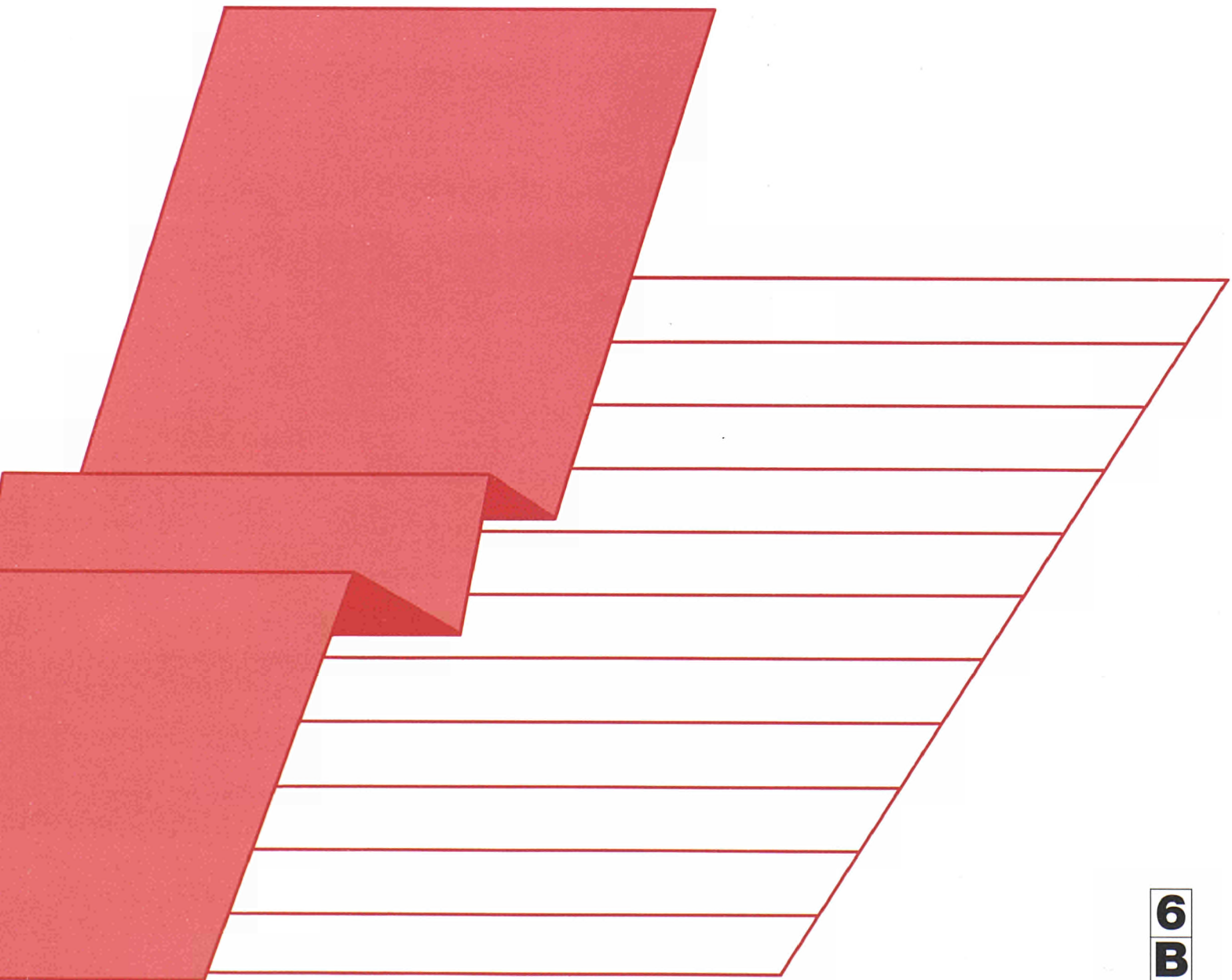




# EXTERNAL AND INTRA-EUROPEAN UNION TRADE

Monthly statistics

7 □ 1998





STATISTISCHES AMT DER EUROPÄISCHEN GEMEINSCHAFTEN  
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Eurostat hat die Aufgabe, den Informationsbedarf der Kommission und aller am Aufbau des Binnenmarktes Beteiligten mit Hilfe des europäischen statistischen Systems zu decken.

Um der Öffentlichkeit die große Menge an verfügbaren Daten zugänglich zu machen und Benutzern die Orientierung zu erleichtern, werden zwei Arten von Publikationen angeboten: Statistische Dokumente und Veröffentlichungen.

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Y. Franchet  
Generaldirektor

It is Eurostat's responsibility to use the European statistical system to meet the requirements of the Commission and all parties involved in the development of the single market.

To ensure that the vast quantity of accessible data is made widely available, and to help each user make proper use of this information, Eurostat has set up two main categories of document: statistical documents and publications.

The statistical document is aimed at specialists and provides the most complete sets of data: reference data where the methodology is well-established, standardised, uniform and scientific. These data are presented in great detail. The statistical document is intended for experts who are capable of using their own means to seek out what they require. The information is provided on paper and/or on diskette, magnetic tape, CD-ROM. The white cover sheet bears a stylised motif which distinguishes the statistical document from other publications.

The publications proper tend to be compiled for a well-defined and targeted public, such as educational circles or political and administrative decision-makers. The information in these documents is selected, sorted and annotated to suit the target public. In this instance, therefore, Eurostat works in an advisory capacity.

Where the readership is wider and less well-defined, Eurostat provides the information required for an initial analysis, such as yearbooks and periodicals which contain data permitting more in-depth studies. These publications are available on paper or in videotext databases.

To help the user focus his research, Eurostat has created 'themes', i.e. subject classifications. The statistical documents and publications are listed by series: for example, yearbooks, short-term trends or methodology in order to facilitate access to the statistical data.

Y. Franchet  
Director-General

Pour établir, évaluer ou apprécier les différentes politiques communautaires, la Commission européenne a besoin d'informations.

Eurostat a pour mission, à travers le système statistique européen, de répondre aux besoins de la Commission et de l'ensemble des personnes impliquées dans le développement du marché unique.

Pour mettre à la disposition de tous l'importante quantité de données accessibles et faire en sorte que chacun puisse s'orienter correctement dans cet ensemble, deux grandes catégories de documents ont été créées: les documents statistiques et les publications.

Le document statistique s'adresse aux spécialistes. Il fournit les données les plus complètes: données de référence où la méthodologie est bien connue, standardisée, normalisée et scientifique. Ces données sont présentées à un niveau très détaillé. Le document statistique est destiné aux experts capables de rechercher, par leurs propres moyens, les données requises. Les informations sont alors disponibles sur papier et/ou sur disquette, bande magnétique, CD-ROM. La couverture blanche ornée d'un graphisme stylisé démarque le document statistique des autres publications.

Les publications proprement dites peuvent, elles, être réalisées pour un public bien déterminé, ciblé, par exemple l'enseignement ou les décideurs politiques ou administratifs. Des informations sélectionnées, triées et commentées en fonction de ce public lui sont apportées. Eurostat joue, dès lors, le rôle de conseiller.

Dans le cas d'un public plus large, moins défini, Eurostat procure des éléments nécessaires à une première analyse, les annuaires et les périodiques, dans lesquels figurent les renseignements adéquats pour approfondir l'étude. Ces publications sont présentées sur papier ou dans des banques de données de type vidéotex.

Pour aider l'utilisateur à s'orienter dans ses recherches, Eurostat a créé les thèmes, c'est-à-dire une classification par sujet. Les documents statistiques et les publications sont répertoriés par série — par exemple, annuaire, conjoncture, méthodologie — afin de faciliter l'accès aux informations statistiques.

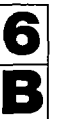
Y. Franchet  
Directeur général

# EXTERNAL AND INTRA-EUROPEAN UNION TRADE

Monthly statistics

7 □ 1998

Theme  
External trade  
Series  
Short-term statistics



A great deal of additional information on the European Union is available on the Internet.  
It can be accessed through the Europa server (<http://europa.eu.int>).

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| ○ = Intra-EU    □ = Extra-EU    ■ = Total  |    |     |    |   |    |   |   |     |   |    |   |   |     |   |    |    |    |    |
|  | EU | B/L | DK | D | EL | E | F | IRL | I | NL | A | P | FIN | S | UK | IS | NO | CH |
| December 1997                              | ■  | ■   | ■  | ■ | ■  | ■ | ■ | ■   | ■ | ■  | ■ | ■ | ■   | ■ | ■  | ■  | ■  | ■  |
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| March 1998                                 |    | □   | □  | ■ | □  | ■ | ■ | □   | □ |    | □ | □ | □   | □ | □  | ■  |    |    |

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1) including Liechtenstein

## Foreword

### 1. Introduction

The environment in which trade statistics are collected has changed radically in recent years, leading to a detailed revision of the regulations. For statistics on trade with non-member countries, the introduction in 1988 of the Combined Nomenclature of goods (CN) and the Single Administrative Document had already led to considerable methodological changes. However, the major changes were brought about by the introduction of the single market on 1 January 1993. This led to the abolition of customs formalities between the Member States which had served as the traditional source of trade statistics, and the introduction of a special collection system called INTRASTAT. The accession of three new member states in 1995 led Eurostat to recalculate its historical series for the European Union to include Austria, Finland and Sweden; therefore figures published here concern the fifteen Members unless stated otherwise.

Trade statistics - both detailed and general results - have now proved their worth. They are an instrument of prime importance for all users, both public and private. For instance, they enable Community authorities to prepare for multilateral and bilateral negotiations on the common trade policy, they help European businesses carry out market surveys and thus improve their competitiveness and they are an essential source of information for statistics on the balance of payments, the national accounts and short-term economic studies. This non-exhaustive list highlights the variety of users and their requirements.

The monthly bulletin on external and intra-European Union trade, published by Eurostat in the B series, Short-term Trends, sets out to provide data on short-term trends in the trade of the European Union (considered as a whole) and its Member States. It contains data on the trade flows, broken down by major product group, of the EU with its main trading partners on the one hand and between the Member States on the other.

Statistics on external trade and intra-EU trade are compiled on the basis of Community regulations. The same regulations are generally the basis for the compilation of statistics published nationally by each Member State. Nevertheless, methodological differences do arise, as a result of which Community statistics and national statistics do not match exactly.

In view of the importance of trade by members of the European Free Trade Association (Iceland, Liechtenstein, Norway and Switzerland) with the European Union, Eurostat has added a description of trade with these countries (Chapter 6) to that usually

given for Member States only. Eurostat also foresees broadening this information to include non-member countries (notably central and eastern European countries) in accordance with bilateral agreements yet to be finalised.

Statistics on external trade and intra-EU trade at the most detailed classification level are published monthly on CD-Rom (Series B: intra and extra-EU trade). They are also available on-line from Eurostat's database (Comext, Newcronos). Trends in external trade since 1958 and a comparison with world trade are contained in the publication "*External and Intra-EU Trade Statistical Yearbook (Series A)*".

### 2. Intra-EU trade

Statistics on trade between the Member States are based on Council Regulation (EC) N° 3330/91 of 7 November 1991 and on the various implementing regulations which have supplemented it or laid down rules on methodology, thresholds and forms. The system set up for the collection of information on trade between the Member States as from 1 January 1993 is commonly known as Intrastat. Its main features are:

- monthly statistical declarations sent directly by businesses to the competent national authorities;
- a system of thresholds abolishing all statistical obligations for almost two thirds of businesses;
- a close link with the VAT system.

Because of the introduction of this new system, the comparability of the intra-EU results prior to and after 1 January 1993 is limited, owing to a degree of under-estimation of flows. This was caused by the failure of some businesses to respond and to the introduction of thresholds which exclude the smallest businesses.

To correct this under-estimation, which varies according to the Member State, some countries make adjustments at an aggregate level (in general by partner country). Arrivals, i.e. imports from other EU countries, are particularly under-estimated. Consequently, Eurostat considers dispatches now to be the most reliable gauge of intra-EU trade.

If the dispatches of a given Member State are compared with the corresponding arrivals of its partners, differences may emerge, mainly for the following reasons:

- non-response by certain businesses;



- the movement of goods such as industrial plants, boats and aircraft, automobile and aircraft parts, military equipment and transport equipment repairs, which are not generally harmonised;
- the difference in statistical values for dispatches (FOB) and arrivals (CIF);
- the threshold effect: a business may be obliged to provide statistical information in one Member State while its client or supplier, depending on the case, in the partner country may be dispensed from providing any or certain types of statistical information (e.g. product classification);
- errors or omissions.

For these reasons, figures on intra-EU trade should be interpreted with caution. They are also subject to frequent revision.

### **3. *Extra-EU trade***

For data on the years 1978 to 1995, the Member States forwarded statistics on trade outside the European Union in accordance with a uniform methodology provided for in Council Regulation (EEC) N° 1736/75 and the regulations deriving from it. Since the beginning of 1996, data have been collected, transmitted and diffused in accordance with Council Regulation (EC) N° 1172/95 and its implementing rules (Council Regulation (EC) N° 840 196) which however retain the former methodological principles.

External trade statistics are usually recorded on the basis of customs declarations submitted by the declarant when clearing customs. The Single Administrative Document is used for this purpose. In some Member States, certain businesses are allowed to make a summary declaration.

## Methodological notes and sources

### 1. Data sources

The tables in this publication on EU trade and that of the Member States were compiled by Eurostat using the detailed data forwarded by the Member States. Eurostat would like to take this opportunity to thank the departments concerned in the Member States for their co-operation, which makes it possible to compile these harmonised statistics and guarantee their quality.

Some of the tables in the first two parts describe the development of external trade as declared by some of the EU's most important trading partners. With the exception of Table 1C and the results concerning the EU, these tables were compiled from data taken from the tapes sent each month by the International Monetary Fund. The information in table 1C is taken from the Comtrade database, which is managed by the United Nations.

### 2. Coverage

Series concerning the European Union were recalculated to include Austria, Finland and Sweden, and therefore relate to the Union of 15 members unless stated otherwise.

#### 2.1. Statistical territory

The statistical territory of the European Union comprises the customs territory of the European Union. From 1 January 1997 the statistical territory of France and Spain was modified to include respectively the French overseas departments (Guadeloupe, Guyana, Martinique and Réunion) and the Canary Islands. The series concerning the Union and these two Member States will be recalculated as soon as Eurostat disposes of the necessary data

In the meantime this modification has led to a growth in intra-EU trade and a reduction in extra-EU trade which in 1995 amounted to ECU 10.6 billion for exports and ECU 1.6 billion of imports. The overall effect of this change on the European Union trade balance with the rest of the world will be a reduction in the trade surplus of almost ECU 9 billion.

Likewise, Greenland, Ceuta and Melilla are not covered, nor are the overseas countries and territories which are not part of the EU customs territory.

#### 2.2 Intra-EU trade

Statistics on trade between the Member States cover the arrivals and dispatches of movable property

recorded by each Member State. Arrivals and dispatches are defined as follows:

- *arrivals* are goods in free circulation within the European Union which enter the statistical territory of a given Member State;
- *dispatches* are goods in free circulation within the European Union which leave the statistical territory of a given Member State to enter another Member State.

Goods placed under the customs arrangements of inward processing or processing under customs control (for working, processing or repairs) are also regarded as arrivals or dispatches.

The reader should also note that statistics on trade between the Member States do not cover goods in transit.

#### 2.3. Extra-EU trade

Statistics on trade with non-member countries cover movable property imported and exported by the European Union. The definitions are as follows:

- *imports* are goods which enter the statistical territory of the European Union from a non-member country and are placed under the customs procedure for free circulation (as a general rule goods intended for consumption), or following outward processing, or inward processing, or processing under customs control (goods for working, processing or repair) immediately, or after bonded warehousing;
- *exports* are goods which leave the statistical territory of the European Union for a non-member country after being placed under the customs procedure for exports (definitive export) or outward processing (goods for working, processing) or repair or following inward processing.

Statistics on trade with non-member countries do not, therefore, include goods in transit or those placed under a customs procedure for bonded warehousing or temporary entry (for fairs, exhibitions, tests, etc.) nor do they include re-export following entry under one of these procedures.

The field covered by statistics on trade with non-member countries corresponds to "special" trade. This method of accounting differs from that of "general" trade, which includes all goods entering the statistical territory and those leaving it, with the exception, however, of goods in transit. Goods

placed in bonded warehouses and exports of goods after bonded warehousing are included in the definition of general trade.

### **3. Statistical data**

#### **3.1. Trading partners: countries and economic areas**

The results are broken down by country and area in accordance with the "Country nomenclature for statistics on European Union external trade and trade between its Member States", referred to as the Geonomenclature (Geonom). For the purposes of presenting the results, Eurostat has defined geographical and economic areas.

In the case of exports (or dispatches), the country (or Member State) of final destination of the goods is the partner country.

The trading partner in the case of an intra-European Union arrival is always the Member State of consignment of the goods, even when the goods originate in non-member countries and have been placed in free circulation in the Member State of consignment. For imports (extra-EU trade) the partner country is the country of origin except in certain cases (returned goods, objects of art, etc.). Where two or more countries were involved in the production of certain goods, the country where the final processing or substantial working took place is considered to be the country of origin.

#### **3.2. Goods classification**

The most detailed results published by Eurostat and accessible to the public on magnetic medium are broken down according to the subheadings of the Combined Nomenclature (CN). This tariff and statistical nomenclature is based on the international nomenclature of the Harmonised System (HS) and comprises more than 10 000 eight-digit codes.

In this publication, the results are broken down by the sections and divisions of the UN Standard International Trade Classification (SITC Rev. 3 since 1988) by means of conversion tables drawn up by Eurostat on the basis of the CN.

#### **3.3. Statistical value**

Although the data is collected in units of national currency, the values set out in this bulletin have been expressed, after monthly conversion, in European Currency Units (ECU). The annex to the bulletin contains a table showing the conversion rates used. The reader should note that annual exchange rates are given for information only, annual values are calculated as the average of monthly values

#### **3.3.1. Intra-European Union trade**

The statistical value is based on the assessment for taxation purposes or the amount billed. It is the FOB (free on board) value for dispatches and the CIF (cost, insurance, freight) value for arrivals. It comprises only those subsidiary costs (freight and insurance) which relate, for dispatches, to the journey to the border of the Member State from which the goods are dispatched and, for arrivals, to the journey to the border of the Member State into which the goods enter.

In the case of arrivals or dispatches under an inward or outward processing arrangement and those for processing of work under contract, it is always the total value of the goods that is recorded and not simply the added value.

#### **3.3.2. Extra-European Union trade**

The statistical value is based on the amount billed (real or provisional) or if it exists, on the customs value. It is the FOB value for exports and the CIF value for imports. It comprises only those subsidiary costs (freight and insurance) which relate, for exports, to the journey within the territory of the Member State from which the goods are exported and, for imports, to the journey outside the territory of the Member State into which the goods are imported.

In the case of imports or exports under an inward or outward processing arrangement and those for processing of work under contract, it is always the total value of the goods that is recorded and not simply the added value.

#### **3.4. Statistical secrecy**

Most Member States take measures to guarantee the confidentiality of certain flows of goods. The legislation, the procedures for implementing it, and the range of goods subject to secrecy vary from one Member State to another.

This confidentiality applies to the most detailed level of the classification used for collecting the data: it may therefore refer to all or only part of a subheading of the Combined Nomenclature. Similarly, confidentiality may apply to imports only, or to exports only, or to only some of the variables recorded (value, statistical procedure, quantities, partner country, etc.).

Measures are taken during collection and during processing by Eurostat to minimise the effect of confidentiality on the results. In particular, subheadings which include confidential trade data are included at higher levels of aggregation and in totals.

## **4. Indices**

### **4.1. Introduction**

Changes over time in the value of trade are influenced by changes in prices and the quantities marketed. Eurostat calculates Fisher's annual chain indices to measure these two effects. This publication sets out the indices calculated according to the SITC for each Member State on a strictly comparable basis. These indices may be consulted in the TREND database.

### **4.2. Methodology**

The data transmitted for external trade and intra-European Union trade statistics are used at the most detailed level for calculating the indices. The indices of unit values (values divided by quantities) are used as price change indicators. The computer programs contain a system for automatically identifying extreme unit values.

Products having unlikely price movements are not included in the calculation of indices. More detailed methodological notes may be obtained on request.

## Symbols and abbreviations used

|           |   |
|-----------|---|
| EU:       | Total of the 15 EU Member States  |
| B/L:      | Belgo–Luxembourg Economic Union (BLEU)  |
| USA:      | United States of America  |
| <br>      |   |
| CEEC:     | Countries of Central and Eastern Europe   |
| CIS:      | Commonwealth of Independent States  |
| ACP:      | Countries of Africa, the Caribbean and the Pacific which signed the Lomé Convention |
| EFTA:     | Countries of the European Free Trade Agreement                                      |
| NAFTA:    | Countries of the North American Free Trade Agreement                                |
| MERCOSUR: | Countries of the Southern Common Market (South America)                             |
| OPEC:     | Organization of Petroleum Exporting Countries                                       |
| DAE:      | Dynamic Asian Economies   |
| OECD:     | Organization for Economic Co–operation and Development                              |
| IMF:      | International Monetary Fund   |
| <br>      |   |
| 0:        | Data less than half the unit used   |
| :         | Data not available  |
| ↗:        | Variation greater than, absolute value, 999.9%                                      |
| Mio:      | Million   |
| Bn:       | 1000 million  |
| ECU:      | European Currency Unit  |
| Eurostat: | Statistical Office of the European Communities                                      |
| SITC:     | Standard International Trade Classification   |

## Data sources

|      |                  |   |
|------|------------------|---|
| B:   | Belgique         | Banque Nationale de Belgique, Bruxelles                     |
| DK:  | Danmark          | Danmarks Statistik, København                               |
| D:   | Deutschland      | Statistisches Bundesamt, Wiesbaden                          |
| EL:  | Ελλάδα           | Εθνική Στατιστική Υπηρεσία Ελλάδας, Αθήνα                   |
| E:   | España           | Dirección General de Aduanas e Impuestos Especiales, Madrid |
| F:   | France           | Direction générale des douanes et droits indirects, Paris   |
| IRL: | Ireland          | Central Statistics Office, Dublin                           |
| I:   | Italia           | Istituto centrale di statistica, Roma                       |
| L:   | Luxembourg       | STATEC, Luxembourg  |
| NL:  | Nederland        | Centraal Bureau voor de statistiek, Heerlen                 |
| A:   | Österreich       | Österreichisches Statistisches Zentralamt, Wien             |
| P:   | Portugal         | Instituto Nacional de Estatística, Lisboa                   |
| FIN: | Suomi / Finland  | National Board of Customs, Helsinki                         |
| S:   | Sverige          | Statistiska Centralbyran, Stockholm                         |
| UK:  | United Kingdom   | HM Customs and Excise, Southend–on–Sea                      |
| <br> |                  |   |
| IS:  | Iceland          | Statistics Iceland, Reykjavik                               |
| NO:  | Norway           | Statistisk sentralbyrå, Oslo                                |
| CH:  | Suisse           | Direction générale des douanes, Berne                       |
| <br> |                  |   |
|      | Other Countries: | International Monetary Fund, Washington D.C.                |



## Trends in European Union trade

## MAIN TRENDS IN WORLD TRADE

In January 1998 the European Union's trade balance was ECU 4 billion in deficit, while in January 1997 the deficit was only ECU 3 billion.

During January 1998 the United States' deficit worsened, exceeding ECU 16 billion, while Japan's external trade showed a surplus of ECU 2 billion.

During January 1998 the EU as a whole confirmed its position as the world's leading exporter while the United States was the most important world outlet.

During January 1998 the EU's<sup>1</sup> external trade balance worsened to a deficit of ECU 4.4 billion, whereas in January 1997 it had a smaller deficit of ECU 2.8 billion. An EU trade deficit in January is however a normal seasonal effect, even when the rest of the year is in surplus. The growth rates of extra-EU exports and imports were +6.7% and +9.4% respectively, well down from the +14.8% recorded for both flows in 1997.

Although its share declined compared with 1997, in January 1998 the EU as a whole confirmed its position as the leading world exporter, accounting for 17.0% of world exports (ECU 53.6 billion), while in imports it ranked second with 16.8% (ECU 58.0 billion).

In January 1998 the United States' trade deficit worsened by ECU 1.0 billion compared with January

1997, reaching ECU 16.5 billion. The growth rates of exports and imports compared with January 1997 were both strong at +21.3% and +17.2% respectively.

The United States confirmed its leading place in the world ranking of importers with a share of 19.5% and second place of exporters with a share of 16.1%.

In January 1998 Japan's trade recorded a surplus of ECU 1.9 billion, up from the ECU 0.0 billion registered in January 1997. The growth rates of Japanese exports and imports were +18.5% and +11.0% respectively.

As a result, the Japanese shares of world exports and imports were 9.3% and 8.0% respectively.

<sup>1</sup> The European Union's figures are provisional and subject to revision. The symbol ":" indicates that the figure is not available.



|                                  | EXPORTS                       |                 |             | IMPORTS                       |                 |             | TRADE BALANCE              |                 |             |
|----------------------------------|-------------------------------|-----------------|-------------|-------------------------------|-----------------|-------------|----------------------------|-----------------|-------------|
|                                  | 1996                          | 1997<br>Jan-Dec | 1998<br>Jan | 1996                          | 1997<br>Jan-Dec | 1998<br>Jan | 1996                       | 1997<br>Jan-Dec | 1998<br>Jan |
| <b>Value (Bn ECU)</b>            |                               |                 |             |                               |                 |             |                            |                 |             |
| World (intra EU-15 excluded) (*) | 3 106.0                       | 3 670.7         | 314.7       | 3 243.1                       | 3 911.8         | 344.5       |                            |                 |             |
| European Union                   | 625.1                         | 717.9           | 53.6        | 581.5                         | 667.4           | 58.0        | 43.6                       | 50.5            | -4.4        |
| United States                    | 490.6                         | 606.3           | 50.5        | 644.1                         | 792.4           | 67.0        | -153.4                     | -186.1          | -16.5       |
| Japan                            | 323.9                         | 371.3           | 29.3        | 275.3                         | 298.6           | 27.5        | 48.6                       | 72.7            | 1.9         |
| Intra EU-15                      | 1 067.0                       | 1 157.6         | 97.2        | 1 022.4                       | 1 095.1         | 90.1        |                            |                 |             |
| World (intra EU-15 included)     | 4 172.9                       | 4 828.2         | 411.9       | 4 265.6                       | 5 006.9         | 434.6       |                            |                 |             |
| <b>Annual variation</b>          |                               |                 |             |                               |                 |             |                            |                 |             |
|                                  | (%)                           |                 |             |                               |                 |             | Bn ECU                     |                 |             |
| World (intra EU-15 excluded) (*) | 8.5                           | 18.2            | 18.8        | 9.5                           | 20.6            | 16.9        |                            |                 |             |
| European Union                   | 9.1                           | 14.8            | 6.7         | 6.7                           | 14.8            | 9.4         | 15.9                       | 6.9             | -1.6        |
| United States                    | 10.0                          | 23.6            | 21.3        | 9.3                           | 23.0            | 17.2        | -10.1                      | -32.7           | -1.0        |
| Japan                            | -4.4                          | 14.6            | 18.5        | 7.2                           | 8.5             | 11.0        | -33.2                      | 24.1            | 1.9         |
| Intra EU-15                      | 4.9                           | 8.5             | 9.9         | 5.2                           | 7.1             | 11.3        |                            |                 |             |
| World (intra EU-15 included)     | 7.5                           | 15.7            | 16.5        | 8.4                           | 17.4            | 15.7        |                            |                 |             |
|                                  | <b>WORLD EXPORT SHARE (a)</b> |                 |             | <b>WORLD IMPORT SHARE (a)</b> |                 |             | <b>% TRADE BALANCE (b)</b> |                 |             |
| European Union                   | 20.1                          | 19.6            | 17.0        | 17.9                          | 17.1            | 16.8        | 3.6                        | 3.6             | -4.0        |
| United States                    | 15.8                          | 16.5            | 16.1        | 19.9                          | 20.3            | 19.5        | -13.5                      | -13.3           | -14.0       |
| Japan                            | 10.4                          | 10.1            | 9.3         | 8.5                           | 7.6             | 8.0         | 8.1                        | 10.8            | 3.3         |

| Memorandum Items            | 1996  | 1996 | 1996  | 1997 | 1997  | 1997  | 1997  | 1997 | 1998  |
|-----------------------------|-------|------|-------|------|-------|-------|-------|------|-------|
|                             | IIIQ  | IVQ  |       | IQ   | IIQ   | IIIQ  | IVQ   |      | Jan   |
| <b>Annual variation (%)</b> |       |      |       |      |       |       |       |      |       |
| EXCHANGE RATES (1)          |       |      |       |      |       |       |       |      |       |
| USD / ECU                   | 3.0   | 4.4  | 3.0   | 8.2  | 9.7   | 16.7  | 12.3  | 12.0 | 11.8  |
| YEN / ECU                   | -11.4 | -6.2 | -11.3 | -4.5 | -1.2  | 7.9   | 1.3   | 0.9  | 1.7   |
| EU-15 CRUDE OIL PRICE (2)   |       |      |       |      |       |       |       |      |       |
| ECU / Barrel                | 31.8  | 44.5 | 25.0  | 23.1 | -1.9  | 2.3   | -11.5 | 2.2  | -26.9 |
| USD / Barrel                | 27.9  | 38.5 | 21.3  | 12.6 | -10.5 | -12.3 | -21.1 | -8.8 | -34.6 |
| EXPORT PRICE INDEX (3)      |       |      |       |      |       |       |       |      |       |
| Primary commodities         | 14.9  | 20.9 | 5.6   | 4.1  | -6.7  | -10.4 | -14.8 | -6.6 | :     |
| Manufactured goods          | 6.0   | 7.1  | -1.9  | -6.5 | -5.7  | -6.6  | -6.7  | -5.7 | :     |

Sources:

EU-15: EUROSTAT-COMEXT

World: IMF-DOTS

USA: IMF-DOTS and Bureau of the Census

Japan: IMF-DOTS and Ministry of Finance

Memorandum Items:

(1) European Commission DG II - Economic Affairs

(2) European Commission DG XVII - Energy

(3) U.N. Monthly Bulletin of Statistics - (Manufactures goods only for developed economies)

(a) Share of World Exports/Imports (intra EU-15 excluded)

(b) (Trade Balance/(Exports+Imports))\*100

(\*) EUROSTAT estimate

## EXTRA-EU TRADE BY MAIN PARTNER

**EU trade with its Central and Eastern European (CEEC) partners had the largest surplus in January 1998 (ECU 2 billion), followed by Latin America (ECU 1 billion). In contrast, trade with Japan and China registered the highest deficits (both ECU 3 billion).**

Trade flows with the **United States** (the EU's most important individual partner, with shares of 19.6% and 20.5% respectively for exports and imports in 1997) showed a deficit of ECU 0.6 billion in January 1998. This represents a deterioration compared with January 1997 when EU-US trade had a deficit of ECU 0.3 billion. Export and import growth rates for January 1998 were strong at +13.8% and +16.8% respectively.

Between January 1997 and January 1998 the trade balance with **Japan** worsened by ECU 1.2 billion to an ECU 2.7 billion deficit. EU exports to Japan fell sharply in January 1998, with a growth rate over January 1997 of -15.1%, while the growth rate of imports over the same period reached +17.5%.

The EU trade balance with the **EFTA** countries improved slightly, reaching a deficit of ECU 0.5 billion. The EU growth rates for exports and imports to these countries in January 1998 were modest at +7.0% and +0.5% respectively.

In January 1998, EU exports to the **CEEC** and **CIS** showed dynamic flows (growth rates of +16.6% and +33.5% respectively), while imports had a divergent pattern, with growth of +18.3% with the CEEC, and a fall of -10.6% for the CIS. The EU trade balances with these partners (which in 1997 together accounted for around 15% of total extra-EU flows) improved by ECU 0.2 billion for the CEEC and by ECU 0.9 billion for the CIS. As a result there was a surplus of ECU 1.8 billion with the CEEC and trade with the CIS was in balance.

Extra-EU exports to **Africa** rose by +6.8% while imports fell by -10.1%, resulting in a trade deficit of ECU 0.7 billion. However, these figures have to be interpreted taking into account the inclusion, since January 1997, of the Canary Islands and Réunion in the Spanish and French statistical territories respectively.

The export and import growth rates for **Latin America** were modest (+11.2% and +9.0% compared with January 1997). This resulted in the trade surplus improving slightly to ECU 0.7 billion.

EU exports to the **DAE** and **other Asian countries** in January 1998 show the effect of the financial crisis in the region, with falls of -10.8% and -5.4% respectively. The results were the opposite for imports, with growth rates of +21.2% for the DAE countries and +4.9% for other Asian countries. As a result, the EU deficit with the DAE worsened to ECU 1.9 billion and the surplus with the other Asian countries fell to ECU 0.4 billion compared with January 1997.

January 1998 saw a sharp rise in EU imports from **China** (+22.1% compared with January 1997), together with a moderate increase in the value of the Union's exports (+8.8%). As a result, the EU-China trade deficit rose by ECU 0.6 billion to reach ECU 2.7 billion.

Trade with **Oceania** showed a surplus of ECU 0.4 billion in January 1998, a fall of ECU 0.1 billion in comparison with January 1997. Growth rates were very low, at +0.2% for exports and +3.3% for imports.

|                            | EXPORTS               |                      |              |              | IMPORTS      |                      |              |              | TRADE BALANCE             |             |             |
|----------------------------|-----------------------|----------------------|--------------|--------------|--------------|----------------------|--------------|--------------|---------------------------|-------------|-------------|
|                            | 1996                  | 1996                 | 1997         | 1998         | 1996         | 1996                 | 1997         | 1998         | 1996                      | 1997        | 1998        |
|                            | % share               |                      | Jan-Dec      | Jan          | % share      |                      | Jan-Dec      | Jan          |                           | Jan-Dec     | Jan         |
|                            | <b>Value (Bn ECU)</b> |                      |              |              |              |                      |              |              |                           |             |             |
| <b>Extra EU-15</b>         | <b>100.0</b>          | <b>625.1</b>         | <b>717.9</b> | <b>53.6</b>  | <b>100.0</b> | <b>581.5</b>         | <b>667.4</b> | <b>58.0</b>  | <b>43.6</b>               | <b>50.5</b> | <b>-4.4</b> |
| United States              | 18.3                  | 114.4                | 140.7        | 11.3         | 19.4         | 112.8                | 136.5        | 11.9         | 1.6                       | 4.2         | -0.6        |
| Japan                      | 5.7                   | 35.7                 | 36.0         | 2.6          | 9.0          | 52.5                 | 59.3         | 5.3          | -16.8                     | -23.2       | -2.7        |
| EFTA (1)                   | 11.6                  | 72.5                 | 78.3         | 6.1          | 12.8         | 74.7                 | 80.3         | 6.6          | -2.2                      | -1.9        | -0.5        |
| CEEC (2)                   | 11.3                  | 70.8                 | 87.1         | 6.8          | 8.6          | 50.0                 | 60.3         | 4.9          | 20.8                      | 26.8        | 1.8         |
| CIS                        | 4.0                   | 24.9                 | 33.1         | 2.6          | 4.6          | 26.6                 | 31.4         | 2.5          | -1.7                      | 1.8         | 0.0         |
| Africa                     | 8.6                   | 53.7                 | 51.8         | 3.9          | 9.0          | 52.5                 | 56.4         | 4.6          | 1.2                       | -4.6        | -0.7        |
| Latin America              | 5.7                   | 35.5                 | 44.9         | 3.3          | 5.2          | 30.3                 | 34.3         | 2.7          | 5.3                       | 10.6        | 0.7         |
| DAE (3)                    | 11.2                  | 70.0                 | 77.4         | 4.9          | 9.9          | 57.4                 | 67.3         | 6.8          | 12.6                      | 10.1        | -1.9        |
| China                      | 2.4                   | 14.7                 | 16.4         | 1.0          | 5.2          | 30.0                 | 37.3         | 3.7          | -15.3                     | -20.9       | -2.7        |
| Asia other (4)             | 11.1                  | 69.4                 | 80.6         | 5.7          | 9.2          | 53.3                 | 61.0         | 5.3          | 16.1                      | 19.6        | 0.4         |
| Oceania                    | 2.3                   | 14.5                 | 16.3         | 1.2          | 1.3          | 7.8                  | 9.1          | 0.8          | 6.6                       | 7.2         | 0.4         |
| <b>ACP</b>                 | <b>3.0</b>            | <b>18.6</b>          | <b>20.3</b>  | <b>1.5</b>   | <b>3.8</b>   | <b>22.2</b>          | <b>22.7</b>  | <b>1.9</b>   | <b>-3.5</b>               | <b>-2.4</b> | <b>-0.4</b> |
| <b>Mediterranean Basin</b> | <b>11.7</b>           | <b>72.9</b>          | <b>83.4</b>  | <b>6.1</b>   | <b>8.5</b>   | <b>49.6</b>          | <b>57.2</b>  | <b>4.8</b>   | <b>23.3</b>               | <b>26.2</b> | <b>1.4</b>  |
| <b>ASEAN (5)</b>           | <b>6.5</b>            | <b>40.9</b>          | <b>45.5</b>  | <b>2.9</b>   | <b>6.6</b>   | <b>38.5</b>          | <b>45.7</b>  | <b>4.5</b>   | <b>2.4</b>                | <b>-0.3</b> | <b>-1.6</b> |
| <b>OPEC</b>                | <b>6.9</b>            | <b>42.9</b>          | <b>52.0</b>  | <b>3.7</b>   | <b>7.9</b>   | <b>45.8</b>          | <b>51.8</b>  | <b>4.0</b>   | <b>-2.9</b>               | <b>0.2</b>  | <b>-0.4</b> |
| <b>NAFTA</b>               | <b>20.8</b>           | <b>130.2</b>         | <b>162.2</b> | <b>12.9</b>  | <b>21.9</b>  | <b>127.4</b>         | <b>152.7</b> | <b>13.3</b>  | <b>2.8</b>                | <b>9.5</b>  | <b>-0.3</b> |
|                            | Variation             | annual variation (%) |              |              | Variation    | annual variation (%) |              |              | absolute annual variation |             |             |
|                            | 96/95 (*)             |                      |              |              | 96/95 (*)    |                      |              |              |                           |             |             |
| <b>Extra EU-15</b>         |                       | <b>9.1</b>           | <b>14.8</b>  | <b>6.7</b>   |              | <b>6.7</b>           | <b>14.8</b>  | <b>9.4</b>   | <b>15.9</b>               | <b>6.9</b>  | <b>-1.6</b> |
| United States              | 0.3                   | 10.8                 | 23.0         | 13.8         | 0.4          | 8.8                  | 21.0         | 16.8         | 2.0                       | 2.6         | -0.3        |
| Japan                      | -0.0                  | 8.4                  | 1.0          | -15.1        | -0.9         | -3.3                 | 12.9         | 17.5         | 4.6                       | -6.4        | -1.2        |
| EFTA (1)                   | -0.5                  | 4.2                  | 8.0          | 7.0          | 0.0          | 6.9                  | 7.4          | 0.5          | -1.9                      | 0.3         | 0.4         |
| CEEC (2)                   | 1.1                   | 20.7                 | 23.0         | 16.6         | -0.0         | 6.1                  | 20.5         | 18.3         | 9.3                       | 6.1         | 0.2         |
| CIS                        | 0.3                   | 19.5                 | 33.2         | 33.5         | 0.0          | 6.7                  | 18.0         | -10.6        | 2.4                       | 3.5         | 0.9         |
| Africa                     | -0.4                  | 4.1                  | -3.5         | 6.8          | 0.4          | 11.9                 | 7.4          | -10.1        | -3.5                      | -5.8        | 0.8         |
| Latin America              | 0.0                   | 9.7                  | 26.3         | 11.2         | -0.4         | -0.5                 | 13.2         | 9.0          | 3.3                       | 5.4         | 0.1         |
| DAE (3)                    | -0.2                  | 6.8                  | 10.5         | -10.8        | -0.1         | 5.6                  | 17.2         | 21.2         | 1.4                       | -2.5        | -1.8        |
| China                      | -0.2                  | 0.2                  | 11.5         | 8.8          | 0.3          | 13.9                 | 24.3         | 22.1         | -3.6                      | -5.6        | -0.6        |
| Asia other (4)             | 0.3                   | 12.0                 | 16.2         | -5.4         | 0.6          | 14.6                 | 14.6         | 4.9          | 0.6                       | 3.5         | -0.6        |
| Oceania                    | -0.0                  | 7.1                  | 12.9         | 0.2          | -0.0         | 5.2                  | 15.7         | 3.3          | 0.6                       | 0.6         | -0.0        |
| <b>ACP</b>                 | <b>-0.1</b>           | <b>6.0</b>           | <b>9.0</b>   | <b>5.9</b>   | <b>0.2</b>   | <b>11.4</b>          | <b>2.5</b>   | <b>-5.5</b>  | <b>-1.2</b>               | <b>1.1</b>  | <b>0.2</b>  |
| <b>Mediterranean Basin</b> | <b>0.4</b>            | <b>12.9</b>          | <b>14.4</b>  | <b>8.8</b>   | <b>0.3</b>   | <b>10.2</b>          | <b>15.3</b>  | <b>-4.8</b>  | <b>3.8</b>                | <b>2.9</b>  | <b>0.7</b>  |
| <b>ASEAN (5)</b>           | <b>0.2</b>            | <b>13.3</b>          | <b>11.2</b>  | <b>-15.8</b> | <b>0.5</b>   | <b>15.6</b>          | <b>18.8</b>  | <b>19.5</b>  | <b>-0.4</b>               | <b>-2.6</b> | <b>-1.3</b> |
| <b>OPEC</b>                | <b>-0.1</b>           | <b>8.0</b>           | <b>21.3</b>  | <b>0.6</b>   | <b>0.7</b>   | <b>16.7</b>          | <b>13.2</b>  | <b>-13.7</b> | <b>-3.3</b>               | <b>3.1</b>  | <b>0.7</b>  |
| <b>NAFTA</b>               | <b>0.2</b>            | <b>10.2</b>          | <b>24.5</b>  | <b>13.9</b>  | <b>0.2</b>   | <b>7.5</b>           | <b>19.8</b>  | <b>15.7</b>  | <b>3.2</b>                | <b>6.7</b>  | <b>-0.2</b> |

Source: EUROSTAT-COMEXT

1) Switzerland, Norway, Iceland, Liechtenstein

2) Poland, Czech Republic, Slovakia, Hungary, Romania, Bulgaria, Albania, Latvia, Lithuania, Estonia, Slovenia, Croatia, Bosnia-Herzegovina, Serbia, FYROM

3) Singapore, Taiwan, Hong Kong, South Korea, Thailand, Malaysia

4) Lebanon, Syria, Iraq, Iran, Israel, Gaza, Jordan, Saudi-Arabia, Kuwait, Bahrain, Qatar, United Arab Emirates, Oman, Yemen, Afghanistan, Pakistan, India, Bangladesh, Maldives, Sri Lanka, Nepal, Bhutan, Burma, Laos, Vietnam, Cambodia, Indonesia, Brunei, Philippines, Mongolia, North Korea, Macao

5) Thailand, Indonesia, Malaysia, Brunei, Singapore, Philippines, Vietnam

(\*) in percentage points

## EXTRA-EU TRADE BY MAIN PRODUCT

In January 1998 the EU's trade balance in machinery and transport equipment recorded the greatest surplus (ECU 5 billion) while fuel products showed the largest deficit (ECU 5 billion).

In January 1998 the deficit on **primary goods (SITC 0-4)** fell to ECU 8.4 billion compared with ECU 9.1 billion in January 1997.

The EU trade deficit in fuel products (SITC 3) fell to ECU 5.0 billion while the deficit for food, beverages and tobacco (SITC 0+1) rose to ECU 0.8 billion. The deficit for other raw materials except fuel (SITC 2+4) rose to 2.6 billion.

Between January 1997 and January 1998 the growth rates of the flows for primary goods (which in 1997 accounted for 11% of total extra-EU exports and 26% of imports) were -5.7% for exports and -6.9% for imports. This fall was entirely due to fuel products (SITC 3), which recorded falls of -20.0% for exports and -20.6% for imports.

Significant increases in international oil prices started in 1996 and continued into the first quarter of 1997,

then slowed dramatically in the second and third quarters, and began to fall in the final quarter of 1997, with January 1998 recording a fall of -26.9%.

**Manufactured products (SITC 5-8)** accounted for 87% of total extra-EU exports and 71% of imports in 1997. During January 1998 the EU's external trade showed a surplus of ECU 4.8 billion compared with ECU 6.8 billion for January 1997.

In January 1998 the EU surplus for chemical products (SITC 5) rose to ECU 2.9 billion while that for machinery and transport equipment (SITC 7) fell to ECU 4.5 billion and the deficit for other manufactured goods (SITC 6+8) rose to ECU 2.6 billion.

Export and import growth rates for manufactured goods were +7.5% and +14.5% for January 1998 compared with January 1997.

| SITC Products (1)                      | EXPORTS                            |                      |                 |             | IMPORTS                            |                      |                 |             | TRADE BALANCE             |                 |             |
|--|------------------------------------|----------------------|-----------------|-------------|------------------------------------|----------------------|-----------------|-------------|---------------------------|-----------------|-------------|
|  | 1996<br>% share                    | 1996                 | 1997<br>Jan-Dec | 1998<br>Jan | 1996<br>% share                    | 1996                 | 1997<br>Jan-Dec | 1998<br>Jan | 1996                      | 1997<br>Jan-Dec | 1998<br>Jan |
|  | <b>Value (Bn ECU)</b>              |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| <b>TOTAL PRODUCTS</b>                  | <b>100.0</b>                       | <b>625.1</b>         | <b>717.9</b>    | <b>53.6</b> | <b>100.0</b>                       | <b>581.5</b>         | <b>667.4</b>    | <b>58.0</b> | <b>43.6</b>               | <b>50.5</b>     | <b>-4.4</b> |
| <i>PRIMARY GOODS (0-4)</i>             | 11.2                               | 70.3                 | 77.6            | 5.7         | 28.1                               | 163.6                | 174.9           | 14.1        | -93.3                     | -97.3           | -8.4        |
| Food (0+1)                             | 6.6                                | 41.4                 | 45.6            | 3.3         | 7.9                                | 45.8                 | 47.9            | 4.1         | -4.3                      | -2.3            | -0.8        |
| Crude materials (2+4)                  | 2.2                                | 13.5                 | 15.6            | 1.1         | 6.5                                | 37.6                 | 42.5            | 3.7         | -24.1                     | -26.9           | -2.6        |
| Fuel products (3)                      | 2.5                                | 15.4                 | 16.4            | 1.3         | 13.8                               | 80.3                 | 84.5            | 6.3         | -64.9                     | -68.1           | -5.0        |
| <i>MANUFACTURED GOODS (5-8)</i>        | 87.5                               | 546.7                | 624.5           | 46.4        | 69.2                               | 402.3                | 471.8           | 41.6        | 144.4                     | 152.6           | 4.8         |
| Chemicals (5)                          | 12.9                               | 80.7                 | 92.5            | 7.5         | 7.7                                | 44.7                 | 50.9            | 4.6         | 36.0                      | 41.6            | 2.9         |
| Machinery and transport equipments (7) | 45.2                               | 282.8                | 328.9           | 24.1        | 32.3                               | 187.9                | 225.8           | 19.6        | 94.9                      | 103.1           | 4.5         |
| Other manufactured (6+8)               | 29.3                               | 183.2                | 203.1           | 14.8        | 29.2                               | 169.7                | 195.1           | 17.3        | 13.5                      | 8.0             | -2.6        |
| <i>ARTICLES NOT CLASSIFIED (9)</i>     | 1.3                                | 8.1                  | 15.9            | 1.5         | 2.7                                | 15.6                 | 20.6            | 2.3         | -7.5                      | -4.8            | -0.8        |
|  | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | absolute annual variation |                 |             |
| <b>TOTAL PRODUCTS</b>                  |                                    | <b>9.1</b>           | <b>14.8</b>     | <b>6.7</b>  |                                    | <b>6.7</b>           | <b>14.8</b>     | <b>9.4</b>  | <b>15.9</b>               | <b>6.9</b>      | <b>-1.6</b> |
| <i>PRIMARY GOODS (0-4)</i>             | -0.3                               | 6.7                  | 10.3            | -5.7        | 0.9                                | 10.4                 | 6.9             | -6.9        | -11.0                     | -4.1            | 0.7         |
| Food (0+1)                             | -0.2                               | 6.5                  | 9.9             | 1.0         | -0.1                               | 5.9                  | 4.7             | 8.2         | -0.0                      | 2.0             | -0.3        |
| Crude materials (2+4)                  | -0.2                               | -1.1                 | 3.2             | 3.6         | -0.5                               | -0.5                 | 0.1             | 0.1         | 2.5                       | -2.8            | -0.3        |
| Fuel products (3)                      | 0.1                                | 15.3                 | 6.7             | -20.0       | 1.9                                | 23.9                 | 5.3             | -20.6       | -13.5                     | -3.2            | 1.3         |
| <i>MANUFACTURED GOODS (5-8)</i>        | 0.8                                | 10.1                 | 14.2            | 7.5         | -0.7                               | 5.5                  | 17.3            | 14.5        | 28.9                      | 8.3             | -2.0        |
| Chemicals (5)                          | 0.1                                | 9.9                  | 14.6            | 11.7        | -0.2                               | 3.9                  | 13.8            | 13.5        | 5.6                       | 5.6             | 0.2         |
| Machinery and transport equipments (7) | 0.6                                | 10.5                 | 16.3            | 7.8         | 0.5                                | 8.4                  | 20.2            | 17.7        | 12.4                      | 8.2             | -1.2        |
| Other manufactured (6+8)               | 0.1                                | 9.5                  | 10.9            | 4.9         | -1.0                               | 3.0                  | 15.0            | 11.2        | 10.9                      | -5.5            | -1.1        |
| <i>ARTICLES NOT CLASSIFIED (9)</i>     | -0.5                               | -21.4                | 96.2            | 48.0        | -0.2                               | -1.3                 | 32.6            | 49.4        | -2.0                      | 2.7             | -0.3        |

Source: EUROSTAT-COMEXT

1) Standard International Trade Classification - Revision 3

(\*) in percentage points

## EXTRA-EU TRADE BY MEMBER STATE

**Germany had the largest extra-EU surplus, followed by France and Sweden, while the Netherlands and the United Kingdom registered the highest external deficits.**

In January 1998 **Germany** was the EU Member State with the largest extra-EU trade surplus, ECU 1.7 billion. This was an improvement of ECU 1.0 billion compared with January 1997. Germany's growth rates for exports and imports were +10.3% and +3.5% respectively. Germany is also the most important EU player in trade with third countries. Its 1997 share of total extra-EU exports amounted to 28% while the figure for imports was 24%.

The second-ranking country in trade value terms was the **United Kingdom** (which in 1997 accounted for 15% and 19% of exports and imports respectively). The UK also had the second largest trade deficit (ECU 2.4 billion) in January 1998. This worsened by ECU 1.6 billion over January 1997. The growth rates for UK exports and imports were -4.5% and +12.4% respectively.

**Italy** recorded a deficit of ECU 0.2 billion, a fall of ECU 0.5 billion in comparison with January 1997. The growth rates of extra-EU exports and extra-EU imports were +1.6% and +9.8% respectively.

During January 1998 **France's** exports increased faster than its imports over January 1997, the growth rates being +13.9% and +8.1% respectively. As a consequence, France's trade surplus rose compared with January 1997 to ECU 0.5 billion.

During January 1998 the extra-EU deficit of the **Netherlands** went up by 0.5 billion compared with January 1997. It has the largest deficit among the EU Member States (ECU 3.3 billion). This deficit must, however, be interpreted in conjunction with the intra-EU Dutch surplus and its transit role in EU trade. Between January 1997 and January 1998, Dutch exports and imports recorded growth rates of +5.7% and +12.2% respectively.

During January 1998 the **Belgium/Luxembourg (BLEU)** growth rates for exports and imports were +9.9% and +9.2% respectively. The overall trade balance remained at a deficit of ECU 0.4 billion.

In January 1998 **Finland** and **Sweden** had surpluses of ECU 0.3 and 0.7 billion in their extra-EU trade balances. Finland's extra-EU exports and imports recorded growth rates of -1.8% and +6.6% respectively. Sweden registered rates of change of +2.4% for exports and +12.1% for imports.

During January 1998 **Austria's** growth rates for exports and imports were high at +27.2% and +16.7% respectively, resulting in a surplus in its trade balance (ECU 0.1 billion).

**Ireland** registered the highest growth rates in January 1998 (+31.3% for exports and +58.4% for imports), and a small surplus (ECU 0.1 billion).

**Greece** recorded negative growth rates for exports (-2.1%) and for imports (-2.3%). Its deficit remained at ECU 0.3 billion.

**Portugal** registered a low export growth rate (+4.0%) and a fall in imports (-2.0%). Its deficit remained at ECU 0.3 billion.

**Spain** saw a positive gap between its growth rates for imports (+14.5%) and exports (+7.9%), which produced a rise in its deficit to ECU 0.9 billion.

**Denmark** had low growth rates (2.9% for exports and +3.9% for imports) and its trade remained in balance.

|                        | EXPORTS                            |                      |                 |             | IMPORTS                            |                      |                 |             | TRADE BALANCE             |                 |             |
|------------------------|------------------------------------|----------------------|-----------------|-------------|------------------------------------|----------------------|-----------------|-------------|---------------------------|-----------------|-------------|
|                        | 1996<br>% share                    | 1996                 | 1997<br>Jan-Dec | 1998<br>Jan | 1996<br>% share                    | 1996                 | 1997<br>Jan-Dec | 1998<br>Jan | 1996                      | 1997<br>Jan-Dec | 1998<br>Jan |
|                        | Value (Bn ECU)                     |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| <b>Extra EU-15</b>     | <b>100.0</b>                       | <b>625.1</b>         | <b>717.9</b>    | <b>53.6</b> | <b>100.0</b>                       | <b>581.5</b>         | <b>667.4</b>    | <b>58.0</b> | <b>43.6</b>               | <b>50.5</b>     | <b>-4.4</b> |
| Belgium and Luxembourg | 5.2                                | 32.5                 | 37.8            | 3.1         | 6.1                                | 35.6                 | 39.7            | 3.5         | -3.1                      | -1.9            | -0.4        |
| Denmark                | 2.2                                | 13.5                 | 14.5            | 1.1         | 1.8                                | 10.5                 | 11.7            | 1.1         | 3.0                       | 2.8             | -0.0        |
| Germany                | 28.2                               | 176.1                | 201.1           | 15.5        | 24.7                               | 143.5                | 160.4           | 13.8        | 32.6                      | 40.7            | 1.7         |
| Greece                 | 0.7                                | 4.2                  | 5.4             | 0.3         | 1.4                                | 7.9                  | 8.1             | 0.6         | -3.7                      | -2.8            | -0.3        |
| Spain                  | 4.4                                | 27.5                 | 27.7            | 2.0         | 5.0                                | 29.3                 | 33.7            | 2.9         | -1.8                      | -6.0            | -0.9        |
| France                 | 14.5                               | 90.6                 | 101.0           | 7.7         | 12.8                               | 74.4                 | 85.6            | 7.3         | 16.3                      | 15.3            | 0.5         |
| Ireland                | 1.8                                | 11.0                 | 14.7            | 1.3         | 1.6                                | 9.0                  | 11.4            | 1.2         | 1.9                       | 3.3             | 0.1         |
| Italy                  | 14.2                               | 88.5                 | 95.5            | 6.3         | 11.0                               | 63.8                 | 72.3            | 6.5         | 24.7                      | 23.1            | -0.2        |
| Netherlands            | 5.0                                | 31.1                 | 36.9            | 2.9         | 10.0                               | 58.2                 | 67.6            | 6.2         | -27.2                     | -30.7           | -3.3        |
| Austria                | 2.6                                | 16.4                 | 19.8            | 1.3         | 2.4                                | 13.8                 | 15.4            | 1.3         | 2.6                       | 4.4             | 0.1         |
| Portugal               | 0.6                                | 3.8                  | 4.0             | 0.3         | 1.1                                | 6.6                  | 7.3             | 0.6         | -2.8                      | -3.3            | -0.3        |
| Finland                | 2.4                                | 14.7                 | 17.1            | 1.1         | 1.5                                | 8.6                  | 9.9             | 0.8         | 6.1                       | 7.2             | 0.3         |
| Sweden                 | 4.6                                | 28.7                 | 32.4            | 2.3         | 2.9                                | 16.6                 | 18.6            | 1.6         | 12.1                      | 13.8            | 0.7         |
| United Kingdom         | 13.8                               | 86.3                 | 110.0           | 8.2         | 17.8                               | 103.6                | 125.5           | 10.6        | -17.2                     | -15.4           | -2.4        |
|                        | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | absolute annual variation |                 |             |
| <b>Extra EU-15</b>     |                                    | <b>9.1</b>           | <b>14.8</b>     | <b>6.7</b>  |                                    | <b>6.7</b>           | <b>14.8</b>     | <b>9.4</b>  | <b>15.9</b>               | <b>6.9</b>      | <b>-1.6</b> |
| Belgium and Luxembourg | -0.3                               | 4.0                  | 16.2            | 9.9         | -0.2                               | 4.0                  | 11.3            | 9.2         | -0.1                      | 1.2             | -0.0        |
| Denmark                | -0.0                               | 7.6                  | 7.6             | 2.9         | 0.0                                | 7.4                  | 11.8            | 3.9         | 0.2                       | -0.2            | -0.0        |
| Germany                | -1.1                               | 5.2                  | 14.2            | 10.3        | -1.1                               | 2.1                  | 11.8            | 3.5         | 5.7                       | 8.0             | 1.0         |
| Greece                 | 0.1                                | 25.9                 | 26.5            | -2.1        | 0.3                                | 33.6                 | 2.9             | -2.3        | -1.1                      | 0.9             | 0.0         |
| Spain                  | 0.2                                | 14.8                 | 0.6             | 7.9         | 0.0                                | 7.2                  | 15.1            | 14.5        | 1.6                       | -4.3            | -0.2        |
| France                 | -0.4                               | 6.4                  | 11.4            | 13.9        | -0.0                               | 6.6                  | 15.2            | 8.1         | 0.8                       | -1.0            | 0.4         |
| Ireland                | 0.2                                | 23.1                 | 33.8            | 31.3        | -0.1                               | 3.2                  | 26.4            | 58.4        | 1.8                       | 1.3             | -0.1        |
| Italy                  | 0.8                                | 16.0                 | 7.8             | 1.6         | -0.3                               | 3.6                  | 13.3            | 9.8         | 10.0                      | -1.6            | -0.5        |
| Netherlands            | -0.5                               | -0.3                 | 19.0            | 5.7         | 0.5                                | 11.7                 | 16.1            | 12.2        | -6.2                      | -3.5            | -0.5        |
| Austria                | -0.0                               | 8.9                  | 20.6            | 27.2        | 0.1                                | 13.3                 | 11.4            | 16.7        | -0.3                      | 1.8             | 0.1         |
| Portugal               | -0.0                               | 8.6                  | 7.5             | 4.0         | -0.1                               | 1.2                  | 11.4            | -2.0        | 0.2                       | -0.5            | 0.0         |
| Finland                | 0.1                                | 11.9                 | 15.8            | -1.8        | 0.0                                | 9.0                  | 14.8            | 6.6         | 0.9                       | 1.1             | -0.1        |
| Sweden                 | 0.2                                | 15.3                 | 13.0            | 2.4         | -0.0                               | 6.4                  | 12.1            | 12.1        | 2.8                       | 1.7             | -0.1        |
| United Kingdom         | 0.5                                | 13.6                 | 27.4            | -4.5        | 0.8                                | 11.5                 | 21.1            | 12.4        | -0.3                      | 1.8             | -1.6        |

Source: EUROSTAT-COMEXT

(\*) in percentage points

## INTRA-EU TRADE BY MEMBER STATE<sup>1</sup>

In January 1998 the Benelux countries produced the largest intra-EU surpluses while Greece and Austria recorded the highest intra-EU deficits.

In January 1998 intra-EU trade showed a total value for dispatches (i.e. exports, which are the more reliable measure of intra-EU trade) of ECU 97.2 billion. This represented an increase of 9.9% compared with January 1997.

The **Netherlands** was the Member State with the largest intra-EU surplus. During January 1998 it grew to ECU 4.3 billion, up by 0.5 billion on January 1997. However, as mentioned previously, it must be stressed that this figure has to be interpreted in the light of the Dutch extra-EU deficit and its transit role in EU trade. In January 1998 the growth rates of Dutch intra-EU dispatches, at +22.1%, and arrivals, at +27.7%, were the highest of all the Member States.

As for extra-EU trade, **Germany** was the most important player in trade with EU partners, its 1997 share of total intra-EU trade amounting to around 21%. During January 1998 it registered an intra-EU trade surplus of ECU 1.3 billion - a fall of ECU 0.6 billion compared with January 1997.

**France** ranked second in volume of trade with EU partners with a 1997 share of 15%. In January 1998 its intra-EU trade had a surplus of ECU 0.2 billion, the same as January 1997.

The **United Kingdom's** intra-EU deficit remained at ECU 0.2 billion. The UK's growth rates for arrivals

and dispatches in this period were almost static at +1.3% and +0.8% respectively.

**Italy** had growth rates of +0.4% for dispatches and +5.5% for arrivals in January 1998 compared with January 1997. As a result, the intra-EU surplus went down by ECU 0.4 billion, to ECU 0.2 billion.

Between January 1997 and January 1998 **Ireland** had growth rates for dispatches and arrivals of +10.5% and +4.5% respectively. The trade balance was in surplus by ECU 1.0 billion.

With a 1997 share of around 10%, **Belgium/Luxembourg (BLEU)** were also important players in intra-EU trade. During January 1998 these countries recorded an overall surplus of ECU 1.4 billion. This represented a slight improvement (ECU 0.2 billion) over January 1997.

As far as the three new Member States are concerned, **Sweden** and **Finland** had small surpluses with their EU partners (ECU 0.3 and 0.4 billion respectively), whereas **Austria** had a deficit of ECU 0.7 billion.

Of the remaining four Member States (together accounting for around 12% of intra-EU trade in 1997), only **Denmark** displayed a small intra-EU surplus in January 1998 (ECU 0.1 billion). **Spain, Portugal** and **Greece** registered deficits of ECU 0.3, 0.3 and 0.7 billion respectively.

<sup>1</sup> On 1 January 1993, following the abolition of customs controls in the EU, a new collection system for intra-EU data (Intrastat) was introduced. Instead of being derived from customs declarations, trade figures are now compiled from data provided directly by companies.



|                        | DISPATCHES                         |                      |                 |             | ARRIVALS                           |                      |                 |             | TRADE BALANCE             |                 |             |
|------------------------|------------------------------------|----------------------|-----------------|-------------|------------------------------------|----------------------|-----------------|-------------|---------------------------|-----------------|-------------|
|                        | 1996<br>% share                    | 1996                 | 1997<br>Jan-Dec | 1998<br>Jan | 1996<br>% share                    | 1996                 | 1997<br>Jan-Dec | 1998<br>Jan | 1996                      | 1997<br>Jan-Dec | 1998<br>Jan |
|                        | <b>Value (Bn ECU)</b>              |                      |                 |             |                                    |                      |                 |             |                           |                 |             |
| <b>Intra EU-15</b>     | <b>100.0</b>                       | <b>1 067.0</b>       | <b>1 157.6</b>  | <b>97.2</b> | <b>100.0</b>                       | <b>1 022.4</b>       | <b>1 095.1</b>  | <b>90.1</b> |                           |                 |             |
| Belgium and Luxembourg | 10.0                               | 106.4                | 113.1           | 9.8         | 9.3                                | 95.2                 | 100.5           | 8.3         | 11.2                      | 12.6            | 1.4         |
| Denmark                | 2.5                                | 27.0                 | 29.2            | 2.4         | 2.5                                | 25.2                 | 28.1            | 2.3         | 1.8                       | 1.1             | 0.1         |
| Germany                | 22.2                               | 237.1                | 250.3           | 21.9        | 21.3                               | 218.1                | 224.3           | 20.6        | 19.0                      | 25.9            | 1.3         |
| Greece                 | 0.4                                | 4.6                  | 4.5             | 0.3         | 1.3                                | 13.3                 | 14.4            | 1.0         | -8.7                      | -9.9            | -0.7        |
| Spain                  | 5.4                                | 57.3                 | 60.7            | 5.3         | 6.5                                | 66.1                 | 67.3            | 5.5         | -8.8                      | -6.6            | -0.3        |
| France                 | 14.0                               | 149.7                | 165.2           | 14.4        | 15.3                               | 156.7                | 165.5           | 14.2        | -7.0                      | -0.3            | 0.2         |
| Ireland                | 2.5                                | 27.1                 | 31.8            | 2.7         | 1.8                                | 18.1                 | 21.2            | 1.7         | 9.0                       | 10.6            | 1.0         |
| Italy                  | 10.3                               | 110.2                | 114.8           | 8.1         | 9.8                                | 100.2                | 111.3           | 7.8         | 10.0                      | 3.4             | 0.2         |
| Netherlands            | 12.1                               | 129.3                | 142.0           | 12.3        | 9.0                                | 92.0                 | 96.1            | 8.0         | 37.3                      | 45.9            | 4.3         |
| Austria                | 2.8                                | 29.4                 | 32.7            | 2.6         | 3.9                                | 40.1                 | 42.6            | 3.3         | -10.7                     | -9.9            | -0.7        |
| Portugal               | 1.5                                | 15.6                 | 16.4            | 1.3         | 2.1                                | 21.2                 | 22.3            | 1.6         | -5.5                      | -5.9            | -0.3        |
| Finland                | 1.7                                | 17.7                 | 19.3            | 1.7         | 1.6                                | 16.2                 | 17.6            | 1.3         | 1.5                       | 1.7             | 0.4         |
| Sweden                 | 3.6                                | 38.2                 | 40.4            | 3.5         | 3.5                                | 36.1                 | 39.1            | 3.2         | 2.1                       | 1.4             | 0.3         |
| United Kingdom         | 11.0                               | 117.5                | 137.1           | 10.9        | 12.1                               | 124.1                | 144.8           | 11.1        | -6.6                      | -7.7            | -0.2        |
|                        | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | variation<br>of share<br>96/95 (*) | annual variation (%) |                 |             | absolute annual variation |                 |             |
| <b>Intra EU-15</b>     |                                    | <b>4.9</b>           | <b>8.5</b>      | <b>9.9</b>  |                                    | <b>5.2</b>           | <b>7.1</b>      | <b>11.3</b> |                           |                 |             |
| Belgium and Luxembourg | -0.1                               | 4.3                  | 6.3             | 7.9         | 0.1                                | 6.9                  | 5.6             | 5.9         | -1.7                      | 1.4             | 0.3         |
| Denmark                | 0.1                                | 7.1                  | 8.3             | 2.2         | -0.0                               | 5.0                  | 11.6            | 2.4         | 0.6                       | -0.7            | -0.0        |
| Germany                | -0.7                               | 1.9                  | 5.6             | 15.9        | -0.7                               | 1.8                  | 2.9             | 21.3        | 0.4                       | 6.9             | -0.6        |
| Greece                 | -0.1                               | -9.2                 | -2.3            | -7.2        | -0.1                               | -3.9                 | 8.4             | 6.5         | 0.1                       | -1.2            | -0.1        |
| Spain                  | 0.5                                | 16.8                 | 6.0             | 10.9        | 0.6                                | 15.9                 | 1.7             | 18.6        | -0.8                      | 2.3             | -0.4        |
| France                 | -0.2                               | 3.2                  | 10.4            | 11.7        | -0.3                               | 3.4                  | 5.6             | 12.0        | -0.5                      | 6.7             | -0.0        |
| Ireland                | 0.1                                | 7.2                  | 17.3            | 10.5        | 0.1                                | 13.0                 | 17.3            | 4.5         | -0.3                      | 1.6             | 0.2         |
| Italy                  | 0.3                                | 7.6                  | 4.2             | 0.4         | -0.1                               | 4.5                  | 11.1            | 5.5         | 3.4                       | -6.6            | -0.4        |
| Netherlands            | -0.1                               | 4.1                  | 9.8             | 22.1        | -0.2                               | 2.8                  | 4.5             | 27.7        | 2.6                       | 8.6             | 0.5         |
| Austria                | -0.1                               | 1.3                  | 11.2            | 1.7         | -0.0                               | 4.4                  | 6.1             | 1.7         | -1.3                      | 0.9             | -0.0        |
| Portugal               | 0.1                                | 12.0                 | 4.8             | -7.6        | 0.2                                | 14.7                 | 5.3             | -7.0        | -1.0                      | -0.4            | 0.0         |
| Finland                | -0.1                               | -0.8                 | 9.4             | 9.9         | 0.1                                | 10.3                 | 9.2             | 5.1         | -1.6                      | 0.2             | 0.1         |
| Sweden                 | -0.0                               | 4.3                  | 5.9             | 6.7         | 0.0                                | 5.8                  | 8.2             | 8.4         | -0.4                      | -0.7            | -0.0        |
| United Kingdom         | 0.3                                | 8.3                  | 16.7            | 1.3         | 0.3                                | 7.8                  | 16.7            | 0.8         | 0.1                       | -1.1            | 0.0         |

Source: EUROSTAT-COMEXT

(1) Since the introduction of Intrastat the value of dispatches has been consistently higher than the value of arrivals. In theory, as dispatches are declared FOB and arrivals CIF, the value of arrivals should be about 1% higher than dispatches. Eurostat believes that dispatches are the more reliable measure as arrivals are considered to be underestimated.

(\*) in percentage points

## JANUARY – DECEMBER 1997

| Reporter                    | Partner countries |      |       |      |       |       |      |      |      |      |      |       |      |      |      |
|-----------------------------|-------------------|------|-------|------|-------|-------|------|------|------|------|------|-------|------|------|------|
|                             | EU-15             | B/L  | DK    | D    | EL    | E     | F    | IRL  | I    | NL   | A    | P     | FIN  | S    | UK   |
| <b>DISPATCHES</b>           |                   |      |       |      |       |       |      |      |      |      |      |       |      |      |      |
| <b>Value (Bn ECU)</b>       |                   |      |       |      |       |       |      |      |      |      |      |       |      |      |      |
| Belgium/Luxembourg          | 113.1             |      | 1.4   | 29.5 | 0.9   | 4.8   | 26.8 | 0.7  | 8.4  | 19.5 | 1.7  | 1.1   | 0.9  | 2.2  | 15.2 |
| Denmark                     | 29.2              | 0.9  |       | 9.5  | 0.4   | 0.9   | 2.4  | 0.3  | 1.6  | 2.0  | 0.4  | 0.2   | 1.2  | 5.1  | 4.2  |
| Germany                     | 250.3             | 26.3 | 7.9   |      | 3.1   | 16.8  | 48.1 | 2.2  | 33.3 | 31.6 | 23.4 | 4.8   | 4.1  | 10.5 | 38.2 |
| Greece                      | 4.5               | 0.1  | 0.1   | 1.5  |       |       | 0.2  | 0.4  | 0.0  | 1.2  | 0.2  | 0.1   | 0.0  | 0.1  | 0.6  |
| Spain                       | 60.7              | 2.4  | 0.6   | 11.5 | 0.9   |       | 16.0 | 0.4  | 8.5  | 3.2  | 0.7  | 7.7   | 0.3  | 0.9  | 7.1  |
| France                      | 165.2             | 20.8 | 2.3   | 42.3 | 2.2   | 20.5  |      | 1.7  | 24.7 | 11.9 | 2.7  | 4.0   | 1.2  | 3.7  | 27.3 |
| Ireland                     | 31.8              | 2.3  | 0.5   | 5.8  | 0.1   | 1.2   | 3.7  |      |      | 3.2  | 0.2  | 0.2   | 0.2  | 0.7  | 11.4 |
| Italy                       | 114.8             | 5.7  | 1.7   | 34.4 | 4.1   | 10.9  | 25.6 | 0.8  |      | 6.0  | 4.8  | 2.8   | 1.1  | 2.1  | 14.9 |
| Netherlands                 | 142.0             | 22.6 | 2.9   | 50.5 | 1.5   | 5.5   | 19.1 | 1.4  | 10.4 |      | 2.8  | 1.5   | 1.6  | 4.2  | 17.9 |
| Austria                     | 32.7              | 0.9  | 0.4   | 18.4 | 0.2   | 1.2   | 2.2  | 0.1  | 4.4  | 1.5  |      | 0.2   | 0.3  | 0.7  | 2.2  |
| Portugal                    | 16.4              | 0.9  | 0.4   | 4.1  | 0.1   | 2.9   | 2.9  | 0.1  | 0.8  | 1.0  | 0.2  |       | 0.2  | 0.4  | 2.5  |
| Finland                     | 19.3              | 0.8  | 1.1   | 4.0  | 0.2   | 0.8   | 1.5  | 0.3  | 1.1  | 1.5  | 0.3  | 0.2   |      | 3.6  | 3.6  |
| Sweden                      | 40.4              | 2.8  | 4.4   | 8.0  | 0.4   | 1.6   | 3.3  | 0.5  | 2.3  | 4.0  | 0.7  | 0.3   | 3.9  |      | 6.6  |
| United Kingdom              | 137.1             | 11.6 | 3.0   | 28.8 | 1.5   | 9.4   | 23.2 | 13.8 | 11.5 | 19.6 | 1.6  | 2.5   | 2.2  | 6.2  |      |
| <b>Annual variation (%)</b> |                   |      |       |      |       |       |      |      |      |      |      |       |      |      |      |
| Belgium/Luxembourg          | 6.3               |      | 8.2   | 1.4  | 5.1   | 13.1  | 3.6  | 4.8  | 8.7  | 4.2  | 9.2  | 4.5   | 9.7  | 14.1 | 20.7 |
| Denmark                     | 8.3               | 11.8 |       | 3.1  | 13.6  | 12.5  | 10.5 | 39.0 | 2.6  | 10.3 | 1.8  | -17.1 | 7.6  | 11.2 | 16.5 |
| Germany                     | 5.6               | 0.7  | 4.7   |      | 7.0   | 12.1  | 5.3  | 21.1 | 7.1  | 0.0  | -1.9 | 12.3  | 4.8  | 5.3  | 14.5 |
| Greece                      | -2.3              | 5.1  | -1.5  | -5.3 |       | -31.2 | -6.6 | -9.1 | 1.9  | 2.0  | -9.4 | -44.9 | 7.5  | 13.8 | 13.7 |
| Spain                       | 6.0               | 1.8  | 17.3  | -2.2 | 8.7   |       | -1.7 | -0.1 | 21.1 | 20.9 | 8.7  | 9.4   | 46.8 | 18.8 | 7.1  |
| France                      | 10.4              | 4.7  | 6.5   | 3.2  | 13.5  | 11.5  |      | 39.9 | 12.2 | 13.3 | 2.3  | 21.9  | -6.6 | 13.8 | 22.9 |
| Ireland                     | 17.3              | 29.5 | 4.9   | 14.9 | -35.2 | 33.0  | 14.6 |      | 9.7  | 23.1 | -0.6 | 23.1  | -0.2 | 2.7  | 31.9 |
| Italy                       | 4.2               | 4.8  | 4.1   | -0.5 | 9.1   | 12.5  | 3.6  | -3.7 |      | 3.0  | 2.1  | 6.7   | 12.1 | 5.7  | 16.9 |
| Netherlands                 | 9.8               | 0.0  | 13.1  | 9.8  | 13.2  | 19.9  | 8.3  | 20.3 | 10.6 |      | 13.0 | 28.9  | 19.8 | 12.4 | 17.8 |
| Austria                     | 11.2              | 3.2  | 8.7   | 7.4  | 6.5   | 15.6  | 10.8 | 24.3 | 15.9 | 22.5 |      | 13.8  | 11.2 | 9.1  | 33.9 |
| Portugal                    | 4.8               | 13.4 | 4.9   | -0.1 | -11.1 | 1.7   | 3.3  | -4.1 | 9.3  | 2.6  | 1.2  |       | 5.0  | 7.6  | 17.9 |
| Finland                     | 9.4               | 3.4  | 13.9  | 2.1  | 27.6  | 14.5  | 8.8  | 49.8 | 30.6 | 16.6 | 22.2 | 29.2  |      | 3.6  | 10.0 |
| Sweden                      | 5.9               | -3.4 | 6.0   | 3.0  | 29.1  | 6.6   | 7.2  | 4.5  | 5.2  | 9.5  | 0.8  | 1.6   | 11.8 |      | 4.2  |
| United Kingdom              | 16.7              | 10.6 | 10.4  | 13.5 | 8.9   | 14.1  | 10.6 | 30.1 | 16.5 | 18.4 | 3.2  | 20.5  | -1.6 | 13.9 |      |
| <b>ARRIVALS</b>             |                   |      |       |      |       |       |      |      |      |      |      |       |      |      |      |
| <b>Value (Bn ECU)</b>       |                   |      |       |      |       |       |      |      |      |      |      |       |      |      |      |
| Belgium/Luxembourg          | 100.5             |      | 0.8   | 25.8 | 0.2   | 2.4   | 19.8 | 2.4  | 5.5  | 24.9 | 0.8  | 0.8   | 0.9  | 3.6  | 12.6 |
| Denmark                     | 28.1              | 1.5  |       | 8.6  | 0.1   | 0.5   | 2.1  | 0.5  | 1.7  | 3.1  | 0.4  | 0.4   | 1.2  | 5.1  | 3.0  |
| Germany                     | 224.3             | 27.9 | 7.4   |      | 1.5   | 12.8  | 42.3 | 4.4  | 29.5 | 42.6 | 14.5 | 4.2   | 3.6  | 7.0  | 26.6 |
| Greece                      | 14.4              | 0.8  | 0.3   | 3.1  |       |       | 0.8  | 2.0  | 0.2  | 3.7  | 1.4  | 0.2   | 0.1  | 0.2  | 1.4  |
| Spain                       | 67.3              | 3.8  | 0.8   | 15.3 | 0.2   |       | 17.9 | 1.2  | 9.1  | 5.0  | 1.0  | 2.7   | 0.7  | 1.4  | 8.3  |
| France                      | 165.5             | 24.4 | 2.3   | 45.6 | 0.4   | 16.2  |      | 3.4  | 24.1 | 16.9 | 1.9  | 2.8   | 1.5  | 3.2  | 22.5 |
| Ireland                     | 21.2              | 0.4  | 0.2   | 2.0  | 0.0   | 0.3   | 1.6  |      | 0.5  | 1.2  | 0.1  | 0.1   | 0.3  | 0.3  | 12.8 |
| Italy                       | 111.3             | 8.6  | 1.5   | 33.0 | 1.2   | 8.7   | 24.2 | 1.8  |      | 11.3 | 4.2  | 0.8   | 1.1  | 2.6  | 12.3 |
| Netherlands                 | 96.1              | 16.5 | 1.6   | 32.1 | 0.2   | 3.6   | 10.9 | 2.0  | 5.4  |      | 1.1  | 0.9   | 1.4  | 4.1  | 14.9 |
| Austria                     | 42.6              | 1.6  | 0.4   | 26.7 | 0.1   | 0.7   | 2.6  | 0.2  | 4.7  | 2.8  |      | 0.2   | 0.3  | 0.7  | 1.5  |
| Portugal                    | 22.3              | 0.9  | 0.2   | 4.4  | 0.0   | 6.8   | 3.2  | 0.2  | 2.4  | 1.3  | 0.2  |       | 0.2  | 0.3  | 2.1  |
| Finland                     | 17.6              | 0.8  | 1.4   | 4.0  | 0.1   | 0.3   | 1.1  | 0.2  | 1.0  | 1.6  | 0.3  | 0.2   |      | 4.1  | 2.0  |
| Sweden                      | 39.1              | 2.1  | 4.1   | 10.3 | 0.1   | 0.7   | 3.3  | 0.7  | 1.7  | 4.1  | 0.7  | 0.4   | 3.0  |      | 5.5  |
| United Kingdom              | 144.8             | 12.8 | 3.4   | 36.3 | 0.6   | 7.3   | 25.1 | 10.7 | 13.9 | 17.4 | 2.0  | 2.5   | 3.6  | 6.8  |      |
| <b>Annual variation (%)</b> |                   |      |       |      |       |       |      |      |      |      |      |       |      |      |      |
| Belgium/Luxembourg          | 5.6               |      | 3.9   | 3.3  | -0.2  | 3.3   | 3.1  | 31.7 | 2.9  | 5.7  | 11.0 | 13.1  | 13.3 | 8.2  | 9.8  |
| Denmark                     | 11.6              | 17.4 |       | 6.7  | 17.9  | 18.9  | 9.3  | 10.5 | 8.7  | 18.6 | 10.5 | 8.6   | 17.1 | 16.0 | 10.0 |
| Germany                     | 2.9               | 3.9  | 4.0   |      | -1.7  | 8.7   | 5.8  | -3.8 | -2.3 | 1.7  | -1.3 | 5.0   | 3.3  | -3.6 | 7.9  |
| Greece                      | 8.4               | 11.0 | 21.3  | 4.8  |       | 12.3  | 20.9 | -2.8 | 4.5  | 6.0  | -1.6 | -5.3  | 24.6 | 30.6 | 5.0  |
| Spain                       | 1.7               | -0.7 | -4.6  | 2.5  | -39.1 |       | 1.5  | 29.4 | -1.0 | 8.0  | 4.8  | -4.0  | -2.4 | -0.9 | 3.2  |
| France                      | 5.6               | 5.6  | 8.5   | -0.1 | -11.2 | 4.6   |      | 13.4 | 6.1  | 9.9  | 9.9  | 12.8  | -5.3 | 8.9  | 14.0 |
| Ireland                     | 17.3              | 5.8  | 22.8  | 9.7  | 3.9   | 5.3   | 46.3 |      | 6.9  | 28.3 | 4.6  | -7.4  | 66.3 | -3.0 | 27.1 |
| Italy                       | 11.1              | 8.8  | 1.8   | 8.8  | -2.9  | 27.1  | 12.1 | 11.5 |      | 18.9 | 11.4 | 4.7   | 24.3 | 12.4 | 13.3 |
| Netherlands                 | 4.5               | 2.8  | 3.4   | 0.6  | 0.1   | 22.1  | 3.2  | 22.6 | 7.1  |      | -6.1 | 1.0   | 6.2  | 3.0  | 2.2  |
| Austria                     | 6.1               | 19.8 | -4.3  | 5.6  | -7.9  | 12.0  | 4.5  | 8.9  | 4.3  | 13.5 |      | 0.5   | 3.6  | -6.0 | 6.2  |
| Portugal                    | 5.3               | -0.0 | -15.0 | 3.5  | -30.2 | 7.8   | 2.8  | 26.5 | 1.9  | 7.6  | -1.4 |       | 21.7 | 5.2  | 11.6 |
| Finland                     | 9.2               | 2.9  | 12.9  | 6.4  | 9.5   | 16.3  | 9.7  | 11.5 | 12.0 | 22.9 | 9.1  | 8.8   |      | 13.2 | -3.5 |
| Sweden                      | 8.2               | 12.8 | 5.3   | 6.9  | 27.5  | 12.4  | 11.5 | 6.1  | 2.8  | 12.8 | 28.7 | 3.9   | 1.9  |      | 4.5  |
| United Kingdom              | 16.7              | 19.8 | 15.4  | 7.7  | 16.1  | 16.1  | 14.0 | 18.8 | 26.9 | 12.7 | 39.2 | 22.3  | 8.3  | 14.2 |      |

Source: EUROSTAT-COMEXT

|                            | EXPORTS/DISPATCHES           |                      |                |              | IMPORTS/ARRIVALS             |                      |                |              | TRADE BALANCE             |              |             |
|----------------------------|------------------------------|----------------------|----------------|--------------|------------------------------|----------------------|----------------|--------------|---------------------------|--------------|-------------|
|                            | 1996                         | 1996                 | 1997           | 1998         | 1996                         | 1996                 | 1997           | 1998         | 1996                      | 1997         | 1998        |
|                            | % share                      |                      | Jan-Dec        | Jan          | % share                      |                      | Jan-Dec        | Jan          |                           | Jan-Dec      | Jan         |
|                            | <b>Value (Bn ECU)</b>        |                      |                |              |                              |                      |                |              |                           |              |             |
| <b>Extra + Intra EU-15</b> | <b>100.0</b>                 | <b>1 692.0</b>       | <b>1 875.4</b> | <b>150.7</b> | <b>100.0</b>                 | <b>1 603.9</b>       | <b>1 762.5</b> | <b>148.1</b> | <b>88.2</b>               | <b>113.0</b> | <b>2.6</b>  |
| Belgium and Luxembourg     | 8.2                          | 138.9                | 150.9          | 12.9         | 8.2                          | 130.8                | 140.2          | 11.8         | 8.1                       | 10.7         | 1.1         |
| Denmark                    | 2.4                          | 40.5                 | 43.8           | 3.5          | 2.2                          | 35.7                 | 39.8           | 3.4          | 4.8                       | 3.9          | 0.1         |
| Germany                    | 24.4                         | 413.2                | 451.4          | 37.4         | 22.5                         | 361.6                | 384.8          | 34.4         | 51.6                      | 66.6         | 3.0         |
| Greece                     | 0.5                          | 8.9                  | 9.9            | 0.7          | 1.3                          | 21.2                 | 22.6           | 1.6          | -12.4                     | -12.7        | -0.9        |
| Spain                      | 5.0                          | 84.8                 | 88.4           | 7.3          | 6.0                          | 95.4                 | 101.0          | 8.4          | -10.6                     | -12.6        | -1.1        |
| France                     | 14.2                         | 240.3                | 266.2          | 22.1         | 14.4                         | 231.0                | 251.1          | 21.4         | 9.3                       | 15.0         | 0.7         |
| Ireland                    | 2.2                          | 38.1                 | 46.4           | 4.0          | 1.7                          | 27.1                 | 32.6           | 2.9          | 11.0                      | 13.9         | 1.1         |
| Italy                      | 11.7                         | 198.7                | 210.2          | 14.3         | 10.2                         | 164.0                | 183.7          | 14.3         | 34.7                      | 26.6         | 0.0         |
| Netherlands                | 9.5                          | 160.3                | 179.0          | 15.2         | 9.4                          | 150.2                | 163.7          | 14.3         | 10.1                      | 15.3         | 0.9         |
| Austria                    | 2.7                          | 45.9                 | 52.5           | 3.9          | 3.4                          | 54.0                 | 58.0           | 4.5          | -8.1                      | -5.4         | -0.6        |
| Portugal                   | 1.1                          | 19.4                 | 20.4           | 1.6          | 1.7                          | 27.7                 | 29.6           | 2.2          | -8.3                      | -9.2         | -0.6        |
| Finland                    | 1.9                          | 32.4                 | 36.4           | 2.8          | 1.5                          | 24.7                 | 27.5           | 2.1          | 7.6                       | 8.9          | 0.7         |
| Sweden                     | 4.0                          | 66.9                 | 72.8           | 5.8          | 3.3                          | 52.7                 | 57.7           | 4.8          | 14.2                      | 15.2         | 1.0         |
| United Kingdom             | 12.0                         | 203.9                | 247.2          | 19.2         | 14.2                         | 227.7                | 270.3          | 21.8         | -23.8                     | -23.1        | -2.6        |
|                            | variation of share 96/95 (*) | annual variation (%) |                |              | variation of share 96/95 (*) | annual variation (%) |                |              | absolute annual variation |              |             |
| <b>Extra + Intra EU-15</b> |                              | <b>6.4</b>           | <b>10.8</b>    | <b>8.7</b>   |                              | <b>5.7</b>           | <b>9.9</b>     | <b>10.5</b>  | <b>15.3</b>               | <b>24.8</b>  | <b>-2.0</b> |
| Belgium and Luxembourg     | -0.2                         | 4.2                  | 8.6            | 8.4          | 0.0                          | 6.1                  | 7.1            | 6.8          | -1.8                      | 2.7          | 0.2         |
| Denmark                    | 0.0                          | 7.2                  | 8.1            | 2.4          | -0.0                         | 5.7                  | 11.6           | 2.8          | 0.8                       | -0.9         | -0.0        |
| Germany                    | -0.8                         | 3.2                  | 9.2            | 13.5         | -0.8                         | 2.0                  | 6.4            | 13.5         | 6.1                       | 15.0         | 0.4         |
| Greece                     | -0.0                         | 4.8                  | 11.5           | -4.7         | 0.0                          | 7.3                  | 6.3            | 3.1          | -1.0                      | -0.3         | -0.1        |
| Spain                      | 0.4                          | 16.1                 | 4.2            | 10.0         | 0.4                          | 13.1                 | 5.9            | 17.2         | 0.7                       | -2.0         | -0.6        |
| France                     | -0.3                         | 4.4                  | 10.8           | 12.5         | -0.2                         | 4.4                  | 8.7            | 10.7         | 0.3                       | 5.7          | 0.4         |
| Ireland                    | 0.1                          | 11.4                 | 22.0           | 16.4         | 0.1                          | 9.6                  | 20.3           | 21.2         | 1.5                       | 2.9          | 0.0         |
| Italy                      | 0.5                          | 11.2                 | 5.8            | 0.9          | -0.2                         | 4.1                  | 12.0           | 7.4          | 13.4                      | -8.1         | -0.9        |
| Netherlands                | -0.3                         | 3.2                  | 11.6           | 18.6         | 0.0                          | 6.1                  | 9.0            | 20.4         | -3.6                      | 5.1          | -0.0        |
| Austria                    | -0.1                         | 3.9                  | 14.5           | 9.2          | 0.0                          | 6.5                  | 7.4            | 5.6          | -1.6                      | 2.7          | 0.1         |
| Portugal                   | 0.1                          | 11.3                 | 5.4            | -5.6         | 0.1                          | 11.2                 | 6.7            | -5.7         | -0.8                      | -0.8         | 0.0         |
| Finland                    | -0.0                         | 4.6                  | 12.3           | 4.9          | 0.1                          | 9.8                  | 11.1           | 5.7          | -0.8                      | 1.2          | 0.0         |
| Sweden                     | 0.1                          | 8.7                  | 8.9            | 4.9          | 0.0                          | 6.0                  | 9.4            | 9.6          | 2.4                       | 1.0          | -0.1        |
| United Kingdom             | 0.4                          | 10.5                 | 21.2           | -1.3         | 0.5                          | 9.5                  | 18.7           | 6.2          | -0.3                      | 0.7          | -1.5        |

Source: EUROSTAT-COMEXT

(1) Since the introduction of Intrastat the value of dispatches has been consistently higher than the value of arrivals. In theory, as dispatches are declared FOB and arrivals CIF, the value of arrivals should be about 1% higher than dispatches. Eurostat believes that dispatches are the more reliable measure as arrivals are considered to be underestimated.

(\*) in percentage points

## SEASONALLY ADJUSTED TIME SERIES

### Extra-EU trade<sup>1</sup>

Seasonally adjusted EU exports rose by 1.8% in January 1998 and 1.2% in February 1998, reaching ECU 61.5 billion.

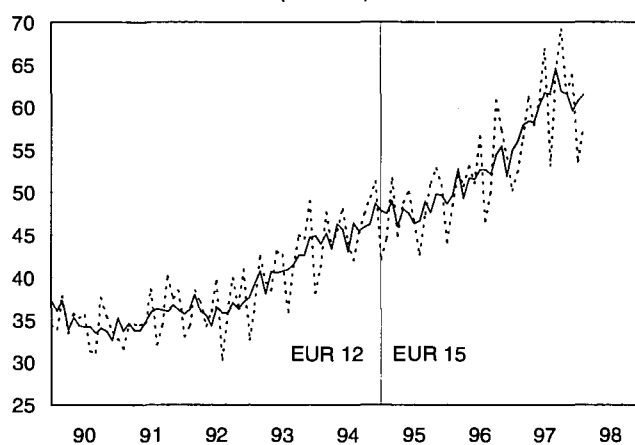
Seasonally adjusted EU imports also rose in January and February 1998, by 2.1% and 2.6%, to exceed ECU 60 billion for the first time.

The seasonally adjusted external trade surplus was ECU 2.1 billion in January and ECU 1.3 billion in February. The seasonally adjusted trade balance has been in surplus since December 1994.

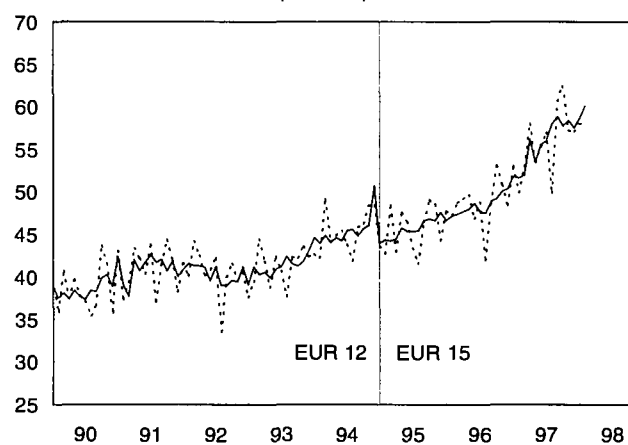
### Intra-EU trade<sup>2</sup>

Seasonally adjusted intra-EU trade rose by 1.6% in January 1998 and 2.3% in February 1998 to ECU 102.6 billion.

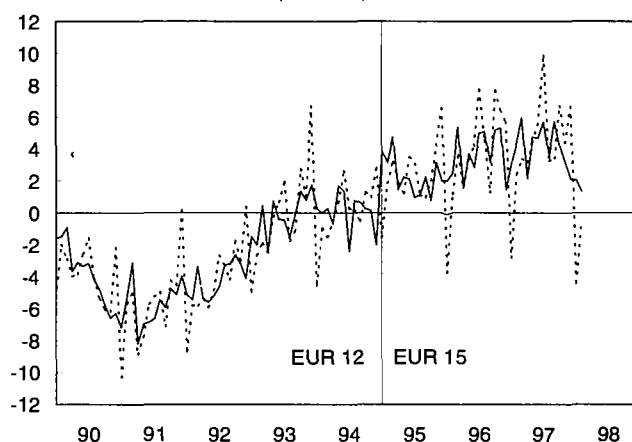
Extra-EU exports  
(Bn ECU)



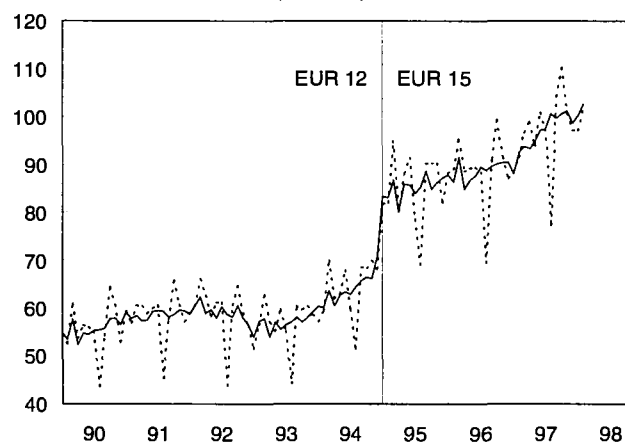
Extra-EU imports  
(Bn ECU)



Extra-EU trade balance  
(Bn ECU)



Intra-EU trade  
(Bn ECU)



..... Unadjusted series

———— Seasonally adjusted series

<sup>1</sup> The series described here relate to EUR 12 up to and including 1994 and to EUR 15 as from 1995 (when Finland, Sweden and Austria joined the EU).

<sup>2</sup> Dispatches are used to represent intra-EU trade. Figures up to 1994 relate to EU-12 and those from 1995 to EU-15.

*Value (Bn ECU)*

| Period | INTRA-EU TRADE (1) |                         | EXTRA-EU TRADE (2) |                         |            |                         |               |                         |      |
|--------|--------------------|-------------------------|--------------------|-------------------------|------------|-------------------------|---------------|-------------------------|------|
|        | DISPATCHES         |                         | EXPORTS            |                         | IMPORTS    |                         | TRADE BALANCE |                         |      |
|        | Unadjusted         | Seasonally adjusted (3) | Unadjusted         | Seasonally adjusted (3) | Unadjusted | Seasonally adjusted (3) | Unadjusted    | Seasonally adjusted (3) |      |
| 1993   | Apr                | 57.0                    | 54.0               | 39.4                    | 38.0       | 41.8                    | 40.5          | -2.4                    | -2.5 |
|        | May                | 55.1                    | 57.0               | 38.5                    | 40.7       | 38.7                    | 39.9          | -0.2                    | 0.8  |
|        | Jun                | 59.7                    | 55.5               | 43.1                    | 40.5       | 42.4                    | 40.9          | 0.7                     | -0.4 |
|        | Jul                | 55.1                    | 56.4               | 42.6                    | 40.7       | 40.7                    | 41.2          | 1.9                     | -0.5 |
|        | Aug                | 44.2                    | 57.1               | 35.9                    | 40.9       | 37.7                    | 42.4          | -1.8                    | -1.5 |
|        | Sep                | 60.5                    | 58.0               | 41.2                    | 41.5       | 42.4                    | 41.5          | -1.1                    | -0.1 |
|        | Oct                | 59.6                    | 57.0               | 45.0                    | 42.6       | 42.2                    | 41.3          | 2.8                     | 1.3  |
|        | Nov                | 60.4                    | 58.0               | 44.6                    | 42.6       | 43.6                    | 41.7          | 1.0                     | 0.8  |
|        | Dec                | 58.6                    | 59.2               | 49.0                    | 44.7       | 42.3                    | 43.0          | 6.7                     | 1.7  |
| 1994   | Jan                | 57.2                    | 60.3               | 38.1                    | 44.9       | 42.7                    | 44.6          | -4.6                    | 0.3  |
|        | Feb                | 59.3                    | 60.1               | 41.2                    | 44.0       | 42.2                    | 44.0          | -1.0                    | 0.0  |
|        | Mar                | 70.0                    | 63.6               | 47.7                    | 45.2       | 49.2                    | 44.9          | -1.5                    | 0.3  |
|        | Apr                | 61.9                    | 60.4               | 43.7                    | 43.3       | 44.2                    | 44.0          | -0.5                    | -0.7 |
|        | May                | 62.9                    | 62.7               | 45.5                    | 46.3       | 44.8                    | 44.6          | 0.6                     | 1.7  |
|        | Jun                | 67.9                    | 63.4               | 48.1                    | 45.6       | 45.4                    | 44.2          | 2.6                     | 1.4  |
|        | Jul                | 59.8                    | 62.9               | 44.1                    | 43.0       | 43.8                    | 45.4          | 0.3                     | -2.4 |
|        | Aug                | 51.4                    | 64.5               | 42.0                    | 46.4       | 41.8                    | 45.6          | 0.2                     | 0.8  |
|        | Sep                | 68.5                    | 65.7               | 45.2                    | 45.4       | 45.8                    | 44.8          | -0.6                    | 0.6  |
|        | Oct                | 68.3                    | 66.4               | 47.5                    | 45.9       | 46.2                    | 45.7          | 1.3                     | 0.3  |
|        | Nov                | 69.9                    | 66.2               | 49.4                    | 46.2       | 48.4                    | 46.1          | 1.0                     | 0.1  |
|        | Dec                | 68.1                    | 70.9               | 51.3                    | 48.7       | 48.4                    | 50.7          | 2.8                     | -2.0 |
| 1995   | Jan                | 81.8                    | 83.3               | 42.1                    | 47.8       | 43.6                    | 44.0          | -1.5                    | 3.9  |
|        | Feb                | 82.1                    | 83.2               | 44.6                    | 47.5       | 42.7                    | 44.3          | 1.8                     | 3.2  |
|        | Mar                | 95.0                    | 86.8               | 51.6                    | 49.0       | 48.4                    | 44.2          | 3.2                     | 4.7  |
|        | Apr                | 80.2                    | 80.1               | 44.8                    | 45.9       | 43.0                    | 44.5          | 1.9                     | 1.5  |
|        | May                | 88.2                    | 85.9               | 48.8                    | 48.0       | 47.6                    | 45.8          | 1.2                     | 2.2  |
|        | Jun                | 91.5                    | 85.7               | 50.0                    | 47.5       | 46.5                    | 45.3          | 3.5                     | 2.1  |
|        | Jul                | 78.6                    | 84.0               | 46.5                    | 46.3       | 43.4                    | 45.3          | 3.1                     | 1.0  |
|        | Aug                | 69.1                    | 85.3               | 42.6                    | 46.6       | 41.5                    | 45.4          | 1.1                     | 1.1  |
|        | Sep                | 90.2                    | 88.6               | 47.4                    | 48.9       | 46.5                    | 46.7          | 1.0                     | 2.3  |
|        | Oct                | 90.3                    | 84.9               | 51.1                    | 47.6       | 49.1                    | 46.8          | 2.0                     | 0.8  |
|        | Nov                | 90.3                    | 86.2               | 52.8                    | 49.8       | 48.6                    | 46.6          | 4.2                     | 3.1  |
|        | Dec                | 82.0                    | 87.2               | 50.8                    | 49.6       | 44.3                    | 47.6          | 6.6                     | 2.0  |
| 1996   | Jan                | 88.2                    | 87.9               | 44.1                    | 48.6       | 47.8                    | 46.6          | -3.8                    | 2.0  |
|        | Feb                | 89.0                    | 86.4               | 48.5                    | 49.6       | 47.3                    | 47.2          | 1.2                     | 2.5  |
|        | Mar                | 95.3                    | 91.5               | 52.4                    | 52.7       | 48.7                    | 47.4          | 3.7                     | 5.4  |
|        | Apr                | 88.5                    | 84.9               | 50.7                    | 49.3       | 49.2                    | 47.7          | 1.6                     | 1.6  |
|        | May                | 89.2                    | 86.7               | 53.1                    | 51.7       | 49.7                    | 48.0          | 3.4                     | 3.7  |
|        | Jun                | 89.5                    | 87.7               | 51.1                    | 51.5       | 46.9                    | 48.7          | 4.2                     | 2.9  |
|        | Jul                | 88.4                    | 89.4               | 56.6                    | 52.7       | 48.8                    | 47.7          | 7.7                     | 5.0  |
|        | Aug                | 69.5                    | 88.8               | 46.5                    | 52.6       | 42.0                    | 47.5          | 4.6                     | 5.1  |
|        | Sep                | 91.2                    | 89.6               | 49.9                    | 52.1       | 48.6                    | 48.9          | 1.3                     | 3.2  |
|        | Oct                | 99.4                    | 90.2               | 60.8                    | 54.4       | 53.2                    | 49.2          | 7.7                     | 5.2  |
|        | Nov                | 91.6                    | 90.4               | 57.3                    | 55.4       | 50.9                    | 50.1          | 6.4                     | 5.3  |
|        | Dec                | 87.1                    | 90.5               | 54.1                    | 51.9       | 48.4                    | 50.4          | 5.7                     | 1.5  |
| 1997   | Jan                | 88.4                    | 88.1               | 50.2                    | 55.0       | 53.1                    | 51.8          | -2.8                    | 3.1  |
|        | Feb                | 91.5                    | 92.6               | 52.4                    | 56.0       | 49.9                    | 51.7          | 2.5                     | 4.3  |
|        | Mar                | 96.7                    | 93.8               | 56.4                    | 57.9       | 53.0                    | 52.0          | 3.4                     | 6.0  |
|        | Apr                | 98.9                    | 93.4               | 61.2                    | 58.4       | 58.1                    | 56.2          | 3.2                     | 2.2  |
|        | May                | 94.0                    | 94.6               | 57.9                    | 58.3       | 53.5                    | 53.5          | 4.4                     | 4.7  |
|        | Jun                | 100.9                   | 97.1               | 60.8                    | 60.3       | 55.3                    | 55.6          | 5.5                     | 4.7  |
|        | Jul                | 97.4                    | 97.4               | 66.9                    | 61.7       | 57.0                    | 56.0          | 9.9                     | 5.7  |
|        | Aug                | 77.3                    | 100.6              | 53.2                    | 61.5       | 49.9                    | 58.0          | 3.2                     | 3.6  |
|        | Sep                | 104.2                   | 99.6               | 64.1                    | 64.6       | 60.7                    | 58.9          | 3.4                     | 5.7  |
|        | Oct                | 110.3                   | 100.6              | 69.2                    | 62.0       | 62.5                    | 57.8          | 6.7                     | 4.2  |
|        | Nov                | 100.7                   | 101.2              | 61.6                    | 61.5       | 57.2                    | 58.4          | 4.4                     | 3.1  |
|        | Dec                | 97.2                    | 98.7               | 63.8                    | 59.7       | 57.1                    | 57.5          | 6.7                     | 2.1  |
| 1998   | Jan                | 97.2                    | 100.3              | 53.6                    | 60.8       | 58.0                    | 58.7          | -4.4                    | 2.1  |
|        | Feb                | 101.6                   | 102.6              | 57.6                    | 61.5       | 58.1                    | 60.2          | -0.5                    | 1.3  |

(1) Intra-EU trade covers trade between the EUR 12 Member States up to December 1994 and trade between the EUR 15 Member States from January 1995 onwards.

(2) Extra-EU trade covers the trade of the EUR 12 Member States up to December 1994 and trade of the EUR 15 Member States from January 1995 with non-members countries.

(3) EUROSTAT seasonal adjustment

Source: EUROSTAT - COMEXT

**EXTRA-EU TRADE INDICES  
BY PARTNER COUNTRY**

**EXPORTS**

1990 = 100

| Period            | Extra EU-15 | USA   | Japan | CEEC  | Mediterr.<br>Basin | Latin America | OPEC  | DAE   | ACP   |
|-------------------|-------------|-------|-------|-------|--------------------|---------------|-------|-------|-------|
| <b>Value</b>      |             |       |       |       |                    |               |       |       |       |
| 1993              | 121.0       | 110.9 | 100.1 | 161.1 | 116.2              | 154.0         | 115.7 | 148.4 | 90.6  |
| 1994              | 133.2       | 124.1 | 116.9 | 196.3 | 118.9              | 185.0         | 105.1 | 180.0 | 81.6  |
| 1995              | 145.8       | 121.8 | 131.1 | 243.9 | 134.0              | 194.5         | 108.3 | 207.3 | 92.9  |
| 1996              | 160.2       | 135.3 | 139.8 | 293.4 | 150.7              | 211.4         | 115.6 | 219.6 | 97.9  |
| 1997              | 172.1       | 155.9 | 132.0 | 324.8 | 161.2              | 248.0         | 130.5 | 221.4 | 100.8 |
| 1996 Dec          | 166.5       | 135.3 | 127.0 | 301.0 | 168.7              | 232.8         | 145.9 | 229.4 | 106.1 |
| 1997 Jan          | 149.4       | 136.3 | 137.2 | 275.9 | 134.1              | 202.5         | 113.7 | 197.8 | 85.9  |
| Feb               | 156.5       | 142.9 | 139.4 | 296.2 | 139.3              | 215.3         | 113.2 | 206.2 | 82.0  |
| Mar               | 168.6       | 148.9 | 145.4 | 314.7 | 155.6              | 234.4         | 128.5 | 221.7 | 88.2  |
| Apr               | 183.9       | 166.8 | 147.5 | 351.9 | 168.4              | 251.1         | 133.2 | 241.9 | 118.0 |
| May               | 172.8       | 154.7 | 123.4 | 339.5 | 164.9              | 236.7         | 126.2 | 246.4 | 89.3  |
| Jun               | 180.4       | 159.9 | 137.2 | 358.9 | 174.8              | 254.0         | 132.9 | 236.4 | 99.0  |
| Jul               | 196.9       | 180.4 | 151.9 | 357.9 | 185.0              | 297.3         | 146.3 | 261.3 | 116.0 |
| Aug               | 158.0       | 143.0 | 118.7 | 287.3 | 136.5              | 246.3         | 124.5 | 213.2 | 91.8  |
| Sep               | 189.2       | 176.3 | 136.6 | 365.7 | 175.1              | 262.8         | 133.8 | 228.3 | 99.0  |
| Oct               | 204.4       | 189.2 | 146.4 | 403.1 | 190.4              | 302.6         | 147.7 | 243.8 | 123.7 |
| Nov               | 180.8       | 160.8 | 116.6 | 373.4 | 171.1              | 280.2         | 130.0 | 208.4 | 117.0 |
| Dec               | 196.6       | 169.0 | 129.9 | 382.6 | 198.6              | 280.2         | 179.8 | 230.7 | 122.8 |
| <b>Volume</b>     |             |       |       |       |                    |               |       |       |       |
| 1993              | 108.7       | 95.1  | 86.1  | 152.1 | 108.6              | 135.1         | 104.4 | 130.5 | 82.7  |
| 1994              | 116.6       | 103.1 | 97.7  | 183.1 | 107.2              | 161.3         | 91.7  | 153.3 | 72.6  |
| 1995              | 122.5       | 97.2  | 108.4 | 216.4 | 114.9              | 164.4         | 91.6  | 170.9 | 78.6  |
| 1996              | 129.6       | 101.5 | 113.9 | 255.8 | 125.1              | 173.0         | 92.2  | 172.8 | 79.5  |
| 1997              | 134.9       | 109.3 | 104.9 | 287.4 | 131.6              | 198.1         | 99.5  | 168.2 | 78.2  |
| 1996 Dec          | 134.9       | 100.2 | 106.0 | 263.6 | 141.8              | 192.9         | 116.0 | 182.5 | 86.7  |
| 1997 Jan          | 116.7       | 96.1  | 108.4 | 238.5 | 109.1              | 160.6         | 87.9  | 151.1 | 67.6  |
| Feb               | 121.4       | 99.2  | 108.1 | 256.2 | 112.8              | 170.5         | 86.7  | 156.9 | 64.3  |
| Mar               | 130.2       | 102.9 | 113.8 | 272.2 | 125.6              | 183.0         | 97.1  | 166.3 | 68.6  |
| Apr               | 143.0       | 117.6 | 114.5 | 303.4 | 135.9              | 196.8         | 101.5 | 181.1 | 92.2  |
| May               | 134.5       | 108.5 | 98.3  | 292.2 | 133.7              | 187.0         | 96.8  | 184.4 | 69.2  |
| Jun               | 140.3       | 110.8 | 109.7 | 308.6 | 142.6              | 201.4         | 101.3 | 179.6 | 76.0  |
| Jul               | 151.7       | 124.5 | 117.3 | 310.1 | 150.2              | 235.0         | 109.7 | 193.1 | 89.1  |
| Aug               | 119.6       | 96.4  | 91.5  | 245.8 | 108.9              | 188.6         | 91.3  | 156.2 | 69.4  |
| Sep               | 144.3       | 119.6 | 104.7 | 315.8 | 139.4              | 203.9         | 97.5  | 169.0 | 75.3  |
| Oct               | 157.5       | 132.1 | 114.3 | 348.4 | 152.1              | 239.8         | 108.7 | 181.7 | 94.1  |
| Nov               | 139.5       | 110.7 | 92.8  | 327.0 | 136.3              | 221.3         | 96.6  | 156.9 | 88.2  |
| Dec               | 151.5       | 116.0 | 104.0 | 329.8 | 158.9              | 223.1         | 133.9 | 173.3 | 94.4  |
| <b>Unit value</b> |             |       |       |       |                    |               |       |       |       |
| 1993              | 111.3       | 116.6 | 116.3 | 105.9 | 107.0              | 114.0         | 110.8 | 113.7 | 109.5 |
| 1994              | 114.2       | 120.4 | 119.7 | 107.2 | 110.9              | 114.7         | 114.6 | 117.4 | 112.4 |
| 1995              | 119.0       | 125.3 | 120.9 | 112.7 | 116.6              | 118.3         | 118.2 | 121.3 | 118.2 |
| 1996              | 123.6       | 133.3 | 122.7 | 114.7 | 120.5              | 122.2         | 125.4 | 127.1 | 123.2 |
| 1997              | 127.6       | 142.6 | 125.8 | 113.0 | 122.5              | 125.2         | 131.2 | 131.6 | 128.9 |
| 1996 Dec          | 123.4       | 135.0 | 119.8 | 114.2 | 119.0              | 120.7         | 125.8 | 125.7 | 122.4 |
| 1997 Jan          | 128.0       | 141.8 | 126.6 | 115.7 | 122.9              | 126.1         | 129.4 | 130.9 | 127.1 |
| Feb               | 128.9       | 144.1 | 129.0 | 115.6 | 123.5              | 126.3         | 130.6 | 131.4 | 127.6 |
| Mar               | 129.5       | 144.7 | 127.8 | 115.6 | 123.9              | 128.1         | 132.3 | 133.3 | 128.6 |
| Apr               | 128.6       | 141.8 | 128.8 | 116.0 | 123.9              | 127.6         | 131.2 | 133.6 | 128.0 |
| May               | 128.5       | 142.6 | 125.5 | 116.2 | 123.3              | 126.6         | 130.4 | 133.6 | 129.1 |
| Jun               | 128.6       | 144.3 | 125.1 | 116.3 | 122.6              | 126.1         | 131.2 | 131.6 | 130.3 |
| Jul               | 129.8       | 144.9 | 129.5 | 115.4 | 123.2              | 126.5         | 133.4 | 135.3 | 130.2 |
| Aug               | 132.1       | 148.3 | 129.7 | 116.9 | 125.3              | 130.6         | 136.4 | 136.5 | 132.3 |
| Sep               | 131.1       | 147.4 | 130.5 | 115.8 | 125.6              | 128.9         | 137.2 | 135.1 | 131.5 |
| Oct               | 129.8       | 143.2 | 128.1 | 115.7 | 125.2              | 126.2         | 135.9 | 134.2 | 131.5 |
| Nov               | 129.6       | 145.3 | 125.6 | 114.2 | 125.5              | 126.6         | 134.6 | 132.8 | 132.6 |
| Dec               | 129.8       | 145.7 | 124.9 | 116.0 | 125.0              | 125.6         | 134.3 | 133.1 | 130.1 |

Source : TREND

## IMPORTS

1990 = 100

| Period            | Extra EU-15 | USA   | Japan | CEEC  | Mediterr.<br>Basin | Latin America | OPEC  | DAE   | ACP   |
|-------------------|-------------|-------|-------|-------|--------------------|---------------|-------|-------|-------|
| <b>Value</b>      |             |       |       |       |                    |               |       |       |       |
| 1993              | 106.0       | 98.2  | 102.0 | 128.8 | 91.8               | 86.2          | 90.4  | 126.1 | 68.0  |
| 1994              | 117.4       | 109.2 | 105.3 | 163.4 | 99.4               | 106.8         | 90.0  | 139.7 | 84.5  |
| 1995              | 127.2       | 115.4 | 110.8 | 204.3 | 106.8              | 114.5         | 89.8  | 154.4 | 89.3  |
| 1996              | 136.5       | 125.4 | 107.1 | 216.8 | 118.5              | 115.9         | 104.3 | 163.0 | 100.0 |
| 1997              | 148.1       | 141.2 | 114.2 | 242.4 | 127.5              | 125.9         | 111.1 | 177.0 | 102.1 |
| 1996 Dec          | 136.9       | 121.0 | 101.8 | 227.5 | 126.3              | 101.1         | 118.1 | 164.8 | 117.5 |
| 1997 Jan          | 144.0       | 128.1 | 106.7 | 212.5 | 135.6              | 107.6         | 120.6 | 180.8 | 109.8 |
| Feb               | 135.7       | 128.8 | 102.7 | 231.4 | 118.5              | 102.9         | 105.1 | 157.1 | 95.5  |
| Mar               | 145.2       | 150.4 | 113.2 | 244.3 | 124.9              | 116.2         | 104.5 | 157.1 | 98.1  |
| Apr               | 161.0       | 166.3 | 126.3 | 267.1 | 136.7              | 143.4         | 109.9 | 189.6 | 102.7 |
| May               | 147.9       | 143.5 | 115.5 | 237.0 | 119.8              | 148.2         | 101.1 | 170.2 | 96.5  |
| Jun               | 153.1       | 145.4 | 118.7 | 268.6 | 133.6              | 145.1         | 101.0 | 173.9 | 94.2  |
| Jul               | 155.6       | 138.5 | 116.2 | 273.5 | 137.9              | 147.7         | 112.8 | 185.4 | 102.4 |
| Aug               | 137.3       | 122.2 | 108.9 | 218.2 | 116.3              | 119.1         | 110.3 | 170.4 | 102.5 |
| Sep               | 167.1       | 150.0 | 125.2 | 280.8 | 137.6              | 144.5         | 128.0 | 206.9 | 117.9 |
| Oct               | 172.7       | 158.9 | 138.5 | 294.2 | 142.1              | 134.1         | 134.2 | 210.3 | 117.4 |
| Nov               | 158.1       | 151.5 | 125.2 | 274.0 | 133.3              | 121.0         | 114.0 | 195.3 | 98.7  |
| Dec               | 160.0       | 153.0 | 123.9 | 276.9 | 136.7              | 116.8         | 119.6 | 197.6 | 114.0 |
| <b>Volume</b>     |             |       |       |       |                    |               |       |       |       |
| 1993              | 101.1       | 82.7  | 78.5  | 124.3 | 94.4               | 91.2          | 109.2 | 109.3 | 78.2  |
| 1994              | 108.1       | 87.3  | 73.6  | 151.2 | 100.6              | 105.3         | 113.1 | 118.3 | 92.4  |
| 1995              | 114.4       | 93.6  | 75.5  | 172.7 | 103.6              | 107.4         | 112.4 | 132.1 | 92.7  |
| 1996              | 118.7       | 95.4  | 75.3  | 182.5 | 107.7              | 108.3         | 113.4 | 138.5 | 102.7 |
| 1997              | 122.1       | 95.9  | 80.0  | 203.7 | 112.3              | 104.9         | 115.7 | 144.1 | 97.7  |
| 1996 Dec          | 117.5       | 91.0  | 72.4  | 191.8 | 110.0              | 95.7          | 116.1 | 138.4 | 117.5 |
| 1997 Jan          | 120.3       | 92.5  | 74.6  | 176.5 | 115.2              | 97.8          | 116.1 | 151.3 | 108.5 |
| Feb               | 111.8       | 90.1  | 71.3  | 192.2 | 100.9              | 89.6          | 101.7 | 126.9 | 92.9  |
| Mar               | 119.1       | 102.7 | 79.0  | 201.7 | 108.3              | 99.1          | 106.9 | 123.3 | 95.3  |
| Apr               | 132.4       | 112.0 | 87.5  | 221.7 | 121.5              | 119.7         | 117.7 | 151.2 | 100.0 |
| May               | 121.2       | 97.0  | 81.3  | 194.9 | 106.3              | 122.4         | 107.7 | 134.4 | 93.1  |
| Jun               | 125.4       | 97.9  | 81.0  | 219.8 | 119.2              | 118.1         | 108.8 | 139.1 | 89.7  |
| Jul               | 125.2       | 90.8  | 78.1  | 223.6 | 121.8              | 118.6         | 120.6 | 146.1 | 97.0  |
| Aug               | 108.3       | 79.6  | 73.2  | 175.8 | 99.7               | 93.6          | 112.0 | 132.1 | 93.5  |
| Sep               | 131.6       | 95.9  | 84.8  | 224.8 | 116.8              | 112.3         | 129.2 | 162.0 | 107.8 |
| Oct               | 137.9       | 104.4 | 94.7  | 236.9 | 121.9              | 106.8         | 134.7 | 169.7 | 107.6 |
| Nov               | 126.4       | 98.9  | 86.7  | 220.8 | 113.9              | 97.6          | 115.2 | 156.9 | 90.8  |
| Dec               | 130.5       | 101.2 | 85.1  | 224.0 | 120.4              | 95.0          | 127.8 | 163.4 | 107.4 |
| <b>Unit value</b> |             |       |       |       |                    |               |       |       |       |
| 1993              | 104.8       | 118.7 | 129.9 | 103.6 | 97.2               | 94.5          | 82.8  | 115.4 | 87.0  |
| 1994              | 108.6       | 125.1 | 143.1 | 108.1 | 98.8               | 101.4         | 79.6  | 118.1 | 91.5  |
| 1995              | 111.2       | 123.3 | 146.8 | 118.3 | 103.1              | 106.6         | 79.9  | 116.9 | 96.3  |
| 1996              | 115.0       | 131.4 | 142.2 | 118.8 | 110.0              | 107.0         | 92.0  | 117.7 | 97.4  |
| 1997              | 121.3       | 147.2 | 142.7 | 119.0 | 113.5              | 120.0         | 96.0  | 122.8 | 104.5 |
| 1996 Dec          | 116.5       | 133.0 | 140.6 | 118.6 | 114.8              | 105.6         | 101.7 | 119.1 | 100.0 |
| 1997 Jan          | 119.7       | 138.5 | 143.0 | 120.4 | 117.7              | 110.0         | 103.9 | 119.5 | 101.2 |
| Feb               | 121.4       | 143.0 | 144.1 | 120.4 | 117.4              | 114.8         | 103.3 | 123.8 | 102.8 |
| Mar               | 121.9       | 146.4 | 143.3 | 121.1 | 115.3              | 117.3         | 97.8  | 127.4 | 102.9 |
| Apr               | 121.6       | 148.5 | 144.4 | 120.5 | 112.5              | 119.8         | 93.4  | 125.4 | 102.7 |
| May               | 122.0       | 147.9 | 142.1 | 121.6 | 112.7              | 121.1         | 93.9  | 126.6 | 103.6 |
| Jun               | 122.1       | 148.5 | 146.5 | 122.2 | 112.1              | 122.9         | 92.8  | 125.0 | 105.0 |
| Jul               | 124.3       | 152.5 | 148.8 | 122.3 | 113.2              | 124.5         | 93.5  | 126.9 | 105.6 |
| Aug               | 126.8       | 153.5 | 148.8 | 124.1 | 116.7              | 127.2         | 98.5  | 129.0 | 109.6 |
| Sep               | 127.0       | 156.4 | 147.7 | 124.9 | 117.8              | 128.7         | 99.1  | 127.7 | 109.4 |
| Oct               | 125.2       | 152.2 | 146.2 | 124.2 | 116.6              | 125.6         | 99.6  | 123.9 | 109.1 |
| Nov               | 125.1       | 153.2 | 144.4 | 124.1 | 117.0              | 124.0         | 99.0  | 124.5 | 108.7 |
| Dec               | 122.6       | 151.2 | 145.6 | 123.6 | 113.5              | 123.0         | 93.6  | 120.9 | 106.1 |

Source : TREND

# EXTRA-EU TRADE INDICES BY PRODUCT

## EXPORTS

## IMPORTS

SITC Rev. 3 1990 = 100

| Period            | TOTAL | Food, drink<br>and tobacco | Crude material | Energy | Manufactured<br>goods | TOTAL | Food, drink<br>and tobacco | Crude material | Energy | Manufactured<br>goods |
|-------------------|-------|----------------------------|----------------|--------|-----------------------|-------|----------------------------|----------------|--------|-----------------------|
|                   | 0-9   | 0+1                        | 2+4            | 3      | 5+6+7+8               | 0-9   | 0+1                        | 2+4            | 3      | 5+6+7+8               |
| <b>Value</b>      |       |                            |                |        |                       |       |                            |                |        |                       |
| 1993              | 121.0 | 119.2                      | 124.0          | 143.2  | 125.0                 | 106.0 | 103.0                      | 83.5           | 90.6   | 116.9                 |
| 1994              | 133.2 | 125.9                      | 139.7          | 129.0  | 139.6                 | 117.4 | 117.7                      | 104.4          | 89.6   | 131.6                 |
| 1995              | 145.8 | 136.0                      | 163.0          | 102.4  | 153.1                 | 127.2 | 120.1                      | 117.9          | 88.9   | 145.7                 |
| 1996              | 160.2 | 145.4                      | 165.7          | 138.6  | 168.6                 | 136.5 | 127.8                      | 111.3          | 116.2  | 153.8                 |
| 1997              | 172.1 | 161.8                      | 179.1          | 140.7  | 183.0                 | 148.1 | 132.7                      | 120.2          | 121.9  | 173.0                 |
| 1996 Dec          | 166.5 | 156.0                      | 164.3          | 169.5  | 174.3                 | 136.9 | 127.2                      | 107.3          | 139.9  | 148.8                 |
| 1997 Jan          | 149.4 | 141.2                      | 161.1          | 164.6  | 157.4                 | 144.0 | 127.3                      | 117.6          | 136.7  | 163.6                 |
| Feb               | 156.5 | 146.7                      | 170.2          | 139.7  | 165.9                 | 135.7 | 116.5                      | 106.9          | 124.6  | 156.1                 |
| Mar               | 168.6 | 164.7                      | 188.4          | 143.1  | 178.4                 | 145.2 | 131.3                      | 118.5          | 118.7  | 169.2                 |
| Apr               | 183.9 | 175.4                      | 196.4          | 159.7  | 194.8                 | 161.0 | 147.9                      | 136.4          | 121.9  | 189.3                 |
| May               | 172.8 | 161.9                      | 181.9          | 155.9  | 183.4                 | 147.9 | 140.9                      | 131.0          | 116.8  | 171.5                 |
| Jun               | 180.4 | 164.6                      | 186.7          | 129.6  | 192.9                 | 153.1 | 135.2                      | 131.8          | 116.2  | 179.8                 |
| Jul               | 196.9 | 161.1                      | 190.4          | 139.6  | 212.5                 | 155.6 | 143.9                      | 125.5          | 123.9  | 182.2                 |
| Aug               | 158.0 | 149.2                      | 169.9          | 127.9  | 167.8                 | 137.3 | 118.5                      | 105.3          | 126.6  | 158.8                 |
| Sep               | 189.2 | 181.1                      | 194.8          | 144.7  | 201.3                 | 167.1 | 140.7                      | 133.0          | 126.9  | 198.4                 |
| Oct               | 204.4 | 198.3                      | 212.1          | 155.8  | 217.2                 | 172.7 | 154.0                      | 131.7          | 139.2  | 202.9                 |
| Nov               | 180.8 | 173.0                      | 176.8          | 132.5  | 193.1                 | 158.1 | 140.0                      | 125.1          | 126.8  | 185.5                 |
| Dec               | 196.6 | 173.4                      | 183.3          | 130.8  | 208.0                 | 160.0 | 140.2                      | 123.9          | 127.5  | 183.9                 |
| <b>Volume</b>     |       |                            |                |        |                       |       |                            |                |        |                       |
| 1993              | 108.7 | 116.0                      | 128.5          | 156.2  | 110.3                 | 101.1 | 99.4                       | 90.4           | 111.0  | 102.0                 |
| 1994              | 116.6 | 119.3                      | 132.7          | 138.9  | 120.1                 | 108.1 | 106.8                      | 103.8          | 116.3  | 109.3                 |
| 1995              | 122.5 | 124.2                      | 142.2          | 98.4   | 127.2                 | 114.4 | 107.9                      | 107.1          | 115.8  | 118.2                 |
| 1996              | 129.6 | 124.5                      | 146.5          | 110.4  | 135.4                 | 118.7 | 113.6                      | 102.7          | 127.4  | 123.5                 |
| 1997              | 134.9 | 135.6                      | 156.4          | 104.4  | 142.4                 | 122.1 | 107.2                      | 104.2          | 127.9  | 132.2                 |
| 1996 Dec          | 134.9 | 134.1                      | 148.3          | 124.8  | 140.7                 | 117.5 | 114.1                      | 103.3          | 139.5  | 120.0                 |
| 1997 Jan          | 116.7 | 119.7                      | 141.2          | 113.8  | 122.3                 | 120.3 | 111.1                      | 109.1          | 130.4  | 128.4                 |
| Feb               | 121.4 | 123.1                      | 147.6          | 99.4   | 127.9                 | 111.8 | 98.8                       | 95.3           | 121.4  | 120.3                 |
| Mar               | 130.2 | 138.5                      | 162.0          | 104.3  | 136.6                 | 119.1 | 108.3                      | 103.5          | 121.9  | 128.7                 |
| Apr               | 143.0 | 147.3                      | 170.6          | 122.3  | 150.1                 | 132.4 | 119.2                      | 116.7          | 132.9  | 143.3                 |
| May               | 134.5 | 136.2                      | 156.7          | 117.9  | 141.6                 | 121.2 | 112.9                      | 111.2          | 125.0  | 130.0                 |
| Jun               | 140.3 | 137.5                      | 161.8          | 99.6   | 148.7                 | 125.4 | 107.4                      | 112.1          | 126.9  | 135.6                 |
| Jul               | 151.7 | 134.1                      | 163.7          | 107.0  | 162.2                 | 125.2 | 111.6                      | 105.4          | 133.2  | 134.9                 |
| Aug               | 119.6 | 122.2                      | 145.6          | 93.7   | 125.9                 | 108.3 | 90.7                       | 85.9           | 130.2  | 115.8                 |
| Sep               | 144.3 | 146.5                      | 162.5          | 105.6  | 152.5                 | 131.6 | 106.8                      | 108.4          | 129.5  | 144.9                 |
| Oct               | 157.5 | 160.8                      | 180.2          | 110.8  | 166.7                 | 137.9 | 117.9                      | 110.1          | 139.9  | 151.0                 |
| Nov               | 139.5 | 139.6                      | 150.7          | 95.3   | 148.3                 | 126.4 | 107.5                      | 105.5          | 128.2  | 138.0                 |
| Dec               | 151.5 | 140.6                      | 158.3          | 98.9   | 158.9                 | 130.5 | 108.8                      | 105.7          | 137.7  | 138.4                 |
| <b>Unit value</b> |       |                            |                |        |                       |       |                            |                |        |                       |
| 1993              | 111.3 | 102.8                      | 96.5           | 91.7   | 113.3                 | 104.8 | 103.6                      | 92.4           | 81.6   | 114.6                 |
| 1994              | 114.2 | 105.5                      | 105.3          | 92.9   | 116.2                 | 108.6 | 110.2                      | 100.6          | 77.0   | 120.4                 |
| 1995              | 119.0 | 109.5                      | 114.6          | 104.1  | 120.4                 | 111.2 | 111.3                      | 110.1          | 76.8   | 123.3                 |
| 1996              | 123.6 | 116.8                      | 113.1          | 125.5  | 124.5                 | 115.0 | 112.5                      | 108.4          | 91.2   | 124.5                 |
| 1997              | 127.6 | 119.3                      | 114.5          | 134.8  | 128.5                 | 121.3 | 123.8                      | 115.4          | 95.3   | 130.9                 |
| 1996 Dec          | 123.4 | 116.3                      | 110.8          | 135.8  | 123.9                 | 116.5 | 111.5                      | 103.9          | 100.3  | 124.0                 |
| 1997 Jan          | 128.0 | 118.0                      | 114.1          | 144.6  | 128.7                 | 119.7 | 114.6                      | 107.8          | 104.8  | 127.4                 |
| Feb               | 128.9 | 119.2                      | 115.3          | 140.5  | 129.7                 | 121.4 | 117.9                      | 112.2          | 102.6  | 129.8                 |
| Mar               | 129.5 | 118.9                      | 116.3          | 137.2  | 130.6                 | 121.9 | 121.2                      | 114.5          | 97.4   | 131.5                 |
| Apr               | 128.6 | 119.1                      | 115.1          | 130.6  | 129.8                 | 121.6 | 124.1                      | 116.9          | 91.7   | 132.1                 |
| May               | 128.5 | 118.9                      | 116.1          | 132.2  | 129.5                 | 122.0 | 124.8                      | 117.8          | 93.4   | 131.9                 |
| Jun               | 128.6 | 119.7                      | 115.4          | 130.1  | 129.7                 | 122.1 | 125.9                      | 117.6          | 91.6   | 132.6                 |
| Jul               | 129.8 | 120.1                      | 116.3          | 130.5  | 131.0                 | 124.3 | 128.9                      | 119.1          | 93.0   | 135.1                 |
| Aug               | 132.1 | 122.1                      | 116.7          | 136.5  | 133.3                 | 126.8 | 130.7                      | 122.6          | 97.2   | 137.1                 |
| Sep               | 131.1 | 123.6                      | 119.9          | 137.0  | 132.0                 | 127.0 | 131.7                      | 122.7          | 98.0   | 136.9                 |
| Oct               | 129.8 | 123.3                      | 117.7          | 140.6  | 130.3                 | 125.2 | 130.6                      | 119.6          | 99.5   | 134.4                 |
| Nov               | 129.6 | 123.9                      | 117.3          | 139.0  | 130.2                 | 125.1 | 130.2                      | 118.6          | 98.9   | 134.4                 |
| Dec               | 129.8 | 123.3                      | 115.8          | 132.3  | 130.9                 | 122.6 | 128.9                      | 117.2          | 92.6   | 132.9                 |

Source : TREND



## EXPEDITIONS

SITC Rev. 3 1990 = 100

| Period            | Adjusted total | Food, drink and tobacco<br>0+1 | Crude material<br>2+4 | Energy<br>3 | Manufactured goods<br>5+6+7+8 |
|-------------------|----------------|--------------------------------|-----------------------|-------------|-------------------------------|
| <b>Value</b>      |                |                                |                       |             |                               |
| 1993              | 101.4          | 114.5                          | 85.8                  | 99.0        | 99.8                          |
| 1994              | 114.3          | 125.9                          | 106.2                 | 105.5       | 115.4                         |
| 1995              | 126.2          | 131.5                          | 113.9                 | 105.1       | 128.1                         |
| 1996              | 131.9          | 138.7                          | 109.2                 | 137.3       | 135.0                         |
| 1997              | 134.4          | 127.0                          | 106.1                 | 124.7       | 138.7                         |
| 1996 Dec          | 129.9          | 138.3                          | 102.8                 | 183.2       | 128.9                         |
| 1997 Jan          | 131.3          | 121.0                          | 99.2                  | 147.3       | 135.6                         |
| Feb               | 135.7          | 118.8                          | 109.8                 | 131.2       | 139.2                         |
| Mar               | 143.3          | 131.4                          | 117.2                 | 134.4       | 146.2                         |
| Apr               | 146.4          | 134.0                          | 119.0                 | 126.6       | 149.6                         |
| May               | 139.2          | 132.9                          | 117.5                 | 122.7       | 141.2                         |
| Jun               | 149.5          | 137.6                          | 117.7                 | 120.4       | 154.6                         |
| Jul               | 142.5          | 122.2                          | 105.1                 | 120.6       | 146.3                         |
| Aug               | 114.0          | 120.3                          | 92.5                  | 124.5       | 110.6                         |
| Sep               | 152.9          | 141.9                          | 117.3                 | 118.3       | 158.4                         |
| Oct               | 161.0          | 150.8                          | 123.3                 | 134.0       | 168.9                         |
| Nov               | 139.3          | 139.7                          | 111.4                 | 147.4       | 150.8                         |
| Dec               | 141.3          | 137.9                          | 106.8                 | 137.7       | 148.7                         |
| <b>Volume</b>     |                |                                |                       |             |                               |
| 1993              | 95.2           | 113.3                          | 92.7                  | 109.0       | 91.8                          |
| 1994              | 103.9          | 122.2                          | 103.5                 | 122.8       | 102.5                         |
| 1995              | 108.3          | 123.7                          | 99.8                  | 119.4       | 107.0                         |
| 1996              | 111.8          | 128.4                          | 102.8                 | 132.8       | 111.6                         |
| 1997              | 113.9          | 119.5                          | 98.1                  | 115.7       | 114.8                         |
| 1996 Dec          | 109.9          | 130.0                          | 97.0                  | 157.8       | 106.7                         |
| 1997 Jan          | 109.3          | 112.6                          | 91.9                  | 123.5       | 110.4                         |
| Feb               | 112.6          | 110.7                          | 100.0                 | 111.5       | 112.9                         |
| Mar               | 119.2          | 121.0                          | 107.9                 | 122.1       | 118.6                         |
| Apr               | 121.8          | 122.5                          | 108.4                 | 119.8       | 121.3                         |
| May               | 115.4          | 120.6                          | 104.7                 | 112.9       | 114.5                         |
| Jun               | 124.5          | 127.3                          | 106.4                 | 114.9       | 125.4                         |
| Jul               | 117.4          | 112.5                          | 94.0                  | 111.8       | 117.4                         |
| Aug               | 93.3           | 110.2                          | 83.0                  | 110.9       | 88.3                          |
| Sep               | 125.3          | 128.2                          | 103.8                 | 105.7       | 126.8                         |
| Oct               | 133.4          | 137.5                          | 110.3                 | 118.3       | 137.0                         |
| Nov               | 115.4          | 126.8                          | 99.2                  | 131.7       | 122.2                         |
| Dec               | 117.2          | 126.2                          | 95.2                  | 132.3       | 120.2                         |
| <b>Unit value</b> |                |                                |                       |             |                               |
| 1993              | 106.5          | 101.1                          | 92.6                  | 90.8        | 108.7                         |
| 1994              | 110.0          | 103.0                          | 102.6                 | 85.9        | 112.6                         |
| 1995              | 116.5          | 106.3                          | 114.1                 | 88.0        | 119.7                         |
| 1996              | 118.0          | 108.0                          | 106.2                 | 103.4       | 121.0                         |
| 1997              | 118.0          | 106.3                          | 108.2                 | 107.8       | 120.8                         |
| 1996 Dec          | 118.2          | 106.4                          | 106.0                 | 116.1       | 120.8                         |
| 1997 Jan          | 120.1          | 107.5                          | 107.9                 | 119.3       | 122.8                         |
| Feb               | 120.5          | 107.3                          | 109.8                 | 117.7       | 123.3                         |
| Mar               | 120.2          | 108.6                          | 108.6                 | 110.1       | 123.3                         |
| Apr               | 120.2          | 109.4                          | 109.8                 | 105.7       | 123.3                         |
| May               | 120.6          | 110.2                          | 112.2                 | 108.7       | 123.3                         |
| Jun               | 120.1          | 108.1                          | 110.6                 | 104.8       | 123.3                         |
| Jul               | 121.4          | 108.6                          | 111.8                 | 107.9       | 124.6                         |
| Aug               | 122.2          | 109.2                          | 111.5                 | 112.3       | 125.2                         |
| Sep               | 122.0          | 110.7                          | 113.0                 | 111.9       | 124.9                         |
| Oct               | 120.7          | 109.7                          | 111.8                 | 113.3       | 123.3                         |
| Nov               | 120.7          | 110.2                          | 112.3                 | 111.9       | 123.4                         |
| Dec               | 120.6          | 109.3                          | 112.2                 | 104.1       | 123.7                         |

Source : TREND  
Estimates : Italy and Ireland - December 1997.



## European Union and world trade



**TRADE BALANCE**
*Value (Bn ECU)*

| Period   | Main exporters and importers in 1997 |        |       |            |              |       |                |           |            |          |                  |        |                  |
|----------|--------------------------------------|--------|-------|------------|--------------|-------|----------------|-----------|------------|----------|------------------|--------|------------------|
|          | EU<br>(Extra EU-15)                  | USA    | Japan | Canada (*) | Hong<br>Kong | China | South<br>Korea | Singapore | Mexico (*) | Malaysia | Switzer-<br>land | Russia | Australia<br>(*) |
| 1993     | 1.2                                  | -115.0 | 103.3 | 5.0        | -3.1         | -10.2 | -1.8           | -9.7      | -11.6      | 1.3      | 1.7              | 14.8   | 0.1              |
| 1994     | 5.1                                  | -148.7 | 101.8 | 8.2        | -8.7         | 4.4   | -5.3           | -4.8      | -15.5      | -0.7     | 2.0              | 20.6   | -2.2             |
| 1995     | 27.7                                 | -143.3 | 81.9  | 20.6       | -14.7        | 12.9  | -7.5           | -4.7      | 5.4        | -3.0     | 1.0              | 23.8   | -3.4             |
| 1996     | 43.6                                 | -153.4 | 48.6  | 23.7       | -14.2        | 9.6   | -15.6          | -4.8      | 5.1        | -0.1     | 1.0              | 31.1   | -0.8             |
| 1997     | 50.5                                 | -186.1 | 72.7  | 15.5       | -18.3        | 35.9  | -10.5          | -8.6      | 0.5        | 0.9      | 0.3              | 27.5   | 1.2              |
| 1997 Jan | -2.8                                 | -15.5  | 0.0   | 2.0        | -1.3         | 1.4   | -2.9           | -0.4      | 0.5        | -0.0     | -0.3             | 3.1    | -0.3             |
| Feb      | 2.5                                  | -11.9  | 4.8   | 1.6        | -1.5         | 1.8   | -1.8           | -0.7      | 0.4        | 0.1      | 0.0              | 2.3    | 0.4              |
| Mar      | 3.4                                  | -10.1  | 5.8   | 1.9        | -2.6         | 2.6   | -1.5           | -0.8      | 0.5        | 0.6      | 0.0              | 2.7    | 0.5              |
| Apr      | 3.2                                  | -12.9  | 5.7   | 0.7        | -2.1         | 3.1   | -1.2           | -0.2      | 0.4        | -0.7     | -0.3             | 2.5    | -0.1             |
| May      | 4.4                                  | -13.8  | 5.4   | 1.4        | -2.0         | 3.2   | -0.4           | -0.5      | 0.4        | 0.0      | 0.1              | 2.1    | 0.8              |
| Jun      | 5.5                                  | -13.9  | 7.2   | 1.4        | -1.5         | 3.7   | 0.0            | -0.6      | -0.1       | -1.0     | 0.0              | 1.9    | -0.0             |
| Jul      | 9.9                                  | -20.7  | 6.6   | 0.9        | -1.7         | 2.5   | -0.8           | -0.9      | -0.4       | -0.3     | -0.1             | 2.0    | -0.2             |
| Aug      | 3.2                                  | -18.2  | 5.7   | 1.3        | -1.3         | 4.6   | -2.1           | -0.9      | -0.3       | 0.4      | -0.2             | 2.3    | 0.1              |
| Sep      | 3.4                                  | -19.8  | 8.0   | 0.7        | -0.8         | 4.6   | -0.4           | -0.3      | 0.0        | 0.4      | 0.1              | 1.9    | -0.1             |
| Oct      | 6.7                                  | -20.2  | 8.1   | 0.4        | -1.2         | 4.4   | 0.4            | -1.7      | 0.1        | -0.0     | 0.2              | 1.9    | -0.2             |
| Nov      | 4.4                                  | -13.6  | 7.4   | 1.1        | -1.0         | 4.1   | -1.0           | -0.4      | -0.4       | 0.2      | 0.5              | 2.2    | 0.3              |
| Dec      | 6.7                                  | -16.2  | 8.6   | 2.1        | -1.6         | 0.1   | 1.4            | -1.3      | -0.6       | 1.3      | 0.3              | 2.7    | -0.0             |
| 1998 Jan | -4.4                                 | -16.5  | 1.9   | 1.1        | -4.0         | 5.3   | -0.6           | 0.0       | -0.1       | 0.8      | -0.1             | 3.7    | -0.5             |

*Value (Bn ECU)*

| Period   | Main exporters and importers in 1997 |        |                 |           |        |       |             |        |        |                            |                     |           |        |
|----------|--------------------------------------|--------|-----------------|-----------|--------|-------|-------------|--------|--------|----------------------------|---------------------|-----------|--------|
|          | Thailand                             | Brazil | Saudi<br>Arabia | Indonesia | Norway | India | Philippines | Turkey | Poland | United<br>Arab<br>Emirates | South<br>Africa (*) | Argentina | Israel |
| 1993     | -7.6                                 | 9.1    | 12.1            | 7.3       | 6.9    | -0.8  | -5.4        | -12.0  | -4.0   | 1.5                        | 5.3                 | -3.1      | -5.1   |
| 1994     | -7.4                                 | 8.9    | 16.2            | 6.7       | 6.1    | -1.1  | -7.7        | -4.3   | -3.6   | 0.4                        | 3.0                 | -6.2      | -6.1   |
| 1995     | -12.5                                | -2.2   | 17.2            | 2.9       | 6.5    | -3.0  | -8.3        | -10.8  | -4.7   | 2.3                        | 1.1                 | -0.2      | -7.0   |
| 1996     | -13.9                                | -8.8   | 23.3            | 5.5       | 11.6   | -2.9  | -8.8        | -15.2  | -10.0  | 4.0                        | 2.2                 | 0.1       | -7.6   |
| 1997     | -6.7                                 | -12.9  | 21.0            | 5.8       | 10.8   | -7.6  | -16.2       | -23.2  | -18.4  | 0.7                        | 4.2                 | -4.3      | -5.8   |
| 1997 Jan | -1.3                                 | -0.5   | 2.2             | 0.9       | 1.5    | -0.7  | -1.2        | -1.2   | -1.3   | 0.5                        | 0.1                 | -0.4      | -0.5   |
| Feb      | -0.9                                 | -2.0   | 2.2             | 0.8       | 1.1    | -0.6  | -1.3        | -1.5   | -1.3   | 0.3                        | -0.1                | -0.2      | -0.5   |
| Mar      | -0.6                                 | -1.7   | 1.7             | 0.2       | 1.2    | -0.3  | -1.4        | -1.5   | -1.3   | -0.0                       | 0.3                 | -0.1      | -0.6   |
| Apr      | -1.2                                 | -1.1   | 2.2             | 0.2       | 0.9    | -1.2  | -1.7        | -2.0   | -1.6   | 0.1                        | 0.1                 | -0.2      | -0.5   |
| May      | -0.5                                 | -1.2   | 1.6             | -0.0      | 1.0    | -0.6  | -1.4        | -2.2   | -1.7   | -0.1                       | 0.3                 | -0.1      | -0.5   |
| Jun      | -1.0                                 | -1.2   | 1.6             | 0.2       | 0.8    | -0.5  | -1.6        | -2.2   | -1.7   | -0.2                       | 0.8                 | -0.2      | -0.5   |
| Jul      | -0.7                                 | -0.7   | 1.8             | 0.3       | 1.0    | -0.7  | -1.5        | -2.2   | -1.5   | -0.2                       | 0.1                 | -0.5      | -0.4   |
| Aug      | -0.6                                 | -0.4   | 1.5             | 0.4       | 1.0    | -0.5  | -1.5        | -1.9   | -1.4   | 0.1                        | 0.2                 | -0.5      | -0.6   |
| Sep      | -0.4                                 | -1.2   | 1.6             | 0.5       | 0.3    | -0.5  | -1.2        | -2.1   | -1.6   | -0.1                       | 0.1                 | -0.4      | -0.3   |
| Oct      | 0.0                                  | -0.8   | 2.2             | 0.7       | 0.5    | -0.4  | -1.1        | -2.1   | -1.7   | 0.0                        | 1.0                 | -0.5      | -0.5   |
| Nov      | -0.0                                 | -1.3   | 1.9             | 0.7       | 1.0    | -0.8  | -1.2        | -2.1   | -1.6   | 0.1                        | 0.7                 | -0.7      | -0.4   |
| Dec      | 0.6                                  | -0.5   | 0.5             | 0.9       | 0.8    | -0.8  | -1.3        | -2.4   | -1.6   | 0.1                        | 0.6                 | -0.5      | -0.4   |
| 1998 Jan | -1.0                                 | -0.9   | 1.9             | 1.4       | 1.3    | -0.6  | -1.2        | -1.4   | -1.5   | 0.5                        | 0.7                 | -0.4      | -0.5   |

Source : IMF, Eurostat (EU-15)

(\*) Imports F.O.B.

## EXPORTS

Value (Bn ECU)

| Period   | Main exporters in 1997 |                     |       |       |        |              |       |                |           |        |        |          |                  |
|----------|------------------------|---------------------|-------|-------|--------|--------------|-------|----------------|-----------|--------|--------|----------|------------------|
|          | World <sup>(1)</sup>   | EU<br>(Extra EU-15) | USA   | Japan | Canada | Hong<br>Kong | China | South<br>Korea | Singapore | Mexico | Russia | Malaysia | Switzer-<br>land |
| 1993     | 2 380.9                | 471.4               | 397.4 | 309.6 | 120.2  | 115.3        | 78.2  | 69.8           | 63.3      | 44.2   | 37.6   | 40.2     | 53.6             |
| 1994     | 2 673.2                | 523.6               | 430.8 | 332.2 | 135.6  | 127.3        | 101.6 | 80.7           | 81.5      | 51.2   | 53.0   | 49.4     | 59.2             |
| 1995     | 2 863.4                | 572.8               | 446.1 | 338.7 | 145.4  | 132.7        | 113.8 | 95.8           | 90.4      | 60.8   | 59.3   | 56.4     | 62.2             |
| 1996     | 3 106.0                | 625.1               | 490.6 | 323.9 | 157.6  | 142.2        | 119.0 | 102.8          | 98.6      | 75.6   | 66.1   | 61.6     | 62.5             |
| 1997     | 3 670.7                | 717.9               | 606.3 | 371.3 | 187.8  | 165.7        | 161.3 | 116.2          | 108.3     | 97.4   | 72.7   | 71.1     | 67.0             |
| 1997 Jan | 265.0                  | 50.2                | 41.6  | 24.7  | 14.6   | 12.7         | 9.6   | 7.4            | 8.8       | 6.9    | 5.6    | 5.5      | 4.8              |
| Feb      | 266.6                  | 52.4                | 45.7  | 27.8  | 14.7   | 9.8          | 8.4   | 8.0            | 7.0       | 7.6    | 5.4    | 4.7      | 5.1              |
| Mar      | 306.1                  | 56.4                | 52.8  | 32.2  | 15.8   | 11.8         | 12.2  | 9.8            | 9.4       | 8.1    | 6.2    | 6.6      | 5.2              |
| Apr      | 307.0                  | 61.2                | 51.4  | 30.8  | 15.8   | 13.6         | 12.9  | 10.0           | 9.4       | 8.2    | 6.0    | 5.5      | 5.9              |
| May      | 302.0                  | 57.9                | 50.6  | 30.0  | 15.8   | 13.1         | 13.3  | 10.2           | 9.4       | 7.8    | 5.4    | 5.9      | 5.2              |
| Jun      | 307.0                  | 60.8                | 51.1  | 31.7  | 15.5   | 13.5         | 13.5  | 10.8           | 9.3       | 8.0    | 5.6    | 5.8      | 5.7              |
| Jul      | 322.7                  | 66.9                | 49.4  | 33.6  | 14.5   | 16.0         | 14.1  | 9.9            | 10.0      | 8.0    | 6.0    | 6.0      | 5.9              |
| Aug      | 309.1                  | 53.2                | 52.4  | 31.1  | 16.0   | 15.6         | 14.9  | 9.4            | 9.4       | 8.5    | 6.6    | 6.8      | 4.6              |
| Sep      | 321.8                  | 64.1                | 52.1  | 33.3  | 16.7   | 14.9         | 15.1  | 9.4            | 10.2      | 8.7    | 6.4    | 6.1      | 6.0              |
| Oct      | 333.4                  | 69.2                | 55.0  | 34.3  | 16.8   | 16.5         | 15.9  | 11.0           | 8.0       | 9.5    | 6.1    | 5.9      | 6.5              |
| Nov      | 304.9                  | 61.6                | 51.3  | 29.6  | 15.6   | 14.1         | 14.7  | 9.2            | 8.9       | 8.2    | 6.2    | 5.6      | 6.2              |
| Dec      | 330.1                  | 63.8                | 53.7  | 32.7  | 16.1   | 14.4         | 17.3  | 11.2           | 8.6       | 7.9    | 7.4    | 6.9      | 6.0              |
| 1998 Jan | 314.7                  | 53.6                | 50.5  | 29.3  | 15.4   | 13.3         | 15.3  | 9.8            | 10.4      | 7.6    | 7.0    | 7.2      | 5.3              |

## Share (%), excluding Intra EU-15

|      |       |      |      |      |     |     |     |     |     |     |     |     |     |
|------|-------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1993 | 100.0 | 19.8 | 16.7 | 13.0 | 5.0 | 4.8 | 3.3 | 2.9 | 2.7 | 1.9 | 1.6 | 1.7 | 2.3 |
| 1994 | 100.0 | 19.6 | 16.1 | 12.4 | 5.1 | 4.8 | 3.8 | 3.0 | 3.0 | 1.9 | 2.0 | 1.8 | 2.2 |
| 1995 | 100.0 | 20.0 | 15.6 | 11.8 | 5.1 | 4.6 | 4.0 | 3.3 | 3.2 | 2.1 | 2.1 | 2.0 | 2.2 |
| 1996 | 100.0 | 20.1 | 15.8 | 10.4 | 5.1 | 4.6 | 3.8 | 3.3 | 3.2 | 2.4 | 2.1 | 2.0 | 2.0 |
| 1997 | 100.0 | 19.6 | 16.5 | 10.1 | 5.1 | 4.5 | 4.4 | 3.2 | 2.9 | 2.7 | 2.0 | 1.9 | 1.8 |

Value (Bn ECU)

| Period   | Main exporters in 1997 |           |          |        |           |        |       |                 |                            |             |           |           |        |
|----------|------------------------|-----------|----------|--------|-----------|--------|-------|-----------------|----------------------------|-------------|-----------|-----------|--------|
|          | Saudi<br>Arabia        | Australia | Thailand | Brazil | Indonesia | Norway | India | South<br>Africa | United<br>Arab<br>Emirates | Philippines | Venezuela | Argentina | Turkey |
| 1993     | 36.2                   | 36.3      | 31.7     | 33.1   | 31.4      | 26.3   | 17.3  | 20.8            | 18.2                       | 9.6         | 12.5      | 11.2      | 13.1   |
| 1994     | 35.8                   | 39.9      | 38.3     | 36.7   | 32.2      | 28.9   | 20.3  | 21.4            | 18.0                       | 11.3        | 14.4      | 13.1      | 15.3   |
| 1995     | 38.2                   | 40.5      | 43.8     | 35.6   | 33.6      | 31.4   | 23.3  | 21.6            | 18.4                       | 13.3        | 14.9      | 14.5      | 16.6   |
| 1996     | 45.2                   | 47.6      | 43.9     | 37.6   | 39.3      | 38.3   | 25.5  | 23.4            | 21.8                       | 16.2        | 18.4      | 18.9      | 18.2   |
| 1997     | 56.1                   | 55.6      | 51.3     | 46.7   | 46.1      | 42.0   | 29.4  | 28.3            | 27.2                       | 24.9        | 22.4      | 22.4      | 21.1   |
| 1997 Jan | 4.6                    | 3.8       | 3.8      | 3.0    | 3.5       | 3.8    | 2.4   | 2.0             | 2.4                        | 1.6         | 1.7       | 1.5       | 1.7    |
| Feb      | 4.7                    | 4.4       | 3.7      | 2.7    | 3.5       | 3.4    | 2.2   | 1.7             | 2.2                        | 1.6         | 1.6       | 1.5       | 1.5    |
| Mar      | 4.6                    | 4.6       | 4.5      | 3.3    | 3.6       | 3.4    | 3.0   | 2.1             | 2.3                        | 1.9         | 1.6       | 1.7       | 1.7    |
| Apr      | 4.6                    | 4.5       | 3.8      | 4.0    | 3.7       | 3.7    | 2.2   | 2.2             | 2.3                        | 1.8         | 1.7       | 2.0       | 1.8    |
| May      | 4.3                    | 5.1       | 4.3      | 4.1    | 3.5       | 3.3    | 2.5   | 2.4             | 2.2                        | 1.9         | 1.9       | 2.1       | 1.6    |
| Jun      | 4.4                    | 4.5       | 4.2      | 4.3    | 3.7       | 3.2    | 2.3   | 2.7             | 2.0                        | 2.0         | 1.9       | 1.9       | 1.6    |
| Jul      | 4.6                    | 4.8       | 4.5      | 4.7    | 4.0       | 3.3    | 2.5   | 2.8             | 2.2                        | 2.1         | 2.0       | 2.0       | 1.8    |
| Aug      | 4.5                    | 5.0       | 4.5      | 4.7    | 4.0       | 3.2    | 2.5   | 2.4             | 2.2                        | 2.2         | 2.0       | 1.9       | 1.7    |
| Sep      | 4.6                    | 4.7       | 4.5      | 4.2    | 4.1       | 3.7    | 2.6   | 2.3             | 2.3                        | 2.4         | 2.0       | 2.2       | 1.8    |
| Oct      | 5.3                    | 4.9       | 4.6      | 4.3    | 4.4       | 3.8    | 2.6   | 3.0             | 2.4                        | 2.3         | 2.1       | 2.0       | 2.0    |
| Nov      | 4.7                    | 4.7       | 4.3      | 3.5    | 3.7       | 3.6    | 2.2   | 2.5             | 2.3                        | 2.1         | 1.9       | 1.7       | 1.8    |
| Dec      | 5.2                    | 4.7       | 4.7      | 4.1    | 4.4       | 3.4    | 2.3   | 2.4             | 2.4                        | 3.1         | 1.9       | 2.0       | 2.0    |
| 1998 Jan | 5.1                    | 3.8       | 4.8      | 3.8    | 4.4       | 4.0    | 2.9   | 2.7             | 2.8                        | 2.1         | 1.6       | 1.9       | 2.2    |

## Share (%), excluding Intra EU-15

|      |     |     |     |     |     |     |     |     |     |     |     |     |     |
|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1993 | 1.5 | 1.5 | 1.3 | 1.4 | 1.3 | 1.1 | 0.7 | 0.9 | 0.8 | 0.4 | 0.5 | 0.5 | 0.6 |
| 1994 | 1.3 | 1.5 | 1.4 | 1.4 | 1.2 | 1.1 | 0.8 | 0.8 | 0.7 | 0.4 | 0.5 | 0.5 | 0.6 |
| 1995 | 1.3 | 1.4 | 1.5 | 1.2 | 1.2 | 1.1 | 0.8 | 0.8 | 0.6 | 0.5 | 0.5 | 0.5 | 0.6 |
| 1996 | 1.5 | 1.5 | 1.4 | 1.2 | 1.3 | 1.2 | 0.8 | 0.8 | 0.7 | 0.5 | 0.6 | 0.6 | 0.6 |
| 1997 | 1.5 | 1.5 | 1.4 | 1.3 | 1.3 | 1.1 | 0.8 | 0.8 | 0.7 | 0.7 | 0.6 | 0.6 | 0.6 |

Source : IMF, Eurostat (EU-15)

(1) Excluding intra EU-15

**IMPORTS**
*Value (Bn ECU)*

| Period                                  | Main importers in 1997 |                     |       |       |              |                       |                |       |           |                       |          |                  |        |
|---|------------------------|---------------------|-------|-------|--------------|-----------------------|----------------|-------|-----------|-----------------------|----------|------------------|--------|
|   | World <sup>(1)</sup>   | EU<br>(Extra EU-15) | USA   | Japan | Hong<br>Kong | Canada <sup>(*)</sup> | South<br>Korea | China | Singapore | Mexico <sup>(*)</sup> | Malaysia | Switzer-<br>land | Brazil |
| 1993                                    | 2 465.9                | 470.2               | 512.4 | 206.3 | 118.4        | 115.2                 | 71.6           | 88.4  | 72.9      | 55.8                  | 39.0     | 51.8             | 24.1   |
| 1994                                    | 2 767.2                | 518.5               | 579.5 | 230.4 | 136.0        | 127.4                 | 86.0           | 97.2  | 86.3      | 66.7                  | 50.1     | 57.2             | 27.8   |
| 1995                                    | 2 963.0                | 545.1               | 589.4 | 256.8 | 147.4        | 124.8                 | 103.3          | 101.0 | 95.1      | 55.4                  | 59.3     | 61.2             | 37.8   |
| 1996                                    | 3 243.1                | 581.5               | 644.1 | 275.3 | 156.4        | 133.9                 | 118.4          | 109.4 | 103.4     | 70.5                  | 61.8     | 61.6             | 46.4   |
| 1997                                    | 3 911.8                | 667.4               | 792.4 | 298.6 | 184.0        | 172.4                 | 126.7          | 125.4 | 116.9     | 96.8                  | 70.2     | 66.7             | 59.6   |
| 1997 Jan                                | 294.8                  | 53.1                | 57.2  | 24.7  | 14.0         | 12.6                  | 10.3           | 8.2   | 9.2       | 6.5                   | 5.6      | 5.1              | 3.5    |
| Feb                                     | 283.7                  | 49.9                | 57.6  | 23.0  | 11.3         | 13.1                  | 9.8            | 6.6   | 7.7       | 7.2                   | 4.5      | 5.1              | 4.7    |
| Mar                                     | 323.2                  | 53.0                | 63.0  | 26.4  | 14.4         | 13.9                  | 11.4           | 9.7   | 10.2      | 7.6                   | 5.9      | 5.2              | 5.1    |
| Apr                                     | 331.8                  | 58.1                | 64.3  | 25.2  | 15.7         | 15.1                  | 11.2           | 9.8   | 9.6       | 7.8                   | 6.2      | 6.2              | 5.2    |
| May                                     | 320.3                  | 53.5                | 64.4  | 24.6  | 15.1         | 14.4                  | 10.7           | 10.1  | 9.9       | 7.4                   | 5.9      | 5.1              | 5.3    |
| Jun                                     | 329.1                  | 55.3                | 65.1  | 24.6  | 15.0         | 14.1                  | 10.8           | 9.9   | 9.9       | 8.1                   | 6.8      | 5.7              | 5.5    |
| Jul                                     | 348.7                  | 57.0                | 70.0  | 27.1  | 17.6         | 13.6                  | 10.6           | 11.6  | 10.9      | 8.4                   | 6.3      | 6.0              | 5.5    |
| Aug                                     | 333.8                  | 49.9                | 70.6  | 25.4  | 16.8         | 14.7                  | 11.4           | 10.3  | 10.3      | 8.9                   | 6.4      | 4.8              | 5.1    |
| Sep                                     | 344.5                  | 60.7                | 71.9  | 25.3  | 15.6         | 16.0                  | 9.8            | 10.4  | 10.4      | 8.7                   | 5.7      | 5.9              | 5.4    |
| Oct                                     | 358.4                  | 62.5                | 75.2  | 26.1  | 17.6         | 16.4                  | 10.6           | 11.5  | 9.7       | 9.4                   | 5.9      | 6.3              | 5.1    |
| Nov                                     | 323.5                  | 57.2                | 64.9  | 22.2  | 15.1         | 14.6                  | 10.3           | 10.6  | 9.3       | 8.7                   | 5.4      | 5.7              | 4.8    |
| Dec                                     | 348.5                  | 57.1                | 69.8  | 24.1  | 16.0         | 14.1                  | 9.9            | 17.2  | 9.9       | 8.5                   | 5.6      | 5.7              | 4.6    |
| 1998 Jan                                | 344.5                  | 58.0                | 67.0  | 27.5  | 17.3         | 14.3                  | 10.4           | 10.0  | 10.4      | 7.7                   | 6.4      | 5.4              | 4.6    |
| <b>Share (%), excluding Intra EU-15</b> |                        |                     |       |       |              |                       |                |       |           |                       |          |                  |        |
| 1993                                    | 100.0                  | 19.1                | 20.8  | 8.4   | 4.8          | 4.7                   | 2.9            | 3.6   | 3.0       | 2.3                   | 1.6      | 2.1              | 1.0    |
| 1994                                    | 100.0                  | 18.7                | 20.9  | 8.3   | 4.9          | 4.6                   | 3.1            | 3.5   | 3.1       | 2.4                   | 1.8      | 2.1              | 1.0    |
| 1995                                    | 100.0                  | 18.4                | 19.9  | 8.7   | 5.0          | 4.2                   | 3.5            | 3.4   | 3.2       | 1.9                   | 2.0      | 2.1              | 1.3    |
| 1996                                    | 100.0                  | 17.9                | 19.9  | 8.5   | 4.8          | 4.1                   | 3.7            | 3.4   | 3.2       | 2.2                   | 1.9      | 1.9              | 1.4    |
| 1997                                    | 100.0                  | 17.1                | 20.3  | 7.6   | 4.7          | 4.4                   | 3.2            | 3.2   | 3.0       | 2.5                   | 1.8      | 1.7              | 1.5    |

*Value (Bn ECU)*

| Period                                  | Main importers in 1997 |                          |        |        |             |           |        |       |                 |        |           |                            |        |
|---|------------------------|--------------------------|--------|--------|-------------|-----------|--------|-------|-----------------|--------|-----------|----------------------------|--------|
|   | Thailand               | Australia <sup>(*)</sup> | Russia | Turkey | Philippines | Indonesia | Poland | India | Saudi<br>Arabia | Norway | Argentina | United<br>Arab<br>Emirates | Israel |
| 1993                                    | 39.3                   | 36.3                     | 22.8   | 25.1   | 15.1        | 24.2      | 16.1   | 18.1  | 24.1            | 19.4   | 14.3      | 16.7                       | 17.4   |
| 1994                                    | 45.7                   | 42.1                     | 32.5   | 19.6   | 18.9        | 25.4      | 18.1   | 21.4  | 19.6            | 22.7   | 19.2      | 17.7                       | 19.9   |
| 1995                                    | 56.3                   | 43.9                     | 35.5   | 27.3   | 21.6        | 30.8      | 22.2   | 26.4  | 21.0            | 24.9   | 14.8      | 16.0                       | 21.6   |
| 1996                                    | 57.8                   | 48.5                     | 35.0   | 33.4   | 25.0        | 33.8      | 29.2   | 28.4  | 21.9            | 26.7   | 18.8      | 17.8                       | 23.6   |
| 1997                                    | 58.0                   | 54.5                     | 45.2   | 44.3   | 41.2        | 40.3      | 39.2   | 37.0  | 35.1            | 31.2   | 26.7      | 26.4                       | 25.6   |
| 1997 Jan                                | 5.1                    | 4.1                      | 2.5    | 2.9    | 2.8         | 2.6       | 2.8    | 3.0   | 2.5             | 2.3    | 1.9       | 1.9                        | 2.0    |
| Feb                                     | 4.7                    | 4.0                      | 3.1    | 3.0    | 2.9         | 2.7       | 2.9    | 2.8   | 2.5             | 2.3    | 1.8       | 1.8                        | 2.0    |
| Mar                                     | 5.1                    | 4.1                      | 3.5    | 3.3    | 3.3         | 3.3       | 3.0    | 3.3   | 2.9             | 2.3    | 1.8       | 2.3                        | 2.4    |
| Apr                                     | 5.0                    | 4.6                      | 3.5    | 3.8    | 3.4         | 3.6       | 3.3    | 3.4   | 2.5             | 2.7    | 2.2       | 2.2                        | 2.0    |
| May                                     | 4.8                    | 4.3                      | 3.3    | 3.8    | 3.2         | 3.5       | 3.3    | 3.1   | 2.7             | 2.3    | 2.2       | 2.2                        | 2.1    |
| Jun                                     | 5.2                    | 4.5                      | 3.6    | 3.8    | 3.5         | 3.6       | 3.4    | 2.9   | 2.8             | 2.4    | 2.1       | 2.2                        | 2.2    |
| Jul                                     | 5.2                    | 5.0                      | 4.0    | 4.1    | 3.6         | 3.7       | 3.3    | 3.2   | 2.9             | 2.3    | 2.5       | 2.4                        | 2.2    |
| Aug                                     | 5.1                    | 4.9                      | 4.3    | 3.6    | 3.7         | 3.6       | 3.0    | 3.0   | 2.9             | 2.2    | 2.5       | 2.1                        | 2.2    |
| Sep                                     | 5.0                    | 4.8                      | 4.5    | 3.9    | 3.6         | 3.5       | 3.5    | 3.2   | 3.0             | 3.5    | 2.5       | 2.4                        | 2.1    |
| Oct                                     | 4.6                    | 5.1                      | 4.2    | 4.0    | 3.4         | 3.7       | 3.8    | 3.0   | 3.1             | 3.3    | 2.5       | 2.4                        | 2.0    |
| Nov                                     | 4.3                    | 4.4                      | 4.1    | 3.9    | 3.4         | 3.0       | 3.4    | 3.0   | 2.8             | 2.6    | 2.3       | 2.2                        | 2.1    |
| Dec                                     | 4.0                    | 4.7                      | 4.8    | 4.4    | 4.3         | 3.6       | 3.5    | 3.1   | 4.7             | 2.6    | 2.5       | 2.4                        | 2.4    |
| 1998 Jan                                | 5.8                    | 4.3                      | 3.3    | 3.6    | 3.4         | 3.0       | 3.4    | 3.5   | 3.1             | 2.7    | 2.3       | 2.3                        | 2.4    |
| <b>Share (%), excluding Intra EU-15</b> |                        |                          |        |        |             |           |        |       |                 |        |           |                            |        |
| 1993                                    | 1.6                    | 1.5                      | 0.9    | 1.0    | 0.6         | 1.0       | 0.7    | 0.7   | 1.0             | 0.8    | 0.6       | 0.7                        | 0.7    |
| 1994                                    | 1.7                    | 1.5                      | 1.2    | 0.7    | 0.7         | 0.9       | 0.7    | 0.8   | 0.7             | 0.8    | 0.7       | 0.6                        | 0.7    |
| 1995                                    | 1.9                    | 1.5                      | 1.2    | 0.9    | 0.7         | 1.0       | 0.7    | 0.9   | 0.7             | 0.8    | 0.5       | 0.5                        | 0.7    |
| 1996                                    | 1.8                    | 1.5                      | 1.1    | 1.0    | 0.8         | 1.0       | 0.9    | 0.9   | 0.7             | 0.8    | 0.6       | 0.5                        | 0.7    |
| 1997                                    | 1.5                    | 1.4                      | 1.2    | 1.1    | 1.1         | 1.0       | 1.0    | 0.9   | 0.9             | 0.8    | 0.7       | 0.7                        | 0.7    |

Source : IMF, Eurostat (EU-15)

<sup>(\*)</sup> Imports F.O.B.

<sup>(1)</sup> Excluding intra EU-15

# SHARE OF TRADE WITH THE EUROPEAN UNION, THE UNITED STATES AND JAPAN

1997

Value (Bn ECU)

| Reporter<br><br>Main world exporters<br>and importers | Partner      |                        |      |       |      |       |      |                     |      |
|---|--------------|------------------------|------|-------|------|-------|------|---------------------|------|
|   | World<br>(1) | EU-15<br>(Extra EU-15) |      | USA   |      | Japan |      | EU-15 + USA + Japan |      |
|   | Value        | Value                  | %    | Value | %    | Value | %    | Value               | Σ %  |
| <b>EXPORTS</b>  |              |                        |      |       |      |       |      |                     |      |
| World (1)   | 3 670.7      | 618.5                  | 16.9 | 764.9 | 20.8 | 268.4 | 7.3  | 1 651.9             | 45.0 |
| EU-15   | 717.9        |                        |      | 140.7 | 19.6 | 36.0  | 5.0  | 176.7               | 24.6 |
| Norway  | 42.0         | 32.0                   | 76.2 | 2.6   | 6.3  | 0.8   | 2.0  | 35.5                | 84.5 |
| Switzerland   | 67.0         | 39.9                   | 59.6 | 7.1   | 10.5 | 2.7   | 4.0  | 49.7                | 74.2 |
| Turkey  | 21.1         | 10.8                   | 51.1 | 1.8   | 8.5  | 0.1   | 0.6  | 12.7                | 60.2 |
| Poland  | 20.8         | 13.8                   | 66.2 | 0.6   | 2.9  | 0.1   | 0.4  | 14.4                | 69.4 |
| Russia  | 72.7         | 24.6                   | 33.9 | 4.4   | 6.0  | 2.6   | 3.5  | 31.6                | 43.4 |
| South Africa  | 28.3         | 8.1                    | 28.5 | 1.7   | 6.0  | 1.5   | 5.4  | 11.3                | 40.0 |
| USA   | 606.3        | 124.2                  | 20.5 |       |      | 57.9  | 9.6  | 182.1               | 30.0 |
| Canada  | 187.8        | 9.3                    | 5.0  | 156.4 | 83.2 | 6.4   | 3.4  | 172.1               | 91.6 |
| Mexico  | 97.4         | 3.5                    | 3.6  | 83.4  | 85.6 | 1.0   | 1.0  | 87.9                | 90.3 |
| Brazil  | 46.7         | 12.8                   | 27.4 | 8.3   | 17.8 | 2.7   | 5.8  | 23.8                | 50.9 |
| Argentina   | 22.4         | 3.5                    | 15.7 | 1.8   | 7.8  | 0.5   | 2.2  | 5.8                 | 25.7 |
| Iran  | 18.7         | 4.9                    | 26.1 | 0.0   | 0.0  | 2.8   | 15.1 | 7.7                 | 41.3 |
| Israel  | 19.8         | 6.0                    | 30.2 | 6.4   | 32.1 | 0.9   | 4.6  | 13.2                | 66.8 |
| Saudi Arabia  | 56.1         | 9.6                    | 17.1 | 8.3   | 14.8 | 9.5   | 17.0 | 27.5                | 48.9 |
| United Arab Emirates                                  | 27.2         | 1.3                    | 4.6  | 0.8   | 2.8  | 9.9   | 36.3 | 11.9                | 43.8 |
| India   | 29.4         | 7.5                    | 25.4 | 5.7   | 19.3 | 1.6   | 5.6  | 14.8                | 50.3 |
| Philippines   | 24.9         | 3.9                    | 15.6 | 8.7   | 34.7 | 4.0   | 16.1 | 16.6                | 66.4 |
| China   | 161.3        | 21.0                   | 13.0 | 28.9  | 17.9 | 28.1  | 17.4 | 78.0                | 48.3 |
| Indonesia   | 46.1         | 7.7                    | 16.8 | 7.5   | 16.3 | 11.4  | 24.7 | 26.7                | 57.9 |
| Thailand  | 51.3         | 8.1                    | 15.8 | 10.1  | 19.8 | 7.7   | 15.0 | 25.9                | 50.6 |
| Malaysia  | 71.1         | 10.1                   | 14.3 | 13.0  | 18.3 | 8.9   | 12.5 | 32.0                | 45.1 |
| Singapore   | 108.3        | 15.0                   | 13.8 | 19.7  | 18.2 | 7.3   | 6.7  | 42.0                | 38.8 |
| South Korea   | 116.2        | 12.5                   | 10.7 | 19.0  | 16.4 | 12.4  | 10.6 | 43.8                | 37.7 |
| Japan   | 371.3        | 58.0                   | 15.6 | 104.4 | 28.1 |       |      | 162.3               | 43.7 |
| Hong Kong   | 165.7        | 24.4                   | 14.7 | 36.1  | 21.8 | 10.1  | 6.1  | 70.6                | 42.6 |
| Australia   | 55.6         | 5.6                    | 10.1 | 4.1   | 7.4  | 11.0  | 19.7 | 20.7                | 37.3 |
| <b>IMPORTS</b>  |              |                        |      |       |      |       |      |                     |      |
| World (1)   | 3 911.8      | 699.1                  | 17.9 | 676.6 | 17.3 | 416.1 | 10.6 | 1 791.9             | 45.8 |
| EU-15   | 667.4        |                        |      | 136.5 | 20.5 | 59.3  | 8.9  | 195.7               | 29.3 |
| Norway  | 31.2         | 21.7                   | 69.5 | 2.1   | 6.7  | 1.4   | 4.3  | 25.1                | 80.6 |
| Switzerland   | 66.7         | 51.4                   | 77.1 | 5.6   | 8.4  | 1.9   | 2.8  | 58.8                | 88.2 |
| Turkey  | 44.3         | 23.4                   | 52.9 | 3.4   | 7.7  | 1.7   | 3.8  | 28.6                | 64.4 |
| Poland  | 39.2         | 27.2                   | 69.3 | 1.1   | 2.9  | 0.3   | 0.7  | 28.6                | 72.9 |
| Russia  | 45.2         | 17.2                   | 37.9 | 3.5   | 7.8  | 0.9   | 1.9  | 21.6                | 47.6 |
| South Africa (2)                                      | 24.1         | 10.3                   | 42.6 | 3.0   | 12.3 | 1.8   | 7.4  | 15.0                | 62.2 |
| USA   | 792.4        | 143.4                  | 18.1 |       |      | 109.6 | 13.8 | 253.0               | 31.9 |
| Canada (2)  | 172.4        | 17.0                   | 9.9  | 116.4 | 67.5 | 8.0   | 4.6  | 141.3               | 82.0 |
| Mexico (2)  | 96.8         | 8.7                    | 9.0  | 72.5  | 74.8 | 3.8   | 3.9  | 85.0                | 87.8 |
| Brazil  | 59.6         | 15.8                   | 26.6 | 13.9  | 23.3 | 3.5   | 5.9  | 33.2                | 55.8 |
| Argentina   | 26.7         | 7.3                    | 27.4 | 5.4   | 20.0 | 1.0   | 3.7  | 13.7                | 51.1 |
| Iran  | 13.1         | 5.4                    | 41.3 | 0.0   | 0.0  | 0.9   | 6.5  | 6.3                 | 47.9 |
| Israel  | 25.6         | 13.1                   | 51.0 | 4.8   | 18.8 | 0.9   | 3.6  | 18.8                | 73.3 |
| Saudi Arabia  | 35.1         | 14.0                   | 39.8 | 8.2   | 23.3 | 3.0   | 8.5  | 25.2                | 71.6 |
| United Arab Emirates                                  | 26.4         | 8.3                    | 31.5 | 2.5   | 9.6  | 2.5   | 9.3  | 13.3                | 50.4 |
| India   | 37.0         | 11.0                   | 29.8 | 3.5   | 9.5  | 2.1   | 5.8  | 16.7                | 45.1 |
| Philippines   | 41.2         | 5.5                    | 13.5 | 7.2   | 17.5 | 8.4   | 20.5 | 21.2                | 51.4 |
| China   | 125.4        | 16.9                   | 13.5 | 14.4  | 11.5 | 25.6  | 20.4 | 56.9                | 45.4 |
| Indonesia   | 40.3         | 7.9                    | 19.7 | 4.5   | 11.3 | 9.4   | 23.4 | 21.9                | 54.4 |
| Thailand  | 58.0         | 7.9                    | 13.6 | 8.0   | 13.7 | 14.2  | 24.6 | 30.1                | 51.9 |
| Malaysia  | 70.2         | 9.8                    | 13.9 | 11.7  | 16.7 | 15.3  | 21.9 | 36.8                | 52.4 |
| Singapore   | 116.9        | 16.0                   | 13.7 | 19.3  | 16.5 | 20.4  | 17.5 | 55.7                | 47.7 |
| South Korea   | 126.7        | 15.5                   | 12.2 | 25.2  | 19.9 | 24.9  | 19.7 | 65.7                | 51.8 |
| Japan   | 298.6        | 39.9                   | 13.4 | 67.0  | 22.4 |       |      | 106.9               | 35.8 |
| Hong Kong   | 184.0        | 20.3                   | 11.0 | 14.3  | 7.8  | 25.2  | 13.7 | 59.8                | 32.5 |
| Australia (2)   | 54.5         | 13.3                   | 24.4 | 12.1  | 22.1 | 7.5   | 13.7 | 32.8                | 60.2 |

Source : IMF, Eurostat (EU-15)

(1) Excluding intra EU-15

(2) Imports F.O.B.



