account (ECU). The annex to the bulletin contains a table showing the conversion rates used. The reader should note that annual exchange rates are given for information only, annual values are calculated as the sum of monthly values

#### *3.3.1. Intra-European Union trade*

The statistical value is based on the assessment for taxation purposes or the amount billed. It is the FOB (free on board) value for dispatches and the CIF (cost, insurance, freight) value for arrivals. It comprises only those subsidiary costs (freight and insurance) which relate, for dispatches, to the journey to the border of the Member State from which the goods are dispatched and, for arrivals, to the journey to the border of the Member State into which the goods enter.

In the case of arrivals or dispatches under an inward or outward processing arrangement and those for processing of work under contract, it is always the total value of the goods that is recorded and not simply the added value.

#### *3.3.2. Extra-European Union trade*

The statistical value is based on the amount billed (real or provisional) or if it exists, on the customs value. It is the FOB value for exports and the CIF value for imports. It comprises only those subsidiary costs (freight and insurance) which relate, for exports, to the journey within the territory of the Member State from which the goods are exported and, for imports, to the journey outside the territory of the Member State into which the goods are imported.

In the case of imports or exports under an inward or outward processing arrangement and those for processing of work under contract, it is always the total value of the goods that is recorded and not simply the added value.

#### *3.4. Statistical secrecy*

Most Member States take measures to guarantee the confidentiality of certain flows of goods. The legislation, the procedures for implementing it, and the range of goods subject to secrecy vary from one Member State to another.

This confidentiality applies to the most detailed level of the classification used for collecting the data: it may therefore refer to all or only part of a subheading of the Combined Nomenclature. Similarly, confidentiality may apply to imports only, or to exports only, or to only some of the variables recorded (value, statistical procedure, quantities, partner country, etc.).

Measures are taken during collection and during processing by Eurostat to minimise the effect of confidentiality on the results. In particular, subheadings which include confidential trade data are included at higher levels of aggregation and in totals.

## **4. Indices**

### *4.1. Introduction*

Changes over time in the value of trade are influenced by changes in prices and the quantities marketed. Eurostat calculates Fisher's annual chain indices to measure these two effects. This publication sets out the indices calculated according to the SITC for each Member State on a strictly comparable basis. These indices may be consulted in the TREND database.

### *4.2. Methodology*

The data transmitted for external trade and intra-European Union trade statistics are used at the most detailed level for calculating the indices. The indices of unit values (values divided by quantities) are used as price change indicators. The computer programs contain a system for automatically identifying extreme unit values.

Products having unlikely price movements are not included in the calculation of indices. More detailed methodological notes may be obtained on request.

## Symbols and abbreviations used

|           |   |
|-----------|---|
| EU:       | Total of the 15 EU Member States  |
| B/L:      | Belgo–Luxembourg Economic Union (BLEU)  |
| USA:      | United States of America  |
| <br>      |   |
| CEEC:     | Countries of Central and Eastern Europe   |
| CIS:      | Commonwealth of Independent States  |
| ACP:      | Countries of Africa, the Caribbean and the Pacific which signed the Lomé Convention |
| EFTA:     | Countries of the European Free Trade Agreement                                      |
| NAFTA:    | Countries of the North American Free Trade Agreement                                |
| MERCOSUR: | Countries of the Southern Common Market (South America)                             |
| OPEC:     | Organization of Petroleum Exporting Countries                                       |
| DAE:      | Dynamic Asian Economies   |
| OECD:     | Organization for Economic Co–operation and Development                              |
| IMF:      | International Monetary Fund   |
| <br>      |   |
| 0:        | Data less than half the unit used   |
| :         | Data not available  |
| ↗:        | Variation greater than, absolute value, 999.9%                                      |
| Mio:      | Million   |
| Bn:       | 1000 million  |
| ECU:      | European Currency Unit  |
| Eurostat: | Statistical Office of the European Communities                                      |
| SITC:     | Standard International Trade Classification   |

## Data sources

|      |                  |   |
|------|------------------|---|
| B:   | Belgique         | Banque Nationale de Belgique, Bruxelles                     |
| DK:  | Danmark          | Danmarks Statistik, København                               |
| D:   | Deutschland      | Statistisches Bundesamt, Wiesbaden                          |
| EL:  | Ελλάδα           | Εθνική Στατιστική Υπηρεσία Ελλάδας, Αθήνα                   |
| E:   | España           | Dirección General de Aduanas e Impuestos Especiales, Madrid |
| F:   | France           | Direction générale des douanes et droits indirects, Paris   |
| IRL: | Ireland          | Central Statistics Office, Dublin                           |
| I:   | Italia           | Istituto centrale di statistica, Roma                       |
| L:   | Luxembourg       | STATEC, Luxembourg  |
| NL:  | Nederland        | Centraal Bureau voor de statistiek, Heerlen                 |
| A:   | Österreich       | Österreichisches Statistisches Zentralamt, Wien             |
| P:   | Portugal         | Instituto Nacional de Estatística, Lisboa                   |
| FIN: | Suomi / Finland  | National Board of Customs, Helsinki                         |
| S:   | Sverige          | Statistiska Centralbyran, Stockholm                         |
| UK:  | United Kingdom   | HM Customs and Excise, Southend–on–Sea                      |
| <br> |                  |   |
| IS:  | Iceland          | Statistics Iceland, Reykjavik                               |
| NO:  | Norway           | Statistisk sentralbyrå, Oslo                                |
| CH:  | Suisse           | Direction générale des douanes, Berne                       |
| <br> |                  |   |
|      | Other Countries: | International Monetary Fund, Washington D.C.                |

## Trends in European Union trade

## MAIN TRENDS IN WORLD TRADE

In the first quarter of 1997 the European Union's trade balance recorded a surplus of ECU 4.7 billion, while in the corresponding period of 1996 this surplus reached only ECU 1 billion.

During January-March 1997, the United States' deficit worsened, reaching more than ECU 37 billion, while Japan's external trade showed a surplus of ECU 10.6 billion.

In the first three months of 1997 the EU as a whole confirmed its position as the world's leading exporter, while the United States was the most important world outlet.

During the first quarter of 1997, the EU's<sup>1</sup> external trade balance improved and showed a surplus of ECU 4.7 billion, whereas in January-March 1996 it had recorded a small surplus of only ECU 1 billion. The growth rates of extra-EU exports and imports were 8.9% and 6.4% respectively.

Even if its share declined compared with 1996, in the period under consideration the EU as a whole confirmed its position as the leading world exporter, accounting for 18.9% of world exports (ECU 157 billion), while in imports it ranked second with 16.6% (ECU 153 billion).

In the period January-March 1997, the United States' trade deficit worsened compared with a year earlier and amounted to ECU 37.7 billion. The growth

rates of exports and imports compared with January-March 1996 were 18.8% and 19.4% respectively.

The United States confirmed its first place in the world ranking of importers with a share of 19.4% and the second place of exporters with a share of 16.8% .

In the first three months of 1997, Japan's trade recorded a surplus of ECU 10.6 billion, down from ECU 13.4 billion registered in the corresponding period of the previous year. The growth rates of Japanese exports and imports were 6.8% and 12.4% respectively.

As a result, the Japanese share of world exports and imports fell to 10.1% and 8.1% respectively.

<sup>1</sup> The European Union's figures for 1997 are provisional and subject to frequent revisions. The symbol ":" indicates that the figure is not available.



|                               | EXPORTS                       |                 |             | IMPORTS                       |                 |             | TRADE BALANCE              |                 |             |
|-------------------------------|-------------------------------|-----------------|-------------|-------------------------------|-----------------|-------------|----------------------------|-----------------|-------------|
|                               | 1996                          | 1997<br>Jan-Mar | 1997<br>Mar | 1996                          | 1997<br>Jan-Mar | 1997<br>Mar | 1996                       | 1997<br>Jan-Mar | 1997<br>Mar |
|                               | <b>Value (Bn ECU)</b>         |                 |             |                               |                 |             |                            |                 |             |
| WORLD (intra-EU excluded) (*) | 3 104.4                       | 836.3           | 300.1       | 3 256.5                       | 918.8           | 330.7       |                            |                 |             |
| European Union                | 623.9                         | 157.7           | 56.1        | 580.8                         | 153.0           | 52.1        | 43.1                       | 4.7             | 4.0         |
| United States                 | 490.6                         | 140.1           | 52.8        | 644.1                         | 177.8           | 63.1        | -153.4                     | -37.7           | -10.2       |
| Japan                         | 323.9                         | 84.7            | 32.2        | 275.3                         | 74.1            | 26.4        | 48.6                       | 10.6            | 5.8         |
| Intra-EU                      | 1 059.2                       | 276.2           | 96.1        | 1 013.2                       | 258.8           | 90.3        |                            |                 |             |
| WORLD (intra-EU included)     | 4 163.6                       | 1 112.5         | 396.2       | 4 269.7                       | 1 177.6         | 421.0       |                            |                 |             |
|                               | <b>Annual variation</b>       |                 |             |                               |                 |             |                            |                 |             |
|                               | (%)                           |                 |             |                               |                 |             | Bn ECU                     |                 |             |
| WORLD (intra-EU excluded) (*) | 8.6                           | 17.2            | 17.8        | 10.0                          | 20.7            | 23.8        |                            |                 |             |
| European Union                | 9.0                           | 8.9             | 7.2         | 6.6                           | 6.4             | 7.0         | 15.7                       | 3.7             | 0.4         |
| United States                 | 10.0                          | 18.8            | 24.6        | 9.3                           | 19.4            | 23.8        | -10.1                      | -6.6            | -1.7        |
| Japan                         | -4.4                          | 6.8             | 5.7         | 7.2                           | 12.4            | 19.2        | -33.2                      | -2.8            | -2.5        |
| Intra-EU                      | 4.2                           | 2.6             | 1.4         | 4.3                           | 1.0             | -0.3        |                            |                 |             |
| WORLD (intra-EU included)     | 7.5                           | 13.2            | 13.4        | 8.6                           | 15.7            | 17.7        |                            |                 |             |
|                               | <b>WORLD EXPORT SHARE (a)</b> |                 |             | <b>WORLD IMPORT SHARE (a)</b> |                 |             | <b>% TRADE BALANCE (b)</b> |                 |             |
| European Union                | 20.1                          | 18.9            | 18.7        | 17.8                          | 16.6            | 15.8        | 3.6                        | 1.5             | 3.7         |
| United States                 | 15.8                          | 16.8            | 17.6        | 19.8                          | 19.4            | 19.1        | -13.5                      | -11.9           | -8.8        |
| Japan                         | 10.4                          | 10.1            | 10.7        | 8.5                           | 8.1             | 8.0         | 8.1                        | 6.7             | 9.8         |

| Memorandum Items       | 1995                        | 1995 | 1995 | 1996  | 1996  | 1996  | 1996 | 1996  | 1997    |
|------------------------|-----------------------------|------|------|-------|-------|-------|------|-------|---------|
|                        | IIIQ                        | IVQ  |      | IQ    | IIQ   | IIIQ  | IVQ  |       | Jan-Mar |
|                        | <b>Annual variation (%)</b> |      |      |       |       |       |      |       |         |
| ECHANGE RATES (1)      |                             |      |      |       |       |       |      |       |         |
| USD/ECU                | -6.5                        | -5.8 | -9.2 | -0.1  | 6.1   | 3.0   | 4.4  | 3.0   | 8.2     |
| YEN/ECU                | -1.2                        | -8.2 | -0.9 | -10.2 | -16.6 | -11.4 | -6.2 | -11.3 | -4.5    |
| EU CRUDE OIL PRICE (2) |                             |      |      |       |       |       |      |       |         |
| ECU/Barrel             | -7.9                        | -2.4 | -0.4 | 9.6   | 15.2  | 31.8  | 44.5 | 25.0  | 21.8    |
| USD/Barrel             | -1.5                        | 3.6  | 9.7  | 11.1  | 8.5   | 27.9  | 38.5 | 21.3  | 12.6    |
| EXPORT PRICE INDEX (3) |                             |      |      |       |       |       |      |       |         |
| Primary commodities    | 1.5                         | 1.5  | 7.9  | 1.5   | 1.4   | 7.5   | 11.9 | 5.9   | :       |
| Manufactured goods     | 5.9                         | 5.9  | 9.1  | -0.9  | -2.8  | -2.8  | -1.9 | -1.9  | :       |

(\*) EUROSTAT estimate

(a) Share of World Exports/Imports (intra-EU excluded)

(b) (Trade Balance/(Exports-Imports))\*100

Sources: IMF-DOTS and EUROSTAT - COMEXT

Memorandum items:

(1) European Commission DG II - Economic Affairs

(2) European Commission DG XVII - Energy

(3) U.N. Monthly Bulletin of Statistics - (Manufactured goods only for developed economies)

## EXTRA-EU TRADE BY MAIN PARTNER

The EU balance with its Central and Eastern European (CEEC) partners showed the largest surplus in the first quarter of 1997 (ECU 5.2 billion), followed by other Asian countries (ECU 4.1 billion). In contrast, trade with China and Japan registered the highest deficits (ECU 5.2 and 4.1 billion respectively).

Trade flows with the **United States** (the EU's most important individual partner, with shares of 18.3% and 19.4% respectively for exports and imports in 1996) showed a deficit of ECU 0.6 billion in the period January-March 1997. This represents an improvement compared with the same period of the previous year, when the EU-US trade deficit reached ECU 2.2 billion. Export and import growth rates for the first quarter of 1997 were 16.3% and 9.6% respectively.

Between January-March 1996 and the same period of 1997 the trade balance with **Japan** improved by ECU 0.6 billion to register an ECU 4.1 billion deficit, while trade with the **EFTA** countries worsened, recording a deficit of ECU 1.2 billion.

Compared with the USA, EU exports to Japan were quite sluggish in the first three months of 1997, with a growth rate over the previous year of 4.4%, while imports over the same period showed a negative rate of change (-1.5%).

In January-March 1997, EU exports and imports to the **CIS** and the **CEEC** partners showed very dynamic flows in comparison with the same period of 1996 (growth rates of +15.5% and +18.3% for exports, while the corresponding imports grew by +30.8% and +13.2% respectively). As a result, the EU trade balances with CIS and CEEC partners (which in 1996 together accounted for around 14% of total extra-EU flows) worsened by ECU 0.9 billion and improved by ECU 1.3 billion respectively, recording a deficit of ECU 1.2 billion for CIS countries and a surplus of ECU 5.2 billion for CEEC partners.

The total values of EU exports to **DAE** and **other Asian countries** in the first three months of 1997 were quite similar (around ECU 18 billion), but growth rates were higher for the latter (14.7% compared with 9.6% for the former). The results were similar for imports, with growth rates of 2% for DAE countries and 8.4% for other Asian countries. As a result, the EU surplus with these countries improved to ECU 2.9 billion surplus for DAE partners and ECU 4.1 billion for other Asian countries.

As for **Latin America**, the export growth rate was impressive (28.1% compared with the same period of the previous year), while the import growth rate was negative (-3.1%).

The period January-March 1997 saw a sharp rise in EU imports from **China** (+11% compared with the same period of 1996), together with a decrease in the value of the Union's exports (-4%). As a result, the EU-China trade deficit rose by ECU 0.9 billion compared with January-March 1996 to reach ECU 5.2 billion.

Trade with **Oceania** showed a surplus of ECU 1.6 billion in the first three months of 1997, which was an improvement of ECU 0.2 billion in comparison with the same period of 1996.

As for **Africa**, extra-EU exports went down by 13.3%, while imports grew by 8.5% (However, these figures have to be interpreted taking into account the inclusion, since January 1997, of the Canary Islands and Réunion in the Spanish and French customs territories respectively).

|                         | EXPORTS                            |                      |                 |             | IMPORTS                            |                      |                 |             | TRADE BALANCE             |                 |             |
|-------------------------|------------------------------------|----------------------|-----------------|-------------|------------------------------------|----------------------|-----------------|-------------|---------------------------|-----------------|-------------|
|                         | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar | 1996                      | 1997<br>Jan-Mar | 1997<br>Mar |
|                         | <b>Value (Bn ECU)</b>              |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| <b>EXTRA-EU</b>         | <b>100.0</b>                       | <b>623.9</b>         | <b>157.7</b>    | <b>56.1</b> | <b>100.0</b>                       | <b>580.8</b>         | <b>153.0</b>    | <b>52.1</b> | <b>43.1</b>               | <b>4.7</b>      | <b>4.0</b>  |
| United States           | 18.3                               | 114.3                | 30.9            | 10.7        | 19.4                               | 112.6                | 31.5            | 11.6        | 1.7                       | -0.6            | -0.8        |
| Japan                   | 5.7                                | 35.6                 | 9.2             | 3.2         | 9.0                                | 52.5                 | 13.3            | 4.7         | -16.8                     | -4.1            | -1.5        |
| EFTA (1)                | 11.6                               | 72.3                 | 18.0            | 6.4         | 12.9                               | 74.6                 | 19.2            | 6.5         | -2.3                      | -1.2            | -0.2        |
| CEEC (2)                | 11.3                               | 70.7                 | 18.5            | 6.6         | 8.6                                | 50.0                 | 13.4            | 4.7         | 20.7                      | 5.2             | 1.8         |
| CIS                     | 4.0                                | 24.8                 | 6.5             | 2.4         | 4.6                                | 26.5                 | 7.7             | 2.6         | -1.7                      | -1.2            | -0.2        |
| Africa                  | 8.3                                | 52.0                 | 11.3            | 4.1         | 9.0                                | 52.2                 | 13.8            | 4.4         | -0.2                      | -2.5            | -0.3        |
| Latin America           | 5.7                                | 35.5                 | 9.5             | 3.4         | 5.2                                | 30.2                 | 7.1             | 2.5         | 5.3                       | 2.4             | 0.9         |
| DAE (3)                 | 11.2                               | 70.0                 | 17.6            | 6.4         | 9.9                                | 57.4                 | 14.8            | 4.7         | 12.6                      | 2.9             | 1.7         |
| China                   | 2.4                                | 14.7                 | 3.0             | 1.0         | 5.2                                | 30.0                 | 8.2             | 2.4         | -15.3                     | -5.2            | -1.4        |
| Asia other (4)          | 11.1                               | 69.2                 | 18.4            | 6.6         | 9.2                                | 53.2                 | 14.4            | 4.7         | 16.1                      | 4.1             | 1.9         |
| Oceania                 | 2.3                                | 14.4                 | 3.6             | 1.2         | 1.3                                | 7.8                  | 2.0             | 0.7         | 6.6                       | 1.6             | 0.5         |
| <b>Memorandum items</b> |                                    |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| ACP                     | 3.0                                | 18.6                 | 4.2             | 1.4         | 3.8                                | 22.0                 | 5.5             | 1.8         | -3.4                      | -1.3            | -0.3        |
| Mediterranean Basin     | 11.7                               | 72.7                 | 17.9            | 6.5         | 8.5                                | 49.5                 | 13.8            | 4.5         | 23.2                      | 4.1             | 2.0         |
| ASEAN (5)               | 6.5                                | 40.8                 | 10.7            | 3.9         | 6.6                                | 38.5                 | 10.1            | 3.4         | 2.3                       | 0.5             | 0.5         |
| OPEC                    | 6.9                                | 42.8                 | 11.4            | 4.1         | 7.9                                | 45.6                 | 12.6            | 3.9         | -2.8                      | -1.2            | 0.2         |
| NAFTA                   | 20.9                               | 130.1                | 35.5            | 12.4        | 21.9                               | 127.2                | 35.1            | 12.8        | 2.9                       | 0.4             | -0.3        |
|                         | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | absolute annual variation |                 |             |
| <b>EXTRA-EU</b>         |                                    | <b>9.0</b>           | <b>8.9</b>      | <b>7.2</b>  |                                    | <b>6.6</b>           | <b>6.4</b>      | <b>7.0</b>  | <b>15.7</b>               | <b>3.7</b>      | <b>0.4</b>  |
| United States           | 0.3                                | 10.7                 | 16.3            | 15.9        | 0.4                                | 8.7                  | 9.6             | 18.8        | 2.0                       | 1.6             | -0.4        |
| Japan                   | 0.0                                | 8.4                  | 4.4             | -3.7        | -0.9                               | -3.3                 | -1.5            | -3.7        | 4.6                       | 0.6             | 0.1         |
| EFTA (1)                | -0.6                               | 3.9                  | -0.4            | -1.0        | 0.0                                | 6.9                  | 3.8             | 1.0         | -2.1                      | -0.8            | -0.1        |
| CEEC (2)                | 1.1                                | 20.6                 | 18.3            | 14.7        | 0.0                                | 6.0                  | 13.2            | 12.1        | 9.2                       | 1.3             | 0.3         |
| CIS                     | 0.3                                | 19.4                 | 15.5            | 11.7        | 0.0                                | 6.5                  | 30.8            | 27.5        | 2.4                       | -0.9            | -0.3        |
| Africa                  | -0.7                               | 0.4                  | -13.3           | -22.8       | 0.4                                | 11.2                 | 8.5             | 5.2         | -5.0                      | -2.8            | -1.4        |
| Latin America           | 0.0                                | 9.6                  | 28.1            | 26.0        | -0.4                               | -0.7                 | -3.1            | 4.9         | 3.3                       | 2.3             | 0.6         |
| DAE (3)                 | -0.2                               | 6.7                  | 9.6             | 15.1        | -0.1                               | 5.5                  | 2.0             | 0.5         | 1.4                       | 1.3             | 0.8         |
| China                   | -0.2                               | 0.3                  | -4.0            | -5.5        | 0.3                                | 13.9                 | 11.0            | 6.1         | -3.6                      | -0.9            | -0.2        |
| Asia other (4)          | 0.3                                | 11.9                 | 14.7            | 18.9        | 0.6                                | 14.5                 | 8.4             | 5.5         | 0.6                       | 1.3             | 0.8         |
| Oceania                 | 0.0                                | 7.1                  | 12.1            | 3.3         | 0.0                                | 5.1                  | 10.6            | 14.0        | 0.6                       | 0.2             | -0.0        |
| <b>Memorandum items</b> |                                    |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| ACP                     | -0.1                               | 5.9                  | -11.8           | -35.6       | 0.1                                | 10.8                 | 3.0             | 0.8         | -1.1                      | -0.7            | -0.8        |
| Mediterranean Basin     | 0.4                                | 12.7                 | 7.2             | 8.0         | 0.3                                | 10.1                 | 14.5            | 12.9        | 3.7                       | -0.5            | -0.0        |
| ASEAN (5)               | 0.1                                | 10.8                 | 19.2            | 26.0        | 0.3                                | 11.7                 | 5.3             | 4.3         | -0.0                      | 1.2             | 0.7         |
| OPEC                    | -0.1                               | 7.8                  | 18.6            | 22.2        | 0.6                                | 16.2                 | 20.7            | 13.4        | -3.3                      | -0.4            | 0.3         |
| NAFTA                   | 0.2                                | 10.2                 | 17.1            | 16.5        | 0.1                                | 7.3                  | 8.0             | 16.0        | 3.3                       | 2.6             | 0.0         |

(\*) in percentage points

(1) Switzerland, Norway, Iceland, Liechtenstein

(2) Poland, Czech Republic, Slovakia, Hungary, Romania, Bulgaria, Albania, Latvia, Lithuania, Estonia, Slovenia, Croatia, Bosnia-Herzegovina, Serbia, FYROM

(3) Singapore, Taiwan, Hong Kong, South Korea, Thailand, Malaysia

(4) Lebanon, Syria, Iraq, Iran, Israel, Gaza, Jordan, Saudi-Arabia, Kuwait, Bahrain, Qatar, United Arab Emirates, Oman, Yemen, Afghanistan, Pakistan, India, Bangladesh, Maldives, Sri Lanka, Nepal, Bhutan, Burma, Laos, Vietnam, Cambodia, Indonesia, Brunei, Philippines, Mongolia, North Korea, Macao

(5) Thailand, Indonesia, Malaysia, Brunei, Singapore, Philippines, Vietnam

Source: EUROSTAT - COMEXT

## EXTRA-EU TRADE BY MAIN PRODUCT

**In the first quarter of 1997, the EU's trade balance in machinery and transport equipment recorded the greatest surplus (ECU 21 billion), while fuel products showed the largest deficit (ECU 17.3 billion).**

In the period January-March 1997 the deficit on **primary goods (SITC 0-4)** rose to ECU 23.9 billion compared with ECU 22 billion in the corresponding period of the previous year.

The EU trade deficit in fuel products (SITC 3) grew to ECU 17.3 billion, while the balance for food, beverages and tobacco (SITC 0+1) and raw materials except fuel (SITC 2+4) showed a slight improvement and recorded deficits of ECU 0.6 billion and ECU 6 billion respectively.

Between January-March 1996 and the same period a year later, the growth rates of the flows for primary goods (which in 1996 accounted for 11.2% of total extra-EU exports and 28.1% of imports) were 9% for exports and 8.7% for imports.

The increase in international oil prices which had started in 1996 continued at the beginning of 1997 (the ECU cost of the EU's crude oil supplies rose by 21.8% in the first three months of 1997) and partly propped up the value of trade in fuel products (SITC 3). The export and import flows grew by 14.6% and

22.7% respectively. In addition, other raw materials (SITC 2+4) registered a positive growth rate for exports of 12.1%, while imports remained stable.

As for **manufactured products (SITC 5-8)**, which accounted for 87% of total extra-EU exports and 69% of imports in 1996, during the first three months of 1997 the EU's external trade showed a surplus of ECU 30.3 billion compared with ECU 25.4 billion for the same period in 1996.

In the period January-March 1997, the EU surplus for machinery and transport equipment (SITC 7) and chemical products (SITC 5) reached ECU 21 billion and ECU 9.2 billion respectively, while other manufactured goods (SITC 6+8) recorded only a small surplus of ECU 0.1 billion.

Among the sections encompassing manufactured products, the most significant growth rates were recorded for trade in machinery and transport equipment (SITC 7) for imports (7.2%) and chemical products (SITC 5) for exports (10.4%).

| SITC Products (1)                      | EXPORTS                            |                      |                 |             | IMPORTS                            |                      |                 |             |                           |                 |             |
|--|------------------------------------|----------------------|-----------------|-------------|------------------------------------|----------------------|-----------------|-------------|---------------------------|-----------------|-------------|
|  | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar | 1996                      | 1997<br>Jan-Mar | 1997<br>Mar |
|  | <b>Value (Bn ECU)</b>              |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| <b>TOTAL PRODUCTS</b>                  | <b>100.0</b>                       | <b>623.9</b>         | <b>157.7</b>    | <b>56.1</b> | <b>100.0</b>                       | <b>580.8</b>         | <b>153.0</b>    | <b>52.1</b> | <b>43.1</b>               | <b>4.7</b>      | <b>4.0</b>  |
| <i>PRIMARY GOODS (0-4)</i>             | 11.2                               | 69.9                 | 18.2            | 6.4         | 28.1                               | 163.0                | 42.1            | 13.8        | -93.0                     | -23.9           | -7.4        |
| Food (0+1)                             | 6.6                                | 41.2                 | 10.3            | 3.7         | 7.9                                | 45.7                 | 10.8            | 3.8         | -4.5                      | -0.6            | -0.1        |
| Crude materials (2+4)                  | 2.1                                | 13.4                 | 3.6             | 1.3         | 6.4                                | 37.3                 | 9.7             | 3.3         | -23.9                     | -6.0            | -2.0        |
| Fuel products (3)                      | 2.5                                | 15.4                 | 4.3             | 1.3         | 13.8                               | 80.0                 | 21.6            | 6.7         | -64.6                     | -17.3           | -5.4        |
| <i>MANUFACTURED GOODS (5-8)</i>        | 87.5                               | 545.9                | 137.3           | 48.7        | 69.3                               | 402.2                | 107.0           | 37.0        | 143.7                     | 30.3            | 11.7        |
| Chemicals (5)                          | 12.9                               | 80.7                 | 21.0            | 7.4         | 7.7                                | 44.9                 | 11.8            | 4.1         | 35.8                      | 9.2             | 3.3         |
| Machinery and transport equipments (7) | 45.2                               | 282.1                | 70.8            | 25.1        | 32.3                               | 187.4                | 49.7            | 17.6        | 94.7                      | 21.0            | 7.5         |
| Other manufactured (6+8)               | 29.3                               | 183.1                | 45.5            | 16.2        | 29.3                               | 169.9                | 45.4            | 15.3        | 13.2                      | 0.1             | 0.9         |
| <i>ARTICLES NOT CLASSIFIED (9)</i>     | 1.3                                | 8.0                  | 2.2             | 1.0         | 2.7                                | 15.6                 | 3.9             | 1.3         | -7.5                      | -1.7            | -0.3        |
|  | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | absolute annual variation |                 |             |
| <b>TOTAL PRODUCTS</b>                  |                                    | <b>9.0</b>           | <b>8.9</b>      | <b>7.2</b>  |                                    | <b>6.6</b>           | <b>6.4</b>      | <b>7.0</b>  | <b>15.7</b>               | <b>3.7</b>      | <b>0.4</b>  |
| <i>PRIMARY GOODS (0-4)</i>             | -0.3                               | 6.1                  | 9.0             | 8.2         | 0.9                                | 10.0                 | 8.7             | 6.6         | -10.8                     | -1.9            | -0.4        |
| Food (0+1)                             | -0.2                               | 5.9                  | 5.8             | 8.7         | -0.1                               | 5.7                  | -5.6            | -1.1        | -0.2                      | 1.2             | 0.3         |
| Crude materials (2+4)                  | -0.2                               | -2.2                 | 12.1            | 11.0        | -1.0                               | -7.2                 | 0.0             | 2.4         | 2.6                       | 0.4             | 0.1         |
| Fuel products (3)                      | 0.1                                | 15.2                 | 14.6            | 4.2         | 1.9                                | 23.6                 | 22.7            | 13.9        | -13.3                     | -3.5            | -0.8        |
| <i>MANUFACTURED GOODS (5-8)</i>        | 0.7                                | 10.0                 | 8.8             | 6.7         | -0.7                               | 5.5                  | 6.1             | 7.6         | 28.4                      | 4.9             | 0.4         |
| Chemicals (5)                          | 0.1                                | 9.9                  | 10.4            | 10.2        | -0.2                               | 4.3                  | 4.1             | 5.5         | 5.4                       | 1.5             | 0.5         |
| Machinery and transport equipments (7) | 0.5                                | 10.3                 | 9.6             | 6.6         | 0.4                                | 8.1                  | 7.2             | 9.1         | 12.4                      | 2.9             | 0.1         |
| Other manufactured (6+8)               | 0.1                                | 9.4                  | 6.7             | 5.1         | -1.0                               | 3.1                  | 5.4             | 6.5         | 10.6                      | 0.5             | -0.1        |
| <i>ARTICLES NOT CLASSIFIED (9)</i>     | -0.4                               | -18.8                | 18.4            | 35.2        | -0.2                               | 0.4                  | -6.3            | -4.9        | -1.9                      | 0.6             | 0.3         |

(1) Standard International Trade Classification – Revision 3

(\*) in percentage points

Source: EUROSTAT – COMEXT

## EXTRA-EU TRADE BY MEMBER STATE

**Germany achieved the largest extra-EU surplus followed by Italy and Sweden, while the Netherlands and the United Kingdom registered the highest external deficits.**

In the period January-March 1997, **Germany** was the EU Member State with the largest extra-EU trade surplus, amounting to ECU 6.5 billion. This means an improvement of ECU 1.1 billion compared with the same period of the previous year. Germany's growth rates for exports and imports were 8.1% and 6% respectively.

Germany is also the most important EU player in trade with third countries. Its 1996 share of total extra-EU exports amounted to 28.2%, while the figure for imports was 24.7%.

The second-ranking country in trade value terms was the **United Kingdom** (which in 1996 accounted for 13.8% and 17.8% of exports and imports respectively). The UK also had the second largest trade deficit (ECU 4.1 billion) in the first quarter of 1997. However, it improved by ECU 1.1 billion in the period under consideration.

**Italy** recorded a surplus of ECU 3.6 billion, which represents an improvement of ECU 0.6 billion over January-March 1996. This improvement was due to the gap between the growth rates of extra-EU exports (+4.8%) and extra-EU imports (+2.2%).

During the first three months of 1997, **France's** imports increased faster than its exports over the same period in 1996, the growth rates being 9% and 3% respectively. As a consequence, France's trade balance worsened compared with the previous year and reached a surplus of only ECU 2.3 billion.

During January-March 1997 the extra-EU deficit of the **Netherlands** went down by 1 billion compared with January-March 1996. However, it still represented the largest deficit among the EU Member States (ECU 6.1 billion). This deficit must,

however, be interpreted in conjunction with the intra-EU Dutch surplus and the country's transit role in EU trade. Between January-March 1996 and the same period of 1997, Dutch exports and imports recorded negative growth rates of 1.1% and 7.3% respectively.

As for **Belgium/Luxembourg (BLEU)**, during the first three months of 1997 the growth rate of exports was higher than that of imports (17% and 9.2% respectively). Due to this fact, the overall balance of these two countries improved and recorded a deficit of ECU 0.5 billion, which was lower than in the previous year.

In January-March 1997 **Finland** and **Sweden** registered surpluses in their extra-EU trade balance. Finland's extra-EU exports and imports recorded growth rates of 9.5% and 10.8% respectively, while Sweden registered lower rates of change (+8.6% for exports and +3.1% for imports).

During the first quarter of 1997, **Austria's** growth rates for exports and imports were 12.2% and 13.5% respectively, resulting in a small surplus in its trade balance (ECU 0.6 billion).

Of the five remaining Member States (which together accounted for about 10% of extra-EU flows in 1996), **Greece** and **Ireland** registered positive growth rates for their extra-EU exports (17% and 17.5% respectively), while for imports, Greece recorded a negative growth rate (-2%) and Irish imports remained stable compared with the first quarter of 1996.

In contrast, for the period under consideration, **Portugal, Spain** and **Denmark** saw a positive gap between their growth rates for imports and exports.

|                    | EXPORTS                            |                      |                 |             | IMPORTS                            |                      |                 |             | TRADE BALANCE             |                 |             |
|--------------------|------------------------------------|----------------------|-----------------|-------------|------------------------------------|----------------------|-----------------|-------------|---------------------------|-----------------|-------------|
|                    | 1996<br>% share                    | 1996<br>Jan-Mar      | 1997<br>Jan-Mar | 1997<br>Mar | 1996<br>% share                    | 1996<br>Jan-Mar      | 1997<br>Jan-Mar | 1997<br>Mar | 1996                      | 1997<br>Jan-Mar | 1997<br>Mar |
|                    | <b>Value (Bn ECU)</b>              |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| <b>EXTRA-EU</b>    | <b>100.0</b>                       | <b>623.9</b>         | <b>157.7</b>    | <b>56.1</b> | <b>100.0</b>                       | <b>580.8</b>         | <b>153.0</b>    | <b>52.1</b> | <b>43.1</b>               | <b>4.7</b>      | <b>4.0</b>  |
| Belgium-Luxembourg | 5.2                                | 32.5                 | 9.1             | 3.2         | 6.1                                | 35.6                 | 9.6             | 3.3         | -3.1                      | -0.5            | -0.1        |
| Denmark            | 2.1                                | 13.1                 | 3.1             | 1.1         | 1.8                                | 10.4                 | 2.8             | 0.8         | 2.7                       | 0.4             | 0.3         |
| Germany            | 28.2                               | 176.1                | 44.1            | 15.5        | 24.7                               | 143.5                | 37.6            | 12.4        | 32.6                      | 6.5             | 3.1         |
| Greece             | 0.7                                | 4.3                  | 1.1             | 0.4         | 1.4                                | 7.9                  | 1.9             | 0.6         | -3.7                      | -0.8            | -0.2        |
| Spain              | 4.3                                | 26.8                 | 6.1             | 2.4         | 5.0                                | 28.8                 | 7.5             | 2.6         | -2.0                      | -1.4            | -0.2        |
| France             | 14.5                               | 90.6                 | 22.3            | 8.4         | 12.8                               | 74.4                 | 20.0            | 7.0         | 16.3                      | 2.3             | 1.3         |
| Ireland            | 1.8                                | 11.0                 | 3.0             | 1.1         | 1.6                                | 9.0                  | 2.4             | 0.9         | 1.9                       | 0.6             | 0.1         |
| Italy              | 14.2                               | 88.5                 | 20.8            | 7.5         | 11.0                               | 63.8                 | 17.2            | 5.7         | 24.7                      | 3.6             | 1.7         |
| Netherlands        | 5.0                                | 31.1                 | 7.3             | 2.6         | 10.0                               | 58.2                 | 13.4            | 4.6         | -27.2                     | -6.1            | -2.0        |
| Austria            | 2.6                                | 16.4                 | 4.3             | 1.6         | 2.4                                | 13.8                 | 3.6             | 1.3         | 2.6                       | 0.6             | 0.3         |
| Portugal           | 0.6                                | 3.8                  | 0.9             | 0.3         | 1.1                                | 6.6                  | 1.8             | 0.6         | -2.8                      | -0.9            | -0.3        |
| Finland            | 2.4                                | 14.7                 | 3.6             | 1.4         | 1.5                                | 8.6                  | 2.2             | 0.8         | 6.1                       | 1.4             | 0.6         |
| Sweden             | 4.6                                | 28.7                 | 7.3             | 2.6         | 2.9                                | 16.6                 | 4.2             | 1.4         | 12.1                      | 3.1             | 1.2         |
| United Kingdom     | 13.8                               | 86.3                 | 24.7            | 8.1         | 17.8                               | 103.6                | 28.8            | 10.0        | -17.2                     | -4.1            | -2.0        |
|                    | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | absolute annual variation |                 |             |
| <b>EXTRA-EU</b>    |                                    | <b>9.0</b>           | <b>8.9</b>      | <b>7.2</b>  |                                    | <b>6.6</b>           | <b>6.4</b>      | <b>7.0</b>  | <b>15.7</b>               | <b>3.7</b>      | <b>0.4</b>  |
| Belgium-Luxembourg | -0.3                               | 4.0                  | 17.0            | 15.7        | -0.2                               | 4.0                  | 9.2             | 10.6        | -0.1                      | 0.5             | 0.1         |
| Denmark            | -0.1                               | 3.9                  | -3.9            | -10.4       | 0.0                                | 5.9                  | 9.6             | -6.2        | -0.1                      | -0.4            | -0.1        |
| Germany            | -0.9                               | 5.5                  | 8.1             | 8.4         | -1.0                               | 2.4                  | 6.0             | 0.6         | 5.9                       | 1.1             | 1.1         |
| Greece             | 0.1                                | 26.1                 | 17.0            | 23.7        | 0.3                                | 33.6                 | -2.0            | -0.8        | -1.1                      | 0.2             | 0.1         |
| Spain              | 0.1                                | 12.2                 | -1.7            | 5.7         | -0.1                               | 5.3                  | 2.9             | 4.4         | 1.5                       | -0.3            | 0.0         |
| France             | -0.4                               | 6.4                  | 3.0             | 3.8         | 0.0                                | 6.6                  | 9.0             | 15.1        | 0.8                       | -1.0            | -0.6        |
| Ireland            | 0.2                                | 23.1                 | 17.5            | 40.4        | -0.1                               | 3.2                  | -0.0            | 17.2        | 1.8                       | 0.4             | 0.2         |
| Italy              | 0.9                                | 16.0                 | 4.8             | 0.4         | -0.3                               | 3.6                  | 2.2             | 1.9         | 10.0                      | 0.6             | -0.1        |
| Netherlands        | -0.5                               | -0.3                 | -1.1            | -2.1        | 0.5                                | 11.7                 | -7.3            | -3.5        | -6.2                      | 1.0             | 0.1         |
| Austria            | 0.0                                | 8.9                  | 12.2            | 11.8        | 0.1                                | 13.3                 | 13.5            | 15.7        | -0.3                      | 0.0             | -0.0        |
| Portugal           | 0.0                                | 8.5                  | -2.9            | -7.9        | -0.1                               | 0.9                  | 7.3             | 1.7         | 0.2                       | -0.1            | -0.0        |
| Finland            | 0.1                                | 11.9                 | 9.5             | 21.3        | 0.0                                | 9.0                  | 10.8            | 19.5        | 0.9                       | 0.1             | 0.1         |
| Sweden             | 0.3                                | 15.3                 | 8.6             | 5.9         | 0.0                                | 6.2                  | 3.1             | 0.8         | 2.8                       | 0.4             | 0.1         |
| United Kingdom     | 0.6                                | 13.6                 | 26.2            | 13.5        | 0.8                                | 11.5                 | 16.3            | 19.5        | -0.3                      | 1.1             | -0.7        |

(\*) in percentage points

Source: EUROSTAT - COMEXT

## INTRA-EU TRADE BY MEMBER STATE<sup>1</sup>

**In the first quarter of 1997, the Netherlands and Germany produced the two largest intra-EU surpluses, while Austria recorded the highest intra-EU deficit.**

In the period January-March 1997 intra-EU trade showed a total value for dispatches (i.e. exports, which are the more reliable measure of intra-EU trade) of around ECU 276 billion, representing an increase of 2.6% compared with the same period of the previous year.

The **Netherlands** was the Member State with the largest intra-EU surplus. During the first three months of 1997 it grew to ECU 11.2 billion, up by 1.9 billion on the same period of 1996. However, as mentioned before, it must be stressed that this figure has to be interpreted in the light of the Dutch extra-EU deficit and the country's transit role in EU trade. In January-March 1997, the growth rate of Dutch intra-EU dispatches was 6.7%, while there was a sluggish performance for arrivals (1.3%).

As in the case of extra-EU trade, **Germany** was the most important player in trade with the EU partners, its 1996 share of total intra-EU trade amounting to around 21%. During the first three months of 1997, it registered the second largest intra-EU trade surplus (ECU 6 billion) - an increase of ECU 1.2 billion compared with the previous year.

**France** ranked second in volume of trade with EU partners, with a 1996 share of 15%. In the first quarter of 1997, its intra-EU trade registered a small surplus, improving by ECU 1.8 billion in comparison with the deficit registered in the corresponding period of 1996.

The **United Kingdom's** intra-EU deficit fell to ECU 0.6 billion. The UK's growth rates for arrivals and dispatches in the period under consideration were

8.9% and 8.2% respectively. **Italy** saw negative growth rates in the first quarter of 1997 compared with the same period of 1996. For dispatches the rate was -2.7%, while the figure for arrivals was -1.8%. As a result, the intra-EU surplus went down by ECU 0.3 billion, amounting ECU 1.4 billion.

Regarding **Ireland**, between the first quarter of 1996 and 1997, both flows were quite dynamic. However, arrivals showed a higher growth rate than dispatches (17.2% and 6.9% respectively). As a result, the trade balance deteriorated by ECU 0.3 billion

With a 1996 share of around 10%, **Belgium/Luxembourg (BLEU)** were also important players in intra-EU trade. During the first three months of 1997, these countries recorded an overall surplus of ECU 2.6 billion. This represented a slight improvement (ECU 0.3 billion) compared with the previous year.

As far as the three new Member States are concerned, **Sweden** and **Finland** confirmed their small surpluses with their EU partners, whereas **Austria** showed a deficit of ECU 2.3 billion.

Of the remaining four Member States (together accounting for around 12% of intra-EU trade in 1996), only **Denmark** displayed a small intra-EU surplus in the first three months of 1997 (ECU 0.3 billion), while **Spain, Portugal** and **Greece** registered deficits of ECU 0.9, 1.3, and 2.2 billion respectively.

<sup>1</sup> On 1 January 1993, following the abolition of customs controls in the EU, a new collection system for intra-EU data (Intrastat) was introduced. Instead of being derived from customs declarations, trade figures are now compiled from data provided directly by companies.



|                    | DISPATCHES                         |                      |                 |             | ARRIVALS                           |                      |                 |             | TRADE BALANCE             |                 |             |
|--------------------|------------------------------------|----------------------|-----------------|-------------|------------------------------------|----------------------|-----------------|-------------|---------------------------|-----------------|-------------|
|                    | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar | 1996                      | 1997<br>Jan-Mar | 1997<br>Mar |
|                    | <b>Value (Bn ECU)</b>              |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| <b>INTRA-EU</b>    | <b>100.0</b>                       | <b>1 059.2</b>       | <b>276.2</b>    | <b>96.1</b> | <b>100.0</b>                       | <b>1 013.2</b>       | <b>258.8</b>    | <b>90.3</b> |                           |                 |             |
| Belgium-Luxembourg | 10.0                               | 106.4                | 27.6            | 9.7         | 9.4                                | 95.2                 | 25.0            | 8.8         | 11.2                      | 2.6             | 0.9         |
| Denmark            | 2.6                                | 27.0                 | 6.9             | 2.2         | 2.5                                | 25.2                 | 6.6             | 2.2         | 1.9                       | 0.3             | 0.1         |
| Germany            | 22.1                               | 234.6                | 59.8            | 20.6        | 21.3                               | 215.6                | 53.7            | 18.6        | 19.0                      | 6.0             | 2.0         |
| Greece             | 0.4                                | 4.6                  | 1.1             | 0.4         | 1.3                                | 13.3                 | 3.2             | 1.1         | -8.7                      | -2.2            | -0.7        |
| Spain              | 5.1                                | 54.0                 | 14.3            | 5.0         | 6.0                                | 60.9                 | 15.2            | 5.5         | -6.9                      | -0.9            | -0.4        |
| France             | 14.1                               | 149.7                | 40.0            | 14.0        | 15.5                               | 156.7                | 39.8            | 13.8        | -7.0                      | 0.1             | 0.1         |
| Ireland            | 2.5                                | 26.9                 | 7.4             | 2.8         | 1.8                                | 18.3                 | 5.3             | 1.8         | 8.5                       | 2.1             | 1.0         |
| Italy              | 10.3                               | 109.2                | 26.1            | 9.3         | 9.8                                | 99.3                 | 24.7            | 8.8         | 10.0                      | 1.4             | 0.5         |
| Netherlands        | 12.2                               | 129.3                | 34.7            | 12.1        | 9.1                                | 92.0                 | 23.5            | 8.2         | 37.3                      | 11.2            | 3.9         |
| Austria            | 2.8                                | 29.4                 | 7.6             | 2.6         | 4.0                                | 40.1                 | 9.9             | 3.4         | -10.7                     | -2.3            | -0.8        |
| Portugal           | 1.4                                | 15.0                 | 4.0             | 1.3         | 2.0                                | 20.3                 | 5.2             | 1.9         | -5.3                      | -1.3            | -0.5        |
| Finland            | 1.7                                | 17.7                 | 4.5             | 1.5         | 1.6                                | 16.2                 | 4.1             | 1.4         | 1.5                       | 0.5             | 0.1         |
| Sweden             | 3.6                                | 38.1                 | 9.5             | 3.1         | 3.6                                | 36.1                 | 9.2             | 3.2         | 2.1                       | 0.3             | -0.1        |
| United Kingdom     | 11.1                               | 117.4                | 32.8            | 11.5        | 12.3                               | 124.1                | 33.4            | 11.6        | -6.8                      | -0.6            | -0.1        |
|                    | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | absolute annual variation |                 |             |
| <b>INTRA-EU</b>    |                                    | <b>4.2</b>           | <b>2.6</b>      | <b>1.4</b>  |                                    | <b>4.3</b>           | <b>1.0</b>      | <b>-0.3</b> |                           |                 |             |
| Belgium-Luxembourg | 0.0                                | 4.3                  | 1.4             | 0.8         | 0.2                                | 6.9                  | 0.5             | -1.1        | -1.7                      | 0.3             | 0.2         |
| Denmark            | 0.1                                | 7.3                  | 5.1             | -4.6        | 0.0                                | 5.0                  | 4.3             | -2.2        | 0.6                       | 0.1             | -0.1        |
| Germany            | -0.7                               | 0.8                  | 0.7             | 2.7         | -0.8                               | 0.7                  | -1.5            | -1.0        | 0.4                       | 1.2             | 0.7         |
| Greece             | -0.1                               | -9.2                 | -16.4           | -15.5       | -0.1                               | -3.9                 | 10.5            | 2.8         | 0.1                       | -0.5            | -0.1        |
| Spain              | 0.3                                | 10.0                 | 2.2             | 4.1         | 0.1                                | 6.8                  | -2.2            | 0.5         | 1.1                       | 0.6             | 0.2         |
| France             | -0.1                               | 3.2                  | 2.6             | 1.3         | -0.1                               | 3.4                  | -1.8            | -2.2        | -0.5                      | 1.8             | 0.5         |
| Ireland            | 0.1                                | 6.3                  | 6.9             | 14.0        | 0.2                                | 14.8                 | 17.2            | 16.4        | -0.8                      | -0.3            | 0.1         |
| Italy              | 0.2                                | 6.7                  | -2.7            | -8.2        | -0.1                               | 3.6                  | -1.8            | -5.5        | 3.4                       | -0.3            | -0.3        |
| Netherlands        | 0.0                                | 4.1                  | 6.7             | 3.3         | -0.1                               | 2.8                  | 1.3             | -1.8        | 2.6                       | 1.9             | 0.5         |
| Austria            | -0.1                               | 1.3                  | 1.8             | 0.6         | 0.0                                | 4.4                  | -1.2            | -2.1        | -1.3                      | 0.3             | 0.1         |
| Portugal           | 0.0                                | 7.6                  | 0.2             | -3.8        | 0.1                                | 10.4                 | 5.3             | 4.9         | -0.8                      | -0.3            | -0.1        |
| Finland            | -0.1                               | -0.8                 | 6.3             | 3.4         | 0.1                                | 10.3                 | 2.6             | 1.2         | -1.6                      | 0.2             | 0.0         |
| Sweden             | 0.0                                | 4.0                  | -3.4            | -10.0       | 0.0                                | 5.6                  | 4.2             | 0.3         | -0.4                      | -0.7            | -0.4        |
| United Kingdom     | 0.4                                | 8.2                  | 8.9             | 9.0         | 0.4                                | 7.8                  | 8.2             | 6.5         | -0.1                      | 0.2             | 0.2         |

(\*) in percentage points

Source: EUROSTAT - COMEXT

## JANUARY-MARCH 1997

| Declaring countries         | Partner countries |      |       |       |       |       |       |      |      |      |       |       |       |       |      |  |
|-----------------------------|-------------------|------|-------|-------|-------|-------|-------|------|------|------|-------|-------|-------|-------|------|--|
|                             | EU                | UEBL | DK    | D     | GR    | E     | F     | IRL  | I    | NL   | A     | P     | FIN   | S     | UK   |  |
| <b>DISPATCHES</b>           |                   |      |       |       |       |       |       |      |      |      |       |       |       |       |      |  |
| <b>Value (Bn ECU)</b>       |                   |      |       |       |       |       |       |      |      |      |       |       |       |       |      |  |
| Belgium-Luxembourg          | 27.6              |      | 0.3   | 7.2   | 0.2   | 1.2   | 6.8   | 0.2  | 2.1  | 4.6  | 0.4   | 0.3   | 0.2   | 0.5   | 3.6  |  |
| Denmark                     | 6.9               | 0.2  |       | 2.2   | 0.1   | 0.2   | 0.6   | 0.1  | 0.4  | 0.5  | 0.1   | 0.0   | 0.3   | 1.3   | 1.0  |  |
| Germany                     | 59.8              | 6.6  | 1.9   |       | 0.7   | 3.9   | 11.7  | 0.5  | 7.9  | 7.5  | 5.7   | 1.1   | 1.0   | 2.4   | 8.8  |  |
| Greece                      | 1.1               | 0.0  | 0.0   | 0.3   |       | 0.0   | 0.1   | 0.0  | 0.3  | 0.1  | 0.0   | 0.0   | 0.0   | 0.0   | 0.1  |  |
| Spain                       | 14.3              | 0.6  | 0.1   | 2.8   | 0.2   |       | 3.7   | 0.1  | 2.0  | 0.8  | 0.2   | 1.7   | 0.1   | 0.2   | 1.7  |  |
| France                      | 40.0              | 5.1  | 0.6   | 10.6  | 0.5   | 4.9   |       | 0.4  | 6.0  | 2.9  | 0.7   | 0.9   | 0.3   | 0.9   | 6.4  |  |
| Ireland                     | 7.4               | 0.5  | 0.1   | 1.3   | 0.0   | 0.2   | 0.8   |      | 0.4  | 0.8  | 0.0   | 0.0   | 0.0   | 0.2   | 2.7  |  |
| Italy                       | 26.1              | 1.4  | 0.4   | 8.0   | 0.9   | 2.4   | 5.8   | 0.2  |      | 1.4  | 1.1   | 0.7   | 0.2   | 0.5   | 3.2  |  |
| Netherlands                 | 34.7              | 5.5  | 0.7   | 12.4  | 0.4   | 1.3   | 4.8   | 0.4  | 2.7  |      | 0.7   | 0.4   | 0.4   | 1.0   | 4.2  |  |
| Austria                     | 7.6               | 0.2  | 0.1   | 4.3   | 0.1   | 0.3   | 0.5   | 0.0  | 1.0  | 0.4  |       | 0.1   | 0.1   | 0.2   | 0.5  |  |
| Portugal                    | 4.0               | 0.2  | 0.1   | 1.0   | 0.0   | 0.7   | 0.7   | 0.0  | 0.2  | 0.3  | 0.1   |       | 0.0   | 0.1   | 0.6  |  |
| Finland                     | 4.5               | 0.2  | 0.3   | 0.9   | 0.0   | 0.2   | 0.4   | 0.1  | 0.3  | 0.4  | 0.1   | 0.0   |       | 0.9   | 0.8  |  |
| Sweden                      | 9.5               | 0.7  | 1.0   | 1.9   | 0.1   | 0.3   | 0.8   | 0.1  | 0.6  | 1.0  | 0.2   | 0.1   | 0.9   |       | 1.5  |  |
| United Kingdom              | 32.8              | 3.1  | 0.7   | 7.0   | 0.4   | 2.2   | 5.7   | 3.0  | 2.8  | 4.9  | 0.4   | 0.6   | 0.6   | 1.4   |      |  |
| <b>Annual variation (%)</b> |                   |      |       |       |       |       |       |      |      |      |       |       |       |       |      |  |
| Belgium-Luxembourg          | 1.4               |      | 0.1   | -4.8  | 6.1   | 11.7  | 0.2   | 5.2  | 2.3  | -1.5 | 15.1  | 2.9   | 5.5   | 11.8  | 15.2 |  |
| Denmark                     | 5.1               | 6.3  |       | 0.3   | 2.3   | 2.7   | 2.7   | 16.6 | -5.3 | 1.7  | 7.8   | -36.5 | -0.1  | 13.7  | 20.8 |  |
| Germany                     | 0.7               | 2.2  | 0.6   |       | 7.0   | 5.4   | 0.9   | 4.4  | -4.6 | -1.2 | -1.4  | 5.5   | 0.7   | -4.6  | 5.7  |  |
| Greece                      | -16.4             | -3.3 | 10.7  | -10.5 |       | -71.2 | -27.2 | 28.1 | -9.8 | -2.5 | -21.2 | -74.5 | -42.3 | 16.1  | 14.1 |  |
| Spain                       | 2.2               | -3.2 | 11.0  | -6.4  | -8.6  |       | -5.5  | 22.2 | 12.4 | 19.0 | 16.8  | 6.9   | 10.6  | 13.7  | 7.1  |  |
| France                      | 2.6               | -3.7 | -0.9  | -0.9  | -0.7  | 0.2   |       | 23.3 | -0.5 | 5.1  | 1.8   | 9.2   | -35.3 | 16.0  | 20.4 |  |
| Ireland                     | 6.9               | 23.5 | 12.4  | -2.6  | -21.4 | -5.3  | 0.3   |      | 8.6  | 26.5 | -16.4 | 0.8   | -22.6 | -11.7 | 21.0 |  |
| Italy                       | -2.7              | -0.3 | 1.3   | -5.5  | -2.0  | 1.4   | -5.5  | -8.5 |      | -4.6 | 2.9   | 6.3   | 5.2   | -4.6  | 10.0 |  |
| Netherlands                 | 6.7               | -4.0 | 7.0   | 7.5   | 8.2   | 14.7  | 6.2   | 50.3 | 11.6 |      | 14.1  | 24.0  | 22.1  | 7.8   | 8.5  |  |
| Austria                     | 1.8               | -2.6 | 15.3  | -0.8  | 13.6  | 5.9   | -3.4  | 5.8  | 4.7  | 10.9 |       | 17.0  | -4.5  | -7.8  | 19.1 |  |
| Portugal                    | 0.2               | 21.9 | 0.9   | -12.0 | -7.7  | 0.5   | 0.9   | 2.0  | 5.1  | 7.9  | -4.6  |       | -3.6  | -4.8  | 17.4 |  |
| Finland                     | 6.3               | 10.1 | 3.2   | 0.8   | 29.9  | 26.4  | -0.0  | 31.7 | 23.7 | 15.8 | 21.2  | 11.9  |       | 1.9   | 4.9  |  |
| Sweden                      | -3.4              | -8.1 | -2.4  | -9.3  | 21.3  | -3.0  | -3.0  | -7.0 | -9.4 | 5.2  | -15.7 | 4.9   | -2.0  |       | -2.0 |  |
| United Kingdom              | 8.9               | 5.6  | 1.2   | 6.2   | 7.4   | 12.1  | 8.1   | 14.0 | 8.5  | 17.9 | 5.3   | 16.1  | -2.9  | -0.4  |      |  |
| <b>ARRIVALS</b>             |                   |      |       |       |       |       |       |      |      |      |       |       |       |       |      |  |
| <b>Value (Bn ECU)</b>       |                   |      |       |       |       |       |       |      |      |      |       |       |       |       |      |  |
| Belgium-Luxembourg          | 25.0              |      | 0.2   | 6.3   | 0.0   | 0.6   | 4.9   | 0.5  | 1.3  | 6.1  | 0.2   | 0.2   | 0.2   | 0.9   | 3.3  |  |
| Denmark                     | 6.6               | 0.4  |       | 2.0   | 0.0   | 0.1   | 0.5   | 0.1  | 0.4  | 0.7  | 0.1   | 0.1   | 0.3   | 1.2   | 0.7  |  |
| Germany                     | 53.7              | 6.5  | 1.7   |       | 0.4   | 3.1   | 10.3  | 1.1  | 7.1  | 10.1 | 3.5   | 1.0   | 0.7   | 1.8   | 6.3  |  |
| Greece                      | 3.2               | 0.2  | 0.1   | 0.7   |       | 0.2   | 0.4   | 0.0  | 0.8  | 0.3  | 0.1   | 0.0   | 0.0   | 0.1   | 0.3  |  |
| Spain                       | 15.2              | 0.9  | 0.2   | 3.5   | 0.1   |       | 4.2   | 0.2  | 2.0  | 1.1  | 0.2   | 0.6   | 0.2   | 0.3   | 1.8  |  |
| France                      | 39.8              | 5.9  | 0.6   | 11.1  | 0.1   | 4.0   |       | 0.7  | 5.5  | 4.0  | 0.5   | 0.7   | 0.4   | 0.8   | 5.7  |  |
| Ireland                     | 5.3               | 0.1  | 0.1   | 0.5   | 0.0   | 0.1   | 0.4   |      | 0.1  | 0.4  | 0.0   | 0.0   | 0.0   | 0.1   | 3.1  |  |
| Italy                       | 24.7              | 2.0  | 0.3   | 7.3   | 0.3   | 1.8   | 5.5   | 0.4  |      | 2.6  | 0.9   | 0.2   | 0.2   | 0.6   | 2.6  |  |
| Netherlands                 | 23.5              | 4.0  | 0.4   | 8.0   | 0.1   | 1.0   | 2.6   | 0.5  | 1.4  |      | 0.3   | 0.2   | 0.3   | 1.0   | 3.8  |  |
| Austria                     | 9.9               | 0.4  | 0.1   | 6.2   | 0.0   | 0.2   | 0.6   | 0.0  | 1.1  | 0.6  |       | 0.0   | 0.1   | 0.2   | 0.4  |  |
| Portugal                    | 5.2               | 0.2  | 0.0   | 1.1   | 0.0   | 1.5   | 0.8   | 0.0  | 0.6  | 0.3  | 0.0   |       | 0.0   | 0.1   | 0.5  |  |
| Finland                     | 4.1               | 0.2  | 0.3   | 0.9   | 0.0   | 0.1   | 0.3   | 0.0  | 0.2  | 0.4  | 0.1   | 0.0   |       | 0.9   | 0.5  |  |
| Sweden                      | 9.2               | 0.5  | 1.0   | 2.4   | 0.0   | 0.2   | 0.8   | 0.2  | 0.4  | 0.9  | 0.1   | 0.1   | 0.7   |       | 1.3  |  |
| United Kingdom              | 33.4              | 2.9  | 0.7   | 8.6   | 0.1   | 1.8   | 6.2   | 2.4  | 3.1  | 4.1  | 0.3   | 0.5   | 0.9   | 1.6   |      |  |
| <b>Annual variation (%)</b> |                   |      |       |       |       |       |       |      |      |      |       |       |       |       |      |  |
| Belgium-Luxembourg          | 0.5               |      | -0.3  | -4.8  | 7.9   | 4.3   | 0.6   | 17.6 | -7.8 | 1.7  | 15.6  | 11.4  | 13.1  | 2.1   | 7.2  |  |
| Denmark                     | 4.3               | 18.6 |       | -2.2  | 21.3  | 2.6   | 3.2   | 20.0 | 4.9  | 8.1  | 6.6   | -1.5  | 4.0   | 10.2  | 3.6  |  |
| Germany                     | -1.5              | -4.2 | 6.8   |       | -9.2  | -1.4  | -2.8  | -1.7 | -4.2 | -2.0 | 2.4   | -6.3  | -12.5 | -3.1  | 7.4  |  |
| Greece                      | 10.5              | 17.2 | 14.7  | 8.6   |       | -3.3  | 18.7  | 14.3 | 3.4  | 11.1 | 13.1  | 27.0  | 21.6  | 32.7  | 19.7 |  |
| Spain                       | -2.2              | -1.9 | -2.4  | -1.5  | -62.0 |       | -4.4  | -1.5 | -4.2 | 8.6  | 10.3  | -7.5  | 17.5  | 3.0   | 0.6  |  |
| France                      | -1.8              | -3.7 | 1.6   | -4.8  | -21.9 | -2.9  |       | -2.2 | -6.1 | 1.5  | 6.1   | 1.0   | -34.7 | 1.5   | 13.3 |  |
| Ireland                     | 17.2              | -1.1 | 8.1   | 5.4   | 8.7   | 15.2  | 42.4  |      | 4.0  | 57.1 | -6.4  | -1.8  | 47.6  | -24.4 | 25.6 |  |
| Italy                       | -1.8              | 2.6  | -5.0  | -5.8  | -13.4 | 7.5   | -3.5  | 3.2  |      | 15.0 | 1.9   | -8.1  | 14.0  | -5.4  | 0.6  |  |
| Netherlands                 | 1.3               | 1.0  | 9.5   | -2.8  | -3.8  | 21.7  | -0.0  | 4.0  | 4.7  |      | -6.8  | -7.2  | 3.6   | 5.9   | 4.9  |  |
| Austria                     | -1.2              | 13.0 | -2.6  | -2.7  | -14.5 | 15.2  | -16.7 | 1.4  | 2.4  | 7.3  |       | -2.4  | 25.9  | -11.8 | 9.6  |  |
| Portugal                    | 5.3               | 1.9  | -22.9 | 1.5   | -28.9 | 8.2   | 0.2   | 21.1 | 3.9  | 3.8  | 3.2   |       | 6.6   | 9.6   | 21.4 |  |
| Finland                     | 2.6               | -1.7 | 3.1   | 2.2   | 11.5  | 9.7   | -4.6  | 2.7  | -1.2 | 15.0 | -17.0 | -1.2  |       | 4.0   | -0.2 |  |
| Sweden                      | 4.2               | 12.9 | 12.2  | -2.2  | 34.6  | -9.9  | 11.0  | 3.6  | -4.6 | 5.9  | 1.2   | -1.9  |       | 4.4   | 3.5  |  |
| United Kingdom              | 8.2               | 8.2  | 7.2   | -1.0  | 9.3   | 19.8  | 16.7  | 4.3  | 32.6 | 1.4  | -5.1  | 8.9   | 11.9  | 7.4   |      |  |

Source: EUROSTAT - COMEXT

|                       | EXPORTS/DISPATCHES                 |                      |                 |              | IMPORTS/ARRIVALS                   |                      |                 |              | TRADE BALANCE             |                 |             |
|-----------------------|------------------------------------|----------------------|-----------------|--------------|------------------------------------|----------------------|-----------------|--------------|---------------------------|-----------------|-------------|
|                       | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar  | 1996<br>% share                    | 1996                 | 1997<br>Jan-Mar | 1997<br>Mar  | 1996                      | 1997<br>Jan-Mar | 1997<br>Mar |
|                       | <b>Value (Bn ECU)</b>              |                      |                 |              |                                    |                      |                 |              |                           |                 |             |
| <b>EXTRA+INTRA-EU</b> | <b>100.0</b>                       | <b>1 683.1</b>       | <b>433.9</b>    | <b>152.2</b> | <b>100.0</b>                       | <b>1 593.9</b>       | <b>411.7</b>    | <b>142.4</b> |                           |                 |             |
| Belgium-Luxembourg    | 8.3                                | 138.9                | 36.8            | 12.9         | 8.2                                | 130.8                | 34.6            | 12.1         | 8.1                       | 2.2             | 0.8         |
| Denmark               | 2.4                                | 40.1                 | 10.0            | 3.3          | 2.2                                | 35.5                 | 9.3             | 3.0          | 4.6                       | 0.7             | 0.4         |
| Germany               | 24.4                               | 410.7                | 103.9           | 36.1         | 22.5                               | 359.1                | 91.3            | 31.0         | 51.6                      | 12.5            | 5.1         |
| Greece                | 0.5                                | 8.9                  | 2.1             | 0.8          | 1.3                                | 21.2                 | 5.1             | 1.7          | -12.4                     | -3.0            | -0.9        |
| Spain                 | 4.8                                | 80.8                 | 20.4            | 7.4          | 5.6                                | 89.7                 | 22.7            | 8.0          | -8.9                      | -2.3            | -0.6        |
| France                | 14.3                               | 240.3                | 62.3            | 22.3         | 14.5                               | 231.0                | 59.8            | 20.8         | 9.3                       | 2.4             | 1.5         |
| Ireland               | 2.2                                | 37.8                 | 10.4            | 3.9          | 1.7                                | 27.4                 | 7.6             | 2.8          | 10.5                      | 2.8             | 1.1         |
| Italy                 | 11.8                               | 197.8                | 46.9            | 16.8         | 10.2                               | 163.1                | 41.9            | 14.6         | 34.7                      | 5.0             | 2.2         |
| Netherlands           | 9.5                                | 160.3                | 42.0            | 14.7         | 9.4                                | 150.2                | 36.9            | 12.8         | 10.1                      | 5.1             | 1.9         |
| Austria               | 2.7                                | 45.9                 | 11.9            | 4.2          | 3.4                                | 54.0                 | 13.5            | 4.7          | -8.1                      | -1.6            | -0.5        |
| Portugal              | 1.1                                | 18.8                 | 4.9             | 1.6          | 1.7                                | 26.9                 | 7.0             | 2.4          | -8.1                      | -2.1            | -0.8        |
| Finland               | 1.9                                | 32.4                 | 8.2             | 2.9          | 1.6                                | 24.7                 | 6.3             | 2.2          | 7.6                       | 1.9             | 0.6         |
| Sweden                | 4.0                                | 66.8                 | 16.8            | 5.7          | 3.3                                | 52.6                 | 13.4            | 4.6          | 14.2                      | 3.4             | 1.1         |
| United Kingdom        | 12.1                               | 203.7                | 57.5            | 19.6         | 14.3                               | 227.7                | 62.2            | 21.6         | -24.0                     | -4.7            | -2.0        |
|                       | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |              | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |              | absolute annual variation |                 |             |
| <b>EXTRA+INTRA-EU</b> |                                    | <b>5.9</b>           | <b>4.8</b>      | <b>3.5</b>   |                                    | <b>5.1</b>           | <b>3.0</b>      | <b>2.3</b>   |                           |                 |             |
| Belgium-Luxembourg    | -0.1                               | 4.2                  | 4.9             | 4.2          | 0.1                                | 6.1                  | 2.8             | 1.9          | -1.8                      | 0.8             | 0.3         |
| Denmark               | 0.0                                | 6.2                  | 2.1             | -6.6         | 0.0                                | 5.3                  | 5.8             | -3.3         | 0.6                       | -0.3            | -0.1        |
| Germany               | -0.8                               | 2.8                  | 3.7             | 5.1          | -0.8                               | 1.3                  | 1.5             | -0.4         | 6.3                       | 2.4             | 1.9         |
| Greece                | 0.0                                | 4.9                  | -2.2            | 1.8          | 0.0                                | 7.3                  | 5.5             | 1.5          | -1.0                      | -0.3            | -0.0        |
| Spain                 | 0.2                                | 10.8                 | 1.0             | 4.7          | 0.1                                | 6.3                  | -0.6            | 1.7          | 2.5                       | 0.3             | 0.2         |
| France                | -0.2                               | 4.4                  | 2.7             | 2.3          | -0.1                               | 4.4                  | 1.6             | 3.0          | 0.3                       | 0.7             | -0.1        |
| Ireland               | 0.1                                | 10.7                 | 9.8             | 20.2         | 0.1                                | 10.7                 | 11.2            | 16.7         | 1.0                       | 0.2             | 0.3         |
| Italy                 | 0.5                                | 10.7                 | 0.5             | -4.6         | -0.2                               | 3.6                  | -0.2            | -2.7         | 13.5                      | 0.3             | -0.4        |
| Netherlands           | -0.2                               | 3.2                  | 5.3             | 2.3          | 0.1                                | 6.1                  | -2.0            | -2.4         | -3.6                      | 2.9             | 0.7         |
| Austria               | -0.1                               | 3.9                  | 5.3             | 4.6          | 0.0                                | 6.5                  | 2.3             | 2.2          | -1.6                      | 0.3             | 0.1         |
| Portugal              | 0.0                                | 7.8                  | -0.4            | -4.6         | 0.0                                | 7.9                  | 5.8             | 4.1          | -0.6                      | -0.4            | -0.2        |
| Finland               | 0.0                                | 4.6                  | 7.7             | 11.2         | 0.1                                | 9.8                  | 5.3             | 7.0          | -0.8                      | 0.3             | 0.1         |
| Sweden                | 0.1                                | 8.6                  | 1.4             | -3.4         | 0.0                                | 5.8                  | 3.8             | 0.4          | 2.4                       | -0.3            | -0.2        |
| United Kingdom        | 0.5                                | 10.4                 | 15.7            | 10.8         | 0.6                                | 9.5                  | 11.8            | 12.2         | -0.5                      | 1.2             | -0.4        |

(\*) in percentage points

Source: EUROSTAT - COMEXT

# SEASONALLY ADJUSTED TIME SERIES OF EU TRADE

## Extra-EU trade<sup>1</sup>

EU exports in March 1997 were 7.8% up on the same month in 1996 at a seasonally adjusted ECU 54.3 billion. This figure was 0.5% higher than in February. An already long-standing upward trend - albeit somewhat blurred by last year's extremely high July and October figures - thus appeared to continue.

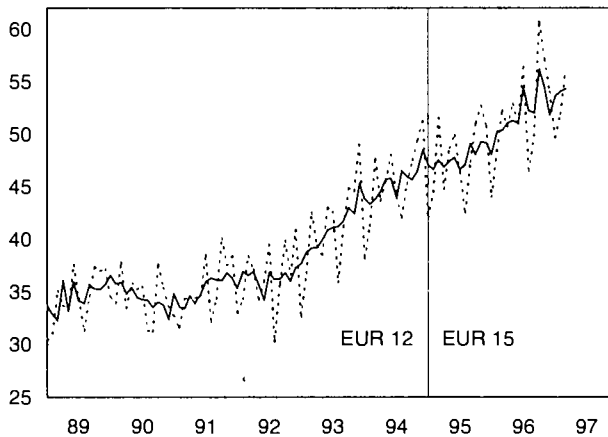
The seasonally adjusted value of EU imports in March 1997 showed no change in relation to February. Thus, despite a slight drop of ECU 0.2 billion in February, EU imports have remained on an upward trajectory sustained ever since enlargement in January 1995. Since then, they have shown a seasonally adjusted increase of ECU 6.4 billion. For March 1997, the year-on-year rise was 6.9% or ECU 3.3 billion.

In March 1997 the seasonally adjusted external trade balance rose, exactly like exports, by ECU 0.2 billion. It then stood at ECU 3.4 billion and thus remained within the ECU 1 to 4 billion range recorded since EU enlargement. Only in the second half of 1996 did the balance exceed these limits as a result of extremely high export figures.

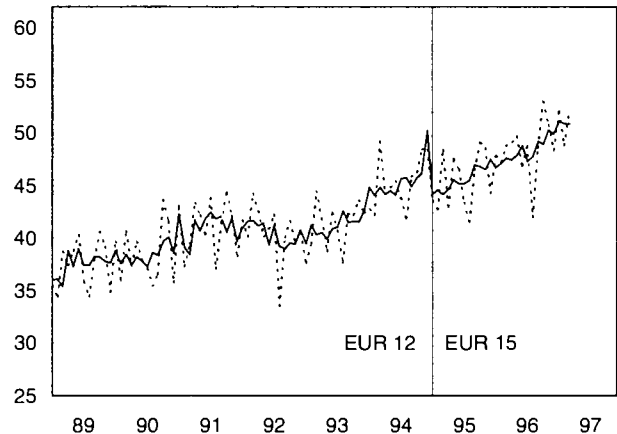
## Intra-EU trade<sup>2</sup>

Seasonally adjusted intra-EU trade, which had remained around ECU 90 billion between August 1996 and January 1997, rose sharply to ECU 92 billion in February 1997. In March, however, it fell back to ECU 90.1 billion.

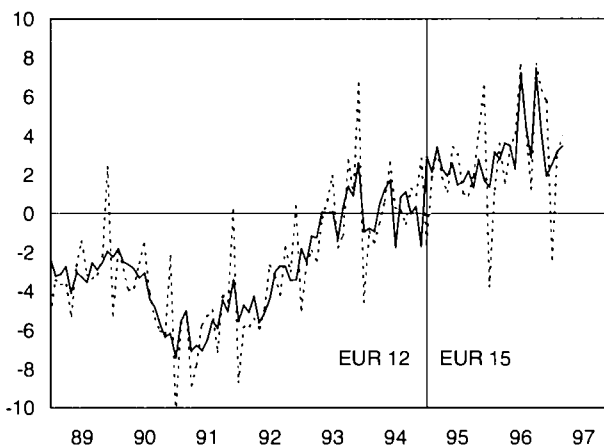
Extra-EU exports  
(Bn ECU)



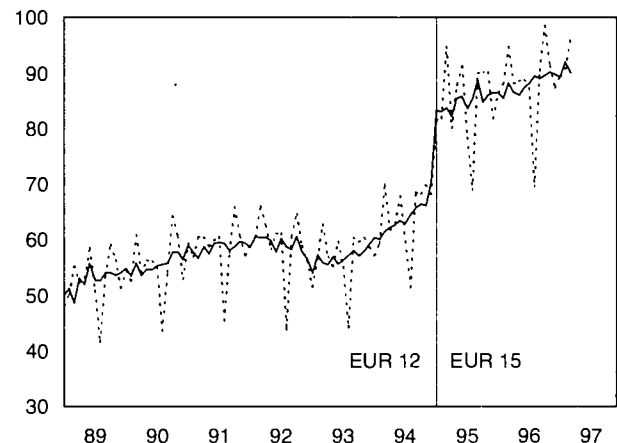
Extra-EU imports  
(Bn ECU)



Extra-EU trade balance  
(Bn ECU)



Intra-EU trade  
(Bn ECU)



..... Unadjusted series

———— Seasonally adjusted series

<sup>1</sup> The series described here relate to EUR 12 up to and including 1994 and to EUR 15 as from 1995 (when Finland, Sweden and Austria joined the EU).

<sup>2</sup> Dispatches are used to represent intra-EU trade. Figures for the years up to and including 1994 relate to EUR 12.

*Values in ECU billions*

| Period | INTRA-EU TRADE (1) |                         | EXTRA-EU TRADE (2) |                         |            |                         |               |                         |      |
|--------|--------------------|-------------------------|--------------------|-------------------------|------------|-------------------------|---------------|-------------------------|------|
|        | DISPATCHES         |                         | EXPORTS            |                         | IMPORTS    |                         | TRADE BALANCE |                         |      |
|        | Unadjusted         | Seasonally adjusted (3) | Unadjusted         | Seasonally adjusted (3) | Unadjusted | Seasonally adjusted (3) | Unadjusted    | Seasonally adjusted (3) |      |
| 1993   | Jan                | 51.5                    | 54.1               | 32.6                    | 37.7       | 37.6                    | 39.5          | -5.0                    | -1.8 |
|        | Feb                | 56.5                    | 57.3               | 36.7                    | 38.8       | 39.4                    | 41.3          | -2.7                    | -2.5 |
|        | Mar                | 62.8                    | 55.9               | 42.5                    | 39.2       | 44.5                    | 40.3          | -1.9                    | -1.2 |
|        | Apr                | 57.0                    | 55.6               | 39.4                    | 39.3       | 41.8                    | 40.5          | -2.4                    | -1.2 |
|        | May                | 55.1                    | 56.9               | 38.5                    | 40.0       | 38.7                    | 39.9          | -0.2                    | 0.1  |
|        | Jun                | 59.7                    | 55.7               | 43.1                    | 40.9       | 42.4                    | 40.9          | 0.7                     | 0.0  |
|        | Jul                | 55.1                    | 56.4               | 42.6                    | 41.1       | 40.7                    | 41.1          | 1.9                     | 0.1  |
|        | Aug                | 44.2                    | 57.1               | 35.9                    | 41.2       | 37.7                    | 42.6          | -1.8                    | -1.3 |
|        | Sep                | 60.5                    | 58.1               | 41.2                    | 41.8       | 42.4                    | 41.5          | -1.1                    | 0.3  |
|        | Oct                | 59.6                    | 57.2               | 45.0                    | 43.0       | 42.2                    | 41.6          | 2.8                     | 1.4  |
|        | Nov                | 60.4                    | 57.9               | 44.6                    | 42.5       | 43.6                    | 41.6          | 1.0                     | 0.9  |
|        | Dec                | 58.6                    | 59.2               | 49.0                    | 45.3       | 42.3                    | 42.7          | 6.7                     | 2.6  |
| 1994   | Jan                | 57.2                    | 60.4               | 38.1                    | 43.9       | 42.7                    | 44.8          | -4.6                    | -1.0 |
|        | Feb                | 59.3                    | 60.1               | 41.2                    | 43.3       | 42.2                    | 44.1          | -1.0                    | -0.8 |
|        | Mar                | 70.0                    | 61.5               | 47.7                    | 43.8       | 49.2                    | 44.8          | -1.5                    | -0.9 |
|        | Apr                | 61.9                    | 62.2               | 43.7                    | 44.6       | 44.2                    | 44.1          | -0.5                    | 0.4  |
|        | May                | 62.9                    | 62.6               | 45.5                    | 45.8       | 44.8                    | 44.5          | 0.6                     | 1.2  |
|        | Jun                | 67.9                    | 63.5               | 48.1                    | 45.8       | 45.4                    | 44.1          | 2.6                     | 1.7  |
|        | Jul                | 59.8                    | 62.9               | 44.1                    | 43.9       | 43.8                    | 45.7          | 0.3                     | -1.8 |
|        | Aug                | 51.4                    | 64.6               | 42.0                    | 46.5       | 41.8                    | 45.7          | 0.2                     | 0.8  |
|        | Sep                | 68.5                    | 65.8               | 45.2                    | 45.9       | 45.8                    | 44.9          | -0.6                    | 1.1  |
|        | Oct                | 68.3                    | 66.4               | 47.5                    | 45.6       | 46.2                    | 45.6          | 1.3                     | 0.0  |
|        | Nov                | 69.9                    | 66.3               | 49.4                    | 46.5       | 48.4                    | 46.1          | 1.0                     | 0.3  |
|        | Dec                | 68.1                    | 70.6               | 51.3                    | 48.5       | 48.4                    | 50.2          | 2.8                     | -1.7 |
| 1995   | Jan                | 81.5                    | 83.3               | 42.0                    | 47.1       | 43.6                    | 44.1          | -1.6                    | 2.9  |
|        | Feb                | 81.9                    | 83.0               | 44.5                    | 46.6       | 42.7                    | 44.5          | 1.8                     | 2.1  |
|        | Mar                | 94.8                    | 83.7               | 51.6                    | 47.6       | 48.3                    | 44.1          | 3.2                     | 3.4  |
|        | Apr                | 80.1                    | 82.3               | 44.7                    | 46.9       | 42.9                    | 44.6          | 1.8                     | 2.3  |
|        | May                | 87.9                    | 85.5               | 48.7                    | 47.4       | 47.6                    | 45.5          | 1.1                     | 1.9  |
|        | Jun                | 91.3                    | 85.8               | 49.9                    | 47.8       | 46.5                    | 45.2          | 3.4                     | 2.6  |
|        | Jul                | 78.4                    | 83.6               | 46.4                    | 46.6       | 43.4                    | 45.2          | 3.0                     | 1.5  |
|        | Aug                | 68.9                    | 85.5               | 42.6                    | 47.1       | 41.5                    | 45.5          | 1.0                     | 1.6  |
|        | Sep                | 90.0                    | 88.7               | 47.3                    | 49.1       | 46.4                    | 46.9          | 0.9                     | 2.2  |
|        | Oct                | 90.1                    | 84.8               | 51.0                    | 48.1       | 49.1                    | 46.8          | 2.0                     | 1.3  |
|        | Nov                | 90.2                    | 86.0               | 52.7                    | 49.3       | 48.6                    | 46.5          | 4.1                     | 2.8  |
|        | Dec                | 81.9                    | 86.5               | 50.8                    | 49.2       | 44.2                    | 47.5          | 6.5                     | 1.7  |
| 1996   | Jan                | 86.5                    | 86.5               | 44.0                    | 48.1       | 47.8                    | 46.7          | -3.8                    | 1.4  |
|        | Feb                | 88.1                    | 85.5               | 48.4                    | 50.3       | 47.2                    | 47.1          | 1.2                     | 3.2  |
|        | Mar                | 94.8                    | 88.2               | 52.3                    | 50.4       | 48.7                    | 47.6          | 3.6                     | 2.8  |
|        | Apr                | 88.1                    | 86.6               | 50.7                    | 51.0       | 49.2                    | 47.4          | 1.5                     | 3.6  |
|        | May                | 88.6                    | 86.0               | 52.9                    | 51.3       | 49.7                    | 47.8          | 3.3                     | 3.5  |
|        | Jun                | 88.7                    | 87.4               | 51.0                    | 51.0       | 46.8                    | 48.8          | 4.1                     | 2.3  |
|        | Jul                | 87.3                    | 88.2               | 56.4                    | 54.5       | 48.8                    | 47.3          | 7.6                     | 7.2  |
|        | Aug                | 69.5                    | 89.4               | 46.4                    | 52.2       | 41.9                    | 47.7          | 4.5                     | 4.5  |
|        | Sep                | 90.4                    | 89.0               | 49.8                    | 52.0       | 48.6                    | 49.1          | 1.2                     | 2.9  |
|        | Oct                | 98.6                    | 89.6               | 60.7                    | 56.2       | 53.0                    | 48.9          | 7.7                     | 7.3  |
|        | Nov                | 91.3                    | 90.2               | 57.1                    | 54.5       | 50.8                    | 50.3          | 6.3                     | 4.2  |
|        | Dec                | 87.4                    | 89.8               | 54.1                    | 51.8       | 48.3                    | 49.9          | 5.8                     | 1.9  |
| 1997   | Jan                | 89.4                    | 89.3               | 49.7                    | 53.7       | 52.0                    | 51.1          | -2.4                    | 2.5  |
|        | Feb                | 90.7                    | 92.0               | 51.9                    | 54.1       | 48.8                    | 50.9          | 3.1                     | 3.2  |
|        | Mar                | 96.1                    | 90.1               | 56.1                    | 54.3       | 52.1                    | 50.9          | 4.0                     | 3.4  |

(1) Intra-EU trade covers trade between the EUR 12 Member States up to December 1994 and trade between the EUR 15 Member States from January 1995 onwards.

(2) Extra-EU trade covers the trade of the EUR 12 Member States up to December 1994 and trade of the EUR 15 Member States from January 1995 with non-member countries.

(3) EUROSTAT seasonal adjustment

Source: EUROSTAT-COMEXT

## EXPORTS

1990 = 100

| Period            | Extra-EUR15 | USA   | Japan | CEEC  | Mediterr.<br>Basin | Latin America | OPEC  | DAE   | ACP   |
|-------------------|-------------|-------|-------|-------|--------------------|---------------|-------|-------|-------|
| <b>Value</b>      |             |       |       |       |                    |               |       |       |       |
| 1992              | 106.3       | 96.3  | 90.3  | 133.9 | 99.6               | 131.1         | 118.9 | 118.6 | 95.1  |
| 1993              | 121.0       | 110.9 | 100.1 | 161.1 | 116.2              | 154.0         | 115.7 | 148.4 | 90.6  |
| 1994              | 133.2       | 124.1 | 116.9 | 196.3 | 118.9              | 185.0         | 105.1 | 180.0 | 81.6  |
| 1995              | 145.8       | 121.8 | 131.1 | 243.9 | 134.0              | 194.5         | 108.3 | 207.3 | 92.9  |
| 1996              | 158.3       | 133.2 | 139.3 | 291.1 | 149.3              | 209.9         | 114.6 | 218.1 | 97.3  |
| 1996 May          | 161.3       | 141.4 | 139.9 | 298.6 | 152.1              | 212.4         | 111.3 | 222.5 | 88.4  |
| Jun               | 155.6       | 132.9 | 130.1 | 290.4 | 147.1              | 210.5         | 109.7 | 218.0 | 87.6  |
| Jul               | 172.9       | 146.3 | 149.1 | 313.5 | 166.5              | 242.1         | 129.4 | 238.5 | 106.8 |
| Aug               | 143.1       | 121.1 | 128.4 | 255.2 | 123.6              | 203.4         | 102.5 | 201.3 | 80.8  |
| Sep               | 152.2       | 130.7 | 142.6 | 288.5 | 134.7              | 199.7         | 98.3  | 208.2 | 81.5  |
| Oct               | 188.4       | 162.0 | 155.8 | 356.2 | 175.7              | 278.5         | 131.7 | 253.3 | 117.0 |
| Nov               | 176.6       | 148.4 | 140.8 | 342.8 | 177.5              | 231.9         | 130.9 | 234.2 | 100.1 |
| Dec               | 166.7       | 136.7 | 126.5 | 297.8 | 168.0              | 232.2         | 145.3 | 228.8 | 107.2 |
| 1997 Jan          | 146.4       | 136.2 | 137.3 | 275.6 | 134.3              | 201.7         | 113.6 | 197.2 | 85.3  |
| Feb               | 153.4       | 142.7 | 139.4 | 295.7 | 139.3              | 214.5         | 113.1 | 205.1 | 81.5  |
| Mar               | 165.5       | 148.8 | 145.6 | 314.2 | 155.9              | 233.6         | 128.3 | 221.0 | 87.7  |
| Apr               | 180.4       | 166.8 | 147.6 | 351.7 | 168.4              | 250.3         | 133.0 | 241.2 | 117.5 |
| May               | 169.1       | 154.4 | 123.2 | 334.7 | 164.5              | 236.3         | 126.2 | 245.1 | 89.2  |
| <b>Volume</b>     |             |       |       |       |                    |               |       |       |       |
| 1992              | 100.0       | 87.9  | 82.8  | 130.9 | 95.8               | 120.8         | 111.6 | 110.4 | 90.4  |
| 1993              | 108.7       | 95.1  | 86.1  | 152.1 | 108.6              | 135.1         | 104.4 | 130.5 | 82.7  |
| 1994              | 116.6       | 103.1 | 97.7  | 183.1 | 107.2              | 161.3         | 91.7  | 153.3 | 72.6  |
| 1995              | 122.5       | 97.2  | 108.4 | 216.4 | 114.9              | 164.4         | 91.6  | 170.9 | 78.6  |
| 1996              | 128.1       | 99.9  | 113.5 | 253.6 | 123.9              | 171.8         | 91.4  | 171.6 | 79.0  |
| 1996 May          | 130.1       | 105.5 | 116.2 | 259.0 | 124.9              | 172.8         | 88.5  | 173.8 | 70.9  |
| Jun               | 125.4       | 100.0 | 107.4 | 252.3 | 121.2              | 169.5         | 86.6  | 170.2 | 70.9  |
| Jul               | 140.6       | 110.9 | 125.1 | 273.8 | 138.1              | 200.4         | 103.8 | 187.8 | 86.8  |
| Aug               | 115.5       | 89.8  | 101.6 | 222.7 | 102.5              | 168.0         | 82.2  | 158.6 | 67.2  |
| Sep               | 123.5       | 97.0  | 115.5 | 255.1 | 113.5              | 165.7         | 79.1  | 165.2 | 65.6  |
| Oct               | 151.7       | 119.3 | 124.7 | 312.7 | 145.7              | 225.9         | 105.2 | 197.9 | 94.8  |
| Nov               | 143.0       | 110.0 | 116.5 | 301.5 | 148.8              | 191.2         | 104.2 | 183.4 | 81.0  |
| Dec               | 135.1       | 101.3 | 105.7 | 260.3 | 141.3              | 192.7         | 115.5 | 182.0 | 87.5  |
| 1997 Jan          | 114.5       | 96.1  | 108.4 | 238.0 | 109.1              | 160.1         | 87.8  | 150.2 | 67.2  |
| Feb               | 119.1       | 99.2  | 108.1 | 255.8 | 112.8              | 170.0         | 86.6  | 156.0 | 63.9  |
| Mar               | 127.8       | 102.9 | 113.8 | 271.8 | 125.7              | 182.5         | 97.0  | 165.4 | 68.2  |
| Apr               | 140.3       | 117.6 | 114.4 | 303.2 | 135.9              | 196.3         | 101.4 | 180.3 | 91.8  |
| May               | 131.7       | 108.3 | 98.2  | 288.0 | 133.5              | 186.8         | 96.8  | 183.2 | 69.1  |
| <b>Unit value</b> |             |       |       |       |                    |               |       |       |       |
| 1992              | 106.3       | 109.5 | 109.1 | 102.3 | 104.0              | 108.5         | 106.5 | 107.4 | 105.2 |
| 1993              | 111.3       | 116.6 | 116.3 | 105.9 | 107.0              | 114.0         | 110.8 | 113.7 | 109.5 |
| 1994              | 114.2       | 120.4 | 119.7 | 107.2 | 110.9              | 114.7         | 114.6 | 117.4 | 112.4 |
| 1995              | 119.0       | 125.3 | 120.9 | 112.7 | 116.6              | 118.3         | 118.2 | 121.3 | 118.2 |
| 1996              | 123.6       | 133.3 | 122.7 | 114.8 | 120.5              | 122.2         | 125.4 | 127.1 | 123.2 |
| 1996 May          | 124.0       | 134.0 | 120.4 | 115.3 | 121.8              | 122.9         | 125.8 | 128.0 | 124.7 |
| Jun               | 124.1       | 132.9 | 121.1 | 115.1 | 121.4              | 124.2         | 126.7 | 128.1 | 123.6 |
| Jul               | 123.0       | 131.9 | 119.2 | 114.5 | 120.6              | 120.8         | 124.7 | 127.0 | 123.0 |
| Aug               | 123.9       | 134.9 | 126.4 | 114.6 | 120.6              | 121.1         | 124.7 | 126.9 | 120.3 |
| Sep               | 123.2       | 134.7 | 123.5 | 113.1 | 118.7              | 120.5         | 124.3 | 126.0 | 124.3 |
| Oct               | 124.2       | 135.8 | 124.9 | 113.9 | 120.6              | 123.3         | 125.2 | 128.0 | 123.4 |
| Nov               | 123.5       | 134.9 | 120.9 | 113.7 | 119.3              | 121.3         | 125.6 | 127.7 | 123.6 |
| Dec               | 123.4       | 134.9 | 119.7 | 114.4 | 118.9              | 120.5         | 125.8 | 125.7 | 122.5 |
| 1997 Jan          | 127.9       | 141.7 | 126.7 | 115.8 | 123.1              | 126.0         | 129.4 | 131.3 | 127.0 |
| Feb               | 128.8       | 143.9 | 129.0 | 115.6 | 123.5              | 126.2         | 130.6 | 131.5 | 127.6 |
| Mar               | 129.5       | 144.6 | 127.9 | 115.6 | 124.0              | 128.0         | 132.3 | 133.6 | 128.6 |
| Apr               | 128.6       | 141.8 | 129.0 | 116.0 | 123.9              | 127.5         | 131.2 | 133.8 | 128.0 |
| May               | 128.4       | 142.6 | 125.5 | 116.2 | 123.2              | 126.5         | 130.4 | 133.8 | 129.1 |

Source : TREND  
Estimated data : Greece for May 1997.

**IMPORTS**

1990 = 100

| Period            | Extra-EUR15 | USA   | Japan | CEEC  | Mediterr.<br>Basin | Latin America | OPEC  | DAE   | ACP   |
|-------------------|-------------|-------|-------|-------|--------------------|---------------|-------|-------|-------|
| <b>Value</b>      |             |       |       |       |                    |               |       |       |       |
| 1992              | 105.8       | 101.7 | 111.3 | 124.8 | 97.4               | 96.1          | 94.6  | 117.7 | 82.1  |
| 1993              | 106.0       | 98.2  | 102.0 | 128.8 | 91.8               | 86.2          | 90.4  | 126.1 | 68.0  |
| 1994              | 117.4       | 109.2 | 105.3 | 163.4 | 99.4               | 106.8         | 90.0  | 139.7 | 84.5  |
| 1995              | 127.2       | 115.4 | 110.8 | 204.3 | 106.8              | 114.5         | 89.8  | 154.4 | 89.3  |
| 1996              | 135.0       | 124.0 | 106.5 | 215.4 | 117.4              | 113.3         | 102.3 | 161.4 | 97.6  |
| 1996 May          | 138.0       | 135.6 | 109.4 | 216.5 | 110.2              | 124.8         | 99.5  | 156.9 | 105.1 |
| Jun               | 131.0       | 121.4 | 98.7  | 212.9 | 106.9              | 125.3         | 89.8  | 154.0 | 90.1  |
| Jul               | 136.2       | 119.3 | 101.2 | 221.9 | 118.0              | 127.0         | 102.3 | 158.1 | 105.2 |
| Aug               | 116.8       | 102.3 | 92.7  | 179.2 | 96.4               | 99.1          | 91.5  | 141.5 | 80.4  |
| Sep               | 134.7       | 115.2 | 106.2 | 227.0 | 113.3              | 111.3         | 97.6  | 168.7 | 85.4  |
| Oct               | 149.7       | 133.8 | 110.5 | 246.3 | 127.0              | 122.0         | 118.8 | 178.7 | 106.1 |
| Nov               | 143.2       | 129.9 | 108.4 | 234.7 | 128.7              | 103.0         | 114.9 | 174.2 | 97.1  |
| Dec               | 134.3       | 119.4 | 101.4 | 215.2 | 119.4              | 99.9          | 112.9 | 161.0 | 114.8 |
| 1997 Jan          | 142.8       | 128.3 | 106.8 | 212.1 | 135.5              | 105.5         | 120.4 | 180.7 | 107.8 |
| Feb               | 134.3       | 128.8 | 102.9 | 231.4 | 118.3              | 100.8         | 105.1 | 157.0 | 93.8  |
| Mar               | 143.6       | 150.5 | 113.3 | 243.8 | 124.8              | 113.9         | 104.4 | 157.0 | 96.3  |
| Apr               | 159.3       | 166.5 | 126.5 | 266.7 | 136.7              | 140.6         | 109.9 | 189.6 | 100.9 |
| May               | 146.3       | 143.6 | 114.8 | 235.6 | 119.6              | 145.9         | 100.4 | 171.7 | 94.7  |
| <b>Volume</b>     |             |       |       |       |                    |               |       |       |       |
| 1992              | 106.8       | 95.9  | 97.7  | 123.4 | 100.6              | 104.1         | 113.3 | 110.5 | 94.9  |
| 1993              | 101.1       | 82.7  | 78.5  | 124.3 | 94.4               | 91.2          | 109.2 | 109.3 | 78.2  |
| 1994              | 108.1       | 87.3  | 73.6  | 151.2 | 100.6              | 105.3         | 113.1 | 118.3 | 92.4  |
| 1995              | 114.4       | 93.6  | 75.5  | 172.7 | 103.6              | 107.4         | 112.4 | 132.1 | 92.7  |
| 1996              | 117.3       | 94.4  | 74.9  | 181.3 | 106.7              | 105.9         | 111.1 | 137.1 | 100.2 |
| 1996 May          | 120.4       | 104.4 | 76.9  | 181.8 | 100.5              | 115.1         | 108.9 | 134.3 | 107.6 |
| Jun               | 113.6       | 90.1  | 69.8  | 179.2 | 99.1               | 113.4         | 102.0 | 129.5 | 92.4  |
| Jul               | 118.5       | 89.4  | 70.3  | 187.9 | 110.4              | 117.4         | 116.8 | 134.2 | 110.2 |
| Aug               | 102.7       | 78.4  | 66.4  | 152.1 | 89.8               | 94.4          | 103.0 | 122.0 | 84.2  |
| Sep               | 116.9       | 87.7  | 73.8  | 193.0 | 101.7              | 103.9         | 103.3 | 145.4 | 88.7  |
| Oct               | 128.1       | 100.1 | 78.3  | 208.4 | 111.5              | 114.6         | 117.2 | 154.6 | 107.1 |
| Nov               | 124.3       | 99.7  | 77.4  | 198.7 | 113.8              | 96.3          | 114.1 | 149.4 | 97.0  |
| Dec               | 115.4       | 89.8  | 72.0  | 180.8 | 104.1              | 94.6          | 111.0 | 135.2 | 114.9 |
| 1997 Jan          | 119.1       | 92.6  | 74.6  | 176.3 | 115.1              | 96.0          | 115.9 | 151.2 | 106.5 |
| Feb               | 110.6       | 90.1  | 71.3  | 192.2 | 100.8              | 87.9          | 101.6 | 126.8 | 91.2  |
| Mar               | 117.8       | 102.8 | 79.0  | 201.5 | 108.2              | 97.2          | 106.7 | 123.2 | 93.6  |
| Apr               | 131.0       | 112.1 | 87.6  | 221.5 | 121.4              | 117.4         | 117.5 | 151.2 | 98.2  |
| May               | 119.9       | 97.1  | 80.8  | 193.9 | 106.1              | 120.6         | 106.8 | 135.6 | 91.3  |
| <b>Unit value</b> |             |       |       |       |                    |               |       |       |       |
| 1992              | 99.1        | 106.1 | 113.9 | 101.1 | 96.8               | 92.3          | 83.5  | 106.5 | 86.5  |
| 1993              | 104.8       | 118.7 | 129.9 | 103.6 | 97.2               | 94.5          | 82.8  | 115.4 | 87.0  |
| 1994              | 108.6       | 125.1 | 143.1 | 108.1 | 98.8               | 101.4         | 79.6  | 118.1 | 91.5  |
| 1995              | 111.2       | 123.3 | 146.8 | 118.3 | 103.1              | 106.6         | 79.9  | 116.9 | 96.3  |
| 1996              | 115.1       | 131.4 | 142.2 | 118.8 | 110.0              | 107.0         | 92.1  | 117.7 | 97.4  |
| 1996 May          | 114.6       | 129.9 | 142.2 | 119.1 | 109.7              | 108.4         | 91.4  | 116.8 | 97.7  |
| Jun               | 115.3       | 134.7 | 141.4 | 118.8 | 107.9              | 110.5         | 88.0  | 118.9 | 97.5  |
| Jul               | 114.9       | 133.4 | 143.9 | 118.1 | 106.9              | 108.2         | 87.6  | 117.8 | 95.5  |
| Aug               | 113.7       | 130.5 | 139.6 | 117.8 | 107.4              | 105.0         | 88.8  | 116.0 | 95.5  |
| Sep               | 115.2       | 131.4 | 143.9 | 117.6 | 111.4              | 107.1         | 94.5  | 116.0 | 96.3  |
| Oct               | 116.9       | 133.7 | 141.1 | 118.2 | 113.9              | 106.5         | 101.4 | 115.6 | 99.1  |
| Nov               | 115.2       | 130.3 | 140.0 | 118.1 | 113.1              | 107.0         | 100.7 | 116.6 | 100.1 |
| Dec               | 116.4       | 133.0 | 140.8 | 119.0 | 114.7              | 105.6         | 101.7 | 119.1 | 99.9  |
| 1997 Jan          | 119.9       | 138.5 | 143.1 | 120.3 | 117.7              | 109.9         | 103.9 | 119.5 | 101.2 |
| Feb               | 121.4       | 143.0 | 144.3 | 120.4 | 117.4              | 114.7         | 103.4 | 123.8 | 102.8 |
| Mar               | 121.9       | 146.4 | 143.4 | 121.0 | 115.3              | 117.2         | 97.8  | 127.4 | 102.9 |
| Apr               | 121.6       | 148.5 | 144.4 | 120.4 | 112.6              | 119.8         | 93.5  | 125.4 | 102.8 |
| May               | 122.0       | 147.9 | 142.1 | 121.5 | 112.7              | 121.0         | 94.0  | 126.6 | 103.7 |

Source : TREND  
Estimated data : Greece for May 1997.

## EXPORTS

## IMPORTS

SITC Rev. 3 1990 = 100

| Period            | TOTAL | Food, drink<br>and tobacco | Crude material | Energy | Manufactured<br>goods | TOTAL | Food, drink<br>and tobacco | Crude material | Energy | Manufactured<br>goods |
|-------------------|-------|----------------------------|----------------|--------|-----------------------|-------|----------------------------|----------------|--------|-----------------------|
|                   | 0-9   | 0+1                        | 2+4            | 3      | 5+6+7+8               | 0-9   | 0+1                        | 2+4            | 3      | 5+6+7+8               |
| <b>Value</b>      |       |                            |                |        |                       |       |                            |                |        |                       |
| 1992              | 106.3 | 109.9                      | 107.9          | 93.2   | 107.5                 | 105.8 | 106.7                      | 89.4           | 92.9   | 112.0                 |
| 1993              | 121.0 | 119.2                      | 124.0          | 143.2  | 125.0                 | 106.0 | 103.0                      | 83.5           | 90.6   | 116.9                 |
| 1994              | 133.2 | 125.9                      | 139.7          | 129.0  | 139.6                 | 117.4 | 117.7                      | 104.4          | 89.6   | 131.6                 |
| 1995              | 145.8 | 136.0                      | 163.0          | 102.4  | 153.1                 | 127.2 | 120.1                      | 117.9          | 88.9   | 145.7                 |
| 1996              | 158.3 | 143.4                      | 163.4          | 120.8  | 167.2                 | 135.0 | 124.8                      | 108.8          | 113.7  | 152.6                 |
| 1996 May          | 161.3 | 134.1                      | 161.9          | 144.7  | 170.9                 | 138.0 | 129.0                      | 116.4          | 110.0  | 156.1                 |
| Jun               | 155.6 | 135.9                      | 160.4          | 126.5  | 164.6                 | 131.0 | 124.5                      | 107.4          | 105.7  | 148.3                 |
| Jul               | 172.9 | 141.6                      | 162.5          | 126.7  | 185.0                 | 136.2 | 129.0                      | 111.1          | 110.5  | 152.7                 |
| Aug               | 143.1 | 126.5                      | 148.9          | 145.7  | 149.0                 | 116.8 | 108.6                      | 85.6           | 105.2  | 130.8                 |
| Sep               | 152.2 | 143.0                      | 163.7          | 131.7  | 158.8                 | 134.7 | 116.0                      | 103.4          | 110.1  | 154.9                 |
| Oct               | 188.4 | 174.8                      | 180.1          | 187.6  | 197.7                 | 149.7 | 136.3                      | 114.6          | 140.2  | 166.5                 |
| Nov               | 176.6 | 168.0                      | 172.0          | 181.5  | 184.6                 | 143.2 | 128.4                      | 112.3          | 135.6  | 158.8                 |
| Dec               | 166.7 | 155.1                      | 165.1          | 199.7  | 174.0                 | 134.3 | 124.8                      | 104.4          | 134.8  | 146.2                 |
| 1997 Jan          | 146.4 | 134.2                      | 155.6          | 155.4  | 155.2                 | 142.8 | 123.1                      | 116.0          | 129.8  | 163.5                 |
| Feb               | 153.4 | 139.3                      | 164.8          | 131.7  | 163.8                 | 134.3 | 112.5                      | 105.7          | 118.2  | 156.0                 |
| Mar               | 165.5 | 156.5                      | 182.2          | 135.1  | 175.9                 | 143.6 | 126.9                      | 116.9          | 112.7  | 168.7                 |
| Apr               | 180.4 | 166.7                      | 189.9          | 150.9  | 192.4                 | 159.3 | 143.0                      | 134.7          | 115.8  | 189.0                 |
| May               | 169.1 | 153.4                      | 175.0          | 141.6  | 180.7                 | 146.3 | 136.7                      | 129.6          | 110.3  | 171.1                 |
| <b>Volume</b>     |       |                            |                |        |                       |       |                            |                |        |                       |
| 1992              | 100.0 | 109.9                      | 114.3          | 101.8  | 99.6                  | 106.8 | 107.0                      | 99.0           | 111.7  | 106.1                 |
| 1993              | 108.7 | 116.0                      | 128.5          | 156.2  | 110.3                 | 101.1 | 99.4                       | 90.4           | 111.0  | 102.0                 |
| 1994              | 116.6 | 119.3                      | 132.7          | 138.9  | 120.1                 | 108.1 | 106.8                      | 103.8          | 116.3  | 109.3                 |
| 1995              | 122.5 | 124.2                      | 142.2          | 98.4   | 127.2                 | 114.4 | 107.9                      | 107.1          | 115.8  | 118.2                 |
| 1996              | 128.1 | 122.8                      | 144.6          | 96.3   | 134.3                 | 117.3 | 110.9                      | 100.4          | 124.5  | 122.5                 |
| 1996 May          | 130.1 | 113.9                      | 143.5          | 116.6  | 136.8                 | 120.4 | 113.2                      | 107.5          | 123.2  | 125.5                 |
| Jun               | 125.4 | 115.4                      | 143.1          | 105.6  | 131.6                 | 113.6 | 108.2                      | 97.4           | 122.9  | 117.7                 |
| Jul               | 140.6 | 120.9                      | 143.8          | 105.9  | 149.2                 | 118.5 | 114.3                      | 102.0          | 127.4  | 121.6                 |
| Aug               | 115.5 | 108.6                      | 133.2          | 120.4  | 119.2                 | 102.7 | 97.7                       | 79.7           | 119.9  | 105.7                 |
| Sep               | 123.5 | 122.6                      | 145.9          | 102.9  | 128.3                 | 116.9 | 102.3                      | 97.7           | 116.6  | 124.8                 |
| Oct               | 151.7 | 148.5                      | 160.1          | 139.2  | 158.3                 | 128.1 | 120.7                      | 108.0          | 137.0  | 134.2                 |
| Nov               | 143.0 | 142.1                      | 153.7          | 137.2  | 148.9                 | 124.3 | 112.6                      | 106.0          | 135.2  | 130.3                 |
| Dec               | 135.1 | 133.6                      | 148.7          | 148.6  | 140.3                 | 115.4 | 111.8                      | 100.3          | 134.8  | 117.9                 |
| 1997 Jan          | 114.5 | 113.6                      | 136.6          | 108.0  | 120.7                 | 119.1 | 107.6                      | 107.9          | 123.7  | 128.3                 |
| Feb               | 119.1 | 116.8                      | 142.9          | 93.8   | 126.3                 | 110.6 | 95.6                       | 94.4           | 115.2  | 120.2                 |
| Mar               | 127.8 | 131.5                      | 156.7          | 98.7   | 134.7                 | 117.8 | 104.8                      | 102.3          | 115.7  | 128.4                 |
| Apr               | 140.3 | 140.0                      | 165.1          | 115.9  | 148.2                 | 131.0 | 115.3                      | 115.4          | 126.3  | 143.2                 |
| May               | 131.7 | 129.1                      | 150.9          | 107.0  | 139.5                 | 119.9 | 109.6                      | 110.1          | 118.1  | 129.7                 |
| <b>Unit value</b> |       |                            |                |        |                       |       |                            |                |        |                       |
| 1992              | 106.3 | 100.0                      | 94.4           | 91.6   | 107.9                 | 99.1  | 99.7                       | 90.3           | 83.2   | 105.6                 |
| 1993              | 111.3 | 102.8                      | 96.5           | 91.7   | 113.3                 | 104.8 | 103.6                      | 92.4           | 81.6   | 114.6                 |
| 1994              | 114.2 | 105.5                      | 105.3          | 92.9   | 116.2                 | 108.6 | 110.2                      | 100.6          | 77.0   | 120.4                 |
| 1995              | 119.0 | 109.5                      | 114.6          | 104.1  | 120.4                 | 111.2 | 111.3                      | 110.1          | 76.8   | 123.3                 |
| 1996              | 123.6 | 116.8                      | 113.0          | 125.4  | 124.5                 | 115.1 | 112.5                      | 108.4          | 91.3   | 124.6                 |
| 1996 May          | 124.0 | 117.7                      | 112.8          | 124.1  | 124.9                 | 114.6 | 114.0                      | 108.3          | 89.3   | 124.4                 |
| Jun               | 124.1 | 117.8                      | 112.1          | 119.8  | 125.1                 | 115.3 | 115.1                      | 110.3          | 86.0   | 126.0                 |
| Jul               | 123.0 | 117.1                      | 113.0          | 119.6  | 124.0                 | 114.9 | 112.9                      | 108.9          | 86.7   | 125.6                 |
| Aug               | 123.9 | 116.5                      | 111.8          | 121.0  | 125.0                 | 113.7 | 111.2                      | 107.4          | 87.7   | 123.7                 |
| Sep               | 123.2 | 116.6                      | 112.2          | 128.0  | 123.8                 | 115.2 | 113.4                      | 105.8          | 94.4   | 124.1                 |
| Oct               | 124.2 | 117.7                      | 112.5          | 134.8  | 124.9                 | 116.9 | 112.9                      | 106.1          | 102.3  | 124.1                 |
| Nov               | 123.5 | 118.2                      | 111.9          | 132.3  | 124.0                 | 115.2 | 114.0                      | 105.9          | 100.3  | 121.9                 |
| Dec               | 123.4 | 116.1                      | 111.0          | 134.4  | 124.0                 | 116.4 | 111.6                      | 104.1          | 100.0  | 124.0                 |
| 1997 Jan          | 127.9 | 118.1                      | 113.9          | 143.9  | 128.6                 | 119.9 | 114.4                      | 107.5          | 104.9  | 127.4                 |
| Feb               | 128.8 | 119.3                      | 115.3          | 140.4  | 129.7                 | 121.4 | 117.7                      | 112.0          | 102.6  | 129.8                 |
| Mar               | 129.5 | 119.0                      | 116.3          | 136.9  | 130.6                 | 121.9 | 121.1                      | 114.3          | 97.4   | 131.4                 |
| Apr               | 128.6 | 119.1                      | 115.0          | 130.2  | 129.8                 | 121.6 | 124.0                      | 116.7          | 91.7   | 132.0                 |
| May               | 128.4 | 118.8                      | 116.0          | 132.3  | 129.5                 | 122.0 | 124.7                      | 117.7          | 93.4   | 131.9                 |

Source : TREND  
Estimated data : Greece for May 1997.



## EXPEDITIONS

SITC Rev. 3 1990 = 100

| Period            | Adjusted total | Food, drink and tobacco<br>0+1 | Crude material<br>2+4 | Energy<br>3 | Manufactured goods<br>5+6+7+8 |
|-------------------|----------------|--------------------------------|-----------------------|-------------|-------------------------------|
| <b>Value</b>      |                |                                |                       |             |                               |
| 1992              | 106.4          | 115.5                          | 93.8                  | 93.6        | 106.0                         |
| 1993              | 101.4          | 114.5                          | 85.8                  | 99.0        | 99.8                          |
| 1994              | 114.3          | 125.9                          | 106.2                 | 105.5       | 115.4                         |
| 1995              | 126.2          | 131.5                          | 113.9                 | 105.1       | 128.1                         |
| 1996              | 130.5          | 131.2                          | 105.7                 | 132.6       | 130.3                         |
| 1996 May          | 130.5          | 130.1                          | 110.5                 | 115.1       | 128.5                         |
| Jun               | 129.9          | 129.7                          | 100.9                 | 114.3       | 130.9                         |
| Jul               | 128.2          | 125.8                          | 99.0                  | 126.8       | 128.3                         |
| Aug               | 103.5          | 115.2                          | 81.2                  | 122.7       | 96.4                          |
| Sep               | 134.4          | 131.1                          | 107.3                 | 140.4       | 136.6                         |
| Oct               | 146.3          | 146.5                          | 115.5                 | 154.5       | 148.9                         |
| Nov               | 135.6          | 134.8                          | 102.2                 | 153.5       | 137.0                         |
| Dec               | 129.6          | 134.2                          | 100.3                 | 176.1       | 126.5                         |
| 1997 Jan          | 132.0          | 123.2                          | 97.6                  | 146.3       | 129.3                         |
| Feb               | 134.1          | 120.8                          | 108.0                 | 130.4       | 132.7                         |
| Mar               | 142.1          | 133.7                          | 115.1                 | 133.5       | 139.2                         |
| Apr               | 145.0          | 135.6                          | 116.8                 | 126.4       | 142.5                         |
| May               | 137.1          | 132.9                          | 113.8                 | 121.8       | 133.8                         |
| <b>Volume</b>     |                |                                |                       |             |                               |
| 1992              | 103.3          | 112.8                          | 101.5                 | 102.6       | 101.8                         |
| 1993              | 95.2           | 113.3                          | 92.7                  | 109.0       | 91.8                          |
| 1994              | 103.9          | 122.2                          | 103.5                 | 122.8       | 102.5                         |
| 1995              | 108.3          | 123.7                          | 99.8                  | 119.4       | 107.0                         |
| 1996              | 110.6          | 121.5                          | 99.5                  | 128.1       | 107.7                         |
| 1996 May          | 110.5          | 117.6                          | 103.5                 | 113.6       | 106.3                         |
| Jun               | 110.1          | 118.1                          | 95.7                  | 117.8       | 108.1                         |
| Jul               | 109.5          | 117.0                          | 93.6                  | 128.9       | 106.7                         |
| Aug               | 87.9           | 108.9                          | 77.4                  | 122.2       | 79.7                          |
| Sep               | 113.9          | 123.7                          | 101.4                 | 131.5       | 112.8                         |
| Oct               | 124.8          | 137.7                          | 108.9                 | 132.4       | 124.4                         |
| Nov               | 115.4          | 127.4                          | 96.4                  | 133.0       | 114.0                         |
| Dec               | 109.7          | 126.4                          | 94.4                  | 151.9       | 104.8                         |
| 1997 Jan          | 109.9          | 114.6                          | 90.3                  | 122.5       | 105.3                         |
| Feb               | 111.3          | 112.6                          | 98.4                  | 110.7       | 107.6                         |
| Mar               | 118.2          | 123.1                          | 106.0                 | 121.1       | 113.0                         |
| Apr               | 120.6          | 124.1                          | 106.4                 | 119.5       | 115.6                         |
| May               | 113.5          | 120.7                          | 101.5                 | 111.8       | 108.3                         |
| <b>Unit value</b> |                |                                |                       |             |                               |
| 1992              | 103.0          | 102.4                          | 92.4                  | 91.2        | 104.1                         |
| 1993              | 106.5          | 101.1                          | 92.6                  | 90.8        | 108.7                         |
| 1994              | 110.0          | 103.0                          | 102.6                 | 85.9        | 112.6                         |
| 1995              | 116.5          | 106.3                          | 114.1                 | 88.0        | 119.7                         |
| 1996              | 118.0          | 108.0                          | 106.2                 | 103.5       | 121.0                         |
| 1996 May          | 118.1          | 110.6                          | 106.8                 | 101.3       | 120.9                         |
| Jun               | 118.0          | 109.8                          | 105.4                 | 97.0        | 121.1                         |
| Jul               | 117.1          | 107.5                          | 105.8                 | 98.4        | 120.2                         |
| Aug               | 117.7          | 105.8                          | 104.9                 | 100.4       | 121.0                         |
| Sep               | 118.0          | 106.0                          | 105.8                 | 106.8       | 121.1                         |
| Oct               | 117.2          | 106.4                          | 106.1                 | 116.7       | 119.7                         |
| Nov               | 117.5          | 105.8                          | 106.0                 | 115.4       | 120.2                         |
| Dec               | 118.1          | 106.2                          | 106.2                 | 115.9       | 120.7                         |
| 1997 Jan          | 120.1          | 107.5                          | 108.1                 | 119.4       | 122.8                         |
| Feb               | 120.5          | 107.3                          | 109.8                 | 117.8       | 123.3                         |
| Mar               | 120.2          | 108.6                          | 108.6                 | 110.2       | 123.2                         |
| Apr               | 120.2          | 109.3                          | 109.8                 | 105.8       | 123.3                         |
| May               | 120.8          | 110.1                          | 112.1                 | 108.9       | 123.5                         |

Source : TREND  
Estimated data : Greece for April to May 1997; Ireland for May 1997.



## European Union and world trade



**TRADE BALANCE**
*Value (Bn ECU)*

| Period   | Main exporters and importers in 1996 |        |       |              |            |       |                |           |            |                  |          |          |        |
|----------|--------------------------------------|--------|-------|--------------|------------|-------|----------------|-----------|------------|------------------|----------|----------|--------|
|          | EU<br>(Extra-EU)                     | USA    | Japan | Hong<br>Kong | Canada (*) | China | South<br>Korea | Singapore | Mexico (*) | Switzer-<br>land | Malaysia | Thailand | Russia |
| 1992     | -51.4                                | -81.1  | 82.5  | -3.0         | 6.6        | 2.8   | -3.1           | -6.7      | -12.3      | -0.1             | 0.6      | -6.3     | 3.9    |
| 1993     | 1.2                                  | -115.0 | 103.3 | -3.1         | 5.0        | -10.2 | 0.7            | -9.7      | -11.6      | 1.7              | 1.3      | -7.6     | 14.8   |
| 1994     | 5.1                                  | -148.7 | 101.8 | -8.7         | 8.2        | 4.4   | -5.3           | -4.8      | -13.5      | 2.0              | -0.7     | -7.3     | 20.6   |
| 1995     | 27.4                                 | -143.3 | 81.9  | -14.7        | 20.6       | 12.9  | -7.5           | -4.7      | 5.6        | 1.0              | -3.0     | -10.7    | 23.8   |
| 1996     | 43.1                                 | -153.4 | 48.6  | -14.2        | 23.7       | 9.7   | -15.6          | -5.0      | 6.3        | 1.0              | -0.8     | -13.8    | 30.0   |
| 1996 May | 3.3                                  | -12.4  | 1.7   | -1.3         | 2.6        | 0.1   | -1.1           | -0.0      | 0.7        | 0.1              | 0.1      | -1.1     | 2.7    |
| Jun      | 4.1                                  | -11.5  | 5.4   | -1.6         | 2.6        | 1.1   | -0.2           | -0.8      | 0.8        | 0.2              | 0.2      | -1.1     | 2.0    |
| Jul      | 7.6                                  | -17.2  | 3.6   | -0.7         | 1.8        | 0.9   | -2.2           | -0.2      | 0.3        | 0.0              | -0.2     | -1.4     | 2.5    |
| Aug      | 4.5                                  | -14.8  | 2.5   | -0.7         | 2.4        | 2.3   | -2.5           | -0.3      | 0.3        | 0.1              | 0.2      | -1.1     | 2.2    |
| Sep      | 1.2                                  | -15.6  | 5.6   | -0.5         | 2.2        | 2.5   | -1.0           | 0.0       | 0.5        | 0.2              | 0.2      | -0.8     | 2.3    |
| Oct      | 7.7                                  | -15.9  | 3.3   | -0.9         | 1.4        | 3.1   | -1.3           | -0.5      | 0.2        | 0.2              | -0.2     | -1.1     | 3.4    |
| Nov      | 6.3                                  | -12.0  | 4.7   | -1.3         | 1.6        | 1.6   | -1.5           | -0.4      | 0.2        | 0.5              | -0.2     | -0.7     | 3.2    |
| Dec      | 5.8                                  | -12.3  | 6.2   | -1.5         | 2.4        | -1.4  | -1.1           | -0.6      | 0.4        | 0.0              | 0.3      | -0.5     | 3.4    |
| 1997 Jan | -2.4                                 | -15.5  | 0.0   | -1.3         | 2.0        | 4.7   | -1.2           | -0.4      | 0.7        | -0.3             | -0.0     | -1.0     | 2.0    |
| Feb      | 3.1                                  | -11.9  | 4.8   | -1.5         | 1.6        | 4.1   | -1.7           | -1.7      | 0.6        | 0.0              | 0.1      | -1.5     | 1.4    |
| Mar      | 4.0                                  | -10.1  | 5.8   | -2.6         | 1.9        | 1.9   | -0.4           | -1.9      | 0.9        | 0.0              | 0.6      | -0.7     | 2.2    |
| Apr      | 3.2                                  | -12.9  | 5.7   | -2.1         | 0.7        | 2.4   | -1.4           | -1.5      | 0.7        | -0.3             | -0.7     | -1.3     | 1.4    |
| May      | :                                    | -13.8  | 5.4   | -2.0         | 1.4        | 1.1   | -1.0           | -1.7      | 1.1        | 0.1              | 0.1      | -0.8     | 2.4    |

*Value (Bn ECU)*

| Period   | Main exporters and importers in 1996 |        |           |                 |        |       |        |                     |        |                            |             |        |                          |
|----------|--------------------------------------|--------|-----------|-----------------|--------|-------|--------|---------------------|--------|----------------------------|-------------|--------|--------------------------|
|          | Australia<br>(*)                     | Brazil | Indonesia | Saudi<br>Arabia | Norway | India | Turkey | South<br>Africa (*) | Poland | United<br>Arab<br>Emirates | Philippines | Israel | Czech<br>Republic<br>(*) |
| 1992     | 1.3                                  | 12.7   | 5.2       | 13.1            | 7.1    | -3.6  | -7.5   | 4.0                 | -1.6   | 3.8                        | -3.6        | -4.5   | :                        |
| 1993     | 0.1                                  | 9.1    | 7.3       | 12.1            | 6.9    | -0.8  | -12.0  | 5.3                 | -4.0   | 1.5                        | -5.4        | -5.1   | -0.9                     |
| 1994     | -2.2                                 | 8.9    | 6.6       | 16.2            | 6.1    | -1.1  | -4.3   | 3.0                 | -3.6   | 0.6                        | -7.7        | -6.1   | -0.6                     |
| 1995     | -3.4                                 | -2.2   | 2.9       | 17.2            | 6.5    | -3.0  | -10.8  | 1.1                 | -4.7   | -2.8                       | -8.3        | -7.0   | -2.9                     |
| 1996     | -0.9                                 | -8.8   | 4.3       | 23.6            | 11.6   | -5.0  | -15.2  | 4.2                 | -10.0  | -1.7                       | -8.8        | -7.6   | -4.7                     |
| 1996 May | 0.0                                  | -0.3   | 0.3       | 2.2             | 0.9    | -0.5  | -1.6   | 0.7                 | -0.8   | -0.2                       | -1.0        | -0.6   | -0.4                     |
| Jun      | 0.3                                  | -0.6   | 0.1       | 1.7             | 0.7    | -0.2  | -1.3   | 0.3                 | -0.9   | -0.4                       | -0.9        | -0.7   | -0.4                     |
| Jul      | -0.2                                 | -0.7   | 0.4       | 1.6             | 0.8    | -0.6  | -1.5   | 0.5                 | -1.0   | -0.3                       | -1.0        | -0.6   | -0.5                     |
| Aug      | -0.2                                 | -0.8   | 0.7       | 1.9             | 1.1    | -0.4  | -1.2   | 0.5                 | -0.7   | 0.2                        | -0.9        | -0.8   | -0.4                     |
| Sep      | -0.0                                 | -1.0   | 0.4       | 2.0             | 1.0    | -0.5  | -1.0   | 0.5                 | -0.9   | -0.1                       | -0.9        | -0.5   | -0.3                     |
| Oct      | -0.3                                 | -1.1   | 0.5       | 2.2             | 1.0    | -0.7  | -1.1   | 0.4                 | -1.0   | -0.2                       | -0.9        | -0.6   | -0.4                     |
| Nov      | -0.2                                 | -1.1   | 0.6       | 2.1             | 1.4    | -0.7  | -1.3   | 0.6                 | -1.1   | -0.1                       | -0.8        | -0.4   | -0.5                     |
| Dec      | 0.0                                  | -1.5   | -0.1      | 2.2             | 1.0    | -0.7  | -1.7   | 0.4                 | -1.1   | 0.3                        | -0.2        | -0.7   | -0.5                     |
| 1997 Jan | -0.3                                 | -0.6   | 0.8       | 2.0             | 1.5    | -0.0  | -1.1   | 1.0                 | -1.1   | 0.3                        | -1.1        | -0.5   | -0.4                     |
| Feb      | 0.3                                  | -1.1   | 0.3       | 2.0             | 1.1    | -0.0  | -1.3   | 0.5                 | -1.1   | 0.1                        | -1.0        | -0.6   | -0.5                     |
| Mar      | 0.5                                  | -0.9   | -0.1      | 1.6             | 1.2    | 0.0   | -1.5   | -4.5                | -1.1   | -0.3                       | -1.2        | -0.8   | -0.5                     |
| Apr      | 0.2                                  | -0.5   | 0.1       | 2.4             | 0.9    | 0.1   | -1.9   | 2.8                 | -1.3   | -0.1                       | -1.4        | -0.8   | -0.5                     |
| May      | 0.4                                  | -0.9   | 0.0       | 2.0             | 1.0    | -0.4  | -2.1   | 1.0                 | -1.0   | -0.5                       | -1.2        | -0.6   | -0.4                     |

Sources IMF except EU (Eurostat)

(\*) Imports F.O.B.

## EXPORTS

Value (Bn ECU)

| Period   | Main exporters in 1996 |                  |       |       |        |              |       |                |           |        |        |                  |          |
|----------|------------------------|------------------|-------|-------|--------|--------------|-------|----------------|-----------|--------|--------|------------------|----------|
|          | World <sup>(1)</sup>   | EU<br>(Extra-EU) | USA   | Japan | Canada | Hong<br>Kong | China | South<br>Korea | Singapore | Mexico | Russia | Switzer-<br>land | Malaysia |
| 1992     | 2 055.3                | 411.4            | 344.6 | 261.8 | 102.8  | 92.1         | 65.9  | 59.0           | 48.9      | 35.6   | 30.6   | 50.5             | 31.4     |
| 1993     | 2 375.8                | 471.4            | 397.4 | 309.6 | 120.2  | 115.3        | 78.2  | 69.8           | 63.3      | 44.2   | 37.6   | 53.6             | 40.2     |
| 1994     | 2 669.3                | 523.6            | 430.8 | 332.2 | 135.6  | 127.3        | 101.6 | 80.7           | 81.5      | 52.2   | 53.0   | 59.2             | 49.4     |
| 1995     | 2 857.8                | 572.2            | 446.1 | 338.7 | 145.4  | 132.7        | 113.8 | 95.8           | 90.4      | 60.9   | 59.3   | 62.2             | 56.4     |
| 1996     | 3 104.4                | 623.9            | 490.6 | 323.9 | 157.6  | 142.2        | 119.0 | 102.8          | 98.5      | 76.2   | 64.1   | 62.6             | 61.6     |
| 1996 May | 263.1                  | 52.9             | 42.9  | 25.7  | 14.0   | 12.2         | 9.7   | 9.1            | 8.4       | 6.6    | 5.8    | 5.3              | 5.5      |
| Jun      | 254.6                  | 51.0             | 41.4  | 26.9  | 13.7   | 11.2         | 9.8   | 9.1            | 8.0       | 6.2    | 5.1    | 5.2              | 5.2      |
| Jul      | 260.7                  | 56.4             | 37.5  | 27.5  | 11.8   | 13.4         | 9.8   | 8.0            | 8.4       | 6.3    | 5.6    | 5.5              | 5.0      |
| Aug      | 247.7                  | 46.4             | 39.8  | 25.0  | 13.1   | 12.6         | 11.0  | 7.6            | 7.8       | 6.1    | 5.1    | 4.2              | 5.4      |
| Sep      | 256.5                  | 49.8             | 39.7  | 27.8  | 13.8   | 12.8         | 10.6  | 7.9            | 8.3       | 6.6    | 5.2    | 5.4              | 5.2      |
| Oct      | 283.7                  | 60.7             | 44.5  | 28.0  | 13.8   | 13.3         | 12.1  | 9.4            | 8.8       | 7.4    | 5.9    | 5.8              | 5.4      |
| Nov      | 269.1                  | 57.1             | 42.5  | 27.7  | 13.7   | 12.0         | 10.7  | 8.9            | 8.6       | 6.6    | 5.5    | 5.5              | 5.1      |
| Dec      | 283.6                  | 54.1             | 42.8  | 29.3  | 12.9   | 12.0         | 14.7  | 9.8            | 8.3       | 6.8    | 6.0    | 4.8              | 5.4      |
| 1997 Jan | 266.9                  | 49.7             | 41.6  | 24.7  | 14.6   | 12.7         | 16.5  | 8.3            | 8.8       | 6.0    | 5.7    | 4.8              | 5.5      |
| Feb      | 269.3                  | 51.9             | 45.7  | 27.8  | 14.7   | 9.8          | 14.3  | 8.2            | 6.4       | 6.5    | 5.9    | 5.1              | 4.7      |
| Mar      | 300.1                  | 56.1             | 52.8  | 32.2  | 15.8   | 11.8         | 15.3  | 10.0           | 7.8       | 7.1    | 6.8    | 5.2              | 6.6      |
| Apr      | 307.5                  | 61.1             | 51.4  | 30.8  | 15.8   | 13.6         | 17.0  | 9.7            | 7.9       | 7.2    | 6.4    | 5.9              | 5.5      |
| May      | :                      | :                | 50.6  | 30.0  | 15.8   | 13.1         | 16.9  | 10.3           | 7.8       | 7.2    | 6.5    | 5.2              | 6.0      |

## Share (%), excluding Intra-EU

|      |       |      |      |      |     |     |     |     |     |     |     |     |     |
|------|-------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1992 | 100.0 | 20.0 | 16.8 | 12.7 | 5.0 | 4.5 | 3.2 | 2.9 | 2.4 | 1.7 | 1.5 | 2.5 | 1.5 |
| 1993 | 100.0 | 19.8 | 16.7 | 13.0 | 5.1 | 4.9 | 3.3 | 2.9 | 2.7 | 1.9 | 1.6 | 2.3 | 1.7 |
| 1994 | 100.0 | 19.6 | 16.1 | 12.4 | 5.1 | 4.8 | 3.8 | 3.0 | 3.1 | 2.0 | 2.0 | 2.2 | 1.9 |
| 1995 | 100.0 | 20.0 | 15.6 | 11.9 | 5.1 | 4.6 | 4.0 | 3.4 | 3.2 | 2.1 | 2.1 | 2.2 | 2.0 |
| 1996 | 100.0 | 20.1 | 15.8 | 10.4 | 5.1 | 4.6 | 3.8 | 3.3 | 3.2 | 2.5 | 2.1 | 2.0 | 2.0 |

Value (Bn ECU)

| Period   | Main exporters in 1996 |                 |          |        |        |           |                 |       |                            |        |           |           |        |
|----------|------------------------|-----------------|----------|--------|--------|-----------|-----------------|-------|----------------------------|--------|-----------|-----------|--------|
|          | Australia              | Saudi<br>Arabia | Thailand | Norway | Brazil | Indonesia | South<br>Africa | India | United<br>Arab<br>Emirates | Poland | Argentina | Venezuela | Turkey |
| 1992     | 32.7                   | 38.7            | 25.0     | 27.1   | 28.5   | 26.2      | 18.2            | 14.3  | 17.2                       | 10.2   | 9.4       | 10.8      | 11.3   |
| 1993     | 36.3                   | 36.2            | 31.7     | 26.3   | 33.1   | 31.4      | 20.8            | 17.3  | 18.2                       | 12.1   | 11.2      | 12.5      | 13.1   |
| 1994     | 39.9                   | 35.8            | 38.4     | 28.9   | 36.7   | 32.2      | 21.4            | 20.3  | 18.2                       | 14.5   | 13.9      | 14.4      | 15.3   |
| 1995     | 40.5                   | 38.2            | 43.1     | 31.4   | 35.6   | 33.6      | 21.6            | 23.3  | 18.7                       | 17.5   | 15.6      | 14.9      | 16.6   |
| 1996     | 47.6                   | 45.5            | 43.9     | 38.3   | 37.6   | 37.3      | 27.5            | 25.5  | 22.1                       | 19.2   | 18.7      | 18.4      | 18.3   |
| 1996 May | 4.3                    | 3.9             | 4.1      | 3.1    | 3.5    | 3.1       | 2.4             | 2.1   | 1.7                        | 1.6    | 1.9       | 1.7       | 1.4    |
| Jun      | 4.0                    | 3.4             | 3.5      | 3.0    | 3.4    | 3.3       | 2.2             | 2.1   | 1.6                        | 1.5    | 1.9       | 1.5       | 1.4    |
| Jul      | 4.0                    | 3.7             | 3.5      | 2.9    | 3.5    | 3.2       | 2.4             | 2.0   | 1.8                        | 1.6    | 1.9       | 1.6       | 1.5    |
| Aug      | 4.0                    | 3.7             | 3.7      | 3.1    | 3.4    | 3.4       | 2.1             | 2.0   | 1.9                        | 1.4    | 1.8       | 1.5       | 1.5    |
| Sep      | 3.9                    | 3.7             | 3.6      | 3.3    | 3.2    | 3.1       | 2.2             | 2.0   | 1.8                        | 1.6    | 1.3       | 1.7       | 1.5    |
| Oct      | 4.3                    | 4.2             | 3.7      | 3.6    | 3.3    | 3.4       | 2.3             | 2.1   | 2.0                        | 1.8    | 1.6       | 1.7       | 1.7    |
| Nov      | 4.0                    | 4.2             | 3.8      | 3.7    | 3.1    | 3.3       | 2.2             | 1.9   | 2.1                        | 1.6    | 1.3       | 1.6       | 1.7    |
| Dec      | 4.3                    | 4.6             | 3.7      | 3.4    | 3.0    | 3.2       | 2.0             | 2.2   | 2.3                        | 2.2    | 1.6       | 1.8       | 1.9    |
| 1997 Jan | 3.8                    | 4.5             | 4.1      | 3.8    | 3.0    | 3.4       | 2.6             | 2.8   | 2.4                        | 1.6    | 1.5       | 1.8       | 1.9    |
| Feb      | 4.3                    | 4.5             | 4.2      | 3.4    | 2.7    | 3.1       | 2.4             | 2.6   | 2.2                        | 1.6    | 1.6       | 0.7       | 1.7    |
| Mar      | 4.6                    | 4.3             | 4.7      | 3.4    | 3.3    | 3.4       | 1.8             | 3.1   | 2.2                        | 1.8    | 1.5       | 1.6       | 2.0    |
| Apr      | 4.5                    | 4.8             | 4.3      | 3.7    | 4.0    | 3.5       | 4.7             | 3.0   | 2.5                        | 1.8    | 2.0       | 1.7       | 2.0    |
| May      | 4.7                    | 4.6             | 4.6      | 3.3    | 4.1    | 3.6       | 2.9             | 2.6   | 2.1                        | 1.8    | 2.3       | 1.9       | 1.8    |

## Share (%), excluding Intra-EU

|      |     |     |     |     |     |     |     |     |     |     |     |     |     |
|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1992 | 1.6 | 1.9 | 1.2 | 1.3 | 1.4 | 1.3 | 0.9 | 0.7 | 0.8 | 0.5 | 0.5 | 0.5 | 0.5 |
| 1993 | 1.5 | 1.5 | 1.3 | 1.1 | 1.4 | 1.3 | 0.9 | 0.7 | 0.8 | 0.5 | 0.5 | 0.5 | 0.6 |
| 1994 | 1.5 | 1.3 | 1.4 | 1.1 | 1.4 | 1.2 | 0.8 | 0.8 | 0.7 | 0.5 | 0.5 | 0.5 | 0.6 |
| 1995 | 1.4 | 1.3 | 1.5 | 1.1 | 1.2 | 1.2 | 0.8 | 0.8 | 0.7 | 0.6 | 0.5 | 0.5 | 0.6 |
| 1996 | 1.5 | 1.5 | 1.4 | 1.2 | 1.2 | 1.2 | 0.9 | 0.8 | 0.7 | 0.6 | 0.6 | 0.6 | 0.6 |

(1) Excluding intra-EU

Sources IMF except EU (Eurostat)

**IMPORTS**
*Value (Bn ECU)*

| Period   | Main importers in 1996 |                  |       |       |              |                       |                |       |           |                       |          |                  |          |
|----------|------------------------|------------------|-------|-------|--------------|-----------------------|----------------|-------|-----------|-----------------------|----------|------------------|----------|
|          | World <sup>(1)</sup>   | EU<br>(Extra-EU) | USA   | Japan | Hong<br>Kong | Canada <sup>(*)</sup> | South<br>Korea | China | Singapore | Mexico <sup>(*)</sup> | Malaysia | Switzer-<br>land | Thailand |
| 1992     | 2 153.9                | 462.8            | 425.7 | 179.3 | 95.1         | 96.2                  | 62.1           | 63.0  | 55.6      | 47.9                  | 30.8     | 50.6             | 31.3     |
| 1993     | 2 458.7                | 470.2            | 512.4 | 206.3 | 118.4        | 115.2                 | 69.1           | 88.4  | 72.9      | 55.8                  | 39.0     | 51.8             | 39.3     |
| 1994     | 2 764.0                | 518.5            | 579.5 | 230.4 | 136.0        | 127.4                 | 86.0           | 97.2  | 86.3      | 65.7                  | 50.1     | 57.2             | 45.7     |
| 1995     | 2 961.1                | 544.8            | 589.4 | 256.8 | 147.4        | 124.8                 | 103.3          | 101.0 | 95.1      | 55.3                  | 59.3     | 61.2             | 53.8     |
| 1996     | 3 256.5                | 580.8            | 644.1 | 275.3 | 156.4        | 133.9                 | 118.4          | 109.3 | 103.6     | 69.9                  | 62.4     | 61.6             | 57.7     |
| 1996 May | 274.6                  | 49.7             | 55.3  | 24.0  | 13.5         | 11.4                  | 10.2           | 9.6   | 8.5       | 5.9                   | 5.4      | 5.3              | 5.2      |
| Jun      | 264.2                  | 46.8             | 52.8  | 21.5  | 12.8         | 11.2                  | 9.3            | 8.7   | 8.8       | 5.4                   | 5.0      | 5.0              | 4.6      |
| Jul      | 275.8                  | 48.8             | 54.7  | 24.0  | 14.1         | 10.1                  | 10.1           | 8.9   | 8.6       | 6.0                   | 5.2      | 5.5              | 4.9      |
| Aug      | 260.8                  | 41.9             | 54.6  | 22.4  | 13.3         | 10.6                  | 10.1           | 8.7   | 8.2       | 5.9                   | 5.2      | 4.2              | 4.9      |
| Sep      | 266.9                  | 48.6             | 55.3  | 22.2  | 13.3         | 11.6                  | 9.0            | 8.1   | 8.3       | 6.1                   | 5.0      | 5.2              | 4.4      |
| Oct      | 297.2                  | 53.0             | 60.4  | 24.7  | 14.2         | 12.4                  | 10.7           | 9.0   | 9.3       | 7.2                   | 5.6      | 5.6              | 4.8      |
| Nov      | 277.6                  | 50.8             | 54.5  | 23.0  | 13.3         | 12.0                  | 10.5           | 9.1   | 9.0       | 6.5                   | 5.3      | 5.0              | 4.6      |
| Dec      | 291.6                  | 48.3             | 55.1  | 23.1  | 13.6         | 10.5                  | 10.9           | 16.0  | 8.9       | 6.4                   | 5.1      | 4.7              | 4.2      |
| 1997 Jan | 297.7                  | 52.0             | 57.2  | 24.7  | 14.0         | 12.6                  | 9.6            | 11.9  | 9.2       | 5.3                   | 5.6      | 5.1              | 5.1      |
| Feb      | 290.4                  | 48.8             | 57.6  | 23.0  | 11.3         | 13.1                  | 9.9            | 10.1  | 8.1       | 5.9                   | 4.5      | 5.1              | 5.7      |
| Mar      | 330.7                  | 52.1             | 63.0  | 26.4  | 14.4         | 13.9                  | 10.5           | 13.4  | 9.7       | 6.2                   | 5.9      | 5.2              | 5.4      |
| Apr      | 334.5                  | 57.9             | 64.3  | 25.2  | 15.7         | 15.1                  | 11.1           | 14.7  | 9.4       | 6.5                   | 6.2      | 6.2              | 5.5      |
| May      | :                      | :                | 64.4  | 24.6  | 15.1         | 14.4                  | 11.3           | 15.8  | 9.5       | 6.1                   | 5.9      | 5.1              | 5.4      |

| Share (%), excluding Intra-EU |       |      |      |     |     |     |     |     |     |     |     |     |     |
|-------------------------------|-------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1992                          | 100.0 | 21.5 | 19.8 | 8.3 | 4.4 | 4.5 | 2.9 | 2.9 | 2.6 | 2.2 | 1.4 | 2.4 | 1.5 |
| 1993                          | 100.0 | 19.1 | 20.8 | 8.4 | 4.8 | 4.7 | 2.8 | 3.6 | 3.0 | 2.3 | 1.6 | 2.1 | 1.6 |
| 1994                          | 100.0 | 18.8 | 21.0 | 8.3 | 4.9 | 4.6 | 3.1 | 3.5 | 3.1 | 2.4 | 1.8 | 2.1 | 1.7 |
| 1995                          | 100.0 | 18.4 | 19.9 | 8.7 | 5.0 | 4.2 | 3.5 | 3.4 | 3.2 | 1.9 | 2.0 | 2.1 | 1.8 |
| 1996                          | 100.0 | 17.8 | 19.8 | 8.5 | 4.8 | 4.1 | 3.6 | 3.4 | 3.2 | 2.1 | 1.9 | 1.9 | 1.8 |

*Value (Bn ECU)*

| Period   | Main importers in 1996      |        |        |        |           |       |        |        |             |                            |        |                                |                                     |
|----------|-----------------------------|--------|--------|--------|-----------|-------|--------|--------|-------------|----------------------------|--------|--------------------------------|-------------------------------------|
|          | Australia<br><sup>(*)</sup> | Brazil | Russia | Turkey | Indonesia | India | Poland | Norway | Philippines | United<br>Arab<br>Emirates | Israel | South<br>Africa <sup>(*)</sup> | Czech<br>Republic<br><sup>(*)</sup> |
| 1992     | 31.4                        | 15.8   | 26.8   | 18.8   | 21.0      | 17.9  | 11.7   | 19.9   | 11.2        | 13.4                       | 14.6   | 14.2                           | :                                   |
| 1993     | 36.3                        | 24.1   | 22.8   | 25.1   | 24.2      | 18.1  | 16.1   | 19.4   | 15.1        | 16.7                       | 17.4   | 15.4                           | 10.7                                |
| 1994     | 42.1                        | 27.8   | 32.5   | 19.6   | 25.5      | 21.4  | 18.1   | 22.7   | 18.9        | 17.7                       | 19.9   | 18.4                           | 12.4                                |
| 1995     | 43.9                        | 37.8   | 35.5   | 27.3   | 30.8      | 26.3  | 22.2   | 24.9   | 21.6        | 21.5                       | 21.6   | 20.5                           | 15.9                                |
| 1996     | 48.4                        | 46.4   | 34.1   | 33.4   | 33.0      | 30.5  | 29.2   | 26.7   | 25.0        | 23.7                       | 23.6   | 23.2                           | 21.9                                |
| 1996 May | 4.3                         | 3.8    | 3.1    | 3.0    | 2.7       | 2.6   | 2.4    | 2.1    | 2.3         | 2.0                        | 2.0    | 1.7                            | 1.9                                 |
| Jun      | 3.7                         | 4.0    | 3.1    | 2.7    | 3.2       | 2.3   | 2.4    | 2.3    | 2.3         | 2.0                        | 2.0    | 1.9                            | 1.8                                 |
| Jul      | 4.2                         | 4.2    | 3.1    | 3.0    | 2.8       | 2.7   | 2.6    | 2.1    | 2.4         | 2.1                        | 2.0    | 2.0                            | 1.9                                 |
| Aug      | 4.1                         | 4.2    | 2.9    | 2.7    | 2.7       | 2.4   | 2.1    | 2.1    | 2.3         | 1.8                        | 1.8    | 1.7                            | 1.7                                 |
| Sep      | 3.9                         | 4.2    | 2.9    | 2.5    | 2.7       | 2.5   | 2.5    | 2.2    | 2.4         | 1.9                        | 1.8    | 1.7                            | 1.8                                 |
| Oct      | 4.6                         | 4.5    | 2.5    | 2.8    | 3.0       | 2.8   | 2.7    | 2.6    | 2.4         | 2.2                        | 2.1    | 1.8                            | 2.0                                 |
| Nov      | 4.1                         | 4.1    | 2.4    | 3.0    | 2.7       | 2.7   | 2.7    | 2.3    | 2.2         | 2.2                        | 1.8    | 1.6                            | 2.1                                 |
| Dec      | 4.3                         | 4.5    | 2.6    | 3.6    | 3.3       | 2.9   | 3.2    | 2.4    | 2.4         | 1.9                        | 2.1    | 1.6                            | 1.9                                 |
| 1997 Jan | 4.1                         | 3.6    | 3.7    | 3.0    | 2.6       | 2.8   | 2.6    | 2.3    | 2.7         | 2.1                        | 2.0    | 1.6                            | 1.8                                 |
| Feb      | 4.0                         | 3.8    | 4.4    | 3.0    | 2.8       | 2.6   | 2.7    | 2.3    | 2.7         | 2.1                        | 2.1    | 1.8                            | 1.9                                 |
| Mar      | 4.1                         | 4.2    | 4.7    | 3.4    | 3.5       | 3.1   | 2.9    | 2.3    | 3.0         | 2.6                        | 2.3    | 6.3                            | 2.1                                 |
| Apr      | 4.3                         | 4.5    | 5.0    | 3.9    | 3.4       | 2.9   | 3.1    | 2.7    | 3.2         | 2.6                        | 2.2    | 1.9                            | 2.2                                 |
| May      | 4.4                         | 4.9    | 4.1    | 3.9    | 3.6       | 3.0   | 2.8    | 2.3    | 3.0         | 2.6                        | 2.1    | 2.0                            | 2.1                                 |

| Share (%), excluding Intra-EU |     |     |     |     |     |     |     |     |     |     |     |     |     |
|-------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1992                          | 1.5 | 0.7 | 1.2 | 0.9 | 1.0 | 0.8 | 0.5 | 0.9 | 0.5 | 0.6 | 0.7 | 0.7 | :   |
| 1993                          | 1.5 | 1.0 | 0.9 | 1.0 | 1.0 | 0.7 | 0.7 | 0.8 | 0.6 | 0.7 | 0.7 | 0.6 | 0.4 |
| 1994                          | 1.5 | 1.0 | 1.2 | 0.7 | 0.9 | 0.8 | 0.7 | 0.8 | 0.7 | 0.6 | 0.7 | 0.7 | 0.4 |
| 1995                          | 1.5 | 1.3 | 1.2 | 0.9 | 1.0 | 0.9 | 0.8 | 0.8 | 0.7 | 0.7 | 0.7 | 0.7 | 0.5 |
| 1996                          | 1.5 | 1.4 | 1.0 | 1.0 | 1.0 | 0.9 | 0.9 | 0.8 | 0.8 | 0.7 | 0.7 | 0.7 | 0.7 |

(1) Excluding intra-EU

Sources IMF except EU (Eurostat)

(\*) Imports F.O.B.

1996

Value (Bn ECU)

| Reporter<br><br>Main world exporters<br>and importers | Partner      |                     |      |       |      |       |      |                  |      |
|---|--------------|---------------------|------|-------|------|-------|------|------------------|------|
|   | World<br>(1) | EU<br>(Extra-EUR15) |      | USA   |      | Japan |      | EU + USA + Japan |      |
|   | Value        | Value               | %    | Value | %    | Value | %    | Value            | Σ %  |
| <b>EXPORTS</b>  |              |                     |      |       |      |       |      |                  |      |
| World (1)   | 3 104.4      | 465.9               | 15.0 | 627.0 | 20.2 | 249.0 | 8.0  | 1 341.9          | 43.2 |
| EU  | 623.9        |                     |      | 114.3 | 18.3 | 35.6  | 5.7  | 150.0            | 24.0 |
| Norway  | 38.3         | 29.5                | 77.0 | 2.9   | 7.5  | 0.7   | 1.9  | 33.1             | 86.3 |
| Switzerland   | 62.6         | 38.0                | 60.6 | 5.9   | 9.3  | 2.6   | 4.2  | 46.4             | 74.1 |
| Turkey  | 18.3         | 9.1                 | 49.6 | 1.3   | 7.1  | 0.1   | 0.7  | 10.5             | 57.4 |
| Poland  | 19.2         | 12.8                | 66.5 | 0.4   | 2.3  | 0.0   | 0.2  | 13.3             | 69.0 |
| Russia  | 64.1         | 21.2                | 33.1 | 3.6   | 5.6  | 2.3   | 3.5  | 27.1             | 42.3 |
| South Africa  | 27.5         | 6.8                 | 24.6 | 1.7   | 6.4  | 2.0   | 7.4  | 10.5             | 38.4 |
| USA   | 490.6        | 100.4               | 20.5 |       |      | 53.2  | 10.8 | 153.6            | 31.3 |
| Canada  | 157.6        | 8.5                 | 5.4  | 129.8 | 82.3 | 5.9   | 3.7  | 144.1            | 91.4 |
| Mexico  | 76.2         | 3.6                 | 4.7  | 63.5  | 83.4 | 1.1   | 1.4  | 68.2             | 89.5 |
| Brazil  | 37.6         | 10.3                | 27.5 | 7.3   | 19.5 | 2.4   | 6.4  | 20.1             | 53.4 |
| Argentina   | 18.7         | 3.6                 | 19.2 | 1.6   | 8.3  | 0.4   | 2.2  | 5.6              | 29.6 |
| Iran  | 17.3         | 5.0                 | 28.8 | 0.0   | 0.0  | 2.3   | 13.5 | 7.3              | 42.3 |
| Israel  | 16.0         | 5.2                 | 32.3 | 4.9   | 30.8 | 1.0   | 6.0  | 11.1             | 69.1 |
| Saudi Arabia  | 45.5         | 8.2                 | 18.1 | 6.8   | 14.9 | 7.6   | 16.8 | 22.6             | 49.7 |
| United Arab Emirates                                  | 22.1         | 0.9                 | 4.1  | 0.4   | 1.7  | 8.2   | 37.3 | 9.5              | 43.1 |
| India   | 25.5         | 6.7                 | 26.2 | 4.9   | 19.1 | 1.6   | 6.4  | 13.2             | 51.8 |
| Philippines   | 16.2         | 2.6                 | 15.9 | 5.5   | 33.9 | 2.9   | 17.9 | 11.0             | 67.7 |
| China   | 119.0        | 15.6                | 13.1 | 21.1  | 17.7 | 24.3  | 20.4 | 61.0             | 51.3 |
| Indonesia   | 37.3         | 6.0                 | 16.1 | 6.0   | 16.0 | 10.9  | 29.2 | 22.9             | 61.3 |
| Thailand  | 43.9         | 7.0                 | 16.0 | 7.9   | 18.0 | 7.4   | 16.8 | 22.3             | 50.8 |
| Malaysia  | 61.6         | 8.4                 | 13.7 | 11.2  | 18.2 | 8.3   | 13.4 | 27.9             | 45.3 |
| Singapore   | 98.5         | 12.8                | 13.0 | 18.2  | 18.4 | 8.1   | 8.2  | 39.1             | 39.6 |
| South Korea   | 102.8        | 11.1                | 10.8 | 17.1  | 16.7 | 12.6  | 12.3 | 40.8             | 39.7 |
| Japan   | 323.9        | 49.7                | 15.4 | 89.1  | 27.5 |       |      | 138.9            | 42.9 |
| Hong Kong   | 142.2        | 21.2                | 14.9 | 30.2  | 21.3 | 9.3   | 6.6  | 60.7             | 42.7 |
| Australia   | 47.6         | 5.2                 | 10.9 | 3.0   | 6.4  | 9.5   | 19.9 | 17.7             | 37.2 |
| <b>IMPORTS</b>  |              |                     |      |       |      |       |      |                  |      |
| World (1)   | 3 256.5      | 531.5               | 16.3 | 552.3 | 17.0 | 359.5 | 11.0 | 1 443.3          | 44.3 |
| EU  | 580.8        |                     |      | 112.6 | 19.4 | 52.5  | 9.0  | 165.1            | 28.4 |
| Norway  | 26.7         | 19.1                | 71.5 | 1.8   | 6.6  | 1.0   | 3.9  | 21.9             | 82.0 |
| Switzerland   | 61.6         | 48.7                | 79.1 | 4.4   | 7.1  | 1.7   | 2.7  | 54.7             | 88.9 |
| Turkey  | 33.4         | 17.6                | 52.6 | 2.5   | 7.5  | 1.1   | 3.3  | 21.2             | 63.4 |
| Poland  | 29.2         | 18.7                | 63.9 | 1.3   | 4.4  | 0.5   | 1.6  | 20.5             | 70.0 |
| Russia  | 34.1         | 12.3                | 36.2 | 1.8   | 5.2  | 0.8   | 2.2  | 14.9             | 43.5 |
| South Africa (2)                                      | 23.2         | 8.8                 | 37.8 | 2.4   | 10.5 | 1.6   | 7.0  | 12.9             | 55.4 |
| USA   | 644.1        | 116.1               | 18.0 |       |      | 92.9  | 14.4 | 209.0            | 32.5 |
| Canada (2)  | 133.9        | 13.2                | 9.8  | 90.3  | 67.4 | 6.0   | 4.5  | 109.5            | 81.7 |
| Mexico (2)  | 69.9         | 6.1                 | 8.7  | 53.3  | 76.2 | 3.1   | 4.4  | 62.4             | 89.3 |
| Brazil  | 46.4         | 12.2                | 26.3 | 10.3  | 22.1 | 2.4   | 5.1  | 24.8             | 53.6 |
| Argentina   | 19.7         | 5.4                 | 27.5 | 3.7   | 19.0 | 0.6   | 2.9  | 9.7              | 49.4 |
| Iran  | 10.9         | 4.2                 | 38.1 | 0.0   | 0.0  | 0.6   | 5.7  | 4.8              | 43.7 |
| Israel  | 23.6         | 12.2                | 51.7 | 4.7   | 20.0 | 0.9   | 3.7  | 17.8             | 75.4 |
| Saudi Arabia  | 21.9         | 7.5                 | 34.5 | 4.8   | 21.9 | 1.5   | 7.0  | 13.9             | 63.4 |
| United Arab Emirates                                  | 23.7         | 7.2                 | 30.3 | 2.2   | 9.2  | 2.0   | 8.4  | 11.4             | 48.0 |
| India   | 30.5         | 9.2                 | 30.2 | 2.9   | 9.4  | 1.8   | 6.0  | 13.9             | 45.5 |
| Philippines   | 25.0         | 2.4                 | 9.4  | 4.9   | 19.7 | 5.4   | 21.8 | 12.7             | 50.9 |
| China   | 109.3        | 15.7                | 14.3 | 12.7  | 11.7 | 23.0  | 21.0 | 51.4             | 47.0 |
| Indonesia   | 33.0         | 6.9                 | 21.1 | 3.7   | 11.2 | 7.6   | 23.1 | 18.2             | 55.3 |
| Thailand  | 57.7         | 8.4                 | 14.6 | 7.3   | 12.6 | 16.1  | 27.9 | 31.8             | 55.1 |
| Malaysia  | 62.4         | 8.9                 | 14.3 | 9.6   | 15.3 | 15.1  | 24.3 | 33.6             | 53.9 |
| Singapore   | 103.6        | 15.0                | 14.5 | 17.0  | 16.4 | 18.8  | 18.2 | 50.8             | 49.0 |
| South Korea   | 118.4        | 16.7                | 14.1 | 26.2  | 22.1 | 24.7  | 20.9 | 67.6             | 57.1 |
| Japan   | 275.3        | 39.0                | 14.2 | 62.9  | 22.9 |       |      | 101.9            | 37.0 |
| Hong Kong   | 156.4        | 17.4                | 11.1 | 12.3  | 7.9  | 21.2  | 13.6 | 50.9             | 32.6 |
| Australia (2)   | 48.4         | 12.1                | 24.9 | 11.3  | 23.4 | 6.3   | 13.0 | 29.7             | 61.3 |

(1) Excluding intra-EU

(2) Imports F.O.B.

IMF sources, except EU (Eurostat)



Value (Bn ECU) and share of total (%)

| SITC Rev. 3       | 1992                             |              | 1993         |              | 1994         |              | 1995         |              | 1996         |              |              |
|-------------------|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                   | Value                            | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |              |
| <b>EXPORTS</b>    |                                  |              |              |              |              |              |              |              |              |              |              |
| EU <sup>(1)</sup> | <b>0-9 TOTAL</b>                 | <b>411.4</b> | <b>100.0</b> | <b>471.4</b> | <b>100.0</b> | <b>523.6</b> | <b>100.0</b> | <b>572.2</b> | <b>100.0</b> | <b>623.9</b> | <b>100.0</b> |
|                   | 0+1 Food                         | 32.0         | 7.8          | 34.8         | 7.4          | 37.2         | 7.1          | 38.9         | 6.8          | 41.2         | 6.6          |
|                   | 2+4 Raw materials                | 9.0          | 2.2          | 10.4         | 2.2          | 12.0         | 2.3          | 13.7         | 2.4          | 13.4         | 2.1          |
|                   | 3 Energy                         | 9.4          | 2.3          | 14.3         | 3.0          | 15.4         | 2.9          | 13.3         | 2.3          | 15.4         | 2.5          |
|                   | 5 Chemistry                      | 50.9         | 12.4         | 60.2         | 12.8         | 68.1         | 13.0         | 73.4         | 12.8         | 80.7         | 12.9         |
|                   | 7 Machinery and transport equip. | 172.5        | 41.9         | 206.7        | 43.9         | 231.5        | 44.2         | 255.7        | 44.7         | 282.1        | 45.2         |
|                   | 6+8 Other manufactured goods     | 122.0        | 29.7         | 137.9        | 29.2         | 154.1        | 29.4         | 167.4        | 29.2         | 183.1        | 29.3         |
| USA               | <b>0-9 TOTAL</b>                 | <b>344.6</b> | <b>100.0</b> | <b>397.4</b> | <b>100.0</b> | <b>430.8</b> | <b>100.0</b> | <b>446.1</b> | <b>100.0</b> | <b>490.6</b> | <b>100.0</b> |
|                   | 0+1 Food                         | 31.5         | 9.2          | 34.5         | 8.7          | 36.5         | 8.5          | 38.4         | 8.6          | 42.4         | 8.6          |
|                   | 2+4 Raw materials                | 20.9         | 6.1          | 22.3         | 5.6          | 24.5         | 5.7          | 28.6         | 6.4          | 26.9         | 5.5          |
|                   | 3 Energy                         | 8.6          | 2.5          | 8.4          | 2.1          | 7.5          | 1.8          | 8.0          | 1.8          | 9.6          | 2.0          |
|                   | 5 Chemistry                      | 34.5         | 10.0         | 39.2         | 9.9          | 44.1         | 10.2         | 47.2         | 10.6         | 49.6         | 10.1         |
|                   | 7 Machinery and transport equip. | 165.6        | 48.1         | 192.0        | 48.3         | 212.1        | 49.2         | 215.2        | 48.2         | 241.1        | 49.2         |
|                   | 6+8 Other manufactured goods     | 68.9         | 20.0         | 79.9         | 20.1         | 87.1         | 20.2         | 90.9         | 20.4         | 100.4        | 20.5         |
| Japan             | <b>0-9 TOTAL</b>                 | <b>261.8</b> | <b>100.0</b> | <b>309.6</b> | <b>100.0</b> | <b>332.2</b> | <b>100.0</b> | <b>338.7</b> | <b>100.0</b> | <b>323.9</b> | <b>100.0</b> |
|                   | 0+1 Food                         | 1.5          | 0.6          | 1.7          | 0.5          | 1.7          | 0.5          | 1.6          | 0.5          | 1.5          | 0.5          |
|                   | 2+4 Raw materials                | 1.8          | 0.7          | 2.0          | 0.6          | 2.2          | 0.7          | 2.4          | 0.7          | 2.4          | 0.8          |
|                   | 3 Energy                         | 1.2          | 0.5          | 1.7          | 0.5          | 1.9          | 0.6          | 1.9          | 0.6          | 1.5          | 0.5          |
|                   | 5 Chemistry                      | 14.7         | 5.6          | 17.2         | 5.6          | 19.8         | 6.0          | 23.0         | 6.8          | 22.7         | 7.0          |
|                   | 7 Machinery and transport equip. | 187.3        | 71.5         | 222.0        | 71.7         | 239.3        | 72.0         | 238.1        | 70.3         | 225.1        | 69.5         |
|                   | 6+8 Other manufactured goods     | 51.1         | 19.5         | 58.4         | 18.9         | 61.2         | 18.4         | 64.3         | 19.0         | 62.3         | 19.2         |
| <b>IMPORTS</b>    |                                  |              |              |              |              |              |              |              |              |              |              |
| EU <sup>(1)</sup> | <b>0-9 TOTAL</b>                 | <b>462.8</b> | <b>100.0</b> | <b>470.2</b> | <b>100.0</b> | <b>518.5</b> | <b>100.0</b> | <b>544.8</b> | <b>100.0</b> | <b>580.8</b> | <b>100.0</b> |
|                   | 0+1 Food                         | 39.4         | 8.5          | 38.1         | 8.1          | 43.4         | 8.4          | 43.2         | 7.9          | 45.7         | 7.9          |
|                   | 2+4 Raw materials                | 30.6         | 6.6          | 28.7         | 6.1          | 35.4         | 6.8          | 40.2         | 7.4          | 37.3         | 6.4          |
|                   | 3 Energy                         | 68.9         | 14.9         | 68.4         | 14.6         | 69.1         | 13.3         | 64.7         | 11.9         | 80.0         | 13.8         |
|                   | 5 Chemistry                      | 31.5         | 6.8          | 32.1         | 6.8          | 37.5         | 7.2          | 43.1         | 7.9          | 44.9         | 7.7          |
|                   | 7 Machinery and transport equip. | 138.0        | 29.8         | 149.2        | 31.7         | 164.7        | 31.8         | 173.4        | 31.8         | 187.4        | 32.3         |
|                   | 6+8 Other manufactured goods     | 130.5        | 28.2         | 138.1        | 29.4         | 154.0        | 29.7         | 164.8        | 30.2         | 169.9        | 29.3         |
| USA               | <b>0-9 TOTAL</b>                 | <b>425.7</b> | <b>100.0</b> | <b>512.4</b> | <b>100.0</b> | <b>579.5</b> | <b>100.0</b> | <b>589.4</b> | <b>100.0</b> | <b>644.1</b> | <b>100.0</b> |
|                   | 0+1 Food                         | 23.4         | 5.5          | 26.4         | 5.1          | 27.8         | 4.8          | 26.8         | 4.5          | 30.1         | 4.7          |
|                   | 2+4 Raw materials                | 12.6         | 3.0          | 15.2         | 3.0          | 17.2         | 3.0          | 18.2         | 3.1          | 19.3         | 3.0          |
|                   | 3 Energy                         | 45.2         | 10.6         | 50.6         | 9.9          | 50.5         | 8.7          | 48.2         | 8.2          | 60.7         | 9.4          |
|                   | 5 Chemistry                      | 22.3         | 5.2          | 26.0         | 5.1          | 29.8         | 5.1          | 32.2         | 5.5          | 36.7         | 5.7          |
|                   | 7 Machinery and transport equip. | 182.6        | 42.9         | 226.8        | 44.3         | 264.5        | 45.6         | 273.6        | 46.4         | 290.8        | 45.2         |
|                   | 6+8 Other manufactured goods     | 125.5        | 29.5         | 152.8        | 29.8         | 170.0        | 29.3         | 170.7        | 29.0         | 183.4        | 28.5         |
| Japan             | <b>0-9 TOTAL</b>                 | <b>179.3</b> | <b>100.0</b> | <b>206.3</b> | <b>100.0</b> | <b>230.4</b> | <b>100.0</b> | <b>256.8</b> | <b>100.0</b> | <b>275.3</b> | <b>100.0</b> |
|                   | 0+1 Food                         | 28.7         | 16.0         | 33.5         | 16.2         | 39.2         | 17.0         | 38.9         | 15.1         | 39.9         | 14.5         |
|                   | 2+4 Raw materials                | 21.3         | 11.9         | 24.6         | 11.9         | 25.6         | 11.1         | 26.9         | 10.5         | 25.7         | 9.3          |
|                   | 3 Energy                         | 40.9         | 22.8         | 42.1         | 20.4         | 40.5         | 17.6         | 41.2         | 16.0         | 47.9         | 17.4         |
|                   | 5 Chemistry                      | 13.0         | 7.3          | 15.1         | 7.3          | 16.6         | 7.2          | 18.4         | 7.2          | 18.0         | 6.5          |
|                   | 7 Machinery and transport equip. | 29.0         | 16.2         | 34.9         | 16.9         | 44.3         | 19.2         | 58.0         | 22.6         | 67.1         | 24.4         |
|                   | 6+8 Other manufactured goods     | 42.6         | 23.8         | 51.0         | 24.7         | 59.9         | 26.0         | 68.0         | 26.5         | 71.5         | 26.0         |

<sup>1)</sup> Excluding intra-EU trade

Sources : UN (Comtrade) and IMF (for total only), except EU (Eurostat)



## European Union trading partners

## EXPORTS

| Partner              | Value in (ECU) |              |              |              |              | %            |              |              |              |              | Σ %  | Rank |
|----------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|
|                      | 1992           | 1993         | 1994         | 1995         | 1996         | 1992         | 1993         | 1994         | 1995         | 1996         |      |      |
| <b>Extra-EUR15</b>   | <b>411.4</b>   | <b>471.4</b> | <b>523.6</b> | <b>572.2</b> | <b>623.9</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> |      |      |
| USA                  | 79.4           | 91.5         | 103.7        | 103.3        | 114.3        | 19.3         | 19.4         | 19.8         | 18.1         | 18.3         | 18.3 | 1    |
| Switzerland          | 41.9           | 42.7         | 46.8         | 51.0         | 51.3         | 10.2         | 9.1          | 8.9          | 8.9          | 8.2          | 26.6 | 2    |
| Japan                | 22.2           | 24.7         | 29.1         | 32.9         | 35.6         | 5.4          | 5.2          | 5.6          | 5.7          | 5.7          | 32.3 | 3    |
| Poland               | 9.2            | 11.1         | 12.3         | 15.3         | 19.8         | 2.2          | 2.4          | 2.4          | 2.7          | 3.2          | 35.4 | 4    |
| Norway               | 14.4           | 14.3         | 16.5         | 17.3         | 19.5         | 3.5          | 3.0          | 3.2          | 3.0          | 3.1          | 38.6 | 5    |
| Russia               | 6.9            | 12.7         | 14.4         | 16.1         | 19.1         | 1.7          | 2.7          | 2.7          | 2.8          | 3.1          | 41.6 | 6    |
| Turkey               | 8.7            | 12.4         | 9.3          | 13.4         | 18.2         | 2.1          | 2.6          | 1.8          | 2.3          | 2.9          | 44.6 | 7    |
| Hong Kong            | 9.3            | 12.0         | 13.9         | 15.8         | 17.4         | 2.3          | 2.5          | 2.7          | 2.8          | 2.8          | 47.3 | 8    |
| China                | 7.6            | 12.4         | 14.0         | 14.6         | 14.7         | 1.8          | 2.6          | 2.7          | 2.6          | 2.4          | 49.7 | 9    |
| South Korea          | 6.7            | 8.4          | 10.9         | 12.3         | 14.3         | 1.6          | 1.8          | 2.1          | 2.2          | 2.3          | 52.0 | 10   |
| Czech Republic       | :              | 7.1          | 9.2          | 11.7         | 14.0         | :            | 1.5          | 1.8          | 2.0          | 2.2          | 54.2 | 11   |
| Singapore            | 6.8            | 8.3          | 9.7          | 10.9         | 12.2         | 1.6          | 1.8          | 1.9          | 1.9          | 2.0          | 56.2 | 12   |
| Brazil               | 3.9            | 5.7          | 7.5          | 11.4         | 11.7         | 0.9          | 1.2          | 1.4          | 2.0          | 1.9          | 58.1 | 13   |
| Australia            | 7.2            | 7.9          | 9.7          | 10.5         | 11.5         | 1.8          | 1.7          | 1.8          | 1.8          | 1.8          | 59.9 | 14   |
| Canada               | 9.3            | 9.5          | 10.6         | 10.3         | 10.7         | 2.3          | 2.0          | 2.0          | 1.8          | 1.7          | 61.6 | 15   |
| Israel               | 6.8            | 8.0          | 9.4          | 9.7          | 10.4         | 1.7          | 1.7          | 1.8          | 1.7          | 1.7          | 63.3 | 16   |
| Saudi Arabia         | 10.7           | 10.1         | 9.3          | 8.6          | 10.3         | 2.6          | 2.1          | 1.8          | 1.5          | 1.7          | 64.9 | 17   |
| Hungary              | 5.3            | 6.4          | 8.1          | 8.7          | 10.0         | 1.3          | 1.4          | 1.5          | 1.5          | 1.6          | 66.6 | 18   |
| Taiwan               | 6.2            | 7.6          | 8.7          | 10.1         | 9.9          | 1.5          | 1.6          | 1.7          | 1.8          | 1.6          | 68.1 | 19   |
| India                | 5.5            | 6.5          | 7.5          | 9.4          | 9.9          | 1.3          | 1.4          | 1.4          | 1.6          | 1.6          | 69.7 | 20   |
| South Africa         | 5.6            | 5.8          | 7.5          | 8.7          | 8.8          | 1.4          | 1.2          | 1.4          | 1.5          | 1.4          | 71.2 | 21   |
| Thailand             | 4.3            | 5.7          | 6.7          | 8.5          | 8.5          | 1.1          | 1.2          | 1.3          | 1.5          | 1.4          | 72.5 | 22   |
| Malaysia             | 3.4            | 4.4          | 6.4          | 7.9          | 7.5          | 0.8          | 0.9          | 1.2          | 1.4          | 1.2          | 73.7 | 23   |
| Indonesia            | 4.4            | 4.7          | 4.7          | 5.8          | 7.0          | 1.1          | 1.0          | 0.9          | 1.0          | 1.1          | 74.8 | 24   |
| United Arab Emirates | 4.6            | 5.6          | 6.2          | 6.5          | 6.7          | 1.1          | 1.2          | 1.2          | 1.1          | 1.1          | 75.9 | 25   |
| Argentina            | 2.9            | 3.6          | 5.2          | 4.6          | 5.8          | 0.7          | 0.8          | 1.0          | 0.8          | 0.9          | 76.8 | 26   |
| Egypt                | 3.9            | 4.7          | 4.9          | 5.0          | 5.7          | 0.9          | 1.0          | 0.9          | 0.9          | 0.9          | 77.8 | 27   |
| Slovenia             | 1.4            | 3.6          | 4.3          | 5.2          | 5.4          | 0.3          | 0.8          | 0.8          | 0.9          | 0.9          | 78.6 | 28   |
| Mexico               | 6.1            | 6.2          | 7.1          | 4.5          | 5.1          | 1.5          | 1.3          | 1.4          | 0.8          | 0.8          | 79.4 | 29   |
| Canary Islands       | 4.3            | 4.1          | 4.2          | 4.7          | 4.9          | 1.0          | 0.9          | 0.8          | 0.8          | 0.8          | 80.2 | 30   |
| Morocco              | 4.1            | 4.4          | 4.5          | 4.7          | 4.7          | 1.0          | 0.9          | 0.9          | 0.8          | 0.8          | 81.0 | 31   |
| Romania              | 2.0            | 2.5          | 2.9          | 3.8          | 4.4          | 0.5          | 0.5          | 0.6          | 0.7          | 0.7          | 81.7 | 32   |
| Tunisia              | 3.6            | 3.7          | 3.9          | 4.2          | 4.3          | 0.9          | 0.8          | 0.7          | 0.7          | 0.7          | 82.4 | 33   |
| Algeria              | 4.1            | 4.3          | 4.8          | 4.7          | 4.0          | 1.0          | 0.9          | 0.9          | 0.8          | 0.6          | 83.0 | 34   |
| Slovakia             | :              | 1.6          | 2.2          | 3.2          | 4.0          | :            | 0.3          | 0.4          | 0.6          | 0.6          | 83.7 | 35   |
| Croatia              | 0.9            | 2.3          | 3.2          | 3.7          | 3.9          | 0.2          | 0.5          | 0.6          | 0.7          | 0.6          | 84.3 | 36   |
| Iran                 | 8.8            | 6.0          | 4.1          | 3.5          | 3.9          | 2.1          | 1.3          | 0.8          | 0.6          | 0.6          | 84.9 | 37   |
| Philippines          | 1.5            | 2.0          | 2.1          | 2.3          | 3.2          | 0.4          | 0.4          | 0.4          | 0.4          | 0.5          | 85.4 | 38   |
| Chile                | 1.6            | 1.9          | 2.1          | 2.4          | 2.7          | 0.4          | 0.4          | 0.4          | 0.4          | 0.4          | 85.9 | 39   |
| Lebanon              | 1.3            | 1.8          | 2.3          | 2.5          | 2.7          | 0.3          | 0.4          | 0.4          | 0.4          | 0.4          | 86.3 | 40   |
| Ukraine              | 0.8            | 1.6          | 1.8          | 2.2          | 2.6          | 0.2          | 0.3          | 0.3          | 0.4          | 0.4          | 86.7 | 41   |
| Libya                | 2.3            | 2.8          | 2.2          | 2.3          | 2.5          | 0.6          | 0.6          | 0.4          | 0.4          | 0.4          | 87.1 | 42   |
| Nigeria              | 3.5            | 3.0          | 2.2          | 2.1          | 2.4          | 0.8          | 0.6          | 0.4          | 0.4          | 0.4          | 87.5 | 43   |
| Kuwait               | 1.8            | 2.5          | 1.9          | 2.4          | 2.2          | 0.4          | 0.5          | 0.4          | 0.4          | 0.4          | 87.8 | 44   |
| Pakistan             | 2.0            | 2.2          | 2.2          | 2.0          | 2.1          | 0.5          | 0.5          | 0.4          | 0.4          | 0.3          | 88.2 | 45   |
| Colombia             | 1.2            | 1.4          | 1.9          | 1.8          | 2.0          | 0.3          | 0.3          | 0.4          | 0.3          | 0.3          | 88.5 | 46   |
| Cyprus               | 2.2            | 2.0          | 2.1          | 2.0          | 1.9          | 0.5          | 0.4          | 0.4          | 0.4          | 0.3          | 88.8 | 47   |
| New Zealand          | 1.1            | 1.3          | 1.6          | 1.8          | 1.9          | 0.3          | 0.3          | 0.3          | 0.3          | 0.3          | 89.1 | 48   |
| Malta                | 1.6            | 1.8          | 1.9          | 2.0          | 1.9          | 0.4          | 0.4          | 0.4          | 0.4          | 0.3          | 89.4 | 49   |
| Venezuela            | 2.3            | 2.2          | 1.7          | 1.9          | 1.7          | 0.6          | 0.5          | 0.3          | 0.3          | 0.3          | 89.7 | 50   |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden

**IMPORTS**

| Partner            | Value in (ECU) |              |              |              |              | %            |              |              |              |              | Σ %  | Rank |
|--------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|
|                    | 1992           | 1993         | 1994         | 1995         | 1996         | 1992         | 1993         | 1994         | 1995         | 1996         |      |      |
| <b>Extra-EUR15</b> | <b>462.8</b>   | <b>470.2</b> | <b>518.5</b> | <b>544.8</b> | <b>580.8</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> |      |      |
| USA                | 92.8           | 90.6         | 100.0        | 103.6        | 112.6        | 20.0         | 19.3         | 19.3         | 19.0         | 19.4         | 19.4 | 1    |
| Japan              | 56.3           | 52.2         | 53.8         | 54.3         | 52.5         | 12.2         | 11.1         | 10.4         | 10.0         | 9.0          | 28.4 | 2    |
| Switzerland        | 37.7           | 38.4         | 41.8         | 43.2         | 42.7         | 8.1          | 8.2          | 8.1          | 7.9          | 7.3          | 35.8 | 3    |
| Norway             | 20.6           | 21.0         | 23.7         | 25.4         | 30.6         | 4.5          | 4.5          | 4.6          | 4.7          | 5.3          | 41.0 | 4    |
| China              | 18.0           | 21.1         | 24.6         | 26.3         | 30.0         | 3.9          | 4.5          | 4.7          | 4.8          | 5.2          | 46.2 | 5    |
| Russia             | 10.7           | 17.1         | 21.5         | 21.5         | 23.2         | 2.3          | 3.6          | 4.1          | 3.9          | 4.0          | 50.2 | 6    |
| Taiwan             | 10.7           | 10.4         | 10.3         | 11.8         | 12.9         | 2.3          | 2.2          | 2.0          | 2.2          | 2.2          | 52.4 | 7    |
| Poland             | 8.0            | 8.5          | 10.1         | 12.3         | 12.2         | 1.7          | 1.8          | 2.0          | 2.2          | 2.1          | 54.5 | 8    |
| Canada             | 9.5            | 8.3          | 9.8          | 11.7         | 11.5         | 2.1          | 1.8          | 1.9          | 2.1          | 2.0          | 56.5 | 9    |
| South Korea        | 8.1            | 8.3          | 9.1          | 10.9         | 11.1         | 1.8          | 1.8          | 1.8          | 2.0          | 1.9          | 58.4 | 10   |
| Brazil             | 9.5            | 8.5          | 10.9         | 10.8         | 10.4         | 2.1          | 1.8          | 2.1          | 2.0          | 1.8          | 60.2 | 11   |
| Turkey             | 6.9            | 6.8          | 7.9          | 9.2          | 10.2         | 1.5          | 1.5          | 1.5          | 1.7          | 1.8          | 62.0 | 12   |
| Saudi Arabia       | 10.1           | 9.8          | 9.2          | 8.8          | 10.1         | 2.2          | 2.1          | 1.8          | 1.6          | 1.7          | 63.7 | 13   |
| Czech Republic     | :              | 5.6          | 7.4          | 9.0          | 9.8          | :            | 1.2          | 1.4          | 1.7          | 1.7          | 65.4 | 14   |
| Malaysia           | 5.2            | 6.6          | 7.9          | 9.2          | 9.4          | 1.1          | 1.4          | 1.5          | 1.7          | 1.6          | 67.0 | 15   |
| Singapore          | 6.0            | 6.8          | 8.2          | 8.8          | 9.3          | 1.3          | 1.4          | 1.6          | 1.6          | 1.6          | 68.6 | 16   |
| Hungary            | 4.9            | 4.9          | 6.1          | 7.6          | 8.8          | 1.1          | 1.0          | 1.2          | 1.4          | 1.5          | 70.1 | 17   |
| India              | 5.1            | 6.2          | 7.2          | 7.8          | 8.6          | 1.1          | 1.3          | 1.4          | 1.4          | 1.5          | 71.6 | 18   |
| South Africa       | 9.3            | 8.8          | 6.9          | 7.8          | 8.2          | 2.0          | 1.9          | 1.3          | 1.4          | 1.4          | 73.0 | 19   |
| Thailand           | 5.5            | 5.8          | 6.6          | 6.6          | 7.5          | 1.2          | 1.2          | 1.3          | 1.2          | 1.3          | 74.3 | 20   |
| Hong Kong          | 6.5            | 7.0          | 7.1          | 7.2          | 7.2          | 1.4          | 1.5          | 1.4          | 1.3          | 1.2          | 75.5 | 21   |
| Indonesia          | 4.5            | 5.2          | 6.0          | 6.1          | 7.1          | 1.0          | 1.1          | 1.2          | 1.1          | 1.2          | 76.8 | 22   |
| Libya              | 7.1            | 6.2          | 6.1          | 5.8          | 7.0          | 1.5          | 1.3          | 1.2          | 1.1          | 1.2          | 78.0 | 23   |
| Iran               | 5.7            | 6.1          | 5.6          | 5.4          | 6.0          | 1.2          | 1.3          | 1.1          | 1.0          | 1.0          | 79.0 | 24   |
| Algeria            | 7.1            | 6.5          | 6.2          | 4.8          | 5.4          | 1.5          | 1.4          | 1.2          | 0.9          | 0.9          | 80.0 | 25   |
| Israel             | 3.5            | 3.6          | 4.3          | 4.7          | 5.3          | 0.8          | 0.8          | 0.8          | 0.9          | 0.9          | 80.9 | 26   |
| Australia          | 4.9            | 4.1          | 4.9          | 5.0          | 5.2          | 1.1          | 0.9          | 0.9          | 0.9          | 0.9          | 81.8 | 27   |
| Nigeria            | 4.3            | 3.5          | 4.3          | 3.4          | 4.9          | 0.9          | 0.7          | 0.8          | 0.6          | 0.8          | 82.6 | 28   |
| Slovenia           | 1.6            | 3.2          | 3.8          | 4.2          | 4.3          | 0.3          | 0.7          | 0.7          | 0.8          | 0.7          | 83.4 | 29   |
| Morocco            | 3.4            | 3.5          | 3.8          | 4.0          | 4.2          | 0.7          | 0.7          | 0.7          | 0.7          | 0.7          | 84.1 | 30   |
| Argentina          | 3.4            | 3.1          | 3.6          | 3.7          | 3.9          | 0.7          | 0.7          | 0.7          | 0.7          | 0.7          | 84.8 | 31   |
| Tunisia            | 2.5            | 2.5          | 3.1          | 3.4          | 3.6          | 0.5          | 0.5          | 0.6          | 0.6          | 0.6          | 85.4 | 32   |
| Romania            | 1.5            | 1.8          | 2.8          | 3.4          | 3.6          | 0.3          | 0.4          | 0.5          | 0.6          | 0.6          | 86.0 | 33   |
| Slovakia           | :              | 1.4          | 2.2          | 3.1          | 3.4          | :            | 0.3          | 0.4          | 0.6          | 0.6          | 86.6 | 34   |
| Philippines        | 1.7            | 2.0          | 2.2          | 2.4          | 3.3          | 0.4          | 0.4          | 0.4          | 0.4          | 0.6          | 87.2 | 35   |
| Chile              | 2.6            | 2.2          | 2.5          | 3.2          | 3.2          | 0.6          | 0.5          | 0.5          | 0.6          | 0.5          | 87.7 | 36   |
| Mexico             | 3.0            | 2.4          | 2.7          | 3.2          | 3.1          | 0.7          | 0.5          | 0.5          | 0.6          | 0.5          | 88.2 | 37   |
| Egypt              | 2.6            | 2.3          | 2.9          | 2.2          | 2.8          | 0.6          | 0.5          | 0.6          | 0.4          | 0.5          | 88.7 | 38   |
| Colombia           | 1.8            | 1.7          | 2.1          | 2.2          | 2.2          | 0.4          | 0.4          | 0.4          | 0.4          | 0.4          | 89.1 | 39   |
| Ivory Coast        | 1.6            | 1.4          | 1.8          | 2.1          | 2.1          | 0.3          | 0.3          | 0.3          | 0.4          | 0.4          | 89.5 | 40   |
| Pakistan           | 1.7            | 1.8          | 2.0          | 2.0          | 2.1          | 0.4          | 0.4          | 0.4          | 0.4          | 0.4          | 89.8 | 41   |
| Syria              | 1.5            | 1.7          | 1.6          | 1.7          | 2.0          | 0.3          | 0.4          | 0.3          | 0.3          | 0.3          | 90.2 | 42   |
| New Zealand        | 1.5            | 1.5          | 1.6          | 1.7          | 1.9          | 0.3          | 0.3          | 0.3          | 0.3          | 0.3          | 90.5 | 43   |
| Croatia            | 0.8            | 1.7          | 1.9          | 1.9          | 1.7          | 0.2          | 0.4          | 0.4          | 0.3          | 0.3          | 90.8 | 44   |
| Bulgaria           | 1.0            | 1.0          | 1.4          | 1.8          | 1.7          | 0.2          | 0.2          | 0.3          | 0.3          | 0.3          | 91.1 | 45   |
| Venezuela          | 1.5            | 1.2          | 1.4          | 1.6          | 1.5          | 0.3          | 0.3          | 0.3          | 0.3          | 0.3          | 91.3 | 46   |
| Kuwait             | 0.8            | 1.8          | 1.7          | 1.4          | 1.5          | 0.2          | 0.4          | 0.3          | 0.3          | 0.3          | 91.6 | 47   |
| Bangladesh         | 0.8            | 0.9          | 1.1          | 1.3          | 1.5          | 0.2          | 0.2          | 0.2          | 0.2          | 0.3          | 91.9 | 48   |
| Ukraine            | 0.7            | 1.0          | 1.4          | 1.5          | 1.5          | 0.1          | 0.2          | 0.3          | 0.3          | 0.3          | 92.1 | 49   |
| Vietnam            | 0.4            | 0.6          | 0.9          | 1.2          | 1.4          | 0.1          | 0.1          | 0.2          | 0.2          | 0.2          | 92.4 | 50   |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden

# YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

## EXPORTS

Value (Mio ECU) and variations (%)

| Main partners              | 1993           |             | 1994           |              | 1995           |             | 1996           |             | Jan-Apr 1997   |              |
|----------------------------|----------------|-------------|----------------|--------------|----------------|-------------|----------------|-------------|----------------|--------------|
|                            | Value          | 93/92       | Value          | 94/93        | Value          | 95/94       | Value          | 96/95       | Value          | 97/96        |
| <b>Extra-EUR15</b>         | <b>471 405</b> | <b>14.6</b> | <b>523 641</b> | <b>11.1</b>  | <b>572 213</b> | <b>9.3</b>  | <b>623 901</b> | <b>9.0</b>  | <b>218 817</b> | <b>12.0</b>  |
| <b>Europe excluding EU</b> | <b>128 985</b> | <b>9.8</b>  | <b>143 704</b> | <b>11.4</b>  | <b>166 411</b> | <b>15.8</b> | <b>189 491</b> | <b>13.9</b> | <b>67 271</b>  | <b>13.0</b>  |
| <i>of which</i>            |                |             |                |              |                |             |                |             |                |              |
| Iceland                    | 731            | -6.1        | 700            | -4.3         | 793            | 13.3        | 899            | 13.4        | 347            | 28.4         |
| Norway                     | 14 319         | -0.3        | 16 546         | 15.5         | 17 330         | 4.7         | 19 538         | 12.7        | 7 370          | 18.8         |
| Switzerland                | 42 740         | 2.1         | 46 763         | 9.4          | 51 015         | 9.1         | 51 344         | 0.6         | 17 300         | -1.0         |
| Liechtenstein              | .              | .           | .              | .            | 448            | .           | 533            | 19.1        | 176            | -8.8         |
| Andorra                    | 727            | -10.4       | 685            | -5.7         | 721            | 5.3         | 685            | -5.0        | 240            | 17.1         |
| Gibraltar                  | 456            | 23.0        | 596            | 30.8         | 400            | -32.9       | 638            | 59.5        | 212            | 1.2          |
| Malta                      | 1 780          | 12.8        | 1 889          | 6.1          | 2 015          | 6.7         | 1 866          | -7.4        | 651            | 8.8          |
| Turkey                     | 12 409         | 42.0        | 9 310          | -25.0        | 13 385         | 43.8        | 18 229         | 36.2        | 6 205          | 20.0         |
| Estonia                    | 492            | 47.3        | 1 030          | 109.3        | 1 348          | 30.9        | 1 694          | 25.6        | 645            | 31.7         |
| Latvia                     | 415            | 65.2        | 719            | 73.4         | 940            | 30.6        | 1 107          | 17.8        | 405            | 16.1         |
| Lithuania                  | 545            | 49.1        | 856            | 57.2         | 1 016          | 18.7        | 1 451          | 42.9        | 587            | 45.1         |
| Poland                     | 11 114         | 20.6        | 12 317         | 10.8         | 15 294         | 24.2        | 19 829         | 29.7        | 7 613          | 30.3         |
| Czech Republic             | 7 087          | .           | 9 224          | 30.1         | 11 653         | 26.3        | 13 970         | 19.9        | 4 973          | 15.0         |
| Slovakia                   | 1 583          | .           | 2 194          | 38.7         | 3 192          | 45.4        | 3 997          | 25.2        | 1 516          | 23.9         |
| Hungary                    | 6 447          | 22.0        | 8 066          | 25.1         | 8 728          | 8.2         | 9 993          | 14.5        | 3 970          | 29.9         |
| Romania                    | 2 513          | 26.4        | 2 895          | 15.2         | 3 794          | 31.1        | 4 438          | 17.0        | 1 389          | 8.1          |
| Bulgaria                   | 1 488          | 18.5        | 1 752          | 17.8         | 2 052          | 17.1        | 1 696          | -17.3       | 467            | -25.7        |
| Albania                    | 406            | 30.9        | 433            | 6.8          | 518            | 19.6        | 742            | 43.3        | 148            | -28.9        |
| Ukraine                    | 1 575          | 98.8        | 1 792          | 13.8         | 2 248          | 25.4        | 2 623          | 16.7        | 922            | 6.9          |
| Belarus                    | 583            | 141.5       | 621            | 6.5          | 885            | 42.5        | 916            | 3.5         | 359            | 25.9         |
| Russia                     | 12 699         | 83.3        | 14 385         | 13.3         | 16 128         | 12.1        | 19 078         | 18.3        | 6 830          | 16.5         |
| Slovenia                   | 3 618          | 161.8       | 4 348          | 20.1         | 5 178          | 19.1        | 5 376          | 3.8         | 1 922          | 11.1         |
| Croatia                    | 2 270          | 159.3       | 3 234          | 42.5         | 3 736          | 15.5        | 3 886          | 4.0         | 1 333          | 16.4         |
| Form. Yug. Rep. Maced      | 675            | .           | 811            | 20.0         | 880            | 8.6         | 806            | -8.4        | 249            | -3.6         |
| Cyprus                     | 1 965          | -8.6        | 2 086          | 6.1          | 2 013          | -3.5        | 1 934          | -3.9        | 580            | -20.7        |
| <b>Africa</b>              | <b>46 344</b>  | <b>0.9</b>  | <b>47 522</b>  | <b>2.5</b>   | <b>51 766</b>  | <b>8.9</b>  | <b>51 993</b>  | <b>0.4</b>  | <b>15 928</b>  | <b>-7.6</b>  |
| <i>of which</i>            |                |             |                |              |                |             |                |             |                |              |
| <b>North Africa</b>        | <b>24 668</b>  | <b>7.9</b>  | <b>25 034</b>  | <b>1.5</b>   | <b>26 202</b>  | <b>4.7</b>  | <b>26 642</b>  | <b>1.7</b>  | <b>7 489</b>   | <b>-13.6</b> |
| <i>of which</i>            |                |             |                |              |                |             |                |             |                |              |
| Canary Islands             | 4 119          | -4.6        | 4 184          | 1.6          | 4 718          | 12.8        | 4 883          | 3.5         | .              | -100.0       |
| Ceuta and Melilla          | 604            | 5.0         | 573            | -5.3         | 594            | 3.8         | 483            | -18.8       | 173            | 10.9         |
| Morocco                    | 4 362          | 6.8         | 4 491          | 3.0          | 4 728          | 5.3         | 4 692          | -0.8        | 1 629          | 6.9          |
| Algeria                    | 4 262          | 3.0         | 4 828          | 13.3         | 4 715          | -2.3        | 4 036          | -14.4       | 1 343          | -1.6         |
| Tunisia                    | 3 739          | 4.1         | 3 898          | 4.2          | 4 153          | 6.5         | 4 335          | 4.4         | 1 613          | 14.7         |
| Libya                      | 2 844          | 24.8        | 2 159          | -24.1        | 2 279          | 5.5         | 2 491          | 9.3         | 850            | -3.4         |
| Egypt                      | 4 738          | 21.9        | 4 901          | 3.4          | 5 014          | 2.3         | 5 722          | 14.1        | 1 881          | 9.8          |
| Sudan                      | 281            | -22.2       | 314            | 11.6         | 280            | -10.7       | 292            | 4.2         | 102            | 23.8         |
| Mauritania                 | 245            | 9.9         | 250            | 1.8          | 233            | -6.7        | 267            | 14.4        | 100            | 26.3         |
| Senegal                    | 544            | -2.7        | 544            | 0.0          | 715            | 31.4        | 788            | 10.2        | 266            | -10.6        |
| Guinea                     | 265            | -8.6        | 296            | 11.5         | 270            | -8.7        | 282            | 4.2         | 99             | 5.0          |
| Liberia                    | 861            | -13.5       | 599            | -30.5        | 1 240          | 107.1       | 454            | -63.4       | 345            | 9.3          |
| Ivory Coast                | 857            | -12.2       | 747            | -12.8        | 1 186          | 58.7        | 1 181          | -0.4        | 395            | 4.5          |
| Ghana                      | 654            | 16.8        | 684            | 4.5          | 744            | 8.8         | 972            | 30.7        | 343            | -6.0         |
| Nigeria                    | 2 968          | -15.1       | 2 193          | -26.1        | 2 053          | -6.4        | 2 371          | 15.5        | 761            | 6.7          |
| Cameroon                   | 561            | -12.1       | 441            | -21.4        | 564            | 28.0        | 638            | 13.2        | 223            | 21.4         |
| Gabon                      | 789            | 11.9        | 822            | 4.1          | 719            | -12.5       | 971            | 35.0        | 302            | 5.4          |
| Congo                      | 347            | 0.0         | 293            | -15.6        | 478            | 63.3        | 923            | 93.1        | 121            | -82.0        |
| Zaire                      | 268            | -17.5       | 309            | 15.4         | 358            | 15.8        | 373            | 4.2         | 98             | -17.2        |
| Angola                     | 706            | -49.2       | 583            | -17.4        | 799            | 37.0        | 775            | -3.1        | 320            | 54.7         |
| Ethiopia                   | 468            | 23.4        | 447            | -4.5         | 468            | 4.8         | 449            | -4.1        | 139            | -13.8        |
| Kenya                      | 575            | -1.6        | 753            | 30.9         | 857            | 13.8        | 874            | 2.0         | 318            | 4.1          |
| Uganda                     | 122            | 14.0        | 132            | 7.6          | 182            | 38.5        | 175            | -4.0        | 50             | -9.4         |
| Tanzania                   | 404            | -1.7        | 359            | -11.1        | 316            | -12.0       | 306            | -3.1        | 106            | 1.6          |
| Madagascar                 | 201            | 6.3         | 236            | 17.1         | 248            | 5.4         | 261            | 5.2         | 92             | 16.9         |
| Réunion                    | 1 224          | -9.0        | 1 425          | 16.5         | 1 486          | 4.3         | 243            | -83.6       | .              | -100.0       |
| Mauritius                  | 440            | 15.2        | 653            | 48.4         | 651            | -0.3        | 586            | -10.0       | 148            | -6.3         |
| Zimbabwe                   | 331            | -15.6       | 380            | 14.8         | 371            | -2.6        | 424            | 14.5        | 143            | 11.7         |
| South Africa               | 5 793          | 4.1         | 7 521          | 29.8         | 8 651          | 15.0        | 8 845          | 2.3         | 2 943          | 5.4          |
| Namibia                    | 108            | 24.1        | 77             | -28.6        | 138            | 78.1        | 129            | -6.6        | 65             | 48.1         |
| <b>EFTA</b>                | <b>57 790</b>  | <b>1.4</b>  | <b>64 008</b>  | <b>10.8</b>  | <b>69 587</b>  | <b>8.7</b>  | <b>72 317</b>  | <b>3.9</b>  | <b>25 194</b>  | <b>4.3</b>   |
| <b>OECD, excluding EU</b>  | <b>210 659</b> | <b>10.2</b> | <b>234 873</b> | <b>11.5</b>  | <b>245 805</b> | <b>4.7</b>  | <b>283 157</b> | <b>15.2</b> | <b>114 819</b> | <b>27.6</b>  |
| <b>CEEC</b>                | <b>38 827</b>  | <b>18.9</b> | <b>48 111</b>  | <b>23.9</b>  | <b>58 676</b>  | <b>22.0</b> | <b>70 748</b>  | <b>20.6</b> | <b>25 903</b>  | <b>21.3</b>  |
| <b>CIS</b>                 | <b>16 224</b>  | <b>94.0</b> | <b>18 517</b>  | <b>14.1</b>  | <b>20 812</b>  | <b>12.4</b> | <b>24 848</b>  | <b>19.4</b> | <b>9 024</b>   | <b>18.6</b>  |
| <b>Mediterranean Basin</b> | <b>56 503</b>  | <b>17.7</b> | <b>58 285</b>  | <b>3.2</b>   | <b>64 511</b>  | <b>10.7</b> | <b>72 722</b>  | <b>12.7</b> | <b>24 894</b>  | <b>10.5</b>  |
| <b>ACP</b>                 | <b>17 261</b>  | <b>-3.7</b> | <b>15 411</b>  | <b>-10.7</b> | <b>17 566</b>  | <b>14.0</b> | <b>18 596</b>  | <b>5.9</b>  | <b>6 152</b>   | <b>-5.1</b>  |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden. Since January 1997 the Canary Islands are included in the Spanish customs territories and Réunion in the French.

