

NORMAN A. BAILEY
Director
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BIO

Dr. Bailey has combined teaching and business activities most of his life. He graduated from Oberlin College in 1953. He majored in Political Science and Spanish. He attended the School of International Affairs, Columbia University, graduating with the degree of Master of International Affairs (M.I.A.), specializing in Latin America and business. In the meantime, he joined a Strategic Intelligence Detachment, U.S. Army Reserve, participating in a study of the agricultural self-sufficiency of the Northeastern states. He later served on active duty with the Army in London in a Joint Operational Planning unit, participating in the preparation of contingency plans for a Middle East crisis.

Dr. Bailey's business career has included a stint as international economist for the Mobil Oil Company where he participated in studies of product marketing in Canada, the bunker oil market and crude and product flow of the seven major international oil companies. During this time he received the degree of Ph.D. at Columbia.

After leaving Mobil, Dr. Bailey formed an international investment consulting firm, Overseas Equity Inc. Functions included consulting for U.S. and Canadian firms interested in investing abroad (especially Latin America), writing reports and preparing studies and dealing with financial institutions. During this period, he was invited to join the faculty of the City University of New York (Queens) where in six years he was promoted from Assistant to Full Professor and granted tenure. He became Research Associate of the Center for Strategic and International Studies, Washington, D.C., where among other functions he organized and presided over a Colloquium on Latin America.

Dr. Bailey was invited to merge Overseas Equity Inc. into an existing international investment banking firm, becoming President of Bailey, Tondou, Warwick & Co., Inc. Functions included representing the firm, negotiating with clients, preparation of proposals and negotiation with banks. He spent one year in Washington working with the Center for Strategic and International Studies, the International Economic Policy Association and the Institute for the Study of Economic Systems. He was for three years a Director of the Committee for Monetary Research and Education. He did contract studies for the Department of State and testified before the U.S. Senate. He represented the Banco Totta e Açores of Lisbon in New York between 1972 and 1974.

Bailey speaks five languages and has travelled throughout the world. He is listed in several international bibliographies and has published several books, including: Latin America: Politics, Economics and Hemisphere Security; Latin America in World Politics; Portuguese Africa; and Operational Conflict Analysis.

Dr. Bailey is married, has four children, and has authored short stories, plays and poetry.