Value (Bn ECU) and share of total (%)

| SITC Rev. 3    |                                  | 1993         |              | 1994         |              | 1995         |              | 1996         |              | 1997         |              |
|----------------|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                |                                  | Value        | %            | Value        | %            | Value        | %            | Value        | %            | Value        | %            |
| <b>EXPORTS</b> |                                  |              |              |              |              |              |              |              |              |              |              |
| EU-15<br>(1)   | <b>0-9 TOTAL</b>                 | <b>471.4</b> | <b>100.0</b> | <b>523.6</b> | <b>100.0</b> | <b>572.8</b> | <b>100.0</b> | <b>625.1</b> | <b>100.0</b> | <b>717.9</b> | <b>100.0</b> |
|                | 0+1 Food                         | 34.8         | 7.4          | 37.2         | 7.1          | 38.9         | 6.8          | 41.4         | 6.6          | 45.6         | 6.3          |
|                | 2+4 Raw materials                | 10.4         | 2.2          | 12.0         | 2.3          | 13.7         | 2.4          | 13.5         | 2.2          | 15.6         | 2.2          |
|                | 3 Energy                         | 14.3         | 3.0          | 15.4         | 2.9          | 13.3         | 2.3          | 15.4         | 2.5          | 16.4         | 2.3          |
|                | 5 Chemistry                      | 60.2         | 12.8         | 68.1         | 13.0         | 73.4         | 12.8         | 80.7         | 12.9         | 92.5         | 12.9         |
|                | 7 Machinery and transport equip. | 206.7        | 43.9         | 231.5        | 44.2         | 255.8        | 44.7         | 282.8        | 45.2         | 328.9        | 45.8         |
|                | 6+8 Other manufactured goods     | 137.9        | 29.2         | 154.1        | 29.4         | 167.4        | 29.2         | 183.2        | 29.3         | 203.1        | 28.3         |
| USA            | <b>0-9 TOTAL</b>                 | <b>397.4</b> | <b>100.0</b> | <b>430.8</b> | <b>100.0</b> | <b>446.1</b> | <b>100.0</b> | <b>490.6</b> | <b>100.0</b> | <b>606.3</b> | <b>100.0</b> |
|                | 0+1 Food                         | 34.5         | 8.7          | 36.5         | 8.5          | 38.4         | 8.6          | 42.4         | 8.6          | 38.9         | 6.4          |
|                | 2+4 Raw materials                | 22.3         | 5.6          | 24.5         | 5.7          | 28.6         | 6.4          | 26.9         | 5.5          | 27.1         | 4.5          |
|                | 3 Energy                         | 8.4          | 2.1          | 7.5          | 1.8          | 8.0          | 1.8          | 9.6          | 2.0          | 9.9          | 1.6          |
|                | 5 Chemistry                      | 39.2         | 9.9          | 44.1         | 10.2         | 47.2         | 10.6         | 49.6         | 10.1         | 55.8         | 9.2          |
|                | 7 Machinery and transport equip. | 192.0        | 48.3         | 212.1        | 49.2         | 215.2        | 48.2         | 241.1        | 49.2         | 277.7        | 45.8         |
|                | 6+8 Other manufactured goods     | 79.9         | 20.1         | 87.1         | 20.2         | 90.9         | 20.4         | 100.4        | 20.5         | 111.3        | 18.4         |
| Japan          | <b>0-9 TOTAL</b>                 | <b>309.6</b> | <b>100.0</b> | <b>332.2</b> | <b>100.0</b> | <b>338.7</b> | <b>100.0</b> | <b>323.9</b> | <b>100.0</b> | <b>371.3</b> | <b>100.0</b> |
|                | 0+1 Food                         | 1.7          | 0.5          | 1.7          | 0.5          | 1.6          | 0.5          | 1.5          | 0.5          | 1.7          | 0.5          |
|                | 2+4 Raw materials                | 2.0          | 0.6          | 2.2          | 0.7          | 2.4          | 0.7          | 2.4          | 0.8          | 2.4          | 0.7          |
|                | 3 Energy                         | 1.7          | 0.5          | 1.9          | 0.6          | 1.9          | 0.6          | 1.5          | 0.5          | 1.5          | 0.4          |
|                | 5 Chemistry                      | 17.2         | 5.6          | 19.8         | 6.0          | 23.0         | 6.8          | 22.7         | 7.0          | 23.6         | 6.3          |
|                | 7 Machinery and transport equip. | 222.0        | 71.7         | 239.3        | 72.0         | 238.1        | 70.3         | 225.1        | 69.5         | 229.2        | 61.7         |
|                | 6+8 Other manufactured goods     | 58.4         | 18.9         | 61.2         | 18.4         | 64.3         | 19.0         | 62.3         | 19.2         | 63.9         | 17.2         |
| <b>IMPORTS</b> |                                  |              |              |              |              |              |              |              |              |              |              |
| EU-15<br>(1)   | <b>0-9 TOTAL</b>                 | <b>470.2</b> | <b>100.0</b> | <b>518.5</b> | <b>100.0</b> | <b>545.1</b> | <b>100.0</b> | <b>581.5</b> | <b>100.0</b> | <b>667.4</b> | <b>100.0</b> |
|                | 0+1 Food                         | 38.1         | 8.1          | 43.4         | 8.4          | 43.2         | 7.9          | 45.8         | 7.9          | 47.9         | 7.2          |
|                | 2+4 Raw materials                | 28.7         | 6.1          | 35.4         | 6.8          | 40.2         | 7.4          | 37.6         | 6.5          | 42.5         | 6.4          |
|                | 3 Energy                         | 68.4         | 14.6         | 69.1         | 13.3         | 64.8         | 11.9         | 80.3         | 13.8         | 84.5         | 12.7         |
|                | 5 Chemistry                      | 32.1         | 6.8          | 37.5         | 7.2          | 43.1         | 7.9          | 44.7         | 7.7          | 50.9         | 7.6          |
|                | 7 Machinery and transport equip. | 149.2        | 31.7         | 164.7        | 31.8         | 173.3        | 31.8         | 187.9        | 32.3         | 225.8        | 33.8         |
|                | 6+8 Other manufactured goods     | 138.1        | 29.4         | 154.0        | 29.7         | 164.8        | 30.2         | 169.7        | 29.2         | 195.1        | 29.2         |
| USA            | <b>0-9 TOTAL</b>                 | <b>512.4</b> | <b>100.0</b> | <b>579.5</b> | <b>100.0</b> | <b>589.4</b> | <b>100.0</b> | <b>644.1</b> | <b>100.0</b> | <b>792.4</b> | <b>100.0</b> |
|                | 0+1 Food                         | 26.4         | 5.1          | 27.8         | 4.8          | 26.8         | 4.5          | 30.1         | 4.7          | 33.6         | 4.2          |
|                | 2+4 Raw materials                | 15.2         | 3.0          | 17.2         | 3.0          | 18.2         | 3.1          | 19.3         | 3.0          | 19.9         | 2.5          |
|                | 3 Energy                         | 50.6         | 9.9          | 50.5         | 8.7          | 48.2         | 8.2          | 60.7         | 9.4          | 65.0         | 8.2          |
|                | 5 Chemistry                      | 26.0         | 5.1          | 29.8         | 5.1          | 32.2         | 5.5          | 36.7         | 5.7          | 41.1         | 5.2          |
|                | 7 Machinery and transport equip. | 226.8        | 44.3         | 264.5        | 45.6         | 273.6        | 46.4         | 290.8        | 45.2         | 317.2        | 40.0         |
|                | 6+8 Other manufactured goods     | 152.8        | 29.8         | 170.0        | 29.3         | 170.7        | 29.0         | 183.4        | 28.5         | 204.9        | 25.9         |
| Japan          | <b>0-9 TOTAL</b>                 | <b>206.3</b> | <b>100.0</b> | <b>230.4</b> | <b>100.0</b> | <b>256.8</b> | <b>100.0</b> | <b>275.3</b> | <b>100.0</b> | <b>298.6</b> | <b>100.0</b> |
|                | 0+1 Food                         | 33.5         | 16.2         | 39.2         | 17.0         | 38.9         | 15.1         | 39.9         | 14.5         | 36.3         | 12.2         |
|                | 2+4 Raw materials                | 24.6         | 11.9         | 25.6         | 11.1         | 26.9         | 10.5         | 25.7         | 9.3          | 24.8         | 8.3          |
|                | 3 Energy                         | 42.1         | 20.4         | 40.5         | 17.6         | 41.2         | 16.0         | 47.9         | 17.4         | 49.5         | 16.6         |
|                | 5 Chemistry                      | 15.1         | 7.3          | 16.6         | 7.2          | 18.4         | 7.2          | 18.0         | 6.5          | 18.1         | 6.1          |
|                | 7 Machinery and transport equip. | 34.9         | 16.9         | 44.3         | 19.2         | 58.0         | 22.6         | 67.1         | 24.4         | 65.8         | 22.0         |
|                | 6+8 Other manufactured goods     | 51.0         | 24.7         | 59.9         | 26.0         | 68.0         | 26.5         | 71.5         | 26.0         | 68.0         | 22.8         |

Source : UN (Comtrade), IMF (total only), Eurostat (EU-15)  
(1) Excluding intra EU-15 trade



## European Union trading partners

## EXPORTS

| Partner              | Value (Bn ECU) |              |              |              |              | %            |              |              |              |              | Σ %  | Rank |
|----------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|
|                      | 1993           | 1994         | 1995         | 1996         | 1997         | 1993         | 1994         | 1995         | 1996         | 1997         | 1997 | 1997 |
| <b>Extra EU-15</b>   | <b>471.4</b>   | <b>523.6</b> | <b>572.8</b> | <b>625.1</b> | <b>717.9</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> |      |      |
| USA                  | 91.5           | 103.7        | 103.3        | 114.4        | 140.7        | 19.4         | 19.8         | 18.0         | 18.3         | 19.6         | 19.6 | 1    |
| Switzerland          | 42.7           | 46.8         | 51.0         | 51.4         | 53.4         | 9.1          | 8.9          | 8.9          | 8.2          | 7.4          | 27.0 | 2    |
| Japan                | 24.7           | 29.1         | 32.9         | 35.7         | 36.0         | 5.2          | 5.6          | 5.7          | 5.7          | 5.0          | 32.0 | 3    |
| Russia               | 12.7           | 14.4         | 16.1         | 19.1         | 25.2         | 2.7          | 2.7          | 2.8          | 3.1          | 3.5          | 35.6 | 4    |
| Poland               | 11.1           | 12.3         | 15.3         | 19.9         | 25.0         | 2.4          | 2.4          | 2.7          | 3.2          | 3.5          | 39.0 | 5    |
| Norway               | 14.3           | 16.5         | 17.3         | 19.7         | 23.3         | 3.0          | 3.2          | 3.0          | 3.2          | 3.2          | 42.3 | 6    |
| Turkey               | 12.4           | 9.3          | 13.4         | 18.2         | 22.3         | 2.6          | 1.8          | 2.3          | 2.9          | 3.1          | 45.4 | 7    |
| Hong Kong            | 12.0           | 13.9         | 15.8         | 17.5         | 20.4         | 2.5          | 2.7          | 2.8          | 2.8          | 2.8          | 48.2 | 8    |
| China                | 12.4           | 14.0         | 14.7         | 14.7         | 16.4         | 2.6          | 2.7          | 2.6          | 2.4          | 2.3          | 50.5 | 9    |
| Czech Republic       | 7.1            | 9.2          | 11.7         | 14.0         | 15.8         | 1.5          | 1.8          | 2.0          | 2.2          | 2.2          | 52.7 | 10   |
| Brazil               | 5.7            | 7.5          | 11.4         | 11.7         | 14.8         | 1.2          | 1.4          | 2.0          | 1.9          | 2.1          | 54.8 | 11   |
| South Korea          | 8.4            | 10.9         | 12.3         | 14.3         | 14.4         | 1.8          | 2.1          | 2.2          | 2.3          | 2.0          | 56.8 | 12   |
| Canada               | 9.5            | 10.6         | 10.3         | 10.7         | 14.1         | 2.0          | 2.0          | 1.8          | 1.7          | 2.0          | 58.8 | 13   |
| Hungary              | 6.4            | 8.1          | 8.7          | 10.0         | 13.6         | 1.4          | 1.5          | 1.5          | 1.6          | 1.9          | 60.6 | 14   |
| Singapore            | 8.3            | 9.7          | 10.9         | 12.3         | 13.4         | 1.8          | 1.9          | 1.9          | 2.0          | 1.9          | 62.5 | 15   |
| Saudi Arabia         | 10.1           | 9.3          | 8.6          | 10.3         | 13.2         | 2.1          | 1.8          | 1.5          | 1.7          | 1.8          | 64.3 | 16   |
| Australia            | 7.9            | 9.7          | 10.5         | 11.5         | 13.1         | 1.7          | 1.8          | 1.8          | 1.8          | 1.8          | 66.2 | 17   |
| Taiwan               | 7.6            | 8.7          | 10.1         | 9.9          | 12.6         | 1.6          | 1.7          | 1.8          | 1.6          | 1.8          | 67.9 | 18   |
| Israel               | 8.0            | 9.4          | 9.7          | 10.4         | 11.4         | 1.7          | 1.8          | 1.7          | 1.7          | 1.6          | 69.5 | 19   |
| India                | 6.5            | 7.5          | 9.4          | 9.9          | 10.2         | 1.4          | 1.4          | 1.6          | 1.6          | 1.4          | 70.9 | 20   |
| South Africa         | 5.8            | 7.5          | 8.7          | 8.9          | 9.7          | 1.2          | 1.4          | 1.5          | 1.4          | 1.4          | 72.3 | 21   |
| Malaysia             | 4.4            | 6.4          | 7.9          | 7.5          | 8.7          | 0.9          | 1.2          | 1.4          | 1.2          | 1.2          | 73.5 | 22   |
| Indonesia            | 4.7            | 4.7          | 5.9          | 7.0          | 8.3          | 1.0          | 0.9          | 1.0          | 1.1          | 1.2          | 74.7 | 23   |
| United Arab Emirates | 5.6            | 6.2          | 6.5          | 6.7          | 7.9          | 1.2          | 1.2          | 1.1          | 1.1          | 1.1          | 75.8 | 24   |
| Thailand             | 5.7            | 6.7          | 8.5          | 8.5          | 7.8          | 1.2          | 1.3          | 1.5          | 1.4          | 1.1          | 76.8 | 25   |
| Mexico               | 6.2            | 7.1          | 4.5          | 5.1          | 7.4          | 1.3          | 1.4          | 0.8          | 0.8          | 1.0          | 77.9 | 26   |
| Argentina            | 3.6            | 5.2          | 4.6          | 5.8          | 7.3          | 0.8          | 1.0          | 0.8          | 0.9          | 1.0          | 78.9 | 27   |
| Egypt                | 4.7            | 4.9          | 5.0          | 5.7          | 6.7          | 1.0          | 0.9          | 0.9          | 0.9          | 0.9          | 79.8 | 28   |
| Slovenia             | 3.6            | 4.3          | 5.2          | 5.4          | 6.3          | 0.8          | 0.8          | 0.9          | 0.9          | 0.9          | 80.7 | 29   |
| Morocco              | 4.4            | 4.5          | 4.7          | 4.7          | 5.3          | 0.9          | 0.9          | 0.8          | 0.8          | 0.7          | 81.4 | 30   |
| Tunisia              | 3.7            | 3.9          | 4.2          | 4.3          | 5.3          | 0.8          | 0.7          | 0.7          | 0.7          | 0.7          | 82.2 | 31   |
| Philippines          | 2.0            | 2.1          | 2.3          | 3.2          | 5.1          | 0.4          | 0.4          | 0.4          | 0.5          | 0.7          | 82.9 | 32   |
| Romania              | 2.5            | 2.9          | 3.8          | 4.4          | 5.0          | 0.5          | 0.6          | 0.7          | 0.7          | 0.7          | 83.6 | 33   |
| Iran                 | 6.0            | 4.1          | 3.5          | 3.9          | 4.9          | 1.3          | 0.8          | 0.6          | 0.6          | 0.7          | 84.3 | 34   |
| Slovakia             | 1.6            | 2.2          | 3.2          | 4.0          | 4.8          | 0.3          | 0.4          | 0.6          | 0.6          | 0.7          | 84.9 | 35   |
| Croatia              | 2.3            | 3.2          | 3.7          | 3.9          | 4.8          | 0.5          | 0.6          | 0.7          | 0.6          | 0.7          | 85.6 | 36   |
| Algeria              | 4.3            | 4.8          | 4.7          | 4.1          | 4.3          | 0.9          | 0.9          | 0.8          | 0.7          | 0.6          | 86.2 | 37   |
| Chile                | 1.9            | 2.1          | 2.4          | 2.7          | 3.4          | 0.4          | 0.4          | 0.4          | 0.4          | 0.5          | 86.7 | 38   |
| Ukraine              | 1.6            | 1.8          | 2.2          | 2.6          | 3.4          | 0.3          | 0.3          | 0.4          | 0.4          | 0.5          | 87.2 | 39   |
| Lebanon              | 1.8            | 2.3          | 2.5          | 2.7          | 3.1          | 0.4          | 0.4          | 0.4          | 0.4          | 0.4          | 87.6 | 40   |
| Libya                | 2.8            | 2.2          | 2.3          | 2.5          | 2.8          | 0.6          | 0.4          | 0.4          | 0.4          | 0.4          | 88.0 | 41   |
| Nigeria              | 3.0            | 2.2          | 2.1          | 2.4          | 2.7          | 0.6          | 0.4          | 0.4          | 0.4          | 0.4          | 88.3 | 42   |
| Estonia              | 0.5            | 1.0          | 1.3          | 1.7          | 2.4          | 0.1          | 0.2          | 0.2          | 0.3          | 0.3          | 88.7 | 43   |
| Colombia             | 1.4            | 1.9          | 1.8          | 2.0          | 2.4          | 0.3          | 0.4          | 0.3          | 0.3          | 0.3          | 89.0 | 44   |
| Venezuela            | 2.2            | 1.7          | 1.9          | 1.7          | 2.4          | 0.5          | 0.3          | 0.3          | 0.3          | 0.3          | 89.3 | 45   |
| Kuwait               | 2.5            | 1.9          | 2.4          | 2.2          | 2.3          | 0.5          | 0.4          | 0.4          | 0.4          | 0.3          | 89.7 | 46   |
| Lithuania            | 0.5            | 0.9          | 1.0          | 1.5          | 2.1          | 0.1          | 0.2          | 0.2          | 0.2          | 0.3          | 90.0 | 47   |
| Qatar                | 0.8            | 0.8          | 1.2          | 1.1          | 2.1          | 0.2          | 0.2          | 0.2          | 0.2          | 0.3          | 90.2 | 48   |
| Pakistan             | 2.2            | 2.2          | 2.0          | 2.1          | 2.0          | 0.5          | 0.4          | 0.4          | 0.3          | 0.3          | 90.5 | 49   |
| Malta                | 1.8            | 1.9          | 2.0          | 1.9          | 2.0          | 0.4          | 0.4          | 0.4          | 0.3          | 0.3          | 90.8 | 50   |

**IMPORTS**

| Partner            | Value (Bn ECU) |              |              |              |              | %            |              |              |              |              | Σ %  | Rank |
|--------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|
|                    | 1993           | 1994         | 1995         | 1996         | 1997         | 1993         | 1994         | 1995         | 1996         | 1997         | 1997 | 1997 |
| <b>Extra EU-15</b> | <b>470.2</b>   | <b>518.5</b> | <b>545.1</b> | <b>581.5</b> | <b>667.4</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> | <b>100.0</b> |      |      |
| USA                | 90.6           | 100.0        | 103.6        | 112.8        | 136.5        | 19.3         | 19.3         | 19.0         | 19.4         | 20.5         | 20.5 | 1    |
| Japan              | 52.2           | 53.8         | 54.3         | 52.5         | 59.3         | 11.1         | 10.4         | 10.0         | 9.0          | 8.9          | 29.3 | 2    |
| Switzerland        | 38.4           | 41.8         | 43.2         | 42.7         | 45.0         | 8.2          | 8.1          | 7.9          | 7.3          | 6.7          | 36.1 | 3    |
| China              | 21.1           | 24.6         | 26.3         | 30.0         | 37.3         | 4.5          | 4.7          | 4.8          | 5.2          | 5.6          | 41.7 | 4    |
| Norway             | 21.0           | 23.7         | 25.5         | 30.6         | 33.6         | 4.5          | 4.6          | 4.7          | 5.3          | 5.0          | 46.7 | 5    |
| Russia             | 17.1           | 21.5         | 21.5         | 23.3         | 26.6         | 3.6          | 4.1          | 3.9          | 4.0          | 4.0          | 50.7 | 6    |
| Taiwan             | 10.4           | 10.3         | 11.8         | 12.9         | 15.6         | 2.2          | 2.0          | 2.2          | 2.2          | 2.3          | 53.0 | 7    |
| Poland             | 8.5            | 10.1         | 12.3         | 12.3         | 14.2         | 1.8          | 2.0          | 2.2          | 2.1          | 2.1          | 55.1 | 8    |
| South Korea        | 8.3            | 9.1          | 10.9         | 11.1         | 13.0         | 1.8          | 1.8          | 2.0          | 1.9          | 2.0          | 57.1 | 9    |
| Canada             | 8.3            | 9.8          | 11.7         | 11.5         | 12.5         | 1.8          | 1.9          | 2.1          | 2.0          | 1.9          | 59.0 | 10   |
| Brazil             | 8.5            | 10.9         | 10.8         | 10.4         | 12.5         | 1.8          | 2.1          | 2.0          | 1.8          | 1.9          | 60.8 | 11   |
| Turkey             | 6.8            | 7.9          | 9.2          | 10.2         | 11.8         | 1.5          | 1.5          | 1.7          | 1.8          | 1.8          | 62.6 | 12   |
| Czech Republic     | 5.6            | 7.4          | 9.0          | 9.8          | 11.7         | 1.2          | 1.4          | 1.7          | 1.7          | 1.8          | 64.4 | 13   |
| Hungary            | 4.9            | 6.1          | 7.6          | 8.8          | 11.6         | 1.0          | 1.2          | 1.4          | 1.5          | 1.7          | 66.1 | 14   |
| Singapore          | 6.8            | 8.2          | 8.8          | 9.3          | 11.2         | 1.4          | 1.6          | 1.6          | 1.6          | 1.7          | 67.8 | 15   |
| Saudi Arabia       | 9.8            | 9.2          | 8.8          | 10.1         | 10.9         | 2.1          | 1.8          | 1.6          | 1.7          | 1.6          | 69.4 | 16   |
| Malaysia           | 6.6            | 7.9          | 9.2          | 9.4          | 10.6         | 1.4          | 1.5          | 1.7          | 1.6          | 1.6          | 71.0 | 17   |
| India              | 6.2            | 7.2          | 7.8          | 8.6          | 9.5          | 1.3          | 1.4          | 1.4          | 1.5          | 1.4          | 72.4 | 18   |
| South Africa       | 8.8            | 6.9          | 7.8          | 8.2          | 9.1          | 1.9          | 1.3          | 1.4          | 1.4          | 1.4          | 73.8 | 19   |
| Thailand           | 5.8            | 6.6          | 6.6          | 7.5          | 8.6          | 1.2          | 1.3          | 1.2          | 1.3          | 1.3          | 75.1 | 20   |
| Algeria            | 6.5            | 6.2          | 4.8          | 5.4          | 8.4          | 1.4          | 1.2          | 0.9          | 0.9          | 1.3          | 76.3 | 21   |
| Indonesia          | 5.2            | 6.0          | 6.1          | 7.1          | 8.3          | 1.1          | 1.2          | 1.1          | 1.2          | 1.2          | 77.6 | 22   |
| Hong Kong          | 7.0            | 7.1          | 7.2          | 7.2          | 8.2          | 1.5          | 1.4          | 1.3          | 1.2          | 1.2          | 78.8 | 23   |
| Libya              | 6.2            | 6.1          | 5.8          | 7.1          | 7.6          | 1.3          | 1.2          | 1.1          | 1.2          | 1.1          | 79.9 | 24   |
| Israel             | 3.6            | 4.3          | 4.7          | 5.3          | 6.3          | 0.8          | 0.8          | 0.9          | 0.9          | 0.9          | 80.9 | 25   |
| Australia          | 4.1            | 4.9          | 5.0          | 5.2          | 6.2          | 0.9          | 0.9          | 0.9          | 0.9          | 0.9          | 81.8 | 26   |
| Iran               | 6.1            | 5.6          | 5.4          | 6.0          | 5.1          | 1.3          | 1.1          | 1.0          | 1.0          | 0.8          | 82.6 | 27   |
| Morocco            | 3.5            | 3.8          | 4.0          | 4.2          | 4.7          | 0.7          | 0.7          | 0.7          | 0.7          | 0.7          | 83.3 | 28   |
| Slovenia           | 3.2            | 3.8          | 4.2          | 4.3          | 4.7          | 0.7          | 0.7          | 0.8          | 0.7          | 0.7          | 84.0 | 29   |
| Romania            | 1.8            | 2.8          | 3.4          | 3.6          | 4.4          | 0.4          | 0.5          | 0.6          | 0.6          | 0.7          | 84.7 | 30   |
| Nigeria            | 3.5            | 4.3          | 3.4          | 5.0          | 4.3          | 0.7          | 0.8          | 0.6          | 0.9          | 0.6          | 85.3 | 31   |
| Philippines        | 2.0            | 2.2          | 2.4          | 3.3          | 4.3          | 0.4          | 0.4          | 0.4          | 0.6          | 0.6          | 85.9 | 32   |
| Tunisia            | 2.5            | 3.1          | 3.4          | 3.6          | 4.0          | 0.5          | 0.6          | 0.6          | 0.6          | 0.6          | 86.5 | 33   |
| Slovakia           | 1.4            | 2.2          | 3.1          | 3.4          | 4.0          | 0.3          | 0.4          | 0.6          | 0.6          | 0.6          | 87.1 | 34   |
| Argentina          | 3.1            | 3.6          | 3.7          | 3.9          | 3.8          | 0.7          | 0.7          | 0.7          | 0.7          | 0.6          | 87.7 | 35   |
| Mexico             | 2.4            | 2.7          | 3.2          | 3.2          | 3.7          | 0.5          | 0.5          | 0.6          | 0.5          | 0.6          | 88.3 | 36   |
| Chile              | 2.2            | 2.5          | 3.2          | 3.2          | 3.4          | 0.5          | 0.5          | 0.6          | 0.5          | 0.5          | 88.8 | 37   |
| Egypt              | 2.3            | 2.9          | 2.2          | 2.8          | 2.6          | 0.5          | 0.6          | 0.4          | 0.5          | 0.4          | 89.2 | 38   |
| Colombia           | 1.7            | 2.1          | 2.2          | 2.2          | 2.5          | 0.4          | 0.4          | 0.4          | 0.4          | 0.4          | 89.5 | 39   |
| Pakistan           | 1.8            | 2.0          | 2.0          | 2.1          | 2.3          | 0.4          | 0.4          | 0.4          | 0.4          | 0.3          | 89.9 | 40   |
| Vietnam            | 0.6            | 0.9          | 1.2          | 1.4          | 2.2          | 0.1          | 0.2          | 0.2          | 0.2          | 0.3          | 90.2 | 41   |
| Bulgaria           | 1.0            | 1.4          | 1.8          | 1.7          | 2.1          | 0.2          | 0.3          | 0.3          | 0.3          | 0.3          | 90.5 | 42   |
| New Zealand        | 1.5            | 1.6          | 1.7          | 1.9          | 2.1          | 0.3          | 0.3          | 0.3          | 0.3          | 0.3          | 90.8 | 43   |
| Syria              | 1.7            | 1.6          | 1.7          | 2.0          | 2.0          | 0.4          | 0.3          | 0.3          | 0.3          | 0.3          | 91.1 | 44   |
| Ivory Coast        | 1.4            | 1.8          | 2.1          | 2.1          | 2.0          | 0.3          | 0.3          | 0.4          | 0.4          | 0.3          | 91.4 | 45   |
| Ukraine            | 1.0            | 1.4          | 1.5          | 1.5          | 1.9          | 0.2          | 0.3          | 0.3          | 0.3          | 0.3          | 91.7 | 46   |
| Croatia            | 1.7            | 1.9          | 1.9          | 1.7          | 1.8          | 0.4          | 0.4          | 0.3          | 0.3          | 0.3          | 92.0 | 47   |
| Bangladesh         | 0.9            | 1.1          | 1.3          | 1.5          | 1.8          | 0.2          | 0.2          | 0.2          | 0.3          | 0.3          | 92.2 | 48   |
| Venezuela          | 1.2            | 1.4          | 1.6          | 1.5          | 1.7          | 0.3          | 0.3          | 0.3          | 0.3          | 0.3          | 92.5 | 49   |
| Cameroon           | 1.0            | 1.1          | 1.2          | 1.2          | 1.5          | 0.2          | 0.2          | 0.2          | 0.2          | 0.2          | 92.7 | 50   |

## YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

### EXPORTS

*Value (Mio ECU) and variations (%)*

| Main partners                       | 1994           |              | 1995           |             | 1996           |             | 1997           |             | Jan–Feb 1998   |             |
|-------------------------------------|----------------|--------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|
|                                     | Value          | 94/93        | Value          | 95/94       | Value          | 96/95       | Value          | 97/96       | Value          | 98/97       |
| <b>Extra EU-15</b>                  | <b>523 641</b> | <b>11.1</b>  | <b>572 840</b> | <b>9.4</b>  | <b>625 084</b> | <b>9.1</b>  | <b>717 884</b> | <b>14.8</b> | <b>111 155</b> | <b>8.3</b>  |
| <b>Europe excluding EU-15</b>       | <b>143 704</b> | <b>11.4</b>  | <b>166 421</b> | <b>15.8</b> | <b>189 850</b> | <b>14.1</b> | <b>223 606</b> | <b>17.8</b> | <b>36 052</b>  | <b>14.7</b> |
| <i>of which</i> Iceland             | 700            | -4.3         | 793            | 13.3        | 918            | 15.8        | 1 128          | 22.8        | 173            | -10.1       |
| Norway                              | 16 546         | 15.5         | 17 321         | 4.7         | 19 694         | 13.7        | 23 298         | 18.3        | 3 664          | 6.9         |
| Switzerland                         | 46 763         | 9.4          | 51 019         | 9.1         | 51 379         | 0.7         | 53 353         | 3.8         | 8 766          | 8.3         |
| Liechtenstein                       | :              | :            | 448            | :           | 534            | 19.2        | 550            | 3.1         | 82             | -5.7        |
| Andorra                             | 685            | -5.7         | 722            | 5.4         | 687            | -4.8        | 849            | 23.5        | 118            | 14.1        |
| Gibraltar                           | 596            | 30.8         | 400            | -32.8       | 642            | 60.3        | 671            | 4.6         | 76             | -36.8       |
| Malta                               | 1 889          | 6.1          | 2 015          | 6.7         | 1 867          | -7.4        | 1 997          | 7.0         | 290            | -4.4        |
| Turkey                              | 9 310          | -25.0        | 13 389         | 43.8        | 18 243         | 36.2        | 22 262         | 22.0        | 3 310          | 14.7        |
| Estonia                             | 1 030          | 109.3        | 1 348          | 30.9        | 1 697          | 25.8        | 2 378          | 40.2        | 379            | 27.4        |
| Latvia                              | 719            | 73.4         | 939            | 30.6        | 1 110          | 18.1        | 1 532          | 38.1        | 276            | 51.9        |
| Lithuania                           | 856            | 57.2         | 1 016          | 18.7        | 1 460          | 43.7        | 2 144          | 46.8        | 342            | 29.5        |
| Poland                              | 12 317         | 10.8         | 15 297         | 24.2        | 19 857         | 29.8        | 25 020         | 26.0        | 4 224          | 15.1        |
| Czech Republic                      | 9 224          | 30.1         | 11 653         | 26.3        | 13 975         | 19.9        | 15 836         | 13.3        | 2 462          | 7.6         |
| Slovakia                            | 2 194          | 38.7         | 3 194          | 45.5        | 3 998          | 25.2        | 4 799          | 20.0        | 770            | 11.8        |
| Hungary                             | 8 066          | 25.1         | 8 729          | 8.2         | 10 001         | 14.6        | 13 560         | 35.6        | 2 440          | 30.9        |
| Romania                             | 2 895          | 15.2         | 3 794          | 31.1        | 4 445          | 17.1        | 5 007          | 12.7        | 784            | 19.1        |
| Bulgaria                            | 1 752          | 17.8         | 2 052          | 17.1        | 1 698          | -17.3       | 1 837          | 8.2         | 329            | 57.1        |
| Albania                             | 433            | 6.8          | 518            | 19.6        | 742            | 43.4        | 595            | -19.8       | 73             | -25.1       |
| Ukraine                             | 1 792          | 13.8         | 2 249          | 25.5        | 2 624          | 16.7        | 3 415          | 30.1        | 534            | 28.9        |
| Belarus                             | 621            | 6.5          | 885            | 42.5        | 917            | 3.6         | 1 226          | 33.7        | 174            | -8.0        |
| Russia                              | 14 385         | 13.3         | 16 128         | 12.1        | 19 093         | 18.4        | 25 179         | 31.9        | 4 252          | 33.9        |
| Slovenia                            | 4 348          | 20.1         | 5 178          | 19.1        | 5 377          | 3.9         | 6 303          | 17.2        | 1 014          | 18.2        |
| Croatia                             | 3 234          | 42.5         | 3 736          | 15.5        | 3 889          | 4.1         | 4 771          | 22.7        | 636            | 9.0         |
| Form. Yug. Rep. Maced               | 811            | 20.0         | 880            | 8.6         | 806            | -8.4        | 845            | 4.9         | 136            | 22.0        |
| Cyprus                              | 2 086          | 6.1          | 2 015          | -3.4        | 1 935          | -3.9        | 1 931          | -0.2        | 284            | 10.8        |
| <b>Africa</b>                       | <b>47 522</b>  | <b>2.5</b>   | <b>51 580</b>  | <b>8.5</b>  | <b>53 708</b>  | <b>4.1</b>  | <b>51 811</b>  | <b>-3.5</b> | <b>8 389</b>   | <b>16.1</b> |
| <i>of which</i> <b>North Africa</b> | <b>25 034</b>  | <b>1.5</b>   | <b>25 982</b>  | <b>3.8</b>  | <b>26 988</b>  | <b>3.9</b>  | <b>24 427</b>  | <b>-9.5</b> | <b>4 250</b>   | <b>26.1</b> |
| <i>of which</i> Canary Islands      | 4 184          | 1.6          | 4 482          | 7.1         | 5 122          | 14.3        | :              | -100.0      | :              | :           |
| Ceuta and Melilla                   | 573            | -5.3         | 596            | 4.0         | 518            | -13.0       | 26             | -94.9       | 102            | ↗           |
| Morocco                             | 4 491          | 3.0          | 4 727          | 5.3         | 4 703          | -0.5        | 5 307          | 12.9        | 950            | 20.1        |
| Algeria                             | 4 828          | 13.3         | 4 727          | -2.1        | 4 063          | -14.0       | 4 338          | 6.8         | 679            | 13.9        |
| Tunisia                             | 3 898          | 4.2          | 4 155          | 6.6         | 4 343          | 4.5         | 5 276          | 21.5        | 773            | 5.6         |
| Libya                               | 2 159          | -24.1        | 2 279          | 5.5         | 2 510          | 10.1        | 2 765          | 10.2        | 470            | 14.2        |
| Egypt                               | 4 901          | 3.4          | 5 016          | 2.3         | 5 729          | 14.2        | 6 715          | 17.2        | 1 276          | 53.5        |
| Sudan                               | 314            | 11.6         | 280            | -10.7       | 292            | 4.4         | 360            | 23.1        | 59             | 30.0        |
| Mauritania                          | 250            | 1.8          | 233            | -6.7        | 267            | 14.5        | 276            | 3.6         | 40             | 0.4         |
| Senegal                             | 544            | 0.0          | 715            | 31.4        | 794            | 11.0        | 875            | 10.2        | 141            | 3.0         |
| Guinea                              | 296            | 11.5         | 270            | -8.6        | 282            | 4.2         | 315            | 11.6        | 55             | 42.4        |
| Liberia                             | 599            | -30.5        | 1 240          | 107.1       | 454            | -63.4       | 537            | 18.3        | 30             | 26.8        |
| Ivory Coast                         | 747            | -12.8        | 1 187          | 58.8        | 1 183          | -0.3        | 1 276          | 7.9         | 210            | 10.2        |
| Ghana                               | 684            | 4.5          | 744            | 8.8         | 973            | 30.8        | 1 097          | 12.8        | 164            | -3.5        |
| Nigeria                             | 2 193          | -26.1        | 2 053          | -6.4        | 2 372          | 15.5        | 2 710          | 14.3        | 409            | 20.2        |
| Cameroon                            | 441            | -21.4        | 564            | 28.0        | 638            | 13.1        | 729            | 14.2        | 138            | 38.6        |
| Gabon                               | 822            | 4.1          | 719            | -12.5       | 971            | 35.0        | 1 134          | 16.7        | 152            | 0.6         |
| Congo                               | 293            | -15.6        | 478            | 63.3        | 923            | 93.2        | 420            | -54.6       | 63             | 11.8        |
| Zaire                               | 309            | 15.4         | 358            | 15.8        | 374            | 4.3         | 300            | -19.6       | 49             | -4.2        |
| Angola                              | 583            | -17.4        | 799            | 37.1        | 777            | -2.8        | 1 055          | 35.8        | 151            | 2.5         |
| Ethiopia                            | 447            | -4.5         | 468            | 4.9         | 450            | -4.0        | 455            | 1.3         | 71             | 7.5         |
| Kenya                               | 753            | 30.9         | 857            | 13.8        | 875            | 2.1         | 904            | 3.2         | 136            | -14.0       |
| Uganda                              | 132            | 7.6          | 182            | 38.5        | 175            | -3.9        | 181            | 3.3         | 30             | 10.9        |
| Tanzania                            | 359            | -11.1        | 316            | -12.0       | 307            | -2.9        | 359            | 17.2        | 48             | -11.5       |
| Madagascar                          | 236            | 17.1         | 248            | 5.5         | 261            | 5.2         | 319            | 22.1        | 49             | 13.6        |
| Réunion                             | 1 425          | 16.5         | 1 483          | 4.0         | 1 590          | 7.3         | :              | -100.0      | :              | :           |
| Mauritius                           | 653            | 48.4         | 651            | -0.3        | 587            | -9.8        | 643            | 9.4         | 84             | 37.1        |
| Zimbabwe                            | 380            | 14.8         | 371            | -2.6        | 415            | 12.0        | 436            | 5.1         | 57             | -22.4       |
| South Africa                        | 7 521          | 29.8         | 8 687          | 15.5        | 8 853          | 1.9         | 9 716          | 9.8         | 1 479          | 6.8         |
| Namibia                             | 77             | -28.6        | 138            | 78.2        | 129            | -6.2        | 189            | 46.1        | 32             | -37.0       |
| <b>EFTA</b>                         | <b>64 008</b>  | <b>10.8</b>  | <b>69 582</b>  | <b>8.7</b>  | <b>72 526</b>  | <b>4.2</b>  | <b>78 329</b>  | <b>8.0</b>  | <b>12 685</b>  | <b>7.5</b>  |
| <b>OECD, excluding EU-15</b>        | <b>234 873</b> | <b>11.5</b>  | <b>245 841</b> | <b>4.7</b>  | <b>283 540</b> | <b>15.3</b> | <b>368 615</b> | <b>30.0</b> | <b>53 718</b>  | <b>-1.5</b> |
| <b>CEEC</b>                         | <b>48 111</b>  | <b>23.9</b>  | <b>58 682</b>  | <b>22.0</b> | <b>70 822</b>  | <b>20.7</b> | <b>87 146</b>  | <b>23.0</b> | <b>14 227</b>  | <b>17.8</b> |
| <b>CIS</b>                          | <b>18 517</b>  | <b>14.1</b>  | <b>20 814</b>  | <b>12.4</b> | <b>24 866</b>  | <b>19.5</b> | <b>33 130</b>  | <b>33.2</b> | <b>5 363</b>   | <b>29.1</b> |
| <b>Mediterranean Basin</b>          | <b>58 285</b>  | <b>3.2</b>   | <b>64 539</b>  | <b>10.7</b> | <b>72 884</b>  | <b>12.9</b> | <b>83 396</b>  | <b>14.4</b> | <b>13 038</b>  | <b>13.7</b> |
| <b>ACP</b>                          | <b>15 411</b>  | <b>-10.7</b> | <b>17 567</b>  | <b>14.0</b> | <b>18 615</b>  | <b>6.0</b>  | <b>20 294</b>  | <b>9.0</b>  | <b>3 073</b>   | <b>10.5</b> |

Since January 1997 the Canary Islands are included in the Spanish customs territories and Réunion in the French.



# YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

## EXPORTS

Value (Mio ECU) and variations (%)

| Main partners                        | 1994           |             | 1995           |              | 1996           |             | 1997           |             | Jan-Feb 1998  |              |
|--------------------------------------|----------------|-------------|----------------|--------------|----------------|-------------|----------------|-------------|---------------|--------------|
|                                      | Value          | 94/93       | Value          | 95/94        | Value          | 96/95       | Value          | 97/96       | Value         | 98/97        |
| <b>North America</b>                 | <b>114 491</b> | <b>13.2</b> | <b>113 858</b> | <b>-0.6</b>  | <b>125 421</b> | <b>10.2</b> | <b>155 100</b> | <b>23.7</b> | <b>26 385</b> | <b>18.1</b>  |
| <i>of which</i> USA                  | 103 670        | 13.4        | 103 299        | -0.4         | 114 417        | 10.8        | 140 706        | 23.0        | 24 014        | 18.0         |
| Canada                               | 10 582         | 11.8        | 10 337         | -2.3         | 10 697         | 3.5         | 14 089         | 31.7        | 2 341         | 19.7         |
| <b>Central America and West ind.</b> | <b>15 071</b>  | <b>6.0</b>  | <b>13 278</b>  | <b>-11.9</b> | <b>15 207</b>  | <b>14.5</b> | <b>15 872</b>  | <b>4.4</b>  | <b>2 447</b>  | <b>19.1</b>  |
| <i>of which</i> Mexico               | 7 126          | 15.4        | 4 511          | -36.7        | 5 128          | 13.7        | 7 388          | 44.1        | 1 248         | 24.3         |
| Bermuda                              | 611            | -8.7        | 772            | 26.3         | 1 058          | 37.0        | 1 082          | 2.3         | 98            | -35.2        |
| Guatemala                            | 298            | 0.4         | 301            | 1.2          | 334            | 10.9        | 380            | 13.7        | 75            | 52.3         |
| Costa Rica                           | 282            | -9.8        | 339            | 20.3         | 309            | -9.1        | 391            | 26.8        | 79            | 35.3         |
| Panama                               | 720            | -5.9        | 878            | 21.9         | 1 323          | 50.6        | 1 083          | -18.1       | 168           | 46.1         |
| Cuba                                 | 580            | 19.6        | 712            | 22.8         | 791            | 11.1        | 921            | 16.5        | 156           | 42.7         |
| Bahamas                              | 542            | -57.1       | 523            | -3.6         | 808            | 54.7        | 592            | -26.7       | 47            | 62.6         |
| Guadeloupe                           | 1 070          | 9.0         | 1 145          | 7.0          | 1 299          | 13.4        | :              | -100.0      | :             | :            |
| Martinique                           | 1 018          | 5.0         | 1 122          | 10.3         | 1 168          | 4.1         | :              | -100.0      | :             | :            |
| Netherlands Antilles                 | 414            | 3.8         | 403            | -2.7         | 396            | -1.6        | 475            | 19.9        | 86            | 22.7         |
| <b>South America</b>                 | <b>22 078</b>  | <b>22.5</b> | <b>27 053</b>  | <b>22.5</b>  | <b>28 679</b>  | <b>6.0</b>  | <b>33 801</b>  | <b>17.9</b> | <b>5 165</b>  | <b>11.9</b>  |
| <i>of which</i> Colombia             | 1 894          | 32.3        | 1 816          | -4.1         | 1 967          | 8.4         | 2 377          | 20.8        | 395           | 20.5         |
| Venezuela                            | 1 679          | -22.1       | 1 865          | 11.0         | 1 743          | -6.5        | 2 360          | 35.4        | 453           | 63.7         |
| French Guiana                        | 1 068          | -11.4       | 2 118          | 98.4         | 1 693          | -20.0       | :              | -100.0      | :             | :            |
| Ecuador                              | 547            | 5.4         | 629            | 15.0         | 546            | -13.2       | 720            | 31.8        | 106           | -2.6         |
| Peru                                 | 755            | 58.7        | 984            | 30.4         | 1 009          | 2.5         | 1 112          | 10.1        | 173           | 2.3          |
| Brazil                               | 7 485          | 32.2        | 11 372         | 51.9         | 11 711         | 3.0         | 14 792         | 26.3        | 2 069         | 4.6          |
| Chile                                | 2 062          | 10.8        | 2 391          | 16.0         | 2 732          | 14.3        | 3 430          | 25.6        | 559           | 13.7         |
| Uruguay                              | 774            | 30.5        | 642            | -17.0        | 688            | 7.2         | 884            | 28.5        | 147           | 23.8         |
| Argentina                            | 5 239          | 45.4        | 4 575          | -12.7        | 5 834          | 27.5        | 7 310          | 25.3        | 1 139         | 12.1         |
| <b>Near and Middle East</b>          | <b>39 647</b>  | <b>-0.3</b> | <b>39 343</b>  | <b>-0.8</b>  | <b>43 061</b>  | <b>9.5</b>  | <b>50 938</b>  | <b>18.3</b> | <b>7 605</b>  | <b>4.6</b>   |
| <i>of which</i> Lebanon              | 2 293          | 27.3        | 2 471          | 7.7          | 2 712          | 9.7         | 3 085          | 13.8        | 399           | -14.7        |
| Syria                                | 1 701          | 19.1        | 1 378          | -19.0        | 1 403          | 1.8         | 1 345          | -4.1        | 214           | 8.6          |
| Iran                                 | 4 068          | -32.6       | 3 452          | -15.2        | 3 868          | 12.0        | 4 864          | 25.8        | 686           | -4.1         |
| Israel                               | 9 404          | 18.2        | 9 661          | 2.7          | 10 414         | 7.8         | 11 418         | 9.6         | 1 810         | 5.3          |
| Jordan                               | 1 097          | 7.8         | 1 046          | -4.7         | 1 183          | 13.1        | 1 191          | 0.7         | 174           | -7.2         |
| Saudi Arabia                         | 9 315          | -7.5        | 8 646          | -7.2         | 10 337         | 19.6        | 13 156         | 27.3        | 1 726         | -10.7        |
| Kuwait                               | 1 914          | -23.3       | 2 424          | 26.6         | 2 195          | -9.4        | 2 286          | 4.1         | 337           | -6.5         |
| Bahrain                              | 613            | -3.1        | 529            | -13.8        | 879            | 66.2        | 665            | -24.3       | 107           | 2.3          |
| Qatar                                | 826            | 8.7         | 1 167          | 41.3         | 1 096          | -6.1        | 2 113          | 92.8        | 259           | 51.2         |
| United Arab Emirates                 | 6 216          | 10.1        | 6 490          | 4.4          | 6 688          | 3.0         | 7 865          | 17.6        | 1 417         | 27.7         |
| Oman                                 | 1 387          | 32.2        | 1 299          | -6.3         | 1 137          | -12.5       | 1 304          | 14.7        | 206           | 48.3         |
| <b>Other countries of Asia</b>       | <b>120 811</b> | <b>17.9</b> | <b>137 127</b> | <b>13.5</b>  | <b>148 737</b> | <b>8.5</b>  | <b>162 506</b> | <b>9.3</b>  | <b>21 262</b> | <b>-12.7</b> |
| <i>of which</i> Kazakhstan           | 742            | 9.0         | 447            | -39.7        | 562            | 25.7        | 1 391          | 147.4       | 114           | -10.4        |
| Uzbekistan                           | 402            | 89.2        | 420            | 4.6          | 699            | 66.4        | 757            | 8.3         | 94            | 9.4          |
| Pakistan                             | 2 180          | 0.9         | 2 045          | -6.2         | 2 139          | 4.6         | 2 044          | -4.4        | 250           | -11.1        |
| India                                | 7 466          | 14.1        | 9 439          | 26.4         | 9 910          | 5.0         | 10 209         | 3.0         | 1 470         | -13.8        |
| Bangladesh                           | 469            | 5.5         | 495            | 5.5          | 597            | 20.6        | 664            | 11.2        | 77            | -21.3        |
| Sri Lanka                            | 840            | 43.3        | 720            | -14.3        | 676            | -6.1        | 880            | 30.2        | 128           | -4.5         |
| China                                | 14 013         | 13.4        | 14 689         | 4.8          | 14 722         | 0.2         | 16 421         | 11.5        | 2 130         | 9.1          |
| Indonesia                            | 4 706          | -0.7        | 5 854          | 24.4         | 7 005          | 19.7        | 8 260          | 17.9        | 664           | -47.9        |
| Philippines                          | 2 108          | 7.9         | 2 290          | 8.7          | 3 239          | 41.4        | 5 067          | 56.4        | 776           | 30.1         |
| Thailand                             | 6 680          | 17.1        | 8 490          | 27.1         | 8 475          | -0.2        | 7 793          | -8.1        | 766           | -38.2        |
| Vietnam                              | 649            | 22.4        | 750            | 15.5         | 1 295          | 72.7        | 1 134          | -12.4       | 160           | -39.9        |
| Malaysia                             | 6 360          | 45.8        | 7 938          | 24.8         | 7 542          | -5.0        | 8 744          | 15.9        | 1 025         | -14.8        |
| Brunei                               | 797            | 34.3        | 624            | -21.6        | 1 058          | 69.4        | 1 062          | 0.4         | 192           | -6.7         |
| Singapore                            | 9 737          | 17.6        | 10 901         | 12.0         | 12 269         | 12.5        | 13 417         | 9.4         | 1 712         | -15.9        |
| South Korea                          | 10 925         | 30.6        | 12 330         | 12.9         | 14 341         | 16.3        | 14 432         | 0.6         | 1 307         | -41.6        |
| Japan                                | 29 082         | 17.9        | 32 889         | 13.1         | 35 666         | 8.4         | 36 022         | 1.0         | 5 228         | -14.8        |
| Taiwan                               | 8 732          | 15.2        | 10 111         | 15.8         | 9 947          | -1.6        | 12 643         | 27.1        | 2 060         | 27.5         |
| Hong Kong                            | 13 912         | 15.9        | 15 793         | 13.5         | 17 455         | 10.5        | 20 358         | 16.6        | 2 944         | -1.6         |
| <b>Oceania and polar regions</b>     | <b>12 203</b>  | <b>18.9</b> | <b>13 494</b>  | <b>10.6</b>  | <b>14 458</b>  | <b>7.1</b>  | <b>16 322</b>  | <b>12.9</b> | <b>2 524</b>  | <b>4.0</b>   |
| Australia                            | 9 663          | 22.7        | 10 493         | 8.6          | 11 514         | 9.7         | 13 104         | 13.8        | 2 039         | 4.3          |
| New Zealand                          | 1 634          | 21.3        | 1 773          | 8.5          | 1 888          | 6.5         | 1 955          | 3.6         | 319           | 6.4          |
| New Caledonia and dep.               | 368            | -4.7        | 389            | 5.8          | 412            | 5.8         | 461            | 12.0        | 70            | 2.6          |
| <b>NAFTA</b>                         | <b>121 378</b> | <b>13.3</b> | <b>118 147</b> | <b>-2.7</b>  | <b>130 242</b> | <b>10.2</b> | <b>162 183</b> | <b>24.5</b> | <b>27 602</b> | <b>18.4</b>  |
| <b>Latin America</b>                 | <b>30 784</b>  | <b>20.9</b> | <b>32 390</b>  | <b>5.2</b>   | <b>35 537</b>  | <b>9.7</b>  | <b>44 885</b>  | <b>26.3</b> | <b>6 916</b>  | <b>14.2</b>  |
| <b>MERCOSUR</b>                      | <b>13 762</b>  | <b>37.1</b> | <b>16 870</b>  | <b>22.6</b>  | <b>18 555</b>  | <b>10.0</b> | <b>23 345</b>  | <b>25.8</b> | <b>3 403</b>  | <b>7.6</b>   |
| <b>OPEC</b>                          | <b>38 778</b>  | <b>-9.5</b> | <b>39 702</b>  | <b>2.4</b>   | <b>42 890</b>  | <b>8.0</b>  | <b>52 044</b>  | <b>21.3</b> | <b>7 289</b>  | <b>-0.7</b>  |
| <b>DAE</b>                           | <b>56 345</b>  | <b>21.7</b> | <b>65 564</b>  | <b>16.4</b>  | <b>70 028</b>  | <b>6.8</b>  | <b>77 387</b>  | <b>10.5</b> | <b>9 814</b>  | <b>-13.3</b> |

Since January 1997 Guadeloupe, Martinique and French Guiana are included in the French customs territories.



## EXPORTS

Value (Mio ECU)

| Main partners                        | 1997          | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | 1998          | Jan | Feb |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----|-----|
| <b>North America</b>                 | <b>11 454</b> | <b>11 917</b> | <b>13 306</b> | <b>12 631</b> | <b>12 971</b> | <b>14 693</b> | <b>11 500</b> | <b>14 286</b> | <b>15 166</b> | <b>13 054</b> | <b>13 235</b> | <b>12 382</b> | <b>14 002</b> |     |     |
| <i>of which</i> USA                  | 10 437        | 10 795        | 12 056        | 11 264        | 11 830        | 13 315        | 10 469        | 12 944        | 13 800        | 11 783        | 12 094        | 11 290        | 12 724        |     |     |
| Canada                               | 1 001         | 1 105         | 1 227         | 1 337         | 1 112         | 1 343         | 1 003         | 1 312         | 1 331         | 1 240         | 1 124         | 1 077         | 1 264         |     |     |
| <b>Central America and West Ind.</b> | <b>1 014</b>  | <b>1 207</b>  | <b>1 410</b>  | <b>1 141</b>  | <b>1 365</b>  | <b>1 444</b>  | <b>1 230</b>  | <b>1 342</b>  | <b>1 531</b>  | <b>1 653</b>  | <b>1 495</b>  | <b>1 179</b>  | <b>1 268</b>  |     |     |
| <i>of which</i> Mexico               | 517           | 571           | 637           | 582           | 597           | 648           | 606           | 642           | 689           | 658           | 754           | 567           | 681           |     |     |
| Bermuda                              | 80            | 93            | 118           | 88            | 128           | 61            | 52            | 114           | 130           | 38            | 109           | 64            | 34            |     |     |
| Guatemala                            | 28            | 32            | 38            | 30            | 36            | 38            | 30            | 35            | 31            | 32            | 29            | 36            | 39            |     |     |
| Costa Rica                           | 26            | 27            | 30            | 29            | 36            | 30            | 35            | 34            | 40            | 29            | 44            | 38            | 41            |     |     |
| Panama                               | 52            | 111           | 90            | 68            | 101           | 127           | 103           | 75            | 136           | 69            | 87            | 81            | 87            |     |     |
| Cuba                                 | 49            | 77            | 91            | 78            | 83            | 93            | 61            | 65            | 95            | 88            | 80            | 70            | 86            |     |     |
| Bahamas                              | 22            | 13            | 27            | 7             | 35            | 19            | 29            | 40            | 49            | 315           | 30            | 34            | 12            |     |     |
| Guadeloupe                           | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             |     |     |
| Martinique                           | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             |     |     |
| Netherlands Antilles                 | 37            | 35            | 38            | 28            | 42            | 40            | 40            | 41            | 57            | 34            | 49            | 33            | 53            |     |     |
| <b>South America</b>                 | <b>2 347</b>  | <b>2 551</b>  | <b>2 687</b>  | <b>2 597</b>  | <b>2 829</b>  | <b>3 385</b>  | <b>2 719</b>  | <b>3 015</b>  | <b>3 383</b>  | <b>3 141</b>  | <b>2 879</b>  | <b>2 512</b>  | <b>2 654</b>  |     |     |
| <i>of which</i> Colombia             | 162           | 167           | 209           | 184           | 181           | 226           | 188           | 210           | 205           | 261           | 219           | 214           | 181           |     |     |
| Venezuela                            | 137           | 184           | 181           | 206           | 215           | 238           | 179           | 197           | 242           | 215           | 225           | 219           | 234           |     |     |
| French Guiana                        | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             |     |     |
| Ecuador                              | 58            | 71            | 65            | 49            | 54            | 54            | 55            | 73            | 65            | 60            | 66            | 54            | 52            |     |     |
| Peru                                 | 81            | 80            | 92            | 91            | 97            | 104           | 82            | 94            | 96            | 101           | 105           | 78            | 95            |     |     |
| Brazil                               | 1 022         | 1 089         | 1 069         | 1 097         | 1 250         | 1 578         | 1 219         | 1 388         | 1 502         | 1 440         | 1 183         | 1 002         | 1 067         |     |     |
| Chile                                | 234           | 250           | 307           | 245           | 262           | 312           | 284           | 291           | 355           | 304           | 328           | 272           | 287           |     |     |
| Uruguay                              | 61            | 70            | 66            | 65            | 67            | 78            | 64            | 79            | 117           | 80            | 80            | 63            | 84            |     |     |
| Argentina                            | 527           | 578           | 632           | 604           | 628           | 716           | 592           | 619           | 728           | 609           | 589           | 549           | 590           |     |     |
| <b>Near and Middle East</b>          | <b>3 674</b>  | <b>4 180</b>  | <b>4 247</b>  | <b>4 186</b>  | <b>4 142</b>  | <b>4 588</b>  | <b>3 759</b>  | <b>4 340</b>  | <b>4 612</b>  | <b>4 200</b>  | <b>5 413</b>  | <b>3 746</b>  | <b>3 859</b>  |     |     |
| <i>of which</i> Lebanon              | 221           | 232           | 272           | 266           | 327           | 240           | 221           | 267           | 287           | 248           | 256           | 177           | 223           |     |     |
| Syria                                | 91            | 98            | 111           | 104           | 104           | 124           | 94            | 98            | 127           | 135           | 154           | 93            | 120           |     |     |
| Iran                                 | 367           | 405           | 447           | 509           | 414           | 450           | 337           | 347           | 433           | 347           | 461           | 347           | 339           |     |     |
| Israel                               | 874           | 950           | 1 003         | 920           | 862           | 1 144         | 836           | 1 093         | 967           | 867           | 1 057         | 862           | 948           |     |     |
| Jordan                               | 97            | 101           | 100           | 99            | 93            | 105           | 79            | 95            | 114           | 96            | 122           | 88            | 87            |     |     |
| Saudi Arabia                         | 981           | 924           | 878           | 1 010         | 1 116         | 1 194         | 1 196         | 1 112         | 1 312         | 1 125         | 1 358         | 821           | 904           |     |     |
| Kuwait                               | 180           | 206           | 172           | 201           | 181           | 203           | 140           | 181           | 228           | 200           | 213           | 171           | 166           |     |     |
| Bahrain                              | 53            | 54            | 56            | 52            | 54            | 61            | 43            | 53            | 59            | 66            | 64            | 51            | 56            |     |     |
| Qatar                                | 93            | 139           | 201           | 128           | 124           | 138           | 92            | 134           | 117           | 131           | 737           | 129           | 130           |     |     |
| United Arab Emirates                 | 568           | 726           | 652           | 672           | 646           | 703           | 534           | 699           | 703           | 693           | 726           | 773           | 645           |     |     |
| Oman                                 | 65            | 90            | 236           | 111           | 92            | 104           | 78            | 115           | 111           | 119           | 109           | 97            | 109           |     |     |
| <b>Other countries of Asia</b>       | <b>12 307</b> | <b>13 447</b> | <b>14 051</b> | <b>13 690</b> | <b>13 740</b> | <b>15 411</b> | <b>12 465</b> | <b>14 107</b> | <b>14 726</b> | <b>13 049</b> | <b>13 454</b> | <b>10 600</b> | <b>10 662</b> |     |     |
| <i>of which</i> Kazakhstan           | 59            | 143           | 126           | 141           | 205           | 137           | 135           | 118           | 102           | 78            | 78            | 56            | 59            |     |     |
| Uzbekistan                           | 37            | 53            | 68            | 80            | 56            | 98            | 59            | 53            | 44            | 44            | 116           | 46            | 49            |     |     |
| Pakistan                             | 137           | 145           | 241           | 182           | 221           | 172           | 144           | 244           | 138           | 131           | 145           | 131           | 119           |     |     |
| India                                | 838           | 950           | 928           | 796           | 820           | 1 057         | 666           | 836           | 805           | 752           | 893           | 686           | 784           |     |     |
| Bangladesh                           | 52            | 41            | 52            | 53            | 48            | 99            | 43            | 51            | 59            | 51            | 71            | 39            | 38            |     |     |
| Sri Lanka                            | 62            | 81            | 84            | 66            | 68            | 86            | 53            | 74            | 80            | 62            | 89            | 62            | 66            |     |     |
| China                                | 1 045         | 1 043         | 1 140         | 1 297         | 1 369         | 1 388         | 1 201         | 1 522         | 1 858         | 2 080         | 1 571         | 986           | 1 143         |     |     |
| Indonesia                            | 633           | 677           | 835           | 600           | 638           | 783           | 727           | 694           | 734           | 625           | 676           | 386           | 277           |     |     |
| Philippines                          | 315           | 312           | 343           | 414           | 414           | 480           | 541           | 657           | 464           | 423           | 422           | 450           | 326           |     |     |
| Thailand                             | 647           | 924           | 731           | 679           | 699           | 750           | 623           | 584           | 582           | 455           | 526           | 413           | 353           |     |     |
| Vietnam                              | 79            | 84            | 82            | 80            | 83            | 84            | 81            | 90            | 92            | 84            | 108           | 83            | 77            |     |     |
| Malaysia                             | 573           | 650           | 753           | 1 182         | 733           | 851           | 707           | 729           | 706           | 590           | 639           | 574           | 451           |     |     |
| Brunei                               | 98            | 130           | 85            | 70            | 31            | 95            | 66            | 148           | 97            | 55            | 80            | 66            | 126           |     |     |
| Singapore                            | 1 056         | 1 096         | 1 201         | 1 089         | 1 105         | 1 277         | 1 033         | 1 099         | 1 296         | 1 057         | 1 127         | 909           | 803           |     |     |
| South Korea                          | 1 152         | 1 134         | 1 240         | 1 260         | 1 246         | 1 382         | 1 093         | 1 200         | 1 312         | 1 142         | 1 185         | 679           | 629           |     |     |
| Japan                                | 3 092         | 3 183         | 3 199         | 2 718         | 3 053         | 3 398         | 2 641         | 3 038         | 3 231         | 2 594         | 2 830         | 2 586         | 2 642         |     |     |
| Taiwan                               | 796           | 1 052         | 1 131         | 1 121         | 1 031         | 1 359         | 1 007         | 1 138         | 1 098         | 953           | 1 138         | 1 050         | 1 010         |     |     |
| Hong Kong                            | 1 556         | 1 620         | 1 722         | 1 732         | 1 821         | 1 827         | 1 559         | 1 739         | 1 922         | 1 766         | 1 661         | 1 323         | 1 621         |     |     |
| <b>Oceania and polar regions</b>     | <b>1 244</b>  | <b>1 220</b>  | <b>1 334</b>  | <b>1 229</b>  | <b>1 416</b>  | <b>1 484</b>  | <b>1 274</b>  | <b>1 433</b>  | <b>1 552</b>  | <b>1 417</b>  | <b>1 536</b>  | <b>1 185</b>  | <b>1 339</b>  |     |     |
| Australia                            | 1 008         | 986           | 1 099         | 991           | 1 136         | 1 198         | 1 041         | 1 149         | 1 260         | 1 137         | 1 153         | 948           | 1 090         |     |     |
| New Zealand                          | 145           | 150           | 148           | 155           | 168           | 184           | 162           | 187           | 189           | 156           | 157           | 155           | 163           |     |     |
| New Caledonia and dep.               | 36            | 37            | 36            | 32            | 45            | 44            | 30            | 40            | 44            | 46            | 40            | 33            | 37            |     |     |
| <b>NAFTA</b>                         | <b>11 956</b> | <b>12 471</b> | <b>13 920</b> | <b>13 183</b> | <b>13 540</b> | <b>15 306</b> | <b>12 079</b> | <b>14 897</b> | <b>15 819</b> | <b>13 681</b> | <b>13 971</b> | <b>12 933</b> | <b>14 669</b> |     |     |
| <b>Latin America</b>                 | <b>3 075</b>  | <b>3 424</b>  | <b>3 651</b>  | <b>3 453</b>  | <b>3 761</b>  | <b>4 395</b>  | <b>3 617</b>  | <b>3 934</b>  | <b>4 446</b>  | <b>4 160</b>  | <b>3 985</b>  | <b>3 319</b>  | <b>3 597</b>  |     |     |
| <b>MERCOSUR</b>                      | <b>1 634</b>  | <b>1 764</b>  | <b>1 797</b>  | <b>1 791</b>  | <b>1 980</b>  | <b>2 404</b>  | <b>1 900</b>  | <b>2 116</b>  | <b>2 379</b>  | <b>2 158</b>  | <b>1 893</b>  | <b>1 638</b>  | <b>1 764</b>  |     |     |
| <b>OPEC</b>                          | <b>3 683</b>  | <b>4 133</b>  | <b>4 310</b>  | <b>4 124</b>  | <b>4 309</b>  | <b>4 800</b>  | <b>4 011</b>  | <b>4 342</b>  | <b>4 831</b>  | <b>4 234</b>  | <b>5 612</b>  | <b>3 677</b>  | <b>3 611</b>  |     |     |
| <b>DAE</b>                           | <b>5 780</b>  | <b>6 474</b>  | <b>6 778</b>  | <b>7 063</b>  | <b>6 635</b>  | <b>7 447</b>  | <b>6 022</b>  | <b>6 490</b>  | <b>6 915</b>  | <b>5 963</b>  | <b>6 276</b>  | <b>4 948</b>  | <b>4 866</b>  |     |     |

## YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

### IMPORTS

*Value (Mio ECU) and variations (%)*

| Main partners                 | 1994           |             | 1995           |             | 1996           |             | 1997           |             | Jan–Feb 1998   |             |
|-------------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|
|                               | Value          | 94/93       | Value          | 95/94       | Value          | 96/95       | Value          | 97/96       | Value          | 98/97       |
| <b>Extra EU–15</b>            | <b>518 499</b> | <b>10.3</b> | <b>545 130</b> | <b>5.1</b>  | <b>581 464</b> | <b>6.7</b>  | <b>667 357</b> | <b>14.8</b> | <b>116 122</b> | <b>12.7</b> |
| <b>Europe excluding EU–15</b> | <b>138 593</b> | <b>17.5</b> | <b>152 190</b> | <b>9.8</b>  | <b>162 018</b> | <b>6.5</b>  | <b>182 970</b> | <b>12.9</b> | <b>30 646</b>  | <b>6.9</b>  |
| <i>of which</i>               |                |             |                |             |                |             |                |             |                |             |
| Iceland                       | 913            | 7.8         | 920            | 0.8         | 974            | 5.9         | 1 055          | 8.3         | 153            | 1.0         |
| Norway                        | 23 660         | 12.7        | 25 495         | 7.8         | 30 614         | 20.1        | 33 628         | 9.8         | 5 650          | -3.2        |
| Switzerland                   | 41 776         | 8.7         | 43 211         | 3.4         | 42 669         | -1.3        | 44 997         | 5.5         | 7 435          | 9.1         |
| Liechtenstein                 | :              | :           | 268            | :           | 448            | 67.3        | 577            | 28.9        | 87             | 1.9         |
| Andorra                       | 35             | 14.5        | 33             | -6.3        | 28             | -14.1       | 42             | 46.6        | 6              | 12.2        |
| Gibraltar                     | 63             | 34.8        | 60             | -4.4        | 65             | 8.5         | 65             | 0.4         | 7              | 18.9        |
| Malta                         | 1 028          | 18.3        | 1 077          | 4.8         | 797            | -26.0       | 701            | -12.0       | 129            | 22.4        |
| Turkey                        | 7 887          | 15.4        | 9 244          | 17.2        | 10 190         | 10.2        | 11 835         | 16.2        | 2 169          | 15.7        |
| Estonia                       | 594            | 100.5       | 889            | 49.6        | 1 089          | 22.5        | 1 492          | 37.0        | 256            | 16.6        |
| Latvia                        | 955            | 31.5        | 1 126          | 17.9        | 1 125          | -0.1        | 1 275          | 13.3        | 216            | -14.1       |
| Lithuania                     | 843            | 20.7        | 970            | 15.0        | 1 087          | 12.1        | 1 307          | 20.2        | 210            | -1.9        |
| Poland                        | 10 127         | 19.7        | 12 252         | 21.0        | 12 252         | 0.0         | 14 163         | 15.6        | 2 442          | 13.2        |
| Czech Republic                | 7 378          | 30.9        | 8 996          | 21.9        | 9 755          | 8.4         | 11 737         | 20.3        | 2 089          | 31.3        |
| Slovakia                      | 2 239          | 58.1        | 3 089          | 38.0        | 3 420          | 10.7        | 3 977          | 16.3        | 707            | 17.8        |
| Hungary                       | 6 060          | 24.2        | 7 610          | 25.6        | 8 827          | 16.0        | 11 576         | 31.1        | 2 009          | 25.4        |
| Romania                       | 2 795          | 55.7        | 3 390          | 21.3        | 3 597          | 6.1         | 4 410          | 22.6        | 730            | 22.2        |
| Bulgaria                      | 1 419          | 40.0        | 1 836          | 29.4        | 1 706          | -7.1        | 2 080          | 21.9        | 346            | 13.6        |
| Albania                       | 126            | 54.9        | 151            | 19.9        | 197            | 30.2        | 190            | -3.3        | 34             | 3.2         |
| Ukraine                       | 1 368          | 35.2        | 1 544          | 12.9        | 1 462          | -5.3        | 1 881          | 28.7        | 407            | 26.6        |
| Belarus                       | 442            | 60.9        | 562            | 26.9        | 417            | -25.8       | 434            | 4.2         | 68             | 9.0         |
| Russia                        | 21 498         | 25.8        | 21 491         | -0.0        | 23 298         | 8.4         | 26 591         | 14.1        | 3 974          | -11.9       |
| Slovenia                      | 3 798          | 19.5        | 4 244          | 11.8        | 4 270          | 0.6         | 4 660          | 9.1         | 773            | 14.8        |
| Croatia                       | 1 922          | 9.9         | 1 893          | -1.5        | 1 742          | -8.0        | 1 774          | 1.9         | 294            | 0.1         |
| Form.Yug.Rep.Maced            | 683            | 27.7        | 664            | -2.8        | 426            | -35.9       | 486            | 14.2        | 90             | 27.8        |
| Cyprus                        | 631            | -13.7       | 737            | 16.8        | 564            | -23.5       | 373            | -33.9       | 86             | 35.8        |
| <b>Africa</b>                 | <b>47 527</b>  | <b>5.7</b>  | <b>46 894</b>  | <b>-1.3</b> | <b>52 484</b>  | <b>11.9</b> | <b>56 374</b>  | <b>7.4</b>  | <b>9 534</b>   | <b>0.6</b>  |
| <i>of which</i>               |                |             |                |             |                |             |                |             |                |             |
| <b>North Africa</b>           | <b>23 380</b>  | <b>3.9</b>  | <b>21 301</b>  | <b>-8.9</b> | <b>24 266</b>  | <b>13.9</b> | <b>27 320</b>  | <b>12.6</b> | <b>4 549</b>   | <b>-3.6</b> |
| <i>of which</i>               |                |             |                |             |                |             |                |             |                |             |
| Canary Islands                | 1 344          | -7.4        | 1 086          | -19.2       | 1 103          | 1.6         | :              | -100.0      | :              | :           |
| Ceuta and Melilla             | 48             | 108.0       | 12             | -75.0       | 8              | -32.1       | 0              | -99.9       | 2              |             |
| Morocco                       | 3 792          | 9.3         | 4 017          | 5.9         | 4 237          | 5.5         | 4 738          | 11.8        | 897            | 14.7        |
| Algeria                       | 6 154          | -5.6        | 4 844          | -21.3       | 5 449          | 12.5        | 8 370          | 53.6        | 1 358          | -11.9       |
| Tunisia                       | 3 076          | 21.6        | 3 352          | 9.0         | 3 637          | 8.5         | 4 005          | 10.1        | 641            | 0.4         |
| Libya                         | 6 108          | -2.1        | 5 799          | -5.1        | 7 059          | 21.7        | 7 629          | 8.1         | 1 017          | -22.1       |
| Egypt                         | 2 858          | 25.5        | 2 190          | -23.4       | 2 773          | 26.6        | 2 578          | -7.1        | 634            | 39.9        |
| Sudan                         | 180            | 29.2        | 172            | -4.5        | 170            | -1.1        | 234            | 37.6        | 52             | 47.3        |
| Mauritania                    | 235            | 6.7         | 257            | 9.3         | 265            | 2.9         | 317            | 19.8        | 42             | -4.5        |
| Senegal                       | 286            | 19.6        | 370            | 29.1        | 337            | -8.7        | 347            | 2.7         | 62             | -6.8        |
| Guinea                        | 321            | 43.8        | 310            | -3.3        | 351            | 13.3        | 377            | 7.4         | 74             | 20.2        |
| Liberia                       | 370            | 116.4       | 637            | 72.3        | 578            | -9.3        | 433            | -25.2       | 64             | -4.6        |
| Ivory Coast                   | 1 758          | 24.8        | 2 068          | 17.6        | 2 099          | 1.5         | 1 965          | -6.4        | 357            | 3.5         |
| Ghana                         | 792            | 50.0        | 839            | 5.9         | 881            | 5.0         | 922            | 4.6         | 193            | 39.8        |
| Nigeria                       | 4 299          | 24.0        | 3 443          | -19.9       | 5 032          | 46.2        | 4 320          | -14.1       | 870            | -3.6        |
| Cameroon                      | 1 128          | 16.4        | 1 175          | 4.1         | 1 203          | 2.4         | 1 534          | 27.6        | 306            | 24.6        |
| Gabon                         | 859            | 9.0         | 799            | -7.0        | 851            | 6.5         | 946            | 11.2        | 143            | -18.5       |
| Congo                         | 565            | 79.7        | 718            | 27.2        | 890            | 23.9        | 695            | -21.9       | 54             | -53.1       |
| Zaire                         | 764            | 32.9        | 842            | 10.2        | 850            | 1.0         | 748            | -12.1       | 115            | -13.5       |
| Angola                        | 567            | 23.6        | 561            | -0.9        | 666            | 18.7        | 603            | -9.6        | 94             | 36.1        |
| Ethiopia                      | 151            | -0.2        | 230            | 52.0        | 250            | 9.0         | 262            | 4.7         | 53             | 37.2        |
| Kenya                         | 633            | 12.1        | 647            | 2.2         | 745            | 15.1        | 817            | 9.7         | 119            | -5.2        |
| Uganda                        | 238            | 183.2       | 356            | 49.6        | 376            | 5.5         | 357            | -5.1        | 42             | -41.8       |
| Tanzania                      | 194            | 12.8        | 202            | 4.2         | 208            | 3.0         | 242            | 16.0        | 44             | -5.5        |
| Madagascar                    | 314            | 34.9        | 346            | 10.3        | 366            | 5.7         | 414            | 13.3        | 71             | 3.5         |
| Réunion                       | 121            | -2.1        | 123            | 1.7         | 135            | 9.7         | :              | -100.0      | :              | :           |
| Mauritius                     | 825            | -0.3        | 1 020          | 23.7        | 1 072          | 5.1         | 1 080          | 0.7         | 199            | 4.6         |
| Zimbabwe                      | 580            | 35.1        | 639            | 10.2        | 724            | 13.3        | 821            | 13.5        | 139            | 6.0         |
| South Africa                  | 6 942          | -20.9       | 7 752          | 11.7        | 8 227          | 6.1         | 9 086          | 10.4        | 1 514          | 14.5        |
| Namibia                       | 424            | 82.1        | 370            | -12.7       | 291            | -21.5       | 324            | 11.7        | 59             | 18.5        |
| <b>EFTA</b>                   | <b>66 348</b>  | <b>10.1</b> | <b>69 894</b>  | <b>5.3</b>  | <b>74 706</b>  | <b>6.9</b>  | <b>80 258</b>  | <b>7.4</b>  | <b>13 325</b>  | <b>3.4</b>  |
| <b>OECD, excluding EU–15</b>  | <b>250 950</b> | <b>9.4</b>  | <b>258 382</b> | <b>3.0</b>  | <b>281 260</b> | <b>8.9</b>  | <b>350 724</b> | <b>24.7</b> | <b>56 956</b>  | <b>6.9</b>  |
| <b>CEEC</b>                   | <b>38 958</b>  | <b>27.7</b> | <b>47 164</b>  | <b>21.1</b> | <b>50 048</b>  | <b>6.1</b>  | <b>60 314</b>  | <b>20.5</b> | <b>10 395</b>  | <b>18.7</b> |
| <b>CIS</b>                    | <b>24 581</b>  | <b>26.2</b> | <b>24 930</b>  | <b>1.4</b>  | <b>26 596</b>  | <b>6.7</b>  | <b>31 373</b>  | <b>18.0</b> | <b>4 781</b>   | <b>-8.4</b> |
| <b>Mediterranean Basin</b>    | <b>44 316</b>  | <b>8.8</b>  | <b>44 978</b>  | <b>1.5</b>  | <b>49 570</b>  | <b>10.2</b> | <b>57 163</b>  | <b>15.3</b> | <b>9 859</b>   | <b>4.8</b>  |
| <b>ACP</b>                    | <b>19 131</b>  | <b>22.8</b> | <b>19 893</b>  | <b>4.0</b>  | <b>22 159</b>  | <b>11.4</b> | <b>22 723</b>  | <b>2.5</b>  | <b>3 856</b>   | <b>2.1</b>  |

Since January 1997 the Canary Islands are included in the Spanish customs territories and Réunion in the French.

**IMPORTS**
*Value (Mio ECU)*

| Main partners                       | 1997          | 1997          | 1997          | 1997          | 1997          | 1997          | 1997          | 1997          | 1997          | 1997          | 1997          | 1998          | 1998          |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                     | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           |
| <b>Extra EU-15</b>                  | <b>49 939</b> | <b>53 011</b> | <b>58 058</b> | <b>53 498</b> | <b>55 318</b> | <b>57 011</b> | <b>49 908</b> | <b>60 728</b> | <b>62 462</b> | <b>57 221</b> | <b>57 147</b> | <b>58 027</b> | <b>58 095</b> |
| <b>Europe excluding EU-15</b>       | <b>14 102</b> | <b>14 794</b> | <b>15 803</b> | <b>14 340</b> | <b>15 625</b> | <b>15 870</b> | <b>12 861</b> | <b>15 988</b> | <b>17 108</b> | <b>15 977</b> | <b>15 932</b> | <b>15 183</b> | <b>15 463</b> |
| <i>of which</i> Iceland             | 76            | 85            | 95            | 89            | 90            | 94            | 72            | 91            | 97            | 91            | 100           | 68            | 85            |
| Norway                              | 2 715         | 2 614         | 2 851         | 2 765         | 2 817         | 2 620         | 2 594         | 2 707         | 3 151         | 2 844         | 2 827         | 3 017         | 2 633         |
| Switzerland                         | 3 488         | 3 836         | 3 972         | 3 559         | 4 012         | 4 022         | 2 724         | 4 088         | 4 298         | 3 932         | 3 737         | 3 477         | 3 958         |
| Liechtenstein                       | 41            | 40            | 48            | 38            | 48            | 79            | 35            | 48            | 53            | 54            | 50            | 41            | 46            |
| Andorra                             | 3             | 3             | 3             | 3             | 4             | 4             | 3             | 3             | 4             | 5             | 5             | 3             | 3             |
| Gibraltar                           | 4             | 4             | 19            | 1             | 9             | 2             | 8             | 5             | 2             | 4             | 4             | 4             | 3             |
| Malta                               | 53            | 57            | 56            | 60            | 65            | 59            | 45            | 60            | 67            | 72            | 56            | 42            | 86            |
| Turkey                              | 855           | 903           | 1 019         | 847           | 949           | 1 071         | 882           | 1 078         | 1 097         | 1 059         | 1 055         | 1 122         | 1 047         |
| Estonia                             | 115           | 108           | 121           | 119           | 126           | 110           | 122           | 137           | 151           | 143           | 134           | 131           | 125           |
| Latvia                              | 142           | 116           | 99            | 95            | 119           | 102           | 108           | 93            | 103           | 97            | 91            | 112           | 104           |
| Lithuania                           | 107           | 111           | 114           | 104           | 112           | 108           | 100           | 116           | 117           | 108           | 103           | 103           | 107           |
| Poland                              | 1 092         | 1 123         | 1 265         | 1 141         | 1 191         | 1 194         | 1 043         | 1 270         | 1 345         | 1 196         | 1 238         | 1 180         | 1 262         |
| Czech Republic                      | 817           | 919           | 1 013         | 908           | 1 034         | 1 084         | 792           | 1 083         | 1 159         | 1 120         | 1 034         | 999           | 1 090         |
| Slovakia                            | 332           | 296           | 366           | 294           | 355           | 343           | 319           | 316           | 369           | 352           | 366           | 319           | 388           |
| Hungary                             | 851           | 912           | 942           | 839           | 1 032         | 1 016         | 796           | 1 115         | 1 136         | 1 097         | 1 090         | 954           | 1 055         |
| Romania                             | 328           | 358           | 354           | 337           | 368           | 442           | 345           | 435           | 406           | 365           | 402           | 313           | 417           |
| Bulgaria                            | 161           | 168           | 176           | 162           | 179           | 197           | 153           | 199           | 188           | 180           | 173           | 170           | 176           |
| Albania                             | 12            | 17            | 15            | 13            | 18            | 17            | 10            | 14            | 23            | 14            | 15            | 15            | 19            |
| Ukraine                             | 144           | 143           | 160           | 130           | 158           | 172           | 130           | 163           | 154           | 165           | 187           | 199           | 207           |
| Belarus                             | 31            | 36            | 36            | 27            | 34            | 40            | 37            | 38            | 41            | 37            | 46            | 36            | 33            |
| Russia                              | 2 050         | 2 216         | 2 271         | 2 141         | 2 123         | 2 215         | 1 973         | 2 114         | 2 296         | 2 273         | 2 459         | 2 135         | 1 839         |
| Slovenia                            | 346           | 386           | 444           | 351           | 430           | 452           | 279           | 412           | 447           | 401           | 384           | 380           | 393           |
| Croatia                             | 156           | 148           | 156           | 135           | 146           | 178           | 108           | 158           | 160           | 149           | 142           | 143           | 152           |
| Form.Yug.Rep.Maced                  | 36            | 37            | 42            | 44            | 42            | 47            | 33            | 46            | 44            | 39            | 42            | 42            | 48            |
| Cyprus                              | 32            | 32            | 29            | 29            | 29            | 35            | 27            | 25            | 35            | 33            | 34            | 52            | 34            |
| <b>Africa</b>                       | <b>4 356</b>  | <b>4 414</b>  | <b>4 923</b>  | <b>4 352</b>  | <b>4 596</b>  | <b>4 725</b>  | <b>4 346</b>  | <b>4 986</b>  | <b>5 064</b>  | <b>4 602</b>  | <b>4 886</b>  | <b>4 607</b>  | <b>4 928</b>  |
| <i>of which</i> <b>North Africa</b> | <b>2 133</b>  | <b>2 197</b>  | <b>2 439</b>  | <b>2 094</b>  | <b>2 292</b>  | <b>2 272</b>  | <b>2 139</b>  | <b>2 199</b>  | <b>2 342</b>  | <b>2 259</b>  | <b>2 366</b>  | <b>2 128</b>  | <b>2 421</b>  |
| Canary Islands                      | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             |
| Ceuta and Melilla                   | :             | :             | :             | 0             | :             | 0             | 0             | :             | 0             | :             | :             | 1             | 1             |
| Morocco                             | 367           | 418           | 421           | 340           | 372           | 416           | 365           | 364           | 393           | 399           | 468           | 468           | 429           |
| Algeria                             | 678           | 704           | 809           | 613           | 621           | 647           | 694           | 666           | 659           | 702           | 715           | 652           | 706           |
| Tunisia                             | 289           | 313           | 342           | 321           | 364           | 381           | 251           | 332           | 360           | 334           | 369           | 321           | 320           |
| Libya                               | 569           | 527           | 622           | 600           | 636           | 628           | 646           | 671           | 703           | 628           | 662           | 495           | 522           |
| Egypt                               | 229           | 235           | 246           | 220           | 300           | 200           | 184           | 165           | 227           | 197           | 152           | 190           | 443           |
| Sudan                               | 15            | 15            | 20            | 13            | 16            | 12            | 15            | 52            | 19            | 24            | 14            | 28            | 24            |
| Mauritania                          | 18            | 24            | 31            | 31            | 25            | 22            | 27            | 29            | 30            | 16            | 38            | 20            | 23            |
| Senegal                             | 41            | 29            | 28            | 24            | 32            | 23            | 25            | 47            | 24            | 24            | 23            | 22            | 40            |
| Guinea                              | 29            | 27            | 34            | 24            | 42            | 23            | 31            | 40            | 36            | 32            | 27            | 25            | 49            |
| Liberia                             | 36            | 39            | 41            | 121           | 27            | 21            | 21            | 13            | 24            | 37            | 21            | 26            | 38            |
| Ivory Coast                         | 162           | 170           | 182           | 171           | 152           | 145           | 112           | 180           | 172           | 141           | 195           | 161           | 195           |
| Ghana                               | 78            | 71            | 77            | 64            | 73            | 82            | 96            | 94            | 87            | 75            | 64            | 112           | 82            |
| Nigeria                             | 429           | 338           | 302           | 201           | 218           | 373           | 306           | 336           | 453           | 397           | 497           | 445           | 425           |
| Cameroon                            | 111           | 124           | 116           | 160           | 118           | 138           | 121           | 163           | 119           | 114           | 116           | 151           | 155           |
| Gabon                               | 37            | 60            | 98            | 29            | 60            | 73            | 50            | 154           | 100           | 42            | 106           | 59            | 84            |
| Congo                               | 44            | 59            | 92            | 62            | 49            | 65            | 47            | 67            | 41            | 43            | 56            | 22            | 31            |
| Zaire                               | 70            | 63            | 46            | 38            | 59            | 63            | 75            | 90            | 69            | 57            | 55            | 54            | 60            |
| Angola                              | 29            | 34            | 69            | 32            | 56            | 55            | 77            | 42            | 76            | 32            | 60            | 56            | 37            |
| Ethiopia                            | 19            | 21            | 25            | 16            | 24            | 18            | 18            | 28            | 29            | 24            | 22            | 27            | 26            |
| Kenya                               | 57            | 67            | 76            | 71            | 79            | 65            | 63            | 65            | 82            | 63            | 59            | 57            | 62            |
| Uganda                              | 37            | 36            | 42            | 36            | 30            | 23            | 16            | 27            | 29            | 27            | 19            | 22            | 20            |
| Tanzania                            | 24            | 21            | 22            | 16            | 23            | 27            | 13            | 14            | 19            | 19            | 20            | 23            | 20            |
| Madagascar                          | 29            | 29            | 30            | 30            | 32            | 38            | 33            | 34            | 28            | 31            | 60            | 39            | 32            |
| Réunion                             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             |
| Mauritius                           | 91            | 80            | 80            | 72            | 61            | 87            | 81            | 124           | 112           | 101           | 92            | 98            | 101           |
| Zimbabwe                            | 65            | 62            | 74            | 82            | 69            | 82            | 47            | 61            | 64            | 71            | 79            | 77            | 62            |
| South Africa                        | 612           | 661           | 836           | 753           | 853           | 796           | 617           | 920           | 838           | 788           | 701           | 773           | 741           |
| Namibia                             | 33            | 17            | 17            | 37            | 27            | 24            | 19            | 40            | 59            | 15            | 21            | 23            | 36            |
| <b>EFTA</b>                         | <b>6 320</b>  | <b>6 574</b>  | <b>6 966</b>  | <b>6 450</b>  | <b>6 967</b>  | <b>6 815</b>  | <b>5 425</b>  | <b>6 935</b>  | <b>7 599</b>  | <b>6 921</b>  | <b>6 713</b>  | <b>6 603</b>  | <b>6 722</b>  |
| <b>OECD, excluding EU-15</b>        | <b>26 208</b> | <b>28 733</b> | <b>31 610</b> | <b>28 423</b> | <b>29 559</b> | <b>29 547</b> | <b>25 295</b> | <b>30 792</b> | <b>32 800</b> | <b>30 478</b> | <b>30 202</b> | <b>28 013</b> | <b>28 943</b> |
| <b>CEEC</b>                         | <b>4 573</b>  | <b>4 785</b>  | <b>5 197</b>  | <b>4 622</b>  | <b>5 249</b>  | <b>5 414</b>  | <b>4 295</b>  | <b>5 526</b>  | <b>5 767</b>  | <b>5 365</b>  | <b>5 336</b>  | <b>4 949</b>  | <b>5 446</b>  |
| <b>CIS</b>                          | <b>2 381</b>  | <b>2 599</b>  | <b>2 682</b>  | <b>2 540</b>  | <b>2 606</b>  | <b>2 696</b>  | <b>2 313</b>  | <b>2 520</b>  | <b>2 688</b>  | <b>2 635</b>  | <b>2 875</b>  | <b>2 538</b>  | <b>2 243</b>  |
| <b>Mediterranean Basin</b>          | <b>4 388</b>  | <b>4 531</b>  | <b>5 004</b>  | <b>4 354</b>  | <b>4 784</b>  | <b>4 996</b>  | <b>4 201</b>  | <b>4 995</b>  | <b>5 094</b>  | <b>4 826</b>  | <b>4 973</b>  | <b>4 776</b>  | <b>5 082</b>  |
| <b>ACP</b>                          | <b>1 753</b>  | <b>1 782</b>  | <b>1 878</b>  | <b>1 758</b>  | <b>1 701</b>  | <b>1 872</b>  | <b>1 860</b>  | <b>2 127</b>  | <b>2 133</b>  | <b>1 775</b>  | <b>2 061</b>  | <b>1 912</b>  | <b>1 944</b>  |

**YEARLY TRENDS IN EU TRADE  
BY PARTNER COUNTRY**

**IMPORTS**

Value (Mio ECU) and variations (%)

| Main partners                        | 1994           |             | 1995           |             | 1996           |             | 1997           |             | Jan-Feb 1998  |             |
|--------------------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|---------------|-------------|
|                                      | Value          | 94/93       | Value          | 95/94       | Value          | 96/95       | Value          | 97/96       | Value         | 98/97       |
| <b>North America</b>                 | <b>110 052</b> | <b>11.0</b> | <b>115 561</b> | <b>5.0</b>  | <b>124 500</b> | <b>7.7</b>  | <b>149 191</b> | <b>19.8</b> | <b>27 010</b> | <b>20.8</b> |
| <i>of which</i> USA                  | 99 957         | 10.3        | 103 643        | 3.7         | 112 781        | 8.8         | 136 480        | 21.0        | 24 846        | 21.7        |
| Canada                               | 9 833          | 17.8        | 11 706         | 19.0        | 11 479         | -1.9        | 12 489         | 8.8         | 2 144         | 11.9        |
| <b>Central America and West Ind.</b> | <b>7 583</b>   | <b>17.0</b> | <b>8 694</b>   | <b>14.7</b> | <b>9 573</b>   | <b>10.1</b> | <b>10 814</b>  | <b>13.0</b> | <b>1 522</b>  | <b>2.7</b>  |
| <i>of which</i> Mexico               | 2 719          | 13.2        | 3 208          | 18.0        | 3 169          | -1.2        | 3 740          | 18.0        | 625           | 20.5        |
| Bermuda                              | 456            | -6.0        | 780            | 71.2        | 935            | 19.9        | 1 019          | 8.9         | 78            | -44.9       |
| Guatemala                            | 285            | 31.0        | 370            | 30.0        | 344            | -7.2        | 456            | 32.9        | 71            | 9.3         |
| Costa Rica                           | 819            | 50.9        | 813            | -0.7        | 814            | 0.1         | 874            | 7.4         | 152           | 17.7        |
| Panama                               | 349            | -1.9        | 384            | 10.0        | 424            | 10.5        | 439            | 3.5         | 58            | 30.8        |
| Cuba                                 | 323            | 21.7        | 343            | 6.1         | 399            | 16.6        | 439            | 9.9         | 62            | 14.8        |
| Bahamas                              | 235            | -36.7       | 232            | -1.4        | 245            | 5.4         | 321            | 31.3        | 34            | 31.7        |
| Guadeloupe                           | 117            | 2.4         | 90             | -23.2       | 86             | -4.2        | :              | -100.0      | :             | :           |
| Martinique                           | 141            | 3.7         | 127            | -10.0       | 176            | 38.3        | :              | -100.0      | :             | :           |
| Netherlands Antilles                 | 238            | 87.5        | 326            | 36.6        | 391            | 20.0        | 311            | -20.4       | 30            | -60.3       |
| <b>South America</b>                 | <b>23 743</b>  | <b>23.1</b> | <b>24 824</b>  | <b>4.6</b>  | <b>24 650</b>  | <b>-0.7</b> | <b>27 620</b>  | <b>12.0</b> | <b>4 180</b>  | <b>8.7</b>  |
| <i>of which</i> Colombia             | 2 146          | 27.7        | 2 247          | 4.7         | 2 189          | -2.6        | 2 525          | 15.4        | 464           | 22.9        |
| Venezuela                            | 1 373          | 10.2        | 1 622          | 18.2        | 1 533          | -5.5        | 1 729          | 12.7        | 228           | -12.3       |
| French Guiana                        | 65             | 21.2        | 107            | 64.3        | 134            | 25.3        | :              | -100.0      | :             | :           |
| Ecuador                              | 782            | 28.7        | 818            | 4.6         | 881            | 7.7         | 940            | 6.6         | 136           | -9.6        |
| Peru                                 | 1 297          | 47.2        | 1 316          | 1.5         | 1 307          | -0.7        | 1 418          | 8.5         | 221           | -8.5        |
| Brazil                               | 10 916         | 27.8        | 10 819         | -0.9        | 10 442         | -3.5        | 12 457         | 19.3        | 1 856         | 13.6        |
| Chile                                | 2 541          | 16.2        | 3 175          | 24.9        | 3 167          | -0.3        | 3 434          | 8.4         | 498           | 2.0         |
| Uruguay                              | 373            | 11.6        | 344            | -7.9        | 406            | 17.9        | 491            | 20.9        | 69            | 12.0        |
| Argentina                            | 3 597          | 15.6        | 3 705          | 3.0         | 3 898          | 5.2         | 3 807          | -2.3        | 599           | 7.8         |
| <b>Near and Middle East</b>          | <b>24 218</b>  | <b>-3.3</b> | <b>23 663</b>  | <b>-2.3</b> | <b>26 787</b>  | <b>13.2</b> | <b>29 870</b>  | <b>11.5</b> | <b>4 654</b>  | <b>-3.0</b> |
| <i>of which</i> Lebanon              | 91             | 39.8        | 110            | 21.0        | 123            | 11.0        | 151            | 23.0        | 24            | 7.2         |
| Syria                                | 1 610          | -5.7        | 1 735          | 7.7         | 2 025          | 16.8        | 1 995          | -1.5        | 249           | -23.7       |
| Iran                                 | 5 560          | -8.5        | 5 441          | -2.1        | 5 998          | 10.2        | 5 131          | -14.5       | 677           | -15.2       |
| Israel                               | 4 274          | 19.8        | 4 658          | 9.0         | 5 282          | 13.4        | 6 250          | 18.3        | 1 232         | 18.7        |
| Jordan                               | 151            | -45.6       | 135            | -10.5       | 171            | 26.3        | 172            | 0.6         | 21            | -19.7       |
| Saudi Arabia                         | 9 250          | -5.5        | 8 847          | -4.4        | 10 120         | 14.4        | 10 937         | 8.1         | 1 513         | -12.2       |
| Kuwait                               | 1 707          | -5.8        | 1 367          | -19.9       | 1 519          | 11.1        | 1 436          | -5.5        | 196           | -41.5       |
| Bahrain                              | 114            | -10.8       | 136            | 19.3        | 95             | -30.2       | 216            | 127.1       | 56            | 29.9        |
| Qatar                                | 128            | -32.0       | 113            | -11.7       | 117            | 4.1         | 236            | 100.9       | 99            | 150.5       |
| United Arab Emirates                 | 892            | -7.8        | 851            | -4.6        | 950            | 11.7        | 1 476          | 55.3        | 294           | 58.5        |
| Oman                                 | 165            | 27.9        | 117            | -29.0       | 172            | 46.8        | 180            | 4.8         | 30            | 57.1        |
| <b>Other countries of Asia</b>       | <b>150 764</b> | <b>9.2</b>  | <b>159 018</b> | <b>5.5</b>  | <b>167 711</b> | <b>5.5</b>  | <b>197 336</b> | <b>17.7</b> | <b>36 164</b> | <b>18.8</b> |
| <i>of which</i> Kazakhstan           | 296            | -7.4        | 359            | 21.4        | 515            | 43.2        | 1 440          | 179.9       | 135           | -18.0       |
| Uzbekistan                           | 530            | 23.9        | 500            | -5.7        | 519            | 3.8         | 541            | 4.3         | 82            | -14.1       |
| Pakistan                             | 2 012          | 13.2        | 1 978          | -1.7        | 2 075          | 4.9         | 2 273          | 9.5         | 406           | 13.1        |
| India                                | 7 233          | 17.5        | 7 794          | 7.8         | 8 597          | 10.3        | 9 466          | 10.1        | 1 704         | 12.4        |
| Bangladesh                           | 1 129          | 21.2        | 1 260          | 11.6        | 1 474          | 17.0        | 1 753          | 18.9        | 332           | 20.5        |
| Sri Lanka                            | 930            | 21.7        | 930            | -0.1        | 994            | 6.9         | 1 135          | 14.2        | 197           | 10.7        |
| China                                | 24 617         | 16.6        | 26 340         | 7.0         | 29 997         | 13.9        | 37 294         | 24.3        | 7 068         | 21.9        |
| Indonesia                            | 6 036          | 17.0        | 6 108          | 1.2         | 7 141          | 16.9        | 8 270          | 15.8        | 1 510         | 17.4        |
| Philippines                          | 2 232          | 11.5        | 2 419          | 8.4         | 3 349          | 38.4        | 4 273          | 27.6        | 785           | 25.1        |
| Thailand                             | 6 646          | 13.7        | 6 623          | -0.3        | 7 482          | 13.0        | 8 617          | 15.2        | 1 577         | 24.7        |
| Vietnam                              | 898            | 51.9        | 1 151          | 28.1        | 1 439          | 25.1        | 2 227          | 54.8        | 486           | 27.2        |
| Malaysia                             | 7 949          | 21.1        | 9 153          | 15.1        | 9 432          | 3.0         | 10 648         | 12.9        | 1 900         | 13.8        |
| Brunei                               | 314            | -20.9       | 263            | -16.4       | 416            | 58.2        | 543            | 30.6        | 71            | -30.3       |
| Singapore                            | 8 182          | 20.5        | 8 759          | 7.1         | 9 256          | 5.7         | 11 161         | 20.6        | 2 074         | 19.5        |
| South Korea                          | 9 105          | 9.1         | 10 924         | 20.0        | 11 145         | 2.0         | 13 023         | 16.9        | 2 542         | 28.4        |
| Japan                                | 53 751         | 3.0         | 54 284         | 1.0         | 52 507         | -3.3        | 59 262         | 12.9        | 10 193        | 15.8        |
| Taiwan                               | 10 287         | -0.8        | 11 751         | 14.2        | 12 917         | 9.9         | 15 572         | 20.6        | 3 097         | 23.9        |
| Hong Kong                            | 7 110          | 1.5         | 7 152          | 0.6         | 7 173          | 0.3         | 8 231          | 14.8        | 1 659         | 17.6        |
| <b>Oceania and polar regions</b>     | <b>7 183</b>   | <b>15.8</b> | <b>7 454</b>   | <b>3.8</b>  | <b>7 844</b>   | <b>5.2</b>  | <b>9 074</b>   | <b>15.7</b> | <b>1 610</b>  | <b>20.1</b> |
| Australia                            | 4 881          | 18.0        | 4 970          | 1.8         | 5 233          | 5.3         | 6 247          | 19.4        | 1 203         | 27.5        |
| New Zealand                          | 1 635          | 9.7         | 1 696          | 3.7         | 1 886          | 11.2        | 2 065          | 9.5         | 286           | 0.4         |
| New Caledonia and dep.               | 169            | 16.6        | 189            | 11.8        | 185            | -1.7        | 189            | 1.8         | 32            | 6.7         |
| <b>NAFTA</b>                         | <b>112 509</b> | <b>11.0</b> | <b>118 557</b> | <b>5.4</b>  | <b>127 429</b> | <b>7.5</b>  | <b>152 709</b> | <b>19.8</b> | <b>27 614</b> | <b>20.9</b> |
| <b>Latin America</b>                 | <b>28 656</b>  | <b>22.9</b> | <b>30 428</b>  | <b>6.2</b>  | <b>30 276</b>  | <b>-0.5</b> | <b>34 271</b>  | <b>13.2</b> | <b>5 220</b>  | <b>9.6</b>  |
| <b>MERCOSUR</b>                      | <b>15 060</b>  | <b>23.3</b> | <b>15 032</b>  | <b>-0.2</b> | <b>14 891</b>  | <b>-0.9</b> | <b>16 929</b>  | <b>13.7</b> | <b>2 533</b>  | <b>11.9</b> |
| <b>OPEC</b>                          | <b>42 364</b>  | <b>0.2</b>  | <b>39 235</b>  | <b>-7.4</b> | <b>45 770</b>  | <b>16.7</b> | <b>51 816</b>  | <b>13.2</b> | <b>8 121</b>  | <b>-7.1</b> |
| <b>DAE</b>                           | <b>49 280</b>  | <b>9.7</b>  | <b>54 361</b>  | <b>10.3</b> | <b>57 405</b>  | <b>5.6</b>  | <b>67 252</b>  | <b>17.2</b> | <b>12 849</b> | <b>21.7</b> |

Since January 1997 Guadeloupe, Martinique and French Guiana are included in the French customs territories.

**IMPORTS**

*Value (Mio ECU)*

| Main partners                        | 1997          |               |               |               |               |               |               |               |               |               |               | 1998          |               |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                      | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           |
| <b>North America</b>                 | <b>11 116</b> | <b>12 732</b> | <b>13 981</b> | <b>12 214</b> | <b>12 463</b> | <b>12 282</b> | <b>10 655</b> | <b>13 013</b> | <b>13 714</b> | <b>12 924</b> | <b>12 863</b> | <b>12 963</b> | <b>14 046</b> |
| <i>of which</i> USA                  | 10 228        | 11 798        | 12 907        | 11 159        | 11 334        | 11 118        | 9 689         | 11 886        | 12 558        | 11 844        | 11 774        | 11 901        | 12 945        |
| Canada                               | 876           | 925           | 1 059         | 1 030         | 1 112         | 1 141         | 939           | 1 103         | 1 132         | 1 061         | 1 072         | 1 049         | 1 095         |
| <b>Central America and West Ind.</b> | <b>733</b>    | <b>934</b>    | <b>959</b>    | <b>972</b>    | <b>1 030</b>  | <b>990</b>    | <b>890</b>    | <b>943</b>    | <b>925</b>    | <b>771</b>    | <b>917</b>    | <b>801</b>    | <b>721</b>    |
| <i>of which</i> Mexico               | 270           | 277           | 322           | 321           | 307           | 327           | 325           | 332           | 349           | 292           | 369           | 327           | 298           |
| Bermuda                              | 47            | 89            | 56            | 93            | 124           | 76            | 64            | 121           | 88            | 32            | 134           | 52            | 26            |
| Guatemala                            | 33            | 44            | 49            | 53            | 52            | 47            | 26            | 37            | 29            | 28            | 26            | 36            | 35            |
| Costa Rica                           | 63            | 75            | 92            | 81            | 75            | 70            | 61            | 69            | 76            | 71            | 75            | 72            | 80            |
| Panama                               | 22            | 26            | 38            | 67            | 51            | 61            | 53            | 21            | 26            | 31            | 20            | 34            | 24            |
| Cuba                                 | 27            | 30            | 53            | 26            | 52            | 37            | 30            | 39            | 32            | 42            | 42            | 41            | 21            |
| Bahamas                              | 9             | 22            | 12            | 19            | 36            | 3             | 57            | 36            | 28            | 44            | 38            | 31            | 3             |
| Guadeloupe                           | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             |
| Martinique                           | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             |
| Netherlands Antilles                 | 33            | 33            | 33            | 21            | 21            | 45            | 12            | 19            | 21            | 23            | 8             | 17            | 13            |
| <b>South America</b>                 | <b>1 829</b>  | <b>2 035</b>  | <b>2 519</b>  | <b>2 662</b>  | <b>2 609</b>  | <b>2 713</b>  | <b>2 110</b>  | <b>2 639</b>  | <b>2 379</b>  | <b>2 144</b>  | <b>1 966</b>  | <b>2 125</b>  | <b>2 055</b>  |
| <i>of which</i> Colombia             | 179           | 211           | 221           | 194           | 224           | 212           | 189           | 223           | 238           | 225           | 208           | 231           | 234           |
| Venezuela                            | 125           | 108           | 146           | 153           | 170           | 184           | 153           | 150           | 167           | 119           | 119           | 134           | 94            |
| French Guiana                        | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             | .             |
| Ecuador                              | 79            | 80            | 91            | 89            | 78            | 77            | 66            | 82            | 78            | 77            | 72            | 71            | 64            |
| Peru                                 | 124           | 106           | 121           | 104           | 133           | 146           | 98            | 146           | 127           | 108           | 86            | 129           | 93            |
| Brazil                               | 779           | 826           | 1 130         | 1 288         | 1 236         | 1 275         | 963           | 1 245         | 1 042         | 935           | 882           | 938           | 918           |
| Chile                                | 233           | 325           | 363           | 361           | 281           | 294           | 244           | 294           | 278           | 266           | 241           | 244           | 254           |
| Uruguay                              | 26            | 34            | 43            | 53            | 46            | 50            | 40            | 50            | 37            | 37            | 40            | 36            | 33            |
| Argentina                            | 262           | 299           | 343           | 348           | 336           | 386           | 297           | 336           | 341           | 306           | 260           | 284           | 315           |
| <b>Near and Middle East</b>          | <b>2 368</b>  | <b>2 335</b>  | <b>2 355</b>  | <b>2 349</b>  | <b>2 212</b>  | <b>2 450</b>  | <b>2 235</b>  | <b>3 003</b>  | <b>3 021</b>  | <b>2 498</b>  | <b>2 611</b>  | <b>2 284</b>  | <b>2 370</b>  |
| <i>of which</i> Lebanon              | 11            | 10            | 10            | 10            | 11            | 18            | 12            | 14            | 12            | 15            | 16            | 13            | 11            |
| Syria                                | 148           | 112           | 143           | 176           | 155           | 177           | 132           | 236           | 220           | 154           | 164           | 131           | 119           |
| Iran                                 | 412           | 365           | 364           | 437           | 391           | 406           | 475           | 528           | 480           | 452           | 434           | 301           | 377           |
| Israel                               | 507           | 523           | 527           | 504           | 526           | 529           | 428           | 603           | 512           | 503           | 557           | 603           | 629           |
| Jordan                               | 13            | 17            | 15            | 11            | 15            | 16            | 11            | 13            | 14            | 18            | 15            | 12            | 9             |
| Saudi Arabia                         | 878           | 798           | 795           | 798           | 819           | 1 013         | 903           | 1 053         | 1 133         | 967           | 934           | 786           | 728           |
| Kuwait                               | 140           | 117           | 96            | 135           | 101           | 103           | 131           | 107           | 144           | 87            | 82            | 76            | 120           |
| Bahrain                              | 24            | 13            | 20            | 9             | 17            | 15            | 18            | 18            | 21            | 21            | 21            | 31            | 25            |
| Qatar                                | 20            | 57            | 5             | 9             | 22            | 2             | 3             | 3             | 59            | 7             | 29            | 52            | 46            |
| United Arab Emirates                 | 87            | 144           | 197           | 95            | 96            | 107           | 90            | 113           | 127           | 106           | 216           | 189           | 105           |
| Oman                                 | 10            | 14            | 12            | 18            | 17            | 12            | 10            | 10            | 22            | 12            | 34            | 14            | 16            |
| <b>Other countries of Asia</b>       | <b>14 490</b> | <b>14 828</b> | <b>16 397</b> | <b>15 465</b> | <b>15 652</b> | <b>16 801</b> | <b>15 718</b> | <b>18 948</b> | <b>19 032</b> | <b>17 193</b> | <b>16 869</b> | <b>18 981</b> | <b>17 183</b> |
| <i>of which</i> Kazakhstan           | 72            | 120           | 129           | 152           | 206           | 166           | 119           | 126           | 99            | 77            | 81            | 71            | 64            |
| Uzbekistan                           | 49            | 49            | 50            | 52            | 49            | 47            | 23            | 34            | 42            | 38            | 61            | 40            | 42            |
| Pakistan                             | 163           | 166           | 198           | 191           | 183           | 201           | 175           | 215           | 206           | 194           | 185           | 211           | 195           |
| India                                | 759           | 814           | 894           | 806           | 751           | 789           | 715           | 904           | 886           | 686           | 703           | 876           | 828           |
| Bangladesh                           | 132           | 136           | 141           | 122           | 110           | 156           | 157           | 225           | 179           | 134           | 117           | 156           | 176           |
| Sri Lanka                            | 83            | 88            | 98            | 85            | 80            | 99            | 92            | 108           | 111           | 100           | 96            | 98            | 98            |
| China                                | 2 773         | 2 454         | 2 829         | 2 795         | 2 839         | 3 256         | 3 124         | 3 945         | 3 821         | 3 345         | 3 086         | 3 696         | 3 372         |
| Indonesia                            | 598           | 604           | 643           | 656           | 643           | 723           | 717           | 801           | 779           | 725           | 693           | 792           | 718           |
| Philippines                          | 303           | 314           | 268           | 275           | 297           | 328           | 366           | 440           | 495           | 429           | 433           | 446           | 339           |
| Thailand                             | 600           | 666           | 680           | 677           | 687           | 722           | 650           | 844           | 822           | 801           | 805           | 854           | 723           |
| Vietnam                              | 194           | 178           | 178           | 163           | 174           | 215           | 222           | 228           | 169           | 150           | 167           | 235           | 251           |
| Malaysia                             | 784           | 791           | 941           | 871           | 832           | 914           | 800           | 989           | 1 002         | 940           | 900           | 1 024         | 876           |
| Brunei                               | 19            | 84            | 34            | 45            | 7             | 15            | 29            | 126           | 36            | 18            | 48            | 39            | 32            |
| Singapore                            | 807           | 938           | 972           | 830           | 908           | 934           | 803           | 1 010         | 1 075         | 984           | 971           | 1 103         | 971           |
| South Korea                          | 919           | 886           | 1 141         | 1 052         | 1 024         | 1 226         | 1 045         | 1 145         | 1 183         | 1 116         | 1 223         | 1 336         | 1 205         |
| Japan                                | 4 298         | 4 731         | 5 208         | 4 787         | 4 929         | 4 919         | 4 586         | 5 261         | 5 726         | 5 218         | 5 100         | 5 289         | 4 904         |
| Taiwan                               | 1 175         | 1 153         | 1 330         | 1 198         | 1 219         | 1 187         | 1 201         | 1 503         | 1 519         | 1 393         | 1 368         | 1 579         | 1 518         |
| Hong Kong                            | 630           | 551           | 555           | 602           | 597           | 731           | 738           | 866           | 741           | 732           | 706           | 944           | 715           |
| <b>Oceania and polar regions</b>     | <b>612</b>    | <b>680</b>    | <b>812</b>    | <b>824</b>    | <b>822</b>    | <b>802</b>    | <b>675</b>    | <b>830</b>    | <b>797</b>    | <b>759</b>    | <b>734</b>    | <b>752</b>    | <b>858</b>    |
| Australia                            | 434           | 473           | 559           | 511           | 560           | 540           | 443           | 581           | 543           | 549           | 544           | 530           | 673           |
| New Zealand                          | 140           | 164           | 199           | 255           | 200           | 191           | 159           | 166           | 161           | 156           | 130           | 155           | 131           |
| New Caledonia and dep.               | 10            | 15            | 24            | 12            | 14            | 14            | 10            | 19            | 24            | 13            | 13            | 12            | 20            |
| <b>NAFTA</b>                         | <b>11 375</b> | <b>12 999</b> | <b>14 288</b> | <b>12 510</b> | <b>12 752</b> | <b>12 586</b> | <b>10 954</b> | <b>13 321</b> | <b>14 039</b> | <b>13 197</b> | <b>13 215</b> | <b>13 277</b> | <b>14 338</b> |
| <b>Latin America</b>                 | <b>2 314</b>  | <b>2 571</b>  | <b>3 157</b>  | <b>3 276</b>  | <b>3 233</b>  | <b>3 329</b>  | <b>2 657</b>  | <b>3 185</b>  | <b>2 945</b>  | <b>2 633</b>  | <b>2 522</b>  | <b>2 667</b>  | <b>2 554</b>  |
| <b>MERCOSUR</b>                      | <b>1 071</b>  | <b>1 163</b>  | <b>1 521</b>  | <b>1 704</b>  | <b>1 668</b>  | <b>1 741</b>  | <b>1 313</b>  | <b>1 661</b>  | <b>1 428</b>  | <b>1 282</b>  | <b>1 185</b>  | <b>1 264</b>  | <b>1 269</b>  |
| <b>OPEC</b>                          | <b>4 069</b>  | <b>3 937</b>  | <b>4 233</b>  | <b>3 838</b>  | <b>3 794</b>  | <b>4 274</b>  | <b>4 174</b>  | <b>4 862</b>  | <b>5 041</b>  | <b>4 348</b>  | <b>4 571</b>  | <b>4 034</b>  | <b>4 087</b>  |
| <b>DAE</b>                           | <b>4 916</b>  | <b>4 985</b>  | <b>5 620</b>  | <b>5 230</b>  | <b>5 268</b>  | <b>5 715</b>  | <b>5 236</b>  | <b>6 356</b>  | <b>6 341</b>  | <b>5 966</b>  | <b>5 973</b>  | <b>6 839</b>  | <b>6 009</b>  |

# YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

## TRADE BALANCE

Value (Mio ECU)

| Main partners                       | 1994           | 1995           | 1996          | 1997          | Jan-Feb 1998  |
|-------------------------------------|----------------|----------------|---------------|---------------|---------------|
| <b>Extra EU-15</b>                  | <b>5 141</b>   | <b>27 709</b>  | <b>43 620</b> | <b>50 527</b> | <b>-4 967</b> |
| <b>Europe excluding EU-15</b>       | <b>5 111</b>   | <b>14 231</b>  | <b>27 832</b> | <b>40 636</b> | <b>5 406</b>  |
| <i>of which</i> Iceland             | -213           | -127           | -56           | 73            | 20            |
| Norway                              | -7 114         | -8 174         | -10 920       | -10 330       | -1 986        |
| Switzerland                         | 4 987          | 7 808          | 8 710         | 8 355         | 1 331         |
| Liechtenstein                       | .              | 180            | 86            | -27           | -5            |
| Andorra                             | 650            | 689            | 659           | 807           | 111           |
| Gibraltar                           | 534            | 341            | 577           | 606           | 70            |
| Malta                               | 861            | 938            | 1 070         | 1 296         | 162           |
| Turkey                              | 1 424          | 4 146          | 8 053         | 10 427        | 1 141         |
| Estonia                             | 436            | 459            | 608           | 887           | 123           |
| Latvia                              | -236           | -187           | -16           | 257           | 60            |
| Lithuania                           | 13             | 46             | 373           | 837           | 132           |
| Poland                              | 2 189          | 3 045          | 7 605         | 10 857        | 1 782         |
| Czech Republic                      | 1 846          | 2 657          | 4 221         | 4 099         | 373           |
| Slovakia                            | -45            | 105            | 578           | 823           | 63            |
| Hungary                             | 2 006          | 1 119          | 1 174         | 1 984         | 431           |
| Romania                             | 100            | 404            | 848           | 598           | 55            |
| Bulgaria                            | 333            | 217            | -8            | -242          | -17           |
| Albania                             | 307            | 367            | 545           | 405           | 39            |
| Ukraine                             | 424            | 705            | 1 163         | 1 534         | 128           |
| Belarus                             | 179            | 324            | 500           | 792           | 106           |
| Russia                              | -7 113         | -5 363         | -4 205        | -1 412        | 278           |
| Slovenia                            | 550            | 933            | 1 107         | 1 643         | 240           |
| Croatia                             | 1 312          | 1 843          | 2 148         | 2 996         | 341           |
| Form. Yug. Rep. Maced               | 127            | 216            | 380           | 359           | 46            |
| Cyprus                              | 1 454          | 1 277          | 1 371         | 1 557         | 198           |
| <b>Africa</b>                       | <b>-5</b>      | <b>4 687</b>   | <b>1 223</b>  | <b>-4 563</b> | <b>-1 145</b> |
| <i>of which</i> <b>North Africa</b> | <b>1 654</b>   | <b>4 681</b>   | <b>2 722</b>  | <b>-2 892</b> | <b>-299</b>   |
| <i>of which</i> Canary Islands      | 2 839          | 3 397          | 4 020         | .             | .             |
| Ceuta and Melilla                   | 525            | 584            | 510           | 26            | 101           |
| Morocco                             | 699            | 710            | 465           | 569           | 53            |
| Algeria                             | -1 325         | -118           | -1 386        | -4 032        | -679          |
| Tunisia                             | 822            | 803            | 706           | 1 272         | 132           |
| Libya                               | -3 948         | -3 520         | -4 549        | -4 864        | -547          |
| Egypt                               | 2 043          | 2 826          | 2 956         | 4 137         | 643           |
| Sudan                               | 133            | 108            | 122           | 125           | 7             |
| Mauritania                          | 14             | -24            | 2             | -41           | -2            |
| Senegal                             | 258            | 345            | 457           | 528           | 79            |
| Guinea                              | -25            | -40            | -70           | -63           | -19           |
| Liberia                             | 229            | 603            | -124          | 105           | -34           |
| Ivory Coast                         | -1 011         | -881           | -916          | -689          | -147          |
| Ghana                               | -108           | -95            | 92            | 175           | -29           |
| Nigeria                             | -2 106         | -1 389         | -2 659        | -1 610        | -461          |
| Cameroon                            | -688           | -611           | -565          | -806          | -168          |
| Gabon                               | -37            | -79            | 120           | 188           | 9             |
| Congo                               | -272           | -240           | 34            | -275          | 10            |
| Zaire                               | -455           | -484           | -477          | -447          | -66           |
| Angola                              | 16             | 238            | 111           | 452           | 57            |
| Ethiopia                            | 296            | 239            | 199           | 193           | 19            |
| Kenya                               | 120            | 210            | 131           | 87            | 17            |
| Uganda                              | -107           | -174           | -201          | -176          | -12           |
| Tanzania                            | 165            | 114            | 98            | 118           | 5             |
| Madagascar                          | -78            | -98            | -105          | -95           | -21           |
| Réunion                             | 1 304          | 1 359          | 1 455         | .             | .             |
| Mauritius                           | -172           | -370           | -485          | -437          | -116          |
| Zimbabwe                            | -199           | -268           | -309          | -385          | -82           |
| South Africa                        | 579            | 935            | 626           | 631           | -35           |
| Namibia                             | -347           | -232           | -161          | -136          | -27           |
| <b>EFTA</b>                         | <b>-2 340</b>  | <b>-312</b>    | <b>-2 179</b> | <b>-1 928</b> | <b>-640</b>   |
| <b>OECD, excluding EU-15</b>        | <b>-16 077</b> | <b>-12 541</b> | <b>2 280</b>  | <b>17 892</b> | <b>-3 238</b> |
| <b>CEEC</b>                         | <b>9 153</b>   | <b>11 517</b>  | <b>20 774</b> | <b>26 831</b> | <b>3 832</b>  |
| <b>CIS</b>                          | <b>-6 064</b>  | <b>-4 117</b>  | <b>-1 730</b> | <b>1 757</b>  | <b>582</b>    |
| <b>Mediterranean Basin</b>          | <b>13 968</b>  | <b>19 561</b>  | <b>23 313</b> | <b>26 233</b> | <b>3 179</b>  |
| <b>ACP</b>                          | <b>-3 720</b>  | <b>-2 326</b>  | <b>-3 543</b> | <b>-2 429</b> | <b>-783</b>   |

Since January 1997 the Canary Islands are included in the Spanish customs territories and Réunion in the French.

## TRADE BALANCE

Value (Mio ECU)

| Main partners                 | 1997         |              |              |              |              |              |              |              |              |              |              |               | 1998         |  |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--|
|                               | Feb          | Mar          | Apr          | May          | Jun          | Jul          | Aug          | Sep          | Oct          | Nov          | Dec          | Jan           | Feb          |  |
| <b>Extra EU-15</b>            | <b>2 463</b> | <b>3 419</b> | <b>3 185</b> | <b>4 419</b> | <b>5 522</b> | <b>9 880</b> | <b>3 248</b> | <b>3 414</b> | <b>6 731</b> | <b>4 381</b> | <b>6 680</b> | <b>-4 430</b> | <b>-538</b>  |  |
| <b>Europe excluding EU-15</b> | <b>2 223</b> | <b>2 435</b> | <b>3 301</b> | <b>3 397</b> | <b>3 528</b> | <b>4 418</b> | <b>3 164</b> | <b>4 402</b> | <b>5 087</b> | <b>4 047</b> | <b>4 111</b> | <b>2 091</b>  | <b>3 315</b> |  |
| <i>of which</i>               |              |              |              |              |              |              |              |              |              |              |              |               |              |  |
| Iceland                       | 44           | -12          | -3           | -6           | -10          | -3           | 58           | 1            | 12           | 3            | -7           | 15            | 5            |  |
| Norway                        | -987         | -803         | -620         | -947         | -951         | -324         | -936         | -634         | -986         | -901         | -817         | -1 248        | -737         |  |
| Switzerland                   | 695          | 633          | 857          | 578          | 631          | 780          | 908          | 642          | 942          | 536          | 572          | 753           | 578          |  |
| Liechtenstein                 | 5            | 5            | -3           | 7            | -0           | -32          | -1           | 4            | -4           | 7            | -11          | -2            | -3           |  |
| Andorra                       | 54           | 70           | 62           | 69           | 66           | 80           | 64           | 72           | 87           | 69           | 70           | 49            | 62           |  |
| Gibraltar                     | 71           | 34           | 36           | 116          | 33           | 53           | 32           | 43           | 55           | 44           | 43           | 33            | 36           |  |
| Malta                         | 100          | 126          | 110          | 102          | 101          | 115          | 90           | 103          | 122          | 124          | 105          | 76            | 86           |  |
| Turkey                        | 606          | 691          | 755          | 952          | 1 001        | 1 103        | 735          | 1 050        | 1 026        | 966          | 1 137        | 481           | 660          |  |
| Estonia                       | 29           | 52           | 74           | 74           | 65           | 80           | 83           | 102          | 102          | 107          | 70           | 61            | 61           |  |
| Latvia                        | -43          | -6           | 19           | 27           | 10           | 25           | 14           | 52           | 80           | 61           | 44           | 26            | 34           |  |
| Lithuania                     | 29           | 45           | 62           | 66           | 67           | 79           | 71           | 84           | 108          | 101          | 104          | 63            | 69           |  |
| Poland                        | 740          | 781          | 835          | 879          | 963          | 930          | 773          | 1 025        | 1 150        | 1 047        | 962          | 874           | 908          |  |
| Czech Republic                | 379          | 370          | 411          | 381          | 417          | 285          | 316          | 370          | 343          | 280          | 231          | 160           | 214          |  |
| Slovakia                      | 36           | 107          | 63           | 109          | 78           | 107          | 11           | 67           | 73           | 83           | 34           | 32            | 31           |  |
| Hungary                       | 162          | 107          | 167          | 213          | 95           | 147          | 171          | 172          | 274          | 255          | 120          | 190           | 241          |  |
| Romania                       | -12          | -34          | 60           | 106          | 104          | 28           | -13          | -14          | 84           | 126          | 91           | 64            | -9           |  |
| Bulgaria                      | -60          | -50          | -37          | -6           | -5           | -26          | -25          | -28          | 8            | 6            | 16           | -20           | 3            |  |
| Albania                       | 31           | 2            | 18           | 63           | 32           | 31           | 31           | 37           | 61           | 31           | 35           | 20            | 19           |  |
| Ukraine                       | 75           | 96           | 119          | 157          | 180          | 135          | 122          | 179          | 187          | 122          | 143          | 33            | 95           |  |
| Belarus                       | 63           | 45           | 55           | 74           | 71           | 57           | 59           | 76           | 66           | 85           | 77           | 44            | 62           |  |
| Russia                        | -302         | -394         | -396         | -377         | -113         | 48           | 13           | 299          | 449          | 173          | 221          | -86           | 364          |  |
| Slovenia                      | 115          | 111          | 131          | 193          | 159          | 151          | 129          | 154          | 161          | 149          | 121          | 97            | 144          |  |
| Croatia                       | 163          | 206          | 247          | 271          | 265          | 262          | 231          | 251          | 292          | 268          | 415          | 173           | 168          |  |
| Form.Yug.Rep.Maced            | 27           | 36           | 25           | 59           | 18           | 36           | 17           | 19           | 35           | 28           | 44           | 23            | 23           |  |
| Cyprus                        | 111          | 115          | 135          | 106          | 124          | 146          | 111          | 155          | 221          | 132          | 118          | 80            | 118          |  |
| <b>Africa</b>                 | <b>-788</b>  | <b>-375</b>  | <b>-347</b>  | <b>-297</b>  | <b>-29</b>   | <b>157</b>   | <b>-711</b>  | <b>-624</b>  | <b>41</b>    | <b>-290</b>  | <b>167</b>   | <b>-702</b>   | <b>-443</b>  |  |
| <i>of which</i>               |              |              |              |              |              |              |              |              |              |              |              |               |              |  |
| <b>North Africa</b>           | <b>-478</b>  | <b>-212</b>  | <b>-426</b>  | <b>-160</b>  | <b>-2</b>    | <b>-7</b>    | <b>-606</b>  | <b>-182</b>  | <b>82</b>    | <b>-155</b>  | <b>126</b>   | <b>-161</b>   | <b>-138</b>  |  |
| <i>of which</i>               |              |              |              |              |              |              |              |              |              |              |              |               |              |  |
| Canary Islands                | :            | :            | :            | :            | :            | :            | :            | :            | :            | :            | :            | :             | :            |  |
| Ceuta and Melilla             | :            | :            | :            | :            | :            | :            | :            | :            | :            | :            | :            | :             | :            |  |
| Morocco                       | 15           | 1            | 3            | 93           | 113          | 49           | -46          | 44           | 149          | 76           | 76           | -4            | 57           |  |
| Algeria                       | -372         | -331         | -428         | -276         | -234         | -268         | -416         | -301         | -252         | -326         | -254         | -351          | -328         |  |
| Tunisia                       | 73           | 126          | 111          | 143          | 115          | 165          | 58           | 73           | 134          | 119          | 135          | 52            | 79           |  |
| Libya                         | -368         | -319         | -388         | -389         | -371         | -374         | -460         | -466         | -441         | -398         | -363         | -252          | -295         |  |
| Egypt                         | 171          | 308          | 276          | 264          | 372          | 420          | 255          | 468          | 491          | 374          | 531          | 343           | 299          |  |
| Sudan                         | 9            | 9            | 14           | 10           | 18           | 32           | 4            | -27          | 20           | 4            | 29           | 4             | 4            |  |
| Mauritania                    | -2           | 1            | 4            | -13          | -7           | 2            | -10          | -14          | -5           | 12           | -7           | -1            | -1           |  |
| Senegal                       | 27           | 37           | 36           | 52           | 38           | 58           | 50           | 15           | 77           | 35           | 59           | 37            | 42           |  |
| Guinea                        | -9           | 8            | -8           | -2           | -18          | -0           | -3           | -11          | -10          | -1           | 5            | 0             | -19          |  |
| Liberia                       | -22          | -33          | 272          | -66          | -1           | -5           | -10          | 13           | 16           | -30          | -7           | -18           | -16          |  |
| Ivory Coast                   | -66          | -62          | -81          | -78          | -49          | -38          | -11          | -78          | -47          | -24          | -65          | -54           | -93          |  |
| Ghana                         | 7            | 5            | 17           | 24           | 32           | 1            | -6           | 5            | 22           | 6            | 39           | -48           | 18           |  |
| Nigeria                       | -269         | -131         | -80          | -16          | 7            | -29          | -48          | -104         | -231         | -196         | -220         | -246          | -215         |  |
| Cameroon                      | -56          | -59          | -56          | -105         | -58          | -70          | -69          | -100         | -49          | -50          | -43          | -88           | -80          |  |
| Gabon                         | 18           | 7            | -13          | 16           | 28           | 32           | 28           | 2            | 45           | 27           | 39           | 7             | 2            |  |
| Congo                         | -19          | -30          | -56          | -24          | -26          | -14          | 34           | -44          | -16          | -19          | -22          | 6             | 4            |  |
| Zaire                         | -46          | -36          | -25          | -26          | -41          | -35          | -54          | -54          | -39          | -28          | -28          | -33           | -33          |  |
| Angola                        | 49           | 36           | 39           | 57           | 35           | 23           | -14          | 29           | 27           | 92           | 50           | 15            | 42           |  |
| Ethiopia                      | 13           | 15           | 6            | 18           | 19           | 33           | 8            | 12           | 15           | 12           | 27           | 6             | 13           |  |
| Kenya                         | 21           | 13           | 6            | 5            | -10          | 14           | -2           | -3           | -7           | 17           | 21           | 11            | 7            |  |
| Uganda                        | -26          | -24          | -29          | -20          | -13          | -4           | 1            | -13          | -11          | -12          | -5           | -7            | -5           |  |
| Tanzania                      | 0            | 6            | 3            | 8            | 3            | 8            | 10           | 17           | 16           | 9            | 30           | 2             | 3            |  |
| Madagascar                    | -6           | -6           | -4           | -5           | -3           | -7           | -12          | -9           | 4            | 2            | -31          | -15           | -7           |  |
| Réunion                       | :            | :            | :            | :            | :            | :            | :            | :            | :            | :            | :            | :             | :            |  |
| Mauritius                     | -58          | -38          | -34          | -20          | -8           | -34          | -40          | -81          | 54           | -56          | -50          | -58           | -58          |  |
| Zimbabwe                      | -28          | -29          | -35          | -44          | -30          | -40          | -13          | -22          | -26          | -40          | -47          | -48           | -35          |  |
| South Africa                  | 88           | 83           | -12          | 45           | -17          | 173          | 139          | -36          | 57           | -5           | 142          | -94           | 59           |  |
| Namibia                       | -10          | -11          | -10          | -15          | -16          | -19          | -13          | -17          | -32          | 10           | -15          | -14           | -13          |  |
| <b>EFTA</b>                   | <b>-242</b>  | <b>-177</b>  | <b>230</b>   | <b>-368</b>  | <b>-330</b>  | <b>420</b>   | <b>29</b>    | <b>13</b>    | <b>-36</b>   | <b>-356</b>  | <b>-263</b>  | <b>-482</b>   | <b>-158</b>  |  |
| <b>OECD, excluding EU-15</b>  | <b>1 671</b> | <b>330</b>   | <b>446</b>   | <b>1 030</b> | <b>1 732</b> | <b>4 776</b> | <b>1 682</b> | <b>2 452</b> | <b>2 646</b> | <b>407</b>   | <b>1 162</b> | <b>-2 469</b> | <b>-769</b>  |  |
| <b>CEEC</b>                   | <b>1 676</b> | <b>1 824</b> | <b>2 186</b> | <b>2 553</b> | <b>2 378</b> | <b>2 250</b> | <b>1 905</b> | <b>2 398</b> | <b>2 899</b> | <b>2 678</b> | <b>2 440</b> | <b>1 848</b>  | <b>1 984</b> |  |
| <b>CIS</b>                    | <b>-145</b>  | <b>-187</b>  | <b>-159</b>  | <b>-91</b>   | <b>216</b>   | <b>314</b>   | <b>306</b>   | <b>641</b>   | <b>757</b>   | <b>453</b>   | <b>574</b>   | <b>23</b>     | <b>559</b>   |  |
| <b>Mediterranean Basin</b>    | <b>1 432</b> | <b>1 932</b> | <b>1 935</b> | <b>2 511</b> | <b>2 522</b> | <b>2 882</b> | <b>1 513</b> | <b>2 427</b> | <b>2 924</b> | <b>2 378</b> | <b>3 143</b> | <b>1 373</b>  | <b>1 806</b> |  |
| <b>ACP</b>                    | <b>-394</b>  | <b>-321</b>  | <b>60</b>    | <b>-289</b>  | <b>-47</b>   | <b>36</b>    | <b>-331</b>  | <b>-461</b>  | <b>-114</b>  | <b>138</b>   | <b>-104</b>  | <b>-406</b>   | <b>-377</b>  |  |

# YEARLY TRENDS IN EU TRADE BY PARTNER COUNTRY

## TRADE BALANCE

Value (Mio ECU)

| Main partners                        | 1994           | 1995           | 1996           | 1997           | Jan-Feb 1998   |
|--------------------------------------|----------------|----------------|----------------|----------------|----------------|
| <b>North America</b>                 | <b>4 439</b>   | <b>-1 703</b>  | <b>921</b>     | <b>5 909</b>   | <b>-625</b>    |
| of which USA                         | 3 713          | -344           | 1 636          | 4 226          | -832           |
| Canada                               | 749            | -1 368         | -782           | 1 600          | 197            |
| <b>Central America and West Ind.</b> | <b>7 488</b>   | <b>4 584</b>   | <b>5 634</b>   | <b>5 058</b>   | <b>925</b>     |
| of which Mexico                      | 4 407          | 1 303          | 1 959          | 3 648          | 623            |
| Bermuda                              | 155            | -8             | 122            | 64             | 20             |
| Guatemala                            | 13             | -69            | -9             | -77            | 4              |
| Costa Rica                           | -536           | -473           | -505           | -482           | -73            |
| Panama                               | 371            | 495            | 899            | 644            | 110            |
| Cuba                                 | 257            | 369            | 391            | 482            | 94             |
| Bahamas                              | 307            | 291            | 564            | 271            | 13             |
| Guadeloupe                           | 954            | 1 055          | 1 213          | :              | :              |
| Martinique                           | 877            | 995            | 992            | :              | :              |
| Netherlands Antilles                 | 176            | 77             | 6              | 164            | 56             |
| <b>South America</b>                 | <b>-1 664</b>  | <b>2 229</b>   | <b>4 029</b>   | <b>6 182</b>   | <b>985</b>     |
| of which Colombia                    | -253           | -431           | -222           | -148           | -69            |
| Venezuela                            | 307            | 243            | 209            | 632            | 225            |
| French Guiana                        | 1 002          | 2 011          | 1 559          | :              | :              |
| Ecuador                              | -235           | -189           | -335           | -219           | -30            |
| Peru                                 | -542           | -332           | -298           | -307           | -48            |
| Brazil                               | -3 431         | 553            | 1 269          | 2 335          | 212            |
| Chile                                | -480           | -784           | -435           | -4             | 62             |
| Uruguay                              | 401            | 298            | 283            | 394            | 78             |
| Argentina                            | 1 642          | 870            | 1 936          | 3 502          | 540            |
| <b>Near and Middle East</b>          | <b>15 430</b>  | <b>15 679</b>  | <b>16 275</b>  | <b>21 068</b>  | <b>2 951</b>   |
| of which Lebanon                     | 2 202          | 2 360          | 2 589          | 2 934          | 375            |
| Syria                                | 91             | -357           | -623           | -650           | -36            |
| Iran                                 | -1 492         | -1 989         | -2 130         | -267           | 8              |
| Israel                               | 5 131          | 5 003          | 5 132          | 5 168          | 577            |
| Jordan                               | 946            | 910            | 1 012          | 1 019          | 153            |
| Saudi Arabia                         | 65             | -201           | 217            | 2 219          | 212            |
| Kuwait                               | 207            | 1 057          | 676            | 850            | 142            |
| Bahrain                              | 500            | 393            | 784            | 449            | 52             |
| Qatar                                | 698            | 1 054          | 979            | 1 877          | 160            |
| United Arab Emirates                 | 5 325          | 5 639          | 5 737          | 6 389          | 1 123          |
| Oman                                 | 1 222          | 1 182          | 965            | 1 124          | 176            |
| <b>Other countries of Asia</b>       | <b>-29 953</b> | <b>-21 892</b> | <b>-18 974</b> | <b>-34 830</b> | <b>-14 902</b> |
| of which Kazakhstan                  | 446            | 88             | 47             | -50            | -21            |
| Uzbekistan                           | -128           | -79            | 180            | 216            | 12             |
| Pakistan                             | 168            | 66             | 64             | -229           | -155           |
| India                                | 234            | 1 645          | 1 312          | 743            | -235           |
| Bangladesh                           | -660           | -765           | -877           | -1 089         | -255           |
| Sri Lanka                            | -91            | -210           | -318           | -256           | -68            |
| China                                | -10 604        | -11 650        | -15 275        | -20 873        | -4 938         |
| Indonesia                            | -1 330         | -254           | -135           | -10            | -846           |
| Philippines                          | -125           | -129           | -110           | 793            | -9             |
| Thailand                             | 34             | 1 867          | 994            | -824           | -811           |
| Vietnam                              | -249           | -401           | -144           | -1 093         | -326           |
| Malaysia                             | -1 589         | -1 215         | -1 890         | -1 903         | -875           |
| Brunei                               | 482            | 362            | 642            | 519            | 121            |
| Singapore                            | 1 555          | 2 142          | 3 012          | 2 255          | -362           |
| South Korea                          | 1 820          | 1 406          | 3 196          | 1 409          | -1 234         |
| Japan                                | -24 669        | -21 395        | -16 841        | -23 240        | -4 965         |
| Taiwan                               | -1 555         | -1 640         | -2 970         | -2 929         | -1 037         |
| Hong Kong                            | 6 801          | 8 641          | 10 282         | 12 127         | 1 285          |
| <b>Oceania and polar regions</b>     | <b>5 020</b>   | <b>6 041</b>   | <b>6 614</b>   | <b>7 248</b>   | <b>914</b>     |
| Australia                            | 4 782          | 5 523          | 6 282          | 6 857          | 836            |
| New Zealand                          | -1             | 77             | 2              | -110           | 33             |
| New Caledonia and dep.               | 199            | 200            | 226            | 272            | 38             |
| <b>NAFTA</b>                         | <b>8 869</b>   | <b>-410</b>    | <b>2 812</b>   | <b>9 474</b>   | <b>-12</b>     |
| <b>Latin America</b>                 | <b>2 129</b>   | <b>1 962</b>   | <b>5 260</b>   | <b>10 614</b>  | <b>1 696</b>   |
| <b>MERCOSUR</b>                      | <b>-1 298</b>  | <b>1 838</b>   | <b>3 664</b>   | <b>6 416</b>   | <b>870</b>     |
| <b>OPEC</b>                          | <b>-3 586</b>  | <b>468</b>     | <b>-2 880</b>  | <b>228</b>     | <b>-833</b>    |
| <b>DAE</b>                           | <b>7 066</b>   | <b>11 202</b>  | <b>12 623</b>  | <b>10 135</b>  | <b>-3 035</b>  |

Since January 1997 Guadeloupe, Martinique and French Guiana are included in the French customs territories.



## TRADE BALANCE

Value (Mio ECU)

| Main partners                        | 1997          |               |               |               |               |               |               |               |               |               |               |               | 1998          |  |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|
|                                      | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           |  |
| <b>North America</b>                 | <b>338</b>    | <b>-814</b>   | <b>-675</b>   | <b>417</b>    | <b>508</b>    | <b>2 411</b>  | <b>845</b>    | <b>1 273</b>  | <b>1 452</b>  | <b>130</b>    | <b>373</b>    | <b>-581</b>   | <b>-44</b>    |  |
| <i>of which</i> USA                  | 209           | -1 003        | -851          | 105           | 496           | 2 197         | 780           | 1 058         | 1 242         | -61           | 319           | -611          | -221          |  |
| Canada                               | 125           | 181           | 168           | 307           | 0             | 202           | 64            | 209           | 198           | 179           | 52            | 28            | 169           |  |
| <b>Central America and West Ind.</b> | <b>281</b>    | <b>273</b>    | <b>451</b>    | <b>169</b>    | <b>335</b>    | <b>454</b>    | <b>340</b>    | <b>399</b>    | <b>606</b>    | <b>882</b>    | <b>578</b>    | <b>378</b>    | <b>547</b>    |  |
| <i>of which</i> Mexico               | 247           | 294           | 315           | 261           | 291           | 321           | 281           | 310           | 340           | 366           | 384           | 240           | 383           |  |
| Bermuda                              | 33            | 4             | 62            | -6            | 4             | -15           | -13           | -7            | 43            | 6             | -25           | 12            | 8             |  |
| Guatemala                            | -5            | -12           | -11           | -23           | -16           | -10           | 4             | -2            | 2             | 4             | 3             | 0             | 4             |  |
| Costa Rica                           | -37           | -48           | -62           | -52           | -39           | -40           | -26           | -35           | -36           | -42           | -31           | -34           | -39           |  |
| Panama                               | 31            | 86            | 52            | 0             | 50            | 66            | 51            | 54            | 110           | 38            | 67            | 47            | 63            |  |
| Cuba                                 | 22            | 47            | 38            | 51            | 31            | 56            | 32            | 26            | 63            | 46            | 38            | 29            | 65            |  |
| Bahamas                              | 13            | -8            | 14            | -12           | -1            | 16            | -28           | 3             | 21            | 270           | -8            | 4             | 10            |  |
| Guadeloupe                           | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             |  |
| Martinique                           | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             |  |
| Netherlands Antilles                 | 4             | 3             | 4             | 7             | 21            | -4            | 28            | 22            | 36            | 12            | 41            | 16            | 41            |  |
| <b>South America</b>                 | <b>517</b>    | <b>516</b>    | <b>168</b>    | <b>-65</b>    | <b>220</b>    | <b>672</b>    | <b>609</b>    | <b>376</b>    | <b>1 005</b>  | <b>997</b>    | <b>912</b>    | <b>386</b>    | <b>599</b>    |  |
| <i>of which</i> Colombia             | -17           | -44           | -12           | -11           | -43           | 14            | -2            | -13           | -33           | 36            | 10            | -17           | -52           |  |
| Venezuela                            | 12            | 76            | 35            | 53            | 45            | 54            | 27            | 47            | 74            | 96            | 106           | 85            | 140           |  |
| French Guiana                        | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             | :             |  |
| Ecuador                              | -20           | -9            | -27           | -40           | -23           | -23           | -11           | -9            | -13           | -17           | -6            | -18           | -12           |  |
| Peru                                 | -43           | -26           | -29           | -13           | -36           | -42           | -17           | -52           | -31           | -7            | 19            | -50           | 2             |  |
| Brazil                               | 243           | 263           | -60           | -191          | 14            | 303           | 256           | 143           | 459           | 505           | 301           | 63            | 149           |  |
| Chile                                | 1             | -75           | -55           | -116          | -19           | 18            | 40            | -4            | 78            | 38            | 87            | 29            | 33            |  |
| Uruguay                              | 35            | 35            | 23            | 11            | 21            | 28            | 24            | 30            | 79            | 44            | 40            | 27            | 51            |  |
| Argentina                            | 265           | 279           | 289           | 256           | 292           | 330           | 295           | 283           | 387           | 303           | 329           | 265           | 275           |  |
| <b>Near and Middle East</b>          | <b>1 306</b>  | <b>1 845</b>  | <b>1 893</b>  | <b>1 837</b>  | <b>1 930</b>  | <b>2 138</b>  | <b>1 524</b>  | <b>1 337</b>  | <b>1 591</b>  | <b>1 702</b>  | <b>2 802</b>  | <b>1 462</b>  | <b>1 489</b>  |  |
| <i>of which</i> Lebanon              | 210           | 222           | 262           | 255           | 316           | 223           | 209           | 254           | 275           | 233           | 240           | 163           | 211           |  |
| Syria                                | -57           | -14           | -31           | -72           | -51           | -53           | -39           | -137          | -93           | -19           | -10           | -37           | 2             |  |
| Iran                                 | -45           | 40            | 84            | 72            | 22            | 43            | -139          | -180          | -47           | -105          | 27            | 46            | -38           |  |
| Israel                               | 366           | 427           | 476           | 417           | 336           | 615           | 407           | 490           | 455           | 364           | 500           | 259           | 319           |  |
| Jordan                               | 84            | 84            | 84            | 88            | 77            | 89            | 67            | 83            | 100           | 78            | 106           | 76            | 77            |  |
| Saudi Arabia                         | 104           | 126           | 83            | 212           | 297           | 181           | 293           | 59            | 179           | 158           | 424           | 36            | 177           |  |
| Kuwait                               | 40            | 90            | 76            | 66            | 80            | 100           | 10            | 74            | 84            | 113           | 131           | 95            | 47            |  |
| Bahrain                              | 29            | 41            | 36            | 43            | 37            | 46            | 25            | 35            | 38            | 44            | 42            | 20            | 32            |  |
| Qatar                                | 74            | 82            | 196           | 119           | 102           | 136           | 89            | 131           | 59            | 124           | 708           | 77            | 84            |  |
| United Arab Emirates                 | 481           | 582           | 456           | 577           | 551           | 596           | 445           | 586           | 576           | 587           | 510           | 584           | 540           |  |
| Oman                                 | 55            | 76            | 224           | 94            | 75            | 92            | 68            | 105           | 89            | 107           | 75            | 83            | 93            |  |
| <b>Other countries of Asia</b>       | <b>-2 183</b> | <b>-1 380</b> | <b>-2 346</b> | <b>-1 775</b> | <b>-1 912</b> | <b>-1 390</b> | <b>-3 253</b> | <b>-4 841</b> | <b>-4 306</b> | <b>-4 144</b> | <b>-3 416</b> | <b>-8 381</b> | <b>-6 521</b> |  |
| <i>of which</i> Kazakhstan           | -12           | 23            | -3            | -11           | -1            | -30           | 16            | -8            | 3             | 1             | -3            | -15           | -5            |  |
| Uzbekistan                           | -12           | 4             | 18            | 28            | 6             | 51            | 36            | 19            | 2             | 6             | 55            | 5             | 7             |  |
| Pakistan                             | -26           | -21           | 42            | -9            | 38            | -29           | -31           | 29            | -68           | -63           | -40           | -80           | -76           |  |
| India                                | 79            | 136           | 34            | -10           | 69            | 268           | -49           | -68           | -81           | 66            | 190           | -191          | -44           |  |
| Bangladesh                           | -80           | -95           | -89           | -69           | -62           | -58           | -114          | -174          | -120          | -83           | -47           | -118          | -138          |  |
| Sri Lanka                            | -20           | -7            | -14           | -18           | -13           | -13           | -39           | -33           | -31           | -38           | -7            | -36           | -32           |  |
| China                                | -1 728        | -1 411        | -1 689        | -1 498        | -1 470        | -1 868        | -1 923        | -2 423        | -1 963        | -1 265        | -1 516        | -2 709        | -2 229        |  |
| Indonesia                            | 35            | 73            | 191           | -56           | -5            | 60            | 10            | -107          | -46           | -100          | -17           | -406          | -440          |  |
| Philippines                          | 12            | -2            | 75            | 139           | 116           | 152           | 175           | 216           | -31           | -6            | -11           | 4             | -13           |  |
| Thailand                             | 47            | 258           | 51            | 2             | 12            | 28            | -27           | -260          | -239          | -346          | -279          | -441          | -370          |  |
| Vietnam                              | -115          | -94           | -96           | -83           | -91           | -131          | -141          | -138          | -78           | -66           | -60           | -153          | -173          |  |
| Malaysia                             | -211          | -141          | -189          | 311           | -99           | -63           | -93           | -259          | -296          | -349          | -261          | -450          | -425          |  |
| Brunei                               | 78            | 46            | 52            | 25            | 24            | 79            | 37            | 22            | 61            | 37            | 32            | 27            | 94            |  |
| Singapore                            | 249           | 158           | 229           | 259           | 197           | 343           | 230           | 89            | 221           | 73            | 156           | -194          | -168          |  |
| South Korea                          | 234           | 247           | 99            | 208           | 222           | 155           | 48            | 54            | 129           | 26            | -39           | -658          | -577          |  |
| Japan                                | -1 206        | -1 549        | -2 009        | -2 069        | -1 876        | -1 521        | -1 946        | -2 223        | -2 494        | -2 624        | -2 270        | -2 703        | -2 262        |  |
| Taiwan                               | -379          | -102          | -199          | -77           | -188          | 172           | -193          | -365          | -421          | -440          | -230          | -529          | -508          |  |
| Hong Kong                            | 925           | 1 068         | 1 166         | 1 130         | 1 224         | 1 095         | 821           | 873           | 1 181         | 1 033         | 955           | 379           | 905           |  |
| <b>Oceania and polar regions</b>     | <b>632</b>    | <b>540</b>    | <b>523</b>    | <b>405</b>    | <b>594</b>    | <b>682</b>    | <b>599</b>    | <b>603</b>    | <b>755</b>    | <b>659</b>    | <b>802</b>    | <b>433</b>    | <b>481</b>    |  |
| Australia                            | 574           | 513           | 540           | 480           | 575           | 658           | 597           | 568           | 716           | 589           | 609           | 419           | 417           |  |
| New Zealand                          | 5             | -13           | -51           | -100          | -32           | -7            | 3             | 21            | 28            | -0            | 27            | 1             | 32            |  |
| New Caledonia and dep.               | 26            | 22            | 13            | 19            | 31            | 30            | 20            | 21            | 20            | 33            | 27            | 21            | 17            |  |
| <b>NAFTA</b>                         | <b>581</b>    | <b>-528</b>   | <b>-367</b>   | <b>674</b>    | <b>787</b>    | <b>2 720</b>  | <b>1 125</b>  | <b>1 576</b>  | <b>1 780</b>  | <b>484</b>    | <b>756</b>    | <b>-343</b>   | <b>331</b>    |  |
| <b>Latin America</b>                 | <b>761</b>    | <b>852</b>    | <b>494</b>    | <b>177</b>    | <b>529</b>    | <b>1 066</b>  | <b>960</b>    | <b>749</b>    | <b>1 501</b>  | <b>1 528</b>  | <b>1 463</b>  | <b>652</b>    | <b>1 044</b>  |  |
| <b>MERCOSUR</b>                      | <b>563</b>    | <b>601</b>    | <b>276</b>    | <b>87</b>     | <b>312</b>    | <b>664</b>    | <b>586</b>    | <b>456</b>    | <b>950</b>    | <b>876</b>    | <b>708</b>    | <b>375</b>    | <b>495</b>    |  |
| <b>OPEC</b>                          | <b>-387</b>   | <b>196</b>    | <b>76</b>     | <b>286</b>    | <b>516</b>    | <b>526</b>    | <b>-163</b>   | <b>-521</b>   | <b>-210</b>   | <b>-114</b>   | <b>1 042</b>  | <b>-357</b>   | <b>-476</b>   |  |
| <b>DAE</b>                           | <b>865</b>    | <b>1 489</b>  | <b>1 158</b>  | <b>1 833</b>  | <b>1 367</b>  | <b>1 732</b>  | <b>786</b>    | <b>134</b>    | <b>574</b>    | <b>-4</b>     | <b>302</b>    | <b>-1 891</b> | <b>-1 143</b> |  |











## Extra-EU trade by product





**EXPORTS**
*Value (Mio ECU)*

| Product list<br>SITC Rev. 3                        | 1997          |               |               |               |               |               |               |               |               |               |               |               | 1998          |  |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|
|  | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           |  |
| <b>0-9 TOTAL</b>                                   | <b>52 402</b> | <b>56 430</b> | <b>61 244</b> | <b>57 916</b> | <b>60 839</b> | <b>66 891</b> | <b>53 156</b> | <b>64 142</b> | <b>69 193</b> | <b>61 602</b> | <b>63 827</b> | <b>53 597</b> | <b>57 558</b> |  |
| <b>0 Food and live animals</b>                     | <b>2 609</b>  | <b>2 869</b>  | <b>2 982</b>  | <b>2 741</b>  | <b>2 728</b>  | <b>2 621</b>  | <b>2 414</b>  | <b>2 830</b>  | <b>3 159</b>  | <b>2 908</b>  | <b>2 890</b>  | <b>2 554</b>  | <b>2 674</b>  |  |
| 00 Live animals                                    | 37            | 41            | 41            | 39            | 36            | 45            | 44            | 71            | 80            | 103           | 86            | 66            | 37            |  |
| 01 Meat and meat preparations                      | 355           | 389           | 443           | 368           | 393           | 410           | 331           | 361           | 434           | 346           | 373           | 307           | 332           |  |
| 02 Dairy products and birds' eggs                  | 401           | 407           | 465           | 432           | 443           | 405           | 395           | 409           | 422           | 391           | 374           | 341           | 388           |  |
| 03 Fish, crustaceans, molluscs                     | 165           | 167           | 128           | 106           | 158           | 132           | 99            | 129           | 149           | 139           | 163           | 122           | 132           |  |
| 04 Cereals and cereal preparations                 | 451           | 632           | 591           | 550           | 447           | 367           | 359           | 476           | 541           | 488           | 435           | 415           | 440           |  |
| 05 Vegetables and fruit                            | 347           | 375           | 405           | 387           | 361           | 325           | 274           | 322           | 406           | 428           | 480           | 404           | 398           |  |
| 06 Sugar, sugar preparations, honey                | 168           | 196           | 191           | 188           | 189           | 208           | 197           | 205           | 233           | 250           | 238           | 191           | 187           |  |
| 07 Coffee, tea, cocoa, spices                      | 258           | 231           | 224           | 197           | 215           | 231           | 241           | 321           | 356           | 282           | 265           | 235           | 249           |  |
| 08 Feeding stuff for animals                       | 128           | 128           | 153           | 148           | 149           | 152           | 154           | 176           | 174           | 147           | 153           | 159           | 174           |  |
| <b>1 Beverages and tobacco</b>                     | <b>833</b>    | <b>914</b>    | <b>1 001</b>  | <b>959</b>    | <b>1 096</b>  | <b>1 126</b>  | <b>931</b>    | <b>1 256</b>  | <b>1 349</b>  | <b>1 018</b>  | <b>1 032</b>  | <b>774</b>    | <b>860</b>    |  |
| 11 Beverages                                       | 660           | 731           | 823           | 771           | 861           | 915           | 762           | 1 062         | 1 119         | 833           | 812           | 591           | 681           |  |
| 12 Tobacco   | 173           | 183           | 178           | 187           | 235           | 211           | 169           | 194           | 230           | 185           | 220           | 182           | 179           |  |
| <b>2 Crude materials, except fuels</b>             | <b>1 003</b>  | <b>1 088</b>  | <b>1 109</b>  | <b>1 063</b>  | <b>1 111</b>  | <b>1 144</b>  | <b>1 000</b>  | <b>1 153</b>  | <b>1 267</b>  | <b>1 045</b>  | <b>1 063</b>  | <b>890</b>    | <b>1 036</b>  |  |
| 21 Hides and skins, raw                            | 75            | 74            | 92            | 85            | 86            | 82            | 87            | 95            | 109           | 70            | 80            | 46            | 64            |  |
| 22 Oils, seeds and oleaginous fruits               | 16            | 16            | 9             | 14            | 8             | 21            | 46            | 27            | 27            | 9             | 15            | 15            | 11            |  |
| 23 Crude rubber                                    | 58            | 62            | 64            | 63            | 60            | 67            | 57            | 58            | 60            | 53            | 55            | 54            | 58            |  |
| 24 Cork and wood                                   | 154           | 169           | 192           | 173           | 177           | 160           | 123           | 160           | 199           | 158           | 173           | 140           | 151           |  |
| 25 Pulp and waste paper                            | 50            | 60            | 70            | 64            | 69            | 67            | 69            | 78            | 66            | 60            | 56            | 48            | 50            |  |
| 26 Textile fibres and their wastes                 | 142           | 149           | 139           | 141           | 172           | 165           | 132           | 157           | 215           | 181           | 171           | 141           | 131           |  |
| 27 Crude fertilizers                               | 99            | 113           | 120           | 130           | 126           | 145           | 108           | 125           | 146           | 114           | 114           | 109           | 151           |  |
| 28 Metalliferous ores and metal scrap              | 207           | 239           | 252           | 233           | 264           | 283           | 208           | 251           | 261           | 241           | 211           | 146           | 201           |  |
| <b>3 Energy</b>                                    | <b>1 347</b>  | <b>1 327</b>  | <b>1 505</b>  | <b>1 464</b>  | <b>1 215</b>  | <b>1 369</b>  | <b>1 203</b>  | <b>1 394</b>  | <b>1 511</b>  | <b>1 244</b>  | <b>1 222</b>  | <b>1 297</b>  | <b>1 040</b>  |  |
| 32 Coal, coke and briquettes                       | 9             | 11            | 11            | 13            | 11            | 13            | 12            | 11            | 12            | 9             | 10            | 11            | 11            |  |
| 33 Petroleum and petroleum products                | 1 136         | 1 136         | 1 328         | 1 288         | 1 067         | 1 233         | 1 069         | 1 243         | 1 332         | 1 060         | 1 014         | 1 083         | 865           |  |
| 34 Gas, natural and manufactured                   | 88            | 69            | 64            | 58            | 52            | 45            | 49            | 68            | 79            | 77            | 77            | 46            | 42            |  |
| 35 Electric current                                | 114           | 112           | 102           | 105           | 84            | 78            | 73            | 72            | 88            | 98            | 121           | 157           | 123           |  |
| <b>4 Oils, fats and waxes</b>                      | <b>192</b>    | <b>217</b>    | <b>213</b>    | <b>189</b>    | <b>222</b>    | <b>227</b>    | <b>182</b>    | <b>240</b>    | <b>254</b>    | <b>220</b>    | <b>197</b>    | <b>219</b>    | <b>231</b>    |  |
| 41 Animal oils and fats                            | 10            | 10            | 12            | 9             | 10            | 11            | 8             | 11            | 12            | 12            | 12            | 9             | 13            |  |
| 42 Fixed vegetable fats and oils                   | 156           | 181           | 171           | 156           | 188           | 178           | 150           | 200           | 204           | 174           | 156           | 181           | 189           |  |
| 43 Animal or vegetable oils, and fats, waxes       | 26            | 27            | 30            | 25            | 25            | 38            | 24            | 29            | 38            | 34            | 29            | 28            | 29            |  |
| <b>5 Chemical products</b>                         | <b>6 814</b>  | <b>7 315</b>  | <b>8 030</b>  | <b>7 642</b>  | <b>7 955</b>  | <b>8 537</b>  | <b>7 443</b>  | <b>8 136</b>  | <b>8 677</b>  | <b>7 437</b>  | <b>7 806</b>  | <b>7 475</b>  | <b>7 715</b>  |  |
| 51 Organic chemicals                               | 1 510         | 1 574         | 1 796         | 1 675         | 1 591         | 1 837         | 1 679         | 1 701         | 1 873         | 1 626         | 1 637         | 1 891         | 1 732         |  |
| 52 Inorganic chemicals                             | 316           | 343           | 357           | 364           | 394           | 419           | 307           | 376           | 372           | 318           | 405           | 310           | 298           |  |
| 53 Tanning and colouring materials                 | 519           | 546           | 647           | 658           | 659           | 707           | 575           | 662           | 691           | 570           | 554           | 505           | 564           |  |
| 54 Medicinal and pharmaceutical products           | 1 698         | 1 841         | 1 946         | 1 769         | 1 938         | 2 102         | 1 900         | 2 016         | 2 271         | 1 907         | 2 065         | 1 867         | 2 069         |  |
| 55 Essential oils, perfume mat., cosmetics         | 687           | 712           | 787           | 764           | 833           | 855           | 717           | 858           | 876           | 770           | 792           | 727           | 791           |  |
| 56 Fertilizers                                     | 80            | 101           | 93            | 116           | 65            | 64            | 69            | 51            | 75            | 55            | 62            | 60            | 57            |  |
| 57 Plastics in primary forms                       | 670           | 722           | 805           | 800           | 897           | 920           | 858           | 932           | 945           | 782           | 787           | 730           | 721           |  |
| 58 Plastics in non-primary forms                   | 390           | 421           | 465           | 458           | 507           | 531           | 419           | 510           | 552           | 475           | 461           | 414           | 478           |  |
| <b>6 Manufactured goods classified by material</b> | <b>8 427</b>  | <b>9 050</b>  | <b>9 916</b>  | <b>9 629</b>  | <b>9 994</b>  | <b>11 145</b> | <b>7 978</b>  | <b>10 248</b> | <b>10 857</b> | <b>9 713</b>  | <b>9 428</b>  | <b>8 421</b>  | <b>9 045</b>  |  |
| 61 Leather manufactures, dressed furskins          | 234           | 257           | 275           | 286           | 293           | 365           | 234           | 306           | 428           | 354           | 299           | 231           | 243           |  |
| 62 Rubber manufactures                             | 321           | 377           | 394           | 335           | 385           | 418           | 346           | 421           | 452           | 406           | 383           | 331           | 379           |  |
| 63 Cork and wood manufactures                      | 212           | 219           | 246           | 234           | 265           | 299           | 196           | 261           | 289           | 261           | 255           | 227           | 251           |  |
| 64 Paper, paperboard and articles thereof          | 1 002         | 1 025         | 1 134         | 1 087         | 1 146         | 1 229         | 1 115         | 1 275         | 1 297         | 1 117         | 1 109         | 1 083         | 1 113         |  |
| 65 Textile yarn, fabrics and related products      | 1 411         | 1 496         | 1 746         | 1 823         | 1 956         | 1 963         | 1 232         | 1 603         | 1 949         | 1 745         | 1 714         | 1 478         | 1 537         |  |
| 66 Non-metallic mineral manufactures               | 1 903         | 2 075         | 2 152         | 2 081         | 1 936         | 2 532         | 1 501         | 2 231         | 2 107         | 1 920         | 1 738         | 1 665         | 1 834         |  |
| 67 Iron and steel                                  | 1 398         | 1 516         | 1 649         | 1 577         | 1 638         | 1 712         | 1 349         | 1 785         | 1 759         | 1 621         | 1 689         | 1 470         | 1 492         |  |
| 68 Non-ferrous metals                              | 622           | 656           | 749           | 723           | 779           | 837           | 637           | 767           | 841           | 716           | 667           | 642           | 704           |  |
| 69 Manufactures of metals                          | 1 323         | 1 428         | 1 571         | 1 482         | 1 598         | 1 790         | 1 368         | 1 599         | 1 736         | 1 573         | 1 575         | 1 295         | 1 492         |  |
| <b>7 Machinery and transport equipment</b>         | <b>23 421</b> | <b>25 170</b> | <b>28 059</b> | <b>26 015</b> | <b>28 006</b> | <b>31 134</b> | <b>23 981</b> | <b>29 435</b> | <b>31 411</b> | <b>28 770</b> | <b>31 115</b> | <b>24 124</b> | <b>26 351</b> |  |
| 71 Power generating machinery and equipment        | 2 027         | 2 145         | 2 577         | 2 244         | 2 374         | 2 671         | 2 185         | 2 606         | 2 625         | 2 486         | 2 775         | 2 432         | 2 469         |  |
| 72 Machinery specialized for particular ind.       | 3 276         | 3 457         | 3 979         | 3 743         | 3 968         | 4 523         | 3 359         | 3 868         | 4 364         | 4 155         | 4 317         | 3 199         | 3 606         |  |
| 73 Metalworking machinery                          | 616           | 705           | 730           | 660           | 770           | 816           | 595           | 728           | 826           | 817           | 879           | 558           | 612           |  |
| 74 General industry machinery and equipment        | 3 324         | 3 547         | 3 901         | 3 781         | 4 046         | 4 397         | 3 399         | 3 856         | 4 283         | 3 916         | 4 279         | 3 369         | 3 628         |  |
| 75 Office machines and computers                   | 1 381         | 1 495         | 1 565         | 1 577         | 1 742         | 1 707         | 1 358         | 1 831         | 1 767         | 1 627         | 1 929         | 1 538         | 1 524         |  |
| 76 Telecommunication, sound, TV, video             | 1 815         | 2 151         | 2 291         | 2 205         | 2 226         | 2 366         | 2 096         | 2 448         | 2 586         | 2 411         | 2 661         | 1 900         | 2 115         |  |
| 77 Electrical machinery                            | 3 734         | 3 896         | 4 247         | 3 956         | 4 323         | 4 779         | 4 007         | 4 753         | 4 926         | 4 297         | 4 619         | 3 921         | 4 151         |  |
| 78 Road vehicles                                   | 5 002         | 5 068         | 5 726         | 5 141         | 5 459         | 5 708         | 4 252         | 5 960         | 6 541         | 6 010         | 5 979         | 4 949         | 5 685         |  |
| 79 Other transport equipment                       | 2 247         | 2 707         | 3 043         | 2 707         | 3 097         | 4 167         | 2 730         | 3 386         | 3 493         | 3 052         | 3 677         | 2 258         | 2 561         |  |
| <b>8 Miscellaneous manuf. articles</b>             | <b>6 657</b>  | <b>6 978</b>  | <b>7 263</b>  | <b>6 757</b>  | <b>7 232</b>  | <b>8 289</b>  | <b>6 901</b>  | <b>8 024</b>  | <b>9 237</b>  | <b>7 627</b>  | <b>7 661</b>  | <b>6 349</b>  | <b>7 152</b>  |  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 233           | 236           | 263           | 268           | 288           | 323           | 244           | 307           | 385           | 309           | 313           | 222           | 260           |  |
| 82 Furniture, bedding, mattresses                  | 573           | 624           | 618           | 649           | 702           | 761           | 578           | 618           | 853           | 743           | 735           | 560           | 669           |  |
| 83 Travel goods, handbags and similar goods        | 192           | 174           | 180           | 152           | 158           | 212           | 146           | 173           | 188           | 151           | 148           | 135           | 166           |  |
| 84 Clothing and clothing accessories               | 1 195         | 1 256         | 1 094         | 847           | 898           | 1 322         | 1 144         | 1 484         | 1 504         | 1 113         | 1 001         | 994           | 1 205         |  |
| 85 Footwear  | 521           | 506           | 482           | 456           | 464           | 624           | 475           | 542           | 574           | 477           | 455           | 427           | 521           |  |
| 87 Professional, scientific, controlling material  | 1 240         | 1 312         | 1 466         | 1 353         | 1 531         | 1 620         | 1 334         | 1 536         | 1 703         | 1 505         | 1 767         | 1 300         | 1 374         |  |
| 88 Photogr. apparatus, optical goods, clocks       | 591           | 624           | 685           | 649           | 703           | 738           | 630           | 602           | 750           | 692           | 697           | 550           | 630           |  |
| 89 Miscellaneous manufactured articles             | 2 112         | 2 247         | 2 475         | 2 384         | 2 489         | 2 690         | 2 350         | 2 763         | 3 280         | 2 638         | 2 545         | 2 162         | 2 328         |  |
| <b>9 Articles not classified elsewhere</b>         | <b>1 098</b>  | <b>1 502</b>  | <b>1 164</b>  | <b>1 457</b>  | <b>1 280</b>  | <b>1 299</b>  | <b>1 121</b>  | <b>1 424</b>  | <b>1 471</b>  | <b>1 620</b>  | <b>1 413</b>  | <b>1 495</b>  | <b>1 455</b>  |  |

## IMPORTS

Value (Mio ECU) and variation (%)

| Product list<br>SITC Rev. 3                        | 1994           |             | 1995           |              | 1996           |             | 1997           |             | Jan–Feb 1998   |              |
|--|----------------|-------------|----------------|--------------|----------------|-------------|----------------|-------------|----------------|--------------|
|  | Value          | 94/93       | Value          | 95/94        | Value          | 96/95       | Value          | 97/96       | Value          | 98/97        |
| <b>0–9 TOTAL</b>                                   | <b>518 499</b> | <b>10.3</b> | <b>545 130</b> | <b>5.1</b>   | <b>581 464</b> | <b>6.7</b>  | <b>667 357</b> | <b>14.8</b> | <b>116 122</b> | <b>12.7</b>  |
| <b>0 Food and live animals</b>                     | <b>39 648</b>  | <b>14.6</b> | <b>40 147</b>  | <b>1.3</b>   | <b>42 154</b>  | <b>5.0</b>  | <b>43 865</b>  | <b>4.1</b>  | <b>7 334</b>   | <b>9.2</b>   |
| 00 Live animals                                    | 553            | 6.0         | 506            | -8.5         | 522            | 3.2         | 583            | 11.6        | 80             | 27.9         |
| 01 Meat and meat preparations                      | 2 890          | 4.4         | 2 748          | -4.9         | 2 935          | 6.8         | 3 212          | 9.5         | 449            | -5.3         |
| 02 Dairy products and birds' eggs                  | 674            | -3.5        | 692            | 2.6          | 731            | 5.6         | 800            | 9.5         | 100            | -23.6        |
| 03 Fish, crustaceans, molluscs                     | 7 654          | 11.9        | 7 686          | 0.4          | 8 024          | 4.4         | 8 891          | 10.8        | 1 418          | 18.3         |
| 04 Cereals and cereal preparations                 | 1 486          | 23.7        | 1 777          | 19.6         | 1 851          | 4.2         | 1 955          | 5.6         | 365            | 19.8         |
| 05 Vegetables and fruit                            | 12 131         | 11.5        | 12 134         | 0.0          | 13 007         | 7.2         | 12 135         | -6.7        | 2 005          | -1.2         |
| 06 Sugar, sugar preparations, honey                | 1 508          | 5.9         | 1 576          | 4.5          | 1 796          | 14.0        | 1 630          | -9.3        | 252            | -3.0         |
| 07 Coffee, tea, cocoa, spices                      | 7 034          | 43.2        | 7 981          | 13.5         | 7 327          | -8.2        | 8 784          | 19.9        | 1 620          | 26.4         |
| 08 Feeding stuff for animals                       | 5 095          | 7.7         | 4 445          | -12.8        | 5 331          | 19.9        | 5 150          | -3.4        | 921            | 6.0          |
| <b>1 Beverages and tobacco</b>                     | <b>3 766</b>   | <b>5.8</b>  | <b>3 073</b>   | <b>-18.4</b> | <b>3 615</b>   | <b>17.7</b> | <b>4 041</b>   | <b>11.8</b> | <b>647</b>     | <b>18.4</b>  |
| 11 Beverages                                       | 1 088          | 7.6         | 1 109          | 1.9          | 1 435          | 29.3        | 1 855          | 29.3        | 275            | 19.3         |
| 12 Tobacco   | 2 678          | 5.1         | 1 964          | -26.7        | 2 180          | 11.0        | 2 186          | 0.2         | 372            | 17.7         |
| <b>2 Crude materials, except fuels</b>             | <b>33 037</b>  | <b>23.0</b> | <b>37 580</b>  | <b>13.8</b>  | <b>35 104</b>  | <b>-6.6</b> | <b>39 946</b>  | <b>13.8</b> | <b>6 909</b>   | <b>12.1</b>  |
| 21 Hides and skins, raw                            | 1 041          | 55.6        | 1 052          | 1.1          | 1 026          | -2.4        | 1 075          | 4.7         | 205            | 2.7          |
| 22 Oils, seeds and oleaginous fruits               | 4 265          | 20.2        | 4 498          | 5.5          | 4 989          | 10.9        | 5 061          | 1.5         | 904            | 3.2          |
| 23 Crude rubber                                    | 1 333          | 23.1        | 1 915          | 43.7         | 1 819          | -5.0        | 1 757          | -3.4        | 280            | -6.6         |
| 24 Cork and wood                                   | 5 558          | 21.9        | 5 750          | 3.5          | 5 036          | -12.4       | 6 194          | 23.0        | 1 007          | 11.7         |
| 25 Pulp and waste paper                            | 3 523          | 32.9        | 5 379          | 52.7         | 3 637          | -32.4       | 3 888          | 6.9         | 657            | 9.2          |
| 26 Textile fibres and their wastes                 | 4 016          | 37.8        | 4 093          | 1.9          | 3 783          | -7.6        | 4 436          | 17.2        | 791            | 5.4          |
| 27 Crude fertilizers                               | 2 436          | 1.1         | 2 535          | 4.1          | 2 518          | -0.6        | 2 834          | 12.6        | 597            | 44.5         |
| 28 Metalliferous ores and metal scrap              | 8 505          | 23.4        | 9 977          | 17.3         | 9 669          | -3.1        | 11 943         | 23.5        | 1 922          | 18.4         |
| <b>3 Energy</b>                                    | <b>69 113</b>  | <b>1.0</b>  | <b>64 752</b>  | <b>-6.3</b>  | <b>80 257</b>  | <b>23.9</b> | <b>84 522</b>  | <b>5.3</b>  | <b>12 426</b>  | <b>-17.2</b> |
| 32 Coal, coke and briquettes                       | 5 087          | 11.3        | 5 989          | 17.7         | 6 076          | 1.5         | 6 368          | 4.8         | 968            | 3.6          |
| 33 Petroleum and petroleum products                | 57 107         | -0.3        | 52 391         | -8.3         | 63 700         | 21.6        | 65 135         | 2.3         | 9 330          | -20.0        |
| 34 Gas, natural and manufactured                   | 5 747          | 3.6         | 5 847          | 1.8          | 9 937          | 69.9        | 12 453         | 25.3        | 2 014          | -12.3        |
| 35 Electric current                                | 562            | 8.9         | 526            | -6.4         | 545            | 3.7         | 566            | 3.9         | 114            | -1.4         |
| <b>4 Oils, fats and waxes</b>                      | <b>2 400</b>   | <b>32.1</b> | <b>2 641</b>   | <b>10.1</b>  | <b>2 463</b>   | <b>-6.7</b> | <b>2 513</b>   | <b>2.0</b>  | <b>412</b>     | <b>5.4</b>   |
| 41 Animal oils and fats                            | 266            | 20.3        | 298            | 12.2         | 245            | -17.9       | 234            | -4.3        | 32             | 1.1          |
| 42 Fixed vegetable fats and oils                   | 1 718          | 33.4        | 1 974          | 14.9         | 1 914          | -3.0        | 1 996          | 4.3         | 332            | 8.3          |
| 43 Animal or vegetable oils, and fats, waxes       | 345            | 33.2        | 370            | 7.2          | 304            | -17.7       | 283            | -6.9        | 47             | -9.1         |
| <b>5 Chemical products</b>                         | <b>37 545</b>  | <b>16.9</b> | <b>43 057</b>  | <b>14.7</b>  | <b>44 736</b>  | <b>3.9</b>  | <b>50 914</b>  | <b>13.8</b> | <b>9 132</b>   | <b>16.8</b>  |
| 51 Organic chemicals                               | 10 538         | 26.5        | 11 990         | 13.8         | 12 135         | 1.2         | 14 948         | 23.2        | 2 662          | 18.9         |
| 52 Inorganic chemicals                             | 3 272          | 21.7        | 4 128          | 26.1         | 4 304          | 4.3         | 4 661          | 8.3         | 851            | 18.1         |
| 53 Tanning and colouring materials                 | 2 014          | 5.2         | 2 282          | 13.3         | 2 317          | 1.6         | 2 701          | 16.6        | 466            | 16.2         |
| 54 Medicinal and pharmaceutical products           | 7 417          | 10.4        | 8 309          | 12.0         | 9 591          | 15.4        | 10 706         | 11.6        | 1 958          | 21.7         |
| 55 Essential oils, perfume mat., cosmetics         | 1 883          | 14.6        | 2 054          | 9.1          | 2 186          | 6.4         | 2 438          | 11.6        | 421            | 9.3          |
| 56 Fertilizers                                     | 1 608          | 36.2        | 1 994          | 24.1         | 1 923          | -3.6        | 1 762          | -8.3        | 388            | 10.0         |
| 57 Plastics in primary forms                       | 4 263          | 14.9        | 5 447          | 27.8         | 4 874          | -10.5       | 5 501          | 12.9        | 988            | 19.0         |
| 58 Plastics in non-primary forms                   | 2 125          | 10.9        | 2 433          | 14.5         | 2 493          | 2.5         | 2 824          | 13.3        | 473            | 12.8         |
| <b>6 Manufactured goods classified by material</b> | <b>67 404</b>  | <b>20.6</b> | <b>77 706</b>  | <b>15.3</b>  | <b>75 680</b>  | <b>-2.6</b> | <b>87 043</b>  | <b>15.0</b> | <b>15 643</b>  | <b>17.6</b>  |
| 61 Leather manufactures, dressed furskins          | 2 285          | 47.5        | 2 297          | 0.5          | 2 399          | 4.4         | 2 686          | 12.0        | 453            | 7.7          |
| 62 Rubber manufactures                             | 2 806          | 13.8        | 3 330          | 18.7         | 3 618          | 8.6         | 3 899          | 7.8         | 687            | 17.1         |
| 63 Cork and wood manufactures                      | 3 387          | 16.2        | 3 891          | 14.9         | 3 806          | -2.2        | 4 462          | 17.2        | 869            | 16.2         |
| 64 Paper, paperboard and articles thereof          | 4 168          | 17.5        | 5 271          | 26.5         | 5 269          | -0.0        | 5 667          | 7.6         | 1 006          | 7.9          |
| 65 Textile yarn, fabrics and related products      | 12 787         | 15.0        | 13 001         | 1.7          | 13 230         | 1.8         | 15 433         | 16.7        | 2 818          | 16.5         |
| 66 Non-metallic mineral manufactures               | 12 823         | 8.2         | 13 491         | 5.2          | 14 681         | 8.8         | 16 677         | 13.6        | 2 369          | -9.6         |
| 67 Iron and steel                                  | 6 735          | 38.0        | 10 000         | 48.5         | 8 411          | -15.9       | 9 260          | 10.1        | 1 950          | 41.3         |
| 68 Non-ferrous metals                              | 13 114         | 38.9        | 16 285         | 24.2         | 13 642         | -16.2       | 16 647         | 22.0        | 3 342          | 41.5         |
| 69 Manufactures of metals                          | 8 764          | 14.2        | 10 140         | 15.7         | 10 624         | 4.8         | 12 311         | 15.9        | 2 149          | 17.0         |
| <b>7 Machinery and transport equipment</b>         | <b>164 738</b> | <b>10.4</b> | <b>173 320</b> | <b>5.2</b>   | <b>187 867</b> | <b>8.4</b>  | <b>225 807</b> | <b>20.2</b> | <b>39 794</b>  | <b>20.7</b>  |
| 71 Power generating machinery and equipment        | 13 213         | 11.3        | 13 402         | 1.4          | 15 464         | 15.4        | 19 392         | 25.4        | 3 588          | 28.1         |
| 72 Machinery specialized for particular ind.       | 8 922          | 11.9        | 10 085         | 13.0         | 10 444         | 3.6         | 11 887         | 13.8        | 1 965          | 14.5         |
| 73 Metalworking machinery                          | 2 986          | 20.3        | 3 907          | 30.8         | 4 442          | 13.7        | 4 902          | 10.3        | 832            | 24.9         |
| 74 General industry machinery and equipment        | 12 750         | 11.7        | 14 687         | 15.2         | 16 505         | 12.4        | 18 147         | 9.9         | 3 185          | 22.4         |
| 75 Office machines and computers                   | 32 321         | 14.5        | 34 515         | 6.8          | 36 993         | 7.2         | 44 998         | 21.6        | 8 496          | 23.0         |
| 76 Telecommunication, sound, TV, video             | 15 896         | 6.3         | 17 790         | 11.9         | 19 664         | 10.5        | 22 576         | 14.8        | 3 833          | 18.3         |
| 77 Electrical machinery                            | 35 243         | 26.9        | 41 099         | 16.6         | 42 265         | 2.8         | 49 235         | 16.5        | 8 525          | 13.1         |
| 78 Road vehicles                                   | 21 102         | -1.2        | 22 224         | 5.3          | 24 147         | 8.7         | 29 770         | 23.3        | 5 253          | 18.7         |
| 79 Other transport equipment                       | 20 606         | -5.0        | 15 611         | -24.2        | 17 962         | 15.1        | 24 900         | 38.6        | 4 117          | 34.1         |
| <b>8 Miscellaneous manuf. articles</b>             | <b>86 611</b>  | <b>5.4</b>  | <b>87 096</b>  | <b>0.6</b>   | <b>94 010</b>  | <b>7.9</b>  | <b>108 072</b> | <b>15.0</b> | <b>19 007</b>  | <b>12.0</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 1 477          | 12.2        | 1 619          | 9.6          | 1 692          | 4.5         | 1 980          | 17.0        | 315            | 9.4          |
| 82 Furniture, bedding, mattresses                  | 3 950          | 13.7        | 4 573          | 15.7         | 5 132          | 12.2        | 6 156          | 20.0        | 1 104          | 12.9         |
| 83 Travel goods, handbags and similar goods        | 2 123          | 3.9         | 2 237          | 5.4          | 2 466          | 10.3        | 2 798          | 13.4        | 542            | 13.0         |
| 84 Clothing and clothing accessories               | 31 303         | 4.7         | 31 078         | -0.7         | 33 588         | 8.1         | 38 556         | 14.8        | 6 955          | 6.1          |
| 85 Footwear  | 5 454          | 8.4         | 5 249          | -3.8         | 5 917          | 12.7        | 7 024          | 18.7        | 1 333          | 8.2          |
| 87 Professional, scientific, controlling material  | 10 859         | 6.8         | 11 471         | 5.6          | 12 566         | 9.5         | 14 406         | 14.6        | 2 493          | 18.0         |
| 88 Photogr. apparatus, optical goods, clocks       | 7 524          | 8.6         | 8 213          | 9.2          | 8 603          | 4.7         | 9 413          | 9.4         | 1 509          | 10.8         |
| 89 Miscellaneous manufactured articles             | 23 309         | 2.4         | 22 657         | -2.8         | 24 046         | 6.1         | 27 739         | 15.4        | 4 755          | 19.8         |
| <b>9 Articles not classified elsewhere</b>         | <b>14 237</b>  | <b>-8.9</b> | <b>15 759</b>  | <b>10.7</b>  | <b>15 558</b>  | <b>-1.3</b> | <b>20 634</b>  | <b>32.6</b> | <b>4 817</b>   | <b>55.9</b>  |

## IMPORTS

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | 1997          |               |               |               |               |               |               |               |               |               |               |               | 1998          |  |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|
|  | Feb           | Mar           | Apr           | May           | Jun           | Jul           | Aug           | Sep           | Oct           | Nov           | Dec           | Jan           | Feb           |  |
| <b>0-9 TOTAL</b>                                   | <b>49 939</b> | <b>53 011</b> | <b>58 058</b> | <b>53 498</b> | <b>55 318</b> | <b>57 011</b> | <b>49 908</b> | <b>60 728</b> | <b>62 462</b> | <b>57 221</b> | <b>57 147</b> | <b>58 027</b> | <b>58 095</b> |  |
| <b>0 Food and live animals</b>                     | <b>3 220</b>  | <b>3 546</b>  | <b>3 943</b>  | <b>3 783</b>  | <b>3 581</b>  | <b>3 902</b>  | <b>3 148</b>  | <b>3 755</b>  | <b>4 098</b>  | <b>3 713</b>  | <b>3 676</b>  | <b>3 775</b>  | <b>3 559</b>  |  |
| 00 Live animals                                    | 24            | 48            | 77            | 55            | 34            | 36            | 39            | 42            | 68            | 48            | 75            | 46            | 34            |  |
| 01 Meat and meat preparations                      | 232           | 273           | 278           | 278           | 234           | 282           | 260           | 278           | 286           | 294           | 274           | 238           | 211           |  |
| 02 Dairy products and birds' eggs                  | 58            | 54            | 52            | 77            | 78            | 64            | 58            | 70            | 69            | 76            | 69            | 48            | 52            |  |
| 03 Fish, crustaceans, molluscs                     | 578           | 648           | 742           | 747           | 756           | 820           | 703           | 779           | 856           | 807           | 835           | 727           | 691           |  |
| 04 Cereals and cereal preparations                 | 158           | 232           | 181           | 147           | 131           | 194           | 137           | 160           | 156           | 134           | 177           | 176           | 189           |  |
| 05 Vegetables and fruit                            | 954           | 997           | 1 147         | 1 097         | 922           | 1 040         | 820           | 993           | 1 080         | 1 010         | 1 001         | 1 048         | 957           |  |
| 06 Sugar, sugar preparations, honey                | 127           | 130           | 144           | 139           | 133           | 151           | 110           | 154           | 162           | 119           | 127           | 138           | 114           |  |
| 07 Coffee, tea, cocoa, spices                      | 621           | 700           | 773           | 698           | 797           | 783           | 605           | 806           | 891           | 768           | 682           | 803           | 817           |  |
| 08 Feeding stuff for animals                       | 416           | 409           | 481           | 487           | 434           | 470           | 364           | 409           | 459           | 394           | 375           | 487           | 433           |  |
| <b>1 Beverages and tobacco</b>                     | <b>248</b>    | <b>295</b>    | <b>336</b>    | <b>344</b>    | <b>389</b>    | <b>360</b>    | <b>307</b>    | <b>350</b>    | <b>379</b>    | <b>355</b>    | <b>379</b>    | <b>335</b>    | <b>313</b>    |  |
| 11 Beverages                                       | 95            | 138           | 161           | 129           | 173           | 159           | 147           | 164           | 202           | 168           | 185           | 152           | 123           |  |
| 12 Tobacco   | 153           | 157           | 175           | 215           | 216           | 201           | 161           | 186           | 178           | 187           | 195           | 182           | 190           |  |
| <b>2 Crude materials, except fuels</b>             | <b>2 945</b>  | <b>3 185</b>  | <b>3 657</b>  | <b>3 557</b>  | <b>3 542</b>  | <b>3 367</b>  | <b>2 775</b>  | <b>3 518</b>  | <b>3 514</b>  | <b>3 356</b>  | <b>3 309</b>  | <b>3 495</b>  | <b>3 414</b>  |  |
| 21 Hides and skins, raw                            | 96            | 109           | 97            | 89            | 89            | 77            | 54            | 92            | 94            | 85            | 89            | 105           | 100           |  |
| 22 Oils, seeds and oleaginous fruits               | 421           | 434           | 443           | 542           | 437           | 356           | 239           | 379           | 349           | 503           | 504           | 443           | 461           |  |
| 23 Crude rubber                                    | 143           | 145           | 164           | 144           | 152           | 145           | 116           | 162           | 161           | 143           | 126           | 146           | 134           |  |
| 24 Cork and wood                                   | 431           | 522           | 600           | 555           | 571           | 551           | 410           | 570           | 564           | 485           | 466           | 510           | 498           |  |
| 25 Pulp and waste paper                            | 280           | 296           | 367           | 315           | 322           | 343           | 285           | 352           | 367           | 327           | 312           | 334           | 323           |  |
| 26 Textile fibres and their wastes                 | 357           | 381           | 445           | 389           | 374           | 377           | 218           | 403           | 367           | 372           | 361           | 414           | 377           |  |
| 27 Crude fertilizers                               | 204           | 206           | 255           | 232           | 249           | 254           | 213           | 277           | 269           | 226           | 240           | 336           | 261           |  |
| 28 Metalliferous ores and metal scrap              | 755           | 844           | 1 035         | 1 069         | 1 129         | 1 059         | 1 065         | 1 059         | 1 099         | 984           | 977           | 948           | 974           |  |
| <b>3 Energy</b>                                    | <b>7 059</b>  | <b>6 693</b>  | <b>6 825</b>  | <b>6 478</b>  | <b>6 504</b>  | <b>6 962</b>  | <b>6 982</b>  | <b>7 107</b>  | <b>7 764</b>  | <b>7 088</b>  | <b>7 104</b>  | <b>6 315</b>  | <b>6 111</b>  |  |
| 32 Coal, coke and briquettes                       | 484           | 546           | 646           | 511           | 511           | 537           | 543           | 571           | 538           | 532           | 499           | 483           | 485           |  |
| 33 Petroleum and petroleum products                | 5 394         | 5 032         | 5 069         | 4 921         | 5 006         | 5 450         | 5 474         | 5 536         | 6 127         | 5 454         | 5 399         | 4 750         | 4 579         |  |
| 34 Gas, natural and manufactured                   | 1 122         | 1 068         | 1 069         | 1 014         | 952           | 939           | 925           | 943           | 1 049         | 1 048         | 1 150         | 1 023         | 991           |  |
| 35 Electric current                                | 58            | 47            | 42            | 32            | 34            | 36            | 41            | 58            | 51            | 54            | 55            | 58            | 56            |  |
| <b>4 Oils, fats and waxes</b>                      | <b>191</b>    | <b>195</b>    | <b>242</b>    | <b>207</b>    | <b>213</b>    | <b>222</b>    | <b>195</b>    | <b>243</b>    | <b>233</b>    | <b>186</b>    | <b>189</b>    | <b>204</b>    | <b>208</b>    |  |
| 41 Animal oils and fats                            | 18            | 23            | 18            | 21            | 22            | 20            | 16            | 20            | 23            | 17            | 22            | 18            | 14            |  |
| 42 Fixed vegetable fats and oils                   | 148           | 151           | 203           | 164           | 167           | 175           | 161           | 190           | 189           | 149           | 140           | 163           | 169           |  |
| 43 Animal or vegetable oils, and fats, waxes       | 25            | 21            | 20            | 22            | 23            | 27            | 18            | 33            | 21            | 20            | 28            | 23            | 25            |  |
| <b>5 Chemical products</b>                         | <b>3 765</b>  | <b>4 088</b>  | <b>4 590</b>  | <b>4 277</b>  | <b>4 356</b>  | <b>4 277</b>  | <b>3 616</b>  | <b>4 601</b>  | <b>4 816</b>  | <b>4 349</b>  | <b>4 127</b>  | <b>4 602</b>  | <b>4 530</b>  |  |
| 51 Organic chemicals                               | 1 058         | 1 192         | 1 324         | 1 336         | 1 343         | 1 194         | 1 018         | 1 394         | 1 445         | 1 327         | 1 136         | 1 358         | 1 304         |  |
| 52 Inorganic chemicals                             | 334           | 322           | 410           | 420           | 377           | 358           | 381           | 425           | 430           | 367           | 453           | 484           | 367           |  |
| 53 Tanning and colouring materials                 | 197           | 221           | 245           | 246           | 241           | 240           | 201           | 227           | 260           | 233           | 187           | 230           | 235           |  |
| 54 Medicinal and pharmaceutical products           | 801           | 853           | 951           | 860           | 902           | 954           | 726           | 937           | 1 012         | 929           | 975           | 947           | 1 011         |  |
| 55 Essential oils, perfume mat., cosmetics         | 188           | 188           | 220           | 193           | 203           | 211           | 184           | 236           | 233           | 202           | 183           | 216           | 205           |  |
| 56 Fertilizers                                     | 171           | 200           | 182           | 105           | 92            | 101           | 110           | 143           | 166           | 152           | 160           | 194           | 195           |  |
| 57 Plastics in primary forms                       | 407           | 436           | 511           | 467           | 486           | 490           | 401           | 496           | 505           | 465           | 413           | 477           | 510           |  |
| 58 Plastics in non-primary forms                   | 203           | 219           | 264           | 238           | 257           | 260           | 211           | 257           | 258           | 238           | 204           | 236           | 237           |  |
| <b>6 Manufactured goods classified by material</b> | <b>6 374</b>  | <b>7 015</b>  | <b>7 761</b>  | <b>7 257</b>  | <b>7 548</b>  | <b>7 644</b>  | <b>6 024</b>  | <b>8 090</b>  | <b>8 159</b>  | <b>7 199</b>  | <b>7 039</b>  | <b>7 849</b>  | <b>7 794</b>  |  |
| 61 Leather manufactures, dressed furskins          | 195           | 210           | 244           | 242           | 234           | 232           | 137           | 291           | 248           | 225           | 202           | 240           | 214           |  |
| 62 Rubber manufactures                             | 284           | 317           | 378           | 319           | 323           | 347           | 282           | 362           | 368           | 315           | 304           | 337           | 350           |  |
| 63 Cork and wood manufactures                      | 336           | 352           | 391           | 362           | 380           | 389           | 333           | 394           | 410           | 353           | 351           | 464           | 405           |  |
| 64 Paper, paperboard and articles thereof          | 436           | 454           | 518           | 482           | 489           | 489           | 439           | 513           | 498           | 437           | 416           | 506           | 500           |  |
| 65 Textile yarn, fabrics and related products      | 1 150         | 1 191         | 1 377         | 1 278         | 1 306         | 1 339         | 976           | 1 483         | 1 480         | 1 343         | 1 241         | 1 467         | 1 351         |  |
| 66 Non-metallic mineral manufactures               | 1 290         | 1 495         | 1 450         | 1 369         | 1 324         | 1 490         | 1 239         | 1 497         | 1 495         | 1 250         | 1 446         | 1 219         | 1 150         |  |
| 67 Iron and steel                                  | 649           | 728           | 804           | 782           | 829           | 820           | 618           | 839           | 858           | 756           | 845           | 996           | 954           |  |
| 68 Non-ferrous metals                              | 1 130         | 1 330         | 1 521         | 1 417         | 1 611         | 1 451         | 1 078         | 1 562         | 1 627         | 1 442         | 1 246         | 1 568         | 1 774         |  |
| 69 Manufactures of metals                          | 904           | 939           | 1 079         | 1 005         | 1 050         | 1 088         | 923           | 1 148         | 1 176         | 1 079         | 987           | 1 052         | 1 097         |  |
| <b>7 Machinery and transport equipment</b>         | <b>16 293</b> | <b>18 229</b> | <b>20 426</b> | <b>18 098</b> | <b>18 846</b> | <b>18 839</b> | <b>16 115</b> | <b>20 546</b> | <b>21 357</b> | <b>19 990</b> | <b>20 395</b> | <b>19 630</b> | <b>20 164</b> |  |
| 71 Power generating machinery and equipment        | 1 391         | 1 397         | 1 739         | 1 486         | 1 583         | 1 718         | 1 405         | 1 822         | 1 962         | 1 797         | 1 682         | 1 782         | 1 806         |  |
| 72 Machinery specialized for particular ind.       | 841           | 939           | 1 093         | 1 027         | 1 004         | 1 044         | 847           | 1 065         | 1 087         | 1 013         | 1 052         | 970           | 995           |  |
| 73 Metalworking machinery                          | 294           | 331           | 397           | 361           | 401           | 448           | 336           | 435           | 569           | 433           | 523           | 405           | 427           |  |
| 74 General industry machinery and equipment        | 1 283         | 1 430         | 1 748         | 1 586         | 1 617         | 1 665         | 1 271         | 1 564         | 1 669         | 1 538         | 1 458         | 1 569         | 1 616         |  |
| 75 Office machines and computers                   | 3 273         | 3 648         | 3 759         | 3 268         | 3 452         | 3 428         | 3 075         | 4 231         | 4 528         | 4 366         | 4 335         | 4 621         | 3 875         |  |
| 76 Telecommunication, sound, TV, video             | 1 508         | 1 617         | 1 888         | 1 737         | 1 728         | 1 818         | 1 652         | 2 204         | 2 340         | 2 183         | 2 168         | 1 963         | 1 870         |  |
| 77 Electrical machinery                            | 3 748         | 3 798         | 4 076         | 3 957         | 4 180         | 4 157         | 3 636         | 4 569         | 4 731         | 4 316         | 4 276         | 4 283         | 4 241         |  |
| 78 Road vehicles                                   | 2 269         | 2 373         | 2 851         | 2 546         | 2 515         | 2 469         | 2 436         | 2 599         | 2 622         | 2 478         | 2 455         | 2 486         | 2 767         |  |
| 79 Other transport equipment                       | 1 687         | 2 696         | 2 875         | 2 129         | 2 364         | 2 090         | 1 457         | 2 057         | 1 849         | 1 867         | 2 445         | 1 550         | 2 566         |  |
| <b>8 Miscellaneous manuf. articles</b>             | <b>8 317</b>  | <b>8 289</b>  | <b>8 690</b>  | <b>8 048</b>  | <b>8 705</b>  | <b>9 875</b>  | <b>9 022</b>  | <b>10 731</b> | <b>10 102</b> | <b>8 996</b>  | <b>8 636</b>  | <b>9 486</b>  | <b>9 521</b>  |  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 137           | 136           | 162           | 149           | 157           | 157           | 162           | 207           | 214           | 185           | 163           | 155           | 159           |  |
| 82 Furniture, bedding, mattresses                  | 498           | 511           | 584           | 517           | 508           | 493           | 417           | 527           | 550           | 538           | 535           | 535           | 569           |  |
| 83 Travel goods, handbags and similar goods        | 226           | 192           | 233           | 256           | 246           | 259           | 227           | 256           | 234           | 214           | 202           | 265           | 277           |  |
| 84 Clothing and clothing accessories               | 3 176         | 2 960         | 2 781         | 2 480         | 2 921         | 3 938         | 3 695         | 4 031         | 3 356         | 2 833         | 3 005         | 3 534         | 3 421         |  |
| 85 Footwear  | 612           | 586           | 547           | 490           | 575           | 698           | 671           | 681           | 524           | 485           | 534           | 665           | 668           |  |
| 87 Professional, scientific, controlling material  | 1 047         | 1 105         | 1 245         | 1 168         | 1 210         | 1 283         | 1 066         | 1 317         | 1 347         | 1 287         | 1 264         | 1 237         | 1 256         |  |
| 88 Photogr. apparatus, optical goods, clocks       | 689           | 719           | 843           | 767           | 819           | 823           | 645           | 843           | 936           | 864           | 791           | 769           | 741           |  |
| 89 Miscellaneous manufactured articles             | 1 932         | 2 080         | 2 297         | 2 221         | 2 270         | 2 223         | 2 138         | 2 869         | 2 941         | 2 590         | 2 142         | 2 327         | 2 428         |  |
| <b>9 Articles not classified elsewhere</b>         | <b>1 526</b>  | <b>1 476</b>  | <b>1 589</b>  | <b>1 449</b>  | <b>1 635</b>  | <b>1 563</b>  | <b>1 724</b>  | <b>1 787</b>  | <b>2 040</b>  | <b>1 988</b>  | <b>2 292</b>  | <b>2 336</b>  | <b>2 481</b>  |  |