**EXPORTS**

Value (Mio ECU)

| Main partners              |                       | 1996<br>Apr   | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | 1997<br>Jan   | Feb           | Mar           | Apr           |
|----------------------------|-----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Extra-EUR15</b>         |                       | <b>50 690</b> | <b>52 927</b> | <b>50 957</b> | <b>56 414</b> | <b>46 432</b> | <b>49 812</b> | <b>60 717</b> | <b>57 136</b> | <b>54 081</b> | <b>49 679</b> | <b>51 899</b> | <b>56 089</b> | <b>61 142</b> |
| <b>Europe excluding EU</b> |                       | <b>15 500</b> | <b>16 043</b> | <b>15 507</b> | <b>16 594</b> | <b>13 993</b> | <b>15 696</b> | <b>18 216</b> | <b>18 164</b> | <b>15 735</b> | <b>14 932</b> | <b>16 146</b> | <b>17 141</b> | <b>19 051</b> |
| <i>of which</i>            |                       |               |               |               |               |               |               |               |               |               |               |               |               |               |
|                            | Iceland               | 73            | 80            | 70            | 73            | 70            | 75            | 107           | 77            | 76            | 70            | 117           | 70            | 90            |
|                            | Norway                | 1 606         | 1 632         | 1 614         | 1 495         | 1 527         | 1 733         | 1 987         | 1 805         | 1 539         | 1 673         | 1 696         | 1 788         | 2 213         |
|                            | Switzerland           | 4 318         | 4 295         | 4 145         | 4 383         | 3 794         | 4 189         | 4 701         | 4 531         | 3 832         | 3 885         | 4 145         | 4 452         | 4 817         |
|                            | Liechtenstein         | 47            | 42            | 42            | 46            | 37            | 45            | 46            | 49            | 34            | 40            | 46            | 44            | 45            |
|                            | Andorra               | 50            | 50            | 53            | 70            | 53            | 59            | 71            | 62            | 61            | 46            | 56            | 73            | 65            |
|                            | Gibraltar             | 57            | 60            | 52            | 42            | 51            | 56            | 37            | 68            | 63            | 44            | 75            | 38            | 55            |
|                            | Malta                 | 158           | 157           | 157           | 173           | 145           | 156           | 186           | 146           | 147           | 150           | 152           | 183           | 166           |
|                            | Turkey                | 1 501         | 1 639         | 1 494         | 1 734         | 1 276         | 1 395         | 1 683         | 2 116         | 1 723         | 1 406         | 1 448         | 1 579         | 1 772         |
|                            | Estonia               | 133           | 136           | 138           | 138           | 146           | 151           | 189           | 166           | 140           | 151           | 141           | 160           | 193           |
|                            | Latvia                | 102           | 92            | 97            | 90            | 96            | 88            | 102           | 100           | 93            | 81            | 97            | 108           | 118           |
|                            | Lithuania             | 114           | 117           | 116           | 125           | 114           | 125           | 158           | 156           | 137           | 124           | 134           | 154           | 175           |
|                            | Poland                | 1 548         | 1 669         | 1 663         | 1 760         | 1 439         | 1 668         | 2 009         | 1 975         | 1 803         | 1 818         | 1 814         | 1 886         | 2 095         |
|                            | Czech Republic        | 1 149         | 1 200         | 1 203         | 1 263         | 1 030         | 1 203         | 1 341         | 1 328         | 1 079         | 1 082         | 1 188         | 1 280         | 1 423         |
|                            | Slovakia              | 322           | 337           | 325           | 336           | 304           | 328           | 411           | 405           | 327           | 320           | 365           | 402           | 429           |
|                            | Hungary               | 807           | 840           | 834           | 872           | 724           | 848           | 973           | 1 036         | 811           | 844           | 1 005         | 1 014         | 1 107         |
|                            | Romania               | 337           | 406           | 367           | 438           | 331           | 360           | 412           | 422           | 418           | 340           | 314           | 323           | 413           |
|                            | Bulgaria              | 157           | 169           | 129           | 141           | 99            | 116           | 144           | 153           | 116           | 108           | 100           | 119           | 140           |
|                            | Albania               | 54            | 61            | 56            | 75            | 57            | 58            | 78            | 79            | 69            | 55            | 42            | 19            | 33            |
|                            | Ukraine               | 208           | 217           | 205           | 231           | 185           | 206           | 234           | 237           | 245           | 192           | 217           | 237           | 276           |
|                            | Belarus               | 76            | 74            | 76            | 81            | 71            | 68            | 86            | 90            | 85            | 95            | 93            | 80            | 91            |
|                            | Russia                | 1 540         | 1 551         | 1 507         | 1 669         | 1 484         | 1 631         | 1 861         | 1 798         | 1 717         | 1 408         | 1 716         | 1 837         | 1 869         |
|                            | Slovenia              | 475           | 501           | 458           | 496           | 345           | 433           | 520           | 471           | 422           | 394           | 459           | 495           | 574           |
|                            | Croatia               | 316           | 336           | 326           | 395           | 252           | 311           | 394           | 376           | 350           | 262           | 317           | 352           | 402           |
|                            | Form. Yug. Rep. Maced | 65            | 78            | 71            | 83            | 53            | 61            | 73            | 64            | 64            | 47            | 62            | 73            | 66            |
|                            | Cyprus                | 144           | 139           | 134           | 166           | 117           | 137           | 160           | 214           | 135           | 114           | 142           | 152           | 172           |
| <b>Africa</b>              |                       | <b>4 206</b>  | <b>4 207</b>  | <b>4 176</b>  | <b>4 767</b>  | <b>3 587</b>  | <b>3 747</b>  | <b>4 891</b>  | <b>4 629</b>  | <b>4 751</b>  | <b>3 669</b>  | <b>3 581</b>  | <b>4 053</b>  | <b>4 623</b>  |
| <i>of which</i>            |                       |               |               |               |               |               |               |               |               |               |               |               |               |               |
| <b>North Africa</b>        |                       | <b>2 191</b>  | <b>2 169</b>  | <b>2 181</b>  | <b>2 375</b>  | <b>1 706</b>  | <b>1 857</b>  | <b>2 578</b>  | <b>2 472</b>  | <b>2 634</b>  | <b>1 737</b>  | <b>1 675</b>  | <b>2 016</b>  | <b>2 060</b>  |
| <i>of which</i>            |                       |               |               |               |               |               |               |               |               |               |               |               |               |               |
|                            | Canary Islands        | 403           | 399           | 376           | 417           | 322           | 384           | 512           | 418           | 429           | :             | :             | :             | :             |
|                            | Ceuta and Melilla     | 40            | 36            | 43            | 42            | 36            | 41            | 46            | 38            | 45            | 39            | 35            | 46            | 53            |
|                            | Morocco               | 402           | 398           | 411           | 429           | 292           | 326           | 456           | 401           | 454           | 408           | 380           | 418           | 423           |
|                            | Algeria               | 349           | 328           | 334           | 336           | 251           | 251           | 382           | 366           | 425           | 288           | 304           | 370           | 381           |
|                            | Tunisia               | 352           | 382           | 377           | 409           | 246           | 289           | 411           | 395           | 420           | 364           | 361           | 436           | 451           |
|                            | Libya                 | 202           | 208           | 186           | 213           | 180           | 147           | 212           | 239           | 227           | 210           | 200           | 206           | 232           |
|                            | Egypt                 | 443           | 417           | 453           | 530           | 379           | 419           | 559           | 615           | 636           | 427           | 394           | 540           | 521           |
|                            | Sudan                 | 28            | 24            | 24            | 29            | 28            | 24            | 20            | 44            | 18            | 21            | 24            | 24            | 34            |
|                            | Mauritania            | 21            | 25            | 26            | 15            | 24            | 20            | 29            | 21            | 28            | 24            | 16            | 25            | 35            |
|                            | Senegal               | 70            | 55            | 58            | 64            | 69            | 45            | 73            | 52            | 73            | 68            | 68            | 66            | 64            |
|                            | Guinea                | 26            | 27            | 26            | 21            | 22            | 15            | 28            | 19            | 29            | 19            | 20            | 35            | 26            |
|                            | Liberia               | 6             | 6             | 3             | 21            | 4             | 8             | 13            | 21            | 64            | 9             | 14            | 9             | 313           |
|                            | Ivory Coast           | 95            | 87            | 84            | 110           | 97            | 90            | 133           | 88            | 113           | 92            | 94            | 107           | 101           |
|                            | Ghana                 | 83            | 68            | 62            | 79            | 65            | 76            | 90            | 91            | 76            | 92            | 84            | 74            | 93            |
|                            | Nigeria               | 179           | 208           | 180           | 241           | 193           | 203           | 219           | 234           | 179           | 178           | 158           | 202           | 222           |
|                            | Cameroon              | 48            | 50            | 51            | 61            | 49            | 47            | 55            | 55            | 85            | 44            | 55            | 65            | 60            |
|                            | Gabon                 | 93            | 92            | 91            | 164           | 66            | 73            | 78            | 33            | 89            | 96            | 54            | 66            | 85            |
|                            | Congo                 | 45            | 28            | 33            | 29            | 31            | 22            | 35            | 31            | 45            | 31            | 25            | 29            | 36            |
|                            | Zaire                 | 26            | 30            | 32            | 36            | 24            | 35            | 34            | 34            | 28            | 27            | 24            | 27            | 21            |
|                            | Angola                | 61            | 71            | 61            | 65            | 59            | 53            | 77            | 101           | 80            | 67            | 76            | 69            | 108           |
|                            | Ethiopia              | 38            | 34            | 30            | 37            | 32            | 35            | 48            | 37            | 35            | 34            | 40            | 36            | 30            |
|                            | Kenya                 | 81            | 67            | 67            | 92            | 63            | 67            | 65            | 70            | 78            | 80            | 77            | 79            | 82            |
|                            | Uganda                | 12            | 13            | 15            | 16            | 12            | 16            | 14            | 18            | 16            | 15            | 11            | 11            | 12            |
|                            | Tanzania              | 24            | 29            | 23            | 24            | 23            | 23            | 30            | 22            | 27            | 30            | 24            | 27            | 25            |
|                            | Madagascar            | 20            | 20            | 23            | 23            | 20            | 17            | 28            | 21            | 30            | 20            | 23            | 23            | 26            |
|                            | Réunion               | 22            | 20            | 22            | 22            | 17            | 21            | 23            | 21            | 20            | :             | :             | :             | :             |
|                            | Mauritius             | 46            | 48            | 40            | 49            | 31            | 38            | 52            | 126           | 43            | 28            | 32            | 42            | 46            |
|                            | Zimbabwe              | 30            | 37            | 38            | 44            | 33            | 33            | 42            | 34            | 35            | 36            | 36            | 33            | 38            |
|                            | South Africa          | 723           | 768           | 776           | 885           | 704           | 705           | 860           | 723           | 632           | 679           | 702           | 737           | 825           |
|                            | Namibia               | 23            | 11            | 10            | 24            | 9             | 8             | 6             | 7             | 10            | 28            | 23            | 7             | 7             |
| <b>EFTA</b>                |                       | <b>6 043</b>  | <b>6 049</b>  | <b>5 872</b>  | <b>5 997</b>  | <b>5 428</b>  | <b>6 043</b>  | <b>6 842</b>  | <b>6 461</b>  | <b>5 481</b>  | <b>5 668</b>  | <b>6 005</b>  | <b>6 354</b>  | <b>7 166</b>  |
| <b>OECD, excluding EU</b>  |                       | <b>23 055</b> | <b>24 484</b> | <b>23 127</b> | <b>25 236</b> | <b>21 152</b> | <b>23 241</b> | <b>27 137</b> | <b>25 781</b> | <b>23 039</b> | <b>26 348</b> | <b>27 580</b> | <b>28 885</b> | <b>32 003</b> |
| <b>CEEC</b>                |                       | <b>5 688</b>  | <b>6 066</b>  | <b>5 916</b>  | <b>6 384</b>  | <b>5 145</b>  | <b>5 911</b>  | <b>7 010</b>  | <b>6 928</b>  | <b>6 036</b>  | <b>5 772</b>  | <b>6 197</b>  | <b>6 566</b>  | <b>7 367</b>  |
| <b>CIS</b>                 |                       | <b>1 975</b>  | <b>2 007</b>  | <b>1 970</b>  | <b>2 201</b>  | <b>1 954</b>  | <b>2 110</b>  | <b>2 425</b>  | <b>2 330</b>  | <b>2 240</b>  | <b>1 892</b>  | <b>2 198</b>  | <b>2 421</b>  | <b>2 513</b>  |
| <b>Mediterranean Basin</b> |                       | <b>5 826</b>  | <b>6 170</b>  | <b>5 979</b>  | <b>6 758</b>  | <b>4 959</b>  | <b>5 501</b>  | <b>6 932</b>  | <b>7 116</b>  | <b>6 782</b>  | <b>5 632</b>  | <b>5 804</b>  | <b>6 470</b>  | <b>6 988</b>  |
| <b>ACP</b>                 |                       | <b>1 706</b>  | <b>1 403</b>  | <b>1 394</b>  | <b>1 678</b>  | <b>1 276</b>  | <b>1 289</b>  | <b>1 832</b>  | <b>1 558</b>  | <b>1 682</b>  | <b>1 415</b>  | <b>1 350</b>  | <b>1 448</b>  | <b>1 940</b>  |

## EXPORTS

Value (Mio ECU) and variations (%)

| Main partners                        | 1993           |             | 1994           |             | 1995           |              | 1996           |             | Jan-Apr 1997  |             |
|--------------------------------------|----------------|-------------|----------------|-------------|----------------|--------------|----------------|-------------|---------------|-------------|
|                                      | Value          | 93/92       | Value          | 94/93       | Value          | 95/94        | Value          | 96/95       | Value         | 97/96       |
| <b>North America</b>                 | <b>101 119</b> | <b>13.7</b> | <b>114 491</b> | <b>13.2</b> | <b>113 843</b> | <b>-0.6</b>  | <b>125 229</b> | <b>10.0</b> | <b>47 245</b> | <b>20.9</b> |
| of which USA                         | 91 453         | 15.2        | 103 670        | 13.4        | 103 284        | -0.4         | 114 309        | 10.7        | 42 936        | 20.6        |
| Canada                               | 9 462          | 1.9         | 10 582         | 11.8        | 10 337         | -2.3         | 10 689         | 3.4         | 4 262         | 24.0        |
| <b>Central America and West Ind.</b> | <b>14 225</b>  | <b>15.9</b> | <b>15 071</b>  | <b>6.0</b>  | <b>13 268</b>  | <b>-12.0</b> | <b>13 055</b>  | <b>-1.6</b> | <b>4 643</b>  | <b>18.6</b> |
| of which Mexico                      | 6 177          | 1.8         | 7 126          | 15.4        | 4 498          | -36.9        | 5 121          | 13.8        | 2 200         | 43.1        |
| Bermuda                              | 669            | 258.2       | 611            | -8.7        | 772            | 26.3         | 1 057          | 37.0        | 362           | 19.2        |
| Guatemala                            | 297            | 20.5        | 298            | 0.4         | 301            | 1.2          | 333            | 10.6        | 118           | -2.0        |
| Costa Rica                           | 313            | 23.0        | 282            | -9.8        | 339            | 20.3         | 307            | -9.4        | 115           | 23.3        |
| Panama                               | 765            | 4.2         | 720            | -5.9        | 878            | 21.9         | 1 322          | 50.5        | 318           | 4.5         |
| Cuba                                 | 485            | 6.5         | 580            | 19.6        | 711            | 22.6         | 789            | 11.0        | 277           | -1.3        |
| Bahamas                              | 1 264          | 94.4        | 542            | -57.1       | 526            | -3.0         | 808            | 53.6        | 69            | -80.6       |
| Guadeloupe                           | 981            | 3.5         | 1 070          | 9.0         | 1 145          | 7.0          | 171            | -85.1       | :             | -100.0      |
| Martinique                           | 969            | 2.6         | 1 018          | 5.0         | 1 123          | 10.4         | 160            | -85.7       | :             | -100.0      |
| Netherlands Antilles                 | 399            | 51.2        | 414            | 3.8         | 403            | -2.7         | 397            | -1.6        | 134           | 38.2        |
| <b>South America</b>                 | <b>18 023</b>  | <b>22.2</b> | <b>22 078</b>  | <b>22.5</b> | <b>27 041</b>  | <b>22.5</b>  | <b>28 619</b>  | <b>5.8</b>  | <b>9 862</b>  | <b>22.3</b> |
| of which Colombia                    | 1 432          | 17.2        | 1 894          | 32.3        | 1 815          | -4.1         | 1 962          | 8.1         | 706           | 11.0        |
| Venezuela                            | 2 157          | -4.9        | 1 679          | -22.1       | 1 864          | 11.0         | 1 739          | -6.7        | 639           | 30.2        |
| French Guiana                        | 1 205          | 7.6         | 1 068          | -11.4       | 2 118          | 98.4         | 1 693          | -20.1       | :             | -100.0      |
| Ecuador                              | 519            | 2.1         | 547            | 5.4         | 629            | 15.0         | 547            | -13.0       | 243           | 38.3        |
| Peru                                 | 476            | 14.0        | 755            | 58.7        | 984            | 30.4         | 1 004          | 2.0         | 339           | 5.0         |
| Brazil                               | 5 660          | 45.0        | 7 485          | 32.2        | 11 365         | 51.8         | 11 691         | 2.9         | 4 167         | 36.6        |
| Chile                                | 1 860          | 18.9        | 2 062          | 10.8        | 2 390          | 15.9         | 2 740          | 14.6        | 1 046         | 21.4        |
| Uruguay                              | 593            | 72.9        | 774            | 30.5        | 642            | -17.0        | 685            | 6.7         | 253           | 37.8        |
| Argentina                            | 3 603          | 23.8        | 5 239          | 45.4        | 4 573          | -12.7        | 5 804          | 26.9        | 2 216         | 39.0        |
| <b>Near and Middle East</b>          | <b>39 759</b>  | <b>2.0</b>  | <b>39 647</b>  | <b>-0.3</b> | <b>39 332</b>  | <b>-0.8</b>  | <b>42 993</b>  | <b>9.3</b>  | <b>15 573</b> | <b>15.0</b> |
| of which Lebanon                     | 1 801          | 34.5        | 2 293          | 27.3        | 2 470          | 7.7          | 2 712          | 9.8         | 968           | 21.5        |
| Syria                                | 1 428          | 26.0        | 1 701          | 19.1        | 1 378          | -19.0        | 1 397          | 1.4         | 402           | -3.4        |
| Iran                                 | 6 037          | -31.6       | 4 068          | -32.6       | 3 451          | -15.2        | 3 856          | 11.7        | 1 549         | 35.4        |
| Israel                               | 7 954          | 16.7        | 9 404          | 18.2        | 9 657          | 2.7          | 10 396         | 7.6         | 3 651         | 7.2         |
| Jordan                               | 1 018          | 20.8        | 1 097          | 7.8         | 1 045          | -4.8         | 1 179          | 12.9        | 384           | -5.0        |
| Saudi Arabia                         | 10 065         | -5.9        | 9 315          | -7.5        | 8 644          | -7.2         | 10 322         | 19.4        | 3 695         | 22.8        |
| Kuwait                               | 2 495          | 40.7        | 1 914          | -23.3       | 2 423          | 26.6         | 2 192          | -9.5        | 734           | 9.9         |
| Bahrain                              | 633            | -11.3       | 613            | -3.1        | 529            | -13.8        | 878            | 66.1        | 213           | -42.0       |
| Qatar                                | 760            | 25.5        | 826            | 8.7         | 1 166          | 41.2         | 1 094          | -6.2        | 509           | 41.2        |
| United Arab Emirates                 | 5 648          | 22.3        | 6 216          | 10.1        | 6 490          | 4.4          | 6 681          | 3.0         | 2 469         | 7.9         |
| Oman                                 | 1 049          | 12.6        | 1 387          | 32.2        | 1 299          | -6.3         | 1 136          | -12.6       | 461           | 42.3        |
| <b>Other countries of Asia</b>       | <b>102 476</b> | <b>24.6</b> | <b>120 811</b> | <b>17.9</b> | <b>137 029</b> | <b>13.4</b>  | <b>148 540</b> | <b>8.4</b>  | <b>51 520</b> | <b>10.6</b> |
| of which Kazakhstan                  | 681            | 474.4       | 742            | 9.0         | 447            | -39.7        | 562            | 25.6        | 394           | 164.9       |
| Uzbekistan                           | 212            | 120.0       | 402            | 89.2        | 420            | 4.6          | 699            | 66.4        | 204           | 4.2         |
| Pakistan                             | 2 161          | 10.7        | 2 180          | 0.9         | 2 045          | -6.2         | 2 133          | 4.3         | 665           | -2.5        |
| India                                | 6 546          | 18.7        | 7 466          | 14.1        | 9 440          | 26.4         | 9 908          | 5.0         | 3 565         | 1.2         |
| Bangladesh                           | 445            | 29.6        | 469            | 5.5         | 495            | 5.4          | 597            | 20.6        | 189           | 22.3        |
| Sri Lanka                            | 586            | 24.3        | 840            | 43.3        | 720            | -14.3        | 675            | -6.2        | 298           | 45.6        |
| China                                | 12 356         | 63.2        | 14 013         | 13.4        | 14 625         | 4.4          | 14 668         | 0.3         | 4 093         | -4.4        |
| Indonesia                            | 4 741          | 8.2         | 4 706          | -0.7        | 5 844          | 24.2         | 6 970          | 19.3        | 2 772         | 53.3        |
| Philippines                          | 1 953          | 27.7        | 2 108          | 7.9         | 2 290          | 8.7          | 3 234          | 41.2        | 1 244         | 31.7        |
| Thailand                             | 5 706          | 32.0        | 6 680          | 17.1        | 8 485          | 27.0         | 8 470          | -0.2        | 2 880         | 5.6         |
| Vietnam                              | 530            | 70.2        | 649            | 22.4        | 750            | 15.5         | 1 294          | 72.7        | 469           | 59.3        |
| Malaysia                             | 4 361          | 28.4        | 6 360          | 45.8        | 7 937          | 24.8         | 7 533          | -5.1        | 2 593         | 19.2        |
| Brunei                               | 593            | 39.8        | 797            | 34.3        | 624            | -21.6        | 1 058          | 69.4        | 419           | 38.1        |
| Singapore                            | 8 279          | 22.0        | 9 737          | 17.6        | 10 900         | 11.9         | 12 250         | 12.4        | 4 303         | 9.3         |
| South Korea                          | 8 368          | 24.0        | 10 925         | 30.6        | 12 329         | 12.9         | 14 332         | 16.2        | 4 580         | 1.1         |
| Japan                                | 24 661         | 11.1        | 29 082         | 17.9        | 32 882         | 13.1         | 35 648         | 8.4         | 12 415        | 4.5         |
| Taiwan                               | 7 583          | 21.3        | 8 732          | 15.2        | 10 106         | 15.7         | 9 942          | -1.6        | 3 773         | 19.2        |
| Hong Kong                            | 12 000         | 29.4        | 13 912         | 15.9        | 15 791         | 13.5         | 17 429         | 10.4        | 6 266         | 20.3        |
| <b>Oceania and polar regions</b>     | <b>10 267</b>  | <b>8.6</b>  | <b>12 203</b>  | <b>18.9</b> | <b>13 493</b>  | <b>10.6</b>  | <b>14 445</b>  | <b>7.1</b>  | <b>4 950</b>  | <b>12.4</b> |
| Australia                            | 7 875          | 9.1         | 9 663          | 22.7        | 10 492         | 8.6          | 11 505         | 9.6         | 4 014         | 16.4        |
| New Zealand                          | 1 347          | 20.0        | 1 634          | 21.3        | 1 773          | 8.5          | 1 886          | 6.4         | 594           | -2.7        |
| New Caledonia and dep.               | 386            | 3.3         | 368            | -4.7        | 389            | 5.7          | 411            | 5.7         | 141           | 5.6         |
| <b>NAFTA</b>                         | <b>107 092</b> | <b>13.0</b> | <b>121 378</b> | <b>13.3</b> | <b>118 120</b> | <b>-2.7</b>  | <b>130 119</b> | <b>10.2</b> | <b>49 397</b> | <b>21.8</b> |
| <b>Latin America</b>                 | <b>25 457</b>  | <b>16.7</b> | <b>30 784</b>  | <b>20.9</b> | <b>32 364</b>  | <b>5.1</b>   | <b>35 467</b>  | <b>9.6</b>  | <b>13 131</b> | <b>30.3</b> |
| <b>MERCOSUR</b>                      | <b>10 041</b>  | <b>37.4</b> | <b>13 762</b>  | <b>37.1</b> | <b>16 861</b>  | <b>22.5</b>  | <b>18 501</b>  | <b>9.7</b>  | <b>6 744</b>  | <b>37.1</b> |
| <b>OPEC</b>                          | <b>42 869</b>  | <b>-3.4</b> | <b>38 778</b>  | <b>-9.5</b> | <b>39 675</b>  | <b>2.3</b>   | <b>42 765</b>  | <b>7.8</b>  | <b>15 664</b> | <b>20.3</b> |
| <b>DAE</b>                           | <b>46 297</b>  | <b>25.9</b> | <b>56 345</b>  | <b>21.7</b> | <b>65 547</b>  | <b>16.3</b>  | <b>69 955</b>  | <b>6.7</b>  | <b>24 395</b> | <b>12.2</b> |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden. Since January 1997 Guadeloupe, Martinique and French Guiana are included in the French customs territories.



**EXPORTS**

Value (Mio ECU)

| Main partners                        | 1996<br>Apr   | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | 1997<br>Jan   | Feb           | Mar           | Apr           |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>North America</b>                 | <b>9 904</b>  | <b>11 131</b> | <b>10 382</b> | <b>11 278</b> | <b>9 295</b>  | <b>10 041</b> | <b>12 224</b> | <b>11 295</b> | <b>10 498</b> | <b>10 762</b> | <b>11 324</b> | <b>11 860</b> | <b>13 297</b> |
| <i>of which</i> USA                  | 9 054         | 10 184        | 9 501         | 10 313        | 8 461         | 9 173         | 11 257        | 10 310        | 9 516         | 9 806         | 10 321        | 10 750        | 12 056        |
| Canada                               | 831           | 928           | 855           | 942           | 810           | 849           | 941           | 962           | 965           | 945           | 992           | 1 099         | 1 226         |
| <b>Central America and West Ind.</b> | <b>1 375</b>  | <b>1 059</b>  | <b>949</b>    | <b>1 326</b>  | <b>833</b>    | <b>978</b>    | <b>1 851</b>  | <b>1 033</b>  | <b>1 112</b>  | <b>1 029</b>  | <b>999</b>    | <b>1 207</b>  | <b>1 410</b>  |
| <i>of which</i> Mexico               | 396           | 399           | 349           | 520           | 414           | 412           | 518           | 464           | 508           | 481           | 515           | 570           | 635           |
| Bermuda                              | 156           | 112           | 80            | 234           | 16            | 66            | 116           | 48            | 82            | 71            | 80            | 93            | 118           |
| Guatemala                            | 39            | 33            | 29            | 31            | 21            | 29            | 26            | 23            | 21            | 21            | 27            | 32            | 38            |
| Costa Rica                           | 24            | 22            | 24            | 26            | 21            | 26            | 37            | 26            | 31            | 32            | 26            | 27            | 30            |
| Panama                               | 65            | 117           | 72            | 52            | 60            | 87            | 491           | 89            | 48            | 62            | 52            | 115           | 90            |
| Cuba                                 | 69            | 64            | 67            | 70            | 47            | 55            | 86            | 59            | 59            | 61            | 48            | 77            | 92            |
| Bahamas                              | 321           | 49            | 67            | 18            | 13            | 9             | 262           | 18            | 16            | 7             | 22            | 14            | 27            |
| Guadeloupe                           | 14            | 13            | 12            | 15            | 17            | 12            | 14            | 17            | 17            | :             | :             | :             | :             |
| Martinique                           | 24            | 11            | 11            | 13            | 10            | 12            | 12            | 13            | 13            | :             | :             | :             | :             |
| Netherlands Antilles                 | 29            | 25            | 34            | 38            | 23            | 62            | 49            | 37            | 31            | 32            | 29            | 35            | 38            |
| <b>South America</b>                 | <b>2 110</b>  | <b>2 494</b>  | <b>2 587</b>  | <b>2 849</b>  | <b>2 322</b>  | <b>2 267</b>  | <b>2 797</b>  | <b>2 600</b>  | <b>2 639</b>  | <b>2 250</b>  | <b>2 383</b>  | <b>2 545</b>  | <b>2 683</b>  |
| <i>of which</i> Colombia             | 171           | 167           | 186           | 176           | 175           | 140           | 191           | 168           | 123           | 165           | 161           | 171           | 209           |
| Venezuela                            | 150           | 175           | 182           | 178           | 126           | 123           | 153           | 167           | 144           | 139           | 136           | 183           | 180           |
| French Guiana                        | 87            | 209           | 237           | 239           | 49            | 103           | 140           | 83            | 108           | :             | :             | :             | :             |
| Ecuador                              | 39            | 43            | 37            | 55            | 35            | 43            | 56            | 46            | 58            | 50            | 58            | 71            | 65            |
| Peru                                 | 86            | 80            | 88            | 92            | 70            | 73            | 119           | 82            | 77            | 87            | 81            | 80            | 91            |
| Brazil                               | 843           | 997           | 1 023         | 1 151         | 1 085         | 955           | 1 180         | 1 123         | 1 126         | 947           | 1 067         | 1 085         | 1 069         |
| Chile                                | 202           | 227           | 220           | 244           | 214           | 201           | 256           | 242           | 274           | 257           | 233           | 249           | 307           |
| Uruguay                              | 54            | 50            | 54            | 59            | 49            | 57            | 72            | 99            | 63            | 57            | 61            | 69            | 66            |
| Argentina                            | 411           | 489           | 502           | 581           | 466           | 500           | 560           | 516           | 596           | 485           | 523           | 576           | 631           |
| <b>Near and Middle East</b>          | <b>3 525</b>  | <b>3 432</b>  | <b>3 440</b>  | <b>3 829</b>  | <b>3 142</b>  | <b>3 185</b>  | <b>4 118</b>  | <b>3 993</b>  | <b>4 313</b>  | <b>3 561</b>  | <b>3 631</b>  | <b>4 143</b>  | <b>4 234</b>  |
| <i>of which</i> Lebanon              | 192           | 203           | 215           | 301           | 204           | 222           | 300           | 241           | 229           | 245           | 220           | 231           | 273           |
| Syria                                | 117           | 125           | 111           | 137           | 105           | 99            | 141           | 118           | 147           | 104           | 89            | 97            | 111           |
| Iran                                 | 290           | 327           | 361           | 376           | 318           | 305           | 317           | 323           | 386           | 345           | 362           | 401           | 440           |
| Israel                               | 761           | 874           | 873           | 923           | 732           | 856           | 958           | 873           | 901           | 838           | 865           | 945           | 1 003         |
| Jordan                               | 88            | 98            | 91            | 100           | 82            | 83            | 107           | 99            | 115           | 90            | 94            | 100           | 99            |
| Saudi Arabia                         | 733           | 694           | 771           | 893           | 782           | 743           | 1 040         | 1 026         | 1 363         | 942           | 969           | 907           | 877           |
| Kuwait                               | 181           | 188           | 179           | 203           | 153           | 139           | 245           | 201           | 217           | 179           | 178           | 205           | 172           |
| Bahrain                              | 233           | 136           | 41            | 54            | 50            | 48            | 68            | 58            | 57            | 52            | 52            | 53            | 56            |
| Qatar                                | 67            | 88            | 72            | 126           | 109           | 58            | 95            | 88            | 98            | 78            | 93            | 138           | 201           |
| United Arab Emirates                 | 678           | 544           | 465           | 532           | 463           | 459           | 603           | 802           | 527           | 533           | 562           | 723           | 652           |
| Oman                                 | 90            | 71            | 179           | 86            | 58            | 91            | 82            | 69            | 176           | 73            | 63            | 89            | 235           |
| <b>Other countries of Asia</b>       | <b>12 102</b> | <b>12 554</b> | <b>11 874</b> | <b>13 509</b> | <b>11 458</b> | <b>11 904</b> | <b>14 320</b> | <b>13 370</b> | <b>12 990</b> | <b>11 922</b> | <b>12 203</b> | <b>13 358</b> | <b>14 037</b> |
| <i>of which</i> Kazakhstan           | 53            | 39            | 35            | 65            | 59            | 61            | 46            | 62            | 46            | 68            | 58            | 142           | 126           |
| Uzbekistan                           | 41            | 52            | 63            | 61            | 74            | 65            | 71            | 58            | 59            | 48            | 36            | 52            | 67            |
| Pakistan                             | 175           | 174           | 164           | 223           | 144           | 167           | 194           | 177           | 209           | 144           | 136           | 144           | 241           |
| India                                | 812           | 837           | 777           | 859           | 696           | 743           | 855           | 763           | 854           | 860           | 831           | 945           | 928           |
| Bangladesh                           | 32            | 35            | 95            | 38            | 99            | 28            | 45            | 61            | 41            | 45            | 51            | 41            | 52            |
| Sri Lanka                            | 60            | 59            | 51            | 64            | 52            | 55            | 67            | 72            | 51            | 71            | 62            | 81            | 84            |
| China                                | 1 201         | 1 236         | 991           | 1 236         | 1 047         | 1 009         | 1 544         | 1 870         | 1 455         | 895           | 1 028         | 1 031         | 1 138         |
| Indonesia                            | 517           | 633           | 597           | 717           | 537           | 550           | 704           | 569           | 855           | 636           | 628           | 674           | 835           |
| Philippines                          | 243           | 256           | 263           | 282           | 261           | 285           | 304           | 263           | 377           | 277           | 313           | 310           | 343           |
| Thailand                             | 717           | 665           | 724           | 820           | 638           | 651           | 835           | 713           | 698           | 585           | 642           | 921           | 732           |
| Vietnam                              | 76            | 107           | 131           | 172           | 190           | 101           | 121           | 95            | 82            | 186           | 117           | 84            | 81            |
| Malaysia                             | 539           | 821           | 595           | 656           | 582           | 597           | 779           | 694           | 633           | 625           | 569           | 647           | 752           |
| Brunei                               | 65            | 77            | 47            | 142           | 112           | 40            | 209           | 67            | 61            | 107           | 98            | 130           | 85            |
| Singapore                            | 1 096         | 971           | 1 067         | 1 029         | 945           | 995           | 1 249         | 1 082         | 973           | 969           | 1 047         | 1 088         | 1 200         |
| South Korea                          | 1 144         | 1 219         | 1 176         | 1 392         | 1 150         | 1 151         | 1 297         | 1 178         | 1 238         | 1 077         | 1 140         | 1 123         | 1 239         |
| Japan                                | 3 042         | 2 996         | 2 775         | 3 191         | 2 737         | 3 057         | 3 313         | 2 994         | 2 705         | 3 009         | 3 055         | 3 160         | 3 191         |
| Taiwan                               | 788           | 874           | 767           | 971           | 746           | 793           | 874           | 828           | 922           | 806           | 786           | 1 049         | 1 131         |
| Hong Kong                            | 1 388         | 1 420         | 1 478         | 1 498         | 1 310         | 1 438         | 1 705         | 1 741         | 1 630         | 1 415         | 1 528         | 1 603         | 1 719         |
| <b>Oceania and polar regions</b>     | <b>1 179</b>  | <b>1 215</b>  | <b>1 217</b>  | <b>1 410</b>  | <b>1 100</b>  | <b>1 235</b>  | <b>1 381</b>  | <b>1 286</b>  | <b>1 197</b>  | <b>1 172</b>  | <b>1 235</b>  | <b>1 211</b>  | <b>1 332</b>  |
| Australia                            | 902           | 973           | 966           | 1 127         | 883           | 1 008         | 1 120         | 1 042         | 936           | 938           | 1 000         | 978           | 1 097         |
| New Zealand                          | 180           | 158           | 150           | 194           | 146           | 147           | 168           | 152           | 160           | 154           | 144           | 149           | 147           |
| New Caledonia and dep.               | 39            | 39            | 33            | 42            | 27            | 34            | 39            | 30            | 34            | 31            | 36            | 37            | 36            |
| <b>NAFTA</b>                         | <b>10 281</b> | <b>11 511</b> | <b>10 705</b> | <b>11 775</b> | <b>9 686</b>  | <b>10 434</b> | <b>12 716</b> | <b>11 735</b> | <b>10 988</b> | <b>11 232</b> | <b>11 828</b> | <b>12 418</b> | <b>13 916</b> |
| <b>Latin America</b>                 | <b>2 676</b>  | <b>2 975</b>  | <b>2 951</b>  | <b>3 383</b>  | <b>2 891</b>  | <b>2 820</b>  | <b>3 885</b>  | <b>3 225</b>  | <b>3 259</b>  | <b>2 958</b>  | <b>3 107</b>  | <b>3 420</b>  | <b>3 646</b>  |
| <b>MERCOSUR</b>                      | <b>1 335</b>  | <b>1 565</b>  | <b>1 611</b>  | <b>1 821</b>  | <b>1 621</b>  | <b>1 541</b>  | <b>1 843</b>  | <b>1 772</b>  | <b>1 810</b>  | <b>1 516</b>  | <b>1 675</b>  | <b>1 758</b>  | <b>1 795</b>  |
| <b>OPEC</b>                          | <b>3 440</b>  | <b>3 489</b>  | <b>3 422</b>  | <b>3 982</b>  | <b>3 179</b>  | <b>3 052</b>  | <b>4 056</b>  | <b>4 052</b>  | <b>4 513</b>  | <b>3 625</b>  | <b>3 645</b>  | <b>4 094</b>  | <b>4 295</b>  |
| <b>DAE</b>                           | <b>5 672</b>  | <b>5 970</b>  | <b>5 807</b>  | <b>6 366</b>  | <b>5 370</b>  | <b>5 626</b>  | <b>6 738</b>  | <b>6 237</b>  | <b>6 095</b>  | <b>5 478</b>  | <b>5 711</b>  | <b>6 432</b>  | <b>6 774</b>  |

## IMPORTS

Value (Mio ECU) and variations (%)

| Main partners              | 1993           |              | 1994           |             | 1995           |             | 1996           |             | Jan-Apr 1997   |             |
|----------------------------|----------------|--------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|
|                            | Value          | 93/92        | Value          | 94/93       | Value          | 95/94       | Value          | 96/95       | Value          | 97/96       |
| <b>Extra-EUR15</b>         | <b>470 241</b> | <b>1.6</b>   | <b>518 499</b> | <b>10.3</b> | <b>544 812</b> | <b>5.1</b>  | <b>580 760</b> | <b>6.6</b>  | <b>210 880</b> | <b>9.3</b>  |
| <b>Europe excluding EU</b> | <b>117 972</b> | <b>1.4</b>   | <b>138 593</b> | <b>17.5</b> | <b>152 108</b> | <b>9.8</b>  | <b>161 854</b> | <b>6.4</b>  | <b>58 652</b>  | <b>12.3</b> |
| <i>of which</i>            |                |              |                |             |                |             |                |             |                |             |
| Iceland                    | 846            | -10.2        | 913            | 7.8         | 920            | 0.8         | 974            | 5.9         | 328            | 2.5         |
| Norway                     | 20 997         | 1.8          | 23 660         | 12.7        | 25 442         | 7.5         | 30 575         | 20.2        | 11 087         | 14.5        |
| Switzerland                | 38 437         | 2.1          | 41 776         | 8.7         | 43 200         | 3.4         | 42 651         | -1.3        | 14 538         | 0.1         |
| Liechtenstein              | :              | :            | :              | :           | 268            | :           | 448            | 67.3        | 172            | 33.0        |
| Andorra                    | 31             | -9.2         | 35             | 14.5        | 33             | -6.3        | 29             | -13.2       | 12             | 45.3        |
| Gibraltar                  | 46             | 77.3         | 63             | 34.8        | 60             | -4.5        | 63             | 6.1         | 29             | 20.5        |
| Malta                      | 869            | -0.2         | 1 028          | 18.3        | 1 077          | 4.8         | 797            | -26.0       | 218            | -24.2       |
| Turkey                     | 6 835          | -0.4         | 7 887          | 15.4        | 9 244          | 17.2        | 10 187         | 10.2        | 3 767          | 17.5        |
| Estonia                    | 296            | 13.0         | 594            | 100.5       | 889            | 49.6        | 1 088          | 22.4        | 440            | 36.8        |
| Latvia                     | 727            | 34.0         | 955            | 31.5        | 1 126          | 17.9        | 1 122          | -0.4        | 451            | 25.0        |
| Lithuania                  | 699            | 18.5         | 843            | 20.7        | 970            | 15.1        | 1 087          | 12.0        | 425            | 28.6        |
| Poland                     | 8 458          | 6.0          | 10 127         | 19.7        | 12 251         | 21.0        | 12 248         | -0.0        | 4 485          | 12.8        |
| Czech Republic             | 5 636          | :            | 7 378          | 30.9        | 8 992          | 21.9        | 9 754          | 8.5         | 3 514          | 13.6        |
| Slovakia                   | 1 417          | :            | 2 239          | 58.1        | 3 091          | 38.1        | 3 420          | 10.6        | 1 261          | 14.3        |
| Hungary                    | 4 878          | -0.7         | 6 060          | 24.2        | 7 611          | 25.6        | 8 812          | 15.8        | 3 422          | 24.8        |
| Romania                    | 1 796          | 19.0         | 2 795          | 55.7        | 3 390          | 21.3        | 3 588          | 5.9         | 1 304          | 18.9        |
| Bulgaria                   | 1 014          | 3.7          | 1 419          | 40.0        | 1 836          | 29.4        | 1 706          | -7.1        | 644            | 14.2        |
| Albania                    | 81             | 35.7         | 126            | 54.9        | 151            | 19.9        | 197            | 30.2        | 65             | 1.6         |
| Ukraine                    | 1 011          | 51.5         | 1 368          | 35.2        | 1 544          | 12.9        | 1 460          | -5.4        | 601            | 31.2        |
| Belarus                    | 275            | 99.9         | 442            | 60.9        | 562            | 26.9        | 417            | -25.7       | 134            | -4.0        |
| Russia                     | 17 089         | 59.0         | 21 498         | 25.8        | 21 472         | -0.1        | 23 233         | 8.2         | 8 904          | 26.0        |
| Slovenia                   | 3 178          | 100.4        | 3 798          | 19.5        | 4 245          | 11.8        | 4 270          | 0.6         | 1 500          | 5.9         |
| Croatia                    | 1 749          | 117.8        | 1 922          | 9.9         | 1 894          | -1.5        | 1 741          | -8.1        | 597            | -2.5        |
| Form. Yug. Rep. Maced      | 535            | :            | 683            | 27.7        | 664            | -2.8        | 426            | -35.9       | 146            | -9.3        |
| Cyprus                     | 732            | 19.9         | 631            | -13.7       | 737            | 16.8        | 564            | -23.5       | 125            | -56.7       |
| <b>Africa</b>              | <b>44 963</b>  | <b>-10.0</b> | <b>47 527</b>  | <b>5.7</b>  | <b>46 941</b>  | <b>-1.2</b> | <b>52 195</b>  | <b>11.2</b> | <b>18 696</b>  | <b>8.0</b>  |
| <i>of which</i>            |                |              |                |             |                |             |                |             |                |             |
| <b>North Africa</b>        | <b>22 510</b>  | <b>-5.9</b>  | <b>23 380</b>  | <b>3.9</b>  | <b>21 347</b>  | <b>-8.7</b> | <b>24 207</b>  | <b>13.4</b> | <b>9 273</b>   | <b>17.5</b> |
| <i>of which</i>            |                |              |                |             |                |             |                |             |                |             |
| Canary Islands             | 1 452          | 16.6         | 1 344          | -7.4        | 1 132          | -15.8       | 1 080          | -4.6        | :              | -100.0      |
| Ceuta and Melilla          | 23             | 144.8        | 48             | 108.0       | 12             | -75.0       | 8              | -31.6       | 4              | 37.8        |
| Morocco                    | 3 470          | 2.1          | 3 792          | 9.3         | 4 017          | 5.9         | 4 226          | 5.2         | 1 610          | 6.0         |
| Algeria                    | 6 520          | -8.6         | 6 154          | -5.6        | 4 844          | -21.3       | 5 447          | 12.4        | 3 005          | 80.1        |
| Tunisia                    | 2 530          | 1.4          | 3 076          | 21.6        | 3 352          | 9.0         | 3 636          | 8.5         | 1 290          | 7.6         |
| Libya                      | 6 238          | -11.7        | 6 108          | -2.1        | 5 799          | -5.1        | 7 038          | 21.4        | 2 455          | 13.5        |
| Egypt                      | 2 276          | -11.1        | 2 858          | 25.5        | 2 190          | -23.4       | 2 773          | 26.6        | 909            | 1.2         |
| Sudan                      | 139            | 41.2         | 180            | 29.2        | 172            | -4.5        | 170            | -1.1        | 70             | 22.1        |
| Mauritania                 | 221            | 21.8         | 235            | 6.7         | 257            | 9.3         | 265            | 2.9         | 99             | 37.5        |
| Senegal                    | 239            | -6.5         | 286            | 19.6        | 370            | 29.1        | 337            | -8.7        | 121            | -11.1       |
| Guinea                     | 223            | -18.2        | 321            | 43.8        | 310            | -3.3        | 351            | 13.2        | 122            | 3.4         |
| Liberia                    | 171            | -63.0        | 370            | 116.4       | 637            | 72.3        | 578            | -9.3        | 147            | -21.3       |
| Ivory Coast                | 1 409          | -10.1        | 1 758          | 24.8        | 2 068          | 17.6        | 2 098          | 1.5         | 695            | -17.0       |
| Ghana                      | 528            | -9.6         | 792            | 50.0        | 839            | 5.9         | 882            | 5.0         | 283            | -17.9       |
| Nigeria                    | 3 467          | -20.2        | 4 299          | 24.0        | 3 442          | -19.9       | 4 936          | 43.4        | 1 539          | 9.8         |
| Cameroon                   | 969            | -10.6        | 1 128          | 16.4        | 1 175          | 4.1         | 1 201          | 2.2         | 486            | 11.8        |
| Gabon                      | 787            | -25.0        | 859            | 9.0         | 799            | -7.0        | 850            | 6.4         | 332            | 39.5        |
| Congo                      | 314            | -51.5        | 565            | 79.7        | 718            | 27.2        | 890            | 23.9        | 265            | 25.1        |
| Zaire                      | 575            | -20.8        | 764            | 32.9        | 842            | 10.2        | 851            | 1.0         | 242            | -16.5       |
| Angola                     | 459            | -44.4        | 567            | 23.6        | 561            | -0.9        | 666            | 18.7        | 171            | -45.3       |
| Ethiopia                   | 151            | 49.1         | 151            | -0.2        | 230            | 52.0        | 250            | 9.0         | 83             | 11.3        |
| Kenya                      | 565            | 1.7          | 633            | 12.1        | 647            | 2.2         | 745            | 15.1        | 267            | 14.3        |
| Uganda                     | 84             | -34.8        | 238            | 183.2       | 356            | 49.6        | 376            | 5.6         | 149            | 13.4        |
| Tanzania                   | 172            | 7.8          | 194            | 12.8        | 202            | 4.2         | 208            | 3.0         | 89             | 9.7         |
| Madagascar                 | 233            | 24.0         | 314            | 34.9        | 346            | 10.3        | 366            | 5.7         | 127            | 10.2        |
| Réunion                    | 124            | -15.1        | 121            | -2.1        | 123            | 1.8         | 7              | -94.3       | :              | -100.0      |
| Mauritius                  | 827            | -1.8         | 825            | -0.3        | 1 020          | 23.7        | 1 076          | 5.4         | 349            | 5.9         |
| Zimbabwe                   | 429            | -20.1        | 580            | 35.1        | 639            | 10.2        | 723            | 13.2        | 265            | 19.1        |
| South Africa               | 8 774          | -5.2         | 6 942          | -20.9       | 7 752          | 11.7        | 8 225          | 6.1         | 2 806          | -3.0        |
| Namibia                    | 233            | 42.6         | 424            | 82.1        | 370            | -12.7       | 290            | -21.7       | 83             | -15.1       |
| <b>EFTA</b>                | <b>60 281</b>  | <b>1.8</b>   | <b>66 348</b>  | <b>10.1</b> | <b>69 830</b>  | <b>5.2</b>  | <b>74 650</b>  | <b>6.9</b>  | <b>26 125</b>  | <b>6.0</b>  |
| <b>OECD, excluding EU</b>  | <b>229 348</b> | <b>-3.3</b>  | <b>250 950</b> | <b>9.4</b>  | <b>258 332</b> | <b>2.9</b>  | <b>280 976</b> | <b>8.8</b>  | <b>112 101</b> | <b>18.0</b> |
| <b>CEEC</b>                | <b>30 496</b>  | <b>2.4</b>   | <b>38 958</b>  | <b>27.7</b> | <b>47 164</b>  | <b>21.1</b> | <b>50 012</b>  | <b>6.0</b>  | <b>18 580</b>  | <b>16.6</b> |
| <b>CIS</b>                 | <b>19 473</b>  | <b>63.8</b>  | <b>24 581</b>  | <b>26.2</b> | <b>24 912</b>  | <b>1.3</b>  | <b>26 530</b>  | <b>6.5</b>  | <b>10 378</b>  | <b>27.5</b> |
| <b>Mediterranean Basin</b> | <b>40 735</b>  | <b>-4.7</b>  | <b>44 316</b>  | <b>8.8</b>  | <b>44 980</b>  | <b>1.5</b>  | <b>49 515</b>  | <b>10.1</b> | <b>18 792</b>  | <b>16.2</b> |
| <b>ACP</b>                 | <b>15 580</b>  | <b>-16.2</b> | <b>19 131</b>  | <b>22.8</b> | <b>19 894</b>  | <b>4.0</b>  | <b>22 040</b>  | <b>10.8</b> | <b>7 411</b>   | <b>1.0</b>  |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden. Since January 1997 the Canary Islands are included in the Spanish customs territories and Réunion in the French.

## IMPORTS

*Value (Mio ECU)*

| Main partners                       | 1996          |               |               |               |               |               |               |               |               | 1997          |               |               |               |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                     | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           | Mar           | Apr           |
| <b>Extra-EUR15</b>                  | <b>49 150</b> | <b>49 673</b> | <b>46 836</b> | <b>48 778</b> | <b>41 943</b> | <b>48 562</b> | <b>53 005</b> | <b>50 786</b> | <b>48 320</b> | <b>52 045</b> | <b>48 813</b> | <b>52 109</b> | <b>57 906</b> |
| <b>Europe excluding EU</b>          | <b>13 320</b> | <b>13 270</b> | <b>13 315</b> | <b>13 652</b> | <b>11 382</b> | <b>13 648</b> | <b>15 373</b> | <b>14 904</b> | <b>14 094</b> | <b>14 362</b> | <b>13 883</b> | <b>14 676</b> | <b>15 731</b> |
| <i>of which</i> Iceland             | 77            | 85            | 82            | 81            | 74            | 75            | 94            | 89            | 75            | 74            | 75            | 85            | 95            |
| Norway                              | 2 387         | 2 288         | 2 571         | 2 339         | 2 324         | 2 519         | 3 098         | 2 847         | 2 909         | 3 050         | 2 646         | 2 569         | 2 822         |
| Switzerland                         | 3 629         | 3 570         | 3 581         | 3 718         | 2 577         | 3 669         | 3 861         | 3 844         | 3 309         | 3 315         | 3 466         | 3 826         | 3 931         |
| Liechtenstein                       | 30            | 40            | 35            | 41            | 27            | 36            | 45            | 43            | 51            | 43            | 41            | 39            | 48            |
| Andorra                             | 2             | 2             | 3             | 3             | 2             | 2             | 3             | 2             | 3             | 3             | 3             | 3             | 3             |
| Gibraltar                           | 6             | 1             | 2             | 5             | 7             | 2             | 2             | 9             | 10            | 1             | 4             | 4             | 19            |
| Malta                               | 66            | 65            | 74            | 64            | 45            | 64            | 70            | 76            | 52            | 52            | 53            | 57            | 56            |
| Turkey                              | 796           | 777           | 743           | 887           | 775           | 784           | 962           | 1 198         | 855           | 1 008         | 844           | 896           | 1 019         |
| Estonia                             | 84            | 88            | 82            | 81            | 90            | 105           | 115           | 107           | 97            | 102           | 110           | 108           | 121           |
| Latvia                              | 90            | 82            | 71            | 109           | 91            | 85            | 138           | 100           | 85            | 113           | 127           | 111           | 100           |
| Lithuania                           | 89            | 100           | 84            | 91            | 86            | 93            | 101           | 103           | 98            | 107           | 95            | 110           | 114           |
| Poland                              | 1 022         | 1 024         | 985           | 1 032         | 893           | 1 038         | 1 156         | 1 081         | 1 064         | 1 045         | 1 068         | 1 109         | 1 262         |
| Czech Republic                      | 831           | 830           | 837           | 834           | 666           | 860           | 905           | 887           | 840           | 774           | 811           | 917           | 1 012         |
| Slovakia                            | 278           | 297           | 291           | 289           | 220           | 304           | 307           | 323           | 286           | 266           | 330           | 296           | 369           |
| Hungary                             | 710           | 729           | 703           | 730           | 590           | 771           | 840           | 857           | 850           | 741           | 841           | 900           | 941           |
| Romania                             | 282           | 305           | 298           | 333           | 281           | 326           | 336           | 298           | 314           | 268           | 325           | 357           | 354           |
| Bulgaria                            | 134           | 148           | 141           | 154           | 119           | 150           | 147           | 151           | 132           | 142           | 158           | 168           | 176           |
| Albania                             | 16            | 17            | 15            | 17            | 12            | 17            | 19            | 15            | 20            | 22            | 12            | 17            | 15            |
| Ukraine                             | 125           | 155           | 107           | 137           | 97            | 99            | 109           | 120           | 177           | 168           | 131           | 142           | 160           |
| Belarus                             | 29            | 33            | 34            | 37            | 36            | 35            | 37            | 32            | 34            | 32            | 30            | 36            | 36            |
| Russia                              | 1 984         | 1 990         | 1 895         | 1 936         | 1 889         | 1 889         | 2 324         | 2 069         | 2 173         | 2 404         | 2 028         | 2 199         | 2 273         |
| Slovenia                            | 372           | 337           | 380           | 394           | 252           | 395           | 382           | 362           | 353           | 326           | 345           | 385           | 444           |
| Croatia                             | 140           | 154           | 134           | 155           | 101           | 158           | 153           | 129           | 145           | 137           | 156           | 148           | 156           |
| Form.Yug.Rep.Maced                  | 37            | 36            | 35            | 35            | 27            | 33            | 31            | 35            | 31            | 34            | 35            | 37            | 42            |
| Cyprus                              | 38            | 47            | 48            | 41            | 25            | 22            | 26            | 29            | 36            | 32            | 32            | 32            | 30            |
| <b>Africa</b>                       | <b>4 621</b>  | <b>4 494</b>  | <b>4 048</b>  | <b>4 532</b>  | <b>3 714</b>  | <b>4 057</b>  | <b>4 702</b>  | <b>4 409</b>  | <b>4 923</b>  | <b>5 073</b>  | <b>4 316</b>  | <b>4 385</b>  | <b>4 922</b>  |
| <i>of which</i> <b>North Africa</b> | <b>2 148</b>  | <b>1 973</b>  | <b>1 823</b>  | <b>2 066</b>  | <b>1 742</b>  | <b>2 013</b>  | <b>2 222</b>  | <b>2 132</b>  | <b>2 347</b>  | <b>2 550</b>  | <b>2 108</b>  | <b>2 175</b>  | <b>2 440</b>  |
| <i>of which</i> Canary Islands      | 110           | 100           | 74            | 78            | 62            | 62            | 70            | 80            | 114           | :             | :             | :             | :             |
| Ceuta and Melilla                   | 1             | 1             | 1             | 1             | 0             | 1             | 1             | 1             | 0             | 1             | 1             | 1             | 1             |
| Morocco                             | 373           | 322           | 325           | 379           | 307           | 307           | 356           | 324           | 386           | 410           | 363           | 416           | 421           |
| Algeria                             | 471           | 457           | 415           | 423           | 397           | 495           | 504           | 511           | 577           | 831           | 660           | 705           | 809           |
| Tunisia                             | 329           | 286           | 300           | 339           | 239           | 291           | 349           | 325           | 308           | 348           | 287           | 313           | 341           |
| Libya                               | 593           | 577           | 478           | 612           | 529           | 601           | 744           | 612           | 723           | 737           | 569           | 527           | 622           |
| Egypt                               | 270           | 230           | 230           | 234           | 208           | 255           | 197           | 280           | 239           | 223           | 228           | 213           | 246           |
| Sudan                               | 11            | 14            | 15            | 16            | 10            | 22            | 13            | 11            | 12            | 20            | 15            | 15            | 20            |
| Mauritania                          | 22            | 35            | 28            | 19            | 29            | 22            | 20            | 21            | 19            | 26            | 18            | 24            | 31            |
| Senegal                             | 24            | 22            | 22            | 31            | 22            | 29            | 26            | 18            | 33            | 25            | 41            | 29            | 27            |
| Guinea                              | 35            | 27            | 32            | 24            | 23            | 24            | 29            | 32            | 41            | 32            | 29            | 27            | 34            |
| Liberia                             | 34            | 109           | 28            | 44            | 40            | 25            | 58            | 28            | 58            | 31            | 36            | 39            | 41            |
| Ivory Coast                         | 195           | 188           | 180           | 163           | 123           | 149           | 148           | 137           | 172           | 181           | 162           | 170           | 182           |
| Ghana                               | 69            | 61            | 54            | 75            | 88            | 74            | 69            | 52            | 63            | 59            | 77            | 71            | 76            |
| Nigeria                             | 414           | 463           | 347           | 382           | 393           | 252           | 532           | 542           | 623           | 472           | 428           | 338           | 302           |
| Cameroon                            | 122           | 95            | 87            | 115           | 70            | 108           | 99            | 97            | 95            | 134           | 111           | 124           | 116           |
| Gabon                               | 55            | 77            | 124           | 146           | 25            | 65            | 77            | 34            | 64            | 138           | 37            | 59            | 98            |
| Congo                               | 55            | 80            | 62            | 71            | 70            | 86            | 118           | 76            | 115           | 70            | 44            | 59            | 92            |
| Zaire                               | 83            | 72            | 61            | 78            | 68            | 64            | 80            | 72            | 67            | 62            | 70            | 63            | 46            |
| Angola                              | 74            | 34            | 41            | 54            | 22            | 57            | 26            | 58            | 61            | 40            | 29            | 33            | 69            |
| Ethiopia                            | 23            | 29            | 16            | 47            | 14            | 22            | 20            | 15            | 13            | 20            | 19            | 20            | 25            |
| Kenya                               | 58            | 76            | 63            | 69            | 53            | 71            | 58            | 59            | 63            | 69            | 55            | 66            | 76            |
| Uganda                              | 36            | 36            | 32            | 28            | 19            | 29            | 35            | 39            | 27            | 35            | 37            | 35            | 42            |
| Tanzania                            | 20            | 20            | 17            | 20            | 15            | 10            | 14            | 15            | 17            | 22            | 24            | 21            | 22            |
| Madagascar                          | 25            | 25            | 31            | 30            | 27            | 31            | 26            | 30            | 52            | 39            | 29            | 29            | 30            |
| Réunion                             | 0             | 1             | 1             | 0             | 0             | 1             | 1             | 1             | 1             | :             | :             | :             | :             |
| Mauritius                           | 65            | 53            | 52            | 76            | 87            | 112           | 89            | 98            | 180           | 99            | 90            | 80            | 80            |
| Zimbabwe                            | 55            | 46            | 56            | 73            | 45            | 45            | 82            | 78            | 75            | 65            | 64            | 62            | 74            |
| South Africa                        | 808           | 785           | 731           | 707           | 584           | 610           | 704           | 630           | 582           | 703           | 608           | 659           | 836           |
| Namibia                             | 23            | 22            | 24            | 40            | 23            | 20            | 15            | 16            | 31            | 17            | 32            | 17            | 17            |
| <b>EFTA</b>                         | <b>6 124</b>  | <b>5 983</b>  | <b>6 269</b>  | <b>6 179</b>  | <b>5 002</b>  | <b>6 299</b>  | <b>7 097</b>  | <b>6 823</b>  | <b>6 343</b>  | <b>6 482</b>  | <b>6 228</b>  | <b>6 519</b>  | <b>6 897</b>  |
| <b>OECD, excluding EU</b>           | <b>24 290</b> | <b>24 385</b> | <b>22 959</b> | <b>23 083</b> | <b>19 548</b> | <b>22 945</b> | <b>25 353</b> | <b>24 781</b> | <b>22 887</b> | <b>26 606</b> | <b>25 709</b> | <b>28 317</b> | <b>31 466</b> |
| <b>CEEC</b>                         | <b>4 112</b>  | <b>4 185</b>  | <b>4 100</b>  | <b>4 319</b>  | <b>3 473</b>  | <b>4 407</b>  | <b>4 708</b>  | <b>4 511</b>  | <b>4 376</b>  | <b>4 144</b>  | <b>4 493</b>  | <b>4 747</b>  | <b>5 195</b>  |
| <b>CIS</b>                          | <b>2 255</b>  | <b>2 279</b>  | <b>2 135</b>  | <b>2 233</b>  | <b>2 146</b>  | <b>2 161</b>  | <b>2 585</b>  | <b>2 357</b>  | <b>2 497</b>  | <b>2 773</b>  | <b>2 341</b>  | <b>2 580</b>  | <b>2 684</b>  |
| <b>Mediterranean Basin</b>          | <b>4 129</b>  | <b>4 016</b>  | <b>3 866</b>  | <b>4 299</b>  | <b>3 490</b>  | <b>4 098</b>  | <b>4 575</b>  | <b>4 615</b>  | <b>4 391</b>  | <b>4 951</b>  | <b>4 338</b>  | <b>4 498</b>  | <b>5 005</b>  |
| <b>ACP</b>                          | <b>1 963</b>  | <b>1 993</b>  | <b>1 682</b>  | <b>1 948</b>  | <b>1 522</b>  | <b>1 613</b>  | <b>1 969</b>  | <b>1 813</b>  | <b>2 163</b>  | <b>2 016</b>  | <b>1 741</b>  | <b>1 777</b>  | <b>1 875</b>  |

# YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

## IMPORTS

Value (Mio ECU) and variations (%)

| Main partners                              | 1993           |              | 1994           |             | 1995           |             | 1996           |             | Jan-Apr 1997  |             |
|--|----------------|--------------|----------------|-------------|----------------|-------------|----------------|-------------|---------------|-------------|
|  | Value          | 93/92        | Value          | 94/93       | Value          | 95/94       | Value          | 96/95       | Value         | 97/96       |
| <b>North America</b>                       | <b>99 166</b>  | <b>-3.3</b>  | <b>110 052</b> | <b>11.0</b> | <b>115 563</b> | <b>5.0</b>  | <b>124 337</b> | <b>7.6</b>  | <b>48 253</b> | <b>13.2</b> |
| <i>of which</i> USA                        | 90 626         | -2.3         | 99 957         | 10.3        | 103 644        | 3.7         | 112 621        | 8.7         | 44 365        | 14.8        |
| Canada                                     | 8 350          | -12.2        | 9 833          | 17.8        | 11 707         | 19.1        | 11 477         | -2.0        | 3 841         | -1.6        |
| <b>Central America and West Ind.</b>       | <b>6 481</b>   | <b>-2.1</b>  | <b>7 583</b>   | <b>17.0</b> | <b>8 700</b>   | <b>14.7</b> | <b>9 291</b>   | <b>6.8</b>  | <b>3 354</b>  | <b>5.9</b>  |
| <i>of which</i> Mexico                     | 2 403          | -20.8        | 2 719          | 13.2        | 3 215          | 18.2        | 3 136          | -2.5        | 1 112         | 4.3         |
| Bermuda                                    | 485            | 608.6        | 456            | -6.0        | 780            | 71.2        | 923            | 18.3        | 287           | -4.5        |
| Guatemala                                  | 217            | 17.8         | 285            | 31.0        | 370            | 30.0        | 343            | -7.1        | 155           | 28.8        |
| Costa Rica                                 | 542            | 15.9         | 819            | 50.9        | 813            | -0.7        | 814            | 0.1         | 293           | 1.0         |
| Panama                                     | 356            | -19.9        | 349            | -1.9        | 384            | 10.0        | 423            | 10.3        | 108           | -37.9       |
| Cuba                                       | 265            | -17.5        | 323            | 21.7        | 343            | 6.1         | 399            | 16.6        | 134           | 13.7        |
| Bahamas                                    | 372            | 30.7         | 235            | -36.7       | 232            | -1.4        | 226            | -2.3        | 60            | -34.0       |
| Guadeloupe                                 | 114            | 5.6          | 117            | 2.4         | 90             | -23.2       | 8              | -91.4       | :             | -100.0      |
| Martinique                                 | 136            | -11.0        | 141            | 3.7         | 127            | -10.0       | 53             | -58.5       | :             | -100.0      |
| Netherlands Antilles                       | 127            | 5.0          | 238            | 87.5        | 326            | 36.6        | 391            | 20.0        | 139           | 7.2         |
| <b>South America</b>                       | <b>19 287</b>  | <b>-9.4</b>  | <b>23 743</b>  | <b>23.1</b> | <b>24 824</b>  | <b>4.6</b>  | <b>24 614</b>  | <b>-0.8</b> | <b>8 189</b>  | <b>1.5</b>  |
| <i>of which</i> Colombia                   | 1 681          | -7.1         | 2 146          | 27.7        | 2 247          | 4.7         | 2 187          | -2.7        | 806           | 4.7         |
| Venezuela                                  | 1 246          | -17.7        | 1 373          | 10.2        | 1 622          | 18.1        | 1 529          | -5.7        | 513           | 12.1        |
| French Guiana                              | 54             | -29.6        | 65             | 21.2        | 107            | 64.3        | 134            | 25.3        | :             | -100.0      |
| Ecuador                                    | 607            | 2.7          | 782            | 28.7        | 818            | 4.6         | 881            | 7.7         | 319           | 9.4         |
| Peru                                       | 881            | 13.1         | 1 297          | 47.2        | 1 316          | 1.5         | 1 305          | -0.8        | 466           | 0.2         |
| Brazil                                     | 8 543          | -10.4        | 10 916         | 27.8        | 10 820         | -0.9        | 10 437         | -3.5        | 3 461         | 3.7         |
| Chile                                      | 2 188          | -15.4        | 2 541          | 16.2        | 3 175          | 24.9        | 3 161          | -0.5        | 1 138         | -0.3        |
| Uruguay                                    | 334            | -9.1         | 373            | 11.6        | 344            | -7.8        | 404            | 17.4        | 138           | -0.7        |
| Argentina                                  | 3 113          | -8.5         | 3 597          | 15.6        | 3 705          | 3.0         | 3 884          | 4.8         | 1 172         | -5.3        |
| <b>Near and Middle East</b>                | <b>25 046</b>  | <b>3.1</b>   | <b>24 218</b>  | <b>-3.3</b> | <b>23 663</b>  | <b>-2.3</b> | <b>26 736</b>  | <b>13.0</b> | <b>9 459</b>  | <b>7.6</b>  |
| <i>of which</i> Lebanon                    | 65             | -19.1        | 91             | 39.8        | 110            | 21.0        | 122            | 10.8        | 43            | 5.1         |
| Syria                                      | 1 707          | 10.2         | 1 610          | -5.7        | 1 735          | 7.7         | 2 013          | 16.1        | 582           | -2.7        |
| Iran                                       | 6 076          | 7.2          | 5 560          | -8.5        | 5 441          | -2.1        | 5 991          | 10.1        | 1 526         | -30.4       |
| Israel                                     | 3 568          | 2.5          | 4 274          | 19.8        | 4 658          | 9.0         | 5 281          | 13.4        | 2 064         | 10.0        |
| Jordan                                     | 278            | 187.1        | 151            | -45.6       | 135            | -10.5       | 171            | 26.3        | 58            | 12.0        |
| Saudi Arabia                               | 9 792          | -2.7         | 9 250          | -5.5        | 8 847          | -4.4        | 10 092         | 14.1        | 3 322         | 9.1         |
| Kuwait                                     | 1 812          | 121.5        | 1 707          | -5.8        | 1 367          | -19.9       | 1 518          | 11.0        | 546           | 16.1        |
| Bahrain                                    | 128            | 4.5          | 114            | -10.8       | 136            | 19.3        | 95             | -30.3       | 76            | 206.1       |
| Qatar                                      | 188            | -6.3         | 128            | -32.0       | 113            | -11.7       | 117            | 4.1         | 102           | 106.7       |
| United Arab Emirates                       | 967            | -34.7        | 892            | -7.8        | 851            | -4.6        | 950            | 11.6        | 522           | 53.4        |
| Oman                                       | 129            | 0.4          | 165            | 27.9        | 117            | -29.0       | 172            | 46.8        | 45            | 15.5        |
| <b>Other countries of Asia<sup>1</sup></b> | <b>138 009</b> | <b>4.2</b>   | <b>150 764</b> | <b>9.2</b>  | <b>159 046</b> | <b>5.5</b>  | <b>167 644</b> | <b>5.4</b>  | <b>60 388</b> | <b>7.9</b>  |
| <i>of which</i> Kazakhstan                 | 320            | 342.1        | 296            | -7.4        | 359            | 21.4        | 515            | 43.2        | 414           | 228.6       |
| Uzbekistan                                 | 428            | 406.1        | 530            | 23.9        | 500            | -5.7        | 519            | 3.8         | 194           | -9.4        |
| Pakistan                                   | 1 778          | 5.3          | 2 012          | 13.2        | 1 980          | -1.6        | 2 075          | 4.8         | 719           | 1.8         |
| India                                      | 6 156          | 20.3         | 7 233          | 17.5        | 7 795          | 7.8         | 8 595          | 10.3        | 3 204         | 6.6         |
| Bangladesh                                 | 931            | 20.9         | 1 129          | 21.2        | 1 260          | 11.6        | 1 474          | 17.0        | 542           | 14.5        |
| Sri Lanka                                  | 765            | 16.7         | 930            | 21.7        | 930            | -0.1        | 994            | 6.9         | 361           | 10.9        |
| China                                      | 21 115         | 17.5         | 24 617         | 16.6        | 26 341         | 7.0         | 29 995         | 13.9        | 10 988        | 17.8        |
| Indonesia                                  | 5 160          | 15.6         | 6 036          | 17.0        | 6 108          | 1.2         | 7 130          | 16.7        | 2 497         | 9.6         |
| Philippines                                | 2 002          | 18.9         | 2 232          | 11.5        | 2 419          | 8.4         | 3 349          | 38.4        | 1 115         | 7.8         |
| Thailand                                   | 5 847          | 7.2          | 6 646          | 13.7        | 6 623          | -0.3        | 7 478          | 12.9        | 2 521         | 2.0         |
| Vietnam                                    | 591            | 67.6         | 898            | 51.9        | 1 151          | 28.2        | 1 439          | 25.0        | 733           | 46.7        |
| Malaysia                                   | 6 566          | 26.5         | 7 949          | 21.1        | 9 153          | 15.1        | 9 430          | 3.0         | 3 203         | 2.4         |
| Brunei                                     | 397            | 79.2         | 314            | -20.9       | 263            | -16.4       | 416            | 58.2        | 219           | 20.1        |
| Singapore                                  | 6 791          | 12.7         | 8 182          | 20.5        | 8 759          | 7.1         | 9 254          | 5.6         | 3 572         | 21.1        |
| South Korea                                | 8 342          | 2.8          | 9 105          | 9.1         | 10 926         | 20.0        | 11 142         | 2.0         | 3 960         | 0.8         |
| Japan                                      | 52 178         | -7.3         | 53 751         | 3.0         | 54 289         | 1.0         | 52 480         | -3.3        | 18 521        | 0.8         |
| Taiwan                                     | 10 368         | -3.3         | 10 287         | -0.8        | 11 765         | 14.4        | 12 910         | 9.7         | 4 749         | 11.4        |
| Hong Kong                                  | 7 002          | 7.4          | 7 110          | 1.5         | 7 155          | 0.6         | 7 168          | 0.2         | 2 381         | 4.4         |
| <b>Oceania and polar regions</b>           | <b>6 203</b>   | <b>-11.2</b> | <b>7 183</b>   | <b>15.8</b> | <b>7 454</b>   | <b>3.8</b>  | <b>7 843</b>   | <b>5.2</b>  | <b>2 791</b>  | <b>13.5</b> |
| Australia                                  | 4 136          | -16.1        | 4 881          | 18.0        | 4 970          | 1.8         | 5 232          | 5.3         | 1 936         | 15.7        |
| New Zealand                                | 1 491          | 0.4          | 1 635          | 9.7         | 1 696          | 3.7         | 1 885          | 11.1        | 646           | 17.6        |
| New Caledonia and dep.                     | 145            | -10.2        | 169            | 16.6        | 189            | 11.8        | 185            | -1.7        | 69            | -15.3       |
| <b>NAFTA</b>                               | <b>101 378</b> | <b>-3.7</b>  | <b>112 509</b> | <b>11.0</b> | <b>118 565</b> | <b>5.4</b>  | <b>127 234</b> | <b>7.3</b>  | <b>49 318</b> | <b>13.1</b> |
| <b>Latin America</b>                       | <b>23 317</b>  | <b>-10.0</b> | <b>28 656</b>  | <b>22.9</b> | <b>30 434</b>  | <b>6.2</b>  | <b>30 207</b>  | <b>-0.7</b> | <b>10 266</b> | <b>2.5</b>  |
| <b>MERCOSUR</b>                            | <b>12 216</b>  | <b>-9.5</b>  | <b>15 060</b>  | <b>23.3</b> | <b>15 032</b>  | <b>-0.2</b> | <b>14 870</b>  | <b>-1.1</b> | <b>4 790</b>  | <b>1.2</b>  |
| <b>OPEC</b>                                | <b>42 280</b>  | <b>-4.8</b>  | <b>42 364</b>  | <b>0.2</b>  | <b>39 234</b>  | <b>-7.4</b> | <b>45 598</b>  | <b>16.2</b> | <b>16 827</b> | <b>17.6</b> |
| <b>DAE</b>                                 | <b>44 917</b>  | <b>6.9</b>   | <b>49 280</b>  | <b>9.7</b>  | <b>54 381</b>  | <b>10.4</b> | <b>57 381</b>  | <b>5.5</b>  | <b>20 387</b> | <b>7.2</b>  |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden. Since January 1997 Guadeloupe, Martinique and French Guiana are included in the French customs territories.

## IMPORTS

Value (Mio ECU)

| Main partners                        | 1996          |               |               |               |               |               |               |               |               |               | 1997          |               |               |  |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|
|                                      | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           | Mar           | Apr           |  |
| <b>North America</b>                 | <b>10 864</b> | <b>11 326</b> | <b>10 185</b> | <b>10 087</b> | <b>8 565</b>  | <b>9 791</b>  | <b>11 078</b> | <b>10 677</b> | <b>10 019</b> | <b>11 015</b> | <b>10 841</b> | <b>12 487</b> | <b>13 909</b> |  |
| of which USA                         | 9 887         | 10 293        | 9 177         | 9 054         | 7 761         | 8 846         | 10 050        | 9 717         | 9 073         | 9 985         | 9 969         | 11 568        | 12 844        |  |
| Canada                               | 966           | 1 018         | 985           | 1 009         | 785           | 912           | 1 000         | 939           | 927           | 1 019         | 860           | 910           | 1 050         |  |
| <b>Central America and West Ind.</b> | <b>984</b>    | <b>994</b>    | <b>901</b>    | <b>805</b>    | <b>591</b>    | <b>816</b>    | <b>719</b>    | <b>703</b>    | <b>596</b>    | <b>741</b>    | <b>725</b>    | <b>929</b>    | <b>955</b>    |  |
| of which Mexico                      | 254           | 288           | 296           | 300           | 211           | 254           | 279           | 235           | 206           | 245           | 269           | 275           | 322           |  |
| Bermuda                              | 150           | 131           | 104           | 76            | 12            | 134           | 45            | 54            | 67            | 95            | 47            | 89            | 56            |  |
| Guatemala                            | 33            | 35            | 39            | 38            | 24            | 22            | 23            | 20            | 21            | 31            | 32            | 42            | 49            |  |
| Costa Rica                           | 76            | 78            | 80            | 63            | 57            | 59            | 69            | 60            | 57            | 65            | 61            | 74            | 93            |  |
| Panama                               | 20            | 103           | 30            | 22            | 19            | 17            | 24            | 17            | 17            | 22            | 22            | 26            | 38            |  |
| Cuba                                 | 37            | 31            | 33            | 39            | 31            | 44            | 29            | 44            | 31            | 26            | 25            | 29            | 53            |  |
| Bahamas                              | 70            | 14            | 7             | 18            | 8             | 14            | 34            | 24            | 16            | 17            | 9             | 22            | 12            |  |
| Guadeloupe                           | 0             | 0             | 0             | 2             | 1             | 1             | 2             | 1             | 1             | :             | :             | :             | :             |  |
| Martinique                           | 3             | 2             | 3             | 13            | 10            | 2             | 5             | 6             | 5             | :             | :             | :             | :             |  |
| Netherlands Antilles                 | 28            | 41            | 51            | 30            | 27            | 27            | 37            | 27            | 22            | 40            | 33            | 33            | 30            |  |
| <b>South America</b>                 | <b>2 199</b>  | <b>2 216</b>  | <b>2 300</b>  | <b>2 287</b>  | <b>1 814</b>  | <b>2 048</b>  | <b>2 196</b>  | <b>1 840</b>  | <b>1 842</b>  | <b>1 942</b>  | <b>1 749</b>  | <b>1 979</b>  | <b>2 519</b>  |  |
| of which Colombia                    | 186           | 179           | 194           | 155           | 178           | 192           | 179           | 173           | 165           | 198           | 176           | 210           | 221           |  |
| Venezuela                            | 158           | 131           | 164           | 98            | 115           | 147           | 169           | 137           | 109           | 135           | 125           | 108           | 146           |  |
| French Guiana                        | 7             | 7             | 11            | 9             | 7             | 7             | 6             | 6             | :             | :             | :             | :             | :             |  |
| Ecuador                              | 88            | 83            | 70            | 67            | 60            | 70            | 96            | 68            | 76            | 70            | 77            | 80            | 91            |  |
| Peru                                 | 112           | 108           | 87            | 124           | 102           | 86            | 139           | 98            | 97            | 116           | 122           | 106           | 121           |  |
| Brazil                               | 820           | 966           | 987           | 947           | 782           | 883           | 898           | 810           | 827           | 807           | 733           | 791           | 1 130         |  |
| Chile                                | 338           | 331           | 274           | 398           | 197           | 197           | 220           | 185           | 218           | 246           | 216           | 313           | 362           |  |
| Uruguay                              | 52            | 32            | 42            | 39            | 25            | 37            | 32            | 32            | 26            | 36            | 26            | 34            | 43            |  |
| Argentina                            | 393           | 316           | 383           | 401           | 304           | 347           | 366           | 270           | 260           | 284           | 252           | 292           | 344           |  |
| <b>Near and Middle East</b>          | <b>2 284</b>  | <b>2 253</b>  | <b>1 998</b>  | <b>2 206</b>  | <b>1 929</b>  | <b>2 120</b>  | <b>2 518</b>  | <b>2 604</b>  | <b>2 319</b>  | <b>2 417</b>  | <b>2 358</b>  | <b>2 332</b>  | <b>2 353</b>  |  |
| of which Lebanon                     | 11            | 10            | 11            | 11            | 9             | 10            | 11            | 10            | 9             | 12            | 11            | 10            | 10            |  |
| Syria                                | 152           | 199           | 184           | 156           | 179           | 157           | 209           | 178           | 153           | 179           | 148           | 112           | 143           |  |
| Iran                                 | 561           | 461           | 399           | 481           | 411           | 454           | 586           | 524           | 484           | 387           | 412           | 365           | 362           |  |
| Israel                               | 417           | 451           | 432           | 462           | 322           | 418           | 460           | 443           | 415           | 518           | 497           | 522           | 527           |  |
| Jordan                               | 13            | 12            | 15            | 16            | 9             | 15            | 19            | 16            | 16            | 13            | 13            | 17            | 15            |  |
| Saudi Arabia                         | 879           | 848           | 804           | 776           | 762           | 782           | 970           | 1 073         | 1 031         | 846           | 883           | 799           | 795           |  |
| Kuwait                               | 132           | 153           | 61            | 161           | 107           | 168           | 135           | 164           | 100           | 193           | 140           | 117           | 96            |  |
| Bahrain                              | 5             | 6             | 7             | 7             | 5             | 12            | 11            | 16            | 7             | 19            | 24            | 13            | 20            |  |
| Qatar                                | 1             | 3             | 2             | 19            | 38            | 1             | 2             | 1             | 2             | 20            | 20            | 57            | 5             |  |
| United Arab Emirates                 | 98            | 76            | 51            | 86            | 71            | 72            | 91            | 102           | 60            | 96            | 86            | 143           | 197           |  |
| Oman                                 | 10            | 9             | 10            | 15            | 8             | 12            | 9             | 45            | 23            | 9             | 10            | 14            | 12            |  |
| <b>Other countries of Asia</b>       | <b>13 557</b> | <b>13 696</b> | <b>12 951</b> | <b>13 998</b> | <b>12 941</b> | <b>14 988</b> | <b>15 260</b> | <b>14 458</b> | <b>13 383</b> | <b>15 538</b> | <b>14 053</b> | <b>14 401</b> | <b>16 395</b> |  |
| of which Kazakhstan                  | 38            | 24            | 19            | 48            | 81            | 58            | 39            | 70            | 51            | 93            | 72            | 120           | 129           |  |
| Uzbekistan                           | 48            | 40            | 40            | 43            | 21            | 45            | 44            | 38            | 33            | 47            | 49            | 49            | 50            |  |
| Pakistan                             | 179           | 166           | 149           | 182           | 147           | 186           | 203           | 167           | 169           | 194           | 162           | 165           | 198           |  |
| India                                | 788           | 743           | 653           | 733           | 718           | 755           | 759           | 657           | 572           | 752           | 748           | 811           | 894           |  |
| Bangladesh                           | 90            | 111           | 99            | 136           | 140           | 173           | 131           | 110           | 101           | 140           | 127           | 134           | 141           |  |
| Sri Lanka                            | 78            | 71            | 74            | 85            | 87            | 96            | 95            | 86            | 75            | 94            | 80            | 88            | 98            |  |
| China                                | 1 978         | 2 318         | 2 297         | 2 604         | 2 525         | 2 947         | 2 999         | 2 612         | 2 364         | 2 988         | 2 737         | 2 433         | 2 830         |  |
| Indonesia                            | 505           | 556           | 553           | 705           | 592           | 664           | 652           | 608           | 522           | 676           | 581           | 598           | 643           |  |
| Philippines                          | 243           | 270           | 251           | 263           | 263           | 317           | 314           | 342           | 295           | 318           | 251           | 278           | 268           |  |
| Thailand                             | 590           | 616           | 598           | 652           | 546           | 671           | 668           | 653           | 603           | 628           | 569           | 645           | 679           |  |
| Vietnam                              | 93            | 98            | 103           | 140           | 147           | 138           | 105           | 95            | 112           | 186           | 191           | 178           | 179           |  |
| Malaysia                             | 772           | 792           | 787           | 775           | 694           | 801           | 860           | 840           | 751           | 850           | 703           | 710           | 941           |  |
| Brunei                               | 29            | 12            | 4             | 78            | 38            | 26            | 51            | 24            | 1             | 82            | 19            | 84            | 34            |  |
| Singapore                            | 675           | 658           | 806           | 685           | 650           | 856           | 877           | 899           | 875           | 913           | 798           | 887           | 972           |  |
| South Korea                          | 1 026         | 980           | 865           | 913           | 750           | 886           | 964           | 915           | 939           | 1 044         | 912           | 862           | 1 141         |  |
| Japan                                | 4 855         | 4 516         | 4 048         | 4 155         | 3 832         | 4 439         | 4 515         | 4 441         | 4 164         | 4 404         | 4 238         | 4 670         | 5 208         |  |
| Taiwan                               | 1 030         | 1 114         | 1 022         | 1 054         | 920           | 1 111         | 1 210         | 1 115         | 1 100         | 1 251         | 1 110         | 1 058         | 1 330         |  |
| Hong Kong                            | 460           | 515           | 486           | 621           | 672           | 695           | 659           | 680           | 558           | 725           | 576           | 525           | 556           |  |
| <b>Oceania and polar regions</b>     | <b>667</b>    | <b>807</b>    | <b>681</b>    | <b>767</b>    | <b>590</b>    | <b>662</b>    | <b>660</b>    | <b>632</b>    | <b>585</b>    | <b>716</b>    | <b>590</b>    | <b>672</b>    | <b>812</b>    |  |
| Australia                            | 433           | 491           | 420           | 500           | 390           | 458           | 442           | 453           | 406           | 498           | 412           | 465           | 560           |  |
| New Zealand                          | 174           | 229           | 218           | 206           | 152           | 129           | 149           | 131           | 123           | 144           | 139           | 164           | 199           |  |
| New Caledonia and dep.               | 24            | 10            | 14            | 10            | 12            | 20            | 18            | 10            | 10            | 20            | 10            | 15            | 24            |  |
| <b>NAFTA</b>                         | <b>11 107</b> | <b>11 598</b> | <b>10 458</b> | <b>10 364</b> | <b>8 758</b>  | <b>10 012</b> | <b>11 329</b> | <b>10 891</b> | <b>10 206</b> | <b>11 250</b> | <b>11 098</b> | <b>12 754</b> | <b>14 216</b> |  |
| <b>Latin America</b>                 | <b>2 680</b>  | <b>2 801</b>  | <b>2 827</b>  | <b>2 810</b>  | <b>2 217</b>  | <b>2 482</b>  | <b>2 645</b>  | <b>2 231</b>  | <b>2 177</b>  | <b>2 370</b>  | <b>2 227</b>  | <b>2 511</b>  | <b>3 158</b>  |  |
| <b>MERCOSUR</b>                      | <b>1 269</b>  | <b>1 321</b>  | <b>1 438</b>  | <b>1 392</b>  | <b>1 125</b>  | <b>1 309</b>  | <b>1 318</b>  | <b>1 117</b>  | <b>1 117</b>  | <b>1 134</b>  | <b>1 014</b>  | <b>1 120</b>  | <b>1 522</b>  |  |
| <b>OPEC</b>                          | <b>3 868</b>  | <b>3 801</b>  | <b>3 397</b>  | <b>3 889</b>  | <b>3 439</b>  | <b>3 702</b>  | <b>4 462</b>  | <b>4 307</b>  | <b>4 294</b>  | <b>4 628</b>  | <b>4 036</b>  | <b>3 932</b>  | <b>4 231</b>  |  |
| <b>DAE</b>                           | <b>4 552</b>  | <b>4 675</b>  | <b>4 564</b>  | <b>4 700</b>  | <b>4 231</b>  | <b>5 019</b>  | <b>5 238</b>  | <b>5 102</b>  | <b>4 826</b>  | <b>5 411</b>  | <b>4 668</b>  | <b>4 688</b>  | <b>5 620</b>  |  |

## TRADE BALANCE

Value (Mio ECU)

| Main partners                       | 1993           | 1994           | 1995           | 1996          | Jan-Apr 1997  |
|-------------------------------------|----------------|----------------|----------------|---------------|---------------|
| <b>Extra-EUR15</b>                  | <b>1 165</b>   | <b>5 141</b>   | <b>27 401</b>  | <b>43 140</b> | <b>7 937</b>  |
| <b>Europe excluding EU</b>          | <b>11 014</b>  | <b>5 111</b>   | <b>14 302</b>  | <b>27 637</b> | <b>8 619</b>  |
| <i>of which</i> Iceland             | -115           | -213           | -127           | -75           | 19            |
| Norway                              | -6 678         | -7 114         | -8 112         | -11 038       | -3 717        |
| Switzerland                         | 4 303          | 4 987          | 7 814          | 8 693         | 2 763         |
| Liechtenstein                       | :              | :              | 180            | 86            | 4             |
| Andorra                             | 696            | 650            | 688            | 656           | 229           |
| Gibraltar                           | 409            | 534            | 340            | 574           | 183           |
| Malta                               | 911            | 861            | 938            | 1 069         | 433           |
| Turkey                              | 5 574          | 1 424          | 4 141          | 8 042         | 2 438         |
| Estonia                             | 196            | 436            | 460            | 606           | 205           |
| Latvia                              | -312           | -236           | -186           | -15           | -47           |
| Lithuania                           | -154           | 13             | 46             | 365           | 162           |
| Poland                              | 2 657          | 2 189          | 3 042          | 7 581         | 3 128         |
| Czech Republic                      | 1 452          | 1 846          | 2 661          | 4 216         | 1 459         |
| Slovakia                            | 166            | -45            | 101            | 577           | 254           |
| Hungary                             | 1 570          | 2 006          | 1 117          | 1 181         | 548           |
| Romania                             | 717            | 100            | 404            | 850           | 86            |
| Bulgaria                            | 474            | 333            | 217            | -9            | -177          |
| Albania                             | 324            | 307            | 367            | 545           | 83            |
| Ukraine                             | 564            | 424            | 704            | 1 163         | 321           |
| Belarus                             | 308            | 179            | 324            | 499           | 225           |
| Russia                              | -4 390         | -7 113         | -5 345         | -4 155        | -2 073        |
| Slovenia                            | 441            | 550            | 932            | 1 106         | 423           |
| Croatia                             | 521            | 1 312          | 1 843          | 2 145         | 735           |
| Form. Yug. Rep. Maced               | 140            | 127            | 215            | 380           | 103           |
| Cyprus                              | 1 233          | 1 454          | 1 275          | 1 370         | 454           |
| <b>Africa</b>                       | <b>1 381</b>   | <b>-5</b>      | <b>4 824</b>   | <b>-202</b>   | <b>-2 769</b> |
| <i>of which</i> <b>North Africa</b> | <b>2 158</b>   | <b>1 654</b>   | <b>4 855</b>   | <b>2 435</b>  | <b>-1 784</b> |
| <i>of which</i> Canary Islands      | 2 666          | 2 839          | 3 586          | 3 802         | :             |
| Ceuta and Melilla                   | 582            | 525            | 583            | 475           | 169           |
| Morocco                             | 891            | 699            | 711            | 466           | 19            |
| Algeria                             | -2 258         | -1 325         | -129           | -1 411        | -1 662        |
| Tunisia                             | 1 209          | 822            | 801            | 700           | 323           |
| Libya                               | -3 394         | -3 948         | -3 520         | -4 546        | -1 605        |
| Egypt                               | 2 462          | 2 043          | 2 824          | 2 949         | 972           |
| Sudan                               | 142            | 133            | 108            | 122           | 32            |
| Mauritania                          | 25             | 14             | -24            | 2             | 0             |
| Senegal                             | 305            | 258            | 345            | 450           | 145           |
| Guinea                              | 42             | -25            | -40            | -70           | -23           |
| Liberia                             | 690            | 229            | 603            | -124          | 197           |
| Ivory Coast                         | -552           | -1 011         | -882           | -917          | -300          |
| Ghana                               | 126            | -108           | -95            | 90            | 60            |
| Nigeria                             | -500           | -2 106         | -1 389         | -2 566        | -777          |
| Cameroon                            | -409           | -688           | -611           | -563          | -262          |
| Gabon                               | 2              | -37            | -79            | 121           | -31           |
| Congo                               | 33             | -272           | -240           | 34            | -144          |
| Zaire                               | -307           | -455           | -484           | -477          | -143          |
| Angola                              | 248            | 16             | 238            | 108           | 149           |
| Ethiopia                            | 316            | 296            | 239            | 199           | 56            |
| Kenya                               | 11             | 120            | 210            | 130           | 51            |
| Uganda                              | 38             | -107           | -174           | -201          | -99           |
| Tanzania                            | 232            | 165            | 114            | 98            | 17            |
| Madagascar                          | -32            | -78            | -98            | -105          | -35           |
| Réunion                             | 1 100          | 1 304          | 1 363          | 236           | :             |
| Mauritius                           | -387           | -172           | -370           | -490          | -201          |
| Zimbabwe                            | -98            | -199           | -268           | -299          | -122          |
| South Africa                        | -2 981         | 579            | 898            | 621           | 137           |
| Namibia                             | -125           | -347           | -232           | -161          | -19           |
| <b>EFTA</b>                         | <b>-2 491</b>  | <b>-2 340</b>  | <b>-243</b>    | <b>-2 332</b> | <b>-931</b>   |
| <b>OECD, excluding EU</b>           | <b>-18 689</b> | <b>-16 077</b> | <b>-12 527</b> | <b>2 182</b>  | <b>2 718</b>  |
| <b>CEEC</b>                         | <b>8 331</b>   | <b>9 153</b>   | <b>11 512</b>  | <b>20 737</b> | <b>7 322</b>  |
| <b>CIS</b>                          | <b>-3 249</b>  | <b>-6 064</b>  | <b>-4 100</b>  | <b>-1 681</b> | <b>-1 354</b> |
| <b>Mediterranean Basin</b>          | <b>15 768</b>  | <b>13 968</b>  | <b>19 531</b>  | <b>23 207</b> | <b>6 103</b>  |
| <b>ACP</b>                          | <b>1 681</b>   | <b>-3 720</b>  | <b>-2 328</b>  | <b>-3 444</b> | <b>-1 258</b> |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden. Since January 1997 the Canary Islands are included in the Spanish customs territories and Réunion in the French.

## TRADE BALANCE

Value (Mio ECU)

| Main partners              | 1996          |              |              |              |              |              |              |              |              | 1997          |              |              |              |
|----------------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|
|                            | Apr           | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          | Jan           | Feb          | Mar          | Apr          |
| <b>Extra-EUR15</b>         | <b>1 539</b>  | <b>3 254</b> | <b>4 121</b> | <b>7 636</b> | <b>4 489</b> | <b>1 250</b> | <b>7 712</b> | <b>6 349</b> | <b>5 761</b> | <b>-2 366</b> | <b>3 087</b> | <b>3 980</b> | <b>3 236</b> |
| <b>Europe excluding EU</b> | <b>2 180</b>  | <b>2 772</b> | <b>2 192</b> | <b>2 942</b> | <b>2 611</b> | <b>2 048</b> | <b>2 843</b> | <b>3 260</b> | <b>1 640</b> | <b>570</b>    | <b>2 263</b> | <b>2 466</b> | <b>3 320</b> |
| <i>of which</i>            |               |              |              |              |              |              |              |              |              |               |              |              |              |
| Iceland                    | -4            | -5           | -12          | -7           | -4           | 0            | 13           | -12          | 1            | -4            | 43           | -14          | -5           |
| Norway                     | -781          | -657         | -957         | -843         | -797         | -786         | -1 110       | -1 043       | -1 370       | -1 377        | -950         | -782         | -609         |
| Switzerland                | 688           | 725          | 564          | 666          | 1 217        | 520          | 840          | 687          | 523          | 571           | 679          | 626          | 886          |
| Liechtenstein              | 17            | 2            | 7            | 4            | 9            | 9            | 2            | 6            | -17          | -3            | 5            | 5            | -2           |
| Andorra                    | 48            | 48           | 50           | 67           | 51           | 57           | 68           | 60           | 58           | 44            | 54           | 69           | 62           |
| Gibraltar                  | 51            | 60           | 50           | 37           | 43           | 53           | 35           | 59           | 52           | 42            | 71           | 34           | 35           |
| Malta                      | 93            | 93           | 83           | 109          | 100          | 91           | 116          | 70           | 96           | 98            | 99           | 126          | 110          |
| Turkey                     | 705           | 862          | 751          | 847          | 501          | 610          | 721          | 918          | 868          | 398           | 604          | 683          | 753          |
| Estonia                    | 49            | 48           | 56           | 57           | 56           | 46           | 74           | 59           | 43           | 49            | 32           | 52           | 72           |
| Latvia                     | 12            | 10           | 26           | -19          | 5            | 3            | -36          | 1            | 8            | -32           | -30          | -3           | 18           |
| Lithuania                  | 25            | 16           | 32           | 34           | 28           | 31           | 57           | 53           | 39           | 18            | 39           | 45           | 61           |
| Poland                     | 527           | 645          | 677          | 728          | 545          | 630          | 853          | 894          | 739          | 772           | 746          | 777          | 833          |
| Czech Republic             | 317           | 370          | 366          | 429          | 365          | 343          | 436          | 441          | 238          | 309           | 377          | 364          | 410          |
| Slovakia                   | 45            | 41           | 35           | 47           | 83           | 24           | 104          | 82           | 41           | 54            | 34           | 106          | 60           |
| Hungary                    | 97            | 111          | 131          | 142          | 134          | 77           | 134          | 178          | -39          | 103           | 164          | 114          | 166          |
| Romania                    | 55            | 100          | 68           | 105          | 50           | 33           | 75           | 124          | 104          | 73            | -12          | -34          | 59           |
| Bulgaria                   | 23            | 21           | -12          | -13          | -20          | -34          | -3           | 3            | -16          | -34           | -58          | -49          | -36          |
| Albania                    | 38            | 44           | 42           | 58           | 45           | 41           | 59           | 63           | 49           | 33            | 31           | 2            | 18           |
| Ukraine                    | 83            | 62           | 98           | 94           | 88           | 107          | 125          | 117          | 68           | 24            | 86           | 94           | 116          |
| Belarus                    | 47            | 41           | 43           | 44           | 35           | 33           | 49           | 58           | 51           | 63            | 63           | 44           | 55           |
| Russia                     | -444          | -439         | -389         | -267         | -405         | -258         | -463         | -271         | -456         | -997          | -311         | -361         | -404         |
| Slovenia                   | 103           | 164          | 78           | 102          | 93           | 37           | 139          | 109          | 69           | 68            | 114          | 110          | 131          |
| Croatia                    | 177           | 182          | 192          | 241          | 151          | 153          | 241          | 247          | 205          | 125           | 161          | 204          | 246          |
| Form. Yug. Rep. Maced      | 28            | 42           | 36           | 48           | 26           | 28           | 42           | 29           | 33           | 14            | 28           | 36           | 25           |
| Cyprus                     | 106           | 93           | 86           | 125          | 93           | 115          | 133          | 185          | 99           | 82            | 110          | 120          | 143          |
| <b>Africa</b>              | <b>-415</b>   | <b>-287</b>  | <b>128</b>   | <b>235</b>   | <b>-126</b>  | <b>-310</b>  | <b>189</b>   | <b>220</b>   | <b>-172</b>  | <b>-1 404</b> | <b>-735</b>  | <b>-332</b>  | <b>-299</b>  |
| <i>of which</i>            |               |              |              |              |              |              |              |              |              |               |              |              |              |
| <b>North Africa</b>        | <b>43</b>     | <b>196</b>   | <b>359</b>   | <b>309</b>   | <b>-36</b>   | <b>-156</b>  | <b>357</b>   | <b>339</b>   | <b>287</b>   | <b>-813</b>   | <b>-433</b>  | <b>-159</b>  | <b>-381</b>  |
| <i>of which</i>            |               |              |              |              |              |              |              |              |              |               |              |              |              |
| Canary Islands             | 293           | 299          | 302          | 340          | 260          | 321          | 442          | 338          | 315          | :             | :            | :            | :            |
| Ceuta and Melilla          | 39            | 36           | 43           | 41           | 36           | 40           | 45           | 38           | 44           | 38            | 34           | 45           | 51           |
| Morocco                    | 29            | 76           | 86           | 50           | -15          | 19           | 100          | 77           | 67           | -2            | 17           | 2            | 2            |
| Algeria                    | -123          | -128         | -81          | -88          | -146         | -244         | -122         | -145         | -152         | -543          | -356         | -335         | -429         |
| Tunisia                    | 23            | 96           | 78           | 69           | 7            | -2           | 62           | 70           | 112          | 16            | 74           | 123          | 109          |
| Libya                      | -391          | -369         | -291         | -399         | -349         | -455         | -532         | -373         | -495         | -526          | -369         | -321         | -390         |
| Egypt                      | 173           | 186          | 223          | 296          | 171          | 164          | 362          | 335          | 397          | 204           | 166          | 326          | 275          |
| Sudan                      | 16            | 10           | 9            | 12           | 18           | 2            | 6            | 33           | 6            | 1             | 8            | 9            | 14           |
| Mauritania                 | -1            | -10          | -2           | -4           | -5           | -2           | 10           | -0           | 9            | -2            | -2           | 0            | 4            |
| Senegal                    | 46            | 34           | 36           | 33           | 48           | 16           | 48           | 34           | 40           | 43            | 27           | 37           | 37           |
| Guinea                     | -10           | -1           | -6           | -3           | -1           | -9           | -1           | -13          | -12          | -14           | -9           | 7            | -7           |
| Liberia                    | -28           | -104         | -25          | -23          | -36          | -17          | -46          | -7           | 6            | -23           | -22          | -30          | 272          |
| Ivory Coast                | -99           | -100         | -96          | -54          | -27          | -59          | -15          | -49          | -59          | -89           | -67          | -62          | -81          |
| Ghana                      | 14            | 7            | 7            | 4            | -23          | 3            | 21           | 39           | 13           | 32            | 7            | 3            | 18           |
| Nigeria                    | -235          | -255         | -166         | -141         | -200         | -49          | -313         | -308         | -445         | -294          | -269         | -135         | -79          |
| Cameroon                   | -74           | -45          | -36          | -54          | -21          | -60          | -44          | -42          | -10          | -91           | -57          | -59          | -56          |
| Gabon                      | 38            | 15           | -33          | 18           | 41           | 8            | 1            | -0           | 25           | -42           | 18           | 7            | -13          |
| Congo                      | -9            | -53          | -29          | -42          | -39          | -64          | -82          | -45          | -70          | -39           | -19          | -30          | -56          |
| Zaire                      | -57           | -42          | -28          | -42          | -44          | -29          | -45          | -38          | -39          | -36           | -46          | -36          | -25          |
| Angola                     | -12           | 37           | 20           | 11           | 37           | -3           | 52           | 43           | 19           | 27            | 47           | 36           | 38           |
| Ethiopia                   | 15            | 6            | 14           | -11          | 19           | 13           | 28           | 21           | 22           | 15            | 21           | 15           | 5            |
| Kenya                      | 23            | -8           | 4            | 23           | 10           | -4           | 6            | 11           | 15           | 11            | 22           | 13           | 6            |
| Uganda                     | -24           | -23          | -16          | -13          | -7           | -12          | -22          | -21          | -11          | -20           | -26          | -24          | -29          |
| Tanzania                   | 4             | 9            | 6            | 4            | 8            | 13           | 16           | 7            | 11           | 8             | 0            | 6            | 3            |
| Madagascar                 | -4            | -5           | -8           | -7           | -7           | -14          | 2            | -9           | -22          | -19           | -6           | -6           | -4           |
| Réunion                    | 22            | 19           | 21           | 21           | 16           | 20           | 22           | 21           | 19           | :             | :            | :            | :            |
| Mauritius                  | -19           | -5           | -11          | -27          | -55          | -74          | -37          | 28           | -137         | -71           | -58          | -38          | -34          |
| Zimbabwe                   | -25           | -9           | -18          | -29          | -12          | -12          | -40          | -43          | -40          | -29           | -28          | -29          | -35          |
| South Africa               | -85           | -17          | 45           | 178          | 119          | 95           | 156          | 93           | 50           | -23           | 93           | 78           | -11          |
| Namibia                    | 1             | -11          | -14          | -17          | -13          | -12          | -9           | -9           | -21          | 11            | -9           | -10          | -10          |
| <b>EFTA</b>                | <b>-80</b>    | <b>65</b>    | <b>-398</b>  | <b>-182</b>  | <b>425</b>   | <b>-255</b>  | <b>-255</b>  | <b>-361</b>  | <b>-862</b>  | <b>-813</b>   | <b>-223</b>  | <b>-165</b>  | <b>269</b>   |
| <b>OECD, excluding EU</b>  | <b>-1 235</b> | <b>99</b>    | <b>168</b>   | <b>2 154</b> | <b>1 603</b> | <b>296</b>   | <b>1 784</b> | <b>1 000</b> | <b>152</b>   | <b>-258</b>   | <b>1 871</b> | <b>568</b>   | <b>536</b>   |
| <b>CEEC</b>                | <b>1 576</b>  | <b>1 882</b> | <b>1 816</b> | <b>2 065</b> | <b>1 672</b> | <b>1 504</b> | <b>2 302</b> | <b>2 417</b> | <b>1 660</b> | <b>1 628</b>  | <b>1 703</b> | <b>1 819</b> | <b>2 172</b> |
| <b>CIS</b>                 | <b>-280</b>   | <b>-272</b>  | <b>-165</b>  | <b>-32</b>   | <b>-192</b>  | <b>-51</b>   | <b>-159</b>  | <b>-27</b>   | <b>-257</b>  | <b>-881</b>   | <b>-143</b>  | <b>-159</b>  | <b>-170</b>  |
| <b>Mediterranean Basin</b> | <b>1 697</b>  | <b>2 153</b> | <b>2 113</b> | <b>2 460</b> | <b>1 469</b> | <b>1 403</b> | <b>2 357</b> | <b>2 501</b> | <b>2 391</b> | <b>681</b>    | <b>1 465</b> | <b>1 972</b> | <b>1 983</b> |
| <b>ACP</b>                 | <b>-257</b>   | <b>-591</b>  | <b>-288</b>  | <b>-270</b>  | <b>-244</b>  | <b>-323</b>  | <b>-137</b>  | <b>-255</b>  | <b>-481</b>  | <b>-602</b>   | <b>-392</b>  | <b>-329</b>  | <b>65</b>    |

# YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

## TRADE BALANCE

Value (Mio ECU)

| Main partners                        | 1993           | 1994           | 1995           | 1996           | Jan-Apr 1997  |
|--------------------------------------|----------------|----------------|----------------|----------------|---------------|
| <b>North America</b>                 | <b>1 953</b>   | <b>4 439</b>   | <b>-1 720</b>  | <b>892</b>     | <b>-1 008</b> |
| of which USA                         | 827            | 3 713          | -359           | 1 688          | -1 430        |
| Canada                               | 1 112          | 749            | -1 370         | -789           | 421           |
| <b>Central America and West Ind.</b> | <b>7 744</b>   | <b>7 488</b>   | <b>4 568</b>   | <b>3 765</b>   | <b>1 289</b>  |
| of which Mexico                      | 3 774          | 4 407          | 1 284          | 1 985          | 1 088         |
| Bermuda                              | 184            | 155            | -8             | 134            | 75            |
| Guatemala                            | 79             | 13             | -69            | -10            | -36           |
| Costa Rica                           | -230           | -536           | -473           | -506           | -178          |
| Panama                               | 410            | 371            | 495            | 899            | 211           |
| Cuba                                 | 219            | 257            | 368            | 389            | 143           |
| Bahamas                              | 892            | 307            | 294            | 582            | 9             |
| Guadeloupe                           | 868            | 954            | 1 056          | 163            | :             |
| Martinique                           | 833            | 877            | 996            | 108            | :             |
| Netherlands Antilles                 | 272            | 176            | 77             | 6              | -5            |
| <b>South America</b>                 | <b>-1 264</b>  | <b>-1 664</b>  | <b>2 217</b>   | <b>4 005</b>   | <b>1 673</b>  |
| of which Colombia                    | -250           | -253           | -432           | -224           | -100          |
| Venezuela                            | 911            | 307            | 242            | 210            | 125           |
| French Guiana                        | 1 151          | 1 002          | 2 011          | 1 559          | :             |
| Ecuador                              | -88            | -235           | -189           | -334           | -76           |
| Peru                                 | -406           | -542           | -332           | -301           | -127          |
| Brazil                               | -2 883         | -3 431         | 546            | 1 254          | 707           |
| Chile                                | -327           | -480           | -785           | -421           | -92           |
| Uruguay                              | 259            | 401            | 298            | 281            | 115           |
| Argentina                            | 490            | 1 642          | 869            | 1 920          | 1 044         |
| <b>Near and Middle East</b>          | <b>14 713</b>  | <b>15 430</b>  | <b>15 669</b>  | <b>16 257</b>  | <b>6 114</b>  |
| of which Lebanon                     | 1 736          | 2 202          | 2 360          | 2 589          | 926           |
| Syria                                | -279           | 91             | -357           | -616           | -180          |
| Iran                                 | -39            | -1 492         | -1 990         | -2 135         | 23            |
| Israel                               | 4 386          | 5 131          | 5 000          | 5 114          | 1 588         |
| Jordan                               | 739            | 946            | 909            | 1 008          | 325           |
| Saudi Arabia                         | 272            | 65             | -203           | 229            | 373           |
| Kuwait                               | 684            | 207            | 1 055          | 674            | 188           |
| Bahrain                              | 505            | 500            | 393            | 783            | 137           |
| Qatar                                | 572            | 698            | 1 054          | 977            | 408           |
| United Arab Emirates                 | 4 681          | 5 325          | 5 639          | 5 732          | 1 947         |
| Oman                                 | 920            | 1 222          | 1 182          | 964            | 416           |
| <b>Other countries of Asia</b>       | <b>-35 533</b> | <b>-29 953</b> | <b>-22 016</b> | <b>-19 104</b> | <b>-8 868</b> |
| of which Kazakhstan                  | 361            | 446            | 88             | 47             | -19           |
| Uzbekistan                           | -215           | -128           | -79            | 180            | 10            |
| Pakistan                             | 383            | 168            | 65             | 58             | -55           |
| India                                | 389            | 234            | 1 645          | 1 312          | 361           |
| Bangladesh                           | -487           | -660           | -765           | -877           | -353          |
| Sri Lanka                            | -179           | -91            | -210           | -319           | -63           |
| China                                | -8 759         | -10 604        | -11 715        | -15 328        | -6 895        |
| Indonesia                            | -419           | -1 330         | -264           | -160           | 274           |
| Philippines                          | -49            | -125           | -129           | -114           | 130           |
| Thailand                             | -141           | 34             | 1 862          | 992            | 359           |
| Vietnam                              | -61            | -249           | -401           | -144           | -264          |
| Malaysia                             | -2 205         | -1 589         | -1 216         | -1 897         | -610          |
| Brunei                               | 196            | 482            | 362            | 642            | 200           |
| Singapore                            | 1 488          | 1 555          | 2 141          | 2 996          | 732           |
| South Korea                          | 26             | 1 820          | 1 403          | 3 190          | 620           |
| Japan                                | -27 517        | -24 669        | -21 407        | -16 833        | -6 106        |
| Taiwan                               | -2 785         | -1 555         | -1 659         | -2 968         | -977          |
| Hong Kong                            | 4 998          | 6 801          | 8 636          | 10 261         | 3 884         |
| <b>Oceania and polar regions</b>     | <b>4 064</b>   | <b>5 020</b>   | <b>6 039</b>   | <b>6 603</b>   | <b>2 159</b>  |
| Australia                            | 3 739          | 4 782          | 5 522          | 6 273          | 2 078         |
| New Zealand                          | -144           | -1             | 77             | 0              | -52           |
| New Caledonia and dep.               | 241            | 199            | 200            | 226            | 72            |
| <b>NAFTA</b>                         | <b>5 713</b>   | <b>8 869</b>   | <b>-446</b>    | <b>2 885</b>   | <b>79</b>     |
| <b>Latin America</b>                 | <b>2 140</b>   | <b>2 129</b>   | <b>1 930</b>   | <b>5 260</b>   | <b>2 865</b>  |
| <b>MERCOSUR</b>                      | <b>-2 176</b>  | <b>-1 298</b>  | <b>1 829</b>   | <b>3 631</b>   | <b>1 954</b>  |
| <b>OPEC</b>                          | <b>589</b>     | <b>-3 586</b>  | <b>441</b>     | <b>-2 834</b>  | <b>-1 162</b> |
| <b>DAE</b>                           | <b>1 380</b>   | <b>7 066</b>   | <b>11 166</b>  | <b>12 573</b>  | <b>4 008</b>  |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden. Since January 1997 Guadeloupe, Martinique and French Guiana are included in the French customs territories.



## TRADE BALANCE

Value (Mio ECU)

| Main partners                        | 1996          |               |               |              |               |               |              |               |              | 1997          |               |               |               |
|--------------------------------------|---------------|---------------|---------------|--------------|---------------|---------------|--------------|---------------|--------------|---------------|---------------|---------------|---------------|
|                                      | Apr           | May           | Jun           | Jul          | Aug           | Sep           | Oct          | Nov           | Dec          | Jan           | Feb           | Mar           | Apr           |
| <b>North America</b>                 | <b>-960</b>   | <b>-196</b>   | <b>197</b>    | <b>1 191</b> | <b>730</b>    | <b>250</b>    | <b>1 145</b> | <b>618</b>    | <b>479</b>   | <b>-253</b>   | <b>483</b>    | <b>-627</b>   | <b>-612</b>   |
| of which USA                         | -833          | -109          | 324           | 1 259        | 700           | 328           | 1 207        | 593           | 443          | -178          | 353           | -818          | -788          |
| Canada                               | -135          | -90           | -130          | -67          | 25            | -63           | -58          | 23            | 38           | -74           | 132           | 188           | 176           |
| <b>Central America and West Ind.</b> | <b>390</b>    | <b>65</b>     | <b>47</b>     | <b>521</b>   | <b>242</b>    | <b>162</b>    | <b>1 132</b> | <b>330</b>    | <b>516</b>   | <b>288</b>    | <b>274</b>    | <b>278</b>    | <b>454</b>    |
| of which Mexico                      | 142           | 111           | 53            | 219          | 203           | 158           | 239          | 229           | 301          | 235           | 246           | 294           | 313           |
| Bermuda                              | 6             | -20           | -24           | 158          | 3             | -67           | 71           | -6            | 15           | -23           | 33            | 4             | 62            |
| Guatemala                            | 6             | -2            | -11           | -7           | -3            | 7             | 3            | 3             | -0           | -10           | -4            | -11           | -11           |
| Costa Rica                           | -53           | -56           | -55           | -37          | -35           | -33           | -32          | -34           | -26          | -33           | -35           | -47           | -63           |
| Panama                               | 45            | 15            | 42            | 30           | 41            | 70            | 467          | 72            | 31           | 40            | 30            | 89            | 52            |
| Cuba                                 | 32            | 33            | 35            | 31           | 16            | 11            | 57           | 15            | 28           | 35            | 23            | 48            | 38            |
| Bahamas                              | 251           | 34            | 60            | 0            | 5             | -5            | 228          | -6            | 0            | -10           | 13            | -8            | 14            |
| Guadeloupe                           | 14            | 12            | 12            | 13           | 16            | 11            | 13           | 16            | 16           | :             | :             | :             | :             |
| Martinique                           | 22            | 9             | 8             | -0           | -0            | 9             | 8            | 7             | 8            | :             | :             | :             | :             |
| Netherlands Antilles                 | 1             | -15           | -18           | 9            | -4            | 35            | 12           | 11            | 9            | -8            | -4            | 2             | 7             |
| <b>South America</b>                 | <b>-90</b>    | <b>278</b>    | <b>288</b>    | <b>562</b>   | <b>507</b>    | <b>219</b>    | <b>601</b>   | <b>761</b>    | <b>797</b>   | <b>308</b>    | <b>634</b>    | <b>566</b>    | <b>164</b>    |
| of which Colombia                    | -15           | -13           | -7            | 21           | -4            | -51           | 12           | -6            | -42          | -33           | -16           | -39           | -12           |
| Venezuela                            | -8            | 44            | 18            | 80           | 10            | -24           | -16          | 30            | 35           | 4             | 12            | 75            | 34            |
| French Guiana                        | 80            | 202           | 226           | 230          | 43            | 96            | 133          | 77            | 102          | :             | :             | :             | :             |
| Ecuador                              | -49           | -40           | -33           | -12          | -25           | -27           | -41          | -22           | -18          | -21           | -19           | -10           | -27           |
| Peru                                 | -26           | -27           | 1             | -32          | -32           | -13           | -20          | -16           | -19          | -29           | -42           | -27           | -30           |
| Brazil                               | 23            | 32            | 36            | 204          | 303           | 72            | 281          | 313           | 298          | 139           | 334           | 294           | -61           |
| Chile                                | -136          | -104          | -54           | -154         | 16            | 4             | 36           | 58            | 56           | 10            | 17            | -64           | -55           |
| Uruguay                              | 2             | 18            | 12            | 20           | 24            | 20            | 39           | 67            | 37           | 21            | 36            | 35            | 23            |
| Argentina                            | 18            | 173           | 119           | 180          | 163           | 153           | 194          | 246           | 336          | 201           | 272           | 285           | 287           |
| <b>Near and Middle East</b>          | <b>1 241</b>  | <b>1 179</b>  | <b>1 442</b>  | <b>1 622</b> | <b>1 212</b>  | <b>1 065</b>  | <b>1 600</b> | <b>1 389</b>  | <b>1 994</b> | <b>1 145</b>  | <b>1 273</b>  | <b>1 811</b>  | <b>1 881</b>  |
| of which Lebanon                     | 181           | 194           | 204           | 290          | 195           | 212           | 288          | 231           | 220          | 234           | 209           | 221           | 262           |
| Syria                                | -35           | -75           | -73           | -18          | -74           | -58           | -68          | -61           | -6           | -74           | -59           | -15           | -31           |
| Iran                                 | -271          | -134          | -38           | -105         | -93           | -149          | -269         | -201          | -98          | -42           | -50           | 37            | 79            |
| Israel                               | 344           | 422           | 441           | 461          | 409           | 438           | 498          | 430           | 486          | 320           | 368           | 423           | 476           |
| Jordan                               | 76            | 86            | 75            | 84           | 72            | 68            | 87           | 84            | 99           | 77            | 81            | 83            | 84            |
| Saudi Arabia                         | -146          | -154          | -32           | 117          | 19            | -39           | 70           | -46           | 332          | 97            | 86            | 108           | 82            |
| Kuwait                               | 49            | 35            | 118           | 42           | 46            | -29           | 110          | 37            | 117          | -15           | 38            | 88            | 76            |
| Bahrain                              | 228           | 130           | 34            | 46           | 45            | 35            | 57           | 43            | 50           | 33            | 28            | 40            | 36            |
| Qatar                                | 66            | 85            | 70            | 107          | 71            | 57            | 93           | 86            | 96           | 58            | 73            | 81            | 196           |
| United Arab Emirates                 | 581           | 468           | 414           | 446          | 392           | 386           | 512          | 700           | 467          | 436           | 476           | 580           | 455           |
| Oman                                 | 80            | 62            | 168           | 71           | 50            | 78            | 73           | 24            | 153          | 64            | 54            | 75            | 224           |
| <b>Other countries of Asia</b>       | <b>-1 455</b> | <b>-1 142</b> | <b>-1 077</b> | <b>-489</b>  | <b>-1 483</b> | <b>-3 084</b> | <b>-940</b>  | <b>-1 088</b> | <b>-392</b>  | <b>-3 615</b> | <b>-1 850</b> | <b>-1 043</b> | <b>-2 359</b> |
| of which Kazakhstan                  | 15            | 16            | 16            | 17           | -22           | 4             | 7            | -8            | -5           | -25           | -13           | 22            | -3            |
| Uzbekistan                           | -7            | 12            | 23            | 18           | 53            | 20            | 27           | 20            | 27           | 1             | -13           | 3             | 18            |
| Pakistan                             | -4            | 8             | 15            | 40           | -2            | -19           | -9           | 11            | 40           | -51           | -26           | -21           | 42            |
| India                                | 24            | 94            | 124           | 127          | -22           | -12           | 96           | 107           | 282          | 108           | 84            | 135           | 34            |
| Bangladesh                           | -58           | -76           | -4            | -98          | -41           | -145          | -86          | -48           | -60          | -95           | -75           | -93           | -89           |
| Sri Lanka                            | -17           | -11           | -22           | -22          | -35           | -41           | -29          | -14           | -24          | -23           | -18           | -7            | -14           |
| China                                | -778          | -1 082        | -1 306        | -1 367       | -1 478        | -1 938        | -1 455       | -743          | -909         | -2 093        | -1 709        | -1 402        | -1 691        |
| Indonesia                            | 12            | 77            | 44            | 12           | -55           | -114          | 52           | -39           | 333          | -40           | 46            | 76            | 192           |
| Philippines                          | 0             | -15           | 12            | 18           | -1            | -32           | -10          | -79           | 82           | -40           | 62            | 33            | 75            |
| Thailand                             | 127           | 49            | 126           | 168          | 92            | -20           | 167          | 60            | 95           | -43           | 73            | 276           | 53            |
| Vietnam                              | -17           | 9             | 28            | 31           | 44            | -37           | 16           | 0             | -30          | 0             | -73           | -94           | -97           |
| Malaysia                             | -233          | 29            | -192          | -119         | -112          | -204          | -82          | -146          | -118         | -225          | -134          | -63           | -189          |
| Brunei                               | 36            | 64            | 43            | 65           | 73            | 14            | 158          | 43            | 60           | 24            | 78            | 46            | 52            |
| Singapore                            | 422           | 313           | 261           | 344          | 295           | 140           | 372          | 183           | 98           | 56            | 248           | 201           | 228           |
| South Korea                          | 118           | 239           | 311           | 479          | 400           | 265           | 333          | 263           | 300          | 33            | 228           | 261           | 98            |
| Japan                                | -1 812        | -1 521        | -1 273        | -963         | -1 096        | -1 382        | -1 202       | -1 448        | -1 460       | -1 395        | -1 183        | -1 511        | -2 016        |
| Taiwan                               | -242          | -240          | -255          | -83          | -174          | -317          | -336         | -287          | -178         | -444          | -324          | -9            | -199          |
| Hong Kong                            | 928           | 904           | 993           | 877          | 637           | 743           | 1 047        | 1 062         | 1 072        | 690           | 952           | 1 078         | 1 163         |
| <b>Oceania and polar regions</b>     | <b>512</b>    | <b>408</b>    | <b>536</b>    | <b>643</b>   | <b>510</b>    | <b>572</b>    | <b>721</b>   | <b>653</b>    | <b>612</b>   | <b>456</b>    | <b>645</b>    | <b>539</b>    | <b>520</b>    |
| Australia                            | 468           | 481           | 546           | 627          | 493           | 550           | 678          | 589           | 531          | 440           | 588           | 513           | 537           |
| New Zealand                          | 6             | -70           | -68           | -12          | -6            | 18            | 20           | 21            | 37           | 10            | 4             | -14           | -52           |
| New Caledonia and dep.               | 15            | 29            | 19            | 32           | 15            | 14            | 21           | 20            | 23           | 12            | 26            | 22            | 13            |
| <b>NAFTA</b>                         | <b>-826</b>   | <b>-87</b>    | <b>247</b>    | <b>1 412</b> | <b>928</b>    | <b>423</b>    | <b>1 388</b> | <b>845</b>    | <b>782</b>   | <b>-18</b>    | <b>730</b>    | <b>-335</b>   | <b>-300</b>   |
| <b>Latin America</b>                 | <b>-4</b>     | <b>174</b>    | <b>124</b>    | <b>573</b>   | <b>674</b>    | <b>338</b>    | <b>1 241</b> | <b>994</b>    | <b>1 082</b> | <b>588</b>    | <b>879</b>    | <b>910</b>    | <b>488</b>    |
| <b>MERCOSUR</b>                      | <b>65</b>     | <b>244</b>    | <b>173</b>    | <b>429</b>   | <b>496</b>    | <b>231</b>    | <b>525</b>   | <b>658</b>    | <b>693</b>   | <b>383</b>    | <b>661</b>    | <b>637</b>    | <b>273</b>    |
| <b>OPEC</b>                          | <b>-428</b>   | <b>-312</b>   | <b>24</b>     | <b>92</b>    | <b>-260</b>   | <b>-650</b>   | <b>-406</b>  | <b>-255</b>   | <b>219</b>   | <b>-1 003</b> | <b>-391</b>   | <b>163</b>    | <b>63</b>     |
| <b>DAE</b>                           | <b>1 120</b>  | <b>1 295</b>  | <b>1 244</b>  | <b>1 666</b> | <b>1 139</b>  | <b>607</b>    | <b>1 501</b> | <b>1 134</b>  | <b>1 269</b> | <b>68</b>     | <b>1 043</b>  | <b>1 744</b>  | <b>1 154</b>  |











## Extra-EU trade by product

## EXPORTS

Value (Mio ECU) and variation (%)

| Product list<br>SITC Rev. 3                        | 1993           |              | 1994           |              | 1995           |              | 1996           |              | Jan-Apr 1997   |             |
|--|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|-------------|
|  | Value          | 93/92        | Value          | 94/93        | Value          | 95/94        | Value          | 96/95        | Value          | 97/96       |
| <b>0-9 TOTAL</b>                                   | <b>471 405</b> | <b>14.6</b>  | <b>523 641</b> | <b>11.1</b>  | <b>572 213</b> | <b>9.3</b>   | <b>623 901</b> | <b>9.0</b>   | <b>218 817</b> | <b>12.0</b> |
| <b>0 Food and live animals</b>                     | <b>25 614</b>  | <b>9.4</b>   | <b>27 484</b>  | <b>7.3</b>   | <b>29 520</b>  | <b>7.4</b>   | <b>30 894</b>  | <b>4.7</b>   | <b>10 765</b>  | <b>6.3</b>  |
| 01 Live animals                                    | 520            | 39.6         | 609            | 16.9         | 782            | 28.5         | 752            | -3.9         | 174            | -25.3       |
| 02 Meat and meat preparations                      | 3 656          | 10.8         | 4 102          | 12.2         | 3 999          | -2.5         | 4 169          | 4.3          | 1 445          | -0.8        |
| 03 Dairy products and birds' eggs                  | 4 169          | 5.2          | 3 996          | -4.2         | 4 622          | 15.7         | 4 555          | -1.5         | 1 569          | 9.8         |
| 04 Fish, crustaceans, molluscs                     | 1 139          | 3.7          | 1 326          | 16.5         | 1 396          | 5.3          | 1 451          | 3.9          | 587            | 21.9        |
| 05 Cereals and cereal preparations                 | 5 121          | -4.3         | 4 636          | -9.5         | 4 837          | 4.3          | 5 772          | 19.3         | 2 101          | 18.6        |
| 06 Vegetables and fruit                            | 3 153          | 15.9         | 3 883          | 23.1         | 4 020          | 3.5          | 4 152          | 3.3          | 1 487          | -0.2        |
| 07 Sugar, sugar preparations, honey                | 2 144          | 17.0         | 2 432          | 13.4         | 2 469          | 1.5          | 2 206          | -10.6        | 733            | 3.1         |
| 08 Coffee, tea, cocoa, spices                      | 1 976          | 23.2         | 2 389          | 20.9         | 2 761          | 15.6         | 2 832          | 2.6          | 940            | 4.2         |
| 09 Feeding stuff for animals                       | 1 229          | 13.7         | 1 299          | 5.7          | 1 466          | 12.8         | 1 466          | 0.0          | 533            | 9.7         |
| <b>1 Beverages and tobacco</b>                     | <b>9 212</b>   | <b>7.4</b>   | <b>9 708</b>   | <b>5.4</b>   | <b>9 399</b>   | <b>-3.2</b>  | <b>10 318</b>  | <b>9.8</b>   | <b>3 488</b>   | <b>17.2</b> |
| 11 Beverages                                       | 7 437          | 9.9          | 8 390          | 12.8         | 8 214          | -2.1         | 8 647          | 5.3          | 2 742          | 8.5         |
| 12 Tobacco   | 1 776          | -2.0         | 1 318          | -25.8        | 1 185          | -10.1        | 1 671          | 41.0         | 746            | 65.8        |
| <b>2 Crude materials, except fuels</b>             | <b>9 033</b>   | <b>19.1</b>  | <b>10 200</b>  | <b>12.9</b>  | <b>11 445</b>  | <b>12.2</b>  | <b>11 425</b>  | <b>-0.2</b>  | <b>4 228</b>   | <b>14.1</b> |
| 21 Hides and skins, raw                            | 635            | 41.2         | 784            | 23.5         | 833            | 6.3          | 1 012          | 21.4         | 309            | 10.0        |
| 22 Oils, seeds and oleaginous fruits               | 180            | 78.1         | 146            | -19.0        | 136            | -6.9         | 200            | 47.3         | 56             | 7.4         |
| 23 Crude rubber                                    | 547            | 13.0         | 630            | 15.3         | 812            | 28.8         | 776            | -4.5         | 243            | -1.9        |
| 24 Cork and wood                                   | 1 147          | 28.7         | 1 402          | 22.2         | 1 598          | 14.0         | 1 590          | -0.5         | 662            | 31.8        |
| 25 Pulp and waste paper                            | 448            | -10.8        | 531            | 18.4         | 841            | 58.4         | 658            | -21.7        | 226            | 3.7         |
| 26 Textile fibres and their wastes                 | 1 680          | 7.3          | 1 909          | 13.6         | 1 992          | 4.3          | 1 910          | -4.1         | 732            | 18.3        |
| 27 Crude fertilizers                               | 971            | 8.8          | 1 084          | 11.6         | 1 164          | 7.4          | 1 209          | 3.9          | 447            | 21.4        |
| 28 Metalliferous ores and metal scrap              | 1 993          | 45.1         | 1 940          | -2.6         | 2 118          | 9.1          | 2 059          | -2.8         | 814            | 22.0        |
| <b>3 Energy</b>                                    | <b>14 251</b>  | <b>51.7</b>  | <b>15 375</b>  | <b>7.9</b>   | <b>13 340</b>  | <b>-13.2</b> | <b>15 366</b>  | <b>15.2</b>  | <b>5 774</b>   | <b>16.4</b> |
| 32 Coal, coke and briquettes                       | 105            | 11.0         | 102            | -2.3         | 105            | 2.9          | 102            | -2.8         | 41             | 15.0        |
| 33 Petroleum and petroleum products                | 12 880         | 53.4         | 13 908         | 8.0          | 11 663         | -16.1        | 13 306         | 14.1         | 4 974          | 18.1        |
| 34 Gas, natural and manufactured                   | 437            | 117.2        | 451            | 3.2          | 460            | 1.9          | 541            | 17.7         | 292            | 48.5        |
| 35 Electric current                                | 825            | 18.0         | 909            | 10.1         | 1 112          | 22.3         | 1 416          | 27.4         | 466            | -10.1       |
| <b>4 Oils, fats and waxes</b>                      | <b>1 361</b>   | <b>-6.0</b>  | <b>1 805</b>   | <b>32.7</b>  | <b>2 209</b>   | <b>22.4</b>  | <b>1 933</b>   | <b>-12.5</b> | <b>754</b>     | <b>6.1</b>  |
| 41 Animal oils and fats                            | 63             | -9.0         | 76             | 21.0         | 89             | 16.7         | 87             | -1.9         | 39             | 36.2        |
| 42 Fixed vegetable fats and oils                   | 1 046          | -10.0        | 1 420          | 35.7         | 1 799          | 26.8         | 1 638          | -8.9         | 633            | 3.2         |
| 43 Animal or vegetable oils, and fats, waxes       | 230            | 20.4         | 286            | 24.3         | 321            | 12.3         | 208            | -35.2        | 82             | 19.7        |
| <b>5 Chemical products</b>                         | <b>60 166</b>  | <b>18.2</b>  | <b>68 099</b>  | <b>13.2</b>  | <b>73 406</b>  | <b>7.8</b>   | <b>80 700</b>  | <b>9.9</b>   | <b>29 174</b>  | <b>13.7</b> |
| 51 Organic chemicals                               | 13 096         | 19.6         | 15 361         | 17.3         | 16 257         | 5.8          | 17 703         | 8.9          | 6 459          | 11.4        |
| 52 Inorganic chemicals                             | 3 308          | 24.8         | 3 514          | 6.2          | 4 001          | 13.9         | 4 112          | 2.8          | 1 398          | 11.3        |
| 53 Tanning and colouring materials                 | 5 176          | 15.5         | 5 549          | 7.2          | 5 802          | 4.6          | 6 300          | 8.6          | 2 176          | 13.5        |
| 54 Medicinal and pharmaceutical products           | 13 761         | 22.4         | 15 528         | 12.8         | 16 926         | 9.0          | 18 719         | 10.6         | 7 068          | 19.8        |
| 55 Essential oils, perfume mat., cosmetics         | 5 742          | 13.4         | 6 537          | 13.8         | 7 118          | 8.9          | 8 067          | 13.3         | 2 806          | 10.1        |
| 56 Fertilizers                                     | 829            | -6.4         | 823            | -0.7         | 868            | 5.5          | 1 072          | 23.5         | 377            | 21.3        |
| 57 Plastics in primary forms                       | 6 608          | 20.1         | 7 771          | 17.6         | 8 255          | 6.2          | 8 816          | 6.8          | 3 097          | 11.6        |
| 58 Plastics in non-primary forms                   | 3 089          | 12.2         | 3 548          | 14.9         | 4 482          | 26.3         | 4 787          | 6.8          | 1 660          | 17.0        |
| <b>6 Manufactured goods classified by material</b> | <b>79 252</b>  | <b>14.8</b>  | <b>87 801</b>  | <b>10.8</b>  | <b>95 782</b>  | <b>9.1</b>   | <b>103 559</b> | <b>8.1</b>   | <b>35 481</b>  | <b>8.9</b>  |
| 61 Leather manufactures, dressed furskins          | 2 095          | 22.5         | 2 565          | 22.4         | 2 764          | 7.8          | 3 331          | 20.5         | 980            | 2.3         |
| 62 Rubber manufactures                             | 3 336          | 9.7          | 3 415          | 2.4          | 3 543          | 3.7          | 4 005          | 13.0         | 1 396          | 11.6        |
| 63 Cork and wood manufactures                      | 1 172          | 11.6         | 1 417          | 20.9         | 2 103          | 48.4         | 2 431          | 15.6         | 866            | 18.8        |
| 64 Paper, paperboard and articles thereof          | 5 019          | 12.5         | 5 833          | 16.2         | 12 150         | 108.3        | 12 333         | 1.5          | 4 158          | 4.1         |
| 65 Textile yarn, fabrics and related products      | 13 884         | 10.6         | 15 565         | 12.1         | 16 780         | 7.8          | 17 730         | 5.7          | 5 991          | 10.8        |
| 66 Non-metallic mineral manufactures               | 16 609         | 16.4         | 18 635         | 12.2         | 19 540         | 4.9          | 21 776         | 11.4         | 7 939          | 14.9        |
| 67 Iron and steel                                  | 16 065         | 23.2         | 16 533         | 2.9          | 16 609         | 0.5          | 17 703         | 6.6          | 5 773          | 2.2         |
| 68 Non-ferrous metals                              | 5 377          | 16.6         | 6 108          | 13.6         | 6 975          | 14.2         | 7 553          | 8.3          | 2 689          | 9.4         |
| 69 Manufactures of metals                          | 11 758         | 8.7          | 13 052         | 11.0         | 14 870         | 13.9         | 16 355         | 10.0         | 5 542          | 8.1         |
| <b>7 Machinery and transport equipment</b>         | <b>206 740</b> | <b>19.8</b>  | <b>231 487</b> | <b>12.0</b>  | <b>255 660</b> | <b>10.4</b>  | <b>282 079</b> | <b>10.3</b>  | <b>98 794</b>  | <b>13.0</b> |
| 71 Power generating machinery and equipment        | 17 616         | 10.1         | 18 542         | 5.3          | 18 541         | -0.0         | 21 060         | 13.6         | 8 043          | 25.4        |
| 72 Machinery specialized for particular ind.       | 31 873         | 17.3         | 35 175         | 10.4         | 38 244         | 8.7          | 42 007         | 9.8          | 13 897         | 9.2         |
| 73 Metalworking machinery                          | 6 022          | 9.5          | 6 232          | 3.5          | 7 408          | 18.9         | 8 433          | 13.8         | 2 650          | 6.0         |
| 74 General industry machinery and equipment        | 29 125         | 12.2         | 32 811         | 12.7         | 36 424         | 11.0         | 41 364         | 13.6         | 13 957         | 9.4         |
| 75 Office machines and computers                   | 11 420         | 22.4         | 13 396         | 17.3         | 15 326         | 14.4         | 16 281         | 6.2          | 5 712          | 9.4         |
| 76 Telecommunication, sound, TV, video             | 8 901          | 23.6         | 10 756         | 20.8         | 17 373         | 61.5         | 20 285         | 16.8         | 7 962          | 38.5        |
| 77 Electrical machinery                            | 28 047         | 21.8         | 33 013         | 17.7         | 38 303         | 16.0         | 42 417         | 10.7         | 14 908         | 9.8         |
| 78 Road vehicles                                   | 39 680         | 18.6         | 47 343         | 19.3         | 51 915         | 9.7          | 56 802         | 9.4          | 20 396         | 12.6        |
| 79 Other transport equipment                       | 29 451         | 38.9         | 27 507         | -6.6         | 28 866         | 4.9          | 29 665         | 2.8          | 9 952          | 9.4         |
| <b>8 Miscellaneous manuf. articles</b>             | <b>58 629</b>  | <b>10.7</b>  | <b>66 322</b>  | <b>13.1</b>  | <b>71 574</b>  | <b>7.9</b>   | <b>79 547</b>  | <b>11.1</b>  | <b>27 356</b>  | <b>10.3</b> |
| 81 Prefabr. buildings, sanitary, heating, lighting | 1 972          | 15.4         | 2 205          | 11.8         | 2 531          | 14.8         | 2 848          | 12.5         | 927            | 15.3        |
| 82 Furniture, bedding, mattresses                  | 4 634          | 9.4          | 5 513          | 19.0         | 6 253          | 13.4         | 6 890          | 10.2         | 2 306          | 7.3         |
| 83 Travel goods, handbags and similar goods        | 1 283          | 7.0          | 1 672          | 30.3         | 1 902          | 13.8         | 2 127          | 11.9         | 725            | 3.5         |
| 84 Clothing and clothing accessories               | 9 194          | 5.9          | 10 628         | 15.6         | 11 383         | 7.1          | 12 877         | 13.1         | 4 536          | 6.2         |
| 85 Footwear  | 3 985          | 5.8          | 4 789          | 20.2         | 5 019          | 4.8          | 5 626          | 12.1         | 1 963          | 12.8        |
| 87 Professional, scientific, controlling material  | 11 434         | 13.8         | 12 113         | 5.9          | 13 309         | 9.9          | 14 758         | 10.9         | 5 229          | 16.0        |
| 88 Photogr. apparatus, optical goods, clocks       | 5 123          | 17.6         | 5 777          | 12.8         | 6 449          | 11.6         | 6 949          | 7.8          | 2 340          | 6.4         |
| 89 Miscellaneous manufactured articles             | 20 675         | 10.7         | 23 257         | 12.5         | 24 572         | 5.7          | 27 027         | 10.0         | 9 180          | 10.9        |
| <b>9 Articles not classified elsewhere</b>         | <b>7 147</b>   | <b>-53.9</b> | <b>5 360</b>   | <b>-25.0</b> | <b>9 879</b>   | <b>84.3</b>  | <b>8 081</b>   | <b>-18.2</b> | <b>3 004</b>   | <b>22.4</b> |



**EXPORTS**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | 1996          |               |               |               |               |               | 1997          |               |               |               |               |               |               |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|  | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           | Mar           | Apr           |
| <b>0-9 TOTAL</b>                                   | <b>50 690</b> | <b>52 927</b> | <b>50 957</b> | <b>56 414</b> | <b>46 432</b> | <b>49 812</b> | <b>60 717</b> | <b>57 136</b> | <b>54 081</b> | <b>49 679</b> | <b>51 899</b> | <b>56 089</b> | <b>61 142</b> |
| <b>0 Food and live animals</b>                     | <b>2 588</b>  | <b>2 364</b>  | <b>2 356</b>  | <b>2 463</b>  | <b>2 261</b>  | <b>2 516</b>  | <b>3 045</b>  | <b>2 983</b>  | <b>2 780</b>  | <b>2 422</b>  | <b>2 543</b>  | <b>2 825</b>  | <b>2 972</b>  |
| 00 Live animals                                    | 48            | 37            | 46            | 45            | 45            | 54            | 104           | 110           | 77            | 57            | 36            | 40            | 41            |
| 01 Meat and meat preparations                      | 400           | 415           | 276           | 296           | 305           | 293           | 386           | 366           | 375           | 272           | 346           | 386           | 441           |
| 02 Dairy products and birds' eggs                  | 363           | 379           | 417           | 423           | 359           | 397           | 382           | 393           | 376           | 337           | 379           | 394           | 460           |
| 03 Fish, crustaceans, molluscs                     | 122           | 114           | 152           | 102           | 97            | 103           | 142           | 120           | 140           | 138           | 160           | 162           | 127           |
| 04 Cereals and cereal preparations                 | 445           | 342           | 374           | 452           | 426           | 519           | 650           | 644           | 593           | 442           | 448           | 620           | 591           |
| 05 Vegetables and fruit                            | 378           | 319           | 292           | 301           | 266           | 297           | 378           | 407           | 400           | 373           | 339           | 371           | 404           |
| 06 Sugar, sugar preparations, honey                | 184           | 155           | 162           | 175           | 157           | 164           | 230           | 242           | 211           | 179           | 165           | 197           | 189           |
| 07 Coffee, tea, cocoa, spices                      | 213           | 188           | 200           | 219           | 211           | 283           | 322           | 288           | 219           | 232           | 255           | 229           | 223           |
| 08 Feeding stuff for animals                       | 126           | 115           | 122           | 123           | 120           | 126           | 136           | 126           | 113           | 127           | 125           | 127           | 153           |
| <b>1 Beverages and tobacco</b>                     | <b>797</b>    | <b>833</b>    | <b>883</b>    | <b>920</b>    | <b>760</b>    | <b>925</b>    | <b>1 098</b>  | <b>1 013</b>  | <b>910</b>    | <b>794</b>    | <b>785</b>    | <b>909</b>    | <b>1 000</b>  |
| 11 Beverages                                       | 687           | 723           | 750           | 786           | 654           | 819           | 896           | 774           | 719           | 579           | 614           | 728           | 822           |
| 12 Tobacco   | 111           | 110           | 133           | 134           | 107           | 107           | 202           | 239           | 192           | 215           | 171           | 181           | 178           |
| <b>2 Crude materials, except fuels</b>             | <b>995</b>    | <b>962</b>    | <b>951</b>    | <b>962</b>    | <b>888</b>    | <b>972</b>    | <b>1 041</b>  | <b>988</b>    | <b>956</b>    | <b>973</b>    | <b>1 001</b>  | <b>1 102</b>  | <b>1 151</b>  |
| 21 Hides and skins, raw                            | 77            | 90            | 96            | 85            | 69            | 104           | 98            | 92            | 98            | 70            | 74            | 73            | 92            |
| 22 Oils, seeds and oleaginous fruits               | 17            | 8             | 13            | 8             | 27            | 35            | 27            | 17            | 13            | 16            | 16            | 15            | 9             |
| 23 Crude rubber                                    | 63            | 68            | 64            | 76            | 64            | 69            | 69            | 63            | 56            | 58            | 58            | 62            | 65            |
| 24 Cork and wood                                   | 138           | 137           | 134           | 130           | 109           | 121           | 157           | 141           | 150           | 154           | 168           | 190           | 190           |
| 25 Pulp and waste paper                            | 56            | 65            | 64            | 62            | 53            | 50            | 55            | 49            | 42            | 46            | 50            | 60            | 70            |
| 26 Textile fibres and their wastes                 | 162           | 171           | 188           | 168           | 140           | 154           | 168           | 156           | 147           | 188           | 176           | 186           | 182           |
| 27 Crude fertilizers                               | 95            | 104           | 102           | 106           | 88            | 104           | 116           | 110           | 109           | 105           | 100           | 117           | 125           |
| 28 Metalliferous ores and metal scrap              | 198           | 171           | 159           | 168           | 181           | 178           | 194           | 180           | 161           | 168           | 189           | 217           | 240           |
| <b>3 Energy</b>                                    | <b>1 235</b>  | <b>1 502</b>  | <b>1 219</b>  | <b>1 204</b>  | <b>1 121</b>  | <b>1 056</b>  | <b>1 303</b>  | <b>1 421</b>  | <b>1 578</b>  | <b>1 596</b>  | <b>1 327</b>  | <b>1 347</b>  | <b>1 504</b>  |
| 32 Coal, coke and briquettes                       | 9             | 10            | 10            | 9             | 9             | 6             | 9             | 8             | 6             | 10            | 9             | 11            | 11            |
| 33 Petroleum and petroleum products                | 1 046         | 1 345         | 1 075         | 1 116         | 934           | 905           | 1 116         | 1 228         | 1 378         | 1 374         | 1 118         | 1 155         | 1 326         |
| 34 Gas, natural and manufactured                   | 43            | 36            | 31            | 35            | 32            | 44            | 49            | 52            | 65            | 73            | 85            | 69            | 65            |
| 35 Electric current                                | 137           | 112           | 103           | 44            | 147           | 102           | 128           | 133           | 128           | 139           | 114           | 112           | 102           |
| <b>4 Oils, fats and waxes</b>                      | <b>187</b>    | <b>144</b>    | <b>148</b>    | <b>156</b>    | <b>119</b>    | <b>153</b>    | <b>176</b>    | <b>173</b>    | <b>154</b>    | <b>160</b>    | <b>178</b>    | <b>209</b>    | <b>206</b>    |
| 41 Animal oils and fats                            | 8             | 7             | 8             | 7             | 6             | 9             | 7             | 8             | 7             | 8             | 10            | 10            | 12            |
| 42 Fixed vegetable fats and oils                   | 164           | 122           | 123           | 133           | 96            | 127           | 147           | 146           | 132           | 131           | 150           | 180           | 171           |
| 43 Animal or vegetable oils, and fats, waxes       | 15            | 16            | 17            | 17            | 16            | 17            | 22            | 19            | 16            | 21            | 18            | 19            | 23            |
| <b>5 Chemical products</b>                         | <b>6 602</b>  | <b>7 022</b>  | <b>6 671</b>  | <b>7 562</b>  | <b>6 482</b>  | <b>6 722</b>  | <b>7 356</b>  | <b>6 781</b>  | <b>6 447</b>  | <b>6 732</b>  | <b>6 896</b>  | <b>7 413</b>  | <b>8 131</b>  |
| 51 Organic chemicals                               | 1 395         | 1 606         | 1 403         | 1 650         | 1 358         | 1 448         | 1 496         | 1 414         | 1 533         | 1 588         | 1 500         | 1 569         | 1 801         |
| 52 Inorganic chemicals                             | 339           | 340           | 320           | 383           | 429           | 387           | 371           | 330           | 297           | 326           | 333           | 363           | 376           |
| 53 Tanning and colouring materials                 | 498           | 550           | 544           | 619           | 517           | 549           | 607           | 529           | 468           | 473           | 515           | 541           | 647           |
| 54 Medicinal and pharmaceutical products           | 1 540         | 1 585         | 1 568         | 1 774         | 1 453         | 1 515         | 1 790         | 1 599         | 1 535         | 1 635         | 1 694         | 1 836         | 1 903         |
| 55 Essential oils, perfume mat., cosmetics         | 678           | 668           | 683           | 741           | 626           | 653           | 784           | 719           | 644           | 630           | 681           | 708           | 786           |
| 56 Fertilizers                                     | 93            | 106           | 95            | 113           | 103           | 91            | 85            | 80            | 87            | 83            | 88            | 109           | 97            |
| 57 Plastics in primary forms                       | 717           | 776           | 738           | 812           | 742           | 760           | 791           | 738           | 684           | 730           | 707           | 776           | 884           |
| 58 Plastics in non-primary forms                   | 363           | 420           | 396           | 463           | 367           | 410           | 474           | 452           | 387           | 366           | 396           | 426           | 472           |
| <b>6 Manufactured goods classified by material</b> | <b>8 499</b>  | <b>9 181</b>  | <b>8 691</b>  | <b>9 817</b>  | <b>7 451</b>  | <b>8 251</b>  | <b>10 046</b> | <b>9 178</b>  | <b>6 364</b>  | <b>7 959</b>  | <b>8 458</b>  | <b>9 071</b>  | <b>9 993</b>  |
| 61 Leather manufactures, dressed furskins          | 259           | 296           | 286           | 338           | 240           | 261           | 354           | 331           | 267           | 215           | 233           | 257           | 275           |
| 62 Rubber manufactures                             | 324           | 353           | 334           | 384           | 296           | 341           | 387           | 346           | 315           | 304           | 321           | 377           | 393           |
| 63 Cork and wood manufactures                      | 197           | 210           | 205           | 239           | 166           | 205           | 246           | 230           | 201           | 190           | 211           | 218           | 246           |
| 64 Paper, paperboard and articles thereof          | 974           | 1 029         | 1 036         | 1 143         | 978           | 1 021         | 1 149         | 1 025         | 959           | 993           | 998           | 1 027         | 1 140         |
| 65 Textile yarn, fabrics and related products      | 1 468         | 1 690         | 1 633         | 1 775         | 1 140         | 1 279         | 1 735         | 1 624         | 1 450         | 1 384         | 1 391         | 1 479         | 1 736         |
| 66 Non-metallic mineral manufactures               | 1 728         | 1 988         | 1 766         | 2 071         | 1 524         | 1 776         | 2 111         | 1 898         | 1 733         | 1 740         | 1 922         | 2 099         | 2 177         |
| 67 Iron and steel                                  | 1 520         | 1 561         | 1 485         | 1 653         | 1 307         | 1 426         | 1 695         | 1 529         | 1 401         | 1 293         | 1 359         | 1 490         | 1 630         |
| 68 Non-ferrous metals                              | 657           | 612           | 564           | 660           | 579           | 627           | 714           | 711           | 627           | 632           | 628           | 665           | 764           |
| 69 Manufactures of metals                          | 1 357         | 1 418         | 1 349         | 1 542         | 1 204         | 1 296         | 1 598         | 1 458         | 1 366         | 1 171         | 1 348         | 1 425         | 1 598         |
| <b>7 Machinery and transport equipment</b>         | <b>22 922</b> | <b>23 949</b> | <b>23 216</b> | <b>25 278</b> | <b>20 276</b> | <b>21 748</b> | <b>27 872</b> | <b>26 571</b> | <b>25 715</b> | <b>22 260</b> | <b>23 363</b> | <b>25 129</b> | <b>28 039</b> |
| 71 Power generating machinery and equipment        | 1 610         | 1 770         | 1 788         | 1 907         | 1 579         | 1 715         | 2 071         | 1 863         | 1 953         | 1 913         | 1 874         | 2 014         | 2 243         |
| 72 Machinery specialized for particular ind.       | 3 337         | 3 645         | 3 430         | 4 001         | 3 020         | 3 092         | 4 002         | 4 242         | 3 849         | 3 186         | 3 265         | 3 466         | 3 981         |
| 73 Metalworking machinery                          | 640           | 739           | 689           | 790           | 720           | 613           | 780           | 803           | 800           | 604           | 612           | 704           | 729           |
| 74 General industry machinery and equipment        | 3 325         | 3 582         | 3 522         | 3 913         | 3 084         | 3 228         | 3 863         | 3 688         | 3 722         | 3 144         | 3 330         | 3 562         | 3 921         |
| 75 Office machines and computers                   | 1 252         | 1 311         | 1 356         | 1 354         | 1 197         | 1 355         | 1 518         | 1 449         | 1 522         | 1 340         | 1 348         | 1 460         | 1 563         |
| 76 Telecommunication, sound, TV, video             | 1 570         | 1 559         | 1 732         | 1 750         | 1 541         | 1 703         | 2 027         | 2 046         | 2 180         | 1 800         | 1 777         | 2 136         | 2 249         |
| 77 Electrical machinery                            | 3 371         | 3 553         | 3 459         | 3 869         | 3 275         | 3 407         | 3 965         | 3 799         | 3 518         | 3 456         | 3 596         | 3 749         | 4 108         |
| 78 Road vehicles                                   | 4 773         | 4 789         | 4 504         | 4 987         | 3 868         | 4 607         | 5 802         | 5 340         | 4 785         | 4 606         | 4 996         | 5 059         | 5 733         |
| 79 Other transport equipment                       | 2 764         | 2 701         | 2 478         | 2 324         | 1 651         | 1 750         | 3 530         | 3 062         | 3 075         | 1 921         | 2 320         | 2 706         | 3 005         |
| <b>8 Miscellaneous manuf. articles</b>             | <b>6 263</b>  | <b>6 302</b>  | <b>6 225</b>  | <b>7 435</b>  | <b>6 169</b>  | <b>6 757</b>  | <b>8 014</b>  | <b>7 315</b>  | <b>6 532</b>  | <b>6 196</b>  | <b>6 712</b>  | <b>7 094</b>  | <b>7 354</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 207           | 214           | 225           | 285           | 208           | 259           | 319           | 280           | 254           | 201           | 231           | 234           | 262           |
| 82 Furniture, bedding, mattresses                  | 540           | 553           | 544           | 655           | 510           | 500           | 690           | 660           | 629           | 504           | 568           | 620           | 614           |
| 83 Travel goods, handbags and similar goods        | 178           | 181           | 160           | 203           | 168           | 149           | 212           | 201           | 154           | 179           | 192           | 174           | 180           |
| 84 Clothing and clothing accessories               | 989           | 807           | 800           | 1 228         | 1 199         | 1 324         | 1 399         | 1 008         | 841           | 1 009         | 1 188         | 1 250         | 1 089         |
| 85 Footwear  | 431           | 435           | 438           | 601           | 491           | 450           | 571           | 484           | 415           | 458           | 520           | 504           | 482           |
| 87 Professional, scientific, controlling material  | 1 164         | 1 183         | 1 223         | 1 353         | 1 078         | 1 177         | 1 391         | 1 367         | 1 480         | 1 221         | 1 235         | 1 308         | 1 464         |
| 88 Photogr. apparatus, optical goods, clocks       | 541           | 574           | 601           | 639           | 543           | 568           | 660           | 607           | 558           | 517           | 562           | 592           | 668           |
| 89 Miscellaneous manufactured articles             | 2 181         | 2 324         | 2 204         | 2 425         | 1 938         | 2 294         | 2 736         | 2 666         | 2 165         | 2 068         | 2 183         | 2 376         | 2 552         |
| <b>9 Articles not classified elsewhere</b>         | <b>602</b>    | <b>668</b>    | <b>597</b>    | <b>618</b>    | <b>905</b>    | <b>712</b>    | <b>767</b>    | <b>713</b>    | <b>646</b>    | <b>587</b>    | <b>637</b>    | <b>988</b>    | <b>792</b>    |