**GEOGRAPHICAL BREAKDOWN OF EU TRADE  
BY MAIN PRODUCT**
**EXPORTS 1997**
*Value (Mio ECU) and variation (%)*

| Product list<br>SITC Rev. 3                        | Extra EU-15    |             | Norway        |             | Switzerland   |             | USA            |             | Canada        |              | China         |             | Japan         |             |
|--|----------------|-------------|---------------|-------------|---------------|-------------|----------------|-------------|---------------|--------------|---------------|-------------|---------------|-------------|
|  | Value          | 97/96       | Value         | 97/96       | Value         | 97/96       | Value          | 97/96       | Value         | 97/96        | Value         | 97/96       | Value         | 97/96       |
| <b>0-9 TOTAL</b>                                   | <b>717 884</b> | <b>14.8</b> | <b>23 298</b> | <b>18.3</b> | <b>53 353</b> | <b>3.8</b>  | <b>140 706</b> | <b>23.0</b> | <b>14 089</b> | <b>31.7</b>  | <b>16 421</b> | <b>11.5</b> | <b>36 022</b> | <b>1.0</b>  |
| <b>0 Food and live animals</b>                     | <b>33 243</b>  | <b>6.9</b>  | <b>820</b>    | <b>1.1</b>  | <b>1 897</b>  | <b>1.2</b>  | <b>2 801</b>   | <b>17.8</b> | <b>541</b>    | <b>17.1</b>  | <b>219</b>    | <b>19.1</b> | <b>2 112</b>  | <b>2.5</b>  |
| 00 Live animals                                    | 681            | -9.5        | 6             | -7.9        | 27            | 1.1         | 130            | 17.5        | 8             | 82.8         | 7             | 54.8        | 38            | -41.4       |
| 01 Meat and meat preparations                      | 4 485          | 7.1         | 14            | -44.4       | 182           | 0.4         | 223            | 17.4        | 17            | 37.9         | 42            | 140         | 800           | 5.3         |
| 02 Dairy products and birds' eggs                  | 4 903          | 6.4         | 24            | 5.7         | 247           | -4.6        | 340            | 0.1         | 51            | 8.4          | 39            | 148         | 181           | -3.9        |
| 03 Fish, crustaceans, molluscs                     | 1 676          | 14.3        | 55            | 9.0         | 152           | 6.4         | 98             | 3.5         | 17            | -0.3         | 65            | 47.0        | 308           | 17.7        |
| 04 Cereals and cereal preparations                 | 5 781          | -0.5        | 157           | 0.4         | 184           | 8.1         | 412            | 26.1        | 93            | 36.3         | 24            | -66.5       | 216           | -6.1        |
| 05 Vegetables and fruit                            | 4 491          | 7.3         | 160           | 9.3         | 509           | -2.9        | 640            | 15.8        | 123           | 16.8         | 4             | 67.5        | 185           | 7.1         |
| 06 Sugar, sugar preparations, honey                | 2 448          | 9.6         | 117           | -2.4        | 89            | -7.1        | 181            | 11.0        | 26            | 2.0          | 6             | 11.8        | 41            | -43.8       |
| 07 Coffee, tea, cocoa, spices                      | 3 058          | 7.7         | 112           | 9.3         | 191           | 23.1        | 509            | 39.1        | 150           | 10.8         | 3             | 80.8        | 164           | 11.3        |
| 08 Feeding stuff for animals                       | 1 790          | 21.9        | 84            | 1.9         | 140           | 9.4         | 78             | -4.6        | 14            | 41.2         | 7             | 34.3        | 37            | -3.0        |
| <b>1 Beverages and tobacco</b>                     | <b>12 315</b>  | <b>19.0</b> | <b>156</b>    | <b>22.6</b> | <b>705</b>    | <b>4.7</b>  | <b>3 444</b>   | <b>27.6</b> | <b>413</b>    | <b>17.9</b>  | <b>40</b>     | <b>178</b>  | <b>1 104</b>  | <b>22.6</b> |
| 11 Beverages                                       | 9 935          | 14.6        | 131           | 24.5        | 633           | 8.8         | 3 337          | 27.5        | 401           | 18.0         | 40            | 183         | 1 015         | 19.8        |
| 12 Tobacco   | 2 380          | 42.1        | 25            | 13.3        | 72            | -21.0       | 107            | 30.6        | 12            | 13.8         | 0             | -8.2        | 89            | 65.5        |
| <b>2 Crude materials, except fuels</b>             | <b>13 034</b>  | <b>14.0</b> | <b>770</b>    | <b>17.0</b> | <b>1 012</b>  | <b>-0.1</b> | <b>1 133</b>   | <b>28.4</b> | <b>178</b>    | <b>11.0</b>  | <b>389</b>    | <b>53.1</b> | <b>1 036</b>  | <b>18.8</b> |
| 21 Hides and skins, raw                            | 1 005          | -0.7        | 12            | 15.1        | 25            | -5.8        | 34             | -8.6        | 12            | 34.6         | 11            | 49.8        | 25            | -34.1       |
| 22 Oils, seeds and oleaginous fruits               | 223            | 11.7        | 16            | 31.2        | 8             | -2.5        | 4              | -71.8       | 9             | 8.8          | 6             | ✓           | 1             | -89.0       |
| 23 Crude rubber                                    | 716            | -7.6        | 6             | -49.1       | 24            | -31.5       | 73             | -9.4        | 8             | -4.3         | 16            | 65.7        | 22            | -11.4       |
| 24 Cork and wood                                   | 1 991          | 25.2        | 302           | 7.9         | 184           | -1.9        | 62             | 65.6        | 9             | 27.2         | 24            | 286         | 418           | 29.8        |
| 25 Pulp and waste paper                            | 757            | 14.6        | 50            | 13.9        | 140           | 0.5         | 33             | 38.4        | 0             | -1.9         | 26            | 47.3        | 59            | 9.7         |
| 26 Textile fibres and their wastes                 | 1 915          | 0.4         | 14            | -3.3        | 68            | -17.1       | 154            | 22.1        | 18            | 15.2         | 62            | -26.3       | 63            | 0.2         |
| 27 Crude fertilizers                               | 1 436          | 18.5        | 82            | 15.5        | 145           | 0.3         | 143            | 23.8        | 16            | 27.2         | 51            | 213         | 69            | 21.3        |
| 28 Metalliferous ores and metal scrap              | 2 835          | 37.4        | 198           | 32.1        | 88            | 40.2        | 216            | 58.1        | 72            | 13.2         | 144           | 79.0        | 190           | 103         |
| <b>3 Energy</b>                                    | <b>16 425</b>  | <b>6.7</b>  | <b>789</b>    | <b>16.2</b> | <b>2 393</b>  | <b>-0.1</b> | <b>3 578</b>   | <b>2.9</b>  | <b>372</b>    | <b>3.6</b>   | <b>18</b>     | <b>55.8</b> | <b>32</b>     | <b>-2.1</b> |
| 32 Coal, coke and briquettes                       | 132            | 29.1        | 54            | 36.5        | 18            | 1.1         | 4              | 294         | 5             | 609          | 0             | 158         | 4             | -6.7        |
| 33 Petroleum and petroleum products                | 14 308         | 7.4         | 627           | 47.6        | 1 263         | 10.0        | 3 525          | 2.1         | 367           | 2.3          | 18            | 55.2        | 26            | -1.7        |
| 34 Gas, natural and manufactured                   | 801            | 47.9        | 48            | 168         | 110           | 8.9         | 49             | 99.5        | 1             | ✓            | 0             | 204         | 1             | 4.2         |
| 35 Electric current                                | 1 184          | -16.4       | 59            | -69.7       | 1 002         | -11.1       | ;              | ;           | ;             | ;            | ;             | ;           | ;             | ;           |
| <b>4 Oils, fats and waxes</b>                      | <b>2 534</b>   | <b>23.4</b> | <b>49</b>     | <b>38.8</b> | <b>60</b>     | <b>6.2</b>  | <b>375</b>     | <b>-0.4</b> | <b>51</b>     | <b>2.8</b>   | <b>100</b>    | <b>28.5</b> | <b>122</b>    | <b>11.8</b> |
| 41 Animal oils and fats                            | 124            | 42.4        | 23            | 52.8        | 6             | 25.2        | 8              | 17.8        | 0             | -27.1        | 1             | 152         | 11            | 3.9         |
| 42 Fixed vegetable fats and oils                   | 2 056          | 23.3        | 14            | 9.0         | 40            | 9.2         | 342            | -3.3        | 50            | 2.5          | 98            | 27.3        | 106           | 13.2        |
| 43 Animal or vegetable oils, and fats, waxes       | 354            | 18.1        | 12            | 62.8        | 14            | -7.2        | 24             | 59.3        | 1             | 48.6         | 2             | 59.2        | 6             | 3.3         |
| <b>5 Chemical products</b>                         | <b>92 483</b>  | <b>14.6</b> | <b>2 056</b>  | <b>11.6</b> | <b>8 403</b>  | <b>11.0</b> | <b>17 780</b>  | <b>29.1</b> | <b>1 699</b>  | <b>18.0</b>  | <b>1 369</b>  | <b>11.9</b> | <b>5 785</b>  | <b>5.6</b>  |
| 51 Organic chemicals                               | 20 113         | 12.8        | 263           | 16.9        | 1 884         | 11.6        | 6 532          | 33.4        | 383           | 11.6         | 355           | -2.4        | 1 551         | -5.2        |
| 52 Inorganic chemicals                             | 4 292          | 4.3         | 70            | 1.8         | 170           | -2.3        | 965            | 11.2        | 72            | 36.1         | 34            | 22.2        | 504           | 15.1        |
| 53 Tanning and colouring materials                 | 7 266          | 15.1        | 233           | 6.8         | 740           | 12.0        | 811            | 19.6        | 104           | 18.0         | 84            | 60.4        | 235           | 6.2         |
| 54 Medicinal and pharmaceutical products           | 23 104         | 23.2        | 466           | 19.2        | 2 631         | 20.6        | 4 750          | 47.2        | 650           | 30.9         | 289           | -5.5        | 1 785         | 9.7         |
| 55 Essential oils, perfume mat., cosmetics         | 9 285          | 14.9        | 295           | 8.2         | 837           | 15.6        | 1 053          | 18.3        | 129           | 5.2          | 35            | 50.4        | 576           | 29.0        |
| 56 Fertilizers                                     | 912            | -15.0       | 24            | -25.7       | 28            | -10.9       | 37             | -4.0        | 26            | 109          | 121           | 6.7         | 12            | -48.4       |
| 57 Plastics in primary forms                       | 9 790          | 11.0        | 248           | 15.6        | 851           | 3.4         | 1 035          | 13.4        | 106           | 5.0          | 230           | 26.8        | 318           | 10.2        |
| 58 Plastics in non-primary forms                   | 5 550          | 15.7        | 224           | 9.2         | 586           | -1.3        | 690            | 21.7        | 69            | 19.5         | 44            | 34.2        | 109           | -3.1        |
| <b>6 Manufactured goods classified by material</b> | <b>114 337</b> | <b>10.2</b> | <b>4 187</b>  | <b>10.1</b> | <b>9 081</b>  | <b>-0.8</b> | <b>18 681</b>  | <b>17.3</b> | <b>2 068</b>  | <b>17.1</b>  | <b>1 716</b>  | <b>15.0</b> | <b>3 748</b>  | <b>-7.1</b> |
| 61 Leather manufactures, dressed furskins          | 3 548          | 6.4         | 27            | 1.9         | 74            | -4.2        | 459            | 22.9        | 85            | 33.0         | 115           | 158         | 99            | 0.6         |
| 62 Rubber manufactures                             | 4 541          | 13.2        | 193           | 8.9         | 367           | -1.0        | 824            | 23.2        | 94            | 5.5          | 37            | -0.6        | 197           | 17.2        |
| 63 Cork and wood manufactures                      | 2 928          | 20.1        | 249           | 34.8        | 447           | 3.4         | 425            | 21.5        | 31            | 38.2         | 40            | 168         | 152           | 3.8         |
| 64 Paper, paperboard and articles thereof          | 13 534         | 9.7         | 707           | 2.9         | 1 270         | -0.1        | 1 567          | 16.7        | 225           | 25.0         | 214           | 0.2         | 298           | -32.9       |
| 65 Textile yarn, fabrics and related products      | 20 042         | 11.4        | 387           | 4.6         | 1 106         | -1.4        | 2 116          | 15.3        | 283           | 17.9         | 199           | 17.0        | 857           | -9.7        |
| 66 Non-metallic mineral manufactures               | 23 895         | 10.7        | 331           | 14.0        | 1 743         | -13.5       | 4 946          | 22.0        | 312           | 27.4         | 310           | 57.9        | 952           | -16.3       |
| 67 Iron and steel                                  | 19 013         | 7.3         | 1 068         | 10.0        | 1 288         | 8.0         | 3 757          | 5.7         | 586           | 11.7         | 400           | 9.8         | 162           | 2.8         |
| 68 Non-ferrous metals                              | 8 620          | 14.0        | 260           | 13.0        | 1 141         | 10.2        | 1 799          | 28.9        | 132           | 28.2         | 123           | -44.5       | 475           | 11.5        |
| 69 Manufactures of metals                          | 18 216         | 11.2        | 964           | 11.7        | 1 645         | 0.4         | 2 788          | 19.0        | 319           | 7.3          | 279           | 29.4        | 556           | 10.1        |
| <b>7 Machinery and transport equipment</b>         | <b>328 893</b> | <b>16.3</b> | <b>9 972</b>  | <b>30.9</b> | <b>16 832</b> | <b>2.5</b>  | <b>69 572</b>  | <b>26.9</b> | <b>6 880</b>  | <b>59.5</b>  | <b>11 197</b> | <b>8.5</b>  | <b>14 165</b> | <b>-1.2</b> |
| 71 Power generating machinery and equipment        | 28 818         | 35.6        | 471           | 13.7        | 897           | -6.9        | 9 389          | 37.8        | 967           | 65.3         | 1 014         | 32.6        | 465           | 16.3        |
| 72 Machinery specialized for particular ind.       | 46 200         | 9.9         | 1 006         | 7.3         | 1 622         | -0.8        | 8 895          | 28.1        | 1 013         | 54.3         | 2 342         | -13.9       | 1 506         | 9.1         |
| 73 Metalworking machinery                          | 8 749          | 3.7         | 128           | 7.8         | 504           | -5.6        | 2 032          | 13.1        | 258           | 30.2         | 515           | -35.8       | 237           | 6.4         |
| 74 General industry machinery and equipment        | 45 871         | 10.8        | 1 533         | 19.2        | 2 414         | -0.8        | 7 446          | 17.0        | 853           | 28.7         | 1 673         | -1.5        | 1 361         | 7.3         |
| 75 Office machines and computers                   | 19 348         | 18.6        | 907           | 25.0        | 1 793         | 7.7         | 6 099          | 19.6        | 209           | -5.3         | 169           | 6.0         | 1 672         | 17.2        |
| 76 Telecommunication, sound, TV, video             | 27 076         | 33.3        | 858           | 42.7        | 1 212         | 30.6        | 2 636          | 51.5        | 263           | 70.3         | 1 710         | 21.6        | 919           | -7.6        |
| 77 Electrical machinery                            | 51 139         | 18.3        | 1 232         | 6.9         | 2 369         | 3.7         | 8 799          | 14.0        | 626           | -0.3         | 1 236         | 60.4        | 1 749         | 3.5         |
| 78 Road vehicles                                   | 65 459         | 15.1        | 2 270         | 9.5         | 4 159         | -2.4        | 16 410         | 30.9        | 949           | 31.4         | 994           | 6.5         | 5 842         | -11.1       |
| 79 Other transport equipment                       | 36 232         | 21.9        | 1 567         | 41.3        | 1 863         | 9.0         | 7 868          | 39.4        | 1 742         | 27.7         | 1 543         | 17.1        | 413           | 13.3        |
| <b>8 Miscellaneous manufact. articles</b>          | <b>88 760</b>  | <b>11.7</b> | <b>3 351</b>  | <b>13.7</b> | <b>10 738</b> | <b>8.7</b>  | <b>19 564</b>  | <b>22.1</b> | <b>1 529</b>  | <b>18.4</b>  | <b>757</b>    | <b>29.5</b> | <b>6 570</b>  | <b>-1.2</b> |
| 81 Prefabr. buildings, sanitary, heating, lighting | 3 372          | 17.6        | 193           | 27.2        | 339           | 0.8         | 264            | 33.0        | 41            | 46.8         | 34            | 36.8        | 138           | 4.9         |
| 82 Furniture, bedding, mattresses                  | 7 960          | 14.5        | 499           | 18.6        | 1 165         | -3.2        | 1 590          | 34.6        | 120           | 35.6         | 43            | 76.0        | 395           | 6.0         |
| 83 Travel goods, handbags and similar goods        | 2 053          | -3.6        | 25            | 14.6        | 280           | 70.2        | 332            | -16.8       | 13            | -26.2        | 4             | 172         | 653           | -4.1        |
| 84 Clothing and clothing accessories               | 13 870         | 7.3         | 662           | 7.4         | 2 064         | 5.6         | 2 033          | 17.1        | 202           | 11.1         | 29            | 47.0        | 1 660         | -10.8       |
| 85 Footwear  | 6 034          | 7.0         | 167           | 4.1         | 532           | 8.9         | 1 789          | 17.4        | 189           | 16.3         | 12            | 114         | 371           | -15.5       |
| 87 Professional, scientific, controlling material  | 17 592         | 19.0        | 539           | 21.8        | 992           | 6.4         | 4 345          | 27.2        | 344           | 30.4         | 348           | 8.1         | 1 304         | 16.4        |
| 88 Photogr. apparatus, optical goods, clocks       | 7 899          | 13.5        | 146           | 9.4         | 861           | 2.2         | 2 130          | 17.9        | 127           | 11.5         | 104           | 81.6        | 455           | 0.2         |
| 89 Miscellaneous manufactured articles             | 29 979         | 10.6        | 1 121         | 11.9        | 4 505         | 13.8        | 7 080          | 23.1        | 494           | 13.2         | 184           | 53.2        | 1 594         | 0.3         |
| <b>9 Articles not classified elsewhere</b>         | <b>15 860</b>  | <b>96.2</b> | <b>1 149</b>  | <b>-2.0</b> | <b>2 232</b>  | <b>-4.5</b> | <b>3 779</b>   | <b>-7.0</b> | <b>358</b>    | <b>-29.1</b> | <b>636</b>    | <b>11.7</b> | <b>1 347</b>  | <b>12.7</b> |

## EXPORTS 1997

Value (Mio ECU) and variation (%)

| CEEC          |             | CIS           |              | Mediterranean Basin |             | Latin America |             | OPEC          |              | DAE           |             | ACP           |             | Product list                                       |
|---------------|-------------|---------------|--------------|---------------------|-------------|---------------|-------------|---------------|--------------|---------------|-------------|---------------|-------------|--|
| Value         | 97/96       | Value         | 97/96        | Value               | 97/96       | Value         | 97/96       | Value         | 97/96        | Value         | 97/96       | Value         | 97/96       | SITC Rev. 3  |
| <b>87 146</b> | <b>23.0</b> | <b>33 130</b> | <b>33.2</b>  | <b>83 396</b>       | <b>14.4</b> | <b>44 885</b> | <b>26.3</b> | <b>52 044</b> | <b>21.3</b>  | <b>77 387</b> | <b>10.5</b> | <b>20 294</b> | <b>9.0</b>  | <b>0-9 TOTAL</b>                                   |
| <b>4 464</b>  | <b>7.8</b>  | <b>5 409</b>  | <b>26.4</b>  | <b>5 324</b>        | <b>9.3</b>  | <b>1 622</b>  | <b>8.9</b>  | <b>4 189</b>  | <b>11.9</b>  | <b>1 875</b>  | <b>7.9</b>  | <b>2 320</b>  | <b>13.7</b> | <b>0 Food and live animals</b>                     |
| 86            | 13.8        | 19            | 56.3         | 203                 | -34.1       | 21            | 29.2        | 122           | 3.4          | 30            | 8.6         | 10            | 29.7        | 00 Live animals                                    |
| 338           | 22.0        | 1 312         | 30.3         | 434                 | 4.5         | 75            | 27.2        | 398           | -1.7         | 304           | 25.8        | 193           | 19.9        | 01 Meat and meat preparations                      |
| 253           | 6.2         | 855           | 70.7         | 699                 | -3.2        | 571           | 9.3         | 905           | -1.8         | 333           | 0.6         | 501           | 17.3        | 02 Dairy products and birds' eggs                  |
| 171           | 2.7         | 107           | 22.8         | 159                 | 29.9        | 70            | 33.3        | 91            | 39.2         | 183           | 57.6        | 255           | 40.1        | 03 Fish, crustaceans, molluscs                     |
| 641           | -14.7       | 612           | -3.4         | 1 501               | 23.6        | 396           | -0.3        | 1 133         | 10.2         | 177           | -31.2       | 624           | -1.0        | 04 Cereals and cereal preparations                 |
| 1 013         | 11.2        | 742           | 27.7         | 530                 | 13.8        | 172           | 26.9        | 274           | 9.9          | 107           | 14.3        | 186           | 22.3        | 05 Vegetables and fruit                            |
| 239           | -17.4       | 201           | 42.1         | 657                 | -0.1        | 29            | -11.9       | 535           | 50.6         | 86            | 26.9        | 211           | 15.1        | 06 Sugar, sugar preparations, honey                |
| 541           | 16.8        | 671           | -10.0        | 293                 | 18.2        | 64            | -36.2       | 135           | 7.7          | 110           | 17.6        | 37            | 13.7        | 07 Coffee, tea, cocoa, spices                      |
| 590           | 53.0        | 123           | 73.0         | 333                 | 23.0        | 61            | 25.1        | 156           | 6.2          | 125           | -2.7        | 23            | -22.6       | 08 Feeding stuff for animals                       |
| <b>664</b>    | <b>-2.5</b> | <b>753</b>    | <b>-17.6</b> | <b>689</b>          | <b>17.8</b> | <b>760</b>    | <b>36.7</b> | <b>395</b>    | <b>54.5</b>  | <b>1 943</b>  | <b>32.9</b> | <b>440</b>    | <b>43.6</b> | <b>1 Beverages and tobacco</b>                     |
| 378           | -1.5        | 419           | -34.9        | 337                 | 3.8         | 721           | 37.3        | 229           | 25.4         | 1 408         | 18.3        | 307           | 25.9        | 11 Beverages                                       |
| 286           | -3.8        | 334           | 23.6         | 351                 | 35.4        | 39            | 27.1        | 166           | 128          | 535           | 97.0        | 132           | 114         | 12 Tobacco   |
| <b>1 676</b>  | <b>5.0</b>  | <b>405</b>    | <b>35.1</b>  | <b>2 554</b>        | <b>12.0</b> | <b>427</b>    | <b>16.7</b> | <b>733</b>    | <b>10.5</b>  | <b>1 760</b>  | <b>21.1</b> | <b>347</b>    | <b>22.7</b> | <b>2 Crude materials, except fuels</b>             |
| 114           | 3.7         | 25            | 94.9         | 178                 | 4.8         | 6             | -54.8       | 3             | -10.7        | 444           | -12.9       | 1             | 966         | 21 Hides and skins, raw                            |
| 59            | -32.5       | 9             | 15.8         | 32                  | 5.4         | 55            | 22.4        | 5             | -46.7        | 5             | 570         | 2             | 29.5        | 22 Oils, seeds and oleaginous fruits               |
| 108           | -40.3       | 11            | -25.8        | 81                  | -29.3       | 32            | 3.0         | 36            | -14.8        | 100           | 44.3        | 8             | -13.1       | 23 Crude rubber                                    |
| 154           | 21.5        | 22            | 58.5         | 605                 | 31.7        | 11            | 47.5        | 156           | 13.4         | 147           | 166         | 16            | 60.7        | 24 Cork and wood                                   |
| 135           | -0.1        | 25            | 75.0         | 121                 | 25.5        | 7             | 24.1        | 92            | 52.6         | 78            | -0.6        | 6             | 10.3        | 25 Pulp and waste paper                            |
| 363           | 11.5        | 33            | 75.1         | 568                 | 15.8        | 78            | -21.6       | 98            | -33.8        | 86            | -29.0       | 234           | 17.9        | 26 Textile fibres and their wastes                 |
| 190           | 15.0        | 28            | 94.1         | 220                 | 5.8         | 59            | 22.7        | 101           | 19.4         | 221           | 36.7        | 43            | 38.6        | 27 Crude fertilizers                               |
| 198           | 30.7        | 127           | 54.7         | 528                 | -1.3        | 52            | 54.7        | 190           | 48.5         | 575           | 59.1        | 11            | 140         | 28 Metalliferous ores and metal scrap              |
| <b>2 203</b>  | <b>36.1</b> | <b>230</b>    | <b>38.6</b>  | <b>2 564</b>        | <b>13.3</b> | <b>550</b>    | <b>22.8</b> | <b>456</b>    | <b>-18.1</b> | <b>242</b>    | <b>32.4</b> | <b>626</b>    | <b>6.7</b>  | <b>3 Energy</b>                                    |
| 12            | 86.9        | 0             | 54.0         | 29                  | 81.0        | 3             | -46.1       | 10            | 26.6         | 4             | -21.0       | 1             | -22.2       | 32 Coal, coke and briquettes                       |
| 2 029         | 35.4        | 230           | 38.9         | 2 332               | 10.1        | 511           | 19.6        | 444           | -18.8        | 237           | 33.9        | 609           | 7.1         | 33 Petroleum and petroleum products                |
| 66            | 119         | 0             | -48.2        | 179                 | 60.2        | 36            | 13.4        | 1             | 45.1         | 2             | 21.1        | 16            | -7.9        | 34 Gas, natural and manufactured                   |
| 96            | 14.6        | 0             | -48.7        | 25                  | 40.3        | .             | .           | .             | .            | .             | .           | .             | .           | 35 Electric current                                |
| <b>310</b>    | <b>28.5</b> | <b>273</b>    | <b>113</b>   | <b>495</b>          | <b>30.0</b> | <b>145</b>    | <b>14.8</b> | <b>193</b>    | <b>27.4</b>  | <b>159</b>    | <b>149</b>  | <b>154</b>    | <b>8.3</b>  | <b>4 Oils, fats and waxes</b>                      |
| 20            | 52.8        | 21            | 174          | 14                  | 25.7        | 7             | 26.4        | 4             | 29.5         | 6             | 33.6        | 4             | 6.2         | 41 Animal oils and fats                            |
| 214           | 30.0        | 236           | 113          | 414                 | 33.3        | 119           | 10.7        | 164           | 29.9         | 140           | 239         | 142           | 9.6         | 42 Fixed vegetable fats and oils                   |
| 77            | 19.7        | 16            | 62.1         | 67                  | 13.7        | 19            | 44.2        | 24            | 12.3         | 13            | -25.8       | 8             | -9.7        | 43 Animal or vegetable oils, and fats, waxes       |
| <b>10 248</b> | <b>23.0</b> | <b>3 647</b>  | <b>41.7</b>  | <b>9 958</b>        | <b>20.0</b> | <b>6 831</b>  | <b>18.8</b> | <b>5 773</b>  | <b>14.8</b>  | <b>8 406</b>  | <b>8.9</b>  | <b>2 416</b>  | <b>10.6</b> | <b>5 Chemical products</b>                         |
| 956           | 17.9        | 201           | 33.2         | 1 363               | 17.7        | 1 745         | 13.9        | 614           | 3.2          | 1 528         | -3.9        | 195           | 10.2        | 51 Organic chemicals                               |
| 255           | -5.6        | 59            | 4.2          | 352                 | 5.5         | 208           | 0.7         | 233           | 8.6          | 439           | 18.5        | 136           | 8.9         | 52 Inorganic chemicals                             |
| 1 200         | 22.5        | 321           | 53.6         | 1 003               | 15.6        | 612           | 20.7        | 472           | 11.0         | 940           | 11.0        | 163           | 1.9         | 53 Tanning and colouring materials                 |
| 1 929         | 26.8        | 882           | 53.6         | 2 097               | 32.3        | 1 659         | 28.3        | 1 553         | 28.1         | 1 387         | 16.6        | 731           | 11.6        | 54 Medicinal and pharmaceutical products           |
| 1 283         | 21.8        | 879           | 32.5         | 1 110               | 23.7        | 596           | 21.8        | 879           | 13.7         | 951           | 9.2         | 300           | 16.9        | 55 Essential oils, perfume mat., cosmetics         |
| 74            | -0.7        | 3             | 30.5         | 88                  | -14.4       | 146           | -25.8       | 54            | -17.4        | 61            | -19.9       | 59            | -5.2        | 56 Fertilizers                                     |
| 1 427         | 25.1        | 265           | 36.5         | 1 874               | 20.0        | 627           | 18.7        | 670           | 14.9         | 1 220         | 5.8         | 298           | 10.1        | 57 Plastics in primary forms                       |
| 1 473         | 27.9        | 374           | 70.6         | 674                 | 20.6        | 344           | 34.0        | 294           | 20.5         | 426           | 14.0        | 110           | 10.8        | 58 Plastics in non-primary forms                   |
| <b>18 560</b> | <b>21.1</b> | <b>4 254</b>  | <b>28.6</b>  | <b>18 090</b>       | <b>11.8</b> | <b>5 728</b>  | <b>30.8</b> | <b>7 099</b>  | <b>6.3</b>   | <b>11 697</b> | <b>-0.4</b> | <b>2 998</b>  | <b>12.1</b> | <b>6 Manufactured goods classified by material</b> |
| 963           | 14.5        | 114           | 54.2         | 657                 | 15.3        | 43            | 36.6        | 38            | 54.6         | 929           | -21.3       | 13            | 33.9        | 61 Leather manufactures, dressed furskins          |
| 736           | 42.1        | 154           | 40.5         | 536                 | 17.3        | 405           | 34.9        | 339           | -0.5         | 318           | 1.2         | 189           | 5.5         | 62 Rubber manufactures                             |
| 481           | 37.3        | 257           | 42.5         | 320                 | 17.7        | 108           | 64.7        | 92            | 11.0         | 203           | 16.1        | 21            | 18.5        | 63 Cork and wood manufactures                      |
| 2 439         | 19.5        | 774           | 35.8         | 1 662               | 12.5        | 927           | 42.5        | 768           | 7.0          | 1 303         | 6.7         | 368           | 7.7         | 64 Paper, paperboard and articles thereof          |
| 5 943         | 17.1        | 791           | 13.9         | 4 960               | 13.9        | 682           | 27.1        | 745           | 9.8          | 1 835         | 7.2         | 443           | 15.4        | 65 Textile yam, fabrics and related products       |
| 1 721         | 23.6        | 571           | 24.7         | 4 233               | 14.4        | 745           | 36.1        | 1 118         | 11.5         | 2 622         | 1.3         | 452           | -3.9        | 66 Non-metallic mineral manufactures               |
| 2 044         | 19.8        | 541           | 43.3         | 2 531               | 6.1         | 1 227         | 27.4        | 2 078         | 7.8          | 1 849         | -15.5       | 685           | 27.8        | 67 Iron and steel                                  |
| 1 071         | 32.6        | 165           | -7.2         | 1 022               | 10.5        | 313           | 51.2        | 535           | 4.5          | 1 028         | 12.9        | 89            | 25.3        | 68 Non-ferrous metals                              |
| 3 163         | 22.9        | 887           | 38.3         | 2 169               | 7.7         | 1 279         | 22.0        | 1 386         | 7.1          | 1 611         | 15.8        | 739           | 17.9        | 69 Manufactures of metals                          |
| <b>36 312</b> | <b>27.3</b> | <b>12 395</b> | <b>42.6</b>  | <b>33 095</b>       | <b>14.9</b> | <b>23 231</b> | <b>28.7</b> | <b>25 846</b> | <b>39.5</b>  | <b>38 994</b> | <b>11.8</b> | <b>9 024</b>  | <b>5.0</b>  | <b>7 Machinery and transport equipment</b>         |
| 2 201         | 50.7        | 807           | 67.7         | 2 272               | 33.2        | 2 007         | 44.8        | 2 528         | 50.3         | 3 063         | 37.6        | 806           | 50.0        | 71 Power generating machinery and equipment        |
| 4 639         | 17.5        | 1 904         | 37.2         | 5 485               | 2.1         | 4 593         | 36.4        | 3 421         | 23.7         | 5 149         | -6.8        | 1 195         | 12.3        | 72 Machinery specialized for particular ind.       |
| 900           | 6.5         | 210           | -19.4        | 733                 | 36.7        | 968           | 14.5        | 474           | 42.9         | 1 155         | -11.5       | 83            | -1.4        | 73 Metalworking machinery                          |
| 5 871         | 20.5        | 2 091         | 31.5         | 5 116               | 12.6        | 3 968         | 23.0        | 4 490         | 10.5         | 5 872         | 2.2         | 1 231         | 20.9        | 74 General industry machinery and equipment        |
| 1 963         | 30.0        | 800           | 30.7         | 1 431               | 31.4        | 541           | 38.0        | 540           | 33.9         | 1 956         | 24.1        | 339           | 13.5        | 75 Office machines and computers                   |
| 3 610         | 53.0        | 1 334         | 40.0         | 2 102               | 17.1        | 2 020         | 41.6        | 2 236         | 38.8         | 5 303         | 73.3        | 458           | 8.2         | 76 Telecommunication, sound, TV, video             |
| 7 023         | 29.5        | 2 035         | 39.6         | 5 259               | 19.3        | 2 880         | 26.9        | 3 237         | 20.7         | 10 124        | 22.9        | 811           | 16.0        | 77 Electrical machinery                            |
| 9 764         | 29.2        | 2 106         | 56.8         | 8 059               | 23.8        | 4 853         | 31.5        | 3 188         | 25.8         | 3 893         | -2.3        | 1 557         | 13.6        | 78 Road vehicles                                   |
| 341           | -16.2       | 1 109         | 181          | 2 639               | 3.2         | 1 402         | 10.9        | 5 732         | 189          | 2 478         | -1.9        | 2 544         | -16.0       | 79 Other transport equipment                       |
| <b>10 475</b> | <b>19.7</b> | <b>4 892</b>  | <b>26.8</b>  | <b>8 258</b>        | <b>16.5</b> | <b>4 156</b>  | <b>32.0</b> | <b>5 037</b>  | <b>28.8</b>  | <b>8 507</b>  | <b>5.4</b>  | <b>1 499</b>  | <b>10.7</b> | <b>8 Miscellaneous manuf. articles</b>             |
| 777           | 29.9        | 337           | 29.6         | 470                 | 6.6         | 117           | 45.1        | 261           | 13.6         | 306           | 19.6        | 109           | 31.5        | 81 Prefabr. buildings, sanitary, heating, lighting |
| 1 104         | 26.9        | 907           | 25.0         | 862                 | 21.4        | 232           | 41.7        | 475           | 13.5         | 501           | 7.0         | 151           | 36.8        | 82 Furniture, bedding, mattresses                  |
| 89            | 9.9         | 38            | 34.2         | 59                  | 15.0        | 26            | 23.0        | 50            | 24.6         | 430           | -16.4       | 12            | 6.6         | 83 Travel goods, handbags and similar goods        |
| 1 989         | 17.1        | 917           | 46.1         | 1 858               | 21.4        | 333           | 40.2        | 633           | 26.6         | 1 471         | -0.6        | 112           | 17.3        | 84 Clothing and clothing accessories               |
| 952           | 17.8        | 611           | 1.3          | 620                 | 7.4         | 95            | 34.9        | 292           | 3.0          | 406           | 1.0         | 89            | 13.7        | 85 Footwear  |
| 1 581         | 15.3        | 586           | 21.9         | 1 513               | 19.0        | 1 094         | 23.3        | 1 503         | 45.8         | 2 148         | 14.0        | 352           | 11.6        | 87 Professional, scientific, controlling material  |
| 510           | 22.5        | 271           | 9.7          | 507                 | 8.2         | 320           | 45.9        | 352           | 27.0         | 1 269         | 20.5        | 93            | 7.4         | 88 Photogr. apparatus, optical goods, clocks       |
| 3 473         | 20.3        | 1 226         | 40.7         | 2 368               | 16.9        | 1 937         | 35.1        | 1 471         | 32.0         | 1 976         | -1.8        | 581           | 3.1         | 89 Miscellaneous manufactured articles             |
| <b>2 234</b>  | <b>39.1</b> | <b>872</b>    | <b>34.5</b>  | <b>2 367</b>        | <b>11.2</b> | <b>1 436</b>  | <b>18.0</b> | <b>2 324</b>  | <b>-31.2</b> | <b>3 804</b>  | <b>39.7</b> | <b>471</b>    | <b>5.3</b>  | <b>9 Articles not classified elsewhere</b>         |

# GEOGRAPHICAL BREAKDOWN OF EU TRADE BY MAIN PRODUCT

## EXPORTS JANUARY – FEBRUARY 1998

*Value (Mio ECU) and variation (%)*

| Product list<br>SITC Rev. 3                        | Extra EU-15    |              | Norway       |              | Switzerland  |             | USA           |              | Canada       |              | China        |             | Japan        |              |
|--|----------------|--------------|--------------|--------------|--------------|-------------|---------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|
|  | Values         | 98/97        | Values       | 98/97        | Values       | 98/97       | Values        | 98/97        | Values       | 98/97        | Values       | 98/97       | Values       | 98/97        |
| <b>0-9 TOTAL</b>                                   | <b>111 155</b> | <b>8.3</b>   | <b>3 664</b> | <b>6.9</b>   | <b>8 766</b> | <b>8.3</b>  | <b>24 014</b> | <b>18.0</b>  | <b>2 341</b> | <b>19.7</b>  | <b>2 130</b> | <b>9.1</b>  | <b>5 228</b> | <b>-14.8</b> |
| <b>0 Food and live animals</b>                     | <b>5 228</b>   | <b>2.5</b>   | <b>130</b>   | <b>-2.8</b>  | <b>289</b>   | <b>-0.6</b> | <b>429</b>    | <b>6.5</b>   | <b>80</b>    | <b>4.6</b>   | <b>38</b>    | <b>5.8</b>  | <b>277</b>   | <b>-14.9</b> |
| 00 Live animals                                    | 102            | 7.2          | 1            | -26.4        | 3            | -24.3       | 16            | -1.2         | 1            | 134          | 2            | 220         | 23           | 75.5         |
| 01 Meat and meat preparations                      | 639            | 0.3          | 2            | 7.9          | 22           | -14.6       | 38            | -10.0        | 3            | 10.1         | 8            | 26.3        | 53           | -38.7        |
| 02 Dairy products and birds' eggs                  | 729            | -4.1         | 5            | 34.3         | 36           | -6.3        | 41            | -13.6        | 7            | 33.0         | 9            | 145         | 33           | 12.9         |
| 03 Fish, crustaceans, molluscs                     | 254            | -17.1        | 9            | 8.5          | 26           | 8.9         | 15            | -2.3         | 3            | 12.7         | 7            | -53.7       | 39           | -40.0        |
| 04 Cereals and cereal preparations                 | 855            | -4.5         | 24           | -2.5         | 28           | -3.4        | 62            | 19.7         | 9            | -21.9        | 7            | 77.7        | 37           | -5.6         |
| 05 Vegetables and fruit                            | 802            | 10.4         | 27           | -5.2         | 70           | -10.5       | 92            | -7.2         | 19           | -0.7         | 0            | 37.5        | 35           | 10.0         |
| 06 Sugar, sugar preparations, honey                | 377            | 7.1          | 14           | -24.1        | 14           | 14.2        | 29            | 15.5         | 4            | 20.9         | 1            | 10.0        | 5            | -41.6        |
| 07 Coffee, tea, cocoa, spices                      | 484            | -2.0         | 18           | -1.0         | 35           | 21.8        | 92            | 35.6         | 23           | -1.2         | 0            | 11.2        | 24           | -4.9         |
| 08 Feeding stuff for animals                       | 333            | 29.8         | 11           | -17.4        | 25           | 1.9         | 15            | 21.2         | 3            | 21.0         | 1            | 221         | 6            | 0.3          |
| <b>1 Beverages and tobacco</b>                     | <b>1 634</b>   | <b>-0.0</b>  | <b>20</b>    | <b>12.9</b>  | <b>116</b>   | <b>6.9</b>  | <b>435</b>    | <b>-1.1</b>  | <b>56</b>    | <b>11.2</b>  | <b>6</b>     | <b>41.1</b> | <b>228</b>   | <b>46.8</b>  |
| 11 Beverages                                       | 1 272          | 2.1          | 16           | 10.2         | 104          | 10.0        | 419           | -0.4         | 55           | 12.9         | 6            | 46.1        | 214          | 54.6         |
| 12 Tobacco   | 361            | -7.0         | 4            | 23.9         | 12           | -14.0       | 16            | -15.1        | 2            | -27.2        | 0            | -79.1       | 13           | -18.5        |
| <b>2 Crude materials, except fuels</b>             | <b>1 926</b>   | <b>-3.2</b>  | <b>132</b>   | <b>17.0</b>  | <b>164</b>   | <b>2.0</b>  | <b>218</b>    | <b>10.5</b>  | <b>37</b>    | <b>8.3</b>   | <b>62</b>    | <b>55.9</b> | <b>137</b>   | <b>-30.8</b> |
| 21 Hides and skins, raw                            | 110            | -24.6        | 3            | 10.1         | 7            | 54.4        | 9             | -0.4         | 5            | -30.0        | 1            | 65.0        | 3            | -35.4        |
| 22 Oils, seeds and oleaginous fruits               | 27             | -16.6        | 3            | -21.1        | 2            | 10.1        | 1             | 1.8          | 0            | -72.6        | 0            | 0           | 0            | -39.3        |
| 23 Crude rubber                                    | 112            | -3.0         | 1            | 58.6         | 3            | -0.8        | 22            | 85.2         | 4            | 513          | 2            | 23.4        | 8            | 37.5         |
| 24 Cork and wood                                   | 291            | -4.9         | 50           | 13.4         | 28           | -1.2        | 11            | 48.3         | 1            | 15.9         | 11           | 438         | 33           | -63.3        |
| 25 Pulp and waste paper                            | 97             | 0.8          | 8            | 9.7          | 19           | -8.0        | 6             | 31.8         | 0            | 271          | 3            | 29.5        | 9            | 4.1          |
| 26 Textile fibres and their wastes                 | 272            | -7.2         | 2            | -10.2        | 10           | -13.8       | 23            | 16.7         | 3            | 30.3         | 11           | 127         | 9            | -9.7         |
| 27 Crude fertilizers                               | 259            | 33.1         | 14           | 18.3         | 23           | 38.1        | 25            | -0.0         | 3            | 31.8         | 9            | 120         | 11           | 12.0         |
| 28 Metalliferous ores and metal scrap              | 347            | -11.3        | 35           | 46.8         | 21           | 88.4        | 42            | 52.6         | 12           | -11.0        | 15           | -14.8       | 28           | 9.8          |
| <b>3 Energy</b>                                    | <b>2 337</b>   | <b>-21.3</b> | <b>119</b>   | <b>-13.2</b> | <b>466</b>   | <b>14.6</b> | <b>453</b>    | <b>-46.7</b> | <b>34</b>    | <b>-60.2</b> | <b>2</b>     | <b>44.5</b> | <b>5</b>     | <b>21.4</b>  |
| 32 Coal, coke and briquettes                       | 21             | 10.0         | 10           | 31.6         | 3            | 1.9         | 0             | 0            | 1            | 256          |              |             | 1            | 11.7         |
| 33 Petroleum and petroleum products                | 1 948          | -23.2        | 84           | -5.6         | 197          | 8.8         | 448           | -46.9        | 33           | -61.1        | 2            | 44.5        | 4            | 31.9         |
| 34 Gas, natural and manufactured                   | 88             | -45.8        | 3            | -68.3        | 29           | 13.7        | 5             | -32.7        | 0            |              |              |             | 0            | -39.3        |
| 35 Electric current                                | 280            | 11.5         | 22           | -30.0        | 238          | 20.2        |               |              |              |              |              |             |              |              |
| <b>4 Oils, fats and waxes</b>                      | <b>449</b>     | <b>20.8</b>  | <b>9</b>     | <b>22.5</b>  | <b>9</b>     | <b>-2.9</b> | <b>45</b>     | <b>-11.9</b> | <b>6</b>     | <b>26.5</b>  | <b>30</b>    | <b>23.8</b> | <b>19</b>    | <b>43.6</b>  |
| 41 Animal oils and fats                            | 22             | 24.3         | 5            | 61.2         | 1            | 85.6        | 1             | 4.0          | 0            | -46.3        | 0            | 131         | 1            | -15.8        |
| 42 Fixed vegetable fats and oils                   | 370            | 24.3         | 2            | -22.3        | 6            | -0.8        | 38            | -18.9        | 6            | 25.1         | 29           | 23.5        | 17           | 57.5         |
| 43 Animal or vegetable oils, and fats, waxes       | 57             | 1.5          | 2            | 28.7         | 2            | -34.4       | 6             | 92.0         | 1            | 66.7         | 0            | -52.8       | 1            | -3.5         |
| <b>5 Chemical products</b>                         | <b>15 190</b>  | <b>12.5</b>  | <b>322</b>   | <b>0.4</b>   | <b>1 434</b> | <b>12.9</b> | <b>3 420</b>  | <b>36.7</b>  | <b>317</b>   | <b>18.2</b>  | <b>188</b>   | <b>-1.4</b> | <b>891</b>   | <b>-6.1</b>  |
| 51 Organic chemicals                               | 3 623          | 16.0         | 34           | -11.9        | 334          | 9.2         | 1 463         | 55.2         | 88           | 42.1         | 69           | 4.1         | 263          | -5.4         |
| 52 Inorganic chemicals                             | 608            | -4.8         | 17           | 44.0         | 29           | 6.9         | 157           | 7.6          | 12           | 23.1         | 5            | 42.4        | 53           | -40.3        |
| 53 Tanning and colouring materials                 | 1 069          | 7.2          | 35           | 9.7          | 105          | 6.6         | 136           | 24.3         | 16           | 2.6          | 14           | 50.0        | 37           | 3.5          |
| 54 Medicinal and pharmaceutical products           | 3 936          | 17.5         | 69           | -12.1        | 439          | 16.6        | 845           | 34.8         | 121          | 19.5         | 32           | -12.5       | 257          | -3.0         |
| 55 Essential oils, perfume mat., cosmetics         | 1 518          | 15.0         | 49           | 8.0          | 153          | 21.7        | 171           | 10.7         | 22           | 12.6         | 4            | -16.3       | 97           | 23.5         |
| 56 Fertilizers                                     | 116            | -26.8        | 4            | 11.0         | 4            | -4.9        | 6             | -39.2        | 2            | -67.0        | 0            | -98.6       | 3            | -11.9        |
| 57 Plastics in primary forms                       | 1 451          | 8.1          | 36           | -7.5         | 131          | 6.8         | 191           | 34.0         | 16           | -2.8         | 28           | 5.2         | 47           | 12.4         |
| 58 Plastics in non-primary forms                   | 892            | 19.1         | 37           | 6.8          | 95           | 12.0        | 121           | 24.5         | 11           | 9.8          | 7            | 49.5        | 16           | -12.9        |
| <b>6 Manufactured goods classified by material</b> | <b>17 465</b>  | <b>6.6</b>   | <b>670</b>   | <b>0.9</b>   | <b>1 455</b> | <b>4.6</b>  | <b>3 169</b>  | <b>22.2</b>  | <b>304</b>   | <b>13.2</b>  | <b>262</b>   | <b>32.6</b> | <b>525</b>   | <b>-12.8</b> |
| 61 Leather manufactures, dressed furskins          | 474            | 5.5          | 3            | -39.0        | 12           | -4.2        | 78            | 14.6         | 15           | 25.0         | 13           | 219         | 14           | -13.2        |
| 62 Rubber manufactures                             | 710            | 13.5         | 29           | 0.0          | 58           | 15.5        | 164           | 46.7         | 12           | -23.2        | 8            | 64.0        | 26           | -11.9        |
| 63 Cork and wood manufactures                      | 477            | 18.4         | 42           | 21.2         | 71           | 13.4        | 69            | 25.3         | 5            | 29.5         | 10           | 138         | 17           | -46.5        |
| 64 Paper, paperboard and articles thereof          | 2 196          | 9.8          | 118          | -3.1         | 227          | 8.8         | 291           | 25.8         | 38           | 18.5         | 41           | 44.5        | 39           | -18.1        |
| 65 Textile yarn, fabrics and related products      | 3 015          | 7.1          | 66           | 4.2          | 179          | 2.2         | 328           | 11.3         | 49           | 15.6         | 24           | 7.7         | 113          | -14.0        |
| 66 Non-metallic mineral manufactures               | 3 498          | -3.5         | 51           | 19.8         | 227          | -24.2       | 894           | 28.0         | 47           | 15.5         | 47           | 50.1        | 136          | -16.3        |
| 67 Iron and steel                                  | 2 962          | 9.0          | 167          | -13.4        | 248          | 28.4        | 562           | 10.1         | 63           | -3.6         | 64           | 23.8        | 22           | -19.1        |
| 68 Non-ferrous metals                              | 1 347          | 7.9          | 46           | 12.6         | 166          | 9.2         | 316           | 31.3         | 22           | 54.5         | 18           | 57.0        | 80           | 12.2         |
| 69 Manufactures of metals                          | 2 787          | 11.7         | 148          | 10.6         | 267          | 12.3        | 466           | 21.8         | 53           | 25.0         | 38           | -9.6        | 79           | -8.3         |
| <b>7 Machinery and transport equipment</b>         | <b>50 474</b>  | <b>10.2</b>  | <b>1 461</b> | <b>11.6</b>  | <b>2 769</b> | <b>12.3</b> | <b>11 974</b> | <b>20.8</b>  | <b>1 190</b> | <b>35.1</b>  | <b>1 355</b> | <b>5.4</b>  | <b>2 003</b> | <b>-21.1</b> |
| 71 Power generating machinery and equipment        | 4 901          | 18.7         | 82           | 27.8         | 177          | 36.0        | 1 665         | 17.1         | 168          | 35.1         | 150          | -8.3        | 79           | -23.3        |
| 72 Machinery specialized for particular ind.       | 6 805          | 5.2          | 177          | 25.7         | 252          | 9.3         | 1 620         | 27.9         | 161          | 34.7         | 273          | -0.8        | 216          | -22.9        |
| 73 Metalworking machinery                          | 1 170          | -4.3         | 19           | -2.1         | 82           | 10.8        | 308           | 15.7         | 32           | -32.6        | 56           | -0.9        | 38           | -9.1         |
| 74 General industry machinery and equipment        | 6 997          | 8.2          | 248          | 14.4         | 384          | 10.9        | 1 226         | 14.8         | 139          | 23.5         | 249          | 12.2        | 215          | 2.5          |
| 75 Office machines and computers                   | 3 062          | 11.3         | 155          | 4.6          | 323          | 15.2        | 958           | 10.3         | 29           | 0.6          | 15           | -21.5       | 204          | -22.1        |
| 76 Telecommunication, sound, TV, video             | 4 015          | 10.4         | 134          | -2.7         | 202          | -5.5        | 458           | 44.1         | 42           | 52.2         | 175          | -28.0       | 103          | -48.4        |
| 77 Electrical machinery                            | 8 072          | 10.0         | 197          | 1.7          | 407          | 15.5        | 1 432         | 11.1         | 94           | 6.9          | 175          | 35.8        | 261          | -6.9         |
| 78 Road vehicles                                   | 10 634         | 10.6         | 341          | -0.9         | 686          | 16.3        | 2 965         | 19.0         | 164          | 5.2          | 177          | 34.9        | 840          | -22.7        |
| 79 Other transport equipment                       | 4 819          | 15.5         | 108          | 14.0         | 256          | 3.0         | 1 344         | 44.7         | 360          | 105          | 86           | 80.8        | 47           | -38.0        |
| <b>8 Miscellaneous manuf. articles</b>             | <b>13 501</b>  | <b>5.6</b>   | <b>571</b>   | <b>8.7</b>   | <b>1 682</b> | <b>0.3</b>  | <b>3 141</b>  | <b>10.1</b>  | <b>257</b>   | <b>11.8</b>  | <b>102</b>   | <b>23.9</b> | <b>970</b>   | <b>-12.8</b> |
| 81 Prefabr. buildings, sanitary, heating, lighting | 482            | 10.6         | 29           | 3.9          | 47           | -0.9        | 40            | 16.7         | 8            | 49.8         | 2            | -28.4       | 18           | -26.7        |
| 82 Furniture, bedding, mattresses                  | 1 229          | 14.0         | 85           | 15.4         | 186          | -2.6        | 255           | 24.9         | 16           | -2.2         | 6            | 81.4        | 54           | -13.5        |
| 83 Travel goods, handbags and similar goods        | 300            | -19.3        | 4            | 10.2         | 34           | -34.9       | 51            | -25.3        | 2            | -22.0        | 1            | 151         | 104          | -3.5         |
| 84 Clothing and clothing accessories               | 2 199          | -0.5         | 118          | -0.1         | 390          | -1.4        | 340           | 8.7          | 36           | 12.9         | 4            | 9.6         | 261          | -22.3        |
| 85 Footwear  | 948            | -3.3         | 29           | 6.6          | 97           | -13.3       | 305           | -1.7         | 42           | 8.3          | 2            | 15.9        | 57           | -19.3        |
| 87 Professional, scientific, controlling material  | 2 673          | 8.4          | 91           | 11.6         | 166          | 8.1         | 696           | 11.6         | 52           | 2.7          | 42           | 5.4         | 198          | 1.4          |
| 88 Photogr. apparatus, optical goods, clocks       | 1 180          | 4.5          | 27           | 19.3         | 141          | 4.3         | 311           | 2.9          | 23           | 27.8         | 15           | -2.8        | 72           | -3.9         |
| 89 Miscellaneous manufactured articles             | 4 489          | 9.0          | 189          | 10.3         | 620          | 5.2         | 1 143         | 14.7         | 77           | 17.4         | 29           | 102         | 206          | -14.7        |
| <b>9 Articles not classified elsewhere</b>         | <b>2 950</b>   | <b>39.9</b>  | <b>231</b>   | <b>15.4</b>  | <b>382</b>   | <b>21.9</b> | <b>729</b>    | <b>32.5</b>  | <b>60</b>    | <b>5.2</b>   | <b>85</b>    | <b>-5.3</b> | <b>173</b>   | <b>-28.0</b> |

## GEOGRAPHICAL BREAKDOWN OF EU TRADE BY MAIN PRODUCT

### EXPORTS JANUARY – FEBRUARY 1998

Value (Mio ECU) and variation (%)

| CEEC          |             | CIS          |             | Mediterranean Basin |              | Latin America |             | OPEC         |              | DAE          |              | ACP          |              | Product list                                       |
|---------------|-------------|--------------|-------------|---------------------|--------------|---------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--|
| Values        | 98/97       | Values       | 98/97       | Values              | 98/97        | Values        | 98/97       | Values       | 98/97        | Values       | 98/97        | Values       | 98/97        | SITC Rev. 3  |
| <b>14 227</b> | <b>17.8</b> | <b>5 363</b> | <b>29.1</b> | <b>13 038</b>       | <b>13.7</b>  | <b>6 916</b>  | <b>14.2</b> | <b>7 289</b> | <b>-0.7</b>  | <b>9 814</b> | <b>-13.3</b> | <b>3 073</b> | <b>10.5</b>  | <b>0-9 TOTAL</b>                                   |
| <b>759</b>    | <b>2.4</b>  | <b>984</b>   | <b>15.9</b> | <b>917</b>          | <b>11.7</b>  | <b>216</b>    | <b>4.9</b>  | <b>616</b>   | <b>0.3</b>   | <b>211</b>   | <b>-35.5</b> | <b>381</b>   | <b>15.7</b>  | <b>0 Food and live animals</b>                     |
| 8             | -13.8       | 2            | 9.8         | 30                  | 19.8         | 5             | 144         | 10           | -48.6        | 3            | -30.8        | 1            | -1.5         | 00 Live animals                                    |
| 64            | 37.8        | 242          | 20.9        | 70                  | 42.3         | 10            | 8.9         | 58           | -2.4         | 34           | -43.1        | 34           | 24.4         | 01 Meat and meat preparations                      |
| 41            | -7.5        | 124          | -15.0       | 133                 | 7.2          | 56            | -24.0       | 168          | 15.7         | 29           | -31.4        | 81           | 5.1          | 02 Dairy products and birds' eggs                  |
| 36            | 61.1        | 18           | 0.3         | 32                  | 70.2         | 13            | -4.4        | 18           | 58.8         | 18           | -70.6        | 30           | -2.9         | 03 Fish, crustaceans, molluscs                     |
| 66            | -57.1       | 131          | 46.3        | 223                 | -11.6        | 58            | 33.4        | 109          | -22.4        | 18           | -33.0        | 111          | 30.7         | 04 Cereals and cereal preparations                 |
| 204           | 19.6        | 166          | 36.3        | 103                 | 6.3          | 26            | 45.6        | 53           | 0.9          | 14           | -27.8        | 33           | 28.2         | 05 Vegetables and fruit                            |
| 34            | -1.3        | 44           | 139         | 132                 | 59.5         | 3             | -19.2       | 84           | -1.4         | 12           | 19.3         | 25           | -14.0        | 06 Sugar, sugar preparations, honey                |
| 90            | -4.6        | 89           | -30.5       | 49                  | 9.5          | 9             | -5.3        | 24           | 15.0         | 12           | -32.3        | 7            | 8.5          | 07 Coffee, tea, cocoa, spices                      |
| 128           | 75.0        | 21           | 26.0        | 63                  | 26.2         | 10            | 14.9        | 23           | 8.0          | 14           | -23.4        | 4            | 23.9         | 08 Feeding stuff for animals                       |
| <b>98</b>     | <b>3.9</b>  | <b>105</b>   | <b>20.6</b> | <b>101</b>          | <b>14.8</b>  | <b>94</b>     | <b>9.2</b>  | <b>68</b>    | <b>23.1</b>  | <b>173</b>   | <b>-36.7</b> | <b>60</b>    | <b>9.1</b>   | <b>1 Beverages and tobacco</b>                     |
| 46            | -6.5        | 53           | 22.3        | 40                  | -6.2         | 87            | 12.8        | 40           | 25.7         | 91           | -46.9        | 45           | 14.9         | 11 Beverages                                       |
| 52            | 15.3        | 51           | 18.9        | 61                  | 34.7         | 7             | -21.3       | 29           | 19.7         | 82           | -19.6        | 15           | -5.5         | 12 Tobacco   |
| <b>299</b>    | <b>11.8</b> | <b>69</b>    | <b>27.7</b> | <b>373</b>          | <b>-3.2</b>  | <b>56</b>     | <b>11.1</b> | <b>86</b>    | <b>-19.8</b> | <b>162</b>   | <b>-23.1</b> | <b>58</b>    | <b>16.6</b>  | <b>2 Crude materials, except fuels</b>             |
| 16            | -11.6       | 4            | 72.9        | 26                  | 6.6          | 1             | 94.8        | 1            | 488          | 29           | -40.6        | 0            | 600          | 21 Hides and skins, raw                            |
| 14            | -34.4       | 0            | -71.1       | 5                   | 97.7         | 0             | -64.8       | 1            | 120          | 0            | 72.5         | 0            | -47.2        | 22 Oils, seeds and oleaginous fruits               |
| 17            | 8.6         | 1            | -5.8        | 13                  | 7.6          | 7             | 23.7        | 5            | -16.0        | 15           | -8.6         | 2            | 95.8         | 23 Crude rubber                                    |
| 26            | 16.1        | 3            | 54.6        | 80                  | -3.1         | 2             | 64.9        | 24           | -0.8         | 37           | 138          | 1            | -2.2         | 24 Cork and wood                                   |
| 22            | 34.0        | 3            | 155         | 15                  | -6.5         | 1             | 96.8        | 4            | -45.4        | 7            | -40.6        | 1            | 45.0         | 25 Pulp and waste paper                            |
| 61            | 30.8        | 5            | 113         | 76                  | -30.2        | 8             | -20.7       | 8            | -20.6        | 9            | -33.1        | 40           | 13.8         | 26 Textile fibres and their wastes                 |
| 29            | 12.6        | 3            | 37.0        | 38                  | 30.6         | 10            | 32.1        | 14           | -3.2         | 22           | -27.2        | 8            | 27.3         | 27 Crude fertilizers                               |
| 34            | 2.0         | 16           | -11.9       | 78                  | 13.8         | 4             | -19.8       | 18           | -50.3        | 31           | -47.3        | 1            | -49.5        | 28 Metalliferous ores and metal scrap              |
| <b>328</b>    | <b>-4.7</b> | <b>33</b>    | <b>-8.0</b> | <b>349</b>          | <b>-15.6</b> | <b>82</b>     | <b>-6.6</b> | <b>69</b>    | <b>2.1</b>   | <b>18</b>    | <b>-34.3</b> | <b>91</b>    | <b>31.7</b>  | <b>3 Energy</b>                                    |
| 2             | -8.5        | 0            | 247         | 4                   | -37.6        | 0             | 109         | 0            | -86.8        | 0            | -22.5        | 1            | 287          | 32 Coal, coke and briquettes                       |
| 294           | -6.3        | 33           | -8.2        | 309                 | -14.2        | 82            | -2.0        | 68           | 6.2          | 17           | -35.2        | 88           | 37.3         | 33 Petroleum and petroleum products                |
| 15            | 90.1        | 0            | -46.2       | 34                  | -27.3        | 1             | -84.7       | 0            | 254          | 0            | 85.3         | 2            | -49.8        | 34 Gas, natural and manufactured                   |
| 17            | -17.5       | 0            | -25.0       | 3                   | 159          | .             | .           | .            | .            | .            | .            | .            | .            | 35 Electric current                                |
| <b>59</b>     | <b>41.5</b> | <b>49</b>    | <b>72.9</b> | <b>105</b>          | <b>40.9</b>  | <b>18</b>     | <b>11.8</b> | <b>48</b>    | <b>26.7</b>  | <b>49</b>    | <b>224</b>   | <b>24</b>    | <b>-16.0</b> | <b>4 Oils, fats and waxes</b>                      |
| 3             | 42.5        | 5            | 144         | 1                   | -48.1        | 1             | -12.9       | 0            | -88.8        | 0            | -51.8        | 2            | 108          | 41 Animal oils and fats                            |
| 44            | 53.3        | 40           | 66.3        | 93                  | 52.0         | 15            | 31.1        | 45           | 40.3         | 46           | 272          | 21           | -19.0        | 42 Fixed vegetable fats and oils                   |
| 13            | 11.6        | 4            | 78.1        | 10                  | -1.6         | 2             | -44.2       | 3            | -31.9        | 3            | 30.9         | 1            | -33.6        | 43 Animal or vegetable oils, and fats, waxes       |
| <b>1 720</b>  | <b>19.8</b> | <b>606</b>   | <b>40.6</b> | <b>1 642</b>        | <b>17.9</b>  | <b>1 105</b>  | <b>19.1</b> | <b>884</b>   | <b>4.0</b>   | <b>1 139</b> | <b>-14.1</b> | <b>399</b>   | <b>9.2</b>   | <b>5 Chemical products</b>                         |
| 167           | 14.7        | 31           | 54.0        | 238                 | 18.1         | 296           | 27.3        | 85           | -11.7        | 221          | -21.1        | 27           | -12.6        | 51 Organic chemicals                               |
| 46            | 23.0        | 7            | -9.1        | 56                  | 11.4         | 38            | 41.2        | 24           | -23.6        | 56           | -16.4        | 23           | 18.4         | 52 Inorganic chemicals                             |
| 185           | 15.8        | 41           | 31.0        | 153                 | 10.3         | 93            | 14.5        | 62           | -7.0         | 113          | -19.3        | 26           | 9.9          | 53 Tanning and colouring materials                 |
| 387           | 27.7        | 161          | 45.1        | 375                 | 25.0         | 287           | 22.4        | 268          | 12.3         | 216          | 2.7          | 141          | 26.7         | 54 Medicinal and pharmaceutical products           |
| 210           | 24.8        | 167          | 30.2        | 179                 | 22.4         | 96            | 18.3        | 151          | 16.6         | 114          | -22.3        | 45           | 1.6          | 55 Essential oils, perfume mat., cosmetics         |
| 16            | 1.5         | 1            | 245         | 15                  | -11.5        | 12            | -41.3       | 8            | -21.4        | 10           | 45.3         | 15           | 74.9         | 56 Fertilizers                                     |
| 215           | 23.2        | 42           | 55.2        | 288                 | 16.0         | 88            | -3.1        | 82           | -8.2         | 149          | -15.1        | 42           | -12.4        | 57 Plastics in primary forms                       |
| 235           | 25.6        | 63           | 68.2        | 103                 | 16.0         | 58            | 19.6        | 44           | 19.7         | 55           | -12.6        | 16           | 11.7         | 58 Plastics in non-primary forms                   |
| <b>3 012</b>  | <b>21.5</b> | <b>676</b>   | <b>22.0</b> | <b>2 775</b>        | <b>9.6</b>   | <b>912</b>    | <b>17.7</b> | <b>1 011</b> | <b>-3.7</b>  | <b>1 269</b> | <b>-25.3</b> | <b>465</b>   | <b>11.2</b>  | <b>6 Manufactured goods classified by material</b> |
| 148           | 13.1        | 17           | 67.2        | 86                  | -3.2         | 6             | 47.6        | 4            | -18.0        | 79           | -21.0        | 2            | 14.3         | 61 Leather manufactures, dressed furskins          |
| 119           | 28.8        | 21           | 37.1        | 81                  | 14.5         | 64            | 14.9        | 47           | 4.5          | 34           | -30.9        | 26           | -10.9        | 62 Rubber manufactures                             |
| 81            | 26.1        | 40           | 39.5        | 57                  | 33.6         | 19            | 39.7        | 16           | 55.8         | 24           | -14.3        | 6            | 156          | 63 Cork and wood manufactures                      |
| 433           | 22.3        | 133          | 28.6        | 287                 | 20.1         | 146           | 13.4        | 114          | 20.3         | 139          | -28.2        | 51           | -13.5        | 64 Paper, paperboard and articles thereof          |
| 909           | 13.4        | 134          | 17.6        | 759                 | 11.0         | 96            | 1.4         | 122          | 13.9         | 196          | -20.6        | 69           | 8.6          | 65 Textile yarn, fabrics and related products      |
| 255           | 15.9        | 91           | 50.1        | 623                 | 1.3          | 123           | 35.5        | 174          | 9.3          | 259          | -37.1        | 66           | -1.3         | 66 Non-metallic mineral manufactures               |
| 377           | 39.4        | 71           | -26.4       | 397                 | 16.9         | 208           | 27.2        | 271          | -15.7        | 229          | -23.0        | 101          | 15.5         | 67 Iron and steel                                  |
| 182           | 29.4        | 38           | 81.3        | 162                 | 6.6          | 64            | 64.5        | 61           | -50.1        | 122          | -20.9        | 13           | -5.2         | 68 Non-ferrous metals                              |
| 508           | 25.7        | 130          | 25.0        | 322                 | 7.9          | 186           | 0.5         | 203          | 9.1          | 186          | -14.5        | 131          | 39.0         | 69 Manufactures of metals                          |
| <b>5 962</b>  | <b>20.4</b> | <b>1 934</b> | <b>35.2</b> | <b>5 169</b>        | <b>20.5</b>  | <b>3 541</b>  | <b>11.5</b> | <b>3 468</b> | <b>-4.1</b>  | <b>5 268</b> | <b>-8.3</b>  | <b>1 287</b> | <b>8.8</b>   | <b>7 Machinery and transport equipment</b>         |
| 398           | 44.0        | 183          | 165         | 357                 | 28.8         | 362           | 28.8        | 415          | 17.8         | 490          | 8.3          | 147          | 41.8         | 71 Power generating machinery and equipment        |
| 657           | 10.5        | 261          | 25.0        | 786                 | 6.5          | 658           | 5.6         | 459          | -0.8         | 524          | -31.7        | 187          | 0.4          | 72 Machinery specialized for particular ind.       |
| 115           | -8.1        | 36           | -2.7        | 91                  | -5.3         | 130           | -4.0        | 75           | 35.2         | 124          | -31.0        | 8            | -25.0        | 73 Metalworking machinery                          |
| 909           | 18.9        | 279          | 18.6        | 818                 | 23.5         | 585           | 6.3         | 732          | 13.1         | 705          | -20.2        | 215          | 18.5         | 74 General industry machinery and equipment        |
| 329           | 21.3        | 171          | 43.0        | 248                 | 33.6         | 88            | 34.7        | 89           | 33.2         | 256          | -6.0         | 61           | 14.7         | 75 Office machines and computers                   |
| 601           | 17.8        | 247          | 49.2        | 288                 | -1.4         | 274           | 7.5         | 287          | -0.4         | 782          | 33.2         | 70           | 36.1         | 76 Telecommunication, sound, TV, video             |
| 1 184         | 21.2        | 407          | 45.4        | 860                 | 12.2         | 435           | 6.1         | 442          | 2.6          | 1 460        | 0.7          | 137          | 9.6          | 77 Electrical machinery                            |
| 1 689         | 20.8        | 332          | 55.9        | 1 189               | 23.1         | 837           | 18.9        | 511          | 25.3         | 482          | -24.7        | 258          | 20.7         | 78 Road vehicles                                   |
| 79            | 150         | 18           | -82.9       | 533                 | 73.3         | 171           | 13.7        | 459          | -49.4        | 445          | -12.7        | 204          | -20.7        | 79 Other transport equipment                       |
| <b>1 575</b>  | <b>13.7</b> | <b>768</b>   | <b>33.8</b> | <b>1 210</b>        | <b>12.2</b>  | <b>658</b>    | <b>21.4</b> | <b>732</b>   | <b>9.5</b>   | <b>1 060</b> | <b>-14.2</b> | <b>230</b>   | <b>8.5</b>   | <b>8 Miscellaneous manuf. articles</b>             |
| 116           | 28.9        | 40           | -2.3        | 67                  | 20.8         | 19            | 18.6        | 42           | 28.7         | 42           | -2.7         | 19           | 61.3         | 81 Prefabr. buildings, sanitary, heating, lighting |
| 166           | 21.0        | 156          | 38.0        | 125                 | 26.2         | 41            | 69.5        | 76           | 24.0         | 50           | -23.2        | 21           | -26.6        | 82 Furniture, bedding, mattresses                  |
| 12            | 3.9         | 6            | 29.9        | 8                   | 18.0         | 4             | 3.8         | 11           | 71.5         | 54           | -40.2        | 2            | 13.6         | 83 Travel goods, handbags and similar goods        |
| 300           | 10.7        | 143          | 38.6        | 274                 | 10.2         | 72            | 50.6        | 94           | -12.9        | 155          | -34.1        | 17           | 14.5         | 84 Clothing and clothing accessories               |
| 129           | 8.9         | 78           | 16.7        | 82                  | -2.4         | 17            | 48.7        | 41           | -12.9        | 52           | -36.1        | 12           | 10.7         | 85 Footwear  |
| 239           | 5.2         | 102          | 64.4        | 233                 | 9.0          | 148           | -1.7        | 206          | 19.8         | 285          | -2.6         | 58           | 9.0          | 87 Professional, scientific, controlling material  |
| 74            | 3.4         | 45           | 57.4        | 77                  | 2.7          | 46            | 0.8         | 46           | -12.3        | 180          | 14.4         | 16           | 6.8          | 88 Photogr. apparatus, optical goods, clocks       |
| 540           | 17.6        | 199          | 27.9        | 344                 | 16.2         | 311           | 28.1        | 216          | 14.2         | 242          | -10.6        | 85           | 11.8         | 89 Miscellaneous manufactured articles             |
| <b>415</b>    | <b>22.5</b> | <b>139</b>   | <b>27.0</b> | <b>396</b>          | <b>0.3</b>   | <b>234</b>    | <b>21.8</b> | <b>307</b>   | <b>12.9</b>  | <b>463</b>   | <b>-0.6</b>  | <b>79</b>    | <b>9.3</b>   | <b>9 Articles not classified elsewhere</b>         |

GEOGRAPHICAL BREAKDOWN OF EU TRADE  
BY MAIN PRODUCT

## IMPORTS 1997

Value (Mio ECU) and variation (%)

| Product list<br>SITC Rev. 3                        | Extra EU-15    |             | Norway        |             | Switzerland   |              | USA            |              | Canada        |              | China         |             | Japan         |              |
|--|----------------|-------------|---------------|-------------|---------------|--------------|----------------|--------------|---------------|--------------|---------------|-------------|---------------|--------------|
|  | Values         | 97/96       | Values        | 97/96       | Values        | 97/96        | Values         | 97/96        | Values        | 97/96        | Values        | 97/96       | Values        | 97/96        |
| <b>0-9 TOTAL</b>                                   | <b>667 357</b> | <b>14.8</b> | <b>33 628</b> | <b>9.8</b>  | <b>44 997</b> | <b>5.5</b>   | <b>136 480</b> | <b>21.0</b>  | <b>12 489</b> | <b>8.8</b>   | <b>37 294</b> | <b>24.3</b> | <b>59 262</b> | <b>12.9</b>  |
| <b>0 Food and live animals</b>                     | <b>43 865</b>  | <b>4.1</b>  | <b>1 885</b>  | <b>7.6</b>  | <b>903</b>    | <b>-1.3</b>  | <b>4 274</b>   | <b>-1.8</b>  | <b>922</b>    | <b>8.1</b>   | <b>871</b>    | <b>6.2</b>  | <b>78</b>     | <b>9.1</b>   |
| 00 Live animals                                    | 583            | 11.6        | 2             | 5.9         | 4             | -60.8        | 126            | 19.9         | 9             | -57.6        | 7             | 27.1        | 12            | -2.0         |
| 01 Meat and meat preparations                      | 3 212          | 9.5         | 4             | 49.7        | 13            | -2.2         | 117            | -5.0         | 28            | 5.8          | 44            | -61.0       | 1             | -27.0        |
| 02 Dairy products and birds' eggs                  | 800            | 9.5         | 17            | 25.9        | 281           | -3.0         | 28             | 22.4         | 41            | 22.7         | 0             | 119         | 0             | -67.7        |
| 03 Fish, crustaceans, molluscs                     | 8 891          | 10.8        | 1 677         | 7.8         | 4             | 121          | 385            | 15.6         | 257           | 9.8          | 219           | 51.6        | 15            | 28.0         |
| 04 Cereals and cereal preparations                 | 1 955          | 5.6         | 21            | 1.2         | 110           | 0.6          | 742            | -11.2        | 294           | 34.3         | 20            | 24.1        | 6             | -24.3        |
| 05 Vegetables and fruit                            | 12 135         | -6.7        | 3             | -55.5       | 25            | -12.3        | 1 340          | -4.9         | 205           | -16.3        | 361           | 10.4        | 8             | 30.6         |
| 06 Sugar, sugar preparations, honey                | 1 630          | -9.3        | 11            | -6.3        | 36            | -5.8         | 43             | 2.0          | 19            | 27.3         | 62            | 12.3        | 2             | -25.4        |
| 07 Coffee, tea, cocoa, spices                      | 8 784          | 19.9        | 22            | -6.3        | 164           | 4.8          | 41             | 28.2         | 5             | 87.1         | 78            | 16.3        | 10            | 160          |
| 08 Feeding stuff for animals                       | 5 150          | -3.4        | 101           | 8.1         | 34            | -17.4        | 1 276          | -2.8         | 42            | -1.6         | 55            | -21.2       | 9             | -13.7        |
| <b>1 Beverages and tobacco</b>                     | <b>4 041</b>   | <b>11.8</b> | <b>16</b>     | <b>22.2</b> | <b>73</b>     | <b>33.3</b>  | <b>1 130</b>   | <b>12.7</b>  | <b>77</b>     | <b>9.3</b>   | <b>53</b>     | <b>7.9</b>  | <b>13</b>     | <b>56.9</b>  |
| 11 Beverages                                       | 1 855          | 29.3        | 16            | 23.3        | 57            | 19.3         | 401            | 19.6         | 38            | 19.8         | 16            | 14.4        | 10            | 24.3         |
| 12 Tobacco   | 2 186          | 0.2         | 0             | -28.3       | 16            | 125          | 729            | 9.3          | 40            | 0.9          | 37            | 5.4         | 3             |              |
| <b>2 Crude materials, except fuels</b>             | <b>39 946</b>  | <b>13.8</b> | <b>1 014</b>  | <b>5.4</b>  | <b>711</b>    | <b>13.8</b>  | <b>7 089</b>   | <b>6.6</b>   | <b>3 216</b>  | <b>11.5</b>  | <b>1 050</b>  | <b>12.7</b> | <b>290</b>    | <b>20.5</b>  |
| 21 Hides and skins, raw                            | 1 075          | 4.7         | 99            | 28.5        | 45            | -7.1         | 109            | -6.8         | 33            | 30.5         | 3             | -5.9        | 0             | -32.3        |
| 22 Oils, seeds and oleaginous fruits               | 5 061          | 1.5         | 0             | -56.7       | 1             | -25.3        | 2 234          | -3.8         | 272           | -2.1         | 90            | -22.6       | 0             | -22.7        |
| 23 Crude rubber                                    | 1 757          | -3.4        | 0             | -16.9       | 5             | -9.7         | 395            | 4.7          | 6             | 1.0          | 1             | 90.0        | 101           | 17.9         |
| 24 Cork and wood                                   | 6 194          | 23.0        | 172           | 9.0         | 120           | 8.5          | 870            | 30.6         | 463           | 29.8         | 17            | 21.7        | 3             | -27.7        |
| 25 Pulp and waste paper                            | 3 888          | 6.9         | 211           | -5.2        | 63            | 18.3         | 1 181          | 5.3          | 1 222         | 13.5         | 0             | 14.7        | 1             | 57.6         |
| 26 Textile fibres and their wastes                 | 4 436          | 17.2        | 7             | -0.0        | 59            | -19.3        | 381            | 1.3          | 7             | -0.7         | 330           | 18.7        | 107           | 22.8         |
| 27 Crude fertilizers                               | 2 834          | 12.6        | 313           | 11.5        | 93            | 26.5         | 464            | 20.2         | 71            | -15.5        | 137           | 2.6         | 15            | -10.7        |
| 28 Metalliferous ores and metal scrap              | 11 943         | 23.5        | 192           | -5.4        | 273           | 31.5         | 1 065          | 14.6         | 1 093         | 8.3          | 138           | 80.3        | 41            | 85.6         |
| <b>3 Energy</b>                                    | <b>84 522</b>  | <b>5.3</b>  | <b>17 700</b> | <b>7.8</b>  | <b>365</b>    | <b>7.7</b>   | <b>2 434</b>   | <b>-0.4</b>  | <b>380</b>    | <b>3.8</b>   | <b>307</b>    | <b>33.3</b> | <b>56</b>     | <b>-15.3</b> |
| 32 Coal, coke and briquettes                       | 6 368          | 4.8         | 14            | 11.1        | 4             | 960          | 1 500          | -4.9         | 264           | 13.9         | 282           | 32.3        | 22            | -35.7        |
| 33 Petroleum and petroleum products                | 65 135         | 2.3         | 15 015        | 4.7         | 62            | 15.7         | 918            | 6.2          | 116           | -13.6        | 25            | 46.8        | 34            | 7.2          |
| 34 Gas, natural and manufactured                   | 12 453         | 25.3        | 2 637         | 29.5        | 14            | 11.5         | 16             | 439          | 0             | :            | 0             | 0.0         | 0             | -41.0        |
| 35 Electric current                                | 566            | 3.9         | 34            | 13.6        | 284           | 4.7          | :              | :            | :             | :            | :             | :           | :             | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>2 513</b>   | <b>2.0</b>  | <b>52</b>     | <b>8.5</b>  | <b>6</b>      | <b>-21.0</b> | <b>193</b>     | <b>-15.7</b> | <b>52</b>     | <b>37.0</b>  | <b>21</b>     | <b>63.0</b> | <b>8</b>      | <b>61.7</b>  |
| 41 Animal oils and fats                            | 234            | -4.3        | 32            | 3.3         | 0             | -44.2        | 64             | -32.8        | 48            | 31.1         | 0             | 22.3        | 2             | 31.8         |
| 42 Fixed vegetable fats and oils                   | 1 996          | 4.3         | 1             | 0.1         | 4             | -8.6         | 103            | -1.1         | 2             | 431          | 14            | 90.6        | 1             | 6.7          |
| 43 Animal or vegetable oils, and fats, waxes       | 283            | -6.9        | 19            | 19.5        | 4             | -30.5        | 26             | -11.5        | 1             | 136          | 8             | 27.9        | 5             | 105          |
| <b>5 Chemical products</b>                         | <b>50 914</b>  | <b>13.8</b> | <b>1 741</b>  | <b>14.6</b> | <b>10 950</b> | <b>4.3</b>   | <b>16 834</b>  | <b>19.1</b>  | <b>513</b>    | <b>13.2</b>  | <b>1 841</b>  | <b>19.6</b> | <b>3 949</b>  | <b>11.3</b>  |
| 51 Organic chemicals                               | 14 948         | 23.2        | 304           | 49.6        | 2 940         | 15.6         | 4 544          | 20.3         | 89            | 15.5         | 708           | 13.8        | 1 455         | 14.2         |
| 52 Inorganic chemicals                             | 4 661          | 8.3         | 339           | 16.1        | 77            | -0.8         | 880            | 3.6          | 86            | 2.6          | 281           | 29.3        | 180           | 9.6          |
| 53 Tanning and colouring materials                 | 2 701          | 16.6        | 86            | -2.5        | 969           | 5.5          | 718            | 24.7         | 15            | 35.8         | 86            | 52.9        | 189           | 1.5          |
| 54 Medicinal and pharmaceutical products           | 10 706         | 11.6        | 124           | 0.6         | 4 102         | 1.8          | 4 188          | 23.4         | 108           | 11.8         | 338           | 10.6        | 736           | 10.5         |
| 55 Essential oils, perfume mat., cosmetics         | 2 438          | 11.6        | 62            | 4.3         | 742           | -7.5         | 971            | 23.8         | 25            | -5.3         | 67            | 17.2        | 68            | 5.6          |
| 56 Fertilizers                                     | 1 762          | -8.3        | 162           | -3.6        | 7             | 9.3          | 41             | -0.6         | 38            | -7.2         | 0             | -55.2       | 1             | 58.1         |
| 57 Plastics in primary forms                       | 5 501          | 12.9        | 436           | 13.6        | 656           | 2.8          | 1 861          | 15.9         | 64            | 51.3         | 47            | 23.8        | 490           | 21.2         |
| 58 Plastics in non-primary forms                   | 2 824          | 13.3        | 97            | 8.0         | 581           | 2.4          | 1 037          | 22.8         | 34            | 11.5         | 37            | 32.5        | 339           | -3.7         |
| <b>6 Manufactured goods classified by material</b> | <b>87 043</b>  | <b>15.0</b> | <b>4 674</b>  | <b>7.2</b>  | <b>9 193</b>  | <b>3.1</b>   | <b>10 469</b>  | <b>21.0</b>  | <b>1 860</b>  | <b>3.8</b>   | <b>4 578</b>  | <b>26.1</b> | <b>3 263</b>  | <b>4.2</b>   |
| 61 Leather manufactures, dressed furskins          | 2 686          | 12.0        | 13            | 31.6        | 27            | -11.7        | 169            | 11.2         | 31            | 47.1         | 129           | 51.5        | 5             | -12.3        |
| 62 Rubber manufactures                             | 3 899          | 7.8         | 31            | -31.6       | 102           | 0.3          | 722            | 20.3         | 37            | 1.7          | 96            | 22.6        | 803           | -6.4         |
| 63 Cork and wood manufactures                      | 4 462          | 17.2        | 136           | 2.4         | 223           | 8.2          | 668            | 23.1         | 114           | 2.2          | 256           | 25.4        | 5             | -14.8        |
| 64 Paper, paperboard and articles thereof          | 5 667          | 7.6         | 921           | -5.9        | 1 038         | 11.5         | 1 313          | 15.7         | 608           | -13.9        | 178           | 30.4        | 116           | -3.2         |
| 65 Textile yarn, fabrics and related products      | 15 433         | 16.7        | 101           | 13.8        | 1 168         | -3.6         | 1 405          | 15.2         | 101           | 9.0          | 1 254         | 19.5        | 593           | 13.0         |
| 66 Non-metallic mineral manufactures               | 16 677         | 13.6        | 118           | -3.6        | 3 407         | 1.9          | 1 654          | 25.1         | 71            | 5.3          | 621           | 43.9        | 522           | 2.4          |
| 67 Iron and steel                                  | 9 260          | 10.1        | 806           | 5.0         | 636           | 9.6          | 537            | -3.1         | 89            | -9.4         | 219           | 7.4         | 289           | -5.9         |
| 68 Non-ferrous metals                              | 16 647         | 22.0        | 2 263         | 16.1        | 962           | 11.5         | 1 693          | 30.5         | 663           | 25.3         | 249           | 20.5        | 200           | 47.1         |
| 69 Manufactures of metals                          | 12 311         | 15.9        | 284           | 8.1         | 1 630         | -1.2         | 2 308          | 26.0         | 147           | 13.5         | 1 575         | 27.5        | 731           | 9.6          |
| <b>7 Machinery and transport equipment</b>         | <b>225 807</b> | <b>20.2</b> | <b>2 749</b>  | <b>10.2</b> | <b>12 425</b> | <b>4.8</b>   | <b>70 541</b>  | <b>31.9</b>  | <b>4 095</b>  | <b>14.6</b>  | <b>9 929</b>  | <b>30.7</b> | <b>43 604</b> | <b>12.4</b>  |
| 71 Power generating machinery and equipment        | 19 392         | 25.4        | 189           | -5.8        | 912           | -6.9         | 9 721          | 31.3         | 727           | 33.8         | 369           | 59.7        | 2 089         | 9.8          |
| 72 Machinery specialized for particular ind.       | 11 887         | 13.8        | 393           | 1.4         | 2 543         | 4.5          | 4 060          | 15.1         | 350           | 13.1         | 111           | 40.0        | 1 845         | 11.1         |
| 73 Metalworking machinery                          | 4 902          | 10.3        | 33            | -3.1        | 1 405         | 4.9          | 1 163          | 6.2          | 25            | 13.6         | 79            | 25.5        | 1 221         | 21.5         |
| 74 General industry machinery and equipment        | 18 147         | 9.9         | 422           | 10.9        | 2 446         | -1.4         | 6 373          | 19.2         | 347           | 29.1         | 692           | 3.0         | 3 301         | -2.9         |
| 75 Office machines and computers                   | 44 998         | 21.6        | 180           | 12.8        | 470           | -0.1         | 12 863         | 12.0         | 503           | -22.2        | 2 582         | 39.7        | 7 997         | 16.2         |
| 76 Telecommunication, sound, TV, video             | 22 576         | 14.8        | 342           | 33.3        | 428           | 18.9         | 5 763          | 30.2         | 339           | 14.9         | 2 633         | 17.5        | 4 262         | 3.2          |
| 77 Electrical machinery                            | 49 235         | 16.5        | 452           | 11.6        | 2 725         | 2.2          | 11 676         | 12.7         | 669           | 12.4         | 3 164         | 42.0        | 8 726         | 11.0         |
| 78 Road vehicles                                   | 29 770         | 23.3        | 397           | 11.3        | 546           | 10.0         | 4 391          | 23.9         | 213           | -13.8        | 150           | 12.1        | 13 862        | 18.7         |
| 79 Other transport equipment                       | 24 900         | 38.6        | 341           | 8.6         | 950           | 51.0         | 14 530         | 13.1         | 922           | 42.6         | 150           | 47.0        | 302           | 10.9         |
| <b>8 Miscellaneous manuf. articles</b>             | <b>108 072</b> | <b>15.0</b> | <b>960</b>    | <b>9.6</b>  | <b>7 017</b>  | <b>-0.5</b>  | <b>17 478</b>  | <b>15.5</b>  | <b>816</b>    | <b>13.5</b>  | <b>18 351</b> | <b>22.0</b> | <b>7 133</b>  | <b>18.2</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 1 980          | 17.0        | 91            | -1.1        | 168           | -1.0         | 155            | 13.3         | 26            | 45.2         | 554           | 34.2        | 17            | -19.8        |
| 82 Furniture, bedding, mattresses                  | 6 156          | 20.0        | 218           | 14.1        | 367           | -0.9         | 374            | 38.2         | 45            | 0.5          | 458           | 34.5        | 21            | -12.9        |
| 83 Travel goods, handbags and similar goods        | 2 798          | 13.4        | 2             | 3.4         | 47            | 58.9         | 85             | 45.8         | 4             | 33.6         | 1 741         | 12.4        | 11            | 4.8          |
| 84 Clothing and clothing accessories               | 38 556         | 14.8        | 44            | -3.5        | 378           | -7.1         | 679            | 10.2         | 68            | 26.6         | 6 217         | 24.1        | 122           | 19.0         |
| 85 Footwear  | 7 024          | 18.7        | 9             | -11.6       | 75            | -28.1        | 110            | -9.3         | 8             | 25.4         | 1 273         | 10.9        | 8             | 88.5         |
| 87 Professional, scientific, controlling material  | 14 406         | 14.6        | 301           | 16.7        | 1 469         | -1.4         | 7 628          | 18.5         | 249           | 26.3         | 450           | 43.5        | 1 792         | 11.1         |
| 88 Photogr. apparatus, optical goods, clocks       | 9 413          | 9.4         | 23            | 12.2        | 2 052         | 6.4          | 1 748          | 12.0         | 56            | 59.0         | 1 094         | 23.4        | 2 199         | -2.8         |
| 89 Miscellaneous manufactured articles             | 27 739         | 15.4        | 272           | 5.9         | 2 461         | -3.7         | 6 698          | 13.0         | 360           | -0.3         | 6 565         | 22.1        | 2 964         | 48.3         |
| <b>9 Articles not classified elsewhere</b>         | <b>20 634</b>  | <b>32.6</b> | <b>2 837</b>  | <b>31.1</b> | <b>3 353</b>  | <b>40.0</b>  | <b>6 038</b>   | <b>-10.1</b> | <b>558</b>    | <b>-23.6</b> | <b>294</b>    | <b>98.9</b> | <b>867</b>    | <b>41.9</b>  |



### IMPORTS 1997

Value (Mio ECU) and variation (%)

| CEEC          |              | CIS           |             | Mediterranean Basin |             | Latin America |              | OPEC          |             | DAE           |              | ACP           |              | Product list                                       |
|---------------|--------------|---------------|-------------|---------------------|-------------|---------------|--------------|---------------|-------------|---------------|--------------|---------------|--------------|--|
| Values        | 97/96        | Values        | 97/96       | Values              | 97/96       | Values        | 97/96        | Values        | 97/96       | Values        | 97/96        | Values        | 97/96        | SITC Rev. 3  |
| <b>60 314</b> | <b>20.5</b>  | <b>31 373</b> | <b>18.0</b> | <b>57 163</b>       | <b>15.3</b> | <b>34 271</b> | <b>13.2</b>  | <b>51 816</b> | <b>13.2</b> | <b>67 252</b> | <b>17.2</b>  | <b>22 723</b> | <b>2.5</b>   | <b>0-9 TOTAL</b>                                   |
| <b>2 701</b>  | <b>6.8</b>   | <b>556</b>    | <b>3.7</b>  | <b>3 634</b>        | <b>3.2</b>  | <b>12 965</b> | <b>12.5</b>  | <b>1 413</b>  | <b>9.9</b>  | <b>1 751</b>  | <b>-3.0</b>  | <b>6 458</b>  | <b>2.4</b>   | <b>0 Food and live animals</b>                     |
| 305           | 10.9         | 3             | -3.0        | 14                  | 9.9         | 6             | 4.3          | 62            | 48.8        | 6             | 9.1          | 13            | -12.7        | 00 Live animals                                    |
| 621           | 1.1          | 1             | 124         | 65                  | -9.3        | 1 086         | 14.7         | 14            | 8.2         | 131           | 106          | 128           | 13.2         | 01 Meat and meat preparations                      |
| 146           | 22.4         | 12            | -32.8       | 16                  | 17.2        | 2             | -70.5        | 0             | -78.3       | 0             | -50.8        | 5             | 6.5          | 02 Dairy products and birds' eggs                  |
| 189           | -2.0         | 380           | 8.4         | 571                 | 18.4        | 1 249         | 17.9         | 232           | 33.3        | 668           | 5.1          | 1 273         | 16.8         | 03 Fish, crustaceans, molluscs                     |
| 76            | -4.0         | 4             | -45.2       | 29                  | -14.0       | 225           | 73.7         | 4             | 2.3         | 129           | 49.7         | 36            | 265          | 04 Cereals and cereal preparations                 |
| 975           | 8.4          | 118           | 1.9         | 2 723               | 0.8         | 3 247         | -5.4         | 454           | 10.6        | 492           | -26.3        | 967           | 5.4          | 05 Vegetables and fruit                            |
| 118           | 12.5         | 8             | 42.8        | 53                  | -5.5        | 163           | 11.8         | 4             | -45.0       | 20            | -13.8        | 899           | -3.7         | 06 Sugar, sugar preparations, honey                |
| 68            | 6.3          | 2             | -17.0       | 64                  | 10.8        | 4 088         | 43.1         | 557           | 6.1         | 105           | 26.3         | 3 067         | -2.9         | 07 Coffee, tea, cocoa, spices                      |
| 179           | 13.8         | 26            | -18.2       | 36                  | -13.0       | 2 890         | -1.7         | 76            | -25.5       | 107           | -31.5        | 65            | 8.0          | 08 Feeding stuff for animals                       |
| <b>274</b>    | <b>17.6</b>  | <b>24</b>     | <b>0.0</b>  | <b>218</b>          | <b>12.6</b> | <b>782</b>    | <b>12.7</b>  | <b>79</b>     | <b>5.3</b>  | <b>55</b>     | <b>7.0</b>   | <b>739</b>    | <b>44.8</b>  | <b>1 Beverages and tobacco</b>                     |
| 243           | 15.5         | 23            | -0.8        | 90                  | 5.1         | 252           | 39.5         | 12            | 0.3         | 25            | 91.5         | 233           | 69.9         | 11 Beverages                                       |
| 31            | 37.8         | 1             | 37.7        | 128                 | 18.4        | 530           | 3.3          | 66            | 6.2         | 29            | -22.3        | 506           | 35.5         | 12 Tobacco   |
| <b>3 560</b>  | <b>20.3</b>  | <b>3 736</b>  | <b>20.8</b> | <b>2 119</b>        | <b>16.4</b> | <b>6 582</b>  | <b>21.0</b>  | <b>1 685</b>  | <b>5.0</b>  | <b>1 299</b>  | <b>0.6</b>   | <b>3 195</b>  | <b>11.2</b>  | <b>2 Crude materials, except fuels</b>             |
| 121           | 24.8         | 252           | 5.6         | 65                  | -11.8       | 22            | -4.1         | 75            | -0.3        | 6             | 14.3         | 45            | 7.8          | 21 Hides and skins, raw                            |
| 131           | -25.9        | 363           | -11.9       | 47                  | -14.1       | 1 725         | 20.8         | 5             | -69.5       | 3             | 17.7         | 95            | -0.2         | 22 Oils, seeds and oleaginous fruits               |
| 95            | -0.4         | 27            | -33.9       | 16                  | 182         | 37            | 2.8          | 278           | -0.2        | 587           | -13.3        | 219           | -7.7         | 23 Crude rubber                                    |
| 1 794         | 29.3         | 703           | 18.5        | 244                 | 23.1        | 418           | 29.6         | 332           | 15.7        | 399           | 17.4         | 988           | 12.4         | 24 Cork and wood                                   |
| 134           | 4.2          | 102           | -25.1       | 63                  | 38.6        | 644           | 11.4         | 49            | -21.1       | 8             | 54.3         | 2             | 0.8          | 25 Pulp and waste paper                            |
| 147           | 31.0         | 581           | -12.5       | 375                 | 29.7        | 297           | 7.8          | 66            | 78.9        | 92            | 35.0         | 466           | 48.1         | 26 Textile fibres and their wastes                 |
| 180           | -5.3         | 129           | 38.6        | 542                 | 16.6        | 331           | 15.6         | 89            | -3.8        | 35            | 42.2         | 63            | 3.9          | 27 Crude fertilizers                               |
| 768           | 29.1         | 1 567         | 74.1        | 372                 | 20.9        | 2 624         | 27.6         | 723           | 4.6         | 72            | -0.9         | 1 053         | 6.5          | 28 Metalliferous ores and metal scrap              |
| <b>2 531</b>  | <b>1.6</b>   | <b>11 773</b> | <b>5.5</b>  | <b>17 101</b>       | <b>5.3</b>  | <b>2 210</b>  | <b>14.6</b>  | <b>34 694</b> | <b>5.2</b>  | <b>42</b>     | <b>32.9</b>  | <b>5 040</b>  | <b>-10.8</b> | <b>3 Energy</b>                                    |
| 1 121         | 1.5          | 150           | 1.3         | 21                  | -8.5        | 592           | 7.0          | 261           | 28.2        | 0             | -38.5        | 10            | -40.3        | 32 Coal, coke and briquettes                       |
| 1 225         | 1.0          | 10 267        | 5.9         | 14 223              | -1.3        | 1 610         | 17.5         | 31 214        | 1.6         | 42            | 34.5         | 5 016         | -10.9        | 33 Petroleum and petroleum products                |
| 28            | 14.5         | 1 274         | 3.9         | 2 853               | 58.6        | 7             | 44.9         | 3 219         | 56.2        | 0             | -79.2        | 14            | ↗            | 34 Gas, natural and manufactured                   |
| 157           | 4.7          | 82            | -9.1        | 4                   | 358         | :             | :            | :             | :           | :             | :            | :             | :            | 35 Electric current                                |
| <b>42</b>     | <b>-25.1</b> | <b>4</b>      | <b>61.5</b> | <b>310</b>          | <b>24.3</b> | <b>157</b>    | <b>25.8</b>  | <b>765</b>    | <b>12.1</b> | <b>370</b>    | <b>-13.1</b> | <b>264</b>    | <b>11.4</b>  | <b>4 Oils, fats and waxes</b>                      |
| 5             | -12.0        | 0             | 34.2        | 2                   | -28.6       | 40            | 22.0         | 0             | -87.7       | 1             | 10.0         | 0             | 286          | 41 Animal oils and fats                            |
| 4             | -80.7        | 1             | 161         | 304                 | 25.0        | 85            | 74.9         | 726           | 11.1        | 287           | -9.7         | 263           | 11.7         | 42 Fixed vegetable fats and oils                   |
| 33            | 14.9         | 2             | 31.9        | 4                   | 10.4        | 32            | -25.9        | 39            | 37.9        | 82            | -23.3        | 2             | -28.7        | 43 Animal or vegetable oils, and fats, waxes       |
| <b>3 601</b>  | <b>9.7</b>   | <b>1 725</b>  | <b>4.8</b>  | <b>2 897</b>        | <b>22.4</b> | <b>1 303</b>  | <b>16.5</b>  | <b>1 104</b>  | <b>19.9</b> | <b>1 957</b>  | <b>18.9</b>  | <b>295</b>    | <b>30.6</b>  | <b>5 Chemical products</b>                         |
| 894           | 16.8         | 337           | 27.7        | 598                 | 37.4        | 622           | 30.9         | 510           | 18.1        | 975           | 43.4         | 185           | 70.4         | 51 Organic chemicals                               |
| 437           | -1.2         | 841           | 6.5         | 678                 | 17.8        | 183           | 23.3         | 124           | 38.6        | 68            | 34.8         | 33            | -4.8         | 52 Inorganic chemicals                             |
| 111           | 18.8         | 22            | 248         | 38                  | 23.8        | 119           | 9.3          | 30            | 2.7         | 108           | 40.6         | 7             | 31.5         | 53 Tanning and colouring materials                 |
| 179           | 6.0          | 12            | 119         | 205                 | 80.0        | 120           | -5.8         | 20            | 53.3        | 73            | 4.9          | 8             | -80.1        | 54 Medicinal and pharmaceutical products           |
| 69            | 10.8         | 23            | 112         | 90                  | 5.5         | 57            | -6.5         | 45            | 58.4        | 54            | 6.2          | 20            | 36.2         | 55 Essential oils, perfume mat., cosmetics         |
| 581           | -14.6        | 307           | -22.1       | 615                 | 2.3         | 7             | 174          | 29            | 45.7        | 0             | -55.7        | 16            | 99.9         | 56 Fertilizers                                     |
| 903           | 27.4         | 58            | 2.0         | 389                 | 43.6        | 92            | -15.3        | 309           | 14.6        | 342           | 6.3          | 18            | 115          | 57 Plastics in primary forms                       |
| 237           | 24.6         | 1             | -34.0       | 185                 | 13.1        | 10            | 10.1         | 13            | 118         | 196           | 3.5          | 1             | -64.0        | 58 Plastics in non-primary forms                   |
| <b>14 087</b> | <b>18.1</b>  | <b>6 565</b>  | <b>28.3</b> | <b>8 038</b>        | <b>24.0</b> | <b>5 055</b>  | <b>8.6</b>   | <b>2 924</b>  | <b>19.2</b> | <b>6 213</b>  | <b>16.3</b>  | <b>3 626</b>  | <b>6.8</b>   | <b>6 Manufactured goods classified by material</b> |
| 280           | 12.9         | 93            | 18.2        | 179                 | 6.3         | 692           | 11.7         | 205           | 17.2        | 161           | 6.5          | 222           | 13.6         | 61 Leather manufactures, dressed furskins          |
| 725           | 22.7         | 11            | 10.6        | 422                 | 17.6        | 77            | -5.2         | 111           | 11.7        | 749           | 1.1          | 3             | 136          | 62 Rubber manufactures                             |
| 1 356         | 17.0         | 150           | 14.0        | 236                 | 1.7         | 248           | 8.4          | 665           | 28.3        | 303           | 10.1         | 183           | 18.0         | 63 Cork and wood manufactures                      |
| 801           | 21.2         | 109           | 1.4         | 242                 | 19.4        | 197           | 2.7          | 72            | 31.0        | 102           | 0.3          | 2             | 70.2         | 64 Paper, paperboard and articles thereof          |
| 1 828         | 20.0         | 188           | 55.0        | 2 531               | 24.1        | 292           | -8.5         | 1 091         | 6.9         | 1 788         | 37.4         | 185           | 20.0         | 65 Textile yarn, fabrics and related products      |
| 1 541         | 5.8          | 984           | 41.9        | 1 920               | 21.4        | 192           | 5.2          | 129           | 91.3        | 1 105         | 18.1         | 2 243         | -1.4         | 66 Non-metallic mineral manufactures               |
| 2 821         | 20.4         | 1 175         | 18.2        | 950                 | 59.4        | 792           | -7.8         | 228           | 54.7        | 186           | -27.4        | 202           | 24.9         | 67 Iron and steel                                  |
| 2 205         | 28.0         | 3 740         | 29.6        | 829                 | 27.5        | 2 423         | 17.7         | 310           | 18.7        | 149           | 12.0         | 565           | 29.2         | 68 Non-ferrous metals                              |
| 2 529         | 13.7         | 116           | 21.1        | 729                 | 11.9        | 141           | 24.1         | 112           | 3.8         | 1 670         | 15.3         | 21            | 66.7         | 69 Manufactures of metals                          |
| <b>18 300</b> | <b>36.0</b>  | <b>1 207</b>  | <b>54.8</b> | <b>7 349</b>        | <b>13.0</b> | <b>2 918</b>  | <b>22.1</b>  | <b>3 409</b>  | <b>48.8</b> | <b>40 162</b> | <b>17.9</b>  | <b>1 534</b>  | <b>0.7</b>   | <b>7 Machinery and transport equipment</b>         |
| 2 343         | 38.7         | 49            | 54.5        | 554                 | 18.5        | 655           | 11.5         | 580           | 93.2        | 736           | 9.7          | 55            | -9.1         | 71 Power generating machinery and equipment        |
| 1 170         | 19.0         | 72            | 1.2         | 299                 | 20.0        | 148           | 24.6         | 105           | 12.6        | 555           | 38.2         | 17            | -27.5        | 72 Machinery specialized for particular ind.       |
| 467           | 16.0         | 32            | -19.9       | 115                 | 33.7        | 32            | -22.6        | 10            | 54.7        | 323           | -2.0         | 4             | 31.6         | 73 Metalworking machinery                          |
| 1 818         | 24.7         | 80            | -10.8       | 632                 | 12.6        | 255           | 8.6          | 147           | 22.8        | 1 253         | -0.3         | 15            | 2.9          | 74 General industry machinery and equipment        |
| 939           | 108          | 13            | 21.3        | 206                 | 6.9         | 203           | -11.4        | 276           | 49.5        | 17 324        | 24.9         | 24            | 58.1         | 75 Office machines and computers                   |
| 1 567         | 99.5         | 35            | 45.0        | 1 013               | 48.4        | 134           | 66.9         | 553           | 43.6        | 5 012         | -1.3         | 19            | 5.1          | 76 Telecommunication, sound, TV, video             |
| 4 758         | 29.8         | 68            | -0.2        | 2 409               | 15.4        | 484           | 36.8         | 220           | 48.3        | 10 581        | 12.8         | 64            | 43.2         | 77 Electrical machinery                            |
| 4 916         | 34.5         | 101           | -27.2       | 1 137               | 2.0         | 548           | 33.6         | 58            | 23.8        | 3 565         | 45.6         | 11            | 7.3          | 78 Road vehicles                                   |
| 321           | -12.5        | 756           | 148         | 984                 | -7.5        | 461           | 37.0         | 1 460         | 44.9        | 814           | 28.3         | 1 324         | -0.7         | 79 Other transport equipment                       |
| <b>14 329</b> | <b>15.0</b>  | <b>845</b>    | <b>18.4</b> | <b>13 324</b>       | <b>12.7</b> | <b>1 220</b>  | <b>18.6</b>  | <b>3 756</b>  | <b>23.0</b> | <b>12 937</b> | <b>11.2</b>  | <b>1 085</b>  | <b>15.6</b>  | <b>8 Miscellaneous manufact. articles</b>          |
| 525           | 17.6         | 6             | 12.9        | 232                 | 13.4        | 10            | 89.4         | 6             | -40.4       | 184           | 5.9          | 1             | 24.6         | 81 Prefabr. buildings, sanitary, heating, lighting |
| 2 737         | 14.3         | 50            | 6.8         | 593                 | 18.2        | 245           | 33.6         | 458           | 37.1        | 469           | 24.4         | 19            | 25.9         | 82 Furniture, bedding, mattresses                  |
| 115           | -1.2         | 3             | 6.4         | 69                  | 2.7         | 16            | 2.5          | 32            | 28.5        | 339           | 2.4          | 7             | 13.8         | 83 Travel goods, handbags and similar goods        |
| 7 220         | 14.0         | 478           | 14.1        | 10 180              | 11.8        | 251           | 7.6          | 1 528         | 26.8        | 5 222         | 12.2         | 887           | 18.8         | 84 Clothing and clothing accessories               |
| 1 713         | 18.8         | 45            | 20.7        | 811                 | 14.7        | 281           | 25.7         | 762           | 9.6         | 775           | 19.4         | 30            | -11.8        | 85 Footwear  |
| 453           | 20.6         | 41            | 15.4        | 454                 | 7.3         | 106           | 26.4         | 310           | 27.5        | 777           | 12.5         | 38            | -4.5         | 87 Professional, scientific, controlling material  |
| 129           | 17.7         | 21            | 24.0        | 70                  | 7.6         | 83            | 10.9         | 115           | 39.4        | 1 463         | 14.3         | 24            | -3.5         | 88 Photogr. apparatus, optical goods, clocks       |
| 1 437         | 16.1         | 202           | 33.6        | 916                 | 22.5        | 227           | 9.3          | 545           | 18.6        | 3 708         | 6.7          | 80            | 11.3         | 89 Miscellaneous manufactured articles             |
| <b>890</b>    | <b>36.6</b>  | <b>4 938</b>  | <b>40.1</b> | <b>2 172</b>        | <b>47.3</b> | <b>1 080</b>  | <b>-21.5</b> | <b>1 987</b>  | <b>38.5</b> | <b>2 465</b>  | <b>12.4</b>  | <b>486</b>    | <b>-2.6</b>  | <b>9 Articles not classified elsewhere</b>         |

### GEOGRAPHICAL BREAKDOWN OF EU TRADE BY MAIN PRODUCT

#### IMPORTS JANUARY – FEBRUARY 1998

Value (Mio ECU) and variation (%)

| Product list<br><br>SITC Rev. 3                    | Extra EU-15    |              | Norway       |              | Switzerland  |              | USA           |             | Canada       |              | China        |             | Japan         |              |
|--|----------------|--------------|--------------|--------------|--------------|--------------|---------------|-------------|--------------|--------------|--------------|-------------|---------------|--------------|
|  | Values         | 98/97        | Values       | 98/97        | Values       | 98/97        | Values        | 98/97       | Values       | 98/97        | Values       | 98/97       | Values        | 98/97        |
| <b>0-9 TOTAL</b>                                   | <b>116 122</b> | <b>12.7</b>  | <b>5 650</b> | <b>-3.2</b>  | <b>7 435</b> | <b>9.1</b>   | <b>24 846</b> | <b>21.7</b> | <b>2 144</b> | <b>11.9</b>  | <b>7 068</b> | <b>21.9</b> | <b>10 193</b> | <b>15.8</b>  |
| <b>0 Food and live animals</b>                     | <b>7 334</b>   | <b>9.2</b>   | <b>325</b>   | <b>23.8</b>  | <b>147</b>   | <b>3.1</b>   | <b>879</b>    | <b>16.2</b> | <b>152</b>   | <b>24.7</b>  | <b>167</b>   | <b>2.3</b>  | <b>16</b>     | <b>32.8</b>  |
| 00 Live animals                                    | 80             | 27.9         | 0            | -25.6        | 1            | -42.3        | 15            | 136         | 2            | 60.8         | 0            | -17.3       | 0             | -91.2        |
| 01 Meat and meat preparations                      | 449            | -5.3         | 1            | 66.5         | 7            | 174          | 13            | -42.6       | 5            | 8.2          | 3            | -74.3       | 0             | -73.4        |
| 02 Dairy products and birds' eggs                  | 100            | -23.6        | 4            | 29.8         | 39           | -10.0        | 3             | -28.7       | 3            | 34.7         | 0            | 85.4        | 0             | -97.5        |
| 03 Fish, crustaceans, molluscs                     | 1 418          | 18.3         | 287          | 23.0         | 0            | -5.5         | 53            | 0.8         | 37           | 22.0         | 48           | 96.5        | 8             | 475          |
| 04 Cereals and cereal preparations                 | 365            | 19.8         | 4            | 13.6         | 18           | 24.1         | 155           | 32.6        | 49           | 6.9          | 4            | 42.9        | 1             | 8.4          |
| 05 Vegetables and fruit                            | 2 005          | -1.2         | 0            | 4.0          | 3            | -33.1        | 260           | 7.3         | 35           | 14.9         | 74           | 5.7         | 1             | -22.7        |
| 06 Sugar, sugar preparations, honey                | 252            | -3.0         | 1            | -24.5        | 7            | 2.2          | 9             | -2.8        | 4            | 17.3         | 14           | 22.9        | 0             | 7.4          |
| 07 Coffee, tea, cocoa, spices                      | 1 620          | 26.4         | 3            | 5.0          | 25           | 10.4         | 7             | 20.2        | 1            | 174          | 15           | -11.0       | 1             | 1.7          |
| 08 Feeding stuff for animals                       | 921            | 6.0          | 18           | 43.0         | 5            | -23.1        | 334           | 22.2        | 14           | 51.3         | 4            | -82.8       | 1             | -32.4        |
| <b>1 Beverages and tobacco</b>                     | <b>647</b>     | <b>18.4</b>  | <b>2</b>     | <b>8.5</b>   | <b>10</b>    | <b>23.4</b>  | <b>168</b>    | <b>10.6</b> | <b>14</b>    | <b>25.8</b>  | <b>11</b>    | <b>51.6</b> | <b>4</b>      | <b>306</b>   |
| 11 Beverages                                       | 275            | 19.3         | 2            | 9.5          | 8            | 26.3         | 58            | 27.3        | 5            | 9.6          | 3            | 31.9        | 2             | 126          |
| 12 Tobacco   | 372            | 17.7         | 0            | -87.5        | 2            | 13.7         | 110           | 3.5         | 9            | 35.9         | 8            | 61.7        | 2             | ✓            |
| <b>2 Crude materials, except fuels</b>             | <b>6 909</b>   | <b>12.1</b>  | <b>153</b>   | <b>-12.8</b> | <b>111</b>   | <b>8.7</b>   | <b>1 480</b>  | <b>12.0</b> | <b>567</b>   | <b>17.5</b>  | <b>219</b>   | <b>26.9</b> | <b>49</b>     | <b>17.9</b>  |
| 21 Hides and skins, raw                            | 205            | 2.7          | 26           | -21.6        | 7            | -23.8        | 22            | 49.8        | 8            | 128          | 1            | 7.1         | 0             | :            |
| 22 Oils, seeds and oleaginous fruits               | 904            | 3.2          | 0            | :            | 0            | -59.2        | 649           | 10.2        | 44           | -0.5         | 17           | 8.9         | 0             | 365          |
| 23 Crude rubber                                    | 280            | -6.6         | 0            | 167          | 1            | 18.5         | 64            | 0.4         | 1            | 29.2         | 0            | 79.3        | 17            | 26.2         |
| 24 Cork and wood                                   | 1 007          | 11.7         | 22           | -20.2        | 20           | 8.0          | 147           | 13.2        | 75           | 3.3          | 3            | -12.0       | 0             | -14.6        |
| 25 Pulp and waste paper                            | 657            | 9.2          | 34           | 7.0          | 10           | 1.6          | 192           | 5.4         | 213          | 11.4         | :            | :           | 0             | -19.0        |
| 26 Textile fibres and their wastes                 | 791            | 5.4          | 1            | -16.6        | 10           | 7.3          | 63            | -7.2        | 1            | -34.3        | 65           | 10.3        | 17            | 0.0          |
| 27 Crude fertilizers                               | 597            | 44.5         | 45           | 1.3          | 12           | 31.0         | 75            | 10.1        | 19           | 19.6         | 32           | 73.7        | 2             | 7.3          |
| 28 Metalliferous ores and metal scrap              | 1 922          | 18.4         | 23           | -34.5        | 42           | 19.0         | 195           | 41.1        | 194          | 34.4         | 29           | 52.1        | 7             | 107          |
| <b>3 Energy</b>                                    | <b>12 426</b>  | <b>-17.2</b> | <b>2 761</b> | <b>-15.7</b> | <b>63</b>    | <b>-6.9</b>  | <b>362</b>    | <b>-8.2</b> | <b>44</b>    | <b>-21.5</b> | <b>66</b>    | <b>27.1</b> | <b>7</b>      | <b>-31.4</b> |
| 32 Coal, coke and briquettes                       | 968            | 3.6          | 1            | -60.1        | 0            | 77.8         | 206           | -8.5        | 34           | 10.5         | 63           | 26.8        | 0             | -84.3        |
| 33 Petroleum and petroleum products                | 9 330          | -20.0        | 2 294        | -16.3        | 12           | 10.1         | 155           | -6.8        | 10           | -61.4        | 3            | 33.6        | 6             | -16.5        |
| 34 Gas, natural and manufactured                   | 2 014          | -12.3        | 461          | -12.7        | 2            | -29.0        | 0             | -83.5       | :            | :            | 0            | :           | :             | :            |
| 35 Electric current                                | 114            | -1.4         | 5            | -11.8        | 48           | -9.2         | :             | :           | :            | :            | :            | :           | :             | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>412</b>     | <b>5.4</b>   | <b>9</b>     | <b>23.6</b>  | <b>1</b>     | <b>-13.8</b> | <b>45</b>     | <b>84.1</b> | <b>8</b>     | <b>27.9</b>  | <b>5</b>     | <b>119</b>  | <b>1</b>      | <b>40.6</b>  |
| 41 Animal oils and fats                            | 32             | 1.1          | 6            | 20.5         | 0            | -71.4        | 13            | 12.9        | 8            | 37.1         | 0            | -77.8       | 0             | 18.7         |
| 42 Fixed vegetable fats and oils                   | 332            | 8.3          | 0            | 38.6         | 1            | -12.3        | 27            | 21.2        | 0            | -87.9        | 5            | 26.4        | 0             | -9.4         |
| 43 Animal or vegetable oils, and fats, waxes       | 47             | -9.1         | 3            | 27.9         | 1            | -11.5        | 5             | 16.5        | 0            | -83.8        | 1            | -52.3       | 1             | 57.8         |
| <b>5 Chemical products</b>                         | <b>9 132</b>   | <b>16.8</b>  | <b>319</b>   | <b>16.2</b>  | <b>1 891</b> | <b>13.2</b>  | <b>3 056</b>  | <b>22.5</b> | <b>95</b>    | <b>19.4</b>  | <b>350</b>   | <b>7.8</b>  | <b>666</b>    | <b>6.9</b>   |
| 51 Organic chemicals                               | 2 662          | 18.9         | 65           | 47.2         | 459          | 9.9          | 892           | 34.5        | 15           | -12.8        | 121          | -11.8       | 257           | 7.5          |
| 52 Inorganic chemicals                             | 851            | 18.1         | 59           | 7.1          | 19           | 68.8         | 150           | 22.4        | 30           | 17.3         | 55           | 47.2        | 28            | 9.5          |
| 53 Tanning and colouring materials                 | 466            | 16.2         | 14           | 10.9         | 169          | 17.4         | 117           | 7.5         | 4            | 138          | 17           | 43.7        | 36            | 16.2         |
| 54 Medicinal and pharmaceutical products           | 1 958          | 21.7         | 19           | -6.3         | 742          | 19.6         | 823           | 34.4        | 16           | -7.6         | 71           | 21.4        | 104           | -8.8         |
| 55 Essential oils, perfume mat., cosmetics         | 421            | 9.3          | 10           | -8.8         | 131          | 6.1          | 162           | 6.7         | 4            | 5.2          | 11           | 1.0         | 14            | 5.6          |
| 56 Fertilizers                                     | 388            | 10.0         | 43           | 26.3         | 1            | -52.6        | 4             | -70.8       | 6            | -42.6        | :            | :           | 0             | -17.4        |
| 57 Plastics in primary forms                       | 988            | 19.0         | 73           | 13.3         | 109          | 14.5         | 310           | 8.1         | 9            | 13.7         | 9            | 15.4        | 82            | 10.2         |
| 58 Plastics in non-primary forms                   | 473            | 12.8         | 16           | 8.9          | 94           | 16.3         | 173           | 10.6        | 6            | 12.0         | 7            | 18.9        | 53            | 2.2          |
| <b>6 Manufactured goods classified by material</b> | <b>15 643</b>  | <b>17.6</b>  | <b>817</b>   | <b>4.9</b>   | <b>1 369</b> | <b>-13.5</b> | <b>2 337</b>  | <b>49.0</b> | <b>364</b>   | <b>9.4</b>   | <b>899</b>   | <b>25.9</b> | <b>601</b>    | <b>24.9</b>  |
| 61 Leather manufactures, dressed furskins          | 453            | 7.7          | 2            | -0.7         | 3            | -21.0        | 34            | 25.3        | 8            | 45.2         | 18           | 3.7         | 1             | -21.3        |
| 62 Rubber manufactures                             | 687            | 17.1         | 4            | -21.0        | 17           | 10.7         | 120           | 7.4         | 4            | -7.5         | 18           | 8.0         | 144           | 23.0         |
| 63 Cork and wood manufactures                      | 869            | 16.2         | 21           | 9.4          | 39           | 10.4         | 195           | 26.8        | 49           | 63.7         | 48           | 16.0        | 1             | -40.0        |
| 64 Paper, paperboard and articles thereof          | 1 006          | 7.9          | 166          | 2.6          | 182          | 13.1         | 229           | 12.3        | 81           | -36.9        | 28           | 23.8        | 23            | 39.8         |
| 65 Textile yarn, fabrics and related products      | 2 818          | 16.5         | 17           | 9.6          | 198          | 6.0          | 260           | 18.9        | 17           | -0.2         | 264          | 29.9        | 103           | 17.1         |
| 66 Non-metallic mineral manufactures               | 2 369          | -9.6         | 17           | -2.7         | 338          | -51.4        | 373           | 56.5        | 10           | -0.5         | 109          | 17.5        | 86            | 8.3          |
| 67 Iron and steel                                  | 1 950          | 41.3         | 140          | 12.6         | 111          | 10.1         | 93            | 10.2        | 18           | 26.9         | 51           | 34.4        | 83            | 75.4         |
| 68 Non-ferrous metals                              | 3 342          | 41.5         | 406          | 4.1          | 210          | 51.2         | 628           | 232         | 151          | 50.1         | 58           | 49.7        | 41            | 70.7         |
| 69 Manufactures of metals                          | 2 149          | 17.0         | 44           | 1.5          | 271          | 9.8          | 405           | 18.5        | 26           | 17.6         | 305          | 25.3        | 120           | 12.0         |
| <b>7 Machinery and transport equipment</b>         | <b>39 794</b>  | <b>20.7</b>  | <b>507</b>   | <b>16.7</b>  | <b>2 025</b> | <b>16.6</b>  | <b>12 163</b> | <b>20.9</b> | <b>704</b>   | <b>13.5</b>  | <b>1 944</b> | <b>31.0</b> | <b>7 373</b>  | <b>13.4</b>  |
| 71 Power generating machinery and equipment        | 3 588          | 28.1         | 41           | 42.8         | 141          | 7.6          | 1 840         | 30.9        | 137          | 42.7         | 71           | 54.9        | 393           | 15.4         |
| 72 Machinery specialized for particular ind.       | 1 965          | 14.5         | 71           | 3.3          | 399          | 14.6         | 711           | 14.1        | 58           | 24.1         | 19           | 30.5        | 273           | 8.5          |
| 73 Metalworking machinery                          | 832            | 24.9         | 4            | -19.2        | 222          | 21.2         | 203           | 4.7         | 3            | -21.6        | 16           | 38.5        | 202           | 54.2         |
| 74 General industry machinery and equipment        | 3 185          | 22.4         | 80           | 30.7         | 393          | 9.4          | 1 193         | 25.6        | 59           | 13.8         | 110          | 23.8        | 550           | 12.8         |
| 75 Office machines and computers                   | 8 496          | 23.0         | 28           | 5.0          | 110          | 90.3         | 2 235         | 17.9        | 71           | -28.4        | 549          | 26.0        | 1 491         | 23.0         |
| 76 Telecommunication, sound, TV, video             | 3 833          | 18.3         | 65           | 34.3         | 71           | 12.3         | 1 042         | 30.6        | 65           | 43.0         | 438          | 11.4        | 648           | 3.0          |
| 77 Electrical machinery                            | 8 525          | 13.1         | 74           | 1.8          | 452          | 9.4          | 1 982         | 15.2        | 116          | 30.1         | 634          | 40.6        | 1 469         | 8.7          |
| 78 Road vehicles                                   | 5 253          | 18.7         | 65           | 4.1          | 85           | 18.9         | 731           | 5.4         | 31           | 2.0          | 29           | 39.7        | 2 334         | 11.8         |
| 79 Other transport equipment                       | 4 117          | 34.1         | 79           | 30.5         | 152          | 38.0         | 2 225         | 24.8        | 164          | 3.9          | 78           | 24.1        | 14            | 25.3         |
| <b>8 Miscellaneous manuf. articles</b>             | <b>19 007</b>  | <b>12.0</b>  | <b>150</b>   | <b>6.4</b>   | <b>1 084</b> | <b>7.1</b>   | <b>3 094</b>  | <b>16.0</b> | <b>128</b>   | <b>13.4</b>  | <b>3 336</b> | <b>17.1</b> | <b>1 256</b>  | <b>24.6</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 315            | 9.4          | 13           | -2.8         | 26           | 6.8          | 21            | -8.0        | 3            | -34.0        | 99           | 23.9        | 3             | -0.7         |
| 82 Furniture, bedding, mattresses                  | 1 104          | 12.9         | 37           | 12.0         | 59           | 7.5          | 65            | 18.9        | 8            | 4.3          | 107          | 35.5        | 5             | 84.7         |
| 83 Travel goods, handbags and similar goods        | 542            | 13.0         | 0            | 44.6         | 8            | 21.8         | 14            | 33.6        | 1            | 10.4         | 368          | 16.7        | 2             | -11.7        |
| 84 Clothing and clothing accessories               | 6 955          | 6.1          | 6            | -29.0        | 64           | -13.0        | 98            | -7.9        | 11           | 20.4         | 1 187        | 16.8        | 19            | -24.4        |
| 85 Footwear  | 1 333          | 8.2          | 1            | -45.1        | 12           | 3.3          | 16            | -28.2       | 0            | -55.4        | 254          | 7.1         | 1             | -43.5        |
| 87 Professional, scientific, controlling material  | 2 493          | 18.0         | 47           | 18.5         | 237          | 8.7          | 1 340         | 17.6        | 46           | 54.5         | 75           | 18.8        | 316           | 21.3         |
| 88 Photogr. apparatus, optical goods, clocks       | 1 509          | 10.8         | 3            | -5.2         | 301          | 13.8         | 287           | 8.1         | 8            | 4.6          | 199          | 24.8        | 363           | 3.9          |
| 89 Miscellaneous manufactured articles             | 4 755          | 19.8         | 43           | 3.2          | 377          | 5.2          | 1 253         | 19.8        | 52           | -3.5         | 1 047        | 16.6        | 549           | 50.4         |
| <b>9 Articles not classified elsewhere</b>         | <b>4 817</b>   | <b>55.9</b>  | <b>607</b>   | <b>24.9</b>  | <b>736</b>   | <b>48.8</b>  | <b>1 261</b>  | <b>29.8</b> | <b>68</b>    | <b>-26.4</b> | <b>70</b>    | <b>133</b>  | <b>220</b>    | <b>86.5</b>  |

## IMPORTS JANUARY – FEBRUARY 1998

Value (Mio ECU) and variation (%)

| CEEC          |              | CIS          |              | Mediterranean Basin |              | Latin America |             | OPEC         |              | DAE           |             | ACP          |              | Product list                                       |  |
|---------------|--------------|--------------|--------------|---------------------|--------------|---------------|-------------|--------------|--------------|---------------|-------------|--------------|--------------|--|--|
| Values        | 98/97        | Values       | 98/97        | Values              | 98/97        | Values        | 98/97       | Values       | 98/97        | Values        | 98/97       | Values       | 98/97        | SITC Rev. 3  |  |
| <b>10 395</b> | <b>18.7</b>  | <b>4 781</b> | <b>-8.4</b>  | <b>9 859</b>        | <b>4.8</b>   | <b>5 220</b>  | <b>9.6</b>  | <b>8 121</b> | <b>-7.1</b>  | <b>12 849</b> | <b>21.7</b> | <b>3 856</b> | <b>2.1</b>   | <b>0-9 TOTAL</b>                                   |  |
| 364           | 1.5          | 96           | -7.0         | 739                 | 1.4          | 1 978         | 7.3         | 226          | -10.6        | 311           | 16.6        | 1 164        | 17.2         | <b>0 Food and live animals</b>                     |  |
| 42            | 10.7         | 0            | 80.7         | 3                   | 57.2         | 1             | 123         | 1            | 67.2         | 0             | -66.2       | 2            | 27.4         | 00 Live animals                                    |  |
| 70            | -1.8         | 0            | -52.9        | 8                   | 21.0         | 163           | -5.0        | 2            | 56.9         | 25            | 74.0        | 14           | -22.1        | 01 Meat and meat preparations                      |  |
| 14            | -40.3        | 1            | -73.3        | 2                   | -8.0         | 0             | 15.0        | 0            | -55.0        | 0             | 167         | 1            | 13.0         | 02 Dairy products and birds' eggs                  |  |
| 32            | 9.6          | 59           | -15.1        | 91                  | 11.3         | 187           | 19.0        | 48           | 80.6         | 132           | 71.1        | 176          | 9.3          | 03 Fish, crustaceans, molluscs                     |  |
| 32            | 112          | 5            | 456          | 14                  | 98.0         | 26            | 21.0        | 1            | 35.3         | 17            | -4.7        | 10           | 380          | 04 Cereals and cereal preparations                 |  |
| 102           | -8.4         | 20           | 41.8         | 580                 | -2.7         | 482           | -4.3        | 30           | -69.5        | 90            | -3.9        | 139          | -5.3         | 05 Vegetables and fruit                            |  |
| 19            | -23.2        | 1            | -46.2        | 12                  | 61.4         | 22            | 13.0        | 1            | 2.0          | 2             | -14.4       | 136          | -4.7         | 06 Sugar, sugar preparations, honey                |  |
| 14            | 37.2         | 0            | 9.1          | 12                  | 7.3          | 670           | 21.3        | 131          | 19.5         | 17            | -0.1        | 674          | 32.2         | 07 Coffee, tea, cocoa, spices                      |  |
| 36            | 8.8          | 8            | -19.1        | 7                   | 5.4          | 425           | 2.0         | 10           | -12.7        | 13            | -55.1       | 13           | 8.2          | 08 Feeding stuff for animals                       |  |
| <b>42</b>     | <b>-2.4</b>  | <b>4</b>     | <b>23.7</b>  | <b>48</b>           | <b>66.5</b>  | <b>115</b>    | <b>14.0</b> | <b>11</b>    | <b>4.4</b>   | <b>9</b>      | <b>44.0</b> | <b>127</b>   | <b>8.6</b>   | <b>1 Beverages and tobacco</b>                     |  |
| 36            | -6.3         | 2            | -23.9        | 15                  | -16.4        | 40            | 33.3        | 2            | 33.9         | 6             | 96.8        | 35           | 24.1         | 11 Beverages                                       |  |
| 6             | 29.5         | 1            | ↗            | 34                  | 193          | 75            | 5.9         | 9            | 0.2          | 3             | -0.3        | 92           | 3.7          | 12 Tobacco   |  |
| <b>547</b>    | <b>14.9</b>  | <b>596</b>   | <b>-3.1</b>  | <b>388</b>          | <b>20.3</b>  | <b>832</b>    | <b>4.3</b>  | <b>293</b>   | <b>15.1</b>  | <b>233</b>    | <b>5.8</b>  | <b>550</b>   | <b>12.6</b>  | <b>2 Crude materials, except fuels</b>             |  |
| 19            | 8.9          | 46           | -7.9         | 9                   | 0.0          | 5             | 30.1        | 13           | 17.1         | 2             | 85.4        | 9            | 10.0         | 21 Hides and skins, raw                            |  |
| 18            | 6.6          | 107          | -25.2        | 10                  | 22.1         | 23            | -15.9       | 2            | 127          | 0             | 28.9        | 13           | -18.9        | 22 Oils, seeds and oleaginous fruits               |  |
| 17            | 6.6          | 5            | 18.7         | 2                   | -10.0        | 8             | 69.8        | 39           | -22.1        | 87            | -16.6       | 29           | -38.1        | 23 Crude rubber                                    |  |
| 274           | 14.1         | 102          | 16.5         | 46                  | 39.3         | 80            | 14.3        | 66           | 36.3         | 57            | -18.6       | 185          | 25.7         | 24 Cork and wood                                   |  |
| 23            | 29.0         | 13           | -50.8        | 11                  | 21.2         | 104           | 2.1         | 18           | 133          | 6             | 908         | 0            | 329          | 25 Pulp and waste paper                            |  |
| 28            | 13.3         | 73           | -31.3        | 64                  | 9.7          | 50            | -9.1        | 14           | 38.0         | 24            | 52.5        | 78           | 20.6         | 26 Textile fibres and their wastes                 |  |
| 25            | 13.7         | 23           | 26.4         | 96                  | 28.9         | 55            | 8.9         | 15           | -32.3        | 6             | 48.3        | 9            | -24.4        | 27 Crude fertilizers                               |  |
| 111           | 18.7         | 224          | 26.1         | 58                  | 22.5         | 412           | 4.0         | 116          | 25.6         | 35            | 379         | 166          | 17.1         | 28 Metalliferous ores and metal scrap              |  |
| <b>370</b>    | <b>-18.9</b> | <b>1 588</b> | <b>-28.1</b> | <b>2 366</b>        | <b>-22.6</b> | <b>341</b>    | <b>3.4</b>  | <b>4 964</b> | <b>-17.0</b> | <b>20</b>     | <b>215</b>  | <b>932</b>   | <b>-13.0</b> | <b>3 Energy</b>                                    |  |
| 162           | 5.1          | 15           | -33.3        | 4                   | -4.1         | 101           | 27.4        | 48           | 8.7          | 3             | ↗           | 3            | 310          | 32 Coal, coke and briquettes                       |  |
| 161           | -38.7        | 1 341        | -30.5        | 1 961               | -23.9        | 240           | -3.7        | 4 448        | -16.7        | 15            | 126         | 928          | -13.2        | 33 Petroleum and petroleum products                |  |
| 4             | -37.5        | 214          | -10.9        | 401                 | -15.7        | :             | :           | 467          | -21.5        | 3             | ↗           | 1            | -27.7        | 34 Gas, natural and manufactured                   |  |
| 43            | 30.7         | 17           | 15.1         | :                   | :            | :             | :           | :            | :            | :             | :           | :            | :            | 35 Electric current                                |  |
| 7             | 6.1          | 2            | 474          | 14                  | -70.5        | 22            | 31.6        | 119          | -5.2         | 75            | -7.9        | 53           | 28.7         | <b>4 Oils, fats and waxes</b>                      |  |
| 0             | -56.6        | :            | :            | 0                   | 64.2         | 1             | -52.2       | 0            | :            | 0             | 162         | 0            | -83.1        | 41 Animal oils and fats                            |  |
| 0             | -46.7        | 2            | 863          | 12                  | -72.6        | 16            | 97.1        | 115          | -1.2         | 56            | -9.8        | 53           | 29.2         | 42 Fixed vegetable fats and oils                   |  |
| 6             | 26.0         | 0            | 243          | 1                   | 76.7         | 5             | -16.2       | 4            | -57.9        | 18            | -2.1        | 0            | -32.6        | 43 Animal or vegetable oils, and fats, waxes       |  |
| <b>660</b>    | <b>9.6</b>   | <b>333</b>   | <b>28.2</b>  | <b>520</b>          | <b>18.9</b>  | <b>225</b>    | <b>17.2</b> | <b>223</b>   | <b>36.5</b>  | <b>407</b>    | <b>42.4</b> | <b>89</b>    | <b>95.9</b>  | <b>5 Chemical products</b>                         |  |
| 160           | 6.7          | 52           | 10.8         | 108                 | 27.0         | 98            | 15.4        | 90           | 37.0         | 212           | 54.0        | 31           | 9.1          | 51 Organic chemicals                               |  |
| 83            | 16.7         | 154          | 21.2         | 113                 | 15.9         | 36            | 22.8        | 35           | 44.2         | 10            | -13.0       | 47           | 515          | 52 Inorganic chemicals                             |  |
| 20            | 36.4         | 1            | -57.6        | 5                   | 18.7         | 22            | 25.0        | 5            | -5.4         | 20            | 41.7        | 2            | 253          | 53 Tanning and colouring materials                 |  |
| 30            | 27.6         | 1            | -52.8        | 25                  | 48.2         | 18            | -17.7       | 2            | -56.8        | 11            | -7.0        | 1            | -52.9        | 54 Medicinal and pharmaceutical products           |  |
| 16            | 63.7         | 1            | -62.5        | 12                  | -20.5        | 12            | 60.1        | 13           | 138          | 7             | -10.9       | 3            | 36.7         | 55 Essential oils, perfume mat., cosmetics         |  |
| 111           | -9.8         | 95           | 76.7         | 129                 | 5.5          | 1             | 103         | 12           | 112          | 0             | ↗           | 2            | 39.1         | 56 Fertilizers                                     |  |
| 171           | 19.7         | 10           | 28.2         | 72                  | 30.8         | 22            | 44.9        | 60           | 25.9         | 89            | 101         | 3            | 45.1         | 57 Plastics in primary forms                       |  |
| 38            | 10.1         | 0            | 424          | 35                  | 34.6         | 2             | 37.1        | 2            | 40.4         | 36            | 8.9         | 0            | -39.0        | 58 Plastics in non-primary forms                   |  |
| <b>2 509</b>  | <b>27.4</b>  | <b>1 099</b> | <b>24.5</b>  | <b>1 438</b>        | <b>20.5</b>  | <b>800</b>    | <b>4.5</b>  | <b>566</b>   | <b>23.3</b>  | <b>1 177</b>  | <b>17.1</b> | <b>476</b>   | <b>-14.2</b> | <b>6 Manufactured goods classified by material</b> |  |
| 36            | -14.8        | 12           | -21.4        | 22                  | -14.5        | 120           | -0.3        | 35           | 16.9         | 25            | -7.1        | 39           | 22.4         | 61 Leather manufactures, dressed furskins          |  |
| 131           | 38.7         | 2            | 4.4          | 70                  | 17.4         | 16            | 28.0        | 18           | -3.0         | 138           | 10.7        | 0            | 27.9         | 62 Rubber manufactures                             |  |
| 229           | 15.3         | 31           | 13.0         | 40                  | 13.5         | 50            | 9.3         | 98           | 0.2          | 52            | 10.1        | 30           | 8.3          | 63 Cork and wood manufactures                      |  |
| 154           | 21.8         | 24           | 23.6         | 44                  | 14.1         | 39            | 0.2         | 25           | 170          | 23            | 54.3        | 0            | 10.8         | 64 Paper, paperboard and articles thereof          |  |
| 333           | 26.7         | 42           | 61.4         | 425                 | 13.8         | 46            | -7.4        | 214          | 8.9          | 344           | 23.1        | 29           | 0.5          | 65 Textile yarn, fabrics and related products      |  |
| 222           | 13.6         | 49           | -48.2        | 348                 | 17.7         | 28            | -13.4       | 23           | 24.8         | 183           | 0.4         | 252          | -26.6        | 66 Non-metallic mineral manufactures               |  |
| 581           | 44.9         | 275          | 58.9         | 216                 | 53.3         | 92            | -15.8       | 74           | 139          | 66            | 96.5        | 29           | -11.3        | 67 Iron and steel                                  |  |
| 406           | 33.6         | 642          | 26.1         | 144                 | 24.3         | 386           | 14.8        | 62           | 52.3         | 33            | 76.9        | 91           | 7.1          | 68 Non-ferrous metals                              |  |
| 418           | 20.9         | 22           | 33.9         | 129                 | 19.5         | 24            | 9.8         | 16           | -0.6         | 313           | 12.6        | 5            | 8.7          | 69 Manufactures of metals                          |  |
| <b>3 351</b>  | <b>34.8</b>  | <b>96</b>    | <b>-33.6</b> | <b>1 612</b>        | <b>68.1</b>  | <b>555</b>    | <b>59.9</b> | <b>609</b>   | <b>23.8</b>  | <b>7 489</b>  | <b>20.5</b> | <b>200</b>   | <b>-2.3</b>  | <b>7 Machinery and transport equipment</b>         |  |
| 478           | 51.6         | 5            | -20.5        | 85                  | 7.0          | 121           | 21.7        | 76           | -2.5         | 119           | 9.0         | 7            | 66.4         | 71 Power generating machinery and equipment        |  |
| 190           | 13.8         | 12           | 57.6         | 54                  | 42.2         | 26            | 2.5         | 22           | -20.1        | 98            | 37.9        | 3            | -21.2        | 72 Machinery specialized for particular ind.       |  |
| 74            | 15.3         | 6            | 5.9          | 18                  | 20.7         | 8             | 97.3        | 2            | -23.8        | 73            | 56.5        | 0            | 8.8          | 73 Metalworking machinery                          |  |
| 317           | 32.5         | 13           | 15.4         | 123                 | 48.6         | 49            | 18.2        | 25           | 19.6         | 203           | 24.1        | 5            | 92.5         | 74 General industry machinery and equipment        |  |
| 143           | 43.4         | 2            | 11.0         | 36                  | 10.7         | 35            | 31.7        | 93           | 147          | 3 347         | 17.1        | 4            | 26.9         | 75 Office machines and computers                   |  |
| 322           | 98.0         | 7            | 66.1         | 220                 | 73.1         | 31            | 89.8        | 85           | 22.8         | 761           | -7.3        | 2            | -19.9        | 76 Telecommunication, sound, TV, video             |  |
| 849           | 25.8         | 14           | 82.0         | 407                 | 18.6         | 81            | 37.3        | 45           | 52.9         | 1 947         | 23.0        | 6            | -46.8        | 77 Electrical machinery                            |  |
| 914           | 25.3         | 13           | -13.1        | 203                 | 35.3         | 143           | 185         | 9            | 22.1         | 700           | 37.4        | 2            | -29.4        | 78 Road vehicles                                   |  |
| 65            | 82.7         | 24           | -71.9        | 466                 | 41.2         | 59            | 153         | 252          | 14.9         | 241           | 343         | 171          | -2.1         | 79 Other transport equipment                       |  |
| <b>2 390</b>  | <b>7.4</b>   | <b>117</b>   | <b>-7.8</b>  | <b>2 277</b>        | <b>4.7</b>   | <b>181</b>    | <b>-6.0</b> | <b>666</b>   | <b>13.5</b>  | <b>2 299</b>  | <b>6.1</b>  | <b>182</b>   | <b>3.6</b>   | <b>8 Miscellaneous manuf. articles</b>             |  |
| 80            | 10.5         | 1            | 21.8         | 37                  | 4.8          | 1             | 7.9         | 1            | -11.7        | 31            | 2.1         | 0            | -60.8        | 81 Prefabr. buildings, sanitary, heating, lighting |  |
| 469           | 6.8          | 8            | 3.7          | 97                  | 3.2          | 35            | -5.9        | 97           | 29.5         | 84            | 7.0         | 3            | 23.8         | 82 Furniture, bedding, mattresses                  |  |
| 17            | -6.6         | 0            | -25.1        | 10                  | -7.5         | 2             | -18.4       | 9            | 39.7         | 59            | 3.0         | 1            | -42.9        | 83 Travel goods, handbags and similar goods        |  |
| 1 238         | 5.9          | 84           | 3.6          | 1 757               | 2.2          | 35            | -16.3       | 279          | 16.0         | 1 013         | 2.9         | 155          | 4.6          | 84 Clothing and clothing accessories               |  |
| 266           | 9.4          | 9            | 24.3         | 136                 | 5.6          | 46            | -2.0        | 136          | -6.6         | 173           | 17.7        | 4            | -23.8        | 85 Footwear  |  |
| 82            | 31.5         | 7            | 14.6         | 79                  | 23.1         | 22            | 52.8        | 55           | 31.9         | 134           | 11.2        | 5            | 11.7         | 87 Professional, scientific, controlling material  |  |
| 21            | 2.6          | 2            | -40.3        | 12                  | 10.1         | 9             | -16.6       | 13           | -8.0         | 235           | 14.6        | 4            | -9.1         | 88 Photogr. apparatus, optical goods, clocks       |  |
| 216           | 8.3          | 6            | -69.5        | 149                 | 32.1         | 30            | -19.0       | 76           | 21.7         | 571           | 5.0         | 10           | 3.3          | 89 Miscellaneous manufactured articles             |  |
| <b>156</b>    | <b>16.8</b>  | <b>851</b>   | <b>-3.1</b>  | <b>455</b>          | <b>-0.1</b>  | <b>171</b>    | <b>-2.6</b> | <b>444</b>   | <b>5.4</b>   | <b>828</b>    | <b>17.0</b> | <b>83</b>    | <b>-4.0</b>  | <b>9 Articles not classified elsewhere</b>         |  |

## FOOD PRODUCTS

### EXPORTS

### IMPORTS

*Value (Mio ECU), share and variation (%)*

| Partner | 1997  |   | Jan–Feb 1998 |       | Partner | 1997  |   | Jan–Feb 1998 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 98/97 |         | Value | % | Value        | 98/97 |

### Fish, crustaceans, molluscs – SITC 03

|                         |              |              |            |              |                         |              |              |              |             |
|-------------------------|--------------|--------------|------------|--------------|-------------------------|--------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>1 676</b> | <b>100.0</b> | <b>254</b> | <b>-17.1</b> | <b>Extra EU–15</b>      | <b>8 891</b> | <b>100.0</b> | <b>1 418</b> | <b>18.3</b> |
| Japan                   | 308          | 18.4         | 39         | -40.0        | Norway                  | 1 677        | 18.9         | 287          | 23.0        |
| Switzerland             | 152          | 9.1          | 26         | 8.9          | Iceland                 | 649          | 7.3          | 104          | 6.7         |
| Russia                  | 88           | 5.3          | 16         | 12.4         | Thailand                | 427          | 4.8          | 76           | 51.5        |
| USA                     | 98           | 5.8          | 15         | -2.3         | Russia                  | 360          | 4.0          | 57           | -14.3       |
| Poland                  | 57           | 3.4          | 13         | 51.0         | Morocco                 | 353          | 4.0          | 56           | 11.4        |
| Hong Kong               | 82           | 4.9          | 11         | -69.6        | Argentina               | 304          | 3.4          | 56           | 25.1        |
| Egypt                   | 31           | 1.9          | 10         | 152.1        | USA                     | 385          | 4.3          | 53           | 0.8         |
| Norway                  | 55           | 3.3          | 9          | 8.5          | China                   | 219          | 2.5          | 48           | 96.5        |
| Nigeria                 | 66           | 3.9          | 9          | 10.6         | Faroe Islands           | 282          | 3.2          | 46           | -0.3        |
| Ivory Coast             | 77           | 4.6          | 8          | -30.3        | Ecuador                 | 288          | 3.2          | 44           | 68.8        |
| <b>Total for all 10</b> | <b>1 014</b> | <b>60.5</b>  | <b>157</b> | <b>-20.0</b> | <b>Total for all 10</b> | <b>4 942</b> | <b>55.6</b>  | <b>827</b>   | <b>19.5</b> |

### Cereals and cereal preparations – SITC 04

|                         |              |              |            |             |                         |              |              |            |             |
|-------------------------|--------------|--------------|------------|-------------|-------------------------|--------------|--------------|------------|-------------|
| <b>Extra EU–15</b>      | <b>5 781</b> | <b>100.0</b> | <b>855</b> | <b>-4.5</b> | <b>Extra EU–15</b>      | <b>1 955</b> | <b>100.0</b> | <b>365</b> | <b>19.8</b> |
| Russia                  | 487          | 8.4          | 96         | 31.7        | USA                     | 742          | 37.9         | 155        | 32.6        |
| USA                     | 412          | 7.1          | 62         | 19.7        | Canada                  | 294          | 15.0         | 49         | 6.9         |
| Libya                   | 245          | 4.2          | 51         | 14.3        | Hungary                 | 52           | 2.7          | 23         | 116.2       |
| Egypt                   | 175          | 3.0          | 49         | 30.8        | Argentina               | 151          | 7.7          | 21         | 5.2         |
| Morocco                 | 122          | 2.1          | 41         | 98.3        | Switzerland             | 110          | 5.6          | 18         | 24.1        |
| Yemen                   | 166          | 2.9          | 41         | 33.5        | Thailand                | 110          | 5.6          | 14         | -3.9        |
| Japan                   | 216          | 3.7          | 37         | -5.6        | India                   | 108          | 5.5          | 13         | 21.9        |
| Switzerland             | 184          | 3.2          | 28         | -3.4        | Turkey                  | 11           | 0.6          | 9          | 253.9       |
| Norway                  | 157          | 2.7          | 24         | -2.5        | Australia               | 62           | 3.2          | 9          | -30.8       |
| Cuba                    | 125          | 2.2          | 20         | 150.6       | Guiana                  | 17           | 0.9          | 6          | ✓           |
| <b>Total for all 10</b> | <b>2 289</b> | <b>39.6</b>  | <b>449</b> | <b>25.1</b> | <b>Total for all 10</b> | <b>1 656</b> | <b>84.7</b>  | <b>318</b> | <b>27.5</b> |

### Vegetables and fruit – SITC 05

|                         |              |              |            |             |                         |               |              |              |             |
|-------------------------|--------------|--------------|------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>4 491</b> | <b>100.0</b> | <b>802</b> | <b>10.4</b> | <b>Extra EU–15</b>      | <b>12 135</b> | <b>100.0</b> | <b>2 005</b> | <b>-1.2</b> |
| Russia                  | 681          | 15.2         | 156        | 36.8        | Turkey                  | 1 444         | 11.9         | 275          | 2.5         |
| USA                     | 640          | 14.2         | 92         | -7.2        | USA                     | 1 340         | 11.0         | 260          | 7.3         |
| Switzerland             | 509          | 11.3         | 70         | -10.5       | South Africa            | 703           | 5.8          | 136          | 71.9        |
| Poland                  | 294          | 6.5          | 65         | 46.2        | Morocco                 | 489           | 4.0          | 119          | -10.1       |
| Czech Republic          | 231          | 5.1          | 38         | -11.3       | Brazil                  | 595           | 4.9          | 111          | 13.3        |
| Japan                   | 185          | 4.1          | 35         | 10.0        | Israel                  | 401           | 3.3          | 107          | -9.0        |
| Norway                  | 160          | 3.6          | 27         | -5.2        | Costa Rica              | 488           | 4.0          | 89           | 24.9        |
| Canada                  | 123          | 2.7          | 19         | -0.7        | Thailand                | 443           | 3.6          | 84           | -1.6        |
| Hungary                 | 70           | 1.6          | 17         | 24.2        | China                   | 361           | 3.0          | 74           | 5.7         |
| Slovenia                | 76           | 1.7          | 15         | 15.6        | Poland                  | 434           | 3.6          | 51           | -1.3        |
| <b>Total for all 10</b> | <b>2 968</b> | <b>66.1</b>  | <b>537</b> | <b>10.1</b> | <b>Total for all 10</b> | <b>6 697</b>  | <b>55.2</b>  | <b>1 306</b> | <b>7.4</b>  |

### Beverages – SITC 11

|                         |              |              |              |            |                         |              |              |            |             |
|-------------------------|--------------|--------------|--------------|------------|-------------------------|--------------|--------------|------------|-------------|
| <b>Extra EU–15</b>      | <b>9 935</b> | <b>100.0</b> | <b>1 272</b> | <b>2.1</b> | <b>Extra EU–15</b>      | <b>1 855</b> | <b>100.0</b> | <b>275</b> | <b>19.3</b> |
| USA                     | 3 337        | 33.6         | 419          | -0.4       | USA                     | 401          | 21.6         | 58         | 27.3        |
| Japan                   | 1 015        | 10.2         | 214          | 54.6       | Australia               | 277          | 14.9         | 40         | 8.5         |
| Switzerland             | 633          | 6.4          | 104          | 10.0       | South Africa            | 140          | 7.5          | 23         | 44.0        |
| Canada                  | 401          | 4.0          | 55           | 12.9       | Chile                   | 141          | 7.6          | 22         | 35.2        |
| Russia                  | 305          | 3.1          | 44           | 56.7       | Bahamas                 | 88           | 4.7          | 18         | 57.8        |
| Venezuela               | 99           | 1.0          | 23           | 171.4      | Trinidad and Tobago     | 122          | 6.6          | 14         | 2.4         |
| Taiwan                  | 352          | 3.5          | 23           | -25.7      | Bulgaria                | 74           | 4.0          | 9          | -20.4       |
| Singapore               | 252          | 2.5          | 23           | -34.3      | Hungary                 | 48           | 2.6          | 8          | 12.2        |
| Hong Kong               | 337          | 3.4          | 23           | -51.6      | Switzerland             | 57           | 3.0          | 8          | 26.3        |
| Australia               | 182          | 1.8          | 22           | 9.4        | Argentina               | 31           | 1.7          | 8          | 158.3       |
| <b>Total for all 10</b> | <b>6 914</b> | <b>69.6</b>  | <b>950</b>   | <b>9.0</b> | <b>Total for all 10</b> | <b>1 378</b> | <b>74.3</b>  | <b>207</b> | <b>24.1</b> |

## RAW MATERIALS

### EXPORTS

### IMPORTS

Value (Mio ECU), share and variation (%)

| Partner | 1997  |   | Jan–Feb 1998 |       | Partner | 1997  |   | Jan–Feb 1998 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 98/97 |         | Value | % | Value        | 98/97 |

#### Cork and wood – SITC 24

| EXPORTS                 |              |              |            |             | IMPORTS                 |              |              |              |             |
|-------------------------|--------------|--------------|------------|-------------|-------------------------|--------------|--------------|--------------|-------------|
| Partner                 | 1997 Value   | 1997 %       | 1998 Value | 1998 %      | Partner                 | 1997 Value   | 1997 %       | 1998 Value   | 1998 %      |
| <b>Extra EU–15</b>      | <b>1 991</b> | <b>100.0</b> | <b>291</b> | <b>–4.9</b> | <b>Extra EU–15</b>      | <b>6 194</b> | <b>100.0</b> | <b>1 007</b> | <b>11.7</b> |
| Norway                  | 302          | 15.2         | 50         | 13.4        | USA                     | 870          | 14.1         | 147          | 13.2        |
| Japan                   | 418          | 21.0         | 33         | –63.3       | Russia                  | 665          | 10.7         | 94           | 13.9        |
| Egypt                   | 226          | 11.3         | 31         | 25.7        | Canada                  | 463          | 7.5          | 75           | 3.3         |
| Hong Kong               | 94           | 4.7          | 30         | 303.3       | Latvia                  | 399          | 6.4          | 68           | 29.7        |
| Switzerland             | 184          | 9.3          | 28         | –1.2        | Cameroon                | 352          | 5.7          | 65           | 36.0        |
| Algeria                 | 79           | 4.0          | 12         | 12.5        | Brazil                  | 281          | 4.5          | 52           | 7.0         |
| China                   | 24           | 1.2          | 11         | 437.6       | Malaysia                | 358          | 5.8          | 52           | –19.1       |
| USA                     | 62           | 3.1          | 11         | 48.3        | Czech Republic          | 311          | 5.0          | 41           | 3.3         |
| Israel                  | 75           | 3.8          | 10         | –13.2       | Ivory Coast             | 185          | 3.0          | 34           | 30.8        |
| Saudi Arabia            | 44           | 2.2          | 9          | 0.8         | Estonia                 | 228          | 3.7          | 34           | –4.7        |
| <b>Total for all 10</b> | <b>1 510</b> | <b>75.8</b>  | <b>226</b> | <b>–4.3</b> | <b>Total for all 10</b> | <b>4 111</b> | <b>66.4</b>  | <b>661</b>   | <b>10.5</b> |

#### Pulp and waste paper – SITC 25

| EXPORTS                 |            |              |            |             | IMPORTS                 |              |              |            |            |
|-------------------------|------------|--------------|------------|-------------|-------------------------|--------------|--------------|------------|------------|
| Partner                 | 1997 Value | 1997 %       | 1998 Value | 1998 %      | Partner                 | 1997 Value   | 1997 %       | 1998 Value | 1998 %     |
| <b>Extra EU–15</b>      | <b>757</b> | <b>100.0</b> | <b>97</b>  | <b>0.8</b>  | <b>Extra EU–15</b>      | <b>3 888</b> | <b>100.0</b> | <b>657</b> | <b>9.2</b> |
| Switzerland             | 140        | 18.4         | 19         | –8.0        | Canada                  | 1 222        | 31.4         | 213        | 11.4       |
| Japan                   | 59         | 7.7          | 9          | 4.1         | USA                     | 1 181        | 30.4         | 192        | 5.4        |
| Norway                  | 50         | 6.6          | 8          | 9.7         | Brazil                  | 332          | 8.5          | 52         | –3.1       |
| USA                     | 33         | 4.3          | 6          | 31.8        | Chile                   | 260          | 6.7          | 43         | 3.7        |
| Slovenia                | 42         | 5.6          | 5          | –20.5       | Norway                  | 211          | 5.4          | 34         | 7.0        |
| Hungary                 | 16         | 2.2          | 5          | 217.1       | Indonesia               | 49           | 1.3          | 17         | 129.1      |
| Czech Republic          | 23         | 3.1          | 5          | 69.9        | Russia                  | 102          | 2.6          | 13         | –50.8      |
| Poland                  | 34         | 4.4          | 4          | –0.2        | Switzerland             | 63           | 1.6          | 10         | 1.6        |
| Pakistan                | 3          | 0.4          | 4          | –           | South Africa            | 76           | 2.0          | 10         | 25.0       |
| China                   | 26         | 3.5          | 3          | 29.5        | Czech Republic          | 52           | 1.3          | 9          | 2.2        |
| <b>Total for all 10</b> | <b>425</b> | <b>56.2</b>  | <b>66</b>  | <b>15.4</b> | <b>Total for all 10</b> | <b>3 546</b> | <b>91.2</b>  | <b>593</b> | <b>5.8</b> |

#### Textile fibres and their wastes – SITC 26

| EXPORTS                 |              |              |            |              | IMPORTS                 |              |              |            |            |
|-------------------------|--------------|--------------|------------|--------------|-------------------------|--------------|--------------|------------|------------|
| Partner                 | 1997 Value   | 1997 %       | 1998 Value | 1998 %       | Partner                 | 1997 Value   | 1997 %       | 1998 Value | 1998 %     |
| <b>Extra EU–15</b>      | <b>1 915</b> | <b>100.0</b> | <b>272</b> | <b>–7.2</b>  | <b>Extra EU–15</b>      | <b>4 436</b> | <b>100.0</b> | <b>791</b> | <b>5.4</b> |
| Turkey                  | 302          | 15.7         | 38         | –48.3        | Australia               | 1 052        | 23.7         | 201        | 17.1       |
| USA                     | 154          | 8.0          | 23         | 16.7         | China                   | 330          | 7.4          | 65         | 10.3       |
| Poland                  | 100          | 5.2          | 19         | 52.6         | USA                     | 381          | 8.6          | 63         | –7.2       |
| Czech Republic          | 76           | 4.0          | 14         | 34.1         | Uzbekistan              | 399          | 9.0          | 52         | –33.1      |
| China                   | 62           | 3.3          | 11         | 126.7        | New Zealand             | 183          | 4.1          | 43         | 22.0       |
| Switzerland             | 68           | 3.6          | 10         | –13.8        | South Africa            | 109          | 2.5          | 26         | 25.1       |
| Japan                   | 63           | 3.3          | 9          | –9.7         | Turkey                  | 127          | 2.9          | 26         | –9.1       |
| Morocco                 | 49           | 2.6          | 7          | –10.7        | Mali                    | 71           | 1.6          | 19         | 59.1       |
| Kenya                   | 33           | 1.7          | 6          | 15.3         | Syria                   | 137          | 3.1          | 18         | 46.5       |
| Tunisia                 | 42           | 2.2          | 6          | –6.5         | Japan                   | 107          | 2.4          | 17         | 0.0        |
| <b>Total for all 10</b> | <b>950</b>   | <b>49.6</b>  | <b>144</b> | <b>–11.6</b> | <b>Total for all 10</b> | <b>2 898</b> | <b>65.3</b>  | <b>530</b> | <b>5.4</b> |

#### Metalliferous ores and metal scrap – SITC 28

| EXPORTS                 |              |              |            |              | IMPORTS                 |               |              |              |             |
|-------------------------|--------------|--------------|------------|--------------|-------------------------|---------------|--------------|--------------|-------------|
| Partner                 | 1997 Value   | 1997 %       | 1998 Value | 1998 %       | Partner                 | 1997 Value    | 1997 %       | 1998 Value   | 1998 %      |
| <b>Extra EU–15</b>      | <b>2 835</b> | <b>100.0</b> | <b>347</b> | <b>–11.3</b> | <b>Extra EU–15</b>      | <b>11 943</b> | <b>100.0</b> | <b>1 922</b> | <b>18.4</b> |
| Turkey                  | 420          | 14.8         | 53         | –9.5         | Brazil                  | 1 276         | 10.7         | 223          | 14.5        |
| USA                     | 216          | 7.6          | 42         | 52.6         | USA                     | 1 065         | 8.9          | 195          | 41.1        |
| Norway                  | 198          | 7.0          | 35         | 46.8         | Canada                  | 1 093         | 9.2          | 194          | 34.4        |
| Japan                   | 190          | 6.7          | 28         | 9.8          | Russia                  | 1 276         | 10.7         | 177          | 13.9        |
| Switzerland             | 88           | 3.1          | 21         | 88.4         | Australia               | 1 116         | 9.3          | 174          | 0.1         |
| China                   | 144          | 5.1          | 15         | –14.8        | South Africa            | 561           | 4.7          | 82           | –1.3        |
| India                   | 165          | 5.8          | 14         | –33.0        | Indonesia               | 509           | 4.3          | 73           | 14.5        |
| Canada                  | 72           | 2.6          | 12         | –11.0        | Chile                   | 614           | 5.1          | 71           | –26.8       |
| Russia                  | 112          | 4.0          | 12         | –22.4        | Jamaica                 | 225           | 1.9          | 50           | 82.5        |
| Taiwan                  | 183          | 6.4          | 12         | –29.0        | Switzerland             | 273           | 2.3          | 42           | 19.0        |
| <b>Total for all 10</b> | <b>1 788</b> | <b>63.1</b>  | <b>244</b> | <b>5.5</b>   | <b>Total for all 10</b> | <b>8 010</b>  | <b>67.1</b>  | <b>1 281</b> | <b>15.1</b> |

**FUEL PRODUCTS AND OTHER COMBUSTIBLES**

**EXPORTS**

**IMPORTS**

*Value (Mio ECU), share and variation (%)*

| Partner                                  | 1997          |              | Jan-Feb 1998 |              | Partner                 | 1997          |              | Jan-Feb 1998 |              |
|--|---------------|--------------|--------------|--------------|-------------------------|---------------|--------------|--------------|--------------|
|  | Value         | %            | Value        | 98/97        |                         | Value         | %            | Value        | 98/97        |
| <b>Petroleum oils, crude – SITC 333</b>  |               |              |              |              |                         |               |              |              |              |
| <b>Extra EU-15</b>                       | <b>2 258</b>  | <b>100.0</b> | <b>302</b>   | <b>-44.7</b> | <b>Extra EU-15</b>      | <b>54 628</b> | <b>100.0</b> | <b>7 807</b> | <b>-19.2</b> |
| USA                                      | 1 585         | 70.2         | 198          | -48.5        | Norway                  | 14 113        | 25.8         | 2 130        | -18.6        |
| Poland                                   | 206           | 9.1          | 34           | -51.2        | Saudi Arabia            | 8 685         | 15.9         | 1 161        | -10.3        |
| Norway                                   | 234           | 10.4         | 27           | -22.9        | Russia                  | 6 894         | 12.6         | 895          | -31.6        |
| Canada                                   | 136           | 6.0          | 23           | -56.3        | Libya                   | 6 158         | 11.3         | 786          | -22.6        |
| Form.Yug.Rep.Maced                       | 41            | 1.8          | 16           | 550.2        | Nigeria                 | 3 607         | 6.6          | 721          | -8.0         |
| Russia                                   | :             | :            | 3            | :            | Iran                    | 4 140         | 7.6          | 504          | -17.5        |
| Tunisia                                  | :             | :            | 0            | :            | Algeria                 | 2 408         | 4.4          | 396          | -7.0         |
|  |               |              |              |              | Iraq                    | 1 336         | 2.4          | 216          | 12.3         |
|  |               |              |              |              | Syria                   | 1 576         | 2.9          | 179          | -34.3        |
|  |               |              |              |              | Kuwait                  | 1 079         | 2.0          | 151          | -44.3        |
| <b>Total for all 10</b>                  | <b>2 202</b>  | <b>97.5</b>  | <b>302</b>   | <b>-44.7</b> | <b>Total for all 10</b> | <b>49 997</b> | <b>91.5</b>  | <b>7 140</b> | <b>-18.8</b> |
| <b>Petroleum products – SITC 334+335</b> |               |              |              |              |                         |               |              |              |              |
| <b>Extra EU-15</b>                       | <b>12 050</b> | <b>100.0</b> | <b>1 645</b> | <b>-17.3</b> | <b>Extra EU-15</b>      | <b>10 507</b> | <b>100.0</b> | <b>1 523</b> | <b>-24.3</b> |
| USA                                      | 1 940         | 16.1         | 249          | -45.5        | Russia                  | 2 824         | 26.9         | 379          | -29.1        |
| Switzerland                              | 1 263         | 10.5         | 197          | 8.8          | Norway                  | 902           | 8.6          | 164          | 32.8         |
| Poland                                   | 516           | 4.3          | 64           | 26.1         | Algeria                 | 1 157         | 11.0         | 158          | -34.2        |
| Norway                                   | 394           | 3.3          | 57           | 5.8          | Libya                   | 1 080         | 10.3         | 157          | -30.9        |
| Gibraltar                                | 368           | 3.1          | 45           | -51.3        | USA                     | 887           | 8.4          | 143          | -10.7        |
| Latvia                                   | 143           | 1.2          | 37           | 136.8        | Egypt                   | 260           | 2.5          | 45           | 55.8         |
| Turkey                                   | 235           | 2.0          | 36           | 26.2         | Estonia                 | 257           | 2.5          | 38           | -9.0         |
| Lebanon                                  | 229           | 1.9          | 28           | -20.1        | Indonesia               | 127           | 1.2          | 36           | 46.6         |
| Brazil                                   | 251           | 2.1          | 28           | -45.1        | Latvia                  | 322           | 3.1          | 36           | -61.7        |
| Libya                                    | 145           | 1.2          | 26           | 11.4         | Saudi Arabia            | 191           | 1.8          | 35           | -45.2        |
| <b>Total for all 10</b>                  | <b>5 484</b>  | <b>45.5</b>  | <b>766</b>   | <b>-22.4</b> | <b>Total for all 10</b> | <b>8 007</b>  | <b>76.2</b>  | <b>1 190</b> | <b>-22.6</b> |

## CHEMICALS

### EXPORTS

### IMPORTS

Value (Mio ECU), share and variation (%)

| Partner | 1997  |   | Jan–Feb 1998 |       | Partner | 1997  |   | Jan–Feb 1998 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 98/97 |         | Value | % | Value        | 98/97 |

### Organic chemicals – SITC 51

| EXPORTS                 |               |              |              |             | IMPORTS                 |               |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| Partner                 | 1997 Value    | 1997 %       | 1998 Value   | 1998 %      | Partner                 | 1997 Value    | 1997 %       | 1998 Value   | 1998 %      |
| <b>Extra EU–15</b>      | <b>20 113</b> | <b>100.0</b> | <b>3 623</b> | <b>16.0</b> | <b>Extra EU–15</b>      | <b>14 948</b> | <b>100.0</b> | <b>2 662</b> | <b>18.9</b> |
| USA                     | 6 532         | 32.5         | 1 463        | 55.2        | USA                     | 4 544         | 30.4         | 892          | 34.5        |
| Switzerland             | 1 884         | 9.4          | 334          | 9.2         | Switzerland             | 2 940         | 19.7         | 459          | 9.9         |
| Japan                   | 1 551         | 7.7          | 263          | –5.4        | Japan                   | 1 455         | 9.7          | 257          | 7.5         |
| Brazil                  | 690           | 3.4          | 116          | 32.2        | China                   | 708           | 4.7          | 121          | –11.8       |
| Australia               | 371           | 1.8          | 90           | 19.5        | Singapore               | 547           | 3.7          | 119          | 47.9        |
| Canada                  | 383           | 1.9          | 88           | 42.1        | India                   | 415           | 2.8          | 76           | 21.1        |
| Turkey                  | 470           | 2.3          | 76           | 2.1         | Norway                  | 304           | 2.0          | 65           | 47.2        |
| China                   | 355           | 1.8          | 69           | 4.1         | South Korea             | 293           | 2.0          | 64           | 79.9        |
| South Korea             | 466           | 2.3          | 65           | –28.4       | Brazil                  | 202           | 1.4          | 50           | 87.8        |
| Taiwan                  | 371           | 1.8          | 57           | –2.9        | Russia                  | 265           | 1.8          | 43           | 5.3         |
| <b>Total for all 10</b> | <b>13 073</b> | <b>65.0</b>  | <b>2 621</b> | <b>28.4</b> | <b>Total for all 10</b> | <b>11 673</b> | <b>78.1</b>  | <b>2 145</b> | <b>22.8</b> |

### Medicinal and pharmaceutical products – SITC 54

| EXPORTS                 |               |              |              |             | IMPORTS                 |               |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| Partner                 | 1997 Value    | 1997 %       | 1998 Value   | 1998 %      | Partner                 | 1997 Value    | 1997 %       | 1998 Value   | 1998 %      |
| <b>Extra EU–15</b>      | <b>23 104</b> | <b>100.0</b> | <b>3 936</b> | <b>17.5</b> | <b>Extra EU–15</b>      | <b>10 706</b> | <b>100.0</b> | <b>1 958</b> | <b>21.7</b> |
| USA                     | 4 750         | 20.6         | 845          | 34.8        | USA                     | 4 188         | 39.1         | 823          | 34.4        |
| Switzerland             | 2 631         | 11.4         | 439          | 16.6        | Switzerland             | 4 102         | 38.3         | 742          | 19.6        |
| Japan                   | 1 785         | 7.7          | 257          | –3.0        | Japan                   | 736           | 6.9          | 104          | –8.8        |
| Poland                  | 698           | 3.0          | 146          | 27.8        | China                   | 338           | 3.2          | 71           | 21.4        |
| Australia               | 836           | 3.6          | 139          | 6.3         | Australia               | 119           | 1.1          | 23           | 32.5        |
| Russia                  | 658           | 2.8          | 126          | 60.3        | Norway                  | 124           | 1.2          | 19           | –6.3        |
| Canada                  | 650           | 2.8          | 121          | 19.5        | Israel                  | 113           | 1.1          | 17           | 191.6       |
| Saudi Arabia            | 476           | 2.1          | 89           | 5.0         | Canada                  | 108           | 1.0          | 16           | –7.6        |
| Turkey                  | 433           | 1.9          | 82           | 29.4        | India                   | 49            | 0.5          | 9            | –0.1        |
| Brazil                  | 565           | 2.4          | 76           | 1.4         | Brazil                  | 36            | 0.3          | 8            | 15.1        |
| <b>Total for all 10</b> | <b>13 481</b> | <b>58.4</b>  | <b>2 319</b> | <b>21.1</b> | <b>Total for all 10</b> | <b>9 912</b>  | <b>92.6</b>  | <b>1 832</b> | <b>23.6</b> |

### Fertilizers – SITC 56

| EXPORTS                 |            |              |            |              | IMPORTS                 |              |              |            |             |
|-------------------------|------------|--------------|------------|--------------|-------------------------|--------------|--------------|------------|-------------|
| Partner                 | 1997 Value | 1997 %       | 1998 Value | 1998 %       | Partner                 | 1997 Value   | 1997 %       | 1998 Value | 1998 %      |
| <b>Extra EU–15 (*)</b>  | <b>912</b> | <b>100.0</b> | <b>116</b> | <b>–26.8</b> | <b>Extra EU–15</b>      | <b>1 762</b> | <b>100.0</b> | <b>388</b> | <b>10.0</b> |
| Poland                  | 27         | 2.9          | 7          | –9.0         | Russia                  | 266          | 15.1         | 78         | 66.8        |
| Australia               | 18         | 2.0          | 6          | 24.3         | Norway                  | 162          | 9.2          | 43         | 26.3        |
| USA                     | 37         | 4.1          | 6          | –39.2        | Tunisia                 | 149          | 8.5          | 37         | 44.1        |
| Thailand                | 31         | 3.4          | 5          | –5.6         | Poland                  | 168          | 9.5          | 34         | 8.8         |
| Morocco                 | 17         | 1.8          | 5          | 163.2        | Israel                  | 154          | 8.8          | 31         | 10.8        |
| Chad                    | :          | :            | 5          | :            | Lithuania               | 124          | 7.0          | 29         | 20.3        |
| Norway                  | 24         | 2.6          | 4          | 11.0         | Morocco                 | 191          | 10.9         | 29         | –24.6       |
| Switzerland             | 28         | 3.0          | 4          | –4.9         | Bulgaria                | 100          | 5.7          | 16         | –27.5       |
| Malaysia                | 25         | 2.7          | 4          | 618.3        | Ukraine                 | 18           | 1.0          | 11         | 260.8       |
| Japan                   | 12         | 1.3          | 3          | –11.9        | Croatia                 | 34           | 2.0          | 11         | –19.9       |
| <b>Total for all 10</b> | <b>218</b> | <b>23.9</b>  | <b>49</b>  | <b>17.4</b>  | <b>Total for all 10</b> | <b>1 367</b> | <b>77.6</b>  | <b>320</b> | <b>19.3</b> |

### Plastics in primary forms – SITC 57

| EXPORTS                 |              |              |              |             | IMPORTS                 |              |              |            |             |
|-------------------------|--------------|--------------|--------------|-------------|-------------------------|--------------|--------------|------------|-------------|
| Partner                 | 1997 Value   | 1997 %       | 1998 Value   | 1998 %      | Partner                 | 1997 Value   | 1997 %       | 1998 Value | 1998 %      |
| <b>Extra EU–15</b>      | <b>9 790</b> | <b>100.0</b> | <b>1 451</b> | <b>8.1</b>  | <b>Extra EU–15</b>      | <b>5 501</b> | <b>100.0</b> | <b>988</b> | <b>19.0</b> |
| USA                     | 1 035        | 10.6         | 191          | 34.0        | USA                     | 1 861        | 33.8         | 310        | 8.1         |
| Switzerland             | 851          | 8.7          | 131          | 6.8         | Switzerland             | 656          | 11.9         | 109        | 14.5        |
| Turkey                  | 820          | 8.4          | 127          | 22.9        | Japan                   | 490          | 8.9          | 82         | 10.2        |
| Poland                  | 549          | 5.6          | 80           | 28.8        | Norway                  | 436          | 7.9          | 73         | 13.3        |
| Hong Kong               | 360          | 3.7          | 54           | –0.7        | South Korea             | 168          | 3.0          | 45         | 116.5       |
| Japan                   | 318          | 3.2          | 47           | 12.4        | Hungary                 | 220          | 4.0          | 42         | 28.4        |
| Israel                  | 223          | 2.3          | 44           | 36.5        | Saudi Arabia            | 233          | 4.2          | 39         | 6.3         |
| Norway                  | 248          | 2.5          | 36           | –7.5        | Czech Republic          | 169          | 3.1          | 32         | 11.3        |
| Czech Republic          | 244          | 2.5          | 36           | 15.9        | Israel                  | 127          | 2.3          | 25         | 20.6        |
| Brazil                  | 265          | 2.7          | 34           | –16.1       | Croatia                 | 127          | 2.3          | 24         | 11.1        |
| <b>Total for all 10</b> | <b>4 911</b> | <b>50.2</b>  | <b>780</b>   | <b>16.5</b> | <b>Total for all 10</b> | <b>4 487</b> | <b>81.6</b>  | <b>780</b> | <b>14.5</b> |

(\*) For the period Jan–Feb 1998 the confidential trade exceeded 10% of the total extra EU–15 trade.