## IMPORTS

Value (Mio ECU) and variation (%)

| Product list<br>SITC Rev. 3                        | 1993           |              | 1994           |             | 1995           |              | 1996           |              | Jan-Apr 1997   |             |
|--|----------------|--------------|----------------|-------------|----------------|--------------|----------------|--------------|----------------|-------------|
|  | Value          | 93/92        | Value          | 94/93       | Value          | 95/94        | Value          | 96/95        | Value          | 97/96       |
| <b>0-9 TOTAL</b>                                   | <b>470 241</b> | <b>1.6</b>   | <b>518 499</b> | <b>10.3</b> | <b>544 812</b> | <b>5.1</b>   | <b>580 760</b> | <b>6.6</b>   | <b>210 880</b> | <b>9.3</b>  |
| <b>0 Food and live animals</b>                     | <b>34 587</b>  | <b>-3.9</b>  | <b>39 648</b>  | <b>14.6</b> | <b>40 149</b>  | <b>1.3</b>   | <b>42 093</b>  | <b>4.8</b>   | <b>13 953</b>  | <b>-1.8</b> |
| 00 Live animals                                    | 522            | -6.1         | 553            | 6.0         | 506            | -8.5         | 522            | 3.0          | 187            | 23.3        |
| 01 Meat and meat preparations                      | 2 770          | -7.1         | 2 890          | 4.4         | 2 748          | -4.9         | 2 934          | 6.8          | 1 013          | 15.4        |
| 02 Dairy products and birds' eggs                  | 699            | 16.1         | 674            | -3.5        | 692            | 2.6          | 727            | 5.0          | 227            | -12.7       |
| 03 Fish, crustaceans, molluscs                     | 6 842          | -8.1         | 7 654          | 11.9        | 7 688          | 0.4          | 8 006          | 4.1          | 2 566          | 7.4         |
| 04 Cereals and cereal preparations                 | 1 202          | 5.1          | 1 486          | 23.7        | 1 777          | 19.6         | 1 824          | 2.7          | 706            | -14.1       |
| 05 Vegetables and fruit                            | 10 875         | -9.7         | 12 131         | 11.5        | 12 134         | 0.0          | 13 004         | 7.2          | 4 052          | -12.0       |
| 06 Sugar, sugar preparations, honey                | 1 424          | -2.8         | 1 508          | 5.9         | 1 576          | 4.5          | 1 797          | 14.0         | 533            | -11.3       |
| 07 Coffee, tea, cocoa, spices                      | 4 913          | 6.1          | 7 034          | 43.2        | 7 981          | 13.5         | 7 327          | -8.2         | 2 741          | 10.0        |
| 08 Feeding stuff for animals                       | 4 731          | 2.4          | 5 095          | 7.7         | 4 445          | -12.8        | 5 322          | 19.7         | 1 698          | -6.4        |
| <b>1 Beverages and tobacco</b>                     | <b>3 560</b>   | <b>4.9</b>   | <b>3 766</b>   | <b>5.8</b>  | <b>3 073</b>   | <b>-18.4</b> | <b>3 614</b>   | <b>17.6</b>  | <b>1 168</b>   | <b>7.3</b>  |
| 11 Beverages                                       | 1 012          | 12.2         | 1 088          | 7.6         | 1 109          | 1.9          | 1 433          | 29.2         | 523            | 34.0        |
| 12 Tobacco   | 2 548          | 2.2          | 2 678          | 5.1         | 1 964          | -26.7        | 2 180          | 11.0         | 645            | -7.6        |
| <b>2 Crude materials, except fuels</b>             | <b>26 869</b>  | <b>-6.9</b>  | <b>33 037</b>  | <b>23.0</b> | <b>37 579</b>  | <b>13.7</b>  | <b>35 059</b>  | <b>-6.7</b>  | <b>12 808</b>  | <b>5.8</b>  |
| 21 Hides and skins, raw                            | 669            | 0.8          | 1 041          | 55.6        | 1 052          | 1.1          | 1 026          | -2.4         | 404            | -1.5        |
| 22 Oils, seeds and oleaginous fruits               | 3 550          | 4.7          | 4 265          | 20.2        | 4 498          | 5.5          | 4 987          | 10.9         | 1 726          | -3.3        |
| 23 Crude rubber                                    | 1 083          | -9.5         | 1 333          | 23.1        | 1 915          | 43.7         | 1 817          | -5.1         | 609            | -9.8        |
| 24 Cork and wood                                   | 4 560          | -5.9         | 5 558          | 21.9        | 5 750          | 3.5          | 5 025          | -12.6        | 2 013          | 22.2        |
| 25 Pulp and waste paper                            | 2 650          | -14.6        | 3 523          | 32.9        | 5 379          | 52.7         | 3 618          | -32.7        | 1 264          | -5.9        |
| 26 Textile fibres and their wastes                 | 2 914          | -19.2        | 4 016          | 37.8        | 4 093          | 1.9          | 3 783          | -7.6         | 1 576          | 12.2        |
| 27 Crude fertilizers                               | 2 408          | 13.9         | 2 436          | 1.1         | 2 535          | 4.1          | 2 516          | -0.7         | 868            | 8.9         |
| 28 Metalliferous ores and metal scrap              | 6 891          | -12.5        | 8 505          | 23.4        | 9 977          | 17.3         | 9 660          | -3.2         | 3 388          | 10.9        |
| <b>3 Energy</b>                                    | <b>68 443</b>  | <b>-0.7</b>  | <b>69 113</b>  | <b>1.0</b>  | <b>64 683</b>  | <b>-6.4</b>  | <b>79 972</b>  | <b>23.6</b>  | <b>28 418</b>  | <b>17.2</b> |
| 32 Coal, coke and briquettes                       | 4 572          | -21.4        | 5 087          | 11.3        | 5 989          | 17.7         | 6 061          | 1.2          | 2 282          | 22.2        |
| 33 Petroleum and petroleum products                | 57 258         | 0.7          | 57 107         | -0.3        | 52 396         | -8.2         | 63 429         | 21.1         | 21 548         | 12.2        |
| 34 Gas, natural and manufactured                   | 5 549          | 7.9          | 5 747          | 3.6         | 5 789          | 0.7          | 9 937          | 71.7         | 4 384          | 48.2        |
| 35 Electric current                                | 516            | 1.1          | 562            | 8.9         | 510            | -9.3         | 545            | 6.9          | 204            | -9.7        |
| <b>4 Oils, fats and waxes</b>                      | <b>1 816</b>   | <b>2.0</b>   | <b>2 400</b>   | <b>32.1</b> | <b>2 641</b>   | <b>10.1</b>  | <b>2 248</b>   | <b>-14.9</b> | <b>744</b>     | <b>-6.8</b> |
| 41 Animal oils and fats                            | 221            | 1.2          | 266            | 20.3        | 298            | 12.2         | 245            | -17.9        | 72             | -12.2       |
| 42 Fixed vegetable fats and oils                   | 1 287          | 2.3          | 1 718          | 33.4        | 1 974          | 14.9         | 1 914          | -3.0         | 646            | -5.5        |
| 43 Animal or vegetable oils, and fats, waxes       | 259            | 3.3          | 345            | 33.2        | 370            | 7.2          | 89             | -75.9        | 27             | -18.5       |
| <b>5 Chemical products</b>                         | <b>32 114</b>  | <b>1.8</b>   | <b>37 545</b>  | <b>16.9</b> | <b>43 058</b>  | <b>14.7</b>  | <b>44 922</b>  | <b>4.3</b>   | <b>16 404</b>  | <b>8.4</b>  |
| 51 Organic chemicals                               | 8 332          | -2.4         | 10 538         | 26.5        | 11 991         | 13.8         | 12 040         | 0.4          | 4 690          | 13.4        |
| 52 Inorganic chemicals                             | 2 688          | 3.1          | 3 272          | 21.7        | 4 128          | 26.1         | 4 294          | 4.0          | 1 454          | 12.1        |
| 53 Tanning and colouring materials                 | 1 915          | 7.5          | 2 014          | 5.2         | 2 282          | 13.3         | 2 316          | 1.5          | 861            | 12.7        |
| 54 Medicinal and pharmaceutical products           | 6 717          | 11.9         | 7 417          | 10.4        | 8 309          | 12.0         | 9 590          | 15.4         | 3 365          | 7.4         |
| 55 Essential oils, perfume mat., cosmetics         | 1 643          | 11.3         | 1 883          | 14.6        | 2 054          | 9.1          | 2 185          | 6.4          | 785            | 7.5         |
| 56 Fertilizers                                     | 1 180          | -12.1        | 1 608          | 36.2        | 1 994          | 24.1         | 1 921          | -3.7         | 732            | -2.5        |
| 57 Plastics in primary forms                       | 3 711          | -6.4         | 4 263          | 14.9        | 5 447          | 27.8         | 4 870          | -10.6        | 1 749          | 4.7         |
| 58 Plastics in non-primary forms                   | 1 915          | -0.2         | 2 125          | 10.9        | 2 434          | 14.6         | 2 492          | 2.4          | 894            | 8.4         |
| <b>6 Manufactured goods classified by material</b> | <b>55 892</b>  | <b>4.9</b>   | <b>67 404</b>  | <b>20.6</b> | <b>77 690</b>  | <b>15.3</b>  | <b>75 647</b>  | <b>-2.6</b>  | <b>28 030</b>  | <b>6.2</b>  |
| 61 Leather manufactures, dressed furskins          | 1 549          | 1.4          | 2 285          | 47.5        | 2 297          | 0.5          | 2 399          | 4.4          | 875            | 9.2         |
| 62 Rubber manufactures                             | 2 465          | 0.1          | 2 806          | 13.8        | 3 330          | 18.7         | 3 615          | 8.6          | 1 277          | 0.9         |
| 63 Cork and wood manufactures                      | 2 914          | 6.9          | 3 387          | 16.2        | 3 891          | 14.9         | 3 805          | -2.2         | 1 472          | 9.4         |
| 64 Paper, paperboard and articles thereof          | 3 546          | -5.2         | 4 168          | 17.5        | 5 271          | 26.5         | 5 267          | -0.1         | 1 897          | 5.3         |
| 65 Textile yarn, fabrics and related products      | 11 117         | 1.0          | 12 787         | 15.0        | 13 002         | 1.7          | 12 965         | -0.3         | 4 868          | 10.2        |
| 66 Non-metallic mineral manufactures               | 11 855         | 53.4         | 12 823         | 8.2         | 13 491         | 5.2          | 14 935         | 10.7         | 5 657          | 12.0        |
| 67 Iron and steel                                  | 4 879          | -14.5        | 6 735          | 38.0        | 10 000         | 48.5         | 8 404          | -16.0        | 2 898          | -11.3       |
| 68 Non-ferrous metals                              | 9 441          | -11.1        | 13 114         | 38.9        | 16 267         | 24.0         | 13 640         | -16.1        | 5 252          | 6.3         |
| 69 Manufactures of metals                          | 7 674          | 5.2          | 8 764          | 14.2        | 10 141         | 15.7         | 10 618         | 4.7          | 3 835          | 9.3         |
| <b>7 Machinery and transport equipment</b>         | <b>149 171</b> | <b>8.1</b>   | <b>164 738</b> | <b>10.4</b> | <b>173 351</b> | <b>5.2</b>   | <b>187 352</b> | <b>8.1</b>   | <b>70 030</b>  | <b>10.8</b> |
| 71 Power generating machinery and equipment        | 11 871         | 8.3          | 13 213         | 11.3        | 13 409         | 1.5          | 15 361         | 14.6         | 5 902          | 19.5        |
| 72 Machinery specialized for particular ind.       | 7 972          | -2.9         | 8 922          | 11.9        | 10 088         | 13.1         | 10 443         | 3.5          | 3 731          | 5.1         |
| 73 Metalworking machinery                          | 2 482          | -17.2        | 2 986          | 20.3        | 3 908          | 30.9         | 4 441          | 13.6         | 1 390          | -4.8        |
| 74 General industry machinery and equipment        | 11 415         | -1.1         | 12 750         | 11.7        | 14 689         | 15.2         | 16 491         | 12.3         | 5 738          | 1.4         |
| 75 Office machines and computers                   | 28 225         | 2.4          | 32 321         | 14.5        | 34 527         | 6.8          | 36 985         | 7.1          | 13 864         | 11.6        |
| 76 Telecommunication, sound, TV, video             | 14 952         | 1.1          | 15 896         | 6.3         | 17 793         | 11.9         | 19 652         | 10.5         | 6 607          | 8.6         |
| 77 Electrical machinery                            | 27 781         | 20.2         | 35 243         | 26.9        | 41 103         | 16.6         | 40 777         | -0.8         | 14 501         | 5.8         |
| 78 Road vehicles                                   | 21 355         | -5.0         | 21 102         | -1.2        | 22 222         | 5.3          | 24 135         | 8.6          | 9 555          | 12.0        |
| 79 Other transport equipment                       | 21 693         | 45.0         | 20 606         | -5.0        | 15 613         | -24.2        | 17 874         | 14.5         | 8 525          | 35.5        |
| <b>8 Miscellaneous manuf. articles</b>             | <b>82 164</b>  | <b>6.4</b>   | <b>86 611</b>  | <b>5.4</b>  | <b>87 102</b>  | <b>0.6</b>   | <b>94 296</b>  | <b>8.3</b>   | <b>33 918</b>  | <b>12.3</b> |
| 81 Prefabr. buildings, sanitary, heating, lighting | 1 316          | 17.0         | 1 477          | 12.2        | 1 619          | 9.6          | 1 691          | 4.4          | 581            | 19.2        |
| 82 Furniture, bedding, mattresses                  | 3 475          | 14.5         | 3 950          | 13.7        | 4 573          | 15.8         | 5 128          | 12.1         | 2 060          | 21.9        |
| 83 Travel goods, handbags and similar goods        | 2 043          | 5.3          | 2 123          | 3.9         | 2 237          | 5.4          | 2 466          | 10.2         | 897            | 11.7        |
| 84 Clothing and clothing accessories               | 29 903         | 8.7          | 31 303         | 4.7         | 31 082         | -0.7         | 33 573         | 8.0          | 12 158         | 11.2        |
| 85 Footwear  | 5 033          | 8.3          | 5 454          | 8.4         | 5 251          | -3.7         | 5 917          | 12.7         | 2 347          | 12.6        |
| 87 Professional, scientific, controlling material  | 10 170         | 3.2          | 10 859         | 6.8         | 11 467         | 5.6          | 12 551         | 9.5          | 4 410          | 7.8         |
| 88 Photogr. apparatus, optical goods, clocks       | 6 927          | -1.1         | 7 524          | 8.6         | 8 214          | 9.2          | 8 599          | 4.7          | 2 908          | 6.5         |
| 89 Miscellaneous manufactured articles             | 22 765         | 5.3          | 23 309         | 2.4         | 22 660         | -2.8         | 24 030         | 6.0          | 8 438          | 15.6        |
| <b>9 Articles not classified elsewhere</b>         | <b>15 625</b>  | <b>-34.4</b> | <b>14 237</b>  | <b>-8.9</b> | <b>15 485</b>  | <b>8.8</b>   | <b>15 558</b>  | <b>0.5</b>   | <b>5 406</b>   | <b>-0.5</b> |

**IMPORTS**
*Value (Mio ECU)*

| Product list<br>SITC Rev. 3                        | 1996          |               |               |               |               |               |               |               |               |               | 1997          |               |               |  |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|
|  | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           | Mar           | Apr           |  |
| <b>0-9 TOTAL</b>                                   | <b>49 150</b> | <b>49 673</b> | <b>46 836</b> | <b>48 778</b> | <b>41 943</b> | <b>48 562</b> | <b>53 005</b> | <b>50 786</b> | <b>48 320</b> | <b>52 045</b> | <b>48 813</b> | <b>52 109</b> | <b>57 906</b> |  |
| <b>0 Food and live animals</b>                     | <b>3 538</b>  | <b>3 670</b>  | <b>3 524</b>  | <b>3 634</b>  | <b>3 076</b>  | <b>3 273</b>  | <b>3 719</b>  | <b>3 476</b>  | <b>3 504</b>  | <b>3 395</b>  | <b>3 116</b>  | <b>3 501</b>  | <b>3 942</b>  |  |
| 00 Live animals                                    | 51            | 54            | 37            | 25            | 30            | 41            | 68            | 45            | 69            | 38            | 23            | 48            | 77            |  |
| 01 Meat and meat preparations                      | 251           | 261           | 261           | 248           | 257           | 251           | 273           | 256           | 248           | 238           | 225           | 273           | 278           |  |
| 02 Dairy products and birds' eggs                  | 60            | 50            | 54            | 65            | 52            | 52            | 67            | 70            | 57            | 70            | 52            | 53            | 51            |  |
| 03 Fish, crustaceans, molluscs                     | 622           | 691           | 654           | 726           | 642           | 663           | 777           | 711           | 752           | 613           | 570           | 644           | 739           |  |
| 04 Cereals and cereal preparations                 | 113           | 130           | 169           | 131           | 94            | 94            | 131           | 113           | 141           | 141           | 154           | 230           | 181           |  |
| 05 Vegetables and fruit                            | 1 215         | 1 226         | 1 075         | 1 101         | 878           | 914           | 1 081         | 1 058         | 1 065         | 1 022         | 909           | 972           | 1 149         |  |
| 06 Sugar, sugar preparations, honey                | 157           | 176           | 137           | 165           | 121           | 142           | 167           | 150           | 137           | 132           | 126           | 130           | 144           |  |
| 07 Coffee, tea, cocoa, spices                      | 577           | 616           | 609           | 636           | 566           | 606           | 638           | 598           | 566           | 657           | 616           | 695           | 773           |  |
| 08 Feeding stuff for animals                       | 439           | 410           | 473           | 483           | 391           | 455           | 462           | 419           | 416           | 428           | 389           | 400           | 481           |  |
| <b>1 Beverages and tobacco</b>                     | <b>284</b>    | <b>317</b>    | <b>291</b>    | <b>330</b>    | <b>266</b>    | <b>328</b>    | <b>348</b>    | <b>363</b>    | <b>283</b>    | <b>295</b>    | <b>245</b>    | <b>293</b>    | <b>335</b>    |  |
| 11 Beverages                                       | 107           | 136           | 114           | 146           | 99            | 143           | 133           | 159           | 114           | 133           | 93            | 136           | 161           |  |
| 12 Tobacco   | 177           | 181           | 177           | 184           | 168           | 185           | 215           | 204           | 169           | 161           | 152           | 157           | 175           |  |
| <b>2 Crude materials, except fuels</b>             | <b>3 045</b>  | <b>3 154</b>  | <b>2 929</b>  | <b>2 999</b>  | <b>2 307</b>  | <b>2 778</b>  | <b>2 998</b>  | <b>2 945</b>  | <b>2 847</b>  | <b>3 145</b>  | <b>2 860</b>  | <b>3 148</b>  | <b>3 654</b>  |  |
| 21 Hides and skins, raw                            | 106           | 109           | 93            | 77            | 44            | 69            | 77            | 71            | 76            | 102           | 96            | 109           | 97            |  |
| 22 Oils, seeds and oleaginous fruits               | 471           | 390           | 432           | 404           | 288           | 342           | 362           | 485           | 498           | 444           | 406           | 434           | 443           |  |
| 23 Crude rubber                                    | 169           | 160           | 143           | 155           | 117           | 146           | 154           | 145           | 121           | 156           | 143           | 145           | 165           |  |
| 24 Cork and wood                                   | 447           | 456           | 425           | 444           | 324           | 431           | 458           | 432           | 407           | 468           | 426           | 521           | 597           |  |
| 25 Pulp and waste paper                            | 281           | 313           | 275           | 298           | 241           | 290           | 319           | 280           | 259           | 322           | 279           | 296           | 367           |  |
| 26 Textile fibres and their wastes                 | 356           | 337           | 302           | 319           | 178           | 301           | 329           | 321           | 292           | 394           | 356           | 381           | 446           |  |
| 27 Crude fertilizers                               | 197           | 227           | 203           | 216           | 191           | 218           | 230           | 222           | 212           | 208           | 201           | 206           | 254           |  |
| 28 Metalliferous ores and metal scrap              | 797           | 933           | 861           | 877           | 760           | 776           | 843           | 782           | 775           | 829           | 716           | 809           | 1 034         |  |
| <b>3 Energy</b>                                    | <b>6 674</b>  | <b>6 514</b>  | <b>6 177</b>  | <b>6 501</b>  | <b>6 183</b>  | <b>6 492</b>  | <b>8 128</b>  | <b>7 843</b>  | <b>7 887</b>  | <b>7 882</b>  | <b>6 985</b>  | <b>6 701</b>  | <b>6 845</b>  |  |
| 32 Coal, coke and briquettes                       | 499           | 549           | 537           | 541           | 515           | 493           | 510           | 532           | 517           | 492           | 507           | 589           | 694           |  |
| 33 Petroleum and petroleum products                | 5 374         | 5 165         | 4 720         | 5 164         | 4 915         | 5 134         | 6 602         | 6 306         | 6 227         | 6 190         | 5 307         | 5 006         | 5 040         |  |
| 34 Gas, natural and manufactured                   | 760           | 771           | 885           | 766           | 713           | 827           | 979           | 961           | 1 079         | 1 142         | 1 113         | 1 060         | 1 069         |  |
| 35 Electric current                                | 41            | 28            | 36            | 30            | 40            | 38            | 38            | 45            | 64            | 57            | 58            | 47            | 42            |  |
| <b>4 Oils, fats and waxes</b>                      | <b>190</b>    | <b>207</b>    | <b>158</b>    | <b>187</b>    | <b>161</b>    | <b>207</b>    | <b>202</b>    | <b>179</b>    | <b>149</b>    | <b>174</b>    | <b>165</b>    | <b>178</b>    | <b>227</b>    |  |
| 41 Animal oils and fats                            | 16            | 27            | 21            | 29            | 19            | 15            | 18            | 19            | 13            | 14            | 18            | 23            | 18            |  |
| 42 Fixed vegetable fats and oils                   | 166           | 169           | 129           | 151           | 135           | 186           | 176           | 154           | 130           | 153           | 140           | 149           | 203           |  |
| 43 Animal or vegetable oils, and fats, waxes       | 7             | 10            | 7             | 7             | 7             | 6             | 7             | 6             | 6             | 7             | 7             | 6             | 6             |  |
| <b>5 Chemical products</b>                         | <b>3 783</b>  | <b>3 826</b>  | <b>3 740</b>  | <b>3 775</b>  | <b>3 089</b>  | <b>3 778</b>  | <b>4 080</b>  | <b>3 806</b>  | <b>3 690</b>  | <b>4 000</b>  | <b>3 745</b>  | <b>4 079</b>  | <b>4 580</b>  |  |
| 51 Organic chemicals                               | 1 047         | 1 074         | 1 055         | 958           | 759           | 981           | 1 085         | 1 054         | 940           | 1 156         | 1 038         | 1 179         | 1 317         |  |
| 52 Inorganic chemicals                             | 315           | 358           | 332           | 361           | 317           | 378           | 398           | 364           | 487           | 384           | 331           | 327           | 412           |  |
| 53 Tanning and colouring materials                 | 197           | 207           | 202           | 203           | 169           | 191           | 223           | 192           | 164           | 201           | 196           | 220           | 245           |  |
| 54 Medicinal and pharmaceutical products           | 754           | 802           | 831           | 842           | 640           | 786           | 895           | 827           | 835           | 797           | 796           | 846           | 925           |  |
| 55 Essential oils, perfume mat., cosmetics         | 178           | 185           | 176           | 192           | 162           | 189           | 199           | 185           | 168           | 192           | 187           | 187           | 220           |  |
| 56 Fertilizers                                     | 162           | 119           | 103           | 134           | 152           | 162           | 182           | 155           | 164           | 182           | 170           | 200           | 181           |  |
| 57 Plastics in primary forms                       | 435           | 434           | 416           | 418           | 347           | 408           | 433           | 405           | 338           | 407           | 402           | 429           | 511           |  |
| 58 Plastics in non-primary forms                   | 216           | 222           | 210           | 226           | 186           | 212           | 222           | 208           | 182           | 212           | 200           | 218           | 264           |  |
| <b>6 Manufactured goods classified by material</b> | <b>6 535</b>  | <b>6 627</b>  | <b>6 223</b>  | <b>6 418</b>  | <b>5 168</b>  | <b>6 311</b>  | <b>6 864</b>  | <b>6 036</b>  | <b>5 602</b>  | <b>6 894</b>  | <b>6 354</b>  | <b>7 004</b>  | <b>7 779</b>  |  |
| 61 Leather manufactures, dressed furskins          | 201           | 228           | 211           | 226           | 123           | 220           | 213           | 202           | 175           | 226           | 194           | 210           | 244           |  |
| 62 Rubber manufactures                             | 324           | 333           | 305           | 310           | 261           | 305           | 310           | 283           | 243           | 300           | 283           | 316           | 378           |  |
| 63 Cork and wood manufactures                      | 311           | 314           | 303           | 312           | 259           | 330           | 340           | 317           | 284           | 401           | 331           | 351           | 390           |  |
| 64 Paper, paperboard and articles thereof          | 439           | 474           | 428           | 453           | 419           | 444           | 453           | 419           | 376           | 493           | 434           | 452           | 518           |  |
| 65 Textile yarn, fabrics and related products      | 1 091         | 1 088         | 1 040         | 1 093         | 798           | 1 148         | 1 229         | 1 132         | 1 020         | 1 241         | 1 120         | 1 164         | 1 343         |  |
| 66 Non-metallic mineral manufactures               | 1 299         | 1 352         | 1 226         | 1 255         | 1 056         | 1 262         | 1 461         | 1 217         | 1 055         | 1 350         | 1 308         | 1 516         | 1 483         |  |
| 67 Iron and steel                                  | 786           | 713           | 679           | 706           | 552           | 646           | 684           | 591           | 565           | 717           | 645           | 726           | 810           |  |
| 68 Non-ferrous metals                              | 1 218         | 1 181         | 1 175         | 1 166         | 931           | 1 038         | 1 198         | 967           | 1 045         | 1 240         | 1 143         | 1 333         | 1 535         |  |
| 69 Manufactures of metals                          | 866           | 943           | 857           | 898           | 769           | 918           | 977           | 909           | 838           | 925           | 897           | 935           | 1 078         |  |
| <b>7 Machinery and transport equipment</b>         | <b>16 864</b> | <b>16 732</b> | <b>15 303</b> | <b>14 900</b> | <b>12 607</b> | <b>15 423</b> | <b>16 603</b> | <b>16 873</b> | <b>15 678</b> | <b>16 307</b> | <b>15 791</b> | <b>17 630</b> | <b>20 300</b> |  |
| 71 Power generating machinery and equipment        | 1 290         | 1 287         | 1 246         | 1 272         | 1 219         | 1 321         | 1 447         | 1 348         | 1 283         | 1 409         | 1 381         | 1 378         | 1 734         |  |
| 72 Machinery specialized for particular ind.       | 983           | 924           | 867           | 904           | 733           | 844           | 913           | 849           | 860           | 868           | 834           | 936           | 1 092         |  |
| 73 Metalworking machinery                          | 396           | 380           | 339           | 380           | 266           | 366           | 418           | 380           | 451           | 371           | 292           | 331           | 396           |  |
| 74 General industry machinery and equipment        | 1 548         | 1 617         | 1 460         | 1 442         | 1 149         | 1 286         | 1 390         | 1 308         | 1 182         | 1 308         | 1 268         | 1 417         | 1 745         |  |
| 75 Office machines and computers                   | 3 005         | 2 839         | 2 817         | 2 735         | 2 367         | 3 088         | 3 523         | 3 552         | 3 647         | 3 520         | 3 173         | 3 411         | 3 760         |  |
| 76 Telecommunication, sound, TV, video             | 1 502         | 1 538         | 1 516         | 1 530         | 1 470         | 1 751         | 1 987         | 1 971         | 1 804         | 1 679         | 1 467         | 1 574         | 1 888         |  |
| 77 Electrical machinery                            | 3 402         | 3 361         | 3 338         | 3 251         | 2 923         | 3 479         | 3 674         | 3 737         | 3 306         | 3 602         | 3 389         | 3 516         | 3 994         |  |
| 78 Road vehicles                                   | 2 415         | 2 278         | 1 911         | 1 982         | 1 663         | 2 090         | 1 922         | 1 946         | 1 810         | 2 124         | 2 239         | 2 346         | 2 844         |  |
| 79 Other transport equipment                       | 2 197         | 2 423         | 1 701         | 1 344         | 747           | 1 118         | 1 263         | 1 715         | 1 268         | 1 377         | 1 686         | 2 665         | 2 796         |  |
| <b>8 Miscellaneous manuf. articles</b>             | <b>6 990</b>  | <b>7 242</b>  | <b>7 329</b>  | <b>8 539</b>  | <b>8 015</b>  | <b>8 807</b>  | <b>8 754</b>  | <b>7 943</b>  | <b>7 465</b>  | <b>8 625</b>  | <b>8 246</b>  | <b>8 284</b>  | <b>8 764</b>  |  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 123           | 132           | 137           | 140           | 142           | 169           | 184           | 167           | 132           | 149           | 135           | 135           | 162           |  |
| 82 Furniture, bedding, mattresses                  | 445           | 451           | 405           | 394           | 356           | 431           | 473           | 457           | 472           | 476           | 494           | 508           | 583           |  |
| 83 Travel goods, handbags and similar goods        | 177           | 218           | 210           | 231           | 201           | 208           | 214           | 198           | 182           | 252           | 222           | 191           | 233           |  |
| 84 Clothing and clothing accessories               | 2 234         | 2 196         | 2 457         | 3 322         | 3 390         | 3 273         | 2 890         | 2 538         | 2 576         | 3 324         | 3 111         | 2 942         | 2 783         |  |
| 85 Footwear  | 413           | 400           | 457           | 602           | 524           | 537           | 451           | 404           | 457           | 616           | 603           | 581           | 547           |  |
| 87 Professional, scientific, controlling material  | 1 078         | 1 088         | 1 024         | 1 077         | 905           | 1 091         | 1 173         | 1 080         | 1 021         | 1 045         | 1 035         | 1 086         | 1 244         |  |
| 88 Photogr. apparatus, optical goods, clocks       | 713           | 739           | 705           | 733           | 606           | 762           | 843           | 804           | 676           | 666           | 683           | 717           | 843           |  |
| 89 Miscellaneous manufactured articles             | 1 774         | 1 989         | 1 904         | 2 009         | 1 864         | 2 309         | 2 491         | 2 250         | 1 912         | 2 073         | 1 937         | 2 093         | 2 335         |  |
| <b>9 Articles not classified elsewhere</b>         | <b>1 250</b>  | <b>1 385</b>  | <b>1 162</b>  | <b>1 494</b>  | <b>1 070</b>  | <b>1 166</b>  | <b>1 309</b>  | <b>1 323</b>  | <b>1 214</b>  | <b>1 328</b>  | <b>1 306</b>  | <b>1 290</b>  | <b>1 481</b>  |  |

## GEOGRAPHICAL BREAKDOWN OF EU TRADE BY MAIN PRODUCT

### EXPORTS 1996

Value (Mio ECU) and variation (%)

| Product list<br>SITC Rev. 3                        | Extra-EUR15    |              | Norway        |             | Switzerland   |              | USA            |             | Canada        |             | China         |              | Japan         |             |
|--|----------------|--------------|---------------|-------------|---------------|--------------|----------------|-------------|---------------|-------------|---------------|--------------|---------------|-------------|
|  | Value          | 96/95        | Value         | 96/95       | Value         | 96/95        | Value          | 96/95       | Value         | 96/95       | Value         | 96/95        | Value         | 96/95       |
| <b>0-9 TOTAL</b>                                   | <b>623 901</b> | <b>9.0</b>   | <b>19 538</b> | <b>12.7</b> | <b>51 344</b> | <b>0.6</b>   | <b>114 309</b> | <b>10.7</b> | <b>10 689</b> | <b>3.4</b>  | <b>14 668</b> | <b>0.3</b>   | <b>35 648</b> | <b>8.4</b>  |
| <b>0 Food and live animals</b>                     | <b>30 894</b>  | <b>4.7</b>   | <b>800</b>    | <b>5.9</b>  | <b>1 862</b>  | <b>0.3</b>   | <b>2 359</b>   | <b>9.6</b>  | <b>459</b>    | <b>2.9</b>  | <b>183</b>    | <b>-58.0</b> | <b>2 035</b>  | <b>3.9</b>  |
| 00 Live animals                                    | 752            | -3.9         | 7             | 24.3        | 26            | -9.3         | 111            | 44.5        | 4             | 32.6        | 4             | -2.6         | 64            | 13.9        |
| 01 Meat and meat preparations                      | 4 169          | 4.3          | 25            | 1.2         | 181           | 16.4         | 190            | 3.3         | 13            | -0.5        | 17            | -7.0         | 760           | 4.5         |
| 02 Dairy products and birds' eggs                  | 4 555          | -1.5         | 21            | -2.3        | 256           | 8.8          | 339            | 17.9        | 47            | 14.1        | 16            | 39.4         | 164           | -30.1       |
| 03 Fish, crustaceans, molluscs                     | 1 451          | 3.9          | 50            | 22.7        | 137           | -9.7         | 94             | -17.0       | 17            | 6.7         | 43            | 148          | 261           | 2.1         |
| 04 Cereals and cereal preparations                 | 5 772          | 19.3         | 151           | 31.6        | 170           | -3.1         | 328            | 7.7         | 68            | 6.1         | 71            | -79.9        | 230           | 26.3        |
| 05 Vegetables and fruit                            | 4 152          | 3.3          | 144           | -3.0        | 521           | -3.3         | 535            | 12.0        | 102           | 2.2         | 3             | 62.3         | 172           | -2.7        |
| 06 Sugar, sugar preparations, honey                | 2 206          | -10.6        | 119           | 20.8        | 96            | -4.8         | 163            | 7.3         | 26            | -13.1       | 6             | -0.3         | 73            | 23.6        |
| 07 Coffee, tea, cocoa, spices                      | 2 832          | 2.6          | 102           | 17.9        | 155           | 5.7          | 366            | 1.7         | 135           | 4.9         | 2             | -75.7        | 147           | 29.3        |
| 08 Feeding stuff for animals                       | 1 466          | 0.0          | 82            | -19.9       | 128           | -3.8         | 82             | 11.7        | 10            | -2.2        | 5             | -20.2        | 38            | -7.1        |
| <b>1 Beverages and tobacco</b>                     | <b>10 318</b>  | <b>9.8</b>   | <b>127</b>    | <b>14.8</b> | <b>674</b>    | <b>6.1</b>   | <b>2 695</b>   | <b>17.4</b> | <b>350</b>    | <b>13.4</b> | <b>14</b>     | <b>97.5</b>  | <b>900</b>    | <b>5.1</b>  |
| 11 Beverages                                       | 8 647          | 5.3          | 105           | 17.7        | 582           | 4.5          | 2 613          | 16.9        | 340           | 12.1        | 14            | 110          | 847           | 4.6         |
| 12 Tobacco   | 1 671          | 41.0         | 22            | 2.3         | 92            | 17.8         | 82             | 35.4        | 10            | 83.6        | 0             | -37.4        | 54            | 14.9        |
| <b>2 Crude materials, except fuels</b>             | <b>11 425</b>  | <b>-0.2</b>  | <b>656</b>    | <b>-8.5</b> | <b>1 011</b>  | <b>-13.6</b> | <b>883</b>     | <b>-1.4</b> | <b>161</b>    | <b>-8.1</b> | <b>241</b>    | <b>-17.2</b> | <b>872</b>    | <b>7.4</b>  |
| 21 Hides and skins, raw                            | 1 012          | 21.4         | 10            | -42.9       | 27            | -11.0        | 37             | 44.5        | 9             | -9.5        | 7             | -17.7        | 38            | 24.2        |
| 22 Oils, seeds and oleaginous fruits               | 200            | 47.3         | 4             | -4.3        | 8             | 7.0          | 16             | 93.0        | 8             | 239         | 0             | -99.1        | 11            |             |
| 23 Crude rubber                                    | 776            | -4.5         | 13            | 20.4        | 35            | -2.8         | 81             | -17.6       | 9             | -11.6       | 10            | 1.6          | 25            | -25.6       |
| 24 Cork and wood                                   | 1 590          | -0.5         | 279           | 3.2         | 188           | -13.0        | 38             | 17.3        | 7             | 30.8        | 6             | 112          | 322           | 32.2        |
| 25 Pulp and waste paper                            | 658            | -21.7        | 44            | -29.9       | 137           | -38.2        | 24             | -15.7       | 0             | -53.8       | 18            | 47.5         | 53            | -25.4       |
| 26 Textile fibres and their wastes                 | 1 910          | -4.1         | 14            | -1.6        | 82            | -16.4        | 126            | -11.6       | 16            | -8.3        | 85            | -42.5        | 63            | -3.9        |
| 27 Crude fertilizers                               | 1 209          | 3.9          | 71            | 6.3         | 144           | -5.1         | 116            | 20.9        | 12            | 39.1        | 16            | 67.8         | 56            | -13.1       |
| 28 Metalliferous ores and metal scrap              | 2 059          | -2.8         | 150           | -23.4       | 63            | -9.4         | 137            | 12.9        | 64            | -22.5       | 81            | -3.4         | 94            | 9.5         |
| <b>3 Energy</b>                                    | <b>15 366</b>  | <b>15.2</b>  | <b>682</b>    | <b>32.3</b> | <b>2 394</b>  | <b>11.8</b>  | <b>3 477</b>   | <b>10.8</b> | <b>360</b>    | <b>15.9</b> | <b>11</b>     | <b>-72.0</b> | <b>32</b>     | <b>-2.0</b> |
| 32 Coal, coke and briquettes                       | 102            | -2.8         | 39            | -4.8        | 18            | -11.7        | 1              | 122         | 1             | 23.9        | 0             | 85.0         | 4             | 38.8        |
| 33 Petroleum and petroleum products                | 13 306         | 14.1         | 429           | -2.6        | 1 148         | 10.6         | 3 451          | 11.3        | 359           | 16.1        | 11            | -68.9        | 27            | -6.2        |
| 34 Gas, natural and manufactured                   | 541            | 17.7         | 18            | -3.8        | 101           | 89.3         | 25             | -30.4       | 0             | -90.2       | 0             | -99.3        | 1             | -1.6        |
| 35 Electric current                                | 1 416          | 27.4         | 196           |             | 1 128         | 9.6          | :              | :           | :             | :           | :             | :            | :             | :           |
| <b>4 Oils, fats and waxes</b>                      | <b>1 933</b>   | <b>-12.5</b> | <b>31</b>     | <b>4.5</b>  | <b>50</b>     | <b>-3.0</b>  | <b>359</b>     | <b>31.0</b> | <b>50</b>     | <b>25.5</b> | <b>78</b>     | <b>-56.5</b> | <b>104</b>    | <b>61.1</b> |
| 41 Animal oils and fats                            | 87             | -1.9         | 15            | 9.0         | 5             | -15.3        | 7              | 73.8        | 1             | 59.2        | 0             | -73.8        | 10            | 1.1         |
| 42 Fixed vegetable fats and oils                   | 1 638          | -8.9         | 12            | 12.9        | 37            | 24.4         | 347            | 40.4        | 48            | 27.4        | 77            | -56.5        | 91            | 139         |
| 43 Animal or vegetable oils, and fats, waxes       | 208            | -35.2        | 4             | -25.0       | 8             | -49.3        | 4              | -80.3       | 1             | -51.6       | 1             | 41.5         | 2             | -86.3       |
| <b>5 Chemical products</b>                         | <b>80 700</b>  | <b>9.9</b>   | <b>1 833</b>  | <b>4.0</b>  | <b>7 578</b>  | <b>2.2</b>   | <b>13 778</b>  | <b>18.4</b> | <b>1 439</b>  | <b>6.8</b>  | <b>1 207</b>  | <b>23.1</b>  | <b>5 472</b>  | <b>-0.1</b> |
| 51 Organic chemicals                               | 17 703         | 8.9          | 223           | 11.4        | 1 681         | 9.1          | 4 886          | 19.6        | 342           | -4.9        | 363           | 30.9         | 1 622         | 0.5         |
| 52 Inorganic chemicals                             | 4 112          | 2.8          | 69            | 6.0         | 174           | 3.5          | 868            | 22.2        | 52            | -13.3       | 27            | 58.9         | 438           | -5.2        |
| 53 Tanning and colouring materials                 | 6 300          | 8.6          | 217           | 5.7         | 660           | -6.7         | 677            | 10.6        | 88            | 0.6         | 52            | 27.9         | 221           | -6.0        |
| 54 Medicinal and pharmaceutical products           | 18 719         | 10.6         | 389           | 0.9         | 2 181         | 6.3          | 3 225          | 17.3        | 496           | 21.6        | 289           | 34.2         | 1 627         | -4.4        |
| 55 Essential oils, perfume mat., cosmetics         | 8 067          | 13.3         | 269           | 8.7         | 724           | 5.5          | 890            | 10.6        | 122           | 12.3        | 23            | 43.7         | 447           | 12.4        |
| 56 Fertilizers                                     | 1 072          | 23.5         | 32            | -5.7        | 31            | -11.4        | 39             | 51.9        | 13            | -27.0       | 114           | 101          | 24            | 18.4        |
| 57 Plastics in primary forms                       | 8 816          | 6.8          | 213           | -2.2        | 822           | -12.1        | 912            | 27.6        | 101           | 5.4         | 181           | -10.1        | 288           | 9.3         |
| 58 Plastics in non-primary forms                   | 4 787          | 6.8          | 203           | 0.3         | 594           | -6.9         | 567            | -0.6        | 58            | -8.2        | 33            | -3.4         | 113           | -11.8       |
| <b>6 Manufactured goods classified by material</b> | <b>103 559</b> | <b>8.1</b>   | <b>3 768</b>  | <b>4.8</b>  | <b>9 152</b>  | <b>-2.9</b>  | <b>15 912</b>  | <b>7.6</b>  | <b>1 765</b>  | <b>-0.5</b> | <b>1 491</b>  | <b>32.3</b>  | <b>4 031</b>  | <b>2.3</b>  |
| 61 Leather manufactures, dressed furskins          | 3 331          | 20.5         | 27            | 2.8         | 77            | -5.8         | 373            | 7.4         | 64            | 6.3         | 44            | 40.9         | 98            | 13.6        |
| 62 Rubber manufactures                             | 4 005          | 13.0         | 176           | 5.8         | 371           | -3.0         | 669            | 9.3         | 90            | -0.4        | 37            | 25.2         | 168           | 2.2         |
| 63 Cork and wood manufactures                      | 2 431          | 15.6         | 184           | 14.3        | 432           | -7.3         | 349            | 27.8        | 22            | 17.3        | 15            | 110          | 147           | 19.2        |
| 64 Paper, paperboard and articles thereof          | 12 333         | 1.5          | 685           | 5.4         | 1 270         | -3.8         | 1 344          | -16.2       | 180           | -3.8        | 214           | 68.2         | 444           | 17.8        |
| 65 Textile yarn, fabrics and related products      | 17 730         | 5.7          | 349           | 6.0         | 1 087         | -9.6         | 1 785          | 1.7         | 235           | -2.4        | 169           | 28.8         | 940           | -2.2        |
| 66 Non-metallic mineral manufactures               | 21 776         | 11.4         | 297           | 18.6        | 2 049         | 20.6         | 4 094          | 12.4        | 249           | 0.6         | 197           | 41.0         | 1 144         | 0.5         |
| 67 Iron and steel                                  | 17 703         | 6.6          | 970           | 21.5        | 1 192         | -24.3        | 3 555          | 18.7        | 525           | -3.2        | 364           | -7.2         | 158           | -17.9       |
| 68 Non-ferrous metals                              | 7 553          | 8.3          | 229           | 1.6         | 1 035         | 3.4          | 1 391          | 1.4         | 103           | 7.1         | 221           | 19.5         | 426           | -4.6        |
| 69 Manufactures of metals                          | 16 355         | 10.0         | 850           | -14.0       | 1 637         | -3.3         | 2 342          | 7.2         | 297           | 3.0         | 215           | 28.6         | 504           | 11.4        |
| <b>7 Machinery and transport equipment</b>         | <b>282 079</b> | <b>10.3</b>  | <b>7 574</b>  | <b>13.8</b> | <b>16 405</b> | <b>-1.7</b>  | <b>54 688</b>  | <b>7.4</b>  | <b>4 309</b>  | <b>-0.0</b> | <b>10 285</b> | <b>-3.5</b>  | <b>14 273</b> | <b>11.9</b> |
| 71 Power generating machinery and equipment        | 21 060         | 13.6         | 412           | 19.0        | 956           | -1.8         | 6 797          | 14.7        | 584           | 15.8        | 751           | 15.9         | 395           | 18.1        |
| 72 Machinery specialized for particular ind.       | 42 007         | 9.8          | 930           | 17.2        | 1 634         | -4.6         | 6 938          | 0.1         | 656           | -26.0       | 2 720         | 18.7         | 1 380         | 13.0        |
| 73 Metalworking machinery                          | 8 433          | 13.8         | 119           | 19.6        | 534           | -1.2         | 1 796          | 20.0        | 198           | 19.1        | 802           | -19.3        | 223           | 8.4         |
| 74 General industry machinery and equipment        | 41 364         | 13.6         | 1 279         | 10.0        | 2 431         | -1.4         | 6 364          | 7.1         | 662           | 0.9         | 1 699         | 0.9          | 1 268         | 9.2         |
| 75 Office machines and computers                   | 16 281         | 6.2          | 722           | 15.2        | 1 665         | -5.0         | 5 087          | -0.6        | 221           | -4.6        | 160           | 49.6         | 1 427         | 3.4         |
| 76 Telecommunication, sound, TV, video             | 20 285         | 16.8         | 595           | -3.5        | 927           | 3.8          | 1 739          | 14.9        | 154           | 26.7        | 1 405         | -22.6        | 995           | 27.4        |
| 77 Electrical machinery                            | 42 417         | 10.7         | 1 126         | 9.0         | 2 225         | -5.7         | 7 536          | 4.9         | 621           | -2.9        | 761           | 0.6          | 1 605         | 2.6         |
| 78 Road vehicles                                   | 56 802         | 9.4          | 2 070         | 36.2        | 4 259         | -3.2         | 12 538         | 11.8        | 722           | -0.2        | 934           | -25.5        | 6 570         | 18.9        |
| 79 Other transport equipment                       | 29 665         | 2.8          | 305           | -33.3       | 1 710         | 8.2          | 5 631          | 2.6         | 463           | 29.0        | 569           | -24.2        | 365           | -36.5       |
| <b>8 Miscellaneous manu. articles</b>              | <b>79 547</b>  | <b>11.1</b>  | <b>2 894</b>  | <b>6.5</b>  | <b>9 882</b>  | <b>-1.9</b>  | <b>16 100</b>  | <b>9.8</b>  | <b>1 292</b>  | <b>-2.0</b> | <b>590</b>    | <b>1.0</b>   | <b>6 703</b>  | <b>10.2</b> |
| 81 Prefabr. buildings, sanitary, heating, lighting | 2 848          | 12.5         | 149           | 11.1        | 336           | 3.6          | 196            | 16.6        | 28            | 20.5        | 25            | -1.2         | 131           | 16.5        |
| 82 Furniture, bedding, mattresses                  | 6 890          | 10.2         | 406           | 10.9        | 1 201         | -0.6         | 1 178          | 0.6         | 88            | -19.0       | 24            | 21.8         | 370           | 28.3        |
| 83 Travel goods, handbags and similar goods        | 2 127          | 11.9         | 21            | 1.0         | 164           | -3.4         | 400            | 14.2        | 17            | 20.8        | 2             | 17.4         | 681           | 11.5        |
| 84 Clothing and clothing accessories               | 12 877         | 13.1         | 601           | 0.4         | 1 953         | 3.6          | 1 736          | 14.1        | 181           | -8.1        | 20            | 21.9         | 1 861         | 15.9        |
| 85 Footwear  | 5 626          | 12.1         | 159           | 1.9         | 489           | 0.4          | 1 522          | 9.5         | 162           | -8.2        | 5             | -25.4        | 439           | 8.0         |
| 87 Professional, scientific, controlling material  | 14 758         | 10.9         | 439           | 13.2        | 931           | 4.4          | 3 414          | 12.3        | 264           | 6.7         | 322           | -3.7         | 1 120         | 10.5        |
| 88 Photogr. apparatus, optical goods, clocks       | 6 949          | 7.8          | 131           | 1.0         | 841           | -0.4         | 1 805          | 9.8         | 114           | 9.9         | 57            | -2.4         | 454           | 9.6         |
| 89 Miscellaneous manufactured articles             | 27 027         | 10.0         | 985           | 6.4         | 3 955         | -7.1         | 5 745          | 6.8         | 436           | -3.6        | 120           | 2.8          | 1 587         | -2.7        |
| <b>9 Articles not classified elsewhere</b>         | <b>8 081</b>   | <b>-18.2</b> | <b>1 171</b>  | <b>14.9</b> | <b>2 337</b>  | <b>48.5</b>  | <b>4 058</b>   | <b>61.5</b> | <b>506</b>    | <b>66.3</b> | <b>567</b>    | <b>78.6</b>  | <b>1 225</b>  | <b>36.1</b> |

**EXPORTS 1996**
*Value (Mio ECU) and variation (%)*

| CEEC          |             | CIS           |              | Mediterranean Basin |              | Latin America |              | OPEC          |              | DAE           |              | ACP           |              | Product list                                       |
|---------------|-------------|---------------|--------------|---------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|--|
| Value         | 96/95       | Value         | 96/95        | Value               | 96/95        | Value         | 96/95        | Value         | 96/95        | Value         | 96/95        | Value         | 96/95        | SITC Rev. 3  |
| <b>70 748</b> | <b>20.6</b> | <b>24 848</b> | <b>19.4</b>  | <b>72 722</b>       | <b>12.7</b>  | <b>35 467</b> | <b>9.6</b>   | <b>42 765</b> | <b>7.8</b>   | <b>69 955</b> | <b>6.7</b>   | <b>18 596</b> | <b>5.9</b>   | <b>0-9 TOTAL</b>                                   |
| <b>4 136</b>  | <b>12.0</b> | <b>4 277</b>  | <b>32.1</b>  | <b>4 832</b>        | <b>-4.2</b>  | <b>1 486</b>  | <b>-10.2</b> | <b>3 718</b>  | <b>-2.5</b>  | <b>1 731</b>  | <b>8.5</b>   | <b>2 040</b>  | <b>5.9</b>   | <b>0 Food and live animals</b>                     |
| 76            | -1.4        | 12            | 38.4         | 307                 | -20.2        | 16            | -14.4        | 118           | -12.0        | 27            | 5.8          | 7             | -14.8        | 00 Live animals                                    |
| 276           | -18.2       | 1 005         | 29.6         | 415                 | -12.7        | 59            | -10.5        | 405           | -3.5         | 242           | 27.4         | 160           | -0.9         | 01 Meat and meat preparations                      |
| 235           | -3.0        | 500           | 32.4         | 718                 | 7.6          | 522           | -18.2        | 921           | -1.6         | 326           | -17.5        | 427           | 3.2          | 02 Dairy products and birds' eggs                  |
| 166           | 17.1        | 87            | 16.3         | 122                 | -4.1         | 52            | 2.3          | 65            | -9.1         | 115           | 12.7         | 182           | 4.2          | 03 Fish, crustaceans, molluscs                     |
| 751           | 17.9        | 635           | 74.0         | 1 193               | 0.2          | 397           | -3.7         | 1 012         | 20.1         | 258           | 36.2         | 628           | 15.4         | 04 Cereals and cereal preparations                 |
| 909           | 1.5         | 581           | 48.0         | 464                 | -16.0        | 134           | -8.9         | 248           | -7.4         | 93            | 1.4          | 161           | 13.2         | 05 Vegetables and fruit                            |
| 287           | -5.8        | 142           | -9.3         | 647                 | -13.8        | 32            | 4.8          | 349           | -28.7        | 68            | -10.2        | 177           | -16.3        | 06 Sugar, sugar preparations, honey                |
| 463           | -0.6        | 745           | 17.8         | 247                 | -0.6         | 99            | -28.2        | 125           | -25.9        | 93            | 4.5          | 32            | -27.6        | 07 Coffee, tea, cocoa, spices                      |
| 386           | -5.3        | 71            | 47.1         | 271                 | -9.1         | 49            | 29.9         | 147           | -5.6         | 128           | 14.8         | 29            | 31.2         | 08 Feeding stuff for animals                       |
| <b>678</b>    | <b>14.5</b> | <b>914</b>    | <b>-7.0</b>  | <b>580</b>          | <b>13.5</b>  | <b>552</b>    | <b>-0.4</b>  | <b>255</b>    | <b>9.1</b>   | <b>1 461</b>  | <b>11.5</b>  | <b>301</b>    | <b>18.2</b>  | <b>1 Beverages and tobacco</b>                     |
| 381           | 3.2         | 643           | -15.7        | 322                 | 3.7          | 522           | -3.0         | 182           | -1.7         | 1 190         | -1.2         | 239           | 12.2         | 11 Beverages                                       |
| 297           | 33.2        | 270           | 23.3         | 258                 | 28.7         | 31            | 79.9         | 73            | 49.9         | 271           | 157          | 62            | 48.5         | 12 Tobacco   |
| <b>1 596</b>  | <b>7.6</b>  | <b>298</b>    | <b>15.8</b>  | <b>2 282</b>        | <b>-3.5</b>  | <b>366</b>    | <b>20.2</b>  | <b>660</b>    | <b>-16.3</b> | <b>1 453</b>  | <b>9.5</b>   | <b>282</b>    | <b>1.4</b>   | <b>2 Crude materials, except fuels</b>             |
| 110           | 17.5        | 13            | 2.4          | 169                 | 23.6         | 13            | 297          | 3             | 7.4          | 509           | 35.3         | 0             | -80.7        | 21 Hides and skins, raw                            |
| 88            | 10.4        | 8             | 20.3         | 31                  | -43.6        | 17            | 160          | 10            | -52.7        | 1             | 116          | 1             | 60.8         | 22 Oils, seeds and oleaginous fruits               |
| 181           | 10.5        | 15            | 29.1         | 115                 | -1.2         | 31            | -20.4        | 43            | -19.2        | 70            | -15.1        | 9             | -4.0         | 23 Crude rubber                                    |
| 127           | -0.9        | 14            | 2.1          | 459                 | -17.1        | 7             | -1.9         | 138           | -21.5        | 55            | 68.9         | 10            | -6.9         | 24 Cork and wood                                   |
| 135           | -32.5       | 15            | 29.6         | 97                  | -32.3        | 6             | -11.5        | 60            | 11.3         | 78            | -7.4         | 5             | -1.4         | 25 Pulp and waste paper                            |
| 326           | -0.7        | 19            | 94.7         | 492                 | 0.7          | 100           | 19.5         | 145           | -4.4         | 121           | -4.7         | 199           | 4.7          | 26 Textile fibres and their wastes                 |
| 165           | 20.0        | 14            | 29.8         | 208                 | 14.5         | 47            | 35.4         | 84            | 3.2          | 161           | 11.7         | 31            | 4.7          | 27 Crude fertilizers                               |
| 151           | 29.7        | 80            | -24.4        | 535                 | 0.9          | 34            | -0.7         | 128           | -38.4        | 361           | -5.0         | 5             | -42.4        | 28 Metalliferous ores and metal scrap              |
| <b>1 619</b>  | <b>27.9</b> | <b>166</b>    | <b>10.5</b>  | <b>2 260</b>        | <b>24.4</b>  | <b>447</b>    | <b>-8.9</b>  | <b>555</b>    | <b>4.8</b>   | <b>183</b>    | <b>-48.1</b> | <b>586</b>    | <b>14.3</b>  | <b>3 Energy</b>                                    |
| 6             | 4.4         | 0             | -53.2        | 15                  | -15.7        | 5             | 3.7          | 8             | 25.1         | 5             | 47.7         | 1             | -9.1         | 32 Coal, coke and briquettes                       |
| 1 498         | 26.3        | 165           | 10.4         | 2 116               | 24.7         | 427           | -11.5        | 546           | 4.7          | 177           | -49.2        | 568           | 13.4         | 33 Petroleum and petroleum products                |
| 30            | 8.6         | 0             | 481          | 112                 | 30.7         | 15            | 289          | 1             | -45.5        | 1             | -5.0         | 17            | 58.9         | 34 Gas, natural and manufactured                   |
| 84            | 85.1        | 0             | 154          | 18                  | 1.9          | :             | :            | :             | :            | :             | :            | :             | :            | 35 Electric current                                |
| <b>229</b>    | <b>0.2</b>  | <b>124</b>    | <b>-15.9</b> | <b>351</b>          | <b>-32.9</b> | <b>121</b>    | <b>9.3</b>   | <b>132</b>    | <b>-26.9</b> | <b>55</b>     | <b>-55.9</b> | <b>137</b>    | <b>-13.9</b> | <b>4 Oils, fats and waxes</b>                      |
| 13            | 9.2         | 8             | -25.1        | 11                  | -14.0        | 6             | 22.2         | 3             | -12.0        | 5             | -25.7        | 4             | -10.9        | 41 Animal oils and fats                            |
| 164           | 2.0         | 111           | -11.9        | 299                 | -34.3        | 106           | 35.3         | 114           | -26.4        | 41            | -58.4        | 130           | -10.6        | 42 Fixed vegetable fats and oils                   |
| 52            | -7.0        | 5             | -52.7        | 41                  | -26.0        | 10            | -64.9        | 15            | -33.0        | 9             | -52.8        | 4             | -64.0        | 43 Animal or vegetable oils, and fats, waxes       |
| <b>8 340</b>  | <b>18.3</b> | <b>2 578</b>  | <b>41.4</b>  | <b>8 302</b>        | <b>5.4</b>   | <b>5 741</b>  | <b>16.1</b>  | <b>5 031</b>  | <b>1.9</b>   | <b>7 707</b>  | <b>6.8</b>   | <b>2 189</b>  | <b>7.0</b>   | <b>5 Chemical products</b>                         |
| 802           | -2.8        | 149           | 41.4         | 1 147               | 0.1          | 1 504         | 12.6         | 588           | 4.1          | 1 576         | 11.7         | 170           | -0.3         | 51 Organic chemicals                               |
| 271           | 18.8        | 56            | 26.8         | 330                 | -5.0         | 206           | 14.4         | 214           | -6.5         | 371           | -14.8        | 125           | -5.4         | 52 Inorganic chemicals                             |
| 979           | 21.9        | 209           | 36.0         | 866                 | 13.0         | 504           | 21.4         | 422           | 15.0         | 845           | 8.1          | 160           | 10.3         | 53 Tanning and colouring materials                 |
| 1 521         | 18.2        | 574           | 35.5         | 1 583               | -2.8         | 1 292         | 17.5         | 1 210         | -9.1         | 1 180         | 11.6         | 655           | 11.4         | 54 Medicinal and pharmaceutical products           |
| 1 052         | 22.9        | 663           | 59.8         | 896                 | 13.9         | 489           | 8.8          | 773           | 11.5         | 870           | 8.2          | 256           | 12.0         | 55 Essential oils, perfume mat., cosmetics         |
| 75            | 61.8        | 2             | 22.4         | 102                 | 32.2         | 196           | 23.4         | 65            | 16.4         | 77            | 47.1         | 62            | 28.6         | 56 Fertilizers                                     |
| 1 139         | 20.1        | 194           | 17.3         | 1 559               | 6.7          | 528           | 32.3         | 584           | 1.3          | 1 152         | 8.3          | 271           | -0.4         | 57 Plastics in primary forms                       |
| 1 151         | 25.5        | 219           | 49.4         | 557                 | 1.3          | 255           | 14.2         | 243           | -7.8         | 373           | -8.6         | 99            | -4.8         | 58 Plastics in non-primary forms                   |
| <b>15 315</b> | <b>16.2</b> | <b>3 305</b>  | <b>31.2</b>  | <b>16 167</b>       | <b>9.9</b>   | <b>4 375</b>  | <b>7.9</b>   | <b>6 667</b>  | <b>8.2</b>   | <b>11 737</b> | <b>9.2</b>   | <b>2 673</b>  | <b>5.6</b>   | <b>6 Manufactured goods classified by material</b> |
| 840           | 24.9        | 74            | 59.3         | 570                 | 34.4         | 31            | 0.8          | 24            | -8.2         | 1 180         | 20.8         | 10            | -10.1        | 61 Leather manufactures, dressed furskins          |
| 517           | 22.3        | 110           | 26.4         | 457                 | 16.8         | 299           | 35.5         | 342           | 22.2         | 314           | 9.1          | 180           | 9.1          | 62 Rubber manufactures                             |
| 350           | 20.4        | 179           | 47.7         | 270                 | 12.0         | 65            | 42.5         | 82            | 16.9         | 174           | 30.9         | 17            | 12.8         | 63 Cork and wood manufactures                      |
| 2 040         | 17.2        | 570           | 48.8         | 1 476               | 1.9          | 653           | -12.3        | 718           | -4.6         | 1 221         | -3.6         | 342           | -0.3         | 64 Paper, paperboard and articles thereof          |
| 5 041         | 10.8        | 688           | 10.4         | 4 334               | 7.4          | 528           | 14.4         | 661           | 1.5          | 1 673         | 7.6          | 379           | 1.2          | 65 Textile yarn, fabrics and related products      |
| 1 418         | 24.5        | 462           | 52.8         | 3 714               | 14.3         | 554           | 7.0          | 1 015         | 6.4          | 2 619         | 10.2         | 474           | 37.8         | 66 Non-metallic mineral manufactures               |
| 1 708         | 8.7         | 377           | 33.3         | 2 382               | 6.0          | 963           | 4.7          | 1 922         | 15.4         | 2 187         | 15.5         | 536           | 4.7          | 67 Iron and steel                                  |
| 807           | 10.9        | 178           | 137          | 924                 | -0.6         | 207           | -10.2        | 512           | 3.4          | 910           | 2.2          | 71            | -3.5         | 68 Non-ferrous metals                              |
| 2 572         | 26.1        | 641           | 22.4         | 2 013               | 17.5         | 1 047         | 21.4         | 1 294         | 12.0         | 1 391         | 8.9          | 626           | -3.2         | 69 Manufactures of metals                          |
| <b>28 493</b> | <b>26.0</b> | <b>8 650</b>  | <b>8.0</b>   | <b>28 738</b>       | <b>19.5</b>  | <b>18 013</b> | <b>8.6</b>   | <b>18 467</b> | <b>4.3</b>   | <b>34 817</b> | <b>3.9</b>   | <b>8 589</b>  | <b>3.1</b>   | <b>7 Machinery and transport equipment</b>         |
| 1 455         | 21.4        | 480           | 90.5         | 1 665               | 19.3         | 1 379         | 15.2         | 1 648         | 4.1          | 2 203         | 9.7          | 524           | -2.7         | 71 Power generating machinery and equipment        |
| 3 945         | 20.3        | 1 388         | -6.9         | 5 368               | 33.2         | 3 364         | 13.2         | 2 765         | 8.4          | 5 523         | 9.9          | 1 064         | 4.9          | 72 Machinery specialized for particular ind.       |
| 845           | 63.6        | 260           | -29.9        | 536                 | 15.4         | 844           | 29.6         | 332           | -11.8        | 1 305         | 31.2         | 84            | 4.7          | 73 Metalworking machinery                          |
| 4 869         | 25.5        | 1 589         | 26.3         | 4 539               | 13.2         | 3 237         | 18.7         | 4 055         | 19.4         | 5 739         | 11.4         | 1 016         | 9.6          | 74 General industry machinery and equipment        |
| 1 510         | 15.5        | 612           | 5.0          | 1 088               | 16.0         | 391           | 14.6         | 403           | 6.7          | 1 568         | 24.4         | 298           | 7.6          | 75 Office machines and computers                   |
| 2 358         | 45.4        | 951           | 13.8         | 1 791               | 19.0         | 1 420         | 10.2         | 1 611         | 16.3         | 3 059         | 15.9         | 423           | 26.1         | 76 Telecommunication, sound, TV, video             |
| 5 354         | 24.8        | 1 415         | 30.5         | 4 330               | 9.0          | 2 216         | 25.7         | 2 652         | 11.5         | 8 141         | 14.8         | 689           | 4.7          | 77 Electrical machinery                            |
| 7 549         | 28.3        | 1 342         | 8.6          | 6 501               | 19.0         | 3 684         | -15.5        | 2 530         | 12.5         | 3 981         | -7.6         | 1 369         | 0.7          | 78 Road vehicles                                   |
| 407           | -14.3       | 395           | -18.3        | 2 547               | 21.3         | 1 262         | 7.8          | 1 948         | -24.8        | 2 522         | -40.0        | 3 029         | -1.3         | 79 Other transport equipment                       |
| <b>8 739</b>  | <b>18.6</b> | <b>3 889</b>  | <b>21.0</b>  | <b>7 098</b>        | <b>16.6</b>  | <b>3 154</b>  | <b>12.8</b>  | <b>3 904</b>  | <b>10.7</b>  | <b>8 085</b>  | <b>11.1</b>  | <b>1 353</b>  | <b>12.3</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 597           | 29.2        | 259           | 9.3          | 441                 | 18.2         | 79            | 7.6          | 227           | 1.2          | 254           | 17.9         | 83            | 3.5          | 81 Prefabr. buildings, sanitary, heating, lighting |
| 869           | 18.9        | 722           | 16.0         | 706                 | 20.8         | 161           | 17.9         | 416           | 11.9         | 464           | 27.2         | 110           | 15.8         | 82 Furniture, bedding, mattresses                  |
| 81            | 18.4        | 28            | 25.5         | 51                  | 24.9         | 21            | -16.3        | 40            | 7.9          | 515           | 18.3         | 12            | -4.2         | 83 Travel goods, handbags and similar goods        |
| 1 691         | 20.3        | 627           | 43.5         | 1 529               | 21.8         | 238           | 12.7         | 499           | 3.8          | 1 480         | 13.9         | 95            | 12.8         | 84 Clothing and clothing accessories               |
| 807           | 21.5        | 603           | 30.8         | 577                 | 27.4         | 70            | 6.5          | 282           | 6.3          | 399           | 18.1         | 78            | 12.0         | 85 Footwear  |
| 1 367         | 14.5        | 480           | -9.4         | 1 270               | 14.6         | 886           | 18.0         | 1 029         | 19.6         | 1 882         | 15.9         | 314           | 7.5          | 87 Professional, scientific, controlling material  |
| 416           | 16.4        | 247           | 17.8         | 468                 | 7.7          | 219           | 15.4         | 277           | 13.8         | 1 053         | 8.1          | 87            | -0.2         | 88 Photogr. apparatus, optical goods, clocks       |
| 2 880         | 16.1        | 871           | 35.6         | 2 018               | 10.5         | 1 422         | 7.8          | 1 111         | 8.7          | 2 010         | 0.0          | 563           | 16.4         | 89 Miscellaneous manufactured articles             |
| <b>1 602</b>  | <b>32.8</b> | <b>649</b>    | <b>36.4</b>  | <b>2 111</b>        | <b>37.9</b>  | <b>1 212</b>  | <b>40.0</b>  | <b>3 375</b>  | <b>88.1</b>  | <b>2 726</b>  | <b>31.4</b>  | <b>445</b>    | <b>37.9</b>  | <b>9 Articles not classified elsewhere</b>         |

# GEOGRAPHICAL BREAKDOWN OF EU TRADE BY MAIN PRODUCT

## EXPORTS JANUARY – APRIL 1997

Value (Mio ECU) and variation (%)

| Product list<br><br>SITC Rev. 3                    | Extra-EUR15    |             | Norway       |             | Switzerland   |             | USA           |             | Canada       |              | China        |              | Japan         |              |
|--|----------------|-------------|--------------|-------------|---------------|-------------|---------------|-------------|--------------|--------------|--------------|--------------|---------------|--------------|
|  | Values         | 97/96       | Values       | 97/96       | Values        | 97/96       | Values        | 97/96       | Values       | 97/96        | Values       | 97/96        | Values        | 97/96        |
| <b>0-9 TOTAL</b>                                   | <b>218 817</b> | <b>12.0</b> | <b>7 370</b> | <b>18.8</b> | <b>17 300</b> | <b>-1.0</b> | <b>42 936</b> | <b>20.6</b> | <b>4 262</b> | <b>24.0</b>  | <b>4 093</b> | <b>-4.4</b>  | <b>12 415</b> | <b>4.5</b>   |
| <b>0 Food and live animals</b>                     | <b>10 765</b>  | <b>6.3</b>  | <b>257</b>   | <b>-0.9</b> | <b>609</b>    | <b>-2.5</b> | <b>821</b>    | <b>27.6</b> | <b>157</b>   | <b>31.6</b>  | <b>79</b>    | <b>-14.7</b> | <b>741</b>    | <b>-13.8</b> |
| 00 Live animals                                    | 174            | -25.3       | 2            | -5.5        | 8             | 6.3         | 23            | 33.8        | 1            | 3.2          | 1            | -27.4        | 23            | 108          |
| 01 Meat and meat preparations                      | 1 445          | -0.8        | 4            | -52.1       | 60            | 18.1        | 81            | 41.2        | 5            | 36.3         | 12           | 109          | 304           | -32.0        |
| 02 Dairy products and birds' eggs                  | 1 569          | 9.8         | 7            | 18.6        | 79            | -9.6        | 96            | 24.0        | 12           | 5.1          | 9            | 98.6         | 49            | -13.6        |
| 03 Fish, crustaceans, molluscs                     | 587            | 21.9        | 17           | 11.0        | 49            | 6.6         | 38            | 23.4        | 5            | -9.6         | 30           | 126          | 107           | 57.7         |
| 04 Cereals and cereal preparations                 | 2 101          | 18.6        | 49           | -3.0        | 63            | 8.2         | 109           | 31.6        | 26           | 97.9         | 15           | -74.1        | 77            | 1.9          |
| 05 Vegetables and fruit                            | 1 487          | -0.2        | 54           | 9.1         | 165           | -9.8        | 209           | 27.3        | 37           | 45.4         | 1            | 226          | 67            | -15.3        |
| 06 Sugar, sugar preparations, honey                | 733            | 3.1         | 35           | -2.4        | 27            | -12.8       | 52            | 12.6        | 9            | 9.3          | 1            | -20.4        | 14            | -42.2        |
| 07 Coffee, tea, cocoa, spices                      | 940            | 4.2         | 34           | 8.2         | 56            | 18.7        | 135           | 34.4        | 44           | 21.1         | 1            | 131          | 47            | 23.4         |
| 08 Feeding stuff for animals                       | 533            | 9.7         | 24           | 12.5        | 45            | 4.0         | 25            | -9.9        | 5            | 68.5         | 1            | -51.6        | 13            | -13.7        |
| <b>1 Beverages and tobacco</b>                     | <b>3 488</b>   | <b>17.2</b> | <b>39</b>    | <b>12.3</b> | <b>233</b>    | <b>3.6</b>  | <b>970</b>    | <b>29.5</b> | <b>113</b>   | <b>22.6</b>  | <b>9</b>     | <b>280</b>   | <b>326</b>    | <b>11.1</b>  |
| 11 Beverages                                       | 2 742          | 8.5         | 32           | 12.5        | 207           | 9.0         | 936           | 31.3        | 110          | 22.2         | 9            | 290          | 293           | 5.6          |
| 12 Tobacco   | 746            | 65.8        | 7            | 11.7        | 26            | -25.7       | 34            | -5.8        | 4            | 34.6         | 0            | 60.4         | 32            | 109          |
| <b>2 Crude materials, except fuels</b>             | <b>4 228</b>   | <b>14.1</b> | <b>242</b>   | <b>11.7</b> | <b>359</b>    | <b>-2.7</b> | <b>326</b>    | <b>11.1</b> | <b>54</b>    | <b>-4.6</b>  | <b>103</b>   | <b>33.2</b>  | <b>399</b>    | <b>52.9</b>  |
| 21 Hides and skins, raw                            | 309            | 10.0        | 4            | 8.8         | 9             | -8.2        | 14            | 2.9         | 7            | 51.9         | 2            | -24.0        | 11            | -24.2        |
| 22 Oils, seeds and oleaginous fruits               | 56             | 7.4         | 4            | 401         | 3             | 38.6        | 2             | -71.3       | 0            | -90.6        | 0            | :            | 0             | 151          |
| 23 Crude rubber                                    | 243            | -1.9        | 2            | -58.5       | 7             | -30.0       | 27            | 1.9         | 2            | -30.4        | 5            | 122          | 9             | -2.3         |
| 24 Cork and wood                                   | 662            | 31.8        | 97           | 6.9         | 64            | -2.4        | 17            | 64.3        | 3            | 34.2         | 6            | 192          | 189           | 125          |
| 25 Pulp and waste paper                            | 226            | 3.7         | 15           | -7.0        | 48            | -3.4        | 10            | 74.8        | 0            | -33.3        | 8            | 14.4         | 19            | 13.1         |
| 26 Textile fibres and their wastes                 | 732            | 18.3        | 5            | 9.5         | 30            | -3.5        | 51            | 27.0        | 5            | 1.9          | 21           | -28.7        | 20            | -9.1         |
| 27 Crude fertilizers                               | 447            | 21.4        | 25           | 9.1         | 41            | -0.2        | 47            | 34.6        | 4            | 92.5         | 10           | 226          | 27            | 48.1         |
| 28 Metalliferous ores and metal scrap              | 814            | 22.0        | 61           | 26.9        | 27            | 11.9        | 63            | 23.3        | 22           | 5.5          | 42           | 57.6         | 67            | 207          |
| <b>3 Energy</b>                                    | <b>5 774</b>   | <b>16.4</b> | <b>287</b>   | <b>44.8</b> | <b>842</b>    | <b>6.0</b>  | <b>1 504</b>  | <b>20.1</b> | <b>118</b>   | <b>-21.3</b> | <b>6</b>     | <b>132</b>   | <b>10</b>     | <b>-12.2</b> |
| 32 Coal, coke and briquettes                       | 41             | 15.0        | 16           | 14.9        | 7             | 7.1         | 1             | 13.1        | 1            | 2.4          | 0            | 114          | 1             | -22.8        |
| 33 Petroleum and petroleum products                | 4 974          | 18.1        | 221          | 86.6        | 404           | 24.0        | 1 490         | 19.7        | 117          | -21.6        | 8            | 133          | 8             | -12.4        |
| 34 Gas, natural and manufactured                   | 292            | 48.5        | 13           | 192         | 46            | 2.1         | 13            | 81.3        | 0            | ✓            | :            | :            | 1             | 20.7         |
| 35 Electric current                                | 466            | -10.1       | 37           | -40.1       | 385           | -7.7        | :             | :           | :            | :            | :            | :            | :             | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>754</b>     | <b>6.1</b>  | <b>13</b>    | <b>30.2</b> | <b>18</b>     | <b>3.6</b>  | <b>120</b>    | <b>-5.9</b> | <b>13</b>    | <b>-10.2</b> | <b>38</b>    | <b>-12.4</b> | <b>30</b>     | <b>-11.2</b> |
| 41 Animal oils and fats                            | 39             | 36.2        | 7            | 29.7        | 2             | 14.3        | 2             | 22.8        | 0            | -63.5        | 1            | 231          | 3             | 13.4         |
| 42 Fixed vegetable fats and oils                   | 633            | 3.2         | 5            | 2.6         | 14            | 8.5         | 116           | -6.4        | 13           | -9.6         | 37           | -13.9        | 25            | -15.0        |
| 43 Animal or vegetable oils, and fats, waxes       | 82             | 19.7        | 2            | 207         | 2             | -21.9       | 2             | -3.0        | 0            | 92.9         | 0            | 285          | 1             | 52.5         |
| <b>5 Chemical products</b>                         | <b>29 174</b>  | <b>13.7</b> | <b>662</b>   | <b>12.1</b> | <b>2 689</b>  | <b>4.4</b>  | <b>5 324</b>  | <b>23.4</b> | <b>573</b>   | <b>13.5</b>  | <b>427</b>   | <b>16.0</b>  | <b>1 940</b>  | <b>11.1</b>  |
| 51 Organic chemicals                               | 6 459          | 11.4        | 78           | 22.5        | 620           | 8.9         | 1 964         | 25.4        | 149          | 18.2         | 126          | 2.9          | 544           | -2.1         |
| 52 Inorganic chemicals                             | 1 398          | 11.3        | 24           | 4.1         | 55            | -13.2       | 277           | 8.7         | 21           | 29.6         | 11           | 45.3         | 163           | 91.1         |
| 53 Tanning and colouring materials                 | 2 176          | 13.5        | 69           | 2.5         | 223           | 4.0         | 238           | 13.9        | 30           | 25.1         | 22           | 39.9         | 75            | 3.0          |
| 54 Medicinal and pharmaceutical products           | 7 068          | 19.8        | 155          | 25.6        | 815           | 12.4        | 1 346         | 37.8        | 195          | 18.0         | 89           | 7.7          | 590           | 13.8         |
| 55 Essential oils, perfume mat., cosmetics         | 2 806          | 10.1        | 98           | 8.8         | 271           | 17.4        | 323           | 16.8        | 39           | -3.6         | 9            | 33.5         | 159           | 7.7          |
| 56 Fertilizers                                     | 377            | 21.3        | 10           | -16.0       | 10            | -16.2       | 20            | 50.0        | 9            | 14.0         | 28           | 44.5         | 7             | -10.3        |
| 57 Plastics in primary forms                       | 3 097          | 11.6        | 79           | 12.4        | 271           | -3.5        | 350           | 20.8        | 35           | 3.3          | 67           | 14.5         | 112           | 16.6         |
| 58 Plastics in non-primary forms                   | 1 660          | 17.0        | 69           | 3.9         | 183           | -7.0        | 211           | 24.0        | 21           | 18.4         | 12           | 9.3          | 38            | 4.1          |
| <b>6 Manufactured goods classified by material</b> | <b>35 481</b>  | <b>8.9</b>  | <b>1 365</b> | <b>12.6</b> | <b>3 029</b>  | <b>-7.0</b> | <b>5 634</b>  | <b>14.8</b> | <b>604</b>   | <b>16.0</b>  | <b>460</b>   | <b>22.5</b>  | <b>1 236</b>  | <b>-10.3</b> |
| 61 Leather manufactures, dressed furskins          | 980            | 2.3         | 11           | -1.7        | 26            | -0.8        | 147           | 32.2        | 28           | 67.0         | 10           | -10.1        | 31            | 2.2          |
| 62 Rubber manufactures                             | 1 396          | 11.6        | 62           | 3.4         | 122           | -4.9        | 250           | 11.1        | 34           | 12.0         | 12           | 2.3          | 61            | 17.8         |
| 63 Cork and wood manufactures                      | 866            | 18.8        | 69           | 16.5        | 137           | -3.0        | 123           | 33.6        | 9            | 55.5         | 11           | 142          | 62            | 41.1         |
| 64 Paper, paperboard and articles thereof          | 4 158          | 4.1         | 234          | -1.2        | 414           | -6.5        | 478           | 7.2         | 68           | 22.5         | 62           | 37.9         | 93            | -57.2        |
| 65 Textile yarn, fabrics and related products      | 5 991          | 10.8        | 124          | 7.3         | 363           | -5.6        | 623           | 18.8        | 86           | 13.7         | 50           | 7.2          | 274           | -7.1         |
| 66 Non-metallic mineral manufactures               | 7 939          | 14.9        | 98           | 9.3         | 713           | -12.9       | 1 490         | 21.5        | 92           | 23.7         | 81           | 64.6         | 330           | -14.5        |
| 67 Iron and steel                                  | 5 773          | 2.2         | 376          | 31.3        | 408           | -3.6        | 1 138         | 10.3        | 160          | 13.9         | 86           | -27.6        | 51            | -8.9         |
| 68 Non-ferrous metals                              | 2 689          | 9.4         | 81           | 4.3         | 332           | -5.5        | 544           | 11.4        | 31           | -2.2         | 33           | 58.7         | 154           | 14.2         |
| 69 Manufactures of metals                          | 5 542          | 8.1         | 309          | 12.3        | 514           | -5.3        | 831           | 9.1         | 95           | 6.4          | 92           | 37.3         | 172           | 7.6          |
| <b>7 Machinery and transport equipment</b>         | <b>98 794</b>  | <b>13.0</b> | <b>3 030</b> | <b>26.8</b> | <b>5 338</b>  | <b>-3.8</b> | <b>20 752</b> | <b>20.8</b> | <b>1 946</b> | <b>36.8</b>  | <b>2 581</b> | <b>-12.7</b> | <b>5 032</b>  | <b>7.2</b>   |
| 71 Power generating machinery and equipment        | 8 043          | 25.4        | 135          | -12.8       | 260           | -17.3       | 3 046         | 54.0        | 258          | 22.6         | 205          | -14.3        | 146           | 18.5         |
| 72 Machinery specialized for particular ind.       | 13 897         | 9.2         | 320          | 2.9         | 525           | -6.6        | 2 795         | 26.6        | 280          | 19.8         | 523          | -12.8        | 531           | 13.0         |
| 73 Metalworking machinery                          | 2 650          | 6.0         | 40           | 23.4        | 160           | -11.4       | 621           | 9.2         | 89           | 104          | 110          | -45.2        | 85            | 5.7          |
| 74 General industry machinery and equipment        | 13 957         | 9.4         | 477          | 14.3        | 765           | -4.0        | 2 298         | 11.9        | 244          | 12.5         | 428          | -18.5        | 428           | -0.8         |
| 75 Office machines and computers                   | 5 712          | 9.4         | 273          | 34.4        | 553           | -10.8       | 1 835         | 13.9        | 64           | -12.4        | 44           | -17.9        | 565           | 24.8         |
| 76 Telecommunication, sound, TV, video             | 7 962          | 38.5        | 233          | 37.9        | 384           | 38.4        | 695           | 48.3        | 68           | 43.5         | 425          | 0.8          | 482           | 70.1         |
| 77 Electrical machinery                            | 14 908         | 9.8         | 368          | -1.1        | 724           | -3.9        | 2 636         | 4.1         | 178          | -25.8        | 277          | 16.5         | 537           | -0.3         |
| 78 Road vehicles                                   | 20 396         | 12.6        | 775          | 19.8        | 1 376         | -11.5       | 5 284         | 32.0        | 327          | 33.5         | 247          | -23.9        | 2 085         | -6.3         |
| 79 Other transport equipment                       | 9 952          | 9.4         | 400          | 40.9        | 566           | 21.5        | 1 482         | -10.9       | 426          | 28.6         | 177          | -19.7        | 145           | 120          |
| <b>8 Miscellaneous manuf. articles</b>             | <b>27 356</b>  | <b>10.3</b> | <b>1 056</b> | <b>11.1</b> | <b>3 432</b>  | <b>4.0</b>  | <b>5 862</b>  | <b>21.3</b> | <b>472</b>   | <b>18.6</b>  | <b>177</b>   | <b>6.7</b>   | <b>2 265</b>  | <b>3.0</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 927            | 15.3        | 56           | 22.2        | 95            | -6.8        | 76            | 26.2        | 13           | 87.7         | 8            | 51.1         | 51            | 30.5         |
| 82 Furniture, bedding, mattresses                  | 2 306          | 7.3         | 152          | 13.5        | 395           | -6.5        | 439           | 18.4        | 33           | 36.0         | 9            | 42.2         | 130           | 14.2         |
| 83 Travel goods, handbags and similar goods        | 725            | 3.5         | 8            | 20.8        | 99            | 70.9        | 125           | -0.2        | 5            | -19.6        | 1            | 73.6         | 228           | -2.3         |
| 84 Clothing and clothing accessories               | 4 536          | 6.2         | 229          | 9.2         | 724           | 3.0         | 602           | 21.1        | 63           | 2.6          | 8            | 70.2         | 623           | -5.4         |
| 85 Footwear  | 1 963          | 12.8        | 55           | 6.8         | 193           | 12.7        | 584           | 28.7        | 67           | 29.6         | 3            | 106          | 136           | 8.3          |
| 87 Professional, scientific, controlling material  | 5 229          | 16.0        | 161          | 13.3        | 318           | 7.0         | 1 297         | 26.2        | 98           | 13.5         | 78           | -11.6        | 431           | 13.0         |
| 88 Photogr. apparatus, optical goods, clocks       | 2 340          | 6.4         | 43           | -0.1        | 280           | -5.5        | 619           | 10.9        | 41           | 27.4         | 20           | 28.9         | 146           | -3.1         |
| 89 Miscellaneous manufactured articles             | 9 180          | 10.9        | 351          | 10.7        | 1 325         | 6.3         | 2 076         | 21.7        | 151          | 17.5         | 36           | -2.2         | 502           | 5.9          |
| <b>9 Articles not classified elsewhere</b>         | <b>3 004</b>   | <b>22.4</b> | <b>419</b>   | <b>22.0</b> | <b>750</b>    | <b>-1.6</b> | <b>1 622</b>  | <b>24.8</b> | <b>211</b>   | <b>34.5</b>  | <b>211</b>   | <b>8.9</b>   | <b>438</b>    | <b>7.0</b>   |

**EXPORTS JANUARY – APRIL 1997**

Value (Mio ECU) and variation (%)

| CEEC          |              | CIS          |              | Mediterranean Basin |             | Latin America |             | OPEC          |              | DAE           |             | ACP          |              | Product list                                       |
|---------------|--------------|--------------|--------------|---------------------|-------------|---------------|-------------|---------------|--------------|---------------|-------------|--------------|--------------|--|
| Values :97/96 |              | Values 97/96 |              | Values 97/96        |             | Values 97/96  |             | Values 97/96  |              | Values 97/96  |             | Values 97/96 |              | SITC Rev. 3  |
| <b>25 903</b> | <b>21.3</b>  | <b>9 024</b> | <b>18.6</b>  | <b>24 894</b>       | <b>10.5</b> | <b>13 131</b> | <b>30.3</b> | <b>15 664</b> | <b>20.3</b>  | <b>24 395</b> | <b>12.2</b> | <b>6 152</b> | <b>-5.1</b>  | <b>0-9 TOTAL</b>                                   |
| <b>1 530</b>  | <b>12.2</b>  | <b>1 727</b> | <b>17.5</b>  | <b>1 829</b>        | <b>14.5</b> | <b>471</b>    | <b>1.4</b>  | <b>1 411</b>  | <b>24.3</b>  | <b>618</b>    | <b>16.6</b> | <b>697</b>   | <b>11.9</b>  | <b>0 Food and live animals</b>                     |
| 21            | 13.0         | 4            | 5.2          | 58                  | -56.6       | 4             | -11.2       | 27            | -29.7        | 6             | -24.2       | 3            | 5.2          | 00 Live animals                                    |
| 90            | 9.3          | 383          | 33.5         | 124                 | -0.0        | 21            | 19.0        | 128           | -2.3         | 113           | 80.8        | 57           | 23.1         | 01 Meat and meat preparations'                     |
| 87            | 12.1         | 312          | 97.6         | 273                 | 23.0        | 175           | 8.2         | 307           | 4.6          | 81            | -27.8       | 149          | 27.8         | 02 Dairy products and birds' eggs                  |
| 50            | -24.7        | 37           | 1.2          | 45                  | 5.9         | 25            | 42.3        | 21            | -0.7         | 104           | 137         | 70           | 26.7         | 03 Fish, crustaceans, molluscs                     |
| 327           | 99.1         | 193          | -19.7        | 603                 | 60.0        | 116           | -15.3       | 437           | 69.3         | 56            | -23.4       | 192          | -11.4        | 04 Cereals and cereal preparations                 |
| 365           | -2.4         | 253          | -0.7         | 196                 | 17.3        | 38            | 32.9        | 98            | 36.4         | 36            | 46.6        | 49           | 13.4         | 05 Vegetables and fruit                            |
| 70            | -30.4        | 42           | -3.2         | 179                 | -12.0       | 8             | 6.5         | 177           | 53.2         | 20            | -7.5        | 73           | 45.7         | 06 Sugar, sugar preparations, honey                |
| 174           | 12.9         | 243          | -7.2         | 87                  | 9.4         | 18            | -48.2       | 40            | -12.7        | 31            | 17.8        | 11           | 27.0         | 07 Coffee, tea, cocoa, spices                      |
| 161           | 25.2         | 34           | 69.3         | 108                 | 12.8        | 17            | 5.8         | 48            | -19.8        | 38            | -5.5        | 7            | 8.1          | 08 Feeding stuff for animals                       |
| <b>181</b>    | <b>-12.0</b> | <b>192</b>   | <b>-42.7</b> | <b>192</b>          | <b>16.6</b> | <b>183</b>    | <b>44.4</b> | <b>112</b>    | <b>59.8</b>  | <b>576</b>    | <b>44.8</b> | <b>118</b>   | <b>54.0</b>  | <b>1 Beverages and tobacco</b>                     |
| 100           | -20.4        | 110          | -56.5        | 97                  | 7.0         | 168           | 40.8        | 58            | 29.8         | 391           | 11.6        | 83           | 35.1         | 11 Beverages                                       |
| 81            | 1.2          | 82           | -1.4         | 95                  | 28.2        | 15            | 100         | 54            | 286          | 185           | 287         | 34           | 133          | 12 Tobacco   |
| <b>560</b>    | <b>4.4</b>   | <b>120</b>   | <b>6.6</b>   | <b>815</b>          | <b>11.3</b> | <b>131</b>    | <b>9.3</b>  | <b>229</b>    | <b>-3.9</b>  | <b>523</b>    | <b>22.5</b> | <b>108</b>   | <b>25.0</b>  | <b>2 Crude materials, except fuels</b>             |
| 31            | -3.4         | 4            | 52.6         | 46                  | -3.1        | 2             | -49.1       | 0             | -76.0        | 129           | 1.9         | 0            | -10.6        | 21 Hides and skins, raw                            |
| 31            | 150          | 5            | -29.8        | 5                   | -69.8       | 5             | ✓           | 2             | -66.2        | 0             | -9.2        | 1            | 127          | 22 Oils, seeds and oleaginous fruits               |
| 34            | -39.5        | 3            | -30.7        | 25                  | -33.7       | 13            | 49.9        | 11            | -30.6        | 35            | 45.9        | 3            | 2.7          | 23 Crude rubber                                    |
| 45            | 2.4          | 5            | 19.8         | 170                 | 14.3        | 3             | 36.7        | 50            | -7.4         | 41            | 148         | 4            | 106          | 24 Cork and wood                                   |
| 37            | -17.8        | 4            | 333          | 33                  | 11.8        | 3             | 27.8        | 24            | 31.9         | 26            | -6.5        | 2            | 12.9         | 25 Pulp and waste paper                            |
| 120           | 10.3         | 8            | 50.7         | 250                 | 64.6        | 31            | -8.4        | 43            | -26.8        | 38            | -4.3        | 72           | 16.4         | 26 Textile fibres and their wastes                 |
| 55            | 9.6          | 6            | 64.8         | 60                  | -7.1        | 17            | 19.6        | 29            | 1.8          | 68            | 39.5        | 16           | 55.9         | 27 Crude fertilizers                               |
| 65            | 18.5         | 33           | 3.8          | 147                 | -14.6       | 18            | 16.2        | 54            | 46.1         | 156           | 39.5        | 3            | 109          | 28 Metalliferous ores and metal scrap              |
| <b>652</b>    | <b>35.5</b>  | <b>93</b>    | <b>92.9</b>  | <b>828</b>          | <b>27.3</b> | <b>174</b>    | <b>55.7</b> | <b>152</b>    | <b>-16.0</b> | <b>102</b>    | <b>37.8</b> | <b>182</b>   | <b>2.1</b>   | <b>3 Energy</b>                                    |
| 4             | 144          | 0            | -61.5        | 10                  | 17.9        | 0             | -97.6       | 4             | 96.2         | 1             | -50.2       | 0            | -28.1        | 32 Coal, coke and briquettes                       |
| 590           | 37.4         | 93           | 93.2         | 733                 | 22.4        | 159           | 48.5        | 148           | -17.3        | 101           | 40.5        | 175          | 1.5          | 33 Petroleum and petroleum products                |
| 16            | 24.5         | 0            | 274          | 81                  | 109         | 15            | 608         | 0             | -32.9        | 0             | 83.1        | 6            | 24.4         | 34 Gas, natural and manufactured                   |
| 41            | 12.8         | 0            | -37.7        | 4                   | -58.8       |               |             |               |              |               |             |              |              | 35 Electric current                                |
| <b>80</b>     | <b>12.3</b>  | <b>56</b>    | <b>32.9</b>  | <b>147</b>          | <b>-2.3</b> | <b>41</b>     | <b>19.1</b> | <b>65</b>     | <b>47.7</b>  | <b>52</b>     | <b>143</b>  | <b>53</b>    | <b>3.8</b>   | <b>4 Oils, fats and waxes</b>                      |
| 5             | 11.7         | 5            | 125          | 6                   | 46.2        | 4             | 64.8        | 2             | 42.8         | 2             | 28.1        | 1            | 3.6          | 41 Animal oils and fats                            |
| 55            | 7.1          | 48           | 26.4         | 127                 | -4.2        | 33            | 17.0        | 56            | 48.2         | 47            | 197         | 50           | 4.0          | 42 Fixed vegetable fats and oils                   |
| 21            | 29.1         | 3            | 57.4         | 14                  | 2.0         | 3             | 6.3         | 7             | 44.4         | 2             | -35.0       | 1            | -5.7         | 43 Animal or vegetable oils, and fats, waxes       |
| <b>3 178</b>  | <b>21.4</b>  | <b>1 032</b> | <b>31.8</b>  | <b>3 037</b>        | <b>14.6</b> | <b>2 062</b>  | <b>21.8</b> | <b>1 790</b>  | <b>14.3</b>  | <b>2 837</b>  | <b>15.7</b> | <b>779</b>   | <b>11.9</b>  | <b>5 Chemical products</b>                         |
| 302           | 13.5         | 54           | 38.7         | 433                 | 13.5        | 506           | 10.4        | 199           | -0.2         | 541           | 4.9         | 61           | 9.8          | 51 Organic chemicals                               |
| 77            | -15.5        | 22           | 10.3         | 112                 | -2.7        | 70            | 16.9        | 73            | 9.7          | 146           | 16.5        | 49           | 24.0         | 52 Inorganic chemicals                             |
| 355           | 30.6         | 80           | 51.4         | 298                 | 13.9        | 179           | 26.3        | 142           | 6.7          | 301           | 11.8        | 53           | 1.8          | 53 Tanning and colouring materials                 |
| 615           | 25.5         | 243          | 46.1         | 624                 | 28.4        | 508           | 22.9        | 476           | 31.6         | 438           | 18.2        | 230          | 9.1          | 54 Medicinal and pharmaceutical products           |
| 371           | 12.1         | 250          | 18.6         | 334                 | 19.1        | 178           | 26.4        | 273           | 9.7          | 312           | 9.2         | 95           | 27.8         | 55 Essential oils, perfume mat., cosmetics         |
| 40            | 34.5         | 1            | 15.4         | 30                  | 1.3         | 65            | 23.3        | 22            | 27.2         | 18            | -4.0        | 19           | 41.2         | 56 Fertilizers                                     |
| 394           | 15.8         | 63           | 14.8         | 546                 | 9.6         | 197           | 42.1        | 205           | 13.0         | 436           | 15.6        | 95           | 16.5         | 57 Plastics in primary forms                       |
| 406           | 30.0         | 91           | 69.5         | 193                 | 15.2        | 97            | 40.8        | 89            | 21.1         | 135           | 20.9        | 31           | -1.9         | 58 Plastics in non-primary forms                   |
| <b>5 399</b>  | <b>18.8</b>  | <b>1 157</b> | <b>11.7</b>  | <b>5 519</b>        | <b>8.7</b>  | <b>1 726</b>  | <b>31.6</b> | <b>2 241</b>  | <b>5.3</b>   | <b>3 720</b>  | <b>4.1</b>  | <b>911</b>   | <b>6.6</b>   | <b>6 Manufactured goods classified by material</b> |
| 277           | 13.7         | 21           | 17.5         | 195                 | 9.5         | 10            | 13.5        | 11            | 58.7         | 231           | -26.1       | 4            | -0.3         | 61 Leather manufactures, dressed furskins          |
| 208           | 41.0         | 36           | 16.0         | 167                 | 18.0        | 123           | 47.7        | 100           | 1.3          | 103           | 1.2         | 64           | 7.7          | 62 Rubber manufactures                             |
| 136           | 33.0         | 64           | 46.9         | 98                  | 15.0        | 32            | 76.6        | 23            | -25.3        | 62            | 19.3        | 6            | 18.3         | 63 Cork and wood manufactures                      |
| 752           | 14.7         | 220          | 28.7         | 508                 | 6.0         | 276           | 41.1        | 203           | -10.4        | 407           | 5.8         | 119          | 9.5          | 64 Paper, paperboard and articles thereof          |
| 1 715         | 16.7         | 243          | 3.6          | 1 457               | 11.8        | 209           | 43.7        | 225           | 1.5          | 536           | 13.6        | 141          | 16.4         | 65 Textile yarn, fabrics and related products      |
| 504           | 27.9         | 140          | 5.1          | 1 344               | 22.2        | 208           | 28.3        | 353           | 6.4          | 926           | 13.6        | 144          | 11.5         | 66 Non-metallic mineral manufactures               |
| 600           | 12.1         | 147          | 15.8         | 756                 | -10.8       | 376           | 16.6        | 655           | 4.8          | 611           | -11.0       | 197          | 13.0         | 67 Iron and steel                                  |
| 307           | 25.3         | 52           | -44.4        | 326                 | 2.5         | 84            | 37.3        | 201           | 26.2         | 316           | 10.5        | 31           | 57.3         | 68 Non-ferrous metals                              |
| 895           | 20.6         | 223          | 28.2         | 664                 | 7.9         | 398           | 28.1        | 449           | 12.1         | 494           | 12.3        | 196          | -9.9         | 69 Manufactures of metals                          |
| <b>10 638</b> | <b>25.8</b>  | <b>3 136</b> | <b>26.3</b>  | <b>9 334</b>        | <b>8.7</b>  | <b>6 742</b>  | <b>36.4</b> | <b>6 983</b>  | <b>24.1</b>  | <b>11 914</b> | <b>9.7</b>  | <b>2 699</b> | <b>-20.3</b> | <b>7 Machinery and transport equipment</b>         |
| 575           | 32.6         | 136          | -3.5         | 577                 | 19.5        | 534           | 33.4        | 694           | 35.3         | 780           | 8.6         | 187          | 19.6         | 71 Power generating machinery and equipment        |
| 1 389         | 19.5         | 425          | 11.5         | 1 612               | 5.7         | 1 271         | 42.0        | 1 039         | 23.1         | 1 609         | -4.3        | 377          | 12.7         | 72 Machinery specialized for particular ind.       |
| 263           | 17.9         | 74           | -10.0        | 200                 | 31.0        | 277           | 31.2        | 127           | 31.2         | 358           | -15.8       | 26           | -4.7         | 73 Metalworking machinery                          |
| 1 673         | 20.7         | 524          | 22.9         | 1 485               | 5.4         | 1 166         | 34.4        | 1 394         | 12.8         | 1 938         | 5.7         | 357          | 4.9          | 74 General industry machinery and equipment        |
| 554           | 16.9         | 220          | 2.0          | 406                 | 29.1        | 158           | 38.0        | 142           | 12.4         | 568           | 19.5        | 105          | 10.1         | 75 Office machines and computers                   |
| 957           | 58.6         | 346          | 50.4         | 623                 | 27.2        | 572           | 42.0        | 567           | 34.6         | 1 461         | 61.8        | 138          | 3.9          | 76 Telecommunication, sound, TV, video             |
| 2 040         | 28.3         | 509          | 18.4         | 1 580               | 14.0        | 835           | 30.5        | 919           | 17.7         | 2 964         | 16.5        | 243          | 21.0         | 77 Electrical machinery                            |
| 2 920         | 22.4         | 512          | 37.5         | 2 145               | 6.6         | 1 510         | 44.3        | 908           | 13.8         | 1 361         | 7.9         | 460          | 2.0          | 78 Road vehicles                                   |
| 94            | -29.1        | 340          | 189          | 607                 | -18.9       | 343           | 15.2        | 1 043         | 62.9         | 644           | -9.6        | 751          | -53.6        | 79 Other transport equipment                       |
| <b>3 057</b>  | <b>19.7</b>  | <b>1 293</b> | <b>19.4</b>  | <b>2 490</b>        | <b>14.2</b> | <b>1 155</b>  | <b>26.1</b> | <b>1 466</b>  | <b>15.7</b>  | <b>2 683</b>  | <b>5.4</b>  | <b>442</b>   | <b>10.2</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 185           | 20.8         | 88           | 49.4         | 122                 | -6.8        | 34            | 50.5        | 73            | 0.7          | 92            | 23.3        | 28           | 16.4         | 81 Prefabr. buildings, sanitary, heating, lighting |
| 311           | 20.7         | 238          | 14.9         | 246                 | 12.3        | 55            | 35.2        | 129           | -7.1         | 142           | 11.9        | 45           | 47.2         | 82 Furniture, bedding, mattresses                  |
| 26            | 12.1         | 10           | 19.0         | 18                  | 21.1        | 7             | 40.6        | 13            | 9.4          | 164           | -3.4        | 3            | -10.1        | 83 Travel goods, handbags and similar goods        |
| 614           | 21.5         | 225          | 31.4         | 595                 | 22.7        | 103           | 34.8        | 228           | 16.8         | 529           | 3.4         | 33           | 12.7         | 84 Clothing and clothing accessories               |
| 289           | 21.8         | 172          | 11.5         | 210                 | 10.0        | 25            | 51.9        | 93            | -14.1        | 147           | 14.6        | 25           | 5.8          | 85 Footwear  |
| 472           | 16.4         | 140          | -1.0         | 445                 | 17.1        | 316           | 24.2        | 378           | 39.1         | 653           | 13.6        | 107          | 14.6         | 87 Professional, scientific, controlling material  |
| 148           | 17.6         | 70           | -0.8         | 159                 | 8.9         | 86            | 41.3        | 103           | 20.1         | 358           | 8.4         | 27           | 0.5          | 88 Photogr. apparatus, optical goods, clocks       |
| 1 005         | 20.0         | 343          | 33.3         | 685                 | 13.6        | 521           | 25.8        | 439           | 16.9         | 587           | -5.0        | 169          | 2.4          | 89 Miscellaneous manufactured articles             |
| <b>627</b>    | <b>20.3</b>  | <b>218</b>   | <b>-0.2</b>  | <b>704</b>          | <b>-4.8</b> | <b>446</b>    | <b>24.9</b> | <b>1 216</b>  | <b>58.9</b>  | <b>1 370</b>  | <b>58.0</b> | <b>164</b>   | <b>26.4</b>  | <b>9 Articles not classified elsewhere</b>         |

**GEOGRAPHICAL BREAKDOWN OF EU TRADE  
BY MAIN PRODUCT**

**IMPORTS 1996**

Value (Mio ECU) and variation (%)

| Product list<br>SITC Rev. 3                        | Extra-EUR15    |              | Norway        |              | Switzerland   |              | USA            |              | Canada        |              | China         |              | Japan         |              |
|--|----------------|--------------|---------------|--------------|---------------|--------------|----------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
|  | Values         | 96/95        | Values        | 96/95        | Values        | 96/95        | Values         | 96/95        | Values        | 96/95        | Values        | 96/95        | Values        | 96/95        |
| <b>0-9 TOTAL</b>                                   | <b>580 760</b> | <b>6.6</b>   | <b>30 575</b> | <b>20.2</b>  | <b>42 651</b> | <b>-1.3</b>  | <b>112 621</b> | <b>8.7</b>   | <b>11 477</b> | <b>-2.0</b>  | <b>29 995</b> | <b>13.9</b>  | <b>52 480</b> | <b>-3.3</b>  |
| <b>0 Food and live animals</b>                     | <b>42 093</b>  | <b>4.8</b>   | <b>1 746</b>  | <b>1.7</b>   | <b>915</b>    | <b>-3.7</b>  | <b>4 322</b>   | <b>5.9</b>   | <b>853</b>    | <b>4.8</b>   | <b>820</b>    | <b>10.7</b>  | <b>72</b>     | <b>7.3</b>   |
| 00 Live animals                                    | 522            | 3.0          | 2             | 24.8         | 10            | -32.0        | 105            | -9.0         | 22            | 153          | 6             | 59.3         | 13            | 54.1         |
| 01 Meat and meat preparations                      | 2 934          | 6.8          | 2             | -3.0         | 13            | -4.2         | 123            | 14.6         | 26            | 2.7          | 114           | 22.9         | 1             | 21.0         |
| 02 Dairy products and birds' eggs                  | 727            | 5.0          | 13            | 12.9         | 290           | -7.3         | 20             | 7.6          | 34            | 95.6         | 0             | -38.1        | 1             | 623          |
| 03 Fish, crustaceans, molluscs                     | 8 006          | 4.1          | 1 551         | 0.6          | 2             | 9.8          | 333            | 2.1          | 234           | 3.2          | 145           | -4.3         | 12            | 4.3          |
| 04 Cereals and cereal preparations                 | 1 824          | 2.7          | 21            | 8.8          | 109           | 17.1         | 809            | -2.4         | 219           | -7.5         | 16            | 3.9          | 7             | -16.5        |
| 05 Vegetables and fruit                            | 13 004         | 7.2          | 7             | -36.6        | 29            | -37.8        | 1 410          | 14.4         | 244           | -1.1         | 328           | 2.0          | 6             | 2.3          |
| 06 Sugar, sugar preparations, honey                | 1 797          | 14.0         | 12            | -0.9         | 38            | -8.6         | 42             | 25.1         | 15            | 7.6          | 55            | 37.8         | 2             | 5.8          |
| 07 Coffee, tea, cocoa, spices                      | 7 327          | -8.2         | 23            | -2.3         | 156           | -0.3         | 32             | -7.3         | 3             | 56.8         | 67            | -1.0         | 4             | -33.3        |
| 08 Feeding stuff for animals                       | 5 322          | 19.7         | 93            | 33.7         | 41            | -12.7        | 1 312          | 4.7          | 43            | 57.2         | 69            | 106          | 11            | -2.1         |
| <b>1 Beverages and tobacco</b>                     | <b>3 614</b>   | <b>17.6</b>  | <b>13</b>     | <b>56.8</b>  | <b>55</b>     | <b>-2.2</b>  | <b>1 002</b>   | <b>16.1</b>  | <b>71</b>     | <b>23.6</b>  | <b>49</b>     | <b>31.4</b>  | <b>8</b>      | <b>-14.2</b> |
| 11 Beverages                                       | 1 433          | 29.2         | 13            | 68.1         | 47            | -1.4         | 335            | 38.7         | 32            | 13.4         | 14            | 15.6         | 8             | -13.5        |
| 12 Tobacco   | 2 180          | 11.0         | 0             | -61.6        | 7             | -7.1         | 667            | 7.3          | 39            | 33.2         | 36            | 38.8         | 0             | -32.8        |
| <b>2 Crude materials, except fuels</b>             | <b>35 059</b>  | <b>-6.7</b>  | <b>962</b>    | <b>-14.5</b> | <b>625</b>    | <b>-15.0</b> | <b>6 633</b>   | <b>-7.6</b>  | <b>2 884</b>  | <b>-23.5</b> | <b>931</b>    | <b>1.7</b>   | <b>240</b>    | <b>1.2</b>   |
| 21 Hides and skins, raw                            | 1 026          | -2.4         | 77            | 9.9          | 48            | -5.1         | 117            | 9.7          | 25            | 10.1         | 4             | 16.0         | 0             | 20.4         |
| 22 Oils, seeds and oleaginous fruits               | 4 987          | 10.9         | 0             | -24.0        | 1             | -25.0        | 2 317          | 7.7          | 281           | -43.4        | 116           | 9.6          | 0             | -10.7        |
| 23 Crude rubber                                    | 1 817          | -5.1         | 0             | -28.4        | 6             | -1.8         | 377            | 8.1          | 6             | -2.1         | 1             | -64.5        | 85            | 4.4          |
| 24 Cork and wood                                   | 5 025          | -12.6        | 158           | -7.9         | 111           | -9.5         | 667            | -10.5        | 357           | -14.8        | 14            | 17.1         | 4             | 59.7         |
| 25 Pulp and waste paper                            | 3 618          | -32.7        | 222           | -30.7        | 53            | -39.6        | 1 112          | -29.4        | 1 074         | -33.5        | 0             | -58.1        | 1             | -24.2        |
| 26 Textile fibres and their wastes                 | 3 783          | -7.6         | 7             | 18.6         | 73            | -20.8        | 377            | -1.9         | 7             | 33.0         | 278           | 4.1          | 87            | 2.7          |
| 27 Crude fertilizers                               | 2 516          | -0.7         | 281           | -6.0         | 73            | -7.6         | 386            | -3.6         | 84            | 5.0          | 133           | 3.8          | 17            | 17.3         |
| 28 Metalliferous ores and metal scrap              | 9 660          | -3.2         | 203           | -17.2        | 208           | -13.4        | 930            | -19.0        | 1 010         | -7.2         | 77            | -45.7        | 22            | -20.1        |
| <b>3 Energy</b>                                    | <b>79 972</b>  | <b>23.6</b>  | <b>16 427</b> | <b>31.9</b>  | <b>338</b>    | <b>2.5</b>   | <b>2 423</b>   | <b>0.4</b>   | <b>366</b>    | <b>40.7</b>  | <b>230</b>    | <b>-28.2</b> | <b>67</b>     | <b>0.0</b>   |
| 32 Coal, coke and briquettes                       | 6 061          | 1.2          | 12            | -24.2        | 0             | -9.7         | 1 566          | -5.0         | 232           | 14.5         | 213           | -30.1        | 35            | -14.1        |
| 33 Petroleum and petroleum products                | 63 429         | 21.1         | 14 349        | 25.3         | 54            | 8.1          | 854            | 13.9         | 134           | 133          | 17            | 9.9          | 32            | 21.9         |
| 34 Gas, natural and manufactured                   | 9 937          | 71.7         | 2 037         | 113          | 13            | 92.7         | 3              | -78.5        | :             | :            | 0             | -98.1        | 0             | 90.9         |
| 35 Electric current                                | 545            | 6.9          | 30            | -8.0         | 272           | -0.7         | :              | :            | :             | :            | :             | :            | :             | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>2 248</b>   | <b>-14.9</b> | <b>34</b>     | <b>-25.6</b> | <b>8</b>      | <b>-14.5</b> | <b>212</b>     | <b>-21.8</b> | <b>38</b>     | <b>-15.8</b> | <b>13</b>     | <b>27.9</b>  | <b>5</b>      | <b>-0.1</b>  |
| 41 Animal oils and fats                            | 245            | -17.9        | 31            | 8.3          | 0             | -32.1        | 95             | -25.2        | 37            | -15.1        | 0             | 57.1         | 2             | -30.9        |
| 42 Fixed vegetable fats and oils                   | 1 914          | -3.0         | 1             | -9.5         | 4             | -4.7         | 104            | 40.1         | 0             | -11.9        | 7             | 42.6         | 1             | -34.1        |
| 43 Animal or vegetable oils, and fats, waxes       | 89             | -75.9        | 2             | -89.5        | 3             | -23.4        | 12             | -82.4        | 0             | -59.9        | 5             | 11.8         | 2             | 139          |
| <b>5 Chemical products</b>                         | <b>44 922</b>  | <b>4.3</b>   | <b>1 530</b>  | <b>3.3</b>   | <b>10 499</b> | <b>4.0</b>   | <b>14 141</b>  | <b>15.1</b>  | <b>453</b>    | <b>-20.1</b> | <b>1 540</b>  | <b>3.4</b>   | <b>3 548</b>  | <b>1.1</b>   |
| 51 Organic chemicals                               | 12 040         | 0.4          | 200           | -0.5         | 2 539         | 1.5          | 3 752          | 10.6         | 77            | 4.1          | 622           | 24.9         | 1 273         | -5.3         |
| 52 Inorganic chemicals                             | 4 294          | 4.0          | 292           | 12.4         | 77            | 1.8          | 848            | 15.2         | 84            | -60.8        | 217           | -20.5        | 164           | 2.2          |
| 53 Tanning and colouring materials                 | 2 316          | 1.5          | 88            | 14.1         | 919           | -2.0         | 575            | 2.0          | 11            | 10.4         | 57            | -4.1         | 186           | 5.0          |
| 54 Medicinal and pharmaceutical products           | 9 590          | 15.4         | 123           | -3.5         | 4 028         | 7.4          | 3 393          | 35.2         | 96            | -5.4         | 306           | 6.6          | 666           | 8.2          |
| 55 Essential oils, perfume mat., cosmetics         | 2 185          | 6.4          | 59            | 23.6         | 801           | 3.9          | 784            | 9.9          | 26            | 15.6         | 57            | -2.0         | 64            | 1.5          |
| 56 Fertilizers                                     | 1 921          | -3.7         | 168           | 3.7          | 7             | -5.1         | 42             | -41.2        | 41            | 38.7         | 1             | 48.5         | 1             | -19.4        |
| 57 Plastics in primary forms                       | 4 870          | -10.6        | 384           | -8.7         | 637           | -0.5         | 1 605          | 6.1          | 42            | -24.5        | 38            | -28.2        | 404           | -1.6         |
| 58 Plastics in non-primary forms                   | 2 492          | 2.4          | 89            | -0.4         | 567           | -1.5         | 844            | 4.3          | 30            | 24.7         | 28            | 14.5         | 352           | -1.9         |
| <b>6 Manufactured goods classified by material</b> | <b>75 647</b>  | <b>-2.6</b>  | <b>4 354</b>  | <b>-6.2</b>  | <b>8 916</b>  | <b>33.9</b>  | <b>8 646</b>   | <b>6.5</b>   | <b>1 791</b>  | <b>-1.5</b>  | <b>3 631</b>  | <b>6.3</b>   | <b>3 131</b>  | <b>-6.6</b>  |
| 61 Leather manufactures, dressed furskins          | 2 399          | 4.4          | 10            | -13.4        | 30            | -0.7         | 151            | 16.2         | 21            | 35.0         | 85            | 9.8          | 6             | -6.8         |
| 62 Rubber manufactures                             | 3 615          | 8.6          | 45            | 26.7         | 102           | -10.8        | 599            | 14.1         | 36            | 50.8         | 78            | 31.3         | 857           | -0.9         |
| 63 Cork and wood manufactures                      | 3 805          | -2.2         | 133           | -13.7        | 206           | -3.8         | 543            | -3.2         | 112           | -17.4        | 204           | 9.2          | 6             | -27.5        |
| 64 Paper, paperboard and articles thereof          | 5 267          | -0.1         | 979           | -3.5         | 931           | -0.2         | 1 134          | 8.6          | 706           | 35.9         | 137           | 2.2          | 120           | -11.1        |
| 65 Textile yarn, fabrics and related products      | 12 965         | -0.3         | 83            | -11.4        | 1 197         | -11.6        | 1 137          | -3.5         | 87            | -4.4         | 1 044         | 2.4          | 492           | -15.2        |
| 66 Non-metallic mineral manufactures               | 14 935         | 10.7         | 125           | 12.7         | 3 358         | 34.9         | 1 403          | 27.3         | 73            | 15.5         | 437           | 18.8         | 542           | -2.1         |
| 67 Iron and steel                                  | 8 404          | -16.0        | 767           | -2.5         | 580           | -14.0        | 554            | -7.5         | 97            | 7.5          | 204           | -26.0        | 307           | 7.4          |
| 68 Non-ferrous metals                              | 13 640         | -16.1        | 1 949         | -10.0        | 863           | -7.1         | 1 297          | -6.6         | 529           | -32.2        | 207           | -2.3         | 136           | 5.9          |
| 69 Manufactures of metals                          | 10 618         | 4.7          | 262           | -1.5         | 1 649         | -0.9         | 1 829          | 14.8         | 130           | 30.5         | 1 235         | 14.1         | 666           | -16.1        |
| <b>7 Machinery and transport equipment</b>         | <b>187 352</b> | <b>8.1</b>   | <b>2 472</b>  | <b>10.4</b>  | <b>11 849</b> | <b>0.0</b>   | <b>53 226</b>  | <b>7.2</b>   | <b>3 573</b>  | <b>17.3</b>  | <b>7 596</b>  | <b>19.7</b>  | <b>38 657</b> | <b>-4.5</b>  |
| 71 Power generating machinery and equipment        | 15 361         | 14.6         | 199           | 2.7          | 957           | 5.0          | 7 362          | 19.0         | 542           | 10.1         | 231           | 3.8          | 1 891         | -3.6         |
| 72 Machinery specialized for particular ind.       | 10 443         | 3.5          | 386           | 20.5         | 2 433         | -3.0         | 3 525          | 14.2         | 309           | 31.3         | 79            | 22.3         | 1 665         | -13.8        |
| 73 Metalworking machinery                          | 4 441          | 13.6         | 34            | 19.9         | 1 339         | 1.7          | 1 095          | 37.9         | 22            | -50.0        | 63            | 0.5          | 1 004         | 1.5          |
| 74 General industry machinery and equipment        | 16 491         | 12.3         | 378           | 10.2         | 2 479         | 1.1          | 5 341          | 16.2         | 269           | 15.5         | 671           | 48.3         | 3 397         | 3.7          |
| 75 Office machines and computers                   | 36 985         | 7.1          | 159           | 11.0         | 470           | 6.1          | 11 480         | -4.4         | 647           | 26.7         | 1 848         | 13.6         | 6 880         | -7.5         |
| 76 Telecommunication, sound, TV, video             | 19 652         | 10.5         | 255           | -1.5         | 359           | -5.4         | 4 423          | 21.2         | 295           | -10.1        | 2 240         | 17.3         | 4 130         | -10.9        |
| 77 Electrical machinery                            | 40 777         | -0.8         | 387           | 9.7          | 2 658         | -2.8         | 10 102         | 5.7          | 594           | 42.6         | 2 226         | 20.4         | 7 460         | -15.4        |
| 78 Road vehicles                                   | 24 135         | 8.6          | 356           | 6.2          | 496           | -2.2         | 3 543          | 14.8         | 247           | -2.4         | 134           | 31.2         | 11 669        | 3.7          |
| 79 Other transport equipment                       | 17 874         | 14.5         | 314           | 19.1         | 629           | 5.9          | 6 250          | -6.7         | 647           | 21.4         | 102           | 82.8         | 272           | 40.2         |
| <b>8 Miscellaneous manuf. articles</b>             | <b>94 296</b>  | <b>8.3</b>   | <b>880</b>    | <b>9.2</b>   | <b>7 051</b>  | <b>-3.4</b>  | <b>15 297</b>  | <b>10.5</b>  | <b>719</b>    | <b>20.5</b>  | <b>15 037</b> | <b>16.3</b>  | <b>6 142</b>  | <b>1.2</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 1 691          | 4.4          | 92            | -3.6         | 170           | -7.7         | 137            | -1.7         | 18            | 22.5         | 413           | 10.9         | 21            | 26.2         |
| 82 Furniture, bedding, mattresses                  | 5 128          | 12.1         | 188           | 21.9         | 370           | -2.5         | 270            | 14.2         | 45            | 47.7         | 340           | 11.5         | 24            | -20.3        |
| 83 Travel goods, handbags and similar goods        | 2 466          | 10.2         | 1             | 5.6          | 30            | -4.0         | 58             | 21.2         | 3             | 38.2         | 1 548         | 13.8         | 11            | -15.4        |
| 84 Clothing and clothing accessories               | 33 573         | 8.0          | 45            | -18.2        | 406           | 1.6          | 616            | 16.0         | 54            | 24.0         | 5 008         | 17.1         | 102           | -6.2         |
| 85 Footwear  | 5 917          | 12.7         | 10            | 31.2         | 105           | -8.1         | 122            | -4.0         | 6             | 53.2         | 1 148         | 35.4         | 4             | 4.0          |
| 87 Professional, scientific, controlling material  | 12 551         | 9.5          | 257           | 12.7         | 1 487         | -1.9         | 6 427          | 14.1         | 197           | 20.8         | 314           | 33.1         | 1 611         | -2.0         |
| 88 Photogr. apparatus, optical goods, clocks       | 8 599          | 4.7          | 20            | -11.4        | 1 926         | -2.9         | 1 561          | 8.5          | 35            | 17.1         | 886           | 20.0         | 2 261         | 3.4          |
| 89 Miscellaneous manufactured articles             | 24 030         | 6.0          | 255           | 5.6          | 2 556         | -5.0         | 5 921          | 4.0          | 360           | 16.8         | 5 379         | 12.2         | 1 997         | -3.3         |
| <b>9 Articles not classified elsewhere</b>         | <b>15 558</b>  | <b>0.5</b>   | <b>2 158</b>  | <b>133</b>   | <b>2 394</b>  | <b>-54.1</b> | <b>6 720</b>   | <b>36.3</b>  | <b>730</b>    | <b>-0.4</b>  | <b>148</b>    | <b>8.7</b>   | <b>611</b>    | <b>27.4</b>  |









## FOOD PRODUCTS

## EXPORTS

## IMPORTS

Value (Mio ECU), share and variation (%)

| Partner  | 1996         |              | Jan-Apr 1997 |             | Partner                 | 1996          |              | Jan-Apr 1997 |              |
|--|--------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|--------------|
|  | Value        | %            | Value        | 97/96       |                         | Value         | %            | Value        | 97/96        |
| <b>Fish, crustaceans, molluscs – SITC 03</b>     |              |              |              |             |                         |               |              |              |              |
| <b>Extra-EUR15</b>                               | <b>1 451</b> | <b>100.0</b> | <b>587</b>   | <b>21.9</b> | <b>Extra-EUR15</b>      | <b>8 006</b>  | <b>100.0</b> | <b>2 566</b> | <b>7.4</b>   |
| Japan  | 261          | 18.0         | 107          | 57.7        | Norway                  | 1 551         | 19.4         | 512          | 5.6          |
| Hong Kong  | 42           | 2.9          | 59           | 180.7       | Iceland                 | 627           | 7.8          | 204          | -0.9         |
| Switzerland                                      | 137          | 9.4          | 49           | 6.6         | Russia                  | 327           | 4.1          | 130          | 17.0         |
| USA  | 94           | 6.5          | 38           | 23.4        | Morocco                 | 310           | 3.9          | 109          | -0.9         |
| Ivory Coast                                      | 68           | 4.7          | 31           | 26.0        | USA                     | 333           | 4.2          | 108          | 24.2         |
| Russia   | 68           | 4.7          | 31           | 0.3         | Thailand                | 443           | 5.5          | 108          | -8.7         |
| China  | 43           | 3.0          | 30           | 126.5       | Faroe Islands           | 262           | 3.3          | 97           | 13.0         |
| Thailand   | 17           | 1.2          | 25           | 319.9       | Argentina               | 263           | 3.3          | 93           | 24.8         |
| Poland   | 57           | 3.9          | 19           | -8.7        | Ecuador                 | 218           | 2.7          | 67           | 31.1         |
| Norway   | 50           | 3.4          | 17           | 11.0        | Ivory Coast             | 200           | 2.5          | 63           | -17.7        |
| <b>Total for all 10</b>                          | <b>838</b>   | <b>57.7</b>  | <b>406</b>   | <b>46.9</b> | <b>Total for all 10</b> | <b>4 533</b>  | <b>56.6</b>  | <b>1 492</b> | <b>6.1</b>   |
| <b>Cereals and cereal preparations – SITC 04</b> |              |              |              |             |                         |               |              |              |              |
| <b>Extra-EUR15</b>                               | <b>5 772</b> | <b>100.0</b> | <b>2 101</b> | <b>18.6</b> | <b>Extra-EUR15</b>      | <b>1 824</b>  | <b>100.0</b> | <b>706</b>   | <b>-14.1</b> |
| Russia   | 431          | 7.5          | 145          | 1.3         | USA                     | 809           | 44.3         | 340          | -20.4        |
| Algeria  | 266          | 4.6          | 114          | 4.6         | Canada                  | 219           | 12.0         | 73           | -37.1        |
| Saudi Arabia                                     | 394          | 6.8          | 112          | 153.5       | Argentina               | 108           | 5.9          | 53           | 106.4        |
| USA  | 328          | 5.7          | 109          | 31.6        | Netherlands Antilles    | 116           | 6.3          | 33           | -28.2        |
| Egypt  | 146          | 2.5          | 105          | 758.1       | Thailand                | 68            | 3.7          | 32           | 75.5         |
| Poland   | 312          | 5.4          | 104          | 85.7        | India                   | 67            | 3.7          | 32           | 86.1         |
| Libya  | 169          | 2.9          | 98           | 88.3        | Switzerland             | 109           | 6.0          | 32           | -7.2         |
| Japan  | 230          | 4.0          | 77           | 1.9         | Australia               | 60            | 3.3          | 20           | -40.2        |
| Czech Republic                                   | 77           | 1.3          | 64           | 349.7       | Hungary                 | 49            | 2.7          | 17           | -13.7        |
| Switzerland                                      | 170          | 2.9          | 63           | 8.2         | Chile                   | 9             | 0.5          | 10           | 39.8         |
| <b>Total for all 10</b>                          | <b>2 522</b> | <b>43.7</b>  | <b>992</b>   | <b>53.0</b> | <b>Total for all 10</b> | <b>1 612</b>  | <b>88.4</b>  | <b>641</b>   | <b>-13.8</b> |
| <b>Vegetables and fruit – SITC 05</b>            |              |              |              |             |                         |               |              |              |              |
| <b>Extra-EUR15</b>                               | <b>4 152</b> | <b>100.0</b> | <b>1 487</b> | <b>-0.2</b> | <b>Extra-EUR15</b>      | <b>13 004</b> | <b>100.0</b> | <b>4 052</b> | <b>-12.0</b> |
| Russia   | 522          | 12.6         | 234          | -0.9        | USA                     | 1 410         | 10.8         | 438          | -5.4         |
| USA  | 535          | 12.9         | 209          | 27.3        | Turkey                  | 1 242         | 9.5          | 433          | 6.6          |
| Switzerland                                      | 521          | 12.5         | 165          | -9.8        | Morocco                 | 562           | 4.3          | 257          | -17.3        |
| Poland   | 236          | 5.7          | 106          | 7.0         | Israel                  | 408           | 3.1          | 213          | 4.2          |
| Czech Republic                                   | 226          | 5.4          | 86           | 1.2         | South Africa            | 642           | 4.9          | 210          | 2.3          |
| Japan  | 172          | 4.2          | 67           | -15.3       | Chile                   | 454           | 3.5          | 188          | -14.1        |
| Norway   | 144          | 3.5          | 54           | 9.1         | Brazil                  | 771           | 5.9          | 187          | -21.3        |
| Canada   | 102          | 2.5          | 37           | 45.4        | Costa Rica              | 444           | 3.4          | 168          | -1.3         |
| Algeria  | 39           | 0.9          | 34           | 212.0       | Ecuador                 | 383           | 2.9          | 161          | 4.0          |
| Hungary  | 59           | 1.4          | 29           | 5.1         | Thailand                | 614           | 4.7          | 138          | -39.8        |
| <b>Total for all 10</b>                          | <b>2 556</b> | <b>61.6</b>  | <b>1 022</b> | <b>6.4</b>  | <b>Total for all 10</b> | <b>6 929</b>  | <b>53.3</b>  | <b>2 392</b> | <b>-8.0</b>  |
| <b>Beverages – SITC 11</b>                       |              |              |              |             |                         |               |              |              |              |
| <b>Extra-EUR15</b>                               | <b>8 647</b> | <b>100.0</b> | <b>2 742</b> | <b>8.5</b>  | <b>Extra-EUR15</b>      | <b>1 433</b>  | <b>100.0</b> | <b>523</b>   | <b>34.0</b>  |
| USA  | 2 613        | 30.2         | 936          | 31.3        | USA                     | 335           | 23.3         | 105          | 22.4         |
| Japan  | 847          | 9.8          | 293          | 5.6         | Australia               | 195           | 13.6         | 70           | 46.6         |
| Switzerland                                      | 582          | 6.7          | 207          | 9.0         | Trinidad and Tobago     | 61            | 4.3          | 43           | 375.7        |
| Canada   | 340          | 3.9          | 110          | 22.2        | Chile                   | 82            | 5.7          | 36           | 67.0         |
| Hong Kong  | 343          | 4.0          | 109          | 28.6        | Bahamas                 | 57            | 3.9          | 33           | 239.2        |
| Taiwan   | 239          | 2.8          | 90           | 23.0        | South Africa            | 102           | 7.1          | 33           | 35.2         |
| Russia   | 432          | 5.0          | 76           | -55.2       | Bulgaria                | 66            | 4.6          | 21           | -7.7         |
| Singapore  | 194          | 2.2          | 67           | 3.1         | Czech Republic          | 44            | 3.1          | 16           | 27.7         |
| South Korea                                      | 202          | 2.3          | 66           | 3.4         | Switzerland             | 47            | 3.3          | 16           | 5.4          |
| Australia  | 118          | 1.4          | 42           | 58.4        | Hungary                 | 37            | 2.6          | 16           | 34.8         |
| <b>Total for all 10</b>                          | <b>5 910</b> | <b>68.4</b>  | <b>1 997</b> | <b>13.8</b> | <b>Total for all 10</b> | <b>1 025</b>  | <b>71.5</b>  | <b>389</b>   | <b>49.5</b>  |

**RAW MATERIALS**
**EXPORTS**
**IMPORTS**
*Value (Mio ECU), share and variation (%)*

| Partner | 1996  |   | Jan-Apr 1997 |       | Partner | 1996  |   | Jan-Apr 1997 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 97/96 |         | Value | % | Value        | 97/96 |

**Cork and wood – SITC 24**

| Extra-EUR15             | 1 590        | 100.0       | 662        | 31.8        | Extra-EUR15             | 5 025        | 100.0       | 2 013        | 22.2        |
|-------------------------|--------------|-------------|------------|-------------|-------------------------|--------------|-------------|--------------|-------------|
| Japan                   | 322          | 20.3        | 189        | 125.3       | USA                     | 667          | 13.3        | 291          | 22.2        |
| Norway                  | 279          | 17.6        | 97         | 6.9         | Russia                  | 558          | 11.1        | 195          | 30.5        |
| Switzerland             | 188          | 11.8        | 64         | -2.4        | Canada                  | 357          | 7.1         | 149          | 22.3        |
| Egypt                   | 167          | 10.5        | 55         | 8.9         | Latvia                  | 249          | 5.0         | 129          | 86.0        |
| Israel                  | 53           | 3.3         | 23         | 53.9        | Malaysia                | 298          | 5.9         | 125          | 35.3        |
| Hong Kong               | 24           | 1.5         | 21         | 335.5       | Cameroon                | 292          | 5.8         | 111          | 7.5         |
| Morocco                 | 50           | 3.1         | 20         | 24.8        | Czech Republic          | 284          | 5.7         | 106          | 26.2        |
| Algeria                 | 45           | 2.8         | 19         | 25.7        | Brazil                  | 202          | 4.0         | 89           | 26.1        |
| Saudi Arabia            | 50           | 3.1         | 19         | -18.3       | Poland                  | 173          | 3.4         | 72           | 18.6        |
| USA                     | 38           | 2.4         | 17         | 64.3        | Estonia                 | 149          | 3.0         | 72           | 82.9        |
| <b>Total for all 10</b> | <b>1 215</b> | <b>76.5</b> | <b>523</b> | <b>39.6</b> | <b>Total for all 10</b> | <b>3 228</b> | <b>64.3</b> | <b>1 339</b> | <b>30.1</b> |

**Pulp and waste paper – SITC 25**

| Extra-EUR15             | 658        | 100.0       | 226        | 3.7        | Extra-EUR15             | 3 618        | 100.0       | 1 264        | -5.9        |
|-------------------------|------------|-------------|------------|------------|-------------------------|--------------|-------------|--------------|-------------|
| Switzerland             | 137        | 20.9        | 48         | -3.4       | Canada                  | 1 074        | 29.7        | 403          | 0.9         |
| Japan                   | 53         | 8.1         | 19         | 13.1       | USA                     | 1 112        | 30.7        | 383          | -9.3        |
| Indonesia               | 39         | 5.9         | 16         | 36.4       | Brazil                  | 298          | 8.2         | 106          | 14.8        |
| Taiwan                  | 46         | 6.9         | 15         | -14.3      | Chile                   | 238          | 6.6         | 85           | 2.4         |
| Norway                  | 44         | 6.7         | 15         | -7.0       | Norway                  | 222          | 6.1         | 68           | -16.6       |
| Slovenia                | 35         | 5.2         | 12         | 19.4       | Russia                  | 135          | 3.7         | 45           | -36.2       |
| Poland                  | 42         | 6.4         | 11         | -19.2      | Switzerland             | 53           | 1.5         | 21           | 10.6        |
| USA                     | 24         | 3.6         | 10         | 74.8       | South Africa            | 74           | 2.0         | 19           | -27.4       |
| China                   | 18         | 2.7         | 8          | 14.4       | Czech Republic          | 51           | 1.4         | 17           | -3.5        |
| India                   | 13         | 2.0         | 7          | 95.9       | Indonesia               | 60           | 1.7         | 16           | -46.0       |
| <b>Total for all 10</b> | <b>450</b> | <b>68.4</b> | <b>159</b> | <b>6.1</b> | <b>Total for all 10</b> | <b>3 315</b> | <b>91.6</b> | <b>1 162</b> | <b>-6.3</b> |

**Textile fibres and their wastes – SITC 26**

| Extra-EUR15             | 1 910      | 100.0       | 732        | 18.3        | Extra-EUR15             | 3 783        | 100.0       | 1 576        | 12.2        |
|-------------------------|------------|-------------|------------|-------------|-------------------------|--------------|-------------|--------------|-------------|
| Turkey                  | 225        | 11.8        | 132        | 149.4       | Australia               | 761          | 20.1        | 333          | 19.4        |
| USA                     | 126        | 6.6         | 51         | 27.0        | Uzbekistan              | 428          | 11.3        | 168          | 2.6         |
| Poland                  | 86         | 4.5         | 32         | 12.9        | USA                     | 377          | 10.0        | 146          | -5.0        |
| Switzerland             | 82         | 4.3         | 30         | -3.5        | China                   | 278          | 7.3         | 120          | 22.7        |
| Czech Republic          | 67         | 3.5         | 26         | 8.0         | New Zealand             | 144          | 3.8         | 67           | 51.6        |
| Morocco                 | 47         | 2.5         | 25         | 45.1        | Turkey                  | 125          | 3.3         | 52           | 2.0         |
| Egypt                   | 33         | 1.7         | 22         | 93.4        | South Africa            | 110          | 2.9         | 45           | -8.7        |
| China                   | 85         | 4.4         | 21         | -28.7       | Argentina               | 103          | 2.7         | 42           | 62.7        |
| Japan                   | 63         | 3.3         | 20         | -9.1        | Japan                   | 87           | 2.3         | 38           | 29.3        |
| Tunisia                 | 48         | 2.5         | 17         | -4.8        | Egypt                   | 32           | 0.8         | 34           | 89.8        |
| <b>Total for all 10</b> | <b>863</b> | <b>45.2</b> | <b>376</b> | <b>37.0</b> | <b>Total for all 10</b> | <b>2 443</b> | <b>64.6</b> | <b>1 045</b> | <b>14.6</b> |

**Metalliferous ores and metal scrap – SITC 28**

| Extra-EUR15             | 2 059        | 100.0       | 814        | 22.0        | Extra-EUR15             | 9 660        | 100.0       | 3 388        | 10.9        |
|-------------------------|--------------|-------------|------------|-------------|-------------------------|--------------|-------------|--------------|-------------|
| Turkey                  | 476          | 23.1        | 125        | -18.0       | Brazil                  | 1 064        | 11.0        | 351          | 2.0         |
| Japan                   | 94           | 4.5         | 67         | 206.9       | Russia                  | 779          | 8.1         | 340          | 81.7        |
| USA                     | 137          | 6.6         | 63         | 23.3        | USA                     | 930          | 9.6         | 335          | 2.8         |
| Norway                  | 150          | 7.3         | 61         | 26.9        | Australia               | 934          | 9.7         | 324          | 21.4        |
| Taiwan                  | 87           | 4.2         | 44         | 119.2       | Canada                  | 1 010        | 10.5        | 275          | -5.6        |
| India                   | 104          | 5.1         | 43         | 34.0        | Chile                   | 508          | 5.3         | 186          | 14.4        |
| South Korea             | 114          | 5.5         | 43         | -4.0        | South Africa            | 492          | 5.1         | 171          | 6.4         |
| China                   | 81           | 3.9         | 42         | 57.6        | Indonesia               | 462          | 4.8         | 150          | 1.9         |
| Hong Kong               | 98           | 4.8         | 33         | 24.1        | Switzerland             | 208          | 2.1         | 84           | 25.3        |
| Russia                  | 64           | 3.1         | 29         | 37.0        | Peru                    | 208          | 2.1         | 75           | 24.3        |
| <b>Total for all 10</b> | <b>1 403</b> | <b>68.1</b> | <b>550</b> | <b>23.8</b> | <b>Total for all 10</b> | <b>6 593</b> | <b>68.3</b> | <b>2 292</b> | <b>13.8</b> |

**FUEL PRODUCTS AND OTHER COMBUSTIBLES**

**EXPORTS**

**IMPORTS**

*Value (Mio ECU), share and variation (%)*

| Partner                                  | 1996          |              | Jan-Apr 1997 |             | Partner                 | 1996          |              | Jan-Apr 1997  |             |
|--|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|---------------|-------------|
|  | Value         | %            | Value        | 97/96       |                         | Value         | %            | Value         | 97/96       |
| <b>Petroleum oils, crude – SITC 333</b>  |               |              |              |             |                         |               |              |               |             |
| <b>Extra-EUR15</b>                       | <b>2 716</b>  | <b>100.0</b> | <b>962</b>   | <b>-9.8</b> | <b>Extra-EUR15</b>      | <b>53 614</b> | <b>100.0</b> | <b>17 980</b> | <b>9.1</b>  |
| USA                                      | 1 999         | 73.6         | 653          | -18.2       | Norway                  | 13 467        | 25.1         | 4 759         | 13.9        |
| Norway                                   | 91            | 3.3          | 112          | 674.8       | Saudi Arabia            | 8 262         | 15.4         | 2 569         | 5.1         |
| Poland                                   | 252           | 9.3          | 95           | -4.9        | Russia                  | 6 653         | 12.4         | 2 426         | 26.3        |
| Canada                                   | 200           | 7.4          | 53           | -56.6       | Libya                   | 5 878         | 11.0         | 1 929         | 7.8         |
| South Africa                             | 70            | 2.6          | 36           | :           | Nigeria                 | 4 286         | 8.0          | 1 296         | 11.1        |
| Form.Yug.Rep.Maced                       | 55            | 2.0          | 13           | -38.7       | Iran                    | 5 055         | 9.4          | 1 184         | -36.0       |
| Bulgaria                                 | :             | :            | 0            | :           | Algeria                 | 2 587         | 4.8          | 890           | 0.8         |
| New Caledonia and dep.                   | :             | :            | 0            | :           | Iraq                    | :             | :            | 467           | :           |
| Algeria                                  | :             | :            | 0            | :           | Syria                   | 1 684         | 3.1          | 457           | -3.5        |
| Nigeria                                  | :             | :            | 0            | :           | Kuwait                  | 1 296         | 2.4          | 414           | -0.0        |
| <b>Total for all 10</b>                  | <b>2 667</b>  | <b>98.2</b>  | <b>962</b>   | <b>-9.0</b> | <b>Total for all 10</b> | <b>49 169</b> | <b>91.7</b>  | <b>16 392</b> | <b>8.4</b>  |
| <b>Petroleum products – SITC 334+335</b> |               |              |              |             |                         |               |              |               |             |
| <b>Extra-EUR15</b>                       | <b>10 591</b> | <b>100.0</b> | <b>4 012</b> | <b>27.6</b> | <b>Extra-EUR15</b>      | <b>9 815</b>  | <b>100.0</b> | <b>3 568</b>  | <b>31.5</b> |
| USA                                      | 1 452         | 13.7         | 838          | 87.7        | Russia                  | 2 723         | 27.7         | 912           | 30.9        |
| Switzerland                              | 1 148         | 10.8         | 404          | 24.0        | Libya                   | 864           | 8.8          | 402           | 58.5        |
| Gibraltar                                | 387           | 3.7          | 147          | 25.7        | Algeria                 | 930           | 9.5          | 401           | 69.9        |
| Poland                                   | 275           | 2.6          | 121          | 190.2       | USA                     | 826           | 8.4          | 288           | 31.3        |
| Norway                                   | 338           | 3.2          | 109          | 5.0         | Norway                  | 882           | 9.0          | 272           | 5.4         |
| Malta                                    | 300           | 2.8          | 87           | -12.5       | Latvia                  | 398           | 4.1          | 127           | -13.9       |
| Brazil                                   | 190           | 1.8          | 87           | 111.7       | Saudi Arabia            | 193           | 2.0          | 94            | 30.1        |
| Lebanon                                  | 212           | 2.0          | 73           | 40.4        | Kuwait                  | 117           | 1.2          | 78            | 346.1       |
| Romania                                  | 144           | 1.4          | 72           | -1.0        | Egypt                   | 362           | 3.7          | 68            | -39.7       |
| Turkey                                   | 224           | 2.1          | 69           | 45.5        | Netherlands Antilles    | 128           | 1.3          | 67            | 57.4        |
| <b>Total for all 10</b>                  | <b>4 669</b>  | <b>44.1</b>  | <b>2 007</b> | <b>49.0</b> | <b>Total for all 10</b> | <b>7 423</b>  | <b>75.6</b>  | <b>2 709</b>  | <b>31.7</b> |

**CHEMICALS**
**EXPORTS**
**IMPORTS**
*Value (Mio ECU), share and variation (%)*

| Partner  | 1996          |              | Jan-Apr 1997 |             | Partner                 | 1996          |              | Jan-Apr 1997 |             |
|--|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
|  | Value         | %            | Value        | 97/96       |                         | Value         | %            | Value        | 97/96       |
| <b>Organic chemicals – SITC 51</b>                     |               |              |              |             |                         |               |              |              |             |
| <b>Extra-EUR15</b>                                     | <b>17 703</b> | <b>100.0</b> | <b>6 459</b> | <b>11.4</b> | <b>Extra-EUR15</b>      | <b>12 040</b> | <b>100.0</b> | <b>4 690</b> | <b>13.4</b> |
| USA  | 4 886         | 27.6         | 1 964        | 25.4        | USA                     | 3 752         | 31.2         | 1 468        | 14.1        |
| Switzerland  | 1 681         | 9.5          | 620          | 8.9         | Switzerland             | 2 539         | 21.1         | 887          | 1.2         |
| Japan  | 1 622         | 9.2          | 544          | -2.1        | Japan                   | 1 273         | 10.6         | 474          | -0.2        |
| Brazil   | 617           | 3.5          | 198          | 12.5        | China                   | 622           | 5.2          | 281          | 52.4        |
| South Korea  | 448           | 2.5          | 172          | 13.7        | Singapore               | 337           | 2.8          | 152          | 69.7        |
| Turkey   | 412           | 2.3          | 161          | 14.2        | India                   | 296           | 2.5          | 140          | 37.7        |
| Canada   | 342           | 1.9          | 149          | 18.2        | Russia                  | 218           | 1.8          | 86           | 5.2         |
| Australia  | 346           | 2.0          | 136          | 14.8        | Norway                  | 200           | 1.7          | 83           | 56.1        |
| Taiwan   | 370           | 2.1          | 133          | 15.6        | Czech Republic          | 206           | 1.7          | 82           | 13.1        |
| China  | 363           | 2.1          | 126          | 2.9         | South Korea             | 186           | 1.5          | 78           | 20.2        |
| <b>Total for all 10</b>                                | <b>11 086</b> | <b>62.6</b>  | <b>4 203</b> | <b>15.4</b> | <b>Total for all 10</b> | <b>9 629</b>  | <b>80.0</b>  | <b>3 731</b> | <b>13.5</b> |
| <b>Medicinal and pharmaceutical products – SITC 54</b> |               |              |              |             |                         |               |              |              |             |
| <b>Extra-EUR15</b>                                     | <b>18 719</b> | <b>100.0</b> | <b>7 068</b> | <b>19.8</b> | <b>Extra-EUR15</b>      | <b>9 590</b>  | <b>100.0</b> | <b>3 365</b> | <b>7.4</b>  |
| USA  | 3 225         | 17.2         | 1 346        | 37.8        | Switzerland             | 4 028         | 42.0         | 1 307        | -3.9        |
| Switzerland  | 2 181         | 11.7         | 815          | 12.4        | USA                     | 3 393         | 35.4         | 1 297        | 25.9        |
| Japan  | 1 627         | 8.7          | 590          | 13.8        | Japan                   | 666           | 6.9          | 229          | 2.6         |
| Australia  | 660           | 3.5          | 263          | 38.7        | China                   | 306           | 3.2          | 110          | 1.9         |
| Poland   | 522           | 2.8          | 224          | 36.0        | Canada                  | 96            | 1.0          | 38           | 1.4         |
| Canada   | 496           | 2.7          | 195          | 18.0        | Norway                  | 123           | 1.3          | 37           | -6.2        |
| Russia   | 451           | 2.4          | 176          | 39.2        | Australia               | 101           | 1.1          | 37           | 22.7        |
| Brazil   | 422           | 2.3          | 169          | 22.9        | India                   | 73            | 0.8          | 18           | -34.3       |
| Saudi Arabia   | 396           | 2.1          | 162          | 29.9        | Israel                  | 38            | 0.4          | 17           | 135.9       |
| Norway   | 389           | 2.1          | 155          | 25.6        | Croatia                 | 29            | 0.3          | 15           | -17.3       |
| <b>Total for all 10</b>                                | <b>10 368</b> | <b>55.4</b>  | <b>4 096</b> | <b>25.9</b> | <b>Total for all 10</b> | <b>8 854</b>  | <b>92.3</b>  | <b>3 104</b> | <b>7.7</b>  |
| <b>Fertilizers – SITC 56</b>                           |               |              |              |             |                         |               |              |              |             |
| <b>Extra-EUR15 (*)</b>                                 | <b>1 072</b>  | <b>100.0</b> | <b>377</b>   | <b>21.3</b> | <b>Extra-EUR15</b>      | <b>1 921</b>  | <b>100.0</b> | <b>732</b>   | <b>-2.5</b> |
| Brazil   | 90            | 8.4          | 30           | 21.2        | Russia                  | 323           | 16.8         | 108          | -18.8       |
| China  | 114           | 10.6         | 28           | 44.5        | Morocco                 | 172           | 9.0          | 76           | 59.5        |
| USA  | 39            | 3.6          | 20           | 50.0        | Norway                  | 168           | 8.7          | 70           | 5.1         |
| India  | 12            | 1.2          | 20           | 63.0        | Poland                  | 169           | 8.8          | 63           | 37.2        |
| Poland   | 26            | 2.4          | 18           | 59.6        | Lithuania               | 129           | 6.7          | 56           | 5.4         |
| Thailand   | 43            | 4.0          | 11           | 24.9        | Israel                  | 145           | 7.5          | 54           | -8.9        |
| Norway   | 32            | 3.0          | 10           | -16.0       | Tunisia                 | 162           | 8.4          | 52           | -0.9        |
| Switzerland  | 31            | 2.9          | 10           | -16.2       | Bulgaria                | 97            | 5.0          | 48           | 21.1        |
| Canada   | 13            | 1.2          | 9            | 140.2       | Czech Republic          | 69            | 3.6          | 27           | 4.0         |
| Czech Republic   | 22            | 2.1          | 8            | 11.6        | Croatia                 | 41            | 2.1          | 24           | -11.0       |
| <b>Total for all 10</b>                                | <b>422</b>    | <b>39.4</b>  | <b>164</b>   | <b>31.8</b> | <b>Total for all 10</b> | <b>1 475</b>  | <b>76.7</b>  | <b>579</b>   | <b>5.0</b>  |
| <b>Plastics in primary forms – SITC 57</b>             |               |              |              |             |                         |               |              |              |             |
| <b>Extra-EUR15</b>                                     | <b>8 816</b>  | <b>100.0</b> | <b>3 097</b> | <b>11.6</b> | <b>Extra-EUR15</b>      | <b>4 870</b>  | <b>100.0</b> | <b>1 749</b> | <b>4.7</b>  |
| USA  | 912           | 10.3         | 350          | 20.8        | USA                     | 1 605         | 33.0         | 600          | 11.4        |
| Switzerland  | 822           | 9.3          | 271          | -3.5        | Switzerland             | 637           | 13.1         | 204          | -4.9        |
| Turkey   | 610           | 6.9          | 236          | 27.1        | Japan                   | 404           | 8.3          | 162          | 21.0        |
| Poland   | 402           | 4.6          | 138          | 22.8        | Norway                  | 384           | 7.9          | 139          | 14.6        |
| Hong Kong  | 327           | 3.7          | 120          | 5.5         | Saudi Arabia            | 184           | 3.8          | 75           | 35.0        |
| Japan  | 288           | 3.3          | 112          | 16.6        | Hungary                 | 160           | 3.3          | 72           | 20.7        |
| Taiwan   | 261           | 3.0          | 95           | 19.6        | Czech Republic          | 151           | 3.1          | 58           | 15.2        |
| Brazil   | 240           | 2.7          | 81           | 40.0        | South Korea             | 129           | 2.7          | 46           | -7.1        |
| Norway   | 213           | 2.4          | 79           | 12.4        | Israel                  | 81            | 1.7          | 42           | 57.7        |
| Singapore  | 201           | 2.3          | 76           | 18.4        | Croatia                 | 116           | 2.4          | 40           | -11.2       |
| <b>Total for all 10</b>                                | <b>4 277</b>  | <b>48.5</b>  | <b>1 560</b> | <b>15.4</b> | <b>Total for all 10</b> | <b>3 851</b>  | <b>79.1</b>  | <b>1 439</b> | <b>11.0</b> |

(\*) For the period Jan-Apr 1997 the confidential trade exceeded 10% of the total extra-EUR15 trade.

## MACHINERY AND EQUIPMENT

## EXPORTS

## IMPORTS

Value (Mio ECU), share and variation (%)

| Partner | 1996  |   | Jan-Apr 1997 |       | Partner | 1996  |   | Jan-Apr 1997 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 97/96 |         | Value | % | Value        | 97/96 |

## Power generating machinery and equipment – SITC 71

| Extra-EUR15             | 21 060        | 100.0       | 8 043        | 25.4        | Extra-EUR15             | 15 361        | 100.0       | 5 902        | 19.5        |
|-------------------------|---------------|-------------|--------------|-------------|-------------------------|---------------|-------------|--------------|-------------|
| USA                     | 6 797         | 32.3        | 3 046        | 54.0        | USA                     | 7 362         | 47.9        | 2 935        | 26.5        |
| Switzerland             | 956           | 4.5         | 260          | -17.3       | Japan                   | 1 891         | 12.3        | 685          | 2.3         |
| Canada                  | 584           | 2.8         | 258          | 22.6        | Hungary                 | 910           | 5.9         | 444          | 58.2        |
| China                   | 751           | 3.6         | 205          | -14.3       | Switzerland             | 957           | 6.2         | 270          | -14.0       |
| South Korea             | 589           | 2.8         | 199          | 8.4         | Canada                  | 542           | 3.5         | 220          | 25.4        |
| Hong Kong               | 493           | 2.3         | 195          | 27.1        | China                   | 231           | 1.5         | 116          | 81.5        |
| Singapore               | 510           | 2.4         | 180          | 14.6        | Brazil                  | 267           | 1.7         | 98           | 22.3        |
| Brazil                  | 463           | 2.2         | 176          | 31.6        | Mexico                  | 237           | 1.5         | 97           | 11.2        |
| India                   | 537           | 2.5         | 175          | -2.4        | Czech Republic          | 255           | 1.7         | 86           | 1.2         |
| Hungary                 | 413           | 2.0         | 174          | 39.1        | Thailand                | 168           | 1.1         | 74           | 38.9        |
| <b>Total for all 10</b> | <b>12 092</b> | <b>57.4</b> | <b>4 869</b> | <b>32.5</b> | <b>Total for all 10</b> | <b>12 818</b> | <b>83.4</b> | <b>5 024</b> | <b>21.7</b> |

## Machinery specialized for particular industries – SITC 72

| Extra-EUR15             | 42 007        | 100.0       | 13 897       | 9.2         | Extra-EUR15             | 10 443       | 100.0       | 3 731        | 5.1        |
|-------------------------|---------------|-------------|--------------|-------------|-------------------------|--------------|-------------|--------------|------------|
| USA                     | 6 938         | 16.5        | 2 795        | 26.6        | USA                     | 3 525        | 33.8        | 1 350        | 4.2        |
| Turkey                  | 2 446         | 5.8         | 663          | 7.1         | Switzerland             | 2 433        | 23.3        | 773          | -1.0       |
| Japan                   | 1 380         | 3.3         | 531          | 13.0        | Japan                   | 1 665        | 15.9        | 557          | -1.9       |
| Switzerland             | 1 634         | 3.9         | 525          | -6.6        | Norway                  | 386          | 3.7         | 135          | 12.1       |
| China                   | 2 720         | 6.5         | 523          | -12.8       | Czech Republic          | 352          | 3.4         | 126          | 6.1        |
| Poland                  | 1 164         | 2.8         | 466          | 39.8        | Canada                  | 309          | 3.0         | 109          | 21.7       |
| Indonesia               | 1 149         | 2.7         | 437          | 14.8        | Poland                  | 197          | 1.9         | 79           | 21.5       |
| Brazil                  | 1 288         | 3.1         | 403          | 33.6        | Taiwan                  | 176          | 1.7         | 75           | 30.0       |
| South Korea             | 1 418         | 3.4         | 388          | -14.7       | Hungary                 | 175          | 1.7         | 71           | 21.5       |
| Norway                  | 930           | 2.2         | 320          | 2.9         | South Korea             | 133          | 1.3         | 48           | -18.7      |
| <b>Total for all 10</b> | <b>21 065</b> | <b>50.1</b> | <b>7 052</b> | <b>13.0</b> | <b>Total for all 10</b> | <b>9 351</b> | <b>89.5</b> | <b>3 325</b> | <b>3.4</b> |

## General industry machinery and equipment – SITC 74

| Extra-EUR15             | 41 364        | 100.0       | 13 957       | 9.4        | Extra-EUR15             | 16 491        | 100.0       | 5 738        | 1.4        |
|-------------------------|---------------|-------------|--------------|------------|-------------------------|---------------|-------------|--------------|------------|
| USA                     | 6 364         | 15.4        | 2 298        | 11.9       | USA                     | 5 341         | 32.4        | 2 043        | 11.3       |
| Switzerland             | 2 431         | 5.9         | 765          | -4.0       | Japan                   | 3 397         | 20.6        | 1 037        | -14.8      |
| South Korea             | 1 642         | 4.0         | 552          | 3.6        | Switzerland             | 2 479         | 15.0        | 758          | -6.8       |
| Poland                  | 1 463         | 3.5         | 527          | 32.1       | China                   | 671           | 4.1         | 254          | 5.8        |
| Norway                  | 1 279         | 3.1         | 477          | 14.3       | Czech Republic          | 479           | 2.9         | 182          | 21.5       |
| Japan                   | 1 268         | 3.1         | 428          | -0.8       | Norway                  | 378           | 2.3         | 131          | 18.6       |
| China                   | 1 699         | 4.1         | 428          | -18.5      | Taiwan                  | 360           | 2.2         | 129          | 1.4        |
| Russia                  | 1 235         | 3.0         | 409          | 23.4       | Canada                  | 269           | 1.6         | 114          | 29.9       |
| Brazil                  | 1 046         | 2.5         | 405          | 53.1       | South Korea             | 316           | 1.9         | 111          | -11.0      |
| Turkey                  | 1 144         | 2.8         | 386          | 20.8       | Poland                  | 267           | 1.6         | 97           | 15.6       |
| <b>Total for all 10</b> | <b>19 570</b> | <b>47.3</b> | <b>6 677</b> | <b>9.9</b> | <b>Total for all 10</b> | <b>13 957</b> | <b>84.6</b> | <b>4 857</b> | <b>1.4</b> |

## Telecommunication, sound, TV, video – SITC 76

| Extra-EUR15             | 20 285       | 100.0       | 7 962        | 38.5        | Extra-EUR15             | 19 652        | 100.0       | 6 607        | 8.6        |
|-------------------------|--------------|-------------|--------------|-------------|-------------------------|---------------|-------------|--------------|------------|
| USA                     | 1 739        | 8.6         | 695          | 48.3        | USA                     | 4 423         | 22.5        | 1 695        | 16.4       |
| Hong Kong               | 1 037        | 5.1         | 511          | 64.8        | Japan                   | 4 130         | 21.0        | 1 252        | -5.4       |
| Japan                   | 995          | 4.9         | 482          | 70.1        | China                   | 2 240         | 11.4        | 719          | 16.3       |
| China                   | 1 405        | 6.9         | 425          | 0.8         | Malaysia                | 1 445         | 7.4         | 364          | -16.8      |
| Switzerland             | 927          | 4.6         | 384          | 38.4        | South Korea             | 1 100         | 5.6         | 345          | 6.6        |
| Singapore               | 564          | 2.8         | 300          | 82.4        | Singapore               | 866           | 4.4         | 270          | -4.0       |
| Russia                  | 726          | 3.6         | 280          | 51.0        | Taiwan                  | 763           | 3.9         | 270          | 7.4        |
| Poland                  | 583          | 2.9         | 274          | 104.8       | Hungary                 | 448           | 2.3         | 231          | 74.2       |
| Norway                  | 595          | 2.9         | 233          | 37.9        | Israel                  | 374           | 1.9         | 160          | 38.9       |
| Australia               | 696          | 3.4         | 222          | 2.2         | Thailand                | 477           | 2.4         | 149          | 6.9        |
| <b>Total for all 10</b> | <b>9 266</b> | <b>45.7</b> | <b>3 806</b> | <b>44.6</b> | <b>Total for all 10</b> | <b>16 266</b> | <b>82.8</b> | <b>5 454</b> | <b>7.4</b> |



**MACHINERY AND EQUIPMENT**
**EXPORTS**
**IMPORTS**
*Value (Mio ECU), share and variation (%)*

| Partner   | 1996          |              | Jan-Apr 1997  |             | Partner                 | 1996          |              | Jan-Apr 1997  |             |
|---|---------------|--------------|---------------|-------------|-------------------------|---------------|--------------|---------------|-------------|
|   | Value         | %            | Value         | 97/96       |                         | Value         | %            | Value         | 97/96       |
| <b>Office machines and computers – SITC 75</b>      |               |              |               |             |                         |               |              |               |             |
| <b>Extra-EUR15</b>                                  | <b>16 281</b> | <b>100.0</b> | <b>5 712</b>  | <b>9.4</b>  | <b>Extra-EUR15</b>      | <b>36 985</b> | <b>100.0</b> | <b>13 864</b> | <b>11.6</b> |
| USA   | 5 087         | 31.2         | 1 835         | 13.9        | USA                     | 11 480        | 31.0         | 3 971         | -3.1        |
| Japan   | 1 427         | 8.8          | 565           | 24.8        | Japan                   | 6 880         | 18.6         | 2 595         | 11.5        |
| Switzerland   | 1 665         | 10.2         | 553           | -10.8       | Singapore               | 4 480         | 12.1         | 1 834         | 32.2        |
| Norway  | 722           | 4.4          | 273           | 34.4        | Taiwan                  | 4 353         | 11.8         | 1 578         | 14.3        |
| Singapore   | 747           | 4.6          | 266           | 16.2        | China                   | 1 848         | 5.0          | 814           | 49.4        |
| Russia  | 514           | 3.2          | 183           | -0.5        | South Korea             | 1 592         | 4.3          | 679           | 23.4        |
| Hungary   | 349           | 2.1          | 147           | 29.8        | Malaysia                | 1 574         | 4.3          | 670           | 32.8        |
| Poland  | 358           | 2.2          | 135           | 24.0        | Thailand                | 1 154         | 3.1          | 399           | 5.6         |
| Czech Republic                                      | 363           | 2.2          | 115           | 6.1         | Hong Kong               | 716           | 1.9          | 267           | 2.1         |
| South Africa  | 403           | 2.5          | 114           | -14.8       | Philippines             | 361           | 1.0          | 202           | 100.6       |
| <b>Total for all 10</b>                             | <b>11 634</b> | <b>71.5</b>  | <b>4 188</b>  | <b>11.2</b> | <b>Total for all 10</b> | <b>34 438</b> | <b>93.1</b>  | <b>13 009</b> | <b>12.8</b> |
| <b>of which computer equipment – SITC 752</b>       |               |              |               |             |                         |               |              |               |             |
| <b>Extra-EUR15</b>                                  | <b>7 809</b>  | <b>100.0</b> | <b>3 031</b>  | <b>25.1</b> | <b>Extra-EUR15</b>      | <b>20 604</b> | <b>100.0</b> | <b>7 923</b>  | <b>17.1</b> |
| USA   | 1 939         | 24.8         | 806           | 31.3        | USA                     | 5 743         | 27.9         | 1 981         | -0.0        |
| Switzerland   | 1 030         | 13.2         | 398           | 15.9        | Japan                   | 3 492         | 16.9         | 1 439         | 17.3        |
| Japan   | 797           | 10.2         | 323           | 30.2        | Singapore               | 3 196         | 15.5         | 1 380         | 43.9        |
| Norway  | 421           | 5.4          | 184           | 65.4        | Taiwan                  | 2 723         | 13.2         | 926           | 5.1         |
| Singapore   | 393           | 5.0          | 175           | 63.4        | Malaysia                | 1 125         | 5.5          | 423           | 13.9        |
| Russia  | 307           | 3.9          | 123           | 16.1        | China                   | 835           | 4.1          | 419           | 79.0        |
| Poland  | 211           | 2.7          | 84            | 35.1        | South Korea             | 852           | 4.1          | 367           | 26.0        |
| Turkey  | 186           | 2.4          | 67            | 38.3        | Thailand                | 916           | 4.4          | 311           | 6.8         |
| Israel  | 151           | 1.9          | 63            | 43.5        | Philippines             | 303           | 1.5          | 181           | 136.7       |
| South Africa  | 207           | 2.6          | 61            | -13.6       | Hungary                 | 134           | 0.7          | 90            | 291.8       |
| <b>Total for all 10</b>                             | <b>5 642</b>  | <b>72.2</b>  | <b>2 284</b>  | <b>30.2</b> | <b>Total for all 10</b> | <b>19 320</b> | <b>93.8</b>  | <b>7 518</b>  | <b>18.6</b> |
| <b>Electrical machinery – SITC 77</b>               |               |              |               |             |                         |               |              |               |             |
| <b>Extra-EUR15</b>                                  | <b>42 417</b> | <b>100.0</b> | <b>14 908</b> | <b>9.8</b>  | <b>Extra-EUR15</b>      | <b>40 777</b> | <b>100.0</b> | <b>14 501</b> | <b>5.8</b>  |
| USA   | 7 536         | 17.8         | 2 636         | 4.1         | USA                     | 10 102        | 24.8         | 3 519         | -0.4        |
| Switzerland   | 2 225         | 5.2          | 724           | -3.9        | Japan                   | 7 460         | 18.3         | 2 667         | -1.0        |
| Singapore   | 1 958         | 4.6          | 655           | -1.1        | China                   | 2 226         | 5.5          | 875           | 33.9        |
| Hong Kong   | 1 486         | 3.5          | 637           | 44.1        | Switzerland             | 2 658         | 6.5          | 860           | -4.9        |
| Malaysia  | 1 753         | 4.1          | 622           | 20.3        | Malaysia                | 2 205         | 5.4          | 697           | -9.2        |
| Czech Republic                                      | 1 462         | 3.4          | 547           | 16.5        | Singapore               | 1 726         | 4.2          | 671           | 26.5        |
| Japan   | 1 605         | 3.8          | 537           | -0.3        | Taiwan                  | 1 695         | 4.2          | 641           | 19.8        |
| Poland  | 1 223         | 2.9          | 463           | 29.4        | South Korea             | 1 630         | 4.0          | 599           | -8.1        |
| Hungary   | 1 102         | 2.6          | 440           | 43.4        | Hungary                 | 1 118         | 2.7          | 442           | 35.0        |
| Russia  | 1 189         | 2.8          | 428           | 15.8        | Czech Republic          | 788           | 1.9          | 316           | 24.0        |
| <b>Total for all 10</b>                             | <b>21 538</b> | <b>50.8</b>  | <b>7 689</b>  | <b>10.7</b> | <b>Total for all 10</b> | <b>31 608</b> | <b>77.5</b>  | <b>11 286</b> | <b>4.0</b>  |
| <b>of which valves, transistors etc. – SITC 776</b> |               |              |               |             |                         |               |              |               |             |
| <b>Extra-EUR15</b>                                  | <b>10 268</b> | <b>100.0</b> | <b>3 738</b>  | <b>7.5</b>  | <b>Extra-EUR15</b>      | <b>16 315</b> | <b>100.0</b> | <b>5 488</b>  | <b>-3.9</b> |
| USA   | 2 461         | 24.0         | 771           | -18.2       | USA                     | 4 293         | 26.3         | 1 388         | -11.0       |
| Malaysia  | 1 260         | 12.3         | 463           | 23.1        | Japan                   | 3 039         | 18.6         | 1 025         | -11.7       |
| Singapore   | 1 158         | 11.3         | 379           | -6.1        | Malaysia                | 1 793         | 11.0         | 546           | -14.9       |
| Taiwan  | 568           | 5.5          | 247           | 29.9        | Singapore               | 1 277         | 7.8          | 529           | 41.1        |
| Hong Kong   | 489           | 4.8          | 240           | 53.7        | South Korea             | 1 084         | 6.6          | 391           | -19.0       |
| South Korea   | 546           | 5.3          | 205           | 35.0        | Philippines             | 753           | 4.6          | 215           | -12.2       |
| Philippines   | 437           | 4.3          | 154           | 5.9         | Taiwan                  | 610           | 3.7          | 213           | 8.9         |
| Malta   | 366           | 3.6          | 114           | -13.1       | Canada                  | 398           | 2.4          | 123           | 0.8         |
| Japan   | 357           | 3.5          | 101           | -12.1       | Hong Kong               | 252           | 1.5          | 86            | -3.4        |
| Thailand  | 177           | 1.7          | 85            | 45.3        | Morocco                 | 217           | 1.3          | 80            | 6.0         |
| <b>Total for all 10</b>                             | <b>7 818</b>  | <b>76.1</b>  | <b>2 758</b>  | <b>3.3</b>  | <b>Total for all 10</b> | <b>13 716</b> | <b>84.1</b>  | <b>4 596</b>  | <b>-7.1</b> |

## TRANSPORT EQUIPMENT

## EXPORTS

## IMPORTS

Value (Mio ECU), share and variation (%)

| Partner  | 1996          |              | Jan–Apr 1997  |              | Partner                 | 1996          |              | Jan–Apr 1997 |              |
|--|---------------|--------------|---------------|--------------|-------------------------|---------------|--------------|--------------|--------------|
|  | Value         | %            | Value         | 97/96        |                         | Value         | %            | Value        | 97/96        |
| <b>Road vehicles – SITC 78</b>                 |               |              |               |              |                         |               |              |              |              |
| <b>Extra–EUR15</b>                             | <b>56 802</b> | <b>100.0</b> | <b>20 396</b> | <b>12.6</b>  | <b>Extra–EUR15</b>      | <b>24 135</b> | <b>100.0</b> | <b>9 555</b> | <b>12.0</b>  |
| USA  | 12 538        | 22.1         | 5 284         | 32.0         | Japan                   | 11 669        | 48.3         | 4 545        | 4.2          |
| Japan  | 6 570         | 11.6         | 2 085         | -6.3         | USA                     | 3 543         | 14.7         | 1 431        | 22.6         |
| Switzerland                                    | 4 259         | 7.5          | 1 376         | -11.5        | South Korea             | 1 474         | 6.1          | 654          | 54.1         |
| Poland   | 2 459         | 4.3          | 1 030         | 27.3         | Poland                  | 1 013         | 4.2          | 444          | 32.5         |
| Norway   | 2 070         | 3.6          | 775           | 19.8         | Czech Republic          | 911           | 3.8          | 416          | 43.2         |
| Turkey   | 1 832         | 3.2          | 691           | 51.9         | Taiwan                  | 689           | 2.9          | 280          | 3.4          |
| Czech Republic                                 | 1 472         | 2.6          | 524           | 21.1         | Slovenia                | 657           | 2.7          | 234          | 3.9          |
| Brazil   | 1 320         | 2.3          | 515           | 48.1         | Slovakia                | 465           | 1.9          | 230          | 36.0         |
| Argentina                                      | 1 065         | 1.9          | 483           | 89.3         | Hungary                 | 506           | 2.1          | 216          | 27.7         |
| Australia                                      | 1 133         | 2.0          | 421           | 29.6         | Switzerland             | 496           | 2.1          | 166          | 0.9          |
| <b>Total for all 10</b>                        | <b>34 718</b> | <b>61.1</b>  | <b>13 184</b> | <b>19.3</b>  | <b>Total for all 10</b> | <b>21 423</b> | <b>88.8</b>  | <b>8 614</b> | <b>13.7</b>  |
| <b>of which passenger cars etc. – SITC 781</b> |               |              |               |              |                         |               |              |              |              |
| <b>Extra–EUR15</b>                             | <b>33 934</b> | <b>100.0</b> | <b>12 140</b> | <b>11.4</b>  | <b>Extra–EUR15</b>      | <b>12 853</b> | <b>100.0</b> | <b>5 046</b> | <b>11.9</b>  |
| USA  | 9 147         | 27.0         | 3 982         | 39.1         | Japan                   | 7 185         | 55.9         | 2 783        | 6.2          |
| Japan  | 5 802         | 17.1         | 1 825         | -8.9         | USA                     | 1 377         | 10.7         | 599          | 39.2         |
| Switzerland                                    | 3 078         | 9.1          | 978           | -14.0        | South Korea             | 1 279         | 10.0         | 570          | 51.8         |
| Norway   | 1 324         | 3.9          | 506           | 26.6         | Poland                  | 607           | 4.7          | 227          | 1.2          |
| Poland   | 1 129         | 3.3          | 432           | -1.5         | Czech Republic          | 466           | 3.6          | 209          | 37.8         |
| Turkey   | 747           | 2.2          | 329           | 90.7         | Slovenia                | 534           | 4.2          | 186          | 5.4          |
| Taiwan   | 755           | 2.2          | 311           | 20.1         | Slovakia                | 272           | 2.1          | 159          | 55.0         |
| Australia                                      | 755           | 2.2          | 287           | 34.3         | Hungary                 | 224           | 1.7          | 85           | 15.9         |
| Canada   | 474           | 1.4          | 226           | 34.7         | India                   | 91            | 0.7          | 41           | 42.7         |
| Czech Republic                                 | 668           | 2.0          | 210           | 17.4         | Malaysia                | 97            | 0.8          | 33           | 8.2          |
| <b>Total for all 10</b>                        | <b>23 878</b> | <b>70.4</b>  | <b>9 086</b>  | <b>16.0</b>  | <b>Total for all 10</b> | <b>12 131</b> | <b>94.4</b>  | <b>4 892</b> | <b>16.1</b>  |
| <b>Aircraft, spacecraft etc. – SITC 792</b>    |               |              |               |              |                         |               |              |              |              |
| <b>Extra–EUR15 (*)</b>                         | <b>21 294</b> | <b>100.0</b> | <b>7 509</b>  | <b>15.5</b>  | <b>Extra–EUR15 (*)</b>  | <b>14 567</b> | <b>100.0</b> | <b>7 638</b> | <b>48.3</b>  |
| USA  | 4 270         | 20.1         | 1 316         | -5.4         | USA                     | 5 961         | 40.9         | 2 991        | 42.8         |
| Switzerland                                    | 1 383         | 6.5          | 485           | 17.6         | Bermuda                 | 576           | 4.0          | 237          | 9.7          |
| Canada   | 447           | 2.1          | 419           | 298.8        | Switzerland             | 455           | 3.1          | 216          | 51.2         |
| Indonesia                                      | 218           | 1.0          | 411           | ↗            | Kazakhstan              | 89            | 0.6          | 209          | ↗            |
| Bermuda  | 645           | 3.0          | 236           | -11.4        | Canada                  | 616           | 4.2          | 206          | 13.8         |
| Hong Kong                                      | 841           | 3.9          | 217           | 29.6         | Gabon                   | 510           | 3.5          | 160          | 44.2         |
| Kazakhstan                                     | 89            | 0.4          | 210           | ↗            | Turkey                  | 541           | 3.7          | 141          | 190.1        |
| Singapore                                      | 579           | 2.7          | 208           | 7.6          | Cayman Islands          | 233           | 1.6          | 85           | 149.9        |
| China  | 481           | 2.3          | 157           | -4.8         | Qatar                   | 89            | 0.6          | 81           | 127.1        |
| Yemen  | 25            | 0.1          | 136           | 461.2        | United Arab Emirates    | 50            | 0.3          | 76           | 103.4        |
| <b>Total for all 10</b>                        | <b>8 978</b>  | <b>42.2</b>  | <b>3 794</b>  | <b>37.6</b>  | <b>Total for all 10</b> | <b>9 120</b>  | <b>62.6</b>  | <b>4 401</b> | <b>50.8</b>  |
| <b>Ships, boats etc. – SITC 793</b>            |               |              |               |              |                         |               |              |              |              |
| <b>Extra–EUR15</b>                             | <b>6 921</b>  | <b>100.0</b> | <b>1 917</b>  | <b>-14.8</b> | <b>Extra–EUR15</b>      | <b>2 943</b>  | <b>100.0</b> | <b>718</b>   | <b>-30.4</b> |
| Norway   | 121           | 1.8          | 315           | 735.9        | Cayman Islands          | 194           | 6.6          | 119          | 104.4        |
| Liberia  | 386           | 5.6          | 311           | 5.4          | South Korea             | 489           | 16.6         | 119          | -36.5        |
| United Arab Emirates                           | 332           | 4.8          | 191           | 22.5         | USA                     | 253           | 8.6          | 103          | 33.2         |
| Cayman Islands                                 | 203           | 2.9          | 149           | 722.8        | Norway                  | 240           | 8.1          | 56           | 24.5         |
| Israel   | 165           | 2.4          | 105           | ↗            | St Vincent              | 9             | 0.3          | 39           | ↗            |
| USA  | 1 224         | 17.7         | 90            | -63.5        | Bermuda                 | 319           | 10.8         | 37           | -49.7        |
| Bermuda  | 358           | 5.2          | 88            | 334.3        | Japan                   | 233           | 7.9          | 32           | -70.1        |
| British Virgin Islands                         | 138           | 2.0          | 77            | 45.3         | Saudi Arabia            | 17            | 0.6          | 23           | 93.8         |
| Panama   | 660           | 9.5          | 59            | -37.7        | British Virgin Islands  | 44            | 1.5          | 23           | 14.6         |
| Malta  | 94            | 1.4          | 42            | 165.0        | Panama                  | 172           | 5.9          | 21           | -73.7        |
| <b>Total for all 10</b>                        | <b>3 679</b>  | <b>53.2</b>  | <b>1 428</b>  | <b>51.9</b>  | <b>Total for all 10</b> | <b>1 971</b>  | <b>67.0</b>  | <b>572</b>   | <b>-13.9</b> |

(\*) For the period Jan–Apr 1997 the confidential trade exceeded 10% of the total extra–EUR15 trade.