**MACHINERY AND EQUIPMENT**

**EXPORTS**

**IMPORTS**

*Value (Mio ECU), share and variation (%)*

| Partner | 1997  |   | Jan-Feb 1998 |       | Partner | 1997  |   | Jan-Feb 1998 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 98/97 |         | Value | % | Value        | 98/97 |

**Power generating machinery and equipment – SITC 71**

| Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 | Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 |
|-------------------------|---------------|--------------|--------------------|--------------------|-------------------------|---------------|--------------|--------------------|--------------------|
| <b>Extra EU-15</b>      | <b>28 818</b> | <b>100.0</b> | <b>4 901</b>       | <b>18.7</b>        | <b>Extra EU-15</b>      | <b>19 392</b> | <b>100.0</b> | <b>3 588</b>       | <b>28.1</b>        |
| USA                     | 9 389         | 32.6         | 1 665              | 17.1               | USA                     | 9 721         | 50.1         | 1 840              | 30.9               |
| Switzerland             | 897           | 3.1          | 177                | 36.0               | Japan                   | 2 089         | 10.8         | 393                | 15.4               |
| Canada                  | 967           | 3.4          | 168                | 35.1               | Hungary                 | 1 548         | 8.0          | 324                | 57.6               |
| Hungary                 | 711           | 2.5          | 159                | 76.8               | Switzerland             | 912           | 4.7          | 141                | 7.6                |
| Russia                  | 643           | 2.2          | 154                | 246.0              | Canada                  | 727           | 3.7          | 137                | 42.7               |
| Turkey                  | 736           | 2.6          | 150                | 74.1               | China                   | 369           | 1.9          | 71                 | 54.9               |
| China                   | 1 014         | 3.5          | 150                | -8.3               | Mexico                  | 291           | 1.5          | 57                 | 46.9               |
| Brazil                  | 768           | 2.7          | 132                | 37.6               | Czech Republic          | 257           | 1.3          | 52                 | 37.4               |
| Saudi Arabia            | 546           | 1.9          | 119                | 55.3               | Brazil                  | 305           | 1.6          | 49                 | -5.4               |
| Singapore               | 590           | 2.0          | 111                | 29.0               | Thailand                | 207           | 1.1          | 41                 | -4.9               |
| <b>Total for all 10</b> | <b>16 260</b> | <b>56.4</b>  | <b>2 984</b>       | <b>28.7</b>        | <b>Total for all 10</b> | <b>16 427</b> | <b>84.7</b>  | <b>3 104</b>       | <b>29.6</b>        |

**Machinery specialized for particular industries – SITC 72**

| Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 | Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 |
|-------------------------|---------------|--------------|--------------------|--------------------|-------------------------|---------------|--------------|--------------------|--------------------|
| <b>Extra EU-15</b>      | <b>46 200</b> | <b>100.0</b> | <b>6 805</b>       | <b>5.2</b>         | <b>Extra EU-15</b>      | <b>11 887</b> | <b>100.0</b> | <b>1 965</b>       | <b>14.5</b>        |
| USA                     | 8 895         | 19.3         | 1 620              | 27.9               | USA                     | 4 060         | 34.2         | 711                | 14.1               |
| Turkey                  | 2 305         | 5.0          | 316                | 5.4                | Switzerland             | 2 543         | 21.4         | 399                | 14.6               |
| Poland                  | 1 566         | 3.4          | 278                | 36.0               | Japan                   | 1 845         | 15.5         | 273                | 8.5                |
| China                   | 2 342         | 5.1          | 273                | -0.8               | Norway                  | 393           | 3.3          | 71                 | 3.3                |
| Switzerland             | 1 622         | 3.5          | 252                | 9.3                | Czech Republic          | 417           | 3.5          | 69                 | 18.9               |
| Japan                   | 1 506         | 3.3          | 216                | -22.9              | Canada                  | 350           | 2.9          | 58                 | 24.1               |
| Brazil                  | 1 669         | 3.6          | 192                | -8.7               | Taiwan                  | 258           | 2.2          | 42                 | 24.4               |
| Russia                  | 1 286         | 2.8          | 192                | 32.4               | Poland                  | 235           | 2.0          | 36                 | 2.9                |
| Norway                  | 1 006         | 2.2          | 177                | 25.7               | South Korea             | 180           | 1.5          | 36                 | 58.1               |
| Canada                  | 1 013         | 2.2          | 161                | 34.7               | Hungary                 | 217           | 1.8          | 34                 | 11.1               |
| <b>Total for all 10</b> | <b>23 209</b> | <b>50.2</b>  | <b>3 677</b>       | <b>15.9</b>        | <b>Total for all 10</b> | <b>10 497</b> | <b>88.3</b>  | <b>1 731</b>       | <b>13.9</b>        |

**General industry machinery and equipment – SITC 74**

| Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 | Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 |
|-------------------------|---------------|--------------|--------------------|--------------------|-------------------------|---------------|--------------|--------------------|--------------------|
| <b>Extra EU-15</b>      | <b>45 871</b> | <b>100.0</b> | <b>6 997</b>       | <b>8.2</b>         | <b>Extra EU-15</b>      | <b>18 147</b> | <b>100.0</b> | <b>3 185</b>       | <b>22.4</b>        |
| USA                     | 7 446         | 16.2         | 1 226              | 14.8               | USA                     | 6 373         | 35.1         | 1 193              | 25.6               |
| Switzerland             | 2 414         | 5.3          | 384                | 10.9               | Japan                   | 3 301         | 18.2         | 550                | 12.8               |
| Poland                  | 1 863         | 4.1          | 285                | 15.6               | Switzerland             | 2 446         | 13.5         | 393                | 9.4                |
| China                   | 1 673         | 3.6          | 249                | 12.2               | Czech Republic          | 637           | 3.5          | 114                | 37.1               |
| Norway                  | 1 533         | 3.3          | 248                | 14.4               | China                   | 692           | 3.8          | 110                | 23.8               |
| Japan                   | 1 361         | 3.0          | 215                | 2.5                | Norway                  | 422           | 2.3          | 80                 | 30.7               |
| Russia                  | 1 624         | 3.5          | 211                | 13.0               | Taiwan                  | 404           | 2.2          | 70                 | 21.4               |
| Turkey                  | 1 381         | 3.0          | 206                | 18.6               | South Korea             | 320           | 1.8          | 61                 | 56.9               |
| Brazil                  | 1 428         | 3.1          | 184                | -5.0               | Canada                  | 347           | 1.9          | 59                 | 13.8               |
| Czech Republic          | 1 224         | 2.7          | 176                | 0.6                | Poland                  | 317           | 1.7          | 55                 | 21.1               |
| <b>Total for all 10</b> | <b>21 947</b> | <b>47.8</b>  | <b>3 385</b>       | <b>11.4</b>        | <b>Total for all 10</b> | <b>15 258</b> | <b>84.1</b>  | <b>2 686</b>       | <b>20.8</b>        |

**Telecommunication, sound, TV, video – SITC 76**

| Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 | Partner                 | 1997 Value    | 1997 %       | Jan-Feb 1998 Value | Jan-Feb 1998 98/97 |
|-------------------------|---------------|--------------|--------------------|--------------------|-------------------------|---------------|--------------|--------------------|--------------------|
| <b>Extra EU-15</b>      | <b>27 076</b> | <b>100.0</b> | <b>4 015</b>       | <b>10.4</b>        | <b>Extra EU-15</b>      | <b>22 576</b> | <b>100.0</b> | <b>3 833</b>       | <b>18.3</b>        |
| USA                     | 2 636         | 9.7          | 458                | 44.1               | USA                     | 5 763         | 25.5         | 1 042              | 30.6               |
| Hong Kong               | 2 048         | 7.6          | 343                | 36.6               | Japan                   | 4 262         | 18.9         | 648                | 3.0                |
| Taiwan                  | 944           | 3.5          | 209                | 658.2              | China                   | 2 633         | 11.7         | 438                | 11.4               |
| Switzerland             | 1 212         | 4.5          | 202                | -5.5               | Malaysia                | 1 338         | 5.9          | 196                | -1.3               |
| Russia                  | 1 063         | 3.9          | 192                | 44.5               | Hungary                 | 935           | 4.1          | 185                | 81.6               |
| Hungary                 | 992           | 3.7          | 187                | 35.3               | South Korea             | 1 049         | 4.6          | 147                | -20.5              |
| China                   | 1 710         | 6.3          | 175                | -28.0              | Taiwan                  | 813           | 3.6          | 134                | -3.8               |
| Poland                  | 889           | 3.3          | 158                | 22.0               | Thailand                | 589           | 2.6          | 111                | 68.3               |
| South Africa            | 821           | 3.0          | 150                | 37.7               | Israel                  | 505           | 2.2          | 110                | 51.1               |
| Norway                  | 858           | 3.2          | 134                | -2.7               | Singapore               | 753           | 3.3          | 89                 | -40.6              |
| <b>Total for all 10</b> | <b>13 174</b> | <b>48.7</b>  | <b>2 207</b>       | <b>29.9</b>        | <b>Total for all 10</b> | <b>18 640</b> | <b>82.6</b>  | <b>3 099</b>       | <b>13.4</b>        |



## MACHINERY AND EQUIPMENT

### EXPORTS

### IMPORTS

Value (Mio ECU), share and variation (%)

| Partner | 1997  |   | Jan–Feb 1998 |       | Partner | 1997  |   | Jan–Feb 1998 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 98/97 |         | Value | % | Value        | 98/97 |

#### Office machines and computers – SITC 75

|                         |               |              |              |             |                         |               |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>19 348</b> | <b>100.0</b> | <b>3 062</b> | <b>11.3</b> | <b>Extra EU–15</b>      | <b>44 998</b> | <b>100.0</b> | <b>8 496</b> | <b>23.0</b> |
| USA                     | 6 099         | 31.5         | 958          | 10.3        | USA                     | 12 863        | 28.6         | 2 235        | 17.9        |
| Switzerland             | 1 793         | 9.3          | 323          | 15.2        | Japan                   | 7 997         | 17.8         | 1 491        | 23.0        |
| Japan                   | 1 672         | 8.6          | 204          | -22.1       | Taiwan                  | 5 042         | 11.2         | 1 026        | 18.6        |
| Norway                  | 907           | 4.7          | 155          | 4.6         | Singapore               | 5 392         | 12.0         | 915          | 3.7         |
| Russia                  | 674           | 3.5          | 132          | 39.0        | China                   | 2 582         | 5.7          | 549          | 26.0        |
| Singapore               | 792           | 4.1          | 102          | -23.7       | Malaysia                | 2 596         | 5.8          | 526          | 42.1        |
| Hungary                 | 554           | 2.9          | 96           | 42.6        | South Korea             | 2 163         | 4.8          | 483          | 26.4        |
| Poland                  | 487           | 2.5          | 84           | 27.3        | Philippines             | 1 198         | 2.7          | 320          | 249.6       |
| Turkey                  | 473           | 2.4          | 83           | 58.4        | Hong Kong               | 878           | 2.0          | 216          | 32.3        |
| South Africa            | 424           | 2.2          | 75           | 42.4        | Thailand                | 1 253         | 2.8          | 181          | -7.0        |
| <b>Total for all 10</b> | <b>13 874</b> | <b>71.7</b>  | <b>2 213</b> | <b>9.2</b>  | <b>Total for all 10</b> | <b>41 963</b> | <b>93.3</b>  | <b>7 941</b> | <b>22.3</b> |

#### of which computer equipment – SITC 752

|                         |              |              |              |             |                         |               |              |              |             |
|-------------------------|--------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>9 995</b> | <b>100.0</b> | <b>1 644</b> | <b>14.8</b> | <b>Extra EU–15</b>      | <b>25 008</b> | <b>100.0</b> | <b>4 601</b> | <b>18.6</b> |
| USA                     | 2 449        | 24.5         | 398          | 8.8         | USA                     | 5 943         | 23.8         | 1 028        | 8.7         |
| Switzerland             | 1 275        | 12.8         | 235          | 18.6        | Japan                   | 4 613         | 18.4         | 854          | 38.1        |
| Japan                   | 894          | 8.9          | 130          | -18.2       | Singapore               | 3 912         | 15.6         | 684          | 6.0         |
| Norway                  | 614          | 6.1          | 97           | 0.2         | Taiwan                  | 3 053         | 12.2         | 601          | 14.1        |
| Russia                  | 469          | 4.7          | 95           | 52.4        | China                   | 1 264         | 5.1          | 280          | 25.6        |
| Singapore               | 488          | 4.9          | 60           | -34.4       | South Korea             | 1 236         | 4.9          | 271          | 33.5        |
| Poland                  | 321          | 3.2          | 59           | 48.6        | Malaysia                | 1 402         | 5.6          | 234          | -2.3        |
| Turkey                  | 303          | 3.0          | 56           | 68.7        | Thailand                | 1 000         | 4.0          | 154          | 1.1         |
| South Africa            | 227          | 2.3          | 45           | 59.0        | Philippines             | 661           | 2.6          | 113          | 32.7        |
| Hungary                 | 156          | 1.6          | 35           | 109.6       | Hong Kong               | 263           | 1.1          | 75           | 87.8        |
| <b>Total for all 10</b> | <b>7 195</b> | <b>72.0</b>  | <b>1 209</b> | <b>10.9</b> | <b>Total for all 10</b> | <b>23 348</b> | <b>93.4</b>  | <b>4 293</b> | <b>16.7</b> |

#### Electrical machinery – SITC 77

|                         |               |              |              |             |                         |               |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>51 139</b> | <b>100.0</b> | <b>8 072</b> | <b>10.0</b> | <b>Extra EU–15</b>      | <b>49 235</b> | <b>100.0</b> | <b>8 525</b> | <b>13.1</b> |
| USA                     | 8 799         | 17.2         | 1 432        | 11.1        | USA                     | 11 676        | 23.7         | 1 982        | 15.2        |
| Switzerland             | 2 369         | 4.6          | 407          | 15.5        | Japan                   | 8 726         | 17.7         | 1 469        | 8.7         |
| Russia                  | 1 701         | 3.3          | 348          | 44.4        | China                   | 3 164         | 6.4          | 634          | 40.6        |
| Singapore               | 2 178         | 4.3          | 338          | 2.3         | South Korea             | 2 265         | 4.6          | 455          | 34.7        |
| Czech Republic          | 1 773         | 3.5          | 299          | 14.8        | Switzerland             | 2 725         | 5.5          | 452          | 9.4         |
| Hong Kong               | 2 074         | 4.1          | 296          | 1.5         | Taiwan                  | 2 260         | 4.6          | 403          | 17.3        |
| Poland                  | 1 620         | 3.2          | 268          | 21.1        | Singapore               | 2 311         | 4.7          | 399          | 29.7        |
| Malaysia                | 1 940         | 3.8          | 266          | -14.9       | Malaysia                | 2 091         | 4.2          | 362          | 6.9         |
| Japan                   | 1 749         | 3.4          | 261          | -6.9        | Hungary                 | 1 484         | 3.0          | 245          | 15.3        |
| Hungary                 | 1 479         | 2.9          | 258          | 18.3        | Czech Republic          | 1 086         | 2.2          | 214          | 44.9        |
| <b>Total for all 10</b> | <b>25 681</b> | <b>50.2</b>  | <b>4 173</b> | <b>9.9</b>  | <b>Total for all 10</b> | <b>37 789</b> | <b>76.8</b>  | <b>6 614</b> | <b>17.6</b> |

#### of which valves, transistors etc. – SITC 776

|                         |               |              |              |             |                         |               |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>12 681</b> | <b>100.0</b> | <b>2 137</b> | <b>18.7</b> | <b>Extra EU–15</b>      | <b>18 455</b> | <b>100.0</b> | <b>3 212</b> | <b>7.3</b>  |
| USA                     | 2 488         | 19.6         | 432          | 14.1        | USA                     | 4 363         | 23.6         | 741          | 12.0        |
| Singapore               | 1 242         | 9.8          | 206          | 13.1        | Japan                   | 3 288         | 17.8         | 559          | 12.2        |
| Malaysia                | 1 319         | 10.4         | 182          | -20.4       | South Korea             | 1 364         | 7.4          | 323          | 66.5        |
| Taiwan                  | 973           | 7.7          | 162          | 38.4        | Singapore               | 1 833         | 9.9          | 318          | 38.6        |
| South Korea             | 939           | 7.4          | 138          | 39.9        | Malaysia                | 1 537         | 8.3          | 269          | 3.8         |
| Hong Kong               | 809           | 6.4          | 123          | 17.5        | Taiwan                  | 868           | 4.7          | 168          | 26.7        |
| Japan                   | 398           | 3.1          | 72           | 58.8        | Philippines             | 570           | 3.1          | 91           | -21.1       |
| Philippines             | 516           | 4.1          | 66           | -10.5       | Canada                  | 428           | 2.3          | 76           | 36.5        |
| Malta                   | 346           | 2.7          | 52           | -24.1       | Hong Kong               | 288           | 1.6          | 74           | 66.7        |
| Morocco                 | 223           | 1.8          | 50           | 84.8        | Morocco                 | 293           | 1.6          | 48           | 31.8        |
| <b>Total for all 10</b> | <b>9 254</b>  | <b>73.0</b>  | <b>1 481</b> | <b>12.0</b> | <b>Total for all 10</b> | <b>14 831</b> | <b>80.4</b>  | <b>2 667</b> | <b>19.7</b> |

# MAIN EU TRADING PARTNERS BY MAIN PRODUCT

## TRANSPORT EQUIPMENT

### EXPORTS

### IMPORTS

Value (Mio ECU), share and variation (%)

| Partner | 1997  |   | Jan–Feb 1998 |       | Partner | 1997  |   | Jan–Feb 1998 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 98/97 |         | Value | % | Value        | 98/97 |

### Road vehicles – SITC 78

|                         |               |              |               |             |                         |               |              |              |             |
|-------------------------|---------------|--------------|---------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>65 459</b> | <b>100.0</b> | <b>10 634</b> | <b>10.6</b> | <b>Extra EU–15</b>      | <b>29 770</b> | <b>100.0</b> | <b>5 253</b> | <b>18.7</b> |
| USA                     | 16 410        | 25.1         | 2 965         | 19.0        | Japan                   | 13 862        | 46.6         | 2 334        | 11.8        |
| Japan                   | 5 842         | 8.9          | 840           | -22.7       | USA                     | 4 391         | 14.8         | 731          | 5.4         |
| Switzerland             | 4 159         | 6.4          | 686           | 16.3        | South Korea             | 2 188         | 7.4          | 358          | 12.8        |
| Poland                  | 3 060         | 4.7          | 562           | 3.1         | Czech Republic          | 1 492         | 5.0          | 348          | 85.0        |
| Turkey                  | 3 025         | 4.6          | 401           | 30.1        | Taiwan                  | 817           | 2.7          | 264          | 113.1       |
| Norway                  | 2 270         | 3.5          | 341           | -0.9        | Poland                  | 1 282         | 4.3          | 192          | -10.9       |
| Hungary                 | 1 557         | 2.4          | 330           | 100.8       | Brazil                  | 418           | 1.4          | 123          | 323.4       |
| Australia               | 1 426         | 2.2          | 239           | 16.5        | Hungary                 | 669           | 2.2          | 122          | 23.7        |
| Czech Republic          | 1 644         | 2.5          | 235           | -1.7        | Slovenia                | 722           | 2.4          | 120          | 31.7        |
| Brazil                  | 1 642         | 2.5          | 234           | -3.8        | Slovakia                | 637           | 2.1          | 112          | -4.7        |
| <b>Total for all 10</b> | <b>41 035</b> | <b>62.7</b>  | <b>6 833</b>  | <b>9.9</b>  | <b>Total for all 10</b> | <b>26 479</b> | <b>88.9</b>  | <b>4 704</b> | <b>18.7</b> |

### of which passenger cars etc. – SITC 781

|                         |               |              |              |            |                         |               |              |              |             |
|-------------------------|---------------|--------------|--------------|------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>37 591</b> | <b>100.0</b> | <b>6 205</b> | <b>7.0</b> | <b>Extra EU–15</b>      | <b>16 420</b> | <b>100.0</b> | <b>2 816</b> | <b>18.3</b> |
| USA                     | 12 284        | 32.7         | 2 216        | 16.9       | Japan                   | 9 021         | 54.9         | 1 472        | 12.0        |
| Japan                   | 5 037         | 13.4         | 724          | -24.5      | South Korea             | 1 925         | 11.7         | 325          | 16.6        |
| Switzerland             | 2 932         | 7.8          | 502          | 20.4       | USA                     | 1 884         | 11.5         | 307          | 4.5         |
| Norway                  | 1 440         | 3.8          | 213          | -5.2       | Czech Republic          | 813           | 4.9          | 215          | 132.7       |
| Poland                  | 1 095         | 2.9          | 203          | -25.6      | Poland                  | 607           | 3.7          | 91           | -16.2       |
| Turkey                  | 1 471         | 3.9          | 187          | 25.1       | Brazil                  | 189           | 1.2          | 83           | ↗           |
| Australia               | 980           | 2.6          | 165          | 17.9       | Slovenia                | 566           | 3.4          | 82           | 15.7        |
| Taiwan                  | 746           | 2.0          | 149          | 4.8        | Slovakia                | 411           | 2.5          | 71           | -16.3       |
| Russia                  | 891           | 2.4          | 146          | 102.9      | Hungary                 | 251           | 1.5          | 45           | 15.6        |
| Canada                  | 636           | 1.7          | 110          | -0.3       | South Africa            | 3             | 0.0          | 32           | ↗           |
| <b>Total for all 10</b> | <b>27 511</b> | <b>73.2</b>  | <b>4 615</b> | <b>5.3</b> | <b>Total for all 10</b> | <b>15 669</b> | <b>95.4</b>  | <b>2 725</b> | <b>19.2</b> |

### Aircraft, spacecraft etc. – SITC 792

|                         |               |              |              |             |                         |               |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>26 959</b> | <b>100.0</b> | <b>3 903</b> | <b>10.8</b> | <b>Extra EU–15</b>      | <b>21 541</b> | <b>100.0</b> | <b>3 610</b> | <b>32.1</b> |
| USA                     | 6 706         | 24.9         | 1 010        | 16.3        | USA                     | 14 176        | 65.8         | 2 187        | 25.0        |
| Canada                  | 1 721         | 6.4          | 357          | 108.5       | Egypt                   | 166           | 0.8          | 219          | ↗           |
| Philippines             | 1 039         | 3.9          | 280          | ↗           | Canada                  | 882           | 4.1          | 150          | -1.2        |
| Switzerland             | 1 653         | 6.1          | 231          | 11.2        | Switzerland             | 767           | 3.6          | 133          | 57.7        |
| Egypt                   | 352           | 1.3          | 217          | ↗           | Turkey                  | 366           | 1.7          | 102          | 186.2       |
| Hong Kong               | 354           | 1.3          | 183          | -15.5       | United Arab Emirates    | 195           | 0.9          | 97           | 144.7       |
| Saudi Arabia            | 2 718         | 10.1         | 183          | -60.3       | Morocco                 | 167           | 0.8          | 87           | 901.8       |
| United Arab Emirates    | 93            | 0.3          | 113          | 667.8       | Gabon                   | 572           | 2.7          | 77           | -22.9       |
| Morocco                 | 223           | 0.8          | 110          | 124.9       | China                   | 139           | 0.6          | 75           | 269.4       |
| Taiwan                  | 164           | 0.6          | 105          | ↗           | Bermuda                 | 832           | 3.9          | 52           | -51.1       |
| <b>Total for all 10</b> | <b>15 022</b> | <b>55.7</b>  | <b>2 789</b> | <b>39.3</b> | <b>Total for all 10</b> | <b>18 261</b> | <b>84.8</b>  | <b>3 179</b> | <b>37.3</b> |

### Ships, boats etc. – SITC 793

|                         |              |              |            |              |                         |              |              |            |              |
|-------------------------|--------------|--------------|------------|--------------|-------------------------|--------------|--------------|------------|--------------|
| <b>Extra EU–15</b>      | <b>7 732</b> | <b>100.0</b> | <b>692</b> | <b>68.1</b>  | <b>Extra EU–15</b>      | <b>2 925</b> | <b>100.0</b> | <b>441</b> | <b>71.4</b>  |
| USA                     | 986          | 12.8         | 311        | 881.8        | South Korea             | 516          | 17.7         | 170        | 497.3        |
| Norway                  | 1 296        | 16.8         | 65         | 598.7        | Norway                  | 245          | 8.4          | 69         | 57.1         |
| Malta                   | 138          | 1.8          | 38         | 111.2        | USA                     | 323          | 11.1         | 32         | 2.6          |
| Bahamas                 | 399          | 5.2          | 28         | 75.5         | Malta                   | 35           | 1.2          | 21         | 122.7        |
| British Virgin Islands  | 183          | 2.4          | 22         | -53.9        | North Korea             | :            | :            | 21         | :            |
| Antigua and Barbuda     | 27           | 0.4          | 18         | 143.7        | Bermuda                 | 161          | 5.5          | 18         | -37.2        |
| Hong Kong               | 26           | 0.3          | 18         | 108.2        | Bahamas                 | 126          | 4.3          | 14         | 190.6        |
| Panama                  | 190          | 2.5          | 17         | 11.6         | Canada                  | 33           | 1.1          | 13         | 129.9        |
| Morocco                 | 54           | 0.7          | 15         | ↗            | Liberia                 | 113          | 3.9          | 12         | 142.2        |
| Liberia                 | 405          | 5.2          | 14         | 40.4         | Panama                  | 172          | 5.9          | 7          | ↗            |
| <b>Total for all 10</b> | <b>3 705</b> | <b>47.9</b>  | <b>546</b> | <b>232.7</b> | <b>Total for all 10</b> | <b>1 724</b> | <b>58.9</b>  | <b>378</b> | <b>139.7</b> |

## OTHER MANUFACTURED GOODS

### EXPORTS

### IMPORTS

Value (Mio ECU), share and variation (%)

| Partner | 1997  |   | Jan–Feb 1998 |       | Partner | 1997  |   | Jan–Feb 1998 |       |
|---------|-------|---|--------------|-------|---------|-------|---|--------------|-------|
|         | Value | % | Value        | 98/97 |         | Value | % | Value        | 98/97 |

#### Non-metallic mineral manufactures – SITC 66

|                         |               |              |              |             |                         |               |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>23 895</b> | <b>100.0</b> | <b>3 498</b> | <b>–3.5</b> | <b>Extra EU–15</b>      | <b>16 677</b> | <b>100.0</b> | <b>2 369</b> | <b>–9.6</b> |
| USA                     | 4 946         | 20.7         | 894          | 28.0        | USA                     | 1 654         | 9.9          | 373          | 56.5        |
| Israel                  | 3 031         | 12.7         | 442          | –3.1        | Switzerland             | 3 407         | 20.4         | 338          | –51.4       |
| India                   | 2 895         | 12.1         | 375          | –34.5       | Israel                  | 1 299         | 7.8          | 251          | 21.8        |
| Switzerland             | 1 743         | 7.3          | 227          | –24.2       | India                   | 869           | 5.2          | 196          | 29.7        |
| Japan                   | 952           | 4.0          | 136          | –16.3       | China                   | 621           | 3.7          | 109          | 17.5        |
| Hong Kong               | 1 233         | 5.2          | 131          | –26.5       | Japan                   | 522           | 3.1          | 86           | 8.3         |
| Poland                  | 580           | 2.4          | 87           | 12.4        | Czech Republic          | 507           | 3.0          | 74           | 13.0        |
| Russia                  | 402           | 1.7          | 66           | 53.3        | Hong Kong               | 374           | 2.2          | 73           | 28.3        |
| Saudi Arabia            | 295           | 1.2          | 56           | 39.0        | Zaire                   | 480           | 2.9          | 70           | 0.9         |
| Australia               | 355           | 1.5          | 56           | 6.0         | Australia               | 331           | 2.0          | 61           | 22.6        |
| <b>Total for all 10</b> | <b>16 432</b> | <b>68.8</b>  | <b>2 471</b> | <b>–4.3</b> | <b>Total for all 10</b> | <b>10 065</b> | <b>60.3</b>  | <b>1 631</b> | <b>–4.2</b> |

#### Iron and steel – SITC 67

|                         |               |              |              |             |                         |              |              |              |             |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|--------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>19 013</b> | <b>100.0</b> | <b>2 962</b> | <b>9.0</b>  | <b>Extra EU–15</b>      | <b>9 260</b> | <b>100.0</b> | <b>1 950</b> | <b>41.3</b> |
| USA                     | 3 757         | 19.8         | 562          | 10.1        | Russia                  | 842          | 9.1          | 172          | 32.0        |
| Switzerland             | 1 288         | 6.8          | 248          | 28.4        | Norway                  | 806          | 8.7          | 140          | 12.6        |
| Norway                  | 1 068         | 5.6          | 167          | –13.4       | South Africa            | 551          | 6.0          | 132          | 60.0        |
| Turkey                  | 851           | 4.5          | 127          | 10.2        | Poland                  | 542          | 5.8          | 111          | 31.4        |
| Poland                  | 578           | 3.0          | 112          | 62.1        | Switzerland             | 636          | 6.9          | 111          | 10.1        |
| Czech Republic          | 466           | 2.4          | 94           | 46.8        | Czech Republic          | 569          | 6.1          | 101          | 48.6        |
| India                   | 556           | 2.9          | 90           | 22.3        | Turkey                  | 372          | 4.0          | 96           | 64.1        |
| Taiwan                  | 477           | 2.5          | 71           | –6.8        | USA                     | 537          | 5.8          | 93           | 10.2        |
| China                   | 400           | 2.1          | 64           | 28.3        | Slovakia                | 357          | 3.9          | 92           | 55.1        |
| Mexico                  | 349           | 1.8          | 63           | 26.2        | Romania                 | 401          | 4.3          | 83           | 56.7        |
| <b>Total for all 10</b> | <b>9 789</b>  | <b>51.5</b>  | <b>1 598</b> | <b>14.6</b> | <b>Total for all 10</b> | <b>5 614</b> | <b>60.6</b>  | <b>1 132</b> | <b>33.8</b> |

#### Textile yarn, fabrics and related products – SITC 65

|                         |               |              |              |            |                         |               |              |              |             |
|-------------------------|---------------|--------------|--------------|------------|-------------------------|---------------|--------------|--------------|-------------|
| <b>Extra EU–15</b>      | <b>20 042</b> | <b>100.0</b> | <b>3 015</b> | <b>7.1</b> | <b>Extra EU–15</b>      | <b>15 433</b> | <b>100.0</b> | <b>2 818</b> | <b>16.5</b> |
| USA                     | 2 116         | 10.6         | 328          | 11.3       | India                   | 1 675         | 10.9         | 305          | 14.5        |
| Poland                  | 1 694         | 8.5          | 262          | 5.6        | China                   | 1 254         | 8.1          | 264          | 29.9        |
| Switzerland             | 1 106         | 5.5          | 179          | 2.2        | USA                     | 1 405         | 9.1          | 260          | 18.9        |
| Tunisia                 | 1 100         | 5.5          | 176          | 8.8        | Turkey                  | 1 438         | 9.3          | 245          | 19.3        |
| Morocco                 | 989           | 4.9          | 148          | 4.9        | Switzerland             | 1 168         | 7.6          | 198          | 6.0         |
| Turkey                  | 986           | 4.9          | 146          | 11.8       | Pakistan                | 928           | 6.0          | 174          | 16.7        |
| Romania                 | 912           | 4.5          | 127          | 22.0       | South Korea             | 679           | 4.4          | 122          | 12.0        |
| Japan                   | 857           | 4.3          | 113          | –14.0      | Indonesia               | 649           | 4.2          | 121          | 16.8        |
| Hungary                 | 713           | 3.6          | 110          | 10.7       | Taiwan                  | 530           | 3.4          | 117          | 51.9        |
| Hong Kong               | 866           | 4.3          | 107          | 1.3        | Japan                   | 593           | 3.8          | 103          | 17.1        |
| <b>Total for all 10</b> | <b>11 339</b> | <b>56.6</b>  | <b>1 695</b> | <b>6.5</b> | <b>Total for all 10</b> | <b>10 319</b> | <b>66.9</b>  | <b>1 910</b> | <b>18.8</b> |

#### Clothing and clothing accessories – SITC 84

|                         |               |              |              |             |                         |               |              |              |            |
|-------------------------|---------------|--------------|--------------|-------------|-------------------------|---------------|--------------|--------------|------------|
| <b>Extra EU–15</b>      | <b>13 870</b> | <b>100.0</b> | <b>2 199</b> | <b>–0.5</b> | <b>Extra EU–15</b>      | <b>38 556</b> | <b>100.0</b> | <b>6 955</b> | <b>6.1</b> |
| Switzerland             | 2 064         | 14.9         | 390          | –1.4        | China                   | 6 217         | 16.1         | 1 187        | 16.8       |
| USA                     | 2 033         | 14.7         | 340          | 8.7         | Turkey                  | 4 156         | 10.8         | 727          | –0.3       |
| Japan                   | 1 660         | 12.0         | 261          | –22.3       | Hong Kong               | 2 621         | 6.8          | 557          | –1.4       |
| Russia                  | 772           | 5.6          | 122          | 41.9        | India                   | 1 951         | 5.1          | 400          | 5.1        |
| Norway                  | 662           | 4.8          | 118          | –0.1        | Tunisia                 | 2 023         | 5.2          | 351          | 5.4        |
| Hong Kong               | 698           | 5.0          | 85           | –24.2       | Morocco                 | 1 894         | 4.9          | 331          | 9.0        |
| Tunisia                 | 392           | 2.8          | 64           | 2.4         | Poland                  | 1 660         | 4.3          | 296          | –1.6       |
| Poland                  | 393           | 2.8          | 57           | –4.7        | Bangladesh              | 1 442         | 3.7          | 284          | 29.3       |
| Hungary                 | 319           | 2.3          | 54           | 13.0        | Romania                 | 1 495         | 3.9          | 246          | 18.9       |
| Morocco                 | 269           | 1.9          | 47           | 33.0        | Indonesia               | 1 315         | 3.4          | 238          | 12.8       |
| <b>Total for all 10</b> | <b>9 263</b>  | <b>66.8</b>  | <b>1 538</b> | <b>–1.8</b> | <b>Total for all 10</b> | <b>24 773</b> | <b>64.3</b>  | <b>4 616</b> | <b>8.2</b> |



## Member States and EU trade



*Value (Mio ECU)*

| Period                           | Reporter |       |        |         |         |        |        |        |         |         |        |       |        |         |
|----------------------------------|----------|-------|--------|---------|---------|--------|--------|--------|---------|---------|--------|-------|--------|---------|
|                                  | B/L      | DK    | D      | EL      | E       | F      | IRL    | I      | NL      | A       | P      | FIN   | S      | UK      |
| <b>INTRA EU-15 + EXTRA EU-15</b> |          |       |        |         |         |        |        |        |         |         |        |       |        |         |
| 1993                             | 4 288    | 5 573 | 32 011 | -11 589 | -11 035 | 4 012  | 6 675  | 18 048 | 11 934  | -7 189  | -7 501 | 4 523 | 6 523  | -25 042 |
| 1994                             | 10 615   | 4 928 | 38 290 | -10 175 | -10 228 | 4 533  | 7 049  | 18 660 | 8 868   | -8 665  | -7 626 | 5 409 | 8 062  | -24 378 |
| 1995                             | 9 928    | 4 022 | 45 557 | -11 349 | -11 351 | 9 000  | 9 453  | 21 235 | 13 715  | -6 498  | -7 513 | 8 425 | 11 777 | -23 530 |
| 1996                             | 8 085    | 4 823 | 51 625 | -12 385 | -10 608 | 9 279  | 10 974 | 34 676 | 10 137  | -8 099  | -8 336 | 7 640 | 14 165 | -23 821 |
| 1997                             | 10 737   | 3 943 | 66 589 | -12 713 | -12 595 | 15 022 | 13 853 | 26 559 | 15 284  | -5 448  | -9 167 | 8 878 | 15 154 | -23 121 |
| 1997 Mar                         | 822      | 405   | 5 130  | -1 006  | -597    | 1 457  | 1 122  | 2 221  | 1 221   | -578    | -820   | 620   | 1 111  | -1 900  |
| Apr                              | 954      | 326   | 5 311  | -1 045  | -1 234  | 1 407  | 812    | 2 103  | 1 350   | -416    | -905   | 766   | 1 392  | -2 248  |
| May                              | 601      | 398   | 4 907  | -1 242  | -920    | 1 189  | 929    | 2 452  | 1 060   | -322    | -781   | 786   | 1 264  | -1 885  |
| Jun                              | 1 036    | 323   | 6 676  | -1 069  | -1 017  | 1 698  | 1 616  | 2 135  | 1 390   | -284    | -720   | 689   | 1 500  | -3 052  |
| Jul                              | 1 850    | 359   | 6 539  | -1 197  | -1 082  | 1 911  | 1 110  | 5 588  | 1 114   | -456    | -537   | 1 019 | 1 350  | -3 120  |
| Aug                              | 478      | 442   | 4 294  | -794    | -1 054  | 247    | 1 095  | 2 634  | 1 031   | -703    | -712   | 709   | 848    | -1 707  |
| Sep                              | 1 661    | 246   | 7 738  | -1 088  | -1 669  | 1 401  | 1 554  | 497    | 1 864   | -422    | -875   | 683   | 1 523  | -1 489  |
| Oct                              | 1 309    | 336   | 5 791  | -1 232  | -1 061  | 2 683  | 1 206  | 3 053  | 1 628   | -220    | -833   | 893   | 1 511  | -1 877  |
| Nov                              | 531      | 395   | 6 568  | -989    | -850    | 824    | 1 186  | 2 014  | 1 448   | -480    | -726   | 893   | 1 177  | -2 370  |
| Dec                              | -231     | 282   | 6 234  | -1 025  | -1 385  | 1 216  | 1 428  | 1 064  | 1 474   | -385    | -936   | 584   | 1 084  | -994    |
| 1998 Jan                         | 1 080    | 102   | 3 029  | -949    | -1 130  | 668    | 1 069  | 0      | 929     | -634    | -644   | 707   | 1 007  | -2 589  |
| Feb                              | 855      | 259   | 6 048  | -1 133  | -1 233  | 945    | 1 167  | 891    | 872     | -521    | -775   | 950   | 1 451  | -3 312  |
| Mar                              | :        | :     | 6 441  | :       | -1 588  | 1 563  | :      | :      | :       | :       | :      | :     | :      | :       |
| <b>INTRA EU-15</b>               |          |       |        |         |         |        |        |        |         |         |        |       |        |         |
| 1993                             | 6 656    | 3 086 | 17 278 | -7 596  | -7 563  | -4 134 | 5 780  | 7 249  | 23 721  | -6 396  | -4 876 | 2 946 | 2 492  | -8 578  |
| 1994                             | 10 466   | 2 194 | 18 209 | -7 760  | -6 641  | -4 402 | 6 793  | 6 265  | 27 960  | -7 271  | -4 623 | 3 813 | 3 289  | -8 091  |
| 1995                             | 12 935   | 1 240 | 18 604 | -8 799  | -7 996  | -6 438 | 9 296  | 6 538  | 34 672  | -9 403  | -4 484 | 3 140 | 2 503  | -6 644  |
| 1996                             | 11 208   | 1 813 | 18 998 | -8 716  | -8 841  | -6 986 | 9 039  | 9 972  | 37 311  | -10 724 | -5 529 | 1 500 | 2 078  | -6 589  |
| 1997                             | 12 627   | 1 137 | 25 931 | -9 941  | -6 558  | -287   | 10 595 | 3 418  | 45 943  | -9 872  | -5 893 | 1 673 | 1 363  | -7 687  |
| 1997 Mar                         | 960      | 81    | 2 042  | -747    | -442    | 122    | 1 003  | 476    | 3 639   | -899    | -539   | 47    | -25    | 72      |
| Apr                              | 1 251    | 116   | 2 305  | -738    | -456    | 252    | 767    | 233    | 3 688   | -915    | -562   | 268   | 123    | -944    |
| May                              | 867      | 127   | 1 567  | -988    | -338    | -293   | 779    | 99     | 3 551   | -696    | -511   | 189   | 128    | -464    |
| Jun                              | 1 335    | 13    | 2 658  | -816    | -610    | -44    | 1 282  | 117    | 3 706   | -764    | -483   | 195   | 279    | -1 468  |
| Jul                              | 1 569    | 2     | 1 945  | -1 007  | -663    | 15     | 667    | 2 257  | 3 364   | -880    | -265   | 90    | 203    | -2 728  |
| Aug                              | 909      | 293   | 1 610  | -625    | -527    | -609   | 685    | 84     | 3 525   | -953    | -465   | 143   | 56     | -562    |
| Sep                              | 1 841    | 68    | 3 233  | -856    | -940    | 172    | 1 059  | -64    | 4 821   | -862    | -555   | 83    | 202    | 5       |
| Oct                              | 1 356    | 0     | 1 948  | -1 076  | -615    | 640    | 904    | 439    | 4 699   | -779    | -591   | 135   | 21     | -623    |
| Nov                              | 585      | 164   | 2 877  | -843    | -532    | -343   | 928    | -44    | 4 143   | -775    | -503   | 127   | 8      | -552    |
| Dec                              | -135     | -37   | 1 761  | -835    | -969    | -226   | 1 237  | -1 116 | 3 769   | -863    | -674   | -12   | -102   | -67     |
| 1998 Jan                         | 1 442    | 145   | 1 284  | -694    | -273    | 217    | 977    | 231    | 4 262   | -697    | -344   | 385   | 318    | -178    |
| Feb                              | 1 157    | 128   | 3 038  | -712    | -563    | 35     | 936    | 116    | 3 888   | -797    | -469   | 256   | 305    | -316    |
| Mar                              | :        | :     | 2 506  | :       | -735    | 39     | :      | :      | :       | :       | :      | :     | :      | :       |
| <b>EXTRA EU-15</b>               |          |       |        |         |         |        |        |        |         |         |        |       |        |         |
| 1993                             | -2 368   | 2 486 | 14 733 | -3 993  | -3 472  | 8 146  | 895    | 10 799 | -11 788 | -792    | -2 625 | 1 577 | 4 031  | -16 464 |
| 1994                             | 149      | 2 733 | 20 081 | -2 415  | -3 587  | 8 936  | 256    | 12 395 | -19 092 | -1 394  | -3 003 | 1 596 | 4 773  | -16 287 |
| 1995                             | -3 006   | 2 783 | 26 953 | -2 550  | -3 355  | 15 438 | 158    | 14 697 | -20 957 | 2 905   | -3 029 | 5 285 | 9 274  | -16 886 |
| 1996                             | -3 123   | 3 010 | 32 627 | -3 669  | -1 767  | 16 265 | 1 935  | 24 703 | -27 175 | 2 625   | -2 806 | 6 140 | 12 087 | -17 232 |
| 1997                             | -1 890   | 2 806 | 40 658 | -2 772  | -6 037  | 15 309 | 3 259  | 23 141 | -30 660 | 4 424   | -3 273 | 7 205 | 13 791 | -15 434 |
| 1997 Mar                         | -138     | 324   | 3 088  | -259    | -155    | 1 335  | 119    | 1 745  | -2 418  | 320     | -281   | 573   | 1 137  | -1 972  |
| Apr                              | -297     | 210   | 3 007  | -307    | -777    | 1 155  | 45     | 1 871  | -2 339  | 498     | -343   | 498   | 1 269  | -1 304  |
| May                              | -266     | 271   | 3 340  | -254    | -582    | 1 482  | 150    | 2 353  | -2 491  | 374     | -270   | 598   | 1 136  | -1 421  |
| Jun                              | -300     | 310   | 4 018  | -252    | -407    | 1 742  | 334    | 2 018  | -2 316  | 480     | -237   | 494   | 1 221  | -1 584  |
| Jul                              | 280      | 357   | 4 595  | -190    | -419    | 1 896  | 444    | 3 331  | -2 250  | 424     | -271   | 929   | 1 147  | -392    |
| Aug                              | -431     | 150   | 2 683  | -169    | -527    | 856    | 410    | 2 551  | -2 494  | 250     | -246   | 566   | 793    | -1 144  |
| Sep                              | -180     | 178   | 4 505  | -232    | -729    | 1 229  | 495    | 561    | -2 958  | 439     | -320   | 600   | 1 321  | -1 494  |
| Oct                              | -47      | 336   | 3 843  | -156    | -446    | 2 043  | 303    | 2 614  | -3 071  | 559     | -241   | 759   | 1 490  | -1 254  |
| Nov                              | -54      | 231   | 3 691  | -146    | -319    | 1 166  | 258    | 2 058  | -2 695  | 295     | -223   | 766   | 1 169  | -1 818  |
| Dec                              | -95      | 319   | 4 472  | -190    | -416    | 1 442  | 191    | 2 180  | -2 295  | 479     | -262   | 596   | 1 186  | -927    |
| 1998 Jan                         | -362     | -43   | 1 746  | -255    | -857    | 451    | 91     | -231   | -3 333  | 63      | -300   | 322   | 689    | -2 411  |
| Feb                              | -302     | 131   | 3 010  | -421    | -670    | 910    | 231    | 775    | -3 016  | 276     | -306   | 694   | 1 146  | -2 996  |
| Mar                              | -497     | 100   | 3 935  | -315    | -853    | 1 524  | 311    | 2 370  | :       | 319     | -246   | 398   | 1 205  | -2 901  |

## INTRA-EU TRADE BY MEMBER STATE

Value (Mio ECU) and variation (%)

| Period                  | Reporter  |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
|-------------------------|-----------|---------|--------|---------|--------|--------|---------|--------|---------|---------|--------|--------|--------|--------|---------|
|                         | EU-15     | B/L     | DK     | D       | EL     | E      | F       | IRL    | I       | NL      | A      | P      | FIN    | S      | UK      |
| <b>DISPATCHES</b>       |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| %, 1997                 | 100.0     | 9.8     | 2.5    | 21.6    | 0.4    | 5.2    | 14.3    | 2.7    | 9.9     | 12.3    | 2.8    | 1.4    | 1.7    | 3.5    | 11.8    |
| <b>Value</b>            |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1994                    | 899 580   | 90 525  | 23 004 | 208 169 | 4 516  | 42 970 | 130 142 | 20 994 | 92 528  | 105 838 | 24 543 | 12 092 | 14 575 | 30 461 | 99 224  |
| 1995                    | 1 016 813 | 101 998 | 25 200 | 232 722 | 5 080  | 49 065 | 145 033 | 25 274 | 102 384 | 124 167 | 29 036 | 13 952 | 17 787 | 36 629 | 108 487 |
| 1996                    | 1 066 962 | 106 404 | 26 981 | 237 061 | 4 615  | 57 287 | 149 665 | 27 101 | 110 161 | 129 287 | 29 405 | 15 623 | 17 651 | 38 196 | 117 526 |
| 1997                    | 1 157 560 | 113 114 | 29 213 | 250 276 | 4 507  | 60 718 | 165 213 | 31 777 | 114 764 | 142 021 | 32 692 | 16 380 | 19 304 | 40 440 | 137 142 |
| 1998 Jan-Feb            | 198 797   | 19 715  | 4 835  | 44 629  | 817    | 10 822 | 28 906  | 5 445  | 18 311  | 24 512  | 5 318  | 2 551  | 3 459  | 7 080  | 22 398  |
| 1997 Mar                | 96 685    | 9 851   | 2 273  | 20 644  | 352    | 5 029  | 13 951  | 2 869  | 9 323   | 11 873  | 2 587  | 1 407  | 1 513  | 3 183  | 11 830  |
| Apr                     | 98 945    | 10 029  | 2 519  | 20 215  | 391    | 5 610  | 14 588  | 2 580  | 9 735   | 11 919  | 2 898  | 1 424  | 1 864  | 3 598  | 11 577  |
| May                     | 93 962    | 9 088   | 2 372  | 20 637  | 441    | 5 263  | 12 929  | 2 446  | 9 722   | 11 461  | 2 464  | 1 351  | 1 604  | 3 168  | 11 014  |
| Jun                     | 100 855   | 10 196  | 2 435  | 22 206  | 422    | 5 300  | 14 052  | 3 027  | 10 105  | 12 116  | 2 834  | 1 459  | 1 638  | 3 451  | 11 613  |
| Jul                     | 97 418    | 9 176   | 2 042  | 21 317  | 400    | 4 875  | 13 993  | 2 436  | 11 770  | 11 304  | 2 799  | 1 663  | 1 445  | 2 775  | 11 423  |
| Aug                     | 77 272    | 7 837   | 2 407  | 18 238  | 327    | 2 929  | 9 802   | 2 233  | 6 004   | 10 434  | 2 070  | 847    | 1 441  | 3 086  | 9 618   |
| Sep                     | 104 242   | 10 461  | 2 705  | 21 237  | 368    | 5 329  | 15 106  | 2 828  | 10 697  | 13 351  | 3 168  | 1 372  | 1 699  | 3 798  | 12 122  |
| Oct                     | 110 319   | 10 427  | 2 774  | 22 857  | 423    | 6 355  | 16 559  | 2 803  | 11 166  | 13 756  | 3 238  | 1 623  | 1 844  | 3 877  | 12 618  |
| Nov                     | 100 705   | 9 033   | 2 658  | 22 544  | 393    | 5 641  | 13 986  | 2 795  | 9 472   | 12 713  | 2 883  | 1 369  | 1 686  | 3 659  | 11 872  |
| Dec                     | 97 190    | 8 777   | 2 360  | 21 267  | 289    | 5 121  | 14 241  | 2 983  | 9 981   | 11 987  | 2 614  | 1 151  | 1 518  | 3 342  | 11 559  |
| 1998 Jan                | 97 152    | 9 774   | 2 428  | 21 881  | 348    | 5 264  | 14 383  | 2 722  | 8 076   | 12 299  | 2 568  | 1 279  | 1 696  | 3 484  | 10 949  |
| Feb                     | 101 645   | 9 940   | 2 407  | 22 748  | 470    | 5 558  | 14 523  | 2 723  | 10 235  | 12 213  | 2 750  | 1 272  | 1 763  | 3 596  | 11 449  |
| Mar                     | :         | :       | :      | 22 933  | :      | 6 149  | 16 167  | :      | :       | :       | :      | :      | :      | :      | :       |
| <b>Annual variation</b> |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1994                    | 12.8      | 10.7    | 9.7    | 9.6     | 6.3    | 21.0   | 14.6    | 17.2   | 12.1    | 13.7    | 9.4    | 14.8   | 23.1   | 20.9   | 12.5    |
| 1995                    | 13.0      | 12.7    | 9.6    | 11.8    | 12.5   | 14.2   | 11.4    | 20.4   | 10.7    | 17.3    | 18.3   | 15.4   | 22.0   | 20.2   | 9.3     |
| 1996                    | 4.9       | 4.3     | 7.1    | 1.9     | -9.2   | 16.8   | 3.2     | 7.2    | 7.6     | 4.1     | 1.3    | 12.0   | -0.8   | 4.3    | 8.3     |
| 1997                    | 8.5       | 6.3     | 8.3    | 5.6     | -2.3   | 6.0    | 10.4    | 17.3   | 4.2     | 9.8     | 11.2   | 4.8    | 9.4    | 5.9    | 16.7    |
| 1998 Jan-Feb            | 10.5      | 8.1     | 3.6    | 14.1    | 16.5   | 16.8   | 11.1    | 14.0   | 9.1     | 16.1    | 3.5    | -6.0   | 13.4   | 8.9    | 2.3     |
| 1997 Dec                | 11.5      | 8.2     | 3.4    | 9.0     | -18.4  | 12.1   | 17.5    | 21.5   | 8.1     | 8.3     | 20.6   | 1.4    | 13.7   | 17.3   | 16.1    |
| 1998 Jan                | 9.9       | 7.9     | 2.2    | 15.9    | -7.2   | 10.9   | 11.7    | 10.5   | 0.4     | 22.1    | 1.7    | -7.6   | 9.9    | 6.7    | 1.3     |
| Feb                     | 11.0      | 8.2     | 5.0    | 12.5    | 43.7   | 22.9   | 10.6    | 17.8   | 17.1    | 10.7    | 5.3    | -4.3   | 17.0   | 11.1   | 3.3     |
| Mar                     | :         | :       | :      | 11.1    | :      | 22.3   | 15.9    | :      | :       | :       | :      | :      | :      | :      | :       |
| <b>ARRIVALS</b>         |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| %, 1997                 | 100.0     | 9.2     | 2.6    | 20.5    | 1.3    | 6.1    | 15.1    | 1.9    | 10.2    | 8.8     | 3.9    | 2.0    | 1.6    | 3.6    | 13.2    |
| <b>Value</b>            |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1994                    | 859 380   | 80 060  | 20 809 | 189 960 | 12 276 | 49 611 | 134 545 | 14 202 | 86 263  | 77 878  | 31 814 | 16 716 | 10 761 | 27 172 | 107 315 |
| 1995                    | 971 651   | 89 063  | 23 961 | 214 119 | 13 879 | 57 061 | 151 471 | 15 978 | 95 845  | 89 495  | 38 439 | 18 436 | 14 647 | 34 125 | 115 132 |
| 1996                    | 1 022 427 | 95 196  | 25 169 | 218 063 | 13 331 | 66 128 | 156 651 | 18 062 | 100 188 | 91 976  | 40 129 | 21 152 | 16 150 | 36 118 | 124 115 |
| 1997                    | 1 095 113 | 100 487 | 28 076 | 224 345 | 14 449 | 67 275 | 165 500 | 21 182 | 111 346 | 96 078  | 42 564 | 22 273 | 17 631 | 39 077 | 144 829 |
| 1998 Jan-Feb            | 184 719   | 17 115  | 4 562  | 40 308  | 2 223  | 11 658 | 28 654  | 3 531  | 17 963  | 16 362  | 6 811  | 3 364  | 2 818  | 6 457  | 22 892  |
| 1997 Mar                | 90 897    | 8 891   | 2 193  | 18 602  | 1 099  | 5 471  | 13 829  | 1 866  | 8 847   | 8 235   | 3 485  | 1 946  | 1 466  | 3 208  | 11 758  |
| Apr                     | 93 557    | 8 778   | 2 403  | 17 910  | 1 129  | 6 066  | 14 335  | 1 813  | 9 502   | 8 231   | 3 813  | 1 986  | 1 596  | 3 475  | 12 521  |
| May                     | 89 947    | 8 222   | 2 246  | 19 070  | 1 429  | 5 601  | 13 222  | 1 668  | 9 623   | 7 911   | 3 160  | 1 862  | 1 416  | 3 040  | 11 479  |
| Jun                     | 95 454    | 8 860   | 2 422  | 19 548  | 1 239  | 5 910  | 14 096  | 1 745  | 9 988   | 8 410   | 3 598  | 1 942  | 1 444  | 3 171  | 13 081  |
| Jul                     | 92 849    | 7 606   | 2 040  | 19 372  | 1 406  | 5 537  | 13 978  | 1 770  | 9 513   | 7 940   | 3 678  | 1 929  | 1 356  | 2 573  | 14 151  |
| Aug                     | 73 710    | 6 928   | 2 114  | 16 628  | 953    | 3 456  | 10 410  | 1 548  | 5 920   | 6 908   | 3 024  | 1 313  | 1 298  | 3 030  | 10 180  |
| Sep                     | 96 033    | 8 621   | 2 637  | 18 004  | 1 223  | 6 269  | 14 934  | 1 769  | 10 761  | 8 530   | 4 029  | 1 927  | 1 616  | 3 597  | 12 117  |
| Oct                     | 103 861   | 9 071   | 2 774  | 20 908  | 1 498  | 6 970  | 15 919  | 1 900  | 10 726  | 9 057   | 4 017  | 2 214  | 1 709  | 3 856  | 13 242  |
| Nov                     | 95 465    | 8 448   | 2 495  | 19 667  | 1 236  | 6 173  | 14 329  | 1 867  | 9 517   | 8 570   | 3 658  | 1 872  | 1 559  | 3 650  | 12 424  |
| Dec                     | 95 459    | 8 913   | 2 397  | 19 506  | 1 123  | 6 090  | 14 466  | 1 746  | 11 096  | 8 219   | 3 478  | 1 825  | 1 531  | 3 444  | 11 626  |
| 1998 Jan                | 90 077    | 8 332   | 2 284  | 20 598  | 1 042  | 5 537  | 14 167  | 1 745  | 7 845   | 8 037   | 3 265  | 1 623  | 1 311  | 3 166  | 11 127  |
| Feb                     | 94 642    | 8 783   | 2 278  | 19 710  | 1 181  | 6 121  | 14 488  | 1 786  | 10 118  | 8 325   | 3 546  | 1 741  | 1 507  | 3 290  | 11 765  |
| Mar                     | :         | :       | :      | 20 427  | :      | 6 884  | 16 128  | :      | :       | :       | :      | :      | :      | :      | :       |
| <b>Annual variation</b> |           |         |        |         |        |        |         |        |         |         |        |        |        |        |         |
| 1994                    | 11.9      | 6.5     | 16.4   | 10.0    | 3.7    | 15.2   | 14.3    | 17.1   | 14.5    | 12.3    | 10.4   | 8.5    | 21.0   | 19.7   | 10.9    |
| 1995                    | 13.1      | 11.2    | 15.1   | 12.7    | 13.1   | 15.0   | 12.6    | 12.5   | 11.1    | 14.9    | 20.8   | 10.3   | 36.1   | 25.6   | 7.3     |
| 1996                    | 5.2       | 6.9     | 5.0    | 1.8     | -3.9   | 15.9   | 3.4     | 13.0   | 4.5     | 2.8     | 4.4    | 14.7   | 10.3   | 5.8    | 7.8     |
| 1997                    | 7.1       | 5.6     | 11.6   | 2.9     | 8.4    | 1.7    | 5.6     | 17.3   | 11.1    | 4.5     | 6.1    | 5.3    | 9.2    | 8.2    | 16.7    |
| 1998 Jan-Feb            | 10.0      | 6.0     | 4.7    | 14.7    | 5.3    | 19.8   | 10.3    | 1.2    | 13.3    | 16.3    | 2.8    | -2.7   | 6.7    | 7.0    | 2.9     |
| 1997 Dec                | 8.1       | 11.1    | 11.5   | 2.2     | -5.0   | 5.9    | 9.9     | 7.3    | 12.2    | 6.8     | 14.3   | -3.0   | 7.9    | 11.2   | 12.5    |
| 1998 Jan                | 11.3      | 5.9     | 2.4    | 21.3    | 6.5    | 18.6   | 12.0    | 4.5    | 5.5     | 27.7    | 1.7    | -7.0   | 5.1    | 8.4    | 0.8     |
| Feb                     | 8.8       | 6.1     | 7.1    | 8.6     | 4.2    | 20.8   | 8.6     | -1.9   | 20.2    | 7.0     | 3.9    | 1.6    | 8.1    | 5.8    | 4.9     |
| Mar                     | :         | :       | :      | 9.8     | :      | 25.8   | 16.6    | :      | :       | :       | :      | :      | :      | :      | :       |



Value (Mio ECU) and variation (%)

| Period           | Reporter |        |        |         |       |        |         |        |        |        |        |       |        |        |         |
|------------------|----------|--------|--------|---------|-------|--------|---------|--------|--------|--------|--------|-------|--------|--------|---------|
|                  | EU-15    | B/L    | DK     | D       | EL    | E      | F       | IRL    | I      | NL     | A      | P     | FIN    | S      | UK      |
| <b>EXPORTS</b>   |          |        |        |         |       |        |         |        |        |        |        |       |        |        |         |
| %, 1997          | 100.0    | 5.3    | 2.0    | 28.0    | 0.7   | 3.9    | 14.1    | 2.0    | 13.3   | 5.1    | 2.8    | 0.6   | 2.4    | 4.5    | 15.3    |
| Value            |          |        |        |         |       |        |         |        |        |        |        |       |        |        |         |
| 1994             | 523 641  | 29 958 | 12 095 | 150 745 | 3 389 | 21 507 | 79 810  | 7 586  | 68 346 | 29 414 | 13 311 | 3 031 | 10 350 | 20 919 | 73 181  |
| 1995             | 572 840  | 31 257 | 12 560 | 167 474 | 3 371 | 23 980 | 85 212  | 8 904  | 76 335 | 31 161 | 15 106 | 3 467 | 13 168 | 24 870 | 75 975  |
| 1996             | 625 084  | 32 512 | 13 511 | 176 130 | 4 242 | 27 538 | 90 634  | 10 960 | 88 534 | 31 056 | 16 448 | 3 765 | 14 737 | 28 680 | 86 337  |
| 1997             | 717 884  | 37 782 | 14 544 | 201 076 | 5 366 | 27 707 | 100 958 | 14 665 | 95 470 | 36 949 | 19 829 | 4 047 | 17 071 | 32 399 | 110 022 |
| 1998 Jan-Feb     | 111 155  | 6 343  | 2 177  | 31 881  | 698   | 4 287  | 16 194  | 2 645  | 13 636 | 5 985  | 2 916  | 626   | 2 576  | 4 960  | 16 228  |
| 1997 Mar         | 56 430   | 3 201  | 1 173  | 15 465  | 350   | 2 403  | 8 350   | 1 050  | 7 483  | 3 011  | 1 599  | 313   | 1 382  | 2 577  | 8 072   |
| Apr              | 61 244   | 3 324  | 1 275  | 17 197  | 384   | 2 331  | 8 776   | 1 185  | 8 014  | 2 618  | 1 799  | 326   | 1 377  | 2 980  | 9 658   |
| May              | 57 916   | 3 132  | 1 218  | 15 439  | 474   | 2 216  | 8 124   | 1 131  | 8 352  | 3 118  | 1 520  | 325   | 1 365  | 2 589  | 8 915   |
| Jun              | 60 839   | 3 072  | 1 252  | 17 209  | 414   | 2 312  | 8 840   | 1 248  | 8 079  | 3 304  | 1 718  | 361   | 1 342  | 2 786  | 8 903   |
| Jul              | 66 891   | 3 496  | 1 242  | 18 453  | 511   | 2 622  | 9 109   | 1 387  | 9 654  | 3 376  | 1 754  | 400   | 1 691  | 2 417  | 10 779  |
| Aug              | 53 156   | 2 504  | 1 101  | 15 164  | 429   | 1 892  | 7 075   | 1 258  | 6 719  | 2 865  | 1 447  | 303   | 1 355  | 2 355  | 8 691   |
| Sep              | 64 142   | 3 356  | 1 291  | 18 944  | 525   | 2 326  | 9 135   | 1 507  | 7 683  | 3 419  | 1 803  | 332   | 1 560  | 3 036  | 9 224   |
| Oct              | 69 193   | 3 657  | 1 413  | 18 964  | 609   | 2 879  | 10 149  | 1 375  | 9 373  | 3 321  | 2 001  | 391   | 1 713  | 3 275  | 10 072  |
| Nov              | 61 602   | 3 101  | 1 247  | 17 740  | 461   | 2 531  | 8 054   | 1 374  | 8 464  | 3 146  | 1 760  | 383   | 1 601  | 2 954  | 8 787   |
| Dec              | 63 827   | 3 014  | 1 216  | 17 865  | 527   | 2 492  | 9 362   | 1 200  | 8 352  | 3 233  | 1 763  | 328   | 1 422  | 2 717  | 10 334  |
| 1998 Jan         | 53 597   | 3 148  | 1 056  | 15 513  | 347   | 2 017  | 7 728   | 1 274  | 6 269  | 2 913  | 1 343  | 310   | 1 127  | 2 333  | 8 219   |
| Feb              | 57 558   | 3 195  | 1 121  | 16 369  | 351   | 2 270  | 8 466   | 1 371  | 7 367  | 3 073  | 1 573  | 316   | 1 449  | 2 627  | 8 009   |
| Mar              | :        | 3 270  | 1 259  | 19 329  | 404   | 2 489  | 9 609   | 1 565  | 9 269  | :      | 1 758  | 390   | 1 299  | 2 964  | 9 632   |
| Annual variation |          |        |        |         |       |        |         |        |        |        |        |       |        |        |         |
| 1994             | 11.1     | 18.6   | 14.2   | 12.0    | 14.4  | 9.3    | 5.4     | 11.0   | 10.3   | 10.1   | 11.9   | 14.6  | 27.7   | 20.2   | 9.2     |
| 1995             | 9.4      | 4.3    | 3.8    | 11.1    | -0.5  | 11.5   | 6.8     | 17.4   | 11.7   | 5.9    | 13.5   | 14.4  | 27.2   | 18.9   | 3.8     |
| 1996             | 9.1      | 4.0    | 7.6    | 5.2     | 25.9  | 14.8   | 6.4     | 23.1   | 16.0   | -0.3   | 8.9    | 8.6   | 11.9   | 15.3   | 13.6    |
| 1997             | 14.8     | 16.2   | 7.6    | 14.2    | 26.5  | 0.6    | 11.4    | 33.8   | 7.8    | 19.0   | 20.6   | 7.5   | 15.8   | 13.0   | 27.4    |
| 1998 Jan-Feb     | 8.3      | 7.1    | 2.9    | 11.3    | 2.4   | 15.8   | 15.8    | 35.8   | 2.5    | 8.1    | 9.4    | 7.1   | 13.8   | 5.2    | -2.2    |
| 1997 Dec         | 17.9     | 9.1    | 15.3   | 22.9    | 26.2  | -0.6   | 8.7     | 31.0   | 11.6   | 19.2   | 21.0   | 9.2   | 15.4   | 12.4   | 33.7    |
| 1998 Jan         | 6.7      | 9.9    | 2.9    | 10.3    | -2.1  | 7.9    | 13.9    | 31.3   | 1.6    | 5.7    | 27.2   | 4.0   | -1.8   | 2.4    | -4.5    |
| Feb              | 9.8      | 4.4    | 2.9    | 12.3    | 7.2   | 23.9   | 17.5    | 40.2   | 3.3    | 10.4   | -2.3   | 10.2  | 29.8   | 7.8    | 0.4     |
| Mar              | :        | 2.2    | 7.3    | 25.0    | 15.5  | 3.6    | 15.1    | 49.1   | 23.9   | :      | 10.0   | 24.4  | -6.0   | 15.0   | 19.3    |
| <b>IMPORTS</b>   |          |        |        |         |       |        |         |        |        |        |        |       |        |        |         |
| %, 1997          | 100.0    | 5.9    | 1.8    | 24.0    | 1.2   | 5.1    | 12.8    | 1.7    | 10.8   | 10.1   | 2.3    | 1.1   | 1.5    | 2.8    | 18.8    |
| Value            |          |        |        |         |       |        |         |        |        |        |        |       |        |        |         |
| 1994             | 518 499  | 29 809 | 9 362  | 130 664 | 5 805 | 25 094 | 70 875  | 7 329  | 55 951 | 48 506 | 14 705 | 6 034 | 8 754  | 16 145 | 89 468  |
| 1995             | 545 130  | 34 263 | 9 777  | 140 521 | 5 921 | 27 335 | 69 775  | 8 746  | 61 638 | 52 118 | 12 201 | 6 495 | 7 883  | 15 596 | 92 861  |
| 1996             | 581 464  | 35 635 | 10 501 | 143 503 | 7 911 | 29 305 | 74 369  | 9 025  | 63 831 | 58 231 | 13 823 | 6 572 | 8 596  | 16 593 | 103 569 |
| 1997             | 667 357  | 39 672 | 11 738 | 160 417 | 8 138 | 33 744 | 85 649  | 11 406 | 72 329 | 67 608 | 15 405 | 7 321 | 9 866  | 18 608 | 125 456 |
| 1998 Jan-Feb     | 116 122  | 7 007  | 2 089  | 27 125  | 1 373 | 5 815  | 14 832  | 2 323  | 13 092 | 12 334 | 2 577  | 1 232 | 1 560  | 3 126  | 21 635  |
| 1997 Mar         | 53 011   | 3 339  | 849    | 12 378  | 609   | 2 558  | 7 015   | 931    | 5 738  | 5 429  | 1 278  | 594   | 809    | 1 440  | 10 044  |
| Apr              | 58 058   | 3 621  | 1 065  | 14 191  | 691   | 3 109  | 7 621   | 1 140  | 6 143  | 4 957  | 1 300  | 669   | 879    | 1 711  | 10 962  |
| May              | 53 498   | 3 397  | 947    | 12 099  | 728   | 2 798  | 6 642   | 981    | 5 999  | 5 609  | 1 146  | 595   | 767    | 1 453  | 10 335  |
| Jun              | 55 318   | 3 372  | 942    | 13 191  | 666   | 2 719  | 7 098   | 914    | 6 061  | 5 620  | 1 237  | 598   | 847    | 1 565  | 10 487  |
| Jul              | 57 011   | 3 216  | 885    | 13 858  | 702   | 3 041  | 7 212   | 944    | 6 323  | 5 627  | 1 330  | 671   | 761    | 1 270  | 11 171  |
| Aug              | 49 908   | 2 935  | 951    | 12 480  | 597   | 2 419  | 6 219   | 848    | 4 168  | 5 359  | 1 197  | 549   | 788    | 1 562  | 9 836   |
| Sep              | 60 728   | 3 536  | 1 113  | 14 439  | 757   | 3 055  | 7 907   | 1 013  | 7 122  | 6 377  | 1 364  | 652   | 960    | 1 715  | 10 718  |
| Oct              | 62 462   | 3 704  | 1 077  | 15 121  | 765   | 3 326  | 8 106   | 1 073  | 6 759  | 6 392  | 1 442  | 632   | 954    | 1 785  | 11 326  |
| Nov              | 57 221   | 3 154  | 1 016  | 14 049  | 607   | 2 849  | 6 887   | 1 116  | 6 406  | 5 841  | 1 465  | 606   | 835    | 1 785  | 10 605  |
| Dec              | 57 147   | 3 110  | 896    | 13 393  | 717   | 2 909  | 7 920   | 1 010  | 6 172  | 5 528  | 1 285  | 590   | 826    | 1 531  | 11 261  |
| 1998 Jan         | 58 027   | 3 510  | 1 099  | 13 767  | 602   | 2 874  | 7 277   | 1 183  | 6 500  | 6 246  | 1 280  | 611   | 805    | 1 645  | 10 630  |
| Feb              | 58 095   | 3 497  | 989    | 13 359  | 772   | 2 941  | 7 555   | 1 141  | 6 593  | 6 088  | 1 297  | 622   | 755    | 1 481  | 11 005  |
| Mar              | :        | 3 767  | 1 159  | 15 394  | 719   | 3 342  | 8 084   | 1 254  | 6 899  | :      | 1 439  | 636   | 901    | 1 759  | 12 532  |
| Annual variation |          |        |        |         |       |        |         |        |        |        |        |       |        |        |         |
| 1994             | 10.3     | 7.9    | 15.5   | 9.0     | -16.5 | 8.4    | 4.9     | 23.4   | 9.4    | 26.0   | 15.9   | 14.5  | 34.1   | 20.8   | 7.2     |
| 1995             | 5.1      | 14.9   | 4.4    | 7.5     | 2.0   | 8.9    | -1.6    | 19.3   | 10.2   | 7.4    | -17.0  | 7.6   | -9.9   | -3.4   | 3.8     |
| 1996             | 6.7      | 4.0    | 7.4    | 2.1     | 33.6  | 7.2    | 6.6     | 3.2    | 3.6    | 11.7   | 13.3   | 1.2   | 9.0    | 6.4    | 11.5    |
| 1997             | 14.8     | 11.3   | 11.8   | 11.8    | 2.9   | 15.1   | 15.2    | 26.4   | 13.3   | 16.1   | 11.4   | 11.4  | 14.8   | 12.1   | 21.1    |
| 1998 Jan-Feb     | 12.7     | 11.5   | 4.6    | 7.6     | 5.8   | 17.2   | 13.9    | 61.6   | 14.5   | 13.5   | 9.1    | 5.9   | 8.4    | 12.0   | 15.6    |
| 1997 Dec         | 18.0     | 9.2    | 5.2    | 18.0    | -1.2  | 28.5   | 20.6    | 28.5   | 19.3   | 11.8   | -26.1  | 10.0  | -3.7   | 12.6   | 33.8    |
| 1998 Jan         | 9.4      | 9.2    | 3.9    | 3.5     | -2.3  | 14.5   | 8.1     | 58.4   | 9.8    | 12.2   | 16.7   | -2.0  | 6.6    | 12.1   | 12.4    |
| Feb              | 16.3     | 13.8   | 5.5    | 12.1    | 13.2  | 19.9   | 20.1    | 64.9   | 19.5   | 14.8   | 2.5    | 15.0  | 10.4   | 11.9   | 18.9    |
| Mar              | :        | 12.8   | 36.5   | 24.4    | 18.1  | 30.7   | 15.2    | 34.8   | 20.2   | :      | 12.6   | 7.1   | 11.3   | 22.2   | 24.8    |

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## EXPORTS 1997

Value (Mio ECU)

| Partner                          | Reporter       |               |               |                |              |               |                |               |
|----------------------------------|----------------|---------------|---------------|----------------|--------------|---------------|----------------|---------------|
|                                  | EU-15          | B/L           | DK            | D              | EL           | E             | F              | IRL           |
| <b>Extra EU-15</b>               | <b>717 884</b> | <b>37 782</b> | <b>14 544</b> | <b>201 076</b> | <b>5 366</b> | <b>27 707</b> | <b>100 958</b> | <b>14 665</b> |
| <b>Europe excluding EU-15</b>    | <b>223 606</b> | <b>9 474</b>  | <b>6 254</b>  | <b>78 205</b>  | <b>3 514</b> | <b>6 063</b>  | <b>23 962</b>  | <b>2 381</b>  |
| of which Norway                  | 23 298         | 609           | 2 474         | 3 939          | 24           | 395           | 1 425          | 507           |
| Switzerland                      | 53 353         | 2 570         | 612           | 20 284         | 639          | 948           | 9 387          | 797           |
| Malta                            | 1 997          | 46            | 39            | 216            | 95           | 79            | 376            | 26            |
| Turkey                           | 22 262         | 1 272         | 152           | 7 006          | 384          | 1 052         | 2 897          | 160           |
| Poland                           | 25 020         | 1 240         | 780           | 10 519         | 81           | 700           | 2 064          | 180           |
| Czech Republic                   | 15 836         | 586           | 158           | 8 398          | 44           | 370           | 1 066          | 114           |
| Slovakia                         | 4 799          | 142           | 41            | 2 323          | 12           | 89            | 337            | 20            |
| Hungary                          | 13 560         | 608           | 101           | 5 935          | 50           | 247           | 821            | 75            |
| Romania                          | 5 007          | 179           | 41            | 1 601          | 155          | 60            | 542            | 18            |
| Bulgaria                         | 1 837          | 71            | 28            | 561            | 280          | 22            | 146            | 5             |
| Ukraine                          | 3 415          | 198           | 86            | 1 359          | 115          | 79            | 317            | 29            |
| Russia                           | 25 179         | 1 137         | 796           | 8 359          | 366          | 739           | 2 337          | 301           |
| Slovenia                         | 6 303          | 145           | 45            | 1 819          | 16           | 167           | 883            | 16            |
| Croatia                          | 4 771          | 114           | 47            | 1 517          | 24           | 87            | 196            | 18            |
| Cyprus                           | 1 931          | 61            | 21            | 287            | 366          | 148           | 179            | 39            |
| <b>Africa</b>                    | <b>51 811</b>  | <b>3 186</b>  | <b>482</b>    | <b>8 881</b>   | <b>300</b>   | <b>3 160</b>  | <b>14 629</b>  | <b>756</b>    |
| of which <b>North Africa</b>     | <b>24 427</b>  | <b>1 312</b>  | <b>216</b>    | <b>3 891</b>   | <b>202</b>   | <b>1 984</b>  | <b>7 884</b>   | <b>233</b>    |
| of which Morocco                 | 5 307          | 229           | 32            | 545            | 16           | 730           | 2 342          | 26            |
| Algeria                          | 4 338          | 296           | 24            | 309            | 20           | 518           | 2 045          | 33            |
| Tunisia                          | 5 276          | 318           | 25            | 890            | 36           | 302           | 1 850          | 22            |
| Libya                            | 2 765          | 203           | 16            | 477            | 38           | 144           | 312            | 24            |
| Egypt                            | 6 715          | 266           | 119           | 1 670          | 92           | 289           | 1 325          | 128           |
| Ivory Coast                      | 1 276          | 102           | 4             | 95             | 3            | 67            | 695            | 21            |
| Nigeria                          | 2 710          | 141           | 19            | 645            | 17           | 79            | 474            | 67            |
| South Africa                     | 9 716          | 527           | 99            | 2 996          | 10           | 254           | 960            | 295           |
| <b>North America</b>             | <b>155 100</b> | <b>7 975</b>  | <b>2 455</b>  | <b>42 408</b>  | <b>483</b>   | <b>4 424</b>  | <b>20 156</b>  | <b>5 566</b>  |
| of which USA                     | 140 706        | 7 418         | 1 991         | 38 994         | 429          | 4 018         | 17 846         | 5 259         |
| Canada                           | 14 089         | 556           | 199           | 3 412          | 50           | 405           | 2 289          | 306           |
| <b>Latin America</b>             | <b>44 885</b>  | <b>1 919</b>  | <b>598</b>    | <b>11 943</b>  | <b>99</b>    | <b>5 620</b>  | <b>5 873</b>   | <b>462</b>    |
| of which Mexico                  | 7 388          | 305           | 74            | 2 750          | 7            | 771           | 1 025          | 143           |
| Colombia                         | 2 377          | 85            | 24            | 596            | 1            | 303           | 406            | 22            |
| Venezuela                        | 2 360          | 98            | 32            | 498            | 1            | 263           | 296            | 15            |
| Brazil                           | 14 792         | 735           | 164           | 4 658          | 21           | 1 135         | 1 460          | 123           |
| Chile                            | 3 430          | 145           | 54            | 740            | 2            | 585           | 423            | 34            |
| Argentina                        | 7 310          | 294           | 80            | 1 526          | 8            | 1 134         | 1 170          | 39            |
| <b>Near and Middle East</b>      | <b>50 938</b>  | <b>4 631</b>  | <b>754</b>    | <b>9 483</b>   | <b>455</b>   | <b>2 081</b>  | <b>6 735</b>   | <b>608</b>    |
| of which Lebanon                 | 3 085          | 210           | 46            | 546            | 94           | 137           | 722            | 32            |
| Syria                            | 1 345          | 127           | 15            | 275            | 39           | 83            | 186            | 6             |
| Iran                             | 4 864          | 266           | 52            | 1 520          | 11           | 285           | 677            | 5             |
| Israel                           | 11 418         | 2 785         | 115           | 2 223          | 114          | 627           | 950            | 124           |
| Saudi Arabia                     | 13 156         | 566           | 234           | 1 870          | 72           | 447           | 1 449          | 246           |
| Kuwait                           | 2 286          | 69            | 44            | 462            | 14           | 84            | 296            | 33            |
| United Arab Emirates             | 7 865          | 297           | 124           | 1 502          | 39           | 255           | 1 002          | 101           |
| <b>Other countries of Asia</b>   | <b>162 506</b> | <b>9 718</b>  | <b>3 498</b>  | <b>45 083</b>  | <b>339</b>   | <b>4 675</b>  | <b>24 005</b>  | <b>3 764</b>  |
| of which Pakistan                | 2 044          | 105           | 22            | 601            | 6            | 69            | 264            | 24            |
| India                            | 10 209         | 2 510         | 114           | 2 268          | 18           | 175           | 840            | 44            |
| China                            | 16 421         | 745           | 297           | 5 407          | 51           | 421           | 3 096          | 44            |
| Indonesia                        | 8 260          | 284           | 124           | 2 649          | 29           | 325           | 1 364          | 36            |
| Philippines                      | 5 067          | 175           | 61            | 1 138          | 4            | 102           | 1 563          | 213           |
| Thailand                         | 7 793          | 514           | 143           | 2 309          | 11           | 471           | 866            | 106           |
| Malaysia                         | 8 744          | 349           | 123           | 2 445          | 5            | 223           | 1 134          | 420           |
| Singapore                        | 13 417         | 541           | 162           | 3 148          | 38           | 454           | 2 386          | 285           |
| South Korea                      | 14 432         | 536           | 368           | 4 701          | 14           | 388           | 1 740          | 663           |
| Japan                            | 36 022         | 1 811         | 1 402         | 10 426         | 65           | 955           | 4 374          | 1 466         |
| Taiwan                           | 12 643         | 586           | 150           | 4 157          | 16           | 268           | 2 172          | 142           |
| Hong Kong                        | 20 358         | 1 271         | 410           | 4 022          | 50           | 716           | 2 620          | 257           |
| <b>Oceania and polar regions</b> | <b>16 322</b>  | <b>710</b>    | <b>320</b>    | <b>3 540</b>   | <b>61</b>    | <b>407</b>    | <b>2 187</b>   | <b>339</b>    |
| of which Australia               | 13 104         | 569           | 255           | 3 054          | 53           | 346           | 1 167          | 294           |
| New Zealand                      | 1 955          | 112           | 45            | 412            | 5            | 43            | 156            | 37            |
| <b>EFTA</b>                      | <b>78 329</b>  | <b>3 220</b>  | <b>3 269</b>  | <b>24 621</b>  | <b>664</b>   | <b>1 370</b>  | <b>10 936</b>  | <b>1 328</b>  |
| <b>CEEC</b>                      | <b>87 146</b>  | <b>3 430</b>  | <b>1 678</b>  | <b>35 387</b>  | <b>1 438</b> | <b>1 872</b>  | <b>6 521</b>   | <b>486</b>    |
| <b>ACP</b>                       | <b>20 294</b>  | <b>1 426</b>  | <b>341</b>    | <b>2 298</b>   | <b>132</b>   | <b>1 125</b>  | <b>6 209</b>   | <b>265</b>    |
| <b>NAFTA</b>                     | <b>162 183</b> | <b>8 279</b>  | <b>2 264</b>  | <b>45 156</b>  | <b>486</b>   | <b>5 194</b>  | <b>21 160</b>  | <b>5 708</b>  |
| <b>MERCOSUR</b>                  | <b>23 345</b>  | <b>1 060</b>  | <b>262</b>    | <b>6 379</b>   | <b>33</b>    | <b>2 460</b>  | <b>2 819</b>   | <b>181</b>    |
| <b>OPEC</b>                      | <b>52 044</b>  | <b>2 317</b>  | <b>688</b>    | <b>10 187</b>  | <b>245</b>   | <b>2 481</b>  | <b>9 494</b>   | <b>573</b>    |
| <b>DAE</b>                       | <b>77 387</b>  | <b>3 797</b>  | <b>1 356</b>  | <b>20 781</b>  | <b>134</b>   | <b>2 520</b>  | <b>10 917</b>  | <b>1 873</b>  |

**EXPORTS 1997**

*Value (Mio ECU)*

| I             | Reporter      |               |              |               |               |                | Partner                             |
|---------------|---------------|---------------|--------------|---------------|---------------|----------------|-------------------------------------|
|               | NL            | A             | P            | FIN           | S             | UK             |                                     |
| <b>95 470</b> | <b>36 949</b> | <b>19 829</b> | <b>4 047</b> | <b>17 071</b> | <b>32 399</b> | <b>110 022</b> | <b>Extra EU-15</b>                  |
| <b>30 610</b> | <b>11 456</b> | <b>12 765</b> | <b>803</b>   | <b>7 365</b>  | <b>12 117</b> | <b>18 636</b>  | <b>Europe excluding EU-15</b>       |
| 1 204         | 1 236         | 292           | 179          | 1 103         | 6 088         | 3 825          | <i>of which</i> Norway              |
| 7 204         | 2 362         | 2 531         | 269          | 367           | 1 188         | 4 196          | Switzerland                         |
| 665           | 61            | 14            | 6            | 4             | 10            | 361            | Malta                               |
| 3 876         | 1 361         | 481           | 88           | 285           | 727           | 2 522          | Turkey                              |
| 3 289         | 1 522         | 859           | 41           | 640           | 1 170         | 1 932          | Poland                              |
| 1 333         | 656           | 1 527         | 20           | 253           | 315           | 997            | Czech Republic                      |
| 591           | 209           | 701           | 9            | 55            | 82            | 188            | Slovakia                            |
| 1 469         | 581           | 2 588         | 58           | 177           | 234           | 615            | Hungary                             |
| 1 507         | 182           | 281           | 5            | 22            | 113           | 303            | Romania                             |
| 330           | 84            | 129           | 10           | 25            | 35            | 110            | Bulgaria                            |
| 393           | 215           | 195           | 3            | 105           | 101           | 221            | Ukraine                             |
| 3 397         | 1 806         | 738           | 68           | 2 652         | 806           | 1 678          | Russia                              |
| 1 749         | 189           | 946           | 5            | 31            | 89            | 205            | Slovenia                            |
| 1 552         | 190           | 748           | 3            | 25            | 104           | 145            | Croatia                             |
| 290           | 75            | 18            | 12           | 13            | 44            | 379            | Cyprus                              |
| <b>7 615</b>  | <b>2 674</b>  | <b>522</b>    | <b>893</b>   | <b>567</b>    | <b>1 132</b>  | <b>7 014</b>   | <b>Africa</b>                       |
| 4 652         | 971           | 241           | 140          | 279           | 541           | 1 881          | <i>of which</i> <b>North Africa</b> |
| 500           | 172           | 20            | 75           | 26            | 83            | 512            | <i>of which</i> Morocco             |
| 624           | 178           | 32            | 22           | 55            | 53            | 129            | Algeria                             |
| 1 361         | 164           | 26            | 27           | 38            | 62            | 154            | Tunisia                             |
| 892           | 111           | 66            | 3            | 7             | 93            | 379            | Libya                               |
| 1 260         | 346           | 98            | 13           | 152           | 249           | 707            | Egypt                               |
| 111           | 75            | 3             | 3            | 7             | 7             | 83             | Ivory Coast                         |
| 322           | 261           | 36            | 8            | 16            | 26            | 601            | Nigeria                             |
| 1 009         | 512           | 157           | 66           | 180           | 348           | 2 303          | South Africa                        |
| <b>18 333</b> | <b>6 808</b>  | <b>2 281</b>  | <b>1 120</b> | <b>2 913</b>  | <b>6 789</b>  | <b>33 388</b>  | <b>North America</b>                |
| 16 680        | 6 272         | 1 922         | 987          | 2 562         | 6 049         | 30 278         | <i>of which</i> USA                 |
| 1 651         | 534           | 360           | 134          | 351           | 736           | 3 108          | Canada                              |
| <b>8 480</b>  | <b>1 927</b>  | <b>673</b>    | <b>386</b>   | <b>578</b>    | <b>1 903</b>  | <b>4 425</b>   | <b>Latin America</b>                |
| 991           | 270           | 103           | 24           | 59            | 249           | 617            | <i>of which</i> Mexico              |
| 343           | 116           | 21            | 14           | 41            | 161           | 245            | Colombia                            |
| 555           | 98            | 58            | 12           | 32            | 107           | 295            | Venezuela                           |
| 3 103         | 597           | 287           | 205          | 200           | 624           | 1 479          | Brazil                              |
| 553           | 178           | 38            | 47           | 105           | 224           | 303            | Chile                               |
| 1 534         | 268           | 104           | 34           | 92            | 325           | 701            | Argentina                           |
| <b>7 622</b>  | <b>2 457</b>  | <b>760</b>    | <b>198</b>   | <b>666</b>    | <b>1 233</b>  | <b>13 257</b>  | <b>Near and Middle East</b>         |
| 784           | 97            | 24            | 16           | 33            | 72            | 270            | <i>of which</i> Lebanon             |
| 335           | 74            | 30            | 3            | 20            | 33            | 119            | Syria                               |
| 746           | 253           | 241           | 3            | 78            | 163           | 563            | Iran                                |
| 1 710         | 549           | 116           | 92           | 140           | 214           | 1 661          | Israel                              |
| 1 512         | 589           | 155           | 40           | 103           | 330           | 5 543          | Saudi Arabia                        |
| 356           | 112           | 34            | 9            | 14            | 43            | 715            | Kuwait                              |
| 1 278         | 394           | 95            | 15           | 234           | 187           | 2 343          | United Arab Emirates                |
| <b>19 354</b> | <b>9 098</b>  | <b>2 526</b>  | <b>439</b>   | <b>4 427</b>  | <b>8 114</b>  | <b>27 463</b>  | <b>Other countries of Asia</b>      |
| 287           | 141           | 18            | 5            | 17            | 96            | 389            | <i>of which</i> Pakistan            |
| 936           | 454           | 109           | 14           | 217           | 263           | 2 246          | India                               |
| 2 231         | 730           | 302           | 42           | 649           | 1 083         | 1 322          | China                               |
| 828           | 498           | 222           | 1            | 435           | 454           | 1 011          | Indonesia                           |
| 352           | 223           | 36            | 7            | 78            | 247           | 868            | Philippines                         |
| 679           | 512           | 109           | 21           | 342           | 465           | 1 243          | Thailand                            |
| 1 081         | 381           | 81            | 15           | 249           | 481           | 1 758          | Malaysia                            |
| 1 407         | 835           | 135           | 78           | 354           | 652           | 2 941          | Singapore                           |
| 1 971         | 971           | 260           | 25           | 418           | 593           | 1 786          | South Korea                         |
| 4 161         | 1 697         | 660           | 133          | 688           | 2 133         | 6 050          | Japan                               |
| 1 277         | 1 407         | 182           | 27           | 181           | 540           | 1 539          | Taiwan                              |
| 3 532         | 980           | 282           | 49           | 671           | 898           | 4 600          | Hong Kong                           |
| <b>1 812</b>  | <b>737</b>    | <b>285</b>    | <b>91</b>    | <b>529</b>    | <b>1 072</b>  | <b>4 232</b>   | <b>Oceania and polar regions</b>    |
| 1 517         | 597           | 244           | 77           | 457           | 943           | 3 530          | <i>of which</i> Australia           |
| 214           | 113           | 39            | 12           | 66            | 123           | 579            | New Zealand                         |
| <b>8 493</b>  | <b>3 706</b>  | <b>3 052</b>  | <b>456</b>   | <b>1 500</b>  | <b>7 455</b>  | <b>8 259</b>   | <b>EFTA</b>                         |
| <b>13 215</b> | <b>4 090</b>  | <b>8 200</b>  | <b>161</b>   | <b>2 779</b>  | <b>2 936</b>  | <b>4 953</b>   | <b>CEEC</b>                         |
| <b>2 425</b>  | <b>1 406</b>  | <b>134</b>    | <b>693</b>   | <b>139</b>    | <b>271</b>    | <b>3 431</b>   | <b>ACP</b>                          |
| <b>19 323</b> | <b>7 075</b>  | <b>2 385</b>  | <b>1 144</b> | <b>2 972</b>  | <b>7 034</b>  | <b>34 004</b>  | <b>NAFTA</b>                        |
| <b>4 921</b>  | <b>908</b>    | <b>398</b>    | <b>252</b>   | <b>298</b>    | <b>989</b>    | <b>2 383</b>   | <b>MERCOSUR</b>                     |
| <b>7 360</b>  | <b>2 645</b>  | <b>949</b>    | <b>116</b>   | <b>980</b>    | <b>1 524</b>  | <b>12 486</b>  | <b>OPEC</b>                         |
| <b>9 949</b>  | <b>5 085</b>  | <b>1 049</b>  | <b>214</b>   | <b>2 215</b>  | <b>3 629</b>  | <b>13 868</b>  | <b>DAE</b>                          |

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## EXPORTS JANUARY – FEBRUARY 1998

Value (Mio ECU)

| Partner                             | Reporter       |              |              |               |            |              |               |              |
|-------------------------------------|----------------|--------------|--------------|---------------|------------|--------------|---------------|--------------|
|                                     | EU-15          | B/L          | DK           | D             | EL         | E            | F             | IRL          |
| <b>Extra EU-15</b>                  | <b>111 155</b> | <b>6 343</b> | <b>2 177</b> | <b>31 881</b> | <b>698</b> | <b>4 287</b> | <b>16 194</b> | <b>2 645</b> |
| <b>Europe excluding EU-15</b>       | <b>36 052</b>  | <b>1 636</b> | <b>1 067</b> | <b>12 828</b> | <b>445</b> | <b>1 097</b> | <b>4 028</b>  | <b>419</b>   |
| <i>of which</i> Norway              | 3 664          | 103          | 421          | 596           | 6          | 56           | 174           | 91           |
| Switzerland                         | 8 766          | 425          | 99           | 3 321         | 41         | 179          | 1 634         | 164          |
| Malta                               | 290            | 8            | 3            | 33            | 13         | 24           | 54            | 3            |
| Turkey                              | 3 310          | 194          | 19           | 1 072         | 50         | 200          | 410           | 20           |
| Poland                              | 4 224          | 203          | 133          | 1 811         | 12         | 145          | 396           | 35           |
| Czech Republic                      | 2 462          | 90           | 23           | 1 350         | 14         | 70           | 167           | 13           |
| Slovakia                            | 770            | 26           | 7            | 395           | 2          | 19           | 49            | 2            |
| Hungary                             | 2 440          | 129          | 23           | 1 113         | 9          | 51           | 160           | 13           |
| Romania                             | 784            | 28           | 8            | 253           | 20         | 7            | 91            | 5            |
| Bulgaria                            | 329            | 16           | 6            | 98            | 56         | 4            | 28            | 2            |
| Ukraine                             | 534            | 29           | 11           | 224           | 13         | 12           | 48            | 2            |
| Russia                              | 4 252          | 259          | 145          | 1 368         | 46         | 130          | 423           | 46           |
| Slovenia                            | 1 014          | 26           | 8            | 290           | 1          | 32           | 168           | 3            |
| Croatia                             | 636            | 16           | 7            | 242           | 5          | 14           | 32            | 3            |
| Cyprus                              | 284            | 8            | 3            | 32            | 51         | 17           | 29            | 4            |
| <b>Africa</b>                       | <b>8 389</b>   | <b>534</b>   | <b>73</b>    | <b>1 311</b>  | <b>45</b>  | <b>591</b>   | <b>2 642</b>  | <b>121</b>   |
| <i>of which</i> <b>North Africa</b> | <b>4 250</b>   | <b>231</b>   | <b>30</b>    | <b>567</b>    | <b>25</b>  | <b>423</b>   | <b>1 542</b>  | <b>44</b>    |
| <i>of which</i> Morocco             | 950            | 45           | 5            | 79            | 2          | 133          | 465           | 3            |
| Algeria                             | 679            | 62           | 5            | 40            | 1          | 74           | 309           | 8            |
| Tunisia                             | 773            | 47           | 2            | 126           | 3          | 39           | 289           | 3            |
| Libya                               | 470            | 36           | 1            | 66            | 7          | 40           | 37            | 1            |
| Egypt                               | 1 276          | 40           | 17           | 253           | 11         | 47           | 442           | 27           |
| Ivory Coast                         | 210            | 15           | 1            | 20            | 1          | 12           | 111           | 1            |
| Nigeria                             | 409            | 16           | 4            | 88            | 4          | 9            | 85            | 10           |
| South Africa                        | 1 479          | 92           | 13           | 450           | 2          | 52           | 169           | 45           |
| <b>North America</b>                | <b>26 385</b>  | <b>1 563</b> | <b>358</b>   | <b>7 291</b>  | <b>69</b>  | <b>688</b>   | <b>3 542</b>  | <b>1 189</b> |
| <i>of which</i> USA                 | 24 014         | 1 463        | 297          | 6 738         | 64         | 621          | 3 057         | 1 148        |
| Canada                              | 2 341          | 99           | 35           | 553           | 6          | 68           | 484           | 40           |
| <b>Latin America</b>                | <b>6 916</b>   | <b>297</b>   | <b>92</b>    | <b>1 870</b>  | <b>16</b>  | <b>867</b>   | <b>869</b>    | <b>76</b>    |
| <i>of which</i> Mexico              | 1 248          | 46           | 11           | 500           | 1          | 122          | 164           | 19           |
| Colombia                            | 395            | 9            | 6            | 98            | 0          | 78           | 45            | 4            |
| Venezuela                           | 453            | 21           | 7            | 80            | 0          | 68           | 51            | 5            |
| Brazil                              | 2 069          | 109          | 27           | 656           | 4          | 143          | 191           | 16           |
| Chile                               | 559            | 19           | 14           | 113           | 0          | 87           | 90            | 6            |
| Argentina                           | 1 139          | 49           | 12           | 222           | 1          | 167          | 213           | 10           |
| <b>Near and Middle East</b>         | <b>7 605</b>   | <b>766</b>   | <b>122</b>   | <b>1 441</b>  | <b>60</b>  | <b>342</b>   | <b>1 120</b>  | <b>112</b>   |
| <i>of which</i> Lebanon             | 399            | 34           | 8            | 61            | 10         | 21           | 84            | 8            |
| Syria                               | 214            | 26           | 4            | 46            | 3          | 21           | 29            | 0            |
| Iran                                | 686            | 60           | 3            | 170           | 1          | 32           | 105           | 0            |
| Israel                              | 1 810          | 437          | 20           | 319           | 18         | 101          | 158           | 41           |
| Saudi Arabia                        | 1 726          | 76           | 37           | 356           | 11         | 75           | 246           | 38           |
| Kuwait                              | 337            | 12           | 7            | 79            | 1          | 14           | 48            | 5            |
| United Arab Emirates                | 1 417          | 54           | 22           | 228           | 6          | 45           | 277           | 11           |
| <b>Other countries of Asia</b>      | <b>21 262</b>  | <b>1 321</b> | <b>410</b>   | <b>6 334</b>  | <b>40</b>  | <b>522</b>   | <b>3 197</b>  | <b>540</b>   |
| <i>of which</i> Pakistan            | 250            | 17           | 4            | 57            | 0          | 9            | 39            | 5            |
| India                               | 1 470          | 378          | 28           | 312           | 1          | 27           | 138           | 7            |
| China                               | 2 130          | 115          | 32           | 762           | 2          | 73           | 288           | 8            |
| Indonesia                           | 664            | 18           | 12           | 279           | 1          | 20           | 75            | 2            |
| Philippines                         | 776            | 24           | 8            | 135           | 1          | 11           | 365           | 25           |
| Thailand                            | 766            | 57           | 12           | 269           | 1          | 18           | 104           | 13           |
| Malaysia                            | 1 025          | 57           | 18           | 377           | 0          | 17           | 103           | 44           |
| Singapore                           | 1 712          | 81           | 21           | 422           | 3          | 63           | 285           | 45           |
| South Korea                         | 1 307          | 51           | 30           | 427           | 12         | 15           | 155           | 109          |
| Japan                               | 5 228          | 255          | 147          | 1 600         | 9          | 148          | 706           | 197          |
| Taiwan                              | 2 060          | 77           | 23           | 786           | 1          | 32           | 324           | 17           |
| Hong Kong                           | 2 944          | 143          | 60           | 640           | 6          | 74           | 472           | 50           |
| <b>Oceania and polar regions</b>    | <b>2 524</b>   | <b>105</b>   | <b>42</b>    | <b>564</b>    | <b>10</b>  | <b>66</b>    | <b>313</b>    | <b>79</b>    |
| <i>of which</i> Australia           | 2 039          | 87           | 34           | 469           | 9          | 57           | 168           | 71           |
| New Zealand                         | 319            | 13           | 6            | 87            | 0          | 6            | 29            | 6            |
| <b>EFTA</b>                         | <b>12 685</b>  | <b>535</b>   | <b>551</b>   | <b>3 982</b>  | <b>47</b>  | <b>239</b>   | <b>1 819</b>  | <b>262</b>   |
| <b>CEEC</b>                         | <b>14 227</b>  | <b>587</b>   | <b>304</b>   | <b>5 988</b>  | <b>219</b> | <b>369</b>   | <b>1 169</b>  | <b>81</b>    |
| <b>ACP</b>                          | <b>3 073</b>   | <b>224</b>   | <b>41</b>    | <b>355</b>    | <b>23</b>  | <b>150</b>   | <b>1 000</b>  | <b>37</b>    |
| <b>NAFTA</b>                        | <b>27 602</b>  | <b>1 609</b> | <b>343</b>   | <b>7 791</b>  | <b>70</b>  | <b>811</b>   | <b>3 705</b>  | <b>1 207</b> |
| <b>MERCOSUR</b>                     | <b>3 403</b>   | <b>163</b>   | <b>42</b>    | <b>910</b>    | <b>5</b>   | <b>342</b>   | <b>429</b>    | <b>29</b>    |
| <b>OPEC</b>                         | <b>7 289</b>   | <b>374</b>   | <b>102</b>   | <b>1 427</b>  | <b>33</b>  | <b>391</b>   | <b>1 428</b>  | <b>83</b>    |
| <b>DAE</b>                          | <b>9 814</b>   | <b>466</b>   | <b>163</b>   | <b>2 921</b>  | <b>23</b>  | <b>220</b>   | <b>1 443</b>  | <b>278</b>   |

**EXPORTS JANUARY – FEBRUARY 1998**

*Value (Mio ECU)*

| I             | Reporter     |              |            |              |              |               | Partner                             |
|---------------|--------------|--------------|------------|--------------|--------------|---------------|-------------------------------------|
|               | NL           | A            | P          | FIN          | S            | UK            |                                     |
| <b>13 636</b> | <b>5 985</b> | <b>2 916</b> | <b>626</b> | <b>2 576</b> | <b>4 960</b> | <b>16 228</b> | <b>Extra EU-15</b>                  |
| <b>4 560</b>  | <b>1 939</b> | <b>1 889</b> | <b>130</b> | <b>1 123</b> | <b>2 055</b> | <b>2 836</b>  | <b>Europe excluding EU-15</b>       |
| 131           | 228          | 37           | 32         | 177          | 1 076        | 539           | <i>of which</i> Norway              |
| 1 164         | 354          | 396          | 49         | 58           | 228          | 654           | Switzerland                         |
| 95            | 9            | 3            | 1          | 0            | 1            | 41            | Malta                               |
| 559           | 198          | 84           | 9          | 43           | 78           | 371           | Turkey                              |
| 504           | 281          | 131          | 9          | 103          | 190          | 271           | Poland                              |
| 168           | 111          | 225          | 2          | 34           | 48           | 147           | Czech Republic                      |
| 94            | 35           | 96           | 2          | 7            | 14           | 23            | Slovakia                            |
| 224           | 102          | 425          | 8          | 32           | 49           | 101           | Hungary                             |
| 233           | 33           | 43           | 1          | 4            | 17           | 42            | Romania                             |
| 52            | 15           | 26           | 1          | 5            | 6            | 16            | Bulgaria                            |
| 65            | 34           | 27           | 0          | 18           | 14           | 38            | Ukraine                             |
| 526           | 355          | 92           | 6          | 410          | 127          | 321           | Russia                              |
| 259           | 36           | 133          | 1          | 5            | 16           | 37            | Slovenia                            |
| 185           | 25           | 71           | 0          | 3            | 11           | 21            | Croatia                             |
| 56            | 11           | 2            | 3          | 2            | 4            | 61            | Cyprus                              |
| <b>1 107</b>  | <b>438</b>   | <b>79</b>    | <b>139</b> | <b>77</b>    | <b>186</b>   | <b>1 047</b>  | <b>Africa</b>                       |
| 734           | 177          | 35           | 22         | 36           | 94           | 290           | <i>of which</i> <b>North Africa</b> |
| 68            | 30           | 3            | 11         | 2            | 21           | 82            | <i>of which</i> Morocco             |
| 109           | 23           | 4            | 5          | 8            | 6            | 26            | Algeria                             |
| 205           | 22           | 2            | 2          | 4            | 8            | 19            | Tunisia                             |
| 155           | 45           | 11           | 1          | 1            | 10           | 59            | Libya                               |
| 195           | 54           | 15           | 3          | 22           | 49           | 102           | Egypt                               |
| 17            | 12           | 0            | 3          | 2            | 2            | 12            | Ivory Coast                         |
| 41            | 41           | 6            | 0          | 1            | 2            | 102           | Nigeria                             |
| 119           | 87           | 28           | 9          | 28           | 54           | 331           | South Africa                        |
| <b>2 818</b>  | <b>1 121</b> | <b>391</b>   | <b>172</b> | <b>621</b>   | <b>1 090</b> | <b>5 470</b>  | <b>North America</b>                |
| 2 571         | 1 029        | 339          | 148        | 583          | 965          | 4 992         | <i>of which</i> USA                 |
| 247           | 91           | 52           | 25         | 39           | 125          | 477           | Canada                              |
| <b>1 269</b>  | <b>295</b>   | <b>105</b>   | <b>59</b>  | <b>108</b>   | <b>258</b>   | <b>734</b>    | <b>Latin America</b>                |
| 147           | 48           | 31           | 4          | 15           | 36           | 103           | <i>of which</i> Mexico              |
| 50            | 18           | 2            | 1          | 13           | 14           | 56            | Colombia                            |
| 113           | 17           | 7            | 3          | 7            | 11           | 63            | Venezuela                           |
| 413           | 101          | 38           | 33         | 27           | 106          | 205           | Brazil                              |
| 95            | 22           | 4            | 8          | 15           | 28           | 56            | Chile                               |
| 230           | 39           | 13           | 5          | 17           | 31           | 131           | Argentina                           |
| <b>1 141</b>  | <b>421</b>   | <b>129</b>   | <b>33</b>  | <b>84</b>    | <b>211</b>   | <b>1 625</b>  | <b>Near and Middle East</b>         |
| 91            | 16           | 4            | 2          | 6            | 9            | 44            | <i>of which</i> Lebanon             |
| 43            | 11           | 6            | 0          | 1            | 4            | 20            | Syria                               |
| 131           | 31           | 36           | 1          | 7            | 22           | 86            | Iran                                |
| 247           | 109          | 17           | 19         | 23           | 35           | 266           | Israel                              |
| 212           | 93           | 29           | 5          | 27           | 52           | 468           | Saudi Arabia                        |
| 47            | 18           | 5            | 1          | 4            | 7            | 87            | Kuwait                              |
| 212           | 70           | 19           | 3          | 9            | 57           | 404           | United Arab Emirates                |
| <b>2 201</b>  | <b>1 280</b> | <b>277</b>   | <b>57</b>  | <b>498</b>   | <b>995</b>   | <b>3 590</b>  | <b>Other countries of Asia</b>      |
| 34            | 18           | 2            | 0          | 2            | 10           | 52            | <i>of which</i> Pakistan            |
| 138           | 79           | 14           | 1          | 32           | 31           | 285           | India                               |
| 262           | 106          | 36           | 3          | 87           | 152          | 203           | China                               |
| 47            | 33           | 10           | 0          | 55           | 23           | 87            | Indonesia                           |
| 40            | 25           | 7            | 1          | 12           | 23           | 102           | Philippines                         |
| 52            | 66           | 12           | 3          | 25           | 24           | 109           | Thailand                            |
| 87            | 52           | 8            | 2          | 10           | 53           | 197           | Malaysia                            |
| 135           | 105          | 16           | 9          | 42           | 74           | 411           | Singapore                           |
| 136           | 106          | 26           | 1          | 31           | 55           | 153           | South Korea                         |
| 599           | 276          | 71           | 22         | 79           | 280          | 838           | Japan                               |
| 160           | 244          | 29           | 3          | 19           | 105          | 241           | Taiwan                              |
| 431           | 135          | 33           | 7          | 83           | 138          | 671           | Hong Kong                           |
| <b>283</b>    | <b>126</b>   | <b>43</b>    | <b>15</b>  | <b>63</b>    | <b>153</b>   | <b>663</b>    | <b>Oceania and polar regions</b>    |
| 238           | 110          | 38           | 13         | 54           | 135          | 555           | <i>of which</i> Australia           |
| 32            | 13           | 4            | 1          | 8            | 17           | 95            | New Zealand                         |
| <b>1 308</b>  | <b>598</b>   | <b>466</b>   | <b>82</b>  | <b>241</b>   | <b>1 325</b> | <b>1 229</b>  | <b>EFTA</b>                         |
| <b>1 910</b>  | <b>715</b>   | <b>1 208</b> | <b>27</b>  | <b>404</b>   | <b>499</b>   | <b>747</b>    | <b>CEEC</b>                         |
| <b>322</b>    | <b>204</b>   | <b>17</b>    | <b>109</b> | <b>16</b>    | <b>48</b>    | <b>526</b>    | <b>ACP</b>                          |
| <b>2 965</b>  | <b>1 169</b> | <b>422</b>   | <b>176</b> | <b>636</b>   | <b>1 126</b> | <b>5 572</b>  | <b>NAFTA</b>                        |
| <b>892</b>    | <b>145</b>   | <b>51</b>    | <b>40</b>  | <b>45</b>    | <b>143</b>   | <b>366</b>    | <b>MERCOSUR</b>                     |
| <b>1 112</b>  | <b>396</b>   | <b>131</b>   | <b>19</b>  | <b>120</b>   | <b>200</b>   | <b>1 473</b>  | <b>OPEC</b>                         |
| <b>1 001</b>  | <b>709</b>   | <b>123</b>   | <b>26</b>  | <b>210</b>   | <b>450</b>   | <b>1 781</b>  | <b>DAE</b>                          |

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## IMPORTS 1997

Value (Mio ECU)

| Partner                          | Reporter       |               |               |                |              |               |               |               |
|----------------------------------|----------------|---------------|---------------|----------------|--------------|---------------|---------------|---------------|
|                                  | EU-15          | B/L           | DK            | D              | EL           | E             | F             | IRL           |
| <b>Extra EU-15</b>               | <b>667 357</b> | <b>39 672</b> | <b>11 738</b> | <b>160 417</b> | <b>8 138</b> | <b>33 744</b> | <b>85 649</b> | <b>11 406</b> |
| <b>Europe excluding EU-15</b>    | <b>182 970</b> | <b>6 355</b>  | <b>5 081</b>  | <b>65 249</b>  | <b>2 469</b> | <b>4 837</b>  | <b>19 387</b> | <b>1 024</b>  |
| of which Norway                  | 33 628         | 1 022         | 2 643         | 7 717          | 86           | 570           | 3 917         | 503           |
| Switzerland                      | 44 997         | 1 562         | 530           | 15 009         | 398          | 1 427         | 6 756         | 232           |
| Malta                            | 701            | 59            | 2             | 186            | 8            | 10            | 218           | 5             |
| Turkey                           | 11 835         | 494           | 160           | 4 920          | 259          | 439           | 1 340         | 65            |
| Poland                           | 14 163         | 478           | 663           | 7 208          | 76           | 254           | 1 029         | 67            |
| Czech Republic                   | 11 737         | 374           | 122           | 6 993          | 87           | 158           | 558           | 40            |
| Slovakia                         | 3 977          | 116           | 20            | 2 116          | 32           | 60            | 170           | 6             |
| Hungary                          | 11 576         | 385           | 73            | 5 407          | 78           | 266           | 676           | 25            |
| Romania                          | 4 410          | 141           | 16            | 1 342          | 174          | 89            | 420           | 4             |
| Bulgaria                         | 2 080          | 96            | 23            | 447            | 364          | 127           | 144           | 2             |
| Ukraine                          | 1 881          | 87            | 24            | 552            | 52           | 107           | 135           | 1             |
| Russia                           | 26 591         | 1 081         | 256           | 8 326          | 544          | 1 077         | 2 989         | 16            |
| Slovenia                         | 4 660          | 91            | 49            | 2 055          | 21           | 47            | 410           | 4             |
| Croatia                          | 1 774          | 41            | 3             | 636            | 6            | 7             | 73            | 20            |
| Cyprus                           | 373            | 14            | 3             | 35             | 48           | 5             | 56            | 4             |
| <b>Africa</b>                    | <b>56 374</b>  | <b>4 938</b>  | <b>284</b>    | <b>7 650</b>   | <b>728</b>   | <b>6 221</b>  | <b>11 186</b> | <b>299</b>    |
| of which <b>North Africa</b>     | <b>27 320</b>  | <b>1 295</b>  | <b>36</b>     | <b>3 634</b>   | <b>496</b>   | <b>3 200</b>  | <b>6 275</b>  | <b>63</b>     |
| of which Morocco                 | 4 738          | 289           | 5             | 424            | 29           | 575           | 2 257         | 36            |
| Algeria                          | 8 370          | 540           | 5             | 655            | 10           | 1 370         | 1 952         | 3             |
| Tunisia                          | 4 005          | 361           | 14            | 756            | 30           | 179           | 1 263         | 19            |
| Libya                            | 7 629          | 22            | :             | 1 578          | 95           | 938           | 421           | 0             |
| Egypt                            | 2 578          | 83            | 11            | 222            | 332          | 138           | 382           | 5             |
| Ivory Coast                      | 1 965          | 239           | 8             | 159            | 55           | 170           | 649           | 44            |
| Nigeria                          | 4 320          | 50            | 1             | 756            | 1            | 1 174         | 690           | 1             |
| South Africa                     | 9 086          | 794           | 178           | 1 637          | 58           | 408           | 613           | 36            |
| <b>North America</b>             | <b>149 191</b> | <b>11 360</b> | <b>2 234</b>  | <b>25 625</b>  | <b>957</b>   | <b>6 183</b>  | <b>20 712</b> | <b>4 895</b>  |
| of which USA                     | 136 480        | 10 373        | 1 905         | 23 330         | 858          | 5 740         | 19 279        | 4 625         |
| Canada                           | 12 489         | 987           | 130           | 2 295          | 99           | 443           | 1 432         | 270           |
| <b>Latin America</b>             | <b>34 271</b>  | <b>2 733</b>  | <b>707</b>    | <b>6 620</b>   | <b>395</b>   | <b>4 145</b>  | <b>3 884</b>  | <b>156</b>    |
| of which Mexico                  | 3 740          | 295           | 40            | 601            | 27           | 895           | 446           | 51            |
| Colombia                         | 2 525          | 314           | 139           | 596            | 15           | 160           | 234           | 11            |
| Venezuela                        | 1 729          | 117           | 52            | 300            | 3            | 229           | 184           | 3             |
| Brazil                           | 12 457         | 931           | 228           | 2 560          | 156          | 1 071         | 1 564         | 50            |
| Chile                            | 3 434          | 148           | 45            | 627            | 66           | 329           | 498           | 8             |
| Argentina                        | 3 807          | 291           | 156           | 520            | 72           | 628           | 404           | 5             |
| <b>Near and Middle East</b>      | <b>29 870</b>  | <b>1 732</b>  | <b>85</b>     | <b>3 005</b>   | <b>1 043</b> | <b>2 929</b>  | <b>5 507</b>  | <b>178</b>    |
| of which Lebanon                 | 151            | 34            | 1             | 17             | 6            | 6             | 33            | 0             |
| Syria                            | 1 995          | 16            | 2             | 503            | 19           | 203           | 442           | 1             |
| Iran                             | 5 131          | 56            | 5             | 575            | 448          | 586           | 816           | 1             |
| Israel                           | 6 250          | 1 345         | 57            | 838            | 101          | 313           | 604           | 148           |
| Saudi Arabia                     | 10 937         | 104           | 3             | 715            | 425          | 1 140         | 2 467         | 5             |
| Kuwait                           | 1 436          | 3             | 13            | 89             | 2            | 3             | 141           | 0             |
| United Arab Emirates             | 1 476          | 88            | 3             | 138            | 17           | 224           | 203           | 21            |
| <b>Other countries of Asia</b>   | <b>197 336</b> | <b>11 528</b> | <b>3 187</b>  | <b>49 462</b>  | <b>2 476</b> | <b>8 658</b>  | <b>21 240</b> | <b>4 616</b>  |
| of which Pakistan                | 2 273          | 179           | 45            | 500            | 45           | 136           | 250           | 13            |
| India                            | 9 466          | 1 134         | 171           | 2 010          | 96           | 446           | 957           | 61            |
| China                            | 37 294         | 2 266         | 803           | 10 277         | 415          | 2 156         | 4 581         | 282           |
| Indonesia                        | 8 270          | 750           | 190           | 1 907          | 100          | 926           | 729           | 49            |
| Philippines                      | 4 273          | 131           | 31            | 1 091          | 9            | 87            | 264           | 65            |
| Thailand                         | 8 617          | 773           | 196           | 1 557          | 93           | 437           | 944           | 170           |
| Malaysia                         | 10 648         | 529           | 131           | 2 371          | 63           | 303           | 1 017         | 236           |
| Singapore                        | 11 161         | 254           | 56            | 2 253          | 27           | 181           | 1 978         | 1 021         |
| South Korea                      | 13 023         | 471           | 208           | 3 185          | 435          | 805           | 1 416         | 340           |
| Japan                            | 59 262         | 3 320         | 750           | 16 496         | 838          | 2 205         | 5 333         | 1 850         |
| Taiwan                           | 15 572         | 542           | 293           | 3 987          | 201          | 556           | 1 496         | 376           |
| Hong Kong                        | 8 231          | 396           | 174           | 1 689          | 43           | 139           | 485           | 117           |
| <b>Oceania and polar regions</b> | <b>9 074</b>   | <b>827</b>    | <b>114</b>    | <b>1 382</b>   | <b>54</b>    | <b>382</b>    | <b>1 047</b>  | <b>49</b>     |
| of which Australia               | 6 247          | 528           | 75            | 859            | 21           | 297           | 727           | 32            |
| New Zealand                      | 2 065          | 263           | 39            | 311            | 31           | 58            | 156           | 16            |
| <b>EFTA</b>                      | <b>80 258</b>  | <b>2 611</b>  | <b>3 282</b>  | <b>23 195</b>  | <b>498</b>   | <b>2 016</b>  | <b>10 805</b> | <b>742</b>    |
| <b>CEEC</b>                      | <b>60 314</b>  | <b>1 960</b>  | <b>1 232</b>  | <b>27 775</b>  | <b>1 046</b> | <b>1 130</b>  | <b>3 740</b>  | <b>190</b>    |
| <b>ACP</b>                       | <b>22 723</b>  | <b>2 939</b>  | <b>116</b>    | <b>2 863</b>   | <b>187</b>   | <b>2 818</b>  | <b>4 807</b>  | <b>209</b>    |
| <b>NAFTA</b>                     | <b>152 709</b> | <b>11 654</b> | <b>2 075</b>  | <b>26 226</b>  | <b>985</b>   | <b>7 078</b>  | <b>21 157</b> | <b>4 946</b>  |
| <b>MERCOSUR</b>                  | <b>16 929</b>  | <b>1 239</b>  | <b>386</b>    | <b>3 188</b>   | <b>230</b>   | <b>1 792</b>  | <b>2 002</b>  | <b>58</b>     |
| <b>OPEC</b>                      | <b>51 816</b>  | <b>1 747</b>  | <b>272</b>    | <b>6 726</b>   | <b>1 118</b> | <b>6 989</b>  | <b>9 063</b>  | <b>84</b>     |
| <b>DAE</b>                       | <b>67 252</b>  | <b>2 965</b>  | <b>1 058</b>  | <b>15 042</b>  | <b>862</b>   | <b>2 420</b>  | <b>7 337</b>  | <b>2 260</b>  |

**IMPORTS 1997**

*Value (Mio ECU)*

| Reporter      |               |               |              |              |               |                | Partner                             |
|---------------|---------------|---------------|--------------|--------------|---------------|----------------|-------------------------------------|
| I             | NL            | A             | P            | FIN          | S             | UK             |                                     |
| <b>72 329</b> | <b>67 608</b> | <b>15 405</b> | <b>7 321</b> | <b>9 866</b> | <b>18 608</b> | <b>125 456</b> | <b>Extra EU-15</b>                  |
| <b>22 075</b> | <b>12 180</b> | <b>9 064</b>  | <b>1 195</b> | <b>4 639</b> | <b>7 815</b>  | <b>21 599</b>  | <b>Europe excluding EU-15</b>       |
| 742           | 4 007         | 79            | 226          | 994          | 4 236         | 6 885          | <i>of which</i> Norway              |
| 7 123         | 1 720         | 2 185         | 390          | 428          | 886           | 6 350          | Switzerland                         |
| 82            | 14            | 3             | 2            | 1            | 2             | 109            | Malta                               |
| 1 330         | 756           | 292           | 99           | 49           | 150           | 1 484          | Turkey                              |
| 1 350         | 844           | 449           | 29           | 297          | 548           | 870            | Poland                              |
| 755           | 359           | 1 287         | 34           | 90           | 207           | 673            | Czech Republic                      |
| 521           | 129           | 594           | 9            | 36           | 44            | 122            | Slovakia                            |
| 1 151         | 673           | 1 888         | 11           | 73           | 165           | 705            | Hungary                             |
| 1 500         | 182           | 184           | 13           | 6            | 46            | 293            | Romania                             |
| 536           | 92            | 71            | 17           | 7            | 19            | 135            | Bulgaria                            |
| 530           | 125           | 157           | 26           | 10           | 7             | 69             | Ukraine                             |
| 3 773         | 2 249         | 774           | 258          | 2 150        | 801           | 2 298          | Russia                              |
| 1 068         | 109           | 582           | 11           | 17           | 56            | 140            | Slovenia                            |
| 647           | 49            | 221           | 2            | 1            | 16            | 53             | Croatia                             |
| 18            | 11            | 4             | 1            | 3            | 4             | 168            | Cyprus                              |
| <b>13 402</b> | <b>3 147</b>  | <b>886</b>    | <b>1 398</b> | <b>209</b>   | <b>244</b>    | <b>5 781</b>   | <b>Africa</b>                       |
| 8 744         | 1 205         | 486           | 356          | 60           | 56            | 1 412          | <i>of which</i> <b>North Africa</b> |
| 364           | 164           | 9             | 52           | 14           | 24            | 495            | <i>of which</i> Morocco             |
| 2 619         | 767           | 228           | 59           | 31           | 8             | 124            | Algeria                             |
| 1 050         | 144           | 69            | 27           | 1            | 7             | 86             | Tunisia                             |
| 3 936         | 16            | 174           | 110          | 2            | 13            | 323            | Libya                               |
| 774           | 114           | 7             | 108          | 12           | 5             | 384            | Egypt                               |
| 237           | 259           | 18            | 28           | 3            | 1             | 94             | Ivory Coast                         |
| 474           | 326           | 184           | 438          | 0            | 55            | 171            | Nigeria                             |
| 2 430         | 546           | 143           | 107          | 39           | 40            | 2 057          | South Africa                        |
| <b>10 673</b> | <b>16 790</b> | <b>2 398</b>  | <b>1 065</b> | <b>1 845</b> | <b>3 943</b>  | <b>40 509</b>  | <b>North America</b>                |
| 9 138         | 15 743        | 2 085         | 969          | 1 683        | 3 677         | 37 075         | <i>of which</i> USA                 |
| 1 529         | 1 047         | 314           | 95           | 163          | 266           | 3 418          | Canada                              |
| <b>4 395</b>  | <b>4 447</b>  | <b>194</b>    | <b>937</b>   | <b>504</b>   | <b>747</b>    | <b>4 408</b>   | <b>Latin America</b>                |
| 262           | 294           | 37            | 87           | 16           | 55            | 634            | <i>of which</i> Mexico              |
| 237           | 258           | 7             | 77           | 110          | 103           | 265            | Colombia                            |
| 228           | 204           | 1             | 60           | 14           | 88            | 245            | Venezuela                           |
| 1 679         | 1 947         | 93            | 520          | 117          | 215           | 1 325          | Brazil                              |
| 458           | 374           | 18            | 18           | 105          | 81            | 659            | Chile                               |
| 735           | 491           | 8             | 57           | 19           | 30            | 391            | Argentina                           |
| <b>5 127</b>  | <b>4 579</b>  | <b>370</b>    | <b>717</b>   | <b>38</b>    | <b>675</b>    | <b>3 885</b>   | <b>Near and Middle East</b>         |
| 22            | 6             | 1             | 0            | 0            | 3             | 22             | <i>of which</i> Lebanon             |
| 677           | 33            | 11            | 32           | 1            | 1             | 56             | Syria                               |
| 1 579         | 571           | 20            | 219          | 1            | 202           | 51             | Iran                                |
| 584           | 782           | 52            | 49           | 33           | 96            | 1 249          | Israel                              |
| 1 898         | 1 968         | 129           | 341          | 1            | 357           | 1 384          | Saudi Arabia                        |
| 4             | 902           | 1             | 2            | 0            | 1             | 275            | Kuwait                              |
| 48            | 78            | 30            | 4            | 1            | 10            | 610            | United Arab Emirates                |
| <b>14 840</b> | <b>24 702</b> | <b>2 465</b>  | <b>1 891</b> | <b>2 416</b> | <b>5 011</b>  | <b>44 843</b>  | <b>Other countries of Asia</b>      |
| 215           | 164           | 28            | 86           | 15           | 71            | 527            | <i>of which</i> Pakistan            |
| 1 175         | 717           | 95            | 127          | 50           | 176           | 2 250          | India                               |
| 3 896         | 3 045         | 570           | 219          | 392          | 1 053         | 7 340          | China                               |
| 828           | 976           | 67            | 40           | 95           | 86            | 1 527          | Indonesia                           |
| 108           | 1 273         | 21            | 16           | 21           | 34            | 1 123          | Philippines                         |
| 604           | 1 347         | 85            | 110          | 82           | 180           | 2 038          | Thailand                            |
| 563           | 1 988         | 63            | 74           | 62           | 167           | 3 080          | Malaysia                            |
| 376           | 1 499         | 57            | 44           | 51           | 110           | 3 256          | Singapore                           |
| 1 120         | 970           | 146           | 247          | 72           | 339           | 3 269          | South Korea                         |
| 3 721         | 7 073         | 798           | 739          | 1 146        | 1 824         | 13 168         | Japan                               |
| 1 077         | 2 847         | 268           | 109          | 163          | 518           | 3 139          | Taiwan                              |
| 213           | 2 263         | 129           | 28           | 64           | 299           | 2 192          | Hong Kong                           |
| <b>1 294</b>  | <b>496</b>    | <b>27</b>     | <b>63</b>    | <b>205</b>   | <b>146</b>    | <b>2 986</b>   | <b>Oceania and polar regions</b>    |
| 1 069         | 357           | 18            | 29           | 171          | 117           | 1 947          | <i>of which</i> Australia           |
| 195           | 122           | 9             | 17           | 11           | 27            | 810            | New Zealand                         |
| <b>7 911</b>  | <b>5 879</b>  | <b>2 451</b>  | <b>659</b>   | <b>1 446</b> | <b>5 152</b>  | <b>13 612</b>  | <b>EFTA</b>                         |
| <b>8 340</b>  | <b>3 078</b>  | <b>5 362</b>  | <b>143</b>   | <b>967</b>   | <b>1 692</b>  | <b>3 660</b>   | <b>CEEC</b>                         |
| <b>2 328</b>  | <b>1 641</b>  | <b>259</b>    | <b>971</b>   | <b>142</b>   | <b>180</b>    | <b>3 265</b>   | <b>ACP</b>                          |
| <b>10 930</b> | <b>17 084</b> | <b>2 436</b>  | <b>1 152</b> | <b>1 861</b> | <b>3 998</b>  | <b>41 127</b>  | <b>NAFTA</b>                        |
| <b>2 522</b>  | <b>2 593</b>  | <b>101</b>    | <b>585</b>   | <b>143</b>   | <b>253</b>    | <b>1 836</b>   | <b>MERCOSUR</b>                     |
| <b>11 822</b> | <b>5 975</b>  | <b>950</b>    | <b>1 369</b> | <b>146</b>   | <b>820</b>    | <b>4 735</b>   | <b>OPEC</b>                         |
| <b>3 952</b>  | <b>10 913</b> | <b>747</b>    | <b>613</b>   | <b>495</b>   | <b>1 612</b>  | <b>16 974</b>  | <b>DAE</b>                          |

# BREAKDOWN BY MEMBER STATE OF EXTRA-EU TRADE BY MAIN PARTNER COUNTRY

## IMPORTS JANUARY – FEBRUARY 1998

Value (Mio ECU)

| Partner                          | Reporter       |              |              |               |              |              |               |              |
|----------------------------------|----------------|--------------|--------------|---------------|--------------|--------------|---------------|--------------|
|                                  | EU-15          | B/L          | DK           | D             | EL           | E            | F             | IRL          |
| <b>Extra EU-15</b>               | <b>116 122</b> | <b>7 007</b> | <b>2 089</b> | <b>27 125</b> | <b>1 373</b> | <b>5 815</b> | <b>14 832</b> | <b>2 323</b> |
| <b>Europe excluding EU-15</b>    | <b>30 646</b>  | <b>1 094</b> | <b>881</b>   | <b>10 582</b> | <b>436</b>   | <b>806</b>   | <b>3 501</b>  | <b>184</b>   |
| of which Norway                  | 5 650          | 193          | 449          | 1 238         | 11           | 89           | 718           | 88           |
| Switzerland                      | 7 435          | 226          | 85           | 2 414         | 66           | 238          | 1 181         | 52           |
| Malta                            | 129            | 12           | 1            | 26            | 0            | 18           | 33            | 0            |
| Turkey                           | 2 169          | 103          | 31           | 823           | 49           | 80           | 286           | 8            |
| Poland                           | 2 442          | 110          | 116          | 1 190         | 12           | 44           | 180           | 10           |
| Czech Republic                   | 2 089          | 64           | 18           | 1 214         | 14           | 34           | 112           | 7            |
| Slovakia                         | 707            | 17           | 4            | 366           | 5            | 14           | 38            | 3            |
| Hungary                          | 2 009          | 83           | 15           | 967           | 9            | 50           | 126           | 3            |
| Romania                          | 730            | 28           | 3            | 208           | 31           | 12           | 60            | 1            |
| Bulgaria                         | 346            | 24           | 5            | 77            | 59           | 19           | 25            | 0            |
| Ukraine                          | 407            | 18           | 3            | 92            | 9            | 19           | 52            | 0            |
| Russia                           | 3 974          | 153          | 44           | 1 153         | 108          | 152          | 480           | 4            |
| Slovenia                         | 773            | 9            | 8            | 319           | 3            | 6            | 97            | 1            |
| Croatia                          | 294            | 7            | 1            | 111           | 1            | 1            | 16            | 1            |
| Cyprus                           | 86             | 4            | 2            | 6             | 22           | 1            | 6             | 1            |
| <b>Africa</b>                    | <b>9 534</b>   | <b>778</b>   | <b>54</b>    | <b>1 142</b>  | <b>137</b>   | <b>964</b>   | <b>2 161</b>  | <b>52</b>    |
| of which <b>North Africa</b>     | <b>4 549</b>   | <b>225</b>   | <b>4</b>     | <b>501</b>    | <b>99</b>    | <b>452</b>   | <b>1 247</b>  | <b>14</b>    |
| of which Morocco                 | 897            | 54           | 0            | 69            | 7            | 88           | 487           | 9            |
| Algeria                          | 1 358          | 86           | 0            | 104           | 8            | 199          | 249           | 0            |
| Tunisia                          | 641            | 64           | 2            | 120           | 2            | 22           | 229           | 5            |
| Libya                            | 1 017          | 7            | :            | 172           | 27           | 129          | 19            | :            |
| Egypt                            | 634            | 13           | 1            | 37            | 55           | 13           | 263           | 1            |
| Ivory Coast                      | 357            | 40           | 2            | 32            | 9            | 26           | 116           | 3            |
| Nigeria                          | 870            | 9            | 0            | 101           | 0            | 220          | 187           | 0            |
| South Africa                     | 1 514          | 147          | 36           | 297           | 7            | 81           | 100           | 6            |
| <b>North America</b>             | <b>27 010</b>  | <b>2 068</b> | <b>381</b>   | <b>4 711</b>  | <b>162</b>   | <b>1 155</b> | <b>3 665</b>  | <b>1 060</b> |
| of which USA                     | 24 846         | 1 893        | 339          | 4 296         | 139          | 1 073        | 3 396         | 993          |
| Canada                           | 2 144          | 175          | 22           | 415           | 23           | 82           | 269           | 67           |
| <b>Latin America</b>             | <b>5 220</b>   | <b>431</b>   | <b>122</b>   | <b>969</b>    | <b>44</b>    | <b>598</b>   | <b>611</b>    | <b>20</b>    |
| of which Mexico                  | 625            | 48           | 8            | 93            | 3            | 145          | 92            | 7            |
| Colombia                         | 464            | 53           | 28           | 93            | 3            | 30           | 46            | 1            |
| Venezuela                        | 228            | 11           | 8            | 32            | 1            | 58           | 14            | 0            |
| Brazil                           | 1 856          | 156          | 45           | 373           | 15           | 114          | 244           | 5            |
| Chile                            | 498            | 24           | 6            | 83            | 5            | 43           | 68            | 1            |
| Argentina                        | 599            | 48           | 21           | 88            | 12           | 94           | 75            | 1            |
| <b>Near and Middle East</b>      | <b>4 654</b>   | <b>349</b>   | <b>13</b>    | <b>437</b>    | <b>198</b>   | <b>499</b>   | <b>879</b>    | <b>49</b>    |
| of which Lebanon                 | 24             | 5            | 0            | 3             | 1            | 2            | 5             | 0            |
| Syria                            | 249            | 3            | 0            | 63            | 1            | 20           | 44            | 0            |
| Iran                             | 677            | 6            | 1            | 74            | 137          | 71           | 104           | 0            |
| Israel                           | 1 232          | 279          | 10           | 159           | 18           | 61           | 111           | 43           |
| Saudi Arabia                     | 1 513          | 18           | 0            | 89            | 37           | 212          | 324           | 5            |
| Kuwait                           | 196            | 5            | 0            | 9             | 0            | 2            | 38            | 0            |
| United Arab Emirates             | 294            | 18           | 1            | 21            | 1            | 17           | 118           | 1            |
| <b>Other countries of Asia</b>   | <b>36 164</b>  | <b>2 152</b> | <b>628</b>   | <b>8 805</b>  | <b>389</b>   | <b>1 691</b> | <b>3 616</b>  | <b>925</b>   |
| of which Pakistan                | 406            | 38           | 7            | 85            | 8            | 30           | 42            | 1            |
| India                            | 1 704          | 255          | 26           | 339           | 15           | 82           | 171           | 10           |
| China                            | 7 068          | 396          | 163          | 1 903         | 79           | 413          | 865           | 69           |
| Indonesia                        | 1 510          | 141          | 34           | 323           | 21           | 144          | 125           | 8            |
| Philippines                      | 785            | 16           | 5            | 182           | 1            | 12           | 79            | 20           |
| Thailand                         | 1 577          | 132          | 32           | 268           | 16           | 77           | 165           | 8            |
| Malaysia                         | 1 900          | 86           | 24           | 403           | 9            | 44           | 187           | 32           |
| Singapore                        | 2 074          | 33           | 11           | 409           | 4            | 33           | 321           | 220          |
| South Korea                      | 2 542          | 87           | 79           | 589           | 64           | 159          | 262           | 104          |
| Japan                            | 10 193         | 639          | 125          | 2 830         | 98           | 397          | 814           | 335          |
| Taiwan                           | 3 097          | 114          | 55           | 725           | 34           | 215          | 271           | 85           |
| Hong Kong                        | 1 659          | 82           | 39           | 330           | 6            | 24           | 95            | 26           |
| <b>Oceania and polar regions</b> | <b>1 610</b>   | <b>104</b>   | <b>9</b>     | <b>211</b>    | <b>5</b>     | <b>70</b>    | <b>160</b>    | <b>8</b>     |
| of which Australia               | 1 203          | 82           | 4            | 138           | 3            | 55           | 120           | 5            |
| New Zealand                      | 286            | 18           | 5            | 55            | 2            | 10           | 17            | 3            |
| <b>EFTA</b>                      | <b>13 325</b>  | <b>422</b>   | <b>552</b>   | <b>3 717</b>  | <b>79</b>    | <b>331</b>   | <b>1 922</b>  | <b>140</b>   |
| <b>CEEC</b>                      | <b>10 395</b>  | <b>377</b>   | <b>227</b>   | <b>4 726</b>  | <b>165</b>   | <b>197</b>   | <b>705</b>    | <b>30</b>    |
| <b>ACP</b>                       | <b>3 856</b>   | <b>423</b>   | <b>15</b>    | <b>416</b>    | <b>33</b>    | <b>449</b>   | <b>879</b>    | <b>32</b>    |
| <b>NAFTA</b>                     | <b>27 614</b>  | <b>2 116</b> | <b>369</b>   | <b>4 804</b>  | <b>165</b>   | <b>1 300</b> | <b>3 757</b>  | <b>1 067</b> |
| <b>MERCOSUR</b>                  | <b>2 533</b>   | <b>206</b>   | <b>67</b>    | <b>474</b>    | <b>28</b>    | <b>219</b>   | <b>326</b>    | <b>6</b>     |
| <b>OPEC</b>                      | <b>8 121</b>   | <b>304</b>   | <b>43</b>    | <b>926</b>    | <b>236</b>   | <b>1 162</b> | <b>1 402</b>  | <b>14</b>    |
| <b>DAE</b>                       | <b>12 849</b>  | <b>534</b>   | <b>239</b>   | <b>2 724</b>  | <b>134</b>   | <b>552</b>   | <b>1 301</b>  | <b>475</b>   |



**IMPORTS JANUARY - FEBRUARY 1998**

*Value (Mio ECU)*

| I             | Reporter      |              |              |              |              |               | Partner                             |
|---------------|---------------|--------------|--------------|--------------|--------------|---------------|-------------------------------------|
|               | NL            | A            | P            | FIN          | S            | UK            |                                     |
| <b>13 092</b> | <b>12 334</b> | <b>2 577</b> | <b>1 232</b> | <b>1 560</b> | <b>3 126</b> | <b>21 635</b> | <b>Extra EU-15</b>                  |
| <b>3 976</b>  | <b>2 071</b>  | <b>1 555</b> | <b>218</b>   | <b>710</b>   | <b>1 388</b> | <b>3 246</b>  | <b>Europe excluding EU-15</b>       |
| 112           | 747           | 14           | 50           | 170          | 802          | 970           | <i>of which</i> Norway              |
| 1 277         | 298           | 403          | 61           | 61           | 139          | 934           | Switzerland                         |
| 17            | 2             | 0            | 0            | 0            | 0            | 19            | Malta                               |
| 285           | 140           | 49           | 22           | 7            | 29           | 257           | Turkey                              |
| 244           | 138           | 81           | 6            | 33           | 95           | 182           | Poland                              |
| 160           | 65            | 217          | 5            | 15           | 48           | 116           | Czech Republic                      |
| 103           | 25            | 89           | 3            | 6            | 9            | 25            | Slovakia                            |
| 194           | 90            | 308          | 8            | 12           | 26           | 118           | Hungary                             |
| 261           | 32            | 32           | 5            | 3            | 7            | 48            | Romania                             |
| 87            | 13            | 13           | 3            | 2            | 3            | 17            | Bulgaria                            |
| 120           | 39            | 28           | 8            | 3            | 1            | 14            | Ukraine                             |
| 664           | 351           | 139          | 31           | 304          | 97           | 295           | Russia                              |
| 171           | 18            | 104          | 2            | 3            | 8            | 23            | Slovenia                            |
| 105           | 9             | 33           | 0            | 0            | 2            | 8             | Croatia                             |
| 2             | 2             | 1            | 0            | 1            | 1            | 38            | Cyprus                              |
| <b>2 281</b>  | <b>583</b>    | <b>120</b>   | <b>240</b>   | <b>29</b>    | <b>43</b>    | <b>950</b>    | <b>Africa</b>                       |
| 1 406         | 217           | 35           | 55           | 5            | 16           | 271           | <i>of which</i> <b>North Africa</b> |
| 55            | 29            | 2            | 8            | 4            | 5            | 82            | <i>of which</i> Morocco             |
| 511           | 144           | 12           | 10           | :            | 8            | 26            | Algeria                             |
| 146           | 26            | 4            | 7            | 0            | 1            | 12            | Tunisia                             |
| 581           | 2             | 16           | 17           | :            | 2            | 45            | Libya                               |
| 112           | 16            | 1            | 13           | 2            | 1            | 106           | Egypt                               |
| 48            | 49            | 3            | 4            | 0            | 0            | 24            | Ivory Coast                         |
| 137           | 30            | 38           | 69           | 0            | 0            | 80            | Nigeria                             |
| 425           | 97            | 28           | 21           | 3            | 8            | 259           | South Africa                        |
| <b>1 969</b>  | <b>3 071</b>  | <b>374</b>   | <b>183</b>   | <b>285</b>   | <b>642</b>   | <b>7 285</b>  | <b>North America</b>                |
| 1 723         | 2 860         | 330          | 159          | 266          | 602          | 6 775         | <i>of which</i> USA                 |
| 245           | 210           | 44           | 24           | 19           | 40           | 510           | Canada                              |
| <b>746</b>    | <b>637</b>    | <b>32</b>    | <b>156</b>   | <b>74</b>    | <b>106</b>   | <b>675</b>    | <b>Latin America</b>                |
| 35            | 43            | 6            | 23           | 2            | 12           | 107           | <i>of which</i> Mexico              |
| 51            | 60            | 1            | 12           | 17           | 19           | 49            | Colombia                            |
| 32            | 37            | 0            | 2            | 0            | 5            | 27            | Venezuela                           |
| 302           | 276           | 15           | 84           | 19           | 28           | 179           | Brazil                              |
| 96            | 36            | 4            | 1            | 13           | 10           | 108           | Chile                               |
| 108           | 77            | 1            | 15           | 14           | 3            | 42            | Argentina                           |
| <b>736</b>    | <b>661</b>    | <b>38</b>    | <b>98</b>    | <b>7</b>     | <b>88</b>    | <b>603</b>    | <b>Near and Middle East</b>         |
| 3             | 1             | 0            | 0            | 0            | 1            | 3             | <i>of which</i> Lebanon             |
| 108           | 1             | 1            | 3            | 0            | 0            | 4             | Syria                               |
| 179           | 44            | 2            | 24           | 1            | 26           | 10            | Iran                                |
| 116           | 167           | 10           | 9            | 6            | 22           | 222           | Israel                              |
| 275           | 249           | 15           | 47           | 0            | 37           | 206           | Saudi Arabia                        |
| 3             | 123           | 0            | 0            | 0            | 0            | 14            | Kuwait                              |
| 15            | 15            | 1            | 0            | 0            | 2            | 85            | United Arab Emirates                |
| <b>3 033</b>  | <b>4 866</b>  | <b>454</b>   | <b>322</b>   | <b>413</b>   | <b>844</b>   | <b>8 026</b>  | <b>Other countries of Asia</b>      |
| 38            | 33            | 4            | 22           | 3            | 12           | 83            | <i>of which</i> Pakistan            |
| 250           | 130           | 16           | 20           | 8            | 27           | 356           | India                               |
| 854           | 597           | 109          | 38           | 69           | 221          | 1 293         | China                               |
| 184           | 199           | 13           | 8            | 17           | 17           | 276           | Indonesia                           |
| 19            | 195           | 3            | 3            | 5            | 4            | 240           | Philippines                         |
| 113           | 225           | 13           | 21           | 18           | 28           | 460           | Thailand                            |
| 92            | 437           | 10           | 13           | 11           | 25           | 526           | Malaysia                            |
| 75            | 278           | 9            | 6            | 7            | 16           | 652           | Singapore                           |
| 232           | 214           | 21           | 37           | 13           | 46           | 633           | South Korea                         |
| 696           | 1 337         | 142          | 121          | 191          | 266          | 2 202         | Japan                               |
| 246           | 605           | 56           | 18           | 36           | 88           | 548           | Taiwan                              |
| 44            | 497           | 25           | 8            | 18           | 60           | 405           | Hong Kong                           |
| <b>280</b>    | <b>86</b>     | <b>5</b>     | <b>7</b>     | <b>41</b>    | <b>13</b>    | <b>610</b>    | <b>Oceania and polar regions</b>    |
| 223           | 61            | 4            | 4            | 37           | 10           | 458           | <i>of which</i> Australia           |
| 38            | 23            | 1            | 3            | 2            | 3            | 106           | New Zealand                         |
| <b>1 397</b>  | <b>1 070</b>  | <b>439</b>   | <b>119</b>   | <b>234</b>   | <b>949</b>   | <b>1 954</b>  | <b>EFTA</b>                         |
| <b>1 475</b>  | <b>455</b>    | <b>894</b>   | <b>37</b>    | <b>160</b>   | <b>309</b>   | <b>638</b>    | <b>CEEC</b>                         |
| <b>473</b>    | <b>306</b>    | <b>57</b>    | <b>171</b>   | <b>23</b>    | <b>21</b>    | <b>559</b>    | <b>ACP</b>                          |
| <b>2 004</b>  | <b>3 114</b>  | <b>380</b>   | <b>206</b>   | <b>287</b>   | <b>854</b>   | <b>7 392</b>  | <b>NAFTA</b>                        |
| <b>427</b>    | <b>357</b>    | <b>16</b>    | <b>104</b>   | <b>33</b>    | <b>33</b>    | <b>237</b>    | <b>MERCOSUR</b>                     |
| <b>1 935</b>  | <b>889</b>    | <b>104</b>   | <b>195</b>   | <b>18</b>    | <b>97</b>    | <b>795</b>    | <b>OPEC</b>                         |
| <b>802</b>    | <b>2 258</b>  | <b>134</b>   | <b>103</b>   | <b>102</b>   | <b>264</b>   | <b>3 226</b>  | <b>DAE</b>                          |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED INTRA-EU**

**DISPATCHES 1997**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter         |                |               |                |              |               |                |               |
|--|------------------|----------------|---------------|----------------|--------------|---------------|----------------|---------------|
|  | EU-15            | B/L            | DK            | D              | EL           | E             | F              | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>1 157 560</b> | <b>113 114</b> | <b>29 213</b> | <b>250 276</b> | <b>4 507</b> | <b>60 718</b> | <b>165 213</b> | <b>31 777</b> |
| <b>0 Food and live animals</b>                     | <b>95 942</b>    | <b>11 488</b>  | <b>6 490</b>  | <b>12 073</b>  | <b>968</b>   | <b>8 783</b>  | <b>19 179</b>  | <b>3 536</b>  |
| 00 Live animals                                    | 3 208            | 339            | 153           | 346            | 1            | 190           | 1 335          | 135           |
| 01 Meat and meat preparations                      | 17 078           | 2 327          | 2 272         | 1 420          | 5            | 826           | 2 857          | 1 076         |
| 02 Dairy products and birds' eggs                  | 14 064           | 1 597          | 844           | 3 233          | 68           | 293           | 2 836          | 898           |
| 03 Fish, crustaceans, molluscs                     | 7 277            | 367            | 1 849         | 536            | 173          | 876           | 733            | 217           |
| 04 Cereals and cereal preparations                 | 11 457           | 967            | 407           | 1 626          | 122          | 410           | 4 005          | 221           |
| 05 Vegetables and fruit                            | 21 838           | 3 063          | 174           | 1 245          | 565          | 5 529         | 2 729          | 154           |
| 06 Sugar, sugar preparations, honey                | 3 547            | 351            | 128           | 615            | 8            | 165           | 1 268          | 97            |
| 07 Coffee, tea, cocoa, spices                      | 6 377            | 1 167          | 45            | 1 459          | 7            | 197           | 953            | 165           |
| 08 Feeding stuff for animals                       | 5 493            | 710            | 329           | 822            | 4            | 138           | 972            | 97            |
| <b>1 Beverages and tobacco</b>                     | <b>16 427</b>    | <b>992</b>     | <b>301</b>    | <b>1 611</b>   | <b>225</b>   | <b>1 062</b>  | <b>4 017</b>   | <b>500</b>    |
| 11 Beverages                                       | 11 490           | 642            | 199           | 880            | 78           | 1 020         | 3 842          | 453           |
| 12 Tobacco   | 4 938            | 350            | 102           | 731            | 147          | 42            | 175            | 47            |
| <b>2 Crude materials, except fuels</b>             | <b>34 670</b>    | <b>3 075</b>   | <b>1 100</b>  | <b>5 065</b>   | <b>250</b>   | <b>1 235</b>  | <b>4 456</b>   | <b>587</b>    |
| 21 Hides and skins, raw                            | 1 379            | 76             | 184           | 173            | 21           | 77            | 323            | 68            |
| 22 Oils, seeds and oleaginous fruits               | 1 447            | 101            | 13            | 98             | 7            | 13            | 711            | 1             |
| 23 Crude rubber                                    | 1 711            | 410            | 4             | 305            | 0            | 9             | 401            | 1             |
| 24 Cork and wood                                   | 5 769            | 355            | 108           | 557            | 5            | 133           | 514            | 57            |
| 25 Pulp and waste paper                            | 3 331            | 148            | 35            | 195            | 0            | 177           | 244            | 7             |
| 26 Textile fibres and their wastes                 | 2 958            | 294            | 4             | 835            | 93           | 197           | 520            | 119           |
| 27 Crude fertilizers                               | 3 166            | 490            | 61            | 575            | 54           | 218           | 412            | 16            |
| 28 Metalliferous ores and metal scrap              | 7 317            | 807            | 131           | 1 821          | 63           | 154           | 866            | 239           |
| <b>3 Energy</b>                                    | <b>37 839</b>    | <b>3 123</b>   | <b>1 361</b>  | <b>3 380</b>   | <b>141</b>   | <b>1 252</b>  | <b>3 798</b>   | <b>169</b>    |
| 32 Coal, coke and briquettes                       | 849              | 142            | 8             | 262            | 1            | 17            | 63             | 36            |
| 33 Petroleum and petroleum products                | 27 628           | 2 613          | 1 174         | 1 487          | 140          | 1 160         | 1 640          | 128           |
| 34 Gas, natural and manufactured                   | 6 437            | 264            | 13            | 1 216          | 0            | 14            | 212            | 3             |
| 35 Electric current                                | 2 925            | 104            | 166           | 415            | :            | 61            | 1 884          | 1             |
| <b>4 Oils, fats and waxes</b>                      | <b>4 679</b>     | <b>478</b>     | <b>152</b>    | <b>706</b>     | <b>298</b>   | <b>901</b>    | <b>354</b>     | <b>34</b>     |
| 41 Animal oils and fats                            | 493              | 76             | 52            | 88             | 0            | 17            | 78             | 29            |
| 42 Fixed vegetable fats and oils                   | 3 319            | 353            | 43            | 400            | 298          | 861           | 228            | 4             |
| 43 Animal or vegetable oils, and fats, waxes       | 866              | 50             | 56            | 218            | 0            | 24            | 48             | 2             |
| <b>5 Chemical products</b>                         | <b>144 195</b>   | <b>20 357</b>  | <b>2 631</b>  | <b>31 528</b>  | <b>156</b>   | <b>4 589</b>  | <b>22 640</b>  | <b>7 589</b>  |
| 51 Organic chemicals                               | 32 101           | 4 660          | 290           | 6 101          | 4            | 759           | 4 611          | 3 477         |
| 52 Inorganic chemicals                             | 7 057            | 999            | 30            | 1 556          | 4            | 199           | 1 441          | 124           |
| 53 Tanning and colouring materials                 | 9 136            | 1 202          | 305           | 2 869          | 8            | 369           | 1 088          | 36            |
| 54 Medicinal and pharmaceutical products           | 24 077           | 2 285          | 1 097         | 4 018          | 41           | 831           | 3 846          | 1 736         |
| 55 Essential oils, perfume mat., cosmetics         | 13 006           | 1 270          | 198           | 1 920          | 13           | 552           | 3 650          | 1 176         |
| 56 Fertilizers                                     | 2 286            | 536            | 39            | 531            | 10           | 91            | 151            | 32            |
| 57 Plastics in primary forms                       | 25 590           | 5 597          | 80            | 5 495          | 14           | 1 032         | 3 751          | 78            |
| 58 Plastics in non-primary forms                   | 14 159           | 1 731          | 303           | 4 505          | 22           | 398           | 1 145          | 117           |
| <b>6 Manufactured goods classified by material</b> | <b>197 773</b>   | <b>24 205</b>  | <b>3 473</b>  | <b>38 495</b>  | <b>835</b>   | <b>10 358</b> | <b>26 653</b>  | <b>1 371</b>  |
| 61 Leather manufactures, dressed furskins          | 2 787            | 88             | 30            | 276            | 32           | 255           | 182            | 23            |
| 62 Rubber manufactures                             | 12 431           | 987            | 113           | 2 589          | 6            | 1 098         | 2 816          | 75            |
| 63 Cork and wood manufactures                      | 6 947            | 869            | 509           | 994            | 2            | 332           | 838            | 88            |
| 64 Paper, paperboard and articles thereof          | 31 231           | 2 242          | 329           | 5 717          | 18           | 828           | 3 676          | 127           |
| 65 Textile yarn, fabrics and related products      | 31 621           | 4 800          | 540           | 5 088          | 232          | 1 700         | 4 068          | 396           |
| 66 Non-metallic mineral manufactures               | 22 551           | 3 717          | 380           | 3 444          | 125          | 1 564         | 2 555          | 163           |
| 67 Iron and steel                                  | 38 530           | 6 676          | 448           | 7 959          | 114          | 1 807         | 6 022          | 118           |
| 68 Non-ferrous metals                              | 22 431           | 2 756          | 240           | 5 073          | 276          | 1 236         | 2 950          | 69            |
| 69 Manufactures of metals                          | 29 245           | 2 070          | 884           | 7 355          | 30           | 1 537         | 3 546          | 311           |
| <b>7 Machinery and transport equipment</b>         | <b>442 073</b>   | <b>32 928</b>  | <b>7 304</b>  | <b>113 922</b> | <b>285</b>   | <b>26 655</b> | <b>69 512</b>  | <b>11 470</b> |
| 71 Power generating machinery and equipment        | 26 780           | 766            | 527           | 7 009          | 7            | 1 348         | 5 189          | 158           |
| 72 Machinery specialized for particular ind.       | 30 246           | 2 060          | 921           | 9 230          | 29           | 504           | 3 120          | 142           |
| 73 Metalworking machinery                          | 6 845            | 473            | 62            | 2 188          | 2            | 341           | 778            | 16            |
| 74 General industry machinery and equipment        | 49 724           | 3 021          | 1 709         | 14 665         | 39           | 1 703         | 6 540          | 497           |
| 75 Office machines and computers                   | 57 519           | 1 793          | 568           | 7 449          | 11           | 697           | 6 943          | 7 795         |
| 76 Telecommunication, sound, TV, video             | 32 639           | 2 207          | 1 211         | 5 206          | 45           | 1 248         | 3 968          | 533           |
| 77 Electrical machinery                            | 70 249           | 4 152          | 1 125         | 18 809         | 133          | 2 697         | 10 191         | 2 009         |
| 78 Road vehicles                                   | 143 560          | 18 047         | 651           | 42 336         | 13           | 17 269        | 22 622         | 198           |
| 79 Other transport equipment                       | 24 510           | 409            | 530           | 7 030          | 7            | 849           | 10 162         | 124           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>130 316</b>   | <b>11 644</b>  | <b>4 683</b>  | <b>23 375</b>  | <b>1 208</b> | <b>5 304</b>  | <b>14 361</b>  | <b>4 676</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 6 207            | 688            | 234           | 1 040          | 12           | 297           | 786            | 66            |
| 82 Furniture, bedding, mattresses                  | 14 170           | 1 270          | 1 341         | 2 362          | 9            | 705           | 1 244          | 107           |
| 83 Travel goods, handbags and similar goods        | 1 547            | 302            | 19            | 127            | 1            | 69            | 253            | 8             |
| 84 Clothing and clothing accessories               | 29 720           | 2 777          | 992           | 4 157          | 1 048        | 818           | 2 765          | 398           |
| 85 Footwear  | 10 202           | 1 114          | 125           | 706            | 10           | 1 151         | 522            | 24            |
| 87 Professional, scientific, controlling material  | 17 703           | 972            | 533           | 4 917          | 19           | 444           | 2 382          | 739           |
| 88 Photogr. apparatus, optical goods, clocks       | 9 358            | 1 122          | 163           | 2 352          | 6            | 161           | 1 336          | 240           |
| 89 Miscellaneous manufactured articles             | 41 408           | 3 398          | 1 276         | 7 714          | 104          | 1 660         | 5 074          | 3 093         |
| <b>Miscellaneous and adjustments</b>               | <b>53 647</b>    | <b>4 823</b>   | <b>1 718</b>  | <b>20 120</b>  | <b>141</b>   | <b>577</b>    | <b>242</b>     | <b>1 844</b>  |

**DISPATCHES 1997**

*Value (Mio ECU)*

| Reporter       |                |               |               |               |               |                | Product list                                       |
|----------------|----------------|---------------|---------------|---------------|---------------|----------------|--|
| I              | NL             | A             | P             | FIN           | S             | UK             | SITC Rev. 3  |
| <b>114 764</b> | <b>142 021</b> | <b>32 692</b> | <b>16 380</b> | <b>19 304</b> | <b>40 440</b> | <b>137 142</b> | <b>0-9 TOTAL</b>                                   |
| <b>6 840</b>   | <b>16 860</b>  | <b>1 353</b>  | <b>610</b>    | <b>285</b>    | <b>1 027</b>  | <b>6 448</b>   | <b>0 Food and live animals</b>                     |
| 41             | 368            | 70            | 11            | 0             | 5             | 214            | 00 Live animals                                    |
| 772            | 3 933          | 315           | 9             | 40            | 121           | 1 104          | 01 Meat and meat preparations                      |
| 619            | 2 430          | 254           | 115           | 85            | 117           | 676            | 02 Dairy products and birds' eggs                  |
| 259            | 1 025          | 2             | 185           | 3             | 258           | 795            | 03 Fish, crustaceans, molluscs                     |
| 1 141          | 652            | 187           | 46            | 36            | 199           | 1 437          | 04 Cereals and cereal preparations                 |
| 3 035          | 4 368          | 230           | 171           | 14            | 73            | 487            | 05 Vegetables and fruit                            |
| 136            | 334            | 69            | 10            | 31            | 59            | 276            | 06 Sugar, sugar preparations, honey                |
| 348            | 1 216          | 120           | 25            | 59            | 83            | 531            | 07 Coffee, tea, cocoa, spices                      |
| 85             | 1 789          | 58            | 11            | 5             | 15            | 457            | 08 Feeding stuff for animals                       |
| <b>1 586</b>   | <b>2 861</b>   | <b>211</b>    | <b>376</b>    | <b>45</b>     | <b>39</b>     | <b>2 600</b>   | <b>1 Beverages and tobacco</b>                     |
| 1 499          | 474            | 174           | 372           | 20            | 31            | 1 806          | 11 Beverages                                       |
| 88             | 2 387          | 36            | 4             | 25            | 9             | 794            | 12 Tobacco   |
| <b>1 159</b>   | <b>7 903</b>   | <b>1 391</b>  | <b>763</b>    | <b>1 961</b>  | <b>3 607</b>  | <b>2 116</b>   | <b>2 Crude materials, except fuels</b>             |
| 39             | 116            | 35            | 6             | 84            | 42            | 135            | 21 Hides and skins, raw                            |
| 13             | 394            | 18            | 5             | 0             | 2             | 73             | 22 Oils, seeds and oleaginous fruits               |
| 54             | 266            | 15            | 1             | 0             | 13            | 232            | 23 Crude rubber                                    |
| 145            | 160            | 764           | 105           | 1 086         | 1 730         | 50             | 24 Cork and wood                                   |
| 3              | 291            | 96            | 395           | 618           | 1 048         | 74             | 25 Pulp and waste paper                            |
| 134            | 85             | 156           | 34            | 51            | 30            | 406            | 26 Textile fibres and their wastes                 |
| 181            | 401            | 115           | 40            | 51            | 60            | 492            | 27 Crude fertilizers                               |
| 133            | 1 579          | 159           | 148           | 67            | 655           | 493            | 28 Metalliferous ores and metal scrap              |
| <b>951</b>     | <b>10 238</b>  | <b>286</b>    | <b>183</b>    | <b>406</b>    | <b>1 145</b>  | <b>11 403</b>  | <b>3 Energy</b>                                    |
| 10             | 197            | 3             | 3             | 5             | 7             | 94             | 32 Coal, coke and briquettes                       |
| 929            | 6 280          | 34            | 155           | 359           | 1 118         | 10 411         | 33 Petroleum and petroleum products                |
| 12             | 3 753          | 1             | 26            | 6             | 21            | 897            | 34 Gas, natural and manufactured                   |
| :              | 9              | 248           | :             | 36            | :             | 1              | 35 Electric current                                |
| <b>389</b>     | <b>955</b>     | <b>22</b>     | <b>29</b>     | <b>27</b>     | <b>54</b>     | <b>278</b>     | <b>4 Oils, fats and waxes</b>                      |
| 43             | 62             | 7             | 1             | 1             | 11            | 29             | 41 Animal oils and fats                            |
| 297            | 607            | 3             | 26            | 6             | 21            | 171            | 42 Fixed vegetable fats and oils                   |
| 49             | 286            | 11            | 2             | 20            | 22            | 78             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>9 883</b>   | <b>18 866</b>  | <b>2 732</b>  | <b>703</b>    | <b>1 183</b>  | <b>3 677</b>  | <b>17 861</b>  | <b>5 Chemical products</b>                         |
| 1 233          | 5 431          | 355           | 127           | 198           | 529           | 4 324          | 51 Organic chemicals                               |
| 280            | 915            | 159           | 32            | 196           | 100           | 1 022          | 52 Inorganic chemicals                             |
| 522            | 1 031          | 89            | 27            | 110           | 199           | 1 281          | 53 Tanning and colouring materials                 |
| 2 186          | 1 807          | 586           | 90            | 99            | 1 498         | 3 955          | 54 Medicinal and pharmaceutical products           |
| 995            | 784            | 123           | 52            | 23            | 153           | 2 096          | 55 Essential oils, perfume mat., cosmetics         |
| 19             | 565            | 92            | 31            | 14            | 37            | 137            | 56 Fertilizers                                     |
| 1 621          | 4 998          | 171           | 104           | 235           | 558           | 1 855          | 57 Plastics in primary forms                       |
| 1 954          | 1 250          | 958           | 81            | 192           | 292           | 1 209          | 58 Plastics in non-primary forms                   |
| <b>26 381</b>  | <b>16 003</b>  | <b>9 026</b>  | <b>3 424</b>  | <b>8 152</b>  | <b>10 445</b> | <b>18 952</b>  | <b>6 Manufactured goods classified by material</b> |
| 1 251          | 109            | 205           | 31            | 23            | 25            | 256            | 61 Leather manufactures, dressed furskins          |
| 1 561          | 818            | 331           | 145           | 77            | 369           | 1 445          | 62 Rubber manufactures                             |
| 538            | 360            | 623           | 570           | 578           | 385           | 261            | 63 Cork and wood manufactures                      |
| 2 229          | 2 474          | 1 705         | 440           | 4 857         | 4 482         | 2 105          | 64 Paper, paperboard and articles thereof          |
| 6 542          | 2 473          | 1 114         | 1 083         | 192           | 393           | 3 000          | 65 Textile yarn, fabrics and related products      |
| 3 902          | 1 034          | 712           | 576           | 210           | 336           | 3 832          | 66 Non-metallic mineral manufactures               |
| 3 811          | 2 712          | 1 842         | 132           | 1 191         | 2 627         | 3 069          | 67 Iron and steel                                  |
| 1 440          | 3 750          | 882           | 35            | 746           | 737           | 2 240          | 68 Non-ferrous metals                              |
| 5 106          | 2 273          | 1 611         | 412           | 278           | 1 090         | 2 743          | 69 Manufactures of metals                          |
| <b>42 121</b>  | <b>37 594</b>  | <b>12 860</b> | <b>5 458</b>  | <b>5 978</b>  | <b>15 770</b> | <b>60 215</b>  | <b>7 Machinery and transport equipment</b>         |
| 2 310          | 761            | 2 020         | 69            | 301           | 1 489         | 4 827          | 71 Power generating machinery and equipment        |
| 5 477          | 1 654          | 1 396         | 93            | 714           | 1 503         | 3 403          | 72 Machinery specialized for particular ind.       |
| 1 373          | 312            | 285           | 13            | 78            | 317           | 607            | 73 Metalworking machinery                          |
| 9 152          | 2 341          | 1 823         | 290           | 584           | 2 235         | 5 127          | 74 General industry machinery and equipment        |
| 2 478          | 15 500         | 284           | 57            | 640           | 457           | 12 847         | 75 Office machines and computers                   |
| 1 737          | 2 316          | 1 020         | 560           | 2 079         | 3 187         | 7 322          | 76 Telecommunication, sound, TV, video             |
| 7 435          | 7 852          | 2 307         | 1 340         | 777           | 1 858         | 9 565          | 77 Electrical machinery                            |
| 11 344         | 6 466          | 3 146         | 2 903         | 571           | 4 316         | 13 679         | 78 Road vehicles                                   |
| 816            | 391            | 579           | 133           | 233           | 407           | 2 839          | 79 Other transport equipment                       |
| <b>24 566</b>  | <b>11 488</b>  | <b>4 782</b>  | <b>4 819</b>  | <b>1 030</b>  | <b>3 140</b>  | <b>15 240</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 1 372          | 471            | 311           | 85            | 178           | 257           | 410            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 4 120          | 549            | 648           | 240           | 115           | 609           | 850            | 82 Furniture, bedding, mattresses                  |
| 436            | 152            | 11            | 12            | 3             | 7             | 148            | 83 Travel goods, handbags and similar goods        |
| 7 371          | 2 451          | 867           | 2 681         | 120           | 299           | 2 975          | 84 Clothing and clothing accessories               |
| 3 813          | 481            | 365           | 1 401         | 29            | 27            | 434            | 85 Footwear  |
| 1 287          | 1 842          | 379           | 135           | 232           | 774           | 3 049          | 87 Professional, scientific, controlling material  |
| 852            | 1 363          | 146           | 38            | 16            | 116           | 1 448          | 88 Photogr. apparatus, optical goods, clocks       |
| 5 314          | 4 179          | 2 055         | 227           | 338           | 1 050         | 5 927          | 89 Miscellaneous manufactured articles             |
| <b>888</b>     | <b>19 453</b>  | <b>28</b>     | <b>14</b>     | <b>236</b>    | <b>1 535</b>  | <b>2 028</b>   | <b>Miscellaneous and adjustments</b>               |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED INTRA-EU**

**DISPATCHES JANUARY – FEBRUARY 1998**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |              |               |            |               |               |              |
|--|----------------|---------------|--------------|---------------|------------|---------------|---------------|--------------|
|  | EU-15          | B/L           | DK           | D             | EL         | E             | F             | IRL          |
| <b>0-9 TOTAL</b>                                   | <b>198 797</b> | <b>19 715</b> | <b>4 835</b> | <b>44 629</b> | <b>817</b> | <b>10 822</b> | <b>28 906</b> | <b>5 445</b> |
| <b>0 Food and live animals</b>                     | <b>13 996</b>  | <b>2 065</b>  | <b>1 042</b> | <b>1 183</b>  | <b>160</b> | <b>1 637</b>  | <b>3 006</b>  | <b>506</b>   |
| 00 Live animals                                    | 514            | 61            | 25           | 45            | 0          | 26            | 248           | 19           |
| 01 Meat and meat preparations                      | 2 305          | 398           | 351          | 141           | 0          | 138           | 413           | 146          |
| 02 Dairy products and birds' eggs                  | 1 902          | 284           | 126          | 322           | 13         | 39            | 443           | 91           |
| 03 Fish, crustaceans, molluscs                     | 1 100          | 57            | 316          | 61            | 26         | 140           | 120           | 31           |
| 04 Cereals and cereal preparations                 | 1 697          | 183           | 65           | 127           | 13         | 59            | 632           | 41           |
| 05 Vegetables and fruit                            | 3 427          | 546           | 33           | 106           | 101        | 1 117         | 492           | 28           |
| 06 Sugar, sugar preparations, honey                | 498            | 86            | 12           | 43            | 1          | 29            | 181           | 10           |
| 07 Coffee, tea, cocoa, spices                      | 915            | 227           | 8            | 153           | 2          | 36            | 153           | 35           |
| 08 Feeding stuff for animals                       | 870            | 127           | 52           | 103           | 0          | 27            | 163           | 16           |
| <b>1 Beverages and tobacco</b>                     | <b>2 054</b>   | <b>145</b>    | <b>46</b>    | <b>151</b>    | <b>46</b>  | <b>165</b>    | <b>545</b>    | <b>59</b>    |
| 11 Beverages                                       | 1 469          | 91            | 29           | 77            | 12         | 159           | 509           | 52           |
| 12 Tobacco   | 585            | 54            | 16           | 75            | 34         | 6             | 36            | 7            |
| <b>2 Crude materials, except fuels</b>             | <b>5 513</b>   | <b>559</b>    | <b>187</b>   | <b>399</b>    | <b>54</b>  | <b>255</b>    | <b>854</b>    | <b>94</b>    |
| 21 Hides and skins, raw                            | 246            | 15            | 35           | 20            | 4          | 13            | 61            | 10           |
| 22 Oils, seeds and oleaginous fruits               | 237            | 15            | 0            | 5             | 2          | 4             | 153           | 1            |
| 23 Crude rubber                                    | 271            | 83            | 1            | 20            | :          | 2             | 70            | 0            |
| 24 Cork and wood                                   | 871            | 59            | 17           | 58            | 1          | 28            | 94            | 9            |
| 25 Pulp and waste paper                            | 537            | 26            | 5            | 19            | 0          | 42            | 42            | 1            |
| 26 Textile fibres and their wastes                 | 440            | 61            | 0            | 34            | 29         | 44            | 99            | 20           |
| 27 Crude fertilizers                               | 440            | 83            | 9            | 44            | 7          | 39            | 63            | 2            |
| 28 Metalliferous ores and metal scrap              | 1 000          | 130           | 24           | 115           | 10         | 29            | 168           | 38           |
| <b>3 Energy</b>                                    | <b>5 312</b>   | <b>543</b>    | <b>174</b>   | <b>230</b>    | <b>8</b>   | <b>213</b>    | <b>655</b>    | <b>23</b>    |
| 32 Coal, coke and briquettes                       | 108            | 19            | 1            | 17            | :          | 7             | 9             | 6            |
| 33 Petroleum and petroleum products                | 3 741          | 454           | 137          | 149           | 8          | 203           | 253           | 15           |
| 34 Gas, natural and manufactured                   | 963            | 48            | 8            | 7             | 0          | 2             | 31            | 1            |
| 35 Electric current                                | 499            | 22            | 28           | 57            | :          | :             | 362           | 0            |
| <b>4 Oils, fats and waxes</b>                      | <b>730</b>     | <b>104</b>    | <b>25</b>    | <b>88</b>     | <b>73</b>  | <b>120</b>    | <b>65</b>     | <b>6</b>     |
| 41 Animal oils and fats                            | 75             | 14            | 10           | 8             | :          | 3             | 15            | 5            |
| 42 Fixed vegetable fats and oils                   | 534            | 63            | 6            | 62            | 73         | 113           | 42            | 1            |
| 43 Animal or vegetable oils, and fats, waxes       | 121            | 27            | 9            | 19            | 0          | 5             | 8             | 0            |
| <b>5 Chemical products</b>                         | <b>22 342</b>  | <b>4 115</b>  | <b>414</b>   | <b>2 838</b>  | <b>24</b>  | <b>843</b>    | <b>4 223</b>  | <b>1 562</b> |
| 51 Organic chemicals                               | 5 034          | 916           | 39           | 571           | 0          | 134           | 877           | 789          |
| 52 Inorganic chemicals                             | 1 078          | 198           | 7            | 147           | 0          | 26            | 267           | 19           |
| 53 Tanning and colouring materials                 | 1 322          | 251           | 42           | 249           | 1          | 64            | 194           | 6            |
| 54 Medicinal and pharmaceutical products           | 4 059          | 427           | 164          | 464           | 8          | 160           | 709           | 329          |
| 55 Essential oils, perfume mat., cosmetics         | 2 000          | 214           | 32           | 184           | 3          | 109           | 644           | 217          |
| 56 Fertilizers                                     | 421            | 160           | 5            | 23            | 1          | 24            | 30            | 9            |
| 57 Plastics in primary forms                       | 3 784          | 1 136         | 17           | 472           | 3          | 184           | 654           | 14           |
| 58 Plastics in non-primary forms                   | 1 956          | 376           | 59           | 280           | 4          | 75            | 201           | 21           |
| <b>6 Manufactured goods classified by material</b> | <b>30 753</b>  | <b>4 871</b>  | <b>577</b>   | <b>3 293</b>  | <b>156</b> | <b>1 915</b>  | <b>4 734</b>  | <b>228</b>   |
| 61 Leather manufactures, dressed furskins          | 443            | 14            | 5            | 30            | 6          | 41            | 31            | 4            |
| 62 Rubber manufactures                             | 1 911          | 194           | 16           | 217           | 1          | 207           | 495           | 12           |
| 63 Cork and wood manufactures                      | 1 107          | 175           | 81           | 101           | 0          | 63            | 148           | 14           |
| 64 Paper, paperboard and articles thereof          | 4 955          | 470           | 54           | 512           | 2          | 156           | 664           | 20           |
| 65 Textile yarn, fabrics and related products      | 4 812          | 954           | 93           | 431           | 45         | 311           | 704           | 66           |
| 66 Non-metallic mineral manufactures               | 3 264          | 657           | 61           | 289           | 18         | 304           | 416           | 25           |
| 67 Iron and steel                                  | 6 711          | 1 487         | 80           | 736           | 21         | 367           | 1 109         | 22           |
| 68 Non-ferrous metals                              | 3 326          | 524           | 43           | 354           | 57         | 207           | 520           | 11           |
| 69 Manufactures of metals                          | 4 223          | 396           | 143          | 624           | 4          | 258           | 647           | 52           |
| <b>7 Machinery and transport equipment</b>         | <b>63 273</b>  | <b>5 881</b>  | <b>1 207</b> | <b>9 344</b>  | <b>56</b>  | <b>4 605</b>  | <b>12 175</b> | <b>1 891</b> |
| 71 Power generating machinery and equipment        | 4 005          | 187           | 53           | 585           | 0          | 256           | 1 082         | 21           |
| 72 Machinery specialized for particular ind.       | 4 031          | 374           | 161          | 834           | 3          | 78            | 487           | 14           |
| 73 Metalworking machinery                          | 949            | 88            | 12           | 223           | 0          | 53            | 113           | 2            |
| 74 General industry machinery and equipment        | 7 082          | 620           | 297          | 1 249         | 6          | 317           | 1 172         | 88           |
| 75 Office machines and computers                   | 8 066          | 336           | 84           | 695           | 1          | 161           | 1 144         | 1 288        |
| 76 Telecommunication, sound, TV, video             | 5 302          | 453           | 228          | 418           | 14         | 199           | 700           | 97           |
| 77 Electrical machinery                            | 10 216         | 799           | 197          | 1 561         | 21         | 479           | 1 848         | 327          |
| 78 Road vehicles                                   | 20 256         | 2 978         | 119          | 3 142         | 9          | 3 000         | 3 991         | 49           |
| 79 Other transport equipment                       | 3 365          | 44            | 57           | 636           | 0          | 61            | 1 639         | 5            |
| <b>8 Miscellaneous manuf. articles</b>             | <b>19 680</b>  | <b>2 252</b>  | <b>837</b>   | <b>2 257</b>  | <b>229</b> | <b>965</b>    | <b>2 554</b>  | <b>712</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 945            | 117           | 39           | 155           | 2          | 49            | 132           | 10           |
| 82 Furniture, bedding, mattresses                  | 2 205          | 235           | 249          | 201           | 1          | 137           | 228           | 17           |
| 83 Travel goods, handbags and similar goods        | 252            | 53            | 3            | 10            | 0          | 13            | 47            | 2            |
| 84 Clothing and clothing accessories               | 4 894          | 605           | 176          | 421           | 204        | 157           | 613           | 69           |
| 85 Footwear  | 1 821          | 279           | 37           | 72            | 1          | 239           | 96            | 4            |
| 87 Professional, scientific, controlling material  | 2 421          | 178           | 94           | 457           | 4          | 72            | 367           | 92           |
| 88 Photogr. apparatus, optical goods, clocks       | 1 291          | 187           | 24           | 210           | 1          | 33            | 224           | 39           |
| 89 Miscellaneous manufactured articles             | 5 851          | 599           | 214          | 731           | 16         | 264           | 847           | 479          |
| <b>Miscellaneous and adjustments</b>               | <b>35 144</b>  | <b>-821</b>   | <b>327</b>   | <b>24 845</b> | <b>11</b>  | <b>104</b>    | <b>98</b>     | <b>365</b>   |

**DISPATCHES JANUARY – FEBRUARY 1998**

*Value (Mio ECU)*

| I             | Reporter      |              |              |              |              |               | Product list<br>SITC Rev. 3                        |
|---------------|---------------|--------------|--------------|--------------|--------------|---------------|--|
|               | NL            | A            | P            | FIN          | S            | UK            |  |
| <b>18 311</b> | <b>24 512</b> | <b>5 318</b> | <b>2 551</b> | <b>3 459</b> | <b>7 080</b> | <b>22 398</b> | <b>0-9 TOTAL</b>                                   |
| <b>938</b>    | <b>1 925</b>  | <b>208</b>   | <b>82</b>    | <b>39</b>    | <b>171</b>   | <b>1 035</b>  | <b>0 Food and live animals</b>                     |
| 5             | 48            | 13           | 1            | 0            | 0            | 21            | 00 Live animals                                    |
| 100           | 417           | 40           | 1            | 4            | 21           | 135           | 01 Meat and meat preparations                      |
| 91            | 282           | 40           | 16           | 13           | 23           | 118           | 02 Dairy products and birds' eggs                  |
| 33            | 127           | 0            | 21           | 0            | 42           | 125           | 03 Fish, crustaceans, molluscs                     |
| 178           | 48            | 27           | 7            | 5            | 34           | 277           | 04 Cereals and cereal preparations                 |
| 371           | 489           | 35           | 23           | 2            | 10           | 74            | 05 Vegetables and fruit                            |
| 17            | 43            | 12           | 5            | 6            | 9            | 45            | 06 Sugar, sugar preparations, honey                |
| 63            | 116           | 19           | 1            | 7            | 11           | 84            | 07 Coffee, tea, cocoa, spices                      |
| 14            | 278           | 8            | 1            | 1            | 4            | 75            | 08 Feeding stuff for animals                       |
| <b>204</b>    | <b>255</b>    | <b>18</b>    | <b>43</b>    | <b>7</b>     | <b>6</b>     | <b>362</b>    | <b>1 Beverages and tobacco</b>                     |
| 196           | 45            | 15           | 41           | 2            | 5            | 236           | 11 Beverages                                       |
| 8             | 210           | 3            | 2            | 5            | 1            | 126           | 12 Tobacco   |
| <b>185</b>    | <b>1 351</b>  | <b>223</b>   | <b>121</b>   | <b>302</b>   | <b>567</b>   | <b>364</b>    | <b>2 Crude materials, except fuels</b>             |
| 5             | 24            | 7            | 1            | 17           | 9            | 26            | 21 Hides and skins, raw                            |
| 1             | 46            | 2            | 1            | 0            | 0            | 6             | 22 Oils, seeds and oleaginous fruits               |
| 8             | 40            | 2            | 0            | 0            | 2            | 44            | 23 Crude rubber                                    |
| 24            | 22            | 120          | 17           | 161          | 254          | 8             | 24 Cork and wood                                   |
| 0             | 43            | 14           | 65           | 100          | 174          | 7             | 25 Pulp and waste paper                            |
| 19            | 14            | 28           | 7            | 9            | 5            | 71            | 26 Textile fibres and their wastes                 |
| 22            | 51            | 18           | 6            | 8            | 7            | 79            | 27 Crude fertilizers                               |
| 17            | 207           | 24           | 18           | 7            | 112          | 98            | 28 Metalliferous ores and metal scrap              |
| <b>122</b>    | <b>1 498</b>  | <b>32</b>    | <b>19</b>    | <b>54</b>    | <b>177</b>   | <b>1 566</b>  | <b>3 Energy</b>                                    |
| 2             | 28            | 1            | 1            | 1            | 1            | 16            | 32 Coal, coke and briquettes                       |
| 118           | 721           | 6            | 16           | 49           | 175          | 1 438         | 33 Petroleum and petroleum products                |
| 2             | 747           | 0            | 2            | 1            | 1            | 113           | 34 Gas, natural and manufactured                   |
| :             | 2             | 26           | :            | 3            | :            | 0             | 35 Electric current                                |
| <b>58</b>     | <b>122</b>    | <b>4</b>     | <b>5</b>     | <b>5</b>     | <b>10</b>    | <b>45</b>     | <b>4 Oils, fats and waxes</b>                      |
| 6             | 6             | 2            | 0            | 0            | 3            | 5             | 41 Animal oils and fats                            |
| 43            | 89            | 1            | 4            | 2            | 4            | 31            | 42 Fixed vegetable fats and oils                   |
| 9             | 26            | 2            | 0            | 3            | 3            | 9             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>1 611</b>  | <b>2 160</b>  | <b>501</b>   | <b>124</b>   | <b>205</b>   | <b>637</b>   | <b>3 085</b>  | <b>5 Chemical products</b>                         |
| 211           | 576           | 74           | 21           | 32           | 84           | 710           | 51 Organic chemicals                               |
| 35            | 114           | 32           | 5            | 33           | 20           | 175           | 52 Inorganic chemicals                             |
| 88            | 143           | 12           | 4            | 20           | 31           | 216           | 53 Tanning and colouring materials                 |
| 365           | 261           | 110          | 16           | 17           | 278          | 751           | 54 Medicinal and pharmaceutical products           |
| 153           | 80            | 20           | 7            | 4            | 26           | 308           | 55 Essential oils, perfume mat., cosmetics         |
| 9             | 97            | 21           | 5            | 2            | 3            | 31            | 56 Fertilizers                                     |
| 260           | 534           | 30           | 20           | 38           | 94           | 330           | 57 Plastics in primary forms                       |
| 320           | 160           | 158          | 17           | 36           | 48           | 200           | 58 Plastics in non-primary forms                   |
| <b>4 300</b>  | <b>2 214</b>  | <b>1 539</b> | <b>542</b>   | <b>1 504</b> | <b>1 858</b> | <b>3 023</b>  | <b>6 Manufactured goods classified by material</b> |
| 210           | 12            | 39           | 4            | 4            | 5            | 40            | 61 Leather manufactures, dressed furskins          |
| 268           | 101           | 55           | 24           | 14           | 59           | 245           | 62 Rubber manufactures                             |
| 79            | 46            | 104          | 99           | 101          | 62           | 36            | 63 Cork and wood manufactures                      |
| 348           | 355           | 312          | 63           | 894          | 784          | 321           | 64 Paper, paperboard and articles thereof          |
| 983           | 313           | 178          | 168          | 31           | 66           | 468           | 65 Textile yarn, fabrics and related products      |
| 583           | 114           | 110          | 86           | 37           | 49           | 514           | 66 Non-metallic mineral manufactures               |
| 761           | 417           | 314          | 21           | 259          | 517          | 599           | 67 Iron and steel                                  |
| 248           | 563           | 159          | 12           | 121          | 129          | 377           | 68 Non-ferrous metals                              |
| 820           | 293           | 267          | 65           | 42           | 187          | 423           | 69 Manufactures of metals                          |
| <b>6 764</b>  | <b>4 923</b>  | <b>2 145</b> | <b>831</b>   | <b>1 147</b> | <b>2 752</b> | <b>9 551</b>  | <b>7 Machinery and transport equipment</b>         |
| 395           | 73            | 307          | 9            | 48           | 218          | 771           | 71 Power generating machinery and equipment        |
| 812           | 202           | 212          | 14           | 95           | 258          | 488           | 72 Machinery specialized for particular ind.       |
| 197           | 35            | 44           | 2            | 12           | 48           | 119           | 73 Metalworking machinery                          |
| 1 491         | 252           | 288          | 44           | 94           | 355          | 808           | 74 General industry machinery and equipment        |
| 311           | 1 960         | 48           | 6            | 128          | 89           | 1 815         | 75 Office machines and computers                   |
| 270           | 366           | 153          | 94           | 470          | 608          | 1 232         | 76 Telecommunication, sound, TV, video             |
| 1 241         | 1 104         | 383          | 225          | 126          | 339          | 1 564         | 77 Electrical machinery                            |
| 1 903         | 906           | 550          | 429          | 84           | 772          | 2 325         | 78 Road vehicles                                   |
| 144           | 26            | 161          | 8            | 88           | 65           | 429           | 79 Other transport equipment                       |
| <b>3 969</b>  | <b>1 471</b>  | <b>756</b>   | <b>783</b>   | <b>155</b>   | <b>545</b>   | <b>2 195</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 209           | 55            | 41           | 12           | 23           | 40           | 61            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 677           | 62            | 100          | 44           | 17           | 110          | 126           | 82 Furniture, bedding, mattresses                  |
| 74            | 23            | 1            | 2            | 0            | 1            | 23            | 83 Travel goods, handbags and similar goods        |
| 1 264         | 323           | 153          | 432          | 25           | 52           | 400           | 84 Clothing and clothing accessories               |
| 649           | 70            | 68           | 229          | 3            | 5            | 69            | 85 Footwear  |
| 197           | 241           | 60           | 24           | 36           | 141          | 457           | 87 Professional, scientific, controlling material  |
| 139           | 175           | 23           | 5            | 2            | 17           | 213           | 88 Photogr. apparatus, optical goods, clocks       |
| 761           | 522           | 310          | 35           | 48           | 179          | 847           | 89 Miscellaneous manufactured articles             |
| <b>160</b>    | <b>8 593</b>  | <b>-109</b>  | <b>1</b>     | <b>41</b>    | <b>357</b>   | <b>1 171</b>  | <b>Miscellaneous and adjustments</b>               |

## BREAKDOWN BY MEMBER STATE OF GOODS TRADED INTRA-EU

### ARRIVALS 1997

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter         |                |               |                |               |               |                |               |
|--|------------------|----------------|---------------|----------------|---------------|---------------|----------------|---------------|
|  | EU-15            | B/L            | DK            | D              | EL            | E             | F              | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>1 095 113</b> | <b>100 487</b> | <b>28 076</b> | <b>224 345</b> | <b>14 449</b> | <b>67 275</b> | <b>165 500</b> | <b>21 182</b> |
| <b>0 Food and live animals</b>                     | <b>93 943</b>    | <b>8 520</b>   | <b>2 405</b>  | <b>19 509</b>  | <b>2 180</b>  | <b>5 359</b>  | <b>14 066</b>  | <b>1 856</b>  |
| 00 Live animals                                    | 3 029            | 275            | 10            | 251            | 32            | 333           | 247            | 100           |
| 01 Meat and meat preparations                      | 15 188           | 777            | 443           | 3 170          | 657           | 512           | 2 542          | 196           |
| 02 Dairy products and birds' eggs                  | 14 121           | 1 736          | 209           | 3 035          | 458           | 723           | 1 711          | 209           |
| 03 Fish, crustaceans, molluscs                     | 6 975            | 485            | 185           | 788            | 114           | 1 023         | 1 560          | 68            |
| 04 Cereals and cereal preparations                 | 11 179           | 1 380          | 278           | 1 514          | 267           | 907           | 1 380          | 339           |
| 05 Vegetables and fruit                            | 22 532           | 1 479          | 536           | 6 937          | 202           | 583           | 3 373          | 347           |
| 06 Sugar, sugar preparations, honey                | 3 564            | 608            | 176           | 539            | 57            | 337           | 420            | 126           |
| 07 Coffee, tea, cocoa, spices                      | 6 474            | 597            | 164           | 1 331          | 100           | 231           | 1 427          | 156           |
| 08 Feeding stuff for animals                       | 5 165            | 703            | 247           | 814            | 113           | 196           | 663            | 170           |
| <b>1 Beverages and tobacco</b>                     | <b>15 718</b>    | <b>1 401</b>   | <b>401</b>    | <b>2 761</b>   | <b>383</b>    | <b>1 016</b>  | <b>2 612</b>   | <b>324</b>    |
| 11 Beverages                                       | 10 983           | 1 072          | 383           | 2 181          | 220           | 807           | 1 229          | 261           |
| 12 Tobacco   | 4 735            | 329            | 18            | 580            | 163           | 209           | 1 383          | 63            |
| <b>2 Crude materials, except fuels</b>             | <b>33 809</b>    | <b>3 619</b>   | <b>1 068</b>  | <b>7 355</b>   | <b>287</b>    | <b>2 138</b>  | <b>3 927</b>   | <b>305</b>    |
| 21 Hides and skins, raw                            | 1 448            | 51             | 43            | 102            | 43            | 127           | 67             | 8             |
| 22 Oils, seeds and oleaginous fruits               | 1 215            | 199            | 26            | 471            | 7             | 63            | 69             | 10            |
| 23 Crude rubber                                    | 1 860            | 241            | 30            | 371            | 11            | 174           | 328            | 9             |
| 24 Cork and wood                                   | 5 727            | 392            | 550           | 839            | 73            | 301           | 478            | 105           |
| 25 Pulp and waste paper                            | 3 289            | 125            | 26            | 1 023          | 11            | 154           | 412            | 3             |
| 26 Textile fibres and their wastes                 | 3 268            | 334            | 22            | 409            | 48            | 235           | 388            | 45            |
| 27 Crude fertilizers                               | 3 342            | 455            | 77            | 614            | 30            | 144           | 396            | 49            |
| 28 Metalliferous ores and metal scrap              | 7 406            | 1 452          | 63            | 1 672          | 4             | 651           | 742            | 21            |
| <b>3 Energy</b>                                    | <b>35 684</b>    | <b>7 033</b>   | <b>573</b>    | <b>11 335</b>  | <b>109</b>    | <b>844</b>    | <b>4 958</b>   | <b>671</b>    |
| 32 Coal, coke and briquettes                       | 880              | 115            | 9             | 211            | 5             | 43            | 185            | 21            |
| 33 Petroleum and petroleum products                | 27 914           | 5 842          | 526           | 8 130          | 102           | 718           | 4 011          | 540           |
| 34 Gas, natural and manufactured                   | 4 911            | 761            | 2             | 2 575          | 3             | 73            | 617            | 108           |
| 35 Electric current                                | 1 979            | 315            | 36            | 420            | :             | 10            | 145            | 2             |
| <b>4 Oils, fats and waxes</b>                      | <b>4 847</b>     | <b>494</b>     | <b>171</b>    | <b>521</b>     | <b>54</b>     | <b>164</b>    | <b>755</b>     | <b>105</b>    |
| 41 Animal oils and fats                            | 504              | 65             | 35            | 57             | 2             | 41            | 64             | 8             |
| 42 Fixed vegetable fats and oils                   | 3 385            | 329            | 80            | 282            | 45            | 69            | 539            | 61            |
| 43 Animal or vegetable oils, and fats, waxes       | 959              | 100            | 56            | 182            | 7             | 53            | 152            | 36            |
| <b>5 Chemical products</b>                         | <b>140 074</b>   | <b>15 615</b>  | <b>3 476</b>  | <b>23 166</b>  | <b>2 321</b>  | <b>9 316</b>  | <b>21 542</b>  | <b>2 989</b>  |
| 51 Organic chemicals                               | 31 881           | 5 223          | 284           | 5 430          | 271           | 2 103         | 4 332          | 495           |
| 52 Inorganic chemicals                             | 7 180            | 1 056          | 178           | 1 182          | 53            | 431           | 1 300          | 130           |
| 53 Tanning and colouring materials                 | 8 513            | 779            | 350           | 1 085          | 181           | 608           | 1 284          | 126           |
| 54 Medicinal and pharmaceutical products           | 24 166           | 2 168          | 652           | 3 763          | 668           | 1 707         | 3 690          | 494           |
| 55 Essential oils, perfume mat., cosmetics         | 11 731           | 893            | 387           | 1 747          | 317           | 872           | 1 630          | 570           |
| 56 Fertilizers                                     | 2 456            | 268            | 66            | 426            | 52            | 166           | 643            | 151           |
| 57 Plastics in primary forms                       | 26 466           | 2 883          | 701           | 5 031          | 357           | 1 553         | 3 722          | 390           |
| 58 Plastics in non-primary forms                   | 11 431           | 975            | 441           | 1 903          | 144           | 737           | 2 096          | 239           |
| <b>6 Manufactured goods classified by material</b> | <b>183 945</b>   | <b>18 345</b>  | <b>5 608</b>  | <b>35 014</b>  | <b>2 667</b>  | <b>11 510</b> | <b>29 707</b>  | <b>3 030</b>  |
| 61 Leather manufactures, dressed furskins          | 2 514            | 112            | 36            | 466            | 137           | 235           | 397            | 10            |
| 62 Rubber manufactures                             | 11 583           | 892            | 279           | 2 572          | 131           | 977           | 1 573          | 133           |
| 63 Cork and wood manufactures                      | 5 944            | 447            | 268           | 1 431          | 74            | 328           | 809            | 103           |
| 64 Paper, paperboard and articles thereof          | 29 915           | 2 576          | 1 157         | 5 194          | 485           | 1 839         | 5 005          | 714           |
| 65 Textile yarn, fabrics and related products      | 29 084           | 2 223          | 784           | 5 416          | 647           | 1 727         | 4 800          | 479           |
| 66 Non-metallic mineral manufactures               | 20 286           | 4 209          | 438           | 3 480          | 302           | 933           | 3 175          | 312           |
| 67 Iron and steel                                  | 37 768           | 3 383          | 1 153         | 7 423          | 420           | 2 589         | 6 178          | 415           |
| 68 Non-ferrous metals                              | 20 941           | 1 993          | 494           | 4 703          | 114           | 1 124         | 3 353          | 308           |
| 69 Manufactures of metals                          | 25 909           | 2 508          | 998           | 4 329          | 356           | 1 758         | 4 418          | 557           |
| <b>7 Machinery and transport equipment</b>         | <b>412 605</b>   | <b>31 257</b>  | <b>10 339</b> | <b>75 534</b>  | <b>4 443</b>  | <b>30 148</b> | <b>67 849</b>  | <b>7 066</b>  |
| 71 Power generating machinery and equipment        | 23 886           | 2 313          | 527           | 5 151          | 201           | 2 903         | 4 127          | 122           |
| 72 Machinery specialized for particular ind.       | 27 448           | 1 893          | 1 040         | 3 145          | 631           | 2 303         | 5 039          | 693           |
| 73 Metalworking machinery                          | 5 663            | 555            | 126           | 673            | 71            | 374           | 1 092          | 56            |
| 74 General industry machinery and equipment        | 44 777           | 3 911          | 1 414         | 7 267          | 699           | 3 198         | 7 596          | 610           |
| 75 Office machines and computers                   | 50 560           | 2 664          | 1 645         | 7 862          | 314           | 2 323         | 7 044          | 1 829         |
| 76 Telecommunication, sound, TV, video             | 29 459           | 1 683          | 1 236         | 4 310          | 447           | 2 146         | 3 901          | 462           |
| 77 Electrical machinery                            | 63 291           | 4 362          | 1 629         | 11 902         | 636           | 4 065         | 10 043         | 1 576         |
| 78 Road vehicles                                   | 145 371          | 13 383         | 2 530         | 28 656         | 1 362         | 12 167        | 18 936         | 1 541         |
| 79 Other transport equipment                       | 22 151           | 493            | 193           | 6 567          | 82            | 669           | 10 071         | 176           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>114 851</b>   | <b>9 685</b>   | <b>3 579</b>  | <b>21 963</b>  | <b>1 973</b>  | <b>6 439</b>  | <b>20 125</b>  | <b>2 726</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 5 344            | 473            | 189           | 1 186          | 105           | 293           | 678            | 120           |
| 82 Furniture, bedding, mattresses                  | 11 435           | 1 297          | 326           | 2 712          | 145           | 410           | 1 968          | 157           |
| 83 Travel goods, handbags and similar goods        | 1 287            | 115            | 39            | 222            | 21            | 75            | 296            | 31            |
| 84 Clothing and clothing accessories               | 25 607           | 2 332          | 783           | 5 832          | 599           | 1 400         | 4 259          | 770           |
| 85 Footwear  | 9 107            | 531            | 264           | 2 487          | 147           | 164           | 1 707          | 195           |
| 87 Professional, scientific, controlling material  | 15 958           | 1 065          | 411           | 2 383          | 231           | 1 209         | 2 723          | 226           |
| 88 Photogr. apparatus, optical goods, clocks       | 8 734            | 611            | 278           | 1 493          | 152           | 612           | 1 349          | 117           |
| 89 Miscellaneous manufactured articles             | 37 380           | 3 261          | 1 289         | 5 649          | 573           | 2 275         | 7 045          | 1 111         |
| <b>Miscellaneous and adjustments</b>               | <b>59 636</b>    | <b>4 519</b>   | <b>457</b>    | <b>27 188</b>  | <b>31</b>     | <b>341</b>    | <b>-42</b>     | <b>2 110</b>  |

## ARRIVALS 1997

*Value (Mio ECU)*

| I              | Reporter      |               |               |               |               |                | Product list                                       |
|----------------|---------------|---------------|---------------|---------------|---------------|----------------|--|
|                | NL            | A             | P             | FIN           | S             | UK             | SITC Rev. 3  |
| <b>111 346</b> | <b>96 078</b> | <b>42 564</b> | <b>22 273</b> | <b>17 631</b> | <b>39 077</b> | <b>144 829</b> | <b>0-9 TOTAL</b>                                   |
| <b>11 878</b>  | <b>8 043</b>  | <b>2 699</b>  | <b>1 991</b>  | <b>1 057</b>  | <b>2 059</b>  | <b>12 320</b>  | <b>0 Food and live animals</b>                     |
| 990            | 501           | 43            | 76            | 1             | 3             | 165            | 00 Live animals                                    |
| 2 763          | 782           | 271           | 319           | 78            | 241           | 2 438          | 01 Meat and meat preparations                      |
| 2 332          | 1 646         | 260           | 141           | 101           | 145           | 1 415          | 02 Dairy products and birds' eggs                  |
| 1 407          | 364           | 145           | 309           | 32            | 136           | 358            | 03 Fish, crustaceans, molluscs                     |
| 1 371          | 1 267         | 331           | 458           | 149           | 201           | 1 335          | 04 Cereals and cereal preparations                 |
| 1 507          | 1 736         | 733           | 324           | 325           | 679           | 3 771          | 05 Vegetables and fruit                            |
| 377            | 241           | 138           | 39            | 46            | 114           | 347            | 06 Sugar, sugar preparations, honey                |
| 319            | 503           | 368           | 116           | 114           | 205           | 842            | 07 Coffee, tea, cocoa, spices                      |
| 502            | 697           | 198           | 102           | 76            | 160           | 523            | 08 Feeding stuff for animals                       |
| <b>1 640</b>   | <b>1 219</b>  | <b>235</b>    | <b>235</b>    | <b>142</b>    | <b>350</b>    | <b>3 000</b>   | <b>1 Beverages and tobacco</b>                     |
| 632            | 784           | 191           | 198           | 108           | 288           | 2 630          | 11 Beverages                                       |
| 1 009          | 435           | 44            | 37            | 34            | 62            | 370            | 12 Tobacco   |
| <b>5 415</b>   | <b>2 699</b>  | <b>1 343</b>  | <b>514</b>    | <b>648</b>    | <b>895</b>    | <b>3 596</b>   | <b>2 Crude materials, except fuels</b>             |
| 605            | 102           | 61            | 34            | 84            | 15            | 107            | 21 Hides and skins, raw                            |
| 19             | 110           | 15            | 35            | 14            | 23            | 156            | 22 Oils, seeds and oleaginous fruits               |
| 269            | 110           | 58            | 44            | 19            | 44            | 153            | 23 Crude rubber                                    |
| 1 050          | 452           | 269           | 101           | 22            | 80            | 1 015          | 24 Cork and wood                                   |
| 489            | 405           | 191           | 42            | 24            | 80            | 303            | 25 Pulp and waste paper                            |
| 998            | 162           | 93            | 114           | 39            | 27            | 354            | 26 Textile fibres and their wastes                 |
| 407            | 409           | 123           | 66            | 156           | 141           | 274            | 27 Crude fertilizers                               |
| 1 072          | 550           | 236           | 12            | 206           | 274           | 452            | 28 Metalliferous ores and metal scrap              |
| <b>1 526</b>   | <b>3 095</b>  | <b>775</b>    | <b>564</b>    | <b>584</b>    | <b>1 807</b>  | <b>1 809</b>   | <b>3 Energy</b>                                    |
| 69             | 63            | 39            | 4             | 26            | 24            | 68             | 32 Coal, coke and briquettes                       |
| 1 376          | 2 587         | 557           | 333           | 458           | 1 626         | 1 109          | 33 Petroleum and petroleum products                |
| 82             | 236           | 67            | 176           | 7             | 157           | 46             | 34 Gas, natural and manufactured                   |
| :              | 208           | 113           | 51            | 93            | :             | 586            | 35 Electric current                                |
| <b>1 136</b>   | <b>505</b>    | <b>114</b>    | <b>140</b>    | <b>44</b>     | <b>141</b>    | <b>504</b>     | <b>4 Oils, fats and waxes</b>                      |
| 45             | 63            | 8             | 5             | 3             | 36            | 73             | 41 Animal oils and fats                            |
| 1 041          | 297           | 61            | 126           | 26            | 87            | 340            | 42 Fixed vegetable fats and oils                   |
| 50             | 144           | 46            | 9             | 15            | 18            | 91             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>17 767</b>  | <b>11 077</b> | <b>4 927</b>  | <b>2 595</b>  | <b>2 558</b>  | <b>4 438</b>  | <b>18 286</b>  | <b>5 Chemical products</b>                         |
| 4 224          | 2 857         | 431           | 387           | 378           | 978           | 4 488          | 51 Organic chemicals                               |
| 686            | 533           | 228           | 127           | 174           | 210           | 890            | 52 Inorganic chemicals                             |
| 1 184          | 675           | 417           | 295           | 224           | 307           | 998            | 53 Tanning and colouring materials                 |
| 2 567          | 2 105         | 1 295         | 513           | 455           | 835           | 3 254          | 54 Medicinal and pharmaceutical products           |
| 1 307          | 865           | 541           | 291           | 237           | 372           | 1 702          | 55 Essential oils, perfume mat., cosmetics         |
| 201            | 126           | 33            | 44            | 11            | 66            | 203            | 56 Fertilizers                                     |
| 4 278          | 1 720         | 874           | 421           | 480           | 770           | 3 287          | 57 Plastics in primary forms                       |
| 1 079          | 910           | 516           | 211           | 212           | 372           | 1 598          | 58 Plastics in non-primary forms                   |
| <b>19 241</b>  | <b>13 852</b> | <b>8 287</b>  | <b>4 795</b>  | <b>2 743</b>  | <b>6 132</b>  | <b>23 014</b>  | <b>6 Manufactured goods classified by material</b> |
| 379            | 86            | 140           | 239           | 34            | 35            | 208            | 61 Leather manufactures, dressed furskins          |
| 1 124          | 918           | 571           | 296           | 203           | 608           | 1 307          | 62 Rubber manufactures                             |
| 458            | 571           | 386           | 95            | 46            | 178           | 751            | 63 Cork and wood manufactures                      |
| 2 353          | 2 775         | 1 037         | 508           | 371           | 607           | 5 294          | 64 Paper, paperboard and articles thereof          |
| 3 150          | 1 957         | 1 203         | 1 374         | 390           | 629           | 4 304          | 65 Textile yarn, fabrics and related products      |
| 1 677          | 1 297         | 907           | 397           | 270           | 454           | 2 434          | 66 Non-metallic mineral manufactures               |
| 5 183          | 2 798         | 1 141         | 889           | 671           | 1 909         | 3 617          | 67 Iron and steel                                  |
| 3 008          | 1 207         | 1 110         | 404           | 271           | 645           | 2 205          | 68 Non-ferrous metals                              |
| 1 909          | 2 243         | 1 792         | 592           | 488           | 1 068         | 2 893          | 69 Manufactures of metals                          |
| <b>42 806</b>  | <b>29 175</b> | <b>16 786</b> | <b>8 718</b>  | <b>7 498</b>  | <b>16 766</b> | <b>64 221</b>  | <b>7 Machinery and transport equipment</b>         |
| 1 774          | 1 187         | 1 095         | 551           | 386           | 977           | 2 571          | 71 Power generating machinery and equipment        |
| 2 825          | 1 453         | 1 530         | 887           | 708           | 1 357         | 3 945          | 72 Machinery specialized for particular ind.       |
| 789            | 198           | 339           | 108           | 148           | 373           | 760            | 73 Metalworking machinery                          |
| 4 608          | 2 614         | 2 663         | 860           | 1 089         | 2 300         | 5 948          | 74 General industry machinery and equipment        |
| 4 695          | 8 300         | 1 418         | 617           | 922           | 2 324         | 8 601          | 75 Office machines and computers                   |
| 3 739          | 1 837         | 1 074         | 689           | 662           | 1 959         | 5 314          | 76 Telecommunication, sound, TV, video             |
| 6 739          | 4 037         | 3 045         | 1 600         | 1 918         | 3 051         | 8 688          | 77 Electrical machinery                            |
| 17 038         | 9 103         | 5 084         | 3 272         | 1 563         | 4 170         | 26 567         | 78 Road vehicles                                   |
| 598            | 446           | 538           | 133           | 103           | 255           | 1 827          | 79 Other transport equipment                       |
| <b>8 649</b>   | <b>7 971</b>  | <b>7 319</b>  | <b>2 640</b>  | <b>1 922</b>  | <b>4 128</b>  | <b>15 731</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 346            | 488           | 375           | 129           | 82            | 135           | 646            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 357            | 1 027         | 978           | 196           | 146           | 370           | 1 347          | 82 Furniture, bedding, mattresses                  |
| 117            | 45            | 78            | 33            | 17            | 23            | 175            | 83 Travel goods, handbags and similar goods        |
| 1 384          | 1 497         | 1 818         | 696           | 449           | 789           | 2 999          | 84 Clothing and clothing accessories               |
| 432            | 517           | 536           | 194           | 109           | 233           | 1 590          | 85 Footwear  |
| 2 140          | 1 021         | 763           | 286           | 327           | 814           | 2 358          | 87 Professional, scientific, controlling material  |
| 1 010          | 682           | 393           | 189           | 158           | 385           | 1 305          | 88 Photogr. apparatus, optical goods, clocks       |
| 2 863          | 2 695         | 2 379         | 917           | 633           | 1 378         | 5 313          | 89 Miscellaneous manufactured articles             |
| <b>1 287</b>   | <b>18 442</b> | <b>78</b>     | <b>82</b>     | <b>435</b>    | <b>2 363</b>  | <b>2 347</b>   | <b>Miscellaneous and adjustments</b>               |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED INTRA-EU**

**ARRIVALS JANUARY – FEBRUARY 1998**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |              |               |              |               |               |              |
|--|----------------|---------------|--------------|---------------|--------------|---------------|---------------|--------------|
|  | EU-15          | B/L           | DK           | D             | EL           | E             | F             | IRL          |
| <b>0-9 TOTAL</b>                                   | <b>184 719</b> | <b>17 115</b> | <b>4 562</b> | <b>40 308</b> | <b>2 223</b> | <b>11 658</b> | <b>28 654</b> | <b>3 531</b> |
| <b>0 Food and live animals</b>                     | <b>13 165</b>  | <b>1 481</b>  | <b>361</b>   | <b>1 855</b>  | <b>361</b>   | <b>903</b>    | <b>2 233</b>  | <b>277</b>   |
| 00 Live animals                                    | 468            | 49            | 2            | 19            | 7            | 54            | 36            | 7            |
| 01 Meat and meat preparations                      | 2 200          | 127           | 59           | 413           | 108          | 83            | 378           | 31           |
| 02 Dairy products and birds' eggs                  | 1 890          | 299           | 33           | 277           | 67           | 122           | 262           | 32           |
| 03 Fish, crustaceans, molluscs                     | 1 000          | 74            | 32           | 102           | 20           | 157           | 233           | 9            |
| 04 Cereals and cereal preparations                 | 1 531          | 227           | 40           | 120           | 48           | 165           | 211           | 53           |
| 05 Vegetables and fruit                            | 3 092          | 264           | 73           | 586           | 43           | 125           | 576           | 52           |
| 06 Sugar, sugar preparations, honey                | 480            | 114           | 25           | 39            | 6            | 47            | 64            | 14           |
| 07 Coffee, tea, cocoa, spices                      | 904            | 113           | 21           | 107           | 19           | 36            | 230           | 29           |
| 08 Feeding stuff for animals                       | 827            | 133           | 47           | 104           | 20           | 34            | 122           | 26           |
| <b>1 Beverages and tobacco</b>                     | <b>1 944</b>   | <b>226</b>    | <b>55</b>    | <b>315</b>    | <b>53</b>    | <b>116</b>    | <b>371</b>    | <b>40</b>    |
| 11 Beverages                                       | 1 351          | 162           | 52           | 266           | 28           | 85            | 180           | 31           |
| 12 Tobacco   | 593            | 64            | 2            | 49            | 25           | 31            | 192           | 9            |
| <b>2 Crude materials, except fuels</b>             | <b>4 904</b>   | <b>595</b>    | <b>154</b>   | <b>663</b>    | <b>49</b>    | <b>365</b>    | <b>709</b>    | <b>51</b>    |
| 21 Hides and skins, raw                            | 263            | 8             | 8            | 11            | 11           | 24            | 11            | 1            |
| 22 Oils, seeds and oleaginous fruits               | 134            | 26            | 2            | 38            | 1            | 10            | 12            | 1            |
| 23 Crude rubber                                    | 282            | 49            | 4            | 33            | 1            | 33            | 58            | 1            |
| 24 Cork and wood                                   | 783            | 70            | 74           | 58            | 11           | 50            | 72            | 18           |
| 25 Pulp and waste paper                            | 471            | 24            | 4            | 108           | 1            | 29            | 68            | 1            |
| 26 Textile fibres and their wastes                 | 524            | 62            | 4            | 39            | 7            | 39            | 68            | 9            |
| 27 Crude fertilizers                               | 456            | 74            | 11           | 50            | 4            | 25            | 66            | 7            |
| 28 Metalliferous ores and metal scrap              | 1 007          | 211           | 11           | 148           | 0            | 101           | 121           | 5            |
| <b>3 Energy</b>                                    | <b>4 723</b>   | <b>1 232</b>  | <b>83</b>    | <b>949</b>    | <b>11</b>    | <b>159</b>    | <b>703</b>    | <b>104</b>   |
| 32 Coal, coke and briquettes                       | 121            | 17            | 1            | 29            | 1            | 7             | 26            | 4            |
| 33 Petroleum and petroleum products                | 3 491          | 977           | 78           | 592           | 9            | 121           | 528           | 75           |
| 34 Gas, natural and manufactured                   | 806            | 197           | 2            | 299           | 1            | 21            | 129           | 25           |
| 35 Electric current                                | 305            | 41            | 3            | 29            | :            | 10            | 20            | 0            |
| <b>4 Oils, fats and waxes</b>                      | <b>733</b>     | <b>94</b>     | <b>24</b>    | <b>56</b>     | <b>8</b>     | <b>31</b>     | <b>124</b>    | <b>17</b>    |
| 41 Animal oils and fats                            | 71             | 12            | 4            | 8             | 1            | 6             | 12            | 1            |
| 42 Fixed vegetable fats and oils                   | 523            | 62            | 12           | 28            | 7            | 15            | 85            | 9            |
| 43 Animal or vegetable oils, and fats, waxes       | 140            | 21            | 8            | 19            | 1            | 10            | 28            | 6            |
| <b>5 Chemical products</b>                         | <b>21 830</b>  | <b>3 157</b>  | <b>563</b>   | <b>2 166</b>  | <b>371</b>   | <b>1 670</b>  | <b>3 937</b>  | <b>452</b>   |
| 51 Organic chemicals                               | 5 097          | 1 091         | 51           | 472           | 45           | 361           | 789           | 77           |
| 52 Inorganic chemicals                             | 1 136          | 200           | 32           | 117           | 8            | 81            | 236           | 20           |
| 53 Tanning and colouring materials                 | 1 289          | 147           | 48           | 108           | 26           | 107           | 211           | 22           |
| 54 Medicinal and pharmaceutical products           | 3 870          | 438           | 94           | 394           | 109          | 320           | 683           | 88           |
| 55 Essential oils, perfume mat., cosmetics         | 1 772          | 174           | 58           | 188           | 53           | 155           | 267           | 71           |
| 56 Fertilizers                                     | 447            | 63            | 16           | 20            | 5            | 37            | 145           | 30           |
| 57 Plastics in primary forms                       | 3 942          | 569           | 121          | 480           | 52           | 271           | 658           | 65           |
| 58 Plastics in non-primary forms                   | 1 719          | 194           | 70           | 152           | 19           | 132           | 379           | 38           |
| <b>6 Manufactured goods classified by material</b> | <b>27 543</b>  | <b>3 426</b>  | <b>920</b>   | <b>3 023</b>  | <b>454</b>   | <b>2 082</b>  | <b>5 229</b>  | <b>504</b>   |
| 61 Leather manufactures, dressed furskins          | 385            | 21            | 7            | 47            | 45           | 40            | 60            | 1            |
| 62 Rubber manufactures                             | 1 741          | 194           | 42           | 225           | 17           | 185           | 269           | 23           |
| 63 Cork and wood manufactures                      | 870            | 86            | 44           | 133           | 16           | 59            | 136           | 19           |
| 64 Paper, paperboard and articles thereof          | 4 593          | 506           | 188          | 440           | 71           | 361           | 893           | 113          |
| 65 Textile yarn, fabrics and related products      | 4 264          | 412           | 123          | 478           | 99           | 299           | 842           | 87           |
| 66 Non-metallic mineral manufactures               | 2 749          | 662           | 66           | 276           | 47           | 150           | 517           | 51           |
| 67 Iron and steel                                  | 6 018          | 682           | 207          | 640           | 70           | 484           | 1 205         | 72           |
| 68 Non-ferrous metals                              | 3 033          | 391           | 81           | 381           | 20           | 212           | 541           | 49           |
| 69 Manufactures of metals                          | 3 891          | 472           | 161          | 403           | 71           | 291           | 767           | 89           |
| <b>7 Machinery and transport equipment</b>         | <b>61 431</b>  | <b>5 790</b>  | <b>1 729</b> | <b>6 689</b>  | <b>643</b>   | <b>5 094</b>  | <b>11 821</b> | <b>1 290</b> |
| 71 Power generating machinery and equipment        | 3 545          | 467           | 65           | 433           | 20           | 466           | 719           | 17           |
| 72 Machinery specialized for particular ind.       | 3 901          | 325           | 156          | 284           | 93           | 384           | 841           | 110          |
| 73 Metalworking machinery                          | 796            | 85            | 28           | 72            | 11           | 69            | 161           | 9            |
| 74 General industry machinery and equipment        | 6 802          | 699           | 278          | 697           | 98           | 551           | 1 318         | 108          |
| 75 Office machines and computers                   | 7 523          | 475           | 240          | 654           | 51           | 353           | 1 326         | 377          |
| 76 Telecommunication, sound, TV, video             | 4 397          | 325           | 221          | 455           | 68           | 344           | 685           | 70           |
| 77 Electrical machinery                            | 9 553          | 815           | 270          | 1 136         | 105          | 702           | 1 752         | 276          |
| 78 Road vehicles                                   | 21 528         | 2 530         | 450          | 2 157         | 193          | 2 177         | 3 125         | 314          |
| 79 Other transport equipment                       | 3 386          | 68            | 22           | 801           | 4            | 49            | 1 894         | 9            |
| <b>8 Miscellaneous manuf. articles</b>             | <b>16 983</b>  | <b>1 873</b>  | <b>592</b>   | <b>2 000</b>  | <b>270</b>   | <b>1 158</b>  | <b>3 448</b>  | <b>441</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 765            | 95            | 39           | 110           | 14           | 51            | 127           | 21           |
| 82 Furniture, bedding, mattresses                  | 1 641          | 246           | 63           | 249           | 22           | 71            | 368           | 25           |
| 83 Travel goods, handbags and similar goods        | 193            | 21            | 6            | 14            | 3            | 16            | 53            | 6            |
| 84 Clothing and clothing accessories               | 4 043          | 486           | 114          | 497           | 81           | 287           | 794           | 137          |
| 85 Footwear  | 1 360          | 114           | 40           | 219           | 19           | 60            | 306           | 31           |
| 87 Professional, scientific, controlling material  | 2 353          | 195           | 72           | 236           | 40           | 211           | 450           | 38           |
| 88 Photogr. apparatus, optical goods, clocks       | 1 244          | 109           | 42           | 126           | 20           | 103           | 222           | 17           |
| 89 Miscellaneous manufactured articles             | 5 385          | 609           | 215          | 548           | 71           | 359           | 1 127         | 167          |
| <b>Miscellaneous and adjustments</b>               | <b>31 464</b>  | <b>-760</b>   | <b>80</b>    | <b>22 593</b> | <b>3</b>     | <b>80</b>     | <b>78</b>     | <b>357</b>   |



**ARRIVALS JANUARY – FEBRUARY 1998**

Value (Mio ECU)

| Reporter      |               |              |              |              |              |               | Product list                                       |
|---------------|---------------|--------------|--------------|--------------|--------------|---------------|--|
| I             | NL            | A            | P            | FIN          | S            | UK            | SITC Rev. 3  |
| <b>17 963</b> | <b>16 362</b> | <b>6 811</b> | <b>3 364</b> | <b>2 818</b> | <b>6 457</b> | <b>22 892</b> | <b>0-9 TOTAL</b>                                   |
| <b>1 834</b>  | <b>876</b>    | <b>423</b>   | <b>311</b>   | <b>163</b>   | <b>322</b>   | <b>1 766</b>  | <b>0 Food and live animals</b>                     |
| 184           | 78            | 6            | 9            | 0            | 0            | 15            | 00 Live animals                                    |
| 458           | 79            | 43           | 51           | 10           | 33           | 327           | 01 Meat and meat preparations                      |
| 340           | 180           | 40           | 18           | 14           | 22           | 186           | 02 Dairy products and birds' eggs                  |
| 196           | 28            | 28           | 40           | 5            | 18           | 58            | 03 Fish, crustaceans, molluscs                     |
| 213           | 84            | 46           | 75           | 19           | 34           | 197           | 04 Cereals and cereal preparations                 |
| 218           | 229           | 111          | 63           | 58           | 113          | 581           | 05 Vegetables and fruit                            |
| 53            | 22            | 19           | 6            | 7            | 17           | 46            | 06 Sugar, sugar preparations, honey                |
| 51            | 47            | 61           | 19           | 16           | 32           | 123           | 07 Coffee, tea, cocoa, spices                      |
| 75            | 102           | 36           | 16           | 10           | 22           | 82            | 08 Feeding stuff for animals                       |
| <b>154</b>    | <b>140</b>    | <b>39</b>    | <b>25</b>    | <b>22</b>    | <b>50</b>    | <b>339</b>    | <b>1 Beverages and tobacco</b>                     |
| 80            | 83            | 28           | 19           | 16           | 41           | 283           | 11 Beverages                                       |
| 75            | 58            | 11           | 6            | 6            | 9            | 56            | 12 Tobacco   |
| <b>875</b>    | <b>325</b>    | <b>215</b>   | <b>85</b>    | <b>125</b>   | <b>157</b>   | <b>535</b>    | <b>2 Crude materials, except fuels</b>             |
| 112           | 9             | 9            | 5            | 33           | 2            | 16            | 21 Hides and skins, raw                            |
| 4             | 7             | 2            | 7            | 4            | 4            | 16            | 22 Oils, seeds and oleaginous fruits               |
| 44            | 10            | 8            | 6            | 3            | 7            | 25            | 23 Crude rubber                                    |
| 156           | 47            | 48           | 17           | 3            | 13           | 145           | 24 Cork and wood                                   |
| 63            | 69            | 34           | 3            | 5            | 20           | 43            | 25 Pulp and waste paper                            |
| 179           | 18            | 14           | 24           | 6            | 4            | 51            | 26 Textile fibres and their wastes                 |
| 53            | 49            | 20           | 9            | 25           | 26           | 38            | 27 Crude fertilizers                               |
| 172           | 58            | 30           | 4            | 33           | 50           | 65            | 28 Metalliferous ores and metal scrap              |
| <b>243</b>    | <b>357</b>    | <b>120</b>   | <b>89</b>    | <b>96</b>    | <b>215</b>   | <b>364</b>    | <b>3 Energy</b>                                    |
| 12            | 7             | 4            | 1            | 4            | 4            | 6             | 32 Coal, coke and briquettes                       |
| 214           | 278           | 91           | 57           | 78           | 188          | 205           | 33 Petroleum and petroleum products                |
| 17            | 38            | 19           | 31           | 0            | 23           | 5             | 34 Gas, natural and manufactured                   |
| :             | 34            | 6            | :            | 14           | :            | 149           | 35 Electric current                                |
| <b>155</b>    | <b>68</b>     | <b>21</b>    | <b>21</b>    | <b>7</b>     | <b>25</b>    | <b>80</b>     | <b>4 Oils, fats and waxes</b>                      |
| 8             | 7             | 1            | 1            | 0            | 2            | 8             | 41 Animal oils and fats                            |
| 138           | 52            | 12           | 19           | 5            | 19           | 60            | 42 Fixed vegetable fats and oils                   |
| 9             | 9             | 8            | 2            | 3            | 4            | 12            | 43 Animal or vegetable oils, and fats, waxes       |
| <b>2 898</b>  | <b>1 222</b>  | <b>848</b>   | <b>414</b>   | <b>409</b>   | <b>787</b>   | <b>2 934</b>  | <b>5 Chemical products</b>                         |
| 686           | 285           | 71           | 66           | 52           | 221          | 830           | 51 Organic chemicals                               |
| 117           | 59            | 38           | 19           | 27           | 39           | 141           | 52 Inorganic chemicals                             |
| 187           | 94            | 64           | 44           | 34           | 45           | 153           | 53 Tanning and colouring materials                 |
| 439           | 286           | 244          | 85           | 77           | 132          | 481           | 54 Medicinal and pharmaceutical products           |
| 213           | 104           | 91           | 42           | 41           | 65           | 249           | 55 Essential oils, perfume mat., cosmetics         |
| 51            | 16            | 7            | 5            | 2            | 15           | 35            | 56 Fertilizers                                     |
| 669           | 157           | 132          | 65           | 79           | 129          | 495           | 57 Plastics in primary forms                       |
| 177           | 102           | 87           | 34           | 34           | 59           | 244           | 58 Plastics in non-primary forms                   |
| <b>3 183</b>  | <b>1 748</b>  | <b>1 293</b> | <b>737</b>   | <b>425</b>   | <b>1 043</b> | <b>3 476</b>  | <b>6 Manufactured goods classified by material</b> |
| 58            | 14            | 23           | 35           | 5            | 4            | 25            | 61 Leather manufactures, dressed furskins          |
| 181           | 145           | 87           | 42           | 30           | 88           | 213           | 62 Rubber manufactures                             |
| 72            | 70            | 61           | 15           | 8            | 33           | 121           | 63 Cork and wood manufactures                      |
| 406           | 370           | 182          | 77           | 60           | 104          | 822           | 64 Paper, paperboard and articles thereof          |
| 512           | 210           | 187          | 217          | 61           | 105          | 630           | 65 Textile yarn, fabrics and related products      |
| 247           | 132           | 120          | 61           | 39           | 72           | 308           | 66 Non-metallic mineral manufactures               |
| 897           | 388           | 191          | 146          | 103          | 346          | 588           | 67 Iron and steel                                  |
| 507           | 136           | 176          | 59           | 41           | 112          | 327           | 68 Non-ferrous metals                              |
| 304           | 283           | 266          | 84           | 77           | 179          | 443           | 69 Manufactures of metals                          |
| <b>6 995</b>  | <b>3 976</b>  | <b>2 646</b> | <b>1 284</b> | <b>1 196</b> | <b>2 719</b> | <b>9 558</b>  | <b>7 Machinery and transport equipment</b>         |
| 302           | 211           | 189          | 87           | 72           | 164          | 332           | 71 Power generating machinery and equipment        |
| 435           | 168           | 212          | 128          | 88           | 158          | 519           | 72 Machinery specialized for particular ind.       |
| 103           | 22            | 46           | 12           | 16           | 58           | 104           | 73 Metalworking machinery                          |
| 736           | 348           | 402          | 122          | 152          | 368          | 926           | 74 General industry machinery and equipment        |
| 801           | 1 090         | 217          | 86           | 154          | 343          | 1 355         | 75 Office machines and computers                   |
| 549           | 235           | 165          | 86           | 112          | 417          | 664           | 76 Telecommunication, sound, TV, video             |
| 1 130         | 503           | 472          | 250          | 306          | 542          | 1 295         | 77 Electrical machinery                            |
| 2 792         | 1 356         | 840          | 505          | 281          | 631          | 4 179         | 78 Road vehicles                                   |
| 148           | 42            | 105          | 8            | 14           | 38           | 184           | 79 Other transport equipment                       |
| <b>1 397</b>  | <b>954</b>    | <b>1 203</b> | <b>391</b>   | <b>308</b>   | <b>668</b>   | <b>2 279</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 50            | 60            | 47           | 17           | 12           | 19           | 103           | 81 Prefabr. buildings, sanitary, heating, lighting |
| 52            | 91            | 143          | 34           | 22           | 57           | 199           | 82 Furniture, bedding, mattresses                  |
| 19            | 5             | 13           | 5            | 2            | 4            | 25            | 83 Travel goods, handbags and similar goods        |
| 272           | 225           | 330          | 112          | 82           | 145          | 483           | 84 Clothing and clothing accessories               |
| 78            | 65            | 99           | 29           | 22           | 46           | 232           | 85 Footwear  |
| 318           | 131           | 107          | 43           | 49           | 125          | 336           | 87 Professional, scientific, controlling material  |
| 172           | 70            | 59           | 28           | 23           | 59           | 194           | 88 Photogr. apparatus, optical goods, clocks       |
| 437           | 307           | 406          | 123          | 96           | 213          | 707           | 89 Miscellaneous manufactured articles             |
| <b>227</b>    | <b>6 697</b>  | <b>2</b>     | <b>8</b>     | <b>68</b>    | <b>470</b>   | <b>1 559</b>  | <b>Miscellaneous and adjustments</b>               |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED EXTRA-EU**

**EXPORTS 1997**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |               |                |              |               |                |               |
|--|----------------|---------------|---------------|----------------|--------------|---------------|----------------|---------------|
|  | EU-15          | B/L           | DK            | D              | EL           | E             | F              | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>717 884</b> | <b>37 782</b> | <b>14 544</b> | <b>201 076</b> | <b>5 366</b> | <b>27 707</b> | <b>100 958</b> | <b>14 665</b> |
| <b>0 Food and live animals</b>                     | <b>33 243</b>  | <b>2 158</b>  | <b>3 186</b>  | <b>5 056</b>   | <b>627</b>   | <b>2 444</b>  | <b>5 798</b>   | <b>1 280</b>  |
| 00 Live animals                                    | 681            | 19            | 11            | 155            | 1            | 13            | 137            | 17            |
| 01 Meat and meat preparations                      | 4 485          | 285           | 1 364         | 344            | 55           | 157           | 857            | 331           |
| 02 Dairy products and birds' eggs                  | 4 903          | 234           | 534           | 935            | 27           | 82            | 957            | 211           |
| 03 Fish, crustaceans, molluscs                     | 1 676          | 12            | 256           | 105            | 19           | 407           | 222            | 76            |
| 04 Cereals and cereal preparations                 | 5 781          | 515           | 339           | 740            | 80           | 251           | 1 602          | 18            |
| 05 Vegetables and fruit                            | 4 491          | 213           | 55            | 405            | 361          | 887           | 404            | 9             |
| 06 Sugar, sugar preparations, honey                | 2 448          | 306           | 97            | 406            | 16           | 254           | 505            | 33            |
| 07 Coffee, tea, cocoa, spices                      | 3 058          | 166           | 52            | 884            | 25           | 170           | 257            | 25            |
| 08 Feeding stuff for animals                       | 1 790          | 223           | 187           | 491            | 20           | 40            | 184            | 5             |
| <b>1 Beverages and tobacco</b>                     | <b>12 315</b>  | <b>172</b>    | <b>120</b>    | <b>1 120</b>   | <b>352</b>   | <b>441</b>    | <b>3 552</b>   | <b>231</b>    |
| 11 Beverages                                       | 9 935          | 107           | 76            | 582            | 52           | 391           | 3 435          | 218           |
| 12 Tobacco   | 2 380          | 65            | 43            | 538            | 299          | 49            | 117            | 12            |
| <b>2 Crude materials, except fuels</b>             | <b>13 034</b>  | <b>741</b>    | <b>465</b>    | <b>2 322</b>   | <b>336</b>   | <b>677</b>    | <b>1 149</b>   | <b>201</b>    |
| 21 Hides and skins, raw                            | 1 005          | 28            | 240           | 88             | 7            | 35            | 48             | 27            |
| 22 Oils, seeds and oleaginous fruits               | 223            | 2             | 2             | 32             | 9            | 7             | 101            | :             |
| 23 Crude rubber                                    | 716            | 138           | 0             | 149            | 0            | 6             | 199            | 1             |
| 24 Cork and wood                                   | 1 991          | 36            | 38            | 220            | 7            | 25            | 126            | 2             |
| 25 Pulp and waste paper                            | 757            | 19            | 2             | 179            | 2            | 43            | 42             | 0             |
| 26 Textile fibres and their wastes                 | 1 915          | 154           | 7             | 456            | 211          | 78            | 179            | 13            |
| 27 Crude fertilizers                               | 1 436          | 85            | 14            | 225            | 44           | 219           | 138            | 29            |
| 28 Metalliferous ores and metal scrap              | 2 835          | 238           | 31            | 519            | 49           | 187           | 93             | 123           |
| <b>3 Energy</b>                                    | <b>16 425</b>  | <b>846</b>    | <b>247</b>    | <b>1 872</b>   | <b>764</b>   | <b>1 161</b>  | <b>2 396</b>   | <b>27</b>     |
| 32 Coal, coke and briquettes                       | 132            | 8             | 1             | 33             | 3            | 3             | 4              | 2             |
| 33 Petroleum and petroleum products                | 14 308         | 818           | 186           | 1 395          | 741          | 1 117         | 1 282          | 25            |
| 34 Gas, natural and manufactured                   | 801            | 21            | 3             | 321            | 19           | 18            | 199            | 0             |
| 35 Electric current                                | 1 184          | 0             | 56            | 124            | :            | 22            | 911            | :             |
| <b>4 Oils, fats and waxes</b>                      | <b>2 534</b>   | <b>195</b>    | <b>100</b>    | <b>400</b>     | <b>47</b>    | <b>432</b>    | <b>222</b>     | <b>3</b>      |
| 41 Animal oils and fats                            | 124            | 3             | 32            | 16             | 1            | 4             | 17             | 0             |
| 42 Fixed vegetable fats and oils                   | 2 056          | 177           | 17            | 287            | 45           | 416           | 195            | :             |
| 43 Animal or vegetable oils, and fats, waxes       | 354            | 15            | 51            | 97             | 2            | 12            | 10             | 3             |
| <b>5 Chemical products</b>                         | <b>92 483</b>  | <b>7 480</b>  | <b>1 777</b>  | <b>27 346</b>  | <b>396</b>   | <b>2 717</b>  | <b>14 460</b>  | <b>4 264</b>  |
| 51 Organic chemicals                               | 20 113         | 2 120         | 262           | 5 383          | 32           | 566           | 2 677          | 1 936         |
| 52 Inorganic chemicals                             | 4 292          | 414           | 10            | 1 394          | 12           | 178           | 838            | 18            |
| 53 Tanning and colouring materials                 | 7 266          | 305           | 163           | 2 820          | 45           | 393           | 737            | 21            |
| 54 Medicinal and pharmaceutical products           | 23 104         | 2 009         | 939           | 6 165          | 27           | 414           | 3 410          | 1 215         |
| 55 Essential oils, perfume mat., cosmetics         | 9 285          | 268           | 88            | 1 935          | 97           | 359           | 3 078          | 607           |
| 56 Fertilizers                                     | 912            | 126           | 48            | 212            | 52           | 42            | 69             | 0             |
| 57 Plastics in primary forms                       | 9 790          | 1 201         | 25            | 3 411          | 45           | 336           | 1 143          | 45            |
| 58 Plastics in non-primary forms                   | 5 550          | 278           | 102           | 2 172          | 50           | 181           | 363            | 18            |
| <b>6 Manufactured goods classified by material</b> | <b>114 337</b> | <b>13 448</b> | <b>1 219</b>  | <b>29 069</b>  | <b>1 037</b> | <b>5 951</b>  | <b>12 013</b>  | <b>461</b>    |
| 61 Leather manufactures, dressed furskins          | 3 548          | 30            | 30            | 548            | 17           | 307           | 235            | 42            |
| 62 Rubber manufactures                             | 4 541          | 154           | 25            | 1 408          | 15           | 412           | 698            | 24            |
| 63 Cork and wood manufactures                      | 2 928          | 89            | 87            | 725            | 26           | 196           | 295            | 9             |
| 64 Paper, paperboard and articles thereof          | 13 534         | 295           | 121           | 3 495          | 61           | 429           | 1 189          | 7             |
| 65 Textile yarn, fabrics and related products      | 20 042         | 1 527         | 266           | 5 740          | 111          | 829           | 2 282          | 75            |
| 66 Non-metallic mineral manufactures               | 23 895         | 8 931         | 168           | 2 698          | 294          | 1 421         | 1 732          | 170           |
| 67 Iron and steel                                  | 19 013         | 1 249         | 142           | 5 837          | 157          | 1 196         | 2 587          | 10            |
| 68 Non-ferrous metals                              | 8 620          | 736           | 34            | 2 858          | 231          | 283           | 943            | 15            |
| 69 Manufactures of metals                          | 18 216         | 437           | 346           | 5 759          | 125          | 878           | 2 052          | 108           |
| <b>7 Machinery and transport equipment</b>         | <b>328 893</b> | <b>9 071</b>  | <b>4 431</b>  | <b>110 016</b> | <b>517</b>   | <b>9 688</b>  | <b>50 647</b>  | <b>5 929</b>  |
| 71 Power generating machinery and equipment        | 28 818         | 482           | 374           | 9 854          | 65           | 393           | 3 948          | 123           |
| 72 Machinery specialized for particular ind.       | 46 200         | 1 075         | 774           | 16 923         | 69           | 893           | 4 043          | 107           |
| 73 Metalworking machinery                          | 8 749          | 249           | 63            | 3 728          | 5            | 368           | 524            | 32            |
| 74 General industry machinery and equipment        | 45 871         | 1 232         | 1 243         | 16 221         | 65           | 1 427         | 4 793          | 298           |
| 75 Office machines and computers                   | 19 348         | 576           | 247           | 3 284          | 19           | 419           | 2 272          | 2 827         |
| 76 Telecommunication, sound, TV, video             | 27 076         | 795           | 474           | 5 455          | 45           | 723           | 3 498          | 583           |
| 77 Electrical machinery                            | 51 139         | 1 060         | 530           | 17 644         | 129          | 1 302         | 8 358          | 1 897         |
| 78 Road vehicles                                   | 65 459         | 3 331         | 262           | 32 814         | 67           | 2 761         | 5 828          | 7             |
| 79 Other transport equipment                       | 36 232         | 270           | 463           | 4 092          | 53           | 1 403         | 17 384         | 54            |
| <b>8 Miscellaneous manuf. articles</b>             | <b>88 760</b>  | <b>1 964</b>  | <b>2 094</b>  | <b>19 917</b>  | <b>1 129</b> | <b>3 278</b>  | <b>10 559</b>  | <b>1 671</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 3 372          | 128           | 89            | 796            | 19           | 215           | 320            | 8             |
| 82 Furniture, bedding, mattresses                  | 7 960          | 149           | 437           | 1 280          | 22           | 433           | 616            | 16            |
| 83 Travel goods, handbags and similar goods        | 2 053          | 37            | 5             | 172            | 2            | 50            | 758            | 2             |
| 84 Clothing and clothing accessories               | 13 870         | 192           | 330           | 2 268          | 391          | 371           | 1 922          | 38            |
| 85 Footwear  | 6 034          | 20            | 96            | 496            | 39           | 753           | 364            | 4             |
| 87 Professional, scientific, controlling material  | 17 592         | 246           | 411           | 6 191          | 34           | 226           | 2 251          | 418           |
| 88 Photogr. apparatus, optical goods, clocks       | 7 899          | 452           | 128           | 2 207          | 9            | 114           | 836            | 132           |
| 89 Miscellaneous manufactured articles             | 29 979         | 740           | 598           | 6 507          | 613          | 1 116         | 3 491          | 1 053         |
| <b>9 Articles not classified elsewhere</b>         | <b>13 629</b>  | <b>1 707</b>  | <b>907</b>    | <b>3 814</b>   | <b>161</b>   | <b>918</b>    | <b>161</b>     | <b>599</b>    |

**EXPORTS 1997**

*Value (Mio ECU)*

| Reporter      |               |               |              |               |               |                | Product list                                       |
|---------------|---------------|---------------|--------------|---------------|---------------|----------------|--|
| I             | NL            | A             | P            | FIN           | S             | UK             | SITC Rev. 3  |
| <b>95 470</b> | <b>36 949</b> | <b>19 829</b> | <b>4 047</b> | <b>17 071</b> | <b>32 399</b> | <b>110 022</b> | <b>0-9 TOTAL</b>                                   |
| <b>3 072</b>  | <b>4 664</b>  | <b>667</b>    | <b>190</b>   | <b>595</b>    | <b>622</b>    | <b>2 882</b>   | <b>0 Food and live animals</b>                     |
| 10            | 92            | 13            | 0            | 3             | 5             | 206            | 00 Live animals                                    |
| 195           | 517           | 85            | 29           | 39            | 37            | 188            | 01 Meat and meat preparations                      |
| 260           | 1 027         | 34            | 12           | 155           | 42            | 393            | 02 Dairy products and birds' eggs                  |
| 68            | 263           | 4             | 40           | 15            | 31            | 158            | 03 Fish, crustaceans, molluscs                     |
| 992           | 283           | 82            | 23           | 127           | 166           | 563            | 04 Cereals and cereal preparations                 |
| 866           | 899           | 124           | 53           | 40            | 26            | 150            | 05 Vegetables and fruit                            |
| 121           | 194           | 59            | 6            | 26            | 34            | 391            | 06 Sugar, sugar preparations, honey                |
| 273           | 429           | 144           | 4            | 79            | 105           | 443            | 07 Coffee, tea, cocoa, spices                      |
| 110           | 336           | 54            | 5            | 17            | 16            | 102            | 08 Feeding stuff for animals                       |
| <b>1 021</b>  | <b>1 010</b>  | <b>146</b>    | <b>157</b>   | <b>70</b>     | <b>193</b>    | <b>3 731</b>   | <b>1 Beverages and tobacco</b>                     |
| 923           | 868           | 114           | 152          | 61            | 176           | 2 779          | 11 Beverages                                       |
| 98            | 142           | 32            | 5            | 9             | 17            | 952            | 12 Tobacco   |
| <b>866</b>    | <b>1 907</b>  | <b>497</b>    | <b>198</b>   | <b>938</b>    | <b>1 304</b>  | <b>1 432</b>   | <b>2 Crude materials, except fuels</b>             |
| 40            | 132           | 10            | 0            | 207           | 17            | 128            | 21 Hides and skins, raw                            |
| 9             | 36            | 8             | 0            | 0             | 1             | 17             | 22 Oils, seeds and oleaginous fruits               |
| 29            | 49            | 6             | 0            | 1             | 4             | 132            | 23 Crude rubber                                    |
| 116           | 45            | 223           | 34           | 463           | 642           | 15             | 24 Cork and wood                                   |
| 7             | 43            | 36            | 42           | 96            | 233           | 12             | 25 Pulp and waste paper                            |
| 135           | 91            | 93            | 41           | 34            | 17            | 406            | 26 Textile fibres and their wastes                 |
| 226           | 74            | 87            | 14           | 35            | 30            | 215            | 27 Crude fertilizers                               |
| 127           | 553           | 13            | 52           | 95            | 337           | 419            | 28 Metalliferous ores and metal scrap              |
| <b>2 531</b>  | <b>1 272</b>  | <b>338</b>    | <b>296</b>   | <b>399</b>    | <b>702</b>    | <b>3 575</b>   | <b>3 Energy</b>                                    |
| 8             | 24            | 0             | 0            | 2             | 5             | 39             | 32 Coal, coke and briquettes                       |
| 2 474         | 1 180         | 269           | 295          | 393           | 676           | 3 456          | 33 Petroleum and petroleum products                |
| 49            | 68            | 1             | 1            | 1             | 20            | 81             | 34 Gas, natural and manufactured                   |
| :             | :             | 67            | :            | 3             | :             | :              | 35 Electric current                                |
| <b>490</b>    | <b>366</b>    | <b>18</b>     | <b>102</b>   | <b>12</b>     | <b>45</b>     | <b>102</b>     | <b>4 Oils, fats and waxes</b>                      |
| 7             | 14            | 2             | 5            | 1             | 7             | 13             | 41 Animal oils and fats                            |
| 470           | 278           | 10            | 96           | 6             | 15            | 44             | 42 Fixed vegetable fats and oils                   |
| 13            | 74            | 6             | 1            | 5             | 23            | 45             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>7 476</b>  | <b>6 598</b>  | <b>2 342</b>  | <b>237</b>   | <b>1 136</b>  | <b>2 485</b>  | <b>13 770</b>  | <b>5 Chemical products</b>                         |
| 1 607         | 1 889         | 293           | 45           | 115           | 248           | 2 939          | 51 Organic chemicals                               |
| 233           | 182           | 134           | 5            | 126           | 69            | 679            | 52 Inorganic chemicals                             |
| 645           | 552           | 200           | 21           | 229           | 145           | 987            | 53 Tanning and colouring materials                 |
| 1 723         | 1 299         | 774           | 62           | 90            | 1 089         | 3 888          | 54 Medicinal and pharmaceutical products           |
| 607           | 349           | 133           | 25           | 80            | 123           | 1 538          | 55 Essential oils, perfume mat., cosmetics         |
| 24            | 157           | 25            | 2            | 89            | 39            | 26             | 56 Fertilizers                                     |
| 951           | 1 110         | 121           | 49           | 157           | 366           | 830            | 57 Plastics in primary forms                       |
| 768           | 259           | 375           | 16           | 123           | 164           | 681            | 58 Plastics in non-primary forms                   |
| <b>18 668</b> | <b>3 928</b>  | <b>4 684</b>  | <b>1 160</b> | <b>4 332</b>  | <b>5 270</b>  | <b>13 098</b>  | <b>6 Manufactured goods classified by material</b> |
| 1 743         | 71            | 125           | 24           | 56            | 29            | 290            | 61 Leather manufactures, dressed furskins          |
| 554           | 217           | 183           | 16           | 92            | 207           | 536            | 62 Rubber manufactures                             |
| 363           | 36            | 237           | 288          | 230           | 258           | 88             | 63 Cork and wood manufactures                      |
| 950           | 560           | 952           | 65           | 2 508         | 1 595         | 1 307          | 64 Paper, paperboard and articles thereof          |
| 4 851         | 1 021         | 639           | 380          | 144           | 299           | 1 879          | 65 Textile yarn, fabrics and related products      |
| 3 641         | 245           | 733           | 219          | 191           | 276           | 3 176          | 66 Non-metallic mineral manufactures               |
| 2 653         | 684           | 589           | 36           | 455           | 1 233         | 2 182          | 67 Iron and steel                                  |
| 618           | 370           | 291           | 5            | 287           | 378           | 1 572          | 68 Non-ferrous metals                              |
| 3 295         | 723           | 935           | 127          | 369           | 995           | 2 068          | 69 Manufactures of metals                          |
| <b>37 512</b> | <b>11 250</b> | <b>8 553</b>  | <b>1 002</b> | <b>8 347</b>  | <b>18 848</b> | <b>53 081</b>  | <b>7 Machinery and transport equipment</b>         |
| 2 265         | 848           | 814           | 66           | 743           | 958           | 7 885          | 71 Power generating machinery and equipment        |
| 10 148        | 1 606         | 1 476         | 84           | 1 545         | 2 221         | 5 235          | 72 Machinery specialized for particular ind.       |
| 1 979         | 150           | 244           | 17           | 119           | 375           | 896            | 73 Metalworking machinery                          |
| 8 859         | 1 415         | 1 384         | 173          | 916           | 2 082         | 5 762          | 74 General industry machinery and equipment        |
| 900           | 1 771         | 332           | 18           | 371           | 408           | 5 903          | 75 Office machines and computers                   |
| 1 169         | 730           | 906           | 76           | 2 208         | 5 686         | 4 729          | 76 Telecommunication, sound, TV, video             |
| 4 961         | 2 905         | 1 695         | 359          | 1 119         | 2 185         | 6 992          | 77 Electrical machinery                            |
| 4 967         | 1 319         | 1 381         | 127          | 602           | 4 178         | 7 816          | 78 Road vehicles                                   |
| 2 264         | 505           | 321           | 81           | 725           | 756           | 7 862          | 79 Other transport equipment                       |
| <b>22 316</b> | <b>3 476</b>  | <b>2 466</b>  | <b>688</b>   | <b>1 237</b>  | <b>2 885</b>  | <b>15 082</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 775           | 175           | 171           | 18           | 143           | 207           | 310            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 3 462         | 116           | 208           | 37           | 133           | 514           | 537            | 82 Furniture, bedding, mattresses                  |
| 917           | 20            | 9             | 1            | 5             | 6             | 67             | 83 Travel goods, handbags and similar goods        |
| 5 744         | 208           | 341           | 287          | 108           | 169           | 1 500          | 84 Clothing and clothing accessories               |
| 3 363         | 72            | 129           | 194          | 49            | 30            | 424            | 85 Footwear  |
| 1 147         | 782           | 454           | 37           | 328           | 812           | 4 255          | 87 Professional, scientific, controlling material  |
| 1 315         | 1 197         | 175           | 9            | 28            | 124           | 1 173          | 88 Photogr. apparatus, optical goods, clocks       |
| 5 593         | 905           | 979           | 105          | 442           | 1 022         | 6 815          | 89 Miscellaneous manufactured articles             |
| <b>1 517</b>  | <b>391</b>    | <b>119</b>    | <b>16</b>    | <b>7</b>      | <b>45</b>     | <b>3 269</b>   | <b>9 Articles not classified elsewhere</b>         |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED EXTRA-EU**

**EXPORTS JANUARY – FEBRUARY 1998**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |              |              |               |            |              |               |              |
|--|----------------|--------------|--------------|---------------|------------|--------------|---------------|--------------|
|  | EU-15          | B/L          | DK           | D             | EL         | E            | F             | IRL          |
| <b>0-9 TOTAL</b>                                   | <b>111 155</b> | <b>6 343</b> | <b>2 177</b> | <b>31 881</b> | <b>698</b> | <b>4 287</b> | <b>16 194</b> | <b>2 645</b> |
| <b>0 Food and live animals</b>                     | <b>5 228</b>   | <b>394</b>   | <b>437</b>   | <b>871</b>    | <b>98</b>  | <b>416</b>   | <b>896</b>    | <b>171</b>   |
| 00 Live animals                                    | 102            | 3            | 2            | 21            | 0          | 3            | 23            | 4            |
| 01 Meat and meat preparations                      | 639            | 52           | 161          | 56            | 5          | 26           | 130           | 48           |
| 02 Dairy products and birds' eggs                  | 729            | 46           | 81           | 141           | 3          | 14           | 157           | 13           |
| 03 Fish, crustaceans, molluscs                     | 254            | 2            | 40           | 20            | 2          | 58           | 28            | 18           |
| 04 Cereals and cereal preparations                 | 855            | 82           | 39           | 121           | 13         | 30           | 236           | 4            |
| 05 Vegetables and fruit                            | 802            | 46           | 9            | 82            | 63         | 186          | 67            | 1            |
| 06 Sugar, sugar preparations, honey                | 377            | 79           | 11           | 64            | 3          | 37           | 58            | 1            |
| 07 Coffee, tea, cocoa, spices                      | 484            | 20           | 9            | 141           | 4          | 27           | 51            | 5            |
| 08 Feeding stuff for animals                       | 333            | 33           | 31           | 114           | 2          | 7            | 34            | 1            |
| <b>1 Beverages and tobacco</b>                     | <b>1 634</b>   | <b>23</b>    | <b>17</b>    | <b>176</b>    | <b>61</b>  | <b>68</b>    | <b>540</b>    | <b>36</b>    |
| 11 Beverages                                       | 1 272          | 14           | 9            | 83            | 6          | 61           | 521           | 34           |
| 12 Tobacco   | 361            | 9            | 8            | 93            | 55         | 6            | 19            | 2            |
| <b>2 Crude materials, except fuels</b>             | <b>1 926</b>   | <b>133</b>   | <b>57</b>    | <b>345</b>    | <b>52</b>  | <b>98</b>    | <b>178</b>    | <b>27</b>    |
| 21 Hides and skins, raw                            | 110            | 2            | 23           | 14            | 1          | 5            | 4             | 1            |
| 22 Oils, seeds and oleaginous fruits               | 27             | 1            | 1            | 6             | 2          | 0            | 6             | :            |
| 23 Crude rubber                                    | 112            | 26           | 0            | 19            | 0          | 1            | 32            | 0            |
| 24 Cork and wood                                   | 291            | 10           | 6            | 46            | 1          | 3            | 24            | 0            |
| 25 Pulp and waste paper                            | 97             | 6            | 0            | 21            | 1          | 7            | 6             | 0            |
| 26 Textile fibres and their wastes                 | 272            | 23           | 1            | 48            | 32         | 10           | 30            | 2            |
| 27 Crude fertilizers                               | 259            | 19           | 2            | 37            | 5          | 36           | 18            | 3            |
| 28 Metalliferous ores and metal scrap              | 347            | 37           | 2            | 65            | 6          | 23           | 14            | 20           |
| <b>3 Energy</b>                                    | <b>2 337</b>   | <b>209</b>   | <b>50</b>    | <b>229</b>    | <b>94</b>  | <b>177</b>   | <b>461</b>    | <b>3</b>     |
| 32 Coal, coke and briquettes                       | 21             | 1            | 0            | 5             | 0          | 0            | 1             | 0            |
| 33 Petroleum and petroleum products                | 1 948          | 205          | 27           | 191           | 91         | 170          | 208           | 2            |
| 34 Gas, natural and manufactured                   | 88             | 3            | 2            | 3             | 3          | 5            | 38            | :            |
| 35 Electric current                                | 280            | :            | 21           | 31            | :          | 1            | 214           | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>449</b>     | <b>45</b>    | <b>18</b>    | <b>80</b>     | <b>8</b>   | <b>96</b>    | <b>41</b>     | <b>0</b>     |
| 41 Animal oils and fats                            | 22             | 0            | 7            | 3             | 0          | 1            | 4             | 0            |
| 42 Fixed vegetable fats and oils                   | 370            | 39           | 1            | 62            | 7          | 92           | 36            | :            |
| 43 Animal or vegetable oils, and fats, waxes       | 57             | 5            | 10           | 15            | 0          | 3            | 1             | 0            |
| <b>5 Chemical products</b>                         | <b>15 190</b>  | <b>1 377</b> | <b>293</b>   | <b>4 547</b>  | <b>56</b>  | <b>441</b>   | <b>2 331</b>  | <b>919</b>   |
| 51 Organic chemicals                               | 3 623          | 453          | 44           | 980           | 3          | 89           | 433           | 519          |
| 52 Inorganic chemicals                             | 608            | 71           | 2            | 225           | 1          | 15           | 72            | 8            |
| 53 Tanning and colouring materials                 | 1 069          | 48           | 24           | 423           | 5          | 65           | 103           | 2            |
| 54 Medicinal and pharmaceutical products           | 3 936          | 326          | 153          | 1 149         | 4          | 74           | 612           | 200          |
| 55 Essential oils, perfume mat., cosmetics         | 1 518          | 51           | 15           | 316           | 16         | 61           | 489           | 113          |
| 56 Fertilizers                                     | 116            | 28           | 2            | 13            | 4          | 6            | 8             | 0            |
| 57 Plastics in primary forms                       | 1 451          | 205          | 4            | 491           | 8          | 51           | 177           | 10           |
| 58 Plastics in non-primary forms                   | 892            | 63           | 21           | 343           | 7          | 32           | 59            | 2            |
| <b>6 Manufactured goods classified by material</b> | <b>17 465</b>  | <b>2 125</b> | <b>191</b>   | <b>4 611</b>  | <b>122</b> | <b>870</b>   | <b>1 905</b>  | <b>71</b>    |
| 61 Leather manufactures, dressed furskins          | 474            | 6            | 7            | 83            | 2          | 21           | 34            | 5            |
| 62 Rubber manufactures                             | 710            | 28           | 3            | 228           | 2          | 69           | 126           | 5            |
| 63 Cork and wood manufactures                      | 477            | 13           | 12           | 121           | 3          | 32           | 48            | 2            |
| 64 Paper, paperboard and articles thereof          | 2 196          | 52           | 18           | 584           | 9          | 69           | 180           | 1            |
| 65 Textile yarn, fabrics and related products      | 3 015          | 247          | 40           | 855           | 20         | 128          | 333           | 12           |
| 66 Non-metallic mineral manufactures               | 3 498          | 1 333        | 27           | 440           | 24         | 232          | 255           | 25           |
| 67 Iron and steel                                  | 2 962          | 225          | 22           | 914           | 16         | 155          | 436           | 1            |
| 68 Non-ferrous metals                              | 1 347          | 131          | 6            | 486           | 29         | 29           | 158           | 4            |
| 69 Manufactures of metals                          | 2 787          | 91           | 54           | 900           | 16         | 134          | 336           | 16           |
| <b>7 Machinery and transport equipment</b>         | <b>50 474</b>  | <b>1 663</b> | <b>628</b>   | <b>17 127</b> | <b>76</b>  | <b>1 476</b> | <b>8 141</b>  | <b>1 034</b> |
| 71 Power generating machinery and equipment        | 4 901          | 86           | 47           | 1 653         | 12         | 76           | 717           | 31           |
| 72 Machinery specialized for particular ind.       | 6 805          | 251          | 119          | 2 476         | 7          | 126          | 678           | 13           |
| 73 Metalworking machinery                          | 1 170          | 28           | 9            | 502           | 1          | 35           | 72            | 6            |
| 74 General industry machinery and equipment        | 6 997          | 257          | 196          | 2 458         | 10         | 206          | 763           | 39           |
| 75 Office machines and computers                   | 3 062          | 86           | 46           | 603           | 4          | 65           | 332           | 435          |
| 76 Telecommunication, sound, TV, video             | 4 015          | 160          | 85           | 672           | 6          | 120          | 540           | 133          |
| 77 Electrical machinery                            | 8 072          | 183          | 76           | 2 770         | 20         | 195          | 1 420         | 366          |
| 78 Road vehicles                                   | 10 634         | 530          | 39           | 5 516         | 8          | 488          | 1 033         | 1            |
| 79 Other transport equipment                       | 4 819          | 83           | 12           | 476           | 7          | 164          | 2 584         | 11           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>13 501</b>  | <b>323</b>   | <b>336</b>   | <b>3 101</b>  | <b>127</b> | <b>537</b>   | <b>1 660</b>  | <b>284</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 482            | 23           | 15           | 117           | 3          | 35           | 43            | 1            |
| 82 Furniture, bedding, mattresses                  | 1 229          | 27           | 68           | 220           | 3          | 74           | 106           | 4            |
| 83 Travel goods, handbags and similar goods        | 300            | 8            | 1            | 23            | 0          | 8            | 123           | 1            |
| 84 Clothing and clothing accessories               | 2 199          | 35           | 57           | 405           | 62         | 64           | 332           | 6            |
| 85 Footwear  | 948            | 3            | 13           | 76            | 4          | 137          | 57            | 1            |
| 87 Professional, scientific, controlling material  | 2 673          | 41           | 63           | 971           | 4          | 35           | 344           | 67           |
| 88 Photogr. apparatus, optical goods, clocks       | 1 180          | 72           | 22           | 330           | 1          | 17           | 128           | 19           |
| 89 Miscellaneous manufactured articles             | 4 489          | 115          | 97           | 959           | 50         | 167          | 527           | 187          |
| <b>9 Articles not classified elsewhere</b>         | <b>1 877</b>   | <b>52</b>    | <b>149</b>   | <b>659</b>    | <b>4</b>   | <b>108</b>   | <b>21</b>     | <b>99</b>    |

## EXPORTS JANUARY – FEBRUARY 1998

Value (Mio ECU)

| Reporter      |              |              |            |              |              |               | Product list                                       |
|---------------|--------------|--------------|------------|--------------|--------------|---------------|--|
| I             | NL           | A            | P          | FIN          | S            | UK            | SITC Rev. 3  |
| <b>13 636</b> | <b>5 985</b> | <b>2 916</b> | <b>626</b> | <b>2 576</b> | <b>4 960</b> | <b>16 228</b> | <b>0-9 TOTAL</b>                                   |
| 469           | 735          | 97           | 31         | 87           | 107          | 420           | <b>0 Food and live animals</b>                     |
| 0             | 17           | 1            | 0          | 1            | 1            | 27            | 00 Live animals                                    |
| 26            | 80           | 16           | 6          | 6            | 6            | 21            | 01 Meat and meat preparations                      |
| 36            | 150          | 5            | 1          | 24           | 7            | 51            | 02 Dairy products and birds' eggs                  |
| 7             | 41           | 1            | 5          | 3            | 5            | 25            | 03 Fish, crustaceans, molluscs                     |
| 155           | 38           | 10           | 4          | 14           | 26           | 82            | 04 Cereals and cereal preparations                 |
| 132           | 151          | 24           | 7          | 8            | 4            | 21            | 05 Vegetables and fruit                            |
| 19            | 21           | 7            | 3          | 4            | 5            | 65            | 06 Sugar, sugar preparations, honey                |
| 45            | 68           | 16           | 1          | 8            | 17           | 72            | 07 Coffee, tea, cocoa, spices                      |
| 17            | 64           | 7            | 1          | 2            | 3            | 17            | 08 Feeding stuff for animals                       |
| <b>143</b>    | <b>54</b>    | <b>17</b>    | <b>23</b>  | <b>6</b>     | <b>27</b>    | <b>443</b>    | <b>1 Beverages and tobacco</b>                     |
| 132           | 37           | 13           | 22         | 4            | 25           | 310           | 11 Beverages                                       |
| 11            | 17           | 3            | 1          | 2            | 2            | 133           | 12 Tobacco   |
| <b>138</b>    | <b>277</b>   | <b>62</b>    | <b>26</b>  | <b>103</b>   | <b>226</b>   | <b>202</b>    | <b>2 Crude materials, except fuels</b>             |
| 6             | 9            | 1            | 0          | 20           | 5            | 19            | 21 Hides and skins, raw                            |
| 1             | 7            | 1            | 0          | 0            | 0            | 3             | 22 Oils, seeds and oleaginous fruits               |
| 3             | 9            | 1            | 0          | 0            | 1            | 19            | 23 Crude rubber                                    |
| 19            | 5            | 20           | 7          | 60           | 88           | 2             | 24 Cork and wood                                   |
| 1             | 5            | 5            | 5          | 10           | 31           | 1             | 25 Pulp and waste paper                            |
| 22            | 13           | 15           | 5          | 5            | 3            | 63            | 26 Textile fibres and their wastes                 |
| 30            | 11           | 15           | 2          | 3            | 49           | 29            | 27 Crude fertilizers                               |
| 21            | 51           | 1            | 5          | 5            | 45           | 52            | 28 Metalliferous ores and metal scrap              |
| <b>301</b>    | <b>150</b>   | <b>48</b>    | <b>40</b>  | <b>50</b>    | <b>75</b>    | <b>451</b>    | <b>3 Energy</b>                                    |
| 1             | 2            | 0            | 1          | 0            | 1            | 8             | 32 Coal, coke and briquettes                       |
| 296           | 134          | 33           | 39         | 49           | 71           | 433           | 33 Petroleum and petroleum products                |
| 5             | 14           | 2            | 0          | 0            | 3            | 10            | 34 Gas, natural and manufactured                   |
| :             | :            | 13           | :          | 1            | :            | :             | 35 Electric current                                |
| <b>56</b>     | <b>64</b>    | <b>2</b>     | <b>16</b>  | <b>1</b>     | <b>4</b>     | <b>18</b>     | <b>4 Oils, fats and waxes</b>                      |
| 0             | 1            | 0            | 0          | 0            | 1            | 2             | 41 Animal oils and fats                            |
| 54            | 54           | 1            | 15         | 0            | 3            | 7             | 42 Fixed vegetable fats and oils                   |
| 2             | 9            | 1            | 0          | 0            | 1            | 9             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>1 173</b>  | <b>889</b>   | <b>356</b>   | <b>38</b>  | <b>163</b>   | <b>417</b>   | <b>2 190</b>  | <b>5 Chemical products</b>                         |
| 260           | 221          | 47           | 5          | 16           | 45           | 506           | 51 Organic chemicals                               |
| 35            | 30           | 20           | 1          | 18           | 6            | 103           | 52 Inorganic chemicals                             |
| 92            | 78           | 28           | 4          | 29           | 25           | 142           | 53 Tanning and colouring materials                 |
| 282           | 183          | 122          | 12         | 14           | 185          | 620           | 54 Medicinal and pharmaceutical products           |
| 102           | 57           | 22           | 4          | 13           | 21           | 239           | 55 Essential oils, perfume mat., cosmetics         |
| 4             | 20           | 5            | 0          | 14           | 7            | 6             | 56 Fertilizers                                     |
| 137           | 132          | 17           | 6          | 23           | 62           | 127           | 57 Plastics in primary forms                       |
| 116           | 40           | 51           | 3          | 19           | 28           | 108           | 58 Plastics in non-primary forms                   |
| <b>2 703</b>  | <b>559</b>   | <b>721</b>   | <b>176</b> | <b>679</b>   | <b>886</b>   | <b>1 845</b>  | <b>6 Manufactured goods classified by material</b> |
| 233           | 13           | 17           | 3          | 9            | 4            | 37            | 61 Leather manufactures, dressed furskins          |
| 78            | 18           | 22           | 3          | 9            | 27           | 92            | 62 Rubber manufactures                             |
| 57            | 5            | 32           | 44         | 32           | 61           | 14            | 63 Cork and wood manufactures                      |
| 150           | 78           | 162          | 11         | 417          | 267          | 198           | 64 Paper, paperboard and articles thereof          |
| 704           | 164          | 95           | 54         | 23           | 56           | 284           | 65 Textile yarn, fabrics and related products      |
| 527           | 37           | 96           | 35         | 25           | 40           | 402           | 66 Non-metallic mineral manufactures               |
| 391           | 94           | 126          | 5          | 69           | 201          | 306           | 67 Iron and steel                                  |
| 92            | 54           | 49           | 1          | 40           | 66           | 201           | 68 Non-ferrous metals                              |
| 471           | 97           | 122          | 20         | 55           | 164          | 311           | 69 Manufactures of metals                          |
| <b>5 241</b>  | <b>1 772</b> | <b>1 264</b> | <b>159</b> | <b>1 306</b> | <b>2 762</b> | <b>7 826</b>  | <b>7 Machinery and transport equipment</b>         |
| 344           | 129          | 104          | 14         | 156          | 165          | 1 369         | 71 Power generating machinery and equipment        |
| 1 295         | 187          | 214          | 13         | 167          | 373          | 885           | 72 Machinery specialized for particular ind.       |
| 254           | 21           | 27           | 2          | 19           | 50           | 143           | 73 Metalworking machinery                          |
| 1 281         | 261          | 185          | 35         | 97           | 310          | 899           | 74 General industry machinery and equipment        |
| 115           | 355          | 44           | 3          | 63           | 62           | 848           | 75 Office machines and computers                   |
| 181           | 100          | 144          | 14         | 283          | 731          | 846           | 76 Telecommunication, sound, TV, video             |
| 706           | 444          | 281          | 55         | 180          | 305          | 1 072         | 77 Electrical machinery                            |
| 783           | 216          | 225          | 20         | 65           | 558          | 1 153         | 78 Road vehicles                                   |
| 283           | 58           | 41           | 4          | 277          | 207          | 612           | 79 Other transport equipment                       |
| <b>3 217</b>  | <b>514</b>   | <b>338</b>   | <b>115</b> | <b>182</b>   | <b>452</b>   | <b>2 315</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 107           | 19           | 21           | 3          | 18           | 31           | 48            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 483           | 16           | 26           | 6          | 20           | 86           | 88            | 82 Furniture, bedding, mattresses                  |
| 121           | 2            | 1            | 0          | 1            | 1            | 10            | 83 Travel goods, handbags and similar goods        |
| 852           | 29           | 59           | 51         | 15           | 28           | 204           | 84 Clothing and clothing accessories               |
| 517           | 12           | 20           | 34         | 6            | 5            | 63            | 85 Footwear  |
| 162           | 101          | 62           | 5          | 44           | 115          | 660           | 87 Professional, scientific, controlling material  |
| 178           | 199          | 24           | 1          | 4            | 23           | 163           | 88 Photogr. apparatus, optical goods, clocks       |
| 798           | 137          | 125          | 13         | 74           | 163          | 1 077         | 89 Miscellaneous manufactured articles             |
| <b>196</b>    | <b>53</b>    | <b>12</b>    | <b>2</b>   | <b>0</b>     | <b>3</b>     | <b>518</b>    | <b>9 Articles not classified elsewhere</b>         |

# BREAKDOWN BY MEMBER STATE OF GOODS TRADED EXTRA-EU

## IMPORTS 1997

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |               |               |                |              |               |               |               |
|--|----------------|---------------|---------------|----------------|--------------|---------------|---------------|---------------|
|  | EU-15          | B/L           | DK            | D              | EL           | E             | F             | IRL           |
| <b>0-9 TOTAL</b>                                   | <b>667 357</b> | <b>39 672</b> | <b>11 738</b> | <b>160 417</b> | <b>8 138</b> | <b>33 744</b> | <b>85 649</b> | <b>11 406</b> |
| <b>0 Food and live animals</b>                     | <b>43 865</b>  | <b>3 147</b>  | <b>1 878</b>  | <b>8 927</b>   | <b>545</b>   | <b>4 057</b>  | <b>5 320</b>  | <b>336</b>    |
| 00 Live animals                                    | 583            | 9             | 2             | 51             | 25           | 12            | 38            | 45            |
| 01 Meat and meat preparations                      | 3 212          | 195           | 15            | 867            | 55           | 119           | 313           | 4             |
| 02 Dairy products and birds' eggs                  | 800            | 33            | 19            | 151            | 3            | 13            | 75            | 1             |
| 03 Fish, crustaceans, molluscs                     | 8 891          | 336           | 1 083         | 1 132          | 124          | 1 634         | 1 087         | 4             |
| 04 Cereals and cereal preparations                 | 1 955          | 202           | 11            | 154            | 33           | 279           | 196           | 7             |
| 05 Vegetables and fruit                            | 12 135         | 1 552         | 97            | 2 732          | 124          | 737           | 1 502         | 46            |
| 06 Sugar, sugar preparations, honey                | 1 630          | 39            | 27            | 179            | 8            | 55            | 127           | 22            |
| 07 Coffee, tea, cocoa, spices                      | 8 784          | 500           | 175           | 2 775          | 122          | 560           | 1 039         | 52            |
| 08 Feeding stuff for animals                       | 5 150          | 250           | 436           | 711            | 40           | 626           | 841           | 151           |
| <b>1 Beverages and tobacco</b>                     | <b>4 041</b>   | <b>152</b>    | <b>140</b>    | <b>942</b>     | <b>60</b>    | <b>380</b>    | <b>199</b>    | <b>39</b>     |
| 11 Beverages                                       | 1 855          | 37            | 54            | 365            | 21           | 107           | 129           | 38            |
| 12 Tobacco   | 2 186          | 115           | 86            | 577            | 39           | 273           | 70            | 1             |
| <b>2 Crude materials, except fuels</b>             | <b>39 946</b>  | <b>2 882</b>  | <b>460</b>    | <b>7 997</b>   | <b>514</b>   | <b>3 676</b>  | <b>3 590</b>  | <b>291</b>    |
| 21 Hides and skins, raw                            | 1 075          | 24            | 91            | 81             | 16           | 75            | 93            | 0             |
| 22 Oils, seeds and oleaginous fruits               | 5 061          | 476           | 35            | 979            | 130          | 872           | 250           | 8             |
| 23 Crude rubber                                    | 1 757          | 260           | 4             | 360            | 10           | 198           | 283           | 8             |
| 24 Cork and wood                                   | 6 194          | 390           | 111           | 841            | 134          | 472           | 512           | 78            |
| 25 Pulp and waste paper                            | 3 888          | 164           | 10            | 912            | 50           | 140           | 597           | 13            |
| 26 Textile fibres and their wastes                 | 4 436          | 225           | 24            | 841            | 25           | 266           | 480           | 30            |
| 27 Crude fertilizers                               | 2 834          | 316           | 80            | 473            | 51           | 251           | 213           | 44            |
| 28 Metalliferous ores and metal scrap              | 11 943         | 972           | 11            | 2 725          | 82           | 1 267         | 895           | 84            |
| <b>3 Energy</b>                                    | <b>84 522</b>  | <b>2 381</b>  | <b>970</b>    | <b>17 931</b>  | <b>1 622</b> | <b>8 406</b>  | <b>14 241</b> | <b>534</b>    |
| 32 Coal, coke and briquettes                       | 6 368          | 578           | 19            | 908            | 63           | 458           | 676           | 137           |
| 33 Petroleum and petroleum products                | 65 135         | 856           | 918           | 12 014         | 1 498        | 6 497         | 10 574        | 396           |
| 34 Gas, natural and manufactured                   | 12 453         | 940           | 1             | 4 796          | 10           | 1 451         | 2 951         | 0             |
| 35 Electric current                                | 566            | 8             | 32            | 214            | 51           | 0             | 40            | :             |
| <b>4 Oils, fats and waxes</b>                      | <b>2 513</b>   | <b>180</b>    | <b>76</b>     | <b>626</b>     | <b>31</b>    | <b>247</b>    | <b>172</b>    | <b>6</b>      |
| 41 Animal oils and fats                            | 234            | 52            | 13            | 24             | 1            | 18            | 12            | 0             |
| 42 Fixed vegetable fats and oils                   | 1 996          | 111           | 52            | 509            | 27           | 204           | 149           | 4             |
| 43 Animal or vegetable oils, and fats, waxes       | 283            | 18            | 11            | 93             | 3            | 25            | 11            | 2             |
| <b>5 Chemical products</b>                         | <b>50 914</b>  | <b>5 139</b>  | <b>706</b>    | <b>10 606</b>  | <b>595</b>   | <b>2 478</b>  | <b>7 645</b>  | <b>1 291</b>  |
| 51 Organic chemicals                               | 14 948         | 1 611         | 142           | 2 796          | 67           | 946           | 2 305         | 521           |
| 52 Inorganic chemicals                             | 4 661          | 343           | 78            | 960            | 74           | 263           | 909           | 33            |
| 53 Tanning and colouring materials                 | 2 701          | 268           | 47            | 584            | 38           | 115           | 471           | 23            |
| 54 Medicinal and pharmaceutical products           | 10 706         | 983           | 96            | 2 387          | 176          | 495           | 1 505         | 294           |
| 55 Essential oils, perfume mat., cosmetics         | 2 438          | 139           | 32            | 458            | 25           | 80            | 601           | 45            |
| 56 Fertilizers                                     | 1 762          | 111           | 73            | 240            | 59           | 133           | 274           | 39            |
| 57 Plastics in primary forms                       | 5 501          | 1 020         | 121           | 1 107          | 73           | 144           | 361           | 61            |
| 58 Plastics in non-primary forms                   | 2 824          | 229           | 53            | 852            | 25           | 75            | 287           | 63            |
| <b>6 Manufactured goods classified by material</b> | <b>87 043</b>  | <b>11 307</b> | <b>1 249</b>  | <b>20 859</b>  | <b>1 632</b> | <b>3 339</b>  | <b>7 069</b>  | <b>524</b>    |
| 61 Leather manufactures, dressed furskins          | 2 686          | 36            | 25            | 301            | 77           | 291           | 118           | 1             |
| 62 Rubber manufactures                             | 3 899          | 254           | 68            | 1 068          | 67           | 182           | 352           | 39            |
| 63 Cork and wood manufactures                      | 4 462          | 304           | 137           | 1 589          | 39           | 108           | 301           | 42            |
| 64 Paper, paperboard and articles thereof          | 5 667          | 339           | 98            | 1 342          | 91           | 294           | 571           | 27            |
| 65 Textile yarn, fabrics and related products      | 15 433         | 1 493         | 224           | 3 739          | 313          | 757           | 1 321         | 111           |
| 66 Non-metallic mineral manufactures               | 16 677         | 6 991         | 107           | 2 098          | 101          | 286           | 679           | 54            |
| 67 Iron and steel                                  | 9 260          | 566           | 136           | 2 333          | 372          | 573           | 572           | 33            |
| 68 Non-ferrous metals                              | 16 647         | 793           | 201           | 3 970          | 451          | 448           | 2 002         | 69            |
| 69 Manufactures of metals                          | 12 311         | 532           | 253           | 4 420          | 122          | 398           | 1 153         | 147           |
| <b>7 Machinery and transport equipment</b>         | <b>225 807</b> | <b>8 772</b>  | <b>3 010</b>  | <b>56 000</b>  | <b>2 220</b> | <b>7 259</b>  | <b>33 496</b> | <b>6 730</b>  |
| 71 Power generating machinery and equipment        | 19 392         | 814           | 182           | 5 042          | 117          | 676           | 3 418         | 283           |
| 72 Machinery specialized for particular ind.       | 11 887         | 668           | 276           | 3 098          | 160          | 470           | 1 481         | 257           |
| 73 Metalworking machinery                          | 4 902          | 236           | 55            | 1 557          | 19           | 151           | 555           | 64            |
| 74 General industry machinery and equipment        | 18 147         | 1 032         | 328           | 4 957          | 214          | 920           | 2 095         | 284           |
| 75 Office machines and computers                   | 44 998         | 757           | 367           | 10 097         | 93           | 845           | 5 256         | 3 286         |
| 76 Telecommunication, sound, TV, video             | 22 576         | 1 041         | 399           | 4 936          | 142          | 935           | 2 996         | 308           |
| 77 Electrical machinery                            | 49 235         | 1 591         | 434           | 14 524         | 181          | 933           | 5 908         | 1 626         |
| 78 Road vehicles                                   | 29 770         | 2 282         | 565           | 9 266          | 610          | 1 339         | 1 773         | 241           |
| 79 Other transport equipment                       | 24 900         | 351           | 404           | 2 524          | 683          | 990           | 10 014        | 380           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>108 072</b> | <b>5 331</b>  | <b>2 369</b>  | <b>32 864</b>  | <b>916</b>   | <b>3 537</b>  | <b>13 649</b> | <b>1 342</b>  |
| 81 Prefabr. buildings, sanitary, heating, lighting | 1 980          | 130           | 48            | 822            | 26           | 60            | 162           | 14            |
| 82 Furniture, bedding, mattresses                  | 6 156          | 347           | 224           | 2 689          | 30           | 96            | 683           | 36            |
| 83 Travel goods, handbags and similar goods        | 2 798          | 163           | 45            | 730            | 28           | 132           | 438           | 13            |
| 84 Clothing and clothing accessories               | 38 556         | 1 893         | 1 115         | 13 990         | 232          | 954           | 5 153         | 191           |
| 85 Footwear  | 7 024          | 575           | 141           | 1 638          | 98           | 222           | 742           | 29            |
| 87 Professional, scientific, controlling material  | 14 406         | 632           | 225           | 3 819          | 105          | 469           | 2 123         | 365           |
| 88 Photogr. apparatus, optical goods, clocks       | 9 413          | 410           | 99            | 2 523          | 83           | 531           | 1 319         | 59            |
| 89 Miscellaneous manufactured articles             | 27 739         | 1 181         | 472           | 6 653          | 314          | 1 071         | 3 029         | 636           |
| <b>9 Articles not classified elsewhere</b>         | <b>17 571</b>  | <b>381</b>    | <b>881</b>    | <b>3 664</b>   | <b>3</b>     | <b>363</b>    | <b>269</b>    | <b>314</b>    |

**IMPORTS 1997**
*Value (Mio ECU)*

| I             | Reporter      |               |              |              |               |                | Product list<br>SITC Rev. 3                        |
|---------------|---------------|---------------|--------------|--------------|---------------|----------------|--|
|               | NL            | A             | P            | FIN          | S             | UK             |  |
| <b>72 329</b> | <b>67 608</b> | <b>15 405</b> | <b>7 321</b> | <b>9 866</b> | <b>18 608</b> | <b>125 456</b> | <b>0-9 TOTAL</b>                                   |
| <b>4 334</b>  | <b>4 508</b>  | <b>568</b>    | <b>1 035</b> | <b>475</b>   | <b>1 283</b>  | <b>7 454</b>   | <b>0 Food and live animals</b>                     |
| 236           | 17            | 3             | 1            | 1            | 6             | 140            | 00 Live animals                                    |
| 276           | 383           | 87            | 23           | 3            | 43            | 827            | 01 Meat and meat preparations                      |
| 110           | 170           | 16            | 3            | 5            | 5             | 197            | 02 Dairy products and birds' eggs                  |
| 796           | 541           | 21            | 344          | 58           | 384           | 1 347          | 03 Fish, crustaceans, molluscs                     |
| 411           | 156           | 24            | 101          | 14           | 35            | 334            | 04 Cereals and cereal preparations                 |
| 876           | 1 635         | 236           | 154          | 104          | 310           | 2 029          | 05 Vegetables and fruit                            |
| 82            | 78            | 21            | 141          | 29           | 12            | 810            | 06 Sugar, sugar preparations, honey                |
| 871           | 939           | 106           | 92           | 227          | 353           | 972            | 07 Coffee, tea, cocoa, spices                      |
| 631           | 498           | 29            | 172          | 25           | 90            | 650            | 08 Feeding stuff for animals                       |
| <b>151</b>    | <b>557</b>    | <b>35</b>     | <b>24</b>    | <b>44</b>    | <b>95</b>     | <b>1 222</b>   | <b>1 Beverages and tobacco</b>                     |
| 42            | 126           | 18            | 2            | 22           | 84            | 809            | 11 Beverages                                       |
| 109           | 431           | 16            | 22           | 23           | 11            | 413            | 12 Tobacco   |
| <b>6 629</b>  | <b>4 781</b>  | <b>1 029</b>  | <b>811</b>   | <b>1 217</b> | <b>924</b>    | <b>5 145</b>   | <b>2 Crude materials, except fuels</b>             |
| 565           | 26            | 10            | 9            | 14           | 8             | 61             | 21 Hides and skins, raw                            |
| 295           | 1 304         | 26            | 212          | 59           | 10            | 404            | 22 Oils, seeds and oleaginous fruits               |
| 228           | 53            | 32            | 23           | 18           | 24            | 255            | 23 Crude rubber                                    |
| 1 102         | 458           | 303           | 213          | 325          | 374           | 881            | 24 Cork and wood                                   |
| 901           | 333           | 101           | 13           | 35           | 67            | 552            | 25 Pulp and waste paper                            |
| 1 557         | 64            | 56            | 278          | 7            | 22            | 562            | 26 Textile fibres and their wastes                 |
| 614           | 224           | 111           | 19           | 97           | 87            | 254            | 27 Crude fertilizers                               |
| 1 122         | 1 610         | 360           | 20           | 641          | 300           | 1 853          | 28 Metalliferous ores and metal scrap              |
| <b>13 038</b> | <b>9 184</b>  | <b>2 244</b>  | <b>1 823</b> | <b>1 980</b> | <b>2 649</b>  | <b>7 521</b>   | <b>3 Energy</b>                                    |
| 784           | 774           | 260           | 211          | 320          | 192           | 988            | 32 Coal, coke and briquettes                       |
| 11 726        | 7 750         | 1 356         | 1 590        | 1 244        | 2 379         | 6 338          | 33 Petroleum and petroleum products                |
| 528           | 660           | 491           | 22           | 332          | 78            | 195            | 34 Gas, natural and manufactured                   |
| :             | 0             | 137           | :            | 84           | :             | :              | 35 Electric current                                |
| <b>466</b>    | <b>297</b>    | <b>13</b>     | <b>18</b>    | <b>3</b>     | <b>28</b>     | <b>352</b>     | <b>4 Oils, fats and waxes</b>                      |
| 10            | 55            | 0             | 0            | 1            | 3             | 47             | 41 Animal oils and fats                            |
| 446           | 211           | 9             | 15           | 1            | 13            | 245            | 42 Fixed vegetable fats and oils                   |
| 10            | 32            | 4             | 2            | 1            | 12            | 59             | 43 Animal or vegetable oils, and fats, waxes       |
| <b>6 123</b>  | <b>5 528</b>  | <b>1 193</b>  | <b>358</b>   | <b>621</b>   | <b>1 290</b>  | <b>7 342</b>   | <b>5 Chemical products</b>                         |
| 1 745         | 2 085         | 159           | 109          | 164          | 204           | 2 093          | 51 Organic chemicals                               |
| 374           | 433           | 134           | 16           | 117          | 163           | 764            | 52 Inorganic chemicals                             |
| 326           | 205           | 51            | 19           | 19           | 96            | 440            | 53 Tanning and colouring materials                 |
| 1 633         | 932           | 395           | 116          | 87           | 250           | 1 357          | 54 Medicinal and pharmaceutical products           |
| 161           | 235           | 79            | 14           | 17           | 56            | 497            | 55 Essential oils, perfume mat., cosmetics         |
| 366           | 101           | 37            | 16           | 31           | 50            | 232            | 56 Fertilizers                                     |
| 779           | 613           | 153           | 23           | 73           | 231           | 743            | 57 Plastics in primary forms                       |
| 229           | 318           | 92            | 9            | 34           | 92            | 467            | 58 Plastics in non-primary forms                   |
| <b>10 577</b> | <b>6 571</b>  | <b>2 471</b>  | <b>873</b>   | <b>941</b>   | <b>2 232</b>  | <b>17 399</b>  | <b>6 Manufactured goods classified by material</b> |
| 1 370         | 74            | 46            | 136          | 12           | 24            | 177            | 61 Leather manufactures, dressed furskins          |
| 444           | 354           | 128           | 63           | 37           | 129           | 715            | 62 Rubber manufactures                             |
| 380           | 320           | 184           | 31           | 37           | 144           | 846            | 63 Cork and wood manufactures                      |
| 574           | 437           | 194           | 31           | 51           | 171           | 1 449          | 64 Paper, paperboard and articles thereof          |
| 2 511         | 801           | 411           | 302          | 125          | 344           | 2 980          | 65 Textile yarn, fabrics and related products      |
| 597           | 362           | 334           | 76           | 74           | 178           | 4 742          | 66 Non-metallic mineral manufactures               |
| 1 935         | 650           | 294           | 84           | 278          | 286           | 1 148          | 67 Iron and steel                                  |
| 1 840         | 2 699         | 328           | 82           | 184          | 509           | 3 069          | 68 Non-ferrous metals                              |
| 927           | 875           | 551           | 69           | 143          | 448           | 2 273          | 69 Manufactures of metals                          |
| <b>14 020</b> | <b>23 838</b> | <b>5 228</b>  | <b>1 885</b> | <b>3 475</b> | <b>7 063</b>  | <b>52 810</b>  | <b>7 Machinery and transport equipment</b>         |
| 1 061         | 1 185         | 394           | 104          | 167          | 691           | 5 259          | 71 Power generating machinery and equipment        |
| 1 049         | 786           | 387           | 139          | 243          | 450           | 2 422          | 72 Machinery specialized for particular ind.       |
| 604           | 200           | 154           | 50           | 60           | 175           | 1 022          | 73 Metalworking machinery                          |
| 1 659         | 1 330         | 518           | 140          | 228          | 683           | 3 758          | 74 General industry machinery and equipment        |
| 1 547         | 10 029        | 374           | 117          | 401          | 644           | 11 185         | 75 Office machines and computers                   |
| 1 258         | 2 223         | 571           | 178          | 309          | 1 007         | 6 274          | 76 Telecommunication, sound, TV, video             |
| 2 684         | 5 220         | 1 124         | 413          | 1 048        | 1 964         | 11 585         | 77 Electrical machinery                            |
| 3 016         | 2 207         | 1 273         | 612          | 417          | 1 104         | 5 066          | 78 Road vehicles                                   |
| 1 141         | 658           | 433           | 132          | 603          | 345           | 6 240          | 79 Other transport equipment                       |
| <b>9 522</b>  | <b>9 250</b>  | <b>2 461</b>  | <b>488</b>   | <b>1 107</b> | <b>3 039</b>  | <b>22 198</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 97            | 128           | 131           | 7            | 24           | 94            | 236            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 255           | 415           | 227           | 11           | 66           | 277           | 802            | 82 Furniture, bedding, mattresses                  |
| 323           | 220           | 48            | 13           | 20           | 69            | 554            | 83 Travel goods, handbags and similar goods        |
| 3 301         | 2 981         | 760           | 66           | 353          | 1 075         | 6 493          | 84 Clothing and clothing accessories               |
| 1 474         | 480           | 191           | 75           | 63           | 129           | 1 167          | 85 Footwear  |
| 1 103         | 1 395         | 276           | 94           | 148          | 454           | 3 198          | 87 Professional, scientific, controlling material  |
| 1 021         | 870           | 175           | 70           | 65           | 173           | 2 015          | 88 Photogr. apparatus, optical goods, clocks       |
| 1 949         | 2 762         | 653           | 152          | 366          | 768           | 7 733          | 89 Miscellaneous manufactured articles             |
| <b>7 470</b>  | <b>32</b>     | <b>166</b>    | <b>6</b>     | <b>3</b>     | <b>7</b>      | <b>4 014</b>   | <b>9 Articles not classified elsewhere</b>         |

**BREAKDOWN BY MEMBER STATE OF GOODS  
TRADED EXTRA-EU**

**IMPORTS JANUARY – FEBRUARY 1998**

Value (Mio ECU)

| Product list<br>SITC Rev. 3                        | Reporter       |              |              |               |              |              |               |              |
|--|----------------|--------------|--------------|---------------|--------------|--------------|---------------|--------------|
|  | EU-15          | B/L          | DK           | D             | EL           | E            | F             | IRL          |
| <b>0-9 TOTAL</b>                                   | <b>116 122</b> | <b>7 007</b> | <b>2 089</b> | <b>27 125</b> | <b>1 373</b> | <b>5 815</b> | <b>14 832</b> | <b>2 323</b> |
| <b>0 Food and live animals</b>                     | <b>7 334</b>   | <b>584</b>   | <b>290</b>   | <b>1 389</b>  | <b>94</b>    | <b>642</b>   | <b>937</b>    | <b>61</b>    |
| 00 Live animals                                    | 80             | 1            | 0            | 7             | 2            | 1            | 5             | 4            |
| 01 Meat and meat preparations                      | 449            | 33           | 3            | 123           | 4            | 15           | 38            | 1            |
| 02 Dairy products and birds' eggs                  | 100            | 6            | 2            | 19            | 0            | 4            | 9             | 0            |
| 03 Fish, crustaceans, molluscs                     | 1 418          | 46           | 162          | 197           | 22           | 253          | 168           | 1            |
| 04 Cereals and cereal preparations                 | 365            | 38           | 2            | 32            | 5            | 31           | 43            | 1            |
| 05 Vegetables and fruit                            | 2 005          | 284          | 15           | 363           | 22           | 103          | 283           | 6            |
| 06 Sugar, sugar preparations, honey                | 252            | 7            | 2            | 29            | 2            | 9            | 13            | 5            |
| 07 Coffee, tea, cocoa, spices                      | 1 620          | 124          | 28           | 427           | 23           | 100          | 192           | 9            |
| 08 Feeding stuff for animals                       | 921            | 40           | 74           | 161           | 12           | 125          | 164           | 32           |
| <b>1 Beverages and tobacco</b>                     | <b>647</b>     | <b>23</b>    | <b>21</b>    | <b>159</b>    | <b>9</b>     | <b>54</b>    | <b>33</b>     | <b>5</b>     |
| 11 Beverages                                       | 275            | 6            | 8            | 61            | 2            | 10           | 20            | 5            |
| 12 Tobacco   | 372            | 17           | 13           | 98            | 7            | 44           | 13            | 0            |
| <b>2 Crude materials, except fuels</b>             | <b>6 909</b>   | <b>491</b>   | <b>90</b>    | <b>1 275</b>  | <b>84</b>    | <b>644</b>   | <b>664</b>    | <b>47</b>    |
| 21 Hides and skins, raw                            | 205            | 4            | 29           | 13            | 3            | 12           | 16            | 0            |
| 22 Oils, seeds and oleaginous fruits               | 904            | 74           | 12           | 154           | 23           | 169          | 75            | 1            |
| 23 Crude rubber                                    | 280            | 48           | 0            | 55            | 2            | 31           | 43            | 1            |
| 24 Cork and wood                                   | 1 007          | 58           | 15           | 125           | 20           | 90           | 93            | 14           |
| 25 Pulp and waste paper                            | 657            | 30           | 1            | 148           | 12           | 25           | 107           | 3            |
| 26 Textile fibres and their wastes                 | 791            | 42           | 4            | 151           | 3            | 44           | 78            | 3            |
| 27 Crude fertilizers                               | 597            | 54           | 11           | 71            | 9            | 42           | 48            | 6            |
| 28 Metalliferous ores and metal scrap              | 1 922          | 161          | 2            | 420           | 11           | 206          | 154           | 16           |
| <b>3 Energy</b>                                    | <b>12 426</b>  | <b>401</b>   | <b>141</b>   | <b>2 531</b>  | <b>356</b>   | <b>1 288</b> | <b>2 230</b>  | <b>75</b>    |
| 32 Coal, coke and briquettes                       | 968            | 87           | 4            | 139           | 8            | 66           | 108           | 21           |
| 33 Petroleum and petroleum products                | 9 330          | 160          | 132          | 1 576         | 332          | 1 031        | 1 587         | 54           |
| 34 Gas, natural and manufactured                   | 2 014          | 154          | 0            | 782           | 5            | 191          | 527           | :            |
| 35 Electric current                                | 114            | :            | 5            | 34            | 12           | :            | 9             | :            |
| <b>4 Oils, fats and waxes</b>                      | <b>412</b>     | <b>28</b>    | <b>11</b>    | <b>109</b>    | <b>5</b>     | <b>41</b>    | <b>30</b>     | <b>1</b>     |
| 41 Animal oils and fats                            | 32             | 8            | 0            | 1             | 0            | 4            | 1             | 0            |
| 42 Fixed vegetable fats and oils                   | 332            | 18           | 9            | 94            | 5            | 31           | 27            | 1            |
| 43 Animal or vegetable oils, and fats, waxes       | 47             | 2            | 2            | 13            | 0            | 7            | 2             | 0            |
| <b>5 Chemical products</b>                         | <b>9 132</b>   | <b>926</b>   | <b>119</b>   | <b>1 834</b>  | <b>110</b>   | <b>475</b>   | <b>1 397</b>  | <b>320</b>   |
| 51 Organic chemicals                               | 2 662          | 301          | 23           | 443           | 15           | 180          | 374           | 189          |
| 52 Inorganic chemicals                             | 851            | 78           | 11           | 172           | 9            | 56           | 199           | 6            |
| 53 Tanning and colouring materials                 | 466            | 48           | 8            | 105           | 7            | 22           | 74            | 4            |
| 54 Medicinal and pharmaceutical products           | 1 958          | 167          | 18           | 442           | 30           | 83           | 277           | 59           |
| 55 Essential oils, perfume mat., cosmetics         | 421            | 22           | 6            | 78            | 4            | 17           | 105           | 6            |
| 56 Fertilizers                                     | 388            | 17           | 16           | 42            | 12           | 23           | 76            | 15           |
| 57 Plastics in primary forms                       | 988            | 190          | 20           | 196           | 13           | 36           | 64            | 10           |
| 58 Plastics in non-primary forms                   | 473            | 42           | 9            | 140           | 4            | 15           | 51            | 10           |
| <b>6 Manufactured goods classified by material</b> | <b>15 643</b>  | <b>1 974</b> | <b>241</b>   | <b>3 538</b>  | <b>247</b>   | <b>646</b>   | <b>1 237</b>  | <b>102</b>   |
| 61 Leather manufactures, dressed furskins          | 453            | 6            | 3            | 40            | 14           | 48           | 17            | 0            |
| 62 Rubber manufactures                             | 687            | 46           | 9            | 195           | 14           | 35           | 65            | 7            |
| 63 Cork and wood manufactures                      | 869            | 65           | 30           | 294           | 7            | 22           | 55            | 11           |
| 64 Paper, paperboard and articles thereof          | 1 006          | 84           | 17           | 232           | 17           | 66           | 94            | 5            |
| 65 Textile yarn, fabrics and related products      | 2 818          | 282          | 39           | 679           | 62           | 149          | 240           | 19           |
| 66 Non-metallic mineral manufactures               | 2 369          | 1 076        | 18           | 323           | 16           | 54           | 119           | 9            |
| 67 Iron and steel                                  | 1 950          | 131          | 34           | 409           | 52           | 123          | 128           | 8            |
| 68 Non-ferrous metals                              | 3 342          | 184          | 39           | 624           | 45           | 72           | 312           | 19           |
| 69 Manufactures of metals                          | 2 149          | 100          | 53           | 742           | 21           | 77           | 207           | 23           |
| <b>7 Machinery and transport equipment</b>         | <b>39 794</b>  | <b>1 633</b> | <b>588</b>   | <b>10 026</b> | <b>320</b>   | <b>1 331</b> | <b>5 830</b>  | <b>1 371</b> |
| 71 Power generating machinery and equipment        | 3 588          | 161          | 32           | 984           | 13           | 147          | 728           | 52           |
| 72 Machinery specialized for particular ind.       | 1 965          | 118          | 41           | 502           | 27           | 75           | 265           | 45           |
| 73 Metalworking machinery                          | 832            | 47           | 10           | 262           | 4            | 29           | 92            | 22           |
| 74 General industry machinery and equipment        | 3 185          | 177          | 65           | 873           | 41           | 134          | 363           | 110          |
| 75 Office machines and computers                   | 8 496          | 169          | 64           | 1 955         | 16           | 132          | 817           | 597          |
| 76 Telecommunication, sound, TV, video             | 3 833          | 156          | 67           | 810           | 23           | 195          | 494           | 55           |
| 77 Electrical machinery                            | 8 525          | 271          | 78           | 2 690         | 32           | 170          | 1 048         | 352          |
| 78 Road vehicles                                   | 5 253          | 461          | 91           | 1 502         | 94           | 374          | 327           | 56           |
| 79 Other transport equipment                       | 4 117          | 74           | 141          | 448           | 69           | 76           | 1 696         | 83           |
| <b>8 Miscellaneous manuf. articles</b>             | <b>19 007</b>  | <b>916</b>   | <b>451</b>   | <b>5 495</b>  | <b>148</b>   | <b>632</b>   | <b>2 448</b>  | <b>254</b>   |
| 81 Prefabr. buildings, sanitary, heating, lighting | 315            | 25           | 7            | 120           | 3            | 12           | 27            | 2            |
| 82 Furniture, bedding, mattresses                  | 1 104          | 55           | 42           | 475           | 5            | 20           | 118           | 7            |
| 83 Travel goods, handbags and similar goods        | 542            | 28           | 8            | 129           | 5            | 30           | 89            | 2            |
| 84 Clothing and clothing accessories               | 6 955          | 351          | 239          | 2 357         | 40           | 169          | 974           | 35           |
| 85 Footwear  | 1 333          | 84           | 28           | 298           | 18           | 52           | 152           | 6            |
| 87 Professional, scientific, controlling material  | 2 493          | 109          | 37           | 665           | 17           | 82           | 367           | 65           |
| 88 Photogr. apparatus, optical goods, clocks       | 1 509          | 69           | 14           | 400           | 12           | 87           | 218           | 19           |
| 89 Miscellaneous manufactured articles             | 4 755          | 196          | 76           | 1 051         | 47           | 181          | 502           | 116          |
| <b>9 Articles not classified elsewhere</b>         | <b>3 563</b>   | <b>33</b>    | <b>138</b>   | <b>770</b>    | <b>0</b>     | <b>61</b>    | <b>26</b>     | <b>88</b>    |



**IMPORTS JANUARY – FEBRUARY 1998**

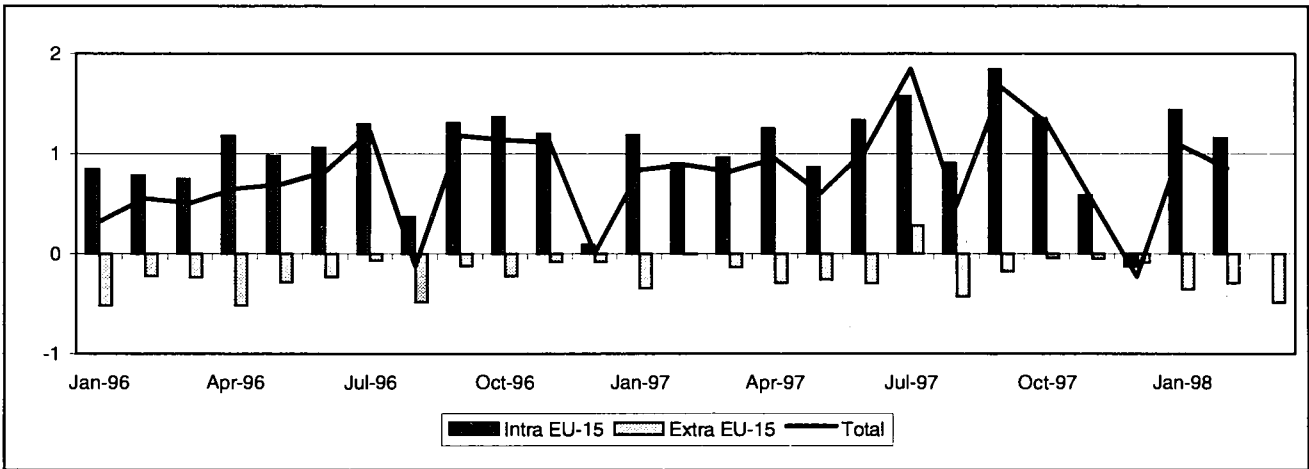
*Value (Mio ECU)*

| I             | Reporter      |              |              |              |              |               | Product list<br>SITC Rev. 3                        |
|---------------|---------------|--------------|--------------|--------------|--------------|---------------|--|
|               | NL            | A            | P            | FIN          | S            | UK            |  |
| <b>13 092</b> | <b>12 334</b> | <b>2 577</b> | <b>1 232</b> | <b>1 560</b> | <b>3 126</b> | <b>21 635</b> | <b>0-9 TOTAL</b>                                   |
| <b>768</b>    | <b>785</b>    | <b>77</b>    | <b>175</b>   | <b>64</b>    | <b>215</b>   | <b>1 255</b>  | <b>0 Food and live animals</b>                     |
| 32            | 2             | 0            | 2            | 0            | 1            | 22            | 00 Live animals                                    |
| 37            | 55            | 9            | 3            | 1            | 6            | 121           | 01 Meat and meat preparations                      |
| 14            | 27            | 2            | 1            | 1            | 1            | 14            | 02 Dairy products and birds' eggs                  |
| 124           | 98            | 4            | 62           | 10           | 67           | 205           | 03 Fish, crustaceans, molluscs                     |
| 102           | 33            | 5            | 19           | 2            | 7            | 46            | 04 Cereals and cereal preparations                 |
| 180           | 258           | 29           | 21           | 15           | 53           | 374           | 05 Vegetables and fruit                            |
| 14            | 14            | 3            | 22           | 5            | 2            | 125           | 06 Sugar, sugar preparations, honey                |
| 162           | 213           | 16           | 15           | 27           | 56           | 228           | 07 Coffee, tea, cocoa, spices                      |
| 96            | 68            | 4            | 30           | 2            | 14           | 97            | 08 Feeding stuff for animals                       |
| <b>22</b>     | <b>100</b>    | <b>10</b>    | <b>7</b>     | <b>7</b>     | <b>14</b>    | <b>184</b>    | <b>1 Beverages and tobacco</b>                     |
| 6             | 17            | 3            | 0            | 3            | 10           | 125           | 11 Beverages                                       |
| 15            | 83            | 7            | 7            | 4            | 4            | 60            | 12 Tobacco   |
| <b>1 216</b>  | <b>842</b>    | <b>169</b>   | <b>146</b>   | <b>212</b>   | <b>261</b>   | <b>769</b>    | <b>2 Crude materials, except fuels</b>             |
| 107           | 4             | 1            | 1            | 5            | 1            | 8             | 21 Hides and skins, raw                            |
| 54            | 244           | 4            | 33           | 3            | 2            | 56            | 22 Oils, seeds and oleaginous fruits               |
| 37            | 12            | 6            | 4            | 3            | 4            | 35            | 23 Crude rubber                                    |
| 194           | 63            | 46           | 46           | 62           | 60           | 122           | 24 Cork and wood                                   |
| 145           | 62            | 18           | 1            | 5            | 10           | 90            | 25 Pulp and waste paper                            |
| 311           | 11            | 7            | 46           | 2            | 5            | 85            | 26 Textile fibres and their wastes                 |
| 107           | 38            | 17           | 4            | 17           | 129          | 44            | 27 Crude fertilizers                               |
| 209           | 245           | 64           | 5            | 113          | 44           | 271           | 28 Metalliferous ores and metal scrap              |
| <b>1 899</b>  | <b>1 301</b>  | <b>329</b>   | <b>259</b>   | <b>249</b>   | <b>340</b>   | <b>1 026</b>  | <b>3 Energy</b>                                    |
| 147           | 138           | 34           | 32           | 26           | 18           | 139           | 32 Coal, coke and briquettes                       |
| 1 665         | 1 054         | 172          | 225          | 163          | 315          | 865           | 33 Petroleum and petroleum products                |
| 87            | 109           | 86           | 3            | 43           | 7            | 22            | 34 Gas, natural and manufactured                   |
| :             | :             | 37           | :            | 17           | :            | :             | 35 Electric current                                |
| <b>53</b>     | <b>64</b>     | <b>2</b>     | <b>4</b>     | <b>1</b>     | <b>5</b>     | <b>57</b>     | <b>4 Oils, fats and waxes</b>                      |
| 1             | 7             | 0            | 0            | 0            | 0            | 9             | 41 Animal oils and fats                            |
| 50            | 53            | 1            | 4            | 0            | 3            | 37            | 42 Fixed vegetable fats and oils                   |
| 2             | 4             | 1            | 0            | 0            | 2            | 12            | 43 Animal or vegetable oils, and fats, waxes       |
| <b>1 139</b>  | <b>908</b>    | <b>226</b>   | <b>63</b>    | <b>99</b>    | <b>207</b>   | <b>1 311</b>  | <b>5 Chemical products</b>                         |
| 317           | 310           | 32           | 21           | 27           | 29           | 401           | 51 Organic chemicals                               |
| 67            | 88            | 24           | 5            | 17           | 17           | 103           | 52 Inorganic chemicals                             |
| 57            | 36            | 8            | 3            | 2            | 12           | 79            | 53 Tanning and colouring materials                 |
| 299           | 171           | 78           | 18           | 11           | 46           | 260           | 54 Medicinal and pharmaceutical products           |
| 32            | 34            | 14           | 2            | 3            | 9            | 88            | 55 Essential oils, perfume mat., cosmetics         |
| 87            | 21            | 8            | 1            | 9            | 6            | 56            | 56 Fertilizers                                     |
| 149           | 102           | 28           | 5            | 10           | 42           | 123           | 57 Plastics in primary forms                       |
| 42            | 42            | 14           | 1            | 5            | 16           | 78            | 58 Plastics in non-primary forms                   |
| <b>2 154</b>  | <b>1 230</b>  | <b>417</b>   | <b>178</b>   | <b>164</b>   | <b>398</b>   | <b>3 117</b>  | <b>6 Manufactured goods classified by material</b> |
| 250           | 12            | 9            | 24           | 3            | 3            | 24            | 61 Leather manufactures, dressed furskins          |
| 80            | 52            | 22           | 11           | 6            | 20           | 125           | 62 Rubber manufactures                             |
| 85            | 65            | 30           | 4            | 6            | 26           | 170           | 63 Cork and wood manufactures                      |
| 114           | 75            | 37           | 6            | 8            | 29           | 221           | 64 Paper, paperboard and articles thereof          |
| 507           | 127           | 73           | 64           | 20           | 56           | 501           | 65 Textile yarn, fabrics and related products      |
| 106           | 61            | 38           | 8            | 9            | 28           | 503           | 66 Non-metallic mineral manufactures               |
| 478           | 152           | 55           | 29           | 50           | 60           | 240           | 67 Iron and steel                                  |
| 363           | 543           | 63           | 21           | 37           | 96           | 923           | 68 Non-ferrous metals                              |
| 170           | 143           | 88           | 10           | 24           | 81           | 410           | 69 Manufactures of metals                          |
| <b>2 672</b>  | <b>4 205</b>  | <b>850</b>   | <b>311</b>   | <b>600</b>   | <b>1 143</b> | <b>8 915</b>  | <b>7 Machinery and transport equipment</b>         |
| 200           | 188           | 57           | 14           | 30           | 111          | 870           | 71 Power generating machinery and equipment        |
| 174           | 138           | 61           | 19           | 38           | 85           | 378           | 72 Machinery specialized for particular ind.       |
| 96            | 34            | 21           | 4            | 10           | 35           | 165           | 73 Metalworking machinery                          |
| 302           | 204           | 80           | 22           | 40           | 114          | 658           | 74 General industry machinery and equipment        |
| 241           | 2 019         | 68           | 23           | 71           | 97           | 2 227         | 75 Office machines and computers                   |
| 215           | 415           | 106          | 30           | 55           | 188          | 1 025         | 76 Telecommunication, sound, TV, video             |
| 471           | 816           | 192          | 56           | 180          | 276          | 1 894         | 77 Electrical machinery                            |
| 653           | 362           | 235          | 106          | 68           | 187          | 736           | 78 Road vehicles                                   |
| 320           | 28            | 29           | 37           | 106          | 49           | 961           | 79 Other transport equipment                       |
| <b>1 800</b>  | <b>1 638</b>  | <b>428</b>   | <b>89</b>    | <b>164</b>   | <b>542</b>   | <b>4 003</b>  | <b>8 Miscellaneous manuf. articles</b>             |
| 17            | 21            | 19           | 1            | 3            | 14           | 43            | 81 Prefabr. buildings, sanitary, heating, lighting |
| 49            | 77            | 39           | 2            | 12           | 49           | 156           | 82 Furniture, bedding, mattresses                  |
| 68            | 48            | 8            | 3            | 5            | 14           | 104           | 83 Travel goods, handbags and similar goods        |
| 683           | 570           | 141          | 12           | 67           | 203          | 1 114         | 84 Clothing and clothing accessories               |
| 280           | 119           | 33           | 14           | 12           | 27           | 210           | 85 Footwear  |
| 194           | 219           | 48           | 24           | 23           | 77           | 566           | 87 Professional, scientific, controlling material  |
| 182           | 157           | 24           | 12           | 9            | 27           | 280           | 88 Photogr. apparatus, optical goods, clocks       |
| 327           | 428           | 116          | 20           | 34           | 131          | 1 530         | 89 Miscellaneous manufactured articles             |
| <b>1 371</b>  | <b>7</b>      | <b>69</b>    | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>999</b>    | <b>9 Articles not classified elsewhere</b>         |

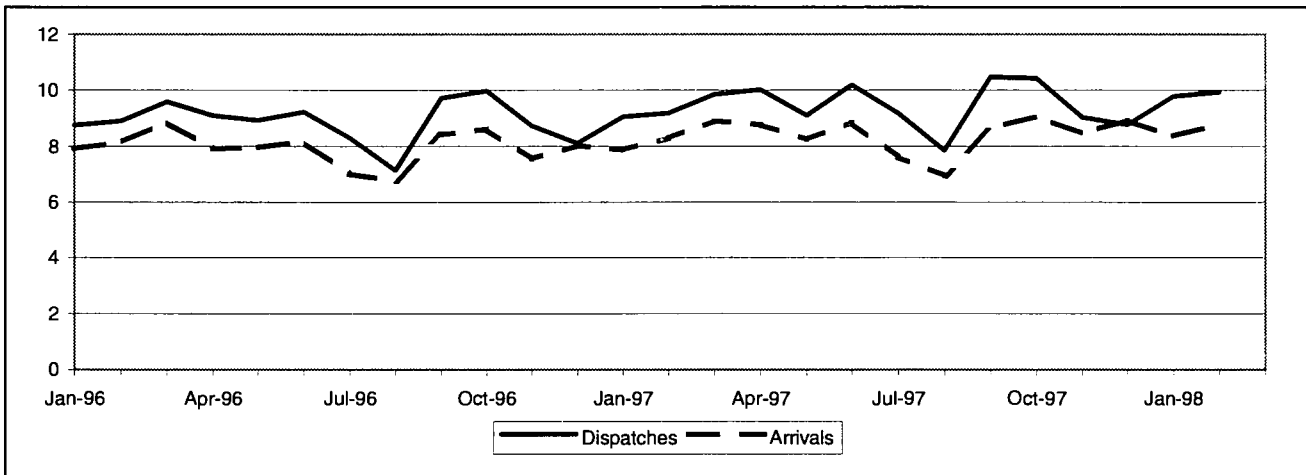


## External trade by Member State

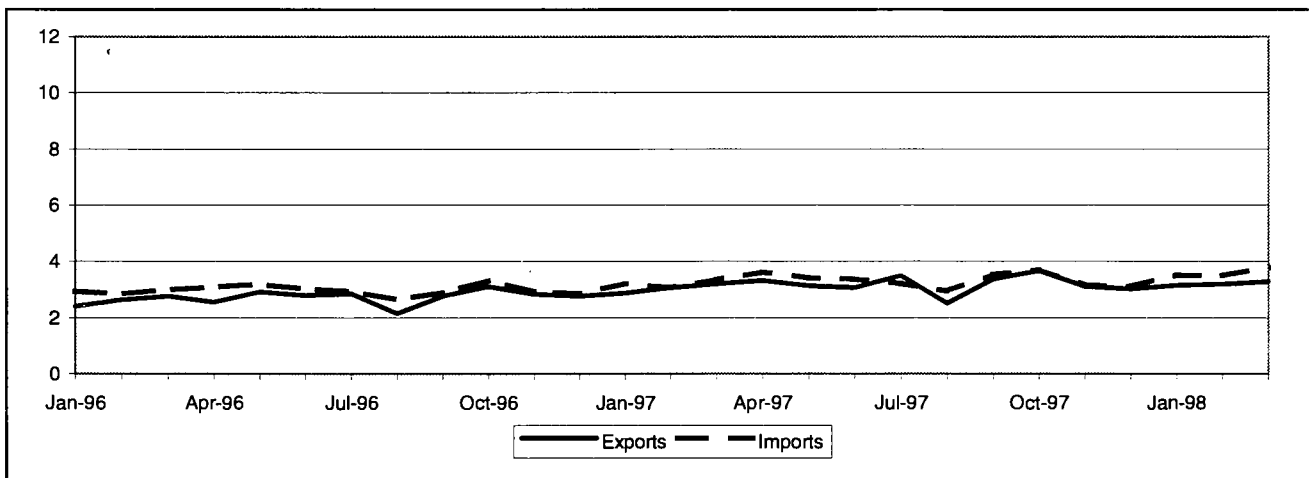
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA EU-15**
*Value (Mio ECU)*

| Period       | Intra EU-15   | Partner |       |     |       |       |        |       |        |     |     |      |        |       |
|--------------|---------------|---------|-------|-----|-------|-------|--------|-------|--------|-----|-----|------|--------|-------|
|              |               | DK      | D     | EL  | E     | F     | IRL    | I     | NL     | A   | P   | FIN  | S      | UK    |
| 1994         | <b>10 466</b> | 429     | 4 120 | 585 | 1 759 | 6 335 | -617   | 1 724 | -3 108 | 573 | 432 | -229 | -1 489 | -49   |
| 1995         | <b>12 935</b> | 555     | 4 371 | 607 | 1 791 | 6 662 | -957   | 2 370 | -2 693 | 741 | 447 | -213 | -1 163 | 417   |
| 1996         | <b>11 208</b> | 523     | 4 078 | 658 | 1 878 | 6 709 | -1 196 | 2 412 | -4 875 | 770 | 407 | 45   | -1 350 | 1 148 |
| 1997         | <b>12 627</b> | 598     | 3 659 | 701 | 2 355 | 7 054 | -1 747 | 2 933 | -5 435 | 827 | 366 | 20   | -1 347 | 2 642 |
| 1998 Jan-Feb | <b>2 599</b>  | 112     | 638   | 115 | 456   | 1 479 | -350   | 707   | -953   | 144 | 83  | -1   | -261   | 429   |
| 1997 Feb     | <b>903</b>    | 37      | 311   | 56  | 195   | 657   | -156   | 220   | -494   | 66  | 26  | 4    | -106   | 87    |
| Mar          | <b>960</b>    | 49      | 273   | 51  | 212   | 650   | -164   | 271   | -483   | 78  | 47  | 11   | -129   | 94    |
| Apr          | <b>1 251</b>  | 63      | 300   | 61  | 196   | 588   | -134   | 292   | -286   | 81  | 26  | 25   | -121   | 160   |
| May          | <b>867</b>    | 46      | 293   | 68  | 211   | 386   | -120   | 257   | -439   | 73  | 22  | 12   | -105   | 163   |
| Jun          | <b>1 335</b>  | 54      | 339   | 65  | 179   | 646   | -171   | 252   | -387   | 70  | 32  | 13   | -131   | 375   |
| Jul          | <b>1 569</b>  | 44      | 437   | 58  | 196   | 668   | -111   | 191   | -400   | 59  | 12  | 7    | -40    | 450   |
| Aug          | <b>909</b>    | 55      | 425   | 47  | 135   | 506   | -95    | 129   | -427   | 64  | 22  | 2    | -53    | 99    |
| Sep          | <b>1 841</b>  | 61      | 398   | 64  | 251   | 813   | -115   | 333   | -360   | 80  | 58  | -2   | -125   | 385   |
| Oct          | <b>1 356</b>  | 64      | 312   | 70  | 245   | 696   | -175   | 309   | -478   | 67  | 36  | -9   | -107   | 325   |
| Nov          | <b>585</b>    | 47      | 255   | 55  | 214   | 474   | -220   | 233   | -655   | 65  | 20  | -10  | -206   | 312   |
| Dec          | <b>-135</b>   | 27      | -28   | 51  | 142   | 259   | -198   | 147   | -494   | 41  | 30  | -33  | -115   | 35    |
| 1998 Jan     | <b>1 442</b>  | 62      | 390   | 53  | 227   | 768   | -178   | 374   | -484   | 73  | 41  | -2   | -137   | 255   |
| Feb          | <b>1 157</b>  | 50      | 248   | 62  | 230   | 711   | -172   | 333   | -469   | 72  | 42  | 1    | -124   | 174   |

**EXTRA EU-15**
*Value (Mio ECU)*

| Period       | Extra EU-15   | Partner |              |        |        |        |        |       |      |                      |               |      |       |        |
|--------------|---------------|---------|--------------|--------|--------|--------|--------|-------|------|----------------------|---------------|------|-------|--------|
|              |               | Norway  | Switzer-land | USA    | Canada | China  | Japan  | CEEC  | CIS  | Mediterra-nean Basin | Latin America | OPEC | DAE   | ACP    |
| 1994         | <b>149</b>    | -234    | 728          | -455   | -193   | -574   | -1 340 | 493   | -602 | 2 175                | -677          | 559  | 1 324 | -1 140 |
| 1995         | <b>-3 006</b> | -381    | 629          | -3 086 | -543   | -842   | -1 909 | 538   | -363 | 2 173                | -921          | 554  | 693   | -1 632 |
| 1996         | <b>-3 123</b> | -400    | 827          | -3 022 | -431   | -1 136 | -1 384 | 1 073 | 93   | 2 445                | -1 062        | 513  | 998   | -1 742 |
| 1997         | <b>-1 890</b> | -412    | 1 008        | -2 955 | -430   | -1 521 | -1 509 | 1 470 | 156  | 2 797                | -814          | 570  | 832   | -1 513 |
| 1998 Jan-Mar | <b>-1 161</b> | -117    | 288          | -818   | -107   | -359   | -643   | 305   | 177  | 540                  | -237          | 126  | -44   | -331   |
| 1997 Mar     | <b>-138</b>   | -43     | 131          | -293   | -20    | -102   | -161   | 95    | -2   | 254                  | -53           | 80   | 102   | -152   |
| Apr          | <b>-297</b>   | -48     | 109          | -354   | -24    | -107   | -142   | 106   | 27   | 204                  | -112          | 48   | 104   | -169   |
| May          | <b>-266</b>   | -27     | 114          | -288   | -53    | -129   | -114   | 111   | 12   | 247                  | -152          | 41   | 106   | -128   |
| Jun          | <b>-300</b>   | -32     | 65           | -317   | -46    | -122   | -164   | 131   | 19   | 214                  | -85           | 55   | 72    | -132   |
| Jul          | <b>280</b>    | -32     | 96           | -117   | -23    | -126   | -79    | 128   | 43   | 287                  | -75           | 63   | 123   | -109   |
| Aug          | <b>-431</b>   | -19     | 70           | -315   | -50    | -158   | -111   | 132   | 10   | 194                  | -56           | 9    | 59    | -136   |
| Sep          | <b>-180</b>   | -35     | 77           | -207   | -39    | -166   | -119   | 148   | 7    | 266                  | -62           | 22   | 35    | -136   |
| Oct          | <b>-47</b>    | -29     | 66           | -255   | -32    | -142   | -157   | 170   | 8    | 302                  | -7            | 83   | 76    | -108   |
| Nov          | <b>-54</b>    | -28     | 75           | -211   | -47    | -103   | -128   | 145   | 35   | 226                  | -42           | 55   | 23    | -109   |
| Dec          | <b>-95</b>    | -24     | 22           | -94    | -48    | -120   | -144   | 96    | 17   | 224                  | -31           | 47   | 27    | -79    |
| 1998 Jan     | <b>-362</b>   | -53     | 96           | -128   | -46    | -160   | -190   | 104   | 33   | 152                  | -74           | 16   | -65   | -87    |
| Feb          | <b>-302</b>   | -37     | 104          | -302   | -30    | -122   | -194   | 105   | 78   | 196                  | -60           | 54   | -2    | -112   |
| Mar          | <b>-497</b>   | -27     | 89           | -388   | -32    | -77    | -259   | 96    | 66   | 192                  | -103          | 56   | 24    | -132   |

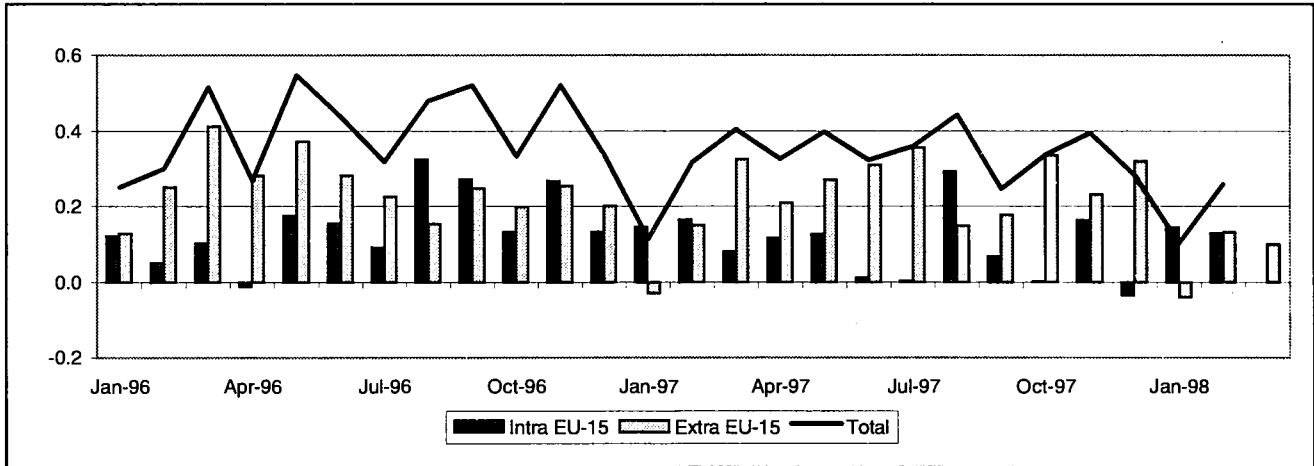
## INTRA EU-15

| Period                      | Intra EU-15 | Partner |        |      |       |        |       |       |        |       |       |       |       |        |
|-----------------------------|-------------|---------|--------|------|-------|--------|-------|-------|--------|-------|-------|-------|-------|--------|
|                             |             | DK      | D      | EL   | E     | F      | IRL   | I     | NL     | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>           |             |         |        |      |       |        |       |       |        |       |       |       |       |        |
| % 1997                      | 100.0       | 1.2     | 26.1   | 0.8  | 4.2   | 23.7   | 0.6   | 7.4   | 17.2   | 1.5   | 1.0   | 0.8   | 2.0   | 13.5   |
| <b>Value (Bn ECU)</b>       |             |         |        |      |       |        |       |       |        |       |       |       |       |        |
| 1994                        | 90 525      | 1 098   | 25 329 | 719  | 3 500 | 23 355 | 488   | 6 232 | 15 614 | 1 209 | 979   | 490   | 1 539 | 9 973  |
| 1995                        | 101 998     | 1 288   | 29 268 | 745  | 3 847 | 25 090 | 473   | 7 416 | 17 905 | 1 447 | 1 003 | 773   | 1 974 | 10 770 |
| 1996                        | 106 404     | 1 278   | 29 082 | 828  | 4 241 | 25 900 | 640   | 7 721 | 18 678 | 1 531 | 1 092 | 845   | 1 953 | 12 615 |
| 1997                        | 113 114     | 1 383   | 29 500 | 870  | 4 796 | 26 845 | 671   | 8 395 | 19 456 | 1 672 | 1 141 | 927   | 2 228 | 15 229 |
| 1998 Jan-Feb                | 19 715      | 243     | 4 953  | 150  | 894   | 4 729  | 118   | 1 646 | 3 245  | 289   | 221   | 174   | 432   | 2 621  |
| 1997 Feb                    | 9 184       | 110     | 2 408  | 70   | 410   | 2 257  | 56    | 676   | 1 520  | 142   | 95    | 75    | 180   | 1 184  |
| Mar                         | 9 851       | 117     | 2 589  | 73   | 419   | 2 360  | 53    | 749   | 1 719  | 156   | 108   | 86    | 189   | 1 233  |
| Apr                         | 10 029      | 137     | 2 628  | 76   | 412   | 2 390  | 62    | 744   | 1 733  | 156   | 100   | 104   | 211   | 1 276  |
| May                         | 9 088       | 109     | 2 357  | 79   | 424   | 2 085  | 57    | 685   | 1 564  | 134   | 94    | 82    | 178   | 1 241  |
| Jun                         | 10 196      | 123     | 2 665  | 75   | 416   | 2 372  | 49    | 739   | 1 768  | 146   | 99    | 78    | 188   | 1 478  |
| Jul                         | 9 176       | 98      | 2 434  | 71   | 374   | 2 160  | 52    | 681   | 1 444  | 131   | 87    | 69    | 134   | 1 440  |
| Aug                         | 7 837       | 110     | 2 271  | 56   | 259   | 1 701  | 48    | 440   | 1 428  | 125   | 70    | 70    | 176   | 1 083  |
| Sep                         | 10 461      | 132     | 2 678  | 77   | 444   | 2 507  | 57    | 807   | 1 800  | 156   | 106   | 80    | 216   | 1 400  |
| Oct                         | 10 427      | 127     | 2 595  | 83   | 487   | 2 502  | 62    | 837   | 1 798  | 142   | 104   | 79    | 219   | 1 392  |
| Nov                         | 9 033       | 108     | 2 344  | 71   | 415   | 2 067  | 68    | 715   | 1 530  | 128   | 95    | 68    | 187   | 1 237  |
| Dec                         | 8 777       | 101     | 2 154  | 73   | 358   | 2 206  | 55    | 626   | 1 655  | 116   | 90    | 62    | 172   | 1 110  |
| 1998 Jan                    | 9 774       | 119     | 2 489  | 71   | 427   | 2 370  | 55    | 804   | 1 613  | 134   | 104   | 85    | 208   | 1 295  |
| Feb                         | 9 940       | 124     | 2 465  | 79   | 467   | 2 360  | 63    | 842   | 1 632  | 155   | 117   | 89    | 224   | 1 326  |
| <b>Annual Variation (%)</b> |             |         |        |      |       |        |       |       |        |       |       |       |       |        |
| 1994                        | 10.7        | 11.1    | 11.3   | 13.2 | 14.7  | 10.6   | 26.7  | 4.9   | 10.8   | 1.4   | 2.6   | 10.7  | 19.5  | 11.4   |
| 1995                        | 12.7        | 17.3    | 15.6   | 3.6  | 9.9   | 7.4    | -3.1  | 19.0  | 14.7   | 19.7  | 2.5   | 57.6  | 28.2  | 8.0    |
| 1996                        | 4.3         | -0.8    | -0.6   | 11.1 | 10.3  | 3.2    | 35.2  | 4.1   | 4.3    | 5.8   | 8.9   | 9.4   | -1.0  | 17.1   |
| 1997                        | 6.3         | 8.2     | 1.4    | 5.1  | 13.1  | 3.6    | 4.8   | 8.7   | 4.2    | 9.2   | 4.5   | 9.7   | 14.1  | 20.7   |
| 1998 Jan-Feb                | 8.1         | 11.2    | 3.5    | 10.7 | 13.2  | 5.2    | 8.9   | 19.8  | 7.5    | 2.1   | 19.3  | 16.1  | 20.8  | 12.0   |
| 1997 Nov                    | 3.4         | 10.3    | -1.5   | -5.0 | 12.8  | 4.3    | 32.0  | 8.0   | 0.7    | 7.2   | 3.9   | -8.2  | -2.3  | 10.3   |
| Dec                         | 8.2         | 4.9     | 5.1    | 15.4 | 7.5   | 4.2    | 5.1   | 13.8  | 14.6   | 1.4   | -0.9  | -5.0  | 27.4  | 11.2   |
| 1998 Jan                    | 7.9         | 10.2    | 4.7    | 8.8  | 12.5  | 5.9    | 5.5   | 15.2  | 7.7    | -4.5  | 15.5  | 14.3  | 17.1  | 12.0   |
| Feb                         | 8.2         | 12.1    | 2.4    | 12.4 | 13.9  | 4.5    | 12.0  | 24.7  | 7.3    | 8.7   | 22.9  | 18.0  | 24.4  | 12.0   |
| <b>ARRIVALS</b>             |             |         |        |      |       |        |       |       |        |       |       |       |       |        |
| % 1997                      | 100.0       | 0.8     | 25.7   | 0.2  | 2.4   | 19.7   | 2.4   | 5.4   | 24.8   | 0.8   | 0.8   | 0.9   | 3.6   | 12.5   |
| <b>Value (Bn ECU)</b>       |             |         |        |      |       |        |       |       |        |       |       |       |       |        |
| 1994                        | 80 060      | 669     | 21 209 | 134  | 1 741 | 17 020 | 1 105 | 4 508 | 18 721 | 636   | 547   | 719   | 3 029 | 10 022 |
| 1995                        | 89 063      | 733     | 24 897 | 138  | 2 056 | 18 428 | 1 430 | 5 047 | 20 597 | 705   | 555   | 985   | 3 137 | 10 354 |
| 1996                        | 95 196      | 755     | 25 004 | 170  | 2 363 | 19 191 | 1 836 | 5 309 | 23 552 | 761   | 685   | 800   | 3 303 | 11 467 |
| 1997                        | 100 487     | 784     | 25 841 | 170  | 2 441 | 19 791 | 2 418 | 5 462 | 24 891 | 845   | 774   | 907   | 3 575 | 12 587 |
| 1998 Jan-Feb                | 17 115      | 130     | 4 315  | 35   | 438   | 3 251  | 468   | 939   | 4 198  | 145   | 138   | 175   | 693   | 2 191  |
| 1997 Feb                    | 8 281       | 74      | 2 097  | 14   | 215   | 1 601  | 212   | 456   | 2 014  | 77    | 69    | 71    | 286   | 1 097  |
| Mar                         | 8 891       | 68      | 2 316  | 21   | 207   | 1 710  | 217   | 478   | 2 201  | 78    | 62    | 76    | 318   | 1 139  |
| Apr                         | 8 778       | 74      | 2 328  | 15   | 216   | 1 802  | 196   | 452   | 2 019  | 75    | 74    | 80    | 332   | 1 116  |
| May                         | 8 222       | 64      | 2 063  | 11   | 213   | 1 699  | 177   | 428   | 2 002  | 61    | 72    | 69    | 283   | 1 078  |
| Jun                         | 8 860       | 69      | 2 326  | 11   | 237   | 1 725  | 220   | 487   | 2 155  | 76    | 67    | 65    | 319   | 1 103  |
| Jul                         | 7 606       | 55      | 1 997  | 14   | 178   | 1 492  | 162   | 490   | 1 844  | 72    | 75    | 62    | 174   | 990    |
| Aug                         | 6 928       | 56      | 1 846  | 9    | 124   | 1 195  | 143   | 311   | 1 855  | 61    | 48    | 68    | 229   | 984    |
| Sep                         | 8 621       | 71      | 2 280  | 14   | 193   | 1 694  | 172   | 474   | 2 160  | 76    | 49    | 82    | 341   | 1 016  |
| Oct                         | 9 071       | 63      | 2 283  | 13   | 242   | 1 806  | 237   | 527   | 2 276  | 75    | 69    | 87    | 326   | 1 067  |
| Nov                         | 8 448       | 61      | 2 089  | 16   | 200   | 1 593  | 288   | 482   | 2 185  | 63    | 75    | 79    | 393   | 924    |
| Dec                         | 8 913       | 75      | 2 182  | 22   | 216   | 1 947  | 253   | 479   | 2 149  | 74    | 60    | 95    | 288   | 1 074  |
| 1998 Jan                    | 8 332       | 57      | 2 098  | 18   | 201   | 1 602  | 234   | 429   | 2 097  | 62    | 63    | 87    | 345   | 1 040  |
| Feb                         | 8 783       | 74      | 2 217  | 17   | 237   | 1 649  | 235   | 509   | 2 101  | 83    | 75    | 88    | 348   | 1 151  |
| <b>Annual Variation (%)</b> |             |         |        |      |       |        |       |       |        |       |       |       |       |        |
| 1994                        | 6.5         | 7.0     | -1.9   | -3.4 | 5.1   | 4.8    | 3.2   | 2.5   | 15.1   | -0.2  | 3.9   | 48.0  | 43.2  | 7.0    |
| 1995                        | 11.2        | 9.5     | 17.4   | 3.3  | 18.1  | 8.3    | 29.4  | 11.9  | 10.0   | 10.9  | 1.6   | 37.0  | 3.6   | 3.3    |
| 1996                        | 6.9         | 3.0     | 0.4    | 23.1 | 14.9  | 4.1    | 28.3  | 5.2   | 14.3   | 7.9   | 23.3  | -18.8 | 5.3   | 10.8   |
| 1997                        | 5.6         | 3.9     | 3.3    | -0.2 | 3.3   | 3.1    | 31.7  | 2.9   | 5.7    | 11.0  | 13.1  | 13.3  | 8.2   | 9.8    |
| 1998 Jan-Feb                | 6.0         | 0.7     | 4.5    | 40.3 | 5.6   | 3.9    | 32.9  | 9.8   | 3.8    | 8.1   | 11.1  | 20.9  | 21.4  | 4.5    |
| 1997 Nov                    | 12.1        | 10.1    | 1.9    | 36.4 | 7.0   | 2.3    | 121.2 | 17.9  | 21.0   | 6.9   | 20.8  | 12.9  | 44.8  | 6.8    |
| Dec                         | 11.1        | 19.1    | 11.8   | 40.5 | 9.3   | 16.8   | 62.7  | 17.6  | -0.4   | 1.6   | -2.0  | 43.8  | 8.2   | 14.4   |
| 1998 Jan                    | 5.9         | 1.4     | 3.2    | 63.0 | 0.7   | 4.8    | 66.6  | 7.4   | 3.3    | 7.4   | 13.7  | 18.1  | 21.1  | 4.0    |
| Feb                         | 6.1         | 0.2     | 5.7    | 22.4 | 10.2  | 3.0    | 10.7  | 11.8  | 4.3    | 8.7   | 8.9   | 23.9  | 21.7  | 5.0    |

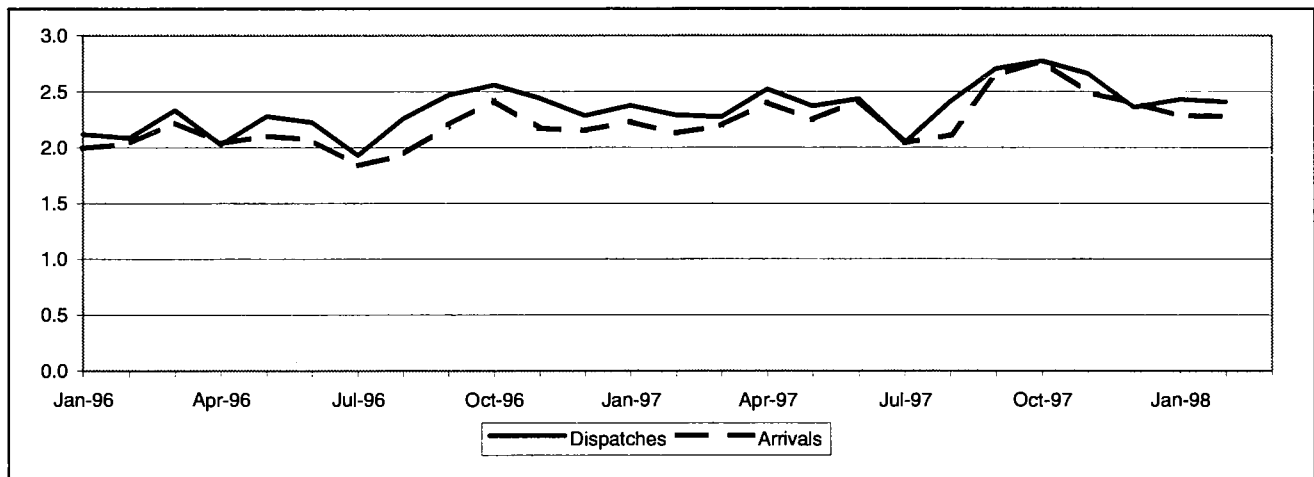
**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |             |        |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|--------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA    | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 1.6     | 6.8         | 19.6   | 1.5    | 2.0   | 4.8   | 9.1   | 4.1   | 16.6                | 5.1           | 6.1   | 10.0  | 3.8   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 29 958      | 534     | 2 395       | 5 878  | 506    | 910   | 1 543 | 1 752 | 821   | 4 574               | 1 378         | 2 030 | 3 507 | 1 116 |
| 1995                 | 31 257      | 524     | 2 300       | 4 747  | 370    | 674   | 1 650 | 2 122 | 1 006 | 4 722               | 1 601         | 1 780 | 3 176 | 1 134 |
| 1996                 | 32 512      | 550     | 2 425       | 5 840  | 438    | 694   | 1 915 | 2 710 | 1 385 | 5 331               | 1 572         | 1 882 | 3 513 | 1 237 |
| 1997                 | 37 782      | 609     | 2 570       | 7 418  | 556    | 745   | 1 811 | 3 430 | 1 558 | 6 254               | 1 919         | 2 317 | 3 797 | 1 426 |
| 1998 Jan-Mar         | 9 614       | 161     | 635         | 2 122  | 159    | 181   | 385   | 905   | 489   | 1 527               | 472           | 559   | 740   | 336   |
| 1997 Mar             | 3 201       | 50      | 256         | 599    | 43     | 55    | 141   | 271   | 140   | 538                 | 145           | 217   | 349   | 108   |
| Apr                  | 3 324       | 52      | 260         | 620    | 52     | 63    | 162   | 290   | 140   | 500                 | 166           | 204   | 350   | 123   |
| May                  | 3 132       | 48      | 242         | 601    | 42     | 56    | 164   | 263   | 127   | 540                 | 164           | 188   | 346   | 96    |
| Jun                  | 3 072       | 50      | 201         | 543    | 36     | 52    | 135   | 305   | 162   | 511                 | 172           | 195   | 311   | 115   |
| Jul                  | 3 496       | 41      | 215         | 713    | 64     | 64    | 186   | 286   | 165   | 555                 | 184           | 193   | 355   | 128   |
| Aug                  | 2 504       | 47      | 169         | 462    | 38     | 49    | 125   | 259   | 27    | 449                 | 147           | 164   | 293   | 104   |
| Sep                  | 3 356       | 55      | 206         | 695    | 56     | 69    | 150   | 330   | 37    | 601                 | 182           | 190   | 342   | 129   |
| Oct                  | 3 657       | 59      | 221         | 732    | 58     | 85    | 136   | 366   | 211   | 591                 | 227           | 225   | 338   | 146   |
| Nov                  | 3 101       | 49      | 213         | 654    | 40     | 90    | 122   | 316   | 160   | 501                 | 137           | 191   | 263   | 118   |
| Dec                  | 3 014       | 58      | 151         | 658    | 47     | 64    | 132   | 265   | 159   | 518                 | 150           | 192   | 270   | 137   |
| 1998 Jan             | 3 148       | 55      | 197         | 787    | 49     | 56    | 133   | 284   | 152   | 474                 | 136           | 176   | 217   | 110   |
| Feb                  | 3 195       | 48      | 229         | 677    | 50     | 59    | 123   | 303   | 169   | 535                 | 161           | 198   | 249   | 115   |
| Mar                  | 3 270       | 58      | 210         | 659    | 59     | 67    | 130   | 319   | 168   | 517                 | 175           | 185   | 274   | 111   |
| Annual Variation (%) |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 18.6        | 12.5    | 10.1        | 20.7   | 31.2   | 50.0  | 32.9  | 31.0  | 38.1  | 11.3                | 36.5          | -3.9  | 25.3  | 12.8  |
| 1995                 | 4.3         | -1.9    | -4.0        | -19.2  | -26.9  | -25.9 | 6.9   | 21.1  | 22.5  | 3.2                 | 16.2          | -12.3 | -9.4  | 1.6   |
| 1996                 | 4.0         | 4.9     | 5.4         | 23.0   | 18.3   | 3.0   | 16.1  | 27.8  | 37.7  | 12.9                | -1.8          | 5.8   | 10.6  | 9.0   |
| 1997                 | 16.2        | 10.8    | 6.0         | 27.0   | 27.1   | 7.3   | -5.4  | 26.5  | 12.5  | 17.3                | 22.1          | 23.1  | 8.1   | 15.3  |
| 1998 Jan-Mar         | 5.4         | 7.0     | -8.2        | 21.9   | 27.9   | 19.0  | -22.7 | 20.7  | 32.1  | 2.6                 | 20.9          | -2.8  | -20.5 | 1.9   |
| 1997 Dec             | 9.1         | 56.8    | -12.1       | 54.7   | 62.3   | 18.0  | -11.7 | 34.8  | 39.3  | -3.2                | 30.8          | -4.2  | -17.8 | 2.1   |
| 1998 Jan             | 9.9         | 3.4     | -10.1       | 48.9   | 23.1   | 29.1  | -20.7 | 17.0  | 50.3  | 1.6                 | 22.1          | -4.9  | -21.1 | -1.5  |
| Feb                  | 4.4         | 1.1     | 5.3         | 10.3   | 23.8   | 9.8   | -35.5 | 27.9  | 30.8  | 10.7                | 20.2          | 14.6  | -18.8 | 4.3   |
| Mar                  | 2.2         | 16.4    | -18.1       | 10.0   | 36.2   | 20.1  | -8.0  | 17.8  | 20.2  | -3.9                | 20.7          | -14.9 | -21.6 | 2.9   |
| <b>IMPORTS</b>       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 2.6     | 3.9         | 26.1   | 2.5    | 5.7   | 8.4   | 4.9   | 3.5   | 8.7                 | 6.9           | 4.4   | 7.5   | 7.4   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 29 809      | 768     | 1 667       | 6 334  | 699    | 1 484 | 2 884 | 1 259 | 1 423 | 2 400               | 2 055         | 1 471 | 2 183 | 2 255 |
| 1995                 | 34 263      | 905     | 1 671       | 7 833  | 913    | 1 516 | 3 558 | 1 583 | 1 369 | 2 549               | 2 522         | 1 225 | 2 483 | 2 766 |
| 1996                 | 35 635      | 950     | 1 598       | 8 862  | 868    | 1 830 | 3 299 | 1 637 | 1 292 | 2 886               | 2 633         | 1 369 | 2 516 | 2 978 |
| 1997                 | 39 672      | 1 022   | 1 562       | 10 373 | 987    | 2 266 | 3 320 | 1 960 | 1 402 | 3 457               | 2 733         | 1 747 | 2 965 | 2 939 |
| 1998 Jan-Mar         | 10 774      | 278     | 347         | 2 940  | 266    | 540   | 1 028 | 600   | 312   | 987                 | 709           | 433   | 784   | 666   |
| 1997 Mar             | 3 339       | 93      | 125         | 892    | 63     | 158   | 302   | 176   | 142   | 284                 | 198           | 138   | 247   | 260   |
| Apr                  | 3 621       | 101     | 151         | 974    | 76     | 170   | 304   | 184   | 113   | 296                 | 279           | 156   | 246   | 291   |
| May                  | 3 397       | 75      | 128         | 890    | 95     | 185   | 277   | 152   | 115   | 293                 | 316           | 147   | 240   | 225   |
| Jun                  | 3 372       | 82      | 136         | 860    | 82     | 174   | 299   | 174   | 143   | 297                 | 257           | 140   | 239   | 247   |
| Jul                  | 3 216       | 73      | 119         | 830    | 87     | 190   | 265   | 158   | 122   | 268                 | 260           | 130   | 232   | 237   |
| Aug                  | 2 935       | 66      | 99          | 777    | 88     | 207   | 236   | 127   | 17    | 254                 | 202           | 155   | 233   | 241   |
| Sep                  | 3 536       | 90      | 129         | 902    | 95     | 235   | 269   | 182   | 29    | 335                 | 244           | 168   | 306   | 265   |
| Oct                  | 3 704       | 87      | 155         | 987    | 89     | 227   | 293   | 196   | 203   | 289                 | 233           | 142   | 262   | 253   |
| Nov                  | 3 154       | 77      | 138         | 865    | 86     | 193   | 250   | 171   | 125   | 275                 | 180           | 136   | 239   | 227   |
| Dec                  | 3 110       | 83      | 129         | 753    | 95     | 184   | 276   | 169   | 142   | 294                 | 181           | 145   | 243   | 216   |
| 1998 Jan             | 3 510       | 108     | 100         | 914    | 95     | 216   | 323   | 179   | 119   | 322                 | 211           | 159   | 282   | 196   |
| Feb                  | 3 497       | 85      | 125         | 979    | 80     | 180   | 316   | 198   | 91    | 340                 | 221           | 144   | 251   | 227   |
| Mar                  | 3 767       | 85      | 121         | 1 047  | 91     | 144   | 388   | 223   | 102   | 325                 | 278           | 129   | 250   | 243   |
| Annual Variation (%) |             |         |             |        |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 7.9         | -34.7   | 25.0        | 6.0    | 57.2   | 18.2  | -11.2 | 60.0  | 15.8  | 37.5                | 40.2          | -11.7 | 21.7  | 108.6 |
| 1995                 | 14.9        | 17.9    | 0.3         | 23.7   | 30.6   | 2.2   | 23.4  | 25.8  | -3.8  | 6.2                 | 22.7          | -16.7 | 13.7  | 22.6  |
| 1996                 | 4.0         | 4.9     | -4.4        | 13.1   | -4.9   | 20.7  | -7.3  | 3.4   | -5.6  | 13.2                | 4.4           | 11.8  | 1.3   | 7.7   |
| 1997                 | 11.3        | 7.6     | -2.2        | 17.0   | 13.6   | 23.8  | 0.7   | 19.7  | 8.5   | 19.8                | 3.8           | 27.6  | 17.9  | -1.3  |
| 1998 Jan-Mar         | 11.9        | -3.8    | -8.3        | 15.9   | 37.0   | 8.0   | 20.8  | 34.3  | -20.4 | 15.2                | 21.9          | 1.1   | 8.2   | -9.5  |
| 1997 Dec             | 9.2         | -11.1   | 9.7         | 8.7    | 45.9   | 22.9  | 12.4  | 7.9   | 9.6   | 18.3                | 7.4           | 11.6  | 27.3  | -23.5 |
| 1998 Jan             | 9.2         | -0.2    | -17.2       | 11.8   | 30.5   | 18.5  | 12.7  | 38.2  | -15.7 | 6.8                 | 10.2          | 0.4   | 11.2  | -12.0 |
| Feb                  | 13.8        | -3.5    | -4.7        | 18.4   | 38.3   | 12.4  | 20.7  | 40.1  | -16.3 | 25.5                | 14.5          | 9.6   | 12.6  | -10.3 |
| Mar                  | 12.8        | -8.2    | -3.4        | 17.4   | 43.4   | -8.7  | 28.6  | 26.7  | -28.2 | 14.5                | 40.5          | -6.3  | 1.2   | -6.6  |

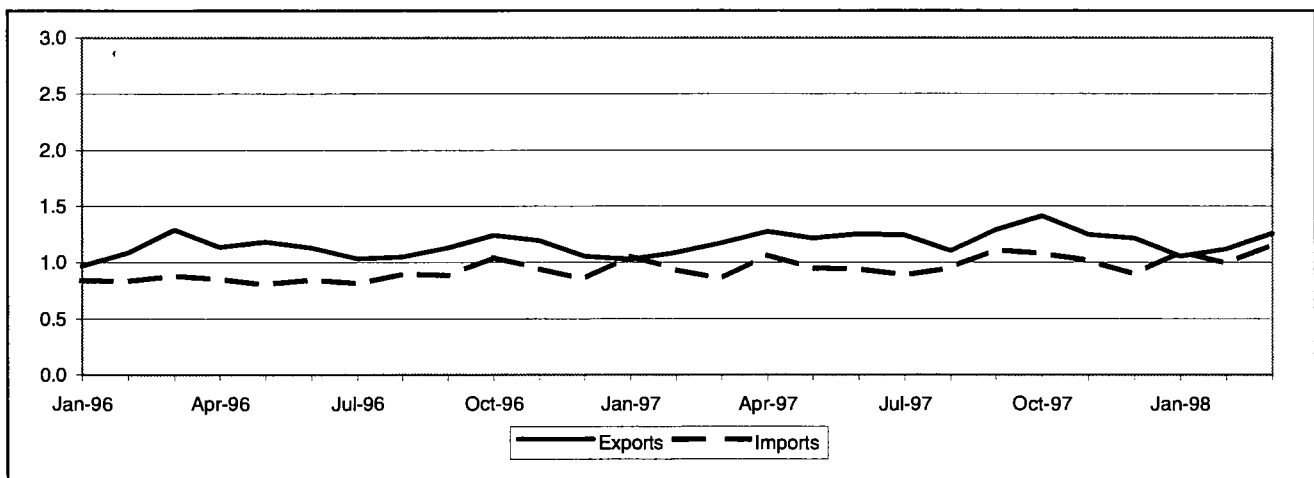
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**INTRA EU-15**

Value (Mio ECU)

| Period       | Intra EU-15  | Partner |       |     |     |     |      |      |        |    |      |      |      |       |
|--------------|--------------|---------|-------|-----|-----|-----|------|------|--------|----|------|------|------|-------|
|              |              | B/L     | D     | EL  | E   | F   | IRL  | I    | NL     | A  | P    | FIN  | S    | UK    |
| 1994         | <b>2 194</b> | -425    | 1 427 | 200 | 267 | 334 | -57  | 130  | -559   | 54 | -189 | -183 | -62  | 1 004 |
| 1995         | <b>1 240</b> | -417    | 1 176 | 226 | 332 | 375 | -141 | 61   | -709   | 60 | -101 | -37  | -336 | 712   |
| 1996         | <b>1 813</b> | -414    | 1 138 | 255 | 356 | 275 | -191 | -18  | -809   | 76 | -105 | 130  | 206  | 913   |
| 1997         | <b>1 137</b> | -533    | 887   | 287 | 372 | 328 | -146 | -116 | -1 109 | 48 | -184 | 45   | 17   | 1 239 |
| 1998 Jan-Feb | <b>273</b>   | -53     | 106   | 51  | 72  | 10  | -5   | 22   | -127   | 6  | -19  | 46   | -22  | 185   |
| 1997 Feb     | <b>165</b>   | -35     | 58    | 23  | 27  | 32  | -20  | -4   | -77    | 7  | -21  | 10   | 46   | 119   |
| Mar          | <b>81</b>    | -29     | 51    | 21  | 26  | 40  | -6   | -30  | -76    | 6  | -18  | 3    | 29   | 64    |
| Apr          | <b>116</b>   | -53     | 57    | 19  | 27  | 30  | -17  | -21  | -89    | 3  | -20  | 7    | 27   | 144   |
| May          | <b>127</b>   | -34     | 96    | 17  | 32  | 73  | -19  | -15  | -90    | 6  | -12  | 14   | -43  | 101   |
| Jun          | <b>13</b>    | -40     | 93    | 27  | 38  | 10  | -24  | -18  | -99    | 0  | -8   | -47  | -3   | 82    |
| Jul          | <b>2</b>     | -48     | 68    | 25  | 25  | -2  | -19  | -35  | -93    | 0  | -18  | 15   | 3    | 81    |
| Aug          | <b>293</b>   | -23     | 116   | 25  | 33  | 47  | 4    | 10   | -102   | 6  | -19  | 2    | 6    | 189   |
| Sep          | <b>68</b>    | -71     | 69    | 37  | 38  | 23  | 3    | 17   | -123   | 7  | -9   | 9    | 9    | 60    |
| Oct          | <b>0</b>     | -69     | 60    | 29  | 35  | 24  | -12  | -11  | -101   | 1  | -14  | -10  | -10  | 78    |
| Nov          | <b>164</b>   | -43     | 102   | 23  | 34  | 27  | -7   | 8    | -78    | -1 | -14  | 14   | -42  | 140   |
| Dec          | <b>-37</b>   | -50     | 38    | 21  | 26  | -2  | -6   | -25  | -95    | 5  | -11  | 24   | -8   | 46    |
| 1998 Jan     | <b>145</b>   | -31     | 86    | 25  | 37  | 15  | -8   | 16   | -79    | 1  | -10  | 27   | -19  | 86    |
| Feb          | <b>128</b>   | -23     | 21    | 26  | 35  | -5  | 3    | 6    | -48    | 5  | -9   | 20   | -3   | 99    |

**EXTRA EU-15**

Value (Mio ECU)

| Period       | Extra EU-15  | Partner |             |      |        |       |       |      |     |                     |               |      |     |     |
|--------------|--------------|---------|-------------|------|--------|-------|-------|------|-----|---------------------|---------------|------|-----|-----|
|              |              | Norway  | Switzerland | USA  | Canada | China | Japan | CEEC | CIS | Mediterranean Basin | Latin America | OPEC | DAE | ACP |
| 1994         | <b>2 733</b> | 173     | 101         | 585  | 73     | -391  | 445   | 66   | 105 | 249                 | -12           | 394  | 99  | 456 |
| 1995         | <b>2 783</b> | -61     | 112         | 17   | 44     | -367  | 600   | 206  | 250 | 412                 | 50            | 442  | 363 | 428 |
| 1996         | <b>3 010</b> | 83      | 71          | -6   | 45     | -400  | 616   | 402  | 380 | 491                 | -26           | 435  | 470 | 112 |
| 1997         | <b>2 806</b> | -170    | 82          | 87   | 69     | -505  | 653   | 446  | 669 | 446                 | -109          | 416  | 298 | 225 |
| 1998 Jan-Mar | <b>189</b>   | -51     | 21          | -124 | 20     | -173  | 39    | 113  | 185 | 105                 | -45           | 94   | -64 | 61  |
| 1997 Mar     | <b>324</b>   | -11     | 8           | 9    | 6      | -32   | 89    | 42   | 48  | 57                  | -9            | 31   | 23  | 14  |
| Apr          | <b>210</b>   | -9      | -0          | -18  | -1     | -31   | 67    | 31   | 40  | 39                  | -4            | 49   | 34  | 27  |
| May          | <b>271</b>   | -66     | 11          | 20   | 7      | -21   | 78    | 50   | 46  | 39                  | -14           | 46   | 36  | 15  |
| Jun          | <b>310</b>   | -19     | 3           | 21   | 8      | -19   | 111   | 49   | 52  | 32                  | -35           | 31   | 44  | 8   |
| Jul          | <b>357</b>   | 8       | 6           | 102  | 3      | -49   | 80    | 33   | 49  | 34                  | 2             | 29   | 39  | 15  |
| Aug          | <b>150</b>   | -11     | 11          | 33   | 3      | -61   | 28    | 28   | 60  | 26                  | 10            | 28   | 9   | -8  |
| Sep          | <b>178</b>   | 4       | 9           | -6   | 11     | -69   | 28    | 40   | 72  | 31                  | -31           | 19   | 18  | 10  |
| Oct          | <b>336</b>   | -4      | 4           | 7    | 9      | -55   | 42    | 60   | 83  | 44                  | -0            | 30   | 55  | 52  |
| Nov          | <b>231</b>   | -9      | 13          | -7   | 4      | -30   | -13   | 56   | 75  | 45                  | -17           | 37   | 29  | 19  |
| Dec          | <b>319</b>   | 3       | -0          | 38   | 10     | -37   | 40    | 35   | 71  | 50                  | 16            | 35   | -4  | 34  |
| 1998 Jan     | <b>-43</b>   | -60     | 5           | -6   | 4      | -67   | 10    | 48   | 52  | 25                  | -20           | 26   | -71 | 11  |
| Feb          | <b>131</b>   | 32      | 9           | -37  | 9      | -64   | 12    | 29   | 64  | 40                  | -10           | 33   | -5  | 15  |
| Mar          | <b>100</b>   | -23     | 7           | -82  | 7      | -42   | 17    | 36   | 69  | 40                  | -14           | 36   | 11  | 35  |

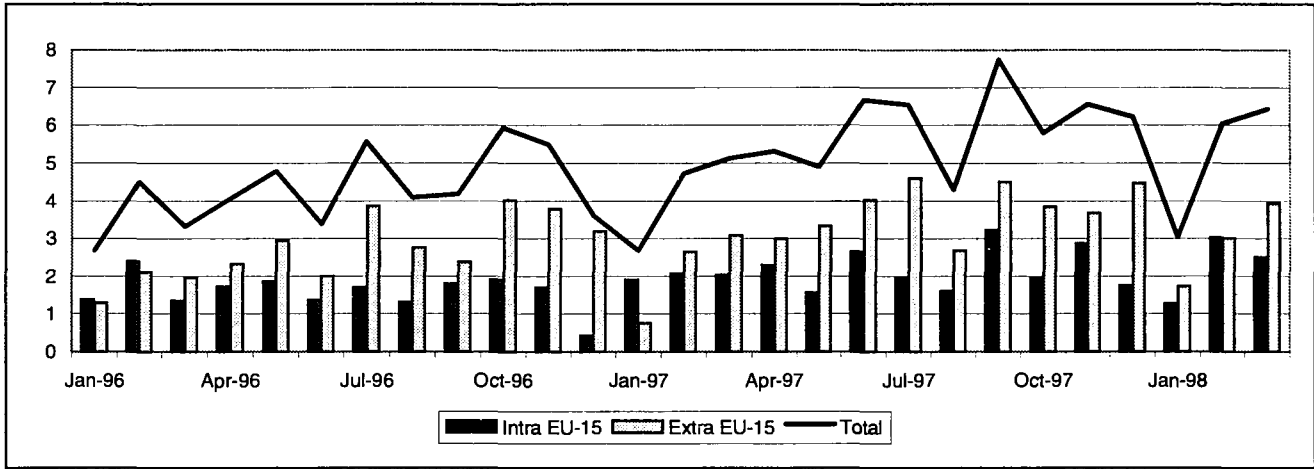
## INTRA EU-15

| Period               | Intra EU-15 | Partner |       |       |      |       |       |       |       |      |       |       |       |       |
|----------------------|-------------|---------|-------|-------|------|-------|-------|-------|-------|------|-------|-------|-------|-------|
|                      |             | B/L     | D     | EL    | E    | F     | IRL   | I     | NL    | A    | P     | FIN   | S     | UK    |
| <b>DISPATCHES</b>    |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| % 1997               | 100.0       | 3.2     | 32.5  | 1.2   | 3.1  | 8.4   | 1.1   | 5.6   | 6.8   | 1.5  | 0.8   | 4.1   | 17.4  | 14.4  |
| Value (Bn ECU)       |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1994                 | 23 004      | 634     | 7 727 | 251   | 603  | 1 892 | 166   | 1 346 | 1 447 | 351  | 184   | 684   | 3 282 | 2 950 |
| 1995                 | 25 200      | 778     | 8 566 | 271   | 722  | 2 120 | 199   | 1 458 | 1 675 | 367  | 262   | 926   | 3 642 | 2 999 |
| 1996                 | 26 981      | 834     | 9 193 | 312   | 803  | 2 215 | 229   | 1 588 | 1 795 | 420  | 274   | 1 114 | 4 580 | 3 623 |
| 1997                 | 29 213      | 932     | 9 481 | 354   | 904  | 2 449 | 318   | 1 629 | 1 980 | 427  | 227   | 1 198 | 5 093 | 4 220 |
| 1998 Jan-Feb         | 4 835       | 163     | 1 537 | 67    | 158  | 380   | 53    | 320   | 313   | 74   | 39    | 217   | 842   | 672   |
| 1997 Feb             | 2 292       | 76      | 743   | 28    | 66   | 184   | 22    | 130   | 144   | 36   | 15    | 89    | 424   | 335   |
| Mar                  | 2 273       | 75      | 742   | 27    | 67   | 204   | 24    | 120   | 155   | 35   | 16    | 84    | 424   | 302   |
| Apr                  | 2 519       | 85      | 829   | 25    | 71   | 208   | 28    | 137   | 164   | 34   | 17    | 104   | 430   | 386   |
| May                  | 2 372       | 84      | 759   | 25    | 74   | 232   | 21    | 136   | 163   | 33   | 22    | 110   | 382   | 331   |
| Jun                  | 2 435       | 81      | 804   | 32    | 84   | 212   | 20    | 133   | 170   | 31   | 23    | 87    | 419   | 338   |
| Jul                  | 2 042       | 63      | 690   | 30    | 68   | 176   | 20    | 117   | 144   | 27   | 25    | 80    | 311   | 292   |
| Aug                  | 2 407       | 76      | 771   | 29    | 72   | 181   | 31    | 112   | 154   | 35   | 12    | 98    | 423   | 412   |
| Sep                  | 2 705       | 86      | 860   | 42    | 84   | 216   | 37    | 163   | 184   | 43   | 19    | 123   | 495   | 352   |
| Oct                  | 2 774       | 80      | 907   | 36    | 88   | 230   | 27    | 158   | 216   | 43   | 27    | 100   | 507   | 356   |
| Nov                  | 2 658       | 78      | 849   | 28    | 81   | 210   | 28    | 160   | 176   | 38   | 18    | 111   | 445   | 437   |
| Dec                  | 2 360       | 74      | 755   | 26    | 79   | 201   | 37    | 126   | 153   | 36   | 15    | 116   | 423   | 318   |
| 1998 Jan             | 2 428       | 79      | 787   | 31    | 81   | 194   | 25    | 167   | 153   | 36   | 20    | 115   | 408   | 332   |
| Feb                  | 2 407       | 84      | 750   | 36    | 77   | 185   | 28    | 153   | 161   | 38   | 19    | 102   | 434   | 340   |
| Annual Variation (%) |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1994                 | 9.7         | -3.7    | -1.0  | -5.8  | 5.8  | 8.4   | 17.0  | 0.5   | -1.3  | 11.7 | 7.9   | 22.2  | 9.1   | 1.0   |
| 1995                 | 9.6         | 22.7    | 10.9  | 7.7   | 19.7 | 12.1  | 20.3  | 8.4   | 15.7  | 10.5 | 42.8  | 35.4  | 11.0  | 1.7   |
| 1996                 | 7.1         | 7.3     | 7.3   | 15.1  | 11.3 | 4.5   | 14.8  | 8.9   | 7.2   | 8.3  | 4.5   | 20.3  | 25.8  | 20.8  |
| 1997                 | 8.3         | 11.8    | 3.1   | 13.6  | 12.5 | 10.5  | 39.0  | 2.6   | 10.3  | 1.8  | -17.1 | 7.6   | 11.2  | 16.5  |
| 1998 Jan-Feb         | 3.6         | 8.7     | 1.4   | 25.6  | 16.2 | -0.0  | 18.8  | 20.1  | 3.9   | 2.7  | 16.7  | 17.3  | 0.9   | -3.4  |
| 1997 Nov             | 9.0         | 10.8    | 5.1   | 32.0  | 19.8 | 21.8  | 81.1  | 12.8  | 14.7  | -2.1 | -52.9 | -0.9  | 12.0  | 9.0   |
| Dec                  | 3.4         | -5.7    | 2.1   | 26.5  | 6.2  | 11.6  | 86.6  | -2.3  | 3.1   | -1.0 | -8.6  | -4.2  | 7.4   | -2.0  |
| 1998 Jan             | 2.2         | 6.9     | 1.8   | 21.4  | 15.0 | -0.8  | 14.0  | 22.3  | -2.8  | -1.6 | 6.7   | 19.8  | -0.5  | -7.9  |
| Feb                  | 5.0         | 10.5    | 1.0   | 29.5  | 17.5 | 0.8   | 23.7  | 17.8  | 11.2  | 7.2  | 29.4  | 14.6  | 2.3   | 1.4   |
| <b>ARRIVALS</b>      |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| % 1997               | 100.0       | 5.2     | 30.6  | 0.2   | 1.9  | 7.6   | 1.7   | 6.2   | 11.0  | 1.4  | 1.5   | 4.1   | 18.1  | 10.6  |
| Value (Bn ECU)       |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1994                 | 20 809      | 1 059   | 6 300 | 51    | 336  | 1 558 | 223   | 1 215 | 2 006 | 297  | 373   | 867   | 3 344 | 1 946 |
| 1995                 | 23 961      | 1 195   | 7 390 | 45    | 390  | 1 745 | 341   | 1 397 | 2 384 | 327  | 364   | 963   | 3 978 | 2 287 |
| 1996                 | 25 169      | 1 248   | 8 056 | 57    | 447  | 1 940 | 420   | 1 606 | 2 604 | 343  | 379   | 984   | 4 374 | 2 710 |
| 1997                 | 28 076      | 1 465   | 8 594 | 67    | 531  | 2 120 | 464   | 1 745 | 3 089 | 379  | 411   | 1 153 | 5 076 | 2 981 |
| 1998 Jan-Feb         | 4 562       | 216     | 1 431 | 16    | 86   | 369   | 58    | 298   | 440   | 68   | 58    | 171   | 864   | 487   |
| 1997 Feb             | 2 126       | 111     | 684   | 5     | 39   | 151   | 42    | 134   | 222   | 28   | 36    | 79    | 379   | 216   |
| Mar                  | 2 193       | 104     | 691   | 6     | 41   | 164   | 30    | 150   | 231   | 28   | 33    | 81    | 395   | 238   |
| Apr                  | 2 403       | 138     | 771   | 6     | 44   | 178   | 45    | 158   | 254   | 31   | 36    | 97    | 403   | 242   |
| May                  | 2 246       | 118     | 663   | 8     | 41   | 159   | 41    | 151   | 253   | 27   | 34    | 97    | 425   | 230   |
| Jun                  | 2 422       | 121     | 711   | 5     | 45   | 202   | 44    | 151   | 269   | 31   | 31    | 134   | 422   | 256   |
| Jul                  | 2 040       | 110     | 622   | 5     | 43   | 177   | 40    | 152   | 237   | 27   | 43    | 65    | 308   | 211   |
| Aug                  | 2 114       | 99      | 655   | 4     | 39   | 134   | 27    | 101   | 256   | 29   | 32    | 96    | 417   | 223   |
| Sep                  | 2 637       | 157     | 792   | 5     | 46   | 193   | 34    | 146   | 307   | 36   | 28    | 114   | 485   | 292   |
| Oct                  | 2 774       | 149     | 848   | 8     | 53   | 206   | 39    | 169   | 316   | 41   | 41    | 110   | 516   | 277   |
| Nov                  | 2 495       | 122     | 746   | 5     | 47   | 183   | 35    | 152   | 254   | 39   | 31    | 97    | 486   | 297   |
| Dec                  | 2 397       | 125     | 716   | 6     | 53   | 203   | 43    | 151   | 247   | 31   | 26    | 93    | 431   | 272   |
| 1998 Jan             | 2 284       | 110     | 701   | 6     | 44   | 179   | 34    | 151   | 232   | 35   | 30    | 89    | 427   | 247   |
| Feb                  | 2 278       | 106     | 729   | 9     | 43   | 190   | 24    | 147   | 209   | 33   | 28    | 82    | 437   | 240   |
| Annual Variation (%) |             |         |       |       |      |       |       |       |       |      |       |       |       |       |
| 1994                 | 16.4        | 9.3     | 5.2   | 10.7  | 12.2 | 9.3   | 36.0  | 15.0  | 9.3   | -1.7 | 23.7  | 22.3  | 20.7  | -3.3  |
| 1995                 | 15.1        | 12.8    | 17.3  | -12.8 | 16.1 | 12.0  | 52.8  | 15.0  | 18.8  | 10.3 | -2.4  | 11.1  | 19.0  | 17.5  |
| 1996                 | 5.0         | 4.4     | 9.0   | 27.3  | 14.6 | 11.2  | 23.2  | 14.9  | 9.2   | 4.9  | 4.2   | 2.2   | 10.0  | 18.5  |
| 1997                 | 11.6        | 17.4    | 6.7   | 17.9  | 18.9 | 9.3   | 10.5  | 8.7   | 18.6  | 10.5 | 8.6   | 17.1  | 16.0  | 10.0  |
| 1998 Jan-Feb         | 4.7         | -2.9    | 3.7   | 57.0  | 10.2 | 15.1  | -32.9 | 13.7  | -5.0  | 16.7 | -23.2 | 0.2   | 9.9   | 9.8   |
| 1997 Nov             | 14.8        | 16.6    | 7.7   | -20.8 | 31.7 | 12.6  | -13.8 | 13.4  | 16.6  | 38.1 | 3.8   | 12.3  | 24.1  | 23.2  |
| Dec                  | 11.5        | 18.0    | 8.4   | 37.4  | 27.2 | 21.9  | -15.4 | 11.0  | 2.3   | -0.0 | -16.4 | 7.2   | 21.7  | 13.5  |
| 1998 Jan             | 2.4         | -1.5    | 0.9   | 19.1  | 10.6 | 5.7   | -24.2 | 18.0  | -4.3  | 16.2 | -23.6 | -3.4  | 4.7   | 8.6   |
| Feb                  | 7.1         | -4.3    | 6.5   | 98.4  | 9.9  | 25.7  | -42.1 | 9.6   | -5.9  | 17.2 | -22.6 | 4.5   | 15.5  | 11.0  |

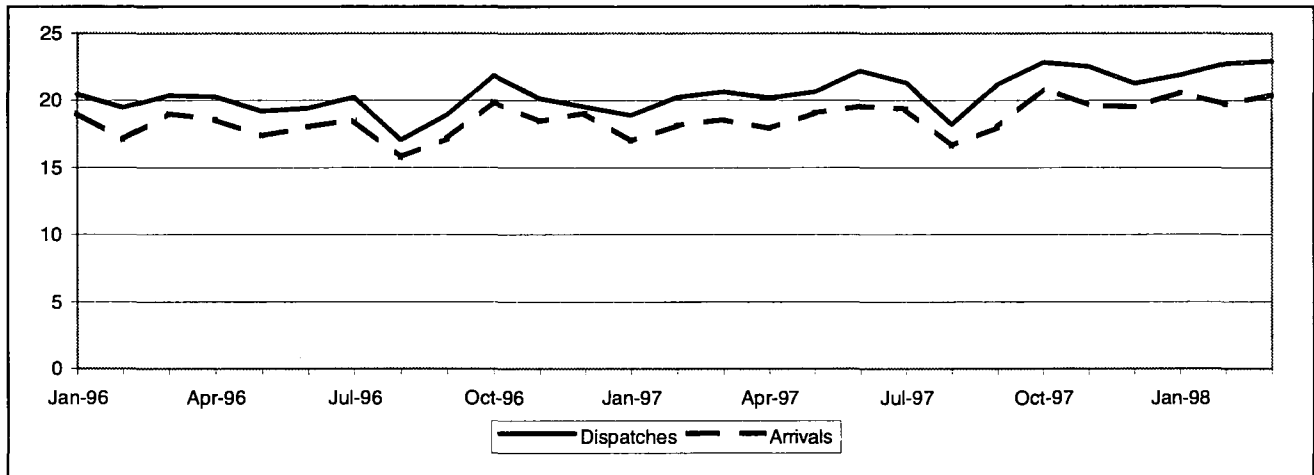
**EXTRA EU-15**

| Period                      | Extra EU-15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|-----------------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                             |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>              |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997                      | 100.0       | 17.0    | 4.2         | 13.7  | 1.4    | 2.0   | 9.6   | 11.5  | 6.6   | 5.3                 | 4.1           | 4.7   | 9.3   | 2.3   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                        | 12 095      | 2 023   | 658         | 1 837 | 177    | 145   | 1 344 | 1 004 | 433   | 644                 | 535           | 603   | 1 062 | 569   |
| 1995                        | 12 560      | 2 080   | 680         | 1 511 | 151    | 200   | 1 387 | 1 158 | 634   | 693                 | 572           | 645   | 1 176 | 525   |
| 1996                        | 13 511      | 2 455   | 635         | 1 637 | 165    | 239   | 1 319 | 1 438 | 716   | 748                 | 567           | 649   | 1 366 | 277   |
| 1997                        | 14 544      | 2 474   | 612         | 1 991 | 199    | 297   | 1 402 | 1 678 | 964   | 773                 | 598           | 688   | 1 356 | 341   |
| 1998 Jan-Mar                | 3 437       | 641     | 155         | 477   | 54     | 51    | 245   | 465   | 260   | 196                 | 138           | 162   | 268   | 86    |
| 1997 Mar                    | 1 173       | 192     | 49          | 140   | 13     | 26    | 150   | 127   | 68    | 82                  | 40            | 51    | 92    | 20    |
| Apr                         | 1 275       | 202     | 54          | 187   | 15     | 25    | 151   | 141   | 66    | 71                  | 52            | 71    | 122   | 35    |
| May                         | 1 218       | 184     | 53          | 176   | 17     | 29    | 133   | 144   | 72    | 61                  | 42            | 68    | 115   | 22    |
| Jun                         | 1 252       | 202     | 51          | 149   | 18     | 35    | 166   | 157   | 73    | 57                  | 49            | 51    | 118   | 18    |
| Jul                         | 1 242       | 169     | 43          | 229   | 16     | 20    | 139   | 130   | 79    | 62                  | 70            | 47    | 121   | 25    |
| Aug                         | 1 101       | 191     | 46          | 160   | 13     | 30    | 99    | 126   | 86    | 51                  | 47            | 50    | 98    | 15    |
| Sep                         | 1 291       | 244     | 55          | 168   | 21     | 18    | 91    | 148   | 96    | 66                  | 53            | 53    | 120   | 39    |
| Oct                         | 1 413       | 247     | 58          | 184   | 19     | 31    | 101   | 168   | 103   | 73                  | 59            | 60    | 145   | 57    |
| Nov                         | 1 247       | 230     | 55          | 167   | 19     | 37    | 61    | 162   | 101   | 71                  | 47            | 57    | 110   | 24    |
| Dec                         | 1 216       | 204     | 48          | 165   | 19     | 19    | 91    | 137   | 95    | 74                  | 63            | 60    | 119   | 37    |
| 1998 Jan                    | 1 056       | 193     | 49          | 145   | 17     | 17    | 75    | 157   | 78    | 58                  | 44            | 48    | 83    | 19    |
| Feb                         | 1 121       | 228     | 50          | 151   | 17     | 15    | 73    | 147   | 88    | 66                  | 48            | 54    | 80    | 23    |
| Mar                         | 1 259       | 221     | 56          | 180   | 19     | 19    | 98    | 161   | 93    | 72                  | 46            | 60    | 105   | 45    |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                        | 14.2        | 0.8     | 17.0        | 13.4  | 15.1   | 26.4  | 11.3  | 22.9  | 44.1  | 5.6                 | 35.2          | -14.9 | 25.7  | 27.9  |
| 1995                        | 3.8         | 2.8     | 3.4         | -17.7 | -14.5  | 37.6  | 3.2   | 15.4  | 46.4  | 7.5                 | 7.0           | 7.0   | 10.7  | -7.7  |
| 1996                        | 7.6         | 18.0    | -6.7        | 8.3   | 9.1    | 19.6  | -4.9  | 24.1  | 13.1  | 8.0                 | -1.0          | 0.6   | 16.1  | -47.2 |
| 1997                        | 7.6         | 0.8     | -3.7        | 21.7  | 20.2   | 24.3  | 6.3   | 16.7  | 34.5  | 3.3                 | 5.5           | 5.9   | -0.8  | 22.9  |
| 1998 Jan-Mar                | 4.5         | 6.9     | 4.2         | 17.0  | 34.1   | -4.9  | -33.7 | 28.1  | 34.1  | 4.9                 | 19.1          | -5.8  | -6.5  | 25.6  |
| 1997 Dec                    | 15.3        | 8.0     | -2.8        | 27.0  | 59.7   | -11.7 | 4.3   | 16.5  | 39.0  | 26.2                | 27.3          | -6.8  | 7.8   | 76.8  |
| 1998 Jan                    | 2.9         | -6.4    | -4.9        | 10.1  | 23.3   | 9.5   | -17.0 | 33.7  | 27.2  | 14.8                | 18.0          | -22.5 | -13.5 | 19.4  |
| Feb                         | 2.9         | 12.9    | 1.9         | 12.2  | 30.6   | 25.6  | -44.3 | 23.3  | 38.2  | 20.3                | 23.6          | -9.4  | -19.1 | -31.6 |
| Mar                         | 7.3         | 14.9    | 16.1        | 28.2  | 49.2   | -27.8 | -34.6 | 27.5  | 36.6  | -11.6               | 15.9          | 18.6  | 14.2  | 125.8 |
| <b>IMPORTS</b>              |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997                      | 100.0       | 22.5    | 4.5         | 16.2  | 1.1    | 6.8   | 6.4   | 10.5  | 2.5   | 2.8                 | 6.0           | 2.3   | 9.0   | 1.0   |
| <b>Value (Bn ECU)</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                        | 9 362       | 1 850   | 556         | 1 253 | 104    | 536   | 900   | 938   | 327   | 396                 | 547           | 209   | 963   | 113   |
| 1995                        | 9 777       | 2 141   | 568         | 1 494 | 107    | 567   | 788   | 952   | 384   | 280                 | 522           | 203   | 813   | 97    |
| 1996                        | 10 501      | 2 372   | 564         | 1 642 | 120    | 639   | 704   | 1 036 | 337   | 257                 | 593           | 214   | 896   | 165   |
| 1997                        | 11 738      | 2 643   | 530         | 1 905 | 130    | 803   | 750   | 1 232 | 295   | 327                 | 707           | 272   | 1 058 | 116   |
| 1998 Jan-Mar                | 3 248       | 692     | 135         | 601   | 34     | 224   | 206   | 352   | 75    | 91                  | 183           | 68    | 333   | 25    |
| 1997 Mar                    | 849         | 203     | 41          | 131   | 7      | 58    | 60    | 85    | 20    | 25                  | 49            | 19    | 69    | 5     |
| Apr                         | 1 065       | 211     | 54          | 205   | 16     | 56    | 84    | 110   | 25    | 32                  | 56            | 22    | 88    | 7     |
| May                         | 947         | 251     | 42          | 156   | 11     | 50    | 55    | 94    | 26    | 22                  | 56            | 22    | 79    | 7     |
| Jun                         | 942         | 221     | 48          | 128   | 10     | 54    | 55    | 108   | 20    | 25                  | 84            | 20    | 74    | 10    |
| Jul                         | 885         | 161     | 37          | 127   | 13     | 68    | 58    | 97    | 30    | 28                  | 68            | 18    | 82    | 10    |
| Aug                         | 951         | 202     | 35          | 127   | 10     | 91    | 71    | 99    | 26    | 25                  | 37            | 22    | 89    | 23    |
| Sep                         | 1 113       | 240     | 46          | 173   | 10     | 87    | 62    | 109   | 24    | 35                  | 83            | 34    | 102   | 29    |
| Oct                         | 1 077       | 251     | 54          | 177   | 10     | 86    | 59    | 108   | 20    | 29                  | 60            | 30    | 90    | 5     |
| Nov                         | 1 016       | 240     | 42          | 174   | 15     | 67    | 75    | 106   | 26    | 26                  | 64            | 20    | 82    | 6     |
| Dec                         | 896         | 201     | 48          | 127   | 9      | 56    | 51    | 102   | 24    | 24                  | 47            | 24    | 123   | 4     |
| 1998 Jan                    | 1 099       | 252     | 44          | 151   | 14     | 84    | 64    | 109   | 27    | 33                  | 64            | 22    | 154   | 7     |
| Feb                         | 989         | 197     | 41          | 188   | 9      | 79    | 61    | 118   | 24    | 26                  | 58            | 21    | 85    | 7     |
| Mar                         | 1 159       | 243     | 50          | 261   | 12     | 61    | 81    | 126   | 24    | 32                  | 60            | 24    | 94    | 10    |
| <b>Annual Variation (%)</b> |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                        | 15.5        | 24.5    | -3.5        | 9.9   | 3.9    | 6.7   | 14.6  | 40.8  | 6.9   | 75.5                | 18.2          | 17.3  | 17.2  | -14.3 |
| 1995                        | 4.4         | 15.7    | 2.2         | 19.3  | 3.1    | 5.8   | -12.4 | 1.5   | 17.3  | -29.2               | -4.6          | -2.9  | -15.6 | -13.7 |
| 1996                        | 7.4         | 10.8    | -0.8        | 9.9   | 12.3   | 12.7  | -10.7 | 8.8   | -12.3 | -8.2                | 13.5          | 5.4   | 10.2  | 69.5  |
| 1997                        | 11.8        | 11.4    | -6.1        | 16.0  | 7.8    | 25.6  | 6.6   | 18.9  | -12.4 | 27.1                | 19.3          | 27.1  | 18.1  | -29.8 |
| 1998 Jan-Mar                | 14.1        | 3.8     | 7.4         | 18.0  | 34.3   | 19.2  | 15.0  | 18.0  | 1.6   | 12.2                | 20.1          | 12.0  | 33.6  | 74.4  |
| 1997 Dec                    | 5.2         | 7.4     | 3.5         | -21.3 | -1.8   | 22.6  | 6.7   | 2.9   | -5.2  | 38.0                | -15.1         | 35.9  | 76.3  | -21.6 |
| 1998 Jan                    | 3.9         | 4.4     | 7.5         | -22.0 | 39.2   | 22.9  | -16.4 | 4.6   | -19.5 | 15.1                | 9.7           | -8.3  | 60.8  | 71.9  |
| Feb                         | 5.5         | -11.6   | -6.1        | 2.4   | 3.5    | 29.4  | 45.7  | 7.6   | 18.2  | -5.7                | 29.2          | 24.8  | 1.3   | 64.5  |
| Mar                         | 36.5        | 20.0    | 21.8        | 98.9  | 62.7   | 4.4   | 34.1  | 47.6  | 19.4  | 28.7                | 24.2          | 25.8  | 35.1  | 84.3  |