**OTHER MANUFACTURED GOODS**
**EXPORTS**
**IMPORTS**
*Value (Mio ECU), share and variation (%)*

| Partner   | 1996          |              | Jan-Apr 1997 |             | Partner                 | 1996          |              | Jan-Apr 1997  |              |
|---|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|---------------|--------------|
|   | Value         | %            | Value        | 97/96       |                         | Value         | %            | Value         | 97/96        |
| <b>Non-metallic mineral manufactures – SITC 66</b>          |               |              |              |             |                         |               |              |               |              |
| <b>Extra-EUR15</b>  | <b>21 776</b> | <b>100.0</b> | <b>7 939</b> | <b>14.9</b> | <b>Extra-EUR15</b>      | <b>14 935</b> | <b>100.0</b> | <b>5 657</b>  | <b>12.0</b>  |
| USA   | 4 094         | 18.8         | 1 490        | 21.5        | Switzerland             | 3 358         | 22.5         | 1 489         | 10.3         |
| India   | 2 329         | 10.7         | 1 206        | 44.9        | USA                     | 1 403         | 9.4          | 543           | 16.4         |
| Israel  | 2 588         | 11.9         | 979          | 28.4        | Israel                  | 1 042         | 7.0          | 395           | 14.0         |
| Switzerland   | 2 049         | 9.4          | 713          | -12.9       | India                   | 797           | 5.3          | 306           | 0.8          |
| Hong Kong   | 1 041         | 4.8          | 412          | 34.1        | China                   | 437           | 2.9          | 182           | 33.0         |
| Japan   | 1 144         | 5.3          | 330          | -14.5       | South Africa            | 444           | 3.0          | 172           | -7.1         |
| Poland  | 435           | 2.0          | 174          | 53.7        | Japan                   | 542           | 3.6          | 171           | -8.2         |
| Thailand  | 500           | 2.3          | 138          | -18.4       | Czech Republic          | 507           | 3.4          | 161           | 13.0         |
| Singapore   | 401           | 1.8          | 136          | 10.0        | Russia                  | 626           | 4.2          | 154           | -11.0        |
| Australia   | 315           | 1.4          | 112          | 13.5        | Zaire                   | 526           | 3.5          | 147           | -15.6        |
| <b>Total for all 10</b>                                     | <b>14 897</b> | <b>68.4</b>  | <b>5 690</b> | <b>17.6</b> | <b>Total for all 10</b> | <b>9 682</b>  | <b>64.8</b>  | <b>3 721</b>  | <b>7.4</b>   |
| <b>Iron and steel – SITC 67</b>                             |               |              |              |             |                         |               |              |               |              |
| <b>Extra-EUR15</b>  | <b>17 703</b> | <b>100.0</b> | <b>5 773</b> | <b>2.2</b>  | <b>Extra-EUR15</b>      | <b>8 404</b>  | <b>100.0</b> | <b>2 898</b>  | <b>-11.3</b> |
| USA   | 3 555         | 20.1         | 1 138        | 10.3        | Norway                  | 767           | 9.1          | 257           | -4.8         |
| Switzerland   | 1 192         | 6.7          | 408          | -3.6        | Russia                  | 799           | 9.5          | 253           | -19.3        |
| Norway  | 970           | 5.5          | 376          | 31.3        | Switzerland             | 580           | 6.9          | 207           | 1.8          |
| Turkey  | 700           | 4.0          | 242          | 12.6        | South Africa            | 530           | 6.3          | 184           | -25.2        |
| Taiwan  | 463           | 2.6          | 174          | 27.6        | USA                     | 554           | 6.6          | 181           | -23.8        |
| Canada  | 525           | 3.0          | 160          | 13.9        | Poland                  | 436           | 5.2          | 172           | 11.1         |
| Poland  | 463           | 2.6          | 157          | 9.6         | Czech Republic          | 511           | 6.1          | 156           | -9.8         |
| Iran  | 379           | 2.1          | 143          | 42.9        | Slovakia                | 347           | 4.1          | 129           | 12.3         |
| India   | 582           | 3.3          | 140          | -27.7       | Brazil                  | 412           | 4.9          | 121           | -36.0        |
| Czech Republic  | 398           | 2.2          | 138          | 3.0         | Romania                 | 331           | 3.9          | 116           | -1.5         |
| <b>Total for all 10</b>                                     | <b>9 226</b>  | <b>52.1</b>  | <b>3 077</b> | <b>9.7</b>  | <b>Total for all 10</b> | <b>5 268</b>  | <b>62.7</b>  | <b>1 777</b>  | <b>-12.1</b> |
| <b>Textile yarn, fabrics and related products – SITC 65</b> |               |              |              |             |                         |               |              |               |              |
| <b>Extra-EUR15</b>  | <b>17 730</b> | <b>100.0</b> | <b>5 991</b> | <b>10.8</b> | <b>Extra-EUR15</b>      | <b>12 965</b> | <b>100.0</b> | <b>4 868</b>  | <b>10.2</b>  |
| USA   | 1 785         | 10.1         | 623          | 18.8        | India                   | 1 479         | 11.4         | 542           | 13.0         |
| Poland  | 1 523         | 8.6          | 502          | 11.2        | Turkey                  | 1 101         | 8.5          | 435           | 20.0         |
| Switzerland   | 1 087         | 6.1          | 363          | -5.6        | USA                     | 1 137         | 8.8          | 422           | 5.9          |
| Tunisia   | 991           | 5.6          | 338          | 11.2        | China                   | 1 044         | 8.1          | 422           | 9.3          |
| Morocco   | 865           | 4.9          | 299          | 17.5        | Switzerland             | 1 197         | 9.2          | 388           | -7.2         |
| Japan   | 940           | 5.3          | 274          | -7.1        | Pakistan                | 827           | 6.4          | 282           | 9.0          |
| Turkey  | 775           | 4.4          | 272          | 23.3        | Indonesia               | 576           | 4.4          | 212           | 7.8          |
| Hong Kong   | 738           | 4.2          | 254          | 20.9        | South Korea             | 407           | 3.1          | 210           | 65.7         |
| Romania   | 699           | 3.9          | 238          | 28.0        | Japan                   | 492           | 3.8          | 176           | 2.7          |
| Hungary   | 625           | 3.5          | 216          | 15.0        | Taiwan                  | 335           | 2.6          | 146           | 38.8         |
| <b>Total for all 10</b>                                     | <b>10 029</b> | <b>56.6</b>  | <b>3 378</b> | <b>11.9</b> | <b>Total for all 10</b> | <b>8 594</b>  | <b>66.3</b>  | <b>3 236</b>  | <b>11.4</b>  |
| <b>Clothing and clothing accessories – SITC 84</b>          |               |              |              |             |                         |               |              |               |              |
| <b>Extra-EUR15</b>  | <b>12 877</b> | <b>100.0</b> | <b>4 536</b> | <b>6.2</b>  | <b>Extra-EUR15</b>      | <b>33 573</b> | <b>100.0</b> | <b>12 158</b> | <b>11.2</b>  |
| Switzerland   | 1 953         | 15.2         | 724          | 3.0         | China                   | 5 008         | 14.9         | 1 766         | 11.7         |
| Japan   | 1 861         | 14.5         | 623          | -5.4        | Turkey                  | 3 655         | 10.9         | 1 401         | 18.6         |
| USA   | 1 736         | 13.5         | 602          | 21.1        | Hong Kong               | 2 540         | 7.6          | 840           | 0.0          |
| Hong Kong   | 693           | 5.4          | 254          | 1.0         | India                   | 1 951         | 5.8          | 800           | -1.5         |
| Norway  | 601           | 4.7          | 229          | 9.2         | Tunisia                 | 1 895         | 5.6          | 677           | 3.6          |
| Russia  | 513           | 4.0          | 183          | 31.0        | Morocco                 | 1 690         | 5.0          | 614           | 10.0         |
| Tunisia   | 342           | 2.7          | 131          | 20.9        | Poland                  | 1 634         | 4.9          | 552           | 0.9          |
| South Korea   | 401           | 3.1          | 129          | 11.5        | Bangladesh              | 1 135         | 3.4          | 437           | 21.9         |
| Poland  | 337           | 2.6          | 125          | 30.5        | Romania                 | 1 163         | 3.5          | 424           | 26.1         |
| Hungary   | 290           | 2.3          | 107          | 15.8        | Indonesia               | 1 009         | 3.0          | 381           | 26.3         |
| <b>Total for all 10</b>                                     | <b>8 728</b>  | <b>67.8</b>  | <b>3 106</b> | <b>8.2</b>  | <b>Total for all 10</b> | <b>21 680</b> | <b>64.6</b>  | <b>7 893</b>  | <b>10.1</b>  |



## Member States and EU trade



*Value (Mio ECU)*

| Period                     | Reporter |       |        |         |         |         |        |        |         |         |        |        |        |         |
|----------------------------|----------|-------|--------|---------|---------|---------|--------|--------|---------|---------|--------|--------|--------|---------|
|                            | B/L      | DK    | D      | EL      | E       | F       | IRL    | I      | NL      | A       | P      | FIN    | S      | UK      |
| <b>INTRA-EU + EXTRA-EU</b> |          |       |        |         |         |         |        |        |         |         |        |        |        |         |
| 1992                       | -1 038   | 4 368 | 16 558 | -10 805 | -21 745 | -6 373  | 4 988  | -7 738 | 3 251   | -7 523  | -9 347 | 1 600  | 5 090  | -27 002 |
| 1993                       | 4 288    | 5 573 | 32 011 | -11 589 | -11 035 | 4 012   | 6 675  | 18 048 | 11 934  | -7 189  | -7 501 | 4 523  | 6 523  | -25 042 |
| 1994                       | 10 615   | 4 928 | 38 290 | -10 175 | -10 228 | 4 533   | 7 049  | 18 660 | 8 868   | -8 665  | -7 626 | 5 409  | 8 062  | -24 378 |
| 1995                       | 9 928    | 4 022 | 45 349 | -11 349 | -11 450 | 9 000   | 9 453  | 21 235 | 13 715  | -6 498  | -7 513 | 8 425  | 11 777 | -23 530 |
| 1996                       | 8 085    | 4 578 | 51 623 | -12 375 | -8 914  | 9 277   | 10 470 | 34 690 | 10 137  | -8 099  | -8 120 | 7 640  | 14 165 | -24 011 |
| 1996 Aug                   | -119     | 466   | 4 372  | -765    | -632    | 313     | 551    | 3 480  | 861     | -633    | -503   | 629    | 920    | -1 620  |
| Sep                        | 1 180    | 495   | 4 459  | -1 068  | -1 135  | 440     | 1 054  | 1 427  | 1 082   | -841    | -726   | 554    | 1 031  | -1 829  |
| Oct                        | 1 137    | 304   | 5 719  | -1 425  | -247    | 2 207   | 832    | 3 978  | 492     | -671    | -744   | 638    | 1 171  | -1 233  |
| Nov                        | 1 115    | 498   | 5 332  | -1 025  | -174    | 146     | 940    | 2 991  | 940     | -300    | -973   | 1 084  | 1 287  | -1 261  |
| Dec                        | 6        | 318   | 3 992  | -1 137  | -375    | 1 007   | 928    | 2 148  | 1 137   | -1 154  | -864   | 291    | 836    | -1 020  |
| 1997 Jan                   | 764      | 49    | 2 677  | -866    | -561    | 282     | 929    | 858    | 1 741   | -664    | -676   | 688    | 1 130  | -1 221  |
| Feb                        | 588      | 266   | 4 725  | -1 161  | -1 165  | 707     | 731    | 1 939  | 1 382   | -448    | -637   | 533    | 1 206  | -1 457  |
| Mar                        | 799      | 364   | 5 130  | -933    | -597    | 1 457   | 1 103  | 2 221  | 1 930   | -531    | -801   | 631    | 1 088  | -2 031  |
| Apr                        | 889      | 227   | 5 311  | -1 021  | -1 234  | 1 441   | 748    | 2 103  | 1 417   | -549    | -863   | 775    | 1 359  | -2 214  |
| May                        | 450      | 309   | 4 907  | :       | -920    | 1 211   | 908    | 2 452  | 986     | -431    | -723   | 787    | 1 264  | -1 690  |
| Jun                        | 842      | 291   | 6 676  | :       | -1 017  | 1 761   | 1 438  | 2 135  | :       | -342    | -640   | 516    | 1 400  | -3 052  |
| Jul                        | 1 203    | :     | :      | :       | :       | 2 261   | :      | :      | :       | :       | :      | :      | :      | -2 927  |
| Aug                        | :        | :     | :      | :       | :       | :       | :      | :      | :       | :       | :      | :      | :      | :       |
| <b>INTRA-EU</b>            |          |       |        |         |         |         |        |        |         |         |        |        |        |         |
| 1992                       | 4 025    | 2 503 | 13 657 | -7 009  | -11 041 | -11 070 | 4 312  | -6 979 | 23 272  | -6 053  | -6 480 | 2 622  | 2 947  | -8 994  |
| 1993                       | 6 656    | 3 086 | 17 278 | -7 596  | -7 563  | -4 134  | 5 780  | 7 249  | 23 721  | -6 396  | -4 876 | 2 946  | 2 492  | -8 578  |
| 1994                       | 10 466   | 2 194 | 18 209 | -7 760  | -6 641  | -4 402  | 6 793  | 6 265  | 27 960  | -7 271  | -4 623 | 3 813  | 3 289  | -8 091  |
| 1995                       | 12 935   | 1 240 | 18 604 | -8 799  | -7 996  | -6 438  | 9 296  | 6 538  | 34 672  | -9 403  | -4 484 | 3 140  | 2 503  | -6 644  |
| 1996                       | 11 208   | 1 881 | 18 996 | -8 716  | -6 934  | -6 986  | 8 535  | 9 987  | 37 311  | -10 724 | -5 327 | 1 500  | 2 054  | -6 780  |
| 1996 Aug                   | 366      | 340   | 1 614  | -627    | -392    | -845    | 343    | 546    | 2 985   | -976    | -354   | 172    | 155    | -497    |
| Sep                        | 1 308    | 281   | 2 087  | -880    | -860    | -451    | 810    | 649    | 3 242   | -866    | -526   | 89     | 39     | -48     |
| Oct                        | 1 366    | 143   | 1 700  | -996    | -614    | -75     | 612    | 883    | 3 185   | -988    | -560   | 150    | 49     | -409    |
| Nov                        | 1 199    | 278   | 1 544  | -743    | -331    | -604    | 750    | 545    | 3 453   | -895    | -739   | 99     | 21     | -324    |
| Dec                        | 90       | 141   | 804    | -829    | -669    | -1 035  | 798    | -157   | 3 371   | -873    | -643   | -83    | -231   | -332    |
| 1997 Jan                   | 1 121    | 114   | 1 909  | -604    | 80      | 231     | 705    | 610    | 4 025   | -624    | -351   | 298    | 314    | -331    |
| Feb                        | 588      | 156   | 2 076  | -807    | -546    | -206    | 444    | 327    | 3 258   | -793    | -383   | 106    | 96     | -194    |
| Mar                        | 920      | 59    | 2 042  | -747    | -442    | 122     | 984    | 476    | 3 894   | -849    | -520   | 60     | -80    | -69     |
| Apr                        | 1 135    | 40    | 2 305  | -757    | -456    | 287     | 703    | 233    | 3 756   | -1 026  | -519   | 289    | 80     | -915    |
| May                        | 713      | 87    | 1 567  | -802    | -338    | -240    | 758    | 99     | 3 508   | -796    | -454   | 211    | 128    | -278    |
| Jun                        | 1 148    | 67    | 2 658  | -738    | -610    | -7      | 1 103  | 117    | 3 485   | -748    | -407   | 74     | 232    | -1 501  |
| Jul                        | 1 307    | :     | :      | :       | :       | 299     | :      | :      | :       | :       | :      | :      | :      | -2 570  |
| Aug                        | :        | :     | :      | :       | :       | :       | :      | :      | :       | :       | :      | :      | :      | :       |
| <b>EXTRA-EU</b>            |          |       |        |         |         |         |        |        |         |         |        |        |        |         |
| 1992                       | -5 062   | 1 865 | 2 900  | -3 796  | -10 703 | 4 696   | 676    | -759   | -20 021 | -1 470  | -2 867 | -1 022 | 2 142  | -18 008 |
| 1993                       | -2 368   | 2 486 | 14 733 | -3 993  | -3 472  | 8 146   | 895    | 10 799 | -11 788 | -792    | -2 625 | 1 577  | 4 031  | -16 464 |
| 1994                       | 149      | 2 733 | 20 081 | -2 415  | -3 587  | 8 936   | 256    | 12 395 | -19 092 | -1 394  | -3 003 | 1 596  | 4 773  | -16 287 |
| 1995                       | -3 006   | 2 783 | 26 745 | -2 550  | -3 454  | 15 438  | 158    | 14 697 | -20 957 | 2 905   | -3 029 | 5 285  | 9 274  | -16 886 |
| 1996                       | -3 123   | 2 697 | 32 627 | -3 660  | -1 980  | 16 263  | 1 935  | 24 703 | -27 175 | 2 625   | -2 792 | 6 140  | 12 111 | -17 232 |
| 1996 Aug                   | -485     | 126   | 2 758  | -138    | -240    | 1 157   | 208    | 2 934  | -2 124  | 343     | -149   | 458    | 765    | -1 123  |
| Sep                        | -128     | 214   | 2 372  | -187    | -275    | 890     | 245    | 778    | -2 160  | 25      | -200   | 465    | 992    | -1 781  |
| Oct                        | -229     | 161   | 4 019  | -429    | 367     | 2 282   | 221    | 3 095  | -2 694  | 317     | -184   | 487    | 1 122  | -824    |
| Nov                        | -84      | 220   | 3 789  | -282    | 157     | 750     | 191    | 2 446  | -2 512  | 596     | -234   | 985    | 1 266  | -936    |
| Dec                        | -84      | 177   | 3 187  | -308    | 294     | 2 042   | 130    | 2 304  | -2 234  | -281    | -221   | 375    | 1 067  | -688    |
| 1997 Jan                   | -356     | -65   | 768    | -262    | -640    | 50      | 223    | 249    | -2 284  | -40     | -325   | 390    | 815    | -890    |
| Feb                        | 0        | 110   | 2 649  | -355    | -619    | 913     | 287    | 1 612  | -1 876  | 344     | -254   | 427    | 1 110  | -1 263  |
| Mar                        | -121     | 305   | 3 088  | -185    | -155    | 1 335   | 119    | 1 745  | -1 964  | 317     | -281   | 572    | 1 168  | -1 963  |
| Apr                        | -246     | 187   | 3 007  | -264    | -777    | 1 154   | 45     | 1 871  | -2 339  | 477     | -344   | 486    | 1 279  | -1 300  |
| May                        | -264     | 222   | 3 340  | :       | -582    | 1 451   | 150    | 2 353  | -2 522  | 364     | -269   | 576    | 1 136  | -1 413  |
| Jun                        | -306     | 224   | 4 018  | :       | -407    | 1 768   | 334    | 2 018  | :       | 406     | -233   | 442    | 1 168  | -1 552  |
| Jul                        | -104     | 257   | :      | :       | -419    | 1 962   | 444    | 3 331  | :       | :       | -262   | 823    | :      | -357    |
| Aug                        | -413     | :     | :      | :       | :       | :       | 410    | :      | :       | :       | :      | 505    | :      | -1 136  |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden

Value (Mio ECU) and variation (%)

| Period                  | Reporter  |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
|-------------------------|-----------|---------|--------|---------|--------|--------|---------|--------|---------|---------|--------|--------|--------|--------|---------|
|                         | EU        | B/L     | DK     | D       | EL     | E      | F       | IRL    | I       | NL      | A      | P      | FIN    | S      | UK      |
| <b>DISPATCHES</b>       |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| % 1996                  | 100.0     | 10.0    | 2.6    | 22.1    | 0.4    | 5.1    | 14.1    | 2.5    | 10.3    | 12.2    | 2.8    | 1.4    | 1.7    | 3.6    | 11.1    |
| <b>Value</b>            |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1993                    | 797 776   | 81 804  | 20 963 | 189 958 | 4 247  | 35 498 | 113 609 | 17 909 | 82 566  | 93 052  | 22 427 | 10 529 | 11 840 | 25 201 | 88 174  |
| 1994                    | 899 580   | 90 525  | 23 004 | 208 169 | 4 516  | 42 970 | 130 142 | 20 994 | 92 528  | 105 838 | 24 543 | 12 092 | 14 575 | 30 461 | 99 224  |
| 1995                    | 1 016 813 | 101 998 | 25 200 | 232 722 | 5 080  | 49 065 | 145 033 | 25 274 | 102 384 | 124 167 | 29 036 | 13 952 | 17 787 | 36 629 | 108 487 |
| 1996                    | 1 059 195 | 106 404 | 27 036 | 234 551 | 4 615  | 53 987 | 149 665 | 26 877 | 109 238 | 129 287 | 29 405 | 15 018 | 17 651 | 38 108 | 117 353 |
| 1997 Jan-Jun            | 565 386   | 56 373  | 14 063 | 122 816 | 2 152  | 30 469 | 81 177  | 15 013 | 55 674  | 69 808  | 15 343 | 7 907  | 9 467  | 19 529 | 65 593  |
| 1996 Jul                | 87 285    | 8 287   | 1 931  | 19 964  | 424    | 4 379  | 12 645  | 2 046  | 10 689  | 10 189  | 2 529  | 1 460  | 1 238  | 2 375  | 9 127   |
| Aug                     | 69 512    | 7 122   | 2 259  | 16 864  | 304    | 2 575  | 8 732   | 1 688  | 5 403   | 9 628   | 1 990  | 802    | 1 379  | 2 863  | 7 902   |
| Sep                     | 90 411    | 9 709   | 2 465  | 18 629  | 374    | 4 400  | 13 096  | 2 334  | 9 566   | 11 119  | 2 671  | 1 243  | 1 464  | 3 299  | 10 041  |
| Oct                     | 98 573    | 9 983   | 2 561  | 21 777  | 388    | 5 166  | 14 299  | 2 337  | 10 007  | 11 643  | 2 758  | 1 425  | 1 707  | 3 564  | 10 958  |
| Nov                     | 91 320    | 8 733   | 2 442  | 20 165  | 389    | 4 993  | 12 356  | 2 423  | 9 135   | 11 381  | 2 432  | 1 227  | 1 576  | 3 406  | 10 662  |
| Dec                     | 87 353    | 8 109   | 2 288  | 19 594  | 354    | 4 460  | 12 122  | 2 420  | 9 585   | 11 068  | 2 168  | 1 012  | 1 336  | 2 835  | 10 004  |
| 1997 Jan                | 89 378    | 8 905   | 2 373  | 18 885  | 375    | 4 747  | 12 877  | 2 340  | 8 046   | 11 613  | 2 540  | 1 349  | 1 528  | 3 200  | 10 598  |
| Feb                     | 90 736    | 9 039   | 2 283  | 20 229  | 327    | 4 521  | 13 129  | 2 235  | 8 743   | 11 010  | 2 543  | 1 279  | 1 503  | 3 200  | 10 695  |
| Mar                     | 96 118    | 9 675   | 2 229  | 20 644  | 352    | 5 029  | 13 951  | 2 811  | 9 323   | 12 093  | 2 564  | 1 334  | 1 504  | 3 114  | 11 495  |
| Apr                     | 98 089    | 9 805   | 2 465  | 20 215  | 360    | 5 610  | 14 539  | 2 492  | 9 735   | 11 974  | 2 872  | 1 353  | 1 859  | 3 537  | 11 273  |
| May                     | 92 629    | 8 868   | 2 322  | 20 637  | 395    | 5 263  | 12 798  | 2 390  | 9 722   | 11 438  | 2 274  | 1 271  | 1 610  | 3 123  | 10 517  |
| Jun                     | 98 437    | 10 080  | 2 391  | 22 206  | 344    | 5 300  | 13 883  | 2 745  | 10 105  | 11 680  | 2 549  | 1 320  | 1 464  | 3 354  | 11 015  |
| Jul                     | :         | 8 861   | :      | :       | :      | :      | 13 599  | :      | :       | :       | :      | :      | :      | :      | 11 037  |
| <b>Annual variation</b> |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1993                    | -4.4      | 2.4     | -1.3   | -9.7    | -18.5  | -2.1   | -9.6    | 6.5    | -2.5    | -1.4    | -3.8   | -7.9   | -4.8   | -6.7   | 2.9     |
| 1994                    | 12.8      | 10.7    | 9.7    | 9.6     | 6.3    | 21.0   | 14.6    | 17.2   | 12.1    | 13.7    | 9.4    | 14.8   | 23.1   | 20.9   | 12.5    |
| 1995                    | 13.0      | 12.7    | 9.6    | 11.8    | 12.5   | 14.2   | 11.4    | 20.4   | 10.7    | 17.3    | 18.3   | 15.4   | 22.0   | 20.2   | 9.3     |
| 1996                    | 4.2       | 4.3     | 7.3    | 0.8     | -9.2   | 10.0   | 3.2     | 6.3    | 6.7     | 4.1     | 1.3    | 7.6    | -0.8   | 4.0    | 8.2     |
| 1997 Jan-Jun            | 5.7       | 3.5     | 7.4    | 4.5     | -9.7   | 8.8    | 6.2     | 10.2   | 1.5     | 8.6     | 3.3    | 0.7    | 5.8    | -1.2   | 11.8    |
| 1997 Apr                | 11.4      | 8.0     | 21.1   | 0.4     | -5.3   | 21.3   | 12.3    | 15.0   | 12.4    | 17.8    | 14.3   | 9.4    | 27.6   | 6.8    | 20.3    |
| May                     | 4.6       | -0.6    | 1.8    | 8.4     | 2.8    | 6.9    | 5.1     | 8.7    | -0.3    | 8.3     | -7.4   | -9.0   | 4.3    | -6.1   | 9.1     |
| Jun                     | 10.9      | 9.4     | 7.4    | 16.6    | -3.7   | 18.5   | 12.4    | 16.6   | 5.4     | 6.1     | 7.4    | 4.6    | -13.0  | 2.4    | 15.4    |
| Jul                     | :         | 6.9     | :      | :       | :      | :      | 7.5     | :      | :       | :       | :      | :      | :      | :      | 20.9    |
| <b>ARRIVALS</b>         |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| % 1996                  | 100.0     | 9.4     | 2.5    | 21.3    | 1.3    | 6.0    | 15.5    | 1.8    | 9.8     | 9.1     | 4.0    | 2.0    | 1.6    | 3.6    | 12.3    |
| <b>Value</b>            |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1993                    | 767 710   | 75 148  | 17 877 | 172 679 | 11 843 | 43 061 | 117 743 | 12 129 | 75 317  | 69 330  | 28 823 | 15 406 | 8 894  | 22 709 | 96 752  |
| 1994                    | 859 380   | 80 060  | 20 809 | 189 960 | 12 276 | 49 611 | 134 545 | 14 202 | 86 263  | 77 878  | 31 814 | 16 716 | 10 761 | 27 172 | 107 315 |
| 1995                    | 971 651   | 89 063  | 23 961 | 214 119 | 13 879 | 57 061 | 151 471 | 15 978 | 95 845  | 89 495  | 38 439 | 18 436 | 14 647 | 34 125 | 115 132 |
| 1996                    | 1 013 189 | 95 196  | 25 155 | 215 555 | 13 331 | 60 921 | 156 651 | 18 342 | 99 251  | 91 976  | 40 129 | 20 346 | 16 150 | 36 053 | 124 133 |
| 1997 Jan-Jun            | 533 726   | 50 749  | 13 539 | 110 260 | 6 607  | 32 782 | 80 989  | 10 316 | 53 813  | 47 883  | 20 179 | 10 543 | 8 429  | 18 758 | 68 880  |
| 1996 Jul                | 83 397    | 6 995   | 1 839  | 18 460  | 1 152  | 5 090  | 13 168  | 1 503  | 7 808   | 7 449   | 3 488  | 1 728  | 1 161  | 2 271  | 11 286  |
| Aug                     | 66 683    | 6 756   | 1 919  | 15 250  | 931    | 2 967  | 9 577   | 1 345  | 4 858   | 6 643   | 2 965  | 1 157  | 1 208  | 2 708  | 8 399   |
| Sep                     | 85 537    | 8 401   | 2 184  | 16 543  | 1 254  | 5 260  | 13 547  | 1 525  | 8 918   | 7 876   | 3 537  | 1 769  | 1 375  | 3 260  | 10 089  |
| Oct                     | 94 127    | 8 617   | 2 418  | 20 076  | 1 384  | 5 780  | 14 375  | 1 725  | 9 125   | 8 457   | 3 746  | 1 985  | 1 556  | 3 515  | 11 367  |
| Nov                     | 87 067    | 7 534   | 2 163  | 18 622  | 1 131  | 5 324  | 12 960  | 1 674  | 8 590   | 7 928   | 3 327  | 1 966  | 1 476  | 3 385  | 10 987  |
| Dec                     | 87 002    | 8 019   | 2 147  | 18 789  | 1 183  | 5 128  | 13 157  | 1 622  | 9 741   | 7 697   | 3 042  | 1 655  | 1 419  | 3 066  | 10 336  |
| 1997 Jan                | 81 881    | 7 785   | 2 259  | 16 977  | 978    | 4 667  | 12 646  | 1 635  | 7 437   | 7 588   | 3 164  | 1 701  | 1 230  | 2 885  | 10 930  |
| Feb                     | 86 614    | 8 451   | 2 127  | 18 153  | 1 133  | 5 067  | 13 335  | 1 790  | 8 416   | 7 752   | 3 336  | 1 662  | 1 396  | 3 104  | 10 889  |
| Mar                     | 90 268    | 8 755   | 2 170  | 18 602  | 1 099  | 5 471  | 13 829  | 1 827  | 8 847   | 8 199   | 3 413  | 1 854  | 1 445  | 3 194  | 11 564  |
| Apr                     | 92 935    | 8 670   | 2 426  | 17 910  | 1 117  | 6 066  | 14 251  | 1 789  | 9 502   | 8 219   | 3 898  | 1 872  | 1 569  | 3 457  | 12 188  |
| May                     | 88 465    | 8 155   | 2 235  | 19 070  | 1 198  | 5 601  | 13 038  | 1 631  | 9 623   | 7 930   | 3 070  | 1 726  | 1 399  | 2 995  | 10 794  |
| Jun                     | 93 563    | 8 932   | 2 324  | 19 548  | 1 082  | 5 910  | 13 890  | 1 642  | 9 988   | 8 196   | 3 297  | 1 727  | 1 389  | 3 122  | 12 515  |
| Jul                     | :         | 7 554   | :      | :       | :      | :      | 13 301  | :      | :       | :       | :      | :      | :      | :      | 13 607  |
| <b>Annual variation</b> |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1993                    | -8.5      | -1.0    | -4.6   | -12.2   | -3.1   | -8.9   | -13.9   | -3.0   | -17.8   | -2.5    | -1.9   | -14.0  | -9.4   | -5.6   | 2.2     |
| 1994                    | 11.9      | 6.5     | 16.4   | 10.0    | 3.7    | 15.2   | 14.3    | 17.1   | 14.5    | 12.3    | 10.4   | 8.5    | 21.0   | 19.7   | 10.9    |
| 1995                    | 13.1      | 11.2    | 15.1   | 12.7    | 13.1   | 15.0   | 12.6    | 12.5   | 11.1    | 14.9    | 20.8   | 10.3   | 36.1   | 25.6   | 7.3     |
| 1996                    | 4.3       | 6.9     | 5.0    | 0.7     | -3.9   | 6.8    | 3.4     | 14.8   | 3.6     | 2.8     | 4.4    | 10.4   | 10.3   | 5.6    | 7.8     |
| 1997 Jan-Jun            | 4.8       | 3.8     | 8.5    | 2.3     | 5.0    | 4.5    | 1.4     | 15.3   | 7.2     | 4.3     | 0.8    | 4.5    | 6.0    | 5.1    | 11.7    |
| 1997 Apr                | 9.6       | 9.7     | 19.3   | -2.9    | -1.8   | 13.1   | 8.5     | 21.8   | 16.1    | 10.6    | 11.3   | 8.6    | 12.7   | 10.0   | 22.4    |
| May                     | 5.3       | 2.7     | 6.5    | 11.1    | 1.7    | 2.9    | 1.6     | 6.9    | 14.6    | 3.9     | -9.5   | -3.5   | 3.3    | -0.3   | 5.6     |
| Jun                     | 10.9      | 9.5     | 12.3   | 10.7    | 0.9    | 17.6   | 4.0     | 11.8   | 17.7    | 7.5     | 6.6    | 6.8    | 12.2   | 8.2    | 17.7    |
| Jul                     | :         | 8.0     | :      | :       | :      | :      | 1.0     | :      | :       | :       | :      | :      | :      | :      | 20.6    |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden



Value (Mio ECU) and variation (%)

| Period           | Reporter |        |        |         |       |        |        |        |        |        |        |       |        |        |         |  |
|------------------|----------|--------|--------|---------|-------|--------|--------|--------|--------|--------|--------|-------|--------|--------|---------|--|
|                  | EU       | B/L    | DK     | D       | EL    | E      | F      | IRL    | I      | NL     | A      | P     | FIN    | S      | UK      |  |
| <b>EXPORTS</b>   |          |        |        |         |       |        |        |        |        |        |        |       |        |        |         |  |
| % , 1996         | 100.0    | 5.2    | 2.1    | 28.2    | 0.7   | 4.3    | 14.5   | 1.8    | 14.2   | 5.0    | 2.6    | 0.6   | 2.4    | 4.6    | 13.8    |  |
| Value            |          |        |        |         |       |        |        |        |        |        |        |       |        |        |         |  |
| 1993             | 471 405  | 25 265 | 10 590 | 134 633 | 2 962 | 19 671 | 75 721 | 6 836  | 61 951 | 26 713 | 11 899 | 2 645 | 8 103  | 17 398 | 67 016  |  |
| 1994             | 523 641  | 29 958 | 12 095 | 150 745 | 3 389 | 21 507 | 79 810 | 7 586  | 68 346 | 29 414 | 13 311 | 3 031 | 10 350 | 20 919 | 73 181  |  |
| 1995             | 572 213  | 31 257 | 12 560 | 166 941 | 3 371 | 23 887 | 85 212 | 8 904  | 76 335 | 31 161 | 15 106 | 3 467 | 13 168 | 24 870 | 75 975  |  |
| 1996             | 623 901  | 32 512 | 13 052 | 176 130 | 4 252 | 26 809 | 90 634 | 10 960 | 88 535 | 31 056 | 16 448 | 3 761 | 14 737 | 28 678 | 86 337  |  |
| 1997 Jan-Jun     | :        | 18 669 | 6 570  | 93 946  | :     | 12 964 | 48 025 | 6 563  | 45 225 | :      | 9 126  | 1 908 | 7 610  | 15 615 | 52 157  |  |
| 1996 Aug         | 46 432   | 2 153  | 1 012  | 13 817  | 285   | 1 769  | 6 048  | 817    | 6 390  | 2 606  | 1 234  | 258   | 1 153  | 2 100  | 6 791   |  |
| Sep              | 49 812   | 2 756  | 1 087  | 14 768  | 343   | 2 025  | 6 897  | 1 002  | 6 253  | 2 741  | 1 268  | 281   | 1 204  | 2 438  | 6 751   |  |
| Oct              | 60 717   | 3 100  | 1 196  | 17 011  | 357   | 2 958  | 8 774  | 1 025  | 9 008  | 2 780  | 1 655  | 365   | 1 294  | 2 804  | 8 392   |  |
| Nov              | 57 136   | 2 838  | 1 151  | 16 386  | 412   | 2 452  | 7 446  | 947    | 7 889  | 2 791  | 1 840  | 333   | 1 733  | 2 748  | 8 169   |  |
| Dec              | 54 081   | 2 763  | 1 020  | 14 533  | 418   | 2 494  | 8 613  | 916    | 7 480  | 2 712  | 1 457  | 298   | 1 233  | 2 416  | 7 729   |  |
| 1997 Jan         | 49 679   | 2 864  | 969    | 14 066  | 354   | 1 869  | 6 782  | 970    | 6 167  | 2 265  | 1 052  | 298   | 1 139  | 2 277  | 8 607   |  |
| Feb              | 51 899   | 3 063  | 1 028  | 14 570  | 327   | 1 833  | 7 202  | 978    | 7 131  | 2 339  | 1 607  | 286   | 1 110  | 2 436  | 7 989   |  |
| Mar              | 56 089   | 3 204  | 1 119  | 15 465  | 405   | 2 403  | 8 350  | 1 050  | 7 483  | 2 648  | 1 595  | 313   | 1 376  | 2 605  | 8 073   |  |
| Apr              | 61 142   | 3 344  | 1 206  | 17 197  | 423   | 2 331  | 8 767  | 1 185  | 8 014  | 2 618  | 1 732  | 325   | 1 359  | 2 979  | 9 660   |  |
| May              | :        | 3 149  | 1 142  | 15 439  | :     | 2 216  | 8 099  | 1 131  | 8 352  | 2 587  | 1 510  | 326   | 1 347  | 2 589  | 8 921   |  |
| Jun              | :        | 3 045  | 1 107  | 17 209  | :     | 2 312  | 8 825  | 1 248  | 8 079  | :      | 1 630  | 359   | 1 278  | 2 728  | 8 908   |  |
| Jul              | :        | 2 870  | 1 104  | :       | :     | 2 622  | 9 086  | 1 387  | 9 654  | :      | :      | 397   | 1 577  | :      | 10 809  |  |
| Aug              | :        | 2 466  | :      | :       | :     | :      | :      | 1 258  | :      | :      | :      | :     | 1 291  | :      | 8 694   |  |
| Annual variation |          |        |        |         |       |        |        |        |        |        |        |       |        |        |         |  |
| 1993             | 14.6     | 24.3   | 6.3    | 10.6    | 28.1  | 18.1   | 13.4   | 40.6   | 18.2   | 19.7   | 9.3    | 1.5   | 19.0   | 7.4    | 16.5    |  |
| 1994             | 11.1     | 18.6   | 14.2   | 12.0    | 14.4  | 9.3    | 5.4    | 11.0   | 10.3   | 10.1   | 11.9   | 14.6  | 27.7   | 20.2   | 9.2     |  |
| 1995             | 9.3      | 4.3    | 3.8    | 10.7    | -0.5  | 11.1   | 6.8    | 17.4   | 11.7   | 5.9    | 13.5   | 14.4  | 27.2   | 18.9   | 3.8     |  |
| 1996             | 9.0      | 4.0    | 3.9    | 5.5     | 26.1  | 12.2   | 6.4    | 23.1   | 16.0   | -0.3   | 8.9    | 8.5   | 11.9   | 15.3   | 13.6    |  |
| 1997 Jan-Jun     | :        | 16.4   | -0.2   | 12.6    | :     | 2.5    | 7.7    | 26.5   | 5.9    | :      | 19.2   | 3.3   | 8.0    | 10.8   | 28.0    |  |
| 1997 May         | :        | 8.2    | -0.5   | 4.9     | :     | -1.4   | 8.1    | 19.2   | 4.1    | 6.9    | 17.9   | -1.9  | 10.8   | 9.6    | 19.8    |  |
| Jun              | :        | 9.7    | 1.4    | 25.4    | :     | 8.4    | 12.7   | 24.3   | 5.9    | :      | 24.0   | 32.5  | -2.0   | 7.8    | 34.8    |  |
| Jul              | :        | 0.3    | 10.1   | :       | :     | 6.4    | 9.8    | 30.4   | 9.7    | :      | :      | 4.5   | 46.8   | :      | 39.3    |  |
| Aug              | :        | 14.6   | :      | :       | :     | :      | :      | 54.0   | :      | :      | :      | :     | 11.9   | :      | 28.0    |  |
| <b>IMPORTS</b>   |          |        |        |         |       |        |        |        |        |        |        |       |        |        |         |  |
| % , 1996         | 100.0    | 6.1    | 1.8    | 24.7    | 1.4   | 5.0    | 12.8   | 1.6    | 11.0   | 10.0   | 2.4    | 1.1   | 1.5    | 2.9    | 17.8    |  |
| Value            |          |        |        |         |       |        |        |        |        |        |        |       |        |        |         |  |
| 1993             | 470 241  | 27 633 | 8 104  | 119 900 | 6 956 | 23 143 | 67 575 | 5 942  | 51 152 | 38 501 | 12 692 | 5 271 | 6 526  | 13 367 | 83 480  |  |
| 1994             | 518 499  | 29 809 | 9 362  | 130 664 | 5 805 | 25 094 | 70 875 | 7 329  | 55 951 | 48 506 | 14 705 | 6 034 | 8 754  | 16 145 | 89 468  |  |
| 1995             | 544 812  | 34 263 | 9 777  | 140 196 | 5 921 | 27 341 | 69 775 | 8 746  | 61 638 | 52 118 | 12 201 | 6 495 | 7 883  | 15 596 | 92 861  |  |
| 1996             | 580 760  | 35 635 | 10 355 | 143 503 | 7 911 | 28 789 | 74 371 | 9 025  | 63 831 | 58 231 | 13 823 | 6 553 | 8 596  | 16 567 | 103 569 |  |
| 1997 Jan-Jun     | :        | 19 961 | 5 587  | 77 077  | :     | 16 145 | 41 354 | 5 404  | 35 379 | :      | 7 256  | 3 613 | 4 717  | 8 939  | 60 536  |  |
| 1996 Aug         | 41 943   | 2 638  | 886    | 11 059  | 423   | 2 009  | 4 891  | 608    | 3 456  | 4 730  | 891    | 407   | 695    | 1 335  | 7 914   |  |
| Sep              | 48 562   | 2 884  | 873    | 12 396  | 531   | 2 300  | 6 007  | 757    | 5 475  | 4 901  | 1 243  | 481   | 739    | 1 446  | 8 532   |  |
| Oct              | 53 005   | 3 328  | 1 034  | 12 992  | 786   | 2 591  | 6 491  | 804    | 5 913  | 5 474  | 1 338  | 549   | 807    | 1 683  | 9 216   |  |
| Nov              | 50 786   | 2 922  | 931    | 12 598  | 694   | 2 295  | 6 697  | 757    | 5 443  | 5 303  | 1 244  | 567   | 748    | 1 482  | 9 106   |  |
| Dec              | 48 320   | 2 847  | 843    | 11 345  | 725   | 2 201  | 6 571  | 786    | 5 176  | 4 945  | 1 738  | 519   | 858    | 1 349  | 8 417   |  |
| 1997 Jan         | 52 045   | 3 220  | 1 034  | 13 297  | 616   | 2 509  | 6 732  | 746    | 5 919  | 4 549  | 1 091  | 623   | 750    | 1 462  | 9 496   |  |
| Feb              | 48 813   | 3 062  | 918    | 11 921  | 682   | 2 452  | 6 289  | 692    | 5 519  | 4 215  | 1 263  | 540   | 683    | 1 326  | 9 251   |  |
| Mar              | 52 109   | 3 326  | 813    | 12 378  | 590   | 2 558  | 7 015  | 931    | 5 738  | 4 612  | 1 277  | 594   | 805    | 1 437  | 10 036  |  |
| Apr              | 57 906   | 3 590  | 1 019  | 14 191  | 687   | 3 109  | 7 613  | 1 140  | 6 143  | 4 957  | 1 255  | 669   | 873    | 1 700  | 10 960  |  |
| May              | :        | 3 413  | 920    | 12 099  | :     | 2 798  | 6 648  | 981    | 5 999  | 5 109  | 1 146  | 595   | 771    | 1 453  | 10 333  |  |
| Jun              | :        | 3 351  | 883    | 13 191  | :     | 2 719  | 7 057  | 914    | 6 061  | :      | 1 224  | 592   | 836    | 1 560  | 10 459  |  |
| Jul              | :        | 2 974  | 848    | :       | :     | 3 041  | 7 123  | 944    | 6 323  | :      | :      | 659   | 755    | :      | 11 165  |  |
| Aug              | :        | 2 879  | :      | :       | :     | :      | :      | 848    | :      | :      | :      | :     | 785    | :      | 9 831   |  |
| Annual variation |          |        |        |         |       |        |        |        |        |        |        |       |        |        |         |  |
| 1993             | 1.6      | 8.8    | 0.1    | 0.9     | 13.9  | -15.4  | 8.8    | 41.9   | -3.8   | -9.1   | 2.7    | -3.7  | -16.7  | -4.9   | 10.5    |  |
| 1994             | 10.3     | 7.9    | 15.5   | 9.0     | -16.5 | 8.4    | 4.9    | 23.4   | 9.4    | 26.0   | 15.9   | 14.5  | 34.1   | 20.8   | 7.2     |  |
| 1995             | 5.1      | 14.9   | 4.4    | 7.3     | 2.0   | 9.0    | -1.6   | 19.3   | 10.2   | 7.4    | -17.0  | 7.6   | -9.9   | -3.4   | 3.8     |  |
| 1996             | 6.6      | 4.0    | 5.9    | 2.4     | 33.6  | 5.3    | 6.6    | 3.2    | 3.6    | 11.7   | 13.3   | 0.9   | 9.0    | 6.2    | 11.5    |  |
| 1997 Jan-Jun     | :        | 10.4   | 11.8   | 8.9     | :     | 8.9    | 10.3   | 18.3   | 7.4    | :      | 14.2   | 7.6   | 13.7   | 10.6   | 17.5    |  |
| 1997 May         | :        | 6.8    | 15.3   | 2.6     | :     | 4.8    | 5.6    | 39.9   | 7.8    | 5.3    | 9.7    | -3.7  | 10.3   | 8.5    | 12.0    |  |
| Jun              | :        | 11.2   | 6.1    | 12.6    | :     | 12.8   | 17.0   | 31.0   | 18.6   | :      | 25.0   | 24.8  | 6.8    | 20.7   | 23.5    |  |
| Jul              | :        | 1.4    | 7.1    | :       | :     | 18.2   | 14.3   | 26.5   | 16.4   | :      | :      | -1.8  | 25.4   | :      | 25.8    |  |
| Aug              | :        | 9.1    | :      | :       | :     | :      | :      | 39.3   | :      | :      | :      | :     | 12.9   | :      | 24.2    |  |

In order to make them statistically comparable, the series for the European Union, including periods before 1995, have been recalculated to include Austria, Finland and Sweden

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## EXPORTS 1996

Value (Mio ECU)

| Partner                          | Reporter       |               |               |                |              |               |               |               |
|----------------------------------|----------------|---------------|---------------|----------------|--------------|---------------|---------------|---------------|
|                                  | EU             | B/L           | DK            | D              | EL           | E             | F             | IRL           |
| <b>Extra-EUR15</b>               | <b>623 901</b> | <b>32 512</b> | <b>13 052</b> | <b>176 130</b> | <b>4 252</b> | <b>26 809</b> | <b>90 634</b> | <b>10 960</b> |
| <b>Europe excluding EU</b>       | <b>189 491</b> | <b>8 116</b>  | <b>5 508</b>  | <b>66 840</b>  | <b>2 470</b> | <b>4 651</b>  | <b>21 081</b> | <b>1 988</b>  |
| <i>of which</i> Norway           | 19 538         | 550           | 2 299         | 3 486          | 26           | 303           | 979           | 423           |
| Switzerland                      | 51 344         | 2 425         | 611           | 19 798         | 104          | 901           | 9 178         | 675           |
| Malta                            | 1 866          | 38            | 21            | 196            | 87           | 111           | 331           | 23            |
| Turkey                           | 18 229         | 1 042         | 131           | 5 974          | 280          | 763           | 2 553         | 98            |
| Poland                           | 19 829         | 928           | 652           | 8 567          | 60           | 487           | 1 626         | 137           |
| Czech Republic                   | 13 970         | 559           | 159           | 7 256          | 37           | 280           | 999           | 102           |
| Slovakia                         | 3 997          | 110           | 42            | 1 927          | 14           | 86            | 281           | 16            |
| Hungary                          | 9 993          | 395           | 88            | 4 372          | 42           | 192           | 582           | 63            |
| Romania                          | 4 438          | 149           | 40            | 1 520          | 137          | 85            | 439           | 15            |
| Bulgaria                         | 1 696          | 58            | 24            | 546            | 247          | 24            | 135           | 8             |
| Ukraine                          | 2 623          | 148           | 69            | 1 017          | 109          | 49            | 233           | 25            |
| Russia                           | 19 078         | 1 047         | 572           | 5 997          | 284          | 458           | 1 769         | 281           |
| Slovenia                         | 5 376          | 167           | 34            | 1 624          | 10           | 138           | 708           | 12            |
| Croatia                          | 3 886          | 101           | 43            | 1 300          | 11           | 54            | 152           | 18            |
| Cyprus                           | 1 934          | 48            | 27            | 288            | 334          | 84            | 344           | 21            |
| <b>Africa</b>                    | <b>51 993</b>  | <b>2 886</b>  | <b>465</b>    | <b>8 335</b>   | <b>277</b>   | <b>7 245</b>  | <b>13 942</b> | <b>599</b>    |
| <i>of which</i> North Africa     | 26 642         | 1 170         | 211           | 3 636          | 188          | 6 293         | 6 990         | 238           |
| <i>of which</i> Morocco          | 4 692          | 231           | 25            | 547            | 9            | 604           | 2 004         | 18            |
| Algeria                          | 4 036          | 216           | 16            | 323            | 15           | 533           | 2 004         | 41            |
| Tunisia                          | 4 335          | 291           | 16            | 737            | 50           | 229           | 1 527         | 13            |
| Libya                            | 2 491          | 134           | 10            | 510            | 44           | 120           | 250           | 22            |
| Egypt                            | 5 722          | 228           | 107           | 1 337          | 68           | 245           | 1 200         | 127           |
| Ivory Coast                      | 1 181          | 92            | 4             | 90             | 6            | 56            | 648           | 11            |
| Nigeria                          | 2 371          | 100           | 17            | 516            | 11           | 117           | 495           | 49            |
| South Africa                     | 8 845          | 491           | 86            | 2 881          | 9            | 213           | 773           | 188           |
| <b>North America</b>             | <b>125 229</b> | <b>6 278</b>  | <b>1 971</b>  | <b>33 678</b>  | <b>404</b>   | <b>3 622</b>  | <b>16 242</b> | <b>3 828</b>  |
| <i>of which</i> USA              | 114 309        | 5 840         | 1 615         | 31 469         | 358          | 3 284         | 14 592        | 3 517         |
| Canada                           | 10 689         | 438           | 162           | 2 207          | 41           | 338           | 1 633         | 311           |
| <b>Latin America</b>             | <b>35 467</b>  | <b>1 572</b>  | <b>561</b>    | <b>9 536</b>   | <b>128</b>   | <b>4 292</b>  | <b>4 564</b>  | <b>368</b>    |
| <i>of which</i> Mexico           | 5 121          | 259           | 41            | 2 018          | 6            | 419           | 722           | 122           |
| Colombia                         | 1 962          | 92            | 20            | 569            | 1            | 252           | 211           | 13            |
| Venezuela                        | 1 739          | 68            | 37            | 404            | 1            | 189           | 217           | 15            |
| Brazil                           | 11 691         | 583           | 110           | 3 786          | 56           | 738           | 1 198         | 84            |
| Chile                            | 2 740          | 132           | 62            | 564            | 2            | 424           | 405           | 32            |
| Argentina                        | 5 804          | 216           | 67            | 1 197          | 7            | 1 022         | 992           | 40            |
| <b>Near and Middle East</b>      | <b>42 993</b>  | <b>3 930</b>  | <b>694</b>    | <b>8 403</b>   | <b>477</b>   | <b>1 666</b>  | <b>6 163</b>  | <b>503</b>    |
| <i>of which</i> Lebanon          | 2 712          | 184           | 38            | 443            | 150          | 106           | 513           | 21            |
| Syria                            | 1 397          | 119           | 13            | 290            | 33           | 68            | 217           | 6             |
| Iran                             | 3 856          | 209           | 65            | 1 165          | 10           | 200           | 542           | 25            |
| Israel                           | 10 396         | 2 355         | 119           | 2 011          | 102          | 553           | 917           | 118           |
| Saudi Arabia                     | 10 322         | 550           | 210           | 2 013          | 85           | 378           | 1 268         | 184           |
| Kuwait                           | 2 192          | 56            | 40            | 393            | 11           | 73            | 267           | 28            |
| United Arab Emirates             | 6 681          | 208           | 111           | 1 137          | 35           | 182           | 1 052         | 73            |
| <b>Other countries of Asia</b>   | <b>148 540</b> | <b>8 949</b>  | <b>3 431</b>  | <b>44 421</b>  | <b>389</b>   | <b>4 054</b>  | <b>20 005</b> | <b>2 714</b>  |
| <i>of which</i> Pakistan         | 2 133          | 103           | 71            | 491            | 6            | 86            | 259           | 21            |
| India                            | 9 908          | 1 985         | 167           | 2 455          | 18           | 194           | 926           | 30            |
| China                            | 14 668         | 694           | 238           | 5 694          | 39           | 431           | 1 981         | 40            |
| Indonesia                        | 6 970          | 291           | 121           | 2 097          | 61           | 255           | 1 023         | 20            |
| Philippines                      | 3 234          | 151           | 46            | 1 033          | 6            | 94            | 396           | 182           |
| Thailand                         | 8 470          | 702           | 164           | 2 770          | 35           | 225           | 809           | 86            |
| Malaysia                         | 7 533          | 287           | 97            | 2 215          | 4            | 209           | 1 082         | 441           |
| Singapore                        | 12 250         | 442           | 174           | 3 043          | 21           | 407           | 2 050         | 222           |
| South Korea                      | 14 332         | 523           | 400           | 5 169          | 43           | 496           | 1 598         | 261           |
| Japan                            | 35 648         | 1 915         | 1 313         | 11 099         | 65           | 886           | 4 275         | 1 082         |
| Taiwan                           | 9 942          | 526           | 155           | 3 512          | 19           | 225           | 1 285         | 119           |
| Hong Kong                        | 17 429         | 1 032         | 364           | 3 342          | 39           | 477           | 2 802         | 172           |
| <b>Oceania and polar regions</b> | <b>14 445</b>  | <b>608</b>    | <b>277</b>    | <b>3 224</b>   | <b>59</b>    | <b>314</b>    | <b>1 950</b>  | <b>259</b>    |
| <i>of which</i> Australia        | 11 505         | 494           | 217           | 2 752          | 54           | 260           | 1 112         | 226           |
| New Zealand                      | 1 886          | 86            | 42            | 402            | 4            | 40            | 155           | 28            |
| <b>EFTA</b>                      | <b>72 317</b>  | <b>3 004</b>  | <b>3 068</b>  | <b>23 654</b>  | <b>131</b>   | <b>1 226</b>  | <b>10 226</b> | <b>1 120</b>  |
| <b>CEEC</b>                      | <b>70 748</b>  | <b>2 710</b>  | <b>1 384</b>  | <b>29 053</b>  | <b>1 130</b> | <b>1 419</b>  | <b>5 265</b>  | <b>407</b>    |
| <b>ACP</b>                       | <b>18 596</b>  | <b>1 237</b>  | <b>272</b>    | <b>2 023</b>   | <b>106</b>   | <b>1 126</b>  | <b>6 375</b>  | <b>196</b>    |
| <b>NAFTA</b>                     | <b>130 119</b> | <b>6 537</b>  | <b>1 818</b>  | <b>35 693</b>  | <b>405</b>   | <b>4 041</b>  | <b>16 947</b> | <b>3 949</b>  |
| <b>MERCOSUR</b>                  | <b>18 501</b>  | <b>821</b>    | <b>192</b>    | <b>5 157</b>   | <b>67</b>    | <b>1 920</b>  | <b>2 348</b>  | <b>130</b>    |
| <b>OPEC</b>                      | <b>42 765</b>  | <b>1 882</b>  | <b>641</b>    | <b>8 747</b>   | <b>275</b>   | <b>2 091</b>  | <b>8 242</b>  | <b>472</b>    |
| <b>DAE</b>                       | <b>69 955</b>  | <b>3 513</b>  | <b>1 354</b>  | <b>20 051</b>  | <b>162</b>   | <b>2 038</b>  | <b>9 626</b>  | <b>1 301</b>  |

**EXPORTS 1996**

*Value (Mio ECU)*

| Reporter      |               |               |              |               |               |               | Partner                             |
|---------------|---------------|---------------|--------------|---------------|---------------|---------------|-------------------------------------|
| I             | NL            | A             | P            | FIN           | S             | UK            |                                     |
| <b>88 535</b> | <b>31 056</b> | <b>16 448</b> | <b>3 761</b> | <b>14 737</b> | <b>28 678</b> | <b>86 337</b> | <b>Extra-EUR15</b>                  |
| <b>27 536</b> | <b>9 406</b>  | <b>10 232</b> | <b>819</b>   | <b>5 801</b>  | <b>10 372</b> | <b>14 672</b> | <b>Europe excluding EU</b>          |
| 973           | 1 014         | 270           | 184          | 929           | 5 630         | 2 474         | <i>of which</i> Norway              |
| 7 208         | 2 178         | 2 264         | 317          | 379           | 1 181         | 4 128         | Switzerland                         |
| 682           | 65            | 9             | 5            | 4             | 8             | 286           | Malta                               |
| 3 288         | 1 075         | 383           | 54           | 187           | 522           | 1 878         | Turkey                              |
| 2 683         | 1 148         | 675           | 25           | 468           | 842           | 1 532         | Poland                              |
| 1 365         | 552           | 1 324         | 14           | 197           | 288           | 837           | Czech Republic                      |
| 543           | 157           | 579           | 13           | 52            | 53            | 124           | Slovakia                            |
| 1 195         | 397           | 1 835         | 44           | 147           | 228           | 413           | Hungary                             |
| 1 307         | 151           | 246           | 17           | 23            | 60            | 248           | Romania                             |
| 294           | 81            | 106           | 7            | 27            | 37            | 102           | Bulgaria                            |
| 309           | 180           | 187           | 4            | 80            | 52            | 160           | Ukraine                             |
| 2 928         | 1 391         | 598           | 92           | 1 985         | 571           | 1 106         | Russia                              |
| 1 524         | 160           | 743           | 3            | 29            | 78            | 146           | Slovenia                            |
| 1 312         | 172           | 462           | 2            | 26            | 71            | 162           | Croatia                             |
| 285           | 68            | 16            | 13           | 12            | 43            | 352           | Cyprus                              |
| <b>6 712</b>  | <b>2 613</b>  | <b>474</b>    | <b>833</b>   | <b>464</b>    | <b>1 088</b>  | <b>6 060</b>  | <b>Africa</b>                       |
| 4 304         | 1 050         | 216           | 160          | 238           | 483           | 1 465         | <i>of which</i> <b>North Africa</b> |
| 533           | 183           | 20            | 76           | 29            | 77            | 337           | <i>of which</i> Morocco             |
| 575           | 123           | 25            | 18           | 37            | 26            | 84            | Algeria                             |
| 1 110         | 141           | 22            | 20           | 29            | 50            | 100           | Tunisia                             |
| 795           | 125           | 81            | 3            | 7             | 97            | 293           | Libya                               |
| 1 110         | 374           | 64            | 17           | 111           | 214           | 518           | Egypt                               |
| 104           | 84            | 3             | 2            | 6             | 9             | 65            | Ivory Coast                         |
| 204           | 253           | 25            | 10           | 10            | 42            | 522           | Nigeria                             |
| 932           | 419           | 135           | 61           | 126           | 311           | 2 220         | South Africa                        |
| <b>15 863</b> | <b>5 497</b>  | <b>1 788</b>  | <b>944</b>   | <b>2 783</b>  | <b>6 182</b>  | <b>26 149</b> | <b>North America</b>                |
| 14 428        | 5 005         | 1 462         | 853          | 2 599         | 5 520         | 23 766        | <i>of which</i> USA                 |
| 1 432         | 488           | 326           | 91           | 184           | 661           | 2 378         | Canada                              |
| <b>7 137</b>  | <b>1 662</b>  | <b>506</b>    | <b>299</b>   | <b>478</b>    | <b>1 358</b>  | <b>3 007</b>  | <b>Latin America</b>                |
| 650           | 201           | 72            | 13           | 59            | 149           | 389           | <i>of which</i> Mexico              |
| 340           | 92            | 20            | 4            | 40            | 99            | 209           | Colombia                            |
| 383           | 78            | 41            | 7            | 27            | 53            | 219           | Venezuela                           |
| 2 455         | 581           | 222           | 196          | 145           | 506           | 1 030         | Brazil                              |
| 452           | 172           | 28            | 31           | 81            | 157           | 198           | Chile                               |
| 1 278         | 198           | 70            | 24           | 71            | 222           | 398           | Argentina                           |
| <b>7 357</b>  | <b>2 112</b>  | <b>662</b>    | <b>203</b>   | <b>778</b>    | <b>1 035</b>  | <b>9 009</b>  | <b>Near and Middle East</b>         |
| 829           | 87            | 22            | 20           | 32            | 63            | 204           | <i>of which</i> Lebanon             |
| 379           | 72            | 40            | 5            | 9             | 26            | 121           | Syria                               |
| 556           | 191           | 163           | 3            | 105           | 103           | 519           | Iran                                |
| 1 743         | 445           | 107           | 88           | 103           | 241           | 1 494         | Israel                              |
| 1 455         | 511           | 144           | 35           | 110           | 296           | 3 083         | Saudi Arabia                        |
| 419           | 100           | 41            | 15           | 13            | 41            | 696           | Kuwait                              |
| 1 216         | 347           | 89            | 19           | 377           | 153           | 1 681         | United Arab Emirates                |
| <b>19 638</b> | <b>8 033</b>  | <b>2 486</b>  | <b>454</b>   | <b>3 951</b>  | <b>7 589</b>  | <b>22 427</b> | <b>Other countries of Asia</b>      |
| 275           | 162           | 36            | 5            | 87            | 101           | 430           | <i>of which</i> Pakistan            |
| 939           | 430           | 131           | 8            | 167           | 403           | 2 055         | India                               |
| 2 209         | 578           | 270           | 26           | 465           | 1 097         | 905           | China                               |
| 843           | 361           | 211           | 1            | 253           | 414           | 1 019         | Indonesia                           |
| 318           | 233           | 35            | 8            | 119           | 201           | 414           | Philippines                         |
| 1 007         | 491           | 152           | 21           | 301           | 507           | 1 199         | Thailand                            |
| 787           | 321           | 73            | 18           | 144           | 445           | 1 411         | Malaysia                            |
| 1 618         | 782           | 151           | 98           | 300           | 496           | 2 445         | Singapore                           |
| 2 198         | 825           | 242           | 30           | 470           | 514           | 1 563         | South Korea                         |
| 4 373         | 1 628         | 712           | 141          | 838           | 2 136         | 5 185         | Japan                               |
| 1 105         | 1 049         | 160           | 21           | 188           | 460           | 1 119         | Taiwan                              |
| 3 451         | 871           | 223           | 46           | 524           | 632           | 3 454         | Hong Kong                           |
| <b>1 718</b>  | <b>558</b>    | <b>288</b>    | <b>81</b>    | <b>431</b>    | <b>1 017</b>  | <b>3 660</b>  | <b>Oceania and polar regions</b>    |
| 1 389         | 418           | 253           | 69           | 354           | 890           | 3 019         | <i>of which</i> Australia           |
| 234           | 101           | 32            | 11           | 55            | 121           | 574           | New Zealand                         |
| <b>8 266</b>  | <b>3 274</b>  | <b>2 775</b>  | <b>509</b>   | <b>1 334</b>  | <b>6 926</b>  | <b>6 805</b>  | <b>EFTA</b>                         |
| <b>11 508</b> | <b>3 199</b>  | <b>6 227</b>  | <b>135</b>   | <b>2 178</b>  | <b>2 225</b>  | <b>3 909</b>  | <b>CEEC</b>                         |
| <b>1 892</b>  | <b>1 309</b>  | <b>134</b>    | <b>616</b>   | <b>151</b>    | <b>319</b>    | <b>2 842</b>  | <b>ACP</b>                          |
| <b>16 510</b> | <b>5 694</b>  | <b>1 860</b>  | <b>957</b>   | <b>2 842</b>  | <b>6 330</b>  | <b>26 533</b> | <b>NAFTA</b>                        |
| <b>3 986</b>  | <b>813</b>    | <b>298</b>    | <b>224</b>   | <b>222</b>    | <b>749</b>    | <b>1 576</b>  | <b>MERCOSUR</b>                     |
| <b>6 711</b>  | <b>2 188</b>  | <b>829</b>    | <b>115</b>   | <b>941</b>    | <b>1 249</b>  | <b>8 379</b>  | <b>OPEC</b>                         |
| <b>10 165</b> | <b>4 338</b>  | <b>1 001</b>  | <b>234</b>   | <b>1 927</b>  | <b>3 055</b>  | <b>11 190</b> | <b>DAE</b>                          |

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## EXPORTS JANUARY – APRIL 1997

Value (Mio ECU)

| Partner                          | Reporter       |               |              |               |              |              |               |              |
|----------------------------------|----------------|---------------|--------------|---------------|--------------|--------------|---------------|--------------|
|                                  | EU             | B/L           | DK           | D             | EL           | E            | F             | IRL          |
| <b>Extra-EUR15</b>               | <b>218 817</b> | <b>12 474</b> | <b>4 321</b> | <b>61 298</b> | <b>1 509</b> | <b>8 436</b> | <b>31 110</b> | <b>4 183</b> |
| <b>Europe excluding EU</b>       | <b>67 271</b>  | <b>3 104</b>  | <b>1 810</b> | <b>23 381</b> | <b>941</b>   | <b>1 733</b> | <b>7 690</b>  | <b>713</b>   |
| <i>of which</i> Norway           | 7 370          | 203           | 738          | 1 288         | 8            | 105          | 644           | 163          |
| Switzerland                      | 17 300         | 951           | 193          | 6 546         | 72           | 322          | 3 101         | 234          |
| Malta                            | 651            | 20            | 27           | 72            | 27           | 23           | 128           | 9            |
| Turkey                           | 6 205          | 380           | 41           | 1 958         | 145          | 276          | 790           | 37           |
| Poland                           | 7 613          | 358           | 227          | 3 185         | 24           | 208          | 665           | 59           |
| Czech Republic                   | 4 973          | 187           | 48           | 2 613         | 17           | 113          | 371           | 32           |
| Slovakia                         | 1 516          | 48            | 14           | 721           | 4            | 24           | 116           | 7            |
| Hungary                          | 3 970          | 187           | 29           | 1 671         | 18           | 65           | 259           | 22           |
| Romania                          | 1 389          | 58            | 11           | 433           | 44           | 11           | 148           | 3            |
| Bulgaria                         | 467            | 21            | 6            | 147           | 75           | 5            | 38            | 1            |
| Ukraine                          | 922            | 64            | 19           | 341           | 34           | 20           | 108           | 8            |
| Russia                           | 6 830          | 383           | 209          | 2 184         | 121          | 194          | 679           | 92           |
| Slovenia                         | 1 922          | 48            | 14           | 567           | 3            | 51           | 271           | 5            |
| Croatia                          | 1 333          | 36            | 16           | 425           | 6            | 27           | 59            | 3            |
| Cyprus                           | 580            | 19            | 6            | 71            | 106          | 38           | 60            | 15           |
| <b>Africa</b>                    | <b>15 928</b>  | <b>1 015</b>  | <b>134</b>   | <b>2 579</b>  | <b>89</b>    | <b>1 077</b> | <b>4 466</b>  | <b>211</b>   |
| <i>of which</i> North Africa     | 7 489          | 430           | 59           | 1 053         | 55           | 738          | 2 496         | 59           |
| <i>of which</i> Morocco          | 1 629          | 69            | 5            | 177           | 4            | 233          | 731           | 8            |
| Algeria                          | 1 343          | 112           | 12           | 88            | 10           | 167          | 630           | 11           |
| Tunisia                          | 1 613          | 100           | 4            | 245           | 12           | 89           | 603           | 5            |
| Libya                            | 850            | 65            | 8            | 144           | 6            | 28           | 113           | 4            |
| Egypt                            | 1 881          | 82            | 30           | 392           | 23           | 78           | 416           | 31           |
| Ivory Coast                      | 395            | 31            | 1            | 26            | 1            | 23           | 225           | 7            |
| Nigeria                          | 761            | 52            | 5            | 192           | 1            | 24           | 130           | 23           |
| South Africa                     | 2 943          | 157           | 28           | 921           | 3            | 80           | 264           | 81           |
| <b>North America</b>             | <b>47 245</b>  | <b>2 545</b>  | <b>666</b>   | <b>12 958</b> | <b>150</b>   | <b>1 304</b> | <b>6 141</b>  | <b>1 599</b> |
| <i>of which</i> USA              | 42 936         | 2 369         | 575          | 12 047        | 129          | 1 183        | 5 353         | 1 503        |
| Canada                           | 4 262          | 176           | 52           | 911           | 21           | 121          | 782           | 96           |
| <b>Latin America</b>             | <b>13 131</b>  | <b>559</b>    | <b>161</b>   | <b>3 574</b>  | <b>27</b>    | <b>1 648</b> | <b>1 695</b>  | <b>140</b>   |
| <i>of which</i> Mexico           | 2 200          | 112           | 19           | 856           | 3            | 213          | 281           | 41           |
| Colombia                         | 706            | 32            | 7            | 183           | 0            | 82           | 94            | 6            |
| Venezuela                        | 639            | 30            | 6            | 140           | 0            | 74           | 79            | 4            |
| Brazil                           | 4 167          | 204           | 48           | 1 327         | 5            | 276          | 400           | 42           |
| Chile                            | 1 046          | 39            | 17           | 234           | 1            | 180          | 122           | 11           |
| Argentina                        | 2 216          | 68            | 22           | 472           | 2            | 366          | 386           | 13           |
| <b>Near and Middle East</b>      | <b>15 573</b>  | <b>1 492</b>  | <b>238</b>   | <b>2 906</b>  | <b>136</b>   | <b>642</b>   | <b>2 336</b>  | <b>178</b>   |
| <i>of which</i> Lebanon          | 968            | 74            | 15           | 150           | 27           | 53           | 238           | 10           |
| Syria                            | 402            | 34            | 3            | 92            | 12           | 25           | 55            | 1            |
| Iran                             | 1 549          | 82            | 23           | 485           | 2            | 80           | 201           | 1            |
| Israel                           | 3 651          | 890           | 43           | 711           | 36           | 202          | 298           | 39           |
| Saudi Arabia                     | 3 695          | 194           | 70           | 556           | 23           | 140          | 580           | 79           |
| Kuwait                           | 734            | 18            | 14           | 124           | 5            | 25           | 92            | 10           |
| United Arab Emirates             | 2 469          | 102           | 39           | 443           | 12           | 68           | 332           | 21           |
| <b>Other countries of Asia</b>   | <b>51 520</b>  | <b>3 491</b>  | <b>1 148</b> | <b>14 405</b> | <b>100</b>   | <b>1 643</b> | <b>7 343</b>  | <b>1 050</b> |
| <i>of which</i> Pakistan         | 665            | 36            | 8            | 194           | 1            | 15           | 94            | 11           |
| India                            | 3 565          | 1 045         | 50           | 700           | 3            | 60           | 269           | 15           |
| China                            | 4 093          | 216           | 77           | 1 433         | 9            | 115          | 599           | 11           |
| Indonesia                        | 2 772          | 97            | 54           | 691           | 12           | 114          | 707           | 7            |
| Philippines                      | 1 244          | 49            | 16           | 396           | 1            | 27           | 145           | 53           |
| Thailand                         | 2 880          | 199           | 39           | 823           | 5            | 373          | 227           | 31           |
| Malaysia                         | 2 593          | 114           | 34           | 758           | 2            | 76           | 282           | 175          |
| Singapore                        | 4 303          | 191           | 43           | 1 010         | 11           | 132          | 811           | 90           |
| South Korea                      | 4 580          | 172           | 129          | 1 573         | 4            | 108          | 615           | 114          |
| Japan                            | 12 415         | 661           | 505          | 3 719         | 24           | 344          | 1 474         | 410          |
| Taiwan                           | 3 773          | 177           | 49           | 1 305         | 4            | 96           | 585           | 44           |
| Hong Kong                        | 6 266          | 428           | 105          | 1 224         | 15           | 154          | 992           | 78           |
| <b>Oceania and polar regions</b> | <b>4 950</b>   | <b>228</b>    | <b>91</b>    | <b>1 055</b>  | <b>23</b>    | <b>108</b>   | <b>643</b>    | <b>90</b>    |
| <i>of which</i> Australia        | 4 014          | 181           | 75           | 911           | 20           | 88           | 377           | 78           |
| New Zealand                      | 594            | 38            | 12           | 123           | 1            | 15           | 43            | 9            |
| <b>EFTA</b>                      | <b>25 194</b>  | <b>1 167</b>  | <b>980</b>   | <b>7 957</b>  | <b>81</b>    | <b>434</b>   | <b>3 768</b>  | <b>406</b>   |
| <b>CEEC</b>                      | <b>25 903</b>  | <b>1 041</b>  | <b>473</b>   | <b>10 524</b> | <b>392</b>   | <b>539</b>   | <b>2 047</b>  | <b>143</b>   |
| <b>ACP</b>                       | <b>6 152</b>   | <b>456</b>    | <b>99</b>    | <b>685</b>    | <b>38</b>    | <b>321</b>   | <b>1 813</b>  | <b>82</b>    |
| <b>NAFTA</b>                     | <b>49 397</b>  | <b>2 657</b>  | <b>646</b>   | <b>13 814</b> | <b>152</b>   | <b>1 517</b> | <b>6 416</b>  | <b>1 640</b> |
| <b>MERCOSUR</b>                  | <b>6 744</b>   | <b>281</b>    | <b>74</b>    | <b>1 866</b>  | <b>9</b>     | <b>688</b>   | <b>840</b>    | <b>57</b>    |
| <b>OPEC</b>                      | <b>15 664</b>  | <b>782</b>    | <b>235</b>   | <b>2 952</b>  | <b>73</b>    | <b>736</b>   | <b>3 305</b>  | <b>164</b>   |
| <b>DAE</b>                       | <b>24 395</b>  | <b>1 282</b>  | <b>398</b>   | <b>6 693</b>  | <b>41</b>    | <b>940</b>   | <b>3 512</b>  | <b>532</b>   |

**EXPORTS JANUARY – APRIL 1997**

*Value (Mio ECU)*

| Reporter      |              |              |              |              |               |               | Partner                             |
|---------------|--------------|--------------|--------------|--------------|---------------|---------------|-------------------------------------|
| I             | NL           | A            | P            | FIN          | S             | UK            |                                     |
| <b>28 795</b> | <b>9 870</b> | <b>5 986</b> | <b>1 223</b> | <b>4 985</b> | <b>10 298</b> | <b>34 329</b> | <b>Extra-EUR15</b>                  |
| <b>9 102</b>  | <b>3 128</b> | <b>3 882</b> | <b>257</b>   | <b>2 089</b> | <b>3 695</b>  | <b>5 746</b>  | <b>Europe excluding EU</b>          |
| 355           | 348          | 97           | 65           | 322          | 1 917         | 1 116         | <i>of which</i> Norway              |
| 2 359         | 669          | 800          | 92           | 117          | 371           | 1 473         | Switzerland                         |
| 195           | 19           | 5            | 2            | 2            | 2             | 121           | Malta                               |
| 1 068         | 330          | 140          | 22           | 71           | 217           | 730           | Turkey                              |
| 999           | 431          | 274          | 12           | 206          | 337           | 629           | Poland                              |
| 418           | 180          | 489          | 6            | 68           | 101           | 331           | Czech Republic                      |
| 188           | 57           | 226          | 3            | 20           | 25            | 62            | Slovakia                            |
| 440           | 144          | 794          | 18           | 68           | 80            | 174           | Hungary                             |
| 442           | 44           | 74           | 2            | 6            | 25            | 88            | Romania                             |
| 80            | 18           | 31           | 2            | 5            | 8             | 29            | Bulgaria                            |
| 104           | 57           | 54           | 1            | 26           | 18            | 68            | Ukraine                             |
| 902           | 504          | 207          | 18           | 699          | 214           | 424           | Russia                              |
| 525           | 53           | 291          | 1            | 10           | 24            | 58            | Slovenia                            |
| 419           | 60           | 200          | 1            | 8            | 30            | 42            | Croatia                             |
| 90            | 20           | 5            | 4            | 3            | 16            | 126           | Cyprus                              |
| <b>2 474</b>  | <b>748</b>   | <b>154</b>   | <b>259</b>   | <b>146</b>   | <b>325</b>    | <b>2 253</b>  | <b>Africa</b>                       |
| 1 403         | 288          | 69           | 41           | 72           | 149           | 577           | <i>of which</i> <b>North Africa</b> |
| 144           | 43           | 5            | 22           | 6            | 30            | 152           | <i>of which</i> Morocco             |
| 169           | 63           | 8            | 5            | 14           | 10            | 43            | Algeria                             |
| 414           | 48           | 8            | 9            | 12           | 18            | 46            | Tunisia                             |
| 292           | 29           | 19           | 0            | 2            | 25            | 116           | Libya                               |
| 374           | 100          | 29           | 3            | 38           | 65            | 218           | Egypt                               |
| 32            | 20           | 1            | 1            | 2            | 2             | 24            | Ivory Coast                         |
| 72            | 63           | 11           | 2            | 3            | 11            | 172           | Nigeria                             |
| 315           | 129          | 44           | 21           | 46           | 99            | 755           | South Africa                        |
| <b>5 575</b>  | <b>1 641</b> | <b>678</b>   | <b>329</b>   | <b>787</b>   | <b>2 278</b>  | <b>10 594</b> | <b>North America</b>                |
| 5 051         | 1 505        | 552          | 291          | 707          | 2 028         | 9 643         | <i>of which</i> USA                 |
| 523           | 136          | 126          | 38           | 79           | 250           | 950           | Canada                              |
| <b>2 452</b>  | <b>561</b>   | <b>219</b>   | <b>114</b>   | <b>154</b>   | <b>516</b>    | <b>1 311</b>  | <b>Latin America</b>                |
| 288           | 79           | 31           | 7            | 15           | 77            | 179           | <i>of which</i> Mexico              |
| 95            | 33           | 6            | 9            | 10           | 76            | 73            | Colombia                            |
| 158           | 24           | 17           | 3            | 9            | 18            | 75            | Venezuela                           |
| 873           | 197          | 91           | 54           | 49           | 157           | 445           | Brazil                              |
| 173           | 53           | 13           | 15           | 33           | 55            | 101           | Chile                               |
| 462           | 63           | 38           | 11           | 28           | 62            | 223           | Argentina                           |
| <b>2 389</b>  | <b>643</b>   | <b>229</b>   | <b>60</b>    | <b>317</b>   | <b>377</b>    | <b>3 629</b>  | <b>Near and Middle East</b>         |
| 240           | 29           | 7            | 4            | 11           | 22            | 89            | <i>of which</i> Lebanon             |
| 100           | 18           | 9            | 1            | 6            | 6             | 40            | Syria                               |
| 249           | 77           | 79           | 1            | 14           | 42            | 213           | Iran                                |
| 560           | 134          | 36           | 30           | 37           | 70            | 565           | Israel                              |
| 478           | 164          | 45           | 10           | 35           | 103           | 1 218         | Saudi Arabia                        |
| 113           | 32           | 8            | 3            | 5            | 15            | 271           | Kuwait                              |
| 383           | 93           | 27           | 5            | 195          | 64            | 685           | United Arab Emirates                |
| <b>5 856</b>  | <b>2 583</b> | <b>746</b>   | <b>140</b>   | <b>1 334</b> | <b>2 769</b>  | <b>8 911</b>  | <b>Other countries of Asia</b>      |
| 97            | 36           | 7            | 1            | 9            | 21            | 134           | <i>of which</i> Pakistan            |
| 290           | 132          | 39           | 4            | 67           | 84            | 806           | India                               |
| 496           | 193          | 67           | 12           | 180          | 279           | 406           | China                               |
| 245           | 169          | 59           | 0            | 151          | 116           | 350           | Indonesia                           |
| 109           | 73           | 10           | 3            | 25           | 70            | 266           | Philippines                         |
| 240           | 150          | 29           | 6            | 114          | 205           | 439           | Thailand                            |
| 232           | 101          | 28           | 6            | 66           | 158           | 563           | Malaysia                            |
| 430           | 242          | 37           | 26           | 97           | 210           | 974           | Singapore                           |
| 656           | 268          | 80           | 8            | 124          | 188           | 540           | South Korea                         |
| 1 440         | 469          | 219          | 40           | 239          | 941           | 1 931         | Japan                               |
| 379           | 374          | 56           | 9            | 78           | 179           | 437           | Taiwan                              |
| 1 077         | 256          | 78           | 17           | 147          | 258           | 1 436         | Hong Kong                           |
| <b>551</b>    | <b>189</b>   | <b>73</b>    | <b>26</b>    | <b>153</b>   | <b>331</b>    | <b>1 388</b>  | <b>Oceania and polar regions</b>    |
| 455           | 139          | 63           | 21           | 135          | 293           | 1 178         | <i>of which</i> Australia           |
| 69            | 40           | 9            | 4            | 16           | 38            | 176           | New Zealand                         |
| <b>2 741</b>  | <b>1 048</b> | <b>968</b>   | <b>160</b>   | <b>449</b>   | <b>2 372</b>  | <b>2 663</b>  | <b>EFTA</b>                         |
| <b>3 886</b>  | <b>1 112</b> | <b>2 480</b> | <b>47</b>    | <b>832</b>   | <b>848</b>    | <b>1 538</b>  | <b>CEEC</b>                         |
| <b>814</b>    | <b>377</b>   | <b>44</b>    | <b>200</b>   | <b>32</b>    | <b>84</b>     | <b>1 106</b>  | <b>ACP</b>                          |
| <b>5 862</b>  | <b>1 719</b> | <b>708</b>   | <b>337</b>   | <b>802</b>   | <b>2 355</b>  | <b>10 772</b> | <b>NAFTA</b>                        |
| <b>1 421</b>  | <b>271</b>   | <b>133</b>   | <b>67</b>    | <b>78</b>    | <b>235</b>    | <b>724</b>    | <b>MERCOSUR</b>                     |
| <b>2 243</b>  | <b>745</b>   | <b>276</b>   | <b>30</b>    | <b>431</b>   | <b>428</b>    | <b>3 265</b>  | <b>OPEC</b>                         |
| <b>3 014</b>  | <b>1 392</b> | <b>306</b>   | <b>72</b>    | <b>625</b>   | <b>1 199</b>  | <b>4 389</b>  | <b>DAE</b>                          |

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## IMPORTS 1996

Value (Mio ECU)

| Partner                             | Reporter       |               |               |                |              |               |               |              |
|-------------------------------------|----------------|---------------|---------------|----------------|--------------|---------------|---------------|--------------|
|                                     | EU             | B/L           | DK            | D              | EL           | E             | F             | IRL          |
| <b>Extra-EUR15</b>                  | <b>580 760</b> | <b>35 635</b> | <b>10 355</b> | <b>143 503</b> | <b>7 911</b> | <b>28 789</b> | <b>74 371</b> | <b>9 025</b> |
| <b>Europe excluding EU</b>          | <b>161 854</b> | <b>5 914</b>  | <b>4 627</b>  | <b>58 257</b>  | <b>2 130</b> | <b>4 180</b>  | <b>18 291</b> | <b>747</b>   |
| <i>of which</i> Norway              | 30 575         | 950           | 2 344         | 6 813          | 50           | 618           | 3 312         | 345          |
| Switzerland                         | 42 651         | 1 598         | 550           | 14 757         | 372          | 1 150         | 6 374         | 174          |
| Malta                               | 797            | 60            | 2             | 184            | 2            | 6             | 238           | 3            |
| Turkey                              | 10 187         | 392           | 119           | 4 341          | 182          | 325           | 1 288         | 46           |
| Poland                              | 12 248         | 413           | 552           | 6 301          | 79           | 208           | 937           | 58           |
| Czech Republic                      | 9 754          | 300           | 105           | 5 931          | 83           | 123           | 463           | 31           |
| Slovakia                            | 3 420          | 96            | 29            | 1 778          | 28           | 48            | 164           | 9            |
| Hungary                             | 8 812          | 328           | 56            | 4 023          | 75           | 223           | 488           | 13           |
| Romania                             | 3 588          | 125           | 15            | 1 136          | 113          | 96            | 372           | 3            |
| Bulgaria                            | 1 706          | 70            | 19            | 399            | 290          | 113           | 121           | 1            |
| Ukraine                             | 1 460          | 61            | 23            | 369            | 83           | 96            | 131           | 0            |
| Russia                              | 23 233         | 1 115         | 296           | 7 826          | 547          | 978           | 3 119         | 18           |
| Slovenia                            | 4 270          | 70            | 37            | 1 890          | 21           | 39            | 575           | 4            |
| Croatia                             | 1 741          | 41            | 6             | 654            | 8            | 8             | 67            | 11           |
| Cyprus                              | 564            | 31            | 3             | 39             | 39           | 10            | 209           | 3            |
| <b>Africa</b>                       | <b>52 195</b>  | <b>4 825</b>  | <b>344</b>    | <b>7 240</b>   | <b>994</b>   | <b>5 814</b>  | <b>10 199</b> | <b>273</b>   |
| <i>of which</i> <b>North Africa</b> | <b>24 207</b>  | <b>1 144</b>  | <b>26</b>     | <b>3 770</b>   | <b>696</b>   | <b>3 195</b>  | <b>5 192</b>  | <b>51</b>    |
| <i>of which</i> Morocco             | 4 226          | 264           | 5             | 443            | 21           | 460           | 2 021         | 32           |
| Algeria                             | 5 447          | 361           | 0             | 780            | 8            | 919           | 1 419         | 0            |
| Tunisia                             | 3 636          | 352           | 13            | 700            | 19           | 164           | 1 163         | 14           |
| Libya                               | 7 038          | 28            | 0             | 1 563          | 163          | 877           | 356           | :            |
| Egypt                               | 2 773          | 124           | 7             | 212            | 486          | 157           | 233           | 5            |
| Ivory Coast                         | 2 098          | 244           | 7             | 157            | 62           | 112           | 640           | 49           |
| Nigeria                             | 4 936          | 39            | 1             | 554            | 1            | 1 246         | 1 182         | 1            |
| South Africa                        | 8 225          | 797           | 157           | 1 471          | 43           | 385           | 572           | 29           |
| <b>North America</b>                | <b>124 337</b> | <b>9 731</b>  | <b>1 936</b>  | <b>22 792</b>  | <b>830</b>   | <b>5 420</b>  | <b>16 585</b> | <b>4 058</b> |
| <i>of which</i> USA                 | 112 621        | 8 862         | 1 598         | 20 494         | 744          | 5 007         | 15 248        | 3 866        |
| Canada                              | 11 477         | 868           | 119           | 2 297          | 85           | 413           | 1 334         | 191          |
| <b>Latin America</b>                | <b>30 207</b>  | <b>2 633</b>  | <b>592</b>    | <b>5 600</b>   | <b>345</b>   | <b>3 293</b>  | <b>3 245</b>  | <b>179</b>   |
| <i>of which</i> Mexico              | 3 136          | 314           | 34            | 499            | 14           | 707           | 404           | 80           |
| Colombia                            | 2 187          | 268           | 99            | 504            | 15           | 157           | 212           | 7            |
| Venezuela                           | 1 529          | 96            | 44            | 304            | 0            | 139           | 76            | 2            |
| Brazil                              | 10 437         | 875           | 170           | 1 877          | 131          | 810           | 1 239         | 44           |
| Chile                               | 3 161          | 137           | 30            | 644            | 32           | 246           | 429           | 5            |
| Argentina                           | 3 884          | 306           | 165           | 543            | 82           | 640           | 313           | 22           |
| <b>Near and Middle East</b>         | <b>26 736</b>  | <b>1 436</b>  | <b>69</b>     | <b>2 862</b>   | <b>1 301</b> | <b>2 409</b>  | <b>4 848</b>  | <b>68</b>    |
| <i>of which</i> Lebanon             | 122            | 24            | 1             | 17             | 8            | 5             | 32            | 0            |
| Syria                               | 2 013          | 10            | 2             | 487            | 145          | 201           | 347           | 0            |
| Iran                                | 5 991          | 82            | 6             | 544            | 720          | 753           | 985           | 3            |
| Israel                              | 5 281          | 1 075         | 39            | 822            | 88           | 292           | 580           | 57           |
| Saudi Arabia                        | 10 092         | 99            | 2             | 691            | 308          | 1 018         | 2 398         | 3            |
| Kuwait                              | 1 518          | 3             | 0             | 104            | 0            | 2             | 135           | 0            |
| United Arab Emirates                | 950            | 77            | 13            | 104            | 4            | 106           | 161           | 2            |
| <b>Other countries of Asia</b>      | <b>167 644</b> | <b>10 095</b> | <b>2 680</b>  | <b>45 028</b>  | <b>2 264</b> | <b>7 145</b>  | <b>17 465</b> | <b>3 450</b> |
| <i>of which</i> Pakistan            | 2 075          | 176           | 45            | 478            | 39           | 100           | 231           | 8            |
| India                               | 8 595          | 1 066         | 148           | 1 982          | 90           | 404           | 836           | 73           |
| China                               | 29 995         | 1 830         | 636           | 8 844          | 364          | 1 565         | 3 713         | 221          |
| Indonesia                           | 7 130          | 566           | 141           | 1 592          | 91           | 695           | 671           | 36           |
| Philippines                         | 3 349          | 100           | 30            | 928            | 9            | 78            | 212           | 39           |
| Thailand                            | 7 478          | 648           | 148           | 1 471          | 61           | 409           | 912           | 155          |
| Malaysia                            | 9 430          | 527           | 109           | 2 225          | 61           | 289           | 857           | 331          |
| Singapore                           | 9 254          | 196           | 49            | 1 811          | 42           | 171           | 1 657         | 743          |
| South Korea                         | 11 142         | 404           | 169           | 3 228          | 533          | 631           | 1 044         | 240          |
| Japan                               | 52 480         | 3 299         | 689           | 15 526         | 716          | 2 013         | 4 681         | 1 190        |
| Taiwan                              | 12 910         | 474           | 244           | 3 659          | 145          | 481           | 1 229         | 282          |
| Hong Kong                           | 7 168          | 267           | 161           | 1 699          | 46           | 99            | 419           | 103          |
| <b>Oceania and polar regions</b>    | <b>7 843</b>   | <b>674</b>    | <b>105</b>    | <b>1 190</b>   | <b>40</b>    | <b>269</b>    | <b>894</b>    | <b>41</b>    |
| <i>of which</i> Australia           | 5 232          | 374           | 77            | 712            | 16           | 202           | 628           | 26           |
| New Zealand                         | 1 885          | 282           | 27            | 289            | 24           | 46            | 127           | 13           |
| <b>EFTA</b>                         | <b>74 650</b>  | <b>2 576</b>  | <b>3 015</b>  | <b>21 983</b>  | <b>436</b>   | <b>1 811</b>  | <b>9 804</b>  | <b>522</b>   |
| <b>CEEC</b>                         | <b>50 012</b>  | <b>1 637</b>  | <b>1 025</b>  | <b>23 257</b>  | <b>819</b>   | <b>926</b>    | <b>3 408</b>  | <b>153</b>   |
| <b>ACP</b>                          | <b>22 040</b>  | <b>2 978</b>  | <b>165</b>    | <b>2 374</b>   | <b>258</b>   | <b>2 338</b>  | <b>4 769</b>  | <b>201</b>   |
| <b>NAFTA</b>                        | <b>127 234</b> | <b>10 045</b> | <b>1 752</b>  | <b>23 289</b>  | <b>844</b>   | <b>6 127</b>  | <b>16 987</b> | <b>4 137</b> |
| <b>MERCOSUR</b>                     | <b>14 870</b>  | <b>1 195</b>  | <b>337</b>    | <b>2 523</b>   | <b>215</b>   | <b>1 499</b>  | <b>1 590</b>  | <b>67</b>    |
| <b>OPEC</b>                         | <b>45 598</b>  | <b>1 369</b>  | <b>213</b>    | <b>6 257</b>   | <b>1 311</b> | <b>5 794</b>  | <b>8 171</b>  | <b>48</b>    |
| <b>DAE</b>                          | <b>57 381</b>  | <b>2 516</b>  | <b>880</b>    | <b>14 092</b>  | <b>889</b>   | <b>2 079</b>  | <b>6 117</b>  | <b>1 855</b> |

**IMPORTS 1996**

*Value (Mio ECU)*

| I             | Reporter      |               |              |              |               |                | Partner                             |
|---------------|---------------|---------------|--------------|--------------|---------------|----------------|-------------------------------------|
|               | NL            | A             | P            | FIN          | S             | UK             |                                     |
| <b>63 831</b> | <b>58 231</b> | <b>13 823</b> | <b>6 553</b> | <b>8 596</b> | <b>16 567</b> | <b>103 569</b> | <b>Extra-EUR15</b>                  |
| <b>18 088</b> | <b>10 966</b> | <b>7 945</b>  | <b>1 104</b> | <b>4 069</b> | <b>7 063</b>  | <b>18 473</b>  | <b>Europe excluding EU</b>          |
| 714           | 4 245         | 72            | 217          | 1 011        | 3 964         | 5 922          | <i>of which</i> Norway              |
| 6 150         | 1 642         | 2 042         | 379          | 402          | 906           | 6 154          | Switzerland                         |
| 168           | 14            | 5             | 2            | 1            | 2             | 110            | Malta                               |
| 1 238         | 662           | 259           | 58           | 34           | 106           | 1 135          | Turkey                              |
| 1 063         | 800           | 395           | 27           | 219          | 466           | 730            | Poland                              |
| 596           | 296           | 1 118         | 22           | 80           | 148           | 458            | Czech Republic                      |
| 453           | 123           | 517           | 8            | 30           | 40            | 96             | Slovakia                            |
| 987           | 371           | 1 508         | 11           | 59           | 143           | 527            | Hungary                             |
| 1 128         | 189           | 130           | 8            | 5            | 40            | 228            | Romania                             |
| 408           | 76            | 50            | 11           | 7            | 14            | 127            | Bulgaria                            |
| 422           | 62            | 136           | 21           | 14           | 6             | 36             | Ukraine                             |
| 2 594         | 1 550         | 839           | 241          | 1 793        | 693           | 1 624          | Russia                              |
| 855           | 95            | 473           | 16           | 18           | 46            | 131            | Slovenia                            |
| 642           | 51            | 194           | 1            | 1            | 12            | 45             | Croatia                             |
| 11            | 11            | 7             | 1            | 4            | 5             | 191            | Cyprus                              |
| <b>10 535</b> | <b>3 444</b>  | <b>922</b>    | <b>1 456</b> | <b>139</b>   | <b>234</b>    | <b>5 776</b>   | <b>Africa</b>                       |
| 6 487         | 1 308         | 466           | 429          | 31           | 51            | 1 361          | <i>of which</i> <b>North Africa</b> |
| 351           | 160           | 8             | 50           | 17           | 24            | 369            | <i>of which</i> Morocco             |
| 708           | 656           | 235           | 101          | 0            | 5             | 254            | Algeria                             |
| 926           | 139           | 28            | 27           | 3            | 7             | 80             | Tunisia                             |
| 3 574         | 10            | 175           | 98           | :            | 9             | 185            | Libya                               |
| 913           | 123           | 18            | 147          | 9            | 4             | 334            | Egypt                               |
| 237           | 447           | 16            | 29           | 3            | 2             | 93             | Ivory Coast                         |
| 293           | 506           | 231           | 471          | 0            | 57            | 354            | Nigeria                             |
| 1 905         | 437           | 127           | 93           | 19           | 48            | 2 141          | South Africa                        |
| <b>9 467</b>  | <b>13 495</b> | <b>2 079</b>  | <b>947</b>   | <b>1 562</b> | <b>3 629</b>  | <b>31 807</b>  | <b>North America</b>                |
| 8 000         | 12 587        | 1 754         | 854          | 1 433        | 3 418         | 28 755         | <i>of which</i> USA                 |
| 1 464         | 908           | 325           | 92           | 129          | 211           | 3 040          | Canada                              |
| <b>3 838</b>  | <b>4 158</b>  | <b>195</b>    | <b>722</b>   | <b>371</b>   | <b>682</b>    | <b>4 354</b>   | <b>Latin America</b>                |
| 192           | 243           | 24            | 61           | 10           | 35            | 519            | <i>of which</i> Mexico              |
| 189           | 238           | 12            | 66           | 91           | 86            | 242            | Colombia                            |
| 191           | 285           | 1             | 36           | 8            | 115           | 233            | Venezuela                           |
| 1 485         | 1 737         | 85            | 371          | 73           | 168           | 1 372          | Brazil                              |
| 447           | 284           | 17            | 22           | 79           | 79            | 707            | Chile                               |
| 670           | 650           | 11            | 72           | 14           | 30            | 367            | Argentina                           |
| <b>4 207</b>  | <b>5 129</b>  | <b>307</b>    | <b>540</b>   | <b>36</b>    | <b>562</b>    | <b>2 962</b>   | <b>Near and Middle East</b>         |
| 15            | 5             | 1             | 0            | 0            | 3             | 12             | <i>of which</i> Lebanon             |
| 622           | 32            | 31            | 27           | 0            | 1             | 108            | Syria                               |
| 1 524         | 822           | 57            | 156          | 1            | 191           | 147            | Iran                                |
| 442           | 662           | 51            | 39           | 28           | 90            | 1 015          | Israel                              |
| 1 486         | 2 435         | 144           | 286          | 4            | 264           | 956            | Saudi Arabia                        |
| 3             | 1 055         | 0             | 5            | 0            | 1             | 208            | Kuwait                              |
| 44            | 49            | 21            | 23           | 3            | 9             | 333            | United Arab Emirates                |
| <b>12 670</b> | <b>20 098</b> | <b>2 350</b>  | <b>1 665</b> | <b>2 151</b> | <b>4 192</b>  | <b>36 391</b>  | <b>Other countries of Asia</b>      |
| 199           | 157           | 31            | 88           | 14           | 57            | 453            | <i>of which</i> Pakistan            |
| 1 045         | 629           | 103           | 109          | 43           | 151           | 1 918          | India                               |
| 3 175         | 2 233         | 496           | 183          | 294          | 849           | 5 593          | China                               |
| 731           | 965           | 82            | 42           | 96           | 141           | 1 281          | Indonesia                           |
| 136           | 670           | 20            | 13           | 24           | 52            | 1 037          | Philippines                         |
| 546           | 1 155         | 72            | 91           | 80           | 134           | 1 596          | Thailand                            |
| 588           | 1 312         | 63            | 75           | 69           | 134           | 2 791          | Malaysia                            |
| 383           | 1 510         | 53            | 41           | 58           | 93            | 2 447          | Singapore                           |
| 800           | 848           | 145           | 258          | 91           | 256           | 2 493          | South Korea                         |
| 3 128         | 6 241         | 820           | 599          | 1 001        | 1 538         | 11 038         | Japan                               |
| 976           | 2 026         | 251           | 96           | 153          | 430           | 2 465          | Taiwan                              |
| 166           | 1 868         | 130           | 30           | 96           | 253           | 1 832          | Hong Kong                           |
| <b>1 146</b>  | <b>412</b>    | <b>24</b>     | <b>57</b>    | <b>248</b>   | <b>179</b>    | <b>2 562</b>   | <b>Oceania and polar regions</b>    |
| 928           | 305           | 14            | 32           | 214          | 146           | 1 558          | <i>of which</i> Australia           |
| 199           | 82            | 8             | 11           | 6            | 27            | 744            | New Zealand                         |
| <b>6 884</b>  | <b>5 981</b>  | <b>2 249</b>  | <b>639</b>   | <b>1 429</b> | <b>4 895</b>  | <b>12 426</b>  | <b>EFTA</b>                         |
| <b>6 698</b>  | <b>2 614</b>  | <b>4 433</b>  | <b>135</b>   | <b>779</b>   | <b>1 346</b>  | <b>2 782</b>   | <b>CEEC</b>                         |
| <b>2 204</b>  | <b>1 908</b>  | <b>332</b>    | <b>973</b>   | <b>143</b>   | <b>165</b>    | <b>3 230</b>   | <b>ACP</b>                          |
| <b>9 657</b>  | <b>13 738</b> | <b>2 103</b>  | <b>1 007</b> | <b>1 572</b> | <b>3 664</b>  | <b>32 314</b>  | <b>NAFTA</b>                        |
| <b>2 255</b>  | <b>2 463</b>  | <b>96</b>     | <b>461</b>   | <b>90</b>    | <b>225</b>    | <b>1 853</b>   | <b>MERCOSUR</b>                     |
| <b>8 587</b>  | <b>6 799</b>  | <b>945</b>    | <b>1 231</b> | <b>111</b>   | <b>792</b>    | <b>3 971</b>   | <b>OPEC</b>                         |
| <b>3 459</b>  | <b>8 719</b>  | <b>715</b>    | <b>591</b>   | <b>547</b>   | <b>1 299</b>  | <b>13 623</b>  | <b>DAE</b>                          |

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## IMPORTS JANUARY – APRIL 1997

Value (Mio ECU)

| Partner                             | Reporter       |               |              |               |              |               |               |              |
|-------------------------------------|----------------|---------------|--------------|---------------|--------------|---------------|---------------|--------------|
|                                     | EU             | B/L           | DK           | D             | EL           | E             | F             | IRL          |
| <b>Extra-EUR15</b>                  | <b>210 880</b> | <b>13 198</b> | <b>3 784</b> | <b>51 787</b> | <b>2 575</b> | <b>10 628</b> | <b>27 657</b> | <b>3 509</b> |
| <b>Europe excluding EU</b>          | <b>58 652</b>  | <b>2 191</b>  | <b>1 612</b> | <b>20 727</b> | <b>784</b>   | <b>1 511</b>  | <b>6 493</b>  | <b>328</b>   |
| <i>of which</i> Norway              | 11 087         | 380           | 825          | 2 500         | 16           | 216           | 1 396         | 161          |
| Switzerland                         | 14 538         | 535           | 173          | 4 693         | 121          | 440           | 2 137         | 81           |
| Malta                               | 218            | 17            | 1            | 63            | 3            | 4             | 61            | 2            |
| Turkey                              | 3 767          | 157           | 51           | 1 633         | 72           | 141           | 427           | 19           |
| Poland                              | 4 485          | 148           | 211          | 2 296         | 21           | 81            | 334           | 25           |
| Czech Republic                      | 3 514          | 107           | 36           | 2 096         | 30           | 39            | 167           | 10           |
| Slovakia                            | 1 261          | 38            | 7            | 721           | 9            | 23            | 52            | 2            |
| Hungary                             | 3 422          | 125           | 21           | 1 593         | 25           | 88            | 203           | 7            |
| Romania                             | 1 304          | 43            | 4            | 419           | 55           | 31            | 115           | 1            |
| Bulgaria                            | 644            | 31            | 7            | 141           | 109          | 32            | 45            | 1            |
| Ukraine                             | 601            | 31            | 12           | 149           | 16           | 41            | 66            | 0            |
| Russia                              | 8 904          | 412           | 75           | 2 810         | 204          | 300           | 1 159         | 4            |
| Slovenia                            | 1 500          | 36            | 13           | 684           | 7            | 14            | 129           | 1            |
| Croatia                             | 597            | 21            | 1            | 213           | 3            | 3             | 27            | 1            |
| Cyprus                              | 125            | 6             | 1            | 13            | 11           | 2             | 15            | 1            |
| <b>Africa</b>                       | <b>18 696</b>  | <b>1 705</b>  | <b>71</b>    | <b>2 620</b>  | <b>250</b>   | <b>1 888</b>  | <b>3 712</b>  | <b>106</b>   |
| <i>of which</i> <b>North Africa</b> | <b>9 273</b>   | <b>436</b>    | <b>11</b>    | <b>1 242</b>  | <b>175</b>   | <b>1 041</b>  | <b>2 146</b>  | <b>31</b>    |
| <i>of which</i> Morocco             | 1 610          | 98            | 2            | 168           | 5            | 183           | 764           | 20           |
| Algeria                             | 3 005          | 183           | 0            | 236           | 7            | 445           | 735           | 0            |
| Tunisia                             | 1 290          | 121           | 6            | 255           | 14           | 36            | 414           | 9            |
| Libya                               | 2 455          | 4             | :            | 507           | 26           | 342           | 124           | 0            |
| Egypt                               | 909            | 31            | 2            | 75            | 122          | 31            | 110           | 2            |
| Ivory Coast                         | 695            | 92            | 1            | 41            | 19           | 53            | 223           | 17           |
| Nigeria                             | 1 539          | 20            | 0            | 333           | 0            | 308           | 207           | 0            |
| South Africa                        | 2 806          | 271           | 43           | 502           | 16           | 119           | 202           | 10           |
| <b>North America</b>                | <b>48 253</b>  | <b>3 732</b>  | <b>780</b>   | <b>8 590</b>  | <b>331</b>   | <b>2 227</b>  | <b>6 728</b>  | <b>1 527</b> |
| <i>of which</i> USA                 | 44 365         | 3 461         | 697          | 7 834         | 302          | 2 107         | 6 229         | 1 432        |
| Canada                              | 3 841          | 271           | 40           | 756           | 29           | 120           | 498           | 95           |
| <b>Latin America</b>                | <b>10 266</b>  | <b>861</b>    | <b>208</b>   | <b>1 982</b>  | <b>107</b>   | <b>1 121</b>  | <b>1 248</b>  | <b>51</b>    |
| <i>of which</i> Mexico              | 1 112          | 98            | 11           | 201           | 7            | 246           | 140           | 17           |
| Colombia                            | 806            | 108           | 45           | 189           | 8            | 42            | 72            | 1            |
| Venezuela                           | 513            | 36            | 18           | 63            | 2            | 73            | 35            | 2            |
| Brazil                              | 3 461          | 240           | 75           | 711           | 47           | 285           | 488           | 19           |
| Chile                               | 1 138          | 51            | 12           | 169           | 15           | 105           | 167           | 2            |
| Argentina                           | 1 172          | 110           | 33           | 172           | 18           | 153           | 169           | 2            |
| <b>Near and Middle East</b>         | <b>9 459</b>   | <b>583</b>    | <b>31</b>    | <b>904</b>    | <b>338</b>   | <b>1 015</b>  | <b>1 692</b>  | <b>40</b>    |
| <i>of which</i> Lebanon             | 43             | 9             | 0            | 6             | 2            | 2             | 9             | 0            |
| Syria                               | 582            | 2             | 1            | 115           | 3            | 68            | 83            | 0            |
| Iran                                | 1 526          | 30            | 1            | 199           | 138          | 122           | 244           | 1            |
| Israel                              | 2 064          | 450           | 26           | 276           | 31           | 102           | 218           | 27           |
| Saudi Arabia                        | 3 322          | 34            | 2            | 200           | 153          | 432           | 712           | 1            |
| Kuwait                              | 546            | 1             | 0            | 16            | 0            | 1             | 53            | 0            |
| United Arab Emirates                | 522            | 28            | 1            | 50            | 3            | 129           | 38            | 10           |
| <b>Other countries of Asia</b>      | <b>60 388</b>  | <b>3 777</b>  | <b>1 027</b> | <b>16 103</b> | <b>736</b>   | <b>2 656</b>  | <b>6 625</b>  | <b>1 378</b> |
| <i>of which</i> Pakistan            | 719            | 52            | 13           | 173           | 11           | 40            | 74            | 5            |
| India                               | 3 204          | 405           | 58           | 701           | 32           | 162           | 359           | 20           |
| China                               | 10 988         | 672           | 239          | 3 207         | 121          | 634           | 1 363         | 73           |
| Indonesia                           | 2 497          | 247           | 59           | 562           | 34           | 278           | 213           | 15           |
| Philippines                         | 1 115          | 41            | 11           | 320           | 3            | 30            | 75            | 19           |
| Thailand                            | 2 521          | 265           | 58           | 519           | 25           | 127           | 292           | 64           |
| Malaysia                            | 3 203          | 169           | 41           | 793           | 17           | 93            | 323           | 81           |
| Singapore                           | 3 572          | 84            | 21           | 777           | 11           | 55            | 683           | 278          |
| South Korea                         | 3 960          | 148           | 50           | 1 051         | 183          | 265           | 413           | 86           |
| Japan                               | 18 521         | 1 142         | 258          | 5 411         | 206          | 662           | 1 691         | 560          |
| Taiwan                              | 4 749          | 173           | 101          | 1 324         | 54           | 180           | 462           | 124          |
| Hong Kong                           | 2 381          | 133           | 61           | 541           | 13           | 42            | 151           | 39           |
| <b>Oceania and polar regions</b>    | <b>2 791</b>   | <b>263</b>    | <b>54</b>    | <b>417</b>    | <b>17</b>    | <b>115</b>    | <b>336</b>    | <b>15</b>    |
| <i>of which</i> Australia           | 1 936          | 199           | 44           | 272           | 8            | 93            | 229           | 9            |
| New Zealand                         | 646            | 53            | 10           | 106           | 9            | 13            | 48            | 5            |
| <b>EFTA</b>                         | <b>26 125</b>  | <b>925</b>    | <b>1 034</b> | <b>7 329</b>  | <b>148</b>   | <b>662</b>    | <b>3 577</b>  | <b>244</b>   |
| <b>CEEC</b>                         | <b>18 580</b>  | <b>632</b>    | <b>399</b>   | <b>8 648</b>  | <b>324</b>   | <b>341</b>    | <b>1 153</b>  | <b>58</b>    |
| <b>ACP</b>                          | <b>7 411</b>   | <b>1 025</b>  | <b>19</b>    | <b>994</b>    | <b>71</b>    | <b>785</b>    | <b>1 515</b>  | <b>67</b>    |
| <b>NAFTA</b>                        | <b>49 318</b>  | <b>3 829</b>  | <b>749</b>   | <b>8 790</b>  | <b>338</b>   | <b>2 473</b>  | <b>6 866</b>  | <b>1 545</b> |
| <b>MERCOSUR</b>                     | <b>4 790</b>   | <b>354</b>    | <b>109</b>   | <b>915</b>    | <b>65</b>    | <b>463</b>    | <b>669</b>    | <b>21</b>    |
| <b>OPEC</b>                         | <b>16 827</b>  | <b>588</b>    | <b>81</b>    | <b>2 169</b>  | <b>368</b>   | <b>2 263</b>  | <b>2 928</b>  | <b>29</b>    |
| <b>DAE</b>                          | <b>20 387</b>  | <b>971</b>    | <b>331</b>   | <b>5 005</b>  | <b>303</b>   | <b>761</b>    | <b>2 324</b>  | <b>672</b>   |



**IMPORTS JANUARY – APRIL 1997**

*Value (Mio ECU)*

| Reporter      |               |              |              |              |              |               | Partner                             |
|---------------|---------------|--------------|--------------|--------------|--------------|---------------|-------------------------------------|
| I             | NL            | A            | P            | FIN          | S            | UK            |                                     |
| <b>23 318</b> | <b>18 333</b> | <b>4 887</b> | <b>2 426</b> | <b>3 110</b> | <b>5 926</b> | <b>39 743</b> | <b>Extra-EUR15</b>                  |
| <b>7 058</b>  | <b>3 704</b>  | <b>2 782</b> | <b>416</b>   | <b>1 498</b> | <b>2 473</b> | <b>7 076</b>  | <b>Europe excluding EU</b>          |
| 235           | 1 372         | 24           | 70           | 327          | 1 371        | 2 195         | <i>of which</i> Norway              |
| 2 296         | 504           | 675          | 125          | 136          | 273          | 2 349         | Switzerland                         |
| 26            | 3             | 1            | 1            | 1            | 1            | 35            | Malta                               |
| 437           | 197           | 95           | 28           | 16           | 45           | 449           | Turkey                              |
| 436           | 227           | 158          | 9            | 80           | 177          | 283           | Poland                              |
| 225           | 100           | 397          | 7            | 28           | 65           | 206           | Czech Republic                      |
| 156           | 37            | 149          | 3            | 10           | 15           | 38            | Slovakia                            |
| 361           | 138           | 573          | 3            | 22           | 49           | 214           | Hungary                             |
| 432           | 47            | 54           | 4            | 1            | 17           | 82            | Romania                             |
| 193           | 22            | 18           | 4            | 2            | 6            | 34            | Bulgaria                            |
| 161           | 47            | 37           | 15           | 3            | 2            | 19            | Ukraine                             |
| 1 261         | 687           | 270          | 118          | 719          | 245          | 641           | Russia                              |
| 332           | 33            | 178          | 3            | 6            | 17           | 45            | Slovenia                            |
| 228           | 16            | 65           | 0            | 0            | 4            | 15            | Croatia                             |
| 5             | 3             | 3            | 0            | 2            | 2            | 61            | Cyprus                              |
| <b>4 614</b>  | <b>919</b>    | <b>304</b>   | <b>527</b>   | <b>39</b>    | <b>86</b>    | <b>1 855</b>  | <b>Africa</b>                       |
| 3 062         | 344           | 148          | 148          | 12           | 14           | 465           | <i>of which</i> <b>North Africa</b> |
| 130           | 52            | 3            | 14           | 7            | 9            | 154           | <i>of which</i> Morocco             |
| 1 055         | 208           | 72           | 27           | 0            | 0            | 38            | Algeria                             |
| 323           | 50            | 29           | 5            | 0            | 2            | 24            | Tunisia                             |
| 1 250         | 2             | 41           | 39           | :            | 0            | 121           | Libya                               |
| 304           | 33            | 2            | 62           | 5            | 2            | 128           | Egypt                               |
| 68            | 129           | 5            | 8            | 1            | 0            | 38            | Ivory Coast                         |
| 216           | 88            | 81           | 170          | 0            | 36           | 79            | Nigeria                             |
| 761           | 124           | 42           | 41           | 9            | 10           | 657           | South Africa                        |
| <b>3 438</b>  | <b>4 454</b>  | <b>763</b>   | <b>357</b>   | <b>524</b>   | <b>1 251</b> | <b>13 551</b> | <b>North America</b>                |
| 2 999         | 4 184         | 678          | 332          | 480          | 1 176        | 12 455        | <i>of which</i> USA                 |
| 439           | 270           | 86           | 25           | 44           | 74           | 1 093         | Canada                              |
| <b>1 326</b>  | <b>1 191</b>  | <b>64</b>    | <b>295</b>   | <b>157</b>   | <b>246</b>   | <b>1 407</b>  | <b>Latin America</b>                |
| 56            | 87            | 14           | 34           | 5            | 12           | 184           | <i>of which</i> Mexico              |
| 78            | 76            | 3            | 29           | 30           | 34           | 90            | Colombia                            |
| 68            | 85            | 1            | 18           | 1            | 38           | 75            | Venezuela                           |
| 448           | 481           | 28           | 129          | 39           | 67           | 404           | Brazil                              |
| 147           | 129           | 4            | 8            | 43           | 28           | 256           | Chile                               |
| 254           | 108           | 4            | 35           | 1            | 12           | 101           | Argentina                           |
| <b>1 577</b>  | <b>1 431</b>  | <b>113</b>   | <b>211</b>   | <b>10</b>    | <b>273</b>   | <b>1 240</b>  | <b>Near and Middle East</b>         |
| 5             | 2             | 0            | 0            | 0            | 1            | 5             | <i>of which</i> Lebanon             |
| 249           | 20            | 4            | 1            | 0            | 0            | 36            | Syria                               |
| 428           | 172           | 9            | 67           | 0            | 100          | 15            | Iran                                |
| 168           | 240           | 19           | 18           | 9            | 42           | 438           | Israel                              |
| 621           | 552           | 32           | 105          | 1            | 126          | 352           | Saudi Arabia                        |
| 1             | 347           | 0            | 0            | 0            | 0            | 125           | Kuwait                              |
| 18            | 22            | 12           | 1            | 0            | 3            | 207           | United Arab Emirates                |
| <b>4 729</b>  | <b>6 317</b>  | <b>854</b>   | <b>591</b>   | <b>815</b>   | <b>1 559</b> | <b>13 220</b> | <b>Other countries of Asia</b>      |
| 75            | 53            | 12           | 26           | 6            | 21           | 156           | <i>of which</i> Pakistan            |
| 390           | 216           | 37           | 41           | 18           | 60           | 706           | India                               |
| 1 230         | 810           | 188          | 60           | 124          | 301          | 1 963         | China                               |
| 280           | 262           | 20           | 12           | 34           | 29           | 451           | Indonesia                           |
| 30            | 241           | 7            | 5            | 9            | 15           | 309           | Philippines                         |
| 183           | 316           | 28           | 26           | 28           | 51           | 539           | Thailand                            |
| 188           | 393           | 22           | 26           | 21           | 46           | 993           | Malaysia                            |
| 113           | 389           | 20           | 18           | 15           | 30           | 1 077         | Singapore                           |
| 323           | 261           | 50           | 81           | 26           | 92           | 929           | South Korea                         |
| 1 188         | 1 996         | 283          | 232          | 369          | 590          | 3 932         | Japan                               |
| 359           | 640           | 105          | 38           | 59           | 175          | 955           | Taiwan                              |
| 66            | 583           | 46           | 8            | 23           | 94           | 582           | Hong Kong                           |
| <b>383</b>    | <b>131</b>    | <b>7</b>     | <b>12</b>    | <b>67</b>    | <b>32</b>    | <b>942</b>    | <b>Oceania and polar regions</b>    |
| 315           | 76            | 4            | 6            | 52           | 26           | 603           | <i>of which</i> Australia           |
| 64            | 51            | 2            | 5            | 3            | 7            | 269           | New Zealand                         |
| <b>2 541</b>  | <b>1 926</b>  | <b>751</b>   | <b>209</b>   | <b>470</b>   | <b>1 653</b> | <b>4 655</b>  | <b>EFTA</b>                         |
| <b>2 597</b>  | <b>823</b>    | <b>1 618</b> | <b>43</b>    | <b>279</b>   | <b>523</b>   | <b>1 144</b>  | <b>CEEC</b>                         |
| <b>821</b>    | <b>513</b>    | <b>115</b>   | <b>341</b>   | <b>32</b>    | <b>64</b>    | <b>1 048</b>  | <b>ACP</b>                          |
| <b>3 494</b>  | <b>4 541</b>  | <b>777</b>   | <b>391</b>   | <b>529</b>   | <b>1 263</b> | <b>13 732</b> | <b>NAFTA</b>                        |
| <b>739</b>    | <b>588</b>    | <b>32</b>    | <b>166</b>   | <b>40</b>    | <b>82</b>    | <b>538</b>    | <b>MERCOSUR</b>                     |
| <b>3 988</b>  | <b>1 794</b>  | <b>302</b>   | <b>478</b>   | <b>36</b>    | <b>332</b>   | <b>1 471</b>  | <b>OPEC</b>                         |
| <b>1 231</b>  | <b>2 583</b>  | <b>272</b>   | <b>196</b>   | <b>173</b>   | <b>489</b>   | <b>5 075</b>  | <b>DAE</b>                          |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED INTRA-EU**

**DISPATCHES 1996**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter         |                |               |                |              |               |                |               |
|--|------------------|----------------|---------------|----------------|--------------|---------------|----------------|---------------|
|  | EU               | B/L            | DK            | D              | EL           | E             | F              | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>1 059 195</b> | <b>106 404</b> | <b>27 036</b> | <b>234 551</b> | <b>4 615</b> | <b>53 987</b> | <b>149 665</b> | <b>26 877</b> |
| <b>0 Food and live animals</b>                     | <b>92 724</b>    | <b>11 587</b>  | <b>5 881</b>  | <b>11 613</b>  | <b>902</b>   | <b>7 522</b>  | <b>18 270</b>  | <b>3 875</b>  |
| 00 Live animals                                    | 3 349            | 391            | 98            | 274            | 0            | 214           | 1 241          | 98            |
| 01 Meat and meat preparations                      | 15 845           | 2 258          | 1 999         | 1 290          | 6            | 690           | 2 677          | 1 030         |
| 02 Dairy products and birds' eggs                  | 14 049           | 1 586          | 797           | 3 298          | 66           | 270           | 2 698          | 775           |
| 03 Fish, crustaceans, molluscs                     | 6 567            | 311            | 1 701         | 551            | 125          | 769           | 633            | 213           |
| 04 Cereals and cereal preparations                 | 11 740           | 1 083          | 430           | 1 542          | 88           | 390           | 4 319          | 173           |
| 05 Vegetables and fruit                            | 21 192           | 3 218          | 134           | 1 299          | 581          | 4 682         | 2 582          | 127           |
| 06 Sugar, sugar preparations, honey                | 3 433            | 475            | 124           | 565            | 13           | 118           | 1 126          | 87            |
| 07 Coffee, tea, cocoa, spices                      | 5 848            | 1 066          | 56            | 1 257          | 6            | 158           | 898            | 160           |
| 08 Feeding stuff for animals                       | 4 873            | 576            | 293           | 760            | 3            | 109           | 932            | 97            |
| <b>1 Beverages and tobacco</b>                     | <b>14 804</b>    | <b>929</b>     | <b>260</b>    | <b>1 571</b>   | <b>199</b>   | <b>831</b>    | <b>3 645</b>   | <b>447</b>    |
| 11 Beverages                                       | 10 463           | 596            | 161           | 817            | 76           | 803           | 3 495          | 393           |
| 12 Tobacco   | 4 340            | 333            | 99            | 753            | 124          | 28            | 149            | 54            |
| <b>2 Crude materials, except fuels</b>             | <b>29 956</b>    | <b>2 658</b>   | <b>1 109</b>  | <b>4 446</b>   | <b>307</b>   | <b>1 103</b>  | <b>4 046</b>   | <b>563</b>    |
| 21 Hides and skins, raw                            | 1 356            | 72             | 172           | 166            | 26           | 67            | 306            | 71            |
| 22 Oils, seeds and oleaginous fruits               | 1 029            | 61             | 13            | 78             | 10           | 31            | 516            | 1             |
| 23 Crude rubber                                    | 1 765            | 372            | 1             | 234            | 0            | 6             | 390            | 1             |
| 24 Cork and wood                                   | 5 182            | 344            | 70            | 506            | 3            | 105           | 535            | 61            |
| 25 Pulp and waste paper                            | 2 888            | 130            | 36            | 203            | 0            | 220           | 180            | 5             |
| 26 Textile fibres and their wastes                 | 3 066            | 337            | 66            | 866            | 158          | 155           | 486            | 118           |
| 27 Crude fertilizers                               | 3 090            | 446            | 55            | 618            | 50           | 205           | 413            | 13            |
| 28 Metalliferous ores and metal scrap              | 5 469            | 541            | 102           | 1 295          | 55           | 130           | 792            | 210           |
| <b>3 Energy</b>                                    | <b>36 979</b>    | <b>3 096</b>   | <b>1 430</b>  | <b>3 427</b>   | <b>89</b>    | <b>904</b>    | <b>3 531</b>   | <b>135</b>    |
| 32 Coal, coke and briquettes                       | 875              | 129            | 7             | 281            | 0            | 12            | 77             | 36            |
| 33 Petroleum and petroleum products                | 26 992           | 2 744          | 1 014         | 1 605          | 89           | 849           | 1 422          | 93            |
| 34 Gas, natural and manufactured                   | 6 023            | 156            | 159           | 1 082          | 0            | 14            | 169            | 3             |
| 35 Electric current                                | 3 089            | 67             | 251           | 458            | :            | 29            | 1 863          | 4             |
| <b>4 Oils, fats and waxes</b>                      | <b>4 202</b>     | <b>436</b>     | <b>132</b>    | <b>588</b>     | <b>520</b>   | <b>660</b>    | <b>333</b>     | <b>31</b>     |
| 41 Animal oils and fats                            | 449              | 63             | 50            | 85             | 0            | 13            | 75             | 29            |
| 42 Fixed vegetable fats and oils                   | 3 249            | 331            | 43            | 374            | 520          | 635           | 225            | 3             |
| 43 Animal or vegetable oils, and fats, waxes       | 504              | 41             | 39            | 128            | 0            | 12            | 33             | 0             |
| <b>5 Chemical products</b>                         | <b>131 925</b>   | <b>19 060</b>  | <b>2 369</b>  | <b>29 862</b>  | <b>149</b>   | <b>3 902</b>  | <b>20 732</b>  | <b>5 509</b>  |
| 51 Organic chemicals                               | 28 335           | 3 983          | 293           | 5 696          | 4            | 619           | 4 291          | 2 743         |
| 52 Inorganic chemicals                             | 7 148            | 1 012          | 28            | 1 664          | 3            | 208           | 1 430          | 106           |
| 53 Tanning and colouring materials                 | 8 292            | 1 090          | 216           | 2 630          | 7            | 313           | 1 002          | 29            |
| 54 Medicinal and pharmaceutical products           | 21 445           | 2 067          | 1 022         | 3 791          | 39           | 646           | 3 360          | 1 290         |
| 55 Essential oils, perfume mat., cosmetics         | 11 390           | 1 181          | 156           | 1 883          | 11           | 470           | 3 264          | 734           |
| 56 Fertilizers                                     | 2 536            | 611            | 35            | 579            | 18           | 125           | 162            | 16            |
| 57 Plastics in primary forms                       | 24 169           | 4 999          | 83            | 6 005          | 14           | 825           | 3 350          | 58            |
| 58 Plastics in non-primary forms                   | 12 298           | 1 815          | 263           | 3 194          | 19           | 358           | 1 076          | 98            |
| <b>6 Manufactured goods classified by material</b> | <b>184 477</b>   | <b>23 914</b>  | <b>3 242</b>  | <b>36 761</b>  | <b>833</b>   | <b>9 303</b>  | <b>24 745</b>  | <b>1 307</b>  |
| 61 Leather manufactures, dressed furskins          | 2 587            | 93             | 26            | 268            | 29           | 227           | 172            | 25            |
| 62 Rubber manufactures                             | 11 635           | 952            | 117           | 2 507          | 16           | 1 062         | 2 634          | 130           |
| 63 Cork and wood manufactures                      | 6 339            | 797            | 454           | 889            | 5            | 297           | 785            | 72            |
| 64 Paper, paperboard and articles thereof          | 30 353           | 2 392          | 351           | 5 812          | 14           | 704           | 3 507          | 97            |
| 65 Textile yarn, fabrics and related products      | 29 246           | 4 545          | 459           | 5 169          | 257          | 1 471         | 3 536          | 393           |
| 66 Non-metallic mineral manufactures               | 22 549           | 4 109          | 429           | 3 407          | 125          | 1 450         | 2 706          | 151           |
| 67 Iron and steel                                  | 35 035           | 6 152          | 375           | 7 078          | 111          | 1 688         | 5 331          | 106           |
| 68 Non-ferrous metals                              | 18 542           | 2 598          | 234           | 4 340          | 231          | 980           | 2 755          | 54            |
| 69 Manufactures of metals                          | 28 178           | 2 276          | 798           | 7 279          | 43           | 1 421         | 3 320          | 280           |
| <b>7 Machinery and transport equipment</b>         | <b>395 355</b>   | <b>32 301</b>  | <b>6 202</b>  | <b>104 507</b> | <b>237</b>   | <b>24 545</b> | <b>60 460</b>  | <b>8 834</b>  |
| 71 Power generating machinery and equipment        | 24 275           | 911            | 249           | 6 345          | 9            | 1 476         | 4 506          | 122           |
| 72 Machinery specialized for particular ind.       | 28 381           | 2 080          | 759           | 8 788          | 19           | 442           | 2 900          | 127           |
| 73 Metalworking machinery                          | 6 201            | 441            | 70            | 2 072          | 2            | 308           | 600            | 17            |
| 74 General industry machinery and equipment        | 47 088           | 2 900          | 1 689         | 14 075         | 34           | 1 543         | 6 010          | 431           |
| 75 Office machines and computers                   | 46 470           | 1 794          | 522           | 6 623          | 8            | 684           | 6 126          | 5 827         |
| 76 Telecommunication, sound, TV, video             | 27 968           | 2 305          | 841           | 4 565          | 29           | 987           | 3 384          | 575           |
| 77 Electrical machinery                            | 62 716           | 3 725          | 856           | 16 738         | 119          | 2 488         | 9 342          | 1 409         |
| 78 Road vehicles                                   | 131 640          | 17 821         | 545           | 38 937         | 12           | 15 725        | 19 971         | 144           |
| 79 Other transport equipment                       | 18 814           | 307            | 393           | 5 385          | 4            | 880           | 7 475          | 96            |
| <b>8 Miscellaneous manuf. articles</b>             | <b>122 148</b>   | <b>11 108</b>  | <b>4 270</b>  | <b>22 353</b>  | <b>1 254</b> | <b>4 682</b>  | <b>13 467</b>  | <b>4 550</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 5 860            | 683            | 188           | 1 093          | 7            | 263           | 753            | 55            |
| 82 Furniture, bedding, mattresses                  | 13 663           | 1 247          | 1 236         | 2 320          | 7            | 615           | 1 164          | 93            |
| 83 Travel goods, handbags and similar goods        | 1 441            | 264            | 14            | 119            | 1            | 68            | 234            | 9             |
| 84 Clothing and clothing accessories               | 27 742           | 2 533          | 816           | 3 721          | 1 117        | 749           | 2 608          | 374           |
| 85 Footwear  | 9 157            | 690            | 103           | 636            | 7            | 977           | 507            | 32            |
| 87 Professional, scientific, controlling material  | 16 107           | 1 089          | 488           | 4 668          | 28           | 414           | 2 158          | 581           |
| 88 Photogr. apparatus, optical goods, clocks       | 8 679            | 1 104          | 140           | 2 187          | 4            | 150           | 1 240          | 208           |
| 89 Miscellaneous manufactured articles             | 39 259           | 3 465          | 1 285         | 7 507          | 83           | 1 444         | 4 788          | 3 200         |
| <b>Miscellaneous and adjustments</b>               | <b>46 626</b>    | <b>1 314</b>   | <b>2 141</b>  | <b>19 424</b>  | <b>125</b>   | <b>536</b>    | <b>436</b>     | <b>1 627</b>  |

**DISPATCHES 1996**

*Value (Mio ECU)*

| Reporter       |                |               |               |               |               |                | Product list                                       |
|----------------|----------------|---------------|---------------|---------------|---------------|----------------|--|
| I              | NL             | A             | P             | FIN           | S             | UK             | SITC Rev. 3  |
| <b>109 238</b> | <b>129 287</b> | <b>29 405</b> | <b>15 018</b> | <b>17 651</b> | <b>38 108</b> | <b>117 353</b> | <b>0-9 TOTAL</b>                                   |
| <b>6 580</b>   | <b>17 623</b>  | <b>1 141</b>  | <b>518</b>    | <b>272</b>    | <b>874</b>    | <b>6 066</b>   | <b>0 Food and live animals</b>                     |
| 22             | 761            | 59            | 8             | 0             | 2             | 182            | 00 Live animals                                    |
| 695            | 3 699          | 261           | 7             | 26            | 103           | 1 106          | 01 Meat and meat preparations                      |
| 599            | 2 846          | 198           | 92            | 87            | 93            | 643            | 02 Dairy products and birds' eggs                  |
| 218            | 922            | 3             | 168           | 2             | 197           | 754            | 03 Fish, crustaceans, molluscs                     |
| 1 127          | 689            | 192           | 41            | 53            | 186           | 1 426          | 04 Cereals and cereal preparations                 |
| 2 994          | 4 739          | 180           | 139           | 12            | 72            | 433            | 05 Vegetables and fruit                            |
| 112            | 426            | 73            | 9             | 28            | 33            | 244            | 06 Sugar, sugar preparations, honey                |
| 350            | 1 175          | 84            | 22            | 52            | 97            | 467            | 07 Coffee, tea, cocoa, spices                      |
| 64             | 1 542          | 56            | 9             | 3             | 14            | 416            | 08 Feeding stuff for animals                       |
| <b>1 557</b>   | <b>2 744</b>   | <b>152</b>    | <b>351</b>    | <b>42</b>     | <b>43</b>     | <b>2 034</b>   | <b>1 Beverages and tobacco</b>                     |
| 1 461          | 528            | 139           | 346           | 20            | 36            | 1 592          | 11 Beverages                                       |
| 96             | 2 216          | 13            | 5             | 22            | 7             | 442            | 12 Tobacco   |
| <b>1 063</b>   | <b>5 844</b>   | <b>1 369</b>  | <b>636</b>    | <b>1 660</b>  | <b>3 221</b>  | <b>1 931</b>   | <b>2 Crude materials, except fuels</b>             |
| 31             | 133            | 29            | 6             | 95            | 33            | 149            | 21 Hides and skins, raw                            |
| 5              | 256            | 17            | 1             | :             | 3             | 36             | 22 Oils, seeds and oleaginous fruits               |
| 50             | 258            | 190           | 1             | 0             | 9             | 252            | 23 Crude rubber                                    |
| 141            | 167            | 637           | 96            | 904           | 1 573         | 40             | 24 Cork and wood                                   |
| 4              | 200            | 78            | 320           | 528           | 932           | 53             | 25 Pulp and waste paper                            |
| 133            | 93             | 153           | 22            | 41            | 26            | 410            | 26 Textile fibres and their wastes                 |
| 178            | 407            | 111           | 34            | 50            | 68            | 443            | 27 Crude fertilizers                               |
| 99             | 972            | 130           | 126           | 39            | 551           | 425            | 28 Metalliferous ores and metal scrap              |
| <b>584</b>     | <b>12 208</b>  | <b>305</b>    | <b>192</b>    | <b>554</b>    | <b>1 255</b>  | <b>9 268</b>   | <b>3 Energy</b>                                    |
| 9              | 221            | 2             | 3             | 5             | 10            | 83             | 32 Coal, coke and briquettes                       |
| 569            | 8 227          | 35            | 174           | 410           | 1 227         | 8 534          | 33 Petroleum and petroleum products                |
| 6              | 3 750          | 1             | 14            | 4             | 18            | 649            | 34 Gas, natural and manufactured                   |
| :              | 11             | 267           | 1             | 135           | :             | 2              | 35 Electric current                                |
| <b>426</b>     | <b>840</b>     | <b>14</b>     | <b>30</b>     | <b>4</b>      | <b>23</b>     | <b>164</b>     | <b>4 Oils, fats and waxes</b>                      |
| 41             | 55             | 7             | 1             | 1             | 9             | 20             | 41 Animal oils and fats                            |
| 376            | 592            | 1             | 29            | 3             | 7             | 110            | 42 Fixed vegetable fats and oils                   |
| 9              | 193            | 6             | 1             | 1             | 7             | 34             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>8 796</b>   | <b>18 039</b>  | <b>2 499</b>  | <b>647</b>    | <b>1 057</b>  | <b>3 508</b>  | <b>15 795</b>  | <b>5 Chemical products</b>                         |
| 1 196          | 4 689          | 314           | 121           | 163           | 519           | 3 705          | 51 Organic chemicals                               |
| 239            | 1 123          | 132           | 29            | 179           | 100           | 895            | 52 Inorganic chemicals                             |
| 476            | 1 005          | 73            | 24            | 92            | 199           | 1 133          | 53 Tanning and colouring materials                 |
| 1 756          | 1 683          | 585           | 92            | 85            | 1 413         | 3 615          | 54 Medicinal and pharmaceutical products           |
| 864            | 850            | 97            | 45            | 21            | 142           | 1 672          | 55 Essential oils, perfume mat., cosmetics         |
| 17             | 643            | 112           | 25            | 19            | 40            | 134            | 56 Fertilizers                                     |
| 1 424          | 4 708          | 135           | 86            | 213           | 535           | 1 735          | 57 Plastics in primary forms                       |
| 1 800          | 1 206          | 881           | 71            | 177           | 271           | 1 068          | 58 Plastics in non-primary forms                   |
| <b>24 989</b>  | <b>13 980</b>  | <b>8 061</b>  | <b>3 048</b>  | <b>7 448</b>  | <b>10 154</b> | <b>16 691</b>  | <b>6 Manufactured goods classified by material</b> |
| 1 192          | 117            | 142           | 25            | 28            | 25            | 218            | 61 Leather manufactures, dressed furskins          |
| 1 499          | 747            | 160           | 118           | 76            | 297           | 1 320          | 62 Rubber manufactures                             |
| 491            | 370            | 574           | 487           | 529           | 389           | 199            | 63 Cork and wood manufactures                      |
| 2 162          | 2 439          | 1 648         | 447           | 4 470         | 4 531         | 1 778          | 64 Paper, paperboard and articles thereof          |
| 5 979          | 2 448          | 1 024         | 964           | 165           | 328           | 2 509          | 65 Textile yarn, fabrics and related products      |
| 3 943          | 1 126          | 632           | 519           | 205           | 348           | 3 400          | 66 Non-metallic mineral manufactures               |
| 3 522          | 2 274          | 1 649         | 104           | 1 144         | 2 467         | 3 032          | 67 Iron and steel                                  |
| 1 353          | 2 142          | 755           | 25            | 569           | 666           | 1 840          | 68 Non-ferrous metals                              |
| 4 848          | 2 316          | 1 479         | 358           | 262           | 1 103         | 2 394          | 69 Manufactures of metals                          |
| <b>40 319</b>  | <b>31 173</b>  | <b>11 782</b> | <b>5 158</b>  | <b>5 467</b>  | <b>14 843</b> | <b>49 526</b>  | <b>7 Machinery and transport equipment</b>         |
| 2 223          | 642            | 2 112         | 169           | 291           | 1 475         | 3 745          | 71 Power generating machinery and equipment        |
| 5 178          | 1 633          | 1 318         | 94            | 701           | 1 485         | 2 857          | 72 Machinery specialized for particular ind.       |
| 1 249          | 197            | 263           | 10            | 77            | 338           | 555            | 73 Metalworking machinery                          |
| 8 776          | 2 449          | 1 798         | 283           | 615           | 2 134         | 4 351          | 74 General industry machinery and equipment        |
| 2 829          | 11 021         | 230           | 35            | 529           | 472           | 9 770          | 75 Office machines and computers                   |
| 1 506          | 2 136          | 1 165         | 568           | 1 568         | 2 531         | 5 807          | 76 Telecommunication, sound, TV, video             |
| 6 785          | 6 824          | 1 951         | 1 247         | 711           | 1 693         | 8 828          | 77 Electrical machinery                            |
| 11 036         | 5 777          | 2 732         | 2 682         | 501           | 4 093         | 11 663         | 78 Road vehicles                                   |
| 721            | 480            | 195           | 71            | 475           | 559           | 1 775          | 79 Other transport equipment                       |
| <b>24 071</b>  | <b>10 776</b>  | <b>3 938</b>  | <b>4 435</b>  | <b>939</b>    | <b>2 875</b>  | <b>13 429</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 1 280          | 448            | 287           | 72            | 164           | 261           | 308            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 4 064          | 639            | 593           | 215           | 100           | 634           | 736            | 82 Furniture, bedding, mattresses                  |
| 465            | 129            | 9             | 11            | 3             | 6             | 111            | 83 Travel goods, handbags and similar goods        |
| 7 265          | 2 214          | 794           | 2 535         | 113           | 216           | 2 687          | 84 Clothing and clothing accessories               |
| 3 751          | 421            | 318           | 1 241         | 29            | 23            | 423            | 85 Footwear  |
| 1 239          | 1 618          | 338           | 119           | 201           | 665           | 2 499          | 87 Professional, scientific, controlling material  |
| 825            | 1 226          | 123           | 37            | 14            | 99            | 1 322          | 88 Photogr. apparatus, optical goods, clocks       |
| 5 179          | 4 002          | 1 476         | 205           | 313           | 971           | 5 341          | 89 Miscellaneous manufactured articles             |
| <b>853</b>     | <b>16 059</b>  | <b>143</b>    | <b>1</b>      | <b>207</b>    | <b>1 311</b>  | <b>2 449</b>   | <b>Miscellaneous and adjustments</b>               |

**DISPATCHES JANUARY – JUNE 1997**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |               |                |              |               |               |               |
|--|----------------|---------------|---------------|----------------|--------------|---------------|---------------|---------------|
|  | EU             | B/L           | DK            | D              | EL           | E             | F             | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>565 277</b> | <b>56 373</b> | <b>14 063</b> | <b>122 816</b> | <b>2 152</b> | <b>30 469</b> | <b>81 322</b> | <b>15 013</b> |
| <b>0 Food and live animals</b>                     | <b>42 452</b>  | <b>5 715</b>  | <b>3 102</b>  | <b>5 765</b>   | <b>177</b>   | <b>4 051</b>  | <b>9 469</b>  | <b>1 365</b>  |
| 00 Live animals                                    | 1 339          | 166           | 68            | 148            | 0            | 87            | 600           | 30            |
| 01 Meat and meat preparations                      | 7 120          | 1 111         | 1 097         | 678            | 1            | 326           | 1 343         | 418           |
| 02 Dairy products and birds' eggs                  | 6 403          | 756           | 415           | 1 574          | 13           | 116           | 1 437         | 338           |
| 03 Fish, crustaceans, molluscs                     | 3 044          | 168           | 848           | 250            | 31           | 351           | 331           | 90            |
| 04 Cereals and cereal preparations                 | 5 509          | 498           | 200           | 740            | 14           | 167           | 2 169         | 79            |
| 05 Vegetables and fruit                            | 9 793          | 1 574         | 86            | 599            | 111          | 2 748         | 1 273         | 60            |
| 06 Sugar, sugar preparations, honey                | 1 594          | 252           | 55            | 279            | 1            | 65            | 515           | 37            |
| 07 Coffee, tea, cocoa, spices                      | 2 586          | 531           | 22            | 702            | 1            | 77            | 427           | 70            |
| 08 Feeding stuff for animals                       | 2 320          | 361           | 155           | 407            | 1            | 52            | 485           | 41            |
| <b>1 Beverages and tobacco</b>                     | <b>6 764</b>   | <b>477</b>    | <b>147</b>    | <b>766</b>     | <b>43</b>    | <b>391</b>    | <b>1 669</b>  | <b>175</b>    |
| 11 Beverages                                       | 4 738          | 302           | 100           | 379            | 18           | 374           | 1 580         | 155           |
| 12 Tobacco   | 2 026          | 175           | 47            | 387            | 25           | 17            | 89            | 19            |
| <b>2 Crude materials, except fuels</b>             | <b>15 644</b>  | <b>1 544</b>  | <b>650</b>    | <b>2 487</b>   | <b>63</b>    | <b>576</b>    | <b>2 259</b>  | <b>239</b>    |
| 21 Hides and skins, raw                            | 698            | 39            | 98            | 86             | 5            | 32            | 175           | 26            |
| 22 Oils, seeds and oleaginous fruits               | 578            | 45            | 2             | 26             | 1            | 6             | 323           | 0             |
| 23 Crude rubber                                    | 841            | 205           | 2             | 153            | 0            | 23            | 204           | 0             |
| 24 Cork and wood                                   | 2 901          | 183           | 52            | 258            | 1            | 57            | 279           | 27            |
| 25 Pulp and waste paper                            | 1 489          | 64            | 17            | 84             | 0            | 71            | 117           | 2             |
| 26 Textile fibres and their wastes                 | 1 527          | 180           | 31            | 439            | 31           | 94            | 279           | 55            |
| 27 Crude fertilizers                               | 1 441          | 247           | 33            | 291            | 11           | 92            | 205           | 6             |
| 28 Metalliferous ores and metal scrap              | 3 239          | 391           | 65            | 861            | 12           | 65            | 442           | 89            |
| <b>3 Energy</b>                                    | <b>17 230</b>  | <b>1 523</b>  | <b>855</b>    | <b>1 664</b>   | <b>50</b>    | <b>473</b>    | <b>1 921</b>  | <b>77</b>     |
| 32 Coal, coke and briquettes                       | 347            | 59            | 4             | 107            | :            | 6             | 31            | 21            |
| 33 Petroleum and petroleum products                | 12 611         | 1 257         | 593           | 1 283          | 50           | 432           | 829           | 53            |
| 34 Gas, natural and manufactured                   | 2 820          | 165           | 170           | 47             | :            | 7             | 130           | 2             |
| 35 Electric current                                | 1 451          | 41            | 88            | 227            | :            | 27            | 932           | 1             |
| <b>4 Oils, fats and waxes</b>                      | <b>1 862</b>   | <b>248</b>    | <b>69</b>     | <b>263</b>     | <b>108</b>   | <b>389</b>    | <b>164</b>    | <b>15</b>     |
| 41 Animal oils and fats                            | 224            | 33            | 28            | 43             | 0            | 7             | 40            | 13            |
| 42 Fixed vegetable fats and oils                   | 1 413          | 192           | 18            | 159            | 108          | 377           | 109           | 2             |
| 43 Animal or vegetable oils, and fats, waxes       | 225            | 22            | 24            | 62             | 0            | 5             | 16            | 0             |
| <b>5 Chemical products</b>                         | <b>67 322</b>  | <b>10 521</b> | <b>1 321</b>  | <b>15 223</b>  | <b>34</b>    | <b>2 014</b>  | <b>11 463</b> | <b>2 958</b>  |
| 51 Organic chemicals                               | 14 609         | 2 290         | 155           | 2 964          | 0            | 372           | 2 334         | 1 411         |
| 52 Inorganic chemicals                             | 3 299          | 524           | 18            | 784            | 1            | 97            | 723           | 51            |
| 53 Tanning and colouring materials                 | 4 230          | 549           | 147           | 1 395          | 2            | 156           | 563           | 14            |
| 54 Medicinal and pharmaceutical products           | 11 423         | 1 119         | 525           | 2 004          | 11           | 346           | 1 861         | 705           |
| 55 Essential oils, perfume mat., cosmetics         | 5 895          | 625           | 105           | 934            | 3            | 214           | 1 777         | 422           |
| 56 Fertilizers                                     | 1 090          | 339           | 25            | 156            | 1            | 44            | 90            | 13            |
| 57 Plastics in primary forms                       | 11 871         | 2 872         | 47            | 2 774          | 4            | 431           | 1 878         | 30            |
| 58 Plastics in non-primary forms                   | 6 060          | 924           | 148           | 1 609          | 4            | 169           | 572           | 45            |
| <b>6 Manufactured goods classified by material</b> | <b>94 714</b>  | <b>12 424</b> | <b>1 840</b>  | <b>18 923</b>  | <b>188</b>   | <b>4 258</b>  | <b>13 446</b> | <b>582</b>    |
| 61 Leather manufactures, dressed furskins          | 1 296          | 46            | 14            | 127            | 8            | 103           | 91            | 7             |
| 62 Rubber manufactures                             | 5 929          | 491           | 72            | 1 271          | 1            | 443           | 1 438         | 32            |
| 63 Cork and wood manufactures                      | 3 272          | 425           | 249           | 439            | 0            | 138           | 410           | 36            |
| 64 Paper, paperboard and articles thereof          | 14 790         | 1 174         | 180           | 2 893          | 2            | 365           | 1 843         | 47            |
| 65 Textile yarn, fabrics and related products      | 14 672         | 2 314         | 268           | 2 522          | 55           | 685           | 1 918         | 173           |
| 66 Non-metallic mineral manufactures               | 11 470         | 1 990         | 215           | 1 729          | 30           | 671           | 1 416         | 76            |
| 67 Iron and steel                                  | 18 899         | 3 429         | 218           | 3 954          | 25           | 752           | 3 098         | 48            |
| 68 Non-ferrous metals                              | 10 297         | 1 418         | 132           | 2 389          | 61           | 479           | 1 503         | 29            |
| 69 Manufactures of metals                          | 14 004         | 1 137         | 492           | 3 588          | 7            | 621           | 1 728         | 133           |
| <b>7 Machinery and transport equipment</b>         | <b>203 538</b> | <b>16 972</b> | <b>3 469</b>  | <b>56 070</b>  | <b>56</b>    | <b>10 811</b> | <b>33 680</b> | <b>4 151</b>  |
| 71 Power generating machinery and equipment        | 12 978         | 634           | 147           | 3 421          | 1            | 593           | 2 587         | 60            |
| 72 Machinery specialized for particular ind.       | 14 307         | 1 043         | 434           | 4 474          | 5            | 200           | 1 547         | 58            |
| 73 Metalworking machinery                          | 3 140          | 209           | 45            | 1 007          | 1            | 129           | 338           | 7             |
| 74 General industry machinery and equipment        | 23 929         | 1 574         | 920           | 7 220          | 11           | 664           | 3 284         | 203           |
| 75 Office machines and computers                   | 22 280         | 910           | 281           | 3 590          | 2            | 244           | 3 166         | 2 719         |
| 76 Telecommunication, sound, TV, video             | 13 510         | 999           | 506           | 2 386          | 6            | 459           | 1 679         | 212           |
| 77 Electrical machinery                            | 30 806         | 2 072         | 458           | 8 641          | 27           | 1 008         | 4 814         | 720           |
| 78 Road vehicles                                   | 70 777         | 9 333         | 317           | 21 541         | 3            | 7 214         | 11 862        | 69            |
| 79 Other transport equipment                       | 10 872         | 190           | 280           | 3 482          | 1            | 295           | 4 362         | 67            |
| <b>8 Miscellaneous manuf. articles</b>             | <b>58 620</b>  | <b>5 597</b>  | <b>2 437</b>  | <b>11 199</b>  | <b>306</b>   | <b>2 134</b>  | <b>6 946</b>  | <b>1 925</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 2 793          | 317           | 115           | 511            | 3            | 122           | 366           | 25            |
| 82 Furniture, bedding, mattresses                  | 6 877          | 626           | 685           | 1 149          | 3            | 293           | 619           | 47            |
| 83 Travel goods, handbags and similar goods        | 711            | 141           | 8             | 64             | 0            | 27            | 123           | 4             |
| 84 Clothing and clothing accessories               | 12 697         | 1 261         | 524           | 1 876          | 267          | 310           | 1 323         | 161           |
| 85 Footwear  | 4 693          | 556           | 56            | 345            | 3            | 510           | 243           | 10            |
| 87 Professional, scientific, controlling material  | 8 137          | 473           | 268           | 2 411          | 6            | 177           | 1 145         | 322           |
| 88 Photogr. apparatus, optical goods, clocks       | 4 340          | 555           | 76            | 1 157          | 1            | 61            | 676           | 104           |
| 89 Miscellaneous manufactured articles             | 18 239         | 1 647         | 702           | 3 632          | 24           | 634           | 2 441         | 1 252         |
| <b>Miscellaneous and adjustments</b>               | <b>57 131</b>  | <b>1 353</b>  | <b>171</b>    | <b>10 456</b>  | <b>1 129</b> | <b>5 371</b>  | <b>304</b>    | <b>3 526</b>  |

## DISPATCHES JANUARY – JUNE 1997

Value (Mio ECU)

| Reporter      |               |               |              |              |               |               | Product list                                       |
|---------------|---------------|---------------|--------------|--------------|---------------|---------------|--|
| I             | NL            | A             | P            | FIN          | S             | UK            | SITC Rev. 3  |
| <b>55 674</b> | <b>69 808</b> | <b>15 343</b> | <b>7 907</b> | <b>9 467</b> | <b>19 529</b> | <b>65 339</b> | <b>0-9 TOTAL</b>                                   |
| <b>3 139</b>  | <b>5 353</b>  | <b>582</b>    | <b>273</b>   | <b>146</b>   | <b>472</b>    | <b>2 843</b>  | <b>0 Food and live animals</b>                     |
| 20            | 114           | 33            | 5            | 0            | 3             | 68            | 00 Live animals                                    |
| 356           | 1 107         | 144           | 5            | 22           | 54            | 459           | 01 Meat and meat preparations                      |
| 301           | 882           | 101           | 55           | 45           | 51            | 317           | 02 Dairy products and birds' eggs                  |
| 120           | 344           | 1             | 79           | 1            | 117           | 315           | 03 Fish, crustaceans, molluscs                     |
| 532           | 200           | 80            | 19           | 21           | 102           | 690           | 04 Cereals and cereal preparations                 |
| 1 344         | 1 569         | 99            | 77           | 5            | 31            | 218           | 05 Vegetables and fruit                            |
| 62            | 126           | 34            | 4            | 14           | 21            | 129           | 06 Sugar, sugar preparations, honey                |
| 164           | 248           | 38            | 12           | 28           | 39            | 227           | 07 Coffee, tea, cocoa, spices                      |
| 38            | 520           | 30            | 6            | 2            | 7             | 215           | 08 Feeding stuff for animals                       |
| <b>760</b>    | <b>930</b>    | <b>76</b>     | <b>140</b>   | <b>21</b>    | <b>20</b>     | <b>1 150</b>  | <b>1 Beverages and tobacco</b>                     |
| 699           | 114           | 62            | 138          | 10           | 15            | 790           | 11 Beverages                                       |
| 61            | 816           | 14            | 2            | 11           | 4             | 359           | 12 Tobacco   |
| <b>586</b>    | <b>2 426</b>  | <b>649</b>    | <b>373</b>   | <b>974</b>   | <b>1 830</b>  | <b>986</b>    | <b>2 Crude materials, except fuels</b>             |
| 20            | 44            | 14            | 4            | 66           | 23            | 66            | 21 Hides and skins, raw                            |
| 2             | 118           | 8             | 2            | 0            | 1             | 43            | 22 Oils, seeds and oleaginous fruits               |
| 25            | 100           | 3             | 0            | 0            | 5             | 120           | 23 Crude rubber                                    |
| 74            | 57            | 380           | 49           | 549          | 913           | 23            | 24 Cork and wood                                   |
| 1             | 96            | 44            | 181          | 275          | 504           | 32            | 25 Pulp and waste paper                            |
| 67            | 31            | 80            | 16           | 26           | 16            | 182           | 26 Textile fibres and their wastes                 |
| 81            | 116           | 57            | 19           | 25           | 28            | 229           | 27 Crude fertilizers                               |
| 67            | 537           | 49            | 83           | 31           | 325           | 222           | 28 Metalliferous ores and metal scrap              |
| <b>332</b>    | <b>3 896</b>  | <b>121</b>    | <b>90</b>    | <b>258</b>   | <b>511</b>    | <b>5 458</b>  | <b>3 Energy</b>                                    |
| 5             | 56            | 2             | 1            | 3            | 4             | 49            | 32 Coal, coke and briquettes                       |
| 321           | 1 997         | 14            | 76           | 225          | 490           | 4 989         | 33 Petroleum and petroleum products                |
| 6             | 1 838         | 0             | 13           | 6            | 17            | 419           | 34 Gas, natural and manufactured                   |
| .             | 6             | 105           | .            | 24           | .             | 1             | 35 Electric current                                |
| <b>162</b>    | <b>288</b>    | <b>10</b>     | <b>14</b>    | <b>5</b>     | <b>16</b>     | <b>112</b>    | <b>4 Oils, fats and waxes</b>                      |
| 18            | 19            | 4             | 0            | 0            | 5             | 13            | 41 Animal oils and fats                            |
| 139           | 205           | 2             | 13           | 4            | 9             | 78            | 42 Fixed vegetable fats and oils                   |
| 4             | 64            | 5             | 1            | 1            | 2             | 21            | 43 Animal or vegetable oils, and fats, waxes       |
| <b>4 936</b>  | <b>6 452</b>  | <b>1 139</b>  | <b>328</b>   | <b>581</b>   | <b>1 750</b>  | <b>8 603</b>  | <b>5 Chemical products</b>                         |
| 649           | 1 805         | 154           | 57           | 93           | 266           | 2 060         | 51 Organic chemicals                               |
| 103           | 285           | 76            | 13           | 94           | 50            | 481           | 52 Inorganic chemicals                             |
| 261           | 349           | 40            | 12           | 54           | 98            | 591           | 53 Tanning and colouring materials                 |
| 1 091         | 705           | 320           | 46           | 41           | 665           | 1 982         | 54 Medicinal and pharmaceutical products           |
| 477           | 268           | 53            | 27           | 8            | 74            | 910           | 55 Essential oils, perfume mat., cosmetics         |
| 10            | 231           | 58            | 18           | 9            | 21            | 75            | 56 Fertilizers                                     |
| 808           | 1 630         | 67            | 35           | 123          | 282           | 890           | 57 Plastics in primary forms                       |
| 987           | 470           | 276           | 39           | 99           | 142           | 574           | 58 Plastics in non-primary forms                   |
| <b>13 158</b> | <b>5 697</b>  | <b>4 359</b>  | <b>1 660</b> | <b>3 956</b> | <b>5 139</b>  | <b>9 084</b>  | <b>6 Manufactured goods classified by material</b> |
| 614           | 43            | 85            | 14           | 14           | 14            | 118           | 61 Leather manufactures, dressed furskins          |
| 780           | 285           | 157           | 75           | 33           | 185           | 665           | 62 Rubber manufactures                             |
| 268           | 118           | 303           | 282          | 294          | 189           | 119           | 63 Cork and wood manufactures                      |
| 1 086         | 846           | 853           | 216          | 2 234        | 2 109         | 943           | 64 Paper, paperboard and articles thereof          |
| 3 310         | 812           | 536           | 525          | 88           | 167           | 1 297         | 65 Textile yarn, fabrics and related products      |
| 1 948         | 378           | 328           | 263          | 110          | 187           | 2 129         | 66 Non-metallic mineral manufactures               |
| 1 907         | 1 032         | 891           | 66           | 649          | 1 372         | 1 456         | 67 Iron and steel                                  |
| 706           | 1 347         | 409           | 15           | 379          | 363           | 1 067         | 68 Non-ferrous metals                              |
| 2 540         | 829           | 756           | 204          | 154          | 549           | 1 268         | 69 Manufactures of metals                          |
| <b>20 617</b> | <b>11 378</b> | <b>6 095</b>  | <b>2 729</b> | <b>2 901</b> | <b>7 536</b>  | <b>27 070</b> | <b>7 Machinery and transport equipment</b>         |
| 1 155         | 257           | 922           | 35           | 146          | 784           | 2 237         | 71 Power generating machinery and equipment        |
| 2 677         | 549           | 660           | 47           | 356          | 710           | 1 546         | 72 Machinery specialized for particular ind.       |
| 653           | 149           | 128           | 5            | 37           | 157           | 276           | 73 Metalworking machinery                          |
| 4 618         | 765           | 885           | 150          | 295          | 1 097         | 2 242         | 74 General industry machinery and equipment        |
| 1 091         | 4 127         | 123           | 21           | 279          | 224           | 5 503         | 75 Office machines and computers                   |
| 710           | 585           | 228           | 296          | 961          | 1 349         | 3 134         | 76 Telecommunication, sound, TV, video             |
| 3 556         | 2 379         | 1 117         | 683          | 375          | 875           | 4 081         | 77 Electrical machinery                            |
| 5 778         | 2 449         | 1 512         | 1 435        | 280          | 2 125         | 6 859         | 78 Road vehicles                                   |
| 372           | 116           | 159           | 57           | 171          | 205           | 1 117         | 79 Other transport equipment                       |
| <b>11 540</b> | <b>3 694</b>  | <b>2 038</b>  | <b>2 298</b> | <b>499</b>   | <b>1 478</b>  | <b>6 530</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 641           | 136           | 130           | 44           | 86           | 116           | 178           | 81 Prefabr. buildings, sanitary, heating, lighting |
| 2 108         | 198           | 301           | 117          | 57           | 298           | 377           | 82 Furniture, bedding, mattresses                  |
| 214           | 54            | 5             | 5            | 1            | 3             | 61            | 83 Travel goods, handbags and similar goods        |
| 3 270         | 797           | 385           | 1 273        | 51           | 126           | 1 075         | 84 Clothing and clothing accessories               |
| 1 747         | 154           | 169           | 669          | 14           | 13            | 204           | 85 Footwear  |
| 609           | 613           | 163           | 63           | 112          | 362           | 1 414         | 87 Professional, scientific, controlling material  |
| 444           | 448           | 68            | 19           | 7            | 55            | 668           | 88 Photogr. apparatus, optical goods, clocks       |
| 2 506         | 1 259         | 814           | 108          | 170          | 500           | 2 549         | 89 Miscellaneous manufactured articles             |
| <b>444</b>    | <b>29 694</b> | <b>274</b>    | <b>1</b>     | <b>126</b>   | <b>777</b>    | <b>3 503</b>  | <b>Miscellaneous and adjustments</b>               |

# BREAKDOWN BY MEMBER STATE OF GOODS TRADED INTRA-EU

## ARRIVALS 1996

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter         |               |               |                |               |               |                |               |
|--|------------------|---------------|---------------|----------------|---------------|---------------|----------------|---------------|
|  | EU               | B/L           | DK            | D              | EL            | E             | F              | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>1 013 189</b> | <b>95 196</b> | <b>25 155</b> | <b>215 555</b> | <b>13 331</b> | <b>60 921</b> | <b>156 651</b> | <b>18 342</b> |
| <b>0 Food and live animals</b>                     | <b>90 119</b>    | <b>8 423</b>  | <b>1 934</b>  | <b>20 323</b>  | <b>2 007</b>  | <b>4 754</b>  | <b>13 711</b>  | <b>1 638</b>  |
| 00 Live animals                                    | 3 128            | 307           | 16            | 485            | 41            | 367           | 353            | 47            |
| 01 Meat and meat preparations                      | 14 841           | 725           | 329           | 3 397          | 596           | 405           | 2 581          | 170           |
| 02 Dairy products and birds' eggs                  | 13 576           | 1 798         | 183           | 2 921          | 421           | 579           | 1 663          | 178           |
| 03 Fish, crustaceans, molluscs                     | 6 560            | 488           | 159           | 786            | 86            | 930           | 1 475          | 60            |
| 04 Cereals and cereal preparations                 | 11 331           | 1 503         | 241           | 1 721          | 258           | 855           | 1 349          | 309           |
| 05 Vegetables and fruit                            | 21 483           | 1 434         | 408           | 7 208          | 188           | 535           | 3 294          | 352           |
| 06 Sugar, sugar preparations, honey                | 3 278            | 410           | 130           | 606            | 49            | 281           | 422            | 95            |
| 07 Coffee, tea, cocoa, spices                      | 5 755            | 602           | 161           | 1 116          | 95            | 206           | 1 293          | 134           |
| 08 Feeding stuff for animals                       | 4 601            | 653           | 175           | 819            | 91            | 176           | 577            | 183           |
| <b>1 Beverages and tobacco</b>                     | <b>14 141</b>    | <b>1 342</b>  | <b>328</b>    | <b>2 515</b>   | <b>348</b>    | <b>748</b>    | <b>2 474</b>   | <b>260</b>    |
| 11 Beverages                                       | 9 924            | 1 083         | 315           | 2 028          | 189           | 648           | 1 211          | 206           |
| 12 Tobacco   | 4 217            | 260           | 13            | 488            | 159           | 100           | 1 263          | 54            |
| <b>2 Crude materials, except fuels</b>             | <b>30 472</b>    | <b>3 337</b>  | <b>830</b>    | <b>6 773</b>   | <b>255</b>    | <b>1 951</b>  | <b>3 596</b>   | <b>255</b>    |
| 21 Hides and skins, raw                            | 1 383            | 46            | 29            | 93             | 39            | 132           | 59             | 5             |
| 22 Oils, seeds and oleaginous fruits               | 894              | 176           | 43            | 295            | 3             | 29            | 53             | 8             |
| 23 Crude rubber                                    | 1 793            | 235           | 20            | 345            | 12            | 170           | 335            | 9             |
| 24 Cork and wood                                   | 5 026            | 390           | 391           | 713            | 59            | 257           | 439            | 71            |
| 25 Pulp and waste paper                            | 3 050            | 127           | 20            | 1 013          | 11            | 144           | 381            | 2             |
| 26 Textile fibres and their wastes                 | 3 155            | 337           | 18            | 436            | 46            | 235           | 380            | 49            |
| 27 Crude fertilizers                               | 3 220            | 477           | 68            | 590            | 26            | 134           | 384            | 43            |
| 28 Metalliferous ores and metal scrap              | 6 331            | 1 209         | 53            | 1 506          | 4             | 580           | 536            | 17            |
| <b>3 Energy</b>                                    | <b>34 627</b>    | <b>6 622</b>  | <b>441</b>    | <b>11 251</b>  | <b>118</b>    | <b>921</b>    | <b>4 816</b>   | <b>673</b>    |
| 32 Coal, coke and briquettes                       | 902              | 148           | 7             | 178            | 4             | 45            | 189            | 22            |
| 33 Petroleum and petroleum products                | 26 800           | 5 462         | 394           | 7 726          | 111           | 650           | 3 913          | 601           |
| 34 Gas, natural and manufactured                   | 4 959            | 754           | 1             | 2 874          | 3             | 53            | 594            | 50            |
| 35 Electric current                                | 1 966            | 257           | 39            | 473            | :             | 173           | 121            | 1             |
| <b>4 Oils, fats and waxes</b>                      | <b>4 110</b>     | <b>364</b>    | <b>113</b>    | <b>419</b>     | <b>53</b>     | <b>293</b>    | <b>642</b>     | <b>94</b>     |
| 41 Animal oils and fats                            | 447              | 61            | 23            | 62             | 2             | 49            | 60             | 12            |
| 42 Fixed vegetable fats and oils                   | 3 137            | 227           | 69            | 279            | 47            | 211           | 501            | 55            |
| 43 Animal or vegetable oils, and fats, waxes       | 526              | 75            | 21            | 78             | 5             | 34            | 82             | 26            |
| <b>5 Chemical products</b>                         | <b>128 603</b>   | <b>14 582</b> | <b>3 024</b>  | <b>21 779</b>  | <b>2 076</b>  | <b>8 469</b>  | <b>20 220</b>  | <b>2 442</b>  |
| 51 Organic chemicals                               | 28 603           | 4 547         | 282           | 4 823          | 280           | 1 865         | 3 994          | 424           |
| 52 Inorganic chemicals                             | 7 283            | 1 128         | 172           | 1 260          | 63            | 474           | 1 248          | 137           |
| 53 Tanning and colouring materials                 | 7 855            | 795           | 274           | 1 051          | 145           | 547           | 1 212          | 106           |
| 54 Medicinal and pharmaceutical products           | 20 865           | 1 877         | 584           | 3 262          | 551           | 1 444         | 3 187          | 448           |
| 55 Essential oils, perfume mat., cosmetics         | 10 693           | 914           | 323           | 1 899          | 261           | 707           | 1 511          | 336           |
| 56 Fertilizers                                     | 2 639            | 311           | 64            | 433            | 39            | 164           | 719            | 159           |
| 57 Plastics in primary forms                       | 24 115           | 2 637         | 597           | 4 579          | 332           | 1 480         | 3 478          | 326           |
| 58 Plastics in non-primary forms                   | 10 684           | 960           | 357           | 1 838          | 144           | 689           | 1 960          | 214           |
| <b>6 Manufactured goods classified by material</b> | <b>170 939</b>   | <b>17 461</b> | <b>4 729</b>  | <b>33 551</b>  | <b>2 560</b>  | <b>10 217</b> | <b>27 700</b>  | <b>2 609</b>  |
| 61 Leather manufactures, dressed furskins          | 2 310            | 109           | 27            | 435            | 136           | 215           | 372            | 8             |
| 62 Rubber manufactures                             | 10 709           | 842           | 221           | 2 252          | 121           | 949           | 1 469          | 125           |
| 63 Cork and wood manufactures                      | 5 427            | 438           | 194           | 1 387          | 63            | 268           | 768            | 83            |
| 64 Paper, paperboard and articles thereof          | 28 956           | 2 596         | 1 075         | 5 407          | 436           | 1 670         | 4 826          | 610           |
| 65 Textile yarn, fabrics and related products      | 26 433           | 2 152         | 605           | 5 266          | 617           | 1 506         | 4 365          | 402           |
| 66 Non-metallic mineral manufactures               | 20 314           | 4 063         | 370           | 3 839          | 280           | 841           | 3 112          | 290           |
| 67 Iron and steel                                  | 34 690           | 3 165         | 991           | 6 963          | 491           | 2 184         | 5 641          | 361           |
| 68 Non-ferrous metals                              | 17 657           | 1 692         | 413           | 3 842          | 106           | 978           | 2 856          | 263           |
| 69 Manufactures of metals                          | 24 444           | 2 403         | 833           | 4 160          | 310           | 1 606         | 4 293          | 466           |
| <b>7 Machinery and transport equipment</b>         | <b>371 282</b>   | <b>28 135</b> | <b>8 627</b>  | <b>71 219</b>  | <b>4 015</b>  | <b>27 258</b> | <b>63 965</b>  | <b>5 402</b>  |
| 71 Power generating machinery and equipment        | 21 339           | 1 787         | 443           | 4 435          | 225           | 2 806         | 3 501          | 88            |
| 72 Machinery specialized for particular ind.       | 25 812           | 2 011         | 843           | 3 316          | 542           | 1 809         | 5 023          | 577           |
| 73 Metalworking machinery                          | 5 421            | 480           | 118           | 677            | 48            | 395           | 1 053          | 51            |
| 74 General industry machinery and equipment        | 41 861           | 3 645         | 1 178         | 7 039          | 600           | 2 862         | 7 254          | 516           |
| 75 Office machines and computers                   | 43 113           | 2 513         | 1 390         | 7 116          | 245           | 2 044         | 6 470          | 1 276         |
| 76 Telecommunication, sound, TV, video             | 24 720           | 1 504         | 1 037         | 4 254          | 361           | 2 138         | 3 212          | 404           |
| 77 Electrical machinery                            | 56 489           | 3 857         | 1 270         | 11 030         | 607           | 3 733         | 8 913          | 1 110         |
| 78 Road vehicles                                   | 134 115          | 11 906        | 2 213         | 28 011         | 1 337         | 10 631        | 20 775         | 1 254         |
| 79 Other transport equipment                       | 17 614           | 400           | 104           | 5 148          | 50            | 826           | 7 567          | 122           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>107 458</b>   | <b>9 474</b>  | <b>2 571</b>  | <b>22 070</b>  | <b>1 850</b>  | <b>5 765</b>  | <b>19 276</b>  | <b>2 558</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 5 009            | 446           | 128           | 1 220          | 89            | 277           | 763            | 92            |
| 82 Furniture, bedding, mattresses                  | 10 985           | 1 292         | 218           | 2 791          | 127           | 341           | 1 966          | 111           |
| 83 Travel goods, handbags and similar goods        | 1 243            | 119           | 29            | 246            | 19            | 69            | 307            | 21            |
| 84 Clothing and clothing accessories               | 24 432           | 2 336         | 554           | 6 022          | 542           | 1 342         | 4 141          | 666           |
| 85 Footwear  | 8 077            | 536           | 205           | 2 434          | 127           | 153           | 1 469          | 169           |
| 87 Professional, scientific, controlling material  | 14 617           | 955           | 304           | 2 212          | 193           | 1 101         | 2 682          | 202           |
| 88 Photogr. apparatus, optical goods, clocks       | 8 194            | 550           | 196           | 1 460          | 252           | 563           | 1 294          | 86            |
| 89 Miscellaneous manufactured articles             | 34 760           | 3 232         | 933           | 5 648          | 499           | 1 909         | 6 638          | 1 210         |
| <b>Miscellaneous and adjustments</b>               | <b>61 438</b>    | <b>5 456</b>  | <b>2 559</b>  | <b>25 654</b>  | <b>49</b>     | <b>544</b>    | <b>252</b>     | <b>2 411</b>  |

## ARRIVALS 1996

*Value (Mio ECU)*

| Reporter      |               |               |               |               |               |                | Product list                                       |
|---------------|---------------|---------------|---------------|---------------|---------------|----------------|--|
| I             | NL            | A             | P             | FIN           | S             | UK             | SITC Rev. 3  |
| <b>99 251</b> | <b>91 976</b> | <b>40 129</b> | <b>20 346</b> | <b>16 150</b> | <b>36 053</b> | <b>124 133</b> | <b>0-9 TOTAL</b>                                   |
| <b>11 485</b> | <b>8 019</b>  | <b>2 364</b>  | <b>1 878</b>  | <b>947</b>    | <b>1 942</b>  | <b>10 694</b>  | <b>0 Food and live animals</b>                     |
| 910           | 352           | 41            | 78            | 1             | 3             | 128            | 00 Live animals                                    |
| 2 568         | 788           | 262           | 297           | 82            | 219           | 2 420          | 01 Meat and meat preparations                      |
| 2 271         | 1 776         | 230           | 129           | 83            | 129           | 1 214          | 02 Dairy products and birds' eggs                  |
| 1 307         | 353           | 128           | 285           | 29            | 157           | 317            | 03 Fish, crustaceans, molluscs                     |
| 1 467         | 1 414         | 304           | 459           | 141           | 193           | 1 115          | 04 Cereals and cereal preparations                 |
| 1 347         | 1 671         | 667           | 308           | 315           | 633           | 3 124          | 05 Vegetables and fruit                            |
| 408           | 272           | 126           | 36            | 42            | 103           | 299            | 06 Sugar, sugar preparations, honey                |
| 287           | 509           | 276           | 102           | 83            | 181           | 710            | 07 Coffee, tea, cocoa, spices                      |
| 517           | 543           | 142           | 83            | 72            | 141           | 429            | 08 Feeding stuff for animals                       |
| <b>1 545</b>  | <b>1 249</b>  | <b>179</b>    | <b>233</b>    | <b>127</b>    | <b>357</b>    | <b>2 436</b>   | <b>1 Beverages and tobacco</b>                     |
| 587           | 806           | 144           | 188           | 92            | 296           | 2 130          | 11 Beverages                                       |
| 958           | 443           | 35            | 45            | 34            | 60            | 306            | 12 Tobacco   |
| <b>4 984</b>  | <b>2 467</b>  | <b>1 173</b>  | <b>408</b>    | <b>563</b>    | <b>810</b>    | <b>3 072</b>   | <b>2 Crude materials, except fuels</b>             |
| 624           | 94            | 43            | 31            | 73            | 11            | 105            | 21 Hides and skins, raw                            |
| 17            | 80            | 13            | 12            | 16            | 40            | 109            | 22 Oils, seeds and oleaginous fruits               |
| 258           | 99            | 51            | 37            | 18            | 45            | 159            | 23 Crude rubber                                    |
| 977           | 436           | 264           | 77            | 20            | 80            | 849            | 24 Cork and wood                                   |
| 409           | 359           | 184           | 29            | 27            | 60            | 286            | 25 Pulp and waste paper                            |
| 902           | 150           | 101           | 96            | 34            | 29            | 343            | 26 Textile fibres and their wastes                 |
| 401           | 459           | 118           | 56            | 126           | 135           | 205            | 27 Crude fertilizers                               |
| 961           | 536           | 133           | 10            | 174           | 204           | 408            | 28 Metalliferous ores and metal scrap              |
| <b>1 477</b>  | <b>2 678</b>  | <b>726</b>    | <b>419</b>    | <b>910</b>    | <b>1 713</b>  | <b>1 862</b>   | <b>3 Energy</b>                                    |
| 64            | 72            | 54            | 3             | 16            | 24            | 76             | 32 Coal, coke and briquettes                       |
| 1 336         | 2 217         | 482           | 264           | 790           | 1 581         | 1 273          | 33 Petroleum and petroleum products                |
| 77            | 216           | 64            | 129           | 4             | 109           | 32             | 34 Gas, natural and manufactured                   |
| :             | 173           | 126           | 23            | 99            | :             | 482            | 35 Electric current                                |
| <b>978</b>    | <b>405</b>    | <b>80</b>     | <b>139</b>    | <b>29</b>     | <b>73</b>     | <b>427</b>     | <b>4 Oils, fats and waxes</b>                      |
| 33            | 55            | 6             | 4             | 3             | 4             | 74             | 41 Animal oils and fats                            |
| 914           | 243           | 57            | 131           | 16            | 60            | 326            | 42 Fixed vegetable fats and oils                   |
| 31            | 107           | 17            | 5             | 10            | 9             | 27             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>15 712</b> | <b>11 173</b> | <b>4 500</b>  | <b>2 377</b>  | <b>2 260</b>  | <b>4 244</b>  | <b>15 744</b>  | <b>5 Chemical products</b>                         |
| 3 715         | 2 746         | 402           | 363           | 283           | 834           | 4 046          | 51 Organic chemicals                               |
| 654           | 596           | 221           | 122           | 167           | 209           | 832            | 52 Inorganic chemicals                             |
| 1 066         | 659           | 388           | 269           | 197           | 304           | 841            | 53 Tanning and colouring materials                 |
| 2 193         | 2 031         | 1 120         | 444           | 421           | 835           | 2 469          | 54 Medicinal and pharmaceutical products           |
| 1 101         | 904           | 462           | 295           | 243           | 375           | 1 361          | 55 Essential oils, perfume mat., cosmetics         |
| 189           | 144           | 30            | 35            | 20            | 65            | 268            | 56 Fertilizers                                     |
| 3 780         | 1 698         | 806           | 381           | 396           | 722           | 2 904          | 57 Plastics in primary forms                       |
| 946           | 1 010         | 490           | 178           | 183           | 364           | 1 351          | 58 Plastics in non-primary forms                   |
| <b>17 205</b> | <b>14 464</b> | <b>7 704</b>  | <b>4 248</b>  | <b>2 412</b>  | <b>5 750</b>  | <b>20 329</b>  | <b>6 Manufactured goods classified by material</b> |
| 320           | 109           | 121           | 219           | 31            | 27            | 181            | 61 Leather manufactures, dressed furskins          |
| 1 096         | 961           | 492           | 259           | 169           | 550           | 1 201          | 62 Rubber manufactures                             |
| 411           | 565           | 366           | 75            | 37            | 158           | 614            | 63 Cork and wood manufactures                      |
| 2 168         | 2 909         | 972           | 513           | 329           | 593           | 4 853          | 64 Paper, paperboard and articles thereof          |
| 2 694         | 2 036         | 1 104         | 1 253         | 359           | 567           | 3 506          | 65 Textile yarn, fabrics and related products      |
| 1 717         | 1 417         | 886           | 348           | 226           | 499           | 2 426          | 66 Non-metallic mineral manufactures               |
| 4 488         | 2 874         | 1 081         | 755           | 613           | 1 736         | 3 348          | 67 Iron and steel                                  |
| 2 563         | 1 175         | 916           | 328           | 218           | 571           | 1 735          | 68 Non-ferrous metals                              |
| 1 748         | 2 417         | 1 767         | 498           | 431           | 1 048         | 2 465          | 69 Manufactures of metals                          |
| <b>36 960</b> | <b>27 161</b> | <b>15 862</b> | <b>8 239</b>  | <b>6 807</b>  | <b>15 222</b> | <b>52 411</b>  | <b>7 Machinery and transport equipment</b>         |
| 1 543         | 1 058         | 969           | 575           | 485           | 946           | 2 478          | 71 Power generating machinery and equipment        |
| 2 723         | 1 648         | 1 412         | 748           | 646           | 1 281         | 3 233          | 72 Machinery specialized for particular ind.       |
| 771           | 284           | 445           | 91            | 116           | 326           | 566            | 73 Metalworking machinery                          |
| 4 257         | 2 888         | 2 575         | 796           | 988           | 2 311         | 4 953          | 74 General industry machinery and equipment        |
| 4 204         | 6 044         | 1 246         | 592           | 810           | 2 061         | 7 102          | 75 Office machines and computers                   |
| 2 539         | 1 859         | 937           | 550           | 585           | 1 595         | 3 742          | 76 Telecommunication, sound, TV, video             |
| 6 179         | 4 212         | 2 660         | 1 369         | 1 528         | 2 671         | 7 350          | 77 Electrical machinery                            |
| 14 128        | 8 621         | 5 276         | 3 462         | 1 387         | 3 606         | 21 510         | 78 Road vehicles                                   |
| 564           | 522           | 327           | 54            | 259           | 398           | 1 272          | 79 Other transport equipment                       |
| <b>7 660</b>  | <b>8 616</b>  | <b>7 204</b>  | <b>2 294</b>  | <b>1 694</b>  | <b>3 924</b>  | <b>12 502</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 316           | 548           | 331           | 100           | 71            | 126           | 500            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 317           | 1 092         | 997           | 160           | 118           | 346           | 1 107          | 82 Furniture, bedding, mattresses                  |
| 89            | 51            | 79            | 28            | 13            | 23            | 149            | 83 Travel goods, handbags and similar goods        |
| 1 227         | 1 706         | 1 820         | 627           | 393           | 757           | 2 300          | 84 Clothing and clothing accessories               |
| 305           | 556           | 504           | 169           | 92            | 218           | 1 141          | 85 Footwear  |
| 1 907         | 1 071         | 726           | 258           | 294           | 793           | 1 919          | 87 Professional, scientific, controlling material  |
| 940           | 697           | 371           | 161           | 146           | 381           | 1 096          | 88 Photogr. apparatus, optical goods, clocks       |
| 2 550         | 2 865         | 2 370         | 789           | 562           | 1 274         | 4 280          | 89 Miscellaneous manufactured articles             |
| <b>1 245</b>  | <b>15 745</b> | <b>337</b>    | <b>111</b>    | <b>401</b>    | <b>2 019</b>  | <b>4 656</b>   | <b>Miscellaneous and adjustments</b>               |

# BREAKDOWN BY MEMBER STATE OF GOODS TRADED INTRA-EU

## ARRIVALS JANUARY – JUNE 1997

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |               |                |              |               |               |               |
|--|----------------|---------------|---------------|----------------|--------------|---------------|---------------|---------------|
|  | EU             | B/L           | DK            | D              | EL           | E             | F             | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>533 736</b> | <b>50 749</b> | <b>13 539</b> | <b>110 260</b> | <b>6 607</b> | <b>32 782</b> | <b>81 171</b> | <b>10 316</b> |
| <b>0 Food and live animals</b>                     | <b>42 323</b>  | <b>4 057</b>  | <b>1 196</b>  | <b>9 748</b>   | <b>507</b>   | <b>2 084</b>  | <b>6 868</b>  | <b>727</b>    |
| 00 Live animals                                    | 1 188          | 123           | 4             | 147            | 9            | 135           | 122           | 33            |
| 01 Meat and meat preparations                      | 6 800          | 361           | 230           | 1 542          | 146          | 192           | 1 222         | 77            |
| 02 Dairy products and birds' eggs                  | 6 236          | 860           | 109           | 1 416          | 107          | 301           | 818           | 82            |
| 03 Fish, crustaceans, molluscs                     | 3 065          | 213           | 89            | 402            | 26           | 400           | 709           | 30            |
| 04 Cereals and cereal preparations                 | 5 009          | 704           | 142           | 773            | 62           | 315           | 654           | 129           |
| 05 Vegetables and fruit                            | 10 856         | 735           | 282           | 3 586          | 47           | 232           | 1 782         | 143           |
| 06 Sugar, sugar preparations, honey                | 1 497          | 182           | 77            | 266            | 17           | 138           | 209           | 52            |
| 07 Coffee, tea, cocoa, spices                      | 2 804          | 276           | 71            | 649            | 26           | 79            | 660           | 56            |
| 08 Feeding stuff for animals                       | 2 262          | 344           | 117           | 420            | 20           | 69            | 318           | 71            |
| <b>1 Beverages and tobacco</b>                     | <b>6 613</b>   | <b>662</b>    | <b>174</b>    | <b>1 331</b>   | <b>82</b>    | <b>332</b>    | <b>1 226</b>  | <b>112</b>    |
| 11 Beverages                                       | 4 440          | 507           | 167           | 1 037          | 42           | 259           | 564           | 88            |
| 12 Tobacco   | 2 173          | 155           | 7             | 294            | 40           | 73            | 662           | 24            |
| <b>2 Crude materials, except fuels</b>             | <b>15 832</b>  | <b>1 764</b>  | <b>507</b>    | <b>3 683</b>   | <b>69</b>    | <b>885</b>    | <b>2 001</b>  | <b>121</b>    |
| 21 Hides and skins, raw                            | 693            | 21            | 28            | 57             | 13           | 62            | 33            | 3             |
| 22 Oils, seeds and oleaginous fruits               | 479            | 75            | 15            | 192            | 1            | 19            | 31            | 4             |
| 23 Crude rubber                                    | 884            | 117           | 13            | 194            | 3            | 71            | 169           | 4             |
| 24 Cork and wood                                   | 2 661          | 196           | 247           | 420            | 13           | 117           | 248           | 40            |
| 25 Pulp and waste paper                            | 1 441          | 61            | 10            | 501            | 3            | 61            | 193           | 1             |
| 26 Textile fibres and their wastes                 | 1 643          | 171           | 11            | 210            | 12           | 108           | 208           | 18            |
| 27 Crude fertilizers                               | 1 483          | 229           | 37            | 287            | 7            | 59            | 195           | 18            |
| 28 Metalliferous ores and metal scrap              | 3 466          | 695           | 31            | 817            | 0            | 265           | 361           | 7             |
| <b>3 Energy</b>                                    | <b>17 039</b>  | <b>3 637</b>  | <b>257</b>    | <b>5 479</b>   | <b>28</b>    | <b>324</b>    | <b>2 528</b>  | <b>264</b>    |
| 32 Coal, coke and briquettes                       | 401            | 61            | 4             | 98             | 1            | 16            | 88            | 10            |
| 33 Petroleum and petroleum products                | 12 957         | 2 907         | 238           | 3 703          | 27           | 259           | 2 028         | 230           |
| 34 Gas, natural and manufactured                   | 2 699          | 487           | 5             | 1 437          | 1            | 44            | 339           | 23            |
| 35 Electric current                                | 982            | 182           | 11            | 241            | .            | 4             | 74            | 1             |
| <b>4 Oils, fats and waxes</b>                      | <b>2 018</b>   | <b>217</b>    | <b>62</b>     | <b>191</b>     | <b>10</b>    | <b>57</b>     | <b>335</b>    | <b>42</b>     |
| 41 Animal oils and fats                            | 218            | 28            | 14            | 24             | 0            | 17            | 31            | 4             |
| 42 Fixed vegetable fats and oils                   | 1 572          | 155           | 35            | 129            | 9            | 28            | 268           | 25            |
| 43 Animal or vegetable oils, and fats, waxes       | 227            | 34            | 13            | 38             | 1            | 12            | 36            | 14            |
| <b>5 Chemical products</b>                         | <b>65 150</b>  | <b>7 761</b>  | <b>1 741</b>  | <b>11 424</b>  | <b>555</b>   | <b>3 746</b>  | <b>10 714</b> | <b>1 329</b>  |
| 51 Organic chemicals                               | 14 524         | 2 442         | 140           | 2 625          | 61           | 847           | 2 122         | 226           |
| 52 Inorganic chemicals                             | 3 470          | 617           | 109           | 583            | 13           | 176           | 627           | 60            |
| 53 Tanning and colouring materials                 | 3 887          | 389           | 168           | 505            | 34           | 242           | 653           | 51            |
| 54 Medicinal and pharmaceutical products           | 10 980         | 1 038         | 290           | 1 828          | 178          | 682           | 1 748         | 203           |
| 55 Essential oils, perfume mat., cosmetics         | 5 271          | 470           | 190           | 890            | 73           | 338           | 817           | 232           |
| 56 Fertilizers                                     | 1 314          | 157           | 33            | 211            | 13           | 73            | 341           | 105           |
| 57 Plastics in primary forms                       | 12 271         | 1 397         | 348           | 2 501          | 79           | 593           | 1 838         | 154           |
| 58 Plastics in non-primary forms                   | 5 283          | 488           | 216           | 912            | 32           | 296           | 1 049         | 97            |
| <b>6 Manufactured goods classified by material</b> | <b>85 368</b>  | <b>9 273</b>  | <b>2 779</b>  | <b>16 793</b>  | <b>595</b>   | <b>4 677</b>  | <b>14 963</b> | <b>1 198</b>  |
| 61 Leather manufactures, dressed furskins          | 1 151          | 54            | 19            | 237            | 40           | 93            | 203           | 4             |
| 62 Rubber manufactures                             | 5 422          | 467           | 134           | 1 288          | 26           | 379           | 790           | 53            |
| 63 Cork and wood manufactures                      | 2 693          | 226           | 120           | 664            | 17           | 127           | 410           | 40            |
| 64 Paper, paperboard and articles thereof          | 13 443         | 1 263         | 592           | 2 358          | 112          | 763           | 2 446         | 278           |
| 65 Textile yarn, fabrics and related products      | 13 289         | 1 074         | 384           | 2 632          | 148          | 690           | 2 370         | 189           |
| 66 Non-metallic mineral manufactures               | 9 973          | 2 301         | 222           | 1 741          | 63           | 383           | 1 676         | 126           |
| 67 Iron and steel                                  | 17 787         | 1 678         | 565           | 3 605          | 92           | 1 097         | 3 129         | 171           |
| 68 Non-ferrous metals                              | 9 799          | 989           | 247           | 2 220          | 24           | 437           | 1 696         | 123           |
| 69 Manufactures of metals                          | 11 811         | 1 222         | 496           | 2 048          | 74           | 708           | 2 242         | 214           |
| <b>7 Machinery and transport equipment</b>         | <b>189 535</b> | <b>15 917</b> | <b>4 872</b>  | <b>37 657</b>  | <b>930</b>   | <b>12 095</b> | <b>32 714</b> | <b>2 957</b>  |
| 71 Power generating machinery and equipment        | 11 270         | 1 233         | 250           | 2 515          | 56           | 1 256         | 2 102         | 43            |
| 72 Machinery specialized for particular ind.       | 12 396         | 916           | 494           | 1 541          | 129          | 891           | 2 468         | 282           |
| 73 Metalworking machinery                          | 2 428          | 231           | 60            | 327            | 9            | 140           | 490           | 21            |
| 74 General industry machinery and equipment        | 20 659         | 1 929         | 722           | 3 552          | 140          | 1 288         | 3 747         | 230           |
| 75 Office machines and computers                   | 21 143         | 1 265         | 756           | 3 617          | 54           | 863           | 3 210         | 737           |
| 76 Telecommunication, sound, TV, video             | 12 393         | 777           | 537           | 2 060          | 81           | 956           | 1 709         | 171           |
| 77 Electrical machinery                            | 27 898         | 2 149         | 707           | 5 624          | 137          | 1 545         | 4 655         | 584           |
| 78 Road vehicles                                   | 70 110         | 6 953         | 1 278         | 14 851         | 307          | 4 959         | 9 475         | 740           |
| 79 Other transport equipment                       | 10 860         | 451           | 66            | 3 475          | 15           | 188           | 4 753         | 138           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>51 436</b>  | <b>4 580</b>  | <b>1 759</b>  | <b>10 760</b>  | <b>424</b>   | <b>2 546</b>  | <b>9 577</b>  | <b>1 066</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 2 272          | 224           | 89            | 529            | 19           | 116           | 368           | 45            |
| 82 Furniture, bedding, mattresses                  | 5 350          | 647           | 175           | 1 413          | 29           | 165           | 998           | 62            |
| 83 Travel goods, handbags and similar goods        | 603            | 57            | 18            | 112            | 5            | 31            | 143           | 10            |
| 84 Clothing and clothing accessories               | 11 175         | 1 084         | 372           | 2 747          | 145          | 570           | 1 940         | 283           |
| 85 Footwear  | 4 203          | 257           | 134           | 1 267          | 36           | 67            | 847           | 76            |
| 87 Professional, scientific, controlling material  | 7 352          | 500           | 189           | 1 194          | 48           | 475           | 1 352         | 98            |
| 88 Photogr. apparatus, optical goods, clocks       | 4 014          | 277           | 131           | 717            | 34           | 261           | 673           | 44            |
| 89 Miscellaneous manufactured articles             | 16 375         | 1 530         | 649           | 2 761          | 108          | 855           | 3 241         | 448           |
| <b>Miscellaneous and adjustments</b>               | <b>58 422</b>  | <b>2 881</b>  | <b>192</b>    | <b>13 195</b>  | <b>3 406</b> | <b>6 036</b>  | <b>246</b>    | <b>2 499</b>  |