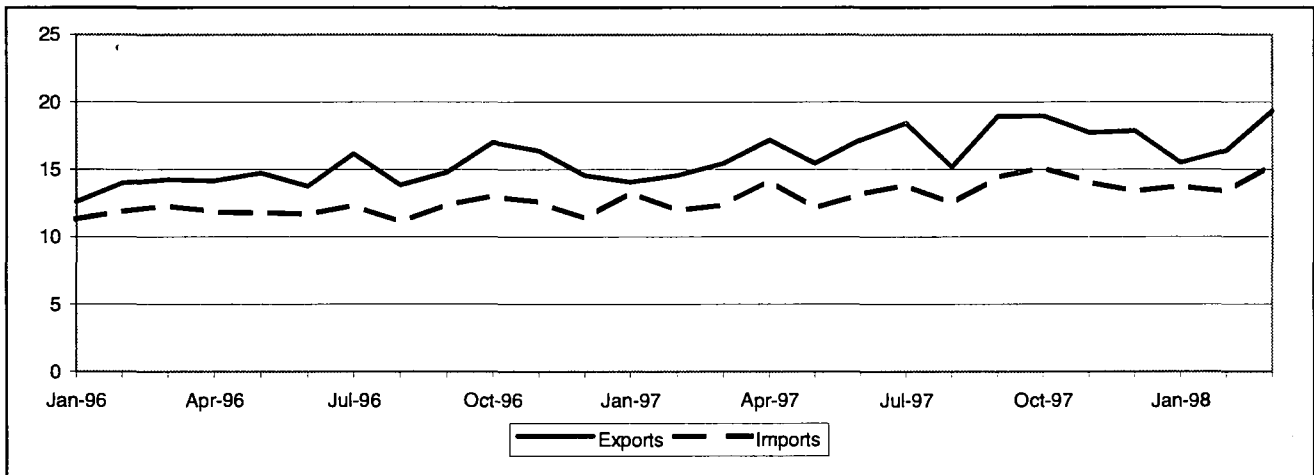
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA EU-15**
*Value (Mio ECU)*

| Period       | Intra EU-15   | Partner |      |       |       |       |        |       |         |       |     |      |       |        |
|--------------|---------------|---------|------|-------|-------|-------|--------|-------|---------|-------|-----|------|-------|--------|
|              |               | B/L     | DK   | EL    | E     | F     | IRL    | I     | NL      | A     | P   | FIN  | S     | UK     |
| 1994         | <b>18 209</b> | 1 487   | 518  | 1 377 | 2 474 | 6 839 | -2 067 | 593   | -7 301  | 5 297 | 330 | -763 | 938   | 8 487  |
| 1995         | <b>18 604</b> | -1 050  | 583  | 1 338 | 2 813 | 6 546 | -2 912 | 207   | -9 571  | 7 847 | 40  | -13  | 2 712 | 10 063 |
| 1996         | <b>18 998</b> | -767    | 508  | 1 363 | 3 209 | 5 683 | -2 729 | 889   | -10 381 | 9 148 | 231 | 480  | 2 679 | 8 685  |
| 1997         | <b>25 931</b> | -1 623  | 582  | 1 595 | 4 004 | 5 749 | -2 178 | 3 805 | -11 065 | 8 889 | 557 | 554  | 3 475 | 11 588 |
| 1998 Jan-Mar | <b>6 828</b>  | -152    | 175  | 379   | 1 041 | 1 012 | -519   | 1 463 | -2 918  | 2 281 | 213 | 111  | 768   | 2 974  |
| 1997 Mar     | <b>2 042</b>  | 0       | 108  | 136   | 212   | 441   | -233   | 321   | -922    | 743   | 92  | 107  | 251   | 787    |
| Apr          | <b>2 305</b>  | -78     | 114  | 104   | 248   | 194   | -160   | 365   | -860    | 672   | 47  | 96   | 303   | 1 259  |
| May          | <b>1 567</b>  | -285    | 56   | 106   | 218   | 587   | -168   | 418   | -1 093  | 648   | 17  | 4    | 272   | 787    |
| Jun          | <b>2 658</b>  | -341    | 98   | 162   | 422   | 541   | -183   | 313   | -765    | 724   | 34  | 119  | 338   | 1 196  |
| Jul          | <b>1 945</b>  | -59     | 34   | 101   | 376   | 694   | -225   | 38    | -896    | 733   | 27  | 4    | 118   | 999    |
| Aug          | <b>1 610</b>  | -118    | 13   | 106   | 362   | 214   | -105   | -148  | -967    | 781   | -17 | -6   | 350   | 1 144  |
| Sep          | <b>3 233</b>  | -121    | 70   | 153   | 472   | 529   | -202   | 491   | -529    | 847   | 112 | 12   | 391   | 1 006  |
| Oct          | <b>1 948</b>  | -314    | -104 | 197   | 441   | 340   | -139   | 530   | -1 356  | 911   | 111 | 63   | 416   | 853    |
| Nov          | <b>2 877</b>  | -120    | 51   | 164   | 529   | 699   | -142   | 208   | -969    | 814   | 70  | 27   | 353   | 1 193  |
| Dec          | <b>1 761</b>  | -221    | 10   | 147   | 134   | 630   | -233   | 794   | -1 043  | 612   | 18  | -30  | 305   | 640    |
| 1998 Jan     | <b>1 284</b>  | -339    | 33   | 129   | 418   | 21    | -210   | 211   | -1 105  | 776   | 62  | 84   | 215   | 989    |
| Feb          | <b>3 038</b>  | 107     | 79   | 130   | 293   | 845   | -158   | 665   | -933    | 717   | 62  | -35  | 270   | 995    |
| Mar          | <b>2 506</b>  | 81      | 64   | 119   | 329   | 146   | -152   | 587   | -880    | 787   | 89  | 62   | 284   | 990    |

**EXTRA EU-15**
*Value (Mio ECU)*

| Period       | Extra EU-15   | Partner |             |        |        |        |        |       |       |                     |               |       |       |      |
|--------------|---------------|---------|-------------|--------|--------|--------|--------|-------|-------|---------------------|---------------|-------|-------|------|
|              |               | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP  |
| 1994         | <b>20 081</b> | -2 157  | 4 890       | 9 518  | 339    | -2 291 | -5 976 | 2 070 | 209   | 1 940               | 2 551         | 2 634 | 2 198 | -764 |
| 1995         | <b>26 953</b> | -2 334  | 5 723       | 9 899  | -273   | -2 310 | -5 920 | 2 187 | -218  | 3 094               | 3 128         | 3 309 | 4 654 | -358 |
| 1996         | <b>32 627</b> | -3 327  | 5 040       | 10 975 | -90    | -3 150 | -4 428 | 5 796 | -174  | 4 182               | 3 936         | 2 490 | 5 958 | -351 |
| 1997         | <b>40 658</b> | -3 778  | 5 274       | 15 664 | 1 117  | -4 870 | -6 070 | 7 612 | 2 014 | 5 841               | 5 323         | 3 461 | 5 740 | -565 |
| 1998 Jan-Mar | <b>8 691</b>  | -829    | 1 276       | 4 166  | 363    | -1 499 | -1 961 | 2 012 | 884   | 1 227               | 1 496         | 904   | 374   | -26  |
| 1997 Mar     | <b>3 088</b>  | -269    | 434         | 1 223  | 99     | -417   | -398   | 511   | 13    | 270                 | 413           | 256   | 608   | -50  |
| Apr          | <b>3 007</b>  | -217    | 523         | 906    | 8      | -366   | -580   | 599   | 42    | 480                 | 402           | 310   | 632   | -36  |
| May          | <b>3 340</b>  | -275    | 371         | 1 127  | 136    | -305   | -478   | 791   | 36    | 523                 | 290           | 258   | 601   | -73  |
| Jun          | <b>4 018</b>  | -331    | 432         | 1 391  | 9      | -420   | -462   | 872   | 232   | 682                 | 319           | 350   | 659   | 22   |
| Jul          | <b>4 595</b>  | -313    | 478         | 1 590  | 183    | -389   | -393   | 599   | 239   | 656                 | 537           | 411   | 719   | 21   |
| Aug          | <b>2 683</b>  | -410    | 437         | 992    | 71     | -456   | -542   | 514   | 255   | 362                 | 484           | 222   | 402   | -38  |
| Sep          | <b>4 505</b>  | -275    | 406         | 1 745  | 141    | -484   | -570   | 788   | 409   | 690                 | 521           | 335   | 442   | -6   |
| Oct          | <b>3 843</b>  | -371    | 615         | 1 631  | 87     | -490   | -621   | 736   | 282   | 590                 | 499           | 300   | 360   | -103 |
| Nov          | <b>3 691</b>  | -307    | 388         | 1 334  | 196    | -269   | -669   | 752   | 250   | 560                 | 563           | 265   | 379   | -35  |
| Dec          | <b>4 472</b>  | -285    | 295         | 1 643  | 138    | -283   | -642   | 685   | 447   | 659                 | 518           | 536   | 489   | -44  |
| 1998 Jan     | <b>1 746</b>  | -391    | 447         | 1 100  | 18     | -648   | -641   | 593   | 161   | 336                 | 386           | 200   | 163   | -58  |
| Feb          | <b>3 010</b>  | -251    | 460         | 1 343  | 120    | -493   | -589   | 670   | 321   | 422                 | 515           | 301   | 33    | -3   |
| Mar          | <b>3 935</b>  | -187    | 369         | 1 724  | 225    | -358   | -731   | 749   | 402   | 469                 | 595           | 403   | 177   | 35   |

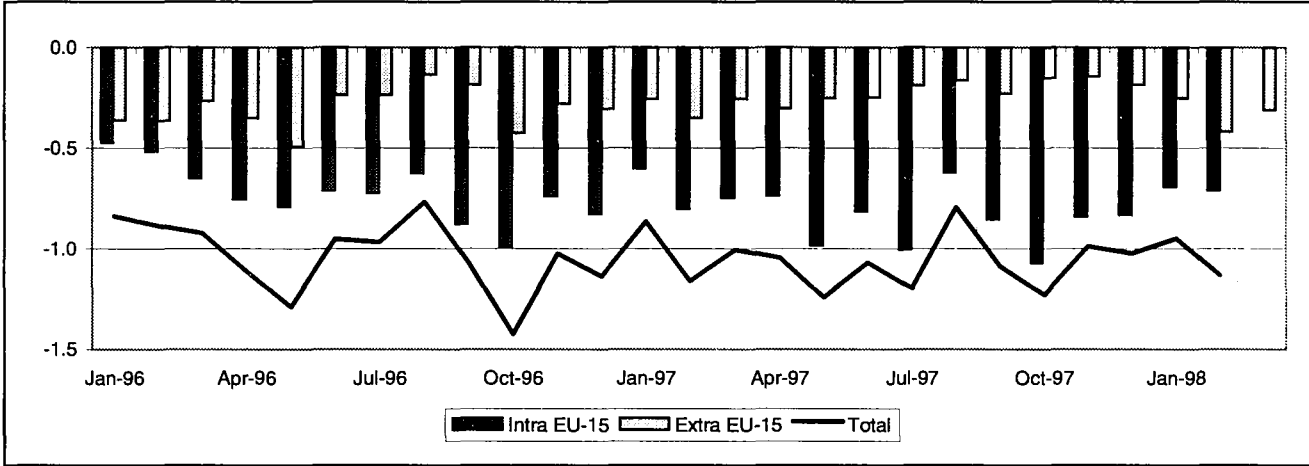
## INTRA EU-15

| Period                      | Intra EU-15  | Partner     |            |            |            |             |            |             |             |            |            |            |            |             |
|-----------------------------|--------------|-------------|------------|------------|------------|-------------|------------|-------------|-------------|------------|------------|------------|------------|-------------|
|                             |              | B/L         | DK         | EL         | E          | F           | IRL        | I           | NL          | A          | P          | FIN        | S          | UK          |
| <b>DISPATCHES</b>           |              |             |            |            |            |             |            |             |             |            |            |            |            |             |
| <i>% 1997</i>               | <i>100.0</i> | <i>10.5</i> | <i>3.2</i> | <i>1.3</i> | <i>6.7</i> | <i>19.2</i> | <i>0.9</i> | <i>13.3</i> | <i>12.6</i> | <i>9.3</i> | <i>1.9</i> | <i>1.7</i> | <i>4.2</i> | <i>15.3</i> |
| <b>Value (Bn ECU)</b>       |              |             |            |            |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 208 169      | 24 315      | 6 713      | 3 001      | 11 363     | 43 173      | 1 647      | 27 261      | 27 419      | 20 653     | 3 071      | 2 799      | 7 966      | 28 786      |
| 1995                        | 232 722      | 26 236      | 7 667      | 2 966      | 13 772     | 46 904      | 1 869      | 30 363      | 30 491      | 22 262     | 3 620      | 3 689      | 9 821      | 33 063      |
| 1996                        | 237 061      | 26 090      | 7 586      | 2 928      | 14 996     | 45 674      | 1 806      | 31 042      | 31 564      | 23 830     | 4 276      | 3 959      | 9 972      | 33 338      |
| 1997                        | 250 276      | 26 273      | 7 944      | 3 132      | 16 813     | 48 074      | 2 186      | 33 259      | 31 572      | 23 385     | 4 804      | 4 148      | 10 502     | 38 185      |
| 1998 Jan-Mar                | 67 562       | 6 632       | 2 069      | 803        | 4 768      | 13 225      | 634        | 9 143       | 8 656       | 6 309      | 1 314      | 1 093      | 2 697      | 10 219      |
| 1997 Mar                    | 20 644       | 2 343       | 673        | 263        | 1 288      | 3 957       | 169        | 2 756       | 2 578       | 1 952      | 409        | 370        | 859        | 3 027       |
| Apr                         | 20 215       | 2 152       | 621        | 241        | 1 384      | 3 770       | 181        | 2 769       | 2 482       | 1 821      | 394        | 347        | 846        | 3 207       |
| May                         | 20 637       | 2 148       | 642        | 249        | 1 450      | 4 085       | 160        | 2 778       | 2 614       | 1 828      | 415        | 329        | 881        | 3 056       |
| Jun                         | 22 206       | 2 354       | 680        | 283        | 1 540      | 4 290       | 173        | 3 052       | 2 750       | 1 980      | 421        | 357        | 904        | 3 422       |
| Jul                         | 21 317       | 2 181       | 594        | 240        | 1 470      | 4 123       | 168        | 2 836       | 2 681       | 1 988      | 412        | 326        | 733        | 3 565       |
| Aug                         | 18 238       | 1 958       | 622        | 230        | 1 099      | 3 195       | 235        | 1 941       | 2 516       | 1 873      | 308        | 345        | 841        | 3 074       |
| Sep                         | 21 237       | 2 211       | 682        | 281        | 1 418      | 4 089       | 157        | 2 814       | 2 724       | 2 009      | 390        | 354        | 976        | 3 133       |
| Oct                         | 22 857       | 2 329       | 717        | 320        | 1 569      | 4 381       | 183        | 3 082       | 2 879       | 2 204      | 459        | 357        | 989        | 3 388       |
| Nov                         | 22 544       | 2 182       | 702        | 283        | 1 555      | 4 439       | 237        | 2 953       | 2 785       | 2 179      | 431        | 369        | 998        | 3 430       |
| Dec                         | 21 267       | 2 195       | 758        | 263        | 1 397      | 4 037       | 180        | 3 163       | 2 601       | 1 843      | 442        | 352        | 907        | 3 129       |
| 1998 Jan                    | 21 881       | 1 991       | 684        | 265        | 1 542      | 4 254       | 226        | 2 830       | 3 036       | 2 091      | 426        | 358        | 906        | 3 271       |
| Feb                         | 22 748       | 2 360       | 688        | 280        | 1 580      | 4 433       | 209        | 3 167       | 2 805       | 2 068      | 427        | 345        | 885        | 3 501       |
| Mar                         | 22 933       | 2 281       | 696        | 258        | 1 646      | 4 538       | 198        | 3 146       | 2 814       | 2 150      | 460        | 390        | 907        | 3 447       |
| <b>Annual Variation (%)</b> |              |             |            |            |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 9.6          | 10.1        | 15.0       | -8.6       | 7.4        | 8.1         | 14.9       | 11.2        | 9.9         | 7.3        | -3.6       | 16.5       | 21.6       | 10.8        |
| 1995                        | 11.8         | 7.9         | 14.2       | -1.2       | 21.2       | 8.6         | 13.5       | 11.4        | 11.2        | 7.8        | 17.9       | 31.8       | 23.3       | 14.9        |
| 1996                        | 1.9          | -0.6        | -1.1       | -1.3       | 8.9        | -2.6        | -3.4       | 2.2         | 3.5         | 7.0        | 18.1       | 7.3        | 1.5        | 0.8         |
| 1997                        | 5.6          | 0.7         | 4.7        | 7.0        | 12.1       | 5.3         | 21.1       | 7.1         | 0.0         | -1.9       | 12.3       | 4.8        | 5.3        | 14.5        |
| 1998 Jan-Mar                | 13.1         | 1.1         | 7.5        | 8.3        | 21.3       | 13.4        | 24.2       | 16.2        | 14.8        | 11.5       | 16.0       | 8.1        | 11.1       | 16.4        |
| 1997 Dec                    | 9.0          | -4.1        | 21.9       | 6.5        | 12.8       | 6.6         | 29.6       | 30.0        | -0.4        | -2.0       | 30.0       | -3.4       | 11.7       | 14.2        |
| 1998 Jan                    | 15.9         | -3.2        | 10.9       | 10.9       | 20.6       | 15.5        | 41.5       | 17.8        | 28.7        | 14.5       | 15.0       | 14.4       | 18.3       | 16.2        |
| Feb                         | 12.5         | 9.1         | 8.4        | 16.9       | 15.9       | 10.1        | 15.0       | 16.7        | 7.8         | 9.9        | 21.1       | 5.4        | 10.3       | 19.1        |
| Mar                         | 11.1         | -2.6        | 3.5        | -1.9       | 27.8       | 14.7        | 17.7       | 14.2        | 9.1         | 10.1       | 12.5       | 5.2        | 5.6        | 13.9        |
| <b>ARRIVALS</b>             |              |             |            |            |            |             |            |             |             |            |            |            |            |             |
| <i>% 1997</i>               | <i>100.0</i> | <i>12.4</i> | <i>3.3</i> | <i>0.7</i> | <i>5.7</i> | <i>18.9</i> | <i>1.9</i> | <i>13.1</i> | <i>19.0</i> | <i>6.5</i> | <i>1.9</i> | <i>1.6</i> | <i>3.1</i> | <i>11.9</i> |
| <b>Value (Bn ECU)</b>       |              |             |            |            |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 189 960      | 22 828      | 6 196      | 1 623      | 8 889      | 36 334      | 3 714      | 26 668      | 34 720      | 15 357     | 2 741      | 3 562      | 7 028      | 20 299      |
| 1995                        | 214 119      | 27 287      | 7 084      | 1 628      | 10 959     | 40 358      | 4 781      | 30 155      | 40 062      | 14 414     | 3 580      | 3 701      | 7 109      | 23 000      |
| 1996                        | 218 063      | 26 857      | 7 078      | 1 565      | 11 787     | 39 991      | 4 535      | 30 154      | 41 945      | 14 683     | 4 045      | 3 479      | 7 292      | 24 653      |
| 1997                        | 224 345      | 27 897      | 7 361      | 1 538      | 12 809     | 42 325      | 4 364      | 29 454      | 42 638      | 14 496     | 4 247      | 3 594      | 7 027      | 26 597      |
| 1998 Jan-Mar                | 60 735       | 6 784       | 1 894      | 424        | 3 728      | 12 213      | 1 153      | 7 679       | 11 574      | 4 029      | 1 101      | 982        | 1 929      | 7 245       |
| 1997 Mar                    | 18 602       | 2 343       | 565        | 127        | 1 076      | 3 516       | 401        | 2 435       | 3 501       | 1 209      | 318        | 263        | 608        | 2 240       |
| Apr                         | 17 910       | 2 230       | 506        | 137        | 1 136      | 3 575       | 342        | 2 403       | 3 342       | 1 149      | 347        | 252        | 543        | 1 948       |
| May                         | 19 070       | 2 433       | 586        | 144        | 1 232      | 3 498       | 328        | 2 360       | 3 707       | 1 181      | 399        | 325        | 609        | 2 269       |
| Jun                         | 19 548       | 2 695       | 582        | 122        | 1 118      | 3 749       | 355        | 2 739       | 3 515       | 1 256      | 367        | 239        | 566        | 2 226       |
| Jul                         | 19 372       | 2 241       | 560        | 139        | 1 094      | 3 429       | 393        | 2 798       | 3 576       | 1 255      | 385        | 322        | 615        | 2 565       |
| Aug                         | 16 628       | 2 075       | 609        | 124        | 738        | 2 982       | 340        | 2 089       | 3 483       | 1 092      | 326        | 350        | 490        | 1 929       |
| Sep                         | 18 004       | 2 332       | 611        | 128        | 945        | 3 559       | 359        | 2 322       | 3 254       | 1 162      | 277        | 342        | 586        | 2 127       |
| Oct                         | 20 908       | 2 643       | 822        | 123        | 1 128      | 4 041       | 323        | 2 552       | 4 235       | 1 293      | 347        | 294        | 573        | 2 535       |
| Nov                         | 19 667       | 2 302       | 651        | 119        | 1 026      | 3 740       | 379        | 2 744       | 3 754       | 1 365      | 362        | 343        | 645        | 2 237       |
| Dec                         | 19 506       | 2 417       | 749        | 116        | 1 264      | 3 407       | 413        | 2 369       | 3 643       | 1 230      | 424        | 383        | 602        | 2 489       |
| 1998 Jan                    | 20 598       | 2 331       | 651        | 136        | 1 123      | 4 233       | 436        | 2 619       | 4 141       | 1 315      | 364        | 274        | 691        | 2 282       |
| Feb                         | 19 710       | 2 253       | 609        | 149        | 1 287      | 3 588       | 367        | 2 501       | 3 738       | 1 351      | 365        | 380        | 615        | 2 506       |
| Mar                         | 20 427       | 2 200       | 633        | 139        | 1 317      | 4 392       | 350        | 2 559       | 3 694       | 1 362      | 372        | 328        | 623        | 2 457       |
| <b>Annual Variation (%)</b> |              |             |            |            |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 10.0         | 13.7        | 9.4        | -3.8       | 19.9       | 6.1         | 20.3       | 7.9         | 8.4         | 12.0       | 4.8        | 23.7       | 10.9       | 11.4        |
| 1995                        | 12.7         | 19.5        | 14.3       | 0.3        | 23.3       | 11.1        | 28.7       | 13.1        | 15.4        | -6.1       | 30.6       | 3.9        | 1.2        | 13.3        |
| 1996                        | 1.8          | -1.6        | -0.1       | -3.9       | 7.6        | -0.9        | -5.2       | -0.0        | 4.7         | 1.9        | 13.0       | -6.0       | 2.6        | 7.2         |
| 1997                        | 2.9          | 3.9         | 4.0        | -1.7       | 8.7        | 5.8         | -3.8       | -2.3        | 1.7         | -1.3       | 5.0        | 3.3        | -3.6       | 7.9         |
| 1998 Jan-Mar                | 13.0         | 3.9         | 12.4       | 9.7        | 19.2       | 18.1        | 1.9        | 8.5         | 14.3        | 14.7       | 10.8       | 31.7       | 7.3        | 15.5        |
| 1997 Dec                    | 2.2          | 10.3        | 14.6       | -6.7       | 21.8       | 5.9         | 20.4       | -7.8        | -9.6        | -3.1       | 28.4       | 6.0        | 0.4        | 5.8         |
| 1998 Jan                    | 21.3         | 19.3        | 24.8       | 7.2        | 14.5       | 29.2        | 11.7       | 17.5        | 30.0        | 16.5       | 15.1       | 14.2       | 15.0       | 12.7        |
| Feb                         | 8.6          | 0.9         | 2.0        | 12.8       | 20.2       | 1.0         | 7.9        | 3.6         | 8.6         | 14.9       | 1.7        | 56.8       | 4.5        | 25.0        |
| Mar                         | 9.8          | -6.1        | 12.0       | 9.0        | 22.4       | 24.9        | -12.7      | 5.1         | 5.5         | 12.7       | 16.9       | 24.6       | 2.5        | 9.7         |

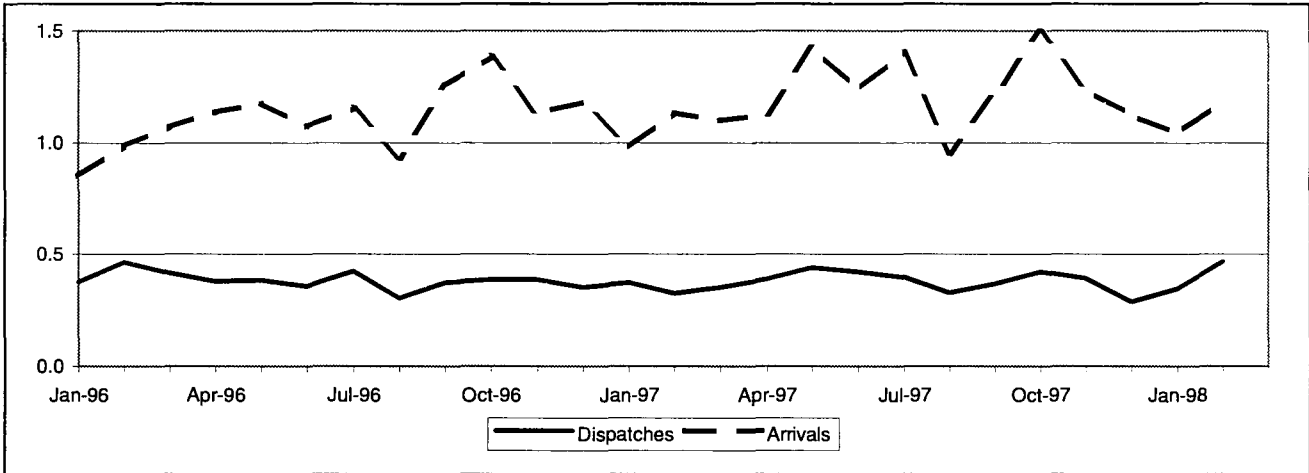
EXTRA EU-15

| Period               | Partner     |        |             |        |        |        |        |        |        |                     |               |        |        |       |
|----------------------|-------------|--------|-------------|--------|--------|--------|--------|--------|--------|---------------------|---------------|--------|--------|-------|
|                      | Extra EU-15 | Norway | Switzerland | USA    | Canada | China  | Japan  | CEEC   | CIS    | Mediterranean Basin | Latin America | OPEC   | DAE    | ACP   |
| <b>EXPORTS</b>       |             |        |             |        |        |        |        |        |        |                     |               |        |        |       |
| % 1997               | 100.0       | 2.0    | 10.1        | 19.4   | 1.7    | 2.7    | 5.2    | 17.6   | 5.7    | 9.6                 | 5.9           | 5.1    | 10.3   | 1.1   |
| Value (Bn ECU)       |             |        |             |        |        |        |        |        |        |                     |               |        |        |       |
| 1994                 | 150 745     | 3 106  | 19 266      | 28 146 | 2 284  | 5 350  | 9 315  | 20 155 | 7 796  | 13 327              | 8 460         | 9 117  | 16 749 | 1 854 |
| 1995                 | 167 474     | 3 271  | 21 188      | 29 159 | 2 193  | 5 756  | 10 058 | 24 797 | 7 779  | 14 943              | 9 368         | 8 974  | 19 497 | 2 212 |
| 1996                 | 176 130     | 3 486  | 19 798      | 31 469 | 2 207  | 5 694  | 11 099 | 29 053 | 8 495  | 16 680              | 9 536         | 8 747  | 20 051 | 2 023 |
| 1997                 | 201 076     | 3 939  | 20 284      | 38 994 | 3 412  | 5 407  | 10 426 | 35 387 | 11 537 | 19 248              | 11 943        | 10 187 | 20 781 | 2 298 |
| 1998 Jan-Mar         | 51 211      | 991    | 5 252       | 10 908 | 979    | 1 237  | 2 492  | 9 707  | 3 037  | 4 668               | 3 035         | 2 273  | 4 464  | 557   |
| 1997 Mar             | 15 465      | 358    | 1 617       | 3 072  | 255    | 304    | 904    | 2 667  | 790    | 1 339               | 893           | 787    | 1 688  | 189   |
| Apr                  | 17 197      | 342    | 1 863       | 3 434  | 223    | 400    | 932    | 3 001  | 855    | 1 594               | 955           | 800    | 1 962  | 193   |
| May                  | 15 439      | 318    | 1 508       | 2 956  | 297    | 419    | 726    | 2 834  | 810    | 1 475               | 893           | 782    | 1 675  | 158   |
| Jun                  | 17 209      | 352    | 1 809       | 3 200  | 215    | 391    | 862    | 3 193  | 963    | 1 789               | 942           | 880    | 1 839  | 198   |
| Jul                  | 18 453      | 305    | 1 750       | 3 547  | 407    | 494    | 962    | 3 120  | 1 049  | 1 889               | 1 161         | 953    | 1 986  | 258   |
| Aug                  | 15 164      | 266    | 1 468       | 2 787  | 237    | 396    | 736    | 2 607  | 1 009  | 1 398               | 1 000         | 837    | 1 594  | 178   |
| Sep                  | 18 944      | 329    | 1 801       | 3 752  | 363    | 540    | 889    | 3 257  | 1 257  | 1 859               | 1 141         | 959    | 1 861  | 229   |
| Oct                  | 18 964      | 388    | 2 041       | 3 777  | 316    | 516    | 931    | 3 427  | 1 107  | 1 795               | 1 108         | 942    | 1 787  | 179   |
| Nov                  | 17 740      | 344    | 1 739       | 3 415  | 361    | 677    | 813    | 3 266  | 1 071  | 1 691               | 1 110         | 839    | 1 656  | 194   |
| Dec                  | 17 865      | 348    | 1 621       | 3 513  | 304    | 541    | 788    | 3 158  | 1 232  | 1 815               | 1 013         | 1 042  | 1 690  | 219   |
| 1998 Jan             | 15 513      | 277    | 1 589       | 3 180  | 228    | 364    | 802    | 2 867  | 901    | 1 436               | 929           | 714    | 1 618  | 174   |
| Feb                  | 16 369      | 318    | 1 732       | 3 558  | 325    | 398    | 797    | 3 121  | 961    | 1 433               | 941           | 713    | 1 303  | 181   |
| Mar                  | 19 329      | 396    | 1 931       | 4 170  | 426    | 475    | 892    | 3 719  | 1 175  | 1 798               | 1 165         | 846    | 1 543  | 202   |
| Annual Variation (%) |             |        |             |        |        |        |        |        |        |                     |               |        |        |       |
| 1994                 | 12.0        | 16.8   | 10.3        | 16.5   | 11.7   | 8.0    | 14.2   | 20.1   | 0.9    | 0.2                 | 13.1          | -3.1   | 24.6   | -9.3  |
| 1995                 | 11.1        | 5.3    | 10.0        | 3.6    | -4.0   | 7.6    | 8.0    | 23.0   | -0.2   | 12.1                | 10.7          | -1.6   | 16.4   | 19.3  |
| 1996                 | 5.2         | 6.6    | -6.6        | 7.9    | 0.6    | -1.1   | 10.3   | 17.2   | 9.2    | 11.6                | 1.8           | -2.5   | 2.8    | -8.5  |
| 1997                 | 14.2        | 13.0   | 2.5         | 23.9   | 54.6   | -5.0   | -6.1   | 21.8   | 35.8   | 15.4                | 25.2          | 16.5   | 3.6    | 13.6  |
| 1998 Jan-Mar         | 16.1        | 4.8    | 12.1        | 26.7   | 42.4   | 19.8   | -10.6  | 29.0   | 39.1   | 18.4                | 15.9          | 5.6    | -5.7   | 13.2  |
| 1997 Dec             | 22.9        | 23.1   | 19.1        | 40.5   | 55.2   | -5.8   | -3.9   | 32.8   | 60.4   | 24.6                | 13.9          | 30.0   | -0.9   | 8.5   |
| 1998 Jan             | 10.3        | -0.9   | 8.2         | 19.8   | 14.5   | 10.0   | -19.9  | 20.9   | 37.0   | 9.8                 | 6.1           | 5.4    | 3.8    | 9.9   |
| Feb                  | 12.3        | 3.3    | 8.4         | 23.3   | 39.4   | 0.1    | -9.6   | 25.6   | 30.7   | 10.5                | 10.6          | 3.6    | -12.2  | 24.6  |
| Mar                  | 25.0        | 10.5   | 19.4        | 35.8   | 66.8   | 56.0   | -1.3   | 39.5   | 48.7   | 34.3                | 30.5          | 7.6    | -8.6   | 7.2   |
| <b>IMPORTS</b>       |             |        |             |        |        |        |        |        |        |                     |               |        |        |       |
| % 1997               | 100.0       | 4.8    | 9.4         | 14.5   | 1.4    | 6.4    | 10.3   | 17.3   | 5.9    | 8.4                 | 4.1           | 4.2    | 9.4    | 1.8   |
| Value (Bn ECU)       |             |        |             |        |        |        |        |        |        |                     |               |        |        |       |
| 1994                 | 130 664     | 5 263  | 14 376      | 18 628 | 1 946  | 7 641  | 15 291 | 18 085 | 7 587  | 11 387              | 5 909         | 6 483  | 14 551 | 2 619 |
| 1995                 | 140 521     | 5 605  | 15 465      | 19 259 | 2 467  | 8 066  | 15 979 | 22 610 | 7 997  | 11 848              | 6 240         | 5 665  | 14 842 | 2 570 |
| 1996                 | 143 503     | 6 813  | 14 757      | 20 494 | 2 297  | 8 844  | 15 526 | 23 257 | 8 669  | 12 498              | 5 600         | 6 257  | 14 092 | 2 374 |
| 1997                 | 160 417     | 7 717  | 15 009      | 23 330 | 2 295  | 10 277 | 16 496 | 27 775 | 9 523  | 13 407              | 6 620         | 6 726  | 15 042 | 2 863 |
| 1998 Jan-Mar         | 42 520      | 1 821  | 3 975       | 6 742  | 616    | 2 736  | 4 453  | 7 696  | 2 153  | 3 441               | 1 539         | 1 368  | 4 090  | 583   |
| 1997 Mar             | 12 378      | 627    | 1 183       | 1 849  | 156    | 721    | 1 302  | 2 156  | 777    | 1 069               | 480           | 530    | 1 080  | 239   |
| Apr                  | 14 191      | 559    | 1 340       | 2 528  | 215    | 765    | 1 512  | 2 402  | 814    | 1 113               | 553           | 490    | 1 330  | 229   |
| May                  | 12 099      | 593    | 1 137       | 1 829  | 161    | 723    | 1 205  | 2 044  | 774    | 952                 | 603           | 524    | 1 074  | 231   |
| Jun                  | 13 191      | 683    | 1 377       | 1 809  | 206    | 811    | 1 323  | 2 320  | 731    | 1 107               | 623           | 529    | 1 180  | 175   |
| Jul                  | 13 858      | 618    | 1 272       | 1 957  | 224    | 883    | 1 355  | 2 521  | 810    | 1 233               | 624           | 543    | 1 268  | 237   |
| Aug                  | 12 480      | 675    | 1 032       | 1 795  | 166    | 852    | 1 278  | 2 093  | 754    | 1 036               | 516           | 614    | 1 193  | 216   |
| Sep                  | 14 439      | 604    | 1 395       | 2 007  | 222    | 1 023  | 1 459  | 2 469  | 848    | 1 169               | 620           | 624    | 1 419  | 235   |
| Oct                  | 15 121      | 759    | 1 426       | 2 146  | 229    | 1 006  | 1 552  | 2 691  | 825    | 1 205               | 609           | 643    | 1 426  | 282   |
| Nov                  | 14 049      | 651    | 1 351       | 2 081  | 165    | 946    | 1 482  | 2 514  | 822    | 1 131               | 547           | 574    | 1 277  | 230   |
| Dec                  | 13 393      | 633    | 1 326       | 1 871  | 166    | 824    | 1 431  | 2 474  | 785    | 1 156               | 495           | 506    | 1 201  | 264   |
| 1998 Jan             | 13 767      | 669    | 1 142       | 2 080  | 210    | 1 012  | 1 443  | 2 274  | 741    | 1 100               | 543           | 514    | 1 455  | 232   |
| Feb                  | 13 359      | 570    | 1 271       | 2 216  | 205    | 891    | 1 387  | 2 451  | 640    | 1 011               | 426           | 411    | 1 269  | 184   |
| Mar                  | 15 394      | 582    | 1 562       | 2 446  | 201    | 832    | 1 624  | 2 970  | 772    | 1 329               | 571           | 443    | 1 366  | 167   |
| Annual Variation (%) |             |        |             |        |        |        |        |        |        |                     |               |        |        |       |
| 1994                 | 9.0         | 12.8   | 11.2        | 4.4    | 6.4    | 11.2   | 0.5    | 23.1   | 22.2   | 1.6                 | 10.5          | -5.8   | 6.2    | 13.8  |
| 1995                 | 7.5         | 6.5    | 7.6         | 3.4    | 26.8   | 5.6    | 4.5    | 25.0   | 5.4    | 4.0                 | 5.6           | -12.6  | 2.0    | -1.8  |
| 1996                 | 2.1         | 21.5   | -4.6        | 6.4    | -6.9   | 9.6    | -2.8   | 2.9    | 8.4    | 5.5                 | -10.3         | 10.4   | -5.1   | -7.6  |
| 1997                 | 11.8        | 13.3   | 1.7         | 13.8   | -0.1   | 16.2   | 6.2    | 19.4   | 9.8    | 7.3                 | 18.2          | 7.5    | 6.7    | 20.6  |
| 1998 Jan-Mar         | 13.1        | -6.2   | 18.6        | 27.1   | 13.9   | 12.0   | 14.2   | 23.2   | -8.8   | 4.1                 | 7.7           | -18.5  | 11.3   | -23.8 |
| 1997 Dec             | 18.0        | -3.9   | 18.2        | 20.4   | 23.0   | 24.1   | 26.0   | 26.7   | -3.7   | 7.7                 | 24.4          | -9.4   | 13.1   | 17.7  |
| 1998 Jan             | 3.5         | -7.9   | 2.6         | 16.2   | -4.1   | 11.9   | 8.7    | 11.7   | -14.4  | -10.0               | 8.5           | -14.8  | 0.1    | -24.1 |
| Feb                  | 12.1        | -3.2   | 20.4        | 32.9   | 23.8   | 9.2    | 9.2    | 19.4   | -11.0  | -0.2                | -5.1          | -24.6  | 11.2   | -16.4 |
| Mar                  | 24.4        | -7.1   | 32.0        | 32.3   | 28.5   | 15.4   | 24.8   | 37.8   | -0.6   | 24.3                | 18.9          | -16.5  | 26.5   | -30.1 |

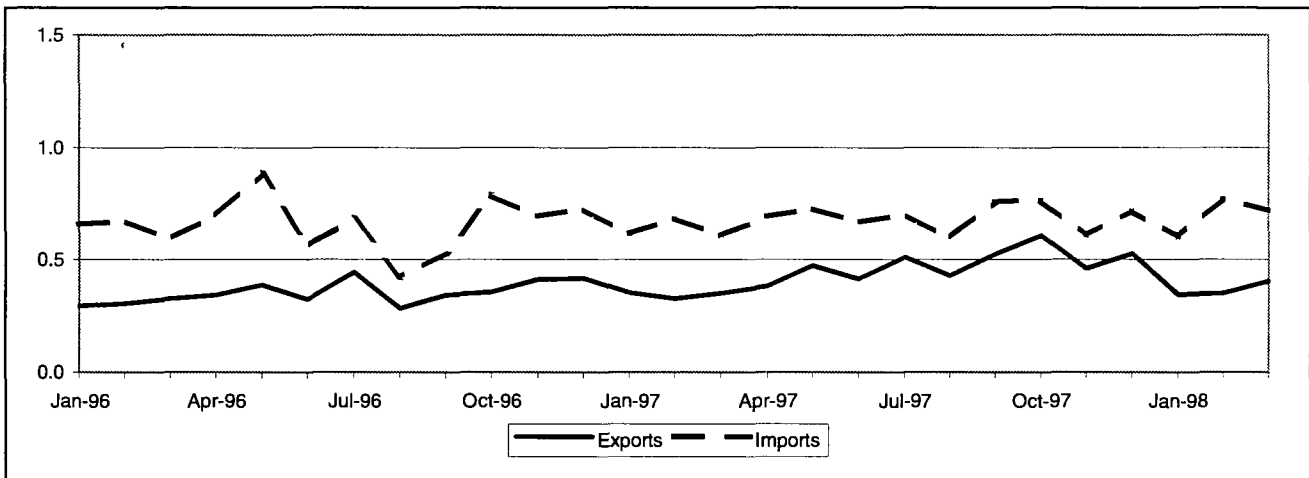
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**TRADE BALANCE**
**INTRA EU-15**
*Value (Mio ECU)*

| Period       | Intra EU-15 | Partner |      |        |      |        |      |        |        |      |     |      |      |      |
|--------------|-------------|---------|------|--------|------|--------|------|--------|--------|------|-----|------|------|------|
|              |             | B/L     | DK   | D      | E    | F      | IRL  | I      | NL     | A    | P   | FIN  | S    | UK   |
| 1994         | -7 760      | -560    | -197 | -1 292 | -393 | -1 036 | -129 | -1 917 | -1 150 | -76  | -33 | -105 | -217 | -655 |
| 1995         | -8 799      | -557    | -221 | -1 427 | -381 | -1 165 | -177 | -2 532 | -1 152 | -91  | -19 | -110 | -192 | -776 |
| 1996         | -8 716      | -602    | -213 | -1 426 | -438 | -1 225 | -155 | -2 362 | -1 062 | -123 | -21 | -104 | -160 | -825 |
| 1997         | -9 941      | -675    | -272 | -1 650 | -602 | -1 598 | -152 | -2 498 | -1 133 | -129 | -44 | -139 | -226 | -821 |
| 1998 Jan-Feb | -1 406      | -92     | -51  | -201   | -97  | -235   | -19  | -374   | -167   | -13  | -3  | -33  | -46  | -75  |
| 1997 Feb     | -807        | -50     | -23  | -146   | -45  | -115   | -11  | -195   | -95    | -12  | -7  | -13  | -15  | -79  |
| Mar          | -747        | -51     | -19  | -129   | -41  | -123   | -12  | -190   | -80    | -17  | -4  | -7   | -11  | -64  |
| Apr          | -738        | -58     | -16  | -105   | -45  | -126   | -16  | -187   | -95    | -6   | -3  | -3   | -12  | -66  |
| May          | -988        | -64     | -24  | -142   | -75  | -161   | -22  | -250   | -105   | -13  | -5  | -10  | -23  | -93  |
| Jun          | -816        | -53     | -24  | -128   | -45  | -144   | -12  | -192   | -101   | -12  | -2  | -12  | -28  | -62  |
| Jul          | -1 007      | -63     | -35  | -152   | -62  | -164   | -13  | -272   | -105   | -11  | -5  | -12  | -33  | -79  |
| Aug          | -625        | -40     | -20  | -96    | -45  | -118   | -8   | -149   | -68    | -9   | -5  | -7   | -10  | -52  |
| Sep          | -856        | -59     | -28  | -133   | -46  | -129   | -12  | -224   | -100   | -10  | -2  | -16  | -30  | -67  |
| Oct          | -1 076      | -78     | -29  | -183   | -64  | -165   | -14  | -308   | -112   | -13  | -5  | -10  | -20  | -73  |
| Nov          | -843        | -58     | -23  | -159   | -52  | -123   | -9   | -216   | -102   | -9   | -2  | -13  | -17  | -60  |
| Dec          | -835        | -51     | -14  | -183   | -39  | -128   | -10  | -201   | -91    | -12  | -0  | -23  | -18  | -64  |
| 1998 Jan     | -694        | -45     | -26  | -130   | -47  | -125   | -11  | -139   | -88    | -7   | -2  | -13  | -21  | -41  |
| Feb          | -712        | -47     | -25  | -71    | -50  | -110   | -9   | -235   | -79    | -6   | -1  | -20  | -25  | -34  |

**EXTRA EU-15**
*Value (Mio ECU)*

| Period       | Extra EU-15 | Partner |             |      |        |       |       |      |      |                     |               |        |      |      |
|--------------|-------------|---------|-------------|------|--------|-------|-------|------|------|---------------------|---------------|--------|------|------|
|              |             | Norway  | Switzerland | USA  | Canada | China | Japan | CEEC | CIS  | Mediterranean Basin | Latin America | OPEC   | DAE  | ACP  |
| 1994         | -2 415      | -18     | -245        | -197 | -12    | -222  | -612  | 194  | -316 | 172                 | -126          | -637   | -339 | -71  |
| 1995         | -2 550      | -18     | -72         | -381 | -41    | -275  | -455  | 166  | -308 | 364                 | -252          | -583   | -457 | -83  |
| 1996         | -3 669      | -24     | -268        | -386 | -44    | -325  | -651  | 310  | -237 | 539                 | -217          | -1 035 | -727 | -161 |
| 1997         | -2 772      | -62     | 241         | -429 | -50    | -364  | -772  | 392  | -136 | 984                 | -296          | -873   | -728 | -55  |
| 1998 Jan-Mar | -990        | -11     | -49         | -107 | -21    | -108  | -152  | 73   | -114 | 113                 | -46           | -259   | -166 | -11  |
| 1997 Mar     | -259        | -0      | -25         | -50  | -3     | -24   | -62   | 12   | -9   | 30                  | -15           | -29    | -32  | -10  |
| Apr          | -307        | -5      | -29         | -40  | -3     | -24   | -50   | 11   | -11  | 75                  | -29           | -61    | -128 | -8   |
| May          | -254        | -3      | -4          | -11  | -6     | -23   | -76   | 75   | -31  | 130                 | -19           | -90    | -82  | -13  |
| Jun          | -252        | 0       | -27         | -22  | -1     | -24   | -115  | 28   | 11   | 79                  | -47           | -51    | -50  | -4   |
| Jul          | -190        | -3      | 40          | -45  | -5     | -27   | -58   | 25   | -24  | 117                 | -42           | -30    | -74  | 6    |
| Aug          | -169        | -5      | 88          | -7   | -6     | -29   | -64   | 35   | -12  | 32                  | -12           | -64    | -66  | -4   |
| Sep          | -232        | -1      | 103         | -87  | -5     | -42   | -59   | 38   | -2   | 76                  | -25           | -109   | -46  | -11  |
| Oct          | -156        | -2      | 97          | -28  | -7     | -47   | -79   | 57   | -7   | 143                 | -25           | -98    | -76  | -4   |
| Nov          | -146        | -2      | 40          | -28  | -6     | -36   | -89   | 38   | 12   | 54                  | -12           | -28    | -36  | -1   |
| Dec          | -190        | -39     | -1          | -27  | -4     | -27   | -50   | 30   | 15   | 121                 | -33           | -109   | -35  | 11   |
| 1998 Jan     | -255        | -5      | -10         | -41  | -7     | -33   | -51   | 41   | -14  | 53                  | -15           | -24    | -71  | -8   |
| Feb          | -421        | -1      | -16         | -35  | -10    | -45   | -38   | 13   | -51  | 7                   | -13           | -179   | -40  | -2   |
| Mar          | -315        | -5      | -23         | -31  | -4     | -31   | -63   | 19   | -49  | 53                  | -18           | -56    | -55  | -2   |

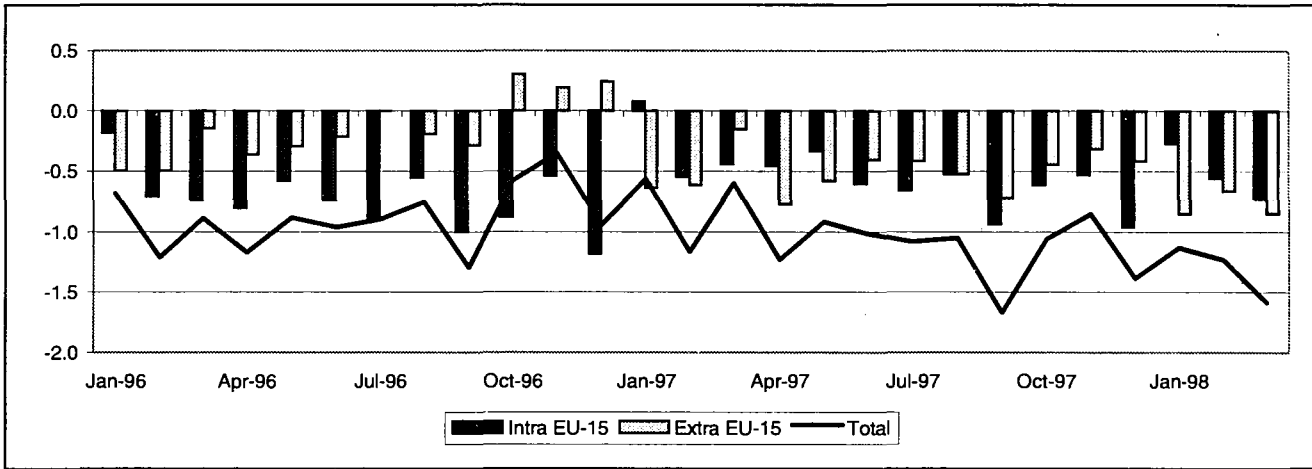
## INTRA EU-15

| Period               | Intra EU-15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |
|----------------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D     | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | S     | UK    |
| <b>DISPATCHES</b>    |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1997               | 100.0       | 2.7     | 1.3   | 32.3  | 3.9   | 8.7   | 0.5   | 25.9  | 4.9   | 2.1   | 0.8   | 1.2   | 2.6   | 13.0  |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                 | 4 516       | 129     | 66    | 1 671 | 175   | 426   | 25    | 1 095 | 198   | 111   | 31    | 45    | 74    | 470   |
| 1995                 | 5 080       | 162     | 66    | 1 853 | 289   | 457   | 27    | 1 181 | 227   | 114   | 50    | 48    | 98    | 510   |
| 1996                 | 4 615       | 117     | 60    | 1 536 | 252   | 422   | 24    | 1 147 | 216   | 107   | 62    | 50    | 105   | 517   |
| 1997                 | 4 507       | 123     | 59    | 1 455 | 174   | 394   | 22    | 1 168 | 221   | 97    | 34    | 54    | 119   | 587   |
| 1998 Jan-Feb         | 817         | 24      | 11    | 269   | 29    | 76    | 6     | 203   | 46    | 20    | 7     | 4     | 15    | 109   |
| 1997 Feb             | 327         | 9       | 4     | 93    | 11    | 34    | 3     | 107   | 13    | 7     | 2     | 2     | 9     | 34    |
| Mar                  | 352         | 11      | 5     | 116   | 10    | 31    | 2     | 93    | 15    | 7     | 3     | 5     | 8     | 46    |
| Apr                  | 391         | 8       | 6     | 136   | 17    | 33    | 2     | 92    | 21    | 9     | 4     | 6     | 14    | 44    |
| May                  | 441         | 10      | 6     | 146   | 13    | 35    | 1     | 126   | 19    | 9     | 3     | 8     | 11    | 54    |
| Jun                  | 422         | 11      | 4     | 143   | 18    | 34    | 1     | 125   | 17    | 8     | 3     | 2     | 8     | 48    |
| Jul                  | 400         | 14      | 5     | 135   | 15    | 29    | 1     | 113   | 20    | 8     | 3     | 2     | 6     | 47    |
| Aug                  | 327         | 13      | 5     | 109   | 8     | 30    | 1     | 58    | 15    | 7     | 2     | 10    | 12    | 58    |
| Sep                  | 368         | 11      | 5     | 116   | 15    | 34    | 1     | 90    | 17    | 8     | 4     | 3     | 8     | 54    |
| Oct                  | 423         | 10      | 5     | 132   | 20    | 34    | 1     | 96    | 21    | 9     | 3     | 11    | 15    | 66    |
| Nov                  | 393         | 11      | 5     | 117   | 16    | 39    | 3     | 103   | 16    | 11    | 3     | 3     | 8     | 58    |
| Dec                  | 289         | 7       | 4     | 82    | 17    | 28    | 1     | 68    | 20    | 5     | 4     | 1     | 10    | 41    |
| 1998 Jan             | 348         | 10      | 4     | 97    | 14    | 33    | 2     | 106   | 19    | 8     | 2     | 2     | 5     | 46    |
| Feb                  | 470         | 13      | 6     | 172   | 15    | 43    | 3     | 97    | 27    | 12    | 5     | 2     | 10    | 63    |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                 | 6.3         | 17.3    | 21.3  | -2.3  | 47.5  | -5.3  | 69.2  | 14.8  | 9.3   | 6.9   | 3.3   | 18.1  | 6.0   | 14.1  |
| 1995                 | 12.5        | 25.6    | 0.4   | 10.8  | 64.9  | 7.3   | 5.6   | 7.8   | 14.8  | 2.4   | 60.9  | 8.2   | 31.4  | 8.5   |
| 1996                 | -9.2        | -27.7   | -9.3  | -17.1 | -12.6 | -7.7  | -10.3 | -2.9  | -4.7  | -6.2  | 25.4  | 4.5   | 7.1   | 1.4   |
| 1997                 | -2.3        | 5.1     | -1.5  | -5.3  | -31.2 | -6.6  | -9.1  | 1.9   | 2.0   | -9.4  | -44.9 | 7.5   | 13.8  | 13.7  |
| 1998 Jan-Feb         | 16.5        | 33.4    | 11.4  | 21.0  | 20.1  | 14.5  | 13.8  | -0.8  | 15.6  | 29.9  | 51.3  | 20.1  | -16.5 | 52.4  |
| 1997 Nov             | 1.2         | -23.9   | -5.3  | -14.5 | 15.2  | 30.0  | 31.4  | 7.4   | -12.6 | 8.7   | -4.7  | -24.0 | -18.5 | 29.6  |
| Dec                  | -18.4       | -18.2   | 7.3   | -24.9 | 2.0   | 6.6   | -43.5 | -25.0 | 6.4   | -46.0 | 7.8   | -79.8 | -20.2 | -8.5  |
| 1998 Jan             | -7.2        | 19.1    | -23.3 | -25.0 | 12.2  | -0.5  | -3.7  | 8.7   | -28.4 | -11.1 | -34.3 | 18.6  | -44.3 | 20.9  |
| Feb                  | 43.7        | 47.0    | 64.2  | 84.6  | 28.9  | 29.2  | 30.3  | -9.4  | 103.9 | 83.0  | 174.4 | 21.5  | 8.7   | 87.8  |
| <b>ARRIVALS</b>      |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1997               | 100.0       | 5.5     | 2.3   | 21.5  | 5.4   | 13.8  | 1.2   | 25.4  | 9.4   | 1.6   | 0.5   | 1.3   | 2.4   | 9.7   |
| Value (Bn ECU)       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                 | 12 276      | 690     | 262   | 2 963 | 568   | 1 461 | 155   | 3 012 | 1 348 | 188   | 64    | 150   | 291   | 1 124 |
| 1995                 | 13 879      | 719     | 286   | 3 279 | 670   | 1 622 | 204   | 3 713 | 1 379 | 205   | 69    | 158   | 290   | 1 286 |
| 1996                 | 13 331      | 719     | 272   | 2 962 | 690   | 1 647 | 179   | 3 509 | 1 278 | 230   | 83    | 155   | 265   | 1 342 |
| 1997                 | 14 449      | 798     | 330   | 3 104 | 775   | 1 992 | 174   | 3 667 | 1 354 | 226   | 79    | 193   | 345   | 1 409 |
| 1998 Jan-Feb         | 2 223       | 116     | 62    | 470   | 126   | 312   | 25    | 577   | 213   | 33    | 10    | 36    | 61    | 184   |
| 1997 Feb             | 1 133       | 59      | 27    | 239   | 56    | 149   | 14    | 302   | 109   | 19    | 8     | 14    | 25    | 113   |
| Mar                  | 1 099       | 62      | 24    | 245   | 52    | 154   | 14    | 282   | 95    | 24    | 7     | 12    | 19    | 110   |
| Apr                  | 1 129       | 67      | 22    | 241   | 62    | 158   | 17    | 279   | 116   | 15    | 7     | 9     | 26    | 109   |
| May                  | 1 429       | 74      | 30    | 288   | 89    | 196   | 23    | 376   | 124   | 22    | 8     | 18    | 35    | 147   |
| Jun                  | 1 239       | 63      | 28    | 272   | 63    | 179   | 13    | 318   | 118   | 21    | 5     | 13    | 36    | 110   |
| Jul                  | 1 406       | 78      | 39    | 287   | 77    | 193   | 15    | 385   | 125   | 19    | 8     | 14    | 39    | 126   |
| Aug                  | 953         | 53      | 25    | 205   | 53    | 148   | 9     | 207   | 83    | 15    | 6     | 17    | 22    | 110   |
| Sep                  | 1 223       | 71      | 33    | 248   | 62    | 164   | 13    | 315   | 116   | 18    | 6     | 19    | 38    | 121   |
| Oct                  | 1 498       | 88      | 35    | 315   | 84    | 199   | 16    | 404   | 133   | 22    | 8     | 21    | 35    | 139   |
| Nov                  | 1 236       | 68      | 27    | 276   | 68    | 162   | 12    | 318   | 118   | 19    | 5     | 16    | 25    | 119   |
| Dec                  | 1 123       | 57      | 19    | 264   | 55    | 156   | 12    | 270   | 111   | 17    | 5     | 25    | 28    | 105   |
| 1998 Jan             | 1 042       | 55      | 31    | 227   | 61    | 158   | 13    | 245   | 107   | 14    | 4     | 15    | 25    | 87    |
| Feb                  | 1 181       | 61      | 31    | 243   | 65    | 153   | 12    | 332   | 106   | 19    | 6     | 21    | 35    | 97    |
| Annual Variation (%) |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                 | 3.7         | 8.9     | 2.6   | -7.0  | 12.4  | -1.7  | 10.5  | 14.3  | 8.4   | -5.3  | 8.5   | 27.2  | 22.5  | -1.7  |
| 1995                 | 13.1        | 4.3     | 9.1   | 10.7  | 18.0  | 11.0  | 31.7  | 23.3  | 2.3   | 9.2   | 7.8   | 5.4   | -0.5  | 14.4  |
| 1996                 | -3.9        | -0.0    | -4.8  | -9.7  | 3.0   | 1.6   | -12.1 | -5.5  | -7.3  | 12.1  | 20.9  | -2.1  | -8.7  | 4.4   |
| 1997                 | 8.4         | 11.0    | 21.3  | 4.8   | 12.3  | 20.9  | -2.8  | 4.5   | 6.0   | -1.6  | -5.3  | 24.6  | 30.6  | 5.0   |
| 1998 Jan-Feb         | 5.3         | -2.0    | 27.2  | 1.4   | 13.3  | 10.3  | -16.7 | 12.6  | -0.3  | -4.6  | -29.9 | 29.7  | 41.1  | -13.8 |
| 1997 Nov             | 9.3         | 0.2     | 49.9  | 9.4   | 23.1  | 24.0  | -16.4 | 4.7   | 13.0  | -11.9 | -34.3 | 86.6  | 13.6  | -2.8  |
| Dec                  | -5.0        | -4.0    | -11.0 | 2.8   | -5.7  | 20.7  | -18.0 | -24.3 | -0.4  | -4.1  | -36.8 | 81.4  | 13.5  | -6.4  |
| 1998 Jan             | 6.5         | -6.7    | 42.5  | 1.0   | 10.7  | 18.4  | -20.7 | 16.7  | 1.6   | -6.8  | -30.8 | 9.3   | 39.3  | -13.7 |
| Feb                  | 4.2         | 2.8     | 15.0  | 1.9   | 15.8  | 3.0   | -12.0 | 9.8   | -2.2  | -2.9  | -29.3 | 49.4  | 42.5  | -13.8 |

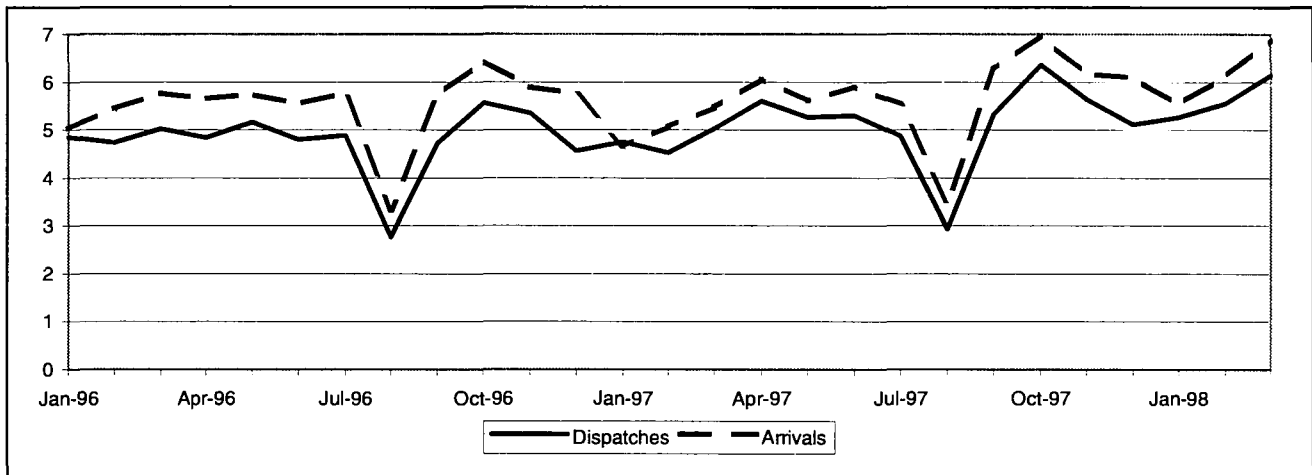
**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 0.4     | 11.9        | 8.0   | 0.9    | 1.0   | 1.2   | 26.8  | 10.3  | 40.4                | 1.8           | 4.6   | 2.5   | 2.5   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 3 389       | 28      | 89          | 382   | 37     | 15    | 79    | 765   | 291   | 1 238               | 120           | 314   | 99    | 102   |
| 1995                 | 3 371       | 25      | 264         | 257   | 31     | 13    | 64    | 887   | 315   | 1 219               | 108           | 199   | 94    | 75    |
| 1996                 | 4 242       | 26      | 104         | 358   | 41     | 39    | 65    | 1 130 | 451   | 1 864               | 128           | 275   | 162   | 97    |
| 1997                 | 5 366       | 24      | 639         | 429   | 50     | 51    | 65    | 1 438 | 552   | 2 166               | 99            | 245   | 134   | 132   |
| 1998 Jan-Mar         | 1 102       | 10      | 61          | 108   | 10     | 3     | 16    | 339   | 93    | 451                 | 22            | 61    | 38    | 34    |
| 1997 Mar             | 350         | 2       | 5           | 30    | 4      | 1     | 7     | 97    | 34    | 154                 | 8             | 19    | 14    | 13    |
| Apr                  | 384         | 2       | 4           | 35    | 4      | 6     | 5     | 97    | 34    | 168                 | 7             | 19    | 9     | 8     |
| May                  | 474         | 2       | 36          | 59    | 3      | 15    | 4     | 179   | 24    | 230                 | 3             | 14    | 13    | 4     |
| Jun                  | 414         | 3       | 8           | 40    | 5      | 7     | 3     | 110   | 51    | 168                 | 13            | 22    | 13    | 11    |
| Jul                  | 511         | 2       | 84          | 29    | 3      | 7     | 9     | 121   | 43    | 203                 | 9             | 27    | 18    | 23    |
| Aug                  | 429         | 2       | 103         | 37    | 3      | 4     | 3     | 93    | 43    | 140                 | 8             | 20    | 10    | 8     |
| Sep                  | 525         | 2       | 135         | 32    | 3      | 2     | 5     | 127   | 49    | 187                 | 9             | 22    | 10    | 9     |
| Oct                  | 609         | 2       | 140         | 38    | 6      | 1     | 5     | 160   | 61    | 232                 | 9             | 20    | 10    | 11    |
| Nov                  | 461         | 2       | 74          | 28    | 3      | 1     | 5     | 126   | 62    | 161                 | 13            | 17    | 10    | 9     |
| Dec                  | 527         | 1       | 37          | 37    | 4      | 4     | 8     | 133   | 77    | 217                 | 7             | 30    | 10    | 19    |
| 1998 Jan             | 347         | 2       | 20          | 27    | 2      | 1     | 6     | 110   | 37    | 144                 | 8             | 18    | 7     | 12    |
| Feb                  | 351         | 4       | 20          | 36    | 3      | 1     | 3     | 109   | 27    | 138                 | 8             | 16    | 16    | 11    |
| Mar                  | 404         | 4       | 20          | 44    | 4      | 1     | 7     | 119   | 28    | 169                 | 6             | 27    | 15    | 10    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 14.4        | 11.3    | -12.9       | 18.9  | 8.8    | -60.1 | 23.5  | 6.0   | 51.2  | 15.4                | 5.1           | 17.7  | 8.8   | 2.3   |
| 1995                 | -0.5        | -9.8    | 195.6       | -32.9 | -15.7  | -13.3 | -19.4 | 15.9  | 8.4   | -1.6                | -10.3         | -36.5 | -5.2  | -26.8 |
| 1996                 | 25.9        | 1.3     | -60.6       | 39.6  | 30.4   | 206.2 | 0.9   | 27.3  | 43.0  | 53.0                | 18.5          | 38.2  | 72.2  | 29.2  |
| 1997                 | 26.5        | -7.5    | 513.8       | 19.8  | 21.7   | 32.4  | 1.0   | 27.3  | 22.5  | 16.2                | -22.3         | -10.8 | -17.4 | 36.3  |
| 1998 Jan-Mar         | 6.8         | 51.8    | 237.7       | 14.0  | -42.7  | -9.3  | -19.7 | 15.3  | -14.0 | -2.3                | 10.7          | 13.3  | 22.1  | 14.4  |
| 1997 Dec             | 26.2        | -44.4   | 435.1       | 2.1   | -6.2   | -13.0 | -5.9  | 51.0  | 49.3  | 17.0                | -23.8         | 0.4   | -25.4 | 83.4  |
| 1998 Jan             | -2.1        | 21.5    | 159.5       | -18.4 | -71.5  | -15.0 | -16.0 | 17.6  | -4.5  | -5.4                | 8.0           | -11.3 | -32.5 | 9.7   |
| Feb                  | 7.2         | 36.1    | 275.2       | 16.4  | -16.2  | -15.7 | -41.9 | 6.7   | -22.2 | -10.9               | 65.1          | 5.2   | 128.7 | 114.9 |
| Mar                  | 15.5        | 96.5    | 322.8       | 48.2  | -10.2  | 0.1   | -8.4  | 22.3  | -16.1 | 9.4                 | -20.8         | 46.0  | 10.2  | -21.5 |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 1.1     | 4.9         | 10.5  | 1.2    | 5.1   | 10.3  | 12.9  | 8.5   | 14.5                | 4.8           | 13.7  | 10.6  | 2.3   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 5 805       | 46      | 334         | 579   | 49     | 236   | 691   | 571   | 607   | 1 066               | 246           | 950   | 438   | 173   |
| 1995                 | 5 921       | 43      | 336         | 638   | 72     | 288   | 519   | 721   | 623   | 855                 | 359           | 782   | 551   | 158   |
| 1996                 | 7 911       | 50      | 372         | 744   | 85     | 364   | 716   | 819   | 688   | 1 326               | 345           | 1 311 | 889   | 258   |
| 1997                 | 8 138       | 86      | 398         | 858   | 99     | 415   | 838   | 1 046 | 688   | 1 182               | 395           | 1 118 | 862   | 187   |
| 1998 Jan-Mar         | 2 092       | 20      | 110         | 214   | 30     | 111   | 167   | 265   | 206   | 338                 | 68            | 319   | 204   | 45    |
| 1997 Mar             | 609         | 2       | 29          | 80    | 7      | 26    | 70    | 85    | 43    | 125                 | 22            | 47    | 45    | 23    |
| Apr                  | 691         | 7       | 33          | 75    | 7      | 30    | 54    | 86    | 44    | 92                  | 36            | 80    | 138   | 16    |
| May                  | 728         | 5       | 40          | 70    | 9      | 38    | 80    | 104   | 55    | 99                  | 22            | 104   | 95    | 17    |
| Jun                  | 666         | 2       | 35          | 62    | 6      | 31    | 117   | 83    | 40    | 88                  | 60            | 72    | 63    | 16    |
| Jul                  | 702         | 5       | 44          | 74    | 8      | 34    | 66    | 96    | 68    | 86                  | 51            | 57    | 92    | 17    |
| Aug                  | 597         | 7       | 15          | 44    | 9      | 33    | 67    | 58    | 55    | 108                 | 20            | 84    | 76    | 12    |
| Sep                  | 757         | 3       | 32          | 120   | 8      | 44    | 64    | 89    | 51    | 111                 | 35            | 131   | 56    | 20    |
| Oct                  | 765         | 4       | 43          | 66    | 13     | 48    | 84    | 103   | 69    | 89                  | 33            | 119   | 86    | 15    |
| Nov                  | 607         | 4       | 34          | 56    | 9      | 37    | 94    | 87    | 50    | 107                 | 25            | 45    | 46    | 10    |
| Dec                  | 717         | 40      | 38          | 64    | 8      | 31    | 58    | 103   | 62    | 96                  | 41            | 140   | 44    | 8     |
| 1998 Jan             | 602         | 7       | 30          | 69    | 10     | 34    | 57    | 69    | 51    | 91                  | 24            | 41    | 78    | 20    |
| Feb                  | 772         | 4       | 36          | 71    | 13     | 46    | 41    | 97    | 78    | 131                 | 21            | 195   | 56    | 13    |
| Mar                  | 719         | 9       | 44          | 75    | 8      | 32    | 70    | 100   | 77    | 116                 | 24            | 83    | 70    | 12    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | -16.5       | -31.4   | -6.7        | -17.4 | -6.5   | -4.9  | -46.1 | 24.8  | 31.1  | -11.4               | 19.9          | -25.7 | -36.7 | 7.6   |
| 1995                 | 2.0         | -6.3    | 0.4         | 10.2  | 45.9   | 21.9  | -24.9 | 26.3  | 2.5   | -19.8               | 46.2          | -17.8 | 25.7  | -8.6  |
| 1996                 | 33.6        | 14.7    | 10.9        | 16.7  | 18.3   | 26.5  | 38.0  | 13.6  | 10.4  | 55.1                | -4.1          | 67.7  | 61.2  | 63.0  |
| 1997                 | 2.9         | 73.7    | 7.0         | 15.3  | 16.6   | 14.1  | 17.0  | 27.7  | 0.0   | -10.8               | 14.5          | -14.7 | -3.0  | -27.5 |
| 1998 Jan-Mar         | 9.7         | 129.1   | 28.9        | -5.2  | 36.0   | 24.2  | 9.2   | 12.1  | 6.1   | 10.5                | -5.2          | 10.9  | 22.3  | -20.9 |
| 1997 Dec             | -1.2        | 661.3   | 19.8        | 2.2   | 39.0   | 16.4  | 9.7   | 46.6  | 17.0  | 41.6                | 39.4          | -1.6  | -71.0 | -47.3 |
| 1998 Jan             | -2.3        | 135.4   | 24.1        | -8.0  | 17.3   | 3.8   | 33.6  | -2.4  | -11.4 | -12.1               | 17.2          | -60.8 | 63.1  | 20.1  |
| Feb                  | 13.2        | 24.3    | 14.5        | -0.8  | 87.8   | 44.6  | -0.2  | 19.3  | -17.2 | 69.7                | -29.8         | 44.2  | -23.9 | -25.0 |
| Mar                  | 18.1        | 275.3   | 48.4        | -6.5  | 7.9    | 24.7  | -0.1  | 17.3  | 80.8  | -7.3                | 7.0           | 76.1  | 53.8  | -47.4 |

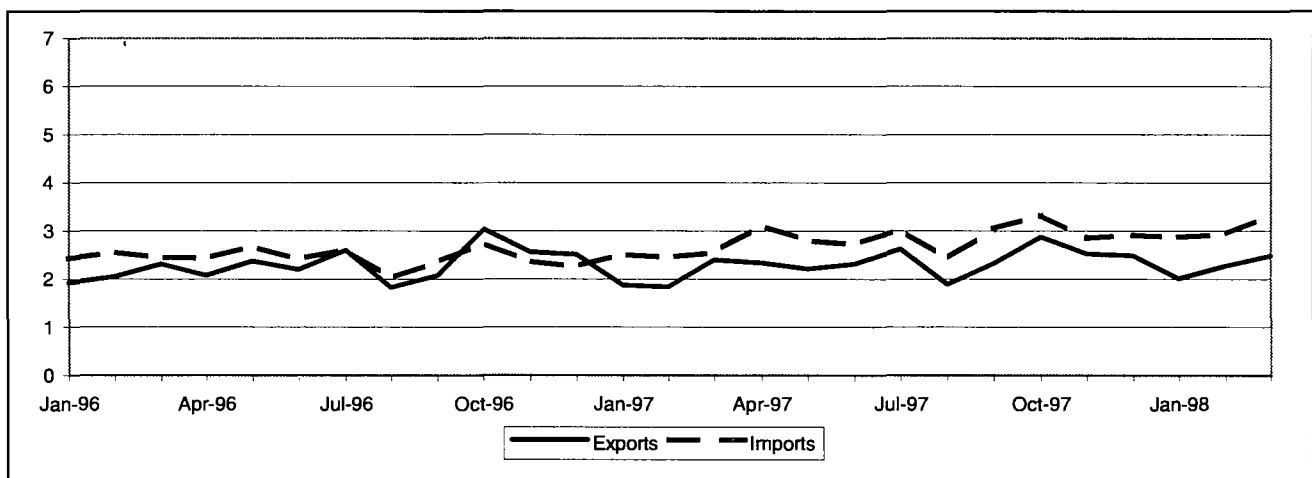
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**INTRA EU-15**
*Value (Mio ECU)*

| Period       | Intra EU-15 | Partner |      |        |     |        |      |        |        |      |       |      |      |        |
|--------------|-------------|---------|------|--------|-----|--------|------|--------|--------|------|-------|------|------|--------|
|              |             | B/L     | DK   | D      | EL  | F      | IRL  | I      | NL     | A    | P     | FIN  | S    | UK     |
| 1994         | -6 641      | -1 060  | -232 | -2 758 | 376 | -1 095 | -422 | -846   | -981   | -264 | 2 720 | -428 | -436 | -1 215 |
| 1995         | -7 996      | -1 190  | -241 | -2 859 | 401 | -888   | -644 | -1 413 | -1 831 | -227 | 3 232 | -519 | -472 | -1 472 |
| 1996         | -8 841      | -1 450  | -309 | -3 146 | 461 | -1 355 | -528 | -2 157 | -2 016 | -308 | 4 265 | -498 | -656 | -1 387 |
| 1997         | -6 558      | -1 380  | -185 | -3 778 | 656 | -1 888 | -792 | -582   | -1 839 | -296 | 5 042 | -371 | -507 | -1 175 |
| 1998 Jan-Mar | -1 571      | -386    | -38  | -874   | 183 | -506   | -201 | -239   | -539   | -37  | 1 279 | -137 | -82  | -119   |
| 1997 Mar     | -442        | -104    | -16  | -236   | 47  | -166   | -35  | -48    | -110   | -25  | 395   | -43  | -52  | -107   |
| Apr          | -456        | -119    | -11  | -342   | 66  | -102   | -62  | -7     | -149   | -30  | 447   | -12  | -55  | -130   |
| May          | -338        | -129    | -13  | -274   | 58  | -89    | -59  | 39     | -152   | -6   | 419   | -38  | -37  | -91    |
| Jun          | -610        | -128    | -18  | -386   | 51  | -135   | -90  | -19    | -174   | -46  | 427   | -39  | -71  | -37    |
| Jul          | -663        | -116    | -10  | -427   | 44  | -125   | -91  | -197   | -173   | -28  | 399   | -27  | -49  | 92     |
| Aug          | -527        | -83     | -24  | -296   | 35  | -78    | -43  | -82    | -142   | -9   | 312   | -38  | -20  | -105   |
| Sep          | -940        | -158    | -27  | -387   | 68  | -209   | -79  | -13    | -243   | -26  | 462   | -35  | -62  | -274   |
| Oct          | -615        | -114    | -15  | -267   | 70  | -305   | -102 | -14    | -244   | -48  | 589   | -10  | -46  | -161   |
| Nov          | -532        | -128    | -12  | -341   | 70  | -226   | -75  | -44    | -124   | -41  | 486   | -23  | -15  | -110   |
| Dec          | -969        | -118    | -17  | -403   | 53  | -189   | -78  | -194   | -156   | -17  | 422   | -34  | -43  | -243   |
| 1998 Jan     | -273        | -120    | -14  | -202   | 54  | -139   | -57  | -6     | -154   | 7    | 400   | -46  | -33  | -6     |
| Feb          | -563        | -130    | -5   | -308   | 64  | -213   | -67  | -118   | -152   | -19  | 435   | -43  | -19  | -30    |
| Mar          | -735        | -136    | -19  | -364   | 64  | -154   | -77  | -115   | -233   | -25  | 444   | -48  | -30  | -82    |

**EXTRA EU-15**
*Value (Mio ECU)*

| Period       | Extra EU-15 | Partner |             |        |        |        |        |      |      |                     |               |        |      |        |
|--------------|-------------|---------|-------------|--------|--------|--------|--------|------|------|---------------------|---------------|--------|------|--------|
|              |             | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC | CIS  | Mediterranean Basin | Latin America | OPEC   | DAE  | ACP    |
| 1994         | -3 587      | -118    | -393        | -1 670 | 35     | -514   | -1 355 | 242  | -650 | 434                 | 775           | -2 576 | -178 | -1 374 |
| 1995         | -3 355      | -15     | -449        | -1 869 | -111   | -759   | -1 270 | 56   | -782 | 887                 | 467           | -2 643 | -298 | -1 244 |
| 1996         | -1 767      | -322    | -243        | -1 729 | -68    | -1 079 | -1 127 | 489  | -654 | 847                 | 997           | -3 757 | 13   | -1 307 |
| 1997         | -6 037      | -175    | -479        | -1 722 | -38    | -1 735 | -1 250 | 742  | -383 | 401                 | 1 475         | -4 508 | 100  | -1 693 |
| 1998 Jan-Mar | -2 381      | 16      | -134        | -853   | -14    | -496   | -408   | 242  | -50  | 352                 | 469           | -1 104 | -500 | -418   |
| 1997 Mar     | -155        | -32     | -24         | -252   | 4      | -101   | -56    | 59   | -40  | 53                  | 209           | -380   | 279  | -75    |
| Apr          | -777        | -18     | -43         | -291   | 5      | -156   | -128   | 50   | -54  | -17                 | 100           | -334   | -48  | -86    |
| May          | -582        | -16     | -35         | -47    | -9     | -143   | -137   | 55   | -83  | -8                  | -39           | -239   | -26  | -63    |
| Jun          | -407        | -26     | -44         | -127   | 12     | -127   | -81    | 45   | -28  | 39                  | 121           | -285   | -1   | -146   |
| Jul          | -419        | -2      | -47         | -65    | 9      | -156   | -114   | 62   | -62  | 76                  | 90            | -331   | 29   | -102   |
| Aug          | -527        | -6      | -44         | -6     | -11    | -161   | -86    | 34   | -50  | -18                 | 51            | -360   | 17   | -186   |
| Sep          | -729        | 61      | -49         | -58    | -11    | -201   | -148   | 84   | -9   | 86                  | 21            | -510   | -28  | -174   |
| Oct          | -446        | -30     | -49         | -201   | -5     | -188   | -141   | 97   | -16  | 30                  | 300           | -474   | 12   | -147   |
| Nov          | -319        | -13     | -41         | -153   | -4     | -119   | -115   | 89   | -15  | 24                  | 242           | -388   | -19  | -154   |
| Dec          | -416        | -33     | -52         | -142   | -20    | -121   | -110   | 79   | 19   | 172                 | 163           | -394   | -63  | -256   |
| 1998 Jan     | -857        | -19     | -27         | -237   | -10    | -194   | -145   | 86   | -26  | 87                  | 121           | -382   | -114 | -159   |
| Feb          | -670        | -15     | -33         | -216   | -5     | -146   | -105   | 86   | -4   | 175                 | 148           | -389   | -218 | -141   |
| Mar          | -853        | 49      | -74         | -400   | 0      | -156   | -158   | 70   | -20  | 89                  | 200           | -334   | -167 | -119   |

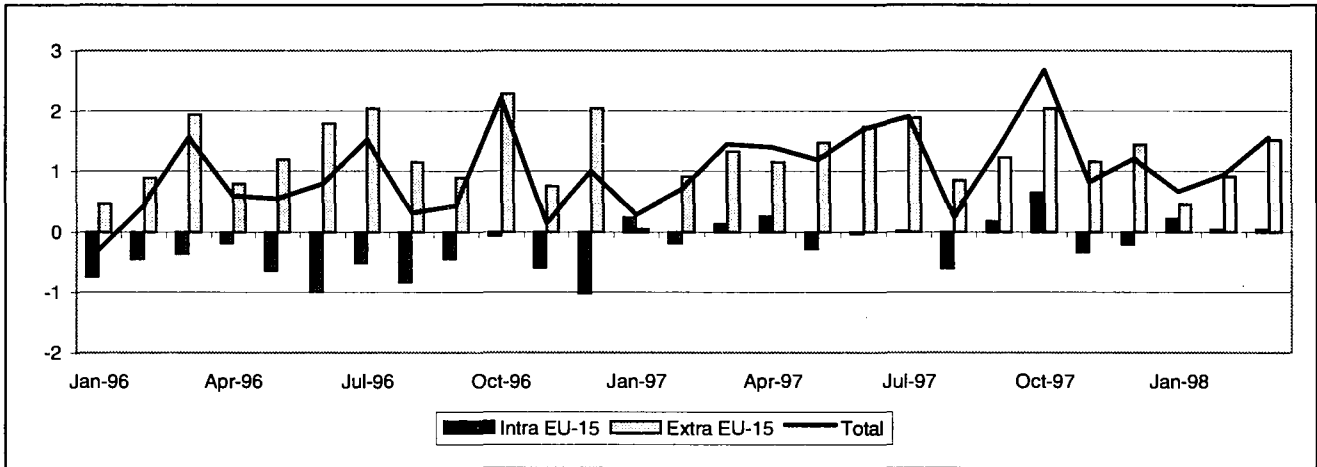
## INTRA EU-15

| Period               | Intra EU-15 | Partner |      |        |       |        |       |       |       |       |       |      |       |       |
|----------------------|-------------|---------|------|--------|-------|--------|-------|-------|-------|-------|-------|------|-------|-------|
|                      |             | B/L     | DK   | D      | EL    | F      | IRL   | I     | NL    | A     | P     | FIN  | S     | UK    |
| <b>DISPATCHES</b>    |             |         |      |        |       |        |       |       |       |       |       |      |       |       |
| % 1997               | 100.0       | 4.0     | 1.0  | 18.9   | 1.4   | 26.3   | 0.6   | 14.1  | 5.2   | 1.2   | 12.8  | 0.6  | 1.4   | 11.7  |
| Value (Bn ECU)       |             |         |      |        |       |        |       |       |       |       |       |      |       |       |
| 1994                 | 42 970      | 1 854   | 394  | 8 608  | 565   | 12 355 | 263   | 5 644 | 2 378 | 507   | 4 811 | 211  | 466   | 4 914 |
| 1995                 | 49 065      | 2 120   | 476  | 10 483 | 693   | 13 692 | 255   | 6 265 | 2 349 | 558   | 5 782 | 237  | 625   | 5 401 |
| 1996                 | 57 287      | 2 386   | 501  | 11 749 | 786   | 16 247 | 366   | 7 047 | 2 622 | 674   | 7 080 | 231  | 730   | 6 622 |
| 1997                 | 60 718      | 2 430   | 587  | 11 493 | 854   | 15 974 | 366   | 8 531 | 3 171 | 733   | 7 744 | 340  | 867   | 7 091 |
| 1998 Jan-Mar         | 16 971      | 669     | 168  | 3 339  | 228   | 4 640  | 122   | 2 237 | 873   | 218   | 2 049 | 88   | 265   | 1 951 |
| 1997 Mar             | 5 029       | 192     | 48   | 964    | 69    | 1 343  | 37    | 716   | 280   | 61    | 617   | 25   | 78    | 541   |
| Apr                  | 5 610       | 231     | 52   | 1 063  | 81    | 1 496  | 34    | 828   | 282   | 63    | 679   | 50   | 79    | 623   |
| May                  | 5 263       | 208     | 51   | 1 024  | 72    | 1 364  | 26    | 809   | 269   | 65    | 639   | 23   | 72    | 608   |
| Jun                  | 5 300       | 210     | 51   | 970    | 67    | 1 428  | 20    | 787   | 246   | 66    | 648   | 21   | 68    | 666   |
| Jul                  | 4 875       | 160     | 49   | 843    | 60    | 1 334  | 25    | 663   | 219   | 58    | 641   | 24   | 67    | 685   |
| Aug                  | 2 929       | 134     | 30   | 544    | 44    | 667    | 20    | 338   | 160   | 37    | 475   | 12   | 50    | 372   |
| Sep                  | 5 329       | 202     | 48   | 1 030  | 82    | 1 414  | 28    | 796   | 237   | 68    | 720   | 24   | 76    | 562   |
| Oct                  | 6 355       | 260     | 57   | 1 191  | 98    | 1 707  | 37    | 922   | 291   | 65    | 863   | 56   | 85    | 672   |
| Nov                  | 5 641       | 216     | 56   | 1 093  | 89    | 1 420  | 38    | 787   | 347   | 67    | 724   | 30   | 91    | 633   |
| Dec                  | 5 121       | 206     | 54   | 938    | 67    | 1 401  | 39    | 643   | 296   | 65    | 665   | 31   | 76    | 593   |
| 1998 Jan             | 5 264       | 199     | 54   | 1 066  | 70    | 1 414  | 36    | 697   | 295   | 67    | 632   | 25   | 74    | 593   |
| Feb                  | 5 558       | 227     | 55   | 1 063  | 80    | 1 515  | 41    | 712   | 282   | 69    | 688   | 34   | 101   | 648   |
| Mar                  | 6 149       | 243     | 59   | 1 210  | 78    | 1 711  | 45    | 828   | 296   | 82    | 729   | 29   | 89    | 710   |
| Annual Variation (%) |             |         |      |        |       |        |       |       |       |       |       |      |       |       |
| 1994                 | 21.0        | 17.0    | 26.4 | 13.7   | 37.0  | 25.9   | 22.3  | 19.4  | 34.9  | 8.7   | 27.8  | 49.5 | -20.3 | 18.7  |
| 1995                 | 14.2        | 14.4    | 20.7 | 21.8   | 22.6  | 10.8   | -3.3  | 11.0  | -1.2  | 10.0  | 20.2  | 11.9 | 34.1  | 9.9   |
| 1996                 | 16.8        | 12.5    | 5.3  | 12.1   | 13.4  | 18.7   | 44.0  | 12.5  | 11.6  | 20.9  | 22.5  | -2.2 | 16.8  | 22.6  |
| 1997                 | 6.0         | 1.8     | 17.3 | -2.2   | 8.7   | -1.7   | -0.1  | 21.1  | 20.9  | 8.7   | 9.4   | 46.8 | 18.8  | 7.1   |
| 1998 Jan-Mar         | 18.7        | 11.1    | 20.2 | 19.3   | 17.0  | 23.9   | 22.1  | 14.2  | 6.0   | 20.8  | 21.2  | 27.5 | 30.7  | 16.4  |
| 1997 Dec             | 12.1        | 0.7     | 27.3 | 2.2    | 23.6  | 10.7   | -16.3 | 18.3  | 29.6  | 2.2   | 12.1  | 68.1 | 32.4  | 15.8  |
| 1998 Jan             | 10.9        | -5.4    | 15.5 | 12.7   | 18.2  | 14.6   | 18.9  | 10.7  | 5.0   | 14.8  | 12.7  | 10.5 | 24.3  | 2.0   |
| Feb                  | 22.9        | 13.6    | 22.0 | 19.7   | 19.9  | 29.8   | 27.1  | 16.2  | 7.2   | 12.5  | 34.0  | 56.6 | 57.1  | 17.1  |
| Mar                  | 22.3        | 26.6    | 23.2 | 25.5   | 13.1  | 27.4   | 20.4  | 15.6  | 5.9   | 34.8  | 18.2  | 17.3 | 13.8  | 31.1  |
| <b>ARRIVALS</b>      |             |         |      |        |       |        |       |       |       |       |       |      |       |       |
| % 1997               | 100.0       | 5.7     | 1.1  | 22.7   | 0.3   | 26.5   | 1.7   | 13.5  | 7.4   | 1.5   | 4.0   | 1.1  | 2.0   | 12.3  |
| Value (Bn ECU)       |             |         |      |        |       |        |       |       |       |       |       |      |       |       |
| 1994                 | 49 611      | 2 914   | 626  | 11 365 | 190   | 13 449 | 686   | 6 489 | 3 359 | 771   | 2 092 | 639  | 902   | 6 129 |
| 1995                 | 57 061      | 3 311   | 717  | 13 341 | 292   | 14 579 | 899   | 7 678 | 4 180 | 785   | 2 550 | 756  | 1 097 | 6 873 |
| 1996                 | 66 128      | 3 836   | 810  | 14 894 | 325   | 17 602 | 895   | 9 204 | 4 638 | 982   | 2 815 | 729  | 1 386 | 8 009 |
| 1997                 | 67 275      | 3 809   | 772  | 15 271 | 198   | 17 861 | 1 158 | 9 113 | 5 010 | 1 029 | 2 703 | 711  | 1 374 | 8 265 |
| 1998 Jan-Mar         | 18 542      | 1 055   | 206  | 4 212  | 45    | 5 146  | 324   | 2 476 | 1 412 | 255   | 770   | 225  | 347   | 2 069 |
| 1997 Mar             | 5 471       | 296     | 63   | 1 201  | 22    | 1 509  | 72    | 764   | 390   | 86    | 222   | 67   | 130   | 648   |
| Apr                  | 6 066       | 351     | 63   | 1 404  | 15    | 1 598  | 95    | 836   | 430   | 92    | 232   | 62   | 134   | 753   |
| May                  | 5 601       | 337     | 64   | 1 298  | 14    | 1 452  | 85    | 769   | 420   | 71    | 220   | 62   | 110   | 699   |
| Jun                  | 5 910       | 338     | 69   | 1 356  | 16    | 1 563  | 110   | 806   | 420   | 111   | 221   | 60   | 139   | 702   |
| Jul                  | 5 537       | 277     | 59   | 1 269  | 16    | 1 459  | 116   | 860   | 392   | 86    | 242   | 51   | 117   | 594   |
| Aug                  | 3 456       | 216     | 54   | 841    | 9     | 745    | 63    | 420   | 302   | 46    | 163   | 50   | 70    | 477   |
| Sep                  | 6 269       | 359     | 75   | 1 417  | 14    | 1 623  | 107   | 808   | 481   | 94    | 257   | 60   | 138   | 836   |
| Oct                  | 6 970       | 374     | 71   | 1 457  | 27    | 2 012  | 138   | 936   | 535   | 113   | 274   | 66   | 132   | 833   |
| Nov                  | 6 173       | 344     | 69   | 1 434  | 18    | 1 646  | 113   | 831   | 471   | 108   | 238   | 53   | 105   | 742   |
| Dec                  | 6 090       | 324     | 71   | 1 340  | 14    | 1 590  | 117   | 837   | 452   | 81    | 243   | 65   | 118   | 837   |
| 1998 Jan             | 5 537       | 319     | 68   | 1 267  | 16    | 1 553  | 93    | 703   | 449   | 61    | 231   | 71   | 106   | 599   |
| Feb                  | 6 121       | 357     | 60   | 1 372  | 15    | 1 728  | 108   | 831   | 434   | 88    | 253   | 77   | 121   | 678   |
| Mar                  | 6 884       | 379     | 78   | 1 574  | 14    | 1 865  | 122   | 943   | 530   | 107   | 286   | 77   | 120   | 792   |
| Annual Variation (%) |             |         |      |        |       |        |       |       |       |       |       |      |       |       |
| 1994                 | 15.2        | 15.6    | 8.9  | 6.3    | 39.3  | 18.6   | 22.5  | 16.2  | 18.4  | 12.8  | 18.2  | 15.4 | 19.9  | 21.3  |
| 1995                 | 15.0        | 13.6    | 14.5 | 17.4   | 53.7  | 8.4    | 31.1  | 18.3  | 24.4  | 1.8   | 21.9  | 18.3 | 21.6  | 12.1  |
| 1996                 | 15.9        | 15.9    | 13.0 | 11.6   | 11.3  | 20.7   | -0.4  | 19.9  | 10.9  | 25.1  | 10.4  | -3.6 | 26.4  | 16.5  |
| 1997                 | 1.7         | -0.7    | -4.6 | 2.5    | -39.1 | 1.5    | 29.4  | -1.0  | 8.0   | 4.8   | -4.0  | -2.4 | -0.9  | 3.2   |
| 1998 Jan-Mar         | 21.9        | 18.7    | 16.0 | 21.9   | -15.4 | 23.3   | 51.3  | 23.2  | 27.6  | 12.5  | 25.6  | 22.7 | 11.6  | 15.5  |
| 1997 Dec             | 5.9         | -1.3    | -6.9 | 3.7    | -49.9 | 8.1    | 59.4  | 4.5   | 4.7   | -0.2  | 3.8   | -9.2 | -4.2  | 13.2  |
| 1998 Jan             | 18.6        | 11.1    | 13.6 | 23.1   | -12.6 | 17.9   | 17.1  | 22.0  | 24.5  | -10.3 | 24.5  | 29.4 | 49.2  | 7.1   |
| Feb                  | 20.8        | 16.8    | 10.0 | 12.0   | 19.7  | 28.2   | 73.1  | 24.0  | 21.5  | 20.4  | 23.4  | 26.3 | 10.3  | 16.2  |
| Mar                  | 25.8        | 27.9    | 23.4 | 31.0   | -38.1 | 23.6   | 69.8  | 23.3  | 36.0  | 23.6  | 28.6  | 13.9 | -8.0  | 22.2  |

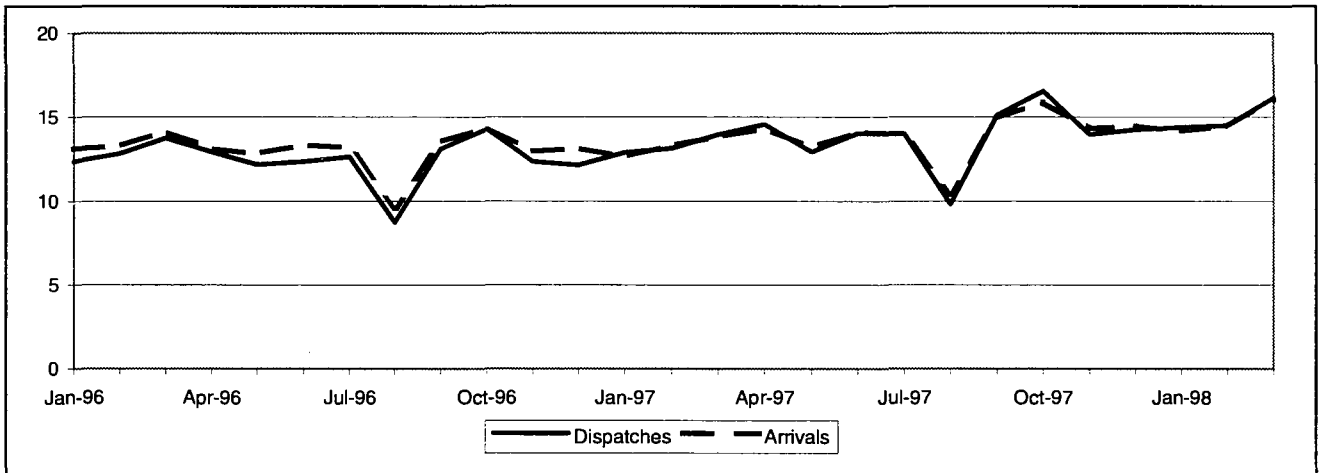
**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 1.4     | 3.4         | 14.5  | 1.5    | 1.5   | 3.4   | 6.8   | 3.1   | 16.9                | 20.3          | 9.0   | 9.1   | 4.1   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 21 507      | 208     | 711         | 2 981 | 357    | 656   | 755   | 865   | 287   | 3 471               | 3 679         | 1 911 | 1 569 | 649   |
| 1995                 | 23 980      | 423     | 789         | 2 928 | 344    | 694   | 923   | 1 050 | 369   | 4 134               | 3 669         | 2 085 | 1 740 | 743   |
| 1996                 | 27 538      | 301     | 911         | 3 370 | 344    | 484   | 898   | 1 439 | 548   | 4 400               | 4 356         | 2 207 | 2 099 | 1 148 |
| 1997                 | 27 707      | 395     | 948         | 4 018 | 405    | 421   | 955   | 1 872 | 867   | 4 687               | 5 620         | 2 481 | 2 520 | 1 125 |
| 1998 Jan-Mar         | 6 776       | 152     | 271         | 977   | 105    | 108   | 228   | 577   | 244   | 1 402               | 1 358         | 605   | 351   | 261   |
| 1997 Mar             | 2 403       | 33      | 83          | 286   | 31     | 28    | 91    | 140   | 57    | 373                 | 462           | 192   | 448   | 81    |
| Apr                  | 2 331       | 29      | 89          | 349   | 38     | 31    | 78    | 157   | 68    | 390                 | 469           | 217   | 194   | 84    |
| May                  | 2 216       | 28      | 83          | 348   | 32     | 30    | 67    | 163   | 64    | 360                 | 425           | 219   | 187   | 107   |
| Jun                  | 2 312       | 30      | 81          | 330   | 47     | 33    | 110   | 154   | 64    | 410                 | 475           | 209   | 196   | 87    |
| Jul                  | 2 622       | 23      | 81          | 416   | 42     | 38    | 91    | 161   | 89    | 425                 | 546           | 258   | 239   | 92    |
| Aug                  | 1 892       | 25      | 40          | 287   | 28     | 31    | 41    | 105   | 75    | 305                 | 406           | 167   | 192   | 66    |
| Sep                  | 2 326       | 91      | 76          | 349   | 30     | 41    | 69    | 178   | 80    | 397                 | 409           | 185   | 195   | 96    |
| Oct                  | 2 879       | 32      | 92          | 421   | 43     | 34    | 75    | 199   | 106   | 460                 | 667           | 231   | 230   | 149   |
| Nov                  | 2 531       | 29      | 95          | 337   | 31     | 44    | 83    | 189   | 85    | 440                 | 556           | 237   | 181   | 103   |
| Dec                  | 2 492       | 32      | 78          | 347   | 31     | 54    | 76    | 183   | 77    | 499                 | 489           | 238   | 160   | 104   |
| 1998 Jan             | 2 017       | 25      | 86          | 298   | 32     | 25    | 67    | 180   | 72    | 390                 | 433           | 190   | 120   | 64    |
| Feb                  | 2 270       | 30      | 93          | 323   | 35     | 48    | 81    | 190   | 85    | 519                 | 434           | 202   | 100   | 86    |
| Mar                  | 2 489       | 97      | 93          | 357   | 37     | 35    | 80    | 208   | 87    | 492                 | 491           | 214   | 132   | 111   |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 9.3         | -45.2   | 6.1         | 19.9  | 17.6   | 19.8  | 79.9  | 49.9  | 1.8   | 3.1                 | 25.8          | -6.8  | 28.0  | -34.8 |
| 1995                 | 11.5        | 103.4   | 11.0        | -1.8  | -3.5   | 5.9   | 22.2  | 21.4  | 28.6  | 19.1                | -0.3          | 9.1   | 11.0  | 14.5  |
| 1996                 | 14.8        | -28.7   | 15.4        | 15.1  | -0.0   | -30.2 | -2.7  | 37.1  | 48.6  | 6.4                 | 18.8          | 5.9   | 20.6  | 54.6  |
| 1997                 | 0.6         | 31.0    | 4.1         | 19.2  | 17.7   | -13.0 | 6.4   | 30.1  | 58.0  | 6.5                 | 29.0          | 12.4  | 20.0  | -2.1  |
| 1998 Jan-Mar         | 11.0        | 100.3   | 16.6        | 17.2  | 25.7   | 28.7  | -14.5 | 51.1  | 54.2  | 40.2                | 15.2          | 16.9  | -52.9 | 10.0  |
| 1997 Dec             | -0.6        | 37.9    | 4.4         | 17.4  | -3.7   | 91.9  | -11.1 | 37.1  | 58.5  | 24.8                | 20.6          | 11.1  | -10.1 | -28.6 |
| 1998 Jan             | 7.9         | 17.0    | 17.2        | 5.1   | 24.1   | 22.2  | -28.0 | 54.5  | 50.9  | 24.7                | 13.2          | 16.0  | -21.3 | -16.0 |
| Feb                  | 23.9        | 42.6    | 21.0        | 21.9  | 35.4   | 33.8  | -1.4  | 51.3  | 60.4  | 65.6                | 30.1          | 23.9  | -31.0 | 8.1   |
| Mar                  | 3.6         | 191.5   | 11.9        | 24.8  | 18.9   | 27.0  | -12.5 | 48.0  | 51.2  | 32.0                | 6.3           | 11.6  | -70.7 | 36.3  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 1.7     | 4.2         | 17.0  | 1.3    | 6.4   | 6.5   | 3.3   | 3.7   | 12.7                | 12.3          | 20.7  | 7.2   | 8.4   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 25 094      | 326     | 1 105       | 4 651 | 322    | 1 169 | 2 110 | 622   | 937   | 3 038               | 2 904         | 4 487 | 1 746 | 2 023 |
| 1995                 | 27 335      | 438     | 1 238       | 4 797 | 455    | 1 453 | 2 193 | 994   | 1 151 | 3 247               | 3 201         | 4 728 | 2 038 | 1 987 |
| 1996                 | 29 305      | 624     | 1 153       | 5 100 | 412    | 1 564 | 2 025 | 950   | 1 202 | 3 553               | 3 360         | 5 964 | 2 086 | 2 455 |
| 1997                 | 33 744      | 570     | 1 427       | 5 740 | 443    | 2 156 | 2 205 | 1 130 | 1 250 | 4 286               | 4 145         | 6 989 | 2 420 | 2 818 |
| 1998 Jan-Mar         | 9 157       | 136     | 405         | 1 830 | 119    | 604   | 636   | 335   | 294   | 1 050               | 890           | 1 710 | 851   | 679   |
| 1997 Mar             | 2 558       | 65      | 106         | 538   | 27     | 128   | 147   | 81    | 97    | 319                 | 254           | 572   | 170   | 156   |
| Apr                  | 3 109       | 47      | 132         | 640   | 32     | 187   | 206   | 107   | 123   | 407                 | 368           | 552   | 242   | 170   |
| May                  | 2 798       | 44      | 118         | 395   | 41     | 173   | 204   | 108   | 147   | 368                 | 464           | 458   | 213   | 171   |
| Jun                  | 2 719       | 56      | 125         | 457   | 35     | 159   | 191   | 110   | 92    | 370                 | 354           | 494   | 197   | 234   |
| Jul                  | 3 041       | 24      | 128         | 481   | 33     | 194   | 205   | 100   | 152   | 350                 | 456           | 590   | 211   | 194   |
| Aug                  | 2 419       | 31      | 83          | 293   | 39     | 192   | 127   | 71    | 125   | 323                 | 355           | 527   | 176   | 251   |
| Sep                  | 3 055       | 30      | 125         | 407   | 41     | 243   | 217   | 94    | 89    | 312                 | 388           | 696   | 223   | 270   |
| Oct                  | 3 326       | 62      | 141         | 622   | 48     | 221   | 216   | 102   | 122   | 430                 | 366           | 705   | 218   | 297   |
| Nov                  | 2 849       | 42      | 136         | 490   | 35     | 164   | 197   | 100   | 100   | 417                 | 313           | 625   | 200   | 257   |
| Dec                  | 2 909       | 65      | 130         | 489   | 50     | 176   | 186   | 104   | 59    | 327                 | 326           | 632   | 223   | 360   |
| 1998 Jan             | 2 874       | 44      | 113         | 534   | 42     | 219   | 212   | 94    | 98    | 303                 | 312           | 571   | 234   | 223   |
| Feb                  | 2 941       | 45      | 126         | 539   | 40     | 194   | 186   | 103   | 89    | 344                 | 286           | 591   | 318   | 226   |
| Mar                  | 3 342       | 47      | 167         | 757   | 37     | 191   | 238   | 138   | 106   | 403                 | 292           | 548   | 299   | 230   |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 8.4         | 31.7    | -20.0       | 11.7  | 0.3    | 34.4  | -1.3  | 58.6  | 18.0  | 12.9                | 9.4           | 19.5  | 3.4   | 39.2  |
| 1995                 | 8.9         | 34.4    | 12.1        | 3.1   | 41.5   | 24.3  | 3.9   | 59.6  | 22.8  | 6.9                 | 10.2          | 5.4   | 16.7  | -1.8  |
| 1996                 | 7.2         | 42.4    | -6.8        | 6.3   | -9.4   | 7.6   | -7.7  | -4.4  | 4.4   | 9.4                 | 4.9           | 26.2  | 2.3   | 23.6  |
| 1997                 | 15.1        | -8.7    | 23.7        | 12.6  | 7.5    | 37.9  | 8.9   | 18.9  | 4.0   | 20.6                | 23.4          | 17.2  | 16.0  | 14.8  |
| 1998 Jan-Mar         | 21.8        | -19.1   | 31.7        | 24.8  | 35.8   | 35.2  | 39.2  | 43.3  | 21.1  | 6.9                 | 18.2          | -0.0  | 64.1  | 10.5  |
| 1997 Dec             | 28.5        | 91.0    | 37.8        | 32.9  | -9.6   | 56.1  | 10.7  | 40.0  | -32.9 | 26.6                | 32.0          | 22.9  | 34.4  | 60.0  |
| 1998 Jan             | 14.5        | 18.5    | 18.8        | 25.0  | 39.9   | 34.3  | 26.2  | 17.2  | 15.5  | -17.3               | 25.2          | -3.8  | 23.4  | -9.6  |
| Feb                  | 19.9        | -32.1   | 17.9        | 7.4   | 29.8   | 24.7  | 31.0  | 43.0  | 48.2  | 16.0                | 14.5          | 8.4   | 99.8  | 6.8   |
| Mar                  | 30.7        | -27.3   | 57.2        | 40.7  | 37.8   | 49.1  | 62.1  | 69.3  | 9.1   | 26.3                | 15.0          | -4.2  | 76.1  | 47.2  |

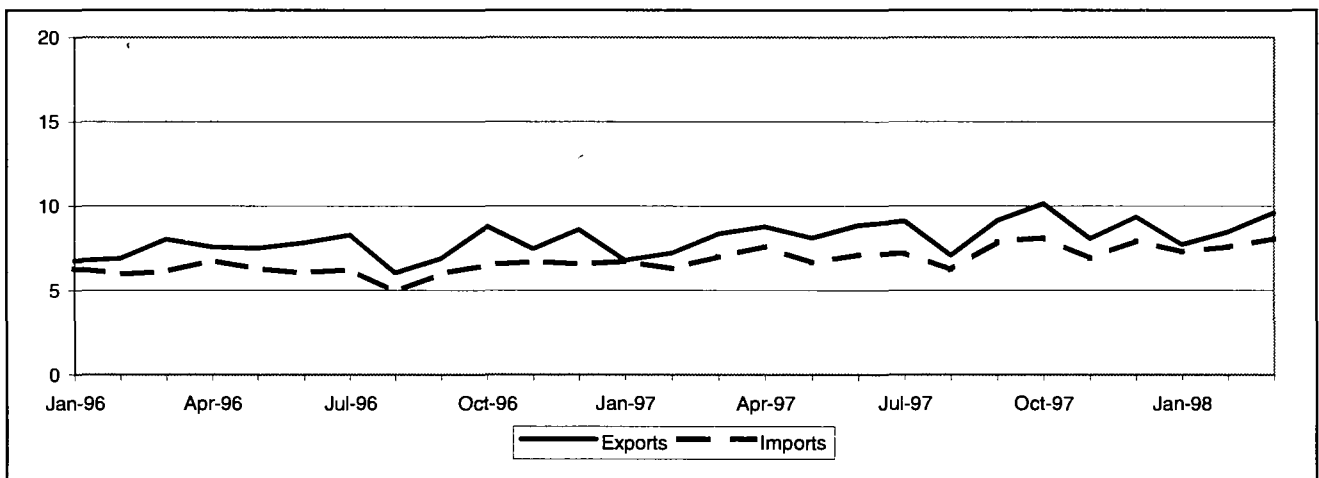
## TRADE BALANCE (Bn ECU)



## INTRA-EU (Bn ECU)



## EXTRA-EU (Bn ECU)





# FRANCE

## TRADE BALANCE

5B

### INTRA EU-15

Value (Mio ECU)

| Period       | Intra EU-15   | Partner |      |        |       |       |        |      |        |     |       |      |      |       |
|--------------|---------------|---------|------|--------|-------|-------|--------|------|--------|-----|-------|------|------|-------|
|              |               | B/L     | DK   | D      | EL    | E     | IRL    | I    | NL     | A   | P     | FIN  | S    | UK    |
| 1994         | <b>-4 402</b> | -3 594  | -156 | -3 588 | 1 061 | 2 130 | -1 540 | 361  | -4 100 | 528 | 857   | -519 | -191 | 4 350 |
| 1995         | <b>-6 438</b> | -3 926  | -88  | -4 091 | 1 254 | 2 297 | -1 827 | 597  | -4 764 | 907 | 741   | -383 | -159 | 3 004 |
| 1996         | <b>-6 986</b> | -3 273  | -0   | -4 581 | 1 408 | 2 890 | -1 843 | -732 | -4 907 | 893 | 743   | -341 | 303  | 2 453 |
| 1997         | <b>-287</b>   | -3 620  | -44  | -3 234 | 1 721 | 4 292 | -1 776 | 563  | -5 034 | 780 | 1 136 | -338 | 490  | 4 776 |
| 1998 Jan-Mar | <b>291</b>    | -1 012  | 103  | -840   | 442   | 1 416 | -463   | 349  | -1 650 | 301 | 302   | -24  | 186  | 1 179 |
| 1997 Mar     | <b>122</b>    | -170    | -2   | -141   | 163   | 313   | -144   | -11  | -342   | 81  | 74    | -14  | 30   | 284   |
| Apr          | <b>252</b>    | -231    | 22   | -275   | 157   | 375   | -149   | -8   | -258   | 183 | 87    | -15  | 49   | 318   |
| May          | <b>-293</b>   | -246    | -97  | -381   | 143   | 317   | -134   | -108 | -405   | 49  | 51    | -31  | 28   | 521   |
| Jun          | <b>-44</b>    | -396    | 1    | -335   | 145   | 363   | -154   | 76   | -450   | 46  | 66    | -35  | 25   | 604   |
| Jul          | <b>15</b>     | -356    | 22   | -218   | 161   | 292   | -72    | -186 | -376   | 71  | 92    | 2    | 25   | 556   |
| Aug          | <b>-609</b>   | -216    | -14  | -181   | 108   | 151   | -159   | -170 | -355   | 25  | 65    | -58  | 35   | 162   |
| Sep          | <b>172</b>    | -446    | 2    | -172   | 162   | 500   | -122   | 92   | -505   | 59  | 135   | -27  | 54   | 440   |
| Oct          | <b>640</b>    | -381    | 25   | -41    | 181   | 534   | -225   | 129  | -467   | 54  | 137   | -27  | 95   | 625   |
| Nov          | <b>-343</b>   | -338    | -3   | -672   | 110   | 468   | -187   | 121  | -546   | 25  | 167   | -30  | 48   | 495   |
| Dec          | <b>-226</b>   | -192    | -6   | -432   | 137   | 398   | -188   | 128  | -576   | 33  | 115   | -37  | 29   | 366   |
| 1998 Jan     | <b>217</b>    | -313    | 7    | -264   | 140   | 531   | -122   | 185  | -470   | 110 | 93    | -11  | 63   | 269   |
| Feb          | <b>35</b>     | -270    | 20   | -425   | 146   | 427   | -138   | 119  | -572   | 103 | 86    | -9   | 66   | 482   |
| Mar          | <b>39</b>     | -428    | 76   | -150   | 157   | 459   | -203   | 45   | -608   | 88  | 123   | -3   | 57   | 428   |

### EXTRA EU-15

Value (Mio ECU)

| Period       | Extra EU-15   | Partner |             |        |        |        |        |       |        |                     |               |       |       |       |
|--------------|---------------|---------|-------------|--------|--------|--------|--------|-------|--------|---------------------|---------------|-------|-------|-------|
|              |               | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC  | CIS    | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| 1994         | <b>8 936</b>  | -1 529  | 2 109       | -402   | 96     | -822   | -1 142 | 736   | -1 203 | 3 156               | 1 399         | -7    | 2 621 | 385   |
| 1995         | <b>15 438</b> | -1 683  | 2 470       | -665   | -57    | -1 066 | -843   | 985   | -1 114 | 3 735               | 810           | 1 326 | 4 577 | 1 319 |
| 1996         | <b>16 265</b> | -2 333  | 2 804       | -656   | 299    | -1 731 | -407   | 1 857 | -1 114 | 4 569               | 1 319         | 71    | 3 509 | 1 606 |
| 1997         | <b>15 309</b> | -2 492  | 2 631       | -1 433 | 857    | -1 484 | -959   | 2 781 | -377   | 5 095               | 1 988         | 431   | 3 580 | 1 403 |
| 1998 Jan-Mar | <b>2 886</b>  | -762    | 658         | -631   | 237    | -565   | -230   | 746   | 5      | 1 233               | 492           | 175   | 340   | 331   |
| 1997 Mar     | <b>1 335</b>  | -208    | 215         | -317   | 97     | -61    | -86    | 221   | -75    | 423                 | 135           | 140   | 394   | 70    |
| Apr          | <b>1 155</b>  | 46      | 351         | -349   | 155    | -215   | -114   | 266   | -74    | 385                 | 137           | 247   | 185   | 115   |
| May          | <b>1 482</b>  | -232    | 259         | -203   | 239    | -221   | -124   | 259   | -114   | 564                 | 79            | 122   | 650   | 49    |
| Jun          | <b>1 742</b>  | -137    | 156         | 221    | 38     | 17     | -83    | 210   | -63    | 426                 | 97            | 44    | 343   | 177   |
| Jul          | <b>1 896</b>  | -211    | 300         | 136    | 76     | -109   | -13    | 252   | -22    | 287                 | 188           | -67   | 493   | 242   |
| Aug          | <b>856</b>    | -237    | 214         | 5      | 34     | -132   | -51    | 145   | -64    | 201                 | 169           | -99   | 290   | 81    |
| Sep          | <b>1 229</b>  | -162    | 172         | 67     | 61     | -167   | -105   | 216   | 27     | 535                 | 129           | -158  | 95    | 7     |
| Oct          | <b>2 043</b>  | -195    | 215         | -5     | 78     | -26    | -115   | 302   | 155    | 618                 | 248           | -66   | 207   | 274   |
| Nov          | <b>1 166</b>  | -241    | 120         | -387   | 29     | 75     | -159   | 262   | 29     | 553                 | 295           | 52    | 24    | 118   |
| Dec          | <b>1 442</b>  | -325    | 231         | -392   | 18     | -158   | -92    | 241   | 75     | 554                 | 337           | 225   | 290   | 157   |
| 1998 Jan     | <b>451</b>    | -267    | 226         | -221   | 92     | -349   | -85    | 235   | -66    | 396                 | 107           | 5     | -89   | 44    |
| Feb          | <b>910</b>    | -277    | 227         | -118   | 123    | -228   | -23    | 229   | 21     | 307                 | 151           | 20    | 231   | 78    |
| Mar          | <b>1 524</b>  | -218    | 205         | -292   | 22     | 11     | -122   | 282   | 50     | 530                 | 234           | 150   | 199   | 210   |

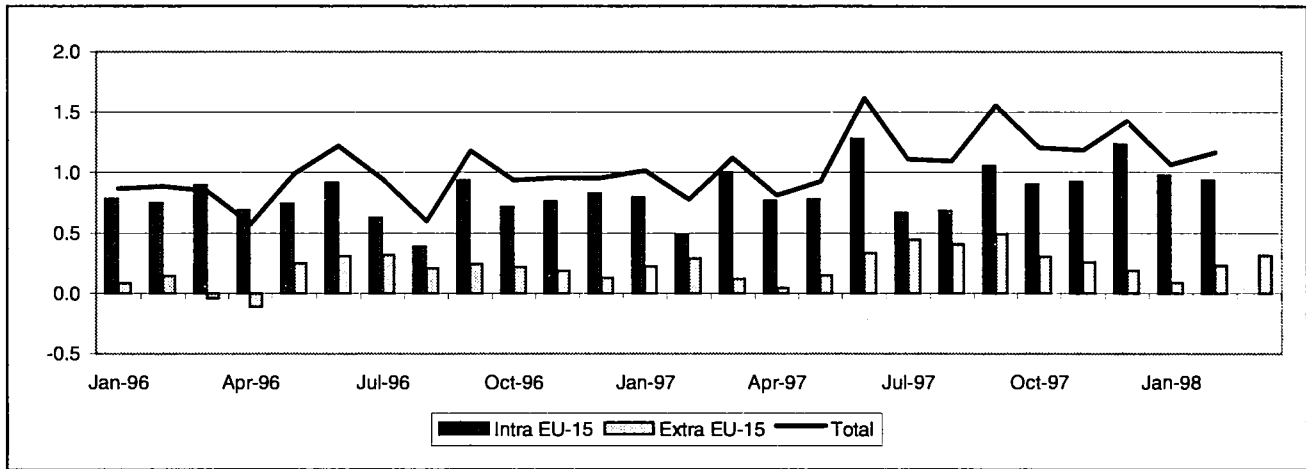
**FRANCE**  
**INTRA EU-15**

| Period                      | Intra EU-15  | Partner     |            |             |            |             |            |             |             |            |            |            |            |             |
|-----------------------------|--------------|-------------|------------|-------------|------------|-------------|------------|-------------|-------------|------------|------------|------------|------------|-------------|
|                             |              | B/L         | DK         | D           | EL         | E           | IRL        | I           | NL          | A          | P          | FIN        | S          | UK          |
| <b>DISPATCHES</b>           |              |             |            |             |            |             |            |             |             |            |            |            |            |             |
| <b>% 1997</b>               | <b>100.0</b> | <b>12.6</b> | <b>1.4</b> | <b>25.6</b> | <b>1.3</b> | <b>12.4</b> | <b>1.0</b> | <b>14.9</b> | <b>7.2</b>  | <b>1.7</b> | <b>2.4</b> | <b>0.7</b> | <b>2.2</b> | <b>16.5</b> |
| <b>Value (Bn ECU)</b>       |              |             |            |             |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 130 142      | 17 847      | 1 877      | 34 557      | 1 491      | 14 482      | 1 229      | 20 534      | 9 349       | 2 177      | 3 042      | 776        | 2 344      | 20 439      |
| 1995                        | 145 033      | 19 091      | 2 033      | 41 041      | 1 744      | 16 515      | 1 132      | 22 322      | 10 214      | 2 607      | 3 102      | 1 049      | 2 898      | 21 284      |
| 1996                        | 149 665      | 19 860      | 2 155      | 41 006      | 1 910      | 18 413      | 1 181      | 22 000      | 10 478      | 2 666      | 3 256      | 1 258      | 3 263      | 22 220      |
| 1997                        | 165 213      | 20 802      | 2 295      | 42 325      | 2 166      | 20 524      | 1 653      | 24 677      | 11 876      | 2 728      | 3 969      | 1 175      | 3 713      | 27 310      |
| 1998 Jan-Mar                | 45 073       | 5 467       | 699        | 11 704      | 573        | 5 857       | 542        | 6 813       | 3 173       | 828        | 1 090      | 341        | 1 034      | 6 950       |
| 1997 Mar                    | 13 951       | 1 843       | 191        | 3 677       | 202        | 1 683       | 122        | 2 030       | 1 054       | 227        | 309        | 102        | 304        | 2 208       |
| Apr                         | 14 588       | 1 799       | 195        | 3 810       | 194        | 1 803       | 134        | 2 199       | 1 072       | 333        | 314        | 110        | 336        | 2 288       |
| May                         | 12 929       | 1 641       | 178        | 3 204       | 177        | 1 641       | 119        | 2 005       | 920         | 190        | 284        | 82         | 290        | 2 200       |
| Jun                         | 14 052       | 1 721       | 197        | 3 428       | 184        | 1 791       | 131        | 2 201       | 1 044       | 208        | 314        | 89         | 316        | 2 427       |
| Jul                         | 13 993       | 1 639       | 184        | 3 610       | 192        | 1 734       | 188        | 2 066       | 959         | 224        | 347        | 105        | 238        | 2 509       |
| Aug                         | 9 802        | 1 353       | 169        | 2 667       | 145        | 900         | 100        | 1 158       | 771         | 151        | 268        | 68         | 243        | 1 810       |
| Sep                         | 15 106       | 1 795       | 205        | 3 925       | 199        | 1 910       | 204        | 2 315       | 1 062       | 247        | 386        | 113        | 346        | 2 400       |
| Oct                         | 16 559       | 2 040       | 225        | 4 284       | 214        | 2 189       | 142        | 2 461       | 1 180       | 259        | 410        | 122        | 411        | 2 623       |
| Nov                         | 13 986       | 1 707       | 184        | 3 432       | 169        | 1 868       | 123        | 2 140       | 939         | 219        | 402        | 97         | 328        | 2 377       |
| Dec                         | 14 241       | 2 051       | 200        | 3 379       | 170        | 1 814       | 150        | 2 151       | 1 025       | 212        | 351        | 107        | 316        | 2 316       |
| 1998 Jan                    | 14 383       | 1 757       | 211        | 3 658       | 197        | 1 883       | 212        | 2 168       | 1 060       | 265        | 322        | 109        | 332        | 2 209       |
| Feb                         | 14 523       | 1 784       | 209        | 3 685       | 182        | 1 896       | 167        | 2 229       | 987         | 278        | 365        | 109        | 351        | 2 281       |
| Mar                         | 16 167       | 1 926       | 280        | 4 361       | 194        | 2 078       | 163        | 2 417       | 1 126       | 285        | 403        | 123        | 351        | 2 461       |
| <b>Annual Variation (%)</b> |              |             |            |             |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 14.6         | 14.1        | 23.8       | 9.8         | 1.3        | 20.9        | 46.0       | 15.3        | 8.2         | 20.2       | 9.2        | 26.6       | 21.2       | 19.6        |
| 1995                        | 11.4         | 7.0         | 8.3        | 18.8        | 17.0       | 14.0        | -7.9       | 8.7         | 9.3         | 19.7       | 2.0        | 35.1       | 23.6       | 4.1         |
| 1996                        | 3.2          | 4.0         | 6.0        | -0.1        | 9.5        | 11.5        | 4.3        | -1.4        | 2.6         | 2.3        | 5.0        | 19.9       | 12.6       | 4.4         |
| 1997                        | 10.4         | 4.7         | 6.5        | 3.2         | 13.5       | 11.5        | 39.9       | 12.2        | 13.3        | 2.3        | 21.9       | -6.6       | 13.8       | 22.9        |
| 1998 Jan-Mar                | 12.8         | 8.1         | 25.4       | 10.5        | 9.4        | 20.2        | 49.9       | 13.9        | 9.3         | 20.8       | 22.0       | 20.8       | 16.3       | 9.3         |
| 1997 Dec                    | 17.5         | 26.6        | -11.1      | 4.8         | 9.8        | 28.2        | 50.9       | 17.2        | 17.1        | 2.1        | 22.3       | 23.5       | 16.3       | 27.2        |
| 1998 Jan                    | 11.7         | 10.4        | 19.2       | 3.3         | 21.4       | 16.0        | 96.9       | 7.4         | 18.3        | 31.9       | 5.9        | 31.1       | 18.6       | 16.9        |
| Feb                         | 10.6         | 10.0        | 9.8        | 9.4         | 13.6       | 20.9        | 26.3       | 15.2        | 3.6         | 8.1        | 30.0       | 12.2       | 15.3       | 0.8         |
| Mar                         | 15.9         | 4.5         | 46.8       | 18.6        | -3.5       | 23.5        | 34.0       | 19.1        | 6.8         | 25.4       | 30.5       | 20.6       | 15.3       | 11.4        |
| <b>ARRIVALS</b>             |              |             |            |             |            |             |            |             |             |            |            |            |            |             |
| <b>% 1997</b>               | <b>100.0</b> | <b>14.8</b> | <b>1.4</b> | <b>27.5</b> | <b>0.3</b> | <b>9.8</b>  | <b>2.1</b> | <b>14.6</b> | <b>10.2</b> | <b>1.2</b> | <b>1.7</b> | <b>0.9</b> | <b>1.9</b> | <b>13.6</b> |
| <b>Value (Bn ECU)</b>       |              |             |            |             |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 134 545      | 21 441      | 2 033      | 38 145      | 430        | 12 352      | 2 769      | 20 173      | 13 450      | 1 649      | 2 185      | 1 295      | 2 535      | 16 089      |
| 1995                        | 151 471      | 23 018      | 2 121      | 45 132      | 490        | 14 218      | 2 959      | 21 724      | 14 978      | 1 700      | 2 362      | 1 432      | 3 057      | 18 280      |
| 1996                        | 156 651      | 23 134      | 2 155      | 45 587      | 501        | 15 523      | 3 024      | 22 732      | 15 385      | 1 773      | 2 513      | 1 598      | 2 960      | 19 767      |
| 1997                        | 165 500      | 24 422      | 2 339      | 45 559      | 445        | 16 232      | 3 429      | 24 113      | 16 910      | 1 947      | 2 833      | 1 513      | 3 223      | 22 534      |
| 1998 Jan-Mar                | 44 782       | 6 479       | 597        | 12 544      | 130        | 4 441       | 1 005      | 6 464       | 4 823       | 527        | 788        | 365        | 849        | 5 771       |
| 1997 Mar                    | 13 829       | 2 013       | 193        | 3 818       | 39         | 1 370       | 265        | 2 041       | 1 396       | 145        | 235        | 116        | 274        | 1 924       |
| Apr                         | 14 335       | 2 030       | 174        | 4 085       | 37         | 1 427       | 283        | 2 207       | 1 330       | 151        | 228        | 125        | 287        | 1 970       |
| May                         | 13 222       | 1 887       | 275        | 3 585       | 34         | 1 324       | 253        | 2 113       | 1 325       | 140        | 233        | 113        | 261        | 1 680       |
| Jun                         | 14 096       | 2 117       | 196        | 3 763       | 39         | 1 428       | 285        | 2 125       | 1 494       | 162        | 248        | 125        | 291        | 1 823       |
| Jul                         | 13 978       | 1 994       | 162        | 3 827       | 31         | 1 442       | 260        | 2 251       | 1 334       | 152        | 255        | 103        | 213        | 1 953       |
| Aug                         | 10 410       | 1 569       | 182        | 2 848       | 36         | 749         | 259        | 1 328       | 1 125       | 126        | 203        | 126        | 209        | 1 649       |
| Sep                         | 14 934       | 2 240       | 204        | 4 097       | 38         | 1 410       | 326        | 2 223       | 1 567       | 188        | 250        | 140        | 292        | 1 959       |
| Oct                         | 15 919       | 2 421       | 200        | 4 324       | 33         | 1 655       | 367        | 2 331       | 1 647       | 206        | 273        | 149        | 316        | 1 998       |
| Nov                         | 14 329       | 2 045       | 188        | 4 104       | 59         | 1 401       | 310        | 2 020       | 1 485       | 193        | 235        | 127        | 279        | 1 882       |
| Dec                         | 14 466       | 2 244       | 205        | 3 811       | 33         | 1 416       | 338        | 2 023       | 1 601       | 179        | 236        | 144        | 286        | 1 950       |
| 1998 Jan                    | 14 167       | 2 071       | 204        | 3 922       | 57         | 1 352       | 334        | 1 982       | 1 530       | 155        | 229        | 121        | 270        | 1 940       |
| Feb                         | 14 488       | 2 054       | 188        | 4 111       | 36         | 1 469       | 305        | 2 109       | 1 559       | 175        | 279        | 118        | 285        | 1 799       |
| Mar                         | 16 128       | 2 354       | 204        | 4 511       | 38         | 1 620       | 365        | 2 372       | 1 734       | 197        | 280        | 127        | 294        | 2 033       |
| <b>Annual Variation (%)</b> |              |             |            |             |            |             |            |             |             |            |            |            |            |             |
| 1994                        | 14.3         | 15.3        | 18.3       | 13.8        | -3.2       | 27.0        | 19.4       | 10.0        | 11.6        | 9.8        | 15.4       | 15.1       | 2.9        | 14.4        |
| 1995                        | 12.6         | 7.4         | 4.3        | 18.3        | 14.0       | 15.1        | 6.9        | 7.7         | 11.4        | 3.1        | 8.1        | 10.6       | 20.6       | 13.6        |
| 1996                        | 3.4          | 0.5         | 1.6        | 1.0         | 2.3        | 9.2         | 2.2        | 4.6         | 2.7         | 4.3        | 6.4        | 11.6       | -3.2       | 8.1         |
| 1997                        | 5.6          | 5.6         | 8.5        | -0.1        | -11.2      | 4.6         | 13.4       | 6.1         | 9.9         | 9.9        | 12.8       | -5.3       | 8.9        | 14.0        |
| 1998 Jan-Mar                | 12.5         | 10.3        | 7.8        | 12.9        | 23.2       | 11.6        | 34.5       | 17.7        | 20.6        | 17.0       | 17.3       | 1.1        | 7.6        | 1.8         |
| 1997 Dec                    | 9.9          | 15.1        | 14.5       | -1.9        | -46.9      | 15.5        | 35.3       | 14.2        | 18.8        | 18.7       | 19.3       | 28.8       | 16.7       | 9.5         |
| 1998 Jan                    | 12.0         | 7.7         | 1.4        | 7.4         | 111.8      | 9.4         | 37.5       | 22.1        | 18.3        | 22.1       | 7.2        | 4.6        | 6.6        | 11.6        |
| Feb                         | 8.6          | 5.9         | 18.1       | 12.9        | -11.5      | 6.8         | 27.8       | 15.4        | 19.0        | -1.7       | 25.2       | -9.1       | 8.8        | -10.4       |
| Mar                         | 16.6         | 16.9        | 6.0        | 18.1        | -1.9       | 18.3        | 37.8       | 16.2        | 24.2        | 35.5       | 19.1       | 9.1        | 7.3        | 5.7         |

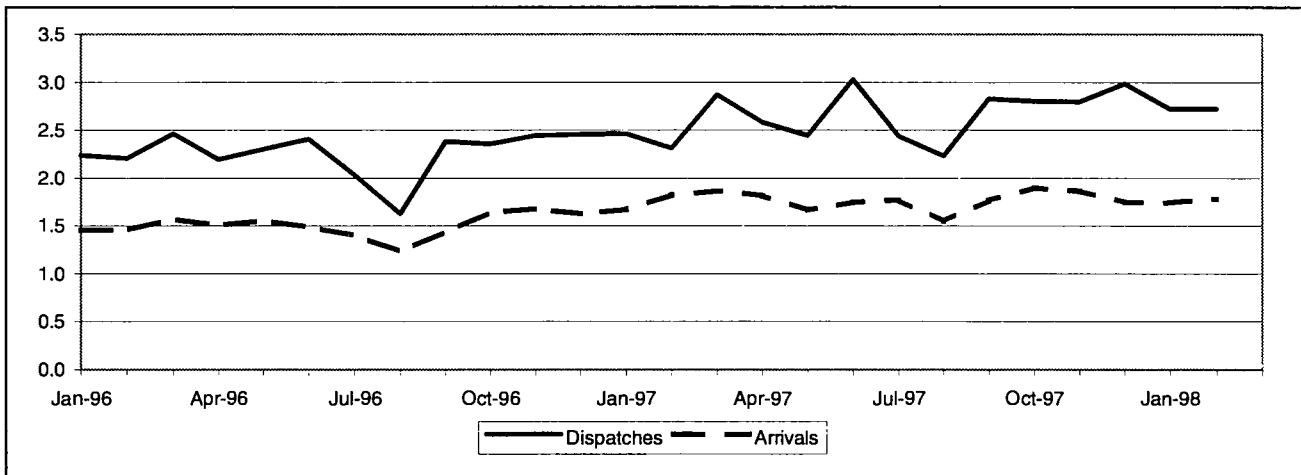
**EXTRA EU-15**

| Period               | Partner     |        |             |        |        |       |       |       |       |                     |               |       |        |       |
|----------------------|-------------|--------|-------------|--------|--------|-------|-------|-------|-------|---------------------|---------------|-------|--------|-------|
|                      | Extra EU-15 | Norway | Switzerland | USA    | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP   |
| <b>EXPORTS</b>       |             |        |             |        |        |       |       |       |       |                     |               |       |        |       |
| % 1997               | 100.0       | 1.4    | 9.3         | 17.7   | 2.3    | 3.1   | 4.3   | 6.5   | 3.6   | 14.5                | 5.8           | 9.4   | 10.8   | 6.2   |
| Value (Bn ECU)       |             |        |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | 79 810      | 849    | 7 764       | 14 627 | 1 421  | 1 831 | 3 945 | 3 344 | 1 443 | 10 891              | 4 742         | 7 754 | 7 571  | 4 565 |
| 1995                 | 85 212      | 895    | 8 805       | 13 684 | 1 468  | 2 028 | 4 335 | 4 077 | 1 958 | 11 997              | 4 272         | 8 290 | 10 392 | 5 660 |
| 1996                 | 90 634      | 979    | 9 178       | 14 592 | 1 633  | 1 981 | 4 275 | 5 265 | 2 395 | 13 201              | 4 564         | 8 242 | 9 626  | 6 375 |
| 1997                 | 100 958     | 1 425  | 9 387       | 17 846 | 2 289  | 3 096 | 4 374 | 6 521 | 3 615 | 14 666              | 5 873         | 9 494 | 10 917 | 6 209 |
| 1998 Jan-Mar         | 25 802      | 281    | 2 544       | 4 915  | 642    | 682   | 1 153 | 1 866 | 807   | 4 028               | 1 465         | 2 217 | 2 295  | 1 540 |
| 1997 Mar             | 8 350       | 95     | 765         | 1 365  | 219    | 229   | 362   | 511   | 319   | 1 219               | 466           | 843   | 954    | 453   |
| Apr                  | 8 776       | 392    | 909         | 1 524  | 289    | 140   | 383   | 598   | 296   | 1 265               | 510           | 964   | 837    | 485   |
| May                  | 8 124       | 94     | 732         | 1 293  | 334    | 149   | 301   | 538   | 276   | 1 244               | 439           | 693   | 1 179  | 455   |
| Jun                  | 8 840       | 104    | 778         | 1 744  | 168    | 345   | 366   | 560   | 342   | 1 338               | 458           | 739   | 881    | 506   |
| Jul                  | 9 109       | 97     | 915         | 1 669  | 182    | 258   | 426   | 587   | 314   | 1 223               | 534           | 785   | 1 086  | 579   |
| Aug                  | 7 075       | 60     | 597         | 1 380  | 138    | 247   | 302   | 386   | 285   | 895                 | 456           | 550   | 822    | 458   |
| Sep                  | 9 135       | 111    | 828         | 1 792  | 180    | 328   | 379   | 578   | 325   | 1 291               | 498           | 760   | 823    | 535   |
| Oct                  | 10 149      | 130    | 928         | 1 857  | 207    | 441   | 450   | 670   | 384   | 1 415               | 573           | 883   | 934    | 743   |
| Nov                  | 8 054       | 96     | 706         | 1 262  | 166    | 463   | 269   | 565   | 272   | 1 290               | 592           | 695   | 666    | 484   |
| Dec                  | 9 362       | 90     | 803         | 1 495  | 132    | 266   | 406   | 591   | 324   | 1 461               | 627           | 1 084 | 1 016  | 637   |
| 1998 Jan             | 7 728       | 77     | 773         | 1 445  | 219    | 117   | 345   | 566   | 248   | 1 151               | 390           | 713   | 598    | 479   |
| Feb                  | 8 466       | 96     | 861         | 1 611  | 265    | 171   | 360   | 603   | 279   | 1 417               | 479           | 716   | 845    | 521   |
| Mar                  | 9 609       | 108    | 909         | 1 858  | 159    | 394   | 447   | 697   | 281   | 1 461               | 596           | 789   | 852    | 540   |
| Annual Variation (%) |             |        |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | 5.4         | 8.6    | 6.4         | 10.1   | 7.4    | 33.0  | 12.7  | 14.4  | -10.3 | 0.4                 | 29.1          | -8.3  | 19.5   | -8.5  |
| 1995                 | 6.8         | 5.4    | 13.4        | -6.4   | 3.3    | 10.8  | 9.9   | 21.9  | 35.7  | 10.1                | -9.9          | 6.9   | 37.3   | 24.0  |
| 1996                 | 6.4         | 9.4    | 4.2         | 6.6    | 11.3   | -2.3  | -1.4  | 29.1  | 22.4  | 10.0                | 6.8           | -0.6  | -7.4   | 12.6  |
| 1997                 | 11.4        | 45.6   | 2.3         | 22.3   | 40.1   | 56.3  | 2.3   | 23.9  | 51.0  | 11.1                | 28.7          | 15.2  | 13.4   | -2.6  |
| 1998 Jan-Mar         | 15.5        | 11.7   | 16.0        | 28.4   | 30.2   | 48.6  | 5.6   | 28.7  | 1.3   | 24.2                | 23.7          | -5.3  | -14.2  | 15.9  |
| 1997 Dec             | 8.7         | 25.9   | 5.7         | 22.8   | -45.2  | 63.3  | 20.7  | 28.9  | 39.5  | 7.7                 | 32.0          | 8.2   | 3.3    | 14.8  |
| 1998 Jan             | 13.9        | 0.3    | 8.9         | 21.0   | 53.0   | 11.8  | 8.2   | 21.2  | 3.0   | 12.0                | 11.7          | 3.0   | -16.8  | 0.3   |
| Feb                  | 17.5        | 20.9   | 20.1        | 26.9   | 101.0  | 36.0  | -12.0 | 28.0  | 17.8  | 42.2                | 29.8          | -11.4 | -15.6  | 31.1  |
| Mar                  | 15.1        | 13.2   | 18.9        | 36.2   | -27.4  | 72.3  | 23.4  | 36.2  | -12.1 | 19.8                | 27.9          | -6.4  | -10.7  | 19.2  |
| <b>IMPORTS</b>       |             |        |             |        |        |       |       |       |       |                     |               |       |        |       |
| % 1997               | 100.0       | 4.6    | 7.9         | 22.5   | 1.7    | 5.3   | 6.2   | 4.4   | 4.7   | 11.2                | 4.5           | 10.6  | 8.6    | 5.6   |
| Value (Bn ECU)       |             |        |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | 70 875      | 2 378  | 5 655       | 15 029 | 1 325  | 2 653 | 5 087 | 2 608 | 2 646 | 7 735               | 3 342         | 7 761 | 4 951  | 4 180 |
| 1995                 | 69 775      | 2 578  | 6 335       | 14 350 | 1 525  | 3 094 | 5 178 | 3 091 | 3 071 | 8 262               | 3 462         | 6 964 | 5 814  | 4 340 |
| 1996                 | 74 369      | 3 312  | 6 374       | 15 248 | 1 334  | 3 713 | 4 681 | 3 408 | 3 509 | 8 632               | 3 245         | 8 171 | 6 117  | 4 769 |
| 1997                 | 85 649      | 3 917  | 6 756       | 19 279 | 1 432  | 4 581 | 5 333 | 3 740 | 3 993 | 9 571               | 3 884         | 9 063 | 7 337  | 4 807 |
| 1998 Jan-Mar         | 22 916      | 1 043  | 1 885       | 5 546  | 406    | 1 248 | 1 383 | 1 120 | 802   | 2 795               | 973           | 2 041 | 1 954  | 1 209 |
| 1997 Mar             | 7 015       | 303    | 550         | 1 681  | 121    | 290   | 448   | 290   | 395   | 796                 | 331           | 702   | 559    | 384   |
| Apr                  | 7 621       | 346    | 558         | 1 872  | 134    | 355   | 497   | 331   | 370   | 881                 | 373           | 717   | 652    | 369   |
| May                  | 6 642       | 327    | 473         | 1 495  | 95     | 370   | 425   | 279   | 390   | 680                 | 359           | 571   | 528    | 406   |
| Jun                  | 7 098       | 241    | 622         | 1 523  | 130    | 328   | 449   | 350   | 405   | 911                 | 361           | 695   | 538    | 329   |
| Jul                  | 7 212       | 309    | 615         | 1 533  | 106    | 367   | 440   | 335   | 336   | 936                 | 346           | 852   | 593    | 337   |
| Aug                  | 6 219       | 297    | 382         | 1 375  | 104    | 379   | 353   | 240   | 349   | 694                 | 287           | 649   | 532    | 377   |
| Sep                  | 7 907       | 273    | 655         | 1 725  | 119    | 494   | 484   | 362   | 299   | 756                 | 370           | 918   | 728    | 527   |
| Oct                  | 8 106       | 324    | 713         | 1 862  | 129    | 467   | 565   | 368   | 229   | 797                 | 325           | 949   | 726    | 469   |
| Nov                  | 6 887       | 337    | 587         | 1 650  | 137    | 388   | 428   | 303   | 243   | 737                 | 297           | 643   | 642    | 366   |
| Dec                  | 7 920       | 414    | 572         | 1 887  | 114    | 424   | 498   | 350   | 249   | 907                 | 290           | 858   | 726    | 480   |
| 1998 Jan             | 7 277       | 344    | 547         | 1 667  | 127    | 466   | 431   | 331   | 314   | 755                 | 283           | 707   | 688    | 436   |
| Feb                  | 7 555       | 373    | 634         | 1 729  | 142    | 399   | 383   | 374   | 257   | 1 110               | 328           | 695   | 614    | 443   |
| Mar                  | 8 084       | 326    | 704         | 2 150  | 137    | 383   | 569   | 415   | 231   | 931                 | 363           | 639   | 653    | 330   |
| Annual Variation (%) |             |        |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | 4.9         | 8.8    | 10.3        | 8.2    | 29.7   | 10.7  | -2.7  | 17.1  | 8.2   | 8.5                 | 17.3          | -2.2  | 4.1    | 7.9   |
| 1995                 | -1.6        | 8.4    | 12.0        | -4.5   | 15.1   | 16.6  | 1.8   | 18.6  | 16.0  | 6.8                 | 3.6           | -10.3 | 17.4   | 3.8   |
| 1996                 | 6.6         | 28.5   | 0.6         | 6.3    | -12.5  | 20.0  | -9.6  | 10.2  | 14.2  | 4.5                 | -6.3          | 17.3  | 5.2    | 9.9   |
| 1997                 | 15.2        | 18.3   | 6.0         | 26.4   | 7.3    | 23.4  | 13.9  | 9.8   | 13.8  | 10.9                | 19.7          | 10.9  | 19.9   | 0.8   |
| 1998 Jan-Mar         | 14.4        | -0.6   | 19.4        | 27.3   | 11.3   | 23.7  | 15.8  | 36.3  | -28.4 | 23.0                | 11.2          | -7.7  | 16.9   | 5.5   |
| 1997 Dec             | 20.6        | 23.1   | 20.7        | 43.1   | -31.2  | 35.7  | 31.2  | 21.9  | -26.6 | 22.8                | 14.4          | 11.0  | 23.2   | -12.8 |
| 1998 Jan             | 8.1         | -12.6  | 6.7         | 22.0   | -2.4   | 23.0  | 11.0  | 31.1  | -17.3 | -3.5                | 4.2           | -14.5 | 13.6   | 0.5   |
| Feb                  | 20.1        | 5.8    | 22.8        | 32.1   | 25.4   | 17.2  | 7.1   | 34.2  | -25.8 | 60.0                | 20.3          | 2.0   | 20.9   | 34.7  |
| Mar                  | 15.2        | 7.4    | 28.1        | 27.9   | 13.0   | 32.3  | 26.9  | 43.0  | -41.5 | 16.9                | 9.4           | -9.0  | 16.7   | -13.9 |

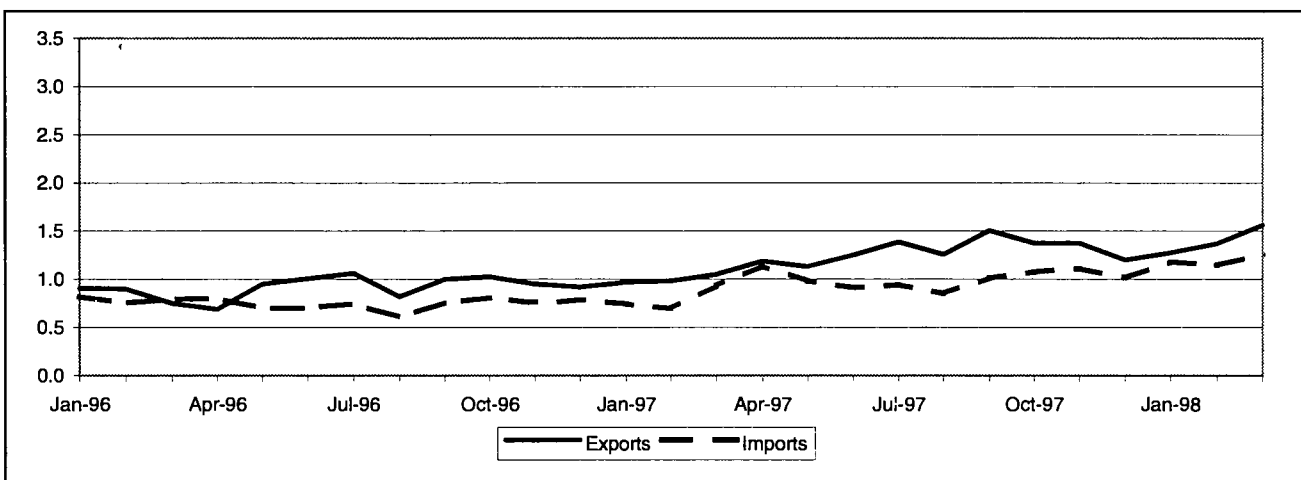
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**INTRA EU-15**

Value (Mio ECU)

| Period       | Intra EU-15   | Partner |     |       |     |     |       |     |       |     |     |     |     |        |
|--------------|---------------|---------|-----|-------|-----|-----|-------|-----|-------|-----|-----|-----|-----|--------|
|              |               | B/L     | DK  | D     | EL  | E   | F     | I   | NL    | A   | P   | FIN | S   | UK     |
| 1994         | <b>6 793</b>  | 804     | 122 | 2 546 | 133 | 482 | 1 918 | 708 | 895   | 129 | 72  | 105 | 316 | -873   |
| 1995         | <b>9 296</b>  | 1 149   | 251 | 3 354 | 192 | 611 | 2 290 | 885 | 1 547 | 155 | 81  | 91  | 414 | -1 094 |
| 1996         | <b>9 039</b>  | 1 387   | 290 | 3 212 | 206 | 561 | 2 126 | 888 | 1 675 | 125 | 90  | 60  | 341 | -1 402 |
| 1997         | <b>10 595</b> | 1 895   | 268 | 3 785 | 128 | 835 | 2 092 | 989 | 2 013 | 121 | 133 | -40 | 370 | -1 373 |
| 1998 Jan-Feb | <b>1 914</b>  | 393     | 27  | 628   | 17  | 151 | 482   | 168 | 226   | 32  | 26  | -11 | 90  | -233   |
| 1997 Feb     | <b>490</b>    | 148     | 22  | 249   | 12  | 33  | 106   | 84  | 58    | 8   | 8   | 0   | 30  | -208   |
| Mar          | <b>1 003</b>  | 124     | 35  | 376   | 12  | 47  | 135   | 111 | 266   | 13  | 8   | 7   | 45  | -91    |
| Apr          | <b>767</b>    | 176     | 15  | 194   | 11  | 54  | 160   | 83  | 140   | 9   | 10  | 9   | 41  | -119   |
| May          | <b>779</b>    | 156     | 19  | 230   | 12  | 51  | 133   | 87  | 133   | 9   | 8   | 11  | 21  | -40    |
| Jun          | <b>1 282</b>  | 146     | 24  | 379   | 15  | 113 | 172   | 92  | 298   | 11  | 15  | -3  | 20  | 44     |
| Jul          | <b>667</b>    | 118     | 19  | 270   | 10  | 84  | 161   | 68  | 137   | 4   | 7   | -8  | 5   | -174   |
| Aug          | <b>685</b>    | 110     | 9   | 282   | 7   | 54  | 185   | 46  | 151   | 5   | 8   | -20 | 24  | -109   |
| Sep          | <b>1 059</b>  | 113     | 40  | 384   | 8   | 85  | 196   | 98  | 265   | 12  | 10  | 0   | 32  | -91    |
| Oct          | <b>904</b>    | 208     | 19  | 337   | 8   | 103 | 208   | 78  | 97    | 12  | 12  | -3  | 36  | -145   |
| Nov          | <b>928</b>    | 178     | 16  | 365   | 9   | 75  | 223   | 82  | 143   | 10  | 24  | -23 | 39  | -178   |
| Dec          | <b>1 237</b>  | 250     | 28  | 464   | 9   | 91  | 239   | 74  | 178   | 20  | 10  | -8  | 45  | -123   |
| 1998 Jan     | <b>977</b>    | 226     | 13  | 325   | 8   | 77  | 251   | 99  | 107   | 16  | 14  | -13 | 46  | -155   |
| Feb          | <b>936</b>    | 167     | 14  | 303   | 9   | 73  | 230   | 69  | 119   | 16  | 12  | 2   | 44  | -78    |

**EXTRA EU-15**

Value (Mio ECU)

| Period       | Extra EU-15  | Partner |             |        |        |       |       |      |     |                     |               |      |      |     |
|--------------|--------------|---------|-------------|--------|--------|-------|-------|------|-----|---------------------|---------------|------|------|-----|
|              |              | Norway  | Switzerland | USA    | Canada | China | Japan | CEEC | CIS | Mediterranean Basin | Latin America | OPEC | DAE  | ACP |
| 1994         | <b>256</b>   | -2      | 349         | -1 260 | 139    | -179  | -18   | 54   | 171 | 327                 | 175           | 339  | -409 | 15  |
| 1995         | <b>158</b>   | 19      | 462         | -1 170 | 84     | -178  | -184  | 188  | 260 | 377                 | 181           | 410  | -910 | 2   |
| 1996         | <b>1 935</b> | 78      | 501         | -349   | 120    | -181  | -108  | 254  | 298 | 379                 | 188           | 425  | -555 | -5  |
| 1997         | <b>3 259</b> | 3       | 565         | 635    | 36     | -238  | -384  | 296  | 334 | 365                 | 306           | 489  | -387 | 56  |
| 1998 Jan-Mar | <b>633</b>   | 5       | 185         | 297    | -22    | -95   | -165  | 77   | 79  | 90                  | 81            | 124  | -323 | 7   |
| 1997 Mar     | <b>119</b>   | 12      | 38          | 22     | 9      | -16   | -55   | 20   | 26  | 19                  | 35            | 32   | -98  | 5   |
| Apr          | <b>45</b>    | -10     | 24          | -59    | 8      | -15   | -53   | 29   | 24  | 38                  | 21            | 38   | -73  | 4   |
| May          | <b>150</b>   | 12      | 55          | -53    | 6      | -13   | -49   | 22   | 19  | 37                  | 29            | 40   | -51  | 6   |
| Jun          | <b>334</b>   | -4      | 54          | 62     | 12     | -15   | 8     | 25   | 29  | 17                  | 21            | 44   | -19  | 0   |
| Jul          | <b>444</b>   | 3       | 36          | 181    | 12     | -16   | -30   | 13   | 34  | 52                  | 34            | 42   | -11  | 9   |
| Aug          | <b>410</b>   | 6       | 49          | 135    | 0      | -21   | -15   | 31   | 31  | 26                  | 27            | 47   | -19  | 1   |
| Sep          | <b>495</b>   | -7      | 47          | 193    | 25     | -27   | 3     | 25   | 27  | 30                  | 29            | 47   | -40  | -1  |
| Oct          | <b>303</b>   | -16     | 42          | 97     | -4     | -32   | -47   | 24   | 37  | 34                  | 34            | 54   | -41  | 4   |
| Nov          | <b>258</b>   | 17      | 81          | 52     | -8     | -27   | -77   | 40   | 24  | 23                  | 23            | 38   | -65  | 13  |
| Dec          | <b>191</b>   | -10     | 48          | -103   | -7     | -24   | -28   | 32   | 33  | 45                  | 19            | 43   | -2   | 9   |
| 1998 Jan     | <b>91</b>    | -15     | 59          | 46     | -12    | -31   | -64   | 29   | 22  | 33                  | 28            | 34   | -122 | 2   |
| Feb          | <b>231</b>   | 18      | 53          | 109    | -14    | -30   | -74   | 22   | 23  | 28                  | 28            | 35   | -74  | 2   |
| Mar          | <b>311</b>   | 2       | 73          | 141    | 5      | -34   | -27   | 26   | 35  | 29                  | 25            | 54   | -126 | 3   |

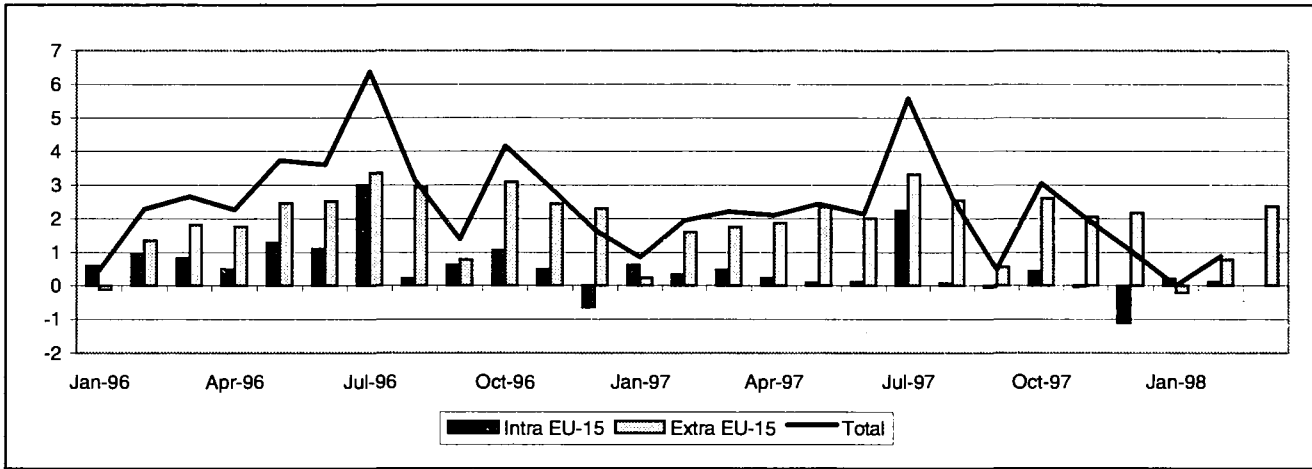
**IRELAND**  
**INTRA EU-15**

| Period                      | Intra EU-15 | Partner |       |       |       |       |       |       |       |       |       |       |       |        |
|-----------------------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|                             |             | B/L     | DK    | D     | EL    | E     | F     | I     | NL    | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>           |             |         |       |       |       |       |       |       |       |       |       |       |       |        |
| % 1997                      | 100.0       | 7.4     | 1.6   | 18.3  | 0.5   | 3.7   | 11.6  | 4.8   | 10.1  | 0.6   | 0.6   | 0.7   | 2.2   | 36.0   |
| <b>Value (Bn ECU)</b>       |             |         |       |       |       |       |       |       |       |       |       |       |       |        |
| 1994                        | 20 994      | 1 135   | 280   | 4 060 | 148   | 673   | 2 633 | 1 134 | 1 610 | 207   | 128   | 192   | 597   | 8 040  |
| 1995                        | 25 274      | 1 515   | 431   | 5 043 | 207   | 831   | 3 271 | 1 309 | 2 377 | 214   | 138   | 222   | 658   | 8 762  |
| 1996                        | 27 101      | 1 806   | 493   | 5 066 | 221   | 884   | 3 209 | 1 401 | 2 603 | 192   | 162   | 211   | 690   | 8 674  |
| 1997                        | 31 777      | 2 339   | 517   | 5 820 | 143   | 1 175 | 3 677 | 1 537 | 3 204 | 190   | 200   | 211   | 709   | 11 437 |
| 1998 Jan-Feb                | 5 445       | 465     | 69    | 1 016 | 22    | 208   | 702   | 261   | 427   | 43    | 36    | 43    | 140   | 1 929  |
| 1997 Feb                    | 2 310       | 182     | 39    | 431   | 13    | 66    | 251   | 132   | 237   | 14    | 13    | 17    | 55    | 828    |
| Mar                         | 2 869       | 160     | 57    | 571   | 13    | 80    | 328   | 153   | 358   | 19    | 14    | 16    | 74    | 994    |
| Apr                         | 2 580       | 217     | 40    | 395   | 12    | 81    | 292   | 132   | 261   | 15    | 15    | 18    | 66    | 944    |
| May                         | 2 446       | 190     | 37    | 377   | 13    | 94    | 258   | 128   | 232   | 14    | 13    | 18    | 51    | 956    |
| Jun                         | 3 027       | 183     | 47    | 545   | 16    | 133   | 334   | 133   | 366   | 18    | 20    | 19    | 52    | 1 097  |
| Jul                         | 2 436       | 158     | 38    | 434   | 11    | 104   | 282   | 117   | 252   | 14    | 13    | 15    | 38    | 922    |
| Aug                         | 2 233       | 139     | 29    | 419   | 8     | 69    | 286   | 79    | 225   | 10    | 12    | 17    | 46    | 868    |
| Sep                         | 2 828       | 152     | 61    | 542   | 10    | 106   | 322   | 138   | 336   | 18    | 16    | 20    | 60    | 1 023  |
| Oct                         | 2 803       | 246     | 38    | 514   | 10    | 131   | 354   | 128   | 212   | 17    | 21    | 16    | 67    | 995    |
| Nov                         | 2 795       | 224     | 41    | 542   | 10    | 107   | 337   | 139   | 232   | 16    | 31    | 19    | 69    | 967    |
| Dec                         | 2 983       | 288     | 52    | 628   | 10    | 126   | 350   | 129   | 254   | 24    | 16    | 19    | 71    | 953    |
| 1998 Jan                    | 2 722       | 263     | 36    | 506   | 10    | 103   | 363   | 141   | 211   | 22    | 18    | 22    | 71    | 913    |
| Feb                         | 2 723       | 202     | 34    | 510   | 12    | 105   | 339   | 119   | 216   | 21    | 18    | 21    | 69    | 1 016  |
| <b>Annual Variation (%)</b> |             |         |       |       |       |       |       |       |       |       |       |       |       |        |
| 1994                        | 17.2        | 12.8    | 23.7  | 21.8  | 8.3   | 30.3  | 15.7  | 28.6  | 13.6  | 51.4  | 29.0  | 90.7  | 40.5  | 14.7   |
| 1995                        | 20.4        | 33.4    | 54.2  | 24.2  | 40.1  | 23.5  | 24.2  | 15.4  | 47.6  | 3.0   | 7.8   | 15.3  | 10.2  | 9.0    |
| 1996                        | 7.2         | 19.2    | 14.3  | 0.5   | 7.0   | 6.4   | -1.9  | 7.0   | 9.5   | -10.3 | 17.1  | -4.6  | 4.9   | -1.0   |
| 1997                        | 17.3        | 29.5    | 4.9   | 14.9  | -35.2 | 33.0  | 14.6  | 9.7   | 23.1  | -0.6  | 23.1  | -0.2  | 2.7   | 31.9   |
| 1998 Jan-Feb                | 14.0        | 22.0    | -10.2 | 19.1  | -24.1 | 45.0  | 31.1  | -0.2  | -10.2 | 57.3  | 24.7  | 23.5  | 21.7  | 12.3   |
| 1997 Nov                    | 14.3        | 74.0    | -34.8 | 22.3  | -31.2 | 10.8  | 25.4  | 2.5   | 2.1   | -7.2  | 57.0  | -17.6 | 10.9  | 18.0   |
| Dec                         | 21.5        | 88.7    | 12.1  | 37.0  | -46.7 | 78.0  | 24.4  | 0.5   | -1.6  | 77.4  | 10.8  | -5.4  | 21.1  | 21.8   |
| 1998 Jan                    | 10.5        | 32.3    | -5.6  | 20.0  | -36.1 | 33.9  | 27.8  | 9.4   | -11.6 | 60.3  | 14.1  | 19.6  | 17.8  | 2.6    |
| Feb                         | 17.8        | 10.8    | -14.6 | 18.2  | -9.4  | 57.9  | 34.9  | -9.7  | -8.7  | 54.4  | 37.5  | 27.7  | 25.9  | 22.8   |
| <b>ARRIVALS</b>             |             |         |       |       |       |       |       |       |       |       |       |       |       |        |
| % 1997                      | 100.0       | 2.1     | 1.2   | 9.6   | 0.1   | 1.6   | 7.5   | 2.6   | 5.6   | 0.3   | 0.3   | 1.2   | 1.6   | 60.5   |
| <b>Value (Bn ECU)</b>       |             |         |       |       |       |       |       |       |       |       |       |       |       |        |
| 1994                        | 14 202      | 331     | 158   | 1 514 | 15    | 191   | 715   | 426   | 715   | 78    | 57    | 88    | 281   | 8 913  |
| 1995                        | 15 978      | 365     | 180   | 1 689 | 14    | 220   | 981   | 424   | 829   | 59    | 57    | 131   | 244   | 9 856  |
| 1996                        | 18 062      | 419     | 203   | 1 855 | 15    | 323   | 1 083 | 512   | 928   | 67    | 72    | 151   | 350   | 10 076 |
| 1997                        | 21 182      | 444     | 249   | 2 035 | 15    | 340   | 1 585 | 548   | 1 191 | 70    | 67    | 251   | 339   | 12 810 |
| 1998 Jan-Feb                | 3 531       | 72      | 42    | 388   | 5     | 57    | 221   | 93    | 201   | 11    | 11    | 54    | 50    | 2 162  |
| 1997 Feb                    | 1 821       | 34      | 17    | 182   | 1     | 33    | 145   | 48    | 178   | 5     | 5     | 16    | 25    | 1 036  |
| Mar                         | 1 866       | 36      | 22    | 195   | 1     | 32    | 192   | 42    | 92    | 6     | 6     | 9     | 29    | 1 085  |
| Apr                         | 1 813       | 40      | 25    | 201   | 1     | 27    | 132   | 49    | 121   | 6     | 5     | 9     | 25    | 1 063  |
| May                         | 1 668       | 34      | 18    | 146   | 1     | 44    | 125   | 41    | 99    | 4     | 5     | 7     | 31    | 997    |
| Jun                         | 1 745       | 37      | 22    | 166   | 1     | 20    | 162   | 41    | 68    | 7     | 4     | 22    | 33    | 1 053  |
| Jul                         | 1 770       | 40      | 20    | 164   | 1     | 21    | 121   | 48    | 115   | 10    | 6     | 23    | 33    | 1 096  |
| Aug                         | 1 548       | 29      | 20    | 137   | 1     | 15    | 101   | 33    | 74    | 6     | 4     | 36    | 22    | 978    |
| Sep                         | 1 769       | 38      | 21    | 158   | 2     | 21    | 127   | 40    | 71    | 6     | 5     | 20    | 28    | 1 114  |
| Oct                         | 1 900       | 38      | 19    | 178   | 1     | 27    | 146   | 50    | 116   | 5     | 8     | 20    | 31    | 1 139  |
| Nov                         | 1 867       | 46      | 25    | 177   | 1     | 32    | 114   | 56    | 89    | 5     | 6     | 42    | 30    | 1 145  |
| Dec                         | 1 746       | 38      | 24    | 164   | 1     | 35    | 111   | 55    | 76    | 4     | 6     | 26    | 26    | 1 077  |
| 1998 Jan                    | 1 745       | 37      | 23    | 182   | 2     | 26    | 112   | 42    | 104   | 6     | 4     | 34    | 25    | 1 068  |
| Feb                         | 1 786       | 34      | 19    | 207   | 3     | 31    | 108   | 50    | 97    | 5     | 7     | 20    | 25    | 1 094  |
| <b>Annual Variation (%)</b> |             |         |       |       |       |       |       |       |       |       |       |       |       |        |
| 1994                        | 17.1        | 14.8    | 12.7  | 8.6   | 51.5  | 32.3  | -2.1  | 29.2  | 0.1   | 9.0   | 40.5  | 14.9  | 22.1  | 18.9   |
| 1995                        | 12.5        | 10.4    | 14.0  | 11.5  | -1.9  | 15.6  | 37.2  | -0.5  | 16.1  | -24.7 | 1.5   | 49.5  | -13.2 | 10.6   |
| 1996                        | 13.0        | 14.8    | 12.7  | 9.8   | 2.8   | 46.5  | 10.4  | 20.8  | 11.9  | 12.7  | 25.6  | 15.3  | 43.3  | 2.2    |
| 1997                        | 17.3        | 5.8     | 22.8  | 9.7   | 3.9   | 5.3   | 46.3  | 6.9   | 28.3  | 4.6   | -7.4  | 66.3  | -3.0  | 27.1   |
| 1998 Jan-Feb                | 1.2         | 8.8     | 23.2  | 10.6  | 64.2  | -12.5 | -12.9 | 0.6   | -25.5 | -4.1  | 7.4   | 44.7  | -4.8  | 4.8    |
| 1997 Nov                    | 11.1        | 23.6    | 44.7  | 16.3  | -20.1 | 18.7  | 27.1  | 11.1  | -15.6 | -16.6 | -29.6 | 238.3 | 13.7  | 20.2   |
| Dec                         | 7.3         | 2.6     | 38.1  | -4.7  | 27.4  | -45.1 | 30.0  | 25.7  | -0.2  | -4.9  | -2.5  | 347.7 | 0.5   | 19.0   |
| 1998 Jan                    | 4.5         | 17.4    | 32.5  | 7.4   | 34.6  | -20.3 | 3.5   | -3.6  | 13.2  | -6.3  | -20.6 | 64.4  | -8.8  | 3.8    |
| Feb                         | -1.9        | 0.7     | 13.9  | 13.6  | 95.5  | -4.9  | -25.2 | 4.5   | -45.4 | -1.7  | 38.6  | 19.8  | -0.4  | 5.7    |

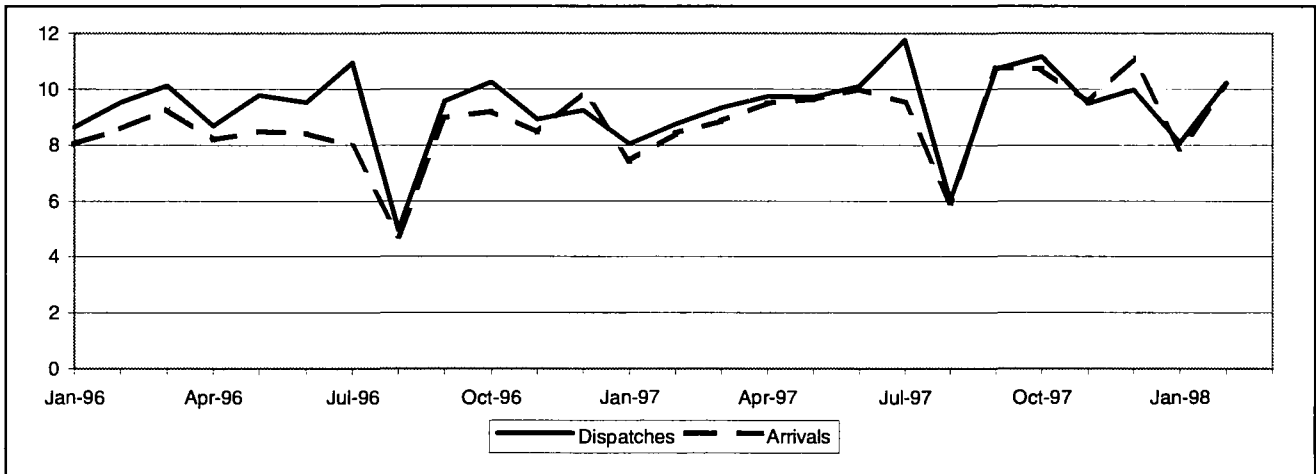
**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |             |       |        |       |       |      |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| % 1997               | 100.0       | 3.5     | 5.4         | 35.9  | 2.1    | 0.3   | 10.0  | 3.3  | 2.4   | 4.6                 | 3.2           | 3.9   | 12.8  | 1.8   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1994                 | 7 586       | 311     | 557         | 2 327 | 268    | 27    | 895   | 165  | 195   | 446                 | 270           | 389   | 662   | 183   |
| 1995                 | 8 904       | 360     | 619         | 2 791 | 253    | 28    | 992   | 314  | 292   | 535                 | 311           | 471   | 834   | 178   |
| 1996                 | 10 960      | 423     | 675         | 3 517 | 311    | 40    | 1 082 | 407  | 318   | 556                 | 368           | 472   | 1 301 | 196   |
| 1997                 | 14 665      | 507     | 797         | 5 259 | 306    | 44    | 1 466 | 486  | 352   | 677                 | 462           | 573   | 1 873 | 265   |
| 1998 Jan-Mar         | 4 210       | 136     | 267         | 1 813 | 72     | 14    | 363   | 123  | 84    | 198                 | 114           | 143   | 420   | 55    |
| 1997 Mar             | 1 050       | 42      | 57          | 382   | 28     | 4     | 107   | 35   | 26    | 39                  | 46            | 38    | 121   | 18    |
| Apr                  | 1 185       | 42      | 55          | 423   | 30     | 4     | 119   | 46   | 26    | 65                  | 39            | 51    | 151   | 26    |
| May                  | 1 131       | 52      | 70          | 375   | 23     | 6     | 110   | 34   | 20    | 58                  | 41            | 52    | 147   | 22    |
| Jun                  | 1 248       | 37      | 73          | 421   | 30     | 5     | 163   | 40   | 31    | 40                  | 32            | 48    | 176   | 23    |
| Jul                  | 1 387       | 44      | 56          | 547   | 23     | 4     | 135   | 34   | 34    | 78                  | 51            | 48    | 173   | 25    |
| Aug                  | 1 258       | 37      | 67          | 482   | 20     | 2     | 112   | 43   | 34    | 53                  | 38            | 52    | 151   | 21    |
| Sep                  | 1 507       | 37      | 70          | 557   | 46     | 4     | 184   | 38   | 30    | 59                  | 51            | 55    | 170   | 24    |
| Oct                  | 1 375       | 44      | 63          | 510   | 25     | 3     | 127   | 44   | 38    | 65                  | 46            | 60    | 184   | 21    |
| Nov                  | 1 374       | 48      | 99          | 512   | 26     | 4     | 110   | 58   | 26    | 58                  | 34            | 47    | 170   | 28    |
| Dec                  | 1 200       | 44      | 65          | 350   | 16     | 5     | 115   | 51   | 35    | 83                  | 28            | 48    | 169   | 20    |
| 1998 Jan             | 1 274       | 36      | 82          | 536   | 22     | 5     | 105   | 43   | 23    | 61                  | 38            | 43    | 141   | 18    |
| Feb                  | 1 371       | 55      | 82          | 612   | 18     | 3     | 92    | 38   | 25    | 67                  | 38            | 41    | 137   | 18    |
| Mar                  | 1 565       | 44      | 103         | 665   | 31     | 6     | 166   | 42   | 36    | 70                  | 38            | 60    | 142   | 19    |
| Annual Variation (%) |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1994                 | 11.0        | 40.6    | 28.1        | 5.8   | 4.7    | 9.3   | -1.3  | 52.9 | 132.9 | 24.6                | 0.6           | -1.1  | 56.5  | -9.7  |
| 1995                 | 17.4        | 15.7    | 11.2        | 20.0  | -5.5   | 4.5   | 10.8  | 90.7 | 49.8  | 19.9                | 15.3          | 21.3  | 26.1  | -2.9  |
| 1996                 | 23.1        | 17.6    | 8.9         | 26.0  | 22.9   | 39.9  | 9.1   | 29.6 | 8.8   | 4.0                 | 18.3          | 0.2   | 55.9  | 10.5  |
| 1997                 | 33.8        | 19.8    | 18.1        | 49.5  | -1.6   | 10.7  | 35.4  | 19.3 | 10.6  | 21.8                | 25.7          | 21.3  | 44.0  | 35.2  |
| 1998 Jan-Mar         | 40.4        | 11.9    | 49.0        | 67.9  | 9.3    | 85.1  | 24.7  | 26.5 | 7.4   | 66.3                | 12.0          | 26.6  | 10.0  | -1.4  |
| 1997 Dec             | 31.0        | 11.5    | 30.5        | 14.6  | -15.1  | -5.8  | 29.9  | 49.5 | 91.3  | 43.7                | 21.6          | 32.8  | 37.1  | -10.0 |
| 1998 Jan             | 31.3        | -24.7   | 29.4        | 75.5  | 2.4    | 134.3 | 11.1  | 32.1 | -35.2 | 54.2                | 56.5          | 6.9   | 3.8   | -0.1  |
| Feb                  | 40.2        | 72.5    | 40.0        | 56.0  | 12.4   | 61.7  | 2.5   | 26.6 | 54.8  | 66.9                | 22.5          | 16.1  | 9.4   | -6.5  |
| Mar                  | 49.1        | 7.0     | 80.3        | 74.0  | 13.0   | 70.5  | 55.4  | 21.1 | 35.6  | 77.9                | -18.4         | 57.0  | 17.5  | 3.0   |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| % 1997               | 100.0       | 4.4     | 2.0         | 40.5  | 2.4    | 2.5   | 16.2  | 1.7  | 0.2   | 2.7                 | 1.4           | 0.7   | 19.8  | 1.8   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1994                 | 7 329       | 313     | 208         | 3 587 | 129    | 207   | 913   | 111  | 24    | 119                 | 94            | 50    | 1 070 | 168   |
| 1995                 | 8 746       | 341     | 157         | 3 961 | 169    | 207   | 1 176 | 127  | 33    | 158                 | 129           | 61    | 1 744 | 175   |
| 1996                 | 9 025       | 345     | 174         | 3 866 | 191    | 221   | 1 190 | 153  | 20    | 177                 | 179           | 48    | 1 855 | 201   |
| 1997                 | 11 406      | 503     | 232         | 4 625 | 270    | 282   | 1 850 | 190  | 18    | 313                 | 156           | 84    | 2 260 | 209   |
| 1998 Jan-Mar         | 3 578       | 130     | 81          | 1 516 | 94     | 109   | 528   | 47   | 5     | 108                 | 33            | 19    | 743   | 48    |
| 1997 Mar             | 931         | 29      | 19          | 360   | 19     | 19    | 161   | 15   | 1     | 20                  | 11            | 6     | 219   | 13    |
| Apr                  | 1 140       | 52      | 31          | 482   | 22     | 19    | 171   | 17   | 1     | 27                  | 18            | 13    | 223   | 22    |
| May                  | 981         | 40      | 15          | 429   | 17     | 19    | 159   | 13   | 1     | 21                  | 12            | 12    | 198   | 15    |
| Jun                  | 914         | 41      | 19          | 360   | 19     | 20    | 155   | 15   | 2     | 24                  | 11            | 3     | 196   | 22    |
| Jul                  | 944         | 41      | 21          | 367   | 11     | 20    | 165   | 21   | 0     | 26                  | 17            | 6     | 184   | 16    |
| Aug                  | 848         | 31      | 18          | 347   | 20     | 23    | 127   | 12   | 3     | 26                  | 10            | 5     | 170   | 21    |
| Sep                  | 1 013       | 44      | 24          | 364   | 21     | 31    | 181   | 13   | 4     | 29                  | 21            | 8     | 210   | 25    |
| Oct                  | 1 073       | 59      | 21          | 413   | 29     | 35    | 174   | 20   | 1     | 31                  | 13            | 6     | 225   | 17    |
| Nov                  | 1 116       | 31      | 18          | 461   | 34     | 32    | 187   | 19   | 2     | 34                  | 11            | 9     | 235   | 15    |
| Dec                  | 1 010       | 54      | 17          | 453   | 24     | 29    | 143   | 19   | 2     | 38                  | 9             | 5     | 172   | 11    |
| 1998 Jan             | 1 183       | 51      | 23          | 490   | 35     | 35    | 168   | 14   | 1     | 28                  | 10            | 8     | 263   | 16    |
| Feb                  | 1 141       | 37      | 29          | 502   | 32     | 33    | 166   | 16   | 3     | 39                  | 10            | 6     | 212   | 16    |
| Mar                  | 1 254       | 42      | 29          | 523   | 26     | 40    | 193   | 16   | 1     | 41                  | 12            | 5     | 268   | 16    |
| Annual Variation (%) |             |         |             |       |        |       |       |      |       |                     |               |       |       |       |
| 1994                 | 23.4        | 13.1    | 27.4        | 32.4  | 49.5   | 0.9   | -4.4  | 25.5 | -29.7 | 31.1                | 12.1          | -0.2  | 35.2  | 12.2  |
| 1995                 | 19.3        | 8.8     | -24.2       | 10.4  | 31.5   | 0.1   | 28.8  | 14.0 | 33.9  | 32.5                | 37.2          | 22.6  | 63.0  | 4.7   |
| 1996                 | 3.2         | 1.3     | 10.4        | -2.4  | 13.3   | 6.7   | 1.2   | 20.9 | -38.2 | 12.1                | 38.4          | -22.5 | 6.4   | 14.7  |
| 1997                 | 26.4        | 45.8    | 33.6        | 19.6  | 41.3   | 28.0  | 55.5  | 24.0 | -9.9  | 76.5                | -12.7         | 76.3  | 21.8  | 3.8   |
| 1998 Jan-Mar         | 51.0        | 20.0    | 64.5        | 59.6  | 27.4   | 99.0  | 35.7  | 13.1 | 42.0  | 88.7                | -2.7          | 21.9  | 65.6  | 5.0   |
| 1997 Dec             | 28.5        | 90.6    | 5.2         | 47.4  | -4.0   | 57.0  | 5.0   | 16.7 | -40.2 | 95.4                | -25.3         | 78.0  | 2.9   | -27.5 |
| 1998 Jan             | 58.4        | 7.3     | 96.6        | 65.3  | 34.8   | 64.8  | 38.0  | 3.0  | -35.7 | 53.1                | -13.3         | 49.9  | 121.9 | -10.2 |
| Feb                  | 64.9        | 15.8    | 54.4        | 71.2  | 14.1   | 140.9 | 58.1  | 32.5 | 146.7 | 107.2               | -8.2          | 35.3  | 90.8  | 10.1  |
| Mar                  | 34.8        | 45.5    | 54.4        | 45.5  | 37.1   | 106.7 | 19.4  | 6.4  | 59.5  | 104.1               | 14.1          | -12.4 | 22.4  | 19.6  |

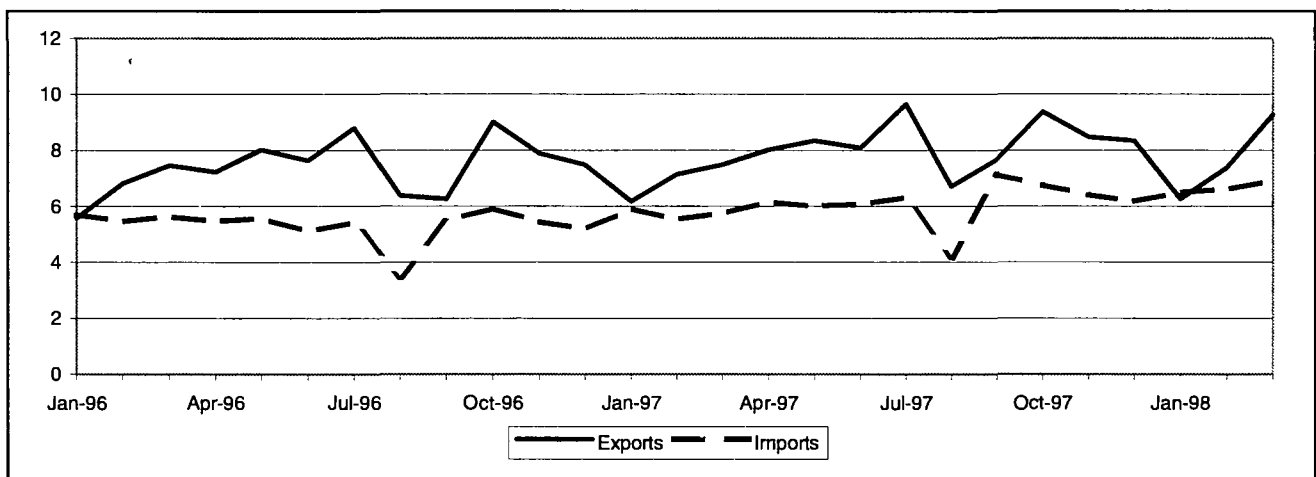
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**TRADE BALANCE**
**INTRA EU-15**
*Value (Mio ECU)*

| Period       | Intra EU-15   | Partner |     |       |       |       |       |        |        |     |       |      |      |       |
|--------------|---------------|---------|-----|-------|-------|-------|-------|--------|--------|-----|-------|------|------|-------|
|              |               | B/L     | DK  | D     | EL    | E     | F     | IRL    | NL     | A   | P     | FIN  | S    | UK    |
| 1994         | <b>6 265</b>  | -2 002  | -48 | 3 318 | 1 776 | 2 003 | 1 796 | -784   | -3 534 | 766 | 1 687 | -175 | -323 | 1 783 |
| 1995         | <b>6 538</b>  | -2 488  | 94  | 3 328 | 2 238 | 2 394 | 1 805 | -746   | -3 171 | 534 | 1 838 | -120 | -423 | 1 387 |
| 1996         | <b>9 972</b>  | -2 466  | 151 | 4 206 | 2 524 | 2 831 | 3 093 | -852   | -3 689 | 888 | 1 822 | 75   | -293 | 1 929 |
| 1997         | <b>3 418</b>  | -2 901  | 192 | 1 372 | 2 900 | 2 188 | 1 372 | -1 071 | -5 312 | 556 | 1 959 | -23  | -463 | 2 649 |
| 1998 Jan-Feb | <b>348</b>    | -487    | 13  | -54   | 435   | 473   | 348   | -180   | -908   | 46  | 313   | -14  | -35  | 398   |
| 1997 Feb     | <b>327</b>    | -242    | 22  | 196   | 196   | 213   | 68    | -108   | -422   | 66  | 158   | -8   | -35  | 221   |
| Mar          | <b>476</b>    | -243    | 29  | 112   | 252   | 178   | 146   | -70    | -404   | 75  | 176   | 2    | -23  | 245   |
| Apr          | <b>233</b>    | -278    | 31  | 186   | 216   | 166   | 21    | -110   | -378   | 54  | 171   | -11  | -20  | 183   |
| May          | <b>99</b>     | -244    | 29  | 4     | 230   | 141   | 130   | -106   | -436   | 57  | 177   | -11  | -45  | 172   |
| Jun          | <b>117</b>    | -296    | 21  | 31    | 250   | 180   | 27    | -103   | -461   | 39  | 163   | 8    | -68  | 326   |
| Jul          | <b>2 257</b>  | -126    | 51  | 563   | 280   | 296   | 539   | -94    | -290   | 121 | 183   | 15   | 12   | 706   |
| Aug          | <b>84</b>     | -124    | -2  | 169   | 130   | 86    | 40    | -61    | -369   | 44  | 74    | 5    | -21  | 112   |
| Sep          | <b>-64</b>    | -285    | -4  | -33   | 308   | 187   | 126   | -87    | -538   | 29  | 205   | -21  | -70  | 118   |
| Oct          | <b>439</b>    | -329    | 20  | 177   | 327   | 176   | 210   | -87    | -512   | 52  | 178   | 0    | -31  | 260   |
| Nov          | <b>-44</b>    | -257    | 14  | -121  | 260   | 173   | 159   | -73    | -480   | 12  | 165   | -10  | -41  | 153   |
| Dec          | <b>-1 116</b> | -319    | -28 | -310  | 293   | 199   | -173  | -114   | -657   | -73 | 171   | -5   | -104 | 3     |
| 1998 Jan     | <b>231</b>    | -208    | -1  | 59    | 205   | 223   | 211   | -82    | -445   | 29  | 138   | -9   | -22  | 133   |
| Feb          | <b>116</b>    | -279    | 14  | -113  | 230   | 249   | 137   | -98    | -463   | 17  | 175   | -5   | -13  | 265   |