**ARRIVALS JANUARY – JUNE 1997**

*Value (Mio ECU)*

| Reporter      |               |               |               |              |               |               | Product list                                       |
|---------------|---------------|---------------|---------------|--------------|---------------|---------------|--|
| I             | NL            | A             | P             | FIN          | S             | UK            | SITC Rev. 3  |
| <b>53 813</b> | <b>47 883</b> | <b>20 179</b> | <b>10 543</b> | <b>8 429</b> | <b>18 758</b> | <b>68 708</b> | <b>0-9 TOTAL</b>                                   |
| <b>5 497</b>  | <b>2 551</b>  | <b>1 279</b>  | <b>917</b>    | <b>510</b>   | <b>1 019</b>  | <b>5 365</b>  | <b>0 Food and live animals</b>                     |
| 417           | 109           | 20            | 35            | 1            | 2             | 33            | 00 Live animals                                    |
| 1 265         | 244           | 132           | 147           | 34           | 115           | 1 093         | 01 Meat and meat preparations                      |
| 1 093         | 504           | 120           | 70            | 48           | 66            | 642           | 02 Dairy products and birds' eggs                  |
| 629           | 111           | 70            | 129           | 16           | 71            | 170           | 03 Fish, crustaceans, molluscs                     |
| 666           | 442           | 158           | 221           | 70           | 104           | 570           | 04 Cereals and cereal preparations                 |
| 720           | 605           | 367           | 148           | 179          | 354           | 1 678         | 05 Vegetables and fruit                            |
| 173           | 84            | 61            | 19            | 22           | 47            | 149           | 06 Sugar, sugar preparations, honey                |
| 134           | 176           | 152           | 49            | 46           | 92            | 335           | 07 Coffee, tea, cocoa, spices                      |
| 240           | 190           | 92            | 45            | 33           | 78            | 227           | 08 Feeding stuff for animals                       |
| <b>771</b>    | <b>341</b>    | <b>96</b>     | <b>89</b>     | <b>66</b>    | <b>165</b>    | <b>1 168</b>  | <b>1 Beverages and tobacco</b>                     |
| 255           | 204           | 73            | 67            | 49           | 138           | 990           | 11 Beverages                                       |
| 515           | 137           | 23            | 21            | 16           | 28            | 178           | 12 Tobacco   |
| <b>2 651</b>  | <b>854</b>    | <b>668</b>    | <b>239</b>    | <b>316</b>   | <b>454</b>    | <b>1 620</b>  | <b>2 Crude materials, except fuels</b>             |
| 307           | 35            | 20            | 19            | 46           | 7             | 43            | 21 Hides and skins, raw                            |
| 7             | 28            | 7             | 15            | 8            | 10            | 67            | 22 Oils, seeds and oleaginous fruits               |
| 134           | 32            | 26            | 21            | 9            | 21            | 71            | 23 Crude rubber                                    |
| 515           | 174           | 141           | 45            | 11           | 41            | 452           | 24 Cork and wood                                   |
| 224           | 90            | 82            | 18            | 10           | 41            | 144           | 25 Pulp and waste paper                            |
| 536           | 52            | 51            | 56            | 19           | 15            | 176           | 26 Textile fibres and their wastes                 |
| 185           | 130           | 58            | 28            | 70           | 69            | 110           | 27 Crude fertilizers                               |
| 511           | 195           | 125           | 4             | 95           | 149           | 210           | 28 Metalliferous ores and metal scrap              |
| <b>691</b>    | <b>1 183</b>  | <b>275</b>    | <b>241</b>    | <b>308</b>   | <b>907</b>    | <b>916</b>    | <b>3 Energy</b>                                    |
| 35            | 13            | 21            | 2             | 14           | 10            | 29            | 32 Coal, coke and briquettes                       |
| 609           | 1 001         | 213           | 128           | 237          | 814           | 564           | 33 Petroleum and petroleum products                |
| 48            | 85            | 36            | 84            | 6            | 83            | 21            | 34 Gas, natural and manufactured                   |
| :             | 84            | 4             | 28            | 50           | :             | 303           | 35 Electric current                                |
| <b>607</b>    | <b>118</b>    | <b>42</b>     | <b>53</b>     | <b>18</b>    | <b>61</b>     | <b>204</b>    | <b>4 Oils, fats and waxes</b>                      |
| 20            | 17            | 3             | 2             | 2            | 21            | 34            | 41 Animal oils and fats                            |
| 573           | 73            | 29            | 49            | 12           | 36            | 153           | 42 Fixed vegetable fats and oils                   |
| 14            | 28            | 10            | 3             | 4            | 4             | 16            | 43 Animal or vegetable oils, and fats, waxes       |
| <b>8 846</b>  | <b>3 572</b>  | <b>2 338</b>  | <b>1 299</b>  | <b>1 260</b> | <b>2 237</b>  | <b>8 328</b>  | <b>5 Chemical products</b>                         |
| 2 087         | 777           | 201           | 199           | 192          | 488           | 2 118         | 51 Organic chemicals                               |
| 336           | 172           | 107           | 63            | 81           | 101           | 426           | 52 Inorganic chemicals                             |
| 588           | 233           | 192           | 138           | 111          | 156           | 428           | 53 Tanning and colouring materials                 |
| 1 291         | 829           | 629           | 259           | 208          | 442           | 1 356         | 54 Medicinal and pharmaceutical products           |
| 640           | 238           | 243           | 149           | 119          | 177           | 695           | 55 Essential oils, perfume mat., cosmetics         |
| 125           | 52            | 21            | 29            | 5            | 31            | 119           | 56 Fertilizers                                     |
| 2 056         | 513           | 407           | 209           | 244          | 380           | 1 553         | 57 Plastics in primary forms                       |
| 537           | 308           | 243           | 96            | 102          | 196           | 710           | 58 Plastics in non-primary forms                   |
| <b>9 442</b>  | <b>4 764</b>  | <b>3 950</b>  | <b>2 295</b>  | <b>1 333</b> | <b>3 000</b>  | <b>10 306</b> | <b>6 Manufactured goods classified by material</b> |
| 169           | 34            | 60            | 117           | 15           | 16            | 91            | 61 Leather manufactures, dressed furskins          |
| 574           | 333           | 245           | 145           | 96           | 304           | 588           | 62 Rubber manufactures                             |
| 218           | 208           | 189           | 43            | 23           | 85            | 323           | 63 Cork and wood manufactures                      |
| 1 141         | 911           | 480           | 225           | 184          | 307           | 2 382         | 64 Paper, paperboard and articles thereof          |
| 1 505         | 708           | 603           | 681           | 193          | 284           | 1 829         | 65 Textile yarn, fabrics and related products      |
| 891           | 433           | 440           | 179           | 136          | 250           | 1 132         | 66 Non-metallic mineral manufactures               |
| 2 568         | 951           | 555           | 436           | 319          | 931           | 1 689         | 67 Iron and steel                                  |
| 1 460         | 460           | 498           | 192           | 133          | 313           | 1 006         | 68 Non-ferrous metals                              |
| 916           | 726           | 880           | 276           | 234          | 509           | 1 265         | 69 Manufactures of metals                          |
| <b>20 536</b> | <b>9 855</b>  | <b>8 075</b>  | <b>4 186</b>  | <b>3 500</b> | <b>7 859</b>  | <b>28 383</b> | <b>7 Machinery and transport equipment</b>         |
| 880           | 400           | 525           | 271           | 202          | 464           | 1 074         | 71 Power generating machinery and equipment        |
| 1 247         | 479           | 724           | 402           | 318          | 669           | 1 837         | 72 Machinery specialized for particular ind.       |
| 342           | 77            | 149           | 56            | 60           | 181           | 285           | 73 Metalworking machinery                          |
| 2 242         | 888           | 1 265         | 398           | 532          | 1 120         | 2 605         | 74 General industry machinery and equipment        |
| 2 263         | 2 376         | 622           | 284           | 395          | 1 149         | 3 552         | 75 Office machines and computers                   |
| 1 605         | 533           | 477           | 317           | 296          | 800           | 2 074         | 76 Telecommunication, sound, TV, video             |
| 3 168         | 1 359         | 1 351         | 751           | 868          | 1 351         | 3 648         | 77 Electrical machinery                            |
| 8 534         | 3 596         | 2 619         | 1 685         | 799          | 1 977         | 12 337        | 78 Road vehicles                                   |
| 231           | 141           | 334           | 21            | 30           | 142           | 875           | 79 Other transport equipment                       |
| <b>4 077</b>  | <b>2 684</b>  | <b>3 352</b>  | <b>1 187</b>  | <b>915</b>   | <b>1 956</b>  | <b>6 555</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 157           | 169           | 141           | 58            | 36           | 63            | 258           | 81 Prefabr. buildings, sanitary, heating, lighting |
| 160           | 325           | 455           | 85            | 74           | 185           | 578           | 82 Furniture, bedding, mattresses                  |
| 52            | 17            | 56            | 15            | 8            | 11            | 70            | 83 Travel goods, handbags and similar goods        |
| 612           | 541           | 810           | 309           | 211          | 361           | 1 191         | 84 Clothing and clothing accessories               |
| 186           | 172           | 243           | 96            | 52           | 97            | 675           | 85 Footwear  |
| 1 052         | 333           | 371           | 134           | 161          | 397           | 1 048         | 87 Professional, scientific, controlling material  |
| 514           | 213           | 174           | 84            | 79           | 194           | 618           | 88 Photogr. apparatus, optical goods, clocks       |
| 1 333         | 905           | 1 099         | 404           | 291          | 645           | 2 106         | 89 Miscellaneous manufactured articles             |
| <b>696</b>    | <b>21 961</b> | <b>104</b>    | <b>36</b>     | <b>204</b>   | <b>1 101</b>  | <b>5 865</b>  | <b>Miscellaneous and adjustments</b>               |

# BREAKDOWN BY MEMBER STATE OF GOODS TRADED EXTRA-EU

## EXPORTS 1996

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |               |                |              |               |               |               |
|--|----------------|---------------|---------------|----------------|--------------|---------------|---------------|---------------|
|  | EU             | B/L           | DK            | D              | EL           | E             | F             | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>623 901</b> | <b>32 512</b> | <b>13 052</b> | <b>176 130</b> | <b>4 252</b> | <b>26 809</b> | <b>90 634</b> | <b>10 960</b> |
| <b>0 Food and live animals</b>                     | <b>30 894</b>  | <b>1 907</b>  | <b>2 849</b>  | <b>4 848</b>   | <b>546</b>   | <b>2 473</b>  | <b>5 890</b>  | <b>1 332</b>  |
| 00 Live animals                                    | 752            | 17            | 15            | 166            | 0            | 14            | 131           | 79            |
| 01 Meat and meat preparations                      | 4 169          | 220           | 1 160         | 296            | 18           | 261           | 884           | 341           |
| 02 Dairy products and birds' eggs                  | 4 555          | 295           | 531           | 698            | 23           | 145           | 999           | 182           |
| 03 Fish, crustaceans, molluscs                     | 1 451          | 14            | 235           | 99             | 18           | 287           | 190           | 89            |
| 04 Cereals and cereal preparations                 | 5 772          | 419           | 311           | 1 158          | 69           | 258           | 1 555         | 13            |
| 05 Vegetables and fruit                            | 4 152          | 180           | 42            | 413            | 347          | 848           | 450           | 4             |
| 06 Sugar, sugar preparations, honey                | 2 206          | 248           | 108           | 380            | 7            | 241           | 547           | 23            |
| 07 Coffee, tea, cocoa, spices                      | 2 832          | 187           | 38            | 794            | 30           | 177           | 267           | 16            |
| 08 Feeding stuff for animals                       | 1 466          | 166           | 176           | 382            | 12           | 50            | 169           | 3             |
| <b>1 Beverages and tobacco</b>                     | <b>10 318</b>  | <b>179</b>    | <b>119</b>    | <b>1 195</b>   | <b>375</b>   | <b>452</b>    | <b>3 096</b>  | <b>203</b>    |
| 11 Beverages                                       | 8 647          | 134           | 81            | 658            | 87           | 410           | 3 008         | 189           |
| 12 Tobacco   | 1 671          | 45            | 38            | 536            | 288          | 42            | 88            | 15            |
| <b>2 Crude materials, except fuels</b>             | <b>11 425</b>  | <b>642</b>    | <b>554</b>    | <b>2 059</b>   | <b>357</b>   | <b>434</b>    | <b>1 052</b>  | <b>140</b>    |
| 21 Hides and skins, raw                            | 1 012          | 25            | 248           | 92             | 11           | 29            | 49            | 13            |
| 22 Oils, seeds and oleaginous fruits               | 200            | 5             | 4             | 46             | 6            | 3             | 68            | :             |
| 23 Crude rubber                                    | 776            | 147           | 0             | 98             | 1            | 5             | 195           | 0             |
| 24 Cork and wood                                   | 1 590          | 27            | 27            | 157            | 6            | 31            | 107           | 1             |
| 25 Pulp and waste paper                            | 658            | 14            | 2             | 171            | 2            | 23            | 29            | 1             |
| 26 Textile fibres and their wastes                 | 1 910          | 155           | 28            | 550            | 238          | 68            | 147           | 10            |
| 27 Crude fertilizers                               | 1 209          | 68            | 16            | 205            | 46           | 118           | 141           | 25            |
| 28 Metalliferous ores and metal scrap              | 2 059          | 172           | 27            | 342            | 39           | 99            | 107           | 81            |
| <b>3 Energy</b>                                    | <b>15 366</b>  | <b>683</b>    | <b>419</b>    | <b>1 670</b>   | <b>689</b>   | <b>1 180</b>  | <b>2 201</b>  | <b>11</b>     |
| 32 Coal, coke and briquettes                       | 102            | 3             | 1             | 32             | 1            | 1             | 4             | 7             |
| 33 Petroleum and petroleum products                | 13 306         | 666           | 230           | 1 243          | 669          | 1 159         | 1 060         | 3             |
| 34 Gas, natural and manufactured                   | 541            | 12            | 1             | 247            | 19           | 20            | 107           | 0             |
| 35 Electric current                                | 1 416          | 2             | 186           | 148            | :            | :             | 1 029         | :             |
| <b>4 Oils, fats and waxes</b>                      | <b>1 933</b>   | <b>112</b>    | <b>75</b>     | <b>270</b>     | <b>34</b>    | <b>339</b>    | <b>184</b>    | <b>2</b>      |
| 41 Animal oils and fats                            | 87             | 1             | 19            | 16             | 0            | 4             | 8             | 0             |
| 42 Fixed vegetable fats and oils                   | 1 638          | 100           | 17            | 193            | 33           | 329           | 169           | 0             |
| 43 Animal or vegetable oils, and fats, waxes       | 208            | 11            | 39            | 60             | 1            | 5             | 8             | 2             |
| <b>5 Chemical products</b>                         | <b>80 700</b>  | <b>6 661</b>  | <b>1 773</b>  | <b>23 446</b>  | <b>313</b>   | <b>2 832</b>  | <b>12 820</b> | <b>2 909</b>  |
| 51 Organic chemicals                               | 17 703         | 1 839         | 329           | 4 773          | 22           | 474           | 2 241         | 1 268         |
| 52 Inorganic chemicals                             | 4 112          | 441           | 19            | 1 301          | 9            | 174           | 876           | 15            |
| 53 Tanning and colouring materials                 | 6 300          | 277           | 147           | 2 407          | 41           | 353           | 639           | 12            |
| 54 Medicinal and pharmaceutical products           | 18 719         | 1 480         | 831           | 4 527          | 27           | 628           | 2 929         | 850           |
| 55 Essential oils, perfume mat., cosmetics         | 8 067          | 245           | 71            | 1 640          | 70           | 429           | 2 838         | 351           |
| 56 Fertilizers                                     | 1 072          | 212           | 19            | 364            | 46           | 24            | 69            | 1             |
| 57 Plastics in primary forms                       | 8 816          | 1 093         | 23            | 3 106          | 23           | 304           | 1 038         | 45            |
| 58 Plastics in non-primary forms                   | 4 787          | 361           | 93            | 1 790          | 43           | 172           | 321           | 10            |
| <b>6 Manufactured goods classified by material</b> | <b>103 559</b> | <b>12 382</b> | <b>1 080</b>  | <b>25 744</b>  | <b>929</b>   | <b>5 792</b>  | <b>11 261</b> | <b>403</b>    |
| 61 Leather manufactures, dressed furskins          | 3 331          | 33            | 25            | 477            | 15           | 355           | 194           | 32            |
| 62 Rubber manufactures                             | 4 005          | 140           | 30            | 1 251          | 19           | 402           | 603           | 22            |
| 63 Cork and wood manufactures                      | 2 431          | 74            | 83            | 541            | 27           | 181           | 268           | 7             |
| 64 Paper, paperboard and articles thereof          | 12 333         | 283           | 119           | 3 053          | 61           | 370           | 1 171         | 23            |
| 65 Textile yarn, fabrics and related products      | 17 730         | 1 483         | 217           | 5 332          | 96           | 705           | 1 967         | 58            |
| 66 Non-metallic mineral manufactures               | 21 776         | 7 900         | 175           | 2 457          | 258          | 1 369         | 1 703         | 157           |
| 67 Iron and steel                                  | 17 703         | 1 280         | 122           | 4 954          | 153          | 1 218         | 2 466         | 8             |
| 68 Non-ferrous metals                              | 7 553          | 679           | 31            | 2 437          | 186          | 309           | 829           | 11            |
| 69 Manufactures of metals                          | 16 355         | 509           | 279           | 4 932          | 113          | 884           | 2 061         | 85            |
| <b>7 Machinery and transport equipment</b>         | <b>282 079</b> | <b>7 874</b>  | <b>4 149</b>  | <b>95 761</b>  | <b>408</b>   | <b>9 310</b>  | <b>43 819</b> | <b>4 292</b>  |
| 71 Power generating machinery and equipment        | 21 060         | 320           | 287           | 6 137          | 64           | 402           | 3 572         | 121           |
| 72 Machinery specialized for particular ind.       | 42 007         | 1 341         | 829           | 15 846         | 53           | 810           | 3 631         | 87            |
| 73 Metalworking machinery                          | 8 433          | 232           | 66            | 3 834          | 6            | 292           | 494           | 25            |
| 74 General industry machinery and equipment        | 41 364         | 1 255         | 1 212         | 14 780         | 53           | 1 259         | 4 388         | 227           |
| 75 Office machines and computers                   | 16 281         | 434           | 187           | 2 882          | 12           | 441           | 1 875         | 2 194         |
| 76 Telecommunication, sound, TV, video             | 20 285         | 597           | 345           | 4 570          | 26           | 689           | 2 451         | 211           |
| 77 Electrical machinery                            | 42 417         | 816           | 436           | 14 131         | 108          | 1 187         | 6 902         | 1 376         |
| 78 Road vehicles                                   | 56 802         | 2 624         | 219           | 27 548         | 38           | 2 946         | 5 580         | 8             |
| 79 Other transport equipment                       | 29 665         | 252           | 529           | 2 779          | 47           | 1 276         | 14 862        | 38            |
| <b>8 Miscellaneous manuf. articles</b>             | <b>79 547</b>  | <b>1 936</b>  | <b>1 911</b>  | <b>18 160</b>  | <b>524</b>   | <b>3 436</b>  | <b>10 177</b> | <b>1 238</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 2 848          | 93            | 66            | 668            | 18           | 192           | 292           | 3             |
| 82 Furniture, bedding, mattresses                  | 6 890          | 105           | 354           | 1 155          | 24           | 425           | 585           | 10            |
| 83 Travel goods, handbags and similar goods        | 2 127          | 29            | 5             | 174            | 2            | 73            | 751           | 2             |
| 84 Clothing and clothing accessories               | 12 877         | 167           | 257           | 2 076          | 282          | 510           | 1 910         | 40            |
| 85 Footwear  | 5 626          | 24            | 68            | 449            | 33           | 685           | 369           | 2             |
| 87 Professional, scientific, controlling material  | 14 758         | 237           | 362           | 5 456          | 23           | 244           | 2 036         | 364           |
| 88 Photogr. apparatus, optical goods, clocks       | 6 949          | 457           | 101           | 1 821          | 7            | 127           | 848           | 92            |
| 89 Miscellaneous manufactured articles             | 27 027         | 823           | 697           | 6 029          | 135          | 1 171         | 3 368         | 724           |
| <b>9 Articles not classified elsewhere</b>         | <b>8 023</b>   | <b>130</b>    | <b>114</b>    | <b>2 960</b>   | <b>78</b>    | <b>560</b>    | <b>124</b>    | <b>431</b>    |

## EXPORTS 1996

Value (Mio ECU)

| Reporter      |               |               |              |               |               |               | Product list                                       |
|---------------|---------------|---------------|--------------|---------------|---------------|---------------|--|
| I             | NL            | A             | P            | FIN           | S             | UK            | SITC Rev. 3  |
| <b>88 535</b> | <b>31 056</b> | <b>16 448</b> | <b>3 761</b> | <b>14 737</b> | <b>28 678</b> | <b>86 337</b> | <b>0-9 TOTAL</b>                                   |
| <b>2 873</b>  | <b>4 057</b>  | <b>593</b>    | <b>189</b>   | <b>495</b>    | <b>485</b>    | <b>2 357</b>  | <b>0 Food and live animals</b>                     |
| 14            | 83            | 16            | 1            | 2             | 5             | 209           | 00 Live animals                                    |
| 164           | 496           | 71            | 24           | 30            | 32            | 173           | 01 Meat and meat preparations                      |
| 240           | 1 009         | 39            | 15           | 109           | 25            | 245           | 02 Dairy products and birds' eggs                  |
| 69            | 216           | 5             | 44           | 15            | 29            | 139           | 03 Fish, crustaceans, molluscs                     |
| 934           | 249           | 68            | 26           | 91            | 114           | 507           | 04 Cereals and cereal preparations                 |
| 793           | 716           | 118           | 52           | 42            | 23            | 125           | 05 Vegetables and fruit                            |
| 85            | 169           | 76            | 4            | 31            | 24            | 264           | 06 Sugar, sugar preparations, honey                |
| 306           | 374           | 100           | 4            | 71            | 95            | 371           | 07 Coffee, tea, cocoa, spices                      |
| 109           | 242           | 45            | 3            | 11            | 14            | 85            | 08 Feeding stuff for animals                       |
| <b>919</b>    | <b>1 144</b>  | <b>138</b>    | <b>147</b>   | <b>78</b>     | <b>164</b>    | <b>2 109</b>  | <b>1 Beverages and tobacco</b>                     |
| 809           | 957           | 105           | 139          | 70            | 148           | 1 851         | 11 Beverages                                       |
| 109           | 187           | 33            | 8            | 8             | 16            | 258           | 12 Tobacco   |
| <b>790</b>    | <b>1 512</b>  | <b>609</b>    | <b>193</b>   | <b>783</b>    | <b>1 064</b>  | <b>1 237</b>  | <b>2 Crude materials, except fuels</b>             |
| 46            | 92            | 6             | 0            | 259           | 14            | 128           | 21 Hides and skins, raw                            |
| 3             | 37            | 5             | 0            | 0             | 1             | 22            | 22 Oils, seeds and oleaginous fruits               |
| 31            | 64            | 135           | 1            | 1             | 4             | 95            | 23 Crude rubber                                    |
| 98            | 12            | 218           | 29           | 330           | 533           | 13            | 24 Cork and wood                                   |
| 8             | 42            | 37            | 44           | 73            | 204           | 8             | 25 Pulp and waste paper                            |
| 128           | 64            | 98            | 34           | 22            | 14            | 353           | 26 Textile fibres and their wastes                 |
| 219           | 57            | 77            | 13           | 27            | 25            | 172           | 27 Crude fertilizers                               |
| 96            | 326           | 19            | 57           | 65            | 250           | 378           | 28 Metalliferous ores and metal scrap              |
| <b>2 317</b>  | <b>1 225</b>  | <b>262</b>    | <b>249</b>   | <b>425</b>    | <b>551</b>    | <b>3 481</b>  | <b>3 Energy</b>                                    |
| 6             | 11            | 0             | 1            | 2             | 5             | 28            | 32 Coal, coke and briquettes                       |
| 2 277         | 1 155         | 220           | 249          | 412           | 536           | 3 427         | 33 Petroleum and petroleum products                |
| 35            | 60            | 1             | 0            | 1             | 11            | 26            | 34 Gas, natural and manufactured                   |
| :             | :             | 41            | :            | 10            | :             | :             | 35 Electric current                                |
| <b>471</b>    | <b>243</b>    | <b>9</b>      | <b>101</b>   | <b>5</b>      | <b>29</b>     | <b>60</b>     | <b>4 Oils, fats and waxes</b>                      |
| 3             | 13            | 1             | 6            | 1             | 3             | 11            | 41 Animal oils and fats                            |
| 460           | 178           | 6             | 95           | 5             | 16            | 39            | 42 Fixed vegetable fats and oils                   |
| 7             | 52            | 2             | 1            | 0             | 10            | 10            | 43 Animal or vegetable oils, and fats, waxes       |
| <b>6 773</b>  | <b>6 545</b>  | <b>1 790</b>  | <b>195</b>   | <b>939</b>    | <b>2 181</b>  | <b>11 523</b> | <b>5 Chemical products</b>                         |
| 1 485         | 2 021         | 244           | 40           | 107           | 252           | 2 608         | 51 Organic chemicals                               |
| 210           | 224           | 111           | 6            | 104           | 45            | 578           | 52 Inorganic chemicals                             |
| 568           | 501           | 151           | 20           | 173           | 129           | 882           | 53 Tanning and colouring materials                 |
| 1 623         | 1 299         | 502           | 42           | 77            | 942           | 2 962         | 54 Medicinal and pharmaceutical products           |
| 544           | 310           | 89            | 27           | 72            | 111           | 1 270         | 55 Essential oils, perfume mat., cosmetics         |
| 25            | 159           | 24            | 1            | 67            | 39            | 24            | 56 Fertilizers                                     |
| 911           | 991           | 95            | 35           | 134           | 322           | 696           | 57 Plastics in primary forms                       |
| 655           | 223           | 316           | 14           | 102           | 131           | 556           | 58 Plastics in non-primary forms                   |
| <b>17 099</b> | <b>3 595</b>  | <b>4 090</b>  | <b>1 035</b> | <b>3 813</b>  | <b>4 867</b>  | <b>11 470</b> | <b>6 Manufactured goods classified by material</b> |
| 1 673         | 43            | 106           | 25           | 46            | 29            | 277           | 61 Leather manufactures, dressed furskins          |
| 518           | 262           | 64            | 13           | 67            | 185           | 429           | 62 Rubber manufactures                             |
| 312           | 31            | 209           | 250          | 176           | 208           | 65            | 63 Cork and wood manufactures                      |
| 874           | 523           | 913           | 67           | 2 252         | 1 550         | 1 074         | 64 Paper, paperboard and articles thereof          |
| 4 288         | 872           | 550           | 305          | 117           | 270           | 1 470         | 65 Textile yarn, fabrics and related products      |
| 3 222         | 225           | 630           | 192          | 149           | 254           | 3 084         | 66 Non-metallic mineral manufactures               |
| 2 493         | 776           | 555           | 52           | 477           | 1 170         | 1 980         | 67 Iron and steel                                  |
| 577           | 299           | 271           | 4            | 243           | 319           | 1 358         | 68 Non-ferrous metals                              |
| 3 142         | 564           | 793           | 127          | 286           | 882           | 1 699         | 69 Manufactures of metals                          |
| <b>35 588</b> | <b>9 564</b>  | <b>6 833</b>  | <b>939</b>   | <b>7 166</b>  | <b>16 676</b> | <b>39 700</b> | <b>7 Machinery and transport equipment</b>         |
| 1 965         | 806           | 741           | 31           | 738           | 791           | 5 084         | 71 Power generating machinery and equipment        |
| 9 259         | 1 379         | 1 227         | 64           | 1 196         | 2 098         | 4 187         | 72 Machinery specialized for particular ind.       |
| 1 853         | 122           | 195           | 13           | 109           | 402           | 790           | 73 Metalworking machinery                          |
| 8 382         | 1 253         | 1 149         | 153          | 750           | 1 970         | 4 534         | 74 General industry machinery and equipment        |
| 941           | 1 476         | 251           | 13           | 282           | 354           | 4 940         | 75 Office machines and computers                   |
| 862           | 656           | 456           | 45           | 1 725         | 4 312         | 3 339         | 76 Telecommunication, sound, TV, video             |
| 5 051         | 2 363         | 1 264         | 387          | 893           | 2 019         | 5 483         | 77 Electrical machinery                            |
| 4 763         | 1 015         | 1 311         | 140          | 477           | 4 007         | 6 128         | 78 Road vehicles                                   |
| 2 494         | 487           | 222           | 93           | 996           | 674           | 4 916         | 79 Other transport equipment                       |
| <b>20 515</b> | <b>2 725</b>  | <b>2 082</b>  | <b>691</b>   | <b>1 014</b>  | <b>2 587</b>  | <b>12 550</b> | <b>8 Miscellaneous manuf. articles</b>             |
| 723           | 98            | 133           | 16           | 123           | 175           | 247           | 81 Prefabr. buildings, sanitary, heating, lighting |
| 2 925         | 92            | 179           | 27           | 127           | 454           | 428           | 82 Furniture, bedding, mattresses                  |
| 997           | 22            | 8             | 1            | 4             | 6             | 54            | 83 Travel goods, handbags and similar goods        |
| 5 397         | 223           | 306           | 295          | 96            | 157           | 1 161         | 84 Clothing and clothing accessories               |
| 3 226         | 43            | 112           | 225          | 55            | 27            | 308           | 85 Footwear  |
| 1 058         | 534           | 366           | 17           | 237           | 709           | 3 116         | 87 Professional, scientific, controlling material  |
| 1 164         | 948           | 137           | 9            | 20            | 114           | 1 102         | 88 Photogr. apparatus, optical goods, clocks       |
| 5 018         | 712           | 837           | 101          | 338           | 943           | 6 130         | 89 Miscellaneous manufactured articles             |
| <b>1 185</b>  | <b>436</b>    | <b>41</b>     | <b>23</b>    | <b>19</b>     | <b>72</b>     | <b>1 851</b>  | <b>9 Articles not classified elsewhere</b>         |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED EXTRA-EU**

**EXPORTS JANUARY – APRIL 1997**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |              |               |              |              |               |              |
|--|----------------|---------------|--------------|---------------|--------------|--------------|---------------|--------------|
|  | EU             | B/L           | DK           | D             | EL           | E            | F             | IRL          |
| <b>0-9 TOTAL</b>                                   | <b>218 817</b> | <b>12 474</b> | <b>4 321</b> | <b>61 298</b> | <b>1 509</b> | <b>8 436</b> | <b>31 110</b> | <b>4 183</b> |
| <b>0 Food and live animals</b>                     | <b>10 765</b>  | <b>730</b>    | <b>1 017</b> | <b>1 702</b>  | <b>229</b>   | <b>779</b>   | <b>1 997</b>  | <b>399</b>   |
| 00 Live animals                                    | 174            | 6             | 2            | 43            | 0            | 3            | 41            | 4            |
| 01 Meat and meat preparations                      | 1 445          | 91            | 486          | 97            | 30           | 41           | 259           | 105          |
| 02 Dairy products and birds' eggs                  | 1 569          | 89            | 171          | 331           | 6            | 22           | 316           | 50           |
| 03 Fish, crustaceans, molluscs                     | 587            | 5             | 81           | 34            | 7            | 138          | 104           | 29           |
| 04 Cereals and cereal preparations                 | 2 101          | 155           | 86           | 301           | 31           | 89           | 671           | 9            |
| 05 Vegetables and fruit                            | 1 487          | 71            | 12           | 160           | 135          | 296          | 133           | 4            |
| 06 Sugar, sugar preparations, honey                | 733            | 123           | 30           | 138           | 3            | 70           | 127           | 12           |
| 07 Coffee, tea, cocoa, spices                      | 940            | 55            | 14           | 284           | 8            | 54           | 75            | 6            |
| 08 Feeding stuff for animals                       | 533            | 71            | 47           | 139           | 4            | 12           | 55            | 1            |
| <b>1 Beverages and tobacco</b>                     | <b>3 488</b>   | <b>56</b>     | <b>35</b>    | <b>318</b>    | <b>105</b>   | <b>116</b>   | <b>1 041</b>  | <b>57</b>    |
| 11 Beverages                                       | 2 742          | 34            | 23           | 165           | 16           | 104          | 1 007         | 54           |
| 12 Tobacco   | 746            | 22            | 13           | 153           | 89           | 12           | 35            | 3            |
| <b>2 Crude materials, except fuels</b>             | <b>4 228</b>   | <b>252</b>    | <b>177</b>   | <b>757</b>    | <b>141</b>   | <b>255</b>   | <b>374</b>    | <b>89</b>    |
| 21 Hides and skins, raw                            | 309            | 10            | 63           | 29            | 2            | 12           | 14            | 6            |
| 22 Oils, seeds and oleaginous fruits               | 56             | 1             | 1            | 6             | 3            | 1            | 22            | :            |
| 23 Crude rubber                                    | 243            | 48            | 0            | 57            | 0            | 7            | 66            | 0            |
| 24 Cork and wood                                   | 662            | 14            | 11           | 74            | 1            | 8            | 40            | 1            |
| 25 Pulp and waste paper                            | 226            | 5             | 1            | 52            | 1            | 15           | 13            | 0            |
| 26 Textile fibres and their wastes                 | 732            | 49            | 9            | 180           | 111          | 65           | 58            | 4            |
| 27 Crude fertilizers                               | 447            | 31            | 5            | 66            | 12           | 62           | 42            | 30           |
| 28 Metalliferous ores and metal scrap              | 814            | 77            | 8            | 128           | 10           | 59           | 37            | 46           |
| <b>3 Energy</b>                                    | <b>5 774</b>   | <b>297</b>    | <b>95</b>    | <b>643</b>    | <b>250</b>   | <b>349</b>   | <b>850</b>    | <b>10</b>    |
| 32 Coal, coke and briquettes                       | 41             | 2             | 0            | 12            | 1            | 1            | 1             | 0            |
| 33 Petroleum and petroleum products                | 4 974          | 289           | 59           | 468           | 240          | 340          | 427           | 10           |
| 34 Gas, natural and manufactured                   | 292            | 7             | 1            | 105           | 8            | 8            | 79            | 0            |
| 35 Electric current                                | 466            | 0             | 35           | 57            | :            | :            | 343           | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>754</b>     | <b>74</b>     | <b>31</b>    | <b>130</b>    | <b>15</b>    | <b>127</b>   | <b>76</b>     | <b>1</b>     |
| 41 Animal oils and fats                            | 39             | 1             | 9            | 5             | 0            | 1            | 6             | 0            |
| 42 Fixed vegetable fats and oils                   | 633            | 69            | 5            | 100           | 14           | 124          | 67            | :            |
| 43 Animal or vegetable oils, and fats, waxes       | 82             | 4             | 17           | 24            | 0            | 1            | 3             | 1            |
| <b>5 Chemical products</b>                         | <b>29 174</b>  | <b>2 516</b>  | <b>615</b>   | <b>8 523</b>  | <b>108</b>   | <b>878</b>   | <b>4 709</b>  | <b>1 272</b> |
| 51 Organic chemicals                               | 6 459          | 665           | 111          | 1 763         | 9            | 217          | 862           | 583          |
| 52 Inorganic chemicals                             | 1 398          | 135           | 5            | 458           | 3            | 64           | 281           | 8            |
| 53 Tanning and colouring materials                 | 2 176          | 104           | 45           | 806           | 12           | 110          | 240           | 6            |
| 54 Medicinal and pharmaceutical products           | 7 068          | 628           | 302          | 1 726         | 9            | 122          | 1 059         | 416          |
| 55 Essential oils, perfume mat., cosmetics         | 2 806          | 83            | 24           | 586           | 29           | 102          | 982           | 148          |
| 56 Fertilizers                                     | 377            | 66            | 10           | 130           | 12           | 17           | 19            | 0            |
| 57 Plastics in primary forms                       | 3 097          | 400           | 9            | 1 123         | 10           | 100          | 359           | 17           |
| 58 Plastics in non-primary forms                   | 1 660          | 124           | 28           | 642           | 14           | 53           | 104           | 3            |
| <b>6 Manufactured goods classified by material</b> | <b>35 481</b>  | <b>4 665</b>  | <b>344</b>   | <b>8 784</b>  | <b>271</b>   | <b>1 868</b> | <b>3 695</b>  | <b>125</b>   |
| 61 Leather manufactures, dressed furskins          | 980            | 9             | 9            | 166           | 4            | 74           | 68            | 11           |
| 62 Rubber manufactures                             | 1 396          | 47            | 8            | 439           | 5            | 127          | 220           | 8            |
| 63 Cork and wood manufactures                      | 866            | 28            | 25           | 213           | 7            | 57           | 89            | 2            |
| 64 Paper, paperboard and articles thereof          | 4 158          | 104           | 37           | 1 047         | 16           | 135          | 376           | 2            |
| 65 Textile yarn, fabrics and related products      | 5 991          | 485           | 70           | 1 764         | 30           | 238          | 675           | 21           |
| 66 Non-metallic mineral manufactures               | 7 939          | 3 163         | 54           | 818           | 67           | 435          | 553           | 48           |
| 67 Iron and steel                                  | 5 773          | 377           | 33           | 1 654         | 40           | 394          | 781           | 4            |
| 68 Non-ferrous metals                              | 2 689          | 268           | 10           | 856           | 68           | 99           | 297           | 3            |
| 69 Manufactures of metals                          | 5 542          | 184           | 98           | 1 711         | 34           | 308          | 635           | 27           |
| <b>7 Machinery and transport equipment</b>         | <b>98 794</b>  | <b>3 131</b>  | <b>1 330</b> | <b>33 272</b> | <b>154</b>   | <b>2 733</b> | <b>15 052</b> | <b>1 535</b> |
| 71 Power generating machinery and equipment        | 8 043          | 173           | 82           | 2 122         | 21           | 101          | 1 349         | 47           |
| 72 Machinery specialized for particular ind.       | 13 897         | 410           | 225          | 5 045         | 21           | 244          | 1 216         | 26           |
| 73 Metalworking machinery                          | 2 650          | 83            | 19           | 1 150         | 2            | 110          | 167           | 11           |
| 74 General industry machinery and equipment        | 13 957         | 465           | 393          | 5 012         | 17           | 436          | 1 508         | 79           |
| 75 Office machines and computers                   | 5 712          | 166           | 62           | 997           | 5            | 112          | 653           | 772          |
| 76 Telecommunication, sound, TV, video             | 7 962          | 266           | 137          | 1 709         | 17           | 204          | 952           | 101          |
| 77 Electrical machinery                            | 14 908         | 327           | 147          | 5 077         | 37           | 370          | 2 478         | 485          |
| 78 Road vehicles                                   | 20 396         | 1 175         | 74           | 10 112        | 17           | 854          | 1 784         | 3            |
| 79 Other transport equipment                       | 9 952          | 62            | 172          | 1 027         | 16           | 294          | 4 922         | 10           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>27 356</b>  | <b>694</b>    | <b>648</b>   | <b>6 192</b>  | <b>220</b>   | <b>976</b>   | <b>3 273</b>  | <b>533</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 927            | 34            | 24           | 208           | 5            | 60           | 86            | 2            |
| 82 Furniture, bedding, mattresses                  | 2 306          | 43            | 124          | 386           | 7            | 127          | 186           | 4            |
| 83 Travel goods, handbags and similar goods        | 725            | 12            | 1            | 56            | 0            | 15           | 256           | 0            |
| 84 Clothing and clothing accessories               | 4 536          | 64            | 96           | 778           | 92           | 116          | 668           | 9            |
| 85 Footwear  | 1 963          | 6             | 24           | 170           | 10           | 249          | 111           | 1            |
| 87 Professional, scientific, controlling material  | 5 229          | 73            | 126          | 1 865         | 10           | 64           | 680           | 136          |
| 88 Photogr. apparatus, optical goods, clocks       | 2 340          | 168           | 31           | 649           | 2            | 30           | 267           | 44           |
| 89 Miscellaneous manufactured articles             | 9 180          | 293           | 221          | 1 973         | 93           | 312          | 1 014         | 335          |
| <b>9 Articles not classified elsewhere</b>         | <b>3 030</b>   | <b>58</b>     | <b>25</b>    | <b>972</b>    | <b>9</b>     | <b>357</b>   | <b>40</b>     | <b>162</b>   |

**EXPORTS JANUARY – APRIL 1997**

*Value (Mio ECU)*

| Reporter      |              |              |              |              |               |               | Product list                                       |
|---------------|--------------|--------------|--------------|--------------|---------------|---------------|--|
| I             | NL           | A            | P            | FIN          | S             | UK            | SITC Rev. 3  |
| <b>28 795</b> | <b>9 870</b> | <b>5 986</b> | <b>1 223</b> | <b>4 985</b> | <b>10 298</b> | <b>34 329</b> | <b>0-9 TOTAL</b>                                   |
| <b>946</b>    | <b>1 357</b> | <b>213</b>   | <b>50</b>    | <b>181</b>   | <b>222</b>    | <b>943</b>    | <b>0 Food and live animals</b>                     |
| 3             | 24           | 3            | 0            | 0            | 1             | 42            | 00 Live animals                                    |
| 52            | 155          | 25           | 9            | 11           | 15            | 69            | 01 Meat and meat preparations                      |
| 74            | 300          | 10           | 3            | 47           | 15            | 134           | 02 Dairy products and birds' eggs                  |
| 17            | 76           | 1            | 12           | 5            | 11            | 65            | 03 Fish, crustaceans, molluscs                     |
| 306           | 72           | 41           | 6            | 32           | 69            | 233           | 04 Cereals and cereal preparations                 |
| 279           | 269          | 44           | 11           | 15           | 8             | 50            | 05 Vegetables and fruit                            |
| 27            | 66           | 15           | 1            | 7            | 10            | 103           | 06 Sugar, sugar preparations, honey                |
| 100           | 121          | 39           | 1            | 24           | 32            | 126           | 07 Coffee, tea, cocoa, spices                      |
| 40            | 105          | 16           | 2            | 4            | 6             | 31            | 08 Feeding stuff for animals                       |
| <b>267</b>    | <b>234</b>   | <b>43</b>    | <b>41</b>    | <b>19</b>    | <b>61</b>     | <b>1 093</b>  | <b>1 Beverages and tobacco</b>                     |
| 238           | 185          | 33           | 39           | 16           | 56            | 772           | 11 Beverages                                       |
| 29            | 49           | 10           | 2            | 3            | 4             | 322           | 12 Tobacco   |
| <b>274</b>    | <b>541</b>   | <b>175</b>   | <b>66</b>    | <b>270</b>   | <b>408</b>    | <b>448</b>    | <b>2 Crude materials, except fuels</b>             |
| 13            | 54           | 3            | 0            | 59           | 9             | 36            | 21 Hides and skins, raw                            |
| 1             | 10           | 5            | 0            | 0            | 0             | 6             | 22 Oils, seeds and oleaginous fruits               |
| 9             | 11           | 2            | 0            | 0            | 1             | 40            | 23 Crude rubber                                    |
| 35            | 16           | 91           | 11           | 139          | 216           | 5             | 24 Cork and wood                                   |
| 2             | 13           | 8            | 13           | 34           | 67            | 2             | 25 Pulp and waste paper                            |
| 40            | 26           | 30           | 11           | 8            | 5             | 134           | 26 Textile fibres and their wastes                 |
| 62            | 21           | 26           | 5            | 9            | 9             | 67            | 27 Crude fertilizers                               |
| 43            | 142          | 4            | 20           | 18           | 91            | 131           | 28 Metalliferous ores and metal scrap              |
| <b>871</b>    | <b>364</b>   | <b>104</b>   | <b>117</b>   | <b>152</b>   | <b>239</b>    | <b>1 433</b>  | <b>3 Energy</b>                                    |
| 3             | 7            | 0            | 0            | 1            | 2             | 11            | 32 Coal, coke and briquettes                       |
| 851           | 327          | 74           | 117          | 149          | 232           | 1 390         | 33 Petroleum and petroleum products                |
| 17            | 30           | 0            | 0            | 0            | 5             | 32            | 34 Gas, natural and manufactured                   |
| :             | :            | 29           | :            | 2            | :             | :             | 35 Electric current                                |
| <b>147</b>    | <b>93</b>    | <b>4</b>     | <b>31</b>    | <b>0</b>     | <b>10</b>     | <b>15</b>     | <b>4 Oils, fats and waxes</b>                      |
| 4             | 5            | 0            | 2            | 0            | 2             | 4             | 41 Animal oils and fats                            |
| 142           | 68           | 2            | 30           | 0            | 4             | 8             | 42 Fixed vegetable fats and oils                   |
| 1             | 20           | 1            | 0            | 0            | 5             | 3             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>2 316</b>  | <b>1 964</b> | <b>695</b>   | <b>72</b>    | <b>333</b>   | <b>821</b>    | <b>4 354</b>  | <b>5 Chemical products</b>                         |
| 509           | 577          | 90           | 14           | 33           | 81            | 945           | 51 Organic chemicals                               |
| 76            | 49           | 44           | 2            | 37           | 30            | 205           | 52 Inorganic chemicals                             |
| 194           | 154          | 59           | 7            | 69           | 45            | 323           | 53 Tanning and colouring materials                 |
| 536           | 417          | 233          | 19           | 30           | 355           | 1 216         | 54 Medicinal and pharmaceutical products           |
| 178           | 96           | 41           | 8            | 26           | 39            | 463           | 55 Essential oils, perfume mat., cosmetics         |
| 8             | 67           | 10           | 0            | 18           | 12            | 9             | 56 Fertilizers                                     |
| 294           | 303          | 35           | 13           | 46           | 120           | 268           | 57 Plastics in primary forms                       |
| 227           | 76           | 87           | 5            | 35           | 53            | 208           | 58 Plastics in non-primary forms                   |
| <b>5 528</b>  | <b>1 148</b> | <b>1 430</b> | <b>335</b>   | <b>1 263</b> | <b>1 679</b>  | <b>4 346</b>  | <b>6 Manufactured goods classified by material</b> |
| 467           | 16           | 34           | 7            | 17           | 9             | 89            | 61 Leather manufactures, dressed furskins          |
| 170           | 78           | 47           | 5            | 20           | 60            | 163           | 62 Rubber manufactures                             |
| 105           | 9            | 71           | 91           | 62           | 80            | 28            | 63 Cork and wood manufactures                      |
| 291           | 145          | 308          | 18           | 740          | 529           | 409           | 64 Paper, paperboard and articles thereof          |
| 1 423         | 283          | 196          | 98           | 41           | 92            | 575           | 65 Textile yarn, fabrics and related products      |
| 1 079         | 75           | 227          | 66           | 52           | 82            | 1 219         | 66 Non-metallic mineral manufactures               |
| 852           | 201          | 186          | 10           | 151          | 404           | 685           | 67 Iron and steel                                  |
| 179           | 108          | 81           | 1            | 85           | 117           | 516           | 68 Non-ferrous metals                              |
| 962           | 233          | 260          | 38           | 94           | 306           | 651           | 69 Manufactures of metals                          |
| <b>11 138</b> | <b>3 161</b> | <b>2 500</b> | <b>298</b>   | <b>2 404</b> | <b>5 952</b>  | <b>16 134</b> | <b>7 Machinery and transport equipment</b>         |
| 638           | 278          | 283          | 19           | 224          | 276           | 2 432         | 71 Power generating machinery and equipment        |
| 3 025         | 461          | 408          | 24           | 461          | 693           | 1 638         | 72 Machinery specialized for particular ind.       |
| 560           | 37           | 72           | 6            | 36           | 122           | 277           | 73 Metalworking machinery                          |
| 2 545         | 355          | 400          | 48           | 267          | 665           | 1 767         | 74 General industry machinery and equipment        |
| 239           | 415          | 102          | 6            | 125          | 125           | 1 934         | 75 Office machines and computers                   |
| 336           | 235          | 118          | 22           | 616          | 1 781         | 1 468         | 76 Telecommunication, sound, TV, video             |
| 1 515         | 808          | 488          | 123          | 302          | 623           | 2 128         | 77 Electrical machinery                            |
| 1 486         | 379          | 418          | 33           | 178          | 1 370         | 2 514         | 78 Road vehicles                                   |
| 786           | 192          | 70           | 19           | 196          | 288           | 1 899         | 79 Other transport equipment                       |
| <b>6 912</b>  | <b>885</b>   | <b>727</b>   | <b>208</b>   | <b>360</b>   | <b>888</b>    | <b>4 840</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 215           | 45           | 50           | 4            | 40           | 59            | 96            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 959           | 33           | 67           | 9            | 39           | 160           | 163           | 82 Furniture, bedding, mattresses                  |
| 350           | 6            | 3            | 0            | 2            | 2             | 22            | 83 Travel goods, handbags and similar goods        |
| 1 920         | 68           | 109          | 90           | 33           | 53            | 439           | 84 Clothing and clothing accessories               |
| 1 100         | 22           | 36           | 64           | 13           | 10            | 144           | 85 Footwear  |
| 329           | 188          | 139          | 6            | 96           | 253           | 1 265         | 87 Professional, scientific, controlling material  |
| 428           | 242          | 54           | 3            | 7            | 38            | 377           | 88 Photogr. apparatus, optical goods, clocks       |
| 1 608         | 269          | 264          | 32           | 123          | 311           | 2 332         | 89 Miscellaneous manufactured articles             |
| <b>470</b>    | <b>119</b>   | <b>71</b>    | <b>4</b>     | <b>2</b>     | <b>17</b>     | <b>724</b>    | <b>9 Articles not classified elsewhere</b>         |

# BREAKDOWN BY MEMBER STATE OF GOODS TRADED EXTRA-EU

## IMPORTS 1996

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |               |                |              |               |               |              |
|--|----------------|---------------|---------------|----------------|--------------|---------------|---------------|--------------|
|  | EU             | B/L           | DK            | D              | EL           | E             | F             | IRL          |
| <b>0-9 TOTAL</b>                                   | <b>580 760</b> | <b>35 635</b> | <b>10 355</b> | <b>143 503</b> | <b>7 911</b> | <b>28 789</b> | <b>74 371</b> | <b>9 025</b> |
| <b>0 Food and live animals</b>                     | <b>42 093</b>  | <b>3 226</b>  | <b>1 779</b>  | <b>7 897</b>   | <b>504</b>   | <b>3 761</b>  | <b>5 160</b>  | <b>291</b>   |
| 00 Live animals                                    | 522            | 12            | 1             | 38             | 12           | 12            | 35            | 24           |
| 01 Meat and meat preparations                      | 2 934          | 184           | 16            | 892            | 48           | 37            | 297           | 4            |
| 02 Dairy products and birds' eggs                  | 727            | 47            | 11            | 133            | 2            | 12            | 65            | 2            |
| 03 Fish, crustaceans, molluscs                     | 8 006          | 278           | 1 059         | 1 080          | 118          | 1 379         | 1 029         | 5            |
| 04 Cereals and cereal preparations                 | 1 824          | 262           | 12            | 148            | 17           | 274           | 154           | 5            |
| 05 Vegetables and fruit                            | 13 004         | 1 753         | 95            | 2 629          | 127          | 966           | 1 593         | 36           |
| 06 Sugar, sugar preparations, honey                | 1 797          | 37            | 29            | 164            | 13           | 60            | 269           | 26           |
| 07 Coffee, tea, cocoa, spices                      | 7 327          | 390           | 131           | 2 056          | 114          | 426           | 871           | 37           |
| 08 Feeding stuff for animals                       | 5 322          | 238           | 414           | 601            | 45           | 573           | 758           | 148          |
| <b>1 Beverages and tobacco</b>                     | <b>3 614</b>   | <b>164</b>    | <b>112</b>    | <b>831</b>     | <b>54</b>    | <b>500</b>    | <b>203</b>    | <b>28</b>    |
| 11 Beverages                                       | 1 433          | 32            | 47            | 296            | 16           | 89            | 127           | 27           |
| 12 Tobacco   | 2 180          | 133           | 65            | 535            | 38           | 411           | 76            | 1            |
| <b>2 Crude materials, except fuels</b>             | <b>35 059</b>  | <b>2 497</b>  | <b>404</b>    | <b>6 850</b>   | <b>462</b>   | <b>3 015</b>  | <b>3 303</b>  | <b>256</b>   |
| 21 Hides and skins, raw                            | 1 026          | 25            | 66            | 59             | 18           | 58            | 78            | 0            |
| 22 Oils, seeds and oleaginous fruits               | 4 987          | 400           | 44            | 905            | 131          | 736           | 274           | 8            |
| 23 Crude rubber                                    | 1 817          | 248           | 5             | 375            | 13           | 192           | 304           | 12           |
| 24 Cork and wood                                   | 5 025          | 328           | 90            | 697            | 104          | 354           | 408           | 54           |
| 25 Pulp and waste paper                            | 3 618          | 155           | 11            | 848            | 50           | 120           | 552           | 12           |
| 26 Textile fibres and their wastes                 | 3 783          | 185           | 21            | 677            | 23           | 249           | 396           | 36           |
| 27 Crude fertilizers                               | 2 516          | 249           | 73            | 451            | 45           | 210           | 215           | 23           |
| 28 Metalliferous ores and metal scrap              | 9 660          | 864           | 8             | 2 091          | 63           | 973           | 806           | 84           |
| <b>3 Energy</b>                                    | <b>79 972</b>  | <b>2 131</b>  | <b>1 316</b>  | <b>16 383</b>  | <b>2 145</b> | <b>7 248</b>  | <b>12 831</b> | <b>347</b>   |
| 32 Coal, coke and briquettes                       | 6 061          | 542           | 383           | 803            | 59           | 466           | 646           | 106          |
| 33 Petroleum and petroleum products                | 63 429         | 868           | 901           | 11 331         | 2 057        | 5 897         | 9 686         | 241          |
| 34 Gas, natural and manufactured                   | 9 937          | 701           | 2             | 4 057          | 1            | 885           | 2 451         | 0            |
| 35 Electric current                                | 545            | 19            | 30            | 191            | 29           | :             | 47            | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>2 248</b>   | <b>165</b>    | <b>54</b>     | <b>446</b>     | <b>25</b>    | <b>213</b>    | <b>141</b>    | <b>7</b>     |
| 41 Animal oils and fats                            | 245            | 43            | 5             | 23             | 1            | 26            | 8             | 0            |
| 42 Fixed vegetable fats and oils                   | 1 914          | 118           | 49            | 396            | 22           | 178           | 127           | 5            |
| 43 Animal or vegetable oils, and fats, waxes       | 89             | 4             | 0             | 26             | 2            | 9             | 6             | 1            |
| <b>5 Chemical products</b>                         | <b>44 922</b>  | <b>4 465</b>  | <b>677</b>    | <b>9 471</b>   | <b>589</b>   | <b>2 132</b>  | <b>6 595</b>  | <b>999</b>   |
| 51 Organic chemicals                               | 12 040         | 1 280         | 126           | 2 243          | 81           | 705           | 1 825         | 383          |
| 52 Inorganic chemicals                             | 4 294          | 346           | 81            | 756            | 76           | 241           | 827           | 26           |
| 53 Tanning and colouring materials                 | 2 316          | 228           | 43            | 497            | 36           | 84            | 411           | 18           |
| 54 Medicinal and pharmaceutical products           | 9 590          | 920           | 103           | 2 208          | 161          | 419           | 1 390         | 135          |
| 55 Essential oils, perfume mat., cosmetics         | 2 185          | 126           | 25            | 498            | 25           | 71            | 433           | 35           |
| 56 Fertilizers                                     | 1 921          | 122           | 75            | 282            | 60           | 200           | 299           | 54           |
| 57 Plastics in primary forms                       | 4 870          | 827           | 111           | 1 017          | 65           | 124           | 310           | 58           |
| 58 Plastics in non-primary forms                   | 2 492          | 193           | 44            | 759            | 27           | 64            | 271           | 54           |
| <b>6 Manufactured goods classified by material</b> | <b>75 647</b>  | <b>10 626</b> | <b>1 095</b>  | <b>18 840</b>  | <b>1 227</b> | <b>2 677</b>  | <b>6 115</b>  | <b>432</b>   |
| 61 Leather manufactures, dressed furskins          | 2 399          | 28            | 20            | 293            | 63           | 218           | 113           | 1            |
| 62 Rubber manufactures                             | 3 615          | 254           | 62            | 981            | 63           | 174           | 292           | 35           |
| 63 Cork and wood manufactures                      | 3 805          | 242           | 113           | 1 376          | 32           | 74            | 241           | 34           |
| 64 Paper, paperboard and articles thereof          | 5 267          | 320           | 111           | 1 229          | 105          | 223           | 494           | 30           |
| 65 Textile yarn, fabrics and related products      | 12 965         | 1 248         | 184           | 3 345          | 248          | 552           | 1 092         | 88           |
| 66 Non-metallic mineral manufactures               | 14 935         | 6 631         | 93            | 2 044          | 110          | 249           | 630           | 48           |
| 67 Iron and steel                                  | 8 404          | 546           | 118           | 2 289          | 201          | 573           | 531           | 26           |
| 68 Non-ferrous metals                              | 13 640         | 937           | 167           | 3 305          | 300          | 302           | 1 735         | 72           |
| 69 Manufactures of metals                          | 10 618         | 419           | 227           | 3 977          | 105          | 312           | 986           | 98           |
| <b>7 Machinery and transport equipment</b>         | <b>187 352</b> | <b>7 739</b>  | <b>2 746</b>  | <b>48 968</b>  | <b>2 161</b> | <b>6 268</b>  | <b>27 208</b> | <b>5 478</b> |
| 71 Power generating machinery and equipment        | 15 361         | 667           | 156           | 4 108          | 90           | 648           | 2 536         | 238          |
| 72 Machinery specialized for particular ind.       | 10 443         | 627           | 220           | 2 729          | 137          | 344           | 1 379         | 200          |
| 73 Metalworking machinery                          | 4 441          | 224           | 68            | 1 462          | 24           | 100           | 546           | 31           |
| 74 General industry machinery and equipment        | 16 491         | 970           | 253           | 4 619          | 204          | 886           | 1 933         | 178          |
| 75 Office machines and computers                   | 36 985         | 718           | 404           | 8 819          | 81           | 836           | 4 446         | 2 869        |
| 76 Telecommunication, sound, TV, video             | 19 652         | 952           | 306           | 4 924          | 129          | 894           | 2 327         | 274          |
| 77 Electrical machinery                            | 40 777         | 1 245         | 345           | 11 890         | 167          | 760           | 4 747         | 1 307        |
| 78 Road vehicles                                   | 24 135         | 1 888         | 512           | 7 779          | 507          | 1 110         | 1 826         | 114          |
| 79 Other transport equipment                       | 17 874         | 447           | 478           | 1 753          | 823          | 679           | 7 430         | 187          |
| <b>8 Miscellaneous manuf. articles</b>             | <b>94 296</b>  | <b>4 501</b>  | <b>1 947</b>  | <b>30 296</b>  | <b>740</b>   | <b>2 853</b>  | <b>12 326</b> | <b>957</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 1 691          | 107           | 40            | 737            | 19           | 54            | 126           | 7            |
| 82 Furniture, bedding, mattresses                  | 5 128          | 250           | 171           | 2 455          | 21           | 67            | 544           | 22           |
| 83 Travel goods, handbags and similar goods        | 2 466          | 143           | 37            | 685            | 25           | 100           | 377           | 10           |
| 84 Clothing and clothing accessories               | 33 573         | 1 577         | 898           | 12 951         | 172          | 695           | 4 555         | 134          |
| 85 Footwear  | 5 917          | 370           | 109           | 1 526          | 73           | 154           | 658           | 44           |
| 87 Professional, scientific, controlling material  | 12 551         | 543           | 175           | 3 423          | 95           | 414           | 1 977         | 278          |
| 88 Photogr. apparatus, optical goods, clocks       | 8 599          | 394           | 89            | 2 437          | 66           | 427           | 1 169         | 50           |
| 89 Miscellaneous manufactured articles             | 24 030         | 1 078         | 427           | 5 927          | 268          | 919           | 2 890         | 413          |
| <b>9 Articles not classified elsewhere</b>         | <b>15 554</b>  | <b>121</b>    | <b>226</b>    | <b>3 520</b>   | <b>5</b>     | <b>123</b>    | <b>489</b>    | <b>231</b>   |

**IMPORTS 1996**

*Value (Mio ECU)*

| Reporter      |               |               |              |              |               |                | Product list                                       |
|---------------|---------------|---------------|--------------|--------------|---------------|----------------|--|
| I             | NL            | A             | P            | FIN          | S             | UK             | SITC Rev. 3  |
| <b>63 831</b> | <b>58 231</b> | <b>13 823</b> | <b>6 553</b> | <b>8 596</b> | <b>16 567</b> | <b>103 569</b> | <b>0-9 TOTAL</b>                                   |
| <b>3 968</b>  | <b>5 555</b>  | <b>589</b>    | <b>1 040</b> | <b>411</b>   | <b>1 088</b>  | <b>6 825</b>   | <b>0 Food and live animals</b>                     |
| 234           | 17            | 3             | 2            | 1            | 6             | 122            | 00 Live animals                                    |
| 272           | 338           | 72            | 16           | 4            | 48            | 708            | 01 Meat and meat preparations                      |
| 115           | 121           | 19            | 2            | 2            | 5             | 191            | 02 Dairy products and birds' eggs                  |
| 680           | 479           | 25            | 328          | 59           | 311           | 1 176          | 03 Fish, crustaceans, molluscs                     |
| 332           | 191           | 29            | 120          | 13           | 28            | 239            | 04 Cereals and cereal preparations                 |
| 865           | 2 075         | 228           | 171          | 113          | 314           | 2 037          | 05 Vegetables and fruit                            |
| 86            | 95            | 23            | 153          | 39           | 14            | 789            | 06 Sugar, sugar preparations, honey                |
| 757           | 1 128         | 131           | 81           | 147          | 237           | 824            | 07 Coffee, tea, cocoa, spices                      |
| 590           | 1 027         | 32            | 163          | 26           | 83            | 622            | 08 Feeding stuff for animals                       |
| <b>129</b>    | <b>413</b>    | <b>29</b>     | <b>25</b>    | <b>36</b>    | <b>88</b>     | <b>1 004</b>   | <b>1 Beverages and tobacco</b>                     |
| 40            | 88            | 15            | 3            | 19           | 68            | 567            | 11 Beverages                                       |
| 88            | 325           | 13            | 22           | 17           | 20            | 436            | 12 Tobacco   |
| <b>5 953</b>  | <b>4 206</b>  | <b>890</b>    | <b>790</b>   | <b>1 096</b> | <b>810</b>    | <b>4 528</b>   | <b>2 Crude materials, except fuels</b>             |
| 589           | 16            | 6             | 12           | 14           | 10            | 74             | 21 Hides and skins, raw                            |
| 298           | 1 486         | 29            | 236          | 40           | 22            | 378            | 22 Oils, seeds and oleaginous fruits               |
| 237           | 56            | 38            | 25           | 18           | 24            | 269            | 23 Crude rubber                                    |
| 965           | 389           | 272           | 169          | 289          | 252           | 653            | 24 Cork and wood                                   |
| 841           | 283           | 96            | 14           | 27           | 72            | 538            | 25 Pulp and waste paper                            |
| 1 298         | 61            | 38            | 277          | 10           | 18            | 495            | 26 Textile fibres and their wastes                 |
| 527           | 213           | 95            | 16           | 78           | 72            | 249            | 27 Crude fertilizers                               |
| 951           | 1 028         | 289           | 16           | 600          | 304           | 1 582          | 28 Metalliferous ores and metal scrap              |
| <b>12 256</b> | <b>10 410</b> | <b>2 308</b>  | <b>1 666</b> | <b>1 656</b> | <b>2 586</b>  | <b>6 691</b>   | <b>3 Energy</b>                                    |
| 756           | 658           | 249           | 184          | 244          | 169           | 796            | 32 Coal, coke and briquettes                       |
| 11 194        | 9 394         | 1 369         | 1 461        | 1 016        | 2 325         | 5 690          | 33 Petroleum and petroleum products                |
| 307           | 358           | 551           | 21           | 306          | 91            | 205            | 34 Gas, natural and manufactured                   |
| :             | :             | 139           | :            | 90           | :             | :              | 35 Electric current                                |
| <b>378</b>    | <b>497</b>    | <b>9</b>      | <b>21</b>    | <b>9</b>     | <b>13</b>     | <b>269</b>     | <b>4 Oils, fats and waxes</b>                      |
| 22            | 67            | 0             | 2            | 1            | 3             | 43             | 41 Animal oils and fats                            |
| 350           | 412           | 9             | 19           | 9            | 9             | 212            | 42 Fixed vegetable fats and oils                   |
| 6             | 17            | 0             | 0            | 0            | 2             | 13             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>5 463</b>  | <b>4 677</b>  | <b>1 120</b>  | <b>350</b>   | <b>520</b>   | <b>1 201</b>  | <b>6 663</b>   | <b>5 Chemical products</b>                         |
| 1 550         | 1 580         | 148           | 108          | 131          | 133           | 1 747          | 51 Organic chemicals                               |
| 348           | 431           | 108           | 17           | 102          | 206           | 730            | 52 Inorganic chemicals                             |
| 275           | 171           | 48            | 18           | 15           | 82            | 391            | 53 Tanning and colouring materials                 |
| 1 447         | 714           | 383           | 109          | 79           | 230           | 1 292          | 54 Medicinal and pharmaceutical products           |
| 177           | 208           | 85            | 15           | 15           | 52            | 419            | 55 Essential oils, perfume mat., cosmetics         |
| 309           | 104           | 37            | 24           | 24           | 51            | 280            | 56 Fertilizers                                     |
| 667           | 602           | 122           | 18           | 71           | 207           | 670            | 57 Plastics in primary forms                       |
| 194           | 289           | 86            | 10           | 31           | 90            | 378            | 58 Plastics in non-primary forms                   |
| <b>9 085</b>  | <b>5 395</b>  | <b>2 165</b>  | <b>688</b>   | <b>840</b>   | <b>2 024</b>  | <b>14 439</b>  | <b>6 Manufactured goods classified by material</b> |
| 1 266         | 70            | 28            | 129          | 11           | 26            | 131            | 61 Leather manufactures, dressed furskins          |
| 411           | 347           | 111           | 57           | 35           | 144           | 651            | 62 Rubber manufactures                             |
| 341           | 308           | 159           | 19           | 28           | 128           | 709            | 63 Cork and wood manufactures                      |
| 510           | 485           | 164           | 27           | 52           | 165           | 1 352          | 64 Paper, paperboard and articles thereof          |
| 1 943         | 702           | 387           | 249          | 110          | 288           | 2 530          | 65 Textile yarn, fabrics and related products      |
| 555           | 308           | 276           | 29           | 65           | 170           | 3 725          | 66 Non-metallic mineral manufactures               |
| 1 693         | 599           | 237           | 60           | 271          | 267           | 993            | 67 Iron and steel                                  |
| 1 583         | 1 836         | 278           | 63           | 147          | 404           | 2 511          | 68 Non-ferrous metals                              |
| 784           | 740           | 524           | 54           | 122          | 432           | 1 837          | 69 Manufactures of metals                          |
| <b>12 187</b> | <b>18 889</b> | <b>4 318</b>  | <b>1 520</b> | <b>3 051</b> | <b>6 038</b>  | <b>40 782</b>  | <b>7 Machinery and transport equipment</b>         |
| 891           | 914           | 324           | 69           | 172          | 633           | 3 914          | 71 Power generating machinery and equipment        |
| 992           | 770           | 355           | 130          | 200          | 437           | 1 924          | 72 Machinery specialized for particular ind.       |
| 631           | 222           | 117           | 28           | 58           | 160           | 769            | 73 Metalworking machinery                          |
| 1 605         | 1 356         | 480           | 125          | 220          | 629           | 3 035          | 74 General industry machinery and equipment        |
| 1 684         | 7 368         | 359           | 95           | 372          | 693           | 8 242          | 75 Office machines and computers                   |
| 1 030         | 1 957         | 366           | 156          | 283          | 713           | 5 341          | 76 Telecommunication, sound, TV, video             |
| 2 438         | 3 636         | 915           | 451          | 943          | 1 558         | 10 375         | 77 Electrical machinery                            |
| 1 923         | 1 933         | 1 154         | 401          | 333          | 828           | 3 829          | 78 Road vehicles                                   |
| 987           | 725           | 230           | 65           | 466          | 378           | 3 226          | 79 Other transport equipment                       |
| <b>7 972</b>  | <b>7 958</b>  | <b>2 339</b>  | <b>447</b>   | <b>975</b>   | <b>2 715</b>  | <b>18 269</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 81            | 93            | 114           | 8            | 22           | 89            | 194            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 193           | 320           | 215           | 8            | 56           | 212           | 593            | 82 Furniture, bedding, mattresses                  |
| 243           | 218           | 48            | 11           | 19           | 64            | 485            | 83 Travel goods, handbags and similar goods        |
| 2 701         | 2 741         | 746           | 58           | 303          | 951           | 5 090          | 84 Clothing and clothing accessories               |
| 1 181         | 408           | 177           | 59           | 64           | 111           | 983            | 85 Footwear  |
| 937           | 1 133         | 258           | 77           | 144          | 429           | 2 665          | 87 Professional, scientific, controlling material  |
| 912           | 822           | 166           | 69           | 61           | 162           | 1 776          | 88 Photogr. apparatus, optical goods, clocks       |
| 1 707         | 2 176         | 606           | 154          | 303          | 690           | 6 473          | 89 Miscellaneous manufactured articles             |
| <b>6 441</b>  | <b>229</b>    | <b>56</b>     | <b>6</b>     | <b>3</b>     | <b>5</b>      | <b>4 098</b>   | <b>9 Articles not classified elsewhere</b>         |

## IMPORTS JANUARY – APRIL 1997

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |              |               |              |               |               |              |
|--|----------------|---------------|--------------|---------------|--------------|---------------|---------------|--------------|
|  | EU             | B/L           | DK           | D             | EL           | E             | F             | IRL          |
| <b>0-9 TOTAL</b>                                   | <b>210 880</b> | <b>13 198</b> | <b>3 784</b> | <b>51 787</b> | <b>2 575</b> | <b>10 628</b> | <b>27 657</b> | <b>3 509</b> |
| <b>0 Food and live animals</b>                     | <b>13 953</b>  | <b>1 030</b>  | <b>540</b>   | <b>2 772</b>  | <b>191</b>   | <b>1 228</b>  | <b>1 797</b>  | <b>146</b>   |
| 00 Live animals                                    | 187            | 3             | 0            | 13            | 6            | 4             | 11            | 13           |
| 01 Meat and meat preparations                      | 1 013          | 61            | 5            | 278           | 14           | 39            | 96            | 1            |
| 02 Dairy products and birds' eggs                  | 227            | 12            | 4            | 48            | 1            | 4             | 24            | 0            |
| 03 Fish, crustaceans, molluscs                     | 2 566          | 98            | 285          | 362           | 42           | 423           | 317           | 1            |
| 04 Cereals and cereal preparations                 | 706            | 50            | 3            | 52            | 20           | 149           | 72            | 2            |
| 05 Vegetables and fruit                            | 4 052          | 562           | 28           | 868           | 47           | 224           | 568           | 15           |
| 06 Sugar, sugar preparations, honey                | 533            | 15            | 10           | 62            | 2            | 21            | 29            | 11           |
| 07 Coffee, tea, cocoa, spices                      | 2 741          | 143           | 54           | 797           | 41           | 178           | 356           | 14           |
| 08 Feeding stuff for animals                       | 1 698          | 76            | 147          | 235           | 16           | 178           | 288           | 87           |
| <b>1 Beverages and tobacco</b>                     | <b>1 168</b>   | <b>48</b>     | <b>42</b>    | <b>279</b>    | <b>18</b>    | <b>121</b>    | <b>59</b>     | <b>8</b>     |
| 11 Beverages                                       | 523            | 10            | 15           | 117           | 4            | 43            | 34            | 7            |
| 12 Tobacco   | 645            | 38            | 27           | 161           | 13           | 78            | 25            | 0            |
| <b>2 Crude materials, except fuels</b>             | <b>12 808</b>  | <b>911</b>    | <b>176</b>   | <b>2 581</b>  | <b>167</b>   | <b>1 154</b>  | <b>1 196</b>  | <b>96</b>    |
| 21 Hides and skins, raw                            | 404            | 12            | 54           | 32            | 5            | 28            | 26            | 0            |
| 22 Oils, seeds and oleaginous fruits               | 1 726          | 125           | 13           | 387           | 54           | 314           | 118           | 4            |
| 23 Crude rubber                                    | 609            | 93            | 1            | 120           | 3            | 66            | 100           | 3            |
| 24 Cork and wood                                   | 2 013          | 130           | 36           | 266           | 41           | 149           | 163           | 26           |
| 25 Pulp and waste paper                            | 1 264          | 51            | 3            | 288           | 12           | 41            | 190           | 5            |
| 26 Textile fibres and their wastes                 | 1 576          | 84            | 8            | 302           | 9            | 82            | 160           | 14           |
| 27 Crude fertilizers                               | 868            | 108           | 26           | 138           | 13           | 70            | 70            | 11           |
| 28 Metalliferous ores and metal scrap              | 3 388          | 287           | 3            | 774           | 25           | 361           | 276           | 26           |
| <b>3 Energy</b>                                    | <b>28 418</b>  | <b>914</b>    | <b>483</b>   | <b>5 944</b>  | <b>569</b>   | <b>2 632</b>  | <b>4 942</b>  | <b>181</b>   |
| 32 Coal, coke and briquettes                       | 2 282          | 221           | 161          | 284           | 18           | 130           | 256           | 55           |
| 33 Petroleum and petroleum products                | 21 548         | 364           | 313          | 3 964         | 539          | 1 966         | 3 572         | 126          |
| 34 Gas, natural and manufactured                   | 4 384          | 322           | 0            | 1 630         | 0            | 535           | 1 098         | 0            |
| 35 Electric current                                | 204            | 7             | 9            | 66            | 11           | 0             | 16            | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>744</b>     | <b>57</b>     | <b>18</b>    | <b>180</b>    | <b>9</b>     | <b>72</b>     | <b>56</b>     | <b>2</b>     |
| 41 Animal oils and fats                            | 72             | 16            | 2            | 8             | 0            | 5             | 4             | 0            |
| 42 Fixed vegetable fats and oils                   | 646            | 39            | 16           | 164           | 9            | 65            | 49            | 2            |
| 43 Animal or vegetable oils, and fats, waxes       | 27             | 2             | 0            | 8             | 1            | 1             | 3             | 0            |
| <b>5 Chemical products</b>                         | <b>16 404</b>  | <b>1 746</b>  | <b>244</b>   | <b>3 304</b>  | <b>205</b>   | <b>801</b>    | <b>2 497</b>  | <b>431</b>   |
| 51 Organic chemicals                               | 4 690          | 509           | 46           | 796           | 26           | 320           | 786           | 180          |
| 52 Inorganic chemicals                             | 1 454          | 140           | 32           | 287           | 29           | 90            | 260           | 10           |
| 53 Tanning and colouring materials                 | 861            | 89            | 15           | 176           | 12           | 39            | 142           | 7            |
| 54 Medicinal and pharmaceutical products           | 3 365          | 355           | 28           | 729           | 51           | 138           | 466           | 73           |
| 55 Essential oils, perfume mat., cosmetics         | 785            | 45            | 10           | 157           | 9            | 25            | 200           | 14           |
| 56 Fertilizers                                     | 732            | 38            | 32           | 120           | 25           | 40            | 118           | 26           |
| 57 Plastics in primary forms                       | 1 749          | 325           | 38           | 354           | 21           | 42            | 118           | 25           |
| 58 Plastics in non-primary forms                   | 894            | 77            | 15           | 265           | 8            | 25            | 98            | 21           |
| <b>6 Manufactured goods classified by material</b> | <b>28 030</b>  | <b>3 818</b>  | <b>382</b>   | <b>6 660</b>  | <b>491</b>   | <b>1 055</b>  | <b>2 335</b>  | <b>161</b>   |
| 61 Leather manufactures, dressed furskins          | 875            | 13            | 7            | 102           | 23           | 98            | 38            | 0            |
| 62 Rubber manufactures                             | 1 277          | 87            | 23           | 350           | 23           | 56            | 107           | 14           |
| 63 Cork and wood manufactures                      | 1 472          | 101           | 42           | 528           | 12           | 32            | 97            | 15           |
| 64 Paper, paperboard and articles thereof          | 1 897          | 106           | 31           | 450           | 30           | 95            | 198           | 10           |
| 65 Textile yarn, fabrics and related products      | 4 868          | 461           | 68           | 1 209         | 98           | 243           | 429           | 34           |
| 66 Non-metallic mineral manufactures               | 5 657          | 2 379         | 33           | 694           | 32           | 91            | 228           | 18           |
| 67 Iron and steel                                  | 2 898          | 184           | 37           | 735           | 107          | 165           | 188           | 10           |
| 68 Non-ferrous metals                              | 5 252          | 317           | 65           | 1 189         | 131          | 147           | 684           | 16           |
| 69 Manufactures of metals                          | 3 835          | 171           | 75           | 1 403         | 35           | 128           | 364           | 44           |
| <b>7 Machinery and transport equipment</b>         | <b>70 030</b>  | <b>2 967</b>  | <b>983</b>   | <b>18 097</b> | <b>630</b>   | <b>2 311</b>  | <b>10 376</b> | <b>1 991</b> |
| 71 Power generating machinery and equipment        | 5 902          | 278           | 62           | 1 478         | 35           | 237           | 1 017         | 82           |
| 72 Machinery specialized for particular ind.       | 3 731          | 216           | 109          | 956           | 44           | 152           | 549           | 86           |
| 73 Metalworking machinery                          | 1 390          | 77            | 17           | 460           | 6            | 51            | 174           | 20           |
| 74 General industry machinery and equipment        | 5 738          | 335           | 96           | 1 565         | 52           | 334           | 694           | 71           |
| 75 Office machines and computers                   | 13 864         | 250           | 140          | 3 448         | 32           | 285           | 1 648         | 967          |
| 76 Telecommunication, sound, TV, video             | 6 607          | 327           | 116          | 1 567         | 38           | 254           | 871           | 85           |
| 77 Electrical machinery                            | 14 501         | 474           | 134          | 4 294         | 58           | 269           | 1 794         | 466          |
| 78 Road vehicles                                   | 9 555          | 858           | 199          | 3 169         | 188          | 389           | 576           | 67           |
| 79 Other transport equipment                       | 8 525          | 149           | 111          | 1 034         | 178          | 337           | 3 043         | 139          |
| <b>8 Miscellaneous manuf. articles</b>             | <b>33 918</b>  | <b>1 669</b>  | <b>788</b>   | <b>10 841</b> | <b>293</b>   | <b>1 083</b>  | <b>4 307</b>  | <b>398</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 581            | 38            | 15           | 248           | 7            | 19            | 51            | 3            |
| 82 Furniture, bedding, mattresses                  | 2 060          | 113           | 76           | 937           | 10           | 32            | 224           | 11           |
| 83 Travel goods, handbags and similar goods        | 897            | 51            | 14           | 250           | 9            | 43            | 148           | 3            |
| 84 Clothing and clothing accessories               | 12 158         | 582           | 381          | 4 660         | 64           | 295           | 1 608         | 57           |
| 85 Footwear  | 2 347          | 195           | 46           | 595           | 40           | 80            | 237           | 9            |
| 87 Professional, scientific, controlling material  | 4 410          | 195           | 80           | 1 185         | 33           | 155           | 683           | 111          |
| 88 Photogr. apparatus, optical goods, clocks       | 2 908          | 115           | 30           | 824           | 26           | 155           | 415           | 14           |
| 89 Miscellaneous manufactured articles             | 8 438          | 371           | 146          | 2 084         | 103          | 303           | 930           | 190          |
| <b>9 Articles not classified elsewhere</b>         | <b>5 503</b>   | <b>37</b>     | <b>127</b>   | <b>1 128</b>  | <b>1</b>     | <b>172</b>    | <b>93</b>     | <b>95</b>    |



## IMPORTS JANUARY – APRIL 1997

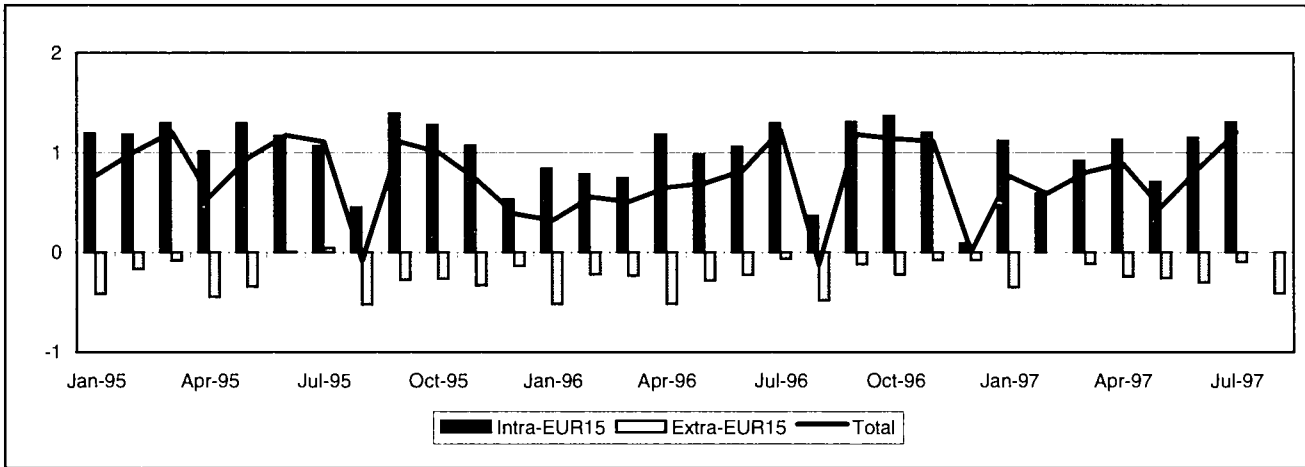
Value (Mio ECU)

| I             | Reporter      |              |              |              |              |               | Product list<br>SITC Rev. 3                        |
|---------------|---------------|--------------|--------------|--------------|--------------|---------------|--|
|               | NL            | A            | P            | FIN          | S            | UK            |  |
| <b>23 318</b> | <b>18 333</b> | <b>4 887</b> | <b>2 426</b> | <b>3 110</b> | <b>5 926</b> | <b>39 743</b> | <b>0-9 TOTAL</b>                                   |
| <b>1 363</b>  | <b>1 336</b>  | <b>160</b>   | <b>372</b>   | <b>150</b>   | <b>424</b>   | <b>2 446</b>  | <b>0 Food and live animals</b>                     |
| 80            | 4             | 1            | 0            | 0            | 1            | 50            | 00 Live animals                                    |
| 79            | 101           | 21           | 6            | 2            | 13           | 297           | 01 Meat and meat preparations                      |
| 33            | 56            | 5            | 1            | 1            | 2            | 36            | 02 Dairy products and birds' eggs                  |
| 219           | 146           | 7            | 101          | 20           | 127          | 417           | 03 Fish, crustaceans, molluscs                     |
| 131           | 47            | 7            | 64           | 6            | 10           | 92            | 04 Cereals and cereal preparations                 |
| 303           | 483           | 58           | 64           | 33           | 107          | 693           | 05 Vegetables and fruit                            |
| 33            | 28            | 8            | 42           | 6            | 4            | 261           | 06 Sugar, sugar preparations, honey                |
| 263           | 332           | 35           | 27           | 69           | 114          | 319           | 07 Coffee, tea, cocoa, spices                      |
| 208           | 114           | 10           | 64           | 7            | 32           | 234           | 08 Feeding stuff for animals                       |
| <b>51</b>     | <b>147</b>    | <b>17</b>    | <b>10</b>    | <b>14</b>    | <b>27</b>    | <b>328</b>    | <b>1 Beverages and tobacco</b>                     |
| 12            | 30            | 6            | 1            | 7            | 25           | 212           | 11 Beverages                                       |
| 38            | 117           | 12           | 10           | 8            | 2            | 116           | 12 Tobacco   |
| <b>2 214</b>  | <b>1 330</b>  | <b>312</b>   | <b>280</b>   | <b>359</b>   | <b>281</b>   | <b>1 751</b>  | <b>2 Crude materials, except fuels</b>             |
| 196           | 9             | 3            | 3            | 7            | 3            | 24            | 21 Hides and skins, raw                            |
| 116           | 365           | 7            | 76           | 16           | 3            | 127           | 22 Oils, seeds and oleaginous fruits               |
| 81            | 15            | 11           | 8            | 5            | 8            | 93            | 23 Crude rubber                                    |
| 366           | 138           | 107          | 68           | 99           | 113          | 311           | 24 Cork and wood                                   |
| 305           | 114           | 27           | 4            | 13           | 22           | 189           | 25 Pulp and waste paper                            |
| 567           | 20            | 14           | 99           | 3            | 8            | 208           | 26 Textile fibres and their wastes                 |
| 182           | 65            | 35           | 6            | 29           | 26           | 91            | 27 Crude fertilizers                               |
| 316           | 358           | 99           | 6            | 179          | 87           | 589           | 28 Metalliferous ores and metal scrap              |
| <b>4 278</b>  | <b>3 005</b>  | <b>754</b>   | <b>657</b>   | <b>611</b>   | <b>899</b>   | <b>2 548</b>  | <b>3 Energy</b>                                    |
| 255           | 249           | 76           | 66           | 77           | 47           | 387           | 32 Coal, coke and briquettes                       |
| 3 819         | 2 553         | 429          | 582          | 388          | 833          | 2 100         | 33 Petroleum and petroleum products                |
| 204           | 203           | 183          | 10           | 118          | 19           | 61            | 34 Gas, natural and manufactured                   |
| .             | .             | 66           | .            | 28           | .            | .             | 35 Electric current                                |
| <b>148</b>    | <b>77</b>     | <b>3</b>     | <b>7</b>     | <b>1</b>     | <b>5</b>     | <b>108</b>    | <b>4 Oils, fats and waxes</b>                      |
| 5             | 19            | 0            | 0            | 0            | 1            | 12            | 41 Animal oils and fats                            |
| 141           | 53            | 3            | 7            | 1            | 3            | 94            | 42 Fixed vegetable fats and oils                   |
| 1             | 5             | 0            | 0            | 0            | 1            | 3             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>2 087</b>  | <b>1 640</b>  | <b>369</b>   | <b>121</b>   | <b>189</b>   | <b>408</b>   | <b>2 362</b>  | <b>5 Chemical products</b>                         |
| 579           | 602           | 51           | 36           | 47           | 61           | 651           | 51 Organic chemicals                               |
| 125           | 132           | 43           | 6            | 36           | 41           | 223           | 52 Inorganic chemicals                             |
| 112           | 63            | 15           | 6            | 6            | 31           | 148           | 53 Tanning and colouring materials                 |
| 529           | 299           | 119          | 39           | 28           | 82           | 429           | 54 Medicinal and pharmaceutical products           |
| 58            | 66            | 26           | 4            | 6            | 19           | 148           | 55 Essential oils, perfume mat., cosmetics         |
| 171           | 26            | 14           | 3            | 10           | 20           | 88            | 56 Fertilizers                                     |
| 256           | 175           | 39           | 9            | 25           | 70           | 251           | 57 Plastics in primary forms                       |
| 75            | 90            | 28           | 3            | 10           | 30           | 148           | 58 Plastics in non-primary forms                   |
| <b>3 392</b>  | <b>2 090</b>  | <b>737</b>   | <b>272</b>   | <b>300</b>   | <b>713</b>   | <b>5 625</b>  | <b>6 Manufactured goods classified by material</b> |
| 442           | 24            | 11           | 48           | 4            | 10           | 56            | 61 Leather manufactures, dressed furskins          |
| 148           | 113           | 46           | 20           | 14           | 43           | 232           | 62 Rubber manufactures                             |
| 130           | 104           | 52           | 9            | 10           | 48           | 291           | 63 Cork and wood manufactures                      |
| 190           | 142           | 57           | 10           | 17           | 57           | 504           | 64 Paper, paperboard and articles thereof          |
| 784           | 244           | 132          | 94           | 42           | 109          | 921           | 65 Textile yarn, fabrics and related products      |
| 202           | 107           | 94           | 16           | 23           | 58           | 1 681         | 66 Non-metallic mineral manufactures               |
| 628           | 190           | 81           | 27           | 92           | 91           | 365           | 67 Iron and steel                                  |
| 570           | 921           | 96           | 29           | 53           | 152          | 882           | 68 Non-ferrous metals                              |
| 297           | 246           | 169          | 20           | 46           | 145          | 692           | 69 Manufactures of metals                          |
| <b>4 191</b>  | <b>6 135</b>  | <b>1 660</b> | <b>558</b>   | <b>1 094</b> | <b>2 190</b> | <b>16 845</b> | <b>7 Machinery and transport equipment</b>         |
| 319           | 349           | 121          | 29           | 61           | 258          | 1 577         | 71 Power generating machinery and equipment        |
| 316           | 226           | 122          | 40           | 77           | 147          | 691           | 72 Machinery specialized for particular ind.       |
| 147           | 54            | 37           | 9            | 16           | 51           | 271           | 73 Metalworking machinery                          |
| 530           | 419           | 179          | 43           | 74           | 219          | 1 127         | 74 General industry machinery and equipment        |
| 529           | 2 546         | 122          | 36           | 149          | 240          | 3 472         | 75 Office machines and computers                   |
| 346           | 527           | 170          | 49           | 100          | 274          | 1 884         | 76 Telecommunication, sound, TV, video             |
| 793           | 1 214         | 351          | 145          | 320          | 558          | 3 631         | 77 Electrical machinery                            |
| 846           | 671           | 467          | 185          | 136          | 367          | 1 437         | 78 Road vehicles                                   |
| 361           | 127           | 85           | 21           | 161          | 75           | 2 704         | 79 Other transport equipment                       |
| <b>2 984</b>  | <b>2 563</b>  | <b>796</b>   | <b>147</b>   | <b>392</b>   | <b>976</b>   | <b>6 683</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 33            | 28            | 41           | 2            | 6            | 25           | 66            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 81            | 139           | 82           | 3            | 24           | 86           | 244           | 82 Furniture, bedding, mattresses                  |
| 108           | 63            | 18           | 4            | 7            | 22           | 156           | 83 Travel goods, handbags and similar goods        |
| 1 052         | 854           | 253          | 21           | 117          | 350          | 1 866         | 84 Clothing and clothing accessories               |
| 466           | 145           | 53           | 27           | 23           | 51           | 379           | 85 Footwear  |
| 338           | 359           | 90           | 26           | 46           | 147          | 960           | 87 Professional, scientific, controlling material  |
| 308           | 265           | 56           | 18           | 25           | 54           | 603           | 88 Photogr. apparatus, optical goods, clocks       |
| 588           | 700           | 201          | 44           | 141          | 238          | 2 401         | 89 Miscellaneous manufactured articles             |
| <b>2 711</b>  | <b>9</b>      | <b>77</b>    | <b>1</b>     | <b>1</b>     | <b>3</b>     | <b>1 047</b>  | <b>9 Articles not classified elsewhere</b>         |

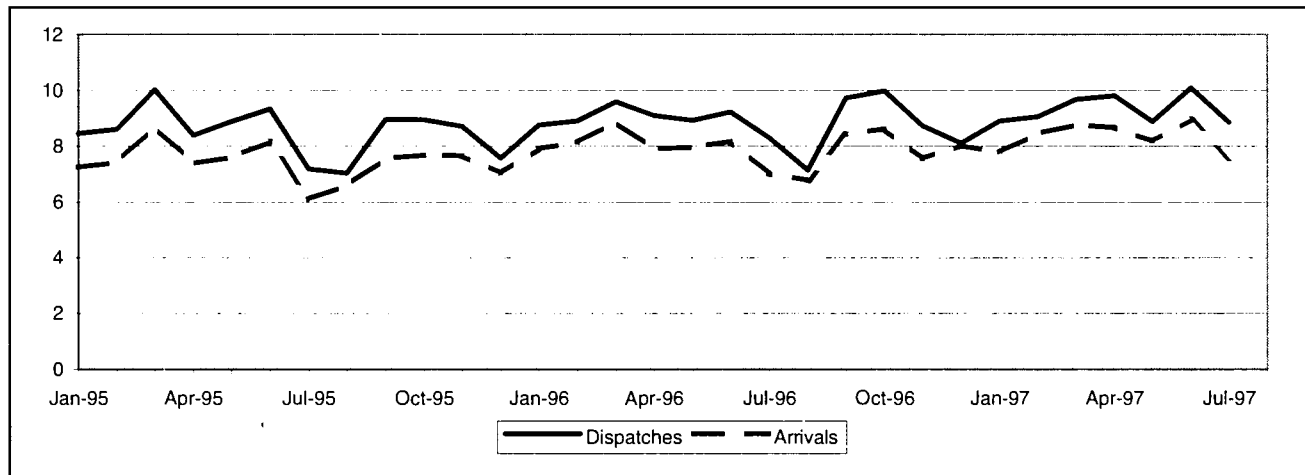


## External trade by Member State

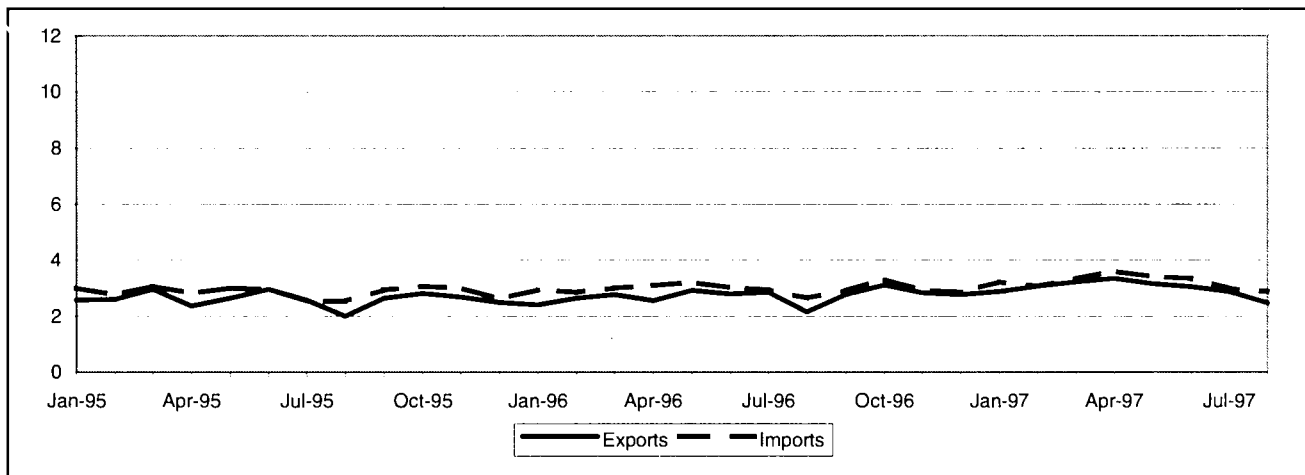
## TRADE BALANCE (Bn ECU)



## INTRA-EU (Bn ECU)



## EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15   | Partner |       |     |       |       |        |       |        |     |     |      |        |       |
|--------------|---------------|---------|-------|-----|-------|-------|--------|-------|--------|-----|-----|------|--------|-------|
|              |               | DK      | D     | EL  | E     | F     | IRL    | I     | NL     | A   | P   | FIN  | S      | UK    |
| 1993         | <b>6 656</b>  | 363     | 1 136 | 497 | 1 394 | 4 886 | -685   | 1 540 | -2 178 | 555 | 428 | -43  | -828   | -408  |
| 1994         | <b>10 466</b> | 429     | 4 120 | 585 | 1 759 | 6 335 | -617   | 1 724 | -3 108 | 573 | 432 | -229 | -1 489 | -49   |
| 1995         | <b>12 935</b> | 555     | 4 371 | 607 | 1 791 | 6 662 | -957   | 2 370 | -2 693 | 741 | 447 | -213 | -1 163 | 417   |
| 1996         | <b>11 208</b> | 523     | 4 078 | 658 | 1 878 | 6 709 | -1 196 | 2 412 | -4 875 | 770 | 407 | 45   | -1 350 | 1 148 |
| 1997 Jan-Jul | <b>6 931</b>  | 335     | 2 093 | 424 | 1 296 | 3 868 | -883   | 1 713 | -3 240 | 480 | 169 | 90   | -747   | 1 333 |
| 1996 Jul     | <b>1 292</b>  | 34      | 456   | 50  | 174   | 646   | -96    | 142   | -287   | 55  | 25  | -2   | -33    | 127   |
| Aug          | <b>366</b>    | 28      | 210   | 53  | 76    | 406   | -72    | 51    | -447   | 61  | 18  | 5    | -101   | 77    |
| Sep          | <b>1 308</b>  | 45      | 433   | 55  | 166   | 648   | -150   | 279   | -373   | 80  | 55  | 9    | -117   | 178   |
| Oct          | <b>1 366</b>  | 57      | 423   | 57  | 187   | 624   | -77    | 275   | -416   | 71  | 50  | 4    | -106   | 216   |
| Nov          | <b>1 199</b>  | 42      | 329   | 63  | 180   | 426   | -78    | 253   | -286   | 60  | 30  | 5    | -80    | 256   |
| Dec          | <b>90</b>     | 34      | 98    | 48  | 135   | 451   | -103   | 143   | -714   | 41  | 30  | -1   | -131   | 59    |
| 1997 Jan     | <b>1 121</b>  | 51      | 333   | 54  | 175   | 684   | -86    | 298   | -554   | 80  | 29  | 1    | -102   | 157   |
| Feb          | <b>588</b>    | 36      | 308   | 61  | 191   | 505   | -155   | 203   | -557   | 62  | 22  | 2    | -114   | 23    |
| Mar          | <b>920</b>    | 48      | 263   | 57  | 185   | 633   | -146   | 269   | -460   | 73  | 42  | 16   | -135   | 75    |
| Apr          | <b>1 135</b>  | 63      | 298   | 63  | 186   | 554   | -128   | 274   | -309   | 78  | 25  | 24   | -132   | 139   |
| May          | <b>713</b>    | 47      | 241   | 69  | 201   | 337   | -122   | 237   | -425   | 71  | 18  | 12   | -103   | 130   |
| Jun          | <b>1 148</b>  | 52      | 313   | 67  | 175   | 581   | -149   | 263   | -486   | 65  | 28  | 15   | -144   | 368   |
| Jul          | <b>1 307</b>  | 38      | 337   | 53  | 182   | 574   | -97    | 168   | -449   | 51  | 6   | 20   | -18    | 442   |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15   | Partner |              |        |        |        |        |       |      |                          |                  |      |       |        |
|--------------|---------------|---------|--------------|--------|--------|--------|--------|-------|------|--------------------------|------------------|------|-------|--------|
|              |               | Norway  | Switzer-land | USA    | Canada | China  | Japan  | CEEC  | CIS  | Mediterra-<br>nean Basin | Latin<br>America | OPEC | DAE   | ACP    |
| 1993         | <b>-2 368</b> | -701    | 843          | -1 107 | -59    | -650   | -2 087 | 550   | -634 | 2 364                    | -457             | 446  | 1 004 | -92    |
| 1994         | <b>149</b>    | -234    | 728          | -455   | -193   | -574   | -1 340 | 493   | -602 | 2 175                    | -677             | 559  | 1 324 | -1 140 |
| 1995         | <b>-3 006</b> | -381    | 629          | -3 086 | -543   | -842   | -1 909 | 538   | -363 | 2 173                    | -921             | 554  | 693   | -1 632 |
| 1996         | <b>-3 123</b> | -400    | 827          | -3 022 | -431   | -1 136 | -1 384 | 1 073 | 93   | 2 445                    | -1 062           | 513  | 998   | -1 742 |
| 1997 Jan-Aug | <b>-1 810</b> | -256    | 700          | -2 179 | -259   | -977   | -912   | 885   | 74   | 1 665                    | -682             | 373  | 602   | -1 080 |
| 1996 Aug     | <b>-485</b>   | -35     | 52           | -255   | -31    | -135   | -152   | 71    | -1   | 181                      | 11               | 11   | 23    | -133   |
| Sep          | <b>-128</b>   | -34     | 69           | -126   | -15    | -118   | -94    | 105   | -7   | 200                      | -55              | 18   | 71    | -148   |
| Oct          | <b>-229</b>   | -43     | 81           | -211   | -38    | -100   | -106   | 115   | 16   | 240                      | -70              | 4    | 67    | -193   |
| Nov          | <b>-84</b>    | -53     | 73           | -211   | -30    | -64    | -92    | 100   | -10  | 244                      | -82              | 54   | 96    | -103   |
| Dec          | <b>-84</b>    | -56     | 54           | -267   | -36    | -95    | -96    | 40    | -16  | 287                      | -54              | 70   | 137   | -148   |
| 1997 Jan     | <b>-356</b>   | -55     | 90           | -284   | -33    | -139   | -119   | 113   | -40  | 164                      | -81              | 25   | 21    | -112   |
| Feb          | <b>0</b>      | -38     | 86           | -204   | -18    | -107   | -70    | 96    | 22   | 213                      | -58              | 40   | 83    | -142   |
| Mar          | <b>-121</b>   | -39     | 130          | -293   | -20    | -102   | -150   | 94    | 1    | 253                      | -52              | 79   | 102   | -151   |
| Apr          | <b>-246</b>   | -46     | 109          | -311   | -24    | -108   | -141   | 107   | 27   | 208                      | -113             | 50   | 105   | -165   |
| May          | <b>-264</b>   | -26     | 112          | -284   | -55    | -132   | -113   | 109   | 11   | 254                      | -153             | 50   | 102   | -129   |
| Jun          | <b>-306</b>   | -29     | 58           | -315   | -45    | -119   | -161   | 129   | 18   | 200                      | -84              | 60   | 73    | -127   |
| Jul          | <b>-104</b>   | -11     | 60           | -196   | -21    | -118   | -68    | 122   | 22   | 191                      | -85              | 57   | 72    | -120   |
| Aug          | <b>-413</b>   | -11     | 52           | -292   | -43    | -151   | -88    | 116   | 13   | 184                      | -57              | 12   | 44    | -135   |

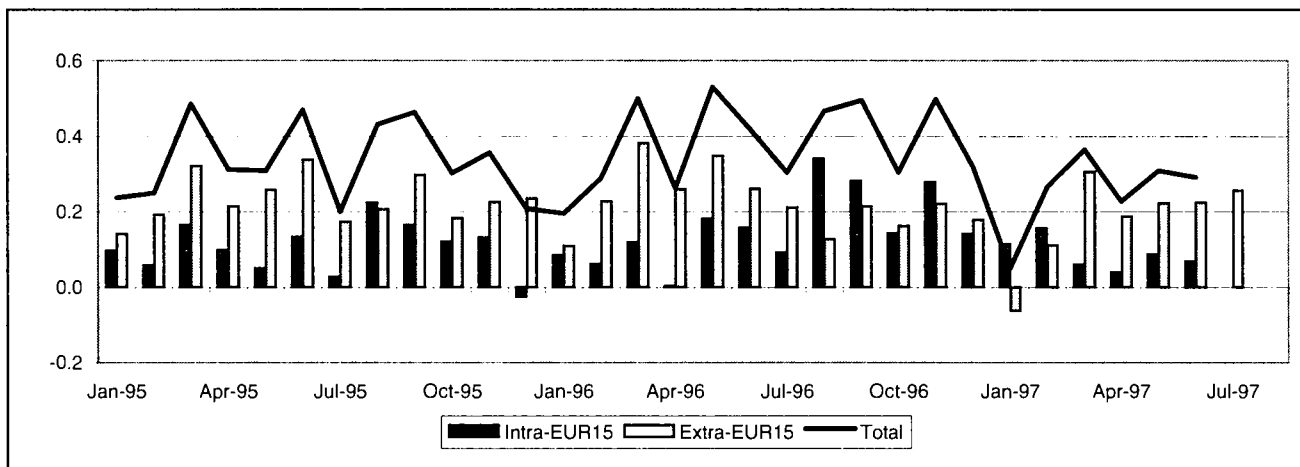
## INTRA-EU

| Period               | Intra-EUR15 | Partner |        |       |       |        |       |       |        |       |       |       |       |        |
|----------------------|-------------|---------|--------|-------|-------|--------|-------|-------|--------|-------|-------|-------|-------|--------|
|                      |             | DK      | D      | EL    | E     | F      | IRL   | I     | NL     | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>    |             |         |        |       |       |        |       |       |        |       |       |       |       |        |
| % 1996               | 100.0       | 1.2     | 27.3   | 0.8   | 4.0   | 24.3   | 0.6   | 7.3   | 17.6   | 1.4   | 1.0   | 0.8   | 1.8   | 11.9   |
| Value (Bn ECU)       |             |         |        |       |       |        |       |       |        |       |       |       |       |        |
| 1993                 | 81 804      | 988     | 22 765 | 635   | 3 051 | 21 122 | 385   | 5 939 | 14 086 | 1 192 | 954   | 443   | 1 288 | 8 955  |
| 1994                 | 90 525      | 1 098   | 25 329 | 719   | 3 500 | 23 355 | 488   | 6 232 | 15 614 | 1 209 | 979   | 490   | 1 539 | 9 973  |
| 1995                 | 101 998     | 1 288   | 29 268 | 745   | 3 847 | 25 090 | 473   | 7 416 | 17 905 | 1 447 | 1 003 | 773   | 1 974 | 10 770 |
| 1996                 | 106 404     | 1 278   | 29 082 | 828   | 4 241 | 25 900 | 640   | 7 721 | 18 678 | 1 531 | 1 092 | 845   | 1 953 | 12 615 |
| 1997 Jan-Jul         | 65 234      | 779     | 17 059 | 522   | 2 781 | 15 556 | 376   | 4 890 | 10 907 | 982   | 656   | 556   | 1 231 | 8 938  |
| 1996 Jul             | 8 287       | 85      | 2 288  | 63    | 346   | 2 068  | 48    | 602   | 1 398  | 121   | 79    | 56    | 112   | 1 020  |
| Aug                  | 7 122       | 99      | 2 022  | 61    | 224   | 1 658  | 37    | 384   | 1 369  | 112   | 61    | 65    | 160   | 870    |
| Sep                  | 9 709       | 112     | 2 614  | 70    | 370   | 2 345  | 86    | 727   | 1 738  | 151   | 111   | 73    | 178   | 1 133  |
| Oct                  | 9 983       | 119     | 2 699  | 79    | 432   | 2 400  | 60    | 751   | 1 710  | 138   | 113   | 76    | 208   | 1 199  |
| Nov                  | 8 733       | 98      | 2 379  | 75    | 368   | 1 983  | 52    | 662   | 1 520  | 119   | 92    | 74    | 192   | 1 122  |
| Dec                  | 8 109       | 97      | 2 049  | 63    | 333   | 2 118  | 52    | 550   | 1 444  | 114   | 91    | 65    | 135   | 998    |
| 1997 Jan             | 8 905       | 105     | 2 348  | 65    | 375   | 2 197  | 52    | 692   | 1 448  | 139   | 88    | 74    | 176   | 1 147  |
| Feb                  | 9 039       | 107     | 2 365  | 75    | 403   | 2 217  | 56    | 667   | 1 467  | 141   | 92    | 72    | 178   | 1 200  |
| Mar                  | 9 675       | 112     | 2 534  | 78    | 412   | 2 353  | 52    | 742   | 1 655  | 150   | 104   | 90    | 186   | 1 206  |
| Apr                  | 9 805       | 136     | 2 596  | 78    | 405   | 2 310  | 60    | 731   | 1 664  | 155   | 98    | 102   | 209   | 1 259  |
| May                  | 8 868       | 106     | 2 304  | 81    | 415   | 2 058  | 55    | 666   | 1 488  | 132   | 92    | 80    | 176   | 1 214  |
| Jun                  | 10 080      | 119     | 2 596  | 77    | 415   | 2 339  | 51    | 742   | 1 757  | 143   | 96    | 75    | 180   | 1 491  |
| Jul                  | 8 861       | 93      | 2 317  | 68    | 355   | 2 082  | 50    | 650   | 1 427  | 123   | 86    | 63    | 127   | 1 421  |
| Annual Variation (%) |             |         |        |       |       |        |       |       |        |       |       |       |       |        |
| 1993                 | 2.4         | 10.0    | -1.6   | 6.2   | 9.1   | 2.7    | 14.3  | -1.3  | 1.6    | -5.7  | 17.7  | -0.9  | -3.2  | 13.8   |
| 1994                 | 10.7        | 11.1    | 11.3   | 13.2  | 14.7  | 10.6   | 26.7  | 4.9   | 10.8   | 1.4   | 2.6   | 10.7  | 19.5  | 11.4   |
| 1995                 | 12.7        | 17.3    | 15.6   | 3.6   | 9.9   | 7.4    | -3.1  | 19.0  | 14.7   | 19.7  | 2.5   | 57.6  | 28.2  | 8.0    |
| 1996                 | 4.3         | -0.8    | -0.6   | 11.1  | 10.3  | 3.2    | 35.2  | 4.1   | 4.3    | 5.8   | 8.9   | 9.4   | -1.0  | 17.1   |
| 1997 Jan-Jul         | 4.0         | 3.4     | -1.5   | 8.8   | 10.6  | 1.0    | 6.4   | 5.2   | 0.1    | 9.5   | 5.0   | 13.1  | 13.9  | 22.5   |
| 1997 Apr             | 8.0         | 25.2    | 1.6    | 9.3   | 13.2  | 3.4    | -4.8  | 13.5  | 5.5    | 11.3  | 16.7  | 47.9  | 29.7  | 24.0   |
| May                  | -0.6        | -9.1    | -4.8   | 17.9  | 13.9  | -1.2   | 28.0  | -2.3  | -7.0   | -3.4  | 3.1   | 8.8   | 9.7   | 12.3   |
| Jun                  | 9.4         | 0.2     | 6.1    | 7.5   | 9.3   | 3.5    | 7.6   | 11.6  | 4.6    | 12.9  | -0.6  | 9.2   | 9.4   | 36.2   |
| Jul                  | 6.9         | 9.5     | 1.2    | 8.3   | 2.5   | 0.7    | 4.4   | 7.9   | 2.1    | 1.3   | 8.8   | 11.2  | 13.3  | 39.4   |
| <b>ARRIVALS</b>      |             |         |        |       |       |        |       |       |        |       |       |       |       |        |
| % 1996               | 100.0       | 0.8     | 26.3   | 0.2   | 2.5   | 20.2   | 1.9   | 5.6   | 24.7   | 0.8   | 0.7   | 0.8   | 3.5   | 12.0   |
| Value (Bn ECU)       |             |         |        |       |       |        |       |       |        |       |       |       |       |        |
| 1993                 | 75 148      | 626     | 21 629 | 138   | 1 657 | 16 235 | 1 071 | 4 399 | 16 264 | 637   | 526   | 486   | 2 116 | 9 363  |
| 1994                 | 80 060      | 669     | 21 209 | 134   | 1 741 | 17 020 | 1 105 | 4 508 | 18 721 | 636   | 547   | 719   | 3 029 | 10 022 |
| 1995                 | 89 063      | 733     | 24 897 | 138   | 2 056 | 18 428 | 1 430 | 5 047 | 20 597 | 705   | 555   | 985   | 3 137 | 10 354 |
| 1996                 | 95 196      | 755     | 25 004 | 170   | 2 363 | 19 191 | 1 836 | 5 309 | 23 552 | 761   | 685   | 800   | 3 303 | 11 467 |
| 1997 Jan-Jul         | 58 303      | 444     | 14 966 | 98    | 1 484 | 11 688 | 1 259 | 3 177 | 14 147 | 502   | 487   | 466   | 1 978 | 7 605  |
| 1996 Jul             | 6 995       | 51      | 1 832  | 12    | 172   | 1 422  | 144   | 460   | 1 685  | 66    | 54    | 59    | 145   | 892    |
| Aug                  | 6 756       | 70      | 1 812  | 8     | 148   | 1 251  | 109   | 333   | 1 816  | 51    | 43    | 61    | 261   | 793    |
| Sep                  | 8 401       | 68      | 2 181  | 15    | 204   | 1 697  | 236   | 448   | 2 112  | 71    | 56    | 64    | 295   | 954    |
| Oct                  | 8 617       | 61      | 2 275  | 22    | 244   | 1 776  | 137   | 476   | 2 127  | 67    | 62    | 72    | 314   | 983    |
| Nov                  | 7 534       | 56      | 2 050  | 12    | 187   | 1 557  | 130   | 409   | 1 806  | 59    | 62    | 70    | 271   | 866    |
| Dec                  | 8 019       | 63      | 1 951  | 15    | 198   | 1 667  | 155   | 407   | 2 158  | 73    | 61    | 66    | 266   | 939    |
| 1997 Jan             | 7 785       | 55      | 2 015  | 11    | 200   | 1 513  | 138   | 394   | 2 002  | 58    | 59    | 73    | 278   | 990    |
| Feb                  | 8 451       | 72      | 2 056  | 14    | 212   | 1 711  | 211   | 463   | 2 024  | 79    | 70    | 70    | 292   | 1 177  |
| Mar                  | 8 755       | 64      | 2 271  | 21    | 227   | 1 721  | 198   | 474   | 2 115  | 77    | 63    | 74    | 321   | 1 131  |
| Apr                  | 8 670       | 73      | 2 299  | 15    | 218   | 1 755  | 189   | 457   | 1 974  | 77    | 73    | 78    | 341   | 1 120  |
| May                  | 8 155       | 60      | 2 063  | 12    | 214   | 1 721  | 177   | 429   | 1 913  | 61    | 74    | 69    | 279   | 1 083  |
| Jun                  | 8 932       | 66      | 2 283  | 10    | 240   | 1 759  | 199   | 479   | 2 243  | 77    | 68    | 60    | 324   | 1 124  |
| Jul                  | 7 554       | 55      | 1 980  | 15    | 173   | 1 508  | 147   | 482   | 1 877  | 71    | 80    | 43    | 144   | 980    |
| Annual Variation (%) |             |         |        |       |       |        |       |       |        |       |       |       |       |        |
| 1993                 | -1.0        | -2.8    | -5.8   | 11.1  | 7.7   | 2.5    | 70.4  | 1.6   | -13.5  | -8.9  | 29.1  | 1.8   | -0.0  | 27.9   |
| 1994                 | 6.5         | 7.0     | -1.9   | -3.4  | 5.1   | 4.8    | 3.2   | 2.5   | 15.1   | -0.2  | 3.9   | 48.0  | 43.2  | 7.0    |
| 1995                 | 11.2        | 9.5     | 17.4   | 3.3   | 18.1  | 8.3    | 29.4  | 11.9  | 10.0   | 10.9  | 1.6   | 37.0  | 3.6   | 3.3    |
| 1996                 | 6.9         | 3.0     | 0.4    | 23.1  | 14.9  | 4.1    | 28.3  | 5.2   | 14.3   | 7.9   | 23.3  | -18.8 | 5.3   | 10.8   |
| 1997 Jan-Jul         | 4.4         | 1.6     | 1.6    | 0.3   | 7.4   | 4.0    | 17.9  | -1.8  | 4.5    | 13.9  | 21.7  | -0.4  | 4.3   | 9.7    |
| 1997 Apr             | 9.7         | 16.5    | 8.0    | 35.8  | 9.2   | 7.0    | 32.5  | 7.6   | 3.1    | 23.6  | 30.1  | -0.6  | 16.4  | 26.0   |
| May                  | 2.7         | -6.5    | 1.0    | 19.0  | 10.2  | 5.2    | 24.8  | -6.6  | 0.3    | -2.6  | 38.8  | -4.8  | 0.2   | 6.2    |
| Jun                  | 9.5         | -3.3    | 10.2   | -53.9 | 18.5  | 8.1    | 14.1  | 6.7   | 12.9   | 22.4  | 5.7   | -11.2 | 5.1   | 6.6    |
| Jul                  | 8.0         | 7.5     | 8.1    | 17.6  | 0.3   | 6.1    | 2.4   | 4.7   | 11.3   | 7.8   | 48.0  | -26.8 | -0.3  | 9.8    |

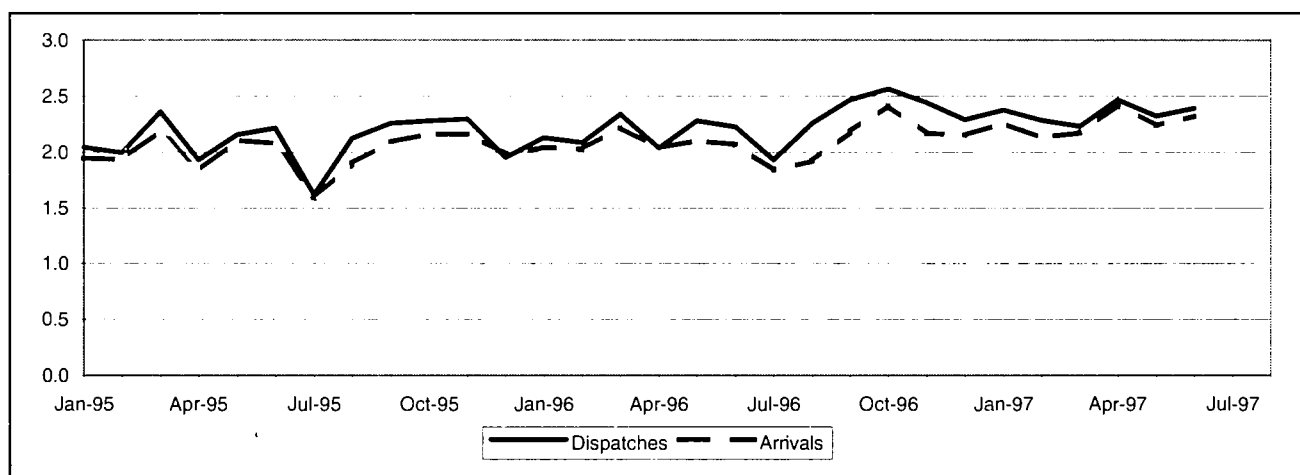
**EXTRA-EU**

| Period               | Extra-EUR15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 1.7     | 7.5         | 18.0  | 1.3    | 2.1   | 5.9   | 8.3   | 4.3   | 16.4                | 4.8           | 5.8   | 10.8  | 3.8   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 25 265      | 475     | 2 176       | 4 870 | 386    | 607   | 1 161 | 1 337 | 594   | 4 109               | 1 009         | 2 112 | 2 798 | 989   |
| 1994                 | 29 958      | 534     | 2 395       | 5 878 | 506    | 910   | 1 543 | 1 752 | 821   | 4 574               | 1 378         | 2 030 | 3 507 | 1 116 |
| 1995                 | 31 257      | 524     | 2 300       | 4 747 | 370    | 674   | 1 650 | 2 122 | 1 006 | 4 722               | 1 601         | 1 780 | 3 176 | 1 134 |
| 1996                 | 32 512      | 550     | 2 425       | 5 840 | 438    | 694   | 1 915 | 2 710 | 1 385 | 5 331               | 1 572         | 1 882 | 3 513 | 1 237 |
| 1997 Jan-Aug         | 24 005      | 378     | 1 704       | 4 488 | 351    | 423   | 1 246 | 2 100 | 1 068 | 3 936               | 1 197         | 1 519 | 2 504 | 890   |
| 1996 Aug             | 2 153       | 40      | 151         | 355   | 36     | 45    | 111   | 193   | 89    | 357                 | 178           | 108   | 215   | 88    |
| Sep                  | 2 756       | 51      | 196         | 544   | 46     | 62    | 170   | 231   | 98    | 431                 | 140           | 139   | 295   | 95    |
| Oct                  | 3 100       | 53      | 213         | 595   | 46     | 84    | 188   | 261   | 135   | 536                 | 137           | 154   | 312   | 113   |
| Nov                  | 2 838       | 53      | 220         | 521   | 33     | 85    | 146   | 241   | 111   | 497                 | 113           | 192   | 315   | 114   |
| Dec                  | 2 763       | 37      | 172         | 426   | 29     | 54    | 150   | 196   | 114   | 535                 | 115           | 200   | 328   | 134   |
| 1997 Jan             | 2 864       | 53      | 219         | 528   | 40     | 43    | 167   | 242   | 101   | 467                 | 112           | 185   | 275   | 111   |
| Feb                  | 3 063       | 48      | 217         | 614   | 41     | 54    | 190   | 237   | 131   | 484                 | 134           | 173   | 306   | 110   |
| Mar                  | 3 204       | 50      | 256         | 599   | 43     | 55    | 141   | 271   | 142   | 538                 | 145           | 217   | 349   | 108   |
| Apr                  | 3 344       | 52      | 259         | 628   | 52     | 63    | 163   | 291   | 140   | 505                 | 168           | 206   | 351   | 126   |
| May                  | 3 149       | 48      | 240         | 607   | 42     | 57    | 163   | 262   | 126   | 546                 | 163           | 197   | 347   | 98    |
| Jun                  | 3 045       | 49      | 193         | 533   | 36     | 50    | 135   | 301   | 161   | 508                 | 169           | 196   | 312   | 117   |
| Jul                  | 2 870       | 39      | 173         | 543   | 59     | 54    | 165   | 261   | 142   | 452                 | 169           | 180   | 289   | 116   |
| Aug                  | 2 466       | 41      | 147         | 436   | 37     | 46    | 121   | 235   | 124   | 437                 | 137           | 164   | 274   | 104   |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 24.3        | 6.8     | 2.8         | 32.1  | 35.6   | 78.1  | 17.6  | 20.9  | 174.1 | 16.0                | 26.2          | 2.6   | 33.2  | -4.6  |
| 1994                 | 18.6        | 12.5    | 10.1        | 20.7  | 31.2   | 50.0  | 32.9  | 31.0  | 38.1  | 11.3                | 36.5          | -3.9  | 25.3  | 12.8  |
| 1995                 | 4.3         | -1.9    | -4.0        | -19.2 | -26.9  | -25.9 | 6.9   | 21.1  | 22.5  | 3.2                 | 16.2          | -12.3 | -9.4  | 1.6   |
| 1996                 | 4.0         | 4.9     | 5.4         | 23.0  | 18.3   | 3.0   | 16.1  | 27.8  | 37.7  | 12.9                | -1.8          | 5.8   | 10.6  | 9.0   |
| 1997 Jan-Aug         | 14.0        | 6.4     | 5.0         | 19.5  | 23.7   | 3.3   | -1.2  | 17.9  | 15.3  | 18.1                | 12.2          | 27.0  | 10.7  | 14.1  |
| 1997 May             | 8.2         | -5.8    | 8.0         | 18.5  | -27.3  | -16.9 | -10.3 | 4.6   | 3.4   | 19.7                | 13.9          | 23.3  | 14.7  | -4.1  |
| Jun                  | 9.7         | 4.0     | -4.8        | 1.9   | 2.6    | 6.9   | -7.5  | 19.2  | 57.5  | 9.5                 | 34.2          | 11.9  | 3.5   | 17.9  |
| Jul                  | 0.3         | 1.0     | -10.2       | -1.0  | 50.1   | -15.9 | -6.5  | 17.7  | 6.5   | -1.8                | 17.0          | 35.1  | -13.6 | 16.9  |
| Aug                  | 14.6        | 2.9     | -2.9        | 22.8  | 4.9    | 2.3   | 9.8   | 22.0  | 39.0  | 22.3                | -23.1         | 50.9  | 27.2  | 17.7  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 2.7     | 4.5         | 24.9  | 2.4    | 5.1   | 9.3   | 4.6   | 3.6   | 8.1                 | 7.4           | 3.8   | 7.1   | 8.4   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 27 633      | 1 176   | 1 333       | 5 977 | 445    | 1 256 | 3 249 | 787   | 1 228 | 1 745               | 1 466         | 1 666 | 1 794 | 1 081 |
| 1994                 | 29 809      | 768     | 1 667       | 6 334 | 699    | 1 484 | 2 884 | 1 259 | 1 423 | 2 400               | 2 055         | 1 471 | 2 183 | 2 255 |
| 1995                 | 34 263      | 905     | 1 671       | 7 833 | 913    | 1 516 | 3 558 | 1 583 | 1 369 | 2 549               | 2 522         | 1 225 | 2 483 | 2 766 |
| 1996                 | 35 635      | 950     | 1 598       | 8 862 | 868    | 1 830 | 3 299 | 1 637 | 1 292 | 2 886               | 2 633         | 1 369 | 2 516 | 2 978 |
| 1997 Jan-Aug         | 25 815      | 634     | 1 005       | 6 666 | 609    | 1 399 | 2 157 | 1 215 | 994   | 2 272               | 1 879         | 1 146 | 1 902 | 1 970 |
| 1996 Aug             | 2 638       | 74      | 99          | 611   | 66     | 180   | 262   | 121   | 91    | 176                 | 166           | 98    | 193   | 221   |
| Sep                  | 2 884       | 85      | 128         | 670   | 61     | 181   | 264   | 126   | 104   | 231                 | 195           | 122   | 225   | 243   |
| Oct                  | 3 328       | 97      | 132         | 806   | 84     | 184   | 294   | 146   | 120   | 296                 | 207           | 150   | 245   | 305   |
| Nov                  | 2 922       | 106     | 147         | 733   | 64     | 148   | 238   | 141   | 122   | 253                 | 194           | 138   | 219   | 217   |
| Dec                  | 2 847       | 93      | 118         | 692   | 65     | 150   | 246   | 157   | 130   | 248                 | 169           | 130   | 191   | 283   |
| 1997 Jan             | 3 220       | 107     | 128         | 812   | 73     | 183   | 287   | 130   | 142   | 303                 | 192           | 160   | 254   | 223   |
| Feb                  | 3 062       | 86      | 131         | 817   | 59     | 161   | 260   | 142   | 108   | 272                 | 191           | 133   | 223   | 252   |
| Mar                  | 3 326       | 89      | 125         | 892   | 63     | 158   | 291   | 176   | 141   | 286                 | 196           | 139   | 248   | 259   |
| Apr                  | 3 590       | 98      | 150         | 939   | 76     | 171   | 304   | 185   | 113   | 297                 | 281           | 157   | 246   | 291   |
| May                  | 3 413       | 74      | 129         | 891   | 97     | 189   | 277   | 153   | 115   | 292                 | 317           | 147   | 245   | 227   |
| Jun                  | 3 351       | 78      | 135         | 848   | 81     | 170   | 296   | 172   | 143   | 308                 | 254           | 136   | 239   | 243   |
| Jul                  | 2 974       | 50      | 112         | 738   | 80     | 171   | 233   | 139   | 120   | 261                 | 253           | 123   | 217   | 236   |
| Aug                  | 2 879       | 52      | 94          | 728   | 80     | 197   | 210   | 119   | 111   | 253                 | 193           | 151   | 230   | 239   |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 8.8         | 78.3    | -6.1        | 0.9   | -9.5   | 24.2  | -16.7 | -11.0 | 103.5 | -9.5                | -11.9         | 33.9  | 8.4   | -48.3 |
| 1994                 | 7.9         | -34.7   | 25.0        | 6.0   | 57.2   | 18.2  | -11.2 | 60.0  | 15.8  | 37.5                | 40.2          | -11.7 | 21.7  | 108.6 |
| 1995                 | 14.9        | 17.9    | 0.3         | 23.7  | 30.6   | 2.2   | 23.4  | 25.8  | -3.8  | 6.2                 | 22.7          | -16.7 | 13.7  | 22.6  |
| 1996                 | 4.0         | 4.9     | -4.4        | 13.1  | -4.9   | 20.7  | -7.3  | 3.4   | -5.6  | 13.2                | 4.4           | 11.8  | 1.3   | 7.7   |
| 1997 Jan-Aug         | 9.1         | 11.3    | -6.4        | 11.8  | 2.5    | 19.9  | -4.4  | 13.9  | 21.8  | 22.3                | 0.6           | 38.3  | 16.2  | 2.0   |
| 1997 May             | 6.8         | 4.0     | -28.1       | 4.3   | 27.7   | 36.4  | -8.9  | 5.0   | 12.3  | 22.3                | 24.4          | 23.5  | 22.4  | -15.0 |
| Jun                  | 11.2        | 15.5    | 12.7        | 11.8  | 5.5    | 17.3  | 13.9  | 24.7  | 17.5  | 29.4                | -1.4          | 19.3  | 20.7  | -4.7  |
| Jul                  | 1.4         | -28.8   | -16.3       | 3.6   | 38.2   | 8.8   | -12.5 | 6.3   | 42.3  | 5.4                 | 12.5          | 3.3   | 2.4   | -5.6  |
| Aug                  | 9.1         | -30.5   | -5.0        | 19.2  | 21.0   | 9.4   | -19.9 | -1.9  | 22.9  | 44.1                | 16.3          | 54.7  | 19.5  | 7.7   |

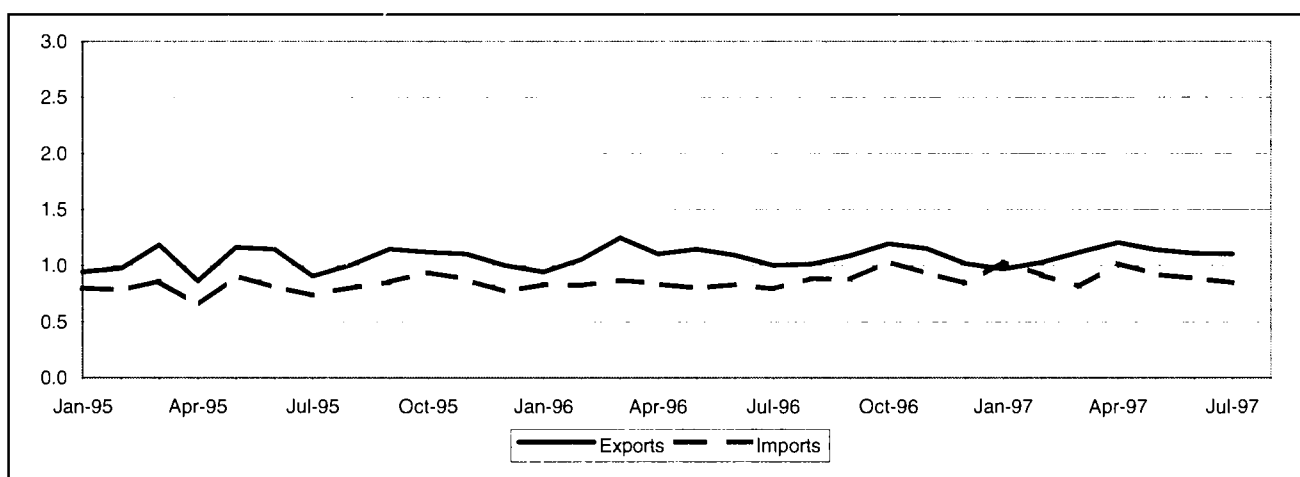
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**INTRA-EU**

Value (Mio ECU)

| Period       | Intra-EUR15  | Partner |       |     |     |     |      |     |      |    |      |      |      |       |
|--------------|--------------|---------|-------|-----|-----|-----|------|-----|------|----|------|------|------|-------|
|              |              | B/L     | D     | EL  | E   | F   | IRL  | I   | NL   | A  | P    | FIN  | S    | UK    |
| 1993         | <b>3 086</b> | -311    | 1 814 | 221 | 271 | 320 | -22  | 282 | -369 | 12 | -131 | -149 | 239  | 910   |
| 1994         | <b>2 194</b> | -425    | 1 427 | 200 | 267 | 334 | -57  | 130 | -559 | 54 | -189 | -183 | -62  | 1 004 |
| 1995         | <b>1 240</b> | -417    | 1 176 | 226 | 332 | 375 | -141 | 61  | -709 | 60 | -101 | -37  | -336 | 712   |
| 1996         | <b>1 881</b> | -406    | 1 142 | 258 | 363 | 275 | -190 | -6  | -783 | 78 | -103 | 130  | 206  | 918   |
| 1997 Jan-Jun | <b>523</b>   | -327    | 438   | 126 | 165 | 140 | -104 | -95 | -536 | 26 | -86  | 48   | 145  | 583   |
| 1996 Jun     | <b>157</b>   | -33     | 101   | 25  | 35  | 29  | -15  | -2  | -55  | 4  | -9   | 4    | -1   | 73    |
| Jul          | <b>92</b>    | -36     | 57    | 23  | 39  | 18  | -19  | -27 | -62  | 2  | -21  | -2   | 30   | 89    |
| Aug          | <b>340</b>   | -25     | 158   | 19  | 30  | 43  | -12  | 2   | -43  | 11 | -6   | 6    | 69   | 88    |
| Sep          | <b>281</b>   | -39     | 153   | 26  | 36  | 18  | -9   | 18  | -58  | 10 | -7   | 14   | 38   | 79    |
| Oct          | <b>143</b>   | -41     | 119   | 27  | 29  | 31  | -23  | 10  | -75  | 5  | -13  | 15   | 27   | 31    |
| Nov          | <b>278</b>   | -33     | 116   | 16  | 33  | 18  | -23  | 9   | -63  | 10 | 7    | 25   | 4    | 160   |
| Dec          | <b>141</b>   | -25     | 80    | 17  | 33  | 14  | -31  | -7  | -92  | 5  | -15  | 34   | 38   | 86    |
| 1997 Jan     | <b>114</b>   | -53     | 72    | 20  | 29  | 24  | -21  | 7   | -94  | 9  | -21  | 10   | 8    | 125   |
| Feb          | <b>156</b>   | -42     | 88    | 23  | 26  | 19  | -19  | -8  | -76  | 10 | -18  | 9    | 46   | 97    |
| Mar          | <b>59</b>    | -41     | 87    | 20  | 20  | 31  | -6   | -34 | -82  | 6  | -16  | 3    | 13   | 58    |
| Apr          | <b>40</b>    | -73     | 52    | 20  | 24  | 14  | -19  | -33 | -100 | 3  | -18  | 10   | 29   | 130   |
| May          | <b>87</b>    | -51     | 74    | 17  | 30  | 55  | -18  | -17 | -89  | 3  | -9   | 12   | -8   | 90    |
| Jun          | <b>67</b>    | -66     | 65    | 26  | 36  | -2  | -21  | -12 | -96  | -4 | -4   | 5    | 58   | 82    |

**EXTRA-EU**

Value (Mio ECU)

| Period       | Extra-EUR15  | Partner |             |     |        |       |       |      |     |                     |               |      |     |     |
|--------------|--------------|---------|-------------|-----|--------|-------|-------|------|-----|---------------------|---------------|------|-----|-----|
|              |              | Norway  | Switzerland | USA | Canada | China | Japan | CEEC | CIS | Mediterranean Basin | Latin America | OPEC | DAE | ACP |
| 1993         | <b>2 486</b> | 521     | -14         | 481 | 54     | -388  | 423   | 151  | -6  | 385                 | -67           | 530  | 23  | 313 |
| 1994         | <b>2 733</b> | 173     | 101         | 585 | 73     | -391  | 445   | 66   | 105 | 249                 | -12           | 394  | 99  | 456 |
| 1995         | <b>2 783</b> | -61     | 112         | 17  | 44     | -367  | 600   | 206  | 250 | 412                 | 50            | 442  | 363 | 428 |
| 1996         | <b>2 697</b> | -45     | 61          | 17  | 42     | -398  | 623   | 359  | 375 | 477                 | -32           | 429  | 474 | 107 |
| 1997 Jan-Jul | <b>1 240</b> | -158    | 39          | -69 | 25     | -253  | 509   | 177  | 296 | 226                 | -119          | 249  | 175 | 117 |
| 1996 Jul     | <b>211</b>   | -11     | 1           | 11  | 9      | -31   | 10    | 32   | 28  | 30                  | -2            | 38   | 47  | 23  |
| Aug          | <b>126</b>   | 22      | 9           | 12  | 1      | -51   | -7    | 26   | 28  | 33                  | -14           | 13   | 25  | 12  |
| Sep          | <b>214</b>   | 40      | 8           | 8   | 5      | -56   | 10    | 44   | 33  | 32                  | -13           | 25   | 48  | 19  |
| Oct          | <b>161</b>   | -5      | 10          | -33 | 2      | -28   | -2    | 52   | 18  | 35                  | -11           | 41   | 51  | 16  |
| Nov          | <b>220</b>   | -23     | 6           | -15 | 3      | -18   | 30    | 47   | 29  | 39                  | 19            | 42   | 46  | -7  |
| Dec          | <b>177</b>   | -8      | 2           | -31 | 3      | -24   | 40    | 15   | 42  | 40                  | -6            | 46   | 40  | 15  |
| 1997 Jan     | <b>-65</b>   | -44     | 9           | -61 | 3      | -51   | 9     | 6    | 27  | 20                  | -22           | 36   | 2   | 11  |
| Feb          | <b>110</b>   | -34     | 5           | -52 | 4      | -48   | 88    | 7    | 42  | 22                  | -8            | 42   | 13  | 28  |
| Mar          | <b>305</b>   | -8      | 8           | 7   | 5      | -32   | 89    | 35   | 49  | 56                  | -10           | 30   | 22  | 14  |
| Apr          | <b>187</b>   | -1      | -2          | -16 | -1     | -31   | 62    | 25   | 40  | 36                  | -8            | 46   | 30  | 28  |
| May          | <b>222</b>   | -79     | 11          | 23  | 6      | -20   | 77    | 43   | 40  | 35                  | -14           | 40   | 35  | 14  |
| Jun          | <b>224</b>   | -18     | 2           | 17  | 5      | -22   | 105   | 29   | 48  | 23                  | -36           | 27   | 38  | 7   |
| Jul          | <b>257</b>   | 25      | 7           | 13  | 3      | -49   | 79    | 31   | 50  | 34                  | -22           | 28   | 35  | 15  |

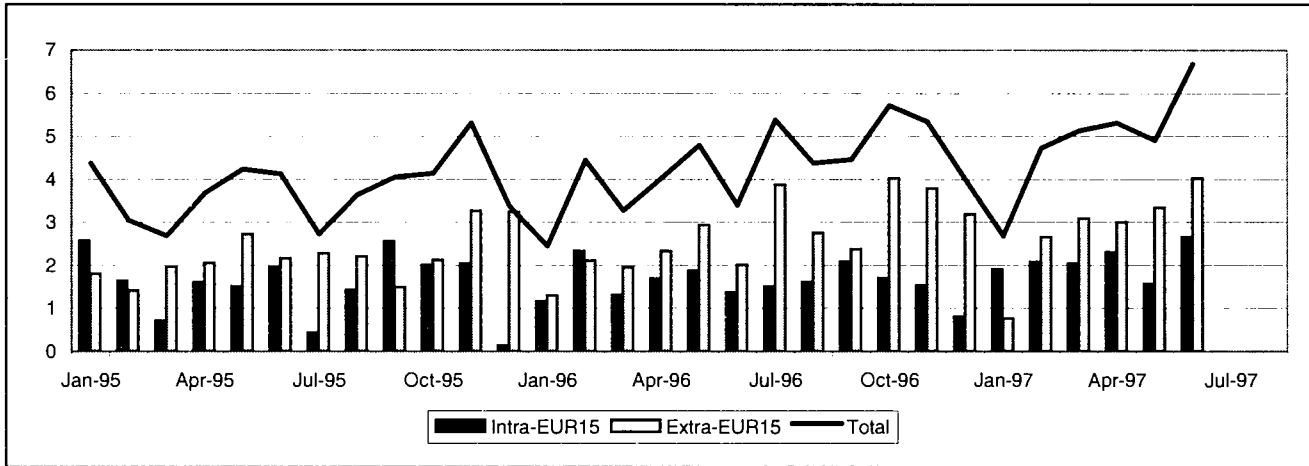
## INTRA-EU

| Period               | Intra-EUR15 | Partner |       |       |      |       |       |       |       |      |       |       |       |       |
|----------------------|-------------|---------|-------|-------|------|-------|-------|-------|-------|------|-------|-------|-------|-------|
|                      |             | B/L     | D     | EL    | E    | F     | IRL   | I     | NL    | A    | P     | FIN   | S     | UK    |
| <b>DISPATCHES</b>    |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| % 1996               | 100.0       | 3.1     | 34.1  | 1.2   | 3.0  | 8.2   | 0.8   | 5.9   | 6.7   | 1.6  | 1.0   | 4.1   | 16.9  | 13.4  |
| Value (Bn ECU)       |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1993                 | 20 963      | 658     | 7 801 | 267   | 570  | 1 746 | 142   | 1 339 | 1 466 | 314  | 170   | 559   | 3 009 | 2 922 |
| 1994                 | 23 004      | 634     | 7 727 | 251   | 603  | 1 892 | 166   | 1 346 | 1 447 | 351  | 184   | 684   | 3 282 | 2 950 |
| 1995                 | 25 200      | 778     | 8 566 | 271   | 722  | 2 120 | 199   | 1 458 | 1 675 | 387  | 262   | 926   | 3 642 | 2 999 |
| 1996                 | 27 036      | 839     | 9 218 | 315   | 808  | 2 205 | 228   | 1 592 | 1 824 | 421  | 275   | 1 114 | 4 568 | 3 629 |
| 1997 Jan-Jun         | 14 063      | 457     | 4 562 | 161   | 412  | 1 190 | 134   | 779   | 926   | 209  | 111   | 583   | 2 538 | 2 001 |
| 1996 Jun             | 2 226       | 74      | 760   | 29    | 71   | 196   | 20    | 140   | 150   | 31   | 18    | 83    | 360   | 294   |
| Jul                  | 1 931       | 52      | 668   | 30    | 75   | 164   | 15    | 119   | 122   | 29   | 18    | 63    | 290   | 286   |
| Aug                  | 2 259       | 70      | 786   | 23    | 61   | 174   | 19    | 108   | 162   | 37   | 22    | 85    | 425   | 287   |
| Sep                  | 2 465       | 70      | 852   | 30    | 71   | 183   | 23    | 150   | 169   | 39   | 21    | 103   | 433   | 321   |
| Oct                  | 2 561       | 78      | 864   | 32    | 72   | 214   | 21    | 160   | 182   | 41   | 23    | 106   | 463   | 305   |
| Nov                  | 2 442       | 71      | 809   | 22    | 68   | 172   | 17    | 142   | 155   | 39   | 37    | 112   | 396   | 401   |
| Dec                  | 2 288       | 80      | 741   | 21    | 75   | 180   | 20    | 129   | 150   | 37   | 16    | 121   | 393   | 325   |
| 1997 Jan             | 2 373       | 73      | 767   | 25    | 69   | 198   | 21    | 134   | 158   | 39   | 18    | 99    | 415   | 358   |
| Feb                  | 2 283       | 77      | 747   | 28    | 65   | 185   | 23    | 127   | 146   | 39   | 15    | 89    | 421   | 320   |
| Mar                  | 2 229       | 71      | 731   | 27    | 63   | 194   | 24    | 115   | 152   | 35   | 15    | 84    | 420   | 298   |
| Apr                  | 2 465       | 82      | 812   | 26    | 67   | 200   | 25    | 131   | 157   | 35   | 16    | 102   | 428   | 384   |
| May                  | 2 322       | 83      | 737   | 24    | 71   | 219   | 21    | 135   | 155   | 32   | 23    | 109   | 390   | 323   |
| Jun                  | 2 391       | 72      | 768   | 31    | 78   | 195   | 19    | 136   | 157   | 29   | 24    | 99    | 464   | 319   |
| Annual Variation (%) |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1993                 | -1.3        | 2.1     | 5.1   | 0.3   | -2.4 | -3.7  | -13.3 | -3.6  | 4.8   | -2.0 | -10.0 | -9.3  | -8.3  | -7.2  |
| 1994                 | 9.7         | -3.7    | -1.0  | -5.8  | 5.8  | 8.4   | 17.0  | 0.5   | -1.3  | 11.7 | 7.9   | 22.2  | 9.1   | 1.0   |
| 1995                 | 9.6         | 22.7    | 10.9  | 7.7   | 19.7 | 12.1  | 20.3  | 8.4   | 15.7  | 10.5 | 42.8  | 35.4  | 11.0  | 1.7   |
| 1996                 | 7.3         | 7.9     | 7.6   | 16.4  | 11.9 | 4.0   | 14.6  | 9.1   | 8.9   | 8.6  | 4.7   | 20.3  | 25.4  | 21.0  |
| 1997 Jan-Jun         | 7.4         | 9.4     | 1.4   | 2.1   | 6.7  | 6.5   | 17.9  | -0.6  | 4.7   | 4.8  | -19.0 | 11.4  | 17.0  | 17.5  |
| 1997 Mar             | -4.6        | -2.8    | -9.8  | -5.3  | -8.4 | -5.1  | 35.1  | -19.7 | 1.2   | -1.9 | -38.1 | -15.6 | 5.7   | 5.4   |
| Apr                  | 21.1        | 26.6    | 12.1  | 16.2  | 10.3 | 16.6  | 48.8  | 18.4  | 10.8  | 11.5 | -31.8 | 15.9  | 26.8  | 58.4  |
| May                  | 1.8         | 15.2    | -4.9  | -13.0 | 10.6 | 16.3  | 18.9  | -0.6  | 8.1   | 1.0  | 13.8  | 38.0  | 6.4   | -10.1 |
| Jun                  | 7.4         | -2.4    | 1.1   | 5.1   | 10.9 | -0.7  | -5.2  | -2.6  | 4.8   | -8.2 | 36.1  | 19.3  | 28.9  | 8.4   |
| <b>ARRIVALS</b>      |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| % 1996               | 100.0       | 4.9     | 32.1  | 0.2   | 1.8  | 7.7   | 1.7   | 6.4   | 10.4  | 1.4  | 1.5   | 3.9   | 17.3  | 10.8  |
| Value (Bn ECU)       |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1993                 | 17 877      | 969     | 5 987 | 46    | 299  | 1 426 | 164   | 1 057 | 1 835 | 302  | 301   | 709   | 2 770 | 2 012 |
| 1994                 | 20 809      | 1 059   | 6 300 | 51    | 336  | 1 558 | 223   | 1 215 | 2 006 | 297  | 373   | 867   | 3 344 | 1 946 |
| 1995                 | 23 961      | 1 195   | 7 390 | 45    | 390  | 1 745 | 341   | 1 397 | 2 384 | 327  | 364   | 963   | 3 978 | 2 287 |
| 1996                 | 25 155      | 1 245   | 8 077 | 57    | 445  | 1 930 | 418   | 1 597 | 2 607 | 343  | 378   | 984   | 4 362 | 2 711 |
| 1997 Jan-Jun         | 13 539      | 784     | 4 124 | 35    | 247  | 1 050 | 238   | 874   | 1 462 | 182  | 197   | 534   | 2 393 | 1 419 |
| 1996 Jun             | 2 069       | 107     | 659   | 4     | 36   | 166   | 35    | 142   | 204   | 27   | 27    | 79    | 360   | 222   |
| Jul                  | 1 839       | 88      | 610   | 7     | 36   | 147   | 34    | 146   | 184   | 27   | 40    | 65    | 259   | 197   |
| Aug                  | 1 919       | 95      | 628   | 4     | 31   | 131   | 31    | 106   | 205   | 26   | 28    | 80    | 356   | 199   |
| Sep                  | 2 184       | 110     | 699   | 4     | 35   | 165   | 32    | 132   | 227   | 28   | 28    | 89    | 395   | 242   |
| Oct                  | 2 418       | 119     | 745   | 5     | 43   | 183   | 43    | 150   | 257   | 36   | 36    | 91    | 436   | 274   |
| Nov                  | 2 163       | 104     | 693   | 6     | 36   | 155   | 40    | 133   | 218   | 30   | 30    | 86    | 392   | 241   |
| Dec                  | 2 147       | 105     | 661   | 4     | 42   | 166   | 50    | 136   | 241   | 32   | 31    | 86    | 354   | 238   |
| 1997 Jan             | 2 259       | 126     | 695   | 5     | 40   | 174   | 42    | 127   | 251   | 30   | 39    | 90    | 407   | 233   |
| Feb                  | 2 127       | 119     | 659   | 5     | 39   | 165   | 42    | 135   | 222   | 30   | 33    | 80    | 375   | 223   |
| Mar                  | 2 170       | 112     | 644   | 7     | 42   | 163   | 30    | 148   | 234   | 30   | 31    | 82    | 407   | 239   |
| Apr                  | 2 426       | 154     | 760   | 6     | 43   | 187   | 44    | 164   | 258   | 31   | 33    | 92    | 399   | 254   |
| May                  | 2 235       | 134     | 663   | 7     | 41   | 164   | 39    | 152   | 244   | 29   | 32    | 97    | 398   | 233   |
| Jun                  | 2 324       | 138     | 703   | 5     | 42   | 197   | 40    | 148   | 253   | 33   | 28    | 95    | 406   | 237   |
| Annual Variation (%) |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1993                 | -4.6        | 5.6     | -8.3  | -11.5 | -1.7 | -2.6  | -22.5 | 1.2   | -0.5  | -5.0 | -4.9  | 1.6   | -3.3  | -7.2  |
| 1994                 | 16.4        | 9.3     | 5.2   | 10.7  | 12.2 | 9.3   | 36.0  | 15.0  | 9.3   | -1.7 | 23.7  | 22.3  | 20.7  | -3.3  |
| 1995                 | 15.1        | 12.8    | 17.3  | -12.8 | 16.1 | 12.0  | 52.8  | 15.0  | 18.8  | 10.3 | -2.4  | 11.1  | 19.0  | 17.5  |
| 1996                 | 5.0         | 4.2     | 9.3   | 27.3  | 14.2 | 10.6  | 22.7  | 14.3  | 9.3   | 4.9  | 4.0   | 2.2   | 9.7   | 18.5  |
| 1997 Jan-Jun         | 8.5         | 25.6    | 2.1   | 29.5  | 10.5 | 6.7   | 27.0  | 9.9   | 14.7  | 10.6 | 5.9   | 9.9   | 10.3  | 7.4   |
| 1997 Mar             | -2.2        | 6.7     | -7.1  | 32.3  | 13.1 | -13.3 | -0.2  | 0.9   | 0.6   | 12.0 | -24.9 | -11.7 | 10.6  | -4.5  |
| Apr                  | 19.3        | 44.7    | 14.6  | 58.3  | 23.0 | 11.6  | 53.5  | 32.0  | 28.6  | 12.2 | 29.6  | 15.7  | 9.1   | 23.5  |
| May                  | 6.5         | 22.8    | -1.9  | 37.6  | 17.8 | 0.1   | 36.2  | 10.0  | 13.5  | 11.7 | 13.4  | 12.3  | 9.2   | 4.9   |
| Jun                  | 12.3        | 29.1    | 6.6   | 20.6  | 16.9 | 18.3  | 16.4  | 4.2   | 23.7  | 20.6 | 4.1   | 19.4  | 12.7  | 6.9   |

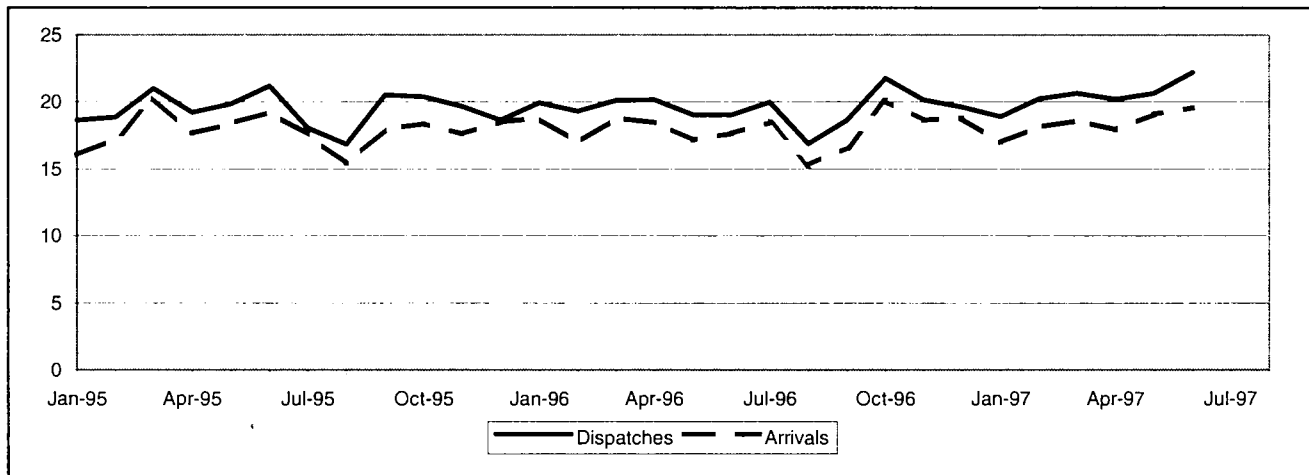
**EXTRA-EU**

| Period               | Extra-EUR15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 17.6    | 4.7         | 12.4  | 1.2    | 1.8   | 10.1  | 10.6  | 5.4   | 5.6                 | 4.3           | 4.9   | 10.4  | 2.1   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 10 590      | 2 007   | 562         | 1 621 | 154    | 115   | 1 208 | 817   | 300   | 610                 | 396           | 708   | 845   | 445   |
| 1994                 | 12 095      | 2 023   | 658         | 1 837 | 177    | 145   | 1 344 | 1 004 | 433   | 644                 | 535           | 603   | 1 062 | 569   |
| 1995                 | 12 560      | 2 080   | 680         | 1 511 | 151    | 200   | 1 387 | 1 158 | 634   | 693                 | 572           | 645   | 1 176 | 525   |
| 1996                 | 13 052      | 2 299   | 611         | 1 615 | 162    | 238   | 1 313 | 1 384 | 708   | 732                 | 561           | 641   | 1 354 | 272   |
| 1997 Jan-Jul         | 7 674       | 1 242   | 333         | 1 026 | 98     | 155   | 931   | 868   | 461   | 406                 | 292           | 389   | 738   | 161   |
| 1996 Jul             | 1 003       | 158     | 44          | 134   | 17     | 16    | 66    | 105   | 50    | 50                  | 33            | 48    | 112   | 26    |
| Aug                  | 1 012       | 207     | 48          | 133   | 13     | 14    | 62    | 115   | 63    | 55                  | 34            | 45    | 102   | 17    |
| Sep                  | 1 087       | 219     | 53          | 143   | 14     | 12    | 63    | 130   | 55    | 52                  | 48            | 44    | 124   | 24    |
| Oct                  | 1 196       | 234     | 60          | 146   | 13     | 43    | 78    | 143   | 64    | 57                  | 42            | 56    | 131   | 20    |
| Nov                  | 1 151       | 209     | 53          | 131   | 12     | 41    | 79    | 136   | 60    | 59                  | 75            | 63    | 121   | 21    |
| Dec                  | 1 020       | 177     | 47          | 128   | 12     | 21    | 87    | 114   | 68    | 57                  | 49            | 64    | 109   | 20    |
| 1997 Jan             | 969         | 192     | 49          | 128   | 13     | 16    | 85    | 108   | 59    | 48                  | 37            | 59    | 94    | 15    |
| Feb                  | 1 028       | 184     | 47          | 129   | 12     | 12    | 128   | 114   | 63    | 49                  | 37            | 58    | 95    | 32    |
| Mar                  | 1 119       | 176     | 46          | 135   | 12     | 26    | 148   | 118   | 67    | 80                  | 39            | 49    | 90    | 18    |
| Apr                  | 1 206       | 186     | 51          | 184   | 14     | 24    | 145   | 133   | 64    | 67                  | 48            | 68    | 118   | 34    |
| May                  | 1 142       | 168     | 51          | 174   | 17     | 29    | 131   | 135   | 62    | 56                  | 42            | 62    | 113   | 21    |
| Jun                  | 1 107       | 171     | 47          | 140   | 14     | 31    | 158   | 135   | 68    | 47                  | 44            | 46    | 110   | 16    |
| Jul                  | 1 104       | 165     | 43          | 137   | 16     | 18    | 137   | 125   | 79    | 59                  | 46            | 46    | 117   | 25    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 6.3         | 12.6    | -5.4        | 18.1  | 6.7    | 17.6  | 7.4   | 11.6  | 64.6  | 5.6                 | -8.4          | 9.1   | 5.4   | -27.1 |
| 1994                 | 14.2        | 0.8     | 17.0        | 13.4  | 15.1   | 26.4  | 11.3  | 22.9  | 44.1  | 5.6                 | 35.2          | -14.9 | 25.7  | 27.9  |
| 1995                 | 3.8         | 2.8     | 3.4         | -17.7 | -14.5  | 37.6  | 3.2   | 15.4  | 46.4  | 7.5                 | 7.0           | 7.0   | 10.7  | -7.7  |
| 1996                 | 3.9         | 10.5    | -10.2       | 6.9   | 6.8    | 19.0  | -5.4  | 19.5  | 11.8  | 5.6                 | -2.1          | -0.5  | 15.1  | -48.3 |
| 1997 Jan-Jul         | 1.2         | -0.8    | -4.8        | 9.7   | 0.5    | 44.6  | -1.4  | 16.5  | 15.7  | -10.0               | -6.8          | 5.3   | -3.8  | -4.9  |
| 1997 Apr             | 9.4         | 5.5     | 13.4        | 20.9  | 26.5   | 88.4  | -27.2 | 18.7  | 10.5  | 46.2                | 54.5          | 55.9  | 12.2  | 23.8  |
| May                  | -0.5        | -7.2    | -2.7        | 32.5  | 17.3   | 115.7 | -33.7 | 16.9  | 8.8   | 3.3                 | 7.5           | 18.6  | -14.0 | -3.4  |
| Jun                  | 1.4         | -10.0   | -8.9        | -3.2  | 10.5   | 45.6  | 117.3 | 12.0  | 8.8   | -36.3               | 9.6           | -21.1 | -9.0  | -42.8 |
| Jul                  | 10.1        | 4.9     | -2.5        | 2.2   | -8.9   | 13.9  | 108.4 | 19.6  | 57.0  | 17.4                | 37.1          | -5.2  | 4.2   | -5.7  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 22.6    | 5.3         | 15.4  | 1.2    | 6.1   | 6.7   | 9.9   | 3.2   | 2.5                 | 5.7           | 2.1   | 8.5   | 1.6   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 8 104       | 1 486   | 576         | 1 139 | 100    | 503   | 785   | 666   | 306   | 225                 | 463           | 178   | 822   | 132   |
| 1994                 | 9 362       | 1 850   | 556         | 1 253 | 104    | 536   | 900   | 938   | 327   | 396                 | 547           | 209   | 963   | 113   |
| 1995                 | 9 777       | 2 141   | 568         | 1 494 | 107    | 567   | 788   | 952   | 384   | 280                 | 522           | 203   | 813   | 97    |
| 1996                 | 10 355      | 2 344   | 550         | 1 598 | 119    | 636   | 689   | 1 025 | 333   | 254                 | 592           | 213   | 880   | 165   |
| 1997 Jan-Jul         | 6 435       | 1 400   | 294         | 1 095 | 73     | 408   | 423   | 692   | 165   | 180                 | 411           | 140   | 562   | 45    |
| 1996 Jul             | 792         | 169     | 43          | 123   | 8      | 47    | 56    | 73    | 23    | 20                  | 35            | 10    | 66    | 4     |
| Aug                  | 886         | 185     | 40          | 121   | 12     | 65    | 68    | 90    | 35    | 22                  | 47            | 32    | 77    | 5     |
| Sep                  | 873         | 179     | 45          | 135   | 9      | 68    | 53    | 87    | 22    | 20                  | 61            | 20    | 76    | 4     |
| Oct                  | 1 034       | 239     | 50          | 179   | 11     | 71    | 80    | 91    | 46    | 22                  | 53            | 16    | 80    | 4     |
| Nov                  | 931         | 232     | 47          | 146   | 9      | 59    | 49    | 89    | 31    | 21                  | 56            | 21    | 76    | 28    |
| Dec                  | 843         | 185     | 45          | 159   | 9      | 45    | 47    | 99    | 25    | 17                  | 55            | 18    | 69    | 5     |
| 1997 Jan             | 1 034       | 236     | 40          | 189   | 10     | 67    | 76    | 102   | 32    | 28                  | 59            | 24    | 92    | 4     |
| Feb                  | 918         | 218     | 42          | 181   | 8      | 59    | 40    | 107   | 21    | 27                  | 45            | 17    | 83    | 4     |
| Mar                  | 813         | 185     | 38          | 128   | 7      | 57    | 60    | 83    | 18    | 23                  | 48            | 19    | 68    | 5     |
| Apr                  | 1 019       | 187     | 53          | 200   | 16     | 55    | 83    | 108   | 23    | 31                  | 56            | 22    | 88    | 6     |
| May                  | 920         | 246     | 39          | 151   | 10     | 49    | 54    | 92    | 22    | 21                  | 56            | 21    | 77    | 7     |
| Jun                  | 883         | 189     | 46          | 122   | 9      | 53    | 53    | 106   | 20    | 24                  | 80            | 19    | 72    | 9     |
| Jul                  | 848         | 140     | 36          | 125   | 13     | 67    | 58    | 95    | 29    | 25                  | 67            | 18    | 82    | 10    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 0.1         | 3.8     | 4.3         | -16.2 | -33.0  | -7.8  | -10.2 | 9.4   | 37.1  | 4.3                 | 2.6           | 20.5  | 23.9  | 33.4  |
| 1994                 | 15.5        | 24.5    | -3.5        | 9.9   | 3.9    | 6.7   | 14.6  | 40.8  | 6.9   | 75.5                | 18.2          | 17.3  | 17.2  | -14.3 |
| 1995                 | 4.4         | 15.7    | 2.2         | 19.3  | 3.1    | 5.8   | -12.4 | 1.5   | 17.3  | -29.2               | -4.6          | -2.9  | -15.6 | -13.7 |
| 1996                 | 5.9         | 9.5     | -3.2        | 7.0   | 11.2   | 12.1  | -12.5 | 7.7   | -13.3 | -9.1                | 13.4          | 4.8   | 8.3   | 69.4  |
| 1997 Jan-Jul         | 11.2        | 5.8     | -8.9        | 27.5  | 6.5    | 24.6  | 7.7   | 21.5  | -4.8  | 17.9                | 28.1          | 31.3  | 11.8  | -62.4 |
| 1997 Apr             | 20.9        | -6.2    | 11.8        | 45.8  | 107.2  | 52.1  | 54.9  | 53.5  | -3.9  | 75.8                | 23.1          | 39.2  | -19.6 | -0.0  |
| May                  | 15.3        | 45.3    | -10.1       | 5.9   | 6.5    | 16.2  | -2.4  | 12.4  | -21.2 | 30.3                | 56.5          | 75.2  | 34.3  | -82.1 |
| Jun                  | 6.1         | -10.3   | -6.8        | 6.2   | -24.7  | 24.8  | 13.7  | 35.2  | -31.9 | 32.8                | 14.8          | 42.6  | 24.7  | 33.3  |
| Jul                  | 7.1         | -17.1   | -16.1       | 1.2   | 53.6   | 43.1  | 3.7   | 29.5  | 28.3  | 24.6                | 90.1          | 72.4  | 24.4  | 169.8 |

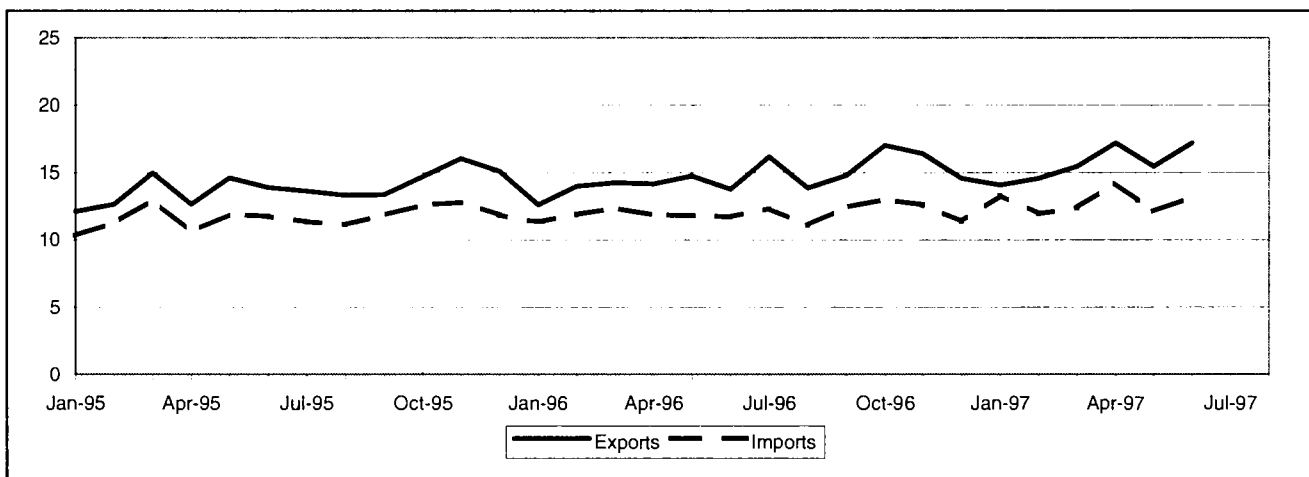
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15   | Partner |     |       |       |       |        |       |         |       |     |      |       |        |
|--------------|---------------|---------|-----|-------|-------|-------|--------|-------|---------|-------|-----|------|-------|--------|
|              |               | B/L     | DK  | EL    | E     | F     | IRL    | I     | NL      | A     | P   | FIN  | S     | UK     |
| 1993         | <b>17 278</b> | 2 003   | 177 | 1 595 | 3 168 | 5 679 | -1 654 | -200  | -7 072  | 5 535 | 570 | -478 | 215   | 7 740  |
| 1994         | <b>18 209</b> | 1 487   | 518 | 1 377 | 2 474 | 6 839 | -2 067 | 593   | -7 301  | 5 297 | 330 | -763 | 938   | 8 487  |
| 1995         | <b>18 604</b> | -1 050  | 583 | 1 338 | 2 813 | 6 546 | -2 912 | 207   | -9 571  | 7 847 | 40  | -13  | 2 712 | 10 063 |
| 1996         | <b>18 996</b> | -1 002  | 729 | 1 317 | 3 009 | 5 059 | -2 497 | 1 282 | -10 128 | 9 128 | 123 | 602  | 2 705 | 8 667  |
| 1997 Jan-Jun | <b>12 556</b> | -670    | 508 | 726   | 1 689 | 2 643 | -1 133 | 1 891 | -5 305  | 4 190 | 237 | 484  | 1 543 | 5 753  |
| 1996 Jun     | <b>1 375</b>  | -86     | 24  | 122   | 275   | 260   | -167   | -13   | -759    | 607   | 43  | 7    | 166   | 897    |
| Jul          | <b>1 505</b>  | -390    | -13 | 108   | 415   | 690   | -260   | 43    | -943    | 694   | 4   | 32   | 44    | 1 080  |
| Aug          | <b>1 614</b>  | 59      | 81  | 81    | 319   | 495   | -194   | -353  | -604    | 930   | -58 | 71   | 199   | 587    |
| Sep          | <b>2 087</b>  | -90     | 61  | 117   | 220   | 604   | -185   | 404   | -722    | 673   | 93  | 39   | 284   | 589    |
| Oct          | <b>1 700</b>  | -180    | 41  | 137   | 335   | 310   | -208   | 35    | -627    | 1 046 | 14  | 80   | 284   | 434    |
| Nov          | <b>1 544</b>  | -2      | 74  | 157   | 241   | 250   | -201   | 105   | -837    | 626   | -1  | 71   | 307   | 753    |
| Dec          | <b>804</b>    | 139     | -2  | 120   | 206   | 623   | -193   | -37   | -1 331  | 631   | 4   | 12   | 229   | 405    |
| 1997 Jan     | <b>1 909</b>  | 104     | 95  | 112   | 297   | 407   | -231   | 172   | -825    | 697   | 54  | 73   | 165   | 788    |
| Feb          | <b>2 076</b>  | -70     | 37  | 107   | 293   | 473   | -158   | 300   | -840    | 706   | -6  | 85   | 214   | 935    |
| Mar          | <b>2 042</b>  | 0       | 108 | 136   | 212   | 441   | -233   | 321   | -922    | 743   | 92  | 107  | 251   | 787    |
| Apr          | <b>2 305</b>  | -78     | 114 | 104   | 248   | 194   | -160   | 365   | -860    | 672   | 47  | 96   | 303   | 1 259  |
| May          | <b>1 567</b>  | -285    | 56  | 106   | 218   | 587   | -168   | 418   | -1 093  | 648   | 17  | 4    | 272   | 787    |
| Jun          | <b>2 658</b>  | -341    | 98  | 162   | 422   | 541   | -183   | 313   | -765    | 724   | 34  | 119  | 338   | 1 196  |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15   | Partner |             |        |        |        |        |       |       |                     |               |       |       |      |
|--------------|---------------|---------|-------------|--------|--------|--------|--------|-------|-------|---------------------|---------------|-------|-------|------|
|              |               | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP  |
| 1993         | <b>14 733</b> | -2 007  | 4 532       | 6 306  | 215    | -1 914 | -7 058 | 2 087 | 1 513 | 2 084               | 2 138         | 2 523 | -257  | -256 |
| 1994         | <b>20 081</b> | -2 157  | 4 890       | 9 518  | 339    | -2 291 | -5 976 | 2 070 | 209   | 1 940               | 2 551         | 2 634 | 2 198 | -764 |
| 1995         | <b>26 745</b> | -2 282  | 5 732       | 9 895  | -275   | -2 367 | -5 926 | 2 185 | -199  | 3 088               | 3 108         | 3 308 | 4 630 | -358 |
| 1996         | <b>32 627</b> | -3 327  | 5 040       | 10 975 | -90    | -3 150 | -4 428 | 5 796 | -174  | 4 182               | 3 936         | 2 490 | 5 958 | -351 |
| 1997 Jan-Jun | <b>16 869</b> | -1 819  | 2 657       | 6 731  | 300    | -2 499 | -2 633 | 3 538 | 132   | 2 333               | 2 201         | 1 392 | 2 948 | -359 |
| 1996 Jun     | <b>2 017</b>  | -283    | 396         | 630    | -11    | -334   | -449   | 472   | -94   | 397                 | 207           | 236   | 454   | -25  |
| Jul          | <b>3 868</b>  | -236    | 453         | 1 085  | -10    | -351   | -274   | 644   | 43    | 489                 | 350           | 359   | 747   | 63   |
| Aug          | <b>2 758</b>  | -197    | 436         | 889    | 21     | -288   | -289   | 458   | -1    | 250                 | 392           | 226   | 535   | -8   |
| Sep          | <b>2 372</b>  | -336    | 342         | 1 087  | -25    | -393   | -311   | 423   | 2     | 264                 | 319           | 100   | 404   | -46  |
| Oct          | <b>4 019</b>  | -480    | 487         | 1 466  | 35     | -209   | -215   | 652   | 6     | 448                 | 445           | 348   | 553   | -9   |
| Nov          | <b>3 789</b>  | -247    | 360         | 1 077  | -3     | -8     | -249   | 667   | 78    | 609                 | 462           | 231   | 493   | -56  |
| Dec          | <b>3 187</b>  | -376    | 239         | 947    | 61     | -90    | -315   | 426   | -47   | 382                 | 492           | 243   | 644   | -22  |
| 1997 Jan     | <b>768</b>    | -446    | 356         | 865    | -20    | -574   | -327   | 335   | -207  | 86                  | 375           | 75    | 106   | -147 |
| Feb          | <b>2 649</b>  | -280    | 541         | 1 219  | 67     | -418   | -388   | 431   | 17    | 285                 | 402           | 142   | 342   | -75  |
| Mar          | <b>3 088</b>  | -269    | 434         | 1 223  | 99     | -417   | -398   | 511   | 13    | 272                 | 413           | 256   | 608   | -50  |
| Apr          | <b>3 007</b>  | -217    | 523         | 906    | 8      | -366   | -580   | 599   | 42    | 482                 | 402           | 310   | 632   | -36  |
| May          | <b>3 340</b>  | -275    | 371         | 1 127  | 136    | -305   | -478   | 791   | 36    | 524                 | 290           | 258   | 601   | -73  |
| Jun          | <b>4 018</b>  | -331    | 432         | 1 391  | 9      | -420   | -462   | 872   | 232   | 684                 | 319           | 350   | 659   | 22   |

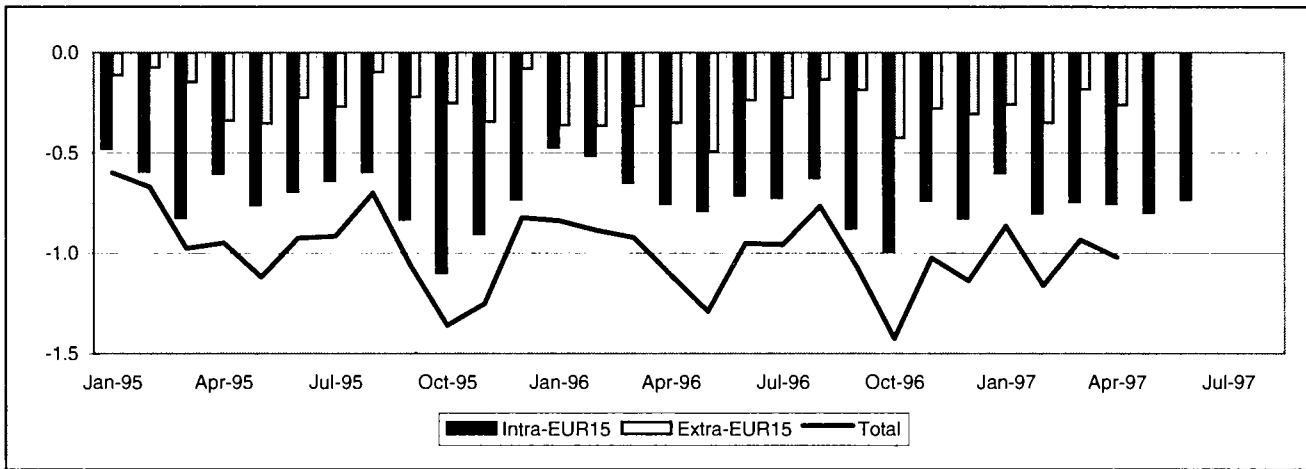
## INTRA-EU

| Period               | Intra-EUR15 | Partner |       |       |        |        |       |        |        |        |       |       |       |        |
|----------------------|-------------|---------|-------|-------|--------|--------|-------|--------|--------|--------|-------|-------|-------|--------|
|                      |             | B/L     | DK    | EL    | E      | F      | IRL   | I      | NL     | A      | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>    |             |         |       |       |        |        |       |        |        |        |       |       |       |        |
| % 1996               | 100.0       | 11.0    | 3.2   | 1.2   | 6.3    | 19.3   | 0.8   | 13.2   | 13.2   | 9.9    | 1.8   | 1.7   | 4.2   | 14.2   |
| Value (Bn ECU)       |             |         |       |       |        |        |       |        |        |        |       |       |       |        |
| 1993                 | 189 958     | 22 079  | 5 838 | 3 283 | 10 581 | 39 924 | 1 433 | 24 510 | 24 953 | 19 245 | 3 186 | 2 403 | 6 551 | 25 969 |
| 1994                 | 208 169     | 24 315  | 6 713 | 3 001 | 11 363 | 43 173 | 1 647 | 27 261 | 27 419 | 20 653 | 3 071 | 2 799 | 7 966 | 28 786 |
| 1995                 | 232 722     | 26 236  | 7 667 | 2 966 | 13 772 | 46 904 | 1 869 | 30 363 | 30 491 | 22 262 | 3 620 | 3 689 | 9 821 | 33 063 |
| 1996                 | 234 551     | 25 892  | 7 500 | 2 890 | 14 842 | 45 291 | 1 784 | 30 883 | 30 854 | 23 286 | 4 248 | 3 945 | 9 923 | 33 212 |
| 1997 Jan-Jun         | 122 816     | 13 218  | 3 868 | 1 515 | 8 303  | 23 810 | 1 024 | 16 470 | 15 386 | 11 289 | 2 363 | 2 045 | 5 058 | 18 467 |
| 1996 Jun             | 19 037      | 2 126   | 590   | 239   | 1 213  | 3 881  | 142   | 2 519  | 2 434  | 1 744  | 333   | 280   | 743   | 2 792  |
| Jul                  | 19 964      | 1 952   | 564   | 259   | 1 348  | 3 915  | 142   | 2 896  | 2 559  | 1 911  | 384   | 295   | 674   | 3 066  |
| Aug                  | 16 864      | 1 850   | 590   | 208   | 979    | 3 195  | 132   | 1 714  | 2 473  | 1 927  | 265   | 312   | 751   | 2 467  |
| Sep                  | 18 629      | 2 106   | 624   | 225   | 1 088  | 3 550  | 145   | 2 502  | 2 469  | 1 927  | 347   | 327   | 811   | 2 507  |
| Oct                  | 21 777      | 2 510   | 691   | 260   | 1 368  | 4 071  | 150   | 2 788  | 2 978  | 2 313  | 408   | 361   | 969   | 2 908  |
| Nov                  | 20 165      | 2 219   | 639   | 278   | 1 364  | 3 696  | 152   | 2 606  | 2 601  | 1 964  | 355   | 339   | 934   | 3 019  |
| Dec                  | 19 594      | 2 308   | 625   | 246   | 1 254  | 3 828  | 142   | 2 442  | 2 585  | 1 850  | 342   | 371   | 820   | 2 783  |
| 1997 Jan             | 18 885      | 2 057   | 617   | 239   | 1 278  | 3 683  | 160   | 2 402  | 2 359  | 1 826  | 370   | 313   | 766   | 2 814  |
| Feb                  | 20 229      | 2 163   | 635   | 239   | 1 364  | 4 025  | 182   | 2 713  | 2 603  | 1 882  | 353   | 327   | 802   | 2 940  |
| Mar                  | 20 644      | 2 343   | 673   | 263   | 1 288  | 3 957  | 169   | 2 756  | 2 578  | 1 952  | 409   | 370   | 859   | 3 027  |
| Apr                  | 20 215      | 2 152   | 621   | 241   | 1 384  | 3 770  | 181   | 2 769  | 2 482  | 1 821  | 394   | 347   | 846   | 3 207  |
| May                  | 20 637      | 2 148   | 642   | 249   | 1 450  | 4 085  | 160   | 2 778  | 2 614  | 1 828  | 415   | 329   | 881   | 3 056  |
| Jun                  | 22 206      | 2 354   | 680   | 283   | 1 540  | 4 290  | 173   | 3 052  | 2 750  | 1 980  | 421   | 357   | 904   | 3 422  |
| Annual Variation (%) |             |         |       |       |        |        |       |        |        |        |       |       |       |        |
| 1993                 | -9.7        | -10.3   | -9.0  | -12.5 | -21.8  | -7.5   | -2.2  | -20.1  | -9.6   | -2.8   | -9.5  | -14.4 | -9.6  | 0.8    |
| 1994                 | 9.6         | 10.1    | 15.0  | -8.6  | 7.4    | 8.1    | 14.9  | 11.2   | 9.9    | 7.3    | -3.6  | 16.5  | 21.6  | 10.8   |
| 1995                 | 11.8        | 7.9     | 14.2  | -1.2  | 21.2   | 8.6    | 13.5  | 11.4   | 11.2   | 7.8    | 17.9  | 31.8  | 23.3  | 14.9   |
| 1996                 | 0.8         | -1.3    | -2.2  | -2.6  | 7.8    | -3.4   | -4.5  | 1.7    | 1.2    | 4.6    | 17.4  | 7.0   | 1.0   | 0.5    |
| 1997 Jan-Jun         | 4.5         | 2.1     | 2.7   | 7.2   | 11.6   | 3.4    | 11.0  | 3.4    | 1.3    | -0.9   | 10.1  | 5.4   | 1.9   | 12.2   |
| 1997 Mar             | 2.7         | 8.4     | 0.2   | 10.7  | -1.9   | 3.5    | -0.6  | -1.7   | -0.3   | 1.9    | 7.4   | 3.0   | -1.4  | 7.6    |
| Apr                  | 0.4         | -2.6    | -5.2  | 9.1   | 11.7   | -5.1   | 16.9  | 2.8    | -7.2   | -11.7  | 11.8  | 8.3   | -1.8  | 18.1   |
| May                  | 8.4         | -1.9    | 5.6   | -4.3  | 15.0   | 12.7   | 17.0  | 12.5   | 6.7    | -0.9   | 7.0   | -1.8  | 8.0   | 15.4   |
| Jun                  | 16.6        | 10.7    | 15.3  | 18.3  | 26.9   | 10.6   | 21.8  | 21.1   | 13.0   | 13.5   | 26.3  | 27.8  | 21.7  | 22.6   |
| <b>ARRIVALS</b>      |             |         |       |       |        |        |       |        |        |        |       |       |       |        |
| % 1996               | 100.0       | 12.5    | 3.1   | 0.7   | 5.5    | 18.7   | 2.0   | 13.7   | 19.0   | 6.6    | 1.9   | 1.6   | 3.3   | 11.4   |
| Value (Bn ECU)       |             |         |       |       |        |        |       |        |        |        |       |       |       |        |
| 1993                 | 172 679     | 20 077  | 5 661 | 1 688 | 7 413  | 34 245 | 3 087 | 24 710 | 32 025 | 13 710 | 2 616 | 2 881 | 6 336 | 18 229 |
| 1994                 | 189 960     | 22 828  | 6 196 | 1 623 | 8 889  | 36 334 | 3 714 | 26 668 | 34 720 | 15 357 | 2 741 | 3 562 | 7 028 | 20 299 |
| 1995                 | 214 119     | 27 287  | 7 084 | 1 628 | 10 959 | 40 358 | 4 781 | 30 155 | 40 062 | 14 414 | 3 580 | 3 701 | 7 109 | 23 000 |
| 1996                 | 215 555     | 26 894  | 6 771 | 1 573 | 11 832 | 40 232 | 4 282 | 29 601 | 40 983 | 14 158 | 4 125 | 3 343 | 7 218 | 24 545 |
| 1997 Jan-Jun         | 110 260     | 13 887  | 3 359 | 789   | 6 614  | 21 167 | 2 157 | 14 579 | 20 692 | 7 099  | 2 126 | 1 560 | 3 515 | 12 714 |
| 1996 Jun             | 17 661      | 2 213   | 566   | 118   | 938    | 3 621  | 309   | 2 532  | 3 194  | 1 138  | 290   | 272   | 577   | 1 894  |
| Jul                  | 18 460      | 2 342   | 577   | 151   | 933    | 3 225  | 402   | 2 853  | 3 502  | 1 217  | 380   | 263   | 630   | 1 986  |
| Aug                  | 15 250      | 1 791   | 509   | 126   | 661    | 2 701  | 325   | 2 067  | 3 078  | 998    | 323   | 240   | 552   | 1 881  |
| Sep                  | 16 543      | 2 195   | 563   | 109   | 867    | 2 946  | 330   | 2 098  | 3 191  | 1 255  | 254   | 288   | 527   | 1 918  |
| Oct                  | 20 076      | 2 690   | 650   | 123   | 1 034  | 3 761  | 358   | 2 754  | 3 605  | 1 268  | 394   | 281   | 685   | 2 475  |
| Nov                  | 18 622      | 2 222   | 565   | 121   | 1 123  | 3 446  | 352   | 2 501  | 3 438  | 1 338  | 356   | 268   | 627   | 2 266  |
| Dec                  | 18 789      | 2 169   | 627   | 126   | 1 048  | 3 205  | 335   | 2 479  | 3 915  | 1 218  | 339   | 360   | 591   | 2 377  |
| 1997 Jan             | 16 977      | 1 953   | 522   | 127   | 981    | 3 277  | 391   | 2 230  | 3 185  | 1 129  | 316   | 240   | 601   | 2 026  |
| Feb                  | 18 153      | 2 233   | 598   | 132   | 1 071  | 3 552  | 340   | 2 413  | 3 443  | 1 176  | 359   | 242   | 588   | 2 005  |
| Mar                  | 18 602      | 2 343   | 565   | 127   | 1 076  | 3 516  | 401   | 2 435  | 3 501  | 1 209  | 318   | 263   | 608   | 2 240  |
| Apr                  | 17 910      | 2 230   | 506   | 137   | 1 136  | 3 575  | 342   | 2 403  | 3 342  | 1 149  | 347   | 252   | 543   | 1 948  |
| May                  | 19 070      | 2 433   | 586   | 144   | 1 232  | 3 498  | 328   | 2 360  | 3 707  | 1 181  | 399   | 325   | 609   | 2 269  |
| Jun                  | 19 548      | 2 695   | 582   | 122   | 1 118  | 3 749  | 355   | 2 739  | 3 515  | 1 256  | 387   | 239   | 566   | 2 226  |
| Annual Variation (%) |             |         |       |       |        |        |       |        |        |        |       |       |       |        |
| 1993                 | -12.2       | -18.5   | -24.1 | -5.5  | -8.2   | -9.6   | 2.6   | -13.8  | -14.6  | -1.8   | -6.8  | -10.6 | -6.4  | -12.8  |
| 1994                 | 10.0        | 13.7    | 9.4   | -3.8  | 19.9   | 6.1    | 20.3  | 7.9    | 8.4    | 12.0   | 4.8   | 23.7  | 10.9  | 11.4   |
| 1995                 | 12.7        | 19.5    | 14.3  | 0.3   | 23.3   | 11.1   | 28.7  | 13.1   | 15.4   | -6.1   | 30.6  | 3.9   | 1.2   | 13.3   |
| 1996                 | 0.7         | -1.4    | -4.4  | -3.4  | 8.0    | -0.3   | -10.4 | -1.8   | 2.3    | -1.8   | 15.2  | -9.7  | 1.5   | 6.7    |
| 1997 Jan-Jun         | 2.3         | 3.0     | 2.5   | -3.4  | 7.2    | 1.0    | -1.1  | -1.8   | 2.2    | 3.4    | 2.3   | -5.0  | -2.5  | 9.2    |
| 1997 Mar             | -1.0        | -5.2    | 6.6   | -14.8 | 3.5    | -7.1   | 11.9  | 0.8    | -4.2   | 10.3   | -18.2 | -8.5  | -5.2  | 13.5   |
| Apr                  | -2.9        | -1.4    | -11.9 | 1.9   | 4.6    | -3.1   | -9.0  | -5.2   | -0.3   | -7.4   | -4.9  | -9.1  | -8.2  | -0.6   |
| May                  | 11.1        | 10.8    | 4.6   | 3.2   | 26.7   | 16.7   | -4.5  | -1.5   | 10.0   | 12.0   | 9.6   | 34.4  | 4.7   | 16.4   |
| Jun                  | 10.7        | 21.8    | 2.9   | 3.3   | 19.2   | 3.5    | 15.0  | 8.1    | 10.1   | 10.4   | 33.5  | -12.4 | -1.9  | 17.5   |