**EXTRA EU-15**
*Value (Mio ECU)*

| Period       | Extra EU-15   | Partner |             |       |        |        |       |       |        |                     |               |        |       |      |
|--------------|---------------|---------|-------------|-------|--------|--------|-------|-------|--------|---------------------|---------------|--------|-------|------|
|              |               | Norway  | Switzerland | USA   | Canada | China  | Japan | CEEC  | CIS    | Mediterranean Basin | Latin America | OPEC   | DAE   | ACP  |
| 1994         | <b>12 395</b> | 27      | -795        | 5 834 | 239    | -706   | 78    | 2 137 | -2 629 | 2 060               | 1 917         | -1 352 | 4 519 | -370 |
| 1995         | <b>14 697</b> | 134     | 491         | 5 267 | 252    | -983   | 640   | 2 717 | -1 525 | 3 755               | 1 947         | -1 579 | 5 310 | -326 |
| 1996         | <b>24 703</b> | 259     | 1 058       | 6 427 | -34    | -966   | 1 245 | 4 810 | 33     | 4 621               | 3 299         | -1 874 | 6 707 | -313 |
| 1997         | <b>23 141</b> | 462     | 81          | 7 542 | 122    | -1 666 | 439   | 4 875 | -645   | 3 067               | 4 085         | -4 461 | 5 997 | 98   |
| 1998 Jan-Mar | <b>2 914</b>  | 75      | -153        | 1 604 | 45     | -752   | -131  | 935   | -177   | 593                 | 917           | -948   | 370   | 117  |
| 1997 Mar     | <b>1 745</b>  | 32      | -5          | 521   | 17     | -156   | 63    | 307   | -46    | 325                 | 312           | -280   | 500   | -86  |
| Apr          | <b>1 871</b>  | 45      | -16         | 473   | 24     | -173   | 12    | 364   | -44    | 119                 | 292           | -338   | 486   | 263  |
| May          | <b>2 353</b>  | 23      | -24         | 567   | 13     | -69    | -12   | 519   | 0      | 409                 | 323           | -251   | 753   | -60  |
| Jun          | <b>2 018</b>  | 26      | -3          | 672   | -20    | -126   | 38    | 379   | -90    | 335                 | 315           | -202   | 520   | 5    |
| Jul          | <b>3 331</b>  | 32      | 105         | 902   | 10     | -188   | 115   | 470   | 81     | 517                 | 424           | -184   | 718   | -13  |
| Aug          | <b>2 551</b>  | 11      | 137         | 745   | 5      | -67    | 123   | 442   | -5     | 245                 | 410           | -345   | 492   | 84   |
| Sep          | <b>561</b>    | 32      | -35         | 465   | -5     | -294   | -31   | 315   | -3     | 79                  | 222           | -531   | 396   | -94  |
| Oct          | <b>2 614</b>  | 34      | -70         | 948   | 15     | -116   | 7     | 540   | -17    | 503                 | 416           | -327   | 576   | -49  |
| Nov          | <b>2 058</b>  | 23      | -63         | 567   | 14     | -3     | 3     | 477   | -106   | 302                 | 439           | -425   | 385   | 234  |
| Dec          | <b>2 180</b>  | 161     | -29         | 623   | 6      | -67    | -56   | 445   | -32    | 401                 | 410           | -451   | 374   | -3   |
| 1998 Jan     | <b>-231</b>   | 1       | 0           | 382   | 4      | -333   | -111  | 195   | -128   | -136                | 198           | -443   | 42    | -83  |
| Feb          | <b>775</b>    | 18      | -113        | 466   | -2     | -258   | 14    | 240   | -82    | 227                 | 326           | -381   | 157   | -67  |
| Mar          | <b>2 370</b>  | 56      | -39         | 756   | 43     | -161   | -34   | 500   | 33     | 502                 | 393           | -125   | 172   | 268  |

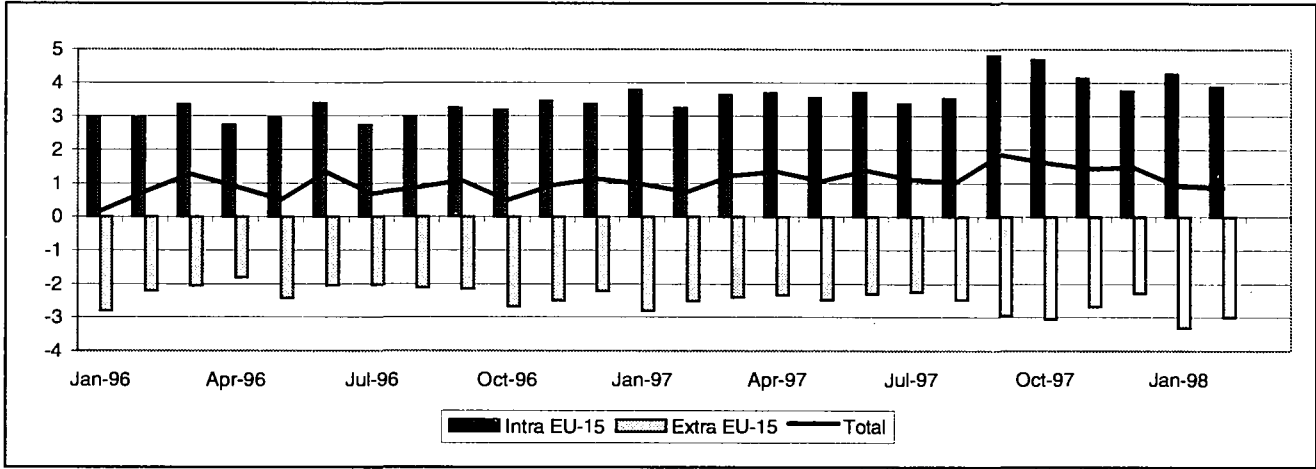
## INTRA EU-15

| Period               | Intra EU-15 | Partner |       |        |       |        |        |       |        |       |       |       |       |        |
|----------------------|-------------|---------|-------|--------|-------|--------|--------|-------|--------|-------|-------|-------|-------|--------|
|                      |             | B/L     | DK    | D      | EL    | E      | F      | IRL   | NL     | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>    |             |         |       |        |       |        |        |       |        |       |       |       |       |        |
| % 1997               | 100.0       | 4.9     | 1.5   | 30.0   | 3.6   | 9.5    | 22.3   | 0.7   | 5.2    | 4.2   | 2.4   | 0.9   | 1.8   | 13.0   |
| Value (Bn ECU)       |             |         |       |        |       |        |        |       |        |       |       |       |       |        |
| 1994                 | 92 528      | 4 837   | 1 359 | 30 781 | 2 907 | 7 507  | 21 184 | 561   | 4 662  | 3 925 | 2 192 | 637   | 1 454 | 10 521 |
| 1995                 | 102 384     | 5 079   | 1 547 | 33 545 | 3 392 | 8 603  | 23 141 | 719   | 5 269  | 4 244 | 2 475 | 813   | 1 728 | 11 044 |
| 1996                 | 110 161     | 5 415   | 1 668 | 34 552 | 3 746 | 9 660  | 24 704 | 797   | 5 814  | 4 669 | 2 619 | 952   | 1 982 | 12 786 |
| 1997                 | 114 764     | 5 673   | 1 737 | 34 380 | 4 086 | 10 865 | 25 599 | 768   | 5 988  | 4 768 | 2 793 | 1 067 | 2 095 | 14 946 |
| 1998 Jan–Feb         | 18 311      | 955     | 267   | 5 349  | 612   | 1 807  | 4 236  | 129   | 965    | 708   | 444   | 177   | 346   | 2 315  |
| 1997 Feb             | 8 743       | 452     | 133   | 2 663  | 307   | 786    | 1 941  | 56    | 463    | 378   | 216   | 80    | 164   | 1 102  |
| Mar                  | 9 323       | 472     | 141   | 2 824  | 342   | 856    | 2 052  | 68    | 504    | 412   | 244   | 97    | 172   | 1 139  |
| Apr                  | 9 735       | 463     | 152   | 3 013  | 321   | 906    | 2 192  | 63    | 500    | 409   | 239   | 92    | 191   | 1 194  |
| May                  | 9 722       | 478     | 158   | 2 904  | 332   | 940    | 2 171  | 61    | 512    | 402   | 245   | 84    | 181   | 1 255  |
| Jun                  | 10 105      | 498     | 154   | 2 998  | 356   | 972    | 2 242  | 63    | 530    | 411   | 233   | 97    | 172   | 1 380  |
| Jul                  | 11 770      | 548     | 178   | 3 483  | 390   | 1 082  | 2 656  | 80    | 612    | 487   | 268   | 104   | 204   | 1 679  |
| Aug                  | 6 004       | 312     | 91    | 1 910  | 207   | 505    | 1 251  | 39    | 329    | 269   | 123   | 52    | 112   | 804    |
| Sep                  | 10 697      | 541     | 157   | 3 175  | 413   | 1 003  | 2 450  | 66    | 531    | 458   | 273   | 97    | 197   | 1 335  |
| Oct                  | 11 166      | 532     | 169   | 3 263  | 425   | 1 068  | 2 551  | 79    | 564    | 459   | 273   | 101   | 212   | 1 470  |
| Nov                  | 9 472       | 462     | 145   | 2 783  | 347   | 952    | 2 076  | 72    | 510    | 361   | 238   | 92    | 180   | 1 255  |
| Dec                  | 9 981       | 484     | 138   | 2 832  | 407   | 1 055  | 2 243  | 65    | 509    | 391   | 248   | 100   | 168   | 1 339  |
| 1998 Jan             | 8 076       | 415     | 115   | 2 365  | 274   | 792    | 1 884  | 53    | 432    | 310   | 192   | 74    | 150   | 1 020  |
| Feb                  | 10 235      | 540     | 152   | 2 985  | 338   | 1 015  | 2 352  | 75    | 533    | 398   | 253   | 102   | 195   | 1 295  |
| Annual Variation (%) |             |         |       |        |       |        |        |       |        |       |       |       |       |        |
| 1994                 | 12.1        | 11.8    | 29.9  | 9.1    | 12.8  | 19.6   | 11.2   | 26.1  | 14.1   | 9.3   | 12.4  | 32.7  | 19.0  | 13.2   |
| 1995                 | 10.7        | 5.0     | 13.9  | 9.0    | 16.7  | 14.6   | 9.2    | 28.1  | 13.0   | 8.1   | 12.9  | 27.6  | 18.9  | 5.0    |
| 1996                 | 7.6         | 6.6     | 7.8   | 3.0    | 10.4  | 12.3   | 6.8    | 10.8  | 10.3   | 10.0  | 5.8   | 17.1  | 14.7  | 15.8   |
| 1997                 | 4.2         | 4.8     | 4.1   | -0.5   | 9.1   | 12.5   | 3.6    | -3.7  | 3.0    | 2.1   | 6.7   | 12.1  | 5.7   | 16.9   |
| 1998 Jan–Feb         | 9.1         | 8.2     | 5.0   | 2.9    | 11.8  | 18.4   | 14.0   | 17.3  | 8.9    | -0.0  | 8.6   | 16.5  | 12.9  | 10.5   |
| 1997 Nov             | 6.2         | 11.7    | 4.6   | -3.0   | 14.1  | 21.0   | 11.2   | 9.0   | 9.6    | -1.7  | 1.9   | 19.6  | 4.8   | 14.1   |
| Dec                  | 8.1         | 8.4     | -2.3  | 2.5    | 19.9  | 20.6   | 6.4    | -13.3 | 10.8   | 0.4   | -1.4  | 44.3  | 5.7   | 22.2   |
| 1998 Jan             | 0.4         | -3.5    | -5.1  | -6.7   | 14.2  | 7.0    | 6.2    | -0.3  | 2.0    | -6.3  | -0.8  | 3.1   | 6.1   | 2.7    |
| Feb                  | 17.1        | 19.4    | 14.1  | 12.1   | 10.0  | 29.1   | 21.2   | 34.1  | 15.1   | 5.4   | 16.9  | 28.6  | 18.9  | 17.4   |
| <b>ARRIVALS</b>      |             |         |       |        |       |        |        |       |        |       |       |       |       |        |
| % 1997               | 100.0       | 7.7     | 1.4   | 29.6   | 1.1   | 7.8    | 21.8   | 1.7   | 10.1   | 3.8   | 0.7   | 1.0   | 2.3   | 11.0   |
| Value (Bn ECU)       |             |         |       |        |       |        |        |       |        |       |       |       |       |        |
| 1994                 | 86 263      | 6 839   | 1 407 | 27 463 | 1 131 | 5 504  | 19 388 | 1 345 | 8 196  | 3 159 | 505   | 812   | 1 776 | 8 737  |
| 1995                 | 95 845      | 7 566   | 1 453 | 30 217 | 1 153 | 6 209  | 21 336 | 1 465 | 8 440  | 3 710 | 637   | 933   | 2 152 | 9 657  |
| 1996                 | 100 188     | 7 881   | 1 517 | 30 346 | 1 222 | 6 828  | 21 612 | 1 648 | 9 503  | 3 782 | 797   | 876   | 2 275 | 10 857 |
| 1997                 | 111 346     | 8 574   | 1 545 | 33 008 | 1 187 | 8 677  | 24 227 | 1 839 | 11 300 | 4 212 | 834   | 1 090 | 2 558 | 12 298 |
| 1998 Jan–Feb         | 17 963      | 1 442   | 254   | 5 403  | 177   | 1 335  | 3 888  | 309   | 1 873  | 662   | 131   | 190   | 380   | 1 917  |
| 1997 Feb             | 8 416       | 694     | 111   | 2 467  | 111   | 573    | 1 873  | 164   | 885    | 311   | 58    | 87    | 199   | 881    |
| Mar                  | 8 847       | 715     | 112   | 2 711  | 90    | 679    | 1 906  | 138   | 908    | 337   | 67    | 95    | 195   | 894    |
| Apr                  | 9 502       | 741     | 121   | 2 826  | 105   | 739    | 2 171  | 174   | 877    | 355   | 68    | 102   | 211   | 1 011  |
| May                  | 9 623       | 722     | 129   | 2 899  | 102   | 799    | 2 041  | 168   | 948    | 345   | 67    | 95    | 226   | 1 082  |
| Jun                  | 9 988       | 794     | 133   | 2 967  | 106   | 791    | 2 215  | 167   | 990    | 372   | 70    | 88    | 240   | 1 055  |
| Jul                  | 9 513       | 674     | 127   | 2 920  | 110   | 786    | 2 116  | 173   | 902    | 365   | 85    | 89    | 192   | 972    |
| Aug                  | 5 920       | 435     | 92    | 1 741  | 77    | 419    | 1 211  | 101   | 698    | 225   | 49    | 47    | 133   | 692    |
| Sep                  | 10 761      | 826     | 161   | 3 208  | 105   | 816    | 2 324  | 153   | 1 069  | 429   | 68    | 118   | 266   | 1 217  |
| Oct                  | 10 726      | 862     | 149   | 3 085  | 98    | 893    | 2 341  | 167   | 1 076  | 406   | 96    | 101   | 243   | 1 210  |
| Nov                  | 9 517       | 720     | 131   | 2 904  | 86    | 778    | 1 917  | 145   | 990    | 348   | 73    | 102   | 221   | 1 102  |
| Dec                  | 11 096      | 803     | 166   | 3 142  | 114   | 856    | 2 415  | 179   | 1 166  | 464   | 77    | 105   | 272   | 1 336  |
| 1998 Jan             | 7 845       | 623     | 116   | 2 306  | 69    | 569    | 1 673  | 136   | 876    | 281   | 53    | 83    | 172   | 887    |
| Feb                  | 10 118      | 819     | 138   | 3 098  | 108   | 766    | 2 215  | 173   | 997    | 381   | 78    | 107   | 208   | 1 030  |
| Annual Variation (%) |             |         |       |        |       |        |        |       |        |       |       |       |       |        |
| 1994                 | 14.5        | 15.9    | 7.4   | 12.0   | 17.5  | 29.7   | 12.3   | 35.0  | 13.0   | 13.2  | 25.5  | 7.3   | 15.0  | 18.4   |
| 1995                 | 11.1        | 10.6    | 3.3   | 10.0   | 2.0   | 12.8   | 10.0   | 8.9   | 3.0    | 17.4  | 26.2  | 14.9  | 21.1  | 10.5   |
| 1996                 | 4.5         | 4.2     | 4.4   | 0.4    | 5.9   | 10.0   | 1.3    | 12.5  | 12.6   | 1.9   | 25.0  | -6.0  | 5.7   | 12.4   |
| 1997                 | 11.1        | 8.8     | 1.8   | 8.8    | -2.9  | 27.1   | 12.1   | 11.5  | 18.9   | 11.4  | 4.7   | 24.3  | 12.4  | 13.3   |
| 1998 Jan–Feb         | 13.3        | 12.4    | 13.6  | 17.4   | -8.8  | 19.0   | 9.0    | 12.5  | 11.8   | 17.3  | 15.0  | 30.1  | 6.5   | 11.1   |
| 1997 Nov             | 12.8        | 1.9     | 6.8   | 15.6   | -11.3 | 33.9   | 10.9   | 12.4  | 19.0   | 11.1  | 12.4  | 22.7  | 14.1  | 12.2   |
| Dec                  | 12.2        | 11.4    | 0.1   | 12.6   | -3.5  | 26.9   | 11.7   | 9.7   | 16.7   | 10.9  | -3.1  | 29.0  | 20.3  | 11.5   |
| 1998 Jan             | 5.5         | 5.9     | 3.1   | 7.9    | -17.1 | 3.7    | -1.3   | 22.9  | 10.8   | 11.0  | -5.2  | 41.1  | 8.7   | 5.1    |
| Feb                  | 20.2        | 17.9    | 24.2  | 25.6   | -2.5  | 33.5   | 18.3   | 5.5   | 12.6   | 22.4  | 34.6  | 22.6  | 4.7   | 16.8   |

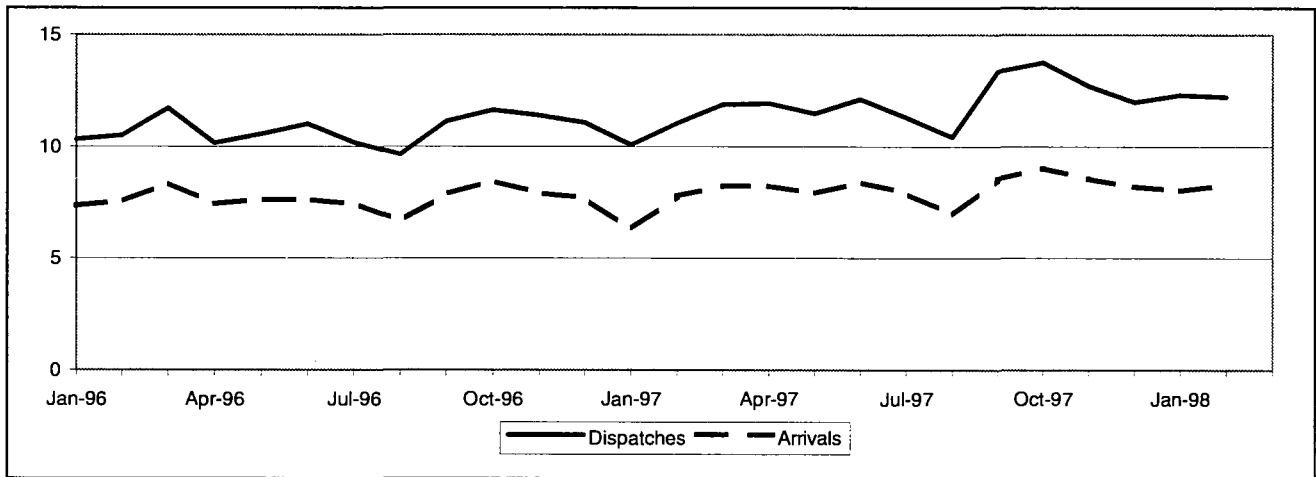
**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |             |        |        |       |       |        |       |                     |               |        |        |       |
|----------------------|-------------|---------|-------------|--------|--------|-------|-------|--------|-------|---------------------|---------------|--------|--------|-------|
|                      |             | Norway  | Switzerland | USA    | Canada | China | Japan | CEEC   | CIS   | Mediterranean Basin | Latin America | OPEC   | DAE    | ACP   |
| <b>EXPORTS</b>       |             |         |             |        |        |       |       |        |       |                     |               |        |        |       |
| % 1997               | 100.0       | 1.3     | 7.5         | 17.5   | 1.7    | 2.3   | 4.4   | 13.8   | 4.4   | 17.8                | 8.9           | 7.7    | 10.4   | 2.5   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |        |       |                     |               |        |        |       |
| 1994                 | 68 346      | 653     | 6 020       | 12 372 | 1 463  | 1 921 | 3 407 | 7 413  | 2 275 | 12 375              | 5 396         | 6 042  | 7 544  | 1 579 |
| 1995                 | 76 335      | 732     | 6 617       | 12 809 | 1 629  | 2 021 | 4 065 | 9 101  | 2 642 | 13 490              | 5 880         | 5 781  | 8 739  | 1 718 |
| 1996                 | 88 534      | 973     | 7 208       | 14 427 | 1 431  | 2 209 | 4 373 | 11 508 | 3 514 | 15 585              | 7 137         | 6 713  | 10 165 | 1 892 |
| 1997                 | 95 470      | 1 204   | 7 204       | 16 680 | 1 651  | 2 231 | 4 161 | 13 215 | 4 170 | 16 973              | 8 480         | 7 360  | 9 949  | 2 425 |
| 1998 Jan-Mar         | 22 905      | 236     | 1 887       | 4 305  | 418    | 460   | 988   | 3 272  | 1 075 | 4 065               | 2 094         | 1 804  | 1 639  | 796   |
| 1997 Mar             | 7 483       | 96      | 597         | 1 313  | 147    | 120   | 359   | 994    | 325   | 1 366               | 653           | 590    | 798    | 140   |
| Apr                  | 8 014       | 83      | 600         | 1 326  | 137    | 139   | 362   | 1 093  | 297   | 1 370               | 679           | 654    | 827    | 452   |
| May                  | 8 352       | 87      | 577         | 1 379  | 145    | 249   | 322   | 1 201  | 345   | 1 482               | 696           | 657    | 1 103  | 148   |
| Jun                  | 8 079       | 89      | 632         | 1 409  | 145    | 181   | 344   | 1 136  | 358   | 1 453               | 724           | 641    | 855    | 155   |
| Jul                  | 9 654       | 95      | 755         | 1 694  | 174    | 199   | 442   | 1 314  | 394   | 1 704               | 849           | 736    | 1 074  | 211   |
| Aug                  | 6 719       | 69      | 383         | 1 253  | 115    | 165   | 320   | 846    | 305   | 1 120               | 713           | 542    | 707    | 199   |
| Sep                  | 7 683       | 93      | 611         | 1 331  | 129    | 168   | 359   | 1 149  | 395   | 1 360               | 668           | 526    | 806    | 124   |
| Oct                  | 9 373       | 102     | 694         | 1 738  | 158    | 274   | 381   | 1 325  | 440   | 1 689               | 823           | 699    | 935    | 153   |
| Nov                  | 8 464       | 83      | 596         | 1 413  | 135    | 300   | 302   | 1 187  | 421   | 1 505               | 809           | 607    | 751    | 424   |
| Dec                  | 8 352       | 232     | 598         | 1 412  | 126    | 199   | 251   | 1 172  | 412   | 1 656               | 747           | 709    | 703    | 198   |
| 1998 Jan             | 6 269       | 65      | 552         | 1 186  | 117    | 113   | 271   | 884    | 304   | 1 095               | 553           | 529    | 467    | 151   |
| Feb                  | 7 367       | 65      | 612         | 1 385  | 130    | 149   | 328   | 1 026  | 344   | 1 339               | 716           | 583    | 534    | 172   |
| Mar                  | 9 269       | 105     | 723         | 1 734  | 171    | 198   | 389   | 1 362  | 427   | 1 631               | 824           | 691    | 637    | 474   |
| Annual Variation (%) |             |         |             |        |        |       |       |        |       |                     |               |        |        |       |
| 1994                 | 10.3        | 2.1     | 6.5         | 11.2   | 22.9   | -8.9  | 24.5  | 29.3   | 17.8  | 4.5                 | 26.0          | -13.1  | 20.0   | -19.6 |
| 1995                 | 11.7        | 12.0    | 9.9         | 3.5    | 11.4   | 5.2   | 19.3  | 22.8   | 16.1  | 9.0                 | 9.0           | -4.3   | 15.8   | 8.8   |
| 1996                 | 16.0        | 33.0    | 8.9         | 12.6   | -12.2  | 9.3   | 7.6   | 26.5   | 33.0  | 15.5                | 21.4          | 16.1   | 16.3   | 10.1  |
| 1997                 | 7.8         | 23.7    | -0.1        | 15.6   | 15.4   | 1.0   | -4.9  | 14.8   | 18.7  | 8.9                 | 18.8          | 9.6    | -2.1   | 28.2  |
| 1998 Jan-Mar         | 10.2        | -13.1   | 7.3         | 15.6   | 8.2    | 28.9  | -8.3  | 17.2   | 33.8  | 11.9                | 18.1          | 13.5   | -25.1  | 119.6 |
| 1997 Dec             | 11.6        | 167.7   | 8.7         | 25.6   | 1.6    | 0.1   | -12.8 | 20.2   | 18.2  | 16.3                | 15.5          | 6.6    | -13.2  | 42.8  |
| 1998 Jan             | 1.6         | -28.3   | 2.5         | 8.7    | 7.3    | 8.6   | -16.4 | -0.7   | 49.7  | 4.3                 | 8.4           | 17.2   | -28.8  | 49.7  |
| Feb                  | 3.3         | -22.2   | -1.9        | 4.9    | 0.4    | 13.0  | -16.9 | 13.0   | 25.1  | 10.1                | 17.6          | 6.5    | -27.2  | 40.3  |
| Mar                  | 23.9        | 9.3     | 21.3        | 32.0   | 15.7   | 64.0  | 8.3   | 37.0   | 31.2  | 19.4                | 26.2          | 17.2   | -20.2  | 239.7 |
| <b>IMPORTS</b>       |             |         |             |        |        |       |       |        |       |                     |               |        |        |       |
| % 1997               | 100.0       | 1.0     | 9.8         | 12.6   | 2.1    | 5.4   | 5.1   | 11.5   | 6.7   | 19.2                | 6.1           | 16.3   | 5.5    | 3.2   |
| Value (Bn ECU)       |             |         |             |        |        |       |       |        |       |                     |               |        |        |       |
| 1994                 | 55 951      | 626     | 6 815       | 6 538  | 1 224  | 2 627 | 3 329 | 5 275  | 4 904 | 10 315              | 3 479         | 7 394  | 3 025  | 1 950 |
| 1995                 | 61 638      | 597     | 6 126       | 7 542  | 1 377  | 3 004 | 3 426 | 6 384  | 4 166 | 9 735               | 3 933         | 7 360  | 3 428  | 2 043 |
| 1996                 | 63 831      | 714     | 6 150       | 8 000  | 1 464  | 3 175 | 3 128 | 6 698  | 3 482 | 10 963              | 3 838         | 8 586  | 3 459  | 2 204 |
| 1997                 | 72 329      | 742     | 7 123       | 9 138  | 1 529  | 3 896 | 3 721 | 8 340  | 4 816 | 13 906              | 4 395         | 11 822 | 3 952  | 2 328 |
| 1998 Jan-Mar         | 19 991      | 161     | 2 040       | 2 701  | 373    | 1 212 | 1 120 | 2 337  | 1 252 | 3 472               | 1 177         | 2 751  | 1 268  | 679   |
| 1997 Mar             | 5 738       | 64      | 602         | 792    | 130    | 276   | 296   | 687    | 371   | 1 041               | 342           | 870    | 298    | 225   |
| Apr                  | 6 143       | 38      | 616         | 853    | 114    | 312   | 349   | 729    | 341   | 1 251               | 388           | 992    | 341    | 189   |
| May                  | 5 999       | 64      | 601         | 812    | 132    | 318   | 334   | 682    | 344   | 1 073               | 373           | 908    | 350    | 209   |
| Jun                  | 6 061       | 62      | 634         | 737    | 165    | 308   | 305   | 756    | 448   | 1 118               | 409           | 843    | 336    | 149   |
| Jul                  | 6 323       | 63      | 650         | 792    | 164    | 387   | 327   | 844    | 313   | 1 187               | 425           | 920    | 356    | 224   |
| Aug                  | 4 168       | 58      | 247         | 508    | 110    | 232   | 197   | 404    | 310   | 876                 | 303           | 887    | 215    | 115   |
| Sep                  | 7 122       | 62      | 646         | 867    | 133    | 461   | 390   | 834    | 398   | 1 281               | 446           | 1 057  | 411    | 218   |
| Oct                  | 6 759       | 68      | 765         | 790    | 143    | 391   | 374   | 786    | 457   | 1 186               | 407           | 1 026  | 359    | 202   |
| Nov                  | 6 406       | 60      | 659         | 845    | 122    | 303   | 299   | 710    | 527   | 1 203               | 370           | 1 033  | 366    | 190   |
| Dec                  | 6 172       | 71      | 626         | 789    | 120    | 266   | 307   | 727    | 445   | 1 255               | 337           | 1 160  | 329    | 200   |
| 1998 Jan             | 6 500       | 65      | 552         | 804    | 113    | 446   | 382   | 689    | 433   | 1 232               | 355           | 971    | 425    | 234   |
| Feb                  | 6 593       | 47      | 725         | 919    | 132    | 407   | 314   | 786    | 425   | 1 112               | 390           | 964    | 378    | 239   |
| Mar                  | 6 899       | 50      | 763         | 978    | 128    | 359   | 423   | 862    | 394   | 1 129               | 431           | 816    | 466    | 206   |
| Annual Variation (%) |             |         |             |        |        |       |       |        |       |                     |               |        |        |       |
| 1994                 | 9.4         | -4.5    | 9.3         | -2.6   | 17.9   | 18.6  | 2.4   | 33.0   | 22.0  | 11.5                | 19.1          | -9.2   | 3.2    | 29.0  |
| 1995                 | 10.2        | -4.5    | -10.1       | 15.4   | 12.5   | 14.3  | 2.9   | 21.0   | -15.0 | -5.6                | 13.1          | -0.5   | 13.3   | 4.8   |
| 1996                 | 3.6         | 19.6    | 0.4         | 6.1    | 6.3    | 5.7   | -8.7  | 4.9    | -16.4 | 12.6                | -2.4          | 16.7   | 0.9    | 7.9   |
| 1997                 | 13.3        | 3.9     | 15.8        | 14.2   | 4.4    | 22.7  | 19.0  | 24.5   | 38.3  | 26.8                | 14.5          | 37.7   | 14.3   | 5.6   |
| 1998 Jan-Mar         | 16.4        | -18.1   | 21.5        | 25.9   | 14.6   | 32.1  | 33.6  | 25.2   | 1.6   | -0.1                | 25.4          | -8.2   | 42.4   | 7.3   |
| 1997 Dec             | 19.3        | -29.2   | 32.2        | 25.3   | 20.6   | 24.3  | 32.8  | 32.5   | 67.0  | 23.1                | 46.8          | 33.1   | 31.8   | -1.9  |
| 1998 Jan             | 9.8         | -10.8   | 3.7         | 9.9    | 6.5    | 33.4  | 28.5  | 28.0   | -3.1  | -3.6                | 6.0           | -16.4  | 39.4   | 3.9   |
| Feb                  | 19.5        | -21.6   | 32.8        | 47.7   | 48.2   | 32.6  | 28.4  | 22.4   | 2.6   | -4.0                | 49.2          | -0.0   | 31.1   | 31.5  |
| Mar                  | 20.2        | -23.1   | 26.8        | 23.4   | -1.8   | 29.9  | 43.0  | 25.5   | 6.1   | 8.4                 | 26.3          | -6.1   | 56.3   | -8.6  |

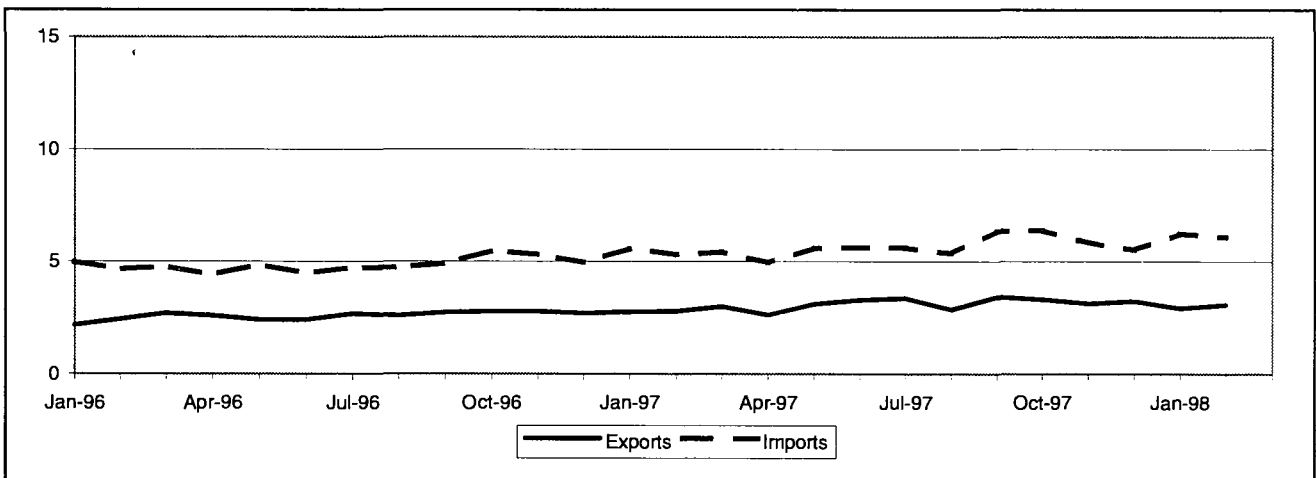
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



### INTRA EU-15

Value (Mio ECU)

| Period       | Intra EU-15   | Partner |       |        |       |       |       |      |       |       |     |      |      |       |
|--------------|---------------|---------|-------|--------|-------|-------|-------|------|-------|-------|-----|------|------|-------|
|              |               | B/L     | DK    | D      | EL    | E     | F     | IRL  | I     | A     | P   | FIN  | S    | UK    |
| 1994         | <b>27 960</b> | 4 050   | 670   | 9 604  | 1 249 | 1 132 | 4 125 | 341  | 5 614 | 549   | 386 | -553 | -725 | 1 518 |
| 1995         | <b>34 672</b> | 5 083   | 1 045 | 12 835 | 1 245 | 1 929 | 7 168 | -832 | 3 835 | 1 198 | 371 | -132 | -462 | 1 388 |
| 1996         | <b>37 311</b> | 6 540   | 1 025 | 14 184 | 1 092 | 1 630 | 7 067 | -481 | 4 356 | 1 236 | 257 | 82   | -249 | 572   |
| 1997         | <b>45 943</b> | 6 102   | 1 312 | 18 476 | 1 266 | 1 891 | 8 196 | -615 | 4 999 | 1 628 | 592 | 272  | 89   | 2 967 |
| 1998 Jan-Feb | <b>8 150</b>  | 1 211   | 245   | 3 141  | 223   | 303   | 1 272 | -77  | 1 018 | 321   | 108 | 73   | 17   | 514   |
| 1997 Feb     | <b>3 254</b>  | 468     | 89    | 1 213  | 95    | 76    | 632   | 38   | 380   | 143   | 34  | 11   | -3   | 193   |
| Mar          | <b>3 639</b>  | 507     | 107   | 1 535  | 100   | 97    | 665   | -85  | 386   | 132   | 43  | 15   | 2    | 231   |
| Apr          | <b>3 688</b>  | 477     | 99    | 1 596  | 106   | 113   | 596   | -49  | 381   | 111   | 52  | 10   | -4   | 304   |
| May          | <b>3 551</b>  | 496     | 116   | 1 504  | 108   | 158   | 670   | -48  | 374   | 133   | 54  | 19   | -5   | 88    |
| Jun          | <b>3 706</b>  | 488     | 93    | 1 385  | 113   | 194   | 703   | -56  | 431   | 129   | 61  | 6    | -32  | 274   |
| Jul          | <b>3 364</b>  | 437     | 82    | 1 328  | 99    | 174   | 571   | -50  | 316   | 127   | 27  | 8    | -9   | 333   |
| Aug          | <b>3 525</b>  | 531     | 115   | 1 300  | 91    | 159   | 566   | -6   | 288   | 121   | 39  | 18   | 28   | 341   |
| Sep          | <b>4 821</b>  | 552     | 114   | 2 048  | 111   | 223   | 818   | -84  | 566   | 169   | 72  | 33   | 22   | 282   |
| Oct          | <b>4 699</b>  | 636     | 148   | 1 735  | 123   | 251   | 837   | -106 | 551   | 154   | 72  | 34   | 79   | 297   |
| Nov          | <b>4 143</b>  | 403     | 123   | 1 711  | 120   | 195   | 768   | -58  | 465   | 158   | 59  | 57   | 47   | 212   |
| Dec          | <b>3 769</b>  | 533     | 126   | 1 471  | 125   | 128   | 744   | -90  | 428   | 131   | 44  | 39   | 0    | 204   |
| 1998 Jan     | <b>4 262</b>  | 635     | 117   | 1 686  | 102   | 161   | 613   | -29  | 548   | 177   | 52  | 40   | 8    | 302   |
| Feb          | <b>3 888</b>  | 577     | 128   | 1 455  | 121   | 142   | 659   | -48  | 471   | 144   | 57  | 33   | 9    | 212   |

### EXTRA EU-15

Value (Mio ECU)

| Period       | Extra EU-15    | Partner |             |        |        |        |        |       |      |                     |               |        |        |      |
|--------------|----------------|---------|-------------|--------|--------|--------|--------|-------|------|---------------------|---------------|--------|--------|------|
|              |                | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC  | CIS  | Mediterranean Basin | Latin America | OPEC   | DAE    | ACP  |
| 1994         | <b>-19 092</b> | -2 385  | 695         | -4 849 | -284   | -1 135 | -3 624 | 621   | 60   | 549                 | -2 663        | -4 760 | -2 697 | -656 |
| 1995         | <b>-20 957</b> | -2 180  | 744         | -6 689 | -435   | -1 274 | -4 005 | 569   | 109  | 703                 | -2 428        | -3 356 | -3 366 | -227 |
| 1996         | <b>-27 175</b> | -3 231  | 535         | -7 581 | -420   | -1 655 | -4 613 | 585   | 74   | 633                 | -2 496        | -4 611 | -4 381 | -600 |
| 1997         | <b>-30 660</b> | -2 771  | 642         | -9 472 | -513   | -2 315 | -5 376 | 1 012 | -196 | 735                 | -2 520        | -3 330 | -5 828 | -235 |
| 1998 Jan-Feb | <b>-6 348</b>  | -519    | 56          | -1 831 | -119   | -491   | -1 061 | 260   | 20   | 58                  | -342          | -494   | -1 549 | -101 |
| 1997 Feb     | <b>-2 520</b>  | -281    | 49          | -765   | -35    | -155   | -411   | 19    | 8    | 45                  | -191          | -225   | -487   | -23  |
| Mar          | <b>-2 418</b>  | -241    | 62          | -769   | -32    | -143   | -442   | 45    | -5   | 55                  | -227          | -219   | -452   | -7   |
| Apr          | <b>-2 339</b>  | -241    | 42          | -793   | -36    | -183   | -390   | 79    | -31  | 11                  | -267          | -290   | -266   | -66  |
| May          | <b>-2 491</b>  | -239    | 80          | -840   | -43    | -186   | -472   | 104   | 12   | 42                  | -294          | -254   | -360   | -35  |
| Jun          | <b>-2 316</b>  | -242    | 70          | -733   | -39    | -190   | -444   | 65    | 9    | 63                  | -234          | -254   | -403   | -18  |
| Jul          | <b>-2 250</b>  | -258    | 57          | -602   | -49    | -200   | -396   | 87    | -110 | 150                 | -250          | -181   | -380   | -8   |
| Aug          | <b>-2 494</b>  | -196    | 61          | -643   | -33    | -206   | -402   | 51    | -29  | 4                   | -200          | -390   | -406   | 6    |
| Sep          | <b>-2 958</b>  | -132    | 74          | -902   | -51    | -247   | -475   | 100   | -7   | 70                  | -242          | -349   | -735   | -18  |
| Oct          | <b>-3 071</b>  | -259    | 43          | -1 010 | -18    | -256   | -558   | 142   | 8    | 44                  | -183          | -356   | -582   | -36  |
| Nov          | <b>-2 695</b>  | -174    | 25          | -843   | -80    | -201   | -524   | 128   | 30   | 81                  | -166          | -297   | -567   | -7   |
| Dec          | <b>-2 295</b>  | -141    | 30          | -819   | -37    | -158   | -466   | 97    | 49   | 160                 | -97           | -204   | -601   | 5    |
| 1998 Jan     | <b>-3 333</b>  | -298    | 23          | -905   | -68    | -260   | -559   | 133   | -27  | 0                   | -172          | -248   | -837   | -44  |
| Feb          | <b>-3 016</b>  | -220    | 33          | -926   | -51    | -231   | -502   | 127   | 48   | 58                  | -170          | -246   | -712   | -57  |

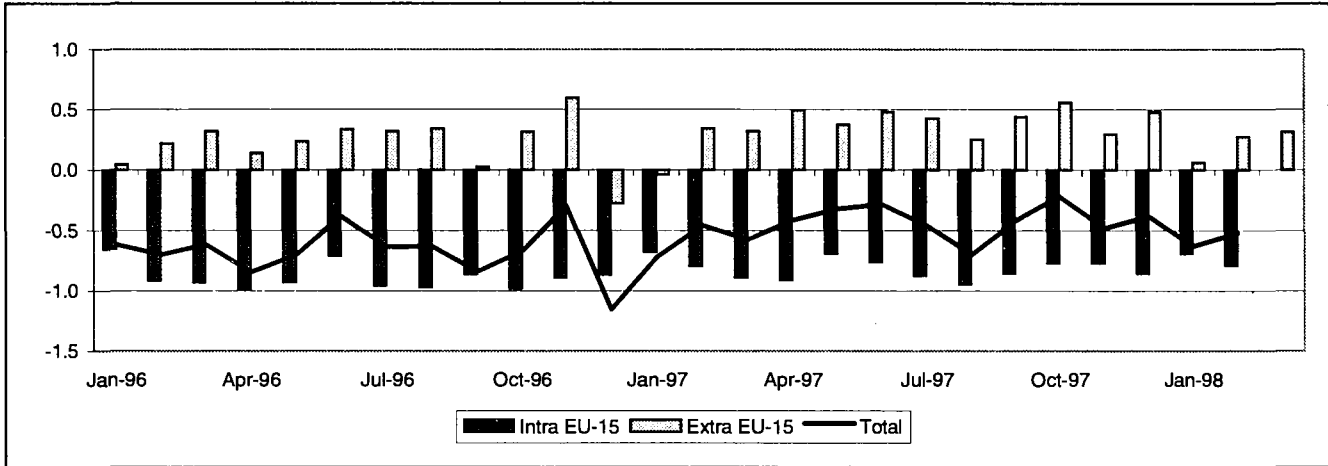
## INTRA EU-15

| Period               | Intra EU-15 | Partner |       |        |       |       |        |       |        |       |       |       |       |        |
|----------------------|-------------|---------|-------|--------|-------|-------|--------|-------|--------|-------|-------|-------|-------|--------|
|                      |             | B/L     | DK    | D      | EL    | E     | F      | IRL   | I      | A     | P     | FIN   | S     | UK     |
| <b>DISPATCHES</b>    |             |         |       |        |       |       |        |       |        |       |       |       |       |        |
| % 1997               | 100.0       | 15.9    | 2.1   | 35.6   | 1.1   | 3.9   | 13.5   | 1.0   | 7.3    | 1.9   | 1.1   | 1.2   | 2.9   | 12.6   |
| Value (Bn ECU)       |             |         |       |        |       |       |        |       |        |       |       |       |       |        |
| 1994                 | 105 838     | 18 279  | 2 072 | 37 313 | 1 447 | 3 286 | 13 137 | 1 853 | 10 021 | 1 568 | 1 060 | 794   | 2 073 | 12 935 |
| 1995                 | 124 167     | 21 023  | 2 564 | 44 431 | 1 447 | 4 510 | 17 213 | 1 050 | 8 705  | 2 356 | 1 203 | 1 291 | 3 283 | 15 091 |
| 1996                 | 129 287     | 22 603  | 2 591 | 46 049 | 1 322 | 4 615 | 17 660 | 1 123 | 9 436  | 2 448 | 1 187 | 1 365 | 3 702 | 15 187 |
| 1997                 | 142 021     | 22 609  | 2 931 | 50 548 | 1 496 | 5 534 | 19 125 | 1 352 | 10 438 | 2 766 | 1 531 | 1 635 | 4 160 | 17 896 |
| 1998 Jan-Feb         | 24 512      | 3 986   | 516   | 8 562  | 257   | 977   | 3 235  | 233   | 1 917  | 514   | 279   | 323   | 735   | 2 977  |
| 1997 Feb             | 11 031      | 1 798   | 217   | 3 870  | 120   | 400   | 1 493  | 170   | 854    | 230   | 108   | 117   | 318   | 1 335  |
| Mar                  | 11 873      | 1 900   | 252   | 4 274  | 117   | 441   | 1 571  | 113   | 870    | 226   | 126   | 141   | 344   | 1 498  |
| Apr                  | 11 919      | 1 923   | 240   | 4 358  | 128   | 454   | 1 546  | 102   | 858    | 216   | 131   | 135   | 347   | 1 480  |
| May                  | 11 461      | 1 861   | 254   | 4 053  | 125   | 458   | 1 556  | 106   | 851    | 227   | 130   | 135   | 334   | 1 372  |
| Jun                  | 12 116      | 1 926   | 244   | 4 233  | 131   | 482   | 1 675  | 99    | 920    | 224   | 137   | 125   | 343   | 1 580  |
| Jul                  | 11 304      | 1 726   | 217   | 4 052  | 121   | 448   | 1 531  | 101   | 862    | 228   | 122   | 110   | 263   | 1 523  |
| Aug                  | 10 434      | 1 772   | 239   | 3 761  | 109   | 357   | 1 315  | 98    | 614    | 201   | 115   | 124   | 310   | 1 419  |
| Sep                  | 13 351      | 2 082   | 263   | 4 857  | 128   | 496   | 1 780  | 112   | 1 001  | 268   | 142   | 153   | 400   | 1 669  |
| Oct                  | 13 756      | 2 189   | 287   | 4 669  | 143   | 578   | 1 910  | 123   | 1 040  | 269   | 153   | 167   | 467   | 1 763  |
| Nov                  | 12 713      | 1 930   | 262   | 4 516  | 137   | 540   | 1 685  | 119   | 941    | 259   | 143   | 171   | 407   | 1 602  |
| Dec                  | 11 987      | 1 926   | 261   | 4 149  | 139   | 489   | 1 696  | 114   | 877    | 222   | 119   | 148   | 360   | 1 488  |
| 1998 Jan             | 12 299      | 1 992   | 250   | 4 344  | 118   | 486   | 1 629  | 117   | 980    | 269   | 137   | 159   | 361   | 1 458  |
| Feb                  | 12 213      | 1 994   | 266   | 4 219  | 139   | 491   | 1 606  | 116   | 938    | 244   | 142   | 164   | 374   | 1 520  |
| Annual Variation (%) |             |         |       |        |       |       |        |       |        |       |       |       |       |        |
| 1994                 | 13.7        | 18.9    | 14.4  | 5.1    | 16.7  | 13.2  | 2.6    | 146.7 | 48.3   | 15.3  | 9.8   | 29.3  | 15.0  | 15.9   |
| 1995                 | 17.3        | 15.0    | 23.8  | 19.1   | -0.0  | 37.3  | 31.0   | -43.3 | -13.1  | 50.2  | 13.5  | 62.7  | 58.4  | 16.7   |
| 1996                 | 4.1         | 7.5     | 1.1   | 3.6    | -8.6  | 2.3   | 2.6    | 7.0   | 8.4    | 3.9   | -1.3  | 5.7   | 12.7  | 0.6    |
| 1997                 | 9.8         | 0.0     | 13.1  | 9.8    | 13.2  | 19.9  | 8.3    | 20.3  | 10.6   | 13.0  | 28.9  | 19.8  | 12.4  | 17.8   |
| 1998 Jan-Feb         | 16.1        | 18.1    | 24.9  | 12.3   | 17.8  | 23.5  | 13.1   | -11.9 | 19.4   | 20.5  | 31.2  | 42.0  | 25.4  | 19.0   |
| 1997 Nov             | 11.7        | -1.7    | 21.9  | 11.7   | 23.5  | 34.4  | 13.6   | -1.9  | 12.1   | 14.6  | 32.4  | 32.3  | 17.9  | 14.8   |
| Dec                  | 8.3         | -1.7    | 28.2  | 7.2    | 28.6  | 23.7  | 3.6    | 25.0  | 2.5    | 22.8  | 7.6   | 26.1  | 8.7   | 23.2   |
| 1998 Jan             | 22.1        | 26.4    | 27.1  | 15.7   | 20.0  | 24.2  | 19.2   | 24.3  | 30.3   | 37.4  | 30.6  | 43.9  | 34.7  | 25.0   |
| Feb                  | 10.7        | 10.9    | 22.9  | 9.0    | 16.1  | 22.8  | 7.5    | -32.0 | 9.7    | 6.1   | 31.8  | 40.3  | 17.5  | 13.8   |
| <b>ARRIVALS</b>      |             |         |       |        |       |       |        |       |        |       |       |       |       |        |
| % 1997               | 100.0       | 17.2    | 1.7   | 33.4   | 0.2   | 3.8   | 11.4   | 2.0   | 5.7    | 1.2   | 1.0   | 1.4   | 4.2   | 15.5   |
| Value (Bn ECU)       |             |         |       |        |       |       |        |       |        |       |       |       |       |        |
| 1994                 | 77 878      | 14 229  | 1 402 | 27 710 | 199   | 2 154 | 9 011  | 1 511 | 4 406  | 1 019 | 674   | 1 347 | 2 798 | 11 417 |
| 1995                 | 89 495      | 15 940  | 1 519 | 31 596 | 202   | 2 581 | 10 045 | 1 882 | 4 871  | 1 157 | 832   | 1 423 | 3 745 | 13 703 |
| 1996                 | 91 976      | 16 063  | 1 566 | 31 865 | 229   | 2 985 | 10 592 | 1 604 | 5 079  | 1 212 | 930   | 1 284 | 3 951 | 14 615 |
| 1997                 | 96 078      | 16 507  | 1 619 | 32 072 | 230   | 3 643 | 10 929 | 1 967 | 5 440  | 1 138 | 939   | 1 364 | 4 071 | 14 929 |
| 1998 Jan-Feb         | 16 362      | 2 775   | 270   | 5 422  | 34    | 674   | 1 963  | 310   | 899    | 192   | 171   | 250   | 718   | 2 463  |
| 1997 Feb             | 7 777       | 1 331   | 128   | 2 657  | 24    | 324   | 862    | 132   | 474    | 88    | 74    | 106   | 322   | 1 142  |
| Mar                  | 8 235       | 1 393   | 145   | 2 739  | 17    | 344   | 906    | 198   | 484    | 94    | 83    | 126   | 342   | 1 267  |
| Apr                  | 8 231       | 1 447   | 141   | 2 762  | 22    | 341   | 949    | 151   | 477    | 105   | 79    | 125   | 351   | 1 176  |
| May                  | 7 911       | 1 365   | 138   | 2 549  | 17    | 300   | 886    | 153   | 477    | 94    | 76    | 115   | 339   | 1 284  |
| Jun                  | 8 410       | 1 437   | 150   | 2 847  | 18    | 288   | 972    | 154   | 489    | 95    | 76    | 119   | 375   | 1 306  |
| Jul                  | 7 940       | 1 289   | 135   | 2 724  | 23    | 274   | 960    | 151   | 546    | 101   | 94    | 102   | 272   | 1 190  |
| Aug                  | 6 908       | 1 241   | 124   | 2 461  | 17    | 198   | 749    | 104   | 325    | 80    | 76    | 106   | 282   | 1 078  |
| Sep                  | 8 530       | 1 531   | 149   | 2 809  | 17    | 273   | 962    | 196   | 435    | 100   | 71    | 120   | 378   | 1 387  |
| Oct                  | 9 057       | 1 553   | 139   | 2 934  | 19    | 327   | 1 073  | 229   | 488    | 115   | 81    | 133   | 388   | 1 466  |
| Nov                  | 8 570       | 1 527   | 140   | 2 805  | 17    | 345   | 917    | 177   | 476    | 101   | 83    | 114   | 360   | 1 391  |
| Dec                  | 8 219       | 1 393   | 135   | 2 678  | 15    | 361   | 952    | 204   | 448    | 90    | 75    | 109   | 359   | 1 284  |
| 1998 Jan             | 8 037       | 1 358   | 133   | 2 658  | 16    | 325   | 1 016  | 146   | 432    | 92    | 85    | 119   | 353   | 1 156  |
| Feb                  | 8 325       | 1 417   | 138   | 2 764  | 18    | 349   | 947    | 164   | 467    | 100   | 85    | 131   | 365   | 1 308  |
| Annual Variation (%) |             |         |       |        |       |       |        |       |        |       |       |       |       |        |
| 1994                 | 12.3        | 13.3    | 5.8   | 10.3   | -5.3  | 12.6  | 10.5   | 7.0   | 10.1   | 9.4   | 10.2  | 32.0  | 32.4  | 14.7   |
| 1995                 | 14.9        | 12.0    | 8.4   | 14.0   | 1.7   | 19.8  | 11.5   | 24.5  | 10.5   | 13.6  | 23.5  | 5.6   | 33.8  | 20.0   |
| 1996                 | 2.8         | 0.8     | 3.1   | 0.9    | 13.6  | 15.7  | 5.5    | -14.8 | 4.3    | 4.7   | 11.8  | -9.8  | 5.5   | 6.7    |
| 1997                 | 4.5         | 2.8     | 3.4   | 0.6    | 0.1   | 22.1  | 3.2    | 22.6  | 7.1    | -6.1  | 1.0   | 6.2   | 3.0   | 2.2    |
| 1998 Jan-Feb         | 16.3        | 19.0    | 20.3  | 13.8   | -29.2 | 13.7  | 22.5   | 23.9  | 13.2   | 18.7  | 18.1  | 28.7  | 14.9  | 17.3   |
| 1997 Nov             | 8.1         | 13.8    | 13.0  | 5.9    | -19.6 | 22.4  | 1.8    | 23.7  | 6.4    | 8.1   | 30.8  | 9.0   | -1.0  | -0.1   |
| Dec                  | 6.8         | 6.7     | -5.3  | 8.7    | -5.2  | 32.8  | 0.3    | 56.8  | 17.1   | 3.7   | 3.7   | 18.4  | 3.3   | -10.6  |
| 1998 Jan             | 27.7        | 35.6    | 37.3  | 26.1   | -32.3 | 20.8  | 37.1   | 24.2  | 35.2   | 24.5  | 20.1  | 34.7  | 16.5  | 20.7   |
| Feb                  | 7.0         | 6.5     | 7.6   | 4.0    | -26.4 | 7.8   | 10.0   | 23.7  | -1.6   | 13.8  | 16.1  | 23.7  | 13.5  | 14.5   |

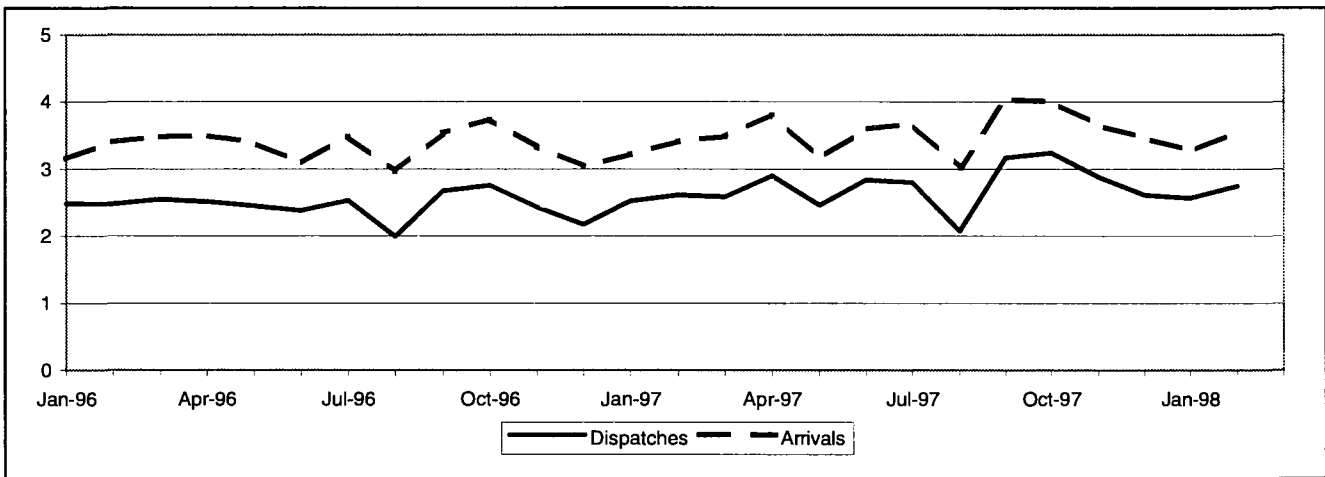
## EXTRA EU-15

| Period               | Extra EU-15   | Partner |             |        |        |       |       |       |       |                     |               |       |        |       |
|----------------------|---------------|---------|-------------|--------|--------|-------|-------|-------|-------|---------------------|---------------|-------|--------|-------|
|                      |               | Norway  | Switzerland | USA    | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP   |
| <b>EXPORTS</b>       |               |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| % 1997               | 100.0         | 3.3     | 6.4         | 17.0   | 1.4    | 2.0   | 4.6   | 11.1  | 6.1   | 10.4                | 5.2           | 7.2   | 13.8   | 3.8   |
| Value (Bn ECU)       |               |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | <b>29 414</b> | 976     | 2 281       | 5 353  | 544    | 574   | 1 372 | 2 647 | 1 345 | 2 906               | 1 485         | 2 347 | 3 769  | 1 188 |
| 1995                 | <b>31 161</b> | 1 127   | 2 397       | 4 930  | 523    | 635   | 1 580 | 3 033 | 1 636 | 3 186               | 1 748         | 2 567 | 4 125  | 1 426 |
| 1996                 | <b>31 056</b> | 1 014   | 2 178       | 5 005  | 488    | 578   | 1 628 | 3 199 | 1 818 | 3 356               | 1 662         | 2 188 | 4 338  | 1 309 |
| 1997                 | <b>36 949</b> | 1 236   | 2 362       | 6 272  | 534    | 730   | 1 697 | 4 090 | 2 255 | 3 833               | 1 927         | 2 645 | 5 085  | 1 406 |
| 1998 Jan-Feb         | <b>5 985</b>  | 228     | 354         | 1 029  | 91     | 106   | 276   | 715   | 426   | 629                 | 295           | 396   | 709    | 204   |
| 1997 Feb             | <b>2 782</b>  | 99      | 186         | 445    | 39     | 70    | 148   | 311   | 197   | 280                 | 127           | 186   | 383    | 104   |
| Mar                  | <b>3 011</b>  | 99      | 205         | 502    | 40     | 59    | 143   | 315   | 190   | 306                 | 159           | 242   | 422    | 113   |
| Apr                  | <b>2 618</b>  | 97      | 177         | 372    | 37     | 53    | 119   | 297   | 165   | 272                 | 138           | 227   | 397    | 98    |
| May                  | <b>3 118</b>  | 101     | 218         | 515    | 43     | 58    | 134   | 351   | 183   | 297                 | 158           | 226   | 470    | 107   |
| Jun                  | <b>3 304</b>  | 106     | 218         | 582    | 45     | 57    | 149   | 367   | 198   | 347                 | 207           | 219   | 436    | 143   |
| Jul                  | <b>3 376</b>  | 92      | 199         | 601    | 46     | 60    | 149   | 343   | 188   | 396                 | 193           | 287   | 460    | 138   |
| Aug                  | <b>2 865</b>  | 101     | 171         | 489    | 45     | 52    | 143   | 292   | 162   | 272                 | 151           | 196   | 459    | 107   |
| Sep                  | <b>3 419</b>  | 119     | 223         | 641    | 55     | 66    | 146   | 389   | 197   | 343                 | 180           | 218   | 429    | 118   |
| Oct                  | <b>3 321</b>  | 121     | 200         | 551    | 49     | 67    | 150   | 380   | 213   | 338                 | 169           | 220   | 446    | 130   |
| Nov                  | <b>3 146</b>  | 117     | 186         | 572    | 44     | 66    | 124   | 383   | 218   | 312                 | 153           | 203   | 397    | 114   |
| Dec                  | <b>3 233</b>  | 99      | 192         | 539    | 51     | 72    | 145   | 355   | 198   | 386                 | 157           | 230   | 424    | 135   |
| 1998 Jan             | <b>2 913</b>  | 113     | 173         | 495    | 45     | 45    | 144   | 350   | 197   | 306                 | 148           | 209   | 348    | 94    |
| Feb                  | <b>3 073</b>  | 115     | 181         | 534    | 46     | 61    | 132   | 365   | 229   | 323                 | 147           | 187   | 361    | 110   |
| Annual Variation (%) |               |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | <b>10.1</b>   | 21.3    | 16.2        | 14.2   | 28.2   | -3.7  | 23.6  | 19.3  | 15.5  | -1.1                | -6.7          | -12.5 | 17.4   | -12.3 |
| 1995                 | <b>5.9</b>    | 15.4    | 5.1         | -7.9   | -3.7   | 10.5  | 15.2  | 14.6  | 21.6  | 9.6                 | 17.7          | 9.4   | 9.4    | 20.0  |
| 1996                 | <b>-0.3</b>   | -10.0   | -9.1        | 1.5    | -6.7   | -8.9  | 3.1   | 5.5   | 11.2  | 5.3                 | -4.9          | -14.7 | 5.2    | -8.2  |
| 1997                 | <b>19.0</b>   | 21.9    | 8.5         | 25.3   | 9.4    | 26.3  | 4.2   | 27.9  | 24.0  | 14.2                | 15.9          | 20.8  | 17.2   | 7.4   |
| 1998 Jan-Feb         | <b>8.1</b>    | 24.2    | -4.6        | 13.2   | 18.9   | -12.0 | -5.9  | 15.8  | 24.2  | 11.4                | 12.5          | 5.1   | -4.4   | 1.3   |
| 1997 Nov             | <b>12.7</b>   | 28.0    | -1.1        | 22.2   | 6.6    | 16.1  | -16.5 | 29.2  | 49.5  | 3.0                 | -4.1          | 0.7   | -0.2   | -7.8  |
| Dec                  | <b>19.2</b>   | 29.2    | 12.0        | 24.8   | 40.9   | 30.7  | -4.8  | 31.2  | 20.3  | 34.1                | 25.0          | 16.0  | 7.6    | 30.8  |
| 1998 Jan             | <b>5.7</b>    | 33.8    | -6.5        | 6.5    | 18.6   | -10.0 | -1.1  | 14.1  | 34.6  | 7.6                 | 9.3           | 9.9   | -3.1   | -3.7  |
| Feb                  | <b>10.4</b>   | 16.0    | -2.7        | 20.1   | 19.3   | -13.4 | -10.7 | 17.5  | 16.5  | 15.4                | 16.0          | 0.3   | -5.7   | 6.0   |
| <b>IMPORTS</b>       |               |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| % 1997               | 100.0         | 5.9     | 2.5         | 23.3   | 1.5    | 4.5   | 10.5  | 4.6   | 3.6   | 4.6                 | 6.6           | 8.8   | 16.1   | 2.4   |
| Value (Bn ECU)       |               |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | <b>48 506</b> | 3 361   | 1 586       | 10 202 | 827    | 1 709 | 4 996 | 2 026 | 1 285 | 2 358               | 4 148         | 7 107 | 6 466  | 1 844 |
| 1995                 | <b>52 118</b> | 3 306   | 1 653       | 11 619 | 958    | 1 908 | 5 585 | 2 464 | 1 527 | 2 483               | 4 176         | 5 923 | 7 491  | 1 653 |
| 1996                 | <b>58 231</b> | 4 245   | 1 642       | 12 587 | 908    | 2 233 | 6 241 | 2 614 | 1 744 | 2 723               | 4 158         | 6 799 | 8 719  | 1 908 |
| 1997                 | <b>67 608</b> | 4 007   | 1 720       | 15 743 | 1 047  | 3 045 | 7 073 | 3 078 | 2 452 | 3 097               | 4 447         | 5 975 | 10 913 | 1 641 |
| 1998 Jan-Feb         | <b>12 334</b> | 747     | 298         | 2 860  | 210    | 597   | 1 337 | 455   | 406   | 571                 | 637           | 889   | 2 258  | 306   |
| 1997 Feb             | <b>5 302</b>  | 380     | 138         | 1 210  | 74     | 225   | 559   | 292   | 189   | 235                 | 318           | 411   | 870    | 127   |
| Mar                  | <b>5 429</b>  | 340     | 144         | 1 271  | 73     | 202   | 585   | 270   | 195   | 251                 | 385           | 461   | 874    | 119   |
| Apr                  | <b>4 957</b>  | 338     | 135         | 1 165  | 73     | 236   | 509   | 218   | 196   | 261                 | 405           | 517   | 664    | 165   |
| May                  | <b>5 609</b>  | 340     | 137         | 1 355  | 86     | 244   | 606   | 248   | 171   | 256                 | 453           | 480   | 830    | 143   |
| Jun                  | <b>5 620</b>  | 348     | 149         | 1 315  | 85     | 247   | 593   | 303   | 190   | 284                 | 440           | 473   | 840    | 161   |
| Jul                  | <b>5 627</b>  | 350     | 142         | 1 203  | 95     | 260   | 545   | 256   | 298   | 246                 | 442           | 468   | 841    | 147   |
| Aug                  | <b>5 359</b>  | 297     | 110         | 1 132  | 79     | 258   | 545   | 240   | 191   | 268                 | 351           | 586   | 865    | 101   |
| Sep                  | <b>6 377</b>  | 251     | 150         | 1 543  | 106    | 312   | 621   | 289   | 204   | 274                 | 422           | 567   | 1 164  | 137   |
| Oct                  | <b>6 392</b>  | 380     | 157         | 1 561  | 67     | 322   | 709   | 238   | 205   | 293                 | 352           | 575   | 1 029  | 166   |
| Nov                  | <b>5 841</b>  | 292     | 160         | 1 415  | 124    | 267   | 647   | 255   | 188   | 231                 | 319           | 501   | 964    | 121   |
| Dec                  | <b>5 528</b>  | 239     | 162         | 1 357  | 88     | 230   | 611   | 258   | 149   | 226                 | 253           | 434   | 1 025  | 130   |
| 1998 Jan             | <b>6 246</b>  | 411     | 150         | 1 400  | 113    | 305   | 703   | 217   | 224   | 306                 | 320           | 457   | 1 184  | 138   |
| Feb                  | <b>6 088</b>  | 335     | 149         | 1 460  | 97     | 292   | 634   | 238   | 182   | 265                 | 317           | 432   | 1 073  | 168   |
| Annual Variation (%) |               |         |             |        |        |       |       |       |       |                     |               |       |        |       |
| 1994                 | <b>26.0</b>   | 102.4   | 14.4        | 16.8   | 33.0   | 21.8  | 9.3   | 18.7  | 27.0  | 10.3                | 56.7          | 26.8  | 22.9   | 35.8  |
| 1995                 | <b>7.4</b>    | -1.6    | 4.2         | 13.9   | 15.8   | 11.6  | 11.8  | 21.6  | 18.8  | 5.3                 | 0.7           | -16.7 | 15.9   | -10.4 |
| 1996                 | <b>11.7</b>   | 28.4    | -0.6        | 8.3    | -5.2   | 17.0  | 11.7  | 6.1   | 14.3  | 9.7                 | -0.4          | 14.8  | 16.4   | 15.4  |
| 1997                 | <b>16.1</b>   | -5.6    | 4.7         | 25.1   | 15.3   | 36.4  | 13.3  | 17.7  | 40.6  | 13.7                | 6.9           | -12.1 | 25.2   | -14.0 |
| 1998 Jan-Feb         | <b>13.5</b>   | -10.1   | 9.2         | 17.9   | 22.9   | 28.1  | 21.4  | -9.4  | -12.7 | 12.5                | 2.1           | -2.5  | 24.2   | 21.6  |
| 1997 Nov             | <b>10.1</b>   | -15.7   | 10.8        | 9.6    | 38.8   | 47.4  | 13.6  | 14.3  | 26.8  | -12.9               | 10.5          | -25.2 | 25.9   | -12.9 |
| Dec                  | <b>11.8</b>   | -40.0   | 28.2        | 29.5   | 15.4   | 27.6  | 15.5  | 36.9  | -9.5  | -2.6                | -11.0         | -32.1 | 36.4   | -37.1 |
| 1998 Jan             | <b>12.2</b>   | -8.7    | 10.7        | 15.1   | 16.2   | 26.7  | 29.6  | 3.0   | -18.8 | 12.0                | 4.6           | -8.7  | 24.9   | 11.2  |
| Feb                  | <b>14.8</b>   | -11.8   | 7.7         | 20.7   | 31.6   | 29.6  | 13.4  | -18.3 | -3.7  | 12.9                | -0.2          | 5.1   | 23.4   | 31.6  |

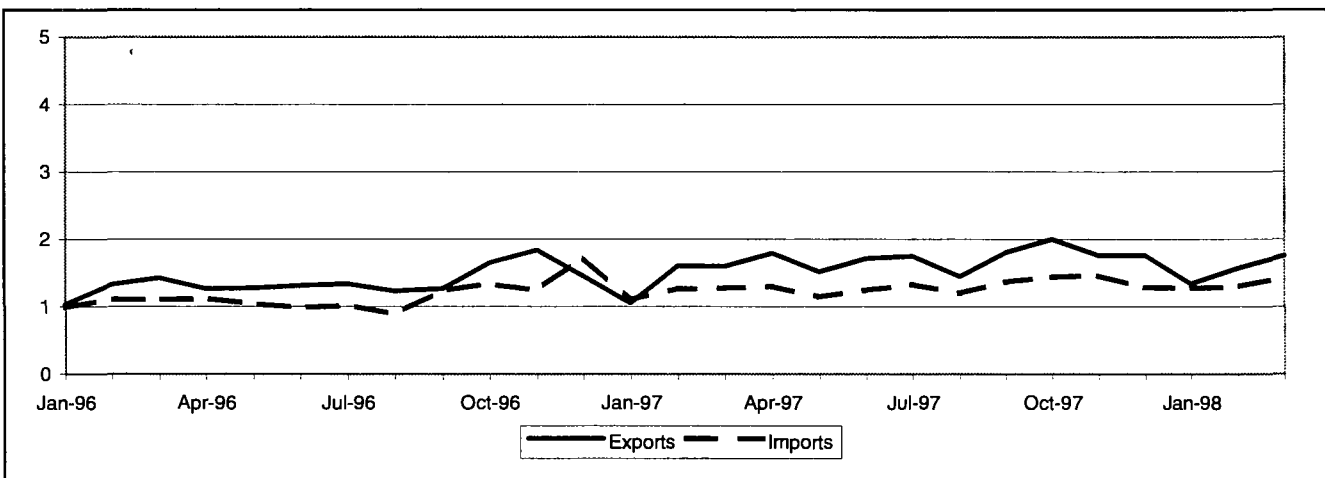
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**INTRA EU-15**

Value (Mio ECU)

| Period       | Intra EU-15 | Partner |     |        |     |     |      |      |        |        |      |      |      |      |
|--------------|-------------|---------|-----|--------|-----|-----|------|------|--------|--------|------|------|------|------|
|              |             | B/L     | DK  | D      | EL  | E   | F    | IRL  | I      | NL     | P    | FIN  | S    | UK   |
| 1994         | -7 271      | -631    | -55 | -4 187 | 11  | 184 | -472 | -145 | -1 038 | -277   | -102 | -121 | -288 | -152 |
| 1995         | -9 403      | -599    | -16 | -7 529 | 113 | 350 | -566 | -94  | -422   | -1 174 | 1    | -39  | -230 | 49   |
| 1996         | -10 724     | -440    | -33 | -8 182 | 106 | 412 | -492 | -95  | -663   | -1 302 | 14   | -52  | -165 | 167  |
| 1997         | -9 872      | -675    | 16  | -8 317 | 129 | 499 | -390 | -88  | -247   | -1 370 | 40   | -33  | -64  | 629  |
| 1998 Jan-Feb | -1 493      | -109    | 1   | -1 134 | 13  | 81  | -142 | 4    | 15     | -280   | -0   | -3   | -18  | 77   |
| 1997 Feb     | -804        | -59     | -3  | -646   | 12  | 39  | -35  | -5   | -45    | -97    | 4    | -16  | -3   | 49   |
| Mar          | -899        | -66     | 5   | -698   | 10  | 25  | -38  | -4   | -67    | -102   | 4    | -2   | -5   | 39   |
| Apr          | -915        | -55     | 4   | -684   | 13  | 56  | -139 | 0    | -33    | -113   | 6    | -4   | -5   | 39   |
| May          | -696        | -52     | 3   | -549   | 9   | 34  | -26  | -4   | -10    | -146   | 6    | 7    | -4   | 35   |
| Jun          | -764        | -64     | 2   | -668   | 13  | 51  | -25  | -11  | -5     | -111   | 5    | -3   | -1   | 53   |
| Jul          | -880        | -59     | 3   | -709   | 7   | 35  | -33  | -12  | -83    | -84    | 1    | 1    | -4   | 56   |
| Aug          | -953        | -65     | -0  | -756   | 7   | 18  | -7   | -9   | -51    | -124   | 2    | 1    | -13  | 44   |
| Sep          | -862        | -60     | -1  | -773   | 11  | 54  | -35  | -11  | 33     | -156   | 6    | -1   | 4    | 68   |
| Oct          | -779        | -49     | 5   | -788   | 13  | 71  | -5   | -11  | 21     | -107   | 4    | -1   | -3   | 71   |
| Nov          | -775        | -46     | 4   | -745   | 11  | 47  | 3    | -8   | 5      | -127   | 1    | -3   | -7   | 88   |
| Dec          | -863        | -51     | -8  | -723   | 12  | 32  | -18  | -10  | -4     | -118   | 1    | -5   | -19  | 48   |
| 1998 Jan     | -697        | -57     | 1   | -532   | 9   | 40  | -25  | 0    | 15     | -164   | -1   | -3   | -11  | 31   |
| Feb          | -797        | -52     | 0   | -602   | 5   | 41  | -117 | 4    | 1      | -116   | 1    | -0   | -6   | 46   |

**EXTRA EU-15**

Value (Mio ECU)

| Period       | Extra EU-15 | Partner |             |      |        |       |        |       |      |                     |               |      |      |      |
|--------------|-------------|---------|-------------|------|--------|-------|--------|-------|------|---------------------|---------------|------|------|------|
|              |             | Norway  | Switzerland | USA  | Canada | China | Japan  | GEEC  | CIS  | Mediterranean Basin | Latin America | OPEC | DAE  | ACP  |
| 1994         | -1 394      | 64      | 510         | -705 | -82    | -445  | -1 401 | 1 387 | -206 | 424                 | -76           | -9   | -109 | -81  |
| 1995         | 2 905       | 131     | 326         | -267 | 59     | -114  | -274   | 2 062 | -139 | 804                 | 170           | 103  | 253  | -109 |
| 1996         | 2 625       | 199     | 222         | -292 | 1      | -227  | -108   | 1 793 | -161 | 704                 | 311           | -116 | 287  | -198 |
| 1997         | 4 424       | 213     | 346         | -163 | 46     | -267  | -138   | 2 838 | 35   | 1 272               | 479           | -1   | 301  | -125 |
| 1998 Jan-Mar | 658         | 38      | -11         | 23   | 21     | -76   | -95    | 478   | -57  | 263                 | 107           | 69   | -9   | -34  |
| 1997 Mar     | 320         | 20      | 1           | -7   | 19     | -29   | -22    | 211   | -25  | 96                  | 45            | 27   | 20   | -12  |
| Apr          | 498         | 20      | 87          | -35  | 6      | -27   | -7     | 299   | 29   | 127                 | 38            | -9   | 22   | -9   |
| May          | 374         | 19      | 14          | 3    | -5     | -18   | -2     | 230   | 3    | 104                 | 36            | 0    | 32   | 1    |
| Jun          | 480         | 17      | 49          | -13  | -4     | 29    | 1      | 225   | -23  | 133                 | 42            | 43   | 51   | -3   |
| Jul          | 424         | 19      | 20          | 4    | 18     | -24   | 11     | 255   | 9    | 142                 | 42            | -13  | 35   | -11  |
| Aug          | 250         | 18      | 22          | -10  | 14     | -38   | -34    | 202   | -23  | 84                  | 28            | -11  | 36   | -19  |
| Sep          | 439         | 12      | 23          | 24   | 13     | -32   | -20    | 274   | 12   | 110                 | 43            | 4    | 22   | -3   |
| Oct          | 559         | 18      | 78          | 36   | -2     | -30   | -8     | 287   | 36   | 104                 | 42            | -19  | 37   | -17  |
| Nov          | 295         | 15      | 3           | -119 | 9      | -18   | 4      | 234   | 10   | 104                 | 49            | -10  | 22   | -3   |
| Dec          | 479         | 22      | 10          | 45   | -30    | -16   | -28    | 260   | 36   | 164                 | 40            | 22   | 28   | 1    |
| 1998 Jan     | 63          | 11      | -13         | -9   | 7      | -43   | -36    | 139   | -62  | 61                  | 26            | 16   | -14  | -23  |
| Feb          | 276         | 11      | 6           | 18   | 1      | -30   | -35    | 175   | 4    | 98                  | 47            | 11   | 2    | -17  |
| Mar          | 319         | 15      | -4          | 14   | 13     | -2    | -24    | 164   | 1    | 104                 | 35            | 43   | 2    | 5    |

# AUSTRIA

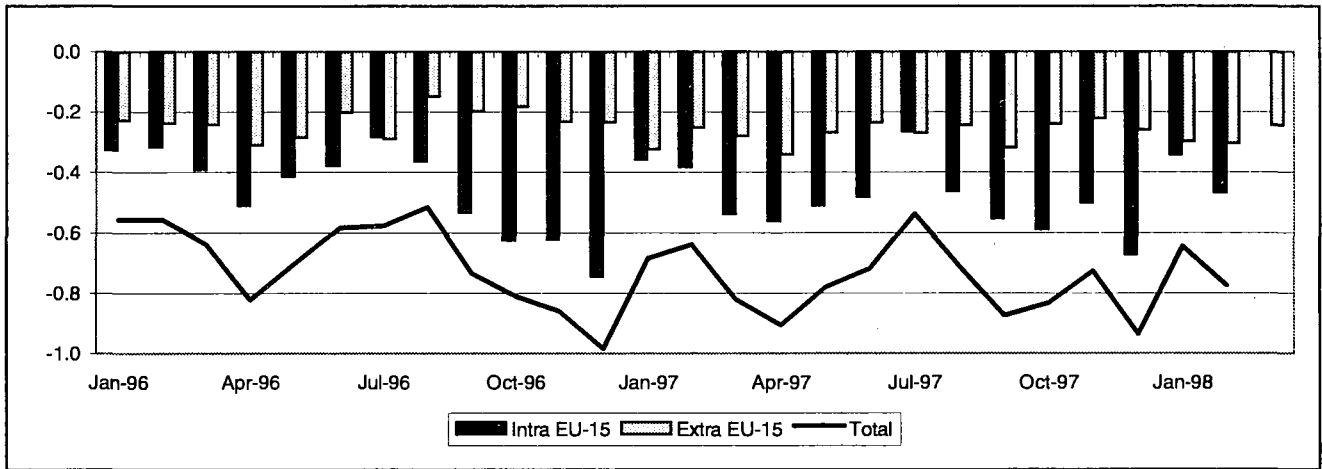
## INTRA EU-15

| Period               | Intra EU-15 | Partner |       |        |       |       |       |       |       |       |       |       |      |       |  |
|----------------------|-------------|---------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|--|
|                      |             | B/L     | DK    | D      | EL    | E     | F     | IRL   | I     | NL    | P     | FIN   | S    | UK    |  |
| <b>DISPATCHES</b>    |             |         |       |        |       |       |       |       |       |       |       |       |      |       |  |
| % 1997               | 100.0       | 2.8     | 1.2   | 56.3   | 0.7   | 3.6   | 6.7   | 0.4   | 13.6  | 4.5   | 0.7   | 0.9   | 2.0  | 6.7   |  |
| Value (Bn ECU)       |             |         |       |        |       |       |       |       |       |       |       |       |      |       |  |
| 1994                 | 24 543      | 714     | 324   | 14 421 | 175   | 810   | 1 721 | 82    | 3 073 | 1 127 | 177   | 197   | 527  | 1 197 |  |
| 1995                 | 29 036      | 726     | 354   | 16 564 | 242   | 879   | 1 838 | 93    | 3 775 | 1 221 | 168   | 272   | 590  | 1 376 |  |
| 1996                 | 29 405      | 884     | 366   | 17 133 | 218   | 1 018 | 1 962 | 99    | 3 838 | 1 188 | 191   | 279   | 603  | 1 625 |  |
| 1997                 | 32 692      | 912     | 397   | 18 408 | 233   | 1 177 | 2 174 | 123   | 4 449 | 1 456 | 217   | 310   | 658  | 2 177 |  |
| 1998 Jan-Feb         | 5 318       | 148     | 66    | 3 023  | 36    | 187   | 348   | 37    | 736   | 220   | 34    | 48    | 98   | 337   |  |
| 1997 Feb             | 2 610       | 72      | 32    | 1 436  | 22    | 97    | 225   | 8     | 340   | 114   | 18    | 23    | 51   | 173   |  |
| Mar                  | 2 587       | 77      | 36    | 1 457  | 18    | 83    | 168   | 11    | 355   | 120   | 19    | 26    | 51   | 167   |  |
| Apr                  | 2 898       | 89      | 34    | 1 637  | 20    | 115   | 189   | 18    | 386   | 126   | 20    | 27    | 56   | 179   |  |
| May                  | 2 464       | 67      | 30    | 1 386  | 16    | 87    | 145   | 11    | 365   | 102   | 18    | 32    | 52   | 151   |  |
| Jun                  | 2 834       | 74      | 33    | 1 608  | 21    | 115   | 175   | 8     | 404   | 112   | 18    | 24    | 64   | 177   |  |
| Jul                  | 2 799       | 69      | 29    | 1 610  | 16    | 97    | 170   | 10    | 388   | 145   | 17    | 24    | 45   | 178   |  |
| Aug                  | 2 070       | 66      | 28    | 1 201  | 14    | 56    | 136   | 7     | 234   | 96    | 12    | 22    | 42   | 155   |  |
| Sep                  | 3 168       | 84      | 35    | 1 841  | 20    | 107   | 188   | 9     | 446   | 119   | 18    | 29    | 68   | 203   |  |
| Oct                  | 3 238       | 92      | 40    | 1 764  | 22    | 132   | 226   | 10    | 450   | 160   | 22    | 31    | 68   | 221   |  |
| Nov                  | 2 883       | 79      | 37    | 1 570  | 20    | 107   | 203   | 11    | 399   | 121   | 18    | 28    | 62   | 227   |  |
| Dec                  | 2 614       | 70      | 28    | 1 460  | 21    | 88    | 189   | 9     | 356   | 119   | 18    | 24    | 48   | 186   |  |
| 1998 Jan             | 2 568       | 69      | 33    | 1 468  | 19    | 90    | 158   | 18    | 362   | 111   | 17    | 22    | 48   | 152   |  |
| Feb                  | 2 750       | 78      | 33    | 1 555  | 17    | 97    | 190   | 19    | 374   | 109   | 17    | 26    | 50   | 184   |  |
| Annual Variation (%) |             |         |       |        |       |       |       |       |       |       |       |       |      |       |  |
| 1994                 | 9.4         | 10.3    | 8.0   | 8.0    | 0.9   | 13.4  | 13.7  | 19.4  | 13.2  | 11.4  | 6.0   | 10.2  | 10.8 | 7.2   |  |
| 1995                 | 18.3        | 1.7     | 9.3   | 14.9   | 38.4  | 8.6   | 6.8   | 13.7  | 22.8  | 8.3   | -4.7  | 38.0  | 12.0 | 15.0  |  |
| 1996                 | 1.3         | 21.8    | 3.3   | 3.4    | -9.7  | 15.8  | 6.7   | 6.6   | 1.7   | -2.7  | 13.5  | 2.7   | 2.2  | 18.1  |  |
| 1997                 | 11.2        | 3.2     | 8.7   | 7.4    | 6.5   | 15.6  | 10.8  | 24.3  | 15.9  | 22.5  | 13.8  | 11.2  | 9.1  | 33.9  |  |
| 1998 Jan-Feb         | 3.5         | 1.9     | -1.1  | 5.2    | -17.0 | -0.8  | -9.5  | 98.5  | 10.4  | -5.9  | -8.4  | 10.7  | -2.7 | 0.9   |  |
| 1997 Nov             | 18.5        | 7.6     | 33.8  | 10.8   | 3.4   | 20.6  | 25.7  | 72.4  | 21.4  | 34.1  | 8.6   | 38.4  | 21.6 | 73.1  |  |
| Dec                  | 20.6        | 7.5     | -23.9 | 14.2   | 43.7  | 36.9  | 32.3  | 57.2  | 37.5  | 21.6  | 16.6  | 39.0  | 26.2 | 38.2  |  |
| 1998 Jan             | 1.7         | -5.3    | -6.1  | 2.1    | -7.4  | -1.8  | -0.7  | 72.8  | 10.7  | -7.8  | -12.6 | 5.1   | -2.2 | -5.3  |  |
| Feb                  | 5.3         | 9.3     | 4.4   | 8.3    | -25.9 | 0.1   | -15.7 | 130.8 | 10.1  | -3.9  | -3.7  | 15.9  | -3.2 | 6.7   |  |
| <b>ARRIVALS</b>      |             |         |       |        |       |       |       |       |       |       |       |       |      |       |  |
| % 1997               | 100.0       | 3.7     | 0.9   | 62.8   | 0.2   | 1.6   | 6.0   | 0.5   | 11.0  | 6.6   | 0.4   | 0.8   | 1.7  | 3.6   |  |
| Value (Bn ECU)       |             |         |       |        |       |       |       |       |       |       |       |       |      |       |  |
| 1994                 | 31 814      | 1 344   | 378   | 18 608 | 164   | 625   | 2 192 | 226   | 4 111 | 1 405 | 278   | 318   | 815  | 1 349 |  |
| 1995                 | 38 439      | 1 325   | 370   | 24 093 | 129   | 529   | 2 404 | 187   | 4 196 | 2 395 | 167   | 310   | 820  | 1 327 |  |
| 1996                 | 40 129      | 1 324   | 399   | 25 315 | 113   | 606   | 2 453 | 194   | 4 501 | 2 490 | 177   | 331   | 768  | 1 458 |  |
| 1997                 | 42 564      | 1 587   | 382   | 26 725 | 104   | 678   | 2 564 | 211   | 4 697 | 2 826 | 178   | 343   | 722  | 1 547 |  |
| 1998 Jan-Feb         | 6 811       | 256     | 64    | 4 157  | 22    | 106   | 490   | 33    | 721   | 500   | 35    | 51    | 115  | 259   |  |
| 1997 Feb             | 3 414       | 130     | 34    | 2 081  | 10    | 58    | 260   | 13    | 385   | 210   | 14    | 39    | 55   | 124   |  |
| Mar                  | 3 485       | 142     | 31    | 2 155  | 8     | 58    | 206   | 15    | 422   | 222   | 15    | 28    | 56   | 127   |  |
| Apr                  | 3 813       | 145     | 30    | 2 321  | 7     | 59    | 328   | 18    | 418   | 240   | 15    | 31    | 62   | 140   |  |
| May                  | 3 160       | 120     | 27    | 1 935  | 7     | 52    | 172   | 15    | 375   | 248   | 13    | 25    | 56   | 116   |  |
| Jun                  | 3 598       | 137     | 31    | 2 275  | 8     | 65    | 201   | 19    | 408   | 223   | 13    | 27    | 66   | 124   |  |
| Jul                  | 3 678       | 128     | 25    | 2 319  | 9     | 62    | 203   | 22    | 471   | 229   | 16    | 23    | 49   | 122   |  |
| Aug                  | 3 024       | 132     | 29    | 1 957  | 8     | 38    | 143   | 15    | 284   | 221   | 11    | 21    | 54   | 111   |  |
| Sep                  | 4 029       | 145     | 36    | 2 614  | 9     | 53    | 223   | 20    | 413   | 275   | 12    | 30    | 64   | 135   |  |
| Oct                  | 4 017       | 141     | 35    | 2 552  | 9     | 61    | 232   | 21    | 429   | 267   | 17    | 32    | 71   | 150   |  |
| Nov                  | 3 658       | 125     | 33    | 2 315  | 9     | 60    | 200   | 19    | 394   | 248   | 17    | 31    | 69   | 138   |  |
| Dec                  | 3 478       | 121     | 36    | 2 183  | 9     | 55    | 208   | 18    | 360   | 237   | 17    | 29    | 67   | 138   |  |
| 1998 Jan             | 3 265       | 126     | 32    | 2 000  | 10    | 50    | 183   | 18    | 347   | 275   | 19    | 25    | 60   | 121   |  |
| Feb                  | 3 546       | 130     | 33    | 2 157  | 12    | 56    | 307   | 16    | 374   | 226   | 16    | 26    | 56   | 138   |  |
| Annual Variation (%) |             |         |       |        |       |       |       |       |       |       |       |       |      |       |  |
| 1994                 | 10.4        | 13.2    | 13.3  | 8.0    | 2.7   | 11.1  | 19.1  | 7.2   | 9.2   | 16.7  | 15.1  | 19.3  | 18.2 | 19.0  |  |
| 1995                 | 20.8        | -1.4    | -2.2  | 29.5   | -21.2 | -15.5 | 9.6   | -17.2 | 2.1   | 70.5  | -40.0 | -2.4  | 0.7  | -1.6  |  |
| 1996                 | 4.4         | -0.1    | 7.7   | 5.1    | -12.8 | 14.5  | 2.1   | 3.4   | 7.3   | 4.0   | 5.8   | 6.8   | -6.3 | 9.8   |  |
| 1997                 | 6.1         | 19.8    | -4.3  | 5.6    | -7.9  | 12.0  | 4.5   | 8.9   | 4.3   | 13.5  | 0.5   | 3.6   | -6.0 | 6.2   |  |
| 1998 Jan-Feb         | 2.8         | 1.7     | -4.1  | 1.4    | 4.3   | -6.2  | 8.9   | 19.5  | -0.2  | 20.0  | 5.1   | -22.6 | 6.6  | 5.5   |  |
| 1997 Nov             | 9.9         | 16.9    | 3.3   | 10.1   | 17.3  | 4.7   | 9.5   | 13.9  | 5.0   | 19.9  | 16.9  | 2.8   | 9.1  | 4.9   |  |
| Dec                  | 14.3        | 35.6    | 5.1   | 13.9   | 19.2  | 9.1   | 6.1   | 26.2  | 10.8  | 28.9  | 31.9  | 9.3   | 11.6 | 10.7  |  |
| 1998 Jan             | 1.7         | 3.5     | -3.4  | -0.9   | -5.5  | -10.4 | -3.2  | 17.6  | 2.8   | 32.9  | -2.3  | -9.3  | 11.4 | -0.9  |  |
| Feb                  | 3.9         | 0.0     | -4.7  | 3.6    | 14.7  | -2.0  | 17.7  | 21.7  | -2.9  | 7.2   | 15.2  | -31.9 | 1.9  | 11.7  |  |

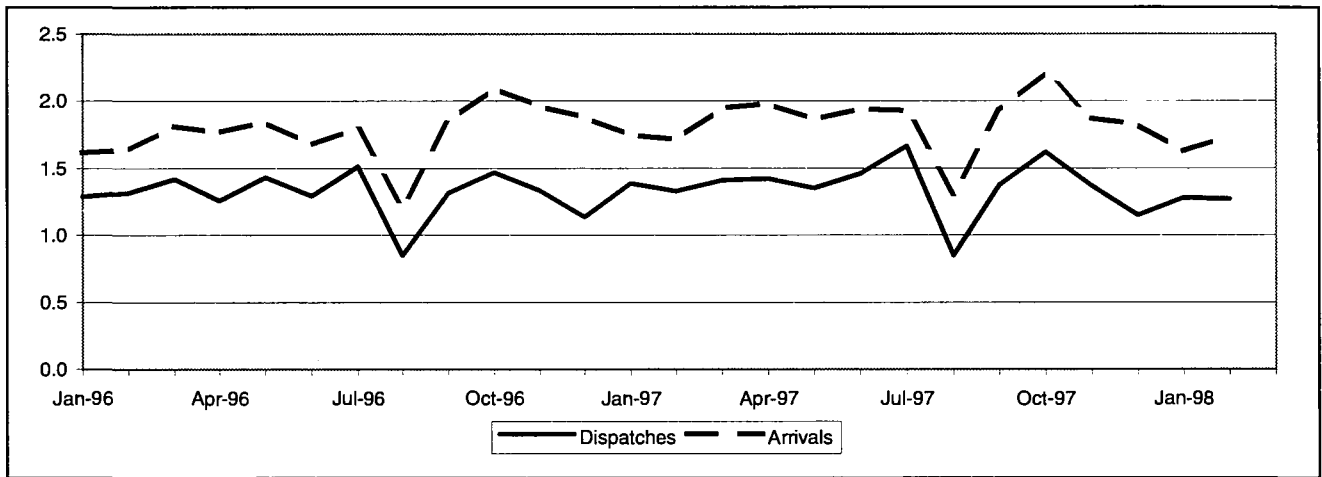
**EXTRA EU-15**

| Period               | Partner     |        |             |       |        |       |       |       |         |                     |               |       |       |       |
|----------------------|-------------|--------|-------------|-------|--------|-------|-------|-------|---------|---------------------|---------------|-------|-------|-------|
|                      | Extra EU-15 | Norway | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS     | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |        |             |       |        |       |       |       |         |                     |               |       |       |       |
| % 1997               | 100.0       | 1.5    | 12.8        | 9.7   | 1.8    | 1.5   | 3.3   | 41.4  | 5.3     | 15.0                | 3.4           | 4.8   | 5.3   | 0.7   |
| Value (Bn ECU)       |             |        |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1994                 | 13 311      | 210    | 2 408       | 1 341 | 234    | 274   | 590   | 4 461 | 671     | 1 635               | 376           | 803   | 639   | 135   |
| 1995                 | 15 106      | 206    | 2 394       | 1 312 | 267    | 343   | 593   | 5 484 | 815     | 1 946               | 440           | 768   | 1 002 | 152   |
| 1996                 | 16 448      | 270    | 2 264       | 1 462 | 326    | 270   | 712   | 6 227 | 850     | 2 216               | 506           | 829   | 1 001 | 134   |
| 1997                 | 19 829      | 292    | 2 531       | 1 922 | 360    | 302   | 660   | 8 200 | 1 052   | 2 979               | 673           | 949   | 1 049 | 134   |
| 1998 Jan-Mar         | 4 674       | 60     | 626         | 535   | 81     | 76    | 108   | 1 936 | 222     | 663                 | 157           | 228   | 190   | 31    |
| 1997 Mar             | 1 599       | 25     | 216         | 145   | 35     | 15    | 60    | 656   | 76      | 225                 | 60            | 75    | 83    | 14    |
| Apr                  | 1 799       | 25     | 287         | 153   | 32     | 17    | 62    | 736   | 103     | 266                 | 55            | 80    | 85    | 13    |
| May                  | 1 520       | 24     | 183         | 144   | 22     | 26    | 61    | 624   | 79      | 241                 | 52            | 85    | 84    | 9     |
| Jun                  | 1 718       | 23     | 226         | 153   | 35     | 66    | 60    | 677   | 84      | 256                 | 66            | 80    | 102   | 10    |
| Jul                  | 1 754       | 25     | 217         | 168   | 33     | 22    | 74    | 719   | 89      | 285                 | 61            | 84    | 97    | 13    |
| Aug                  | 1 447       | 22     | 166         | 136   | 26     | 13    | 44    | 626   | 79      | 223                 | 41            | 70    | 96    | 7     |
| Sep                  | 1 803       | 21     | 219         | 179   | 32     | 30    | 54    | 771   | 95      | 268                 | 61            | 81    | 93    | 11    |
| Oct                  | 2 001       | 27     | 273         | 229   | 31     | 24    | 57    | 823   | 107     | 284                 | 57            | 81    | 107   | 10    |
| Nov                  | 1 760       | 22     | 215         | 183   | 29     | 28    | 46    | 744   | 94      | 254                 | 62            | 84    | 80    | 12    |
| Dec                  | 1 763       | 30     | 189         | 177   | 25     | 28    | 44    | 727   | 130     | 315                 | 52            | 99    | 81    | 17    |
| 1998 Jan             | 1 343       | 19     | 188         | 162   | 22     | 15    | 35    | 553   | 54      | 178                 | 45            | 60    | 56    | 8     |
| Feb                  | 1 573       | 18     | 208         | 177   | 30     | 21    | 36    | 654   | 77      | 226                 | 60            | 71    | 66    | 10    |
| Mar                  | 1 758       | 23     | 230         | 197   | 29     | 40    | 37    | 728   | 92      | 259                 | 52            | 97    | 68    | 14    |
| Annual Variation (%) |             |        |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1994                 | 11.9        | 9.9    | 10.2        | 14.0  | 7.3    | 2.2   | 12.4  | 19.3  | 544.0   | 22.0                | 20.4          | -12.4 | -2.7  | -16.3 |
| 1995                 | 13.5        | -1.8   | -0.6        | -2.2  | 14.4   | 25.2  | 0.4   | 22.9  | 21.5    | 19.1                | 16.9          | -4.3  | 56.8  | 12.7  |
| 1996                 | 8.9         | 31.1   | -5.4        | 11.5  | 22.0   | -21.4 | 20.1  | 13.6  | 4.3     | 13.9                | 15.1          | 8.0   | -0.1  | -12.1 |
| 1997                 | 20.6        | 7.9    | 11.8        | 31.5  | 10.2   | 12.1  | -7.3  | 31.7  | 23.8    | 34.4                | 32.9          | 14.5  | 4.7   | -0.0  |
| 1998 Jan-Mar         | 9.6         | -17.6  | 12.9        | 33.5  | -13.7  | 51.1  | -31.5 | 10.4  | 15.1    | 12.7                | -5.7          | 11.5  | -14.9 | -2.5  |
| 1997 Dec             | 21.0        | 25.8   | 9.1         | 47.8  | 16.1   | 14.3  | -20.5 | 26.1  | 130.5   | 33.5                | -1.2          | 2.1   | -3.8  | 0.0   |
| 1998 Jan             | 27.2        | 33.2   | 24.7        | 53.8  | -19.0  | 39.8  | -16.1 | 37.6  | 63.5    | 31.4                | -10.4         | 29.3  | -14.1 | 1.1   |
| Feb                  | -2.3        | -47.1  | 10.8        | 17.4  | -6.1   | -15.4 | -35.9 | -6.0  | -9.2    | -0.9                | 6.7           | -14.7 | -11.8 | -9.9  |
| Mar                  | 10.0        | -6.9   | 6.5         | 35.6  | -16.5  | 166.5 | -38.2 | 11.0  | 21.1    | 15.1                | -13.5         | 29.4  | -18.5 | 1.3   |
| <b>IMPORTS</b>       |             |        |             |       |        |       |       |       |         |                     |               |       |       |       |
| % 1997               | 100.0       | 0.5    | 14.2        | 13.5  | 2.0    | 3.7   | 5.2   | 34.8  | 6.6     | 11.1                | 1.3           | 6.2   | 4.9   | 1.7   |
| Value (Bn ECU)       |             |        |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1994                 | 14 705      | 146    | 1 897       | 2 046 | 316    | 719   | 1 992 | 3 074 | 877     | 1 210               | 452           | 812   | 748   | 216   |
| 1995                 | 12 201      | 75     | 2 068       | 1 579 | 208    | 457   | 866   | 3 422 | 954     | 1 142               | 270           | 665   | 749   | 261   |
| 1996                 | 13 823      | 72     | 2 042       | 1 754 | 325    | 496   | 820   | 4 433 | 1 011   | 1 512               | 195           | 945   | 715   | 332   |
| 1997                 | 15 405      | 79     | 2 185       | 2 085 | 314    | 570   | 798   | 5 362 | 1 017   | 1 707               | 194           | 950   | 747   | 259   |
| 1998 Jan-Mar         | 4 016       | 22     | 638         | 513   | 60     | 152   | 203   | 1 458 | 279     | 400                 | 50            | 158   | 200   | 65    |
| 1997 Mar             | 1 278       | 5      | 215         | 152   | 16     | 44    | 82    | 445   | 101     | 129                 | 15            | 47    | 63    | 25    |
| Apr                  | 1 300       | 5      | 200         | 188   | 26     | 45    | 69    | 437   | 74      | 139                 | 17            | 89    | 63    | 21    |
| May                  | 1 146       | 5      | 169         | 140   | 27     | 44    | 63    | 394   | 75      | 137                 | 16            | 85    | 52    | 8     |
| Jun                  | 1 237       | 6      | 177         | 166   | 38     | 37    | 58    | 452   | 108     | 122                 | 24            | 37    | 51    | 14    |
| Jul                  | 1 330       | 6      | 198         | 164   | 15     | 46    | 63    | 463   | 80      | 142                 | 19            | 97    | 61    | 24    |
| Aug                  | 1 197       | 4      | 143         | 146   | 12     | 51    | 78    | 424   | 102     | 139                 | 13            | 82    | 61    | 26    |
| Sep                  | 1 364       | 9      | 196         | 155   | 19     | 62    | 73    | 497   | 83      | 158                 | 19            | 77    | 71    | 13    |
| Oct                  | 1 442       | 9      | 195         | 193   | 33     | 54    | 65    | 536   | 71      | 180                 | 15            | 100   | 70    | 27    |
| Nov                  | 1 465       | 8      | 212         | 303   | 20     | 46    | 42    | 509   | 84      | 150                 | 13            | 94    | 57    | 15    |
| Dec                  | 1 285       | 8      | 179         | 131   | 55     | 44    | 72    | 467   | 93      | 151                 | 12            | 77    | 53    | 16    |
| 1998 Jan             | 1 280       | 8      | 201         | 171   | 15     | 58    | 72    | 415   | 116     | 117                 | 19            | 45    | 70    | 30    |
| Feb                  | 1 297       | 6      | 202         | 159   | 29     | 51    | 70    | 479   | 73      | 127                 | 13            | 60    | 64    | 26    |
| Mar                  | 1 439       | 8      | 235         | 182   | 16     | 43    | 61    | 564   | 90      | 156                 | 18            | 54    | 65    | 8     |
| Annual Variation (%) |             |        |             |       |        |       |       |       |         |                     |               |       |       |       |
| 1994                 | 15.9        | 11.2   | 11.9        | 11.7  | 97.9   | 26.2  | 9.2   | 22.8  | 1 028.4 | 20.8                | 29.2          | -3.6  | -8.2  | -42.9 |
| 1995                 | -17.0       | -48.5  | 9.0         | -22.8 | -34.2  | -36.4 | -56.5 | 11.3  | 8.8     | -5.7                | -40.3         | -18.1 | 0.1   | 20.7  |
| 1996                 | 13.3        | -4.7   | -1.3        | 11.1  | 56.4   | 8.6   | -5.3  | 29.6  | 6.0     | 32.5                | -27.8         | 42.1  | -4.6  | 27.3  |
| 1997                 | 11.4        | 10.1   | 7.0         | 18.9  | -3.5   | 14.8  | -2.6  | 21.0  | 0.6     | 12.9                | -0.6          | 0.5   | 4.6   | -22.0 |
| 1998 Jan-Mar         | 10.3        | 14.6   | 23.8        | 2.8   | -12.7  | 7.1   | -5.5  | 23.2  | 13.0    | 3.0                 | 7.5           | -25.7 | -4.1  | -30.9 |
| 1997 Dec             | -26.1       | -8.9   | -33.2       | -27.4 | 187.2  | -16.9 | 2.9   | -16.6 | -36.0   | -38.2               | -45.3         | -59.5 | -25.5 | -71.4 |
| 1998 Jan             | 16.7        | 10.3   | 72.7        | -4.8  | -5.9   | 20.3  | 7.1   | 39.0  | 49.3    | -10.6               | 5.2           | -42.0 | -8.4  | -24.3 |
| Feb                  | 2.5         | -6.5   | 10.3        | -4.6  | -22.8  | 3.3   | 7.2   | 9.1   | 6.1     | -0.9                | 0.1           | -32.7 | -6.2  | -7.8  |
| Mar                  | 12.6        | 47.8   | 8.9         | 19.9  | 4.3    | -3.0  | -25.9 | 26.6  | -10.4   | 20.6                | 16.7          | 13.9  | 3.3   | -67.4 |

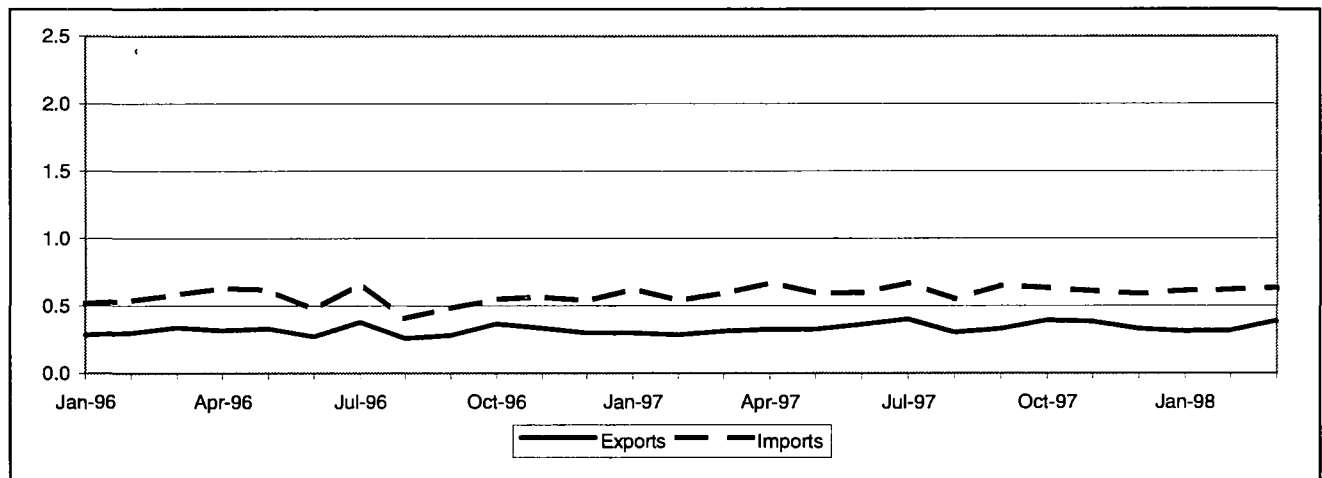
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



**INTRA EU-15**

Value (Mio ECU)

| Period       | Intra EU-15 | Partner |     |      |    |        |      |      |        |      |     |     |     |     |
|--------------|-------------|---------|-----|------|----|--------|------|------|--------|------|-----|-----|-----|-----|
|              |             | B/L     | DK  | D    | EL | E      | F    | IRL  | I      | NL   | A   | FIN | S   | UK  |
| 1994         | -4 623      | -223    | 153 | -303 | 40 | -2 335 | -693 | -79  | -1 441 | -169 | -11 | 47  | 109 | 260 |
| 1995         | -4 484      | -304    | 183 | 175  | 31 | -2 614 | -541 | -74  | -1 516 | -210 | 34  | 9   | 72  | 263 |
| 1996         | -5 529      | -120    | 123 | -211 | 46 | -3 471 | -317 | -62  | -1 617 | -285 | 54  | 4   | 80  | 234 |
| 1997         | -5 893      | -12     | 175 | -362 | 50 | -3 915 | -313 | -107 | -1 594 | -355 | 59  | -21 | 94  | 394 |
| 1998 Jan-Feb | -813        | 12      | 25  | -50  | 7  | -574   | -34  | -16  | -213   | -33  | 5   | -4  | 29  | 32  |
| 1997 Feb     | -384        | -14     | 17  | 1    | 4  | -275   | -13  | -1   | -136   | -12  | 1   | 3   | 7   | 32  |
| Mar          | -539        | -6      | 20  | -30  | 4  | -326   | -31  | -9   | -161   | -27  | 2   | 2   | 5   | 18  |
| Apr          | -562        | -7      | 14  | -77  | 7  | -338   | -44  | -10  | -147   | -31  | 6   | 5   | 6   | 52  |
| May          | -511        | -3      | 8   | -23  | 6  | -340   | -36  | -8   | -137   | -37  | 4   | -1  | 6   | 50  |
| Jun          | -483        | 6       | 11  | -38  | 4  | -331   | -10  | -8   | -157   | -31  | 5   | -1  | 6   | 61  |
| Jul          | -265        | 7       | 25  | 26   | 4  | -323   | 36   | -12  | -134   | -13  | 6   | 0   | 17  | 94  |
| Aug          | -465        | -14     | 17  | -48  | 4  | -262   | -45  | -5   | -75    | -30  | 2   | -9  | 11  | -14 |
| Sep          | -555        | -9      | 11  | -30  | 4  | -349   | -27  | -10  | -141   | -46  | 4   | 2   | 11  | 24  |
| Oct          | -591        | 18      | 17  | -56  | 7  | -395   | -20  | -9   | -153   | -46  | 11  | -11 | 6   | 39  |
| Nov          | -503        | 22      | 12  | -28  | 2  | -362   | -24  | -12  | -129   | -38  | 9   | -6  | 6   | 44  |
| Dec          | -674        | -6      | 4   | -50  | 4  | -324   | -109 | -12  | -133   | -27  | 3   | -6  | 2   | -21 |
| 1998 Jan     | -344        | 14      | 13  | -23  | 3  | -270   | -4   | -10  | -97    | -11  | 2   | -0  | 24  | 16  |
| Feb          | -469        | -2      | 12  | -27  | 4  | -304   | -30  | -6   | -116   | -22  | 4   | -4  | 5   | 16  |

**EXTRA EU-15**

Value (Mio ECU)

| Period       | Extra EU-15 | Partner |              |     |        |       |       |      |      |                          |                  |        |      |      |
|--------------|-------------|---------|--------------|-----|--------|-------|-------|------|------|--------------------------|------------------|--------|------|------|
|              |             | Norway  | Switzer-land | USA | Canada | China | Japan | CEEC | CIS  | Mediterra-<br>nean Basin | Latin<br>America | OPEC   | DAE  | ACP  |
| 1994         | -3 003      | -209    | -96          | -36 | 42     | -130  | -533  | -32  | -149 | -279                     | -472             | -1 149 | -285 | -240 |
| 1995         | -3 029      | -136    | -37          | -27 | 21     | -125  | -425  | -48  | -179 | -224                     | -513             | -1 171 | -426 | -335 |
| 1996         | -2 806      | -33     | -61          | -16 | -1     | -157  | -458  | 0    | -185 | -232                     | -423             | -1 116 | -357 | -358 |
| 1997         | -3 273      | -47     | -122         | 17  | 38     | -177  | -606  | 18   | -237 | -177                     | -551             | -1 253 | -399 | -278 |
| 1998 Jan-Mar | -853        | -31     | -25          | -14 | 3      | -52   | -160  | -16  | -40  | -35                      | -137             | -234   | -116 | -53  |
| 1997 Mar     | -281        | 1       | -7           | -28 | -1     | -14   | -49   | 1    | -21  | -20                      | -27              | -129   | -25  | -12  |
| Apr          | -343        | -10     | -13          | -5  | 0      | -13   | -48   | 0    | -38  | -28                      | -91              | -92    | -33  | -20  |
| May          | -270        | -14     | -10          | 12  | 5      | -16   | -50   | 0    | -3   | -0                       | -67              | -103   | -38  | 1    |
| Jun          | -237        | -22     | -13          | 11  | 12     | -12   | -52   | -1   | -21  | 3                        | -72              | -68    | -27  | 15   |
| Jul          | -271        | -0      | -7           | 27  | 0      | -12   | -52   | 1    | -14  | -16                      | -50              | -97    | -39  | -65  |
| Aug          | -246        | -7      | -8           | -13 | 1      | -19   | -48   | 4    | -12  | -6                       | -44              | -98    | -39  | 13   |
| Sep          | -320        | 3       | -19          | 13  | -0     | -22   | -57   | 4    | -12  | -19                      | -44              | -130   | -37  | -40  |
| Oct          | -241        | 6       | -11          | 13  | 2      | -23   | -42   | 1    | -18  | -23                      | -29              | -91    | -35  | -52  |
| Nov          | -223        | -6      | -10          | -7  | 16     | -15   | -53   | 4    | -22  | -16                      | -14              | -115   | -29  | 6    |
| Dec          | -262        | -2      | -11          | 1   | -10    | -11   | -60   | 0    | -11  | -9                       | -51              | -103   | -30  | -16  |
| 1998 Jan     | -300        | -9      | -6           | -6  | -2     | -17   | -57   | -4   | -13  | -14                      | -57              | -73    | -38  | -26  |
| Feb          | -306        | -9      | -7           | -5  | 3      | -18   | -42   | -6   | -21  | -20                      | -41              | -103   | -40  | -37  |
| Mar          | -246        | -13     | -12          | -2  | 2      | -18   | -61   | -6   | -5   | -1                       | -40              | -58    | -38  | 10   |

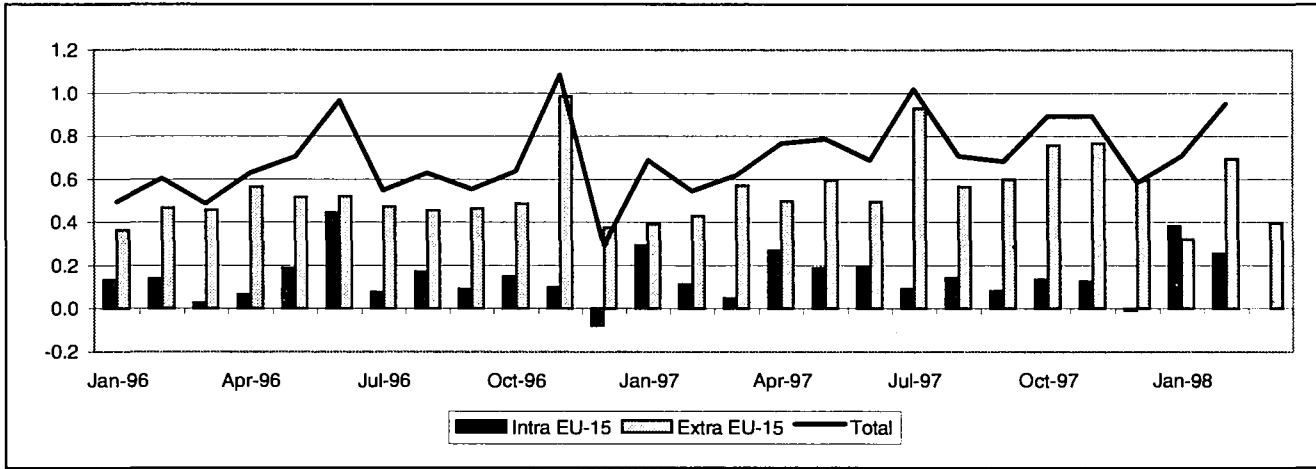
**PORTUGAL**  
**INTRA EU-15**

| Period                      | Intra EU-15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |
|-----------------------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                             |             | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | FIN   | S     | UK    |
| <b>DISPATCHES</b>           |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1997                      | 100.0       | 5.6     | 2.3   | 24.9  | 0.5   | 17.6  | 17.5  | 0.5   | 4.8   | 6.0   | 1.4   | 1.0   | 2.7   | 15.1  |
| <b>Value (Bn ECU)</b>       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                        | 12 092      | 550     | 348   | 2 858 | 67    | 2 187 | 2 223 | 75    | 507   | 813   | 167   | 157   | 367   | 1 753 |
| 1995                        | 13 952      | 535     | 387   | 3 764 | 70    | 2 565 | 2 434 | 70    | 577   | 915   | 177   | 155   | 377   | 1 914 |
| 1996                        | 15 623      | 803     | 355   | 4 086 | 95    | 2 830 | 2 783 | 92    | 724   | 952   | 233   | 155   | 403   | 2 098 |
| 1997                        | 16 380      | 911     | 372   | 4 084 | 85    | 2 878 | 2 874 | 89    | 791   | 976   | 236   | 162   | 434   | 2 474 |
| 1998 Jan-Feb                | 2 551       | 151     | 56    | 625   | 12    | 451   | 450   | 14    | 139   | 168   | 31    | 25    | 74    | 356   |
| 1997 Feb                    | 1 329       | 64      | 31    | 335   | 7     | 237   | 243   | 11    | 61    | 86    | 16    | 14    | 35    | 190   |
| Mar                         | 1 407       | 75      | 35    | 357   | 6     | 258   | 244   | 7     | 66    | 85    | 18    | 15    | 37    | 204   |
| Apr                         | 1 424       | 79      | 28    | 350   | 9     | 260   | 250   | 7     | 69    | 77    | 24    | 19    | 33    | 217   |
| May                         | 1 351       | 74      | 29    | 331   | 9     | 241   | 234   | 6     | 66    | 76    | 17    | 18    | 32    | 216   |
| Jun                         | 1 459       | 88      | 29    | 369   | 6     | 250   | 264   | 7     | 68    | 88    | 21    | 12    | 34    | 223   |
| Jul                         | 1 663       | 84      | 43    | 425   | 7     | 268   | 306   | 8     | 83    | 100   | 22    | 19    | 45    | 253   |
| Aug                         | 847         | 39      | 28    | 207   | 6     | 153   | 133   | 5     | 44    | 58    | 12    | 5     | 30    | 125   |
| Sep                         | 1 372       | 72      | 29    | 339   | 7     | 256   | 245   | 7     | 65    | 76    | 20    | 16    | 42    | 197   |
| Oct                         | 1 623       | 106     | 38    | 399   | 9     | 280   | 267   | 12    | 77    | 89    | 26    | 12    | 44    | 262   |
| Nov                         | 1 369       | 95      | 26    | 339   | 5     | 239   | 229   | 7     | 67    | 71    | 23    | 7     | 35    | 224   |
| Dec                         | 1 151       | 64      | 21    | 284   | 6     | 216   | 199   | 7     | 53    | 77    | 17    | 9     | 31    | 166   |
| 1998 Jan                    | 1 279       | 78      | 29    | 306   | 5     | 222   | 229   | 6     | 66    | 88    | 14    | 12    | 42    | 179   |
| Feb                         | 1 272       | 73      | 27    | 319   | 7     | 228   | 221   | 7     | 72    | 79    | 16    | 13    | 32    | 177   |
| <b>Annual Variation (%)</b> |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                        | 14.8        | 18.8    | 23.5  | 11.0  | -3.5  | 15.6  | 11.3  | 41.0  | 28.3  | 18.4  | 7.5   | 19.7  | 8.6   | 17.5  |
| 1995                        | 15.4        | -2.7    | 11.1  | 31.7  | 4.9   | 17.3  | 9.5   | -6.7  | 13.8  | 12.6  | 5.9   | -1.2  | 2.5   | 9.2   |
| 1996                        | 12.0        | 50.1    | -8.3  | 8.6   | 35.4  | 10.3  | 14.3  | 32.1  | 25.6  | 4.0   | 32.2  | -0.4  | 7.2   | 9.6   |
| 1997                        | 4.8         | 13.4    | 4.9   | -0.1  | -11.1 | 1.7   | 3.3   | -4.1  | 9.3   | 2.6   | 1.2   | 5.0   | 7.6   | 17.9  |
| 1998 Jan-Feb                | -6.0        | 11.4    | -14.3 | -8.8  | -9.9  | -1.7  | -10.4 | -18.4 | 4.5   | -7.0  | -16.3 | -11.4 | 3.2   | -7.8  |
| 1997 Nov                    | 2.6         | 47.4    | 3.3   | -5.5  | -47.2 | 3.0   | 1.7   | -10.9 | 9.0   | -13.7 | 42.3  | -31.5 | 9.7   | 8.2   |
| Dec                         | 1.4         | 9.2     | -23.1 | 12.1  | -21.3 | -6.1  | -2.5  | -29.3 | 5.5   | 4.4   | 21.8  | -16.4 | 10.8  | -0.2  |
| 1998 Jan                    | -7.6        | 9.6     | -16.7 | -12.5 | -20.4 | 0.4   | -11.7 | 2.5   | -7.6  | -6.5  | -29.5 | -17.7 | 13.7  | -8.7  |
| Feb                         | -4.3        | 13.3    | -11.7 | -4.8  | -0.5  | -3.6  | -9.1  | -30.8 | 18.9  | -7.6  | 0.2   | -4.8  | -8.0  | -7.0  |
| <b>ARRIVALS</b>             |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| % 1997                      | 100.0       | 4.1     | 0.9   | 20.0  | 0.2   | 30.5  | 14.3  | 0.9   | 10.7  | 6.0   | 0.8   | 0.8   | 1.5   | 9.3   |
| <b>Value (Bn ECU)</b>       |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                        | 16 716      | 773     | 195   | 3 161 | 27    | 4 522 | 2 915 | 154   | 1 948 | 982   | 177   | 110   | 258   | 1 492 |
| 1995                        | 18 436      | 839     | 203   | 3 589 | 39    | 5 179 | 2 975 | 144   | 2 092 | 1 125 | 143   | 146   | 304   | 1 652 |
| 1996                        | 21 152      | 924     | 232   | 4 297 | 49    | 6 301 | 3 099 | 154   | 2 341 | 1 237 | 179   | 151   | 323   | 1 864 |
| 1997                        | 22 273      | 923     | 197   | 4 446 | 34    | 6 793 | 3 187 | 195   | 2 385 | 1 331 | 177   | 183   | 340   | 2 080 |
| 1998 Jan-Feb                | 3 364       | 138     | 31    | 675   | 6     | 1 025 | 484   | 30    | 351   | 201   | 25    | 29    | 45    | 324   |
| 1997 Feb                    | 1 713       | 78      | 14    | 334   | 3     | 511   | 256   | 12    | 196   | 98    | 15    | 11    | 27    | 158   |
| Mar                         | 1 946       | 81      | 15    | 386   | 3     | 584   | 275   | 16    | 227   | 112   | 16    | 14    | 31    | 187   |
| Apr                         | 1 986       | 85      | 15    | 427   | 2     | 599   | 294   | 17    | 216   | 108   | 18    | 14    | 27    | 165   |
| May                         | 1 862       | 77      | 22    | 354   | 3     | 581   | 270   | 14    | 202   | 113   | 13    | 19    | 27    | 166   |
| Jun                         | 1 942       | 82      | 17    | 407   | 2     | 581   | 274   | 15    | 225   | 119   | 16    | 13    | 28    | 161   |
| Jul                         | 1 929       | 77      | 18    | 399   | 3     | 591   | 270   | 20    | 217   | 113   | 16    | 18    | 27    | 159   |
| Aug                         | 1 313       | 53      | 11    | 255   | 2     | 415   | 178   | 9     | 119   | 88    | 10    | 15    | 19    | 139   |
| Sep                         | 1 927       | 81      | 18    | 368   | 4     | 605   | 272   | 17    | 206   | 122   | 16    | 14    | 30    | 173   |
| Oct                         | 2 214       | 88      | 21    | 455   | 3     | 675   | 287   | 21    | 230   | 136   | 15    | 23    | 38    | 224   |
| Nov                         | 1 872       | 73      | 14    | 367   | 3     | 601   | 253   | 18    | 196   | 108   | 14    | 14    | 30    | 180   |
| Dec                         | 1 825       | 70      | 16    | 335   | 2     | 540   | 308   | 19    | 186   | 104   | 14    | 15    | 29    | 187   |
| 1998 Jan                    | 1 623       | 64      | 15    | 329   | 2     | 493   | 234   | 17    | 164   | 100   | 13    | 12    | 18    | 163   |
| Feb                         | 1 741       | 74      | 16    | 345   | 4     | 532   | 251   | 13    | 188   | 101   | 13    | 17    | 26    | 161   |
| <b>Annual Variation (%)</b> |             |         |       |       |       |       |       |       |       |       |       |       |       |       |
| 1994                        | 8.5         | -1.1    | 24.1  | 1.6   | 13.5  | 22.6  | 10.7  | 34.2  | 8.4   | -3.5  | 3.2   | -18.3 | 4.3   | -2.4  |
| 1995                        | 10.3        | 8.6     | 4.1   | 13.5  | 46.3  | 14.5  | 2.0   | -6.3  | 7.4   | 14.6  | -19.6 | 33.0  | 18.0  | 10.7  |
| 1996                        | 14.7        | 10.0    | 14.1  | 19.7  | 26.3  | 21.7  | 4.2   | 7.0   | 11.9  | 10.0  | 25.7  | 2.9   | 6.2   | 12.9  |
| 1997                        | 5.3         | -0.0    | -15.0 | 3.5   | -30.2 | 7.8   | 2.8   | 26.5  | 1.9   | 7.6   | -1.4  | 21.7  | 5.2   | 11.6  |
| 1998 Jan-Feb                | -2.7        | -10.8   | 3.6   | -2.7  | -35.1 | 0.2   | -4.3  | 6.4   | -2.7  | -3.7  | -11.2 | 24.6  | -17.6 | -4.5  |
| 1997 Nov                    | -4.5        | -7.7    | -34.8 | -3.8  | -27.7 | 3.1   | -16.0 | 22.2  | -5.8  | 0.3   | -16.4 | -11.0 | 46.1  | -12.1 |
| Dec                         | -3.0        | -15.8   | -3.8  | -7.2  | -38.7 | -2.5  | 13.9  | 22.4  | -13.6 | -9.6  | -7.1  | -2.0  | -3.2  | -0.5  |
| 1998 Jan                    | -7.0        | -17.4   | -2.2  | -8.4  | -61.7 | -3.5  | -6.7  | 2.5   | -0.9  | -9.5  | -4.4  | -5.8  | -31.8 | -10.2 |
| Feb                         | 1.6         | -4.3    | 9.8   | 3.6   | 7.0   | 4.0   | -1.9  | 11.8  | -4.3  | 2.9   | -17.2 | 60.7  | -3.7  | 2.1   |

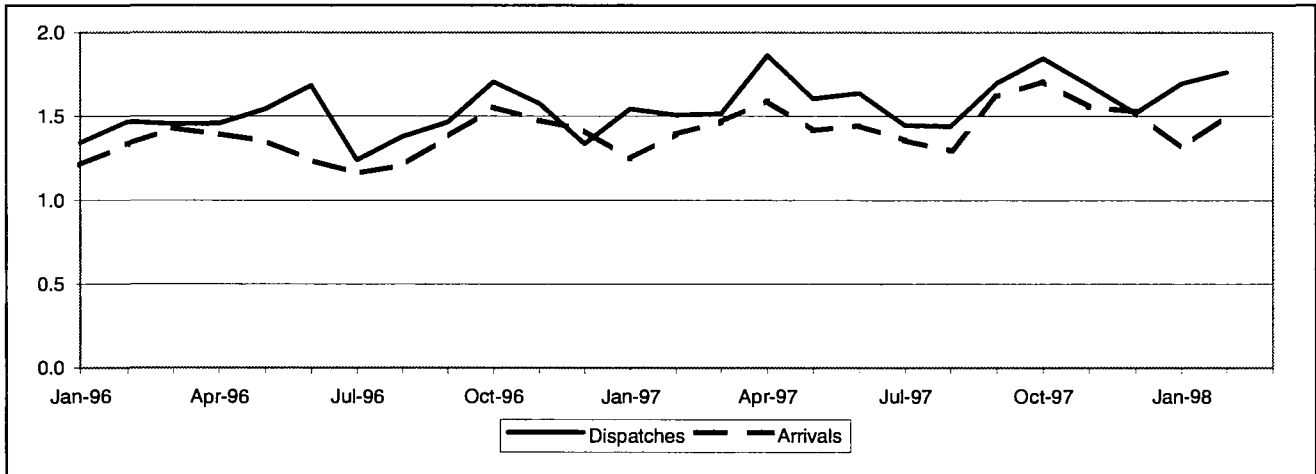
**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 4.4     | 6.6         | 24.4  | 3.3    | 1.0   | 3.3   | 4.0   | 1.9   | 9.4                 | 9.5           | 2.9   | 5.3   | 17.1  |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 3 031       | 151     | 281         | 785   | 103    | 15    | 114   | 57    | 56    | 323                 | 200           | 125   | 149   | 474   |
| 1995                 | 3 467       | 177     | 347         | 807   | 98     | 26    | 136   | 83    | 57    | 349                 | 278           | 113   | 211   | 508   |
| 1996                 | 3 765       | 184     | 317         | 854   | 91     | 26    | 141   | 135   | 100   | 340                 | 299           | 115   | 234   | 616   |
| 1997                 | 4 047       | 179     | 269         | 987   | 134    | 42    | 133   | 161   | 76    | 379                 | 386           | 116   | 214   | 693   |
| 1998 Jan-Mar         | 1 016       | 49      | 74          | 237   | 33     | 5     | 37    | 43    | 13    | 100                 | 96            | 34    | 43    | 186   |
| 1997 Mar             | 313         | 18      | 25          | 68    | 7      | 2     | 9     | 12    | 5     | 28                  | 29            | 5     | 19    | 58    |
| Apr                  | 326         | 15      | 22          | 92    | 8      | 2     | 10    | 14    | 5     | 25                  | 27            | 7     | 25    | 53    |
| May                  | 325         | 12      | 21          | 86    | 10     | 3     | 10    | 12    | 6     | 27                  | 25            | 8     | 20    | 57    |
| Jun                  | 361         | 10      | 23          | 94    | 20     | 4     | 10    | 12    | 6     | 35                  | 31            | 12    | 20    | 62    |
| Jul                  | 400         | 17      | 28          | 104   | 11     | 7     | 15    | 14    | 10    | 38                  | 37            | 13    | 24    | 52    |
| Aug                  | 303         | 15      | 16          | 83    | 8      | 2     | 10    | 10    | 6     | 28                  | 29            | 8     | 15    | 53    |
| Sep                  | 332         | 20      | 22          | 87    | 7      | 3     | 10    | 17    | 6     | 32                  | 30            | 8     | 19    | 48    |
| Oct                  | 391         | 19      | 26          | 97    | 8      | 3     | 11    | 19    | 11    | 41                  | 40            | 15    | 17    | 66    |
| Nov                  | 383         | 11      | 23          | 71    | 25     | 5     | 16    | 16    | 7     | 33                  | 41            | 15    | 14    | 83    |
| Dec                  | 328         | 9       | 19          | 74    | 6      | 4     | 12    | 15    | 3     | 35                  | 39            | 8     | 13    | 72    |
| 1998 Jan             | 310         | 17      | 25          | 70    | 12     | 2     | 11    | 13    | 4     | 32                  | 27            | 10    | 14    | 53    |
| Feb                  | 316         | 15      | 24          | 78    | 13     | 2     | 11    | 13    | 3     | 28                  | 32            | 8     | 11    | 55    |
| Mar                  | 390         | 17      | 25          | 89    | 8      | 1     | 15    | 16    | 6     | 40                  | 38            | 15    | 17    | 77    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 14.6        | 11.0    | 2.5         | 35.9  | -2.5   | -42.8 | 10.3  | 80.5  | -11.5 | 24.0                | 91.4          | 2.3   | 29.2  | -10.2 |
| 1995                 | 14.4        | 16.8    | 23.3        | 2.9   | -4.7   | 72.8  | 18.5  | 46.2  | 1.6   | 8.0                 | 39.4          | -9.5  | 42.1  | 7.0   |
| 1996                 | 8.6         | 4.3     | -8.4        | 5.8   | -6.7   | -1.1  | 4.3   | 62.1  | 74.2  | -2.6                | 7.5           | 1.4   | 11.0  | 21.3  |
| 1997                 | 7.5         | -3.0    | -15.4       | 15.5  | 46.5   | 64.0  | -5.8  | 19.9  | -23.5 | 11.3                | 29.2          | 1.1   | -8.5  | 12.5  |
| 1998 Jan-Mar         | 13.1        | -2.9    | 6.0         | 19.1  | 9.2    | -54.5 | 25.1  | 28.3  | -14.5 | 16.7                | 9.7           | 50.1  | -9.4  | 25.8  |
| 1997 Dec             | 9.2         | 4.3     | -8.3        | 6.7   | -42.6  | 156.3 | 3.6   | 82.0  | -8.4  | 29.9                | 22.2          | -31.6 | -10.8 | 19.0  |
| 1998 Jan             | 4.0         | 5.7     | 2.6         | 8.9   | -8.0   | -74.0 | 6.8   | 25.7  | -25.3 | 12.4                | -20.8         | 5.6   | 8.8   | 32.2  |
| Feb                  | 10.2        | -8.4    | 18.7        | 17.0  | 27.2   | 15.0  | 0.1   | 24.7  | -37.9 | -1.9                | 27.4          | 17.8  | -24.3 | 12.3  |
| Mar                  | 24.4        | -5.6    | -0.9        | 30.7  | 13.5   | -44.3 | 78.8  | 33.8  | 21.0  | 40.2                | 29.5          | 172.9 | -10.3 | 32.9  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 3.1     | 5.3         | 13.2  | 1.3    | 3.0   | 10.1  | 2.0   | 4.3   | 7.6                 | 12.8          | 18.7  | 8.4   | 13.3  |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 6 034       | 360     | 377         | 821   | 60     | 145   | 648   | 89    | 205   | 603                 | 672           | 1 274 | 433   | 714   |
| 1995                 | 6 495       | 313     | 384         | 834   | 77     | 151   | 561   | 131   | 236   | 573                 | 791           | 1 285 | 638   | 842   |
| 1996                 | 6 572       | 217     | 379         | 870   | 92     | 183   | 599   | 134   | 285   | 572                 | 722           | 1 231 | 591   | 974   |
| 1997                 | 7 321       | 226     | 390         | 969   | 95     | 219   | 739   | 143   | 313   | 556                 | 937           | 1 369 | 613   | 971   |
| 1998 Jan-Mar         | 1 868       | 80      | 99          | 250   | 30     | 57    | 197   | 59    | 53    | 135                 | 233           | 267   | 159   | 238   |
| 1997 Mar             | 594         | 17      | 33          | 96    | 8      | 17    | 58    | 11    | 26    | 49                  | 56            | 134   | 44    | 71    |
| Apr                  | 669         | 25      | 35          | 97    | 8      | 15    | 59    | 13    | 43    | 53                  | 118           | 99    | 57    | 74    |
| May                  | 595         | 26      | 31          | 74    | 5      | 18    | 60    | 11    | 9     | 27                  | 92            | 111   | 58    | 56    |
| Jun                  | 598         | 33      | 36          | 83    | 8      | 16    | 61    | 12    | 27    | 32                  | 103           | 80    | 47    | 47    |
| Jul                  | 671         | 17      | 35          | 77    | 11     | 19    | 67    | 13    | 24    | 53                  | 87            | 110   | 63    | 116   |
| Aug                  | 549         | 22      | 24          | 96    | 7      | 21    | 58    | 7     | 18    | 34                  | 73            | 106   | 54    | 41    |
| Sep                  | 652         | 17      | 41          | 73    | 8      | 25    | 67    | 13    | 18    | 51                  | 74            | 137   | 56    | 88    |
| Oct                  | 632         | 13      | 36          | 84    | 6      | 26    | 53    | 18    | 29    | 64                  | 68            | 106   | 52    | 118   |
| Nov                  | 606         | 18      | 33          | 77    | 9      | 19    | 70    | 11    | 29    | 49                  | 55            | 130   | 43    | 77    |
| Dec                  | 590         | 11      | 29          | 72    | 16     | 15    | 72    | 15    | 14    | 44                  | 90            | 110   | 43    | 87    |
| 1998 Jan             | 611         | 26      | 30          | 76    | 13     | 18    | 68    | 18    | 17    | 46                  | 83            | 84    | 52    | 79    |
| Feb                  | 622         | 24      | 31          | 83    | 10     | 20    | 53    | 19    | 25    | 49                  | 73            | 111   | 51    | 92    |
| Mar                  | 636         | 30      | 37          | 91    | 7      | 19    | 77    | 22    | 12    | 41                  | 77            | 73    | 55    | 67    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 14.5        | 25.9    | -6.7        | 25.2  | -29.0  | -8.6  | -3.1  | 43.6  | 14.1  | -4.7                | 8.0           | 27.2  | 18.0  | 28.2  |
| 1995                 | 7.6         | -13.1   | 1.8         | 1.6   | 27.7   | 4.3   | -13.4 | 47.1  | 15.0  | -4.8                | 17.8          | 0.8   | 47.2  | 17.9  |
| 1996                 | 1.2         | -30.6   | -1.3        | 4.3   | 19.6   | 21.2  | 6.8   | 2.6   | 20.5  | -0.2                | -8.7          | -4.2  | -7.3  | 15.6  |
| 1997                 | 11.4        | 4.0     | 3.2         | 11.4  | 3.2    | 20.0  | 23.3  | 6.4   | 10.0  | -2.8                | 29.7          | 11.2  | 3.7   | -0.3  |
| 1998 Jan-Mar         | 6.3         | 80.4    | 9.9         | 6.4   | 73.1   | 27.4  | 13.6  | 99.2  | -47.4 | -9.2                | 31.8          | -29.4 | 14.1  | -11.0 |
| 1997 Dec             | 10.0        | -53.3   | -19.6       | -20.5 | 23.6   | 25.0  | 40.3  | 52.2  | 13.3  | -35.2               | 131.9         | 5.1   | 6.6   | 49.2  |
| 1998 Jan             | -2.0        | 78.8    | 7.3         | 1.7   | 137.2  | 41.2  | -2.0  | 113.7 | -72.6 | -6.5                | 17.0          | -20.8 | 7.5   | -5.6  |
| Feb                  | 15.0        | 87.2    | 7.3         | 28.6  | 169.5  | 30.5  | 14.0  | 83.2  | 82.6  | -4.9                | 45.3          | -20.0 | 10.6  | -18.8 |
| Mar                  | 7.1         | 76.7    | 14.3        | -4.9  | -17.4  | 13.8  | 32.0  | 103.2 | -54.8 | -16.3               | 38.4          | -46.0 | 25.2  | -4.7  |

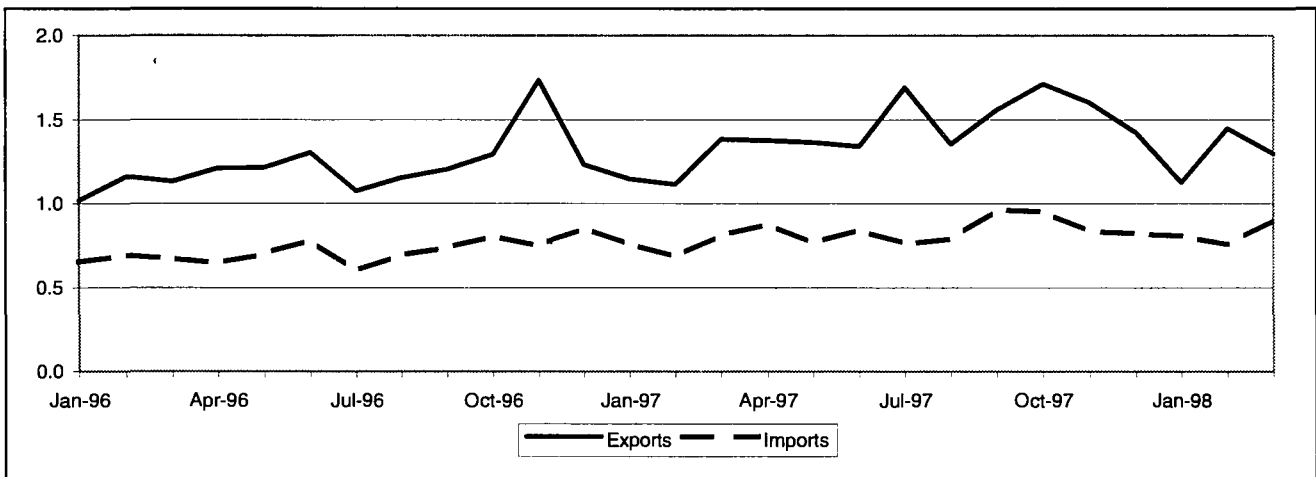
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**INTRA EU-15**

Value (Mio ECU)

| Period       | Intra EU-15  | Partner |      |     |     |     |     |     |     |      |    |     |      |       |
|--------------|--------------|---------|------|-----|-----|-----|-----|-----|-----|------|----|-----|------|-------|
|              |              | B/L     | DK   | D   | EL  | E   | F   | IRL | I   | NL   | A  | P   | S    | UK    |
| 1994         | <b>3 813</b> | 28      | 261  | 465 | 89  | 322 | 466 | -29 | -12 | 570  | 40 | -45 | 708  | 950   |
| 1995         | <b>3 140</b> | 179     | -176 | 374 | 102 | 459 | 501 | -33 | -1  | 5    | -8 | -34 | -300 | 1 204 |
| 1996         | <b>1 500</b> | 22      | -263 | 157 | 111 | 393 | 374 | 8   | -75 | -49  | 16 | -4  | -157 | 1 176 |
| 1997         | <b>1 673</b> | 27      | -287 | -1  | 151 | 445 | 397 | 83  | 70  | -140 | 54 | 27  | -509 | 1 582 |
| 1998 Jan-Feb | <b>641</b>   | 18      | -73  | 118 | 108 | 66  | 119 | 16  | 64  | -2   | 36 | 3   | -99  | 297   |
| 1997 Feb     | <b>113</b>   | 1       | -33  | -26 | 14  | 41  | 50  | 4   | 18  | 5    | 6  | 0   | -34  | 88    |
| Mar          | <b>47</b>    | 5       | -7   | -38 | 3   | 34  | 14  | 7   | -7  | -1   | 4  | -4  | -43  | 110   |
| Apr          | <b>268</b>   | 7       | -27  | -16 | 17  | 36  | 29  | 8   | 25  | 18   | 12 | -2  | -27  | 215   |
| May          | <b>189</b>   | -1      | -32  | -4  | 12  | 45  | 58  | 6   | 17  | 19   | 3  | 7   | -29  | 110   |
| Jun          | <b>195</b>   | -8      | 22   | -11 | 6   | 36  | 37  | 7   | 11  | -4   | -2 | 3   | -19  | 137   |
| Jul          | <b>90</b>    | -8      | -24  | 32  | 16  | 33  | -1  | 11  | -19 | 3    | 1  | -12 | -51  | 126   |
| Aug          | <b>143</b>   | 1       | -6   | 1   | 10  | 37  | 28  | -5  | 1   | -13  | -1 | 8   | -55  | 153   |
| Sep          | <b>83</b>    | -6      | -25  | -0  | 6   | 37  | 30  | 8   | 2   | -25  | 3  | 5   | -61  | 126   |
| Oct          | <b>135</b>   | 7       | -36  | 22  | 19  | 43  | 42  | 13  | 4   | -53  | 4  | 8   | -75  | 151   |
| Nov          | <b>127</b>   | 1       | -31  | 3   | 10  | 36  | 38  | 13  | 8   | -45  | 10 | 10  | -39  | 129   |
| Dec          | <b>-12</b>   | 11      | -71  | -30 | 25  | 29  | 23  | 10  | -11 | -29  | 3  | 6   | -68  | 105   |
| 1998 Jan     | <b>385</b>   | 16      | -41  | 81  | 17  | 45  | 69  | 11  | 39  | 8    | 26 | 0   | -23  | 151   |
| Feb          | <b>256</b>   | 2       | -32  | 37  | 91  | 21  | 51  | 5   | 25  | -10  | 10 | 3   | -76  | 146   |

**EXTRA EU-15**

Value (Mio ECU)

| Period       | Extra EU-15  | Partner |              |       |        |       |       |       |      |                          |                  |      |       |     |
|--------------|--------------|---------|--------------|-------|--------|-------|-------|-------|------|--------------------------|------------------|------|-------|-----|
|              |              | Norway  | Switzer-land | USA   | Canada | China | Japan | CEEC  | CIS  | Mediterra-<br>nean Basin | Latin<br>America | OPEC | DAE   | ACP |
| 1994         | <b>1 596</b> | -145    | 37           | 308   | 31     | 69    | -748  | 943   | -392 | 356                      | -101             | 307  | 567   | 42  |
| 1995         | <b>5 285</b> | -28     | 40           | 872   | 103    | 190   | -335  | 948   | 266  | 500                      | 220              | 639  | 1 050 | 196 |
| 1996         | <b>6 140</b> | -82     | -24          | 1 166 | 55     | 171   | -164  | 1 399 | 235  | 524                      | 106              | 830  | 1 380 | 8   |
| 1997         | <b>7 205</b> | 108     | -61          | 879   | 188    | 257   | -458  | 1 812 | 555  | 674                      | 74               | 834  | 1 720 | -3  |
| 1998 Jan-Mar | <b>1 414</b> | 36      | -11          | 342   | 28     | 74    | -172  | 390   | 183  | 147                      | 40               | 116  | 156   | -10 |
| 1997 Mar     | <b>573</b>   | 33      | -6           | 43    | 9      | 7     | -49   | 143   | -37  | 50                       | 4                | 234  | 115   | -3  |
| Apr          | <b>498</b>   | -5      | -12          | 69    | 13     | 27    | -30   | 162   | -1   | 45                       | -13              | 71   | 142   | -2  |
| May          | <b>598</b>   | 15      | -7           | 55    | 18     | 27    | -31   | 155   | 42   | 60                       | 5                | 45   | 144   | -2  |
| Jun          | <b>494</b>   | -21     | -12          | 66    | 21     | 16    | -45   | 147   | 55   | 63                       | -8               | 42   | 147   | -21 |
| Jul          | <b>929</b>   | 92      | -0           | 298   | 36     | 7     | -27   | 138   | 53   | 69                       | 18               | 73   | 124   | 2   |
| Aug          | <b>566</b>   | 16      | 2            | 61    | 6      | -4    | -48   | 128   | 89   | 54                       | 8                | 48   | 158   | -3  |
| Sep          | <b>600</b>   | 6       | -3           | 23    | 31     | 22    | -58   | 150   | 28   | 73                       | 23               | 79   | 158   | -5  |
| Oct          | <b>759</b>   | -21     | -3           | 51    | 18     | 55    | -28   | 180   | 131  | 61                       | 4                | 69   | 179   | 11  |
| Nov          | <b>766</b>   | 11      | -8           | 46    | 11     | 53    | -46   | 213   | 81   | 57                       | 6                | 51   | 235   | 8   |
| Dec          | <b>596</b>   | 12      | -11          | 69    | 9      | 25    | -47   | 138   | 89   | 64                       | 19               | 29   | 122   | 6   |
| 1998 Jan     | <b>322</b>   | -26     | 0            | 33    | 12     | -0    | -59   | 138   | 42   | 45                       | 3                | 56   | 41    | -3  |
| Feb          | <b>694</b>   | 33      | -3           | 283   | 8      | 19    | -53   | 106   | 87   | 45                       | 32               | 46   | 67    | -4  |
| Mar          | <b>398</b>   | 30      | -8           | 26    | 8      | 55    | -60   | 146   | 54   | 57                       | 6                | 14   | 48    | -2  |

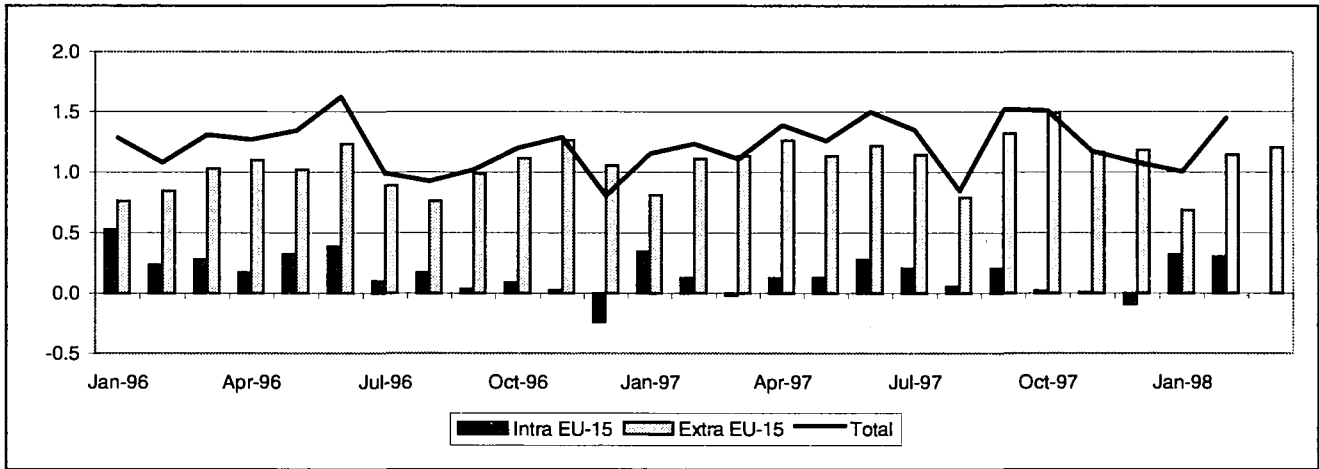
**FINLAND**  
**INTRA EU-15**

| Period                      | Intra EU-15 | Partner |       |       |       |       |       |      |       |       |      |       |       |       |
|-----------------------------|-------------|---------|-------|-------|-------|-------|-------|------|-------|-------|------|-------|-------|-------|
|                             |             | B/L     | DK    | D     | EL    | E     | F     | IRL  | I     | NL    | A    | P     | S     | UK    |
| <b>DISPATCHES</b>           |             |         |       |       |       |       |       |      |       |       |      |       |       |       |
| % 1997                      | 100.0       | 4.3     | 5.8   | 20.7  | 1.1   | 4.1   | 8.0   | 1.5  | 5.6   | 7.7   | 1.8  | 1.1   | 18.6  | 18.8  |
| <b>Value (Bn ECU)</b>       |             |         |       |       |       |       |       |      |       |       |      |       |       |       |
| 1994                        | 14 575      | 561     | 853   | 3 348 | 142   | 576   | 1 259 | 114  | 745   | 1 275 | 260  | 131   | 2 733 | 2 578 |
| 1995                        | 17 787      | 844     | 880   | 3 938 | 155   | 723   | 1 337 | 147  | 814   | 1 227 | 256  | 136   | 2 913 | 3 076 |
| 1996                        | 17 651      | 808     | 975   | 3 914 | 165   | 684   | 1 420 | 192  | 824   | 1 278 | 281  | 157   | 3 469 | 3 294 |
| 1997                        | 19 304      | 835     | 1 111 | 3 997 | 211   | 783   | 1 545 | 288  | 1 075 | 1 490 | 343  | 203   | 3 595 | 3 625 |
| 1998 Jan-Feb                | 3 459       | 154     | 185   | 731   | 112   | 151   | 294   | 56   | 223   | 258   | 79   | 33    | 561   | 586   |
| 1997 Feb                    | 1 507       | 66      | 77    | 299   | 16    | 64    | 135   | 18   | 98    | 120   | 24   | 15    | 287   | 271   |
| Mar                         | 1 513       | 72      | 88    | 304   | 14    | 65    | 119   | 25   | 81    | 133   | 28   | 12    | 282   | 277   |
| Apr                         | 1 864       | 78      | 92    | 348   | 19    | 74    | 132   | 27   | 123   | 142   | 34   | 19    | 357   | 403   |
| May                         | 1 604       | 64      | 88    | 313   | 14    | 68    | 142   | 22   | 98    | 141   | 27   | 18    | 298   | 297   |
| Jun                         | 1 638       | 62      | 129   | 334   | 16    | 61    | 135   | 21   | 92    | 118   | 25   | 13    | 325   | 290   |
| Jul                         | 1 445       | 60      | 68    | 343   | 18    | 59    | 112   | 26   | 73    | 105   | 23   | 19    | 219   | 306   |
| Aug                         | 1 441       | 61      | 101   | 301   | 13    | 55    | 102   | 10   | 62    | 111   | 22   | 18    | 278   | 286   |
| Sep                         | 1 699       | 69      | 110   | 346   | 16    | 60    | 131   | 25   | 84    | 128   | 29   | 21    | 340   | 321   |
| Oct                         | 1 844       | 82      | 97    | 392   | 22    | 76    | 152   | 32   | 106   | 140   | 35   | 22    | 337   | 334   |
| Nov                         | 1 686       | 68      | 98    | 349   | 20    | 74    | 136   | 30   | 100   | 123   | 38   | 20    | 315   | 296   |
| Dec                         | 1 518       | 79      | 71    | 338   | 28    | 65    | 127   | 32   | 80    | 115   | 29   | 15    | 262   | 259   |
| 1998 Jan                    | 1 696       | 78      | 90    | 361   | 19    | 74    | 152   | 29   | 110   | 132   | 43   | 12    | 290   | 286   |
| Feb                         | 1 763       | 76      | 95    | 370   | 93    | 77    | 142   | 27   | 113   | 125   | 36   | 20    | 271   | 300   |
| <b>Annual Variation (%)</b> |             |         |       |       |       |       |       |      |       |       |      |       |       |       |
| 1994                        | 23.1        | 26.8    | 27.8  | 27.4  | 29.0  | 17.3  | 18.4  | 9.7  | 13.3  | 26.9  | 21.7 | 1.7   | 22.7  | 22.7  |
| 1995                        | 22.0        | 50.5    | 3.1   | 17.6  | 8.9   | 25.5  | 6.2   | 28.3 | 9.3   | -3.8  | -1.5 | 3.5   | 6.6   | 19.3  |
| 1996                        | -0.8        | -4.3    | 10.9  | -0.6  | 6.9   | -5.4  | 6.2   | 31.2 | 1.2   | 4.1   | 9.7  | 16.0  | 19.1  | 7.1   |
| 1997                        | 9.4         | 3.4     | 13.9  | 2.1   | 27.6  | 14.5  | 8.8   | 49.8 | 30.6  | 16.6  | 22.2 | 29.2  | 3.6   | 10.0  |
| 1998 Jan-Feb                | 13.4        | 9.9     | 9.1   | 16.2  | 254.6 | 19.0  | 14.0  | 50.0 | 27.5  | 9.9   | 48.2 | 19.1  | -3.3  | 5.4   |
| 1997 Nov                    | 7.0         | -0.5    | 3.1   | 0.9   | 69.7  | 35.3  | 18.4  | 69.4 | 17.8  | 0.9   | 49.6 | 25.7  | -2.9  | 5.9   |
| Dec                         | 13.7        | 22.6    | 2.9   | 19.0  | 72.6  | 0.3   | 19.5  | 85.6 | 35.1  | 20.9  | 8.5  | -3.4  | 7.3   | -0.2  |
| 1998 Jan                    | 9.9         | 5.8     | -3.0  | 9.5   | 17.6  | 18.4  | 24.2  | 51.0 | 43.7  | 16.2  | 48.9 | -1.0  | -1.3  | 0.4   |
| Feb                         | 17.0        | 14.4    | 23.6  | 23.7  | 495.5 | 19.6  | 4.8   | 48.8 | 14.9  | 4.0   | 47.4 | 35.8  | -5.5  | 10.6  |
| <b>ARRIVALS</b>             |             |         |       |       |       |       |       |      |       |       |      |       |       |       |
| % 1997                      | 100.0       | 4.6     | 7.9   | 22.7  | 0.3   | 1.9   | 6.5   | 1.2  | 5.7   | 9.2   | 1.6  | 1.0   | 23.3  | 11.6  |
| <b>Value (Bn ECU)</b>       |             |         |       |       |       |       |       |      |       |       |      |       |       |       |
| 1994                        | 10 761      | 533     | 592   | 2 883 | 53    | 254   | 794   | 144  | 757   | 705   | 219  | 176   | 2 025 | 1 628 |
| 1995                        | 14 647      | 665     | 1 055 | 3 564 | 53    | 264   | 837   | 180  | 815   | 1 222 | 264  | 170   | 3 213 | 1 872 |
| 1996                        | 16 150      | 785     | 1 239 | 3 757 | 55    | 290   | 1 046 | 184  | 898   | 1 326 | 265  | 162   | 3 626 | 2 118 |
| 1997                        | 17 631      | 808     | 1 399 | 3 998 | 60    | 338   | 1 148 | 205  | 1 006 | 1 630 | 289  | 176   | 4 104 | 2 043 |
| 1998 Jan-Feb                | 2 818       | 136     | 258   | 613   | 4     | 85    | 174   | 40   | 159   | 259   | 43   | 30    | 660   | 289   |
| 1997 Feb                    | 1 394       | 65      | 110   | 325   | 2     | 24    | 85    | 14   | 80    | 116   | 18   | 15    | 321   | 183   |
| Mar                         | 1 466       | 67      | 95    | 341   | 12    | 30    | 104   | 18   | 88    | 134   | 24   | 16    | 326   | 167   |
| Apr                         | 1 596       | 71      | 119   | 364   | 2     | 37    | 103   | 19   | 98    | 124   | 23   | 20    | 384   | 187   |
| May                         | 1 416       | 65      | 120   | 317   | 2     | 23    | 85    | 16   | 81    | 122   | 25   | 11    | 327   | 187   |
| Jun                         | 1 444       | 70      | 107   | 344   | 11    | 25    | 98    | 13   | 81    | 121   | 27   | 10    | 345   | 153   |
| Jul                         | 1 356       | 68      | 92    | 311   | 2     | 26    | 112   | 15   | 93    | 102   | 22   | 31    | 269   | 180   |
| Aug                         | 1 298       | 61      | 107   | 300   | 2     | 18    | 74    | 15   | 62    | 125   | 23   | 10    | 334   | 133   |
| Sep                         | 1 616       | 75      | 135   | 347   | 10    | 23    | 102   | 17   | 82    | 153   | 27   | 16    | 401   | 194   |
| Oct                         | 1 709       | 74      | 133   | 370   | 3     | 33    | 110   | 19   | 102   | 193   | 30   | 14    | 412   | 183   |
| Nov                         | 1 559       | 67      | 130   | 346   | 10    | 39    | 98    | 18   | 92    | 168   | 28   | 10    | 354   | 168   |
| Dec                         | 1 531       | 68      | 142   | 369   | 3     | 36    | 104   | 22   | 90    | 143   | 26   | 9     | 331   | 154   |
| 1998 Jan                    | 1 311       | 62      | 132   | 281   | 2     | 29    | 83    | 17   | 71    | 124   | 17   | 12    | 313   | 135   |
| Feb                         | 1 507       | 74      | 127   | 333   | 2     | 57    | 91    | 22   | 88    | 135   | 26   | 18    | 347   | 154   |
| <b>Annual Variation (%)</b> |             |         |       |       |       |       |       |      |       |       |      |       |       |       |
| 1994                        | 21.0        | 20.0    | 23.1  | 14.9  | 24.0  | 36.4  | 12.5  | 40.3 | 33.2  | 22.9  | 24.7 | 7.2   | 28.8  | 18.7  |
| 1995                        | 36.1        | 24.8    | 78.3  | 23.6  | 0.1   | 4.1   | 5.4   | 25.0 | 7.7   | 73.2  | 20.2 | -3.2  | 58.6  | 15.0  |
| 1996                        | 10.3        | 18.0    | 17.4  | 5.4   | 3.4   | 9.8   | 25.1  | 2.4  | 10.3  | 8.6   | 0.5  | -4.8  | 12.9  | 13.1  |
| 1997                        | 9.2         | 2.9     | 12.9  | 6.4   | 9.5   | 16.3  | 9.7   | 11.5 | 12.0  | 22.9  | 9.1  | 8.8   | 13.2  | -3.5  |
| 1998 Jan-Feb                | 6.7         | 10.7    | 17.9  | 4.1   | 10.2  | 79.8  | 10.4  | 25.1 | 16.0  | 5.6   | 24.5 | 1.2   | 6.3   | -14.3 |
| 1997 Nov                    | 5.6         | -10.7   | 7.1   | -11.7 | 431.2 | 41.0  | -6.3  | 27.1 | 28.4  | 46.8  | 46.2 | -3.2  | 9.7   | -1.8  |
| Dec                         | 7.9         | 1.8     | 17.0  | 18.9  | -68.8 | 38.7  | 6.8   | 8.1  | 12.8  | 14.9  | 13.2 | -23.4 | 4.6   | -11.7 |
| 1998 Jan                    | 5.1         | 8.1     | 20.4  | 6.1   | -5.1  | 20.4  | 14.4  | 0.1  | 24.2  | -4.7  | 6.8  | -16.9 | 4.2   | -12.6 |
| Feb                         | 8.1         | 13.0    | 15.5  | 2.5   | 25.8  | 139.3 | 6.9   | 55.3 | 10.1  | 17.1  | 39.7 | 18.9  | 8.2   | -15.7 |

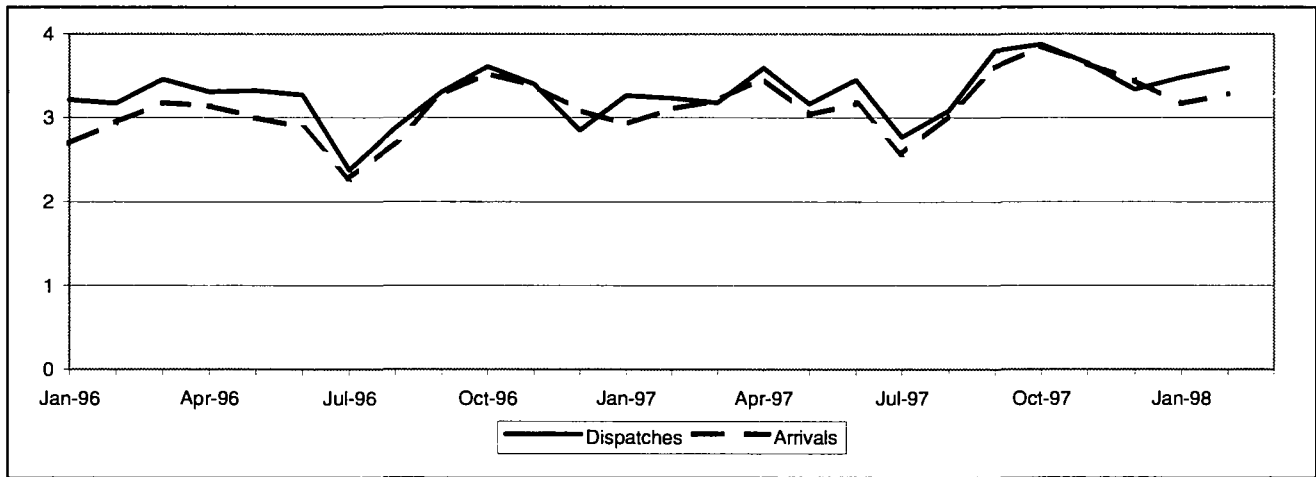
**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 6.5     | 2.2         | 15.0  | 2.1    | 3.8   | 4.0   | 16.3  | 16.8  | 5.0                 | 3.4           | 5.7   | 13.0  | 0.8   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 10 350      | 786     | 377         | 1 793 | 167    | 367   | 521   | 1 622 | 1 391 | 491                 | 377           | 389   | 1 181 | 129   |
| 1995                 | 13 168      | 870     | 393         | 2 045 | 210    | 440   | 781   | 1 725 | 1 604 | 602                 | 564           | 685   | 1 669 | 269   |
| 1996                 | 14 737      | 929     | 379         | 2 599 | 184    | 465   | 838   | 2 178 | 2 154 | 641                 | 478           | 941   | 1 927 | 151   |
| 1997                 | 17 071      | 1 103   | 367         | 2 562 | 351    | 649   | 688   | 2 779 | 2 872 | 849                 | 578           | 980   | 2 215 | 139   |
| 1998 Jan-Mar         | 3 875       | 290     | 91          | 768   | 57     | 169   | 142   | 636   | 681   | 191                 | 165           | 150   | 312   | 23    |
| 1997 Mar             | 1 382       | 77      | 30          | 193   | 17     | 39    | 53    | 215   | 184   | 62                  | 36            | 245   | 159   | 9     |
| Apr                  | 1 377       | 91      | 29          | 204   | 24     | 55    | 65    | 240   | 219   | 62                  | 45            | 83    | 185   | 7     |
| May                  | 1 365       | 89      | 32          | 183   | 31     | 54    | 65    | 232   | 203   | 68                  | 60            | 61    | 181   | 9     |
| Jun                  | 1 342       | 89      | 29          | 199   | 30     | 43    | 53    | 235   | 221   | 73                  | 43            | 54    | 177   | 7     |
| Jul                  | 1 691       | 158     | 31          | 427   | 44     | 42    | 59    | 216   | 252   | 77                  | 60            | 79    | 164   | 15    |
| Aug                  | 1 355       | 83      | 31          | 168   | 47     | 35    | 49    | 223   | 249   | 66                  | 46            | 63    | 197   | 13    |
| Sep                  | 1 560       | 91      | 36          | 212   | 39     | 61    | 48    | 250   | 288   | 88                  | 57            | 88    | 201   | 11    |
| Oct                  | 1 713       | 91      | 33          | 252   | 33     | 98    | 76    | 274   | 315   | 80                  | 51            | 83    | 223   | 24    |
| Nov                  | 1 601       | 92      | 28          | 193   | 22     | 81    | 48    | 295   | 279   | 78                  | 47            | 66    | 281   | 13    |
| Dec                  | 1 422       | 86      | 29          | 222   | 22     | 54    | 50    | 213   | 297   | 92                  | 57            | 50    | 166   | 14    |
| 1998 Jan             | 1 127       | 86      | 27          | 161   | 21     | 32    | 44    | 212   | 213   | 55                  | 44            | 59    | 93    | 8     |
| Feb                  | 1 449       | 91      | 31          | 422   | 18     | 55    | 36    | 192   | 230   | 67                  | 63            | 61    | 117   | 8     |
| Mar                  | 1 299       | 114     | 33          | 185   | 18     | 82    | 63    | 232   | 238   | 69                  | 57            | 30    | 102   | 8     |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 27.7        | 23.1    | 19.8        | 14.1  | 5.3    | 67.0  | 59.8  | 76.3  | 45.3  | -3.7                | 29.8          | -20.0 | 33.9  | 24.7  |
| 1995                 | 27.2        | 10.7    | 4.5         | 14.1  | 25.5   | 20.0  | 49.9  | 6.4   | 15.3  | 22.6                | 49.5          | 76.4  | 41.3  | 107.9 |
| 1996                 | 11.9        | 6.7     | -3.8        | 27.1  | -12.6  | 5.8   | 7.2   | 26.2  | 34.3  | 6.5                 | -15.3         | 37.3  | 15.4  | -43.7 |
| 1997                 | 15.8        | 18.7    | -3.1        | -1.4  | 91.0   | 39.4  | -17.8 | 27.6  | 33.3  | 32.4                | 21.0          | 4.1   | 15.0  | -8.3  |
| 1998 Jan-Mar         | 6.3         | 23.9    | 2.1         | 52.9  | -1.3   | 35.6  | -18.7 | 5.7   | 24.0  | 17.0                | 48.3          | -57.4 | -29.3 | -8.7  |
| 1997 Dec             | 15.4        | 19.2    | 6.1         | 2.1   | 64.3   | 21.9  | -18.5 | 28.2  | 65.3  | 56.8                | -6.8          | -4.6  | 3.5   | 85.8  |
| 1998 Jan             | -1.8        | 10.6    | -12.3       | 4.3   | 16.6   | -11.3 | -33.7 | 7.6   | 25.9  | 11.2                | 15.6          | -6.5  | -37.2 | 35.7  |
| Feb                  | 29.8        | 14.4    | 7.5         | 172.3 | -21.8  | 10.7  | -36.1 | 0.8   | 17.3  | 29.2                | 71.8          | 39.0  | -12.6 | -30.1 |
| Mar                  | -6.0        | 47.0    | 11.5        | -4.1  | 7.9    | 111.8 | 18.3  | 8.1   | 29.2  | 11.5                | 59.5          | -87.8 | -36.1 | -11.4 |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 10.1    | 4.3         | 17.1  | 1.7    | 4.0   | 11.6  | 9.8   | 23.5  | 1.8                 | 5.1           | 1.5   | 5.0   | 1.4   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 8 754       | 931     | 340         | 1 485 | 136    | 298   | 1 269 | 678   | 1 783 | 135                 | 478           | 82    | 615   | 87    |
| 1995                 | 7 883       | 899     | 354         | 1 174 | 107    | 250   | 1 117 | 777   | 1 338 | 102                 | 344           | 46    | 619   | 73    |
| 1996                 | 8 596       | 1 011   | 402         | 1 433 | 129    | 294   | 1 001 | 779   | 1 919 | 117                 | 371           | 111   | 547   | 143   |
| 1997                 | 9 866       | 994     | 428         | 1 683 | 163    | 392   | 1 146 | 967   | 2 317 | 175                 | 504           | 146   | 495   | 142   |
| 1998 Jan-Mar         | 2 461       | 254     | 102         | 425   | 29     | 95    | 314   | 246   | 498   | 44                  | 125           | 34    | 156   | 33    |
| 1997 Mar             | 809         | 44      | 36          | 150   | 8      | 32    | 102   | 72    | 221   | 12                  | 32            | 11    | 45    | 12    |
| Apr                  | 879         | 96      | 41          | 135   | 11     | 29    | 96    | 78    | 220   | 17                  | 58            | 12    | 43    | 9     |
| May                  | 767         | 73      | 39          | 128   | 13     | 27    | 97    | 77    | 161   | 8                   | 55            | 16    | 38    | 10    |
| Jun                  | 847         | 110     | 41          | 133   | 9      | 27    | 98    | 88    | 166   | 10                  | 51            | 12    | 31    | 29    |
| Jul                  | 761         | 65      | 31          | 129   | 8      | 35    | 86    | 78    | 199   | 8                   | 41            | 6     | 40    | 13    |
| Aug                  | 788         | 66      | 30          | 107   | 41     | 39    | 97    | 95    | 160   | 12                  | 38            | 15    | 39    | 16    |
| Sep                  | 960         | 85      | 39          | 189   | 8      | 39    | 106   | 100   | 260   | 15                  | 34            | 10    | 42    | 16    |
| Oct                  | 954         | 111     | 37          | 201   | 15     | 43    | 104   | 94    | 184   | 19                  | 48            | 15    | 43    | 13    |
| Nov                  | 835         | 81      | 36          | 148   | 11     | 28    | 94    | 82    | 197   | 21                  | 41            | 15    | 46    | 5     |
| Dec                  | 826         | 74      | 40          | 153   | 13     | 28    | 97    | 75    | 208   | 29                  | 38            | 21    | 44    | 8     |
| 1998 Jan             | 805         | 112     | 26          | 128   | 9      | 33    | 102   | 74    | 171   | 10                  | 42            | 3     | 51    | 11    |
| Feb                  | 755         | 58      | 34          | 139   | 10     | 36    | 89    | 86    | 142   | 22                  | 32            | 15    | 50    | 12    |
| Mar                  | 901         | 84      | 41          | 159   | 10     | 26    | 123   | 86    | 184   | 12                  | 51            | 16    | 54    | 10    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 34.1        | 27.3    | 11.4        | 32.8  | 27.6   | 37.2  | 42.9  | 27.9  | 41.0  | 43.2                | 44.0          | 11.2  | 37.3  | -22.4 |
| 1995                 | -9.9        | -3.4    | 4.2         | -21.0 | -21.7  | -16.0 | -12.0 | 14.6  | -25.0 | -24.2               | -28.0         | -43.1 | 0.8   | -16.4 |
| 1996                 | 9.0         | 12.4    | 13.7        | 22.1  | 20.6   | 17.7  | -10.3 | 0.2   | 43.4  | 14.7                | 7.9           | 139.9 | -11.7 | 96.3  |
| 1997                 | 14.8        | -1.6    | 6.5         | 17.4  | 26.7   | 33.3  | 14.5  | 24.1  | 20.7  | 49.9                | 35.7          | 30.7  | -9.5  | -1.4  |
| 1998 Jan-Mar         | 9.5         | 9.6     | 6.6         | 17.6  | -12.7  | -1.5  | 15.9  | 22.2  | -11.4 | 22.5                | 25.9          | 38.6  | 19.5  | 43.7  |
| 1997 Dec             | -3.7        | -38.2   | 27.3        | 8.5   | 34.0   | 25.0  | 12.7  | 15.8  | -15.0 | 130.4               | 63.5          | 319.6 | 7.5   | -69.6 |
| 1998 Jan             | 6.6         | -14.0   | 6.0         | 25.6  | -48.9  | -6.2  | 16.8  | 18.7  | 4.3   | -24.6               | 16.3          | 12.0  | 13.0  | 173.0 |
| Feb                  | 10.4        | 2.2     | -1.4        | 26.2  | 27.7   | 19.4  | 9.9   | 29.1  | -19.6 | 113.2               | 2.3           | 39.1  | 25.5  | 60.6  |
| Mar                  | 11.3        | 88.6    | 14.7        | 6.0   | 25.0   | -16.1 | 19.9  | 19.0  | -16.6 | -1.0                | 59.7          | 45.0  | 20.8  | -10.9 |

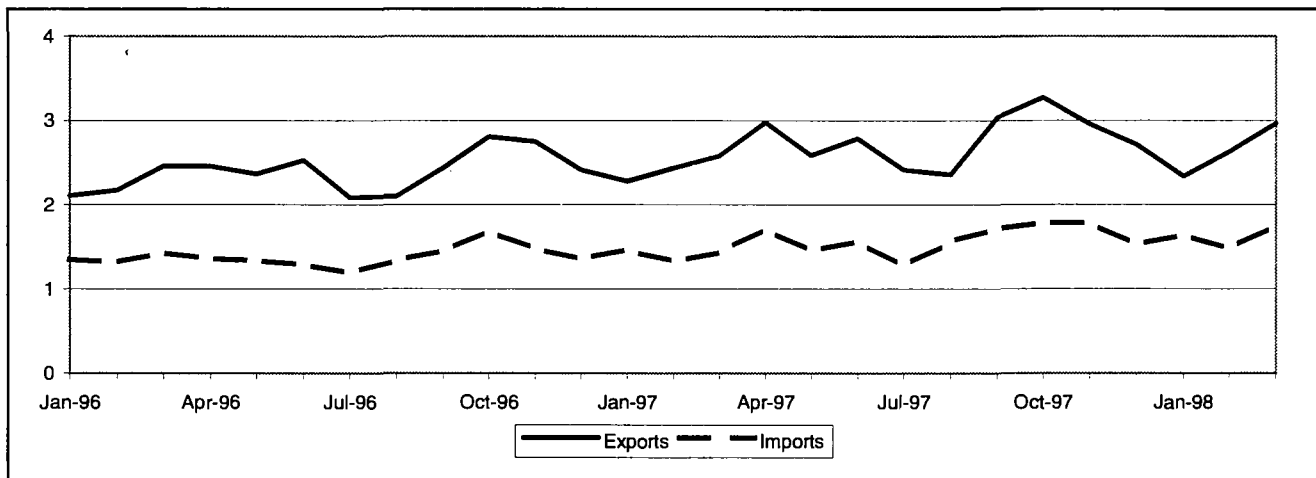
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)



TRADE BALANCE

INTRA EU-15

Value (Mio ECU)

| Period       | Intra EU-15  | Partner |     |        |     |     |     |      |     |     |     |      |      |       |
|--------------|--------------|---------|-----|--------|-----|-----|-----|------|-----|-----|-----|------|------|-------|
|              |              | B/L     | DK  | D      | EL  | E   | F   | IRL  | I   | NL  | A   | P    | FIN  | UK    |
| 1994         | <b>3 289</b> | 1 013   | 615 | -1 147 | 206 | 388 | 210 | -13  | 278 | 951 | 182 | -191 | -270 | 1 066 |
| 1995         | <b>2 503</b> | 733     | 252 | -2 137 | 192 | 623 | 349 | -315 | 508 | -32 | 110 | -96  | -159 | 747   |
| 1996         | <b>2 078</b> | 1 105   | 290 | -1 856 | 213 | 811 | 178 | -184 | 493 | 80  | 151 | -32  | 506  | 1 109 |
| 1997         | <b>1 363</b> | 769     | 332 | -2 289 | 276 | 827 | 65  | -201 | 559 | -32 | -9  | -42  | 856  | 1 138 |
| 1998 Jan-Feb | <b>623</b>   | 153     | 137 | -308   | 54  | 136 | 36  | -38  | 110 | 111 | -42 | -7   | 152  | 251   |
| 1997 Feb     | <b>126</b>   | 77      | 2   | -198   | 17  | 73  | -28 | -13  | 42  | 43  | 6   | -6   | 43   | 125   |
| Mar          | <b>-25</b>   | 81      | -14 | -191   | 20  | 55  | 3   | -34  | 43  | 3   | -2  | -7   | 43   | 23    |
| Apr          | <b>123</b>   | 90      | 19  | -210   | 22  | 70  | 5   | -23  | 55  | 18  | 4   | -0   | 79   | 83    |
| May          | <b>128</b>   | 59      | 47  | -161   | 16  | 60  | 21  | -16  | 47  | -5  | 4   | 6    | 57   | 100   |
| Jun          | <b>279</b>   | 60      | 51  | -159   | 23  | 88  | 21  | -10  | 56  | 29  | 4   | 6    | 57   | 110   |
| Jul          | <b>203</b>   | 25      | 13  | -57    | 22  | 51  | -24 | -4   | 24  | -7  | 2   | -12  | 79   | 119   |
| Aug          | <b>56</b>    | 68      | 17  | -178   | 21  | 56  | -3  | -12  | 20  | -0  | 6   | -14  | 82   | 71    |
| Sep          | <b>202</b>   | 59      | 30  | -241   | 34  | 106 | 20  | -12  | 67  | -31 | -5  | -0   | 151  | 110   |
| Oct          | <b>21</b>    | 70      | 53  | -250   | 36  | 73  | -7  | -18  | 50  | -69 | 3   | -7   | 89   | 83    |
| Nov          | <b>8</b>     | 54      | 58  | -256   | 27  | 59  | 5   | -19  | 48  | -46 | -21 | -5   | 71   | 109   |
| Dec          | <b>-102</b>  | 62      | 15  | -283   | 24  | 63  | -11 | -25  | 40  | 6   | -21 | -0   | 69   | 101   |
| 1998 Jan     | <b>318</b>   | 70      | 51  | -160   | 20  | 78  | 9   | -24  | 73  | 51  | -34 | -5   | 57   | 145   |
| Feb          | <b>305</b>   | 83      | 86  | -148   | 34  | 59  | 27  | -14  | 37  | 59  | -8  | -1   | 95   | 106   |

EXTRA EU-15

Value (Mio ECU)

| Period       | Extra EU-15   | Partner |             |       |        |       |       |       |      |                     |               |      |       |     |
|--------------|---------------|---------|-------------|-------|--------|-------|-------|-------|------|---------------------|---------------|------|-------|-----|
|              |               | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS  | Mediterranean Basin | Latin America | OPEC | DAE   | ACP |
| 1994         | <b>4 773</b>  | 1 556   | 163         | 403   | 301    | -70   | -676  | 156   | -190 | 737                 | 330           | 208  | 799   | -5  |
| 1995         | <b>9 274</b>  | 1 164   | 129         | 1 515 | 417    | 25    | 87    | 446   | -13  | 915                 | 318           | 221  | 1 225 | 45  |
| 1996         | <b>12 087</b> | 1 663   | 275         | 2 094 | 449    | 248   | 598   | 877   | -39  | 1 304               | 674           | 458  | 1 754 | 153 |
| 1997         | <b>13 791</b> | 1 851   | 302         | 2 372 | 470    | 31    | 309   | 1 244 | 148  | 1 535               | 1 156         | 703  | 2 016 | 91  |
| 1998 Jan-Mar | <b>3 039</b>  | 506     | 117         | 573   | 161    | -54   | -26   | 284   | 113  | 342                 | 264           | 135  | 284   | 33  |
| 1997 Mar     | <b>1 137</b>  | 78      | 17          | 226   | 37     | -2    | 170   | 77    | 1    | 112                 | 61            | 23   | 216   | 11  |
| Apr          | <b>1 269</b>  | 153     | 19          | 221   | 64     | 13    | 53    | 95    | -11  | 130                 | 82            | 64   | 238   | -2  |
| May          | <b>1 136</b>  | 188     | 45          | 166   | 50     | 0     | 37    | 102   | -4   | 97                  | 52            | 70   | 208   | 8   |
| Jun          | <b>1 221</b>  | 158     | 25          | 154   | 47     | -10   | 29    | 115   | 17   | 162                 | 73            | 92   | 196   | 16  |
| Jul          | <b>1 147</b>  | 142     | 9           | 162   | 18     | -8    | 44    | 103   | 12   | 135                 | 120           | 99   | 170   | 15  |
| Aug          | <b>793</b>    | 140     | 24          | 128   | 31     | -38   | -43   | 84    | 5    | 103                 | 78            | 34   | 141   | 0   |
| Sep          | <b>1 321</b>  | 189     | 29          | 258   | 43     | -35   | -25   | 123   | 28   | 149                 | 113           | 107  | 172   | 15  |
| Oct          | <b>1 490</b>  | 227     | 38          | 256   | 44     | 38    | -51   | 145   | 31   | 179                 | 159           | 77   | 175   | 17  |
| Nov          | <b>1 169</b>  | 120     | 8           | 240   | 43     | 64    | -26   | 156   | 21   | 129                 | 159           | 23   | 119   | -12 |
| Dec          | <b>1 186</b>  | 146     | 27          | 189   | 19     | 42    | -5    | 93    | 39   | 151                 | 140           | 101  | 127   | 12  |
| 1998 Jan     | <b>689</b>    | 95      | 55          | 80    | 34     | -15   | -4    | 90    | 22   | 83                  | 60            | 16   | 72    | 23  |
| Feb          | <b>1 146</b>  | 180     | 34          | 283   | 51     | -53   | 18    | 100   | 28   | 110                 | 93            | 86   | 114   | 4   |
| Mar          | <b>1 205</b>  | 231     | 27          | 210   | 76     | 14    | -41   | 95    | 64   | 149                 | 111           | 33   | 98    | 6   |

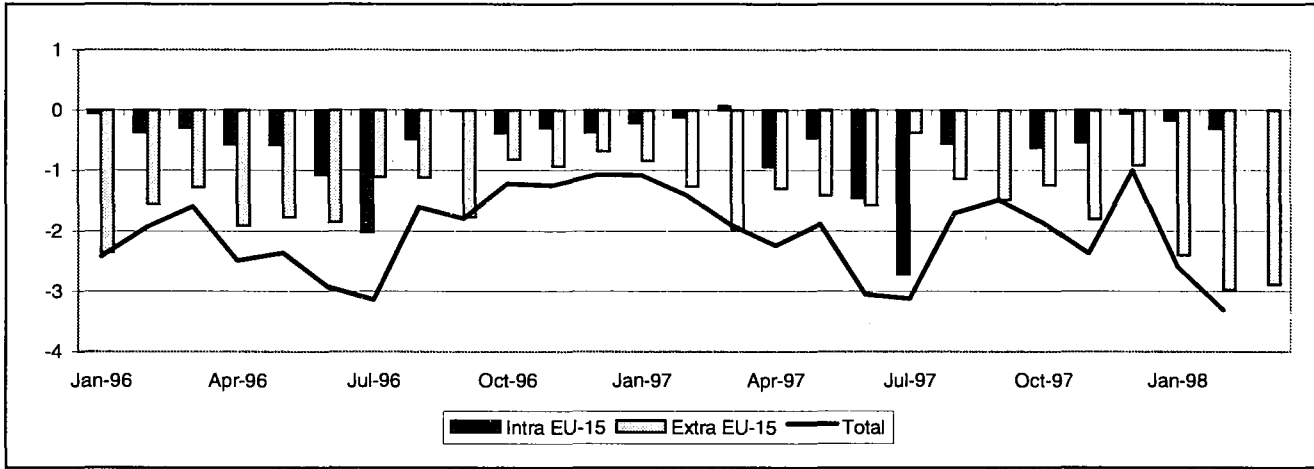
## INTRA EU-15

| Period                      | Intra EU-15 | Partner |       |        |       |       |       |      |       |       |       |       |       |       |  |
|-----------------------------|-------------|---------|-------|--------|-------|-------|-------|------|-------|-------|-------|-------|-------|-------|--|
|                             |             | B/L     | DK    | D      | EL    | E     | F     | IRL  | I     | NL    | A     | P     | FIN   | UK    |  |
| <b>DISPATCHES</b>           |             |         |       |        |       |       |       |      |       |       |       |       |       |       |  |
| % 1997                      | 100.0       | 7.0     | 11.0  | 19.9   | 0.9   | 3.9   | 8.2   | 1.1  | 5.7   | 10.0  | 1.8   | 0.9   | 9.5   | 16.4  |  |
| <b>Value (Bn ECU)</b>       |             |         |       |        |       |       |       |      |       |       |       |       |       |       |  |
| 1994                        | 30 461      | 2 525   | 3 554 | 6 840  | 297   | 987   | 2 627 | 344  | 1 944 | 2 717 | 716   | 236   | 2 456 | 5 219 |  |
| 1995                        | 36 629      | 2 462   | 3 632 | 7 246  | 271   | 1 154 | 2 915 | 336  | 2 053 | 3 097 | 666   | 281   | 2 708 | 5 335 |  |
| 1996                        | 38 196      | 2 948   | 4 197 | 7 802  | 291   | 1 462 | 3 109 | 434  | 2 185 | 3 697 | 728   | 344   | 3 446 | 6 368 |  |
| 1997                        | 40 440      | 2 849   | 4 447 | 8 034  | 375   | 1 559 | 3 334 | 453  | 2 298 | 4 047 | 733   | 349   | 3 852 | 6 636 |  |
| 1998 Jan-Feb                | 7 080       | 504     | 752   | 1 355  | 67    | 275   | 623   | 78   | 408   | 693   | 125   | 59    | 637   | 1 159 |  |
| 1997 Feb                    | 3 237       | 239     | 355   | 636    | 28    | 122   | 284   | 37   | 184   | 338   | 60    | 28    | 293   | 549   |  |
| Mar                         | 3 183       | 245     | 329   | 633    | 26    | 107   | 276   | 33   | 191   | 349   | 55    | 28    | 289   | 491   |  |
| Apr                         | 3 598       | 282     | 379   | 712    | 32    | 135   | 304   | 39   | 217   | 382   | 61    | 32    | 342   | 576   |  |
| May                         | 3 168       | 211     | 352   | 629    | 25    | 125   | 262   | 33   | 183   | 314   | 56    | 30    | 313   | 537   |  |
| Jun                         | 3 451       | 240     | 378   | 686    | 28    | 142   | 296   | 40   | 200   | 347   | 66    | 33    | 314   | 553   |  |
| Jul                         | 2 775       | 146     | 268   | 609    | 28    | 113   | 217   | 35   | 163   | 241   | 52    | 25    | 254   | 508   |  |
| Aug                         | 3 086       | 219     | 377   | 631    | 29    | 103   | 232   | 30   | 141   | 311   | 57    | 27    | 321   | 514   |  |
| Sep                         | 3 798       | 253     | 428   | 726    | 41    | 169   | 304   | 44   | 213   | 358   | 72    | 34    | 394   | 610   |  |
| Oct                         | 3 877       | 275     | 447   | 762    | 45    | 146   | 325   | 43   | 213   | 382   | 76    | 31    | 377   | 597   |  |
| Nov                         | 3 659       | 248     | 411   | 723    | 36    | 134   | 291   | 41   | 222   | 357   | 63    | 29    | 341   | 593   |  |
| Dec                         | 3 342       | 257     | 345   | 637    | 32    | 134   | 271   | 40   | 188   | 343   | 57    | 25    | 313   | 567   |  |
| 1998 Jan                    | 3 484       | 240     | 359   | 652    | 26    | 139   | 296   | 36   | 203   | 346   | 59    | 28    | 303   | 589   |  |
| Feb                         | 3 596       | 264     | 392   | 703    | 41    | 135   | 327   | 43   | 205   | 347   | 66    | 32    | 333   | 570   |  |
| <b>Annual Variation (%)</b> |             |         |       |        |       |       |       |      |       |       |       |       |       |       |  |
| 1994                        | 20.9        | 42.7    | 25.7  | 11.7   | 25.9  | 22.4  | 14.1  | 27.8 | 22.4  | 25.8  | 23.7  | 1.7   | 26.1  | 19.7  |  |
| 1995                        | 20.2        | -2.5    | 2.2   | 5.9    | -8.7  | 16.9  | 10.9  | -2.2 | 5.6   | 14.0  | -7.0  | 18.9  | 10.3  | 2.2   |  |
| 1996                        | 4.3         | 19.8    | 15.6  | 7.7    | 7.2   | 26.7  | 6.7   | 29.0 | 6.5   | 19.4  | 9.2   | 22.4  | 27.3  | 19.4  |  |
| 1997                        | 5.9         | -3.4    | 6.0   | 3.0    | 29.1  | 6.6   | 7.2   | 4.5  | 5.2   | 9.5   | 0.8   | 1.6   | 11.8  | 4.2   |  |
| 1998 Jan-Feb                | 8.9         | 6.1     | 2.3   | 5.3    | 24.8  | 9.4   | 12.1  | 4.4  | 10.8  | 4.4   | 5.8   | 4.5   | 7.4   | 6.3   |  |
| 1997 Nov                    | 7.4         | -5.3    | 11.4  | 3.1    | 30.6  | -0.8  | 8.0   | 22.6 | 20.8  | 3.3   | 8.8   | 4.8   | 10.6  | 3.8   |  |
| Dec                         | 17.3        | 17.9    | 12.9  | 23.6   | 44.2  | 7.1   | 15.8  | 27.5 | 22.1  | 14.0  | 2.1   | -14.5 | 20.5  | 19.3  |  |
| 1998 Jan                    | 6.7         | 1.9     | -5.3  | 0.2    | -0.7  | 8.4   | 9.1   | -7.3 | 10.1  | 6.3   | 1.4   | -4.7  | 1.3   | 8.8   |  |
| Feb                         | 11.1        | 10.3    | 10.6  | 10.5   | 48.5  | 10.5  | 15.0  | 16.8 | 11.6  | 2.6   | 10.0  | 14.4  | 13.6  | 3.8   |  |
| <b>ARRIVALS</b>             |             |         |       |        |       |       |       |      |       |       |       |       |       |       |  |
| % 1997                      | 100.0       | 5.3     | 10.5  | 26.4   | 0.3   | 1.9   | 8.4   | 1.7  | 4.5   | 10.4  | 1.9   | 1.0   | 7.7   | 14.1  |  |
| <b>Value (Bn ECU)</b>       |             |         |       |        |       |       |       |      |       |       |       |       |       |       |  |
| 1994                        | 27 172      | 1 512   | 2 939 | 7 986  | 91    | 599   | 2 417 | 357  | 1 665 | 1 766 | 534   | 427   | 2 725 | 4 153 |  |
| 1995                        | 34 125      | 1 728   | 3 380 | 9 383  | 79    | 531   | 2 565 | 652  | 1 545 | 3 128 | 556   | 377   | 2 867 | 4 589 |  |
| 1996                        | 36 118      | 1 843   | 3 907 | 9 658  | 77    | 651   | 2 931 | 617  | 1 692 | 3 617 | 577   | 376   | 2 941 | 5 260 |  |
| 1997                        | 39 077      | 2 080   | 4 116 | 10 323 | 99    | 732   | 3 270 | 655  | 1 739 | 4 079 | 742   | 391   | 2 996 | 5 498 |  |
| 1998 Jan-Feb                | 6 457       | 350     | 614   | 1 663  | 13    | 138   | 587   | 116  | 297   | 582   | 167   | 66    | 484   | 908   |  |
| 1997 Feb                    | 3 112       | 162     | 353   | 834    | 11    | 49    | 312   | 50   | 141   | 295   | 54    | 33    | 250   | 424   |  |
| Mar                         | 3 208       | 164     | 343   | 824    | 5     | 51    | 273   | 67   | 147   | 346   | 57    | 35    | 246   | 468   |  |
| Apr                         | 3 475       | 192     | 359   | 922    | 10    | 65    | 299   | 62   | 162   | 364   | 57    | 32    | 263   | 494   |  |
| May                         | 3 040       | 152     | 305   | 790    | 9     | 66    | 241   | 49   | 135   | 319   | 52    | 24    | 255   | 436   |  |
| Jun                         | 3 171       | 180     | 326   | 845    | 6     | 54    | 274   | 50   | 144   | 318   | 62    | 27    | 258   | 444   |  |
| Jul                         | 2 573       | 120     | 255   | 666    | 6     | 61    | 242   | 39   | 139   | 248   | 50    | 36    | 176   | 389   |  |
| Aug                         | 3 030       | 151     | 359   | 809    | 9     | 46    | 236   | 41   | 121   | 311   | 52    | 41    | 239   | 443   |  |
| Sep                         | 3 597       | 195     | 398   | 967    | 7     | 62    | 285   | 57   | 146   | 389   | 78    | 34    | 243   | 499   |  |
| Oct                         | 3 856       | 204     | 394   | 1 012  | 9     | 73    | 332   | 61   | 163   | 450   | 73    | 38    | 288   | 514   |  |
| Nov                         | 3 650       | 194     | 352   | 979    | 9     | 75    | 286   | 60   | 174   | 402   | 85    | 33    | 270   | 485   |  |
| Dec                         | 3 444       | 195     | 330   | 920    | 8     | 71    | 282   | 65   | 148   | 337   | 78    | 25    | 244   | 466   |  |
| 1998 Jan                    | 3 166       | 170     | 309   | 812    | 6     | 62    | 287   | 60   | 130   | 294   | 93    | 33    | 246   | 443   |  |
| Feb                         | 3 290       | 181     | 306   | 851    | 7     | 77    | 300   | 57   | 167   | 288   | 74    | 33    | 238   | 464   |  |
| <b>Annual Variation (%)</b> |             |         |       |        |       |       |       |      |       |       |       |       |       |       |  |
| 1994                        | 19.7        | 18.9    | 10.9  | 23.4   | 19.5  | 13.6  | 25.7  | 21.3 | 29.0  | 5.1   | 8.7   | 9.4   | 21.5  | 22.1  |  |
| 1995                        | 25.6        | 14.3    | 15.0  | 17.5   | -13.4 | -11.3 | 6.1   | 82.4 | -7.3  | 77.1  | 4.2   | -11.7 | 5.2   | 10.5  |  |
| 1996                        | 5.8         | 6.6     | 15.6  | 2.9    | -1.6  | 22.6  | 14.3  | -5.3 | 9.6   | 15.6  | 3.7   | -0.4  | 2.6   | 14.6  |  |
| 1997                        | 8.2         | 12.8    | 5.3   | 6.9    | 27.5  | 12.4  | 11.5  | 6.1  | 2.8   | 12.8  | 28.7  | 3.9   | 1.9   | 4.5   |  |
| 1998 Jan-Feb                | 7.0         | 5.3     | -11.4 | 4.6    | -39.0 | 30.1  | 12.8  | 11.4 | 14.7  | -1.9  | 67.1  | 2.6   | -5.5  | 5.5   |  |
| 1997 Nov                    | 8.0         | 11.1    | -8.6  | 6.8    | 68.3  | 25.7  | 9.3   | 8.0  | 23.3  | 17.8  | 50.5  | 16.7  | -1.5  | -5.0  |  |
| Dec                         | 11.2        | 38.4    | -7.8  | 17.0   | 36.7  | 16.3  | 5.0   | 13.9 | 13.7  | 3.8   | 61.2  | -6.2  | 9.3   | -1.4  |  |
| 1998 Jan                    | 8.4         | -0.4    | -9.4  | 7.5    | -42.0 | 8.3   | 37.7  | 9.2  | 10.2  | -1.3  | 101.0 | 5.6   | -6.2  | 1.6   |  |
| Feb                         | 5.8         | 11.3    | -13.3 | 2.1    | -36.1 | 55.3  | -3.9  | 13.8 | 18.4  | -2.6  | 38.0  | -0.2  | -4.8  | 9.4   |  |

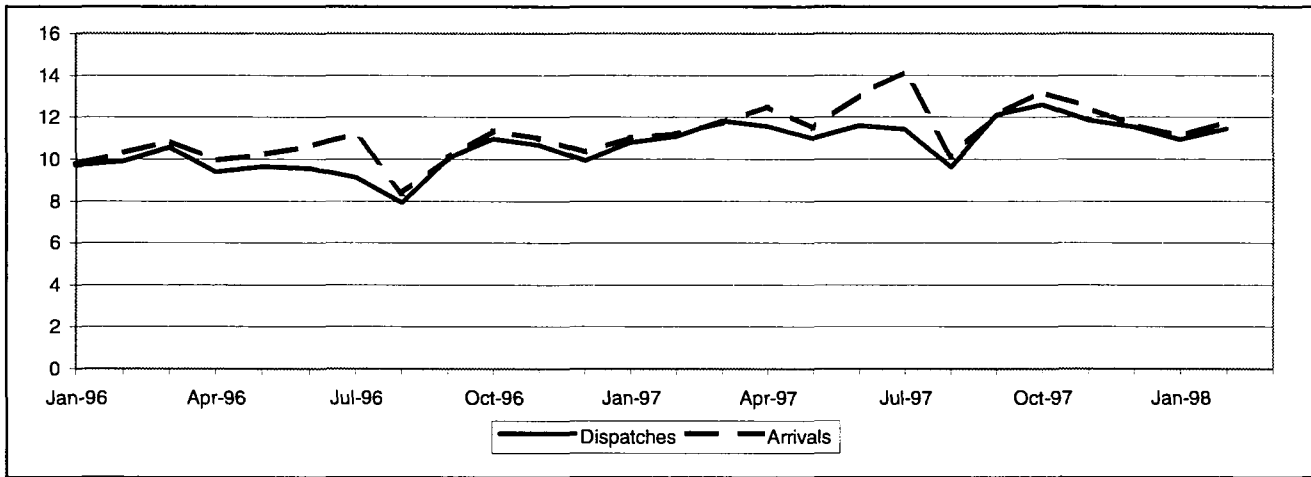
**EXTRA EU-15**

| Period               | Extra EU-15   | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|---------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |               | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |               |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0         | 18.8    | 3.7         | 18.7  | 2.3    | 3.3   | 6.6   | 9.1   | 3.0   | 5.9                 | 5.9           | 4.7   | 11.2  | 0.8   |
| Value (Bn ECU)       |               |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | <b>20 919</b> | 4 200   | 992         | 4 123 | 571    | 844   | 1 375 | 1 470 | 436   | 1 098               | 1 038         | 929   | 1 907 | 213   |
| 1995                 | <b>24 870</b> | 4 350   | 1 076       | 4 574 | 638    | 852   | 1 806 | 1 780 | 549   | 1 232               | 1 011         | 856   | 2 503 | 198   |
| 1996                 | <b>28 680</b> | 5 631   | 1 181       | 5 520 | 661    | 1 097 | 2 137 | 2 225 | 677   | 1 627               | 1 358         | 1 249 | 3 055 | 319   |
| 1997                 | <b>32 399</b> | 6 088   | 1 188       | 6 049 | 736    | 1 083 | 2 133 | 2 936 | 968   | 1 928               | 1 903         | 1 524 | 3 629 | 271   |
| 1998 Jan-Mar         | <b>7 924</b>  | 1 692   | 345         | 1 528 | 222    | 263   | 416   | 781   | 259   | 474                 | 436           | 321   | 690   | 78    |
| 1997 Mar             | <b>2 577</b>  | 432     | 83          | 505   | 56     | 61    | 318   | 212   | 60    | 142                 | 120           | 105   | 323   | 18    |
| Apr                  | <b>2 980</b>  | 536     | 109         | 570   | 85     | 94    | 227   | 250   | 73    | 164                 | 164           | 135   | 375   | 27    |
| May                  | <b>2 589</b>  | 519     | 111         | 465   | 71     | 71    | 173   | 234   | 83    | 125                 | 125           | 121   | 325   | 18    |
| Jun                  | <b>2 786</b>  | 508     | 104         | 530   | 66     | 64    | 167   | 255   | 82    | 189                 | 156           | 142   | 311   | 28    |
| Jul                  | <b>2 417</b>  | 404     | 71          | 418   | 46     | 81    | 154   | 207   | 72    | 163                 | 173           | 144   | 290   | 21    |
| Aug                  | <b>2 355</b>  | 459     | 85          | 441   | 51     | 76    | 124   | 217   | 78    | 134                 | 138           | 109   | 283   | 18    |
| Sep                  | <b>3 036</b>  | 590     | 115         | 571   | 68     | 89    | 153   | 285   | 92    | 185                 | 182           | 150   | 328   | 28    |
| Oct                  | <b>3 275</b>  | 625     | 126         | 587   | 66     | 147   | 142   | 316   | 104   | 218                 | 225           | 149   | 346   | 27    |
| Nov                  | <b>2 954</b>  | 563     | 101         | 556   | 66     | 158   | 138   | 320   | 93    | 164                 | 204           | 141   | 281   | 21    |
| Dec                  | <b>2 717</b>  | 501     | 105         | 479   | 52     | 118   | 141   | 254   | 114   | 191                 | 188           | 139   | 267   | 26    |
| 1998 Jan             | <b>2 333</b>  | 548     | 117         | 391   | 51     | 85    | 138   | 240   | 66    | 123                 | 119           | 95    | 213   | 32    |
| Feb                  | <b>2 627</b>  | 529     | 112         | 574   | 74     | 67    | 143   | 258   | 85    | 152                 | 140           | 105   | 237   | 17    |
| Mar                  | <b>2 964</b>  | 616     | 116         | 563   | 97     | 111   | 136   | 283   | 108   | 200                 | 178           | 121   | 241   | 29    |
| Annual Variation (%) |               |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | <b>20.2</b>   | 21.2    | 24.2        | 15.0  | 12.7   | 59.2  | 30.9  | 61.1  | 35.5  | 4.4                 | 34.0          | -12.7 | 36.2  | -57.2 |
| 1995                 | <b>18.9</b>   | 3.6     | 8.4         | 10.9  | 11.8   | 1.0   | 31.4  | 21.1  | 25.7  | 12.2                | -2.5          | -7.9  | 31.3  | -7.0  |
| 1996                 | <b>15.3</b>   | 29.5    | 9.8         | 20.7  | 3.6    | 28.8  | 18.3  | 25.0  | 23.3  | 32.0                | 34.2          | 46.0  | 22.0  | 60.7  |
| 1997                 | <b>13.0</b>   | 8.1     | 0.6         | 9.6   | 11.3   | -1.3  | -0.2  | 32.0  | 43.0  | 18.5                | 40.1          | 21.9  | 18.8  | -14.9 |
| 1998 Jan-Mar         | <b>8.7</b>    | 22.3    | 31.5        | 6.6   | 35.1   | 42.3  | -41.6 | 30.7  | 46.3  | 20.5                | 25.8          | 9.5   | -16.1 | 35.3  |
| 1997 Dec             | <b>12.4</b>   | 17.8    | 22.9        | 20.2  | 15.2   | -36.0 | 2.9   | 31.4  | 82.4  | 6.9                 | 26.7          | 19.7  | -6.4  | -16.5 |
| 1998 Jan             | <b>2.4</b>    | 13.8    | 32.8        | -8.7  | -2.4   | 43.9  | -37.8 | 26.0  | 34.0  | 8.1                 | 16.4          | 2.2   | -13.0 | 84.2  |
| Feb                  | <b>7.8</b>    | 12.3    | 22.7        | 15.0  | 32.5   | 4.2   | -18.1 | 32.1  | 25.0  | 9.7                 | 11.7          | 10.0  | -7.4  | -26.3 |
| Mar                  | <b>15.0</b>   | 42.7    | 39.9        | 11.4  | 72.4   | 80.8  | -57.2 | 33.5  | 81.0  | 40.9                | 48.7          | 15.6  | -25.4 | 68.4  |
| <b>IMPORTS</b>       |               |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0         | 22.8    | 4.8         | 19.8  | 1.4    | 5.7   | 9.8   | 9.1   | 4.4   | 2.1                 | 4.0           | 4.4   | 8.7   | 1.0   |
| Value (Bn ECU)       |               |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | <b>16 145</b> | 2 644   | 829         | 3 720 | 270    | 914   | 2 050 | 1 314 | 626   | 361                 | 708           | 721   | 1 108 | 218   |
| 1995                 | <b>15 596</b> | 3 186   | 947         | 3 059 | 222    | 827   | 1 719 | 1 334 | 561   | 317                 | 693           | 635   | 1 278 | 153   |
| 1996                 | <b>16 593</b> | 3 968   | 907         | 3 426 | 212    | 849   | 1 538 | 1 348 | 716   | 323                 | 684           | 792   | 1 300 | 165   |
| 1997                 | <b>18 608</b> | 4 236   | 886         | 3 677 | 266    | 1 053 | 1 824 | 1 692 | 819   | 393                 | 747           | 820   | 1 612 | 180   |
| 1998 Jan-Mar         | <b>4 885</b>  | 1 186   | 228         | 955   | 61     | 317   | 443   | 497   | 146   | 133                 | 173           | 186   | 406   | 45    |
| 1997 Mar             | <b>1 440</b>  | 353     | 66          | 279   | 20     | 63    | 148   | 135   | 58    | 30                  | 59            | 82    | 107   | 6     |
| Apr                  | <b>1 711</b>  | 383     | 90          | 349   | 21     | 82    | 174   | 156   | 84    | 34                  | 83            | 71    | 137   | 29    |
| May                  | <b>1 453</b>  | 331     | 66          | 300   | 21     | 71    | 136   | 132   | 87    | 28                  | 74            | 51    | 117   | 10    |
| Jun                  | <b>1 565</b>  | 351     | 79          | 376   | 19     | 75    | 138   | 140   | 65    | 26                  | 83            | 50    | 115   | 12    |
| Jul                  | <b>1 270</b>  | 263     | 62          | 256   | 27     | 89    | 111   | 104   | 59    | 28                  | 53            | 46    | 120   | 6     |
| Aug                  | <b>1 562</b>  | 319     | 60          | 312   | 20     | 114   | 167   | 134   | 74    | 31                  | 60            | 75    | 142   | 18    |
| Sep                  | <b>1 715</b>  | 401     | 86          | 313   | 25     | 124   | 178   | 162   | 64    | 36                  | 69            | 43    | 155   | 14    |
| Oct                  | <b>1 785</b>  | 398     | 88          | 331   | 23     | 109   | 194   | 171   | 72    | 39                  | 66            | 72    | 171   | 9     |
| Nov                  | <b>1 785</b>  | 443     | 93          | 316   | 23     | 94    | 164   | 164   | 72    | 35                  | 45            | 119   | 162   | 34    |
| Dec                  | <b>1 531</b>  | 355     | 78          | 290   | 33     | 76    | 146   | 160   | 75    | 41                  | 48            | 38    | 140   | 14    |
| 1998 Jan             | <b>1 645</b>  | 453     | 62          | 311   | 17     | 100   | 142   | 151   | 45    | 40                  | 59            | 79    | 141   | 9     |
| Feb                  | <b>1 481</b>  | 349     | 77          | 291   | 22     | 121   | 124   | 159   | 57    | 42                  | 47            | 18    | 123   | 13    |
| Mar                  | <b>1 759</b>  | 384     | 89          | 353   | 21     | 97    | 177   | 188   | 44    | 51                  | 67            | 88    | 143   | 23    |
| Annual Variation (%) |               |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | <b>20.8</b>   | 13.4    | 12.3        | 16.1  | 34.5   | 31.3  | 13.5  | 90.4  | 69.0  | 25.4                | 35.0          | 6.6   | 19.6  | 47.5  |
| 1995                 | <b>-3.4</b>   | 20.5    | 14.2        | -17.8 | -17.9  | -9.5  | -16.2 | 1.5   | -10.4 | -12.0               | -2.0          | -12.0 | 15.3  | -29.8 |
| 1996                 | <b>6.4</b>    | 24.5    | -4.2        | 12.0  | -4.4   | 2.7   | -10.5 | 1.0   | 27.6  | 1.7                 | -1.4          | 24.7  | 1.8   | 7.9   |
| 1997                 | <b>12.1</b>   | 6.8     | -2.3        | 7.3   | 25.9   | 24.0  | 18.6  | 25.6  | 14.4  | 21.8                | 9.2           | 3.6   | 24.0  | 9.1   |
| 1998 Jan-Mar         | <b>15.5</b>   | 19.4    | 24.1        | 14.3  | 12.0   | 44.0  | 6.4   | 34.2  | -12.4 | 39.3                | 4.4           | -27.3 | 15.5  | 24.5  |
| 1997 Dec             | <b>12.6</b>   | 1.3     | 4.6         | 12.3  | 128.2  | 44.6  | 26.9  | 38.7  | -16.0 | 51.1                | 15.3          | -43.3 | 17.6  | -48.4 |
| 1998 Jan             | <b>12.1</b>   | 45.8    | 10.5        | 8.2   | -6.2   | 25.7  | -3.8  | 33.0  | -32.6 | 10.9                | 24.5          | -32.7 | 2.4   | -65.0 |
| Feb                  | <b>11.9</b>   | 6.0     | 24.0        | 8.6   | 37.5   | 55.3  | 3.0   | 29.9  | 36.4  | 42.4                | -21.2         | -67.4 | 14.7  | 160.2 |
| Mar                  | <b>22.2</b>   | 8.7     | 35.7        | 26.1  | 8.1    | 53.1  | 19.3  | 39.0  | -24.4 | 70.4                | 14.3          | 8.3   | 33.1  | 284.5 |

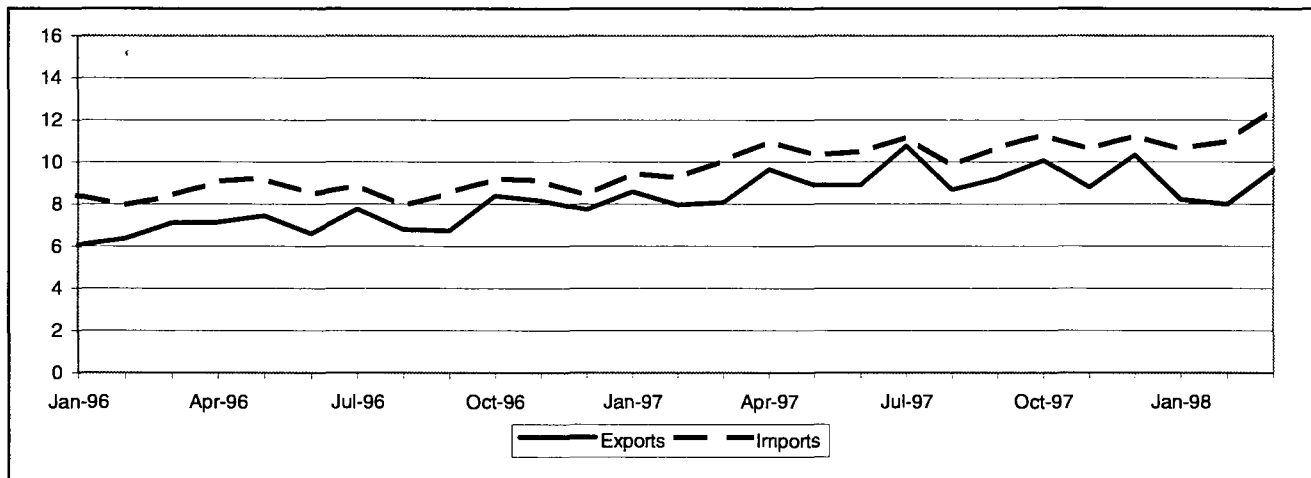
TRADE BALANCE (Bn ECU)



INTRA-EU (Bn ECU)



EXTRA-EU (Bn ECU)





**TRADE BALANCE**
**INTRA EU-15**
*Value (Mio ECU)*

| Period       | Intra EU-15 | Partner |      |        |     |       |        |       |        |       |      |     |        |      |
|--------------|-------------|---------|------|--------|-----|-------|--------|-------|--------|-------|------|-----|--------|------|
|              |             | B/L     | DK   | D      | EL  | E     | F      | IRL   | I      | NL    | A    | P   | FIN    | S    |
| 1994         | -8 091      | 364     | -475 | -5 943 | 735 | 1 811 | -1 960 | 1 704 | -936   | -750  | -6   | -32 | -1 175 | -933 |
| 1995         | -6 644      | 233     | -147 | -7 679 | 744 | 2 030 | -1 628 | 773   | -593   | 815   | 247  | -20 | -963   | -456 |
| 1996         | -6 589      | -239    | -204 | -8 330 | 919 | 2 000 | -1 016 | 1 662 | -1 058 | 1 126 | 121  | 2   | -1 073 | -499 |
| 1997         | -7 687      | -1 249  | -370 | -7 490 | 966 | 2 151 | -1 878 | 3 173 | -2 368 | 2 207 | -391 | -35 | -1 385 | -582 |
| 1998 Jan-Feb | -494        | -77     | -50  | -810   | 150 | 290   | -134   | 529   | 4      | 189   | -44  | 8   | -206   | 53   |
| 1997 Feb     | -128        | 82      | -22  | -636   | 78  | 174   | -18    | 310   | -212   | 301   | -22  | 19  | -74    | -74  |
| Mar          | 72          | 100     | 17   | -508   | 86  | 214   | -3     | 225   | -142   | 217   | 15   | -7  | -94    | -54  |
| Apr          | -944        | -102    | -38  | -783   | 92  | 213   | -423   | 301   | -215   | 215   | -24  | -20 | -137   | -36  |
| May          | -464        | -96     | -66  | -422   | 86  | 158   | -68    | 177   | -201   | 169   | -9   | -33 | -110   | -15  |
| Jun          | -1 468      | -96     | -80  | -913   | 82  | 198   | -470   | 237   | -218   | 152   | -15  | -35 | -110   | -134 |
| Jul          | -2 728      | -282    | -29  | -1 281 | 75  | 95    | -520   | 218   | -653   | 85    | -47  | -2  | -125   | -175 |
| Aug          | -562        | -67     | -51  | -652   | 56  | 206   | 85     | 258   | -183   | -21   | -32  | -8  | -111   | 15   |
| Sep          | 5           | -166    | -17  | -301   | 84  | 324   | -175   | 347   | 0      | 79    | -47  | 36  | -123   | 35   |
| Oct          | -623        | -230    | 10   | -600   | 78  | 231   | -210   | 273   | -173   | 180   | -59  | 17  | -145   | 36   |
| Nov          | -552        | -263    | -56  | -509   | 81  | 100   | -109   | 262   | -147   | 315   | -80  | -36 | -114   | -18  |
| Dec          | -67         | -141    | -3   | -408   | 81  | 167   | 71     | 297   | -95    | 226   | -37  | 30  | -141   | -42  |
| 1998 Jan     | -178        | -88     | -23  | -382   | 57  | 165   | -65    | 301   | 16     | 80    | -16  | 14  | -75    | 21   |
| Feb          | -316        | 11      | -27  | -428   | 93  | 125   | -68    | 227   | -12    | 109   | -28  | -6  | -131   | 33   |

**EXTRA EU-15**
*Value (Mio ECU)*

| Period       | Extra EU-15 | Partner |             |        |        |        |        |       |      |                     |               |       |        |      |
|--------------|-------------|---------|-------------|--------|--------|--------|--------|-------|------|---------------------|---------------|-------|--------|------|
|              |             | Norway  | Switzerland | USA    | Canada | China  | Japan  | CEEC  | CIS  | Mediterranean Basin | Latin America | OPEC  | DAE    | ACP  |
| 1994         | -16 287     | -2 137  | -3 067      | -3 360 | 25     | -3 195 | -7 767 | 86    | -272 | 1 669               | -893          | 2 465 | -1 043 | 84   |
| 1995         | -16 886     | -2 785  | -2 760      | -3 760 | -890   | -3 572 | -7 100 | 497   | -362 | 2 066               | -1 217        | 2 795 | -1 467 | -3   |
| 1996         | -17 232     | -3 448  | -2 027      | -4 989 | -662   | -4 687 | -5 853 | 1 127 | -279 | 2 307               | -1 348        | 4 408 | -2 433 | -388 |
| 1997         | -15 434     | -3 060  | -2 154      | -6 797 | -310   | -6 018 | -7 118 | 1 292 | -179 | 3 198               | 17            | 7 751 | -3 106 | 166  |
| 1998 Jan-Mar | -8 308      | -640    | -548        | -3 223 | -72    | -1 552 | -2 178 | 257   | 110  | 544                 | 84            | 1 422 | -2 191 | -68  |
| 1997 Mar     | -1 972      | -173    | -206        | -1 329 | -61    | -321   | -491   | 82    | -16  | 208                 | -31           | 408   | -161   | -14  |
| Apr          | -1 304      | -321    | -186        | -575   | -52    | -418   | -600   | 94    | -57  | 326                 | -61           | 373   | -137   | 46   |
| May          | -1 421      | -331    | -290        | -403   | -49    | -380   | -641   | 80    | -27  | 266                 | -52           | 599   | -140   | 6    |
| Jun          | -1 584      | -318    | -125        | -889   | -48    | -468   | -617   | 88    | 18   | 274                 | 21            | 674   | -163   | 34   |
| Jul          | -392        | 198     | -311        | -377   | -87    | -572   | -608   | 84    | 27   | 374                 | 28            | 713   | -214   | 35   |
| Aug          | -1 144      | -237    | -155        | -325   | -1     | -533   | -652   | 76    | 51   | 205                 | 5             | 816   | -288   | -121 |
| Sep          | -1 494      | -328    | -192        | -471   | -4     | -661   | -588   | 94    | 65   | 252                 | 51            | 655   | -320   | -5   |
| Oct          | -1 254      | -344    | -122        | -298   | 14     | -651   | -698   | 159   | 45   | 296                 | 43            | 608   | -369   | 44   |
| Nov          | -1 818      | -306    | -96         | -543   | 3      | -635   | -731   | 83    | 28   | 235                 | 3             | 629   | -504   | 63   |
| Dec          | -927        | -304    | 12          | -711   | 6      | -560   | -582   | 210   | -273 | 388                 | 14            | 1 265 | -421   | 59   |
| 1998 Jan     | -2 411      | -212    | -103        | -698   | 2      | -560   | -711   | 22    | 30   | 251                 | 61            | 444   | -789   | 4    |
| Feb          | -2 996      | -219    | -177        | -1 084 | -35    | -530   | -653   | 88    | 43   | 114                 | -2            | 234   | -656   | -37  |
| Mar          | -2 901      | -209    | -269        | -1 441 | -38    | -462   | -814   | 148   | 37   | 179                 | 25            | 744   | -747   | -35  |

## INTRA EU-15

| Period               | Intra EU-15 | Partner |       |        |       |       |        |        |        |        |       |       |       |       |
|----------------------|-------------|---------|-------|--------|-------|-------|--------|--------|--------|--------|-------|-------|-------|-------|
|                      |             | B/L     | DK    | D      | EL    | E     | F      | IRL    | I      | NL     | A     | P     | FIN   | S     |
| <b>DISPATCHES</b>    |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| % 1997               | 100.0       | 8.4     | 2.2   | 21.0   | 1.1   | 6.9   | 16.9   | 10.1   | 8.4    | 14.3   | 1.2   | 1.8   | 1.6   | 4.5   |
| Value (Bn ECU)       |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1994                 | 99 224      | 9 448   | 2 330 | 22 080 | 1 197 | 6 451 | 17 347 | 9 188  | 8 661  | 12 059 | 1 251 | 1 625 | 1 559 | 4 108 |
| 1995                 | 108 487     | 10 071  | 2 554 | 24 539 | 1 270 | 7 243 | 18 466 | 9 434  | 9 555  | 14 953 | 1 385 | 1 782 | 2 114 | 5 122 |
| 1996                 | 117 526     | 10 459  | 2 716 | 25 413 | 1 405 | 8 265 | 20 984 | 10 625 | 9 866  | 16 537 | 1 551 | 2 062 | 2 219 | 5 422 |
| 1997                 | 137 142     | 11 570  | 2 999 | 28 836 | 1 531 | 9 426 | 23 201 | 13 824 | 11 497 | 19 577 | 1 600 | 2 485 | 2 183 | 6 179 |
| 1998 Jan-Feb         | 22 398      | 1 895   | 451   | 4 574  | 220   | 1 522 | 3 754  | 2 104  | 1 988  | 2 831  | 250   | 370   | 317   | 995   |
| 1997 Feb             | 11 085      | 1 065   | 234   | 2 306  | 126   | 751   | 1 888  | 1 088  | 905    | 1 630  | 128   | 191   | 180   | 465   |
| Mar                  | 11 830      | 1 068   | 268   | 2 467  | 131   | 799   | 2 029  | 1 169  | 979    | 1 712  | 144   | 191   | 198   | 532   |
| Apr                  | 11 577      | 1 007   | 250   | 2 437  | 139   | 844   | 1 894  | 1 162  | 968    | 1 642  | 135   | 195   | 195   | 539   |
| May                  | 11 014      | 956     | 227   | 2 350  | 126   | 760   | 1 858  | 1 086  | 932    | 1 545  | 124   | 178   | 174   | 533   |
| Jun                  | 11 613      | 1 045   | 253   | 2 404  | 128   | 844   | 1 915  | 1 119  | 1 065  | 1 610  | 143   | 205   | 174   | 512   |
| Jul                  | 11 423      | 935     | 245   | 2 532  | 125   | 797   | 1 978  | 1 171  | 911    | 1 582  | 124   | 242   | 181   | 437   |
| Aug                  | 9 618       | 898     | 221   | 2 064  | 103   | 625   | 1 595  | 1 066  | 619    | 1 358  | 111   | 174   | 156   | 472   |
| Sep                  | 12 122      | 962     | 284   | 2 644  | 138   | 834   | 1 965  | 1 240  | 1 119  | 1 659  | 142   | 206   | 180   | 579   |
| Oct                  | 12 618      | 955     | 276   | 2 623  | 130   | 902   | 2 150  | 1 230  | 1 096  | 1 801  | 141   | 267   | 192   | 619   |
| Nov                  | 11 872      | 836     | 259   | 2 458  | 134   | 768   | 1 959  | 1 224  | 1 031  | 1 800  | 144   | 215   | 213   | 547   |
| Dec                  | 11 559      | 855     | 249   | 2 255  | 125   | 818   | 2 066  | 1 186  | 983    | 1 699  | 132   | 227   | 157   | 500   |
| 1998 Jan             | 10 949      | 899     | 218   | 2 199  | 95    | 757   | 1 842  | 1 030  | 977    | 1 394  | 127   | 196   | 156   | 473   |
| Feb                  | 11 449      | 996     | 233   | 2 375  | 125   | 764   | 1 912  | 1 074  | 1 011  | 1 437  | 123   | 174   | 161   | 522   |
| Annual Variation (%) |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1994                 | 12.5        | 5.2     | 10.5  | 8.5    | 0.3   | 16.1  | 12.8   | 6.6    | 12.1   | 16.0   | 10.6  | -8.2  | 12.7  | 14.9  |
| 1995                 | 9.3         | 6.6     | 9.6   | 11.1   | 6.1   | 12.3  | 6.5    | 2.7    | 10.3   | 24.0   | 10.7  | 9.7   | 35.6  | 24.7  |
| 1996                 | 8.3         | 3.8     | 6.3   | 3.6    | 10.7  | 14.1  | 13.6   | 12.6   | 3.3    | 10.6   | 12.0  | 15.8  | 5.0   | 5.9   |
| 1997                 | 16.7        | 10.6    | 10.4  | 13.5   | 8.9   | 14.1  | 10.6   | 30.1   | 16.5   | 18.4   | 3.2   | 20.5  | -1.6  | 13.9  |
| 1998 Jan-Feb         | 2.3         | -7.7    | -3.5  | -0.6   | -13.0 | 6.0   | -1.0   | -3.1   | 10.8   | -10.7  | -2.9  | -4.0  | -12.6 | 9.6   |
| 1997 Nov             | 11.1        | 2.0     | 10.3  | 6.7    | 9.0   | -3.9  | 3.5    | 28.6   | 9.6    | 10.6   | 4.4   | 10.0  | 26.2  | 11.3  |
| Dec                  | 16.1        | 4.8     | 5.7   | 14.6   | 11.8  | 7.9   | 12.5   | 22.0   | 14.1   | 12.3   | 5.3   | 13.8  | -1.2  | 26.0  |
| 1998 Jan             | 1.3         | -8.9    | -6.8  | -4.2   | -24.8 | 10.7  | -3.3   | -4.9   | 9.9    | -9.4   | -2.2  | 0.9   | -14.3 | 6.9   |
| Feb                  | 3.3         | -6.5    | -0.2  | 3.0    | -1.2  | 1.8   | 1.3    | -1.3   | 11.7   | -11.8  | -3.6  | -9.0  | -10.9 | 12.2  |
| <b>ARRIVALS</b>      |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| % 1997               | 100.0       | 8.9     | 2.3   | 25.1   | 0.4   | 5.0   | 17.3   | 7.4    | 9.6    | 12.0   | 1.4   | 1.7   | 2.5   | 4.7   |
| Value (Bn ECU)       |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1994                 | 107 315     | 9 084   | 2 805 | 28 023 | 462   | 4 640 | 19 307 | 7 484  | 9 597  | 12 809 | 1 257 | 1 656 | 2 734 | 5 042 |
| 1995                 | 115 132     | 9 839   | 2 701 | 32 218 | 526   | 5 213 | 20 094 | 8 661  | 10 148 | 14 138 | 1 138 | 1 801 | 3 077 | 5 578 |
| 1996                 | 124 115     | 10 698  | 2 920 | 33 742 | 486   | 6 265 | 21 999 | 8 963  | 10 924 | 15 411 | 1 430 | 2 061 | 3 293 | 5 922 |
| 1997                 | 144 829     | 12 819  | 3 368 | 36 326 | 565   | 7 276 | 25 079 | 10 651 | 13 866 | 17 369 | 1 991 | 2 520 | 3 568 | 6 761 |
| 1998 Jan-Feb         | 22 892      | 1 972   | 501   | 5 384  | 70    | 1 232 | 3 887  | 1 575  | 1 983  | 2 642  | 294   | 361   | 523   | 942   |
| 1997 Feb             | 11 213      | 983     | 256   | 2 942  | 48    | 577   | 1 907  | 778    | 1 118  | 1 329  | 150   | 172   | 255   | 539   |
| Mar                  | 11 758      | 968     | 251   | 2 975  | 46    | 585   | 2 032  | 943    | 1 122  | 1 495  | 129   | 199   | 293   | 586   |
| Apr                  | 12 521      | 1 109   | 287   | 3 220  | 47    | 632   | 2 316  | 861    | 1 182  | 1 426  | 160   | 215   | 332   | 575   |
| May                  | 11 479      | 1 052   | 293   | 2 772  | 40    | 602   | 1 926  | 909    | 1 132  | 1 376  | 133   | 211   | 285   | 548   |
| Jun                  | 13 081      | 1 141   | 332   | 3 317  | 46    | 646   | 2 385  | 883    | 1 283  | 1 458  | 158   | 240   | 284   | 646   |
| Jul                  | 14 151      | 1 216   | 274   | 3 813  | 50    | 702   | 2 498  | 953    | 1 564  | 1 497  | 171   | 244   | 306   | 612   |
| Aug                  | 10 180      | 966     | 273   | 2 716  | 47    | 419   | 1 510  | 808    | 802    | 1 379  | 143   | 182   | 267   | 457   |
| Sep                  | 12 117      | 1 128   | 301   | 2 944  | 53    | 509   | 2 140  | 893    | 1 119  | 1 580  | 190   | 170   | 303   | 544   |
| Oct                  | 13 242      | 1 184   | 266   | 3 224  | 52    | 671   | 2 360  | 957    | 1 269  | 1 622  | 200   | 250   | 337   | 583   |
| Nov                  | 12 424      | 1 099   | 315   | 2 968  | 52    | 668   | 2 068  | 963    | 1 177  | 1 485  | 224   | 251   | 327   | 565   |
| Dec                  | 11 626      | 995     | 252   | 2 663  | 44    | 651   | 1 994  | 888    | 1 079  | 1 473  | 169   | 197   | 298   | 542   |
| 1998 Jan             | 11 127      | 987     | 241   | 2 582  | 38    | 592   | 1 907  | 729    | 961    | 1 314  | 143   | 182   | 231   | 452   |
| Feb                  | 11 765      | 985     | 261   | 2 802  | 32    | 640   | 1 980  | 846    | 1 023  | 1 328  | 151   | 179   | 292   | 490   |
| Annual Variation (%) |             |         |       |        |       |       |        |        |        |        |       |       |       |       |
| 1994                 | 10.9        | 4.9     | -0.7  | 8.6    | 9.4   | 10.5  | 10.9   | 4.8    | 8.4    | 8.8    | 4.5   | 2.0   | 15.9  | 12.6  |
| 1995                 | 7.3         | 8.3     | -3.7  | 15.0   | 13.9  | 12.3  | 4.1    | 15.7   | 5.7    | 10.4   | -9.5  | 8.7   | 12.5  | 10.6  |
| 1996                 | 7.8         | 8.7     | 8.1   | 4.7    | -7.5  | 20.2  | 9.5    | 3.5    | 7.6    | 9.0    | 25.7  | 14.4  | 7.0   | 6.2   |
| 1997                 | 16.7        | 19.8    | 15.4  | 7.7    | 16.1  | 16.1  | 14.0   | 18.8   | 26.9   | 12.7   | 39.2  | 22.3  | 8.3   | 14.2  |
| 1998 Jan-Feb         | 2.9         | 0.6     | -4.1  | -5.8   | -19.8 | 3.5   | 1.0    | -1.1   | -7.2   | 2.4    | -6.1  | 0.2   | -2.4  | -14.5 |
| 1997 Nov             | 13.0        | 23.1    | 31.6  | -1.2   | 26.0  | 18.2  | 16.2   | 28.4   | 13.4   | 3.8    | 59.1  | 26.9  | -6.2  | -1.0  |
| Dec                  | 12.5        | 21.7    | 6.0   | 0.9    | 25.6  | 18.6  | 5.7    | 9.2    | 10.5   | 12.0   | 47.6  | 10.1  | -0.5  | 16.1  |
| 1998 Jan             | 0.8         | 1.1     | -9.8  | -6.9   | -2.9  | -3.5  | -1.9   | -10.5  | -5.7   | 5.1    | -12.6 | -3.3  | -17.9 | -19.7 |
| Feb                  | 4.9         | 0.2     | 1.7   | -4.7   | -33.6 | 10.9  | 3.9    | 8.8    | -8.5   | -0.1   | 0.9   | 4.0   | 14.7  | -9.2  |

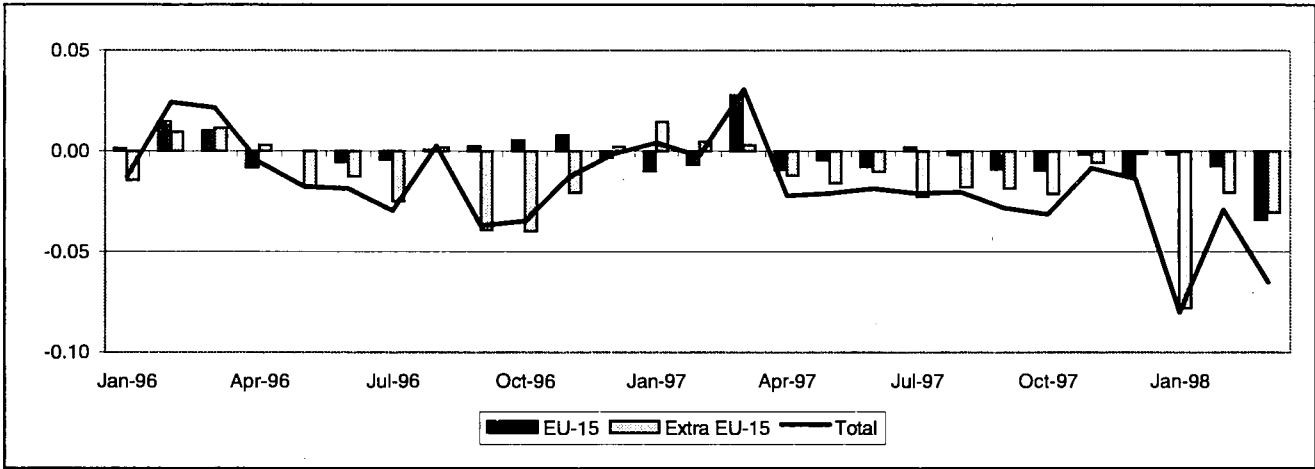
**EXTRA EU-15**

| Period               | Partner     |        |             |        |        |       |        |       |       |                     |               |        |        |       |
|----------------------|-------------|--------|-------------|--------|--------|-------|--------|-------|-------|---------------------|---------------|--------|--------|-------|
|                      | Extra EU-15 | Norway | Switzerland | USA    | Canada | China | Japan  | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC   | DAE    | ACP   |
| <b>EXPORTS</b>       |             |        |             |        |        |       |        |       |       |                     |               |        |        |       |
| % 1997               | 100.0       | 3.5    | 3.8         | 27.5   | 2.8    | 1.2   | 5.5    | 4.5   | 2.1   | 7.3                 | 4.0           | 11.3   | 12.6   | 3.1   |
| Value (Bn ECU)       |             |        |             |        |        |       |        |       |       |                     |               |        |        |       |
| 1994                 | 73 181      | 2 510  | 2 963       | 21 724 | 2 451  | 1 085 | 3 826  | 2 393 | 1 076 | 4 865               | 2 730         | 6 026  | 9 939  | 2 655 |
| 1995                 | 75 975      | 2 282  | 3 149       | 21 744 | 2 160  | 979   | 4 520  | 3 071 | 1 158 | 5 493               | 2 568         | 6 487  | 10 406 | 2 769 |
| 1996                 | 86 337      | 2 474  | 4 128       | 23 766 | 2 378  | 905   | 5 185  | 3 909 | 1 445 | 6 338               | 3 007         | 8 379  | 11 190 | 2 842 |
| 1997                 | 110 022     | 3 825  | 4 196       | 30 278 | 3 108  | 1 322 | 6 050  | 4 953 | 2 292 | 7 985               | 4 425         | 12 486 | 13 868 | 3 431 |
| 1998 Jan-Mar         | 25 860      | 865    | 999         | 7 810  | 734    | 308   | 1 352  | 1 244 | 619   | 1 909               | 1 135         | 2 648  | 2 743  | 803   |
| 1997 Mar             | 8 072       | 293    | 481         | 2 196  | 208    | 99    | 478    | 357   | 137   | 588                 | 308           | 726    | 1 004  | 228   |
| Apr                  | 9 658       | 322    | 369         | 2 768  | 252    | 110   | 524    | 422   | 177   | 728                 | 345           | 796    | 1 259  | 336   |
| May                  | 8 915       | 260    | 270         | 2 684  | 267    | 133   | 447    | 365   | 156   | 655                 | 328           | 949    | 1 218  | 257   |
| Jun                  | 8 903       | 264    | 409         | 2 438  | 251    | 86    | 466    | 427   | 186   | 642                 | 394           | 1 018  | 1 199  | 289   |
| Jul                  | 10 779      | 823    | 359         | 2 753  | 251    | 91    | 558    | 412   | 232   | 781                 | 467           | 1 145  | 1 359  | 329   |
| Aug                  | 8 691       | 281    | 290         | 2 305  | 234    | 99    | 532    | 367   | 182   | 578                 | 397           | 1 184  | 1 106  | 283   |
| Sep                  | 9 224       | 270    | 334         | 2 577  | 282    | 104   | 502    | 408   | 214   | 686                 | 411           | 1 047  | 1 093  | 266   |
| Oct                  | 10 072      | 280    | 346         | 2 826  | 313    | 135   | 587    | 494   | 245   | 740                 | 393           | 1 161  | 1 214  | 304   |
| Nov                  | 8 787       | 256    | 338         | 2 420  | 273    | 125   | 457    | 418   | 199   | 645                 | 356           | 1 034  | 1 102  | 285   |
| Dec                  | 10 334      | 275    | 375         | 2 626  | 287    | 143   | 569    | 523   | 295   | 774                 | 367           | 1 684  | 1 187  | 320   |
| 1998 Jan             | 8 219       | 256    | 352         | 2 407  | 238    | 110   | 411    | 337   | 211   | 645                 | 404           | 815    | 972    | 285   |
| Feb                  | 8 009       | 283    | 302         | 2 586  | 239    | 94    | 427    | 410   | 200   | 578                 | 330           | 657    | 809    | 241   |
| Mar                  | 9 632       | 326    | 345         | 2 817  | 257    | 105   | 514    | 497   | 209   | 687                 | 401           | 1 175  | 961    | 277   |
| Annual Variation (%) |             |        |             |        |        |       |        |       |       |                     |               |        |        |       |
| 1994                 | 9.2         | 32.4   | 4.0         | 9.8    | 3.9    | 14.7  | 12.7   | 19.0  | 20.0  | -0.6                | 22.2          | -16.9  | 15.7   | -8.1  |
| 1995                 | 3.8         | -9.1   | 6.3         | 0.1    | -11.9  | -9.8  | 18.1   | 28.3  | 7.7   | 12.9                | -5.9          | 7.7    | 4.7    | 4.3   |
| 1996                 | 13.6        | 8.4    | 31.1        | 9.3    | 10.1   | -7.5  | 14.7   | 27.3  | 24.7  | 15.4                | 17.1          | 29.2   | 7.5    | 2.6   |
| 1997                 | 27.4        | 54.6   | 1.7         | 27.4   | 30.7   | 46.0  | 16.7   | 26.7  | 58.7  | 26.0                | 47.2          | 49.0   | 23.9   | 20.7  |
| 1998 Jan-Mar         | 4.9         | 9.0    | -9.5        | 13.5   | 5.1    | 4.2   | -4.0   | 11.4  | 52.4  | 8.7                 | 17.5          | 7.3    | -12.4  | 5.5   |
| 1997 Dec             | 33.7        | 28.9   | 12.8        | 16.7   | 59.7   | 48.5  | 34.5   | 17.8  | 138.5 | 47.1                | 61.7          | 63.6   | 30.8   | 36.4  |
| 1998 Jan             | -4.5        | 3.1    | 17.2        | -2.9   | -2.0   | -10.1 | -11.7  | -13.7 | 64.6  | 2.2                 | 24.3          | -15.4  | -12.4  | 0.4   |
| Feb                  | 0.4         | 12.1   | -6.6        | 17.1   | -3.6   | 25.4  | -8.0   | 11.3  | 41.4  | 7.7                 | -1.0          | -15.6  | -20.3  | -3.4  |
| Mar                  | 19.3        | 11.2   | -28.2       | 28.3   | 23.6   | 5.6   | 7.4    | 39.1  | 52.4  | 16.8                | 30.4          | 61.9   | -4.2   | 21.7  |
| <b>IMPORTS</b>       |             |        |             |        |        |       |        |       |       |                     |               |        |        |       |
| % 1997               | 100.0       | 5.5    | 5.1         | 29.6   | 2.7    | 5.9   | 10.5   | 2.9   | 2.0   | 3.8                 | 3.5           | 3.8    | 13.5   | 2.6   |
| Value (Bn ECU)       |             |        |             |        |        |       |        |       |       |                     |               |        |        |       |
| 1994                 | 89 468      | 4 647  | 6 030       | 25 083 | 2 426  | 4 280 | 11 593 | 2 307 | 1 348 | 3 196               | 3 622         | 3 561  | 10 982 | 2 571 |
| 1995                 | 92 861      | 5 067  | 5 910       | 25 504 | 3 050  | 4 551 | 11 620 | 2 574 | 1 521 | 3 427               | 3 785         | 3 692  | 11 873 | 2 773 |
| 1996                 | 103 569     | 5 922  | 6 154       | 28 755 | 3 040  | 5 593 | 11 038 | 2 782 | 1 724 | 4 031               | 4 354         | 3 971  | 13 623 | 3 230 |
| 1997                 | 125 456     | 6 885  | 6 350       | 37 075 | 3 418  | 7 340 | 13 168 | 3 660 | 2 471 | 4 787               | 4 408         | 4 735  | 16 974 | 3 265 |
| 1998 Jan-Mar         | 34 168      | 1 505  | 1 548       | 11 033 | 805    | 1 860 | 3 530  | 987   | 510   | 1 366               | 1 051         | 1 226  | 4 934  | 872   |
| 1997 Mar             | 10 044      | 467    | 687         | 3 525  | 269    | 421   | 969    | 275   | 153   | 380                 | 339           | 318    | 1 165  | 242   |
| Apr                  | 10 962      | 643    | 555         | 3 344  | 304    | 528   | 1 124  | 327   | 234   | 402                 | 406           | 423    | 1 396  | 289   |
| May                  | 10 335      | 591    | 561         | 3 087  | 316    | 513   | 1 088  | 285   | 183   | 389                 | 380           | 349    | 1 358  | 251   |
| Jun                  | 10 487      | 581    | 534         | 3 327  | 299    | 555   | 1 084  | 338   | 167   | 369                 | 373           | 344    | 1 362  | 256   |
| Jul                  | 11 171      | 625    | 670         | 3 129  | 339    | 663   | 1 166  | 329   | 205   | 407                 | 438           | 432    | 1 573  | 294   |
| Aug                  | 9 836       | 518    | 445         | 2 630  | 236    | 632   | 1 184  | 291   | 131   | 374                 | 391           | 368    | 1 394  | 403   |
| Sep                  | 10 718      | 598    | 526         | 3 048  | 286    | 764   | 1 090  | 313   | 149   | 435                 | 360           | 392    | 1 413  | 272   |
| Oct                  | 11 326      | 624    | 468         | 3 124  | 299    | 787   | 1 285  | 336   | 200   | 444                 | 350           | 553    | 1 583  | 260   |
| Nov                  | 10 605      | 562    | 434         | 2 963  | 270    | 761   | 1 188  | 335   | 171   | 410                 | 353           | 404    | 1 607  | 222   |
| Dec                  | 11 261      | 580    | 363         | 3 337  | 281    | 703   | 1 151  | 313   | 569   | 386                 | 353           | 419    | 1 608  | 262   |
| 1998 Jan             | 10 630      | 468    | 455         | 3 105  | 236    | 669   | 1 122  | 316   | 181   | 394                 | 343           | 372    | 1 761  | 281   |
| Feb                  | 11 005      | 502    | 479         | 3 670  | 274    | 624   | 1 080  | 322   | 157   | 464                 | 332           | 423    | 1 465  | 279   |
| Mar                  | 12 532      | 535    | 614         | 4 258  | 295    | 567   | 1 328  | 349   | 172   | 508                 | 376           | 431    | 1 708  | 312   |
| Annual Variation (%) |             |        |             |        |        |       |        |       |       |                     |               |        |        |       |
| 1994                 | 7.2         | -8.8   | 3.9         | 14.3   | 6.3    | 22.0  | 12.3   | 33.5  | 26.7  | 5.1                 | 26.9          | -14.9  | 10.6   | 8.7   |
| 1995                 | 3.8         | 9.0    | -2.0        | 1.7    | 25.7   | 6.3   | 0.2    | 11.6  | 12.8  | 7.2                 | 4.5           | 3.7    | 8.1    | 7.9   |
| 1996                 | 11.5        | 16.9   | 4.1         | 12.7   | -0.3   | 22.9  | -5.0   | 8.1   | 13.3  | 17.6                | 15.1          | 7.6    | 14.7   | 16.5  |
| 1997                 | 21.1        | 16.3   | 3.2         | 28.9   | 12.5   | 31.2  | 19.3   | 31.6  | 43.4  | 18.7                | 1.2           | 19.2   | 24.6   | 1.1   |
| 1998 Jan-Mar         | 18.8        | -3.7   | -13.8       | 21.4   | 2.1    | 29.6  | 25.7   | 24.4  | 10.4  | 16.5                | 4.9           | 16.8   | 34.1   | 15.2  |
| 1997 Dec             | 33.8        | 2.3    | -8.8        | 45.9   | 19.5   | 40.6  | 25.5   | 33.5  | 300.4 | 5.7                 | -9.0          | 39.7   | 38.8   | -2.9  |
| 1998 Jan             | 12.4        | -19.5  | -12.0       | 18.2   | -16.5  | 27.6  | 27.8   | 18.9  | -0.8  | -4.9                | 3.4           | -5.4   | 33.5   | 2.6   |
| Feb                  | 18.9        | -2.6   | -18.9       | 25.1   | 15.4   | 27.3  | 12.3   | 27.5  | 23.9  | 22.8                | 0.1           | 24.9   | 22.5   | 15.9  |
| Mar                  | 24.8        | 14.7   | -10.7       | 20.8   | 9.7    | 34.9  | 37.0   | 26.9  | 12.5  | 33.6                | 11.0          | 35.7   | 46.7   | 28.9  |

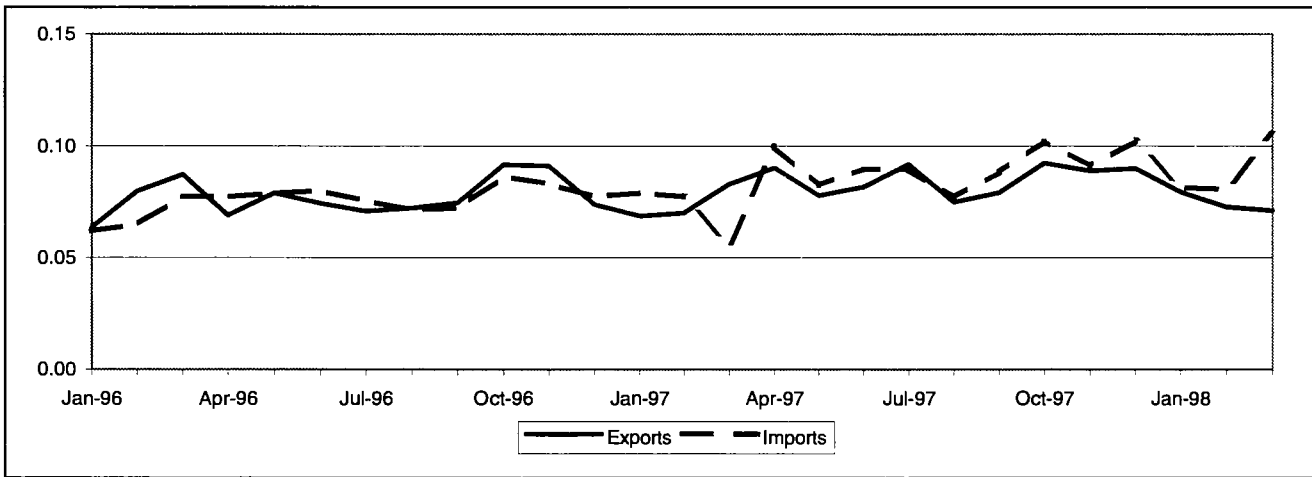


## EFTA external trade

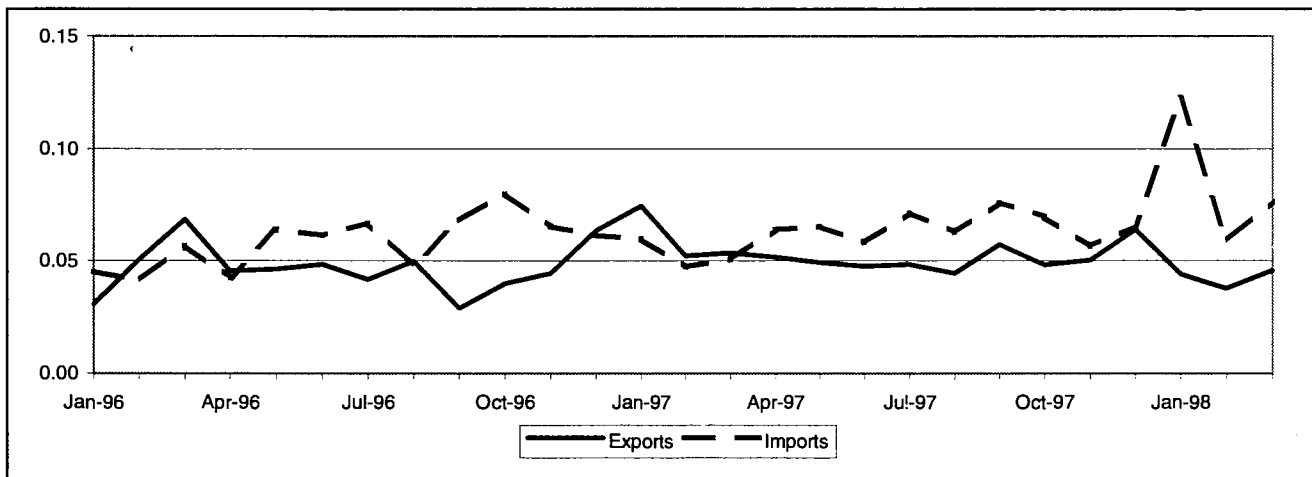
TRADE BALANCE (Bn ECU)



EU MEMBER STATES (Bn ECU)



EXTRA-EU (Bn ECU)



**TRADE BALANCE**
**EU-15 MEMBER STATES**
*Value (Mio ECU)*

| Period       | EU-15      | Partner |     |     |    |    |    |     |     |     |    |    |     |      |     |
|--------------|------------|---------|-----|-----|----|----|----|-----|-----|-----|----|----|-----|------|-----|
|              |            | B/L     | DK  | D   | EL | E  | F  | IRL | I   | NL  | A  | P  | FIN | S    | UK  |
| 1994         | <b>124</b> | -0      | -23 | 37  | 10 | 46 | 56 | -10 | -8  | -55 | -6 | 2  | -11 | -72  | 157 |
| 1995         | <b>61</b>  | -3      | -18 | 35  | 10 | 29 | 37 | -11 | -16 | -51 | -6 | 13 | -18 | -76  | 136 |
| 1996         | <b>21</b>  | -11     | -27 | 17  | 9  | 30 | 47 | -14 | -23 | -42 | -8 | 27 | -12 | -89  | 119 |
| 1997         | <b>-46</b> | -15     | -61 | 4   | 9  | 42 | 44 | -18 | -29 | -61 | -9 | 31 | -10 | -101 | 128 |
| 1998 Jan-Mar | <b>-44</b> | -4      | -18 | 9   | 2  | 13 | 5  | -4  | -10 | -24 | -2 | 9  | -3  | -26  | 12  |
| 1997 Mar     | <b>28</b>  | -1      | 0   | 6   | 1  | 3  | 5  | -1  | -2  | 3   | -0 | 2  | 1   | -5   | 16  |
| Apr          | <b>-10</b> | -1      | -10 | 2   | 1  | 2  | 6  | -1  | -4  | -6  | -0 | 3  | -1  | -10  | 10  |
| May          | <b>-5</b>  | -1      | -5  | -2  | 0  | 2  | 5  | -1  | -2  | -4  | -1 | 3  | -1  | -9   | 10  |
| Jun          | <b>-8</b>  | -3      | -5  | -0  | 0  | 3  | 2  | -2  | -2  | -5  | -1 | 3  | 0   | -9   | 11  |
| Jul          | <b>2</b>   | -1      | -2  | 1   | 0  | 6  | -0 | -2  | -2  | -4  | -1 | 3  | -0  | -10  | 14  |
| Aug          | <b>-2</b>  | -1      | 0   | 2   | 0  | 3  | 3  | -2  | -2  | -4  | -1 | 2  | -1  | -6   | 5   |
| Sep          | <b>-9</b>  | -1      | -6  | -1  | 1  | 3  | 3  | -1  | -1  | -7  | -1 | 3  | -1  | -10  | 9   |
| Oct          | <b>-10</b> | -2      | -9  | 1   | 1  | 4  | 5  | -2  | -3  | -6  | -1 | 5  | -3  | -11  | 11  |
| Nov          | <b>-2</b>  | -1      | -11 | 3   | 1  | 3  | 4  | -2  | -2  | -8  | -1 | 2  | -1  | -9   | 19  |
| Dec          | <b>-12</b> | -2      | -6  | -11 | 1  | 3  | 5  | -1  | -3  | -5  | -1 | 1  | 1   | -8   | 14  |
| 1998 Jan     | <b>-2</b>  | -1      | -6  | 7   | 1  | 5  | 2  | -1  | -2  | -7  | -1 | 3  | -1  | -8   | 5   |
| Feb          | <b>-8</b>  | -1      | -5  | 4   | 0  | 5  | 2  | -2  | -4  | -3  | -1 | 2  | -1  | -9   | 4   |
| Mar          | <b>-34</b> | -2      | -8  | -2  | 0  | 4  | 1  | -2  | -5  | -13 | -1 | 3  | -2  | -9   | 2   |

**EXTRA EU-15**
*Value (Mio ECU)*

| Period       | Extra EU-15 | Partner |             |     |        |       |       |      |     |                     |               |      |     |     |
|--------------|-------------|---------|-------------|-----|--------|-------|-------|------|-----|---------------------|---------------|------|-----|-----|
|              |             | Norway  | Switzerland | USA | Canada | China | Japan | CEEC | CIS | Mediterranean Basin | Latin America | OPEC | DAE | ACP |
| 1994         | <b>12</b>   | -138    | 9           | 88  | 5      | -16   | 143   | -11  | -19 | -3                  | -5            | 7    | -19 | 8   |
| 1995         | <b>-25</b>  | -91     | 14          | 58  | 10     | -16   | 97    | -30  | -23 | -2                  | -1            | 4    | -15 | 7   |
| 1996         | <b>-143</b> | -162    | 6           | 25  | 3      | -20   | 82    | -39  | -25 | -1                  | 3             | 4    | -17 | 20  |
| 1997         | <b>-103</b> | -114    | 10          | 65  | 1      | -18   | 21    | -11  | -15 | -2                  | 7             | 8    | -25 | 11  |
| 1998 Jan-Mar | <b>-130</b> | -30     | 10          | -51 | -1     | -4    | -6    | -6   | -0  | -2                  | 1             | -2   | -11 | 2   |
| 1997 Mar     | <b>3</b>    | -7      | 1           | 4   | 0      | -1    | 12    | 1    | -0  | -0                  | 1             | 1    | -1  | 1   |
| Apr          | <b>-12</b>  | -8      | 1           | -2  | 1      | -3    | 9     | -4   | 0   | -1                  | 0             | 1    | -2  | 0   |
| May          | <b>-16</b>  | -15     | 1           | 1   | -0     | -0    | 2     | -1   | -3  | -0                  | -0            | 0    | -1  | 1   |
| Jun          | <b>-11</b>  | -8      | -2          | 3   | 2      | -1    | 3     | -2   | -5  | -0                  | -0            | 1    | -1  | 1   |
| Jul          | <b>-23</b>  | -9      | -3          | -0  | 1      | -1    | 0     | -1   | -4  | 0                   | -0            | 2    | -0  | 2   |
| Aug          | <b>-18</b>  | -13     | 0           | 2   | 0      | -1    | 1     | -2   | -5  | -0                  | 1             | 1    | -3  | 1   |
| Sep          | <b>-19</b>  | -4      | 2           | 8   | 1      | -2    | -3    | -2   | -4  | -0                  | -0            | -0   | -4  | -0  |
| Oct          | <b>-21</b>  | -15     | 5           | -3  | -1     | -2    | -2    | 0    | -1  | -0                  | 1             | 1    | -4  | 1   |
| Nov          | <b>-6</b>   | -5      | 4           | 5   | -1     | -4    | -2    | -1   | 0   | -0                  | 2             | 0    | -3  | 0   |
| Dec          | <b>-1</b>   | -17     | 6           | 4   | -1     | -2    | -3    | 3    | 6   | -0                  | -0            | 1    | -3  | 2   |
| 1998 Jan     | <b>-78</b>  | -12     | 3           | -39 | -1     | -1    | -5    | -0   | -6  | -0                  | 1             | 1    | -3  | 1   |
| Feb          | <b>-21</b>  | -11     | 1           | 1   | 0      | -2    | -1    | -5   | 3   | -0                  | 1             | -2   | -3  | 1   |
| Mar          | <b>-31</b>  | -7      | 6           | -14 | -0     | -1    | 0     | -1   | 3   | -1                  | -1            | -0   | -4  | 1   |

## EU-15 MEMBER STATES

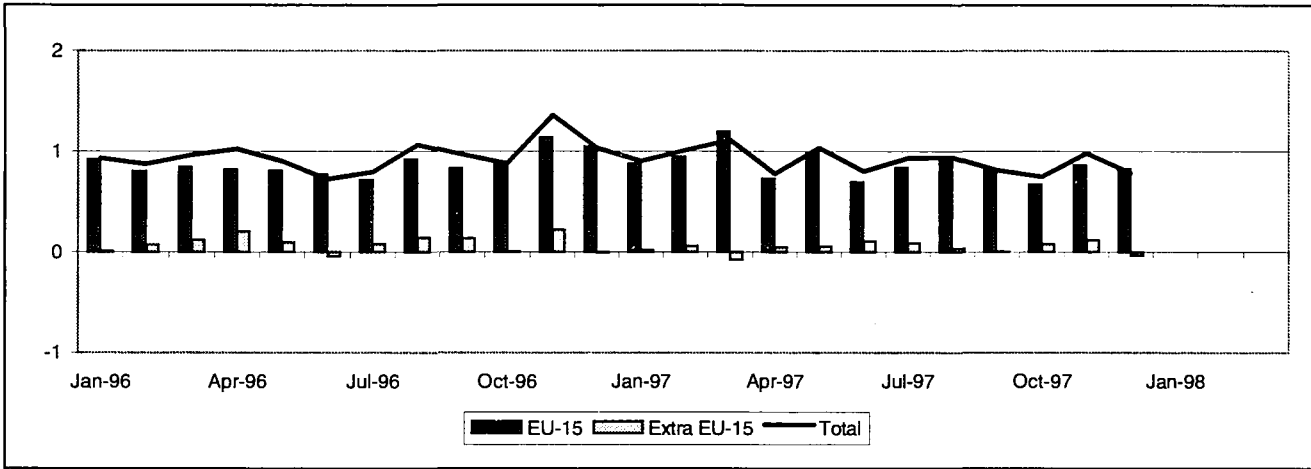
| Period                      | EU-15 | Partner |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
|-----------------------------|-------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
|                             |       | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | S     | UK    |  |
| <b>EXPORTS</b>              |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1997                      | 100.0 | 2.2     | 9.3   | 21.6  | 1.0   | 7.2   | 10.5  | 0.3   | 2.9   | 5.5   | 0.2   | 4.4   | 1.9   | 1.9   | 31.2  |  |
| <b>Value (Bn ECU)</b>       |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1994                        | 842   | 25      | 87    | 175   | 11    | 63    | 99    | 2     | 32    | 22    | 2     | 17    | 13    | 14    | 278   |  |
| 1995                        | 863   | 24      | 108   | 188   | 11    | 50    | 93    | 2     | 28    | 41    | 2     | 25    | 7     | 18    | 265   |  |
| 1996                        | 926   | 20      | 107   | 192   | 10    | 58    | 100   | 2     | 28    | 53    | 1     | 38    | 14    | 19    | 283   |  |
| 1997                        | 988   | 22      | 92    | 213   | 10    | 71    | 103   | 3     | 29    | 55    | 2     | 43    | 19    | 18    | 308   |  |
| 1998 Jan-Mar                | 223   | 4       | 20    | 60    | 2     | 22    | 22    | 1     | 4     | 12    | 0     | 12    | 4     | 4     | 57    |  |
| 1997 Mar                    | 83    | 2       | 8     | 16    | 1     | 5     | 8     | 0     | 2     | 9     | 0     | 3     | 2     | 1     | 26    |  |
| Apr                         | 90    | 2       | 7     | 21    | 1     | 5     | 11    | 1     | 2     | 5     | 0     | 4     | 2     | 3     | 27    |  |
| May                         | 78    | 2       | 7     | 15    | 0     | 5     | 9     | 0     | 2     | 6     | 0     | 4     | 1     | 2     | 24    |  |
| Jun                         | 82    | 2       | 8     | 17    | 0     | 5     | 7     | 0     | 3     | 5     | 0     | 4     | 2     | 2     | 26    |  |
| Jul                         | 92    | 2       | 10    | 20    | 0     | 8     | 6     | 0     | 3     | 4     | 0     | 3     | 2     | 1     | 31    |  |
| Aug                         | 75    | 1       | 11    | 18    | 0     | 5     | 8     | 0     | 2     | 4     | 0     | 3     | 1     | 1     | 20    |  |
| Sep                         | 79    | 2       | 9     | 18    | 1     | 5     | 7     | 0     | 3     | 3     | 0     | 4     | 1     | 1     | 24    |  |
| Oct                         | 92    | 2       | 6     | 20    | 1     | 8     | 10    | 0     | 4     | 6     | 0     | 6     | 0     | 1     | 27    |  |
| Nov                         | 89    | 2       | 4     | 19    | 2     | 5     | 9     | 0     | 4     | 3     | 0     | 3     | 2     | 1     | 35    |  |
| Dec                         | 90    | 2       | 7     | 16    | 1     | 6     | 10    | 1     | 2     | 5     | 0     | 2     | 3     | 1     | 32    |  |
| 1998 Jan                    | 79    | 2       | 9     | 22    | 1     | 7     | 7     | 1     | 2     | 3     | 0     | 4     | 2     | 1     | 19    |  |
| Feb                         | 73    | 1       | 7     | 20    | 1     | 7     | 7     | 0     | 1     | 5     | 0     | 3     | 1     | 1     | 19    |  |
| Mar                         | 71    | 1       | 5     | 18    | 0     | 7     | 7     | 0     | 1     | 4     | 0     | 5     | 1     | 1     | 20    |  |
| <b>Annual Variation (%)</b> |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1994                        | 14.2  | 29.8    | 30.1  | 33.2  | 15.2  | 9.0   | 0.6   | 87.8  | 30.1  | -15.5 | 54.9  | -12.2 | 51.3  | 2.1   | 7.8   |  |
| 1995                        | 2.5   | -1.1    | 23.5  | 7.1   | -3.6  | -20.6 | -5.5  | -0.8  | -11.2 | 83.3  | -11.4 | 46.0  | -46.8 | 26.3  | -4.6  |  |
| 1996                        | 7.3   | -17.5   | -0.5  | 2.0   | -9.2  | 14.4  | 6.7   | -13.3 | 0.7   | 31.3  | -9.9  | 52.8  | 109.0 | 6.7   | 6.6   |  |
| 1997                        | 6.7   | 6.5     | -14.0 | 11.2  | -0.8  | 23.1  | 3.7   | 51.1  | 1.2   | 2.2   | 10.5  | 12.6  | 31.5  | -3.4  | 9.0   |  |
| 1998 Jan-Mar                | 0.7   | -19.8   | -14.8 | 23.3  | -37.9 | 11.4  | -8.4  | 40.4  | -26.8 | -10.0 | -41.8 | 29.4  | 9.9   | -13.9 | -6.6  |  |
| 1997 Dec                    | 21.9  | 6.9     | -9.6  | 0.8   | 10.7  | 18.9  | 45.0  | ↗     | -10.9 | 39.1  | -40.2 | -11.1 | 45.8  | 10.8  | 42.0  |  |
| 1998 Jan                    | 15.5  | 7.1     | 29.7  | 20.6  | -19.2 | -5.2  | 1.1   | 563.1 | 5.6   | 3.9   | -64.5 | 28.8  | 169.1 | -10.3 | 15.4  |  |
| Feb                         | 4.0   | -37.8   | -22.7 | 45.2  | -45.2 | 10.4  | -15.0 | -81.7 | -43.3 | 130.1 | -28.8 | -0.4  | -36.5 | -29.9 | -1.5  |  |
| Mar                         | -14.4 | -25.8   | -43.2 | 8.2   | -62.4 | 35.4  | -9.5  | -6.7  | -41.5 | -51.6 | -17.8 | 58.8  | -31.0 | 0.8   | -24.1 |  |
| <b>IMPORTS</b>              |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1997                      | 100.0 | 3.6     | 14.9  | 20.3  | 0.1   | 2.8   | 5.7   | 2.0   | 5.6   | 11.1  | 1.0   | 1.2   | 2.8   | 11.5  | 17.4  |  |
| <b>Value (Bn ECU)</b>       |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1994                        | 718   | 25      | 111   | 138   | 1     | 17    | 43    | 12    | 40    | 77    | 8     | 15    | 23    | 86    | 122   |  |
| 1995                        | 802   | 27      | 126   | 153   | 1     | 22    | 57    | 13    | 44    | 92    | 8     | 12    | 25    | 94    | 129   |  |
| 1996                        | 905   | 31      | 134   | 175   | 1     | 28    | 53    | 16    | 52    | 96    | 10    | 12    | 26    | 108   | 164   |  |
| 1997                        | 1 034 | 37      | 154   | 209   | 1     | 29    | 59    | 21    | 58    | 115   | 11    | 12    | 29    | 119   | 180   |  |
| 1998 Jan-Mar                | 267   | 8       | 39    | 51    | 0     | 9     | 17    | 5     | 15    | 36    | 3     | 3     | 7     | 30    | 45    |  |
| 1997 Mar                    | 55    | 2       | 8     | 10    | 0     | 2     | 3     | 1     | 3     | 6     | 1     | 1     | 1     | 7     | 10    |  |
| Apr                         | 100   | 3       | 17    | 19    | 0     | 3     | 5     | 2     | 5     | 11    | 1     | 1     | 3     | 12    | 17    |  |
| May                         | 83    | 3       | 11    | 17    | 0     | 3     | 4     | 2     | 4     | 10    | 1     | 1     | 2     | 11    | 14    |  |
| Jun                         | 90    | 4       | 13    | 18    | 0     | 2     | 5     | 2     | 5     | 10    | 1     | 1     | 2     | 11    | 15    |  |
| Jul                         | 90    | 3       | 12    | 19    | 0     | 2     | 6     | 2     | 5     | 8     | 1     | 1     | 3     | 11    | 17    |  |
| Aug                         | 77    | 2       | 11    | 16    | 0     | 2     | 4     | 2     | 4     | 8     | 1     | 1     | 2     | 7     | 16    |  |
| Sep                         | 88    | 3       | 15    | 19    | 0     | 2     | 4     | 1     | 3     | 10    | 1     | 1     | 3     | 11    | 15    |  |
| Oct                         | 102   | 4       | 15    | 19    | 0     | 3     | 5     | 2     | 6     | 12    | 1     | 1     | 3     | 12    | 16    |  |
| Nov                         | 91    | 3       | 15    | 16    | 0     | 2     | 5     | 2     | 5     | 11    | 1     | 1     | 3     | 10    | 15    |  |
| Dec                         | 102   | 5       | 13    | 27    | 0     | 3     | 5     | 2     | 5     | 10    | 1     | 1     | 2     | 9     | 18    |  |
| 1998 Jan                    | 81    | 2       | 14    | 15    | 0     | 2     | 5     | 2     | 4     | 10    | 1     | 1     | 2     | 9     | 14    |  |
| Feb                         | 81    | 2       | 12    | 16    | 0     | 3     | 5     | 2     | 5     | 9     | 1     | 1     | 2     | 10    | 14    |  |
| Mar                         | 105   | 3       | 13    | 20    | 0     | 3     | 7     | 2     | 6     | 17    | 1     | 1     | 3     | 11    | 17    |  |
| <b>Annual Variation (%)</b> |       |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1994                        | 7.8   | 11.4    | 2.9   | 1.0   | -21.8 | 7.2   | 8.8   | 36.4  | -1.1  | 12.1  | -11.6 | 26.5  | 3.1   | 11.0  | 18.0  |  |
| 1995                        | 11.7  | 9.3     | 13.9  | 10.8  | -7.2  | 26.6  | 33.9  | 11.5  | 10.6  | 18.8  | -7.5  | -20.8 | 5.7   | 8.5   | 6.4   |  |
| 1996                        | 12.9  | 16.3    | 6.3   | 14.2  | -25.9 | 28.7  | -7.6  | 23.1  | 17.8  | 4.5   | 28.4  | -1.0  | 7.2   | 15.0  | 26.7  |  |
| 1997                        | 14.2  | 16.7    | 14.6  | 19.8  | 18.7  | 5.4   | 12.0  | 27.8  | 11.5  | 20.1  | 8.1   | 7.1   | 9.6   | 10.5  | 9.8   |  |
| 1998 Jan-Mar                | 26.4  | 21.4    | 23.0  | 28.6  | 75.2  | 37.9  | 20.3  | 24.0  | 4.4   | 46.3  | 33.7  | 20.8  | 25.5  | 22.9  | 25.8  |  |
| 1997 Dec                    | 32.3  | 38.3    | 19.1  | 103.8 | -40.0 | 30.5  | -6.1  | 53.8  | 6.3   | 32.2  | 21.8  | 27.6  | -26.2 | 3.6   | 28.5  |  |
| 1998 Jan                    | 2.8   | 9.6     | 28.5  | -3.5  | -12.3 | 15.8  | -20.8 | 43.0  | -37.5 | 6.8   | 25.2  | -28.2 | 17.6  | 7.8   | 4.2   |  |
| Feb                         | 4.4   | 2.8     | -6.5  | 16.2  | 113.9 | 26.6  | 7.0   | -13.6 | 11.0  | -8.4  | -10.4 | 21.7  | -31.4 | 7.3   | 12.0  |  |
| Mar                         | 90.9  | 51.8    | 61.9  | 95.3  | 136.5 | 75.5  | 114.8 | 60.2  | 69.3  | 195.3 | 114.9 | 70.5  | 174.5 | 63.5  | 71.8  |  |



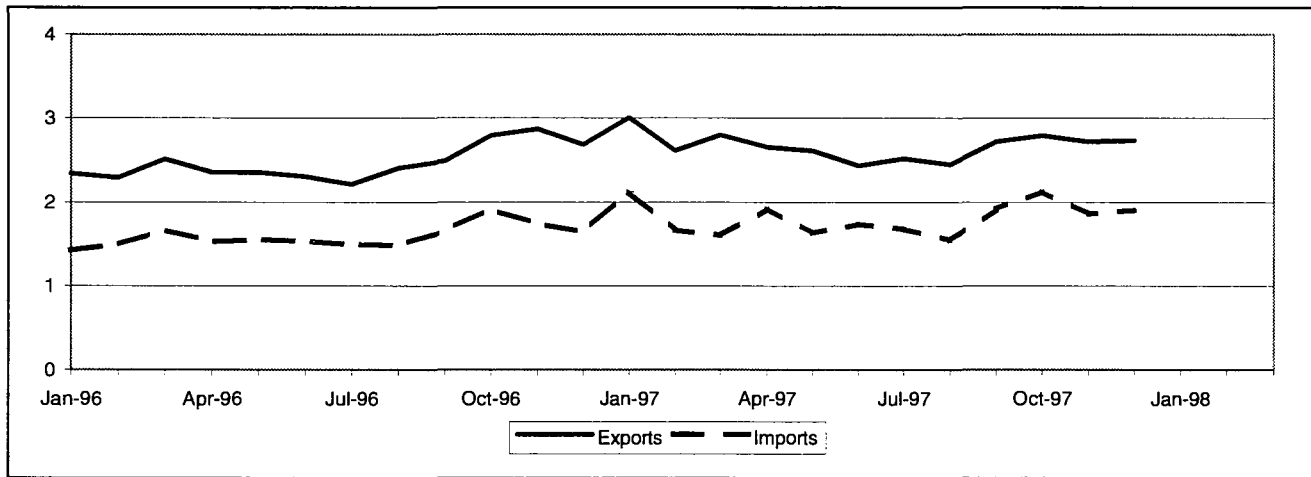
EXTRA EU-15

| Period               | Extra EU-15 | Partner |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Norway  | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 14.1    | 7.7         | 36.2  | 3.1    | 1.0   | 16.8  | 3.0   | 4.6   | 0.8                 | 2.4           | 1.8   | 4.7   | 2.1   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 525         | 38      | 24          | 198   | 18     | 0     | 193   | 3     | 8     | 2                   | 4             | 9     | 20    | 9     |
| 1995                 | 514         | 45      | 30          | 171   | 23     | 2     | 156   | 5     | 8     | 2                   | 7             | 7     | 29    | 8     |
| 1996                 | 558         | 55      | 29          | 177   | 17     | 1     | 146   | 9     | 15    | 5                   | 11            | 7     | 32    | 22    |
| 1997                 | 643         | 91      | 50          | 233   | 20     | 7     | 108   | 19    | 30    | 5                   | 16            | 12    | 30    | 13    |
| 1998 Jan-Mar         | 128         | 17      | 18          | 42    | 4      | 3     | 16    | 7     | 9     | 1                   | 4             | 3     | 3     | 3     |
| 1997 Mar             | 54          | 9       | 3           | 13    | 1      | 1     | 17    | 2     | 3     | 0                   | 1             | 1     | 2     | 1     |
| Apr                  | 52          | 5       | 4           | 16    | 2      | 1     | 17    | 1     | 1     | 0                   | 1             | 1     | 4     | 1     |
| May                  | 49          | 8       | 3           | 16    | 2      | 1     | 10    | 1     | 1     | 0                   | 1             | 1     | 4     | 2     |
| Jun                  | 48          | 5       | 3           | 18    | 3      | 0     | 12    | 0     | 0     | 0                   | 1             | 1     | 3     | 1     |
| Jul                  | 48          | 8       | 4           | 15    | 2      | 1     | 10    | 1     | 1     | 1                   | 1             | 2     | 3     | 2     |
| Aug                  | 44          | 5       | 3           | 16    | 2      | 1     | 9     | 0     | 2     | 1                   | 2             | 1     | 2     | 1     |
| Sep                  | 57          | 12      | 4           | 22    | 3      | 0     | 4     | 1     | 2     | 0                   | 1             | 0     | 2     | 0     |
| Oct                  | 48          | 4       | 7           | 15    | 1      | 1     | 6     | 3     | 5     | 1                   | 2             | 1     | 2     | 1     |
| Nov                  | 50          | 10      | 5           | 19    | 1      | 0     | 4     | 2     | 2     | 0                   | 3             | 0     | 2     | 0     |
| Dec                  | 64          | 9       | 8           | 19    | 1      | 0     | 3     | 5     | 8     | 1                   | 0             | 2     | 2     | 2     |
| 1998 Jan             | 44          | 7       | 7           | 19    | 1      | 0     | 2     | 2     | 1     | 0                   | 1             | 1     | 1     | 1     |
| Feb                  | 38          | 2       | 4           | 14    | 1      | 1     | 5     | 2     | 4     | 0                   | 2             | 1     | 1     | 1     |
| Mar                  | 46          | 7       | 8           | 9     | 1      | 1     | 9     | 3     | 4     | 0                   | 0             | 1     | 1     | 1     |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 15.2        | -5.1    | -45.4       | 4.6   | 188.2  | 207.3 | 74.1  | 74.6  | 76.0  | -58.7               | -16.3         | -22.3 | -25.5 | -44.0 |
| 1995                 | -2.2        | 18.2    | 27.8        | -13.9 | 27.7   | 479.4 | -18.9 | 52.0  | -3.7  | 21.8                | 80.3          | -25.1 | 40.4  | -9.7  |
| 1996                 | 8.7         | 22.8    | -3.3        | 3.6   | -25.5  | -58.0 | -6.5  | 93.2  | 89.8  | 134.8               | 60.2          | 9.1   | 11.0  | 169.8 |
| 1997                 | 15.2        | 63.8    | 68.8        | 31.5  | 14.2   | 701.7 | -26.0 | 122.8 | 93.2  | 10.5                | 42.7          | 63.2  | -4.5  | -39.1 |
| 1998 Jan-Mar         | -29.1       | -29.3   | 96.7        | -46.1 | 19.6   | 91.0  | -49.9 | 18.4  | 16.9  | -58.6               | -29.8         | 0.6   | -54.5 | 7.1   |
| 1997 Dec             | 0.9         | 60.1    | 176.0       | 88.7  | -65.7  | -64.2 | -40.2 | 541.2 | 461.9 | -19.6               | -61.3         | 178.0 | -25.1 | 228.7 |
| 1998 Jan             | -40.7       | 50.1    | 84.8        | -62.4 | 39.3   | 212.7 | -59.2 | 214.4 | -42.4 | 42.2                | -45.6         | 11.9  | -62.3 | 14.1  |
| Feb                  | -27.5       | -77.6   | 27.1        | -3.5  | 14.4   | 12.5  | -49.9 | -33.6 | 19.3  | -71.8               | 40.8          | -10.1 | -41.3 | -8.3  |
| Mar                  | -14.6       | -17.7   | 182.7       | -30.8 | 6.8    | 177.4 | -47.0 | 34.2  | 46.9  | -87.3               | -85.0         | 4.0   | -61.1 | 23.9  |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1997               | 100.0       | 27.5    | 5.3         | 22.5  | 2.5    | 3.3   | 11.7  | 4.1   | 5.9   | 1.0                 | 1.2           | 0.4   | 7.4   | 0.3   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 513         | 176     | 15          | 110   | 13     | 16    | 50    | 14    | 28    | 5                   | 8             | 2     | 39    | 1     |
| 1995                 | 539         | 137     | 16          | 113   | 13     | 18    | 59    | 34    | 31    | 4                   | 8             | 2     | 44    | 1     |
| 1996                 | 701         | 217     | 24          | 152   | 15     | 21    | 64    | 48    | 40    | 6                   | 8             | 3     | 49    | 2     |
| 1997                 | 746         | 205     | 40          | 168   | 18     | 24    | 87    | 31    | 44    | 8                   | 9             | 3     | 56    | 2     |
| 1998 Jan-Mar         | 258         | 47      | 8           | 93    | 5      | 6     | 22    | 12    | 9     | 3                   | 3             | 4     | 14    | 1     |
| 1997 Mar             | 51          | 16      | 2           | 9     | 1      | 1     | 5     | 2     | 3     | 1                   | 1             | 0     | 3     | 0     |
| Apr                  | 64          | 13      | 2           | 17    | 2      | 4     | 8     | 5     | 1     | 1                   | 1             | 0     | 6     | 1     |
| May                  | 65          | 23      | 2           | 15    | 2      | 1     | 8     | 2     | 4     | 1                   | 1             | 0     | 5     | 0     |
| Jun                  | 58          | 13      | 4           | 15    | 1      | 1     | 9     | 2     | 5     | 0                   | 1             | 0     | 4     | 0     |
| Jul                  | 71          | 18      | 6           | 15    | 1      | 1     | 10    | 2     | 4     | 0                   | 1             | 0     | 4     | 0     |
| Aug                  | 63          | 17      | 3           | 15    | 2      | 2     | 7     | 2     | 7     | 1                   | 1             | 0     | 5     | 0     |
| Sep                  | 76          | 17      | 2           | 13    | 2      | 2     | 7     | 3     | 6     | 1                   | 1             | 0     | 6     | 0     |
| Oct                  | 70          | 18      | 2           | 18    | 2      | 3     | 9     | 2     | 6     | 1                   | 1             | 0     | 6     | 0     |
| Nov                  | 56          | 16      | 2           | 14    | 2      | 4     | 6     | 3     | 2     | 1                   | 1             | 0     | 5     | 0     |
| Dec                  | 65          | 26      | 2           | 15    | 2      | 2     | 6     | 2     | 2     | 1                   | 1             | 0     | 5     | 0     |
| 1998 Jan             | 123         | 19      | 3           | 57    | 2      | 2     | 7     | 2     | 7     | 0                   | 1             | 0     | 4     | 0     |
| Feb                  | 59          | 13      | 3           | 13    | 1      | 2     | 6     | 6     | 1     | 1                   | 1             | 3     | 5     | 0     |
| Mar                  | 77          | 15      | 2           | 23    | 1      | 2     | 9     | 4     | 2     | 1                   | 1             | 1     | 5     | 0     |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1994                 | 6.3         | 24.0    | -22.9       | 2.3   | 79.9   | 39.2  | -22.2 | 10.5  | -5.0  | 6.3                 | -6.5          | 19.7  | 14.4  | 0.3   |
| 1995                 | 5.1         | -22.5   | 4.9         | 2.8   | 0.3    | 10.9  | 19.0  | 143.7 | 13.2  | -11.5               | -1.8          | 9.1   | 11.5  | 68.2  |
| 1996                 | 30.0        | 59.1    | 47.3        | 34.5  | 13.8   | 15.9  | 9.4   | 40.2  | 27.0  | 40.9                | -6.0          | 11.2  | 12.0  | 92.1  |
| 1997                 | 6.5         | -5.6    | 68.2        | 10.8  | 26.0   | 16.2  | 35.7  | -36.0 | 11.0  | 20.5                | 17.9          | 20.9  | 14.1  | 0.0   |
| 1998 Jan-Mar         | 63.5        | 6.2     | -42.9       | 195.6 | 36.7   | 72.1  | 24.6  | 69.8  | 10.4  | 44.0                | 59.7          | 606.5 | 32.0  | 65.9  |
| 1997 Dec             | 6.7         | 32.0    | 16.6        | 21.8  | 62.4   | 40.7  | 28.5  | -50.0 | 48.5  | 34.0                | 4.1           | 89.3  | 20.9  | -40.2 |
| 1998 Jan             | 104.6       | 20.6    | -65.9       | 389.2 | 77.0   | 37.6  | 10.9  | 72.4  | 80.2  | -22.5               | 19.0          | -46.9 | 24.0  | -51.5 |
| Feb                  | 24.4        | 7.5     | -4.1        | 17.2  | -38.1  | 90.1  | -3.7  | 41.7  | -52.8 | 39.5                | 35.2          | 24.1  | -5.2  | 24.1  |
| Mar                  | 51.5        | -8.9    | 14.7        | 156.1 | 89.2   | 85.1  | 80.2  | 153.0 | -42.6 | 114.8               | 138.8         | 589.7 | 49.6  | 24.1  |

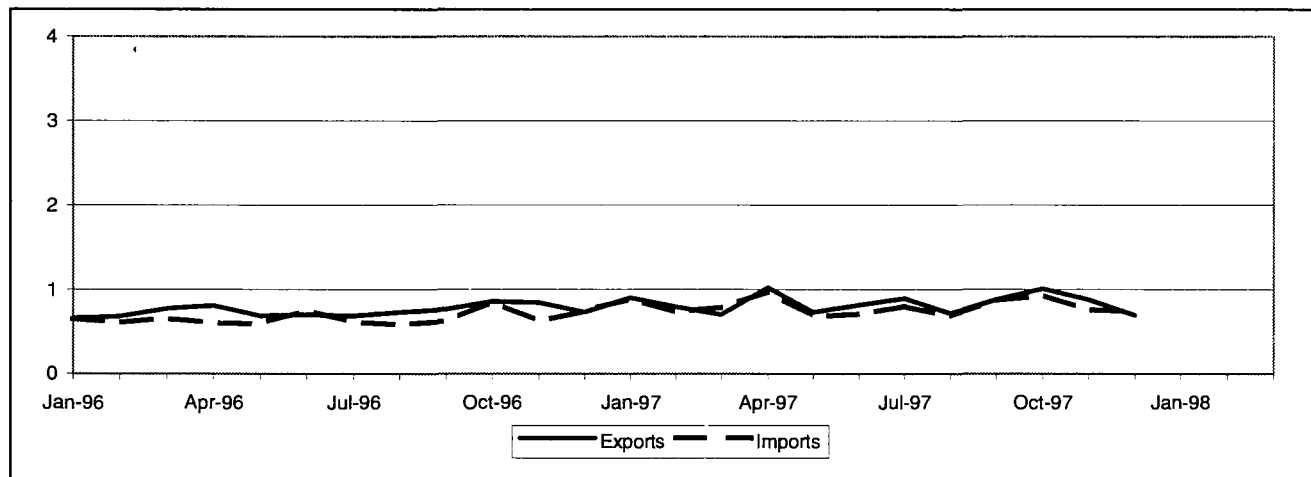
TRADE BALANCE (Bn ECU)



EU MEMBER STATES (Bn ECU)



EXTRA-EU (Bn ECU)



TRADE BALANCE

EU-15 MEMBER STATES

Value (Mio ECU)

| Period       | EU-15  | Partner |      |     |     |      |       |     |     |       |      |     |      |        |       |
|--------------|--------|---------|------|-----|-----|------|-------|-----|-----|-------|------|-----|------|--------|-------|
|              |        | B/L     | DK   | D   | EL  | E    | F     | IRL | I   | NL    | A    | P   | FIN  | S      | UK    |
| 1993         | 7 465  | 182     | -321 | 681 | 61  | -88  | 1 247 | 44  | -3  | 1 456 | -119 | 43  | 23   | -536   | 4 795 |
| 1994         | 6 891  | 237     | -318 | 433 | 40  | 167  | 1 445 | 85  | 41  | 1 800 | -110 | 47  | 31   | -704   | 3 695 |
| 1995         | 6 794  | 271     | -284 | 326 | 131 | 69   | 1 377 | -84 | -7  | 1 926 | -112 | 53  | -109 | -707   | 3 944 |
| 1996         | 10 487 | 531     | -329 | 679 | 45  | 355  | 2 256 | -23 | 4   | 3 074 | -121 | 44  | -122 | -1 035 | 5 130 |
| 1997 Jan-Dec | 10 345 | 652     | -36  | -25 | 47  | -267 | 2 445 | 131 | -40 | 3 496 | -176 | 54  | -124 | -1 162 | 5 351 |
| 1996 Dec     | 1 046  | 53      | -61  | 32  | 3   | 7    | 292   | -1  | 10  | 285   | -15  | 2   | 20   | -80    | 499   |
| 1997 Jan     | 882    | 71      | 1    | 111 | 2   | -392 | 271   | 16  | 4   | 429   | -3   | 2   | 24   | -93    | 439   |
| Feb          | 948    | 53      | -13  | -37 | 4   | 12   | 240   | 11  | 4   | 399   | -9   | -7  | -22  | -112   | 424   |
| Mar          | 1 195  | 58      | -49  | 50  | 5   | 43   | 237   | 12  | -3  | 434   | -12  | 7   | -25  | -47    | 484   |
| Apr          | 733    | 61      | -28  | -70 | 1   | 10   | 172   | -1  | -20 | 255   | -20  | 13  | -16  | -83    | 459   |
| May          | 982    | 69      | 40   | 14  | 1   | 27   | 243   | 25  | -1  | 246   | -11  | 21  | -17  | -144   | 469   |
| Jun          | 692    | 34      | -12  | -30 | 3   | 7    | 95    | 6   | 0   | 254   | -14  | 15  | -24  | -88    | 445   |
| Jul          | 840    | 47      | -30  | 50  | 10  | 12   | 126   | 10  | -10 | 278   | -16  | 10  | -9   | -106   | 468   |
| Aug          | 905    | 67      | 53   | -20 | -0  | 2    | 109   | 21  | -23 | 310   | -14  | -17 | 11   | -57    | 462   |
| Sep          | 806    | 47      | -2   | 17  | 3   | -35  | 156   | -2  | 56  | 204   | -9   | -1  | 5    | -106   | 474   |
| Oct          | 670    | 44      | 3    | -51 | 5   | 11   | 206   | 22  | -48 | 199   | -14  | -2  | -7   | -131   | 434   |
| Nov          | 863    | 43      | -8   | -10 | 7   | 13   | 265   | 0   | 9   | 240   | -18  | 14  | -14  | -80    | 403   |
| Dec          | 828    | 57      | 8    | -48 | 6   | 23   | 324   | 12  | -8  | 249   | -39  | -1  | -29  | -116   | 390   |

EXTRA EU-15

Value (Mio ECU)

| Period       | Extra EU-15 | Partner |              |       |        |       |        |      |      |                     |               |      |      |      |
|--------------|-------------|---------|--------------|-------|--------|-------|--------|------|------|---------------------|---------------|------|------|------|
|              |             | Iceland | Switzer-land | USA   | Canada | China | Japan  | CEEC | CIS  | Mediterranean Basin | Latin America | OPEC | DAE  | ACP  |
| 1993         | -742        | 94      | -160         | 37    | 221    | -191  | -1 136 | 142  | -223 | 334                 | 172           | 89   | -260 | 36   |
| 1994         | -652        | 132     | -130         | 280   | 520    | -290  | -824   | 128  | -449 | 149                 | -74           | 86   | -163 | -63  |
| 1995         | 135         | 80      | -176         | 291   | 668    | -333  | -391   | 96   | -310 | 179                 | 48            | 128  | 30   | -203 |
| 1996         | 1 028       | 134     | -211         | 1 105 | 975    | -387  | -337   | 146  | -239 | 191                 | 111           | 88   | -252 | -219 |
| 1997 Jan-Dec | 492         | 98      | -170         | 533   | 1 453  | -432  | -506   | 85   | -319 | 122                 | -45           | 24   | 41   | -407 |
| 1996 Dec     | -9          | 11      | -16          | 15    | 115    | -25   | -129   | 7    | -16  | 8                   | 11            | 9    | 15   | -21  |
| 1997 Jan     | 19          | 7       | -15          | 38    | 135    | -84   | -9     | 23   | -24  | 12                  | 56            | 2    | -95  | -52  |
| Feb          | 61          | 11      | -15          | 32    | 110    | -45   | -13    | 25   | -6   | 18                  | 5             | -5   | 52   | -113 |
| Mar          | -81         | -3      | -16          | 20    | 72     | -36   | -104   | 7    | -28  | 11                  | -17           | 5    | 31   | 8    |
| Apr          | 47          | 4       | -20          | 83    | 140    | 31    | -53    | 15   | -33  | 47                  | 13            | 2    | -57  | -85  |
| May          | 52          | 5       | -9           | 52    | 113    | -24   | -34    | -2   | -36  | 4                   | -34           | 3    | 20   | -8   |
| Jun          | 107         | 3       | -1           | 114   | 42     | -25   | -22    | 18   | -45  | 7                   | -14           | 7    | 65   | -22  |
| Jul          | 92          | 10      | -18          | 41    | 162    | -3    | -47    | -1   | -52  | 14                  | -10           | -2   | -23  | -17  |
| Aug          | 34          | 6       | -9           | 39    | 146    | -48   | -48    | -5   | -22  | 6                   | -30           | -3   | 27   | -32  |
| Sep          | 8           | 13      | -15          | 70    | 149    | -60   | -89    | -6   | -10  | 15                  | 8             | 6    | -18  | -39  |
| Oct          | 76          | 29      | -13          | -38   | 154    | -59   | 16     | 12   | -18  | -8                  | -10           | -1   | 24   | -29  |
| Nov          | 121         | 6       | -16          | 67    | 108    | -49   | -12    | 6    | -16  | -4                  | -8            | 5    | 17   | -9   |
| Dec          | -43         | 6       | -22          | 15    | 122    | -28   | -91    | -6   | -28  | 0                   | -5            | 6    | -2   | -10  |

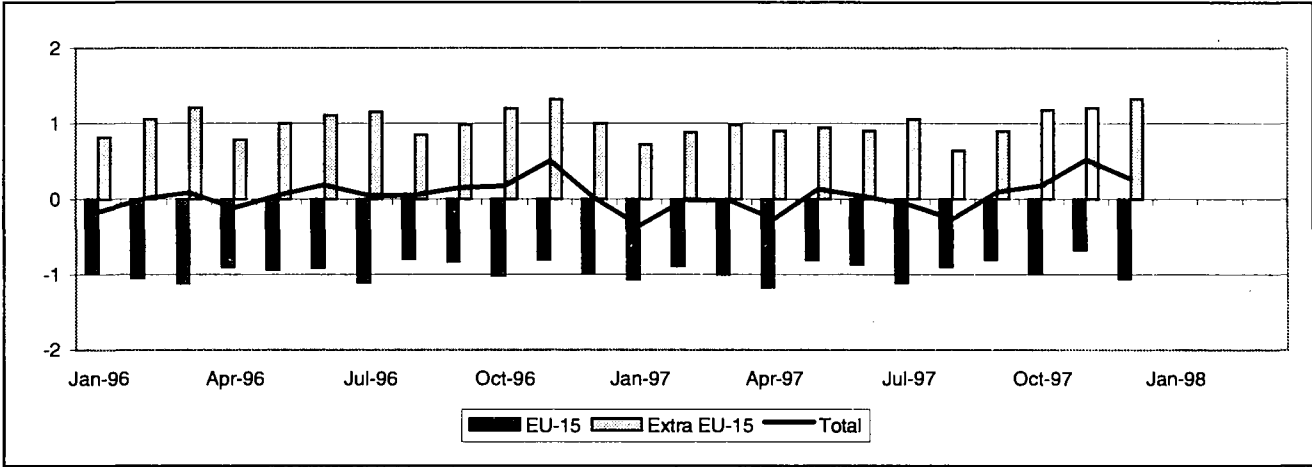
## EU-15 MEMBER STATES

| Period               | EU-15  | Partner |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
|----------------------|--------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
|                      |        | B/L     | DK    | D     | EL    | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | S     | UK    |  |
| <b>EXPORTS</b>       |        |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0  | 4.1     | 5.9   | 14.5  | 0.3   | 2.5   | 11.5  | 1.2   | 3.5   | 14.4  | 0.5   | 0.9   | 2.9   | 12.1  | 25.8  |  |
| Value (Bn ECU)       |        |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 21 254 | 683     | 1 197 | 3 470 | 96    | 297   | 2 128 | 275   | 709   | 2 304 | 99    | 244   | 697   | 2 374 | 6 682 |  |
| 1994                 | 22 706 | 822     | 1 377 | 3 631 | 74    | 405   | 2 375 | 355   | 838   | 2 774 | 117   | 257   | 869   | 2 739 | 6 074 |  |
| 1995                 | 24 636 | 994     | 1 604 | 3 807 | 163   | 538   | 2 481 | 295   | 875   | 3 040 | 139   | 285   | 876   | 3 148 | 6 391 |  |
| 1996                 | 29 607 | 1 222   | 1 760 | 4 293 | 76    | 737   | 3 392 | 343   | 1 037 | 4 277 | 136   | 273   | 847   | 3 572 | 7 642 |  |
| 1997 Jan-Dec         | 32 064 | 1 305   | 2 173 | 4 235 | 83    | 669   | 3 725 | 504   | 1 136 | 4 830 | 143   | 306   | 894   | 3 780 | 8 281 |  |
| 1996 Dec             | 2 689  | 120     | 114   | 373   | 4     | 46    | 390   | 31    | 90    | 387   | 9     | 16    | 93    | 285   | 729   |  |
| 1997 Jan             | 3 010  | 117     | 182   | 457   | 5     | 73    | 355   | 48    | 112   | 524   | 14    | 21    | 107   | 292   | 703   |  |
| Feb                  | 2 611  | 105     | 159   | 277   | 6     | 44    | 326   | 34    | 107   | 497   | 11    | 16    | 57    | 276   | 694   |  |
| Mar                  | 2 798  | 109     | 111   | 369   | 8     | 76    | 342   | 38    | 91    | 532   | 10    | 31    | 51    | 317   | 713   |  |
| Apr                  | 2 655  | 126     | 151   | 331   | 5     | 50    | 284   | 39    | 73    | 374   | 11    | 41    | 78    | 357   | 736   |  |
| May                  | 2 613  | 118     | 196   | 336   | 4     | 62    | 346   | 57    | 77    | 346   | 11    | 36    | 62    | 273   | 689   |  |
| Jun                  | 2 433  | 92      | 152   | 329   | 5     | 48    | 208   | 30    | 92    | 355   | 10    | 29    | 62    | 348   | 672   |  |
| Jul                  | 2 519  | 98      | 174   | 393   | 14    | 46    | 234   | 40    | 108   | 371   | 10    | 30    | 66    | 231   | 704   |  |
| Aug                  | 2 448  | 108     | 219   | 295   | 3     | 36    | 195   | 45    | 59    | 403   | 10    | 13    | 84    | 300   | 676   |  |
| Sep                  | 2 725  | 109     | 214   | 346   | 6     | 62    | 279   | 31    | 154   | 328   | 16    | 19    | 101   | 348   | 712   |  |
| Oct                  | 2 794  | 112     | 226   | 346   | 9     | 50    | 340   | 59    | 75    | 364   | 17    | 23    | 91    | 375   | 706   |  |
| Nov                  | 2 725  | 99      | 196   | 371   | 10    | 53    | 373   | 37    | 103   | 372   | 12    | 31    | 73    | 360   | 633   |  |
| Dec                  | 2 734  | 112     | 193   | 385   | 8     | 69    | 442   | 46    | 85    | 363   | 11    | 15    | 61    | 301   | 643   |  |
| Annual Variation (%) |        |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | -0.6   | -12.3   | -19.0 | -2.8  | 60.1  | -10.2 | 1.8   | 5.7   | 0.3   | 18.8  | -5.6  | -3.3  | 0.4   | -6.7  | 1.6   |  |
| 1994                 | 6.8    | 20.4    | 15.1  | 4.6   | -22.9 | 36.4  | 11.6  | 29.1  | 18.2  | 20.4  | 17.8  | 5.0   | 24.7  | 15.4  | -9.1  |  |
| 1995                 | 8.5    | 20.9    | 16.5  | 4.9   | 120.4 | 33.0  | 4.5   | -16.8 | 4.4   | 9.6   | 18.6  | 11.0  | 0.8   | 15.0  | 5.2   |  |
| 1996                 | 20.2   | 23.0    | 9.7   | 12.8  | -53.2 | 36.9  | 36.7  | 16.0  | 18.5  | 40.7  | -2.5  | -4.2  | -3.3  | 13.5  | 19.6  |  |
| 1997 Jan-Dec         | 8.3    | 6.7     | 23.5  | -1.4  | 9.3   | -9.1  | 9.7   | 47.3  | 9.5   | 12.9  | 5.5   | 12.2  | 5.3   | 5.8   | 8.3   |  |
| 1997 Sep             | 9.5    | 23.9    | 49.7  | -16.4 | 5.0   | 13.0  | -11.2 | 3.4   | 53.9  | -21.2 | 42.1  | -30.9 | 90.1  | 25.8  | 28.4  |  |
| Oct                  | 0.1    | -13.6   | 32.3  | -9.6  | -39.1 | 10.8  | 11.3  | 88.6  | 2.1   | -14.2 | 26.8  | 39.9  | 11.7  | 7.4   | -6.0  |  |
| Nov                  | -5.1   | -15.8   | 23.9  | -2.4  | 29.7  | 25.4  | 19.8  | 235.5 | -24.9 | -20.0 | -8.3  | 17.3  | -38.4 | 2.1   | -13.3 |  |
| Dec                  | 1.7    | -6.5    | 68.7  | 3.3   | 95.0  | 50.7  | 13.2  | 47.9  | -5.5  | -6.2  | 12.8  | -7.5  | -34.8 | 5.4   | -11.8 |  |
| <b>IMPORTS</b>       |        |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0  | 3.6     | 10.9  | 18.9  | 0.2   | 2.0   | 5.9   | 1.9   | 5.4   | 6.3   | 1.3   | 1.2   | 5.1   | 24.1  | 13.1  |  |
| Value (Bn ECU)       |        |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 13 789 | 501     | 1 518 | 2 789 | 35    | 385   | 881   | 231   | 712   | 848   | 218   | 201   | 674   | 2 909 | 1 886 |  |
| 1994                 | 15 815 | 585     | 1 695 | 3 197 | 33    | 238   | 930   | 269   | 797   | 974   | 227   | 210   | 838   | 3 442 | 2 380 |  |
| 1995                 | 17 842 | 723     | 1 889 | 3 480 | 32    | 469   | 1 104 | 380   | 882   | 1 113 | 251   | 231   | 985   | 3 855 | 2 447 |  |
| 1996                 | 19 120 | 691     | 2 089 | 3 614 | 31    | 382   | 1 137 | 366   | 1 033 | 1 203 | 256   | 229   | 969   | 4 608 | 2 512 |  |
| 1997 Jan-Dec         | 21 719 | 654     | 2 210 | 4 260 | 36    | 936   | 1 280 | 374   | 1 176 | 1 333 | 319   | 252   | 1 017 | 4 943 | 2 930 |  |
| 1996 Dec             | 1 643  | 67      | 175   | 341   | 2     | 38    | 99    | 32    | 81    | 102   | 24    | 14    | 74    | 365   | 230   |  |
| 1997 Jan             | 2 128  | 46      | 181   | 346   | 3     | 465   | 83    | 32    | 108   | 95    | 17    | 19    | 83    | 385   | 264   |  |
| Feb                  | 1 663  | 52      | 172   | 314   | 3     | 33    | 86    | 23    | 102   | 98    | 20    | 23    | 79    | 388   | 270   |  |
| Mar                  | 1 603  | 50      | 160   | 318   | 3     | 33    | 105   | 27    | 94    | 98    | 22    | 24    | 75    | 364   | 229   |  |
| Apr                  | 1 923  | 65      | 179   | 401   | 3     | 40    | 112   | 41    | 94    | 119   | 30    | 28    | 95    | 440   | 277   |  |
| May                  | 1 631  | 49      | 156   | 322   | 3     | 34    | 103   | 32    | 78    | 100   | 22    | 15    | 79    | 417   | 220   |  |
| Jun                  | 1 740  | 58      | 164   | 359   | 2     | 41    | 113   | 24    | 92    | 101   | 24    | 14    | 86    | 436   | 226   |  |
| Jul                  | 1 680  | 51      | 204   | 344   | 3     | 34    | 108   | 30    | 117   | 94    | 26    | 20    | 76    | 337   | 236   |  |
| Aug                  | 1 543  | 41      | 166   | 315   | 3     | 34    | 86    | 24    | 82    | 93    | 23    | 31    | 73    | 358   | 213   |  |
| Sep                  | 1 919  | 62      | 216   | 329   | 3     | 97    | 123   | 33    | 98    | 124   | 25    | 20    | 96    | 454   | 237   |  |
| Oct                  | 2 124  | 68      | 223   | 397   | 4     | 39    | 134   | 37    | 123   | 165   | 30    | 25    | 99    | 506   | 273   |  |
| Nov                  | 1 861  | 56      | 204   | 382   | 3     | 41    | 108   | 37    | 94    | 132   | 30    | 17    | 87    | 440   | 230   |  |
| Dec                  | 1 906  | 55      | 185   | 433   | 2     | 46    | 118   | 34    | 94    | 114   | 49    | 16    | 90    | 417   | 253   |  |
| Annual Variation (%) |        |         |       |       |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | -0.7   | 4.0     | 0.6   | -4.0  | -30.3 | 25.7  | 7.7   | 24.8  | 5.3   | 6.8   | -9.2  | -12.5 | -5.4  | -6.4  | 1.0   |  |
| 1994                 | 14.7   | 16.9    | 11.6  | 14.6  | -4.5  | -38.2 | 5.5   | 16.8  | 11.9  | 14.9  | 4.0   | 4.2   | 24.4  | 18.3  | 26.2  |  |
| 1995                 | 12.8   | 23.6    | 11.4  | 8.9   | -4.5  | 97.2  | 18.8  | 40.9  | 10.7  | 14.3  | 10.6  | 10.3  | 17.6  | 12.0  | 2.8   |  |
| 1996                 | 7.2    | -4.4    | 10.6  | 3.8   | -1.7  | -18.5 | 2.9   | -3.7  | 17.1  | 8.1   | 2.0   | -1.0  | -1.6  | 19.5  | 2.7   |  |
| 1997 Jan-Dec         | 13.5   | -5.5    | 5.7   | 17.8  | 15.7  | 144.9 | 12.5  | 2.2   | 13.8  | 10.8  | 24.6  | 9.8   | 5.0   | 7.2   | 16.6  |  |
| 1997 Sep             | 15.7   | 13.3    | 16.9  | 7.2   | 22.6  | 321.0 | 39.0  | 5.8   | 31.2  | 11.2  | -2.4  | 12.5  | 11.4  | 3.1   | 13.6  |  |
| Oct                  | 10.8   | 0.1     | 1.0   | 21.3  | 62.4  | 2.8   | 19.6  | 4.1   | 10.0  | 39.2  | -4.5  | 10.6  | 10.7  | 7.7   | 1.9   |  |
| Nov                  | 7.3    | -11.4   | 4.4   | 12.0  | 7.8   | -1.2  | 8.3   | 31.5  | 15.4  | 27.1  | 39.1  | -10.0 | 1.4   | 6.3   | -3.1  |  |
| Dec                  | 16.0   | -18.0   | 5.5   | 26.9  | 41.7  | 19.4  | 20.2  | 7.1   | 16.0  | 11.8  | 105.6 | 13.3  | 22.0  | 14.2  | 9.9   |  |

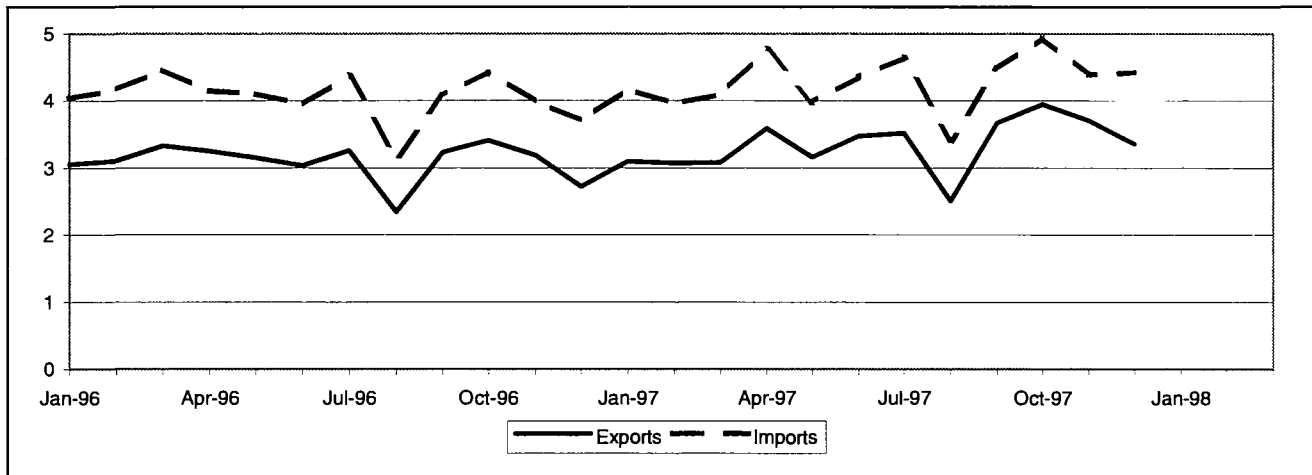
EXTRA EU-15

| Period               | Partner     |         |             |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|-------------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      | Extra EU-15 | Iceland | Switzerland | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 2.2     | 1.9         | 32.0  | 17.5   | 1.8   | 8.0   | 6.4   | 2.7   | 4.5                 | 5.6           | 2.1   | 9.7   | 2.5   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 6 005       | 139     | 158         | 1 694 | 635    | 173   | 504   | 361   | 96    | 483                 | 427           | 185   | 478   | 364   |
| 1994                 | 6 480       | 167     | 179         | 1 970 | 968    | 143   | 547   | 417   | 127   | 320                 | 301           | 172   | 553   | 327   |
| 1995                 | 7 267       | 127     | 172         | 1 963 | 1 205  | 141   | 567   | 498   | 172   | 380                 | 391           | 220   | 912   | 199   |
| 1996                 | 8 909       | 197     | 170         | 2 853 | 1 558  | 159   | 712   | 569   | 243   | 397                 | 500           | 187   | 860   | 220   |
| 1997 Jan-Dec         | 10 019      | 192     | 196         | 2 636 | 1 992  | 274   | 850   | 644   | 335   | 424                 | 478           | 192   | 1 145 | 244   |
| 1996 Dec             | 731         | 15      | 14          | 161   | 196    | 10    | 66    | 41    | 30    | 25                  | 32            | 20    | 82    | 17    |
| 1997 Jan             | 903         | 12      | 16          | 220   | 186    | 11    | 61    | 61    | 32    | 43                  | 81            | 16    | 76    | 36    |
| Feb                  | 790         | 19      | 14          | 198   | 132    | 10    | 60    | 60    | 31    | 48                  | 35            | 18    | 124   | 16    |
| Mar                  | 702         | 9       | 15          | 197   | 142    | 9     | 54    | 38    | 21    | 27                  | 15            | 11    | 104   | 28    |
| Apr                  | 1 019       | 14      | 17          | 341   | 175    | 79    | 55    | 55    | 23    | 69                  | 63            | 15    | 77    | 17    |
| May                  | 731         | 16      | 16          | 208   | 162    | 16    | 58    | 43    | 14    | 27                  | 28            | 12    | 86    | 11    |
| Jun                  | 812         | 10      | 27          | 270   | 93     | 16    | 61    | 55    | 18    | 29                  | 27            | 20    | 132   | 41    |
| Jul                  | 890         | 18      | 12          | 193   | 220    | 48    | 46    | 42    | 22    | 32                  | 30            | 12    | 124   | 20    |
| Aug                  | 714         | 15      | 14          | 174   | 168    | 22    | 54    | 37    | 23    | 24                  | 23            | 14    | 98    | 10    |
| Sep                  | 879         | 19      | 18          | 236   | 163    | 19    | 82    | 75    | 46    | 36                  | 65            | 18    | 63    | 19    |
| Oct                  | 1 008       | 34      | 19          | 173   | 219    | 16    | 161   | 71    | 43    | 39                  | 44            | 21    | 107   | 10    |
| Nov                  | 878         | 15      | 15          | 237   | 161    | 14    | 111   | 63    | 34    | 26                  | 35            | 21    | 90    | 20    |
| Dec                  | 694         | 12      | 14          | 189   | 170    | 15    | 49    | 45    | 29    | 23                  | 31            | 15    | 65    | 14    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 4.1         | -25.5   | -1.6        | 17.2  | -10.1  | 57.7  | 12.7  | 6.3   | 33.7  | 23.4                | 40.1          | -9.2  | -2.3  | -45.9 |
| 1994                 | 7.9         | 19.9    | 13.1        | 16.3  | 52.5   | -17.2 | 8.4   | 15.4  | 31.8  | -33.6               | -29.4         | -7.0  | 15.8  | -10.0 |
| 1995                 | 12.2        | -23.9   | -3.8        | -0.3  | 24.4   | -1.4  | 3.7   | 19.4  | 35.3  | 18.7                | 29.7          | 27.9  | 64.8  | -39.0 |
| 1996                 | 22.6        | 54.6    | -1.4        | 45.3  | 29.3   | 12.6  | 25.6  | 14.4  | 41.1  | 4.3                 | 28.1          | -15.1 | -5.7  | 10.2  |
| 1997 Jan-Dec         | 12.4        | -2.2    | 15.3        | -7.6  | 27.7   | 71.7  | 19.2  | 13.1  | 37.9  | 6.9                 | -4.5          | 2.9   | 33.1  | 11.0  |
| 1997 Sep             | 14.6        | -6.8    | 31.7        | -12.0 | 34.1   | 62.2  | -1.3  | 79.5  | 159.1 | -2.5                | 67.6          | 74.3  | 23.4  | -11.2 |
| Oct                  | 18.0        | 82.8    | 23.9        | -22.8 | 29.4   | -27.4 | 33.3  | 7.8   | 50.7  | -32.5               | 16.7          | 36.1  | 104.4 | 9.0   |
| Nov                  | 4.5         | -34.9   | 17.0        | -0.8  | 5.1    | -24.4 | 64.6  | 5.3   | 22.5  | -6.5                | -57.5         | 47.7  | 8.1   | 9.7   |
| Dec                  | -5.1        | -19.4   | -5.9        | 17.7  | -13.4  | 47.0  | -26.4 | 7.3   | -2.0  | -8.3                | -2.8          | -23.4 | -20.5 | -15.3 |
| <b>IMPORTS</b>       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 0.8     | 4.8         | 22.2  | 7.4    | 6.9   | 13.3  | 5.4   | 6.1   | 2.6                 | 4.9           | 1.3   | 14.1  | 5.6   |
| Value (Bn ECU)       |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 6 747       | 45      | 318         | 1 658 | 414    | 364   | 1 640 | 219   | 320   | 149                 | 255           | 96    | 738   | 327   |
| 1994                 | 7 132       | 35      | 309         | 1 690 | 449    | 434   | 1 370 | 289   | 577   | 172                 | 375           | 86    | 716   | 390   |
| 1995                 | 7 133       | 47      | 349         | 1 672 | 537    | 475   | 958   | 402   | 482   | 201                 | 343           | 92    | 882   | 403   |
| 1996                 | 7 880       | 62      | 381         | 1 748 | 583    | 546   | 1 049 | 423   | 482   | 206                 | 390           | 99    | 1 112 | 438   |
| 1997 Jan-Dec         | 9 527       | 94      | 366         | 2 103 | 538    | 705   | 1 355 | 558   | 654   | 302                 | 523           | 168   | 1 104 | 651   |
| 1996 Dec             | 740         | 4       | 30          | 146   | 81     | 35    | 195   | 35    | 45    | 17                  | 21            | 11    | 67    | 38    |
| 1997 Jan             | 884         | 4       | 31          | 182   | 51     | 95    | 70    | 37    | 56    | 31                  | 25            | 13    | 171   | 88    |
| Feb                  | 729         | 8       | 30          | 166   | 22     | 55    | 73    | 35    | 37    | 30                  | 29            | 23    | 72    | 129   |
| Mar                  | 784         | 12      | 31          | 178   | 70     | 46    | 158   | 31    | 49    | 16                  | 32            | 6     | 72    | 20    |
| Apr                  | 972         | 10      | 37          | 257   | 35     | 48    | 108   | 40    | 56    | 22                  | 51            | 12    | 134   | 102   |
| May                  | 679         | 11      | 25          | 156   | 48     | 40    | 92    | 46    | 50    | 23                  | 62            | 9     | 66    | 19    |
| Jun                  | 704         | 7       | 28          | 156   | 52     | 40    | 83    | 37    | 62    | 23                  | 42            | 13    | 67    | 63    |
| Jul                  | 798         | 8       | 30          | 151   | 58     | 52    | 93    | 43    | 74    | 18                  | 40            | 15    | 147   | 37    |
| Aug                  | 680         | 9       | 23          | 135   | 23     | 70    | 101   | 42    | 45    | 19                  | 53            | 17    | 71    | 42    |
| Sep                  | 871         | 6       | 33          | 166   | 14     | 79    | 171   | 81    | 56    | 21                  | 57            | 12    | 81    | 58    |
| Oct                  | 932         | 4       | 31          | 210   | 65     | 75    | 145   | 58    | 61    | 47                  | 54            | 22    | 82    | 40    |
| Nov                  | 757         | 9       | 31          | 170   | 53     | 63    | 123   | 57    | 50    | 30                  | 43            | 16    | 72    | 29    |
| Dec                  | 737         | 6       | 36          | 174   | 48     | 43    | 139   | 51    | 57    | 23                  | 36            | 10    | 68    | 24    |
| Annual Variation (%) |             |         |             |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 7.9         | 43.8    | 6.1         | -3.5  | 14.4   | 31.2  | 29.5  | -8.6  | 3.9   | -20.0               | -10.6         | 5.1   | 7.5   | -10.2 |
| 1994                 | 5.7         | -22.0   | -2.8        | 1.9   | 8.4    | 19.0  | -16.5 | 31.9  | 80.4  | 15.4                | 46.9          | -10.8 | -3.0  | 19.1  |
| 1995                 | 0.0         | 33.4    | 12.7        | -1.1  | 19.6   | 9.5   | -30.1 | 39.1  | -16.4 | 17.0                | -8.5          | 7.1   | 23.1  | 3.4   |
| 1996                 | 10.5        | 32.7    | 9.2         | 4.5   | 8.6    | 15.0  | 9.5   | 5.2   | -0.1  | 2.3                 | 13.7          | 7.7   | 26.1  | 8.8   |
| 1997 Jan-Dec         | 20.8        | 51.2    | -4.0        | 20.3  | -7.8   | 29.2  | 29.0  | 31.9  | 35.6  | 46.9                | 34.1          | 69.5  | -0.8  | 48.6  |
| 1997 Sep             | 38.8        | 48.2    | -1.4        | 23.6  | -60.4  | 30.3  | 125.3 | 135.3 | 40.7  | 28.4                | -8.1          | 0.8   | 19.6  | 117.7 |
| Oct                  | 9.6         | 6.0     | -11.8       | 27.8  | -4.4   | 33.2  | 76.4  | 22.2  | 29.9  | 162.5               | 118.8         | 113.1 | -61.8 | 16.6  |
| Nov                  | 22.0        | 117.1   | 2.1         | 13.0  | 23.1   | 33.2  | 46.3  | 39.1  | 21.3  | 106.4               | 30.7          | 24.4  | 6.4   | 31.3  |
| Dec                  | -0.4        | 51.5    | 19.3        | 19.7  | -41.4  | 21.6  | -28.6 | 46.2  | 24.9  | 35.4                | 72.1          | -13.7 | 0.8   | -35.9 |

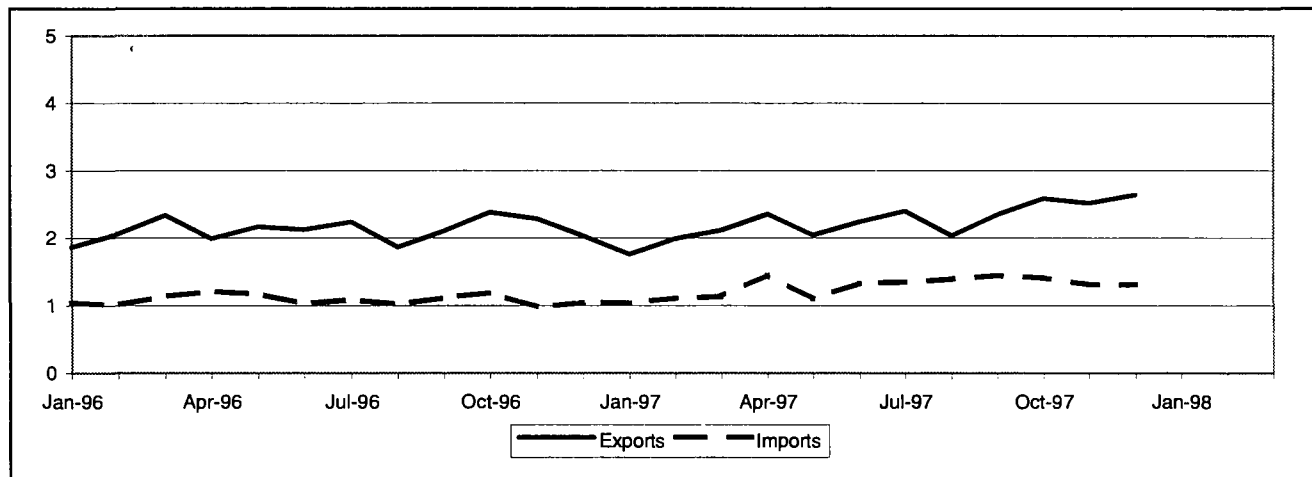
TRADE BALANCE (Bn ECU)



EU MEMBER STATES (Bn ECU)



EXTRA-EU (Bn ECU)



**EU-15 MEMBER STATES**

Value (Mio ECU)

| Period       | EU-15   | Partner |     |        |     |     |        |      |        |        |      |     |     |      |      |
|--------------|---------|---------|-----|--------|-----|-----|--------|------|--------|--------|------|-----|-----|------|------|
|              |         | B/L     | DK  | D      | EL  | E   | F      | IRL  | I      | NL     | A    | P   | FIN | S    | UK   |
| 1993         | -7 966  | -516    | -37 | -4 772 | 260 | 340 | -927   | -278 | -960   | -886   | -82  | 114 | -13 | -84  | -125 |
| 1994         | -9 425  | -714    | -33 | -5 137 | 264 | 335 | -1 070 | -318 | -1 326 | -1 122 | -254 | 100 | -51 | -154 | 55   |
| 1995         | -10 793 | -802    | 18  | -6 019 | 275 | 404 | -1 314 | -391 | -1 533 | -1 152 | -388 | 95  | -53 | -247 | 314  |
| 1996         | -11 333 | -716    | -28 | -5 344 | 284 | 359 | -1 531 | -514 | -1 957 | -1 289 | -541 | 113 | 12  | -105 | -77  |
| 1997 Jan-Dec | -11 432 | -871    | -24 | -5 219 | 349 | 567 | -1 251 | -895 | -1 562 | -1 726 | -468 | 165 | 63  | -114 | -446 |
| 1996 Dec     | -990    | -49     | -8  | -413   | 22  | 17  | -195   | -36  | -132   | -98    | -30  | 5   | -1  | 2    | -74  |
| 1997 Jan     | -1 075  | -151    | -1  | -468   | 23  | 38  | -114   | -42  | -118   | -187   | -15  | 13  | 2   | -11  | -46  |
| Feb          | -895    | -100    | 4   | -463   | 22  | 37  | -109   | -33  | -148   | -118   | -20  | 16  | 4   | -7   | 21   |
| Mar          | -1 007  | -62     | -6  | -417   | 28  | 18  | -130   | -29  | -146   | -125   | -32  | 12  | 4   | -5   | -117 |
| Apr          | -1 175  | -90     | 5   | -547   | 29  | 59  | -131   | -122 | -118   | -156   | -88  | 18  | 10  | -10  | -34  |
| May          | -818    | -54     | -5  | -306   | 32  | 53  | -126   | -104 | -125   | -123   | -36  | 15  | 11  | -20  | -32  |
| Jun          | -877    | -68     | -2  | -384   | 30  | 57  | -97    | -46  | -99    | -125   | -46  | 9   | 8   | -22  | -89  |
| Jul          | -1 122  | -70     | -5  | -459   | 30  | 57  | -196   | -83  | -247   | -123   | -8   | 7   | 4   | -10  | -21  |
| Aug          | -908    | -53     | -5  | -448   | 14  | 46  | -103   | -66  | -124   | -139   | -59  | 13  | 4   | 2    | 12   |
| Sep          | -808    | -72     | -8  | -356   | 32  | 69  | -84    | -77  | -97    | -141   | -38  | 20  | -2  | -14  | -40  |
| Oct          | -997    | -52     | 8   | -544   | 34  | 59  | -84    | -73  | -124   | -135   | -82  | 20  | 5   | -8   | -21  |
| Nov          | -686    | -56     | -4  | -349   | 34  | 42  | -31    | -90  | -63    | -131   | -29  | 15  | 6   | 2    | -32  |
| Dec          | -1 064  | -42     | -5  | -478   | 39  | 33  | -45    | -132 | -152   | -223   | -15  | 9   | 5   | -11  | -47  |

**EXTRA EU-15**

Value (Mio ECU)

| Period       | Extra EU-15 | Partner |        |       |        |       |       |       |      |                     |               |       |       |      |
|--------------|-------------|---------|--------|-------|--------|-------|-------|-------|------|---------------------|---------------|-------|-------|------|
|              |             | Iceland | Norway | USA   | Canada | China | Japan | CEEC  | CIS  | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP  |
| 1993         | 8 755       | -22     | 91     | 1 311 | 220    | -84   | -191  | 627   | 47   | 1 138               | 850           | 1 412 | 2 417 | 110  |
| 1994         | 11 308      | -17     | 131    | 1 469 | 208    | -179  | 301   | 736   | 40   | 987                 | 989           | 1 012 | 3 092 | 43   |
| 1995         | 11 927      | -27     | 137    | 1 310 | 232    | -158  | 496   | 787   | -5   | 1 176               | 807           | 1 138 | 3 168 | -1   |
| 1996         | 12 561      | -15     | 193    | 1 290 | 242    | -214  | 901   | 899   | 111  | 1 410               | 974           | 783   | 3 158 | -120 |
| 1997 Jan-Dec | 11 669      | -34     | 181    | 1 432 | 232    | -378  | 838   | 1 135 | -206 | 1 831               | 1 327         | 815   | 3 480 | -134 |
| 1996 Dec     | 999         | 0       | 15     | 81    | 6      | -10   | 78    | 71    | 7    | 140                 | 80            | 93    | 254   | -25  |
| 1997 Jan     | 722         | -4      | 17     | 143   | 20     | -65   | 37    | 64    | 1    | 106                 | 51            | 54    | 220   | -16  |
| Feb          | 886         | -2      | 16     | 140   | 14     | -34   | 66    | 73    | 12   | 136                 | 77            | 16    | 255   | -26  |
| Mar          | 984         | -1      | 15     | 66    | 22     | -17   | 77    | 99    | 31   | 149                 | 75            | 110   | 274   | -13  |
| Apr          | 905         | -4      | 15     | -3    | 30     | -32   | 29    | 103   | 23   | 180                 | 116           | 76    | 304   | -25  |
| May          | 947         | -1      | 15     | 85    | 1      | -26   | 66    | 113   | 21   | 140                 | 99            | 98    | 280   | -14  |
| Jun          | 910         | -2      | 14     | 46    | 15     | -39   | 52    | 93    | 14   | 188                 | 132           | 62    | 302   | -28  |
| Jul          | 1 058       | -2      | 11     | 175   | 20     | -64   | 96    | 90    | 33   | 209                 | 122           | 3     | 283   | -12  |
| Aug          | 644         | -1      | 13     | -72   | 19     | -62   | 12    | 95    | -69  | 154                 | 119           | 46    | 332   | -1   |
| Sep          | 899         | -3      | 16     | 108   | 29     | -41   | 67    | 93    | -61  | 158                 | 96            | 74    | 293   | 0    |
| Oct          | 1 179       | -4      | 16     | 236   | 23     | 15    | 55    | 119   | -69  | 147                 | 143           | 83    | 295   | -5   |
| Nov          | 1 206       | -6      | 17     | 279   | 13     | 11    | 68    | 98    | -84  | 102                 | 143           | 91    | 360   | 6    |
| Dec          | 1 328       | -3      | 14     | 229   | 25     | -22   | 214   | 95    | -60  | 162                 | 153           | 102   | 284   | -1   |

## EU-15 MEMBER STATES

| Period               | EU-15  | Partner |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
|----------------------|--------|---------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
|                      |        | B/L     | DK    | D      | EL    | E     | F     | IRL   | I     | NL    | A     | P     | FIN   | S     | UK    |  |
| <b>EXPORTS</b>       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0  | 3.9     | 1.7   | 37.5   | 1.0   | 3.7   | 15.0  | 0.5   | 12.4  | 4.3   | 5.1   | 1.2   | 1.0   | 2.4   | 10.4  |  |
| Value (Bn ECU)       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 32 893 | 1 338   | 542   | 12 095 | 332   | 1 049 | 4 745 | 172   | 4 112 | 1 451 | 2 023 | 381   | 303   | 729   | 3 622 |  |
| 1994                 | 35 829 | 1 441   | 603   | 13 573 | 339   | 1 141 | 5 202 | 229   | 4 307 | 1 544 | 2 087 | 387   | 324   | 817   | 3 836 |  |
| 1995                 | 37 851 | 1 360   | 705   | 14 550 | 357   | 1 276 | 5 644 | 163   | 4 625 | 1 633 | 2 190 | 431   | 367   | 851   | 3 700 |  |
| 1996                 | 37 286 | 1 450   | 621   | 13 992 | 357   | 1 367 | 5 587 | 183   | 4 631 | 1 611 | 1 902 | 440   | 382   | 889   | 3 874 |  |
| 1997 Jan-Dec         | 40 172 | 1 590   | 623   | 15 032 | 420   | 1 654 | 6 104 | 234   | 5 015 | 1 759 | 2 059 | 466   | 441   | 880   | 3 896 |  |
| 1996 Dec             | 2 716  | 110     | 46    | 971    | 25    | 103   | 407   | 13    | 390   | 128   | 140   | 32    | 26    | 62    | 263   |  |
| 1997 Jan             | 3 099  | 125     | 51    | 1 143  | 29    | 115   | 484   | 18    | 384   | 148   | 150   | 36    | 32    | 60    | 325   |  |
| Feb                  | 3 066  | 121     | 55    | 1 129  | 30    | 122   | 466   | 21    | 398   | 141   | 160   | 38    | 32    | 64    | 288   |  |
| Mar                  | 3 083  | 126     | 49    | 1 166  | 33    | 120   | 447   | 23    | 395   | 144   | 171   | 36    | 31    | 66    | 275   |  |
| Apr                  | 3 589  | 157     | 59    | 1 294  | 34    | 157   | 527   | 21    | 457   | 161   | 178   | 43    | 43    | 80    | 377   |  |
| May                  | 3 160  | 139     | 48    | 1 174  | 38    | 137   | 457   | 19    | 403   | 132   | 151   | 38    | 41    | 68    | 315   |  |
| Jun                  | 3 474  | 134     | 54    | 1 302  | 37    | 152   | 555   | 18    | 458   | 148   | 169   | 37    | 38    | 72    | 301   |  |
| Jul                  | 3 515  | 132     | 43    | 1 335  | 37    | 151   | 535   | 22    | 436   | 143   | 204   | 40    | 36    | 64    | 338   |  |
| Aug                  | 2 505  | 96      | 43    | 1 036  | 18    | 96    | 347   | 17    | 207   | 120   | 134   | 32    | 32    | 63    | 264   |  |
| Sep                  | 3 667  | 132     | 52    | 1 412  | 37    | 144   | 554   | 18    | 461   | 156   | 183   | 44    | 37    | 82    | 357   |  |
| Oct                  | 3 952  | 162     | 66    | 1 460  | 40    | 163   | 616   | 23    | 500   | 166   | 196   | 50    | 41    | 90    | 379   |  |
| Nov                  | 3 705  | 131     | 53    | 1 402  | 40    | 157   | 549   | 17    | 482   | 154   | 193   | 39    | 38    | 93    | 357   |  |
| Dec                  | 3 357  | 136     | 51    | 1 179  | 45    | 141   | 568   | 17    | 435   | 146   | 169   | 33    | 39    | 77    | 321   |  |
| Annual Variation (%) |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 2.7    | -1.8    | -0.0  | 4.2    | 2.4   | -10.1 | 2.2   | 18.6  | -5.5  | 6.3   | 10.9  | 1.3   | -4.8  | 0.4   | 10.9  |  |
| 1994                 | 8.9    | 7.7     | 11.1  | 12.2   | 2.3   | 8.7   | 9.6   | 33.6  | 4.7   | 6.4   | 3.1   | 1.7   | 6.7   | 12.0  | 5.9   |  |
| 1995                 | 5.6    | -5.6    | 16.9  | 7.2    | 5.2   | 11.9  | 8.5   | -29.0 | 7.4   | 5.7   | 5.0   | 11.4  | 13.4  | 4.2   | -3.6  |  |
| 1996                 | -1.5   | 6.7     | -11.9 | -3.8   | -0.0  | 7.2   | -1.0  | 12.2  | 0.1   | -1.3  | -13.2 | 1.9   | 4.0   | 4.5   | 4.7   |  |
| 1997 Jan-Dec         | 8.4    | 9.5     | 0.9   | 8.2    | 18.2  | 24.2  | 11.4  | 29.3  | 9.3   | 10.0  | 8.9   | 6.0   | 16.7  | -0.8  | -2.1  |  |
| 1997 Sep             | 13.6   | -0.6    | 1.5   | 16.2   | 26.3  | 27.3  | 16.6  | 38.1  | 12.0  | 18.6  | 11.8  | -26.8 | 11.3  | 19.4  | 7.8   |  |
| Oct                  | 15.8   | 24.2    | 1.3   | 13.9   | 17.2  | 41.2  | 18.3  | 95.7  | 16.9  | 14.2  | 12.8  | 20.8  | 11.5  | 6.0   | 10.8  |  |
| Nov                  | 16.4   | 5.7     | -1.7  | 13.4   | 27.5  | 32.7  | 32.8  | 34.9  | 18.9  | 27.8  | 17.1  | 15.8  | -1.1  | 24.6  | 0.1   |  |
| Dec                  | 23.6   | 23.9    | 11.3  | 21.4   | 76.3  | 37.2  | 39.4  | 25.3  | 11.6  | 13.9  | 20.8  | 3.6   | 53.0  | 23.5  | 22.0  |  |
| <b>IMPORTS</b>       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| % 1996               | 100.0  | 4.5     | 1.3   | 39.8   | 0.1   | 2.1   | 14.6  | 1.4   | 13.6  | 6.0   | 5.0   | 0.7   | 0.8   | 2.0   | 8.1   |  |
| Value (Bn ECU)       |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 40 858 | 1 854   | 579   | 16 867 | 72    | 709   | 5 672 | 450   | 5 072 | 2 337 | 2 105 | 267   | 316   | 813   | 3 746 |  |
| 1994                 | 45 255 | 2 154   | 636   | 18 711 | 75    | 806   | 6 272 | 547   | 5 633 | 2 666 | 2 341 | 287   | 374   | 970   | 3 781 |  |
| 1995                 | 48 644 | 2 162   | 686   | 20 569 | 81    | 872   | 6 958 | 554   | 6 158 | 2 784 | 2 579 | 337   | 420   | 1 098 | 3 386 |  |
| 1996                 | 48 619 | 2 166   | 648   | 19 337 | 72    | 1 008 | 7 118 | 696   | 6 588 | 2 901 | 2 443 | 327   | 370   | 994   | 3 952 |  |
| 1997 Jan-Dec         | 51 604 | 2 461   | 647   | 20 251 | 71    | 1 087 | 7 355 | 1 129 | 6 577 | 3 485 | 2 527 | 301   | 378   | 993   | 4 342 |  |
| 1996 Dec             | 3 706  | 159     | 54    | 1 384  | 3     | 86    | 602   | 49    | 522   | 227   | 170   | 27    | 27    | 60    | 337   |  |
| 1997 Jan             | 4 175  | 276     | 52    | 1 610  | 6     | 77    | 598   | 59    | 503   | 334   | 165   | 22    | 30    | 71    | 371   |  |
| Feb                  | 3 960  | 220     | 51    | 1 592  | 8     | 85    | 575   | 54    | 546   | 259   | 180   | 22    | 28    | 71    | 268   |  |
| Mar                  | 4 090  | 188     | 55    | 1 583  | 5     | 102   | 577   | 52    | 541   | 269   | 204   | 25    | 27    | 71    | 393   |  |
| Apr                  | 4 764  | 247     | 54    | 1 841  | 5     | 99    | 658   | 143   | 575   | 316   | 266   | 25    | 33    | 90    | 411   |  |
| May                  | 3 979  | 193     | 53    | 1 480  | 6     | 84    | 583   | 123   | 528   | 255   | 186   | 23    | 30    | 89    | 346   |  |
| Jun                  | 4 351  | 202     | 56    | 1 686  | 7     | 95    | 652   | 64    | 558   | 273   | 216   | 28    | 29    | 95    | 390   |  |
| Jul                  | 4 637  | 201     | 47    | 1 794  | 7     | 94    | 731   | 105   | 682   | 266   | 212   | 33    | 31    | 74    | 358   |  |
| Aug                  | 3 412  | 149     | 49    | 1 484  | 4     | 50    | 450   | 83    | 330   | 259   | 194   | 19    | 28    | 61    | 252   |  |
| Sep                  | 4 475  | 204     | 60    | 1 768  | 4     | 75    | 638   | 95    | 558   | 298   | 221   | 23    | 39    | 95    | 397   |  |
| Oct                  | 4 949  | 214     | 57    | 2 004  | 6     | 104   | 699   | 96    | 624   | 301   | 278   | 30    | 36    | 98    | 401   |  |
| Nov                  | 4 391  | 187     | 57    | 1 751  | 6     | 115   | 580   | 107   | 545   | 286   | 222   | 24    | 31    | 91    | 389   |  |
| Dec                  | 4 421  | 178     | 56    | 1 657  | 6     | 109   | 613   | 148   | 587   | 369   | 184   | 25    | 34    | 88    | 368   |  |
| Annual Variation (%) |        |         |       |        |       |       |       |       |       |       |       |       |       |       |       |  |
| 1993                 | 2.5    | -5.0    | 3.5   | -0.7   | -2.9  | 2.5   | 3.2   | 18.5  | -0.2  | 3.5   | 6.1   | 18.3  | -8.2  | -8.2  | 27.6  |  |
| 1994                 | 10.8   | 16.2    | 9.8   | 10.9   | 4.3   | 13.7  | 10.6  | 21.6  | 11.1  | 14.1  | 11.2  | 7.5   | 18.4  | 19.4  | 0.9   |  |
| 1995                 | 7.5    | 0.3     | 8.0   | 9.9    | 9.0   | 8.2   | 10.9  | 1.2   | 9.3   | 4.4   | 10.2  | 17.3  | 12.2  | 13.2  | -10.5 |  |
| 1996                 | -0.1   | 0.2     | -5.5  | -6.0   | -11.3 | 15.6  | 2.3   | 25.8  | 7.0   | 4.2   | -5.3  | -3.0  | -11.9 | -9.5  | 16.7  |  |
| 1997 Jan-Dec         | 6.2    | 13.5    | -0.1  | 4.7    | -1.8  | 7.9   | 3.4   | 62.2  | -0.1  | 20.2  | 3.7   | -7.9  | 2.0   | 0.1   | 10.0  |  |
| 1997 Sep             | 9.9    | 17.9    | -5.1  | 7.0    | 7.2   | 11.5  | 12.6  | 128.9 | -2.4  | 14.1  | -1.9  | 0.3   | 19.1  | 21.7  | 27.0  |  |
| Oct                  | 11.5   | 9.0     | -4.9  | 12.0   | 33.4  | 9.8   | 11.5  | 69.9  | 2.1   | 10.2  | 21.6  | 7.6   | -0.4  | -1.3  | 20.5  |  |
| Nov                  | 9.8    | 5.9     | 7.9   | 8.5    | 41.7  | 19.7  | 3.0   | 60.4  | 2.1   | 18.6  | 12.8  | 6.5   | 14.8  | 2.4   | 23.5  |  |
| Dec                  | 19.3   | 12.1    | 4.4   | 19.7   | 71.0  | 26.1  | 1.7   | 201.8 | 12.5  | 62.8  | 8.6   | -7.1  | 25.9  | 46.5  | 9.0   |  |



**EXTRA EU-15**

| Period               | Extra EU-15 | Partner |        |       |        |       |       |       |       |                     |               |       |       |       |
|----------------------|-------------|---------|--------|-------|--------|-------|-------|-------|-------|---------------------|---------------|-------|-------|-------|
|                      |             | Iceland | Norway | USA   | Canada | China | Japan | CEEC  | CIS   | Mediterranean Basin | Latin America | OPEC  | DAE   | ACP   |
| <b>EXPORTS</b>       |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 0.1     | 1.4    | 22.3  | 2.0    | 2.2   | 10.0  | 6.1   | 1.5   | 9.6                 | 6.2           | 6.6   | 18.7  | 1.1   |
| Value (Bn ECU)       |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 19 750      | 19      | 290    | 4 660 | 389    | 542   | 1 814 | 1 030 | 280   | 1 892               | 1 347         | 2 020 | 3 940 | 347   |
| 1994                 | 23 274      | 12      | 293    | 5 247 | 393    | 527   | 2 232 | 1 223 | 373   | 1 891               | 1 569         | 1 702 | 4 636 | 332   |
| 1995                 | 24 408      | 11      | 316    | 5 222 | 480    | 537   | 2 427 | 1 428 | 344   | 2 078               | 1 453         | 1 861 | 4 763 | 308   |
| 1996                 | 25 593      | 18      | 352    | 5 714 | 506    | 554   | 2 564 | 1 555 | 376   | 2 446               | 1 580         | 1 687 | 4 788 | 293   |
| 1997 Jan-Dec         | 27 053      | 16      | 328    | 7 035 | 494    | 574   | 2 711 | 1 887 | 496   | 2 808               | 1 913         | 1 894 | 5 178 | 311   |
| 1996 Dec             | 2 040       | 2       | 27     | 452   | 33     | 51    | 194   | 121   | 31    | 230                 | 125           | 157   | 383   | 26    |
| 1997 Jan             | 1 759       | 1       | 26     | 477   | 38     | 17    | 188   | 116   | 18    | 191                 | 98            | 123   | 357   | 17    |
| Feb                  | 1 993       | 1       | 28     | 530   | 32     | 38    | 194   | 128   | 24    | 212                 | 124           | 144   | 374   | 23    |
| Mar                  | 2 115       | 2       | 29     | 507   | 38     | 36    | 222   | 151   | 48    | 227                 | 125           | 180   | 413   | 22    |
| Apr                  | 2 361       | 1       | 27     | 598   | 47     | 37    | 218   | 169   | 40    | 248                 | 184           | 148   | 479   | 24    |
| May                  | 2 045       | 1       | 24     | 520   | 36     | 34    | 202   | 167   | 32    | 201                 | 147           | 154   | 402   | 22    |
| Jun                  | 2 239       | 2       | 26     | 568   | 38     | 39    | 234   | 158   | 39    | 251                 | 177           | 130   | 438   | 24    |
| Jul                  | 2 406       | 1       | 27     | 628   | 38     | 38    | 237   | 161   | 52    | 280                 | 178           | 148   | 463   | 28    |
| Aug                  | 2 039       | 1       | 22     | 503   | 32     | 35    | 185   | 146   | 39    | 221                 | 160           | 135   | 454   | 27    |
| Sep                  | 2 347       | 1       | 29     | 594   | 48     | 53    | 239   | 162   | 40    | 251                 | 155           | 191   | 453   | 29    |
| Oct                  | 2 593       | 1       | 31     | 706   | 44     | 102   | 223   | 191   | 45    | 250                 | 187           | 194   | 443   | 31    |
| Nov                  | 2 519       | 1       | 29     | 725   | 55     | 85    | 221   | 165   | 53    | 201                 | 183           | 167   | 487   | 31    |
| Dec                  | 2 639       | 2       | 29     | 678   | 49     | 60    | 349   | 172   | 66    | 275                 | 193           | 179   | 416   | 34    |
| Annual Variation (%) |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 13.0        | 34.2    | 9.2    | 11.0  | 3.2    | 59.9  | -1.8  | 10.0  | 34.5  | 16.0                | 0.6           | 12.6  | 21.3  | -3.8  |
| 1994                 | 17.8        | -37.8   | 1.1    | 12.6  | 1.1    | -2.8  | 23.0  | 18.7  | 33.3  | -0.1                | 16.5          | -15.7 | 17.7  | -4.3  |
| 1995                 | 4.9         | -5.3    | 7.7    | -0.5  | 22.1   | 1.9   | 8.7   | 16.8  | -7.8  | 9.9                 | -7.4          | 9.4   | 2.7   | -7.4  |
| 1996                 | 4.9         | 61.9    | 11.4   | 9.4   | 5.3    | 3.0   | 5.6   | 8.9   | 9.2   | 17.7                | 8.7           | -9.4  | 0.5   | -4.9  |
| 1997 Jan-Dec         | 6.1         | -12.5   | -5.6   | 24.2  | -1.8   | 5.8   | 6.4   | 21.9  | 32.9  | 14.6                | 21.3          | 12.5  | 8.5   | 5.2   |
| 1997 Sep             | 11.4        | 27.3    | -4.7   | 23.0  | 65.9   | 63.6  | 11.4  | 23.8  | 27.9  | 32.0                | 2.6           | 69.6  | 4.5   | 27.5  |
| Oct                  | 8.8         | -13.9   | 2.5    | 29.0  | 18.8   | 26.2  | -0.2  | 30.5  | 22.6  | 10.3                | 19.2          | 50.1  | -2.1  | 4.7   |
| Nov                  | 10.0        | -78.5   | -2.3   | 40.9  | 57.4   | 25.0  | -11.1 | 23.7  | 29.1  | -0.6                | 27.9          | -3.8  | 14.0  | 21.9  |
| Dec                  | 29.4        | -17.5   | 9.9    | 49.8  | 51.1   | 15.8  | 79.3  | 42.0  | 113.6 | 19.3                | 54.2          | 13.8  | 8.5   | 30.6  |
| <b>IMPORTS</b>       |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| % 1996               | 100.0       | 0.3     | 1.2    | 33.9  | 2.0    | 5.9   | 12.8  | 5.0   | 2.0   | 8.0                 | 4.7           | 6.9   | 12.5  | 3.2   |
| Value (Bn ECU)       |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 10 995      | 41      | 199    | 3 348 | 169    | 626   | 2 005 | 402   | 233   | 755                 | 497           | 608   | 1 523 | 237   |
| 1994                 | 11 966      | 28      | 162    | 3 778 | 186    | 706   | 1 931 | 487   | 334   | 904                 | 580           | 690   | 1 544 | 290   |
| 1995                 | 12 481      | 38      | 179    | 3 912 | 248    | 696   | 1 931 | 641   | 349   | 901                 | 647           | 723   | 1 596 | 308   |
| 1996                 | 13 032      | 34      | 159    | 4 423 | 263    | 768   | 1 663 | 656   | 265   | 1 036               | 606           | 904   | 1 629 | 413   |
| 1997 Jan-Dec         | 15 384      | 50      | 147    | 5 602 | 262    | 952   | 1 872 | 752   | 702   | 977                 | 586           | 1 079 | 1 699 | 445   |
| 1996 Dec             | 1 041       | 2       | 12     | 371   | 26     | 61    | 117   | 50    | 24    | 91                  | 45            | 64    | 130   | 50    |
| 1997 Jan             | 1 037       | 4       | 9      | 334   | 18     | 82    | 151   | 52    | 17    | 85                  | 47            | 68    | 137   | 32    |
| Feb                  | 1 106       | 4       | 12     | 390   | 17     | 72    | 128   | 55    | 12    | 75                  | 47            | 128   | 119   | 49    |
| Mar                  | 1 131       | 3       | 13     | 441   | 16     | 53    | 144   | 52    | 17    | 78                  | 50            | 70    | 139   | 35    |
| Apr                  | 1 456       | 5       | 13     | 601   | 17     | 69    | 189   | 66    | 17    | 88                  | 69            | 73    | 176   | 49    |
| May                  | 1 098       | 2       | 9      | 436   | 35     | 61    | 136   | 54    | 11    | 61                  | 48            | 56    | 122   | 36    |
| Jun                  | 1 329       | 4       | 12     | 522   | 22     | 78    | 182   | 65    | 25    | 64                  | 45            | 68    | 136   | 52    |
| Jul                  | 1 348       | 4       | 15     | 453   | 19     | 103   | 141   | 71    | 18    | 71                  | 55            | 145   | 180   | 41    |
| Aug                  | 1 395       | 2       | 9      | 575   | 13     | 97    | 173   | 51    | 108   | 67                  | 41            | 89    | 123   | 28    |
| Sep                  | 1 448       | 4       | 13     | 487   | 18     | 94    | 172   | 69    | 101   | 94                  | 59            | 117   | 160   | 28    |
| Oct                  | 1 414       | 6       | 15     | 470   | 21     | 87    | 168   | 72    | 114   | 103                 | 44            | 111   | 148   | 35    |
| Nov                  | 1 312       | 7       | 12     | 446   | 42     | 75    | 153   | 68    | 137   | 99                  | 40            | 76    | 127   | 25    |
| Dec                  | 1 311       | 5       | 15     | 449   | 24     | 82    | 135   | 76    | 126   | 113                 | 40            | 77    | 132   | 35    |
| Annual Variation (%) |             |         |        |       |        |       |       |       |       |                     |               |       |       |       |
| 1993                 | 0.7         | 39.1    | -22.6  | 3.3   | -13.1  | 30.1  | -8.5  | 3.3   | 13.5  | 1.9                 | -3.8          | 19.8  | 8.6   | 25.2  |
| 1994                 | 8.8         | -30.7   | -18.8  | 12.8  | 9.8    | 12.7  | -3.7  | 21.1  | 43.0  | 19.8                | 16.6          | 13.5  | 1.4   | 22.3  |
| 1995                 | 4.3         | 33.4    | 10.3   | 3.5   | 33.4   | -1.4  | 0.0   | 31.6  | 4.5   | -0.3                | 11.5          | 4.9   | 3.4   | 6.4   |
| 1996                 | 4.4         | -11.2   | -11.0  | 13.1  | 6.2    | 10.4  | -13.9 | 2.4   | -24.1 | 15.0                | -6.3          | 25.0  | 2.1   | 33.9  |
| 1997 Jan-Dec         | 18.3        | 48.7    | -7.6   | 27.4  | -0.1   | 24.1  | 12.4  | 14.6  | 165.7 | -5.6                | -3.3          | 19.3  | 4.2   | 8.4   |
| 1997 Sep             | 29.4        | 38.7    | 12.3   | 32.6  | -9.9   | 30.0  | 14.5  | 32.7  | 242.1 | 19.0                | 9.7           | 29.6  | 15.9  | -26.6 |
| Oct                  | 19.5        | 183.2   | 7.4    | 13.3  | -2.8   | 31.7  | 21.1  | 3.8   | 349.6 | 15.3                | -31.3         | 21.8  | 5.3   | 1.6   |
| Nov                  | 35.2        | 184.6   | 7.2    | 33.7  | 93.0   | 33.4  | 32.5  | 21.4  | 601.4 | 21.4                | -8.6          | 4.8   | 10.4  | -38.0 |
| Dec                  | 26.0        | 147.0   | 29.9   | 21.0  | -10.2  | 33.5  | 15.3  | 53.3  | 424.7 | 24.5                | -11.5         | 20.3  | 1.8   | -31.0 |







## ECU EXCHANGE RATE (1)

| Periods  | Belg.-Lux.         | Denmark            | Germany            | Greece             | Spain              | France             | Ireland            | Italy              | Netherlands        |
|----------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|          | 1 ECU =<br>... BEF | 1 ECU =<br>... DKK | 1 ECU =<br>... DEM | 1 ECU =<br>... GRD | 1 ECU =<br>... ESP | 1 ECU =<br>... FRF | 1 ECU =<br>... IEP | 1 ECU =<br>... ITL | 1 ECU =<br>... NLG |
| 1993     | 40.471             | 7.594              | 1.936              | 268.568            | 149.124            | 6.634              | 0.800              | 1 841.230          | 2.175              |
| 1994     | 39.657             | 7.543              | 1.925              | 288.026            | 158.918            | 6.583              | 0.794              | 1 915.060          | 2.158              |
| 1995     | 38.552             | 7.328              | 1.874              | 302.989            | 163.000            | 6.525              | 0.816              | 2 130.143          | 2.099              |
| 1996     | 39.299             | 7.359              | 1.910              | 305.546            | 160.748            | 6.493              | 0.793              | 1 958.960          | 2.140              |
| 1997     | 40.533             | 7.484              | 1.964              | 309.355            | 165.887            | 6.613              | 0.748              | 1 929.300          | 2.211              |
| 1996 Nov | 39.780             | 7.414              | 1.930              | 304.419            | 162.498            | 6.533              | 0.767              | 1 932.350          | 2.165              |
| Dec      | 39.985             | 7.425              | 1.940              | 306.810            | 163.358            | 6.554              | 0.753              | 1 910.750          | 2.177              |
| 1997 Jan | 40.192             | 7.436              | 1.950              | 305.515            | 163.687            | 6.580              | 0.745              | 1 904.880          | 2.189              |
| Feb      | 40.287             | 7.446              | 1.952              | 305.971            | 165.370            | 6.591              | 0.735              | 1 929.350          | 2.193              |
| Mar      | 40.245             | 7.441              | 1.951              | 306.940            | 165.472            | 6.580              | 0.735              | 1 948.100          | 2.195              |
| Apr      | 40.413             | 7.461              | 1.959              | 309.698            | 165.347            | 6.597              | 0.738              | 1 939.020          | 2.203              |
| May      | 40.398             | 7.454              | 1.957              | 312.134            | 165.229            | 6.600              | 0.759              | 1 933.460          | 2.201              |
| Jun      | 40.512             | 7.476              | 1.963              | 311.129            | 165.867            | 6.626              | 0.754              | 1 926.490          | 2.209              |
| Jul      | 40.849             | 7.536              | 1.979              | 310.426            | 166.903            | 6.676              | 0.738              | 1 926.480          | 2.228              |
| Aug      | 40.771             | 7.522              | 1.974              | 309.469            | 166.818            | 6.655              | 0.739              | 1 928.720          | 2.224              |
| Sep      | 40.621             | 7.492              | 1.968              | 310.321            | 166.035            | 6.615              | 0.743              | 1 920.350          | 2.216              |
| Oct      | 40.589             | 7.492              | 1.968              | 309.904            | 166.076            | 6.601              | 0.763              | 1 927.770          | 2.217              |
| Nov      | 40.710             | 7.512              | 1.974              | 309.754            | 166.681            | 6.609              | 0.758              | 1 933.780          | 2.225              |
| Dec      | 40.764             | 7.526              | 1.976              | 310.863            | 167.119            | 6.614              | 0.763              | 1 937.160          | 2.227              |
| 1998 Jan | 40.760             | 7.526              | 1.976              | 312.325            | 167.474            | 6.617              | 0.787              | 1 944.670          | 2.227              |
| Feb      | 40.762             | 7.528              | 1.975              | 312.364            | 167.396            | 6.621              | 0.791              | 1 949.130          | 2.226              |
| Mar      | 40.850             | 7.548              | 1.980              | 331.641            | 167.911            | 6.638              | 0.793              | 1 949.910          | 2.232              |

| Periods  | Austria            | Portugal           | Finland            | Sweden             | United Kingdom     | Iceland            | Norway             | Switzerland        | USA                | Japan              |
|----------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|          | 1 ECU =<br>... ATS | 1 ECU =<br>... PTE | 1 ECU =<br>... FIM | 1 ECU =<br>... SEK | 1 ECU =<br>... GBP | 1 ECU =<br>... ISK | 1 ECU =<br>... NOK | 1 ECU =<br>... CHF | 1 ECU =<br>... USD | 1 ECU =<br>... JPY |
| 1993     | 13.624             | 188.370            | 6.696              | 9.122              | 0.780              | 79.253             | 8.310              | 1.730              | 1.171              | 130.147            |
| 1994     | 13.540             | 196.898            | 6.191              | 9.163              | 0.776              | 83.106             | 8.374              | 1.621              | 1.190              | 121.322            |
| 1995     | 13.182             | 196.105            | 5.709              | 9.332              | 0.829              | 84.685             | 8.286              | 1.546              | 1.308              | 123.012            |
| 1996     | 13.435             | 195.761            | 5.828              | 8.515              | 0.814              | 84.656             | 8.197              | 1.568              | 1.270              | 138.084            |
| 1997     | 13.824             | 198.589            | 5.881              | 8.651              | 0.692              | 80.439             | 8.019              | 1.644              | 1.134              | 137.077            |
| 1996 Nov | 13.584             | 195.165            | 5.812              | 8.462              | 0.768              | 84.589             | 8.117              | 1.627              | 1.277              | 143.347            |
| Dec      | 13.652             | 195.689            | 5.797              | 8.531              | 0.752              | 83.817             | 8.088              | 1.659              | 1.250              | 142.369            |
| 1997 Jan | 13.717             | 194.906            | 5.801              | 8.579              | 0.732              | 83.000             | 7.843              | 1.691              | 1.216              | 143.256            |
| Feb      | 13.740             | 196.137            | 5.804              | 8.631              | 0.717              | 82.095             | 7.734              | 1.694              | 1.166              | 143.305            |
| Mar      | 13.729             | 196.038            | 5.829              | 8.807              | 0.716              | 81.782             | 7.832              | 1.684              | 1.150              | 140.932            |
| Apr      | 13.786             | 196.523            | 5.873              | 8.794              | 0.703              | 81.497             | 7.990              | 1.673              | 1.145              | 143.749            |
| May      | 13.776             | 197.210            | 5.904              | 8.819              | 0.704              | 80.902             | 8.124              | 1.643              | 1.149              | 136.296            |
| Jun      | 13.816             | 198.277            | 5.883              | 8.808              | 0.691              | 80.057             | 8.204              | 1.639              | 1.137              | 129.899            |
| Jul      | 13.923             | 199.781            | 5.865              | 8.629              | 0.661              | 78.515             | 8.221              | 1.636              | 1.105              | 127.200            |
| Aug      | 13.894             | 200.090            | 5.903              | 8.565              | 0.669              | 77.863             | 8.178              | 1.623              | 1.073              | 126.456            |
| Sep      | 13.849             | 199.897            | 5.891              | 8.473              | 0.687              | 78.979             | 8.049              | 1.619              | 1.100              | 132.788            |
| Oct      | 13.849             | 200.441            | 5.897              | 8.480              | 0.687              | 80.114             | 7.926              | 1.626              | 1.120              | 135.511            |
| Nov      | 13.891             | 201.461            | 5.949              | 8.619              | 0.675              | 80.984             | 8.043              | 1.603              | 1.139              | 142.621            |
| Dec      | 13.902             | 201.944            | 5.971              | 8.658              | 0.669              | 79.748             | 8.064              | 1.599              | 1.112              | 143.935            |
| 1998 Jan | 13.901             | 202.106            | 5.980              | 8.717              | 0.665              | 79.257             | 8.156              | 1.604              | 1.088              | 140.848            |
| Feb      | 13.898             | 202.202            | 5.991              | 8.795              | 0.664              | 78.712             | 8.229              | 1.593              | 1.088              | 136.805            |
| Mar      | 13.932             | 202.667            | 6.010              | 8.639              | 0.653              | 78.658             | 8.221              | 1.614              | 1.084              | 139.874            |

(1) The ECU is a 'basket' monetary unit based on the market exchange rates of certain quantity of each European Union currency weighted on the basis of the average gross national product over five years and of the intra-EU trade of each Member State. The rates used here are averages of the daily rates.

## PRODUCT LIST : SITC REV. 3

### 0 Food and live animals

- 00 Live animals other than animals of division 03
- 01 Meat and meat preparations
- 02 Dairy products and birds' eggs
- 03 Fish (not marine mammals), crustaceans, molluscs and aquatic invertebrates and preparations thereof
- 04 Cereals and cereal preparations
- 05 Vegetables and fruit
- 06 Sugars, sugar preparations and honey
- 07 Coffee, tea, cocoa, spices, and manufactures thereof
- 08 Feeding stuff for animals (not including unmilled cereals)
- 09 Miscellaneous edible products and preparations

### 1 Beverages and tobacco

- 11 Beverages
- 12 Tobacco and tobacco manufactures

### 2 Crude materials, inedible, except fuels

- 21 Hides, skins and fur skins, raw
- 22 Oil seeds and oleaginous fruits
- 23 Crude rubber (including synthetic and reclaimed)
- 24 Cork and wood
- 25 Pulp and waste paper
- 26 Textile fibres (other than wool tops and other combed wool), and their wastes (not manufactured into yarn or fabric)
- 27 Crude fertilizers, other than those of division 56, and crude minerals (excluding coal, petroleum and precious stones)
- 28 Metalliferous ores and metal scrap
- 29 Crude animal and vegetable materials, n.e.s.

### 3 Mineral fuels, lubricants and related materials

- 32 Coal, coke and briquettes
- 33 Petroleum, petroleum products and related materials
- 34 Gas, natural and manufactured
- 35 Electric current

### 4 Animal and vegetable oils, fats and waxes

- 41 Animal oils and fats
- 42 Fixed vegetable fats and oils, crude, refined or fractionated
- 43 Animal or vegetable fats and oils, processed; waxes of animal or vegetable origin; inedible mixtures or preparations of animal or vegetable fats and oils, n.e.s

### 5 Chemicals and related products, n.e.s

- 51 Organic chemicals
- 52 Inorganic chemicals
- 53 Dyeing, tanning and colouring materials
- 54 Medical and pharmaceutical products
- 55 Essential oils and resinoids and perfume materials; toilet, polishing and cleaning preparations
- 56 Fertilizers (other than those of group 272)
- 57 Plastics in primary forms
- 58 Plastics in non-primary forms
- 59 Chemical materials and products, n.e.s

### 6 Manufactured goods classified chiefly by material

- 60 Complete industrial plant appropriate to section 6
- 61 Leather, leather manufacture, n.e.s, and dressed fur skins
- 62 Rubber manufacture, n.e.s
- 63 Cork and wood manufacture (excluding furniture)
- 64 Paper, paperboard and articles of paper pulp, of paper or of paperboard
- 65 Textile yarn, fabrics, made-up articles, n.e.s, and related products
- 66 Non-metallic mineral manufactures, n.e.s
- 67 Iron and steel
- 68 Non-ferrous metals
- 69 Manufacture of metals, n.e.s

## PRODUCT LIST : SITC REV. 3

### **7 Machinery and transport equipment**

- 70 Complete industrial plant appropriate to section 7
- 71 Power-generating machinery and equipment
- 72 Machinery specialized for particular industries
- 73 Metal working machinery
- 74 General industrial machinery and equipment, n.e.s, and machine parts, n.e.s
- 75 Office machines and automatic data-processing machines
- 76 Telecommunications and sound recording and reproducing apparatus and equipment
- 77 Electrical machinery, apparatus and appliances, n.e.s and electrical parts thereof (including non-electrical counterparts n.e.s of electrical household type equipment)
- 78 Road vehicles (including air-cushion vehicles)
- 79 Other transport equipment

### **8 Miscellaneous manufactured articles**

- 80 Complete industrial plant appropriate to section 8
- 81 Prefabricated buildings; sanitary plumbing, heating and lighting fixtures and fittings, n.e.s
- 82 Furniture and parts thereof; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings
- 83 Travel goods, handbags and similar containers
- 84 Articles of apparel and clothing accessories
- 85 Footwear
- 87 Professional, scientific and controlling instruments and apparatus, n.e.s
- 88 Photographic apparatus, equipment and supplies and optical goods, n.e.s; watches and clocks
- 89 Miscellaneous manufactured articles, n.e.s

### **9 Commodities and transactions not classified elsewhere in SITC**

- 91 Postal packages not classified according to kind
- 93 Special transactions and commodities not classified according to kind
- 94 Complete industrial plant, not elsewhere specified
- 96 Coin (other than gold coin) not being legal tender
- 97 Gold, non-monetary (excluding gold, ores and concentrates)

## GEONOMENCLATURE 1998

### 5100 EUROPE

#### 5110 European Union

0001 France  
0002 Belgium and Luxembourg  
0003 Netherlands  
0004 Germany  
0005 Italy  
0006 United Kingdom  
0007 Ireland  
0008 Denmark  
0009 Greece  
0010 Portugal  
0011 Spain  
0030 Sweden  
0032 Finland  
0038 Austria

#### 5190 Other european countries

0024 Iceland  
0028 Norway  
0037 Liechtenstein  
0039 Switzerland  
0041 Faroe Islands  
0043 Andorra  
0044 Gibraltar  
0045 Vatican City State  
0046 Malta  
0047 San Marino  
0052 Turkey  
0053 Estonia  
0054 Latvia  
0055 Lithuania  
0060 Poland  
0061 Czech Republic  
0063 Slovakia  
0064 Hungary  
0066 Romania  
0068 Bulgaria  
0070 Albania  
0072 Ukraine  
0073 Belarus  
0074 Moldova  
0075 Russia  
0091 Slovenia  
0092 Croatia  
0093 Bosnia and Herzegovina  
0094 Federal Republic of Yugoslavia  
0096 Former Yugoslav Republic of Macedonia  
0600 Cyprus

### 5200 AFRICA

#### 5210 North Africa

0022 Ceuta and Melilla  
0204 Morocco  
0208 Algeria  
0212 Tunisia  
0216 Libya  
0220 Egypt

#### 5290 Other countries of Africa

0224 Sudan  
0228 Mauritania  
0232 Mali  
0236 Burkina Faso  
0240 Niger  
0244 Chad  
0247 Cape Verde  
0248 Senegal  
0252 Gambia  
0257 Guinea Bissau  
0260 Guinea  
0264 Sierra Leone  
0268 Liberia  
0272 Ivory Coast  
0276 Ghana  
0280 Togo  
0284 Benin  
0288 Nigeria  
0302 Cameroon  
0306 Central African Republic  
0310 Equatorial Guinea  
0311 Sao Tomé and Príncipe  
0314 Gabon  
0318 Congo (Republic)  
0322 Congo (Democratic Republic)  
0324 Rwanda  
0328 Burundi  
0329 St Helena and dependencies  
0330 Angola  
0334 Ethiopia  
0336 Eritrea  
0338 Djibouti  
0342 Somalia  
0346 Kenya  
0350 Uganda  
0352 Tanzania  
0355 Seychelles and dependencies  
0357 British Indian Ocean Territory  
0366 Mozambique  
0370 Madagascar



## GEONOMENCLATURE 1998

|             |                                      |             |                                |
|-------------|--------------------------------------|-------------|--------------------------------|
| 0373        | Mauritius                            | 0474        | Aruba                          |
| 0375        | Comoros                              | 0478        | Netherlands Antilles           |
| 0377        | Mayotte                              |             |                                |
| 0378        | Zambia                               | <b>5330</b> | <b>South America</b>           |
| 0382        | Zimbabwe                             | 0480        | Colombia                       |
| 0386        | Malawi                               | 0484        | Venezuela                      |
| 0388        | South Africa                         | 0488        | Guyana                         |
| 0389        | Namibia                              | 0492        | Suriname                       |
| 0391        | Botswana                             | 0500        | Ecuador                        |
| 0393        | Swaziland                            | 0504        | Peru                           |
| 0395        | Lesotho                              | 0508        | Brazil                         |
|             |                                      | 0512        | Chile                          |
| <b>5300</b> | <b>AMERICA</b>                       | 0516        | Bolivia                        |
|             |                                      | 0520        | Paraguay                       |
| <b>5310</b> | <b>North America</b>                 | 0524        | Uruguay                        |
| 0400        | United States of America             | 0528        | Argentina                      |
| 0404        | Canada                               | 0529        | Falkland Islands               |
| 0406        | Greenland                            |             |                                |
| 0408        | St Pierre and Miquelon               | <b>5400</b> | <b>ASIA</b>                    |
|             |                                      |             |                                |
| <b>5320</b> | <b>Central America and West Ind.</b> | <b>5410</b> | <b>Near and Middle East</b>    |
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| 0413        | Bermuda                              | 0077        | Armenia                        |
| 0416        | Guatemala                            | 0078        | Azerbaijan                     |
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| 0424        | Honduras                             | 0608        | Syria                          |
| 0428        | El Salvador                          | 0612        | Iraq                           |
| 0432        | Nicaragua                            | 0616        | Iran                           |
| 0436        | Costa Rica                           | 0624        | Israel                         |
| 0442        | Panama                               | 0625        | West Bank/Gaza                 |
| 0446        | Anguilla                             | 0628        | Jordan                         |
| 0448        | Cuba                                 | 0632        | Saudi Arabia                   |
| 0449        | St Kitts and Nevis                   | 0636        | Kuwait                         |
| 0452        | Haiti                                | 0640        | Bahrain                        |
| 0453        | Bahamas                              | 0644        | Qatar                          |
| 0454        | Turks and Caicos Islands             | 0647        | United Arab Emirates           |
| 0456        | Dominican Republic                   | 0649        | Oman                           |
| 0457        | US Virgin Islands                    | 0653        | Yemen                          |
| 0459        | Antigua and Barbuda                  |             |                                |
| 0460        | Dominica                             | <b>5490</b> | <b>Other countries of Asia</b> |
| 0463        | Cayman Islands                       | 0079        | Kazakhstan                     |
| 0464        | Jamaica                              | 0080        | Turkmenistan                   |
| 0465        | St Lucia                             | 0081        | Uzbekistan                     |
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| 0468        | British Virgin Islands               | 0083        | Kyrgyzstan                     |
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| 0470        | Montserrat                           | 0662        | Pakistan                       |
| 0472        | Trinidad and Tobago                  | 0664        | India                          |
| 0473        | Grenada                              | 0666        | Bangladesh                     |

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### 5500 OCEANIA AND POLAR REGIONS

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0817 Tonga  
0819 Western Samoa  
0820 Northern Mariana Islands  
0822 French Polynesia  
0823 Federated States of Micronesia  
0824 Marshall Islands  
0825 Palau  
0890 Polar Regions

## ECONOMIC ZONES 1998

The economic zones may overlap and must not, therefore, be used to make up larger units.

|  |  |
|--|--|
| <p><b>1110: Intra EU-15</b><br/>Member States of the European Union<br/>001 + 002 + 003 + 004 + 005 + 006 + 007 + 008 + 009 + 010 + 011 + 030 + 032 + 038 + 5910</p>   | <p><b>1031: ACP<sup>3</sup></b><br/>Countries of Africa, the Caribbean and the Pacific – Lomé Convention<br/>224 + 228 + 232 + 236 + 240 + 244 + 247 + 248 + 252 + 257 + 260 + 264 + 268 + 272 + 276 + 280 + 284 + 288 + 302 + 306 + 310 + 311 + 314 + 318 + 322 + 324 + 328 + 330 + 334 + 336 + 338 + 342 + 346 + 350 + 352 + 355 + 366 + 370 + 373 + 375 + 378 + 382 + 386 + 389 + 391 + 393 + 395 + 421 + 449 + 452 + 453 + 456 + 459 + 460 + 464 + 465 + 467 + 469 + 472 + 473 + 488 + 492 + 801 + 806 + 807 + 812 + 815 + 816 + 817 + 819</p> |
| <p><b>1811: Extra EU-15</b><br/>Grand total less European Union<br/>5190 + 5200 + 5300 + 5400 + 5500 + 5920</p>  |  |
| <p><b>1021: EFTA</b><br/>Countries of the European Free Trade Agreement<br/>024 + 028 + 037 + 039</p>  |  |
| <p><b>1820: OECD , excluding EU<sup>1</sup></b><br/>Member states of the Organization for Economic Cooperation and Development<br/>024 + 028 + 039 + 052 + 060 + 061 + 400 + 404 + 412 + 728 + 732 + 800 + 802 + 804 + 814</p> | <p><b>1051: Mediterranean Basin</b><br/>Countries and territories that make up the Mediterranean Basin<br/>022 + 044 + 046 + 052 + 070 + 091 + 092 + 093 + 094 + 096 + 204 + 208 + 212 + 216 + 220 + 600 + 604 + 608 + 624 + 625 + 628</p>   |
| <p><b>1120: CEEC<sup>2</sup></b><br/>Countries of Central and Eastern Europe<br/>053 + 054 + 055 + 060 + 061 + 063 + 064 + 066 + 068 + 070 + 091 + 092 + 093 + 094 + 096</p>   | <p><b>1310: NAFTA</b><br/>Countries of the North American Free Trade Agreement<br/>400 + 404 + 412</p>   |
| <p><b>1815: CIS</b><br/>Commonwealth of Independent States<br/>072 + 073 + 074 + 075 + 076 + 077 + 078 + 079 + 080 + 081 + 082 + 083</p>   | <p><b>1058: Latin America</b><br/>412 + 416 + 424 + 428 + 432 + 436 + 442 + 448 + 452 + 456 + 480 + 484 + 500 + 504 + 508 + 512 + 516 + 520 + 524 + 528</p>  |
| <p><b>1053: OPEC</b><br/>Member States of the Organization of Petroleum Exporting Countries<br/>208 + 216 + 288 + 314 + 484 + 612 + 616 + 632 + 636 + 644 + 647 + 700</p>  | <p><b>1330: MERCOSUR</b><br/>Countries of the South Cone common market (in South America)<br/>508 + 520 + 524 + 528</p>  |
|  | <p><b>1415: Dynamic Asian Economies (DAE)</b><br/>680 + 701 + 706 + 728 + 736 + 740</p>  |

<sup>1</sup> OECD includes Mexico since 1.1.1994, Czech Republic since 1.1.1995, Poland and South Korea since 1.1.1996.

<sup>2</sup> CEEC includes Estonia, Latvia and Lithuania since 1.1.1992.

<sup>3</sup> ACP includes Entrea since 1.1.1994.



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