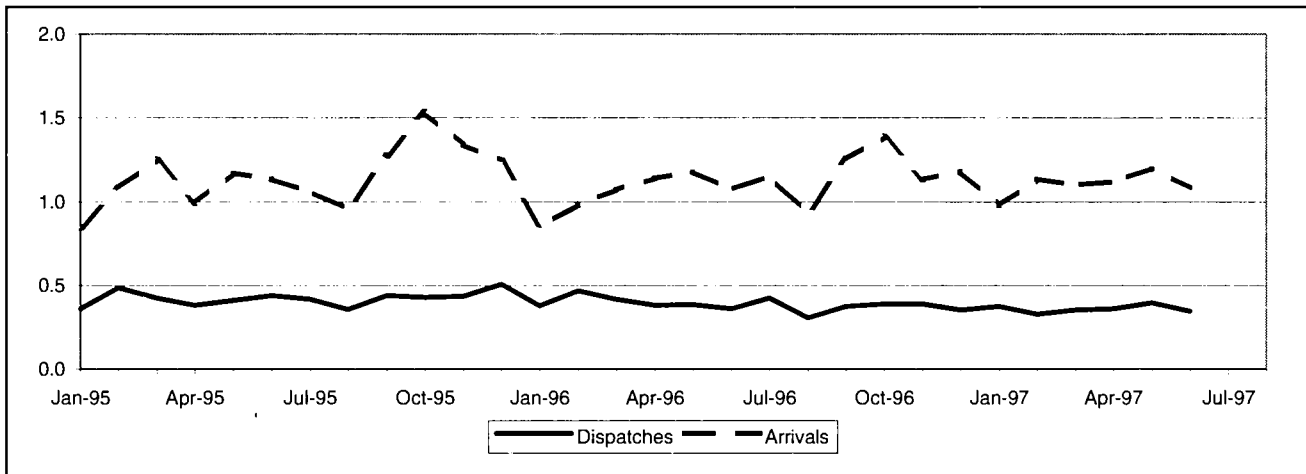
**EXTRA-EU**

| Period               | Extra-EUR15 | Partner |             |        |        |       |        |        |       |                     |               |       |        |       |
|----------------------|-------------|---------|-------------|--------|--------|-------|--------|--------|-------|---------------------|---------------|-------|--------|-------|
|                      |             | Norway  | Switzerland | USA    | Canada | China | Japan  | CEEC   | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP   |
| <b>EXPORTS</b>       |             |         |             |        |        |       |        |        |       |                     |               |       |        |       |
| % 1996               | 100.0       | 2.0     | 11.2        | 17.9   | 1.3    | 3.2   | 6.3    | 16.5   | 4.8   | 9.5                 | 5.4           | 5.0   | 11.4   | 1.1   |
| Value (Bn ECU)       |             |         |             |        |        |       |        |        |       |                     |               |       |        |       |
| 1993                 | 134 633     | 2 660   | 17 460      | 24 151 | 2 044  | 4 955 | 8 156  | 16 777 | 7 723 | 13 295              | 7 483         | 9 406 | 13 439 | 2 045 |
| 1994                 | 150 745     | 3 106   | 19 266      | 28 146 | 2 284  | 5 350 | 9 315  | 20 155 | 7 796 | 13 327              | 8 460         | 9 117 | 16 749 | 1 854 |
| 1995                 | 166 941     | 3 270   | 21 187      | 29 156 | 2 193  | 5 700 | 10 053 | 24 795 | 7 779 | 14 938              | 9 354         | 8 973 | 19 491 | 2 212 |
| 1996                 | 176 130     | 3 486   | 19 798      | 31 469 | 2 207  | 5 694 | 11 099 | 29 053 | 8 495 | 16 680              | 9 536         | 8 747 | 20 051 | 2 023 |
| 1997 Jan-Jun         | 93 946      | 1 958   | 9 864       | 18 203 | 1 423  | 2 243 | 5 306  | 16 551 | 4 812 | 8 810               | 5 409         | 4 614 | 10 207 | 1 041 |
| 1996 Jun             | 13 728      | 288     | 1 631       | 2 380  | 159    | 355   | 779    | 2 418  | 672   | 1 346               | 710           | 708   | 1 563  | 149   |
| Jul                  | 16 183      | 295     | 1 774       | 2 790  | 206    | 438   | 931    | 2 665  | 790   | 1 611               | 884           | 903   | 1 900  | 230   |
| Aug                  | 13 817      | 264     | 1 428       | 2 509  | 174    | 478   | 847    | 2 204  | 698   | 1 241               | 852           | 686   | 1 638  | 165   |
| Sep                  | 14 768      | 291     | 1 688       | 2 703  | 184    | 433   | 987    | 2 505  | 704   | 1 340               | 827           | 685   | 1 598  | 153   |
| Oct                  | 17 011      | 338     | 1 790       | 3 249  | 186    | 624   | 1 043  | 2 807  | 848   | 1 553               | 942           | 921   | 1 832  | 175   |
| Nov                  | 16 386      | 345     | 1 750       | 2 883  | 192    | 780   | 1 038  | 2 820  | 834   | 1 649               | 894           | 774   | 1 742  | 183   |
| Dec                  | 14 533      | 283     | 1 362       | 2 501  | 196    | 574   | 820    | 2 378  | 768   | 1 456               | 890           | 802   | 1 705  | 202   |
| 1997 Jan             | 14 066      | 280     | 1 469       | 2 655  | 199    | 331   | 1 001  | 2 372  | 658   | 1 309               | 876           | 678   | 1 560  | 158   |
| Feb                  | 14 570      | 308     | 1 597       | 2 886  | 233    | 398   | 882    | 2 485  | 735   | 1 298               | 851           | 688   | 1 484  | 145   |
| Mar                  | 15 465      | 358     | 1 617       | 3 072  | 255    | 304   | 904    | 2 667  | 790   | 1 341               | 893           | 787   | 1 688  | 189   |
| Apr                  | 17 197      | 342     | 1 863       | 3 434  | 223    | 400   | 932    | 3 001  | 855   | 1 595               | 955           | 800   | 1 962  | 193   |
| May                  | 15 439      | 318     | 1 508       | 2 956  | 297    | 419   | 726    | 2 834  | 810   | 1 476               | 893           | 782   | 1 675  | 158   |
| Jun                  | 17 209      | 352     | 1 809       | 3 200  | 215    | 391   | 862    | 3 193  | 963   | 1 790               | 942           | 880   | 1 839  | 198   |
| Annual Variation (%) |             |         |             |        |        |       |        |        |       |                     |               |       |        |       |
| 1993                 | 10.6        | -5.6    | -1.1        | 14.0   | -1.8   | 73.8  | 12.0   | 15.9   | 92.7  | 12.1                | 11.5          | -18.0 | 22.6   | -21.2 |
| 1994                 | 12.0        | 16.8    | 10.3        | 16.5   | 11.7   | 8.0   | 14.2   | 20.1   | 0.9   | 0.2                 | 13.1          | -3.1  | 24.6   | -9.3  |
| 1995                 | 10.7        | 5.3     | 10.0        | 3.6    | -4.0   | 6.5   | 7.9    | 23.0   | -0.2  | 12.1                | 10.6          | -1.6  | 16.4   | 19.3  |
| 1996                 | 5.5         | 6.6     | -6.6        | 7.9    | 0.6    | -0.1  | 10.4   | 17.2   | 9.2   | 11.7                | 1.9           | -2.5  | 2.9    | -8.5  |
| 1997 Jan-Jun         | 12.6        | 17.3    | -1.4        | 22.7   | 33.0   | -5.3  | -2.3   | 21.1   | 24.9  | 12.5                | 27.3          | 16.1  | 5.9    | 13.7  |
| 1997 Mar             | 8.4         | 13.2    | -8.7        | 20.9   | 29.6   | -19.1 | -8.9   | 16.5   | 17.7  | 4.6                 | 23.0          | 20.6  | 5.7    | 22.0  |
| Apr                  | 21.4        | 32.0    | 13.4        | 34.9   | 22.2   | -21.2 | -3.5   | 29.6   | 32.2  | 22.8                | 31.8          | 21.8  | 22.3   | 28.6  |
| May                  | 4.9         | 12.7    | -9.4        | 10.7   | 59.6   | 14.3  | -17.0  | 11.3   | 18.8  | -2.1                | 16.7          | 15.3  | 1.2    | -2.9  |
| Jun                  | 25.4        | 22.0    | 11.0        | 34.5   | 35.0   | 10.3  | 10.6   | 32.0   | 43.4  | 33.0                | 32.6          | 24.2  | 17.6   | 32.6  |
| <b>IMPORTS</b>       |             |         |             |        |        |       |        |        |       |                     |               |       |        |       |
| % 1996               | 100.0       | 4.7     | 10.3        | 14.3   | 1.6    | 6.2   | 10.8   | 16.2   | 6.0   | 8.7                 | 3.9           | 4.4   | 9.8    | 1.7   |
| Value (Bn ECU)       |             |         |             |        |        |       |        |        |       |                     |               |       |        |       |
| 1993                 | 119 900     | 4 667   | 12 928      | 17 845 | 1 829  | 6 869 | 15 215 | 14 690 | 6 211 | 11 210              | 5 346         | 6 883 | 13 696 | 2 301 |
| 1994                 | 130 664     | 5 263   | 14 376      | 18 628 | 1 946  | 7 641 | 15 291 | 18 085 | 7 587 | 11 387              | 5 909         | 6 483 | 14 551 | 2 619 |
| 1995                 | 140 196     | 5 553   | 15 455      | 19 261 | 2 468  | 8 067 | 15 980 | 22 610 | 7 978 | 11 850              | 6 246         | 5 666 | 14 862 | 2 570 |
| 1996                 | 143 503     | 6 813   | 14 757      | 20 494 | 2 297  | 8 844 | 15 526 | 23 257 | 8 669 | 12 498              | 5 600         | 6 257 | 14 092 | 2 374 |
| 1997 Jan-Jun         | 77 077      | 3 777   | 7 207       | 11 472 | 1 123  | 4 742 | 7 939  | 13 013 | 4 680 | 6 477               | 3 208         | 3 222 | 7 259  | 1 400 |
| 1996 Jun             | 11 712      | 571     | 1 235       | 1 750  | 170    | 689   | 1 228  | 1 946  | 766   | 949                 | 503           | 472   | 1 109  | 175   |
| Jul                  | 12 315      | 531     | 1 321       | 1 705  | 216    | 789   | 1 205  | 2 021  | 747   | 1 122               | 534           | 544   | 1 152  | 167   |
| Aug                  | 11 059      | 461     | 993         | 1 619  | 153    | 766   | 1 136  | 1 746  | 699   | 991                 | 460           | 460   | 1 103  | 173   |
| Sep                  | 12 396      | 627     | 1 346       | 1 616  | 209    | 826   | 1 298  | 2 083  | 702   | 1 075               | 508           | 585   | 1 194  | 199   |
| Oct                  | 12 992      | 818     | 1 303       | 1 784  | 150    | 833   | 1 258  | 2 155  | 842   | 1 105               | 497           | 573   | 1 279  | 184   |
| Nov                  | 12 598      | 592     | 1 390       | 1 806  | 195    | 788   | 1 287  | 2 153  | 757   | 1 040               | 431           | 543   | 1 250  | 238   |
| Dec                  | 11 345      | 659     | 1 122       | 1 554  | 135    | 664   | 1 135  | 1 952  | 815   | 1 073               | 398           | 559   | 1 061  | 224   |
| 1997 Jan             | 13 297      | 726     | 1 113       | 1 790  | 219    | 905   | 1 328  | 2 037  | 865   | 1 222               | 501           | 603   | 1 454  | 306   |
| Feb                  | 11 921      | 589     | 1 056       | 1 667  | 166    | 816   | 1 270  | 2 054  | 719   | 1 013               | 449           | 546   | 1 142  | 220   |
| Mar                  | 12 378      | 627     | 1 183       | 1 849  | 156    | 721   | 1 302  | 2 156  | 777   | 1 069               | 480           | 530   | 1 080  | 239   |
| Apr                  | 14 191      | 559     | 1 340       | 2 528  | 215    | 765   | 1 512  | 2 402  | 814   | 1 113               | 553           | 490   | 1 330  | 229   |
| May                  | 12 099      | 593     | 1 137       | 1 829  | 161    | 723   | 1 205  | 2 044  | 774   | 952                 | 603           | 524   | 1 074  | 231   |
| Jun                  | 13 191      | 683     | 1 377       | 1 809  | 206    | 811   | 1 323  | 2 320  | 731   | 1 107               | 623           | 529   | 1 180  | 175   |
| Annual Variation (%) |             |         |             |        |        |       |        |        |       |                     |               |       |        |       |
| 1993                 | 0.9         | 6.5     | -0.1        | -6.3   | -4.9   | 26.7  | -4.5   | 4.6    | 55.1  | -1.5                | -11.4         | -7.4  | 7.0    | -18.4 |
| 1994                 | 9.0         | 12.8    | 11.2        | 4.4    | 6.4    | 11.2  | 0.5    | 23.1   | 22.2  | 1.6                 | 10.5          | -5.8  | 6.2    | 13.8  |
| 1995                 | 7.3         | 5.5     | 7.5         | 3.4    | 26.9   | 5.6   | 4.5    | 25.0   | 5.2   | 4.1                 | 5.7           | -12.6 | 2.1    | -1.8  |
| 1996                 | 2.4         | 22.7    | -4.5        | 6.4    | -6.9   | 9.6   | -2.8   | 2.9    | 8.7   | 5.5                 | -10.3         | 10.4  | -5.2   | -7.6  |
| 1997 Jan-Jun         | 8.9         | 20.9    | -1.0        | 10.2   | -9.4   | 13.5  | -3.3   | 16.7   | 14.0  | 6.3                 | 15.8          | 7.6   | 2.9    | 17.9  |
| 1997 Mar             | 0.6         | 5.8     | -6.9        | 3.9    | -28.8  | 1.2   | -13.3  | 9.9    | 25.5  | 3.4                 | 9.4           | 3.1   | -13.3  | 9.4   |
| Apr                  | 19.8        | 9.5     | 15.0        | 44.1   | 0.3    | 31.1  | -7.0   | 28.6   | 13.4  | 11.3                | 16.4          | 0.1   | 18.7   | 58.3  |
| May                  | 2.6         | 22.1    | -6.3        | 3.0    | -32.4  | 10.6  | -4.0   | 7.8    | 4.4   | -7.1                | 22.5          | 2.0   | -0.8   | 2.3   |
| Jun                  | 12.6        | 19.5    | 11.5        | 3.4    | 21.3   | 17.8  | 7.8    | 19.2   | -4.5  | 16.6                | 23.7          | 12.1  | 6.3    | 0.4   |

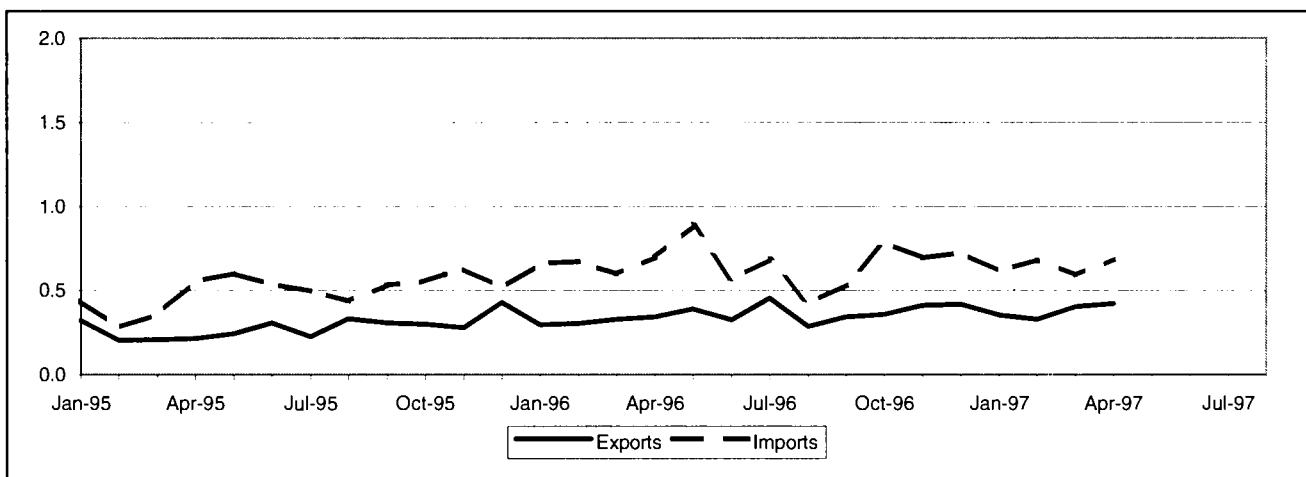
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15 | Partner |      |        |      |        |      |        |        |      |     |      |      |      |
|--------------|-------------|---------|------|--------|------|--------|------|--------|--------|------|-----|------|------|------|
|              |             | B/L     | DK   | D      | E    | F      | IRL  | I      | NL     | A    | P   | FIN  | S    | UK   |
| 1993         | -7 596      | -523    | -202 | -1 476 | -387 | -1 037 | -125 | -1 681 | -1 063 | -94  | -29 | -80  | -167 | -732 |
| 1994         | -7 760      | -560    | -197 | -1 292 | -393 | -1 036 | -129 | -1 917 | -1 150 | -76  | -33 | -105 | -217 | -655 |
| 1995         | -8 799      | -557    | -221 | -1 427 | -381 | -1 165 | -177 | -2 532 | -1 152 | -91  | -19 | -110 | -192 | -776 |
| 1996         | -8 716      | -602    | -213 | -1 426 | -438 | -1 225 | -155 | -2 362 | -1 062 | -123 | -21 | -104 | -160 | -825 |
| 1997 Jan-Jun | -4 455      | -319    | -112 | -719   | -258 | -632   | -85  | -1 149 | -506   | -59  | -18 | -58  | -89  | -451 |
| 1996 Jun     | -715        | -55     | -19  | -116   | -39  | -97    | -9   | -187   | -82    | -5   | -0  | -6   | -16  | -82  |
| Jul          | -728        | -44     | -20  | -104   | -37  | -101   | -15  | -215   | -92    | -4   | -3  | -14  | -9   | -69  |
| Aug          | -627        | -46     | -16  | -104   | -38  | -105   | -12  | -121   | -84    | -11  | -3  | -18  | -15  | -56  |
| Sep          | -880        | -53     | -24  | -137   | -32  | -145   | -9   | -236   | -122   | -17  | -6  | -5   | -18  | -77  |
| Oct          | -996        | -68     | -22  | -175   | -61  | -136   | -17  | -272   | -106   | -13  | -6  | -15  | -20  | -87  |
| Nov          | -743        | -54     | -13  | -116   | -41  | -101   | -12  | -209   | -86    | -12  | -5  | -4   | -12  | -77  |
| Dec          | -829        | -52     | -17  | -148   | -42  | -103   | -12  | -265   | -93    | -8   | -3  | -7   | -12  | -67  |
| 1997 Jan     | -604        | -50     | -16  | -95    | -42  | -101   | -14  | -113   | -78    | -7   | -3  | -12  | -10  | -63  |
| Feb          | -807        | -50     | -23  | -146   | -45  | -115   | -11  | -195   | -95    | -12  | -7  | -13  | -15  | -79  |
| Mar          | -747        | -51     | -19  | -129   | -41  | -123   | -12  | -190   | -80    | -17  | -4  | -7   | -11  | -64  |
| Apr          | -757        | -55     | -15  | -121   | -43  | -88    | -17  | -231   | -83    | -11  | -3  | -7   | -16  | -68  |
| May          | -802        | -52     | -21  | -119   | -46  | -102   | -22  | -228   | -90    | -6   | -4  | -9   | -21  | -82  |
| Jun          | -738        | -61     | -19  | -110   | -40  | -104   | -9   | -191   | -79    | -6   | 2   | -10  | -17  | -94  |

**EXTRA-EU**
*Value (Mio ECU)*

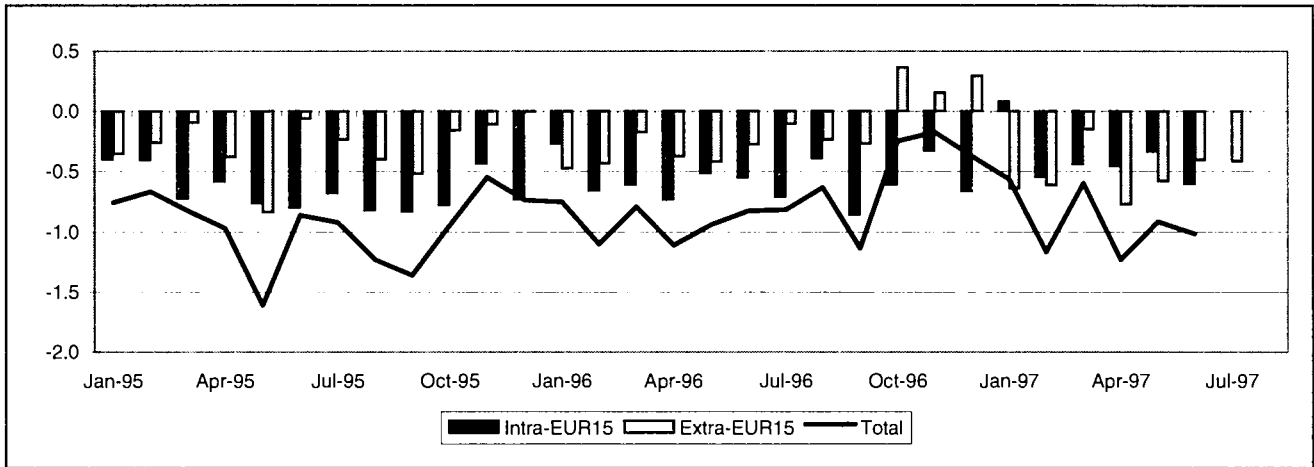
| Period       | Extra-EUR15 | Partner |             |      |        |       |        |      |      |                     |               |        |      |      |
|--------------|-------------|---------|-------------|------|--------|-------|--------|------|------|---------------------|---------------|--------|------|------|
|              |             | Norway  | Switzerland | USA  | Canada | China | Japan  | CEEC | CIS  | Mediterranean Basin | Latin America | OPEC   | DAE  | ACP  |
| 1993         | -3 993      | -42     | -256        | -379 | -19    | -212  | -1 217 | 264  | -271 | -130                | -91           | -1 013 | -602 | -61  |
| 1994         | -2 415      | -18     | -245        | -197 | -12    | -222  | -612   | 194  | -316 | 172                 | -126          | -637   | -339 | -71  |
| 1995         | -2 550      | -18     | -72         | -381 | -41    | -275  | -455   | 166  | -308 | 364                 | -252          | -583   | -457 | -83  |
| 1996         | -3 660      | -24     | -268        | -386 | -44    | -325  | -651   | 310  | -237 | 539                 | -217          | -1 035 | -727 | -152 |
| 1997 Jan-Apr | -1 066      | -8      | -49         | -173 | -9     | -112  | -182   | 69   | -67  | 263                 | -80           | -295   | -262 | -33  |
| 1996 Apr     | -353        | -2      | -3          | -46  | -5     | -24   | -52    | 22   | -50  | -4                  | -11           | -64    | -60  | -26  |
| May          | -496        | -1      | -26         | -37  | -6     | -24   | -75    | 24   | -61  | 66                  | -40           | -124   | -93  | -45  |
| Jun          | -238        | -1      | -26         | -36  | -3     | -23   | -78    | 16   | 3    | 33                  | -9            | -55    | -30  | -6   |
| Jul          | -229        | -2      | -29         | -30  | -6     | -21   | -60    | 36   | 2    | 86                  | -18           | -34    | -109 | 0    |
| Aug          | -138        | -1      | -12         | -25  | -4     | -26   | -26    | 33   | 3    | 57                  | -13           | -56    | -27  | -6   |
| Sep          | -187        | -0      | -26         | -24  | -3     | -35   | -36    | 45   | -14  | 95                  | -22           | -53    | -38  | -14  |
| Oct          | -429        | -2      | -29         | -37  | -2     | -37   | -36    | 36   | -32  | 29                  | -42           | -171   | -65  | -14  |
| Nov          | -282        | -4      | -24         | -17  | -0     | -26   | -54    | 9    | -32  | -8                  | 1             | -90    | -20  | -0   |
| Dec          | -308        | -3      | -25         | -27  | -2     | -22   | -44    | 18   | -1   | 118                 | -20           | -112   | -139 | -5   |
| 1997 Jan     | -262        | -1      | -16         | -41  | 0      | -31   | -35    | 23   | -19  | 48                  | -12           | -86    | -37  | -6   |
| Feb          | -355        | -1      | -26         | -40  | -3     | -31   | -36    | 22   | -59  | 77                  | -25           | -120   | -66  | -12  |
| Mar          | -185        | -1      | -11         | -51  | -3     | -25   | -62    | 13   | 23   | 56                  | -14           | -28    | -31  | -9   |
| Apr          | -264        | -5      | 4           | -40  | -3     | -25   | -48    | 11   | -12  | 81                  | -29           | -61    | -127 | -6   |

## INTRA-EU

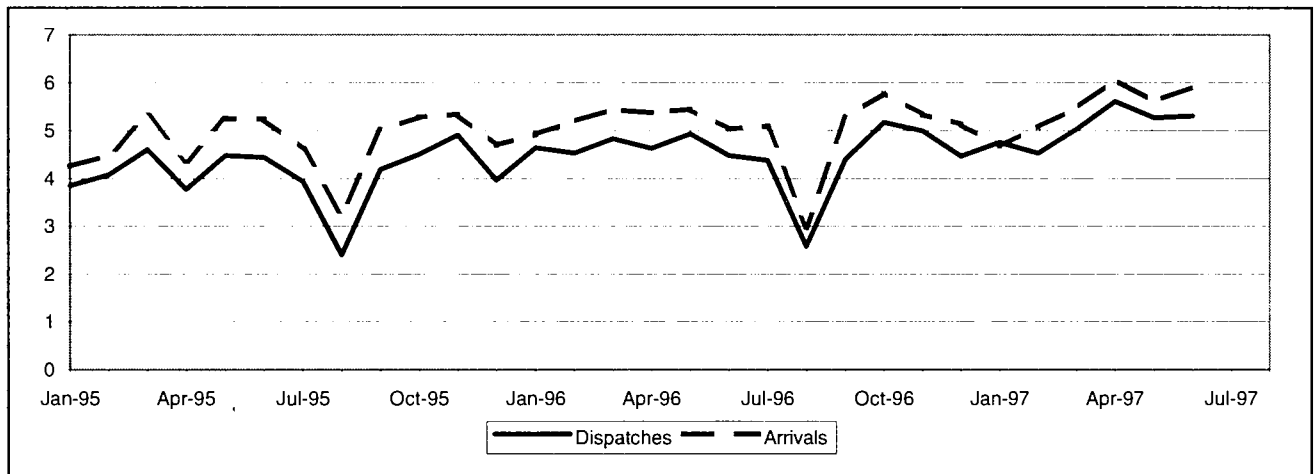
| Period               | Intra-EUR15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |
|----------------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D     | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | S     | UK    |
| <b>DISPATCHES</b>    |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 2.5     | 1.3   | 33.3  | 5.5   | 9.1   | 0.5   | 24.8  | 4.7   | 2.3   | 1.4   | 1.1   | 2.3   | 11.2  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 4 247       | 110     | 54    | 1 711 | 119   | 450   | 15    | 954   | 181   | 104   | 30    | 38    | 70    | 412   |
| 1994                 | 4 516       | 129     | 66    | 1 671 | 175   | 426   | 25    | 1 095 | 198   | 111   | 31    | 45    | 74    | 470   |
| 1995                 | 5 080       | 162     | 66    | 1 853 | 289   | 457   | 27    | 1 181 | 227   | 114   | 50    | 48    | 98    | 510   |
| 1996                 | 4 615       | 117     | 60    | 1 536 | 252   | 422   | 24    | 1 147 | 216   | 107   | 62    | 50    | 105   | 517   |
| 1997 Jan-Jun         | 2 152       | 52      | 30    | 743   | 79    | 203   | 12    | 560   | 103   | 47    | 22    | 18    | 45    | 240   |
| 1996 Jun             | 357         | 10      | 5     | 124   | 11    | 41    | 1     | 83    | 19    | 9     | 6     | 5     | 7     | 34    |
| Jul                  | 424         | 10      | 6     | 164   | 19    | 41    | 3     | 94    | 18    | 10    | 3     | 2     | 10    | 44    |
| Aug                  | 304         | 5       | 4     | 106   | 11    | 25    | 2     | 69    | 16    | 8     | 4     | 1     | 10    | 44    |
| Sep                  | 374         | 14      | 6     | 121   | 21    | 25    | 1     | 96    | 16    | 8     | 3     | 6     | 8     | 49    |
| Oct                  | 388         | 9       | 6     | 125   | 12    | 32    | 2     | 96    | 19    | 8     | 5     | 2     | 8     | 65    |
| Nov                  | 389         | 14      | 5     | 137   | 14    | 30    | 3     | 96    | 19    | 10    | 3     | 4     | 10    | 45    |
| Dec                  | 354         | 8       | 4     | 109   | 16    | 26    | 3     | 91    | 18    | 10    | 4     | 7     | 13    | 45    |
| 1997 Jan             | 375         | 9       | 6     | 129   | 13    | 33    | 2     | 98    | 27    | 9     | 3     | 1     | 9     | 38    |
| Feb                  | 327         | 9       | 4     | 93    | 11    | 34    | 3     | 107   | 13    | 7     | 2     | 2     | 9     | 34    |
| Mar                  | 352         | 11      | 5     | 116   | 10    | 31    | 2     | 93    | 15    | 7     | 3     | 5     | 8     | 46    |
| Apr                  | 360         | 8       | 5     | 125   | 14    | 37    | 2     | 89    | 17    | 7     | 3     | 5     | 6     | 41    |
| May                  | 395         | 9       | 6     | 156   | 19    | 33    | 2     | 87    | 13    | 9     | 3     | 3     | 7     | 47    |
| Jun                  | 344         | 6       | 5     | 122   | 11    | 35    | 1     | 86    | 19    | 8     | 9     | 2     | 6     | 33    |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -18.5       | -43.5   | 2.2   | -4.7  | -36.2 | -18.2 | -11.6 | -31.4 | -13.9 | -9.0  | 15.4  | -15.8 | -26.8 | -22.8 |
| 1994                 | 6.3         | 17.3    | 21.3  | -2.3  | 47.5  | -5.3  | 69.2  | 14.8  | 9.3   | 6.9   | 3.3   | 18.1  | 6.0   | 14.1  |
| 1995                 | 12.5        | 25.6    | 0.4   | 10.8  | 64.9  | 7.3   | 5.6   | 7.8   | 14.8  | 2.4   | 60.9  | 8.2   | 31.4  | 8.5   |
| 1996                 | -9.2        | -27.7   | -9.3  | -17.1 | -12.6 | -7.7  | -10.3 | -2.9  | -4.7  | -6.2  | 25.4  | 4.5   | 7.1   | 1.4   |
| 1997 Jan-Jun         | -9.7        | -9.5    | 0.9   | -4.1  | -50.6 | -16.5 | 6.2   | -7.4  | -6.5  | -11.6 | -47.1 | -34.5 | -1.2  | 6.8   |
| 1997 Mar             | -15.5       | 10.0    | 1.5   | -8.1  | -65.2 | -8.6  | 102.8 | -26.1 | -17.9 | -31.4 | -69.7 | 139.9 | -17.7 | 27.3  |
| Apr                  | -5.3        | -6.0    | -19.1 | 0.4   | -1.4  | 7.7   | -13.4 | -16.4 | -12.5 | 4.5   | -16.4 | 16.7  | -22.7 | -0.4  |
| May                  | 2.8         | 0.9     | 3.9   | 6.3   | 20.9  | -0.5  | -21.7 | 1.7   | -17.4 | 6.0   | -4.5  | -31.9 | -15.3 | 4.2   |
| Jun                  | -3.7        | -39.1   | -4.3  | -1.5  | 2.1   | -14.9 | -7.1  | 4.2   | -3.7  | -11.1 | 45.7  | -62.1 | -17.1 | -2.8  |
| <b>ARRIVALS</b>      |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 5.4     | 2.0   | 22.2  | 5.2   | 12.4  | 1.3   | 26.3  | 9.6   | 1.7   | 0.6   | 1.2   | 2.0   | 10.1  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 11 843      | 633     | 256   | 3 186 | 505   | 1 486 | 140   | 2 635 | 1 244 | 198   | 59    | 118   | 238   | 1 144 |
| 1994                 | 12 276      | 690     | 262   | 2 963 | 568   | 1 461 | 155   | 3 012 | 1 348 | 188   | 64    | 150   | 291   | 1 124 |
| 1995                 | 13 879      | 719     | 286   | 3 279 | 670   | 1 622 | 204   | 3 713 | 1 379 | 205   | 69    | 158   | 290   | 1 286 |
| 1996                 | 13 331      | 719     | 272   | 2 962 | 690   | 1 617 | 179   | 3 509 | 1 278 | 230   | 83    | 155   | 265   | 1 342 |
| 1997 Jan-Jun         | 6 607       | 371     | 142   | 1 462 | 337   | 835   | 97    | 1 708 | 609   | 106   | 40    | 76    | 134   | 690   |
| 1996 Jun             | 1 073       | 66      | 24    | 240   | 50    | 138   | 11    | 270   | 101   | 15    | 6     | 12    | 23    | 117   |
| Jul                  | 1 152       | 54      | 26    | 269   | 56    | 142   | 18    | 310   | 109   | 15    | 6     | 16    | 20    | 113   |
| Aug                  | 931         | 51      | 20    | 210   | 48    | 129   | 14    | 190   | 101   | 18    | 6     | 19    | 25    | 100   |
| Sep                  | 1 254       | 67      | 29    | 258   | 53    | 170   | 10    | 332   | 138   | 26    | 9     | 11    | 25    | 126   |
| Oct                  | 1 384       | 77      | 28    | 299   | 73    | 167   | 18    | 368   | 125   | 21    | 10    | 17    | 28    | 152   |
| Nov                  | 1 131       | 68      | 18    | 253   | 55    | 131   | 15    | 304   | 105   | 22    | 8     | 9     | 22    | 122   |
| Dec                  | 1 183       | 60      | 21    | 257   | 59    | 129   | 14    | 356   | 111   | 18    | 7     | 14    | 25    | 112   |
| 1997 Jan             | 978         | 59      | 22    | 224   | 55    | 134   | 16    | 210   | 105   | 15    | 6     | 14    | 18    | 100   |
| Feb                  | 1 133       | 59      | 27    | 239   | 56    | 149   | 14    | 302   | 109   | 19    | 8     | 14    | 25    | 113   |
| Mar                  | 1 099       | 62      | 24    | 245   | 52    | 154   | 14    | 282   | 95    | 24    | 7     | 12    | 19    | 110   |
| Apr                  | 1 117       | 63      | 19    | 246   | 57    | 125   | 19    | 321   | 100   | 18    | 6     | 13    | 22    | 110   |
| May                  | 1 198       | 61      | 27    | 275   | 66    | 135   | 23    | 316   | 103   | 16    | 7     | 12    | 28    | 130   |
| Jun                  | 1 082       | 67      | 24    | 232   | 51    | 139   | 11    | 278   | 98    | 14    | 6     | 12    | 23    | 128   |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -3.1        | -2.7    | 1.1   | -15.2 | 22.8  | 2.0   | 25.1  | 0.5   | -2.4  | -25.2 | -14.7 | 5.5   | 3.6   | 13.4  |
| 1994                 | 3.7         | 8.9     | 2.6   | -7.0  | 12.4  | -1.7  | 10.5  | 14.3  | 8.4   | -5.3  | 8.5   | 27.2  | 22.5  | -1.7  |
| 1995                 | 13.1        | 4.3     | 9.1   | 10.7  | 18.0  | 11.0  | 31.7  | 23.3  | 2.3   | 9.2   | 7.8   | 5.4   | -0.5  | 14.4  |
| 1996                 | -3.9        | -0.0    | -4.8  | -9.7  | 3.0   | 1.6   | -12.1 | -5.5  | -7.3  | 12.1  | 20.9  | -2.1  | -8.7  | 4.4   |
| 1997 Jan-Jun         | 5.0         | 8.2     | 9.5   | 3.2   | -2.6  | 7.4   | 7.9   | 3.6   | 3.3   | -4.4  | 12.5  | 8.4   | 11.9  | 11.9  |
| 1997 Mar             | 2.8         | 6.1     | 11.9  | 4.2   | -15.6 | 24.7  | 18.8  | -4.9  | -1.1  | -2.0  | 2.6   | 21.0  | 5.9   | 3.5   |
| Apr                  | -1.8        | -0.9    | -3.5  | -2.4  | -14.0 | -5.1  | 4.2   | 3.5   | -2.5  | -24.1 | -11.1 | -11.9 | -1.0  | 1.9   |
| May                  | 1.7         | 1.1     | 19.8  | 1.3   | 7.6   | -3.6  | 3.4   | 4.7   | -5.1  | -27.5 | 6.4   | 7.8   | -0.6  | 5.9   |
| Jun                  | 0.9         | 2.4     | -2.6  | -3.4  | 2.7   | 0.2   | 0.1   | 3.0   | -3.3  | -1.1  | 4.8   | -2.2  | -2.6  | 9.6   |

| Period                      | Extra-EUR15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|-----------------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                             |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>              |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 0.6     | 2.4         | 8.4   | 1.0    | 0.9   | 1.5   | 26.6  | 10.6  | 43.9                | 3.0           | 6.5   | 3.8   | 2.5   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 2 962       | 25      | 102         | 322   | 34     | 36    | 64    | 722   | 192   | 1 073               | 114           | 267   | 91    | 100   |
| 1994                        | 3 389       | 28      | 89          | 382   | 37     | 15    | 79    | 765   | 291   | 1 238               | 120           | 314   | 99    | 102   |
| 1995                        | 3 371       | 25      | 264         | 257   | 31     | 13    | 64    | 887   | 315   | 1 219               | 108           | 199   | 94    | 75    |
| 1996                        | 4 252       | 26      | 104         | 358   | 41     | 39    | 65    | 1 130 | 451   | 1 864               | 128           | 275   | 162   | 106   |
| 1997 Jan-Apr                | 1 509       | 8       | 72          | 129   | 21     | 9     | 24    | 392   | 172   | 639                 | 27            | 73    | 41    | 38    |
| 1996 Apr                    | 344         | 3       | 28          | 21    | 2      | 1     | 6     | 89    | 29    | 127                 | 10            | 27    | 14    | 13    |
| May                         | 389         | 2       | 7           | 36    | 3      | 8     | 4     | 101   | 36    | 177                 | 6             | 23    | 20    | 10    |
| Jun                         | 323         | 2       | 7           | 16    | 3      | 4     | 7     | 88    | 28    | 160                 | 14            | 20    | 12    | 5     |
| Jul                         | 453         | 2       | 15          | 41    | 3      | 12    | 4     | 116   | 44    | 184                 | 15            | 28    | 19    | 18    |
| Aug                         | 285         | 2       | 4           | 20    | 2      | 1     | 4     | 82    | 31    | 140                 | 9             | 12    | 10    | 6     |
| Sep                         | 343         | 2       | 5           | 26    | 4      | 1     | 3     | 103   | 37    | 179                 | 10            | 23    | 6     | 6     |
| Oct                         | 357         | 2       | 5           | 27    | 6      | 4     | 5     | 97    | 46    | 158                 | 7             | 26    | 13    | 6     |
| Nov                         | 412         | 2       | 5           | 42    | 5      | 1     | 5     | 100   | 55    | 173                 | 15            | 33    | 16    | 10    |
| Dec                         | 418         | 2       | 7           | 36    | 4      | 4     | 9     | 88    | 51    | 186                 | 10            | 30    | 13    | 10    |
| 1997 Jan                    | 354         | 1       | 8           | 34    | 9      | 1     | 7     | 93    | 38    | 152                 | 8             | 20    | 11    | 11    |
| Feb                         | 327         | 3       | 5           | 31    | 4      | 1     | 5     | 103   | 35    | 155                 | 5             | 15    | 7     | 5     |
| Mar                         | 405         | 2       | 21          | 30    | 4      | 1     | 8     | 98    | 66    | 159                 | 8             | 19    | 14    | 13    |
| Apr                         | 423         | 2       | 38          | 34    | 4      | 6     | 5     | 98    | 33    | 173                 | 7             | 19    | 9     | 8     |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 28.1        | -27.8   | -2.3        | 8.9   | -13.1  | 157.2 | -7.2  | 60.5  | 180.2 | 24.7                | 74.1          | 7.1   | 34.5  | 1.2   |
| 1994                        | 14.4        | 11.3    | -12.9       | 18.9  | 8.8    | -60.1 | 23.5  | 6.0   | 51.2  | 15.4                | 5.1           | 17.7  | 8.8   | 2.3   |
| 1995                        | -0.5        | -9.8    | 195.6       | -32.9 | -15.7  | -13.3 | -19.4 | 15.9  | 8.4   | -1.6                | -10.3         | -36.5 | -5.2  | -26.8 |
| 1996                        | 26.1        | 1.3     | -60.6       | 39.6  | 30.4   | 206.2 | 0.9   | 27.3  | 43.0  | 53.0                | 18.5          | 38.2  | 72.2  | 41.8  |
| 1997 Jan-Apr                | 18.6        | -8.0    | 46.0        | 13.5  | 111.5  | 159.3 | 0.2   | 10.5  | 41.3  | 25.7                | -35.1         | -9.0  | -22.0 | 8.6   |
| 1997 Jan                    | 19.7        | -18.9   | 34.5        | -21.3 | 208.1  | -39.1 | -29.9 | 12.2  | 23.5  | 45.9                | 3.5           | 18.2  | -18.0 | 138.8 |
| Feb                         | 7.2         | 39.1    | -36.1       | 26.5  | 76.1   | 414.1 | 8.6   | 14.7  | 14.4  | 20.6                | -55.1         | -18.5 | -34.2 | -51.3 |
| Mar                         | 23.7        | -32.6   | 186.5       | 17.7  | 78.3   | 27.4  | 101.4 | 5.0   | 113.9 | 7.1                 | -46.9         | 7.6   | -1.4  | 107.0 |
| Apr                         | 22.9        | -11.1   | 36.7        | 63.7  | 66.7   | 997.1 | -19.6 | 10.4  | 12.2  | 36.1                | -26.1         | -30.1 | -36.1 | -36.0 |
| <b>IMPORTS</b>              |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 0.6     | 4.7         | 9.4   | 1.1    | 4.6   | 9.1   | 10.4  | 8.7   | 16.8                | 4.4           | 16.6  | 11.2  | 3.3   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 6 956       | 67      | 358         | 701   | 53     | 248   | 1 281 | 458   | 463   | 1 203               | 205           | 1 279 | 693   | 161   |
| 1994                        | 5 805       | 46      | 334         | 579   | 49     | 236   | 691   | 571   | 607   | 1 066               | 246           | 950   | 438   | 173   |
| 1995                        | 5 921       | 43      | 336         | 638   | 72     | 288   | 519   | 721   | 623   | 855                 | 359           | 782   | 551   | 158   |
| 1996                        | 7 911       | 50      | 372         | 744   | 85     | 364   | 716   | 819   | 688   | 1 326               | 345           | 1 311 | 889   | 258   |
| 1997 Jan-Apr                | 2 575       | 16      | 121         | 302   | 29     | 121   | 206   | 324   | 239   | 376                 | 107           | 368   | 303   | 71    |
| 1996 Apr                    | 697         | 4       | 31          | 67    | 7      | 25    | 58    | 67    | 79    | 131                 | 21            | 91    | 75    | 39    |
| May                         | 885         | 4       | 33          | 73    | 9      | 33    | 79    | 77    | 98    | 111                 | 47            | 147   | 113   | 55    |
| Jun                         | 561         | 3       | 33          | 51    | 7      | 28    | 85    | 72    | 25    | 127                 | 23            | 75    | 42    | 11    |
| Jul                         | 682         | 4       | 44          | 71    | 9      | 33    | 64    | 81    | 42    | 97                  | 33            | 62    | 128   | 18    |
| Aug                         | 423         | 3       | 16          | 45    | 7      | 27    | 30    | 49    | 28    | 83                  | 21            | 68    | 37    | 12    |
| Sep                         | 531         | 3       | 31          | 51    | 7      | 36    | 39    | 58    | 50    | 83                  | 31            | 75    | 44    | 20    |
| Oct                         | 786         | 4       | 34          | 64    | 8      | 41    | 42    | 61    | 78    | 130                 | 49            | 196   | 78    | 20    |
| Nov                         | 694         | 5       | 29          | 59    | 5      | 27    | 59    | 90    | 87    | 181                 | 13            | 123   | 36    | 10    |
| Dec                         | 725         | 5       | 32          | 63    | 6      | 26    | 53    | 70    | 53    | 68                  | 29            | 142   | 152   | 15    |
| 1997 Jan                    | 616         | 3       | 24          | 75    | 8      | 32    | 42    | 70    | 57    | 104                 | 20            | 106   | 48    | 17    |
| Feb                         | 682         | 4       | 32          | 71    | 7      | 32    | 41    | 81    | 94    | 77                  | 29            | 135   | 73    | 17    |
| Mar                         | 590         | 2       | 32          | 81    | 7      | 26    | 70    | 85    | 43    | 103                 | 22            | 47    | 45    | 22    |
| Apr                         | 687         | 7       | 33          | 75    | 7      | 31    | 53    | 87    | 44    | 92                  | 36            | 80    | 137   | 15    |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 13.9        | 49.0    | 9.7         | 6.3   | 19.1   | 33.4  | 11.0  | -9.1  | 148.9 | 17.3                | -14.0         | 2.8   | 28.6  | 0.9   |
| 1994                        | -16.5       | -31.4   | -6.7        | -17.4 | -6.5   | -4.9  | -46.1 | 24.8  | 31.1  | -11.4               | 19.9          | -25.7 | -36.7 | 7.6   |
| 1995                        | 2.0         | -6.3    | 0.4         | 10.2  | 45.9   | 21.9  | -24.9 | 26.3  | 2.5   | -19.8               | 46.2          | -17.8 | 25.7  | -8.6  |
| 1996                        | 33.6        | 14.7    | 10.9        | 16.7  | 18.3   | 26.5  | 38.0  | 13.6  | 10.4  | 55.1                | -4.1          | 67.7  | 61.2  | 63.0  |
| 1997 Jan-Apr                | -1.9        | -15.4   | 1.7         | 12.9  | 5.8    | 5.6   | -22.5 | 23.4  | 5.2   | -15.7               | 10.9          | -12.7 | 17.5  | -26.6 |
| 1997 Jan                    | -6.6        | -52.1   | -13.9       | 24.1  | 10.2   | 25.2  | 9.5   | 1.4   | 1.5   | -23.8               | -30.5         | -10.4 | -25.4 | -14.5 |
| Feb                         | 1.4         | 15.3    | 15.1        | -2.8  | 77.6   | 1.9   | -46.7 | 31.2  | 83.5  | -19.6               | 19.3          | -6.9  | -2.6  | 6.7   |
| Mar                         | -0.8        | -58.5   | -1.4        | 20.9  | -24.8  | -19.5 | -24.4 | 32.5  | 6.7   | 25.0                | -2.7          | -30.1 | 3.0   | 1.5   |
| Apr                         | -1.4        | 76.0    | 7.4         | 12.2  | 2.8    | 22.4  | -8.7  | 30.5  | -43.8 | -30.0               | 73.9          | -12.2 | 83.2  | -62.3 |

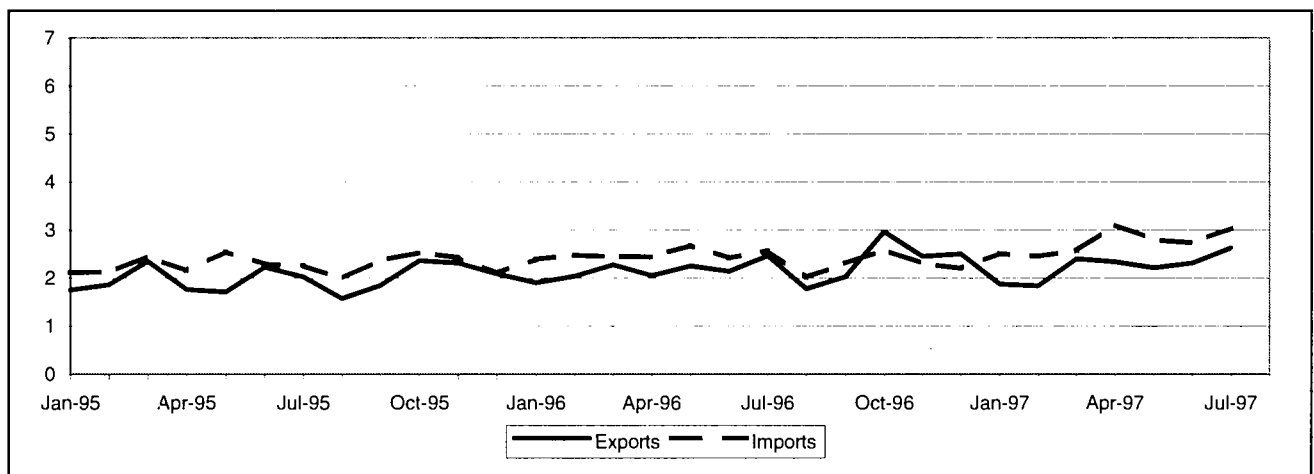
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15 | Partner |      |        |     |        |      |        |        |      |       |      |      |        |
|--------------|-------------|---------|------|--------|-----|--------|------|--------|--------|------|-------|------|------|--------|
|              |             | B/L     | DK   | D      | EL  | F      | IRL  | I      | NL     | A    | P     | FIN  | S    | UK     |
| 1993         | -7 563      | -936    | -263 | -3 119 | 276 | -1 528 | -344 | -857   | -1 074 | -217 | 1 996 | -412 | -169 | -916   |
| 1994         | -6 641      | -1 060  | -232 | -2 758 | 376 | -1 095 | -422 | -846   | -981   | -264 | 2 720 | -428 | -436 | -1 215 |
| 1995         | -7 996      | -1 190  | -241 | -2 859 | 401 | -888   | -644 | -1 413 | -1 831 | -227 | 3 232 | -519 | -472 | -1 472 |
| 1996         | -6 934      | -1 224  | -255 | -2 880 | 449 | -1 156 | -454 | -1 611 | -1 684 | -278 | 3 897 | -416 | -563 | -1 001 |
| 1997 Jan-Jun | -2 312      | -662    | -81  | -1 659 | 316 | -757   | -324 | -38    | -758   | -128 | 2 371 | -203 | -272 | -372   |
| 1996 Jun     | -552        | -122    | -17  | -300   | 40  | 16     | -36  | -146   | -162   | -28  | 316   | -34  | -74  | -26    |
| Jul          | -711        | -113    | -24  | -462   | 40  | 63     | -30  | -203   | -154   | -42  | 254   | -27  | -56  | -20    |
| Aug          | -392        | -58     | -37  | -154   | 18  | -54    | -40  | -123   | -111   | -10  | 239   | -25  | -7   | -48    |
| Sep          | -860        | -91     | -31  | -320   | 40  | -143   | -54  | -151   | -181   | -42  | 351   | -31  | -59  | -174   |
| Oct          | -614        | -116    | -22  | -187   | 46  | -224   | -37  | -77    | -171   | -44  | 403   | -36  | -42  | -129   |
| Nov          | -331        | -120    | -5   | -160   | 56  | -71    | -5   | -89    | -138   | -16  | 384   | -29  | -24  | -137   |
| Dec          | -669        | -101    | -25  | -306   | 31  | -140   | -38  | -173   | -148   | -9   | 327   | -44  | -62  | 1      |
| 1997 Jan     | 80          | -76     | -13  | -84    | 41  | -84    | -49  | 53     | -80    | -9   | 375   | -33  | -12  | 22     |
| Feb          | -546        | -106    | -10  | -336   | 54  | -181   | -30  | -57    | -94    | -12  | 308   | -39  | -45  | -30    |
| Mar          | -442        | -104    | -16  | -236   | 47  | -166   | -35  | -48    | -110   | -25  | 395   | -43  | -52  | -107   |
| Apr          | -456        | -119    | -11  | -342   | 66  | -102   | -62  | -7     | -149   | -30  | 447   | -12  | -55  | -130   |
| May          | -338        | -129    | -13  | -274   | 58  | -89    | -59  | 39     | -152   | -6   | 419   | -38  | -37  | -91    |
| Jun          | -610        | -128    | -18  | -386   | 51  | -135   | -90  | -19    | -174   | -46  | 427   | -39  | -71  | -37    |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15 | Partner |              |        |        |        |        |      |      |                          |                  |        |      |        |
|--------------|-------------|---------|--------------|--------|--------|--------|--------|------|------|--------------------------|------------------|--------|------|--------|
|              |             | Norway  | Switzer-land | USA    | Canada | China  | Japan  | CEEC | CIS  | Mediterra-<br>nean Basin | Latin<br>America | OPEC   | DAE  | ACP    |
| 1993         | -3 472      | 132     | -711         | -1 678 | -17    | -323   | -1 718 | 184  | -512 | 675                      | 271              | -1 705 | -463 | -458   |
| 1994         | -3 587      | -118    | -393         | -1 670 | 35     | -514   | -1 355 | 242  | -650 | 434                      | 775              | -2 576 | -178 | -1 374 |
| 1995         | -3 454      | -6      | -451         | -1 880 | -111   | -768   | -1 276 | 53   | -784 | 863                      | 455              | -2 669 | -309 | -1 246 |
| 1996         | -1 980      | -315    | -249         | -1 723 | -75    | -1 134 | -1 127 | 493  | -607 | 756                      | 1 000            | -3 703 | -41  | -1 212 |
| 1997 Jan-Jul | -3 600      | -154    | -244         | -1 162 | 13     | -944   | -650   | 360  | -312 | 367                      | 698              | -2 382 | 181  | -775   |
| 1996 Jul     | -108        | -35     | -37          | -140   | 2      | -97    | -113   | 46   | -74  | 71                       | 125              | -263   | 39   | -109   |
| Aug          | -240        | -49     | -11          | -61    | 3      | -101   | -63    | 24   | -39  | -17                      | 54               | -383   | 23   | -123   |
| Sep          | -275        | -26     | -27          | -95    | -9     | -128   | -115   | 23   | -28  | 38                       | 3                | -244   | 2    | -107   |
| Oct          | 367         | -23     | -10          | -49    | -7     | -115   | -73    | 50   | -0   | 77                       | 140              | -443   | 19   | 112    |
| Nov          | 157         | -2      | -12          | -59    | -6     | -71    | -96    | 78   | -14  | 84                       | 190              | -363   | -4   | -161   |
| Dec          | 294         | -11     | -19          | -69    | -24    | -85    | -83    | 59   | -20  | 139                      | 172              | -279   | 10   | -77    |
| 1997 Jan     | -640        | -15     | -22          | -144   | -4     | -143   | -75    | 36   | -37  | -22                      | 134              | -430   | -38  | -170   |
| Feb          | -619        | -45     | -30          | -237   | -5     | -120   | -59    | 53   | -7   | 44                       | 84               | -382   | -14  | -133   |
| Mar          | -155        | -32     | -24          | -252   | 4      | -101   | -56    | 59   | -40  | 91                       | 209              | -380   | 279  | -75    |
| Apr          | -777        | -18     | -43          | -291   | 5      | -156   | -128   | 50   | -54  | 26                       | 100              | -334   | -48  | -86    |
| May          | -582        | -16     | -35          | -47    | -9     | -143   | -137   | 55   | -83  | 32                       | -39              | -239   | -26  | -63    |
| Jun          | -407        | -26     | -44          | -127   | 12     | -127   | -81    | 45   | -28  | 76                       | 121              | -285   | -1   | -146   |
| Jul          | -419        | -2      | -47          | -65    | 9      | -156   | -114   | 62   | -62  | 120                      | 90               | -331   | 29   | -102   |

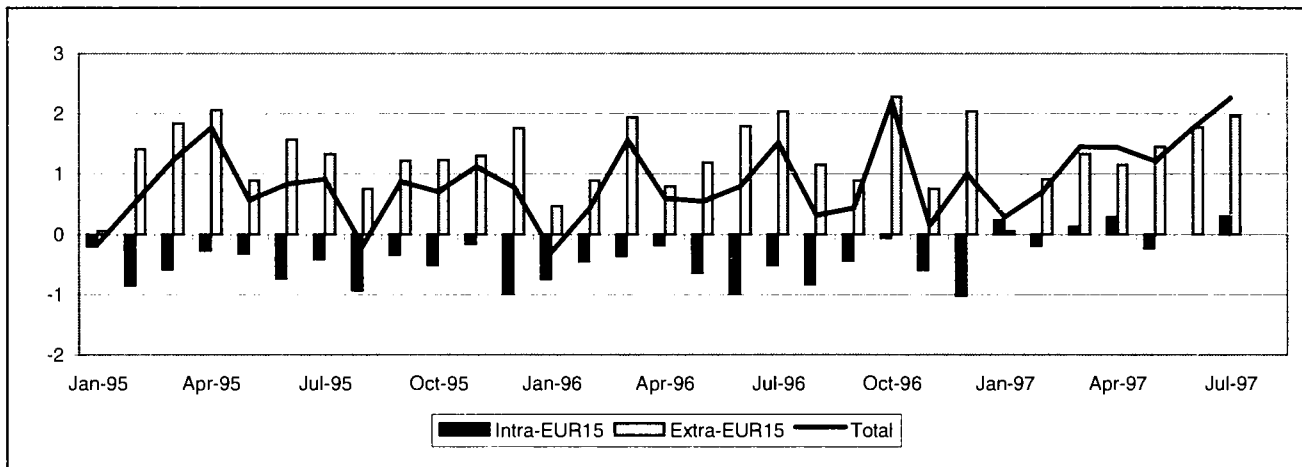
**SPAIN**  
**INTRA-EU**

| Period               | Intra-EUR15 | Partner |      |        |       |        |       |       |       |      |       |       |       |       |
|----------------------|-------------|---------|------|--------|-------|--------|-------|-------|-------|------|-------|-------|-------|-------|
|                      |             | B/L     | DK   | D      | EL    | F      | IRL   | I     | NL    | A    | P     | FIN   | S     | UK    |
| <b>DISPATCHES</b>    |             |         |      |        |       |        |       |       |       |      |       |       |       |       |
| % 1996               | 100.0       | 4.2     | 0.9  | 20.3   | 1.4   | 28.3   | 0.6   | 12.3  | 4.6   | 1.2  | 12.0  | 0.4   | 1.3   | 12.0  |
| Value (Bn ECU)       |             |         |      |        |       |        |       |       |       |      |       |       |       |       |
| 1993                 | 35 498      | 1 584   | 312  | 7 571  | 413   | 9 816  | 215   | 4 729 | 1 763 | 466  | 3 766 | 141   | 584   | 4 139 |
| 1994                 | 42 970      | 1 854   | 394  | 8 608  | 565   | 12 355 | 263   | 5 644 | 2 378 | 507  | 4 811 | 211   | 466   | 4 914 |
| 1995                 | 49 065      | 2 120   | 476  | 10 483 | 693   | 13 692 | 255   | 6 265 | 2 349 | 558  | 5 782 | 237   | 625   | 5 401 |
| 1996                 | 53 987      | 2 276   | 480  | 10 944 | 754   | 15 294 | 331   | 6 639 | 2 495 | 646  | 6 495 | 221   | 701   | 6 466 |
| 1997 Jan-Jun         | 30 469      | 1 252   | 293  | 5 855  | 415   | 8 031  | 180   | 4 383 | 1 620 | 373  | 3 656 | 163   | 422   | 3 573 |
| 1996 Jun             | 4 473       | 191     | 38   | 844    | 59    | 1 363  | 22    | 568   | 181   | 52   | 513   | 16    | 46    | 558   |
| Jul                  | 4 379       | 173     | 39   | 786    | 64    | 1 319  | 21    | 534   | 188   | 54   | 521   | 17    | 47    | 553   |
| Aug                  | 2 575       | 106     | 28   | 540    | 37    | 656    | 12    | 248   | 135   | 27   | 386   | 12    | 37    | 332   |
| Sep                  | 4 400       | 197     | 39   | 816    | 57    | 1 335  | 20    | 551   | 190   | 52   | 571   | 18    | 52    | 477   |
| Oct                  | 5 166       | 216     | 44   | 1 109  | 64    | 1 385  | 30    | 667   | 219   | 61   | 655   | 24    | 71    | 598   |
| Nov                  | 4 993       | 184     | 48   | 1 042  | 68    | 1 312  | 59    | 621   | 236   | 67   | 598   | 22    | 88    | 625   |
| Dec                  | 4 460       | 194     | 42   | 871    | 52    | 1 185  | 29    | 510   | 223   | 60   | 531   | 18    | 55    | 669   |
| 1997 Jan             | 4 747       | 211     | 47   | 945    | 59    | 1 233  | 30    | 630   | 280   | 58   | 561   | 22    | 59    | 582   |
| Feb                  | 4 521       | 199     | 45   | 888    | 66    | 1 167  | 33    | 613   | 263   | 61   | 513   | 22    | 65    | 553   |
| Mar                  | 5 029       | 192     | 48   | 964    | 69    | 1 343  | 37    | 716   | 280   | 61   | 617   | 25    | 78    | 541   |
| Apr                  | 5 610       | 231     | 52   | 1 063  | 81    | 1 496  | 34    | 828   | 282   | 63   | 679   | 50    | 79    | 623   |
| May                  | 5 263       | 208     | 51   | 1 024  | 72    | 1 364  | 26    | 809   | 269   | 65   | 639   | 23    | 72    | 608   |
| Jun                  | 5 300       | 210     | 51   | 970    | 67    | 1 428  | 20    | 787   | 246   | 66   | 648   | 21    | 68    | 666   |
| Annual Variation (%) |             |         |      |        |       |        |       |       |       |      |       |       |       |       |
| 1993                 | -2.1        | -1.7    | 1.9  | -2.5   | 10.0  | -2.3   | 49.8  | -12.6 | -13.7 | 5.4  | 1.0   | -6.2  | 19.1  | 10.8  |
| 1994                 | 21.0        | 17.0    | 26.4 | 13.7   | 37.0  | 25.9   | 22.3  | 19.4  | 34.9  | 8.7  | 27.8  | 49.5  | -20.3 | 18.7  |
| 1995                 | 14.2        | 14.4    | 20.7 | 21.8   | 22.6  | 10.8   | -3.3  | 11.0  | -1.2  | 10.0 | 20.2  | 11.9  | 34.1  | 9.9   |
| 1996                 | 10.0        | 7.3     | 0.8  | 4.4    | 8.8   | 11.7   | 30.0  | 6.0   | 6.2   | 15.8 | 12.3  | -6.6  | 12.2  | 19.7  |
| 1997 Jan-Jun         | 8.8         | 3.8     | 22.3 | 1.3    | 0.6   | -0.9   | 11.9  | 24.9  | 24.1  | 14.9 | 13.1  | 46.6  | 20.1  | 11.3  |
| 1997 Mar             | 4.1         | -14.2   | 15.1 | -3.5   | -8.4  | -2.8   | 28.7  | 22.1  | 21.1  | 7.6  | 7.7   | 27.9  | 6.9   | 2.2   |
| Apr                  | 21.3        | 16.6    | 48.7 | 8.5    | 19.5  | 11.8   | 33.0  | 48.0  | 33.7  | 13.7 | 22.7  | 211.9 | 11.9  | 23.2  |
| May                  | 6.9         | 7.1     | 25.4 | 5.8    | -0.9  | -5.3   | -16.7 | 26.5  | 21.2  | 2.5  | 9.3   | 33.5  | 27.8  | 4.6   |
| Jun                  | 18.5        | 9.9     | 31.7 | 15.0   | 13.8  | 4.7    | -9.4  | 38.6  | 35.9  | 25.5 | 26.3  | 33.7  | 47.8  | 19.2  |
| <b>ARRIVALS</b>      |             |         |      |        |       |        |       |       |       |      |       |       |       |       |
| % 1996               | 100.0       | 5.7     | 1.2  | 22.7   | 0.5   | 27.0   | 1.3   | 13.5  | 6.9   | 1.5  | 4.3   | 1.0   | 2.1   | 12.3  |
| Value (Bn ECU)       |             |         |      |        |       |        |       |       |       |      |       |       |       |       |
| 1993                 | 43 061      | 2 521   | 575  | 10 690 | 136   | 11 344 | 559   | 5 585 | 2 837 | 683  | 1 770 | 554   | 753   | 5 055 |
| 1994                 | 49 611      | 2 914   | 626  | 11 365 | 190   | 13 449 | 686   | 6 489 | 3 359 | 771  | 2 092 | 639   | 902   | 6 129 |
| 1995                 | 57 061      | 3 311   | 717  | 13 341 | 292   | 14 579 | 899   | 7 678 | 4 180 | 785  | 2 550 | 756   | 1 097 | 6 873 |
| 1996                 | 60 921      | 3 500   | 734  | 13 824 | 305   | 16 451 | 785   | 8 249 | 4 179 | 924  | 2 598 | 637   | 1 264 | 7 466 |
| 1997 Jan-Jun         | 32 782      | 1 915   | 374  | 7 514  | 99    | 8 787  | 504   | 4 421 | 2 377 | 501  | 1 285 | 366   | 694   | 3 946 |
| 1996 Jun             | 5 025       | 313     | 55   | 1 144  | 19    | 1 347  | 58    | 714   | 343   | 80   | 197   | 50    | 120   | 584   |
| Jul                  | 5 090       | 286     | 63   | 1 248  | 24    | 1 256  | 51    | 736   | 342   | 96   | 267   | 44    | 103   | 573   |
| Aug                  | 2 967       | 164     | 65   | 694    | 19    | 710    | 52    | 371   | 246   | 37   | 147   | 37    | 44    | 380   |
| Sep                  | 5 260       | 288     | 70   | 1 136  | 17    | 1 477  | 74    | 702   | 371   | 93   | 220   | 49    | 111   | 652   |
| Oct                  | 5 780       | 332     | 66   | 1 297  | 18    | 1 609  | 67    | 744   | 390   | 105  | 252   | 60    | 113   | 727   |
| Nov                  | 5 324       | 304     | 54   | 1 202  | 12    | 1 383  | 63    | 710   | 374   | 83   | 214   | 51    | 112   | 762   |
| Dec                  | 5 128       | 296     | 67   | 1 177  | 21    | 1 325  | 68    | 683   | 371   | 70   | 204   | 62    | 117   | 668   |
| 1997 Jan             | 4 667       | 287     | 60   | 1 030  | 18    | 1 317  | 79    | 576   | 361   | 67   | 186   | 55    | 71    | 560   |
| Feb                  | 5 067       | 306     | 55   | 1 225  | 13    | 1 349  | 63    | 670   | 357   | 73   | 205   | 61    | 109   | 584   |
| Mar                  | 5 471       | 296     | 63   | 1 201  | 22    | 1 509  | 72    | 764   | 390   | 86   | 222   | 67    | 130   | 648   |
| Apr                  | 6 066       | 351     | 63   | 1 404  | 15    | 1 598  | 95    | 836   | 430   | 92   | 232   | 62    | 134   | 753   |
| May                  | 5 601       | 337     | 64   | 1 298  | 14    | 1 452  | 85    | 769   | 420   | 71   | 220   | 62    | 110   | 699   |
| Jun                  | 5 910       | 338     | 69   | 1 356  | 16    | 1 563  | 110   | 806   | 420   | 111  | 221   | 60    | 139   | 702   |
| Annual Variation (%) |             |         |      |        |       |        |       |       |       |      |       |       |       |       |
| 1993                 | -8.9        | 3.5     | -2.9 | -11.6  | -24.2 | -6.2   | 13.0  | -21.0 | 1.6   | 16.5 | -13.5 | -0.2  | -26.4 | -5.1  |
| 1994                 | 15.2        | 15.6    | 8.9  | 6.3    | 39.3  | 18.6   | 22.5  | 16.2  | 18.4  | 12.8 | 18.2  | 15.4  | 19.9  | 21.3  |
| 1995                 | 15.0        | 13.6    | 14.5 | 17.4   | 53.7  | 8.4    | 31.1  | 18.3  | 24.4  | 1.8  | 21.9  | 18.3  | 21.6  | 12.1  |
| 1996                 | 6.8         | 5.7     | 2.5  | 3.6    | 4.7   | 12.8   | -12.7 | 7.4   | -0.0  | 17.8 | 1.9   | -15.8 | 15.2  | 8.6   |
| 1997 Jan-Jun         | 4.5         | 4.6     | 6.6  | 6.3    | -49.5 | 1.1    | 22.7  | 2.7   | 14.0  | 13.6 | -0.6  | 9.5   | 4.5   | 6.5   |
| 1997 Mar             | 0.5         | -1.4    | 4.3  | -2.2   | -27.1 | -1.3   | -19.5 | 0.9   | 10.7  | 17.7 | -4.0  | 31.7  | 30.4  | 1.1   |
| Apr                  | 13.1        | 13.9    | 17.8 | 17.5   | -6.9  | 9.7    | 46.2  | 14.2  | 18.9  | 12.8 | 14.1  | 11.9  | 7.4   | 6.3   |
| May                  | 2.9         | 11.1    | 7.1  | 6.2    | -30.8 | -4.4   | 21.7  | 1.4   | 16.3  | -3.9 | -4.8  | -15.7 | -5.9  | 10.7  |
| Jun                  | 17.6        | 8.1     | 24.9 | 18.5   | -14.5 | 16.0   | 88.0  | 12.9  | 22.5  | 39.3 | 12.0  | 18.9  | 15.5  | 20.2  |

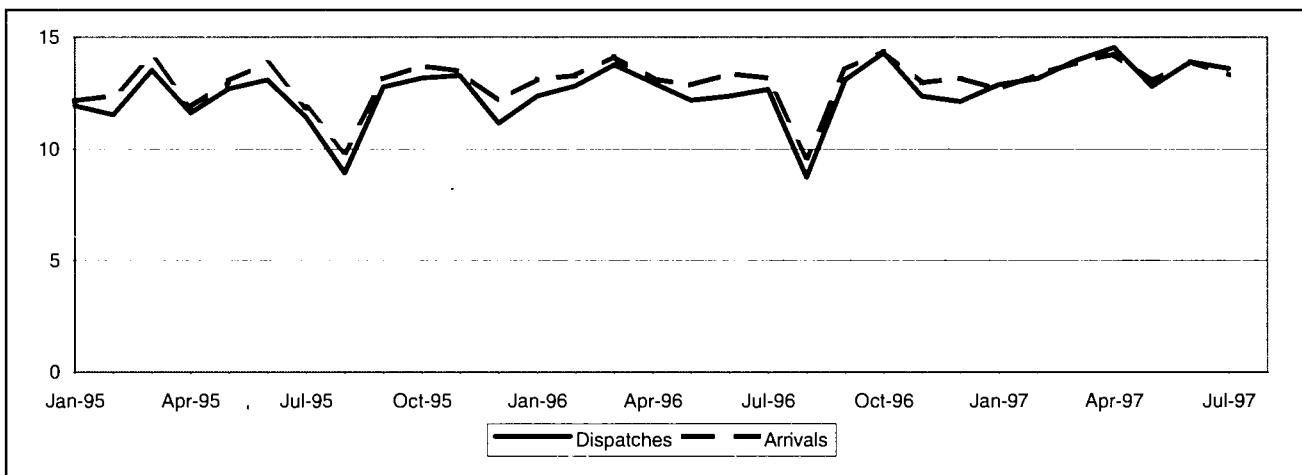
**EXTRA-EU**

| Period               | Extra-EUR15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 1.1     | 3.4         | 12.3  | 1.3    | 1.6   | 3.3   | 5.3   | 2.0   | 15.9                | 16.0          | 7.8   | 7.6   | 4.2   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 19 671      | 379     | 670         | 2 487 | 303    | 547   | 420   | 577   | 282   | 3 366               | 2 925         | 2 050 | 1 226 | 995   |
| 1994                 | 21 507      | 208     | 711         | 2 981 | 357    | 656   | 755   | 865   | 287   | 3 471               | 3 679         | 1 911 | 1 569 | 649   |
| 1995                 | 23 887      | 432     | 787         | 2 917 | 344    | 686   | 921   | 1 046 | 367   | 4 110               | 3 657         | 2 059 | 1 729 | 742   |
| 1996                 | 26 809      | 303     | 901         | 3 284 | 338    | 431   | 886   | 1 419 | 538   | 4 255               | 4 292         | 2 091 | 2 038 | 1 126 |
| 1997 Jan-Jul         | 15 586      | 186     | 568         | 2 277 | 243    | 216   | 612   | 1 018 | 444   | 2 850               | 3 094         | 1 422 | 1 562 | 608   |
| 1996 Jul             | 2 464       | 23      | 77          | 308   | 29     | 32    | 73    | 124   | 60    | 372                 | 432           | 197   | 225   | 80    |
| Aug                  | 1 769       | 14      | 51          | 222   | 22     | 34    | 49    | 81    | 37    | 266                 | 305           | 121   | 154   | 65    |
| Sep                  | 2 025       | 21      | 66          | 250   | 26     | 25    | 71    | 110   | 46    | 328                 | 311           | 156   | 170   | 54    |
| Oct                  | 2 958       | 26      | 87          | 357   | 37     | 41    | 82    | 149   | 58    | 441                 | 439           | 202   | 194   | 335   |
| Nov                  | 2 452       | 31      | 86          | 300   | 35     | 54    | 74    | 156   | 53    | 397                 | 426           | 170   | 166   | 64    |
| Dec                  | 2 494       | 23      | 75          | 293   | 32     | 28    | 85    | 133   | 49    | 396                 | 404           | 211   | 177   | 145   |
| 1997 Jan             | 1 869       | 22      | 73          | 283   | 26     | 21    | 93    | 116   | 48    | 345                 | 383           | 163   | 152   | 77    |
| Feb                  | 1 833       | 21      | 77          | 265   | 26     | 36    | 82    | 125   | 53    | 341                 | 333           | 163   | 145   | 79    |
| Mar                  | 2 403       | 33      | 83          | 286   | 31     | 28    | 91    | 140   | 57    | 411                 | 462           | 192   | 448   | 81    |
| Apr                  | 2 331       | 29      | 89          | 349   | 38     | 31    | 78    | 157   | 68    | 435                 | 469           | 217   | 194   | 84    |
| May                  | 2 216       | 28      | 83          | 348   | 32     | 30    | 67    | 163   | 64    | 401                 | 425           | 219   | 187   | 107   |
| Jun                  | 2 312       | 30      | 81          | 330   | 47     | 33    | 110   | 154   | 64    | 447                 | 475           | 209   | 196   | 87    |
| Jul                  | 2 622       | 23      | 81          | 416   | 42     | 38    | 91    | 161   | 89    | 471                 | 546           | 258   | 239   | 92    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 18.1        | 5.8     | 0.9         | 5.0   | 16.0   | 161.5 | 6.6   | 61.1  | 127.9 | 24.2                | 34.2          | 14.9  | 57.8  | 0.9   |
| 1994                 | 9.3         | -45.2   | 6.1         | 19.9  | 17.6   | 19.8  | 79.9  | 49.9  | 1.8   | 3.1                 | 25.8          | -6.8  | 28.0  | -34.8 |
| 1995                 | 11.1        | 108.0   | 10.6        | -2.2  | -3.6   | 4.7   | 21.9  | 21.0  | 27.9  | 18.4                | -0.6          | 7.7   | 10.3  | 14.4  |
| 1996                 | 12.2        | -30.0   | 14.5        | 12.6  | -1.8   | -37.2 | -3.7  | 35.6  | 46.7  | 3.5                 | 17.4          | 1.6   | 17.9  | 51.7  |
| 1997 Jan-Jul         | 3.1         | -1.1    | 6.0         | 22.2  | 30.4   | -12.9 | 16.6  | 29.0  | 50.3  | 17.4                | 28.5          | 15.5  | 32.6  | 31.2  |
| 1997 Apr             | 13.5        | -2.5    | 25.9        | 44.3  | 45.6   | -25.4 | 9.0   | 56.0  | 86.3  | 32.1                | 37.6          | 36.4  | 38.0  | 10.7  |
| May                  | -1.4        | 2.9     | 11.2        | 8.4   | 24.1   | 20.9  | -17.6 | 40.5  | 71.5  | 17.2                | 16.2          | 14.1  | 6.1   | 55.9  |
| Jun                  | 8.4         | 28.1    | 2.4         | 25.6  | 44.9   | -14.4 | 14.4  | 41.3  | 62.6  | 42.9                | 38.3          | 41.5  | 18.0  | 36.2  |
| Jul                  | 6.4         | 0.0     | 5.6         | 35.0  | 43.3   | 18.4  | 24.5  | 30.5  | 49.4  | 26.7                | 26.4          | 31.0  | 6.3   | 14.2  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 2.1     | 4.0         | 17.4  | 1.4    | 5.4   | 7.0   | 3.2   | 4.0   | 12.2                | 11.4          | 20.1  | 7.2   | 8.1   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 23 143      | 247     | 1 381       | 4 165 | 320    | 870   | 2 137 | 393   | 794   | 2 691               | 2 653         | 3 755 | 1 689 | 1 452 |
| 1994                 | 25 094      | 326     | 1 105       | 4 651 | 322    | 1 169 | 2 110 | 622   | 937   | 3 038               | 2 904         | 4 487 | 1 746 | 2 023 |
| 1995                 | 27 341      | 438     | 1 238       | 4 797 | 454    | 1 454 | 2 196 | 994   | 1 151 | 3 247               | 3 201         | 4 728 | 2 038 | 1 988 |
| 1996                 | 28 789      | 618     | 1 150       | 5 007 | 413    | 1 565 | 2 013 | 926   | 1 145 | 3 498               | 3 293         | 5 794 | 2 079 | 2 338 |
| 1997 Jan-Jul         | 19 186      | 340     | 811         | 3 440 | 230    | 1 161 | 1 262 | 658   | 756   | 2 484               | 2 396         | 3 804 | 1 381 | 1 383 |
| 1996 Jul             | 2 572       | 58      | 113         | 448   | 27     | 130   | 187   | 78    | 134   | 300                 | 307           | 460   | 186   | 189   |
| Aug                  | 2 009       | 63      | 62          | 283   | 19     | 135   | 111   | 57    | 76    | 283                 | 251           | 504   | 130   | 188   |
| Sep                  | 2 300       | 47      | 94          | 345   | 35     | 154   | 186   | 88    | 74    | 290                 | 308           | 400   | 168   | 162   |
| Oct                  | 2 591       | 49      | 97          | 406   | 44     | 157   | 156   | 99    | 58    | 364                 | 299           | 645   | 175   | 223   |
| Nov                  | 2 295       | 32      | 98          | 359   | 41     | 125   | 170   | 78    | 67    | 313                 | 236           | 534   | 170   | 225   |
| Dec                  | 2 201       | 34      | 94          | 362   | 56     | 113   | 168   | 74    | 69    | 256                 | 232           | 491   | 166   | 222   |
| 1997 Jan             | 2 509       | 37      | 95          | 427   | 30     | 163   | 168   | 80    | 85    | 367                 | 249           | 594   | 190   | 247   |
| Feb                  | 2 452       | 66      | 106         | 501   | 31     | 156   | 142   | 72    | 60    | 297                 | 250           | 545   | 159   | 212   |
| Mar                  | 2 558       | 65      | 106         | 538   | 27     | 128   | 147   | 81    | 97    | 320                 | 254           | 572   | 170   | 156   |
| Apr                  | 3 109       | 47      | 132         | 640   | 32     | 187   | 206   | 107   | 123   | 408                 | 368           | 552   | 242   | 170   |
| May                  | 2 798       | 44      | 118         | 395   | 41     | 173   | 204   | 108   | 147   | 369                 | 464           | 458   | 213   | 171   |
| Jun                  | 2 719       | 56      | 125         | 457   | 35     | 159   | 191   | 110   | 92    | 371                 | 354           | 494   | 197   | 234   |
| Jul                  | 3 041       | 24      | 128         | 481   | 33     | 194   | 205   | 100   | 152   | 351                 | 456           | 590   | 211   | 194   |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | -15.4       | -31.5   | 0.4         | -24.9 | -27.4  | -15.7 | -34.4 | -21.8 | 54.8  | -15.5               | -12.1         | -13.9 | -28.6 | -27.7 |
| 1994                 | 8.4         | 31.7    | -20.0       | 11.7  | 0.3    | 34.4  | -1.3  | 58.6  | 18.0  | 12.9                | 9.4           | 19.5  | 3.4   | 39.2  |
| 1995                 | 9.0         | 34.4    | 12.1        | 3.1   | 41.4   | 24.4  | 4.1   | 59.6  | 22.8  | 6.9                 | 10.2          | 5.4   | 16.7  | -1.7  |
| 1996                 | 5.3         | 41.0    | -7.1        | 4.4   | -9.2   | 7.7   | -8.3  | -6.8  | -0.5  | 7.7                 | 2.9           | 22.5  | 2.0   | 17.6  |
| 1997 Jan-Jul         | 10.3        | -13.4   | 14.8        | 5.8   | 5.3    | 31.6  | 3.3   | 24.4  | -5.6  | 24.7                | 21.8          | 18.1  | 8.8   | 4.9   |
| 1997 Apr             | 27.9        | -13.2   | 38.6        | 51.8  | 9.8    | 71.0  | 14.9  | 49.6  | -5.6  | 33.6                | 51.6          | 25.6  | 32.4  | -9.3  |
| May                  | 4.8         | -30.9   | 25.7        | -21.2 | 66.5   | 27.5  | 9.2   | 32.9  | 27.0  | 17.8                | 51.3          | -11.9 | 7.5   | -18.3 |
| Jun                  | 12.8        | 15.6    | 27.5        | 12.3  | 2.4    | 38.8  | 6.8   | 46.7  | -7.3  | 33.7                | 4.8           | 8.2   | 13.1  | 22.3  |
| Jul                  | 18.2        | -58.0   | 12.6        | 7.3   | 20.4   | 49.4  | 10.1  | 28.3  | 13.1  | 16.9                | 48.9          | 28.1  | 13.0  | 2.8   |

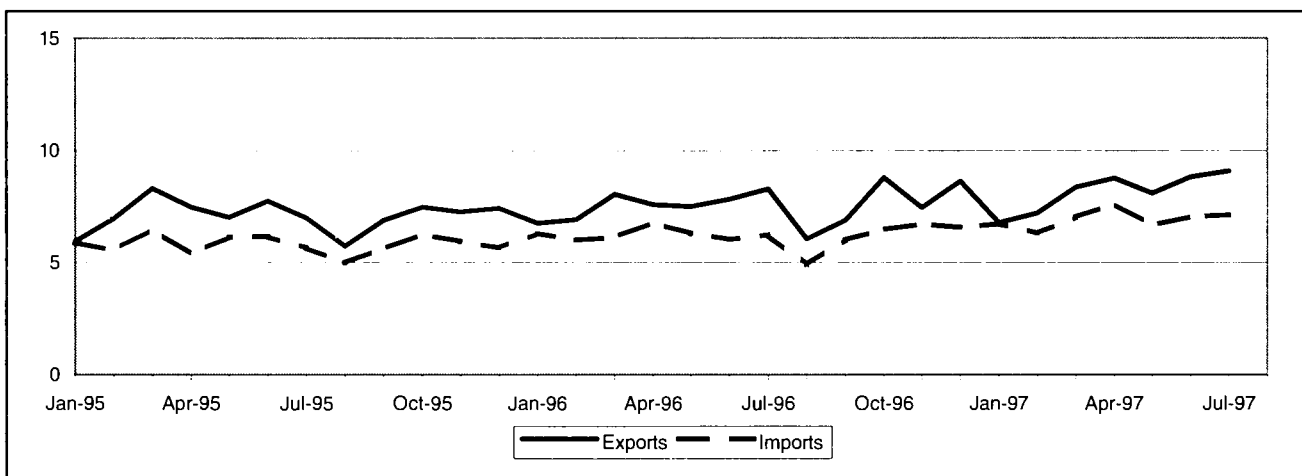
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15   | Partner |      |        |       |       |        |      |        |     |     |      |      |       |
|--------------|---------------|---------|------|--------|-------|-------|--------|------|--------|-----|-----|------|------|-------|
|              |               | B/L     | DK   | D      | EL    | E     | IRL    | I    | NL     | A   | P   | FIN  | S    | UK    |
| 1993         | <b>-4 134</b> | -2 962  | -203 | -2 038 | 1 027 | 2 259 | -1 478 | -523 | -3 404 | 309 | 893 | -512 | -529 | 3 027 |
| 1994         | <b>-4 402</b> | -3 594  | -156 | -3 588 | 1 061 | 2 130 | -1 540 | 361  | -4 100 | 528 | 857 | -519 | -191 | 4 350 |
| 1995         | <b>-6 438</b> | -3 926  | -88  | -4 091 | 1 254 | 2 297 | -1 827 | 597  | -4 764 | 907 | 741 | -383 | -159 | 3 004 |
| 1996         | <b>-6 986</b> | -3 273  | -0   | -4 581 | 1 408 | 2 890 | -1 843 | -732 | -4 907 | 893 | 743 | -341 | 303  | 2 453 |
| 1997 Jan-Jul | <b>487</b>    | -2 054  | 43   | -1 567 | 1 016 | 2 229 | -884   | 392  | -2 551 | 587 | 510 | -163 | 230  | 2 701 |
| 1996 Jul     | <b>-523</b>   | -306    | -24  | -219   | 125   | 147   | -195   | -321 | -355   | 59  | 23  | -19  | 0    | 562   |
| Aug          | <b>-845</b>   | -202    | -23  | -421   | 94    | 173   | -95    | -126 | -360   | 68  | 5   | -19  | 38   | 25    |
| Sep          | <b>-451</b>   | -336    | -4   | -410   | 147   | 352   | -143   | -20  | -465   | 75  | 102 | -36  | 46   | 241   |
| Oct          | <b>-75</b>    | -220    | -3   | -265   | 141   | 510   | -178   | -119 | -409   | 108 | 118 | -17  | 63   | 197   |
| Nov          | <b>-604</b>   | -152    | -7   | -490   | 113   | 233   | -150   | -17  | -395   | 52  | 79  | -26  | 39   | 119   |
| Dec          | <b>-1 035</b> | -330    | 45   | -659   | 93    | 188   | -150   | 65   | -473   | 57  | 89  | -25  | 26   | 39    |
| 1997 Jan     | <b>231</b>    | -331    | -24  | -110   | 135   | 388   | -135   | 395  | -397   | 74  | 91  | -32  | 27   | 152   |
| Feb          | <b>-206</b>   | -317    | 31   | -275   | 119   | 193   | -106   | 105  | -357   | 79  | 58  | -33  | 43   | 255   |
| Mar          | <b>122</b>    | -170    | -2   | -141   | 163   | 313   | -144   | -11  | -342   | 81  | 74  | -14  | 30   | 284   |
| Apr          | <b>287</b>    | -239    | 21   | -290   | 157   | 370   | -150   | 66   | -260   | 182 | 85  | -16  | 48   | 313   |
| May          | <b>-240</b>   | -282    | -9   | -418   | 141   | 306   | -135   | -26  | -414   | 49  | 46  | -32  | 26   | 509   |
| Jun          | <b>-7</b>     | -363    | 4    | -305   | 142   | 370   | -145   | 3    | -423   | 49  | 66  | -34  | 29   | 601   |
| Jul          | <b>299</b>    | -352    | 23   | -29    | 158   | 289   | -69    | -140 | -357   | 72  | 92  | -3   | 26   | 587   |

**EXTRA-EU**
*Value (Mio ECU)*

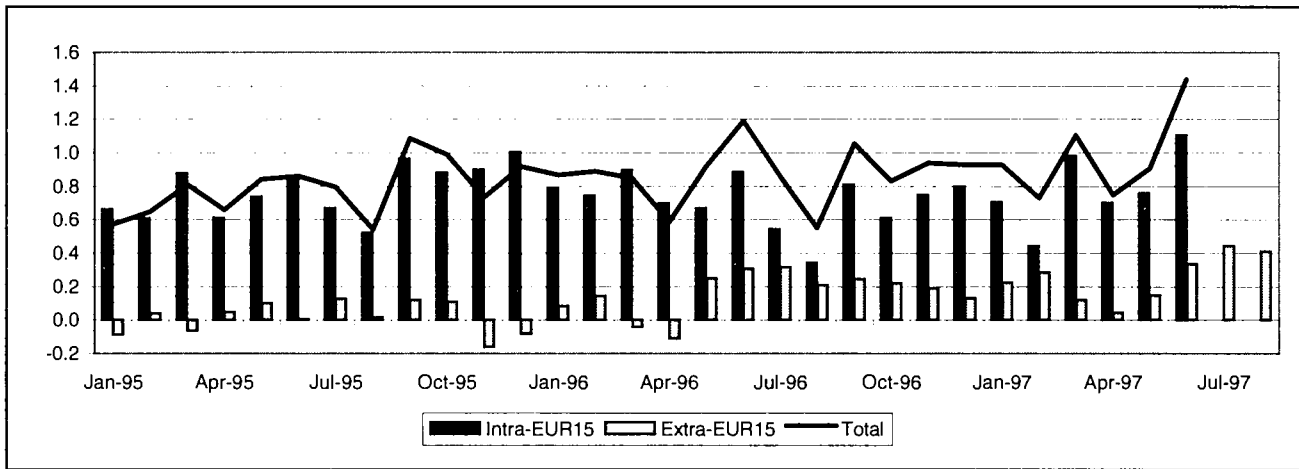
| Period       | Extra-EUR15   | Partner |             |      |        |        |        |       |        |                     |               |       |       |       |
|--------------|---------------|---------|-------------|------|--------|--------|--------|-------|--------|---------------------|---------------|-------|-------|-------|
|              |               | Norway  | Switzerland | USA  | Canada | China  | Japan  | CEEC  | CIS    | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| 1993         | <b>8 146</b>  | -1 403  | 2 167       | -594 | 301    | -1 021 | -1 728 | 696   | -839   | 3 723               | 823           | 520   | 1 579 | 1 114 |
| 1994         | <b>8 936</b>  | -1 529  | 2 109       | -402 | 96     | -822   | -1 142 | 736   | -1 203 | 3 156               | 1 399         | -7    | 2 621 | 385   |
| 1995         | <b>15 438</b> | -1 683  | 2 470       | -665 | -57    | -1 066 | -843   | 985   | -1 114 | 3 735               | 810           | 1 326 | 4 577 | 1 319 |
| 1996         | <b>16 263</b> | -2 333  | 2 804       | -656 | 299    | -1 731 | -407   | 1 857 | -1 114 | 4 567               | 1 319         | 71    | 3 509 | 1 606 |
| 1997 Jan-Jul | <b>8 633</b>  | -1 333  | 1 679       | -677 | 644    | -1 061 | -436   | 1 627 | -601   | 2 625               | 809           | 433   | 2 680 | 767   |
| 1996 Jul     | <b>2 042</b>  | -155    | 142         | 252  | 55     | -116   | 54     | 139   | -93    | 368                 | 171           | 27    | 254   | 119   |
| Aug          | <b>1 157</b>  | -146    | 222         | 35   | 16     | -229   | 49     | 118   | -107   | 202                 | 131           | -50   | 243   | 74    |
| Sep          | <b>890</b>    | -206    | 177         | -50  | 19     | -269   | -5     | 182   | 28     | 251                 | 118           | -69   | 192   | 100   |
| Oct          | <b>2 282</b>  | -236    | 244         | 230  | -13    | -175   | -41    | 251   | -95    | 497                 | 192           | -13   | 486   | 50    |
| Nov          | <b>750</b>    | -323    | 227         | -286 | 88     | -116   | -85    | 226   | -141   | 516                 | 83            | -158  | 167   | 190   |
| Dec          | <b>2 042</b>  | -265    | 286         | -101 | 76     | -150   | -43    | 171   | -107   | 616                 | 221           | 228   | 394   | 4     |
| 1997 Jan     | <b>50</b>     | -317    | 197         | -172 | 13     | -274   | -69    | 215   | -139   | 245                 | 78            | -135  | 114   | 44    |
| Feb          | <b>913</b>    | -273    | 201         | -38  | 19     | -215   | 51     | 192   | -110   | 303                 | 97            | 126   | 494   | 68    |
| Mar          | <b>1 335</b>  | -208    | 215         | -317 | 97     | -61    | -86    | 221   | -75    | 423                 | 135           | 140   | 394   | 70    |
| Apr          | <b>1 154</b>  | 46      | 350         | -351 | 155    | -215   | -113   | 266   | -75    | 383                 | 137           | 241   | 186   | 116   |
| May          | <b>1 451</b>  | -232    | 258         | -224 | 238    | -221   | -123   | 259   | -113   | 563                 | 81            | 107   | 649   | 50    |
| Jun          | <b>1 768</b>  | -138    | 159         | 224  | 39     | 32     | -85    | 225   | -66    | 426                 | 96            | 30    | 346   | 177   |
| Jul          | <b>1 962</b>  | -211    | 298         | 201  | 82     | -108   | -11    | 250   | -23    | 282                 | 185           | -76   | 496   | 241   |

## INTRA-EU

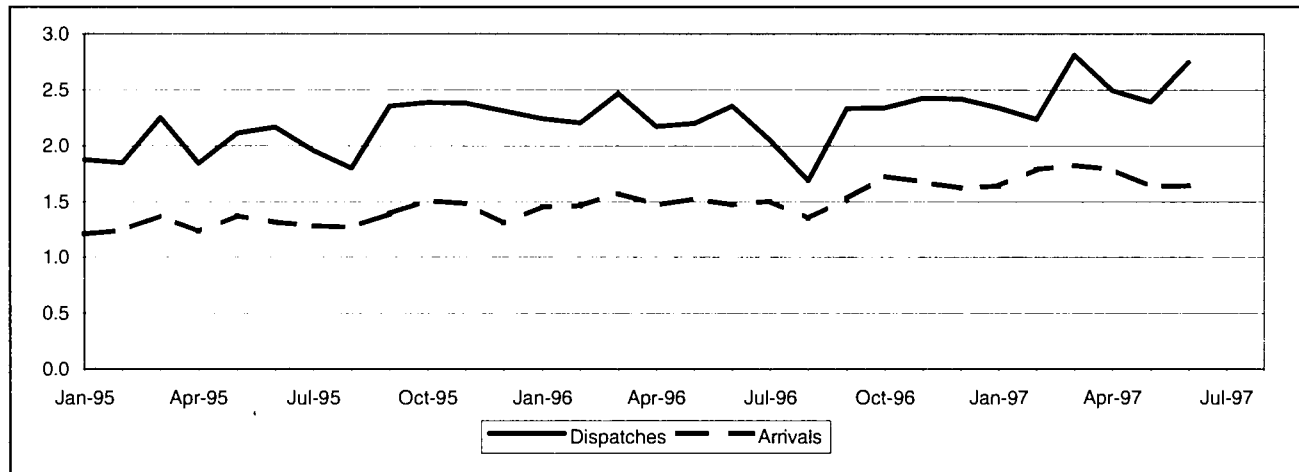
| Period               | Intra-EUR15 | Partner |       |        |       |        |       |        |        |       |       |       |       |        |
|----------------------|-------------|---------|-------|--------|-------|--------|-------|--------|--------|-------|-------|-------|-------|--------|
|                      |             | B/L     | DK    | D      | EL    | E      | IRL   | I      | NL     | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>    |             |         |       |        |       |        |       |        |        |       |       |       |       |        |
| % 1996               | 100.0       | 13.3    | 1.4   | 27.4   | 1.3   | 12.3   | 0.8   | 14.7   | 7.0    | 1.8   | 2.2   | 0.8   | 2.2   | 14.8   |
| Value (Bn ECU)       |             |         |       |        |       |        |       |        |        |       |       |       |       |        |
| 1993                 | 113 609     | 15 635  | 1 516 | 31 468 | 1 471 | 11 982 | 842   | 17 813 | 8 644  | 1 811 | 2 787 | 613   | 1 934 | 17 093 |
| 1994                 | 130 142     | 17 847  | 1 877 | 34 557 | 1 491 | 14 482 | 1 229 | 20 534 | 9 349  | 2 177 | 3 042 | 776   | 2 344 | 20 439 |
| 1995                 | 145 033     | 19 091  | 2 033 | 41 041 | 1 744 | 16 515 | 1 132 | 22 322 | 10 214 | 2 607 | 3 102 | 1 049 | 2 898 | 21 284 |
| 1996                 | 149 665     | 19 860  | 2 155 | 41 006 | 1 910 | 18 413 | 1 181 | 22 000 | 10 478 | 2 666 | 3 256 | 1 258 | 3 263 | 22 220 |
| 1997 Jan-Jul         | 94 776      | 11 737  | 1 302 | 24 364 | 1 261 | 11 776 | 926   | 14 354 | 6 866  | 1 633 | 2 128 | 666   | 2 060 | 15 704 |
| 1996 Jul             | 12 645      | 1 536   | 161   | 3 529  | 159   | 1 567  | 103   | 1 793  | 890    | 231   | 269   | 92    | 217   | 2 099  |
| Aug                  | 8 732       | 1 289   | 125   | 2 556  | 122   | 866    | 72    | 1 052  | 663    | 167   | 167   | 60    | 232   | 1 362  |
| Sep                  | 13 096      | 1 729   | 183   | 3 477  | 177   | 1 682  | 103   | 1 923  | 870    | 231   | 292   | 93    | 306   | 2 031  |
| Oct                  | 14 299      | 1 906   | 193   | 3 823  | 178   | 1 853  | 101   | 2 066  | 969    | 272   | 336   | 105   | 342   | 2 154  |
| Nov                  | 12 356      | 1 634   | 158   | 3 468  | 142   | 1 490  | 99    | 1 781  | 871    | 226   | 294   | 96    | 287   | 1 810  |
| Dec                  | 12 122      | 1 620   | 224   | 3 225  | 155   | 1 415  | 99    | 1 836  | 875    | 207   | 287   | 87    | 271   | 1 821  |
| 1997 Jan             | 12 877      | 1 592   | 177   | 3 543  | 162   | 1 623  | 108   | 2 018  | 896    | 201   | 304   | 83    | 280   | 1 890  |
| Feb                  | 13 129      | 1 622   | 190   | 3 368  | 160   | 1 568  | 132   | 1 934  | 953    | 257   | 281   | 97    | 305   | 2 262  |
| Mar                  | 13 951      | 1 843   | 191   | 3 677  | 202   | 1 683  | 122   | 2 030  | 1 054  | 227   | 309   | 102   | 304   | 2 208  |
| Apr                  | 14 539      | 1 791   | 195   | 3 795  | 194   | 1 798  | 134   | 2 190  | 1 070  | 333   | 312   | 110   | 335   | 2 283  |
| May                  | 12 798      | 1 608   | 176   | 3 170  | 174   | 1 630  | 118   | 1 979  | 917    | 189   | 279   | 81    | 287   | 2 191  |
| Jun                  | 13 883      | 1 685   | 193   | 3 395  | 181   | 1 772  | 130   | 2 176  | 1 034  | 206   | 307   | 89    | 315   | 2 402  |
| Jul                  | 13 599      | 1 597   | 181   | 3 416  | 189   | 1 702  | 183   | 2 028  | 942    | 220   | 336   | 103   | 234   | 2 468  |
| Annual Variation (%) |             |         |       |        |       |        |       |        |        |       |       |       |       |        |
| 1993                 | -9.6        | -6.2    | -4.6  | -14.5  | -2.6  | -8.6   | 5.6   | -16.2  | -2.1   | 5.8   | -7.8  | -5.8  | 3.5   | -4.0   |
| 1994                 | 14.6        | 14.1    | 23.8  | 9.8    | 1.3   | 20.9   | 46.0  | 15.3   | 8.2    | 20.2  | 9.2   | 26.6  | 21.2  | 19.6   |
| 1995                 | 11.4        | 7.0     | 8.3   | 18.8   | 17.0  | 14.0   | -7.9  | 8.7    | 9.3    | 19.7  | 2.0   | 35.1  | 23.6  | 4.1    |
| 1996                 | 3.2         | 4.0     | 6.0   | -0.1   | 9.5   | 11.5   | 4.3   | -1.4   | 2.6    | 2.3   | 5.0   | 19.9  | 12.6  | 4.4    |
| 1997 Jan-Jul         | 6.4         | 0.5     | 2.4   | -0.4   | 11.0  | 6.0    | 31.2  | 7.6    | 10.2   | 4.5   | 13.2  | -18.5 | 12.9  | 20.4   |
| 1997 Apr             | 12.3        | 3.8     | 1.4   | 4.6    | 35.1  | 19.5   | 28.3  | 13.0   | 21.5   | 45.3  | 14.4  | -15.6 | 10.1  | 20.6   |
| May                  | 5.1         | 2.3     | -2.4  | -4.0   | 21.1  | -1.0   | 15.4  | 10.8   | 11.3   | -2.1  | 11.1  | -6.8  | 1.4   | 20.7   |
| Jun                  | 12.4        | 5.4     | 9.6   | 2.3    | 10.9  | 16.0   | 26.1  | 20.1   | 18.5   | -13.2 | 14.4  | 25.6  | 24.4  | 23.0   |
| Jul                  | 7.5         | 4.0     | 12.6  | -3.2   | 19.0  | 8.6    | 77.1  | 13.1   | 5.8    | -4.6  | 24.7  | 12.2  | 7.9   | 17.6   |
| <b>ARRIVALS</b>      |             |         |       |        |       |        |       |        |        |       |       |       |       |        |
| % 1996               | 100.0       | 14.8    | 1.4   | 29.1   | 0.3   | 9.9    | 1.9   | 14.5   | 9.8    | 1.1   | 1.6   | 1.0   | 1.9   | 12.6   |
| Value (Bn ECU)       |             |         |       |        |       |        |       |        |        |       |       |       |       |        |
| 1993                 | 117 743     | 18 596  | 1 719 | 33 505 | 444   | 9 723  | 2 320 | 18 335 | 12 048 | 1 502 | 1 894 | 1 125 | 2 464 | 14 066 |
| 1994                 | 134 545     | 21 441  | 2 033 | 38 145 | 430   | 12 352 | 2 769 | 20 173 | 13 450 | 1 649 | 2 185 | 1 295 | 2 535 | 16 089 |
| 1995                 | 151 471     | 23 018  | 2 121 | 45 132 | 490   | 14 218 | 2 959 | 21 724 | 14 978 | 1 700 | 2 362 | 1 432 | 3 057 | 18 280 |
| 1996                 | 156 651     | 23 134  | 2 155 | 45 587 | 501   | 15 523 | 3 024 | 22 732 | 15 385 | 1 773 | 2 513 | 1 598 | 2 960 | 19 767 |
| 1997 Jan-Jul         | 94 290      | 13 791  | 1 259 | 25 931 | 245   | 9 547  | 1 810 | 13 962 | 9 417  | 1 046 | 1 618 | 828   | 1 831 | 13 004 |
| 1996 Jul             | 13 168      | 1 842   | 185   | 3 748  | 34    | 1 420  | 298   | 2 114  | 1 245  | 172   | 246   | 111   | 217   | 1 537  |
| Aug                  | 9 577       | 1 491   | 149   | 2 977  | 28    | 692    | 168   | 1 178  | 1 022  | 99    | 162   | 80    | 194   | 1 337  |
| Sep                  | 13 547      | 2 065   | 187   | 3 887  | 30    | 1 330  | 246   | 1 942  | 1 335  | 155   | 191   | 128   | 260   | 1 790  |
| Oct                  | 14 375      | 2 126   | 196   | 4 088  | 37    | 1 344  | 279   | 2 186  | 1 379  | 164   | 218   | 123   | 279   | 1 957  |
| Nov                  | 12 960      | 1 787   | 165   | 3 958  | 29    | 1 257  | 250   | 1 798  | 1 266  | 174   | 215   | 121   | 248   | 1 692  |
| Dec                  | 13 157      | 1 950   | 180   | 3 884  | 62    | 1 226  | 250   | 1 771  | 1 348  | 151   | 198   | 112   | 246   | 1 781  |
| 1997 Jan             | 12 646      | 1 923   | 201   | 3 653  | 27    | 1 236  | 243   | 1 623  | 1 293  | 127   | 213   | 115   | 253   | 1 738  |
| Feb                  | 13 335      | 1 939   | 160   | 3 642  | 40    | 1 375  | 239   | 1 829  | 1 311  | 178   | 223   | 130   | 262   | 2 007  |
| Mar                  | 13 829      | 2 013   | 193   | 3 818  | 39    | 1 370  | 265   | 2 041  | 1 396  | 145   | 235   | 116   | 274   | 1 924  |
| Apr                  | 14 251      | 2 030   | 174   | 4 085  | 37    | 1 427  | 283   | 2 124  | 1 330  | 151   | 228   | 125   | 287   | 1 970  |
| May                  | 13 038      | 1 890   | 185   | 3 588  | 34    | 1 324  | 253   | 2 005  | 1 330  | 140   | 233   | 113   | 261   | 1 681  |
| Jun                  | 13 890      | 2 048   | 189   | 3 700  | 38    | 1 402  | 275   | 2 173  | 1 457  | 157   | 242   | 123   | 286   | 1 801  |
| Jul                  | 13 301      | 1 949   | 158   | 3 445  | 30    | 1 413  | 252   | 2 168  | 1 299  | 148   | 243   | 106   | 208   | 1 881  |
| Annual Variation (%) |             |         |       |        |       |        |       |        |        |       |       |       |       |        |
| 1993                 | -13.9       | -11.0   | -13.0 | -20.6  | -23.9 | -5.3   | 0.7   | -15.6  | -8.4   | -5.6  | -11.5 | -25.2 | -8.0  | -10.3  |
| 1994                 | 14.3        | 15.3    | 18.3  | 13.8   | -3.2  | 27.0   | 19.4  | 10.0   | 11.6   | 9.8   | 15.4  | 15.1  | 2.9   | 14.4   |
| 1995                 | 12.6        | 7.4     | 4.3   | 18.3   | 14.0  | 15.1   | 6.9   | 7.7    | 11.4   | 3.1   | 8.1   | 10.6  | 20.6  | 13.6   |
| 1996                 | 3.4         | 0.5     | 1.6   | 1.0    | 2.3   | 9.2    | 2.2   | 4.6    | 2.7    | 4.3   | 6.4   | 11.6  | -3.2  | 8.1    |
| 1997 Jan-Jul         | 1.3         | 0.6     | -1.5  | -3.2   | -22.5 | -1.3   | -1.1  | 0.8    | 4.2    | 1.6   | 5.8   | -19.9 | 5.5   | 16.0   |
| 1997 Apr             | 8.5         | 3.0     | 3.0   | 5.3    | -34.4 | 11.0   | 12.4  | 12.3   | 6.2    | 4.3   | 15.3  | -5.3  | 12.7  | 19.3   |
| May                  | 1.6         | 4.5     | 5.0   | -2.6   | -27.5 | -8.6   | -2.5  | 2.7    | 6.0    | -7.0  | 13.2  | -0.1  | 13.2  | 11.8   |
| Jun                  | 4.0         | 2.8     | -7.5  | -2.7   | -13.8 | -1.2   | 7.0   | 6.1    | 8.6    | 14.2  | 12.6  | -1.8  | 11.9  | 19.0   |
| Jul                  | 1.0         | 5.8     | -14.6 | -8.1   | -9.6  | -0.5   | -15.6 | 2.5    | 4.4    | -14.2 | -0.9  | -4.4  | -4.2  | 22.4   |

| Period               | Extra-EUR15 | Partner |             |        |        |       |       |       |       |                     |               |       |        |       |
|----------------------|-------------|---------|-------------|--------|--------|-------|-------|-------|-------|---------------------|---------------|-------|--------|-------|
|                      |             | Norway  | Switzerland | USA    | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP   |
| <b>EXPORTS</b>       |             |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| % 1996               | 100.0       | 1.1     | 10.1        | 16.1   | 1.8    | 2.2   | 4.7   | 5.8   | 2.6   | 14.6                | 5.0           | 9.1   | 10.6   | 7.0   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1993                 | 75 721      | 781     | 7 296       | 13 290 | 1 323  | 1 376 | 3 499 | 2 924 | 1 608 | 10 853              | 3 672         | 8 459 | 6 335  | 4 987 |
| 1994                 | 79 810      | 849     | 7 764       | 14 627 | 1 421  | 1 831 | 3 945 | 3 344 | 1 443 | 10 891              | 4 742         | 7 754 | 7 571  | 4 565 |
| 1995                 | 85 212      | 895     | 8 805       | 13 684 | 1 468  | 2 028 | 4 335 | 4 077 | 1 958 | 11 997              | 4 272         | 8 290 | 10 392 | 5 660 |
| 1996                 | 90 634      | 979     | 9 178       | 14 592 | 1 633  | 1 981 | 4 275 | 5 265 | 2 395 | 13 201              | 4 564         | 8 242 | 9 626  | 6 375 |
| 1997 Jan-Jul         | 57 110      | 939     | 5 519       | 10 042 | 1 472  | 1 365 | 2 562 | 3 727 | 2 025 | 8 306               | 3 121         | 5 477 | 6 656  | 3 349 |
| 1996 Jul             | 8 275       | 91      | 715         | 1 370  | 144    | 217   | 425   | 476   | 213   | 1 117               | 478           | 819   | 758    | 586   |
| Aug                  | 6 048       | 65      | 613         | 997    | 104    | 82    | 331   | 315   | 174   | 761                 | 336           | 560   | 674    | 384   |
| Sep                  | 6 897       | 77      | 719         | 1 219  | 104    | 80    | 406   | 445   | 268   | 893                 | 365           | 558   | 715    | 422   |
| Oct                  | 8 774       | 91      | 821         | 1 526  | 119    | 191   | 395   | 554   | 232   | 1 212               | 463           | 726   | 1 069  | 504   |
| Nov                  | 7 446       | 69      | 783         | 1 069  | 190    | 165   | 288   | 477   | 199   | 1 506               | 319           | 625   | 713    | 476   |
| Dec                  | 8 613       | 71      | 760         | 1 218  | 241    | 163   | 337   | 459   | 232   | 1 357               | 475           | 1 002 | 983    | 555   |
| 1997 Jan             | 6 782       | 77      | 710         | 1 194  | 143    | 105   | 319   | 467   | 241   | 1 027               | 349           | 692   | 719    | 478   |
| Feb                  | 7 202       | 80      | 717         | 1 270  | 132    | 126   | 409   | 471   | 236   | 997                 | 369           | 807   | 1 001  | 397   |
| Mar                  | 8 350       | 95      | 765         | 1 365  | 219    | 229   | 362   | 511   | 319   | 1 219               | 466           | 843   | 954    | 453   |
| Apr                  | 8 767       | 392     | 908         | 1 521  | 289    | 140   | 382   | 597   | 296   | 1 264               | 510           | 958   | 838    | 485   |
| May                  | 8 099       | 94      | 731         | 1 287  | 334    | 149   | 300   | 537   | 277   | 1 243               | 438           | 680   | 1 178  | 454   |
| Jun                  | 8 825       | 104     | 775         | 1 740  | 169    | 359   | 363   | 559   | 341   | 1 337               | 456           | 727   | 879    | 504   |
| Jul                  | 9 086       | 97      | 913         | 1 665  | 188    | 258   | 425   | 584   | 314   | 1 220               | 532           | 770   | 1 086  | 577   |
| Annual Variation (%) |             |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1993                 | 13.4        | 1.7     | 5.2         | 11.3   | -25.6  | 10.2  | 5.8   | 7.4   | 78.4  | 13.1                | 6.9           | -1.9  | 21.3   | -7.4  |
| 1994                 | 5.4         | 8.6     | 6.4         | 10.1   | 7.4    | 33.0  | 12.7  | 14.4  | -10.3 | 0.4                 | 29.1          | -8.3  | 19.5   | -8.5  |
| 1995                 | 6.8         | 5.4     | 13.4        | -6.4   | 3.3    | 10.8  | 9.9   | 21.9  | 35.7  | 10.1                | -9.9          | 6.9   | 37.3   | 24.0  |
| 1996                 | 6.4         | 9.4     | 4.2         | 6.6    | 11.3   | -2.3  | -1.4  | 29.1  | 22.4  | 10.0                | 6.8           | -0.6  | -7.4   | 12.6  |
| 1997 Jan-Jul         | 8.0         | 55.3    | 0.7         | 17.3   | 68.2   | 5.1   | 1.7   | 23.6  | 57.0  | 11.2                | 19.8          | 14.8  | 21.6   | -17.0 |
| 1997 Apr             | 15.9        | 353.0   | 20.3        | 33.5   | 174.6  | -3.0  | 17.2  | 36.0  | 39.7  | 12.5                | 40.8          | 49.9  | -8.2   | 0.3   |
| May                  | 8.1         | 5.5     | -2.6        | 0.6    | 151.6  | -51.8 | -13.8 | 24.0  | 43.9  | 23.5                | 8.7           | 3.2   | 46.1   | -5.8  |
| Jun                  | 12.7        | -0.3    | 0.9         | 31.0   | 60.8   | 215.9 | -8.3  | 18.7  | 122.2 | 23.6                | 12.4          | 9.0   | -9.8   | 12.6  |
| Jul                  | 9.8         | 7.2     | 27.6        | 21.5   | 30.2   | 18.8  | -0.1  | 22.8  | 47.2  | 9.3                 | 11.2          | -6.0  | 43.3   | -1.6  |
| <b>IMPORTS</b>       |             |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| % 1996               | 100.0       | 4.5     | 8.6         | 20.5   | 1.8    | 5.0   | 6.3   | 4.6   | 4.7   | 11.6                | 4.4           | 11.0  | 8.2    | 6.4   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1993                 | 67 575      | 2 185   | 5 129       | 13 884 | 1 022  | 2 397 | 5 227 | 2 227 | 2 447 | 7 130               | 2 849         | 7 939 | 4 755  | 3 873 |
| 1994                 | 70 875      | 2 378   | 5 655       | 15 029 | 1 325  | 2 653 | 5 087 | 2 608 | 2 646 | 7 735               | 3 342         | 7 761 | 4 951  | 4 180 |
| 1995                 | 69 775      | 2 578   | 6 335       | 14 350 | 1 525  | 3 094 | 5 178 | 3 091 | 3 071 | 8 262               | 3 462         | 6 964 | 5 814  | 4 340 |
| 1996                 | 74 371      | 3 312   | 6 374       | 15 248 | 1 334  | 3 713 | 4 681 | 3 408 | 3 509 | 8 634               | 3 245         | 8 171 | 6 117  | 4 769 |
| 1997 Jan-Jul         | 48 477      | 2 273   | 3 841       | 10 719 | 829    | 2 426 | 2 998 | 2 100 | 2 626 | 5 681               | 2 312         | 5 044 | 3 976  | 2 581 |
| 1996 Jul             | 6 234       | 246     | 573         | 1 118  | 90     | 333   | 371   | 336   | 307   | 749                 | 307           | 792   | 504    | 467   |
| Aug                  | 4 891       | 211     | 391         | 962    | 88     | 311   | 282   | 197   | 281   | 559                 | 205           | 609   | 431    | 310   |
| Sep                  | 6 007       | 283     | 542         | 1 269  | 85     | 349   | 410   | 263   | 240   | 642                 | 247           | 627   | 524    | 323   |
| Oct                  | 6 491       | 327     | 577         | 1 296  | 132    | 367   | 436   | 302   | 327   | 715                 | 271           | 739   | 583    | 454   |
| Nov                  | 6 697       | 392     | 557         | 1 355  | 102    | 281   | 374   | 250   | 340   | 990                 | 237           | 783   | 545    | 286   |
| Dec                  | 6 571       | 337     | 474         | 1 319  | 165    | 313   | 380   | 287   | 340   | 740                 | 253           | 773   | 589    | 551   |
| 1997 Jan             | 6 732       | 394     | 513         | 1 366  | 130    | 379   | 388   | 253   | 380   | 782                 | 271           | 827   | 605    | 434   |
| Feb                  | 6 289       | 353     | 516         | 1 309  | 113    | 340   | 358   | 279   | 347   | 694                 | 272           | 681   | 507    | 329   |
| Mar                  | 7 015       | 303     | 550         | 1 681  | 121    | 290   | 448   | 290   | 395   | 796                 | 331           | 702   | 559    | 384   |
| Apr                  | 7 613       | 346     | 558         | 1 872  | 133    | 355   | 495   | 331   | 371   | 881                 | 373           | 717   | 652    | 368   |
| May                  | 6 648       | 327     | 473         | 1 511  | 95     | 370   | 424   | 279   | 390   | 679                 | 358           | 573   | 529    | 404   |
| Jun                  | 7 057       | 242     | 616         | 1 515  | 130    | 327   | 448   | 334   | 407   | 911                 | 360           | 696   | 533    | 327   |
| Jul                  | 7 123       | 309     | 615         | 1 464  | 106    | 366   | 436   | 334   | 337   | 938                 | 347           | 847   | 590    | 336   |
| Annual Variation (%) |             |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1993                 | 8.8         | -3.7    | 1.0         | -4.1   | -14.7  | 23.5  | -9.0  | 6.1   | 85.9  | -5.7                | -7.0          | -2.7  | 3.4    | -2.6  |
| 1994                 | 4.9         | 8.8     | 10.3        | 8.2    | 29.7   | 10.7  | -2.7  | 17.1  | 8.2   | 8.5                 | 17.3          | -2.2  | 4.1    | 7.9   |
| 1995                 | -1.6        | 8.4     | 12.0        | -4.5   | 15.1   | 16.6  | 1.8   | 18.6  | 16.0  | 6.8                 | 3.6           | -10.3 | 17.4   | 3.8   |
| 1996                 | 6.6         | 28.5    | 0.6         | 6.3    | -12.5  | 20.0  | -9.6  | 10.2  | 14.2  | 4.5                 | -6.3          | 17.3  | 5.2    | 9.9   |
| 1997 Jan-Jul         | 10.9        | 29.0    | 0.2         | 18.5   | 8.6    | 16.0  | 7.1   | -0.4  | 32.6  | 13.9                | 13.8          | 8.7   | 15.4   | -9.3  |
| 1997 Apr             | 12.4        | 39.4    | 1.9         | 31.5   | 51.7   | 30.3  | 17.3  | 7.6   | 1.1   | 17.6                | 19.7          | -4.8  | 31.9   | -16.3 |
| May                  | 5.6         | 70.6    | -5.6        | 14.6   | -24.3  | 26.2  | 6.4   | -16.9 | 39.2  | 1.7                 | 12.9          | -17.3 | 8.6    | 5.3   |
| Jun                  | 17.0        | -13.1   | 17.3        | 25.5   | -4.7   | 10.4  | 18.2  | 13.1  | 53.8  | 31.5                | 20.9          | 3.3   | 16.2   | -25.8 |
| Jul                  | 14.3        | 25.5    | 7.2         | 30.9   | 17.9   | 9.9   | 17.6  | -0.5  | 9.8   | 25.2                | 13.0          | 6.9   | 16.9   | -28.2 |

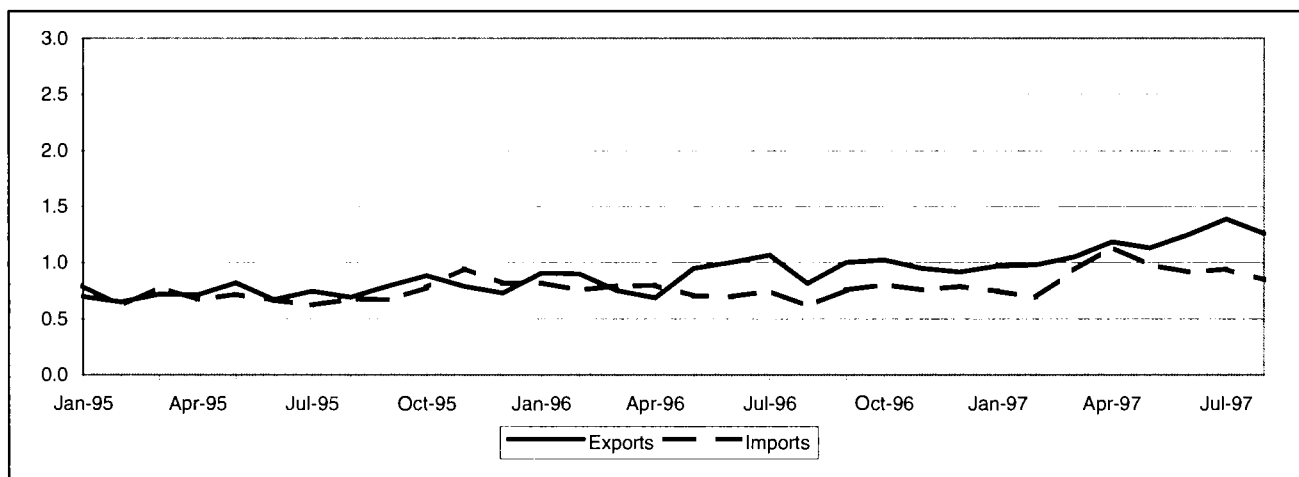
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15 | Partner |     |       |     |     |       |     |       |     |    |     |     |        |
|--------------|-------------|---------|-----|-------|-----|-----|-------|-----|-------|-----|----|-----|-----|--------|
|              |             | B/L     | DK  | D     | EL  | E   | F     | I   | NL    | A   | P  | FIN | S   | UK     |
| 1993         | 5 780       | 718     | 86  | 1 938 | 127 | 373 | 1 547 | 552 | 703   | 65  | 59 | 25  | 195 | -485   |
| 1994         | 6 793       | 804     | 122 | 2 546 | 133 | 482 | 1 918 | 708 | 895   | 129 | 72 | 105 | 316 | -873   |
| 1995         | 9 296       | 1 149   | 251 | 3 354 | 192 | 611 | 2 290 | 885 | 1 547 | 155 | 81 | 91  | 414 | -1 094 |
| 1996         | 8 535       | 1 379   | 296 | 3 048 | 205 | 554 | 2 070 | 850 | 1 654 | 124 | 88 | 59  | 338 | -1 310 |
| 1997 Jan-Jun | 4 698       | 887     | 131 | 1 569 | 76  | 330 | 837   | 521 | 963   | 55  | 56 | 24  | 182 | -597   |
| 1996 Jun     | 885         | 142     | 22  | 256   | 24  | 46  | 217   | 96  | 160   | 9   | 9  | 6   | 33  | -89    |
| Jul          | 543         | 106     | 16  | 270   | 15  | 48  | 138   | 50  | 114   | 10  | 5  | -3  | 10  | -151   |
| Aug          | 343         | 95      | 18  | 173   | 10  | 38  | 109   | 22  | 64    | 9   | 1  | -5  | 19  | -130   |
| Sep          | 810         | 168     | 33  | 242   | 17  | 51  | 178   | 82  | 213   | 14  | 8  | -1  | 28  | -109   |
| Oct          | 612         | 94      | 20  | 245   | 16  | 64  | 191   | 78  | 140   | 8   | 10 | 3   | 40  | -160   |
| Nov          | 750         | 92      | 45  | 267   | 13  | 69  | 167   | 83  | 115   | 10  | 10 | 10  | 35  | -130   |
| Dec          | 798         | 117     | 31  | 265   | 17  | 4   | 179   | 76  | 171   | 10  | 9  | 14  | 34  | -87    |
| 1997 Jan     | 705         | 167     | 20  | 219   | 15  | 44  | 174   | 83  | 143   | 6   | 9  | -6  | 30  | -137   |
| Feb          | 444         | 145     | 21  | 218   | 12  | 33  | 101   | 77  | 58    | 8   | 8  | 0   | 29  | -201   |
| Mar          | 984         | 122     | 34  | 357   | 12  | 46  | 132   | 96  | 261   | 13  | 8  | 6   | 46  | -81    |
| Apr          | 703         | 176     | 14  | 168   | 11  | 55  | 160   | 86  | 134   | 9   | 9  | 8   | 41  | -111   |
| May          | 758         | 133     | 18  | 237   | 11  | 50  | 135   | 88  | 124   | 9   | 8  | 10  | 19  | -33    |
| Jun          | 1 103       | 144     | 24  | 369   | 15  | 103 | 136   | 91  | 244   | 11  | 15 | 5   | 16  | -33    |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15 | Partner |              |        |        |       |       |      |     |                          |                  |      |      |     |
|--------------|-------------|---------|--------------|--------|--------|-------|-------|------|-----|--------------------------|------------------|------|------|-----|
|              |             | Norway  | Switzer-land | USA    | Canada | China | Japan | CEEC | CIS | Mediterra-<br>nean Basin | Latin<br>America | OPEC | DAE  | ACP |
| 1993         | 895         | -56     | 272          | -509   | 170    | -180  | -49   | 19   | 49  | 267                      | 184              | 343  | -369 | 53  |
| 1994         | 256         | -2      | 349          | -1 260 | 139    | -179  | -18   | 54   | 171 | 327                      | 175              | 339  | -409 | 15  |
| 1995         | 158         | 19      | 462          | -1 170 | 84     | -178  | -184  | 188  | 260 | 377                      | 181              | 410  | -910 | 2   |
| 1996         | 1 935       | 78      | 501          | -349   | 120    | -181  | -108  | 254  | 298 | 379                      | 188              | 425  | -555 | -5  |
| 1997 Jan-Aug | 2 013       | 19      | 347          | 396    | 30     | -127  | -236  | 175  | 212 | 232                      | 201              | 308  | -240 | 31  |
| 1996 Aug     | 208         | 1       | 20           | 11     | 9      | -13   | -9    | 11   | 38  | 34                       | 14               | 34   | 3    | -0  |
| Sep          | 245         | 19      | 42           | 1      | 8      | -18   | -5    | 26   | 12  | 32                       | 10               | 31   | -28  | 1   |
| Oct          | 221         | 19      | 34           | -21    | 14     | -20   | -11   | 34   | 49  | 37                       | 10               | 28   | -60  | 3   |
| Nov          | 191         | 39      | 48           | -20    | 8      | -13   | -31   | 20   | 12  | 33                       | 14               | 35   | -44  | -3  |
| Dec          | 130         | 11      | 34           | -2     | -5     | -14   | -48   | 18   | 15  | 38                       | 11               | 34   | -43  | 7   |
| 1997 Jan     | 223         | 0       | 52           | 9      | -4     | -19   | -28   | 19   | 34  | 21                       | 13               | 34   | 17   | 0   |
| Feb          | 287         | -0      | 40           | 99     | -12    | -12   | -15   | 18   | 15  | 21                       | 20               | 31   | 15   | 5   |
| Mar          | 119         | 12      | 38           | 22     | 9      | -16   | -55   | 20   | 26  | 19                       | 35               | 32   | -98  | 5   |
| Apr          | 45          | -10     | 24           | -59    | 8      | -15   | -53   | 29   | 24  | 38                       | 21               | 38   | -73  | 4   |
| May          | 150         | 12      | 55           | -53    | 6      | -13   | -49   | 22   | 19  | 37                       | 29               | 40   | -51  | 6   |
| Jun          | 334         | -4      | 54           | 62     | 12     | -15   | 8     | 25   | 29  | 17                       | 21               | 44   | -19  | 0   |
| Jul          | 444         | 3       | 36           | 181    | 12     | -16   | -30   | 13   | 34  | 52                       | 34               | 42   | -11  | 9   |
| Aug          | 410         | 6       | 49           | 135    | 0      | -21   | -15   | 31   | 31  | 26                       | 27               | 47   | -19  | 1   |

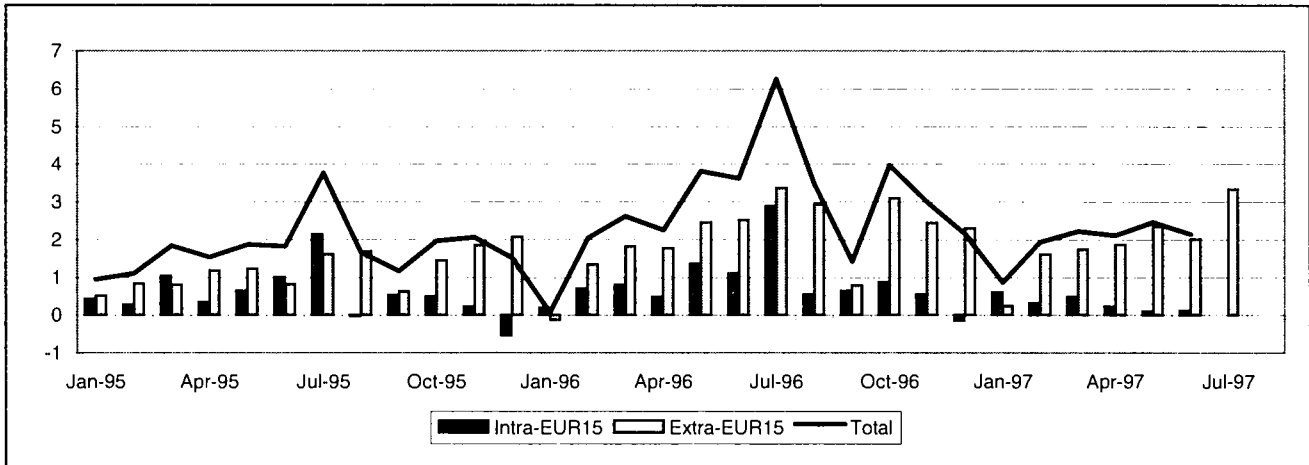
## INTRA-EU

| Period               | Intra-EUR15 | Partner |       |       |       |      |       |       |       |       |       |       |       |        |
|----------------------|-------------|---------|-------|-------|-------|------|-------|-------|-------|-------|-------|-------|-------|--------|
|                      |             | B/L     | DK    | D     | EL    | E    | F     | I     | NL    | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>    |             |         |       |       |       |      |       |       |       |       |       |       |       |        |
| % 1996               | 100.0       | 6.7     | 1.9   | 18.2  | 0.8   | 3.3  | 11.7  | 5.1   | 9.6   | 0.7   | 0.6   | 0.8   | 2.5   | 33.7   |
| Value (Bn ECU)       |             |         |       |       |       |      |       |       |       |       |       |       |       |        |
| 1993                 | 17 909      | 1 007   | 226   | 3 333 | 136   | 517  | 2 277 | 882   | 1 417 | 137   | 99    | 101   | 425   | 7 012  |
| 1994                 | 20 994      | 1 135   | 280   | 4 060 | 148   | 673  | 2 633 | 1 134 | 1 610 | 207   | 128   | 192   | 597   | 8 040  |
| 1995                 | 25 274      | 1 515   | 431   | 5 043 | 207   | 831  | 3 271 | 1 309 | 2 377 | 214   | 138   | 222   | 658   | 8 762  |
| 1996                 | 26 877      | 1 798   | 499   | 4 904 | 220   | 876  | 3 143 | 1 360 | 2 569 | 191   | 160   | 212   | 684   | 9 062  |
| 1997 Jan-Jun         | 15 013      | 1 097   | 254   | 2 613 | 83    | 518  | 1 676 | 782   | 1 614 | 87    | 88    | 98    | 341   | 5 476  |
| 1996 Jun             | 2 354       | 175     | 40    | 411   | 25    | 68   | 306   | 135   | 239   | 15    | 13    | 20    | 60    | 723    |
| Jul                  | 2 046       | 144     | 34    | 403   | 16    | 67   | 221   | 93    | 181   | 14    | 11    | 12    | 34    | 708    |
| Aug                  | 1 688       | 118     | 33    | 294   | 12    | 49   | 169   | 54    | 143   | 13    | 6     | 9     | 37    | 639    |
| Sep                  | 2 334       | 197     | 48    | 369   | 18    | 66   | 252   | 123   | 278   | 19    | 13    | 11    | 55    | 790    |
| Oct                  | 2 337       | 139     | 39    | 387   | 18    | 86   | 288   | 128   | 204   | 15    | 16    | 18    | 68    | 842    |
| Nov                  | 2 423       | 129     | 62    | 416   | 14    | 96   | 256   | 129   | 219   | 17    | 19    | 23    | 61    | 894    |
| Dec                  | 2 420       | 154     | 48    | 437   | 18    | 68   | 263   | 119   | 250   | 14    | 15    | 20    | 58    | 890    |
| 1997 Jan             | 2 340       | 199     | 37    | 386   | 16    | 75   | 278   | 126   | 236   | 12    | 14    | 15    | 55    | 864    |
| Feb                  | 2 235       | 179     | 39    | 398   | 13    | 66   | 242   | 125   | 236   | 13    | 13    | 17    | 53    | 815    |
| Mar                  | 2 811       | 158     | 57    | 550   | 13    | 79   | 321   | 140   | 355   | 18    | 14    | 16    | 72    | 976    |
| Apr                  | 2 492       | 216     | 40    | 369   | 12    | 82   | 289   | 133   | 253   | 14    | 14    | 17    | 64    | 943    |
| May                  | 2 390       | 166     | 37    | 385   | 13    | 94   | 255   | 127   | 224   | 13    | 13    | 17    | 50    | 941    |
| Jun                  | 2 745       | 180     | 45    | 525   | 15    | 123  | 290   | 131   | 310   | 16    | 19    | 16    | 48    | 938    |
| Annual Variation (%) |             |         |       |       |       |      |       |       |       |       |       |       |       |        |
| 1993                 | 6.5         | -5.4    | 2.1   | 19.5  | 20.4  | 2.4  | 8.1   | -1.3  | -6.9  | 17.1  | -8.3  | -10.0 | 11.3  | 2.0    |
| 1994                 | 17.2        | 12.8    | 23.7  | 21.8  | 8.3   | 30.3 | 15.7  | 28.6  | 13.6  | 51.4  | 29.0  | 90.7  | 40.5  | 14.7   |
| 1995                 | 20.4        | 33.4    | 54.2  | 24.2  | 40.1  | 23.5 | 24.2  | 15.4  | 47.6  | 3.0   | 7.8   | 15.3  | 10.2  | 9.0    |
| 1996                 | 6.3         | 18.7    | 15.6  | -2.8  | 6.2   | 5.4  | -3.9  | 3.9   | 8.1   | -10.8 | 15.6  | -4.3  | 4.0   | 3.4    |
| 1997 Jan-Jun         | 10.2        | 19.7    | 8.3   | 0.6   | -33.1 | 16.9 | -1.1  | 9.6   | 24.7  | -11.2 | 9.3   | -16.7 | -8.1  | 27.4   |
| 1997 Mar             | 14.0        | 1.2     | 44.3  | 11.4  | -36.2 | 2.1  | 7.3   | 14.7  | 44.5  | 10.0  | -4.0  | -16.5 | 8.8   | 26.2   |
| Apr                  | 15.0        | 48.7    | -12.7 | -11.4 | -43.4 | 23.4 | 1.2   | 17.5  | 34.6  | -2.4  | 7.1   | -9.7  | 2.6   | 42.0   |
| May                  | 8.7         | 2.0     | 18.3  | -3.7  | -44.7 | 21.9 | -3.3  | 21.0  | 5.1   | -20.2 | -0.6  | -3.7  | 9.4   | 30.9   |
| Jun                  | 16.6        | 2.8     | 12.7  | 27.6  | -38.3 | 80.5 | -5.0  | -2.9  | 29.5  | 7.4   | 47.9  | -16.1 | -20.2 | 29.7   |
| <b>ARRIVALS</b>      |             |         |       |       |       |      |       |       |       |       |       |       |       |        |
| % 1996               | 100.0       | 2.3     | 1.1   | 10.1  | 0.1   | 1.8  | 5.9   | 2.8   | 5.0   | 0.4   | 0.4   | 0.8   | 1.9   | 56.5   |
| Value (Bn ECU)       |             |         |       |       |       |      |       |       |       |       |       |       |       |        |
| 1993                 | 12 129      | 288     | 140   | 1 395 | 10    | 144  | 730   | 330   | 714   | 72    | 40    | 76    | 230   | 7 497  |
| 1994                 | 14 202      | 331     | 158   | 1 514 | 15    | 191  | 715   | 426   | 715   | 78    | 57    | 88    | 281   | 8 913  |
| 1995                 | 15 978      | 365     | 180   | 1 689 | 14    | 220  | 981   | 424   | 829   | 59    | 57    | 131   | 244   | 9 856  |
| 1996                 | 18 342      | 418     | 203   | 1 856 | 15    | 321  | 1 073 | 509   | 915   | 66    | 72    | 153   | 347   | 10 372 |
| 1997 Jan-Jun         | 10 316      | 210     | 123   | 1 044 | 7     | 188  | 839   | 261   | 652   | 32    | 31    | 75    | 160   | 6 073  |
| 1996 Jun             | 1 469       | 33      | 18    | 155   | 1     | 22   | 88    | 40    | 79    | 6     | 4     | 14    | 27    | 812    |
| Jul                  | 1 503       | 38      | 17    | 133   | 1     | 19   | 83    | 44    | 66    | 5     | 5     | 15    | 24    | 859    |
| Aug                  | 1 345       | 23      | 15    | 121   | 2     | 12   | 60    | 32    | 79    | 4     | 5     | 14    | 18    | 768    |
| Sep                  | 1 525       | 30      | 15    | 127   | 0     | 15   | 74    | 41    | 65    | 5     | 5     | 13    | 26    | 899    |
| Oct                  | 1 725       | 45      | 19    | 142   | 2     | 22   | 98    | 50    | 64    | 7     | 6     | 16    | 27    | 1 002  |
| Nov                  | 1 674       | 37      | 17    | 149   | 1     | 27   | 89    | 46    | 104   | 7     | 9     | 12    | 26    | 1 024  |
| Dec                  | 1 622       | 37      | 18    | 172   | 1     | 64   | 84    | 43    | 78    | 4     | 6     | 6     | 24    | 977    |
| 1997 Jan             | 1 635       | 32      | 17    | 167   | 1     | 32   | 104   | 43    | 93    | 6     | 5     | 21    | 25    | 1 001  |
| Feb                  | 1 790       | 34      | 18    | 180   | 1     | 33   | 142   | 48    | 179   | 5     | 5     | 16    | 24    | 1 016  |
| Mar                  | 1 827       | 36      | 23    | 193   | 1     | 32   | 190   | 44    | 95    | 5     | 6     | 9     | 26    | 1 057  |
| Apr                  | 1 789       | 40      | 26    | 201   | 1     | 27   | 129   | 47    | 120   | 6     | 5     | 9     | 23    | 1 054  |
| May                  | 1 631       | 33      | 20    | 147   | 1     | 44   | 119   | 39    | 99    | 4     | 6     | 7     | 31    | 974    |
| Jun                  | 1 642       | 36      | 20    | 156   | 1     | 20   | 155   | 41    | 66    | 6     | 5     | 11    | 32    | 971    |
| Annual Variation (%) |             |         |       |       |       |      |       |       |       |       |       |       |       |        |
| 1993                 | -3.0        | -23.0   | -15.1 | 0.2   | -15.2 | 27.0 | -2.9  | -12.2 | -17.2 | 5.4   | -23.0 | -36.4 | -3.9  | -6.0   |
| 1994                 | 17.1        | 14.8    | 12.7  | 8.6   | 51.5  | 32.3 | -2.1  | 29.2  | 0.1   | 9.0   | 40.5  | 14.9  | 22.1  | 18.9   |
| 1995                 | 12.5        | 10.4    | 14.0  | 11.5  | -1.9  | 15.6 | 37.2  | -0.5  | 16.1  | -24.7 | 1.5   | 49.5  | -13.2 | 10.6   |
| 1996                 | 14.8        | 14.5    | 12.8  | 9.9   | 1.9   | 46.0 | 9.4   | 20.1  | 10.4  | 12.2  | 25.7  | 16.5  | 42.1  | 5.2    |
| 1997 Jan-Jun         | 15.3        | 1.5     | 20.3  | 3.3   | -3.1  | 15.5 | 43.2  | 2.8   | 42.1  | -7.8  | -13.3 | -2.5  | -20.5 | 25.4   |
| 1997 Mar             | 16.4        | -13.2   | 24.9  | 3.2   | 15.3  | 38.7 | 85.2  | 1.0   | 8.3   | 6.1   | 26.4  | -28.8 | -15.6 | 28.2   |
| Apr                  | 21.8        | 17.3    | 68.4  | 14.2  | -17.8 | 3.9  | 32.7  | 11.0  | 71.3  | 5.0   | -46.0 | -41.5 | -50.8 | 38.4   |
| May                  | 6.9         | -12.5   | 23.0  | -12.5 | 5.8   | 41.7 | 27.0  | -9.2  | 31.0  | -18.1 | -14.3 | -55.0 | 7.3   | 18.7   |
| Jun                  | 11.8        | 9.5     | 12.6  | 0.7   | -34.1 | -6.9 | 75.1  | 3.3   | -17.1 | -14.0 | 21.0  | -15.6 | 16.4  | 19.5   |

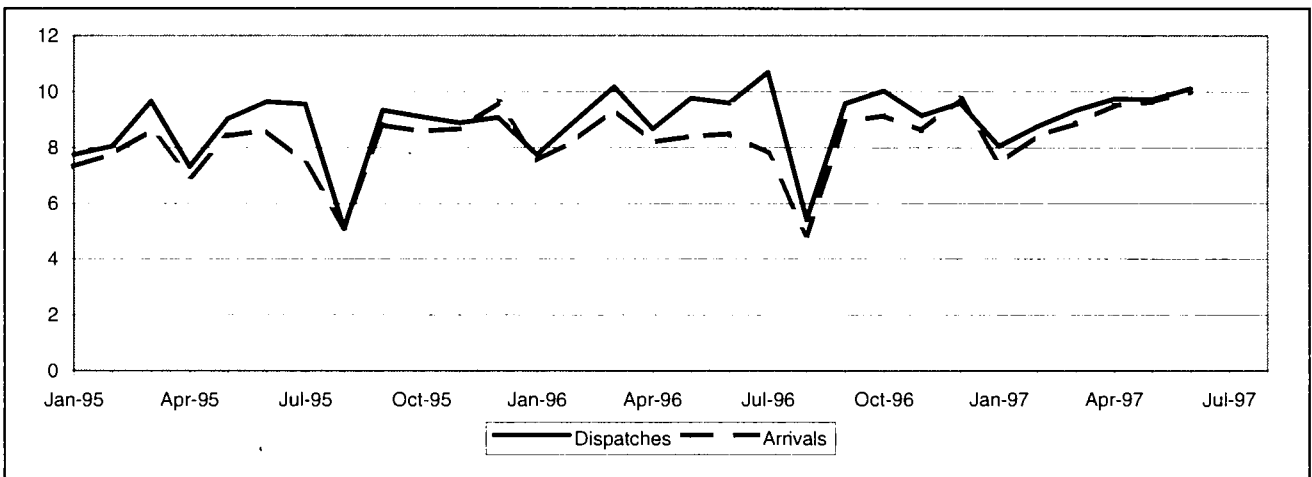
**EXTRA-EU**

| Period                      | Extra-EUR15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|-----------------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                             |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>              |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 3.9     | 6.2         | 32.1  | 2.8    | 0.4   | 9.9   | 3.7   | 2.9   | 5.1                 | 3.4           | 4.3   | 11.9  | 1.8   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 6 836       | 221     | 435         | 2 200 | 256    | 25    | 906   | 108   | 84    | 358                 | 268           | 393   | 423   | 202   |
| 1994                        | 7 586       | 311     | 557         | 2 327 | 268    | 27    | 895   | 165   | 195   | 446                 | 270           | 389   | 662   | 183   |
| 1995                        | 8 904       | 360     | 619         | 2 791 | 253    | 28    | 992   | 314   | 292   | 535                 | 311           | 471   | 834   | 178   |
| 1996                        | 10 960      | 423     | 675         | 3 517 | 311    | 40    | 1 082 | 407   | 318   | 556                 | 368           | 472   | 1 301 | 196   |
| 1997 Jan-Aug                | 9 208       | 334     | 500         | 3 330 | 192    | 29    | 930   | 295   | 223   | 413                 | 302           | 364   | 1 180 | 172   |
| 1996 Aug                    | 817         | 29      | 39          | 258   | 29     | 5     | 71    | 24    | 39    | 43                  | 29            | 41    | 114   | 16    |
| Sep                         | 1 002       | 47      | 54          | 305   | 23     | 4     | 113   | 39    | 14    | 44                  | 36            | 35    | 129   | 16    |
| Oct                         | 1 025       | 55      | 49          | 294   | 31     | 4     | 106   | 46    | 51    | 53                  | 25            | 32    | 128   | 18    |
| Nov                         | 947         | 51      | 67          | 286   | 22     | 6     | 93    | 34    | 13    | 52                  | 26            | 42    | 118   | 17    |
| Dec                         | 916         | 39      | 50          | 305   | 19     | 5     | 89    | 34    | 18    | 58                  | 23            | 36    | 124   | 22    |
| 1997 Jan                    | 970         | 48      | 63          | 306   | 22     | 2     | 94    | 33    | 36    | 40                  | 24            | 40    | 136   | 18    |
| Feb                         | 978         | 32      | 59          | 392   | 16     | 2     | 90    | 30    | 16    | 40                  | 31            | 35    | 125   | 20    |
| Mar                         | 1 050       | 42      | 57          | 382   | 28     | 4     | 107   | 35    | 26    | 39                  | 46            | 38    | 121   | 18    |
| Apr                         | 1 185       | 42      | 55          | 423   | 30     | 4     | 119   | 46    | 26    | 65                  | 39            | 51    | 151   | 26    |
| May                         | 1 131       | 52      | 70          | 375   | 23     | 6     | 110   | 34    | 20    | 58                  | 41            | 52    | 147   | 22    |
| Jun                         | 1 248       | 37      | 73          | 421   | 30     | 5     | 163   | 40    | 31    | 40                  | 32            | 48    | 176   | 23    |
| Jul                         | 1 387       | 44      | 56          | 547   | 23     | 4     | 135   | 34    | 34    | 78                  | 51            | 48    | 173   | 25    |
| Aug                         | 1 258       | 37      | 67          | 482   | 20     | 2     | 112   | 43    | 34    | 53                  | 38            | 52    | 151   | 21    |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 40.6        | 34.5    | 21.8        | 22.6  | 13.1   | 105.3 | 43.8  | 66.3  | 37.4  | 55.3                | 16.6          | 32.4  | 47.3  | 30.8  |
| 1994                        | 11.0        | 40.6    | 28.1        | 5.8   | 4.7    | 9.3   | -1.3  | 52.9  | 132.9 | 24.6                | 0.6           | -1.1  | 56.5  | -9.7  |
| 1995                        | 17.4        | 15.7    | 11.2        | 20.0  | -5.5   | 4.5   | 10.8  | 90.7  | 49.8  | 19.9                | 15.3          | 21.3  | 26.1  | -2.9  |
| 1996                        | 23.1        | 17.6    | 8.9         | 26.0  | 22.9   | 39.9  | 9.1   | 29.6  | 8.8   | 4.0                 | 18.3          | 0.2   | 55.9  | 10.5  |
| 1997 Jan-Aug                | 30.2        | 44.8    | 9.9         | 43.2  | -10.9  | 38.2  | 36.5  | 15.7  | 0.3   | 18.1                | 17.6          | 10.9  | 46.9  | 40.2  |
| 1997 May                    | 19.2        | 73.2    | 28.0        | 22.5  | -23.3  | 178.5 | -0.8  | 9.4   | -18.8 | 34.9                | 13.6          | 20.0  | 30.0  | 43.6  |
| Jun                         | 24.3        | 6.8     | 25.3        | 23.4  | -15.3  | 124.7 | 84.7  | 13.9  | 18.3  | -25.3               | 17.9          | 18.6  | 38.4  | 15.8  |
| Jul                         | 30.4        | 64.2    | 0.1         | 56.3  | -9.6   | -7.8  | 27.9  | 0.9   | 34.4  | 59.4                | -9.7          | 4.5   | 11.5  | 65.1  |
| Aug                         | 54.0        | 27.1    | 74.0        | 86.7  | -30.3  | -48.8 | 57.1  | 78.1  | -14.0 | 22.3                | 31.0          | 27.8  | 32.1  | 29.6  |
| <b>IMPORTS</b>              |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 3.8     | 1.9         | 42.8  | 2.1    | 2.4   | 13.2  | 1.7   | 0.2   | 2.0                 | 2.0           | 0.5   | 20.6  | 2.2   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 5 942       | 277     | 163         | 2 708 | 86     | 205   | 955   | 89    | 35    | 91                  | 84            | 50    | 792   | 149   |
| 1994                        | 7 329       | 313     | 208         | 3 587 | 129    | 207   | 913   | 111   | 24    | 119                 | 94            | 50    | 1 070 | 168   |
| 1995                        | 8 746       | 341     | 157         | 3 961 | 169    | 207   | 1 176 | 127   | 33    | 158                 | 129           | 61    | 1 744 | 175   |
| 1996                        | 9 025       | 345     | 174         | 3 866 | 191    | 221   | 1 190 | 153   | 20    | 177                 | 179           | 48    | 1 855 | 201   |
| 1997 Jan-Aug                | 7 195       | 314     | 153         | 2 934 | 162    | 156   | 1 166 | 119   | 10    | 181                 | 101           | 56    | 1 420 | 141   |
| 1996 Aug                    | 608         | 28      | 19          | 248   | 19     | 18    | 80    | 13    | 1     | 9                   | 15            | 7     | 112   | 17    |
| Sep                         | 757         | 28      | 12          | 304   | 15     | 22    | 118   | 13    | 2     | 12                  | 26            | 4     | 157   | 15    |
| Oct                         | 804         | 37      | 15          | 315   | 17     | 24    | 117   | 12    | 2     | 16                  | 15            | 4     | 188   | 15    |
| Nov                         | 757         | 12      | 19          | 307   | 14     | 19    | 125   | 14    | 1     | 19                  | 13            | 6     | 162   | 20    |
| Dec                         | 786         | 28      | 16          | 307   | 25     | 18    | 136   | 16    | 3     | 20                  | 13            | 3     | 167   | 15    |
| 1997 Jan                    | 746         | 47      | 12          | 297   | 26     | 21    | 122   | 14    | 2     | 18                  | 12            | 5     | 119   | 18    |
| Feb                         | 692         | 32      | 19          | 293   | 28     | 14    | 105   | 12    | 1     | 19                  | 11            | 4     | 111   | 15    |
| Mar                         | 931         | 29      | 19          | 360   | 19     | 19    | 161   | 15    | 1     | 20                  | 11            | 6     | 219   | 13    |
| Apr                         | 1 140       | 52      | 31          | 482   | 22     | 19    | 171   | 17    | 1     | 27                  | 18            | 13    | 223   | 22    |
| May                         | 981         | 40      | 15          | 429   | 17     | 19    | 159   | 13    | 1     | 21                  | 12            | 12    | 198   | 15    |
| Jun                         | 914         | 41      | 19          | 360   | 19     | 20    | 155   | 15    | 2     | 24                  | 11            | 3     | 196   | 22    |
| Jul                         | 944         | 41      | 21          | 367   | 11     | 20    | 165   | 21    | 0     | 26                  | 17            | 6     | 184   | 16    |
| Aug                         | 848         | 31      | 18          | 347   | 20     | 23    | 127   | 12    | 3     | 26                  | 10            | 5     | 170   | 21    |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 41.9        | -0.2    | 16.8        | 35.2  | 19.8   | 44.5  | 71.3  | -10.8 | 73.8  | -15.3               | 1.2           | -27.1 | 101.0 | 0.6   |
| 1994                        | 23.4        | 13.1    | 27.4        | 32.4  | 49.5   | 0.9   | -4.4  | 25.5  | -29.7 | 31.1                | 12.1          | -0.2  | 35.2  | 12.2  |
| 1995                        | 19.3        | 8.8     | -24.2       | 10.4  | 31.5   | 0.1   | 28.8  | 14.0  | 33.9  | 32.5                | 37.2          | 22.6  | 63.0  | 4.7   |
| 1996                        | 3.2         | 1.3     | 10.4        | -2.4  | 13.3   | 6.7   | 1.2   | 20.9  | -38.2 | 12.1                | 38.4          | -22.5 | 6.4   | 14.7  |
| 1997 Jan-Aug                | 21.5        | 30.6    | 36.1        | 11.4  | 34.8   | 14.2  | 68.1  | 21.3  | -15.5 | 63.7                | -9.8          | 82.2  | 20.2  | 3.6   |
| 1997 May                    | 39.9        | 89.4    | 33.5        | 27.9  | 34.6   | 25.8  | 137.9 | 13.6  | -14.8 | 79.9                | -11.8         | 297.5 | 36.5  | -11.6 |
| Jun                         | 31.0        | 39.8    | 38.3        | 19.5  | 13.0   | 70.8  | 82.7  | 66.9  | 124.1 | 132.1               | -47.1         | 48.0  | 31.3  | 16.0  |
| Jul                         | 26.5        | -17.0   | 28.0        | 4.0   | -39.9  | 7.3   | 129.6 | 83.1  | -88.4 | 81.6                | 5.8           | 17.8  | 61.8  | -8.2  |
| Aug                         | 39.3        | 10.0    | -5.1        | 40.1  | 3.4    | 32.3  | 57.9  | -4.1  | 273.8 | 207.7               | -29.2         | -23.9 | 52.4  | 23.9  |

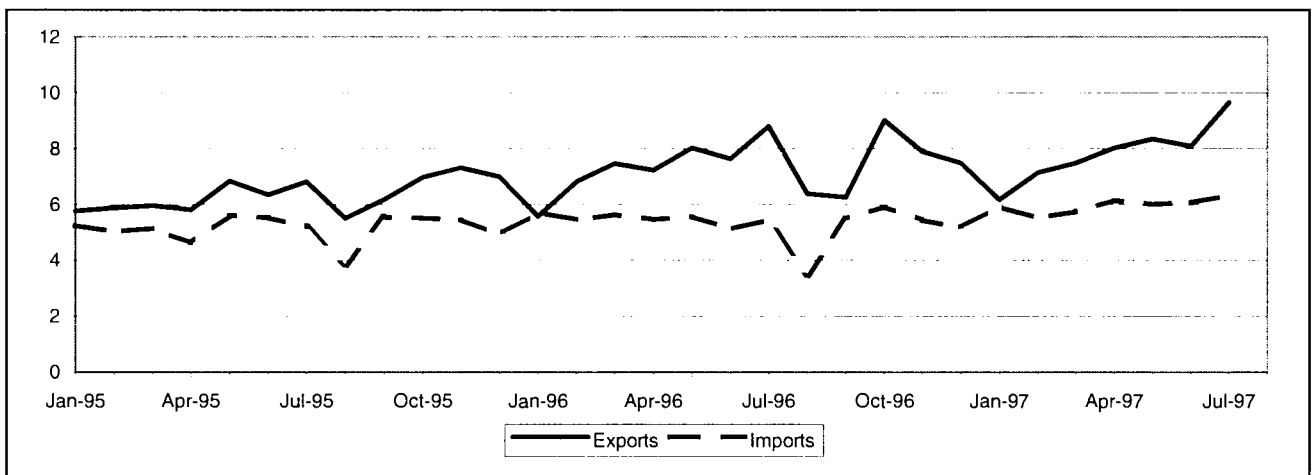
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15  | Partner |      |       |       |       |       |      |        |     |       |      |      |       |
|--------------|--------------|---------|------|-------|-------|-------|-------|------|--------|-----|-------|------|------|-------|
|              |              | B/L     | DK   | D     | EL    | E     | F     | IRL  | NL     | A   | P     | FIN  | S    | UK    |
| 1993         | <b>7 249</b> | -1 575  | -264 | 3 703 | 1 614 | 2 035 | 1 796 | -552 | -3 166 | 799 | 1 549 | -277 | -324 | 1 910 |
| 1994         | <b>6 265</b> | -2 002  | -48  | 3 318 | 1 776 | 2 003 | 1 796 | -784 | -3 534 | 766 | 1 687 | -175 | -323 | 1 783 |
| 1995         | <b>6 538</b> | -2 488  | 94   | 3 328 | 2 238 | 2 394 | 1 805 | -746 | -3 171 | 534 | 1 838 | -120 | -423 | 1 387 |
| 1996         | <b>9 987</b> | -2 439  | 148  | 4 159 | 2 497 | 2 854 | 3 089 | -854 | -3 632 | 887 | 1 811 | 72   | -297 | 1 939 |
| 1997 Jan-Jun | <b>1 861</b> | -1 460  | 140  | 927   | 1 301 | 1 071 | 470   | -554 | -2 468 | 370 | 982   | -6   | -207 | 1 296 |
| 1996 Jun     | <b>1 103</b> | -203    | 12   | 436   | 207   | 243   | 389   | -136 | -290   | 76  | 163   | -7   | -32  | 261   |
| Jul          | <b>2 882</b> | -102    | 46   | 1 014 | 233   | 367   | 689   | -62  | -150   | 152 | 163   | 37   | 21   | 491   |
| Aug          | <b>546</b>   | -90     | -14  | 281   | 122   | 121   | 192   | -50  | -255   | 72  | 63    | 8    | -11  | 132   |
| Sep          | <b>649</b>   | -282    | 6    | 207   | 255   | 257   | 348   | -47  | -385   | 88  | 159   | -5   | -45  | 97    |
| Oct          | <b>883</b>   | -293    | 16   | 361   | 261   | 221   | 255   | -73  | -344   | 84  | 188   | 12   | -23  | 227   |
| Nov          | <b>545</b>   | -321    | 18   | 363   | 222   | 226   | 158   | -66  | -369   | 57  | 172   | -6   | -21  | 133   |
| Dec          | <b>-157</b>  | -194    | -23  | 97    | 224   | 226   | 115   | -85  | -528   | -20 | 176   | -16  | -72  | -28   |
| 1997 Jan     | <b>610</b>   | -158    | 9    | 397   | 157   | 192   | 78    | -57  | -368   | 77  | 137   | 13   | -17  | 149   |
| Feb          | <b>327</b>   | -242    | 22   | 196   | 196   | 213   | 68    | -108 | -422   | 66  | 158   | -8   | -35  | 221   |
| Mar          | <b>476</b>   | -243    | 29   | 112   | 252   | 178   | 146   | -70  | -404   | 75  | 176   | 2    | -23  | 245   |
| Apr          | <b>233</b>   | -278    | 31   | 186   | 216   | 166   | 21    | -110 | -378   | 54  | 171   | -11  | -20  | 183   |
| May          | <b>99</b>    | -244    | 29   | 4     | 230   | 141   | 130   | -106 | -436   | 57  | 177   | -11  | -45  | 172   |
| Jun          | <b>117</b>   | -296    | 21   | 31    | 250   | 180   | 27    | -103 | -461   | 39  | 163   | 8    | -68  | 326   |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15   | Partner |              |       |        |        |       |       |        |                     |               |        |       |      |
|--------------|---------------|---------|--------------|-------|--------|--------|-------|-------|--------|---------------------|---------------|--------|-------|------|
|              |               | Norway  | Switzer-land | USA   | Canada | China  | Japan | CEEC  | CIS    | Mediterranean Basin | Latin America | OPEC   | DAE   | ACP  |
| 1993         | <b>10 799</b> | -16     | -583         | 4 414 | 152    | -106   | -515  | 1 766 | -2 089 | 2 599               | 1 361         | -1 189 | 3 357 | 453  |
| 1994         | <b>12 395</b> | 27      | -795         | 5 834 | 239    | -706   | 78    | 2 137 | -2 629 | 2 060               | 1 917         | -1 352 | 4 519 | -370 |
| 1995         | <b>14 697</b> | 134     | 491          | 5 267 | 252    | -983   | 640   | 2 717 | -1 525 | 3 755               | 1 947         | -1 579 | 5 310 | -326 |
| 1996         | <b>24 703</b> | 259     | 1 058        | 6 428 | -32    | -966   | 1 245 | 4 810 | 32     | 4 621               | 3 299         | -1 875 | 6 707 | -313 |
| 1997 Jan-Jul | <b>13 178</b> | 201     | 141          | 4 194 | 87     | -1 118 | 393   | 2 657 | -482   | 1 537               | 2 188         | -2 382 | 3 774 | -75  |
| 1996 Jul     | <b>3 367</b>  | 25      | 185          | 765   | -34    | -60    | 240   | 538   | 21     | 657                 | 380           | -18    | 723   | -53  |
| Aug          | <b>2 934</b>  | 21      | 167          | 749   | 27     | -66    | 282   | 438   | 22     | 308                 | 310           | -55    | 612   | 18   |
| Sep          | <b>778</b>    | 26      | -39          | 404   | -20    | -188   | 115   | 292   | -15    | 131                 | 147           | -299   | 446   | -94  |
| Oct          | <b>3 095</b>  | 66      | 68           | 739   | -12    | -51    | 147   | 539   | -47    | 410                 | 791           | -198   | 685   | -66  |
| Nov          | <b>2 446</b>  | 15      | 48           | 652   | -7     | 93     | 60    | 499   | 28     | 414                 | 377           | -220   | 631   | -85  |
| Dec          | <b>2 304</b>  | -13     | 76           | 494   | 25     | -15    | 57    | 426   | 82     | 405                 | 417           | -208   | 560   | -66  |
| 1997 Jan     | <b>249</b>    | 19      | 7            | 360   | 3      | -231   | 26    | 352   | -243   | -227                | 175           | -710   | 351   | -125 |
| Feb          | <b>1 612</b>  | 24      | 78           | 699   | 41     | -175   | 150   | 266   | -140   | 59                  | 347           | -417   | 446   | -59  |
| Mar          | <b>1 745</b>  | 32      | -5           | 521   | 17     | -156   | 63    | 307   | -46    | 325                 | 312           | -280   | 500   | -86  |
| Apr          | <b>1 871</b>  | 45      | -16          | 473   | 24     | -173   | 12    | 364   | -44    | 119                 | 292           | -338   | 486   | 263  |
| May          | <b>2 353</b>  | 23      | -24          | 567   | 13     | -69    | -12   | 519   | 0      | 409                 | 323           | -251   | 753   | -60  |
| Jun          | <b>2 018</b>  | 26      | -3           | 672   | -20    | -126   | 38    | 379   | -90    | 335                 | 315           | -202   | 520   | 5    |
| Jul          | <b>3 331</b>  | 32      | 105          | 902   | 10     | -188   | 115   | 470   | 81     | 517                 | 424           | -184   | 718   | -13  |

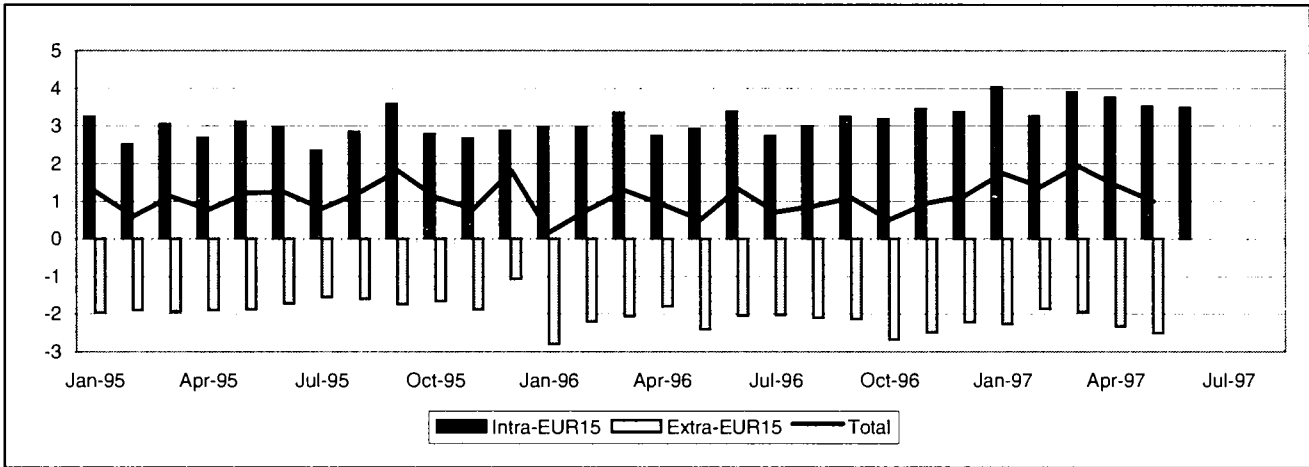
**ITALY**  
**INTRA-EU**

| Period                      | Intra-EUR15 | Partner |       |        |       |       |        |       |       |       |       |       |       |        |
|-----------------------------|-------------|---------|-------|--------|-------|-------|--------|-------|-------|-------|-------|-------|-------|--------|
|                             |             | B/L     | DK    | D      | EL    | E     | F      | IRL   | NL    | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>           |             |         |       |        |       |       |        |       |       |       |       |       |       |        |
| % 1996                      | 100.0       | 4.9     | 1.5   | 31.4   | 3.4   | 8.8   | 22.4   | 0.7   | 5.3   | 4.2   | 2.4   | 0.9   | 1.8   | 11.6   |
| <b>Value (Bn ECU)</b>       |             |         |       |        |       |       |        |       |       |       |       |       |       |        |
| 1993                        | 82 566      | 4 327   | 1 046 | 28 217 | 2 577 | 6 279 | 19 054 | 445   | 4 086 | 3 590 | 1 951 | 480   | 1 222 | 9 292  |
| 1994                        | 92 528      | 4 837   | 1 359 | 30 781 | 2 907 | 7 507 | 21 184 | 561   | 4 662 | 3 925 | 2 192 | 637   | 1 454 | 10 521 |
| 1995                        | 102 384     | 5 079   | 1 547 | 33 545 | 3 392 | 8 603 | 23 141 | 719   | 5 269 | 4 244 | 2 475 | 813   | 1 728 | 11 044 |
| 1996                        | 109 238     | 5 360   | 1 653 | 34 264 | 3 694 | 9 585 | 24 515 | 787   | 5 761 | 4 623 | 2 601 | 945   | 1 963 | 12 691 |
| 1997 Jan-Jun                | 55 674      | 2 794   | 859   | 16 935 | 1 897 | 5 200 | 12 372 | 366   | 2 931 | 2 343 | 1 369 | 521   | 1 022 | 7 064  |
| 1996 Jun                    | 9 587       | 478     | 147   | 2 953  | 316   | 870   | 2 195  | 64    | 514   | 404   | 228   | 75    | 165   | 1 122  |
| Jul                         | 10 689      | 498     | 160   | 3 417  | 324   | 909   | 2 377  | 71    | 560   | 465   | 242   | 99    | 181   | 1 321  |
| Aug                         | 5 403       | 290     | 84    | 1 800  | 183   | 400   | 1 124  | 37    | 299   | 242   | 103   | 42    | 93    | 656    |
| Sep                         | 9 566       | 466     | 155   | 2 945  | 356   | 844   | 2 182  | 72    | 474   | 431   | 226   | 79    | 172   | 1 097  |
| Oct                         | 10 007      | 456     | 151   | 3 074  | 353   | 873   | 2 216  | 80    | 547   | 437   | 253   | 101   | 177   | 1 218  |
| Nov                         | 9 135       | 426     | 145   | 2 919  | 317   | 806   | 1 922  | 67    | 471   | 374   | 240   | 82    | 176   | 1 119  |
| Dec                         | 9 585       | 506     | 141   | 2 864  | 335   | 878   | 2 254  | 77    | 468   | 387   | 254   | 69    | 159   | 1 129  |
| 1997 Jan                    | 8 046       | 430     | 121   | 2 534  | 240   | 740   | 1 774  | 54    | 423   | 331   | 193   | 72    | 142   | 993    |
| Feb                         | 8 743       | 452     | 133   | 2 663  | 307   | 786   | 1 941  | 56    | 463   | 378   | 216   | 80    | 164   | 1 102  |
| Mar                         | 9 323       | 472     | 141   | 2 824  | 342   | 856   | 2 052  | 68    | 504   | 412   | 244   | 97    | 172   | 1 139  |
| Apr                         | 9 735       | 463     | 152   | 3 013  | 321   | 906   | 2 192  | 63    | 500   | 409   | 239   | 92    | 191   | 1 194  |
| May                         | 9 722       | 478     | 158   | 2 904  | 332   | 940   | 2 171  | 61    | 512   | 402   | 245   | 84    | 181   | 1 255  |
| Jun                         | 10 105      | 498     | 154   | 2 998  | 356   | 972   | 2 242  | 63    | 530   | 411   | 233   | 97    | 172   | 1 380  |
| <b>Annual Variation (%)</b> |             |         |       |        |       |       |        |       |       |       |       |       |       |        |
| 1993                        | -2.5        | -5.4    | -2.8  | 0.8    | 3.5   | -11.3 | -5.3   | 2.2   | -5.3  | 5.6   | -13.5 | -18.4 | -7.4  | 2.7    |
| 1994                        | 12.1        | 11.8    | 29.9  | 9.1    | 12.8  | 19.6  | 11.2   | 26.1  | 14.1  | 9.3   | 12.4  | 32.7  | 19.0  | 13.2   |
| 1995                        | 10.7        | 5.0     | 13.9  | 9.0    | 16.7  | 14.6  | 9.2    | 28.1  | 13.0  | 8.1   | 12.9  | 27.6  | 18.9  | 5.0    |
| 1996                        | 6.7         | 5.5     | 6.8   | 2.1    | 8.9   | 11.4  | 5.9    | 9.5   | 9.3   | 8.9   | 5.1   | 16.3  | 13.6  | 14.9   |
| 1997 Jan-Jun                | 1.5         | 2.8     | 5.2   | -1.8   | 3.9   | 6.6   | -0.5   | -4.7  | -0.4  | 2.4   | 6.8   | 10.3  | 1.8   | 14.8   |
| 1997 Mar                    | -8.2        | -8.5    | -9.0  | -10.8  | -7.2  | -5.1  | -10.0  | -5.6  | -9.3  | -3.1  | -0.7  | 10.2  | -12.0 | 1.7    |
| Apr                         | 12.4        | 8.5     | 20.2  | 10.8   | 15.1  | 18.5  | 11.2   | 4.0   | 10.2  | 8.5   | 16.0  | 22.4  | 18.5  | 21.8   |
| May                         | -0.3        | 5.4     | 3.0   | -5.8   | 2.4   | 5.3   | 0.1    | -5.0  | -1.3  | -3.6  | 4.6   | -2.4  | 2.6   | 13.3   |
| Jun                         | 5.4         | 4.3     | 4.9   | 1.5    | 12.6  | 11.7  | 2.1    | -1.3  | 3.1   | 1.8   | 2.1   | 28.5  | 4.2   | 23.0   |
| <b>ARRIVALS</b>             |             |         |       |        |       |       |        |       |       |       |       |       |       |        |
| % 1996                      | 100.0       | 7.9     | 1.5   | 30.3   | 1.2   | 6.8   | 21.6   | 1.7   | 9.5   | 3.8   | 0.8   | 0.9   | 2.3   | 10.8   |
| <b>Value (Bn ECU)</b>       |             |         |       |        |       |       |        |       |       |       |       |       |       |        |
| 1993                        | 75 317      | 5 902   | 1 310 | 24 514 | 962   | 4 245 | 17 258 | 997   | 7 252 | 2 791 | 403   | 757   | 1 545 | 7 382  |
| 1994                        | 86 263      | 6 839   | 1 407 | 27 463 | 1 131 | 5 504 | 19 388 | 1 345 | 8 196 | 3 159 | 505   | 812   | 1 776 | 8 737  |
| 1995                        | 95 845      | 7 566   | 1 453 | 30 217 | 1 153 | 6 209 | 21 336 | 1 465 | 8 440 | 3 710 | 637   | 933   | 2 152 | 9 657  |
| 1996                        | 99 251      | 7 799   | 1 505 | 30 105 | 1 197 | 6 731 | 21 425 | 1 642 | 9 393 | 3 736 | 790   | 873   | 2 260 | 10 753 |
| 1997 Jan-Jun                | 53 813      | 4 254   | 719   | 16 008 | 597   | 4 129 | 11 902 | 920   | 5 400 | 1 974 | 387   | 526   | 1 229 | 5 768  |
| 1996 Jun                    | 8 484       | 681     | 135   | 2 516  | 109   | 627   | 1 807  | 200   | 803   | 328   | 64    | 82    | 196   | 861    |
| Jul                         | 7 808       | 600     | 114   | 2 403  | 91    | 542   | 1 688  | 133   | 710   | 313   | 79    | 62    | 161   | 830    |
| Aug                         | 4 858       | 380     | 98    | 1 519  | 62    | 279   | 932    | 88    | 554   | 170   | 41    | 34    | 104   | 524    |
| Sep                         | 8 918       | 748     | 149   | 2 739  | 101   | 586   | 1 834  | 119   | 858   | 343   | 68    | 84    | 217   | 999    |
| Oct                         | 9 125       | 749     | 135   | 2 712  | 92    | 651   | 1 961  | 152   | 891   | 353   | 65    | 88    | 201   | 991    |
| Nov                         | 8 590       | 747     | 127   | 2 556  | 95    | 580   | 1 764  | 133   | 840   | 316   | 67    | 88    | 197   | 986    |
| Dec                         | 9 741       | 700     | 164   | 2 767  | 111   | 652   | 2 140  | 161   | 996   | 407   | 78    | 85    | 232   | 1 158  |
| 1997 Jan                    | 7 437       | 588     | 112   | 2 137  | 84    | 548   | 1 696  | 110   | 791   | 253   | 56    | 59    | 158   | 844    |
| Feb                         | 8 416       | 694     | 111   | 2 467  | 111   | 573   | 1 873  | 164   | 885   | 311   | 58    | 87    | 199   | 881    |
| Mar                         | 8 847       | 715     | 112   | 2 711  | 90    | 679   | 1 906  | 138   | 908   | 337   | 67    | 95    | 195   | 894    |
| Apr                         | 9 502       | 741     | 121   | 2 826  | 105   | 739   | 2 171  | 174   | 877   | 355   | 68    | 102   | 211   | 1 011  |
| May                         | 9 623       | 722     | 129   | 2 899  | 102   | 799   | 2 041  | 168   | 948   | 345   | 67    | 95    | 226   | 1 082  |
| Jun                         | 9 988       | 794     | 133   | 2 967  | 106   | 791   | 2 215  | 167   | 990   | 372   | 70    | 88    | 240   | 1 055  |
| <b>Annual Variation (%)</b> |             |         |       |        |       |       |        |       |       |       |       |       |       |        |
| 1993                        | -17.8       | -16.3   | -10.6 | -22.0  | -23.8 | -13.1 | -18.1  | -4.4  | -15.8 | -12.3 | -24.7 | -19.1 | -17.1 | -11.4  |
| 1994                        | 14.5        | 15.9    | 7.4   | 12.0   | 17.5  | 29.7  | 12.3   | 35.0  | 13.0  | 13.2  | 25.5  | 7.3   | 15.0  | 18.4   |
| 1995                        | 11.1        | 10.6    | 3.3   | 10.0   | 2.0   | 12.8  | 10.0   | 8.9   | 3.0   | 17.4  | 26.2  | 14.9  | 21.1  | 10.5   |
| 1996                        | 3.6         | 3.1     | 3.5   | -0.4   | 3.8   | 8.4   | 0.4    | 12.0  | 11.3  | 0.7   | 24.0  | -6.4  | 5.0   | 11.3   |
| 1997 Jan-Jun                | 7.2         | 9.8     | 0.1   | 3.9    | -7.4  | 20.0  | 7.2    | 7.6   | 18.8  | 7.7   | -1.5  | 21.9  | 7.0   | 9.6    |
| 1997 Mar                    | -5.5        | 1.0     | -11.9 | -4.1   | -26.2 | 8.9   | -10.4  | -5.8  | 5.4   | 0.0   | -10.7 | 21.2  | -11.7 | -10.7  |
| Apr                         | 16.1        | 16.2    | 9.6   | 10.3   | 7.1   | 39.8  | 17.9   | 36.7  | 20.2  | 17.4  | 12.2  | 51.9  | 19.6  | 20.3   |
| May                         | 14.6        | 18.2    | 7.7   | 12.9   | -6.6  | 30.8  | 14.2   | 29.9  | 24.1  | 8.6   | -3.9  | 33.6  | 18.1  | 13.2   |
| Jun                         | 17.7        | 16.7    | -1.1  | 17.9   | -2.9  | 26.2  | 22.6   | -16.6 | 23.3  | 13.4  | 8.5   | 7.5   | 22.0  | 22.4   |

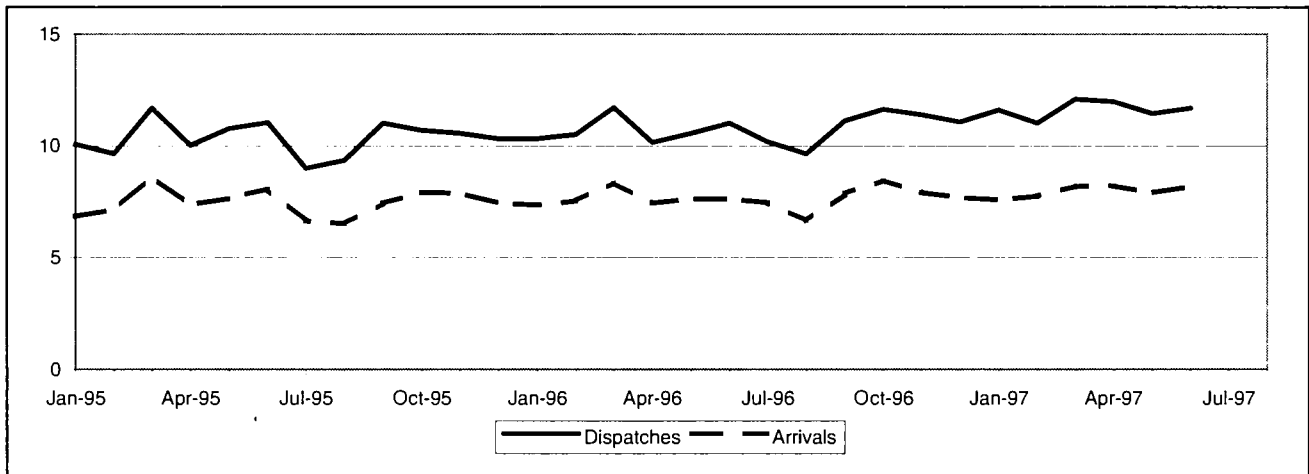
EXTRA-EU

| Period               | Extra-EUR15 | Partner |             |        |        |       |       |        |       |                     |               |       |        |       |
|----------------------|-------------|---------|-------------|--------|--------|-------|-------|--------|-------|---------------------|---------------|-------|--------|-------|
|                      |             | Norway  | Switzerland | USA    | Canada | China | Japan | CEEC   | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP   |
| <b>EXPORTS</b>       |             |         |             |        |        |       |       |        |       |                     |               |       |        |       |
| % 1996               | 100.0       | 1.1     | 8.1         | 16.3   | 1.6    | 2.5   | 4.9   | 13.0   | 4.0   | 17.6                | 8.1           | 7.6   | 11.5   | 2.1   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |        |       |                     |               |       |        |       |
| 1993                 | 61 951      | 639     | 5 653       | 11 124 | 1 190  | 2 108 | 2 737 | 5 733  | 1 931 | 11 847              | 4 283         | 6 955 | 6 288  | 1 965 |
| 1994                 | 68 346      | 653     | 6 020       | 12 372 | 1 463  | 1 921 | 3 407 | 7 413  | 2 275 | 12 375              | 5 396         | 6 042 | 7 544  | 1 579 |
| 1995                 | 76 335      | 732     | 6 617       | 12 809 | 1 629  | 2 021 | 4 065 | 9 101  | 2 642 | 13 490              | 5 880         | 5 781 | 8 739  | 1 718 |
| 1996                 | 88 535      | 973     | 7 208       | 14 428 | 1 432  | 2 209 | 4 373 | 11 508 | 3 514 | 15 585              | 7 137         | 6 711 | 10 165 | 1 892 |
| 1997 Jan-Jul         | 54 880      | 625     | 4 322       | 9 533  | 988    | 1 125 | 2 547 | 7 536  | 2 197 | 9 642               | 4 721         | 4 277 | 6 046  | 1 328 |
| 1996 Jul             | 8 800       | 79      | 743         | 1 397  | 144    | 213   | 483   | 1 163  | 314   | 1 608               | 719           | 656   | 1 024  | 142   |
| Aug                  | 6 390       | 70      | 402         | 1 154  | 124    | 113   | 415   | 733    | 283   | 1 026               | 530           | 522   | 779    | 113   |
| Sep                  | 6 253       | 92      | 514         | 1 016  | 104    | 137   | 365   | 896    | 267   | 1 105               | 454           | 436   | 735    | 85    |
| Oct                  | 9 008       | 113     | 700         | 1 433  | 136    | 248   | 414   | 1 164  | 334   | 1 515               | 1 102         | 647   | 989    | 139   |
| Nov                  | 7 889       | 83      | 624         | 1 307  | 124    | 346   | 319   | 1 067  | 337   | 1 349               | 657           | 556   | 907    | 122   |
| Dec                  | 7 480       | 87      | 550         | 1 124  | 124    | 199   | 288   | 976    | 349   | 1 424               | 647           | 663   | 809    | 138   |
| 1997 Jan             | 6 167       | 91      | 539         | 1 091  | 109    | 104   | 324   | 890    | 203   | 1 050               | 510           | 451   | 655    | 101   |
| Feb                  | 7 131       | 84      | 624         | 1 321  | 130    | 132   | 395   | 908    | 275   | 1 217               | 609           | 548   | 734    | 122   |
| Mar                  | 7 483       | 96      | 597         | 1 313  | 147    | 120   | 359   | 994    | 325   | 1 366               | 653           | 590   | 798    | 140   |
| Apr                  | 8 014       | 83      | 600         | 1 326  | 137    | 139   | 362   | 1 093  | 297   | 1 370               | 679           | 654   | 827    | 452   |
| May                  | 8 352       | 87      | 577         | 1 379  | 145    | 249   | 322   | 1 201  | 345   | 1 482               | 696           | 657   | 1 103  | 148   |
| Jun                  | 8 079       | 89      | 632         | 1 409  | 145    | 181   | 344   | 1 136  | 358   | 1 453               | 724           | 641   | 855    | 155   |
| Jul                  | 9 654       | 95      | 755         | 1 694  | 174    | 199   | 442   | 1 314  | 394   | 1 704               | 849           | 736   | 1 074  | 211   |
| Annual Variation (%) |             |         |             |        |        |       |       |        |       |                     |               |       |        |       |
| 1993                 | 18.2        | 19.9    | 3.3         | 16.2   | 18.8   | 84.3  | 3.4   | 33.3   | 83.8  | 20.0                | 19.2          | -1.8  | 30.6   | 34.0  |
| 1994                 | 10.3        | 2.1     | 6.5         | 11.2   | 22.9   | -8.9  | 24.5  | 29.3   | 17.8  | 4.5                 | 26.0          | -13.1 | 20.0   | -19.6 |
| 1995                 | 11.7        | 12.0    | 9.9         | 3.5    | 11.4   | 5.2   | 19.3  | 22.8   | 16.1  | 9.0                 | 9.0           | -4.3  | 15.8   | 8.8   |
| 1996                 | 16.0        | 33.0    | 8.9         | 12.6   | -12.1  | 9.3   | 7.6   | 26.5   | 33.0  | 15.5                | 21.4          | 16.1  | 16.3   | 10.1  |
| 1997 Jan-Jul         | 6.5         | 18.3    | -2.2        | 13.6   | 20.5   | -3.5  | -0.9  | 12.9   | 12.9  | 5.2                 | 26.0          | 10.0  | 1.7    | 2.6   |
| 1997 Apr             | 10.8        | 10.5    | 1.9         | 18.4   | 31.6   | -5.6  | 4.0   | 16.2   | 16.4  | 4.1                 | 42.0          | 22.9  | -1.3   | 12.0  |
| May                  | 4.1         | 1.3     | -8.9        | 2.6    | 25.1   | 27.7  | -1.9  | 10.7   | 16.9  | 3.6                 | 8.1           | 11.4  | 19.2   | 11.5  |
| Jun                  | 5.9         | 31.6    | 4.7         | 9.7    | 21.4   | 9.8   | 6.5   | 14.7   | 18.0  | 8.7                 | 9.5           | 7.4   | -1.2   | -3.4  |
| Jul                  | 9.7         | 19.8    | 1.6         | 21.2   | 21.1   | -6.4  | -8.6  | 13.0   | 25.5  | 6.0                 | 18.1          | 12.1  | 4.8    | 47.9  |
| <b>IMPORTS</b>       |             |         |             |        |        |       |       |        |       |                     |               |       |        |       |
| % 1996               | 100.0       | 1.1     | 9.6         | 12.5   | 2.3    | 5.0   | 4.9   | 10.5   | 5.5   | 17.2                | 6.0           | 13.5  | 5.4    | 3.5   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |        |       |                     |               |       |        |       |
| 1993                 | 51 152      | 655     | 6 236       | 6 710  | 1 038  | 2 214 | 3 251 | 3 967  | 4 020 | 9 248               | 2 922         | 8 144 | 2 931  | 1 511 |
| 1994                 | 55 951      | 626     | 6 815       | 6 538  | 1 224  | 2 627 | 3 329 | 5 275  | 4 904 | 10 315              | 3 479         | 7 394 | 3 025  | 1 950 |
| 1995                 | 61 638      | 597     | 6 126       | 7 542  | 1 377  | 3 004 | 3 426 | 6 384  | 4 166 | 9 735               | 3 933         | 7 360 | 3 428  | 2 043 |
| 1996                 | 63 831      | 714     | 6 150       | 8 000  | 1 464  | 3 175 | 3 128 | 6 698  | 3 482 | 10 963              | 3 838         | 8 587 | 3 459  | 2 204 |
| 1997 Jan-Jul         | 41 702      | 423     | 4 180       | 5 339  | 901    | 2 243 | 2 154 | 4 879  | 2 678 | 8 105               | 2 533         | 6 659 | 2 272  | 1 403 |
| 1996 Jul             | 5 433       | 54      | 558         | 632    | 178    | 272   | 243   | 625    | 293   | 951                 | 339           | 674   | 301    | 196   |
| Aug                  | 3 456       | 49      | 235         | 405    | 97     | 179   | 134   | 295    | 261   | 718                 | 220           | 577   | 167    | 95    |
| Sep                  | 5 475       | 66      | 553         | 613    | 124    | 325   | 250   | 604    | 282   | 974                 | 306           | 735   | 289    | 179   |
| Oct                  | 5 913       | 47      | 631         | 693    | 149    | 299   | 267   | 624    | 381   | 1 105               | 310           | 845   | 305    | 205   |
| Nov                  | 5 443       | 68      | 576         | 654    | 131    | 253   | 260   | 568    | 309   | 935                 | 280           | 777   | 276    | 207   |
| Dec                  | 5 176       | 100     | 474         | 630    | 100    | 214   | 232   | 549    | 267   | 1 019               | 230           | 872   | 249    | 204   |
| 1997 Jan             | 5 919       | 73      | 532         | 731    | 107    | 335   | 298   | 538    | 447   | 1 277               | 335           | 1 162 | 305    | 226   |
| Feb                  | 5 519       | 60      | 546         | 622    | 89     | 307   | 245   | 642    | 415   | 1 158               | 262           | 964   | 288    | 181   |
| Mar                  | 5 738       | 64      | 602         | 792    | 130    | 276   | 296   | 687    | 371   | 1 041               | 342           | 870   | 298    | 225   |
| Apr                  | 6 143       | 38      | 616         | 853    | 114    | 312   | 349   | 729    | 341   | 1 251               | 388           | 992   | 341    | 189   |
| May                  | 5 999       | 64      | 601         | 812    | 132    | 318   | 334   | 682    | 344   | 1 073               | 373           | 908   | 350    | 209   |
| Jun                  | 6 061       | 62      | 634         | 737    | 165    | 308   | 305   | 756    | 448   | 1 118               | 409           | 843   | 336    | 149   |
| Jul                  | 6 323       | 63      | 650         | 792    | 164    | 387   | 327   | 844    | 313   | 1 187               | 425           | 920   | 356    | 224   |
| Annual Variation (%) |             |         |             |        |        |       |       |        |       |                     |               |       |        |       |
| 1993                 | -3.8        | 1.8     | 0.3         | -12.4  | -8.5   | 3.1   | -4.7  | -5.1   | 113.0 | -9.0                | -8.5          | -8.8  | -13.2  | -8.0  |
| 1994                 | 9.4         | -4.5    | 9.3         | -2.6   | 17.9   | 18.6  | 2.4   | 33.0   | 22.0  | 11.5                | 19.1          | -9.2  | 3.2    | 29.0  |
| 1995                 | 10.2        | -4.5    | -10.1       | 15.4   | 12.5   | 14.3  | 2.9   | 21.0   | -15.0 | -5.6                | 13.1          | -0.5  | 13.3   | 4.8   |
| 1996                 | 3.6         | 19.6    | 0.4         | 6.1    | 6.3    | 5.7   | -8.7  | 4.9    | -16.4 | 12.6                | -2.4          | 16.7  | 0.9    | 7.9   |
| 1997 Jan-Jul         | 8.7         | 10.2    | 13.6        | 6.7    | 4.2    | 17.7  | 8.5   | 20.2   | 35.1  | 30.5                | 1.7           | 39.3  | 4.6    | 6.8   |
| 1997 Apr             | 12.4        | -25.8   | 12.2        | 10.4   | 11.1   | 48.9  | 14.9  | 28.9   | 29.9  | 33.0                | 17.9          | 41.1  | 14.4   | -0.3  |
| May                  | 7.8         | 19.5    | 13.2        | 11.3   | 6.4    | 7.7   | 9.0   | 11.2   | 27.8  | 20.7                | 7.0           | 33.6  | 3.9    | 6.6   |
| Jun                  | 18.6        | 79.6    | 23.6        | 15.1   | 38.8   | 26.0  | 16.7  | 32.6   | 71.0  | 31.0                | 9.6           | 35.4  | 17.8   | 9.5   |
| Jul                  | 16.4        | 15.0    | 16.5        | 25.2   | -8.0   | 42.1  | 34.8  | 35.1   | 6.6   | 24.8                | 25.4          | 36.4  | 18.2   | 14.2  |

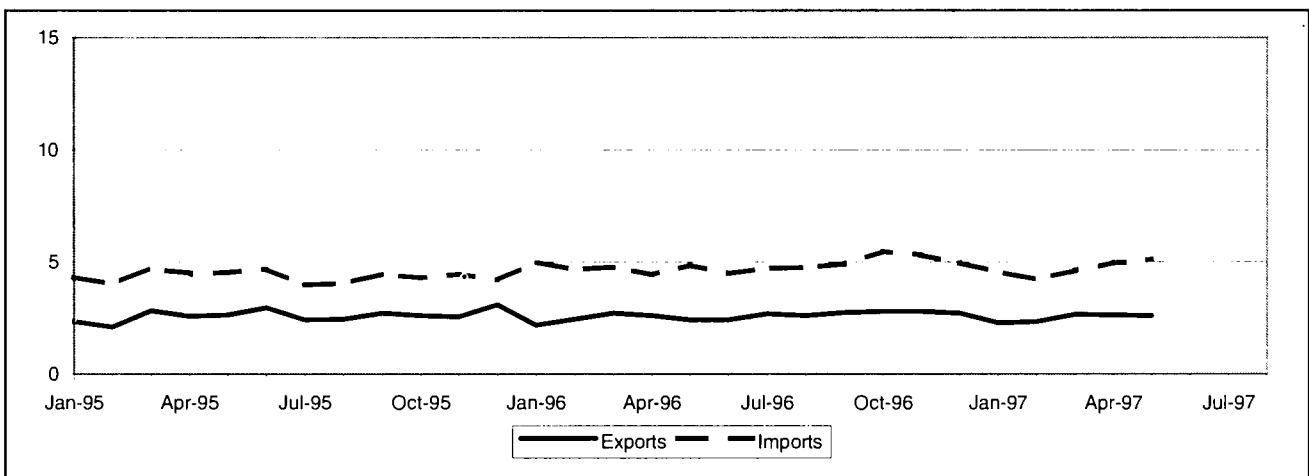
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**INTRA-EU**

Value (Mio ECU)

| Period       | Intra-EUR15   | Partner |       |        |       |       |       |      |       |       |     |      |      |       |
|--------------|---------------|---------|-------|--------|-------|-------|-------|------|-------|-------|-----|------|------|-------|
|              |               | B/L     | DK    | D      | EL    | E     | F     | IRL  | I     | A     | P   | FIN  | S    | UK    |
| 1993         | <b>23 721</b> | 2 814   | 485   | 10 377 | 1 031 | 989   | 4 649 | -661 | 2 758 | 428   | 354 | -407 | -310 | 1 214 |
| 1994         | <b>27 960</b> | 4 050   | 670   | 9 604  | 1 249 | 1 132 | 4 125 | 341  | 5 614 | 549   | 386 | -553 | -725 | 1 518 |
| 1995         | <b>34 672</b> | 5 083   | 1 045 | 12 835 | 1 245 | 1 929 | 7 168 | -832 | 3 835 | 1 198 | 371 | -132 | -462 | 1 388 |
| 1996         | <b>37 311</b> | 6 540   | 1 025 | 14 184 | 1 092 | 1 630 | 7 067 | -481 | 4 356 | 1 236 | 257 | 82   | -249 | 572   |
| 1997 Jan-Jun | <b>21 925</b> | 3 025   | 540   | 8 811  | 615   | 737   | 4 022 | -211 | 2 531 | 780   | 288 | 76   | -91  | 801   |
| 1996 Jun     | <b>3 386</b>  | 343     | 95    | 1 189  | 106   | 189   | 667   | -51  | 423   | 102   | 37  | 22   | 49   | 215   |
| Jul          | <b>2 740</b>  | 462     | 79    | 1 074  | 87    | 147   | 472   | -24  | 272   | 96    | 8   | -14  | -2   | 83    |
| Aug          | <b>2 985</b>  | 569     | 86    | 1 114  | 83    | 135   | 543   | -14  | 242   | 109   | 18  | 11   | -42  | 131   |
| Sep          | <b>3 242</b>  | 564     | 90    | 1 272  | 98    | 173   | 583   | -30  | 419   | 100   | 17  | 10   | -30  | -24   |
| Oct          | <b>3 185</b>  | 499     | 78    | 1 132  | 98    | 163   | 601   | 1    | 381   | 107   | 30  | 25   | -43  | 113   |
| Nov          | <b>3 453</b>  | 621     | 92    | 1 391  | 90    | 120   | 582   | -22  | 392   | 132   | 44  | 25   | -19  | 3     |
| Dec          | <b>3 371</b>  | 654     | 61    | 1 406  | 93    | 124   | 689   | -39  | 473   | 93    | 38  | 25   | -17  | -230  |
| 1997 Jan     | <b>4 025</b>  | 621     | 90    | 1 725  | 96    | 137   | 679   | -28  | 436   | 137   | 37  | 15   | -36  | 115   |
| Feb          | <b>3 258</b>  | 472     | 88    | 1 185  | 96    | 75    | 609   | 43   | 415   | 140   | 34  | 11   | -11  | 103   |
| Mar          | <b>3 894</b>  | 495     | 108   | 1 545  | 100   | 95    | 821   | -85  | 498   | 127   | 43  | 16   | 1    | 130   |
| Apr          | <b>3 756</b>  | 521     | 81    | 1 594  | 111   | 117   | 612   | -38  | 378   | 117   | 52  | 15   | -13  | 212   |
| May          | <b>3 508</b>  | 477     | 95    | 1 483  | 109   | 155   | 648   | -45  | 380   | 132   | 65  | 13   | -6   | 2     |
| Jun          | <b>3 485</b>  | 440     | 79    | 1 280  | 104   | 158   | 653   | -58  | 424   | 127   | 58  | 5    | -26  | 239   |

**EXTRA-EU**

Value (Mio ECU)

| Period       | Extra-EUR15    | Partner |             |        |        |        |        |      |      |                     |               |        |        |      |
|--------------|----------------|---------|-------------|--------|--------|--------|--------|------|------|---------------------|---------------|--------|--------|------|
|              |                | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC | CIS  | Mediterranean Basin | Latin America | OPEC   | DAE    | ACP  |
| 1993         | <b>-11 788</b> | -856    | 577         | -4 046 | -198   | -807   | -3 459 | 512  | 153  | 802                 | -1 055        | -2 923 | -2 053 | -3   |
| 1994         | <b>-19 092</b> | -2 385  | 695         | -4 849 | -284   | -1 135 | -3 624 | 621  | 60   | 549                 | -2 663        | -4 760 | -2 697 | -656 |
| 1995         | <b>-20 957</b> | -2 180  | 744         | -6 689 | -435   | -1 274 | -4 005 | 569  | 109  | 703                 | -2 428        | -3 356 | -3 366 | -227 |
| 1996         | <b>-27 175</b> | -3 231  | 535         | -7 581 | -420   | -1 655 | -4 613 | 585  | 74   | 633                 | -2 496        | -4 611 | -4 381 | -600 |
| 1997 Jan-May | <b>-10 985</b> | -1 262  | 223         | -3 528 | -171   | -792   | -1 995 | 360  | -149 | 142                 | -888          | -1 323 | -1 470 | -181 |
| 1996 May     | <b>-2 430</b>  | -274    | 29          | -607   | -42    | -155   | -430   | 15   | -39  | 18                  | -297          | -379   | -322   | -91  |
| Jun          | <b>-2 052</b>  | -242    | 20          | -530   | -35    | -138   | -352   | 48   | 46   | 43                  | -228          | -286   | -430   | -12  |
| Jul          | <b>-2 042</b>  | -215    | 49          | -542   | -42    | -135   | -383   | 50   | 25   | 19                  | -207          | -377   | -315   | -40  |
| Aug          | <b>-2 124</b>  | -302    | 79          | -415   | -19    | -127   | -342   | 88   | -82  | 52                  | -249          | -387   | -343   | -49  |
| Sep          | <b>-2 160</b>  | -245    | 37          | -600   | -25    | -160   | -402   | 51   | 37   | 50                  | -149          | -333   | -475   | 0    |
| Oct          | <b>-2 694</b>  | -303    | 60          | -812   | -42    | -168   | -430   | 32   | -42  | 110                 | -270          | -472   | -401   | -43  |
| Nov          | <b>-2 512</b>  | -254    | 43          | -823   | -48    | -124   | -422   | 73   | -2   | 37                  | -129          | -468   | -368   | -15  |
| Dec          | <b>-2 234</b>  | -322    | 45          | -617   | -40    | -125   | -377   | 82   | 0    | 55                  | -159          | -442   | -357   | -104 |
| 1997 Jan     | <b>-2 284</b>  | -310    | 47          | -636   | -46    | -165   | -335   | 111  | -103 | 30                  | -117          | -290   | -421   | -31  |
| Feb          | <b>-1 876</b>  | -239    | 33          | -631   | -28    | -136   | -388   | 50   | 12   | 55                  | -72           | -223   | -306   | -22  |
| Mar          | <b>-1 964</b>  | -234    | 42          | -620   | -25    | -132   | -414   | 48   | -10  | 34                  | -174          | -246   | -198   | -16  |
| Apr          | <b>-2 339</b>  | -241    | 42          | -793   | -36    | -183   | -390   | 79   | -31  | 13                  | -268          | -290   | -266   | -66  |
| May          | <b>-2 522</b>  | -238    | 59          | -848   | -36    | -175   | -467   | 71   | -16  | 11                  | -258          | -274   | -279   | -46  |

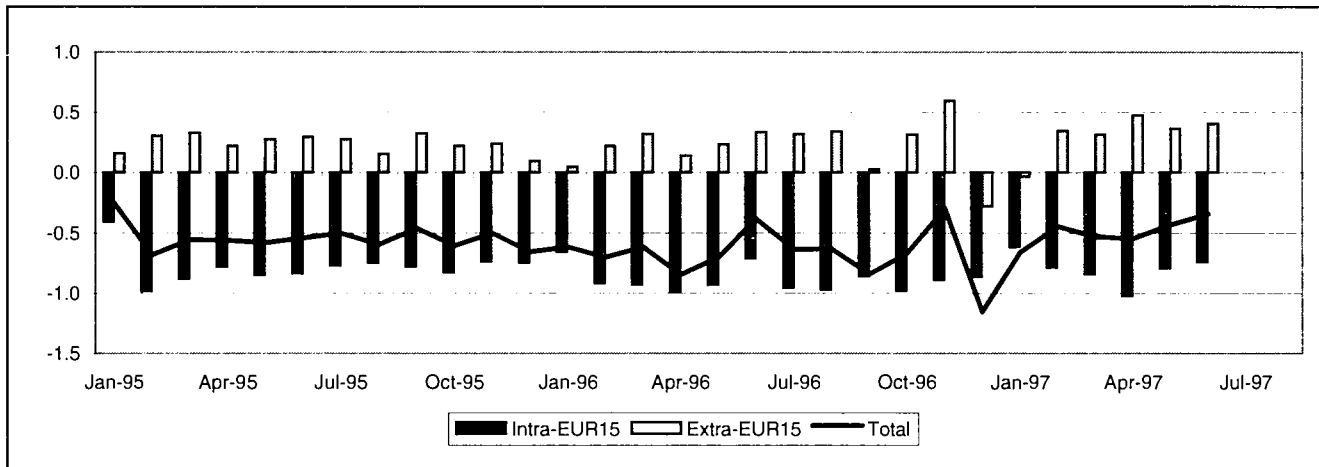
## INTRA-EU

| Period               | Intra-EUR15 | Partner |       |        |       |       |        |       |        |       |       |       |       |        |  |
|----------------------|-------------|---------|-------|--------|-------|-------|--------|-------|--------|-------|-------|-------|-------|--------|--|
|                      |             | B/L     | DK    | D      | EL    | E     | F      | IRL   | I      | A     | P     | FIN   | S     | UK     |  |
| <b>DISPATCHES</b>    |             |         |       |        |       |       |        |       |        |       |       |       |       |        |  |
| % 1996               | 100.0       | 17.5    | 2.0   | 35.6   | 1.0   | 3.6   | 13.7   | 0.9   | 7.3    | 1.9   | 0.9   | 1.1   | 2.9   | 11.7   |  |
| Value (Bn ECU)       |             |         |       |        |       |       |        |       |        |       |       |       |       |        |  |
| 1993                 | 93 052      | 15 373  | 1 810 | 35 504 | 1 240 | 2 903 | 12 805 | 751   | 6 759  | 1 360 | 966   | 614   | 1 803 | 11 164 |  |
| 1994                 | 105 838     | 18 279  | 2 072 | 37 313 | 1 447 | 3 286 | 13 137 | 1 853 | 10 021 | 1 568 | 1 060 | 794   | 2 073 | 12 935 |  |
| 1995                 | 124 167     | 21 023  | 2 564 | 44 431 | 1 447 | 4 510 | 17 213 | 1 050 | 8 705  | 2 356 | 1 203 | 1 291 | 3 283 | 15 091 |  |
| 1996                 | 129 287     | 22 603  | 2 591 | 46 049 | 1 322 | 4 615 | 17 660 | 1 123 | 9 436  | 2 448 | 1 187 | 1 365 | 3 702 | 15 187 |  |
| 1997 Jan-Jun         | 69 808      | 11 170  | 1 425 | 24 917 | 742   | 2 642 | 9 442  | 703   | 5 329  | 1 347 | 755   | 778   | 1 932 | 8 627  |  |
| 1996 Jun             | 11 008      | 1 804   | 218   | 3 818  | 123   | 423   | 1 577  | 101   | 848    | 206   | 95    | 117   | 360   | 1 319  |  |
| Jul                  | 10 189      | 1 678   | 192   | 3 700  | 107   | 399   | 1 402  | 76    | 761    | 204   | 100   | 95    | 233   | 1 242  |  |
| Aug                  | 9 628       | 1 745   | 239   | 3 556  | 100   | 305   | 1 218  | 78    | 564    | 189   | 95    | 112   | 278   | 1 150  |  |
| Sep                  | 11 119      | 1 952   | 224   | 3 926  | 114   | 398   | 1 510  | 93    | 842    | 214   | 98    | 130   | 321   | 1 297  |  |
| Oct                  | 11 643      | 2 088   | 236   | 4 023  | 117   | 424   | 1 547  | 121   | 842    | 226   | 114   | 135   | 359   | 1 412  |  |
| Nov                  | 11 381      | 1 963   | 215   | 4 042  | 111   | 402   | 1 483  | 122   | 839    | 226   | 108   | 129   | 345   | 1 396  |  |
| Dec                  | 11 068      | 1 959   | 204   | 3 870  | 108   | 395   | 1 638  | 91    | 855    | 181   | 110   | 117   | 331   | 1 207  |  |
| 1997 Jan             | 11 613      | 1 886   | 232   | 4 326  | 123   | 444   | 1 550  | 108   | 850    | 222   | 122   | 125   | 298   | 1 324  |  |
| Feb                  | 11 010      | 1 789   | 216   | 3 838  | 120   | 398   | 1 474  | 175   | 885    | 230   | 108   | 117   | 310   | 1 350  |  |
| Mar                  | 12 093      | 1 874   | 251   | 4 275  | 117   | 440   | 1 728  | 113   | 975    | 225   | 126   | 141   | 343   | 1 484  |  |
| Apr                  | 11 974      | 1 952   | 243   | 4 368  | 133   | 458   | 1 548  | 103   | 879    | 225   | 129   | 140   | 329   | 1 467  |  |
| May                  | 11 438      | 1 832   | 249   | 4 068  | 126   | 453   | 1 531  | 106   | 854    | 227   | 137   | 133   | 322   | 1 399  |  |
| Jun                  | 11 680      | 1 837   | 233   | 4 043  | 122   | 449   | 1 611  | 99    | 886    | 216   | 133   | 121   | 330   | 1 602  |  |
| Annual Variation (%) |             |         |       |        |       |       |        |       |        |       |       |       |       |        |  |
| 1993                 | -1.4        | -10.1   | 1.0   | 3.1    | -2.1  | -4.9  | 1.7    | 1.9   | -11.7  | 3.4   | -5.9  | -4.1  | 2.9   | 1.1    |  |
| 1994                 | 13.7        | 18.9    | 14.4  | 5.1    | 16.7  | 13.2  | 2.6    | 146.7 | 48.3   | 15.3  | 9.8   | 29.3  | 15.0  | 15.9   |  |
| 1995                 | 17.3        | 15.0    | 23.8  | 19.1   | -0.0  | 37.3  | 31.0   | -43.3 | -13.1  | 50.2  | 13.5  | 62.7  | 58.4  | 16.7   |  |
| 1996                 | 4.1         | 7.5     | 1.1   | 3.6    | -8.6  | 2.3   | 2.6    | 7.0   | 8.4    | 3.9   | -1.3  | 5.7   | 12.7  | 0.6    |  |
| 1997 Jan-Jun         | 8.6         | -0.4    | 11.3  | 8.7    | 11.4  | 15.3  | 6.6    | 30.0  | 12.6   | 11.5  | 34.1  | 20.3  | 5.3   | 15.3   |  |
| 1997 Mar             | 3.3         | -8.6    | 12.3  | 1.6    | 8.7   | 4.6   | 10.0   | 20.8  | 11.3   | 4.8   | 20.3  | 16.5  | 9.0   | 6.1    |  |
| Apr                  | 17.8        | 8.0     | 25.5  | 16.8   | 44.2  | 30.1  | 13.1   | 19.8  | 28.1   | 5.3   | 45.3  | 41.5  | 18.0  | 26.7   |  |
| May                  | 8.3         | 0.4     | 16.2  | 6.8    | 7.9   | 13.4  | 6.3    | 16.9  | 11.1   | 17.1  | 49.0  | 14.0  | 2.9   | 18.9   |  |
| Jun                  | 6.1         | 1.8     | 6.7   | 5.9    | -1.1  | 6.1   | 2.2    | -2.6  | 4.5    | 5.1   | 39.7  | 3.7   | -8.5  | 21.5   |  |
| <b>ARRIVALS</b>      |             |         |       |        |       |       |        |       |        |       |       |       |       |        |  |
| % 1996               | 100.0       | 17.5    | 1.7   | 34.6   | 0.2   | 3.2   | 11.5   | 1.7   | 5.5    | 1.3   | 1.0   | 1.4   | 4.3   | 15.9   |  |
| Value (Bn ECU)       |             |         |       |        |       |       |        |       |        |       |       |       |       |        |  |
| 1993                 | 69 330      | 12 559  | 1 325 | 25 126 | 210   | 1 914 | 8 156  | 1 413 | 4 001  | 932   | 611   | 1 021 | 2 113 | 9 950  |  |
| 1994                 | 77 878      | 14 229  | 1 402 | 27 710 | 199   | 2 154 | 9 011  | 1 511 | 4 406  | 1 019 | 674   | 1 347 | 2 798 | 11 417 |  |
| 1995                 | 89 495      | 15 940  | 1 519 | 31 596 | 202   | 2 581 | 10 045 | 1 882 | 4 871  | 1 157 | 832   | 1 423 | 3 745 | 13 703 |  |
| 1996                 | 91 976      | 16 063  | 1 566 | 31 865 | 229   | 2 985 | 10 592 | 1 604 | 5 079  | 1 212 | 930   | 1 284 | 3 951 | 14 615 |  |
| 1997 Jan-Jun         | 47 883      | 8 144   | 885   | 16 106 | 126   | 1 905 | 5 419  | 914   | 2 798  | 567   | 467   | 702   | 2 023 | 7 826  |  |
| 1996 Jun             | 7 622       | 1 461   | 123   | 2 629  | 17    | 234   | 910    | 152   | 425    | 104   | 58    | 95    | 311   | 1 103  |  |
| Jul                  | 7 449       | 1 216   | 113   | 2 626  | 20    | 252   | 930    | 101   | 490    | 107   | 92    | 109   | 235   | 1 159  |  |
| Aug                  | 6 643       | 1 176   | 153   | 2 442  | 16    | 170   | 675    | 92    | 323    | 80    | 77    | 100   | 321   | 1 019  |  |
| Sep                  | 7 876       | 1 388   | 135   | 2 654  | 15    | 224   | 927    | 124   | 424    | 114   | 81    | 120   | 351   | 1 320  |  |
| Oct                  | 8 457       | 1 589   | 158   | 2 891  | 19    | 261   | 946    | 121   | 461    | 119   | 83    | 110   | 402   | 1 299  |  |
| Nov                  | 7 928       | 1 342   | 123   | 2 650  | 21    | 282   | 901    | 143   | 447    | 94    | 64    | 105   | 364   | 1 392  |  |
| Dec                  | 7 697       | 1 305   | 143   | 2 464  | 15    | 272   | 949    | 130   | 383    | 87    | 72    | 92    | 348   | 1 437  |  |
| 1997 Jan             | 7 588       | 1 264   | 143   | 2 601  | 28    | 306   | 871    | 136   | 414    | 85    | 86    | 110   | 334   | 1 209  |  |
| Feb                  | 7 752       | 1 318   | 128   | 2 653  | 25    | 324   | 865    | 133   | 470    | 90    | 73    | 106   | 321   | 1 247  |  |
| Mar                  | 8 199       | 1 379   | 144   | 2 730  | 17    | 345   | 907    | 198   | 477    | 98    | 83    | 125   | 342   | 1 354  |  |
| Apr                  | 8 219       | 1 431   | 162   | 2 775  | 22    | 342   | 937    | 141   | 501    | 109   | 77    | 125   | 342   | 1 256  |  |
| May                  | 7 930       | 1 355   | 155   | 2 585  | 17    | 298   | 883    | 151   | 474    | 95    | 73    | 120   | 328   | 1 397  |  |
| Jun                  | 8 196       | 1 397   | 153   | 2 763  | 17    | 290   | 957    | 156   | 462    | 90    | 74    | 116   | 355   | 1 363  |  |
| Annual Variation (%) |             |         |       |        |       |       |        |       |        |       |       |       |       |        |  |
| 1993                 | -2.5        | -14.9   | -3.3  | -4.2   | 14.5  | 8.6   | -0.7   | 19.1  | 6.6    | -1.5  | -4.7  | 14.6  | -5.5  | 10.9   |  |
| 1994                 | 12.3        | 13.3    | 5.8   | 10.3   | -5.3  | 12.6  | 10.5   | 7.0   | 10.1   | 9.4   | 10.2  | 32.0  | 32.4  | 14.7   |  |
| 1995                 | 14.9        | 12.0    | 8.4   | 14.0   | 1.7   | 19.8  | 11.5   | 24.5  | 10.5   | 13.6  | 23.5  | 5.6   | 33.8  | 20.0   |  |
| 1996                 | 2.8         | 0.8     | 3.1   | 0.9    | 13.6  | 15.7  | 5.5    | -14.8 | 4.3    | 4.7   | 11.8  | -9.8  | 5.5   | 6.7    |  |
| 1997 Jan-Jun         | 4.3         | 1.2     | 19.4  | -0.2   | 2.3   | 25.0  | 2.9    | 2.4   | 9.6    | -7.1  | 1.2   | 8.5   | 4.8   | 12.0   |  |
| 1997 Mar             | -1.8        | -3.2    | 14.5  | -6.8   | -44.8 | 31.4  | -4.3   | 21.3  | 1.4    | -15.9 | 2.0   | -1.9  | 0.1   | 1.8    |  |
| Apr                  | 10.6        | 6.8     | 39.0  | 5.3    | 32.6  | 59.9  | 10.0   | -10.4 | 22.0   | 3.0   | 14.0  | 7.6   | 1.1   | 17.9   |  |
| May                  | 3.9         | 2.1     | 26.2  | -2.8   | -4.2  | 8.3   | 2.5    | 11.5  | 13.6   | -10.9 | -2.1  | 11.5  | -3.1  | 17.7   |  |
| Jun                  | 7.5         | -4.4    | 24.8  | 5.1    | 5.4   | 24.1  | 5.2    | 2.6   | 8.7    | -13.9 | 28.3  | 22.9  | 14.1  | 23.5   |  |

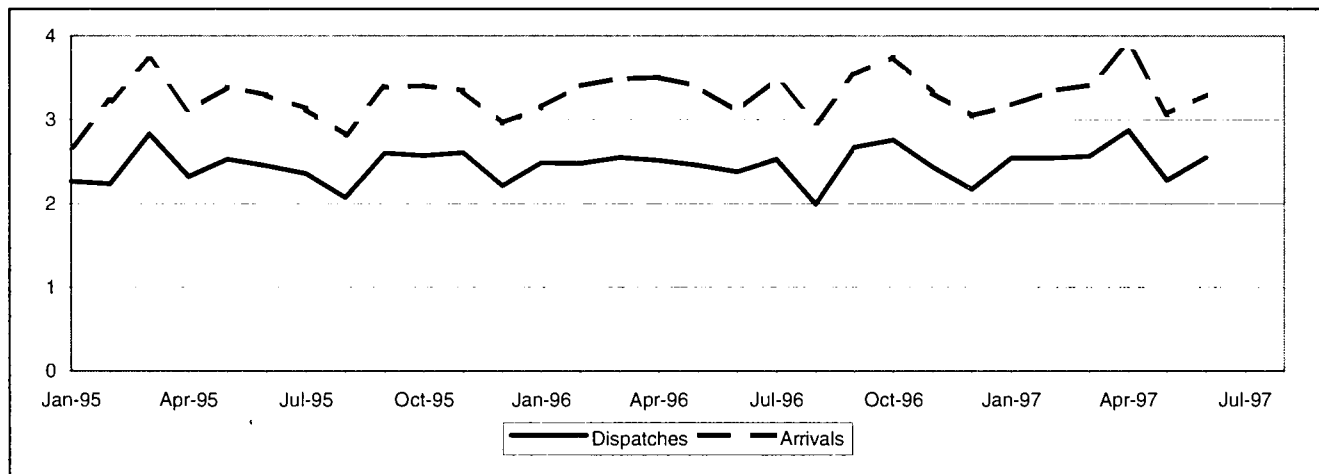
EXTRA-EU

| Period               | Extra-EUR15 | Partner |             |        |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|--------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA    | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 3.3     | 7.0         | 16.1   | 1.6    | 1.9   | 5.2   | 10.3  | 5.9   | 10.8                | 5.4           | 7.0   | 14.0  | 4.2   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 26 713      | 805     | 1 963       | 4 686  | 424    | 596   | 1 110 | 2 218 | 1 165 | 2 939               | 1 592         | 2 683 | 3 209 | 1 355 |
| 1994                 | 29 414      | 976     | 2 281       | 5 353  | 544    | 574   | 1 372 | 2 647 | 1 345 | 2 906               | 1 485         | 2 347 | 3 769 | 1 188 |
| 1995                 | 31 161      | 1 127   | 2 397       | 4 930  | 523    | 635   | 1 580 | 3 033 | 1 636 | 3 186               | 1 748         | 2 567 | 4 125 | 1 426 |
| 1996                 | 31 056      | 1 014   | 2 178       | 5 005  | 488    | 578   | 1 628 | 3 199 | 1 818 | 3 356               | 1 662         | 2 188 | 4 338 | 1 309 |
| 1997 Jan-May         | 12 456      | 436     | 856         | 1 914  | 170    | 245   | 582   | 1 412 | 770   | 1 276               | 700           | 941   | 1 796 | 471   |
| 1996 May             | 2 420       | 67      | 177         | 411    | 40     | 35    | 119   | 222   | 122   | 228                 | 130           | 179   | 366   | 87    |
| Jun                  | 2 416       | 81      | 163         | 407    | 35     | 41    | 113   | 251   | 158   | 252                 | 131           | 163   | 334   | 94    |
| Jul                  | 2 676       | 86      | 186         | 433    | 44     | 55    | 140   | 283   | 150   | 279                 | 143           | 196   | 387   | 122   |
| Aug                  | 2 606       | 92      | 191         | 431    | 52     | 57    | 139   | 273   | 140   | 272                 | 131           | 188   | 343   | 106   |
| Sep                  | 2 741       | 91      | 177         | 421    | 50     | 48    | 144   | 279   | 180   | 280                 | 154           | 199   | 374   | 117   |
| Oct                  | 2 780       | 96      | 197         | 463    | 41     | 48    | 149   | 304   | 147   | 307                 | 141           | 190   | 370   | 128   |
| Nov                  | 2 791       | 92      | 188         | 468    | 42     | 57    | 148   | 296   | 146   | 303                 | 159           | 202   | 398   | 124   |
| Dec                  | 2 712       | 76      | 172         | 431    | 36     | 55    | 153   | 270   | 165   | 288                 | 125           | 198   | 394   | 103   |
| 1997 Jan             | 2 265       | 74      | 163         | 364    | 33     | 38    | 114   | 262   | 125   | 236                 | 111           | 162   | 298   | 82    |
| Feb                  | 2 339       | 86      | 151         | 336    | 31     | 54    | 114   | 267   | 161   | 239                 | 161           | 150   | 316   | 95    |
| Mar                  | 2 648       | 91      | 177         | 434    | 35     | 48    | 122   | 285   | 169   | 273                 | 152           | 206   | 380   | 102   |
| Apr                  | 2 618       | 97      | 177         | 372    | 37     | 53    | 119   | 297   | 165   | 274                 | 138           | 227   | 397   | 98    |
| May                  | 2 587       | 88      | 187         | 409    | 34     | 52    | 113   | 300   | 150   | 255                 | 139           | 196   | 404   | 94    |
| Annual Variation (%) |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 19.7        | -10.7   | -3.4        | 5.4    | 4.4    | 75.2  | 12.2  | 25.5  | 222.2 | 32.2                | 42.6          | 8.6   | 31.3  | 0.4   |
| 1994                 | 10.1        | 21.3    | 16.2        | 14.2   | 28.2   | -3.7  | 23.6  | 19.3  | 15.5  | -1.1                | -6.7          | -12.5 | 17.4  | -12.3 |
| 1995                 | 5.9         | 15.4    | 5.1         | -7.9   | -3.7   | 10.5  | 15.2  | 14.6  | 21.6  | 9.6                 | 17.7          | 9.4   | 9.4   | 20.0  |
| 1996                 | -0.3        | -10.0   | -9.1        | 1.5    | -6.7   | -8.9  | 3.1   | 5.5   | 11.2  | 5.3                 | -4.9          | -14.7 | 5.2   | -8.2  |
| 1997 Jan-May         | 1.0         | 9.3     | -5.4        | -1.9   | -9.7   | 13.3  | -9.4  | 13.7  | 5.1   | -7.3                | 3.3           | 10.4  | 3.3   | -8.5  |
| 1997 Feb             | -4.5        | -3.3    | -18.0       | -12.2  | -24.2  | 41.0  | -5.7  | 0.4   | 5.3   | -15.4               | 44.2          | -17.7 | -11.9 | -3.4  |
| Mar                  | -2.1        | 9.3     | -5.4        | 6.4    | 0.1    | -4.0  | -25.6 | 13.5  | 1.3   | -21.9               | -8.8          | 21.1  | -1.7  | -5.9  |
| Apr                  | 1.3         | 4.5     | -9.5        | -8.1   | -2.9   | -17.0 | -4.2  | 2.3   | 6.2   | -3.6                | 1.1           | 33.5  | 19.8  | -4.6  |
| May                  | 6.9         | 31.1    | 5.9         | -0.5   | -15.8  | 49.0  | -4.5  | 35.5  | 23.3  | 12.3                | 6.6           | 9.3   | 10.3  | 7.4   |
| <b>IMPORTS</b>       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 7.3     | 2.8         | 21.6   | 1.6    | 3.8   | 10.7  | 4.5   | 3.0   | 4.7                 | 7.1           | 11.7  | 15.0  | 3.3   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 38 501      | 1 660   | 1 386       | 8 732  | 622    | 1 403 | 4 569 | 1 707 | 1 011 | 2 137               | 2 647         | 5 606 | 5 262 | 1 358 |
| 1994                 | 48 506      | 3 361   | 1 586       | 10 202 | 827    | 1 709 | 4 996 | 2 026 | 1 285 | 2 358               | 4 148         | 7 107 | 6 466 | 1 844 |
| 1995                 | 52 118      | 3 306   | 1 653       | 11 619 | 958    | 1 908 | 5 585 | 2 464 | 1 527 | 2 483               | 4 176         | 5 923 | 7 491 | 1 653 |
| 1996                 | 58 231      | 4 245   | 1 642       | 12 587 | 908    | 2 233 | 6 241 | 2 614 | 1 744 | 2 723               | 4 158         | 6 799 | 8 719 | 1 908 |
| 1997 Jan-May         | 23 442      | 1 697   | 633         | 5 441  | 340    | 1 038 | 2 577 | 1 052 | 919   | 1 134               | 1 588         | 2 263 | 3 265 | 652   |
| 1996 May             | 4 850       | 341     | 147         | 1 018  | 83     | 190   | 549   | 206   | 160   | 210                 | 427           | 558   | 688   | 179   |
| Jun                  | 4 468       | 323     | 142         | 938    | 70     | 179   | 465   | 203   | 113   | 208                 | 359           | 449   | 764   | 106   |
| Jul                  | 4 718       | 301     | 137         | 975    | 86     | 190   | 524   | 233   | 125   | 260                 | 349           | 572   | 702   | 161   |
| Aug                  | 4 730       | 395     | 111         | 847    | 71     | 185   | 481   | 185   | 222   | 220                 | 380           | 575   | 685   | 154   |
| Sep                  | 4 901       | 336     | 141         | 1 021  | 76     | 208   | 546   | 228   | 142   | 230                 | 303           | 532   | 849   | 117   |
| Oct                  | 5 474       | 399     | 138         | 1 274  | 83     | 217   | 579   | 272   | 189   | 198                 | 411           | 662   | 770   | 170   |
| Nov                  | 5 303       | 346     | 145         | 1 291  | 89     | 181   | 570   | 223   | 148   | 266                 | 289           | 670   | 766   | 139   |
| Dec                  | 4 945       | 399     | 127         | 1 048  | 76     | 181   | 529   | 188   | 164   | 232                 | 285           | 640   | 752   | 207   |
| 1997 Jan             | 4 549       | 384     | 116         | 1 000  | 79     | 204   | 449   | 151   | 229   | 206                 | 228           | 453   | 719   | 114   |
| Feb                  | 4 215       | 325     | 118         | 967    | 59     | 190   | 502   | 217   | 149   | 184                 | 233           | 373   | 622   | 117   |
| Mar                  | 4 612       | 325     | 135         | 1 053  | 60     | 180   | 536   | 236   | 179   | 239                 | 325           | 452   | 578   | 117   |
| Apr                  | 4 957       | 338     | 135         | 1 165  | 73     | 236   | 509   | 218   | 196   | 261                 | 405           | 517   | 664   | 165   |
| May                  | 5 109       | 326     | 128         | 1 257  | 70     | 228   | 581   | 229   | 166   | 245                 | 396           | 470   | 683   | 140   |
| Annual Variation (%) |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | -9.1        | -5.2    | 1.3         | -7.0   | -10.6  | -12.5 | -26.2 | 13.0  | 9.1   | -7.1                | -21.2         | -12.2 | 14.4  | -20.4 |
| 1994                 | 26.0        | 102.4   | 14.4        | 16.8   | 33.0   | 21.8  | 9.3   | 18.7  | 27.0  | 10.3                | 56.7          | 26.8  | 22.9  | 35.8  |
| 1995                 | 7.4         | -1.6    | 4.2         | 13.9   | 15.8   | 11.6  | 11.8  | 21.6  | 18.8  | 5.3                 | 0.7           | -16.7 | 15.9  | -10.4 |
| 1996                 | 11.7        | 28.4    | -0.6        | 8.3    | -5.2   | 17.0  | 11.7  | 6.1   | 14.3  | 9.7                 | -0.4          | 14.8  | 16.4  | 15.4  |
| 1997 Jan-May         | -1.1        | -2.8    | -10.0       | 4.8    | -4.7   | 16.2  | 1.1   | -2.7  | 43.5  | 2.3                 | -10.9         | -16.2 | -4.8  | -23.5 |
| 1997 Feb             | -9.7        | -11.4   | -20.3       | -4.1   | -20.9  | 1.0   | 5.2   | 1.9   | 43.1  | -18.1               | -27.4         | -25.0 | -15.2 | -25.4 |
| Mar                  | -3.5        | -6.6    | -7.6        | -7.8   | -0.7   | 2.3   | -1.2  | 1.1   | 60.8  | 5.1                 | 5.0           | -12.1 | -13.6 | -22.9 |
| Apr                  | 12.5        | 4.0     | -3.4        | 26.2   | 7.6    | 69.4  | 14.6  | -1.8  | 35.2  | 24.6                | 10.0          | -12.2 | 12.7  | 16.5  |
| May                  | 5.3         | -4.5    | -12.9       | 23.5   | -14.8  | 19.5  | 5.8   | 11.0  | 3.5   | 16.5                | -7.1          | -15.8 | -0.8  | -21.8 |

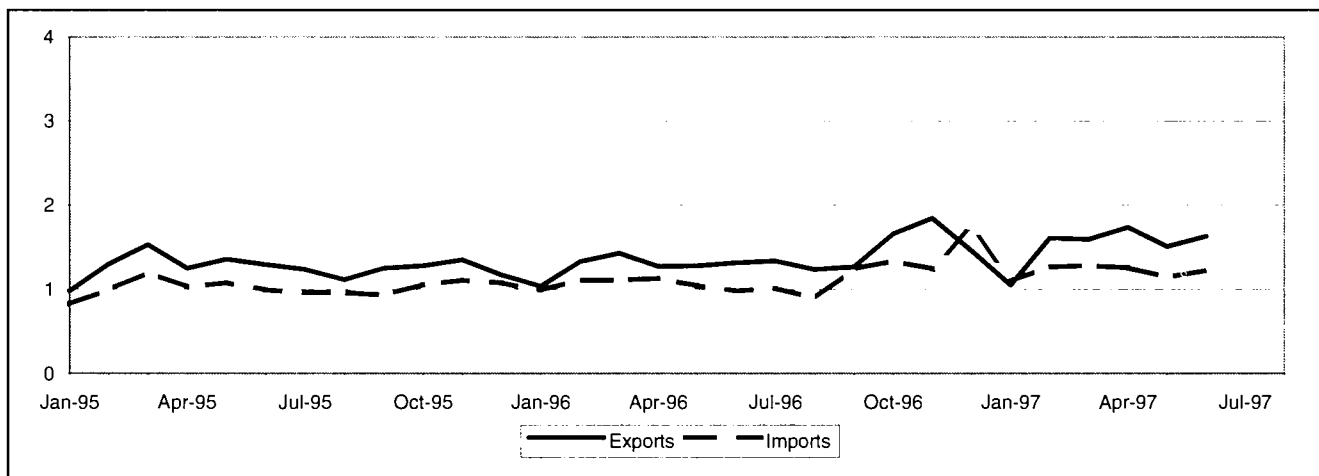
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





### INTRA-EU

Value (Mio ECU)

| Period       | Intra-EUR15 | Partner |     |        |     |     |      |      |        |        |      |      |      |      |
|--------------|-------------|---------|-----|--------|-----|-----|------|------|--------|--------|------|------|------|------|
|              |             | B/L     | DK  | D      | EL  | E   | F    | IRL  | I      | NL     | P    | FIN  | S    | UK   |
| 1993         | -6 396      | -540    | -34 | -3 880 | 14  | 151 | -328 | -143 | -1 051 | -191   | -75  | -88  | -213 | -17  |
| 1994         | -7 271      | -631    | -55 | -4 187 | 11  | 184 | -472 | -145 | -1 038 | -277   | -102 | -121 | -288 | -152 |
| 1995         | -9 403      | -599    | -16 | -7 529 | 113 | 350 | -566 | -94  | -422   | -1 174 | 1    | -39  | -230 | 49   |
| 1996         | -10 724     | -440    | -33 | -8 182 | 106 | 412 | -492 | -95  | -663   | -1 302 | 14   | -52  | -165 | 167  |
| 1997 Jan-Jun | -4 835      | -323    | 13  | -3 827 | 62  | 242 | -453 | -32  | -150   | -578   | 27   | -39  | -28  | 251  |
| 1996 Jun     | -717        | -30     | -3  | -528   | 12  | 38  | -22  | -8   | -50    | -108   | -2   | -5   | -20  | 8    |
| Jul          | -959        | -30     | -2  | -721   | 5   | 37  | -55  | -7   | -100   | -87    | -1   | 2    | -17  | 17   |
| Aug          | -976        | -31     | -3  | -741   | 8   | 32  | -18  | -7   | -79    | -127   | -1   | -9   | -12  | 11   |
| Sep          | -866        | -47     | 0   | -694   | 11  | 52  | -14  | -7   | -46    | -127   | 4    | -7   | -19  | 29   |
| Oct          | -988        | -50     | -5  | -767   | 14  | 54  | -45  | -12  | -68    | -120   | 2    | -7   | -7   | 21   |
| Nov          | -895        | -33     | -4  | -685   | 12  | 32  | -22  | -10  | -47    | -117   | 2    | -10  | -12  | -1   |
| Dec          | -873        | -24     | 2   | -639   | 7   | 13  | -53  | -9   | -66    | -86    | 2    | -9   | -22  | 10   |
| 1997 Jan     | -624        | -47     | 1   | -536   | 9   | 34  | -26  | -6   | -2     | -84    | 2    | -8   | -3   | 41   |
| Feb          | -793        | -56     | -3  | -643   | 12  | 35  | -26  | -6   | -44    | -96    | 4    | -19  | -0   | 50   |
| Mar          | -849        | -65     | 6   | -668   | 9   | 24  | -29  | -4   | -62    | -101   | 5    | 2    | -6   | 40   |
| Apr          | -1 026      | -51     | 5   | -666   | 12  | 59  | -293 | -2   | -15    | -111   | 7    | -6   | -5   | 38   |
| May          | -796        | -52     | 1   | -633   | 10  | 35  | -51  | -4   | -16    | -120   | 7    | -3   | -2   | 33   |
| Jun          | -748        | -53     | 2   | -682   | 10  | 56  | -27  | -10  | -11    | -67    | 2    | -5   | -13  | 49   |

### EXTRA-EU

Value (Mio ECU)

| Period       | Extra-EUR15 | Partner |             |      |        |       |        |       |      |                     |               |      |      |      |
|--------------|-------------|---------|-------------|------|--------|-------|--------|-------|------|---------------------|---------------|------|------|------|
|              |             | Norway  | Switzerland | USA  | Canada | China | Japan  | CEEC  | CIS  | Mediterranean Basin | Latin America | OPEC | DAE  | ACP  |
| 1993         | -792        | 60      | 490         | -657 | 58     | -301  | -1 299 | 1 237 | 26   | 338                 | -38           | 74   | -158 | -217 |
| 1994         | -1 394      | 64      | 510         | -705 | -82    | -445  | -1 401 | 1 387 | -206 | 424                 | -76           | -9   | -109 | -81  |
| 1995         | 2 905       | 131     | 326         | -267 | 59     | -114  | -274   | 2 062 | -139 | 804                 | 170           | 103  | 253  | -109 |
| 1996         | 2 625       | 199     | 222         | -292 | 1      | -227  | -108   | 1 793 | -161 | 704                 | 311           | -116 | 287  | -198 |
| 1997 Jan-Jun | 1 870       | 108     | 172         | -141 | 34     | -111  | -63    | 1 272 | -63  | 556                 | 230           | 16   | 116  | -74  |
| 1996 Jun     | 335         | 14      | 49          | -18  | 9      | -3    | 11     | 184   | -29  | 89                  | 24            | -15  | 38   | -8   |
| Jul          | 321         | 9       | 47          | -3   | -7     | -23   | 12     | 157   | -34  | 78                  | 30            | 11   | 48   | -24  |
| Aug          | 343         | 11      | 29          | 24   | 15     | -21   | 3      | 166   | -14  | 89                  | 18            | 22   | 35   | -6   |
| Sep          | 25          | 20      | 13          | -50  | -5     | -28   | -13    | 35    | -20  | 22                  | 17            | -22  | 23   | -6   |
| Oct          | 317         | 26      | 36          | -50  | -5     | -2    | 16     | 178   | -12  | 49                  | 38            | -9   | 25   | 3    |
| Nov          | 596         | 31      | 31          | 25   | 14     | -9    | 6      | 346   | 14   | 122                 | 35            | 4    | 29   | -31  |
| Dec          | -281        | 15      | -95         | -61  | 3      | -29   | -14    | 16    | -89  | -8                  | 30            | -93  | 13   | -40  |
| 1997 Jan     | -40         | 7       | 34          | -73  | 12     | -37   | -25    | 102   | -46  | 5                   | 32            | -31  | -11  | -33  |
| Feb          | 344         | 26      | 4           | -14  | -5     | -25   | -10    | 257   | 15   | 99                  | 43            | -6   | 6    | -18  |
| Mar          | 317         | 19      | 0           | -6   | 20     | -30   | -22    | 210   | -26  | 96                  | 44            | 27   | 20   | -12  |
| Apr          | 477         | 20      | 86          | -33  | 13     | -28   | -7     | 293   | 25   | 123                 | 36            | -17  | 20   | -9   |
| May          | 364         | 19      | 14          | 1    | -4     | -19   | -0     | 228   | -1   | 103                 | 36            | -0   | 31   | 1    |
| Jun          | 406         | 17      | 33          | -16  | -3     | 29    | 1      | 181   | -31  | 131                 | 39            | 42   | 50   | -3   |

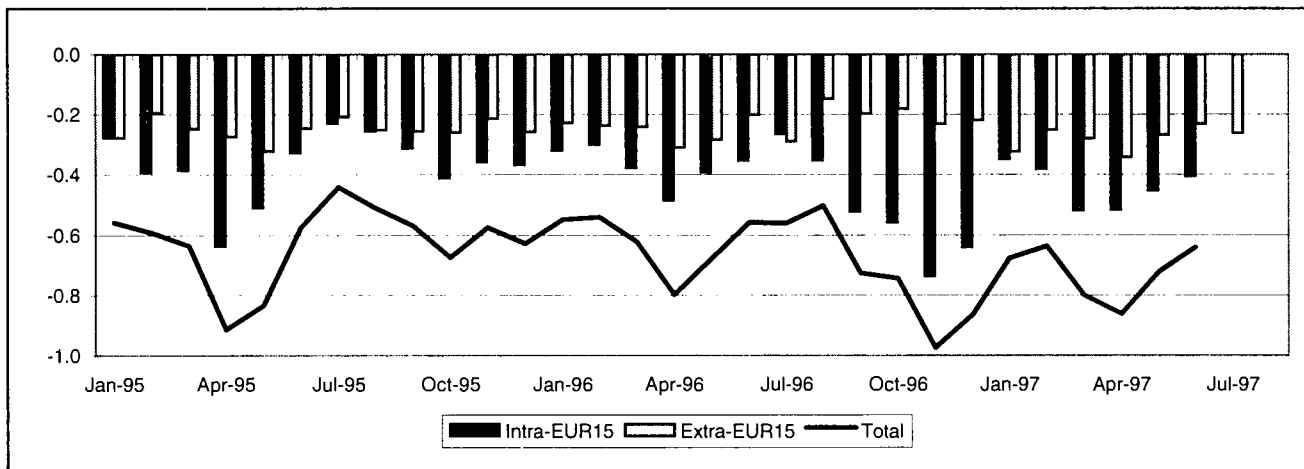
## INTRA-EU

| Period               | Intra-EUR15 | Partner |       |        |       |       |       |       |       |       |       |       |       |       |
|----------------------|-------------|---------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D      | EL    | E     | F     | IRL   | I     | NL    | P     | FIN   | S     | UK    |
| <b>DISPATCHES</b>    |             |         |       |        |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 3.0     | 1.2   | 58.3   | 0.7   | 3.5   | 6.7   | 0.3   | 13.1  | 4.0   | 0.6   | 0.9   | 2.1   | 5.5   |
| Value (Bn ECU)       |             |         |       |        |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 22 427      | 647     | 300   | 13 348 | 173   | 714   | 1 513 | 68    | 2 714 | 1 012 | 167   | 178   | 476   | 1 117 |
| 1994                 | 24 543      | 714     | 324   | 14 421 | 175   | 810   | 1 721 | 82    | 3 073 | 1 127 | 177   | 197   | 527   | 1 197 |
| 1995                 | 29 036      | 726     | 354   | 16 564 | 242   | 879   | 1 838 | 93    | 3 775 | 1 221 | 168   | 272   | 590   | 1 376 |
| 1996                 | 29 405      | 884     | 366   | 17 133 | 218   | 1 018 | 1 962 | 99    | 3 838 | 1 188 | 191   | 279   | 603   | 1 625 |
| 1997 Jan-Jun         | 15 343      | 435     | 195   | 8 600  | 114   | 585   | 978   | 68    | 2 117 | 701   | 112   | 143   | 308   | 986   |
| 1996 Jun             | 2 375       | 75      | 28    | 1 366  | 22    | 86    | 166   | 7     | 332   | 86    | 16    | 20    | 47    | 123   |
| Jul                  | 2 529       | 76      | 28    | 1 486  | 16    | 90    | 156   | 9     | 346   | 105   | 16    | 26    | 43    | 133   |
| Aug                  | 1 990       | 63      | 30    | 1 212  | 16    | 58    | 130   | 8     | 197   | 77    | 13    | 21    | 45    | 119   |
| Sep                  | 2 671       | 78      | 35    | 1 545  | 20    | 99    | 185   | 10    | 351   | 101   | 16    | 26    | 53    | 152   |
| Oct                  | 2 758       | 78      | 36    | 1 590  | 23    | 106   | 184   | 9     | 357   | 109   | 18    | 25    | 59    | 166   |
| Nov                  | 2 432       | 73      | 28    | 1 417  | 20    | 89    | 160   | 6     | 329   | 90    | 16    | 20    | 51    | 131   |
| Dec                  | 2 168       | 65      | 37    | 1 278  | 15    | 64    | 143   | 5     | 259   | 98    | 15    | 17    | 38    | 134   |
| 1997 Jan             | 2 540       | 71      | 34    | 1 451  | 20    | 92    | 160   | 11    | 327   | 122   | 20    | 20    | 50    | 161   |
| Feb                  | 2 543       | 71      | 32    | 1 436  | 23    | 97    | 161   | 8     | 337   | 116   | 18    | 22    | 51    | 171   |
| Mar                  | 2 564       | 74      | 36    | 1 441  | 18    | 82    | 165   | 12    | 352   | 120   | 18    | 30    | 51    | 166   |
| Apr                  | 2 872       | 85      | 34    | 1 611  | 19    | 119   | 187   | 19    | 393   | 129   | 21    | 26    | 55    | 175   |
| May                  | 2 274       | 65      | 28    | 1 246  | 17    | 87    | 140   | 10    | 343   | 104   | 18    | 23    | 48    | 145   |
| Jun                  | 2 549       | 70      | 31    | 1 415  | 17    | 109   | 165   | 8     | 366   | 110   | 18    | 22    | 52    | 167   |
| Annual Variation (%) |             |         |       |        |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -3.8        | -4.1    | -2.5  | -2.1   | -20.5 | -12.2 | 0.8   | 5.6   | -9.8  | 1.4   | -4.8  | -10.2 | -6.2  | -8.8  |
| 1994                 | 9.4         | 10.3    | 8.0   | 8.0    | 0.9   | 13.4  | 13.7  | 19.4  | 13.2  | 11.4  | 6.0   | 10.2  | 10.8  | 7.2   |
| 1995                 | 18.3        | 1.7     | 9.3   | 14.9   | 38.4  | 8.6   | 6.8   | 13.7  | 22.8  | 8.3   | -4.7  | 38.0  | 12.0  | 15.0  |
| 1996                 | 1.3         | 21.8    | 3.3   | 3.4    | -9.7  | 15.8  | 6.7   | 6.6   | 1.7   | -2.7  | 13.5  | 2.7   | 2.2   | 18.1  |
| 1997 Jan-Jun         | 3.3         | -3.6    | 13.5  | -0.1   | 3.5   | 14.5  | -2.7  | 30.3  | 5.9   | 15.4  | 16.6  | 0.3   | -1.8  | 24.8  |
| 1997 Mar             | 0.6         | 3.8     | 29.1  | -2.9   | -4.4  | -4.4  | 1.1   | 21.1  | 7.1   | 10.5  | 9.8   | 17.0  | -15.5 | 11.7  |
| Apr                  | 14.3        | 2.7     | 13.1  | 10.9   | 12.7  | 40.7  | 8.1   | 159.6 | 13.2  | 28.4  | 28.3  | 5.5   | 5.8   | 39.2  |
| May                  | -7.4        | -9.9    | 8.6   | -12.5  | -4.0  | 2.0   | -14.0 | 14.8  | -2.2  | 6.7   | 9.8   | 3.5   | -1.7  | 18.3  |
| Jun                  | 7.4         | -7.3    | 12.6  | 3.6    | -22.2 | 27.0  | -0.6  | 19.8  | 10.0  | 26.7  | 10.6  | 8.3   | 10.6  | 35.9  |
| <b>ARRIVALS</b>      |             |         |       |        |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 3.3     | 1.0   | 63.1   | 0.3   | 1.5   | 6.1   | 0.5   | 11.2  | 6.2   | 0.4   | 0.8   | 1.9   | 3.6   |
| Value (Bn ECU)       |             |         |       |        |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 28 823      | 1 187   | 334   | 17 228 | 160   | 563   | 1 841 | 211   | 3 765 | 1 203 | 242   | 266   | 689   | 1 134 |
| 1994                 | 31 814      | 1 344   | 378   | 18 608 | 164   | 625   | 2 192 | 226   | 4 111 | 1 405 | 278   | 318   | 815   | 1 349 |
| 1995                 | 38 439      | 1 325   | 370   | 24 093 | 129   | 529   | 2 404 | 187   | 4 196 | 2 395 | 167   | 310   | 820   | 1 327 |
| 1996                 | 40 129      | 1 324   | 399   | 25 315 | 113   | 606   | 2 453 | 194   | 4 501 | 2 490 | 177   | 331   | 768   | 1 458 |
| 1997 Jan-Jun         | 20 179      | 758     | 182   | 12 427 | 52    | 343   | 1 431 | 100   | 2 267 | 1 279 | 86    | 182   | 336   | 735   |
| 1996 Jun             | 3 092       | 106     | 30    | 1 894  | 10    | 49    | 187   | 15    | 382   | 194   | 18    | 25    | 68    | 114   |
| Jul                  | 3 488       | 106     | 30    | 2 207  | 11    | 53    | 211   | 15    | 446   | 192   | 17    | 24    | 60    | 116   |
| Aug                  | 2 965       | 94      | 33    | 1 953  | 8     | 26    | 147   | 15    | 276   | 204   | 14    | 30    | 57    | 108   |
| Sep                  | 3 537       | 125     | 34    | 2 238  | 9     | 47    | 199   | 17    | 397   | 229   | 12    | 33    | 72    | 123   |
| Oct                  | 3 746       | 127     | 41    | 2 357  | 8     | 52    | 228   | 20    | 425   | 229   | 16    | 33    | 66    | 144   |
| Nov                  | 3 327       | 107     | 32    | 2 102  | 8     | 57    | 182   | 17    | 375   | 207   | 14    | 30    | 63    | 132   |
| Dec                  | 3 042       | 89      | 34    | 1 917  | 7     | 51    | 196   | 15    | 325   | 184   | 13    | 27    | 60    | 125   |
| 1997 Jan             | 3 164       | 118     | 32    | 1 988  | 11    | 58    | 186   | 16    | 330   | 206   | 18    | 28    | 53    | 120   |
| Feb                  | 3 336       | 126     | 35    | 2 079  | 10    | 62    | 187   | 15    | 381   | 212   | 13    | 41    | 52    | 121   |
| Mar                  | 3 413       | 138     | 30    | 2 108  | 9     | 58    | 194   | 16    | 414   | 221   | 14    | 28    | 57    | 126   |
| Apr                  | 3 898       | 136     | 29    | 2 277  | 8     | 59    | 480   | 20    | 407   | 239   | 14    | 32    | 60    | 137   |
| May                  | 3 070       | 117     | 27    | 1 879  | 7     | 52    | 191   | 14    | 359   | 224   | 11    | 26    | 50    | 112   |
| Jun                  | 3 297       | 123     | 29    | 2 096  | 7     | 54    | 192   | 18    | 376   | 177   | 16    | 27    | 65    | 118   |
| Annual Variation (%) |             |         |       |        |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -1.9        | -5.4    | 0.6   | -3.7   | -2.7  | 7.3   | -0.2  | 5.7   | 4.6   | 6.5   | -4.1  | -8.5  | -8.6  | 0.2   |
| 1994                 | 10.4        | 13.2    | 13.3  | 8.0    | 2.7   | 11.1  | 19.1  | 7.2   | 9.2   | 16.7  | 15.1  | 19.3  | 18.2  | 19.0  |
| 1995                 | 20.8        | -1.4    | -2.2  | 29.5   | -21.2 | -15.5 | 9.6   | -17.2 | 2.1   | 70.5  | -40.0 | -2.4  | 0.7   | -1.6  |
| 1996                 | 4.4         | -0.1    | 7.7   | 5.1    | -12.8 | 14.5  | 2.1   | 3.4   | 7.3   | 4.0   | 5.8   | 6.8   | -6.3  | 9.8   |
| 1997 Jan-Jun         | 0.8         | 12.1    | -6.0  | -0.9   | -16.9 | 7.5   | 10.9  | 5.4   | 0.5   | 2.7   | -4.9  | 17.7  | -13.7 | 3.5   |
| 1997 Mar             | -2.1        | 7.8     | -15.3 | -4.8   | -22.7 | 18.2  | -5.2  | 15.4  | 5.3   | 4.6   | -23.3 | 6.1   | -2.8  | 3.2   |
| Apr                  | 11.3        | 19.9    | -11.3 | 4.4    | -5.7  | 7.6   | 129.2 | 15.2  | 6.0   | -4.3  | 2.5   | 29.2  | -24.7 | 2.0   |
| May                  | -9.5        | -1.6    | -13.4 | -11.4  | -24.6 | -14.8 | -9.8  | -12.9 | -8.6  | 8.6   | -8.7  | -5.5  | -15.8 | -10.8 |
| Jun                  | 6.6         | 16.0    | -3.9  | 10.7   | -27.2 | 10.8  | 2.2   | 27.0  | -1.4  | -9.1  | -13.9 | 7.0   | -4.0  | 3.1   |

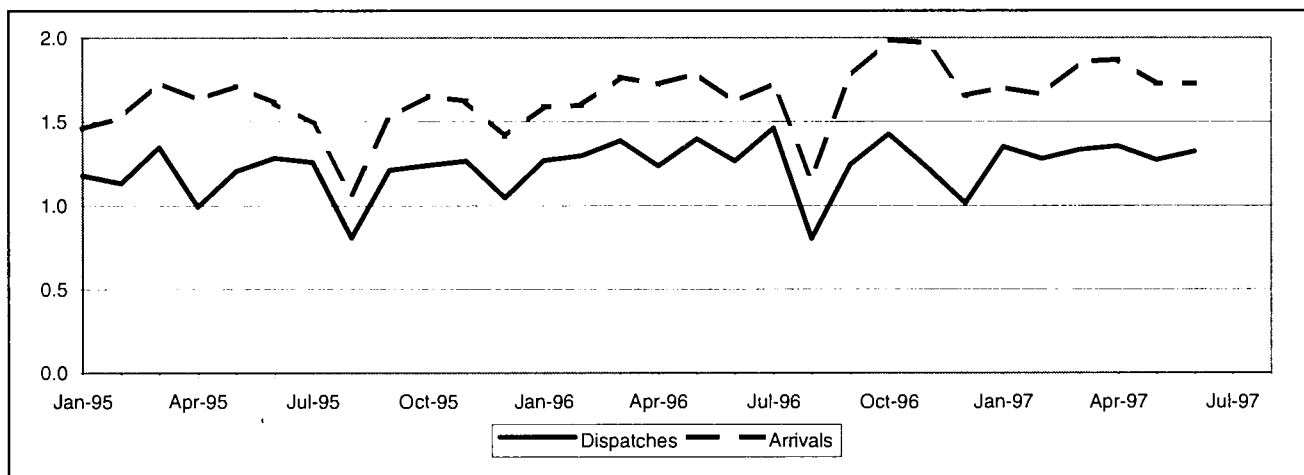
**EXTRA-EU**

| Period               | Extra-EUR15 | Partner |             |       |        |       |       |       |         |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|---------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS     | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |         |                     |               |       |       |       |
| % 1996               | 100.0       | 1.6     | 13.8        | 8.9   | 2.0    | 1.6   | 4.3   | 37.9  | 5.2     | 13.5                | 3.1           | 5.0   | 6.1   | 0.8   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1993                 | 11 899      | 191     | 2 185       | 1 176 | 218    | 268   | 525   | 3 740 | 104     | 1 340               | 312           | 917   | 657   | 161   |
| 1994                 | 13 311      | 210     | 2 408       | 1 341 | 234    | 274   | 590   | 4 461 | 671     | 1 635               | 376           | 803   | 639   | 135   |
| 1995                 | 15 106      | 206     | 2 394       | 1 312 | 267    | 343   | 593   | 5 484 | 815     | 1 946               | 440           | 768   | 1 002 | 152   |
| 1996                 | 16 448      | 270     | 2 264       | 1 462 | 326    | 270   | 712   | 6 227 | 850     | 2 216               | 506           | 829   | 1 001 | 134   |
| 1997 Jan-Jun         | 9 126       | 144     | 1 186       | 838   | 182    | 158   | 341   | 3 727 | 453     | 1 342               | 334           | 440   | 490   | 63    |
| 1996 Jun             | 1 314       | 18      | 185         | 116   | 27     | 31    | 62    | 497   | 60      | 182                 | 38            | 60    | 79    | 11    |
| Jul                  | 1 337       | 14      | 183         | 124   | 26     | 14    | 63    | 494   | 58      | 179                 | 47            | 74    | 93    | 11    |
| Aug                  | 1 234       | 16      | 155         | 114   | 26     | 21    | 57    | 488   | 56      | 166                 | 38            | 54    | 82    | 7     |
| Sep                  | 1 268       | 26      | 184         | 126   | 29     | 20    | 55    | 452   | 55      | 164                 | 34            | 63    | 86    | 16    |
| Oct                  | 1 655       | 33      | 232         | 145   | 33     | 44    | 80    | 617   | 76      | 210                 | 50            | 72    | 97    | 11    |
| Nov                  | 1 840       | 38      | 229         | 150   | 28     | 40    | 74    | 769   | 93      | 260                 | 52            | 86    | 110   | 14    |
| Dec                  | 1 457       | 24      | 173         | 119   | 22     | 24    | 55    | 576   | 56      | 236                 | 52            | 97    | 84    | 17    |
| 1997 Jan             | 1 052       | 14      | 150         | 105   | 27     | 11    | 42    | 400   | 32      | 135                 | 50            | 46    | 66    | 8     |
| Feb                  | 1 607       | 33      | 187         | 150   | 32     | 24    | 56    | 694   | 84      | 227                 | 57            | 83    | 75    | 11    |
| Mar                  | 1 595       | 25      | 216         | 145   | 35     | 15    | 60    | 654   | 75      | 225                 | 60            | 75    | 83    | 14    |
| Apr                  | 1 732       | 25      | 247         | 151   | 32     | 16    | 62    | 731   | 102     | 262                 | 53            | 72    | 83    | 12    |
| May                  | 1 510       | 24      | 181         | 140   | 22     | 26    | 62    | 620   | 78      | 240                 | 52            | 85    | 84    | 9     |
| Jun                  | 1 630       | 23      | 205         | 147   | 34     | 66    | 60    | 627   | 81      | 253                 | 63            | 79    | 100   | 10    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1993                 | 9.3         | -10.7   | 8.0         | 30.4  | 12.6   | 46.9  | -0.2  | 10.2  | -81.1   | 4.8                 | 9.3           | -4.4  | 26.7  | 4.3   |
| 1994                 | 11.9        | 9.9     | 10.2        | 14.0  | 7.3    | 2.2   | 12.4  | 19.3  | 544.0   | 22.0                | 20.4          | -12.4 | -2.7  | -16.3 |
| 1995                 | 13.5        | -1.8    | -0.6        | -2.2  | 14.4   | 25.2  | 0.4   | 22.9  | 21.5    | 19.1                | 16.9          | -4.3  | 56.8  | 12.7  |
| 1996                 | 8.9         | 31.1    | -5.4        | 11.5  | 22.0   | -21.4 | 20.1  | 13.6  | 4.3     | 13.9                | 15.1          | 8.0   | -0.1  | -12.1 |
| 1997 Jan-Jun         | 19.2        | 20.1    | 7.2         | 22.7  | 12.6   | 48.4  | 4.2   | 31.7  | -0.6    | 34.1                | 44.2          | 14.8  | 9.0   | 12.0  |
| 1997 Mar             | 11.8        | 4.7     | 9.4         | 17.7  | 19.1   | -27.1 | 9.6   | 32.3  | -48.5   | 32.0                | 49.6          | 10.1  | 4.2   | 32.5  |
| Apr                  | 36.4        | 38.5    | 31.6        | 28.0  | 17.9   | -6.1  | 12.1  | 54.4  | 30.6    | 53.2                | 36.2          | 29.0  | 5.6   | 26.1  |
| May                  | 17.9        | 26.6    | 1.1         | 19.2  | -10.3  | 109.3 | 13.7  | 30.2  | 16.8    | 34.0                | 32.3          | 23.0  | 5.8   | -17.0 |
| Jun                  | 24.0        | 24.4    | 10.9        | 26.4  | 28.3   | 113.5 | -4.5  | 26.2  | 36.8    | 39.0                | 65.7          | 31.9  | 26.1  | -8.6  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |         |                     |               |       |       |       |
| % 1996               | 100.0       | 0.5     | 14.8        | 12.7  | 2.4    | 3.6   | 5.9   | 32.1  | 7.3     | 10.9                | 1.4           | 6.8   | 5.2   | 2.4   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1993                 | 12 692      | 132     | 1 695       | 1 833 | 160    | 570   | 1 824 | 2 503 | 78      | 1 002               | 350           | 843   | 815   | 378   |
| 1994                 | 14 705      | 146     | 1 897       | 2 046 | 316    | 719   | 1 992 | 3 074 | 877     | 1 210               | 452           | 812   | 748   | 216   |
| 1995                 | 12 201      | 75      | 2 068       | 1 579 | 208    | 457   | 866   | 3 422 | 954     | 1 142               | 270           | 665   | 749   | 261   |
| 1996                 | 13 823      | 72      | 2 042       | 1 754 | 325    | 496   | 820   | 4 433 | 1 011   | 1 512               | 195           | 945   | 715   | 332   |
| 1997 Jan-Jun         | 7 256       | 35      | 1 014       | 980   | 149    | 269   | 404   | 2 456 | 516     | 786                 | 104           | 424   | 374   | 137   |
| 1996 Jun             | 979         | 5       | 136         | 134   | 18     | 34    | 52    | 313   | 89      | 93                  | 14            | 75    | 42    | 19    |
| Jul                  | 1 017       | 5       | 136         | 127   | 33     | 36    | 50    | 337   | 92      | 101                 | 18            | 63    | 45    | 35    |
| Aug                  | 891         | 5       | 127         | 90    | 10     | 43    | 54    | 322   | 70      | 78                  | 20            | 32    | 47    | 14    |
| Sep                  | 1 243       | 6       | 171         | 176   | 35     | 48    | 69    | 418   | 75      | 141                 | 17            | 85    | 63    | 22    |
| Oct                  | 1 338       | 8       | 197         | 196   | 39     | 47    | 64    | 439   | 88      | 161                 | 13            | 81    | 72    | 8     |
| Nov                  | 1 244       | 7       | 198         | 125   | 14     | 49    | 68    | 423   | 78      | 138                 | 17            | 82    | 81    | 45    |
| Dec                  | 1 738       | 9       | 268         | 181   | 19     | 53    | 70    | 560   | 146     | 244                 | 22            | 190   | 71    | 57    |
| 1997 Jan             | 1 091       | 7       | 116         | 178   | 15     | 48    | 67    | 298   | 78      | 131                 | 18            | 77    | 76    | 40    |
| Feb                  | 1 263       | 7       | 183         | 165   | 37     | 50    | 66    | 437   | 69      | 129                 | 14            | 89    | 69    | 29    |
| Mar                  | 1 277       | 5       | 215         | 151   | 15     | 45    | 82    | 445   | 101     | 129                 | 16            | 47    | 63    | 25    |
| Apr                  | 1 255       | 5       | 161         | 184   | 19     | 45    | 69    | 438   | 77      | 139                 | 17            | 89    | 63    | 21    |
| May                  | 1 146       | 5       | 167         | 139   | 26     | 45    | 62    | 392   | 79      | 137                 | 16            | 85    | 53    | 8     |
| Jun                  | 1 224       | 6       | 172         | 163   | 37     | 36    | 58    | 446   | 112     | 122                 | 24            | 37    | 50    | 14    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1993                 | 2.7         | 1.6     | 1.4         | 11.2  | -24.3  | 35.4  | -7.4  | 1.9   | -87.0   | 1.7                 | -7.3          | 6.3   | 5.8   | 24.4  |
| 1994                 | 15.9        | 11.2    | 11.9        | 11.7  | 97.9   | 26.2  | 9.2   | 22.8  | 1 028.4 | 20.8                | 29.2          | -3.6  | -8.2  | -42.9 |
| 1995                 | -17.0       | -48.5   | 9.0         | -22.8 | -34.2  | -36.4 | -56.5 | 11.3  | 8.8     | -5.7                | -40.3         | -18.1 | 0.1   | 20.7  |
| 1996                 | 13.3        | -4.7    | -1.3        | 11.1  | 56.4   | 8.6   | -5.3  | 29.6  | 6.0     | 32.5                | -27.8         | 42.1  | -4.6  | 27.3  |
| 1997 Jan-Jun         | 14.2        | 10.5    | 7.3         | 14.1  | -15.2  | 21.7  | -9.2  | 27.0  | 11.7    | 21.1                | 17.4          | 2.7   | 11.6  | -9.1  |
| 1997 Mar             | 15.7        | 2.2     | 40.4        | 6.8   | -62.6  | 7.6   | -12.5 | 28.6  | 32.8    | 22.0                | 3.7           | -15.6 | 3.7   | 2.0   |
| Apr                  | 11.2        | -19.4   | -2.6        | 22.9  | -44.0  | 48.6  | -18.5 | 27.2  | -20.2   | 10.7                | 28.0          | 26.1  | 12.7  | 26.2  |
| May                  | 9.7         | 2.4     | 15.5        | -16.8 | 45.0   | 36.6  | -20.8 | 21.7  | 6.9     | 20.9                | 15.0          | 35.5  | 4.5   | -65.7 |
| Jun                  | 25.0        | 35.1    | 26.7        | 21.0  | 110.4  | 7.8   | 12.4  | 42.7  | 26.5    | 30.6                | 65.8          | -51.0 | 19.5  | -28.7 |

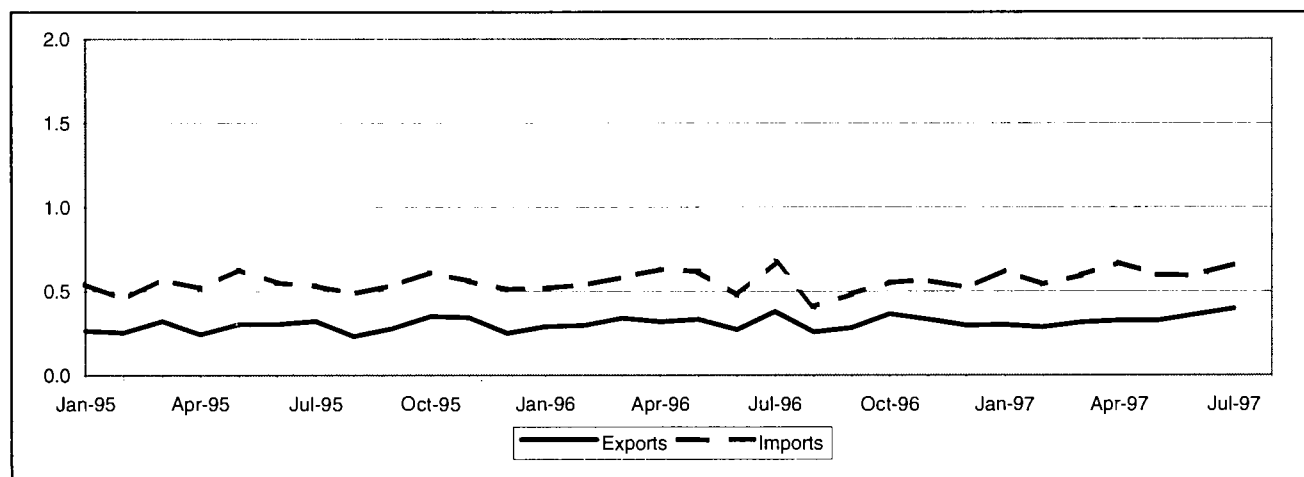
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**INTRA-EU**

Value (Mio ECU)

| Period       | Intra-EUR15 | Partner |     |      |    |        |      |     |        |      |     |     |     |     |
|--------------|-------------|---------|-----|------|----|--------|------|-----|--------|------|-----|-----|-----|-----|
|              |             | B/L     | DK  | D    | EL | E      | F    | IRL | I      | NL   | A   | FIN | S   | UK  |
| 1993         | -4 876      | -318    | 124 | -535 | 46 | -1 795 | -636 | -62 | -1 401 | -331 | -17 | -4  | 91  | -38 |
| 1994         | -4 623      | -223    | 153 | -303 | 40 | -2 335 | -693 | -79 | -1 441 | -169 | -11 | 47  | 109 | 260 |
| 1995         | -4 484      | -304    | 183 | 175  | 31 | -2 614 | -541 | -74 | -1 516 | -210 | 34  | 9   | 72  | 263 |
| 1996         | -5 327      | -103    | 114 | -177 | 45 | -3 364 | -329 | -65 | -1 529 | -274 | 59  | -0  | 69  | 214 |
| 1997 Jan-Jun | -2 635      | -13     | 84  | -152 | 24 | -1 764 | -157 | -43 | -760   | -135 | 25  | 12  | 34  | 204 |
| 1996 Jun     | -355        | 7       | 6   | -21  | 3  | -249   | -3   | -9  | -126   | -8   | 1   | -1  | 4   | 40  |
| Jul          | -268        | -8      | 17  | 14   | 7  | -254   | 20   | -4  | -143   | -6   | 7   | 4   | 16  | 61  |
| Aug          | -354        | -10     | 4   | -16  | 4  | -203   | -33  | -3  | -69    | -25  | 6   | 2   | 1   | -14 |
| Sep          | -526        | -21     | 11  | -43  | 7  | -283   | -38  | -4  | -138   | -35  | 4   | 1   | 5   | 8   |
| Oct          | -560        | -1      | 14  | -20  | 7  | -344   | -43  | -7  | -160   | -36  | 8   | -2  | 5   | 19  |
| Nov          | -739        | -9      | 2   | -26  | 5  | -478   | -77  | -8  | -133   | -23  | -0  | -4  | 9   | 2   |
| Dec          | -643        | -23     | 5   | -105 | 4  | -254   | -60  | -6  | -139   | -37  | -1  | -5  | -3  | -21 |
| 1997 Jan     | -351        | -6      | 18  | -8   | 1  | -280   | 5    | -10 | -88    | -14  | 7   | 1   | 9   | 12  |
| Feb          | -383        | -13     | 16  | 0    | 4  | -269   | -18  | -1  | -130   | -12  | 1   | 3   | 6   | 28  |
| Mar          | -520        | -4      | 19  | -29  | 4  | -304   | -39  | -9  | -152   | -26  | 2   | 2   | 4   | 13  |
| Apr          | -519        | -3      | 13  | -74  | 6  | -310   | -46  | -9  | -137   | -27  | 7   | 5   | 5   | 50  |
| May          | -454        | 1       | 7   | -13  | 5  | -308   | -40  | -6  | -128   | -29  | 4   | 0   | 6   | 47  |
| Jun          | -407        | 12      | 10  | -28  | 3  | -293   | -20  | -7  | -124   | -27  | 5   | 0   | 5   | 55  |

**EXTRA-EU**

Value (Mio ECU)

| Period       | Extra-EUR15 | Partner |             |     |        |       |       |      |      |                     |               |        |      |      |
|--------------|-------------|---------|-------------|-----|--------|-------|-------|------|------|---------------------|---------------|--------|------|------|
|              |             | Norway  | Switzerland | USA | Canada | China | Japan | CEEC | CIS  | Mediterranean Basin | Latin America | OPEC   | DAE  | ACP  |
| 1993         | -2 625      | -150    | -130        | -78 | 20     | -132  | -565  | -31  | -116 | -371                | -518          | -879   | -252 | -29  |
| 1994         | -3 003      | -209    | -96         | -36 | 42     | -130  | -533  | -32  | -149 | -279                | -472          | -1 149 | -285 | -240 |
| 1995         | -3 029      | -136    | -37         | -27 | 21     | -125  | -425  | -48  | -179 | -224                | -513          | -1 171 | -426 | -335 |
| 1996         | -2 792      | -33     | -62         | -1  | -1     | -157  | -458  | -0   | -185 | -232                | -423          | -1 116 | -357 | -357 |
| 1997 Jan-Jul | -1 967      | -39     | -63         | 11  | 30     | -88   | -346  | 7    | -158 | -102                | -365          | -717   | -228 | -189 |
| 1996 Jul     | -292        | -2      | -10         | 31  | 3      | -12   | -38   | -1   | -28  | -25                 | -34           | -166   | -22  | -49  |
| Aug          | -149        | 0       | -1          | 6   | -5     | -14   | -39   | 0    | -1   | -13                 | -28           | -74    | -9   | -13  |
| Sep          | -200        | -5      | -10         | 16  | 1      | -13   | -32   | -2   | -6   | -15                 | -38           | -72    | -25  | -26  |
| Oct          | -184        | -7      | -7          | 8   | 1      | -20   | -45   | 5    | -2   | -24                 | -15           | -92    | -28  | -10  |
| Nov          | -234        | 1       | -10         | 3   | 1      | -12   | -46   | 2    | -41  | -8                  | -31           | -100   | -26  | -5   |
| Dec          | -221        | -14     | -17         | -7  | -2     | -10   | -40   | -1   | -9   | -41                 | -7            | -94    | -26  | 2    |
| 1997 Jan     | -325        | 2       | -4          | -11 | 7      | -6    | -59   | 2    | -57  | -20                 | -38           | -96    | -35  | -43  |
| Feb          | -254        | 3       | -8          | 2   | 6      | -14   | -35   | 0    | -8   | -22                 | -25           | -131   | -32  | -64  |
| Mar          | -281        | 1       | -7          | -28 | -1     | -14   | -49   | 1    | -21  | -20                 | -27           | -129   | -25  | -12  |
| Apr          | -344        | -10     | -13         | -5  | 0      | -13   | -48   | 0    | -38  | -28                 | -91           | -92    | -33  | -21  |
| May          | -269        | -14     | -9          | 13  | 5      | -16   | -50   | 0    | -3   | -0                  | -67           | -103   | -38  | 1    |
| Jun          | -233        | -22     | -13         | 12  | 12     | -12   | -52   | -0   | -21  | 3                   | -68           | -68    | -27  | 14   |
| Jul          | -262        | 1       | -7          | 27  | 0      | -12   | -52   | 2    | -10  | -15                 | -50           | -97    | -39  | -63  |

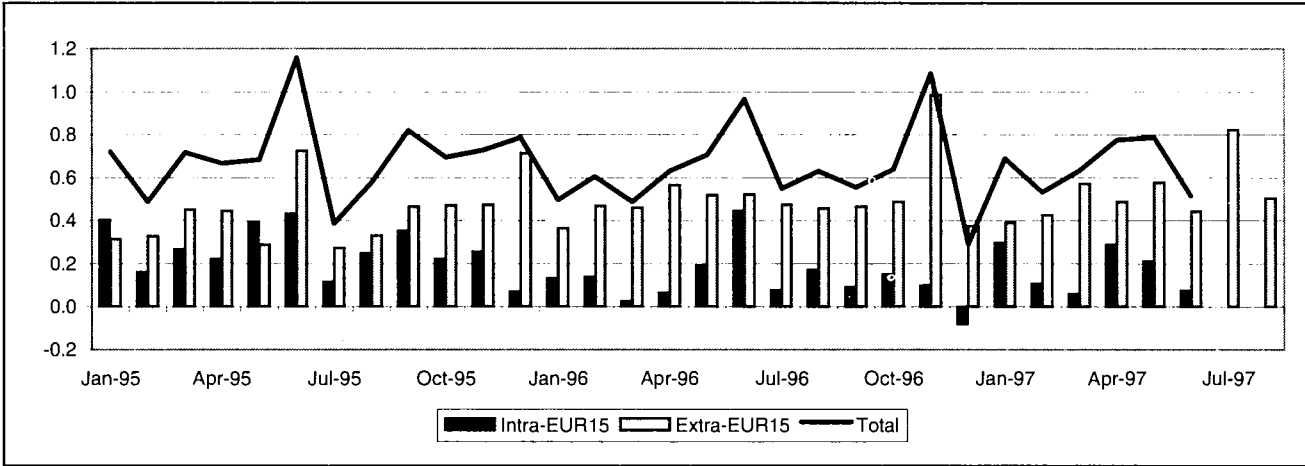
## INTRA-EU

| Period               | Intra-EUR15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |
|----------------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | FIN   | S     | UK    |
| <b>DISPATCHES</b>    |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 5.2     | 2.2   | 26.6  | 0.6   | 17.8  | 17.7  | 0.6   | 4.6   | 6.1   | 1.5   | 1.0   | 2.6   | 13.5  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 10 529      | 463     | 282   | 2 575 | 70    | 1 892 | 1 997 | 53    | 395   | 687   | 155   | 131   | 338   | 1 492 |
| 1994                 | 12 092      | 550     | 348   | 2 858 | 67    | 2 187 | 2 223 | 75    | 507   | 813   | 167   | 157   | 367   | 1 753 |
| 1995                 | 13 952      | 535     | 387   | 3 764 | 70    | 2 565 | 2 434 | 70    | 577   | 915   | 177   | 155   | 377   | 1 914 |
| 1996                 | 15 018      | 786     | 333   | 3 989 | 91    | 2 674 | 2 652 | 84    | 697   | 918   | 227   | 146   | 385   | 2 024 |
| 1997 Jan-Jun         | 7 907       | 439     | 178   | 2 036 | 41    | 1 334 | 1 389 | 41    | 380   | 481   | 113   | 92    | 196   | 1 182 |
| 1996 Jun             | 1 263       | 79      | 24    | 315   | 5     | 231   | 232   | 5     | 62    | 80    | 17    | 10    | 33    | 169   |
| Jul                  | 1 460       | 69      | 35    | 363   | 10    | 259   | 269   | 8     | 69    | 94    | 23    | 14    | 42    | 205   |
| Aug                  | 802         | 39      | 20    | 207   | 6     | 143   | 131   | 6     | 31    | 60    | 14    | 12    | 24    | 106   |
| Sep                  | 1 243       | 68      | 28    | 330   | 10    | 232   | 207   | 7     | 53    | 76    | 19    | 13    | 30    | 169   |
| Oct                  | 1 425       | 78      | 33    | 386   | 11    | 256   | 238   | 8     | 58    | 83    | 22    | 12    | 35    | 203   |
| Nov                  | 1 227       | 62      | 23    | 334   | 9     | 204   | 205   | 7     | 57    | 76    | 15    | 9     | 29    | 196   |
| Dec                  | 1 012       | 55      | 22    | 228   | 7     | 208   | 176   | 7     | 45    | 65    | 13    | 10    | 25    | 151   |
| 1997 Jan             | 1 349       | 70      | 33    | 347   | 6     | 212   | 251   | 6     | 70    | 91    | 20    | 14    | 36    | 192   |
| Feb                  | 1 279       | 63      | 30    | 329   | 7     | 220   | 232   | 11    | 59    | 83    | 16    | 13    | 33    | 182   |
| Mar                  | 1 334       | 73      | 34    | 345   | 6     | 238   | 227   | 6     | 62    | 80    | 17    | 15    | 35    | 195   |
| Apr                  | 1 353       | 77      | 27    | 340   | 9     | 242   | 232   | 7     | 65    | 74    | 23    | 19    | 31    | 207   |
| May                  | 1 271       | 72      | 28    | 321   | 8     | 216   | 217   | 5     | 61    | 73    | 16    | 19    | 31    | 203   |
| Jun                  | 1 320       | 84      | 25    | 354   | 5     | 205   | 230   | 6     | 63    | 79    | 20    | 12    | 31    | 204   |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -7.9        | 0.0     | -8.4  | -5.0  | -2.9  | -9.9  | -0.8  | -15.2 | -27.5 | -11.1 | -1.3  | -24.2 | -29.6 | -5.3  |
| 1994                 | 14.8        | 18.8    | 23.5  | 11.0  | -3.5  | 15.6  | 11.3  | 41.0  | 28.3  | 18.4  | 7.5   | 19.7  | 8.6   | 17.5  |
| 1995                 | 15.4        | -2.7    | 11.1  | 31.7  | 4.9   | 17.3  | 9.5   | -6.7  | 13.8  | 12.6  | 5.9   | -1.2  | 2.5   | 9.2   |
| 1996                 | 7.6         | 46.8    | -13.7 | 6.0   | 29.9  | 4.2   | 8.9   | 20.1  | 20.9  | 0.3   | 28.4  | -6.0  | 2.3   | 5.7   |
| 1997 Jan-Jun         | 0.7         | 5.9     | 2.6   | -4.9  | 3.3   | -2.7  | -2.5  | -0.7  | -1.1  | 3.7   | -5.6  | 19.8  | -1.5  | 19.0  |
| 1997 Mar             | -3.8        | -11.4   | 0.9   | -9.2  | -18.8 | 2.2   | -5.0  | -14.6 | -19.1 | 0.5   | -17.0 | 9.0   | -3.5  | 9.9   |
| Apr                  | 9.4         | -10.4   | 14.5  | 11.7  | 64.4  | 9.5   | 4.9   | 7.6   | -1.7  | 1.8   | -12.3 | 67.0  | 7.3   | 27.7  |
| May                  | -9.0        | -10.4   | -5.5  | -11.0 | -8.0  | -13.9 | -19.2 | -25.9 | -18.5 | -3.1  | -21.5 | 60.1  | 8.8   | 14.1  |
| Jun                  | 4.6         | 6.2     | 8.0   | 12.2  | 3.9   | -11.2 | -0.5  | 13.6  | 2.5   | -0.9  | 21.3  | 21.5  | -7.0  | 20.5  |
| <b>ARRIVALS</b>      |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 4.4     | 1.1   | 20.5  | 0.2   | 29.7  | 14.7  | 0.7   | 10.9  | 5.9   | 0.8   | 0.7   | 1.6   | 8.9   |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 15 406      | 782     | 157   | 3 110 | 23    | 3 688 | 2 633 | 115   | 1 796 | 1 018 | 172   | 135   | 247   | 1 530 |
| 1994                 | 16 716      | 773     | 195   | 3 161 | 27    | 4 522 | 2 915 | 154   | 1 948 | 982   | 177   | 110   | 258   | 1 492 |
| 1995                 | 18 436      | 839     | 203   | 3 589 | 39    | 5 179 | 2 975 | 144   | 2 092 | 1 125 | 143   | 146   | 304   | 1 652 |
| 1996                 | 20 346      | 889     | 219   | 4 166 | 47    | 6 038 | 2 981 | 149   | 2 226 | 1 192 | 168   | 146   | 316   | 1 809 |
| 1997 Jan-Jun         | 10 543      | 451     | 94    | 2 188 | 17    | 3 098 | 1 546 | 84    | 1 140 | 616   | 88    | 80    | 162   | 978   |
| 1996 Jun             | 1 617       | 72      | 18    | 336   | 2     | 481   | 235   | 14    | 188   | 87    | 15    | 11    | 29    | 129   |
| Jul                  | 1 728       | 77      | 18    | 348   | 3     | 513   | 249   | 11    | 212   | 99    | 16    | 10    | 26    | 144   |
| Aug                  | 1 157       | 49      | 16    | 224   | 2     | 346   | 163   | 9     | 100   | 85    | 8     | 10    | 23    | 120   |
| Sep                  | 1 769       | 89      | 16    | 372   | 2     | 515   | 246   | 12    | 192   | 111   | 15    | 12    | 26    | 161   |
| Oct                  | 1 985       | 78      | 19    | 406   | 3     | 601   | 281   | 16    | 218   | 120   | 14    | 15    | 30    | 184   |
| Nov                  | 1 966       | 72      | 21    | 360   | 3     | 682   | 282   | 14    | 189   | 100   | 16    | 14    | 20    | 194   |
| Dec                  | 1 655       | 78      | 16    | 332   | 3     | 462   | 237   | 13    | 184   | 101   | 13    | 14    | 28    | 172   |
| 1997 Jan             | 1 701       | 76      | 15    | 355   | 5     | 492   | 246   | 16    | 158   | 105   | 13    | 13    | 27    | 180   |
| Feb                  | 1 662       | 76      | 14    | 329   | 3     | 489   | 249   | 11    | 189   | 95    | 15    | 10    | 27    | 155   |
| Mar                  | 1 854       | 77      | 15    | 374   | 2     | 542   | 266   | 15    | 214   | 107   | 15    | 13    | 31    | 182   |
| Apr                  | 1 872       | 80      | 14    | 414   | 2     | 552   | 278   | 16    | 202   | 101   | 16    | 13    | 26    | 157   |
| May                  | 1 726       | 71      | 21    | 334   | 2     | 524   | 257   | 12    | 189   | 102   | 13    | 19    | 25    | 157   |
| Jun                  | 1 727       | 71      | 15    | 381   | 2     | 499   | 250   | 13    | 187   | 106   | 15    | 12    | 26    | 149   |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -14.0       | -11.9   | -17.3 | -11.7 | 13.6  | -5.0  | -12.5 | 27.0  | -25.0 | -36.6 | -8.0  | -14.9 | -17.0 | -8.5  |
| 1994                 | 8.5         | -1.1    | 24.1  | 1.6   | 13.5  | 22.6  | 10.7  | 34.2  | 8.4   | -3.5  | 3.2   | -18.3 | 4.3   | -2.4  |
| 1995                 | 10.3        | 8.6     | 4.1   | 13.5  | 46.3  | 14.5  | 2.0   | -6.3  | 7.4   | 14.6  | -19.6 | 33.0  | 18.0  | 10.7  |
| 1996                 | 10.4        | 6.0     | 7.7   | 16.1  | 19.7  | 16.6  | 0.2   | 3.4   | 6.4   | 5.9   | 17.7  | -0.3  | 3.9   | 9.6   |
| 1997 Jan-Jun         | 4.5         | 1.3     | -16.3 | 3.1   | -43.5 | 6.2   | 1.5   | 12.7  | 0.9   | 6.9   | 3.3   | 11.7  | -0.5  | 17.3  |
| 1997 Mar             | 4.9         | -8.2    | -27.1 | 4.0   | -52.2 | 5.5   | 2.6   | 24.1  | 6.5   | 4.7   | -4.7  | 2.6   | 0.0   | 21.5  |
| Apr                  | 8.6         | 9.8     | -26.4 | 16.7  | -61.4 | 10.3  | 3.6   | 16.3  | 2.0   | 4.8   | 12.8  | 24.7  | -9.9  | 11.9  |
| May                  | -3.5        | -6.1    | 12.1  | -14.2 | -67.9 | -0.9  | -1.3  | 2.2   | -6.9  | 5.1   | -3.4  | 18.4  | -9.8  | 12.0  |
| Jun                  | 6.8         | -1.2    | -14.0 | 13.5  | -8.9  | 3.7   | 6.5   | -3.6  | -0.4  | 21.8  | 0.2   | 4.9   | -9.2  | 15.1  |

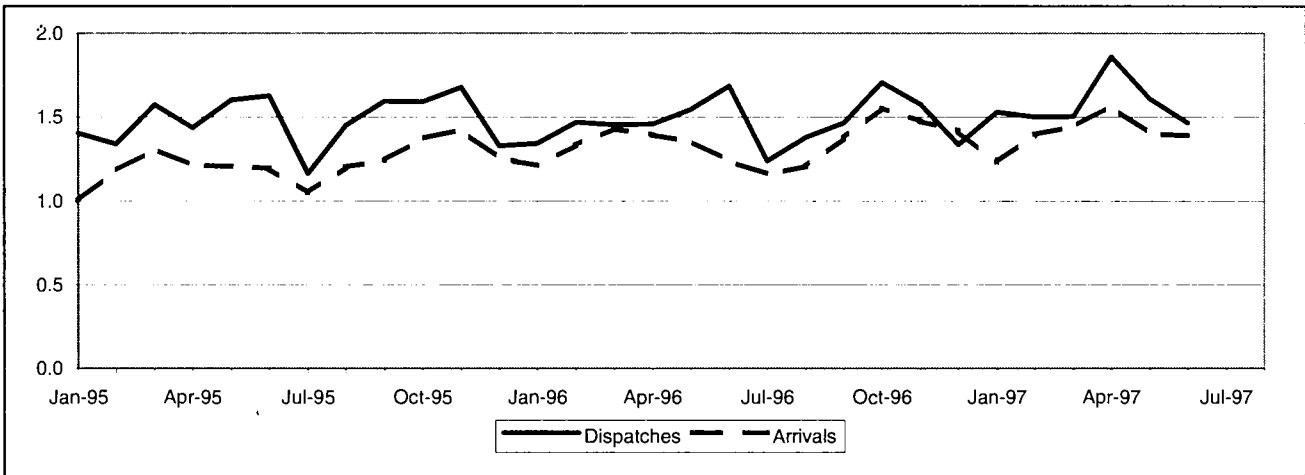
**EXTRA-EU**

| Period               | Extra-EUR15 | Partner |             |      |        |       |       |       |       |                     |               |       |      |       |  |
|----------------------|-------------|---------|-------------|------|--------|-------|-------|-------|-------|---------------------|---------------|-------|------|-------|--|
|                      |             | Norway  | Switzerland | USA  | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE  | ACP   |  |
| <b>EXPORTS</b>       |             |         |             |      |        |       |       |       |       |                     |               |       |      |       |  |
| % 1996               | 100.0       | 4.9     | 8.4         | 22.7 | 2.4    | 0.7   | 3.8   | 3.6   | 2.7   | 9.0                 | 8.0           | 3.0   | 6.2  | 16.4  |  |
| Value (Bn ECU)       |             |         |             |      |        |       |       |       |       |                     |               |       |      |       |  |
| 1993                 | 2 645       | 136     | 274         | 578  | 105    | 26    | 104   | 31    | 64    | 261                 | 104           | 122   | 115  | 528   |  |
| 1994                 | 3 031       | 151     | 281         | 785  | 103    | 15    | 114   | 57    | 56    | 323                 | 200           | 125   | 149  | 474   |  |
| 1995                 | 3 467       | 177     | 347         | 807  | 98     | 26    | 136   | 83    | 57    | 349                 | 278           | 113   | 211  | 508   |  |
| 1996                 | 3 761       | 184     | 317         | 853  | 91     | 26    | 141   | 135   | 100   | 340                 | 299           | 115   | 234  | 616   |  |
| 1997 Jan-Jul         | 2 305       | 105     | 164         | 575  | 79     | 26    | 74    | 85    | 43    | 211                 | 207           | 62    | 136  | 370   |  |
| 1996 Jul             | 380         | 18      | 27          | 96   | 9      | 3     | 17    | 9     | 11    | 35                  | 32            | 9     | 20   | 59    |  |
| Aug                  | 258         | 16      | 18          | 58   | 4      | 2     | 11    | 7     | 8     | 22                  | 21            | 6     | 23   | 38    |  |
| Sep                  | 281         | 14      | 23          | 66   | 5      | 5     | 13    | 12    | 9     | 23                  | 23            | 7     | 17   | 38    |  |
| Oct                  | 365         | 20      | 28          | 74   | 6      | 2     | 12    | 17    | 13    | 31                  | 39            | 12    | 17   | 64    |  |
| Nov                  | 333         | 14      | 21          | 69   | 5      | 2     | 9     | 13    | 9     | 26                  | 34            | 8     | 19   | 81    |  |
| Dec                  | 298         | 9       | 19          | 69   | 11     | 1     | 11    | 8     | 4     | 27                  | 32            | 11    | 15   | 60    |  |
| 1997 Jan             | 298         | 16      | 24          | 64   | 13     | 7     | 10    | 10    | 5     | 29                  | 33            | 10    | 13   | 40    |  |
| Feb                  | 286         | 16      | 20          | 67   | 10     | 2     | 11    | 11    | 6     | 29                  | 25            | 7     | 15   | 49    |  |
| Mar                  | 313         | 18      | 25          | 68   | 7      | 2     | 9     | 12    | 5     | 28                  | 29            | 5     | 19   | 58    |  |
| Apr                  | 325         | 15      | 22          | 92   | 8      | 2     | 10    | 14    | 5     | 25                  | 26            | 7     | 25   | 53    |  |
| May                  | 326         | 12      | 22          | 86   | 10     | 3     | 10    | 12    | 6     | 27                  | 25            | 8     | 20   | 57    |  |
| Jun                  | 359         | 10      | 23          | 94   | 20     | 4     | 10    | 12    | 6     | 35                  | 31            | 12    | 20   | 61    |  |
| Jul                  | 397         | 17      | 27          | 104  | 11     | 7     | 15    | 14    | 10    | 37                  | 37            | 13    | 24   | 51    |  |
| Annual Variation (%) |             |         |             |      |        |       |       |       |       |                     |               |       |      |       |  |
| 1993                 | 1.5         | -15.6   | 6.4         | 16.9 | -4.2   | 82.7  | -4.3  | -14.1 | 193.3 | 42.9                | 43.2          | 50.3  | 28.3 | -38.0 |  |
| 1994                 | 14.6        | 11.0    | 2.5         | 35.9 | -2.5   | -42.8 | 10.3  | 80.5  | -11.5 | 24.0                | 91.4          | 2.3   | 29.2 | -10.2 |  |
| 1995                 | 14.4        | 16.8    | 23.3        | 2.9  | -4.7   | 72.8  | 18.5  | 46.2  | 1.6   | 8.0                 | 39.4          | -9.5  | 42.1 | 7.0   |  |
| 1996                 | 8.5         | 4.2     | -8.7        | 5.7  | -7.0   | -1.1  | 4.2   | 62.1  | 74.2  | -2.7                | 7.6           | 1.3   | 10.8 | 21.3  |  |
| 1997 Jan-Jul         | 3.5         | -5.6    | -20.5       | 10.9 | 33.7   | 112.1 | -13.2 | 8.9   | -25.3 | -0.7                | 39.0          | -11.0 | -4.8 | 10.9  |  |
| 1997 Apr             | 2.0         | -19.4   | -14.9       | 22.4 | -4.8   | 28.2  | 28.0  | 11.8  | -37.7 | -8.7                | 46.1          | -2.6  | -0.2 | 17.2  |  |
| May                  | -1.9        | 2.6     | -16.6       | -0.8 | -31.5  | 167.5 | -22.5 | 35.2  | -35.9 | -7.6                | -0.0          | 2.7   | 6.4  | 7.3   |  |
| Jun                  | 32.5        | 2.3     | 4.6         | 42.5 | 218.0  | 121.6 | -15.6 | 38.7  | -27.9 | 46.9                | 73.1          | 44.2  | 27.2 | 47.5  |  |
| Jul                  | 4.5         | -3.2    | 2.4         | 7.6  | 20.5   | 141.7 | -10.2 | 50.4  | -12.6 | 5.4                 | 15.6          | 38.7  | 17.8 | -12.7 |  |
| <b>IMPORTS</b>       |             |         |             |      |        |       |       |       |       |                     |               |       |      |       |  |
| % 1996               | 100.0       | 3.3     | 5.8         | 13.0 | 1.4    | 2.8   | 9.1   | 2.1   | 4.3   | 8.7                 | 11.0          | 18.8  | 9.0  | 14.8  |  |
| Value (Bn ECU)       |             |         |             |      |        |       |       |       |       |                     |               |       |      |       |  |
| 1993                 | 5 271       | 286     | 404         | 656  | 85     | 158   | 669   | 62    | 180   | 632                 | 622           | 1 002 | 367  | 557   |  |
| 1994                 | 6 034       | 360     | 377         | 821  | 60     | 145   | 648   | 89    | 205   | 603                 | 672           | 1 274 | 433  | 714   |  |
| 1995                 | 6 495       | 313     | 384         | 834  | 77     | 151   | 561   | 131   | 236   | 573                 | 791           | 1 285 | 638  | 842   |  |
| 1996                 | 6 553       | 217     | 379         | 854  | 92     | 183   | 599   | 135   | 285   | 572                 | 722           | 1 231 | 591  | 973   |  |
| 1997 Jan-Jul         | 4 272       | 144     | 227         | 563  | 49     | 114   | 420   | 78    | 201   | 313                 | 572           | 779   | 364  | 559   |  |
| 1996 Jul             | 672         | 20      | 37          | 66   | 6      | 15    | 55    | 10    | 40    | 60                  | 66            | 175   | 42   | 108   |  |
| Aug                  | 407         | 16      | 19          | 51   | 9      | 15    | 51    | 6     | 9     | 35                  | 49            | 80    | 32   | 51    |  |
| Sep                  | 481         | 19      | 33          | 50   | 5      | 18    | 44    | 14    | 15    | 37                  | 61            | 79    | 42   | 64    |  |
| Oct                  | 549         | 27      | 35          | 66   | 5      | 22    | 57    | 13    | 15    | 55                  | 55            | 104   | 45   | 74    |  |
| Nov                  | 567         | 13      | 31          | 65   | 4      | 14    | 55    | 11    | 50    | 34                  | 65            | 108   | 46   | 86    |  |
| Dec                  | 519         | 23      | 36          | 75   | 13     | 12    | 51    | 10    | 12    | 68                  | 39            | 105   | 41   | 58    |  |
| 1997 Jan             | 623         | 14      | 28          | 75   | 6      | 13    | 69    | 8     | 62    | 49                  | 71            | 106   | 48   | 84    |  |
| Feb                  | 540         | 13      | 29          | 64   | 4      | 15    | 46    | 10    | 13    | 51                  | 50            | 139   | 46   | 114   |  |
| Mar                  | 594         | 17      | 33          | 96   | 8      | 17    | 58    | 11    | 26    | 49                  | 56            | 134   | 44   | 70    |  |
| Apr                  | 669         | 25      | 35          | 97   | 8      | 15    | 59    | 13    | 43    | 53                  | 118           | 99    | 57   | 74    |  |
| May                  | 595         | 26      | 31          | 73   | 5      | 18    | 60    | 11    | 9     | 27                  | 92            | 111   | 58   | 56    |  |
| Jun                  | 592         | 33      | 36          | 82   | 8      | 16    | 61    | 12    | 27    | 32                  | 99            | 80    | 47   | 47    |  |
| Jul                  | 659         | 16      | 35          | 76   | 11     | 19    | 67    | 12    | 20    | 52                  | 87            | 110   | 63   | 115   |  |
| Annual Variation (%) |             |         |             |      |        |       |       |       |       |                     |               |       |      |       |  |
| 1993                 | -3.7        | -14.0   | 2.4         | -7.3 | -36.0  | 87.8  | -6.6  | -11.1 | 236.2 | 13.1                | -10.8         | 11.7  | -5.7 | -23.3 |  |
| 1994                 | 14.5        | 25.9    | -6.7        | 25.2 | -29.0  | -8.6  | -3.1  | 43.6  | 14.1  | -4.7                | 8.0           | 27.2  | 18.0 | 28.2  |  |
| 1995                 | 7.6         | -13.1   | 1.8         | 1.6  | 27.7   | 4.3   | -13.4 | 47.1  | 15.0  | -4.8                | 17.8          | 0.8   | 47.2 | 17.9  |  |
| 1996                 | 0.9         | -30.6   | -1.4        | 2.4  | 19.4   | 21.2  | 6.8   | 2.8   | 20.5  | -0.2                | -8.8          | -4.2  | -7.3 | 15.5  |  |
| 1997 Jan-Jul         | 6.0         | 20.8    | 1.6         | 3.2  | -11.9  | 11.9  | 23.2  | -3.8  | 9.2   | -8.5                | 26.4          | 3.2   | -5.4 | -12.6 |  |
| 1997 Apr             | 6.3         | 78.0    | 8.4         | 21.2 | 33.2   | 19.5  | -1.7  | 39.3  | 130.1 | 43.2                | 50.0          | -44.0 | 2.4  | -35.8 |  |
| May                  | -3.7        | 51.1    | -1.5        | 12.3 | -38.8  | 17.0  | 17.6  | -23.4 | -72.9 | -56.8               | 11.4          | -6.2  | 9.9  | -47.8 |  |
| Jun                  | 24.8        | 146.1   | 29.1        | 16.3 | 18.8   | 10.8  | 43.9  | 33.1  | 66.3  | -10.2               | 21.7          | 14.0  | 30.4 | -38.3 |  |
| Jul                  | -1.8        | -18.6   | -6.0        | 16.2 | 77.9   | 26.0  | 22.0  | 11.8  | -50.5 | -12.8               | 30.6          | -37.5 | 48.9 | 6.4   |  |

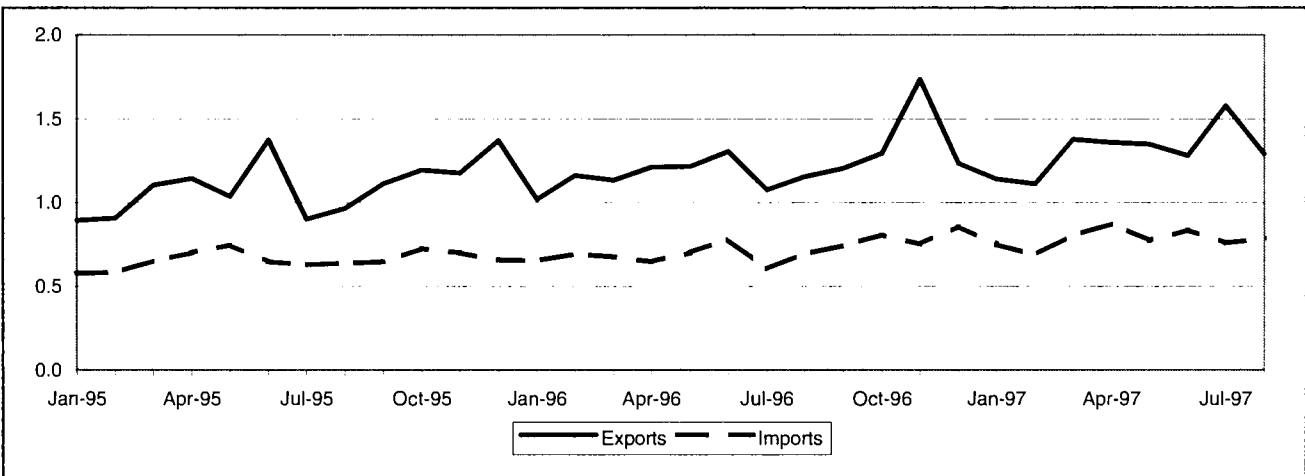
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**INTRA-EU**

Value (Mio ECU)

| Period       | Intra-EUR15 | Partner |      |     |     |     |     |     |     |     |    |     |      |       |
|--------------|-------------|---------|------|-----|-----|-----|-----|-----|-----|-----|----|-----|------|-------|
|              |             | B/L     | DK   | D   | EL  | E   | F   | IRL | I   | NL  | A  | P   | S    | UK    |
| 1993         | 2 946       | -2      | 187  | 120 | 67  | 305 | 358 | 2   | 90  | 431 | 38 | -35 | 655  | 730   |
| 1994         | 3 813       | 28      | 261  | 465 | 89  | 322 | 466 | -29 | -12 | 570 | 40 | -45 | 708  | 950   |
| 1995         | 3 140       | 179     | -176 | 374 | 102 | 459 | 501 | -33 | -1  | 5   | -8 | -34 | -300 | 1 204 |
| 1996         | 1 500       | 22      | -263 | 157 | 111 | 393 | 374 | 8   | -75 | -49 | 16 | -4  | -157 | 1 176 |
| 1997 Jan-Jun | 1 038       | 17      | -99  | -50 | 62  | 220 | 230 | 37  | 78  | -2  | 38 | -0  | -149 | 750   |
| 1996 Jun     | 444         | 1       | -5   | 170 | 10  | 44  | 52  | -3  | 3   | -7  | 4  | 0   | 6    | 190   |
| Jul          | 78          | -0      | -16  | 11  | 10  | 42  | 27  | 2   | -25 | -4  | -8 | -3  | -22  | 85    |
| Aug          | 172         | 10      | -15  | 24  | 13  | 35  | 40  | 4   | -13 | 4   | 10 | -5  | 4    | 75    |
| Sep          | 89          | -2      | -31  | 13  | 1   | 39  | 33  | 1   | -4  | -12 | 2  | 3   | -3   | 66    |
| Oct          | 150         | 2       | -23  | -21 | 19  | 18  | 38  | 2   | 1   | -0  | -1 | 2   | 10   | 123   |
| Nov          | 99          | -7      | -26  | -46 | 10  | 27  | 10  | 4   | 13  | 7   | 6  | 6   | 1    | 109   |
| Dec          | -83         | -2      | -53  | -26 | 6   | 39  | 9   | -3  | -21 | -30 | 3  | 4   | -72  | 85    |
| 1997 Jan     | 298         | 17      | -17  | 65  | 14  | 38  | 48  | 3   | 20  | -17 | 12 | -2  | -5   | 133   |
| Feb          | 106         | 1       | -33  | -25 | 14  | 41  | 52  | 4   | 18  | 5   | 6  | 0   | -43  | 89    |
| Mar          | 60          | 4       | -9   | -35 | 3   | 34  | 15  | 7   | -7  | -1  | 4  | -4  | -44  | 108   |
| Apr          | 289         | 8       | -27  | -15 | 17  | 37  | 30  | 9   | 26  | 19  | 12 | -2  | -23  | 215   |
| May          | 211         | 0       | -31  | -1  | 12  | 45  | 59  | 6   | 17  | 18  | 3  | 7   | -16  | 108   |
| Jun          | 74          | -13     | 17   | -37 | 3   | 26  | 26  | 8   | 3   | -25 | 2  | 1   | -19  | 98    |

**EXTRA-EU**

Value (Mio ECU)

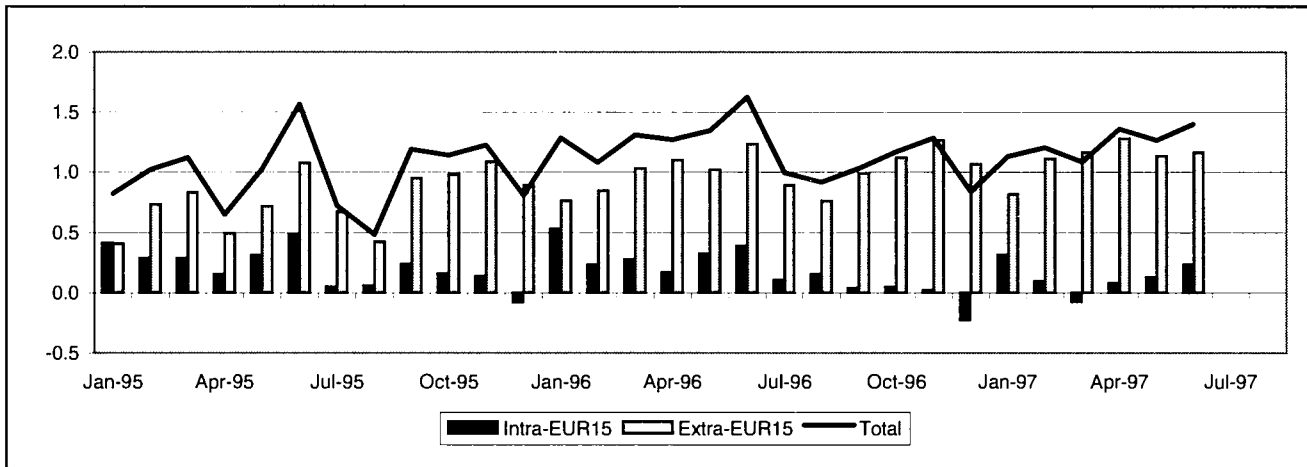
| Period       | Extra-EUR15 | Partner |             |       |        |       |       |       |      |                     |               |      |       |     |
|--------------|-------------|---------|-------------|-------|--------|-------|-------|-------|------|---------------------|---------------|------|-------|-----|
|              |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS  | Mediterranean Basin | Latin America | OPEC | DAE   | ACP |
| 1993         | 1 577       | -92     | 9           | 453   | 52     | 3     | -562  | 389   | -307 | 416                 | -41           | 412  | 435   | -9  |
| 1994         | 1 596       | -145    | 37          | 308   | 31     | 69    | -748  | 943   | -392 | 356                 | -101          | 307  | 567   | 42  |
| 1995         | 5 285       | -28     | 40          | 872   | 103    | 190   | -335  | 948   | 266  | 500                 | 220           | 639  | 1 050 | 196 |
| 1996         | 6 140       | -82     | -24         | 1 166 | 55     | 171   | -164  | 1 399 | 235  | 524                 | 106           | 830  | 1 380 | 8   |
| 1997 Jan-Aug | 4 221       | 61      | -40         | 680   | 109    | 99    | -285  | 1 080 | 148  | 409                 | 15            | 597  | 1 009 | -25 |
| 1996 Aug     | 458         | 16      | -1          | 75    | -6     | 26    | -18   | 126   | 22   | 43                  | 16            | 42   | 90    | -2  |
| Sep          | 465         | 18      | -6          | 69    | 3      | 7     | -25   | 128   | -5   | 40                  | 1             | 39   | 119   | 0   |
| Oct          | 487         | -16     | 2           | 35    | 2      | 10    | -19   | 143   | 19   | 56                  | -1            | 41   | 154   | 10  |
| Nov          | 985         | -32     | -2          | 309   | 6      | 39    | -18   | 142   | 46   | 53                  | 7             | 202  | 176   | 4   |
| Dec          | 375         | -48     | -4          | 77    | 4      | 21    | -24   | 101   | -65  | 47                  | 38            | 47   | 120   | -18 |
| 1997 Jan     | 390         | -54     | 6           | 53    | -1     | 2     | -19   | 133   | 3    | 36                  | 3             | 60   | 102   | 2   |
| Feb          | 427         | 23      | -6          | 45    | 15     | 20    | -26   | 122   | 16   | 42                  | 6             | 33   | 94    | 3   |
| Mar          | 572         | 33      | -6          | 49    | 8      | 7     | -49   | 140   | -38  | 49                  | 3             | 232  | 114   | -3  |
| Apr          | 486         | -7      | -12         | 81    | 13     | 27    | -36   | 158   | -9   | 45                  | -15           | 70   | 142   | -1  |
| May          | 576         | 14      | -8          | 50    | 17     | 26    | -34   | 152   | 39   | 59                  | 5             | 46   | 145   | -2  |
| Jun          | 442         | -24     | -13         | 59    | 20     | 16    | -46   | 131   | 44   | 60                  | -7            | 42   | 140   | -21 |
| Jul          | 823         | 66      | -2          | 291   | 33     | 7     | -28   | 123   | 19   | 67                  | 15            | 70   | 119   | 1   |
| Aug          | 505         | 9       | 1           | 52    | 3      | -6    | -46   | 121   | 74   | 52                  | 6             | 44   | 152   | -4  |

## INTRA-EU

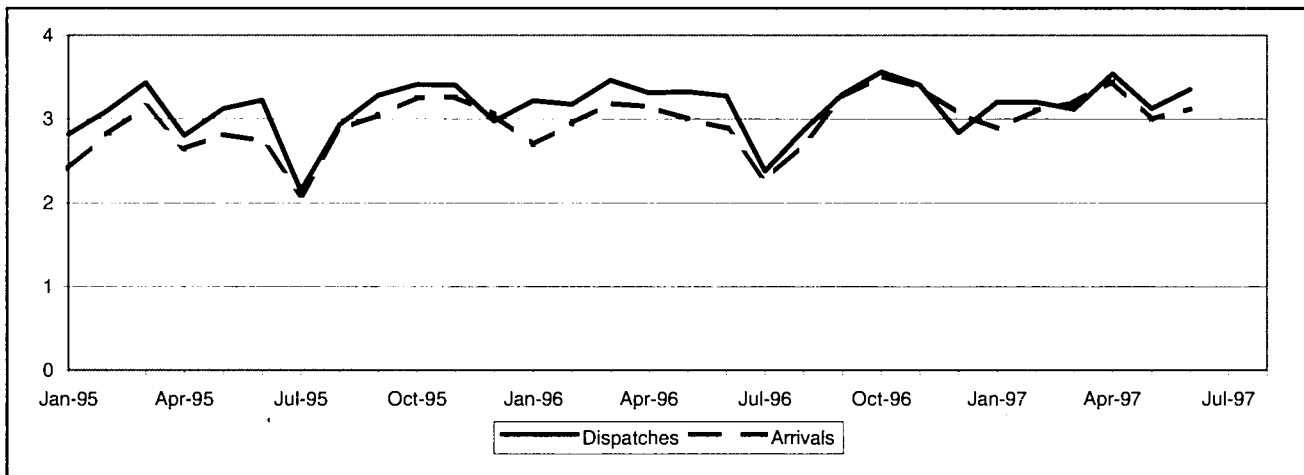
| Period               | Intra-EUR15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |
|----------------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | P     | S     | UK    |
| <b>DISPATCHES</b>    |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 4.6     | 5.5   | 22.2  | 0.9   | 3.9   | 8.0   | 1.1   | 4.7   | 7.2   | 1.6   | 0.9   | 19.7  | 18.7  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 11 840      | 442     | 668   | 2 629 | 110   | 491   | 1 063 | 104   | 658   | 1 005 | 213   | 129   | 2 227 | 2 101 |
| 1994                 | 14 575      | 561     | 853   | 3 348 | 142   | 576   | 1 259 | 114   | 745   | 1 275 | 260   | 131   | 2 733 | 2 578 |
| 1995                 | 17 787      | 844     | 880   | 3 938 | 155   | 723   | 1 337 | 147   | 814   | 1 227 | 256   | 136   | 2 913 | 3 076 |
| 1996                 | 17 651      | 808     | 975   | 3 914 | 165   | 684   | 1 420 | 192   | 824   | 1 278 | 281   | 157   | 3 469 | 3 294 |
| 1997 Jan-Jun         | 9 467       | 407     | 554   | 1 880 | 91    | 379   | 766   | 131   | 560   | 740   | 165   | 86    | 1 829 | 1 773 |
| 1996 Jun             | 1 683       | 66      | 82    | 459   | 22    | 62    | 131   | 14    | 74    | 96    | 22    | 10    | 294   | 337   |
| Jul                  | 1 238       | 60      | 66    | 278   | 11    | 63    | 107   | 15    | 54    | 86    | 18    | 11    | 189   | 269   |
| Aug                  | 1 379       | 68      | 76    | 303   | 16    | 52    | 98    | 17    | 51    | 106   | 27    | 14    | 300   | 239   |
| Sep                  | 1 464       | 62      | 84    | 327   | 10    | 54    | 116   | 15    | 69    | 104   | 24    | 13    | 314   | 258   |
| Oct                  | 1 707       | 73      | 92    | 363   | 21    | 68    | 134   | 19    | 82    | 126   | 26    | 17    | 348   | 321   |
| Nov                  | 1 576       | 68      | 95    | 346   | 12    | 55    | 115   | 18    | 85    | 122   | 25    | 16    | 324   | 280   |
| Dec                  | 1 336       | 65      | 69    | 284   | 16    | 65    | 106   | 17    | 59    | 95    | 26    | 15    | 245   | 259   |
| 1997 Jan             | 1 528       | 74      | 92    | 326   | 16    | 62    | 120   | 19    | 77    | 113   | 28    | 12    | 290   | 285   |
| Feb                  | 1 503       | 66      | 77    | 297   | 16    | 64    | 135   | 18    | 98    | 120   | 24    | 15    | 286   | 271   |
| Mar                  | 1 504       | 71      | 86    | 302   | 14    | 64    | 117   | 25    | 81    | 132   | 28    | 12    | 280   | 274   |
| Apr                  | 1 859       | 77      | 92    | 346   | 19    | 73    | 132   | 27    | 123   | 142   | 34    | 18    | 355   | 401   |
| May                  | 1 610       | 64      | 89    | 310   | 14    | 67    | 141   | 22    | 98    | 139   | 27    | 18    | 308   | 295   |
| Jun                  | 1 464       | 55      | 119   | 298   | 14    | 49    | 121   | 20    | 83    | 93    | 24    | 10    | 312   | 248   |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -4.8        | -7.7    | 0.6   | -9.1  | -14.4 | 0.4   | -14.3 | -8.0  | -11.1 | 3.7   | -9.7  | -4.9  | -6.1  | 6.0   |
| 1994                 | 23.1        | 26.8    | 27.8  | 27.4  | 29.0  | 17.3  | 18.4  | 9.7   | 13.3  | 26.9  | 21.7  | 1.7   | 22.7  | 22.7  |
| 1995                 | 22.0        | 50.5    | 3.1   | 17.6  | 8.9   | 25.5  | 6.2   | 28.3  | 9.3   | -3.8  | -1.5  | 3.5   | 6.6   | 19.3  |
| 1996                 | -0.8        | -4.3    | 10.9  | -0.6  | 6.9   | -5.4  | 6.2   | 31.2  | 1.2   | 4.1   | 9.7   | 16.0  | 19.1  | 7.1   |
| 1997 Jan-Jun         | 5.8         | -1.2    | 12.5  | -6.6  | 15.0  | 16.1  | 3.0   | 43.9  | 31.9  | 15.7  | 23.3  | 20.8  | 4.6   | 6.3   |
| 1997 Mar             | 3.4         | 0.4     | 0.1   | -6.7  | -7.2  | 12.4  | 14.4  | 45.4  | 27.1  | 14.8  | 13.3  | -11.9 | -4.2  | 7.1   |
| Apr                  | 27.6        | -1.1    | 15.7  | 10.9  | 58.3  | 53.7  | 8.4   | 74.5  | 77.9  | 29.9  | 53.8  | 34.5  | 26.6  | 44.0  |
| May                  | 4.3         | -15.8   | 4.8   | -4.4  | 28.5  | 0.5   | 18.3  | 53.0  | 31.6  | 16.7  | 14.0  | 40.2  | -8.7  | 12.6  |
| Jun                  | -13.0       | -17.0   | 45.4  | -34.9 | -38.4 | -21.2 | -7.7  | 42.4  | 12.0  | -2.4  | 8.5   | 8.3   | 6.3   | -26.4 |
| <b>ARRIVALS</b>      |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 4.9     | 7.7   | 23.3  | 0.3   | 1.8   | 6.5   | 1.1   | 5.6   | 8.2   | 1.6   | 1.0   | 22.5  | 13.1  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 8 894       | 444     | 481   | 2 508 | 43    | 186   | 705   | 102   | 568   | 574   | 176   | 164   | 1 572 | 1 371 |
| 1994                 | 10 761      | 533     | 592   | 2 883 | 53    | 254   | 794   | 144   | 757   | 705   | 219   | 176   | 2 025 | 1 628 |
| 1995                 | 14 647      | 665     | 1 055 | 3 564 | 53    | 264   | 837   | 180   | 815   | 1 222 | 264   | 170   | 3 213 | 1 872 |
| 1996                 | 16 150      | 785     | 1 239 | 3 757 | 55    | 290   | 1 046 | 184   | 898   | 1 326 | 265   | 162   | 3 626 | 2 118 |
| 1997 Jan-Jun         | 8 429       | 391     | 654   | 1 929 | 29    | 160   | 536   | 94    | 482   | 742   | 127   | 86    | 1 978 | 1 023 |
| 1996 Jun             | 1 238       | 64      | 87    | 289   | 12    | 18    | 78    | 17    | 71    | 103   | 17    | 9     | 288   | 147   |
| Jul                  | 1 161       | 60      | 82    | 267   | 2     | 21    | 79    | 14    | 79    | 90    | 26    | 14    | 210   | 184   |
| Aug                  | 1 208       | 58      | 91    | 278   | 2     | 16    | 59    | 13    | 64    | 101   | 18    | 19    | 296   | 164   |
| Sep                  | 1 375       | 64      | 115   | 315   | 9     | 15    | 82    | 14    | 72    | 115   | 22    | 10    | 316   | 192   |
| Oct                  | 1 556       | 71      | 115   | 384   | 2     | 50    | 96    | 17    | 81    | 126   | 28    | 15    | 338   | 198   |
| Nov                  | 1 476       | 75      | 121   | 392   | 2     | 27    | 105   | 14    | 71    | 114   | 19    | 10    | 323   | 171   |
| Dec                  | 1 419       | 67      | 122   | 310   | 10    | 26    | 97    | 20    | 80    | 125   | 23    | 12    | 316   | 175   |
| 1997 Jan             | 1 230       | 56      | 109   | 261   | 2     | 24    | 72    | 16    | 56    | 130   | 16    | 14    | 295   | 152   |
| Feb                  | 1 396       | 65      | 109   | 323   | 2     | 24    | 84    | 14    | 80    | 116   | 18    | 15    | 329   | 182   |
| Mar                  | 1 445       | 67      | 95    | 337   | 11    | 30    | 103   | 18    | 88    | 133   | 24    | 16    | 323   | 167   |
| Apr                  | 1 569       | 70      | 119   | 360   | 2     | 37    | 102   | 18    | 98    | 123   | 23    | 20    | 378   | 186   |
| May                  | 1 399       | 64      | 120   | 311   | 2     | 22    | 82    | 16    | 81    | 122   | 24    | 11    | 323   | 187   |
| Jun                  | 1 389       | 68      | 102   | 336   | 11    | 23    | 94    | 12    | 79    | 119   | 22    | 9     | 331   | 150   |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -9.4        | -3.8    | -12.6 | -9.8  | -21.9 | -6.7  | -5.8  | -15.8 | -4.1  | -3.5  | -12.2 | -21.2 | -17.6 | -2.1  |
| 1994                 | 21.0        | 20.0    | 23.1  | 14.9  | 24.0  | 36.4  | 12.5  | 40.3  | 33.2  | 22.9  | 24.7  | 7.2   | 28.8  | 18.7  |
| 1995                 | 36.1        | 24.8    | 78.3  | 23.6  | 0.1   | 4.1   | 5.4   | 25.0  | 7.7   | 73.2  | 20.2  | -3.2  | 58.6  | 15.0  |
| 1996                 | 10.3        | 18.0    | 17.4  | 5.4   | 3.4   | 9.8   | 25.1  | 2.4   | 10.3  | 8.6   | 0.5   | -4.8  | 12.9  | 13.1  |
| 1997 Jan-Jun         | 6.0         | 0.1     | 10.2  | 6.5   | 0.7   | 18.6  | 1.6   | 1.8   | 7.0   | 13.3  | -2.7  | 5.3   | 8.3   | -1.2  |
| 1997 Mar             | 1.2         | -10.8   | -6.4  | 0.5   | 14.2  | 36.0  | -7.9  | 8.6   | 3.5   | 14.2  | -10.0 | -5.6  | 2.6   | 0.2   |
| Apr                  | 12.7        | 4.4     | 11.0  | 16.9  | -15.1 | 48.8  | 11.4  | 35.5  | 25.2  | 10.1  | 4.0   | 77.9  | 13.8  | -1.7  |
| May                  | 3.3         | -4.3    | 25.7  | -0.4  | 15.9  | 3.3   | -6.0  | 3.7   | 7.9   | 9.4   | 14.0  | -28.1 | 9.0   | -5.6  |
| Jun                  | 12.2        | 5.4     | 17.3  | 16.1  | -10.4 | 30.2  | 20.3  | -28.4 | 12.3  | 15.2  | 25.6  | 2.3   | 14.9  | 1.9   |

| Period               | Extra-EUR15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 6.3     | 2.6         | 17.6  | 1.2    | 3.2   | 5.7   | 14.8  | 14.6  | 4.4                 | 3.2           | 6.4   | 13.1  | 1.0   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 8 103       | 639     | 314         | 1 572 | 159    | 219   | 326   | 920   | 957   | 510                 | 291           | 486   | 882   | 104   |
| 1994                 | 10 350      | 786     | 377         | 1 793 | 167    | 367   | 521   | 1 622 | 1 391 | 491                 | 377           | 389   | 1 181 | 129   |
| 1995                 | 13 168      | 870     | 393         | 2 045 | 210    | 440   | 781   | 1 725 | 1 604 | 602                 | 564           | 685   | 1 669 | 269   |
| 1996                 | 14 737      | 929     | 379         | 2 599 | 184    | 465   | 838   | 2 178 | 2 154 | 641                 | 478           | 941   | 1 927 | 151   |
| 1997 Jan-Aug         | 10 478      | 702     | 236         | 1 654 | 223    | 351   | 461   | 1 692 | 1 614 | 501                 | 356           | 681   | 1 327 | 74    |
| 1996 Aug             | 1 153       | 79      | 27          | 184   | 12     | 56    | 59    | 197   | 178   | 52                  | 32            | 46    | 154   | 12    |
| Sep                  | 1 204       | 79      | 32          | 163   | 12     | 37    | 66    | 200   | 193   | 47                  | 31            | 41    | 171   | 19    |
| Oct                  | 1 294       | 83      | 38          | 166   | 17     | 41    | 71    | 223   | 206   | 69                  | 41            | 56    | 200   | 13    |
| Nov                  | 1 733       | 85      | 32          | 411   | 16     | 61    | 73    | 216   | 220   | 64                  | 41            | 211   | 215   | 9     |
| Dec                  | 1 233       | 72      | 28          | 218   | 14     | 44    | 62    | 166   | 180   | 59                  | 62            | 52    | 161   | 8     |
| 1997 Jan             | 1 139       | 77      | 30          | 154   | 16     | 36    | 66    | 195   | 167   | 50                  | 38            | 63    | 147   | 6     |
| Feb                  | 1 110       | 79      | 29          | 155   | 22     | 50    | 55    | 188   | 193   | 52                  | 37            | 44    | 134   | 11    |
| Mar                  | 1 376       | 77      | 30          | 196   | 16     | 38    | 53    | 212   | 182   | 61                  | 35            | 243   | 159   | 8     |
| Apr                  | 1 359       | 90      | 29          | 203   | 24     | 55    | 65    | 236   | 214   | 62                  | 43            | 82    | 185   | 7     |
| May                  | 1 347       | 87      | 32          | 181   | 30     | 53    | 64    | 229   | 200   | 67                  | 60            | 61    | 182   | 9     |
| Jun                  | 1 278       | 85      | 28          | 189   | 29     | 42    | 51    | 217   | 209   | 70                  | 42            | 54    | 170   | 7     |
| Jul                  | 1 577       | 131     | 29          | 418   | 40     | 41    | 57    | 200   | 216   | 75                  | 56            | 76    | 158   | 14    |
| Aug                  | 1 291       | 76      | 30          | 159   | 44     | 34    | 50    | 214   | 233   | 64                  | 44            | 59    | 191   | 12    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 19.0        | -1.4    | -4.9        | 41.7  | 21.3   | 6.7   | 37.5  | 35.1  | 66.6  | 29.3                | 19.2          | 48.9  | 65.7  | -30.8 |
| 1994                 | 27.7        | 23.1    | 19.8        | 14.1  | 5.3    | 67.0  | 59.8  | 76.3  | 45.3  | -3.7                | 29.8          | -20.0 | 33.9  | 24.7  |
| 1995                 | 27.2        | 10.7    | 4.5         | 14.1  | 25.5   | 20.0  | 49.9  | 6.4   | 15.3  | 22.6                | 49.5          | 76.4  | 41.3  | 107.9 |
| 1996                 | 11.9        | 6.7     | -3.8        | 27.1  | -12.6  | 5.8   | 7.2   | 26.2  | 34.3  | 6.5                 | -15.3         | 37.3  | 15.4  | -43.7 |
| 1997 Jan-Aug         | 13.0        | 15.1    | -4.9        | 0.7   | 78.4   | 24.2  | -18.4 | 23.2  | 19.0  | 24.5                | 17.4          | 17.3  | 12.4  | -27.9 |
| 1997 May             | 10.8        | 10.7    | -10.8       | -13.7 | 56.0   | 11.6  | -24.5 | 27.8  | 9.3   | 20.7                | 40.5          | -15.8 | 26.2  | 8.6   |
| Jun                  | -2.0        | 2.1     | -9.0        | -33.8 | 97.8   | 16.4  | -31.8 | 18.3  | 17.3  | 15.7                | 7.7           | -9.7  | 7.4   | -78.5 |
| Jul                  | 46.8        | 112.9   | 15.6        | 185.5 | 194.5  | 67.4  | -10.9 | 14.2  | 21.4  | 35.3                | 48.3          | 71.5  | 4.9   | -7.7  |
| Aug                  | 11.9        | -3.8    | 15.1        | -14.0 | 275.6  | -38.2 | -14.6 | 8.6   | 30.5  | 23.0                | 37.9          | 27.7  | 23.8  | -4.5  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 11.8    | 4.7         | 16.7  | 1.5    | 3.4   | 11.6  | 9.1   | 22.3  | 1.4                 | 4.3           | 1.3   | 6.4   | 1.7   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 6 526       | 731     | 305         | 1 119 | 107    | 217   | 888   | 530   | 1 265 | 94                  | 332           | 73    | 447   | 113   |
| 1994                 | 8 754       | 931     | 340         | 1 485 | 136    | 298   | 1 269 | 678   | 1 783 | 135                 | 478           | 82    | 615   | 87    |
| 1995                 | 7 883       | 899     | 354         | 1 174 | 107    | 250   | 1 117 | 777   | 1 338 | 102                 | 344           | 46    | 619   | 73    |
| 1996                 | 8 596       | 1 011   | 402         | 1 433 | 129    | 294   | 1 001 | 779   | 1 919 | 117                 | 371           | 111   | 547   | 143   |
| 1997 Jan-Aug         | 6 258       | 641     | 276         | 974   | 114    | 253   | 746   | 612   | 1 466 | 92                  | 341           | 85    | 319   | 98    |
| 1996 Aug             | 695         | 63      | 28          | 109   | 18     | 30    | 77    | 71    | 156   | 9                   | 16            | 4     | 64    | 15    |
| Sep                  | 739         | 61      | 39          | 94    | 10     | 30    | 91    | 72    | 198   | 7                   | 30            | 3     | 52    | 19    |
| Oct                  | 807         | 99      | 36          | 131   | 15     | 31    | 89    | 80    | 188   | 13                  | 41            | 15    | 46    | 4     |
| Nov                  | 748         | 117     | 34          | 102   | 10     | 21    | 91    | 74    | 174   | 11                  | 35            | 9     | 38    | 6     |
| Dec                  | 858         | 120     | 31          | 141   | 10     | 23    | 86    | 65    | 245   | 12                  | 24            | 5     | 41    | 26    |
| 1997 Jan             | 750         | 131     | 25          | 101   | 17     | 35    | 85    | 62    | 164   | 14                  | 36            | 3     | 45    | 4     |
| Feb                  | 683         | 56      | 35          | 110   | 8      | 30    | 81    | 66    | 177   | 10                  | 31            | 11    | 40    | 8     |
| Mar                  | 805         | 44      | 36          | 147   | 8      | 31    | 102   | 72    | 220   | 12                  | 32            | 11    | 45    | 12    |
| Apr                  | 873         | 96      | 41          | 122   | 11     | 29    | 101   | 78    | 222   | 17                  | 58            | 12    | 43    | 9     |
| May                  | 771         | 73      | 39          | 131   | 13     | 27    | 99    | 77    | 161   | 8                   | 55            | 15    | 37    | 10    |
| Jun                  | 836         | 109     | 41          | 130   | 9      | 26    | 97    | 86    | 166   | 10                  | 50            | 12    | 30    | 28    |
| Jul                  | 755         | 65      | 31          | 127   | 7      | 34    | 86    | 77    | 197   | 8                   | 41            | 6     | 40    | 13    |
| Aug                  | 785         | 66      | 30          | 106   | 41     | 41    | 97    | 93    | 159   | 12                  | 38            | 15    | 39    | 16    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | -16.7       | 11.9    | -3.7        | 12.0  | -1.0   | 8.7   | -1.0  | 9.1   | 5.5   | -14.7               | -7.4          | -70.3 | -7.2  | -41.6 |
| 1994                 | 34.1        | 27.3    | 11.4        | 32.8  | 27.6   | 37.2  | 42.9  | 27.9  | 41.0  | 43.2                | 44.0          | 11.2  | 37.3  | -22.4 |
| 1995                 | -9.9        | -3.4    | 4.2         | -21.0 | -21.7  | -16.0 | -12.0 | 14.6  | -25.0 | -24.2               | -28.0         | -43.1 | 0.8   | -16.4 |
| 1996                 | 9.0         | 12.4    | 13.7        | 22.1  | 20.6   | 17.7  | -10.3 | 0.2   | 43.4  | 14.7                | 7.9           | 139.9 | -11.7 | 96.3  |
| 1997 Jan-Aug         | 14.9        | 4.4     | 5.6         | 0.9   | 35.9   | 33.7  | 15.9  | 25.4  | 31.4  | 25.4                | 40.6          | 6.2   | -13.8 | 10.4  |
| 1997 May             | 10.3        | -4.3    | 27.7        | 0.9   | 19.9   | 46.2  | 15.5  | 14.8  | 12.2  | 7.0                 | 102.0         | 22.0  | -1.8  | -36.0 |
| Jun                  | 6.8         | -15.9   | 4.1         | 14.7  | 2.8    | 13.9  | 21.8  | 35.7  | 10.4  | 60.5                | 1.6           | -53.0 | -26.2 | 50.2  |
| Jul                  | 25.4        | 8.5     | -9.1        | 37.6  | -29.8  | 28.7  | 45.2  | 27.2  | 35.2  | 8.4                 | 23.4          | 98.3  | -3.4  | 19.3  |
| Aug                  | 12.9        | 5.1     | 7.7         | -2.2  | 131.8  | 36.4  | 25.5  | 30.2  | 1.7   | 39.3                | 140.5         | 265.3 | -39.8 | 7.8   |

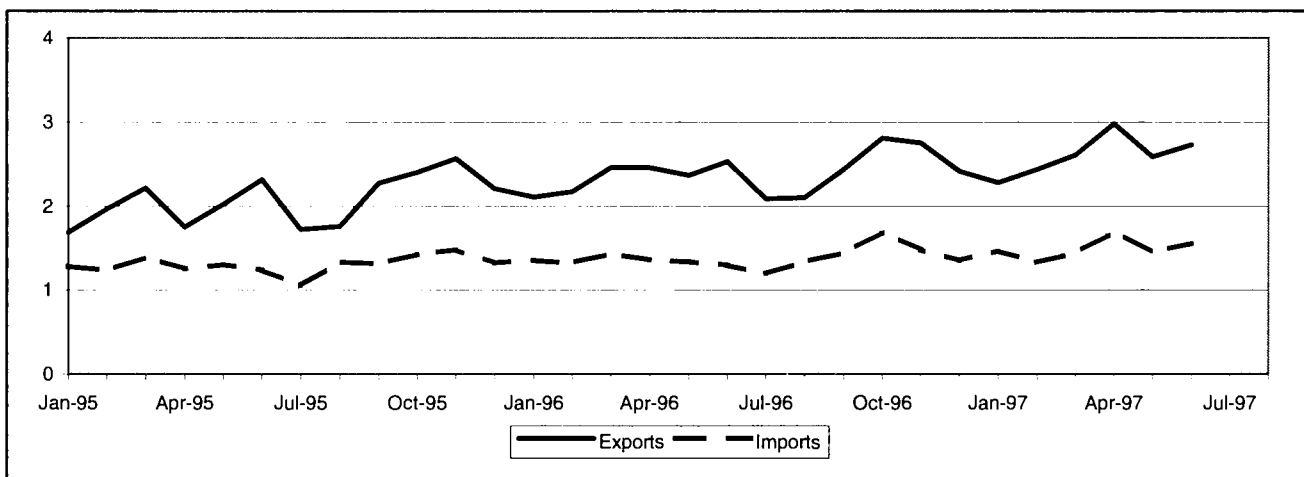
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15  | Partner |     |        |     |     |     |      |     |     |     |      |      |       |
|--------------|--------------|---------|-----|--------|-----|-----|-----|------|-----|-----|-----|------|------|-------|
|              |              | B/L     | DK  | D      | EL  | E   | F   | IRL  | I   | NL  | A   | P    | FIN  | UK    |
| 1993         | <b>2 492</b> | 499     | 177 | -347   | 160 | 279 | 379 | -26  | 296 | 481 | 88  | -158 | -295 | 959   |
| 1994         | <b>3 289</b> | 1 013   | 615 | -1 147 | 206 | 388 | 210 | -13  | 278 | 951 | 182 | -191 | -270 | 1 066 |
| 1995         | <b>2 503</b> | 733     | 252 | -2 137 | 192 | 623 | 349 | -315 | 508 | -32 | 110 | -96  | -159 | 747   |
| 1996         | <b>2 054</b> | 1 107   | 280 | -1 824 | 210 | 780 | 178 | -189 | 480 | 77  | 151 | -32  | 482  | 1 138 |
| 1997 Jan-Jun | <b>770</b>   | 432     | 117 | -1 077 | 113 | 415 | 79  | -125 | 305 | 96  | 30  | -4   | 304  | 440   |
| 1996 Jun     | <b>389</b>   | 97      | 35  | -80    | 18  | 73  | 15  | -8   | 28  | 29  | 16  | 5    | 37   | 181   |
| Jul          | <b>104</b>   | 6       | 7   | -25    | 15  | 60  | 18  | -12  | 1   | -48 | 7   | -13  | 36   | 98    |
| Aug          | <b>155</b>   | 75      | 25  | -122   | 14  | 51  | 19  | -0   | 8   | -1  | 15  | -11  | 25   | 126   |
| Sep          | <b>39</b>    | 93      | -1  | -153   | 18  | 71  | -12 | -21  | 60  | -17 | 12  | 2    | 46   | 79    |
| Oct          | <b>49</b>    | 104     | 26  | -213   | 23  | 63  | 7   | -22  | 27  | -12 | 10  | -3   | 46   | 78    |
| Nov          | <b>21</b>    | 89      | -17 | -225   | 22  | 75  | 6   | -24  | 40  | 5   | 2   | -1   | 33   | 74    |
| Dec          | <b>-231</b>  | 77      | -46 | -276   | 16  | 64  | -38 | -26  | 24  | -24 | 7   | 2    | 33   | 17    |
| 1997 Jan     | <b>314</b>   | 65      | 19  | -109   | 15  | 67  | 67  | -29  | 67  | 33  | 21  | -2   | 55   | 60    |
| Feb          | <b>96</b>    | 76      | 1   | -190   | 17  | 74  | -26 | -14  | 44  | 43  | 6   | -6   | 41   | 126   |
| Mar          | <b>-80</b>   | 78      | -18 | -197   | 20  | 55  | 4   | -34  | 42  | -1  | -4  | -8   | 39   | 12    |
| Apr          | <b>80</b>    | 89      | 21  | -220   | 20  | 71  | 1   | -22  | 55  | 8   | 2   | -1   | 70   | 68    |
| May          | <b>128</b>   | 59      | 46  | -186   | 19  | 63  | 18  | -16  | 49  | -11 | 3   | 5    | 51   | 83    |
| Jun          | <b>232</b>   | 65      | 48  | -176   | 22  | 85  | 15  | -10  | 48  | 23  | 2   | 7    | 48   | 90    |

**EXTRA-EU**
*Value (Mio ECU)*

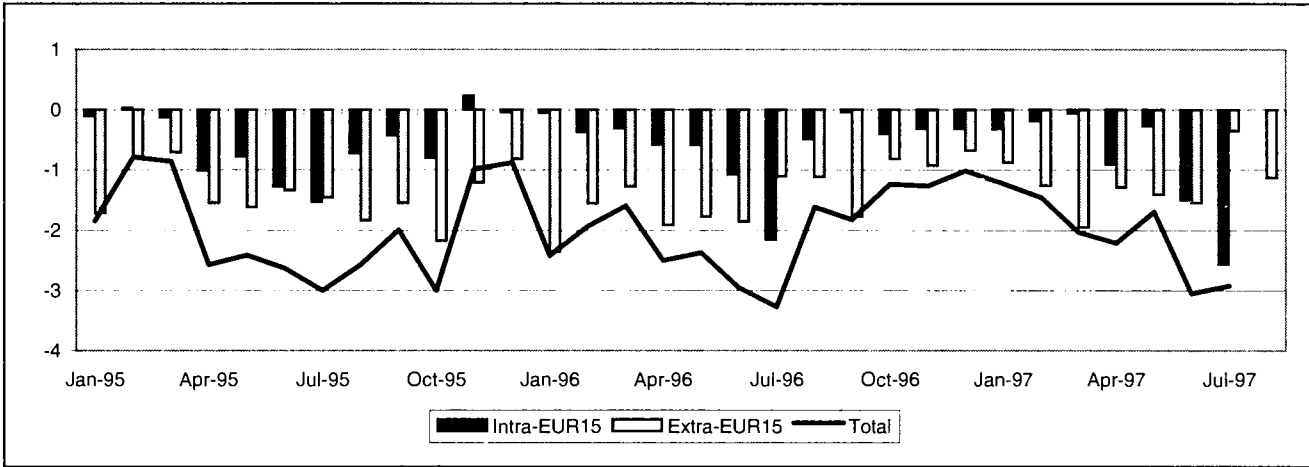
| Period       | Extra-EUR15   | Partner |              |       |        |       |       |      |      |                      |               |      |       |     |
|--------------|---------------|---------|--------------|-------|--------|-------|-------|------|------|----------------------|---------------|------|-------|-----|
|              |               | Norway  | Switzer-land | USA   | Canada | China | Japan | CEEC | CIS  | Mediterra-nean Basin | Latin America | OPEC | DAE   | ACP |
| 1993         | <b>4 031</b>  | 1 132   | 61           | 381   | 306    | -166  | -757  | 223  | -49  | 764                  | 251           | 388  | 473   | 349 |
| 1994         | <b>4 773</b>  | 1 556   | 163          | 403   | 301    | -70   | -676  | 156  | -190 | 737                  | 330           | 208  | 799   | -5  |
| 1995         | <b>9 274</b>  | 1 164   | 129          | 1 515 | 417    | 25    | 87    | 446  | -13  | 915                  | 318           | 221  | 1 225 | 45  |
| 1996         | <b>12 111</b> | 1 666   | 275          | 2 102 | 451    | 249   | 599   | 879  | -33  | 1 304                | 676           | 458  | 1 755 | 153 |
| 1997 Jan-Jun | <b>6 676</b>  | 889     | 166          | 1 131 | 271    | -33   | 413   | 542  | 13   | 690                  | 394           | 259  | 1 109 | 43  |
| 1996 Jun     | <b>1 238</b>  | 138     | 13           | 262   | 32     | 15    | 101   | 93   | 8    | 106                  | 56            | 68   | 182   | 19  |
| Jul          | <b>894</b>    | 117     | -10          | 102   | 24     | 2     | 110   | 72   | 10   | 117                  | 62            | 3    | 135   | 16  |
| Aug          | <b>765</b>    | 141     | 20           | 127   | 38     | -13   | 11    | 69   | -21  | 98                   | 35            | 25   | 115   | 11  |
| Sep          | <b>992</b>    | 220     | 17           | 216   | 47     | -11   | 8     | 75   | -39  | 91                   | 52            | 13   | 150   | 10  |
| Oct          | <b>1 122</b>  | 172     | 65           | 186   | 41     | 5     | 51    | 97   | -31  | 106                  | 55            | 29   | 178   | 13  |
| Nov          | <b>1 266</b>  | 147     | 29           | 258   | 40     | 56    | 38    | 89   | 7    | 133                  | 93            | 56   | 171   | 16  |
| Dec          | <b>1 067</b>  | 73      | 11           | 145   | 31     | 132   | 23    | 78   | -25  | 152                  | 107           | 49   | 167   | 5   |
| 1997 Jan     | <b>815</b>    | 171     | 32           | 142   | 34     | -20   | 74    | 78   | -17  | 78                   | 55            | -23  | 107   | -8  |
| Feb          | <b>1 110</b>  | 141     | 29           | 233   | 40     | -14   | 53    | 74   | 26   | 109                  | 66            | 34   | 150   | 18  |
| Mar          | <b>1 168</b>  | 80      | 18           | 253   | 37     | -2    | 170   | 77   | 1    | 112                  | 66            | 19   | 216   | 11  |
| Apr          | <b>1 279</b>  | 154     | 19           | 224   | 65     | 13    | 54    | 96   | -10  | 131                  | 83            | 66   | 237   | -3  |
| May          | <b>1 136</b>  | 188     | 45           | 166   | 50     | 0     | 37    | 102  | -4   | 97                   | 52            | 70   | 208   | 8   |
| Jun          | <b>1 168</b>  | 156     | 23           | 114   | 46     | -10   | 26    | 115  | 16   | 162                  | 73            | 94   | 191   | 16  |

## INTRA-EU

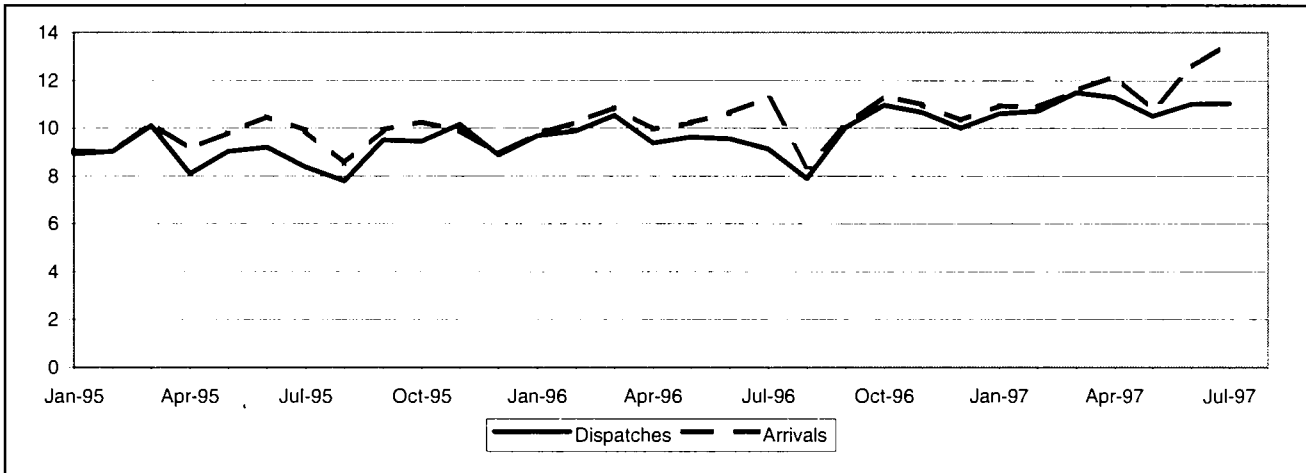
| Period               | Intra-EUR15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |
|----------------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | UK    |
| <b>DISPATCHES</b>    |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 7.7     | 10.9  | 20.5  | 0.8   | 3.8   | 8.1   | 1.1   | 5.7   | 9.7   | 1.9   | 0.9   | 9.0   | 16.6  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 25 201      | 1 770   | 2 827 | 6 124 | 236   | 806   | 2 302 | 269   | 1 588 | 2 161 | 579   | 232   | 1 947 | 4 360 |
| 1994                 | 30 461      | 2 525   | 3 554 | 6 840 | 297   | 987   | 2 627 | 344   | 1 944 | 2 717 | 716   | 236   | 2 456 | 5 219 |
| 1995                 | 36 629      | 2 462   | 3 632 | 7 246 | 271   | 1 154 | 2 915 | 336   | 2 053 | 3 097 | 666   | 281   | 2 708 | 5 335 |
| 1996                 | 38 108      | 2 948   | 4 171 | 7 824 | 287   | 1 430 | 3 101 | 430   | 2 166 | 3 693 | 727   | 344   | 3 423 | 6 337 |
| 1997 Jan-Jun         | 19 529      | 1 439   | 2 101 | 3 831 | 163   | 750   | 1 661 | 214   | 1 138 | 2 009 | 347   | 178   | 1 806 | 3 149 |
| 1996 Jun             | 3 274       | 253     | 350   | 658   | 23    | 136   | 266   | 36    | 180   | 316   | 59    | 29    | 295   | 571   |
| Jul                  | 2 375       | 122     | 243   | 561   | 20    | 102   | 196   | 27    | 147   | 193   | 45    | 26    | 193   | 426   |
| Aug                  | 2 863       | 221     | 348   | 590   | 21    | 94    | 225   | 35    | 123   | 268   | 55    | 27    | 263   | 506   |
| Sep                  | 3 299       | 278     | 360   | 713   | 25    | 111   | 268   | 34    | 195   | 310   | 64    | 29    | 307   | 514   |
| Oct                  | 3 564       | 292     | 393   | 710   | 32    | 121   | 285   | 35    | 187   | 356   | 67    | 33    | 331   | 599   |
| Nov                  | 3 406       | 262     | 367   | 701   | 27    | 135   | 268   | 34    | 182   | 345   | 58    | 27    | 307   | 570   |
| Dec                  | 2 835       | 218     | 304   | 508   | 22    | 125   | 231   | 31    | 153   | 301   | 55    | 29    | 257   | 474   |
| 1997 Jan             | 3 200       | 234     | 353   | 616   | 25    | 122   | 265   | 35    | 182   | 322   | 57    | 29    | 295   | 520   |
| Feb                  | 3 200       | 238     | 348   | 635   | 27    | 121   | 283   | 36    | 183   | 332   | 60    | 27    | 287   | 541   |
| Mar                  | 3 114       | 241     | 322   | 619   | 25    | 105   | 272   | 33    | 187   | 342   | 53    | 28    | 282   | 481   |
| Apr                  | 3 537       | 279     | 367   | 696   | 30    | 134   | 297   | 38    | 213   | 370   | 59    | 31    | 331   | 557   |
| May                  | 3 123       | 210     | 344   | 613   | 28    | 129   | 257   | 33    | 183   | 305   | 55    | 29    | 305   | 516   |
| Jun                  | 3 354       | 236     | 366   | 653   | 27    | 139   | 287   | 39    | 191   | 338   | 64    | 34    | 306   | 534   |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -6.7        | -3.4    | -8.8  | -5.3  | 15.0  | -16.4 | -7.9  | 0.3   | -16.6 | -10.4 | -11.2 | -20.0 | -12.7 | 4.1   |
| 1994                 | 20.9        | 42.7    | 25.7  | 11.7  | 25.9  | 22.4  | 14.1  | 27.8  | 22.4  | 25.8  | 23.7  | 1.7   | 26.1  | 19.7  |
| 1995                 | 20.2        | -2.5    | 2.2   | 5.9   | -8.7  | 16.9  | 10.9  | -2.2  | 5.6   | 14.0  | -7.0  | 18.9  | 10.3  | 2.2   |
| 1996                 | 4.0         | 19.7    | 14.9  | 8.0   | 6.0   | 23.9  | 6.4   | 27.9  | 5.5   | 19.3  | 9.2   | 22.4  | 26.4  | 18.8  |
| 1997 Jan-Jun         | -1.2        | -7.5    | -2.6  | -5.2  | 16.4  | 1.2   | 2.0   | -8.4  | -3.5  | 4.6   | -9.4  | 3.2   | 2.3   | -3.0  |
| 1997 Mar             | -10.0       | -6.3    | -11.4 | -11.9 | -2.4  | -14.2 | -11.1 | -23.7 | -14.0 | 3.9   | -28.2 | -5.1  | -8.4  | -13.8 |
| Apr                  | 6.8         | 4.4     | -10.8 | 6.7   | 17.9  | 16.8  | 21.1  | 23.8  | 15.8  | 7.4   | -6.7  | -4.4  | 12.3  | 3.5   |
| May                  | -6.1        | -19.2   | -0.4  | -8.6  | 0.3   | -2.3  | -5.5  | -41.2 | -11.9 | -2.8  | -8.0  | -6.3  | 3.7   | -8.7  |
| Jun                  | 2.4         | -6.5    | 4.4   | -0.9  | 20.6  | 2.6   | 8.2   | 10.0  | 6.3   | 7.0   | 8.1   | 17.4  | 3.8   | -6.5  |
| <b>ARRIVALS</b>      |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1996               | 100.0       | 5.1     | 10.8  | 26.8  | 0.2   | 1.8   | 8.1   | 1.7   | 4.7   | 10.0  | 1.6   | 1.0   | 8.2   | 14.4  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | 22 709      | 1 272   | 2 650 | 6 471 | 76    | 527   | 1 923 | 295   | 1 291 | 1 680 | 491   | 390   | 2 243 | 3 401 |
| 1994                 | 27 172      | 1 512   | 2 939 | 7 986 | 91    | 599   | 2 417 | 357   | 1 665 | 1 766 | 534   | 427   | 2 725 | 4 153 |
| 1995                 | 34 125      | 1 728   | 3 380 | 9 383 | 79    | 531   | 2 565 | 652   | 1 545 | 3 128 | 556   | 377   | 2 867 | 4 589 |
| 1996                 | 36 053      | 1 841   | 3 891 | 9 648 | 77    | 650   | 2 923 | 619   | 1 687 | 3 617 | 576   | 376   | 2 940 | 5 199 |
| 1997 Jan-Jun         | 18 758      | 1 006   | 1 984 | 4 908 | 50    | 335   | 1 582 | 338   | 833   | 1 913 | 317   | 182   | 1 502 | 2 709 |
| 1996 Jun             | 2 885       | 156     | 316   | 738   | 5     | 63    | 251   | 44    | 152   | 287   | 43    | 24    | 257   | 390   |
| Jul                  | 2 271       | 115     | 236   | 585   | 5     | 41    | 178   | 39    | 146   | 241   | 38    | 39    | 158   | 328   |
| Aug                  | 2 708       | 146     | 322   | 712   | 7     | 43    | 206   | 35    | 116   | 269   | 41    | 38    | 239   | 381   |
| Sep                  | 3 260       | 185     | 361   | 866   | 7     | 41    | 279   | 55    | 135   | 327   | 51    | 27    | 260   | 435   |
| Oct                  | 3 515       | 188     | 367   | 922   | 9     | 59    | 279   | 58    | 160   | 367   | 57    | 36    | 284   | 522   |
| Nov                  | 3 385       | 173     | 384   | 926   | 5     | 60    | 262   | 58    | 141   | 340   | 56    | 28    | 274   | 496   |
| Dec                  | 3 066       | 141     | 349   | 784   | 6     | 61    | 268   | 57    | 129   | 324   | 48    | 27    | 223   | 457   |
| 1997 Jan             | 2 885       | 169     | 335   | 725   | 10    | 56    | 198   | 64    | 115   | 288   | 36    | 31    | 240   | 460   |
| Feb                  | 3 104       | 163     | 347   | 824   | 11    | 47    | 308   | 50    | 139   | 289   | 54    | 33    | 246   | 415   |
| Mar                  | 3 194       | 163     | 340   | 815   | 5     | 50    | 268   | 67    | 145   | 343   | 57    | 35    | 243   | 469   |
| Apr                  | 3 457       | 190     | 347   | 915   | 10    | 63    | 297   | 60    | 158   | 362   | 56    | 32    | 261   | 489   |
| May                  | 2 995       | 151     | 299   | 799   | 9     | 65    | 239   | 49    | 134   | 316   | 52    | 24    | 253   | 433   |
| Jun                  | 3 122       | 171     | 318   | 828   | 5     | 54    | 272   | 49    | 143   | 315   | 62    | 27    | 258   | 444   |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1993                 | -5.6        | -5.8    | -10.7 | -8.5  | -26.4 | -0.0  | -1.8  | -1.2  | -11.9 | 2.4   | -5.1  | -26.9 | -4.9  | 3.8   |
| 1994                 | 19.7        | 18.9    | 10.9  | 23.4  | 19.5  | 13.6  | 25.7  | 21.3  | 29.0  | 5.1   | 8.7   | 9.4   | 21.5  | 22.1  |
| 1995                 | 25.6        | 14.3    | 15.0  | 17.5  | -13.4 | -11.3 | 6.1   | 82.4  | -7.3  | 77.1  | 4.2   | -11.7 | 5.2   | 10.5  |
| 1996                 | 5.6         | 6.5     | 15.1  | 2.8   | -1.7  | 22.4  | 14.0  | -5.0  | 9.2   | 15.6  | 3.7   | -0.4  | 2.6   | 13.3  |
| 1997 Jan-Jun         | 5.1         | 12.7    | 6.0   | 1.2   | 31.1  | -3.0  | 9.0   | 6.9   | -3.0  | 9.5   | 11.1  | 1.1   | -0.0  | 5.0   |
| 1997 Mar             | 0.3         | 6.9     | 2.9   | -5.5  | 9.5   | -24.3 | 11.5  | 7.1   | -3.9  | 7.1   | 18.6  | -8.5  | 0.2   | -2.2  |
| Apr                  | 10.0        | 24.2    | 1.2   | 9.4   | 13.4  | -0.9  | 4.6   | 11.9  | 7.3   | 20.4  | 17.7  | 9.2   | 0.9   | 7.4   |
| May                  | -0.3        | 3.4     | -1.2  | -6.8  | 69.7  | 33.3  | 9.0   | 9.0   | -5.7  | 8.8   | 5.5   | -8.8  | -11.8 | -1.1  |
| Jun                  | 8.2         | 9.7     | 0.6   | 12.2  | 7.8   | -14.6 | 8.5   | 12.0  | -6.1  | 9.6   | 43.3  | 15.0  | 0.2   | 13.8  |

| Period               | Extra-EUR15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 19.6    | 4.1         | 19.2  | 2.3    | 3.8   | 7.4   | 7.8   | 2.4   | 5.7                 | 4.7           | 4.4   | 10.7  | 1.1   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 17 398      | 3 465   | 798         | 3 586 | 506    | 530   | 1 050 | 913   | 322   | 1 052               | 774           | 1 064 | 1 400 | 497   |
| 1994                 | 20 919      | 4 200   | 992         | 4 123 | 571    | 844   | 1 375 | 1 470 | 436   | 1 098               | 1 038         | 929   | 1 907 | 213   |
| 1995                 | 24 870      | 4 350   | 1 076       | 4 574 | 638    | 852   | 1 806 | 1 780 | 549   | 1 232               | 1 011         | 856   | 2 503 | 198   |
| 1996                 | 28 678      | 5 630   | 1 181       | 5 520 | 661    | 1 097 | 2 136 | 2 225 | 677   | 1 627               | 1 358         | 1 249 | 3 055 | 319   |
| 1997 Jan-Jun         | 15 615      | 2 941   | 585         | 2 982 | 386    | 414   | 1 277 | 1 336 | 414   | 873                 | 797           | 691   | 1 830 | 129   |
| 1996 Jun             | 2 530       | 478     | 89          | 515   | 60     | 74    | 222   | 197   | 58    | 131                 | 118           | 124   | 264   | 27    |
| Jul                  | 2 083       | 359     | 61          | 352   | 42     | 74    | 197   | 158   | 52    | 139                 | 109           | 120   | 226   | 20    |
| Aug                  | 2 100       | 452     | 83          | 375   | 53     | 80    | 126   | 183   | 51    | 122                 | 91            | 90    | 225   | 22    |
| Sep                  | 2 438       | 521     | 93          | 481   | 64     | 76    | 152   | 198   | 67    | 119                 | 114           | 83    | 275   | 24    |
| Oct                  | 2 804       | 582     | 154         | 528   | 58     | 91    | 201   | 243   | 63    | 145                 | 119           | 102   | 306   | 25    |
| Nov                  | 2 748       | 511     | 106         | 546   | 57     | 126   | 182   | 219   | 72    | 161                 | 133           | 123   | 284   | 41    |
| Dec                  | 2 416       | 424     | 85          | 399   | 45     | 184   | 137   | 193   | 62    | 179                 | 148           | 116   | 285   | 31    |
| 1997 Jan             | 2 277       | 481     | 88          | 428   | 52     | 59    | 222   | 191   | 49    | 113                 | 102           | 93    | 245   | 17    |
| Feb                  | 2 436       | 470     | 91          | 500   | 56     | 64    | 174   | 196   | 68    | 139                 | 125           | 95    | 256   | 23    |
| Mar                  | 2 605       | 431     | 83          | 531   | 56     | 61    | 318   | 212   | 60    | 142                 | 124           | 104   | 323   | 18    |
| Apr                  | 2 979       | 536     | 109         | 570   | 85     | 94    | 227   | 250   | 73    | 164                 | 165           | 135   | 375   | 26    |
| May                  | 2 589       | 519     | 111         | 465   | 71     | 71    | 173   | 234   | 83    | 125                 | 125           | 121   | 325   | 18    |
| Jun                  | 2 728       | 505     | 103         | 489   | 65     | 64    | 164   | 254   | 81    | 189                 | 156           | 143   | 306   | 28    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 7.4         | -5.0    | -10.3       | -0.4  | 4.0    | 59.7  | 19.8  | -1.0  | 35.2  | 20.3                | -0.1          | -1.0  | 27.9  | 94.3  |
| 1994                 | 20.2        | 21.2    | 24.2        | 15.0  | 12.7   | 59.2  | 30.9  | 61.1  | 35.5  | 4.4                 | 34.0          | -12.7 | 36.2  | -57.2 |
| 1995                 | 18.9        | 3.6     | 8.4         | 10.9  | 11.8   | 1.0   | 31.4  | 21.1  | 25.7  | 12.2                | -2.5          | -7.9  | 31.3  | -7.0  |
| 1996                 | 15.3        | 29.4    | 9.8         | 20.7  | 3.6    | 28.8  | 18.3  | 25.0  | 23.3  | 32.0                | 34.2          | 46.0  | 22.0  | 60.7  |
| 1997 Jan-Jun         | 10.8        | 5.7     | -2.3        | 5.1   | 13.1   | -11.2 | 11.8  | 29.6  | 33.9  | 14.9                | 23.9          | 12.6  | 25.8  | -17.0 |
| 1997 Mar             | 5.9         | -9.3    | -11.9       | 6.4   | -20.0  | -26.6 | 49.5  | 18.2  | -0.2  | 8.1                 | 20.0          | 18.5  | 25.3  | -35.1 |
| Apr                  | 21.3        | 9.4     | 3.5         | 20.9  | 62.4   | -18.6 | 6.8   | 40.5  | 37.8  | 31.2                | 32.6          | 12.2  | 72.0  | -20.4 |
| May                  | 9.6         | 10.5    | -7.5        | 4.3   | 66.3   | -18.9 | -17.4 | 28.3  | 48.2  | 15.3                | 20.2          | 10.2  | 32.4  | -10.9 |
| Jun                  | 7.8         | 5.6     | 15.8        | -5.0  | 8.4    | -13.5 | -26.4 | 28.8  | 39.5  | 43.8                | 31.4          | 15.2  | 16.1  | 1.4   |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 23.9    | 5.5         | 20.6  | 1.3    | 5.1   | 9.3   | 8.1   | 4.3   | 1.9                 | 4.1           | 4.8   | 7.8   | 1.0   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 13 367      | 2 332   | 738         | 3 205 | 201    | 696   | 1 807 | 690   | 371   | 288                 | 524           | 676   | 927   | 148   |
| 1994                 | 16 145      | 2 644   | 829         | 3 720 | 270    | 914   | 2 050 | 1 314 | 626   | 361                 | 708           | 721   | 1 108 | 218   |
| 1995                 | 15 596      | 3 186   | 947         | 3 059 | 222    | 827   | 1 719 | 1 334 | 561   | 317                 | 693           | 635   | 1 278 | 153   |
| 1996                 | 16 567      | 3 964   | 906         | 3 418 | 211    | 849   | 1 538 | 1 346 | 710   | 323                 | 682           | 792   | 1 299 | 165   |
| 1997 Jan-Jun         | 8 939       | 2 052   | 419         | 1 851 | 115    | 447   | 864   | 794   | 401   | 183                 | 402           | 432   | 721   | 86    |
| 1996 Jun             | 1 292       | 340     | 76          | 252   | 28     | 59    | 121   | 105   | 50    | 26                  | 63            | 55    | 82    | 9     |
| Jul                  | 1 189       | 242     | 70          | 250   | 18     | 72    | 87    | 86    | 43    | 22                  | 48            | 117   | 91    | 5     |
| Aug                  | 1 335       | 310     | 63          | 248   | 16     | 92    | 114   | 115   | 72    | 24                  | 56            | 65    | 110   | 10    |
| Sep                  | 1 446       | 301     | 76          | 265   | 17     | 86    | 143   | 123   | 106   | 28                  | 62            | 70    | 125   | 14    |
| Oct                  | 1 683       | 410     | 89          | 342   | 17     | 85    | 150   | 146   | 94    | 39                  | 65            | 73    | 128   | 12    |
| Nov                  | 1 482       | 364     | 78          | 289   | 17     | 70    | 144   | 130   | 65    | 28                  | 40            | 67    | 112   | 25    |
| Dec                  | 1 349       | 351     | 74          | 253   | 14     | 52    | 115   | 115   | 88    | 27                  | 41            | 68    | 118   | 26    |
| 1997 Jan             | 1 462       | 310     | 56          | 286   | 18     | 79    | 148   | 112   | 66    | 36                  | 47            | 116   | 138   | 25    |
| Feb                  | 1 326       | 329     | 62          | 267   | 16     | 78    | 121   | 122   | 42    | 30                  | 59            | 61    | 107   | 5     |
| Mar                  | 1 437       | 350     | 65          | 278   | 19     | 63    | 148   | 134   | 58    | 30                  | 58            | 85    | 107   | 6     |
| Apr                  | 1 700       | 381     | 90          | 346   | 21     | 81    | 174   | 155   | 83    | 34                  | 82            | 69    | 138   | 29    |
| May                  | 1 453       | 331     | 66          | 300   | 21     | 71    | 136   | 132   | 87    | 28                  | 74            | 51    | 117   | 10    |
| Jun                  | 1 560       | 349     | 80          | 375   | 19     | 75    | 138   | 139   | 65    | 26                  | 83            | 49    | 115   | 12    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | -4.9        | -11.1   | 2.8         | -4.0  | -2.1   | 23.4  | -5.8  | -28.2 | 3.9   | -46.2               | -1.0          | 1.0   | -4.4  | 2.7   |
| 1994                 | 20.8        | 13.4    | 12.3        | 16.1  | 34.5   | 31.3  | 13.5  | 90.4  | 69.0  | 25.4                | 35.0          | 6.6   | 19.6  | 47.5  |
| 1995                 | -3.4        | 20.5    | 14.2        | -17.8 | -17.9  | -9.5  | -16.2 | 1.5   | -10.4 | -12.0               | -2.0          | -12.0 | 15.3  | -29.8 |
| 1996                 | 6.2         | 24.4    | -4.3        | 11.7  | -4.9   | 2.6   | -10.6 | 0.9   | 26.4  | 1.7                 | -1.7          | 24.7  | 1.7   | 7.9   |
| 1997 Jan-Jun         | 10.6        | 3.3     | -8.1        | 4.5   | 2.5    | 14.7  | 10.1  | 25.8  | 65.3  | 19.1                | 8.4           | 30.4  | 17.2  | 18.0  |
| 1997 Mar             | 0.8         | -6.7    | -22.0       | -0.3  | -2.9   | -14.3 | 4.9   | 9.7   | 20.6  | 21.0                | 21.8          | 67.4  | -2.1  | -11.0 |
| Apr                  | 25.3        | 27.6    | 11.7        | 21.2  | 24.5   | 59.5  | 20.1  | 37.9  | 92.9  | 23.1                | -10.1         | 2.7   | 37.1  | 2.7   |
| May                  | 8.5         | 2.9     | -10.6       | -10.0 | 37.5   | 26.7  | 8.0   | 22.4  | 182.9 | 18.1                | 16.6          | -4.4  | 23.5  | 17.0  |
| Jun                  | 20.7        | 2.8     | 4.7         | 48.4  | -31.5  | 27.1  | 13.5  | 33.0  | 29.9  | 2.9                 | 31.8          | -11.4 | 40.3  | 36.0  |

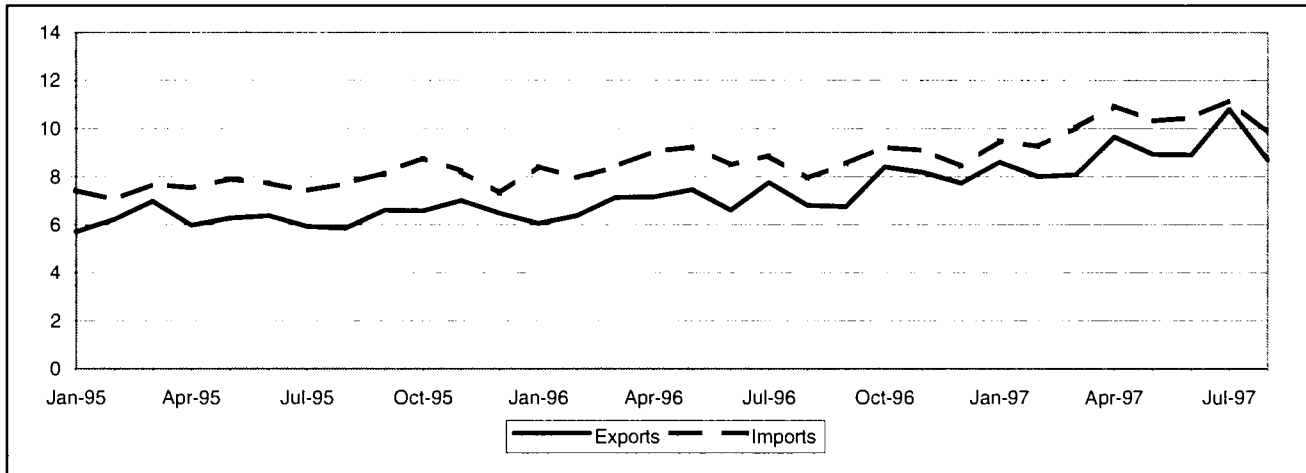
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**TRADE BALANCE**
**INTRA-EU**
*Value (Mio ECU)*

| Period       | Intra-EUR15 | Partner |      |        |     |       |        |       |        |        |     |     |        |      |
|--------------|-------------|---------|------|--------|-----|-------|--------|-------|--------|--------|-----|-----|--------|------|
|              |             | B/L     | DK   | D      | EL  | E     | F      | IRL   | I      | NL     | A   | P   | FIN    | S    |
| 1993         | -8 578      | 326     | -717 | -5 450 | 771 | 1 357 | -2 030 | 1 478 | -1 123 | -1 383 | -73 | 146 | -976   | -903 |
| 1994         | -8 091      | 364     | -475 | -5 943 | 735 | 1 811 | -1 960 | 1 704 | -936   | -750   | -6  | -32 | -1 175 | -933 |
| 1995         | -6 644      | 233     | -147 | -7 679 | 744 | 2 030 | -1 628 | 773   | -593   | 815    | 247 | -20 | -963   | -456 |
| 1996         | -6 780      | -246    | -206 | -8 361 | 919 | 1 959 | -1 093 | 1 658 | -1 068 | 1 118  | 120 | 0   | -1 076 | -504 |
| 1997 Jan-Jul | -5 857      | -597    | -246 | -5 408 | 563 | 1 265 | -1 980 | 1 427 | -1 321 | 1 584  | 18  | -14 | -840   | -309 |
| 1996 Jul     | -2 159      | -57     | -39  | -1 212 | 70  | 35    | -437   | 83    | -452   | 122    | 1   | -36 | -74    | -163 |
| Aug          | -497        | -155    | -38  | -611   | 63  | 150   | 100    | 158   | -133   | 65     | 19  | 2   | -45    | -72  |
| Sep          | -48         | -36     | -37  | -362   | 86  | 293   | -28    | 149   | -98    | 44     | 13  | 18  | -80    | -10  |
| Oct          | -409        | -222    | 0    | -418   | 91  | 163   | 57     | 139   | -224   | 99     | 7   | 19  | -105   | -15  |
| Nov          | -324        | -73     | -4   | -701   | 81  | 226   | 110    | 203   | -98    | 198    | -3  | -3  | -180   | -79  |
| Dec          | -332        | 1       | -1   | -666   | 77  | 228   | -49    | 163   | -111   | 204    | 12  | 21  | -141   | -69  |
| 1997 Jan     | -331        | 3       | -39  | -502   | 86  | 85    | -220   | 196   | -63    | 315    | 12  | 6   | -107   | -104 |
| Feb          | -194        | 58      | -33  | -573   | 74  | 182   | -158   | 243   | -183   | 293    | 18  | 21  | -89    | -47  |
| Mar          | -69         | 139     | 21   | -570   | 80  | 200   | -100   | 158   | -96    | 195    | 23  | 3   | -98    | -25  |
| Apr          | -915        | -141    | -33  | -822   | 85  | 232   | -494   | 257   | -122   | 273    | -6  | -20 | -145   | 22   |
| May          | -278        | -77     | -64  | -425   | 80  | 197   | 36     | 154   | -155   | 114    | 7   | -24 | -128   | 7    |
| Jun          | -1 501      | -147    | -58  | -1 120 | 81  | 181   | -537   | 252   | -174   | 227    | 15  | -30 | -121   | -70  |
| Jul          | -2 570      | -432    | -40  | -1 396 | 77  | 187   | -506   | 168   | -528   | 166    | -52 | 30  | -153   | -92  |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15 | Partner |             |        |        |        |        |       |      |                     |               |       |        |      |
|--------------|-------------|---------|-------------|--------|--------|--------|--------|-------|------|---------------------|---------------|-------|--------|------|
|              |             | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC  | CIS  | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP  |
| 1993         | -16 464     | -3 200  | -2 954      | -2 160 | 77     | -2 563 | -6 927 | 283   | -168 | 1 853               | -620          | 3 063 | -1 338 | 523  |
| 1994         | -16 287     | -2 137  | -3 067      | -3 360 | 25     | -3 195 | -7 767 | 86    | -272 | 1 669               | -893          | 2 465 | -1 043 | 84   |
| 1995         | -16 886     | -2 785  | -2 760      | -3 760 | -890   | -3 572 | -7 100 | 497   | -362 | 2 066               | -1 217        | 2 795 | -1 467 | -3   |
| 1996         | -17 232     | -3 448  | -2 027      | -4 989 | -662   | -4 687 | -5 853 | 1 127 | -279 | 2 307               | -1 348        | 4 408 | -2 433 | -388 |
| 1997 Jan-Aug | -9 872      | -1 759  | -1 732      | -4 796 | -328   | -3 512 | -4 515 | 724   | -23  | 2 028               | -86           | 4 617 | -1 494 | 10   |
| 1996 Aug     | -1 123      | -280    | 210         | -471   | -41    | -421   | -496   | 43    | -40  | 152                 | -4            | 371   | -187   | -18  |
| Sep          | -1 781      | -277    | -75         | -528   | -43    | -528   | -479   | 78    | -29  | 171                 | -55           | 216   | -281   | -13  |
| Oct          | -824        | -278    | -202        | -244   | -34    | -544   | -437   | 119   | -4   | 288                 | -21           | 501   | -163   | -9   |
| Nov          | -936        | -338    | -128        | -299   | -43    | -471   | -488   | 120   | -0   | 232                 | -45           | 519   | -213   | 2    |
| Dec          | -688        | -353    | -65         | -38    | -55    | -404   | -494   | 210   | -18  | 161                 | -161          | 729   | -251   | -35  |
| 1997 Jan     | -890        | -333    | -217        | -185   | -40    | -403   | -412   | 102   | -38  | 217                 | -7            | 571   | -210   | 16   |
| Feb          | -1 263      | -257    | -267        | -728   | 10     | -415   | -497   | 116   | 15   | 159                 | 2             | 440   | -181   | 9    |
| Mar          | -1 963      | -168    | -206        | -1 326 | -61    | -321   | -491   | 82    | -16  | 206                 | -31           | 409   | -158   | -14  |
| Apr          | -1 300      | -321    | -186        | -573   | -52    | -418   | -600   | 94    | -57  | 326                 | -60           | 373   | -138   | 46   |
| May          | -1 413      | -326    | -290        | -401   | -49    | -380   | -640   | 80    | -27  | 267                 | -52           | 600   | -141   | 6    |
| Jun          | -1 552      | -316    | -101        | -887   | -48    | -468   | -618   | 89    | 18   | 274                 | 26            | 674   | -167   | 33   |
| Jul          | -357        | 198     | -309        | -374   | -87    | -572   | -605   | 84    | 28   | 376                 | 31            | 734   | -214   | 35   |
| Aug          | -1 136      | -236    | -155        | -322   | -1     | -533   | -652   | 76    | 53   | 204                 | 5             | 814   | -286   | -121 |

## INTRA-EU

| Period               | Intra-EUR15 | Partner |       |        |       |       |        |        |        |        |       |       |       |       |
|----------------------|-------------|---------|-------|--------|-------|-------|--------|--------|--------|--------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D      | EL    | E     | F      | IRL    | I      | NL     | A     | P     | FIN   | S     |
| <b>DISPATCHES</b>    |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| % 1996               | 100.0       | 8.9     | 2.3   | 21.7   | 1.2   | 6.9   | 17.8   | 9.1    | 8.4    | 14.1   | 1.3   | 1.8   | 1.9   | 4.6   |
| Value (Bn ECU)       |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1993                 | 88 174      | 8 982   | 2 109 | 20 352 | 1 192 | 5 557 | 15 383 | 8 619  | 7 727  | 10 392 | 1 131 | 1 770 | 1 384 | 3 577 |
| 1994                 | 99 224      | 9 448   | 2 330 | 22 080 | 1 197 | 6 451 | 17 347 | 9 188  | 8 661  | 12 059 | 1 251 | 1 625 | 1 559 | 4 108 |
| 1995                 | 108 487     | 10 071  | 2 554 | 24 539 | 1 270 | 7 243 | 18 466 | 9 434  | 9 555  | 14 953 | 1 385 | 1 782 | 2 114 | 5 122 |
| 1996                 | 117 353     | 10 465  | 2 717 | 25 427 | 1 406 | 8 093 | 20 931 | 10 632 | 9 872  | 16 548 | 1 552 | 2 064 | 2 221 | 5 425 |
| 1997 Jan-Jul         | 76 630      | 6 929   | 1 627 | 16 514 | 858   | 5 478 | 13 245 | 7 098  | 6 571  | 11 321 | 906   | 1 375 | 1 282 | 3 427 |
| 1996 Jul             | 9 127       | 803     | 200   | 2 018  | 110   | 630   | 1 661  | 816    | 757    | 1 294  | 126   | 173   | 177   | 363   |
| Aug                  | 7 902       | 564     | 225   | 1 834  | 97    | 488   | 1 418  | 770    | 548    | 1 150  | 112   | 119   | 186   | 391   |
| Sep                  | 10 041      | 872     | 236   | 2 206  | 126   | 726   | 1 792  | 910    | 875    | 1 328  | 139   | 181   | 179   | 471   |
| Oct                  | 10 958      | 902     | 258   | 2 333  | 148   | 759   | 2 064  | 983    | 923    | 1 490  | 155   | 222   | 214   | 507   |
| Nov                  | 10 662      | 819     | 235   | 2 303  | 123   | 780   | 1 889  | 952    | 940    | 1 628  | 138   | 195   | 169   | 492   |
| Dec                  | 10 004      | 821     | 237   | 1 982  | 113   | 750   | 1 844  | 979    | 868    | 1 524  | 127   | 201   | 160   | 400   |
| 1997 Jan             | 10 598      | 1 009   | 214   | 2 295  | 123   | 690   | 1 893  | 977    | 896    | 1 555  | 128   | 192   | 186   | 439   |
| Feb                  | 10 695      | 1 075   | 219   | 2 264  | 121   | 752   | 1 828  | 977    | 886    | 1 630  | 124   | 185   | 177   | 457   |
| Mar                  | 11 495      | 1 059   | 262   | 2 431  | 127   | 790   | 2 011  | 1 062  | 973    | 1 721  | 143   | 188   | 198   | 529   |
| Apr                  | 11 273      | 1 005   | 239   | 2 420  | 128   | 844   | 1 883  | 1 037  | 975    | 1 680  | 130   | 190   | 195   | 546   |
| May                  | 10 517      | 932     | 216   | 2 253  | 118   | 734   | 1 841  | 980    | 908    | 1 525  | 121   | 172   | 175   | 543   |
| Jun                  | 11 015      | 1 043   | 245   | 2 241  | 122   | 836   | 1 881  | 1 018  | 1 036  | 1 602  | 140   | 201   | 170   | 481   |
| Jul                  | 11 037      | 807     | 232   | 2 608  | 119   | 831   | 1 908  | 1 046  | 899    | 1 607  | 118   | 248   | 182   | 431   |
| Annual Variation (%) |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1993                 | 2.9         | 16.6    | 2.0   | 3.7    | 15.6  | -5.9  | 0.9    | 13.2   | -4.4   | -8.6   | 9.0   | 13.4  | 7.3   | 12.6  |
| 1994                 | 12.5        | 5.2     | 10.5  | 8.5    | 0.3   | 16.1  | 12.8   | 6.6    | 12.1   | 16.0   | 10.6  | -8.2  | 12.7  | 14.9  |
| 1995                 | 9.3         | 6.6     | 9.6   | 11.1   | 6.1   | 12.3  | 6.5    | 2.7    | 10.3   | 24.0   | 10.7  | 9.7   | 35.6  | 24.7  |
| 1996                 | 8.2         | 3.9     | 6.4   | 3.6    | 10.7  | 11.7  | 13.3   | 12.7   | 3.3    | 10.7   | 12.1  | 15.8  | 5.1   | 5.9   |
| 1997 Jan-Jul         | 13.0        | 6.8     | 6.5   | 11.8   | 7.2   | 19.4  | 11.1   | 17.6   | 14.9   | 20.1   | 2.7   | 19.9  | -2.4  | 8.3   |
| 1997 Apr             | 20.3        | 20.7    | 19.5  | 16.3   | 21.5  | 39.1  | 9.7    | 23.7   | 28.2   | 29.1   | 5.3   | 19.9  | 7.3   | 16.9  |
| May                  | 9.1         | -0.0    | 0.8   | 11.4   | -6.6  | 10.6  | 11.3   | 10.7   | 6.1    | 14.0   | -4.9  | 6.5   | -8.6  | 16.8  |
| Jun                  | 15.4        | 10.7    | 8.1   | 8.6    | 7.4   | 19.9  | 18.3   | 19.7   | 28.6   | 20.1   | 8.8   | 19.5  | -8.4  | 9.7   |
| Jul                  | 20.9        | 0.5     | 16.4  | 29.2   | 8.2   | 31.9  | 14.9   | 28.3   | 18.7   | 24.2   | -6.0  | 43.6  | 2.8   | 18.9  |
| <b>ARRIVALS</b>      |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| % 1996               | 100.0       | 8.6     | 2.4   | 27.2   | 0.4   | 4.9   | 17.7   | 7.2    | 8.8    | 12.4   | 1.2   | 1.7   | 2.7   | 4.8   |
| Value (Bn ECU)       |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1993                 | 96 752      | 8 656   | 2 826 | 25 803 | 422   | 4 200 | 17 413 | 7 141  | 8 851  | 11 775 | 1 203 | 1 624 | 2 360 | 4 479 |
| 1994                 | 107 315     | 9 084   | 2 805 | 28 023 | 462   | 4 640 | 19 307 | 7 484  | 9 597  | 12 809 | 1 257 | 1 656 | 2 734 | 5 042 |
| 1995                 | 115 132     | 9 839   | 2 701 | 32 218 | 526   | 5 213 | 20 094 | 8 661  | 10 148 | 14 138 | 1 138 | 1 801 | 3 077 | 5 578 |
| 1996                 | 124 133     | 10 711  | 2 923 | 33 787 | 487   | 6 133 | 22 024 | 8 974  | 10 941 | 15 430 | 1 432 | 2 064 | 3 297 | 5 929 |
| 1997 Jan-Jul         | 82 488      | 7 526   | 1 873 | 21 921 | 295   | 4 213 | 15 225 | 5 671  | 7 892  | 9 737  | 887   | 1 389 | 2 122 | 3 736 |
| 1996 Jul             | 11 286      | 860     | 239   | 3 230  | 40    | 595   | 2 099  | 733    | 1 209  | 1 172  | 124   | 209   | 252   | 526   |
| Aug                  | 8 399       | 720     | 263   | 2 445  | 34    | 338   | 1 318  | 613    | 681    | 1 085  | 93    | 116   | 231   | 463   |
| Sep                  | 10 089      | 907     | 272   | 2 568  | 40    | 433   | 1 820  | 761    | 973    | 1 284  | 126   | 163   | 259   | 481   |
| Oct                  | 11 367      | 1 124   | 258   | 2 751  | 57    | 596   | 2 007  | 845    | 1 148  | 1 391  | 148   | 203   | 319   | 523   |
| Nov                  | 10 987      | 892     | 239   | 3 004  | 41    | 554   | 1 779  | 750    | 1 038  | 1 430  | 141   | 198   | 349   | 571   |
| Dec                  | 10 336      | 820     | 238   | 2 648  | 35    | 522   | 1 893  | 816    | 979    | 1 320  | 115   | 180   | 301   | 469   |
| 1997 Jan             | 10 930      | 1 006   | 253   | 2 797  | 37    | 605   | 2 113  | 781    | 959    | 1 240  | 116   | 186   | 293   | 542   |
| Feb                  | 10 889      | 1 017   | 252   | 2 837  | 47    | 570   | 1 986  | 734    | 1 069  | 1 337  | 106   | 164   | 266   | 505   |
| Mar                  | 11 564      | 920     | 241   | 3 001  | 46    | 590   | 2 111  | 904    | 1 069  | 1 527  | 120   | 185   | 295   | 554   |
| Apr                  | 12 188      | 1 146   | 272   | 3 242  | 44    | 613   | 2 377  | 780    | 1 097  | 1 407  | 137   | 209   | 339   | 524   |
| May                  | 10 794      | 1 009   | 280   | 2 679  | 38    | 537   | 1 805  | 827    | 1 063  | 1 410  | 114   | 196   | 303   | 536   |
| Jun                  | 12 515      | 1 190   | 303   | 3 361  | 41    | 655   | 2 418  | 766    | 1 209  | 1 375  | 125   | 231   | 291   | 551   |
| Jul                  | 13 607      | 1 239   | 272   | 4 004  | 42    | 644   | 2 415  | 878    | 1 426  | 1 441  | 170   | 218   | 335   | 524   |
| Annual Variation (%) |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1993                 | 2.2         | 15.1    | -11.8 | 1.7    | -16.3 | 7.3   | 6.2    | 4.5    | -3.4   | -5.3   | -5.9  | 3.8   | 7.1   | 3.8   |
| 1994                 | 10.9        | 4.9     | -0.7  | 8.6    | 9.4   | 10.5  | 10.9   | 4.8    | 8.4    | 8.8    | 4.5   | 2.0   | 15.9  | 12.6  |
| 1995                 | 7.3         | 8.3     | -3.7  | 15.0   | 13.9  | 12.3  | 4.1    | 15.7   | 5.7    | 10.4   | -9.5  | 8.7   | 12.5  | 10.6  |
| 1996                 | 7.8         | 8.9     | 8.2   | 4.9    | -7.4  | 17.7  | 9.6    | 3.6    | 7.8    | 9.1    | 25.8  | 14.6  | 7.1   | 6.3   |
| 1997 Jan-Jul         | 13.1        | 20.5    | 13.3  | 7.6    | 5.4   | 14.2  | 15.3   | 9.3    | 28.9   | 9.2    | 9.6   | 15.4  | 15.5  | 9.1   |
| 1997 Apr             | 22.4        | 31.6    | 24.2  | 15.7   | 22.8  | 26.0  | 30.0   | 6.9    | 46.2   | 15.9   | 28.3  | 39.9  | 19.6  | 8.9   |
| May                  | 5.6         | 12.7    | 19.0  | -4.4   | -14.2 | 3.5   | -6.2   | 8.3    | 25.4   | 16.5   | 5.3   | 16.6  | 10.3  | 23.4  |
| Jun                  | 17.7        | 31.9    | 15.0  | 19.2   | 0.1   | 5.8   | 18.9   | 18.8   | 23.3   | 7.9    | 13.6  | 24.3  | 10.0  | 12.2  |
| Jul                  | 20.6        | 44.1    | 13.7  | 24.0   | 5.7   | 8.3   | 15.1   | 19.9   | 18.0   | 22.9   | 36.6  | 4.2   | 33.1  | -0.3  |

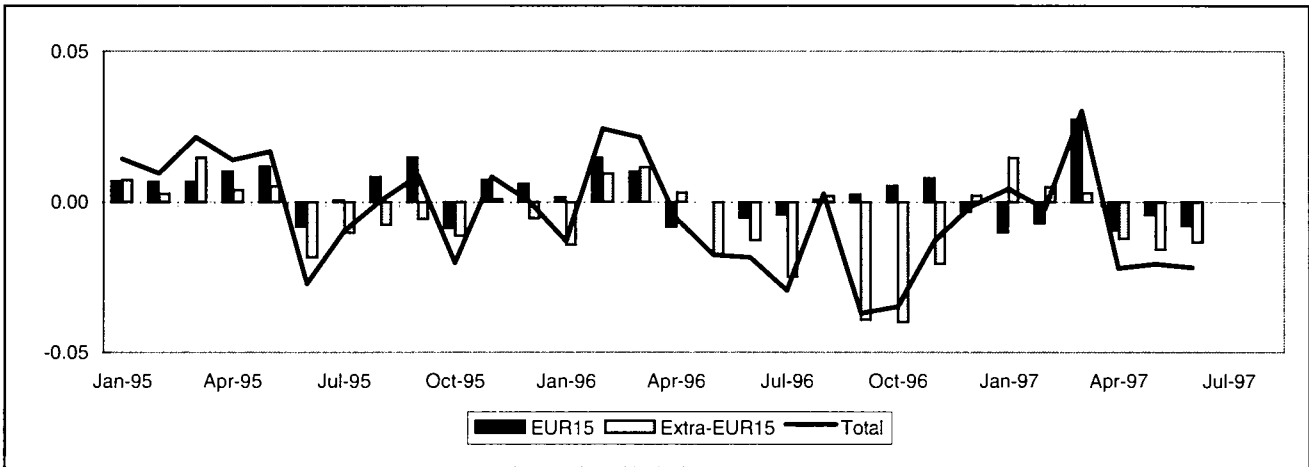
**EXTRA-EU**

| Period               | Partner     |        |             |        |        |       |        |       |       |                     |               |       |        |       |
|----------------------|-------------|--------|-------------|--------|--------|-------|--------|-------|-------|---------------------|---------------|-------|--------|-------|
|                      | Extra-EUR15 | Norway | Switzerland | USA    | Canada | China | Japan  | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP   |
| <b>EXPORTS</b>       |             |        |             |        |        |       |        |       |       |                     |               |       |        |       |
| % 1996               | 100.0       | 2.9    | 4.8         | 27.5   | 2.8    | 1.0   | 6.0    | 4.5   | 1.7   | 7.3                 | 3.5           | 9.7   | 13.0   | 3.3   |
| Value (Bn ECU)       |             |        |             |        |        |       |        |       |       |                     |               |       |        |       |
| 1993                 | 67 016      | 1 896  | 2 850       | 19 792 | 2 359  | 946   | 3 393  | 2 011 | 897   | 4 893               | 2 234         | 7 247 | 8 589  | 2 888 |
| 1994                 | 73 181      | 2 510  | 2 963       | 21 724 | 2 451  | 1 085 | 3 826  | 2 393 | 1 076 | 4 865               | 2 730         | 6 026 | 9 939  | 2 655 |
| 1995                 | 75 975      | 2 282  | 3 149       | 21 744 | 2 160  | 979   | 4 520  | 3 071 | 1 158 | 5 493               | 2 568         | 6 487 | 10 406 | 2 769 |
| 1996                 | 86 337      | 2 474  | 4 128       | 23 766 | 2 378  | 905   | 5 185  | 3 909 | 1 445 | 6 338               | 3 007         | 8 379 | 11 190 | 2 842 |
| 1997 Jan-Aug         | 71 660      | 2 748  | 2 804       | 19 821 | 1 954  | 815   | 3 940  | 3 110 | 1 341 | 5 140               | 2 905         | 7 582 | 9 269  | 2 263 |
| 1996 Aug             | 6 791       | 181    | 585         | 1 651  | 161    | 58    | 456    | 249   | 105   | 436                 | 308           | 700   | 856    | 239   |
| Sep                  | 6 751       | 201    | 384         | 1 710  | 182    | 69    | 449    | 310   | 119   | 497                 | 272           | 583   | 930    | 220   |
| Oct                  | 8 392       | 261    | 326         | 2 254  | 211    | 78    | 488    | 386   | 152   | 644                 | 338           | 858   | 1 080  | 282   |
| Nov                  | 8 169       | 222    | 367         | 2 127  | 200    | 105   | 464    | 384   | 129   | 620                 | 280           | 966   | 1 113  | 282   |
| Dec                  | 7 729       | 214    | 333         | 2 250  | 180    | 96    | 423    | 444   | 124   | 526                 | 227           | 1 029 | 908    | 235   |
| 1997 Jan             | 8 607       | 248    | 300         | 2 473  | 243    | 122   | 466    | 391   | 128   | 631                 | 325           | 964   | 1 108  | 292   |
| Feb                  | 7 989       | 252    | 324         | 2 206  | 248    | 75    | 464    | 368   | 141   | 537                 | 334           | 778   | 1 016  | 250   |
| Mar                  | 8 073       | 294    | 481         | 2 196  | 208    | 99    | 478    | 357   | 137   | 586                 | 308           | 726   | 1 007  | 228   |
| Apr                  | 9 660       | 323    | 369         | 2 768  | 252    | 110   | 524    | 422   | 177   | 729                 | 345           | 796   | 1 259  | 336   |
| May                  | 8 921       | 264    | 270         | 2 684  | 267    | 133   | 449    | 365   | 156   | 656                 | 328           | 949   | 1 218  | 257   |
| Jun                  | 8 908       | 264    | 409         | 2 437  | 251    | 86    | 466    | 427   | 186   | 643                 | 399           | 1 018 | 1 194  | 289   |
| Jul                  | 10 809      | 823    | 361         | 2 752  | 251    | 91    | 561    | 412   | 233   | 782                 | 470           | 1 167 | 1 359  | 329   |
| Aug                  | 8 694       | 281    | 290         | 2 305  | 234    | 99    | 532    | 367   | 183   | 578                 | 397           | 1 183 | 1 108  | 283   |
| Annual Variation (%) |             |        |             |        |        |       |        |       |       |                     |               |       |        |       |
| 1993                 | 16.5        | 0.1    | 17.0        | 18.9   | 10.2   | 63.8  | 12.2   | 22.5  | :     | 28.8                | 19.5          | 0.0   | 21.5   | 2.1   |
| 1994                 | 9.2         | 32.4   | 4.0         | 9.8    | 3.9    | 14.7  | 12.7   | 19.0  | 20.0  | -0.6                | 22.2          | -16.9 | 15.7   | -8.1  |
| 1995                 | 3.8         | -9.1   | 6.3         | 0.1    | -11.9  | -9.8  | 18.1   | 28.3  | 7.7   | 12.9                | -5.9          | 7.7   | 4.7    | 4.3   |
| 1996                 | 13.6        | 8.4    | 31.1        | 9.3    | 10.1   | -7.5  | 14.7   | 27.3  | 24.7  | 15.4                | 17.1          | 29.2  | 7.5    | 2.6   |
| 1997 Jan-Aug         | 29.6        | 74.5   | 3.1         | 28.5   | 21.8   | 46.3  | 17.2   | 30.4  | 45.5  | 26.9                | 53.7          | 53.4  | 29.5   | 24.1  |
| 1997 May             | 19.8        | 11.0   | -8.8        | 16.0   | 21.1   | 105.3 | 15.4   | 14.5  | 25.4  | 18.7                | 42.3          | 45.5  | 23.5   | 12.4  |
| Jun                  | 34.8        | 42.3   | 60.8        | 33.0   | 19.7   | 42.4  | 21.5   | 44.8  | 53.8  | 28.9                | 43.9          | 71.9  | 44.9   | 36.3  |
| Jul                  | 39.3        | 236.6  | 26.3        | 23.9   | 26.2   | 27.1  | 25.3   | 14.5  | 94.0  | 25.7                | 86.4          | 64.8  | 41.4   | 29.9  |
| Aug                  | 28.0        | 55.7   | -50.4       | 39.6   | 45.5   | 70.1  | 16.8   | 47.5  | 73.9  | 32.6                | 28.9          | 69.0  | 29.4   | 18.5  |
| <b>IMPORTS</b>       |             |        |             |        |        |       |        |       |       |                     |               |       |        |       |
| % 1996               | 100.0       | 5.7    | 5.9         | 27.8   | 2.9    | 5.4   | 10.7   | 2.7   | 1.7   | 3.9                 | 4.2           | 3.8   | 13.2   | 3.1   |
| Value (Bn ECU)       |             |        |             |        |        |       |        |       |       |                     |               |       |        |       |
| 1993                 | 83 480      | 5 096  | 5 805       | 21 952 | 2 282  | 3 509 | 10 320 | 1 728 | 1 064 | 3 040               | 2 853         | 4 184 | 9 927  | 2 365 |
| 1994                 | 89 468      | 4 647  | 6 030       | 25 083 | 2 426  | 4 280 | 11 593 | 2 307 | 1 348 | 3 196               | 3 622         | 3 561 | 10 982 | 2 571 |
| 1995                 | 92 861      | 5 067  | 5 910       | 25 504 | 3 050  | 4 551 | 11 620 | 2 574 | 1 521 | 3 427               | 3 785         | 3 692 | 11 873 | 2 773 |
| 1996                 | 103 569     | 5 922  | 6 154       | 28 755 | 3 040  | 5 593 | 11 038 | 2 782 | 1 724 | 4 031               | 4 354         | 3 971 | 13 623 | 3 230 |
| 1997 Jan-Aug         | 81 532      | 4 507  | 4 536       | 24 617 | 2 282  | 4 326 | 8 455  | 2 386 | 1 364 | 3 112               | 2 990         | 2 965 | 10 762 | 2 253 |
| 1996 Aug             | 7 914       | 461    | 375         | 2 122  | 202    | 479   | 952    | 205   | 145   | 284                 | 312           | 329   | 1 043  | 256   |
| Sep                  | 8 532       | 478    | 458         | 2 238  | 225    | 596   | 928    | 232   | 148   | 326                 | 327           | 367   | 1 212  | 233   |
| Oct                  | 9 216       | 539    | 528         | 2 498  | 245    | 622   | 925    | 267   | 156   | 356                 | 359           | 358   | 1 244  | 290   |
| Nov                  | 9 106       | 561    | 495         | 2 426  | 243    | 576   | 952    | 265   | 129   | 388                 | 325           | 447   | 1 325  | 280   |
| Dec                  | 8 417       | 566    | 398         | 2 288  | 235    | 500   | 917    | 235   | 142   | 365                 | 388           | 300   | 1 159  | 269   |
| 1997 Jan             | 9 496       | 581    | 517         | 2 658  | 282    | 525   | 878    | 289   | 166   | 414                 | 332           | 393   | 1 317  | 276   |
| Feb                  | 9 251       | 509    | 591         | 2 934  | 238    | 490   | 962    | 253   | 126   | 378                 | 331           | 338   | 1 196  | 240   |
| Mar                  | 10 036      | 462    | 687         | 3 522  | 269    | 421   | 969    | 275   | 153   | 380                 | 339           | 317   | 1 165  | 242   |
| Apr                  | 10 960      | 643    | 555         | 3 341  | 304    | 528   | 1 124  | 327   | 234   | 402                 | 405           | 423   | 1 396  | 290   |
| May                  | 10 333      | 591    | 561         | 3 085  | 316    | 513   | 1 088  | 285   | 183   | 389                 | 380           | 349   | 1 359  | 251   |
| Jun                  | 10 459      | 579    | 511         | 3 324  | 299    | 555   | 1 084  | 338   | 167   | 369                 | 373           | 343   | 1 362  | 256   |
| Jul                  | 11 165      | 624    | 670         | 3 126  | 338    | 663   | 1 166  | 328   | 205   | 406                 | 438           | 432   | 1 573  | 294   |
| Aug                  | 9 831       | 517    | 445         | 2 626  | 235    | 632   | 1 184  | 291   | 130   | 374                 | 391           | 369   | 1 394  | 404   |
| Annual Variation (%) |             |        |             |        |        |       |        |       |       |                     |               |       |        |       |
| 1993                 | 10.5        | 0.4    | 12.9        | 9.7    | -15.4  | 31.3  | 5.5    | 24.9  | :     | 12.6                | 0.4           | 9.2   | 17.9   | -8.3  |
| 1994                 | 7.2         | -8.8   | 3.9         | 14.3   | 6.3    | 22.0  | 12.3   | 33.5  | 26.7  | 5.1                 | 26.9          | -14.9 | 10.6   | 8.7   |
| 1995                 | 3.8         | 9.0    | -2.0        | 1.7    | 25.7   | 6.3   | 0.2    | 11.6  | 12.8  | 7.2                 | 4.5           | 3.7   | 8.1    | 7.9   |
| 1996                 | 11.5        | 16.9   | 4.1         | 12.7   | -0.3   | 22.9  | -5.0   | 8.1   | 13.3  | 17.6                | 15.1          | 7.6   | 14.7   | 16.5  |
| 1997 Jan-Aug         | 19.4        | 19.3   | 6.1         | 27.5   | 9.1    | 31.2  | 15.6   | 33.7  | 18.7  | 19.8                | 1.2           | 18.6  | 23.9   | 4.4   |
| 1997 May             | 12.0        | 26.4   | 4.9         | 8.2    | 20.7   | 29.0  | 11.5   | 25.4  | -8.3  | 19.7                | 2.2           | 13.0  | 20.0   | -6.8  |
| Jun                  | 23.5        | 12.0   | -10.8       | 36.3   | 6.3    | 32.5  | 41.8   | 51.0  | 12.3  | 11.8                | -1.4          | 18.4  | 21.0   | 18.0  |
| Jul                  | 25.8        | 18.4   | 33.6        | 31.3   | 34.9   | 36.9  | 27.0   | 38.9  | 33.2  | 17.1                | -12.1         | 48.5  | 41.0   | -8.6  |
| Aug                  | 24.2        | 12.2   | 18.7        | 23.7   | 16.2   | 31.8  | 24.4   | 41.6  | -10.6 | 31.6                | 25.3          | 12.1  | 33.6   | 57.5  |

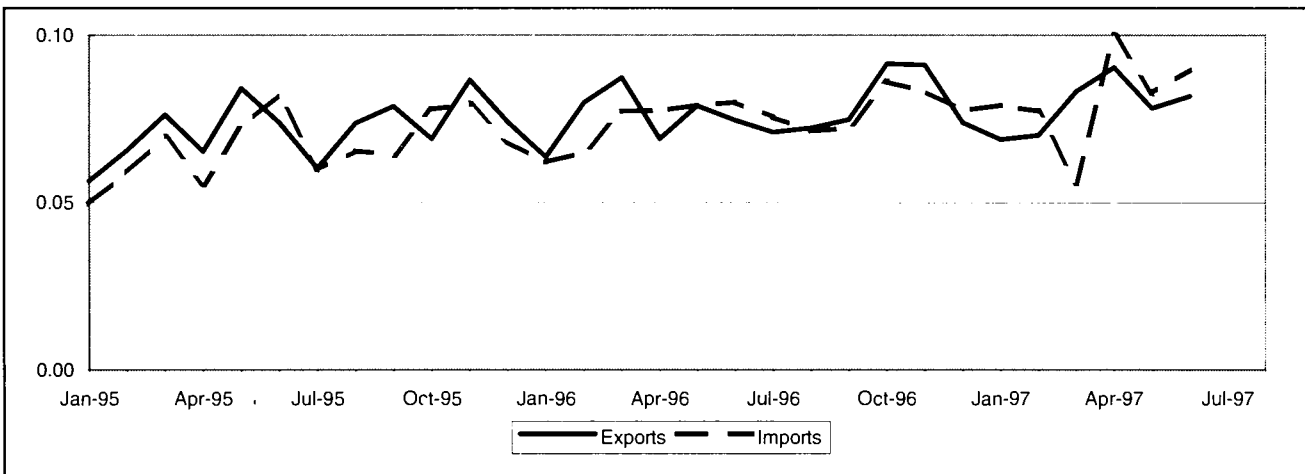


## **EFTA external trade**

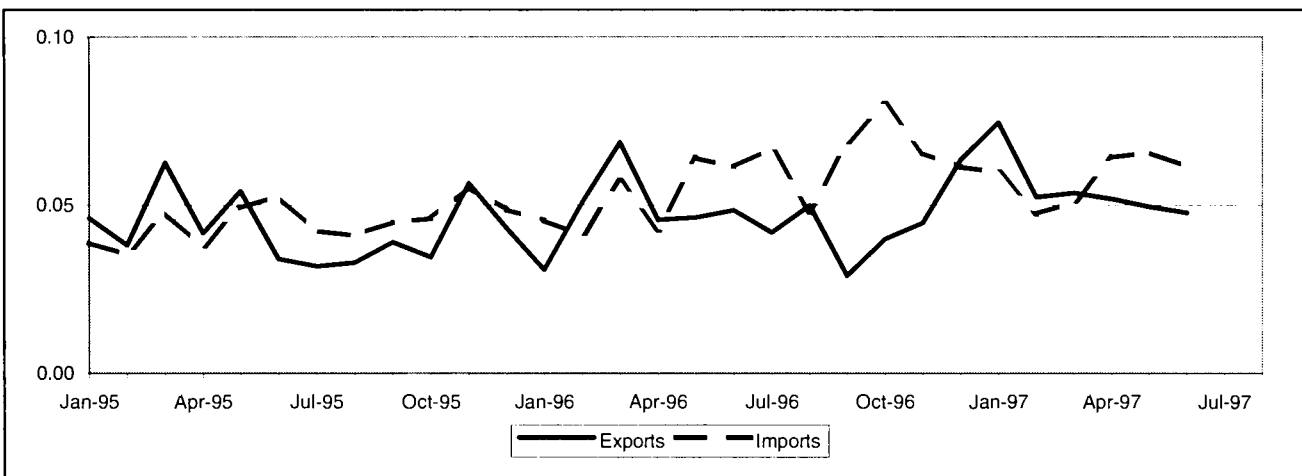
TRADE BALANCE (Bn ECU)



EU MEMBER STATES (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**EU MEMBER STATES**
*Value (Mio ECU)*

| Period       | EUR15 | Partner |     |    |    |    |    |     |     |     |    |    |     |     |     |
|--------------|-------|---------|-----|----|----|----|----|-----|-----|-----|----|----|-----|-----|-----|
|              |       | B/L     | DK  | D  | EL | E  | F  | IRL | I   | NL  | A  | P  | FIN | S   | UK  |
| 1993         | 72    | -3      | -41 | -5 | 8  | 42 | 59 | -8  | -16 | -43 | -8 | 8  | -14 | -64 | 155 |
| 1994         | 124   | -0      | -23 | 37 | 10 | 46 | 56 | -10 | -8  | -55 | -6 | 2  | -11 | -72 | 157 |
| 1995         | 61    | -3      | -18 | 35 | 10 | 29 | 37 | -11 | -16 | -51 | -6 | 13 | -18 | -76 | 136 |
| 1996         | 21    | -11     | -27 | 17 | 9  | 30 | 47 | -14 | -23 | -42 | -8 | 27 | -12 | -89 | 119 |
| 1997 Jan-Jun | -13   | -7      | -28 | 8  | 4  | 21 | 24 | -8  | -16 | -26 | -4 | 15 | -4  | -48 | 56  |
| 1996 Jun     | -6    | -2      | 0   | -3 | 1  | 2  | 2  | -1  | -2  | -4  | -1 | 3  | 0   | -9  | 8   |
| Jul          | -4    | -1      | -3  | -0 | 0  | 3  | 3  | -1  | -0  | -3  | -1 | 2  | -1  | -9  | 8   |
| Aug          | 1     | -1      | 0   | -1 | 1  | 2  | 1  | -1  | -3  | -4  | -1 | 1  | -0  | -7  | 13  |
| Sep          | 2     | -1      | -3  | 0  | 1  | -2 | 3  | -1  | -1  | 3   | -1 | 3  | -1  | -7  | 9   |
| Oct          | 5     | -1      | -5  | -0 | 2  | 5  | 7  | -1  | -0  | -2  | -1 | 5  | -3  | -9  | 9   |
| Nov          | 8     | -0      | -8  | -0 | 1  | 3  | 7  | -2  | -2  | -3  | -1 | 3  | -0  | -7  | 17  |
| Dec          | -4    | -1      | -4  | 3  | 1  | 3  | 1  | -1  | -3  | -4  | -1 | 1  | -1  | -8  | 9   |
| 1997 Jan     | -10   | -1      | -4  | 3  | 1  | 5  | 1  | -1  | -4  | -7  | -0 | 2  | -1  | -7  | 3   |
| Feb          | -7    | -1      | -4  | 0  | 1  | 4  | 4  | -1  | -2  | -7  | -1 | 2  | -2  | -7  | 6   |
| Mar          | 27    | -1      | -0  | 6  | 1  | 3  | 5  | -1  | -2  | 3   | -0 | 2  | 1   | -5  | 16  |
| Apr          | -10   | -1      | -10 | 2  | 1  | 2  | 6  | -1  | -4  | -6  | -0 | 3  | -1  | -10 | 10  |
| May          | -5    | -1      | -5  | -2 | 0  | 2  | 6  | -1  | -2  | -4  | -1 | 3  | -1  | -9  | 10  |
| Jun          | -8    | -3      | -5  | -0 | 0  | 3  | 2  | -2  | -2  | -5  | -1 | 3  | 0   | -9  | 11  |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15 | Partner |             |     |        |       |       |      |     |                     |               |      |     |     |
|--------------|-------------|---------|-------------|-----|--------|-------|-------|------|-----|---------------------|---------------|------|-----|-----|
|              |             | Norway  | Switzerland | USA | Canada | China | Japan | CEEC | CIS | Mediterranean Basin | Latin America | OPEC | DAE | ACP |
| 1993         | -27         | -102    | 24          | 82  | -1     | -12   | 47    | -11  | -24 | -1                  | -4            | 9    | -7  | 15  |
| 1994         | 12          | -138    | 9           | 88  | 5      | -16   | 143   | -11  | -19 | -3                  | -5            | 7    | -19 | 8   |
| 1995         | -25         | -91     | 14          | 58  | 10     | -16   | 97    | -30  | -23 | -2                  | -1            | 4    | -15 | 7   |
| 1996         | -143        | -162    | 6           | 25  | 3      | -20   | 82    | -39  | -25 | -1                  | 3             | 4    | -17 | 20  |
| 1997 Jan-Jun | -20         | -52     | -4          | 45  | 2      | -7    | 28    | -8   | -8  | -1                  | 3             | 4    | -7  | 5   |
| 1996 Jun     | -13         | -19     | -0          | 2   | 0      | -1    | 9     | -1   | -2  | -0                  | -0            | 1    | -1  | 1   |
| Jul          | -25         | -8      | 1           | 2   | -1     | -1    | 6     | -21  | -3  | -0                  | 0             | 0    | 1   | 0   |
| Aug          | 2           | -7      | 0           | 0   | -0     | -2    | 3     | -2   | -3  | -0                  | 1             | 0    | -2  | 15  |
| Sep          | -39         | -30     | -1          | -0  | 1      | -1    | -1    | -1   | -3  | 0                   | 1             | 0    | -4  | 1   |
| Oct          | -40         | -17     | 1           | 0   | -0     | -3    | 0     | -3   | -1  | -0                  | 0             | 1    | -2  | 1   |
| Nov          | -21         | -19     | -1          | 7   | 0      | -3    | 0     | -3   | -1  | -0                  | 0             | 0    | -2  | 0   |
| Dec          | 2           | -14     | 1           | -2  | 1      | -1    | 1     | -4   | 0   | 0                   | 0             | 0    | -2  | 0   |
| 1997 Jan     | 15          | -11     | -6          | 38  | -0     | -1    | -1    | -1   | -2  | -0                  | 2             | 1    | -1  | 1   |
| Feb          | 5           | -2      | 0           | 4   | -0     | -1    | 3     | -2   | 2   | 0                   | 1             | 1    | -1  | 1   |
| Mar          | 3           | -7      | 1           | 4   | 0      | -1    | 12    | 1    | -0  | -0                  | 1             | 1    | -1  | 1   |
| Apr          | -12         | -8      | 1           | -2  | 1      | -3    | 9     | -4   | 0   | -1                  | 0             | 1    | -2  | 0   |
| May          | -16         | -15     | 1           | 1   | -0     | -0    | 2     | -1   | -3  | -0                  | -0            | 0    | -1  | 1   |
| Jun          | -14         | -8      | -2          | -0  | 2      | -1    | 3     | -2   | -5  | -0                  | -0            | 1    | -1  | 1   |

## EU MEMBER STATES

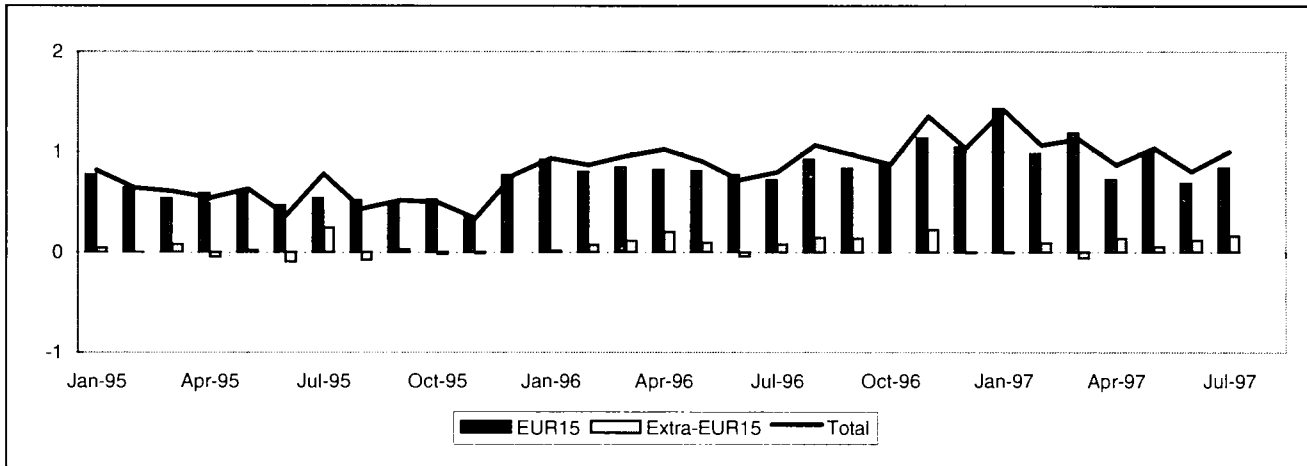
| Period               | EUR15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
|----------------------|-------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
|                      |       | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | S     | UK    |  |
| <b>EXPORTS</b>       |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0 | 2.2     | 11.6  | 20.7  | 1.1   | 6.2   | 10.8  | 0.2   | 3.1   | 5.8   | 0.2   | 4.1   | 1.5   | 2.1   | 30.5  |  |
| Value (Bn ECU)       |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 737   | 19      | 67    | 132   | 10    | 58    | 98    | 1     | 24    | 26    | 1     | 20    | 8     | 14    | 258   |  |
| 1994                 | 842   | 25      | 87    | 175   | 11    | 63    | 99    | 2     | 32    | 22    | 2     | 17    | 13    | 14    | 278   |  |
| 1995                 | 863   | 24      | 108   | 188   | 11    | 50    | 93    | 2     | 28    | 41    | 2     | 25    | 7     | 18    | 265   |  |
| 1996                 | 926   | 20      | 107   | 192   | 10    | 58    | 100   | 2     | 28    | 53    | 1     | 38    | 14    | 19    | 283   |  |
| 1997 Jan-Jun         | 472   | 10      | 45    | 102   | 4     | 35    | 52    | 2     | 12    | 29    | 1     | 21    | 9     | 11    | 139   |  |
| 1996 Jun             | 74    | 2       | 11    | 15    | 1     | 4     | 8     | 0     | 2     | 4     | 0     | 4     | 2     | 1     | 22    |  |
| Jul                  | 71    | 1       | 8     | 15    | 0     | 4     | 8     | 1     | 4     | 4     | 0     | 3     | 1     | 1     | 22    |  |
| Aug                  | 72    | 1       | 11    | 14    | 1     | 3     | 5     | 0     | 2     | 4     | 0     | 2     | 2     | 1     | 25    |  |
| Sep                  | 75    | 2       | 7     | 14    | 1     | 4     | 7     | 0     | 2     | 11    | 0     | 4     | 1     | 1     | 21    |  |
| Oct                  | 91    | 2       | 9     | 16    | 2     | 7     | 12    | 0     | 5     | 6     | 0     | 6     | 1     | 2     | 24    |  |
| Nov                  | 91    | 2       | 7     | 15    | 1     | 5     | 12    | 0     | 4     | 5     | 0     | 4     | 2     | 2     | 32    |  |
| Dec                  | 74    | 2       | 8     | 16    | 1     | 5     | 7     | 0     | 2     | 4     | 0     | 2     | 2     | 1     | 23    |  |
| 1997 Jan             | 69    | 2       | 7     | 18    | 1     | 7     | 7     | 0     | 2     | 3     | 0     | 3     | 1     | 1     | 16    |  |
| Feb                  | 70    | 2       | 9     | 14    | 1     | 7     | 9     | 0     | 2     | 2     | 0     | 3     | 1     | 2     | 19    |  |
| Mar                  | 83    | 2       | 8     | 16    | 1     | 5     | 8     | 0     | 2     | 9     | 0     | 3     | 2     | 1     | 26    |  |
| Apr                  | 90    | 2       | 7     | 21    | 1     | 5     | 11    | 1     | 2     | 5     | 0     | 4     | 2     | 3     | 27    |  |
| May                  | 78    | 2       | 7     | 15    | 0     | 5     | 10    | 0     | 2     | 6     | 0     | 4     | 1     | 2     | 24    |  |
| Jun                  | 82    | 2       | 8     | 17    | 0     | 5     | 7     | 0     | 3     | 5     | 0     | 4     | 2     | 2     | 26    |  |
| Annual Variation (%) |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | -12.0 | 4.5     | 1.4   | -10.1 | -27.4 | -3.5  | -15.3 | 14.8  | -25.9 | 10.5  | 120.3 | -42.4 | -25.0 | -24.6 | -12.5 |  |
| 1994                 | 14.2  | 29.8    | 30.1  | 33.2  | 15.2  | 9.0   | 0.6   | 87.8  | 30.1  | -15.5 | 54.9  | -12.2 | 51.3  | 2.1   | 7.8   |  |
| 1995                 | 2.5   | -1.1    | 23.5  | 7.1   | -3.6  | -20.6 | -5.5  | -0.8  | -11.2 | 83.3  | -11.4 | 46.0  | -46.8 | 26.3  | -4.6  |  |
| 1996                 | 7.3   | -17.5   | -0.5  | 2.0   | -9.2  | 14.4  | 6.7   | -13.3 | 0.7   | 31.3  | -9.9  | 52.8  | 109.0 | 6.7   | 6.6   |  |
| 1997 Jan-Jun         | 4.2   | 4.4     | -21.7 | -0.2  | -10.7 | 20.5  | 5.5   | 187.3 | 21.3  | 48.6  | 6.4   | 30.3  | 56.6  | -3.1  | 1.8   |  |
| 1997 Mar             | -4.8  | -1.3    | -31.6 | -10.3 | -37.8 | 0.8   | -36.3 | 24.9  | 21.1  | 66.7  | -73.4 | 63.1  | 495.8 | -45.1 | 5.1   |  |
| Apr                  | 31.0  | 70.9    | 39.5  | 10.5  | 92.1  | 28.1  | 46.2  | 225.0 | 47.7  | 113.1 | 764.5 | 37.8  | 112.2 | 13.3  | 23.7  |  |
| May                  | -1.0  | -14.9   | -45.3 | 0.8   | -71.6 | 25.1  | 56.5  | 225.0 | 7.4   | 62.1  | -13.2 | 141.8 | 44.2  | -4.6  | -14.7 |  |
| Jun                  | 9.7   | 16.5    | -28.6 | 18.7  | -61.4 | 46.2  | -0.7  | 63.4  | 17.0  | 19.1  | 257.7 | 10.2  | -12.9 | 42.5  | 19.7  |  |
| <b>IMPORTS</b>       |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0 | 3.5     | 14.8  | 19.3  | 0.1   | 3.1   | 5.8   | 1.8   | 5.7   | 10.6  | 1.1   | 1.3   | 2.9   | 11.9  | 18.1  |  |
| Value (Bn ECU)       |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 666   | 22      | 108   | 137   | 2     | 16    | 39    | 9     | 40    | 69    | 9     | 12    | 23    | 78    | 103   |  |
| 1994                 | 718   | 25      | 111   | 138   | 1     | 17    | 43    | 12    | 40    | 77    | 8     | 15    | 23    | 86    | 122   |  |
| 1995                 | 802   | 27      | 126   | 153   | 1     | 22    | 57    | 13    | 44    | 92    | 8     | 12    | 25    | 94    | 129   |  |
| 1996                 | 905   | 31      | 134   | 175   | 1     | 28    | 53    | 16    | 52    | 96    | 10    | 12    | 26    | 108   | 164   |  |
| 1997 Jan-Jun         | 484   | 17      | 73    | 94    | 0     | 14    | 28    | 10    | 28    | 55    | 4     | 6     | 13    | 59    | 83    |  |
| 1996 Jun             | 80    | 3       | 11    | 18    | 0     | 2     | 5     | 1     | 4     | 8     | 1     | 1     | 2     | 10    | 13    |  |
| Jul                  | 75    | 3       | 10    | 15    | 0     | 2     | 5     | 2     | 4     | 7     | 1     | 1     | 2     | 10    | 13    |  |
| Aug                  | 71    | 2       | 11    | 14    | 0     | 2     | 4     | 1     | 5     | 8     | 1     | 1     | 2     | 8     | 12    |  |
| Sep                  | 72    | 2       | 10    | 13    | 0     | 6     | 4     | 1     | 3     | 7     | 1     | 1     | 3     | 8     | 13    |  |
| Oct                  | 86    | 3       | 14    | 16    | 0     | 2     | 5     | 1     | 5     | 8     | 1     | 2     | 3     | 11    | 15    |  |
| Nov                  | 83    | 2       | 14    | 16    | 0     | 2     | 5     | 2     | 6     | 8     | 1     | 1     | 2     | 9     | 14    |  |
| Dec                  | 77    | 3       | 11    | 13    | 0     | 3     | 6     | 1     | 5     | 8     | 1     | 1     | 3     | 9     | 14    |  |
| 1997 Jan             | 79    | 2       | 11    | 16    | 0     | 2     | 6     | 1     | 6     | 9     | 0     | 1     | 2     | 9     | 13    |  |
| Feb                  | 77    | 2       | 13    | 13    | 0     | 2     | 5     | 2     | 4     | 9     | 1     | 1     | 3     | 9     | 13    |  |
| Mar                  | 56    | 2       | 8     | 10    | 0     | 2     | 3     | 1     | 3     | 6     | 1     | 1     | 1     | 7     | 10    |  |
| Apr                  | 100   | 3       | 17    | 19    | 0     | 3     | 5     | 2     | 5     | 11    | 1     | 1     | 3     | 12    | 17    |  |
| May                  | 83    | 3       | 11    | 17    | 0     | 3     | 4     | 2     | 4     | 10    | 1     | 1     | 2     | 11    | 14    |  |
| Jun                  | 90    | 4       | 13    | 18    | 0     | 2     | 5     | 2     | 5     | 10    | 1     | 1     | 2     | 11    | 15    |  |
| Annual Variation (%) |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | -11.0 | -6.8    | -5.7  | -14.6 | 4.0   | 41.8  | -7.3  | 13.1  | -12.3 | -28.6 | 8.3   | -24.0 | 3.2   | -11.9 | -6.5  |  |
| 1994                 | 7.8   | 11.4    | 2.9   | 1.0   | -21.8 | 7.2   | 8.8   | 36.4  | -1.1  | 12.1  | -11.6 | 26.5  | 3.1   | 11.0  | 18.0  |  |
| 1995                 | 11.7  | 9.3     | 13.9  | 10.8  | -7.2  | 26.6  | 33.9  | 11.5  | 10.6  | 18.8  | -7.5  | -20.8 | 5.7   | 8.5   | 6.4   |  |
| 1996                 | 12.9  | 16.3    | 6.3   | 14.2  | -25.9 | 28.7  | -7.6  | 23.1  | 17.8  | 4.5   | 28.4  | -1.0  | 7.2   | 15.0  | 26.7  |  |
| 1997 Jan-Jun         | 9.9   | 10.3    | 17.1  | 7.9   | 15.2  | 10.2  | 13.4  | 20.3  | 16.0  | 13.0  | -2.5  | 9.2   | 10.7  | 10.9  | 0.9   |  |
| 1997 Mar             | -27.9 | 0.8     | -27.4 | -27.9 | -38.8 | -10.5 | -18.1 | 12.8  | -22.9 | -27.8 | -45.4 | -33.6 | -44.6 | -24.2 | -39.5 |  |
| Apr                  | 29.3  | 32.7    | 72.6  | 42.7  | -2.5  | 54.7  | 51.9  | 23.4  | 18.7  | 33.1  | -9.2  | 50.1  | 50.2  | 40.5  | -12.9 |  |
| May                  | 4.6   | -1.2    | -0.5  | 4.8   | 31.0  | 16.9  | 6.4   | -11.2 | -14.5 | 13.5  | -15.4 | -7.6  | -2.2  | 9.8   | 9.4   |  |
| Jun                  | 12.3  | 27.8    | 22.0  | -1.4  | -17.7 | -4.3  | -2.6  | 60.3  | 18.8  | 22.7  | 68.6  | 50.8  | -5.8  | 12.9  | 12.2  |  |



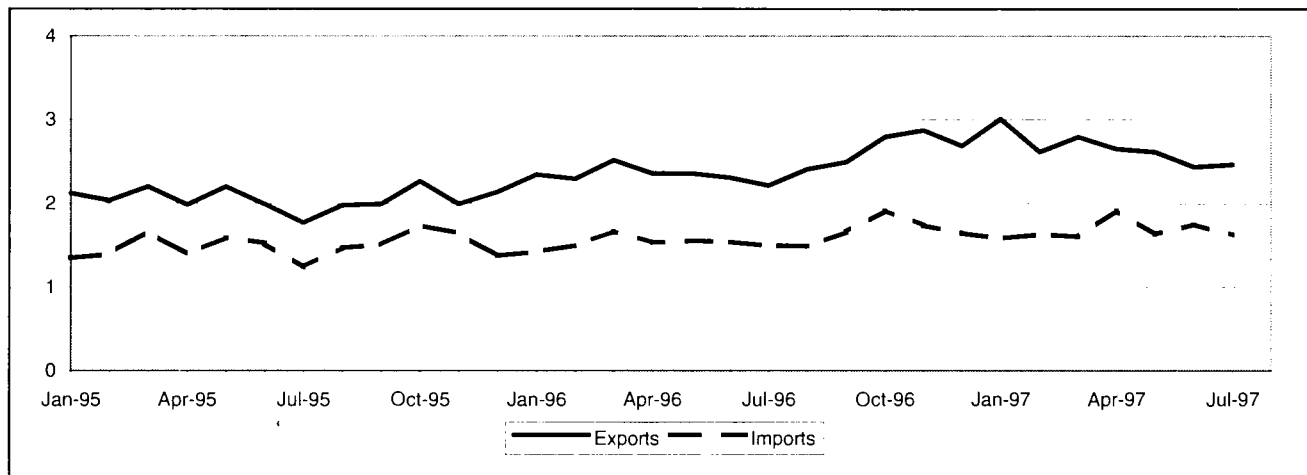
**EXTRA-EU**

| Period               | Extra-EUR15 | Partner |             |       |        |        |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|--------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China  | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |        |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 9.9     | 5.3         | 31.7  | 3.1    | 0.1    | 26.2  | 1.6   | 2.7   | 0.9                 | 2.0           | 1.3   | 5.7   | 3.9   |
| Value (Bn ECU)       |             |         |             |       |        |        |       |       |       |                     |               |       |       |       |
| 1993                 | 456         | 40      | 44          | 189   | 6      | 0      | 111   | 2     | 5     | 4                   | 5             | 11    | 27    | 16    |
| 1994                 | 525         | 38      | 24          | 198   | 18     | 0      | 193   | 3     | 8     | 2                   | 4             | 9     | 20    | 9     |
| 1995                 | 514         | 45      | 30          | 171   | 23     | 2      | 156   | 5     | 8     | 2                   | 7             | 7     | 29    | 8     |
| 1996                 | 558         | 55      | 29          | 177   | 17     | 1      | 146   | 9     | 15    | 5                   | 11            | 7     | 32    | 22    |
| 1997 Jan-Jun         | 329         | 42      | 18          | 127   | 10     | 3      | 72    | 8     | 10    | 2                   | 7             | 5     | 18    | 6     |
| 1996 Jun             | 48          | 6       | 3           | 15    | 2      | 0      | 16    | 0     | 1     | 0                   | 1             | 1     | 3     | 1     |
| Jul                  | 42          | 4       | 3           | 15    | 1      | :      | 11    | 0     | 0     | 0                   | 1             | 1     | 4     | 1     |
| Aug                  | 50          | 6       | 3           | 12    | 1      | 0      | 8     | 0     | 0     | 0                   | 1             | 1     | 2     | 15    |
| Sep                  | 29          | 3       | 2           | 11    | 2      | 0      | 5     | 1     | 1     | 1                   | 1             | 1     | 1     | 1     |
| Oct                  | 40          | 4       | 2           | 15    | 1      | 0      | 6     | 2     | 3     | 0                   | 1             | 1     | 3     | 1     |
| Nov                  | 45          | 4       | 2           | 23    | 1      | 0      | 6     | 2     | 2     | 0                   | 1             | 0     | 2     | 1     |
| Dec                  | 63          | 6       | 3           | 10    | 2      | 0      | 5     | 1     | 1     | 1                   | 1             | 1     | 2     | 1     |
| 1997 Jan             | 75          | 5       | 4           | 50    | 1      | 0      | 5     | 1     | 2     | 0                   | 3             | 1     | 3     | 1     |
| Feb                  | 52          | 10      | 3           | 14    | 1      | 1      | 10    | 3     | 3     | 1                   | 1             | 1     | 3     | 1     |
| Mar                  | 54          | 9       | 3           | 13    | 1      | 1      | 17    | 2     | 3     | 0                   | 1             | 1     | 2     | 1     |
| Apr                  | 52          | 5       | 4           | 16    | 2      | 0      | 17    | 1     | 1     | 0                   | 1             | 1     | 4     | 1     |
| May                  | 49          | 8       | 3           | 16    | 2      | 1      | 10    | 1     | 1     | 0                   | 1             | 1     | 4     | 2     |
| Jun                  | 48          | 5       | 3           | 18    | 3      | 0      | 12    | 0     | 0     | 0                   | 1             | 1     | 3     | 1     |
| Annual Variation (%) |             |         |             |       |        |        |       |       |       |                     |               |       |       |       |
| 1993                 | 34.7        | 53.3    | 47.1        | 40.9  | 55.8   | 34.6   | 24.6  | 4.9   | 29.2  | -19.4               | 73.1          | 16.0  | 26.8  | 35.8  |
| 1994                 | 15.2        | -5.1    | -45.4       | 4.6   | 188.2  | 207.3  | 74.1  | 74.6  | 76.0  | -58.7               | -16.3         | -22.3 | -25.5 | -44.0 |
| 1995                 | -2.2        | 18.2    | 27.8        | -13.9 | 27.7   | 479.4  | -18.9 | 52.0  | -3.7  | 21.8                | 80.3          | -25.1 | 40.4  | -9.7  |
| 1996                 | 8.7         | 22.8    | -3.3        | 3.6   | -25.5  | -58.0  | -6.5  | 93.2  | 89.8  | 134.8               | 60.2          | 9.1   | 11.0  | 169.8 |
| 1997 Jan-Jun         | 13.5        | 47.6    | 20.1        | 39.1  | 28.7   | 1379.2 | -31.8 | 179.1 | 28.7  | 19.1                | 41.4          | 57.0  | 6.8   | 76.1  |
| 1997 Mar             | -21.7       | 69.9    | 25.7        | -39.4 | -13.9  | :      | -44.6 | 180.2 | 111.6 | 19.0                | 209.9         | 45.8  | -42.1 | 33.2  |
| Apr                  | 13.5        | -1.3    | 46.8        | 2.4   | 5.1    | 255.8  | 35.1  | 87.3  | -61.9 | -61.0               | 57.4          | 23.7  | 37.7  | 12.0  |
| May                  | 6.8         | 70.2    | -2.9        | 19.8  | 54.7   | 8414.3 | -41.2 | 167.7 | 231.6 | -42.1               | 83.7          | 4.5   | -1.0  | 132.6 |
| Jun                  | -1.4        | -15.7   | -11.0       | 20.1  | 104.5  | 121.9  | -23.3 | 137.4 | -74.6 | 3.2                 | -31.0         | 42.8  | 2.1   | 31.5  |
| <b>IMPORTS</b>       |             |         |             |       |        |        |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 31.0    | 3.4         | 21.6  | 2.1    | 3.0    | 9.2   | 6.9   | 5.7   | 0.9                 | 1.1           | 0.4   | 7.0   | 0.3   |
| Value (Bn ECU)       |             |         |             |       |        |        |       |       |       |                     |               |       |       |       |
| 1993                 | 483         | 142     | 20          | 107   | 7      | 12     | 64    | 13    | 29    | 5                   | 9             | 2     | 34    | 1     |
| 1994                 | 513         | 176     | 15          | 110   | 13     | 16     | 50    | 14    | 28    | 5                   | 8             | 2     | 39    | 1     |
| 1995                 | 539         | 137     | 16          | 113   | 13     | 18     | 59    | 34    | 31    | 4                   | 8             | 2     | 44    | 1     |
| 1996                 | 701         | 217     | 24          | 152   | 15     | 21     | 64    | 48    | 40    | 6                   | 8             | 3     | 49    | 2     |
| 1997 Jan-Jun         | 349         | 94      | 23          | 81    | 9      | 10     | 43    | 16    | 18    | 4                   | 5             | 1     | 25    | 1     |
| 1996 Jun             | 61          | 25      | 3           | 13    | 1      | 1      | 6     | 2     | 3     | 1                   | 1             | 0     | 4     | 0     |
| Jul                  | 67          | 12      | 2           | 13    | 2      | 1      | 6     | 21    | 4     | 0                   | 1             | 0     | 3     | 0     |
| Aug                  | 48          | 13      | 2           | 12    | 2      | 2      | 5     | 2     | 3     | 1                   | 0             | 0     | 4     | 0     |
| Sep                  | 68          | 33      | 3           | 11    | 1      | 1      | 5     | 2     | 4     | 1                   | 1             | 0     | 5     | 0     |
| Oct                  | 80          | 21      | 2           | 15    | 1      | 4      | 6     | 5     | 4     | 0                   | 1             | 0     | 5     | 0     |
| Nov                  | 65          | 23      | 2           | 15    | 1      | 3      | 6     | 5     | 2     | 0                   | 1             | 0     | 5     | 0     |
| Dec                  | 61          | 20      | 2           | 12    | 1      | 1      | 4     | 4     | 1     | 1                   | 1             | 0     | 4     | 0     |
| 1997 Jan             | 60          | 16      | 10          | 12    | 1      | 1      | 6     | 1     | 4     | 1                   | 1             | 0     | 3     | 0     |
| Feb                  | 47          | 12      | 3           | 11    | 1      | 1      | 7     | 5     | 1     | 1                   | 1             | 0     | 4     | 0     |
| Mar                  | 51          | 16      | 2           | 9     | 1      | 1      | 5     | 2     | 3     | 1                   | 1             | 0     | 3     | 0     |
| Apr                  | 64          | 13      | 2           | 17    | 2      | 4      | 8     | 5     | 1     | 1                   | 1             | 0     | 6     | 1     |
| May                  | 65          | 23      | 2           | 15    | 2      | 1      | 8     | 2     | 4     | 1                   | 1             | 0     | 5     | 0     |
| Jun                  | 61          | 13      | 4           | 18    | 1      | 1      | 9     | 2     | 5     | 0                   | 1             | 0     | 4     | 0     |
| Annual Variation (%) |             |         |             |       |        |        |       |       |       |                     |               |       |       |       |
| 1993                 | -11.7       | -24.6   | 19.9        | 0.1   | -45.8  | 29.4   | -14.6 | 11.5  | 43.3  | -51.6               | 9.9           | 44.6  | -0.8  | -4.9  |
| 1994                 | 6.3         | 24.0    | -22.9       | 2.3   | 79.9   | 39.2   | -22.2 | 10.5  | -5.0  | 6.3                 | -6.5          | 19.7  | 14.4  | 0.3   |
| 1995                 | 5.1         | -22.5   | 4.9         | 2.8   | 0.3    | 10.9   | 19.0  | 143.7 | 13.2  | -11.5               | -1.8          | 9.1   | 11.5  | 68.2  |
| 1996                 | 30.0        | 59.1    | 47.3        | 34.5  | 13.8   | 15.9   | 9.4   | 40.2  | 27.0  | 40.9                | -6.0          | 11.2  | 12.0  | 92.1  |
| 1997 Jan-Jun         | 12.1        | -1.6    | 114.0       | 12.2  | 51.5   | 12.7   | 32.8  | 75.5  | -19.8 | 14.7                | 14.4          | 25.6  | 8.4   | 74.1  |
| 1997 Mar             | -11.0       | -0.8    | -1.1        | -40.3 | 5.4    | -21.4  | -8.8  | -5.0  | -54.7 | 5.0                 | 6.0           | -45.6 | -28.2 | -92.9 |
| Apr                  | 50.7        | 17.3    | 55.6        | 52.7  | 3.0    | 172.9  | 55.2  | 261.0 | -78.7 | 6.8                 | 46.8          | 135.0 | 49.5  | 996.4 |
| May                  | 2.6         | 20.9    | 20.7        | 7.3   | 119.3  | -41.1  | 27.8  | -8.5  | 50.1  | -8.7                | 115.0         | 18.8  | 15.8  | -12.7 |
| Jun                  | 0.0         | -46.7   | 33.3        | 37.2  | 4.0    | 0.9    | 48.8  | 40.8  | 56.5  | -4.8                | -42.1         | 43.5  | 2.1   | 96.4  |

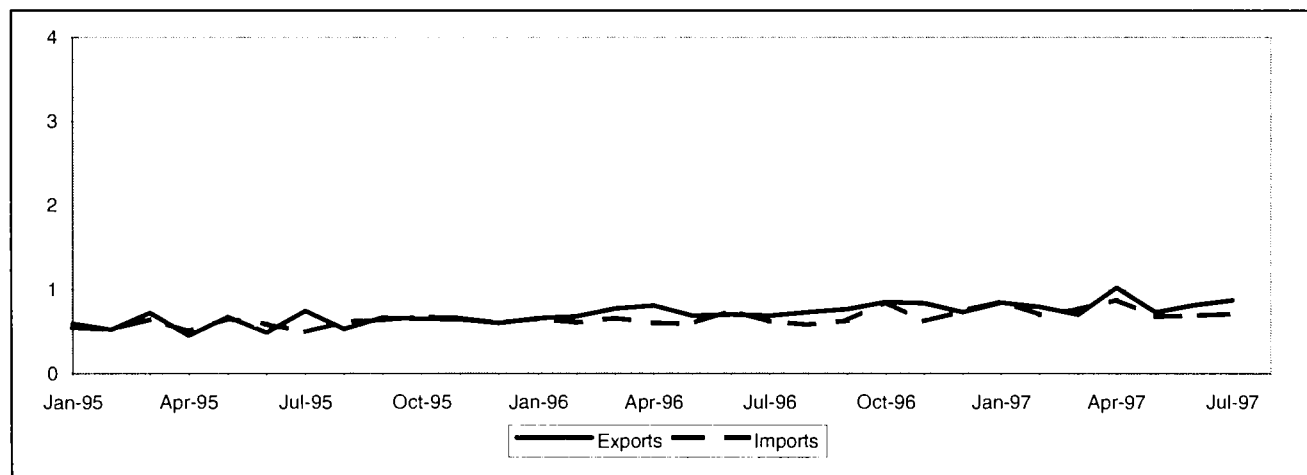
TRADE BALANCE (Bn ECU)



EU MEMBER STATES (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**EU MEMBER STATES**
*Value (Mio ECU)*

| Period       | EUR15  | Partner |      |     |     |     |       |     |     |       |      |     |      |        |       |
|--------------|--------|---------|------|-----|-----|-----|-------|-----|-----|-------|------|-----|------|--------|-------|
|              |        | B/L     | DK   | D   | EL  | E   | F     | IRL | I   | NL    | A    | P   | FIN  | S      | UK    |
| 1993         | 7 465  | 182     | -321 | 681 | 61  | -88 | 1 247 | 44  | -3  | 1 456 | -119 | 43  | 23   | -536   | 4 795 |
| 1994         | 6 891  | 237     | -318 | 433 | 40  | 167 | 1 445 | 85  | 41  | 1 800 | -110 | 47  | 31   | -704   | 3 695 |
| 1995         | 6 794  | 271     | -284 | 326 | 131 | 69  | 1 377 | -84 | -7  | 1 926 | -112 | 53  | -109 | -707   | 3 944 |
| 1996         | 10 487 | 531     | -329 | 679 | 45  | 355 | 2 256 | -23 | 4   | 3 074 | -121 | 44  | -122 | -1 035 | 5 130 |
| 1997 Jan-Jul | 6 830  | 394     | -95  | 161 | 21  | 148 | 1 380 | 79  | -26 | 2 287 | -83  | 62  | -89  | -664   | 3 256 |
| 1996 Jul     | 718    | 16      | 3    | 65  | 4   | 45  | 188   | -7  | -36 | 171   | -7   | -2  | -27  | -107   | 412   |
| Aug          | 921    | 47      | -37  | 44  | -0  | 69  | 161   | 11  | 28  | 298   | -8   | -10 | -15  | -94    | 428   |
| Sep          | 831    | 33      | -42  | 107 | 3   | 32  | 226   | -1  | 25  | 304   | -14  | 10  | -33  | -164   | 345   |
| Oct          | 874    | 62      | -50  | 55  | 13  | 7   | 193   | -4  | -38 | 306   | -19  | -6  | -7   | -121   | 484   |
| Nov          | 1 137  | 54      | -37  | 40  | 5   | 1   | 211   | -17 | 56  | 361   | -8   | 7   | 32   | -61    | 492   |
| Dec          | 1 046  | 53      | -61  | 32  | 3   | 7   | 292   | -1  | 10  | 285   | -15  | 2   | 20   | -80    | 499   |
| 1997 Jan     | 1 430  | 71      | 1    | 192 | 2   | 37  | 271   | 16  | 4   | 430   | -3   | 2   | 24   | -93    | 475   |
| Feb          | 977    | 53      | -13  | -37 | 4   | 12  | 240   | 11  | 4   | 399   | -9   | -7  | -22  | -111   | 453   |
| Mar          | 1 189  | 58      | -49  | 50  | 5   | 43  | 237   | 12  | -3  | 428   | -12  | 7   | -25  | -47    | 484   |
| Apr          | 726    | 61      | -29  | -70 | 1   | 10  | 167   | -1  | -20 | 253   | -20  | 13  | -16  | -83    | 459   |
| May          | 982    | 69      | 40   | 14  | 1   | 27  | 243   | 25  | -1  | 246   | -11  | 21  | -17  | -143   | 469   |
| Jun          | 686    | 34      | -13  | -39 | 3   | 7   | 96    | 7   | 0   | 253   | -14  | 15  | -24  | -87    | 447   |
| Jul          | 839    | 47      | -33  | 50  | 5   | 12  | 126   | 10  | -10 | 278   | -16  | 10  | -9   | -101   | 468   |

**EXTRA-EU**
*Value (Mio ECU)*

| Period       | Extra-EUR15 | Partner |             |       |        |       |        |      |      |                     |               |      |      |      |
|--------------|-------------|---------|-------------|-------|--------|-------|--------|------|------|---------------------|---------------|------|------|------|
|              |             | Iceland | Switzerland | USA   | Canada | China | Japan  | CEEC | CIS  | Mediterranean Basin | Latin America | OPEC | DAE  | ACP  |
| 1993         | -742        | 94      | -160        | 37    | 221    | -191  | -1 136 | 142  | -223 | 334                 | 172           | 89   | -260 | 36   |
| 1994         | -653        | 132     | -130        | 280   | 519    | -290  | -824   | 128  | -449 | 148                 | -74           | 86   | -163 | -63  |
| 1995         | 126         | 80      | -176        | 291   | 668    | -333  | -391   | 96   | -310 | 179                 | 48            | 128  | 30   | -203 |
| 1996         | 1 021       | 134     | -211        | 1 105 | 975    | -387  | -337   | 146  | -239 | 191                 | 111           | 88   | -252 | -219 |
| 1997 Jan-Jul | 486         | 39      | -95         | 383   | 775    | -187  | -282   | 84   | -225 | 102                 | -1            | 12   | 88   | -209 |
| 1996 Jul     | 76          | 10      | -21         | 59    | 71     | -23   | -2     | 5    | -34  | 23                  | -9            | 14   | 31   | -27  |
| Aug          | 145         | 10      | -17         | 157   | 98     | -39   | -10    | 14   | -35  | 8                   | 7             | -1   | 20   | -50  |
| Sep          | 139         | 16      | -20         | 134   | 86     | -49   | 7      | 7    | -22  | 21                  | -23           | -1   | -16  | -5   |
| Oct          | 3           | 14      | -21         | 59    | 101    | -35   | 38     | 18   | -19  | 40                  | 13            | 5    | -163 | -24  |
| Nov          | 219         | 19      | -17         | 88    | 110    | -29   | -16    | 19   | -14  | 14                  | 50            | 1    | 15   | -4   |
| Dec          | -9          | 11      | -16         | 15    | 115    | -25   | -129   | 7    | -16  | 8                   | 11            | 9    | 15   | -21  |
| 1997 Jan     | -11         | 7       | -15         | 41    | 135    | -84   | -9     | 23   | -24  | 12                  | 55            | 2    | -95  | -47  |
| Feb          | 90          | 11      | -15         | 32    | 110    | -45   | -13    | 24   | -6   | 18                  | 5             | -5   | 52   | -96  |
| Mar          | -64         | -3      | -16         | 20    | 72     | -36   | -104   | 7    | -29  | 11                  | -17           | 5    | 31   | 8    |
| Apr          | 139         | 4       | -20         | 83    | 140    | 31    | -53    | 15   | -33  | 47                  | 13            | 2    | -57  | -21  |
| May          | 52          | 5       | -9          | 52    | 114    | -24   | -34    | -2   | -36  | 4                   | -34           | 3    | 20   | -8   |
| Jun          | 118         | 3       | -1          | 114   | 42     | -25   | -22    | 18   | -45  | 7                   | -14           | 7    | 74   | -22  |
| Jul          | 162         | 10      | -18         | 42    | 162    | -3    | -47    | -1   | -52  | 2                   | -9            | -2   | 63   | -23  |

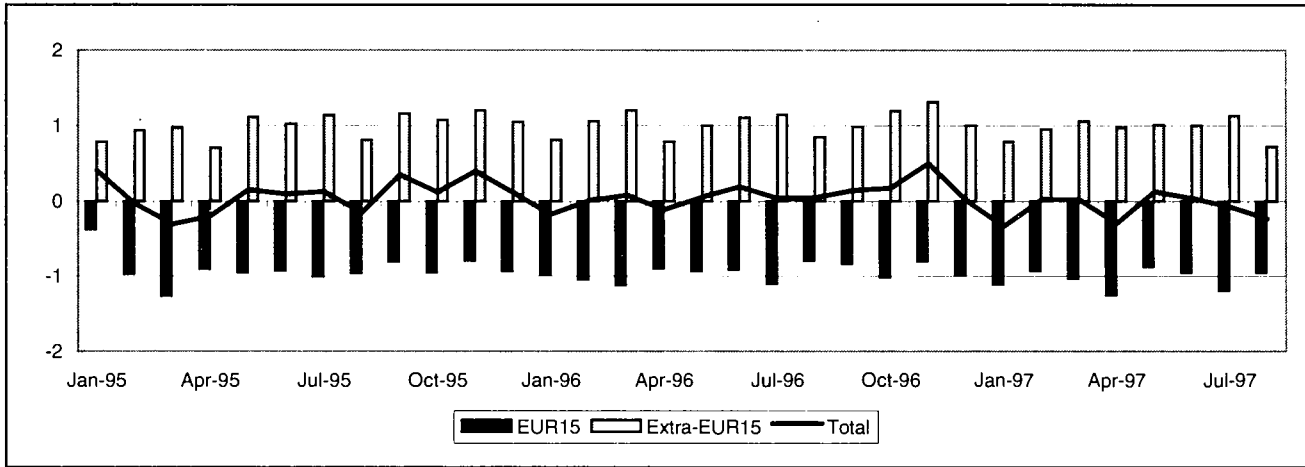
## EU MEMBER STATES

| Period               | EUR15  | Partner |       |       |       |       |       |       |       |       |       |       |      |       |       |  |
|----------------------|--------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|--|
|                      |        | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | P     | FIN  | S     | UK    |  |
| <b>EXPORTS</b>       |        |         |       |       |       |       |       |       |       |       |       |       |      |       |       |  |
| % 1996               | 100.0  | 4.1     | 5.9   | 14.5  | 0.3   | 2.5   | 11.5  | 1.2   | 3.5   | 14.4  | 0.5   | 0.9   | 2.9  | 12.1  | 25.8  |  |
| Value (Bn ECU)       |        |         |       |       |       |       |       |       |       |       |       |       |      |       |       |  |
| 1993                 | 21 254 | 683     | 1 197 | 3 470 | 96    | 297   | 2 128 | 275   | 709   | 2 304 | 99    | 244   | 697  | 2 374 | 6 682 |  |
| 1994                 | 22 706 | 822     | 1 377 | 3 631 | 74    | 405   | 2 375 | 355   | 838   | 2 774 | 117   | 257   | 869  | 2 739 | 6 074 |  |
| 1995                 | 24 636 | 994     | 1 604 | 3 807 | 163   | 538   | 2 481 | 295   | 875   | 3 040 | 139   | 285   | 876  | 3 148 | 6 391 |  |
| 1996                 | 29 607 | 1 222   | 1 760 | 4 293 | 76    | 737   | 3 392 | 343   | 1 037 | 4 277 | 136   | 273   | 847  | 3 572 | 7 642 |  |
| 1997 Jan-Jul         | 18 569 | 765     | 1 069 | 2 492 | 42    | 398   | 2 090 | 287   | 659   | 2 991 | 77    | 204   | 484  | 2 097 | 4 913 |  |
| 1996 Jul             | 2 209  | 73      | 147   | 355   | 6     | 71    | 287   | 24    | 69    | 271   | 9     | 19    | 43   | 213   | 620   |  |
| Aug                  | 2 406  | 90      | 149   | 313   | 3     | 93    | 247   | 36    | 104   | 397   | 11    | 17    | 61   | 280   | 605   |  |
| Sep                  | 2 489  | 88      | 143   | 414   | 6     | 55    | 314   | 30    | 100   | 416   | 12    | 28    | 53   | 277   | 555   |  |
| Oct                  | 2 791  | 130     | 171   | 383   | 15    | 45    | 305   | 31    | 73    | 424   | 13    | 17    | 82   | 350   | 752   |  |
| Nov                  | 2 873  | 118     | 158   | 380   | 8     | 43    | 312   | 11    | 138   | 465   | 14    | 27    | 118  | 353   | 730   |  |
| Dec                  | 2 689  | 120     | 114   | 373   | 4     | 46    | 390   | 31    | 90    | 387   | 9     | 16    | 93   | 285   | 729   |  |
| 1997 Jan             | 3 010  | 117     | 182   | 457   | 5     | 73    | 355   | 48    | 112   | 524   | 14    | 21    | 107  | 292   | 703   |  |
| Feb                  | 2 611  | 105     | 159   | 277   | 6     | 44    | 326   | 34    | 107   | 497   | 11    | 16    | 57   | 276   | 694   |  |
| Mar                  | 2 791  | 109     | 111   | 369   | 8     | 76    | 342   | 38    | 91    | 525   | 10    | 31    | 51   | 317   | 713   |  |
| Apr                  | 2 648  | 126     | 151   | 331   | 5     | 50    | 278   | 39    | 73    | 372   | 11    | 41    | 78   | 357   | 736   |  |
| May                  | 2 613  | 118     | 196   | 336   | 4     | 62    | 346   | 57    | 77    | 346   | 11    | 36    | 62   | 273   | 689   |  |
| Jun                  | 2 435  | 92      | 152   | 328   | 5     | 48    | 209   | 31    | 92    | 355   | 10    | 29    | 62   | 348   | 674   |  |
| Jul                  | 2 461  | 98      | 117   | 394   | 8     | 46    | 234   | 40    | 108   | 371   | 10    | 30    | 66   | 233   | 705   |  |
| Annual Variation (%) |        |         |       |       |       |       |       |       |       |       |       |       |      |       |       |  |
| 1993                 | -0.6   | -12.3   | -19.0 | -2.8  | 60.1  | -10.2 | 1.8   | 5.7   | 0.3   | 18.8  | -5.6  | -3.3  | 0.4  | -6.7  | 1.6   |  |
| 1994                 | 6.8    | 20.4    | 15.1  | 4.6   | -22.8 | 36.4  | 11.6  | 29.1  | 18.2  | 20.4  | 17.8  | 5.0   | 24.7 | 15.4  | -9.1  |  |
| 1995                 | 8.5    | 20.9    | 16.5  | 4.8   | 120.4 | 33.0  | 4.5   | -16.8 | 4.4   | 9.6   | 18.6  | 11.0  | 0.8  | 15.0  | 5.2   |  |
| 1996                 | 20.2   | 23.0    | 9.7   | 12.8  | -53.2 | 36.9  | 36.7  | 16.0  | 18.5  | 40.7  | -2.5  | -4.2  | -3.3 | 13.5  | 19.6  |  |
| 1997 Jan-Jul         | 13.4   | 13.0    | 4.4   | 2.5   | 3.5   | -12.4 | 14.5  | 41.3  | 23.8  | 36.6  | -0.0  | 21.0  | 9.6  | 3.4   | 14.9  |  |
| 1997 Apr             | 12.6   | -5.6    | 22.8  | -0.5  | -13.3 | 16.4  | -0.7  | 119.4 | 13.0  | 2.1   | 14.0  | 105.7 | 12.9 | 34.3  | 18.1  |  |
| May                  | 10.8   | 14.2    | 40.9  | -8.7  | 13.2  | -18.4 | 47.9  | 251.6 | -3.8  | 29.8  | 3.6   | 60.2  | -3.0 | -7.6  | 1.4   |  |
| Jun                  | 5.7    | 28.4    | -5.0  | -7.2  | 10.5  | 6.3   | 2.9   | -42.0 | 37.5  | 10.7  | -21.2 | 48.7  | 5.1  | 13.5  | 7.5   |  |
| Jul                  | 11.4   | 34.3    | -20.2 | 10.8  | 36.6  | -35.0 | -18.5 | 68.9  | 54.8  | 37.2  | 6.8   | 54.9  | 55.1 | 9.0   | 13.7  |  |
| <b>IMPORTS</b>       |        |         |       |       |       |       |       |       |       |       |       |       |      |       |       |  |
| % 1996               | 100.0  | 3.6     | 10.9  | 18.9  | 0.2   | 2.0   | 5.9   | 1.9   | 5.4   | 6.3   | 1.3   | 1.2   | 5.1  | 24.1  | 13.1  |  |
| Value (Bn ECU)       |        |         |       |       |       |       |       |       |       |       |       |       |      |       |       |  |
| 1993                 | 13 789 | 501     | 1 518 | 2 789 | 35    | 385   | 881   | 231   | 712   | 848   | 218   | 201   | 674  | 2 909 | 1 886 |  |
| 1994                 | 15 815 | 585     | 1 695 | 3 197 | 33    | 238   | 930   | 269   | 797   | 974   | 227   | 210   | 838  | 3 442 | 2 380 |  |
| 1995                 | 17 842 | 723     | 1 889 | 3 480 | 32    | 469   | 1 104 | 380   | 882   | 1 113 | 251   | 231   | 985  | 3 855 | 2 447 |  |
| 1996                 | 19 120 | 691     | 2 089 | 3 614 | 31    | 382   | 1 137 | 366   | 1 033 | 1 203 | 256   | 229   | 969  | 4 608 | 2 512 |  |
| 1997 Jan-Jul         | 11 740 | 371     | 1 164 | 2 331 | 21    | 250   | 710   | 208   | 685   | 704   | 160   | 142   | 573  | 2 761 | 1 657 |  |
| 1996 Jul             | 1 490  | 57      | 144   | 291   | 2     | 25    | 100   | 31    | 105   | 99    | 17    | 21    | 70   | 320   | 207   |  |
| Aug                  | 1 486  | 44      | 186   | 270   | 3     | 24    | 86    | 25    | 76    | 99    | 19    | 27    | 75   | 374   | 177   |  |
| Sep                  | 1 658  | 55      | 185   | 307   | 2     | 23    | 89    | 32    | 75    | 112   | 26    | 18    | 86   | 441   | 209   |  |
| Oct                  | 1 917  | 68      | 221   | 328   | 3     | 38    | 112   | 35    | 112   | 118   | 32    | 23    | 89   | 470   | 268   |  |
| Nov                  | 1 735  | 63      | 196   | 341   | 2     | 41    | 100   | 28    | 81    | 104   | 22    | 19    | 86   | 414   | 238   |  |
| Dec                  | 1 643  | 67      | 175   | 341   | 2     | 38    | 99    | 32    | 81    | 102   | 24    | 14    | 74   | 365   | 230   |  |
| 1997 Jan             | 1 580  | 46      | 181   | 265   | 3     | 36    | 83    | 32    | 108   | 94    | 17    | 19    | 83   | 385   | 227   |  |
| Feb                  | 1 633  | 52      | 172   | 314   | 3     | 33    | 86    | 23    | 102   | 98    | 20    | 23    | 79   | 388   | 241   |  |
| Mar                  | 1 603  | 50      | 160   | 318   | 3     | 33    | 105   | 27    | 94    | 98    | 22    | 24    | 75   | 364   | 229   |  |
| Apr                  | 1 922  | 65      | 179   | 401   | 3     | 40    | 112   | 41    | 94    | 119   | 30    | 28    | 95   | 440   | 277   |  |
| May                  | 1 631  | 49      | 156   | 322   | 3     | 34    | 103   | 32    | 78    | 100   | 22    | 15    | 79   | 416   | 221   |  |
| Jun                  | 1 749  | 58      | 165   | 367   | 2     | 41    | 113   | 24    | 92    | 102   | 24    | 14    | 86   | 435   | 226   |  |
| Jul                  | 1 622  | 51      | 151   | 344   | 3     | 34    | 108   | 30    | 117   | 94    | 26    | 20    | 75   | 333   | 236   |  |
| Annual Variation (%) |        |         |       |       |       |       |       |       |       |       |       |       |      |       |       |  |
| 1993                 | -0.7   | 4.0     | 0.6   | -4.0  | -30.3 | 25.7  | 7.7   | 24.8  | 5.3   | 6.8   | -9.1  | -12.5 | -5.4 | -6.4  | 1.0   |  |
| 1994                 | 14.7   | 16.9    | 11.6  | 14.6  | -4.5  | -38.2 | 5.5   | 16.7  | 11.9  | 14.9  | 4.0   | 4.2   | 24.4 | 18.3  | 26.2  |  |
| 1995                 | 12.8   | 23.6    | 11.4  | 8.9   | -4.5  | 97.2  | 18.8  | 40.9  | 10.7  | 14.3  | 10.5  | 10.3  | 17.6 | 12.0  | 2.8   |  |
| 1996                 | 7.2    | -4.4    | 10.6  | 3.8   | -1.7  | -18.5 | 2.9   | -3.7  | 17.1  | 8.1   | 2.0   | -1.0  | -1.6 | 19.5  | 2.7   |  |
| 1997 Jan-Jul         | 9.8    | -6.0    | 3.3   | 14.8  | 10.9  | 15.4  | 9.0   | -2.7  | 12.6  | 5.5   | 19.8  | 10.8  | 2.4  | 8.5   | 19.1  |  |
| 1997 Apr             | 25.4   | 19.4    | 7.5   | 38.7  | -0.9  | 32.9  | 17.1  | 53.5  | 10.0  | 23.9  | 89.0  | 46.5  | 17.3 | 20.8  | 33.9  |  |
| May                  | 5.2    | -12.8   | -4.4  | 10.6  | -19.7 | -10.1 | 6.5   | 1.7   | -1.7  | 9.5   | 14.0  | -19.0 | 1.9  | 8.5   | 10.7  |  |
| Jun                  | 14.0   | -3.4    | 1.9   | 24.5  | 76.9  | 49.8  | 21.0  | -21.9 | 22.3  | 15.5  | 17.2  | 16.3  | 7.9  | 5.5   | 28.2  |  |
| Jul                  | 8.8    | -11.4   | 4.4   | 18.2  | 34.6  | 34.0  | 8.8   | -2.6  | 11.6  | -5.9  | 53.2  | -5.3  | 7.7  | 4.1   | 13.9  |  |

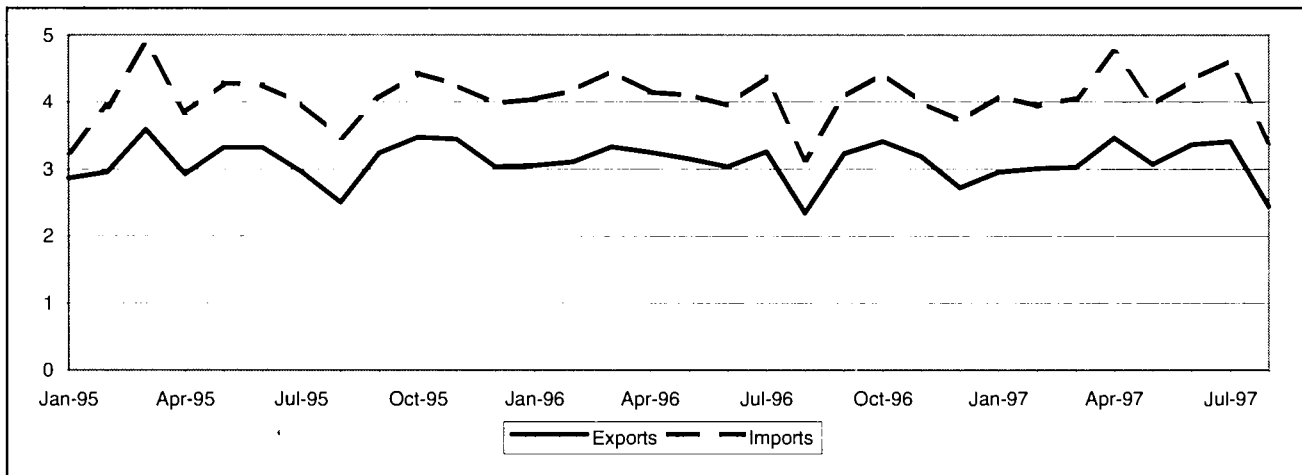
EXTRA-EU

| Period                      | Extra-EUR15 | Partner |             |       |        |       |       |      |       |                     |               |       |       |       |
|-----------------------------|-------------|---------|-------------|-------|--------|-------|-------|------|-------|---------------------|---------------|-------|-------|-------|
|                             |             | Iceland | Switzerland | USA   | Canada | China | Japan | CEEC | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>              |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 2.2     | 1.9         | 32.1  | 17.5   | 1.8   | 8.0   | 6.4  | 2.7   | 4.5                 | 5.6           | 2.1   | 9.7   | 2.5   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1993                        | 6 005       | 139     | 158         | 1 694 | 635    | 173   | 504   | 361  | 96    | 483                 | 427           | 185   | 478   | 364   |
| 1994                        | 6 481       | 167     | 179         | 1 970 | 968    | 143   | 547   | 417  | 127   | 321                 | 301           | 172   | 553   | 327   |
| 1995                        | 7 258       | 127     | 172         | 1 963 | 1 205  | 141   | 567   | 498  | 172   | 380                 | 391           | 220   | 912   | 199   |
| 1996                        | 8 901       | 197     | 170         | 2 853 | 1 558  | 159   | 712   | 569  | 243   | 397                 | 500           | 187   | 860   | 220   |
| 1997 Jan-Jul                | 5 771       | 97      | 117         | 1 628 | 1 110  | 189   | 394   | 353  | 160   | 264                 | 278           | 104   | 723   | 146   |
| 1996 Jul                    | 688         | 15      | 11          | 213   | 128    | 19    | 56    | 36   | 16    | 32                  | 32            | 19    | 84    | 14    |
| Aug                         | 725         | 16      | 11          | 281   | 111    | 17    | 50    | 42   | 17    | 25                  | 34            | 12    | 84    | 9     |
| Sep                         | 767         | 20      | 13          | 268   | 122    | 12    | 83    | 42   | 18    | 37                  | 38            | 10    | 51    | 21    |
| Oct                         | 853         | 18      | 15          | 224   | 170    | 22    | 120   | 66   | 29    | 58                  | 38            | 15    | 52    | 10    |
| Nov                         | 839         | 23      | 13          | 239   | 153    | 18    | 68    | 60   | 28    | 28                  | 82            | 14    | 83    | 18    |
| Dec                         | 730         | 15      | 14          | 161   | 196    | 10    | 66    | 41   | 30    | 25                  | 32            | 20    | 82    | 17    |
| 1997 Jan                    | 844         | 12      | 16          | 220   | 186    | 11    | 61    | 61   | 32    | 43                  | 79            | 16    | 76    | 19    |
| Feb                         | 790         | 19      | 14          | 198   | 132    | 10    | 60    | 60   | 31    | 48                  | 35            | 18    | 124   | 16    |
| Mar                         | 702         | 9       | 15          | 197   | 142    | 9     | 54    | 38   | 21    | 27                  | 15            | 11    | 104   | 28    |
| Apr                         | 1 019       | 14      | 17          | 341   | 175    | 79    | 55    | 55   | 23    | 69                  | 63            | 15    | 77    | 17    |
| May                         | 730         | 16      | 16          | 208   | 162    | 16    | 58    | 43   | 14    | 27                  | 28            | 12    | 86    | 11    |
| Jun                         | 812         | 10      | 27          | 270   | 93     | 16    | 61    | 55   | 18    | 29                  | 27            | 20    | 132   | 41    |
| Jul                         | 872         | 18      | 12          | 193   | 220    | 48    | 46    | 41   | 22    | 20                  | 30            | 12    | 125   | 14    |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1993                        | 4.1         | -25.5   | -1.6        | 17.2  | -10.1  | 57.7  | 12.7  | 6.3  | 33.7  | 23.4                | 40.1          | -9.2  | -2.3  | -45.9 |
| 1994                        | 7.9         | 19.8    | 13.1        | 16.3  | 52.5   | -17.2 | 8.4   | 15.4 | 31.9  | -33.6               | -29.4         | -7.0  | 15.8  | -10.0 |
| 1995                        | 12.0        | -23.9   | -3.8        | -0.3  | 24.4   | -1.4  | 3.7   | 19.3 | 35.2  | 18.7                | 29.7          | 27.9  | 64.8  | -39.0 |
| 1996                        | 22.6        | 54.6    | -1.4        | 45.3  | 29.3   | 12.6  | 25.6  | 14.4 | 41.1  | 4.3                 | 28.1          | -15.1 | -5.7  | 10.2  |
| 1997 Jan-Jul                | 15.7        | -5.7    | 12.9        | -3.1  | 37.2   | 132.0 | 21.3  | 11.0 | 30.5  | 18.1                | 0.8           | -10.0 | 42.2  | 0.9   |
| 1997 Apr                    | 26.3        | -18.6   | 28.0        | 25.9  | 23.1   | 547.2 | 17.3  | 15.1 | 83.2  | 223.0               | 132.0         | -10.8 | -12.1 | 4.0   |
| May                         | 6.6         | 20.6    | 6.9         | -20.8 | 46.2   | 30.8  | 23.4  | 9.6  | 7.9   | 14.3                | 27.5          | 3.4   | -0.6  | -24.9 |
| Jun                         | 16.1        | -50.2   | 77.2        | -0.8  | -18.0  | 76.1  | 14.1  | 29.8 | 40.3  | -40.3               | 36.1          | 8.9   | 146.5 | 272.4 |
| Jul                         | 26.9        | 15.7    | 7.8         | -9.2  | 72.2   | 160.1 | -17.3 | 13.7 | 38.4  | -37.0               | -3.5          | -33.1 | 47.6  | -1.5  |
| <b>IMPORTS</b>              |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 0.8     | 4.8         | 22.2  | 7.4    | 6.9   | 13.3  | 5.4  | 6.1   | 2.6                 | 4.9           | 1.3   | 14.1  | 5.6   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1993                        | 6 747       | 45      | 318         | 1 658 | 414    | 364   | 1 640 | 219  | 320   | 149                 | 255           | 96    | 738   | 327   |
| 1994                        | 7 133       | 35      | 309         | 1 690 | 449    | 434   | 1 370 | 289  | 577   | 172                 | 375           | 86    | 716   | 390   |
| 1995                        | 7 132       | 47      | 349         | 1 672 | 537    | 475   | 958   | 402  | 482   | 201                 | 343           | 92    | 882   | 403   |
| 1996                        | 7 880       | 62      | 381         | 1 748 | 583    | 546   | 1 049 | 423  | 482   | 206                 | 390           | 99    | 1 112 | 438   |
| 1997 Jan-Jul                | 5 284       | 59      | 212         | 1 245 | 335    | 376   | 676   | 269  | 385   | 162                 | 279           | 91    | 634   | 355   |
| 1996 Jul                    | 611         | 5       | 32          | 154   | 57     | 42    | 57    | 32   | 49    | 9                   | 40            | 5     | 53    | 41    |
| Aug                         | 580         | 6       | 28          | 124   | 12     | 55    | 61    | 28   | 52    | 17                  | 26            | 13    | 63    | 59    |
| Sep                         | 628         | 4       | 33          | 134   | 36     | 60    | 76    | 34   | 40    | 16                  | 61            | 12    | 67    | 26    |
| Oct                         | 850         | 4       | 36          | 164   | 68     | 56    | 82    | 48   | 47    | 18                  | 25            | 10    | 216   | 34    |
| Nov                         | 621         | 4       | 30          | 151   | 43     | 47    | 84    | 41   | 42    | 14                  | 33            | 13    | 68    | 22    |
| Dec                         | 740         | 4       | 30          | 146   | 81     | 35    | 195   | 35   | 45    | 17                  | 21            | 11    | 67    | 38    |
| 1997 Jan                    | 855         | 4       | 31          | 179   | 51     | 95    | 70    | 37   | 56    | 31                  | 25            | 13    | 171   | 66    |
| Feb                         | 700         | 8       | 30          | 167   | 22     | 55    | 73    | 35   | 37    | 30                  | 29            | 23    | 72    | 112   |
| Mar                         | 766         | 12      | 31          | 178   | 70     | 46    | 158   | 31   | 50    | 16                  | 32            | 6     | 73    | 20    |
| Apr                         | 880         | 10      | 37          | 258   | 35     | 48    | 108   | 40   | 56    | 22                  | 51            | 12    | 134   | 37    |
| May                         | 679         | 11      | 25          | 156   | 48     | 40    | 92    | 46   | 50    | 22                  | 62            | 9     | 66    | 19    |
| Jun                         | 694         | 7       | 28          | 156   | 52     | 40    | 83    | 37   | 62    | 23                  | 42            | 13    | 57    | 63    |
| Jul                         | 710         | 8       | 30          | 152   | 58     | 52    | 93    | 43   | 74    | 18                  | 40            | 15    | 61    | 37    |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1993                        | 7.9         | 43.8    | 6.1         | -3.5  | 14.4   | 31.2  | 29.5  | -8.6 | 3.9   | -20.0               | -10.6         | 5.1   | 7.5   | -10.2 |
| 1994                        | 5.7         | -21.9   | -2.8        | 1.9   | 8.4    | 19.0  | -16.5 | 32.0 | 80.4  | 15.5                | 47.0          | -10.8 | -3.0  | 19.2  |
| 1995                        | -0.0        | 33.3    | 12.7        | -1.1  | 19.6   | 9.5   | -30.1 | 39.0 | -16.4 | 16.9                | -8.6          | 7.0   | 23.1  | 3.4   |
| 1996                        | 10.5        | 32.7    | 9.2         | 4.5   | 8.6    | 15.0  | 9.5   | 5.2  | -0.1  | 2.3                 | 13.7          | 7.7   | 26.1  | 8.8   |
| 1997 Jan-Jul                | 18.4        | 49.8    | -5.4        | 21.1  | -2.4   | 29.1  | 22.4  | 13.5 | 50.4  | 31.6                | 24.9          | 129.7 | 0.4   | 37.4  |
| 1997 Apr                    | 46.4        | 121.9   | 4.7         | 75.9  | -18.6  | 61.7  | 37.7  | -3.2 | 84.4  | 22.2                | 35.1          | 175.9 | 116.0 | -11.4 |
| May                         | 14.8        | 102.7   | -15.1       | 22.1  | -29.8  | 14.7  | -11.8 | 35.0 | 45.2  | 55.6                | 111.1         | 57.3  | 10.3  | -15.6 |
| Jun                         | -7.3        | -5.1    | -11.5       | 13.0  | 15.8   | 37.1  | 50.8  | 33.7 | 35.8  | 51.9                | 30.6          | 125.4 | -77.3 | 101.5 |
| Jul                         | 16.1        | 51.2    | -7.2        | -1.3  | 1.4    | 23.4  | 62.0  | 35.3 | 50.3  | 109.6               | -1.9          | 224.9 | 14.9  | -10.4 |

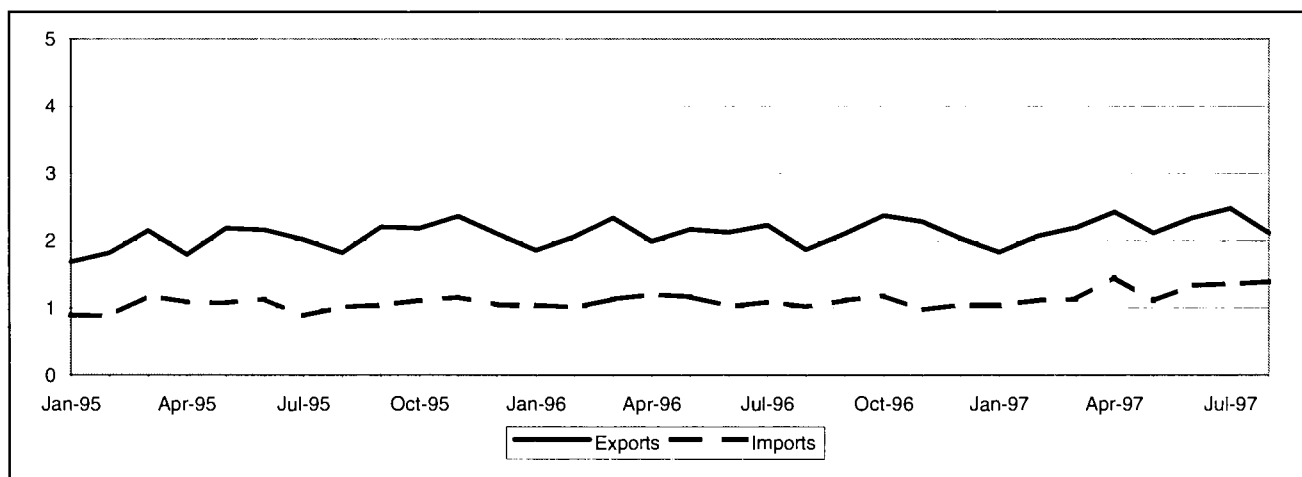
TRADE BALANCE (Bn ECU)



EU MEMBER STATES (Bn ECU)



EXTRA-EU (Bn ECU)



**EU MEMBER STATES**

Value (Mio ECU)

| Period       | EUR15   | Partner |     |        |     |     |        |      |        |        |      |     |     |      |      |
|--------------|---------|---------|-----|--------|-----|-----|--------|------|--------|--------|------|-----|-----|------|------|
|              |         | B/L     | DK  | D      | EL  | E   | F      | IRL  | I      | NL     | A    | P   | FIN | S    | UK   |
| 1993         | -7 966  | -516    | -37 | -4 772 | 260 | 340 | -927   | -278 | -960   | -886   | -82  | 114 | -13 | -84  | -125 |
| 1994         | -9 425  | -714    | -33 | -5 137 | 264 | 335 | -1 070 | -318 | -1 326 | -1 122 | -254 | 100 | -51 | -154 | 55   |
| 1995         | -10 793 | -802    | 18  | -6 019 | 275 | 404 | -1 314 | -391 | -1 533 | -1 152 | -388 | 95  | -53 | -247 | 314  |
| 1996         | -11 333 | -716    | -28 | -5 344 | 284 | 359 | -1 531 | -514 | -1 957 | -1 289 | -541 | 113 | 12  | -105 | -77  |
| 1997 Jan-Aug | -8 388  | -665    | -32 | -3 661 | 203 | 317 | -1 191 | -523 | -1 196 | -1 137 | -344 | 97  | 39  | -96  | -198 |
| 1996 Aug     | -800    | -37     | -7  | -429   | 16  | 16  | -70    | -32  | -149   | -104   | -32  | 5   | 4   | -10  | 29   |
| Sep          | -845    | -40     | -12 | -437   | 25  | 46  | -91    | -29  | -160   | -129   | -62  | 36  | 1   | -10  | 18   |
| Oct          | -1 027  | -66     | 5   | -508   | 30  | 21  | -107   | -45  | -184   | -128   | -55  | 13  | 1   | -14  | 10   |
| Nov          | -814    | -53     | 1   | -377   | 27  | 22  | -150   | -54  | -129   | -120   | -32  | 11  | 11  | -14  | 42   |
| Dec          | -990    | -49     | -8  | -413   | 22  | 17  | -195   | -36  | -132   | -98    | -30  | 5   | -1  | 2    | -74  |
| 1997 Jan     | -1 125  | -163    | -4  | -497   | 22  | 33  | -129   | -41  | -129   | -209   | -20  | 12  | 1   | -13  | 12   |
| Feb          | -939    | -98     | 2   | -485   | 21  | 28  | -133   | -32  | -161   | -119   | -19  | 15  | 3   | -9   | 50   |
| Mar          | -1 039  | -64     | -8  | -430   | 28  | 10  | -154   | -28  | -156   | -131   | -35  | 11  | 3   | -6   | -80  |
| Apr          | -1 269  | -94     | 2   | -570   | 28  | 50  | -157   | -122 | -128   | -160   | -91  | 17  | 9   | -11  | -43  |
| May          | -884    | -54     | -7  | -318   | 31  | 47  | -152   | -104 | -132   | -127   | -38  | 15  | 10  | -21  | -36  |
| Jun          | -966    | -70     | -4  | -407   | 30  | 51  | -146   | -46  | -108   | -129   | -48  | 8   | 7   | -24  | -81  |
| Jul          | -1 203  | -68     | -7  | -485   | 30  | 53  | -205   | -83  | -256   | -123   | -32  | 6   | 2   | -11  | -24  |
| Aug          | -962    | -54     | -8  | -469   | 14  | 45  | -115   | -66  | -127   | -138   | -61  | 12  | 3   | -1   | 4    |

**EXTRA-EU**

Value (Mio ECU)

| Period       | Extra-EUR15 | Partner |        |       |        |       |       |      |     |                     |               |       |       |      |
|--------------|-------------|---------|--------|-------|--------|-------|-------|------|-----|---------------------|---------------|-------|-------|------|
|              |             | Iceland | Norway | USA   | Canada | China | Japan | CEEC | CIS | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP  |
| 1993         | 8 755       | -22     | 91     | 1 311 | 220    | -84   | -191  | 627  | 47  | 1 138               | 850           | 1 412 | 2 417 | 110  |
| 1994         | 11 411      | -17     | 131    | 1 469 | 208    | -179  | 301   | 736  | 40  | 987                 | 990           | 1 012 | 3 092 | 43   |
| 1995         | 11 917      | -27     | 137    | 1 310 | 232    | -158  | 496   | 787  | -5  | 1 176               | 807           | 1 138 | 3 168 | -1   |
| 1996         | 12 521      | -15     | 193    | 1 290 | 242    | -214  | 901   | 899  | 111 | 1 410               | 974           | 783   | 3 158 | -120 |
| 1997 Jan-Aug | 7 633       | -17     | 115    | 498   | 134    | -352  | 394   | 712  | 63  | 1 241               | 756           | 442   | 2 178 | -141 |
| 1996 Aug     | 848         | -1      | 16     | 103   | 10     | -45   | 53    | 64   | 18  | 117                 | 72            | 53    | 180   | -4   |
| Sep          | 985         | -2      | 19     | 116   | 8      | -40   | 65    | 79   | 2   | 112                 | 97            | 22    | 295   | -16  |
| Oct          | 1 196       | -0      | 16     | 133   | 15     | 15    | 84    | 77   | 11  | 137                 | 93            | 38    | 312   | -6   |
| Nov          | 1 316       | 2       | 19     | 181   | 13     | 12    | 133   | 78   | 21  | 121                 | 100           | 101   | 312   | -15  |
| Dec          | 998         | 0       | 15     | 81    | 6      | -10   | 78    | 71   | 7   | 140                 | 80            | 93    | 254   | -25  |
| 1997 Jan     | 787         | -4      | 16     | 130   | 20     | -65   | 33    | 59   | 1   | 101                 | 47            | 53    | 211   | -19  |
| Feb          | 958         | -2      | 16     | 128   | 13     | -35   | 60    | 70   | 12  | 134                 | 73            | 16    | 248   | -28  |
| Mar          | 1 060       | -1      | 15     | 54    | 21     | -20   | 74    | 94   | 31  | 146                 | 72            | 109   | 266   | -14  |
| Apr          | 968         | -4      | 15     | -22   | 29     | -34   | 27    | 99   | 22  | 177                 | 111           | 72    | 291   | -25  |
| May          | 1 007       | -1      | 15     | 74    | 0      | -29   | 58    | 111  | 20  | 138                 | 96            | 95    | 270   | -14  |
| Jun          | 1 001       | -2      | 14     | 47    | 14     | -40   | 46    | 90   | 12  | 186                 | 127           | 56    | 291   | -28  |
| Jul          | 1 128       | -2      | 11     | 157   | 19     | -67   | 92    | 89   | 33  | 207                 | 117           | -0    | 275   | -9   |
| Aug          | 724         | -1      | 13     | -71   | 18     | -63   | 5     | 99   | -68 | 151                 | 114           | 42    | 327   | -3   |

# SWITZERLAND

## EU MEMBER STATES

| Period               | EUR15  | Partner |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
|----------------------|--------|---------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
|                      |        | B/L     | DK    | D      | EL    | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | S     | UK    |  |
| <b>EXPORTS</b>       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0  | 3.9     | 1.7   | 37.5   | 1.0   | 3.7   | 15.0  | 0.5   | 12.4  | 4.3   | 5.1   | 1.2   | 1.0   | 2.4   | 10.4  |  |
| Value (Bn ECU)       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 32 893 | 1 338   | 542   | 12 095 | 332   | 1 049 | 4 745 | 172   | 4 112 | 1 451 | 2 023 | 381   | 303   | 729   | 3 622 |  |
| 1994                 | 35 830 | 1 441   | 603   | 13 573 | 339   | 1 141 | 5 202 | 229   | 4 307 | 1 544 | 2 087 | 387   | 324   | 817   | 3 836 |  |
| 1995                 | 37 851 | 1 360   | 705   | 14 550 | 357   | 1 276 | 5 644 | 163   | 4 625 | 1 633 | 2 190 | 431   | 367   | 851   | 3 700 |  |
| 1996                 | 37 286 | 1 450   | 621   | 13 992 | 357   | 1 367 | 5 587 | 183   | 4 631 | 1 611 | 1 902 | 440   | 382   | 889   | 3 874 |  |
| 1997 Jan-Aug         | 24 740 | 1 007   | 384   | 9 358  | 252   | 993   | 3 585 | 157   | 3 037 | 1 081 | 1 275 | 295   | 276   | 524   | 2 516 |  |
| 1996 Aug             | 2 344  | 92      | 44    | 980    | 19    | 74    | 333   | 13    | 179   | 111   | 133   | 24    | 28    | 61    | 254   |  |
| Sep                  | 3 228  | 133     | 51    | 1 216  | 29    | 113   | 475   | 13    | 411   | 132   | 163   | 60    | 33    | 68    | 331   |  |
| Oct                  | 3 411  | 130     | 65    | 1 282  | 34    | 115   | 520   | 12    | 427   | 145   | 174   | 41    | 37    | 85    | 342   |  |
| Nov                  | 3 184  | 124     | 54    | 1 236  | 32    | 118   | 413   | 13    | 405   | 121   | 165   | 34    | 38    | 75    | 357   |  |
| Dec                  | 2 716  | 110     | 46    | 971    | 25    | 103   | 407   | 13    | 390   | 128   | 140   | 32    | 26    | 62    | 263   |  |
| 1997 Jan             | 2 958  | 118     | 47    | 1 110  | 28    | 109   | 453   | 17    | 371   | 123   | 145   | 35    | 31    | 58    | 314   |  |
| Feb                  | 3 003  | 122     | 53    | 1 105  | 29    | 112   | 435   | 21    | 381   | 138   | 160   | 38    | 31    | 62    | 317   |  |
| Mar                  | 3 022  | 123     | 47    | 1 137  | 33    | 111   | 418   | 23    | 382   | 135   | 169   | 36    | 30    | 65    | 313   |  |
| Apr                  | 3 467  | 151     | 57    | 1 261  | 33    | 147   | 496   | 21    | 443   | 154   | 175   | 43    | 42    | 79    | 367   |  |
| May                  | 3 071  | 136     | 46    | 1 152  | 37    | 130   | 430   | 19    | 391   | 127   | 148   | 38    | 41    | 67    | 309   |  |
| Jun                  | 3 370  | 131     | 52    | 1 275  | 36    | 145   | 507   | 18    | 445   | 143   | 167   | 36    | 37    | 71    | 308   |  |
| Jul                  | 3 409  | 132     | 41    | 1 305  | 37    | 146   | 514   | 22    | 422   | 142   | 180   | 40    | 34    | 63    | 333   |  |
| Aug                  | 2 440  | 94      | 41    | 1 012  | 18    | 94    | 333   | 17    | 202   | 119   | 132   | 31    | 31    | 60    | 255   |  |
| Annual Variation (%) |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 2.7    | -1.8    | -0.0  | 4.2    | 2.4   | -10.1 | 2.2   | 18.6  | -5.5  | 6.3   | 10.9  | 1.3   | -4.8  | 0.4   | 10.9  |  |
| 1994                 | 8.9    | 7.7     | 11.1  | 12.2   | 2.3   | 8.7   | 9.6   | 33.6  | 4.7   | 6.4   | 3.1   | 1.7   | 6.7   | 12.0  | 5.9   |  |
| 1995                 | 5.6    | -5.6    | 16.9  | 7.2    | 5.2   | 11.9  | 8.5   | -29.0 | 7.4   | 5.7   | 5.0   | 11.4  | 13.4  | 4.2   | -3.6  |  |
| 1996                 | -1.5   | 6.7     | -11.9 | -3.8   | -0.0  | 7.2   | -1.0  | 12.2  | 0.1   | -1.3  | -13.2 | 1.9   | 4.0   | 4.5   | 4.7   |  |
| 1997 Jan-Aug         | 0.9    | 5.4     | -4.6  | 1.9    | 7.4   | 12.6  | -2.1  | 20.9  | 2.8   | 0.8   | 2.2   | 8.1   | 13.4  | -12.3 | -6.4  |  |
| 1997 May             | -2.7   | 11.8    | -14.8 | -2.4   | 22.0  | 14.9  | -7.6  | 31.2  | 2.8   | -10.9 | -7.4  | 5.3   | 28.7  | -18.9 | -9.6  |  |
| Jun                  | 11.1   | 15.9    | 14.2  | 13.9   | 18.5  | 30.3  | 8.0   | 25.4  | 11.8  | 4.1   | 12.4  | 8.8   | 3.5   | -2.2  | 0.9   |  |
| Jul                  | 4.6    | 27.8    | -6.6  | 4.2    | 5.4   | 11.9  | 1.1   | 39.2  | 4.1   | 6.3   | 5.8   | 3.5   | 9.8   | -9.7  | 3.0   |  |
| Aug                  | 4.1    | 1.5     | -6.3  | 3.3    | -5.3  | 27.4  | 0.1   | 32.3  | 13.1  | 7.0   | -0.6  | 29.8  | 10.6  | -2.4  | 0.7   |  |
| <b>IMPORTS</b>       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0  | 4.5     | 1.3   | 39.8   | 0.1   | 2.1   | 14.6  | 1.4   | 13.6  | 6.0   | 5.0   | 0.7   | 0.8   | 2.0   | 8.1   |  |
| Value (Bn ECU)       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 40 858 | 1 854   | 579   | 16 867 | 72    | 709   | 5 672 | 450   | 5 072 | 2 337 | 2 105 | 267   | 316   | 813   | 3 746 |  |
| 1994                 | 45 255 | 2 155   | 636   | 18 711 | 75    | 806   | 6 272 | 547   | 5 633 | 2 666 | 2 341 | 287   | 374   | 970   | 3 781 |  |
| 1995                 | 48 644 | 2 162   | 686   | 20 569 | 81    | 872   | 6 958 | 554   | 6 158 | 2 784 | 2 579 | 337   | 420   | 1 098 | 3 386 |  |
| 1996                 | 48 619 | 2 166   | 648   | 19 337 | 72    | 1 008 | 7 118 | 696   | 6 588 | 2 901 | 2 443 | 327   | 370   | 994   | 3 952 |  |
| 1997 Jan-Aug         | 33 128 | 1 672   | 416   | 13 019 | 49    | 677   | 4 776 | 680   | 4 233 | 2 218 | 1 619 | 198   | 237   | 620   | 2 715 |  |
| 1996 Aug             | 3 144  | 129     | 50    | 1 409  | 3     | 58    | 404   | 45    | 328   | 215   | 165   | 18    | 24    | 72    | 224   |  |
| Sep                  | 4 073  | 173     | 63    | 1 653  | 4     | 67    | 566   | 42    | 571   | 261   | 225   | 23    | 33    | 78    | 313   |  |
| Oct                  | 4 438  | 197     | 60    | 1 790  | 5     | 94    | 627   | 57    | 612   | 273   | 229   | 28    | 36    | 99    | 332   |  |
| Nov                  | 3 998  | 177     | 53    | 1 613  | 4     | 96    | 563   | 67    | 534   | 241   | 197   | 23    | 27    | 89    | 315   |  |
| Dec                  | 3 706  | 159     | 54    | 1 384  | 3     | 86    | 602   | 49    | 522   | 227   | 170   | 27    | 27    | 60    | 337   |  |
| 1997 Jan             | 4 083  | 281     | 51    | 1 606  | 6     | 76    | 582   | 59    | 499   | 332   | 165   | 22    | 30    | 71    | 302   |  |
| Feb                  | 3 942  | 220     | 51    | 1 590  | 8     | 84    | 568   | 54    | 543   | 258   | 179   | 22    | 28    | 71    | 268   |  |
| Mar                  | 4 061  | 187     | 55    | 1 567  | 5     | 101   | 572   | 51    | 538   | 267   | 203   | 25    | 27    | 71    | 392   |  |
| Apr                  | 4 737  | 246     | 54    | 1 831  | 5     | 97    | 652   | 142   | 570   | 314   | 265   | 25    | 33    | 90    | 410   |  |
| May                  | 3 955  | 189     | 53    | 1 470  | 6     | 83    | 582   | 123   | 523   | 253   | 186   | 23    | 30    | 89    | 345   |  |
| Jun                  | 4 336  | 201     | 56    | 1 682  | 7     | 93    | 653   | 64    | 552   | 272   | 215   | 28    | 29    | 95    | 389   |  |
| Jul                  | 4 612  | 200     | 47    | 1 790  | 7     | 93    | 719   | 105   | 677   | 265   | 212   | 33    | 31    | 74    | 358   |  |
| Aug                  | 3 401  | 148     | 49    | 1 481  | 4     | 49    | 448   | 83    | 329   | 257   | 193   | 19    | 28    | 61    | 251   |  |
| Annual Variation (%) |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 2.5    | -5.0    | 3.5   | -0.7   | -2.9  | 2.5   | 3.2   | 18.5  | -0.2  | 3.5   | 6.1   | 18.3  | -8.2  | -8.2  | 27.6  |  |
| 1994                 | 10.8   | 16.2    | 9.8   | 10.9   | 4.3   | 13.7  | 10.6  | 21.6  | 11.1  | 14.1  | 11.2  | 7.5   | 18.4  | 19.4  | 0.9   |  |
| 1995                 | 7.5    | 0.3     | 8.0   | 9.9    | 9.0   | 8.2   | 10.9  | 1.2   | 9.3   | 4.4   | 10.2  | 17.3  | 12.2  | 13.2  | -10.5 |  |
| 1996                 | -0.1   | 0.2     | -5.5  | -6.0   | -11.3 | 15.6  | 2.3   | 25.8  | 7.0   | 4.2   | -5.3  | -3.0  | -11.9 | -9.5  | 16.7  |  |
| 1997 Jan-Aug         | 2.3    | 14.3    | -0.3  | 0.9    | -13.0 | 2.0   | 0.5   | 41.1  | -2.6  | 16.8  | 0.1   | -12.3 | -4.0  | -7.0  | 2.5   |  |
| 1997 May             | -3.6   | 1.7     | 9.2   | -8.3   | -8.8  | -5.5  | -1.3  | 111.6 | -10.8 | 10.1  | -8.1  | -15.0 | -1.2  | -12.1 | 0.1   |  |
| Jun                  | 9.7    | 16.7    | 9.6   | 6.5    | -8.9  | 12.2  | 17.2  | 21.8  | 0.7   | 19.5  | 6.3   | -4.2  | -6.8  | 12.0  | 19.7  |  |
| Jul                  | 5.5    | 18.6    | -5.1  | 5.4    | -5.7  | 5.1   | 6.4   | 52.0  | -0.7  | 11.9  | -2.3  | -6.8  | 10.9  | 19.2  | 2.0   |  |
| Aug                  | 8.2    | 14.1    | -3.5  | 5.2    | 28.8  | -14.8 | 11.1  | 86.1  | 0.5   | 19.8  | 16.9  | 3.5   | 15.6  | -15.4 | 12.0  |  |



**EXTRA-EU**

| Period                      | Extra-EUR15 | Partner |        |       |        |       |       |       |       |                     |               |       |       |       |
|-----------------------------|-------------|---------|--------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                             |             | Iceland | Norway | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>              |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 0.1     | 1.4    | 22.4  | 2.0    | 2.2   | 10.0  | 6.1   | 1.5   | 9.6                 | 6.2           | 6.6   | 18.7  | 1.1   |
| <b>Value (Bn ECU)</b>       |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 19 750      | 19      | 290    | 4 660 | 389    | 542   | 1 814 | 1 030 | 280   | 1 892               | 1 347         | 2 020 | 3 940 | 347   |
| 1994                        | 23 276      | 12      | 293    | 5 247 | 394    | 527   | 2 232 | 1 223 | 373   | 1 892               | 1 570         | 1 702 | 4 636 | 333   |
| 1995                        | 24 394      | 11      | 316    | 5 222 | 480    | 537   | 2 427 | 1 428 | 344   | 2 078               | 1 453         | 1 861 | 4 763 | 308   |
| 1996                        | 25 550      | 18      | 352    | 5 714 | 506    | 554   | 2 564 | 1 555 | 376   | 2 446               | 1 580         | 1 687 | 4 788 | 293   |
| 1997 Jan-Aug                | 17 589      | 10      | 207    | 4 240 | 289    | 261   | 1 640 | 1 176 | 284   | 1 809               | 1 148         | 1 140 | 3 308 | 186   |
| 1996 Aug                    | 1 864       | 1       | 26     | 409   | 31     | 32    | 186   | 121   | 31    | 195                 | 122           | 124   | 325   | 21    |
| Sep                         | 2 103       | 1       | 30     | 483   | 29     | 32    | 215   | 131   | 31    | 190                 | 151           | 112   | 433   | 22    |
| Oct                         | 2 379       | 1       | 30     | 548   | 37     | 81    | 223   | 146   | 37    | 226                 | 157           | 129   | 453   | 29    |
| Nov                         | 2 287       | 4       | 30     | 514   | 35     | 68    | 249   | 134   | 41    | 202                 | 143           | 174   | 427   | 26    |
| Dec                         | 2 039       | 2       | 27     | 452   | 33     | 51    | 194   | 121   | 31    | 230                 | 125           | 157   | 383   | 26    |
| 1997 Jan                    | 1 834       | 1       | 25     | 463   | 37     | 16    | 184   | 111   | 17    | 186                 | 93            | 121   | 348   | 16    |
| Feb                         | 2 074       | 1       | 27     | 518   | 30     | 37    | 189   | 125   | 24    | 209                 | 120           | 143   | 367   | 23    |
| Mar                         | 2 198       | 2       | 28     | 495   | 37     | 33    | 219   | 147   | 47    | 224                 | 120           | 179   | 406   | 22    |
| Apr                         | 2 433       | 1       | 27     | 579   | 46     | 35    | 215   | 165   | 39    | 245                 | 178           | 145   | 466   | 23    |
| May                         | 2 114       | 1       | 24     | 510   | 35     | 32    | 196   | 165   | 31    | 199                 | 141           | 151   | 391   | 22    |
| Jun                         | 2 338       | 2       | 26     | 568   | 36     | 38    | 227   | 155   | 38    | 250                 | 170           | 124   | 427   | 24    |
| Jul                         | 2 482       | 1       | 27     | 610   | 37     | 36    | 232   | 159   | 51    | 278                 | 170           | 145   | 454   | 31    |
| Aug                         | 2 117       | 1       | 22     | 497   | 31     | 34    | 178   | 150   | 38    | 218                 | 155           | 131   | 449   | 25    |
| <b>Annual Variation (%)</b> |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 13.0        | 34.2    | 9.2    | 11.0  | 3.2    | 59.9  | -1.8  | 10.0  | 34.5  | 16.0                | 0.6           | 12.6  | 21.3  | -3.8  |
| 1994                        | 17.9        | -37.7   | 1.1    | 12.6  | 1.1    | -2.8  | 23.0  | 18.8  | 33.3  | -0.0                | 16.5          | -15.7 | 17.7  | -4.3  |
| 1995                        | 4.8         | -5.5    | 7.7    | -0.5  | 22.0   | 1.9   | 8.7   | 16.8  | -7.9  | 9.8                 | -7.4          | 9.3   | 2.7   | -7.5  |
| 1996                        | 4.7         | 61.9    | 11.4   | 9.4   | 5.3    | 3.0   | 5.6   | 8.9   | 9.2   | 17.7                | 8.7           | -9.4  | 0.5   | -4.9  |
| 1997 Jan-Aug                | 5.7         | 13.0    | -10.1  | 15.6  | -21.7  | -15.6 | -1.7  | 15.6  | 21.6  | 12.9                | 14.7          | 2.7   | 7.5   | -3.4  |
| 1997 May                    | -2.5        | -10.8   | -10.4  | 4.2   | -23.3  | -33.8 | -1.2  | 27.0  | 4.0   | 14.9                | 7.6           | -9.7  | -9.9  | -10.3 |
| Jun                         | 10.0        | 12.5    | -12.1  | 25.2  | -10.8  | -24.6 | 12.5  | 16.4  | 10.3  | 4.7                 | 28.2          | -19.2 | 21.4  | -1.1  |
| Jul                         | 11.0        | 0.8     | -3.9   | 22.0  | -8.9   | -19.3 | 5.6   | 8.7   | 54.0  | 20.0                | 19.0          | 10.0  | 4.6   | 10.5  |
| Aug                         | 13.6        | -28.3   | -17.2  | 21.5  | 1.8    | 7.4   | -4.3  | 24.1  | 23.0  | 11.9                | 27.7          | 5.8   | 38.2  | 21.5  |
| <b>IMPORTS</b>              |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996                      | 100.0       | 0.3     | 1.2    | 33.9  | 2.0    | 5.9   | 12.8  | 5.0   | 2.0   | 8.0                 | 4.7           | 6.9   | 12.5  | 3.2   |
| <b>Value (Bn ECU)</b>       |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 10 995      | 41      | 199    | 3 349 | 169    | 626   | 2 005 | 402   | 233   | 755                 | 497           | 608   | 1 523 | 237   |
| 1994                        | 11 865      | 28      | 162    | 3 778 | 186    | 706   | 1 931 | 487   | 334   | 905                 | 580           | 690   | 1 544 | 290   |
| 1995                        | 12 477      | 38      | 179    | 3 912 | 248    | 696   | 1 931 | 641   | 349   | 901                 | 647           | 723   | 1 596 | 308   |
| 1996                        | 13 029      | 34      | 159    | 4 423 | 263    | 768   | 1 663 | 656   | 265   | 1 036               | 606           | 904   | 1 629 | 413   |
| 1997 Jan-Aug                | 9 956       | 28      | 92     | 3 742 | 155    | 613   | 1 245 | 463   | 221   | 568                 | 391           | 698   | 1 129 | 327   |
| 1996 Aug                    | 1 016       | 3       | 10     | 306   | 20     | 76    | 133   | 57    | 12    | 78                  | 50            | 71    | 145   | 25    |
| Sep                         | 1 118       | 3       | 11     | 367   | 20     | 72    | 150   | 52    | 29    | 79                  | 54            | 90    | 138   | 38    |
| Oct                         | 1 183       | 2       | 14     | 415   | 22     | 66    | 139   | 69    | 25    | 89                  | 64            | 91    | 141   | 35    |
| Nov                         | 970         | 3       | 12     | 333   | 22     | 56    | 116   | 56    | 19    | 81                  | 43            | 73    | 116   | 41    |
| Dec                         | 1 040       | 2       | 12     | 371   | 26     | 61    | 117   | 50    | 24    | 91                  | 45            | 64    | 130   | 50    |
| 1997 Jan                    | 1 047       | 4       | 9      | 333   | 17     | 82    | 150   | 52    | 17    | 85                  | 47            | 69    | 137   | 36    |
| Feb                         | 1 116       | 4       | 12     | 389   | 17     | 72    | 129   | 55    | 11    | 75                  | 47            | 128   | 119   | 51    |
| Mar                         | 1 138       | 3       | 13     | 441   | 16     | 53    | 144   | 52    | 17    | 78                  | 48            | 70    | 139   | 35    |
| Apr                         | 1 465       | 5       | 13     | 601   | 17     | 69    | 188   | 66    | 17    | 68                  | 67            | 73    | 175   | 49    |
| May                         | 1 107       | 2       | 9      | 435   | 34     | 61    | 138   | 54    | 11    | 61                  | 45            | 56    | 121   | 36    |
| Jun                         | 1 337       | 4       | 12     | 522   | 22     | 78    | 182   | 64    | 25    | 64                  | 43            | 68    | 136   | 52    |
| Jul                         | 1 354       | 4       | 15     | 452   | 18     | 102   | 141   | 70    | 18    | 71                  | 53            | 145   | 179   | 40    |
| Aug                         | 1 393       | 2       | 9      | 568   | 13     | 97    | 173   | 51    | 106   | 67                  | 41            | 89    | 123   | 28    |
| <b>Annual Variation (%)</b> |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                        | 0.7         | 39.1    | -22.6  | 3.3   | -13.1  | 30.1  | -8.5  | 3.3   | 13.5  | 1.9                 | -3.8          | 19.8  | 8.6   | 25.2  |
| 1994                        | 7.9         | -30.7   | -18.8  | 12.8  | 9.8    | 12.7  | -3.7  | 21.1  | 43.0  | 19.9                | 16.7          | 13.5  | 1.4   | 22.3  |
| 1995                        | 5.2         | 33.4    | 10.3   | 3.5   | 33.4   | -1.4  | 0.0   | 31.6  | 4.5   | -0.4                | 11.4          | 4.8   | 3.3   | 6.4   |
| 1996                        | 4.4         | -11.2   | -11.0  | 13.1  | 6.2    | 10.4  | -13.9 | 2.4   | -24.1 | 15.0                | -6.3          | 25.0  | 2.1   | 33.9  |
| 1997 Jan-Aug                | 14.6        | 16.4    | -17.1  | 28.5  | -9.9   | 20.0  | 8.9   | 8.0   | 33.4  | -18.3               | -2.1          | 19.0  | 2.1   | 32.8  |
| 1997 May                    | -5.4        | -1.1    | -33.2  | 14.9  | 66.1   | 11.3  | -12.6 | -1.4  | -74.9 | -28.7               | -14.3         | -42.7 | -13.3 | 1.0   |
| Jun                         | 30.8        | 22.4    | -41.7  | 42.8  | -11.7  | 36.0  | 67.9  | 37.9  | 120.3 | -27.5               | -21.4         | -10.2 | 22.5  | 20.0  |
| Jul                         | 24.4        | 24.9    | 30.2   | 32.1  | -10.6  | 23.5  | 8.3   | 22.5  | -32.7 | -20.1               | -2.7          | 65.7  | 33.6  | 50.5  |
| Aug                         | 37.1        | -13.9   | -9.0   | 85.5  | -33.5  | 26.9  | 30.1  | -10.8 | 757.7 | -13.9               | -17.7         | 26.1  | -15.4 | 10.5  |



## **Annexes**



## ECU EXCHANGE RATE (1)

| Periods  | Belg.-Lux. | Denmark | Germany | Greece  | Spain   | France  | Ireland | Italy     | Netherlands |
|----------|------------|---------|---------|---------|---------|---------|---------|-----------|-------------|
|          | 1 ECU =    | 1 ECU = | 1 ECU = | 1 ECU = | 1 ECU = | 1 ECU = | 1 ECU = | 1 ECU =   | 1 ECU =     |
|          | ... BEF    | ... DKK | ... DEM | ... GRD | ... ESP | ... FRF | ... IEP | ... ITL   | ... NLG     |
| 1992     | 41.593     | 7.809   | 2.020   | 247.026 | 132.526 | 6.848   | 0.761   | 1 595.510 | 2.275       |
| 1993     | 40.471     | 7.594   | 1.936   | 268.568 | 149.124 | 6.634   | 0.800   | 1 841.230 | 2.175       |
| 1994     | 39.657     | 7.543   | 1.925   | 288.026 | 158.918 | 6.583   | 0.794   | 1 915.060 | 2.158       |
| 1995     | 38.552     | 7.328   | 1.874   | 302.989 | 163.000 | 6.525   | 0.816   | 2 130.143 | 2.099       |
| 1996     | 39.299     | 7.359   | 1.910   | 305.546 | 160.748 | 6.493   | 0.793   | 1 958.960 | 2.140       |
| 1996 Apr | 39.103     | 7.344   | 1.903   | 305.900 | 158.731 | 6.457   | 0.808   | 1 978.755 | 2.128       |
| May      | 39.295     | 7.379   | 1.912   | 303.239 | 159.558 | 6.469   | 0.797   | 1 942.360 | 2.137       |
| Jun      | 39.365     | 7.379   | 1.914   | 302.636 | 161.414 | 6.486   | 0.791   | 1 932.358 | 2.144       |
| Jul      | 39.362     | 7.368   | 1.911   | 302.052 | 161.392 | 6.471   | 0.792   | 1 939.805 | 2.144       |
| Aug      | 39.195     | 7.354   | 1.902   | 303.998 | 161.319 | 6.495   | 0.796   | 1 946.298 | 2.134       |
| Sep      | 39.352     | 7.361   | 1.911   | 303.798 | 161.095 | 6.508   | 0.788   | 1 929.215 | 2.143       |
| Oct      | 39.608     | 7.372   | 1.923   | 301.784 | 161.865 | 6.502   | 0.782   | 1 918.520 | 2.157       |
| Nov      | 39.780     | 7.414   | 1.930   | 304.419 | 162.498 | 6.533   | 0.767   | 1 932.350 | 2.165       |
| Dec      | 39.985     | 7.425   | 1.940   | 306.810 | 163.358 | 6.554   | 0.753   | 1 910.750 | 2.177       |
| 1997 Jan | 40.192     | 7.436   | 1.950   | 305.515 | 163.687 | 6.580   | 0.745   | 1 904.880 | 2.189       |
| Feb      | 40.287     | 7.446   | 1.952   | 305.971 | 165.370 | 6.591   | 0.735   | 1 929.350 | 2.193       |
| Mar      | 40.245     | 7.441   | 1.951   | 306.940 | 165.472 | 6.580   | 0.735   | 1 948.100 | 2.195       |
| Apr      | 40.413     | 7.461   | 1.959   | 309.698 | 165.347 | 6.597   | 0.738   | 1 939.020 | 2.203       |
| May      | 40.398     | 7.454   | 1.957   | 312.134 | 165.229 | 6.600   | 0.759   | 1 933.460 | 2.201       |
| Jun      | 40.512     | 7.476   | 1.963   | 311.129 | 165.867 | 6.626   | 0.754   | 1 926.490 | 2.209       |
| Jul      | 40.849     | 7.536   | 1.979   | 310.426 | 166.903 | 6.676   | 0.738   | 1 926.480 | 2.228       |
| Aug      | 40.771     | 7.522   | 1.974   | 309.469 | 166.818 | 6.655   | 0.739   | 1 928.720 | 2.224       |

| Periods  | Austria | Portugal | Finland | Sweden  | United Kingdom | Iceland | Norway  | Switzerland | USA     | Japan   |
|----------|---------|----------|---------|---------|----------------|---------|---------|-------------|---------|---------|
|          | 1 ECU = | 1 ECU =  | 1 ECU = | 1 ECU = | 1 ECU =        | 1 ECU = | 1 ECU = | 1 ECU =     | 1 ECU = | 1 ECU = |
|          | ... ATS | ... PTE  | ... FIM | ... SEK | ... GBP        | ... ISK | ... NOK | ... CHF     | ... USD | ... JPY |
| 1992     | 14.217  | 174.714  | 5.807   | 7.533   | 0.738          | 74.658  | 8.042   | 1.818       | 1.298   | 164.223 |
| 1993     | 13.624  | 188.370  | 6.696   | 9.122   | 0.780          | 79.253  | 8.310   | 1.730       | 1.171   | 130.147 |
| 1994     | 13.540  | 196.898  | 6.191   | 9.163   | 0.776          | 83.106  | 8.374   | 1.621       | 1.190   | 121.322 |
| 1995     | 13.182  | 196.105  | 5.709   | 9.332   | 0.829          | 84.685  | 8.286   | 1.546       | 1.308   | 123.012 |
| 1996     | 13.435  | 195.761  | 5.828   | 8.515   | 0.814          | 84.656  | 8.197   | 1.568       | 1.270   | 138.084 |
| 1996 Apr | 13.386  | 195.426  | 5.983   | 8.493   | 0.834          | 84.440  | 8.210   | 1.542       | 1.264   | 135.515 |
| May      | 13.451  | 196.450  | 5.932   | 8.479   | 0.823          | 83.954  | 8.201   | 1.564       | 1.247   | 132.567 |
| Jun      | 13.467  | 197.066  | 5.850   | 8.371   | 0.813          | 84.186  | 8.185   | 1.574       | 1.253   | 136.393 |
| Jul      | 13.448  | 196.501  | 5.827   | 8.438   | 0.818          | 84.806  | 8.195   | 1.566       | 1.271   | 138.793 |
| Aug      | 13.386  | 195.336  | 5.748   | 8.496   | 0.828          | 85.055  | 8.229   | 1.543       | 1.283   | 138.418 |
| Sep      | 13.448  | 195.200  | 5.760   | 8.425   | 0.814          | 84.758  | 8.195   | 1.563       | 1.269   | 139.428 |
| Oct      | 13.528  | 194.313  | 5.752   | 8.305   | 0.794          | 84.381  | 8.159   | 1.583       | 1.258   | 141.397 |
| Nov      | 13.584  | 195.165  | 5.812   | 8.462   | 0.768          | 84.589  | 8.117   | 1.627       | 1.277   | 143.347 |
| Dec      | 13.652  | 195.689  | 5.797   | 8.531   | 0.752          | 83.817  | 8.088   | 1.659       | 1.250   | 142.369 |
| 1997 Jan | 13.717  | 194.906  | 5.801   | 8.579   | 0.732          | 83.000  | 7.843   | 1.691       | 1.216   | 143.256 |
| Feb      | 13.740  | 196.137  | 5.804   | 8.631   | 0.717          | 82.095  | 7.734   | 1.694       | 1.166   | 143.305 |
| Mar      | 13.729  | 196.038  | 5.829   | 8.807   | 0.716          | 81.782  | 7.832   | 1.684       | 1.150   | 140.932 |
| Apr      | 13.786  | 196.523  | 5.873   | 8.794   | 0.703          | 81.497  | 7.990   | 1.673       | 1.145   | 143.749 |
| May      | 13.776  | 197.210  | 5.904   | 8.819   | 0.704          | 80.902  | 8.124   | 1.643       | 1.149   | 136.296 |
| Jun      | 13.816  | 198.277  | 5.883   | 8.808   | 0.691          | 80.057  | 8.204   | 1.639       | 1.137   | 129.899 |
| Jul      | 13.923  | 199.781  | 5.865   | 8.629   | 0.661          | 78.515  | 8.221   | 1.636       | 1.105   | 127.200 |
| Aug      | 13.894  | 200.090  | 5.903   | 8.565   | 0.669          | 77.863  | 8.178   | 1.623       | 1.073   | 126.456 |

(1) The ECU is a 'basket' monetary unit based on the market exchange rates of certain quantity of each European Union currency weighted on the basis of the average gross national product over five years and of the intra-EU trade of each Member State. The rates used here are averages of the daily rates.

## PRODUCT LIST : SITC REV. 3

### 0 Food and live animals

- 00 Live animals other than animals of division 03
- 01 Meat and meat preparations
- 02 Dairy products and birds' eggs
- 03 Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates and preparations thereof
- 04 Cereals and cereal preparations
- 05 Vegetables and fruit
- 06 Sugars, sugar preparations and honey
- 07 Coffee, tea, cocoa, spices, and manufactures thereof
- 08 Feeding stuff for animals (not including unmilled cereals)
- 09 Miscellaneous edible products and preparations

### 1 Beverages and tobacco

- 11 Beverages
- 12 Tobacco and tobacco manufactures

### 2 Crude materials, inedible, except fuels

- 21 Hides, skins and fur skins, raw
- 22 Oil seeds and oleaginous fruits
- 23 Crude rubber (including synthetic and reclaimed)
- 24 Cork and wood
- 25 Pulp and waste paper
- 26 Textile fibres (other than wool tops and other combed wool), and their wastes (not manufactured into yarn or fabric)
- 27 Crude fertilizers, other than those of division 56, and crude minerals (excluding coal, petroleum and precious stones)
- 28 Metalliferous ores and metal scrap
- 29 Crude animal and vegetable materials, n.e.s.

### 3 Mineral fuels, lubricants and related materials

- 32 Coal, coke and briquettes
- 33 Petroleum, petroleum products and related materials
- 34 Gas, natural and manufactured
- 35 Electric current

### 4 Animal and vegetable oils, fats and waxes

- 41 Animal oils and fats
- 42 Fixed vegetable fats and oils, crude, refined or fractionated
- 43 Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin; inedible mixtures or preparations of animal or vegetable fats and oils, n.e.s

### 5 Chemicals and related products, n.e.s

- 51 Organic chemicals
- 52 Inorganic chemicals
- 53 Dyeing, tanning and colouring materials
- 54 Medical and pharmaceutical products
- 55 Essential oils and resinoids and perfume materials; toilet, polishing and cleaning preparations
- 56 Fertilizers (other than those of group 272)
- 57 Plastics in primary forms
- 58 Plastics in non-primary forms
- 59 Chemical materials and products, n.e.s

### 6 Manufactured goods classified chiefly by material

- 60 Complete industrial plant appropriate to section 6
- 61 Leather, leather manufacture, n.e.s, and dressed fur skins
- 62 Rubber manufacture, n.e.s
- 63 Cork and wood manufacture (excluding furniture)
- 64 Paper, paperboard and articles of paper pulp, of paper or of paperboard
- 65 Textile yarn, fabrics, made-up articles, n.e.s, and related products
- 66 Non-metallic mineral manufactures, n.e.s
- 67 Iron and steel
- 68 Non-ferrous metals
- 69 Manufacture of metals, n.e.s

## PRODUCT LIST : SITC REV. 3

### **7 Machinery and transport equipment**

- 70 Complete industrial plant appropriate to section 7
- 71 Power-generating machinery and equipment
- 72 Machinery specialized for particular industries
- 73 Metal working machinery
- 74 General industrial machinery and equipment, n.e.s, and machine parts, n.e.s
- 75 Office machines and automatic data-processing machines
- 76 Telecommunications and sound recording and reproducing apparatus and equipment
- 77 Electrical machinery, apparatus and appliances, n.e.s and electrical parts thereof (including non-electrical counterparts n.e.s of electrical household type equipment)
- 78 Road vehicles (including air-cushion vehicles)
- 79 Other transport equipment

### **8 Miscellaneous manufactured articles**

- 80 Complete industrial plant appropriate to section 8
- 81 Prefabricated buildings; sanitary plumbing, heating and lighting fixtures and fittings, n.e.s
- 82 Furniture and parts thereof; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings
- 83 Travel goods, handbags and similar containers
- 84 Articles of apparel and clothing accessories
- 85 Footwear
- 87 Professional, scientific and controlling instruments and apparatus, n.e.s
- 88 Photographic apparatus, equipment and supplies and optical goods, n.e.s; watches and clocks
- 89 Miscellaneous manufactured articles, n.e.s

### **9 Commodities and transactions not classified elsewhere in SITC**

- 91 Postal packages not classified according to kind
- 93 Special transactions and commodities not classified according to kind
- 94 Complete industrial plant, not elsewhere specified
- 96 Coin (other than gold coin) not being legal tender
- 97 Gold, non-monetary (excluding gold, ores and concentrates)

## GEONOMENCLATURE 1997

### 5100 EUROPE

#### 5110 European Union

0001 France  
0002 Belgium and Luxembourg  
0003 Netherlands  
0004 Germany  
0005 Italy  
0006 United Kingdom  
0007 Ireland  
0008 Denmark  
0009 Greece  
0010 Portugal  
0011 Spain  
0030 Sweden  
0032 Finland  
0038 Austria

#### 5190 Other european countries

0024 Iceland  
0028 Norway  
0037 Liechtenstein  
0039 Switzerland  
0041 Faroe Islands  
0043 Andorra  
0044 Gibraltar  
0045 Vatican City State  
0046 Malta  
0047 San Marino  
0052 Turkey  
0053 Estonia  
0054 Latvia  
0055 Lithuania  
0060 Poland  
0061 Czech Republic  
0063 Slovakia  
0064 Hungary  
0066 Romania  
0068 Bulgaria  
0070 Albania  
0072 Ukraine  
0073 Belarus  
0074 Moldova  
0075 Russia  
0091 Slovenia  
0092 Croatia  
0093 Bosnia and Herzegovina  
0094 Federal Republic of Yugoslavia  
0096 Former Yugoslav Republic of Macedonia  
0600 Cyprus

### 5200 AFRICA

#### 5210 North Africa

0022 Ceuta and Melilla  
0204 Morocco  
0208 Algeria  
0212 Tunisia  
0216 Libya  
0220 Egypt

#### 5290 Other countries of Africa

0224 Sudan  
0228 Mauritania  
0232 Mali  
0236 Burkina Faso  
0240 Niger  
0244 Chad  
0247 Cape Verde  
0248 Senegal  
0252 Gambia  
0257 Guinea Bissau  
0260 Guinea  
0264 Sierra Leone  
0268 Liberia  
0272 Ivory Coast  
0276 Ghana  
0280 Togo  
0284 Benin  
0288 Nigeria  
0302 Cameroon  
0306 Central African Republic  
0310 Equatorial Guinea  
0311 Sao Tomé and Príncipe  
0314 Gabon  
0318 Congo  
0322 Zaire  
0324 Rwanda  
0328 Burundi  
0329 St Helena and dependencies  
0330 Angola  
0334 Ethiopia  
0336 Eritrea  
0338 Djibouti  
0342 Somalia  
0346 Kenya  
0350 Uganda  
0352 Tanzania  
0355 Seychelles and dependencies  
0357 British Indian Ocean Territory  
0366 Mozambique  
0370 Madagascar



## GEONOMENCLATURE 1997

|             |                                      |             |                                |
|-------------|--------------------------------------|-------------|--------------------------------|
| 0373        | Mauritius                            | 0474        | Aruba                          |
| 0375        | Comoros                              | 0478        | Netherlands Antilles           |
| 0377        | Mayotte                              |             |                                |
| 0378        | Zambia                               | <b>5330</b> | <b>South America</b>           |
| 0382        | Zimbabwe                             | 0480        | Colombia                       |
| 0386        | Malawi                               | 0484        | Venezuela                      |
| 0388        | South Africa                         | 0488        | Guyana                         |
| 0389        | Namibia                              | 0492        | Suriname                       |
| 0391        | Botswana                             | 0500        | Ecuador                        |
| 0393        | Swaziland                            | 0504        | Peru                           |
| 0395        | Lesotho                              | 0508        | Brazil                         |
|             |                                      | 0512        | Chile                          |
| <b>5300</b> | <b>AMERICA</b>                       | 0516        | Bolivia                        |
|             |                                      | 0520        | Paraguay                       |
| <b>5310</b> | <b>North America</b>                 | 0524        | Uruguay                        |
| 0400        | United States of America             | 0528        | Argentina                      |
| 0404        | Canada                               | 0529        | Falkland Islands               |
| 0406        | Greenland                            |             |                                |
| 0408        | St Pierre and Miquelon               | <b>5400</b> | <b>ASIA</b>                    |
|             |                                      |             |                                |
| <b>5320</b> | <b>Central America and West Ind.</b> | <b>5410</b> | <b>Near and Middle East</b>    |
| 0412        | Mexico                               | 0076        | Georgia                        |
| 0413        | Bermuda                              | 0077        | Armenia                        |
| 0416        | Guatemala                            | 0078        | Azerbaijan                     |
| 0421        | Belize                               | 0604        | Lebanon                        |
| 0424        | Honduras                             | 0608        | Syria                          |
| 0428        | El Salvador                          | 0612        | Iraq                           |
| 0432        | Nicaragua                            | 0616        | Iran                           |
| 0436        | Costa Rica                           | 0624        | Israel                         |
| 0442        | Panama                               | 0625        | West Bank/Gaza                 |
| 0446        | Anguilla                             | 0628        | Jordan                         |
| 0448        | Cuba                                 | 0632        | Saudi Arabia                   |
| 0449        | St Kitts and Nevis                   | 0636        | Kuwait                         |
| 0452        | Haiti                                | 0640        | Bahrain                        |
| 0453        | Bahamas                              | 0644        | Qatar                          |
| 0454        | Turks and Caicos Islands             | 0647        | United Arab Emirates           |
| 0456        | Dominican Republic                   | 0649        | Oman                           |
| 0457        | US Virgin Islands                    | 0653        | Yemen                          |
| 0459        | Antigua and Barbuda                  |             |                                |
| 0460        | Dominica                             | <b>5490</b> | <b>Other countries of Asia</b> |
| 0463        | Cayman Islands                       | 0079        | Kazakhstan                     |
| 0464        | Jamaica                              | 0080        | Turkmenistan                   |
| 0465        | St Lucia                             | 0081        | Uzbekistan                     |
| 0467        | St Vincent                           | 0082        | Tajikistan                     |
| 0468        | British Virgin Islands               | 0083        | Kyrgyzstan                     |
| 0469        | Barbados                             | 0660        | Afghanistan                    |
| 0470        | Montserrat                           | 0662        | Pakistan                       |
| 0472        | Trinidad and Tobago                  | 0664        | India                          |
| 0473        | Grenada                              | 0666        | Bangladesh                     |

## GEONOMENCLATURE 1997

0667 Maldives  
0669 Sri Lanka  
0672 Nepal  
0675 Bhutan  
0676 Myanmar  
0680 Thailand  
0684 Laos  
0690 Vietnam  
0696 Cambodia  
0700 Indonesia  
0701 Malaysia  
0703 Brunei  
0706 Singapore  
0708 Philippines  
0716 Mongolia  
0720 China  
0724 North Korea  
0728 South Korea  
0732 Japan  
0736 Taiwan  
0740 Hong Kong  
0743 Macau

### 5500 OCEANIA AND POLAR REGIONS

0800 Australia  
0801 Papua New Guinea  
0802 Australian Oceania  
0803 Nauru  
0804 New Zealand  
0806 Solomon Islands  
0807 Tuvalu  
0809 New Caledonia and dependencies  
0810 American Oceania  
0811 Wallis and Futuna Islands  
0812 Kiribati  
0813 Pitcairn  
0814 New Zealand Oceania  
0815 Fiji  
0816 Vanuatu  
0817 Tonga  
0819 Western Samoa  
0820 Northern Mariana Islands  
0822 French Polynesia  
0823 Federated States of Micronesia  
0824 Marshall Islands  
0825 Palau  
0890 Polar Regions

## ECONOMIC ZONES 1997

The economic zones can overlap and must not, therefore, be used to make up larger units.

|   |  |
|---|--|
| <p><b>1110: Intra-EUR15</b><br/>Member States of the European Union<br/>001 + 002 + 003 + 004 + 005 + 006 + 007 + 008 + 009 + 010 + 011 + 030 + 032 + 038 + 5910</p>  | <p><b>1031: ACP<sup>3</sup></b><br/>Countries of Africa, the Caribbean and the Pacific – Lomé Convention<br/>224 + 228 + 232 + 236 + 240 + 244 + 247 + 248 + 252 + 257 + 260 + 264 + 268 + 272 + 276 + 280 + 284 + 288 + 302 + 306 + 310 + 311 + 314 + 318 + 322 + 324 + 328 + 330 + 334 + 336 + 338 + 342 + 346 + 350 + 352 + 355 + 366 + 370 + 373 + 375 + 378 + 382 + 386 + 389 + 391 + 393 + 395 + 421 + 449 + 452 + 453 + 456 + 459 + 460 + 464 + 465 + 467 + 469 + 472 + 473 + 488 + 492 + 801 + 806 + 807 + 812 + 815 + 816 + 817 + 819</p> |
| <p><b>1811: Extra-EUR15</b><br/>Grand total less European Union<br/>5190 + 5200 + 5300 + 5400 + 5500 + 5920</p>   |  |
| <p><b>1021: EFTA</b><br/>Countries of the European Free Trade Agreement<br/>024 + 028 + 037 + 039</p>   |  |
| <p><b>1820: OECD, excluding EU<sup>1</sup></b><br/>Member states of the Organization for Economic Cooperation and Development<br/>024 + 028 + 039 + 052 + 060 + 061 + 400 + 404 + 412 + 728 + 732 + 800 + 802 + 804 + 814</p> | <p><b>1051: Mediterranean Basin</b><br/>Countries and territories that make up the Mediterranean Basin<br/>022 + 044 + 046 + 052 + 070 + 091 + 092 + 093 + 094 + 096 + 204 + 208 + 212 + 216 + 220 + 600 + 604 + 608 + 624 + 625 + 628</p>   |
| <p><b>1120: CEEC<sup>2</sup></b><br/>Countries of Central and Eastern Europe<br/>053 + 054 + 055 + 060 + 061 + 063 + 064 + 066 + 068 + 070 + 091 + 092 + 093 + 094 + 096</p>  | <p><b>1310: NAFTA</b><br/>Countries of the North American Free Trade Agreement<br/>400 + 404 + 412</p>   |
| <p><b>1815: CIS</b><br/>Commonwealth of Independent States<br/>072 + 073 + 074 + 075 + 076 + 077 + 078 + 079 + 080 + 081 + 082 + 083</p>  | <p><b>1058: Latin America</b><br/>412 + 416 + 424 + 428 + 432 + 436 + 442 + 448 + 452 + 456 + 480 + 484 + 500 + 504 + 508 + 512 + 516 + 520 + 524 + 528</p>  |
| <p><b>1053: OPEC</b><br/>Member States of the Organization of Petroleum Exporting Countries<br/>208 + 216 + 288 + 314 + 484 + 612 + 616 + 632 + 636 + 644 + 647 + 700</p>   | <p><b>1330: MERCOSUR</b><br/>Countries of the South Cone common market (in South America)<br/>508 + 520 + 524 + 528</p>  |
|   | <p><b>1415: Dynamic Asian Economies (DAE)</b><br/>680 + 701 + 706 + 728 + 736 + 740</p>  |

<sup>1</sup> OECD include Mexico since 1.1.1994, Czech Republic since 1.1.1995, Poland and South Korea since 1.1.1996.

<sup>2</sup> CEEC include Estonia, Latvia and Lithuania since 1.1.1992.

<sup>3</sup> ACP include Eritrea since 1.1.1994.



| ES           | Clasificación de las publicaciones de Eurostat |
|--------------|--|
| <b>TEMA</b>  |  |
| 0            | Diversos (rosa)                                |
| 1            | Estadísticas generales (azul oscuro)           |
| 2            | Economía y finanzas (violeta)                  |
| 3            | Población y condiciones sociales (amarillo)    |
| 4            | Energía e industria (azul claro)               |
| 5            | Agricultura, silvicultura y pesca (verde)      |
| 6            | Comercio exterior (rojo)                       |
| 7            | Comercio, servicios y transportes (naranja)    |
| 8            | Medio ambiente (turquesa)                      |
| 9            | Investigación y desarrollo (marrón)            |
| <b>SERIE</b> |  |
| A            | Anuarios y estadísticas anuales                |
| B            | Estadísticas coyunturales                      |
| C            | Cuentas y encuestas                            |
| D            | Estudios e investigación                       |
| E            | Métodos  |
| F            | Estadísticas breves                            |

| GR           | Ταξινόμηση των δημοσιεύσεων της Eurostat     |
|--------------|--|
| <b>ΘΕΜΑ</b>  |  |
| 0            | Διάφορα (ροζ)                                |
| 1            | Γενικές στατιστικές (βαθύ μπλε)              |
| 2            | Οικονομία και δημοσιονομικό (βιολετί)        |
| 3            | Πληθυσμός και κοινωνικές συνθήκες (κίτρινο)  |
| 4            | Ενέργεια και βιομηχανία (μπλε)               |
| 5            | Γεωργία, δάση και αλιεία (πράσινο)           |
| 6            | Εξωτερικό εμπόριο (κόκκινο)                  |
| 7            | Εμπόριο, υπηρεσίες και μεταφορές (πορτοκαλί) |
| 8            | Περιβάλλον (τουρκουάζ)                       |
| 9            | Έρευνα και ανάπτυξη (καφέ)                   |
| <b>ΣΕΙΡΑ</b> |  |
| A            | Επετηρίδες και ετήσιες στατιστικές           |
| B            | Συγκριτικές στατιστικές                      |
| C            | Λογαριασμοί και έρευνες                      |
| D            | Μελέτες και έρευνα                           |
| E            | Μεθοδοί                                      |
| F            | Στατιστικές εν συντομία                      |

| IT           | Classificazione delle pubblicazioni dell'Eurostat |
|--------------|---|
| <b>TEMA</b>  |   |
| 0            | Diverse (rosa)                                    |
| 1            | Statistiche generali (blu)                        |
| 2            | Economia e finanze (viola)                        |
| 3            | Popolazione e condizioni sociali (giallo)         |
| 4            | Energia e industria (azzurro)                     |
| 5            | Agricoltura, foreste e pesca (verde)              |
| 6            | Commercio estero (rosso)                          |
| 7            | Commercio, servizi e trasporti (arancione)        |
| 8            | Ambiente (turchese)                               |
| 9            | Ricerca e sviluppo (marrone)                      |
| <b>SERIE</b> |   |
| A            | Annuari e statistiche annuali                     |
| B            | Statistiche sulla congiuntura                     |
| C            | Conti e indagini                                  |
| D            | Studi e ricerche                                  |
| E            | Metodi  |
| F            | Statistiche in breve                              |

| FI           | Eurostatin julkaisuluokitus             |
|--------------|---|
| <b>AIHE</b>  |   |
| 0            | Sekalaista (vaaleanpunainen)            |
| 1            | Yleiset tilastot (yönsininen)           |
| 2            | Talous ja rahoitus (violetti)           |
| 3            | Väestö- ja sosiaalitilastot (keltainen) |
| 4            | Energia ja teollisuus (sininen)         |
| 5            | Maa- ja metsätalous, kalastus (vihreä)  |
| 6            | Ulkomaankauppa (punainen)               |
| 7            | Kauppa, palvelut ja liikenne (oranssi)  |
| 8            | Ympäristö (turkoosi)                    |
| 9            | Tutkimus ja kehitys (ruskea)            |
| <b>SARJA</b> |   |
| A            | Vuosikirjat ja vuositilastot            |
| B            | Suhdannetilastot                        |
| C            | Laskennat ja kyselytutkimukset          |
| D            | Tutkimukset                             |
| E            | Menetelmät                              |
| F            | Tilastokatsaukset                       |

| DA           | Klassifikation af Eurostats publikationer     |
|--------------|---|
| <b>EMNE</b>  |   |
| 0            | Diverse (rosa)                                |
| 1            | Almene statistikker (mærkeblå)                |
| 2            | Økonomi og finanser (violet)                  |
| 3            | Befolkning og sociale forhold (gul)           |
| 4            | Energi og industri (blå)                      |
| 5            | Landbrug, skovbrug og fisken (grøn)           |
| 6            | Udenrigshandel (rød)                          |
| 7            | Handel, tjenesteydelser og transport (orange) |
| 8            | Miljø (turkis)                                |
| 9            | Forskning og udvikling (brun)                 |
| <b>SERIE</b> |   |
| A            | Årbøger og årlige statistikker                |
| B            | Konjunkturstatistikker                        |
| C            | Tællinger og rundspørger                      |
| D            | Undersøgelser og forskning                    |
| E            | Metoder                                       |
| F            | Statistikoversigter                           |

| EN            | Classification of Eurostat publications              |
|---------------|--|
| <b>THEME</b>  |  |
| 0             | Miscellaneous (pink)                                 |
| 1             | General statistics (midnight blue)                   |
| 2             | Economy and finance (violet)                         |
| 3             | Population and social conditions (yellow)            |
| 4             | Energy and industry (blue)                           |
| 5             | Agriculture, forestry and fisheries (green)          |
| 6             | External trade (red)                                 |
| 7             | Distributive trades, services and transport (orange) |
| 8             | Environment (turquoise)                              |
| 9             | Research and development (brown)                     |
| <b>SERIES</b> |  |
| A             | Yearbooks and yearly statistics                      |
| B             | Short-term statistics                                |
| C             | Accounts and surveys                                 |
| D             | Studies and research                                 |
| E             | Methods  |
| F             | Statistics in focus                                  |

| NL               | Classificatie van de publicaties van Eurostat |
|------------------|---|
| <b>ONDERWERP</b> |   |
| 0                | Diverse (roze)                                |
| 1                | Algemene statistiek (donkerblauw)             |
| 2                | Economie en financiën (paars)                 |
| 3                | Bevolking en sociale voorwaarden (geel)       |
| 4                | Energie en industrie (blauw)                  |
| 5                | Landbouw, bosbouw en visserij (groen)         |
| 6                | Buitenlandse handel (rood)                    |
| 7                | Handel, diensten en vervoer (oranje)          |
| 8                | Milieu (turkoois)                             |
| 9                | Onderzoek en ontwikkeling (bruin)             |
| <b>SERIE</b>     |   |
| A                | Jaarboeken en jaarstatistieken                |
| B                | Conjunctuurstatistieken                       |
| C                | Rekening en enquêtes                          |
| D                | Studies en onderzoeken                        |
| E                | Methoden                                      |
| F                | Statistieken in het kort                      |

| SV           | Klassifikation av Eurostats publikationer |
|--------------|---|
| <b>ÄMNE</b>  |   |
| 0            | Diverse (rosa)                            |
| 1            | Allmän statistik (mörkblå)                |
| 2            | Ekonomi och finans (lila)                 |
| 3            | Befolkning och sociala förhållanden (gul) |
| 4            | Energi och industri (blå)                 |
| 5            | Jordbruk, skogsbruk och fiske (grön)      |
| 6            | Utrikeshandel (röd)                       |
| 7            | Handel, tjänster och transport (orange)   |
| 8            | Miljö (turkos)                            |
| 9            | Forskning och utveckling (brun)           |
| <b>SERIE</b> |   |
| A            | Årsböcker och årlig statistik             |
| B            | Konjunkturstatistik                       |
| C            | Redogörelser och enkäter                  |
| D            | Undersökningar och forskning              |
| E            | Metoder                                   |
| F            | Statistiköversikter                       |

| DE                 | Gliederung der Veröffentlichungen von Eurostat |
|--------------------|--|
| <b>THEMENKREIS</b> |  |
| 0                  | Verschiedenes (rosa)                           |
| 1                  | Allgemeine Statistik (dunkelblau)              |
| 2                  | Wirtschaft und Finanzen (violet)               |
| 3                  | Bevölkerung und soziale Bedingungen (gelb)     |
| 4                  | Energie und Industrie (blau)                   |
| 5                  | Land- und Forstwirtschaft, Fischerei (grün)    |
| 6                  | Außenhandel (rot)                              |
| 7                  | Handel, Dienstleistungen und Verkehr (orange)  |
| 8                  | Umwelt (türkis)                                |
| 9                  | Forschung und Entwicklung (braun)              |
| <b>REIHE</b>       |  |
| A                  | Jahrbücher und jährliche Statistiken           |
| B                  | Konjunkturstatistiken                          |
| C                  | Konten und Erhebungen                          |
| D                  | Studien und Forschungsergebnisse               |
| E                  | Methoden                                       |
| F                  | Statistik kurzgefaßt                           |

| FR           | Classification des publications d'Eurostat |
|--------------|--|
| <b>THÈME</b> |  |
| 0            | Divers (rose)                              |
| 1            | Statistiques générales (bleu nuit)         |
| 2            | Économie et finances (violet)              |
| 3            | Population et conditions sociales (jaune)  |
| 4            | Énergie et industrie (bleu)                |
| 5            | Agriculture, sylviculture et pêche (vert)  |
| 6            | Commerce extérieur (rouge)                 |
| 7            | Commerce, services et transports (orange)  |
| 8            | Environnement (turquoise)                  |
| 9            | Recherche et développement (brun)          |
| <b>SÉRIE</b> |  |
| A            | Annuaire et statistiques annuelles         |
| B            | Statistiques conjoncturelles               |
| C            | Comptes et enquêtes                        |
| D            | Études et recherche                        |
| E            | Méthodes                                   |
| F            | Statistiques en bref                       |

| PT           | Classificação das publicações do Eurostat  |
|--------------|--|
| <b>TEMA</b>  |  |
| 0            | Diversos (rosa)                            |
| 1            | Estatísticas gerais (azul-escuro)          |
| 2            | Economia e finanças (violeta)              |
| 3            | População e condições sociais (amarelo)    |
| 4            | Energia e indústria (azul)                 |
| 5            | Agricultura, silvicultura e pesca (verde)  |
| 6            | Comércio externo (vermelho)                |
| 7            | Comércio, serviços e transportes (laranja) |
| 8            | Ambiente (turquesa)                        |
| 9            | Investigação e desenvolvimento (castanho)  |
| <b>SÉRIE</b> |  |
| A            | Anuários e estatísticas anuais             |
| B            | Estatísticas conjunturais                  |
| C            | Contas e inquéritos                        |
| D            | Estudos e investigação                     |
| E            | Métodos                                    |
| F            | Estatísticas breves                        |



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